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DOCKET NO. 960847-TP

AT&T v. GTE ARBITRATION

**In The Matter Of The
Interconnection Agreement
Negotiations Between AT&T
And GTE Pursuant to
47 U.S.C. § 252**

**AT&T'S DOCUMENTS
SUBMITTED UNDER THE
TELECOMMUNICATIONS
ACT OF 1996**

VOLUME V

TAB 103

AUGUST 16, 1996

DOCUMENT NUMBER-DATE

08685 AUG 16 96

FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

Petition by AT&T Communications)
of the Southern States, Inc.)
for Arbitration of Certain Terms and)
conditions of a proposed agreement)
with GTE Florida, Inc. concerning)
Interconnection and Resale under)
the Telecommunications Act of 1996)
_____)

DOCKET NO. 960847-TP

PETITION BY AT&T FOR
ARBITRATION UNDER THE
TELECOMMUNICATIONS ACT
OF 1996

**INDEX TO AT&T'S DOCUMENTS SUBMITTED
PURSUANT TO THE TELECOMMUNICATIONS ACT OF 1996***

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	110	7/1/96	GTE Florida Cost Study	AGBR 001658
	111	7/2/96	AT&T Attachment 14 to July 2, 1996 Contract Proposal	AGBR 000750
	112	7/12/96	Matrix of Open Issues on Local Resale and Unbundling	none
	113	7/24/96	Letter from D. McLeod to R. Harrison; GTE Resale and Unbundled Network Elements Pricing Proposal	none
	114	7/24/96	AT&T/GTE Cost/Price Negotiations Minutes	AGBR 003060
			GTE Responses to AT&T Requirements (Matrix #1 -- Billing for Local Resale; Matrix #2 -- Features/Services for Local Resale; Matrix #3 -- Pre-ordering/Ordering for Local Resale; Matrix #4 -- Interconnection/Unbundling; Matrix #5 -- Pay Phone/Local Resale)	none
	115	7/27/96		AGBR 003101
	116	8/2/96	Letter from R. Harrison to D. McLeod; Pricing Proposal	none
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**Privileged and Confidential
Prepared for use with Counsel**

Detailed Log of Dealings with LEC

Meeting/Communications Log

Issues Cover Sheet

Meeting ID: GM0320G

Issue

Wholesale Service Requirements

AT&T Person in Charge of this Issue

Gary Rall

LEC Primary Contact Person

Dan Bennett - SPOC for GTE

Significance of Issue

AT&T's View: AT&T would like to continue discussions on the Retail services available for Wholesale. Substantive discussions were halted in December as a result of GTE's unwillingness to make such services available. GTE's has recently requested the pursuance of these discussions as a result of the March 13, 1996 C.P.U.C. order on Wholesale features and the February 8, 1996 Telecommunications Act.

As of the writing, GTE has agreed to consider revisiting two items within the framework of AT&T's Wholesale service request; Electronic Interface and Operator Services. GTE has not yet agreed to provide the Electronic Interface or Operator Services.

Other ALEC's Views (to the extent known): GTE deferred to its Policy Group (headed by Don McCleod, VP - Regulatory and Govt. Affairs) for decisions concerning its Wholesale Service offerings.

Outcome (when reached, if any)

Not Achieved.

**AT&T Proprietary (Restricted)
Solely for authorized persons having a need-to-know
pursuant to Company instructions**

AGPL 001594

gm0320g.doc

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Detailed Log of Dealings with LEC

Meeting/Communications Log

Date and Time of Contact

Wednesday, March 20, 1996
11:00 a.m. - 2:30 p.m.

Nature of Contact

Conference Call

Notes Prepared by:

Lisa Tyler

Participants

AT&T

Gary Rall, District Manager - LIAM
Lisa Tyler, Project Manager - LIAM

GTE

Frank Compton, Director - AT&T Account
Dan Bennett, VP, AT&T Account Management
Mike Billings, Director,
Interconnection/Collocation
Rodney Langley, Senior Product Manager, Open
Market Transition

Detailed Statement

This meeting was held to review and clarify GTE's position on several issues (described below) associated with its wholesale service offering. AT&T's last request for clarification was communicated to GTE in a February 9, 1996 letter. GTE's response was documented in its *draft* letter dated March 12, 1996.

Services/Features/Functions

AT&T Request: AT&T requested that GTE make all presently available retail services available for resale. AT&T also requested GTE to identify features and services that will and will not be available by state.

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pursuant to Company instructions

AGPL 001595

Detailed Log of Dealings with LEC

Meeting/Communications Log

GTE Response (3/12): GTE will authorize resale on those items required for resale by the state regulator upon issuance of a valid order. Items that will not be offered for resale in California include inside wiring installation, maintenance contracts and voice mail services.

GTE Response (3/20): GTE was hesitant to react to this request. GTE stated that the request will be taken under advisement and suggested that AT&T consult state tariffs to obtain this information.

Next Steps: None committed on this issue.

Street Address Guide

AT&T Request: AT&T agrees that GTE will provide a street address guide (SAG) which AT&T will use to determine the end user's correct LSO. AT&T requested a due date for availability.

GTE Response (3/12): GTE will provide this information in magnetic tape format. Electronic interface arrangements will be worked out to facilitate future requirements. A charge may be required for the provisioning of this service.

GTE Response (3/20): Service will be available March 31st.

Next Steps: AT&T and GTE will meld this issue with the service order exchange process discussion.

Pre-Ordering/Ordering

AT&T Request: AT&T requested GTE provide an electronic interface for the exchange of service order information. AT&T has developed such interfaces with some of the other RBOCs. The way AT&T worked this issue with other RBOCs was through a series of meetings where the appropriate Subject Matter Experts (SMEs) sat together and mapped out process flows of service order processing; then, with the help of the system development SMEs, developed a mechanism for the efficient electronic exchange of service order data.

GTE Response (3/12): GTE will provide an E-mail script file format or FAX format beginning March 1, 1996. GTE has stated in previous meetings with AT&T that we would discuss with AT&T more acceptable solutions. During these discussions, this appeared to be an acceptable approach to AT&T. GTE is more than willing to work with AT&T to develop an electronic solution and would begin discussions late second quarter, 1996. (AT&T believes this statement to represent a delay tactic).

GTE Response (3/20): GTE is open to discussing this issue. GTE would need to reevaluate the capability of its internal systems. GTE is willing to schedule additional meeting to resolve this issue.

Next Steps: AT&T and GTE to arrange a date and time for the appropriate SMEs to meet and discuss interim and short term solutions.

Telephone Number Assignment Limits

AT&T Proprietary (Restricted)
Solely for authorized persons having a need-to-know
pursuant to Company instructions

AGPL 001596

Detailed Log of Dealings with LEC

Meeting/Communications Log

AT&T request: AT&T requests that a choice of 6 numbers be provided by GTE on-line.

GTE Response (3/12): Not specifically addressed.

GTE Response (3/20): GTE will check existing tariffs and respond back.

Next Steps: GTE response due no later than April 2nd.

Installation Due Date Interval

AT&T Request: AT&T must be furnished with installation and due date information on line. GTE's proposal to furnish this information on the FOC is unacceptable to AT&T. Further, AT&T wants parity with GTE customers experience; that is, if the tariff states the installation interval is five days, but GTE generally delivers in one, AT&T would expect GTE to install in one day. AT&T would like GTE to provide am/pm appointment scheduling.

GTE Response (3/12): GTE furnishes a due date for installation to customers based on a firm order with all necessary information. Likewise, GTE will furnish to AT&T, as GTE's customer, a due date based on their firm order with all required information on the LSR. Once this data has been received, GTE will validate and schedule the order via its normal service interval scheduling/due date process. Therefore, GTE is scheduling AT&T's order at parity with GTE's end user customers. GTE will provide the scheduled due date to AT&T via the FOC based on complete and accurate order submitted by AT&T. *(As a result, an AT&T customer will not receive the same treatment as a GTE customer).*

GTE Response (3/20): Doesn't have enough information to respond on issue of due date management, but believes additional discussion is reasonable.

Next Steps: AT&T and GTE to discuss as part of order process.

Letter of Authorization (LOA)

AT&T Request: AT&T must be furnished with a copy of the customer's Customer Service Record (CSR) at the time requested. AT&T agrees to request this information using a blanket Letter of Authorization (LOA). The LOA procedures are the same as those currently used by the industry for changing IXC PICs. Further, GTE agreed to accepting the blanket LOA in its January 8th letter. Other RBOC vendors are accepting LOAs.

GTE Response (3/12): A LOA is required before the release of any end user information to an ALEC or agent. GTE will not accept a blanket LOA in processing this request. The PIC process AT&T refers to is not relevant since the PIC process does not apply to customer account information which is proprietary. GTE will provide a list of an end user's resalable services upon receipt of an end user signed LOA that authorizes an ALEC to obtain their account data.

Detailed Log of Dealings with LEC

Meeting/Communications Log

GTE Response (3/20): Understand AT&T's concern, however GTE's concern about proprietary nature of information. GTE does not want to release without customer's concurrence. Will run this issue back through policy group again, but GTE may not want to move on this issue.

Next Steps: Response due no later than April 2nd.

"Change As Is" Service Order Requests

AT&T Request: To remain at parity with GTE service, AT&T requests the ability to submit change as is requests to GTE. This means that all applicable features and functions currently on the customer's record will be provided to AT&T during the service order process.

GTE Response (3/12): Not specifically addressed.

GTE Response (3/20): This issue is tied to LOA. GTE does not want to release ANY customer data without an LOA. GTE will respond to this issue as part of LOA.

Next Steps: GTE will respond no later than April 2nd.

White Pages Directory Distribution

AT&T Request: AT&T has understood from previous meetings that GTE intends to charge AT&T for a special distribution every time a new customer enters the service area. This is not acceptable to AT&T. AT&T believes that a directory for "new" customers should be considered as part of the basic charge for a line.

GTE Response (3/12): There is not charge for annual distribution of directories to all LEC/ALEC customers; there, however, will be a charge for secondary distribution outside of the annual publishing distribution. This policy is at parity with how GTE Directories bills GTE Telephone Companies for this service.

GTE Response (3/20): GTE will take this issue back to its internal policy committee for further review.

Next Steps: Response expected no later than April 2nd.

Consumer Guide Listings

AT&T Request: AT&T expects to have parity with GTE in providing Customer Service information in the Consumer Guide. GTE's previous proposal of allowing AT&T only two lines, while GTE has multiple pages is not acceptable to AT&T. Have reached satisfactory agreements with other RBOC vendors. Further, AT&T would entertain paying a prorated share of costs, if required.

GTE Response (3/12): GTE Directory will provide one page where all ALECs will be listed alphabetically. The listing content will be restricted to critical customer contact numbers.

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GTE Response (3/20): This is an advertising and marketing concern. GTE will take back to internal policy groups to reevaluate. Don't know if GTE will move on this one.

GTE requested, however that AT&T provide a mock-up of the type of consumer information that would be shown in the Consumer Guide.

Next Steps: Response due no later than April 2nd.

Yellow Page Commissions

AT&T Request: AT&T requested a commission for Yellow Page advertisements.

GTE Response (3/12): No commissions will be paid to ALECs for Yellow Page ads.

GTE Response (3/20): Will take back to internal policy group for further review. It is likely that policy makers "will come off" this issue.

Next Steps: Response due no later than April 2nd.

Directory Assistance - Listings

AT&T Request: GTE must provide AT&T with access to the local listings database. AT&T is willing to share in the cost of compiling the listings with GTEC, Pacific Bell and other CLCs, similar to the existing Pacific Bell/GTE agreement.

GTE Response (3/12): GTE will not allow access to its Directory Assistance databases to allow ALECs to self provision Directory Assistance services.

GTE Response (3/20): No movement to date on this issue. GTE will take back to the policy group.

Next Steps: Response due by April 2nd.

Directory Assistance - Branding

AT&T Request: GTE's proposal of GTE-branded Directory Assistance services is unacceptable to AT&T and does not allow AT&T to differentiate service.

GTE Response (3/12): GTE has offered Custom Abbreviated Dialing, at appropriate costs, as an option to allow AT&T to "differentiate" their service. *GTE cannot brand DA as AT&T nor remove the GTE brand from this service.*

GTE Response (3/20): GTE is "strong" on this issue. GTE will take back to policy group.

Next Steps: Response due April 2nd.

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PIC

AT&T Request: AT&T and GTE must agree on a proposed PIC change process flow utilizing the switch provider to notify the IXC's and Local Service Providers of changes. This agreement would need to include the specific CARE TCSI codes.

GTE Position (3/12): An OBF decision on this issue is due soon. GTE will follow the decision.

GTE Response (3/20): GTE working on a notification process.

Next Steps: Additional discussion required on this issue. No closure reached.

CABS

AT&T Request: AT&T requested a date for the transition from CBSS to the CABS billing system.

GTE Response (3/12): This schedule is yet to be determined. GTE will continue to implement various regulatory requirements, evaluate those developments and incorporate a CABS-based solution in the future (mid-to-late 1997).

GTE Response (3/20): Date now late 1997.

Next Steps: None identified on this call.

Maintenance Trouble Clearance

AT&T Request: AT&T requires clarification of the interim maintenance process which requires that trouble reports will be made to the responsible GTE service center on an 800 number. AT&T and GTE have agreed that this process needs to be mechanized electronic interface to facilitate the sending, receiving and statusing inquiries associated with maintenance of customers' services.

GTE Response (3/12): GTE has established a process whereby AT&T and other ALECs can report trouble associated with their end users' services. This includes trouble reporting, on-line testing with the ALEC "on-line," resolution "on-line", if possible and dispatching if the trouble cannot be cleared interactively. Trouble clearing commitments will be at parity with GTE's customers and according to the PUC/PSC guidelines and GTE's standards of service. GTE has centralized the repair reporting for non-engineered services into a single GTE Customer CARE Center.

GTE is more than willing to work with AT&T to develop an electronic solution and would begin discussion in late second quarter, 1996. AT&T is requested to submit its expectations/requirements for an electronic interface.

GTE Response (3/20): GTE is open to discussing an electronic interface. Is open to reviewing template of system that's been developed with other RBOC vendors.

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Next Steps: AT&T and GTE to discuss short term and long term electronic interface issues.

Maintenance Trouble Ticket Closure

AT&T Request: AT&T and GTE must reach agreement on acceptable closure for maintenance trouble reports. GTE's proposed procedure of closing troubles without AT&T involvement is unacceptable to AT&T.

GTE Response (3/12): GTE intends to contact AT&T on the closure of each trouble report. If an attempt is made, but AT&T does not or is unable to respond, GTE will close the trouble report without AT&T's involvement. This closure process is more involved than what is currently provided to GTE's end users, i.e., better than parity. GTE requests AT&T to respond and identify points of disagreement.

GTE Response (3/20): GTE initially was unable to understand why the response was unacceptable and stated that if end users are unreachable today, GTE does not attempt any further contact with the end user and closes the ticket. AT&T believes this is an unreasonable business practice. Upon further discussion, GTE agreed to work this issue as part of the maintenance electronic interface discussion.

Next Steps: AT&T and GTE to work as part of maintenance process discussion.

Forms Supplied to Customer at Dispatch

AT&T Request: AT&T requests forms supplied to a customer on behalf of AT&T by GTE must carry the AT&T logo. AT&T would also entertain blank form which could be filled in with AT&T name and contact information.

GTE Response (3/12): It is unreasonable and unfeasible for AT&T and other ALECs to expect GTE to perform their advertising, as well as, maintain an inventory of forms with ALEC forms, records, prices and procedures. GTE will perform work as agent, but will not brand these services as the ALECs.

GTE Response (3/20): GTE won't provide logo, but will provide unbranded form. Could also consider blank fill in form.

Next Steps: AT&T and GTE to discuss as part of maintenance process.

DMOQs

AT&T Request: AT&T expects to be able to negotiate DMOQs on the service order process and installation process relative to a wholesale process. Further illustrates AT&T parity request. AT&T wants to ensure parity with end user customer's current GTE experience. Parity is defined in end user terms, NOT as compared to other CLCs. AT&T would work with GTE to establish QIT teams

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GTE Response (3/12): GTE will provide the same level of service to all of its customers. Therefore, GTE will provide services, including ordering and installation according to public utility guidelines and regulations for tariffed services.

GTE Response (3/20): Parity issue cannot be addressed at this time. AT&T refers to reselling the same products as GTE retail operations. GTE believes some of these to be very differentiated products. GTE cannot commit to full process on DMOQs "going out of the gate." It will have to be a longer term issue.

Next Steps: AT&T will pursue at GTE leadership level.

Billing

AT&T Request: AT&T requests that GTE provide an interim pre-bill certification process for local resale service billed through CBSS.

GTE Response (3/12): GTE has agreed to discuss and negotiate AT&T's requirements and GTE's capability to establish a pre-bill certification. Until the definitions and requirements are established, no agreement exists. A formal pre-bill certification agreement will have to be established and concurred in by both companies. This process is still in the negotiation state.

GTE Response (3/20): GTE doesn't know that answer to this issue yet. Agrees this should be done, but there is a lot of activity around resale, billing not a priority at this time. GTE would put this "in que" on of issues that need to be worked, but is reluctant to dedicate the necessary resources to resolve this issue. GTE would like to understand AT&T's position on EDI.

Suspend and Restore

AT&T Request: AT&T requests a suspend and restore process for customers suspended for non-pay. AT&T is also requesting a similar process for vacation and other short-term suspension/restoral of service.

GTE Response (3/12): GTE concurs and will provide a suspend and restore process which meets the provisions of the state regulatory commission.

GTE Response (3/20): GTE is currently working on the process. It will be manual at first, but then will be mechanized. Has no process to date for vacation/short-term suspensions. It needs clarification of AT&T's requirements in this area.

Next Steps: AT&T will clarify requirements and provide to GTE.

Operator Services

AT&T Request: AT&T wishes to provide its own Operator Services platform and is requesting that it is accessible by dialing "0;" seven or ten digit dialing is unacceptable. AT&T had previously engaged GTE's technical group to assess the feasibility of Unique Line Routing Capability¹, which provides a

¹ White Paper on file written on this subject by Lily Mui, AT&T Labs, on 908-949-1005.

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mechanism to link the AT&T Operator platform to "0" dialing. Gary Rall reminded GTE of the discussion between the two companies on this issue (Mike Adams). At the end of this dialogue, GTE concluded that the Unique Line Routing Capability was feasible.

GTE Response (3/12): GTE will not unbundle Operator Services nor unbrand these services as GTE. GTE is willing to offer trunks from each end office, at tariffed rates, to AT&T's Points of Presence (POPs) which will allow AT&T to utilize its own operator services whenever *their end users dial the appropriate seven digit or 800 numbers.*

GTE Response (3/20): Frank Compton stated that GTE could revisit this issue and would be willing to have the technical team participate in additional discussions. GTE would like to better understand the nuances of the Unique Line Routing Capability and asked for additional information on this issue.

Next Steps: AT&T will arrange for a conference call to help GTE understand Unique Line Routing Capability.

Inside Wire

AT&T Request: AT&T had initially requested that GTE make Inside Wire services available for resale. Since the initial request, AT&T has decided to purchase Inside Wire service from other vendors and no longer requests the service from GTE.

GTE Position: Inside Wire services are not viewed as telecommunication services and will not be offered for resale to ALECs. Inside wire installation and repair service will be offered to AT&T's end users, *branded as GTE and billable to the end user.*

Next Steps: None required. AT&T will purchase Inside Wire from a separate vendor.

Detailed Log of Dealings with LEC

Meeting/Communications Log

Meeting ID

Date and Time of Contact

Week of March 25, 1996

Nature of Contact

Audix Telephone Messages

Participants

AT&T

Lisa Tyler, Project Manager - Negotiations Team

GTE

Dan Bennett, Account Mgr. - AT&T Account
Maria Gilpin, Manager, Carrier Processes

Detailed Statement

During the week of March 25th, Lisa Tyler and Dave Bennett traded telephone messages in preparation for Negotiations Sessions planned for April 2 - 3, 1996 in the Dallas, Texas area.

A summary of the messages follow (all times Pacific Standard):

- **March 25, 1996 - 10:07 a.m.:** Dan Bennett returns call to Lisa Tyler confirming the April 2nd start time of 1:30 p.m. Lisa Tyler called Dan Bennett to advise that the April 2nd meeting will start at 9:00 a.m. and the further details will be provided by Ron Schurter's (AT&T) office.
- **March 25, 1996 - p.m. (No time recorded):** Dan Bennett called Lisa Tyler to request a pre-meeting on Electronic Interface for ordering. Tentative schedule: Friday, March 29th at 8:30 a.m. (PST). Will call Ross Richards (Negotiations Team, AT&T) also. Lisa Tyler responded that Friday was a good date and will also check with Ross Richards for his availability.
- **March 26, 1996 - 8:30 a.m.:** Dan Bennett contacted Lisa Tyler to advise that Ross Richards had not yet confirmed availability for Friday meeting, but meeting will go as planned unless notified by AT&T to cancel. Meeting set for 8:30 a.m.

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Detailed Log of Dealings with LEC

- **March 27, 1996 - p.m.:** (No time recorded): Dan Bennett contacted Lisa Tyler. Heard from Ross Richards, meeting a firm go.
- **March 28, 1996 - 5:30 p.m.:** Dan Bennett called to advise that GTE requests a change in plans. GTE wants electronic interface meeting to begin at 9:00 on Wednesday, April 3rd. Meeting will run until 3:00 p.m. The other meeting with Gary Rall (Wholesale Issues) postponed and included in the discussion of issues as part of negotiations on April 2nd. GTE prefers to have the electronic interface discussion on April 3rd. Lisa Tyler returned call (7:00 p.m.). Stated that she will advise Gary Rall and team of meeting change request and will get back in touch with Dan.
- **March 29, 1996 - Meeting:** See Meeting summary file *gte329*.
- **March 29, 1996 - 1:50 p.m.:** Dan Bennett called to offer AT&T "a compromise." Suggested that Gary Rall meet with Gary McCleod, GTE and rest of team Tuesday afternoon after Executive Meeting. Gary would have an audience and could restate his concerns on the Wholesale Services issues. GTE did not want to meet because it had not gone far enough to make decisions on these issues, and have new members on the team. These new members will be decision makers and will be hearing the concerns for the first time. GTE has added three new members to the team.

Lisa Tyler stated that she would note GTE's request and call Dan Bennett back with a response.

Conclusion

Being discussed with Gary Rall.

Detailed Log of Dealings with LEC

Meeting ID: GM0326w.doc

Issue: Meeting minutes - GTE Competitive Local Service Provider Workshop 03/26 - 03/27/96
Hosted by GTE Telephone Operation's Open Market Transition Team
One GTE Place, Thousand Oaks, CA 91362-3811

AT&T Person In Charge of this Issue: Mike Salazar, Bill Rose, Maria Stone
Notes prepared by: Maria Stone

LEC Primary Contact Person: Jeff Perkins/Account Manager - AT&T Account Management

Significance of Issue:

03/26/96: Wayne Irwin/Director Carrier Markets opened the meeting. Mr. Irwin stated that the clear idea for this workshop was not to discuss policy - just process. CLC Conference was facilitated by Rick Schmuckta/Carrier Markets - Informed audience that this session was intended as an overview from a macro perspective for resale. Jurisdictional specific/state specific issues would not be discussed. Guests were provided with a binder/Open Market Transition - Carrier Markets - West Area as a reference guide. [Workshop binder extremely poor quality, not in sequential order of presentation, no tabs placed and not completely numbered - made it difficult to follow and understand speakers and referenced sections as individual presentations were given.] During this workshop, when various speakers were questioned whether parity with GTE existed, GTE stated that they were following the requirements of the Telecommunications Bill and were providing parity between CLCs not with GTE.

03/26/96: **RESALE - PRESENTERS:** Lori Lawthers/IC Operations Management; Richard Kelly/Customer Zone Technician Support; John Ries/Manager-Network Interconnection

- Referenced bellcore.comm/web site for vertical service codes.
- Referenced CSR (Customer Service Request) process - ref. to pg. 3.4.1. form/cross reference with overview materials. L.O.A. ref. pg. 1.3; L.S.R. ref. pg. 3.1.1.4 (resale); FOC ref. pg. 3.5
- Firm Order Confirmation (FOC) interval = 2 days
- Interval 3 - 5 days (dependent on state requirements)
- FOC's will be returned by the same medium as GTE received it (i.e. usmail, fax, email.)
- Letter of Authorization (LOA) issue being reviewed by GTE as being "total" authorization - both changes to local as well as long distance. Potential increase.
- Changes from one CLC to another CLC - GTE will not provide service/features information nor who the current CLC provider is.
- Durham Facility business hours 8am - 5pm (EST) - as activity from California starts to expand, GTE will extend business hours until 5pm (PST).
- Question: When GTE is no longer end user provider, who can make PIC changes?
Answer: Anyone via mechanical process.

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- Security: GTE plans to use process similar to ONA. (Issue raised about GTE retail using wholesale information.)
- Question: What does GTE do relative to LOA (who verifies) - how/when, etc.? Does GTE notify CLC/ALEC of win back? GTE stated it did not have an answer yet.
- CLC to CLC changes require that "new CLC" coordinate with "old CLC" before change order is sent to GTE. GTE "retail" may not be required to follow this process for win backs. Issue was made that this process was NOT AT PARITY. GTE will verify a single (one for one) or batch verify. (We send a list daily, etc., and GTE will confirm - GTE will not create the list.)
- *Need example of "completion reports" (ref. pg. 4.2) GTE stated that completion of GTE retail orders would be the same as "wholesale."
- *Need intervals by state from Jeff. Jeff will provide a copy of GTE workshop attendees to AT&T.
- Critical need for Electronic Bonding for completion notification in real time.
- National Customer Care Center number provided: 800-445-7755
- SSCC: CA: 800-537-9020
N/S/C: 800-222-0909
NW (WA/ID) 800-443-1267
HI: 800-483-4250
- *Need a list of PUC required maintenance intervals by state and what GTE's policy is for California. (No PUC requirement that 24 hrs ETTR(Estimated Time To Restoral), for loss of service and 48 hrs ETTR for impaired for 1MB lines.
- Access to end-user NI is CLC/Alec responsibility.
- ECIC: GTE does not currently have electronic bond for maintenance between GTE - Alec/CLCs.
- Commitment time will be given on-line to CLC during initial trouble report.
- Trouble clearance will be given to CLC.

DIRECTORY PUBLICATION SERVICES - PRESENTER: Allan Peters/Group Product Manager - Directory Services

- *Directory Listing - ordering process perspective for resale - DA listings will be removed from service order process and will need to be provided to Directories Group directly (i.e, will not be included as part of LSR process - separate process completely.)
- Question: Why a separate process - embedded cost in process. Answer: GTE policy is that it will be a separate process and we are not here to discuss policy decisions made - no further explanation will be provided.
- White Page Listings: All white page listing information is to be transmitted to GTE Directories Corporation.

- Listing file should be sent daily via electronic transmission. Preferred method include TCP/FTP and Direct Connect.
- Service provider's listings will be secured and will not be released to outside parties without authorization. Processes will be established to accommodate listing sales transactions for EAS and independent directory publisher requirements. CLC will notify GTE that customer has changed - GTE sends service order to GTE Directories informing them to remove EU listing but to abey until ALEC/CLC service order is received. Once CLC EU service order is received, EU file is removed from abeyance file and put back into GTE Directories Database. GTE will function as service bureau with service fees invoiced to the service provider. CLC approval is required before GTE can sell listing.
- Charge back will be for a foreign listing. GTE is still reviewing issue of charging for non-pub/non-listed numbers.
- Template for manual service order process provided. Data element document identifies all requirements for electronic feed.
- **Yellow Page Listings:** CLC customers will receive a single standard listing under classified headings. Classified heading must be included with listing file. GTE will furnish CLCs with a list of authorized headings.
- When question on policy, GTE stated it would not address state specific questions during forum, they were only there to address generic national policy.
- GTE will not compensate CLCs for referrals. Questions as to why not were raised by several people - Allan Peters stated with was based on GTE policy decision and would not discuss further.
- **Information Pages:** CLCs/Service Providers within a directory coverage area will be listed alphabetically on one information page. (Change in GTE position - not restricting to two lines per CLC.) Listing will consist of CLC's critical customer contact numbers (i.e. business office, repair service, and bill) NXX requirements will be provided. Service provider's subscribers who provide services of an emergency nature (i.e., police and fire will be listed in the appropriate section of the information pages. Questions were raised by numerous attendees as to why parity did not exist between GTE and CLCs. Allan Peters stated that they were compiling with GTE's interpretation of the regulation and parity required was between CLCs not with GTE.
- Processes will be established between CLCs and GTE's National Directory Center (Warsaw, VA).
- **Directory Distribution:** Initial distribution (annual distribution schedule) within the directory coverage area at no charge. One directory for a residential customer and two for a business customer. Secondary distribution (includes any request for a directory for any reason before or after the annual distribution time frame) will be charge to the end-users service provider. Cost for secondary distribution questions were raised. GTE stated it does not yet have a fee schedule and should hopefully have a fee schedule within two weeks. GTE stated it pays GTE directories for secondary distribution, however Mr. Peter's would not disclose the fee GTE Telops currently pays GTE directories. Mr. Peters stated that fees will be set at parity. Objections were raised by several attendees. One of the issues raised was, how does GTE monitor itself, if it is paying itself? What do they charge themselves? Mr. Peters stated this was a GTE policy decision and would not discuss policy decisions further.
- When questioned about setting parameters on secondary distributions and costs associated, GTE stated it would prefer not to block secondary distribution process. GTE's intent is not to allow a CLC to purchase directories in bulk to have CLC handle secondary distribution.) FEE SCHEDULE NOT AVAILABLE.

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[GTE considers secondary distribution to be anything after the initial annual distribution. This would include customers with no previous dial tone, lost books, etc. Since GTE considers these 'secondary distribution', they charge a fee directly to the CLECs on a per book basis. This could be a considerable amount of uncontrollable expense for AT&T/CLECs]

(*Mr. Peters stated that if anyone wanted to discuss specific directory matters, he would meet with them the following day. I scheduled a meeting with Mr. Peters and Scott Fader for 9:00a.m. 03/27/97, GTE Conference Room 101.)

03/27/96: NETWORK TRUNK INTERCONNECTION (same presenters as in resale)

- GTE will refer to Incumbent LECs as "ILECs". GTE is looking for Alec/CLC forecast for 5 years. GTE in turn will share its 5 year forecast.
- If CLC has demonstrable valid way of determining PLU, GTE would be willing to use.
- GTE is not in favor of "bill and keep." GTE wants to cross charge based on origination of call. If EU is a former GTE customer that keeps their number, EU would be billed at double rate (i.e., 2 x GTE tandem + 2 x GTE E.O.) See "Call Flow - Originated from Alec EU number 1 to Alec EU #2" in handbook.
- GTE stated it would not allow Tandem to Tandem routing for ALECs/CLECs. When GTE was question about their policy for ILECs, a definitive answer was not given.

BILLING:

- National Centers: Durham, NC and San Angelo, TX
- OPT-A-PRICE: A GTE system used to apply a possible discount(s) to the initial GTE bill (ref. pg 7)
- Facilities use standard interval but trunks are negotiated.
- GTE stated that DS-3/DS-1 port assignment inventory will not be maintained by GTE.
- Important to indicate in "Remarks" section if trunk group is "combined" vs. EAS separate from toll, etc.
- Need to put NPAs in Translation Questionnaire remarks field. Reference "contract" definition in workbook.

UNBUNDLING:

- Intervals are not established - need to be negotiated.
- GTE will assign loop ckt id/serial. AT&T needs to send a Carrier Facility Assignment on the LSR.
- Fraud: GTE seems to believe it is not their responsibility to monitor for fraud but rather send raw data to CLC/Alec for them to manage. Question was raised about real time network monitoring. GTE responded that currently if certain thresholds are exceeded the line is shut down.

OPERATOR SERVICES: Tom Agase

- GTE will consider BNC with CLC. Consideration will be given and all opportunities reviewed (i.e., billing for local services.) Refer to workbook for bullet points address.
- GTE stated that CPUC ruling stated that GTE was entitled to recover cost for listings. GTE will charge CLCs to place listing records in its DA database.
- GTE has assigned one point of contact to address national and state specific questions: Anna Holguin (214) 718-2563.
- GTE will maintain the E911 database listings.
- GTE stated that to the degree that the PUC order and service is not available for resale and a CLC orders on an ASR, GTE will bill EU customers directly for 411 if not purchased by CLC. Information to be obtained through the E911 database.

E911: Issues covered briefly - no handouts provided.

AT&T View: GTE clearly views and conveniently interprets the Telecommunication Legislation with respect to parity to apply to ALECs/CLCs only and not to them. When speaking with GTE employees off-line, all stated that after hearing what GTE would not provide, they realized AT&T was its biggest customer (potential biggest competitor) however, they were willing to discuss alternatives outside of the public forum.

Other ALECs' Views (to the extent known): Dissatisfaction of the way GTE was interpreting the Telecommunication Legislation to benefit and disadvantage CLCs in the market place was communicated by several of the attendees. Attendees also objected to the way GTE would not discuss how it arrived at its policy decisions.

Outcome (when reached, if any): Meeting held with Alan Peters and Scott Fadder/GTE Directories Group on 03/27/96, 9:00a.m. - 9:35a.m. to discuss the following issues and obtain clarification:

1. Q: GTE's position to charge for a secondary distribution is not acceptable. We believe that a directory for "new" customers should be considered as part of the basic charge for a line. Requested clarification of the definition of secondary distribution.

A: Mr. Peters stated that he was not in a position to guess what the cost components of the secondary distribution are but is here just to deliver policy. A secondary distribution is anything after the initial annual distribution regardless of reason. Mr. Peter's stated that GTE Telops pays GTE Directories for all secondary distributions requested, however, he would not disclose the fee scheduled used. However, CLC can establish parameters for cost containment for secondary distribution - it might be possible to build a software program to establish parameters on secondary distributions. GTE directories is viewed as a strategic business unit.

2. Q: GTE's proposal to allow AT&T only two lines in the Customer Guide while GTE has multiple pages is not acceptable. AT&T expects parity with GTE.

A: Mr. Peters stated that GTE never restricted AT&T to two lines, however only text which is easily readable and aesthetically appealing will be allowed to appear in text format. One page will be dedicated to CLC's to list critical service numbers. GTE is providing parity to CLCs with each other.

3. Q: Requested Mr. Peters to clarify appearance of CLC on book. [AT&T requested appearance of AT&T logo be included in directory cover at parity with GTE.

A: Mr. Peters stated that only text would be allowed to appear - no graphics. Therefore, no company logo would be placed in the directory. Mr. Peter's stated that currently GTE was firm on its decision not to offer graphics.

4. S: Mr. Peters was informed that not allowing AT&T's logo to appear next to its text was unacceptable to AT&T and requested him to take the issue back to the appropriate party(ies) .

R: He stated he hoped to have a response back to AT&T within two weeks.

5. S: GTE's refusal to allow the AT&T brand to appear on the cover of the Directory as a service provider within the territory covered by the Directory was unacceptable to AT&T.

R: Mr. Peters stated that GTE was still firm on its refusal to permit branding by AT&T on GTE directories.

6. Q: AT&T is requesting GTE to provide a commission for yellow page referrals.

A: GTE will not provide a commission for yellow page referrals - GTE policy decision.

7. Special note: Linda O'Day/AT&T Hawaii requested that GTE be asked the following Question.

Q: What is the value added in having an agreement with the GTEC group instead of with the Directories group directly?

A: Mr. Peters stated that the Directories Group is managed by GTE Telops for GTOC. It is a matter of efficiency and expedience. GTE Telops becomes the overseer for all its telephone operations. GTE policy is to have GTE Telops execute all contract at a national level. It is a GTE policy decision that CLCs cannot enter into a separate contract directly with the GTE directories group.

8. Q: What are the elements in the fee schedule? If GTE is requiring the CLCs to submit a separate order for directories, (redundant process) the separate process can be pulled out of the unbundling of the local loop for resale - cost avoidance issue.

A: Mr. Peters stated that the fee schedule for loop unbundling is not available.

9. Q: AT&T is requesting that GTE provide access to the local listing database. AT&T is willing to share in the cost of compiling the listing with GTEC, Pacific Bell and any other CLCs, similar to the existing Pacific Bell/GTE agreement.

A: Mr. Peters stated that GTE and Pacific Bell compensate each other for listings. He is not aware of any other agreement between GTE and Pacific Bell. GTE and PB charge a per listing fee. GTE charges \$011.7 per listing and PB fee is higher. He believes that this contract has existed for the past 1 - 2 years. AT&T can purchase GTE's listings for \$0.117 per listing.

-----Meeting concluded at approximately 9:35a.m. at which time Mr. Peters informed me that even through GTE has replied negatively to many requests, AT&T is a valued customer and they want our business and want to work with us. He informed me he would take the issues raised by to GTE and hopefully have a response back within two - three weeks.....

Satisfactory and timely: No - no progress was made. GTE does not appear sincere in its efforts to negotiate. It appears that they want to delay the process of AT&T or any other CLC's ability to enter the local market and make it cost prohibitive.

Achieved, but with delay and unnecessary cost: No - no progress made

Not Achieved/Partially Achieved: No

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GC0328ES

Date & Time of Contact: 3/28/96

Nature of Contact: **Telephone Call**

Identify Participants & Title/Position for:

AT&T: Brian Tierney 510-224-4274

LEC: GTE Dan Bennett 214-717-7687 or 718-3425

Other: Mike Finn AT&T Corporate Security 908-685-8660

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement:

Who requested meeting: AT&T-Mike Finn Corporate Security

Stated purpose of meeting: To discuss the Law Enforcement Interface

What, if anything, did AT&T request: AT&T requested a face to face meeting to discuss the Law Enforcement Interface in the 2nd week of April.

What, if anything, was LEC's response: Dan said he would try and locate the correct person in his organization to address the issue, and call me back.

What, if anything, did LEC request:

What, if anything, was AT&T's response:

What commitments, including target dates, were made by:

AT&T:

AT&T Proprietary (Restricted)
Solely for authorized persons having a need to know
pursuant to Company instructions

AGPL 001620

Detailed Log of Dealings with LEC

GC0328s6

Nature of Contact: Telephone Call

Identify Participants & Title/Position for:

AT&T: Maria Stone

LEC: Alan Peters GTE

03/28/96 - 8:45a.m. Telephone Call from GTE/Alan Peters with response to questions asked during the 03/26-27/96 CLC Workshop.

Maria Stone/AT&T received call from Alan Peters/GTE (214-718-5712) stating that he had good news/bad new concerning the questions asked during the CLC workshop regarding policies and issues: Per Alan Peters:

1. Directory Cover: GTE will not be able to place our logo or name on any directory cover.
2. Secondary Distribution Fee: Not yet available - should be available within 1-2 weeks.
3. Information Pages/Customer Guide: Graphics for logo - GTE will be allowing inclusion of appearance of logo with company name. Size limitation with be ½ inches height by 2" inches wide. Rest will be text format.

AT&T Proprietary - (Restricted)
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pursuant to Company instructions

AGPL 001621

Detailed Log of Dealings with LEC

Issues Cover Sheet

Issue

Wholesale Service Requirements

AT&T Person in Charge of this Issue

Gary Rall

LEC Primary Contact Person

Dan Bennett - SPOC for GTE

Significance of Issue

AT&T's View: AT&T would like to continue discussions on the Retail services available for Wholesale. Substantive discussions were halted in December as a result of GTE's unwillingness to make such services available. GTE's has recently requested the pursuance of these discussions as a result of the March 13, 1996 C.P.U.C. order on Wholesale features and the February 8, 1996 Telecommunications Act.

As of the writing, GTE has agreed to consider revisiting two items within the framework of AT&T's Wholesale service request; Electronic Interface and Operator Services. GTE has not yet agreed to provide the Electronic Interface or Operator Services.

Other ALEC's Views (to the extent known): GTE deferred to its Policy Group (headed by Don McCleod, VP - Regulatory and Govt. Affairs) for decisions concerning its Wholesale Service offerings.

Outcome (when reached, if any)

Not Achieved.

AGPL 001622

Detailed Log of Dealings with LEC

Meeting/Communications Log

Meeting ID GC0329g

Date and Time of Contact Friday, March 29, 1996
8:30 a.m. - 9:15 a.m. (PST)

Nature of Contact Conference Call

Participants

AGPL 001623

AT&T

GTE

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GC0329G.DOC

Detailed Log of Dealings with LEC

Gary Rall, AT&T Lead Negotiator, AT&T
Ross Richards, AT&T Negotiations Team
Lisa Tyler, Project Manager - Negotiations Team

Dan Bennett, Account Mgr. - AT&T Account
Jeri Cowan, AVP - Systems
Maria Gilpin, Manager, Carrier Processes
Mike Meier, On Site Systems Support - NOCV
Jerry Meyer, Manager - Systems Provisioning
Jack Pond - Business Process Expert
Teca Roberts, Program Manager - NOCV
Ann Thornton, User Applications Support
Tom Wolthoff, Manager - Carrier New Services

The GTE representatives on the call represented the Wholesale Service, Information Services and GTE Operations organizations located in Tampa, Florida, Durham, North Carolina and Irvine, Texas.

Detailed Statement

GTE requested this meeting to review AT&T requirements in preparation for meetings planned for April 3, 1996. End-in-mind as articulated by Dan Bennett follows:

- Discuss at a high-level AT&T requirements for an Electronic Interface superior to methods proposed by GTE
- Discuss with GTE plans for an Electronic Interface with another RBOC
- Discuss what information GTE and AT&T should bring to the April 3rd meeting to make the meeting more effective

GTE wants to ensure that both companies bring as much information as possible as well as the appropriate Subject Matter Experts to the meeting. After AT&T meets with GTE, GTE will conduct an internal assessment on cost and time to implement.

AT&T queried when to expect the internal assessment would be completed. GTE stated that it did not know when the assessment would be completed.

Meeting Date Change Verified

On March 28th, GTE notified AT&T of its desire to restructure the meeting scheduled for April 3rd. The agenda for April 3rd consisted of sessions. The first, scheduled for the morning, to focus on the resolution of issues relative to GTE's Wholesale services remaining after the March 20th discussion. The second meeting, scheduled for the afternoon, to focus on Electronic Interface issues. GTE stated that the meeting on the unresolved Wholesale Service offer issues would be postponed since Wholesale issues will be rolled into the Telecommunications Act negotiations scheduled for April 2nd.

During the March 29th discussion, AT&T asked if it was still GTE's intent to reschedule the Wholesale Services issues to another date. GTE affirmed that it wanted to reschedule because it established a new negotiating team to negotiate the provisions of the Act and it expected that Wholesale Service issues would be discussed during the April 2nd Executive meeting. Further, since the new team was establish, it had no time to address or resolve the remaining issues.

AT&T responded that resolution of the Wholesale Service issues remain on the agenda for April 3rd. GTE committed to respond with resolution of these issues during the March 20th conference call. It is not likely that the Executives will discuss the details associated with the issues.

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GC0329G.DOC

AGPL 001624

Detailed Log of Dealings with LEC

GTE stated that it would take AT&T's request back to the Policy Committee.

Electronic Interface Discussion

AT&T was given the floor and provided a high-level overview of the electronic interface requirements as follows:

- Single Interface
- Single Data Feed
- E911
- Directory Assistance
- GTE management of inputs to its distribution systems(s)
- Due Date Management & Database access (Directory Assistance, Directory Listings)
- On-line number assignment in short-term; mechanized number assignment the goal
- SPOC for any orders
- Pre-sale information
 - CPNI
 - Access to Street Access Guide
 - LSO Feature list by End Office
 - Market to our customers = parity with GTE
 - On-line due date assignment for new or migrated services
 - Rejects and completions with a recap
 - Financially challenged individual (credit) information
 - Rejected orders: Need to know rejects/recap the services requested
 - Timely & expeditious processing
- Maintenance
 - On-line system for trouble receipt and information confirmation back to AT&T
 - Dispatch information - morning/afternoon (GTE stated that repair dispatch times are based on service e.g. Business 1-2 hours)

AT&T stated that this is a high-level view of the requirements. Requirements have been provided to GTE; specifically named Rodney Langley and Mike Billings.

GTE asked how AT&T worked with other RBOCs. AT&T replied that it sat down and mapped out process flows, used current NDM (Network Data Mover) data feeds. Flowed what information was needed by each company and by what timeframes. Worked almost from scratch.

AT&T stated it would be "more than happy" to sit down and work through the same scratch work. Would build in nuances from each state.

GTE queried as to AT&T's "end-game solution;" is it to map out process or get to short term solution quickly. GTE established the SME team to get to a near-term solution.

AT&T responded that the process flow approach is needed to get to both a near-term and longer-term solution. The "how" of talking back and forth may be different at different points. Example: Number assignment initially give by phoning an 800# as short-term solution. End-in-mind is to establish an electronic bond to a gateway. Once process is established, can move forward to mechanize activities.

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GC0329G.DOC

AGPL 001625

Detailed Log of Dealings with LEC

Initially work on process details/systems development required. AT&T has found through experience that that this approach is most effective.

GTE asked if AT&T would contact the RBOC(s) who worked with AT&T on the electronic interface and find out if RBOC would market the interface as a process to GTE. AT&T responded that it would not act as a middleman, that if GTE is interested in approaching a company to buy a product, GTE should do that on its own. The information AT&T has from RBOCs is proprietary.

GTE asked what to bring to the April 3rd meeting. AT&T replied that GTE should read the requirements. If it cannot obtain the documents from the individuals named previously, AT&T would be happy to bring additional copies to the meeting. GTE should have SMEs available who can speak to the order process, pre-sale information, how the order is transmitted, Firm Order Confirmation (FOC) and jeopardies, rejects completions. AT&T and GTE need to flush out process for ordering, provisioning and maintenance, but maintenance can be tackled last because it is fairly straightforward. AT&T suggested that one day may not be sufficient, proposed two days.

GTE replied that it currently scheduled one day, but would check with the SMEs availability for a second day's session. GTE would contact AT&T with the disposition.

Conclusion

GTE committed to respond with an agenda for the meeting on April 3rd, confirm availability for April 4th and respond to AT&T's request for resolution/discussion of Wholesale Service Issues. Commitment was by COB Friday, March 29th.

Prepared by: Lisa Tyler-Stanley - 3/30/96

AGPL 001626

Detailed Log of Dealings with LEC

Meeting/Communications Log

Issues Cover Sheet

Meeting ID: GM0402G

Note Taker: Lisa Tyler

Issue

Wholesale Service Requirements
Interconnection Requirements

AT&T Person in Charge of this Issue

Gary Rall

LEC Primary Contact Person

Frank Compton, AT
Dan Bennett - SPOC for GTE

Significance of Issue

AT&T's View: AT&T would like to continue discussions on the Retail services available for Wholesale. Substantive discussions were halted in December as a result of GTE's unwillingness to make such services available. GTE's has recently requested the pursuance of these discussions as a result of the March 13, 1996 C.P.U.C. order on Wholesale features and the February 8, 1996 Telecommunications Act.

As of April 2nd, GTE has agreed to consider revisiting two items within the framework of AT&T's Wholesale service request; Electronic Interface and Operator Services. GTE has not yet agreed to provide the Electronic Interface or Operator Services.

Other ALEC's Views (to the extent known): GTE deferred to its Policy Group (headed by Don McCleod, VP - Regulatory and Govt. Affairs) for decisions concerning its Wholesale Service offerings.

Outcome (when reached, if any)

Not Achieved.

AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

Date and Time of Contact

Tuesday, April 2, 1996
2:00 p.m. - 5:15 p.m. (CDT)

Nature of Contact

Formal Meeting

Participants

AT&T

Gary Rall, District Manager - LIAM

Ross Richards, Operations Interface
Team Leader - LIAM

Lisa Tyler, Project Manager - LIAM

GTE

Meade Seaman, Director - Program Management,
Local Competition/Interconnection (*GTE Lead
Negotiator*)

Frank Compton, Director - AT&T Account
Management

Dan Bennett, Manager - AT&T Account
Management

Mike Billings, Director,
Interconnection/Collocation

John Peterson, Manager - National Industry
Relations - Regulatory & Governmental Affairs

Detailed Statement

This meeting was held as a follow-up to a conference call held March 20, 1996. The purpose of this meeting and the previous conference call was to review and clarify GTE's position on several issues (described below) associated with its wholesale service offering. Prior to the March 20th conference call, AT&T's last request for clarification was communicated to GTE in a February 9, 1996 letter. GTE's response was documented in its *draft* letter dated March 12, 1996.

GTE requested that this meeting to follow the Executive Meeting held at 9:00 a.m. (CST), April 2nd. GTE's expectation of the meeting was to provide a forum for the new GTE Program Office (Don McLeod, Meade Seaman, John Peterson) to hear AT&T's requirements "first-hand."

AT&T agreed to the meeting with the expectation that the issues associated with the requirements would be resolved so that substantive negotiations could begin.

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pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

The following items were reviewed with GTE during the meeting. *It should be noted that Mike Billings, GTE commented that he had heard this review "many" times before.*

If there is no response associated with a particular item, there was no discussion during this meeting of that item..

General

GTE asked AT&T when it would begin sending orders for local service. AT&T replied that there is no agreement or process in place to order features and services. Once such an agreement or process is reached, it will begin issuing orders.

There was discussion relative to AT&T's interpretation of the Telecommunications Act vs. GTE's, particularly in the area of TSLRIC pricing. GTE stated that a clarification was needed, that it "had no remedy" to recover from price-downs. GTE executives are "scratching their heads" -- "They don't want to end up like Pacific Bell." GTE asked AT&T if it would consider a de-averaging agreement with GTE.

AT&T responded that it doesn't want de-averaging, that pricing should be cost-based and if it determines that GTE's pricing is too high in any area vs. Competitors or asset deployment, it will make the decision based on economics.

GTE stated that it believes AT&T constructed "uneconomic builds" in Santa Monica, California to bypass GTE access rates. AT&T reiterated that it makes economic choices in a competitive environment. It believes GTE should be thinking of itself as a competitive vendor, versus a access provider with monopoly coverage.

GTE also asked if AT&T intended to offer resale as a long-term vehicle for local market services. AT&T replied that it will do what is best for the business, economically and from an end-user satisfaction point of view.

GTE asked AT&T to prioritize requirements. AT&T replied "all" beginning with a mechanized interface.

Services/Features/Functions

AT&T Request: AT&T requested that GTE make all presently available retail services available for resale. AT&T also requested GTE to identify features and services that will and will not be available by state.

GTE Response (3/12): GTE will authorize resale on those items required for resale by the state regulator upon issuance of a valid order. Items that will not be offered for resale in California include inside wiring installation, maintenance contracts and voice mail services.

GTE Response (3/20): GTE was hesitant to react to this request. GTE stated that the request will be taken under advisement and suggested that AT&T consult state tariffs to obtain this information.

Next Steps: None committed on this issue.

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pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

GTE Response (4/2): GTE wanted AT&T to restate its position in front of the "program office" representatives (Meade Seaman, John Peterson). There was no commitment to provide the list of services and features to AT&T.

Street Address Guide

AT&T Request: AT&T agrees that GTE will provide a street address guide (SAG) which AT&T will use to determine the end user's correct LSO. AT&T requested a due date for availability.

GTE Response (3/12): GTE will provide this information in magnetic tape format. Electronic interface arrangements will be worked out to facilitate future requirements. A charge may be required for the provisioning of this service.

GTE Response (3/20): Service will be available March 31st.

Next Steps: AT&T and GTE will meld this issue with the service order exchange process discussion.

Pre-Ordering/Ordering

AT&T Request: AT&T requested GTE provide an electronic interface for the exchange of service order information. AT&T has developed such interfaces with some of the other RBOCs. The way AT&T worked this issue with other RBOCs was through a series of meetings where the appropriate Subject Matter Experts (SMEs) sat together and mapped out process flows of service order processing; then, with the help of the system development SMEs, developed a mechanism for the efficient electronic exchange of service order data.

GTE Response (3/12): GTE will provide an E-mail script file format or FAX format beginning March 1, 1996. GTE has stated in previous meetings with AT&T that we would discuss with AT&T more acceptable solutions. During these discussions, this appeared to be an acceptable approach to AT&T. GTE is more than willing to work with AT&T to develop an electronic solution and would begin discussions late second quarter, 1996.

GTE Response (3/20): GTE is open to discussing this issue. GTE would need to reevaluate the capability of its internal systems. GTE is willing to schedule additional meeting to resolve this issue.

Next Steps: AT&T and GTE to arrange a date and time for the appropriate SMEs to meet and discuss interim and short term solutions.

GTE Response (4/2): GTE reiterated its intent to entertain discussions on an electronic interface. Meetings of SMEs are targeted to begin April 3rd and conclude April 4th. GTE asked AT&T if it planned to offer an electronic interface to GTE for long distance orders. AT&T stated that it planned to do so and that a reciprocal process needed to be developed.

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pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

Telephone Number Assignment Limits

AT&T request: AT&T requests that a choice of 6 numbers be provided by GTE on-line.

GTE Response (3/12): Not specifically addressed.

GTE Response (3/20): GTE will check existing tariffs and respond back.

Next Steps: GTE response due no later than April 2nd.

Installation Due Date Interval

AT&T Request: AT&T must be furnished with installation and due date information on line. GTE's proposal to furnish this information on the FOC is unacceptable to AT&T. Further, AT&T wants parity with GTE customers experience; that is, if the tariff states the installation interval is five days, but GTE generally delivers in one, AT&T would expect GTE to install in one day. AT&T would like GTE to provide am/pm appointment scheduling.

GTE Response (3/12): GTE furnishes a due date for installation to customers based on a firm order with all necessary information. Likewise, GTE will furnish to AT&T, as GTE's customer, a due date based on their firm order with all required information on the LSR. Once this data has been received, GTE will validate and schedule the order via its normal service interval scheduling/due date process. Therefore, GTE is scheduling AT&T's order at parity with GTE's end users. GTE will provide the scheduled due date to AT&T via the FOC based on complete and accurate order submitted by AT&T.

GTE Response (3/20): Doesn't have enough information to respond on issue of due date management, but believes additional discussion is reasonable.

Next Steps: AT&T and GTE to discuss as part of order process.

Letter of Authorization (LOA)

AT&T Request: AT&T must be furnished with a copy of the customer's Customer Service Record (CSR) at the time requested. AT&T agrees to request this information using a blanket Letter of Authorization (LOA). The LOA procedures are the same as those currently used by the industry for changing IXC PICs. Further, GTE agreed to accepting the blanket LOA in its January 8th letter. Other RBOC vendors are accepting LOAs.

GTE Response (3/12): A LOA is required before the release of any end user information to an ALEC or agent. GTE will not accept a blanket LOA in processing this request. The PIC process AT&T refers to is not relevant since the PIC process does not apply to customer account information is proprietary. GTE will provide a list of an end user's resalable services upon receipt of an end user signed LOA that authorizes an ALEC to obtain their account data.

AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

GTE Response (3/20): Understand AT&T's concern, however is issues of proprietary nature of information. GTE does not want to release without customer's concurrence. Will run this issue back through policy group again, but GTE may not want to move on this issue.

Next Steps: Response due no later than April 2nd.

GTE Response (4/2): No change to previously stated position.

"Change As Is" Service Order Requests

AT&T Request: To remain at parity with GTE service, AT&T requests the ability to submit change as is requests to GTE. This means that all applicable features and functions currently on the customer's record will be provided to AT&T during the service order process.

GTE Response (3/12): Not specifically addressed.

GTE Response (3/20): This issue is tied to LOA. GTE does not want to release ANY customer data without an LOA. GTE will response to this issue as part of LOA.

Next Steps: GTE will respond no later than April 2nd.

GTE Response (4/2): No change to previous position. GTE asked AT&T if AT&T was willing to reciprocate and allow "change as is" on long distance orders.. AT&T stated that it is willing to accept "change as is" requests.

White Pages Directory Distribution

AT&T Request: AT&T has understood from previous meetings that GTE intends to charge AT&T for a special distribution every time a new customer enters the service area. This is not acceptable to AT&T. AT&T believes that a directory for "new" customers should be considered as part of the basic charge for a line.

GTE Response (3/12): There is not charge for annual distribution of directories to all LEC/ALEC customers; there, however, will be a charge for secondary distribution outside of the annual publishing distribution. This policy is at parity with how GTE Directories bills GTE Telephone Companies for this service.

GTE Response (3/20): GTE will take this issue back to its internal policy committee for further review.

Next Steps: Response expected no later than April 2nd.

GTE Response (4/2): GTE still concerned that AT&T absorb the cost of the secondary distribution of the directory.

AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

AT&T replied that it believes that if the cost is warranted, GTE would need to demonstrate how the cost not captured in the wholesale price of the service AT&T is buying. AT&T will not support the payment for the secondary distribution without this justification. Relates to the "parity" issue.

Consumer Guide Listings

AT&T Request: AT&T expects to have parity with GTE in providing Customer Service information in the Consumer Guide. GTE's previous proposal of allowing AT&T only two lines, while GTE has multiple pages is not acceptable to AT&T. Have reached satisfactory agreements with other RBOC vendors. Further, AT&T would entertain paying a prorated share of costs, if required.

GTE Response (3/12): GTE Directory will provide one page where all ALECs will be listed alphabetically. The listing content will be restricted to critical customer contact numbers.

GTE Response (3/20): This is an advertising and marketing concern. GTE will take back to internal policy groups to reevaluate. Don't know if GTE will move on this one.

GTE requested, however that AT&T provide a mock-up of the type of consumer information that would be shown in the Consumer Guide.

Next Steps: Response due no later than April 2nd.

GTE Response (4/2): No change to previous position.

Yellow Page Commissions

AT&T Request: AT&T requested a commission for Yellow Page advertisements.

GTE Response (3/12): No commissions will be paid to ALECs for Yellow Page ads.

GTE Response (3/20): Will take back to internal policy group for further review. It is likely that policy makers "will come off" this issue.

Next Steps: Response due no later than April 2nd.

GTE Response (4/2): No change to previous position.

Directory Assistance - Listings

AT&T Request: GTE must provide AT&T with access to the local listings database. AT&T is willing to share in the cost of compiling the listings with GTE, Pacific Bell and other CLCs, similar to the existing Pacific Bell/GTE agreement.

GTE Response (3/12): GTE will not allow access to its Directory Assistance databases to allow ALECs to self provision Directory Assistance services.

AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

GTE Response (3/20): No movement to date on this issue. GTE will take back to the policy group.

Next Steps: Response due by April 2nd.

GTE Response (4/2): No change to previous position.

Directory Assistance - Branding

AT&T Request: GTE's proposal of GTE-branded Directory Assistance services is unacceptable to AT&T and does not allow AT&T to differentiate service.

GTE Response (3/12): GTE has offered Custom Abbreviated Dialing, at appropriate costs, as an option to allow AT&T to "differentiate" their service. *GTE cannot brand DA as AT&T nor remove the GTE brand from this service.*

GTE Response (3/20): GTE is "strong" on this issue. GTE will take back to policy group.

Next Steps: Response due April 2nd.

PIC

AT&T Request: AT&T and GTE must agree on a proposed PIC change process flow utilizing the switch provider to notify the IXC's and Local Service Providers of changes. This agreement would need to include the specific CARE TCSI codes.

GTE Position (3/12): An OBF decision on this issue is due soon. GTE will follow the decision.

GTE Response (3/20): GTE working on a notification process.

Next Steps: Additional discussion required on this issue. No closure reached.

CABS

AT&T Request: AT&T requested a date for the transition from CBSS to the CABS billing system.

GTE Response (3/12): This schedule is yet to be determined. GTE will continue to implement various regulatory requirements, evaluate those developments and incorporate a CABS-based solution in the future (mid-to-late 1997).

GTE Response (3/20): Date now late 1997.

Next Steps: None identified on this call.

Maintenance Trouble Clearance

AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

AT&T Request: AT&T requires clarification of the interim maintenance process which requires that trouble reports will be made to the responsible GTE service center on an 800 number. AT&T and GTE have agreed that this process needs to be mechanized electronic interface to facilitate the sending, receiving and statusing inquiries associated with maintenance of customers' services.

GTE Response (3/12): GTE has established a process whereby AT&T and other ALECs can report trouble associated with their end users' services. This includes trouble reporting, on-line testing with the ALEC "on-line," resolution "on-line", if possible and dispatching if the trouble cannot be cleared interactively. Trouble clearing commitments will be at parity with GTE's customers and according to the PUC/PSC guidelines and GTE's standards of service. GTE has centralized the repair reporting for non-engineered services into a single GTE Customer CARE Center.

GTE is more than willing to work with AT&T to develop an electronic solution and would begin discussion in late second quarter, 1996. AT&T is requested to submit its expectations/requirements for an electronic interface.

GTE Response (3/20): GTE is open to discussing an electronic interface. Is open to reviewing template of system that's been developed with other RBOC vendors.

Next Steps: AT&T and GTE to discuss short term and long term electronic interface issues.

Maintenance Trouble Ticket Closure

AT&T Request: AT&T and GTE must reach agreement on acceptable closure for maintenance trouble reports. GTE's proposed procedure of closing troubles without AT&T involvement is unacceptable to AT&T.

GTE Response (3/12): GTE intends to contact AT&T on the closure of each trouble report. If an attempt is made, but AT&T does not or is unable to respond, GTE will close the trouble report without AT&T's involvement. This closure process is more involved than what is currently provided to GTE's end users, i.e., better than parity. GTE requests AT&T to respond and identify points of disagreement.

GTE Response (3/20): GTE initially was unable to understand why the response was unacceptable and stated that if end users are unreachable today, GTE does not attempt any further contact with the end user and closes the ticket. Upon further discussion, GTE agreed to work this issue as part of the maintenance electronic interface discussion.

Next Steps: AT&T and GTE to work as part of maintenance process discussion.

GTE Response (4/2): GTE willing to entertain process discussion. This issue should be a topic at the April 3rd - 4th meeting.

Forms Supplied to Customer at Dispatch

AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

AT&T Request: AT&T requests forms supplied to a customer on behalf of AT&T by GTE must carry the AT&T logo. AT&T would also entertain blank form which could be filled in with AT&T name and contact information.

GTE Response (3/12): It is unreasonable and unfeasible for AT&T and other ALECs to expect GTE to perform their advertising, as well as, maintain an inventory of forms with ALEC forms, records, prices and procedures. GTE will perform work as agent, but will not brand these services as the ALECs.

GTE Response (3/20): GTE won't provide logo, but will provide unbranded form. Could also consider blank fill in form.

Next Steps: AT&T and GTE to discuss as part of maintenance process.

DMOQs

AT&T Request: AT&T expects to be able to negotiate DMOQs on the service order process and installation process relative to a wholesale process. Further illustrates AT&T parity request. AT&T wants to ensure parity with end user customer's current GTE experience. *Parity is defined in end user terms, NOT as compared to other CLCs.* AT&T would work with GTE to establish QIT teams

GTE Response (3/12): GTE will provide the same level of service to all of its customers. Therefore, GTE will provide services, including ordering and installation according to public utility guidelines and regulations for tariffed services.

GTE Response (3/20): Parity issue cannot be addressed at this time. AT&T refers to reselling the same products as GTE retail operations. GTE believes some of these to be very differentiated products. GTE cannot commit to full process on DMOQs "going out of the gate." It will have to be a longer term issue.

Next Steps: AT&T will pursue at GTE leadership level.

Billing

AT&T Request: AT&T requests that GTE provide an interim pre-bill certification process for local resale service billed through CBSS.

GTE Response (3/12): GTE has agreed to discuss and negotiate AT&T's requirements and GTE's capability to establish a pre-bill certification. Until the definitions and requirements are established, no agreement exists. A formal pre-bill certification agreement will have to be established and concurred in by both companies. This process is still in the negotiation state.

GTE Response (3/20): GTE doesn't know that answer to this issue yet. Agrees this should be done, but there is a lot of activity around resale, billing not a priority at this time. GTE would put this "in que" on of issues that need to be worked, but is reluctant to dedicate the necessary resources to resolve this issue. GTE would like to understand AT&T's position on EDI.

AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to Company Instructions

Detailed Log of Dealings with LEC

Meeting/Communications Log

GTE Response (4/2): GTE stated that its still working on the appropriate resources to begin a dialogue on billing. There is a resource shortage and resources are still being sought.

Suspend and Restore

AT&T Request: AT&T requests a suspend and restore process for customers suspended for non-pay. AT&T is also requesting a similar process for vacation and other short-term suspension/restoral of service.

GTE Response (3/12): GTE concurs and will provide a suspend and restore process which meets the provisions of the state regulatory commission.

GTE Response (3/20): GTE is currently working on the process. It will be manual at first, but then will be mechanized. Has no process to date for vacation/short-term suspensions. It needs clarification of AT&T's requirements in this area.

Next Steps: AT&T will clarify requirements and provide to GTE.

Operator Services

AT&T Request: AT&T wishes to provide its own Operator Services platform and is requesting that it is accessible by dialing "0;" seven or ten digit dialing is unacceptable. AT&T had previously engaged GTE's technical group to assess the feasibility of Unique Line Routing Capability¹, which provides a mechanism to link the AT&T Operator platform to "0" dialing. Gary Rall reminded GTE of the discussion between the two companies on this issue (Mike Adams). At the end of this dialogue, GTE concluded that the Unique Line Routing Capability was feasible.

GTE Response (3/12): GTE will not unbundle Operator Services nor unbrand these services as GTE. GTE is willing to offer trunks from each end office, at tariffed rates, to AT&T's Points of Presence (POPs) which will allow AT&T to utilize its own operator services whenever *their end users dial the appropriate seven digit or 800 numbers*.

GTE Response (3/20): Frank Compton stated that GTE could revisit this issue and would be willing to have the technical team participate in additional discussions. GTE would like to better understand the nuances of the Unique Line Routing Capability and asked for additional information on this issue.

Next Steps: AT&T will arrange for a conference call to help GTE understand Unique Line Routing Capability.

GTE Response (4/2): GTE wants to make decision early next week (week of 4/8) before confirming operator services meeting. *(Frank Compton was supportive of continuing the discussions on operator services, Mike Billings, however, was against pursuing these discussions until "policy issues" were resolved).*

Inside Wire

¹ White Paper on file written on this subject by Lily Mui, AT&T Labs, on 908-949-1005.

Detailed Log of Dealings with LEC

Meeting/Communications Log

AT&T Request: AT&T had initially requested that GTE make Inside Wire services available for resale. Since the initial request, AT&T has decided to purchase Inside Wire service from other vendors and no longer requests the service from GTE.

GTE Position: Inside Wire services are not viewed as telecommunication services and will not be offered for resale to ALECs. Inside wire installation and repair service will be offered to AT&T's end users, *branded as GTE and billable to the end user.*

Next Steps: None required. AT&T will purchase Inside Wire from a separate vendor.

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ATTORNEY WORK PRODUCT AND/OR
ATTORNEY CLIENT COMMUNICATION**

**Summary of GTE Meeting
April 2, 1996
Irving TX**

Meeting ID: Executive negotiations kickoff meeting on 1996 Telcom Bill

Date & Time of Contact: April 2, 1996

Nature of contact: formal meeting

Participants:

AT&T

**Reed Harrison
Ron Shurter
Joyce Beasley
Gary Rall**

- **VP LIAM and Regional Operations**
- **VP Nationals and Southern Region**
- **General Attorney Representing Regulatory & GA**
- **Lead Negotiator and Project Leader**

GTE

**Donald McLeod
Mike Billings
Frank Compton
Meade Seaman**

John Peterson

**Dan Bennett
Connie Nicholas**

- **VP Regulatory & Government Affairs**
- **Director-Colocation and Interconnection**
- **Director-AT&T National Account Management**
- **Director-Program manager Local Competition/ Interconnection**
- **Manager-National Industry Relations Regulatory & Governmental Affairs**
- **Manager AT&T account Management**
- **Attorney GTE Telops**

Detailed Statement:

- **AT&T requested the meeting for March 28, 1996**
- **GTE advised that March 28, 1996 was pre-mature, requested April 2, 1996**
- **AT&T agreed to meet April 2, 1996**
- **The purpose of the meeting was to gain closure on and commitment to negotiate under the terms of the 1996 Telcom act.**
- **AT&T requested acknowledgment of GTE's intent to negotiate all aspects of the Telcom bill. Initially, GTE questioned its obligation to negotiate the 14 items on the checklist stating that it believed this provision was specifically**

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targeted to RBOCs. In further discussion, AT&T articulated its intent to negotiate the 14 points as provided by Sections 251 and 252 of the Telcom Act. GTE then concurred with AT&T's intent. GTE did insist that the 14 points must be recast into terms of the Section 251 and 252 provisions for purposes of our negotiations.

Don McLeod led the meeting for GTE. Don outlined the "program office" which is a new organization that would be responsible to negotiate with AT&T on the Telcom Bill. The key program office players identified under Don were Meade Seaman as overall day to day lead, John Peterson representing the central states, Sam Jones representing the western states and Dick Bramlet representing the Eastern states. Attached is Ron's view of what they described.

Ron questioned if the "program office" would be equivalent to putting in place a "wholesale" business. Don's reply was that the program office would have all lines of business feeding into the office plus is supported by GTE's policy group. Ron stated that it is essential that all parties to the negotiation are empowered. Mike Billings declared that he was not empowered to close and was just a subject matter expert. GTE recognized that they needed to provide an empowered representative to reach closure.

We agreed to a negotiations structure that includes an Executive Negotiation Team, a National Level Negotiation Team, and that a structure will be developed that will handle state specific items. The Executive Negotiation Team will establish the overall negotiation structure, schedule, and seek to speed negotiations. In addition, this team will facilitate issue closure and act as the point of escalation for the negotiation work unresolved by the National and State teams. Finally, we agreed that this team will ratify agreements settled. The National Level Negotiation Team will handle national principles and operations issues. The initial requirements list provided by AT&T on April 2 is agreed to as a starting point for the National Level Negotiation Team discussions. We recognized that there will be some issues that may need to be addressed on a state specific basis, but have reserved delineation of such issues until the Executive Negotiation Team has an opportunity to see what state specific issues may develop through the discussions of the National Level Negotiation Team.

The Key issues in Don's mind would be Pricing and network design (unbundling).

Don's comment on pricing was that GTE was not interested in giving its business away. He also indicated that the operational interfaces could be difficult.

Don agreed that day one of the 135 day negotiations clock was March 13, 1995. Don also agreed to respond to the various letters delivered to the individual states with March 13, 1996 as the official start of the clock for all states. Both Don and Connie agreed that GTE would operate as one entity and that the letters naming the twenty states also covered all Contel properties.

Don also stated that Larry Sparrow would not be a part of the negotiations team.

The discussion on team layout and structure led to the creation of a chart to outline the responsibilities of the national versus the state negotiations.

AT&T stated its desire to negotiate all common system and pricing methodology issues on a national basis and then to have the guidelines distributed to the individual states for implementation.

The responsibilities were grouped into three areas:

The first area was to gain closure on National Policy issues. These were issues aiming at operating principles

- Pricing methodology
- nine issues under section 251 of the bill

The second was common Impact issues

- Operations systems interfaces

And the Third was State specific Issues

- feature lists
- pricing implementation
- PUC requirements

Gary then presented the attached graphs which outlined AT&T's direction in negotiations. Some of the highlights focused on:

- The need to have all retail services available for resale.
- Uniform pricing methodology applied across each of the states.
- Service parity from an end users perspective... (i.e. parity with GTEC retail operations not just with other ALEC's)

Gary then explained each of the requested unbundled network elements that AT&T was requesting. Don asked if we intended to use TSLRIC and Gary stated yes. Don explained they are not willing to use it but would rather talk price. Don took the position that TSLRIC would simply be the foundation for starting to price. He stated that GTE believes that it doesn't cover overhead common costs, profit, etc. Stated that GTE would be out of business if it priced everything at TSLRIC. They also made a big deal out of avoided costs v. avoidable. The law does say avoided, but what they were getting at was that GTE would actually have to not incur a cost in order for it to be deducted. Where they are going is that the costs they will claim for local services resale will be higher than retail. Don is from FLA. where the state law has a provision that prohibits requiring resale below actual cost. This is set up for a direct conflict with the federal bill which requires resale at retail less avoided costs. (See above notes re: TSLRIC that comment probably belongs here.)

Included in the discussion was AT&T's Intent to order elements in such a way so as to create new local and ACCESS services. Gary stated that we prefer collocation but are willing to consider other options.

The electronic access to systems for ordering, provisioning, and billing was then discussed.

A timeline was displayed showing the time remaining to reach closure on each of the issues. Reed reviewed how negotiations were started 6 months ago and little progress has been made. Reed stressed the importance of speed in our negotiations and in issue resolution. Time is short and we must act quickly. There was the agreement to get the total set of issues identified and brought to the table to begin resolution on the 18th, and also the agreement to come in on the 18th with a clear explanation of why we aren't getting anywhere on the electronic interface issues.

Ron presented GTE with a new non-disclosure agreement and asked for their concurrence as soon as possible. We also agreed that the National team and any State teams will not endeavor to resolve any issues regarding concerns that proposals or preliminary agreements may present problems with regard to unreasonable discrimination. The Executive Negotiation Team will handle any issues regarding unreasonable discrimination. In order to facilitate the Executive Committee's work in that area, we requested that GTE provide copies of any interconnection agreements it has reached with other carriers in the 20 states specified in our March 11, 1996 letter.

The executive team agreed to get back together on April 18th in NJ to check on the status of the negotiations, work more on the structure and process, and try to advance the resolution on the interface problem.

Signed by

R. H. Shurter

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AT&T

Telecommunications ACT of 1996

AT&T and GTE Negotiations Kick-off Meeting April 2nd 1996

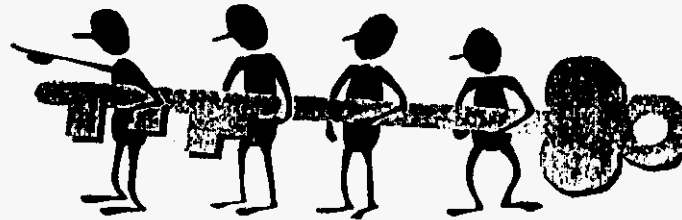
- **Structure**
- **Scope of Negotiations and
Key Issues Discussion**
- **Schedule**
- **Next Steps**

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Building on the California "Head Start"

•1996 Telcom Bill Requires Negotiations



- Deploy Empowered National Negotiating Teams (AT&T Account Representation)
- Reach Agreement Through Negotiation building on Industry and Regulatory work already completed
- Reach Agreement as soon as possible
- Begin System Interface And Process Design/Implementation Work As Quickly As Possible In Support Of Agreements Reached



Telecommunications Act of 1996 Joint Executive Team

Team		Roles
AT&T		
Reed Harrison	- VP LIAM and Regional Operations	<ul style="list-style-type: none">• Provide Negotiation Oversight• Establish Tone for Negotiations and Facilitate Agreement Closure• Establish Structure for National Negotiations• Empower Lead Negotiators• Provide the Final Point for Escalation to Resolve Issues• Ratify Agreements of the Negotiation Team
Ron Shurter	- VP Nationals and Southern Region	
Joyce Beasley	- Representing Regulatory & Government Affairs	
Gary Rall	- Lead Negotiator and Project Leader	
GTE		
Donald McLeod	- VP Regulatory & Government Affairs	<ul style="list-style-type: none">• Establish Structure for National Negotiations• Empower Lead Negotiators• Provide the Final Point for Escalation to Resolve Issues• Ratify Agreements of the Negotiation Team
Larry Sparrow	- President Carrier Market	
Mike Billings	- Director-Program Office Project Management	
Frank Compton	- Director-AT&T National Account Management	
Meade Seaman	- Director-Local Competition/ Interconnection	
John Peterson	- Manager-National Industry Relations Regulatory & Governmental Affairs	
Dan Bennett	- National Manager - AT&T OMT	

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Uniform Network Issues

- ◆ Agreements & Operating Principles
- ◆ Centralized Operations, Systems & Platforms
 - Electronic Interface
 - Uniform Ordering, Provisioning, & maintenance procedures
- ◆ Database Access Procedures
 - Customer Information Exchange
- ◆ Pricing Methodology
- ◆ Performance Metrics



State Specific

- ◆ Retail Services & Features List
- ◆ Pricing Implementation
 - Resale at Wholesale Rates
 - Unbundled BNFs
- ◆ PUC Requirements
 - Taxes, Customer notification etc.



