

KELLEY DRYE & WARREN LLP
A LIMITED LIABILITY PARTNERSHIP

WASHINGTON HARBOUR, SUITE 400
3050 K STREET, NW
WASHINGTON, DC 20007

(202) 342-8400

NEW YORK, NY
LOS ANGELES, CA
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April 18, 2018

Ms. Carlotta S. Stauffer
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

electronically filed

Re: Broadsmart Florida, Inc. (TX587) and Nexxis Inc. Notice of Transaction That Will Result in a Change to the Ownership of an Authorized Telecommunications Provider

Dear Ms. Stauffer:

Broadsmart Florida, Inc. (“Broadsmart Florida” or the “Company”) and Nexxis Inc. (“Nexxis” and, together with Broadsmart Florida, the “Parties”) submit this letter to apprise the Florida Public Service Commission (“Commission”) that they have agreed to a transaction pursuant to which Nexxis will acquire all of the ownership interests in the Company. Broadsmart Florida is an authorized provider of competitive telecommunications services in Florida. Nexxis is a recently-formed provider of Voice-over-Internet-Protocol (“VoIP”) services. Following the close of the transaction, Broadsmart Florida will be a wholly-owned subsidiary of Nexxis.

The Parties

Broadsmart Florida and its Shareholders

Broadsmart Florida is a corporation organized under the laws of Florida. Its principal place of business is 305 S. Andrews Avenue, 9th Floor, Fort Lauderdale, FL 33301. Broadsmart Florida is authorized by the Commission, insofar as required, to provide competitive local exchange and interexchange telecommunications services.¹ The Company also holds blanket

¹ CLEC Certificate No. 7864. The Company’s Florida certificate was originally granted to Broadsmart Florida’s commonly owned affiliate, North American Telecommunications Corporation (“NATC”). NATC was granted authority by the Commission to provide Alternative Local Exchange (ALEC) services

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domestic and international section 214 authority from the Federal Communications Commission (“FCC”). Broadsmart Florida provides competitive telecommunications services -- primarily “plain old telephone service” – to Florida-based small business customers.

The ownership interests in Broadsmart Florida are held in equal shares by two U.S. citizens, Todd A. Correll and Thomas J. Tharrington. Neither of these individuals offers intrastate or interstate telecommunications services, except through Broadsmart Florida. The Company has no subsidiaries. A diagram showing the pre-close corporate structure of Broadsmart Florida is provided in **Attachment 1**.

Nexxis and its Shareholders

Nexxis is a Nevada corporation with principal offices located at 68 South Service Road, Suite 100, Melville, NY 11747. Nexxis was formed in late 2017 to develop hosted Voice-over-Internet-Protocol (VoIP) and carrier services, including next-generation voice and data services to help companies speed up their communications, increase revenue and reduce costs. Nexxis does not hold any state or federal telecommunications services authorizations.

The majority interests in Nexxis (80%) are held by Data Storage Corporation (“DSC”), a Nevada corporation with principal offices at 68 South Service Road, Suite 100, Melville, NY 11747. DSC is a public company (OTCQB: DTST) providing diverse business continuity and disaster recovery protection solutions to customer sectors including healthcare, banking and finance, distribution services, manufacturing, construction, education and government. DSC is not a telecommunications provider and does not hold any telecommunications regulatory authorizations. The majority of the interests in DSC are held by three U.S. citizens: Charles Piluso, Harold J. Schwartz and Thomas C. Kempster. No other entity or individual holds a 10

pursuant to Order No. PSC-01-1450-PAA-TX on August 3, 2001. In 2016, NATC’s certificate and regulated operations were transferred into Broadsmart Florida as part of an intracorporate reorganization. *Notification of North American Telecommunications Corporation and Broadsmart Florida, Inc. of a Transfer of Certificate and Assets*, FPSC Document No. 02898-16 (May 11, 2016). *See also*, Docket 20170153 (approving change of name on Certificate No. 7864).

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percent or greater ownership interest in DSC. The remaining twenty percent interest in Nexxis is held by John Camello, a U.S. citizen. Post-close, the ownership interests in Broadsmart Florida will be held directly by Nexxis and indirectly by DSC and Mr. Camello. DSC, its majority shareholders and Mr. Camello do not hold any other interests in telecommunications companies.

Details of the pre-close corporate structure of Nexxis are provided in **Attachment 1**.

The Transaction

On Oct 19, 2017, the shareholders of Broadsmart Florida and Nexxis reached an agreement for Nexxis to acquire controlling ownership of the Company. At closing, Nexxis will acquire all of the interests in Broadsmart Florida. As a result, the Company will become a direct wholly-owned subsidiary of Nexxis. DSC, through its majority interest in and control of Nexxis, will hold indirectly the majority interests in and control of Broadsmart Florida.

The transaction will have no direct effect upon Broadsmart Florida's customers and, indeed, will be invisible to them. All existing customers of Broadsmart Florida will continue to be served by the Company pursuant to its Florida and FCC authorizations. These customers will continue to receive the same services they do today, pursuant to the same rates, terms and conditions.

A diagram of the post-close corporate structure of Broadsmart Florida and Nexxis is provided in **Attachment 1**.

Public Interest Benefits

The proposed change to Broadsmart Florida's ownership will serve the public interest because it will strengthen the Company to the ultimate benefit of consumers without harming customers or competition in any market.

