# **Earnings Conference Call**

Fourth Quarter and Full Year 2017 January 26, 2018





FPL 000116 20180046-EI

#### **Cautionary Statements And Risk Factors That May Affect Future Results**

This presentation includes forward-looking statements within the meaning of the federal securities laws. Actual results could differ materially from such forward-looking statements. The factors that could cause actual results to differ are discussed in the Appendix herein and in NextEra Energy's and NextEra Energy Partners' SEC filings.

#### **Non-GAAP Financial Information**

This presentation refers to certain financial measures that were not prepared in accordance with U.S. generally accepted accounting principles. Reconciliations of historical non-GAAP financial measures to the most directly comparable GAAP financial measures can be found in the Appendix herein.





# NextEra Energy's strong 2017 results set the foundation for continued growth going forward

# **Opening Remarks**

- Tax reform provides an unprecedented opportunity to benefit FPL customers
  - Allows FPL to recover ~\$1.3 B in Hurricane Irma restoration costs during current settlement agreement with no customer surcharge
  - Expected to reduce customer bills and avoid a base rate increase for up to two additional years
- Increasing NextEra Energy's financial expectations to account for the favorable impact of tax reform
- Extending 6% 8% CAGR in adjusted EPS through 2021
- Advancing Energy Resources' product offerings as we prepare for the next phase of renewables development by combining battery storage with wind and solar
- Continue to maintain one of strongest balance sheets in our sector with \$5 B \$7 B in excess balance sheet capacity



We are increasing the range of our financial expectations and extending our long-term growth outlook

### NextEra Energy's Adjusted Earnings Per Share Expectations



4

- Expect 2018 adjusted EPS to increase by ~\$0.45 as a result of tax reform
  - \$7.70 midpoint represents 8% growth off of 2017 plus ~\$0.45
- Shifting base year from 2016 to 2018 midpoint of \$7.70
- Extending 6% to 8% growth range from 2020 through 2021
- Continue to expect \$5 B \$7 B of excess balance sheet capacity

NextEra Energy expects to grow adjusted EPS at a 6% – 8% CAGR through 2021 off its 2018 midpoint of \$7.70 per share



# NextEra Energy delivered strong financial results in 2017

# NextEra Energy 2017 Highlights

- NEE achieved 8.2% year-over-year adjusted EPS growth in 2017
- Outstanding execution and customer value proposition at FPL
  - Regulatory capital employed growth of ~10.3% year-over-year
  - Excellent progress on major capital initiatives
  - Delivered best-ever service reliability performance in 2017
- Energy Resources executed on all of its major objectives
  - Added record ~2,700 MW of new wind and solar projects and ~700 MW of repowering projects to backlog
  - Commissioned ~2,150 MW of wind and solar projects in the U.S., including ~1,600 MW of repowering projects
  - Sabal Trail and Florida Southeast Connection natural gas pipelines placed in-service on schedule and on budget



# FPL's full-year contribution to adjusted EPS increased 38 cents



FPL 000121 20180046-EI

### Tax reform provides immediate benefit to FPL customers

# FPL Tax Reform Impacts<sup>(1)</sup>

- Utilized available reserve amortization to offset nearly all of ~\$1.3 B expensing of Hurricane Irma cost recovery regulatory asset
  - \$50 MM after-tax net impact is excluded from adjusted earnings
- Expect to restore reserve amortization balance as tax savings are realized
- ~\$4.5 B excess deferred tax liability reclassified to a regulatory liability
  - Expect to be amortized over the underlying assets' remaining useful lives
- Tax savings in future years may enable FPL to continue the current rate agreement potentially through the end of 2022
  - Potential to avoid a general base rate increase for up to an additional two years, keeping customer rates low and stable for years to come

1) Not all tax information is available to finalize these amounts which are deemed to be provisional amounts, and are based on reasonable estimates



FPL 000122 20180046-EI

# Continued investment in the business was the primary driver of growth at FPL

# Florida Power & Light Adjusted EPS Contribution Drivers



 2) 2016 Regulatory Capital Employed retrospectively adjusted to include Cedar Bay which is a clause related investment NEXT**era** ENERGY

8

FPL 000123 20180046-EI

#### Florida's economy remains healthy

# **Customer Characteristics & Florida Economy**

Retail kWh Sa (Change vs. prior-yea	ales r quarter)		Customer Growth <sup>(1,2)</sup> (Change vs. prior-year quarter)	
	Fourth <u>Quarter</u>	Full <u>Year</u>	ר <b>100</b>	
Customer Growth & Mix	0.3%	0.6%	80 -	55.3
+ Usage Change Due to Weather	1.2%	1.7%	# of 60 -	UKU Impact-
+ Underlying Usage Change/Other	-1.0%	-2.2%	Customers (000's) 40	
+ Hurricanes Matthew & Irma	0.0%	-0.9%	20 -	
+ Leap Year	0.0%	-0.1%	- 0	
= Retail Sales Change	0.5%	-0.9%	-20	

#### Florida Unemployment & Labor Participation Rates<sup>(3)</sup>





Based on average number of customer accounts for the quarter 1)

Increases in customers and decreases in inactive accounts reflect the acceleration in customer growth resulting from the automatic disconnection of unknown KW usage (UKU) premises Source: Bureau of Labor Statistics, Labor participation and unemployment through December 2017 2)



3) 9 Source: Bureau of Economic and Business Research through December 2017

# Energy Resources' 2017 adjusted EPS increased 28 cents over the prior year



## Energy Resources is favorably impacted by tax reform

# **Energy Resources Tax Reform Impacts**<sup>(1)</sup>

- Reduction in the corporate federal income tax rate for Energy Resources is significantly accretive to earnings
- \$1.925 B excess deferred tax liability provided an income tax benefit during the quarter
  - Excluded from adjusted earnings
- PTC and ITC extension and phase down remained unchanged
  - Our prospects for new renewables growth have never been stronger
- Continued strong access to tax equity

11

 Closed four 2017 tax equity financings following the signing of the tax reform legislation, totaling over \$1.0 B in proceeds

1) Not all tax information is available to finalize these amounts which are deemed to be provisional amounts, and are based on reasonable estimates



# Energy Resources' adjusted EPS growth was driven by contributions from new investments

## Energy Resources Full Year 2017 Adjusted EPS<sup>(1)</sup> Contribution Drivers



1) See Appendix for reconciliation of GAAP amounts to adjusted amounts; includes NEER's ownership share of NEP assets

2) Includes existing pipeline assets, excluding TX Pipelines earn-out adjustment



12

#### Energy Resources had a record year for new wind and solar origination

# **Energy Resources Development Program**<sup>(1)</sup>

- Added ~2,700 MW of new renewables projects to backlog
- Announced ~700 MW of additional repowering opportunities
- Commissioned ~2,150 MW of wind and solar projects, including ~1,600 MW of repowering projects

### Current 2017 – 2020 development program:

	2017 – 2018 Signed Contracts	2017 – 2018 Current Expectations	2019 – 2020 Signed Contracts	2019 – 2020 Current Expectations	2017 – 2020 Current Expectations
U.S. Wind	1,941	2,400 – 3,800	1,332	3,000 – 4,000	5,400 - 7,800
Canadian Wind	0	0 – 300	0	0 – 300	0 - 600
U.S. Solar <sup>(2)</sup>	429	400 – 1,300	972	1,000 – 2,500	1,400 – 3,800
Wind Repowering	2,314	2,100 – 2,600	0	1,200 – 1,700	3,300 – 4,300
Total	4,684	4,900 - 8,000	2,304	5,200 - 8,500	10,100 – 16,500

Current backlog of ~7,000 MW including repowering is the largest for a four year period in Energy Resources' history

See Appendix for detail of Energy Resources' wind and solar development projects included in backlog; excludes development project sales of 628 MW in 2017-2018 and 400 MW in 2019-2020
 Excludes 150 MW signed for post-2020 delivery