AT&T Requirements

1. LOCAL SERVICES RESALE

- **ALL RETAIL OFFERS AVAILABLE AT WHOLESALE PRICE STRUCTURES THAT REFLECT RETAIL OFFER DISCOUNTS AND VOLUME TAPERS**
- **SUPPORTING PROCESSES AND ELECTRONIC INTERFACES THAT ARE EQUAL TO OR BETTER THAN THOSE SUPPORTING GTE'S RETAIL OFFERS**
- **ALL END USER CUSTOMER CONTACTS/INTERFACES BRANDED AT&T**



AT&T Requirements

2. UNBUNDLED NETWORK ELEMENTS

- **LOOP AND SUB-COMPONENTS**
- **LOCAL AND TANDEM SWITCHING AND FEATURE CAPABILITIES**
- **ALL SIGNALING CAPABILITIES & TRANSPORT**
 - **SERVICE CONTROL POINTS & SIGNALING TRANSFER POINTS**
 - **AIN END-OFFICE TRIGGERS**
- **FACILITIES TRANSPORT AND TRUNKING**



AT&T Requirements

2. UNBUNDLED NETWORK ELEMENTS (Cont.)

- **OTHER RELATED SERVICE CAPABILITIES
(E.G. OPERATOR SERVICES, 911/E911, DIRECTORY
SERVICES, ET AL)**
 - Price each element distinctly
 - Prices set at TSLRIC and be commercially viable
 - Supporting processes and electronic interfaces
 - AT&T branding of end user elements and no branding
of other elements.



AT&T Requirements

3. DIALING PARITY

- LOCAL TOLL PRESUBSCRIPTION IN ALL STATES COMPLETED BY A DATE CERTAIN FOR EACH STATE
- ACCESS TO TELEPHONE NUMBERS, OS, DA AND LISTINGS
- ABILITY FOR END USER TO RETAIN TELEPHONE NUMBER
- LRN NUMBER PORTABILITY SOLUTION AVAILABLE AT DATE CERTAIN

4. ACCESS TO POLES, DUCTS, CONDUIT AND RIGHT OF WAY

- PRICES OF THESE ELEMENTS AT TSLRIC
- ACCESS TO PRINTS, DATABASES AND OTHER ENGINEERING DOCUMENTS AS REQUIRED



AT&T Requirements

5. COLLOCATION

- **PHYSICAL COLLOCATION PREFERRED**
 - Dual entrance facilities
 - No equipment restrictions
 - Hubbing to AT&T network
 - 24 X 7 access to equipment
- **IF VIRTUAL ARRANGEMENT IS REQUIRED - (no CO space)**
 - Require remote access to equipment
- **FLOOR SPACE SET AT TSLIRC PRICING**



AT&T Requirements

6. OTHER ITEMS TO DISCUSS (not an all inclusive list)

- **TIMELY NOTIFICATION AND ACCESS TO ALL FUTURE GTE RETAIL OFFERS FOR RESALE AND NETWORK TECHNICAL ADVANCES FOR UNBUNDLED NETWORK ELEMENT OFFERS**
- **NOTIFICATION OF CHANGES TO ALL NETWORK INTERFACES**
- **EFFICIENT DISPUTE RESOLUTION MECHANISMS DEFINED**



AT&T

Operational Interfaces

- **For effective Local Competition, local service resellers must be able to provide features and functionality to customers which are at least at parity with Incumbent Local Exchange Carriers (LEC's)**

**AT&T**

TSR Operational Interfaces

Process	Data Needed	Timeliness
Pre Service Order	SAG, Service/Feature Availability	Real-Time Electronic Bonding
Pre Service Order	Telephone Number Assignment	Real-Time Electronic Bonding
Pre Service Order	Installation and Repair Scheduling	Real-Time Electronic Bonding
Service Ordering	Service Order Edits	Edits/ Acknowledgment in seconds, Completion within 1 day (EDI)
Service Ordering	Rejects/ Completion	Rejects immediately as discovered, Completion in real time

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**AT&T**

TSR Operational Interfaces

Process	Data Needed	Timeliness	Data Format
Maintenance	LEC Network Affecting Events	Real-Time Electronic Bonding	Transaction
Maintenance	Loop Test	Real-Time Electronic Bonding	Transaction
Maintenance	Dispatch Scheduling	Real-Time Electronic Bonding	Transaction
Billing Usage	Recorded Messages	Daily -NDM	AMA/EMR Standard
CARE	CARE Records	As needed	CARE 960 Byte Standard

AGBH 000062

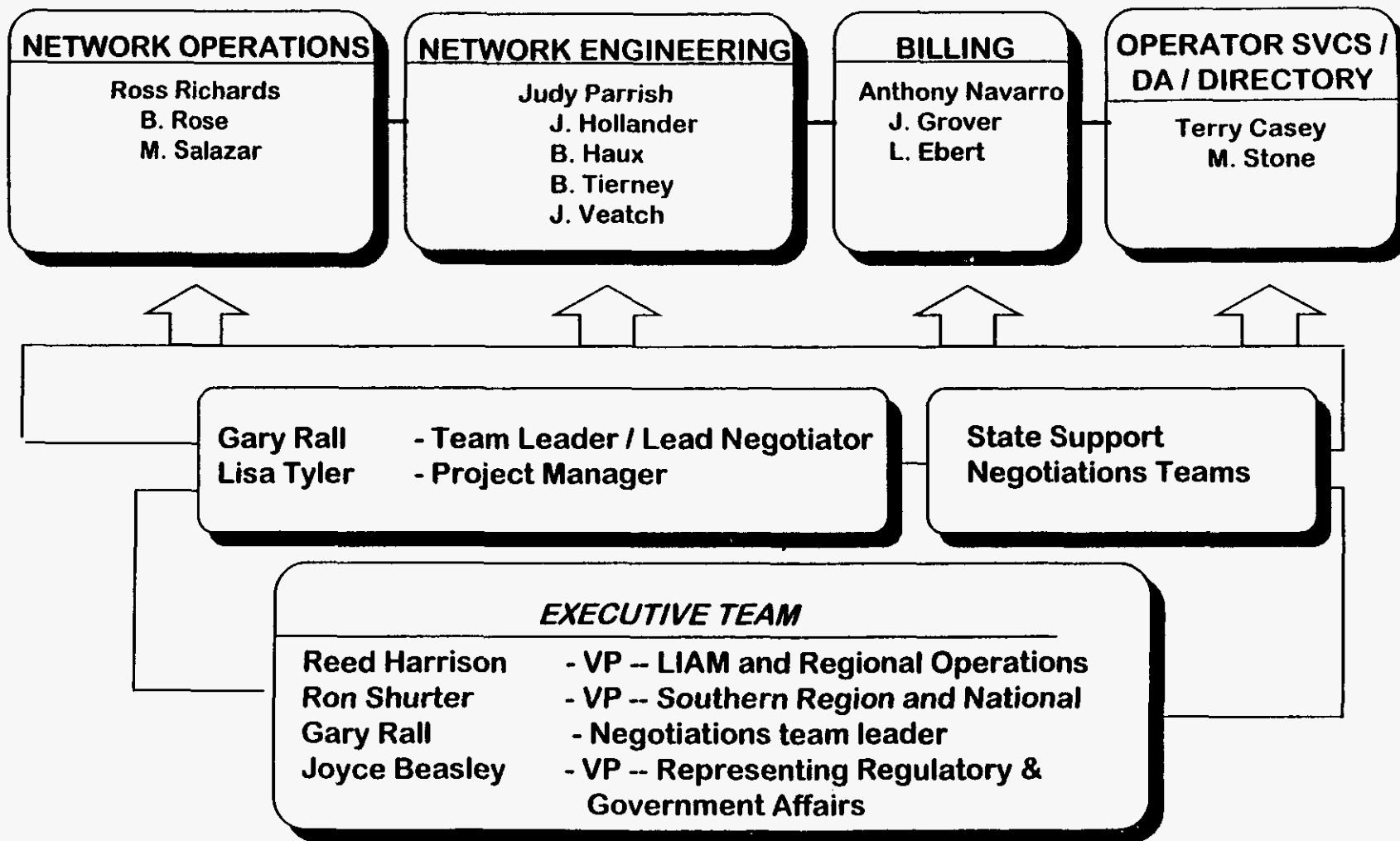


Unbundled Network Elements

- ◆ Network Interface Device
- ◆ Loop Distribution
- ◆ Loop Concentration/Multiplexer
- ◆ Loop Feeder
- ◆ Local Switching
- ◆ Operator Services
- ◆ Directory Assistance
- ◆ Common Transport
- ◆ Dedicated Transport
- ◆ Data Switching
- ◆ Operations Support Systems
- ◆ Digital Cross-Connection Systems
- ◆ SS7 Message Transfer & Connect Control
- ◆ Signaling Link Transport
- ◆ SCPs/Databases
- ◆ Tandem Switching
- ◆ Advanced Intelligent Network Elements
 - EO switch triggers
 - SCP
 - SMS
 - SCE
- ◆ Any Other Feasible Elements



AT&T Negotiating Team Structure



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Timeline for Negotiations

TIMELINE FOR NEGOTIATIONS

3/12/96	3/13/96	7/25 thru 8/19/96	11/17/96	12/12/96	1/12/97
AT&T REQUEST TO NEGOTIATE RECEIVED BY GTE	DAY ONE	REACH NEGOTIATED AGREEMENT OR FILE FOR ARBITRATION	PERIOD FOR STATE REVIEW OF NEGOTIATED AGREEMENT ENDS (assuming that agreement was submitted on 8/20)	PERIOD FOR ARBITRATION ENDS	PERIOD FOR STATE REVIEW OF ARBITRATED AGREEMENT ENDS (assuming that agreement was submitted on 12/13)

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Next Steps



- **Next Meeting: April 3, 1996**
 - Map out electronic process flows
 - Technical feasibility of Operator Services Platform
- **Week of April 8, 1996**
 - Begin interconnection discussions
- **Executive Team Meetings**
 - Bi-weekly meetings \leftarrow Face-to-Face
 \rightarrow Conference Calls
 - Conference calls as needed with 48 hour notice



The following slides provided as backup.



Competitive Checklist

Network Interconnection at "any technically feasible point...."

Non-discriminatory access to network elements

Non-discriminatory access to LEC poles, ducts, conduits and rights of way

Unbundled loop, local switching and transport

Non discriminatory access to 911, E911, Operator Services and Directory Services

AT&T Requirements*

Basic Network Functions as needed to support equipment interconnection
Physical Collocation

Parity with LEC
Number assignment
Billing Information
Databases
AIN E/O Triggers
TSLRIC Pricing

Provide make/owned controlled conduits, etc.

Allows for NI at any feasible point

Linkage to AT&T OS & DA Platforms

* Not all inclusive



Competitive Checklist

Non-discriminatory access to telephone numbers for assignment

Non-discriminatory access to databases and associated signaling

Local number portability

Resale of services at retail at wholesale rates

Reciprocal compensation arrangements

Local and toll dialing parity

AT&T Requirements*

Databases

SS7 Message Transfer & Connection Control
Signaling Link Transport

Short term and Long Term Commitment

Pricing based upon avoided costs

Bill & Keep

IntraLATA Presubscription

* Not all inclusive



CHECKLIST

1. Interconnection
2. Non-discriminatory access to local network elements (unbundling)
3. Non-discriminatory access to rights of way (poles, ducts, conduits)
4. Local loop transmission from the central office to the customer's premises, unbundled from local switching or other services
5. Local transport from the trunk side of a wireline local exchange carrier switch unbundled from switching and other services
6. Local switching unbundled from transport, local loop transmission, or other services
7. Non-discriminatory access to 911 and E911, directory assistance services, and operator call completion services.
8. Directory listings for customers of the other carrier's telephone exchange service.
9. Non-discriminatory access to telephone numbers for assignment to the other carrier's telephone exchange service customers
10. Non-discriminatory access to databases and associated signaling necessary for call routing and completion.
11. Number portability
12. Dialing parity
13. Reciprocal compensation arrangements
14. Resale

AGBH 000070



AT&T

The Federal Legislation States:

The agreement shall include a detailed schedule of itemized charges for interconnection and each service or network element included in the agreement.

The agreement, including any Interconnection agreement negotiated before the date of enactment of the Telecommunications Act of 1996, shall be submitted to the State commission under subsection (e) of this section.



Resale

The Federal Legislation Requires:

(4) RESALE. --The duty__

(A) to offer for resale at wholesale rates any telecommunications service that the carrier provides at retail to subscribers who are not telecommunications carriers; and

(B) not to prohibit and not to impose unreasonable or discriminatory conditions or limitations on, the resale of such telecommunications service, except that a State Commission may, consistent with regulations prescribed by the Commission under this section,, prohibit a Reseller that obtains at wholesale rates a telecommunications service that is available at retail only to a category of subscribers from offering such service to a different category of subscribers.

-SEC.251.(C)(4)

(duty of the incumbent LEC)



Resale

The Federal Legislation Requires:

(d) PRICING STANDARDS.--

(3) WHOLESALE PRICES FOR TELECOMMUNICATIONS SERVICES.--

For the purposes of section 2.5.1(C)(4), a State Commission shall determine wholesale rates on the basis of retail rates charged to subscribers for the telecommunications service requested, excluding the portion thereof attributable to any marketing, billing, collection, and other costs that will be avoided by the local exchange carrier.

-SEC.2.5.2(D)(3)



AT&T

Unbundling The Federal Legislation Requires:

(3) UNBUNDLED ACCESS.-- The duty to provide to any requesting telecommunications carrier for the provision of a telecommunications service, nondiscriminatory access to network elements on an unbundled basis at any technically feasible point on rates, terms, and conditions that are just, reasonable, and nondiscriminatory in accordance with the terms and conditions of the agreement and the requirements of this section 252.

An incumbent local exchange carrier shall provide such unbundled network elements in a manner that allows requesting carriers to combine such elements in order to provide such telecommunications service.

-SEC.2.5.1(C)(3)



Unbundling The Federal Legislation Requires:

(d) PRICING STANDARDS.--

(1) INTERCONNECTION AND NETWORK ELEMENT CHARGES.--

Determination by a State commission of the just and reasonable rate for the interconnection of facilities and equipment for purposes of subsection (C)(2) of section 251, and the just and reasonable rate for network elements for purposes of subsection (C)(3) of such section--

(A) shall be--

(i) based on the cost (determined without reference to rate of return or other rate-based proceeding) of providing the interconnection or network element (whichever is applicable), and

(ii) nondiscriminatory, and (B) may include a reasonable profit

-Section.252.(d)(1)

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AT&T/GTE Operations Meeting

April 3-4, 1996 at Dallas Texas

Meeting ID: GM04030

Note Taker: Bill Rose

Pre Order Processes

Order Entry Processes

Provisioning Processes

Maintenance Processes

Order Types:

- New Services
- Migration ('As Is')
- Migration (Change)
- Change
- Disconnect
- Records

Acronyms:

- LNP = Local Network Provider (GTE)
- LSP = Local Service Provider
- LSR = Local Service Request
- FOC = Firm Order Confirmation

Local Resale = Bundled
Loop Resale = Unbundled

Ross listed the above for processes to be discussed and agreed acronyms.

GTE/Rodney will take blanket vs. individual LOA issue to executives to resolve GTE's current 'policy' of individual LOAs required,

GTE/Rodney said that sending "fax's" or even E-Mail is not the most effective means of communication. It would be better to use ASR/NDM.

AT&T Proprietary (Restricted)
Solely for authorized persons having a need-to-know
pursuant to Company instructions

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Rodney said that AT&T's change of position on needing confirmation of features for 'as is' to a 'completion report' instead of at time of initial contact is viewed positively by GTE and GTE will revisit the requirement of AT&T to send a CSR, via fax (vs. GTE looking it up in their system))

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Priority

LSR

Telephone assignment
completion confirmation

Rodney said that system enhancement required (i.e. ID'ing LSPs, etc.) will be taken back to 'policy to address the 135 day time constraint.

Super Trunk (P*B) = Digital Channel Service (DCS)

GTE said they may not be able to get someone to this meeting to discuss DCS (PBX - Super Trunks). They didn't.

For business services, GTE will give primary number during initial phone call from AT&T. Secondary numbers will be given on Firm Order Confirmation (FOC). Subsequent numbers are usually not sequential (sequential numbers are considered 'vanity' by GTE).

Per Rodney/Lori installation is scheduled either AM or PM for all states on appointments. 'All day' is the default.

Per Rodney/Lori on 'partial/completion' if 8 of 10 trunks are completed, GTE would complete the originally order and create a 'new' order for the remaining two trunks with Delayed Order Report (DOR) type Due Date (D.D.). GTE says this is driven by their billing systems (as well as PUC back billing limitations).

Rodney says that GTE would not reserve facilities to help eliminate the 'partial completed' (see above) because GTE might have a retail customer or another ALEC that would use the facilities.

Number picking is different for GTEC from other GTE states/comp.
For California GTE gives the customer one at time for a maximum of three without an additional charge.

AT&T to check SAG to make sure service/features are available for the switch we tell GTE we want to start service

FOC = 48 Hrs. per Lori

NOMC is not set-up to handle verbal requests. Their NOMC will not provide Due Date on-line. GTE end-user can get Due Date on-line, because GTE Business Office are set-up to handle verbal requests. Ergo, resale (i.e. NOMC) is not at

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pursuant to Company instructions

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parity with GTE retail (Due Date can be provided 48+ Hrs faster for GTE retail than wholesale/resale).

GTE/ Rodney-Lori do not believe the Telcom Act says that all service and features must be resold. Gary disagreed. Issue was brought up while discussing warm line (911 only) and express line (GTE offers) but doesn't believe they have to, nor want to resell 'express line').

GTE expects three separate feeds to provision a circuit :

1. for the circuit
2. for the Directory Assistance
3. for the Directories

GTE said that GTE retail does not have three separate feeds. (see above), Parity?

GTE/Lori said that she did not think the process that GTE has proposed will be able to handle the throughput needed for AT&T orders to not become backlogged over the long term. She hoped it would be able to handle it for the short term.

GTE/Dan said "AT&T has done an excellent job of conveying their requirements and desires to GTE".

Rodney and Lori said that they felt that the requirements and desires AT&T was conveying or basically the same ones AT&T has been conveying for several months.

Rodney said that if GTE policy makers changed their position on LOA with a CSR, it would significantly improve the process throughput.

Rodney confirmed that maintenance jeopardy status will be provided to AT&T proactively.

Rodney confirmed inquiry maintenance status will be done by GTE only on a reactive basis and that may not happen if there is a high volume of requests.

Rodney stated that incremental maintenance status would not be done by GTE.

Detailed Log of Dealings with LEC

GC0405s6

Nature of Contact: Telephone Call

Identify Participants & Title/Position for:

AT&T: Maria Stone

LEC: Scott Fadder GTE

04/05/96 - 12:58p.m.: Maria Stone received a call from Scott Fadder/GTE Directories. Scott Fadder (214-453-7838) informed Maria Stone that he had just spoken to Alan Peters and he suggested that he give me a call regarding Secondary Distribution. GTE will send as many directories and we feel is necessary for a business customer. How they will do that is in the "remarks" field. When we send a service order listing to GTE - it would say "yes" under directories and type how many are to be sent. The default will be not to send if we do not populate the field to tell them to send and specify the quantity required and the CLC for the customer would be billed automatically. GTE stated that if we require directories, we need to let them know. For example, in a business park, GTE would certainly try to clear a request for 3,000 directories (as a secondary distribution) prior to processing the request. That is how the process/procedures and the system would work.

GW0409G

GTE
COMPETITIVE LOCAL SERVICE PROVIDER WORKSHOP

AGENDA

Location: Hyatt Hotel Tampa, FL.

Date: April 9, 1996

ATTENDING THE MEETING FOR AT&T:

Barbara Jenkins	404-810-8583
Jill Williamson	404-810-8562
Robert McGrew	404-810-3236

NETWORK INTERCONNECT

1. Facilities & Trunking Options
2. Order & Billing

John Ries GTE
Jan Temme GTE

DIRECTORY PUBLISHING SERVICES

1. Directory Services

Allan Peters GTE

OPERATOR & ANCILLARY SERVICES

1. OS, DA, etc,
- 2 E911

Tom Agase GTE
Ron Hatton GTE

GENERAL QUESTIONS AND ANSWER TIME

AGENDA

Location: Hyatt Hotel Tampa, FL.

Date: April, 10, 1996

RESALE

1. Ordering Process
2. Bill Process
3. Installation
4. Repair/Maintenance

Lori Lawthers GTE
Rodney Langley GTE
Richard Kelly GTE
Fred Barber GTE

UNBUNDLING AND SVC PROVIDER NO. PORTABILITY (SPNP)

1. Ordering & Billing
2. Installation/Repair

Rodney Langley GTE
Lori Lawthers GTE
Richard Kelly GTE
Fred Barber GTE

AGPL 001996

CLOSING REMARKS

GTE provide this informational session for Alternate Local Exchange Carriers (ALEC) to advise ALEC's how GTE is redesigning their operational processes to accommodate the new local competitive environment.

The following ALECs were represented at the conference:

AT&T	Cox	Fiber South	ICI
LCI	LDDS	MFS	MCI Metro
National TEL	Time Warner	TSC	

GTE set the guidelines for the meeting that policy issues would not be discussed but Carriers were free to ask questions at anytime concerning their process.

GTE did not indicate what was a policy issue. They were there to discuss their process for ALEC entry into the local market. GTE was not going discuss WHY their process work a certain way.

NETWORK INTERCONNECT

ALEC Interconnection Options

1. ALEC virtual colocation at GTE
2. ALEC may purchase SAL's from GTE Tariff
3. Facility connection ALEC to GTE (Provisioning to be negotiated) (Meet point arrangement)
 - a) ALEC may provision
 - b) GTE may provision
 - c) Joint provision
4. ALEC may go through a carrier that has excess capacity
5. GTE will require percent local usage factor on local/EAS/toll trunk groups

100% GTE Facility

1. Special Access SAL (and Transport if applicable) charge to ALEC
2. SAL to be reduced for GTE capacity on the facility (will be based on GTE originating traffic)
3. ALEC has responsibility to bill IXC's for Transit Traffic. If unable to do so IXC Transit Traffic must ride a different Facility
4. EAS/Local and Toll groups are 2-Way (% local usage factor would need to be provided to GTE)
 - GTE prefers 2-Way trunks (Network Efficiency). 1-Way trunks are a fall back position.

Jointly Provisioned Facility

1. Special Access SAL (No SAL) charge to ALEC
2. SAL to be reduced for GTE capacity on the facility

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3. ALEC has responsibility to bill IXCs for Transit Traffic. If unable to do so IXC Transit Traffic must ride a different Facility
4. Facility rated based on V&H of CLLI; for GTE Tandem and meet point (POI)
5. EAS/Local and Toll groups are 2-Way
 - GTE prefers 2-Way trunks (Network Efficiency). 1-Way trunks are a fall back position.

CALL FLOW: Originated from ALEC End User

If Local Call:

1. GTE will measure terminating usage from ALEC to GTE Tandem
2. GTE will bill ALEC tandem switching, transport, and end office switching (unless Commission has ordered bill and keep) **THE PSC IN FLORIDA HAS ORDERED BILL AND KEEP**
3. GTE routes call to GTE end office over unmeasured trunk.

If Intralata Toll Call

1. Measuring and routing remain the same (combined usage measurement)
2. GTE will bill ALEC tandem switching, transport, end office switching, info surcharge, carrier common line, and residual interconnection charge (if applicable within the state) (full access IntraLATA charges)

CALL FLOW: Originated from GTE End User

If Local Call:

1. ALEC will measure terminating usage from GTE.
2. ALEC will bill GTE terminating usage (unless Commission ordered bill and keep). **THE PSC IN FLORIDA HAS ORDERED BILL AND KEEP**
3. GTE will route call over a measured trunk.

If Intralata Toll Call

1. ALEC will bill GTE terminating usage.
2. GTE will route call over a measured trunk.

On the compensation agreement, GTE prefers a multiple bill (difference from single bill is that GTE bills the IXC for the tandem switching and transport as opposed to the ALEC)

GTE states in the documentation that they will bill the ALEC a flat monthly rate for ISPNP (interim number portability). Individual states have different rules and rates for LNP, therefore, this position seems to be in conflict with existing PSC/PUC orders.

On interconnection repairs, the ALEC is responsible for verifying trouble in GTE's facilities prior to initiating a trouble report. When asked for clarification, GTE

stated that they would expect the ALEC to walk the client through the same set of questions that GTE does with a retail customer today. We need to ensure that we receive the most current repair script from GTE and receive any changes to the script going forward. We also need to gain agreement from GTE that assuming AT&T follows GTE's script, our service levels will be at parity or better than GTE's.

On billing for network trunk interconnection, GTE would use their OPT-A-PRICE system. Since all rate elements do not apply to Local/EAS minutes of use, the % of Local/EAS traffic vs. IntraLATA toll traffic would need to be provided to GTE by the ALEC on a quarterly basis.

DIRECTORY PUBLISHING SERVICES

White Page Listings

1. All white page listing information is to be transmitted to GTE Directories Corporation
2. Listing file should be sent daily via electronic transmission. Preferred methods include TCP/FTP and DirectConnect.
 - LMS Service Order File is in a variable, blocked format. The record length is 352, and the block size is 23,476. File can be in EBCDIC or ACSII format.
3. Service provider's listings will be secured and will not be released to outside parties without authorization.
 - Process will be established to accommodate listing sales transitions for EAS and independent directory publisher requirements. GTE will function as a service bureau with service fees invoiced to service provider.

GTE will continue to have its' typical directory information on the front pages of the telephone book. All other local providers will be listed on a page alphabetically with a listing of the service providers critical contact numbers only. Other service providers cannot include a list of services they offer, even for a fee. When asked if a provider could have their own page, for a fee, GTE said they would not provide that service.

When a customer orders service, one transaction fulfills the distribution of white & yellow page distribution. If a customer needs a second distribution (they lose their original books, etc.) the customer will receive the books with no charge from GTE, however, the ALEC would be charged. GTE Directory Services currently charges GTE Telephone for the secondary distribution, but would not disclose the charges. Said they vary too much by territory - that fees will be reasonable and based on the costs of furnishing distribution in the geographic area involved.

Yellow Page Listings

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1. Service provider's business customers will receive a single standard listing in the yellow pages under the classified heading that most accurately reflects the primary nature of their business.
 - Classified headings must be included with the listing file. GTE will furnish service providers with a list of authorized headings.
2. Service provider's customers will be furnished with same yellow pages services as those provided to GTE customers
3. Service providers themselves may purchase advertising space in the yellow pages on the same terms and conditions as other advertisers.
4. GTE will not permit AT&T to sell its yellow pages and will not compensate for referrals.

GTE Telephone will bill the end-users for Yellow Page listings (GTE Directories bills GTE Telephone). GTE will not bill ALEC for yellow pages.

A Telephone Directories Agreement will need to be executed between GTE and the ALECs. This agreement will be negotiated separately from the overall negotiations.

Information Pages

1. All service providers within a directory coverage area will be listed alphabetically on one information page within the respective directory.
 - Listing will consist of service provider's critical customer contact numbers (e.g., business office, repair service, and billing).
 - Service provider's subscribers who provide services of an emergency nature (e.g., Police and Fire) will be listed in the appropriate section of the information pages (normally inside front cover).
 - Process will be established between service providers and GTE's National Directory Center (Warsaw, VA) to facilitate the accurate publishing of information page data.
- Parity in the information pages was discussed with GTE but not firm answer was given because page formats are being developed

Distribution

1. Upon directory publication, GTE will arrange for the distribution of the directory to service provider's customers within the directory coverage area at no charge.
2. After directory publication and over the life of the directory, GTE will arrange for the distribution of the directory to all provider's new customers who previously did not have dial tone and those existing customers needing replacement or additional directories.
 - Provider's customers will have access to GTE's 24 hour, toll free 1-800 Interactive Voice Response Directory Ordering System.
 - Shipment of directories to customers will occur within 24 hours receipt of notification.

- Providers will be invoiced monthly fees associated with secondary distribution. Fees will be reasonable and based on the cost for furnishing distribution in the geographic area involved. Questions were asked concerning the ALEC being in control of the distribution and GTE response was that they would maintain control.
- 3. The provider's daily electronic listing file will fulfill the system requirements for distribution. Non-list and non pub customer information will be required.

Telephone Directories Agreement

1. In order for service provider to avail themselves of GTE's Directory Services, the provider and GTE must execute a formal Telephone Directories Agreement.

OPERATOR & ANCILLARY SERVICES

For Directory Assistance, GTE will provide only GTE branded directory assistance in a resale environment. Although GTE stated during this section that we could resell their local services and provide our own DA and OS, they stated in a later discussion that they would not strip off DA and OS and send to the ALEC because of their systems. When a customer leaves GTE and moves to an ALEC, GTE will remove the customer from DA and it's up to the ALEC to send an order through to put the customer back in. They also stated that if you resell GTE's toll service, you will be charged for DA - this was also a systems issue, but they were working to fix the problem within the next 6months.

For E911 services, they maintain a 95% error free rate in the databases (they maintain for county). Going forward, the county, ILEC and ALEC will all be responsible for the database accuracy. Daily updates to the database are generally required by the county. GTE also stated that the counties have asked that they be the focal point for meetings with the counties, instead of each ALEC working with the counties. This is the way it is today when there is more than one LEC - the LEC with the largest market coverage generally takes the lead with the county.

RESALE

LSR (Local Service Request)

1. Telephone Number Assignment
 - Single Line & 1st Line of Multi-Line
 2. Data Requirements/Form
 3. LOA Requirements/Form
- GTE will consider blanket LOA**

- | | |
|--|---|
| 4. Email/Facsimile/Mail | LOA required for copy of end user service record |
| 5. Intervals | Need Electronic Interface |
| 6. FOC Response | Orders in queue with GTE customer |
| 7. BAN Assignment | 48 hours before firm commitment |
| 8. Directory Listing/Directory Assistance/E911 Feeds | 10 Billing cycles per state if needed |

GTE does not intend to resell their calling cards. ALECs will have to provide their own calling card services.

UNBUNDLING

LSR Request

- | | |
|--|--|
| 1. Telephone Number Assignment | Port Only |
| 2. Data Requirements/Form | OBf Form in development |
| 3. LOA Requirements/Form | |
| 4. Email/Facsimile/Mail | Need Electronic Interface |
| 5. Intervals | Will vary by State |
| 6. FOC Response | 48 hours before firm commitment |
| 7. BAN Assignment | 10 Billing cycles per state if needed |
| 8. Directory Listing/Directory Assistance/E911 | |

On pre-ordering requirements, the service order request (SOR) policy will be same day in, same day out. If the ALEC does not know what the end-user has, the ALEC should send GTE an LOA and they will send the ALEC a list of services being used by the retail customer. When issuing an order, the ALEC cannot just request that the service be "switched as is". The ALEC must fill out all of the forms requested by GTE. If an ALEC leaves out an advanced feature, for example, GTE will disconnect that part of the service when changing carriers.

For LSR requests on resell, GTE will assign telephone numbers, but not while on the line. Intervals will be different for each state, but the same as the end-user (3-5 days to convert). Firm order confirmation response may vary, but should be around 2 days. For billing account numbers, they can assign up to 10 per state at a time.

For LSR requests for unbundling, LOA will be based on OBF forms. Intervals will be longer than TSR and will vary by state.

During discussions on unbundling, GTE was asked several times by different parties about the unbundling of the switch. Each time, GTE explained they did not intend to unbundle the switch.

LOOP

1. CKT ID Assignment
2. CFA Information
3. SPNP

AT&T will have to provide CFA on LSR
Will use Call-Forwarding Feature

PORT

1. CKT ID Assignment
2. CFA Information
3. SPNP

Telephone Number
Will use Call-Forwarding Feature

BILLING

1. Monthly Bill (rated)
2. Daily Transfer of call records (unrated)

Paper, Mag Tape, EDI (Electronic Data Interface)
Mag Tape or NDM (Network Data Mover)

CABS BILL FORMAT PLANNED FOR FUTURE IMPLEMENTATION

INSTALLATION

1. Will contact end user as necessary
2. Will use generic "NO ACCESS" door hanger as needed
3. Completed Orders

Identifying themselves as GTE technician performing work requested by the ALEC
Door Hanger will not reference any telephones to call
Will not contact AT&T upon closure

REPAIR

1. Will contact end user as necessary
2. Field Technician will contact 800 number provided by AT&T
3. ALEC will be responsible for troubles for end user customer
4. Trouble reports that prove to be end user will be billed a maintenance charge

Identifying themselves as GTE technician performing work requested by the ALEC
Troubles tickets closed verbal no electronic interface today
Will not report trouble found unless ask for by AT&T
GTE will provide commitment time and status
This is GTE policy with their end user

GTE will bill for isolation of troubles per PUC guidelines (state by state tariff).

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID (GM0409S): Not applicable

Date & Time of Contact: 04/09/96 - 9:00a.m.

Nature of Contact: Meeting Telephone Call Scheduling

Meeting - Conference Call

Identify Participants & Title/Position for:

AT&T: Terry Casey/Manager, Dave Berger/HQ, Lily Mui, Maria Stone

LEC: GTE/Dan Bennett, Mike Adams, Jack Isbell-Product Manager

Other: Not applicable

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement: Conference call scheduled by Terry Casey to discuss Operator Services requirements in a TSR environment. Specifically, technical requirements to enable AT&T local customers to be able to dial 0+/0- to obtain AT&T local operator services.

Who requested meeting: AT&T - Terry Casey

Stated purpose of meeting: Discuss technical routing process to deliver AT&T local customers to AT&T's operator services platform.

What, if anything, did AT&T request: AT&T requested that GTE utilizing Line Class Codes for routing within the LEC end-office switch as a viable solution to enable AT&T local customers to be able to dial 0+/0- to reach AT&T local operator services.

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What, if anything, was LEC's response: While GTE agreed that it is technically capable of utilizing the Line Class Code (LCC) feature for routing AT&T local customers to AT&T's operator services platform, GTE believes it has identified other viable alternatives to present.

What, if anything, did LEC request: AT&T to evaluate GTE recommended solution (not LCC). GTE did not provide any specifics about its proposed solution.

What, if anything, was AT&T's response: Dave Berger and Terry Casey informed GTE that AT&T would await and evaluate its proposed recommended solution.

What commitments, including target dates, were made by:

AT&T: Terry Casey will send letter to GTE/Dan Bennett confirming key issues and associated action required that were addressed during the conference call. Electronic mail sent 4/11/96 (see draft below).

LEC: GTE will inform AT&T/Terry Casey or Maria Stone of its due date to provide AT&T with its written recommended solution by c.o.b. 04/11/96. It is expected that GTE will provide AT&T with its written recommended solution by Wednesday, 04/17/96. GTE and AT&T will schedule a conference call for Friday, 04/19/96 to review the proposal for clarification.

Letter from Dan Bennett to Terry Casey dated 4/25/96 stating that GTE reaffirms its corporate position not to unbundle or unbrand GTE provided operator services under TSR and that we can expect an OPS unbundling position in the early to mid-May timeframe.

April 9, 1996

Dan Bennett
GTE
Address

Dear Dan,

This is to confirm AT&T's Operator Services requirements in a Total Services Resale (TSR) environment along with key issues and associated action required that were addressed during this morning's conference call between GTE and AT&T.

As stated previously and during this morning's call, AT&T local customers must be able to dial "0+/0-" to obtain AT&T local operator services. AT&T has discussed with you, Mike Adams and Jack Isbell, an easy process to deliver AT&T local customers to AT&T's operator services

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platform utilizing Line Class Codes for routing within the LEC end-office switch. To confirm, GTE agrees with AT&T that it is technically capable of providing this service utilizing the line class code feature for routing. However, GTE believes it has identified alternatives that place less load on switch resources while still being able to provide AT&T with the capability of providing its own local operator services. GTE has stated that its main switches are either of the following: SESS, GTD5, DMS100, DMS10, DCO's. GTE recognizes that the routing solution will be switch-dependent and since line class codes and enhanced/special route indexes are basic switch processing and capabilities functions, GTE will work with the necessary switch vendors to identify specifications as required.

To confirm, by C.O.B. Thursday, April 11, 1996, GTE will inform AT&T of its due date to provide AT&T with its recommended solution. The recommended solution involves 0+, 0- in a TSR environment which will enable routing of AT&T local customers to AT&T's OS platform based on the unique functions within each switch. It is AT&T's expectation then to receive GTE's written recommendation/solution by Wednesday, April 17, 1996. It is then AT&T's intent to schedule another conference call with GTE on Friday, April 19, 1996, to review the proposal for clarification. Also, along with GTE's proposed recommendation, please provide AT&T with the list of the six to eight class features discussed during the call which are critical for providing OS local service that GTE currently provides its customers.

Thank you in advance for your cooperation. You can reach me on (510) 224-2277 or you may contact Maria Stone on (510) 224-4296.

Sincerely,

Terry Casey
Manager

cc: Dave Burger
Lisa Tyler-Stanley
Maria Stone

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04/09/96

AT&T/GTE Conference Call/9:00a.m. - 9:25a.m.

Issue: Operator Services - 0+/0- Routing

Attendees: AT&T

Terry Casey/Manager - Local Market Negotiations
Maria Stone/Associate Manager - Local Market Negotiations
Dave Berger/CCS Business Unit Representative
Lily Mui/Bell Laboratories

GTE

Dan Bennett/National Manager - AT&T Open Market Transition
Mike Adams/Technical Support
Jack Isbell/Product Manager

Notes: Terry Casey and Maria Stone

Bennett: Opened meeting - Conference call set up to clear up technical issues involving 0+/0-, 411, dialing, branding, database administration issues and capability to set up dialing parity for ALECs on GTE switches.

Berger: AT&T wants to discuss technical issues that prohibit GTE from routing AT&T local customers to AT&T's operator services platform utilizing a line class code.

Bennett: GTE only has the capability to set up the type of routing AT&T is requesting for five (5) ALECs. Gary disputed this information during a meeting with GTE and informed GTE that a new process was in place to allow for this.

Casey: AT&T wants to clarify that the agenda for this conference call is strictly to discuss the 0+/0- issue. Also, we are here to discuss AT&T requirements and it is not our intent to discuss issues for the other CLCs who might want to provide a similar service. With that said, last week we faxed you (Dan) a copy of AT&T's Public Policy Statement. I trust you have reviewed the document and shared it with Mike and Jack. It is our intent to go through the process identified on the document.

Bennett: I did not receive the document Terry (may have it in office) but did not bring it nor share it with Mike and Jack.

Casey: I will fax you the document now because it identifies our proposal on how to make it work in the End Office. (Terry requested fax numbers for Dan Bennett, Mike Adams and Jack Isbell, faxed Public Policy Statement to each person. GTE/Bennett, Adams and Isbell confirmed receipt of fax.)

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Adams: States that document is not data field specific - [lengthy conversation entailed as to why 5ESS switch can perform the routing function we required but that other vendor switches would not be able to].

Casey: Mike, you will notice that AT&T has identified a solution - Line Class Code that will chart columns in the 5ESS and route indexes. It is our intent with this solution to get AT&T customers to the AT&T OS platform.

Mui: Asked if GTE was clear on the process flow for LCC or if they needed, she could walk through the process with them.

Adams: Stated he was clear on how it would work did not need further explanation. However, in a resale environment, the problem is not that what is being requested is not technically feasible, but is a switch resource issue.

Mui: To confirm Mike, you agree that what we are requesting is technically doable?

Adams: Yes.

Adams: In a 5E it can be done. He was looking at using CDMI table (based on code and carrier selected) and route via CDMI code in switch. The problem hits with the RAI code index, 0+ code part in RI to switch to a GTE operator - problem is with the CDMI table flow.

(Lengthy discussion between Mike Adams and Lily Mui followed with Adams stating he had to support view in all the switches - Adams stated # of switches. Mui ask for clarification on class services. Adams stated in the 5E switch were 900/976 blocking, need ISDN service, Centernet - he would need to extreme capacity (5000 LCC?).

Mui: To service AT&T customers from your switch you are saying that 5000 LCCs that are needed in the switch.

Adams: No [vague response]. He is stating that switch resources are going to be over used.

Berger: AT&T just want to offer our customers the same class and features as you provide your customers.

Adams: You want the existing 50 classes of features GTE has.

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Mui: We need to look and evaluate at the classes of features and there would be a subset of the 50 - would not you see that.

Adams: Yes - approximately 6 or 8 that we consider critical.

Berger: There would be approximately 6 or 8 class of features.

Adams: The features are not the problem but the dial plan is the problem.

Mui: Is the dialing plan the same as GTE currently has for its customers and the only difference would be when 0+/0- is dialed by an AT&T customer, specific routing to the AT&T platform is required?

Adams: Yes - but the screen has to be modify to point to AT&T OS trunk group for 8 classes of services and we cannot do that for MCI, Sprint, etc.,

Casey: We do not want to go into discussion as to the definition of the TSR agreement. GTE would know who the major customers are. We are only discussing AT&T requirements.

Mui: Have you seen the Lucent advertising on screen capacity of the 5E - it does not identify a problem.

Adams: No-I have not seen the advertising - I will need to go back and read the specs.

Mui: AT&T only requires one.

Adams: Problem also with the RACs (Rate Area Centers) - GTE needs to make a generic decision on how to handle.

Casey: That is fine - we are willing to entertain any proposal that would work. From a switch technology and application for functionality, what exists in one area should exist functionally with other switch vendors. Also, we had not spoken of the LCC solution before, have you entertained the issue with Raulley?

Adams: We have not spoken specifically with Raulley - and we agree that most switches can do what you are proposing. My question is how much GTE can do.

Casey: What I am hearing is that it is technically feasible with LCC or other options.

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Adams: Yes - a study case has been completed and we need to pick the most feasible.

Casey: A study case has been developed that would include major switch technology? What are your major switches?

Adams: Technically - it is feasible. Major switches that GTE has are five: GTD5 (most prevalent), DMS100, DMS1, DCOs (comparable to DS1), and 5ESS.

Berger: So what I am hearing is that it is technically feasible - however, resources are an issue and routing customers through the network through CDIM.

Adams: I don't know how CDIM handles code prefixes - need to research. Only way to get is to have a unique screen through a unique RAC.

Berger: If GTE has alternative ways to route to our network, we are willing to look at it.

Casey: Dan, from GTE's perspective, we want to have you look at this document and evaluate and prepare a proposal with a viable solution. What would be the timeline?

Bennett: Need to take this back to Mike Billings and Jack and I will get back to you later this week with a timeframe.

Casey: We do not have a lot of flexibility with the timeline - what would be a reasonable amount of time for GTE to provide AT&T with a counter proposal?

Bennett: Well, I don't know.

Casey: Can you make a commitment to get back to either Maria or me by c.o.b. Thursday, 04/11/96 with a commitment? Is that reasonable?

Bennett: Yes

Casey: And that is reasonable for you Mike?

Adams: Mike Billings already has my counter proposal?

Casey: To recap, GTE believes it has alternatives that put less load on switch resource needs and GTE will get back to us on Thursday as to when it believes it can make a counter proposal available to AT&T.

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pursuant to Company instructions**

AGPL 003210

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GC0411ES: #1

Date & Time of Contact: 4/11/96

Nature of Contact: Telephone Call

Identify Participants & Title/Position for:

AT&T: Theresa Mueller AT&T Corporate Security
Harold Watson AT&T Corporate Security
Chuck Bohinc AT&T Corporate Security
Bobbie Holly AT&T Corporate Security
Brian Tierney AT&T Negotiations Team

LEC: Mike Arlington GTE Corporate Security
Other:

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement:

Who requested meeting: AT&T

Stated purpose of meeting: Discuss Law Enforcement Interface for TSR

What, if anything, did AT&T request:

1. 7 x 24 x 365 contact at GTE for LE issues, for emergency and life threatening situations.
2. AT&T requested that requests for wire taps, live traces, etc. be made to AT&T as the provider of local service. "Referred to legal Bonnie Watson."
3. AT&T asked GTE who was financially responsible for "Clip on Fraud".
"This issue will be referred to legal, Bonnie Watson."

What, if anything, was LEC's response:

1. GTE agreed to provide a 7 x 24 x 365 interface and a 800 at a later date.

AT&T/GTE Operations Meeting
April 17-18, 1996 at Dallas Texas

Meeting ID: GM04170

Purpose of Meeting

To negotiate Total Service Resale (TSR) provisioning and maintenance open issues from the April 3,4 meeting.

Participants

AT&T

Joe Hollander	Network Interface, LIAM	4/17 - 4/18
Brian Haux	Network Interface, LIAM	4/17 - 4/18
Mirna Recoder	Project Management, LIAM	4/17 - 4/18
Ross Richards	Operations Interface, Team Leader, LIAM	4/17 - 4/18
Bill Ross	Operations Interface, LIAM	4/17 - 4/18
Mike Salazar	Operations Interface, LIAM	4/17 - 4/18
Jim Veatch	Network Interface, Team Leader, LIAM	4/17 - 4/18

GTE

Tom Agase,	Project Manager	4/17
Dan Bennett	Manager AT&T Account Management	4/17 - 4/18
Rose Cordes	Project Management	4/17
Debbie Daniels	Staff Administrator	4/17 - 4/18
Rodney Langley,	Project Manager	4/17 - 4/18
Lori Lawthers	New Products and Services	4/17 - 4/18
Jeanine Polaski	Product Manager	4/17
Lucy Wisdom	User Appliance Application	4/17 - 4/18
Tom Woltoff	Manager in Services	4/17

Notes Prepared By: Mirna Recoder
4/21/96

Agenda

April 17

- Review notes, action items, etc. from April 3-4 meeting
- Review flow diagrams from April 3-4 meeting
- D.A. information flow
- PBX Trunk order flow
- FX order flow
- DCS order flow
- ISDN order flow

AT&T/GTE Operations Meeting
April 17-18, 1996 at Dallas Texas

CentraNet order flow
Mechanized LSR/establish electronic interface discussion

April 18

Review April 17 notes, action items, etc.
Mechanized SR/establish electronic interface discussion (continued)
Directory information flow
Product coding (ISRs: R1, B1, FX)
Product coding (ISRs: PBX trunks, ISDN, DCS, CentraNet)
Open discussion/wrap-up

(Note: Product coding refers to the identification of specific features (and GTE product codes) available for each class of service (i.e. R1, B1, CentraNet, ISDN, etc.) for those products GTE is offering for resale.

Detailed Statement

The AT&T unbundled team, Brian Haux, Joe Hollander and Jim Veatch went to discuss short and long term operational interfaces for total service resale. AT&T informed GTE the unbundled team was there because of the commonality of some of the issues of TSR and unbundled network element and with the hope of scheduling meetings.

Review of Notes

Ross opened the meeting asking for a readout regarding GTE's policy issues. Dan stated that GTE had held an internal meeting regarding existing policy issues and that although some policies would be changed, others such as **Letter of Authorization (LOA)**, **Change As Is**, and the requirement of **three separate feeds** (Feed 1 - Local Service Resale, Feed 2 - Directories, Feed 3 - Directory Assistance) would remain the same.

Status of Action Items

Action Items #1 (State specific rules on number assignment); #2 (Vanity number limits); & #11 (How many numbers are offered to business customers (w/o charge) by State):

Rodney stated that the answer to these issues applied to both business and residence. Specific rules regarding customer number choices apply on a state by state basis. He proceeded to state the rules that apply in California, Texas and Michigan.

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California - GTE will not charge the customer for **five numbers** or less. Numbers exceeding five numbers are considered vanity numbers thus appropriate tariff charges will apply.

Texas - There are **no limits** on numbers. Requests for specific numbers or a word would be considered a vanity number and appropriate tariff charges will apply.

Michigan - GTE will provide the customer with **one number**, if the customer does not accept the first number assigned by GTE a charge will apply for the second number assigned. The same charge applied to the second number also applies to any numbers assigned beyond the second number.

Specific state information will be shared by GTE as resale tariffs are filed in the remaining states.

Action Item #3 (Number reservation period (30 days?):

Rodney stated the maximum reservation period for telephone numbers is 15 days without a Local Service Order (LSO). (issue closed)

Action Item #4 (Warm line (process) - Define criteria of state specific rules express line (Issue) - Define criteria of state specific rules):

Rodney stated that currently, California is the only state where "warm line" is required. Warm line is a line that has only E911.

Action Item #5 (Weekend/Holiday scheduling of Due Date by state):

Rodney stated that GTE was not able to respond to this action item at this time. Action item still open.

Action Item #6 (Is bridging End-User on with AT&T/GTE to get Due Date workable?)

Rodney stated that GTE could not provide an answer to this question during this meeting. Action item still open.

Action Item #7 (What test are performed at Turn Up to verify feature set):

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Rodney stated that GTE has an automated process to perform the tests. At times, manual test are performed, once the service is turned up.

Action Item #8 (How is a discrepancy with what AT&T ordered as a feature set vs what is actually installed addressed?)

Rodney stated that GTE proposed that a sampling process be established as an interim plan to validate orders. Although AT&T agreed that a sampling process would be acceptable as a short term solution, a long term solution had to be established to insure 100% accuracy. Ross asked GTE if AT&T could have access to their ordering system. According to Rodney, GTE cannot allow AT&T to have access. GTE is unable to partition their ordering system. Two long term solutions were proposed. All information, including features and functions would be listed on the Firm Order Confirmation (FOC) and that a completion report be sent to AT&T verifying test and turn-up in addition to again recapping all features and functions.

GTE understands why AT&T is requesting this information, however, the best GTE can do today is tracking by internal codes. GTE would have to establish a new process in order for GTE to convert their codes to Bellcore ALEC Service Ordering Code (ASOC) standards. Due to time and money, Rodney stated that GTE would prefer to establish a mechanized Firm Order Confirmation (FOC) and completion list. AT&T stated that, due to time constraints, if given a choice, AT&T would prefer to receive a FOC over a completion list. Rodney then proceeded to give AT&T a recap of the information that would be listed on the FOC versus a completion report. The FOC would list what was actually ordered while the completion report would list what was actually installed. Both processes would include features and functions. Rodney will go back to his systems people to validate how long it will take them to mechanize both processes.

Action Item #9 (What happens if an address 'previous user' still has an 'open account'?):

GTE considers this as a new install. During the ordering process AT&T must be specific regarding additional lines versus a new customer.

Action Item #10 (What is the interval for a 'conversion'/'As Is' (billing charge only)?)

The maximum number of days for a "records change only" is 3 days. (issue closed)

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Action Item #12 (How many trunks ordered at one time before it becomes a 'project' (by state):

GTE is developing a matrix to address this issue. The due date for this matrix is May 1, 1996.

Action Item #13 (What is AT&T's position for 'partial completion' (i.e. 8 of 10 trunks)?

Partial completion's are tracked by GTE using the code SDD. Because this is a performance maintenance issue Ross will check to see if this code is acceptable to AT&T.

Action Item #14 (Need GTE to share their status and jeopardy code definitions with AT&T):

AT&T will receive a jeopardy code list as soon as GTE can "sanitize" it so it is no longer proprietary. " *GTE CAN provide us with proprietary information under the non-disclosure agreement.* "

Action Item #15 (Need to know by state what the minimum size of ordering blocks are Direct Inward Dial (DID):

The minimum size for ordering number blocks is 20. Although AT&T would have to pay for the block of numbers once ordered, it was unclear if AT&T would have to activate all numbers at one time. Lori will clarify this question.

Action Item #16 (How are Direct Outward Dial (DOD) trunk numbers being handled?):

Currently GTE selects DOD on a random basis. This process would also apply to resale.

Action Item #17: What is the throughput capability of GTE?

This is an internal regional capability of each work center. In order to size the work centers accordingly, using GTE's proposed process, GTE needs a valid forecast from AT&T. Currently, GTE is staffed on their historical forecasts. Ross will investigate the possibility of providing GTE with a proprietary documented forecast.

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Ross specifically asked if GTE could handle large order volumes (10,000 orders per day) using GTE's proposed process. *GTE did not answer his question.* GTE did state that the ordering systems for Competitive Local Exchange Companies (CLECs) is different from that used by their local business, but that they are not required to offer equal services between themselves and CLECs, only among the CLECs. GTE admitted it is possible for the CLEC ordering process to bog down while the GTE local service is working fine.

GTE also stated that in the case of a "possible bog down the minimum reaction time to correct the problem would be 30-45 days". This is unacceptable to AT&T.

Action Item #18 (Need to establish a video link between GTE/DLLS(?) and AT&T/PLTN(?) to facilitate some future negotiation meetings):

GTE has agreed to using a picture tel for Subject Matter Experts (SMEs). Dan asked for an AT&T contact to validate the compatibility between GTEs equipment and AT&Ts equipment.

Action Item #19 (Ref. maint. What is the process for 'no access' (i.e. 'big dog', etc.)

GTE stated that they would use a generic door hanger to advise the end user to contact their local provider to reschedule a time. GTE will not use door hangers using AT&Ts logo.

Action Item #20 (GTE to provide a listing of which features can be updated at the switch):

GTE described how three different ordering discrepancies will be handled regarding features and functions. 1) If the features and functions are on both AT&Ts and GTEs order but not on the switch the maximum turn around time to correct the discrepancy is two hours (closed ticket). 2) If the features and functions are on AT&T's order but not on GTE's order nor in the switch, GTE will have to reissue an internal order to correct the switch. The best case turn around time is 24 hours. 3) If the features and functions are incorrect on AT&T's and GTE's order, a new order must be issued. The minimum time frame to correct the order is 72 hours. The maximum timeframe is dependent on the next available due date.

Action Items:

#21 (Can GTE make a feature correction based on a verbal authorization with paper to follow if a feature was not activated by GTE in error but was requested originally by AT&T? and

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#22 (AT&T wants to be able to monitor GTE end office switch alarms. Will GTE provide this capability?):

Action items were tabled.

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New Action Items
AT&T/GTE Operations Negotiations
April 17, 1996

#24 Do all numbers associated with a reserved block of numbers have to be activated at the same time? (see A.I. #15)

#25 Can AT&T identify a second line add versus a new number install?

#26 What happens if AT&T submits a Directory Assistance order before the line Disc order has been processed? (i.e. co-ordination issue)

#27 Does GTE have a jeopardy code for creating a new service order associated with a partial order completion? (see A.I. #13)

#28 AT&T/Ross will try and get forecasted numbers while GTE/Rodney starts development of GTE Retail/Resale 'firewalls'. (i.e. proprietary issue)

#29 Need to know how quickly dial-up video equipment can be in place. (see A.I. #18)

#30 Details for dedicated (vs. dial-up) need to be obtained. Need contact name and number of AT&T video conferencing to GTE/Dan.

#31 Need copy(ies) of ISDN/CentraNet/etc. (resale services) tariffs including descriptions.

#32 GTE reviewing 'expanded' policy regarding retail services offered for resale. Need feedback/updates to AT&T as soon as possible.

#33 Need 'data gathering' requirements for ISDN/CentraNet/etc. (resale services) to be provided to AT&T.

#34 What is necessary to allow AT&T to directly input 'ISDN/CentaNet/etc. (resale services) data' electronically?

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New Action Item
AT&T/GTE Operations Negotiations
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#35 Does AT&T consider electronic interface requirements which were jointly developed as proprietary?

Directory information flow

The Directory Assistance and the Directory flows were reviewed by GTE. AT&T's main concern was GTE's request for three separate feeds. The reason for the concern is that retail orders only require one feed. GTE's stated it was a policy issue in addition to some legal issues.

GTE also stated that they will request a mag tape for DA from all large CLECs using the F20 Bell Core Standard format. If this is not possible, GTE will accept up to 20 listings per state per day, via fax.

GTE will accept an unconditional number of faxed pages for Directory Listings. GTE will provide AT&T a layout format for the required fields in addition to researching the possibility replacing the fax with a batch file.

GTE stated that the request for three feeds was independent in relations to the time it takes to complete an order. However, it is necessary for GTE to complete an order prior to downloading the information into their database to avoid double listings. Additionally, prior to listing, if an order had been flagged, GTE would research and verify the correct listor.

AT&T pointed out that there was no coordination regarding disconnects and adds in regards to DA because the same due dates apply to both. GTE will investigate this issue.

Local Service Request

GTE reviewed their requirements for LSRs. GTE is currently revising their LSR form to match the OBF form. The forms reviewed are specifically used for ordering retail services not wholesale.

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AT&T requested copies of GTE resale tariffs. GTE will schedule a SME to review the resale tariff on a national level. It is AT&T's understanding that every service offered in the retail tariff should be available for resale. *GTE disagreed.* GTE stated that only mandated services by state would be available for resale. GTE will investigate this issue and will communicate any changes to AT&T.

GTE is preparing a new internal ordering process for ISDN, and other advanced services. Their new process does not include room for intraLATA PIC, yet all of the OBF forms include this.

GTE stated that although the retail and wholesale platforms would be different, the required LSR information would be the same. Another difference between wholesale and retail is that GTE will not accept blanket LOAs from AT&T, but they will accept them from their agents. This is documented in the GTE exchange tariff. This is an example of discriminatory behavior by GTE.

Again AT&T requested a mechanized process for Local Service Requests, Firm Order Completions, Local Service Providers, Data Gathering Forms for Centrex and ISDN, jeopardies, rejects, and service completions. AT&T also requested mechanization for Digital Crossconnect Service, Foreign Exchange, Private Branch Exchange and any additional required forms.

AT&T prioritized this request as follows: 1)LSR, 2)FOC & Service Completion, 3), DGF, 4)Jeopardy, 5) Reject, 6) LSP, 7)unbundling and 8) SPNP. Due to time and money, AT&T's agreed that 1)LSR, 2) FOC & Service Completion, 3)DGF be given higher priority.

Discussion

We reviewed with GTE that at the California PUC workshops they had officially informed the industry that GTE's position on right of way (ROW) leasing had changed and that they were willing to do so now. Because of this AT&T requested a meeting with the appropriate people within GTE to discuss ROW leasing ASAP.

GTE stated that inside wiring (IW) will not be provided to ALECs. However, GTE will provide IW to any end user using an ALEC. If the end user requests IW from GTE using an ALEC GTE will not provide the end user with a maintenance agreement.

AT&T and GTE will discuss the possibility of further meeting on April 22, 1996.

4/17 - 4/18 mts

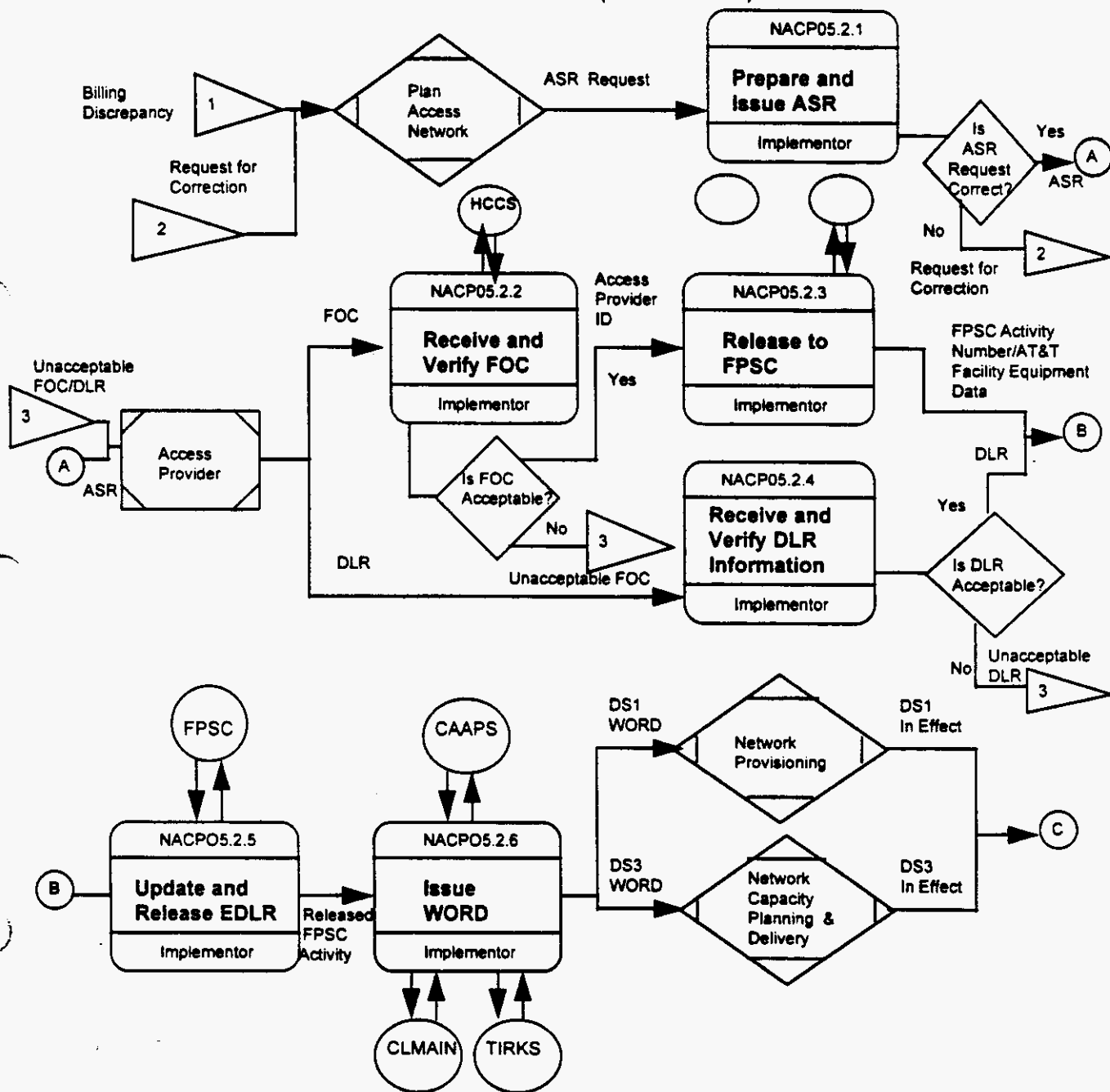


4/17 - 4/18 mts

4/17 - 4/18 mts

4/17 - 4/18 mts

ORDER ACCESS FACILITY (NACP05.2) Process Flow



ORDER ACCESS FACILITY (NACP05.2)

Contact: R. Goldie 312-230-6396 September 1, 1995

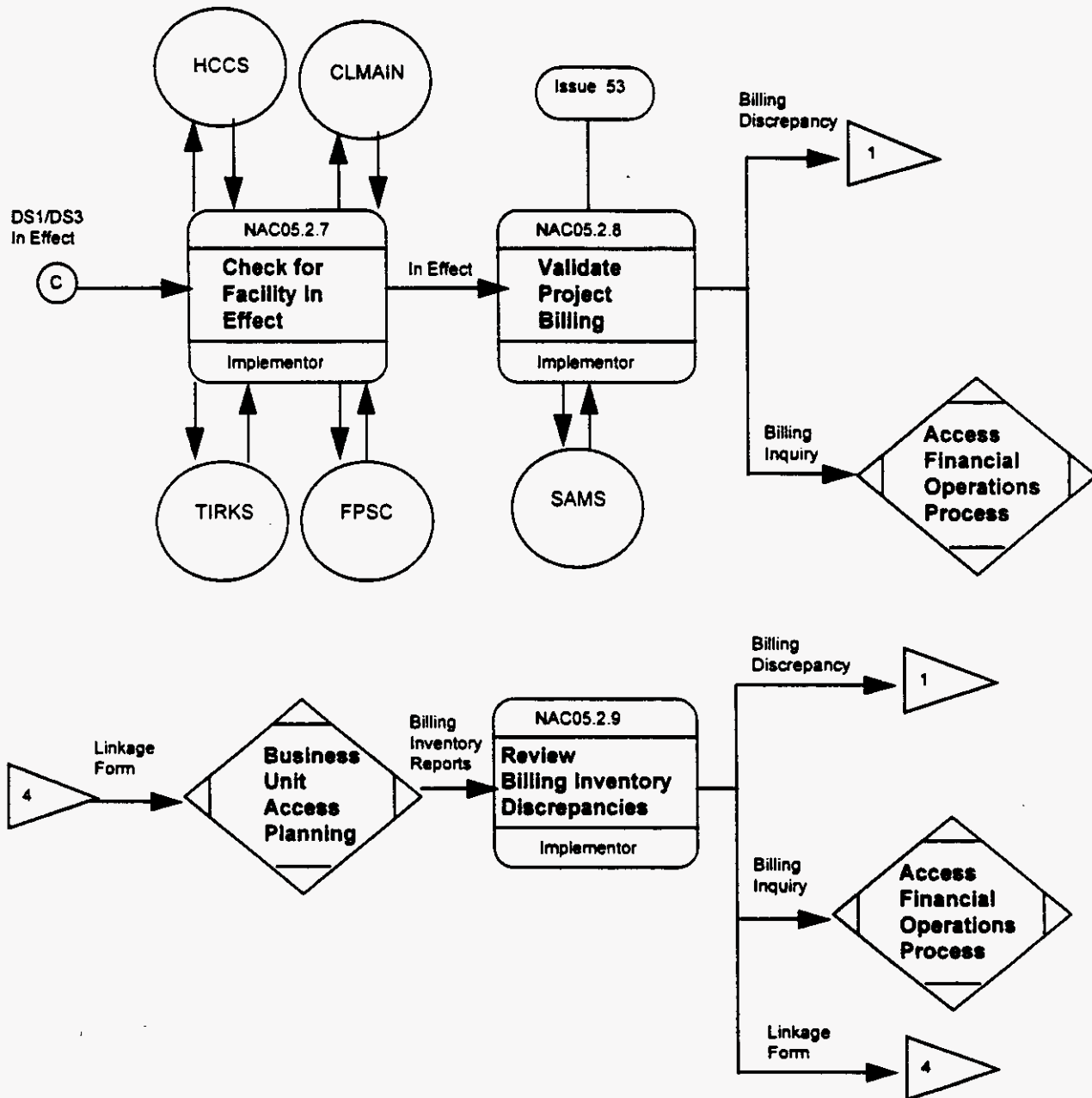
NAX4IA0520 Section VI Page 1 of 2 Version 5.0

AT&T - Proprietary

Use pursuant to Company Instructions

AGPL 002046

ORDER ACCESS FACILITY (NACP05.2) Process Flow

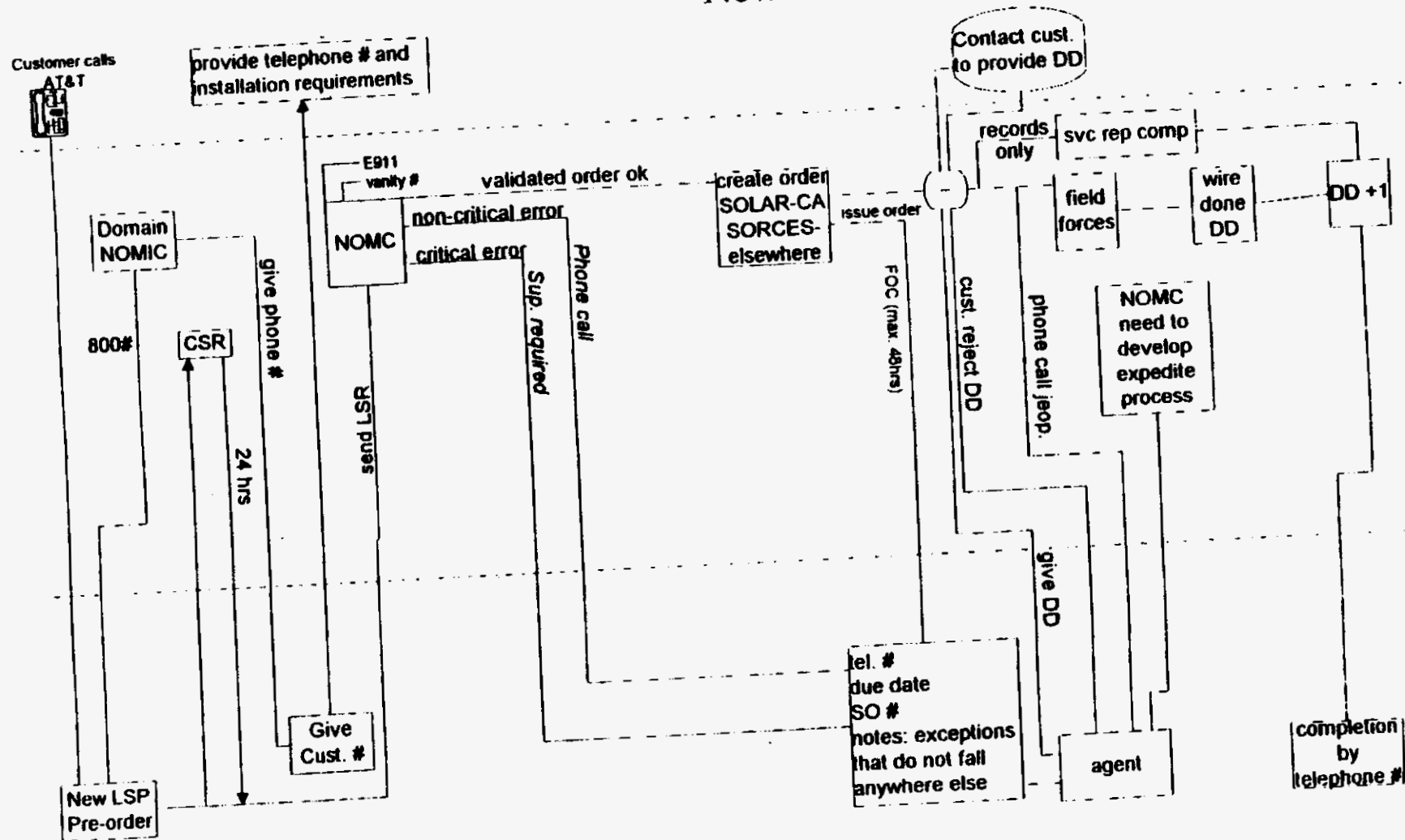


ORDER ACCESS FACILITY (NACP05.2)
 Contact: R. Goldie 312-230-6396 September 1, 1995
 NAX4IA0520 Section VI Page 2 of 2 Version 5.0

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GTE Provisioning Process New



AGPL 002048

04/09/96

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LOCAL SERVICE REQUEST (RESALE) Page _____ of _____

ADMINISTRATIVE SECTION CCNA _____ PON _____ VER _____ SVC CTR _____

D/SENT _____ DDD _____ DFDT _____ LSR NO _____

REQTYP _____ SUP _____ AFO _____ AGAUTH _____ DATED _____ PROJECT _____

CLS-SVC _____ CCVN _____ EXP _____ ACT _____

CUSTOMER NAME _____

QTY _____ ALBR _____ SCA _____

BAN _____ RPON _____ RORD _____

TSP _____ SAN _____

LSP AUTH _____ LSP AUTH DATE _____ LSP AUTH NAME _____

REMARKS _____

BILLING SECTION

BILL NAME _____ ACNA _____ TE _____

SBILL NAME _____

STREET _____ FLOOR _____ ROOM _____

CITY _____ ST _____ ZIP _____

BILL CON _____ TEL NO. _____

EU BILL NAME _____ SSN# _____

EUSTREET _____ EUFLOOR _____ EUROOM _____

EUCITY _____ EUST _____ EUZIP _____

AGPL 002049



LOCAL SERVICE REQUEST

(RESALE) Page _____ of _____

CONTACT SECTION

CCNA _____ PON _____ VER _____ SVC CTR _____

INITIATOR _____ TEL NO. _____ FAX NO. _____

STREET _____ FLOOR _____ ROOM _____

CITY _____ ST _____ ZIP _____

DSGCON _____ TEL NO. _____

STREET _____ FLOOR _____ ROOM _____ DRC _____

CITY _____ ST _____ ZIP _____

IMPCON _____ TEL NO. _____

SERVICE DETAIL SECTION

NC _____ NCI _____ SEC NCI _____ SPEC _____

CFA _____

EU CUR TEL NO _____ LSO _____

PIC _____ LPIC _____ AUTH: THIRD NO. _____ COLLECT _____ 900/976 _____

VSA/VERTICAL SERVICES / / / / / / / / / / / / / / / / / /

/ / / / / / / / / / / / / / / / / / / / /

/ / / / / / / / / / / / / / / / / / / / /

HTG _____ HNTYP _____ HNT SEQ _____

CFN _____ CFNNA _____ CFNB _____

JACK CODE _____ JK NO _____ JK POS _____ JS _____

TNC TO _____ TNC PER _____

REMARKS _____

AGPL 002050

LOCAL SERVICE REQUEST (RESALE) Page _____ of _____

(RESALE) Page _____ of _____

ADDITIONAL SERVICES

CCNA _____ PON _____ VER _____ CTR _____

NC _____ NC| _____ SECNC| _____ SPEC _____

CFA _____

EU CUR TEL NO _____ LSO _____

PIC _____ LPIC _____ AUTH: THIRD NO. _____ COLLECT _____ 900/976 _____

VSA/VERTICAL SERVICES / / / / / / / / / / / / / / / / / /

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/ / / / / / / / / / / /

HTG _____ HNTYP _____ HNT SEQ _____

CFN _____ CFNA _____ CFNB _____

JACK CODE _____ **JK NO** _____ **JK POS** _____ **JS** _____

TNC TO _____ TNC PER _____

NC _____ NC1 _____ SECNC1 _____ SPEC _____

CFA _____

EU CUR TEL NO _____ LSO _____

PIC _____ LPIC _____ AUTH: THIRD NO. _____ COLLECT _____ 900/976 _____

VSAVERTICAL SERVICES 1 1 1 1 1 1 1 1 1 1 1 1

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HTG _____ HNTYP _____ HNT SEQ _____

CFN _____ CFNNA _____ CFNB _____

JACK CODE _____ JK NO _____ JK POS _____ JS _____

TNC TO _____ TNC PER _____

AGPL 002051

GTE reserves limitations of liability and indemnification



LOCAL SERVICE REQUEST (for SALE) Page 01 of 01

LOCATION SECTION CCNA _____ PON _____ VER _____ SVC CTR _____

EUBAN _____
(MAIN BILL #)
EUTREET _____ EUFLOOR _____ EUROOM _____
EUCITY _____ EUST _____ EUZIP _____
ACC _____ IWCON _____ IWCON TEL _____
LCON _____ ACTEL _____
GETO _____ GBTN _____
EUBILLCON _____ EU TEL NO _____

REMARKS _____

AGPL 002052



LOCAL SERVICE REQUEST (SPNP)

Page _____ of _____

ADMINISTRATIVE SECTIONCCNA _____ PON _____ VER _____ SVC
CTR _____

D/TSNT _____ DDD _____ DFDT _____ LSR NO _____

REQTYP _____ SUP _____ AFO _____ AGAUTH _____ DATED _____ PROJECT _____

CLS-SVC _____ CCVN _____ EXP _____ ACT _____

CUSTOMER NAME _____

QTY _____ ALBR _____ SCA _____

BAN _____ RPON _____ RORD _____

TSP _____ SAN _____

REMARKS _____

BILLING SECTION

BILL NM _____ ACNA _____ TE _____

SBILLNAME _____

STREET _____ FLOOR _____ ROOM _____

CITY _____ ST _____ ZIP _____

BILL CONTACT _____ TEL NO. _____

EU BILL NAME _____

EUSTREET _____ EUFLOOR _____ EUROOM _____

EUCITY _____ EUST _____ EUZIP _____

AGPL 002053



LOCAL SERVICE REQUEST (SPNP)

Page _____ of _____

CONTACT SECTION CCNA _____ PON _____ VER _____ SVC CTR _____

INITIATOR _____ TEL NO. _____ FAX NO. _____

STREET _____ FLOOR _____ ROOM _____

CITY _____ ST _____ ZIP _____

DSGCON _____ TEL NO. _____

STREET _____ FLOOR _____ ROOM _____ DRC _____

CITY _____ ST _____ ZIP _____

IMPCON _____ TEL NO. _____

SERVICE DETAIL SECTION

LSO _____

EU CUR TEL NO

SPNP TEL NO

TNP

AUTH:
THIRD NO

AUTH:
COLLECT

AUTH:
900/976

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_____	_____	_____	_____	_____	_____

REMARKS

AGPL 002054



FIRM ORDER CONFIRMATION

Page _____ of _____

ADMINISTRATIVE SECTION

CCNA _____

PON _____

VER _____

SVC

CTR _____

LSR NO _____

DD _____

CFDT _____

EBD _____

RPON _____

RORD _____

BAN _____

INIT _____

QTY _____

CD/SENT _____

EU NEW TEL NO. _____

ECCKT _____

GTE CONTACT SECTION

GTE REP _____

TEL NO. _____

REMARKS _____

AGPL 002055

DRAFT

(Insert Your Company Logo)

Local Service Request

Administrative Section									
CCNA	PON	VER	LSR NO	SC	PG	OF			
DITBENT	DOD	DFOT	PROJECT	CHC	REOTYP	ACT	SUP	EXP	
AFO	RTR	CC	AENO	ALSH	BCA	AGAUTH	DATED	AUTHNM	ACTL
APOT	LST	CLS SVC	SPEC	NC	NCI	SFC NCI			
RPON	RORD	LSP AUTH	LSP AUTH DATE	LSP AUTH NAME					
SAN									
CUST									

BNI Section									
BI	BAN	BI	BAN	BI	BAN	ACNA	EBD	TE	EBP
SBLLNM	FLOOR				ROOM	CITY	STATE		
STREET	ZIP CODE	BLLCON	TEL NO	VTA					

Contact Section									
INT	TEL NO	EMAIL							
FAX NO	STREET	FLOOR	ROOM	MAILSTOP					
CITY	STATE	ZIP CODE							
IMPON	TEL NO	PAGER							
ALT IMPON	TEL NO	PAGER							
DSGCON	ORC	TEL NO	FAX NO						
EMAIL	STREET	FLOOR							
ROOM/MAILSTOP	CITY	STATE	ZIP CODE						

Remarks

APR-18-1996 07:15

AGPL 002056

P.18

APR 18 '96 08:29 FR BELLCORE LANG STNDS 908 336 2980 TO 912147186014 P.18/17

(Insert Your Company Logo)

Interim Number Portability Service

DRAFT

Administrative Section		POW	VER	QTY	PG	OF
------------------------	--	-----	-----	-----	----	----

Service Details

REF NUM	CKR	ECCKT									
PORTED #	TNP	CFTN	INPT	RTI	NON RCF TRUNK			TBE	F	LPIC	
TC OPT	TNC TO	TNC PER									
REF NUM	CKR	FOCKT									
PORTED #	TNP	CFTN	INPT	RTI	NON RCF TRUNK			TBE	F	LPIC	
TC OPT	TNC TO	TNC PER									
REF NUM	CKR	ECCKT									
PORTED #	TNP	CFTN	INPT	RTI	NON RCF TRUNK			TBE	F	LPIC	
TC OPT	TNC TO	TNC PER									
REF NUM	CKR	ECCKT									
PORTED #	TNP	CFTN	INPT	RTI	NON RCF TRUNK			TBE	F	LPIC	
TC OPT	TNC TO	TNC PER									
REF NUM	CKR	ECCKT									
PORTED #	TNP	CFTN	INPT	RTI	NON RCF TRUNK			TBE	F	LPIC	
TC OPT	TNC TO	TNC PER									

Remarks

(Insert Your Company Logo)

End User Information

DRAFT

PG OF

Administrative Section

PON VER QIV

Location and Access

NAME STREET FLOOR

ROOM

BLDG

CITY

STATE I CON

TEL NO

LUMI ACC

ACC

Inside Wire

TWO INBAN

INCON

TEL NO

Bill Section

LOC BAN

FBI

BILL NM

BILL NM

STREET

FLOOR

ROOM

CITY

STATE ZIP CODE

BILL CONTACT

TEL NO

Disconnect Information

REF NUM

DISCONNECT #

TER

TC OPT

TNC TO

TNC PER

REF NUM

DISCONNECT #

TER

TC OPT

TNC TO

TNC PER

REF NUM

DISCONNECT #

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Remarks

APR-18-1996 07:16

AGPL 002059

P.13

(Insert Your Company Logo)

Loop Service

DRAFT

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Administrative Section

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Service Details

REF NUM CKR

ECCKT

CFA

SYSTEM ID CABLE ID SHELF SLOT

CHAN/PAIR JACK CODE JK NUM JK POS JS DISCONNECT #

TER TC OPT TNC TO TNC PER

REF NUM CKR

ECCKT

CFA

SYSTEM ID CABLE ID SHELF SLOT

CHAN/PAIR JACK CODE JK NUM JK POS JS DISCONNECT #

TER TC OPT TNC TO TNC PER

REF NUM CKR

ECCKT

CFA

SYSTEM ID CABLE ID SHELF SLOT

CHAN/PAIR JACK CODE JK NUM JK POS JS DISCONNECT #

TER TC OPT TNC TO TNC PER

REF NUM CKR

ECCKT

CFA

SYSTEM ID CABLE ID SHELF SLOT

CHAN/PAIR JACK CODE JK NUM JK POS JS DISCONNECT #

TER TC OPT TNC TO TNC PER

REF NUM CKR

ECCKT

CFA

SYSTEM ID CABLE ID SHELF SLOT

CHAN/PAIR JACK CODE JK NUM JK POS JS DISCONNECT #

TER TC OPT TNC TO TNC PER

REF NUM CKR

ECCKT

CFA

SYSTEM ID CABLE ID SHELF SLOT

CHAN/PAIR JACK CODE JK NUM JK POS JS DISCONNECT #

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Remarks

APR 18 '96 08:30 FR BELLCORE LANG STNDS 909 336 2980 TO 9:2147186014

P.13/17

PR-18-1996 07:17

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(Insert Your Company Logo)

Loop Service with Interim Number Portability

PG OF

Administrative Section

Service Details

REF NUM CKR

ECCKT

CFA

SYSTEM ID

CABLE ID

SHELF

SLOT

CHAMPAIN

JACK CODE

JK NUM JK POS JS

PORTED #

TNP

CFTN

INPT RTI

NON HCF TRUNK

TBE F

LPIC

TC OPT TNC TO

TNC PER

REF NUM CKR

ECCKT

CFA

SYSTEM ID

CABLE ID

SHELF

SLOT

CHAMPAIN

JACK CODE

JK NUM JK POS JS

PORTED #

TNP

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LPIC

TC OPT TNC TO

TNC PER

REF NUM CKR

ECCKT

CFA

SYSTEM ID

CABLE ID

SHELF

SLOT

CHAMPAIN

JACK CODE

JK NUM JK POS JS

PORTED #

TNP

CFTN

INPT RTI

NON HCF TRUNK

TBE F

LPIC

TC OPT TNC TO

TNC PER

Remarks

AGPL 002060

P.14

APR 18'96 08:30 FR BELLCORE LANG STNDS 908 336 2980 TO 912147186014

P.14/17

APR-18-1996 07:17

(Insert Your Company Logo)

Resale Service

DRAFT

Administrative Section

Hunting

Service Details

REF NUM	ACT TN	CHK										
F	PC	F	LPC	TC OPT	TNC TO	TNC PER	JK CODE	JK NUM	JK POS	JS	SGNL	PULSE
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
REF NUM	ACT TN	CHK										
F	PC	F	LPC	TC OPT	TNC TO	TNC PER	JK CODE	JK NUM	JK POS	JS	SGNL	PULSE
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
REF NUM	ACT TN	CHK										
F	PC	F	LPC	TC OPT	TNC TO	TNC PER	JK CODE	JK NUM	JK POS	JS	SGNL	PULSE
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL				

AGPL 002061

P.15

APR 18'96 08:31 FR BELLCORE LANG STNDS 988 336 2980 TO 912147186014 P.15/17

(Insert Your Company Logo)

Port Service

DRAFT

500

Administrative Section

PGN	VER	QTY	PG	OF
-----	-----	-----	----	----

Hunting

HA	HUNT SEC
----	----------

Service Details

REF NUM	ACT	IN	F	PC	F	LPIC
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CKR

ECCKT

TC OPT TNC TO TNC PER SYSTEM ID CABLE ID SHELF SLOT CHANPAIR

CFA

SGNL PULSE

FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL

REF NUM	ACT	IN	F	PC	F	LPIC
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CKR

ECCKT

TC OPT TNC TO TNC PER SYSTEM ID CABLE ID SHELF SLOT CHANPAIR

CFA

SGNL PULSE

FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL
FA	FEATURE	FEATURE DETAIL	FA	FEATURE	FEATURE DETAIL

Remarks

APR-18-1996 07:18

(Insert Your Company Logo)

Loop/Interim Number Portability Service Request Information

DRAFT

CCNA	PON	VER	SR NO	INIT
CDT SENT	REP	TEL NO	CN TYP	CCVN
DO	EBD	BI	BAN	BI
DISCON	LSP DISCON	TEL NO	BI	BAN
REF NUM	ECKT	CKR	PORTED #	RTI
DEMARC	LORD	NPORT	PORTED #	RTI
DISCONNECT #	TER	DISC ORD	PORTED #	RTI
SYSTEM ID	CABLE ID	SHELF	SLOT	CHAN/PAIR/UNIT
Tie Down	Facility Transmission			
REF NUM	ECKT	CKR	PORTED #	RTI
DEMARC	LORD	NPORT	PORTED #	RTI
DISCONNECT #	TER	DISC ORD	PORTED #	RTI
SYSTEM ID	CABLE ID	SHELF	SLOT	CHAN/PAIR/UNIT
Tie Down	Facility Transmission			
REF NUM	ECKT	CKR	PORTED #	RTI
DEMARC	LORD	NPORT	PORTED #	RTI
DISCONNECT #	TER	DISC ORD	PORTED #	RTI
SYSTEM ID	CABLE ID	SHELF	SLOT	CHAN/PAIR/UNIT
Tie Down	Facility Transmission			
REF NUM	ECKT	CKR	PORTED #	RTI
DEMARC	LORD	NPORT	PORTED #	RTI
DISCONNECT #	TER	DISC ORD	PORTED #	RTI
SYSTEM ID	CABLE ID	SHELF	SLOT	CHAN/PAIR/UNIT
Tie Down	Facility Transmission			
Remarks				

** TOTAL PAGE.017 **
P.17

AGPL 002063

APR 18'96 08:31 FR BELLCORE LANG STNDS 989 336 2980 TO 912147186014

P.17/17



LOCAL SERVICE REQUEST

(RESALE)

Page

of

CONTACT SECTION

CCNA

PON

VER

SVC
CTR

INITIATOR

TEL NO.