First, the proposed Transaction ensures continuity of operations for Broadsmart Florida. The Company's current shareholders have determined to refocus their investment commitments in another direction. Thus, the acquisition of Broadsmart Florida by Nexxis will serve the public

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interest by bringing to the Company new committed financial resources as well as the commercial acumen and managerial strengths of the Nexxis shareholders. These resources will ensure that Broadsmart Florida continues to offer competitive, high-quality wireline service plans to consumers throughout its operating territory. At the same time, the proposed transaction will have no adverse impact on Broadsmart Florida's current customers, which, as noted, will continue to receive their existing services at the same rates, terms and conditions.²

Nexxis' acquisition of Broadsmart Florida will have no adverse effects upon the domestic telecommunications market. The Company has a very limited share of the domestic local exchange and interexchange services market. Moreover, as a reseller, Broadsmart Florida cannot leverage network resources to the detriment of competitors. Finally, the transaction will not eliminate any market participants nor will it, in any respect, reduce the service choices available to consumers.

* * * * *

The Parties respectfully request that the Commission note the transaction for its records. If there are any questions regarding this notice or the transaction generally, please do not hesitate to contact me at (202) 945-6649 or via email at wbrantl@kelleydrye.com. Thank you for your assistance with this matter.

Respectfully submitted,

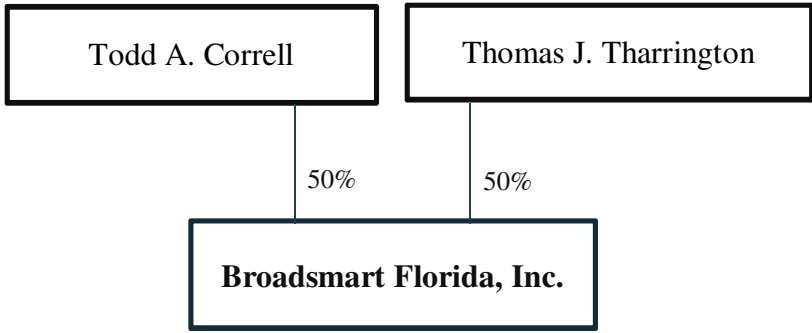
/s/ Winafred Brantl

Winafred Brantl
Counsel for Broadsmart Florida, Inc.

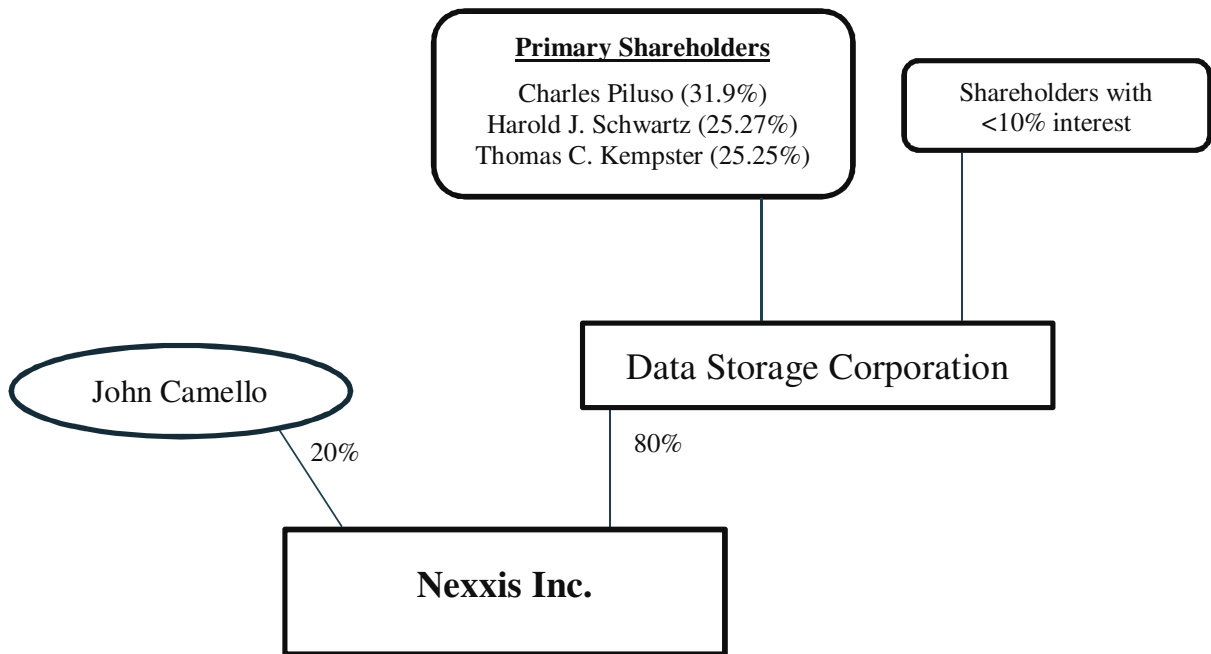
² Any future changes to the Company's rates, terms and conditions of service will be made consistent with applicable Commission requirements.

Attachment 1

Pre- and Post-Close Organizational Charts



Broadsmart Florida Pre-Close Corporate Structure



Nexxis Pre-Close Corporate Structure