### NextEra Energy's adjusted EPS increased 8.2% year-over-year

# NextEra Energy EPS Summary<sup>(1)</sup>

Fourth Q	uarter	<b>EPS</b>		Full Year EPS				
GAAP	<u>2016</u>	<u>2017</u>	<u>Change</u>	GAAP	<u>2016</u>	<u>2017</u>	<u>Change</u>	
FPL	\$0.79	\$0.73	(\$0.06)	FPL	\$3.71	\$3.98	\$0.27	
Energy Resources	\$0.77	\$4.00	\$3.23	Energy Resources	\$2.41	\$6.27	\$3.86	
Corporate and Other	\$0.50	(\$0.18)	(\$0.68)	Corporate and Other	\$0.13	\$1.13	\$1.00	
Total	\$2.06	\$4.55	\$2.49	Total	\$6.25	\$11.38	\$5.13	
<u>Adjusted</u>	<u>2016</u>	<u>2017</u>	<u>Change</u>	<u>Adjusted</u>	<u>2016</u>	<u>2017</u>	<u>Change</u>	
FPL	\$0.79	\$0.84	\$0.05	FPL	\$3.71	\$4.09	\$0.38	
Energy Resources	\$0.41	\$0.49	\$0.08	Energy Resources	\$2.33	\$2.61	\$0.28	
Corporate and Other	\$0.01	(\$0.08)	(\$0.09)	Corporate and Other	\$0.15	\$0.00	(\$0.15)	
Total	\$1.21	\$1.25	\$0.04	Total	\$6.19	\$6.70	\$0.51	

1) Attributable to NEE, see Appendix for reconciliation of GAAP amounts to adjusted amounts



14

# NextEra Energy Adjusted Earnings Per Share Expectations<sup>(1)</sup>



15 1) See Appendix for definition of Adjusted Earnings expectations

FPL 000130 20180046-EI



# NextEra Energy Partners continued its strong execution against its strategic and growth initiatives

# **NextEra Energy Partners 2017 Highlights**

- Grew distributions per unit by 15% from prior-year comparable period
- Achieved full year adjusted EBITDA growth of 16% and CAFD growth of 11%
- NEP year-end portfolio supports adjusted EBITDA and CAFD run rates in line with our previously shared expectations for 12/31/17
- Delivered solid execution on growth objectives
  - Completed acquisitions of ~940 MW of long-term contracted projects from Energy Resources during the year
- Further improved LP unitholder value proposition through enhanced governance rights
- Reduced NEP's cost of capital through IDR fee modification
- Continued to demonstrate financing flexibility by accessing the capital markets through multiple products

We do not expect tax reform to adversely impact NEP's tax shields



#### NEP's full year results were driven by portfolio additions over the last year



Before accounting for debt service, cash available for distribution was \$482 MM in 2016 and \$527 MM in 2)

17

2017

**FPL 000132** 20180046-EI

#### The federal income tax rate reduction changes the pre-tax value of NEP's tax credits, but has no effect on CAFD

### **NextEra Energy Partners** Adjusted EBITDA and CAFD Expectations<sup>(1)</sup>

	Pre-Tax Reform Adjusted <u>EBITDA</u>	Post-Tax Reform Adjusted <u>EBITDA</u>	CAFD
12/31/17 Run Rate <sup>(2)</sup>	\$875 <b>–</b> \$975 MM	\$830 <b>–</b> \$930 MM	\$310 – \$340 MM
12/31/18 Run Rate <sup>(3)</sup>	\$1,050 – \$1,200 MM	\$1,000 – \$1,150 MM	\$360 – \$400 MM

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<b>2018</b> <sup>(4)</sup>	\$1.81 - \$1.86 annualized rate by year-end
2017 – 2022 <sup>(5)</sup>	12% - 15% average annual growth

- See Appendix for definition of Adjusted EBITDA and CAFD expectations
   Reflects calendar year 2018 expectations for forecasted portfolio as of 12/31/17
   Reflects calendar year 2019 expectations for forecasted portfolio as of 12/31/18; includes announced portfolio, plus expected impact of additional acquisitions not yet identified
   Represents expected fourth quarter annualized distributions payable in February of the following year
   From a base of our fourth quarter 2017 distribution per common unit at an annualized rate of \$1.62



# **Q&A Session**





FPL 000134 20180046-EI

# Appendix





FPL 000135 20180046-EI



# Tax reform resulted in impacts to NextEra Energy's 2017 financial statements

### 2017 Tax Reform Impacts<sup>(1)</sup>

(\$ in millions)

		Income Tax Benefit <u>(Expense)<sup>(2)</sup></u>	Regulatory Liability <sup>(3)</sup>
•	FPL Impacts		
	<ul> <li>Revaluation of deferred income tax liabilities</li> </ul>		\$4,465
	<ul> <li>After-tax impact of Irma shortfall and other</li> </ul>	(\$50)	
•	Energy Resources Impacts		
	<ul> <li>Revaluation of deferred income tax liabilities</li> </ul>	\$1,925	
•	Corporate & Other		
	<ul> <li>Revaluation of deferred income tax liabilities</li> </ul>	\$2	\$58
•	NextEra Energy Consolidated Impacts	\$1,877	\$4,523
		Excluded from Adjusted Earnings	

1) Not all tax information is available to finalize these amounts which are deemed to be provisional amounts, and are based on reasonable estimates

2) Excludes approximately \$96 MM of tax reform impacts included in net losses associated with non-qualifying hedges

3) Amount is expected to be amortized over the underlying asset's remaining useful life

22



# FPL's strategy has resulted in the lowest customer bills among the Top 10 Investor Owned Utilities by Market Cap

# Average Monthly Residential Bill for Top 10 IOUs by Market Cap<sup>(1)</sup>



1) Based on EEI data as of July 2017 for typical 1,000 kWh residential bill; weighted by the number of residential customers at each individual utility; only includes vertically integrated utilities

23

2) FPL's March 2018 typical 1,000 kWh bill will be \$99.37 once the \$3.36 surcharge due to Hurricane Matthew expires in February 2018



## NextEra Energy's credit metrics remain on track

# **Credit Metrics**

S&P	A- Range	Actual 2016	Actual 2017 <sup>(1)</sup>	Target 2018
FFO/Debt	23%-35%	28%	27%	28%
Debt/EBITDA	2.5x-3.5x	3.0x	3.0x	3.0x
Moody's	Baa Range	Actual 2016	Actual 2017 <sup>(1)</sup>	Target 2018
CFO Pre-WC/Debt	13%-22%	21%	21%	23%
CFO-Div/Debt	9%-17%	16%	16%	16%
Fitch	A Midpoint	Actual 2016	Actual 2017 <sup>(1)</sup>	Target 2018
Debt/FFO	3.5x	3.9x	3.6x	3.5x
FFO/Interest	5.0x	6.2x	5.6x	6.7x



24 1) Preliminary based on NextEra calculations

FPL 000139 20180046-EI

### Potential drivers of variability to consolidated adjusted EPS

# **2018 Potential Sources of Variability**<sup>(1)</sup>

Florida Power & Light	
<ul><li>Wholesale (primarily volume)</li><li>Timing of investment</li></ul>	± \$0.02 - \$0.03 ± \$0.02 - \$0.03
NextEra Energy Resources	
<ul> <li>Natural gas prices (± \$1/MMBtu change)</li> <li>Wind resource<sup>(2)</sup> (± 1% deviation)</li> <li>Asset reliability<sup>(3)</sup> (± 1% EFOR)</li> <li>Texas market conditions</li> <li>Asset optimization</li> <li>Interest rates (± 100 bps shift in yield curve)</li> </ul>	± \$0.01 - \$0.02 ± \$0.04 - \$0.05 ± \$0.06 - \$0.07 ± \$0.02 - \$0.03 ± \$0.01 - \$0.02 ± \$0.06 - \$0.07
Corporate and Other	
<ul> <li>Interest rates (± 100 bps shift in yield curve)</li> <li>Corporate tax items</li> </ul>	± \$0.03 ± \$0.04

1) These are not the only drivers of potential variability, and actual impacts could fall outside the ranges shown; refer to SEC filings, including full discussion of risk factors and uncertainties, made through the date of this presentation 2) Per 1% deviation in the Wind Production Index 23)  $\pm$  1% of estimated megawatt hour production on all power generating assets



# **Energy Resources' 2017** Adjusted EBITDA by Asset Category<sup>(1,2)</sup>

	2017 Expectations as of Q3 2016 <sup>(3)</sup>	2017 Actual <u>EBITDA</u>	Primary Driver of Delta	 EBITDA stated <sup>(4)</sup>
Contracted Renewables	\$2,350 - \$2,450	\$ 2,330	Wind Resource	\$ 2,171
Contracted Nuclear	\$370 - \$390	\$ 410	Favorable EFOR	\$ 410
Contracted Hedged <sup>(5)</sup>	\$225 - \$295	\$ 258		\$ 232
Contracted Other	<b>\$90 - \$170</b>	\$ 118		\$ 118
Merchant NEPOOL	\$280 - \$320	\$ 323	Favorable EFOR	\$ 323
Merchant Other	\$5 - \$15	\$9		\$ 9
New Investment	\$400 - \$600	\$ 561		\$ 491
Gas Infrastructure	\$190 - \$290	\$ 200		\$ 200
Power & Gas Trading	\$50 - \$90	\$ 116	Favorable Market Conditions	\$ 116
Customer Supply	\$160 - \$220	\$ 226	Favorable Market Conditions	\$ 226
Adjusted EBITDA by Asset Category	\$4,100 - \$4,600	\$ 4,551		\$ 4,296