FAX NO.

STREET

FLOOR

ROOM

CITY

ST

ZIP

DSGCON

TEL NO.

STREET

FLOOR

ROOM

DRC

CITY

ST

ZIP

IMPCON

TEL NO.

SERVICE DETAIL SECTION

NC

NCI

SEC NCI

SPEC

CFA

EU CUR TEL NO

LSO

PIC

LPIC

AUTH: THIRD NO.

COLLECT

900/976

VSAVERTICAL SERVICES

/ / /

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/ / /

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/ / /

HTG

HNTYP

HNT SEQ

CFN

CFNNA

CFNB

JACK CODE

JK NO

JK POS

JS

TNC TO

TNC PER

REMARKS

AGPL 002065



LOCAL SERVICE REQUEST

(RESALE) Page of

ADDITIONAL SERVICES

CCNA PON VER SVC CTR

NC NCI SECNCI SPEC

CFA

EU CUR TEL NO LSO

PIC LPIC AUTH: THIRD NO. COLLECT 900/976

VSA/VERTICAL SERVICES	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>
<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>
<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>

HTG HNTYP HNT SEQ

CFN CFNNA CFNB

JACK CODE JK NO JK POS JS

TNC TO TNC PER

NC NCI SECNCI SPEC

CFA

EU CUR TEL NO LSO

PIC LPIC AUTH: THIRD NO. COLLECT 900/976

VSA/VERTICAL SERVICES	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>
<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>
<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>	<u> / / / </u>

HTG HNTYP HNT SEQ

CFN CFNNA CFNB

JACK CODE JK NO JK POS JS

TNC TO TNC PER

AGPL 002066



LOCAL SERVICE REQUEST (RESALE) Page 01

LOCATION SECTION CCNA _____ PON _____ VER _____ SVC CTR _____

EUBAN _____
(MAIN BILL #)

EUTREET _____ EUFLOOR _____ EUROOM _____

EUCITY _____ EUST _____ EUZIP _____

ACC _____ IWCON _____ IWCON TEL _____

LCON _____ ACTEL _____

GETO _____ GBTN _____

EUBILLCON _____ EU TEL NO _____

REMARKS _____

AGPL 002067



LOCAL SERVICE REQUEST (SPNP)

Page _____ of _____

ADMINISTRATIVE SECTION

CCNA _____ PON _____ VER _____ SVC CTR _____

D/TSNT _____ DDD _____ DFDT _____ LSR NO _____

REQTYP _____ SUP _____ AFO _____ AGAUTH _____ DATED _____ PROJECT _____

CLS-SVC _____ CCVN _____ EXP _____ ACT _____

CUSTOMER NAME _____

QTY _____ ALBR _____ SCA _____

BAN _____ RPON _____ RORD _____

TSP _____ SAN _____

REMARKS _____

BILLING SECTION

BILL NM _____ ACNA _____ TE _____

SBILLNAME _____

STREET _____ FLOOR _____ ROOM _____

CITY _____ ST _____ ZIP _____

BILL CONTACT _____ TEL NO. _____

EU BILL NAME _____

EUSTREET _____ EUFLOOR _____ EUROOM _____

EUCITY _____ EUST _____ EUZIP _____

AGPL 002068



LOCAL SERVICE REQUEST (SPNP)

Page _____ of _____

CONTACT SECTION

CCNA _____

PON _____

VER _____

SVC

CTR _____

INITIATOR _____

TEL NO. _____

FAX NO. _____

STREET _____

FLOOR _____

ROOM _____

CITY _____

ST _____

ZIP _____

DSGCON _____

TEL NO. _____

STREET _____

FLOOR _____

ROOM _____

DRC _____

CITY _____

ST _____

ZIP _____

IMPCON _____

TEL NO. _____

SERVICE DETAIL SECTION

LSO _____

EU CUR TEL NO

SPNP TEL NO

TNP

AUTH:
THIRD NOAUTH:
COLLECTAUTH:
900/976

REMARKS _____

AGPL 002069



FIRM ORDER CONFIRMATION

Page _____ of _____

ADMINISTRATIVE SECTIONCCNA _____ PON _____ VER _____ SVC
CTR _____

LSR NO _____ DD _____ CFDT _____ EBD _____
RPON _____ RORD _____ BAN _____
INIT _____ QTY _____
CD/TSNT _____
EU NEW TEL NO. _____ ECCKT _____

GTE CONTACT SECTION

GTE REP _____ TEL NO. _____

REMARKS _____

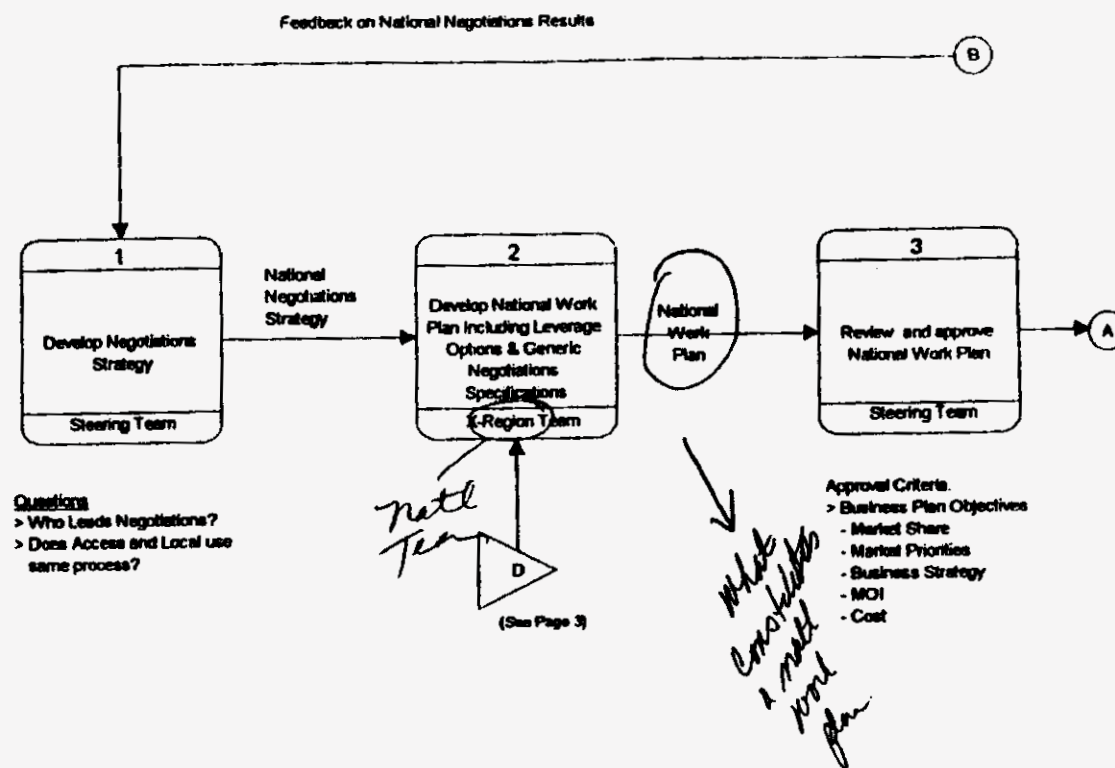
AGPL 002070

GTE Negotiations Process (Access & Local)

Inputs From The LSO Planning Process

- > CSG Local Business Strategy
- > National Mosaic
- > Potential Competitive Impacts
- > SWOT Analysis
- > Business Planning Assumptions
- > Initial Market Baseline
- > Technology Development Baseline

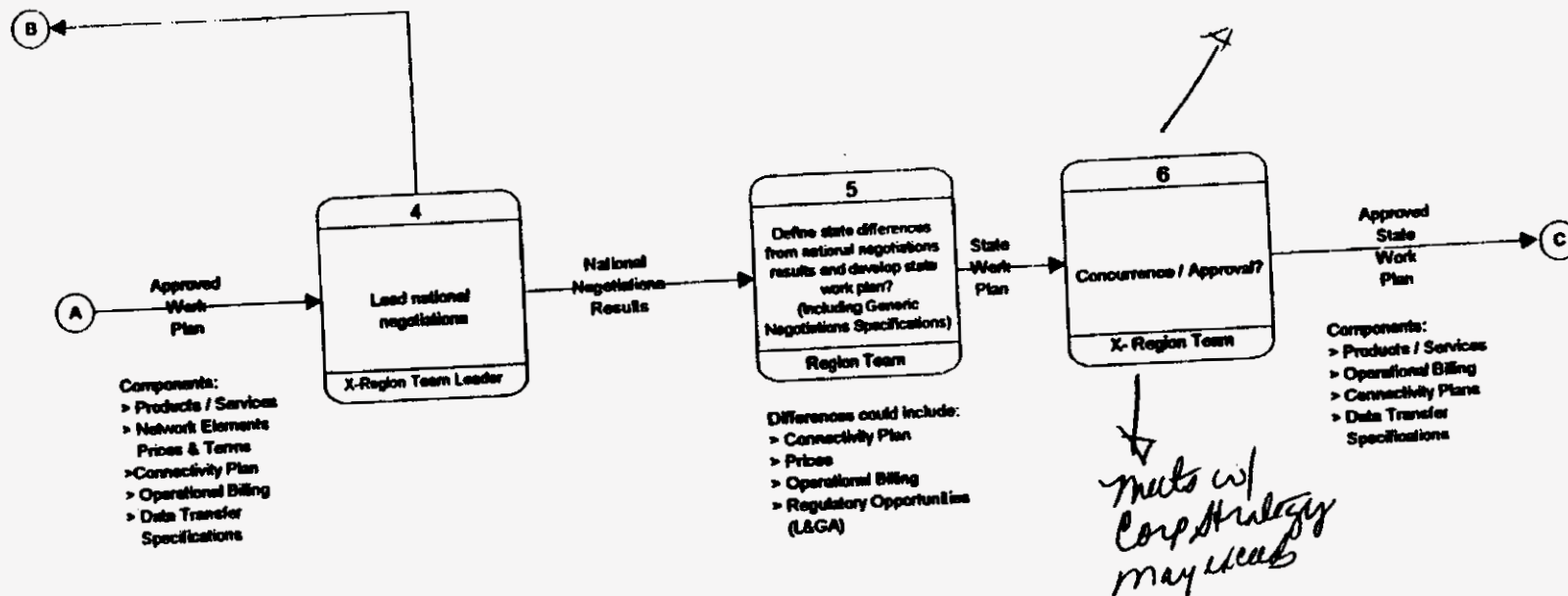
Process
Begins



AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to company instructions

AGPL 002071

GTE Negotiations Process (Access & Local)

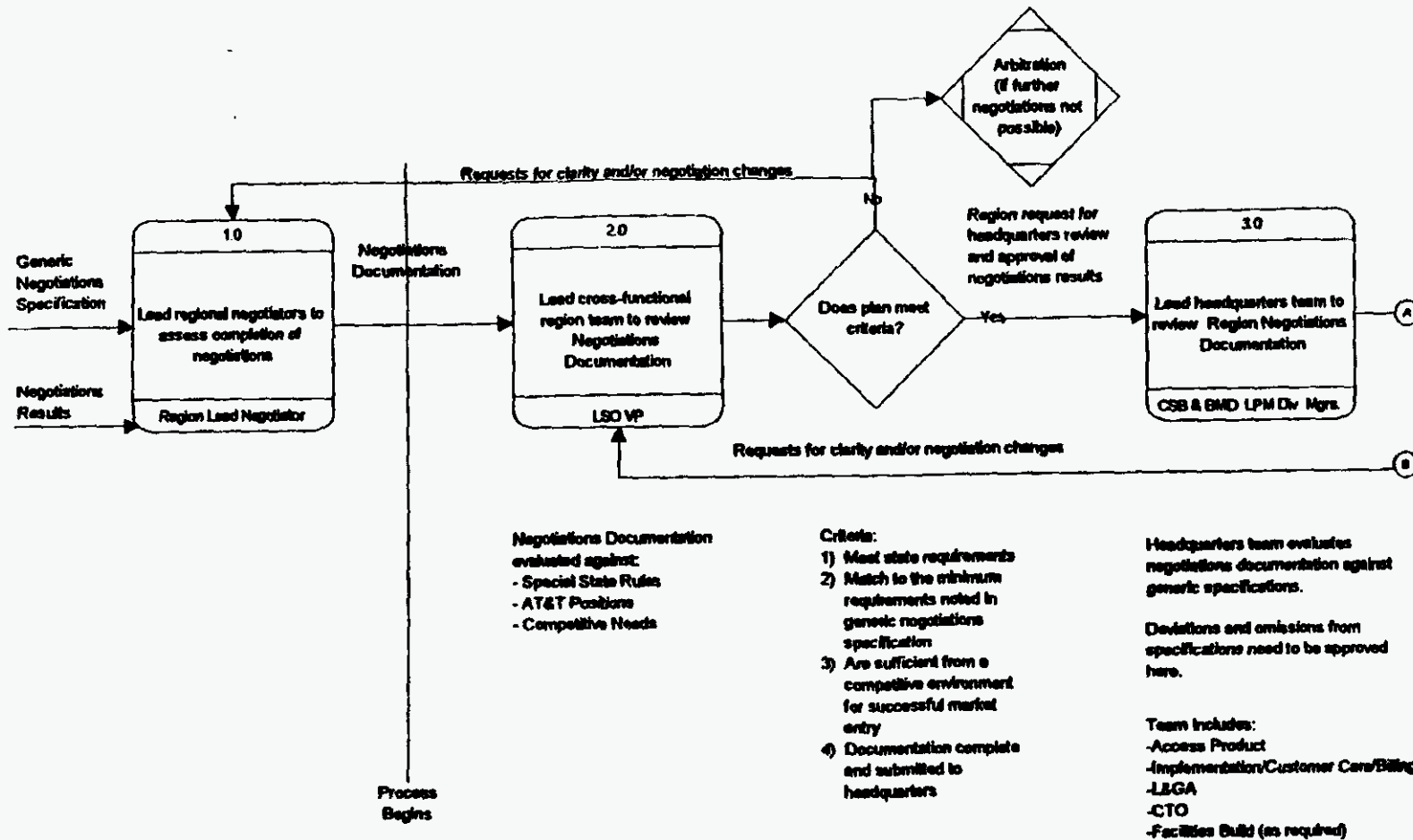


AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons having a need to know
pursuant to company instructions

AGPL 002072

G:\REINHART\GTE02.DOC

NEGOTIATIONS APPROVAL PROCESS



Note: This process assumes we can implement everything we negotiate. Resource allocation process needs to be developed and linked to this process.

AGPL 002073

G:\REINHART\WEGOT2.DOC

Page 1

3/7/96

G:\REINHART\GTE02.DOC

Page 3

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID : GC0418ES

Date & Time of Contact: 04/18/96

Nature of Contact: Conference Call

Identify Participants & Title/Position for:

AT&T: Mike Finn	AT&T Corporate Security
Harold Watson	AT&T Security
Brian Tierney	AT&T Negotiation Team

LEC: Mike Arlington	GTE Corporate Security
Other:	

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement:

Who requested meeting: AT&T

Stated purpose of meeting: Follow up to 04-11-96 meeting

What, if anything, did AT&T request: SEE Attached Minutes

Mike Arlington of GTE provided an 800 number for 24 x 7 365 access to GTE's security center.

800-483-0722

Mike Arlington was asked if he had contacted his legal department regarding the Notification and Clip on Fraud issues. Mike Arlington stated that he had given a copy of his notes to the GTE negotiation team, but had not received a reply back.

AT&T PROPRIETARY (*RESTRICTED*) - "Solely for authorized persons having a need-to-know pursuant to Company instructions"

Do Not Destroy
Handouts In file

Privileged and Confidential
For use by Counsel

Detailed Log of Dealings with LEC

Meeting/Communications Log

Date and Time of Contact

Thursday, April 18, 1996
8:30 a.m. - 3:00 p.m.

Nature of Contact

Executive Team Meeting

Participants

AT&T

Reed Harrison
Ron Shurter
Joyce Beasley
Gary Rall
Lisa Tyler-Stanley

VP LIAM and Regional Operations
VP Nationals and Southern Region
General Attorney Representing Regulatory & GA
Lead Negotiator and Project Leader
Project Manager

GTE

Donald McLeod
Mike Billings
Frank Compton
Meade Seaman

VP Regulatory & Government Affairs
Director-Collocation and Interconnection
Director-AT&T National Account Management
Director-Program Manager Local Competition/
Interconnection
Manager-National Industry Relations Regulatory & Governmental Affairs
Manager AT&T Account Management
Attorney GTE Telops

gmo 4159
+ handouts
(see files)
+ handouts
for Regs

Detailed Statement

This meeting was held as a follow-up to the Executive Team Kickoff Meeting held on April 2, 1996 and was the second Executive negotiation session. The objective of the meeting was to monitor the progress of the negotiations and review issues to identify next steps in the resolution process.

Discussion

Non-Disclosure Agreement

AT&T and GTE signed the non-disclosure agreement.

Agenda

AT&T proposed the following agenda

- Negotiations Structure
- National and State Issue Screening Process
- Confidentiality Agreement
- Issue Review Dialogue and Action Plan
- Next Steps

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AGPL 002076

Detailed Log of Dealings with LEC

Meeting/Communications Log

Also outlined were the following goals

- Prioritize Issues
- Ensure resources are aligned with work items
- Move unresolved issues to closure

GTE noted that it had a presentation to run through as well. GTE would like to define the scope of the work which needs to be done within the 135 day window. GTE believes that there is work that is within the scope of the Telecom Act and work that it believes is outside of the Telecom Act. The work defined as outside of the Telecom Act relates to standard policy and/or business issues. GTE stated that it would also like to review the SME (Subject Matter Expert) structure and define priorities so that the companies are in alignment.

Executive Team Membership

AT&T reviewed a viewgraph prepared by AT&T depicting members of the GTE Executive Leadership Team¹. There were some minor changes to the team (e.g. removal of Larry Sparrow). GTE concurred with list of team members.

Telecom Act 135-day Timeline

AT&T presented a viewgraph depicting time used vs. time remaining in the negotiating interval. AT&T used the graph to demonstrate the need for a sense of urgency in negotiating agreements on many items. AT&T stated that little progress had been made and it was interested in quickly moving "issues across the line to closure." The graph indicated that there were over 500 items to be negotiated in approximately 98 days.

GTE responded that it had resource constraints since it has "many ALECs" to deal with. GTE wanted to better understand AT&T's priorities/how to reach alignment. GTE perceived that there is probably an 80/20 rule to the "500 items." There is a need to focus on the most critical, which it believes are those directly related to the Telecom Act.

AT&T noted that the "devil is in the details" and it believed that the two companies were not reaching closure on the fundamentals and wondered if GTE was treating this as "business as usual."

GTE responded that it was not treating it as "business as usual," and stated "GTE is not the 8th RBOC and their motivations are different. The RBOCs have a checklist and need to have this checklist to get into the long-distance business. We have to comply with the provisions of 251, but don't have to have our ticket punched; the RBOCs have a different agenda."

AT&T then stated that what the team should be striving for are clarity and alignment. At the first meeting, focus was on the "do-ability" of making things happen.

GTE responded that the commitment was to getting things done, but it doesn't have the people and it had serious doubts that it would get people. "Don't have resources resident in the corporation to work a lot of

¹ Refer to attached file pres0418a

the issues (e.g. programmers for the electronic interface). Don't know what the solution is." GTE asked AT&T if it had a solution it would recommend.

Detailed Log of Dealings with LEC

Meeting/Communications Log

AT&T stated that it was not necessarily concerned with *the way* in which GTE chose to meet its goals on the 135 day clock, just concerned that it meet its goals. As a suggestion to GTE, AT&T noted that one other RBOC out-sourced some programming functions to get the electronic interface work done.

GTE Presentation

GTE presented its view of agenda

- Negotiations Teams/Structure
- National vs. State Issues Screening Process
 - Need to place into buckets, then hand-off to SMEs
- Response to AT&T Requirements
- Team Structure Review

GTE reviewed key points as follows

- National Principles - policy issues presenting barriers - can't operationalize
- National Table Issues - Business decisions
- State Issues

AT&T stated that it empowered Gary Rall and his team of SMEs to Negotiate as the first tier. End in mind was to have a good understanding of the issue being discussed and to resolve issues. If no progress is made on the issue, it must be escalated to the second tier quickly -- the Executive Leadership Team. GTE offered an issue screening process to isolate Policy, Operational and Business issues to which AT&T agreed. GTE stated that it would assign John Peterson and Mike Billings to line up with Gary Rall for National negotiations. To date, it looked at its existing teams as "SMEs responsible for implementation."

AT&T stated that it had empowered its team to be Negotiators. The SMEs are empowered to make process changes as necessary to align the processes. AT&T reiterated that it is seeking clarity of concepts -- the sooner the companies are clear, the sooner the closure is reached. AT&T recommended that as issues "bubble-up," John and Gary would close quickly. Suggest they meet two times, if after two times they don't make progress, then kick the issue to the Executive Team.

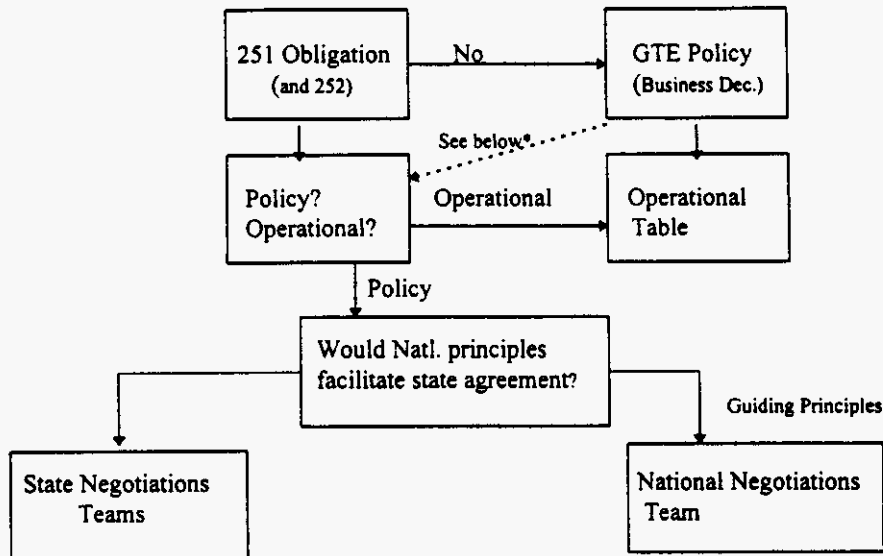
GTE agreed to the screening process.

Detailed Log of Dealings with LEC

Meeting/Communications Log

Requirements Flow Review (Viewgraph #2)

John Peterson reviewed the following for AT&T requirements.



If policy issues have state implications, the National Team will set parameters for the state teams.

AT&T stated that GTE needs to address policy and business issues. If successful getting past policy issues, the end result is an agreement to do business. AT&T also suggested that if GTE makes a business decision to agree to an AT&T requirement, then the request would flow through the policy/operations decision process (see * above).

AT&T also stated that it sees Frank Compton (GTE - AT&T Account Manager) as the champion of the business decision vs. program office. GTE (Frank Compton) responded that he was not looped into any of the meetings of the Program Office. If GTE is suggesting this framework, he would need clarity.

AT&T then stated that GTE should declare if the requirement is believed to be "inside or outside of 251/252 - if there's difference in AT&T vs. GTE interpretation, then bring issue back to the table."

GTE (Meade Seaman) then asked "if this process had been in place two weeks ago, would the issues have been escalated?" John Peterson replied that he believed the issues would have been escalated.

Policy Issues: Non-251 Requests (Viewgraph #3)

GTE stated that it considered the following non-251 items. That is, not covered by Section 251 of the 1996 Telecommunications Act. AT&T stated that they wanted to understand GTE's viewpoint so it would ask questions to seek that understanding but would not state a position on GTE's interpretation.

Detailed Log of Dealings with LEC

Meeting/Communications Log

1. AT&T logo on the cover of the directory: GTE doesn't feel its going to allow the logo. GTE state that it would take away from the directory – it wouldn't add anything. There are 60 companies in California alone.

AT&T asked GTE how it would harm GTE?

GTE responded that GTE is publishing the directory (white pages) and has no obligation to provide this to AT&T. With multiple carriers, it might be confusing to people. "It's a competitive business and it's not in our business interest to do... We worked hard to market this product....It's a branding issue...."

2. Amount of information in the Customer Guide Section (white pages): GTE is still working with AT&T on this one. GTE believes three lines in the guide is fine. Heard that AT&T was okay with one page, but recently heard that AT&T now wants four pages. GTE doesn't understand why AT&T would need four pages. This is a cost and a branding issue. Also concerned about "the workability of the end-user." What content, what type and what quantity of information would AT&T include?

AT&T responded that GTE hasn't heard the "whole story" yet and would provide it later in the discussion. This is a parity issue -- AT&T wants the same number of pages that GTE currently has in each community's white page listings. AT&T suggested that GTE develop a standard/criteria that would apply in a nondiscriminatory basis to all ALECs.

3. Yellow Page Commissions: GTE Directory doesn't want to pay commissions to anyone outside of their current sales force.

AT&T asked if anyone selling yellow page ads today not on the GTE Directory payroll. GTE stated they were all GTE employees. AT&T then asked if it originated an ad, would it be compensated? GTE said no, AT&T would not be compensated. GTE Directory is an unregulated business. They do a sweep of the area – sell to anybody – any customer in the community. For example, a Southwestern Bell customer could buy a GTE yellow page ad. The White Pages are only GTOC customers. The White Page and Yellow Page directories are two different products and the relationships are different. Although both are contractual.

AT&T then asked if GTE's logo was in both the White and the Yellow pages. GTE responded that its logo is in both.

Section 251 Items (Viewgraph #4)

GTE reviewed items it believed were associated with Section 251 of the Telecom Act.

- Centralized Operations, Systems & Platforms
 - Electronic Interfaces
 - Interim Solutions
 - Longer Term Solutions

AT&T Proprietary (Restricted)
Use Pursuant to Company Instruction

Detailed Log of Dealings with LEC

Meeting/Communications Log

- Uniform Ordering, Provisioning and Maintenance Procedures
 - Structure
 - AT&T Point of Contact

GTE stated that it wants "to get there" in developing electronic interfaces. Can't build something just for AT&T, can't build a separate system. GTE has ordering and billing system problems right now. It's having to use its end-user billing systems for resale and unbundling. A complete agreement on Electronic Bonding probably will not be done in the next year.

AT&T responded that GTE should look at this economically. If we can agree to an end state, its do-able. Others in the industry are getting into EDI, suggest GTE pull in system engineers as AT&T is prepared to supply system interface designers to work with them.

Discussion moved to "Change As Is" order: AT&T requested that all applicable features and functions currently on the customer's record will be provided to AT&T during the service order process. GTE stated it doesn't see the reason to do 'change as is' requests. If AT&T submits an order for service, GTE wants AT&T to recap the features and services the customer requires. GTE knows that this is inefficient, but it is not an efficient/inefficient issue. It's GTE's position.

AT&T stated that this response could be perceived as a delaying technique and hope the team could work towards resolution of the issue.

Discussed Letter of Authorization (LOA): GTE requires a LOA on each order before order activity can start. It believes not to do so would violate the CPNI procedures. AT&T stated that it is looking for GTE to adopt the F.C.C. guidelines for third party verification.

Discussed Branding of Customer Contacts - Branding of DA and Operator Services: GTE will brand 'GTE' on all DA and Operator Services calls. That is the way GTE packages its retail service today, therefore that is what it will offer at wholesale. This is a "branding" issue and a cost issue.

Discussed AT&T Door Hanger for non-access on repair call: GTE is will not provide door hangers unless AT&T pays an extra fee.

AT&T asked whether this was included in GTE's TSR rate. GTE said it was not. AT&T then asked if GTE left door hangers. GTE said yes, "is part of our Retail Operation. We are concerned about liability if errors occur." AT&T asked if this position applied to wire tags. GTE stated that it did apply - same structure.

LUNCH

Detailed Log of Dealings with LEC

Meeting/Communications Log

Recapped AT&T Expected End State

AT&T stated that it wants to operate in the same mode as GTE does today. This applies to

- Street Address Guide (SAG)
- databases
- pre-ordering procedures
- feature list by LSO
- recap of order at completion
- telephone number on-line
- installation on-line
- electronic notification of jeopardies
- completions on due-date

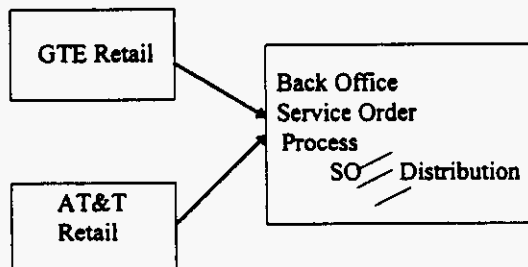
As of this date, there has been no agreement to access the SAG, AT&T has not received the feature list by LSO, no recap of order, cannot schedule a due date on-line and GTE says it will not complete on due-date, but rather due-date plus one. Issues continue with

- LOA
- Change As Is
- Database access (number assignment, installation)

GTE stated that database dips are not allowed (business decision). Further, it had no obligation under the Act to do this under resale.

Discussed Recap of Services. AT&T would like a recap of features at completion. GTE responded that it doesn't do today for Retail, so doesn't understand why it needs to do for wholesale.

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Detailed Log of Dealings with LEC

Meeting/Communications Log

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Wrap-Up

Owing to time constraints, AT&T asked what things could we move on today. AT&T and GTE have now established a screening and escalation process to expeditiously manage issues. Need to make sure we have a clear understanding of the issues. If GTE is relooking at issues internally, we need to establish a timeline for resolution of issues.

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Detailed Log of Dealings with LEC

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Detailed Log of Dealings with LEC

Meeting/Communications Log

Action Item List

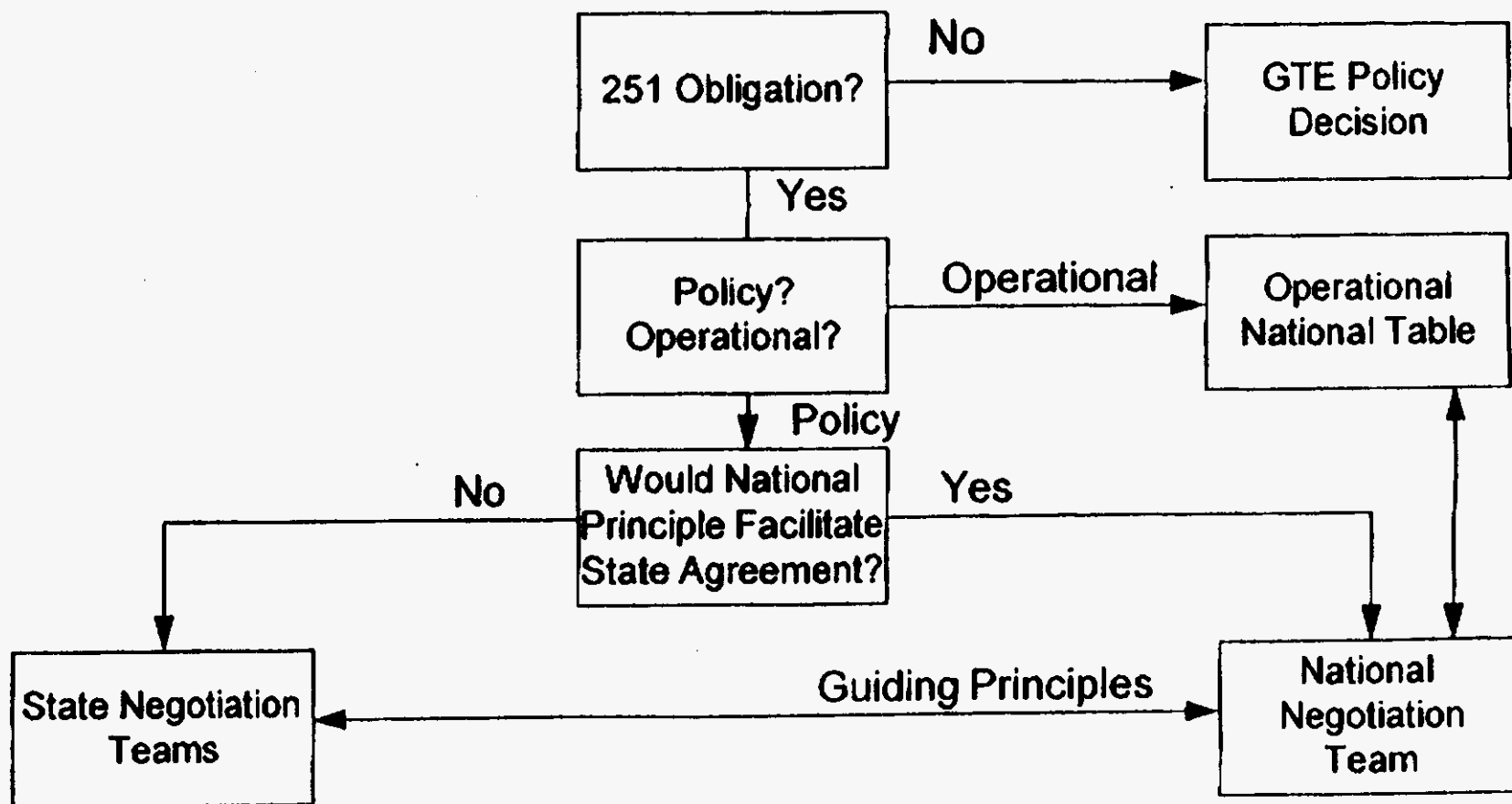
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2	Align State Resources <ul style="list-style-type: none">• Information Exchange• Key Contact List	Gary Rall - AT&T John Peterson - GTE	May 7th
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4	List of Wholesale features and prices by State	John Peterson - GTE	May 1st
5	Describe F.C.C. guidelines on 3 rd party	Gary Rall - AT&T	
6	Position statements* <ul style="list-style-type: none">• Define requirement• Desired End-State• Process Definition• Process Flowchart	Gary Rall/ Lisa Tyler	May 2, 1996

* Internal request

AGPL 002087

Request Screening Flow



Policy Issues

Non-251 Requests

- **Directory Company Requests**
 - » AT&T logo on cover of the Directory
 - » Amount of Information in the Customer Guide Section
 - » Yellow Page Commissions
- **Branding of Customer Contacts**
 - » Branding of DA & Operator Services
 - » AT&T Door Hanger for non access on repair call

AT&T/GTE NETWORK OPERATIONS TEAM MEETING

April 17 & 18, 1996

Irving, Texas

-- AGENDA --

Wednesday, April 17, 1996

Review notes, action items, etc. from Apr. 3 & 4 meeting	8:00 - 8:30
Review flow diagrams from Apr. 3 & 4 meeting	8:30 - 9:30
Directory and D.A. information flow	9:30 - 10:15
PBX Trunk order flow	10:15 - 10:45
FX order flow	10:45 - 11:15
DCS order flow	11:15 - 12:15

Lunch	12:15 - 1:15
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ISDN order flow	1:15 - 2:15
CentraNet order flow	2:15 - 3:15
Mechanized LSR/establish electronic interface discussion	3:15 - 5:00

Thursday, April 18, 1996

Review 4/17/96 notes, action items, etc.	8:00 - 8:30
Mechanized LSR/establish electronic interface discussion (cont.d)	8:30 - 10:00
Product coding (ISRs: R1, B1, FX,)	10:00 - 11:30

Lunch	11:30 - 12:30
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Product coding (ISRs: PBX trunks, ISDN, DCS, CentraNet)	12:30 - 4:00
Open discussion/wrap-up	4:00 - 5:00

Note: Product coding refers to the identification of specific features (and product codes) available for each class of service (i.e. R1, B1, CentraNet, ISDN, etc.) for those products GTE is offering for resale.

Post-Net Fax Note	7871	Date	4-15-96	# of pages	1
To	ROSS RICHARDS	From	DAN BENNETT		
Co./Dept	AT&T	Co.	GTE		
Phone #		Phone #	214-717-7687		
Fax #	510-224-4118	Fax #			

Prepared by Jill Shurtl
4/18/96 To D. McLeod



Telecommunications Act of 1996

AT&T and GTE Negotiations Meeting

April 18th 1996

- Structure
- Issue Review, Dialogue & Action Plan
- Next Steps

AGPL 002090



Telecommunications Act of 1996 Joint Executive Team

Team		Roles
<u>AT&T</u>		
Reed Harrison	- VP LIAM and Regional Operations	• Provide Negotiation Oversight
Ron Shurter	- VP Nationals and Southern Region	• Establish Tone for Negotiations and Facilitate Agreement Closure
Joyce Beasley	- Representing Regulatory & Government Affairs	
Gary Rall	- Lead Negotiator and Project Leader	
<u>GTE</u>		
Donald McLeod	- VP Regulatory & Government Affairs	• Establish Structure for National Negotiations
Mike Billings	- Director-Collocation and Interconnection	• Empower Lead Negotiators
Frank Compton	- Director-AT&T National Account Management	• Provide the Final Point for Escalation to Resolve Issues
Meade Seaman	- Director- Program Manage -Local Competition/ Interconnection	• Ratify Agreements of the Negotiation Team
John Peterson	- Manager-National Industry Relations Regulatory & Governmental Affairs	• Primary Interface/Initial Escalation
Dan Bennett	- Manager - AT&T Account Mgt.	• Attorney
Connie Nicholas	- Attorney GTE Telops	



◆ **No Telecom Act Related Meetings Held to Date**

◆ **Electronic Interface**

– **Pre Service**

» **Telephone Number Assignment**

» **Letter of Authorization**

◆ **Ordering**

– **Intervals**

– **Jeopardies**

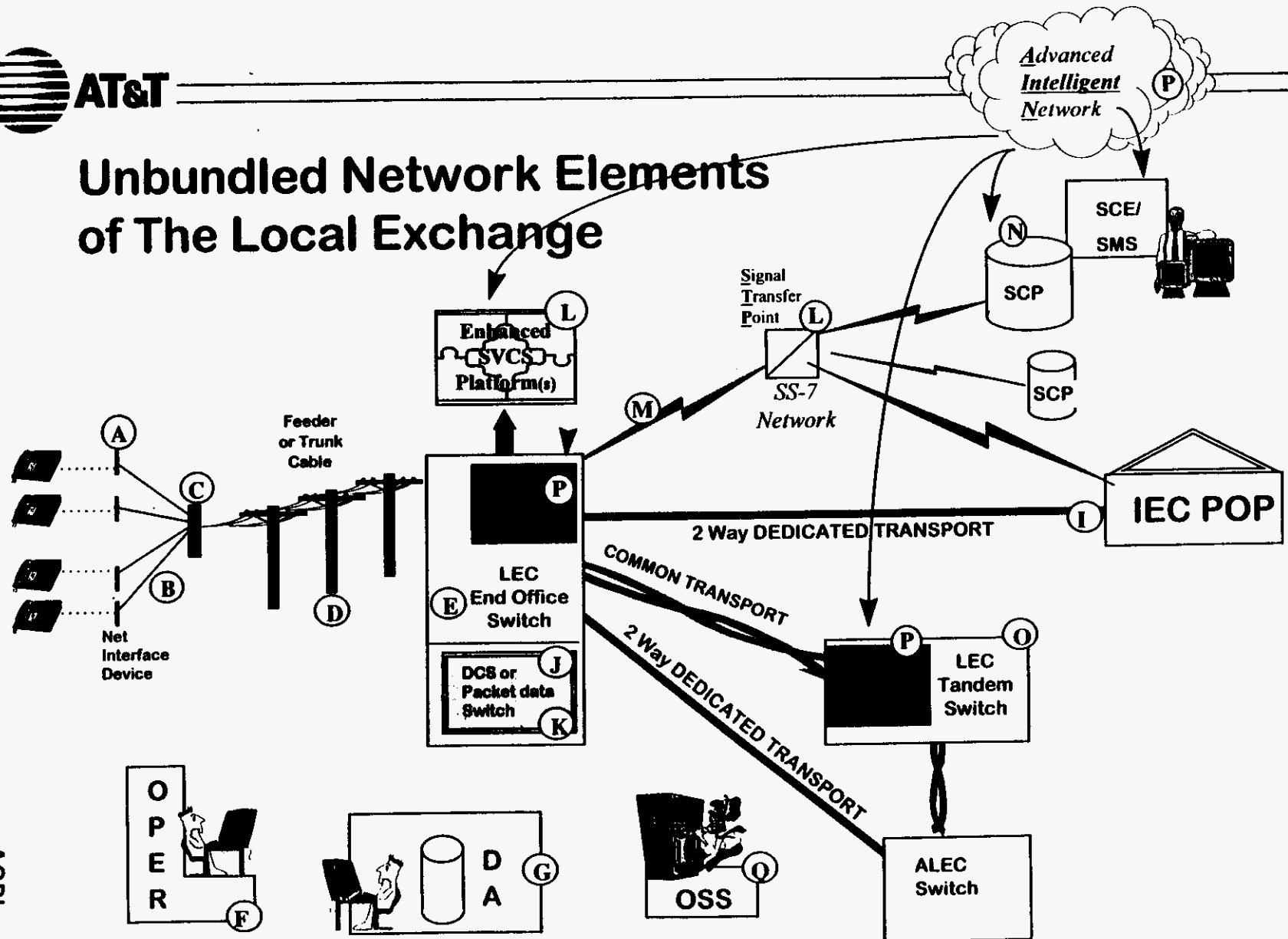
– **Completions**

◆ **Maintenance Process**



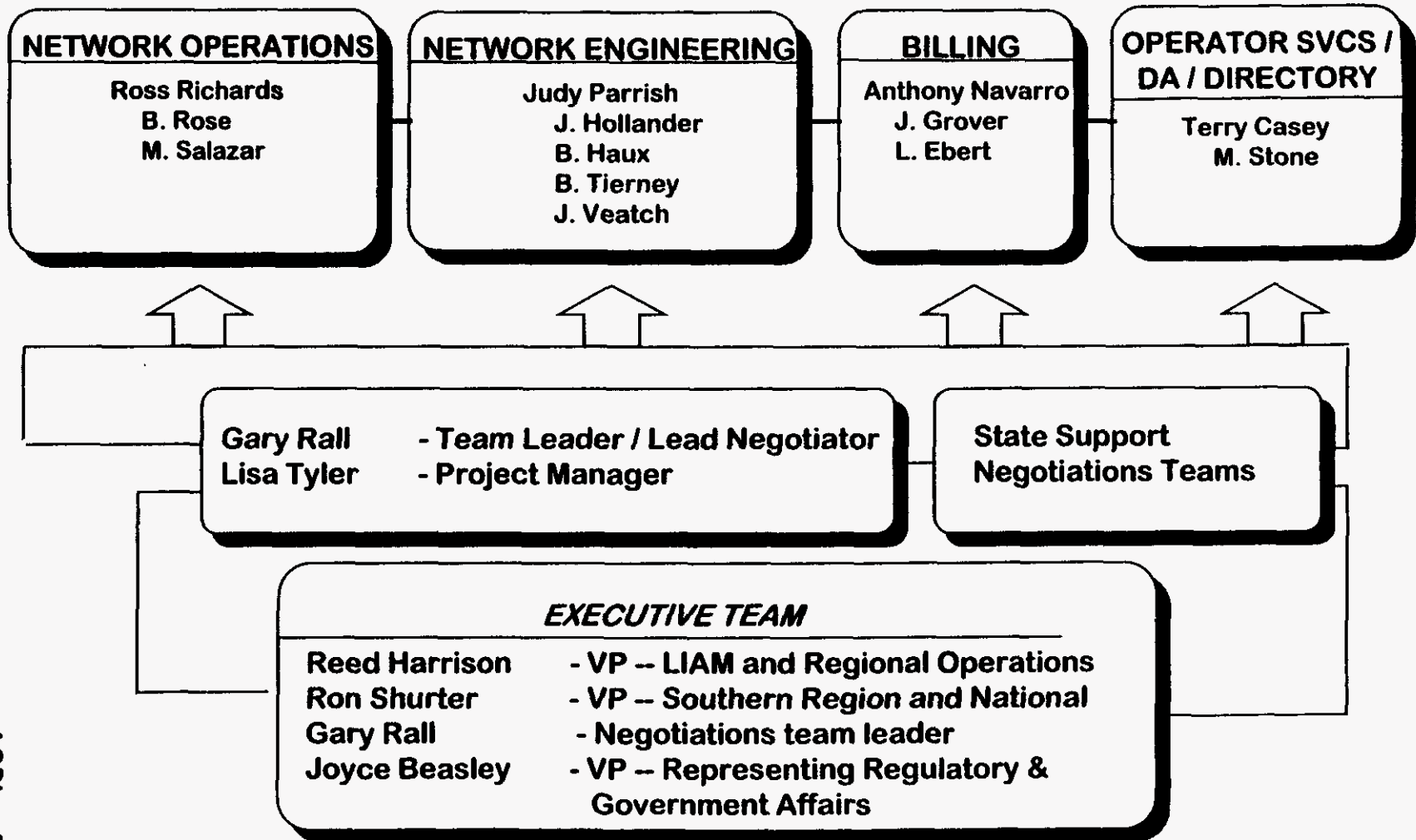
AT&T

Unbundled Network Elements of The Local Exchange





AT&T Negotiating Team Structure





Timeline for Negotiations

TIMELINE FOR NEGOTIATIONS

3/12/96	3/13/96	7/25 thru 8/19/96	11/17/96	12/12/96	1/12/97
AT&T REQUEST TO NEGOTIATE RECEIVED BY GTE	DAY ONE	REACH NEGOTIATED AGREEMENT OR FILE FOR ARBITRATION	PERIOD FOR STATE REVIEW OF NEGOTIATED AGREEMENT ENDS (assuming that agreement was submitted on 8/20)	PERIOD FOR ARBITRATION ENDS	PERIOD FOR STATE REVIEW OF ARBITRATED AGREEMENT ENDS (assuming that agreement was submitted on 12/13)

Detailed Log of Dealings with LEC

Meeting/Communications Log

Date and Time of Contact

Thursday, April 18, 1996
8:30 a.m. - 3:00 p.m.

Nature of Contact

Executive Team Meeting

Participants

AT&T

Reed Harrison
Ron Shurter
Joyce Beasley
Gary Rall
Lisa Tyler-Stanley

VP LIAM and Regional Operations
VP Nationals and Southern Region
General Attorney Representing Regulatory & GA
Lead Negotiator and Project Leader
Project Manager

GTE

Donald McLeod
Mike Billings
Frank Compton
Meade Seaman

VP Regulatory & Government Affairs
Director-Collocation and Interconnection
Director-AT&T National Account Management
Director-Program Manager Local Competition/
Interconnection
Manager-National Industry Relations Regulatory & Governmental Affairs
Manager AT&T Account Management
Attorney GTE Telops

Detailed Statement

This meeting was held as a follow-up to the Executive Team Kickoff Meeting held on April 2, 1996 and was the second Executive negotiation session. The objective of the meeting was to monitor the progress of the negotiations and review issues to identify next steps in the resolution process.

Discussion

Non-Disclosure Agreement

AT&T and GTE signed the non-disclosure agreement.

Agenda

AT&T proposed the following agenda

- Negotiations Structure
- National and State Issue Screening Process
- Confidentiality Agreement
- Issue Review Dialogue and Action Plan
- Next Steps

the issues (e.g. programmers for the electronic interface). Don't know what the solution is." GTE asked AT&T if it had a solution it would recommend.

Detailed Log of Dealings with LEC

Meeting/Communications Log

AT&T stated that it was not necessarily concerned with *the way* in which GTE chose to meet its goals on the 135 day clock, just concerned that it meet its goals. As a suggestion to GTE, AT&T noted that one other RBOC out-sourced some programming functions to get the electronic interface work done.

GTE Presentation

GTE presented its view of agenda

- Negotiations Teams/Structure
- National vs. State Issues Screening Process
 - Need to place into buckets, then hand-off to SMEs
- Response to AT&T Requirements
- Team Structure Review

GTE reviewed key points as follows

- National Principles - policy issues presenting barriers - can't operationalize
- National Table Issues - Business decisions
- State Issues

AT&T stated that it empowered Gary Rall and his team of SMEs to Negotiate as the first tier. End in mind was to have a good understanding of the issue being discussed and to resolve issues. If no progress is made on the issue, it must be escalated to the second tier quickly -- the Executive Leadership Team. GTE offered an issue screening process to isolate Policy, Operational and Business issues to which AT&T agreed. GTE stated that it would assign John Peterson and Mike Billings to line up with Gary Rall for National negotiations. To date, it looked at its existing teams as "SMEs responsible for implementation."

AT&T stated that it had empowered its team to be Negotiators. The SMEs are empowered to make process changes as necessary to align the processes. AT&T reiterated that it is seeking clarity of concepts -- the sooner the companies are clear, the sooner the closure is reached. AT&T recommended that as issues "bubble-up," John and Gary would close quickly. Suggest they meet two times, if after two times they don't make progress, then kick the issue to the Executive Team.

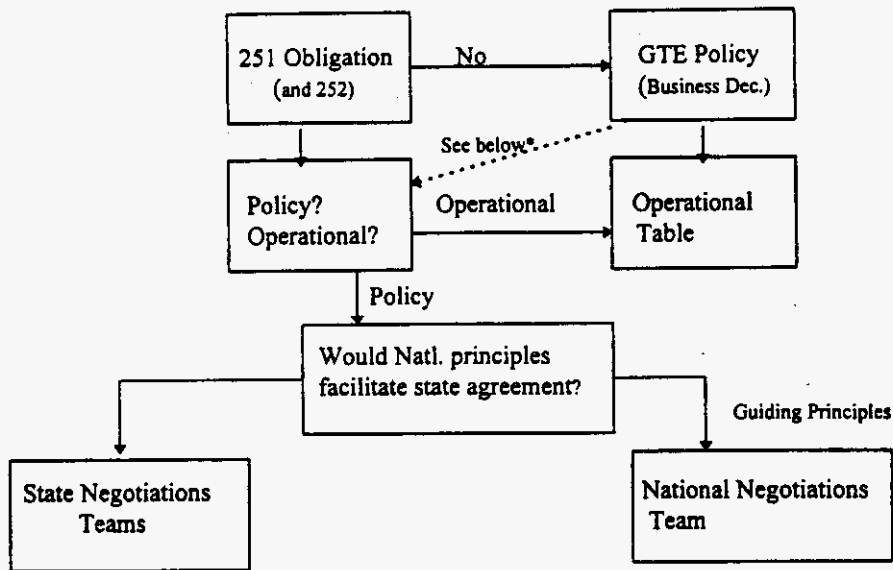
GTE agreed to the screening process.

Detailed Log of Dealings with LEC

Meeting/Communications Log

Requirements Flow Review (Viewgraph #2)

John Peterson reviewed the following for AT&T requirements.



If policy issues have state implications, the National Team will set parameters for the state teams.

AT&T stated that GTE needs to address policy and business issues. If successful getting past policy issues, the end result is an agreement to do business. AT&T also suggested that if GTE makes a business decision to agree to an AT&T requirement, then the request would flow through the policy/operations decision process (see • above).

AT&T also stated that it sees Frank Compton (GTE - AT&T Account Manager) as the champion of the business decision vs. program office. GTE (Frank Compton) responded that he was not looped into any of the meetings of the Program Office. If GTE is suggesting this framework, he would need clarity.

AT&T then stated that GTE should declare if the requirement is believed to be "inside or outside of 251/252 - if there's difference in AT&T vs. GTE interpretation, then bring issue back to the table."

GTE (Meade Seaman) then asked "if this process had been in place two weeks ago, would the issues have been escalated?" John Peterson replied that he believed the issues would have been escalated.

Policy Issues: Non-251 Requests (Viewgraph #3)

GTE stated that it considered the following non-251 items. That is, not covered by Section 251 of the 1996 Telecommunications Act. AT&T stated that they wanted to understand GTE's viewpoint so it would ask questions to seek that understanding but would not state a position on GTE's interpretation.

Detailed Log of Dealings with LEC

Meeting/Communications Log

1. AT&T logo on the cover of the directory: GTE doesn't feel its going to allow the logo. GTE state that it would take away from the directory - it wouldn't add anything. There are 60 companies in California alone.

AT&T asked GTE how it would harm GTE?

GTE responded that GTE is publishing the directory (white pages) and has no obligation to provide this to AT&T. With multiple carriers, it might be confusing to people. "It's a competitive business and it's not in our business interest to do... We worked hard to market this product....It's a branding issue...."

2. Amount of information in the Customer Guide Section (white pages): GTE is still working with AT&T on this one. GTE believes three lines in the guide is fine. Heard that AT&T was okay with one page, but recently heard that AT&T now wants four pages. GTE doesn't understand why AT&T would need four pages. This is a cost and a branding issue. Also concerned about "the workability of the end-user." What content, what type and what quantity of information would AT&T include?

AT&T responded that GTE hasn't heard the "whole story" yet and would provide it later in the discussion. This is a parity issue -- AT&T wants the same number of pages that GTE currently has in each community's white page listings. AT&T suggested that GTE develop a standard/criteria that would apply in a nondiscriminatory basis to all ALECs.

3. Yellow Page Commissions: GTE Directory doesn't want to pay commissions to anyone outside of their current sales force.

AT&T asked if anyone selling yellow page ads today not on the GTE Directory payroll. GTE stated they were all GTE employees. AT&T then asked if it originated an ad, would it be compensated? GTE said no, AT&T would not be compensated. GTE Directory is an unregulated business. They do a sweep of the area - sell to anybody - any customer in the community. For example, a Southwestern Bell customer could buy a GTE yellow page ad. The White Pages are only GTOC customers. The White Page and Yellow Page directories are two different products and the relationships are different. Although both are contractual.

AT&T then asked if GTE's logo was in both the White and the Yellow pages. GTE responded that its logo is in both.

Section 251 Items (Viewgraph #4)

GTE reviewed items it believed were associated with Section 251 of the Telecom Act.

- Centralized Operations, Systems & Platforms
 - Electronic Interfaces
 - Interim Solutions
 - Longer Term Solutions

Detailed Log of Dealings with LEC

Meeting/Communications Log

- Uniform Ordering, Provisioning and Maintenance Procedures
 - Structure
 - AT&T Point of Contact

GTE stated that it wants "to get there" in developing electronic interfaces. Can't build something just for AT&T, can't build a separate system. GTE has ordering and billing system problems right now. It's having to use its end-user billing systems for resale and unbundling. A complete agreement on Electronic Bonding probably will not be done in the next year.

AT&T responded that GTE should look at this economically. If we can agree to an end state, its do-able. Others in the industry are getting into EDI, suggest GTE pull in system engineers as AT&T is prepared to supply system interface designers to work with them.

Discussion moved to "Change As Is" order: AT&T requested that all applicable features and functions currently on the customer's record will be provided to AT&T during the service order process. GTE stated it doesn't see the reason to do 'change as is' requests. If AT&T submits an order for service, GTE wants AT&T to recap the features and services the customer requires. GTE knows that this is inefficient, but it is not an efficient/inefficient issue. It's GTE's position.

AT&T stated that this response could be perceived as a delaying technique and hope the team could work towards resolution of the issue.

Discussed Letter of Authorization (LOA): GTE requires a LOA on each order before order activity can start. It believes not to do so would violate the CPNI procedures. AT&T stated that it is looking for GTE to adopt the F.C.C. guidelines for third party verification.

Discussed Branding of Customer Contacts - Branding of DA and Operator Services: GTE will brand 'GTE' on all DA and Operator Services calls. That is the way GTE packages its retail service today, therefore that is what it will offer at wholesale. This is a "branding" issue and a cost issue.

Discussed AT&T Door Hanger for non-access on repair call: GTE is will not provide door hangers unless AT&T pays an extra fee.

AT&T asked whether this was included in GTE's TSR rate. GTE said it was not. AT&T then asked if GTE left door hangers. GTE said yes, "is part of our Retail Operation. We are concerned about liability if errors occur." AT&T asked if this position applied to wire tags. GTE stated that it did apply - same structure.

LUNCH

AGBH 000088

Detailed Log of Dealings with LEC

Meeting/Communications Log

Recapped AT&T Expected End State

AT&T stated that it wants to operate in the same mode as GTE does today. This applies to

- Street Address Guide (SAG)
- databases
- pre-ordering procedures
- feature list by LSO
- recap of order at completion
- telephone number on-line
- installation on-line
- electronic notification of jeopardies
- completions on due-date

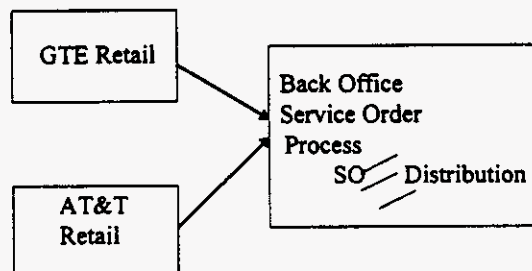
As of this date, there has been no agreement to access the SAG, AT&T has not received the feature list by LSO, no recap of order, cannot schedule a due date on-line and GTE says it will not complete on due-date, but rather due-date plus one. Issues continue with

- LOA
- Change As Is
- Database access (number assignment, installation)

GTE stated that database dips are not allowed (business decision). Further, it had no obligation under the Act to do this under resale.

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Detailed Log of Dealings with LEC

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5	Describe F.C.C. guidelines on 3 rd party	Gary Rall - AT&T	
6	Position statements* <ul style="list-style-type: none">• Define requirement• Desired End-State• Process Definition• Process Flowchart	Gary Rall/ Lisa Tyler	May 2, 1996

• Internal request

Detailed Log of Dealings with LEC

Meeting Cover Sheet

GC0422E

Date & Time of Contact: 4/22/96, 8:00a.m. PDT

Nature of Contact: Phone Call to schedule first Unbundled/Interconnection
Negotiations Meeting with GTE

Identify Participants & Title/Position for:

AT&T: Jim Veatch, Lisa Tyler, Joe Hollander

LEC: Dan Bennett (GTE)

Other:

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement: Based on the AT&T/GTE Executive Negotiation Team output from their 4/18/96 meeting AT&T and GTE were to schedule the first Interconnection/Unbundled Negotiations meeting during the week of 4/22/96. I call Dan Bennett GTE to schedule this meeting. Dan said he felt we would have a video meeting or face to face meeting on 4/24/96 but we would confirm and get back to me. By 3:45 p.m. PTD Dan had not called back so I escalated to Gary Rall. Gary call John Petterson GTE and got a conference call scheduled for 4/23/96.

Jim Veatch
510-224-4150
4/23/96

4/22/96 - 6/5/96

Detailed Log of Dealings with LEC

Conference Call ID: GC0423U

Meeting Date: 4/23/96 11:00 PDT

Prepared By: Brian Haux

A conference call was held today with GTE regarding interconnection and unbundling of network elements.

Those in attendance:

AT&T

**Jim Veatch - Manager
Joe Hollander - Supervisor
Brian Haux - Manager
Gary Rall - District Manager
Ross Richards - Manager
Judy Parish - Manager
Brian Tierney - Manager**

GTE

**John Peterson - GTE
Sam Jones - GTE
Dan Bennett - GTE Account Manager,
Jack Isbell GTE**

The purpose of the meeting was to discuss with GTE AT&Ts requirements for Interconnection and Unbundling Arrangements.

AT&T sent GTE (Dan Bennett) a matrix containing a list of AT&Ts expectations for local market entry. The purpose of this call was to discuss unbundled/Interconnection Trunks in sections 9-12 and Unbundled/Interconnections Switching in sections 13 & 14 of that matrix.

Meeting notes:

Jim Veatch opened the call with introductions and described the scope of the call by stating that it was AT&Ts hope to discuss the items on the agenda and clarify any questions that GTE may have on the matrix. It was AT&Ts expectation that the sections on the matrix that could be agreed to today would be so noted. We had also modified the original agenda per GTE's request in order to facilitate discussions as GTE stated that they wanted to *limit the discussion to trunk side interconnection and unbundling at this time*. GTE was not prepared to discuss other issues.

AT&T PROPRIETARY (RESTRICTED)

John Peterson at GTE stated that they had not formed a specific response to the entire matrix and felt that this was a kick-off meeting. He said that GTE SMEs are now going over the matrix. He also asked for an electronic version of the matrix which Joe Hollander said would be provided to Dan Bennett by tomorrow.

John Peterson asked for a clarification of AT&T's definition of the matrix sections and said they would then state GTE's concurrence or objection to the sections on the matrix depending on whether any open issues existed.

Jim Veatch began a review of sections 9 & 10 on the matrix (Interconnection Transport - Dedicated and Interconnection Transport - Common, respectively). Jim defined both of these sections as being unbundled elements. Jim also stated that section 9A was to include dark fiber. Jim and Gary Rall clarified these sections as a request for facility capacity between two COs and meaning any capacity from a copper circuit up to a high capacity fiber.

AT&T's expectation was that GTE would file a separate unbundled tariff for these types of facilities for unbundled transport. Dan Bennett and Sam Jones stated that GTE has existing special access tariffs that cover most of these and felt those would apply here and that GTE typically tariffs services, not technology. AT&T asked GTE what they believed the bill said relating to unbundling. John Peterson stated that GTE and AT&T were "worlds apart" on issues in the Telecom Bill such as definitions of "Technologically Possible" and "Technologically Feasible" and that definitions of unbundling were not clear. Gary Rall stated that AT&T wanted to negotiate unbundled network elements. AT&T asked for further clarification on what GTE was willing to unbundle. GTE stated that they had not formulated any positions on unbundling other than offering services from their special access tariff. AT&T explained that there is a difference between resale of LEC services and unbundling. We want to purchase elements which we would combine to make services for our customers.

John said that GTE owes AT&T their view of unbundling after which both Companies could then compare each others view and interpretation and use that as a basis for negotiations. John stated that GTE was not prepared to discuss unbundling today. John said that GTE has a group working on the interpretation now and will get back to Gary with a time frame *within which* this interpretation would be complete and available to AT&T. John had no knowledge of what GTE's status was on the interpretation at this time.

The group reviewed section 11 Interconnection Transport - Co-Carrier

Section 11A Jim asked if GTE agreed that it is their obligation to interconnect networks to exchange traffic and John Peterson agreed to this section.

Section 11B Not agreed to by GTE. This is tied to the resolution of the unbundled issues.

Section 11C Not agreed to by GTE.

Section 11D (GTE to recognize AT&T as a Co-Carrier for traffic delivered from AT&T's Access/Local Tandems) Agreed to by GTE.

AT&T PROPRIETARY (RESTRICTED)

gc0423u

AGPL 002182

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Section 11E Not agreed to by GTE, specifically the price element. GTE feels AT&T must justify any charges to them. They seem to believe all connections will be treated the same as they are now with access type pricing.

Section 12A Clarified to mean Local and Toll traffic - Agreed.

Section 12B Agreed unconditionally if 1W trunks. 2W trunks agreed with the understanding that these would have to be cooperatively engineered.

Section 12C & D GTE asked if this also applies to Tandem Traffic only, if it does, GTE stated that they would agree. Gary Rall stated that this also applies to non-tandem offices. GTE said that they felt that this was part of unbundling and needed interpretation and therefore could not agree.

Section 12E Agreed to by GTE conceptually but GTE needs to verify technical aspects per John Peterson.

Sections 13 and 14 related to definitions of Unbundled Local Switching and Unbundled Tandem Switching respectively. GTE stated again that this was the subject of review by their SMEs and they will provide a response to AT&T on that interpretation. GTE declined several requests for the scheduling of the next meeting/conference call to discuss these issues further.

Action Items:

AT&T requested meetings beginning this week to negotiate unbundling. GTE stated that they could not commit to any dates for meetings regarding unbundling, not even placeholders. AT&T then requested a conference call if face to face meetings could not be set up. GTE refused to set up a conference call.

John Peterson said that he would contact AT&T (Rall) on a future date after GTE has internally populated their position on all sections on the matrix. John will also contact Gary with a future date for the next meeting to discuss this interpretation.

AT&T PROPRIETARY (RESTRICTED)

gc0423u

AGPL 002183

Detailed Log of Dealings with LEC

GC0423s6

Nature of Contact: Telephone Call

Identify Participants & Title/Position for:

AT&T: Maria Stone

LEC: Alan Peters GTE

04/23/96 - 8:52a.m.: Maria Stone received an audix message from Alan Peters/GTE-Telops/Dallas. Wanted to get back to me with another piece of information GTE owed AT&T regarding the fee that would be charged to AT&T for secondary distribution of directories and to clarify. GTE considers the initial distribution being that distribution that takes place when the directory is originally printed and as I might recall, GTE will distribute the annual/initial directories to all customers within the directory service area at no charge to AT&T, but there will be a charge for secondary distribution. Secondary distribution would mean - new customers, who move into the area that previously did not have dial tone who need a directory or customers who after initial distribution lose their directory or just need replacement of the directory - that is what GTE considers to be secondary. The fee charged to AT&T for distribution on a secondary basis will be \$2.49 per directory and that will be a National fee - regardless of whether it's a California directory or Florida or Hawaii Directory. The fee will be \$2.49 per directory. Please call him back on (214-718-5712) if I have any questions. He would appreciate it if I would be kind enough to pass this information to all individuals in AT&T that need the information. (M.Stone forwarded messaged to T. Casey and S. Noble.)

