

670002

ORIGINAL
FILE COPY

EXHIBIT B

REDACTED MATERIAL

1

7

DOCUMENT NUMBER-DATE
01208 JAN 31 6
FPSC-RECORDS/REPORTING

TYPE: SST-1 (STANDBY & SUPPLEMENTAL) SERVICE TO : 05/31/96

STANDBY CHARGES RATE 85

2 CUSTOMER CHARGE \$ 425.00

3 CONTRACT KM CHARGE \$ 0.00 (45,100 @ \$0.00)

DEMAND CHARGE \$ 55,556.64 (GREATER OF A OR B)

A) SUMM DAILY DEMAND CHRG : \$55,556.64 (154,324 @ \$0.36)

B) RESERVATION DEMAND CHRG : \$32,407.92 (42,642 @ \$0.76)

4 CSD - MAX ON PK KM \$ 1,868.08 (2,458 @ \$0.76)

5 ON PK KMH CHARGE \$ 9,568.31 (846,004 @ \$0.01131)

6 OFF PK KMH CHARGE \$ 30,645.16 (2,709,563 @ \$0.01131)

7 TRANSFORMER RIDER CREDIT \$ 0.00

8 FUEL CHARGES :

(BASED ON OSLODT-3 FUEL CHARGES)

7 ON PK FUEL \$ 18,899.73 (846,004 @ \$0.02234)

10 OFF PK FUEL \$ 50,587.54 (2,709,563 @ \$0.01867)

TOTAL (BASE + FUEL) \$ 167,550.46

SUPPLEMENTAL CHARGES RATE 90

12 ON PK KM CHARGE \$ 39,793.75 (9,567 @ \$6.25)

13 ON PK KMH CHARGE \$ 10,960.73 (1,004,650 @ \$0.01091)

14 OFF PK KMH CHARGE \$ 21,023.47 (2,194,517 @ \$0.00958)

15 REGULAR KMH CHARGE \$ 0.00

16 MAX DEMAND CHARGE \$ 0.00

17 TRANSFORMER RIDER CREDIT \$ 0.00

18 CURTAIL CREDIT \$ 0.00

19 FUEL CHARGES :

(BASED ON OSLODT-3 FUEL CHARGES)

20 ON PK FUEL \$ 22,443.88 (1,004,650 @ \$0.02234)

21 OFF PK FUEL \$ 40,971.63 (2,194,517 @ \$0.01867)

22 REGULAR FUEL \$ 0.00

TOTAL (BASE + FUEL) \$ 155,193.46

COMBINED CHARGES \$ 322,743.92

TOTALS (STANDBY AND SUPPLEMENTAL)

TOTAL KWH: 6,754,734 TOTAL FPL CHARGES: \$189,841.14 TOTAL ON PK KMH: 1,850,654 TOTAL FUEL CHARGES: \$132,902.78

000001

** INCLUDES:

SST-1T)

Total Base & Fuel Charges	\$	322,743.92
Standby		
ECCR (3,555,567 x 0.001930)	\$	6,862.24
ECRC (3,555,567 x 0.000140)	\$	497.78
CPRC		
SDD		
154,324		
x 0.09		
13,889.16		
CSD (2,458 x 0.200000)	\$	491.60
RDC		
42,642		
x 0.20		
8,528.40		
OBC (6,754,734 x 0.000000)	\$	0.00
Supplement		
ECCR (3,199,167 x 0.001680)	\$	5,374.60
ECRC (3,199,167 x 0.000120)	\$	383.90
CPRC (9,567 x 1.50)	\$	15,115.80
Electric Service Amount	\$	363,359.04

07/01/75 3/085/4

ASM1

M

SPEC

S/T

----- BASE AMOUNT -----

----- FUEL -----

CUSTOMER CHG 425.00

REGULAR FUEL 0.00

DEMAND CHG 117,218.47

ON-PK FUEL 41,343.61

REGULAR ENERGY 0.00

OFF-PK FUEL 91,559.17

TRUE UP FUEL 0.00

ON-PK ENERGY 20,529.04

OFF-PK ENERGY 51,668.63

CURT PENALTY 0.00

-- FACILITY RENTAL CHGS --

FAC RNTL CHG 52,147.80

----- FLA SALES TAX -----

FAC RNTL FST 3,650.35

FLA SALES TAX 25,837.44

FAC RNTL LOPT 50.00

OPT SALES TAX 50.00

RTP TAX ADJ 0.00

CONFIDENTIAL

18NEXT TYPE A FIND

GWA 90

1916-BILL DETL

NEW.
FAC

000002

1 PWB ACT 07/01/75 3/085/ [REDACTED] ASM1
 2 [REDACTED] M SPEC
 3 [REDACTED] S/T#
 4 [REDACTED]
 5 VC FROM 05/01/96 SVC TO 05/31/96 R/R/R 085 READ TYPE A

BILL DETAIL				DEMAND	
7	BASE AMT	189,841.14	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK
8	CURTAIN CR	0.00	RTP USAGE CHG	0.00	0 45100 0
9	TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT 0
10	LOAD CNTL CR	0.00	GROSS RCT TAX	3,747.12	----- THIS YEAR -----
11	ECC ADJ	12,236.84	FRANCHISE FEE	0.00	SVC DYS 30 BIL DYS 30
12	OBC ADJ	0.00	MUNICIPAL TAX	0.00	LMIS CRDT DYS 0
13	ECRC CHG	881.68	FL SALES TAX	25,887.44	KWH/DAY 225,158
14	FUEL CHG	132,902.78	ELECTRIC AMT	394,993.62	KWH USAGE 6754734
15	CAPACITY CHG	29,496.62	BILL COMP AMT	0.00	----- LAST YEAR -----
16	COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 30 BIL DYS 30
17			BB DEFER BAL	0.00	KWH/DAY 210,390
18	FPL AMT	365,359.06	TOT FAC RNTL	55,848.15	KWH USAGE 6,326,704

19 NEXT TYPE A FIND **CONFIDENTIAL** GWA 90
 20 13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDOWN 17-HI BILL 18-READ/VERIFY NEW
 21 21-OL BRKDOWN FAC

SST-1
 6754734
 X (.00193)
 13,036 53
 diff \$799.80

000183

000003

BIHI

BILLING HISTORY

COMPONENT DETAIL

12/16/96 14:23:08

1 [REDACTED] OL 05/01/65 3/852/ [REDACTED] ASCA TRTO UCS0
2 [REDACTED] S SPEC
3 [REDACTED] S/T# CCIN
4 [REDACTED] PWQ

	BASE AMOUNT		FUEL
6	CUSTOMER CHG	135.00	REGULAR FUEL 0.00
7	DEMAND CHG	6,830.57	ON-PK FUEL 1,076.94
8	REGULAR ENERGY	0.00	OFF-PK FUEL 2,204.90
9			TRUE UP FUEL 0.00
10	ON-PK ENERGY	544.03	
11	OFF-PK ENERGY	1,332.70	
12	CURT PENALTY	0.00	-- FACILITY RENTAL CHGS --
			FAC RNTL CHG 0.00
13	----- FLA SALES TAX -----		FAC RNTL FST 0.00
14	FLA SALES TAX	980.81	FAC RNTL LOPT 0.00
15	OPT SALES TAX	0.00	
16			RTP TAX ADJ 0.00

CONFIDENTIAL

17 NEXT TYPE A FIND GWA 90

18 16-BILL DETL

NEWS
FAC

000004

BIHI BILLING HISTORY ELEC/OL BILL DETAIL 12/16/96 14:16:45
 05/01/65 3/852/ ASCA TRTO UCSO
 S/T# S SPEC CCIN
 PWO

VC FROM	03/28/96	SVC TO	04/26/96	R/R/R	3 852	READ TYPE	A
BILL DETAIL				DEMAND			
BASE AMT	8,842.30	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK			
CURTAIL CR	0.00	RTP USAGE CHG	0.00	0	1336	0	
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT		0	
LOAD CNTL CR	0.00	GROSS RCT TAX	136.42	THIS YEAR			
ECC ADJ	226.80	FRANCHISE FEE	573.53	SVC DYS	29	BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	498.88	LMIS CRDT DYS		0	
ECRC CHG	17.57	FL SALES TAX	980.81	KWH/DAY		5,508	
FUEL CHG	3,281.84	ELECTRIC AMT	15,491.16	KWH USAGE		15972	
CAPACITY CHG	933.01	BILL COMP AMT	0.00	LAST YEAR			
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	29	BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY		6,716	
FPL AMT	13,301.52	TOT FAC RNTL	0.00	KWH USAGE		194,754	

CONFIDENTIAL

NEXT TYPE A FIND GWA 20

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDN 17-HI BILL 18-READ/VERIFY NEWS
 21-OL BRKDN FACT

000005

1				S
2				
3				S/TW
4				
5	----- BASE AMOUNT -----		----- FUEL -----	
6	CUSTOMER CHG	425.00	REGULAR FUEL	0.00
7	DEMAND CHG	3,574.44	ON-PK FUEL	1.062.13
8	REGULAR ENERGY	0.00	OFF-PK FUEL	2.594.61
9			TRUE UP FUEL	0.00
10	ON-PK ENERGY	537.72		
11	OFF-PK ENERGY	1,571.77		
12	CURT PENALTY	0.00	-- FACILITY RENTAL CHGS --	
13			FAC RNTL CHG	0.00
14	----- FLA SALES TAX -----		FAC RNTL EST	0.00
15	FLA SALES TAX	815.52	FAC RNTL LOPT	0.00
16	OPT SALES TAX	0.00		
			RTP TAX ADJ	0.00

CONFIDENTIAL

D NEXT TYPE A FIND GWA 90

16-BILL DETL

NEWS
FACT

000006

1 [REDACTED] 02/19/80 3/085/ [REDACTED] ASM1
 2 [REDACTED] S
 3 [REDACTED] S/T#
 4 [REDACTED]

5 SVC FROM 04/02/96 SVC TO 05/01/96 R/R/R 3 085 READ TYPE A

6 ----- BILL DETAIL ----- DEMAND

7	BASE AMT	5,799.02	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK	
8	CURTAIN CR	0.00	RTP USAGE CHG	0.00	0	1823 0
9	TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAINMENT	0
0	LOAD CNTL CR	0.00	GROSS RCT TAX	106.72	----- THIS YEAR -----	
1	ECC ADJ	332.23	FRANCHISE FEE	448.66	SVC DYS 29 BIL DYS 30	
2	OBC ADJ	0.00	MUNICIPAL TAX	468.32	LMIS CRDT DYS	0
3	ECRC CHG	24.10	FL SALES TAX	767.26	KWH/DAY	5,936
4	FUEL CHG	3,379.09	ELECTRIC AMT	12,196.38	KWH USAGE	172139
5	CAPACITY CHG	870.98	BILL COMP AMT	0.00	----- LAST YEAR -----	
6	COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 29 BIL DYS 30	
7			BB DEFER BAL	0.00	KWH/DAY	6,829
8	FPL AMT	10,405.42	TOT FAC RNTL	0.00	KWH USAGE	198,038

9 NEXT TYPE A FIND CONFIDENTIAL GWA 90

0 13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDWN 17-HI BILL 18-READ/VERIFY NEWS
 1 21-OL BRKDWN FACT

000007

BIHI

BILLING HISTORY

COMPONENT DETAIL

12/16/96 14:26:27

1	[REDACTED]			
2	[REDACTED]			
3	[REDACTED]			
4	[REDACTED]			
5	----- BASE AMOUNT -----		----- FUEL -----	
6	CUSTOMER CHG	41.50	REGULAR FUEL	0.00
7	DEMAND CHG	187.50	ON-PK FUEL	15.13
8	REGULAR ENERGY	0.00	OFF-PK FUEL	28.14
9			TRUE UP FUEL	0.00
10	ON-PK ENERGY	25.06		
11	OFF-PK ENERGY	19.74		
12	CURT PENALTY	0.00	-- FACILITY RENTAL CHGS --	
13			FAC RNTL CHG	0.00
14	----- FLA SALES TAX -----		FAC RNTL PST	0.00
15	FLA SALES TAX	0.00	FAC RNTL LOPT	0.00
16	OPT SALES TAX	0.00		
17			RTP TAX ADJ	0.00

18 NEXT _____ TYPE & FIND _____ **CONFIDENTIAL** _____ GWA 90

19 16-BILL DETL

NEWS

20.

FAC

000008

BIHI

BILLING HISTORY

ELEC/OL BILL DETAIL

12/16/96 14:15:30

/19/74 2/070/

S,

SPEC

S/T#

VC FROM	04/10/96	SVC TO	05/09/96	R/R/R	2 070	READ TYPE	A
BILL DETAIL DEMAND							
BASE AMT	273.80	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK			
CURTAIN CR	0.00	RTP USAGE CHG	0.00	40	40	40	
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT			
LOAD CNTL CR	0.00	GROSS RCT TAX	3.79	THIS YEAR			
ECC ADJ	3.69	FRANCHISE FEE	0.00	SVC DYS	29	BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	0.00	LMIS CRDT DYS			
ECRC CHG	0.27	FL SALES TAX	0.00	KWH/DAY			
FUEL CHG	43.27	ELECTRIC AMT	373.38	KWH USAGE			
CAPACITY CHG	48.60	BILL COMP AMT	361.90	LAST YEAR			
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	29	BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY			
FPL AMT	369.59	TOT FAC RNTL	0.00	KWH USAGE			

NEXT TYPE A FIND

CONFIDENTIAL

GWA 90

13-MRDG HIST

15-COMPNT DTL

16-BUS BRKDOWN

17-HI BILL

18-READ/VERIFY NEWS

21-OL BRKDOWN

FACT

000009

BIHI

BILLING HISTORY

COMPONENT DETAIL

12/16/96 14:22:01

09/01/71 1/045/

S

SPEC

S/T#

-----	BASE AMOUNT	-----	FUEL	-----
5				
6	CUSTOMER CHG	8.95	REGULAR FUEL	0.00
7	DEMAND CHG	0.00	ON-PK FUEL	5.17
8	REGULAR ENERGY	0.00	OFF-PK FUEL	27.79
9			TRUE UP FUEL	0.00
10	ON-PK ENERGY	17.70		
11	OFF-PK ENERGY	39.13		
12	CURT PENALTY	0.00	-- FACILITY RENTAL CHGS --	
13			FAC RNTL CHG	0.00
14	----- FLA SALES TAX -----		FAC RNTL FST	0.00
15	FLA SALES TAX	0.00	FAC RNTL LOPT	0.00
16	OPT SALES TAX	0.00		
17			RTP TAX ADJ	0.00

CONFIDENTIAL

18 NEXT TYPE A FIND

GWA 90

19 16-BILL DETL

NEWS

FAC

000010

09/01/71 1/045/

SPEC

S/T#

5	VC FROM	04/01/96	SVC TO	04/30/96	R/R/R	1 045	READ TYPE	H
6	BILL DETAIL				DEMAND			
7	BASE AMT	65.78	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK			
8	CURTAIN CR	0.00	RTP USAGE CHG	0.00	0	0	0	
9	TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT			
10	LOAD CNTL CR	0.00	GROSS RCT TAX	1.13	THIS YEAR			
11	ECC ADJ	3.45	FRANCHISE FEE	6.49	SVC DYS	29	BIL DYS	30
12	OBC ADJ	0.00	MUNICIPAL TAX	9.64	LMIS CRDT DYS			
13	ECRC CHG	0.25	FL SALES TAX	0.00	KWH/DAY			
14	FUEL CHG	32.96	ELECTRIC AMT	127.00	KWH USAGE			
15	CAPACITY CHG	7.30	BILL COMP AMT	144.61	LAST YEAR			
16	COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	29	BIL DYS	30
17			BB DEFER BAL	0.00	KWH/DAY			
18	FPL AMT	109.74	TOT FAC RNTL	0.00	KWH USAGE			

CONFIDENTIAL

19 NEXT TYPE A FIND GWA 20

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDOWN 17-HI BILL 18-READ/VERIFY NEWS
21-OL BRKDOWN FACT

000011

05/01/65 5/019/

PH (N/A)

S

S/T#

----- BASE AMOUNT -----		----- FUEL -----	
CUSTOMER CHG	9.00	REGULAR FUEL	534.58
DEMAND CHG	0.00	ON-PK FUEL	0.00
REGULAR ENERGY	1,708.36	OFF-PK FUEL	0.00
		TRUE UP FUEL	0.00
ON-PK ENERGY	0.00		
OFF-PK ENERGY	0.00		
CURT PENALTY	0.00	-- FACILITY RENTAL CHGS --	
		FAC RNTL CHG	110.77
----- FLA SALES TAX -----		FAC RNTL FST	0.00
FLA SALES TAX	0.00	FAC RNTL LOPT	0.00
OPT SALES TAX	0.00		
		RTP TAX ADJ	0.00

CONFIDENTIAL

NEXT
TYPE & FIND

GWA 90

16-BILL DETL

NEWS
FACT

000012

05/01/65 5/019/

PH (N/A)

S

S/T#

VC FROM 03/28/96 SVC TO 04/26/96 R/R/R 5 019 READ TYPE A

BILL DETAIL

DEMAND

BASE AMT	1,717.36	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK
CURTAIN CR	0.00	RTP USAGE CHG	0.00	252 0 0
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT 0
LOAD CNTL CR	0.00	GROSS RCT TAX	24.37	----- THIS YEAR -----
ECC ADJ	42.48	FRANCHISE FEE	130.90	SVC DYS 29 BIL DYS 30
OBC ADJ	0.00	MUNICIPAL TAX	0.00	LMIS CRDT DYS 0
ECRC CHG	3.11	FL SALES TAX	0.00	KWH/DAY 893
FUEL CHG	534.58	ELECTRIC AMT	2,531.02	KWH USAGE 25900
CAPACITY CHG	78.22	BILL COMP AMT	0.00	----- LAST YEAR -----
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 29 BIL DYS 30
		BB DEFER BAL	0.00	KWH/DAY 1,315
FPL AMT	2,375.75	TOT FAC RNTL	110.77	KWH USAGE 38,150

CONFIDENTIAL

9 NEXT TYPE A FIND GWA 90

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDN 17-HI BILL 18-READ/VERIFY NEWS
21-OL BRKDN FAC

000013

BIHI

BILLING HISTORY

COMPONENT DETAIL

12/16/96 14:20:14

12/16/93 2/852/

ASM1

TRTO

S

SPEC

CCIN

5	----- BASE AMOUNT -----	----- FUEL -----
6	CUSTOMER CHG 170.00	REGULAR FUEL 0.00
7	DEMAND CHG 13,175.00	ON-PK FUEL 8,173.92
8	REGULAR ENERGY 0.00	OFF-PK FUEL 18,810.43
9		TRUE UP FUEL 0.00
10	ON-PK ENERGY 10,034.68	
11	OFF-PK ENERGY 10,450.24	
12	CURT PENALTY 0.00	-- FACILITY RENTAL CHGS --
13		FAC RNTL CHG 0.00
14	----- FLA SALES TAX -----	FAC RNTL FST 0.00
15	FLA SALES TAX 0.00	FAC RNTL LOPT 0.00
16	OPT SALES TAX 0.00	
17		RTP TAX ADJ 0.00

CONFIDENTIAL

18 NEXT TYPE A FIND

GWA 90

19 16-BILL DETL

NEWS

FACT

000014

BIHI BILLING HISTORY ELEC/OL BILL DETAIL 12/16/96 14:20:24
 12/16/93 2/852/ ASMI TRTO
 S SPEC
 CCIN

5 VC FROM 05/23/96 SVC TO 06/24/96 R/R/R 2 065 READ TYPE A
 6 ----- BILL DETAIL ----- DEMAND -----
 7 BASE AMT 33,829.92 RTP ACCESS CHG 0.00 ACTUAL BILLING ON-PEAK
 8 CURTAIL CR 0.00 RTP USAGE CHG 0.00 2150 2108 2108
 9 TRANS CR 0.00 RTP ADMIN CHG 0.00 CURTAILMENT 0
 10 LOAD CNTL CR 0.00 GROSS RCT TAX 684.94 ----- THIS YEAR -----
 11 ECC ADJ 2,319.10 FRANCHISE FEE 1,900.60 SVC DYS 32 BIL DYS 30
 12 OBC ADJ 0.00 MUNICIPAL TAX 5,200.20 LMIS CRDT DYS 0
 13 ECRC CHG 172.28 FL SALES TAX 0.00 KWH/DAY 41,413
 14 FUEL CHG 26,984.35 ELECTRIC AMT 74,569.59 KWH USAGE 1325200
 15 CAPACITY CHG 3,478.20 BILL COMP AMT 75,879.90 ----- LAST YEAR -----
 16 COSP CHG 0.00 BB AMOUNT 0.00 SVC DYS 32 BIL DYS 30
 17 ----- BB DEFER BAL 0.00 KWH/DAY 36,856
 18 FPL AMT 66,783.85 TOT FAC RNTL 0.00 KWH USAGE 1,179,398

9 NEXT TYPE A FIND CONFIDENTIAL GWA 90

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDOWN 17-HI BILL 18-READ/VERIFY NEWS
 21-OL BRKDOWN FACT

000015

BIHI

BILLING HISTORY

COMPONENT DETAIL

12/16/96 14:19:12

04/07/94 2/069/

CCIN

5	----- BASE AMOUNT -----		----- FUEL -----	
6	CUSTOMER CHG	12.30	REGULAR FUEL	0.00
7	DEMAND CHG	0.00	ON-PK FUEL	22.73
8	REGULAR ENERGY	0.00	OFF-PK FUEL	52.18
9			TRUE UP FUEL	0.00
10	ON-PK ENERGY	83.38		
11	OFF-PK ENERGY	74.08		
12	CURT PENALTY	0.00	-- FACILITY RENTAL CHGS --	
13			FAC RNTL CHG	0.00
14	----- FLA SALES TAX -----		FAC RNTL FST	0.00
15	FLA SALES TAX	20.13	FAC RNTL LOPT	0.00
16	OPT SALES TAX	2.88		
			RTP TAX ADJ	0.00

CONFIDENTIAL

7 NEXT TYPE & FIND GWA 20

8 16-BILL DETL

NEWS
FACT

000016

CCIN

VC FROM	05/08/96	SVC TO	06/07/96	R/R/R	2 069	READ TYPE	A
BILL DETAIL				DEMAND			
BASE AMT	169.76	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK			
CURTAIL CR	0.00	RTP USAGE CHG	0.00	12	0	12	
TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT			
LOAD CNTL CR	0.00	GROSS RCT TAX	2.76	THIS YEAR			
ECC ADJ	7.54	FRANCHISE FEE	16.16	SVC DYS	30	BIL DYS	30
OBC ADJ	0.00	MUNICIPAL TAX	13.21	LMIS CRDT DYS			
ECRC CHG	0.55	FL SALES TAX	23.01	KWH/DAY			
FUEL CHG	74.91	ELECTRIC AMT	323.78	KWH USAGE			
CAPACITY CHG	15.88	BILL COMP AMT	332.94	LAST YEAR			
COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS	30	BIL DYS	30
		BB DEFER BAL	0.00	KWH/DAY			
FPL AMT	268.64	TOT FAC RNTL	0.00	KWH USAGE			

CONFIDENTIAL

9 NEXT TYPE & FIND GWA 20

13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDWN 17-HI BILL 18-READ/VERIFY NEW:
21-OL BRKDWN FAC

3660

000017

03/28/95 2/011/

SPEC

S/T#

----- BASE AMOUNT -----

----- FUEL -----

CUSTOMER CHG	0.00	REGULAR FUEL	0.58
DEMAND CHG	0.00	ON-PK FUEL	0.00
REGULAR ENERGY	0.72	OFF-PK FUEL	0.00
NON ENERGY	8.60	TRUE UP FUEL	0.00
ON-PK ENERGY	0.00		
OFF-PK ENERGY	0.00		
CURT PENALTY	0.00	-- FACILITY RENTAL CHGS --	
		FAC RNTL CHG	0.00
----- FLA SALES TAX -----		FAC RNTL FST	0.00
STAX ENGY	0.10	FAC RNTL LOPT	0.00
LOPT ENGY	0.00		
STAX NON ENG	0.52	RTP TAX ADJ	0.00
LOPT NON ENG	0.00		

CONFIDENTIAL

GWA 90

16-BILL DETL

NEWS
FACT

000018

BIHI

BILLING HISTORY

ELEC/OL BILL DETAIL

12/16/96 14:17:16

03/28/95 2/011/

SPEC

S/T#

VC FROM 05/22/96 SVC TO 06/21/96 R/R/R 2 011 READ TYPE

BILL DETAIL

DEMAND

7	BASE AMT	9.32	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK	
8	CURTAIN CR	0.00	RTP USAGE CHG	0.00	0	0
9	TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT	0
10	LOAD CNTL CR	0.00	GROSS RCT TAX	0.01	THIS YEAR	
11	ECC ADJ	0.03	FRANCHISE FEE	0.00	SVC DYS 30 BIL DYS	30
12	OBC ADJ	0.00	MUNICIPAL TAX	0.00	LMIS CRDT DYS	0
13	ECRC CHG	0.00	FL SALES TAX	0.62	KWH/DAY	0
14	FUEL CHG	0.58	ELECTRIC AMT	10.60	KWH USAGE	29
15	CAPACITY CHG	0.04	BILL COMP AMT	0.00	LAST YEAR	
16	COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 30 BIL DYS	30
17			BB DEFER BAL	0.00	KWH/DAY	0
18	FPL AMT	9.97	TOT FAC RNTL	0.00	KWH USAGE	29

19 NEXT TYPE A FIND

CONFIDENTIAL

GWA 20

20 13-MRDG HIST 15-COMPNT DTL 16-BUS BRKDOWN 17-HI BILL 18-READ/VERIFY NEW
 21 21-OL BRKDOWN FAC

000019

(STANDBY & SUPPLEMENTAL) SERVICE TO : 05/31/96

===== STANDBY CHARGES ===== RATE 35

2 CUSTOMER CHARGE 0 425.00

3 CONTRACT KWH CHARGE 0 0.00

(45,100 @ \$0.00)

4 DEMAND CHARGE 0 55,556.64

(GREATER OF A OR B)

A) SUMM DAILY DEMAND CHRG : \$55,556.64 (154,324 @ \$0.36)

B) RESERVATION DEMAND CHRG : \$32,407.92 (42,642 @ \$0.76)

5 CSD - MAX ON PK KWH 0 1,868.08

(2,458 @ \$0.76)

6 ON PK KWH CHARGE 0 9,568.31

(846,004 @ \$0.01131)

7 OFF PK KWH CHARGE 0 30,645.16

(2,709,563 @ \$0.01131)

8 TRANSFORMER RIDER CREDIT 0 0.00

9 FUEL CHARGES :

(BASED ON OSLODT-3 FUEL CHARGES)

10 ON PK FUEL 0 18,899.73

(846,004 @ \$0.02234)

11 OFF PK FUEL 0 50,587.54

(2,709,563 @ \$0.01867)

TOTAL (BASE + FUEL) 0 167,550.46

===== SUPPLEMENTAL CHARGES ===== RATE 90

3 ON PK KWH CHARGE 0 59,793.75

(9,567 @ \$6.25)

4 ON PK KWH CHARGE 0 10,960.73

(1,004,650 @ \$0.01091)

15 OFF PK KWH CHARGE 0 21,023.47

(2,194,517 @ \$0.00958)

16 REGULAR KWH CHARGE 0 0.00

17 MAX DEMAND CHARGE 0 0.00

18 TRANSFORMER RIDER CREDIT 0 0.00

19 CURTAIL CREDIT 0 0.00

20 FUEL CHARGES :

(BASED ON OSLODT-3 FUEL CHARGES)

21 ON PK FUEL 0 22,443.88

(1,004,650 @ \$0.02234)

22 OFF PK FUEL 0 40,971.63

(2,194,517 @ \$0.01867)

23 REGULAR FUEL 0 0.00

TOTAL (BASE + FUEL) 0 155,193.46

COMBINED CHARGES 0 322,743.92

TOTALS
(STANDBY AND SUPPLEMENTAL)

TOTAL KWH: 6,754,734

TOTAL FPL CHARGES: \$189,841.14

TOTAL ON PK KWH: 1,850,654

TOTAL FUEL CHARGES: \$132,902.78

** INCLUDES:

SST-1T1

Total Base & Fuel Charges	\$	322,743.92
Standby		
ECRC (3,555,557 x 0.001930)	\$	6,862.24
ECRC (3,555,557 x 0.000140)	\$	497.78
CPRC		
SDD		
154,324		42,642
x 0.09		x 0.20
13,889.16		8,528.40
CSD (2,458 x 0.200000)	\$	491.60
OBC (6,754,734 x 0.000000)	\$	0.00
Supplement		
ECRC (3,199,167 x 0.001680)	\$	5,374.60
ECRC (3,199,167 x 0.000120)	\$	383.90
CPRC (9,567 x 1.50)	\$	14,350.50
Electric Service Amount	\$	365,352.06

000020

BIHI

BILLING HISTORY

COMPONENT DETAIL

12/16/96 14:19:46

07/01/75 3/085/

ASM1

M

SPEC

S/T#

----- BASE AMOUNT -----

----- FUEL -----

CUSTOMER CHG 425.00

REGULAR FUEL 0.00

DEMAND CHG 117,218.47

ON-PK FUEL 41,343.61

REGULAR ENERGY 0.00

OFF-PK FUEL 91,559.17

ON-PK ENERGY 20,529.04

TRUE UP FUEL 0.00

OFF-PK ENERGY 51,668.63

CURT PENALTY 0.00

-- FACILITY RENTAL CHGS

FAC RNTL CHG 52,147.80

FAC RNTL FST 3,650.35

FAC RNTL LOPT 50.00

RTP TAX ADJ 0.00

----- FLA SALES TAX -----

FLA SALES TAX 25,837.44

OPT SALES TAX 50.00

CONFIDENTIAL

18 NEXT TYPE A FIND

GWA 90

19 16-BILL DETL

NEWS

FAC

000021

BIHI

BILLING HISTORY

ELEC/OL BILL DETAIL

12/16/96 14:19:43

07/01/75 3/085/

ASMI

M

SPEC

S/T#

VC FROM 05/01/96 SVC TO 05/31/96 R/R/R 3085 READ TYPE A

BILL DETAIL

DEMAND

7	BASE AMT	189,841.14	RTP ACCESS CHG	0.00	ACTUAL BILLING ON-PEAK	
8	CURTAIN CR	0.00	RTP USAGE CHG	0.00	0 45100	0
9	TRANS CR	0.00	RTP ADMIN CHG	0.00	CURTAILMENT	0
10	LOAD CNTL CR	0.00	GROSS RCT TAX	3,747.12	THIS YEAR	
11	ECC ADJ	12,236.84	FRANCHISE FEE	0.00	SVC DYS 30 BIL DYS 30	
12	OBC ADJ	0.00	MUNICIPAL TAX	0.00	LMIS CRDT DYS	0
13	ECRC CHG	881.68	FL SALES TAX	25,887.44	KWH/DAY	225,158
14	FUEL CHG	132,902.78	ELECTRIC AMT	394,993.62	KWH USAGE	6754734
15	CAPACITY CHG	29,496.62	BILL COMP AMT	0.00	LAST YEAR	
16	COSP CHG	0.00	BB AMOUNT	0.00	SVC DYS 30 BIL DYS 30	
17			BB DEFER BAL	0.00	KWH/DAY	210,820
18	FPL AMT	365,359.06	TOT FAC RNTL	55,848.15	KWH USAGE	6,326,704

19 NEXT TYPE A FIND

CONFIDENTIAL

GWA 20

20 13-MRDG HIST

15-COMPNT DTL

16-BUS BRKDN

17-HI BILL

18-READ/VERIFY NEWS

21 21-OL BRKDN

FACT

6754734

X .00193

SST-1

13,036.53



\$799.80

7
a ok ✓

000022

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/13/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
-----	-----	-----	-----	-----	---	----	-----	---	-----	-----
19510	BEE-NEW CONSTRUCTION	908430	00000					360	.00	159.00
2				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	363	.09	2.38
3				SHEAHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	48.00	1,293.00
4				RENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	361	4.65	114.92
5								363	.18	4.97
6				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	.96	25.68
7								359	.81	20.15
8				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	1.39	36.94
9				NILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	356	.04	1.32
10				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	363	.00	.00
11				NOPOOOD, W J	A050	01UB3	MAJ ACCT MGR I	364	.72	25.52
12				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	354	4.00	77.50
13				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	356	.16	5.46
14				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	358	.20	4.37
15				BASHUEVO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	364	.39	-19.08
16				MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	359	.12	3.56
17				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	359	7.96	223.89
18				DANN, ANNETTE M	A050	01UB3	MAJ ACCT MGR I	354	16.00	413.60
19				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	.35	8.63
20								356	7.57	177.00
21				TRANMONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	358	6.00	147.37
22				BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	355	57.58	1,921.73
23				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	358	.60	15.65
24				COPE, L G	A050	01UB3	MAJ ACCT MGR I	363	4.72	145.66
25								355	1.00	27.52
26				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	364	12.20	316.13
27								359	9.00	234.00
28				CAIN, C V	A050	01UB3	MAJ ACCT MGR I	357	.24	7.53
29				PEREZ, BLANCA R	A050	01AM4	SUPV INACTIVE RECV	363	.18	4.53
30				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	363	13.45	631.49
31				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	.25	6.92
32				BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	362	1.08	28.92
33				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	354	.48	13.89
34				RONIG, STEPHEN E	A100	01UB2	AREA MGR COMM. SVC	360	2.40	114.62
35				ATCHISON, C E, JR	T460	05855	SUBSTATION MAINT FORM	354	.16	3.78
36				COOKING, J H	A050	01UB3	MAJ ACCT MGR I	356	.20	5.20
37				BARRER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	2.02	52.35
38				LIPINSKI, THOMAS M	A040	01HH7	DISTR SYS ANALYST I	354	.32	7.75
39				NEWMOLD, A I	A080	01PAH	EXTERNAL AFFAIRS MGR I	354	4.80	216.66
40				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	362	1.24	29.65
41								356	.52	18.33
42				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	363	-.62	-16.75
43				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	3.10	83.70
44								362	.60	16.24
45										
46										
47										
48										
49										
50										

000023

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9510 BEE-NEW CONSTRUCTION	908430	RUIZ,ARTURO	A060 01TY5	SR POWER COORD	362	.24	6.52
2			TORNELLI,PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	356	.18	4.05
3			CAMPBELL,W P	A070 01H06	DIST ENG & OPERS PRIN E	354	.46	14.83
4			WELLS,JOHN B	P560 04562	REACTOR CONTROL OPERATR	362	.24	6.79
5						356	.13	4.73
6						362	.42	13.21
7			POWELL,ROBERT	A050 01AF7	CALL CTR SUPV I	359	.00	-.02
8			HUFFSTUTLER,LARRY J	T308 05474	LEAD SPECIALIST	358	2.40	72.48
9			COBB,DAVID G	A060 01UJ3	SR MAJ ACCT MGR	356	.20	7.28
10			CRANE,J L	A050 01UB3	MAJ ACCT MGR I	362	.75	24.79
11			QUINN,J J	A050 01UB3	MAJ ACCT MGR I	357	.84	22.19
12			WHLIG,DAVID F	A070 01H05	DIST SUPV I	361	.01	.40
13			LEHR,J C,JR	A050 01UB3	MAJ ACCT MGR I	358	.20	5.56
14			ARTZE,HECTOR	A050 01UB3	MAJ ACCT MGR I	364	8.66	205.74
15			GONZALEZ,H A,JR	A050 01UB3	MAJ ACCT MGR I	362	.24	7.29
16						363	-1.63	-39.91
17			HOLLIVER,LOURDES	D060 01Q14	SR LEGAL ASSISTANT	356	.24	5.10
18						356	4.20	96.50
19			TAYLOR,CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	357	3.48	83.60
20			LANGLIS,JORGE J	A040 01UB4	CUST SVC FIELD SPECIALI	360	5.80	139.93
21			WRIGHT,JOCELYN M	A040 01UB4	CUST SVC FIELD SPECIALI	360	3.00	76.06
22			KHOUMY,MICHEL J	A050 01UB3	MAJ ACCT MGR I	359	.09	2.15
23						359	.28	7.06
24			HODLIN,JEFFREY	A050 01UB3	MAJ ACCT MGR I	359	.25	6.09
25			VANASSE, L L	P517 06499	SHIFT JOURNEYMAN-W	355	3.00	70.56
26			MORENO, R S	A060 01AB6	SUPV REV RECOVERY SUPPT	363	2.22	78.10
27			WHITAKER,D C	A060 01UJ3	SR MAJ ACCT MGR	356	2.60	126.66
28			GAGER,HERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	.20	6.72
29			NEWMERRY,BILLY M	A050 01UB3	MAJ ACCT MGR I	355	5.92	180.71
30			CALLEJA,R A	A060 01UB3	C/I SPECIALIST II	363	6.22	222.26
31			GERVE,K F,JR	A050 01UB3	MAJ ACCT MGR I	356	.07	2.19
32			HALL,TERRY I	A050 01UB3	MAJ ACCT MGR I	355	.13	3.61
33			VALDEZ,R I	A060 01YPC	REG COORDINATOR I	360	20.00	530.00
34			MURPHY,JENNIFER	P230 06060	ASSOC NUCLEAR PLY OPER	361	.17	4.87
35			TRENDEL,R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	12.00	260.10
36						363	1.26	33.82
37			PARTIN,LEROY M	A050 01UB3	MAJ ACCT MGR I	360	5.00	76.81
38						357	.24	5.70
39						359	.56	13.63
40			SCOTT,GERALD B	D060 01XJ6	NUCT SYSTEM SPECIALIST	363	.25	6.86
41			BARTNICK,RONALD R	A060 01UB3	C/I SPECIALIST II	361	.15	3.78
42			BOSTIC,KEDRIC A,JR	A060 01UJ3	SR MAJ ACCT MGR	358	8.98	273.75
43			LLOPRA,LARRY	A050 01UB3	MAJ ACCT MGR I	362	.84	23.80
44						363	-1.27	-31.66
45								
46								
47								
48								
49								
50								

000.24

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19510	BEE-NEW CONSTRUCTION	908430		ROSE, JACK A	A050 01UB3	MAJ ACCT MGR I		362	7.20	155.43
2				BERNARD, F B	A050 01UB3	MAJ ACCT MGR I		363	1.45	40.14
3				ORIA, HARLEN A	A050 01UB3	MAJ ACCT MGR I		362	.96	25.41
4				AUGUS				361	.20	4.30
5				BOLAD				361	.98	16.90
6				NCHEA NCHEAL, H J	D070 01GCC	FIELD REP I - C/I		360	4.00	83.65
7				NEVBY				364	9.60	186.00
8										
9	TOTAL ACCOUNT 908430								338.47	9,686.51
10	TOTAL PRGNAME BEE-NEW CONSTRUCTION								338.47	9,686.51
11										
12	BEE/BUSINESS ENERGY EVAL 908400							864	.00	-712.00
13				DARGENTO, R J	A050 01UB3	MAJ ACCT MGR I		363	.15	3.95
14				SHEANAN, JOHN K	A060 01YEC	PROGRAM MGR-C/I		085	192.00	5,172.00
15				HERDEZ, SUSAN RALL	A050 01UB3	MAJ ACCT MGR I		361	14.27	352.69
16								363	4.30	118.10
17				ANDERSON, E A	A050 01UB3	MAJ ACCT MGR I		357	8.56	228.93
18								359	.81	20.14
19				BAYMON, T J	T309 05475	LINE SPECIALIST		364	7.02	171.11
20				WEBB, C J	A040 01UB4	CUST SVC FIELD SPECIALI		361	25.00	656.57
21				PRILLO, MICHAEL C	A060 01UJ3	SR MAJ ACCT MGR		357	46.04	1,223.52
22				NILSON, JANE F	A060 01UJ3	SR MAJ ACCT MGR		356	2.40	79.17
23				CHALKER, R C	A050 01UB3	MAJ ACCT MGR I		354	3.00	89.78
24				GRILLO, G E	A050 01UB3	MAJ ACCT MGR I		363	.00	.00
25				HOPOOOD, M J	A050 01UB3	MAJ ACCT MGR I		364	.96	34.03
26				WILLIAMS, SHENDA A	A050 01YFC	SR C/I ANALYST		085	108.00	3,346.66
27				BUCCIARILLI, DOUGLAS	A030 01UB5	CUST SVC FIELD SPECIALI		354	36.00	697.50
28				EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I		356	1.50	51.62
29				HAYWOOD, DANIEL J	A050 01UB3	MAJ ACCT MGR I		358	18.52	404.89
30				BASHUEVO, MARIA GEMA	A050 01UB3	MAJ ACCT MGR I		364	.39	-19.08
31				MOBILE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I		359	3.24	96.17
32				ARCHER, JOHN F. II	A050 01UB3	MAJ ACCT MGR I		359	1.92	53.28
33				DANIEL, JOHN H	A050 01UB3	MAJ ACCT MGR I		360	2.00	49.88
34				DANN, ANNETTE H	A050 01UB3	MAJ ACCT MGR I		354	20.00	517.00
35				SCODERS, G D	A030 01ATX	RESASM BUS FIELD SPEC I		358	1.20	23.75
36				WISHARD, M H	A050 01UB3	MAJ ACCT MGR I		355	.36	13.11
37				WELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI		357	53.92	1,348.67
38				ORCUT, R TODD	A050 01UB3	MAJ ACCT MGR I		361	29.00	873.26
39								356	47.20	1,110.97
40				TRANMONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I		358	7.60	186.66
41				BALDON, F W	A050 01UB3	MAJ ACCT MGR I		355	5.30	176.89
42								360	10.00	243.75
43				GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II		358	7.56	197.49
44				COPE, L B	A050 01UB3	MAJ ACCT MGR I		363	13.85	427.63
45										
46										
47										
48										
49										
50										