- See Appendix for definition of Adjusted EBITDA by Asset Category
   Includes NEER's share of NEP's portfolio
   Reflects the ranges of the expectations by asset category as presented in the Q3 2016 earnings materials
   2017 actual EBITDA restated to include pre-tax value of tax credits using the 21% federal rate
   Previously categorized as Merchant ERCOT



## **Energy Resources Wind Production Index**<sup>(1)(2)</sup>

			20	16			2017											
		4	THQTE	2			1ST (	QTR	2ND	QTR	3RD (	QTR	4TH QTR					
Location	MW	Oct	Nov	Dec	QTR	YTD	MW	QTR	MW	QTR	MW	QTR	MW	Oct	Nov	Dec	QTR	YTD
Midwest	3,039	96%	101%	121%	106%	100%	3,039	101%	3,039	104%	3,039	83%	3,189	116%	102%	105%	107%	100%
West	3,117	99%	103%	104%	102%	100%	3,202	96%	3,302	96%	3,302	91%	3,302	109%	98%	93%	100%	96%
Texas	2,851	114%	81%	92%	95%	96%	3,100	102%	3,100	102%	3,100	91%	3,300	116%	92%	81%	96%	98%
Other South	1,782	114%	94%	97%	102%	98%	1,981	104%	1,981	99%	1,981	82%	1,981	120%	93%	98%	104%	98%
Canada	880	99%	89%	117%	102%	97%	880	103%	880	113%	880	80%	880	111%	101%	97%	102%	101%
Northeast	185	117%	103%	112%	110%	98%	185	101%	185	120%	185	91%	185	104%	100%	92%	98%	103%
Total	11,853	105%	95%	106%	102%	99%	12,386	101%	12,486	101%	12,486	87%	12,836	115%	97%	95%	102%	98%

#### A 1% change in the wind production index equates to roughly 4 - 5 cents of **EPS for 2018**

Represents a measure of the actual wind speeds available for energy production for the stated period relative to long-term average wind speeds; the numerator is calculated from the actual wind speeds observed at each wind facility applied to turbine-specific power curves to produce the estimated MWh production for the stated period; the denominator is the estimated long-term average wind speeds at each wind facility applied to the same turbine-specific power curves to produce the long-term average MWh production
 Reflects new methodology adopted in the first quarter of 2017 to include new wind investments one year after project COD/acquisition date; the previous methodology included new wind investments one month after project COD/acquisition date; 2016 Wind Production Index has been adjusted for this change

27



**FPL 000142** 20180046-EI

# The percentage of PTCs allocated to tax equity investors has continued to grow

# **Wind Production Summary**

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<sup>2)</sup> <u>2016</u> (2)	<sup>2)</sup> <u>2017</u> <sup>(2)</sup>
Effective Capacity (MW) <sup>(1)</sup>	8,386	8,887	10,117	10,374	11,653	12,636	13,986
Wind Production (TWh)	24.6	25.8	29.2	32.0	33.8	38.8	44.2
Implied Average Capacity Factor	34%	33%	33%	35%	33%	35%	36%
Total Production Eligible for PTCs	17.3	15.8	17.6	18.8	19.6	22.3	27.7
TWh Allocated to Tax Equity Investors	5.0	6.5	8.4	10.6	13.2	17.0	22.3
% Allocated to Tax Equity Investors	<b>29%</b>	41%	<b>48%</b>	57%	<b>67%</b>	<b>76%</b>	81%

For new wind additions, megawatts have been prorated based on partial year in-service
 Reflects assets sold to NEP at 100%



28

# **Contracted Renewables Development Program**<sup>(1)</sup>

Wind	Location	MW
<u>2017:</u>		
Oliver III	ND	99
Golden Hills North	CA	46
Bluff Point	IN	120
Cottonwood	NE	90
тот	AL 2017 Wind:	355
2018:		
Huron	MI	150
Bonita	ТХ	230
Sholes	NE	160
Pratt	KS	243
Heartland Divide	IA	103
Minco IV	OK	350
Casa Mesa	CO	50
Contracted, not yet annou		300
тот	AL 2018 Wind:	1,586
<u> 2019 – 2020:</u>		
Burke	ND	200
Crowned Ridge	ND	300
Waymart II	PA	68
Crowned Ridge	SD	300
Eight Point	NY	102
Dodge County	MN	200
Tucson	AZ	100
Sky River	CA	62
TOTAL 201	9 – 2020 Wind:	1,332

29

Solar	Location	MW
<u>2017:</u>		
Whitney Point	CA	20
Marshall	MN	62
Westside	CA	20
<b>Distributed Generation</b>	Various	97
	Total 2017 Solar:	199
<u>2018:</u>		
Stuttgart	AR	81
Blue Bell	ТХ	30
Pinal Central	AZ	20
Titan	CO	50
<b>Distributed Generation</b>	Various	49
тс	OTAL 2018 Solar:	230
<u>2019 – 2020:</u>		
Blythe III	CA	125
New England Solar	Various	360
Wilmot	AZ	100
Blythe IV	CA	62
Quitman	GA	150
Shaw Creek	SC	75
Chicot	AR	100
TOTAL 20	019 – 2020 Solar:	972

1) 2017+ COD and current backlog of projects with signed long-term contracts, all projects are subject to development and construction risks; excludes 150 MW of solar projects signed for post-2020 delivery



FPL 000144 20180046-EI

# Non-Qualifying Hedges<sup>(1)</sup> – Summary of Activity

(\$ millions, after-tax)

Asset/(Liability) Balance as of 9/30/17	\$578.9	
Amounts Realized During 4th Quarter	(24.4)	Primary Drivers:
Change in Forward Prices (all positions)	10.4	Revenue Hedges – Power, Gas & Oil
Subtotal – Income Statement	(14.0)	Prices (\$207.3) Income Taxes 142.2
Other <sup>(2)</sup>	0.3	Gexa Supply Contracts 58.2
Asset/(Liability) Balance as of 12/31/17	\$565.2	Interest Rate Hedges 8.7
Asseu(Liability) Dalance as of 12/3//17	<b>\$303.2</b>	Non Controlling Interest (2.5)
		Other – Net 11.1

1) 30 <sup>2)</sup> Includes NextEra Energy's share of contracts at consolidated projects and equity method investees Removal of the hedge mark to market and settlements related to asset sales



\$10.4

# Non-Qualifying Hedges – Summary of Activity

#### (\$ millions)

		4th Quarter											
		Asset / (Liability) Balance		Amounts		Change in Forward		Total NQH Gain /			Asset / (Liability) Balance		
Description	9	/30/17	Realized Prices		(	Loss)	Other <sup>(3)</sup>		12/31/17				
Pretax Amounts Gross													
Generation Related:													
Natural gas related positions	\$	930.7	\$	(45.6)	\$	(102.8)	\$	(148.4)	\$	1.2	\$	783.5	
Gas Infrastructure related positions		160.8		(4.0)		(18.5)		(22.5)		-		138.3	
Interest Rate Hedges		(42.9)		5.6		8.7		14.3		-		(28.6)	
Other - net		(33.3)		(1.2)		(16.6)		(17.8)				(51.1)	
		1,015.3		(45.2)		(129.2)		(174.4)		1.2		842.1	
Less amounts attributable to Non		1.4		(1.3)		2.6		1.3		-		2.7	
Controlling Interests													
Pretax Amounts at share <sup>(1)</sup>		1,013.9		(43.9)		(131.8)		(175.7)		1.2		839.4	
Income Taxes at Share (2)		(435.0)		19.5		142.2		161.7		(0.9)		(274.2)	
NEE After Tax at Share	\$	578.9	\$	(24.4)	\$	10.4	\$	(14.0)	\$	0.3	\$	565.2	