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pursuant to Company instructions

AGPL 002255

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID:GC0425ES

Date & Time of Contact: 4/25/96

Nature of Contact: Conference Call

Identify Participants & Title/Position for:

AT&T: Brian Tierney Pacific Negotiations Team
Harold Watson Corporate Security
Len Weitz AT&T Corporate Attorney

LEC: Mike Arlington GTE Corporate Security
Other:

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement:

Who requested meeting: AT&T

Stated purpose of meeting: Follow up to 4/18 call

What, if anything, did AT&T request: See Attached Minutes

Mike Arlington asked what AT&T wants to do about the CLASS issues (*57 & *69) meaning how does AT&T intend to handle the customer calls. AT&T stated that they will expand the existing call annoyance bureau in NJ.

Mike Arlington was told that the pin code access to dial tone was special development for 9X and was only available in 4 SE's in NYC.

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AGPL 002263

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Mike Arlington stated that the notification non-disclosure issue will not be an issue as GTE has to notify AT&T today when they need to complete a trace. However he will be with his Negotiations Team on Monday, their first meeting, and will provide feedback on Thursdays call.

Len Weitz will join the calls as needed.,

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AGPL 002264

**Executive GTE Negotiation
Status Conference Call
Monday, April 29, 1996**

Participants

Denise Berger	Reed Harrison	Gary Rall
Sheila Brambill	Steve Huels	Mirna Recoder
Karen Cummings	Barbara Jenkins	Ross Richards
Phil Desmond	Kathy Johnson	Paula Serratore
George Gutierrez	Brenda Kahn	Ron Shurter
Jaime Hardin	Roxanne Lizcano	Jim Tallman
Lindy Harrington	Eugene Napolitano	Lisa Tyler

Purpose of Meeting

To review and discuss the status of GTE negotiations.

General Overview

Lisa Tyler provided the team with a general overview of last week's status regarding GTE negotiations. The team held a conference call with GTE on April 23rd regarding interconnection and unbundling. Again, GTE was unprepared to discuss any issues with AT&T due to lack of SMEs and decision makers. Additionally, GTE would not schedule another meeting to discuss these issues, instead, GTE referred AT&T to another team within GTE.

On April 30th, a video conference call will be held with GTE to discuss Right of Way and Conduit. There are two executive meetings scheduled for this month. The first meeting is scheduled for May 1st and the second on May 7th. On May 6th AT&T is also scheduled to meet with GTE to discuss billing. Additionally, Brenda Kahn's target date for the cost meeting with GTE is scheduled for the week of May 6th.

During pre Act Total Service Resale negotiations (California), AT&T requested March 1st for the delivery of the electronic interface (Local Market Entry date). At that time, GTE failed to commit to an electronic interface solution. In post Telecom Act sessions, AT&T re-slanted the requirement of an electronic interface with a target date of May 1st. GTE agrees that an electronic interface is the optimal solution, but has not committed to a firm due date for implementing an electronic interface vehicle. Ross Richards speculated that GTE's electronic interface would not be available until the late June or early July 1996 timeframe. Ross will verify system availability during his May 7th meeting with GTE.

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GM0429G.doc

**Executive GTE Negotiation
Status Conference Call
Monday, April 29, 1996**

The California LSO original targeted date for market entry was March 1st. Steve Huels stated that market entry within the Pacific Bell territory was targeted for May 1st but has since slipped to the June timeframe. Ron Shurter requested that interim milestones be established with GTE in order to reinforce AT&T's requests for specific due dates.

Lisa Tyler emphasized the fact that AT&T needed to resolve two critical issues with GTE for market entry: 1) letter of authorization and 2) change as is.

Open Discussion

Gary Rall stated that AT&T's Operator Services platform had a technical problem with the 1A switch. This primarily affects Pacific Bell. Additionally, a technical problem with 5Es between AT&T and Pacific Bell also is being addressed by the SMEs. Terry Casey will check with AT&T Operator Services platform SMEs to determine if AT&T's platform supports GTE5s.

Steve Huels stated that the Hawaii CPUC ordered GTE to implement 1+ by July 1, 1996. Steve will call Reed Harrison to discuss AT&T's marketing strategy.

According to Paula Serratore, AT&T has received copies of interconnection agreements for Indiana and Michigan. Ron Shurter stated that GTE had intervened AT&T's data requests in North Carolina and Kentucky.

The LSO heads must be kept informed of National GTE negotiations since they will be AT&T's representative for arbitration at the state level. Ron Shurter again emphasized the urgency to develop an arbitration strategy as soon as possible. Joyce Beasley has the lead on this effort.

The next conference call is scheduled for May 6, 1996 at 10:30 EDT.

Detailed Log of Dealings with LEC

Conference Call ID: GC0430UF

Date & Time of Contact: 4/30/96 08:00AM

Nature of Contact: Video Teleconference Call to discuss Right Of Way Issues with GTE.

Meeting Minutes Prepared By: Brian Haux

Participants:

AT&T: Jim Veatch, Rick Zavataro, Joe Hollander, Brian Haux, Eddie Norse, Gary Rall, Ross Richards, Judy Parish

GTE, Dan Bennett - AT&T Account Manager, Chuck Bailey - Poles, Conduit and ROW SME

Detailed Statement:

Who requested meeting: Jim Veatch - AT&T

Stated purpose of meeting: To Discuss ROW issues documented as items 7A-7V on AT&T Expectations Matrix

What, if anything, did AT&T request: AT&T requested GTEs agreement on items 7A-7V of the AT&T expectations matrix fro GTE concerning ROW issues.

What, if anything, was LEC's response: (See attached document for detailed explanation for each item).

Item 7A OPEN. Chuck Bailey said that GTE has a 5 year planning window and they build capacity to meet that plan. If a CLEC or CATV requests capacity on a conduit/pole that was not accounted for in the 5 year plan then that pole/conduit may not have the capacity to accommodate them. Chuck said that they will comply with TA96 and provide access to poles, conduit and ROW. GTE said that AT&T should send requests to them and GTE will honor this request and as long as GTE does not have any of this space reserved for their use, documented on an approved plan, the space would be available for others on an equal basis.

Item 7B AGREE. GTE said that they will allow AT&T to come to their engineering location and determine if a specific route or routes, needed to get from point A-B, is available but would not provide all available routes to AT&T. This is a resource issue.

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gc0430uf

AGPL 002274

Item 7C AGREED. GTE will set up their Regional Account Teams as the SPOCs.

Item 7D AGREED

Item 7E OPEN. This is a resource issue with GTE and Chuck Bailey agreed to investigate and respond to AT&T.

Item 7F AGREED.

Item 7G OPEN. GTE agreed to respond to AT&T's requests for ROW availability ASAP but was unable to commit to the interval or suggest an interval that they would support.

Item 7H OPEN. GTE agreed to respond to AT&T's requests for ROW availability ASAP but was unable to commit to the interval or suggest an interval that they would support.

Item 7I AGREED. GTE will allow AT&T audits of conduit etc. with reasonable notification to GTE and a GTE escort. AT&T must pay for costs incurred for GTE escort.

Item 7J AGREED.

Item 7K OPEN. GTE, Dan Bennett, to review TA96 and respond back to AT&T.

Item 7L OPEN. GTE will take "limit to cost incurred" language back to their team.

Item 7M OPEN. GTE would prefer to handle this on a contract basis unless law or regulation dictates otherwise. Contract pricing would be at market price. Costing methodology, in phase with TA96 will be developed by GTE and proposed to AT&T by EO June.

Item 7N AGREED. Subject to applicable laws and safety standards. GTE to provide precise wording for this.

Item 7O AGREED. Subject to applicable laws and safety standards. GTE to provide precise wording for this.

Item 7P OPEN. GTE will allow AT&T to visit GTE engineering sites to review pole prints but would not agree to allow AT&T to have copies. Chuck Bailey agreed to investigate policy and to provide copies

Item 7Q AGREED.

Item 7R OPEN. Pricing methodology was not known by Dan or Chuck. They will investigate and respond back to AT&T.

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gc0430uf

AGPL 002275

Item 7S AGREED. As long as procedures for reservations and planning are followed.

Item 7T AGREED. With prearranged escort.

Item 7U OPEN. AT&T agreed to reword this, GTE will review any other objections that they may have and respond.

Item 7V OPEN. GTE stated they have no procedure for this now and asked AT&T to provide a suggested method based on our experience. Eddie Norse in AT&T respond.

What, if anything, did LEC request: See Above

What, if anything, was AT&T's response: See Above

What commitments, including target dates, were made by

AT&T: See Above

LEC: Gary Rall and Jim Veatch requested GTE to agree to a next meeting/conference call date but GTE made no specific commitments were made for future meeting dates. Dan Bennett said he would get back to Jim Veatch and set up a call within the next few weeks.

Attachment:

7. POLES, DUCTS, and RIGHT OF WAY (ROW)					
A.		General: GTE must make owned/controlled conduits, pole lines, ROW available to AT&T on an equal basis.	Open, GTE plans on using their 5 year planning horizon for this requirement		
B.		General: GTE will allow AT&T access to GTE's conduit prints for pre ordering planning at GTE locations.	Agree; if AT&T goes to GTE engineering office to look at specifics i.e., point A to point B. No commitment letter is required.		
C.		General: AT&T will be provided with a Single-Point-of-Contact (SPOC) for Structure lease agreements	Agree; GTE wants to use their regional account teams. This is acceptable		
D.		General: GTE will not block private assignment of ROW; and will provide access if they hold the rights to assign	Agree		

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AGPL 002276

gc0430uf

7. POLES, DUCTS, and RIGHT OF WAY (ROW)				
E.		General: GTE will provide to AT&T a customized diagram of the conduit system (including manholes) or pole line based on negotiation.	Open	
F.		General: GTE will allow AT&T personnel to examine conduit system or pole line engineering prints at their offices.	Agree; if AT&T goes to GTE engineering office to look at specifics i.e., point A to point B.	
G.		General: GTE will provide information regarding the availability of conduit within 5 business days of receiving a written request from AT&T, 10 business days for a field based survey of availability.	Open; GTE is unable to commit to quantifiable intervals at this time. GTE commits to processing requests ASAP. Escalation required	
H.		General: GTE will provide conduit/pole space to AT&T within 20 business days after they receive written confirmation from AT&T that the space, previously deemed available by GTE, is wanted.	Open; GTE is unable to commit to quantifiable intervals at this time. GTE commits to processing requests ASAP. Escalation required	
I.		General: GTE will allow AT&T to audit the physical manholes/conduit systems to confirm usability.	Agree; requires reasonable advance notification and GTE escort. The cost of the escort to be paid by AT&T.	
J.		General: GTE will complete "make ready" work at a reasonable cost within a reasonable time frame.	Agree	
K.		General: AT&T must have equal access to customers. This includes equal and non-discriminatory access to entrance facilities (cable vaults), ducts, equipment room, telephone closets that are necessary for local competition.	Open	
L.		General: GTE charges for access to public or private rights of way controlled by GTE should be limited to the actual costs incurred.	Open	
M.		General: GTE will tariff conduit space and pole attachment rates. Priced distinctly from other elements at TSLRIC	Open; GTE plans to use contracts where allowed and market based pricing	
N.		Aerial Plant: AT&T has the right to attach pole-mounted cross-connects, terminals and apparatus on GTE controlled poles.	Agree; all work must be subject to applicable laws and safety standards. GTE to provide caveat text.	
O.		Aerial Plant: AT&T has the	Agree; all work must be subject to applicable laws and safety	

AT&T Proprietary (Restricted)

7. POLES, DUCTS, and RIGHT OF WAY (ROW)				
		right to attach brackets and hardware to GTE controlled poles using AT&T personnel or AT&T subcontracted vendors.	standards. GTE to provide caveat text	
P.		Aerial Plant: GTE must provide AT&T with copies of existing pole prints.	Open; if AT&T goes to GTE engineering office to look at specifics i.e., point A to point B.	
Q.		Underground Plant: GTE should not hinder/restrict or unreasonably withhold or delay any modifications to conduit systems that allow access to and or egress from the conduit systems.	Agree	
R.		Underground Plant: GTE should include the cost of conduit space as part of the cost of loop resale.	Open	
S.		Underground Plant: Where at least two inner ducts remain available (including one spare for GTE use) AT&T should be allowed access to and use of one of the inner ducts.	Agree: The issues involved in issue 7A will have a direct effect on this.	
T.		Underground Plant: GTE will allow AT&T to maintain conduit space leased to AT&T	Agree; requires reasonable advance notification and GTE escort The cost of the escort to paid by AT&T.	
U.		Underground Plant: GTE will not unreasonably restrict manhole interconnections, breaking out of GTE manholes, and breaking out of GTE conduit by AT&T. GTE will not unreasonably restrict new duct entrances to pre-cast knockouts.	Open	
V.		Underground Plant: GTE will establish a non discriminatory priority method to access GTE manholes/conduits in case of an emergency	Open; GTE agrees there is a need for this, but they have yet to establish a process to do so.	

DETAILED LOG OF DEALINGS WITH LEC
MEETING/COMMUNICATIONS LOG

*Privileged and confidential
Prepared for Use with Counsel*

Meeting ID GM0501G
Notes: Lisa Tyler-Stanley
Date and Time of Contact May 1, 1996

Nature of Contact Conference Call

Participants

<u>AT&T</u>	<u>GTE*</u>
Joyce Beasley	Dan Bennett
Rasul Damji	Don McLeod
Reed Harrison	Connie Nicholas
Gary Rall	John Peterson
Ron Shurter	Meade Seaman
Ross Richards	
Lisa Tyler-Stanley	

- As identified on the call.

Detailed Statement

Executive review of negotiations progress.

Discussion

Electronic Interface requires use of Blanket Authorization: AT&T stated the Blanket Letter of Authorization (LOA) is used in the industry today. AT&T believes there are procedures, processes, and precedents in place. Others (*companies*) have agreed. AT&T wants to be able to reach agreement. Needs agreement to reach of single-point of interaction on pre-ordering. (*with end users vs. seeking written authorization mailed to AT&T prior to order issuance*).

Discussion between attorneys (Joyce Beasley and Connie Nicholas) on Section 702 of the Telecommunications Act. GTE believes potential legal exposure to customers. GTE concerned that there is no precedent for letter of authorization. AT&T responded that what the two companies put together (*process for LOA*) operationally can be presented to the F.C.C. AT&T could argue that the Act doesn't distinguish between interlata versus local for LOA.

GTE responded that AT&T should take the issue to the F.C.C. - GTE not interested in pursuing. SMEs can proceed with the design of the process with LOA and without the LOA as a contingency.

Change As Is: GTE (Peterson) responded that it was "not willing to do that." Concerned about customer irritation. GTE also concerned about AT&T's marketing efforts. (*If GTE has to market, GTE believes that AT&T should market, too. Don't wish to do AT&T's marketing for AT&T*). AT&T (Shurter) replied that (*the team*) needs to be clear on what's being discussed - AT&T is talking about primarily residence customers.

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DETAILED LOG OF DEALINGS WITH LEC
MEETING/COMMUNICATIONS LOG

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Process: AT&T expressed concern regarding speed of negotiations. GTE (McLeod) replied that the companies will have issues that are not agreed to. Recommend having John at the meetings to help facilitate progress.

AT&T (Shurter) replied that GTE should have Subject Matter Experts (SMEs) readily available. Need to speed the rate of meetings. Reed Harrison questioned if the momentum between the two companies up to speed. The team should task John and Gary to work to bring the processes up to speed. Don McLeod replied that GTE is not required to work by the AT&T time schedule. Ron Shurter responded that AT&T and GTE are pursuing a joint goal. Currently don't have a joint implementation plan. The timeline needs to be a joint timeline. Don McLeod agreed stating " don't want letters coming back to us saying GTE is uncooperative."

Reed Harrison stated that the project could be jeopardized if process work not done. John Peterson replied the team needed to be clear and prudent on the priorities. There are probably issues that don't need to be closed within 135 days – but something else (*other than 135 days*).

The team recommended that Gary and John sit down and prioritize. If they cannot accomplish, then bring issue to the Executive Team. Gary and John to develop the master plan. If they need help – bring to the Executive team.

Next Meeting:

May 7th - 2:00 - 4:00 p.m. (CDT) – Dallas, Texas.

Work Items:

Identify items worked at State vs. National	John/Gary/Meade	5/7
● Interpretation of Act for LOA	Joyce/Connie	5/7
● Set up Pricing Discussion	Meade/Gary/Lisa	immediate

Detailed Log of Dealings with LEC

Meeting ID: GC0502S

Date & Time of Contact: 05-02-96

Nature of Contact: Conference Call

Identify Participants & Title/Position for:

AT&T: Brian Tierney
Harold Watson Corp. Security
Joyce Rapp ORT
Theresa Mueller Corp. Security

GTE: Mike Arlington Corp. Security

Minutes Prepared by: Brian Tierney

Mike Arlington stated that GTE has approximately 18 million lines. He has brought the Security issues before his Negotiations Team, specifically, John Peterson and Dan Bennett.

Mike Arlington also stated that GTE's research found that state PUC's do not mandate that Carriers have Call Annoyance Bureau's, but that they have threatened to force rebates if they are not provided, \$2-\$8 per customer.

The issue of notification in the instance of a Subpoena or Court Order is addressed in the FBI-Telecommunications Industry Liaison Unit, Electronic Surveillance Interface - Draft 6, April 22, 1996. AT&T interpretation is that LEC's are permitted to inform other CLEC's involved when their customers are involved.

Mike Arlington of GTE agrees, and stated that it happens today in the case of live traces, when a line has to be traced from GTE's network, into AT&T's network.

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gc0502s

AGPL 002286

5/4/96 - 5/9/96

AGPL 002287

Detailed Log of Dealings with LEC

Meeting ID: GM05070

Issue: Total Services Resale

AT&T Person In Charge of this Issue:

Mike Salazar - AT&T TSR Team Leader

LEC Primary Contact Person:

Dan Bennett, GTE Carrier Markets.

Meeting Minutes Prepared By:

Sandy Noble (5/13/96)

Significance of Issue:

Meeting held to negotiate AT&T's TSR requirements

AT&T GTE Joint Meeting
Tuesday, May 7, 1996
Irving, TX

GTE Attendees

Dan Bennett	Carrier Markets Manager
Shelia Richie	Systems Support Manager
Chuck Seibold	Facilities Inventory Manager
Fred Barber	Customer CARE Support Manager
Pat Cunningham	Carrier Markets Manager

AT&T Attendees

Mike Salazar	Total Services Resale Team Manager
Bill Rose	Total Services Resale Team Manager
Sandra Noble	Project Manager

Dan Bennett, GTE, hosted the meeting and welcomed the participants. The attendees then introduced themselves.

The agenda was developed by the attendees and boarded. It follows:

1. Introductions
2. Review the AT&T Requirements Matrix

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gm05070

AGPL 002288

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3. Review Action Items from Previous Meetings
4. Establish Future Meeting Dates

Requirements Matrix:

GTE provided responses to the AT&T requirements matrix received from AT&T on April 18, 1996. (See attached.) GTE had added its responses to the requirements and populated the status column for each requirement with either closed or open.

AT&T and GTE discussed the requirements listed in the matrix. GTE had noted in the status column that many of AT&T's requirements were closed. AT&T asked to have the methodology explained as to how these requirements were closed, as the responses provided by GTE were not the responses requested by AT&T. Dan Bennett, GTE, stated that if GTE decided to stand-fast on its position, then the requirement was marked closed. Mike Salazar, AT&T, stated AT&T would like to ensure both companies agree that the requirement is closed before a requirement is noted as closed. After discussion, GTE and AT&T agreed that both companies would be in agreement prior to the requirement being designated closed.

Dan Bennett, GTE, stated that GTE believes that a number of the AT&T requirements on the matrix are not required by the telecommunications act. He stated that GTE believes if a request is not part of the act, then GTE has a choice about offering it. GTE added a column to the matrix titled 251. This column will be populated related to whether or not GTE sees an AT&T requirement as included in the telecommunications act.

Dan Bennett, GTE, discussed the difference in GTE's position regarding short term and long term plans for addressing AT&T's requirements. When GTE responded on the matrix to AT&T requests, GTE looked at the interim steps necessary to get AT&T and other carriers into the market initially. Dan Bennett said there was a difference between the interim steps and "end game" position. It was suggested that GTE identify what is considered an interim step.

AT&T and GTE discussed the working of requirements in processes that are parallel, discussing the best solutions, i.e., nirvana, while at the same time working on what we can accomplish in the short term. It is AT&T's belief that the AT&T and GTE executives agreed to work these processes in parallel. Dan Bennett, GTE, said there was a resource issues with working processes in parallel. GTE is not ready to work on two processes.

AT&T and GTE then began reviewing the attached AT&T requirements matrix. AT&T's requirements were compared to GTE responses provided in the matrix. Those discussions follow.

3005

OPEN

AT&T PROPRIETARY (*RESTRICTED*)

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gm0507o

AGPL 002289

GTE will provide some form of interim electronic means to transfer order information from AT&T to GTE and vice-versa.

Shelia Richie, GTE, stated that GTE understands that the NDM process is what AT&T wants. She said that GTE is evaluating NDM capabilities. She will respond to AT&T on May 20, 1996, with a status of that evaluation and review.

Mike Salazar, AT&T, asked if using NDM was a technical problem. Shelia Richie, GTE, replied that it was not a technical issue.

GTE acknowledged that the process GTE is proposing is an antiquated process. Shelia Richie, GTE, stated that "we won't be using a chisel and rock process forever."

GTE stated that the ordering process is being addressed in the OBF forum. GTE asked if AT&T would follow the OBF recommendation. Bill Rose, AT&T, stated that if the OBF was too slow in reaching agreement, another solutions would be necessary.

3010 OPEN

GTE will provide AT&T with the capability to assign telephone number "on-line" providing AT&T with electronic access to the number assignment system, for "real-time" on-line number assignment.

GTE did not agree to provide AT&T with the required capability. They are evaluating electronic bonding for telephone number assignment. Dan Bennett, GTE, will look at a timeline for electronic bonding.

Mike Salazar pointed out to GTE that AT&T wants parity with GTE. If GTE can assign telephone numbers to it's customers at the initial customer call, then AT&T would like to do the same thing.

3015 OPEN

GTE will provide AT&T the Capability to request and receive "Vanity" numbers on the real time basis.

GTE did not agree to provide numbers on a real time basis. GTE again responded that they are looking at electronic bonding to address this issue.

3020 OPEN

GTE will provide AT&T with a real time response for Firm Order Confirmation (FOC)

GTE did not agree to provide real time response for FOC. AT&T restated its position that there is a requirement for an interactive electronic interface. Again AT&T clarified that AT&T wants parity with GTE. If GTE customers get telephone numbers on initial

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contact, then AT&T wants to offer its customers the same thing.. AT&T to check wording to determine if "real time response" shouldn't be further clarified in the requirement by saying interactive electronic interface.

3025

GTE will provide AT&T with real time response for information enabling the scheduling of service availability dates.

GTE changed its position from the last meeting with AT&T, when they stated that they assigned intervals that were based on work load which they derived from an un-named system.

At today's meeting GTE stated that its process was being abandoned and GTE would use standard intervals of one or three days. They also stated that their representatives have a system to indicate if there are left in facilities or not.

AT&T requested that it be allowed to use the same system and methodology as GTE to determine due dates.

Shelia Richie, GTE, stated that this is an issue that is based on the position of GTE.

Shelia Richie, GTE, said that this issue needs to be tabled as the appropriate person to discuss the matter for GTE was not available for this meeting.

3030

OPEN

GTE will provide AT&T with a real time response for information relative to the need for a service dispatch for installation.

Shelia Richie, GTE, said this requirement should be tabled as the appropriate person to discuss the matter was not available for this meeting.

Chuck Siebold, GTE, stated that GTE is concerned about looking up addresses, then spending an extra minute or one-half minute relaying the information to AT&T. GTE stated that adding even 10 to 15 seconds to their process is viewed as a lot of time in the GTE process.

3035

OPEN

GTE will provide AT&T with real time response for Feature, Service and capacity availability within any given area by LSO.

GTE stated that there are two separate parts of this requirement. GTE would like to separate the requirement into two requirements, one for features and functions and the second for capacity.

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Chuck Siebold, GTE, stated that GTE does not have a good method of keeping track of capacity.

Bill Rose, AT&T, asked if this was considered proprietary information. GTE responded that the issue was NOT proprietary, that GTE did not know capacity.

AT&T requested capacity information within any given area by LSO. Although GTE acknowledged that AT&T could need this information if AT&T were offering a "sale" or promotion, GTE did not agree to provide capacity information.

GTE did agree to provide Feature and Function information. Shelia Richie, GTE, agreed to provide AT&T with the status of when AT&T would get the information the week of May 20, 1996.

3040

OPEN

GTE will provide AT&T with a real time response for Service completion with related information on time and materials charges.

The response provided to AT&T in the matrix stated that GTE would NOT provide the requested information. Dan Bennett, GTE, thought that GTE had agreed at the previous meeting to provide this information

There was discussion regarding the difference to GTE between a completion report, which they are willing to provide, and a recap of services. GTE agreed to provide confirmation of each completed order.

AT&T stated that a recap is necessary to ensure the customer received what was ordered and necessary for correct billing of AT&T end user customers. AT&T also stated that GTE would be developing a recap for its billing of AT&T.

3045

CLOSED

GTE will provide AT&T with a real time response for a) service errors, b) jeopardies, and c) missed appointments.

GTE agreed to provide AT&T with real time responses for the requirement.

3050

CLOSED

GTE will provide AT&T with a real time response for any charges associated with required construction for a given service.

GTE agreed to provide AT&T with real time responses for the requirement.

3055

OPEN

GTE will provide a real-time response on change order flexibility?

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AT&T took an action item to further define what is required for change order flexibility.

3060

OPEN

GTE will provide AT&T with a real time response for Order Status at critical intervals to be negotiated.

GTE declined to provide this to AT&T. They will take no further action and consider their response as closure. AT&T does not agree that this is closed.

3065

OPEN

GTE will provide the ability to schedule installations with the customer on line and access GTE's schedule availability to determine time of appointment.

GTE stated that their scheduling based on the Work Scheduler, a GTE system, is not used everywhere and soon the Work Scheduler will not be used anywhere. GTE did not agree to provide AT&T with this requirement.

GTE stated that several of the requirements are issues related to "real-time" systems and should be tabled, as the GTE person to address the requirement was not available for this meeting.

GTE also stated that due dates are assigned from committed orders. {This means that AT&T can't get due dates because AT&T's orders will not be committed until they are entered into the GTE systems.}

3070

See number assignment section items 1 and 2

AT&T will check this AT&T requirement to ensure it is covered .

3075

OPEN

GTE will allow existing GTE customers to retain their phone number in the event they change carriers with not loss of feature functionality

GTE suggested splitting this requirement in two segments. GTE agrees that customers may retain their phone numbers. GTE does not agree that there will not be a loss of feature functionality.

Dan Bennett, GTE, stated that GTE did not believe that the Telecommunications Act required GTE to sell everything. Bill Rose, AT&T said that AT&T believes that it does require GTE to make these feature functions available.

3080

OPEN

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AGPL 002293

GTE will provide the ability to determine what features and functions a given customer currently has (this assumes AT&T has the customers consent to have features disclosed.)

Mike Salazar, AT&T, requested clarification of when a LOA is required by GTE. Dan Bennett, GTE, stated that it was his understanding that GTE had agreed that LOAs were only required for Customer Service Records.

3085 OPEN

Dan Bennett, GTE, will provide a status on May 20, 1996, as to when these will be made available to AT&T.

3090 OPEN

Dan Bennett, GTE, agreed to provide AT&T with a list of tables showing this information. Dan will provide status of when this will be available on the week of May 20, 1996.

3095 OPEN

Dan Bennett, GTE, will provide the definitions.

3100 OPEN

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AGPL 002294

GTE did not agree to provide this information to AT&T. AT&T explained to GTE that this information is important for AT&T in the providing of services. For example, toll blocking at some locations, such as prisons phones. Dan Bennett, GTE, stated this requirements should be tabled, as GTE did not have the necessary people to discuss the requirement.

3105 OPEN
Provide GTE with expected levels of performance (DMOQs) which GTE is expected to meet.

3110 OPEN
Levels of performance DMOQs which GTE is expected to meet.

3115 **CLOSED**
Requests that GTE notify AT&T of any changes made in the service and/or feature set at the time of installation that differ from the original Service Order as given to GTE by AT&T.

3120 OPEN
GTE will negotiate adequate test and turn up processes and procedures required to support the Services ordered by AT&T for it's customers.

3125 OPEN

Requests that GTE identify those areas where Centranet Service is available and that GTE provide the required information for the ordering and provisioning of Centranet Services in these areas.

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3130 **OPEN**
AT&T requires that GTE provide intercept and transfer service.

Dan Bennett, GTE, stated that these services are not available in all states. He agreed to provide a list of where these services are available and the terms and conditions.

3135 **OPEN**
Require that GTE notify AT&T prior to Service Termination (Disconnect), or the termination of any service, feature or function by an AT&T customer.

Dan Bennett, GTE, stated that GTE wants a LOA from the end-user. Dan stated that the OBF is addressing this issue. AT&T again stated that if the OBF is untimely then AT&T is not willing to wait for its response.

3140 **CLOSED**
AT&T is GTE customer of record the end-user CANNOT order a disconnect of AT&T service.

GTE will comply with AT&T request.

3145
GTE will provide interface requirements for populating DA databases.

Dan Bennett, GTE, will pursue this requirement with the AT&T DA SME, Terry Casey.

3150 **OPEN**
Negotiate with GTE a mutually agreeable escalation and expedite process by which Service Ordering and Provisioning can be provided.

Dan Bennett, GTE, agreed to provide the flow of the escalation process to AT&T.

3155, 3160, 3165, 3170, and 3175

Dan Bennett, GTE, will pursue this requirement with the AT&T DA SME, Terry Casey.

3180 **OPEN**
Negotiated with GTE on the management of NPA/NXX splits, the rules regarding the split of a given NPS/NXX and who is in control of NPA/NXX.

Dan Bennett, GTE, will confirm that GTE does not have control of any NPA. He will check to ensure that 813 is not controlled by GTE.

3185

OPEN

GTE provide interface agreements between work centers requiring systems and establishing a change control process between AT&T and GTE

GTE stated that discussion are to begin second quarter 1996. As it is 2Q96, Dan Bennett, GTE, will take an action item to check to see if a GTE team is available.

3190

OPEN

GTE provide training for those technicians assigned to handle AT&T Local Business Installations

GTE stated that they would provide non-discriminatory training.

Review Action Items from Previous Meetings

Dan Bennett, GTE, stated that the action items could not be reviewed, as the GTE principals were not available.

Establish Future Meeting Dates

There will be an AT&T and GTE conference call from 9:00 AM until 1:00 PM on Friday, May 9, 1996. The agenda for the call will be to continue reviewing the requirements matrix.

AT&T asked for a face to face meeting next week. GTE will response to AT&T's request at the Friday conference call.

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AGPL 002297

DETAILED LOG OF DEALINGS WITH LEC
MEETING/COMMUNICATIONS LOG

*Privileged and confidential
Prepared for Use with Counsel*

Meeting ID GM0507G

Notes: Lisa Tyler-Stanley

Date and Time of Contact May 7, 1996

Nature of Contact Executive Team Meeting
Dallas, Texas

Participants

AT&T

Joyce Beasley
Rasul Damji
Reed Harrison
Gary Rall
Ron Shurter
Lisa Tyler

GTE

Frank Compton
John Honabarger
Don McLeod
Connie Nicholas
John Peterson
Meade Seaman

* Mike Billings joined the meeting late.

Detailed Statement

Bi-weekly Executive Team meeting to monitor progress of FTA negotiations. Introduced Rasul Damji as Lead Negotiator replacing Gary Rall, who will continue on Pacific Bell negotiations.

Discussion

Ron Shurter stated that the team needs to succinctly (crisp) and clearly state positions. Need to understand in advance of meetings. Need to ensure managing issues/priorities against the negotiations timeline. Need to identify gaps (what's open/closed). The team reviewed the status of the Meeting held on May 6th.

Ron would like to probe understandings (*of positions*). Per Ron, "Negotiations is about GTE's wholesale capability - keeping AT&T on the network." "It is AT&T's hope that GTE embrace the wholesale business and values keeping AT&T as a partner." GTE needs to drive to a project plan to work issues.

Don replied that GTE was in the wholesale business today with carriers. The company is experiencing "normal struggles within lines of businesses," but it emphasized its full intent to continue a business relationship. Don felt it was important to discuss price issues. "Everyone has fears of losing business - these are normal fears." GTE recognizes that market share will change.

Rasul reviewed dynamics of the May 6th meeting

- Intent of Wholesale
- Focused on solution
- Provide to AT&T at parity with GTE
- GTE perception one of fear - wants assurance of AT&T's intent

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AGPL 002299

Detailed Log of Dealings with LEC

Conference Call ID: GC05100

Issue: Total Services Resale

AT&T Person In Charge of this Issue:

Ross Richards - AT&T TSR Team Leader

LEC Primary Contact Person:

Dan Bennett, GTE Carrier Markets.

Meeting Minutes Prepared By:

Mirna Recoder (5/13/96)

Significance of Issue: Call to negotiate AT&T's TSR requirements

AT&T GTE Conference Call
Friday, May 10, 1996

GTE Attendees

Dan Bennett	Carrier Markets Manager
Shelia Richie	Systems Support Manager
Chuck Seibold	Facilities Inventory Manager
Fred Barber	Customer CARE Support Manager
Richard Kelly	Customer Zone Technician Support

AT&T Attendees

Mike Salazar	Total Services Resale Team Manager
Bill Rose	Total Services Resale Team Manager
Mirna Recoder	Project Management

The agenda was to focus on reviewing and clarify the operation issues listed on the requirement matrix as a follow up to the May 7th meeting and to set up future meetings between GTE and AT&T.

Requirements Matrix:

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AGPL 002301

Dan Bennett opened the meeting by stating that GTE wanted to use the requirement matrix to track status on GTE position based on our requirements. Both GTE and AT&T agreed that the matrix was a good tracking vehicle. Action item will be tracked via a project tool that will be shared with AT&T on May 21st. GTE and AT&T also agreed that both companies would be in agreement prior to the requirement being designated "closed" and that if GTE's position was in disagreement with AT&T's request the issue would be left "open" with "none" designated on GTE's action item. GTE and AT&T proceeded to address the following open issues

GTE will provide misdirected callers with the contact number provided by AT&T. GTE stated that automatic routing or "hot transfer" is not technically feasible at this time.

AT&T asked GTE what they were doing to establish an electronic bonding interface. AT&T requested a practical and effective interface. AT&T also requested that GTE provide a time frame when this interface would be ready for use.

Dan Bennett will ask the Core team members if in fact there is a specific GTE team designated to work on electronic interface. He will also investigate the time it will take GTE to establish an electronic interface.

GTE will provide a "Real Time" electronic interface to review and verify test results.

GTE agreed to provide test results upon request from AT&T via a phone call on a per event basis. This issue was left open due to the lack of electronic interface. Mike will verify with AT&T counterparts to see if this is an acceptable response as an interim solution.

GTE will provide a "Real Time" electronic interface to provide status updates on current "Open" Trouble Tickets.

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GTE stated that status will be made available via their customer center upon request for special circumstances on a per event basis. This issue was left open due to the lack of electronic interface. Mike will verify with AT&T counterparts to see if this is an acceptable response as an interim solution.

GTE again stated that feature update status will be made available upon request for special circumstance on a per event basis. This issue was left open due to the lack of electronic interface. Mike will verify with AT&T counterparts to see if this is an acceptable response as an interim solution.

GTE stated that AT&T would not be allowed to monitor GTE's network. Bill stated that AT&T's reputation was at stake. When AT&T asked how these lines were maintained, GTE offered to arrange a tour at the NOX center in Irvine. AT&T accepted. This issue was left open due to the lack of electronic interface. Mike will verify with AT&T counterparts to see if this is an acceptable response as an interim solution.

GTE agreed to schedule an appointment upon receipt of a trouble ticket, if opened by a telephone call. However, GTE will not send AT&T a scheduled confirmation via FAX or E-mail.

The response provided to AT&T in the matrix referred to issue 3260. GTE will provide notification via phone versus electronically. Again, Mike will verify with AT&T counterparts to see if this is an acceptable response as an interim solution.

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GTE will meet the following status requirement on AT&T services: The ability to retrieve the current status of any trouble report.

3290 OPEN
GTE will meet the following status requirement on AT&T services: Immediate notification when any scheduled appointment is in jeopardy.

3295 OPEN
GTE will close the all TOK (Test OK), NTF (No Trouble Found), and CC (Came Clear) trouble reports in accordance with the AT&T policy. (To Be Provided)

3300 OPEN
GTE will close the trouble by contacting AT&T, AT&T in turn will be responsible for contacting the end-user customer, verifying the trouble is repaired, and then closing the trouble out with GTE.

3305 OPEN
GTE will immediately notify AT&T of any Network event which impacts AT&T end-users. Notification will include areas affected (NPA NXX) and estimated time to repair. AT&T would prefer a real time monitoring arrangement if this is feasible.

AGPL 002304

3310 OPEN

GTE agrees to notify the AT&T CNSC of any scheduled maintenance activity which could have an impact on the service provided to AT&T end-users. GTE will work with AT&T to minimize impacts to major AT&T customers. The time frame for this notification will be mutually agreed upon.

Richard restated GTE's position regarding the response on the matrix. GTE will adhere to GTE's existing guidelines and procedures related to service impacting maintenance requirements. GTE will make every effort to avoid impact to any customer's service.

AT&T requested a copy of GTE's guidelines. Richard will provide the guidelines to AT&T for review.

3315 OPEN

Negotiate a workable Disaster Recovery plan with GTE and agree to perform quarterly tests of the process

GTE stated that this issue was redundant to issue 2715. After much discussion, GTE agreed to provide AT&T with an overview of GTE's Disaster Recovery plan procedures and agreed to work with AT&T in order to reach a mutual agreement.

3320 CLOSED

GTE will provide the AT&T CNSC with "real time" testing capability on AT&T end user services.

GTE stated that the capability of allowing AT&T testing capabilities was not technically feasible at this time. GTE is currently investigating the possibility of establishing testing capabilities with AT&T.

3325 OPEN

GTE agrees to route repair service calls to the correct service provider (AT&T), and AT&T agrees to a reciprocal arrangement for GTE Customers

GTE stated that the response for this issue was the same as issue 3215. GTE will provide misdirected callers with a contact number provided by AT&T. GTE stated that automatic routing or "hot transfer" is not technically feasible at this time.

3330 OPEN

GTE will bill any applicable Time and Materials charges to AT&T, not to the end user. AT&T will provide an address and contact for all applicable tariff charges

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Richard stated that GTE will bill AT&T for charges incurred during a repair activity other than inside wire repair/install. AT&T was not fully satisfied with GTE's response and again stated the fact that AT&T was the customer of record therefore, any applicable bills for time and material should be charged to AT&T and not the end-user.

3335 **CLOSED**
GTE agrees to provide a listing of all applicable charges at the time the Trouble Ticket is closed

3340 OPEN
GTE will use an AT&T branded form any time an AT&T end-user is contacted relative to a trouble report, maintenance charges or any applicable service charges.

3345 **CLOSED**
A GTE Technician will clear any reported trouble to the end-user's network interface

3350 OPEN
GTE will provide an on-line transfer of any AT&T end-user "misdirected" trouble call to the AT&T repair center

3355 OPEN
GTE will negotiate DMOQs for Service repair and create a self-reporting process to AT&T's Repair Center.

Richard stated that GTE had not changed their original position stated on the matrix. He did state that the maximum time frame was 24 hours for out of service and 48 hours for non out of service. However, these time frames did vary from state to state. Richard

AGPL 002306

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agreed to investigate the possibility of obtaining copies of the CPUC out of service/not out of service reports for AT&T's review.

3360 OPEN

DMOQs for Service Repair:

<1% Missed Appointments

<4 hours to restore for >85% of troubles

<8 hours to restore>95% of troubles

24 hours to restore >70% of troubles

MTTRestore <8 hours with dispatch/ <2 hours without dispatch/all other<8 hours

Repeat troubles <5%

Richard stated that GTE's response to this issue is the same as stated in issue 3355.

3365 OPEN

GTE will provide AT&T with an escalation and expedite process and a contact list for Maintenance

According to GTE, copies of this information have already been provided to AT&T. Fred will re-send AT&T another copy.

3370-3390 OPEN

GTE will provide AT&T geographic location information to allow for accurate status's and repair in the case of cable cuts or utility/road construction occurring

GTE will provide AT&T distribution and plant layouts information to allow for accurate status and repair in the case cable of cable cuts or utility construction occurring

GTE will provide AT&T electrical and performance characteristics information to allow for accurate status and repair in the case of cable cuts or utility/road construction occurring

GTE will report all associated maintenance and service charges at the time the trouble ticket is closed with the AT&T service center

GTE will negotiate a mutually acceptable escalation and expedite procedure for all services provided by GTE under this contract.

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GTE asked AT&T to clarify these issues. Bill took this action item. Clarification will be available the week of May 20th.

3395

OPEN

GTE will agree to a trouble priority and severity coding format for all trouble reports handled between the two companies.

GTE agrees to the Telecommunications Service Priority (TSP) guidelines. AT&T needs to review the TSP guidelines.

3400

OPEN

GTE will negotiate mutually acceptable DMOQ's which will apply to the network elements which AT&T leases from GTE. These DMOQ's will be tracked monthly and reviewed for performance on a Quarterly basis. In those cases where the negotiated metric is not met, GTE will prepare a plan to correct the problem and submit it to the appropriate AT&T work center for review and compliance

GTE's response to this issue is the same as stated in issue 3355.

3405

OPEN

GTE will provide the ability to "pre-screen" any activities which would incur charges to AT&T in order for AT&T to validate the activity. This includes, but is not limited to the dispatch of field forces to an AT&T end-users premises.

AT&T requested that GTE clarify their response listed on the matrix. Dan agreed to clarify this issue.

3410

OPEN

GTE agrees to discuss the contracting of GTE technicians to perform work on AT&T end-user Customer's premises representing AT&T. This includes but is not limited to Providing the contracted technicians with AT&T forms for the end-user

There was no change to GTE's original response. GTE restated that GTE will not contract employees to AT&T.

Open Discussion

GTE was asked to provide AT&T with time frames on several issues. GTE refused to provide any time frames during this meeting. GTE's stated that the proper SME's needed to be contacted prior to providing any type of time frames. No time frame was given to AT&T as to when the proper SMEs would be contacted.

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GTE asked AT&T if AT&T would be willing to agree to the issues listed on the matrix if GTE and AT&T's roles were reversed. AT&T response was "Yes". AT&T would have to abide by the Telecommunications Act. According to AT&T, expectations work both ways.

Mike asked that GTE be more specific when providing feedback in the matrixes. AT&T would like to know when GTE's responses/positions are business decisions versus technical capabilities or restraints.

Establish Future Meeting Dates

There will be two two hour conference calls on Wednesday, May 15th and Thursday, May 16th and 1996 at 7:00 am (PST). The agenda for the call will be to continue reviewing the requirements matrix. Dan will provide the bridge number.

AT&T asked for a face to face meeting during the week of May 20th in Pleasanton, Calif. If this is not possible AT&T is willing to travel to Dallas. GTE was reluctant to set a firm commitment date and told AT&T that they would contact AT&T the week of May 13th with a response.

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AGPL 002309

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GM0515G

Date & Time of Contact: Wednesday, May 15, 1996
8:30 a.m. - 3:30 p.m.

Notes: L. Tyler-Stanley

Nature of Contact: Executive Team Meeting

Participants

AT&T

Joyce Beasley
Rasul Damji
Reed Harrison
Ron Shurter
Lisa Tyler
Pat Walsh

GTE

Mike Billings *
Frank Compton
Don McLeod
Connie Nicholas
John Peterson
Meade Seaman

Detailed Statement

This is the third in a series of bi-weekly Executive sessions to monitor the progress of the Federal Telecommunications Act (FTA) negotiations. Agenda topics for this meeting included GTE recent notification of its filing in the State of Illinois for a rural exemption under the Telecommunications Act; addition of Kentucky and Alabama to list of states under the FTA negotiations process; Status of the AT&T request to GTE for copies of Interconnection Agreements and Pricing Principles.

Discussion

Ron Shurter began the meeting by introducing Pat Walsh, Vice President, Law and Government Affairs. Pat will be supporting Joyce Beasley in GTE negotiations.

Rural Exemption

Don McLeod stated that last Friday (5/10) , as part of a response to AT&T's request for interconnection, GTE filed for rural exemption status under the FTA in the State of Illinois. "GTE Telops is large in a small way. The ALJ requested that companies specifically state whether they claim exemption under the Act. We filed." GTE filed for Exemption Status under Section 251 (F1).

Ron Shurter asked if GTE was going to carry the filing beyond the State of Illinois. Don McLeod replied that GTE is planning to claim that status in areas where eligible to do so. Four States, however, are not included; Hawaii, California, Florida and Texas.

Ron Shurter requested that GTE confirm in writing what states GTE planned to file for Exemption Status. He further requested that GTE confirm today (5/15), if possible. Ron stated that AT&T was clearly disappointed in GTE's action; AT&T believes this to be an expression of bad faith. GTE agreed with AT&T to negotiate nationally for all 20 states. AT&T wants to move forward if this filing (*or others*) doesn't hold up the national table.

Don McLeod stated the list would be provided to AT&T by the end of the week (5/17) , and further mentioned that GTE is not excluding any states from the national negotiations. The companies (*AT&T/GTE*) can continued to negotiate. The companies may talk about states in a somewhat different fashion. GTE is not saying its not going to negotiate under the Act.

Pat Walsh asked for a clarification -" out of 15 elements, eight are excluded, is that an assessment of where we are?"

Don McLeod replied that GTE would include Resale, Unbundling and Interconnection.

Ron Shurter stated that this filing adds complexity and work to the negotiations process. If AT&T had known of this action on March 12th, could have increased scope of process. Don McLeod replied that he sees "no change" to the systems and process issues being negotiated. He did envision that pricing in Illinois may change.

Ron Shurter stated that GTE understands that Local Market Entry is AT&T's intent. AT&T perceives the action as barrier to entry (narrows access and is anti-competitive) and is causing confusion and delay. Reed Harrison then asked if there were other surprises or maneuvers that GTE would like to share with AT&T.

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Don McLeod replied that he wasn't in a position to respond; none that he knew of *as of this meeting*.

(Later in the discussion, right before lunch, Rasul Damji asked why GTE chose to file for Exemption Status). Don McLeod replied that the Act gives GTE an option and GTE wants to take the opportunity to operate under that segment of the Act. GTE did not want to foreclose on the opportunity. There were lots of unknowns on pricing resulting in increased exposure to GTE. What is resold may not be most robust in a rural environment; limits unbundling. Rural areas have degree of implicit subsidy. Lack of clarity on Total Service Resale issues raised risk, gave GTE opportunity to protect itself. States have the greatest cost distortion. In some cases, GTE receives more from lifeline service than from local rates due to long loops.

Additional States

Ron added Alabama and Kentucky were added to the FTA negotiations. The official start date for these dates is May 16th (Day One). Implementation is the same as with the current negotiations. By the end of June, AT&T will provided the six remaining states.

Pricing Discussion

Rasul presented AT&T's pricing principles (See Pricing Viewgraphs).

Don McLeod questioned difference in costing methodologies. AT&T replied that retail looks at the retail less avoided cost; unbundling looks at TSLRIC "bottoms up" view. The two methods are different.

Don McLeod questioned benchmarks on the definition of inefficiencies and the origins of the definitions

- Technology
- Ordering
- Network

Meade Seaman then provided a readout of GTE's pricing methodology. Key points:

- Lots of significant costs associated with wholesale; not all are avoided
- Account level costs: Lots of significant costs at a high level
- GTE completed a study at the work center level which shows the account and the costs associated with each account
- GTE will give AT&T cost data, but need to have the right people there (to do an extensive analysis).

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- Doesn't account for new wholesaling costs – additional costs of running the wholesale costs. Should be netting of the Wholesaling business. Meade then referenced California C.P.U.C. filed information.
- GTE will come up with a dollar amount per service. Done on a national basis. Dollar amount would be the amount substantiated. This will vary by state.
 - R1
 - Vertical Features
 - Enhanced Services
 - Eight to ten elements total

Ron Shurter mentioned that need to understand fixed dollar approach. Reed Harrison asked if GTE's study was multiyear? Meade Seaman replied that this is done as part of the resale docket, attempting to remain current with Regulatory. California is the model being used for GTE nationally.

Reed further questioned that the method established an absolute number -

- No avoidable cost
- Assumes total revenue in California
- Concentrates on "fat rabbits"
- Need to understand the service - not avoided costs
- Need to obtain data
- List of Services
- Determine if cost elements are in or out
- Need to find out quickly

John Peterson replied that GTE needs to have a linkage between the TSR and unbundling components. Ron stated that AT&T needs to understand common impacts. TSR and unbundling methods are different, but there may be common elements of costing that appear in both.

Meade stated that you don't want to mix the avoided cost with agreements for mixed services.

Rasul then discussed the Hatfield model -- average pricing in a free market place (not to be compared with of access in a regulated environment).

Meade stated that for TSLRIC you can't move unilaterally to competitive rate structure without disoriented retail rate structure and disoriented wholesale rate structure.

Today is 40 -60% of the cost. GTE today does not include, for instance, Land and Buildings. Not a purely competitive world.

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Ron replied that AT&T would need to understand what cost would be in the unbundled element....warrants further discussion.

Meade stated that TSLRIC doesn't include the conduit, ditches, trucks. GTE in the NPRM (*Notice of Proposed Rulemaking*) will say that elasticity should be included and the price should be marked up.

Action Items

- LEC-to-LEC Agreements: AT&T could send people to GTE facilities to look -
 - AT&T wants to understand technical feasible points interconnection
- Discuss access, technology, Operator, pricing issues at next meeting
 - Also forecast of unbundled elements (rings and loops); separate network elements that we do today and close on those
 - Need agreement on what will be done short-term/long-term (Joyce handling agreements)

Meeting Schedule

May 30	New Jersey
June 12	Dallas
June 19	Conference Call (10:00 - 12 Noon (EDT))
June 26	New Jersey

**EXECUTIVE NEGOTIATING TEAM
MEETING AGENDA**

MAY 15, 1996
GTE Irving Offices
Room: W03M54
8:30 a.m.

5/16 -
copies to
GTE
Team
- mtg
- agenda
proj plan
Timeline
(Work plan)

- Interconnection Rural Exemption - GTE
- New Interconnection Request - AT&T
- Negotiation Process - Joint - *Screening Process*
 - Joint Work Plan - *Part Chart*
 - Current Status of Negotiations
 - Key Issues/Priorities
 - Core Team Screening Schedule
- Pricing Methods & Issues
 - TSR Methods & TSLRIC - AT&T
 - Linkage of TSR & Unbundled Pricing - GTE
- Other Items



R. Reed Harrison III
Vice President
Local Infrastructure & Access Management
Regional Operations

Room 4ED103
One Oak Way
Berkeley Heights, NJ 07922
908 771-2700
FAX 908 771-2219
AT&T Mail atmail/rharrison

May 14, 1996

Mr. Donald W. McLeod
Vice President
Regulatory and Government Affairs - East
Local Competition/Interconnection Program Office
HQE01E63
P.O. Box 152092
Irving, Texas 75015-2092

Dear Mr. McLeod,

AT&T requests the commencement of negotiations under Section 252 of the Telecommunications Act of 1996 for the states of Alabama and Kentucky. This request includes all interconnection issues enumerated in Sections 251 and 252, including prices and terms for network elements used for the origination and completion of interexchange services traffic. My expectation is that our companies can come to a mutually acceptable arrangement through negotiations as envisioned by the Act.

In accordance with the Telecommunications Act, the formal date for commencement of the negotiations for Alabama & Kentucky would be the day after receipt of this letter. I propose that our negotiations for all of these states include all GTE telephone companies including CONTEL. Consistent with the ongoing national negotiations for the first twenty states notified, we propose that the negotiations be held on a combined basis and at a corporate level.

We realize there are a significant number of issues to resolve. We are confident that with a concerted and cooperative spirit, we can resolve these issues in a mutually agreeable manner.

Sincerely,

A handwritten signature in dark ink, appearing to read "R. Reed Harrison III", followed by a horizontal line and a small flourish.

AGPL 002356

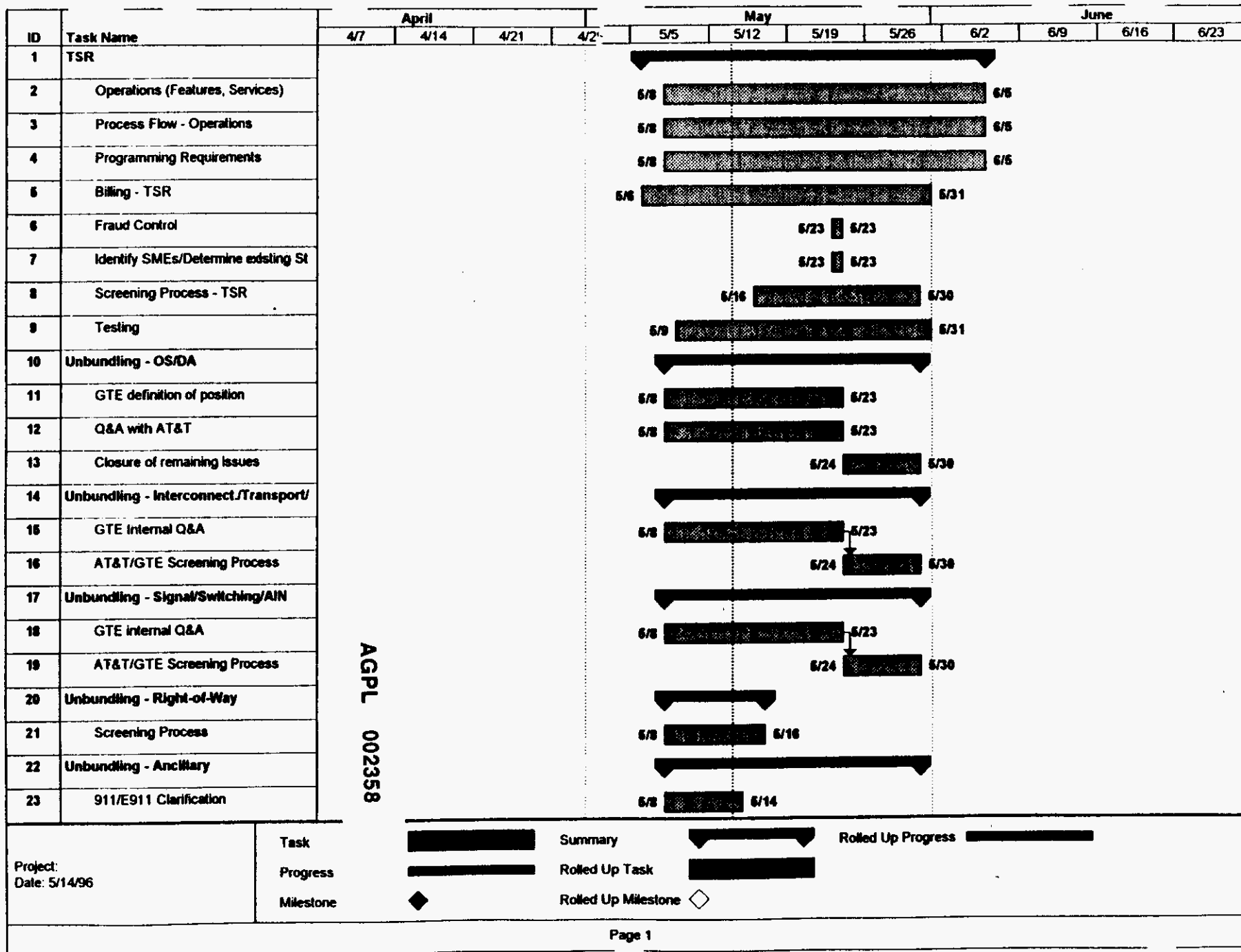
Copy to:

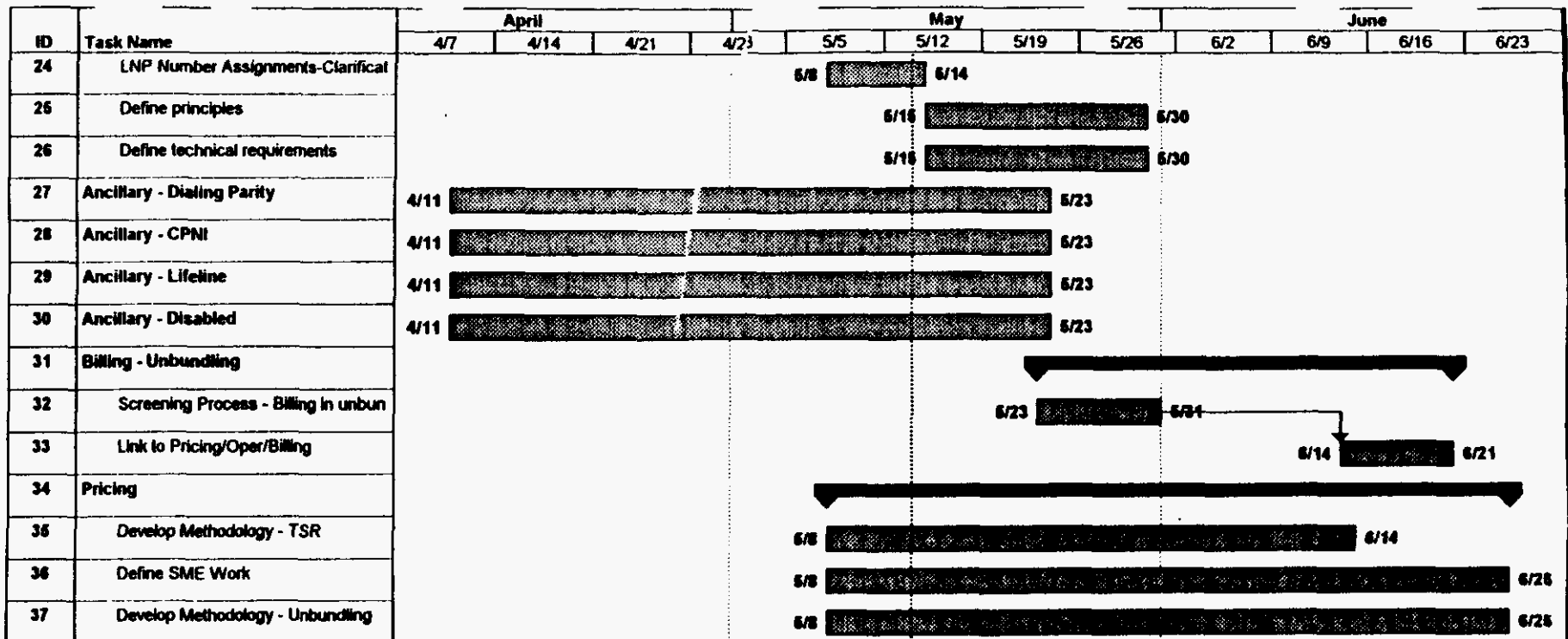
GTE

M. Billings
F. Compton
J. Peterson
C. Nichols
M. Seaman

AT&T

J. J. Beasley
W. J. Carroll
R. H. Shurter





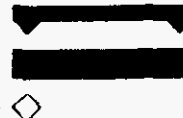
AGPL 002359

Project:
Date: 5/14/96

Task
Progress
Milestone



Summary
Rolled Up Task
Rolled Up Milestone



Rolled Up Progress

AT&T/GTE Negotiations TSR Operations

**SME Work Process Flows,
Program Requirements,
Preliminary Testing**

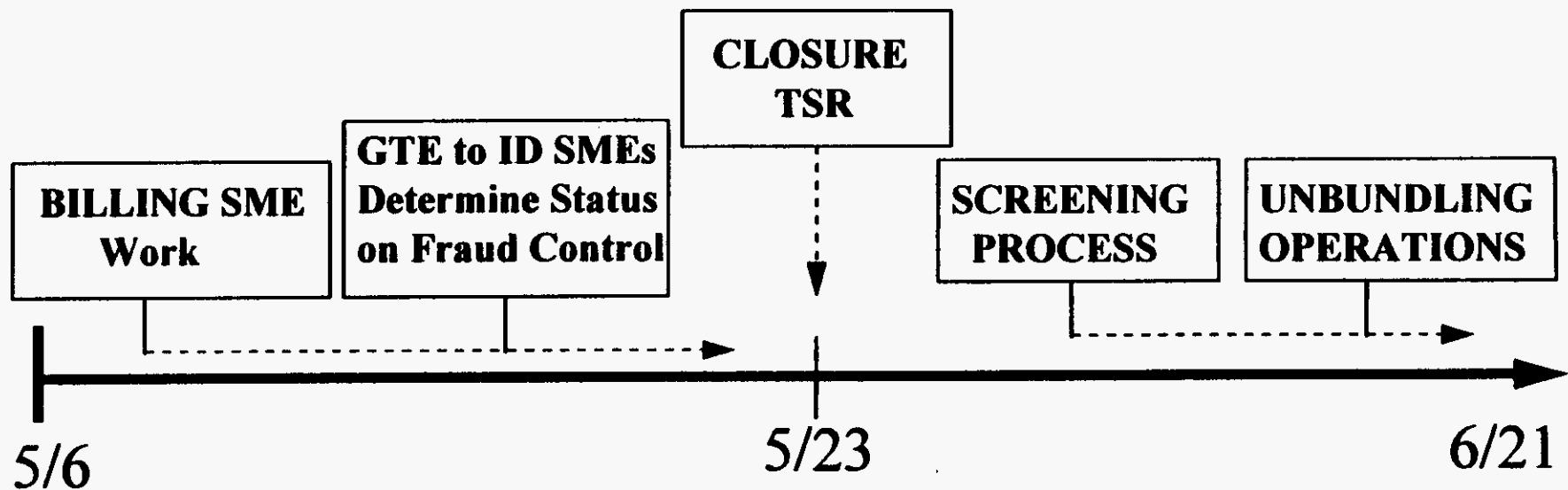
**Screening
Process**



Key Issues:

**CPNI, Features, Funding, Access to Databases,
Branding of Customer Contacts,
Blanket LOA/Change As Is/ 3 Feeds,
Service Quality Standards,
Services & Features Available for Resale,
Dialing Parity**

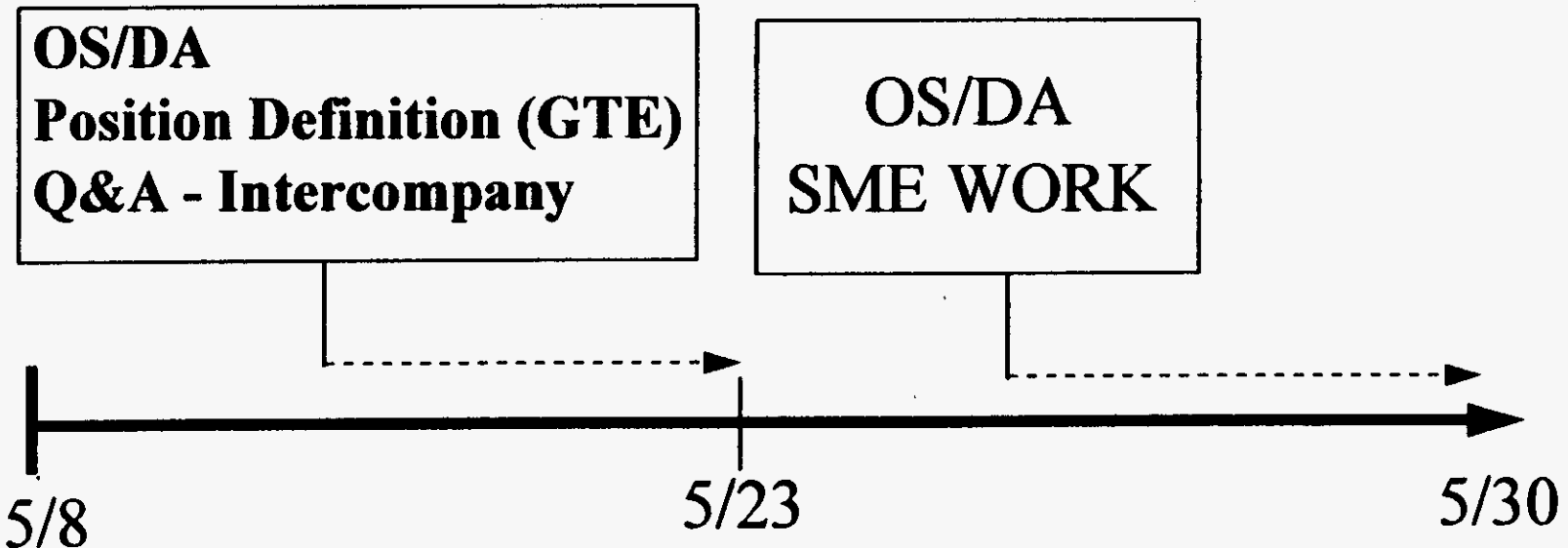
AT&T/GTE Negotiations Billing & Fraud Control



Key Issues:

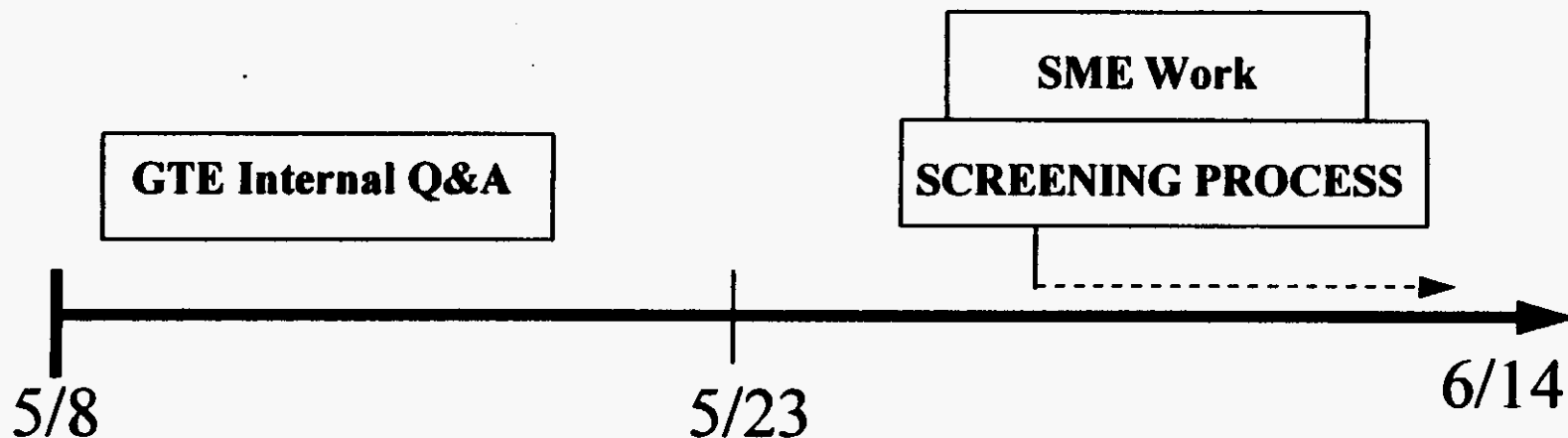
- **BILLING IN AN UNBUNDLED ENVIRONMENT.**
- **FRAUD POLICY - Call Annoyance**

AT&T/GTE Negotiations Operator Services/Directory Assistance



**Key Issues: OS/DA in Unbundled Environment,
Unbundling Vs. TSR**

AT&T/GTE Negotiations Transport, Loops, Collocation*



Key Issues:

- Request for LEC-to-LEC Contracts (*+ amp*)
- Transport, Dedicated Unbundling *Access*
- Basic Network Functions & Combinations
- Switching (Features & Functions)
- AIN

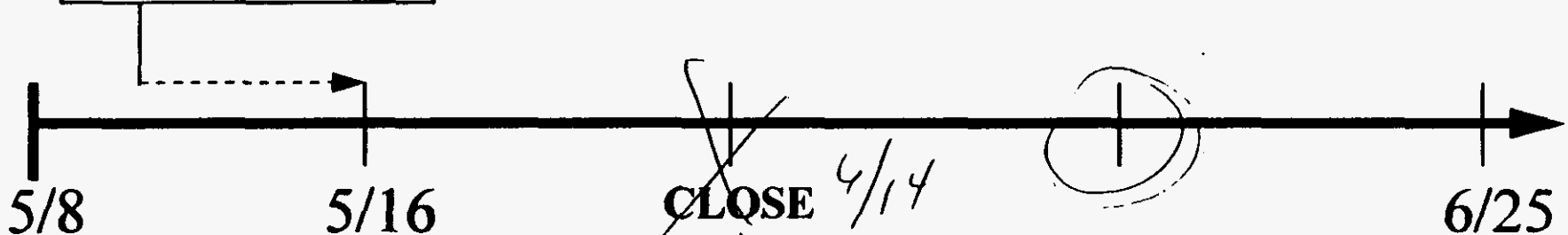
Clarify

AGPL 002363

* Signalling, Switching and AIN

AT&T/GTE Negotiations Unbundling - ROW

**SME SCREENING
WORK**



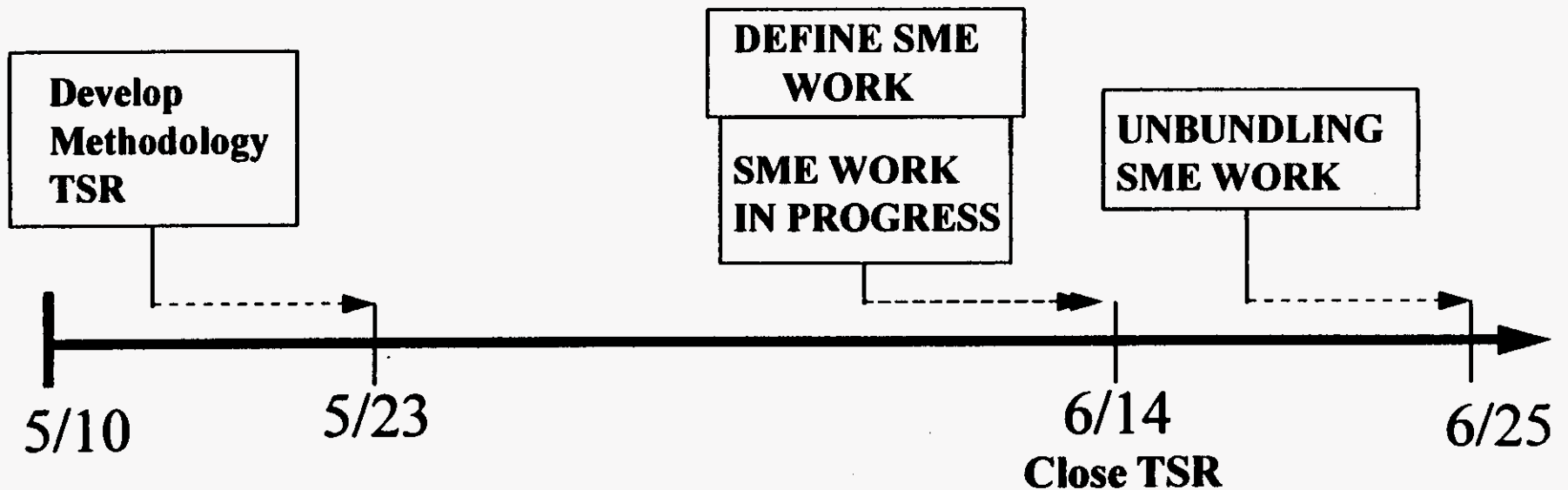
Key Issues:

- Capacity Planning
- Reciprocity
- State Request
- Access & Interval

AGPL 002364

May 14, 1996

AT&T/GTE Negotiations Pricing



Key Issues:

- **TSR Avoided Cost Method**
- **Unbundling @ TSLRIC**

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Prepared for use with Counsel**

**AT&T/GTE Negotiation
Conference Call
Thursday, May 16, 1996**

Conference Call ID: GC05160

Issue: Total Services Resale

AT&T Person In Charge of this Issue:

Mike Salazar - AT&T TSR Team Leader

LEC Primary Contact Person:

Dan Bennett, GTE Carrier Markets.

Meeting Minutes Prepared By:

Mirna Recoder (5/19/96)

Significance of Issue:

Call held to negotiate AT&T's TSR requirements

AT&T GTE Conference Call
Thursday, May 16, 1996

GTE Attendees

Dan Bennett	Carrier Markets Manager
Rodney Langley	Systems Support Manager
Fred Barber	Customer CARE Support Manager
Richard Kelly	Customer Zone Technician Support

AT&T Attendees

Mike Salazar	Total Services Resale Team Manager
Bill Rose	Total Services Resale Team Manager
Mirna Recoder	Project Management
Sandra Noble	Project Management

Purpose of conference call:

**AT&T Proprietary (Restricted)
Solely authorized for the persons with a need-to-know
pursuant to Company instructions**

gc05160

AGPL 002343

AT&T/GTE Negotiation
Conference Call
Thursday, May 16, 1996

3220

CLOSED

Negotiate for the handling of E911 updates to GTE's databases for its Local Resale Customer database.

Rodney stated that GTE agrees to handling E911 updates to GTE's databases for its Local Resale Customer database.

3225

CLOSED

GTE to provide engineering support for all Special Services which are covered under a Local Resale offer, e.g. Data Services, Voice Grade private lines, Intermediate bit rate services, Primary Rate ISDN, Broadband services and Packet services, etc.

Rodney stated that GTE agrees to provide engineering support for all Special Services which are covered under a Local Resale offer, at parity with GTE's local services.

3250

GTE will provide a "Real Time" electronic interface to Trouble Ticket entry and update capabilities.

Mike asked GTE how many repair trouble ticket centers were in GTE. Richard stated that GTE had provided Ross Richards and Gary Rall with a list of four engineering service centers in January of this year. Mike asked for clarification on what GTE meant by engineered services. Richard answered Mike's question by stating that these services were industry standard, based on NC and NCI codes for resale and retail services. Additionally, trouble tickets for special services would also be reported through these centers. Mike stated that his understanding was that GTE currently had two trouble ticket centers for special services and were in the plans of moving to one. Richard will investigate the possibility of having one single point of contact (SPOC) for trouble tickets for Total Service Resale.

3280

OPEN

GTE will meet the following status requirement on AT&T service: Immediate notification of any changes in trouble status electronically.

GTE agreed to notify AT&T via phone of any changes in trouble status. Mike asked GTE to investigate what would be done if via phone call was not acceptable. Richard

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**AT&T/GTE Negotiation
Conference Call
Thursday, May 16, 1996**

and Fred would look at what would be done if via phone would not be acceptable. Richard stated that Chuck Siebold was establishing an interim process. This action item is listed on issue 3355.

3285

OPEN

GTE will meet the following status requirement on AT&T services . The ability to retrieve the current status of any trouble report.

Fred stated that GTE's response was basically the same thing as stated in issue 3280. Mike requested status on electronic interface. Richard asked AT&T what exactly were AT&T's expectations on this item. Mike responded AT&T wanted more specific information as to what work group in GTE is handling the electronic interface issue and a specific date when this would be completed.

Fred explained in detail GTE's current procedure regarding trouble status reporting and GTE's escalation process for GTE's end user customers. According to Fred, GTE agrees to provide AT&T the same status report as it provides to its own end user customers.

3260

OPEN

GTE will provide "Real Time" electronic interface to Provide status updates on current "Open" Trouble Tickets.

This issue is similar to issue 3285 and issue 3280 (i.e. "real time"). Bill took this issue as an action item to clarify if AT&T would accept a phone call versus electronic bonding as an interim solution.

3295

OPEN

GTE will close all Test OK (TOK), No Trouble Found (NTF) and Came Clear (CC) trouble reports in accordance with the AT&T policy (to be provided).

GTE explained that GTE's methods and procedures had been changed in hopes of meeting AT&T's expectations. Richard and Fred will state the new procedure on the matrix. This issue will be left open until AT&T can review GTE's written policy.