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19510	BEE/BUSINESS ENERGY EVAL	908400				355	.00	.00
2		COOKE, C B	A050	01U83	MAJ ACCT MGR I	364	22.40	580.43
3						359	50.40	1,310.40
4		CAIN, C W	A050	01U83	MAJ ACCT MGR I	357	.64	20.08
5		MINIZ, V H	A050	01U83	MAJ ACCT MGR I	364	6.00	185.04
6		PEREZ, BLANCA R	A050	01U84	SUPV INACTIVE RECV	363	3.30	82.59
7		FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	363	6.75	216.51
8		BLOCH, P C	A050	01U83	MAJ ACCT MGR I	358	11.65	322.55
9		BLOCH, LILLIAN P	A050	01U83	MAJ ACCT MGR I	362	6.88	184.21
10		THOMSON, MARK A	A050	01U83	MAJ ACCT MGR I	354	1.20	34.73
11		BOHIG, STEPHEN E	A100	01U82	AREA MGR COMPHL SVC	360	19.20	915.36
12						358	9.00	198.12
13		ATCHISON, C E, JR	T460	05855	SUBSTATH MAINT FORM -	354	12.40	293.26
14		COLLING, J H	A050	01U83	MAJ ACCT MGR I	356	2.00	51.87
15		BARBER, RICHARD F	A050	01U83	MAJ ACCT MGR I	359	.04	-24.56
16		LIPINSKI, THOMAS H	A040	01MU7	DISTR SYS ANALYST I	354	18.80	455.43
17		SCHEIT, KATHY L	A030	01U85	CUST SVC FIELD SPECIALI	355	6.40	120.39
18		REMBOLD, A L	A080	01PAN	EXTERNAL AFFAIRS MGR I	354	12.00	541.65
19		RODRIGUEZ, TRIANA, P	A040	01U84	CUST SVC FIELD SPECIALI	362	44.64	1,067.46
20						363	.00	-.01
21						356	5.20	183.30
22		MAESTRI, HECTOR J	A050	01U83	MAJ ACCT MGR I	363	-1.02	-27.80
23		MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	8.96	242.04
24						362	1.60	43.30
25		RUIZ, ARTURO	A060	01TY5	SR POWER COORD	362	.64	17.40
26		TORNELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIALI	356	78.80	1,773.00
27		CAMPBELL, V P	A070	01U85	DIST ENG & OPERS PRIN E	354	1.20	37.08
28		MELLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR	362	.64	18.10
29		RUSSELL, ALFRED G, JR	A050	01U83	MAJ ACCT MGR I	359	18.00	579.36
30						356	2.30	83.75
31						362	1.12	35.22
32		MUFFSTUTLER, LARRY J	T308	05474	LEAD SPECIALIST	358	36.90	1,114.38
33		COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	356	18.00	655.43
34		CRANE, J I	A050	01U83	MAJ ACCT MGR I	362	2.00	66.10
35		QUINN, J J	A050	01U83	MAJ ACCT MGR I	357	2.24	59.16
36		IMBILIO, DAVID F	A070	01U85	DIST SUPV I	361	2.12	67.01
37		LEHR, J C, JR	A050	01U83	MAJ ACCT MGR I	358	26.52	736.89
38		ARTZE, HECTOR	A050	01U83	MAJ ACCT MGR I	364	8.64	205.74
39		GONZALEZ, K A, JR	A050	01U83	MAJ ACCT MGR I	362	.64	19.63
40						363	-2.70	-66.22
41		HOLLINER, LORDES	D060	010L4	SR LEGAL ASSISTANT	356	35.60	751.81
42						356	76.00	1,710.00
43						354	5.00	112.50
44		TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	357	1.28	30.78
45								
46								
47								
48								
49								
50								

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PNRS	PRNT
1	9510 BEE/BUSINESS ENERGY EVAL	903400		LAPLAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	16.40	395.65
2				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	2.18	52.05
3				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	364	7.85	166.81
4								359	.56	14.10
5				MODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	359	.50	12.15
6				VANASSE, L L	P517	04499	SHIFT JOURNEYMAN-W	355	17.00	399.72
7				DANIELEWSKI, W E, JR	A050	01UJ3	SR MAJ ACCT MGR	355	.50	13.67
8				MORENO, R S	A060	01AB6	SUPV REV RECOVERY SUPPT	363	3.67	129.59
9				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	356	24.00	1,244.40
10				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	45.90	1,084.61
11				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	363	4.70	167.84
12				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I	355	.70	21.92
13				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	355	.26	6.81
14				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR P/LT OPER	361	1.63	47.93
15				THORDEL, R F	A050	01UB5	CUST SVC FIELD SPECIALI	357	94.00	2,107.96
16								363	2.10	56.13
17				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	360	3.00	106.09
18								357	.64	15.21
19				PRIETO, ROSA NOYO	A050	01A23	FIELD REP SUPV II	364	7.16	167.81
20								359	1.12	27.86
21				SCOTT, GERALD R	D040	01XJ6	DUCT SYSTEM SPECIALIST	363	.41	11.38
22				BARTWICK, RONALD B	A060	01UK3	C/I SPECIALIST II	361	1.45	36.45
23				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	358	27.00	673.98
24				BORTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	358	2.54	77.33
25				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	2.24	63.45
26								363	5.90	146.70
27				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	362	19.20	414.48
28				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	363	2.40	66.60
29				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	362	2.56	67.77
30				AGNEW, AGNEW, P D	D070	01QE4	ENERGY MGT SPEC	586	3.00	53.14
31				ALVAR				364	40.72	832.20
32				ANDRE				363	1.17	24.43
33				ANDRE				361	80.90	1,840.67
34				BARRE				584	1.00	16.56
35				RENZO				864	162.00	3,073.96
36				BER, A				359	90.60	1,695.36
37				ROLD				361	58.31	1,010.88
38				ROMEN				450	40.00	756.50
39				ROYK				359	7.60	159.13
40				BRANT BRANTLEY, LISA A	D030	01X1C	SENIOR OFFICE CLERK	595	.75	7.66
41				BYRD				474	66.25	1,350.73
42				CANTY				584	.50	7.58
43				CHAPIN				354	49.60	978.98
44				CHARN, CHARNELL, TERESA J	D050	01X1F	SR ADMINISTRATIVE SPEC	354	6.50	93.69
45										
46										
47										
48										
49										
50										

JUL 27

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	---	----	-----	---	-----	-----
1	9510 BEE/BUSINESS ENERGY EVAL	908400		CRIBNO				584	.50	8.10
2				CRABT				355	48.70	822.43
3				CRUMB				710	1.00	18.62
4				DONAH				740	126.75	2,598.38
5				ECHEG ECHEGOYEN, C O	0070	010CC	FIELD REP I - C/I	362	.80	16.75
6				EMMON				220	12.50	239.06
7				FINNE				710	.75	12.42
8				FRICK				361	39.00	704.88
9				GAMBO				358	94.60	1,622.20
10				GONZA				854	183.50	3,770.92
11				GRAFF				730	61.25	785.81
12				HARKI				588	17.00	349.36
13				HARRI HARRIS, R F	0070	010E4	ENERGY MGT SPEC	595	16.25	35.91
14				HARTI HARTLEY, PATTIE B	0040	010E5	ENERGY MGT CONSULTANT	584	.25	5.08
15				HILL				220	.25	3.56
16				HOLST				730	4.25	35.64
17				HUMPH				364	47.10	986.16
18				HUSTO				710	45.75	934.74
19				JOHNS JOHNSON, BRENDA C	0070	010E4	ENERGY MGT SPEC	450	79.75	1,636.88
20				JONES JONES, DONALD E	0080	010C0	SR FIELD REP - C/I	355	56.80	1,209.84
21				JONES, HILTON, SR	0040	010E5	ASSOC FACILITY MANAGER	085	2.00	43.88
22				KICSA KICSAK, BRENDA RUSSEL	0040	010E5	ENERGY MGT CONSULTANT	474	.25	3.28
23				KIHAR KIHARD, MICHAEL A	0030	010E5	CMT SVC FIELD SPECIAL I	360	65.50	1,158.52
24				KNOTT KNOTT, J G	0070	010E4	ENERGY MGT SPEC	220	7.25	134.69
25				LANGF				740	8.00	112.50
26				LEWIS LEWIS, JOHN G	0070	010E4	ENERGY MGT SPEC	110	45.75	851.52
27				LOCKH				854	.75	11.52
28				MACKA				220	21.50	439.14
29				MACON				595	1.00	13.96
30				MATIL MATILAY, PATRICIA D	0050	01K1F	SR ADMINISTRATIVE SPEC	584	.25	4.18
31				MAZEL				363	83.54	1,619.93
32				MCGEE				740	.50	7.43
33				MCNEA MCNEAL, M J	0070	010CC	FIELD REP I - C/I	360	77.60	1,622.79
34				MCHITT MCHITT, BRIAN R	0070	010E4	ENERGY MGT SPEC	595	60.25	719.48
35				MELTO				588	8.00	98.20
36				MEYER				474	1.25	20.70
37				MILDO				582	.25	3.74
38				NEWBY				364	24.00	465.00
39				OLIVE				864	18.75	284.24
40				PEDSA				358	70.20	1,469.81
41				PEREZ				363	15.54	325.70
42				PERO, PERO, ADRIAN M	0070	010E4	ENERGY MGT SPEC	474	1.00	17.30
43				POLE				582	13.75	280.42
44				PATIS				730	3.00	44.65
45										
46										
47										
48										
49										
50										

000028

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
19	510 BEE/BUSINESS ENERGY EVAL	908400	REIS					864	177.00	3,703.94
2			RITCH					710	21.25	435.09
3			RUSSE					355	5.05	73.23
4			SELPA					864	24.25	297.97
5			SHOOS	SHOOSMITH, PAMELA J	D060	010CB	FIELD REP II - C/I	354	3.00	49.58
6			SHEAD	SHEAD, SUZANNE A	D040	01X1E	ADMINISTRATIVE SPEC	595	2.50	29.20
7			STEIN					588	6.00	73.35
8			SUPHE	SUMMERELL, ROBERT A	D060	010E5	ENERGY MGT CONSULTANT	450	8.00	161.90
9			URBAN					730	3.25	46.35
10			WELDO					740	3.50	50.75
11			WHITE	WHITE, G B	D060	010E5	ENERGY MGT CONSULTANT	110	2.50	47.38
12			WILSO					358	57.80	1,314.95
13				WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	35.25	728.80
14			WINFR	WINFREY, ROY I	D070	010E4	ENERGY MGT SPEC	595	.50	10.06
15			WOOTE	WOOTEN, G C, III	D070	010CC	FIELD REP I - C/I	362	226.80	4,748.63
16			WRIGHT					740	7.75	97.17
17			WYNN					359	131.60	2,990.61
18			YOUNG					584	10.75	244.57
19										
20	TOTAL ACCOUNT 908400								6184.64	92,913.13
21	TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL								6184.64	92,913.13
22										
23	C/I A/C CHILLER PGM	908160						365	26.60	697.62
24			NELSON	I S	A070	01UB3	C/I SPECIALIST I	365	26.60	875.82
25			DARGENTO	R J	A050	01UB3	MAJ ACCT MGR I	363	.02	.65
26			HENDEZ	SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	361	.38	9.38
27								363	.05	1.36
28			ANDERSON	E A	A050	01UB3	MAJ ACCT MGR I	357	.32	8.56
29								359	.81	20.15
30			PHILO	MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	1.13	30.03
31			CHALKER	R C	A050	01UB3	MAJ ACCT MGR I	356	9.00	269.34
32			WOODRUFF	M C	A050	01UB3	SR CONTR CONSTR REP	365	21.60	562.95
33			GRILLO	G E	A050	01UB3	MAJ ACCT MGR I	363	.00	.00
34			BUCCIARFILI	DOUGLAS	A030	01UB5	CHIEF SVC FIELD SPECIALI	354	2.00	38.75
35			HAYWOOD	DANIEL J	A050	01UB3	MAJ ACC MGR I	358	.04	.87
36			WONBLE	JEFFREY J	A050	01UB3	MAJ ACCT MGR I	359	.12	3.57
37			ARCHER	JOHN F, II	A050	01UB3	MAJ ACCT MGR I	359	.96	26.64
38			DANIEL	JOHN W	A050	01UB3	MAJ ACCT MGR I	360	1.00	26.96
39			WISHARD	M W	A050	01UB3	MAJ ACCT MGR I	355	.72	26.22
40			MELLEN	R J	A060	01UB4	CHIEF SVC FIELD SPECIALI	357	.12	2.88
41								354	3.00	70.41
42			TRAMONTANO	DEAN J	A050	01UB3	MAJ ACCT MGR I	358	.20	4.91
43			NIX	JOHN W	A060	01UB3	C/I SPECIALIST II	365	26.60	724.68
44			FISCHER	SHARON G	D080	010W1	SR TECH - SYSTEM PLNG	365	12.00	300.12
45										
46										
47										
48										
49										
50										

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
19510 C/I A/C CHILLER PGM	908160					360	2.00	48.75
2		GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	358	.12	3.14
3		COPE, L G	A050	01UB3	MAJ ACCT MGR I	363	.48	14.54
4						355	5.00	137.64
5		KUNZ, THOMAS C	A060	01UC3	C/I SPECIALIST II	365	26.40	722.04
6		NOBLE, R E, JR	A070	01YCC	SR PROG MGR	085	48.00	1,392.60
7		CAIN, C W	A050	01UB3	MAJ ACCT MGR I	357	1.08	33.89
8		PEREZ, BLANCA R	A050	01AM4	SUPV INACTIVE RECV	363	1.05	26.27
9		FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	363	2.13	68.13
10		BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	.05	1.38
11		PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	365	60.00	1,690.50
12		BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	362	1.08	28.92
13		RONIG, STEPHEN E	A100	01UB2	AREA MGR COMPL SVC	360	7.20	343.26
14		COLLING, J H	A050	01UB3	MAJ ACCT MGR I	356	2.00	51.88
15		BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	1.02	36.19
16		RODRIGUEZ TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	362	1.24	29.65
17		MAESTRI, NECTOR J	A050	01UB3	MAJ ACCT MGR I	363	-.17	-4.60
18		MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	.06	1.58
19						362	.60	16.24
20		BUZZ, ARTURO	A060	01TY5	SR POWER COORD	362	.24	6.52
21		MELLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR	362	.24	6.79
22						362	.42	13.21
23		HUFFSTUTLER, LARRY J	T308	05474	LEAD SPECIALIST	358	.56	16.92
24		CRANE, J L	A050	01UB3	MAJ ACCT MGR I	362	.75	24.79
25						365	26.40	653.73
26		QUINN, J J	A050	01UB3	MAJ ACCT MGR I	357	.28	7.40
27		UHLIG, DAVID F	A070	01MD5	DIST SUPV I	361	.01	.23
28		LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I	358	.04	1.11
29		RISLEY, R B	A060	01UC3	C/I SPECIALIST II	365	26.40	709.17
30		GONZALEZ, N A, JR	A050	01UB3	MAJ ACCT MGR I	362	.24	7.29
31						363	-.45	-10.94
32						356	4.00	90.00
33		TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	357	.16	3.84
34		LAMELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	2.40	57.90
35		KHOURY, NICHOL J	A050	01UB3	MAJ ACCT MGR I	359	.09	2.15
36						359	.28	7.02
37		MODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	359	.25	6.09
38		MORENO, R S	A060	01AB6	SUPV REV RECOVERY SUPPT	363	.62	21.43
39		GAGER, HERBERT B	A030	01UD5	CUST SVC FIELD SPECIALI	361	.17	2.76
40		NEUBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	355	5.47	166.98
41		CALLEJA, R A	A060	01UC3	C/I SPECIALIST II	363	.19	7.09
42		VALDEZ, R L	A040	01YPC	REG COORDINATOR I	360	6.00	159.00
43		MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	.10	2.90
44		GILL, JAMES O	A060	01UJ3	SR MAJ ACCT MGR	365	4.80	124.44
45								
46								
47								
48								
49								
50								

000030

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

1	DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY	JOB				
2	-----	-----	-----	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRA
3	9510 C/I A/C CHILLER PGM	908160							
4			PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	363	.35	9.
5							360	2.00	70.
6							357	.08	1.
7			SCOTT, GERALD R	D040	01XJ6	DUCT SYSTEM SPECIALIST	363	.56	13.
8							363	.07	1.
9			BARTWICK, RONALD B	A060	01UB3	C/I SPECIALIST II	361	24.00	603.
10			BOSTIC, KEDRIC A., JR	A060	01UB3	SR MAJ ACCT MGR	358	.09	2.
11			LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	4.20	127.
12							362	.84	23.
13			ROBE, JACK A	A050	01UB3	MAJ ACCT MGR I	363	-.35	-8.
14			BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	362	7.20	155.
15			ORIA, HARLEN A	A050	01UB3	MAJ ACCT MGR I	363	.40	11.
16							362	.96	25.
17			AUGUS				361	.12	2.
18			BOLAD				361	2.56	44.
19	*TOTAL ACCOUNT 908160								
20	*TOTAL PRGNAME C/I A/C CHILLER PGM							414.70	11,575.1
21								414.70	11,575.1
22	C/I BCI PROGRAM	908190	STOFF, L B	A060	01YEC	PROGRAM MGR-C/I	085	108.00	3,240.0
23									
24	L ACCOUNT 908190							108.00	3,240.0
25	AL PRGNAME C/I BCI PROGRAM							108.00	3,240.0
26									
27	C/I BUILDING ENVELOPE	908300					085	96.00	2,593.2
28									
29	*TOTAL ACCOUNT 908300							96.00	2,593.2
30	*TOTAL PRGNAME C/I BUILDING ENVELOPE							96.00	2,593.2
31									
32	C/I EFFICIENT MOTORS PGM 908140		PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	10.00	265.7
33			ARCHER, JOHN F., II	A030	01UB3	MAJ ACCT MGR I	359	5.00	138.7
34			ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	078	48.00	1,855.8
35			PEREZ, BLANCA R	A050	01AM4	SUPV INACTIVE RECV	363	.00	.0
36			BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	3.00	145.4
37			RODRIGUEZ TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	362	2.00	47.8
38			HOLLIER, LOUISE	D060	01OL4	SR LEGAL ASSISTANT	356	2.00	42.4
39			PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	360	1.00	35.3
40			BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	363	-2.00	-55.5
41			OLIVE				864	.25	3.8
42			SILVA				864	1.00	12.2
43									
44	*TOTAL ACCOUNT 908140							70.25	2,492.0
45	*TOTAL PRGNAME C/I EFFICIENT MOTORS PGM							70.25	2,492.0
46									
47									
48									
49									
50									

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

1	DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRRS	PRMT	
2	----	-----	-----	-----	-----	---	---	---	-----	---	-----	-----	
3	9510	C/I EFFICIENT LIGHTING	908170		DARGENTO, R J	A050 01U03	MAJ	ACCT	MGR I	363	49.43	1,302.41	
4					HENDRIX, MURAN BALL	A050 01U03	MAJ	ACCT	MGR I	361	28.40	701.57	
5										363	45.85	1,239.24	
6					ANDERSON, E A	A050 01U03	MAJ	ACCT	MGR I	357	14.42	385.74	
7										359	5.24	130.34	
8					RAYMON, T J	T309 05475	LINE	SPECIALIST		364	4.34	105.75	
9					WEIR, C J	A060 01U04	CUST	SVC	FIELD SPECIALI	361	10.00	262.63	
10					PHILO, MICHAEL C	A060 01U03	SR	MAJ	ACCT	MGR	357	27.78	738.24
11					HILSON, ARNE F	A060 01U03	SR	MAJ	ACCT	MGR	356	5.36	176.81
12					CHALKER, R C	A050 01U03	MAJ	ACCT	MGR I	354	3.00	89.78	
13					WOODRUFF, W C	A050 01U03	SR	CONTR	CONSTR REP	365	21.60	562.95	
14					GRILLO, R F	A050 01U03	MAJ	ACCT	MGR I	363	16.00	427.35	
15					HOPKINS, W J	A050 01U03	MAJ	ACCT	MGR I	364	16.24	506.84	
16					BUCCIARELLI, DOUGLAS	A050 01U03	CUST	SVC	FIELD SPECIALI	354	39.00	755.61	
17					EASTERLING, R K	A050 01U03	MAJ	ACCT	MGR I	356	3.36	121.98	
18					HAYWOOD, DANIEL J	A050 01U03	MAJ	ACCT	MGR I	358	.28	6.12	
19					RASHIMOV, MARIA GENA	A050 01U03	MAJ	ACCT	MGR I	366	24.26	659.28	
20					MONROE, JEFFREY J	A050 01U03	MAJ	ACCT	MGR I	359	2.68	73.63	
21					ARCHER, JOHN F, II	A050 01U03	MAJ	ACCT	MGR I	359	28.84	800.31	
22					DANIEL, JOHN H	A050 01U03	MAJ	ACCT	MGR I	360	15.00	376.06	
23					DAVE, ANNETTE H	A050 01U03	MAJ	ACCT	MGR I	354	16.00	413.60	
24					STODOL, R D	A050 01ATX	DESIGN	WR	FIELD SPEC I	358	144.60	2,857.33	
25					WISHARD, W W	A050 01U03	MAJ	ACCT	MGR I	355	7.80	206.02	
26					WILSON, R J	A060 01U04	CUST	SVC	FIELD SPECIALI	357	113.19	2,831.16	
27					CRUIT, E TODD	A050 01U03	MAJ	ACCT	MGR I	361	39.00	1,176.39	
28										356	73.68	1,851.94	
29					TRANQUARO, DEAN J	A050 01U03	MAJ	ACCT	MGR I	358	10.60	255.66	
30					RAIDON, S W	A050 01U03	MAJ	ACCT	MGR I	355	17.30	577.39	
31					KISCHER, SHARON G	A050 01U01	SR	TECH	- SYSTEM DING	365	12.00	300.17	
32										360	34.00	878.76	
33					GUTHRIE, J D	A060 01U03	MAJ	ACCT	MGR II	358	10.84	283.21	
34					LANGLEY, D R	A060 01U03	SR	MAJ	ACCT	MGR	360	17.00	552.50
35					COBE, I G	A050 01U03	MAJ	ACCT	MGR I	363	38.10	1,176.64	
36										355	23.00	633.08	
37					COOTE, C R	A050 01U03	MAJ	ACCT	MGR I	364	56.00	1,399.28	
38										359	18.60	478.60	
39					RESLEY, W A	A060 01U03	C/I	SPECIALIST	II	360	60.00	992.51	
40					COIN, C W	A050 01U03	MAJ	ACCT	MGR I	357	32.68	1,019.07	
41					MINIZ, V W	A050 01U03	MAJ	ACCT	MGR I	366	12.00	370.05	
42					REBEY, BLANCA B	A050 01U04	SERV	INACTIVE	RECV	363	55.86	1,407.74	
43					FERRER, RAMON	A060 01U03	SR	MAJ	ACCT	MGR	363	6.13	132.56
44					BLOCH, R C	A050 01U03	MAJ	ACCT	MGR I	358	27.35	757.26	
45					BLONDET, LILLIAN D	A050 01U03	MAJ	ACCT	MGR I	362	15.60	417.70	
46					THOMPSON, MARIE A	A050 01U03	MAJ	ACCT	MGR I	354	46.80	1,354.26	
47													
48													
49													
50													

000032

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PERS	PLANT
1	-----	-----	-----	-----	---	----	-----	---	-----	-----
2	9510 C/I EFFICIENT LIGHTING	908170		DIAZ, OSCAR J	A050	01U83	MAJ ACCT MGR I	363	56.00	1,588.90
3				RONIG, STEPHEN E	A100	01U82	AREA MGR CONNL SVC	360	14.40	688.92
4								358	192.00	4,228.47
5				ATCHISON, C E, JR	T460	05855	SUBSTATH MAINT FORM -	354	20.80	487.80
6				COALING, J H	A050	01U83	MAJ ACCT MGR I	356	8.80	178.40
7				BARBER, RICHARD F	A050	01U83	MAJ ACCT MGR I	359	8.08	177.08
8				LIPINSKY, THOMAS M	A040	01M07	DISTR SYS ANALYST I	354	1.20	29.07
9				SCHMITT, KATHY L	A030	01U85	CUST SVC FIELD SPECIALI	355	148.80	2,799.30
10				HEMBOLD, A L	A050	01PAN	EXTERNAL AFFAIRS MGR I	354	12.00	541.83
11				RODRIGUEZTRIANA, P	A040	01U84	CUST SVC FIELD SPECIALI	362	71.80	1,718.92
12								363	145.00	3,258.88
13								356	4.68	184.97
14				LLERA, R A	A040	01U84	CUST SVC FIELD SPECIALI	362	240.00	5,607.00
15				MARSTRI, HECTOR J	A050	01U83	MAJ ACCT MGR I	363	40.14	1,101.79
16				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	14.68	396.24
17								362	2.00	54.12
18				COHEN, A D	T125	05937	GROUNDMAN - SJ	362	16.00	411.80
19				RUIZ, ARTURO	A040	01TY5	SR POWER COORD	362	2.80	239.25
20				TORRELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIALI	356	112.62	2,533.95
21				CAMPBELL, W P	A070	01M06	DIST ENG & OPERS PRIN E	354	4.44	199.00
22				MELLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR	362	1.80	50.90
23				RUSSELL, ALFRED G, J	A050	01U83	MAJ ACCT MGR I	359	2.00	84.38
24								360	17.00	568.31
25								356	3.67	133.64
26								362	1.40	44.03
27				POWELL, ROBERT	A050	01AF7	CALL CTR SUPV I	359	18.00	470.25
28				HUFFSTUTLER, LARRY J	T308	05474	LEAD SPECIALIST	358	6.68	201.74
29				VAYDA, G F	A050	01U83	MAJ ACCT MGR I	360	16.20	514.34
30				CORR, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	356	2.80	101.95
31				CRANE, J L	A050	01U83	MAJ ACCT MGR I	362	3.50	115.68
32				GUINN, J J	A050	01U83	MAJ ACCT MGR I	357	1.68	44.37
33				REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	360	240.00	6,060.00
34				IMLIG, DAVID F	A070	01M05	DIST SUPV I	361	4.09	129.06
35				LEHR, J C, JR	A050	01U83	MAJ ACCT MGR I	358	15.28	424.60
36				ARTZE, HECTOR	A050	01U83	MAJ ACCT MGR I	364	2.16	51.39
37				GONZALEZ, H A, JR	A050	01U83	MAJ ACCT MGR I	362	8.80	267.19
38				LYNN, JENNIFER, SUBA	A050	01U83	MAJ ACCT MGR I	360	4.80	114.00
39				GANS, G E	A060	01YFB	PRODUCT MANAGER	083	240.00	6,558.00
40								363	-1.68	-41.26
41				MOLLIER, LOURDES	D060	01GL4	SR LEGAL ASSISTANT	356	31.16	661.75
42								356	49.80	1,120.30
43								354	83.00	1,867.30
44				TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	357	52.96	1,273.68
45				LAMIAS, ARDRE J	A040	01U84	CUST SVC FIELD SPECIALI	360	4.80	115.80

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT ENPLS NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PETRS	PRANT
1	2	3	4	5	6	7	8
2510 C/I EFFICIENT LIGHTING	908170	WRIGHT, JOCELYN N	A040 01UB4	CUST SVC FIELD SPECIALI	360	28.30	698.25
3		KHOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	359	12.36	295.09
4		BLARY, DAVID R	A050 01UB3	MAJ ACCT MGR I	364	15.70	333.63
5					359	5.12	128.96
6		RODLIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	359	3.00	72.94
7		VINACCHIO, L L	P517 04409	SHIFT JOURNEYMAN-W	355	19.60	460.84
8		DANIELEWSKI, W E, JR	A060 01UJ3	SR MAJ ACCT MGR	355	7.00	191.36
9		MORENO, R S	A060 01AB6	SUPV REV RECOVERY SUPPT	363	20.44	721.33
10		WHITTAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	356	21.60	1,119.96
11					359	240.00	6,060.00
12		GAGER, NERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	69.38	1,638.89
13		HENHERRY, BILLY N	A050 01UB3	MAJ ACCT MGR I	355	19.65	599.81
14		CALAJA, R A	A060 01UB3	C/I SPECIALIST II	363	32.43	1,157.58
15		GERM, K F, JR	A050 01UB3	MAJ ACCT MGR I	356	2.63	82.34
16		HALL, TERRY L	A050 01UB3	MAJ ACCT MGR I	355	9.65	252.83
17		VALDEZ, R L	A040 01YPC	REG COORDINATOR I	360	21.40	567.10
18		MURPHY, JENNIFER	P230 04060	ASSOC NUCLEAR PLT OPER	361	16.64	489.82
19		GILL, JAMES O	A060 01UJ3	SR MAJ ACCT MGR	365	4.80	124.44
20		TRENDEL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	27.00	605.49
21					363	11.97	320.02
22		OLNICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I	354	45.00	1,126.69
23		PARTH, LEROY N	A050 01UB3	MAJ ACCT MGR I	360	23.20	620.39
24					357	11.41	272.80
25		PRIETO, ROSA NOYO	A050 01A23	FIELD REP SUPV II	364	4.79	112.26
26					359	2.24	55.72
27		SCOTT, GERALD R	D040 01XJ6	DUCT SYSTEM SPECIALIST	363	29.18	804.47
28					365	24.00	663.00
29		BARTWICK, RONALD R	A060 01UB3	C/I SPECIALIST II	361	28.99	730.75
30		BOSTIC, KERRIC A, JR	A060 01UJ3	SR MAJ ACCT MGR	358	16.37	499.14
31		LLCORA, LARRY	A050 01UB3	MAJ ACCT MGR I	362	2.80	79.31
32					363	15.02	373.55
33		ROSE, JACK A	A050 01UB3	MAJ ACCT MGR I	362	24.00	518.10
34		BERNARD, F R	A050 01UB3	MAJ ACCT MGR I	363	41.83	1,160.74
35		ORIA, MARLEN A	A050 01UB3	MAJ ACCT MGR I	362	11.20	296.52
36		ALVAR			364	27.48	561.63
37		ANDRE			363	.18	3.83
38		ANDRE			361	59.38	1,330.68
39		BARRE			364	11.75	194.60
40		BENSO			364	32.50	616.69
41		BEN A			359	48.76	912.41
42		BOLAD			361	47.67	826.71
43		BUTX			359	.96	19.89
44		BRYANT BRANTLEY, LISA A	D030 01X1C	SENIOR OFFICE CLERK	395	1.75	17.87
45		BYRD			474	3.00	60.72
46							
47							
48							
49							
50							

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB GRD CODE JOB DESCRIPTION	LOC	PHRS	PRMT
1	-----	-----	---	-----	-----
29510 C/I EFFICIENT LIGHTING	908170 CALHO		582	.25	3.11
3	CANTR		584	9.25	140.37
4	CHAPH		354	15.80	311.85
5	CHARM CHARNELL, TERESA J	0050 01X1F SR ADMINISTRATIVE SPEC	354	.50	7.21
6	CONNO		584	9.25	140.85
7	CRABT		355	49.77	840.49
8	CRUMB		710	.50	9.30
9	DILEL DILELLA, GELSYS G	0050 01X1F SR ADMINISTRATIVE SPEC	362	180.00	2,859.75
10	DONAH		740	78.75	1,614.38
11	DREV,		584	.50	6.21
12	ECHEG ECHEGOTEN, C O	0070 010CC FIELD REP I - C/I	362	.40	8.38
13	FINNE		710	.25	4.14
14	FRICK		361	73.00	1,323.13
15	GAMNO		358	.20	3.82
16	GRAFF		730	48.25	1,052.51
17	HARKI		588	17.50	359.63
18	HARRI HARRIS, R F	0070 010E4 ENERGY MGT SPEC	595	30.50	671.77
19	HOUST		730	3.50	29.36
20	MURPH		364	12.90	270.10
21	MUSTO		710	36.00	737.10
22	JONES		740	.25	4.77
23	JONES, DONALD E	0080 010CD SR FIELD REP - C/I	355	40.60	864.78
24	KINNE		584	1.00	14.06
25	KRAMB		584	169.75	2,448.64
26	LACKA		864	21.25	444.92
27	LAWF		740	1.00	14.07
28	NACON		595	1.50	20.94
29	HAZEL		363	62.24	1,206.76
30	MCHEA MCNEAL, H J	0070 010CC FIELD REP I - C/I	360	61.00	1,273.67
31	MCHUT MCNUTT, BRIAN R	0070 010E4 ENERGY MGT SPEC	595	51.50	920.56
32	MELTO		588	6.00	73.65
33	MILDO		582	.75	11.29
34	MEMBY		364	48.00	930.00
35	OLIVE		864	6.50	101.25
36	PEDRA		358	35.40	741.17
37	PEREZ		363	116.24	2,433.86
38	POLE,		582	52.25	1,066.55
39	RATIS		730	2.75	42.77
40	REISI		864	52.50	1,099.22
11	RITCH		710	4.50	92.14
12	RUSSE		355	13.05	189.23
13	SCHPA		864	7.50	92.15
14	SHEAD SHEAD, SUZANNE A	0040 01X1E ADMINISTRATIVE SPEC	595	3.50	40.87
15	STEIN		588	4.25	51.95
16					
17					
18					
19					
20					

000035

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHS	PRAKT
9510 C/I EFFICIENT LIGHTING	908170	URBAN				730	2.75	39.22
		WILDO				740	.75	10.88
		WILBO				358	5.80	127.40
		WILSON, C J	0070	010E4	ENERGY MGT SPEC	588	36.75	799.81
		WINFR WINFREY, ROY L	0070	010E4	ENERGY MGT SPEC	595	.75	15.09
		WIGH				740	1.25	15.67
		WYNN,				359	12.36	280.88
TOTAL ACCOUNT 908170							5647.91	132,913.66
TOTAL PROGRAM C/I EFFICIENT LIGHTING							5647.91	132,913.66
C/I HIGH EFFIC DY A/C	908150					365	19.20	507.36
		NELSON, L S	A070	010U3	C/I SPECIALIST I	365	19.20	636.96
		DARGENTO, R J	A050	010U3	MAJ ACCT MGR I	363	.07	1.95
		WENDEZ, SUSAN BALL	A050	010U3	MAJ ACCT MGR I	361	12.51	309.11
						363	.15	4.06
		ANDERSON, E A	A050	010U3	MAJ ACCT MGR I	357	1.32	35.31
						359	.81	20.15
		RAYMON, T J	T309	05475	LINE SPECIALIST	364	18.72	456.30
		WEBB, C J	A040	010U4	CUST SVC FIELD SPECIALI	361	58.00	1,523.23
		PHILO, MICHAEL C	A060	010U3	SR MAJ ACCT MGR	357	.13	3.45
		HILSON, ANNE F	A060	010U3	SR MAJ ACCT MGR	356	1.08	35.63
		CHALKER, R C	A050	010U3	MAJ ACCT MGR I	354	22.00	658.36
		WOODRUFF, W C	A050	010U5	SR CONTR COMSTR REP	365	21.60	562.95
		GRILLO, G E	A050	010U3	MAJ ACCT MGR I	363	.00	.00
		HOPKINS, W J	A050	010U3	MAJ ACCT MGR I	364	8.16	289.27
		BUCCIARELLI, DOMINIC	A050	010U5	CUST SVC FIELD SPECIALI	354	75.00	1,453.13
		EASTWILL, R K	A050	010U3	MAJ ACCT MGR I	356	10.30	375.07
		HAYWOOD, DANIEL J	A050	010U3	MAJ ACCT MGR I	358	.04	.87
		BASHNEVO, MARIA GEHA	A050	010U3	MAJ ACCT MGR I	364	1.17	-57.24
		MCNIE, JEFFREY J	A050	010U3	MAJ ACCT MGR I	359	.12	3.56
		ARCHER, JOHN F. II	A050	010U3	MAJ ACCT MGR I	359	6.96	193.14
		DANIEL, JOHN H	A050	010U3	MAJ ACCT MGR I	360	2.40	59.85
		DANN, ANNETTE H	A050	010U3	MAJ ACCT MGR I	354	26.00	672.10
		SCODERS, G D	A030	01ATX	REGSN BUS FIELD SPEC I	358	93.60	1,852.10
		VISHARD, M H	A050	010U3	MAJ ACCT MGR I	355	9.80	356.84
		WELLEN, R J	A040	010U4	CUST SVC FIELD SPECIALI	357	2.12	52.90
		GRUIT, E TODD	A050	010U3	MAJ ACCT MGR I	361	5.00	150.57
						356	13.04	308.93
		TRANQUANO, DEAN J	A050	010U3	MAJ ACCT MGR I	358	.20	4.91
		NIX, JOHN H	A060	010U3	C/I SPECIALIST II	365	19.20	527.04
		BALOGH, F M	A050	010U3	MAJ ACCT MGR I	355	5.15	171.89
		FISCHER, SHARON G	D080	010K1	SR TECH - SYSTEM PLNG	365	12.00	300.17
						360	25.80	628.88

fpse.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	-----	-----	---	---	-----	---	-----	-----
29510	C/I HIGH EFFIC DX A/C	908150	GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	358	.12	3.14
3			LANGLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	360	4.80	156.00
4			COPE, L G	A050 01UB3	MAJ ACCT MGR I	363	2.11	74.29
5						355	23.00	633.08
6			KIRZ, THOMAS C	A060 01UC3	C/I SPECIALIST II	363	19.20	525.12
7			NOBLE, R E., JR	A070 01VCC	SR PROG MGR	085	48.00	1,392.00
8			COOKE, C B	A050 01UB3	MAJ ACCT MGR I	364	7.00	181.39
9						359	147.20	5,827.20
10			BESLEY, W A	A060 01UC3	C/I SPECIALIST II	360	4.80	119.10
11			CAIN, C W	A050 01UB3	MAJ ACCT MGR I	357	3.08	96.24
12			MUNIZ, Y H	A050 01UB3	MAJ ACCT MGR I	364	.00	-.03
13			PEREZ, BLANCA C	A050 01AM4	SUPV INACTIVE RECV	363	.15	3.71
14			FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	363	11.37	364.70
15			BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	358	.05	1.38
16			PONITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I	363	60.00	1,690.50
17			THOMSON, MARK A	A050 01UB3	MAJ ACCT MGR I	354	.84	24.31
18			DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	363	16.00	453.40
19			ROMIG, STEPHEN E	A100 01UB2	AREA MGR COMM. SVC	360	4.80	228.84
20			ADDER, E A., JR	A050 01UB3	MAJ ACCT MGR I	361	18.00	591.76
21						358	39.00	858.47
22			ATCHISON, C E., JR	T460 05835	SUBSTN MAINT FORM -	354	.28	6.62
23			COULING, J H	A050 01UB3	MAJ ACCT MGR I	356	.40	10.37
24			BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	.02	-12.28
25			LIPINSKI, THOMAS H	A040 01HH7	DISTR SYS ANALYST I	354	.56	13.57
26			SCHMITT, KATHY L	A030 01UB5	CUST SVC FIELD SPECIALI	355	9.00	160.31
27			HEMBOLD, A L	A080 01PAH	EXTERNAL AFFAIRS MGR I	354	7.20	324.99
28			RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	362	66.00	1,578.23
29						363	87.00	1,955.33
30						356	1.04	36.66
31			MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	363	-.50	-13.73
32			MELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	9.24	249.26
33						362	2.00	54.13
34			TORRELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	356	4.36	98.10
35			CAMPBELL, W P	A070 01NG6	DIST ENG & OPERS PRIN E	354	.72	22.25
36						360	6.00	199.87
37						356	.26	9.47
38			HUFFSTUTLER, LARRY J	T308 05474	LEAD SPECIALIST	358	.42	12.68
39			VAYDA, S F	A050 01UB3	MAJ ACCT MGR I	366	7.68	243.85
40			COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	356	.40	14.57
41						365	19.20	475.44
42			QUINN, J J	A050 01UB3	MAJ ACCT MGR I	357	.28	7.40
43			UNLIG, DAVID F	A070 01NG5	DIST SUPV I	361	2.03	64.12
44			LEHR, J C., JR	A050 01UB3	MAJ ACCT MGR I	358	.04	1.11
45			ARTZE, HECTOR	A050 01UB3	MAJ ACCT MGR I	364	19.44	462.93
46								
47								
48								
49								
50								

FLORIDA POWER AND LIGHT COMPANY
 fpec.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRIMS	PRANT
1	-----	-----	-----	-----	---	---	-----	---	-----	-----
2	9510 C/I HIGH EFFIC DX A/C	908150		RISLEY, R B	A060	01U83	C/I SPECIALIST II	365	19.20	515.76
3				GONZALEZ, M A, JR	A050	01U83	MAJ ACCT MGR I	362	2.00	60.73
4				LYERLY, JENNETTE, SUBA	A050	01U83	MAJ ACCT MGR I	360	.72	17.10
5								363	-1.33	-32.67
6				HOLLINER, LOURDES	D060	01Q14	SR LEGAL ASSISTANT	356	13.48	286.29
7								356	27.40	616.50
8								354	59.00	1,327.50
9				TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	357	1.16	27.89
10				LAVELAS, JORGE J	A040	01U84	CUST SVC FIELD SPECIALI	360	1.60	38.60
11				WRIGHT, JOCELYN H	A040	01U84	CUST SVC FIELD SPECIALI	360	16.32	402.90
12				KHOURY, MICHEL J	A050	01U83	MAJ ACCT MGR I	359	.09	2.15
13				BLARY, DAVID R	A050	01U83	MAJ ACCT MGR I	364	9.70	206.13
14								359	.28	.06
15				MOULIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	359	.25	6.09
16				YANASCH, L L	P517	04499	SHIFT JOURNEYMAN-W	355	5.00	117.57
17				DANIELS, W E, JR	A060	01U43	SR MAJ ACCT MGR	355	.40	10.93
18				HORNO, R S	A060	01A86	SUPV REV RECOVERY SUPPT	363	1.81	63.93
19				WHITAKER, D C	A060	01U43	SR MAJ ACCT MGR	356	4.80	248.88
20				GAGER, HERBERT B	A030	01U85	CUST SVC FIELD SPECIALI	361	29.46	696.09
21				HEWSPY, BILLY H	A050	01U83	MAJ ACCT MGR I	355	7.80	238.10
22				CALLEJA, R A	A060	01U83	C/I SPECIALIST II	363	9.09	181.86
23				GERME, K F, JR	A050	01U83	MAJ ACCT MGR I	356	.14	4.39
24				VALDEZ, R L	A040	01YPC	REG COORDINATOR I	360	44.96	1,191.44
25				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	.89	26.24
26				GILL, JAMES O	A060	01U43	SR MAJ ACCT MGR	365	4.80	124.44
27				TRENDEL, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	28.00	627.91
28								363	1.04	27.69
29				OLNICK, BRYAN J	A050	01U83	MAJ ACCT MGR I	354	2.00	50.08
30				PARTIN, LEROY H	A050	01U83	MAJ ACCT MGR I	360	9.68	335.25
31								357	.08	1.90
32				PRIETO, ROSA MONO	A050	01A23	FIELD REP SUPV II	364	14.32	335.63
33								359	.56	13.93
34				SCOTT, GERALD P	D060	01X46	DUCT SYSTEM SPECIALIST	363	.20	5.61
35								365	24.00	663.00
36				BARTNICK, RONALD B	A060	01U83	C/I SPECIALIST II	361	2.35	59.15
37				BOSTIC, KERRIC A, JR	A060	01U43	SR MAJ ACCT MGR	358	.20	5.96
38								363	-1.03	-25.76
39				BERNARD, F B	A050	01U83	MAJ ACCT MGR I	363	1.18	32.96
40				ALVAR				364	26.60	543.64
41				ALLEN				361	.46	10.56
42				BARR				710	2.00	44.53
43				BER, A				359	10.76	201.34
44				BOLAN				361	2.26	39.22
45				BOONE				810	45.00	1,002.38
46										
47										
48										
49										
50										