					Year t	o Dat	te				
Description	(Li B	Asset/ iability) alance 2/31/16	 nounts ealized	Change in Forward Prices		ard NQH Gain /		Other <sup>(3)</sup>		(Li Bi	Asset/ iability) alance 2/31/17
Pretax Amounts Gross											
Natural gas related positions	\$	837.4	\$ (158.2)	\$	96.1	\$	(62.1)	\$	8.2	\$	783.5
Gas Infrastructure related positions		143.8	(30.9)		25.4		(5.5)		-		138.3
Interest Rate Hedges		128.4	39.7		(197.0)		(157.3)		0.3		(28.6)
Other - net		(50.0)	(24.4)		23.9		(0.5)		(0.6)		(51.1)
		1,059.6	(173.8)		(51.6)		(225.4)		7.9	-	842.1
Less amounts attributable to Non Controlling Interests		12.0	(1.9)		(7.4)		(9.3)		-		2.7
Pretax Amounts at share <sup>(1)</sup>		1,047.6	(171.9)		(44.2)		(216.1)		7.9		839.4
Income Taxes at Share <sup>(2)</sup>		(451.9)	 76.2		104.5		180.7		(3.0)		(274.2)
NEE After Tax at Share	\$	595.7	\$ (95.7)	\$	60.3	\$	(35.4)	\$	4.9	\$	565.2

Includes NextEra Energy's share of contracts at consolidated subsidiaries and equity method investees
 Includes consolidating tax adjustments and \$96.3 MM tax benefit related to tax reform
 Removal of the hedge mark to market and settlements related to asset sales



### Non-Qualifying Hedges – Summary of Forward Maturity (\$ millions)

								Gain /	(Los	s) <sup>(1)</sup>				
Description	Asset / (Liability) Balance 12/31/17		2018		2019		2020		2021		2022 - 2047			Total 18 - 2047
Pretax gross amounts														
Natural gas related positions	\$	783.5	\$	(121.6)	\$	(95.6)	\$	(86.0)	\$	(90.9)	\$	(389.4)	\$	(783.5)
Gas Infrastructure related positions		138.3		(19.4)		(50.5)		(40.0)		(25.2)		(3.20)		(138.3)
Interest rate hedges		(28.6)		5.7		0.4		(33.0)		0.1		55.40		28.6
Other - net		(51.1)		8.7		18.9		7.4		2.5		13.6		51.1
	\$	842.1	\$	(126.6)	\$	(126.8)	\$	(151.6)	\$	(113.5)	\$	(323.6)	\$	(842.1)
2018 Forward Maturity by Quarter:										• • • • •				
					1	Q 2018	2	Q 2018	2	Q 2018	4	Q 2018	20	18 Total
Pretax gross amounts														
Natural gas related positions					\$	(5.4)	\$	(42.4)	\$	(36.4)	\$	(37.4)	\$	(121.6)
Gas Infrastructure related positions						1.4		(8.1)		(7.8)		(4.9)		(19.4)
Interest rate hedges						3.1		1.7		1.8		(0.9)		5.7
Other - net						6.8		0.4		0.1		1.4		8.7
					\$	5.9	\$	(48.4)	\$	(42.3)	\$	(41.8)	\$	(126.6)



 $_{\rm 32}$  1) Gain/(loss) based on existing contracts and forward prices as of 12/31/17

FPL 000147 20180046-EI

# **Reconciliation of Adjusted Earnings to GAAP Net Income** Attributable to NextEra Energy, Inc. (Three Months Ended December 31, 2017)

(millions, except per share amounts)	 Florida Power & Light			Corporate & Other		NextEra Energy, Inc		
Net Income (Loss) Attributable to NextEra Energy, Inc.	\$ 344	\$	1,894	\$	(83)	\$	2,155	
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges			170		6		176	
Loss (income) from other than temporary impairments - net			(18)				(18)	
Tax reform	50		(1,925)		(2)		(1,877)	
Duane Arnold impairment charge			420				420	
Operating loss (income) of Spain solar projects			2				2	
Merger-related expenses					52		52	
Less related income tax expense (benefit)			(313)		(7)		(320)	
Adjusted Earnings (Loss)	\$ 394	\$	230	\$	(34)	\$	590	
Earnings (Loss) Per Share (assuming dilution)								
Attributable to NextEra Energy, Inc.	\$ 0.73	\$	4.00	\$	(0.18)	\$	4.55	
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges			0.36		0.01		0.37	
Loss (income) from other than temporary impairments - net			(0.04)				(0.04)	
Tax reform	\$ 0.11		(4.06)		-		(3.95)	
Duane Arnold impairment charge			0.89				0.89	
Operating loss (income) of Spain solar projects			-				-	
Merger-related expenses					0.11		0.11	
Less related income tax expense (benefit)			(0.66)		(0.02)		(0.68)	
Adjusted Earnings (Loss) Per Share	\$ 0.84	\$	0.49	\$	(0.08)	\$	1.25	



# **Reconciliation of Adjusted Earnings to GAAP Net Income** Attributable to NextEra Energy, Inc. (Three Months Ended December 31, 2016)

(millions, except per share amounts)	 Florida Power & Light			Corporate & Other		NextEra Energy, In		
Net Income (Loss) Attributable to NextEra Energy, Inc.	\$ 371	\$	360	\$	235	\$	966	
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges			(79)		(391)		(470)	
Loss (income) from other than temporary impairments - net			(5)				(5)	
Gains on disposal of a business/assets			(191)				(191)	
Operating loss (income) of Spain solar projects			7				7	
Merger-related expenses					5		5	
Less related income tax expense (benefit)			99		155		254	
Adjusted Earnings (Loss)	\$ 371	\$	191	\$	4	\$	566	
Earnings (Loss) Per Share (assuming dilution)								
Attributable to NextEra Energy, Inc.	\$ 0.79	\$	0.77	\$	0.50	\$	2.06	
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges			(0.17)		(0.83)		(1.00)	
Loss (income) from other than temporary impairments - net			(0.01)				(0.01)	
Gains on disposal of a business/assets			(0.41)				(0.41)	
Operating loss (income) of Spain solar projects			0.02				0.02	
Merger-related expenses					0.01		0.01	
Less related income tax expense (benefit)	 		0.21		0.33		0.54	
Adjusted Earnings (Loss) Per Share	\$ 0.79	\$	0.41	\$	0.01	\$	1.21	



# **Reconciliation of Adjusted Earnings to GAAP Net Income** Attributable to NextEra Energy, Inc. (Twelve Months Ended December 31, 2017)

(millions, except per share amounts)	Florida Power & Light			Energy esources	Corporate & Other		NextEra	Energy, Inc.
Net Income (Loss) Attributable to NextEra Energy, Inc.	\$	1,880	\$	2,963	\$	535	\$	5,378
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges				80		136		216
Loss (income) from other than temporary impairments - net				(25)				(25)
Tax reform		50		(1,925)		(2)		(1,877)
Duane Arnold impairment charge				420				420
Gains on disposal of a business/assets						(1,096)		(1,096)
Operating loss (income) of Spain solar projects				(4)				(4)
Merger-related expenses						93		93
Less related income tax expense (benefit)				(279)		339		60
Adjusted Earnings (Loss)	\$	1,930	\$	1,230	\$	5	\$	3,165
Earnings (Loss) Per Share (assuming dilution)								
Attributable to NextEra Energy, Inc.	\$	3.98	\$	6.27	\$	1.13	\$	11.38
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges				0.17		0.29		0.46
Loss (income) from other than temporary impairments - net				(0.05)				(0.05)
Tax reform	\$	0.11		(4.07)		-		(3.96)
Duane Arnold impairment charge				0.89				0.89
Gains on disposal of a business/assets						(2.32)		(2.32)
Operating loss (income) of Spain solar projects				(0.01)				(0.01)
Merger-related expenses						0.20		0.20
Less related income tax expense (benefit)				(0.59)		0.70		0.11
Adjusted Earnings (Loss) Per Share	\$	4.09	\$	2.61	\$	-	\$	6.70



# **Reconciliation of Adjusted Earnings to GAAP Net Income** Attributable to NextEra Energy, Inc. (Twelve Months Ended December 31, 2016)