3330

OPEN

GTE will close the trouble by contacting AT&T, AT&T in turn will be responsible for contacting the end user customer, verifying the trouble is repaired and then closing the trouble out with GTE.

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AGPL 002346

gc05160

**AT&T/GTE Negotiation
Conference Call
Thursday, May 16, 1996**

Dan will send a copy of GTE's method and procedures to AT&T for review.

3405 OPEN

GTE agrees to discuss the contracting of GTE technicians to perform work on AT&T end user customer's premises representing AT&T. This includes but is not limited to providing the contracted technicians with AT&T forms for the end user.

Richard stated that trip charges apply only when GTE goes to a customer premise. If the trouble is in GTE's network, no charge will apply. Otherwise, charges will be stated up front for authorization. According to Fred, GTE agrees to use the same methods and procedures for AT&T as GTE for its own end user customers. Methods and procedures will be sent to AT&T for review.

Mike stressed the fact that the time to reach agreements on the requirements was critical and that an action plan was necessary to meet the deadline. Dan agreed. The next meeting is scheduled for May 21st and 22nd in Dallas, Texas.

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pursuant to Company instructions**

DETAILED LOG OF DEALINGS WITH LEC

Conference Call ID: GC0516UF

Minutes take By Brian Haux

Date & Time of Contact:

5/16/96 9AM and 5/17/96 7AM PDT (Conference Call)

Nature of Contact:

To discuss Right of Way (ROW) issues with GTE as documented on expectations matrix (attached)

Identify Participants & Title/Position for:

AT&T:

Jim Veatch, Lead Team Negotiator, Joe Hollander, Negotiator, Eddie Norse, Manager, (5/16 only), Rick Zavatero, Manager, Razul Damji, Lead Negotiator, (p/o 5/16) Lisa Tyler, Project Manager (p/o 5/16).

LEC and contact:

Dan Bennett, Account Manager, John Peterson, Director (p/o 5/16) Chuck Bailey, Right of Way SME, Harold Davichek, Right of Way, SME.

Stated purpose of meeting:

Jim Veatch requested the conference calls to review and document each companies position on ROW issues.

Summary:

Jim Veatch asked Dan Bennett of GTE provide AT&T with GTEs responses in a more timely fashion. GTEs response to AT&T for ROW issues to be discussed in this meeting arrived to AT&T on the evening of 5/16 and the morning of 5/17. Dan said he would attempt to get them to AT&T earlier in the future. Below are highlights of the call. Also attached is the revised matrix reflecting changes agreed to by both parties.

GTE's cover letter to AT&T in preparation for this meeting stated that "It should be noted that these agreements will be subject to GTE receiving complete reciprocity from the contracting telecommunications carrier. Dan Bennett and John Peterson defined this

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gc0516uf

AGPL 002366

to mean they would expect reciprocity from AT&T Corp. as a whole not AT&T's local services division. John stated that it is GTE's opinion that AT&T will become a LEC under TA '96 and that it too is subject to the conditions in the ACT governing ROW, therefore GTE should have equal access to all of AT&T's ROW both intra and interstate. Rasul stated that TA '96 is intended to open bottlenecks that are controlled by a ILEC and that competition in the interlata market was already addresses by past legislation and TA '96 is not intended to revisit interlata. Rasul stated that if GTE wanted to negotiate for AT&T interlata ROW as a separate negotiation, that was fine and volunteered to provide a contact for GTE, however that discussion should not be tied to these local service negotiations.

AT&T and GTE agreed to disagree on this statement but both teams agreed to continue negotiating each issue with the understanding than none will be classified as agreed to until the reciprocity issue is agreed to.

Item 7A GTE will provide ROW and conduit to ALECs on a first come first served basis at parity with each other but GTE reserves the right to reserve conduit, ROW space etc. for itself for up to 5 years and not allow ALECs the same reservation rights. GTE stated that they feel they can deny access to ALECs based on lack of capacity, Rick Zavatero stated that AT&T believes the TA allows only Power Companies this right of refusal. This item has been referred to the Core Team for resolution.

7B Parties disagree. GTE feels that if they gave copies of their ROW drawings to AT&T that they would loose control of the drawings. Security concern and lack of staff were also cited by Dan Bennett.

7C agreed except reciprocity issue.

7D agreed except reciprocity issue.

7E disagree. GTE will not allow copies to be made of its drawings. Referred to Core Team.

7F Agree except reciprocity issue.

7G Agreement on issue with wording changes on AT&T's request but not on intervals. Referred to Core Team.

7H AT&T agreed to reword the request to explain that this request of GTE was a firm order not an inquiry. AT&T also agreed to reword the request for a 20 day response to allow for large orders and uncontrollable circumstances.

7I GTE to reword response to show a maximum of 20 days rather than minimum. Parties agree except for reference to item 7A and reciprocity issue.

7J Agreed, with wording change indicated.

7K Agreed, referred to cost team

7L Agreed, referred to cost team.

7M Agreed, referred to cost team.

7N GTE will reword response. Agreement pending.

7O GTE will modify language removing reference to "governing agreement". Agreement pending resolution of reciprocity issue.

7P GTE will not provide document copies to AT&T. Referred to core team.

7Q Agreed.

7R Agreed pending resolution of 7A.

7S Was agreed, now disagreed. GTE has changed their position stating that they will not allow AT&T to work in GTE conduit facilities. AT&T asked if GTE would allow AT&T to work in conduit facilities with a GTE escort that AT&T will pay for? Dan Bennett to respond in next meeting.

7T Disagreement. GTE feels that non-discriminatory access as defined in TA 96 refers to access to existing ILEC facilities as they exist today not modification of those existing facilities such as manholes. Referred to core team.

7U Agreed

See attached matrix.

5/30/96 - 6/2/96

AGPL 002392

Detailed Log of Dealings with LEC

Conference Call ID : GC05200

Issue: Total Services Resale

AT&T Person In Charge of this Issue:

Mike Salazar - AT&T TSR Team Leader

LEC Primary Contact Person:

Dan Bennett, GTE Carrier Markets.

Meeting Minutes Prepared By:

Mirna Recoder (5/27/96)

Significance of Issue:

Meeting held to negotiate AT&T's TSR requirements

AT&T GTE Conference Call
Monday, May 20, 1996

GTE Attendees

Dan Bennett	Carrier Markets Manager
Rodney Langley	Systems Support Manager
Carline Stewart	Carrier Markets Manager

AT&T Attendees

Mike Salazar	Total Services Resale Team Manager
Bill Rose	Total Services Resale Team Manager
Mirna Recoder	Project Management

Mike Salazar opened the meeting by stating that he would FAX a flowchart depicting the interim solution for electronic bonding. Mike stated that he wanted to insure that GTE agreed with the drawing and specifications. Rodney Lanely will get back to Mike with GTE's response. Mike also informed GTE that the issues listed in matrix three referred to Terry Casey regarding directory assistance and directory listings would be handled by the ordering and provisioning team.

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gc05200

AGPL 002393

2005 OPEN

No loss of feature of functionality for all call types at parity with GTE services: same dial tone and ringing.

GTE will rewrite position to state that they will provide this service at parity with GTE.

2015 OPEN

No loss of feature functionality for all call types at parity with GTE services: flat and measured services.

Rodney stated that GTE is agreeing with AT&T however, the state legislated acts and wording may not apply in all states. There are variances by state. Bill asked GTE to be more specific. GTE will list the caveats by state.

2020 OPEN

No loss of features or functionality for all call types at parity with GTE services: provide speech recognition as available.

Same response as issue #2015. Rodney stated that GTE agrees with AT&T, however, the state legislation act and wording may not apply in all states. There are variances by state. Bill asked GTE to be more specific by listing any caveats by state.

2025 OPEN

No loss of features or functionality for all call types at parity with GTE services: same extended local free calling area.

Same response as issue #2015 & #2020.

2030 Open

No loss of features or functionality for all call types at parity with GTE services: 1+ IntraLATA toll calling.

Same response as issue #2015, 2020 & #2025. AT&T and GTE reviewed issues 2035-2070. These issues have the same response as issue #2030.

2075 OPEN

GTE will provide for pre-subscription for InterLATA Toll Services.

Rodney stated that GTE provides pre-subscription if a switch is capable of this functionality. According to Rodney, Terry Casey (AT&T) was provided with a copy of list specifying GTE's switch capability. GTE agreed to provide this where it is technically feasible. GTE's response will be reworded to add caveats.

2080

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GTE will provide pre-subscription for IntraLATA Toll Services.

According to Rodney, pre-subscription for IntraLATA toll services is dictated by the state commission. GTE will clarify GTE's position by adding caveats.

2135 **OPEN**

Call Blocking: 900,700

Rodney stated that GTE does not offer 700 blocking due to technical limitations. GTE position will be reworded for clarification.

2140 **OPEN**

Call blocking: NPA, NXX, and NPA NXX.

Rodney asked AT&T for clarification. This is action item #88 .

2145 **OPEN**

Call Blocking: collect calls

Rodney stated that GTE can only block collect calls within their own territory, if the call is generated within GTE's territory. Rodney will reword GTE's position to state that GTE will call screen for collect calls that originate within GTE's network and customer Database at parity with GTE.

2150 **OPEN**

Call Blocking: 3rd party bill

GTE's response is the same as issue #2145.

2155 **OPEN**

Call blocking: anonymous call rejection

Bill will clarify AT&T's requirement and Rodney will clarify GTE's response .

2215 **OPEN**

GTE will provide the capability to obtain NXX's at the same speed as GTE.

Rodney stated that GTE only obtained NXX's for GTE in order to provision the Local Exchange Routing Guide and was not willing to obtain NXX's for other entities because Bellcore now handles NXX assignments. Rodney will re-investigate GTE's position.

2220 **OPEN**

GTE agrees to equal participation and agreement with N11 assignments. Line class codes may be viable option to facilitate implementation.

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gc05200

AGPL 002395

Rodney will re-investigate GTE's position.

2225 **OPEN**
GTE agrees to equal access to identification of MINS (cellular)

Bill needs to clarify request. This is action item #91.

2230 **CLOSED**
GTE agrees that PB manages NPA/NX splits as Number Administrator in California. Any splits and overlays will be discussed in the industry and approved by the CPUC.

GTE concurs that Pacific Bell is the NPA/NXX administrator in California and that the CPUC must approve NPA plans in California.

2235 **OPEN**
GTE will provide LERG reassignment in blocks of 100 numbers (avoid 10 digit routing in AT&T switch)

GTE will not provide LERG reassignments due to a combination of business and technical issues. GTE position will be reworded.

2240 **OPEN**
GTE agrees to number assignment arbitration by a neutral party, not Bellcore.

Bill asked GTE if GTE would object to number assignment arbitration if the neutral party was not Bellcore. Rodney stated that GTE would probably object. Bill stated that AT&T feels that Bellcore may not be a neutral party. Bill agreed that GTE's position is clear. Both AT&T & GTE agreed to disagree.

2245 **OPEN**
GTE agrees to assign a minimum of one (1) NXX per rate center or one (1) per central office exclusively, subject to industry capabilities.

GTE stated that this would be a technical nightmare. GTE could exhaust the numbering plan and could be accused of discrimination. GTE response will be reworded to reflect industry and business position.

2250 **OPEN**
GTE agrees for long term NPA/NXX assignment and administration to establish a neutral third party for the furnishing and administration of numbers.

Same response as issue #2240.

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gc0520o

AGPL 002396

2255

OPEN

GTE agrees for long term NPA/NXX assignment and administration in maintaining sufficient numbers to meet the needs of all local service providers.

Same response as issue #2240.

2260 -2275 (Resale Portability Issues)

Rodney asked AT&T to clarify how resale number portability would work . GTE agrees that the end user can keep the same number as long as the serving wire center does not change. Rodney also stated that Gary Rall (AT&T) and Judy Parrish (AT&T) had agreed in the past that retention of telephone numbers was not considered portability. Bill will clarify these requirements.

2280

OPEN

GTE will provide access to directory assistance data so that AT&T can self provision it's own directory assistance service.

GTE will not provide access to directory assistance due to technical limitations . GTE's action item is "none".

2615

OPEN

Provide the capabilities required for lifeline services at parity on a going forward basis, this includes a billing plan, access to the subsidy pool, etc.

Bill and Mike had previously stated that Terry Casey (AT&T) was the subject matter expert (SME). After meeting with Terry and Bill agreed that the provisioning and maintenance SME's are responsible for the process and not the content of this information. Therefore, the 3000 series issues related to directory assistance or directory listing would remain opened until resolved..

3145

GTE will provide interface for DA database

GTE has provided this information to AT&T's Maria Stone. Closure of this is pending Bill verifying GTE's statement.

2615

OPEN

Provide the capabilities required for lifeline services at parity on a going forward basis, this includes a billing plan, access to the subsidy pool, etc.

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GTE stated that hospitality life lines/prisons would be sold to AT&T. However, AT&T would be responsible to recoup lost revenue out of the pool like GTE does today. GTE will reword position.

2715

OPEN

Agree to mutual participation in disaster recovery plans.

Bill stated that GTE's original position looked as if GTE did not want to agree on a mutual process. Rodney stated that GTE's disaster recovery SME needs to be involved in order to address this issue and that Dan had this as an action item. Bill asked if GTE could invite the disaster recovery SME to the Friday, May 24th conference call. Rodney stated that GTE was unsure if the scheduled conference call could take place on Friday but would know for sure by Thursday, May 23rd. Bill again requested that the disaster recovery conference call be held on Friday in addition to reviewing and clarifying the work plan. Again, Rodney stated that GTE would notify AT&T by Thursday, May 23rd if these conference calls were possible.

After much discussion, Mike and Bill stated that issues #2085-2130 and issue #2160-2210 would be handled by the pricing team. Mike also stated that issues #2690-2710 were being reviewed by AT&T prior to closure. There are no action items on these issues. Mike also stated that AT&T to revisit and re-clarify which team within AT&T would handle the various elements within the 3000 series.

The next conference call is scheduled for Friday, May 24th.

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gc0520o

AGPL 002398

Detailed Log of Dealings with LEC

Conference Call ID: GC0520uf

Date & Time of Contact: May 20, 1996
7:00 a.m. - 8:00 a.m.

Nature of Contact: Conference Call

Participants

<u>AT&T</u>	<u>GTE</u>
Rasul Damji	Chuck Bailey
Lisa Tyler	Dan Bennett
Jim Veatch	David Chick
Bonnie Watson*	Dave Gudino*
	John Peterson

*Legal Counsel

Minutes Prepared By: Lisa Tyler

Detailed Statement

AT&T and GTE met to implement the Core Team screening process as the first point of escalation on Right-of-Way concerns. The key issue being discussed was reciprocity of access to poles, conduits and rights-of-way. GTE's perspective during Subject Matter Expert (SME) discussions was that AT&T has an obligation under the Telecommunications Act to provide reciprocal access to AT&T poles, conduits and plant regardless of whether these are part of AT&T's local or long-distance infrastructure.

AT&T's position is that negotiations under the Telecommunications Act, specifically Sections 251 & 252, concern the provision of local services. Discussions relating AT&T long-distance infrastructure are managed by a different set of representatives within AT&T. AT&T recognizes its' obligations under Section 251(b)(4) and, as part of any local service discussions, AT&T would consider GTE's request for access to poles, conduits and rights-of-way.

Discussion

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John Peterson opened the discussion with the following key points:

- There seems to be a disconnect on legal issues surrounding reciprocity
- GTE views the Act as having obligations for all Carriers, not just Incumbent LECs
- GTE views AT&T Corporation as one entity
- GTE has seen a draft contract for conduits with respect to the AT&T's long distance. Conduit space spans large geographic area.

Rasul Damji replied that its local infrastructure is not in place. Long Distance (LD) representatives control LD infrastructure. If GTE interested in LD infrastructure, then GTE can work with the Long Distance people to negotiate.

John asked for clarification of AT&T LD versus local for infrastructure. Dave Gudino replied that as the new CLECs (Competitive Local Exchange Carriers) evolve down the line, there may be a less of a separation between local and long distance operations. However, it is reasonable for AT&T to keep its local and long distance operations separate considering the requirements of TA '96. How GTE contracts for these rights will, for the time being, depend upon how AT&T is structured.

John and Dan asked questions about AT&T's definition/treatment of intralata toll as it related to local exchange and long distance. No definitive response was given. [Note, presently IntraLATA calls are neither local nor long distance. They are in-state calls made outside the caller's "free" calling area but within the caller's LATA.]

Bonnie emphasized that AT&T is cognizant of its responsibilities under TA '96 Section 251(b)(4) when it becomes a LEC and cited the definition of a "LEC" ("any person that is engaged in the provision of telephone exchange service or exchange access") and the definition of "Exchange Access" ("the offering of access to telephone exchange services or facilities for the purpose of the origination or termination of telephone toll services".]

Rasul Damji and Jim Veatch then reaffirmed that AT&T would consider GTE's request for reciprocity on local access and would refer GTE to LD representatives for LD requests.

Dave Gudino said in view of the way companies within the industry are evolving, this seems reasonable.

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Jim Veatch then discussed second issue where GTE will not permit copying of prints of poles, conduits, ROW maps.

Dave Gudino stated that the business reason is that GTE doesn't want to disclose this information to undisclosed agents of third parties, who they believe are merely on fishing trips.. GTE is also concerned about insufficient resources.

Bonnie Watson asked if GTE could come up with a mechanism to safeguard against this issue (people who are just want to see the infrastructure vs. legitimate local service providers) and develop a process to reduce the resource drain on GTE (AT&T would do its own copying, etc.) would that be acceptable?

Dave Gudino, believes that would be acceptable and would discuss this further within GTE.

The next issue discussed was Item #4185 (*GTE reference number*) in AT&T's Interconnection Matrix. (*General: AT&T must have equal access to customers. This includes equal and non-discriminatory access to entrance facilities (cable vaults), ducts, equipment room, telephone closets and other apparatus that are necessary for local service*). GTE's position is that equal access to facilities only is mandated..Dave Gudino and Bonnie Watson agreed that they would exchange legal positions in writing. [See AT&T letter dated June 10, 1996.]

With respect to Item # 4200 , Bonnie requested a copy of GTE's draft pole attachment agreement. . Dave Gudino stated that a draft would be ready by the end of the week (5/24).

The next sissue discussed was Item #4215: *Underground Plant: GTE should not hinder/restrict or unreasonably withhold or delay any modifications to conduit systems that allow access to and egress from the conduit systems.*

GTE doesn't see any reason for hindering this. They will follow the provisions of TA '96.

Discussed Item #4235: *Underground Plant: GTE will permit manhole interconnections, breaking out of GTE manholes, and breaking out of GTE conduit by AT&T. GTE should not unilaterally limit new duct entrances to pre-cast knockouts.*

Jim Veatch further explained that TA '96 would support AT&T's need to make modifications to existing or future plant; existing or prospective facilities.

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Dave Gudino replied the concern here is that is on protecting the infrastructure. Not clear that TA '96 covers both existing infrastructure and modifications going forward.

Bonnie Watson requested clarification of GTE's position..

Dave Gudino stated he will work his team on this one.

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Detailed Log of Dealings with LEC

Log of Telephone Conversation with GTE

Call ID: GC0521G

Date & Time of Contact: 5/21/96, Approximately 3:35 p.m.

Nature of Contact: Telephone Call re: Core Team
Issues Matrix

Participants:

AT&T

Lisa Tyler

GTE

John Honaberger

John Honaberger called to discuss the Core Team Issues Matrix faxed to GTE on Monday, May 21st. John expressed his concern regarding both the format and the "tone" of the issues as it did not to him appear that it represented the issue as he understood them. He stated that the "tone" appeared that GTE had in fact made no progress on the issues identified.

I replied that while John was on vacation, we made an agreement to draft the issues, placing the words draft on the top of the document. If he or John Peterson were uncomfortable with the language, or if they believed the companies were making progress, they were free to respond accordingly. I also mentioned that the issues provided were no different than in previous documents provided to GTE. AT&T has provided numerous summaries, but has received no official GTE response to the issues identified.

John responded that he believed the issues should have been couched as 'related to the Act, not related to the Act or other.' He also mentioned that not all issues identified in previous discussions were included in the matrix.

I acknowledged that the issues captured were to support the TSR Operations items only, to facilitate the priorities we had identified as a team (both Core and Executive). I also stated that I believed our issue and business reasons were noted and again, if the specific words around the issue don't meet with GTE's expectation of language, then GTE can respond accordingly. I also asked if GTE would provide the response prior to the call.

John replied he was unsure of what John Peterson would do in terms of a response. He thanked me for the clarification and ended the call.

Lisa Tyler

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gc0521/g

AGPL 002403

Titles missing

Meeting ID: GC0522G

AT&T and GTE Core Team Meeting
May 22, 1996

Attending via Conference Call:
AT&T: Rasul Damji, Lisa Tyler, and Sandra Noble
GTE: John Peterson and John Honaberger

Rasul Damji introduced Sandra Noble as a new member of the core team who will be joining to support the AT&T team and also link core team timelines with the AT&T SME teams.

Rasul began the meeting by summarizing the AT&T and GTE core team objectives. Rasul stated the objectives as:

- The core team will approach issues through the high level plan finalized by the team last week, taking the jointly developed timeline very seriously and taking action whenever the timeline is not being met. The core team will also work on identifying and resolving gaps to support the SME teams in meeting the timelines, as GTE and AT&T have agreed on the importance of keying up issues within the timeline. The Executive team will be asked for support after the core team determines executive support is required.
- The core team had previously determined that TSR is the priority that the team will screen. Lisa Tyler, AT&T, was previously asked to prepare a draft document of TSR issues for the core team to review and begin the screening process for executive key-up. Lisa provided the draft to the team prior to today's meeting.

After Rasul reviewed the objectives, he asked GTE if they agreed. John Peterson, GTE, agreed.

Rasul expressed that he wanted to start today on keying-up TSR issues for the executives, knowing that they will need background information related to the issues, i.e., the what and why of the issues. Rasul stated that after the three hours planned for today's call, additional time may be needed tomorrow. He asked GTE if that was their expectations as well. John Peterson, GTE, agreed.

GTE did not provided AT&T with written responses to the issues matrix as they had previously agreed. John Peterson, GTE, stated that he wanted to tie the issues screened to the AT&T requirements matrix. Rasul suggested that there issues could be looked at from either a verbatim at the requirement level, or from a higher level if the issue touched several requirements. The team agreed that, in addition to the issue tracking numbers, the team will reference requirement matrix numbers. The team then discussed and slightly

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modified the "draft" issues tracking document for screening.. Modifications to simplify and clarify the document were agreed upon.

The team agreed that it would discuss the screening process and then review the issues from the matrix. John Peterson, GTE suggested that the issues should be further broken down, as there were multiple points in some of the issues.

John Peterson, GTE, expressed that AT&T and GTE could agree that an issue was part of the Telecommunications Act, but then disagree on the definition of what is required. The team agreed that it would be important to understand both legal and business direction for the companies.

GTE agreed to provide written responses to the issues matrix tomorrow morning prior to the core team conference call.

For the first issue TR0001 the team agreed to break it into:

1. List of all GTE retail services available
2. List of the features available for resale.
3. List of services GTE will provide to AT&T as unbranded.

John Honaberger, GTE, asked about the section of the matrix that deals with the electronic bonding interface. John sees it as two pieces, the short term interim solution and a longer term solution.

John Peterson, GTE, asked about AT&T's view of the service delivery process. Lisa Tyler stated that the service delivery process included customer ordering, placing the order, and all the steps in between, leading to the final completion and billing.

The team agreed that TSR003 did not need to be further broken out.

John Peterson, GTE, asked if TSR004 was addressing just residence and simple business. Rasul stated that AT&T was willing to focus on these two services, but stated the issue is really for everything.

The team continued to review TSR005 and TSR006. AT the completion of the review of each issue, Rasul asked GTE if the issue was clear. John Peterson, GTE, responded that all issues were clear.

After reviewing the matrix issues from a process perspective, John Peterson, GTE, suggested adding other issues to the screening.

John Peterson, GTE, suggested adding directory as an issue. John stated that there did not appear to be any change in the GTE position on call routing. John Honaberger, stated that he had not seen anything in the requirements matrix that referred to a "platform."

Lisa Tyler, AT&T explained that white papers defining AT&T's position were exchanged between our companies. John Peterson, GTE, stated that we need to make this issue very clear. He said it looks like we are trying to take a resale service and trying to unbundle it. John stated he sees this as an issue; and that there is a fairly significant gap between companies.

John Peterson, GTE, attempted to open conversations around operator services and branding. He wanted to know AT&T's current position. Lisa Tyler, AT&T stated that AT&T received push back from GTE on branding operator services, AT&T has established its own AT&T operator services platform.

Rasul stated that from a business perspective there are times when it is not acceptable for AT&T to have service branded with another companies brand.

As GTE continued to discuss operator services, Rasul suggested that GTE look at the background on operator services and then, if GTE has a proposal, the companies can talk about the proposal. As to the current operator services issue, Lisa Tyler, AT&T, suggested waiting until early next week to see if there is progress at the SME level. The team agreed.

The team agreed to wait until tomorrow to bring other issues to the table, as there are ongoing SME negotiations.

John Peterson, GTE, requested clarity on AT&T's request for dialing parity. Lisa Tyler, AT&T, will provide additional information to GTE.

The team briefly discussed the upcoming executive meeting. They agreed to further discuss the meeting and action register on the core team call scheduled for tomorrow.

Lisa Tyler, AT&T, brought up the issue of resources. AT&T expressed concerned that there are not enough GTE resources available to meet the 135 day requirement. Lisa shared that the AT&T operations negotiations team had requested that the GTE operations negotiations team continue their meeting to move toward the timeline laid out by the core team. The GTE team stated they could not continue to meet on operations issues, because part of the operations team is also the billing negotiations team. John Peterson, GTE, agreed to look into the problem and respond to the team tomorrow.

Rasul suggested and GTE agreed that the core team would document, at a high level, its discussion from today. AT&T will prepare a very brief set of minutes.

Action Items:

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Lisa and John Honabarger will provide written position responses on Thursday morning to the issues matrix.

John will establish a conference bridge for Thursday's call.

John Peterson will ensure adequate GTE resources are available for the SME negotiating teams and provide status on Thursday.

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Detailed Log of Dealings with LEC

CONFERENCE CALL Id: GC0522g

Date & Time of Contact: May 22, 1996

Notes prepared by: Sandra Noble

Attendees: AT&T

Rasul Damji
Lisa Tyler-Stanley
Sandra Noble

Attendees: GTE

John Peterson
John Honabarger

Description: Core Team Call to review escalated issues:

- The AT&T and GTE core negotiating team affirmed that the agreed upon screening process would start with TSR issues, working to meet all deadlines in the jointly developed timeline and escalating to the executives those issues which are jeopardizing the agreed timeline.
- In process discussions, the team reviewed and slightly modified the 'draft' tracking matrix for screening issues. The team agreed that, in addition to the issues tracking numbers, the team will reference requirement matrix numbers so that the core team matrix could be tied into the SME matrices. Modifications to simplify and clarify the matrix were agreed upon.
- The team scheduled a further two hour conference call for Thursday afternoon, May 23rd to review GTE's response to the issues identified by AT&T.
- The team agreed that each will clearly define issues and exchange positions prior to this call.

Action Items:

Lisa and John Honabarger will provide written position responses on Thursday morning to the issues matrix.

John will establish a conference bridge for Thursday's call.

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gc0522g

AGPL 002440

Detailed Log of Dealings with LEC

John Peterson will ensure adequate GTE resources are available for the SME negotiating teams and provide status on Thursday.

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gc0522g

AGPL 002441

Detailed Log of Dealings with LEC

<u>CONFERENCE CALL Id:</u>	GC0523g
<u>Date & Time of Contact:</u>	May 23, 1996
<u>Notes prepared by:</u>	Sandra Noble
<u>Attendees: AT&T</u>	<u>Attendees: GTE</u>
Rasul Damji	John Peterson
Lisa Tyler-Stanley	John Honabarger
Sandra Noble	

Lisa Tyler opened the meeting by outlining the agenda for the meeting: unbundling, resources, action items and process check. GTE suggested adding the action item register to the agenda.

In regard to resources, Lisa stated that the AT&T Operations SME team wanted to continue negotiating and close on several issues with the GTE Operations SME team, but could not because the GTE SME team was not available. The issue appears to be that some of the GTE Operations SME's are also the GTE Billing SME's. The Operations SME team meeting could not continue because of a GTE conflict with a billing SME meeting.

John Peterson stated that it was true that some GTE SME's are on both the Operations and the Billing teams.

Lisa Tyler asked John if there was a GTE resource issues. Lisa related that the GTE SME's stated they did **not** have people behind the scenes to do the background and homework from the meetings.

John Peterson acknowledged that once GTE began to dig into the process, they realized they had a lot to do. John stated that he put in a request to the executives and was given eight teams. The teams were to develop GTE's positions, evaluate AT&T's requests, and make recommendations for resource needs. John stated that, at this time, there are a couple of people who are critical to both teams.

Rasul Damji asked about the plan going forward. He asked if GTE planned to add additional people, as the AT&T teams have been told to work toward the timelines.

Detailed Log of Dealings with LEC

John Petterson stated that the GTE teams have been asked to plan meetings well and stick to the agenda. GTE is looking at two plans to work the issues, one is to add more resources, the other is to work more gradually with the existing teams.

John also stated that he was told by the GTE operations SME team that the work plan was unrealistic. John stated that he asked the GTE team what would be required to meet the timeline.

Rasul Damji stated that the Core Team had said it would try to stay on the work plan. John Peterson responded that the work plan is a goal in front of the people so they can work toward it. John stated that he would need to look at the trade-offs between time and resources.

Lisa Tyler emphasized that the GTE SME teams need time to do their negotiations and still have time for homework associated with the negotiations.

The discussion then turned to unbundling. Rasul Damji stated that the AT&T team is ready to sit down and discuss unbundling. However, GTE is not ready. Rasul asked John Peterson where the negotiations are, as John had said "give me two weeks" to get ready. Rasul noted that now the two weeks have passed; and there is still no GTE response.

John Peterson stated that some teams have worked faster than other teams. Rasul Damji asked which teams were ready to start talking. John Peterson stated that he did not know. John stated that Dan Bennett would need to look at where the teams are.

Rasul Damji stated that it looked like the due date of May 23, was no longer good for unbundling. John Peterson said he was not prepared to answer that now. John stated that there were critical decisions and GTE was not ready with the decisions.

Rasul Damji stated that AT&T was trying to size resources. He stated that AT&T needs forewarning when information will not be available. Rasul stated that AT&T does not know any more information today than two weeks ago about when GTE will have unbundling responses. Rasul asked John if John would have the information available to share tomorrow.

John Peterson stated that he did not think he would give a date again. He stated that the objective was to move the process along and that he was trying to do that in good faith.

When Rasul Damji asked John to give some sense of when we can know, John stated "As soon as I can.". (John Peterson was clearly upset at AT&T's questions about when the unbundling responses would be provided to AT&T.) Rasul asked John to call him

Detailed Log of Dealings with LEC

tomorrow with a date when John might know about the unbundling responses. John agreed.

Lisa Tyler asked John Peterson to advise AT&T when there is a bump in the road or jeopardy, then maybe the team can help.

John Peterson said that he understood AT&T's need. He stated that the work plan gives him leverage internally. He stated that he felt he was doing the best that he could.

Rasul Damji asked John Peterson what could be done better in the future about bringing up issues such as the unbundling timeline. John replied that it seems like AT&T has worked through these issues. He stated that GTE has not had that advantage. He stated that, "when we look at who has a lot of action items, it is the GTE team."

The rural exemption was then discussed. AT&T asked about the status of the rural exemptions. John Peterson stated that there would be a GTE call on Friday, May 24, to determine which states will have rural exemptions. John believes that, if a decision is made on Friday, AT&T can be told on the following Tuesday.

The operations SME's then joined the call.

AT&T: Mike Salazar and Bill Rose

GTE: Rodney Langley and Mike Billings

Rodney Langley started the discussion by outlining what the operations SMEs had discussed. He stated that they were looking at what it would take to get AT&T into business. He stated that the plan is to deliver orders electronically over the Network Data Mover (NDM) platform. Rodney stated that GTE has systems provisioning people meeting on Tuesday to see what GTE needs to do to develop a timeline. Beyond this initial system, a more sophisticated system will be developed.

Rodney continued that the SME team went through an exercise and identified 24 action items that need attention. There will be a GTE meeting next Wednesday, to look at what needs to be done and when delivered. They will then develop a timeline that will show what it will take to put AT&T in business. The next step will be to compare the established timeline to the work plan.

Mike Salazar agreed that Rodney had outlined the teams plans. Mike said that AT&T should receive GTE assessment on Wednesday. Rodney stated that GTE would need to work with the data, then provide it to AT&T on Friday.

Detailed Log of Dealings with LEC

Rasul Damji asked for clarification on the interim solution. Rodney stated that, "we have local service requests based on the OBF." Rasul asked how the information would be delivered. Rodney stated that the information would be on an electronic medium. Mike Salazar stated that the information would start on the NDM process; then, later-on, GTE would tie the process to the Legacy system. Rodney confirmed this process.

Rasul Damji asked for clarification on what needs to be done. Bill Rose responded that it is the electronic medium, the NDM platform. He stated that the action items are critical for getting AT&T into business. Rodney confirmed that the action items are critical.

Rodney stated that the SME's need time to work on the interim solution and time to do the dates for the timeline. John Peterson stated that the work done by the team sounded like a break-through. Rasul Damji asked Lisa Tyler to work with the teams to pull together a process flow. Rasul said that there were two issues; one the implementation time-frame, when would the interim solution be ready; and the second issue is what resources are required. Rasul stated that with GTE presenting the timeline information next Friday, there is the potential for closure by Friday if the timeline is acceptable to both teams.

Bill Rose clarified that there are other items the team is addressing. There will be conference calls this Friday and next week.

John Peterson again stated that one question the team will face is time versus resources.

Rasul thanked the operations SME team for their work. The Core Team took a break at the conclusion of the SME presentation.

The Core Team briefly discussed the upcoming executive meeting. They outlined what they would present to the executives.

The team then turned their discussion to the issues identified for screening.

TSR001A: AT&T requests that GTE provide a complete list of service and features.

Rasul stated that AT&T wants the list by state. A discussion followed of what AT&T is looking for. Lisa will send GTE an example of what AT&T wants. Rasul stated that AT&T wants what is available for retail, resale, and by end office. He stated that this question has been asked many times, but AT&T still does not have a due date. John Peterson said that maybe he was trying to do too much work with the list. He did not give a due date as to when AT&T could expect the information.

Detailed Log of Dealings with LEC

TSR #001B: AT&T requests that GTE identify services and features available for resale.

John Peterson stated that GTE's position has not changed much since the presentations made for the executives. GTE listed the services that it would exclude. (See attached GTE matrix) John Peterson stated that GTE would not sell those discounted calling plans and packages because they consider them marketing plans rather than services. John stated that non-recurring charges (NRC) for GTE labor oriented services will be offered to AT&T at cost. There is no avoided cost associated.

John stated that GTE has NRC associated with ordering, which includes charges in what GTE has to do for provisioning. The NCR will reflect those charges.

John stated that GTE has some services that are below cost and GTE does not recover the cost. He gave as an example residential service in most states.

John stated that grand-fathered services will not be offered. He further stated that proprietary services, such as AIN triggers and In-Contact services will be excluded because they include some proprietary information.

John also stated that user-user restriction will apply. These can not be aggregated. John stated that residential will have restriction, as it can not be used for business. John then referred to the rural information that would be provided to AT&T.

Rasul stated that there is an interpretation issues. Rasul said that he would like to share the exclusion information with Bonnie Watson. He stated that he thought this should be tee-up for Wednesday's meeting. Rasul stated that AT&T needs to know what it is buying from GTE.

John Peterson stated that the rural exemption relieves the LEC of TA Section 251C to sell at wholesale. He sees the difference as avoided cost. He said some services might be available, but not at a discount.

Rasul said AT&T wants to understand from GTE's position, what is legal and what is business, as with the rural exemption. Rasul asked, "Is this a cost issue?" Rasul stated that it would be helpful to have the GTE proposed exemptions broken down so that it would be easier to understand.

John Peterson stated that GTE believes the Telecommunications Act comes into play for some issues, then others are business reason.

Detailed Log of Dealings with LEC

As an action item, Rasul requested that John Peterson, GTE, break down what will not be offered and why with examples. Rasul will then have Bonnie Watson review the issue from a legal point of view. Rasul will tell John Peterson by Tuesday if Bonnie has issues.

TSR #001C Services and Features available for resale - AT&T desires the ability to resell all services offered without branding.

Lisa Tyler stated that AT&T wants "Our customers to be our customers." John Peterson, stated that trucks and logos have GTE branding. Because there are a number of services that branding effects, Lisa Tyler suggested that issue might be better worked by SME. John Peterson stated that GTE now puts door hangers on GTE customers when no one is home. GTE could discontinue the use of that form. However, he stated that operator services are different. The core team determined that they would table this issue for a few days.

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID : GM0523B

Issue: Billing

AT&T Person In Charge of this Issue:

Tony Navarro - AT&T /Billing Team Leader

LEC Primary Contact Person:

Dan Bennett, GTE Carrier Markets.

Meeting Minutes Prepared By:

Joan Grover

Significance of Issue:

Meeting held to negotiate AT&T's Billing requirements

Attendees:

AT&T

Doug Rutherford

Tim Gilbertson

Joan Grover

GTE

Les Webber

Rodney Langley

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Agenda

- Introductions
- Billing Matrix Review
- Action Item Review
- "Level 1" flow of billing process
- Develop next steps in negotiation
 - . Game plan
 - . Resource requirements
 - . Roles/responsibilities
 - . Time frames
 - . Future Meetings

Introductions made.

Matrix review of open items:

Item 1030

AT&T must tell GTE about billing media choice

Item 1045

AT&T needs to convey it's position/choice re using the LSR or the established PIC process. Electronic bonding used now. If we use existing PIC process we will be separately billed. If change requested on LSR we will be billed with Local Service. We await position from Michelle.

Item 1080

This was a major discussion topic. Finally closed it by agreeing that we would use EMR Standard to edit but must have further discussion on exactly what data fields and data content we are going to use.

Item 1085

Also closed this item today even though not sure of exact report requirements we determined we could get that later if we agreed to use standard reports that we use today.

Item 1090

AT&T provided the return codes that we want to use. GTE agreed and closed issue.

Item 1091

Developed new item number because GTE not satisfied with just knowing the return codes we want but want to know the exact process we intend to use. We have to provide them with a return process flow. They also want to know if we could use return codes 5,6 & 7 instead of 3? GTE feels they might have trouble identifying our return messages. They will probably take a snapshot

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to verify probably by NXX.

Item 1110

This issue is pending "close". GTE feels the current Disaster Recovery Plan is sufficient to cover this issue. If they have to they could do a tape to mirror existing plan for interdata access. Is this OK with AT&T?

Item 1115

We closed it, just agreed to use standard data.

Item 1125

If multiple NDM locations, need to give GTE contact information

Item 1130

GTE awaits our definition of "old" and "threshold" etc. descriptions for reject packs, if OK, item will be closed

Item 1175

Received GTE information , just need to add description on high level and can close

Item 1190

This ties back to the return process again with which GTE wants more data. They do not believe "from" number is an issue due to their edits. Awaits our return process flow. We described our 10 day cycle before return to GTE. They agreed that should help. This will close with Items 1090 & 1091.

Item 1210

GTE wants to know why we need 45 days storage. If necessary, it will be costly.

Item 1220

Reference Tool 5, event based billing. GTE not sure their policy will be to resell

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Meeting

Cover Sheet

Meeting ID: GM0523S2

Requirements: Review of matrix and open issues regarding Directories.

Date & Time of Contact: 05/23/96 - Conference Call 11:00a.m. - 12:30p.m.

Nature of Contact: Conference Call - (214) 650-6443 PC:1070#

Note Taker: Maria Stone

Identify Participants & Title/Position for:

AT&T: Terry Casey/Manager - Pacific Region; Maria Stone - Pacific Region and Robert McGrew/Southern Region (Remote Support for Pacific Region).
AT&T Note Taker: Maria Stone - Notes Transcribed: 05/24/96

LEC: GTE - Dan Bennett, Negotiations Manager; Alan Peters/GTE TelOps and Scott Fader/GTE Directories.

Detailed Statement:

Who requested meeting: Terry Casey/AT&T

Stated purpose of meeting: Review of matrix and open issues regarding Directories

What, if anything, did AT&T request:

Alan Peters (GTE) opened the meeting by asking Terry Casey (AT&T) if she had received the Matrix that was faxed to her. Terry advised Alan that she had received the document but because GTE was using its matrix and numbering scheme, she was having trouble tracking and cross referencing some items. Terry also informed GTE that in some cases because GTE typed AT&T's requirements onto its matrix, the verbiage changed and changed the expectations and requirements. Terry stated that since the expectation changed from the original meaning, it would be inappropriate in some cases for her to negotiate that expectation because her internal AT&T customer would not consider that an expectation. Dan Bennett stated that during the April 18, 1996, joint AT&T/GTE Executive Level Negotiations meeting, both companies

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agreed to use these documents to exchange data. Terry asked Dan Bennett(GTE) to map the issues to the original AT&T matrix document as they reviewed the issues.

Matrix issues discussed:

Issue	<u>AT&T Position</u>	<u>GTE Position</u>
2405	Listing (white pages), list at no cost to AT&T (1st number free for Business and Residence)	No Charge for the inclusion of white page listings.

Status: Issued closed 05/23/96 by Terry Casey - in agreement.

2410	Listings (white pages), distribution of directory to AT&T customers at no charge/cost.	Alan Peters/GTE stated that there is no charge for the directory for the annual publication and distribution. However, there is a \$2.49 per directory charge (secondary charge) associated with any distribution outside the annual publishing and distribution cycle. This secondary distribution charge applies to any distribution after the initial annual publication and distribution. Secondary distribution also applies to new end users who did not fall within the annual distribution schedule. GTE stated that the assessment of this secondary charge and associated guidelines are at parity with the way GTE Directories bills GTE TelOps.
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Terry asked if GTE would consider AT&T bulk ordering and warehousing GTE directories and not have to pay usage. Alan Peters/GTE stated that the option of bulk ordering and warehousing had been discussed. Alan Peters stated that GTE as a company spent a large sum of money for the publication and distribution of its GTE Directories. Economy of scale is built into system. GTE is not receptive to changing its current mode of distribution and associated charges.

Terry asked is GTE would consider bulk discount in multi-dwelling locations such as a business part. Alan Peters stated that GTE would not consider bulk order discounts.

Terry informed Alan that would be very unattractive to her business customer. Alan agreed but said that his company was incurring the same costs. Robert McGrew (AT&T) ask Alan if GTE customers were charged for a directory after the initial

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distribution. Alan stated that the GTE customers were not charged but GTE TelOps was billed \$2.49 by the directory company. Maria asked what safeguards could be put in place to keep large bulk orders from being billed to AT&T without proper authorization. Scott Fader (GTE) stated that AT&T would be allowed to establish the parameters. If GTE received an order that exceeded that quantity, GTE would obtain AT&T's approval before delivery. Action Item: AT&T to establish its distribution parameters and provide to GTE so that GTE could put procedures in place to insure AT&T requirements are met.

GTE stated that it would provide AT&T with a monthly bill along with a detailed statement of all secondary distribution charges billed to AT&T. GTE stated that this would be a separate bill, not part of CABS bill. Terry asked Alan who she should have Tony Navarro/AT&T Billing, contact within GTE to get billing information. Alan told Terry to have Tony contact him and he would provide Tony with a Billing Contact along with a sample of a directories bills sent to GTE TelOps.

Status: Issue Open - no agreement. Issue to be escalated to Core Team for resolution.

- | | | |
|------|--|--|
| 2415 | Listing (white pages) list of AT&T services and information (price, features, availability) parity with CLCs | One page will be provided where all ALECs will be listed alphabetically. The listing will be restricted to critical customer contact numbers (e.g. install, repair, billing). This service will provided at no charge. |
| 2420 | AT&T requests 4 pages be made available: alphabetical order, with equal space, equal parameters | See issue 2415. (GTE issue 2420 closed and combined with issue 2415.) |

Terry agreed that GTE item 2420 could be combined with item 2415. Dan Bennett stated that the answer to 2415 is the same as listed. Alan Peters clarified by stating that its position to item 2415 can be modified by any regulatory body. GTE will abide by Regulatory regulations on a state by state basis. Terry stated that AT&T's expectation is that GTE and AT&T are negotiating for all 20/22 states. Alan Peters stated that GTE's position in all states is subject to the state specific regulatory body. Terry asked if local service features can be included in guide and if that was what GTE was considering as critical. Alan Peters agreed to critical numbers identified as critical by AT&T. Terry requested a correction to the verbiage to stipulate what Alan Peters agreed to. GTE will state that GTE and AT&T agree to one page as outlined above and in the future, AT&T and GTE can discuss price, features and availability.

Terry stated that she did not recognize GTE items 2415 and 2420 except that it looked like AT&T's item number 1 in Listings-Customer Guide/Advertising. Dan (GTE) stated that is where he had these two GTE items mapped to. Dan (GTE) suggested that

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he would change the wording in 2415 to match AT&T's item number 1 in the Listings-Customer Guide/Advertising and will eliminate 2420. Terry agreed to changes as stated.

Alan responded to AT&T request to List all of AT&T services information (price, features, availability) at price parity with GTE. Minimum of 4 pages. Alan stated that at this time GTE is willing to provide one page at no charge. Alan also stated that GTE would comply with any regulatory rulings and that future negotiations were still an option.

Status: Issue Open - no agreement. Issue to be escalated to Core Team for resolution.

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|------|---|--|
| 2425 | Listings (white pages) brand appearance on cover, at no parity with all other included CLCs | AT&T Brands/Logos will not appear on the cover of GTE's Directories. |
|------|---|--|

Status: Issue closed by Terry Casey 05/23/96 - Terry stated that GTE's position was not unreasonable.

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|------|--|--|
| 2430 | Listings (white pages) obtain concurrence form AT&T prior to 3rd party sales | GTE will obtain the ALEC's concurrence concerning all third party listings sales transactions. |
|------|--|--|

Status: Terry stated that this item was closed on 12/19/95 and was not part of the current matrix being negotiated today.

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|------|---|---|
| 2435 | Listings (white pages) participate in revenues for sales of listings to 3rd parties | GTE will charge AT&T a reasonable listings extraction fee for third party listings sales. AT&T is free to charge the third parties whatever price they deem reasonable. |
|------|---|---|

Terry asked Alan to explain the process for 3rd party sales of listing. Alan stated that GTE will not provide any listing to 3rd parties without AT&T's approval. If a 3rd party approaches GTE for AT&T's listing information they, will be referred to AT&T. GTE also stated that if a 3rd party provides contracts that have been signed between the 3rd party and AT&T, GTE would still verify with AT&T before the information would be released to the 3rd party. GTE stated that it would always be AT&T's responsibility to negotiate with the 3rd party concerning the price for the listing and the billing of the 3rd party.

Status: Issue closed 05/23/96 by Terry Casey - in agreement.

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|------|---|--|
| 2440 | Listings (white pages) | GTE Directories will not charge AT&T for |
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unlisted/unpublished at list price.

unlisted/unpublished numbers.

Status: Issue closed 05/23/96 by Terry Casey - in agreement.

2445 Listings (white pages) provided a discount for multiple listings.

Listings will be at tariffed rates or mandated discounts
(Need more clarification on requirement.)

Terry clarified AT&T's request by stating that if AT&T was to be charged for listings, AT&T would be looking for multiple listings discount. Robert McGrew also asked if GTE would be charging AT&T for customers that had additional listings. Alan responded that there would be no charge for these listings. Terry ask that GTE reword the requirement to reflect the above agreement.

Status: Open - Terry stated that this item could be closed on 05/28/96 if the rewording is corrected on the matrix.

2450 Listing (yellow pages), first listing free for AT&T customers.

GTE agrees to the first listing free to AT&T customers.

Status: Issue closed 05/23/96 - in agreement. Terry stated that this item had been agreed to in a earlier meeting and is closed - Dan (GTE) agreed

2455 Listings (yellow pages) : Provide a "real time" knowledge of deadlines.

GTE agrees to provide schedule in a timely and highly expedient fashion.

Terry asked Alan to explain highly expedient fashion. Alan stated that as soon as GTE has the data available, the information would be relayed to AT&T. Alan also advised that AT&T would probably have 10 or 11 months lead time prior to close dates. GTE agreed to provide a monthly production schedule. Terry asked Alan to provide in writing that the schedule would be a rolling annual view. Alan was reluctant to put anything in writing that states the schedule would be a 12 month view and it turns out to be a 10 month view. Terry said that there should be a plan and asked for GTE's help in this matter. Maria Stone/AT&T asked if this data could be provided electronically. Scott Fader (GTE) took two action items - to get the information necessary so that GTE can provide AT&T with a written statement concerning schedules as along with lead times.

Status: Issue open - to be discussed at the next meeting on 5/28/96.

2460 Listings (yellow pages): Provide a commission on advertisements from AT&T customers.

GTE will not provide a commission on advertisements for AT&T.

Status: Issue open - Terry stated that this is not acceptable for her customer and will check to see if it has been escalated to the Core Team and will escalate to the team if it has not.

- 2465 Listings (yellow pages): Provide AT&T GTE will not provide AT&T the ability to
with the ability to bill the end user. bill the end user

Status: Issue open - Terry stated that this is not acceptable for her customer and will check to see if it has been escalated to the Core Team and will escalate to the team if it has not.

What, if anything, was LEC's response: Reference matrix above.

What, if anything, did LEC request: Reference matrix above.

What, if anything, was AT&T's response: Reference matrix above.

What commitments, including target dates, were made by: Reference matrix above.

AT&T: Next conference call scheduled 05/28/96 to discuss pending issues.

LEC: GTE in agreement to discuss open items during the next conference call scheduled for 05/28/96.

FILE NAME: GM0523S2

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Meeting Cover Sheet

Meeting ID (GC0523EB):

Date & Time of Contact: 5/23/96

Nature of Contact: Meeting Telephone Call Scheduling
X

Identify Participants & Title/Position for:

AT&T: Brian Haux

LEC: Chuck Bailly, GTE ROW SME

Conversation record with Chuck Bailey who is the GTE SME for ROW.

5/23/96: Received a voicemail from Chuck Bailey today in response to a voicemail that I had left for Dan Bennett, GTE Account Manager for AT&T, yesterday. I had asked Dan the status of providing AT&T a draft copy of the "Governing Attachment Agreement" between AT&T and GTE that was mentioned on GTE's ROW matrix item 4200 (AT&T Item 7N). Chuck said that their legal department has not finished the draft of this agreement and was quite awhile away from being able to provide a draft. I called Chuck back and asked for an estimated time that his legal department said a draft would be available, he said that he had requested the same from GTE legal and had not received a response as yet. He said he would call me when GTE legal provided a date that the draft would be available to AT&T.

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Issues Cover Sheet

ID: GC0524G

Issue: AT&T & GTE Core Negotiations Team

AT&T Person In Charge of this Issue:

Rasul Damji

LEC Primary Contact Person:

John Peterson

AT&T and GTE Core Team Meeting
May 24, 1996

Attending via Conference Call:
AT&T: Rasul Damji, Lisa Tyler, and Sandra Noble
GTE: John Peterson

The team began by discussing TSR001C. John Peterson stated that to the extend GTE would introduce a service, the same restrictions would apply as from TSR001B. Regarding the duty to notify, the Act seems to limit the duty to transmit and send services. John stated the business position as concurrent with retail product offering. GRE would likely have a new tariff filing for retail and likely have wholesale concurrent with retail offering. John stated there would probably be a contract that references the tariff and the features and functions included.

Rasul Damji asked him to clarify GTE's position.

John stated that he would need to check, but that GTE has an existing process to inform AT&T of access tariffs. John stated that maybe GTE could use the access process.

Rasul suggested that the process could be very different based on the needs of the customer.

Lisa Tyler said that AT&T would need to provide these services to AT&T customers. AT&T needs to be sure it can offer the services.

Rasul stated that AT&T needs time for market entry. He asked John if GTE would be willing to talk about a time frame.

John Peterson stated that since AT&T is a reseller in the retail world, how does AT&T make this work. John stated that bringing something to the market before others is an incentive to bring to market. He stated that parity doesn't make sense in a competitive niche.

Rasul stated that AT&T and other carriers sell and also competed. Rasul asked again for the time frame.

John Peterson stated that also outside the industry there are examples, such as washers, Kenmore and GTE. John wondered how the time to market was sequenced.

Rasul stated that it appeared to be related to 1B for what is exclusive and the timing of when to introduce. Also, from a process point of view, the SME's haven't talked related to systems changes.

Rasul and John continued to discuss the wording of TSR001C. Rasul asked John to clearly word the recap in the response.

TSR002

Lisa stated that Mike Salazar and Rodney Langely will draw this one out. Rasul stated that this was an interim solution. John stated that it sounded like they have an interim solution. Lisa stated that the team should know by May 31, as the SME's will report then.

TSR004

Rasul stated that the lawyers may need to do additional work on this issue. Rasul stated that the team could try to understand why there was a gap in interpretation and see if there is a hope to solve this. John wondered about what the industry was doing and said that he had heard that Pacific Bell will require a separate LOA. Lisa stated that there is a practice used in the long distance world for many years. Johns stated that it was AT&T view to use this practice, not GTE's view.

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: Directories Requirement (GM0528S2)

Meeting Minutes Prepared By: Robert McGrew

Requirement #: Directories

Date & Time of Contact: 05/28/96 - 11:00a.m. - 12:00 noon (PST)

Nature of Contact: Conference Call to discuss open items on matrix

Identify Participants & Title/Position for:

AT&T: Terry Casey/AT&T Lead Negotiator; Robert McGrew/Note
Taker and Maria Stone/Associate Manager

LEC: Dan Bennett/GTE Lead Negotiator; Alan Peters/GTE
Telephone Operations and Scott Fader/GTE Directories

Detailed Statement: Minute meetings

Who requested meeting: Terry Casey/AT&T

Stated purpose of meeting: Discuss open Directories issues appearing on the
matrix.

Introductions on participants on the call Terry opened the meeting by informing Alan Peters/GTE that we did not have a copy of Telephone Agreement he shared with Linda O'Day. Alan (GTE) asked Terry if he could provide her with a copy of the formal Telephone Directory agreement that GTE has drafted. Terry asked Alan to explain the intent of the document. Alan stated the document addressed all of the directory publishing issues to clearly state who is responsible for what in a complete package. Terry stated that she is agreeable to receiving the document and forwarding to the proper AT&T attorney for review. Terry asked if GTE had any other formal documents for the other vertical services for local services. Alan stated that to his knowledge he is not aware of any other documents.

Discuss open items on matrix as follows:

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GTE Matrix

Item	Listing-White Pages	GTE Position
2410	Listings (white pages), distribution of directory to AT&T customers at no charge	There is no charge for the annual distribution. There will be a charge for secondary charge distribution (including distribution to new end users) outside the annual publishing distribution. The charge will be \$2.49 for each directory volume distributed. This is at parity with how GTE Directories bills GTE Telephone Companies.
5/24/96	Terry ask if GTE would consider AT&T warehousing GTE directories and opt to pay for them on an end users by end user bases.	
5/24/96	<p>Allen Peters (GTE) stated that his company had discussed this option but is not receptive to changing their mode of distribution at this time. Allen stated that GTE is interested in providing effective, efficient, timely and quality distribution in the market place but that is not to suggest that AT&T could not do the same quality job. Allen said that GTE is not receptive to fragmenting the distribution channel. Terry said she understood and would take GTE position back to her customer concerning directory distribution. Terry then asked Allen if the \$2.49 was a different issue if her customer did not want to pay that amount. Allen responded that it was a different issue. Terry asked Allen if GTE would consider bulk discounts in locations where thousands of directory were required. Allen response was no because GTE Teleops gets charged that same amount for bulk orders. Terry informed Allen that would be very unattractive to her business customer. Allen agreed but said that his company was dealing with the same cost. Robert McGrew (AT&T) ask Allen if GTE customers were charged for a directory after the initial distribution. Allen stated that the GTE customers were not charged but GTE was billed 2.49 by the directory company. Maria asked what safe guard could be put in place to keep large bulk orders from being billed to AT&T without proper authorization. Scott Feders (GTE) stated that AT&T would be allowed to set what ever limit it wanted and if GTE received an order that exceed that quantity GTE would obtain AT&T's approval before delivery.</p> <p><u>Status - 5/28/96 Issue Open - Escalated to core team.</u> Terry (AT&T) stated that her internal customer position was that the cost of a resold line should include the cost of a directory. Terry then advised Dan (GTE) that this issue would be escalated to the core team.</p>	
2415	Customer Guide: Listing (white pages) list of AT&T services and information (price, features, availability) parity with GTE. Minimum of 4 pages required.	<p>One page will be provided where all ALECs will be listed alphabetically. The listing will be restricted to critical customer contact numbers (e.g. install, repair, billing). This service will provided at no charge.</p> <p>GTE is willing to reconsider this policy on an annual basis beginning at the one year anniversary of a negotiated agreement.</p>
	<u>Status - 05/28/96 Issue Closed - in agreement.</u> Terry (AT&T) advised GTE to consider this item closed as of 5/28/96	
2420	<u>Status - 05/28/96 Issue Open - Combined with issue #2415 per Terry Casey on 05/24/96.</u> Requirement back on the list as of 6/3/96 (see update note on 5/24/96 minutes)	
2445	Listings (white pages) provided a discount for multiple listings (e.g. additional listings).	GTE will not charge AT&T for multiple listings (e.g. additional listings).

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Status - 05/28/96 Issue Open - Terry (AT&T) informed Dan (GTE) that this issue will have to remain open until she receives feedback from her internal customer. Dan asked if this issue could be closed with a phone call back to him - Terry agreed.

- 2455 Listings (yellow pages) provide a "real time" knowledge of deadlines GTE is re-wording it position on this issue to address more specifically when production schedules will be released and for what time period it covered by the schedules.

Scott Fader (GTE) stated that they do not have the capability today to provide an electronic feed to AT&T. GTE's intent is to strive to provide this data electronically to AT&T in the future and is willing to provide a written statement but the statement will not give guarantees that an electronic interface will be established because a system needs to be changed. Terry pushed back on Scott and asked what data would be available and the time frame that it would be provided to AT&T. Scott stated that a monthly report could be provided that would give deadline dates for white pages closure, yellow pages closure, ship dates, distribution dates for that month for areas where AT&T is active. Terry stated that was not satisfactory due to the fact that directories are done on an annual basis. AT&T would need this information far in advance of establishing service. AT&T has applied for local service in 22 states and would need this information for those states. Dan (GTE) agreed to provide this information to AT&T on a monthly basis and would provide Terry with a written statement for the record.

Status - 05/28/96 Issue open until written state by GTE is received.

- 2460 Listings (yellow pages) provide a commission on advertisements form AT&T customers GTE will not provide a commission an advertisements for AT&T

Status - 05/28/96 Issue Open - Terry stated that this is not acceptable for her customer and the issue has been escalated to the core team.

- 2465 Listings (yellow pages) provide AT&T with the ability to bill the end user GTE will not provide AT&T the ability to bill the end user

Status - 05/28/96 Issue Open - Terry stated that this is not acceptable for her customer and the issue has been escalated to the core team.

These are the notes of Robert McGrew.

What, if anything, did AT&T request: Reference matrix above.

What, if anything, was LEC's response: Reference matrix above.

What, if anything, did LEC request: Reference matrix above.

What, if anything, was AT&T's response: Reference matrix above.

What commitments, including target dates, were made by: Reference matrix above.

File Name: GM0528S2

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Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID (GC0530EB-a):

Date & Time of Contact: 5/30/96

Nature of Contact: Meeting Telephone Call Scheduling
X

Identify Participants & Title/Position for:

AT&T: Brian Haux

LEC: Dan Bennett GTE Project Mgr.

5/30/96: Received via DHL a disk copy and paper copy of matrix responses that were received via email yesterday.

5/29/96: Received via email from Dan Bennett GTE's partial response to the AT&T requirements matrix. Of the 27 categories on the matrix, GTE's document contains the following:

- Section 7 ROW (All responses were received prior to this transmittal)
- Section 8 Co-location 30 or 30 subitems responded to
- Section 9 Interconnection Transport Dedicated 7/7 responded to
- Section 10 Interconnection Transport Common 5/5 responded to
- Section 11 Interconnection Transport Co-Carrier 5/5 responded to
- Section 12 Interconnection Transport Trunking 5/5 responded to
- Section 14 Interconnection Switching Tandem Switching 4/4 responded to
- Section 17 Interconnection Switching AIN 1/1 responded to
- Section 18 Interconnection Databases AIN 4/4 responded to
- Section 19 Interconnection Signaling STP 7/7 responded to
- Section 20 Interconnection Signaling Link 4/4 responded to
- Section 21 Interconnection Databases SCP 3/3 responded to

Of the total 27 Categories that comprise the unbundling matrix, there are approximately 173 total items. GTE has provided a response to 91 of those 173 items (including the 21 ROW responses they responded to some time ago). This represents approx. 53% of the total items on the matrix.

5/29/96: Dan called and said that he and Chuck Bailey had some minor changes to GTE's ROW matrix that Dan had sent to me on 5/21/96. Dan will fax to me today and I will distribute them for comment and use on tomorrow's call. Dan said that GTE has completed it's write up on approximately 60% of the other unbundling issues and would send that to me via email or FEDEX for arrival on 5/30/96 10:00 AM.

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: Operator Services

File Name: GM0530S2

Prepared By: Notes Prepared by Robert McGrew

Requirement #: AT&T Matrix - Operator Services

Date & Time of Contact: 05/30/96 - 1:00 p.m. (EST)

Nature of Contact: Conference Call

Identify Participants & Title/Position for:

AT&T: Terry Casey/Lead Negotiator and Robert McGrew/Associate Manager

LEC: Dan Bennett/GTE Lead Negotiator and Tom Agase/GTE Operator Services

Detailed Statement: Meeting minutes utilizing GTE matrix.

Who requested meeting: Terry Casey

Stated purpose of meeting: Discuss open Operator Services issues

Introduction

The following matrix items were discussed:

Item	Operator Services	GTE Position
2280	GTE will provide access to Directory Assistance data so that AT&T can self provision it's own Directory Assistance	GTE will not offer access to its Directory Assistance databases due to technical limitations.

Terry (AT&T) asked for what the technical limitation was. Tom (GTE) stated that GTE has a one port access to their database. Terry (AT&T) and Tom (GTE) then discussed what a real time database meant to AT&T. Terry stated that real time would be data that is no older than 48 hrs. Terry clarified with Tom that AT&T is looking for a daily feed from GTE to update AT&T's data for all new and disconnected customers so that

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AT&T's database is current. This information could be provided through electronic feed or mag tape. Terry (AT&T) asked if GTE response is the same since the issue has been clarified. Tom (GTE) stated that their response would change. The new response would state that GTE will not offer access to its directory listings. Dan (GTE) state that this is a business decision. Dan (GTE) then took time to explain to Tom (GTE) the focus of the call and some of the responses that could be given to issues that GTE is not willing to provide to AT&T (e.g. law, technical, business policy or GTE interpretation of the law).

Status - 05/30/96 Issue open - escalated to Core Team. Terry stated that since GTE considers this a business decision this issue will remain open and be escalated to the core team.

2285	GTE will accept AT&T Listings into their database	GTE agrees to accept listings for AT&T end user customers in the same geographic area as GTE provides for its end users.
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Terry (AT&T) asked Tom(GTE) to clarify GTE response. Tom (GTE) stated that any AT&T resold customer that dials 411 would be listed in their database. Terry agreed to close this item as of 5/30/96.

Status - 05/30/96 Issue closed - in agreement.

2290	Provide the capability to route AT&T customers 411 call to AT&T.	411 call will be routed to GTE's Directory Assistance centers.
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Tom (GTE) stated that GTE will not provide 411 to the AT&T platform due a business decision and the Telecommunication Act. Dan (GTE) stated that when AT&T purchases a Total Service Resale line directory assistance is part of the line. Terry (AT&T) asked the question of what impact would intralata pre subscription have on this position. Tom's (GTE) response was nothing; see no connection to local directory assistance.

Status - 05/30/96 Issue Open - escalated to Core Team. Terry stated that item will remain open. 6/3/96 Update: this issue escalated to core team.

2470	Provide the capability to route Operator calls to AT&T by Line Class codes, Separate Trunk Groups (0+, 0-, 00+, 00-)	GTE will not offer routing to AT&T's platforms based on 0+, 0-, 00-, 00+.
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(00 incurs access)

Terry (AT&T) referenced a letter from Dan (GTE) dated April 25, 1996, in which GTE stated that, "GTE is currently formulating its policy for OS port unbundling and will be in a position to communicate our offering in the early to mid-May time frame. Technical feasibility studies relative to switch routing capabilities will not be conducted prior to the development of GTE's OS unbundling policy position." Terry then asked Dan (GTE) if their position has changed since that letter was penned and if they were no longer willing to discuss operator routing, under any circumstances. Dan (GTE) stated that times change in this environment and in the light of recent FCC clarifications, GTE believes that this issue is not required under any regulatory statute.

Dan (GTE) believes that their position is firm concerning the Total Resale Services and is supported by the Telecommunication Act but could be addressed as an unbundled service in the next phase of our discussions. Terry (AT&T) then ask would AT&T have to address each requirement as a unbundled or can they be address all at once now that the FTA is out and we are discussing requirements now. Dan (GTE) stated that he does not feel that it is appropriate to discuss routing 0+, 0- to AT&T platforms within the resale discussions. What AT&T is asking for is something other than Total Services Resale. Terry state that AT&T's position is that this issue does fall under resale. Tom (GTE) stated that AT&T would need to send a new package to address requirements for unbundled elements. Dan (GTE) stated that he had not seen this issue in the unbundled

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elements. Terry (AT&T) responded that AT&T assumed that this issue would be addressed under Total Service Resale. Terry (AT&T) stated that the issue would stay on her list but she would also see that it is addressed on the unbundled elements list. Terry (AT&T) asked Dan (GTE) to state their position in writing that this issue should be part of unbundled. Tom (GTE) response was that GTE didn't consider this an issue under either scenario because it is not addressed in the Telecommunication Act. Terry (AT&T) response was why not go ahead and escalate the issue, if GTE is going to have the same response when it gets to unbundled elements team. Tom (GTE) agreed. Terry (AT&T) will take the issue back to her management to see how to address this issue. 6/3/96 Update: this issue escalated to core team.

Status - 05/30/96 Issue Open - escalated to Core Team.

2475	Provide access to LIDB for number validations.	GTE will not provide access to LIDB for number validations.
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Tom stated that he see item 2470 and 2475 working together. If calls are sent to AT&T operator platform the operator would need access to the LIDB data base. Terry (AT&T) stated that if a end user dialed 00+ that call would go to a AT&T operator. If that end user wanted to do a 3rd number billed call it will necessary for the AT&T operator to check LIDB to validate that 3rd number. Tom (GTE) stated that AT&T would need access to LIDB. Tom (GTE) will confirm the current process on how LIDB is used today.

Status - 05/30/96 Issue Open - GTE to verify current process used today by AT&T for LIDB access.

2480	Provide access to GTE Emergency Number Database or listings	GTE will not provide access to GTE Emergency Number Database or listings.
------	---	---

Terry (AT&T) stated that she believes that 2480 is tied to 2470. Terry ask Tom (GTE) to confirm how the process works with GTE today when a emergency call is handled by an AT&T operator.

Status - 05/30/96 Issue Open - GTE to verify current process used today by AT&T for LIDB access when a emergency call is handled by an AT&T operator.

2295	GTE will provide 2 customers or numbers and or addresses per call, at parity on a going forward basis.	GTE will provide number and addresses to AT&T customers in the same manner as it provides these services to its own end user customers (i.e. at parity).
------	--	--

Terry (AT&T) asked if parity will meet AT&T's requirement. Dan (GTE) not completely sure. Terry (AT&T) asked Dan and Tom of GTE to verify if it would meet AT&T's requirement for 2 numbers and or ...etc.. Dan and Tom of GTE response was that it would be a parity under Total Service Resale and would not be able to verify. Terry stated she will check with her customer and see if parity is acceptable.

Status - 05/30/96 Issue Open - AT&T to verify if parity with GTE's current process will meet internal customer needs.

2300	GTE will provide flexibility in the number of look-ups provided per call, this is to be set by AT&T.	GTE will provide number and addresses to AT&T customers in the same manner as it provides these services to its own end user customers (i.e. at parity).
------	--	--

Terry stated she will check with her customer and see if parity is acceptable.

Status - 05/30/96 Issue Open - AT&T to verify if parity with GTE's current process will meet internal customer needs.

2305	GTE will provide name and address upon	GTE will provide number and addresses to AT&T
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request except for unlisted numbers, at parity
on going forward basis

customers in the same manner as it provides these services
to its own end user customers (i.e. at parity).

Terry stated she will check with her customer and see if parity is acceptable.

Status - 05/30/96 Issue Open - AT&T to verify if parity with GTE's current process will meet internal customer needs.

2310 GTE will provide call completion to the
requested number when requested, at parity on
a going forward basis

GTE will provide number and addresses to AT&T
customers in the same manner as it provides these services
to its own end user customers (i.e. at parity).

Terry stated she will check with her customer and see if parity is acceptable.

Status - 05/30/96 Issue Open - AT&T to verify if parity with GTE's current process will meet internal customer needs.

2315 GTE will provide a service that carries the
AT&T brand or no branding if branding is not
technically possible, at parity on a going
forward basis

Directory Assistance will not be branded as AT&T's nor
will GTE remove the GTE brand from this service.

Dan (GTE) will not brand or unbrand because of their interpretation of the Telecommunication Act does not
require it. Terry stated that this item would be escalated to the core team because it is a minimum
requirement.

Status - 05/30/96 Issue Open - Escalated to Core Team.

2320 GTE will route the caller to AT&T, at parity on
a going forward basis.

GTE will route AT&T's end user 411 calls to GTE.

Dan (GTE) ask for AT&T to further clarify requirement. Terry (AT&T) took this as a action item to provide
clarification to Dan (GTE)

Status - 05/30/96 Issue Open - AT&T to provide further clarification of requirement to GTE.

2325 GTE will route to the LEC with branding when
requested by caller, at parity on a going
forward basis

GTE will provide for AT&T to use GTE local DA with
GTE's brand.

Dan (GTE) ask for AT&T to further clarify requirement. Terry (AT&T) took this as a action item to provide
clarification to Dan (GTE).

Status - 05/30/96 Issue Open - AT&T to provide further clarification of requirement to GTE.

The conference call was end due to time constraints and rescheduled for 6/03/96 at 1:00 PM EDST

What, if anything, did AT&T request: Reference matrix

What, if anything, was LEC's response: Reference matrix

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What, if anything, did LEC request: Reference matrix

What, if anything, was AT&T's response: Reference matrix

What commitments, including target dates, were made by:

AT&T: Reference matrix - status

LEC: Reference matrix - status

DETAILED LOG OF DEALINGS WITH LEC
MEETING/COMMUNICATIONS LOG

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Meeting ID

Date and Time of Contact

Thursday, May 30, 1996
9:15 a.m. - approx. 3:15 p.m. (CDT)

Nature of Contact

Executive Team Meeting
Berkeley Heights, New Jersey

Participants

AT&T

Joyce Beasley
Rasul Damji
Reed Harrison
Ron Shurter
Lisa Tyler
Pat Walsh

GTE

Mike Billings
Frank Compton
John Harnaberger
Connie Nicholas
John Peterson
Meade Seaman

* Don McLeod out of the country.

Detailed Statement

Bi-weekly Executive Team meeting to monitor progress of FTA negotiations. The following agenda was proposed by the AT&T/GTE Core Team:

- Workplan Status
 - Progress vs. Milestones
- Issues
 - Features and Services List and Availability
 - Blanket LOA
 - Change Notifications
 - Electronic Interface
 - LEC to LEC Interconnection request
 - Pricing
- GTE Position on Unbundling
- Next Steps
- Calendar

Joint Workplan

Lisa Tyler-Stanley reviewed the Joint Workplan status. Reed Harrison and Ron Shurter expressed concern about the target dates and the teams ability to complete work within the target dates. Both stated that the work should not remain in process, but rather, the team should be escalated. The dates appear to be in jeopardy. Need to ensure that project management discipline is being applied to move issues quickly through the process. Reed Harrison stated that the AT&T team alert AT&T leadership of any problems in resource planning, project management or other issues impacting ability to meet target dates. One key area of work discussed was the work on collocation, transport and loops (unbundled elements). John Peterson

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stated that GTE provided AT&T SME teams responses on approximately 60% of the unbundling requirements. GTE have not responded to the 40% of the requirements because GTE's interpretation of the unbundled elements required by the Act differs from AT&T.

Review of Position Statements

1. List of Features and Services

Meade Seaman stated that GTE doesn't know when they will be able to provide the list. This is a huge report, which includes wholesale price lists by tariff, by state. GTE will need to send in an electronic format. Meade Seaman is skeptical about GTE's availability to develop a comprehensive list. GTE will provide status Monday, June 3rd.

On the resale aspect: Reed Harrison asked for clarification of the AT&T definition of service.
Summarized:

- What's available to retail service
- Provided by incumbent carrier
- What ILEC end-users would enjoy

Lisa Tyler-Stanley further questioned Meade Seaman's concern given the commitment at the SME level to provide an electronic list.

Meade Seaman replied that the list is voluminous and hard to manage due to multiple rate schedules. Reed Harrison reaffirmed that it wants the features list, if clarity is needed, then clarity will be provided. AT&T wants a list of services so that when customers call, AT&T will know what to sell to them.

(The team engaged in a side discussion on parity resulting from the features and services issues statement language on parity. The team requested that John and Rasul clarify the language for the next Executive briefing).

2. Services and Features available for Resale

Discussion on the list of features and services excluded for resale. (Process discussion for GTE Core Team to enumerate exclusions by category, and to identify categories excluded for resale discounts). John Peterson and Meade Seaman reviewed GTE's position excluded the following services

- Non-telecommunications services such as enhanced or information services, inside wire, voice messaging and services sold to carriers rather than subscribers such as access services
- Discounted calling plans and packages which are not services, but marketing plans
Promotional offerings
- Non-recurring charges (e.g. labor services)
- At or below cost services such as residential services and non-optional EAS adders
- Grandfathered services
- Proprietary services such as AIN triggers
- In-Contact services
- State commission-ordered restrictions

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GTE noted that its legal and business reasons are the same as it relates to the exclusions; GTE believes the discount packages are not services; GTE chooses to eat margin on promotional discounts -- the base service may be available, but will not resell promotional offerings.

Ron Shurter asked if promos carried terms (e.g. duration). Meade Seaman responded that he could not commit to a specific term; the Commission decides so Meade could not define a specific term. Ron Shurter then asked Meade to define the terms because it has the effective impact of reducing the average retail price, which the avoidable cost is based. Ron stated that GTE, in the wholesale business, should reconsider the decision to exclude AT&T; look at the viability of increasing market penetration.

Discussed services offered at non-recurring charges. Connie Nicholas noted that these are tariffed-based services offered at non-recurring charges (e.g. 1FR - turning up dial-tone). Service would be available, but not avoidable cost price point.

Per Reed, to summarize the discussion, GTE has two categories: available for wholesale, but not at retail less avoided cost and not available for wholesale. GTE needs to add a qualifier in the first sentence. All are business and legal positions.

Per Meade, the exclusions do not preclude AT&T from looking for opportunities. e.g. Voice Mail, then ask GTE to reconsider. Connie then added if AT&T could be specific versus global proposals, GTE may reconsider. Reed replied that AT&T is not going to invest in looking for the opportunities. AT&T is the customer. GTE, as the supplier, should be submitting the proposals.

Ron emphasized that AT&T is interested in everything; requested GTE to submit a proposal. AT&T is seeking a wholesale agreement.

Discussion on EAS adders: GTE explained definition of services which are underwater, not available for resale, if F.C.C. approved, could be offered above costs. (Connie Nicholas read NPRM section on official service). Also defined grandfathered service, no new customer can order the service. The services can be more than obsolete services.