000038

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PENRS	PRAHT
1-----	-----	-----	---	----	-----	---	-----	-----
9510 C/I HIGH EFFIC DX A/C	908150	BOYK,				339	.96	19.89
3		BRANT BRANTLEY, LISA A	0030	01X1C	SENIOR OFFICE CLERK	595	.75	7.66
4		BRUNE				810	.00	.00
5		EYED,				474	15.23	308.62
6		CANOE CANDEBAS, J A	0070	010E4	ENERGY MGT SPEC	810	.00	.00
7		CARLS				730	6.00	136.50
8		CASAN				810	.00	.00
9		CHANG				810	.00	.00
10		CHAPH				354	53.40	1,093.46
11		CHARN C'ARNELL, TERESA J	0050	01X1F	SR ADMINISTRATIVE SPEC	354	.50	7.21
12		CONRO				584	.00	.00
13		CRANT				353	57.75	975.87
14		CRUDE				710	.50	9.30
15		COMAN				740	9.75	199.65
16		ECHES ECHEROYEN, C O	0070	010CC	FIELD REP 1 - C/I	362	.40	8.37
17		FINNE				710	.50	8.28
18		FRICK				361	6.00	108.75
19		GAMNO				358	.20	3.84
20		GRAFF				730	1.50	42.86
21		GRECO GRECO, T A	0060	010E5	ENERGY MGT CONSULTANT	219	79.25	1,413.62
22		HARKT				588	5.00	102.76
23		HARRI HARRIS, R F	0070	010E4	ENERGY MGT SPEC	595	13.50	297.34
24		HARTI HARTLEY, PATTIE B	0060	010E5	ENERGY MGT CONSULTANT	584	.25	5.08
25		HABLE				137	3.00	43.43
26		HENRY				730	.75	6.30
27		HENSH				364	16.00	293.12
28		HINTO				710	62.75	875.31
29		IRIND				137	6.00	96.45
30		JONES				740	.50	9.54
31		JONES, DONALD E	0080	010CC	SR FIELD REP - C/I	355	3.20	68.16
32		KODER				810	.00	.00
33		KRAUS				584	.00	.00
34		LANGF				740	3.25	45.70
35		LEIKA				740	15.00	341.25
36		LOCKW				854	1.75	26.88
37		MACOW				595	1.00	13.96
38		MATH MATILAY, PATRICIA D	0050	01X1F	SR ADMINISTRATIVE SPEC	584	.50	8.36
39		MCNEA MCNEAL, M J	0070	010CC	FIELD REP 1 - C/I	360	4.00	83.65
40		MCHRY MCNITT, BRIAN B	0070	010E4	ENERGY MGT SPEC	595	40.75	728.61
41		MELYO				588	3.25	39.90
42		MILLF				137	11.50	139.64
43		MOORE				137	8.00	87.60
44		MUDDO				582	.50	7.52
45		MURBY				364	24.00	445.00
46								
47								
48								
49								
50								

000039

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

1	DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOR	GRD CODE	JOB DESCRIPTION	LOC	PRIHS	PRAHT
2	-----	-----	---	----	-----	---	-----	-----
3	9510 C/I HIGH EFFIC DX A/C	908150 PADGE				137	12.00	145.35
4		PEDRA				358	.40	8.38
5		PETRO				810	.00	.00
6		POLE,				582	26.23	535.83
7		RATIS				730	.50	7.78
8		RITCH				710	3.00	61.43
9		SETTL SETTLEMYRE, S W J	D070	010E4	ENERGY MGT SPEC	219	4.00	82.20
10		SNEAD SNEAD, SUZANNE A	D040	01X1E	ADMINISTRATIVE SPEC	595	2.25	26.28
11		STEIN				588	2.00	24.45
12		STEVE STEVENS, CATHERINE A	D050	01X1F	SR ADMINISTRATIVE SPEC	137	10.00	151.88
13		URBAN				730	.50	7.14
14		VICK,				810	.00	.00
15		VILLA				810	.00	.00
16		WELDO				740	2.50	36.25
17		WILBO				358	2.60	59.15
18		WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	24.50	506.53
19		WINFR WINFREY, ROY L	D070	010E4	ENERGY MGT SPEC	595	10.75	216.48
20		WRIGHT				740	3.25	40.75
21		WYNN,				359	.36	8.18
22								
23	TOTAL ACCOUNT 908150						2110.24	49,714.16
24	9510 C/I HIGH EFFIC DX A/C						2110.24	49,714.16
25								
26	C/I LOAD CONTROL	908750						
27		DARGENTO, R J	A050	010E3	HAJ ACCT MGR I	363	2.20	57.97
28		HENDEZ, SUSAN BALL	A050	010E3	HAJ ACCT MGR I	361	31.99	790.60
29						363	21.40	587.68
30		ANDERSON, E A	A050	010E3	HAJ ACCT MGR I	357	22.78	609.37
31						356	11.81	293.78
32		BAYNON, T J	T309	05475	LINE SPECIALIST	364	11.02	268.61
33		WEBB, C J	A040	010E4	CUST SVC FIELD SPECIALI	361	4.00	105.05
34		PHILO, MICHAEL C	A060	010J3	SR HAJ ACCT MGR	357	30.52	811.08
35		HILSON, ANNE F	A060	010J3	SR HAJ ACCT MGR	356	.04	1.30
36		CHALKER, R C	A050	010E3	HAJ ACCT MGR I	354	20.00	598.43
37		GRILLO, G E	A050	010E3	HAJ ACCT MGR I	363	11.00	335.78
38		HOPGOOD, W J	A050	010E3	HAJ ACCT MGR I	364	8.72	309.12
39		EASTERLING, R K	A050	010E3	HAJ ACCT MGR I	356	3.66	132.90
40		HAYWOOD, DANIEL J	A050	010E3	HAJ ACCT MGR I	358	2.08	45.48
41		SABINEVO, MARIA GEMA	A050	010E3	HAJ ACCT MGR I	364	.39	-19.08
42		MONBLE, JEFFREY J	A050	010E3	HAJ ACCT MGR I	359	2.12	62.94
43		ARCHER, JOHN F., II	A050	010E3	HAJ ACCT MGR I	359	8.96	248.64
44		DANIEL, JOHN H	A050	010E3	HAJ ACCT MGR I	360	6.60	164.56
45		DAHN, ANNETTE H	A050	010E3	HAJ ACCT MGR I	354	2.00	51.70
46		WISHARD, V H	A050	010E3	HAJ ACCT MGR I	353	29.60	1,077.80
47		MELLEN, R J	A040	010E4	CUST SVC FIELD SPECIALI	357	.44	11.50
48								
49								
50								

000040

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
1	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
2	9510 C/I LOAD CONTROL	908550		ROCKY, E. TODD	A050	01H03			MAJ ACCT MGR I	361	13.00	391.47
3										356	.52	12.23
4				TRANQUANO, DEAN J	A050	01H03			MAJ ACCT MGR I	358	2.40	58.96
5				BALDON, E. W.	A050	01H03			MAJ ACCT MGR I	355	21.73	725.23
6				BLASENCIA, ERNESTO	A060	01YEC			PROGRAM MGR-C/I	013	236.00	7,249.05
7										360	3.20	77.98
8				GUTIERREZ, J. P.	A060	01H03			MAJ ACCT MGR II	358	7.24	189.15
9				LANGLEY, D. R.	A060	01H03			SR MAJ ACCT MGR	360	3.20	104.00
10				COPE, J. G.	A050	01H03			MAJ ACCT MGR I	363	3.00	117.29
11				EVELYN, H. R.	A060	01TSR			SR SPEC - PMR SUPPLY	955	80.00	2,826.00
12										355	10.00	275.21
13				COOKE, C. R.	A050	01H03			MAJ ACCT MGR I	364	15.60	399.05
14				RESLEY, M. A.	A060	01H03			C/I SPECIALIST II	360	3.20	79.38
15				CAIN, C. M.	A050	01H03			MAJ ACCT MGR I	357	37.32	1,170.92
16										362	16.00	405.40
17				PEREZ, BLANCA P.	A050	01AMA			SRV INACTIVE DECV	363	.40	9.99
18				FEEDER, RAMON	A060	01H03			SR MAJ ACCT MGR	363	31.00	994.33
19				BLOCH, R. C.	A050	01H03			MAJ ACCT MGR I	358	6.10	168.90
20				BLONDET, LILLIAN D.	A050	01H03			MAJ ACCT MGR I	362	.72	19.27
21				THOMPSON, MARK A.	A050	01H03			MAJ ACCT MGR I	354	53.86	1,556.82
22				SMITH, MICHAEL J.	A070	01YEC			SR PROG MGR	013	120.00	4,557.00
23				DIAZ, OSCAR J.	A050	01H03			MAJ ACCT MGR I	363	20.00	566.75
24				BONIS, STEPHEN E.	A050	01H03			AREA MGR CTNTR SVC	360	7.20	363.26
25				ADDER, E. A., JR.	A050	01H03			MAJ ACCT MGR I	361	6.00	131.50
26				ATCHISON, C. E., JR.	T660	05855			SUBSTN MAINT FROM	354	12.60	297.99
27										013	180.00	3,555.00
28				COLLING, J. H.	A050	01H03			MAJ ACCT MGR I	354	23.20	601.75
29				BARBER, RICHARD E.	A050	01H03			MAJ ACCT MGR I	358	3.02	84.66
30				LIPINSKI, THOMAS H.	A060	01H03			DISTR SYS ANALYST I	354	6.20	101.73
31				NEUBOLD, A. L.	A050	01SRM			EXTERNAL AFFAIRS MGR I	354	16.80	758.31
32				RODRIGUEZ, R.	A060	01H04			CHST SVC FIELD SPECIAL I	362	2.16	51.66
33										354	1.52	53.58
34				MAESTRI, HECTOR J.	A050	01H03			MAJ ACCT MGR I	363	-1.35	-37.08
35				MELIANS, S. G.	A060	01H03			SR MAJ ACCT MGR	361	5.30	163.28
36										362	3.60	92.01
37				COWEN, A. D.	Y125	05857			GRCHROMAN - SU	362	16.00	611.80
38				BUIZ, ARTURO	A060	01YYS			SR RCHER COORD	362	16.16	384.98
39				TORNELL, PHILIP	A060	01H04			CHST SVC FIELD SPECIAL I	354	.18	4.05
40				CANDELL, M. P.	A070	01H06			DIET ENG & OPERS BRIN E	354	23.92	759.13
41				WELLS, JOHN B.	0860	04562			REACTOR CONTROL OPERATR	362	.16	4.52
42										360	6.00	133.25
43										354	1.63	59.35
44										362	8.28	260.61
45				INVESTIGATOR, LARRY J.	1308	05474			LEAD SPECIALIST	358	2.56	77.32

000041

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHS	PRA
1-----	-----	---	---	-----	---	-----	----
29510 C/I LOAD CONTROL	908550	VAYDA, G F	A050 01U83	MAJ ACCT MGR I	360	11.12	353.0
3		COBB, DAVID B	A060 01UJ3	SR MAJ ACCT MGR	356	20.20	735.5
4		CRANE, J L	A050 01U83	MAJ ACCT MGR I	362	9.50	313.9
5		QUINN, J J	A050 01U83	MAJ ACCT MGR I	357	9.12	240.8
6		URLIG, DAVID F	A070 01N05	DIST SUPV I	361	7.04	222.4
7		LEHR, J C, JR	A050 01U83	MAJ ACCT MGR I	358	6.08	168.9
8		ARTZ, HECTOR	A050 01U83	MAJ ACCT MGR I	364	6.48	154.3
9		GONZALEZ, N A, JR	A050 01U83	MAJ ACCT MGR I	362	9.16	278.7
10		LYERLY, JENNETTE, SUSA	A050 01U83	MAJ ACCT MGR I	360	4.48	106.4
11					363	-1.60	-39.2
12		MOLLIER, LOUISE	D060 01Q14	SR LEGAL ASSISTANT	356	16.74	355.5
13					356	.20	4.5
14		TAYLOR, CLIFFORD, III	A050 01U83	MAJ ACCT MGR I	357	11.14	267.9
15		LAMBLAS, JORGE J	A040 01U84	CUST SVC FIELD SPECIALI	360	2.40	57.8
16		WRIGHT, JOCELYN M	A040 01U84	CUST SVC FIELD SPECIALI	360	.88	21.7
17		KNOX, MICHEL J	A050 01U83	MAJ ACCT MGR I	359	4.09	97.6
18		BLANT, DAVID R	A050 01U83	MAJ ACCT MGR I	364	4.85	103.0
19					359	4.28	107.8
20		MOLIN, JEFFREY	A050 01U83	MAJ ACCT MGR I	359	.25	6.05
21		VANASSE, L L	P517 04499	SHIFT JOURNEYMAN-W	355	9.00	211.62
22		DANILEWIKI, W E, JR	A060 01UJ3	SR MAJ ACCT MGR	355	18.80	513.94
23		MORINO, R S	A060 01A86	SUPV REV RECOVERY SUPPT	363	4.90	172.80
24		MILITAK, D C	A060 01UJ3	SR MAJ ACCT MGR	356	2.40	124.44
25		GAGER, HERBERT R	A030 01U83	CUST SVC FIELD SPECIALI	361	.62	14.44
26		HENBERRY, BILLY M	A050 01U83	MAJ ACCT MGR I	355	6.80	207.56
27		CALLEJA, R A	A060 01U83	C/I SPECIALIST II	363	1.60	57.15
28		GERALD, K F, JR	A050 01U83	MAJ ACCT MGR I	356	.07	2.19
29		HALL, TERRY I	A050 01U83	MAJ ACCT MGR I	355	10.95	286.89
30		VALDEZ, R I	A060 01YPC	REG COORDINATOR I	360	4.64	122.96
31		MURPHY, JENNIFER	P230 04060	ASSOC NUCLEAR PLT OPER	361	6.02	177.14
32					363	2.80	74.82
33		OLNICK, BRYAN J	A050 01U83	MAJ ACCT MGR I	354	12.00	300.43
34		PARTIN, LEROY M	A050 01U83	MAJ ACCT MGR I	360	8.32	294.21
35					357	52.32	1,243.26
36		PRIETO, ROSA NOYO	A050 01A23	FIELD REP SUPV II	364	5.37	125.86
37					359	.56	13.93
38		SCOTT, GERALD R	D060 01X16	DUCT SYSTEM SPECIALIST	363	11.55	318.48
39		BARTNICK, RONALD R	A060 01U83	C/I SPECIALIST II	361	4.46	112.33
40		SMITH, DAVID A	A050 01U83	MAJ ACCT MGR I	358	7.00	174.74
41		BOSTIC, KERRIC A, JR	A060 01UJ3	SR MAJ ACCT MGR	358	4.39	133.90
42		ILLODA, LARRY	A050 01U83	MAJ ACCT MGR I	362	3.56	100.84
43					363	3.20	79.54
44		ROSE, JACK A	A050 01U83	MAJ ACCT MGR I	362	4.80	103.62
45		REPHANE, F R	A050 01U83	MAJ ACCT MGR I	363	9.20	255.30
46							
47							
48							
49							
50							

000 42

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRIORS	FRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
9510	C/I LOAD CONTROL	908550		ORIA,WARLEN A	A050	01UB3			MAJ ACCT MGR I	362	32.64	864.15
				AUGUS						361	.62	13.94
				AVERA AVERSA, D A	T310	05533			METERMAN A SU	558	2.00	41.76
				BOLAD						361	2.99	51.80
				BOLIV BOLIVAR, ANDRES F	D060	010C3			TECH-III-POWER DELIVERY	955	1.00	15.00
				CILIO CILIO, R C	T310	05533			METERMAN A SU	792	6.50	135.72
				CRESP CRESPO, ELIZABETH H	D050	010C4			TECH-III-POWER DELIVERY	955	96.00	1,332.00
				DENON DEMONDRE, AMELIA H	D060	01022			C/I LD MGT FLD TECH	013	127.00	2,104.31
				EDMON EDMONDS, D H	T310	05533			METERMAN A SU	192	7.00	146.16
				GALBO GALSON, JOHN S	T310	05533			METERMAN A SU	558	4.00	83.52
				LAVOR LAVORNA, R J	T310	05533			METERMAN A SU	792	4.50	93.96
				MARTE MARTELL, JOHN T., JR	T310	05533			METERMAN A SU	192	6.00	146.16
				HILLI HILLICAN, JERRY L	T310	05533			METERMAN A SU	192	9.00	187.92
				NEWBY						364	12.00	232.50
				PRICE PRICE, R G	D070	01021			SR C/I LD MGT FLD TECH	013	125.00	2,644.28
				RAULE RAULERSON, J O	T310	05533			METERMAN A SU	558	4.00	83.52
				STALL STALLINGS, J R	T310	05533			METERMAN A SU	792	1.00	20.88
				WEEKS WEEKS, T W	T310	05533			METERMAN A SU	558	2.00	41.76
				WHITE						558	2.00	41.76

**TOTAL ACCOUNT 908550

2016.29 54,112.12

1 L PRNAME C/I LOAD CONTROL

2016.29 54,112.12

12	C/I OPBC PROJECT	908180		BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	354	20.00	387.50
23				GARCIA, JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	180.00	5,071.50
24				DANIELEWSKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR	355	3.50	95.69
25				GERME, K F., JR	A050	01UB3	MAJ ACCT MGR I	356	11.50	360.10
26				VALDEZ, R L	A040	01YPC	REG COORDINATOR I	360	20.00	530.00
27				GAMHO				358	17.00	325.98

**TOTAL ACCOUNT 908180

252.00 6,770.77

**TOTAL PRNAME C/I OPBC PROJECT

252.00 6,770.77

10	C/I W-C CHILLER REPL PGM 908420			NELSON, L S	A070	01UB3	C/I SPECIALIST I	365	74.40	1,966.02
31				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	363	13.25	349.04
32				HENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	361	1.19	29.55
33								363	15.49	425.47
34				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	2.28	60.99
35								359	.81	20.14
36				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	3.52	93.50
37				HILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	356	2.00	65.98
38				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	354	31.00	927.68
39				WOODRUFF, W C	A050	01UB3	SR CONTR CONSTR REP	365	21.60	562.95
40										

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAM
-----	-----	---	---	-----	---	-----	-----
19510 C/I W-C CHILLER REPL PGM 908420	GRILLO, G E	A050 01UB3	HAJ ACCT MGR I		363	.00	.00
2	RAYWOOD, DANIEL J	A050 01UB3	HAJ ACCT MGR I		358	3.16	69.11
3	MOBLE, JEFFREY J	A050 01UB3	HAJ ACCT MGR I		359	.12	3.54
4	ARCHER, JOHN F., II	A050 01UB3	HAJ ACCT MGR I		359	.96	26.64
5	DANIEL, JOHN H	A050 01UB3	HAJ ACCT MGR I		360	9.20	229.44
6	DANH, ANNETTE H	A050 01UB3	HAJ ACCT MGR I		354	.00	.00
7	MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI		357	.46	11.50
8	TRANQUANO, DEAN J	A050 01UB3	HAJ ACCT MGR I		358	.80	19.65
9	RIX, JOHN H	A060 01UC3	C/I SPECIALIST II		365	74.40	2,042.22
10	BALOGH, F W	A050 01UB3	HAJ ACCT MGR I		355	.43	14.35
11	FISCHER, MARION G	D080 01GN1	SR TECH - SYSTEM PLNG		365	12.00	300.17
12					360	8.40	204.75
13	GUTIERREZ, J P	A040 01UC3	HAJ ACCT MGR II		358	.48	12.54
14	LANGLEY, D R	A060 01UJ3	SR HAJ ACCT MGR		360	6.40	208.00
15	COPE, L G	A050 01UB3	HAJ ACCT MGR I		363	19.68	607.67
16					355	2.00	55.06
17	KUNZ, THOMAS C	A060 01UC3	C/I SPECIALIST II		365	74.40	2,034.84
18	NOBLE, R E., JR	A070 01YCC	SR PROG MGR		085	72.00	2,088.90
19	COOKE, C B	A050 01UB3	HAJ ACCT MGR I		364	2.00	51.83
20	BESLEY, W A	A060 01UC3	C/I SPECIALIST II		360	6.40	158.80
21	CAIN, C W	A050 01UB3	HAJ ACCT MGR I		357	5.32	166.88
22	PEREZ, BLANCA R	A050 01AN4	SUPV INACTIVE RECV		363	6.49	162.48
23	FERRER, RAMON	A060 01UJ3	SR HAJ ACCT MGR		363	9.23	296.13
24	BLOCH, P C	A050 01UB3	HAJ ACCT MGR I		358	7.20	199.36
25	PONITZ, KEITH P	A050 01UB3	HAJ ACCT MGR I		365	60.00	1,690.50
26	BLONDET, LILLIAN P	A050 01UB3	HAJ ACCT MGR I		362	3.24	86.75
27	THOMSON, MARK A	A050 01UB3	HAJ ACCT MGR I		354	1.08	31.26
28	RONIG, STEPHEN E	A100 01UB2	AREA MGR COORD. SVC		360	7.20	343.26
29	ADGER, E A., JR	A050 01UB3	HAJ ACCT MGR I		361	3.00	98.63
30	ATCHISON, C E., JR	T460 05855	SUBSTN MAINT FORMN -		354	7.36	174.06
31	BARBER, RICHARD F	A050 01UB3	HAJ ACCT MGR I		359	6.02	197.76
32	LIPINSKI, THOMAS H	A040 01HH7	DISTR SYS ANALYST I		354	.72	17.44
33	NEUBOLD, A L	A080 01PAN	EXTERNAL AFFAIRS MGR I		354	7.20	324.99
34	RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI		362	.72	17.20
35	MAESTRI, HECTOR J	A050 01UB3	HAJ ACCT MGR I		363	-1.67	-45.68
36	MELIANS, S G	A060 01UJ3	SR HAJ ACCT MGR		361	.16	4.96
37					362	1.80	48.72
38	RUIZ, ARTURO	A060 01TY5	SR POWER COORD		362	.72	19.57
39	CAMPBELL, W P	A070 01NG6	DIST ENG & OPERS PRIN E		354	23.72	732.95
40	MELLS, JOHN B	PS60 04562	REACTOR CONTROL OPERATR		362	.72	20.36
41					360	8.00	266.50
42					362	1.26	39.63
43	POWELL, ROBERT	A050 01AF7	CALL CTR SUPV I		359	3.00	78.38
44	HUFFSTUTLER, LARRY J	T308 05474	LEAD SPECIALIST		358	4.68	141.32
45							
46							
47							
48							
49							
50							

JCC-34

fpac.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPLS NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
9510 C/I W-C CHILLER REPL PGM 908420	VAYDA, G F	A050 01UB3	MAJ ACCT MGR I	360	7.24	229.87	
	CRANE, J L	A050 01UB3	MAJ ACCT MGR I	367	2.25	74.36	
	GUINN, J J	A050 01UB3	MAJ ACCT MGR I	365	74.40	1,842.33	
	WILLO, DAVID F	A070 01H05	DIST SUPV I	361	1.12	29.57	
	LEHR, J C, JR	A050 01UB3	MAJ ACCT MGR I	358	6.16	171.18	
	RIDLEY, R B	A060 01UK3	C/I SPECIALIST II	365	74.40	1,998.57	
	GONZALEZ, H A, JR	A050 01UB3	MAJ ACCT MGR I	362	.72	21.84	
	LYERLY-JENNETTE, SUBA	A050 01UB3	MAJ ACCT MGR I	360	.96	22.80	
	HOLLINER, LOURDES	D060 01OL4	SR LEGAL ASSISTANT	363	-4.44	-108.77	
	TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	357	1.00	21.24	
	LAMELAS, JORGE J	A060 01UB4	CUST SVC FIELD SPECIALI	360	2.64	63.49	
	WRIGHT, JOCELYN H	A060 01UB4	CUST SVC FIELD SPECIALI	360	2.40	57.60	
	KHOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	359	1.76	43.45	
	HODLIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	359	.09	2.14	
	DANILEWSKI, W E, JR	A060 01UJ3	SR MAJ ACCT MGR	355	.28	7.06	
	MORENO, R S	A060 01AB6	SUPV REV RECOVERY SUPPT	363	.25	6.03	
	GAGER, HERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	5.20	142.16	
	NEWBERRY, BILLY H	A050 01UB3	MAJ ACCT MGR I	355	6.04	212.87	
	CALLEJA, R A	A060 01UK3	C/I SPECIALIST II	363	.36	8.70	
	VALDEZ, R L	A040 01YPC	REG COORDINATOR I	360	2.84	86.60	
	MURPHY, JENNIFER	P230 04060	ASSOC NUCLEAR FLT OPER	361	2.47	195.30	
	GILL, JAMES O	A060 01UJ3	SR MAJ ACCT MGR	365	13.28	351.92	
	TRENDEL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	.31	9.14	
	OLNICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I	363	4.80	124.44	
	PARTIN, LEROY H	A050 01UB3	MAJ ACCT MGR I	354	.00	-.05	
	PRIETO, ROSA HOYO	A050 01A23	FIELD REP SUPV II	364	8.45	225.82	
	SCOTT, GERALD R	D040 01XJ6	DUCT SYSTEM SPECIALIST	363	28.00	701.05	
	BARTNICK, RONALD B	A060 01UK3	C/I SPECIALIST II	361	12.64	446.99	
	BOSTIC, KEDRIC A, JR	A060 01UJ3	SR MAJ ACCT MGR	358	5.32	126.39	
	LEORA, LARRY	A050 01UB3	MAJ ACCT MGR I	362	1.00	23.44	
	ROSE, JACK A	A050 01UB3	MAJ ACCT MGR I	363	.36	13.93	
	BERRANE, F B	A050 01UB3	MAJ ACCT MGR I	362	17.68	487.47	
	ORIA, HARLEN A	A050 01UB3	MAJ ACCT MGR I	363	24.00	663.00	
				361	.28	6.95	
				358	7.75	237.22	
				362	2.52	71.36	
				363	-3.46	-89.77	
				362	21.60	466.29	
				363	29.94	830.90	
				362	2.88	76.24	
				361	.36	8.38	
				361	1.80	31.11	
	AUGUS						
	BOLAD						
TOTAL ACCOUNT 908420							
TOTAL PROGRAM C/I W-C CHILLER REPL PGM					1082.27	30,515.45	
					1082.27	30,515.45	

fpse.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
19510	CITIES/COMM TES	908440										
2				NELSON, L S	A070	01UB3			C/I SPECIALIST I	365	120.00	3,171.00
3				DARGENTO, R J	A050	01UB3			MAJ ACCT MGR I	363	120.00	3,981.00
4				MENDEZ, SUSAN BALL	A050	01UB3			MAJ ACCT MGR I	361	11.15	293.74
5										361	3.20	79.15
6				ANDERSON, E A	A050	01UB3			MAJ ACCT MGR I	363	2.30	63.04
7										357	2.60	69.53
8										359	1.62	40.30
9				PRILO, MICHAEL C	A060	01UJ3			SR MAJ ACCT MGR	357	13.65	362.76
10				NILSON, ANNE F	A060	01UJ3			SR MAJ ACCT MGR	356	20.04	661.07
11				CHALKER, R C	A050	01UB3			MAJ ACCT MGR I	354	17.00	508.74
12				WOODRUFF, W C	A050	01MK3			SR CONTR CONSTR REP	365	21.60	562.95
13				GRILLO, G E	A050	01UB3			MAJ ACCT MGR I	363	.00	.00
14				HOPGOOD, W J	A050	01UB3			MAJ ACCT MGR I	364	2.00	70.90
15				BUCCIARELLI, DOUGLAS	A030	01UB5			CUST SVC FIELD SPECIALI	354	1.00	19.38
16				EASTERLING, R K	A050	01UB3			MAJ ACCT MGR I	356	.16	5.46
17				HAYWOOD, DANIEL J	A050	01UB3			MAJ ACCT MGR I	358	.28	6.12
18				WOMBLE, JEFFREY J	A030	01UB3			MAJ ACCT MGR I	359	1.12	33.25
19				ARCHER, JOHN F, II	A050	01UB3			MAJ ACCT MGR I	359	.96	26.64
20				DANIEL, JOHN H	A050	01UB3			MAJ ACCT MGR I	360	7.00	174.57
21				DANN, ANNETTE H	A050	01UB3			MAJ ACCT MGR I	354	30.00	775.50
22				SODDERS, G D	A030	01ATX			RESSON BUS FIELD SPEC I	358	.80	15.82
23				WISHARD, W H	A050	01UB3			MAJ ACCT MGR I	355	9.80	356.85
24				MELLEN, R J	A040	01UB4			CUST SVC FIELD SPECIALI	357	.58	14.39
25										356	2.52	59.32
26				TRANOHANO, DEAN J	A050	01UB3			MAJ ACCT MGR I	358	2.40	58.95
27				NIX, JOHN H	A060	01UC3			C/I SPECIALIST II	365	120.00	3,294.00
28				BALOGH, F W	A050	01UB3			MAJ ACCT MGR I	355	13.16	439.21
29				FISCHER, SHARON G	0080	010H1			SR TECH - SYSTEM PLNG	365	12.00	300.17
30				GUTIERREZ, J P	A040	01UC3			MAJ ACCT MGR II	358	.84	21.95
31				COPE, L G	A050	01UB3			MAJ ACCT MGR I	363	2.80	86.58
32										355	18.00	495.46
33				KIRZ, THOMAS C	A060	01UC3			C/I SPECIALIST II	365	120.00	3,282.00
34				NORLE, R E, JR	A070	01YEC			SR PROG MGR	085	72.00	2,088.90
35				BESLEY, W A	A060	01UC3			C/I SPECIALIST II	360	5.00	124.06
36				CAIN, C W	A050	01UB3			MAJ ACCT MGR I	357	.40	12.55
37				PEREZ, BLANCA R	A050	01AH4			SUPV INACTIVE RECV	363	.29	7.38
38				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	363	12.74	408.59
39				BLOCH, P C	A050	01UB3			MAJ ACCT MGR I	358	10.33	286.57
40				POWITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	365	60.00	1,690.50
41				BLONDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	362	.36	9.63
42				THOMPSON, MARK A	A050	01UB3			MAJ ACCT MGR I	354	1.20	34.73
43				ROMIG, STEPHEN E	A100	01UB2			AREA MGR CORREL SVC	360	7.20	343.26
44				ATCHISON, C E, JR	T460	05855			SUBSTATN MAINT FORMN -	354	.40	9.46
45				COMLINO, J H	A050	01UB3			MAJ ACCT MGR I	356	1.20	31.14
46												
47												
48												
49												
50												

000046

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9510	CITIES/CON: TES	908440	BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	.02	-12.28
2			LIPINSKI, THOMAS H	A040 01NH7	DISTR SYS ANALYST I	354	16.80	406.99
3			MEHOLD, A L	A080 01PAH	EXTERNAL AFFAIRS MGR I	354	12.00	541.65
4			RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	362	.08	1.91
5						356	.52	18.33
6			MAESTRI, NECTOR J	A050 01UB3	MAJ ACCT MGR I	363	-.99	-27.36
7			RELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	.04	.84
8						362	.20	5.41
9			RUIZ, ARTURO	A060 01TY3	SR POWER COORD	362	.08	2.19
0			TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	356	2.18	49.05
1			CAMPBELL, W P	A070 01NG6	DIST ENG & OPERS PRIN E	354	1.44	44.49
2			MELLS, JOHN B	P560 04562	REACTOR CONTROL OPERATR	362	.08	2.25
3						356	3.13	113.97
4						362	.14	4.40
5			POWELL, ROBERT	A050 01AF7	CALL CTR SUPV I	359	2.00	52.26
6			HUFFSTUTLER, LARRY J	T303 05474	LEAD SPECIALIST	358	5.80	175.16
7			COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	356	.20	7.28
8			CRANE, J L	A050 01UB3	MAJ ACCT MGR I	362	.25	8.26
9						365	120.00	2,971.50
0			GUINN, J J	A050 01UB3	MAJ ACCT MGR I	357	1.40	36.98
1			UNLIG, DAVID F	A070 01N05	DIST SUPV I	361	.00	.12
2			LEHR, J C, JR	A050 01UB3	MAJ ACCT MGR I	358	6.28	174.51
3			RISLEY, R B	A060 01UK3	C/I SPECIALIST II	365	120.00	3,223.50
4			GONZALEZ, N A, JR	A050 01UB3	MAJ ACCT MGR I	362	.08	2.42
5						363	-2.65	-65.16
6			HOLLNER, LOURDES	D060 010L4	SR LEGAL ASSISTANT	356	.24	5.10
7						356	.20	4.50
8			TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	357	1.80	43.29
9			LAMELAS, JORGE J	A040 01UB4	CUST SVC FIELD SPECIALI	360	2.40	57.90
0			KNOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	359	.09	2.15
1						359	.28	7.06
2			MOULIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	359	.25	6.09
3			DANIELEWSKI, V E, JR	A060 01UJ3	SR MAJ ACCT MGR	355	6.00	164.03
4			MORENO, R S	A060 01AB6	SUPV REV RECOVERY SUPPT	363	3.62	127.52
5			WHITTAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	356	2.40	124.44
6			GAGER, HERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	.06	1.48
7			NEUBERRY, BILLY H	A050 01UB3	MAJ ACCT MGR I	355	9.67	295.18
8			CALLEJA, R A	A060 01UK3	C/I SPECIALIST II	363	1.18	42.16
9			GERME, K E, JR	A050 01UB3	MAJ ACCT MGR I	356	.07	2.19
0			HALL, TERRY L	A050 01UB3	MAJ ACCT MGR I	355	2.39	62.62
1			MURPHY, JENNIFER	P230 04060	ASSOC NUCLEAR PLT OPER	361	.05	1.55
2			GILL, JAMES O	A060 01UJ3	SR MAJ ACCT MGR	365	4.80	124.44
3						363	4.07	108.68
4			PARTIN, LEROY H	A050 01UB3	MAJ ACCT MGR I	360	1.00	35.36

000047

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9510	CITIES/COMM TES	908440								
2								357	2.40	57.04
3								359	.56	13.93
4				SCOTT, GERALD R	0040	01XJ6	DUCT SYSTEM SPECIALIST	363	20.40	562.70
5								365	24.00	663.00
6				BARTNICK, RONALD B	A060	01UK3	C/I SPECIALIST II	361	16.05	404.18
7				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	358	1.37	41.64
8				LLOORA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	.28	7.93
9								363	2.95	72.75
10				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	362	2.40	51.81
11				BERNANE, F B	A050	01UB3	MAJ ACCT MGR I	363	2.36	65.54
12				ORIA, HARLEN A	A050	01UB3	MAJ ACCT MGR I	362	.32	8.50
13				ANDER ANDERSON, SAMUEL E	1440	05957	ELECTRONIC TECHNICIAN	090	4.00	90.84
14				AUGUS				361	.06	1.42
				BOLAD				361	.31	5.28
*TOTAL ACCOUNT 908440									1256.83	35,377.76
*TOTAL PRGNAME CITIES/COMM TES									1256.83	35,377.76
*TOTAL TRANS DATE 9510									17577.60	431,903.84

0611	BEE-NEW CONSTRUCTION	908430								
9				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	363	.36	9.53
10				SHEAHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	32.00	862.00
21				HEMEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	361	.33	8.03
22								363	2.35	64.56
23				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	.48	12.84
24								359	1.23	30.60
25				MESS, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	.30	7.80
26				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	2.07	55.01
27				HILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	356	1.12	36.95
28				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	354	.64	19.16
29				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	363	2.04	62.09
30				HOPGOOD, W J	A050	01UB3	MAJ ACCT MGR I	364	3.12	110.61
31				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	354	2.00	58.75
32				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	356	.31	10.91
33				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	358	.75	16.39
34				BASHNEVO, MARIA GEHA	A050	01UB3	MAJ ACCT MGR I	364	4.80	115.20
35				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	359	2.56	76.02
36				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	359	.32	8.88
37				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	354	3.61	93.33
38				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	1.98	49.52
39				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	.30	9.03
40								356	.48	11.29
41				TRAMONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	358	.40	9.82
42				BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	355	14.16	472.60

000048

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRNT	
19511	BEE-NEW CONSTRUCTION	908430		GUTIERREZ, J P	A040	01UC3	MAJ	ACCT	NGR II	358	.90	23.41	
2				COPE, L G	A050	01UB3	MAJ	ACCT	NGR I	363	2.54	78.67	
3										355	.96	26.43	
4				COOKE, C B	A050	01UB3	MAJ	ACCT	NGR I	364	3.63	94.06	
5				CAIN, C W	A050	01UB3	MAJ	ACCT	NGR I	357	.48	15.06	
6										362	2.64	66.89	
7				HANIZ, V H	A050	01UB3	MAJ	ACCT	NGR I	364	2.64	81.41	
8				PEREZ, BLANCA R	A050	01AM4	SUPV	INACTIVE	RECV	363	.18	4.51	
9				FERRER, RAMON	A060	01UJ3	SR	MAJ	ACCT	NGR	363	5.04	161.65
10				BLOCH, P C	A050	01UB3	MAJ	ACCT	NGR I	358	.73	20.08	
11				BLONDET, LILLIAN P	A050	01UB3	MAJ	ACCT	NGR I	362	1.44	38.57	
12				THOMSON, MARK A	A050	01UB3	MAJ	ACCT	NGR I	354	.93	26.91	
13				DIAZ, OSCAR J	A050	01UB3	MAJ	ACCT	NGR I	363	1.99	56.35	
14				RONIG, STEPHEN E	A100	01UB2	AREA	NGR	CONPL SVC	360	1.60	76.29	
15				ADGER, E A, JR	A050	01UB3	MAJ	ACCT	NGR I	361	.20	6.58	
16				ATCHISON, C E, JR	T460	05855	SUBSTATH	MAINT	FORMH	354	.32	7.56	
17				COLLING, J H	A050	01UB3	MAJ	ACCT	NGR I	356	.48	12.67	
18				BARBER, RICHARD F	A050	01UB3	MAJ	ACCT	NGR I	359	.40	12.94	
19				LIPINSKI, THOMAS H	A040	01MH7	DISTR	SYS	ANALYST I	354	.63	15.27	
20				NEUBOLD, A L	A000	01PAN	EXTERNAL	AFFAIRS	NGR I	354	3.20	144.44	
21				RODRIGUEZ TRIANA, P	A040	01UB4	CUST	SVC	FIELD SPECIALI	362	.72	17.22	
22										363	5.86	131.71	
23										356	.88	31.02	
24				MAESTRI, HECTOR J	A050	01UB3	MAJ	ACCT	NGR I	363	-.19	-4.96	
25				MELIANS, S G	A060	01UJ3	SR	MAJ	ACCT	NGR	361	1.10	29.70
26										362	2.64	71.46	
27				RODRIGUEZ, N G	A060	01UJ3	SR	MAJ	ACCT	NGR	362	.48	16.56
28				COREN, A D	T125	05937	GROUNDMAN	-	SU	362	.84	21.63	
29				RUIZ, ARTURO	A060	01TY5	SR	POWER	COORD	362	1.08	29.37	
30				TORNELLI, PHILIP	A040	01UB4	CUST	SVC	FIELD SPECIALI	356	.24	5.40	
31				CAMPBELL, W P	A070	01MO6	DIST	ENG	& OPERS PRIN E	354	.61	18.84	
32				WELLS, JOHN B	P560	04562	REACTOR	CONTROL	OPERATR	362	2.64	74.65	
33				RUSSELL, ALFRED G, JR	A050	01UB3	MAJ	ACCT	NGR I	359	.24	7.74	
34										356	.88	32.05	
35										362	2.64	83.03	
36				POWELL, ROBERT	A050	01AF7	CALL	CTR	SUPV I	359	.16	4.18	
37				HUFFSTUTLER, LARRY J	T308	05474	LEAD	SPECIALIST		358	8.80	265.76	
38				COBB, DAVID G	A060	01UJ3	SR	MAJ	ACCT	NGR	356	.16	5.82
39				CRANE, J L	A050	01UB3	MAJ	ACCT	NGR I	362	.78	25.77	
40				GUINN, J J	A050	01UB3	MAJ	ACCT	NGR I	357	.96	25.36	
41				UHLIG, DAVID F	A070	01MO5	DIST	SUPV	I	361	.20	6.32	
42				LEHR, J C, JR	A050	01UB3	MAJ	ACCT	NGR I	358	.60	16.68	
43				ARTZE, HECTOR	A050	01UB3	MAJ	ACCT	NGR I	364	6.40	152.40	
44				GONZALEZ, N A, JR	A050	01UB3	MAJ	ACCT	NGR I	362	.84	25.51	

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9511	BEE-NEW CONSTRUCTION	908430								
				HOLLINER, LOURDES	D060	010L4	SR LEGAL ASSISTANT	363	1.99	48.77
								356	.32	6.80
								356	.48	10.80
				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	357	1.72	41.36
				LANELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	.25	6.03
				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	.16	3.82
								359	1.32	33.26
				HODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	359	.20	4.87
				VAHASSCHE, L I	P517	04199	SHIFT JOURNEYMAN-W	355	2.00	47.03
				MORENO, R S	A060	01AB6	SUPV REV RECOVERY SUPPT	363	3.62	127.52
				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	356	.30	15.30
				GAGER, HERBERT S	A030	01UB5	CUST SVC FIELD SPECIALI	361	.50	11.81
				HEMBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	355	4.48	136.74
				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	363	1.31	46.81
				GERWE, K F, JR	A050	01UB3	MAJ ACCT MGR I	356	.32	10.03
				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	355	.35	9.18
				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	1.04	30.53
				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	.54	12.11
								363	1.99	53.15
				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	354	.82	20.54
								357	2.64	62.73
								359	1.60	39.80
				SCOTT, GERALD R	D040	01XJ6	DUCT SYSTEM SPECIALIST	363	-1.18	-32.40
				BARTICK, RONALD S	A060	01UK3	C/I SPECIALIST 'I	361	.42	10.55
				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	358	.50	12.48
				BOSTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	358	.40	12.20
				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	.84	23.80
								363	1.99	49.46
				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	362	3.36	72.53
				BERHANE, F B	A050	01UB3	MAJ ACCT MGR I	363	.72	20.07
				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	362	1.44	38.11
								361	.23	5.13
								361	.50	8.66
								364	6.40	124.00

*TOTAL ACCOUNT 908430

191.77 5,377.36

*TOTAL PRGNAME BEE-NEW CONSTRUCTION

191.77 5,377.36

17	BEE/BUSINESS ENERGY EVAL 908400			DARGENTQ, R J	A050	01UB3	MAJ ACCT MGR I	363	.60	15.81
38				SHEARAH, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	128.00	3,448.00
39				HENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	361	5.12	126.91
40								363	3.90	107.11
41				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	1.28	34.24
42								359	1.23	30.60