(millions, except per share amounts)	 Florida Power & Light			Corporate & Other		NextEra Energy, Inc.		
Net Income (Loss) Attributable to NextEra Energy, Inc.	\$ 1,727	\$	1,125	\$	60	\$	2,912	
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges			336		(228)		108	
Loss (income) from other than temporary impairments - net			5				5	
Resolution of contingencies related to a previous asset sale			(9)				(9)	
Gains on disposal of a business/assets			(445)				(445)	
Operating loss (income) of Spain solar projects			12				12	
Merger-related expenses					135		135	
Less related income tax expense (benefit)			66		100		166	
Adjusted Earnings (Loss)	\$ 1,727	\$	1,090	\$	67	\$	2,884	
Earnings (Loss) Per Share (assuming dilution)								
Attributable to NextEra Energy, Inc.	\$ 3.71	\$	2.41	\$	0.13	\$	6.25	
Adjustments - pretax:								
Net losses (gains) associated with non-qualifying hedges			0.72		(0.49)		0.23	
Loss (income) from other than temporary impairments - net			-				-	
Resolution of contingencies related to a previous asset sale			(0.02)				(0.02)	
Gains on disposal of a business/assets			(0.95)				(0.95)	
Operating loss (income) of Spain solar projects			0.03				0.03	
Merger-related expenses					0.29		0.29	
Less related income tax expense (benefit)			0.14		0.22		0.36	
Adjusted Earnings (Loss) Per Share	\$ 3.71	\$	2.33	\$	0.15	\$	6.19	


## Reconciliation of Adjusted Earnings to GAAP Net Income <u>Attributable to NextEra Energy, Inc.</u>

	2	2005	2017	CAGR
Earnings Per Share (assuming dilution)				
Attributable to NextEra Energy, Inc.	\$	2.34	\$ 11.38	14.09%
Adjustments - pretax:				
Net losses (gains) associated with non-qualifying hedges		0.47	0.46	
Loss(income) from other than temporary impairments - net			(0.05)	
Tax Reform			(3.96)	
Duane Arnold impairment charge			0.89	
Gains on disposal of business/assets			(2.32)	
Operating loss (income) of Spain solar projects			(0.01)	
Merger-related expenses			0.20	
Less related income tax expense (benefit)		(0.18)	0.11	
Adjusted Earnings (Loss) Per Share	\$	2.63	\$ 6.70	8.10%



## Reconciliation of NextEra Energy, Inc. GAAP Operating Cash Flow to Adjusted Operating Cash Flow

(millions)	 lve Months December 31, 2016	 velve Months d December 31, 2017	Inc/	(Dec)	Grow th
Cash flows from operations	\$ 6,293	\$ 6,413	\$	120	1.9%
FPL clause recoveries	(94)	(82)			
Acquisition of Indiantow n purchased pow er agreement	0	243			
Storm costs	223	1,070			
Storm cost recoveries	 0	 (276)			
Adjusted cash flows from operating activities	\$ 6,422	\$ 7,368	\$	946	14.7%



#### **Definitional information**

#### NextEra Energy, Inc. Adjusted Earnings Expectations

This presentation refers to adjusted earnings per share expectations. Adjusted earnings expectations exclude the effect of nonqualifying hedges, the effects of tax reform, net effect of gains related to the investment in NextEra Energy Partners, L.P., as well as unrealized gains and losses on equity securities and net OTTI losses on debt securities held in NextEra Energy Resources' nuclear decommissioning funds and the cumulative effect of adopting new accounting standards, none of which can be determined at this time, and operating results from the Spain solar project, impairment losses and merger related expenses. In addition, adjusted earnings expectations assume, among other things: normal weather and operating conditions; continued recovery of the national and the Florida economy; supportive commodity markets; current forward curves; public policy support for wind and solar development and construction; market demand and transmission expansion to support wind and solar development; access to capital at reasonable cost and terms; no divestitures, other than to NextEra Energy Partners, LP, or acquisitions; no adverse litigation decisions; and no changes to governmental tax policy or incentives. Expected adjusted earnings amounts cannot be reconciled to expected net income because net includes the effect of non-qualifying hedges and net OTTI losses on certain investments, none of which can be determined at this time.

#### NextEra Energy Resources, LLC. Adjusted EBITDA

Adjusted EBITDA includes NextEra Energy Resources consolidated investments, excluding Spain, its share of NEP and forecasted investments, as well as its share of equity method investments. Adjusted EBITDA represents projected (a) revenue less (b) fuel expense, less (c) project operating expenses, less (d) corporate G&A, plus (e) other income, less (f) other deductions. Adjusted EBITDA excludes the impact of non-qualifying hedges, other than temporary impairments, certain differential membership costs, and net gains associated with NEP's deconsolidation beginning in 2018. Projected revenue as used in the calculations of Adjusted EBITDA represents the sum of projected (a) operating revenue plus a pre-tax allocation of (b) production tax credits, plus (c) investment tax credits and plus (d) earnings impact from convertible investment tax credits.

#### NextEra Energy Resources, LLC. Adjusted EBITDA by Asset Category

Adjusted EBITDA by Asset Category includes NextEra Energy Resources consolidated investments, excluding Spain, its share of NEP and forecasted investments, as well as its share of equity method investments. Adjusted EBITDA by Asset Category represents projected (a) revenue less (b) fuel expense, less (c) project operating expenses, less (d) a portion of corporate G&A deemed to be associated with project operations, plus (e) other income, less (f) other deductions. Adjusted EBITDA by Asset Category excludes the impact of non-qualifying hedges, other than temporary impairments, corporate G&A not allocated to project operations, and certain differential membership costs. Projected revenue as used in the calculations of Adjusted EBITDA by Asset Category represents the sum of projected (a) operating revenue plus a pre-tax allocation of (b) production tax credits, plus (c) investment tax credits and plus (d) earnings impact from convertible investment tax credits.



#### **Cautionary Statement And Risk Factors That May Affect Future Results**

This presentation contains "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical facts, but instead represent the current expectations of NextEra Energy, Inc. (NextEra Energy) and Florida Power & Light Company (FPL) regarding future operating results and other future events, many of which, by their nature, are inherently uncertain and outside of NextEra Energy's and FPL's control. Forward-looking statements in this presentation include, among others, statements concerning adjusted earnings per share expectations and future operating performance, and statements concerning future dividends. In some cases, you can identify the forward-looking statements by words or phrases such as "will," "may result," "expect," "anticipate," "believe," "intend," "plan," "seek," "potential," "projection," "forecast," "predict," "goals," "target," "outlook," "should," "would" or similar words or expressions. You should not place undue reliance on these forward-looking statements, which are not a guarantee of future performance. The future results of NextEra Energy and FPL and their business and financial condition are subject to risks and uncertainties that could cause their actual results to differ materially from those expressed or implied in the forward-looking statements, or may require them to limit or eliminate certain operations. These risks and uncertainties include, but are not limited to, the following: effects of extensive regulation of NextEra Energy's and FPL's business operations; inability of NextEra Energy and FPL to recover in a timely manner any significant amount of costs, a return on certain assets or a reasonable return on invested capital through base rates, cost recovery clauses, other regulatory mechanisms or otherwise; impact of political, regulatory and economic factors on regulatory decisions important to NextEra Energy and FPL; disallowance of cost recovery by FPL based on a finding of imprudent use of derivative instruments; effect of any reductions or modifications to, or elimination of, governmental incentives or policies that support utility scale renewable energy projects of NextEra Energy Resources, LLC and its affiliated entities (NextEra Energy Resources) or the imposition of additional tax laws, policies or assessments on renewable energy; impact of new or revised laws, regulations, interpretations or other regulatory initiatives on NextEra Energy and FPL; capital expenditures, increased operating costs and various liabilities attributable to environmental laws, regulations and other standards applicable to NextEra Energy and FPL; effects on NextEra Energy and FPL of federal or state laws or regulations mandating new or additional limits on the production of greenhouse gas emissions; exposure of NextEra Energy and FPL to significant and increasing compliance costs and substantial monetary penalties and other sanctions as a result of extensive federal regulation of their operations and businesses; effect on NextEra Energy and FPL of changes in tax laws, guidance or policies as well as in judgments and estimates used to determine taxrelated asset and liability amounts; impact on NextEra Energy and FPL of adverse results of litigation; effect on NextEra Energy and FPL of failure to proceed with projects under development or inability to complete the construction of (or capital improvements to) electric generation, transmission and distribution facilities, gas infrastructure facilities or other facilities on schedule or within budget; impact on development and operating activities of NextEra Energy and FPL resulting from risks related to project siting, financing, construction, permitting, governmental approvals and the negotiation of project development agreements; risks involved in the operation and maintenance of electric generation, transmission and distribution facilities, gas infrastructure facilities and other facilities; effect on NextEra Energy and FPL of a lack of growth or slower growth in the number of customers or in customer usage; impact on NextEra Energy and FPL of severe weather and other weather conditions; threats of terrorism and catastrophic events that could result from terrorism, cyber attacks or other attempts to disrupt NextEra Energy's and FPL's business or the businesses of third parties; inability to obtain adequate insurance coverage for protection of NextEra Energy and FPL against significant losses and risk that insurance coverage does not provide protection against all significant losses; a prolonged period of low gas and oil prices could impact NextEra Energy Resources' gas infrastructure business and cause NextEra Energy Resources to delay or cancel certain gas infrastructure projects and for certain existing projects to be impaired; risk to NextEra Energy Resources of increased operating costs resulting from unfavorable supply costs necessary to provide NextEra Energy Resources' full energy and capacity requirement services; inability or failure by NextEra Energy Resources to manage properly or hedge effectively the commodity risk within its portfolio;