Ron Shurter replied that AT&T is concerned about how much of the market is excluded from my marketing effort because of a grandfathered service. AT&T would like to know by percentage, by revenue. AT&T needs to understand services, customer exclusions. Meade Seaman replied that GTE can show existing grandfathered, but going forward, cannot predict future. The State Commissions will approve the list of services to be grandfathered and AT&T has the opportunity to respond to the commission.

Joyce Beasley asked if GTE would notify AT&T of the grandfathered services. Meade Seaman stated that GTE could look at notification.

Discussion on proprietary services (e.g. AIN). Proprietary services are generally associated with customer specific customized software (e.g. switched software). In-Contact services are generally defined as follow-me services.

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Reed commented that AT&T needs to know what the services are in these categories to help understand how many customers AT&T can serve. The numbers described here could grow. Reed also asked for the current status of the rural exemption data request. (*List of states where GTE will file for rural exemption status under the Telecommunications Act*).

Meade stated that the issue was escalated to Kent Foster at GTE and as soon as a list is determined, it will be provided to AT&T. GTE stated that it will not affect the four largest markets (*Florida, Texas, California, Hawaii*).

Reed asked when GTE will notify AT&T of what's available for resale.

(*Long silence. No immediate response*).

Meade Seaman replied he did not have an answer.

Joyce Beasley asked about lists for California and Florida. Meade replied that GTE hadn't prioritize the lists. He further stated that GTE intended to do sometime before the end of negotiations. GTE has shut down the retail business to meet the needs of local negotiations. GTE can't commit.

Reed stated that this causes AT&T a delay in getting into business. He is ready to seek alternatives.

Meade stated he "doesn't see it that way. AT&T still has 135 days..." Ron indicated that the answer Meade provided was unacceptable. AT&T had planned to be in the market in California on May 1st.

3. Discussion on notification of service enhancements

(AT&T desires that enhancements to GTE's retail products and or new retail products are available concurrently to AT&T on a wholesale basis). AT&T needs a minimum of 45 days. Connie Nicholas replied that no advance notice (*outside of tariff filings*) will be provided.

Ron urged GTE to reconsider; AT&T learnings from long-distance competition looks at 60 days or more notice. AT&T needs concurrent with GTE to get in the market. Ron asked if GTE thought its position was inadequate. John Peterson replied that had no position. Connie further stated that they had no obligations to provide under the Act.

Ron and Reed replied that GTE should build on the process established in the LD special access arena for notification and account management.

Parking Lot

- Conference call: June 4th for 2 hours
- Anything that Executives can do to move the unbundling 40% . Issues where GTE not responded.
- When can we start doing agreement "legal language" on billing for TSR?
- What is the closure date for each piece part of fraud control and can we move faster?
- Has GTE SME and AT&T SME agree to what will be sent as a service list that will be usable.

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Next Meeting

Executive

- Tuesday 9:00 a.m. (EDT) - June 4
- Thursday 8:00 a.m. (EDT) - June 6

Pricing

- Meade: 11- 2 p.m. - June 4 (EDT)
- Meade: 2 - 5: 00 - June 6 (EDT)

Dedicated support agreed two by both companies.

Protective Order

- Modification

Interconnection

Joyce/Connie....work on process

**DETAILED LOG OF DEALINGS WITH LEC
CALL LOG**

Call ID: GC0531EU

Date & Time of Contact: 5/31/96

Nature of Contact: Telephone Call

Participants:

AT&T: Jim Veatch

LEC and contact: Dan Bennett

Detailed Statement:

I returned Dan's call (AUDIX), Dan requested to change the time for our next ROW call to 5-6pm CDT from 3-4pm CDT 6/6/96. I called back and told Dan that the change was OK. Dan then told me that he would like to schedule a conference call Tuesday 8-12am 6/4/96 to cover sections 1-5 of our negotiations matrix. I informed Dan that we had not received GTE's position on these sections and asked when we would receive them. Dan stated he did not know, he had not yet received GTE's position on sections 1-5 from their SMEs. Dan was also not sure when the 1-5 positions would be available but the GTE SMEs would be available 6/4/96 to negotiate these sections. I told Dan we need a full day to review GTE's position prior to the Negotiations Conference Call, i.e. if we did not receive GTE positions until some time Monday 6/3/96 we could not be prepared to meet 8:00 am Tuesday 5/4/96.

Detailed Log of Dealings with LEC

Issues Cover Sheet

Meeting ID: GC05310

Issue: Total Services Resale

AT&T Person In Charge of this Issue:

Mike Salazar- AT&T TSR Team Leader

LEC Primary Contact Person:

Dan Bennett, GTE Carrier Markets.

Meeting Minutes Prepared By:

Mirna Recoder (6/3/96)

Significance of Issue:

Meeting held to negotiate AT&T's TSR requirements

AT&T GTE Conference Call
Friday, May 31, 1996

GTE Attendees
Dan Bennett
Royce Davis
Rodney Langley

AT&T Attendees
Mike Salazar
Bill Rose

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Mirna Recoder

Requirements Matrix:

2715 **CLOSED**
Agree to mutual participation in disaster recovery plans

2720	OPEN
Provide timely notification of any outage which has an effect on AT&T customers, central office outages	

2725 OPEN
Provide timely notification of any outage which has an effect on AT&T customers, facility outages such as cable cuts, repeater failures, etc.

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Royce interrupted the meeting by stating that he needed to leave the conference call to attend another conference call. Mike asked Royce if he could possibly rejoin the negotiation conference call once he completed his call. Royce stated that he would try.

2735

OPEN

Provide timely notification of any outage which has an effect on AT&T customers, loan sharing situations.

Bill will clarify the meaning of loan sharing.

2740

OPEN

Provide timely notification of any outage which has an effect on AT&T customers, any other issue which has or could have a negative effect on AT&T customer service.

Rodney wanted to know what the difference was between subscriber and loop. Bill stated that the difference was where the loop and subscriber were actually located. Rodney will investigate requirement #2740 and #2745.

2745

OPEN

Provide timely notification of any outage which has an effect on AT&T customers, signaling network problems.

Bill stated that AT&T was requesting signaling functionality not limited to SS7. GTE will determine capabilities, characteristics and levels for all services.

2750

OPEN

Provide timely notification of any outage which has an effect on AT&T customers, general network congestion.

Rodney stated that the issue was too broad to address. Mike clarified the requirement by stating that AT&T did not want to overlook any outages. GTE stated that GTE did not envision any other problems that had not been addressed. However, GTE will investigate further before stating GTE's position.

AT&T and GTE then proceeded to review the task matrix (see attachment) to determine due date resolutions for all 24 action items. Bill stated, the review of due dates were just for clarification. The review did not mean the due dates were acceptable to AT&T. Rodney added that the due dates could not be confirmed until next week.

Items: #3, #4, #5, & #23 - DD - week of 6/3/96

Items: #6, #7, & #13 - DD - week of 6/16/96

Item: #8 - will provide AT&T with a formal response within 15 days.

Item: #9 - DD

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Item: #12 - GTE wants to do additional research on this issue before formally closing.

Item: #14 - GTE has no definite answer. GTE is in the process of investigating the issue.

Item: #18 - This issue has been referred to the CORE team.

Bill asked how long it would take GTE to assemble a list specifying what services would be available for resale once item #18 had been closed. Rodney stated that the longer the list, the longer the time it would take to assemble. Rodney will ask the project manager to determine a due date.

Item #19 - GTE wants to combine the 28 forms into one form. GTE will let Bill know if a resource problem exists within GTE regarding this issue.

Item: #21 - Bill asked GTE if they had any questions regarding the matrix and the data it contained. Rodney stated that GTE was fairly confident they understood the matrix and data.

AT&T will re-investigate the directory assistance issues to determine which AT&T team should be negotiating the requirements.

GTE stated, John Peterson had reviewed the Work Plan. Although, he was comfortable with the timetable he had requested that Dan/Rodney provide him with modifications at the end of this conference call.

Establish Future Meeting Dates

The agenda for the next meeting on 6/4/96 and 6/5/96 is to review the status of the Work Plan and to close as many issues as possible. AT&T will also verify which AT&T team would be handling the directory assistance requirements previously referred to Terry Casey. Bill asked GTE if there was anything that AT&T could do to help GTE to meet the deadlines. Rodney asked if the SAG template sent by GTE to AT&T was received by AT&T. Bill agreed to research his question.

Mike asked GTE if there was anything that AT&T was doing to cause any problems within GTE. Mike stated that AT&T wanted to make sure both GTE and AT&T were linked and not causing GTE any extra work. Rodney and Dan both said that they did not see any problems.

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Detailed Log of Dealings with LEC

Conference Call ID: GM0603S2
Operator Services/Directories/Voice Mail

Prepared By: Maria Stone

Date & Time of Contact: 06/03/96 - 10:00 a.m. (PST)

Nature of Contact: Conference Call to discuss open issues for, Operator Services, Directories and Voice Mail.

Identify Participants & Title/Position for:

AT&T:

Terry Casey/Lead SME Negotiator
Robert McGrew/Associate Manager
Maria Stone/Associate Manager

LEC:

Dan Bennett/GTE Lead Negotiator
Tom Agase/GTE Operator Services

Detailed Statement: Meeting minutes utilizing AT&T requirements matrix

Who requested meeting: Terry Casey

Stated purpose of meeting: Discuss open Operator Services issues

The following matrix items were discussed

Item	Directory Assistance- GTE Provided	GTE Position
2320	GTE will route the caller to AT&T, at parity on a going forward basis.	GTE will route AT&T's end user 411 calls to GTE.
	Terry (AT&T) provided clarification on AT&T's requirement. If GTE 411 operator is requested by a customer to transfer them to an AT&T 411 operator, GTE will transfer the call. Dan (GTE) stated that it sounds like a transfer that GTE makes today for 0- calls for interlata. Terry (AT&T) will provide a written statement to Dan (GTE) on AT&T's	

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	<p>requirement. Dan will then respond to Terry (AT&T) in writing on GTE position. This issue will remain open.</p> <p><u>Status - 06/03/96 Issue Open - AT&T to provide GTE with a written clarification of its requirements.</u></p>	
2325	GTE will route to the LEC with branding when requested by caller, at parity on a going forward basis	GTE will provide for AT&T to use GTE local DA with GTE's brand.
	<p>Terry (AT&T) removed this requirement because it is addressed under requirement 2315. This requirement is removed as 6/3/96.</p> <p><u>Status - 06/03/96 Issue Closed - Requirement is being addressed under requirement #2315.</u></p>	
2330	GTE will agree that charges associated with AT&T Directory Assistance are set by AT&T, at parity on going forward basis.	GTE will charge AT&T for their end user DA calls and AT&T is free to bill its end users for DA as they deem appropriate.
	<p>Tom (GTE) stated that GTE will bill AT&T the tariffed resale rate for Directory Assistance and AT&T can bill their customer whatever rate it wishes. Terry (AT&T) stated that assumes that GTE can identify that end user as an AT&T customer. Terry (AT&T) asked if GTE would be billing AT&T customers for DA and Tom (GTE) stated no it would be AT&T's responsibility to bill end user. Dan (GTE) suggested that he reword GTE's response and add that AT&T would be billed at the resale rate. Terry (AT&T) stated she would review the rewording and discuss on the next call.</p> <p><u>Status - 06/03/96 Issue Open - GTE to clarify and reword response. AT&T will then review to insure it response meets internal AT&T customer requirements.</u></p>	

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2335	GTE will provide data (listing data base) that is timely and at parity with GTE, at parity on a going forward basis.	GTE will update its DA database with AT&T listings. Updating priority will be at parity with GTE's end users. AT&T is responsible for providing DA listing data via a separate feed from the LSR process.
	<u>Status - 06/03/96 Issue Closed - In agreement.</u>	
2340	GTE will provide that any information provided by ARU is repeated twice, at parity on a going forward basis	GTE will provide DA to AT&T end users at parity with its own end user customers.
	<p>Terry (AT&T) asked if GTE provides the same service in each state. Tom (GTE) stated that it could vary. Tom (GTE) stated that he struggle if he should dig out this information state by state. Tom (GTE) stated that what ever GTE offers 1 or 5 times of repeating numbers will not change. Terry (AT&T) stated that she needs the information to inform her customer on the kind of service that AT&T customers will be receiving. Tom (GTE) agreed to get the information. Terry (AT&T) stated that this requirement will remain open.</p> <p><u>Status - 06/03/96 Issue Open . GTE to provide AT&T with a document which identifies state by state application of this service.</u></p>	
2345	GTE will provide automatic call completion provided at TSLRIC.	GTE will not price services at TSLRIC.
	Tom (GTE) stated that GTE does offer call completion in some states. Terry (AT&T) stated that GTE response deals with TSLRIC and not call completion. Tom (GTE) will rework response to include that some states do offer call completion and will be priced at resale. Dan (GTE) asked if TSLRIC could be removed from the	

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	<p>requirement. Terry (AT&T) responded that this is a national issue for AT&T and would stay in the requirement with GTE responding to TSLRIC. Maria (AT&T) stated that Bob Polaski/GTE (National Account Team Manager) had a list of locations where call completion for Long Distance customers was being offered. GTE at one time presented this as a service offering to AT&T. Terry (AT&T) stated once a new list is provided where call completion service is provided, this issue will probably be closed.</p> <p>*Dan Bennett stated that he was instructed by his Executives to inform AT&T that product specific issues can be brought to closure, however with Phase II - pricing agreement. He stated that GTE will add the following footnote to GTE's issues matrix: "Final closure of all the above issues will be contingent on agreement of pricing issues." [FYI - Terry Casey requested Maria Stone to notify Lisa Tyler-Stanley - status completed.]</p> <p><u>Status: 06/03/96 Issue Open. GTE to rework and clarify response to both issues. GTE will provide a separate response to TSLRIC issue and call completion availability.</u></p>	
2350	GTE will provide service at same levels as GTE and subject to same DMOQ's, number of rings to answer, at parity on a going forward basis	GTE will provide DA to AT&T end users at parity with its own end user customers.
	Terry (AT&T) this requirement is closed as of 6/3/96	
2355	GTE will provide service at same levels as GTE and subject to same DMOQ's, average work time, at parity on a going forward basis	GTE will provide DA to AT&T end users at parity with its own end user customers.
	<u>Status - 06/03/96 Issue Closed - In agreement.</u>	

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2360	GTE will provide service at same levels as GTE and subject to same DMOQ's, disaster recovery options, at parity on a going forward basis	GTE will provide service at the same levels as to GTE's end users and subject to the same disaster recovery options (i.e. parity).
	Terry (AT&T) asked that GTE response be changed from (i.e. parity) to parity. Terry said will probably close at next call if reworded. <u>Status - 06/03/96 Issue Open - GTE to reword it response.</u>	
2365	GTE will provide service at same level as GTE and subject to same emergency listings (911, fire, police, ect.)	GTE will provide service at the same levels as to GTE's end user and subject to the same emergency listings options (i.e. parity).
	Terry (AT&T) asked that GTE response be changed from (i.e. parity) to parity. Terry said will probably close at next call if reworded. <u>Status - 06/03/96 Issue Open - GTE to reword it response.</u>	
2370	GTE will provide a service for customers removing service, refer to new 10 digit number, at parity on a going forward basis	GTE will provide service at AT&T end user at parity with its own end user customers. This includes charges where applicable.
	Terry (AT&T) ask if GTE charges for this service. Tom (GTE) in some states there are charges. Terry asked does GTE provide 10 digit referral. Tom (GTE) what ever is offered today. Terry (AT&T) stated this requirement is closed as of 6/3/96. <u>Status - 06/03/96 Issue closed - In agreement.</u>	

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2375	GTE will provide a service for customers removing service, repeat new number twice on referral, at parity on a going forward basis	GTE will provide service at the same levels and types as the GTE's end users (i.e. parity)
	Terry (AT&T) asked that GTE response be changed from (i.e. parity) to parity. Terry said will probably close at next call if reworded. <u>Status - 06/03/96 Issue Open - GTE to reword it response.</u>	
2380	GTE will provide a service for customers removing service, refer to new DA, at parity on going forward basis	GTE will provide service at the same levels and types as the GTE's end users (i.e. parity)
	Terry (AT&T) asked that GTE response be changed from (i.e. parity) to parity. Terry said will probably close at next call if reworded. <u>Status - 06/03/96 Issue Open - GTE to reword it response.</u>	
2385	GTE will provide service for customers removing service, repeat recording twice, at parity on a going forward basis	GTE will provide service at the same levels and types as the GTE's end users (i.e. parity)
	Terry (AT&T) asked that GTE response be changed from (i.e. parity) to parity. Terry said will probably close at next call if reworded. <u>Status - 06/03/96 Issue Open - GTE to reword it response.</u>	
2390	Ability to waive charges for AT&T handicapped customers.	GTE will not waive charges to AT&T. The responsibility of mandated social programs is AT&T's.
	Tom (GTE) stated that AT&T has the ability to waive charges to its end user	

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	customers. Terry (AT&T) stated that AT&T should not be charged. Tom (GTE) issue will remain open. <u>Status - 06/03/96 Issue Open - Escalate to Core Team.</u>	
2395	Provide a process to verify & document a customers exempt status	AT&T is responsible to verify and document their own customers' status as is GTE for their end user customers.
	Tom (GTE) not sure where process is documented. Terry (AT&T) asked how does GTE verify. Tom (GTE) said "we trust them," I don't know. Dan (GTE) will take as issue to determine where in the process is documented and provide feedback to Terry (AT&T). <u>Status - 06/03/96 Issue Open - GTE to provide AT&T with its process.</u>	
2400	GTE to provide 5 free calls at cost for DA.	GTE will provide AT&T's end users with free calls at parity. Pricing will not be at "cost".
	<u>Status - 06/03/96 Issue Closed - Requirement requested is linked with matrix # 2330 and will be set at parity.</u>	
2485	GTE will provide a full range of Operator Service functions. including by not limited to TLN Calling Card entry and verification.	GTE will provide line number calling card entry and validation at existing GTE rates and GTE branding.
	Terry (AT&T) asked that the response be reworded to remove GTE branding and she will probably close this requirement. Dan (GTE) will reword and resubmit for next meeting. <u>Status - 06/03/96 Issue Open - GTE to reword response.</u>	
2490	Provide option to use GTE Local Opr. Svc.	GTE will not off

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		unbundled operator services.
	<p>Tom (GTE) asked if the word option could be remove from the requirement statement and GTE's response would be yes. Terry (AT&T) stated that word option would have to remain. Dan (GTE) offered to reword GTE's response. Terry (AT&T) stated she will probably close this requirement after rewording is submitted.</p> <p><u>Status - 06/03/96 Issue Open. GTE will reword requirement to clarify its response to "unbundled" OS and that it will provide AT&T the option to use GTE's Operator Services.</u></p>	
2495	GTE will provide a full range of Operator Services functions, including but not limited to TLN Calling Card intercept	GTE does not provide calling card intercept. GTE will provide the same range of services as it provides to its own end users in the same geographic area.
	<p>Terry (AT&T) asked for clarification. Tom (GTE) will review and provide clarity to Terry.</p> <p><u>Status - 06/03/96 Issue Open. GTE will provide written clarification of its response to AT&T.</u></p>	
2500	GTE will provide the Operator Services "branding" as AT&T complete with the "AT&T sparkle tone bong".	GTE's Operator Services will be branded as GTE, not AT&T.
	<u>Status - 06/03/96 Issue Open - escalate to Core Team.</u>	
2505	GTE will provide Operator Services accessible by "O+" and "O-" dialing	GTE will provide Operator Services accessible by O+ Intralata and O- dialing. Calls will route to GTE platforms.
	<u>Status - 06/03/96 Issue Closed - In agreement.</u>	

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2510	GTE will provide a full range of Operator Services functions, including but not limited to Collect, Person to Person/Station to Station call <u>Status - 06/03/96 Issue Closed - In agreement</u>	GTE operator Services offered to AT&T customers will be at parity with services provided to GTE customers. GTE will offer Collect, Person to Person and Station to Station calls.
2515	GTE will provide a wholesale pricing option for operator handled calls	GTE will not offer operator services at wholesale prices. These services will be priced in accordance with state regulatory requirements.
	Terry (AT&T) this issue will remain open and will probably be escalated to core team. Terry also to check with pricing team to make sure that they are addressing this issue. <u>Status - 06/03/96 Issue open - AT&T to verify requirements with internal customer and respond to GTE.</u>	
2520	GTE will provide the ability to quote AT&T rates.	GTE will not provide the ability to quote AT&T rates.
	Tom (GTE) ask Terry to clarify. Terry (AT&T) gave example and Tom's (GTE) response was to leave open. <u>Status - 06/03/96 Issue open - AT&T to verify requirements with internal customer and respond to GTE.</u>	
2525	GTE will provide a full range of Operator Services functions, including but not limited to Third party billing <u>Status - 06/03/96 Issue closed - in agreement.</u>	GTE Operator Services offered to AT&T customers will be at parity with services provided to GTE customers. GTE will offer Third Party Billing.

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2530	GTE will provide a full range of Operator Services functions, including but not limited to Busy line verification and interrupt <u>Status - 06/03/96 Issue closed - in agreement.</u>	GTE Operator Services offered to AT&T customers will be at parity with services provided to GTE customers. GTE will offer Busy Line Verification and interrupt.
2535	GTE provide a full range of Operator Service functions, including but not limited to Rate verification	GTE Operator Services offered to AT&T customers will be a parity with services provided to GTE customers.
	Dan (GTE) this issue will probably resolve under issue 2520. <u>Status - 06/03/96 Issue closed.</u> <u>Resolution of this issue will be under matrix # 2520.</u>	
2540	GTE provide a full range of Operator Service functions, including but not limited to Handicapped caller assistance	GTE will provide handicapped caller assistance at existing GTE rates. AT&T is responsible for notifying GTE of the handicap status of their end user via the SCCS form.
	Terry (AT&T) ask for clarification on the SCCS form. Dan (GTE) to provide clarification on the SCCS form. Reference matrix issue #2395. <u>Status - 06/03/96 Issue open. GTE to provide information and clarification on require process and forms.</u>	
2545	GTE provide a full range of Operator Service functions, including but not limited to Emergency call assist <u>Status - 06/03/96 Issue closed - in agreement</u>	GTE Operator Services offered to AT&T customers will be at parity with services provided to GTE customers. GTE will offer Emergency Call

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		Assistance.
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2550	GTE will negotiate DMOQ's for the provision of this service which will include number of rings to answer	GTE will not negotiate DMOQs with AT&T. GTE will provide a level of service in accordance with state PUC guidelines/requirements (i.e. parity)
	<p>Terry (AT&T) this item will remain open. Parity may not be the level of service quality that AT&T wishes to offer to its customers. AT&T has unique expectations of levels of performance.</p> <p><u>Status - 06/03/96 Issue open - escalate to Core Team. [FYI - Service quality is an issue we are pursuing under the requirement to have incumbent LECs route Operator calls to our AT&T Operator Services platform.]</u></p>	
2555	GTE will negotiate DMOQ's for the provision of this service which will include average work time	GTE will not negotiate DMOQs with AT&T. GTE will provide a level of service in accordance with state PUC guidelines/requirements (i.e. parity)
	<p>Terry (AT&T) this item will remain open. Parity may not be the level of service quality that AT&T wishes to offer to its customers. AT&T has unique expectations of levels of performance.</p> <p><u>Status - 06/03/96 Issue open - escalate to Core Team. [FYI - Service quality is an issue we are pursuing under the requirement to have incumbent LECs route Operator calls to our AT&T Operator Services platform.]</u></p>	
2560	GTE will negotiate DMOQ's for the provision of this service which will include disaster recover (work stoppage, technical failure, natural disaster, weather)	GTE will not negotiate DMOQs with AT&T. GTE will provide a level of service in accordance with state PUC guidelines/requirements

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		(i.e. parity)
	<p>Terry (AT&T) this item will remain open. Parity may not be the level of service quality that AT&T wishes to offer to its customers. AT&T has unique expectations of levels of performance.</p> <p><u>Status - 06/03/96 Issue open - escalate to Core Team. [FYI - Service quality is an issue we are pursuing under the requirement to have incumbent LECs route Operator calls to our AT&T Operator Services platform.]</u></p>	
2565	GTE will provide TLN Calling Card Services per guidelines	GTE agrees to provide TLN Call Card Services per GTE's rates, terms, conditions, and branded as GTE.
	<p>Terry (AT&T) asked GTE to remove "branded as GTE". Tom (GTE) asked Terry what did "per guidelines" mean. Terry (AT&T) will provide clarification to Dan (GTE). This issue will remain open pending clarification.</p> <p><u>Status - 06/03/96 Issue open. GTE will revise statement to remove the branding issue. AT&T will get clarification on guideline issue for GTE.</u></p>	
2570	GTE will provide instant credit on calls per guidelines	GTE agrees to provide credit for calls in accordance with existing GTE practices.
	<p>Tom (GTE) asked Terry what did "per guidelines" mean. Terry (AT&T) will provide clarification to Dan (GTE). This issue will remain open pending clarification.</p> <p><u>Status - 06/03/96 Issue open. AT&T will get clarification on guideline issue for GTE.</u></p>	
2575	GTE will provide time and charges when requested per guidelines	GTE agrees to provide time and charges in accordance with existing

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		GTE practices.
	<p>Tom (GTE) asked Terry what did "per guidelines" mean. Terry (AT&T) will provide clarification to Dan (GTE). This issue will remain open pending clarification.</p> <p><u>Status - 06/03/96 Issue open. AT&T will get clarification on guideline issue for GTE.</u></p>	
2580	GTE will route InterLATA Operator calls to AT&T when requested per guidelines	GTE will route to the PICed carrier.
	<p>Tom (GTE) asked Terry what did "per guidelines" mean. Terry (AT&T) will provide clarification to Dan (GTE). This issue will remain open pending clarification.</p> <p><u>Status - 06/03/96 Issue open. AT&T will get clarification on guideline issue for GTE.</u></p>	
2585	GTE will provide Emergency calls per guidelines	GTE agrees to provide emergency calls in accordance with existing GTE practices.
	<p>Tom (GTE) asked Terry what did "per guidelines" mean. Terry (AT&T) will provide clarification to Dan (GTE). This issue will remain open pending clarification.</p> <p><u>Status - 06/03/96 Issue open. AT&T will get clarification on guideline issue for GTE.</u></p>	
2590	GTE will provide notification of the length of call per guidelines	GTE agrees to provide notification of the length of call in accordance with existing GTE practices.
	<p>Tom (GTE) asked Terry what did "per guidelines" mean. Terry (AT&T) will provide clarification to Dan (GTE). This issue will remain open pending clarification.</p>	

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	<u>Status - 06/03/96 Issue open. AT&T will get clarification on guideline issue for GTE.</u>	
2595	GTE will provide real time rating of calls per guidelines	GTE agrees to provide real time rating in accordance with existing GTE practices.
	<p>Tom (GTE) asked Terry what did "per guidelines" mean. Terry (AT&T) will provide clarification to Dan (GTE). This issue will remain open pending clarification.</p> <p><u>Status - 06/03/96 Issue open. AT&T will get clarification on guideline issue for GTE.</u></p>	
2600	GTE will provide for automation as it becomes available.	GTE will provide for automation as it becomes available based on GTE's implementation plans.
	<u>Status - 06/03/96 Issue closed - In agreement.</u>	
2620	GTE will make available the SMDI - Station Message Desk Interface feature capability allowing for Voice Mail services	GTE agrees. SMDI is currently available in GTE's Federal tariff (ESP section)
	<u>Status - 06/03/96 Issue closed - In agreement.</u>	
2625	GTE will make available the MWI - Message Waiting Indicator for Voice Mail services	GTE agrees. MWI is currently available in GTE's Federal tariff (ESP section)
	<u>Status - 06/03/96 Issue closed - In agreement.</u>	
VoiceMail		
2629	GTE will make available the CF-B/DA - Call forward on Busy/ Don't Answer feature capability allowing for Voice Mail service	GTE agrees. CF-B/DA is currently available in GTE's Federal tariff (ESP section). This

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		service will be provided at parity with GTE's tariffed offering.
	<u>Status - 06/03/96 Issue closed - In agreement.</u>	
2630	GTE will make available the tariff SMDI-E interface	GTE is currently reviewing this service offering.
	<u>Status - 06/03/96 Issue will remain open as AT&T and GTE review the service offering</u>	
2635	GTE will provide Voice Mail Platform	GTE's voice mail service is a unregulated service. GTE has made a business decision not to offer this service for resale.
	<u>Status - 06/03/96 Issue closed - service offering being worked under SMDI-E platform.</u>	

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AGPL 002605

Detailed Log of Dealings with LEC

Conference Call ID: GC0604EA-E

Meeting Minutes Prepared By: Brian Haux

Requirement #: 2A-F (4025-4050), 3A-D (4055-4070) , 4A-F (4075-4100), 5 A-C (4105-4130) , 6A-C (4120-4130)

Date & Time of Contact: June 4, 1996 8:00 AM PDT

Nature of Contact: Conference call to discuss AT&T requirements on Loop unbundling categories and Interconnection Point of Termination

Identify Participants & Title/Position for:

AT&T: Jim Veatch - Manager
Joe Hollander - Supervisor
Brian Haux - Manager
LEC: (GTE) Dan Bennett - Account Manager
Rod Aldridge - Consumer Market Manager Local
Competition
Randy Patton - Network Planner
Richard Kelley - Cost Zone Technical Support
Al Wood - Service Activation
Steve Schroeder - Network Planning

Other:

Attachments: (if electronic provide file name, if not provide paper copy).

GTE's electronic file containing their responses (gteres~1.doc) is located on the U drive and our matrices are located on the same drive under filename GTE XXX.doc where XXX is the name of the unbundled subject (i.e. NID, Concentrator Feeder etc).

Detailed Statement:

Who requested meeting: AT&T

Stated purpose of meeting: To discuss GTE's response to AT&T's requirements for Loop Unbundling and Point Of Termination as part of TA96.

For AT&T's requirements and GTE's responses, see attached matrix.

Detailed Log of Dealings with LEC

General Meeting Notes:

GTE did not respond to section 1 on platform and stated that these requirements were so general they did not have a response. AT&T agreed to wait and see if the requirements become clearer to GTE after we have reviewed all the individual unbundled sections with them.

Jim Veatch stated that the footnote that GTE inserted in their response "Final closure of the above issues will be contingent upon an agreement to a pricing method (e.g. Ramsey) that allows recovery of a reasonable share of joint and common costs whereby price is marked above the TSLRIC cost floor." Needed to be moved to individual items rather than shown as a footer against all items. Dan Bennett said he would check with his management to see if GTE would do this.

Item 2A 4025 **Network Interface Device (NID)**: Connect Blocks used to terminate loop cable (fiber, coax, or twisted pair cable) at the Minimum Point of Termination on the customer Premise will be unbundled and will be made available for purchase and/or lease. GTE will not sell NID to AT&T, they will however lease. AT&T agreed and details of lease will be included in contractual agreement between companies.

Item 2B 4030 **Network Interface Device**: Priced distinctly from other elements at TSLRIC. Referred to costing teams. (Brenda Kahn in AT&T).

Item 2C 4035 **Network Interface Device**: Unbranded, or Branded AT&T. GTE will not brand AT&T but will allow removal of their brand. Item agreed.

Item 2D 4040 **Network Interface Device**: GTE will determine the cable pair used for the particular service that will need to be replaced by AT&T. GTE will not identify their cable pair termination on an NID for AT&T. Jim, Joe and Brian gave explained that AT&T needs this reference in order to insure there are no accidental service interruptions by AT&T inadvertently removing the wrong cable pair. Dan Bennett stated that once a customer decides to leave GTE it is AT&T's responsibility to identify the GTE pair tied to the installation wiring for the customer and remove it and tie down our own.

Item 2E 4045 **Network Interface Device**: If required GTE will lift off the existing cable pair and allow AT&T to terminate their service. GTE will not lift off the pair but will allow AT&T to. Agreed.

Item 2F 4050 **Network Interface Device**: GTE will be responsible for maintaining the NI device. Agreed.

Item 3A **Loop Distribution**: GTE will provide the transmission path between the MPOT

Detailed Log of Dealings with LEC

at an end user premise and the terminal block appearance on the distribution side of a Feeder distribution interface (FDI), or the first point of multiplexing/loop concentration and/or optical/electrical conversion. GTE will not unbundle loop elements into segments. GTE will unbundle the loop as a single element from the Central Office MDF to the MPOT/NID. They will not unbundle into the 4 elements that AT&T requested (NID, Distribution, Feeder, Mux. GTE cited AT&T's response regarding loop unbundling to the FCC's NPRM as consistent with GTE's position. AT&T agreed to determine if AT&T's requirements have changed and respond back to Dan by 6/11. Dan agreed to provide GTE's response by 6/14. Dan did say however that if AT&T still required unbundled loop elements as stated in our current requirements, GTE would wait for the FCC to decide the requirement in August. **This statement applies to sections 4 and 5 as well.**

Item 6A 4120 Physical Point of termination will be at a designated DSX or MDF. Agreed. GTE will provide a Physical POT at an MDF or DSX depending on the level of service ordered by AT&T.

Item 6B 4125 POT will be provided at a DS1 rate for special services (or circuit level for VG Private Line and POTS) and at higher rates (DS3, ST1, etc.) for interswitch trunks and other services at AT&T's request. Agreed.

Item 6C 4130 AT&T will be provided with access to the POT on a 24X7 basis for necessary provisioning and testing functions. Open pending resolution of co-location issue regarding same requirement.

Our next meeting is scheduled for 6/14/96 at 8:00 AM PDT.

Meeting/Communications Log

Meeting ID: GM0604OP

Date and Time of Meeting: June 4, 1996

8:30 a.m. - 4:45 p.m.

Nature of Contact: Face to face meeting @ GTE's offices

Location: GTE Telephone Operations, 545 E. John Carpenter Frwy, P.O. Box 152092, Irving, TX 75015-2092.

Participants:

AT&T - Tim Gilbertson - AT&T, 770-750-3827

Bill R. Rose - Operations, 510-224-1792

Mike Salazar - Operations, 510-224-4253.

GTE - Dan Bennett - Carrier Mkts Acct. Mgmt, 214-718-1275

Richard Kelly - CZT Support, 214-718-2153

Rodney Langley - Product Mgmt, 214-718-7852

Lori Lawther - CM-New Products & Proc, 214-718-7825

Chuck Seibold - Sys. Prod.-Facilities, 214-813-978-2049

Carlene Stewart - CM-Acct. Mgmt., 214-718-6154

Al Wood - Serv. Activation, 214-718-1682

Documents:

GTE distributed to all participants: (1) Matrix #2 Features/Services for Local Resale, dated 6/3/96; (2) Matrix #3 Pre-ordering/Ordering for Local Resale, dated 6/3/96; (3) Flow Charts (contains flow structure for New Service Request, Conversion Order, AT&T "as is" migration, Maintenance/Repair)

Notetaker: Robin Koretsky - AT&T (contract basis), Project Support

Dan Bennett began by writing an agenda on the board and then outlining the times when several GTE participants (see "Tag Team") would have to leave these negotiations to attend to other matters (such as conference calls or other meetings).

AGENDA

- Introductions
- Review work plan for implementation (Rodney)
- Review action item tracking report (Rodney/Lori)
- Review matrices 2 & 3
- Ordering / billing integration discussion
- Review Process Flow (Richard/Al)

TAG TEAM

- Dan out (10-2)

AGPL 003336

- Richard/AI (10-2)
- Carlene out (9-10:30)
- Rodney out (9-10:30)
- Lori out 6/5.

Dan B. w/GTE set out times to discuss topics allowing for the comings/goings of the GTE participants.

9-10 a.m. - Richard - Review Matrices 2 & 3
10-10:30 a.m. - Break
11-12:00 p.m. - Work Plan Review (Rodney)
Lunch
1:00-2:00 p.m. - Work Plan (Rodney)
2:00-5:00 p.m. - Process Flow (All)

Just before Dan handed out documents for today's meeting, he stated GTE had added language to the bottom of the matrices "Final closure of the above matrix issues will be contingent upon an agreement to prices for resale services." This appears at the bottom of each page in both matrix 2 and matrix 3. He casually stated that this new language was upon "legal advice". *[GTE made a unilateral decision to add this language which had not been there before; Upon legal advice.]*

Meeting commenced with a review of all items reflecting "Open" status on Matrix #3, Pre-ordering/Ordering for Local Resale, dated 6/3/96.

3005 - Action Item ("AI") #80 for GTE is still open (re: issue determine feasibility of using NDM transport). GTE referred to Task No. 1 of the workplan (timeline), and deferred further discussion to set dates for specific elements during discussion of the workplan.

3010 ; 3011; 3015 - Mike S. w/ AT&T stated it would be helpful to have a time frame. GTE to echo comment from 3495 that "GTE expects to have a schedule for implementation of longer term solutions by 9/30/96."

3015 - Mike S. w/AT&T suggested & Dan B. w/GTE agreed GTE's position follow same verbiage as 3010's position.

3020 (re: real time response for FOC) - Discussion among Lori, Dan B. & Chuck S. (all GTE) that in near term, GTE systems don't have capability to provide AT&T with a real time response for Firm Order Confirmation ("FOC"). Lori w/GTE said that as interim, they'd have to use fax or e-mail transmission. Mike S. w/AT&T asked if they have more resources, would they be able to provide real time response. Chuck S. w/GTE said it will be awhile before systems are able to do anything like that.

3025 (re: real time response for scheduling) -

Mike S. w/AT&T "Can I call you & get a due date for an order?"

Richard K. w/GTE "Have to input all information before system will give a due date. Interfaces with several different systems".

Mike S. w/AT&T "If a GTE customer can get a due date, then we're just looking to get parity".

AGPL 003337

Dan B. w/GTE "Our system provides for one provider - it's a legacy"

[GTE's system is not structured for providers other than themselves; additionally their system is old and outdated, not allowing for this type of change.]

Lori w/GTE agreed to check ramifications & research issues. Chuck S. w/GTE said that within next 12 months, doesn't see how GTE can give a due date; it won't be while AT&T is on line; may be available on next day.

NEW ACTION ITEM - Action Item #99 (GTE to do) - Lori to research capability of GTE providing if/when/what/who etc. to AT&T prior to FOC. GTE to investigate providing AT&T commitment time in lieu of FOC; If not FOC, then due date up front. A.I. #99 for both 3025 & 3030.

3030 - Dan B. w/GTE suggested both 3025 & 3030 need A.I. #99 information as 3030 is similar to 3025. Lori w/GTE comments, "If you (AT&T) dump on GTE, that will slow process down and you'll get even worse service".

3035 - Status still open. Save discussion for later along with work plan discussion. A.I. is none.

3036 (re: real time repines for available capacity w/in any given area by LSO) -

Chuck S. w/GTE "Working on system - next year's project re: switching. Actually part of a larger project, but funding for project was cut back".

Dan B. w/GTE "Don't have the capability and don't see having it in near term."

Chuck S. w/GTE "Priority keeps getting turned down on this stuff; Not that GTE's decided it's not needed; rather decided that other things are more needed".

Bill R. w/AT&T "So it's not a can't do, but a conscious decision not to do".

3040; 3041 -

Dan B. w/GTE "We know you want recap; know that would provide assistance.

Obviously, recap report would be helpful for bill verification. Currently do not have the capability to do it.

Mike S. w/AT&T "How can you not have capability if you bill for it? How can I be 100% sure if that's what I getting?"

Bill R. w/AT&T "Is this a policy or a business decision?"

Lori w/GTE "Issue is tied to "as is" issue; also, a technical issue. It is in our longer term solutions and not until it can be mechanized."

Need A.I. for 3041? Issue up in air from Executive level. Agreed to disagree.

Both Lori & Bill see tug between policy/business decision and GTE's lack of technology.

[10:00 a.m. Carlene S.(GTE) returns to room; Dan B.(GTE) explains that we're reviewing Matrix #3 open status matters. Carlene continues chairing the meeting and Dan leaves room to attend to other matters.]

3055 - Discussion re: supplemental order ("Sup").

Bill R. w/AT&T "Dependent on what the Sup is for determines whether or not the clock is started over".

Mike S. w/AT&T "GTE agree to give us?"

Lori w/GTE "Yes. Agree to do - forward feed - not a real time response, but capability."

Carlene S. w/GTE "GTE will provide capability to receive real time response."

AGPL 003338

RE: A.I. #41 - AT&T's clarification for this action item is their requirement is for a Sup order. **Action Item #41 Closed.**

3060 - Status remains open. GTE Action Item none.

3065 - Status remains open. **In #3065, under GTE's A.I. column, add A.I. #99.** Lori will be researching this issue (also relates to #3025 & 3030).

3075 - Status remains open; A.I. is none.

3080 - Status remains open; A.I. is none.

3085 (GTE providing features list by LSO) - Discussion re: A.I. #48.

Chuck S. w/GTE "Investigating placing info on Internet; Making the updates accessible on a web page. Still doing a cost evaluation".

GTE said they've given AT&T a format for initial dump.

Rodney L. w/GTE "Tom Magrosky w/AT&T in New Jersey got format. We're waiting on AT&T to tell us they've read."

GTE only gave Magrosky the format, not the data.

Carlene S. w/GTE "We agree to provide LSO when AT&T is ready".

A.I. #48 to remain open. **[AT&T will need to follow up, telling GTE "ready" when time appropriate.]**

A.I. #53 (Will GTE resell vacation service) - **Remove A.I. #53 from #3085.**

3090 - Status remains open; A.I. is none.

3095 (GTE to provide list of services & definitions, including features/functions) -

Discussion re: what AT&T understands/knows as to GTE's services. GTE usage of lingo that may not be readily obvious to AT&T. How does GTE educate their employees re: services/definitions?

Rodney L. w/GTE said their marketing people use tariffs; also product bulletins. New hires (sales reps ?) undergo a 13-week training course. Then Rodney/Dan (w/GTE) brought up issue that not all services may be available for resale. Bill/Mike (w/AT&T) said that any pending resale issue questions should not be confused with GTE's ability to provide AT&T with GTE's service list & feature/function descriptions. If it subsequently turns out that GTE does not resell a particular service to AT&T, then GTE can tell AT&T accordingly. For now, let's get all the information up front.

Carlene S. w/GTE noted #3095 & A.I. #49 remain open.

3100 - Status remains open; A.I. is none.

3105 - Status remains open; A.I. is none.

3110 - Status remains open; A.I. is none.

3120 - Issue shows closed, however A.I. #7 is still open. **Change status for #3120 to open?**

3125 (RE: GTE to provide required info for ordering/provisioning of CentraNet services) - GTE to provide AT&T this information by July 14, 1996. **Update A.I. #50 to reflect target date of 7/14/96.**

3130 - Status remains open; A.I. #42 remains open.

3135 - with A.I. #51 - GTE's answer is yes; GTE will accept the same LOA requirements (AT&T end user treated the same as GTE).

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3145 - with A.I. #43 - Bill R. (w/AT&T) did confirm with Maria Stone that she received from GTE interface requirements for populating DA database. **Okay to close #3145 & A.I. #43 ???**

3150 through 3175 - Bill R. (w/AT&T) conferred with Terry Casey (AT&T) re: GTE directory issues. GTE complied accordingly.

3180 (issue re: NPA/NXX splits) - Both AT&T and GTE has an A.I. for this issue - Bill R. (w/AT&T) **still needs to get more info & clarification (A.I. #54)**; Rodney L. (w/GTE) said Bellcore controls process (NPA/NXX) (response to A.I. #46).

3185 - GTE would like to see work center interface. Under commitment column, remove comment "discussion to begin 2Q96".

NEW ACTION ITEM - Action Item # 100 (for AT&T to do) - Mike S. to check about work center. Agreement exists between GTE & AT&T. Get a copy.

A.I. #100 for 3185.

3195 - A.I. #70 is closed. A.I. #71 still open. **A.I. #72 should be moved from here down to issue #3200. A.I. #53 applies to this issue and should be added to GTE's column.**

3200 - Status remains open. **A.I. #72 should be moved here (from issue #3195). Under commitment column, remove comment "pending closure of action item #71.**

3205 - Status remains open.

3210 - Discussion as to whether this issue (GTE blocking of 700, 900, 976 srvc upon request from AT&T on line, trunk or individual service basis) should be moved to matrix 2.

Outcome: For this issue, remove "open" in status column and leave blank. Under commitment column, add "Issue to be worked in Section 2". In GTE position column, remove language "What does AT&T mean by "work cooperatively in practices and procedures ..."?"

3215 - Status remains open; Close A.I. #75 ??? (AT&T to determine if "no hot transfer" is acceptable re: issues 3215, 3325, 3445 & 3350).

3235 - (GTE position that they are technically unable to provide access to system file linking address to CO for rates/billing purposes.) RE: A.I. #76 (AT&T to do), Rodney L. (w/GTE) is still not able to understand why AT&T is requesting access.

3240 - Status remains open; A.I. #77 remains open.

3245 - Status remains open; A.I. is none.

[11:00 a.m. Lori had to leave meeting; those still in attendance are Bill R. (AT&T), Mike S. (AT&T); Carlene S. (GTE), Chuck S. (GTE), Rodney L. (GTE)]

3250 - GTE is still working A.I. #55 re: this issue. As to GTE's capability to provide real time electronic interface, there are internal issues re: funding. GTE's answer to A.I. #78 is no (SPOC for engineered services for trouble reporting provided to AT&T). According to Rodney, it's a business decision due to set-up. Rodney L. (w/GTE) "GTE will continue to have multi-points of contacts for engineered services as result or business decision or for business purposes."

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Mike S. (w/AT&T) emphasized that in order to pay the bill, AT&T needs to know what's installed. AT&T wants to know that what they ordered from GTE is what they (end user) actually got.

[11:15 - 11:30 a.m. Lull during proceedings. GTE discussed lunch logistics. Dan B. (w/GTE) returns to meeting. Earlier this morning Dan B. had told a temp worker to handle lunch arrangements and she's now been fired (not a direct cause & effect); Richard Kelly & Al Wood return to meeting; Carlene S. is out checking on lunch arrangements.]

3255 - Status remains open; A.I. is none. **Under GTE AI column, change from #7 to none.**

3260 - Richard K. (w/GTE) clarified position that available information is as follows: (1) Holding in que -Customer Care Center; (2) Waiting to be dispatched to cable; (3) Dispatched.

Calls into answer center where trouble ticket is the same for both GTE or AT&T; not able to tell anything more than 3 things above.

Tim Gilbertson (w/AT&T left)
[11:40 a.m. LUNCH BREAK]

AGENDA (revised from this morning)

- Work Plan (timeline)
- Flow Charts

Complete review of Matrix #3 and do review of Matrix #2 tomorrow morning.

We waited a few minutes for Rodney L. (w/GTE) to make copies of the Work Plan. He returned to meeting and document distributed.

Task 1. NDM - Rodney L. (w/GTE) advised they're still looking towards August 1, 1996 to have in place. On Friday (6/7/96), GTE has a conference call and after that expect additional information. Mike S. (w/AT&T) asked about possibility of moving NDM earlier, sometime during July? Trying to get as much resolved prior to 7/27 deadline (135 days per Telecom Act). Rodney responded unable to give another date until after their 6/7 conference call; if we could, we'd be happy to work towards earlier date.

Dan B. (w/GTE) pointed out the 135 day time frame relates to Telecom Act and is not a deadline for operational interfaces.

GTE will have an internal meeting on Monday, 6/10 and will then get back to AT&T either later that day or most likely, on Tuesday, 6/11/96.

6/11/96 - Rodney to provide to AT&T response/data.

Mike S. (w/AT&T) pointed out that we're not trying to add to work load; rather this is something that needs to be done anyhow.

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Task 6. Specific Rules - Rodney L. (w/GTE) said he just needs to do some formatting to document & **should be able to get document to AT&T in a few days.**

Task 14. Both AT&T and GTE working aspects of issue.

Task 17. AT&T request copies GTE's CentraNet, ISDN
Dan B. (w/GTE) said on 6/16/96 or sooner as stated in plan.

Task 20. GTE to verify SAG delivered to AT&T. Al Wood (w/GTE) advised amount of data is "big"; stored on mainframe, approx. 7 - 10 mg. And this is just GTE-California, not Contel.

GTEC vs. GTE everywhere discussion.

This began a lively discussion concerning whether or not information request (from AT&T) covered California *only*.

Rodney L. (w/GTE) "From our standpoint, only states where tariff's filed".

Mike/Bill (w/AT&T) "Our initial request (Mike's & Bill's) was for GTE. AT&T has filed in all 50 states; we're looking at building a national database. At no time, did we specify limitations such as GTE-California".

Rodney L. (w/GTE) "Doesn't make sense to prepare and take the time and effort in states where we are not prepared to resell services."

Mike (w/AT&T) "Our position is we need to have SAG information in accordance w/Telecom Act"

Al Wood (w/GTE) "Only requirement from Tom Magrosky was that he wanted GTEC. That's all that's ever been communicated to me. How can I give you list of products and services if I'm not in that state?"

Dan B. asked about costs for doing this? Updates? Rodney stated that SAG and product service are geared towards tariff states and California. Time line for nos. 3, 4, & 5 are just for California. Carlene S. (w/GTE) also said that initially, jurisdiction was only for California.

Mike S. (w/AT&T) "Since Bill and I came on board, we've always been dealing with GTE on a national basis"

Rodney L. (w/GTE) "If it was said, then went over my head or was said when I was not in that meeting"

Bill R. (w/AT&T) "It's our understanding that it's for everywhere - if you have caveats by state, then you need to clearly state those limitations."

Rodney L. (w/GTE) "For practical standpoint, doesn't seem feasible to do SAG for all states - may become outdated -"

Bill R. (w/AT&T) "We're charged with making it happen in all 50 states; not that it will happen, but that it could."

[Rodney & Al Wood left room for brief recess]

Rodney said to consider timeline on tasks 3 & 4 for California only. "We will develop task 3 & 4 schedule for all states. By June 13, we'll have a time frame"

After the initial dump, GTE will place updates on the Internet.

AGPL 003342

Chuck S. (w/GTE) "We're trying to update services, standardize SAG; product and service codes aren't standard throughout country"

Dan B. (w/GTE) commented on charging for initial pricing.

Task 5. SAG-LSO-Prod/Svc

Rodney L. (w/GTE) said AT&T will get California. "Take wait and see on products and services until resolved by core team. I'm hedging on no. 5 for anything but California, until I get answers.

Bill R. (w/AT&T) "On No. 5, the work plan needs to go all the way across"

Mike S. (w/AT&T) "If you sell it, we want a list of it".

Rodney L. (w/GTE) "There's a gap here - understand completely what you want, but I'm not going to give it until the Executive say so."

Task 17. Rodney & Dan B. (GTE) said that if it's not resolved what's to be resold, then why does AT&T want info for all states?

This is for 3 current states (Michigan, Texas & California). Other than task #17, remainder of tasks are for all states.

Tasks 20 & 23. (refer to nos. 3, 4, 5)

Task 20 to be handled same as Task 5. Rodney L. (w/GTE) He won't be able to do other states until resolution by executives in core team.

Bill R. (w/AT&T) "Want it known on both side, that this is a problem"

Al Wood (w/GTE) He's got (California only) stuff ready & just awaiting a call from Bill Rose (AT&T). Bill R. told him to send info on disk.

(Reference back to Matrix #3, #3095) GTE can't set a date until policy issue resolved.

Bill/Mike asked to narrow time frame; days, weeks months ??? GTE guys vague & unresponsive. Dan B. (w/GTE) referred to Reed Harris' letters of 5/30 & 6/3 to GTE.

[15 MIN. BREAK - MEETING RESUMES @ 2:45 p.m.]

2:45 P.M. - 4:45 P.M. - Review Flow Charts (New Service Request- 2 pgs, Conversion Order/No Change & With Change- 2 pgs, AT&T "As Is" Migrations-2 pgs, Maintenance/Repair- 2pgs). Richard Kelly (GTE) & Rodney Langley (GTE) went through processes outlined in

each flow chart.

AGPL 003343

MAINTENANCE/REPAIR CHART -

GTE issues a trouble ticket; if test line shows problem to be switch related, they fix it and then close trouble ticket. If not switch related or requires outside intervention, then they issue a dispatch. Only thing being checked is network.

Typically GTE will ask end users up front about any potential access problems (for example, is there a locked gate or any special arrangements needed or limitations of business hours). If technician is "loosing" access (for example, close of business & phone

man must leave), then GTE re-routes ticket to themselves. Usually technician who's lost access and makes effort to talk w/end user there about completing repairs. He will input into remarks field & re-route to himself.

No access - GTE notifies AT&T & AT&T goes back to end user to negotiate new access time.

Any escalation - go back to 1st box, Customer Care Center & back to who originally trouble report to.

Most feature problems will be switch related. In those cases, GTE repairs & closes ticket.

What if end user ordered feature and it's not working or it's missing or wasn't ordered (GTE failure to order)? End user certain that they did order it.

*** Not yet captured in flow chart - Week of June 23 - Task #11 - further expand flow chart re: features problem (due to GTE).**

According to Richard Kelly, GTE does not have policy that repairman packs up tools & goes home at certain hour. Bill R. (w/AT&T) asked about "out of hours". Any additional or special charge for repairs/services during weekends, holidays or "outside" normal business hours?

Richard K. (w/GTE) "Try to hit a percentage of commitments for a 24 hour response."

Will check re: Bill's special charge query.

Escalation Process -

During weekends or out of hours, GTE does have two levels of management (per Richard K. w/GTE).

If end user's problem still not corrected and they come back, then commitment time is not any faster (still 24 hr. turnaround). GTE/RK stated that repeated trouble tickets are not a frequent occurrence.

Repeated Trouble Report -

GTE does not take a chronic or stick it in a special que. When calling in a trouble report, history does show. If managers see a pattern, then they work to correct it.

Judgment call as to what constitutes a repeated trouble report. No formalized process as to practices and procedures. (per Richard K. w/GTE)

Can't remote test on unbundled loop. On unbundled service, go from issuing trouble ticket to dispatch.

Brief discussion re: AT&T access to testing TSR - GTE partitioning.

NEW ACTION ITEM - Action Item # 101 (for GTE to do) - Rodney to investigate feasibility of AT&T accessing maintenance testing systems.

Discussion between GTE guys re: above. Richard Kelly has memo which he'll send to Dan Bennett that discusses issue.

NEW SERVICE REQUEST CHART -

Richard K. (GTE) reviews process.

AGPL 003344

AT&T calls GTE - AT&T looks up SAG point - tells GTE street address & C.O. (Central Office) - determines which LSO services customer - reserves a telephone no. - then GTE comes back with telephone no. - when AT&T comes back to GTE with LSR firm order, GTE makes sure okay.

Generally speaking, critical requests LSR are billable and non-critical - verbal sup are non-billable.

NEW ACTION ITEM - Action Item # 102 (for GTE to do) - Rodney to define critical vs. non-critical errors.

Move arrow on flow chart. Box w/ FOC

Tel#

DD

SO#

BAN

NOTES add arrow here connecting to box 'RECEIPT
OF FOC INFO'

(Page 2 of New Service Request Chart)

Orders completed. Work towards doing this in batch. Typically they do batch & cycles overnight. If possible to do on same day, then will do so.

System can handle retroactive recurring or flat billing; can't handle toll retroactive billing.

(Back to Page 1 of New Service Request Chart)

(Rodney L. w/GTE) Under LSR, draw two lines showing Directory Assistance & Directory Service. Phone not guaranteed until it's in service. Range of time is 24 to 48 hours for telephone number to be with Directory Assistance.

Directory working on NDM process for DA

NEW ACTION ITEM - Action Item # 103 (for GTE to do) - Date for DA & DL people to do some kind of testing - not that we've agreed to do testing, but that we have a plan.

CONVERSION ORDER CHART -

AT&T complete LSR - send it to NOMC

If conversion order with no change, GTE complete order; If changes, then send to DAC/FAC (Dispatch Assignment Center & Facilities Assignment Center).

LSR - need to add Directory Listing & Directory Assistance

"AS IS" MIGRATION -

Rodney L. (w/GTE) - "This flow does not exist. GTE has not agreed and decided not to do it".

Mike S. (w/AT&T) - "Agree to disagree".

AGPL 003345

Dan Bennett will try to set up a meeting tomorrow afternoon @ GTE Directory. To Discuss with Donna Taylor & Rich Deleon (sp. ?) the setting up a feed or mechanized process. He's not sure if they are NDM.

Tomorrow's meeting to begin 8:30 a.m. Room M33.
END OF 6/4/96 MEETING.

AGPL 003346

Detailed Log of Dealings with LEC

Conference Call ID: GC0605UG

Date & Time: June 5, 1996, 2:10 pm EDT

Conference Call Participants:

AT&T

Jim Veatch
Kathy Lee
Brian Haux
Joe Hollander

GTE

Dan Bennet
John Reese
Tom Agase

Notes Prepared by :
Stephen L. Petrillo

Call Overview

The objective of this call was to review, discuss and negotiate the respective positions of AT&T GTE on the as yet unagreed to elements of COLLOCATION.

The issues in question and the position of each company were documented in section 8 of the requirements matrix.

Item 8a - 4245

AT&T is requesting adequate contiguous collocation space. GTE's reservation of C/O space for its own use based on a 5 year planning horizon is not acceptable.

GTE will not modify its position. GTE believes that this ground has been covered before by the FCC and they are confident in their position that they may reserve this space for their own use. This is NOT, from their perspective, resultant from TA '96 but is allowed per tariffs filed in 1992. GTE intends to reserve C/O space for their own use.

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Detailed Log of Dealings with LEC

AT&T made clear that they are of the opinion that the current GTE position puts AT&T and ALECs at a competitive disadvantage in being able to obtain adequate floor space.

GTE now sees as parallel with the ROW issue. GTE does not believe that TA '96 has relegated them to third party status.

AT&T states the belief that TCA96 gives all ALECs parity with ILEC, so GTE must concede to parity in C/O space distribution and allotment.

AT&T wants better understanding of 100 sq. ft. increment request.

GTE stated that as long as space is utilized there will be no problem with larger requests all in increments of 100 as long as space is available. Contiguosness will not be guaranteed unless all requests are made simultaneously. All C/O space will be given on a first come first serve basis. All C/O space must be utilized within 6 months or it will be forfeited. 6 month utilization window commences upon turnover to ALEC from ILEC. 6 month trigger is the installation of equipment, it need not be cross-connected.

GTE stated that a virtual to physical migration can always be done, but is seen as a new application and conversion would be done. There would be no refund of non-recurring, virtual charges.

GTE stated that virtual collocation is GTE doing installation and maintenance. Both "flavors" will be in a single C/O.

GTE's position as to **Emergency Restoration** is that it will apply to both virtual and physical.

AT&T requested that GTE document more clearly their intention to comply with FCC Guideline re: Emergency Restoration. GTE agreed to document for next call.

GTE's policy on the removal of retired in place equipment is that provided there is no forecast for the use of that equipment there would be some timetable - yet unaddressed but open for discussion - for the removal of that equipment. The available floorspace would then become available for collocation. It is possible

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that certain old equipment could be recapitalized, but once it is declared as retired it is probably going out of service for good.

AT&T stated that almost all items are agreeable except for 5 year planning horizon regarding C/O collocation.
GTE stated that its position is firm.

GTE and AT&T agreed to escalate to **Core Team**.

Item 8b - 4250 - AGREED

GTE modified response to echo AT&T request. "GTE agrees that intraoffice facilities will be available to accommodate projected volumes."

Costing is a separate issue and it was mutually agreed that that discussion should be referred to the pricing team.

Item 8c - 4255 - AGREED

Agreed as it stands

Item 8d - 4260 - AGREED

Mutually agreed to remove sentence re: costing.

GTE clarified their position regarding escorts and stated that escorts will be available, and required, 24 hr. a day 7 days a week.

GTE stated that unannounced inspection will not be allowed in virtual space because customers are not allowed in this space.

AT&T expressed willingness to modify inspection request to "announced".

GTE does not want this to be an everyday thing because it is an inconvenience, but will consider modified request.

FINAL: "AT&T may make mutually agreed to, scheduled inspections of equipment in virtual space."

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Item 8e - 4265 & Item 8f - 4270

GTE has filed comments with the FCC that equipment limitations for collocation space include switching equipment.

AT&T wants switching equipment to be allowed, and asked GTE what their prohibition of switching equipment was based upon.

GTE responded by asking the basis for the AT&T position that switching equipment is allowed.

AT&T cited TCA96 § 251 which provides for all telecommunications equipment to be allowed in collocation locale.

GTE stands by existing docket rules. Is confident in position and doesn't expect rules to change come August 1996. GTE believe that AT&T is misinterpreting the language of TCA96.

AT&T wants GTE response modified to "GTE will only allow the customer to collocate equipment that is authorized by the FCC or State PUC and must comply with industry standards".

GTE does not see a big problem with this as long as our difference on switching equipment remains clear. Issue as to switching equipment is more one of a space issue -- it is not a matter of functionality. GTE is concerned that switching equipment will take up too much space.

AT&T expressed willingness to set limitations on size to avoid a conflict over space requirements.

GTE's response is NO. GTE will stick with FCC and PUC requirements. GTE believes that these requirements can be construed as barring switching equipment.

Item 8g - 4275

GTE will not prohibit interconnection, priced at access rates, between ALECs but GTE will require that GTE facilitate that interconnection.

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gc0605ug

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AT&T requested that GTE clarify their position to reflect their willingness to allow interconnection between ALECs provided such interconnection is obtained via GTE facilities.

GTE reserved their final say on this and will advise further on another call.

Item 8h - 4280 - AGREED

AT&T and GTE agree to all physical and virtual elements regarding AT&T's choice of equipment vendors in AT&T's collocated space.

Item 8i - 4285 - AGREED

AT&T and GTE agree to space access provisions as needed between POI and the cage.

Item 8j - 4290

AT&T wants to monitor environmental factors (heat, open doors, fire, power failure etc.) from a remote location.

GTE stated that AT&T will not be allowed to tie directly into GTE's monitoring system of these same conditions. Certain approvals could be granted for independent AT&T instrumentalities, i.e. thermostats etc., for remote monitoring.

AT&T stated that it is important for AT&T to be immediately notified of any condition which could affect our service. There is no other way for such immediate notification. AT&T expressed an openness to an alternative solution if some equally satisfying method is out there.

GTE made it clear that while AT&T may have clear concerns, AT&T will not be able to tie into GTE proprietary environmental alarm systems. There are a variety of limitations and building services are resistant to outside intrusion.

GTE committed to attempt to come up with some alternative method for immediate notification.

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Detailed Log of Dealings with LEC

AT&T will need some support system and not merely reliance on a human observer of the data.

[This is a GTE action item.]

Item 8k - 4295 - AGREED

Item 8l - 4300 - AGREED

Item 8m - 4305 - AGREED

Item 8n - 4310

GTE agreed to strike the word "NO" from its response and to let the response stand on its own.

AT&T took this as an action item to determine the necessity of this negotiation with the SME. [B. Haux action item]

Item 8o - 4315 - AGREED

Item 8p - 4320 - AGREED

AT&T stated that AT&T proprietary information must be protected. Therefore, AT&T wants GTE commitment that personnel will abide by terms of non-disclosure agreement.

GTE stated that: " GTE agrees to protect all AT&T proprietary information covered under the **existing** non-disclosure agreement. "

Item 8q - 4325

GTE wants DMOQ & ISO issues to be managed outside the terms of this agreement. GTE "respectfully" requested that those standards be negotiated separately.

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AT&T stated that AT&T is simply requesting an agreement by GTE to adhere to whatever is ultimately negotiated and not actually negotiating the aforementioned DMOQs themselves.

GTE stated that that is not quite how they see it and that any DMOQ related issue should be a carrier services discussion and the GTE team now present will not discuss any such issue.

GTE will respond with language to represent their position and suggest that this topic should be moved elsewhere for discussion/negotiation. [action item GTE]

Item 8r - 4330

GTE is completely unfamiliar with the AT&T Health and Safety Questionnaire and its objective. GTE would like to see a copy and review the questions and content before they reconsider their refusal to comply with AT&T's request that GTE complete the questionnaire.

AT&T will forward questionnaire to GTE for their review.

Item 8s - 4335

AT&T stated that it needs support in staying ahead of all foreseeable emergency situations. As such AT&T desires a forewarning of all GTE activity that might proximately affect AT&T service.

GTE stated that they are unsure what may or not affect AT&T service. GTE agreed to assemble a list of activities which they will consider as sufficient to induce notification to AT&T.

Item 8t - 4340 - AGREED

AT&T agreed to GTE proposal that, upon GTE's receipt of AT&T application for C/O collocation space and associated fees, GTE will verbally respond within 10 days if **space is available** at the requested C/O.(emphasis added) At this time a mutually agreeable meeting will be set and written confirmation of verbal notification will be sent.

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Item 8u - 4345 - AGREED

AT&T wants 9 foot high cages - our equipment is 7 feet high and 7 foot high cages might not be high enough to secure the equipment.

GTE stated that if there is no physical problem with 9 foot high cages it should be OK to install 9 foot high cages,

AT&T wants the fact that there is, in fact, no ceiling at all documented in writing. However, for security reasons if AT&T wants to have a roof installed 9 foot high cage walls will be needed.

GTE stated that what is now on the table is tariffed collocation space provision -- this is what you get for the tariffed price. There might be some extra costs and if so AT&T and GTE can probably arrive at something agreeable in term of price.

GTE will add "individual case basis" to cover modification to cage dimensions and layout.

GTE stated that modifications will result in additional charges. Deviations noted on walk-through due to the fault of GTE will be corrected within 5 days at GTE's expense.

Item 8v - 4350 - AGREED

GTE agreed to the same terms here as they did in 4340. i.e. "mutually agreeable".

Item 8w - 4355

AT&T wants to install its own fiber from the d-mark to the cage.

GTE doesn't know whether this will be permissible or not and must check with the installers at the local office.

GTE stated that they will consider this request but noted that this will require AT&T having access where they are currently not allowed.

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Detailed Log of Dealings with LEC

GTE stated that as to AT&T's request for detailed drawings of C/O and routing they will not be provided.

AT&T stated that they need these drawings because in order to request diversity in routing AT&T must first see the layout.

GTE responded that they will provide "drawings" (not detailed) to show diversity in routing. These will be provided at the first customer meeting.

Item 8x - 4360 - AGREED

GTE agreed to amend their position similar to that agreed to in 4340, and 4350, "mutually agreeable".

Item 8y - 4365 - AGREED

Item 8z - 4370

GTE stated that they will make every effort to get all requirements completed on time, but that GTE will not be "tied down" to a condition which obligates them to compensate AT&T.

AT&T stated that the importance of the issue is such that it must continue to be discussed.

Item 8aa - 4375 - AGREED

AT&T stated that GTE response is acceptable as it stands in the matrix. However, AT&T requested that GTE add "specific recurring and non-recurring charges" as another bullet. AT&T stated that this is NOT to negotiate pricing, just to ensure that pricing is available.

GTE agreed to amend their position to include these changes.

Item 8bb - 4380

a) access cards - GTE will give AT&T 6 access cards and we can do with them what we see fit as far as distribution within the AT&T ranks is concerned. AT&T

AT&T Proprietary(Restricted)

Detailed Log of Dealings with LEC

will also be provided with 1 key to the cage which AT&T is free to duplicate as many times as needed. AT&T requested that GTE document this.

b) AT&T action item to define hardware to control space. [action item J. Hollander]

c) enclosure design - GTE will work with AT&T to construct the collocation arrangement to protect against unauthorized access. AT&T requested that GTE document this.

d) limited access - agreed to by AT&T and GTE.

e) agreed to by AT&T and GTE.

f) alarming of weak or easily removable doors - GTE needs to investigate this.

All other additional terms of 4380 are agreed to except for the extension of security alarms to attended sites - GTE must investigate the propriety of this request.

GTE stated that it is already required by GTE policy that all employees, agents or contractors wear photo identification. AT&T stated that they are satisfied with this.

Item 8ee - 4395

AT&T and GTE agreed that this is a matter that should be referred to the pricing team.

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Conference Call ID # GC0605UK

Date & Time 6/5/96, 11:05 am EDT

Conference Call Participants

AT&T

GTE

Jim Veatch
Joe Hollander
Brian Haux

Dan Bennet
Tom Agase

Notes Prepared by:

Stephen L. Petrillo

Call Overview:

The objective of this call was to review, discuss and negotiate the respective positions of AT&T and GTE on the as yet unagreed elements of **INTERCONNECTION SIGNALING**.

The issues in question and position of each company were documented in section 19 of the requirements matrix.

Item 19a - 4650

Sub-items 1 & 2 agreed upon. The requirement of AT&T is, as per GTE, merely business as usual. The interconnection request in question is a typical one and as to the LIB database, all queries will continue to go through Ft. Wayne.

Sub-item 3 is an open issue. GTE has no plans to go to MAP protocol. AT&T believes that MAP protocol is important to avoid machine congestion and must have some plan from GTE to manage congestion. GTE will have plan for call on 6/15.

If GTE plan provided on 6/15 does not include a move to MAP protocol AT&T will have to review the GTE plan against our requirement and determine acceptability of plan.

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gc0605uk

AGPL 002664

Detailed Log of Dealings with LEC

AT&T will go to Ed Duchne (SME) to get input as to acceptable alternatives to OMAP protocol. [action item - B. Haux]

Sub-items 4 & 5 agreed to.

Item 19b - 4655

Sub-items 1, 2 & 3 are agreed to. GTE stated that all requirements herein noted are already business as usual. All databases on SS7 network will be made available to AT&T, that too is business as usual.

Sub-items 4 & 5 are open issues. AT&T inquired whether the GTE response means that no-one is provided pass-thru signaling by GTE.

GTE stated that they thought so. It is not something that they do today and is a function typically offered by a HUB provider.

AT&T agreed with that conclusion and stated that that functionality is exactly what they are seeking from GTE. AT&T requested that GTE make a proposal to provide that service.

GTE, though understanding of the AT&T position, has no plans to offer this service and will not, in the "near-term", be looking into it.

AT&T must keep this item on the table because, in the opinion of AT&T, this is an issue of critical importance. Sub-items 4 & 5 must be reevaluated by AT&T to determine whether the requirement will be pursued.

Item 19c - 4660 - AGREED

Sub-items 1,2,3, are all agreed to.

Item 19d - 4665

GTE stated that the requirement regarding MTP parts must be clarified by AT&T. There are hundreds of MTP parts and GTE needs greater specificity.

AT&T stated that there should be no problem with this and AT&T will attempt to clarify as requested. AT&T will define what is meant by all elements of MTP. [action item Brian Haux]

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AGPL 002665

Detailed Log of Dealings with LEC

Item 19e - 4670

AT&T requested that GTE enumerate the specific limitations re: SCCP functionality and AT&T further inquired whether these limitations were or were not the result of vendor limitations.

AT&T further questioned as to whether or not the GTE position can be construed to mean that there are size limitations on how many GTTs there can be or how large the database table size can be.

AT&T explained that clarity is necessary so a problem can be averted. AT&T requested a couple of specific examples. AT&T made clear that GTE need not reveal the vendor identity, just certain performance and functionality information.

GTE took this item as an action item for their SME team. They will advise AT&T what is available from a size and resource perspective, including limitations. Feedback is due 6/13

Item 19f - 4675

GTE stated that they have no plans to implement MRVT & SRVT. GTE will check with the appropriate GTE SME to determine alternate functionality. Feedback due 6/13.

Item 19g - 4680

This is a pricing issue. Both AT&T and GTE agree that this issue will not be dealt with in this forum. Referred to Brenda Kahn, AT&T.

AT&T will keep track of the final disposition of this item and must determine final status before they will consider this issue AGREED.

Item 20a - 4685 - AGREED

GTE stated that they will answer AT&T's request as asked. Yes, GTE will provision 56 kbps circuits ordered by AT&T, "PERIOD". GTE stated that they believe that the tariffs in effect cover this request, but reworded their answer to affirmatively state their position.

Item 20b - 4690 - AGREED

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AT&T and GTE agreed that the link layers requirement and position was business as usual.

Item 20c - 4695

Sub-item 1 agreed to and AGREED.

Sub-item 2 is an open issue. AT&T stated that asking for access to STP/SS7 network is much like before and that this request does not amount to a request to use STP for storage only. AT&T stated that storage may be a desire for SCP.

AT&T stated that there is no request for a private partition on STP/SCP. AT&T is requesting an OK from GTE to put data on STP/SCP that is critical to call processing and will be available to all users.

GTE stated that if AT&T would document an explanation of their request in language like that just used, and if the intention is actually that which had just been explained, as opposed to that which had been (mis)understood as the intention by GTE's SMEs on their first reading of the request, GTE would agree. AT&T will clarify. [action item Brian Haux]

Item 20d - 4700 - AGREED

Item 21a - 4705 - AGREED

Item 21b - 4710

Sub-items 1,2,3,4,7 are AGREED.

Sub-item 5 is an open issue and has been escalated to the Core Team. AT&T inquired as to whether the GTE position is such that AT&T will be charged for database dips resulting in calls terminating with GTE.

GTE responded that their position is exactly that.

AT&T went on to clarify their request and asked if this is business as usual, i.e. are the charges in question normally assessed on dips regardless of where the call terminates.

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GTE responded that all LECs are charged regardless of where call terminates and there will be no departure from with practice with the ALECs.

This is an area of disagreement and will be escalated to the **Core Team**.

GTE's new response will include:

- 1) GTE will assess a charge for database dips which result in call terminating in GTE territory.
- 2) This is a business as usual practice.
- 3) An explanation of why this practice exists.

Sub-item 6 is an open issue. AT&T stated that it is concerned with provisioning and speed of service and that it is imperative that AT&T have access to GTE database.

GTE cannot agree with AT&T and this issue must remain open. However, GTE stated that if this really a timing issue and not a database management issue then perhaps something could be worked out.

AT&T stated that they are open to a proposal which would achieve the goal of fast service and efficient, on-time provisioning.

GTE agreed to look into what they could provide to AT&T to help AT&T achieve this objective.

AT&T noted that audit capability is a need that is currently under reevaluation.

Item 21c - 4715

It was agreed to by AT&T and GTE that new services and technologies will be made available to ALECS. GTE further agreed that any new or emerging technologies will be considered by GTE and if GTE themselves does not provide this service it will allow ALECs to get the service from a third party provider.

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CONFERENCE CALL Id: GC0605g

Date & Time of Contact: June 5, 1996
2:00 - 5:00 EDT

Notes prepared by: Fran Finnegan

<u>Attendees: AT&T</u>	<u>Attendees: GTE</u>
Rasul Damji	John Peterson
Lisa Tyler-Stanley	John Honabarger
Fran Finnegan	

Description: Core Team Call to review escalated issues:
#5 AT&T requirement for confirmation of a service order request at the completion of the order; #6 AT&T access to GTE databases to support end-user service delivery; #8 Commission on yellow pages advertisements; #9 Ability of AT&T to provide a single bill to the end customer #10 Routing of 0-/0+/1+ #11 Routing of local service calls to AT&T Operator Services and Directory Assistance.

Attorney review meeting:

GTE's attorneys will be available to conference with AT&T's attorneys next Monday afternoon on the legal positions related to these issues.

Executive Pre-Meeting Call:

Both AT&T & GTE agreed to have conference call on Monday 1-4PM. GTE requested to have it on Tuesday 9-12. Rasul will check his schedule and get back to John Peterson by COB Friday.

ISSUES REVIEW:

TSR #005 AT&T requires a confirmation of the Services Order Request at the completion of the order.

GTE View:

AT&T will place a service order, GTE will provide a Firm Order Confirmation (FOC), which illustrates what GTE will do and when, after receipt of AT&T's service order. GTE does not do this for their own business so feels that they should not have to do this for AT&T. If there is a problem with

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gc0605g

AGPL 002672

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the installation/provisioning due date GTE will issue a jeopardy notification prior to the scheduled due date.

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AT&T View:

AT&T requires a confirmation of what services have been provisioned to ensure order accuracy. This is part of the AT&T order provisioning process.