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	ORD CODE	JOB DESCRIPTION	LOC	PRHS	PRAHT
1 9511	BEE/BUSINESS ENERGY EVAL	908400	BAYNON, T J	T309 05475	LINE SPECIALIST	364	4.80	117.00
2			WEBB, J C	A040 01UB4	CUST SVC FIELD SPECIALI	361	14.88	391.18
3			PHILO, MICHAEL C	A060 01UJ3	SR MAJ ACCT MGR	357	9.32	253.00
4			NILSON, ANNE F	A060 01UJ3	SR MAJ ACCT MGR	356	11.20	369.46
5			CHALKER, R C	A050 01UB3	MAJ ACCT MGR I	354	1.60	47.88
6			GRILLO, G E	A050 01UB3	MAJ ACCT MGR I	363	3.38	103.03
7			HOPKINS, M J	A050 01UB3	MAJ ACCT MGR I	364	4.16	147.47
8			WILLIAMS, BRENDA A	A050 01YFC	SR C/I ANALYST	085	72.00	2,231.11
9			BUCCIARELLI, DOUGLAS	A030 01UB5	CUST SVC FIELD SPECIALI	354	17.00	329.38
10			EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I	356	3.00	109.23
11			HAYWOOD, DANIEL J	A050 01UB3	MAJ ACCT MGR I	358	12.95	283.13
12			BASHUEVO, MARIA GEMA	A050 01UB3	MAJ ACCT MGR I	364	4.80	115.20
13			MONILE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	359	7.12	211.36
14			ARCHER, JOHN F., II	A050 01UB3	MAJ ACCT MGR I	359	.64	17.76
15			DANN, ANNETTE H	A050 01UB3	MAJ ACCT MGR I	354	5.53	142.82
16			ROOFER, G D	A030 01ATX	REGEN BUS FIELD SPEC I	358	4.80	95.00
17			WISHARD, W H	A050 01UB3	MAJ ACCT MGR I	355	.56	20.39
18			MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	31.78	794.91
19			GRUNT, R TODD	A050 01UB3	MAJ ACCT MGR I	361	13.88	418.39
20						356	6.80	169.06
21			TRAMONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	358	6.04	148.35
22			BALDON, F W	A050 01UB3	MAJ ACCT MGR I	355	5.60	186.90
23			GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	358	5.34	139.51
24			COPE, L G	A050 01UB3	MAJ ACCT MGR I	363	18.25	563.47
25						355	4.80	132.12
26			COOKE, C B	A050 01UB3	MAJ ACCT MGR I	364	19.36	501.67
27						359	16.00	416.00
28			CAIN, C W	A050 01UB3	MAJ ACCT MGR I	357	1.28	40.16
29						362	7.04	178.38
30			MINIZ, V H	A050 01UB3	MAJ ACCT MGR I	364	.88	27.14
31			PEREZ, BLANCA R	A050 01AH4	SUPV INACTIVE RECY	363	.30	7.51
32			FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	363	1.73	55.32
33			BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	358	1.89	52.19
34			BLONDET, LILLIAN P	A050 01UB3	MAJ ACCT MGR I	362	3.86	102.83
35			THOMSON, MARY A	A050 01UB3	MAJ ACCT MGR I	354	2.33	67.29
36			DIAX, OSCAR J	A050 01UB3	MAJ ACCT MGR I	363	3.30	93.51
37			ROMIG, STEPHEN F	A100 01UB2	AREA MGR CONNL SVC	360	12.80	610.26
38			ADDER, F A., JR	A050 01UB3	MAJ ACCT MGR I	361	1.92	63.66
39						358	17.40	383.03
40			ATCHISON, C E., JR	T460 05855	SUBSTATION MAINT FORM -	356	2.80	66.22
41			COMBINO, J H	A050 01UB3	MAJ ACCT MGR I	356	4.80	124.50
42			BARRER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	3.80	122.78
43			LIPINSKI, THOMAS H	A060 01UB7	DISTR SYS ANALYST I	37	15.08	365.19
44			SCHULTZ, KATHY L	A030 01UB5	CUST SVC FIELD SPECIALI	355	11.70	220.12
45								
46								
47								
48								
49								
50								

fpcc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9511 BEE/BUSINESS ENERGY EVAL	908400		NEUBOLD, A L	A080	01PAH			EXTERNAL AFFAIRS MGR I	354	8.00	361.12
2				RODRIGUEZTRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	362	29.92	715.45
3										363	9.70	218.15
4										356	8.80	310.20
5				HACSTR, HECTOR J	A050	01UB3			MAJ ACCT MGR I	363	-3.30	-8.24
6				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	12.60	340.55
7										362	7.04	190.52
8				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	362	1.28	44.14
9				CONEN, A D	1125	05937			GROUNDMAN - GU	362	2.24	57.65
10				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	362	2.88	78.30
11				TORNELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	356	72.40	1,629.00
12				CAMPBELL, M F	A070	01H06			DIST ENG & OPERS PRIN E	354	1.53	47.12
13				MILLS, JOHN B	P560	04562			REACTOR CONTROL OPERATR	362	7.04	179.06
14				RUSSELL, ALFRED G., J	A050	01UB3			MAJ ACCT MGR I	359	2.48	79.82
15										356	8.80	320.43
16										362	7.04	221.41
17				POWELL, ROBERT	A050	01AF7			CALL CTR SUPV I	359	.32	8.36
18				HUFFSTUTLER, LARRY J	T308	05474			LEAD SPECIALIST	358	30.80	930.16
19				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	356	1.60	58.26
20				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	362	2.08	68.74
21				GUTHRIE, J J	A050	01UB3			MAJ ACCT MGR I	357	2.56	67.61
22				WILIG, DAVID F	A070	01H05			DIST SUPV I	361	1.92	69.98
23				LEHR, J C., JR	A050	01UB3			MAJ ACCT MGR I	358	9.56	265.64
24				ARTZ, HECTOR	A050	01UB3			MAJ ACCT MGR I	364	6.40	152.40
25				GONZALEZ, H A., JR	A050	01UB3			MAJ ACCT MGR I	362	2.24	68.01
26										363	3.30	80.94
27				NOLLNER, LOURDES	D060	01QL4			SR LEGAL ASSISTANT	356	13.20	280.34
28										356	23.80	535.50
29										354	10.00	225.00
30				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	357	1.92	46.17
31				LAVELAS, JORGE J	A040	01UB4			CUST SVC FIELD SPECIALI	360	2.00	48.25
32				KHOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	359	.32	7.64
33				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	364	8.00	170.00
34										359	2.64	66.50
35				WODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	359	.40	9.73
36				VARASCHE, L L	P517	04499			SHIFT JOURNEYMAN-W	355	4.00	94.05
37				DANTELEWSKI, W E., JR	A060	01UJ3			SR MAJ ACCT MGR	355	11.60	317.13
38				NORENO, R S	A060	01AB6			SUPV REV RECOVERY SUPPT	363	6.00	211.58
39				WHITAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	356	2.95	152.96
40				GAGER, HERBERT B	A030	01UB5			CUST SVC FIELD SPECIALI	361	12.77	301.75
41				NEUBERRY, BILLY M	A050	01UB3			MAJ ACCT MGR I	355	1.50	45.79
42				CALLEJA, R A	A060	01UK3			C/I SPECIALIST II	363	2.18	77.66
43				GERME, K F., JR	A050	01UB3			MAJ ACCT MGR I	356	3.20	100.20
44				HALL, TERRY L	A050	01UB3			MAJ ACCT MGR I	355	.70	18.33

000052

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
19511	BEE/BUSINESS ENERGY EVAL	908400		MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	10.00	294.66
2				TRENDEL, R F	A030	01UB3	CUST SVC FIELD SPECIALI	357	37.44	839.60
3								363	3.30	88.20
4				OLNICK, BRYAN J	A050	01UB3	HAJ ACCT MGR I	354	2.05	51.33
5				PARTIN, LEROY H	A050	01UB3	HAJ ACCT MGR I	360	7.00	247.54
6								357	7.04	167.29
7				PRIETO, ROSA NOYO	A050	01A23	FIELD REP SUPV II	364	6.40	150.00
8								359	3.20	79.60
9				SCOTT, GERALD R	0040	01XJ6	DUCT SYSTEM SPECIALIST	363	-1.95	-53.77
10				BARTWICK, RONALD B	A060	01UC3	C/I SPECIALIST II	361	4.03	101.76
11				SMITH, DAVID A	A050	01UB3	HAJ ACCT MGR I	358	19.30	481.77
12				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR HAJ ACCT MGR	358	3.04	92.72
13				LLODRA, LARRY	A050	01UB3	HAJ ACCT MGR I	362	2.24	63.45
14								363	3.30	82.05
15				ROSE, JACK A	A050	01UB3	HAJ ACCT MGR I	362	8.96	193.43
16				BERNANE, F B	A050	01UB3	HAJ ACCT MGR I	363	1.20	33.32
17				ORIA, WARLEN A	A050	01UB3	HAJ ACCT MGR I	362	3.84	101.65
18				AGNEW, P D	0070	010E4	ENERGY MGT SPEC	586	7.25	128.42
19				ALVAR				364	25.58	602.52
20				ANDRE				363	18.68	390.95
21				ALBUS				361	51.14	1,163.60
22				BASKI				582	.25	3.28
23				BERNO				864	72.00	1,366.20
24				BER, A				359	61.00	1,141.46
25				BOLAD				361	59.27	1,027.64
26				BOMEN				450	29.50	557.92
27				BOYK,				359	25.60	536.00
28				BRANT BRANTLEY, LISA A	0030	01X1C	SENIOR OFFICE CLERK	595	1.50	15.32
29				BYRD,				474	29.75	602.07
30				CANTR				584	.50	7.59
31				CRAPH				354	24.00	473.67
32				CONNO				584	.50	5.10
33				CRABT				355	37.90	640.04
34				CRAIG				864	22.50	511.88
35				CRUMB				710	.50	9.30
36				ECHEG ECHEGOTEN, C O	0070	010CC	FIELD REP - C/I	362	4.00	83.75
37				EDMON				220	5.50	105.19
38				FINNE				710	.50	8.28
39				FRICK				361	16.00	290.00
40				GAMMO				358	37.80	724.79
41				GONZA				854	67.00	1,376.85
42				GRAFF				730	23.50	447.68
43				HARKI				588	22.00	452.10
44				HARRI HARRIS, R F	0070	010E4	ENERGY MGT SPEC	595	9.00	198.23
45										
46										
47										
48										
49										
50										

00053

FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpac.fax

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
2	*****	---	----	-----	---	-----	-----
3	9511 BEE/BUSINESS ENERGY EVAL 908400	HILL,			220	.25	3.56
4		HOUST			730	1.00	8.38
5		MURPH			364	28.40	594.63
6		HUSTO			710	13.50	276.42
7		JOHNS JOHNSON, BRENDA C	D070 010E4	ENERGY MGT SPEC	450	17.25	353.63
8		JONES JONES, DONALD E	D080 010CD	SR FIELD REP - C/I	355	35.60	758.28
9		KICSA KICSAK, BRENDA RUSSEL	D060 010E5	ENERGY MGT CONSULTANT	474	.25	3.28
10		KINAR KINARD, MICHAEL A	A030 010B5	CMST SVC FIELD SPECIALI	360	16.25	287.60
11		KNOTT KNOTT, J G	D070 010E4	ENERGY MGT SPEC	220	3.25	60.29
12		LANGF			740	.25	3.52
13		LEPPE LEPPERT, JOYCE K	D050 01X1F	SR ADMINISTRATIVE SPEC	220	.25	3.38
14		LEVIS LEVIS, JOHN G	D070 010E4	ENERGY MGT SPEC	110	9.25	172.17
15		LOCKH			854	.75	11.52
16		MACKA			230	10.50	216.67
17		MACON			595	1.50	20.96
18		HAZEL			363	59.66	1,152.51
19		MONEA MCNEAL, H J	D070 010CC	FIELD REP I - C/I	360	40.91	855.53
20		MCMUT MCMUTT, BRIAN R	D070 010E4	ENERGY MGT SPEC	595	35.00	625.63
21		MELTO			588	5.50	67.51
22		MEYER			474	1.50	24.86
23		MELBY			364	16.00	310.00
24		OLIVE			864	23.50	366.01
25		PALME			864	3.50	75.28
26		PEDRA			358	31.20	653.27
27		PEREZ			363	8.90	186.16
28		PERO, PERO, ADELTH H	D070 010E4	ENERGY MGT SPEC	474	1.25	21.50
29		POLE,			582	3.00	61.26
30		RATIS			730	1.00	17.50
31		REISI			864	155.50	3,255.78
32		REYES			854	2.50	61.19
33		RICE,			450	.75	10.20
34		RITCH			710	.25	5.12
35		RODGE RODGERS, EDWARD	D060 010E5	ENERGY MGT CONSULTANT	450	2.50	37.60
36		ROWAS			450	3.00	68.38
37		RUSSE			355	6.53	96.61
38		SCARR SCARR, BARBARA O	D060 010E5	ENERGY MGT CONSULTANT	588	2.00	27.63
39		SCHAA			584	.25	6.11
40		SELPA			864	23.25	295.68
41		SNOOS SNOOSWITH, PAMELA J	D060 010CB	FIELD REP II - C/I	354	2.00	33.05
42		SNEAD SNEAD, SUZANNE A	D040 01X1E	ADMINISTRATIVE SPEC	595	3.25	37.96
43		STEIN			588	5.50	67.26
44		SUBBE SUBBERELL, ROBERT A	D060 010E5	ENERGY MGT CONSULTANT	450	7.75	156.85
45		THOMA THOMAS, L H	D060 010E5	ENERGY MGT CONSULTANT	450	1.00	13.78
46		URBAN			730	1.25	19.61
47							
48							
49							
50							

000054

fpec.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PKRS	PRANT
9511	BEE/BUSINESS ENERGY EVAL	908400	WILSO					358	33.00	750.75
			WILSON, C J	0070	01084	ENERGY MGT SPEC		588	41.75	863.18
			WIRFR WIRFREY, ROY L	0070	01024	ENERGY MGT SPEC		595	.50	10.06
			WOOTE WOOTE, R C, III	0070	01000	FIELD REP I - C/I		332	126.30	2,644.41
			WIGH					740	.25	3.13
			WYNN					359	56.00	1,272.60
			YOUNG					584	7.75	176.31

*TOTAL ACCOUNT 908400

2516.53 56,987.93

*TOTAL PROGRAM BEE/BUSINESS ENERGY EVAL

2516.53 56,987.93

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PKRS	PRANT
0	C/I A/C CHYLLER PGM	908160						365	17.60	465.08
1			WILSON, L S	A070	01083	C/I SPECIALIST I		365	17.60	567.88
2			DARGENTO, R J	A050	01083	MAJ ACCT MGR I		363	8.10	213.41
3			HENDEZ, SUSAN BALL	A050	01083	MAJ ACCT MGR I		361	.19	4.68
4								363	.65	17.70
5			ANDERSON, E A	A050	01083	MAJ ACCT MGR I		357	.16	4.28
6								359	1.23	30.60
7			WEBB, C J	A040	01084	CUST SVC FIELD SPECIALI		361	.18	4.59
8			PHILO, MICHAEL C	A060	01043	SR MAJ ACCT MGR		357	.69	18.34
9			CHALKER, R C	A050	01083	MAJ ACCT MGR I		354	1.00	29.93
0			WOODRUFF, W C	A050	01085	SR CONTR CONSTR REP		365	14.40	375.32
1			GRILLO, G E	A050	01083	MAJ ACCT MGR I		363	.56	17.03
2			RAYWOOD, DANIEL J	A050	01083	MAJ ACCT MGR I		358	.15	3.27
3			WONBLE, JEFFREY J	A050	01083	MAJ ACCT MGR I		359	.56	16.55
4			ARCHER, JOHN F., II	A050	01083	MAJ ACCT MGR I		359	.32	3.88
5			WISHARD, W H	A050	01083	MAJ ACCT MGR I		355	1.12	40.79
6			MELLEN, R J	A040	01084	CUST SVC FIELD SPECIALI		357	.66	16.50
7			GROUT, E TODD	A050	01083	MAJ ACCT MGR I		361	.18	5.28
8			TRANMONTANO, DEAN J	A050	01083	MAJ ACCT MGR I		358	.08	1.96
9			NIX, JOHN H	A060	01083	C/I SPECIALIST II		365	17.60	483.12
0			FISCHER, SHARON G	0080	01081	SR TECH - SYSTEM PLNG		365	8.00	200.12
1			GUTIERREZ, J P	A040	01083	MAJ ACCT MGR II		358	.18	4.72
2			COPE, L G	A050	01083	MAJ ACCT MGR I		363	-.12	-3.84
3								355	1.96	53.95
4			KUNZ, THOMAS C	A060	01083	C/I SPECIALIST II		365	17.60	481.36
5			NOBLE, R E., JR	A070	01083	SR PROG MGR		085	25.60	742.72
6			CAIN, C M	A050	01083	MAJ ACCT MGR I		357	.16	5.07
7								362	2.64	66.89
8			PEREZ, BLANCA R	A050	01084	SUPV INACTIVE RECV		363	.05	1.24
9			FERRER, RAMON	A060	01043	SR MAJ ACCT MGR		363	.28	9.15
0			BLOCH, P C	A050	01083	MAJ ACCT MGR I		358	.15	4.02
1			PONITZ, KEITH P	A050	01083	MAJ ACCT MGR I		365	40.00	1,127.00
2			BLONDET, LILLIAN P	A050	01083	MAJ ACCT MGR I		362	1.44	38.57

300.50

FLORIDA POWER AND LIGHT COMPANY
 fpec.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/15/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAM
-----	-----	-----	---	---	-----	---	-----	-----
9511 C/I A/C CHILLER PGM	908160	DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	363	.55	15.47
2		ROHIO, STEPHEN E	A100	01UB2	AREA MGR CONVL SVC	360	4.80	228.84
3		ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I	361	.12	3.84
4		BARGER, RICHARD P	A050	01UB3	MAJ ACCT MGR I	359	.40	12.94
5		RODRIGUEZ TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	362	.72	17.22
6						363	1.58	35.79
7		MAESTRI, VICTOR J	A050	01UB3	MAJ ACCT MGR I	363	-.05	-1.37
8		NELIANS, S G	A060	01UB3	SR MAJ ACCT MGR	361	.65	17.35
9						362	2.64	71.46
10		RODRIGUEZ, H G	A060	01UB3	SR MAJ ACCT MGR	362	.48	16.56
11		COHEN, A D	T125	05937	GROUNDMAN - BU	362	.84	21.63
12		RUIZ, ARTURO	A060	01TY5	SR POWER COORD	362	1.08	29.36
13		WELLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR	362	2.64	74.65
14		RUSSELL, ALFRED G., J	A050	01UB3	MAJ ACCT MGR I	359	.24	7.74
15						362	2.64	83.03
16		POWELL, ROBERT	A050	01AF7	CALL CTR SUPV I	359	.16	4.18
17		HUFFSTUTLER, LARRY J	T308	05474	LEAD SPECIALIST	358	3.52	106.30
18		CRANE, J L	A050	01UB3	MAJ ACCT MGR I	362	.78	25.77
19						365	17.60	435.62
20		QUINN, J J	A050	01UB3	MAJ ACCT MGR I	357	.32	8.45
21		WILIG, DAVID F	A070	01H05	DIST SUPV I	361	.12	3.70
22		LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I	358	.12	3.33
23		RISLEY, R B	A060	01UK3	C/I SPECIALIST II	365	17.60	472.78
24		GONZALEZ, N A., JR	A050	01UB3	MAJ ACCT MGR I	362	.84	25.51
25						363	.55	13.39
26		TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	357	.24	5.76
27		LAMELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	.75	18.09
28		KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	.16	3.82
29						359	1.32	73.18
30		HODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	359	.20	4.87
31		MORENO, R S	A060	01AB6	SUPV REV RECOVERY SUPPT	363	1.00	34.98
32		GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	.30	6.90
33		HEMBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	355	9.18	280.23
34		CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	363	.36	12.84
35		MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	.62	17.83
36		GILL, JAMES O	A060	01UB3	SR MAJ ACCT MGR	365	3.20	82.97
37		TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	.18	4.03
38						363	.55	14.59
39		PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	360	3.00	106.09
40						357	.88	20.91
41						359	1.60	39.80
42		SCOTT, GERALD R	0040	01XJ6	DUCT SYSTEM SPECIALIST	363	-.33	-8.89
43						365	16.00	442.00
44		BARTNICK, RONALD B	A060	01UK3	C/I SPECIALIST II	361	.25	6.16
45								
46								
47								
48								
49								
50								

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9511 C/I A/C CHILLER PGM	908160	[REDACTED]	SMITH, DAVID A	A050	01UB3 MAJ ACCT MGR I	358	.10	2.50
			BOSTIC, KEDRIC A., JR	A060	01UJ3 SR MAJ ACCT MGR	358	1.08	93.94
			LLORA, LARRY	A050	01UB3 MAJ ACCT MGR I	362	.84	23.80
						363	.55	13.56
			ROSE, JACK A	A050	01UB3 MAJ ACCT MGR I	362	3.36	72.53
			BERKANE, F B	A050	01UB3 MAJ ACCT MGR I	363	.20	5.52
			99235 ORIA, WARLEN A	A050	01UB3 MAJ ACCT MGR I	362	1.44	38.11
			A050			361	.13	2.99
			BOLAD			361	.30	5.06
*TOTAL ACCOUNT 908160							291.37	8,190.02
*TOTAL PRGNAME C/I A/C CHILLER PGM							291.37	8,190.02
C/I BCI PROGRAM	908190	[REDACTED]	STOFF, L B	A060	01YEC PROGRAM MGR-C/I	085	72.00	2,160.00
*TOTAL ACCOUNT 908190							72.00	2,160.00
*TOTAL PRGNAME C/I BCI PROGRAM							72.00	2,160.00
C/I BUILDING ENVELOPE	908300	[REDACTED]				085	96.00	2,593.20
*TOTAL ACCOUNT 908300							96.00	2,593.20
*TOTAL PRGNAME C/I BUILDING ENVELOPE							96.00	2,593.20
C/I EFFICIENT MOTORS PGM	908140	[REDACTED]	ARCHER, JOHN F., II	A050	01UB3 MAJ ACCT MGR I	359	2.00	55.50
			ROQUE, ALBERTO	A070	01YCC SR PROG MGR	078	32.00	1,237.16
			RODRIGUEZTRIANA, P	A040	01UB4 CUST SVC FIELD SPECIALI	362	1.00	23.91
			SCOTT, GERALD R	D040	01XJ6 DUCT SYSTEM SPECIALIST	363	1.00	27.58
			WILSO WILSON, C J	D070	01GE4 ENERGY MGT SPEC	588	2.50	51.69
*TOTAL ACCOUNT 908140							38.50	1,395.84
*TOTAL PRGNAME C/I EFFICIENT MOTORS PGM							38.50	1,395.84
C/I EFFICIENT LIGHTING	908170	[REDACTED]	DARGENTO, R J	A050	01UB3 MAJ ACCT MGR I	363	25.70	677.38
			HENDEZ, SUSAN BALL	A050	01UB3 MAJ ACCT MGR I	361	20.20	499.07
						363	11.07	304.74
			ANDERSON, E A	A050	01UB3 MAJ ACCT MGR I	357	10.96	293.18
						359	4.92	122.32
			BAYNON, T J	T309	05475 LINE SPECIALIST	364	1.60	39.00
			WEBB, C J	A040	01UB4 CUST SVC FIELD SPECIALI	361	18.04	473.42
			PHILO, MICHAEL C	A060	01UJ3 SR MAJ ACCT MGR	357	13.14	349.21
			HILSON, ANNE F	A060	01UJ3 SR MAJ ACCT MGR	356	10.08	332.52
			CHALKER, R C	A050	01UB3 MAJ ACCT MGR I	354	3.92	117.29
			WOODRUFF, V C	A050	01UB3 SR CONTR CONSTR REP	365	14.40	373.32
			GRILLO, G E	A050	01UB3 MAJ ACCT MGR I	363	14.58	445.76

000057

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
-----	-----	-----	---	---	-----	---	-----	-----
9511	C/I EFFICIENT LIGHTING	908170	NOPGOOD, W J	A050 01UB3	MAJ ACCT MGR I	364	1.04	36.86
2			SUCIARELLI, DOUGLAS	A050 01UB5	CUST SVC FIELD SPECIALI	354	39.95	774.02
3			EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I	356	4.71	171.15
4			NAYGOD, DANIEL J	A050 01UB3	MAJ ACCT MGR I	358	1.05	22.95
5			BASHUEVO, MARIA GENA	A050 01UB3	MAJ ACCT MGR I	364	3.20	76.80
6			MONBLE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	359	2.24	66.50
7			ARCHER, JOHN F., II	A050 01UB3	MAJ ACCT MGR I	359	11.28	313.02
8			DANIEL, JOHN H	A050 01UB3	MAJ ACCT MGR I	360	10.55	263.08
9			DANN, ANNETTE H	A050 01UB3	MAJ ACCT MGR I	354	12.27	317.61
0			SODDERS, G D	A030 01ATX	RESEB BUS FIELD SPEC I	358	104.60	2,069.79
1			WISHARD, W H	A050 01UB3	MAJ ACCT MGR I	355	6.80	247.63
2			MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	50.96	1,274.64
3			GROUT, E TODD	A050 01UB3	MAJ ACCT MGR I	361	17.04	512.65
4						356	47.32	1,113.60
5			TRANONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	358	11.56	283.95
6			BALOGH, F U	A050 01UB3	MAJ ACCT MGR I	355	10.60	353.78
7			FISCHER, SHARON G	D080 01GN1	SR TECH - SYSTEM PLNG	365	8.00	200.12
8						360	24.00	585.00
9			GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	358	4.26	111.32
0			LANGLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	360	4.40	143.00
1			COPE, L G	A050 01UB3	MAJ ACCT MGR I	363	24.85	767.77
2						355	22.20	611.05
3			COOKE, C B	A050 01UB3	MAJ ACCT MGR I	364	30.25	783.87
4						359	16.00	416.00
5			BESLEY, W A	A060 01UC3	C/I SPECIALIST II	360	2.40	59.54
6			CATH, C V	A050 01UB3	MAJ ACCT MGR I	357	1.96	61.50
7						362	8.80	222.97
8			MUNIZ, V H	A050 01UB3	MAJ ACCT MGR I	364	.88	27.14
9			PEREZ, BLANCA R	A050 01AM4	SUPV INACTIVE RECV	363	8.85	221.58
0			FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	363	4.91	157.41
1			BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	358	21.02	581.85
2			BLONDET, LILLIAN P	A050 01UB3	MAJ ACCT MGR I	362	4.80	128.52
3			THOMSON, MARK A	A050 01UB3	MAJ ACCT MGR I	354	24.47	708.57
4			DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	363	33.38	946.18
5			RONIG, STEPHEN E	A100 01UB2	AREA MGR COMM SVS	360	9.60	457.67
6			ADGER, E A., JR	A050 01UB3	MAJ ACCT MGR I	361	1.36	44.38
7						358	106.80	2,350.95
8			ATCHISON, C E., JR	T460 05855	SUBSTN MAINT FORMN -	354	5.20	123.00
9			COMLINO, J H	A050 01UB3	MAJ ACCT MGR I	356	6.32	163.95
0			BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	10.60	342.52
1			LIPINSKI, THOMAS H	A040 01HH7	DISTR SYS ANALYST I	354	17.35	420.60
2			SCHNITT, KATHY L	A030 01UB5	CUST SVC FIELD SPECIALI	355	109.90	1,992.24
3			HEMBOLD, A L	A080 01PAN	EXTERNAL AFFAIRS MGR I	354	8.00	361.03
4			RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	362	31.40	750.86

000058

fpec.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9511	C/I EFFICIENT LIGHTING	908170								
2								363	77.63	1,744.22
3								356	7.92	279.18
4				LLERA, R A	A040	01UB4	CUST SVC FIELD SPECIALI	362	160.00	3,738.00
5				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	363	27.15	743.52
6				MELIANS, S G	A060	01UB3	SR MAJ ACCT MGR	361	11.44	308.53
7								362	8.80	238.15
8				RODRIGUEZ, H G	A060	01UB3	SR MAJ ACCT MGR	362	1.60	55.18
9				COHEN, A D	T125	05957	GROUNDMAN - SU	362	18.80	483.87
10				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	362	5.60	152.26
11				TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	356	53.16	1,196.10
12				CAMPBELL, W P	A070	01UB6	DIST ENG & OPERS PRIN E	354	1.81	56.53
13				MILLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR	362	8.80	248.82
14				RUSSELL, ALFRED G., J	A050	01UB3	MAJ ACCT MGR I	359	.96	30.90
15								360	13.20	439.71
16								356	7.92	288.38
17								362	8.80	276.76
18				POWELL, ROBERT	A050	01AF7	CALL CTR SUPV I	359	.60	20.90
19				RUFFSTUTLER, LARRY J	T308	05474	LEAD SPECIALIST	358	10.56	318.91
20				WYDA, G F	A050	01UB3	MAJ ACCT MGR I	360	15.45	490.53
21				COBB, DAVID G	A060	01UB3	SR MAJ ACCT MGR	356	1.44	52.44
22				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	362	2.60	85.93
23				GUINN, J J	A050	01UB3	MAJ ACCT MGR I	357	5.92	156.37
24				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	360	87.00	2,196.75
25				WILIG, DAVID F	A070	01UB5	DIST SUPV I	361	1.36	42.68
26				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I	358	9.84	273.43
27				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	364	1.60	38.04
28				GONZALEZ, N A., JR	A050	01UB3	MAJ ACCT MGR I	362	2.80	85.02
29				LYERLY-JENNETTE, BUSA	A050	01UB3	MAJ ACCT MGR I	360	12.40	294.50
30				GARS, O E	A060	01YF8	PRODUCT MANAGER	085	160.00	4,372.01
31								363	9.37	230.26
32				HOLLINER, LOURDES	D060	01QL4	SR LEGAL ASSISTANT	356	18.38	390.34
33								356	29.32	659.70
34								354	53.96	1,214.10
35				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	357	12.44	299.17
36				LAMELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	49.50	1,194.21
37				WRIGHT, JOCELYN M	A040	01UB4	CUST SVC FIELD SPECIALI	360	18.60	459.17
38				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	6.64	158.53
39				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	364	16.00	340.00
40								359	5.28	132.99
41				HODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	359	1.80	43.76
42				VARASCHE, L L	P517	04499	SHIFT JOURNEYMAN-W	355	6.40	150.48
43				DANIELEWSKI, W E., JR	A060	01UB3	SR MAJ ACCT MGR	355	3.20	87.48
44				FORENO, R B	A060	01AB6	SUPV REV RECOVERY SUPPT	363	17.03	601.95
45				WITAKER, O C	A060	01UB3	SR MAJ ACCT MGR	356	3.16	163.58

000.59

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
05/11	C/I EFFICIENT LIGHTING	903170										
2				GAGER, HERBERT B	A050	01UB5			CUST SVC FIELD SPECIALI	359	160.00	4,040.00
3				HEUSER, BILLY H	A050	01UB3			MAJ ACCT MGR I	361	35.42	836.98
4				CALLEJA, R A	A060	01UK3			C/I SPECIALIST II	355	20.35	621.20
5				GERME, K F., JR	A050	01UB3			MAJ ACCT MGR I	363	15.18	542.41
6				HALL, TERRY L	A050	01UB3			MAJ ACCT MGR I	356	11.38	356.35
7				VALDEZ, R L	A040	01YPC			REG COORDINATOR I	355	6.75	176.85
8				MURPHY, JENNIFER	P230	04060			ASSOC NUCLEAR PLT OPER	360	12.00	318.00
9				GILL, JAMES O	A060	01UJ3			SR MAJ ACCT MGR	361	7.01	206.22
10				TRENDEL, R F	A050	01UB5			CUST SVC FIELD SPECIALI	365	3.20	82.97
11										357	32.08	719.39
12										363	9.37	250.91
13				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	354	26.45	662.47
14				PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	360	28.65	1,013.14
15										357	5.28	125.47
16				PRIETO, ROSA ROTO	A050	01A23			FIELD REP SUPV II	364	1.60	37.48
17										359	6.40	159.20
18				SCOTT, GERALD R	D040	01XJ6			DUCT SYSTEM SPECIALIST	347	38.46	1,060.29
19										360	16.00	442.00
20				BARTNICK, DONALD B	A060	01UK3			C/I SPECIALIST II	361	2.85	71.21
21				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	358	.70	17.47
22				MORTIC, KERRIC A., JR	A060	01UJ3			SR MAJ ACCT MGR	358	7.56	230.58
23				LLORCA, LARRY	A050	01UB3			MAJ ACCT MGR I	362	2.80	79.31
24										363	9.37	233.43
25				GOSE, JACK A	A050	01UB3			MAJ ACCT MGR I	362	11.20	241.78
26				BERNARD, F B	A050	01UB3			MAJ ACCT MGR I	363	37.40	1,038.19
27				ORIA, HARLEN A	A050	01UB3			MAJ ACCT MGR I	362	4.80	127.08
28				AGNEV, AGNEV, P D	D070	010E4			ENERGY MGT SPEC	586	18.00	318.83
29				ALVAR						364	13.32	272.21
30				ANDRE						363	2.92	61.31
31				ALBUI						361	31.54	717.57
32				BARRE						584	2.75	45.55
33				BASKI						582	2.00	26.28
34				BENBO						864	2.25	42.69
35				BER A						359	25.20	471.56
36				BOLAD						361	30.42	527.56
37				BOXX						359	3.20	67.02
38				BRANT, BRANTLEY, LISA A	D070	01X1C			SENIOR OFFICE CLERK	595	1.50	15.32
39				BYRD						474	28.50	576.77
40				CANTR						584	7.75	117.61
41				CHAPN						354	34.00	671.09
42				CONNO						584	5.50	89.10
43				CRANT						355	33.84	571.48
44				CRATO						864	6.50	147.88
45				CROSS, CROSS, BARBARA G	D060	010X2			Lrg COMM/INDUSTRIAL-ASST	355	2.50	42.47

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
-----	-----	---	---	-----	---	-----	-----
9511 C/I EFFICIENT LIGHTING	908170 DILEL DILELLA, GELSYS G	0050 01X1F	SR ADMINISTRATIVE SPEC	362	120.00	1,906.52	
2	DONAH			740	9.00	184.50	
3	ECHES ECHESOTEN, C O	0070 010CC	FIELD REP I - C/I	382	2.00	44.80	
4	FINNE			710	.25	4.14	
5	FRICK			381	18.00	326.25	
6	GAINO			338	17.00	337.48	
7	GRAFF			730	31.75	604.84	
8	HARKI			383	27.75	570.26	
9	HARRI HARRIS, R F	0070 010E4	ENERGY MGT SPEC	393	22.25	490.06	
10	HOUST			730	2.50	20.97	
11	HUMPH			384	9.00	117.24	
12	HUSTO			710	20.50	342.50	
13	JONES			740	1.75	33.30	
14	JONES, DONALD E	0080 010CD	SR FIELD REP - C/I	393	19.70	419.61	
15	KIMAR KIMARD, MICHAEL A	A030 010B5	CUST SVC FIELD SPECIALT	380	6.00	100.13	
16	KRAUS			384	33.25	700.13	
17	LACRA			384	47.25	109.30	
18	LANGF			740	4.75	66.80	
19	MACH			393	2.25	31.41	
20	MATUL MATULAY, PATRICIA D	0050 01X1F	SR ADMINISTRATIVE SPEC	388	.25	4.10	
21	MAZEL			303	33.84	630.35	
22	MCNEA MCNEAL, M J	0070 010CC	FIELD REP I - C/I	380	43.00	897.24	
23	MCHUT MCHUTT, BRIAN R	0070 010E4	ENERGY MGT SPEC	393	38.75	692.00	
24	MELTO			388	9.00	61.37	
25	MEYER			474	1.00	10.56	
26	MINS,			382	.25	9.10	
27	MENNY			384	32.00	620.00	
28	OLIVE			384	9.50	85.07	
29	PALHE			384	.50	10.48	
30	PEDRA			358	11.40	238.04	
31	PEREZ			383	72.80	1,320.27	
32	PERO, PERO, ADELYN M	0070 010E4	ENERGY MGT SPEC	474	1.00	17.20	
33	POLE,			382	35.00	1,122.09	
34	RATIS			730	2.00	33.04	
35	REISI			384	4.50	94.22	
36	RITCH			710	4.50	92.14	
37	RUSSE			393	12.03	174.36	
38	SCARR SCARR, BARBARA O	0060 010E5	ENERGY MGT CONSULTANT	388	2.00	27.63	
39	SCHAA			384	1.75	28.72	
40	SCHAF			382	.75	10.32	
41	SELPA			384	6.50	79.87	
42	SHOOS SHOOKNITH, PAMELA J	0060 010CB	FIELD REP II - C/I	354	1.00	16.53	
43	SHEAD SHEAD, SUZANNE A	0040 01X1E	ADMINISTRATIVE SPEC	393	3.25	37.94	
44	STEIN			388	5.50	87.24	
45							
46							
47							
48							
49							
50							

000061

fpsc.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9511 C/I EFFICIENT LIGHTING	908170	URBAN	---	---	---	---	---	---
		WILCO				730	2.25	33.87
		WILSON, C J	0070	010E4	ENERGY MGT SPEC	358	13.00	295.75
		WIMPR WIMPREY, ROY L	0070	010E4	ENERGY MGT SPEC	588	18.75	387.60
		WRIGHT				595	.50	10.08
		WYNN,				740	4.50	56.42
						359	9.60	218.15

*TOTAL ACCOUNT 908170

3582.75 84,151.92

*TOTAL PROGRAM C/I EFFICIENT LIGHTING

3582.75 84,151.92

0	C/I HIGH EFFIC DX A/C	908150						
1		NELSON, L S	A070	010B3	C/I SPECIALIST I	365	12.80	338.24
2		DARGENTO, R J	A050	010B3	HAJ ACCT MGR I	363	12.80	424.64
3		HERNANDEZ, SUSAN BALL	A050	010B3	HAJ ACCT MGR I	361	.30	7.80
4						361	20.75	512.87
		ANDERSON, E A	A050	010B3	HAJ ACCT MGR I	363	1.93	52.83
						357	2.16	57.78
		DAYMON, Y J	T309	05475	LINE SPECIALIST	359	1.23	30.60
		WEBB, C J	A040	010B4	CUST SVC FIELD SPECIALI	364	12.80	312.00
		PHILO, MICHAEL C	A060	010J3	SR HAJ ACCT MGR	361	12.69	333.42
		HILSON, ANNE P	A060	010J3	SR HAJ ACCT MGR	357	.69	18.34
		CHALKER, R C	A050	010B3	HAJ ACCT MGR I	356	2.24	73.90
		WOODRUFF, W C	A050	010B3	HAJ ACCT MGR I	354	10.12	302.85
		GRILLO, G E	A050	010B3	HAJ ACCT MGR I	365	14.40	375.32
		BOPEOOD, W J	A050	010B3	HAJ ACCT MGR I	363	1.67	50.83
		BUCCIARELLI, DOUGLAS	A030	010B3	CUST SVC FIELD SPECIALI	364	10.36	367.26
		EASTERLING, R K	A050	010B3	HAJ ACCT MGR I	354	62.68	1,214.33
		HAYWOOD, DANIEL J	A050	010B3	HAJ ACCT MGR I	356	.60	21.86
		BASHUEVO, MARIA GENA	A050	010B3	HAJ ACCT MGR I	358	.15	3.27
		WONBLE, JEFFREY J	A050	010B3	HAJ ACCT MGR I	364	14.40	345.60
		ARCHER, JOHN F., II	A050	010B3	HAJ ACCT MGR I	359	.56	16.64
		DANIEL, JOHN H	A050	010B3	HAJ ACCT MGR I	359	2.32	64.38
		DANN, ANNETTE H	A050	010B3	HAJ ACCT MGR I	360	1.02	25.44
		SODDERS, G D	A030	01ATX	RESSEN BUS FIELD SPEC I	354	12.07	311.95
		VISHARD, W H	A050	010B3	HAJ ACCT MGR I	358	47.40	937.93
		WELLEN, R J	A040	010B4	CUST SVC FIELD SPECIALI	355	2.80	101.97
		GROUT, E TODD	A050	010B3	HAJ ACCT MGR I	357	2.66	66.53
						361	.69	20.97
						356	3.96	93.21
		TRANMONTANO, DEAN J	A050	010B3	HAJ ACCT MGR I	358	.08	1.96
		NIX, JONAS M	A060	010B3	C/I SPECIALIST II	365	12.80	351.37
		BALOGH, F M	A050	010B3	HAJ ACCT MGR I	355	1.80	60.07
		FISCHER, SHARON G	D080	010M1	SR TECH - SYSTEM PLNG	365	8.00	200.12
						360	9.60	234.00
		GUTIERREZ, J P	A040	010C3	HAJ ACCT MGR II	358	.18	4.72

000062

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9511 C/I HIGH EFFIC DX A/C	908150		LANGLEY, D R	A060	01UJ3	SR	HAJ	ACCT MGR	360	06	31.20
2				COPE, L G	A050	01UB3	HAJ	ACCT MGR I	363	37	-11.62	
3									355	12.60	346.82	
4				KIMZ, THOMAS C	A060	01UC3	C/I	SPECIALIST II	365	12.80	350.07	
5				NOBLE, R E, JR	A070	01YCC	SR	PROD MGR	085	25.60	767.71	
6				COOKE, C B	A050	01UB3	HAJ	ACCT MGR I	366	6.05	156.70	
7									359	68.00	1,268.00	
8				BESLEY, V A	A060	01UC3	C/I	SPECIALIST II	360	06	23.82	
9				CATH, C W	A050	01UB3	HAJ	ACCT MGR I	357	16	5.02	
10				KIMIZ, V H	A050	01UB3	HAJ	ACCT MGR I	366	7.92	266.23	
11				PEREZ, BLANCA R	A050	01AH6	SUPV	INACTIVE RECV	363	15	3.61	
12				FERRER, RAMON	A060	01UJ3	SR	HAJ	ACCT MGR	363	9.85	187.68
13				BLOCH, P C	A050	01UB3	HAJ	ACCT MGR I	358	15	4.02	
14				PONITZ, KEITH P	A070	01UB3	HAJ	ACCT MGR I	365	60.00	1,127.00	
15				THOMPSON, MARK A	A050	01UB3	HAJ	ACCT MGR I	356	1.63	47.00	
16				DIAZ, OSCAR J	A050	01UB3	HAJ	ACCT MGR I	363	1.63	46.12	
17				RONIG, STEPHEN E	A100	01UB2	AREA	MGR COMM SVC	360	3.20	152.56	
18				ADGER, E A, JR	A050	01UB3	HAJ	ACCT MGR I	361	46	15.26	
19									358	26.20	576.72	
20				ATCHISON, C E, JR	T660	05855	SURSTATH	MAINT FORM	356	56	13.36	
21				COALING, J H	A050	01UB3	HAJ	ACCT MGR I	356	06	36.00	
22				BARBER, RICHARD F	A050	01UB3	HAJ	ACCT MGR I	359	60	12.04	
23				LIPINSKI, THOMAS H	A060	01UB7	DISTR	SVC ANALYST I	356	1.10	26.70	
24				HEMBOLD, A L	A050	01PAH	EXTERNAL	AFFAIRS MGR	356	6.80	216.65	
25				RODRIGUEZTRIANA, P	A060	01UB4	CUST	SVC FIELD SPECIAL I	362	56.00	1,301.28	
26									363	26.77	601.84	
27									356	1.76	42.04	
28				MAESTRI, NECTOR J	A050	01UB3	HAJ	ACCT MGR I	363	16	4.07	
29				NELIANS, S G	A060	01UB3	SR	HAJ	ACCT MGR	361	2.55	68.00
30				TORNELLI, PHILIP	A060	01UB4	CUST	SVC FIELD SPECIAL I	356	68	10.80	
31				CAMPBELL, W P	A070	01M06	DIST	ENG & OPER PRIN E	356	02	28.20	
32				RUSSELL, ALFRED G, J	A050	01UB3	HAJ	ACCT MGR I	350	36	7.74	
33									360	5.28	178.80	
34									356	1.76	44.08	
35				POWELL, ROBERT	A050	01AE7	CALL	CTR SERV I	350	16	4.18	
36				HUFFSTUTLER, LARRY J	T308	05676	LEAD	SPECIALIST	358	2.64	70.72	
37				VAYDA, G F	A050	01UB3	HAJ	ACCT MGR I	360	3.58	81.02	
38				COHN, DAVID G	A050	01UB3	SR	HAJ	ACCT MGR	356	32	11.66
39									365	12.80	316.06	
40				QUINN, J J	A050	01UB3	HAJ	ACCT MGR I	357	32	8.45	
41				PARKS, S D	A050	01A23	FIELD	REP SERV II	810	00	.00	
42				UNIG, DAVID F	A070	01M05	DIST	SERV I	361	46	14.66	
43				LEHR, J C, JR	A050	01UB3	HAJ	ACCT MGR I	358	12	3.33	
44				ARTZ, NECTOR	A050	01UB3	HAJ	ACCT MGR I	366	14.40	343.03	