# **Cautionary Statement And Risk Factors That May Affect Future Results (cont.)**

effect of reductions in the liquidity of energy markets on NextEra Energy's ability to manage operational risks; effectiveness of NextEra Energy's and FPL's risk management tools associated with their hedging and trading procedures to protect against significant losses, including the effect of unforeseen price variances from historical behavior; impact of unavailability or disruption of power transmission or commodity transportation facilities on sale and delivery of power or natural gas by FPL and NextEra Energy Resources; exposure of NextEra Energy and FPL to credit and performance risk from customers, hedging counterparties and vendors; failure of NextEra Energy or FPL counterparties to perform under derivative contracts or of requirement for NextEra Energy or FPL to post margin cash collateral under derivative contracts; failure or breach of NextEra Energy's or FPL's information technology systems; risks to NextEra Energy and FPL's retail businesses from compromise of sensitive customer data; losses from volatility in the market values of derivative instruments and limited liquidity in OTC markets; impact of negative publicity; inability of NextEra Energy and FPL to maintain, negotiate or renegotiate acceptable franchise agreements with municipalities and counties in Florida; occurrence of work strikes or stoppages and increasing personnel costs; NextEra Energy's ability to successfully identify, complete and integrate acquisitions, including the effect of increased competition for acquisitions; NextEra Energy Partners, LP's (NEP's) acquisitions may not be completed and, even if completed, NextEra Energy may not realize the anticipated benefits of any acquisitions; environmental, health and financial risks associated with NextEra Energy Resources' and FPL's ownership and operation of nuclear generation facilities; liability of NextEra Energy and FPL for significant retrospective assessments and/or retrospective insurance premiums in the event of an incident at certain nuclear generation facilities; increased operating and capital expenditures and/or result in reduced revenues at nuclear generation facilities of NextEra Energy or FPL resulting from orders or new regulations of the Nuclear Regulatory Commission; inability to operate any of NextEra Energy Resources' or FPL's owned nuclear generation units through the end of their respective operating licenses; effect of disruptions, uncertainty or volatility in the credit and capital markets on NextEra Energy's and FPL's ability to fund their liquidity and capital needs and meet their growth objectives; inability of NextEra Energy, FPL and NextEra Energy Capital Holdings, Inc. to maintain their current credit ratings; impairment of NextEra Energy's and FPL's liquidity from inability of credit providers to fund their credit commitments or to maintain their current credit ratings; poor market performance and other economic factors that could affect NextEra Energy's defined benefit pension plan's funded status; poor market performance and other risks to the asset values of NextEra Energy's and FPL's nuclear decommissioning funds; changes in market value and other risks to certain of NextEra Energy's investments; effect of inability of NextEra Energy subsidiaries to pay upstream dividends or repay funds to NextEra Energy or of NextEra Energy's performance under guarantees of subsidiary obligations on NextEra Energy's ability to meet its financial obligations and to pay dividends on its common stock; the fact that the amount and timing of dividends payable on NextEra Energy's common stock, as well as the dividend policy approved by NextEra Energy's board of directors from time to time, and changes to that policy, are within the sole discretion of NextEra Energy's board of directors and, if declared and paid, dividends may be in amounts that are less than might be expected by shareholders; NEP's inability to access sources of capital on commercially reasonable terms could have an effect on its ability to consummate future acquisitions and on the value of NextEra Energy's limited partner interest in NextEra Energy Operating Partners, LP; and effects of disruptions, uncertainty or volatility in the credit and capital markets on the market price of NextEra Energy's common stock. NextEra Energy and FPL discuss these and other risks and uncertainties in their annual report on Form 10-K for the year ended December 31, 2016 and other SEC filings, and this presentation should be read in conjunction with such SEC filings made through the date of this presentation. The forward-looking statements made in this presentation are made only as of the date of this presentation and NextEra Energy and FPL undertake no obligation to update any forward-looking statements.



# NEXTera energy PARTNERS

## Reconciliation of Net Income to Adjusted EBITDA and Cash Available for Distribution (CAFD)

(millions)	Q4	2017	2017
Net income (loss)	\$	(56)	\$ 109
Add back:			
Depreciation and amortization		57	226
Interest expense		44	199
Income taxes		114	167
Tax credits		70	213
Benefits associated with differential membership interests		(36)	(119)
Adjustment for pre-acquisition financial results <sup>(1)</sup>		(7)	(73)
Equity in losses (earnings) of non-economic ownership interests		1	(11)
Post-acquisition depreciation and interest expense included within equity in			
earnings of equity method investee		11	32
Other		1	-
Adjusted EBITDA	\$	199	\$ 743
Tax credits		(70)	(213)
Other - net		(2)	(3)
Cash available for distribution before debt service payments	\$	127	\$ 527
Cash interest paid		(27)	(170)
Debt repayment		(24)	(111)
Cash available for distribution	\$	76	\$ 246

1) Elimination of the historical financial results of the common control acquisitions prior to their respective acquisition dates



## **NEP Wind Production Index**<sup>(1)</sup>

	2016						2017											
	4TH QTR			1ST (	QTR	2ND QTR		3RD QTR		4TH QTR								
Location	MW	Oct	Nov	Dec	QTR	YTD	MW	QTR	MW	QTR	MW	QTR	MW	Oct	Nov	Dec	QTR	YTD
West	659	104%	101%	112%	106%	102%	659	90%	909	92%	909	85%	909	116%	100%	90%	102%	93%
Texas	250	120%	82%	91%	98%	92%	250	89%	250	91%	250	82%	500	113%	93%	82%	93%	89%
Midwest	285	99%	111%	132%	114%	104%	285	106%	285	110%	285	81%	435	119%	105%	113%	112%	104%
Canada	356	103%	91%	126%	107%	98%	356	107%	356	122%	356	72%	356	104%	102%	98%	101%	103%
Other South	796	109%	93%	94%	99%	95%	796	101%	796	97%	796	82%	796	119%	92%	98%	103%	96%
Total	2,346	108%	95%	106%	103%	98%	2,346	99%	2,595	99%	2,595	82%	2,995	116%	97%	95%	<b>102%</b>	96%

## A 1% change in the wind production index equates to roughly \$7 - \$9 MM of adjusted EBITDA for 2018

 Represents a measure of the actual wind speeds available for energy production for the stated period relative to long-term average wind speeds; the numerator is calculated from the actual wind speeds observed at each wind facility applied to turbine-specific power curves to produce the estimated MWh production for the stated period; the denominator is the estimated long-term average wind speeds at each wind facility applied to the same turbine-specific power curves to produce the long-term average MWh production; includes new wind investments one year after project COD/acquisition date



FPL 000159 20180046-EI

## NEP's holdco leverage to project distributions metric target of 4.0x – 5.0x is consistent with its strong mid– to high–BB credit ratings

S&P <sup>(2)</sup>	BB Range	Target YE 2017	Target YE 2018
Holdco Debt/EBITDA	4.0x - 5.0x	3.0x - 4.0x	4.0x - 5.0x
Moody's <sup>(3)</sup>	Ba1 Range	Target YE 2017	Target YE 2018
Total Consolidated Debt/EBITDA	<7.0x	6.0x - 7.0x	6.0x - 7.0x
CFO Pre-WC/Debt	9% - 11%	9% - 11%	9% - 11%
Fitch <sup>(4)</sup>	BB+ Range	Target YE 2017	Target YE 2018
Holdco Debt/FFO	4.0x - 5.0x	3.0x - 4.0x	4.0x - 5.0x