GTE Action Items:

Will check into feasibility of GTE providing a "Post installation" order confirmation to AT&T. GTE will provide a more detailed description of their current jeopardy process and the process which is being worked by AT&T & GTE SME's to modify this current process to the CORE team by COB Tuesday 6/11.

AT&T Action Items:

AT&T CORE team will discuss with AT&T SME's to see if the current GTE process is sufficient to meet AT&T's needs.

Conclusions:

This item will not be discussed at tomorrow's Executive Conference Call.

TSR #006: AT&T requires access to GTE databases to support end-user service delivery

AT&T View:

AT&T requires real-time access to telephone line#, loop assignment and due/date assignment systems.

GTE View:

Request that AT&T be more specific on what databases AT&T is asking for access to for end-user service delivery. Feels that the AT&T Position statement and the business reason statement do not correlate (i.e. Telephone Line#, loop assignment and due/date assignment are not contained in Directory Assistance and Directory databases.) Requests that AT&T provide a list of what AT&T means by LIDB.

GTE Action Items:

None

AT&T Action Items:

Provide list of databases which AT&T is asking for access to. Provide a clarification list of what we mean by LIDB database. Will provide a specific section in the Act which is referred to in the AT&T position.

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Conclusion: This item will not be discussed at tomorrow's Executive Conference call.

TSR #008: Listings (yellow pages), provide a commission on advertisements from AT&T.

AT&T View:

AT&T desires to share in revenue generated by AT&T business customers advertising in GTE yellow pages.

GTE View:

This is an extreme and unworkable request. GTE will not provide AT&T a commission for customers which switch from GTE to AT&T. GTE has its own sales force and they market to other LEC customers in GTE's geographic areas. This is a standard procedure in the current environment. This is not an issue that AT&T & GTE need to deal with now. It has nothing to do with the Act.

GTE Action Items:

None

AT&T Action Items:

None

Conclusion:

This issue will be discussed at tomorrow's Executive Call for closure one way or the other. Wording was changed in AT&T business reason to read "if AT&T refers a customer to GTE".

TSR #009: Listings (yellow pages), provide AT&T with the ability to bill the end customer

AT&T View:

AT&T wants to have the ability to perform all customer facing activities including yellow page billing. AT&T wants the ability to provide one bill to end customers (for service and yellow page) to be at parity with GTE.

GTE View:

This function is performed by a separate subsidiary of GTE (GTE Directories Corp.) Billing to end-customers sometimes done with 1 bill and sometimes 2 bills. GTE feels that Act Section 251 does not apply to yellow pages since it is not a telecommunications service. GTE Telecommunications (representing GTE Directories) does not want to provide this

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ability to AT&T as GTE Directories Corp. wants to have all customer facing activities for retail customers listed in the GTE directory).

GTE Action Items:
None

AT&T Action Items:
AT&T needs to clarify what provision(s) in Act Section 251 is related to TSR #009.

Conclusion:
This issue will be discussed at tomorrow's Executive Conference call for final resolution.

TSR #010: GTE will route 0-/0+/1+ Coin calls placed by AT&T local customers to the AT&T Operator Services Platform. In addition, GTE will route 411 calls placed by AT&T local customers to the AT&T Directory Assistance Platform.

AT&T View:
AT&T needs to be at parity with GTE in the following areas: (AT&T branding, close contact with end-customers, have an AT&T rate structure, provide world class operator services, integrate with and support other AT&T products, and future service evolution). This is not an issue related to un-bundling.

GTE View:
This is an issue to be worked in the un-bundling area and not something that should be discussed in TSR.

AT&T Action Items:
Provide clarity as to where in the Act this issue is related.

GTE Action Items:
None

Conclusion(s):
To be discussed at tomorrow's Executive Conference call.

TSR #011: Operator/DA: AT&T's primary position is to route local service calls to the AT&T platform, however, on an interim basis only, GTE will provide a service that carries the AT&T brand or no brand if branding is technically

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gc0605g

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possible, at parity on a going forward basis. (Directory Assistance)

AT&T View:

AT&T expects to provide its end-customers with AT&T rates and desires to sustain AT&T standards on Operator and Directory Assistance quality.

In the event that the DA calls cannot be routed to the AT&T Directory platform, then the calls routed to the LEC Directory platform should be branded AT&T. In the event that the LEC cannot brand the call as AT&T, the calls should be unbranded.

GTE View:

There are some switches in the GTE network that cannot accommodate this request creating a technical reason they cannot brand. For the switches where they do have the technical capability there is a cost issue due to the fact that they would need to provide dedicated trunk groups to each ILEC.

They may be willing to have an interim solution of continuing to brand GTE Operator/DA and un-brand all other ILEC's while having them share a common trunk group and after having made a long term commitment for AT&T to use GTE Operator Service Platform while providing GTE cost sharing.

AT&T Action Items:

None

GTE Action Items:

None

Conclusion:

Will be discussed at tomorrow's Executive Conference call.

Detailed Meeting Minutes with LEC

Conference Call ID#

GC0606UF
Rights of Way

Date & Time of Contact

June 6, 1996 - 6:10 PM, EDT

Participants

AT&T

Jim Veatch
Brian Haux
Joe Hollander
Fran Finnegan

GTE

Chuck Bailey
Dan Bennet
John Peterson

Notes prepared by: Stephen L. Petrillo

Item 4140 - 7b

GTE doesn't want to give copies of conduit prints -- it is not a good idea. After discussion with field personnel GTE has decided not to comply with this AT&T requirement. In GTE's opinion, it is not a requirement of the TA '96 and given the resource and security concerns stemming from this requirement, GTE will not be able to comply with the AT&T requirement.

AT&T stated that they had been left with an impression that this would not be a problem, per an earlier conversation with GTE the week of 5/27.

GTE - J, Peterson does not recall that conversation, but if that was the case then, it is not the case now -- GTE has had a change of heart.

This will be referred to the CORE TEAM.

Item 4155 - 7e - AGREED

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AT&T asked how they could possibly implement the installation of cable without specific drawing of the areas. GTE stated that they are willing to tell us where we need to go, but customized drawings will not be provided because it is too time consuming.

GTE stated that AT&T's point is understood and that they will provide AT&T with whatever is needed to ensure that AT&T is able to install. GTE will reserve the right to determine what is the most effective way to achieve that and what they will give us to achieve that.

Chuck Bailey stated that it is GTE's impression that maps from engineering are probably not detailed enough or accurate enough to use.

John Peterson stated that AT&T's business need is understood, but if GTE is willing to give AT&T something to get the job done right, AT&T should not be concerned with what that utility is.

AT&T asked that GTE change their response to reflect this latest position, GTE stated that AT&T should instead change its request to state:

"GTE WILL PROVIDE AT&T WITH THE INFORMATION IT NEEDS TO INSTALL, FACILITIES, POLE LINES, CABLING, ETC. IN CONDUITS OR IN POLES."

AT&T agreed

Item 4165 - 7g

GTE stated that after discussion with their field personnel, there is a great hesitancy to give intervals until GTE can better gauge what the volumes are.

GTE suggested that we revisit this item issue on the first anniversary of the agreement when all the parties will have a better frame of reference.

GTE stated that at this time there will be no commitment to an interval. GTE will adhere to a "reasonable" time frame, nothing else.

AT&T asked about a "cap", whereby GTE will comply within a fixed period of time no longer than a fixed number of days or weeks.

AT&T explained that this is not an unusual request and has been made and complied with other ILECs. AT&T offered assistance to GTE in the way of compensation and actual manpower.

GTE stated "NO"; they will not comply with any request for a time interval commitment.

Referred to Core Team

Item 4170 - 7h

GTE's response here echoed their response of 4165 - they would not comply with any request for a time interval commitment.

John Peterson noted that our flexibility could be the beginning of an agreement.

Referred to Core Team.

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Conference Call ID: Directories Requirement (GM0606S4)

Meeting Minutes Prepared By: Mirna Recoder

Requirement #: Pay phones

Date & Time of Contact: 06/06/96 - 12:00a.m. - 2:00 pm(PST)

Nature of Contact: Conference Call to discuss open items on matrix (attached)

Identify Participants & Title/Position for:

AT&T:

Robert McGrew/AT&T SME Negotiator
Hans Heyimann, AT&T Product Manager
Maria Stone/Associate Manager
Mirna Recoder/Note Taker

LEC:

Dan Bennett/GTE Lead Negotiator
Chuck Close/GTE Pay phone, SME

Detailed Statement: Minute meetings

Who requested meeting: Terry Casey/AT&T

Stated purpose of meeting: Discuss open Directories issues appearing on the matrix.

Introductions. Dan Bennett informed AT&T that the matrix document was in a different format than agreed for negotiation purposes. Robert McGrew agreed to reformat the pay phone matrix and work with Dan Bennett to incorporate a numbering system for pay phone requirements. Robert asked if GTE would agree to continue the negotiation conference call using the uncommon formatted matrix. Dan agreed. Dan also stated that some of the pay phone requirements would have to be deferred until the next conference. GTE needed additional expertise to address some issues.

Hans explained to GTE that AT&T was requesting four (4) types of lines: coin line, semipublic coin, cocot line coin, and cocot line coinless. GTE informed AT&T that GTE did not have any plan to offer true coin or semipublic coin under Total Service Resale via the Telecom Act ruling. This service is offered today in Florida and California

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but is limited to intralata and defers to GTE for 1+ and 0+ intralata. Chuck stated that unless the FCC requirements change, GTE is doubtful that they will offer this service in the resale environment. GTE asked that coin and semipublic discussions be deferred to the next conference call so that GTE could include a regulatory SME on the call. AT&T agreed to table these issues, but asked to continue negotiations on cocot line coin and cocot line coinless. GTE agreed.

Discuss open items on matrix as follows:

GTE Matrix - COCOT LINE COIN		
AT&T Overall Requirement	Basic COCOT line as offered today to the IPP industry for use with smart coin stations	
Specific Functions	Originating line screening	
Response	GTE agreed to provide 1+ and 0+ screening functionality's in cocot to block certain calls. GTE stated that GTE currently provides this service.	
Specific Functions	Billed number screening	
Response	Hans requested a OLS and BNS package referencing state specific information. Dan stated that GTE's operations currently had this information available and referred AT&T to an 800 number for AT&T to obtain the information requested. Robert asked if it was possible that GTE's negotiation team gather the information instead of AT&T calling an 800 number. Dan suggested that GTE would prefer for AT&T to call the 800 number and proceeded to give AT&T GTE's 800 contact SME, Kevin Lewis, located in Bloomington, Illinois. AT&T asked if GTE would bill AT&T for this information. GTE said that this information would be provided a no cost to AT&T. Dan also stated that GTE was not in the business to provide local and intrastate access tariffs. In the past GTE has asked IXC's to obtain this type of information through other sources.	
Specific Functions	Blocking for 1+ intl, 10xxx1+intl, 1010xxx1+in,tl, 1-700, 1-900, 1-500, 1-900, DA link, any 1+ svc that can be billed to the line but not rated by the set (*66)	
Response	GTE agreed to offer 1+ international, 10xxx1+international and 1010xxx1+ international blocking. GTE stated that GTE does not offer DA link blocking. GTE will investigate to see if 700 numbers, 500 number blocking would be available for resale. Chuck stated that any 1+ services that can be billed to the line but not rated by the set (*66) is not available today for pay phones and that there are no plans for offering this service in the near future.	
Specific Functions	PIC protection for all 1+ local, inter, intra traffic	
Response	Hans stated that AT&T was requesting technical protection to prohibit slamming. Chuck stated that GTE had switched from an automated process to a manual process to prohibit slamming. GTE agreed to follow the same process for AT&T. Hans asked if existing process that works for interlata would also include intralata. Chuck didn't see why GTE wouldn't change.	
Specific	Option of one way or two way service on the line	

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Functions	
Response	Chuck clarified the requirement by stating that AT&T wanted to eliminate inbound calling to a specific location. Hans gave the example that the criminal element has develop ways of defrauding pay phones when they determine that the ringer has been turned off. Chuck stated that GTE did not offer this service today.
Specific Functions	Option for blocking of inbound international calls
Response	Hans stated that this requirement is centered around fraud related issues. Chuck needs to investigate before responding to AT&T.
Specific Functions	Option of flat vs. measured service
Response	Chuck stated that GTE agreed to measure service where available. For instance, GTE offers a flat rate in Florida through a regulatory process. Hans asked if GTE provided local unlimited. Chuck answered, yes. Hans requested that GTE provide state specific information. Again, GTE referred AT&T to the 800 number to obtain the information.
Specific Functions	One bill per line
Response	GTE agreed to provide one bill per line. Hans asked if GTE provided local detail. Chuck stated that GTE did not provide detail because GTE bills on a flat rate (by MOU). Hans stated that AT&T also wanted the option to get summary billing by jurisdiction. Chuck stated that GTE can provide a summary bill. Chuck again referred AT&T to the 800 number to obtain this information. Chuck stated that the pay phone center can provide information such as order a line, PIC changes, bill inquiry, format for bill or any question about pay phones.
Specific Functions	Point of demarcation at the set location (at least for all outdoor sets)
Response	Chuck stated that GTE's current operations procedure varied by state and that he did not have the details and that this requirement would be deferred until addressed by an operations SME. GTE also stated that GTE would not provide inside wire nor inside wire maintenance due to a business decision. Maria Stone asked GTE when the operations SME would be available to address the requirements on the matrix. GTE did not respond.
Specific Functions	Detailed billing showing all 1+ traffic in paper or electronic format
Response	GTE requested that the matrix be repackaged to share with his SME. Robert stated that there are several issues that are related to GTE pay phone center and we need a SME on the call.
Specific Functions	DMOQ's for service restoration
Response	GTE stated that DMOQs were not part of the Telecommunications Act and that GTE would prefer to discuss this requirement at a later date and not as part of the negotiations agreement.
Specific Functions	Wire maintenance option (even though it may be an unregulated service)
Response	Dan stated that GTE see this as a non regulated service not covered under the telecommunication act so it is a GTE business decision not to offer this service under TSR.

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Specific Functions	Service outage transfers to AT&T help center
Response	Hans clarified the requirement by stating that AT&T wanted to 611 transfer. Dan stated this was not technically feasible, but that GTE agreed to refer customers to an 800 repair number
Specific Functions	Wish to keep existing serving telephone #s if cutover to AT&T resale line
Response	GTE agreed to keep existing serving telephone numbers if cutover to AT&T resale line.
Specific Functions	Touch tone service
Response	GTE agreed to provide touch tone service.
Specific Functions	Special screen codes unique to AT&T and/or its customers
Response	GTE stated that GTE would not provide special screen codes unique to AT&T and/or its customers based on a business decision. Dan stated that TSR under the Telecommunications Act does not require GTE to unbundle this service. This issue is also being addressed by the negotiation team dealing with operator/directory assistance services. That team has escalated this issue to the core team.
Specific Functions	Line side supervision option
Response	Chuck stated that line side supervision option is offered selected offices in California and in Florida and referred AT&T to 800 number for specific information. Hans asked if the service would be expanded to other states. Chuck stated that he does not see expanding the service due to low take rate.
Specific Functions	Single point of contact for bills and orders dedicated to public
Response	Chuck stated that he was not the owner for this requirement. GTE will investigate and will get back to AT&T.
Specific Functions	Access to AT&T DA
Response	This issue has been referred to the CORE team.
Specific Functions	Incoming/outgoing screening
Response	GTE stated that is service is ordered on a state by state basis. AT&T was referred to the 800 number for additional information. Dan stated that there are so many issues around calling GTE's 800 number that AT&T should not call that number he will take these issues to their SME and have a response for the next call.
Specific Functions	Option for listed or non listed or non pub numbers
Response	GTE agreed to provide an option for listed or non listed or non pub numbers.
Specific Functions	Protect against clip on fraud if available.
Response	GTE does not offer this service, nor does GTE plan to offer this service in the near future.

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Specific Functions	Option to negotiate additional features in future
Response	GTE agreed.
Specific Functions	Access to AT&T's NAI
Response	Dan stated that GTE did not anticipate changing the network. If the capability exists today, GTE would maintain business as usual.
Specific Functions	Provision of 911 service
Response	GTE agreed.
Specific Functions	Access to ANI information
Response	Again, Dan stated that GTE did not anticipate changing the network. If the capability exists today, GTE would maintain business as usual.
Specific Functions	Use AT&T branded invoice
Response	Hans stated that in the event that AT&T could not bill its end uses, AT&T would request a branded invoice. Dan replied that GTE has agreed to use unbranded door hangers for all ALECs only. This is being negotiated with the operations negotiation team headed by Mike Salazar. Maria will internally clarify this requirement through the billing and maintenance negotiation team.
Specific Functions	Provide all information requested to ensure AT&T can bill for access line
Response	GTE has agreed to provide this information to AT&T (see billing matrix/Joan Grover).
Specific Functions	Provide all information requested to ensure AT&T can bill for usage on the line
Response	GTE has agreed to provide this information to AT&T (see billing matrix/Joan Grover).
Specific Functions	Except where designated, all calls originating from stations serviced by these lines should be routed to AT&T TSR lines or unbundle line
Response	Chuck and Dan stated that they needed to get GTE's regulatory SME involved with AT&T's requirement prior to providing a response.
Specific Functions	Provide the same monitoring and diagnostic routines on the line as vendor would on own facilities.
Response	GTE agreed to provide this service at parity with GTE.
Specific Functions	1 directory/ line install
Response	GTE agreed.

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Robert stated that the revised matrix would be available for Dan's review on Monday, June 10th. Maria suggested that the next conference call be held the week of June 10th. Dan stated that GTE could not set a follow-up conference call with AT&T the week of June 10th and suggested the week of June 17th. Dan suggested that he and Robert work together to comprise a matrix listing the various issues involving the 800 number. Dan would then see if he could get the SME to attend one of the conference calls to address the issues. Dan would also ask the SME if he would compile a list of specific information requested by AT&T. Again, Robert reminded GTE that the negotiation timeline was running out and that AT&T would prefer a conference call take place the week of June 10th. Dan will contact Robert to confirm a conference call date.

"Privileged and Confidential - Prepared for use in matters in litigation or potentially in litigation; contains proprietary settlement information; contains advice of counsel concerning proprietary settlement matters."

Prepared by Robert McGraw
Shared w/ GTE for
Call.

Please note that the similar classes of service have been grouped together (i.e., 1) coin line and semi-public coin, 2) cocot coin line and cocot coinless line). The similar feature requirements within each grouping have been placed adjacent to each other in the table.

service >>>>	COIN LINE	SEMI-PUBLIC COIN	COCOT LINE COIN	COCOT LINE COINLESS	COMMENTS
Overall need	Basic coin line service as used by LEC for their dumb phones	Basic semi public service which includes the coin line and the station equipment itself and the option for an extension set or ENI	Basic COCOT line as offered today to the IPP industry for use with smart coin stations	Basic COCOT line as offered today to the IPP industry for the use with coinless public telephones	
Specific Functions	AT&T rate tables for local and intra lata svc	AT&T rate tables for local and intraLATA svc	Originating line screening	Originating line screening	
	Access to all CO (LEC, CAP, ATT) intelligence required to perform answer supervision, collect refund, disconnect, etc.	Access to all CO (LEC, CAP, ATT) intelligence required to perform answer supervision, collect refund, disconnect, etc.	Billed number screening	Billed number screening	
	Far end disconnect recognition	Far end disconnect recognition			part of coin service today
	Option to block all 1+ calls to international destinations	Option to block all 1+ calls to international destinations	Blocking for 1+ intl, 10xxx1+intl, 1010xxx1+in,tl 1-700, 1-900, 1-500, 1-900, DA link, any 1+ svc that can be billed to the line but not rated by the set (*66)	Blocking of all 1+ calls except where local mandate requires 1+ access to DA and any service that can be billed to the line but not rated by the set	
	Call Timing	Call Timing			part of coin service today
	PIC protection for all 1+ local, inter, intra traffic	PIC protection for all 1+ local, inter, intra traffic	PIC protection for all 1+ local, inter, intra traffic	PIC protection for all 1+ local, inter, intra traffic	

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service >>>>	COIN LINE	SEMIPUBLIC COIN	COCOT LINE COIN	COCOT LINE COINLESS	COMMENTS
	Option of one way or two way service on the line	Option of one way or two way svc	Option of one way or two way service on the line	Option of one way or two way svc	
Specific Functions	Same call restrictions as available on LEC phones for inter, intl, intra and local calling	Same call restrictions as available on LEC phones for inter, intl, intra and local calling			
	Blocking of inbound international calls to dumb coin phones	Blocking of inbound international calls to the dumb station	Option for blocking of inbound international calls	Option for blocking of inbound international calls	not known to be in tariff
	Option of flat vs. measured svc		Option of flat vs. measured svc	Option of flat vs. measured svc	not known to be in tariffs in all cases
	One bill per line	One bill per line	One bill per line	One bill per line	
	Point of demarcation at the set location (at least for all outdoor sets)	Point of demarcation at the set location (at least for all outdoor sets)	Point of demarcation at the set location (at least for all outdoor sets)	Point of demarcation at the set location (at least for all outdoor sets)	AT&T and LEC public sets are classified as network equipment. CPE rules may not apply here
	Detailed billing showing all 1+ traffic in paper or electronic format	Detailed billing showing all 1+ traffic in paper or electronic format	Detailed billing showing all 1+ traffic in paper or electronic format	Detailed billing showing all 1+ traffic in paper or electronic format	
	DMOQ's for service restoration	DMOQ's for service restoration	DMOQ's for service restoration	DMOQ's for service restoration	
	Wire maintenance option (even though it may be an unreg service)	Wire maintenance option (even though it may be an unreg service)	Wire maintenance option (even though it may be an unreg service)	Wire maintenance option (even though it may be an unreg service)	not known to be part of a tariff, also known to be not offered today in the "public" world
	Svc outage transfers to AT&T center	Svc outage transfers to AT&T help center	Svc outage transfers to AT&T help center	Svc outage transfers to AT&T help center	not known to be part of a tariff

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service >>>>	COIN LINE	SEMPUBLIC COIN		COCOT LINE COIN	COCOT LINE COINLESS	COMMENTS
specific functions		Wish to keep existing serving tel #s if cutover to AT&T resale line		Wish to keep existing serving tel #s if cutover to AT&T resale line	Wish to keep existing serving tel #s if cutover to AT&T resale line	
	Touch tone service	Touch tone service		Touch tone service	Touch tone service	
	Block any 1+ service that cannot be rated by the coin circuits/TSPS /osps(possible example is *66)	Block any 1+ service that cannot be rated by the coin circuits/TSPS /osps				
	Special screen codes unique to AT&T and/or its customers	Special screen codes unique to AT&T and/or its customers		Special screen codes unique to AT&T and/or its customers	Special screen codes unique to AT&T and/or its customers	not known to be an option in tariff today. There are screen codes but they are generic
				Line side supervision option		
	Service outage call transfers	Service outage call transfers		Service outage call transfers	Service outage transfers	not known to be in current tariffs
	Single point of contact for bills and orders dedicated to public	Single point of contact for bills and orders dedicated to public		Single point of contact for bills and orders dedicated to public	Single point of contact for bills and orders dedicated to public	not known to be in current tariffs
	Access to AT&T DA	Access to AT&T DA		Access to AT&T DA	Access to AT&T DA	

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service >>>>	COIN LINE	SEMI-PUBLIC COIN	COCOT LINE COIN	COCOT LINE COINLESS	COMMENTS
Specific Functions			Incoming/outgoing screening	Incoming/outgoing screening	bundle
	Option for listed or non listed numbers	Option for listed, nonlisted, or non published #s	Option for listed or non listed or non pub numbers	Option for listed, nonlisted, or non published #s	
	Protect against clip on fraud if avail	Protect against clip on fraud if avail	Protect against clip on fraud if avail	Protect against clip on fraud if avail	not known to be in current tariffs and may not be available everywhere
	Option to negotiate addl features in future	Option to negotiate addl features in future	Option to negotiate addl features in future	Option to negotiate addl features in future	not known to be in current tariffs
	Access to AT&T's NAI	Access to AT&T's NAI	Access to AT&T's NAI	Access to AT&T's NAI	(NAI= Network Access Interrupt)
	Provision 911 service	Provision 911 service	Provision of 911 service	Provision of 911 service	
	Access to ANI information	Access to ANI information	Access to ANI information	Access to ANI information	
	Use AT&T branded invoice	Use AT&T branded invoice	Use AT&T branded invoice	Use AT&T branded invoice	Billing customers for maintenance
		Option to have LEC techs collect, count, and deposit vault contents on behalf of AT&T			not known to be in current tariffs
		Monitor vault contents for slugs and spurious non US currency or theft and notify AT&T of discrepancies (recorded vs actual) in collections and set location			not known to be in current tariffs although the LECs can tell today if they have received slugs

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service >>>>	COIN LINE	SEMIPUBLIC COIN	COCOT LINE COIN	COCOT LINE COINLESS	COMMENTS
Specific Functions		Option to have enclosure installed with set			
	Provide all information requested to ensure AT&T can bill for access line	Provide all information requested to ensure AT&T can bill for access line	Provide all information requested to ensure AT&T can bill for access line	Provide all information requested to ensure AT&T can bill for access line	detail to follow
	Provide all information requested to ensure AT&T can bill for usage on the line	Provide all information requested to ensure AT&T can bill for usage on the line	Provide all information requested to ensure AT&T can bill for usage on the line	Provide all information requested to ensure AT&T can bill for usage on the line	details to follow
	Except where designated, all calls originating from stations serviced by these lines should be routed to AT&T TSR or Unbundled lines	Except where designated, all calls originating from stations serviced by these lines should be routed to AT&T TSR or Unbundled lines	Except where designated, all calls originating from stations serviced by these lines should be routed to AT&T TSR or Unbundled lines	Except where designated, all calls originating from stations serviced by these lines should be routed to AT&T TSR or Unbundled lines	not known to be in current tariff
		Station or enclosure equipment should only bear the name/brand designated by AT&T on the order form			not known to be in current tariff
	Provide the same monitoring and diagnostic routines on the line as vendor would on own facilities.	Provide the same monitoring and diagnostic routines on the line and stations as vendor would on own facilities.	Provide the same monitoring and diagnostic routines on the line as vendor would on own facilities.	Provide the same monitoring and diagnostic routines on the line as vendor would on own facilities.	not known to be in current tariff

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service >>>>	COIN LINE	SEMI-PUBLIC COIN	COCOT LINE COIN	COCOT LINE COINLESS	COMMENTS
Specific Functions	1 directory/ line install	1 directory/ line install	1 directory/ line install	1 directory/ line install	
	Provide installation intervals per DMOQs	Provide installation intervals per DMOQs	Provide installation intervals to AT&T per DMOQs	Provide installation intervals to AT&T per DMOQs	
		Protect against red box fraud			not known to be in current tariff, however there is equipment the Lec could use to prevent this.
	Protect against blue box fraud	Protect against blue box fraud			not known to be in current tariff, there are no measures for protection
		Install the station to at least LEC standards (e.g., ADA, etc.)			
	Perform repairs per DMOQs	Perform repairs per DMOQs	Perform repairs per DMOQs	Perform repairs per DMOQs	
		Provide option for use of "bright:" station technology including debit cards			not known to be in tariff, but we want access to the same kind of equipment the Lec might use itself in the market
		Provide revenue, maintenance, collection reports etc. as specified by AT&T on order form on a periodic basis in paper or electronic format			not known to be in current tariff

The foregoing template should be used as the basis for requests to the Local wholesale vendors. Any questions regarding this material should be directed to H. Heymann (908 580 4143) or J. Martinez (908 580 8172).

Detailed Log of Dealings with LEC

Conference Call ID: GC0606UH

Date & Time 11:05 am EDT, June 6, 1996

Conference Call Participants

AT&T

GTE

J. Veatch

D. Bennet

J. Hollander

Pulaski

B. Haux

Munsell

Notes Prepared by :

Stephen L. Petrillo

CALL OVERVIEW

The purpose of this call was to discuss **TRANSPORT** and related issues.

Item 9a - 4400

GTE stated that they will sell common transport between GTE's tandem and GTE's C/O. AT&T can purchase dedicated transport to any end office.

AT&T stated that they want to be sure that all the terms are right -- this is a bone of contention and implicates pricing to some degree

GTE stated that they intend to charge at access rate

AT&T feels that this is not, by definition, an access type of arrangement

GTE stated that they will offer dedicated transport, but only as a tariffed service available at accessed tariffed price -- there will be no special arrangement or service -- GTE believes that they are supported in this decision by § 251(g) of TA '96

AT&T stated that in its opinion then, this is not unbundling. AT&T then asked if this is GTE policy or GTE interpretation of § 251(g)?

Detailed Log of Dealings with LEC

GTE stated that this is their corporate policy and they believe that they are backed up by § 251(g).

AT&T stated that this should be escalated for attorney and core team review.

GTE wants SME participation in discussion so that all SMEs (AT&T & GTE) do not get all of their information 2d hand.

GTE stated that they have a way of getting ALECs into business already and if AT&T has their own ideas as to how ALECs should get into business re: unbundling and that that is their prerogative, but that will not stop GTE from making deals with other companies.

GTE stated that AT&T has to make some business decisions regarding how they will proceed given GTE's firms stance which they believe is backed up by TA '96.

AT&T then asked about dark fiber.

GTE stated that they do not offer dark fiber in their tariff. GTE stated that its reasoning is the same as with dedicated transport. GTE believes that its position is backed up by TA '96.

GTE stated that they would like to know what the AT&T requests for dark fiber and dedicated transport is really all about. On its face it seems simple enough, but what is the plan?

AT&T stated that it simply wants to be provided with all those services and facilities to which it is provided under the TA '96.

GTE stated then that we must simply agree to disagree because they do not think we are correct in our interpretation.

GTE stated that all interconnection should be at access tariff rates including local. GTE believes that § 251(g) allows them to charge access.

Item 9b - 4405 - AGREED

Item 9c 4410 - see attached diagrams

Detailed Log of Dealings with LEC

AT&T stated that this whole issue is about dedicated transport for our use as well as unbundled switched and unbundled transport – this is not about dedicated interexchange traffic.

GTE stated that their position re: these issues has not been transmitted to AT&T.

AT&T stated that this is an element of dedicated transport that we want unbundled and that is why it has come up now, not during switching.

example # 1 interconnect on facility basis then through to a common transport is a strictly facility interconnection – no switching
GTE stated that this is NO PROBLEM

example # 2 thus implicates switching and must be deferred to switching unbundling negotiations which have not yet taken place.

SEE DIAGRAMS ATTACHED TO THE BACK PAGE OF THESE MINUTES

Item 9d - 4415 - AGREED

GTE agreed to modify their position to reflect their intent and willingness to accommodate AT&T's request based on facility availability.

Item 9e - 4420 - AGREED

GTE will modify its position to state that GTE will interface at those levels currently described in the intra-state access tariffs

Item 9f - 4425 - AGREED

GTE will make pre-emptible service on protection line available ("c") when it becomes available to GTE.

GTE will modify its position to reflect, per paragraph one, that GTE will interface at those levels currently described in the intrastate access tariffs.

Item 9g - 4430

Detailed Log of Dealings with LEC

Referred to the pricing team

Item 10a - 4435 - AGREED

Item 10b- 4440 - AGREED

Item 10c - 4445 - AGREED

Item 10d - 4450 - AGREED

AT&T stated that it wants assurance that our traffic will be transported at parity with GTE's, i.e. that our customers have the same opportunity to be transported across the most superior facilities as do the GTE customers -- even if this is a random process.

AT&T stated that they realize that this also mean our customers also have a chance of being transmitted across the most outdated facilities.

AT&T stated that as long as all processes are at parity with one another we will accept that.

GTE agreed to modify their position to reflect parity.

GTE stated that no direct interface will be provided to common transport. GTE stated that AT&T may interconnect at an end office using dedicated transport. GTE will provide common transport at parity with that self provided.

Item 10e - 4455

Referred to pricing team

Item 11a - 4460 - AGREED

Item 11b - 4465

AT&T stated that it wants intra-lata toll included in GTE's position on jurisdictions with a universal service element.

Detailed Log of Dealings with LEC

GTE stated "absolutely not"

AT&T is to review GTE's position [B.Haux action item] and advise of where we are at by next meeting.

Item 11c - 4470

Referred to pricing Brenda Kahn.

Item 11d - 4475 - AGREED

Item 11e - 4480

GTE stated that their position is that each company should charge as its own cost structure dictates. Therefore, symmetrical pricing is inappropriate and unworkable and would lead to discriminatory pricing. GTE will not comply with AT&T request for pricing parity.

AT&T to review and consider GTE position [action item J. Veatch]

Item 12a - 4485

AT&T forced to reconsider position because of GTE typo on issues matrix which swapped the word "INTRA" for "INTER" before the word "LATA". [action item B. Haux]

Item 12b - 4490 - AGREED

Item 12c - 4495

GTE doesn't expect to see local traffic on an access trunk group or inter-lata traffic on an EAS trunk group.

Some local traffic will transit an access trunk group as a result of 10xxx dialing for local calls.

AT&T stated that it has some questions and concerns and cannot close at this point. [action item B. Haux]

Detailed Log of Dealings with LEC

GTE stated that this is a gray area and unclear how compensation will be passed to an ALEC since this historically has been a convoluted process between LECs to begin with.

GTE agreed to take this as an action item for the next call and to research this more thoroughly.

Item 12e - 4505 - AGREED

Item 14a - 4545

Open and referred to Tony Navarro, billing and technical specialist.

Item 14b - 4550 - AGREED

All sub-items except "H" will be reworded to refer to 4505.

GTE will reword their position to read:

The ALECs will provide or order from GTE or a n IXC a minimum of 2 (p.01 transmission GOS) cama type trunks for each of their C/O to the E911 tandem serving the ALEC customer areas.

Item 14c - 4555

Referred to pricing

Meeting/Communications Log

Meeting ID: GM0607OP

Date & Time of Meeting: June 7, 1996
1:30 p.m. - 4:45 p.m. (CST)
Nature of Contact: Conference Call
Bridge No: AT&T Teleconference
309-671-3637; Access #510810

Participants:

AT&T - Bill R. Rose - Operations, 510-224-1792
Mike Salazar - Operations, 510-224-4253.

GTE - Dan Bennett - Carrier Mkts Acct. Mgmt, 214-718-1275

Notetaker: Robin Koretsky - AT&T (contract basis), Project Support, 214-778-2329

Documents:

No new documents were distributed for today's teleconference. All parties refer to the AT&T/GTE Pre-Ordering/Ordering Action Item Tracking Report (version used during the 6/4 & 6/5 meetings).

AGENDA: (1) Commit to a target date on all Action Items ("A.I.")

(Dan B.) So, what are we going to be talking about today?

(Mike S.) Review action items & make sure we have target dates for them. Also, review matrices for "bucket" descriptions. As we described to Carlene S. after our meeting with GTE Directories Corp. ("GTE-DC"), we wanted to subdivide "open" matters into more accurate categories, such as "imminent", ready to be closed. Mike Billings (GTE) wanted this issue addressed.

(Dan B.) Yes, Carlene gave me those categories you proposed. Not overly interested from my perspective.

(Mike S.) Well, Mike Billings (GTE), the Execs want it -

(Dan B.) Tracking this stuff in interim has no value. Closing them has value.

["BUCKET BRIGADE" IDEA NIXED BY DAN BENNETT. IN THE INTEREST OF PROGRESS, AT&T DROPPED SUBJECT FOR NOW TO PROCEED WITH DESIGNATING TARGET DATES. STATUS COLUMN STAYS EITHER "OPEN" OR "CLOSED"]

A.I. #1 - Target Date 6/21/96 for GTE/Rodney Langley.

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A.I. #3 - Target Date 6/14/96 for GTE/Dan Bennett.

A.I. #4 - Target Date 6/28/96 for GTE/Dan Bennett.

A.I. #5 - Target Date 6/28/96 for GTE/Dan Bennett.

A.I. #6 - Completed.

[TIME OUT FOR BILL TO PRINT OUT FRESH COPY OF ACTION ITEM REPORT]
(Dan B.) Unbundling team is moving right along. Closed about 31% of unbundling interconnection matrix.

(Mike S.) Jim (Veatch) charged with elements being unbundled.

A.I. #7 - Wait for Rodney Langley to address on Monday, 6/10/96.

A.I. #8 - Target Date 6/28/96 for GTE/Dan Bennett.

A.I. #9 - Completed.

A.I. #10 - Completed.

A.I. #11 - Target Date 6/21/96 for GTE/Dan Bennett. Dan B. jokes that he'll have to remove his name from this.

A.I. #12 - Target Date 7/13/96 for GTE/Dan Bennett.

A.I. #13 - Completed.

A.I. #14 - Completed.

A.I. #15 - Target Date 7/19/96. Dan B. jokes that response could be sooner, if you just want California *[RE: extensive wining by GTE that they had only been told California only, not national, which came up during 6/4 meeting]*

A.I. #16 - Completed.

A.I. #17 - Completed.

A.I. #18 - Completed.

A.I. #19 - Completed.

A.I. #20 - GTE/Bennett. Dan B. defers to Rodney for a target date (Rodney unavailable for this call); will have to get with him on Monday for this A.I.

AT&T PROPRIETARY (*RESTRICTED*)
Solely for authorized persons with the need-to-know
pursuant to Company instructions

AGPL 003348

A.I. #21 - Completed.

A.I. #22 - Completed.

[A.I. #23 MISSING - CELLS ARE BLANK]

A.I. #24 - Target Date 6/14/96 for GTE/Rodney Langley.

A.I. #25 - GTE/Bennett. Dan B. defers to Rodney for a target date (Rodney unavailable for this call); will have to get with him on Monday for this A.I. Dan B. jokes that he'll change name of responsible party from his to Rodney's.
(Mike S.) We don't have access to the system - Answer could be yes if you give us access.

A.I. #26 - GTE/Bennett. Dan B. defers to Rodney for a target date (Rodney unavailable for this call); will have to get with him on Monday for this A.I.

A.I. #27 - Completed.

A.I. #28 - GTE/Bennett. Dan B. defers to Rodney for a target date (Rodney unavailable for this call); will have to get with him on Monday for this A.I.

A.I. #29 - Completed.

A.I. #30 - Completed.

A.I. #31 - Target Date 6/21/96 for GTE/Dan Bennett. Copies of GTE's CentraNet, ISDN, etc. resale tariff, including product descriptions will be for California, Michigan & Texas only.
(Bill R.) Pointed out to Dan B. "as long as you understand, these will go to Executives".
[Reference to GTE information for only 3 states vs. all 50 states].

A.I. #32 - (Dan B.) Carlene has written here "CORE TEAM ISSUE".

A.I. #33 - Target Date 6/19/96 for GTE/Dan Bennett.

A.I. #34 - GTE/Bennett. Dan B. defers to Rodney for a target date (Rodney unavailable for this call); will have to get with him on Monday for this A.I.

A.I. #35 - Dan B. defers to Rodney for a target date (Rodney unavailable for this call); will have to get with him on Monday for this A.I.

A.I. #36 - Closed this issue with Terry Casey. Issue discussed and agreed to provide (directory distribution schedules for all areas).

(Dan B.) Understand that Directories were pleasant (referring to 6/5 mtg. @ GTE Directories Corp.).

(Bill R.) Yes, they're customer oriented.

(Dan B.) So, you cannot say GTE is not customer focused - Have to specify Tel-Ops.

[GTE Tel-Ops not being customer focused]

(Dan B.) Monthly schedules for rolling 12 months? Currently GTE doesn't have method to provide electronically. You want directory distribution for all states total service resale? That's probably several thousand communities.

(Bill R.) DL group already has it.

(Dan B.) Yeah, you're right. *[Dan's answer accompanied by a heavy sigh]*

(Mike S.) What about next week?

(Dan B.) I'll actually keep my name on it - reasonably comfortable time frame. Target date 6/30/96.

(Mike S.) June 30 is a Sunday. Let's change to the Friday, June 28.

(Dan B.) 6/28/96? Okay, we'll compromise - *[said in a jesting manner]*

(Mike S.) It's not a compromise.

A.I. #37 - GTE/Bennett. Target date, 6/14/96 and 6/13 for all other states.

A.I. #38 - AT&T/GTE mutually agreed to closed today - 6/7/96.

A.I. #39 - Completed on 6/4/96.

A.I. #40 - (Dan B.) "As is" ordering linked to that - Need to wait for Rodney for answer on this. Keep meaning to ask him about this when I see him, but I forget.

A.I. #41 - Completed on 6/4/96. AT&T gave verbal response - "Sup" order requirement.

Bill points out to Dan that this group has more "open" items than others. Rodney (GTE) wants more closures. Dan responds that he jumps all over me, but I'm immune.

A.I. #42 - GTE/Bennett. Target date is 7/12/96, per work plan.

A.I. #43 - (Dan B.) Discussed ever so briefly - in process of testing NDM solution for populating DA database. (Mike S.) Keep in mind - we're the "how", not the "what". To me this is new. Let's talk when we get Rodney on the line.

(Dan B.) Let's change name to Rodney.

(Bill R.) All these ones we're saying "Rodney"- do we actually change the name (who's responsible).

(Dan B.) Someone other than mine. *[said jokingly]*

A.I. #44 - AT&T/GTE mutually agreed to move forward with GTE's version - 6/4/96.

(Dan B.) Finally decided to give you guys parity on how many bodies attend these meetings. Expect to have that from this time forward. Yeah, it's a sick joke, guys. I'm a few hours closer to Miller time than you guys. *[time is 2:30 p.m. in Dallas]*

A.I. #45 - GTE/Bennett. Wait for Rodney on this.

A.I. #46 - GTE/Bennett. (Dan B.) Al Wood on this. Al's on Rodney's implementation team.

A.I. #47 - (Mike S.) AT&T's answer is no, can't split "retain their phone number" from "no loss of feature functionality". Almost can't work one without the other. Importance about them combined is issue. Close this A.I. today, 6/7/96.

A.I. #48 - (Dan B.) Carlene wrote this referred to "CORE TEAM ISSUE". This is open - no target date. Linking providing this file with which features.

(Mike S.) For your information, Dan, I'll take all these issues we've labeled as "Core Team" and send them to our guys to confirm. Then if there's a problem, you can send it back.

(Bill R.) A.I. #40 is associated with the work plan # 21.

(Dan B.) Rodney has control of the work plan timeline.

(Mike S.) #2 and #21 (Tasks on workplan) - Can we ask you to extend timeline to end of the page?

(Dan B.) Okay, if ya got a recap report on FOC, that still doesn't provide real time response, but -

(Mike S.) If you can give us recap and FOC.

(Dan B.) As I recall, we discussed that we didn't feel you need recap a.s.a.p.

(Mike S.) This may be issue for billing purposes. Tim (Gilbertson w/AT&T) was saying it hasn't gotten down to working level.

(Dan B.) I've been in every billing meeting.

(Mike S.) This is not a new issue; we've continually brought it up.

(Dan B.) We still contend that you don't need it to start business on day 1.

(Mike S.) How do you expect to go into business by paying something without a breakdown?

A.I. #49 - (Dan B.) I don't know where we are on this. Have to wait for Rodney. Can't you get someone to figure out which ones you can't get? Rather than us spending a lot of time on something that's incredibly obvious. You're leaving it up to us to determine "readily identifiable". [This was previously discussed in Dallas on 6/4/96; Dan was not present in room. Carlene S. (GTE) was chairing mtg. during his absence.]

A.I. #50 - Target Date 7/19/96 for GTE/Dan Bennett. That's the week of 7/14/96.

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A.I. #51 - GTE answered at meeting on 6/4/96. Yes, GTE requires LOA (to process an ALEC LSR that disconnects an AT&T retail customer).

NEW ACTION ITEM: A.I. #106 (for GTE) Does GTE require a signed LOA (letter of authorization) of itself if they have a win-back of an AT&T customer?
(Dan B.) Rodney will have an answer.

A.I. #52 - GTE met (in a conference call) with Terry Casey on Monday, June 3rd. In effect, those issues referred back to you (Mike & Bill). A.I. closed on 6/3/96. For issues #3145-3175, change GTE A.I. column to "None".

A.I. #53 - GTE/Bennett - Now a "CORE TEAM ISSUE". Both #32 and #48 refer to Core Team Issue.

A.I. #54 - (Dan B.) Negotiate with whoever controls it. Close this A.I. today - 6/7/96, "GTE requires clarification is no longer required". You have at least two that we know; Hawaii and at least one other place.

A.I. #55 - Target Date is Monday, 6/10/96 for GTE/Dan Bennett.

A.I. #56 - Under responsibility column, add AT&T/Mike S. (in addition to GTE/Bennett). Target date (GTE) no later than 6/20/96.

A.I. #57 - AT&T/Bill R. Target date 6/20/96.

A.I. #58 - Completed.

A.I. #59 - AT&T/Bill R. Target date 6/20/96.

A.I. #60 - Closed on 6/4/96. Issue #3305 belongs right where it is.

(Bill R.) Reminded Dan B. of "echo" (GTE repeating language verbatim in their position statement when in agreement with AT&T). Wanted to remind Dan of this as he wasn't sure if Dan was in or out of meeting when discussed earlier. But it was decided that GTE would echo.

A.I. #61 - GTE/Kelly. Let Rodney set the target date for Richard.

A.I. #62 - RE: 3365 (Bill R.) Looking for both pieces-we got only half of it.
(Dan B.) Okay, from Fred Barber - It's got SSCC nos./4 regions, Customer Care Center, 800 nos. (Bill R.) Just put that stuff in an envelope. We'll put 6/10/96 down as Target Date for this A.I.

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- BREAK @ 3:38 PM (CST) DAN B. & BILL R. RETURNED; MIKE S. DID NOT RETURN FOR REMAINDER OF CONFERENCE CALL - COMMENCED @ 3:42 PM (CST) -

A.I. #63 - GTE/Bennett. Wait for Rodney on this.
(Dan B.) No, I can do that. You want PUC from 22 states for all of our maintenance. How about if I check & you get? Target date is 6/14/96.

A.I. #64 - GTE/Bennett. (Dan B.) Royce Davis was going to give that to me. Target date is 6/17/96.

A.I. #65 - Completed.

A.I. #66 - Completed.

A.I. #67 - AT&T/GTE mutually agreed clarification no longer necessary. Close A.I. today - 6/7/96. On issues #3370-3380, change A.I. to "None".

(Bill R.) Basically, your answer is it's your network and you'll fix it.

All agreed to do a cut/paste for issues #3370 & 3375 to be same as #3380.

A.I. #68 - A.I. closed on 6/5/96.

A.I. #69 - Completed.

A.I. #70 - Completed.

A.I. #71 - GTE/Langle. This one's still Rodney.

A.I. #72 - GTE/Langle. This one's still Rodney.

A.I. #73 - Completed.

A.I. #74 - A.I. closed on 6/5/96. The answer was no (re: issue 3210-AT&T to see if they can move issue to Matrix #2, Security & Law section).

A.I. #75 - AT&T/Bill. Target date 6/20/96.

A.I. #76 - AT&T/Bill. Target date 6/20/96.

A.I. #77 - AT&T/Bill. Target date 6/20/96.

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A.I. #78 - Completed. This A.I. was closed 6/4/96. GTE will not have a SPOC for engineered services. Reason due to a business decision.

A.I. #79 - A.I. closed on 6/4/96. RE: issues #3285 & 3260, agreed to populate with same response.

A.I. #80 - A.I. closed on 6/5/96. GTE has determined that NDM transport is feasible.

A.I. #81 - GTE/Langley. This one's still Rodney.

A.I. #82 - AT&T/Bill. Target date 6/20/96.

A.I. #83 - GTE/Langley. Target date 9/30/96.

A.I. #84 - AT&T/GTE mutually agreed clarification no longer necessary. Close A.I. today - 6/7/96.

A.I. #85 - AT&T/Bill. Target date 6/20/96.

A.I. #86 - AT&T/Bill. Target date 6/20/96.

A.I. #87 - AT&T/Bill. Target date 6/20/96.

A.I. #88 - Ask Rodney to help clarify A.I. Change responsibility to jointly AT&T and GTE. (Bill R.) Target date is 6/20/96.

A.I. #89 - Close A.I. today - 6/7/96 and close issue #2155 today - 6/7/96. (Bill R.) On issue #2155, please do the echo. "GTE agrees to call blocking; anonymous call rejection" Echo with caveat.

A.I. #90 - GTE/Langley. This one's still Rodney.

A.I. #91 - AT&T/Bill. Target date 6/20/96.

A.I. #92 - AT&T/Bill. Target date 6/20/96.

A.I. #93 - AT&T/Bill. Bill will get clarification from Maria Stone. Target date 6/20/96.

A.I. #94 - (Dan B.) GTE answered verbally on the 6/5/96 meeting, which was "None" (GTE's capability to identify AT&T customers impacted by facility (interoffice & feeder/distribution) outages.) GTE does not proactively provide end-user customer with notification for loop. We're saying we can't tell whether it's our customer or your customer.

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GTE updated their position on A.I. #94 re: issue # 2725. Do not notify connecting LECs today for power outage.

A.I. #95 - A.I. closed on 6/5/96. Closed because it made no difference what the answer was.

A.I. #96 - A.I. closed on 6/5/96. RE: issue #2735, should be "load sharing" instead of "loan sharing". AT&T gave definition of load sharing during 6/5/96 meeting.

A.I. #97 - GTE/Langley. Will talk to Rodney on Monday, 6/10.

A.I. #98 - GTE/Langley. Will talk to Rodney on Monday, 6/10. Language for this A.I. changed; should read the same as #97, except this is for network congestion.

A.I. #99 - GTE/Lori to research if/when/what commitment time in lieu of FOC - Ref. issues #3025/3030/3065. Let Rodney address this on Monday, 6/10.

A.I. #100 - Re: issue #3185, AT&T to supply workplace interface. AT&T/Mike S. Target date 6/19/96.

A.I. #101 - GTE/Langley. Rodney on Monday, 6/10. Flow Chart - technical feasibility of AT&T access to remote testing equipment.

A.I. #102 - GTE/Langley. Rodney on Monday, 6/10. GTE to define critical & non-critical LSR errors.

A.I. #103 - GTE/Langley. Rodney on Monday, 6/10. GTE Directory & DA can begin interface testing electrical data.

A.I. #104 - RE: issue #2715. GTE/Royce to provide AT&T a copy of LEC-LEC mutual aid agreement. Target date is 6/17/96. Dan will get from Royce.

A.I. #105 - RE: issue #2730. AT&T/Bill. Target date 6/20/96. AT&T to provide Dan B. AT&T SPOC for outages that would normally receive proactive notification from GTE.

A.I. #106 - RE: issue #3135. Add this A.I. to Matrix 3, #3135, "Does GTE require signed LOA of itself . . .?"

(Bill R.) What's your availability before the conference call on Monday, 6/10?

(Dan B.) Leave me an audix if any of the pages I'm faxing to you are missing. I'll be in tomorrow.

Confirmed the next conference call for Monday, June 10, 1996 @ 11 a.m. - 1 p.m. (PST) / 1:00 p.m. - 3:00 p.m. (CST).

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**DETAILED LOG OF DEALINGS WITH LEC
CALL LOG**

Meeting ID:

GC0610UP

Date & Time of Contact:

6/7/96 3:30 p.m. PDT & 6/10/96 6:15a.m. PDT

Nature of Contact:

Phone Calls

Identify Participants & Title/Position for:

AT&T:

Jim Veatch

LEC and contact:

Dan Bennett

6/7/96 Detailed Statement:

Dan called (6/7/96 3:30p.m.) and stated that he had scheduled the first AIN (sections 17 & 18) conference call for Monday 6/10/96 at 1:00 to 3:00p.m. PDT. I informed Dan that I was not sure if I could arrange a meeting with the necessary AT&T AIN SMEs this late on Friday for a Monday meeting. I told Dan I would get back to him first thing Monday morning.

What commitments, including target dates, were made by

AT&T:

To meet GTE (conference call) to cover AIN any time Tuesday through Friday 6/11/96 - 6/14/96.

LEC:

To try to schedule the AIN meeting for late Wednesday 6/12/96 and get back to AT&T (Jim Veatch) with details.

6/10/96 Detailed Statement:

At 6:15 a.m. PDT Monday 6/10/96 Dan called (expecting to get my AUDIX), Dan stated that there some errors in GTE's AIN positions and that he was FAXING me some new sheets, I then informed Dan that I was not able to contact the AT&T AIN SMEs and that

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the AIN meeting would have to be scheduled for later in the week after Monday 6/10/96. Dan said he would try to schedule the AIN meeting for late Wednesday 6/12/96.

What commitments, including target dates, were made:

AT&T:

To meet GTE (conference call) to cover AIN any time Tuesday through Friday 6/11/96 - 6/14/96.

LEC:

To try to schedule the AIN meeting for late Wednesday 6/12/96 and get back to AT&T (Jim Veatch) with details.

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GC0617S3 DIRECTORIES

Prepared By: Robert McGrew

Requirement #: 2.7

Date & Time of Contact: 6-17-96 2:00 PM EDST

Nature of Contact: Conference Call

Identify Participants & Title/Position for:

AT&T: Terry Casey	Lead Negotiator
Maria Stone	Negotiator
Robert McGrew	Negotiator (Note Taker)
GTE: Dan Bennett	Lead Negotiator
Allen Peters	SME
Scott Fadder	SME
Other:	

Attachments: SPECIAL NOTE: REFERENCE DIRECTORY PUBLICATION
SCHEDULED RECEIVED VIA AIRBORNE ON 06/17/96. ISSUE DISCUSSED
DURING THIS CONFERENCE CALL.

Who requested meeting: Terry Casey

Stated purpose of meeting:

The purpose of the meeting was to discuss the open issues dealing with directory listings.

Detailed Statement:

GTE	AT&T requirements	GTE Position
Matrix		
#		
2415	Customer Guide: List of AT&T services information (price, features,	One page will be provided where all ALECs will be listed alphabetically.

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availability) at price parity with GTE. Minimum of 4 pages required. The listings content will be restricted to critical customer contact numbers (e.g., install, repair, billing). This service will be provided at no charge.

GTE is willing to reconsider this policy on an annual basis beginning at the one year anniversary of the negotiated agreement.

Discussion: Allen stated that GTE response did not meet AT&T's 4 page requirement but would be willing to reopen discussion again on the 1 year anniversary. Terry's concern is that AT&T would like to list service information which is separate and distinct from the critical customer contact information that GTE is willing to list. Allen state that GTE national policy at this is to limit the customer guide to critical contact numbers. Allen stated that any regulatory ruling would over rule any decisions that are made between the two companies. Terry agree but we should not be waiting for the regulatory agency, if AT&T and GTE can come to agreement in a business to business environment. Allen stated as far as deciding what is a critical contact number is open between AT&T and GTE . The bottle neck will be product and service offerings. Scott ask why this issue was open again, according to his notes this issue was closed. Terry considers 2415 closed and satisfied with the response from GTE. In our original discussions 2420 was collapsed to 2415 but when I read the reworded response from GTE it did not cover 2420 request. Terry (AT&T) then went back to Dan and informed him that 2415 did not answer the 2420 request so 2420 is open. Terry asked Dan to provide in writing GTE position for 2420. Terry stated that AT&T will remove the minimum of 4 pages required from item 2415.

2420 AT&T request 4 pages be made GTE to provide their position available: alphabetical order, equal space, equal parameters.

Discussion: Dan (GTE) asked Terry (AT&T) if AT&T would purchase space in the yellow pages to provide this information. Terry's (AT&T) response was no because our end user customer would look for this information in the white pages. Terry (AT&T) that there is a parity issue here.

2425 closed

2430 closed

2435 closed

2440 Listings (white pages)
unlisted/unpublished at list price

GTE Directories will not charge
AT&T for unlisted/unpublished
numbers.

Discussion: Terry stated this item is closed. Robert stated that he had just
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received from GTE a list of products for resale and the state of North Carolina has as charge for this service. Dan will investigate and respond at next meeting.

2445	Listings (white pages) provide a discount for multiple listings (e.g. additional listings).	GTE will not charge AT&T for multiple listings (e.g. additional listings).
------	---	--

Discussion: Terry stated this item is closed. Robert stated that he had just received from GTE a list of products for resale and the state of North Carolina has as charge for this service. Dan will investigate and respond at next meeting.

2450	closed	
2455	Listing (yellow pages) provide a "real time" knowledge of deadlines	GTE has provide paper document sent to Terry (AT&T)

Discussion: Terry will review the paper document that Dan sent and if meets AT&T requirements she will close this issue. Terry after further discussion decided to close this issue as of 6/17/96.

What, if anything, did LEC request: Reference matrix above

What, if anything, was AT&T's response: Reference matrix above

What commitments, including target dates, were made by: Reference matrix above.

AT&T: Reference current AT&T/GTE matrix

GTE: Dan recapped what commitments he had from the call:

1. GTE will provide a written position for item 2420
2. GTE will review two items that showed up on the resale that is contradictory to their written position during negotiations.
3. Dan will discuss with Bill (AT&T) and Mike (AT&T) make sure that the topic of electronic delivery of scheduling information is on their list.

Detailed Meeting Minutes with LEC

Conference Call ID#

GC0610U1
Security

Date & Time of Contact

June 10, 1996 11 am, EDT

GTE

Dan Bennet
Mike Arlington
Al Wood

AT&T

Joe Hollander
Brian Tierney
Fran Finnegan
Harold Watson

Notes prepared by Stephen L. Petrillo

Item 2650

GTE agrees to this provision exactly

Item 2655

GTE will not accept blanket loans; will provide users csr upon receipt of a signed loa per end user request. this has already been escalated to executive team. see also issue 3080.

GTE requires a loa for the release of csr. loa must be signed by customer.

AT&T stated that considering this has been escalated it need not be reworked here and now.

Item 2660

GTE wants more information re: cooperation and access to the call annoyance bureau

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gc0610u1

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AT&T stated that this would be in the case where a customer complaint was made and AT&T would like GTE to assist in the resolution of that complaint. Watson visited San Angelo call annoyance bureau and discussed with local managers the AT&T concerns of calls in a TSR environment

AT&T basically needs assistance in matters of a trap, *57 feature or a customer initiated trace. AT&T wants GTE to pass the information to us when it is received by them and they realize that this is one of our customer s making this identification request

AT&T states that this would be immensely cost prohibitive to initiate on our own. in matters of prosecution and criminal complaints AT&T may need traps and cooperation etc. AT&T believes that the informal working relationship already established should be sufficient, however some more formal agreement may be needed.

GTE wanted to know the method of contact that AT&T wants.

AT&T stated that a telephone call would be enough

GTE wanted to know what back up or follow up is needed.

AT&T stated that agreement in principle was that if nuisance call bureau was reached in San Angelo, the bureau could either pass customer directly to AT&T or in an instance of *57 or establishment of a trap AT&T will contact GTE and request that trap and *57 information be captured and filtered to AT&T. AT&T will pass to law enforcement.

AT&T is not requesting access to GTE systems, but cooperation in forwarding information. AT&T noted that the only exception is if law enforcement serves paper, subpoena etc., on GTE. GTE would then be required to provide much more detailed information.

AT&T stated that AT&T will continue to comply with GTE requirements in instances where AT&T customer is the annoyance and not the victim. this will remain as it stands, business as usual.

AT&T stated that once we establish our own call annoyance bureau, we intend to mirror the GTE operation. it is a well refined and well organized operation.

GTE will now consider the requirement in light of this information and take a position.

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Item 2665

AT&T & GTE agree

Item 2670

GTE - what is meant by company assets?

AT&T - this will be an action item to clarify what is meant by AT&T company assets

GTE - believes that this will probably end up being closed, just wants clarification on company assets

[B. Tierney action item]

Item 2675

GTE - now that there is a clearer understanding of requirement they will formulate a position and get back to us - this is merged into 2660

Item 2680

AT&T strikes the last sentence -- "**designated contact PUC**"--

after that is struck GTE is in full agreement

Item 3210 merged with 2660

Item 27a & b - physical security (these are mostly related to collocation, cage space)

AT&T stated that the basic point of this request is that we want our network protected as well as GTE's; i.e. parity

GTE believes that there are 2 issues -- logical security issue and physical security issue

on the first one LOGICAL - GTE stated that the GTE side is going to require further discussion and will be a group within security -- certain requirements need clarification

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gc0610u1

AGPL 002765

as to PHYSICAL there should be limited problems, much of this is already standing. this basically a no - brainer.

AT&T agreed to provide name to GTE for LOGICAL security requirements and clarification of same.

GTE wants to make sure that all access holes are protected from hackers -- security must be maintained at a high level.

GTE wants clarification of OSS (operational support systems)

GTE feels that data networking issues are going to require a lot of close examination.

AT&T stated that to the extent that GTE and AT&T interconnect, there are going to be systems for the maintenance and upkeep of these systems our requirement is to ensure that not outside parties get in there.

GTE suggests that we unbundle these 2 - logical and physical - logical will always be ongoing

GTE must have network elements separated from OSS piece; OSS piece entails different and more detailed handling.

Item 27c

AT&T and GTE agree to these terms - this is **agreed**.

Item 27d

GTE stated that this is comprised of too many elements to take a position on certain policy request

AT&T stated that there is no intention to do anything different that what is done today, however there are going to be some new instances now and consequently we may need to add some lines to the agreement

GTE stated that from a mechanical perspective, nothing here should be problematic -- the problems will arise when it comes down to who is going to pay for what

GTE inquired about soft dial tone requirements

AT&T stated that we don't want GTE to do anything more than what is required by law.

GTE asked what about doing more than is required by law?

AT&T then gave some examples, 911 -- toll free to business office etc. these are the only things we expect

GTE asked about three digit number to a contact centers, 611

AT&T said that that was fine AT&T noted that there is some concern about fraud in this area and if there are access numbers available outside of what has been discussed AT&T would like to understand this

GTE requested that AT&T explain what liability AT&T might be exposed to on a soft dial tone basis.

AT&T explained that in areas of "clip-on" fraud we want soft dial tone to limit the potential fraud.

GTE understands this and will take it away to formulate a position.

Item 27e

AT&T position is that we have to be notified if law enforcement wants to put a tap on one of our customers -- however law doesn't allow for disclosure to 3d parties. so while law enforcement may go to ILEC, ILEC may not be the correct provider for service of court order.

this is a big problem and there does not appear to be an answer in the TA '96 nor does there appear to be a forum for this to be raised in order to communicate with law enforcement.

GTE is fundamentally on board with us, but is concerned about non-disclosure.

AT&T's position is that ILEC should tell law enforcement that the customer in question is not the customer of ILEC.

GTE will review this and advise of position.

ACTION ITEMS

GTE

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Item 2660 - GTE will consider new requirement in light of AT&T explanation and advise on next call week of 6/17.

Item 2675 - GTE will consider new requirement in light of AT&T explanation and advise on next call week of 6/17.

Item 27d & 27e - GTE will consider new requirement in light of AT&T explanation and advise on next call week of 6/17.

AT&T

Item 2670 - Brian Tierney will define "company assets"

Meeting/Communications Log

Meeting ID: GM06100P

Date & Time of Meeting: June 10, 1996 (Monday)
1:00 p.m. - 3:15 p.m. (C.S.T.)
Nature of Contact: Conference Call
Bridge No: GTE Teleconference
214-650-6443; Access #1070#

PARTICIPANTS:

AT&T: Bill R. Rose - Operations, 510-224-1792
Mike Salazar - Operations, 510-224-4253.

GTE: Dan Bennett - Carrier Mkts Acct. Mgmt, 214-718-1275
Rodney Langley - Product Mgmt, 214-718-7852

Notetaker: Robin Koretsky - AT&T (contract basis), Project Support, 214-778-2329

Documents:

No new documents distributed for today's teleconference. All parties refer to the AT&T/GTE Pre-Ordering/Ordering Action Item Tracking Report, Work Plan (timeline) or Matrix 2 or Matrix 3 (versions used during the 6/4 & 6/5 meetings).

AGENDA: Complete assigning target dates on Action Items ("A.I."); Review A.I.'s for which Rodney Langley is responsible or A.I.'s that Dan Bennett needed to confer w/Rodney (complete 6/7 conference call).

(Dan B.) I came in this weekend to clean up Matrices 2 & 3, plus the Action Item Report. I'll send along to you (Bill & Mike).

Rodney L. joined teleconference. Dan explained to Rodney that on Friday (6/7/96), they (Dan, Bill, Mike) went through A.I. Report to enter target dates. A number of them had to be deferred to today's discussion for Rodney's input.

(Dan to Bill) Get all the faxes? I came in on Saturday, about 5:30 a.m., so I could get stuff out and have time to spend with my son. Got your late night voice mail (Friday night), turned around and sent that stuff out.

Bill R. acknowledges receipt of several items from Dan.

A.I. #7 - (Rodney) Al Wood is working on this. Target date is 6/21/96.

A.I. #15 - (GTE to verify answer is 20 - minimum size for ordering number blocks for DID trunks by state. GTE/Bennett)

(Bill R.) Said you'd check with Rodney on this answer.

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(Dan B.) Target date from workplan is 7/19/96.

(Bill R.) I'm sure if you could beat that date, you would.

A.I. #20 - From Task #11 on workplan, target date is 6/23/96.

A.I. #25 - (Bill R.) Dan's procedure during our last call was to change all of his to yours (responsible party designee from Dan to Rodney).

(Rodney) Open an account & you send us an order. We'll put it in. Can you identify a 2nd line vs. new install? (reading A.I. #25)

(Bill R.) 6/20/96 for AT&T. You answered what you were going to do on #9.

(Rodney) Since we couldn't identify it as another (2nd) line - if you knew it, would you tell us?

(Bill R.) Not a fixed field - what would you do with info if you had it?

(Rodney) If it looks like an abandoned service, we need to do some things on our retail side. If it's a 2nd line, we'd zip it through. Might do investigation if it's an abandoned service. For both of us, exposing ourselves to some fraud.

A.I. #26 - Target date 6/19/96 for GTE/Agase. Dan Bennett will relay info to AT&T.

A.I. #28 - Target date 6/21/96 for GTE/Langley.

A.I. #34 - (What's necessary to allow AT&T to directly input ISDN/CentraNet data, electronically)

(Rodney) Not on our horizon right now. Still working on basic services. At this point, I'd have to say at least the 4th quarter.

A.I. #35 - AT&T/Bill R. Target date 6/20/96.

A.I. #40 - Rodney & Dan hit mute button for brief discussion with each other.

(Rodney) In re: issue of "as is" conversions - where it is, GTE is not in position to do recap. With everything else on our plate, don't feel it's worth while to spend time discussing this issue. It's not something we've agreed to do - I'm not going to put a (target) date on it.

(Bill R.) Pending resolution of "as is" issue; if we could resolve the issue, then give us a date?

(Mike S.) Recap issue is not just "as is" process. You're manually inputting data. With human intervention, we want to be able to check quality. That's why we're asking for this. Take that LSR and someone input it into your legacy (old - outdated) systems. So, what your technician installs may not be what I ordered. We want to be able to verify. This is same issue if it's a new order.

(Rodney) Not going to say recap will give 100% accuracy; that's misleading.

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(Mike S.) When I'm on the phone with customer, I echo back order information there for doing a recap with end user.

(Rodney) FOC (firm order confirmation) will tell us what you ordered.

(Bill R.) Will it list features/functions?

(Rodney) List out exceptions. We'll send out FOC, listing exceptions. Until we resolve "as is" - that'll be our procedure. We'll send a recap with bill to you.

(Bill R.) Did I hear you correctly? Is GTE developing the ability to recap features and services for billing purposes?

(Rodney) Yes.

(Mike S.) Our position is not tied to "as is" process. I'd still like a recap for all services, including new services.

It's not just migrations, also to include new customer into area. Want to clarify even if we agree to disagree.

A.I. #43 - Target date is 6/20/96. (Dan) I'll work with D.A. product manager.

A.I. #45 - Rodney & Dan hit mute button for brief discussion with each other.

(Rodney) Talked with subject matter experts. There is process where we monitor aging those kind of activities. Not an internal process flow. We look to escalation by customer.

(Bill R.) If you could capture them and put into issue, then we could close it.

(Rodney) GTE utilities management prioritize for resolution.

(Bill R.) What triggers activities? You're monitoring if it's more than 12 hours old.

(Rodney) Don't have threshold.

Rodney & Dan hit mute button.

(Rodney) After we prioritize for resolution, local management determines actions based on the demands/resources versus pre-set thresholds.

Escalations are initiated by customers.

(Mike S.) Today's date & close it - (Close A.I. #45 - 6/10/96).

Rodney & Dan hit mute button.

A.I. #46 - (Rodney) Only 1 NPA/NXX - "808" which is Hawaii is entirely GTE and "813" which is Tampa, Florida is primarily GTE. Still looks at Bellcore to assign any NPA/NXX. We don't really control those even if we are predominant local carrier.

Bill & Mike hit mute button.

GTE's answer: No, GTE does not control NPA/NXX; Made through Bellcore. We can close this.

(Dan B.) "Bucketizing" process does not have meaning for us. This weekend, I tried to organize the different buckets.

(Bill R.) As for maintenance, let get through this - (complete review of A.I., assigning target dates).

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A.I. #47 (AT&T to check about splitting "retain phone no." from "no loss of feature functionality" and adding word "regulated" -) The answer was no.

A.I. #48 & #49 - Rodney & Dan hit mute button.

Issue 3085 (features list request) and issue 3095 (definitions request) - (Rodney) In both those cases, GTE will give you list and definitions.

(Mike S.) Give us items you have available, with caveat that not all will be resaleable.

Bill R. reminds Rodney of two letters regarding this issue; one is letter dated 6/3/96 from McCloud (w/GTE) to Reed Harrison (w/AT&T) and other letter is earlier, 5/30/96 from Reed Harrison (w/AT&T) to Esstman (w/GTE). This opens up a can of worms as Rodney appears to be unaware of this correspondence while Dan Bennett does know about them. Discussion about letters, how they came about, how nobody (either GTE or AT&T) knows how to correctly pronounce Mr. Esstman's name. (The "T" is silent).

Rodney is ready to close Action Item, however Bill points out can't be closed until task completed.

OUTCOME: GTE to give AT&T list of definitions of all features and functions and descriptions of all products, per issue #3095, general retail offerings by state.

(Dan B.) Need to check with John Peterson re: lists.

(Rodney) Al Wood is part of my team.

(Bill R.) Al had given a sample layout from SAG information. Can I get sample from products and services (re: tasks 3, 4 & 5 on Work Plan). Understand he won't provide definitions. I'd like this by end of this week, before I get out to Dallas again.

(Rodney) We'll try.

(Bill) In your response to A.I. #49, what's target date?

(Rodney) On issue #3095, need more research on our answer, so we're not gonna close. Need to talk to those two guys working issues. Give you a status by 6/13/96. Change responsible party from Dan Bennett to Rodney Langley.

A.I. #55 - Rodney & Dan hit mute button.

(Dan B.) This A.I. also relates to A.I. #83. A.I. response: Relates to A.I. #83. Longer term solutions being addressed and in position to address systems solutions.

(Rodney) Business requirement meetings in July and August to develop systems requirements. Schedules of system implementation by 9/30/96.

(Bill) At that date (9/30/96), you'll just have a plan? Not necessarily a system, just a plan. Rodney concurs.

A.I. #56 - (GTE to arrange tour of NOC in Dallas to provide info re: GTE network monitoring capabilities)

(Dan B.) Does AT&T have a date for NOC tour yet?

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(Bill R.) After this conversation, need to get with systems guys.

A.I. #61 - Target date is 6/21/96. Rodney will follow up, getting information from Richard Kelly.

A.I. #62 - (GTE to provide AT&T with appropriate section of Customer Guide)
(Dan B.) You should have this. Sent it in overnight package on Friday (6/7/96).
Close A.I. #62.

A.I. #71 - Target date is 6/21/96 for GTE/Langley.

A.I. #72 - (GTE to provide AT&T with TDO form re: issue #3195) Pending close for 6/11 (tomorrow). GTE will send stuff out tonight.

A.I. #81 - (hours of coverage & internal escalation process for service ordering & provisioning)
(Rodney) This goes back to A.I. #45 - (GTE process flows for escalation).
There are three centers AT&T would interface with:
(1) Ordering Center - 8:00 am - 8:00 PM (EST), Mon-Fri.;
(2) Treatment Center -
(3) SSCC & repair for non-engineered - 7 x 24. (7 days @ 24 hrs per day)
Developing holiday list for AT&T. Will have list by 6/21/96. Possibly ready by return to Dallas (6/19).
(Bill R.) Any immediate plans to expand? What about holiday issue re: labor unions?
(Rodney) Holidays are jointly defined with company and with labor unions. Holiday list will be closed on 6/21/96.

A.I. #88 - (re: issue 2140-AT&T to clarify requirement "Are we asking to block on discretionary bases?")
(Bill R.) Are there any issues on Rodney's side?
(Rodney) What are you wanting to block? More definition on what blocking or why?
Want to understand blocking specifics - why for particular end user.

A.I. #90 - (re: issues 2215 & 2220-GTE to clarify position)
NXX's are provided to Bellcore via RDBS and are available in same method as would be for incumbent LECs and cellular mobile carriers. AT&T can make request directly to NXX administrator.
Close this A.I. today-6/10/96. Change on Matrix #2 from A.I. #90 to "None".

A.I. #97 - Dan B. to do research. Target date 6/30/96.

A.I. #98 - Dan B. to do research. Target date 6/30/96.

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A.I. #99 - (Rodney) How does this differ from A.I. #83?
(Bill R.) This is down to just providing pieces of FOC. Target date?
(Rodney) 6/21/96.

A.I. #101 - (feasibility of AT&T access to GTE maintenance testing system) (Rodney) Talked to repair people - in today's, environment don't know how we can partition. Short term, it's not a feasible arrangement.
(Bill R.) GTE has investigated and determined that short term is not feasible. Long term response not available until 9/30/96.

A.I. #102 - Rodney's working on this (GTE to identify critical vs. non-critical errors).
Target date 6/30/96.

A.I. #103 ? Unable to complete review of few remaining A.I.'s. Rodney must leave this conference call. Not available for rest of the week. Lori Lawthers is also booked for rest of the week. Dan Bennett has available time on Thursday, 6/13/96 @ 4:00 PM - 6:00 PM (C.S.T.) / 2:00 PM - 4:00 PM (PST). Dan B. will get the bridge number for conference call.

Detailed Log of Dealings with LEC

Conference Call ID: GC0611S2
Directories Assistance and Operator Services

Prepared By: Mirna Recoder

Date & Time of Contact: 06/11/96 - 10:00 a.m. (PST)

Nature of Contact: Conference Call to discuss open issues for DA and OPS

Identify Participants & Title/Position for:

AT&T:
Terry Casey/Lead SME Negotiator
Robert McGrew/Associate Manager
Mirna Recoder, Project Management

LEC:
Dan Bennett/GTE Lead Negotiator
Tom Agase/GTE Operator Service

Detailed Statement:

Who requested meeting: Terry Casey

Stated purpose of meeting: Discuss open DA and OPS issues from AT&T requirements matrix.

Introduction. Terry Casey opened the meeting by stating that mission control had not yet responded to her action items. Dan stated that GTE would accept a phone call versus a conference call to clarify or close the issues as soon as mission control had contacted Terry.