000063

fpac.f:28

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRIHS	PRMT
19511	C/I HIGH EFFIC DX A/C	908150		RISLEY, R B	A060	010K3			C/I SPECIALIST II	365	12.80	343.84
				LYERLY, JENNETTE, BURA	A050	010B3			HAJ ACCT MGR I	360	7.16	51.30
				HOLLIER, LOUNDES	D060	010L4			SR LEGAL ASSISTANT	358	1.83	39.93
										358	4.84	98.38
										358	9.96	224.10
				TAYLOR, CLIFFORD, III	A050	010B3			HAJ ACCT MGR I	357	56.84	1,278.90
				LAMELAS, JORGE J	A040	010B4			CUST SVC FIELD SPECIALT	360	2.24	53.85
				WRIGHT, JOCELYN H	A040	010B4			CUST SVC FIELD SPECIALT	360	2.40	108.58
				KNOX, MICHEL J	A050	010B3			HAJ ACCT MGR I	359	6.24	154.05
				BLARY, DAVID R	A050	010B3			HAJ ACCT MGR I	364	.16	3.82
										359	16.00	340.00
										359	1.32	33.26
				HODLIN, JEFFREY	A050	010B3			HAJ ACCT MGR I	359	4.20	102.12
				WASSCHE, L L	P517	04499			SHIFT JOURNEYMAN-U	355	2.00	47.03
				DANILEVSKI, W E, JR	A040	010J3			SR HAJ ACCT MGR	355	1.28	35.00
				WONG, R S	A050	010B4			SUPV REV RECOVERY SUPPLY	363	2.97	104.38
				WHITAKER, D C	A060	010J3			SR HAJ ACCT MGR	356	.59	30.80
				GAGER, HERBERT B	A030	010B3			CUST SVC FIELD SPECIALT	361	7.16	189.16
				HEMBERY, BILLY H	A050	010B3			HAJ ACCT MGR I	355	7.20	219.79
				CALLEJA, R A	A060	010B3			C/I SPECIALIST II	363	1.08	38.32
				GERGE, K F, JR	A050	010B3			HAJ ACCT MGR I	356	.64	20.04
				VALDEZ, R L	A040	010PC			REG COORDINATOR I	360	4.80	127.20
				MURPHY, JENNIFER	P250	04060			ASSOC NUCLEAR PLY OPER	361	2.40	70.88
				GILL, JAMES O	A060	010J3			SR HAJ ACCT MGR	365	3.20	82.97
				TRENDEL, R F	A030	010B3			CUST SVC FIELD SPECIALT	357	24.18	542.24
										363	1.63	43.52
				OLNICK, BRYAN J	A050	010B3			HAJ ACCT MGR I	354	1.44	35.94
				PARTIN, LEROY H	A050	010B3			HAJ ACCT MGR I	360	1.88	65.77
										357	.88	20.91
				PRIETO, ROSA NOYO	A050	01A23			FIELD REP SUPV II	364	12.80	300.00
										359	1.60	39.80
				SCOTT, GERALD R	D040	01XJ6			DUCT SYSTEM SPECIALIST	363	- .96	-26.53
										365	16.00	442.00
				BARTNICK, RONALD B	A060	010K3			C/I SPECIALIST II	361	.96	24.47
				SMITH, DAVID A	A050	010B3			HAJ ACCT MGR I	358	.10	2.50
				BOSTIC, KEDRIC A, JR	A060	010J3			SR HAJ ACCT MGR	358	.08	2.44
										363	1.63	40.48
				BERNARD, F B	A050	010B3			HAJ ACCT MGR I	363	.59	16.43
				AGNEW, AGNEW, R-D	D070	010E4			ENERGY MGT SPEC	366	3.25	57.57
				ALVAR						364	16.40	335.18
				AUGUS						361	4.52	102.88
				BASKI						362	.25	3.28
				BER, A						359	13.20	247.01
				BOLAD						361	1.16	20.11

000068

fpsc.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	LOC	PRHS	PRNT
-----	-----	GRD CODE JOB DESCRIPTION	---	-----	-----
1 9511 C/I HIGH EFFIC DX A/C	908150 BOONE		---	---	---
2	BOYK,		654	40.00	891.00
3	BRANT BRANTLEY, LTSA A	0030 01X1C SENIOR OFFICE CLERK	359	3.20	67.02
4	BURKE		595	1.25	12.77
5	BYRD,		813	.00	-.01
6	CARRE CANDESA, J A	0070 010E4 ENERGY MGT SPEC	474	34.50	698.19
7	CARR		810	.00	.00
8	CHANG		810	.00	.00
9	CHAP		810	.00	.01
10	CLAUD		354	33.00	651.34
11	CONNO		810	.00	.00
12	CRABT		584	.00	.00
13	CRUMB		355	32.50	548.84
14	DONAH		710	.50	9.30
15	ECHEG ECHEGUYEN, C O	0070 010CC FIELD REP I - C/I	740	9.00	184.50
16	ESCOB		362	2.00	41.86
17	FIERRE		810	.00	.00
18	FRICK		710	.50	8.28
19	GAND		361	2.00	36.25
20	GRECO GRECO, T A	0060 010E5 ENERGY MGT CONSULTANT	358	4.60	88.21
21	GRINA		219	55.75	994.44
22	HARKI		810	.00	.00
23	HARRI HARRIS, R F	0070 010E4 ENERGY MGT SPEC	588	6.00	123.30
24	HAULS		595	11.75	258.80
25	HURSH		137	3.50	59.66
26	HUSTO		364	13.50	282.66
27	IMURZ		710	15.50	317.36
28	JONES JONES, DONALD E	0080 010CD SR FIELD REP - C/I	137	2.25	36.17
29	KICSA KICSAS, BRENDA RUSSEL	0060 010E5 ENERGY MGT CONSULTANT	355	2.90	61.77
30	KOGER		474	.25	3.28
31	KRAUS		810	.00	.00
32	LANGF		584	.00	.00
33	LEIKA		740	.25	3.52
34	LOCKH		740	8.50	193.38
35	MACON		824	1.00	19.36
36	MCNEA MCNEAL, H J	0070 010CC FIELD REP I - C/I	322	1.50	20.94
37	MCNUT MCNUTT, BRIAN R	0070 010E4 ENERGY MGT SPEC	360	4.00	83.65
38	MELTO		595	17.50	312.81
39	MEYER		588	3.00	36.83
40	MILLE		474	2.75	45.55
41	MOORE		137	3.25	39.41
42	MURBY		137	3.25	35.59
43	PAGE		364	16.00	310.00
44	PEDRA		137	10.75	139.21
45			358	4.40	92.14
46					
47					
48					
49					
50					

JUL 65

fpec.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAM
19511 C/I HIGH EFFIC DX A/C	908150	PEIRO						
2		PERO, PERD, ADELIN H	0070	010E4	ENERGY MGT SPEC	810	.00	.0
3		POLE,				474	2.50	43.0
4		PRESH				582	3.00	61.2
5		REYES				810	.00	.0
6		RITCH				854	1.00	16.4
7		SCARR SCARR, BARBARA O	0060	010E5	ENERGY MGT CONSULTANT	710	.25	5.1
8		SCHAA				568	.75	10.3
9		SETTL SETTLEMYRE, G W J	0070	010E4	ENERGY MGT SPEC	584	-1.00	-16.4
10		SNOOS BROODHITH, PAMELA J	0060	010C8	FIELD REP II - C/I	219	4.00	82.2
11		SMITH				354	2.25	37.1
12		SNEAD SNEAD, SUZANNE A	0040	01X1E	ADMINISTRATIVE SPEC	810	.00	.0
13		STEIN				595	2.00	23.5
14		VICK,				580	3.00	36.6
15		VILLA				810	.00	.0
16		WILBO				810	.00	.0
17		WILSON, C J	0070	010E4	ENERGY MGT SPEC	358	4.00	91.0
18		WINFR WINFREY, ROY L	0070	010E4	ENERGY MGT SPEC	588	16.50	341.1
19		WORLE				595	6.25	125.8
20		WRIGHT				810	.00	.0
21		WYNN,				740	.25	3.1
22						339	5.60	127.2
23	J. ACCOUNT 908150							
24	TOTAL PROGRAM C/I HIGH EFFIC DX A/C						1288.43	29,864.10
25							1288.43	29,864.10
26	C/I LOAD CONTROL	908350						
27		DARGENTO, R J	A050	01U83	MAJ ACCT MGR I	363	.80	21.08
28		HERDEZ, SUSAN BALL	A050	01U83	MAJ ACCT MGR I	361	10.01	247.02
29						363	3.20	142.82
30		ANDERSON, E A	A050	01U83	MAJ ACCT MGR I	337	14.64	391.62
31						339	1.23	30.40
32		BAYRON, T J	T309	05475	LINE SPECIALIST	364	4.80	117.00
33		WEBB, C J	A040	01U84	CUST SVC FIELD SPECIALI	361	.93	24.15
34		PHILO, MICHAEL C	A060	01U43	SR MAJ ACCT MGR	357	19.76	525.12
35		HILSON, ANNE F	A060	01U43	SR MAJ ACCT MGR	356	1.12	36.95
36		CHALKER, R C	A050	01U83	MAJ ACCT MGR I	354	21.72	649.95
37		GRILLO, G E	A050	01U83	MAJ ACCT MGR I	363	8.50	259.46
38		HOPWOOD, V J	A050	01U83	MAJ ACCT MGR I	364	4.12	145.06
39		EASTERLING, R K	A050	01U83	MAJ ACCT MGR I	356	11.81	429.65
40		RAYMOND, DANIEL J	A050	01U83	MAJ ACCT MGR I	358	3.30	72.15
41		RASHAVIDO, MARIA GINA	A050	01U83	MAJ ACCT MGR I	364	4.80	115.20
42		WONBLE, JEFFREY J	A050	01U83	MAJ ACCT MGR I	339	6.56	194.77
43		ARCHER, JOHN P., II	A050	01U83	MAJ ACCT MGR I	339	1.32	36.63
44		DANIEL, JOHN H	A050	01U83	MAJ ACCT MGR I	360	3.60	91.77
45		DANN, ARNETTE H	A050	01U83	MAJ ACCT MGR I	354	11.29	291.78
46								
47								
48								
49								
50								

000066

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAM
1	9511 C/I LOAD CONTROL	908550		WISHARD, M H	A050	01UB3			MAJ ACCT MGR I	355	16.60	604.44
2				WELTER, R J	A040	01UB4			CUST SVC FIELD SPECIALI	357	2.64	66.03
3				WRIGHT, E TODD	A050	01UB3			MAJ ACCT MGR I	361	.90	27.65
4										356	13.48	317.28
5				TRANVARTO, DEAN J	A050	01UB3			MAJ ACCT MGR I	358	.16	3.94
6				WALOSH, P W	A050	01UB3			MAJ ACCT MGR I	355	11.96	399.15
7				PLASENCIA, ERNESTO	A060	01TEC			PROGRAM MGR-C/I	013	160.00	5,118.00
8										360	6.40	156.00
9				GUTIERREZ, J P	A040	01UB3			MAJ ACCT MGR II	358	3.36	87.79
10				LANGLEY, D R	A060	01UB3			SR MAJ ACCT MGR	360	.64	20.80
11				COPE, L G	A050	01UB3			MAJ ACCT MGR I	363	.00	-.01
12				EVELYN, H R	A060	01T58			SR SPEC - PWR SUPPLY	955	50.00	1,705.25
13										355	5.80	159.65
14				COOKE, C B	A050	01UB3			MAJ ACCT MGR I	364	13.31	344.89
15				DEBLEY, M A	A060	01UB3			C/I SPECIALIST II	360	.64	15.68
16				CAIR, C W	A050	01UB3			MAJ ACCT MGR I	357	8.64	271.08
17										362	1.76	44.59
18				PEREZ, V H	A050	01UB3			MAJ ACCT MGR I	364	2.64	81.41
19				PEREZ, BLANCA R	A050	01AH4			SUPV INACTIVE RECV	363	.40	10.01
20				FERRER, RAMON	A060	01UB3			SR MAJ ACCT MGR	363	7.30	234.15
21				BLOCH, P C	A050	01UB3			MAJ ACCT MGR I	358	10.29	284.91
22				BLONDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	362	.96	25.69
23				THOMSON, MARK A	A050	01UB3			MAJ ACCT MGR I	354	17.49	506.04
24				SMITH, MICHAEL J	A070	01YCC			SR PROG MGR	013	80.00	3,038.00
25				DIAZ, OSCAR J	A050	01UB3			MAJ ACCT MGR I	363	8.40	238.05
26				ROHIG, STEPHEN E	A100	01UB2			AREA MGR CORREL SVC	360	4.80	228.84
27				ADGER, E A., JR	A050	01UB3			MAJ ACCT MGR I	361	.62	20.14
28				ATCHISON, C E., JR	T460	05855			SUBSTATH MAINT FORMN -	354	1.20	28.38
29										013	120.00	2,370.00
30				COALING, J H	A050	01UB3			MAJ ACCT MGR I	356	6.48	168.09
31				BARBER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	359	.40	12.94
32				LIPINSKI, THOMAS H	A040	01H67			DISTR SYS ANALYST I	354	2.36	57.25
33				NEUBOLD, A L	A080	01PAH			EXTERNAL AFFAIRS MGR I	354	11.20	505.55
34				RODRIGUEZTRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	362	1.48	35.40
35										355	12.96	291.14
36										356	.88	31.02
37				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	363	-.40	-10.98
38				MELIANS, S G	A060	01UB3			SR MAJ ACCT MGR	361	3.38	91.00
39										362	1.76	47.63
40				RODRIGUEZ, H G	A060	01UB3			SR MAJ ACCT MGR	362	.32	11.04
41				COHEN, A D	T125	05937			GROUNDMAN - SU	362	.56	14.42
42				HUIZ, ARTURO	A060	01TY5			SR POWER COORD	362	2.72	73.96
43				TORNELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	356	.24	5.40
44				CAMPBELL, M P	A070	01H06			DIST ENG & OPERS PRIN E	354	13.44	415.31

JUN 1997

fpse.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
P511	C/I LOAD CONTROL	908550		MELLS, JOHN B	P560	04562			REACTOR CONTROL OPERATR	362	1.76	49.76
2				RUSSELL, ALFRED G., J	A050	01UB3			MAJ ACCT MGR I	359	.74	7.74
3										360	3.52	117.26
4										356	.68	32.05
5										362	1.76	55.35
6				HUFFSTUTLER, LARRY J	T308	05474			LEAD SPECIALIST	358	3.52	106.30
7				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	360	7.72	245.11
8				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	356	.16	5.82
9				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	362	5.52	182.44
10				QUINN, J J	A050	01UB3			MAJ ACCT MGR I	357	3.28	86.64
11				UNLIG, DAVID F	A070	01H05			DIST SUPV I	361	.62	9.36
12				LEHR, J C., JR	A050	01UB3			MAJ ACCT MGR I	358	5.24	145.60
13				ARTZ, RECTOR	A050	01UB3			MAJ ACCT MGR I	364	4.80	114.32
14				GONZALEZ, N A., JR	A050	01UB3			MAJ ACCT MGR I	362	13.56	411.72
15				LYERLY, JENNETTE, BUSA	A050	01UB3			MAJ ACCT MGR I	360	1.44	34.20
16										363	4.40	107.91
17				MOLLINER, LOURDES	0060	010L4			SR LEGAL ASSISTANT	356	12.82	272.25
18										356	.48	10.80
19				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	357	.96	23.13
20				LAHELAS, JORGE J	A040	01UB4			CUST SVC FIELD SPECIALI	360	.75	18.09
21				WRIGHT, JOCELYN H	A040	01UB4			CUST SVC FIELD SPECIALI	360	4.16	102.70
22				KNOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	359	2.16	51.57
23				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	364	8.00	170.00
24										359	1.32	33.25
25				MOULIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	359	2.20	53.50
26				VANASSE, L L	P517	04499			SHIFT JOURNEYMAN-U	355	2.00	47.03
27				DANIELEWSKI, V E., JR	A060	01UJ3			SR MAJ ACCT MGR	355	7.56	206.68
28				MORENO, R S	A060	01AB6			SUPV REV RECOVERY SUPPT	363	8.00	282.12
29				WHITAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	356	.30	15.29
30				GAGER, HERBERT S	A050	01UB5			CUST SVC FIELD SPECIALI	361	1.54	36.18
31				HEMBERRY, BILLY M	A050	01UB3			MAJ ACCT MGR I	355	7.70	235.05
32				CALLEJA, R A	A060	01UB3			C/I SPECIALIST II	363	2.90	103.57
33				GERVE, K F., JR	A050	01UB3			MAJ ACCT MGR I	356	.32	10.03
34				HALL, TERRY L	A050	01UB3			MAJ ACCT MGR I	355	5.25	137.55
35				VALDEZ, R L	A040	01YPC			REG COORDINATOR I	360	3.20	84.80
36				MURPHY, JENNIFER	P230	04060			ASSOC NUCLEAR PLT OPER	361	3.19	93.58
37				TRENDEL, R F	A050	01UB5			CUST SVC FIELD SPECIALI	357	.72	16.17
38										363	4.40	117.59
39				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	354	7.31	182.90
40				PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	360	17.24	609.67
41										357	5.92	83.63
42				PRIETO, ROSA HOYO	A050	01A23			FIELD REP SUPV II	364	4.80	112.52
43										359	1.60	39.80
44				SCOTT, GERALD R	0040	01K46			DUCT SYSTEM SPECIALIST	363	5.40	148.91
45												
46												
47												
48												
49												
50												

000068

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/75 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9511 C/I LOAD CONTROL	908550		BARTNICK, RONALD B	A060	01U03			C/I SPECIALIST II	361	5.29	133.07
2				SHYTH, DAVID A	A050	01U03			MAJ ACCT MGR I	358	2.20	54.93
3				BOSTIC, KEDRIC A., JR	A060	01U03			SR MAJ ACCT MGR	358	4.16	126.88
4				LLODIA, LARRY	A050	01U03			MAJ ACCT MGR I	362	6.56	185.81
5										363	4.40	109.41
6				ROSE, JACK A	A050	01U03			MAJ ACCT MGR I	362	2.24	48.35
7				BERNAME, F B	A050	01U03			MAJ ACCT MGR I	363	1.60	44.40
8				WESS ORIA, HARLEN A	A050	01U03			MAJ ACCT MGR I	362	.96	25.43
9				AUGUS						361	.70	15.68
10				BOLAD						361	1.54	26.35
11				CILIO CILIO, R C	T310	05533			METERMAN A BU	792	.00	.00
12				CRISP CRISP, ELIZABETH H	D050	01004			TECH-ITI-POWER DELIVERY	995	32.00	444.00
13				DEMOM DEMONBRE, AMELIA H	D060	01022			C/I LD MGT FLD TECH	013	88.00	1,483.50
14				HOLLA HOLLAR, J L	T440	05957			ELECTRONIC TECHNICIAN	492	5.00	114.70
15				HAUE, HAUE, G E	T310	05533			METERMAN A BU	558	.50	10.55
16				HEMBY						364	8.00	155.00
17				PRICE PRICE, R G	D070	01021			SR C/I LD MGT FLD TECH	013	108.00	2,269.42
18				ROBER ROBERTSON, C E	T310	05533			METERMAN A BU	192	2.00	42.18
19				WADGE MADDELL, R D	T310	05533			METERMAN A BU	192	5.00	105.45
20				WEEKS WEEKS, T W	T310	05533			METERMAN A BU	558	2.00	42.18
21												
22	AL ACCOUNT 908550										1202.16	32,499.46
23	AL PRNAME C/I LOAD CONTROL										1202.16	32,499.46
24												
25	C/I OPBC PROJECT	908180		BUCCIARELLI, DOUGLAS	A050	01U05			CUST SVC FIELD SPECIALT	354	3.44	66.84
26				GARCIA, JOSEPH	A060	01YJB			PROD DEVELOP SR ANALYST	085	120.00	3,381.00
27				DANIELEWSKI, W E., JR	A060	01U03			SR MAJ ACCT MGR	355	4.60	125.73
28				GERME, K F., JR	A050	01U03			MAJ ACCT MGR I	356	1.00	31.31
29				GAMBO						358	3.00	57.53
30												
31	*TOTAL ACCOUNT 908180										132.04	3,662.41
32	*TOTAL PRNAME C/I OPBC PROJECT										132.04	3,662.41
33												
34	C/I W-C CHILLER REPL PGM 908420											
35				NELSON, L S	A070	01U03			C/I SPECIALIST I	365	49.60	1,310.68
36				DARGENTO, R J	A050	01U03			MAJ ACCT MGR I	363	11.99	315.82
37				HENDEZ, SUSAN BALL	A050	01U03			MAJ ACCT MGR I	361	.59	14.79
38										363	6.41	175.93
39				ANDERSON, E A	A050	01U03			MAJ ACCT MGR I	357	2.64	70.62
40										359	1.23	30.58
41				MEBB, C J	A040	01U04			CUST SVC FIELD SPECIALT	361	.54	14.49
42				PHILO, MICHAEL C	A060	01U03			SR MAJ ACCT MGR	357	2.76	73.33
43				CHALKER, R C	A050	01U03			MAJ ACCT MGR I	354	22.60	676.31
44				WOODRUFF, W C	A050	01H05			SR CONTR CONSTR REP	365	14.40	375.32
45												
46												
47												
48												
49												
50												

000069

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRKNT
9511	C/I M-C CHILLER REPL PGM 908420	GRILLO, G E	A050 01UB3	MAJ ACCT MGR I	363	5.54	169.22	
2		HAYWOOD, DANIEL J	A050 01UB3	MAJ ACCT MGR I	358	.60	13.14	
3		MONBLE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	359	.56	16.64	
4		ARCHER, JOHN F., II	A050 01UB3	MAJ ACCT MGR I	359	.32	8.88	
5		DANIEL, JOHN H	A050 01UB3	MAJ ACCT MGR I	360	6.36	158.60	
6		DAHN, ANNETTE H	A050 01UB3	MAJ ACCT MGR I	354	3.37	87.19	
7		MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	2.64	66.02	
8		GROUT, E TODD	A050 01UB3	MAJ ACCT MGR I	361	.54	16.62	
9		TRAHONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	358	.32	7.86	
10		NIX, JOHN H	A060 01UB3	C/I SPECIALIST II	365	49.60	1,361.52	
11		BALOGH, F W	A050 01UB3	MAJ ACCT MGR I	355	4.36	145.51	
12		FISCHER, SHARON G	D080 01GN1	SR TECH - SYSTEM PLNG	365	8.00	200.12	
13					360	12.00	312.00	
14		GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	358	.72	18.91	
15		LANGLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	360	1.28	41.60	
16		COPE, L G	A050 01UB3	MAJ ACCT MGR I	363	5.77	178.10	
17					355	2.92	80.37	
18		KUNZ, THOMAS C	A060 01UB3	C/I SPECIALIST II	365	49.60	1,356.56	
19		NOBLE, R E., JR	A070 01YCC	SR PROG MGR	085	38.40	1,114.08	
20		BESLEY, W A	A060 01UB3	C/I SPECIALIST II	360	1.28	31.76	
21		CAIN, C W	A050 01UB3	MAJ ACCT MGR I	357	1.64	51.44	
22					362	7.92	200.67	
23		PEREZ, BLANCA R	A050 01AM4	SUPV INACTIVE RECV	363	3.48	87.41	
24		FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	363	7.83	251.27	
25		BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	358	7.55	209.85	
26		POHITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I	365	40.00	1,127.00	
27		BLONDET, LILLIAN P	A050 01UB3	MAJ ACCT MGR I	362	4.32	115.67	
28		THOMSON, MARK A	A050 01UB3	MAJ ACCT MGR I	354	2.09	60.56	
29		DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	363	5.41	153.60	
30		ROHIG, STEPHEN E	A100 01UB2	AREA MGR CORREL SVC	360	4.80	228.84	
31		ADGER, E A., JR	A050 01UB3	MAJ ACCT MGR I	361	.36	12.10	
32		ATCHISON, C E., JR	T460 05855	SUBSTATH MAINT FORMN -	354	2.72	64.32	
33		BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	5.40	174.61	
34		LIPINSKI, THOMAS H	A040 01MH7	DISTR SYS ANALYST I	354	1.62	34.34	
35		NEUBOLD, A L	A080 01PAH	EXTERNAL AFFAIRS MGR I	354	4.80	216.65	
36		RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC /FIELD SPECIALI	362	2.16	51.65	
37					363	15.93	357.97	
38		MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	363	-.50	-13.54	
39		MELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	2.01	54.67	
40					362	7.92	216.35	
41		RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	362	1.44	49.66	
42		COREN, A D	T125 05937	GROUNDWATER - SU	362	2.52	64.86	
43		RUIZ, ARTURO	A050 01TY5	SR POWER COORD	362	3.24	88.10	
44		CAMPBELL, W P	A070 01N06	DIST ENG & OPERS PRIN E	354	9.92	306.39	

000070

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENCL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
19511	C/I M-C CHILLER REPL PGM 908420							
2		WELLS, JOHN B	P560 04562		REACTOR CONTROL OPERATR	362	7.92	223.94
3		RUSSELL, ALFRED G., J	A050 01UB3		MAJ ACCT MGR I	359	.24	7.65
4						360	7.04	234.52
5						362	7.92	249.08
6		POWELL, ROBERT	A050 01AF7		CALL CTR SUPV I	359	.16	4.18
7		HUFFSTUTLER, LARRY J	T308 05474		LEAD SPECIALIST	358	10.56	318.92
8		VAYDA, G F	A050 01UB3		MAJ ACCT MGR I	360	5.44	172.72
9		COBB, DAVID G	A060 01UJ3		SR MAJ ACCT MGR	356	1.00	36.41
10		CRANE, J L	A050 01UB3		MAJ ACCT MGR I	362	2.34	77.35
11						365	49.60	1,228.22
12		GUINN, J J	A050 01UB3		MAJ ACCT MGR I	357	1.28	33.78
13		REILMAN, LINDA L	A050 01UB3		MAJ ACCT MGR I	360	4.00	101.00
14		UNLIG, DAVID F	A070 01H05		DIST SUPV I	361	.36	11.62
15		LEHR, J C., JR	A050 01UB3		MAJ ACCT MGR I	358	2.48	68.93
16		RISLEY, R B	A060 01UK3		C/I SPECIALIST II	365	49.60	1,332.38
17		GONZALEZ, N A., JR	A050 01UB3		MAJ ACCT MGR I	362	2.52	76.51
18		LYERLY-JENNETTE, SUSAN	A050 01UB3		MAJ ACCT MGR I	360	2.88	68.40
19						363	5.42	132.95
20		TAYLOR, CLIFFORD, III	A050 01UB3		MAJ ACCT MGR I	357	.96	23.10
21		LAMELAS, JORGE J	A040 01UB4		CUST SVC FIELD SPECIALI	360	.75	18.09
22		WRIGHT, JOCELYN H	A040 01UB4		CUST SVC FIELD SPECIALI	360	8.32	205.40
23		KNOURY, MICHEL J	A050 01UB3		MAJ ACCT MGR I	359	.16	3.82
24						359	1.32	33.26
25		MODLIN, JEFFREY	A050 01UB3		MAJ ACCT MGR I	359	.20	4.82
26		DANIELEWSKI, W E., JR	A060 01UJ3		SR MAJ ACCT MGR	355	2.64	72.16
27		MORENO, R S	A060 01AB6		SUPV REV RECOVERY SUPPT	363	9.86	347.53
28		GAGER, HERBERT B	A030 01UB5		CUST SVC FIELD SPECIALI	361	.91	21.74
29		NEWBERRY, BILLY H	A050 01UB3		MAJ ACCT MGR I	355	3.96	120.87
30		CALLEJA, R A	A060 01UK3		C/I SPECIALIST II	363	11.57	413.30
31		VALDEZ, R L	A040 01TPC		REG COORDINATOR I	360	6.40	162.60
32		MURPHY, JENNIFER	P230 04060		ASSOC NUCLEAR PLT OPER	361	1.90	56.20
33		GILL, JAMES O	A060 01UJ3		SR MAJ ACCT MGR	365	3.20	82.97
34		TRENDEL, R F	A030 01UB5		CUST SVC FIELD SPECIALI	357	.72	16.12
35						363	5.62	144.87
36		OLNICK, BRYAN J	A050 01UB3		MAJ ACCT MGR I	354	15.23	381.31
37		PARTIN, LEROY H	A050 01UB3		MAJ ACCT MGR I	360	6.48	229.14
38						357	3.52	83.64
39						359	1.60	39.80
40		SCOTT, GERALD R	0040 01XJ6		DUCT SYSTEM SPECIALIST	363	12.79	352.88
41						365	16.00	442.00
42		BARTHICK, RONALD B	A060 01UK3		C/I SPECIALIST II	361	.76	19.40
43		SMITH, DAVID A	A050 01UB3		MAJ ACCT MGR I	358	.40	9.98
44		BOSTIC, KEDRIC A., JR	A060 01UJ3		SR MAJ ACCT MGR	358	9.32	284.26
45		LLODRA, LARRY	A050 01UB3		MAJ ACCT MGR I	362	2.52	71.37

000071

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRNRS	PRANT
-----	-----	---	---	-----	---	-----	-----
9511 C/I W-C CHILLER REPL PGM 908420							
2		ROBE, JACK A	A050 01UB3	HAJ ACCT NGR I	363	5.42	134.77
3		BERNARD, F B	A050 01UB3	HAJ ACCT NGR I	363	10.08	217.60
4		ORTA, WARLEN A	A050 01UB3	HAJ ACCT NGR I	362	12.97	359.97
5		AUGER			362	4.32	114.37
6		BOLAS			361	.41	9.43
7					361	.91	15.96
*TOTAL ACCOUNT 908420						823.50	23,128.50
*TOTAL PROGRAM C/I W-C CHILLER REPL PGM						823.50	23,128.50
0							
1	CITIES/COMM TES	908440					
2		NELSON, L S	A070 01UB3	C/I SPECIALIST I	365	80.00	2,114.00
3		DARGENTO, R J	A050 01UB3	HAJ ACCT NGR I	363	80.00	2,654.00
4		HENDEZ, SUSAN BALL	A050 01UB3	HAJ ACCT NGR I	363	.59	15.56
5					361	.10	2.50
6		ANDERSON, E A	A050 01UB3	HAJ ACCT NGR I	363	3.85	105.39
7					357	1.80	48.15
8		WEBB, C J	A040 01UB4	CUST SVC FIELD SPECIALT	359	2.46	61.19
9		PHILO, MICHAEL C	A060 01UB3	SR HAJ ACCT NGR	361	.09	2.46
0		NILSON, ANNE F	A060 01UB3	SR HAJ ACCT NGR	357	6.45	171.41
1		CHALKER, R C	A050 01UB3	HAJ ACCT NGR I	356	1.12	36.95
2		WOODRUFF, V C	A050 01UB3	SR CONTR CONSTR REP	354	16.60	496.76
3		GRILLO, G E	A050 01UB3	HAJ ACCT NGR I	363	14.40	375.20
4		EASTERLING, R K	A050 01UB3	HAJ ACCT NGR I	363	3.33	101.37
5		HAYWOOD, DANIEL J	A050 01UB3	HAJ ACCT NGR I	356	.31	10.91
6		WONBLE, JEFFREY J	A050 01UB3	HAJ ACCT NGR I	358	1.05	22.95
7		ARCHER, JOHN F., II	A050 01UB3	HAJ ACCT NGR I	359	2.56	76.02
8		DANIEL, JOHN H	A050 01UB3	HAJ ACCT NGR I	359	.32	8.88
9		DAHM, ANNETTE H	A050 01UB3	HAJ ACCT NGR I	360	3.00	74.81
0		SODDERS, G D	A050 01ATX	RESESH BUS FIELD SPEC I	354	22.53	582.27
1		MISHARD, V H	A050 01UB3	HAJ ACCT NGR I	358	3.20	83.28
2		MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALT	355	11.80	429.69
3		GROUT, E TODD	A050 01UB3	HAJ ACCT NGR I	357	3.30	82.35
4					361	.09	2.82
5		TRANOHANO, DEAN J	A050 01UB3	HAJ ACCT NGR I	356	.48	11.29
6		NIX, JOHN H	A060 01UB3	C/I SPECIALIST II	358	.56	13.76
7		BALOGH, F M	A050 01UB3	HAJ ACCT NGR I	365	80.00	2,195.99
8		FISCHER, SHARON G	A050 01UB3	HAJ ACCT NGR I	355	7.32	244.31
9		GUTIERREZ, J P	A050 01UB3	HAJ ACCT NGR I	355	6.00	200.12
0		COPE, L G	A040 01UC3	HAJ ACCT NGR II	358	1.26	32.94
1					363	.72	22.80
2		KIRK, THOMAS C	A060 01UB3	C/I SPECIALIST II	355	13.56	373.24
3		NOBLE, R E., JR	A070 01VCC	SR PROG NGR	363	80.00	2,188.01
4		CAIN, C M	A050 01UB3	HAJ ACCT NGR I	083	38.40	1,114.08
5					357	1.80	56.48

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PENRS	PRANT
-----	-----	-----	-----	-----	---	----	---	----	-----	---	-----	-----
9511	CITIES/CONH TES	908440								362	.88	22.30
				PEREZ, BLANCA R	A050	01AM4			SUPV INACTIVE RECV	363	.31	7.40
				FERRER, MARION	A060	01UJ3			SR MAJ ACCT MGR	363	11.70	375.20
				BLOCH, P C	A050	01UB3			MAJ ACCT MGR I	358	9.02	249.60
				POWITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	363	40.00	1,127.00
				BLOHBY, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	362	.48	12.82
				THOMPSON, MARK A	A050	01UB3			MAJ ACCT MGR I	354	2.33	67.29
				OTAZ, OSCAR J	A050	01UB3			MAJ ACCT MGR I	363	3.26	92.03
				RORTIG, STEPHEN E	A100	01UB2			AREA MGR COMM SVS	360	4.80	228.84
				ADDER, E A., JR	A050	01UB3			MAJ ACCT MGR I	361	.06	2.06
										358	9.60	211.30
				ATCHISON, C E., JR	T460	05855			SUBSTATH MAINTY FORMN -	354	.80	18.92
				COALING, J W	A050	01UB3			MAJ ACCT MGR I	356	.48	12.77
				GARDER, RICHARD P	A050	01UB3			MAJ ACCT MGR I	359	.40	12.04
				LIPINSKI, THOMAS H	A040	01M07			DISTR SYS ANALYST I	354	19.58	474.20
				NEUBOLD, A L	A080	01PAN			EXTERNAL AFFAIRS MGR I	354	8.00	361.12
				RODRIGUEZ, TIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	362	.24	5.73
										363	9.57	215.18
										356	.88	31.02
				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	363	-.29	-0.10
				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	.34	9.26
										362	.88	23.77
				RODRIGUEZ, N G	A060	01UJ3			SR MAJ ACCT MGR	362	.16	5.50
				COHEN, A D	T125	05937			GROUNDMAN - SU	362	.28	7.16
				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	362	.36	9.75
				TORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	356	.24	5.40
				CAMPBELL, W P	A070	01MG6			DIST ENG & OPERS PRIN E	354	1.83	56.54
				WELLS, JOHN B	P560	04562			REACTOR CONTROL OPERATR	362	.88	24.87
				RUSILLO, ALFRED G., J	A050	01UB3			MAJ ACCT MGR I	359	1.24	39.93
										356	.88	32.05
										362	.88	27.18
				HUFFSTUTLER, LARRY J	T308	05474			LEAD SPECIALIST	358	17.60	531.52
				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	356	1.16	42.23
				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	362	.26	8.59
										365	80.00	1,981.00
				QUINN, J J	A050	01UB3			MAJ ACCT MGR I	357	3.60	95.10
				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	360	6.00	151.50
				UNLIG, DAVID F	A070	01M05			DIST SUPV I	361	.06	1.98
				LEHR, W C., JR	A050	01UB3			MAJ ACCT MGR I	358	3.84	106.70
				RISLEY, R B	A050	01UB3			C/I SPECIALIST II	365	80.00	2,149.00
				GONZALEZ, N A., JR	A050	01UB3			MAJ ACCT MGR I	362	.28	8.47
										363	3.26	79.64
				HOLLINER, LOURDES	O060	010L4			SR LEGAL ASSISTANT	356	.32	6.80
										356	.48	10.80

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	-----	-----
9511 CITIES/CONN TES	908440	TAYLOR, CLIFFORD, III	A050	01UB3 MAJ ACCT MGR I	357	2.20	52.91
2		CARLIS, JONAS J	A050	01UB4 CUST SVC FIELD SPECIALT	360	.75	18.09
3		KNOX, MICHEL J	A050	01UB3 MAJ ACCT MGR I	359	2.10	51.37
4					359	1.32	33.28
5		MOULTON, JEFFREY	A050	01UB3 MAJ ACCT MGR I	359	.20	4.87
6		MOORE, R B	A050	01UB6 SUPV REV RECOVERY SUPPLY	363	3.92	208.20
7		MYNTER, D C	A050	01UB3 SR MAJ ACCT MGR	358	1.30	67.16
8		GAGER, HERBERT B	A050	01UB3 CUST SVC FIELD SPECIALT	361	.10	3.09
9		NEUBERRY, WILLY H	A050	01UB3 MAJ ACCT MGR I	355	8.48	238.64
0		CALLEJA, R A	A050	01UB3 C/I SPECIALIST II	363	2.14	76.43
1		GERME, K F, JR	A050	01UB3 MAJ ACCT MGR I	358	.32	10.03
2		HALL, TERRY L	A050	01UB3 MAJ ACCT MGR I	355	2.05	53.72
3		MURPHY, JOHN W	P250	04000 ASSOC NUCLEAR PLY OPER	361	.32	9.53
4		GILL, JAMES O	A050	01UB3 SR MAJ ACCT MGR	365	3.20	82.97
5		TRENDL, R F	A050	01UB3 CUST SVC FIELD SPECIALT	357	.90	20.18
6					363	3.20	80.78
7		OLNICK, BRYAN J	A050	01UB3 MAJ ACCT MGR I	354	7.05	176.52
8		PARTIN, LEROY H	A050	01UB3 MAJ ACCT MGR I	360	1.00	35.36
9					357	4.40	104.57
0					359	1.60	39.80
1		SCOTT, GERALD R	B040	01X26 DUCT SYSTEM SPECIALIST	363	3.09	84.97
2					365	10.00	442.00
3		BARTWICK, RONALD B	A050	01UB3 C/I SPECIALIST II	361	.13	3.30
4		SMITH, DAVID A	A050	01UB3 MAJ ACCT MGR I	358	.70	17.47
5		BOYCE, ROBERT A, JR	A050	01UB3 SR MAJ ACCT MGR	358	1.56	47.58
6		LLORCA, LARRY	A050	01UB3 MAJ ACCT MGR I	362	.28	7.94
7					363	3.26	80.73
8		ROSE, JACK A	A050	01UB3 MAJ ACCT MGR I	362	1.12	24.18
9		BERNARD, F B	A050	01UB3 MAJ ACCT MGR I	363	1.20	32.77
0		ORIA, MARLEN A	A050	01UB3 MAJ ACCT MGR I	362	.48	12.74
1		AUGUS			361	.07	1.60
2		BOLAD			361	.16	2.70
3		FRICK			361	8.00	145.00
4		GAMHO			358	3.00	57.53

*TOTAL ACCOUNT 908440

*TOTAL PRGNAME CITIES/CONN TES

*TOTAL TRANS DATE 9511

904.32 25,236.09

904.32 25,236.09

11139.37 275,246.83

9512 BEE-NEW CONSTRUCTION	908430	DARGENTO, R J	A050	01UB3 MAJ ACCT MGR I	363	1.81	47.64
		BISHOP, ROBERT V	A060	01YKA END-USE RESEARCH COORD	085	1.60	51.08
		SHEAHAN, JOHN K	A060	01YEC PROGRAM MGR-C/I	085	32.00	862.00
		HERNANDEZ, SUSAN BALL	A050	01UB3 MAJ ACCT MGR I	361	.25	6.24

000074

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPLR NAME	PAT JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
9512 BEE-NEW CONSTRUCTION	908430						
	ANDERSON, E A	A050 01083	HAJ ACCT NGR I		363	3.62	99.30
					357	.63	18.86
					359	.80	19.90
	BRADY, DEAN H	A070 01196	MARKET PLANNING NGR		085	1.60	54.95
	DEAN, C J	A060 01084	CUST SVC FIELD SPECIALT		361	.78	20.36
	PHILO, MICHAEL C	A060 01023	SR HAJ ACCT NGR		357	2.37	69.64
	NILSON, ANDRE F	A060 01023	SR HAJ ACCT NGR		356	.21	6.93
	CHALKER, R C	A050 01083	HAJ ACCT NGR I		354	.80	23.94
	GRILLO, W E	A050 01083	HAJ ACCT NGR I		353	.07	2.07
	HOPWOOD, W J	A050 01083	HAJ ACCT NGR I		363	.96	34.04
	EASTERLING, R K	A050 01083	HAJ ACCT NGR I		356	.19	6.74
	RAYMOND, DANIEL J	A050 01083	HAJ ACCT NGR I		359	7.00	153.04
	WASHNEED, MARIA GENE	A050 01083	HAJ ACCT NGR I		364	.24	5.76
	WOMBLE, JEFFREY J	A050 01083	HAJ ACCT NGR I		359	.28	8.32
	KACHER, JOHN F., II	A050 01083	HAJ ACCT NGR I		359	.08	2.22
	DANH, ABREYIE H	A050 01083	HAJ ACCT NGR I		354	16.80	434.28
	MELLEN, R J	A060 01084	CUST SVC FIELD SPECIALT		357	.51	12.75
	GROUT, E TODD	A050 01083	HAJ ACCT NGR I		361	.05	1.51
					356	1.60	37.66
	TRAVANTANO, DEAN J	A050 01083	HAJ ACCT NGR I		358	.80	19.62
	RODDE, ALBERTO	A070 01196	SR PROG NGR		085	.80	30.93
	WALSH, F W	A050 01083	HAJ ACCT NGR I		355	.24	8.02
	GUTIERREZ, J P	A060 01023	HAJ ACCT NGR II		358	9.60	250.83
	MORRISON, BLAKE B	A070 01083	C/I SPECIALIST I		085	1.60	56.22
	ANTON, G J	A060 01196	SR HAJ ACCT NGR I		085	1.60	44.91
					355	1.60	44.04
	COORE, C B	A050 01083	HAJ ACCT NGR I		364	.09	2.33
					362	4.80	121.62
	PEREZ, BLANCA R	A050 01084	SUPV TRACTIVE RECV		363	1.81	45.25
	FERRER, RAMON	A060 01023	SR HAJ ACCT NGR		363	.36	11.60
	BLOCH, P C	A050 01083	HAJ ACCT NGR I		358	3.60	99.69
	PONITZ, KEITH P	A050 01083	HAJ ACCT NGR I		354	.08	2.25
	BLONDEY, LILLIAN P	A050 01083	HAJ ACCT NGR I		362	.00	.00
	THOMSON, MARK A	A050 01083	HAJ ACCT NGR I		354	.48	13.89
	NUCCIO, CRAIG V	A050 01196	SR HAJ ACCT NGR I		085	1.60	39.86
	DIAZ, OSCAR J	A050 01083	HAJ ACCT NGR I		363	.00	.00
	ROMIG, STEPHEN E	A100 01082	AREA NGR COMM SVS		360	1.60	76.28
	ATCHISON, C E., JR	T460 05855	SUBSTATION MAINT FORM		354	3.20	79.68
	COULING, J H	A050 01083	HAJ ACCT NGR I		356	.15	3.90
	BARBER, RICHARD F	A050 01083	HAJ ACCT NGR I		359	1.70	54.93
	LIPINSKI, THOMAS H	A060 01087	DISTR SVS ANALYST I		354	.24	5.81
	HEMOLD, A L	A060 01196	EXTERNAL AFFAIRS NGR I		354	1.60	72.22
	RODRIGUEZTRIANA, P	A060 01084	CUST SVC FIELD SPECIALT		362	.84	20.09
					363	10.66	239.50