#### Credit Metrics<sup>(1)</sup>

1) Calculations of the credit metric targets are based on NextEra Energy Partners' interpretation of the credit metric methodologies, which can be found on each agency's respective website; the rating ranges above can be found in the publications in which each agency initiated

can be found on each agency's respective website; the rating ranges above can be found in the publications in which each agency initiated coverage on NextEra Energy Partners
2) Holdco Debt/EBITDA range and target are calculated on a run-rate basis, utilizing P-90 forecasts; debt includes holding company debt; EBITDA is comprised of project distributions net of fees related to the MSA, CSCS and other NEOP G&A expenses
3) Total Consolidated Debt/EBITDA and CFO Pre-WC/Debt ranges and targets are calculated on a calendar-year basis, utilizing P-90 forecasts; debt is total consolidated debt; EBITDA represents consolidated EBITDA adjusted for IDR fees and net PAYGO payments; CFO Pre-WC represents consolidated cash from operations before working capital adjusted for IDR fees and net PAYGO payments
4) Holdco Debt/FFO range and target are calculated on a run-rate basis, utilizing P-50 forecasts; debt is holding company debt; FFO is comprised of project distributions net of fees related to the MSA, CSCS and other NEOP G&A expenses

NEXTera energy

Note: P-50 forecast represents the level of energy production that NEP estimates the portfolio will meet or exceed 50% of the time; P-90 forecast represents the level of energy production that NEP estimates the portfolio will meet or PARTNERS exceed 90% of the time 45

## **Expected Cash Available for Distribution**<sup>(1)</sup>

(December 31, 2017 Run Rate CAFD)



46 5) CAFD excludes proceeds from financings and changes in working capital

FPL 000161 20180046-EI

## **Expected Cash Available for Distribution**<sup>(1)</sup>

(December 31, 2018 Run Rate CAFD)



4) Primarily reflects amortization of CITC

47 5) CAFD excludes proceeds from financings and changes in working capital

PARTNERS

FPL 000162 20180046-EI

#### **Definitional information**

#### NextEra Energy Partners, LP. Adjusted EBITDA and CAFD Expectations

This presentation refers to adjusted EBITDA and CAFD expectations. NEP's adjusted EBITDA expectations represent projected (a) revenue less (b) fuel expense, less (c) project operating expenses, less (d) corporate G&A, plus (e) other income less (f) other deductions including IDR fees. Projected revenue as used in the calculations of projected EBITDA represents the sum of projected (a) operating revenues plus (b) a pre-tax allocation of production tax credits, plus (c) a pre-tax allocation of investment tax credits plus (d) earnings impact from convertible investment tax credits and plus (e) the reimbursement for lost revenue received pursuant to a contract with NextEra Energy Resources.

CAFD is defined as cash available for distribution and represents adjusted EBITDA less (1) a pre-tax allocation of production tax credits, less (2) a pre-tax allocation of investment tax credits, less (3) earnings impact from convertible investment tax credits, less (4) debt service, less (4) maintenance capital, less (5) income tax payments less, (6) other non-cash items included in adjusted EBITDA if any. CAFD excludes changes in working capital and distributions to preferred equity investors.

NextEra Energy Partners' expectations of 12/31/17 and 12/31/18 run rate adjusted EBITDA and CAFD reflect the consummation of forecasted acquisitions. These measures have not been reconciled to GAAP net income because NextEra Energy Partners did not prepare estimates of the effect of these acquisitions on certain GAAP line items that would be necessary to provide a forward-looking estimate of GAAP net income, and the information necessary to provide such a forward-looking estimate is not available without unreasonable effort.



#### **Cautionary Statement And Risk Factors That May Affect Future Results**

This presentation contains "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements are not statements of historical facts, but instead represent the current expectations of NextEra Energy Partners, LP (together with its subsidiaries, NEP) regarding future operating results and other future events, many of which, by their nature, are inherently uncertain and outside of NEP's control. Forward-looking statements in this presentation include, among others, statements concerning cash available for distributions expectations and future operating performance. In some cases, you can identify the forward-looking statements by words or phrases such as "will," "may result," "expect," "anticipate," "believe," "intend," "plan," "seek," "aim," "potential," "projection," "forecast," "predict," "goals," "target," "outlook," "should," "would" or similar words or expressions. You should not place undue reliance on these forward-looking statements, which are not a guarantee of future performance. The future results of NEP and its business and financial condition are subject to risks and uncertainties that could cause NEP's actual results to differ materially from those expressed or implied in the forward-looking statements, or may require it to limit or eliminate certain operations. These risks and uncertainties include, but are not limited to, the following: NEP has a limited operating history and its projects include renewable energy projects that have a limited operating history. Such projects may not perform as expected; NEP's ability to make cash distributions to its unitholders is affected by wind and solar conditions at its renewable energy projects; NEP's business, financial condition, results of operations and prospects can be materially adversely affected by weather conditions, including, but not limited to, the impact of severe weather; Operation and maintenance of renewable energy projects involve significant risks that could result in unplanned power outages, reduced output, personal injury or loss of life; Natural gas gathering and transmission activities involve numerous risks that may result in accidents or otherwise affect the Texas pipelines' operations; NEP depends on the Texas pipelines and certain of the renewable energy projects in its portfolio for a substantial portion of its anticipated cash flows; NEP is pursuing the expansion of natural gas pipelines in its portfolio that will require up-front capital expenditures and expose NEP to project development risks; NEP's ability to maximize the productivity of the Texas pipeline business and to complete potential pipeline expansion projects is dependent on the continued availability of natural gas production in the Texas pipelines' areas of operation; Terrorist or similar attacks could impact NEP's projects, pipelines or surrounding areas and adversely affect its business; The ability of NEP to obtain insurance and the terms of any available insurance coverage could be materially adversely affected by international, national, state or local events and company-specific events, as well as the financial condition of insurers. NEP's insurance coverage does not insure against all potential risks and it may become subject to higher insurance premiums; Warranties provided by the suppliers of equipment for NEP's projects may be limited by the ability of a supplier to satisfy its warranty obligations, or by the terms of the warranty, so the warranties may be insufficient to compensate NEP for its losses; Supplier concentration at certain of NEP's projects may expose it to significant credit or performance risks; NEP relies on interconnection and transmission facilities of third parties to deliver energy from its renewable energy projects and, if these facilities become unavailable, NEP's wind and solar projects may not be able to operate or deliver energy; If third-party pipelines and other facilities interconnected to the Texas pipelines become partially or fully unavailable to transport natural gas, NEP's revenues and cash available for distribution to unitholders could be adversely affected; NEP's business is subject to liabilities and operating restrictions arising from environmental, health and safety laws and regulations, compliance with which may require significant capital expenditures, increase NEP's cost of operations and affect or limit its business plans; NEP's renewable energy projects may be adversely affected by legislative changes or a failure to comply with applicable energy regulations:



# Cautionary Statement And Risk Factors That May Affect Future Results (cont.)

A change in the jurisdictional characterization of some of the Texas pipeline entities' assets, or a change in law or regulatory policy, could result in increased regulation of these assets, which could have a material adverse effect on NEP's business, financial condition, results of operations and ability to make cash distributions to its unitholders; NEP may incur significant costs and liabilities as a result of pipeline integrity management program testing and any necessary pipeline repair or preventative or remedial measures; The Texas pipelines; operations could incur significant costs if the Pipeline and Hazardous Materials Safety Administration or the Railroad Commission of Texas adopts more stringent regulations; Petroleos Mexicanos (Pemex) may claim certain immunities under the Foreign Sovereign Immunities Act and Mexican law, and the Texas pipeline entities' ability to sue or recover from Pemex for breach of contract may be limited and may be exacerbated if there is a deterioration in the economic relationship between the U.S. and Mexico; NEP does not own all of the land on which the projects in its portfolio are located and its use and enjoyment of the property may be adversely affected to the extent that there are any lienholders or leaseholders that have rights that are superior to NEP's rights or the U.S. Bureau of Land Management suspends its federal rights-of-way grants; NEP is subject to risks associated with litigation or administrative proceedings that could materially impact its operations, including, but not limited to, proceedings related to projects it acquires in the future; NEP's wind projects located in Canada are subject to Canadian domestic content requirements under their Feed-in-Tariff contracts; NEP's crossborder operations require NEP to comply with anti-corruption laws and regulations of the U.S. government and non-U.S. jurisdictions; NEP is subject to risks associated with its ownership or acquisition of projects or pipelines that remain under construction, which could result in its inability to complete construction projects on time or at all, and make projects too expensive to complete or cause the return on an investment to be less than expected; NEP relies on a limited number of customers and is exposed to the risk that they are unwilling or unable to fulfill their contractual obligations to NEP or that they otherwise terminate their agreements with NEP; NEP may not be able to extend, renew or replace expiring or terminated power purchase agreements (PPA) at favorable rates or on a long-term basis; NEP may be unable to secure renewals of long-term natural gas transportation agreements, which could expose its revenues to increased volatility; If the energy production by or availability of NEP's U.S. renewable energy projects is less than expected, they may not be able to satisfy minimum production or availability obligations under the U.S. Project Entities' PPAs; NEP's growth strategy depends on locating and acquiring interests in additional projects consistent with its business strategy at favorable prices; NextEra Energy Operating Partners' (NEP OpCo) partnership agreement requires that it distribute its available cash, which could limit NEP's ability to grow and make acquisitions; Lower prices for other fuel sources may reduce the demand for wind and solar energy; Reductions in demand for natural gas in the United States or Mexico and low market prices of natural gas could materially adversely affect the Texas pipelines' operations and cash flows; Government laws, regulations and policies providing incentives and subsidies for clean energy could be changed, reduced or eliminated at any time and such changes may negatively impact NEP's growth strategy; NEP's growth strategy depends on the acquisition of projects developed by NextEra Energy, Inc. (NEE) and third parties, which face risks related to project siting, financing, construction, permitting, the environment, governmental approvals and the negotiation of project development agreements; Acquisitions of existing clean energy projects involve numerous risks; Renewable energy procurement is subject to U.S. state and Canadian provincial regulations, with relatively irregular, infrequent and often competitive procurement windows; NEP may continue to acquire other sources of clean energy and may expand to include other types of assets. Any further acquisition of non-renewable energy projects may present unforeseen challenges and result in a competitive disadvantage relative to NEP's more-established competitors; NEP faces substantial competition primarily from regulated utilities, developers, independent power producers, pension funds and private equity funds for opportunities in North America;



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# **Cautionary Statement And Risk Factors That May Affect Future Results (cont.)**

The natural gas pipeline industry is highly competitive, and increased competitive pressure could adversely affect NEP's business; NEP may not be able to access sources of capital on commercially reasonable terms, which would have a material adverse effect on its ability to consummate future acquisitions; Restrictions in NEP OpCo's subsidiaries' revolving credit facility and term loan agreements could adversely affect NEP's business, financial condition, results of operations and ability to make cash distributions to its unitholders; NEP's cash distributions to its unitholders may be reduced as a result of restrictions on NEP's subsidiaries' cash distributions to NEP under the terms of their indebtedness; NEP's subsidiaries' substantial amount of indebtedness may adversely affect NEP's ability to operate its business, and its failure to comply with the terms of its subsidiaries' indebtedness could have a material adverse effect on NEP's financial condition; Currency exchange rate fluctuations may affect NEP's operations; NEP is exposed to risks inherent in its use of interest rate swaps; NEE exercises significant influence over NEP; NEP receives credit support from NEE and its affiliates. NEP's subsidiaries may default under contracts or become subject to cash sweeps if credit support is terminated, if NEE or its affiliates fail to honor their obligations under credit support arrangements, or if NEE or another credit support provider ceases to satisfy creditworthiness requirements, and NEP will be required in certain circumstances to reimburse NEE for draws that are made on credit support; NextEra Energy Resources, LLC (NEER) or one of its affiliates is permitted to borrow funds received by NEP's subsidiaries and is obligated to return these funds only as needed to cover project costs and distributions or as demanded by NEP OpCo. NEP's financial condition and ability to make distributions to its unitholders, as well as its ability to grow distributions in the future, is highly dependent on NEER's performance of its obligations to return all or a portion of these funds; NEP may not be able to consummate future acquisitions; NEER's right of first refusal may adversely affect NEP's ability to consummate future sales or to obtain favorable sale terms; NextEra Energy Partners GP, Inc. (NEP GP) and its affiliates may have conflicts of interest with NEP and have limited duties to NEP and its unitholders; NEP GP and its affiliates and the directors and officers of NEP are not restricted in their ability to compete with NEP, whose business is subject to certain restrictions; NEP may only terminate the Management Services Agreement among, NEP, NextEra Energy Management Partners, LP (NEE Management), NEP OpCo and NextEra Energy Operating Partners GP, LLC (NEP OpCo GP) under certain specified conditions; If the agreements with NEE Management or NEER are terminated, NEP may be unable to contract with a substitute service provider on similar terms; NEP's arrangements with NEE limit NEE's potential liability, and NEP has agreed to indemnify NEE against claims that it may face in connection with such arrangements, which may lead NEE to assume greater risks when making decisions relating to NEP than it otherwise would if acting solely for its own account; NEP's ability to make distributions to its unitholders depends on the ability of NEP OpCo to make cash distributions to its limited partners; If NEP incurs material tax liabilities, NEP's distributions to its unitholders may be reduced, without any corresponding reduction in the amount of the IDR fee; Holders of NEP's common units may be subject to voting restrictions; NEP's partnership agreement replaces the fiduciary duties that NEP GP and NEP's directors and officers might have to holders of its common units with contractual standards governing their duties; NEP's partnership agreement restricts the remedies available to holders of NEP's common units for actions taken by NEP's directors or NEP GP that might otherwise constitute breaches of fiduciary duties; Certain of NEP's actions require the consent of NEP GP;



#### Cautionary Statement And Risk Factors That May Affect Future Results (cont.)

Holders of NEP's common units currently cannot remove NEP GP without NEE's consent; NEE's interest in NEP GP and the control of NEP GP may be transferred to a third party without unitholder consent; The IDR fee may be assigned to a third party without unitholder consent; NEP may issue additional units without unitholder approval, which would dilute unitholder interests; Reimbursements and fees owed to NEP GP and its affiliates for services provided to NEP or on NEP's behalf will reduce cash distributions to or from NEP OpCo and from NEP to NEP's unitholders, and the amount and timing of such reimbursements and fees will be determined by NEP GP and there are no limits on the amount that NEP OpCo may be required to pay; Discretion in establishing cash reserves by NEP OpCo GP may reduce the amount of cash distributions to unitholders; NEP OpCo can borrow money to pay distributions, which would reduce the amount of credit available to operate NEP's business; Increases in interest rates could adversely impact the price of NEP's common units, NEP's ability to issue equity or incur debt for acquisitions or other purposes and NEP's ability to make cash distributions to its unitholders; The price of NEP's common units may fluctuate significantly and unitholders could lose all or part of their investment; The liability of holders of NEP's common units, which represent limited partnership interests in NEP, may not be limited if a court finds that unitholder action constitutes control of NEP's business; Unitholders may have liability to repay distributions that were wrongfully distributed to them; Provisions in NEP's partnership agreement may discourage or delay an acquisition of NEP that NEP unitholders may consider favorable, which could decrease the value of NEP's common units, and could make it more difficult for NEP unitholders to change NEP's board of directors; NEP's board of directors, a majority of which may be affiliated with NEE, decides whether to retain separate counsel, accountants or others to perform services for NEP; The New York Stock Exchange does not require a publicly traded limited partnership like NEP to comply with certain of its corporate governance requirements; Issuance of the Series A convertible preferred units will dilute common unitholders' ownership in NEP and may decrease the amount of cash available for distribution for each common unit; The Series A convertible preferred units will have rights, preferences and privileges that are not held by, and will be preferential to the rights of, holders of the common units; NEP's future tax liability may be greater than expected if NEP does not generate net operating losses (NOLs) sufficient to offset taxable income or if tax authorities challenge certain of NEP's tax positions; NEP's ability to use NOLs to offset future income may be limited; NEP will not have complete control over NEP's tax decisions; A valuation allowance may be required for NEP's deferred tax assets; Distributions to unitholders may be taxable as dividends; Unitholders who are not resident in Canada may be subject to Canadian tax on gains from the sale of common units if NEP's common units derive more than 50% of their value from Canadian real property at any time. NEP discusses these and other risks and uncertainties in its current report on Form 8-K filed August 7, 2017, and other SEC filings, and this presentation should be read in conjunction with such SEC filings made through the date of this presentation. The forward-looking statements made in this presentation are made only as of the date of this presentation and NEP undertakes no obligation to update any forward-looking statements.