The following matrix items were discussed:

DIRECTORY ASSISTANCE - GTE PROVIDED

Item	AT&T Requirement	GTE Position
2295	GTE will provide 2 customers or number and or addresses per call, at parity on a going forward basis.	GTE will provide number and addresses to AT&T customers in the same manner as it

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gc0611s2

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		provides these services to its own end user customers (i.e. at parity).
	Terry left a message with mission control SME on June 5 th . Waiting for response. <u>Status - 06/11/96 Issue Open</u>	
2300	GTE will provide flexibility in the number of look-ups provided per call, this to be set by AT&T.	GTE will provide number and addresses to AT&T customers in the same manner as it provides these services to its own end user customers (i.e. at parity).
	Terry left a message with mission control SME on June 5 th . Waiting for response. <u>Status - 06/11/96 Issue Open</u>	
2305	GTE will provide name and address upon request except for unlisted numbers, at parity on going forward basis.	GTE will provide number and addresses to AT&T customers in the same manner as it provides these services to its own end user customers (i.e. at parity).
	Terry left a message with mission control SME on June 5 th . Waiting for response. <u>Status - 06/11/96 Issue Open</u>	
2310	GTE will provide call completion to the requested number when requested, at parity on a going basis.	GTE will provide call completion to the requested number to AT&T customers in the same manner as it provides these services to its own end user customers (i.e., at parity).
	GTE is willing to echo back (when requested). Terry needs to review the response prior to closing issue. <u>Status - 06/11/96 Issue Open</u>	
2315	GTE will provide a service that carries the AT&T	Directory assistance

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	brand if branding is not technically possible, at parity on a going forward basis.	will not be branded as AT&T's nor will GTE remove the GTE brand from its service.
	<u>Status - 06/11/96 Issue Open - Escalate to Core Team.</u>	
2320	GTE will route the caller to AT&T, at parity on a going forward basis.	GTE will route AT&T's end user 411 calls to GTE.
	Terry was to provide clarification but has not yet composed the response. Terry asked Tom what type of clarification is required. Terry discuss the issue for a better understanding. Terry stated that it is pre intralata and pre subscription and Tom responded correct. Terry needs to verify which AT&T service, OP or DA is at issue here. <u>Status - 06/11/96 Issue Open</u>	
2325	GTE will route to the LEC with branding when requested by caller, at parity on a going forward basis.	GTE will provide for AT&T to use GTE local DA with GTE's brand.
	This issue was previously removed from the requirement matrix. The CORE team has request to leave all issues on the matrix.	
2330	GTE will agree that charges associated with AT&T Directory Assistance are set by AT&T, at parity on a going forward basis.	GTE will charge AT&T for their end user DA call and AT&T is free to bill its end users for DA as they deem appropriate.
	GTE position has been revised. GTE's position needs to be reviewed by AT&T prior to closing issue. <u>Status - 06/11/96 Issue Closed</u>	
2335	GTE will provide data (listing data base) that is timely and at parity with GTE, at parity on a going forward basis	GTE will update its DA database with AT&T listings. Updating priority will be at parity with GTE's end users. AT&T is responsible for providing DA listing data via a separate feed from the LSR process.

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2340	GTE will provide that any information provided by ARU is repeated twice, at parity on a going forward basis.	GTE will provide DA to AT&T end users at parity with its own end user customers.
	Tom stated that ARU repeats twice everywhere. <u>Status - 06/11/96 Issue Open - GTE to reword its response.</u>	
2345	GTE will provide automatic call completion provided at TSLRIC	GTE will not price services at TSLRIC
	Tom asked why AT&T's requirements states automatic. Terry stated that if GTE has a mechanical means to complete calls, will GTE provide that service for AT&T end users. Tom said they will response with the same answer given for 2310 except GTE will not provide the service at TSLRIC prices. Terry stated that after this statement is reworded she will consider closing. <u>Status - 06/11/96 Issue Open - GTE to reword it response.</u>	
2350	GTE will provide service at same levels as GTE and subject to same DMOQ's, number of rings to answer, at parity on a going forward basis.	GTE will provide DA to AT&T end users at parity with its own end users customers.
	<u>Status - 06/11/96 Issue closed - In agreement.</u>	
2355	GTE will provide service at same levels as GTE and subject to same DMOQ's, average work time, at parity on a going forward basis.	GTE will provide DA to AT&T end users at parity with its own end user customers.
	<u>Status - 06/11/96 Issue Closed</u>	
2360	GTE will provide service at same levels as GTE and subject to same DMOQ's, disaster recovery options, at parity on a going forward basis.	GTE will provide service at the same levels as to GTE's end users and subject to the same disaster recovery options (i.e., parity).
	<u>Status - 06/11/96 Issue Closed</u>	
2365	GTE will provide service at same levels as GTE and subject to same emergency listings (911, fire, police, etc.)	GTE will provide service at same levels as GTE end users and subject to same emergency listings

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		(911, fire, police, etc.)
	<u>Status - 06/11/96 Issue Closed</u>	
2370	GTE will provide a service for customers removing service, refer to new 10 digit number, at parity on a going forward basis.	GTE will provide a service to AT&T end users at parity with its own end user customers. This includes charges where applicable.
	<u>Status - 06/11/96 Issue Closed</u>	
2375	GTE will provide a service for customers removing service, repeat new number twice on referral, at parity on a going forward basis.	GTE will provide service at the same levels and types as to GTE's end users (i.e., parity).
	<u>Status - 06/11/96 Issue Closed</u>	
2480	GTE will provide a service for customers removing service, refer to new DA, at parity on a going forward basis.	GTE will provide service at the same levels and type as to GTE's end users (i.e. parity).
	<u>Status - 06/11/96 Issue Closed</u>	
2385	GTE will provide a service for customers removing service, refer to new DA, at parity on a going forward basis.	GTE will provide service at the same levels and types as to GTE's end users a(i.e. parity).
	<u>Status - 06/11/96 Issue Closed</u>	
2390	Ability to waive charges for AT&T handicapped customers.	GTE will not waive charges to AT&T. The responsibility of mandated social programs is AT&T's
	Terry stated that this item was left open with no action items. Dan stated that GTE position is that it is up the local service provider to administer social programs. Tom not sure how to determine if end user qualify. Terry stated will remain open and probably go to the core team <u>Status - 06/11/96 Issue Open</u>	
2395	Provide a process to verify & document a customer's exempt status.	AT&T is responsible to verify and document their own customers' status as is GTE for

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		their end user customers.
	Dan is currently investigating this issue and has received a partial answer. <u>Status - 06/11/96 Issue Open.</u>	
2400	GTE to provide 5 free calls at cost for DA.	GTE will provide AT&T's end users with free calls at parity. Pricing will not be set at "cost".
	<u>Status - 06/11/96 Issue Closed</u>	
OPERATOR SERVICES - ATT PROVIDED		
2470	Provide the capability to route Operator calls to AT&T by: line class codes, separate	GTE will not offer routing to AT&T's platforms based on 0+, 0-, 00-, 00+.
	<u>Status - 06/11/96 Issue Open - Escalate to Core Team.</u>	
2475	Provide access to LIDB for number validations	No.
	Tom stated that because of GTE position on 2470 there is no reason to provide if GTE operator answers the call. Terry stated that the response to 2480 is the same response as 2475. Terry stated that item 2470, 2475 and 2480 will remain open and sent to core team	
	<u>Status - 06/11/96 Issue Open</u>	
2480	Provide access to GTE emergency number database or listings.	No.
	<u>Status - 06/11/96 Issue Open - Escalate to Core Team</u>	
OPERATOR SERVICES - GTE PROVIDED		
2485	GTE will provide a full range of operator service functions, including but not limited to TLN calling card entry and verification.	GTE will provide line number calling card entry and validation at existing GTE rates and GTE branding.
	Terry asked if existing rates are resale rates or tariff rates. Tom (GTE) stated that this is retail rate.	

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	<u>Status - 06/11/96 Issue Closed</u>	
2490	Provide the option to use GTE local operator service	GTE will not offer unbundled operator service.
	<u>Status - 06/11/96 Issue Closed</u>	
2495	GTE will provide a full range of operator service functions, including but not limited to TLN calling card intercept.	GTE does not provide calling card intercept. GTE will provide the same range of services as it provides to its own end users in the same geographic area.
	Tom not sure what CCI is. Tom stated if it is intercepting a TLN that is not valid, GTE will give a ARU response that the card is not valid. Terry asked if the end user enters the card again will the call be directed to an operator. Tom will take as action item to find out. <u>Status - 06/11/96 Issue Open</u>	
2500	GTE will provide operator service functions, "branded" as AT&T complete with the "AT&T sparkle tone bong".	GTE's operator services will be branded as GTE, not AT&T.
	<u>Status - 06/11/96 Issue Open - Escalate to Core Team</u>	
2505	GTE will provide operator services accessible by "0+" and "0-" dialing	GTE will provide operator services accessible by 0+ intraLATA and 0-dialing. Calls will route to GTE platforms.
	<u>Status - 06/11/96 Issue Closed</u>	
2510	GTE will provide a full range of operator service functions, including but not limited to collect: person to person/station to station calls.	GTE will provide the same level o operator services as it offers to its retail customers. These services will be priced in accordance will state regulatory requirements.
	<u>Status - 06/11/96 Issue Closed</u>	
2515	GTE will provide wholesale pricing option for operator handled calls	GTE will not offer operator services at wholesale prices.
	Terry stated that item should be referred to the	

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	price negotiation team and she will do that.	
2525	GTE will provide a full range of operator service functions, including but not limited to third party billing.	Redundant (see 2510)
2530	GTE will provide a full range of operator service functions, including but not limited to busy line verification and interrupt	Redundant (see 2510)
	<u>Status - 06/11/96 Issue Closed</u>	
2535	GTE will provide a full range of operator service functions, including but not limited to rate verification	Redundant (see 2510)
	<u>Status - 06/11/96 Issue Closed</u>	
2540	GTE will provide a full range of operator service functions, including but not limited to handicapped caller assistance	GTE will provide handicapped caller assistance at existing GTE rates. AT&T is responsible for notifying GTE of the handicap status of their end users via the SCCS form.
	Dan has launched an inquiry and has received partial information but is still waiting for remainder of information. <u>Status - 06/11/96 Issue Open</u>	
2545	GTE will provide a full range of operator service functions, including but not limited to emergency call assist	Redundant (see 2510)
	<u>Status - 06/11/96 Issue Closed</u>	
2550	GTE will negotiate DMOQ's for the provision of this service which will include number of rings to answer.	GTE will not negotiate DMOQ's with AT&T. GTE will provide a level of service in accordance with the state PUC. Guidelines/requirements (i.e. parity).
	<u>Status - 06/11/96 Issue Open - Escalate to Core Team</u>	
2555	GTE will negotiate DMOQ's for the provision of this service which will include average work time.	GTE will not negotiate DMOQ's with AT&T. GTE will provide a level of service in accordance with the state PUC. Guidelines/requirements

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		ts (i.e. parity).
	<u>Status - 06/11/96 Issue Open - Escalate to Core Team</u>	
2560	GTE will negotiate DMOQ's for the provision of this service which will include disaster recovery (work stoppage, technical failure, natural disaster, weather)	GTE will not negotiate DMOQ's with AT&T. GTE will provide a level of service in accordance with the state PUC. Guidelines/requirements (i.e. parity).
	<u>Status - 06/11/96 Issue Open - Escalate to Core Team</u>	
2600	GTE will provide for automation as it becomes available.	GTE will provide for automation as it becomes available based on GTE's implementation plans
	<u>Status - 06/11/96 Issue Closed</u>	

Issues #2565 through 2595 were tabled, awaiting response from mission control. Dan told Terry that she could call Tom with the response and that he would accept mission control responses for the outstanding issues via an informal conference call. Terry agreed to call Tom as soon as she had the responses (if prior to the next call). These issues will either be closed or escalated to the CORE team at that time. The next conference call is scheduled for Thursday, June 17, 1996 at 11:00 a.m. PST.

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AGPL 002874

gc0611s2

Detailed Meeting Minutes with LEC

Conference Call ID# GC0612UT
 Section 17 - Interconnection Switch - AIN
 Section 18 - Interconnection Databases - AIN

Date & Time of Contact June 12, 1996 -11 am EDT

GTE
Dan Bennett
Mike De Angelo

AT&T
Jim Veatch
Joe Hollander
Brian Haux
Michelle Pond

Notes prepared by: Stephen L. Petrillo

Item 17a - 4630 & 18a - 4635

GTE made a typo and failed to include the word "not" in their position. GTE stated that their original company document did include the word "not". Obviously the inclusion of the word "not" completely changed the meaning of the GTE position.

AT&T requested that GTE explain why they feel that the AT&T request is not technically feasible. according to trials with other LECs, this should not be a technical problem.

GTE asked who on this call is familiar with FCC docket 91-346. GTE also stated that there are issues with undesirable outcomes given 3d party access to the GTE AIN platform

GTE listed several 3d party controls that could be problematic. billing, code gapping, number privacy etc.

AT&T asked how would GTE then purpose how would AT&T have access .

AT&T
Proprietary (Restricted)

gc0612ut

AGPL 002897

GTE stated that the current state of the technology is such that AT&T would have the ability to affect other customers than those intended so at the moment there is no plan

AT&T stated that we are obviously looking for a AT&T-GTE certification process to insure against those occurrences, similar

GTE stated that they concur and will work within the industry to help develop those standards.

AT&T stated that they have no problem sharing test result with in the industry to offer products and services that go beyond those available. the end result of these trials is to bring service innovation and service choice into the local market.

AT&T view the AIN, SS7 access arrangement as part of the unbundled elements asked for in the TA '96.

AT&T stated that in its opinion AIN is an unbundleable option and can be unbundled from the current network configuration. It is AT&T's opinion that TA '96 can be interpreted to include AIN as an unbundleable option . Does GTE agree?

GTE stated that the question is whether AIN unbundling is technically feasible.

AT&T stated that that is a secondary question -- the question is whether GTE's position is that AIN fall under unbundelable network elements

GTE stated that they don't know what the answer is to the question about where it it falls under TA '96

GTE stated that they want to wait for the outcome of the docket

AT&T asked then that AT&T wants to avoid losing market opportunity and they would like to work with GTE to get over the perceived technical obstacles

GTE stated that they would only be possible if GTE believes that the TA '96 covers the unbundling of AIN -- since that is unclear then this cannot be answered right now

GTE will take back this question -- as to position of AIN as unbundleable or not

AT&T asked then that if the answer is yes, will GTE work with AT&T to resolve the technical feasibility issues, rather than waiting for the outcome of the industry

forum? will GTE give a proposal that goes beyond merely waiting for the FCC response to the docket?

GTE cannot respond to that without consultation within GTE -- they committed to respond to the first part of the query re: position on unbundling TA '96 required or not. [GTE action item]

Item 18b - 4640 & Item 18c-4645

AT&T asked if GTE sees itself as a 3d party provider, opening up their databases and allow other providers to come in and develop solutions for their customers on the GTE AIN platform?

GTE stated that yes, although they wouldn't call that a 3d party provider

AT&T asked that in that event how would GTE deal with service interaction

GTE stated that rather than give ALEC the direct access to the provisioning system or service creation system ALEC would have some alternate method of communicating this order to GTE and that GTE would have adequately tested this service to determine what interaction can or cannot occur etc.

AT&T asked what about service interaction between GTE and ALEC service?

GTE stated that feature and service interaction is a big issue and there is no easy mechanized way to resolve many of the troublesome interaction issues

GTE stated that direct 3d party front end access is not yet available, and a manual process will have to be adapted until a mechanized interface is developed -- the manual process is the only available option and they are open to this interface

AT&T, wants both SS7/SCP(AT&T platform) and SMS/SCS(GTE AIN platform) access - are both desirable for us -- AT&T wants the choice to determine which it will use given any number of criteria -- AT&T wants the choice and they want access so that they might avoid reliance upon GTE's control of customer database

GTE is asking that if AT&T is truly interested in this type of arrangement then something must be worked out together to make this happen.
[B. Haux action item to clarify requirement]

ACTION ITEMS

AT&T

18c - 4645 Brian Haux to determine if GTE offer to establish a manual service order process and then a mechanized service order process, both utilizing the GTE AIN platform, is acceptable to AT&T.

GTE

18a - 4635 Committed to respond to the request for a position on whether AIN falls under the unbundlable elements, per TA '96

Detailed Log of dealings with LEC

Conference Call Id # GC0613UQ

TOPIC: Interconnection Signalling

Date & Time of Contact - June 13, 1996 11:10 am

AT&T

Jim Veatch
Brian Haux
Joe Hollander
Ed Duchesne

GTE

Dan Bennett
Tom Agase

item 19a - 4650

sub-items 1,2,4,5 are all agreed

GTE still does not have response to sub-item 3 - OMAP protocol
GTE took again as action item to get response.

item 19b - 4655

GTE does not offer stand-alone pass through signalling service.

Ed Duchesne, AT&T SME, was consulted by B. Haux, and it remains clear that this requirement is still an important one.

AT&T asked again, even though GTE stated that they don't offer this type of service would they consider making a proposal to offer this service.

gc0613uq

GTE stated that they don't have plans to offer this service but will look into a possible proposal given this request

GTE action item to get final decision on whether proposal will be offered.

item 19d - 4665

AT&T asked does GTE's MTP protocol conform to T1.111.1 through .8 ANSI standards.

GTE has taken an action item to determine if protocol conforms.

item 19e- 4670

GTE stated that this action item was still open.

Ed Duchesne, AT&T SME, also stated that this item relates to 4655 sub - items 4&5

item 19f - 4675

GTE will respond to this, still outstanding action item the week of June 17th.

item 20a - 4685

AT&T will strike reference to a "set of 1" re 56 kbps circuit

GTE agreed to remove "GTE's tariff"

item 20c - 4695 - AGREED

AT&T is not requesting a partition. AT&T is asking to lease STPs and SCPs as a shared user not with a partition.

item 21b - 4710

sub-item 5 -- GTE is still maintaining a position that they will continue to charge for database dips for calls which terminate in GTE. GTE stated that if GTE maintains any reciprocal relationship with any telephone company regarding database dips it will consider how that might apply here. However, GTE does not know that it has such relationships and will need to investigate further before it can state give a final concluded answer.

gc0613uq

GTE staed that if AT&T has such a reciprocal relationship with an RBOC for database dips, perhaps AT&T should use those RBOCs as its provider.

GTE agreed to determine the existence of these relationships and take this as an action item.

sub-item 6 - GTE stated that while there is no policy or guarantee, GTE's goal is to add inputs and changes within 24 hours.

GTE will not allow access to the GTE LIDB database by anyone outside GTE.

GTE 's internal goal is to input all customer information into LIDB database within 24 hours of receipt of service order from AT&T, which is at parity with other facilities based carriers.

AT&T acton item to determine if this is acceptable [B. Haux]

item 21b - 4710

AT&T needs to have the ability to get the accounting of bills sent to AT&T for 800 database dips from GTE. This is for audit purposes.

GTE takes this as an action item to determine the level of bill verification that they will provide.

Detailed Log of Meeting with LEC

Meeting # **GC0613UX**

Date & Time of Meeting June 13, 1996 -- 3:10 pm, EDT

TOPIC: **Number Portability**

AT&T

Jim Veatch
Joe Hollander
Brian Haux
Fran Finnegan

GTE

Dan Bennett
Ron Tice

item 24a - 4780 - AGREED

AT&T asked for clarification of the technical limitations that GTE referred to.

GTE (Tice) stated that this is more of a blanket caveat that GTE would use in order to cover itself in areas that are served by antiquated equipment.

GTE is concerned about their LSOs that are serving more than one exchange area.

AT&T asked that GTE modify their position to state that : *GTE AGREES THAT, WHERE TECHNOLOGY PERMITS, TO PROVIDE FOR ...*

AT&T agrees with the wording change.

gc0613ux

AT&T Proprietary
(Restricted)

AGPL 003641

item 24b - 4785

GTE stated that as to RCF and FLEX DID, they can be provided and that there would be no problem.

GTE stated that DNRI is currently being evaluated by their company. GTE is not inclined to do DNRI for several reasons and would only change their minds after thorough testing. One of the problems for GTE is the use of groups to do the assignment and translation set up in the switch that are not usually used for frequent changes. Basically GTE is not staffed to do this function. Also, the national center is not equipped to handle these orders particularly because the GTE service order system cannot accommodate this. Also the cost to begin doing this would be prohibitive. GTE would prefer to look at the long term solutions.

GTE stated that technical reasons include a suspicion that it will not work in a 10 digit environment and that is scheduled for California, Washington and Oregon in the near term.

AT&T feels that 10 digit is not a technical restraint and can work with GTE to overcome that obstacle.

GTE stated that there are other restraints as well. GTE stated that it is basically a business decision.

AT&T asked if GTE would be willing to make an offer to pursue this kind of a local number portability solution.

GTE asked if AT&T feels that GTE has not met the requirements of the act in arranging for local number portability.

AT&T stated that that question cannot be answered, it was very important to the SMEs to have the full array of services for number portability including DNRI.

GTE feels that they have met the requirements of the act with RCF and FLEX DID at this point. GTE does not believe that DNRI is a compliance issue and does not want to engage in any discussion about it anymore. GTE wants to focus on a long term solution and move past this issue.

AT&T asked GTE where they are on the long term solution.

gc0613ux

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AGPL 003642

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PREPARED FOR USE WITH COUNSEL**

GTE is participating in 3 or 4 state task groups that have been established and is participating in INC (Industry Numbering Committee, an industry forum) and are moving as fast as the industry in keeping up with to pick the best solution.

AT&T [Veatch] action to see where AT&T stands on this and if they want to go further on with this.

AT&T asked for GTE's response on the AT&T request for LERG reassignment.

GTE has a policy of not breaking numbers up within the central office. the assignment of telephone numbers on a 1000 group basis is not something that GTE wants to get involved in.

GTE stated that their business position is that this will not be addressed any further. If AT&T disagrees with the GTE position this should be referred to the Core Team. GTE SME teams will not address this issue any further.

gc0613ux

**AT&T Proprietary
(Restricted)**

AGPL 003643

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GC0614EA-E

Prepared By: Brian Haux

Requirement #: 1A-E, 2A-F (4025-4050), 3A-D (4055-4070), 4A-F (4075-4100), 5 A-C (4105-4130), 6A-C (4120-4130)

Date & Time of Contact: June 14, 1996

Nature of Contact: Conference call to discuss AT&T requirements on Loop unbundling categories and Interconnection Point of Termination

Identify Participants & Title/Position for:

AT&T: Jim Veatch - Manager
Joe Hollander - Supervisor
Brian Haux - Manager
Francis Finnegan - Project Manager

LEC: (GTE) Dan Bennett - Account Manager
Rod Aldridge - Consumer Market Manager Local
Competition
Al Wood - Service Activation
Steve Schroeder - Network Planning

Other:

Attachments: (Gplat.doc, GNID.doc, GDist.doc, Gconc.doc, Gfeed.doc, Gpot.doc).

GTE's electronic file containing their responses (gres0611.doc) is located on the U drive

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement:

Who requested meeting: - AT&T

**PRIVILEGED AND CONFIDENTIAL -
PREPARED FOR USE OF COUNSEL**

Stated purpose of meeting: To discuss GTE's response to AT&T's requirements for Loop Unbundling and Point Of Termination as part of TA96.

General Meeting Notes:

Dan Bennett stated that issues 1A through 1D were in GTE's opinion to general. GTE would rather discuss these issues in the other sections that were more specific. Jim Veatch explained the AT&T felt that this section was critical in capturing AT&T's overall requirements and stated that this section was an *umbrella covering several specific sections*.

Rod Aldredge of GTE said that he interprets item 1A as AT&T wanting to unbundle a loop and unbundle a port. Al Wood from GTE stated that if AT&T is purchasing piece parts of the loop and the switch and putting the combined components back together to provide and *end to end service that this is in fact total service resale (TSR)*. Jim Veatch stated that AT&T did not feel that this was resale but rather piecing together components that AT&T needs to provide service and that these pieces will not necessarily be the same components that we would be included under TSR.

Jim Veatch gave two examples:

1. AT&T leases unbundled loop components that we connect to an AT&T switch.
2. AT&T leases an unbundled loop and connects this to a GTE unbundled switch and connects the unbundled switch to unbundled trunking connected to AT&T network.

Dan Bennett asked AT&T to put their position down in more detail in the form of diagrams. Jim Veatch suggested that the diagram that he faxed to Dan Bennett the week of 6/3 "Unbundled Network Elements of the Local Exchange" should suffice. Dan stated that the drawing he received was OK but they would also like 3 to 4 additional examples being more specific. GTE was reluctant to agree to these (1A-D) umbrella requirements until we reach agreement on the more detailed requirements. Dan Bennett said that GTE would withdraw their comments on 1A-D provided in their response matrix dated 6/11/96 until negotiations concluded on the balance of the matrix.

Item 1E (4021) GTE agrees to provide loop facilities to AT&T that will support the services listed. The services provided will be at parity with GTE customers. On sub-item 9 AT&T agreed to reference a new item 1F to price at TSLRIC and refer this to the pricing team (Brenda Kahn). GTE would like to discuss item 1E internally before final closure (scheduled for next meeting). GTE was concerned that AT&T would lease a loop and would put service on that loop that caused electrical interference with other customers on that cable of other facility. Jim Veatch explained that AT&T's intent is not to put a service on these facilities that would interfere with other customers. GTE clarified that their specific concern was the reference to ADSL and HDSL which they do not provide today. Jim Veatch explained that AT&T would like to order an unbundled loop that will support existing and future services at parity with the existing and future services that GTE provides its own customers.

AT&T (Joe Hollander) took the action item to provide loop characteristic categories that will support the services we intend to offer. GTE (Dan Bennett) stated that GTE will review its response in light of AT&T's clarification on this item. Their concern was network degradation of other customers.

2D (4040) **Network Interface Device:** GTE will determine the cable pair used for the particular service that will need to be replaced by AT&T. GTE will not determine the cross referenced cable pair to be removed from the NID for AT&T. Escalated to core team.

Jim Veatch requested that the team defer discussions on Sections 3 (Distribution), 4 (Concentrator) and 5 (Feeder) until AT&T determines if we want all of these categories for the loop.

**PRIVILEGED AND CONFIDENTIAL -
PREPARED FOR USE OF COUNSEL**

Item 6B (4125) POT will be provided at a DS1 rate for special services (or circuit level for VG Private Line and POTS) and at higher rates (DS3, ST1, etc.) for interswitch trunks and other services at AT&T's request. GTE reword their response to say "GTE agrees to meet at the level of service that AT&T orders (i.e. DS0, DS1, DS3 etc.).

The next session has been scheduled for 6/24/96.

File Name: GC0614EA-E

Meeting ID # **GC0614UG**

TOPIC: Collocation

Meeting Date & Time - June 14, 1996, 3pm. EDT

AT&T

Jim Veatch
Joe Hollander
Brian Haux

GTE

John Reese
Dan Bennet

Notes prepared by: Stephen Petrillo

Item 8a - 4245

GTE stated that their emergency restoration procedures follow the best practices guidelines published by network reliability council and network reliability - the path forward compendium of technical papers --telecommunications service priority FCC docket 88-1850. AT&T agreed that that is satisfactory

AT&T escalates the 5 year planning horizon reservation to the core team.

Item 8b - 4250 - AGREED

Item 8e - 4265

GTE states that response to this will need to wait until the August time frame in order to define what they types of equipment covered by TCA96.

Referred to core team. Business dictates that we not wait until August.

gc0614ug

AT&T Proprietary
(Restricted)

AGPL 003648

Item 8g - 4275

GTE stated that collocated parties cannot make direct connections to each other.

AT&T stated that the basic requirement of being connected to other carriers seems to be prohibited.

GTE responded that they would sell AT&T collocated cross connects under their existing tariffs.

AT&T asked that if one ALEC wanted to connect to another collocated ALEC would it be OK if we went through GTE

GTE said yes, but given the current tariffed pricing, it was unlikely that AT&T would like the cost. In other words, GTE will do it, but AT&T and the other ALECs are not going to like the cost. That cost would include whatever rate elements from their access that GTE thought were applicable and those will be spelled out by GTE.

GTE stated that they believe that given all of the comments on file with the FCC some clarification as to the position all the parties will be allowed to pursue should be clear in August

GTE action item to determine which tariff rate elements apply.

Item 8j - 4290 - AGREED

GTE stated collocated customers may remotely monitor collocated equipment. at this time GTE does not allow collocated customers to tie in to the GTE monitoring system and the customers will be notified as soon as possible of any service affecting trouble by a telephone call from GTE.

GTE stated that they will work towards getting away from the manual approach to advising the customer of environmental and service affecting troubles, but at the moment this is the best that can be offered

AT&T wants notification for all occurrences that could be service affecting.

gc0614ug

GTE said that they would notify us for genuine occurrences that could be service affecting.

AT&T agreed provided that there was some automated interface solution down the road.

Item 8n - 4310 - AGREED

Item 8q - 4325

AT&T is asking that GTE commit to working mutually agreed DMOQs.

AT&T took an action Item to go and find out the importance of the issue and more specificity as to the DMOQs. [j.hollander]

Item 8r - 4330

GTE stated that as to AT&T health and safety questionnaire, there probably won't be a problem in filling it out -- it is probably something that would happen at a first customer meeting. GTE verifying willingness to fill this out.

AT&T felt that this was an appropriate place for this to occur

Item 8s - 4335

GTE stated that there would be notification to AT&T if there were a major modification going on that could be service affecting: i.e. replacing a rectifier, installing a new fusing module, replacement issues with the power distribution frame -- not service affecting: fusing, cabling, modular rectifier work

AT&T asked if it was possible to supply a schedule of battery testing or anything that could possibly cause a momentary hit.

GTE said they would check on it.

Item 8u - 4345

GTE has some concerns that putting a roof on a cage may cause some grounding problems in some offices in some instances. GTE will work with AT&T on extending height of cage to ensure AT&T security requirements are met.

gc0614ug

Item 8w - 4355 - AGREED

Item 8z - 4370

GTE has not changed its position relative to compensation

AT&T stated that they will test this position with SME teams and see if there is any room for movement from AT&T position. [joe hollandar]

Item 8bb - 4380

GTE restated that it provides up to 6 access cards and one cage key. (a)

AT&T still needs determine "hardware to control space" [joe hollandar] (b)

GTE stated that the doors currently in use do not allow for a removable pin and if AT&T feels that if it is in adequate it may install a monitor to track gate activity.

AT&T agreed that that position (f) is acceptable.

AT&T requested the security alarm should always be extended to a manned site.(j)

GTE agrees.

Item 8dd - 4395

referred to the pricing team.

gc0614ug

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(Restricted)

AGPL 003651

Detailed Minutes of Meeting with LEC

TOPIC: Interconnection Transport

Date & Time of Conference Call - June 14, 1996, 1pm, EDT

Meeting ID # GC0614UH

GTE

Dan Bennett
Jean Pulaski
Bill Munsell

AT&T

Fran Finnegan
Jim Veatch
Joe Hollander
Brian Haux

Notes prepared by: Stephen Petrillo

item 9a - 4400

AT&T stated that this is a legal issue and a core team issue unless the GTE team here has anything new to add.

AT&T stated that this is the central issue of dedicated transport and if agreement is not reached on this, all other agreement almost become meaningless.

GTE said they would like to refer AT&T to §251 (g) of TCA96.

This issue is going to go to legal and the Core Team.

item 9g - 4430

Referred to Brenda Kahn

gc0614uh

item 10e - 4455

Referred to Brenda Kahn

item 11b - 4465

AT&T stated that it is their position that given the discussion up until now regarding what should be included on intra-lata toll, and the difference of opinion, it would be best referred to pricing.

GTE stated that is their position that TCA96 does not replace or alter the access charge application so that this is not a pricing issue. GTE thinks that the problem is more one of interpretation of TCA96.

AT&T stated that if we are talking about AT&T as a local service provider the access charge should not apply.

GTE charges access for intra lata toll today and they fully anticipate continuing to charge access for intra lata toll regardless of AT&T's status - ALEC or IXC.

AT&T asked if GTE charges access for intra lata toll to ICOs today.

GTE stated yes, they have combined trunk groups today and they use a system called ITAP to charge access -- it is billed out of the intrastate access tariffs.

AT&T action item to speak with SMEs about this and determine that given GTE explanation will anything change in our position. [action item - J. Hollander]

GTE stated that they doubted if the AT&T position would change but if AT&T wanted to socialize it internally with AT&T SMEs, that was fine with them.

item 11e - 4480 - AGREED

item 12a - 4485 - AGREED

GTE corrected their typo to state "intra" instead of "inter"

AT&T asked how would the inter lata traffic be handled.

GTE responded that it would be a separate trunk group

gc0614uh

item 12c - 4495

AT&T stated that there is a potential chance for non-access traffic would flow across an access trunk group

GTE stated that if traffic comes across an access trunk group it will be charged as access traffic

AT&T asked if GTE could put a PLU on the access trunk group.

GTE would rather have a post billing adjustment so if AT&T could recognize some genuinely local traffic GTE would consider making adjustment

GTE stated that if the volume of the traffic increased to such a degree that it became substantial, then GTE might have to consider another mechanism for doing the adjustment for genuinely local traffic.

AT&T thinks that we may be in agreement on this.

AT&T takes an action item to run this solution by costing people and be sure its OK. [Joe Hollander & Brenda Kahn]

GTE stated that they will change position to state that any local traffic carried over the access trunk will be treated as post billing adjustment.

item 12d - 4500 AGREED

GTE stated that their position here is really just talking about having the ALECs each be able to determine that where the traffic originated from.

item 14a - 4545

AT&T had duty to check with Tony Navarro regarding the limitation that GTE was referring to.

T. Navarro teammate, Joan Grover, spoke with GTE Les Weber and Weber had no knowledge or familiarity of the limitation in question

AT&T stated that there seems to be a need for more expertise on this issue for he this discussion.

gc0614uh

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AT&T suggested that both companies each bring their specialist to the table so we can get through this. AT&T took action item to bring Navarro to the table. [B. Haux]

GTE agreed, GTE will bring their people to the table, or manage this off-line.

gc0614uh

**AT&T Proprietary
(Restricted)**

AGPL 003655

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GC0618BM

Prepared By: Brian Haux

Requirement #: 14A (4645) *INTERCONNECTION SWITCHING TANDEM SWITCHING*

Date & Time of Contact: 6/14/96 08:00 PDT

Nature of Contact: Conference Call

Identify Participants & Title/Position for:

AT&T: Tony Navarro - Supervisor Ops and Service Management
Doug Rutherford - Manager Ops and Service Management
Brian Haux - Manager - Unbundling Negotiations
LEC: Bill Munsell GTE Switching SME
Mark Jackson GTE Tandem SME
Steve Sheppard - GTE Billing SME

Detailed Statement:

Who requested meeting: Brian Haux - AT&T

Stated purpose of meeting: To gain clarification on GTE's response that they will not support tandem to tandem switching because they cannot bill all components of the call.

General Meeting Minutes:

Brian Haux opened the meeting with introductions and a review of the AT&T requirement for tandem switching as defined in AT&T's requirements matrix item 14A (4645). The requirement and GTE's response is as follows:

AT&T Requirement:

Tandem Switching: GTE will provide switching between two switching offices through its tandem switch. Typically the tandem will connect end offices, other tandems, or connect to IXCs, ICO, and CLEC switches within a LATA.

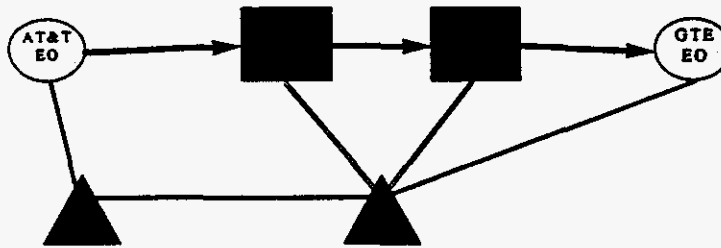
GTE Response:

**PRIVILEGED AND CONFIDENTIAL -
PREPARED FOR USE OF COUNSEL**

GTE will provide tandem switching as noted, with one exception state below, if AT&T interconnects at the GTE tandem.

GTE will not provide tandem to tandem switching until such time that it has the capability of identifying the traffic for billing purposes.

The following diagram was verbally "painted" on the call:



The assumption is that the AT&T customer originates the call and the call is either local or intralata toll.

GTE (Mark Jackson) stated that there are 6 billing components of the call.

1. Connection from AT&T EO to GTE tandem 1.
2. Tandem Switch Charge for Tandem 1
3. Tandem Switch Charge for tandem 2
4. Switched Transport Charge for entire talk path (AT&T EO to GTE EO)
5. Connection from GTE Tandem 2 to GTE EO.
6. Carrier Common Line Charge (CCL) from GTE EO to Customer.

Steve Sheppard said that GTE Tandem 1 is capable of recording the originating ALEC that the call originated from and the minutes of use on that incoming trunk group. Tandem 2 receives the call from tandem 1 but because this is a common trunk group shared by other ALECs, there is no way to associate the use with AT&T specifically. This lack of identification also occurs from Tandem 2 to the GTE EO.

The issue here is that there are billing components of the call that cannot be traced back and billed to the originating carrier. The problem is amplified even more when the terminating EO is another ALEC not GTE.

GTE (Mark Jackson) stated that the problem does not exist if both EOs are served out of the same tandem.

Mark Jackson and Steve Sheppard there are two processes that are in place today that will at least partially address the billing issue. GTE uses a process called ITAC (sometimes called ITORP) that allows all carriers involved in the call to record their portion of the call and submit those records electronically to GTE for proper bill distribution. Mark stated that this process will work but requires that all involved parties agree to use this method.

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Mark stated that Bellcore GR 1083-CORE and GR1083-ILR made a recommendation on how this dual tandem billing could be solved in an SS7 environment. Unfortunately this recommendation was not adapted by tandem switch providers.

Brian Haux asked Tony Navarro and Doug Weatherford if these billing issues came up with any other tandem switch providers during negotiating discussions and neither were aware that it had.

Tony Navarro agreed to take the action item to carry this problem forward to AT&T SMEs to investigate the methods that GTE suggested as a resolution.

Bill Munsell will notify Dan Bennett - GTE Account Manager for AT&T to leave this issue open on the matrix and referred to Navarro at AT&T.

File Name: GC0618BM.doc

**DETAILED LOG OF DEALINGS WITH LEC
MEETING COVER SHEET**

Meeting ID:

GC0619UL-N-O

Date & Time of Contact:

June 19, 1996 9:30 a.m.

Nature of Contact:

Confirm Future Negotiations Meeting Scope

Identify Participants & Title/Position for:

AT&T:

Jim Veatch

LEC and contact:

Dan Bennett

Other:

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement: I called Dan Bennett and left the following message on his voice mail: I asked Dan if sections 15 (Data Switch Element) and Section 16 (Digital Cross Connect) would be included by GTE in the Monday 6/24/96 negotiations conference call along with Section 13 local switching. I also informed Dan that if sections 15 & 16 were not included, an initial negotiations session needs to be scheduled for the these sections.

Who requested meeting:

Stated purpose of meeting:

What, if anything, did AT&T request:

**AT&T PROPRIETARY (RESTRICTED)
Solely for authorized persons with the need-to-know
pursuant to Company instructions**

AGPL 003719

Detailed Log of Dealings with LEC

Meeting ID # **GC0619UQ**

Date & Time of Meeting June 19, 1996 - 1 pm EDT

TOPIC: Interconnection Signaling

Notes Prepared By: Stephen Petrillo

AT&T

Jim Veatch
Joe Hollander
Brian Haux

GTE

Dan Bennet
Tom Agase

item 4650 - 19a - AGREED

GTE determined that there is no alternative to OMAP at this time, and GTE is currently looking at a plan to decide whether or not OMAP will be supported, per industry standards, at the earliest in 1998.

GTE agreed to change its position to reflect its willingness to implement OMAP if and when it becomes available.

item 4655 - 19b

GTE has decided not to make a proposal to AT&T for pass-through signaling. There appears to be some disagreement at GTE as to what the AT&T requirement exactly is.

GTE wants to gather its SMEs to be sure that the GTE response is based on a singular understanding of the AT&T request.

AT&T will participate in the discussion to ensure clarity of request.

GTE took action item to intimate this call. GTE [T. Agase] thought that they might be providing this service to other carriers now.

gc0619uq

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(Restricted)

AGPL 003720

item 4665 - 19d - AGREED

GTE will conform to standards as set forth in AT&T request.

item 4670 - 19e

GTE stated that as far as resources and allocation are concerned, availability would be dependent on adequate notice from the ALEC when ALEC requirements differ from GTE.

GTE would expect AT&T to provide GTE with forecasts.

AT&T took action item to determine if these forecast would be provided in a joint planning session with GTE. AT&T will respond to GTE by the next meeting to close this issue. [B. Haux action item]

item 4675 - 19f - AGREED

GTE does not currently support MVRT/SRVT in their network and there is no alternative today. They are looking at possibly supporting these platforms by 1998 at the earliest and will make same accessible by AT&T if and when they become available

item 4680 - 19g

referred to pricing

item 4710 - 21b

sub item 5 - GTE has a consistent relationship with all ALECS and GTE does, and will continue to, charge for 800 database dips that terminate in GTE territory.

GTE stated that this is not simply an administrative issue, but it is GTE's position that they are entitled to charge for this service based on the fact that they are performing a chargeable service.

AT&T has a strong position that it should not be billed for terminating calls of this nature or that AT&T should be credited or compensated elsewhere to be reimbursed for this charge.

AT&T took an action item to investigate whether there are other agreements that AT&T could reach with GTE for credit or reimbursement of this charge.

gc0619uq

sub-item 6 - GTE stated that they will populate the LIDB database for AT&T. The GTE goal is to make those changes within 24 hour period after receipt of a service order from AT&T. This is somewhat at par with what GTE itself although there is no way to make a direct comparison.

AT&T stated that, generally, that arrangement would be satisfactory. However, AT&T would expect that an AT&T emergency situation would be handled with the same urgency that a GTE emergency situation would be handled.

GTE took an action item to confirm same.

AT&T asked if GTE has had success in attaining its 24 hour goal of LIDB database population.

GTE stated that 24hours is both agreeable and readily achievable.

sub item 8 - as to the audibility of billing charges for 800 database dips, GTE will provide a copy of what GTE could normally provide as a detailed summary of charges rendered, i.e. GTE LIDB/CSS Billing Summary.

GTE will send copy to AT&T to review and approve.

gc0619uq

AT&T Proprietary
(Restricted)

AGPL 003722

Detailed Log of Meeting with LEC

Meeting ID # **GC0619UT**

Date & Time of Meeting June 19, 1996 - 3pm EDT

TOPIC: AIN

Notes Prepared by: Stephen Petrillo

AT&T

Jim Veatch
Joe Holander
Brian Haux

GTE

Dan Bennett
Mike Sanangelo

item 4630 -17a

GTE does not view AIN triggers as unbundlable network elements, primarily because of technical feasibility issues.

AT&T still wants to work through the technical feasibility issues, because AT&T believes they are surmountable.

GTE would prefer to work this within an industry forum since there are other parties who have a stake in the outcome. There is no desire to work with AT&T on an individual basis for resolution.

AT&T & GTE agree to send this up to the core team.

gc0619ut

item 4635 - 18a

GTE would prefer to work this within an industry forum since there are other parties who have a stake in the outcome. There is no desire to work with AT&T on an individual basis for resolution.

AT&T & GTE agree to send this up to the core team.

item 4645 - 18c

GTE stated that the SCE is vendor specific depending upon the vendor platform. Allowing AT&T to come in and access the service creation elements of its platforms is something that can be worked through jointly.

SMS access - GTE is willing to work jointly to create whatever service is desired and to aid in the creation and execution of new service ordering. This would require an inter-company team to create this platform. GTE is not agreeing to give any direct access to GTE systems.

item 4640 - 18b

AT&T asked what is GTE's position on how service would be implemented and provisioned.

AT&T asked if it is GTE's plan after joint planning to give AT&T ability to provision AT&T customers onto GTE's platform.

GTE stated that the answer to that question is no, and that the answer is actually wrapped up in much higher level negotiations and is part of a larger issue of giving access to all of GTE's OSS systems. That answer is forthcoming in September 1996.

AT&T requested assurance that this particular issue not fall into the cracks and is, in fact, included in these discussions.

GTE took action item to ensure that ALEC access to AIN SMS support systems gets wrapped up in overall GTE analysis of access to GTE systems.

gc0619ut

Detailed Log of Meeting Minutes with LEC

Meeting ID # : GC0619UU

Date & Time of Meeting: June 19, 1996 - 5pm, EDT

TOPIC: Emergency 911

Notes Prepared by: Stephen Petrillo

AT&T

Jim Veatch
Joe Hollander
Brian Haux

GTE

Dan Bennett
Mike Newcomb

items 4720 - 22a, 4730 - 22c, 4735 - 22d - AGREED

These items were previously reviewed and AT&T accepts GTE's position

item 4730-22b- AGREED

GTE stated that if AT&T was the primary ALI database provider, GTE will support AT&T's process to establish and update an ALI database with end user information.

gc0619uu

Detailed Log of Meeting with LEC

Meeting ID #: **GC0619UV**

Date & Time of Meeting: June 19, 1996, 3pm EDT

Notes Prepared by: Stephen Petrillo

TOPIC: Number Assignment

AT&T

Jim Veatch
Joe Hollander
Brian Haux

GTE

Dan Bennett
Rod Aldrige
Al Wood

item 4740 - 23a - AGREE

AT&T asked that, given the limited NPAs that GTE control, will GTE meet AT&T requirement meet the fair allocation.

GTE stated that YES, on a first come first served basis on parity with GTE itself and all ALECs. GTE stated that they would be a neutral third party in this case. GTE will not hoard any NPAs or NXXs.

GTE will echo back AT&T requirements for the NPAs under GTEs control.

item 4745 - 23b - AGREED

GTE stated that in today's environment the activities mentioned in the AT&T requirement (inter-LEC transactions) are done without a fee. However, when this environment changes to a neutral third party code administrator, GTE reserves the right to charge for NXX translations in GTE switches as allowed by the neutral code administrator or applicable law. GTE does not today, nor plan to

gc0619uv

in the future, to charge in their role as code administrator. Obviously this is only where GTE controls NPA administration.

item 4750 - 23c - AGREED

GTE agrees to AT&T requirement, qualifying their agreement to state only in areas where GTE is the NPA administrator.

item 4755 - 23d - AGREED

GTE agrees to AT&T requirement, qualifying their agreement, stating only in areas where GTE is the NPA administrator, per code assignment guidelines in the ICCS.

item 4760 - 23e- AGREED

GTE requested that AT&T reword its position to state that:

AT&T requires numbers in any NPA NXX associated with a line terminating within the existing exchange boundaries of an LSO.

item 4765 - 23f - AGREED

GTE stated that, like item 4750, as they administer in a neutral manner in those NPAs where GTE is the administrator they will advise AT&T in the fashion that they advise companies today. GTE stated that they will not commit, in the interim period, to advise AT&T or any ALEC of NPA splits, number exhaust or anticipated NPA code relief.

AT&T requested that they will agree if GTE states that they will continue to inform the various PUCs and agree to take remedial direction from that source. AT&T would then comment to that regulatory body who would then approve the plan and delegate that authority as they do today,

item 4770 - 23g - AGREED

AT&T clarified request to explain that this requirement is an effort to shield proprietary, customer acquisition projections by grouping NXX forecasts with other ALECs. It is AT&T's opinion that aggregation of NXX forecasts would be sufficient to prevent detection of individual ALEC projections.

AT&T suggested that GTE might hire an outside accounting firm to gather this information or, less preferable, agree to maintain the confidentiality of the

gc0619uv

individual ALEC forecasts with the GTE NPA administrator and NOT share the information outside that NPA administration group.

GTE would "certainly" agree to a non-disclosure agreement, but is not inclined to bear the cost of a neutral third party. GTE might consider participation in such an arrangement if the cost would be borne by all ALECs.

AT&T stated that if GTE would add language to its position which states that code administration would comply with non-disclosure of data, AT&T would be willing to agree. GTE agreed to sign a non-disclosure agreement, restricting the forecasted NXX data to GTE NPA administrator only. That code administrator will not share that data with any other entity other than those needing that information for code administration.

item 23h - 4775 - AGREED

GTE will provide a file showing the serving LSO for an address. No rating information will be provided.

Detailed LOG of Meeting with LEC

Meeting ID # - GC0620UG

TOPIC: Collocation

Date & Time of Meeting: 11 am, EDT - June 20, 1996

Notes Prepared by: Stephen Petrillo

AT&T

Jim Veatch
Brian Haux
Joe Hollander
Kathy Lee

GTE

Dan Bennet
John Reese

item 4275 - 8g

GTE stated that the method of connection between collocated parties would be the same as that required for connecting to a location outside the collocation point.

GTE stated that they would charge the originating party one cross connect and one SAL. The other party would have one cross connect.

AT&T agreed with the requirement that GTE does the actual interconnection, but takes issue with the cost originating from the tariff. AT&T stated that the charges should be as per the TCA96, which is cost plus a reasonable profit.

AT&T & GTE agree that this is not an issue that will be resolved here, so it was referred to the pricing team.

gc0620ug

AT&T Proprietary
(Restricted)

AGPL 003958

item 4325 - 8q

GTE prefers to negotiate DMOQs outside the scope of this agreement.

AT&T stated that all AT&T is requesting is an agreement to negotiate these DMOQs at some point, and not the actual negotiation of those DMOQs.

GTE stated that since much of this agreement will be duplicated with other ALECs, GTE does not desire to negotiate DMOQs or agree to negotiate DMOQs within the context of this agreement.

GTE stated that for the purposes of this issue, they would prefer to deal with AT&T through AT&T's GTE National Account Team.

GTE stated that they feel that there are many performance DMOQs already built into the agreement and stated that they are confident that GTE would agree to negotiate or discuss DMOQs but will not do it here.

AT&T & GTE agreed that given the strong feelings on both sides this issue should be escalated to the core team.

item 4330 - 8r - AGREED

GTE stated that building management personnel have no problem with the health & safety questionnaire. GTE will not commit to having to fill the form out. They will, however, answer all the questions in the health and safety questionnaire at the first company meeting. GTE does not want anymore paperwork.

item 4335 - 8s - AGREED

GTE states that battery maintenance is not service affecting. Battery testing is routine maintenance and GTE is not inclined to provide advance notice of random battery testing. GTE stated that battery testing is not done with any routine or regularity but is always ongoing.

item 4370 - 8z - AGREED

item 4380 - 8bb - AGREED

sub-item b - AT&T modified requirement to read: AT&T has the right to building and space arrangements within collocated space which meets AT&T standards, for the security of AT&T space. All equipment and security devices must meet industry standards.

SECTION 25

item 4790 - 25a - AGREED

GTE agrees to place AT&T customers on equipment that meet GTE's standards for power at parity with GTE customers.

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GC0621UQ

Prepared By: Brian Haux

Requirement #: 19A (4655)

Date & Time of Contact: 6/21/96 8:00 AM PDT

Nature of Contact: Conference call regarding pass through signaling

Identify Participants & Title/Position for:

AT&T:	Ed Duchensce - Signaling SME Brian Haux - Negotiations Manager
LEC:	Tom Agase - GTE Product Manager for SS7 Doug Morris GTE SME for SS7 Linda Jackson GTE SME for SS7
Other:	

Attachments: none

If the contact was by a letter, attach letter. Otherwise, provide a detailed statement of what occurred.

Detailed Statement:

Who requested meeting: Tom Agase - GTE

Stated purpose of meeting: Tom wanted AT&T to clarify it's request for pass through signaling as he felt that there was confusion on GTEs part as to what specifically AT&T was asking for.

General Meeting Notes:

Brian Haux began the meeting with introductions and then Ed Duchensce explained to the GTE team what AT&T was asking for. He gave two examples:

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PREPARED FOR USE OF COUNSEL**

1. AT&T has a local switch in an area and that CO is already connected to GTE STP via A links. Another ALEC establishes a switch in the area and also connects into GTEs STP via A links. AT&T establishes direct trunking with the other ALEC without traversing GTE network. AT&T is asking GTE to route the signaling messages from AT&T to the other ALEC to allow call setup.
2. The other example was similar in concept as above with the only change being that AT&T had it's own STP and the other ALEC was connected to a GTE STP or had their own STP as well. In this instance, both AT&T and the other ALEC would need to exchange messages across the GTE SS7 network for call setup as well.

Ton Agase stated that they understand the request however GTE does not offer this kind of service today. Brian and Ed explained that AT&T viewed this as a business opportunity for GTE as well as other SS7 network providers. Tom agreed this was a business opportunity for them s well however GTE was not prepared to offer AT&T a proposal at this time.

Brian asked why GTE was reluctant to provide a proposal given this was an opportunity for GTE. Tom stated that they simply were not prepared to make a proposal now, however would certainly like to in the future once the opportunity was fully analyzed.

Tom asked who in AT&T would be their contact for forecast data from AT&T so they could size the opportunity in preparation for a proposal in the future? Brian stated that he would. Tom stated that he would formally state to AT&T their position on this issue in the next conference call on SS7 scheduled for 6/26/96.

File Name: GC0621UQ.doc

06/28/96

14:57

CONNECTIVY PLANNING + 9089538360

NO. 191

D02

PRIVILEGED AND CONFIDENTIAL -
PREPARED FOR USE OF COUNSEL

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID:

GC0628G

Date & Time of Contact:

Friday, June 28, 1996
approx. 9:00 a.m. (PDT)

Notes:

L. Tyler-Stanley

Nature of Contact:

Telephone Call

Participants

AT&T

Lisa Tyler-Stanley

GTE

John Peterson

Detailed Statement

Brief telephone call initiated by John Peterson to confirm logistics for the June 28th and July 1st Core Team calls.

Discussion

John Peterson called to confirm call, bridge and time logistics for upcoming Core Team calls. In passing, I asked him whether we should expect the Unbundling proposal as GTE had committed in meetings and in correspondence. John indicated that GTE "was not ready" and was in the process of drafting a letter confirming the delay.

I stated that I was curious and thanked John for the update. End of call.

AT&T PROPRIETARY (RESTRICTED)

AGBR 000380

Detailed Log of Dealings with LEC

Meeting Cover Sheet

Meeting ID: GC0703ALL

Prepared By: Brian Haux

Requirement #: See below

Date & Time of Contact: 7/3/96 08:00 PDT

Nature of Contact: Conference Call

Identify Participants & Title/Position for:

AT&T:	Brian Haux - Manager
	Jim Veatch - Manager
	Joe Hollander - Supervisor
GTE:	Dan Bennett - Account Manager
	Rod Aldridge - SME
	Steve Schroeder - SME Loop
	Randy Patton - SME Loop
	Al Wood - SME Switching
	Mark Gellings - SME
	Tom Agase - SME
	Mike Adams - SME
	Marv Adams - SME
	Gayle Eberhardt - SME

Detailed Statement:

Who requested meeting: AT&T

Stated purpose of meeting: The purpose of the call was to discuss all open items on the unbundling matrix that were not already referred to the core team. The intention was to reach agreement on the remaining items at SME level and refer those items that could not be resolved to the Core Team.

4021 Per Steve Schroeder, GTE agrees in principal on all categories of the document that AT&T sent to GTE describing types of loops and that GTE should charge AT&T for the

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PREPARED FOR USE OF COUNSEL**

loop facility regardless of the service that AT&T transports over that loop facility. Steve and Randy Patton said that their main concern was that AT&T may put a service on a loop that causes interference with adjacent customers. GTE said that they will rewrite their response to this item in language that they feel will express this concern action they feel should be taken to insure that this situation does not occur. GTE (Steve Schroeder) said that the request to provide coaxial loops and dark fiber loops does not apply to them because they do not provide this today to their customers. GTE will reword their response to this item to state "GTE agrees to provide equal loop transmission characteristics to AT&T customers that GTE provides it's own customers (i.e. parity). This item will remain open until AT&T review of rewording.

4535 AT&T agreed to reword the requirement for Feature Group C (FGC to IEC Operator) to Modified Operator Service Signaling to Operator Service Systems (MOSS to Operator Service Systems). Item agreed.

4410 and 4510 Per Dan Bennett, GTEs proposal for switch unbundling doe not include unbundling of the translations in their switch to route traffic to dedicated trunks from that switch to ALEC platforms. Dan stated that GTE feels that this is not technically feasible to do for multiple ALECs due to switch limitations. GTE feels that their switches do not have the capability to support multiple trunk groups for multiple ALECs. Referred to Core Team.

4560 Dan Bennett stated that they will not provide the NNI interface but was still not sure why GTE has taken this position because he had not talked directly to the SME who formulated that request. Dam took the action to get the specific reasons why GTE will not provide this type of connection and get back with Brian Haux. Referred to Core Team.

4545 AT&T has attempted to find a SME within AT&T to assist GTE in resolving their problem of tandem to tandem call billing for ALECs. AT&T was unable to find a SME familiar with this issue and has offered to see if another company that AT&T is negotiating interconnect agreements with will share with GTE their billing method to solve this problem. Brian Haux also requested that Dan Bennett take the action item to pursue a solution to this problem as well rather than wait for assistance externally. Dan agreed to ask the SME for this issue (Bill Munsell) to continue to seek a solution that will meet AT&T's requirement for Tandem to Tandem switching. Open and referred to Core Team.

4590 GTE provided documentation on Customer Network Controller (CNC) and the Heikimian test system REACT. AT&T investigated the functionality of the TITAN 5500 test set. AT&T agrees that these systems will meet our requirements for remote testing and configuration. GTEs DCSs do support broadcast but the CNC does not. Brian Haux agreed to see if an alternative method of requesting broadcast was acceptable to AT&T on a service order basis rather that via CNC. If this is acceptable Haux will call Bennett to close.

**PRIVILEGED AND CONFIDENTIAL -
PREPARED FOR USE OF COUNSEL**

4605 4610 4620 GTE provided documentation on Customer Network Controller (CNC) and the Heikimian test system REACT. AT&T investigated the functionality of the TITAN 5500 test set. AT&T agrees that these systems will meet our requirements for remote testing and configuration. Item agreed.

4615 Still open and referred to Core Team. DMOQ issue.

4710 AT&T reiterated it's position that we should not be charged for 800/888 database dips resulting in the call being routed to GTE. Escalated to Core Team.

4795 AT&T reiterated it's need for all four methods of Interim Number Portability (Remote Call Forwarding, Flex DID, DNRI, and LERG). GTE has agreed to RCF and Flex DID only. Referred to Core Team.

4895 4900 AT&T has requested that GTE be accountable for uncollectable or unbillable revenues resulting from their negligence. GTE has refused to agree to this. Referred to Core Team.

4905 AT&T (Brian Tierney) has agreed to see if GTEs response on Soft Dial Tone is acceptable to AT&T Security.

File Name: gc0703all.doc

AGPL 4514

AT&T PROPRIETARY (RESTRICTED)



Ronald H. Shurter
Southern States and National
Local Infrastructure & Access Management
Vice President

7/25

Joyce,
Attached is a copy
of Reed's notes from
the Executive Summit
pricing discussions.
Pat has a copy.

Room 4EC101
One Oak Way
Berkeley Heights, NJ 07922
908 771-3500
FAX 908 771-2851
AT&T MAIL attmail/rhshurter

cc: RASUL

AGBR 003087

DISCUSSION OF BENEFITS OF LSR

DON McLEOD

- WOULD AT&T BE WILLING TO ?
 - FREEZE ACCESS
 - GUARANTEE VOLUMES

ART

- 3 MOVING PARTS THAT WE ARE WILLING TO CONSIDER
 - ACCESS
 - VOLUME
 - LSR DISCOUNT

McLEOD: REACTION TO STRUCTURE OF AT&T PROPOSAL

<div>CSR</div>	VOLUME	OK	<div>- STATE SPECIFIC ?<ul style="list-style-type: none">• FLOORS BY STATE• DISCRIMINATORY• LEGAL RISK TO NAT'L</div>
	<div>OPT'L PARITY</div>	NOT OK	
BASELINE			
<div>• BASIC</div>		<div>- POSSIBLY DIFF DISCOUNT SCHED</div>	
<div>• VERTICALS</div>			

SVC AVAILABLE ??

X

Access ??

(2)

UNE

- FORWARD LOOKING
- INCREMENTAL
- COMMON COST
- PROFIT

GTE
MODELS FOR CA/FL

-A's

-PRINCIPLES

INTERCONNECT

- BILL & KEEP AS INTERIM OK BUT

{ + APPLN OF C
DURATION

- TSLIRC: SAME ISSUES AS UNE

- PLU + 1W/2W TAKS

- CALLING SCOPES

AT&T = GTE

11/1/96

(3)

DMOQS

- GTE DRAFT LANGUAGE FOR AGREEMENT
- SIDE BAR WORK WITH FRANK COMPTON

7/18/96

UNE ELEMENT DISCUSSION

JOHN PETERSON: " GTE WILL NOT TALK ABOUT
ENG & OPNS ON UNE
UNTIL PRICE. "

RRH/MCL OFFLINE

DON MCLEOD: " LSR DEAL IS TIED TO UNE &
INTERCONNECT DEAL. IF WE CAN'T
GET A TOTAL DEAL, WE DON'T
HAVE A PIECE PART DEAL. "

agree to remove the contentions
from UNE discussion from
LSR discussion

7/18/9

AT&T 35%
 GTE 7%
28% GAP

<u>COST ELEMENT/ CATEGORY</u>	<u>AT&T</u>	<u>GTE</u>	<u>IMPACT ON STUDY #1'S (THE GAP)</u>
OVERHEAD/SUPPORT	22%	0	≈ 12%
OPR SCLS / DA	100%	0	≈ 5%
COST OFFSETS	NOT INCLUDED	INCLUDED	≈ 5%
NRC (e.g. A SVC. ORDER)	INCLUDED IN AC STUDY METHOD	BOTTOM-UP METHOD	≈ 2%
BASED ON HISTORICAL SO ARE NOT AN ISSUE { ADVERTISING	100%	0%	D
{ SALES	100%	90%	+ D
PROD MGMT	100%	0%	+ D
TESTING/PLANT ADMIN	20%	0%	+ D
ALL OTHER			X
			≈ = 4%

AGBR 003091

Rational Perspective

Volume Discounts

1. if tightly tied to STATE
Then reduces our flexibility
therefore, plan less
Disc. points in Volume,
with impact of RAISES
of Disc. Points Assigned
to BASELINE

- OR
2. Bill Base Line
ONLY at STATE

Provide NATIONAL
Rebate based on Volume
TABLE

Unbundled Network Combination

UNE	COMBINATION #											
	1	2	3	4	5	6	7	8	9	10	11	12
Loop Distribution	X	X	X		X			X	X	X*	X*	X*
Loop Concentrator	X	X	X					X				
Loop Feeder	X	X	X					X				
Local Switching	X	X		X		X	X		X	X	X	
Common Transport	X	X		X		X	X	X	X	X	X	X
Dedicated Transport	X	X		X	X	X	X	X	X	X	X	X
Tandem Switching	X	X		X		X	X	X	X	X	X	X
Signal Transfer Point (STP)	X	X		X		X	X	X		X	X	X
Signaling Link	X	X		X		X	X	X		X	X	X
Signal Control Point (SCP) Database	X	X		X		X	X	X		X		
Operator Systems	X											
PRIORITY	H	H	H	M	H	H	H	M	M	L	L	H

* NID Only
H - High
M - Medium
L - Low

UNE

(5)
7/18

(GREG)
GTE VIEW OF WHAT'S WRONG W/ HATFIELD

- PUTTING ASIDE DISAGREEMENTS ON INPUTS TO MOD
- INSTALLATIONS COSTS ARE A FUNCTION MAT'L COS
- NOT TESTED IN REAL WORLD?
- BENCHMARK COST MODEL INPUTS BEING UPDATED?
- MODEL NOT USED FOR ECONOMIC INVESTMENT DECISIONS?
- "NOT READY FOR A DISSEMINATION"
- "REQUIRES A YEAR'S WORTH OF WORK"
- INTERNALLY INCONSISTENT

GTE'S VIEW OF GTE'S COST MODEL

- USES ENG MODEL TO DO OSP FOR A PARTICULAR SIZE WIRE CENTER
- USES LATEST TECHNOLOGY (e.g., PAIR GAIN)
- EXCLUDES SOME COMMON COSTS
INCLUDES RATE OF RETURN
EXCLUDES SUBSIDY SUPPORT

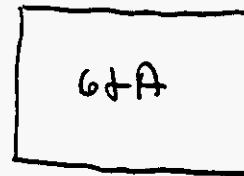
NON-SPECIFIC
PLANT

AGBR 003094

FADE SEAMAN PICTURE

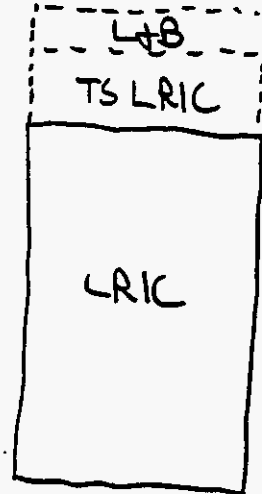
(6
7,

100 -



75 -

50 -



25 -

HATFIELD 50-55%

0 -

THE ABOVE IS COST/EXPENSE/RETURN

→ SUBSIDY IS WHERE COST ETC
IS RECOVERED FROM.

RECONVENE @ 1³⁰ PM AFTER 11³⁰ AM

DON NEEDED CAUCUS + TIME TO WORK

MEADE SEAMAN

(7)
7/18/96
TEAM

- CONCEPT NOT A PROPOSAL FROM PRICING SME
- TRANSITIONAL UNTIL

(7A)

7/18/96

GTE and ATT Negotiations
GTE Presentation-unbundled elements^{1 2}
July 18, 1996 meeting
Berkeley Hts, N.J.

FROM BUS CUSTOMER IN CA

	NOW ↓	Discussion Items
Switching	\$6.90	\$4.24 TSLRIC Flat rate portion of port
zum	\$2.00	\$3.00 usage portion of port 300@.01/min
toll	\$10.93	* \$2.12 access in lieu of toll
vertical	\$1.03	\$0.96 resold vertical at .07 discount
EO/SW		
IS	\$3.51	* \$3.51 cost + contribution, and subsidy
ST	\$4.63	* \$4.63 cost + contribution, and subsidy
Total Switching	\$29.00	\$18.46
Line	\$21.41	\$26.43 TSLRIC loop
CALC	\$5.66	* \$5.66 Subsidy
CCLC	\$3.59	* \$3.59 Subsidy
Total Access	\$30.66	\$35.68
Transport		
IS	\$0.62	* \$0.62 RIC Subsidy+Tandem and Transport
ST	\$2.28	* \$2.28 RIC Subsidy+Tandem and Transport
Total Transport	\$2.90	\$2.90

JOINT & SHARED COSTS.

Total Price

	\$62.56	\$57.04 ← 8.8% LESS
LESS DISCOUNT	20% 30% 40% 50%	
	-13 -19 -26 -31	
	50 44 37 32	

#34

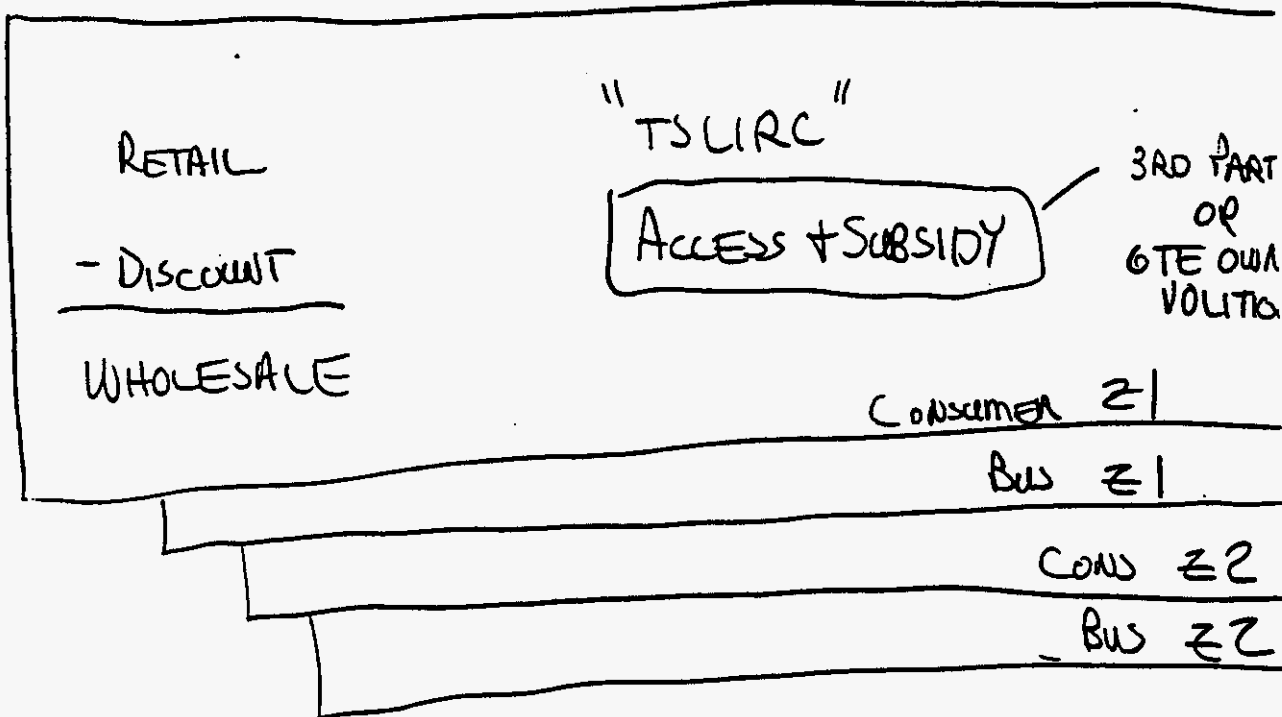
*
SUBSIDY
PROBABLY
IN
THESE #s

2-3-4-5 DIFFERENT ZONE DENSITIES

¹ This material represents the conceptual structure for a potential agreement between GTE and ATT and does not constitute a proposal.

² Based on the GTE California data and cost study results.

(8)
7/18/91



Loop

(4)
7/18/96

GTE

AT+T

DEPRECIATION

≈ 14 YRS.
ECONOMIC \leftarrow GTE

≈ 18 YRS
BOOKED \leftarrow 3RD PARTY

COST OF MONEY

LA ROR 11%

8.91% \leftarrow ACTUAL

* FILL FACTOR

$\approx 55\%$ ACTUAL AVG.

$\approx 50-80\%$ $\approx 70\%$

LAND + BUILDING

INC

LABOR

ACT GTE

EF + I FROM BCM
AN INDUSTRY AVG.

* SIZE

$\begin{matrix} > 1000/m^2 H \\ 50-1000/m^2 M \\ < 50/m^2 L \end{matrix} \Rightarrow$ AVG CO BY DENSITY

CENSUS BLOCK + GROWTH

MDF, DROP,
PROTECTOR

INC

* GUESS @ WHAT THE "FAT RABBIT" GAPS //

(10)
7/18/9

INTERCONNECTION PROPOSAL FROM GTE

7/19/96

NEXT STEPS

PLAN TO CLOSE ON CONTRACT
LANGUAGE

FRI
TARGET 7/26

CORE TEAM CLOSE OUT "YELLOW"

TUES
TARGET 7/23

GTE TO PROVIDE PRICING PROPOSAL;

6⁰⁰ PM - 7³⁰ PM
THURS 7/23

CONTRACT LANGUAGE COVERING QUALITY ISSUES

AS A GENERAL PRINCIPLE OF OPERATION GTE WILL PROVIDE AT&T COMMUNICATIONS WITH SERVICE LEVELS CONSISTENT WITH COMMISSION GUIDELINES/REQUIREMENTS. FURTHER, GTE AND AT&T AGREE TO DEVELOP AND DEPLOY MUTUALLY BENEFICIAL QUALITY MEASURES AND APPROACHES FOR KEY PROCESSES BETWEEN AT&T'S RETAIL AND GTE'S WHOLESALE OPERATIONS THAT ARE NECESSARY TO FACILITATE AT&T'S RETAIL SERVICE BEING COMPARABLE TO THAT WHICH GTE RETAIL CUSTOMERS EXPERIENCE. THESE PROCESSES INCLUDE ADVANCE NOTIFICATION OF NEW AND CHANGED SERVICES, PRICES, PREORDERING, ORDERING, PROVISIONING, MAINTENANCE AND BILLING AND OTHER RELATED OR NON-RELATED AREAS AS THE COMPANIES MAY FURTHER SETTLE ON IN THE DEVELOPMENT OF A SUPPLIER/CUSTOMER RELATIONSHIP. IT IS FURTHER AGREED THAT AN INITIAL SET OF QUALITY MEASURES AND APPROACHES WILL BE DEPLOYED AT THE START OF OPERATIONS.



R. Reed Harrison III
Vice President
Local Infrastructure & Access Management
Regional Operations

Room 4ED103
One Oak Way
Berkeley Heights, N.J. 07022
908 771-2700
FAX 908 771-2219
rrharrison@attmail.com

VIA FACSIMILE AND OVERNIGHT MAIL

August 15, 1996

**Mr. Donald W. McLeod
Vice President
GTE Telephone Operations
Regulatory and Government Affairs-East
Local Competition/Interconnection Program Office
HQEO1E63
600 Hidden Ridge
Irving, Texas 75015-2092**

Re: Arbitration Filings Ongoing Interconnection Matters

Dear Don:

Ron Shurter, Rasul Damji and I made several contacts and attempted contacts with you and your colleagues over the past day or so to advise you of our plans to file for arbitration in the states first identified to you in my letter of March 11, 1996.

Over the months and weeks since that letter, we have been able to negotiate to agreement on a number of items with GTE, although even on many of those issues, GTE has identified its agreement as being subject to price. On other such issues, the GTE matrix sometimes reflects such other claims, as rural exemption for example, that we have always opposed as you know. However you or I might describe the negotiations which we led for our respective companies, the fact remains that critically important issues remain unresolved.

I want very much to continue my contact and efforts with you to resolve those issues. But because they remain essential in all respects for AT&T, and unresolved, we are required now by the governing statute to seek arbitration of all those issues. Nevertheless, it remains my hope that our negotiation

Mr. D. W. McLeod
August 15, 1996
Page 2

channels and processes can remain in place as we go forward with the required statutory arbitration proceedings. In this latter regard, Don, I hope you can reconsider your earlier position that GTE can't or won't negotiate and arbitrate at the same time.

The recently issued order and guidelines of the FCC offer guidance that should enable our resolution of a veritable host of the outstanding issues between our companies. For example, the FCC has underscored the parity requirements of the Act in a way which should open for resolution a number of issues on which GTE's parity position was different from that adopted by the FCC. There is additional guidance for us in the FCC's directions on such essential matters as TSR, Unbundled Network Elements, access to essential pathways, and the interactive electronic interface. Don't you agree that you and I, and our respective teams, should at minimum explore possible approaches to the resolution of these issues.

By way of further follow-up, Don, to our sessions of July 17-19, and to the impact on the contracting processes of our arbitration filings, I want to propose an approach to the early resolution of the DMOQ/Quality/Performance Standards issues that we took off the table at our July 19 meeting, under an agreement to agree on those standards and processes outside of AT&T's proposed Interconnection, Services and Network Elements Agreement. Clarity and completeness in the arbitration processes will require our early attention to that Standards item, lest it fall through the proverbial crack.

AT&T proposes, therefore, that we conclude our separate agreement on those Standards issues by September 1. I will send a resolution proposal for your consideration before the end of next week. It is my hope that we can move quickly through this subject, so as not to fall behind or out of sync with the individual state arbitration processes. In the event, therefore, that we do not resolve the Standards issues, or all of them, by September 1, it would be AT&T's intention to refer any such unresolved issues to the individual state arbitration proceedings for resolution.

This last state-specific point, by the way, brings to memory your early point that state level negotiations may for some issues be appropriate, given such considerations as network/operational differences and different state regulatory environments. (March 19 letter, page 1). We'll do our best, nevertheless, and ask that GTE do likewise, to close these Standards issues out to the optimal extent in our further national negotiations. Once we've done that, we can make whatever referral is appropriate to our people in the

Mr. D. W. McLeod
August 15, 1996
Page 3

Individual states or respective regions for any needed refinement or implementation processes.

Over the next several weeks, Don, we are likely to witness some adversary exchanges between our respective companies, as indeed we have from time to time over the course of these negotiations. My objective will remain the achievement of a comprehensive agreement with GTE to enable our effective entry into your local markets. I hope that is an objective you can endorse and share.

Sincerely,



R. Reed Harrison III
Vice President -
Local Infrastructure and Access Management
Regional Operations

Copy to:

GTE

D. Bennett

M. Billings

F. W. Compton

J. W. Honabarger

C. E. Nicholas

J. C. Peterson

M. C. Seaman

AT&T

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