000075

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHS	PRHT
-----	-----	-----	-----	-----	---	-----	-----
19512 BEE-NEW CONSTRUCTION	908430						
2		HAZETI, NECTOR J	A050 010B3	MAJ ACCT MGR I	356	1.60	56.40
3		NELTANS, S B	A060 010J3	SR MAJ ACCT MGR	361	1.81	49.65
4					362	.26	6.72
5		GONZALEZ, NIKLA	A060 01Y0A	SR PRODUCT EVAL ANALYST	085	4.80	129.90
6		CONER, A D	Y125 05937	GROUNDWATER - BU	362	.00	.50
7		YONELLI, PHILIP	A050 010B4	CUST SVC FIELD SPECIALT	356	.72	18.93
8		DONIQUEZ, GUSTAVO	A070 010B3	C/I SPECIALIST I	085	.28	6.76
9		CAMPBELL, W P	A070 010B6	DIST ENG & OPERS PRTH E	354	1.60	55.40
10		KELLY, WILTON E., JR	A050 010B3	MAJ ACCT MGR I	360	.32	9.88
11		MILLS, JOHN C	P500 04562	REACTOR CONTROL OPERATR	362	.08	3.20
12		RUSSELL, ALFRED G., J	A050 010B3	MAJ ACCT MGR I	359	4.80	135.72
13					359	.32	10.30
14					358	1.60	58.28
15		COBB, DAVID G	A060 010J3	SR MAJ ACCT MGR	362	4.80	150.96
16		CRANE, J L	A050 010B3	MAJ ACCT MGR I	356	.48	17.48
17		QUINN, J J	A050 010B3	MAJ ACCT MGR I	363	5.12	103.12
18		UNLIG, DAVID F	A070 010B5	DIST SUPV I	357	3.00	79.26
19		LEHR, J C., JR	A050 010B3	MAJ ACCT MGR I	361	1.09	31.60
20		ARTZE, NECTOR	A050 010B3	MAJ ACCT MGR I	358	.30	8.34
21		GONZALEZ, H A., JR	A050 010B3	MAJ ACCT MGR I	364	5.12	121.93
22		GARDNER, R LANCE	A060 010B3	MAJ ACCT MGR I	362	3.84	116.59
23					360	.80	20.31
24					363	3.62	88.68
25		HOLLIER, LOUNDES	D060 010L4	SR LEGAL ASSISTANT	356	.32	6.80
26		LOPEZ, RICHARD	A070 010B3	C/I SPECIALIST I	085	1.60	54.91
27					356	1.60	56.00
28		TAYLOR, CLIFFORD., III	A050 010B3	MAJ ACCT MGR I	357	.66	15.87
29		LAHELAS, JORGE J	A040 010B4	CUST SVC FIELD SPECIALT	360	.19	4.48
30		KHOURY, MICHEL J	A050 010B3	MAJ ACCT MGR I	359	.12	2.88
31					359	.80	20.15
32		MODLIN, JEFFREY	A050 010B3	MAJ ACCT MGR I	359	.80	19.43
33		MORENO, R S	A060 01AB6	SUPV REV RECOVERY SUPPLY	363	1.81	63.75
34		WHITAKER, D C	A060 010J3	SR MAJ ACCT MGR	356	.07	3.37
35		MEMBERRY, BILLY H	A050 010B3	MAJ ACCT MGR I	355	6.87	209.71
36		GERME, K F., JR	A050 010B3	MAJ ACCT MGR I	356	2.06	64.33
37		HALL, TERRY L	A050 010B3	MAJ ACCT MGR I	355	.08	2.10
38		MURPHY, JENNIFER	P230 04060	ASSOC NUCLEAR PLT OPER	361	2.00	58.88
39		GILL, JAMES O	A060 010J3	SR MAJ ACCT MGR	360	.02	2.73
40		TRENDEL, R F	A030 010B5	CUST SVC FIELD SPECIALT	357	1.65	37.00
41					363	3.62	96.64
42					357	4.80	114.06
43					359	.80	19.90
44		BARTNICK, RONALD B	A060 010B3	C/I SPECIALIST II	085	.80	20.15
45		SMITH, DAVID A	A050 010B3	MAJ ACCT MGR I	358	.70	17.47

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHS	PRMT
-----	-----	-----	-----	-----	---	-----	---	---	-----	---	-----	-----
1	9512 BEE-NEW CONSTRUCTION	908430		BOSTIC, KEDRIC A., JR	A060	01UJ3	SR	MAJ ACCT MGR		358	.33	9.91
2				LLODRA, LARRY	A050	01UB3	MAJ	ACCT MGR I		362	.24	6.80
3										363	5.62	89.90
4				BERNANE, F B	A050	01UB3	MAJ	ACCT MGR I		363	.36	10.03
5				GRIA, MARLEN A	A050	01UB3	MAJ	ACCT MGR I		362	.60	15.89
6				AUGUS						361	.05	1.14
7				BOLAD						361	1.00	17.34
8				CRABT						355	5.50	92.88
9				HEMBY						364	6.40	124.00
10												
11	TOTAL ACCOUNT 908430											
12	TOTAL PROGRAM BEE-NEW CONSTRUCTION										216.96	5,834.67
13											216.96	5,834.67
14	BEE/BUSINESS ENERGY EVAL 908400			DARDENTO, R J	A050	01UB3	MAJ	ACCT MGR I		363	5.00	79.05
15				BISHOP, ROBERT V	A060	01YXA	END-USE	RESEARCH COORD		085	8.00	255.40
16				SHEAHAN, JOHN K	A060	01YEC	PROGRAM	MGR-C/I		085	128.00	3,448.00
17				HENDEZ, SUSAN BALL	A050	01UB3	MAJ	ACCT MGR I		361	8.37	206.86
18										363	6.00	164.78
19				ANDERSON, E A	A050	01UB3	MAJ	ACCT MGR I		357	2.68	71.69
20										359	.80	19.90
21				BAYNON, T J	T309	05475	LINE	SPECIALIST		364	2.40	58.51
22				SHAPIRO, SUSAN H	A070	01YHB	MARKET	PLANNING MGR		085	8.00	274.71
23				MESS, C J	A040	01UB4	CUST	SVC FIELD SPECIALI		361	20.46	537.77
24				DALTON, H C	A050	01UB3	MAJ	ACCT MGR I		358	8.00	192.10
25				PHILO, MICHAEL C	A060	01UJ3	SR	MAJ ACCT MGR		357	7.32	214.12
26				WILSON, ANNE F	A060	01UJ3	SR	MAJ ACCT MGR		356	2.10	69.27
27				CHALKER, R C	A050	01UB3	MAJ	ACCT MGR I		354	15.00	448.88
28				GRILLO, G E	A050	01UB3	MAJ	ACCT MGR I		363	.11	3.44
29				NOPGOOD, M J	A050	01UB3	MAJ	ACCT MGR I		363	1.92	68.06
30				WILLIAMS, BRENDA A	A050	01YFC	SR	C/I ANALYST		085	72.00	2,231.11
31				BUCCIARELLI, DOUGLAS	A050	01UB3	CUST	SVC FIELD SPECIALI		354	18.00	348.75
32				EASTERLING, R K	A050	01UB3	MAJ	ACCT MGR I		356	1.85	67.36
33				HIEBLA, H E	A050	01UB3	MAJ	ACCT MGR I		365	4.00	93.95
34				HAYWOOD, DANIEL J	A050	01UB3	MAJ	ACCT MGR I		359	10.00	218.63
35				BASHNEVO, MARIA GENA	A050	01UB3	MAJ	ACCT MGR I		364	4.24	101.76
36				WOMBLE, JEFFREY J	A050	01UB3	MAJ	ACCT MGR I		359	10.56	313.50
37				ARCHER, JOHN F., II	A050	01UB3	MAJ	ACCT MGR I		359	.16	4.44
38				DANIEL, JOHN H	A050	01UB3	MAJ	ACCT MGR I		360	4.00	99.75
39				DANN, ANNETTE H	A050	01UB3	MAJ	ACCT MGR I		354	2.00	51.70
40				DOGGERS, G D	A050	01ATX	RESSES	BUS FIELD SPEC I		358	1.20	23.75
41				WELLEN, R J	A060	01UB4	CUST	SVC FIELD SPECIALI		357	35.86	896.95
42				GROUT, E TODD	A050	01UB3	MAJ	ACCT MGR I		364	7.48	225.32
43										356	16.00	376.60
44				TRANONTANO, DEAN J	A050	01UB3	MAJ	ACCT MGR I		358	5.08	124.77

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	-----	-----	---	----	-----	---	-----	-----
2	512 BEE/BUSINESS ENERGY EVAL	903400						
3		ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	4.00	154.65
4		BALOGH, P W	A050	01UB3	MAJ ACCT MGR I	355	.40	13.35
5		GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	358	9.56	249.74
6		COPE, L G	A050	01UB3	MAJ ACCT MGR I	363	5.00	154.38
7		NORRISON, BLAKE B	A070	01UB3	C/I SPECIALIST I	085	8.00	211.10
8		ANTON, G J	A040	01YAK	HKT RESCH PROG ANAL I	085	8.00	224.51
9						355	8.00	220.20
10		COOKE, C B	A050	01UB3	MAJ ACCT MGR I	364	.48	12.44
11						359	8.00	208.00
12		BESLEY, V A	A060	01UK3	C/I SPECIALIST II	360	4.00	99.25
13						362	12.80	324.32
14		FERREZ, BLANCA R	A050	01AM4	SUPV INACTIVE RECV	363	3.00	75.08
15		FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	363	.60	19.25
16		BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	7.16	198.25
17		PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	354	.20	5.64
18		BLOMDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	362	.00	.00
19		THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	354	1.20	34.73
20		MUCCIO, CRAIG V	A050	01YAH	SR HKT RESCH PROG ANAL	085	8.00	199.30
21		DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	363	.00	.00
22		RONIG, STEPHEN E	A100	01UB2	AREA MGR COMML SVC	360	12.80	610.24
23		ATCHISON, C E, JR	T460	05835	SUBSTN MAINT FORMN -	354	8.00	189.20
24		COALING, J H	A050	01UB3	MAJ ACCT MGR I	356	1.50	38.92
25		BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	1.40	45.24
26		LIPINSKI, THOMAS H	A040	01MH7	DISTR SYS ANALYST I	354	17.60	426.37
27		SCHMITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIALI	355	17.30	329.47
28		HEMOLD, A L	A080	01PAH	EXTERNAL AFFAIRS MGR I	354	4.00	180.55
29		RODRIGUEZTRIAMA, P	A040	01UB4	CUST SVC FIELD SPECIALI	362	26.24	627.46
30						363	17.64	396.64
31						356	16.00	564.00
32		MAESTRI, NECTOR J	A050	01UB3	MAJ ACCT MGR I	363	7.00	192.24
33		MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	11.92	353.72
34						362	12.80	346.40
35		BRILL, EDWARD R	A060	01UK3	C/I SPECIALIST II	355	.80	21.29
36		GONZALEZ, MIRLA	A060	01YUA	SR PRODUCT EVAL ANALYST	085	.00	2.50
37		COHEN, A D	T125	05937	GROUNDMAN - SU	362	1.92	49.41
38		TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	356	56.80	1,319.04
39		DONINQUEZ, GUSTAVO	A070	01UB3	C/I SPECIALIST I	085	8.00	277.00
40		CAMPBELL, W P	A070	01H06	DIST ENG & OPERS PRIN E	354	16.80	519.12
41		KELLY, WINTON E, JR	A050	01UB3	MAJ ACCT MGR I	360	6.44	169.97
42		MELLS, JOHN B	P360	04562	REACTOR CONTROL OPERATR	362	12.80	361.92
43		RUSSELL, ALFRED G, JR	A050	01UB3	MAJ ACCT MGR I	359	.64	20.59
44						356	16.00	582.60
45						362	12.80	402.56
46		COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	356	4.80	174.78
47								
48								
49								
50								

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANK
-----	-----	-----	-----	-----	---	-----	---	---	-----	---	-----	-----
1	9512 BEE/BUSINESS ENERGY EVAL	908400		CRANE, J L	A050	01UB3	MAJ ACCT MGR I		363	6.24	206.26	
2				GUINN, J J	A050	01UB3	MAJ ACCT MGR I		357	8.00	211.30	
3				UNLIG, DAVID F	A070	01M05	DIST SUPV I		361	9.65	304.88	
4				LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I		358	16.78	466.25	
5				ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I		364	7.04	167.66	
6				RISLEY, R B	A060	01UK3	C/I SPECIALIST II		355	.80	21.69	
7				GONZALEZ, H A, JR	A050	01UB3	MAJ ACCT MGR I		362	10.24	310.91	
8				LYERLY, JENNETTE, SUBA	A050	01UB3	MAJ ACCT MGR I		360	5.00	118.75	
9				GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II		360	6.40	162.40	
10									363	6.00	167.16	
11				HOLLINER, LOURDES	D060	01GL4	SR LEGAL ASSISTANT		356	53.20	1,129.84	
12				LOPEZ, RICHARD	A070	01UB3	C/I SPECIALIST I		085	8.00	274.51	
13									356	16.00	360.00	
14				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I		357	3.76	90.43	
15				LAMELAS, JORGE J	A060	01UB4	CIET SVC FIELD SPECIALI		360	5.48	132.20	
16				WRIGHT, JOCELYN H	A060	01UB4	CIET SVC FIELD SPECIALI		360	2.00	49.38	
17				KIKORY, MICHEL J	A050	01UB3	MAJ ACCT MGR I		359	.24	5.72	
18				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I		364	11.00	250.11	
19									359	1.60	40.30	
20				HODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I		359	1.60	38.00	
21				DANTELEWIKI, V E, JR	A060	01UK3	SR MAJ ACCT MGR		355	7.70	224.28	
22				NOSEHO, R S	A060	01AB4	SUPV REV RECOVERY SUPRT		363	3.10	105.29	
23				WHITAKER, D C	A060	01UK3	SR MAJ ACCT MGR		356	6.65	261.10	
24				GAGER, HERBERT B	A030	01UB5	CIET SVC FIELD SPECIALI		361	21.00	496.13	
25				HEMBERY, BILLY H	A050	01UB3	MAJ ACCT MGR I		355	1.00	30.53	
26				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II		363	7.00	249.99	
27				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I		356	3.55	111.16	
28				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I		355	.16	4.19	
29				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER		361	19.30	568.02	
30				GILL, JAMES O	A060	01UK3	SR MAJ ACCT MGR		360	.16	21.84	
31				TRENDEL, R F	A030	01UB5	CIET SVC FIELD SPECIALI		357	61.60	928.60	
32									363	6.00	160.36	
33				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I		356	11.00	275.41	
34				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I		360	3.00	106.09	
35									357	12.80	304.16	
36				PRIETO, ROSA NOVO	A050	01A23	FIELD REP SUPV II		364	3.20	75.00	
37									359	1.60	39.80	
38				SCOTT, GERALD B	D060	01X16	DUCT SYSTEM SPECIALIST		363	6.00	110.30	
39				EARTHICK, RONALD B	A060	01UK3	C/I SPECIALIST II		085	6.00	100.75	
40				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I		358	5.82	165.28	
41				ROSTIC, KEDRIC A, JR	A060	01UK3	SR MAJ ACCT MGR		358	.85	25.77	
42				LLORDA, LARRY	A050	01UB3	MAJ ACCT MGR I		362	.44	18.12	
43									363	6.00	149.18	
44				BERNANE, F B	A050	01UB3	MAJ ACCT MGR I		363	.60	16.45	
45												
46												
47												
48												
49												
50												

000079

fpec.fex
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	9512 BEE/BUSINESS ENERGY EVAL	908400	99235	ORIA, HARLEN A	A050	01UB3	MAJ	ACCT	MGR I	362	1.60	42.36
2				AGREM, AGREM, P D	D070	010E4	ENERGY	MGT	SPEC	586	17.00	318.83
3				ALVAR						364	23.00	470.08
4				ANDRE						363	31.12	631.58
5				AUGUS						361	27.48	625.11
6				AUGUSTO, E H	D080	010C0	SR	FIELD	REP - C/I	380	18.00	364.00
7				BASTO						380	4.00	56.80
8				BASTON, JOHN C	D060	010C8	FIELD	REP	II - C/I	380	1.28	44.11
9				BEE, A BEE, A H	D060	010E5	ENERGY	MGT	CONSULTANT	730	.25	6.64
10				BER, A						359	31.40	587.57
11				BER, ALAN	D070	010C0	FIELD	REP	I - C/I	380	6.40	140.36
12				BOLAD						361	9.34	185.47
13				BOWEN						430	5.30	104.02
14				BRANT BRANTLEY, LISA A	D030	01X1C	SENIOR	OFFICE	CLERK	595	1.00	10.22
15				CANTY CANTYRES, WANDA B	D040	01X1E	ADMINISTRATIVE		SPEC	584	2.00	30.35
16				CHAPR						354	32.00	631.60
17				CHARN CHARRELL, TERESA J	D050	01X1F	SR	ADMINISTRATIVE	SPEC	354	9.00	129.71
18				CONRO						584	.00	.00
19				CRABY						355	31.60	533.65
20				CROW, CROW, S R	D070	010E4	ENERGY	MGT	SPEC	810	40.00	822.00
21				DAVIE DAVIES FLICKINGER, NA	D070	010E4	ENERGY	MGT	SPEC	474	7.00	121.71
22				DEBIE						730	.25	3.05
23				DORAN						740	43.75	896.88
24				DONANO, GARY B	D070	010E4	ENERGY	MGT	SPEC	740	29.00	594.50
25				EARLE EARLE, BONNIE H	D060	010X2	LEG	COMM/INDUSTRIAL-ASST		360	5.88	116.66
26				ECHES ECHEGOTEN, C O	D070	010C0	FIELD	REP	I - C/I	362	9.40	196.81
27				EGUAR EGJARAS, C L	D070	010E4	ENERGY	MGT	SPEC	810	40.00	837.50
28				EMMON EMMONS, V G	D060	010E5	ENERGY	MGT	CONSULTANT	219	6.75	129.09
29				FORD, FORD, NANCY E	D040	01X1E	ADMINISTRATIVE		SPEC	595	2.25	32.80
30				FRICK						361	52.00	942.50
31				GANNO						358	32.65	626.07
32				GARRE						360	4.00	61.75
33				GONZA GONZALEZ, IDANIA	D070	010E4	ENERGY	MGT	SPEC	810	40.00	822.00
34				GRAFF						730	13.25	252.41
35				GRAFFEO, JOHN	D070	010E4	ENERGY	MGT	SPEC	810	40.00	762.00
36				HARRI HARRIS, R F	D070	010E4	ENERGY	MGT	SPEC	595	7.25	154.51
37				HARTL HARTLEY, PATTIE B	D060	010E5	ENERGY	MGT	CONSULTANT	584	.25	5.08
38				HUMPH						364	27.20	569.50
39				JONES JONES, DONALD E	D080	010C0	SR	FIELD	REP - C/I	355	18.40	391.92
40				KINAR KINARD, MICHAEL A	A030	01UB5	CUST	SVC	FIELD SPECIALI	360	8.25	145.92
41				KNOTT KNOTT, J G	D070	010E4	ENERGY	MGT	SPEC	220	13.50	250.43
42				LACHA LACHANCE, J F	D070	010E4	ENERGY	MGT	SPEC	810	40.00	837.50
43				LANGF						740	3.00	42.19
44				LASSE LASSEN, CHRISTINE L	D050	01X1F	SR	ADMINISTRATIVE	SPEC	474	.75	10.61
45												
46												
47												
48												
49												
50												

000080

fpec.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9512	BEE/BUSINESS ENERGY EVAL	908400	LEIKA					810	42.50	966.88
			LEWIS LEWIS, JOHN E		0070	010E4	ENERGY MGT SPEC	110	12.00	223.36
			MACRA					219	5.50	112.34
			MATUL MATULAY, PATRICIA D		0050	01X1F	SR ADMINISTRATIVE SPEC	586	.25	5.18
			HAZEL					363	33.00	639.78
			MCBEE					740	.50	7.43
			MCNEA MCNEAL, H J		0070	010CC	FIELD REP I - C/I	360	50.52	1,056.50
			MCNUT MCNUT, BRIAN R		0070	010E4	ENERGY MGT SPEC	595	40.00	715.00
			NEWBY					364	16.00	310.00
			PEREZ					363	18.56	388.60
			PERO, PERO, ADELYN H		0070	010E4	ENERGY MGT SPEC	474	.50	8.60
			POWEL POWELL, GLENDA B		0050	01X1F	SR ADMINISTRATIVE SPEC	354	8.00	117.30
			POWELL, JOSEPH E., JR		0060	010E5	ENERGY MGT CONSULTANT	586	25.75	403.26
			RATIS					730	1.00	15.55
			RUSSE					355	8.00	116.00
			SAVIG SAVIG, RICHARD L		0060	010E5	ENERGY MGT CONSULTANT	584	36.75	608.67
			SCARR SCARR, BARBARA O		0060	010E5	ENERGY MGT CONSULTANT	588	7.75	107.05
			SCHAA SCHAAF, KATHRYN A		0060	010E5	ENERGY MGT CONSULTANT	584	2.25	36.93
			SCOTT					364	4.00	60.25
			SELPA					864	3.75	46.08
			SHOOS SHOOSMITH, PAMELA J		0060	010CB	FIELD REP II - C/I	354	29.75	506.07
			SHEAD SHEAD, SUZANNE A		0040	01X1E	ADMINISTRATIVE SPEC	595	1.50	17.52
			SUPPE SUPPERELL, ROBERT A		0060	010E5	ENERGY MGT CONSULTANT	450	15.25	308.63
			URBAN					730	1.25	19.61
			WALLA WALLACE, SUSANNE E		0060	010E5	ENERGY MGT CONSULTANT	219	4.00	77.50
			WILLI WILLIAMS, JUDITH G		0060	010E5	ENERGY MGT CONSULTANT	110	12.25	227.39
			WILSO					358	27.00	614.25
			WILSON, C J		0070	010E4	ENERGY MGT SPEC	588	44.50	920.04
			WINFR WINFREY, ROY L		0070	010E4	ENERGY MGT SPEC	595	.25	5.03
			WOOTE WOOTE, G C., III		0070	010CC	FIELD REP I - C/I	362	34.20	716.05
			WRIGHT					740	3.00	37.61
			WRIGHT, DIANNE C		0040	01X1E	ADMINISTRATIVE SPEC	720	7.50	94.03
			WYNN					359	24.00	545.60
			WYNN, MARK P		0080	010CD	SR FIELD REP - C/I	360	19.52	443.59
			YOUNG YOUNGBLOOD, JAMES F.,		0070	010E4	ENERGY MGT SPEC	586	2.00	45.50
*TOTAL ACCOUNT 908400									2419.95	56,024.82
*TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL									2419.95	56,024.82
	C/I A/C CHILLER PGM	908160						365	17.60	465.08
			NELSON, L S		A070	01UR3	C/I SPECIALIST I	365	17.60	583.88
			NARGENTO, R J		A050	01UR3	HAJ ACCT MGR I	303	.50	13.07
			BISHOP, ROBERT V		A060	01YXA	END-USE RESEARCH COORD	085	9.60	306.48
			HENDEZ, SUSAN BALL		A050	01UR3	HAJ ACCT MGR I	361	.25	6.04

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
9512	C/I A/C CHILLER PGM	908160						363	1.00	27.24
				ANDERSON, E A	A050	01083	HAJ ACCT MGR I	357	.21	5.62
								359	.80	19.90
				SHAPIRO, SUSAN H	A070	01106	POCKET PLANNING MGR	085	9.80	327.64
				WEBB, C J	A040	01084	CUST SVC FIELD SPECIALT	361	.86	11.66
				PHILO, MICHAEL C	A060	01023	SR HAJ ACCT MGR	357	.79	23.22
				WOODRUFF, W C	A050	01083	SR CONTR CONSTR REP	365	14.40	375.30
				GRILLO, G E	A050	01083	HAJ ACCT MGR I	363	6.42	195.95
				WOPKOD, W J	A050	01083	HAJ ACCT MGR I	363	.90	34.04
				HIEBLA, H E	A050	01083	HAJ ACCT MGR I	365	12.40	290.04
				MONBLE, JEFFREY J	A050	01083	HAJ ACCT MGR I	359	.28	8.28
				ARCHER, JOHN F., II	A050	01083	HAJ ACCT MGR I	359	.08	2.22
				WELLEN, R J	A040	01084	CUST SVC FIELD SPECIALT	357	.17	4.25
				GROUY, E TODD	A050	01083	HAJ ACCT MGR I	361	.03	.68
				TRAMONTANO, DEAN J	A050	01083	HAJ ACCT MGR I	358	.10	3.93
				NIX, JOHN H	A060	01083	C/I SPECIALIST II	365	8.80	241.36
				ROQUE, ALBERTO	A070	01106	SR PROG MGR	085	4.80	165.39
				FISCHER, SHARON G	0080	01081	SR TECH - SYSTEM PLNG	365	8.00	200.10
				GUTIERREZ, J P	A040	01083	HAJ ACCT MGR II	358	.12	3.15
				MORRISON, BLAKE B	A070	01083	C/I SPECIALIST I	085	9.80	337.32
				ANTON, G J	A040	01106	HKT RESCH PROG ANAL I	085	9.80	269.40
								355	1.60	44.04
				KUNZ, THOMAS C	A060	01083	C/I SPECIALIST II	365	17.60	487.36
				NOBLE, R E., JR	A070	01106	SR PROG MGR	085	19.20	557.04
								362	4.80	121.82
				MUNIZ, V H	A050	01083	HAJ ACCT MGR I	365	.84	19.74
				PEREZ, BLANCA R	A050	01084	SUPV INACTIVE RECV	363	.90	12.41
				FERRER, RAMON	A060	01023	SR HAJ ACCT MGR	363	.10	3.18
				BLOCH, P C	A050	01083	HAJ ACCT MGR I	358	.32	8.87
				PONITZ, KEITH P	A050	01083	HAJ ACCT MGR I	354	20.08	583.75
				BLONDET, LILLIAN P	A050	01083	HAJ ACCT MGR I	362	.00	.00
				MUCCIO, CRAIG V	A050	01106	SR HKT RESCH PROG ANAL	085	9.80	237.16
				DIAZ, OSCAR J	A050	01083	HAJ ACCT MGR I	363	.00	.00
				BOHIG, STEPHEN E	A100	01082	AREA MGR COMPL SVC	360	4.80	228.84
				ADDER, E A., JR	A050	01083	HAJ ACCT MGR I	365	.84	21.04
				BARBER, RICHARD F	A050	01083	HAJ ACCT MGR I	359	.70	22.62
				EASTERLING, J B., JR	A090	01083	DIST AREA MANAGER II	365	6.40	357.36
				RODRIGUEZTRIANA, P	A040	01084	CUST SVC FIELD SPECIALT	362	.84	20.09
								363	2.10	65.08
				MAESTRI, HECTOR J	A050	01083	HAJ ACCT MGR I	363	.50	13.62
				MELIANS, S G	A060	01023	SR HAJ ACCT MGR	361	.12	3.93
								362	4.80	129.90
				RODRIGUEZ, N G	A060	01023	SR HAJ ACCT MGR	365	2.56	68.29
				GONZALEZ, MIRLA	A060	01106	SR PRODUCT EVAL ANALYST	085	.00	3.00

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
9512 C/I A/C CHILLER PGM	908160	COHEN, A D	T125	05937	GROUNDMAN - SU	362	.72 18.53
		CANCIO, EDWARD P	A050	01083	HAJ ACCT NGR I	383	12.80 338.88
		DONIQUEZ, GUSTAVO	A070	01083	C/I SPECIALIST I	083	9.80 332.40
		KELLY, WINTON E., JR	A050	01083	HAJ ACCT NGR I	380	.17 9.60
		MILLS, JOHN B	P580	04362	REACTOR CONTROL OPERATR	382	4.80 135.72
		RUSILLO, ALFRED G., J	A050	01083	HAJ ACCT NGR I	339	.32 10.36
					382	4.80 158.96	
		CHANE, J L	A050	01083	HAJ ACCT NGR I	383	5.12 183.12
					383	17.60 435.82	
0		QUINN, J J	A050	01083	HAJ ACCT NGR I	337	1.00 26.41
1		UNLIG, DAVID F	A070	01083	UTST SUPV I	381	.38 18.45
2		LENN, J C., JR	A050	01083	HAJ ACCT NGR I	338	.08 1.87
3		ARTZ, HECTOR	A050	01083	HAJ ACCT NGR I	383	1.92 47.75
4		RISLEY, R B	A060	01083	C/I SPECIALIST II	383	8.80 236.39
5		GONZALEZ, N A., JR	A050	01083	HAJ ACCT NGR I	382	5.84 110.39
6		GARDNER, R LANCE	A060	01083	C/I SPECIALIST II	380	2.40 60.91
7					383	1.00 24.32	
8		LOPEZ, RICHARD	A070	01083	C/I SPECIALIST I	083	9.80 329.40
9		TAYLOR, CLIFFORD, III	A050	01083	HAJ ACCT NGR I	337	.22 9.28
0		LAMELAS, JORGE J	A040	01084	CUST SVC FIELD SPECIALT	380	.58 13.39
1		KIMMAY, MICHEL J	A050	01083	HAJ ACCT NGR I	339	.12 2.86
2		BLARY, DAVID R	A050	01083	HAJ ACCT NGR I	383	7.04 184.83
3					339	.80 20.15	
4		NODLIN, JEFFREY	A050	01083	HAJ ACCT NGR I	339	.80 19.45
5		DANIELEWIKI, W E., JR	A060	01033	SR HAJ ACCT NGR	333	2.00 38.30
6		NORENO, R B	A060	01086	SUPV REV RECOVERY SUPPT	383	.30 17.49
7		MEMBERRY, BILLY H	A050	01083	HAJ ACCT NGR I	333	3.92 119.82
8		MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLY OPER	381	1.18 34.36
9		GILL, JAMES O	A060	01033	SR HAJ ACCT NGR	380	1.88 49.87
0		TRENDEL, R F	A030	01085	CUST SVC FIELD SPECIALT	337	.33 12.33
1					383	1.00 26.32	
2		PARTIN, LEROY H	A050	01083	HAJ ACCT NGR I	380	2.00 70.73
3					337	1.80 38.02	
4					339	.80 19.90	
5					383	18.00 442.00	
6		BARTNICK, RONALD B	A060	01083	C/I SPECIALIST II	083	4.80 120.90
7		SMITH, DAVID A	A050	01083	HAJ ACCT NGR I	338	.14 3.50
8		BOSTIC, KEDRIC A., JR	A060	01033	SR HAJ ACCT NGR	338	3.07 93.48
9		LLODRY, LARRY	A050	01083	HAJ ACCT NGR I	382	.24 6.80
0					383	1.00 24.66	
1		BERNARD, P B	A050	01083	HAJ ACCT NGR I	383	.10 2.75
2		ORIA, MARLEN A	A050	01083	HAJ ACCT NGR I	382	.80 15.89
3		AUGUS			381	.03 .66	
4		BOLAD			381	.38 10.13	
5							
6							
7							
8							
9							
0							

000083

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9312 C/I A/C CHILLER PGR	908180	LUTES	LUTES, IRIS L	0060	010X2	LGR CORR/INDUSTRIAL-ASST	365	12.80	247.84
2				WORTH, WALTER A	0050	010X1	SR ADMINISTRATIVE SPEC	365	8.40	91.68
3				WORTH, WALTER A	0060	010X2	LGR CORR/INDUSTRIAL-ASST	365	8.40	121.52
4										
5	TOTAL ACCOUNT 908180								393.05	11,229.07
6	TOTAL PROGRAM C/I A/C CHILLER PGR								393.05	11,229.07
7										
8	C/I BCT PROGRAM	908190		STUFF, L B	A050	011EC	PROGRAM MGR-C/I	085	72.00	2,160.00
9										
10	TOTAL ACCOUNT 908190								72.00	2,160.00
11	TOTAL PROGRAM C/I BCT PROGRAM								72.00	2,160.00
12										
13	C/I BUILDING ENVELOPE	908300		RODE, ALBERTO	A070	011EC	SR PROG MGR	085	48.00	1,855.80
14								085	96.00	2,593.20
15										
16	TOTAL ACCOUNT 908300								144.00	4,449.00
17	TOTAL PROGRAM C/I BUILDING ENVELOPE								144.00	4,449.00
18										
19	C/I EFFICIENT MOTORS PGR	908140		BISHOP, ROBERT V	A060	011XA	END-USE RESEARCH COORD	085	3.20	102.16
20				SHAPIRO, SUSAN H	A070	011NB	MARKET PLANNING MGR	085	3.20	109.87
21				RODE, ALBERTO	A050	010B3	HAJ ACCT MGR I	365	2.00	70.90
22				RODE, ALBERTO	A070	011EC	SR PROG MGR	085	33.60	1,299.07
23				GUTIERREZ, J P	A040	010C3	HAJ ACCT MGR II	358	1.00	26.13
24				WORTH, WALTER A	A070	010B3	C/I SPECIALIST I	085	3.20	112.44
25				ANTON, B J	A040	011AK	HAJ RESEARCH PROG ANAL I	085	3.20	89.80
26				RUCCIO, CHRIS V	A050	011AN	SR HKT RESEARCH PROG ANAL	085	3.20	79.72
27				GONZALEZ, RINCA	A080	011AK	SR PRODUCT EVAL ANALYST	085	.00	1.00
28				DONIGUEZ, GUSTAVO	A070	010B3	C/I SPECIALIST I	085	3.20	110.80
29				LOPEZ, RICHARD	A070	010B3	C/I SPECIALIST I	085	3.20	105.80
30				BARTWICK, RONALD B	A060	010B3	C/I SPECIALIST II	085	1.60	40.30
31				SCAR, SCAR, BARBARA O	0060	010E5	ENERGY MGT CONSULTANT	588	.25	3.43
32										
33	TOTAL ACCOUNT 908140								60.85	2,155.44
34	TOTAL PROGRAM C/I EFFICIENT MOTORS PGR								60.85	2,155.44
35										
36	C/I EFFICIENT LIGHTING	908170		DARGENTO, R J	A050	010B3	HAJ ACCT MGR I	363	23.53	620.17
37				BISHOP, ROBERT V	A060	011XA	END-USE RESEARCH COORD	085	12.80	408.64
38				SHAPIRO, SUSAN H	A050	010B3	HAJ ACCT MGR I	361	41.69	1,029.85
39								363	17.06	468.84
40				ANDERSON, E A	A050	010B3	HAJ ACCT MGR I	357	21.26	568.71
41								359	3.20	79.60
42				BAYRON, Y J	Y309	05475	LINE SPECIALIST	364	.80	19.47
43				SHAPIRO, SUSAN H	A070	011NB	MARKET PLANNING MGR	085	12.80	439.53
44				THIB, C J	A040	010B4	CUST SVC FIELD SPECIALT	361	31.25	820.28
45										
46										
47										
48										
49										
50										

P. 1111

fpac.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
-----	-----	-----	-----	-----	-----	---	----	-----	---	-----	-----
1	9512 C/I EFFICIENT LIGHTING	908170		DALTON, H C	A050 01UB3			HAJ ACCT MGR I	358	10.00	240.13
2				PHILO, RICHARD C	A050 01UJ3			SR HAJ ACCT MGR	357	14.74	423.64
3				WILSON, ANNE F	A050 01UJ3			SR HAJ ACCT MGR	356	8.89	293.26
4				CHALKER, R C	A050 01UB3			HAJ ACCT MGR I	354	4.40	131.66
5				WOODRUFF, W C	A050 01MCS			SR CONTR CONSTR REP	365	14.40	375.30
6				GRILLO, G E	A050 01UB3			HAJ ACCT MGR I	363	6.11	186.82
7				WOPGOD, W J	A050 01UB3			HAJ ACCT MGR I	365	9.24	327.59
8				BUCCIARELLI, DOUGLAS	A050 01UB5			CUST SVC FIELD SPECIALI	354	51.36	995.07
9				EASTERLING, R K	A050 01UB3			HAJ ACCT MGR I	356	1.67	60.63
10				WTEBLA, W B	A050 01UB3			HAJ ACCT MGR I	365	1.56	37.26
11				KAYWOOD, DANIEL J	A050 01UB3			HAJ ACCT MGR I	359	5.00	109.31
12				BASHNEVO, MARIA GEMA	A050 01UB3			HAJ ACCT MGR I	364	20.16	483.84
13				WONBLE, JEFFREY J	A050 01UB3			HAJ ACCT MGR I	359	17.12	508.25
14				ARCHER, JOHN F., II	A050 01UB3			HAJ ACCT MGR I	359	.32	8.88
15				DANIEL, JOHN R	A050 01UB3			HAJ ACCT MGR I	360	12.45	310.47
16				DANN, ANNETTE H	A050 01UB3			HAJ ACCT MGR I	354	15.00	387.75
17				SODDERS, G D	A050 01ATX			RESCHN BUS FIELD SPEC I	358	95.40	1,887.73
18				WISHARD, W H	A050 01UB3			HAJ ACCT MGR I	355	2.00	72.83
19				MELLEN, R J	A050 01UB4			CUST SVC FIELD SPECIALI	357	74.52	1,863.93
20				GROUT, E TODD	A050 01UB3			HAJ ACCT MGR I	364	30.33	913.54
21									356	14.40	378.94
22				TRANMONTANO, DEAN J	A050 01UB3			HAJ ACCT MGR I	358	4.12	101.21
23				ROQUE, ALBERTO	A070 01YCC			SR PROG MGR	085	6.40	247.39
24				BALOGH, F W	A050 01UB3			HAJ ACCT MGR I	355	3.40	113.48
25				FISCHER, SHARON G	D000 010R1			SR TECH - SYSTEM PLNG	365	8.00	200.10
26									360	24.00	585.00
27				GUTIERREZ, J P	A040 01UC3			HAJ ACCT MGR II	358	5.84	152.57
28				COPE, L G	A050 01UB3			HAJ ACCT MGR I	363	27.00	833.63
29				MORRISON, BLAKE B	A070 01UB3			C/I SPECIALIST I	085	12.80	449.76
30				ANTON, G J	A040 01YAK			MKT RESCHN PROG ANAL I	085	12.80	359.14
31									355	32.00	880.80
32				COOKE, C B	A050 01UB3			HAJ ACCT MGR I	364	.75	19.44
33									359	8.00	208.60
34				BESLEY, W A	A060 01UC3			C/I SPECIALIST II	360	.30	39.24
35									365	6.00	155.55
36									362	16.00	405.40
37				RAMIZ, V B	A050 01UB3			HAJ ACCT MGR I	365	.08	2.47
38				PEREZ, BLANCA R	A050 01AM4			SUPV INACTIVE RECV	363	8.53	213.61
39				FERRER, RAMON	A060 01UJ3			SR HAJ ACCT MGR	363	1.70	54.76
40				BLOCH, P C	A050 01UB3			HAJ ACCT MGR I	358	6.24	172.76
41				POWITZ, KEITH P	A050 01UB3			HAJ ACCT MGR I	354	.20	5.64
42				BLOMDET, LILLIAN P	A050 01UB3			HAJ ACCT MGR I	362	.00	.00
43				THOMSON, MARK A	A050 01UB3			HAJ ACCT MGR I	354	14.80	428.26
44				MACCIO, CRAIG V	A050 01YAH			SR MKT RESCHN PROG ANAL	085	12.80	318.88
45											
46											
47											
48											
49											
50											

4/11/96

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	GRD	CODE	-----	---	-----	-----
9512	C/I EFFICIENT LIGHTING	908170		DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	363	30.00	850.13
				ROHLG, STEPHEN C	A100	01UB3	AREA MGR COMM SVS	360	9.60	457.68
				ADGER, S A, JR	A050	01UB3	MAJ ACCT MGR I	365	4.00	134.43
				ATKINSON, C E, JR	T460	05855	SUBSTATION MAINT FOREW	354	12.00	283.80
				COLLINS, J H	A050	01UB3	MAJ ACCT MGR I	356	9.35	348.52
				GARDER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	7.00	252.04
				LIPINSKI, THOMAS H	A040	01UB7	DISTR SVS ANALYST I	354	45.00	1,144.93
				SCHULTZ, KATHY L	A020	01UB5	CUST SVS FIELD SPECIALT	355	94.40	1,770.24
				EASTERLING, J B, JR	A000	01UB3	DIST AREA MANAGER II	365	.00	44.67
				HEMBOLD, A L	A000	01PAH	EXTERNAL AFFAIRS MGR I	354	4.00	188.55
				RODRIGUEZ, ANA, P	A040	01UB4	CUST SVS FIELD SPECIALT	362	42.00	1,023.46
								363	50.20	1,420.06
								356	14.40	507.60
				LIGER, R A	A040	01UB4	CUST SVS FIELD SPECIALT	362	160.00	3,730.00
				MAESTRI, VICTOR J	A050	01UB3	MAJ ACCT MGR I	365	19.53	536.31
				MELIAND, G G	A050	01UB3	SR MAJ ACCT MGR	361	21.30	623.12
								366	10.00	433.00
				RODRIGUEZ, H G	A060	01UB3	SR MAJ ACCT MGR	365	.32	11.04
				BRILL, EDWARD R	A060	01UB3	C/I SPECIALTST II	355	.00	21.29
				SCHWABER, MRLA	A000	01YU4	SR PRODUCT EVAL ANALYST	083	.00	3.99
				COHEN, A S	T123	05937	GROUNDWATER SU	362	0.00	104.72
				GANGIO, EDWARD F	A050	01UB3	MAJ ACCT MGR I	365	1.00	64.86
				TORRELLI, PHILIP	A040	01UB4	CUST SVS FIELD SPECIALT	354	49.32	1,037.36
				CONWAY, GUSTAVO	A070	01UB3	C/I SPECIALTST I	083	12.00	443.20
				CAMPBELL, V F	A070	01UB6	DIST ENG & OPER PRIN E	354	4.00	153.26
				KELLY, WINFON E, JR	A030	01UB3	MAJ ACCT MGR I	360	4.30	113.41
				MELLS, JOHN S	P560	04562	REACTOR CONTROL OPERATOR	362	10.00	452.40
				RUGGILLO, ALFRED G, JR	A050	01UB3	MAJ ACCT MGR I	357	3.20	103.36
								360	24.00	799.20
								356	14.40	324.34
								362	10.00	303.20
				WATDA, G F	A050	01UB3	MAJ ACCT MGR I	361	20.00	633.00
				ODD, DAVID G	A060	01UB3	SR MAJ ACCT MGR	350	0.32	302.96
				CRANE, J L	A030	01UB3	MAJ ACCT MGR I	363	7.20	260.38
				GUINN, J J	A030	01UB3	MAJ ACCT MGR I	337	29.00	785.97
				REILMAN, LINDA L	A030	01UB3	MAJ ACCT MGR I	361	12.00	303.00
				WILTS, DAVID F	A070	01UB5	DIST SUPV I	361	8.78	213.37
				LEHR, J C, JR	A030	01UB3	MAJ ACCT MGR I	338	0.42	233.98
				ARTS, VICTOR	A030	01UB3	MAJ ACCT MGR I	364	3.20	123.63
				RISLEY, R S	A000	01UB3	C/I SPECIALTST II	355	.00	21.49
				SCHWABER, M A, JR	A030	01UB3	MAJ ACCT MGR I	362	12.00	308.64
				LYERLY-SCHNETTE, SUSAN	A030	01UB3	MAJ ACCT MGR I	360	2.40	36.99
				SAND, G E	A000	01YU8	PRODUCT MANAGER	083	121.00	2,300.32
				SANDER, R LAMPE	A000	01UB3	C/I SPECIALTST II	360	4.00	121.74

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpac.fax

11/18/96

	DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PRHS	PAINT
	----- 9512 C/I EFFICIENT LIGHTING	908170	---	----	--	- - - -	-----
1					363	17.06	418.68
2		HOLLINER, LOURDES	D060 01Q14	SR LEGAL ASSISTANT	356	34.80	740.76
3		LOPEZ, RICHARD	A070 01UB3	C/I SPECIALIST I	085	12.80	439.14
4					356	14.40	324.00
5					354	67.20	1,512.00
6		TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	357	20.32	488.64
7		LAMELAS, JORGE J	A040 01UB4	CUST SVC FIELD SPECIALI	360	83.08	2,005.05
8		MONTGOMERY, JOCELYN H	A040 01UB4	CUST SVC FIELD SPECIALI	360	26.50	654.22
9		KHOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	359	16.48	393.47
10		BARRY, DAVID E	A050 01UB3	MAJ ACCT MGR I	365	.88	20.61
11					359	3.20	80.60
12		NODLIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	359	3.20	77.80
13		DANTELEMBERT, V E., JR	A060 01UJ3	SR MAJ ACCT MGR	355	5.40	175.17
14		MORENO, R S	A060 01AB6	SUPV REV RECOVERY SUPPT	363	8.53	301.01
15		WHITAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	356	4.09	211.81
16					359	80.00	2,020.00
17		GAGER, HERBERT B	A030 01UB5	CURT SVC FIELD SPECIALI	361	41.00	968.63
18		NEWMERRY, BILLY N	A050 01UB3	MAJ ACCT MGR I	355	15.15	442.47
19		CALLEJA, R A	A060 01UC3	C/I SPECIALIST II	363	18.00	642.83
20		GERMAN, F., JR	A050 01UB3	MAJ ACCT MGR I	356	6.50	203.38
21		HALL, TERRY L	A050 01UB3	MAJ ACCT MGR I	355	7.90	206.98
22		MURPHY, JENNIFER	F230 04060	ASSOC NUCLEAR PLT OPER	361	13.50	397.52
23		GILL, JAMES O	A060 01UJ3	SR MAJ ACCT MGR	360	1.72	57.85
24		TRENDEL, R P	A030 01UB5	CUST SVC FIELD SPECIALI	357	25.30	567.36
25					363	17.06	456.24
26		OLMICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I	354	15.00	375.57
27		PARTIN, LEROY H	A050 01UB3	MAJ ACCT MGR I	360	9.60	339.49
28					357	9.60	228.12
29		PRIETO, ROSA NOYO	A050 01A23	FIELD REP SUPERVIS II	364	.80	18.75
30					359	3.20	79.60
31		SCOTT, GERALD R	D040 01XJ6	DUCT SYSTEM SPECIALIST	363	15.00	413.63
32					365	16.00	442.00
33		BARNWICK, RONALD B	A060 01UC3	C/I SPECIALIST II	085	6.40	161.20
34		SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I	358	.98	24.46
35		BOSTIC, KEDRIC A., JR	A060 01UJ3	SR MAJ ACCT MGR	358	18.46	562.88
36		LLOYDA, LARRY	A050 01UB3	MAJ ACCT MGR I	362	.80	22.66
37					363	17.06	426.66
38		BERRANE, F B	A050 01UB3	MAJ ACCT MGR I	363	33.70	935.32
39		O'RIA, HARLEN A	A050 01UB3	MAJ ACCT MGR I	362	10.00	264.75
40		AGNEW AGNEW, P D	D070 01QB4	ENERGY NGT SPEC	586	10.00	177.12
41		ALVAR			364	10.00	204.38
42		ANDRE			363	4.88	102.16
43		ARBUS			361	24.34	553.80
44		AUGUSTO, E H	D090 01QC0	SR FIELD REP - C/I	360	14.75	335.55
45							
46							
47							
48							
49							
50							

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOE CODE	JOB DESCRIPTION	LOC	PRHS	PRMT
19512	C/I EFFICIENT LIGHTING	908170	BASKI					582	.50	6.57
2			BASTO BASTON, JOHN C	D060	010CB	FIELD REP II - C/I	360	22.12		351.74
3			BEE, A BEE, A N	D060	010E5	ENERGY MGT CONSULTANT	730	.25		4.84
4			BER, A				359	13.04		244.01
5			BER, ALAN	D070	010CC	FIELD REP I - C/I	360	5.60		122.80
6			BOLAD				361	6.87		118.88
7			BRANT BRANTLEY, LISA A	D030	01X1C	SENIOR OFFICE CLERK	595	1.50		15.32
8			CALHO				582	.25		3.11
9			CHAPH				354	56.00		1,105.30
10			CRABT				355	28.66		484.00
11			DEDIE				730	.25		3.05
12			DILEL DILELLA, GELSYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	362	120.00		1,908.51
13			DONAH				740	38.00		779.00
14			DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	740	14.50		297.25
15			EARLE EARLE, BONNIE M	D060	010X2	LRG COMM/INDUSTRL-ASST	360	5.13		102.07
16			ECHEG ECHEGOTEN, C O	D070	010CC	FIELD REP I - C/I	362	4.20		87.95
17			FORD, FORD, NANCY E	D040	01X1E	ADMINISTRATIVE SPEC	595	4.25		61.91
18			FRICK				361	23.00		416.88
19			GARRO				358	23.55		509.10
20			GRAFF				730	14.25		271.42
21			HARRI HARRIS, AMIE L	D060	010E5	ENERGY MGT CONSULTANT	586	.25		5.41
22			HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	24.25		521.60
23			HARTL HARTLEY, PATTIE B	D060	010E5	ENERGY MGT CONSULTANT	586	.50		10.16
24			IRUPH				364	4.80		100.50
25			JONES				740	1.75		33.38
26			JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	355	25.80		549.54
27			KEENE KEENE, J K	D060	010E5	ENERGY MGT CONSULTANT	595	.25		4.02
28			KINAR KINARD, MICHAEL A	A030	01UB5	CUST SVC FIELD SPECIALT	360	22.00		389.13
29			LACHA				864	10.25		214.61
30			LANGF				740	2.75		38.67
31			LEIKA				740	4.00		91.00
32			LUTES LUTES, IRIS L	D060	010X2	LRG COMM/INDUSTRL-ASST	365	1.60		30.98
33			MARTI MARTIN, AIXA	D050	01X1F	SR ADMINISTRATIVE SPEC	365	.80		11.46
34			MATUL MATULAY, PATRICIA D	D050	01X1F	SR ADMINISTRATIVE SPEC	586	.50		8.36
35			HAZEL				363	50.00		969.38
36			MCEA MCEAL, H J	D070	010CC	FIELD REP I - C/I	360	42.00		878.33
37			MCHUTT MCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	50.00		893.75
38			MCVAD MCVADON, VIRGINIA A	D060	010X2	LRG COMM/INDUSTRL-ASST	365	.80		15.19
39			HEMBY				364	32.00		620.00
40			PEREZ				363	42.44		888.58
41			RATTS				730	1.00		15.55
42			RUSSE				355	8.00		116.00
43			SCARR SCARR, BARBARA O	D060	010E5	ENERGY MGT CONSULTANT	588	3.75		51.80
44			SCHAA SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	584	.00		.00

C/O/CP

fpse.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRRS	PRMT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
2	9512 C/I EFFICIENT LIGHTING	908170		SCAP								
3				SEUPK						582	.25	3.44
4				SHOOS SHOOTER, PAMELA J	0080	01008			FIELD REP II - C/I	864	1.50	18.43
5				BREAD BREAD, SUZANNE A	0040	0101E			ADMINISTRATIVE SPEC	354	10.25	170.24
6				URBAN						595	2.50	29.19
7				WILCO						730	1.25	19.61
3				WILSON, C J	0070	01004			ENERGY MGT SPEC	358	48.00	1,048.30
7				WIMPR WIMPREY, ROY L	0070	01004			ENERGY MGT SPEC	595	26.00	537.35
0				WOOTE WOOTE, G C, III	0070	0100C			FIELD REP I - C/I	362	.75	15.10
1				WYTON						740	6.00	129.83
2				WYTON, STANLEY C	0040	0101E			ADMINISTRATIVE SPEC	740	2.50	31.35
3				WYNN,						740	2.00	25.08
4				WYNN, MARK P	0080	0100D			SR FIELD REP - C/I	359	19.00	431.77
5										360	3.08	69.98
6	*TOTAL ACCOUNT 908170											
7	*TOTAL PROGRAM C/I EFFICIENT LIGHTING										3316.59	80,157.33
3											3316.59	80,157.33
2	C/I HIGH EFFIC DX A/C	908150										
2				NELSON, L S	A070	01003			C/I SPECIALIST I	365	12.80	338.24
1				DANDERTO, R J	A050	01003			HAJ ACCT MGR I	365	12.80	424.64
2				NENDEZ, SUSAN BALL	A050	01003			HAJ ACCT MGR I	363	4.48	118.05
3										361	.57	14.17
4				ANDERSON, E A	A050	01003			HAJ ACCT MGR I	363	2.96	81.28
5										357	.21	5.62
5				RIFPLE, W J	A060	01008			PROGRAM MGR-RES SUPP	359	.80	19.90
7				RAYMON, T J	Y309	05475			LINE SPECIALIST	078	4.80	160.92
1				WESS, C J	A040	01004			CUST SVC FIELD SPECIALI	364	6.40	156.00
1				DALTON, H C	A050	01003			HAJ ACCT MGR I	361	7.80	204.79
1				PHILO, MICHAEL C	A050	01003			SR HAJ ACCT MGR	358	9.00	216.11
1				RILEY, ANNE F	A050	01003			SR HAJ ACCT MGR	357	.79	23.22
1				CHALKER, R C	A050	01003			HAJ ACCT MGR I	356	.42	13.86
1				MOGHUFF, W C	A050	01003			SR CONTR CONSTR REP	354	9.40	281.30
1				GRILLO, G E	A050	01003			HAJ ACCT MGR I	365	14.40	375.30
1				HOPWOOD, W J	A050	01003			HAJ ACCT MGR I	363	4.06	123.80
1				BUCCIARELLI, DOUGLAS	A030	01005			CUST SVC FIELD SPECIALI	364	8.64	306.28
1				EASTERLING, R K	A050	01003			HAJ ACCT MGR I	354	53.44	1,035.41
1				NEBLA, H E	A050	01003			HAJ ACCT MGR I	356	4.37	159.13
1				HAYWOOD, DANIEL J	A050	01003			HAJ ACCT MGR I	365	7.80	186.28
1				BASHUEVO, MARIA GEMA	A050	01003			HAJ ACCT MGR I	359	5.00	109.32
1				MOBLE, JEFFREY J	A050	01003			HAJ ACCT MGR I	364	.72	17.28
1				ARCHER, JOHN F, II	A050	01003			HAJ ACCT MGR I	359	.28	8.32
1				DANIEL, JOHN H	A050	01003			HAJ ACCT MGR I	359	.08	2.22
1				DANN, ANNETTE H	A050	01003			HAJ ACCT MGR I	360	2.58	64.34
1				DAVER, C M	A080	01008			SUPERVISOR NEW PROGRAMS	354	6.40	165.44
1										078	4.80	159.06

000089

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
9512	C/I HIGH EFFIC DX A/C	908150		BODDERS, G D	A030	01ATX	RESACH BUS FIELD SPEC I	358	62.60	1,238.70
2				WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	355	1.00	36.41
3				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	.17	4.25
4				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	.12	3.49
5								356	3.20	75.32
6				TRAMONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	358	.16	3.93
7				WIX, JOHN H	A060	01UK3	C/I SPECIALIST II	365	6.40	175.68
8				BALOGH, F M	A050	01UB3	MAJ ACCT MGR I	355	.20	6.67
9				FISCHER, SHARON G	D080	010N1	SR TECH - SYSTEM PLNG	365	8.00	200.10
10								360	9.60	234.00
11				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	358	3.12	81.51
12				HUGHES, E G	A110	01YP3	MGR RESID & GEN BUS MGT	078	4.80	254.10
3								355	16.00	440.40
4				KUNZ, THOMAS C	A060	01UK3	C/I SPECIALIST II	365	12.80	350.08
5				NOBLE, R E., JR	A070	01YCC	SR PRCG MGR	085	19.20	557.04
6				COOKE, C D	A050	01UB3	MAJ ACCT MGR I	364	.15	3.89
7								359	24.00	624.00
8				BESLEY, W A	A060	01UK3	C/I SPECIALIST II	360	.12	15.70
9				MUNIZ, V B	A050	01UB3	MAJ ACCT MGR I	365	.40	12.34
10				PEREZ, BLANCA R	A050	01AM4	SUPV INACTIVE RECV	363	1.40	37.04
11				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	363	.30	9.49
12				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	.32	8.87
13				PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	354	20.08	565.75
14				THOMPSON, MARK A	A050	01UB3	MAJ ACCT MGR I	354	.84	24.31
15				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	363	.00	.00
16				BONIG, STEPHEN E	A100	01UB2	AREA MGR COMHL SVC	360	3.20	152.56
17				ADDER, E A., JR	A050	01UB3	MAJ ACCT MGR I	365	.40	13.15
18				ATCHISON, C E., JR	T460	05855	SUBSTATH MAINT FORMN -	354	5.60	132.44
19								078	4.80	488.95
20				COLLING, J R	A050	01UB3	MAJ ACCT MGR I	356	.30	7.79
21				BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	1.70	54.93
22				LIPINSKI, THOMAS M	A060	01NH7	DISTR SYS ANALYST I	354	1.42	276.65
23				SCHMITT, KATHY L	A030	01UB3	CUST SVC FIELD SPECIALI	355	1.00	18.81
24				EASTERLING, J B., JR	A090	01NF3	DIST AREA MANAGER II	365	4.00	223.35
25				HEMBOLD, A L	A080	01PAN	EXTERNAL AFFAIRS MGR I	354	2.40	108.33
26				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	362	31.00	741.29
27								363	8.68	195.26
28								356	3.20	112.80
29				MAESTRI, NECTOR J	A050	01UB3	MAJ ACCT MGR I	363	1.48	40.64
30				RELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	.46	15.59
31				GARCIA, ANA H	A100	01YP3	MGR MKTG SUPPORT	078	4.80	167.37
32				RODRIGUEZ, H G	A060	01UJ3	SR MAJ ACCT MGR	365	1.60	55.19
33				GANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	8.00	224.31
34				TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	356	5.56	129.40

J00090

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHS	PRMT
1	9512 C/I HIGH EFFIC DX A/C	908150		CAMPBELL, W P	A070	01MG6			DIST ENG & OPERS PRIN E	354	.48	14.84
2				KELLY, WINTON E., JR	A050	01UB3			MAJ ACCT MGR I	360	.11	6.40
3				ROSTELLO, ALFRED G., JR	A050	01UB3			MAJ ACCT MGR I	359	.32	10.30
4										360	9.60	319.80
5										356	3.20	116.52
6				AVELLO, FRANCISCO A	A070	01YH8			MARKET PLANNING MGR	078	4.80	180.78
7				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	360	4.80	152.40
8				COSS, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	356	1.96	71.37
9				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	363	2.08	68.74
10										365	12.80	316.96
11				RUTHIG, THOMAS F	A060	01YH8			PRIN MGT PLNG SUPP ANAL	078	4.80	169.56
12				GUINN, J J	A050	01UB3			MAJ ACCT MGR I	357	1.00	34.41
13				UHLIG, DAVID F	A070	01H05			DIST SUPV I	361	2.32	73.31
14				LENN, J C., JR	A050	01UB3			MAJ ACCT MGR I	358	.06	1.67
15				ARTZ, HECTOR	A050	01UB3			MAJ ACCT MGR I	364	8.48	201.94
16				RISLEY, R B	A060	01UC3			C/I SPECIALIST II	365	6.40	171.92
17				LYERLY, JENNIFER, BUSA	A050	01UB3			MAJ ACCT MGR I	360	.96	22.81
18				SARDNER, R LANCE	A060	01UC3			C/I SPECIALIST II	360	1.60	40.60
19										363	2.96	72.60
20				HOLLINER, LOURDES	D060	01GL4			SR LEGAL ASSISTANT	356	2.64	56.08
21										356	3.20	72.00
22										354	68.80	1,548.00
23				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	357	.22	5.28
24				DEL CUETO, R A	A060	01YH8			SR PRODUCT EVAL ANALYST	078	4.80	159.30
25				LAMELAS, JORGE J	A040	01UB4			CUST SVC FIELD SPECIALI	360	55.87	1,347.86
26				WRIGHT, JOCELYN H	A040	01UB4			CUST SVC FIELD SPECIALI	360	8.60	212.32
27				KNOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	359	.12	2.86
28				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	4.40	103.04
29										359	.80	20.15
30				HODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	359	.80	19.45
31				DANIELEWSKI, W E., JR	A060	01UJ3			SR MAJ ACCT MGR	355	1.36	48.19
32				MORENO, R S	A060	01AB6			SUPV REY RECOVERY SUPPT	363	1.48	52.19
33				WHITAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	356	.13	6.74
34				SUGGS, CLAUDE ROBERT	A070	01YH8			MARKET PLANNING MGR	078	4.80	159.96
35				GAGER, HERBERT B	A030	01UB5			CUST SVC FIELD SPECIALI	361	37.00	874.13
36				NEUBERRY, BILLY H	A050	01UB3			MAJ ACCT MGR I	355	6.80	207.58
37				GERME, K F., JR	A050	01UB3			MAJ ACCT MGR I	356	.11	3.44
38				LINA, ANGELA A	A050	01YP8			SR MGT PLNG ANALYST	078	4.80	133.32
39				MURPHY, JENNIFER	P230	04060			ASSOC NUCLEAR PLT OPER	361	4.64	136.60
40				GILL, JAMES O	A060	01UJ3			SR MAJ ACCT MGR	360	1.64	46.94
41				TRENDEL, R F	A050	01UB5			CUST SVC FIELD SPECIALI	357	12.53	281.44
42										363	2.96	79.10
43				PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	360	4.44	157.01
44										357	1.60	38.02

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	LOC	PRHRS	PRAHT
-----	-----	-----	-----	-----	GRD	CODE	JOB DESCRIPTION	-----	-----
1	9512 C/I HIGH EFFIC DX A/C	908150	██████████	PRIETO, ROSA NOYO	A050	01A23	FIELD REP SUPV II	364	6.40
2			██████████					359	.80
3			██████████					365	16.00
4			██████████	BARTWICK, RONALD B	A060	01063	C/I SPECIALIST II	085	4.00
5			██████████	FLETCHER, S W	A060	01YXA	END-USE RESEARCH COORD	078	4.80
6			██████████	SMITH, DAVID A	A050	01083	HAJ ACCT MGR I	358	3.14
7			██████████	BOSTIC, KEDRIC A., JR	A060	010J3	SR HAJ ACCT MGR	358	.07
8			██████████					363	2.96
9			██████████	BERHANE, F B	A050	01083	HAJ ACCT MGR I	363	.30
10			██████████	AGER, AGER, BRIAN RICHARD	D070	010E4	ENERGY MGT SPEC	810	.00
11			██████████	AGNEW AGNEW, P D	D070	010E4	ENERGY MGT SPEC	586	2.25
12			██████████	ABUJA ABUTAN, NORTENCIA E	D040	01X1E	ADMINISTRATIVE SPEC	854	.25
13			██████████	ALVAR				364	8.00
14			██████████	AUBUS				361	.12
15			██████████	BASTO				360	34.00
16			██████████	BASTON, JOHN C	D060	010CB	FIELD REP II - C/I	360	13.00
17			██████████	BER, A				359	7.04
18			██████████	BOLAD				361	2.32
19			██████████	BOONE				834	8.00
20			██████████	BOONE, W H	D070	010E4	ENERGY MGT SPEC	864	6.00
21			██████████	BRANT BRANTLEY, LISA A	D030	01X1C	SENIOR OFFICE CLERK	595	1.00
22			██████████	CASAN				810	.00
23			██████████	CHANG				810	.00
24			██████████	CHAPH				354	48.00
25			██████████	CLAUD				810	.00
26			██████████	CONNO				584	.00
27			██████████	CRABT				355	27.50
28			██████████	CROW, CROW, S R	D070	010E4	ENERGY MGT SPEC	810	.00
29			██████████	DONAH				740	48.50
30			██████████	DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	17.24
31			██████████	ECHEG ECHIGOYEN, C O	D070	010CC	FIELD REP I - C/I	362	2.20
32			██████████	ESCOB				810	.00
33			██████████	FORD, FORD, NANCY E	D040	01X1E	ADMINISTRATIVE SPEC	595	2.75
34			██████████	FRICK				361	6.00
35			██████████	GAMMO				358	16.55
36			██████████	GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	.00
37			██████████	GRECO GRECO, T A	D060	010E5	ENERGY MGT CONSULTANT	219	70.00
38			██████████	HARRI HARRIS, S F	D070	010E4	ENERGY MGT SPEC	595	12.75
39			██████████	HARTL HARTLEY, PATTIE B	D060	010E5	ENERGY MGT CONSULTANT	586	.25
40			██████████	HENPH				364	16.00
41			██████████	INGER INGERSOLL, WILLIAM J	D070	010E4	ENERGY MGT SPEC	810	.00
42			██████████	JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	355	10.60
43			██████████	KINAR KINHARD, MICHAEL A	A030	010B5	CUST SVC FIELD SPECIALI	360	6.00
44			██████████	KRAUS				584	.00
45			██████████						
46			██████████						
47			██████████						
48			██████████						
49			██████████						
50			██████████						

000092

fpbc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT	
-----	-----	-----	---	---	-----	---	-----	-----	
9512 C/I HIGH EFFIC DX A/C	908150	LACHA LACHANCE, J F	0070	010E4	ENERGY MGT SPEC	810	.00	.00	
1		LACHA				740	4.00	56.25	
2		LACHANCE, ELIZABETH A	0000	01X1E	ADMINISTRATIVE SPEC	854	1.50	21.09	
3		LEIXA				810	11.75	267.31	
4		LUTES LUTES, IRIS L	0060	010X2	LRS COMM/INDUSTRIAL-ASST	365	8.00	154.91	
5		MORTI MORTIN, AIXA	0050	01X1F	SR ADMINISTRATIVE SPEC	365	4.00	57.30	
6		MATOL MATOLAY, PATRICIA D	0050	01X1F	SR ADMINISTRATIVE SPEC	586	.25	4.18	
7		MCHUA MCHUAL, N J	0070	010E4	FIELD REP I - C/I	360	4.00	83.65	
8		MCHOT MCHOTT, BRIAN R	0070	010E4	ENERGY MGT SPEC	595	32.00	572.00	
9		MCHAD MCHADON, VIRGINIA A	0060	010X2	LRS COMM/INDUSTRIAL-ASST	365	4.00	75.95	
10		MELSO MELSON, KELLY J	0060	01X1E	ADMINISTRATIVE SPEC	137	16.00	207.20	
11		MESBY				364	16.00	310.00	
12		MIDGE				137	7.50	90.84	
13		POWEL POWELL, JOSEPH E., JR	0060	010E5	ENERGY MGT CONSULTANT	586	3.00	46.09	
14		RATIS RAYISHER, CAROLYN A	0040	01X1E	ADMINISTRATIVE SPEC	854	1.25	19.44	
15		RITCH RITCHARDSON, N P	0070	010E4	ENERGY MGT SPEC	810	.00	.00	
16		ROORE ROOLEY, JACQUELINE	0070	010E4	ENERGY MGT SPEC	810	.00	.00	
17		SCARR SCARR, BARBARA O	0060	010E5	ENERGY MGT CONSULTANT	588	1.75	24.17	
18		SETTL SETTLENTRE, G W J	0070	010E4	ENERGY MGT SPEC	219	5.00	102.75	
19		SHOON SHOOKRITH, PAMELA J	0060	010C8	FIELD REP II - C/I	354	8.75	145.45	
20		SMITH SMITH, SHERYL A	0040	01X1E	ADMINISTRATIVE SPEC	137	8.00	111.00	
21		SHOON SHOON, SUZANNE A	0040	01X1E	ADMINISTRATIVE SPEC	595	1.25	14.60	
22		THROU THROMER, ADRIENNE R	0040	01X1E	ADMINISTRATIVE SPEC	854	.75	7.48	
23		URBAN				854	1.50	23.18	
24		VICK,				810	.00	.00	
25		VILLA				810	.00	.00	
26		WILBO				358	9.00	204.75	
27		WILSON, C J	0070	010E4	ENERGY MGT SPEC	588	13.25	273.95	
28		WINFR WINFREY, ROY L	0070	010E4	ENERGY MGT SPEC	595	5.00	100.69	
29		WRIGH				740	4.00	50.15	
30		WRITERY, DIANNE C	0040	01X1E	ADMINISTRATIVE SPEC	740	3.00	37.61	
31		YOUNG YOUNGBLOOD, JAMES F.,	0070	010E4	ENERGY MGT SPEC	586	2.00	45.50	
32									
33									
34	TOTAL ACCOUNT 908150						1365.04	31,668.16	
35	TOTAL PROGRAM C/I HIGH EFFIC DX A/C						1365.04	31,668.16	
36									
37	C/I LOAD CONTROL	908550	BARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	363	12.00	316.20
38			RENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	361	15.77	389.73
39							363	8.00	219.70
40			ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	17.84	477.20
41							359	.80	19.90
42			BAYRON, Y J	T309	05475	LINE SPECIALIST	364	2.40	58.51
43			MEBU, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	2.38	62.36
44			PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	23.16	641.59
45									
46									
47									
48									
49									
50									

000093

fpcc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
-----	-----	-----	---	---	-----	---	-----	-----
1 9512 C/I LOAD CONTROL	908550	HILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	356	.21	6.93
2		CHALKER, N C	A050	01UB3	MAJ ACCT MGR I	354	18.40	550.62
3		GRILLO, S E	A050	01UB3	MAJ ACCT MGR I	363	6.15	187.73
4		HOPGOOD, W J	A050	01UB3	MAJ ACCT MGR I	364	4.64	164.48
5		EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	356	2.19	79.57
6		BASHUEVO, MARIA GINA	A050	01UB3	MAJ ACCT MGR I	364	.24	5.76
7		MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	359	7.28	216.14
8		ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	359	.08	2.22
9		DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	6.72	167.58
10		DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	354	13.00	387.75
11		WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	355	14.00	509.77
12		MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALT	357	.68	17.03
13		GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	.15	4.61
14						356	1.60	37.66
15		TRAHONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	358	6.32	155.25
16		BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	355	14.44	481.93
17		PLASENCIA, ERNESTO	A060	01YEC	PROGRAM MGR - C/I	013	160.00	5,118.00
18						360	6.40	156.00
19		GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	358	.24	6.27
20		COPE, L G	A050	01UB3	MAJ ACCT MGR I	363	3.00	92.61
21		EVELYN, H R	A060	01T50	SR SPEC - PLR SUPPLY	955	20.00	706.50
22						355	8.00	220.20
23		COOKE, C B	A050	01UB3	MAJ ACCT MGR I	364	5.33	138.11
24		BESLEY, W A	A060	01UK3	C/I SPECIALIST II	360	.08	10.46
25						362	3.20	81.08
26		PEREZ, BLANCA R	A050	01AH4	SUPV INACTIVE RECV	363	4.00	100.10
27		FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	363	.80	25.66
28		BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	2.64	73.11
29		PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	354	.28	7.89
30		BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	362	.00	.00
31		THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	354	45.80	1,325.33
32		MHALIN, MICHAEL J	A070	01YCC	SR PROG MGR	013	80.00	3,038.00
33		DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	363	20.00	566.75
34		ROHIG, STEPHEN E	A100	01UB2	AREA MGR COMM SVS	360	4.80	228.84
35		ATCHISON, C E., JR	T460	05855	SUBSTANT MAINT FORMN -	354	12.00	283.80
36						013	120.00	2,370.00
37		COULING, J H	A050	01UB3	MAJ ACCT MGR I	356	8.15	211.40
38		BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	.70	22.62
39		LIPINSKI, THOMAS H	A040	01HH7	DISTR SYS ANALYST I	354	.90	21.77
40		NEUBOLD, A L	A080	01PAH	EXTERNAL AFFAIRS MGR I	354	5.60	252.77
41		RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALT	362	.56	13.40
42						363	23.56	529.34
43						356	1.60	56.40
44		MAESTRI, RECTOR J	A050	01UB3	MAJ ACCT MGR I	363	4.00	109.85
45								
46								
47								
48								
49								
50								

000094

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRIHS	PRANT
19512	C/I LOAD CONTROL	908550		MELIANS, S G	A060	01UJ3	SR	MAJ	ACCT MGR	361	.62	20.59
2										362	3.20	80.80
3				BRILL, EDWARD R	A060	01UJ3	C/I	SPECIALIST II		355	7.20	191.81
4				COHEN, A D	1125	05937	GROUNDWATER	- BU		362	.48	12.38
5				TOMELLI, PHILIP	A040	01UJ4	CUST	SVC FIELD SPECIALT		358	.28	8.73
6				CAMPBELL, V P	A070	01UJ5	DIST	ENG & OPERS PRIN E		354	20.28	828.88
7				KELLY, VINTON E., JR	A050	01UJ3	MAJ	ACCT MGR I		360	.17	7.80
8				MELLS, JOHN B	P560	04562	REACTOR	CONTROL OPERATR		362	3.20	90.48
9				RUSSELL, ALFRED G., J	A050	01UJ3	MAJ	ACCT MGR I		359	4.32	139.05
10										360	8.40	213.20
11										358	1.60	38.28
12										362	3.20	100.84
13				VAYDA, G F	A050	01UJ3	MAJ	ACCT MGR I		361	8.20	280.33
14				COBB, DAVID E	A060	01UJ3	SR	MAJ	ACCT MGR	358	.48	17.48
15				CRANE, J L	A050	01UJ3	MAJ	ACCT MGR I		363	8.08	200.94
16				GUINN, J J	A050	01UJ3	MAJ	ACCT MGR I		357	6.00	158.48
17				REILMAN, LINDA L	A050	01UJ3	MAJ	ACCT MGR I		361	4.00	101.00
18				UNLIG, DAVID F	A070	01UJ5	DIST	SUPV I		361	3.08	96.82
19				LEHR, J C., JR	A050	01UJ3	MAJ	ACCT MGR I		358	3.12	86.70
20				ARTZ, HECTOR	A050	01UJ3	MAJ	ACCT MGR I		364	3.68	87.84
21				RISLEY, R B	A060	01UJ3	C/I	SPECIALIST II		355	7.20	193.41
22				GONZALEZ, W A., JR	A050	01UJ3	MAJ	ACCT MGR I		362	7.56	229.54
23				LYERLY-JENNIFER, SUHA	A050	01UJ3	MAJ	ACCT MGR I		360	.64	15.20
24				GARDNER, R LANCE	A060	01UJ3	C/I	SPECIALIST II		360	2.40	60.91
25										363	8.00	196.20
26				HOLLINER, LOURDES	D060	01GL4	SR	LEGAL ASSISTANT		356	.32	8.79
27										354	1.60	36.00
28				TAYLOR, CLIFFORD, III	A050	01UJ3	MAJ	ACCT MGR I		357	2.88	89.29
29				LAMELAS, JORGE J	A040	01UJ4	CUST	SVC FIELD SPECIALT		360	.56	13.39
30				WRIGHT, JOCELYN M	A040	01UJ4	CUST	SVC FIELD SPECIALT		360	4.40	108.82
31				KHOURY, MICHEL J	A050	01UJ3	MAJ	ACCT MGR I		359	.12	2.88
32										359	.80	20.15
33				MODLIN, JEFFREY	A050	01UJ3	MAJ	ACCT MGR I		361	8.80	213.93
34				DANIELEWSKI, W E., JR	A060	01UJ3	SR	MAJ	ACCT MGR	355	6.72	213.39
35				MORENO, R S	A060	01A86	SUPV	REV RECOVERY SUPPT		363	4.00	141.05
36				WHITAKER, D C	A060	01UJ3	SR	MAJ	ACCT MGR	356	.07	3.37
37				GAGER, HERBERT S	A030	01UJ5	CUST	SVC FIELD SPECIALT		361	.00	-.01
38				NEUBERRY, BILLY H	A050	01UJ3	MAJ	ACCT MGR I		355	6.30	192.30
39				CALLEJA, R A	A060	01UJ3	C/I	SPECIALIST II		363	3.60	107.74
40				GERME, K F., JR	A050	01UJ3	MAJ	ACCT MGR I		356	.06	1.71
41				HALL, TERRY L	A050	01UJ3	MAJ	ACCT MGR I		355	2.70	70.74
42				MURPHY, JENNIFER	P230	04060	ASSOC	NUCLEAR PLT OPER		361	6.12	180.40
43				GILL, JAMES O	A060	01UJ3	SR	MAJ	ACCT MGR	360	.06	8.19
44				TRENDEL, R F	A030	01UJ5	CUST	SVC FIELD SPECIALT		357	3.20	71.76

000095

fpc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	FRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	9512 C/I LOAD CONTROL	908550										
2				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	363	8.00	213.80
3				PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	354	11.00	275.41
4										361	4.96	175.40
5				PRIETO, ROSA NOVO	A050	01A23			FIELD REP SUPV II	357	6.40	152.08
6										364	2.40	56.25
7				SCOTT, GERALD R	D040	01XJ6			DUCT SYSTEM SPECIALIST	359	.80	19.90
8				BARTNICK, RONALD B	A060	01UB3			C/I SPECIALIST II	363	10.00	275.75
9				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	361	8.00	201.50
10				BOSTIC, KEDRIC A., JR	A060	01UJ3			SR MAJ ACCT MGR	358	4.28	106.84
11				LLODRA, LARRY	A050	01UB3			MAJ ACCT MGR I	358	4.13	125.97
12										362	4.16	117.84
13				BERNAME, F B	A050	01UB3			MAJ ACCT MGR I	363	8.00	198.90
14				ORLA, MARLEN A	A050	01UB3			MAJ ACCT MGR I	363	.80	22.20
15				AUGUS						362	8.40	222.39
16				AVERS AVERSA, D A	T310	05533			METERMAN A SU	361	.15	3.49
17				BOLAD						558	3.00	63.27
18				CRESPO, ELIZABETH H	D050	010C4			TECH-III-POWER DELIVERY	361	3.06	53.12
19				DERON DENOMBRE, AMELIA H	D060	01022			C/I LD WGT FLD TECH	955	36.00	499.50
20				RANBY, D C	T310	05533			METERMAN A SU	013	91.00	1,556.06
21				LATHO, LATHORE, R J	T310	05533			METERMAN A SU	192	6.00	126.54
22				LAVOR, LAVORSHA, R J	T310	05533			METERMAN A SU	192	3.00	63.27
23				MARTE, MARTELL, JOHN T., JR	T310	05533			METERMAN A SU	792	5.00	126.54
24				MAHE, MAHE, G E	T310	05533			METERMAN A SU	192	9.00	189.81
25				MEMBY						558	9.00	200.36
26				OVERS, OVERBY, S H	T310	05533			METERMAN A SU	364	8.00	155.00
27				PRICE, PRICE, R G	D070	01021			SR C/I LD WGT FLD TECH	492	2.00	42.18
28				ROBER, ROBERTSON, C E	T310	05533			METERMAN A SU	013	43.00	901.69
29				STALL, STALLINGS, J R	T310	05533			METERMAN A SU	192	1.00	21.09
30				WARRI, WARRINGTON, JAMES	T310	05533			METERMAN A SU	792	5.00	105.45
31				WHITE						888	9.00	189.81
32										558	1.50	31.64
33*	TOTAL ACCOUNT 908550											
34*	TOTAL PRGNAME C/I LOAD CONTROL										1202.21	32,161.07
35											1202.21	32,161.07
36	C/I OPBC PROJECT	908180										
37				BUCCIARELLI, DOUGLAS	A030	01UB5			CUST SVC FIELD SPECIALI	354	1.16	22.48
38				GARCIA, JOSEPH	A060	01YJ8			PROD DEVELOP SR ANALYST	085	120.00	3,381.01
39				DANIELSKI, V E., JR	A060	01UJ3			SR MAJ ACCT MGR	355	5.70	177.24
40				GERME, K F., JR	A050	01UB3			MAJ ACCT MGR I	356	9.00	281.82
41				SANNO						358	8.00	153.40
42*	TOTAL ACCOUNT 908180											
43*	TOTAL PRGNAME C/I OPBC PROJECT										143.86	4,015.95
44											143.86	4,015.95
45												
46												
47												
48												
49												
50												

000096

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9512	C/I W-C CHILLER REPL PGM 908420						365	49.60	1,310.68
1			NELSON, L S	A070	01UR3	C/I SPECIALIST I	365	49.60	1,645.48
2			DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	363	12.93	340.65
3			BISHOP, ROBERT V	A060	01YXA	END-USE RESEARCH COORD	025	3.20	102.16
4			HERDEZ, SUSAN BALL	A050	01UR3	MAJ ACCT MGR I	361	6.51	160.91
5							363	9.86	270.68
6			ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	4.84	129.47
7							359	.80	19.90
8			SHAPIRO, SUSAN H	A070	01YHB	MARKET PLANNING MGR	085	3.20	109.87
9			LESS, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	6.42	168.77
10			PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	5.16	149.72
11			CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	354	24.00	718.20
12			WOODRUFF, W C	A050	01HKS	SR CONTR CONSTR REP	365	14.40	375.30
13			GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	363	6.58	241.01
14			HOPGOOD, W J	A050	01UB3	MAJ ACCT MGR I	363	2.24	79.40
15			HIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	12.48	298.04
16			RAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	359	2.00	43.73
17			WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	359	.20	8.32
18			ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	359	.08	2.22
19			DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	5.44	135.66
20			DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	354	1.80	46.53
21			WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	.68	16.99
22			GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	2.09	63.00
23			TRANQUILANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	358	.61	15.72
24			NIX, JOHN H	A060	01UC3	C/I SPECIALIST II	365	24.80	680.76
25			ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	1.60	61.87
26			BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	355	.04	1.33
27			FISCHER, SHARON G	0080	01OH1	SR TECH - SYSTEM PLNG	365	8.00	200.10
28							360	12.80	312.00
29			GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	358	.48	12.54
30			COPE, L G	A050	01UB3	MAJ ACCT MGR I	363	2.00	61.75
31			HARRISON, BLAKE H	A070	01UR3	C/I SPECIALIST I	085	3.20	112.44
32			ANTON, G J	A040	01YAK	NYT RESCH PROG ANAL I	085	3.20	89.80
33							355	3.20	88.08
34			KIRZ, THOMAS C	A060	01UC3	C/I SPECIALIST II	365	49.60	1,356.56
35			NOBLE, R E., JR	A070	01YCC	SR PROG MGR	085	28.80	835.56
36			BESLEY, W A	A060	01UC3	C/I SPECIALIST II	360	.16	20.93
37							362	14.40	366.86
38			MUNIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.64	19.74
39			PEREZ, BLANCA R	A050	01AH4	SUPV INACTIVE RECY	363	4.93	123.32
40			FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	363	.99	31.61
41			BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	9.28	256.91
42			PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	354	20.12	566.88
43			BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	362	.00	.00
44									
45									
46									
47									
48									
49									
50									

000097

fpsc.fex
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PEAKT
-----	-----	-----	-----	-----	---	----	---	----	-----	---	-----	-----
9512	C/I W-C CHILLER REPL PGR 908420			THOMSON, MARK A	A050	01UB3			HAJ ACCT MGR I	354	1.08	31.25
2				WOCITU, CHRIS V	A050	01YAN			SR MGT RESCH PROG ANAL	085	3.20	79.72
3				STAZ, OSCAR J	A050	01UB3			HAJ ACCT MGR I	363	.00	.00
4				HONTU, STEPHEN E	A100	01UB2			AREA MGR CONNL SVC	360	4.80	228.84
5				ADDER, E A., JR	A050	01UB3			HAJ ACCT MGR I	365	.64	21.04
6				ATCHISON, C E., JR	T460	05855			SUBSTN MNTN FORW	354	7.20	170.28
7				BRIDGER, RICHARD P	A050	01UB3			HAJ ACCT MGR I	359	7.70	248.90
8				LIPINSKI, THOMAS H	A040	01HR7			DISTR SYS ANALYST I	354	.54	13.08
9				EASTERLING, J B., JR	A000	01HF3			DIST AREA MANAGER II	365	6.40	357.36
10				HEIMOLD, A L	A080	01FAN			EXTERNAL AFFAIRS MGR I	354	2.40	108.33
11				RODRIGUEZ, TRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	362	2.52	60.25
12										363	28.96	650.88
13				MAESTRI, HECTOR J	A050	01UB3			HAJ ACCT MGR I	363	4.93	135.34
14				MEJANS, S G	A060	01UJ3			SR HAJ ACCT MGR	361	4.36	127.95
15										362	14.40	389.70
16				RODRIGUEZ, H G	A060	01UJ3			SR HAJ ACCT MGR	365	2.56	88.29
17				WILL, EDWARD H	A060	01UK3			C/I SPECIALIST II	355	.80	21.29
18				RODRIGUEZ, NIRELA	A060	01YUA			SR PRODUCT EVAL ANALYST	085	.00	1.00
19				COREN, A D	T125	05937			GROUNDMAN - SJ	362	2.16	55.59
20				CARCIO, EDWARD P	A050	01UB3			HAJ ACCT MGR I	365	12.80	358.88
21				ORTIZ, GUSTAVO	A070	01UB3			C/I SPECIALIST I	085	3.20	110.80
22				CAMPBELL, W P	A070	01NG6			DIST ENG & OPERS PRIN E	354	.48	14.84
23				KELLY, VINTON E., JR	A050	01UB3			HAJ ACCT MGR I	360	1.17	33.66
24				MILLS, JOHN B	P560	04562			REACTOR CONTROL OPERATR	362	14.40	407.16
25				ROUSILLO, ALFRED G., J	A050	01UB3			HAJ ACCT MGR I	359	.32	10.30
26										360	12.80	426.40
27										362	14.40	452.88
28				VAYDA, G F	A050	01UB3			HAJ ACCT MGR I	361	10.40	330.20
29				CHANE, J L	A050	01UB3			HAJ ACCT MGR I	363	7.28	240.60
30										365	49.60	1,228.22
31				GUINN, J J	A050	01UB3			HAJ ACCT MGR I	357	4.00	105.65
32				RETNAN, LINDA L	A050	01UB3			HAJ ACCT MGR I	361	18.00	454.50
33				UNLU, DAVID F	A070	01H05			DIST SUPV I	361	1.84	58.14
34				LENN, J C., JR	A050	01UB3			HAJ ACCT MGR I	358	6.24	173.40
35				ARYZE, HECTOR	A050	01UB3			HAJ ACCT MGR I	363	4.48	106.69
36				RISLEY, R B	A060	01UK3			C/I SPECIALIST II	355	25.60	687.68
37				RODRIGUEZ, N A., JR	A050	01UB3			HAJ ACCT MGR I	362	11.52	349.78
38				LYERLY, JENNETTE, BINA	A050	01UB3			HAJ ACCT MGR I	360	1.28	30.40
39				GARDNER, R LANCE	A060	01UK3			C/I SPECIALIST II	360	2.40	60.91
40										363	9.86	241.72
41				LOPEZ, RICHARD	A070	01UB3			C/I SPECIALIST I	085	3.20	109.80
42				TAYLOR, CLIFFORD, III	A050	01UB3			HAJ ACCT MGR I	357	.88	21.17
43				LARLEY, JONAS J	A040	01UB4			CUST SVC FIELD SPECIALI	360	.56	13.39
44				WRIGHT, JOCELYN H	A040	01UB4			CUST SVC FIELD SPECIALI	360	8.80	217.25
45												
46												
47												
48												
49												
50												

000098

fpec.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
9512 C/I W-C CHILLER REPL PGM 908420	KNOWRY, MICHEL J	A050 01083	HAJ ACCT MGR I	359	.12	2.89	
	BLARY, DAVID R	A050 01083	HAJ ACCT MGR I	365	7.04	164.83	
				359	.80	20.15	
	HODLIR, REFFREY	A050 01083	HAJ ACCT MGR I	359	.80	19.45	
	DARTELEWSKI, W E, JR	A050 01083	SR HAJ ACCT MGR	355	5.68	160.79	
	MORENO, R S	A050 01080	SOFT RECOVERY SUPPT	363	4.93	175.77	
	WEMBERRY, DILEY W	A050 01083	HAJ ACCT MGR I	355	7.24	221.01	
	DALEDA, R A	A050 01083	C/I SPECIALIST II	363	8.00	285.70	
	MURPHY, JENNIFER	P230 01080	ASSOC NUCLEAR FLT OPER	361	3.68	108.34	
	GILL, JAMES O	A050 01083	SR HAJ ACCT MGR	360	1.88	49.67	
	TREMBEL, R F	A050 01083	COST SVC FIELD SPECIALT	357	2.20	40.32	
				363	9.86	283.40	
	OLTRICK, BRYAN J	A050 01083	HAJ ACCT MGR I	354	5.00	125.19	
	PARTIN, LEROY W	A050 01083	HAJ ACCT MGR I	361	9.92	350.80	
				357	6.40	152.08	
				359	.80	19.90	
	SCOTT, GERALD R	D040 01X36	DOCT SYSTEM SPECIALIST	363	9.00	248.13	
				365	16.00	442.00	
	BARTWICK, RONALD B	A050 01083	C/I SPECIALIST II	085	5.40	141.05	
	SMITH, DAVEN A	A050 01083	HAJ ACCT MGR I	358	.56	13.98	
	BOSTIC, KEDRIC A, JR	A050 01083	SR HAJ ACCT MGR	358	1.23	38.43	
	LEONARD, LARRY	A050 01083	HAJ ACCT MGR I	362	.72	20.40	
				363	9.86	245.04	
	BERKANE, T S	A050 01083	HAJ ACCT MGR I	363	13.99	388.10	
	ORTA, MURLEN A	A050 01083	HAJ ACCT MGR I	362	1.80	47.65	
	A050			361	.09	2.09	
	MURKIN, E H	D050 01080	SR FIELD REP - C/I	360	1.25	28.44	
	BASTO BASTON, JOHN C	D050 01080	FIELD REP II - C/I	360	.80	27.57	
	BER, A BER, ALAN	D070 01080	FIELD REP I - C/I	360	4.00	87.73	
	BOLLO			361	1.84	31.90	
	EARLE EARLE, DONITE W	D050 01082	LRG COMM/INDUSTRIAL-ASST	360	3.68	72.92	
	LUTES LUTES, TRIS L	D050 01082	LRG COMM/INDUSTRIAL-ASST	365	12.80	247.84	
	MARTI MARTIN, ALAN	D050 01X17	SR ADMINISTRATIVE SPEC	365	6.40	91.68	
	MCVAD MCVADON, VIRGINIA A	D050 01082	LRG COMM/INDUSTRIAL-ASST	365	6.40	121.52	
	WYNN, WYNN, HOOK P	D050 01080	SR FIELD REP - C/I	360	2.20	50.00	
5	TOTAL ACCOUNT 908420				905.58	25,156.67	
7	TOTAL PRGME C/I W-C CHILLER REPL PGM				905.58	25,156.67	
9	CITIES/COMM TES	908440			365	80.00	2,114.00
0					365	80.00	2,654.00
1	NELSON, L S	A070 01083	C/I SPECIALIST I	365	2.99	77.79	
2	UNBERTO, R J	A050 01083	HAJ ACCT MGR I	363	4.80	153.24	
3	WIDROW, ROBERT V	A050 01YXA	ENG-USE RESEARCH COORD	085	.18	4.61	
4	WENZEL, SUSAN BALL	A050 01083	HAJ ACCT MGR I	361			
5							
6							
7							
8							
9							
10							

000099

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRKRT
-----	-----	---	---	-----	---	----	-----
9512 CITIES/COMM TES	908440				363	5.90	162.14
2		ANDERSON, E A	A050	01UB3 MAJ ACCT MGR I	357	1.05	28.09
3					359	1.00	39.80
4		CARLYLE, B F	A060	01UJ3 SR MAJ ACCT MGR	355	4.00	166.80
5		SHAPIRO, SUSAN H	A070	01YH8 MARKET PLANNING MGR	085	4.80	164.82
6		MEBB, C J	A040	01UB4 CUST SVC FIELD SPECIALI	361	.23	6.35
7		PHILO, MICHAEL C	A060	01UJ3 SR MAJ ACCT MGR	357	3.95	116.05
8		HILSON, ANNE F	A060	01UJ3 SR MAJ ACCT MGR	356	4.21	138.88
9		CHALKER, R C	A050	01UB3 MAJ ACCT MGR I	354	11.00	329.18
10		WOODRUFF, V C	A050	01H83 SR CONTR CONSTR REP	365	14.40	375.30
11		GRILLO, G E	A050	01UB3 MAJ ACCT MGR I	363	9.72	296.41
12		HOPKINS, V J	A050	01UB3 MAJ ACCT MGR I	363	1.60	56.72
13		BUCCIANELLI, DOUGLAS	A030	01UB5 CUST SVC FIELD SPECIALI	354	1.00	19.38
14		EASTERLING, R K	A050	01UB3 MAJ ACCT MGR I	356	.19	6.74
15		NIEBLA, H E	A050	01UB3 MAJ ACCT MGR I	365	18.72	447.07
16		MONBLE, JEFFREY J	A050	01UB3 MAJ ACCT MGR I	359	.28	8.32
17		ARCHER, JOHN F., II	A050	01UB3 MAJ ACCT MGR I	359	.08	2.22
18		DANIEL, JOHN H	A050	01UB3 MAJ ACCT MGR I	360	7.00	175.57
19		DANN, ANNETTE H	A050	01UB3 MAJ ACCT MGR I	354	10.00	258.50
20		SODDERS, G D	A050	01ATX RESERV BUS FIELD SPEC I	358	.80	15.82
21		WISHARD, V H	A050	01UB3 MAJ ACCT MGR I	355	4.00	145.65
22		MELLEN, R J	A040	01UB4 CUST SVC FIELD SPECIALI	357	.85	21.26
23		GROUT, E TODD	A050	01UB3 MAJ ACCT MGR I	361	.02	.47
24					356	1.60	37.66
25		TRAMONTANO, DEAN J	A050	01UB3 MAJ ACCT MGR I	358	1.12	27.52
26		NIX, JOHN H	A060	01UK3 C/I SPECIALIST II	365	40.00	1,098.00
27		ROQUE, ALBERTO	A070	01YCC SR PROG MGR	085	2.40	92.79
28		BALOGH, F M	A050	01UB3 MAJ ACCT MGR I	355	2.48	82.77
29.		FISCHER, SHARON G	0080	01GH1 SR TECH - SYSTEM PLNG	365	8.00	200.10
30		GUTIERREZ, J P	A040	01UC3 MAJ ACCT MGR II	358	.84	21.95
31		COPE, L G	A050	01UB3 MAJ ACCT MGR I	363	6.00	185.25
32		MORRISON, BLAKE B	A070	01UK3 C/I SPECIALIST I	085	4.80	168.66
33		ANTON, G J	A040	01YAK HCT RESCH PROG ANAL I	085	4.80	134.71
34					355	17.60	484.44
35		KUNZ, THOMAS C	A060	01UK3 C/I SPECIALIST II	365	80.00	2,188.00
36		NOBLE, R E., JR	A070	01YCC SR PROG MGR	085	28.80	835.56
37					362	1.60	40.54
38		RAVITZ, V H	A050	01UB3 MAJ ACCT MGR I	364	4.98	152.95
39		PEREZ, BLANCA R	A050	01AM4 SUPV INACTIVE RECV	363	2.95	73.87
40		PERNER, RAMON	A060	01UJ3 SR MAJ ACCT MGR	363	.59	18.96
41		BLOCH, P C	A050	01UB3 MAJ ACCT MGR I	358	18.24	505.01
42		PONITZ, KEITH P	A050	01UB3 MAJ ACCT MGR I	354	20.20	569.14
43		BLONDET, LILLIAN P	A050	01UB3 MAJ ACCT MGR I	362	.00	.00
44		THOMSON, MARK A	A050	01UB3 MAJ ACCT MGR I	354	1.20	36.73
45							
46							
47							
48							
49							
50							

000100

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
-----	-----	-----	-----	-----	---	-----	-----
19512 CITIES/COMM TES	908440	MACCIO, CRAIG V	A050 01YAH	SR MKT RESCH PROG ANAL	085	4.80	119.56
2		DIAZ/OSCAR J	A050 01UB3	MAJ ACCT MGR I	363	.00	.00
3		BONIG, STEPHEN E	A100 01UB2	AREA MGR COMM SVS	360	4.80	228.86
4		ROGER, E A, JR	A050 01UB3	MAJ ACCT MGR I	365	.96	31.56
5		ATCHISON, C E, JR	T460 05855	SUBSTANT MAINT FORMI -	354	8.00	189.20
6		COULING, J H	A050 01UB3	MAJ ACCT MGR I	356	.15	3.90
7		BARNER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	.70	22.62
8		LIPINSKI, THOMAS H	A040 01H07	DISTR SYS ANALYST I	354	1.60	38.77
9		SCHMITT, KATHY L	A030 01UB3	CUST SVC FIELD SPECIALI	355	.50	9.61
10		EASTERLING, J B, JR	A090 01HF3	DIST AREA MANAGER II	365	9.60	536.06
11		HEMBOLD, A L	A080 01PAH	EXTERNAL AFFAIRS MGR I	354	4.00	180.55
12		RODRIGUEZ, TRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	362	.28	6.68
13					363	17.60	391.24
14					356	1.60	56.60
15		MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	363	2.95	81.07
16		MELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	.06	2.09
17					362	1.60	43.30
18		RODRIGUEZ, N G	A060 01UJ3	SR MAJ ACCT MGR	365	3.84	132.63
19		BRILL, EDWARD R	A060 01UB3	C/I SPECIALIST II	355	3.20	85.16
20		GONZALEZ, MIRLA	A060 01YAH	SR PRODUCT EVAL ANALYST	085	.00	1.50
21		COHEN, A D	T125 05937	GROUNDMAN - SU	362	16.24	417.98
22		CANCIO, EDWARD P	A050 01UB3	MAJ ACCT MGR I	365	19.26	538.32
23		TORRELLI, PHILIP	A060 01UB4	CUST SVC FIELD SPECIALI	356	.28	6.76
24		DOMINGUEZ, GUSTAVO	A070 01UB3	C/I SPECIALIST I	085	4.80	166.20
25		CAMPBELL, W P	A070 01H04	DIST ENG & OPERZ PRIN E	354	2.96	91.66
26		KELLY, WINTON F, JR	A050 01UB3	MAJ ACCT MGR I	360	.17	9.60
27		WELLS, JOHN B	P560 04562	REACTOR CONTROL OPERATR	362	1.60	45.24
28		MURRILLO, ALFRED G, JR	A050 01UB3	MAJ ACCT MGR I	359	.32	10.30
29					356	1.60	58.26
30					362	1.60	50.32
31		COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	356	.68	17.68
32		CRANE, J I	A050 01UB3	MAJ ACCT MGR I	363	5.20	171.86
33					365	80.00	1,981.00
34		QUINN, J J	A050 01UB3	MAJ ACCT MGR I	357	5.00	132.07
35		REILMAN, LINDA I	A050 01UB3	MAJ ACCT MGR I	360	4.00	101.00
36		IRNIG, DAVID F	A070 01H05	DIST SURV I	361	.31	9.86
37		LEWIS, J C, JR	A050 01UB3	MAJ ACCT MGR I	358	.42	11.62
38		ARTZ, HECTOR	A050 01UB3	MAJ ACCT MGR I	363	3.20	76.21
39		RISLEY, R E	A060 01UB3	C/I SPECIALIST II	355	43.20	1,160.66
40		GONZALEZ, N A, JR	A080 01UB3	MAJ ACCT MGR I	362	1.28	38.86
41		SAWNER, R LANCE	A060 01UB3	C/I SPECIALIST II	360	2.60	60.91
42					363	5.90	166.80
43		WILLIAMS, LORDEZ	0060 0101A	SR LEGAL ASSISTANT	354	.32	6.80
44		LOPEZ, RICHARD	A070 01UB3	C/I SPECIALIST I	085	4.80	166.71
45							
46							
47							
48							
49							
50							

000101

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRNT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
9512	CITIES/COMM TES	908440										
				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	356	1.60	36.00
				LAMELAS, JORGE J	A040	01UB4			CUST SVC FIELD SPECIALI	360	3.00	86.58
				KHOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	359	.56	13.39
				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	6.12	146.11
										359	10.56	247.25
											.80	20.15
				HODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	339	.80	19.45
				ROSEN, R S	A060	01AB6			SUPV REV RECOVERY SUPPT	363	2.95	104.09
				WHITAKER, D C	A060	01UB3			SR MAJ ACCT MGR	356	2.07	107.07
0				HEMBERRY, BILLY H	A050	01UB3			MAJ ACCT MGR I	355	5.12	156.29
1				CALLEJA, R A	A060	01UB3			C/I SPECIALIST II	363	1.00	35.71
2				GERME, K F, JR	A050	01UB3			MAJ ACCT MGR I	356	1.06	33.03
3				HALL, TERRY L	A050	01UB3			MAJ ACCT MGR I	355	1.74	45.59
4				MURPHY, JENNIFER	P230	04060			ASSOC NUCLEAR PLT OPER	361	.62	18.36
5				GILL, JAMES O	A060	01UB3			SR MAJ ACCT MGR	360	1.66	49.67
6				TRENDEL, R F	A030	01UB5			CUST SVC FIELD SPECIALI	357	2.75	61.67
7										363	5.90	157.78
8				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	354	8.00	200.31
9										357	8.00	199.10
0										359	.80	19.20
1				SCOTT, GERALD R	D040	01XJ6			DUCT SYSTEM SPECIALIST	363	3.00	82.73
2										365	16.00	442.00
3				BARTNICK, RONALD B	A060	01UB3			C/I SPECIALIST II	085	10.40	261.95
4				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	358	.98	24.46
5				BOBTIC, KEDRIC A, JR	A060	01UB3			SR MAJ ACCT MGR	358	7.46	227.38
6				LLCORA, LARRY	A050	01UB3			MAJ ACCT MGR I	362	.08	2.26
7										363	5.90	146.78
8				BERNANE, F B	A050	01UB3			MAJ ACCT MGR I	363	.59	16.38
9				ORIA, MARLEN A	A050	01UB3			MAJ ACCT MGR I	362	.20	5.29
0				AUGUS						361	.02	.35
1				AUGUSTO, E H	D080	010CD			SR FIELD REP - C/I	360	1.25	28.44
2				BASTO BASTON, JOHN C	D060	010CB			FIELD REP II - C/I	360	.80	27.57
3				BER, A BER, ALAN	D070	010CC			FIELD REP I - C/I	360	4.00	87.73
4				BOLAD						361	.31	5.41
5				EARLE EARLE, BONNIE H	D060	010K2			LRG COMM/INDUSTRIAL-ASST	360	3.68	72.92
6				LUTES LUTES, IRIS L	D060	010K2			LRG COMM/INDUSTRIAL-ASST	365	19.20	371.76
7				MARTI MARTIN, AIXA	D050	01X1F			SR ADMINISTRATIVE SPEC	365	9.60	137.52
8				MCVAD MCVADON, VIRGINIA A	D060	010K2			LRG COMM/INDUSTRIAL-ASST	365	9.60	182.28
9				WYNN, WYNN, MARK P	D080	010CD			SR FIELD REP - C/I	360	2.20	50.00
*TOTAL ACCOUNT 908440											953.81	26,490.94
*TOTAL PROGRAM CITIES/COMM TES											953.81	26,490.94
*TOTAL TRANS DATE 9512											11193.90	291,503.12

000102

fpec.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PNHRS	PRANT
9601	BEE-NEW CONSTRUCTION	908430		NELSON, L S	A070	01083			C/I SPECIALIST I	357	.48	15.92
2				SHEAHAN, JOHN K	A080	01100			PROGRAM MGR-C/I	085	32.00	844.04
3				ANDERSON, E A	A050	01083			HAJ ACCT MGR I	357	2.88	77.04
4										359	.64	54.73
5				CARLYLE, W F	A080	01023			SR HAJ ACCT MGR	365	.60	22.12
6				WEND, C J	A040	01084			CUST SVC FIELD SPECIALI	361	.90	23.64
7				DALTON, R C	A050	01083			HAJ ACCT MGR I	357	.96	23.05
8				PHILO, RICHARD C	A080	01023			SR HAJ ACCT MGR	357	9.20	263.90
9				WILSON, ARNE F	A080	01023			SR HAJ ACCT MGR	357	.72	23.75
10				CHALKER, R C	A050	01083			HAJ ACCT MGR I	365	1.30	38.90
11				HOPKINS, W J	A050	01083			HAJ ACCT MGR I	363	1.60	59.56
12				EASTERTON, R K	A050	01083			HAJ ACCT MGR I	357	1.06	36.89
13				WOMBLE, JEFFREY J	A050	01083			HAJ ACCT MGR I	359	.98	29.10
14				DAWN, ANNETTE H	A050	01083			HAJ ACCT MGR I	360	5.66	146.30
15				RODDERS, G D	A030	0101X			RELIGN BUS FIELD SPEC I	357	.48	9.50
16				WISNARD, W H	A050	01083			HAJ ACCT MGR I	365	.60	19.80
17				MELLEN, R J	A040	01084			CUST SVC FIELD SPECIALI	357	2.16	54.03
18										357	.64	274.53
19				TRAMONTANO, DEAN J	A050	01083			HAJ ACCT MGR I	358	4.60	112.37
20				MALONE, F W	A050	01083			HAJ ACCT MGR I	365	.60	19.80
21				GUTIERREZ, J P	A040	01023			HAJ ACCT MGR II	358	1.88	49.04
22										355	.64	84.78
23				KONZ, THOMAS C	A060	01023			C/I SPECIALIST I:	357	.48	11.49
24										357	.48	12.44
25				CATH, C W	A050	01083			HAJ ACCT MGR I	357	-1.48	-15.06
26										362	1.92	158.11
27				FERRER, RAON	A080	01023			SR HAJ ACCT MGR	365	11.00	352.83
28				BLOCH, P C	A050	01083			HAJ ACCT MGR I	358	1.08	29.90
29				PONITZ, KEITH P	A050	01083			HAJ ACCT MGR I	354	.48	13.52
30				BLONDET, LILLIAN P	A050	01083			HAJ ACCT MGR I	362	.00	-1.60
31				THOMPSON, MARK A	A050	01083			HAJ ACCT MGR I	360	1.74	50.35
32				ROKTO, STEPHEN E	A100	01082			AREA MGR COMB. SVC	360	1.28	61.02
33				AYCHISON, C E, JR	T460	05855			SUBSTANT. MAINT FORMN -	354	1.28	143.79
34				COULING, J H	A050	01083			HAJ ACCT MGR I	357	.96	24.91
35				BARBER, RICHARD F	A050	01083			HAJ ACCT MGR I	359	.48	14.97
36				LIPINSKI, THOMAS H	A040	01087			DISTR SYS ANALYST I	360	.80	18.57
37				RODRIGUEZ-TRIANA, P	A040	01084			CUST SVC FIELD SPECIALI	362	3.68	88.01
38										363	4.26	467.01
39										357	.64	673.98
40				NELTANS, S G	A060	01023			SR HAJ ACCT MGR	361	.30	8.67
41										362	1.92	266.30
42				COWEN, A D	T125	05737			GROUNDMAN - SU	362	1.68	43.24
43				YORRELLI, PHILIP	A040	01084			CUST SVC FIELD SPECIALI	357	.88	20.39

000103

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
19601	BEE-NEW CONSTRUCTION	908430		CAMPBELL, W P	A070	01NG6	DIST ENG & OPERS PRIN E	360	2.16	66.74
2				WELLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR	362	1.92	203.58
3				RUSSELL, ALFRED G., JR	A050	01UB3	MAJ ACCT MGR I	359	.24	7.73
4								357	.64	774.85
5								362	1.92	237.76
6				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	.88	32.05
7				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	363	.96	31.68
8				QUINN, J J	A050	01UB3	MAJ ACCT MGR I	357	1.68	44.38
9				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I	358	1.68	46.68
10				ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	363	1.68	37.64
11				GONZALEZ, N A., JR	A050	01UB3	MAJ ACCT MGR I	362	2.40	72.87
12								363	1.45	152.97
13				HOLLINER, LOURDES	D060	01GL4	SR LEGAL ASSISTANT	356	.48	10.20
14				SIMMONS, J W	A030	01UB5	CUST SVC FIELD SPECIALI	357	.48	10.19
15								357	.64	316.80
16				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	7.72	185.67
17				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	1.10	26.26
18								359	.64	67.50
19				VANASSCHE, L L	P517	04499	SHIFT JOURNEYMAN-W	355	.00	182.85
20				HEMBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	360	5.87	179.18
21				GERME, K F., JR	A050	01UB3	MAJ ACCT MGR I	357	.96	30.07
22				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	.79	20.70
23				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	.80	123.64
24				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	2.10	47.07
25								363	1.45	202.94
26				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	1.40	35.05
27								357	1.92	313.66
28								359	.64	61.70
29				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	358	1.68	41.94
30				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	358	2.16	65.88
31				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	1.80	50.99
32								363	1.45	143.62
33				GAMNO GAMMON, R H., JR	D080	01QCD	SR FIELD REP - C/I	357	4.00	76.70
34				NEWBY				364	2.56	241.79
35										
36	TOTAL ACCOUNT 908430								165.30	8,993.11
37	TOTAL PRGNAME BEE-NEW CONSTRUCTION								165.30	8,993.11
38										
39	BEE/BUSINESS ENERGY EVAL 908400			NELSON, L S	A070	01UB3	C/I SPECIALIST I	357	.96	31.85
40				SHEAHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	128.00	3,376.16
41				HENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	360	5.00	123.56
42								363	2.40	205.97
43				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	7.36	196.88
44								359	.64	54.73
45										
46										
47										
48										
49										
50										

000104

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANK
-----	-----	-----	---	---	-----	---	-----	-----
1	9601 BEE/BUSINESS ENERGY EVAL	908400	CARLYLE, B F	A060	01UJ3 SR MAJ ACCT MGR	365	.60	22.12
2			WEBB, C J	A040	01U84 CUST SVC FIELD SPECIALI	361	26.68	700.77
3			DALTON, H C	A050	01U83 MAJ ACCT MGR I	358	24.92	598.39
4			PHILO, MICHAEL C	A060	01UJ3 SR MAJ ACCT MGR	357	13.40	381.06
5			NILSON, ANNE F	A060	01UJ3 SR MAJ ACCT MGR	357	3.36	110.84
6			CHALKER, R C	A050	01U83 MAJ ACCT MGR I	365	17.65	528.19
7			HOPWOOD, W J	A050	01U83 MAJ ACCT MGR I	365	4.36	152.11
8			WILLIAMS, BRENDA A	A050	01YFC SR C/I ANALYST	085	67.20	2,397.35
9			BUCCIARELLI, DOUGLAS	A030	01U85 CUST SVC FIELD SPECIALI	360	7.00	135.63
10			EASTERLING, R K	A050	01U83 MAJ ACCT MGR I	357	4.36	162.99
11			HAYWOOD, DANIEL J	A050	01U83 MAJ ACCT MGR I	359	19.00	415.39
12			MONRIE, JEFFREY J	A050	01U83 MAJ ACCT MGR I	359	1.96	58.19
13			DANIEL, JOHN H	A050	01U83 MAJ ACCT MGR I	360	3.00	74.81
14			DANN, ANNETTE H	A050	01U83 MAJ ACCT MGR I	360	7.76	200.60
15			SODDERS, G D	A030	01ATX REGISSN BUS FIELD SPEC I	358	4.56	90.21
16			VISHARD, W H	A050	01U83 MAJ ACCT MGR I	365	.60	19.81
17			MELLEN, R J	A040	01U84 CUST SVC FIELD SPECIALI	357	13.94	348.61
18			GROUT, E TODD	A050	01U83 MAJ ACCT MGR I	361	14.00	421.51
19						357	6.40	666.41
20			TRAMONTANO, DEAN J	A050	01U83 MAJ ACCT MGR I	358	7.56	184.11
21			BALOGH, F W	A050	01U83 MAJ ACCT MGR I	355	4.60	151.81
22			GUTIERREZ, J P	A040	01UC3 MAJ ACCT MGR II	358	4.60	120.11
23			COPE, L G	A050	01U83 MAJ ACCT MGR I	361	6.03	185.21
24			MORRISON, BLAKE B	A070	01U83 C/I SPECIALIST I	085	160.00	5,622.01
25						355	3.20	423.81
26			KUNZ, THOMAS C	A060	01UK3 C/I SPECIALIST II	357	.96	22.91
27						359	6.40	884.01
28						357	.96	24.81
29			CATH, C W	A050	01U83 MAJ ACCT MGR I	357	-.96	-30.11
30						362	5.12	421.61
31			BLOCH, P C	A050	01U83 MAJ ACCT MGR I	358	2.52	69.71
32			PONITZ, KEITH P	A050	01U83 MAJ ACCT MGR I	354	1.20	33.81
33			BLOMDET, LILLIAN P	A050	01U83 MAJ ACCT MGR I	362	.00	-4.21
34			THOMSON, MARK A	A050	01U83 MAJ ACCT MGR I	360	3.00	86.81
35			RONIG, STEPHEN E	A100	01U82 AREA MGR CORREL SVC	360	10.24	488.21
36			ATCHISON, C E, JR	T460	05855 SUBSTAIN MAINT FORMN	354	3.20	359.41
37			COMLING, J H	A050	01U83 MAJ ACCT MGR I	357	5.76	149.41
38			BARBER, RICHARD F	A050	01U83 MAJ ACCT MGR I	359	2.96	94.57
39			LIPINSKI, THOMAS H	A040	01HR7 DISTR SYS ANALYST I	360	33.00	797.41
40			SCHMITT, KATHY L	A030	01U85 CUST SVC FIELD SPECIALI	360	8.80	165.54
41			RODRIGUEZTRIANA, P	A040	01U84 CUST SVC FIELD SPECIALI	362	19.48	465.81
42						363	7.06	773.44
43						357	6.40	1,528.44
44			MAESTRI, NECTOR J	A050	01U83 MAJ ACCT MGR I	361	2.00	54.93
45								
46								
47								
48								
49								
50								

000105

fpcc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRNT
19601	BEE/BUSINESS ENERGY EVAL	908400		MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR			361	2.89	83.61
2										362	5.12	710.12
3				BRILL, EDWARD R	A060	01UK3	C/I SPECIALIST II			355	.70	21.29
4				COMEN, A D	T125	05937	GROUNDMAN - SU			362	4.48	115.31
5				TORRELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI			357	38.96	902.91
6				DONIQUEZ, GUSTAVO	A070	01UK3	C/I SPECIALIST I			085	64.00	2,216.00
7				CAMPBELL, W P	A070	01N06	DIST ENG & OPERS PRIN E			360	3.00	92.70
8				WELLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR			362	5.12	542.88
9				RUSSELL, ALFRED G., J	A050	01UB3	MAJ ACCT MGR I			359	.48	15.45
10				OTT, JOHN A	A070	01YEB	SR PRODUCT MANAGER			078	16.00	638.00
11										357	6.40	1,736.14
12										362	5.12	134.03
13				COSS, DAVID G	A060	01UJ3	SR MAJ ACCT MGR			357	5.96	217.02
14				CRANE, J L	A050	01UB3	MAJ ACCT MGR I			365	2.92	97.33
15				QUINN, J J	A050	01UB3	MAJ ACCT MGR I			357	4.48	118.33
16				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I			358	5.08	141.16
17				ARTZ, RECTOR	A050	01UB3	MAJ ACCT MGR I			363	3.36	75.25
18				RISLEY, R B	A040	01UK3	C/I SPECIALIST II			355	.80	21.50
19				GONZALEZ, H A., JR	A050	01UB3	MAJ ACCT MGR I			362	6.40	194.33
20										363	2.40	253.83
21				HOLLINER, LOUISES	D060	01OL4	SR LEGAL ASSISTANT			356	10.80	229.37
22				SIMPSON, J W	A030	01UB5	CUST SVC FIELD SPECIALI			357	26.96	572.57
23										357	6.40	748.80
24				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I			357	1.92	46.18
25				WRIGHT, JOCELYN M	A040	01UB4	CUST SVC FIELD SPECIALI			360	10.00	246.87
26				KNOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I			359	5.20	124.14
27										359	1.28	135.01
28				VANARSCHIE, L L	P517	04499	SHIFT JOURNEYMAN-W			355	.00	365.71
29				DANIELEWSKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR			360	6.10	171.59
30				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR			365	3.00	184.38
31				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI			361	15.00	354.38
32				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II			361	3.00	107.14
33				GERME, K F., JR	A050	01UB3	MAJ ACCT MGR I			357	5.76	180.36
34				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I			360	1.50	41.60
35				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER			361	7.71	1,192.86
36				GILL, JAMES O	A060	01UJ3	SR MAJ ACCT MGR			360	1.00	27.74
37				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI			357	36.20	811.79
38										363	2.40	336.73
39				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I			365	.70	17.52
40				PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I			365	4.00	132.30
41										357	5.12	657.74
42				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I			358	1.28	123.38
43				KINARD, MICHAEL A	A030	01UB5	CUST SVC FIELD SPECIALI			360	25.20	542.25

000106

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9601	BEE/BUSINESS ENERGY EVAL	908400	BOSTIC, KEDRIC A., JR	A060 01UJ3	SR MAJ ACCT MGR	358	5.04	153.72
			LLODRA, LARRY	A050 01UB3	MAJ ACCT MGR I	362	4.80	135.96
						363	2.40	238.31
			ROSS, JACK A	A050 01UB3	MAJ ACCT MGR I	361	8.00	184.80
			ORTA, HARLEN A	A050 01UB3	MAJ ACCT MGR I	361	22.00	847.20
			AGER, AGER, BRIAN RICHARD	D070 010E4	ENERGY MGT SPEC	810	64.00	1,123.20
			ALVAR ALVAREZ, G R	D070 010CC	FIELD REP I - C/I	361	12.00	245.25
			ANDRE			363	31.12	651.58
			AUGUS AUGUSTO, E H	D080 010CD	SR FIELD REP - C/I	360	35.40	805.35
			BASKI BASKIN, SHARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	5.00	65.69
			BARTO BASTON, JOHN C	D060 010CB	FIELD REP II - C/I	360	10.10	150.58
			BER, A BER, ALAN	D070 010CC	FIELD REP I - C/I	360	42.60	852.00
			BOWEN			450	4.00	73.65
			BRANT BRANTLEY, LISA A	D030 01X1C	SENIOR OFFICE CLERK	595	1.50	15.32
			CANTR CANTRES, LINDA B	D040 01X1E	ADMINISTRATIVE SPEC	586	4.00	58.01
			CHAPH			354	12.80	726.33
			CONDO			584	.00	57.03
			CRANT			360	29.20	484.67
			DAVIE DAVIES FLICKINGER, WA	D070 010E4	ENERGY MGT SPEC	474	92.25	1,604.00
			DOMAN DOMANO, GARY B	D070 010E4	ENERGY MGT SPEC	810	60.50	1,240.26
			DREV, DREV, PAUL O	D040 01X1E	DUCT SYSTEM SPECIALIST	586	1.00	12.53
			ECHER ECHEROYER, C O	D070 010CC	FIELD REP I - C/I	362	8.80	184.25
			EDMAR EDMAR, C I	D070 010E4	ENERGY MGT SPEC	810	64.00	1,340.00
			ERSON ERSON, M G	D060 010E5	ENERGY MGT CONSULTANT	219	.50	9.56
			FORD, FORD, NANCY E	D040 01X1E	ADMINISTRATIVE SPEC	595	2.25	32.63
			FRICK			361	13.00	235.63
			FRICK, PEGGY C	D070 010CC	FIELD REP I - C/I	361	15.00	271.88
			GAMO			358	5.40	98.75
			GAUCHON, R H., JR	D080 010CD	SR FIELD REP - C/I	357	14.00	268.45
			GONZA GONZALEZ, IDANIA	D070 010E4	ENERGY MGT SPEC	810	64.00	1,315.20
			GRAFF GRAFFO, JOHN	D070 010E4	ENERGY MGT SPEC	810	26.00	495.30
			HARRI HARRIS, R F	D070 010E4	ENERGY MGT SPEC	595	2.75	57.58
			HOKK, HOKK, ANITA B	D040 01X1E	ADMINISTRATIVE SPEC	595	1.75	25.38
			HURSH			364	10.88	1,252.92
			JOHNS JOHNSON, BRENDA C	D070 010E4	ENERGY MGT SPEC	450	5.00	102.50
			JONES JONES, DONALD E	D080 010CD	SR FIELD REP - C/I	360	21.40	435.82
			KING, KING, DIANE B	D040 01X1E	DUCT SYSTEM SPECIALIST	588	16.00	166.60
			KINNE KINNEY, DONNA J	D060 010E5	ENERGY MGT CONSULTANT	586	.75	10.53
			KNOTT KNOTT, J G	D070 010E4	ENERGY MGT SPEC	220	17.50	324.62
			LACHA LACHANCE, J F	D070 010E4	ENERGY MGT SPEC	810	68.00	1,423.75
			LARSE LARSEN, CHRISTINE I	D050 01X1F	SR ADMINISTRATIVE SPEC	474	3.50	49.53
			LEIVA			810	64.00	1,340.00
			LIRBY LIRBY, ROBERTA B	D050 01X1F	SR ADMINISTRATIVE SPEC	588	5.00	82.81
			MATIE MATILAY, PATRICIA O	D050 01X1F	SR ADMINISTRATIVE SPEC	586	4.75	78.68

000107

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	---	----	-----	---	-----	-----
19601 BEE/BUSINESS ENERGY EVAL	908400	HAZEL						
2		HAZEL SR, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	5.00	96.94
3		MCNEA MCNEAL, H J	D070	010CC	FIELD REP I - C/I	360	23.00	445.91
4		MCNUT MCNUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	45.14	943.99
5		MORRI MORRIS, ROBERT S	D070	010E4	ENERGY MGT SPEC	450	26.00	464.76
6		MORST MORSTADT, BETH D	D060	010E5	ENERGY MGT CONSULTANT	450	.50	6.96
7		NEWBY				450	.75	12.14
8		PELL, PELL, GEISHA E	D050	01X1F	SR ADMINISTRATIVE SPEC	364	6.49	604.52
9		PEREZ				450	.75	10.18
10		PERO, PERO, ADELYN H	D070	010E4	ENERGY MGT SPEC	361	3.00	62.81
11		PILGR PILGRIM, HELEN G	D070	010E4	ENERGY MGT SPEC	474	1.00	17.20
12		POWEL POWELL, JOSEPH E., JR	D060	010E5	ENERGY MGT CONSULTANT	810	16.00	335.00
13		RUSSE				586	36.25	556.89
14		SANDE SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	355	3.20	174.00
15		SAVIG SAVIGE, RICHARD L	D060	010E5	ENERGY MGT CONSULTANT	360	4.00	61.60
16		SCARR SCARR, BARBARA O	D060	010E5	ENERGY MGT CONSULTANT	586	30.50	505.16
17		SCHAA SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	586	14.25	196.83
18		SHOOS SHOOKWITH, PAMELA J	D060	010E5	ENERGY MGT CONSULTANT	586	1.50	26.62
19		SHEAD SHEAD, SUZANNE A	D060	010E5	ENERGY MGT CONSULTANT	360	16.35	284.08
20		TERES	D040	01X1E	ADMINISTRATIVE SPEC	595	2.25	26.27
21		TERESCHT, MARIA ELENA	D040	01X1E	ADMINISTRATIVE SPEC	450	.75	7.07
22		WALLA WALLACE, SUZANNE E	D060	010E5	ENERGY MGT CONSULTANT	450	.25	2.48
23		WHITE WHITE, G B	D060	010E5	ENERGY MGT CONSULTANT	219	.00	.00
24		WILES WILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	110	.00	.00
25		WILBO				588	25.00	421.56
26		WILSON, C F., JR	D080	010CD	SR FIELD REP - C/I	358	14.20	323.05
27		WILSON, C J	D070	010E4	ENERGY MGT SPEC	357	16.00	364.00
28		WOOTE WOOTE, G C., III	D070	010CC	FIELD REP I - C/I	588	50.00	1,033.75
29		WYNN, WYNN, MARK P	D080	010CD	SR FIELD REP - C/I	362	71.20	1,490.75
30						360	13.90	315.89

1) TOTAL ACCOUNT 908400

2) TOTAL PROGRAM BEE/BUSINESS ENERGY EVAL 2386.71 69,214.96

3	C/I A/C CHILLER PGM	908160							2386.71	69,214.96
5			WELSON, I E	A070	010E3	C/I SPECIALIST I	365	7.04	662.73	
6							357	26.96	896.60	
7			ANDERSON, E A	A050	010E3	MAJ ACCT MGR I	363	.60	34.06	
8							357	.96	25.68	
9			CARLILE, B F	A060	010E3	SR MAJ ACCT MGR	359	.64	54.73	
10			WEBB, C J	A060	010E4	CHIEF SVC FIELD SPECIAL I	361	.60	22.15	
11			DALTON, H C	A050	010E3	MAJ ACCT MGR I	361	.52	13.60	
12			PHILO, MICHAEL C	A060	010E3	SR MAJ ACCT MGR	357	.32	7.68	
13			HILSON, ANNE F	A060	010E3	SR MAJ ACCT MGR	357	.76	21.62	
14			MOORE, J M C	A050	010E3	SR CONTR CONSTR REP	357	.16	5.28	
15							365	7.20	187.66	

0001.08

fpc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

ATE PROGRAM NAME	ACCOUNT ENPLR NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
501 C/I A/C CHILLER PGM	908150	GRILLO, G E	A050 01UB3	MAJ ACCT MGR I	365	8.32	253.97
		HOPGOOD, W J	A050 01UB3	MAJ ACCT MGR I	363	1.68	59.56
		EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I	357	.26	8.58
		NIEBLA, W E	A050 01UB3	MAJ ACCT MGR I	365	4.48	105.23
		MONBLE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	359	.66	19.56
		SODDERS, G D	A050 01ATX	RES&SH BUS FIELD SPEC I	357	.16	3.17
		WISHARD, W H	A050 01UB3	MAJ ACCT MGR I	365	.60	19.80
		MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	.72	18.00
					357	.00	86.62
		TRAMONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	358	.12	2.83
		BALOGH, P W	A050 01UB3	MAJ ACCT MGR I	365	.60	19.80
		FISCHER, SHARON G	D080 01QW1	SR TECH - SYSTEM PLNG	365	3.20	300.20
		GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	358	.44	11.51
					355	.64	84.78
		KUNZ, THOMAS C	A060 01UC3	C/I SPECIALIST II	357	16.96	460.29
		NOBLE, P E., JR	A070 01YCC	SR PROG MGR	085	9.60	278.52
					357	.16	4.15
		CAIN, C W	A050 01UB3	MAJ ACCT MGR I	357	- .16	-5.02
					362	1.92	158.11
		HUNIZ, V H	A050 01UB3	MAJ ACCT MGR I	365	.12	157.89
		FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	365	5.92	181.33
		BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	358	.28	7.75
		POHITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I	354	.48	13.52
		BLONDET, LILLIAN P	A050 01UB3	MAJ ACCT MGR I	362	.00	-1.60
		RONIG, STEPHEN E	A100 01UB2	AREA MGR COMM. SVC	360	3.84	183.08
		ADDER, E A., JR	A050 01UB3	MAJ ACCT MGR I	365	4.48	147.28
		COALING, J H	A050 01UB3	MAJ ACCT MGR I	357	.16	4.15
		BARRER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	.48	14.97
		RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	362	1.68	40.18
					363	1.16	126.92
					357	.00	217.14
		MELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	.18	5.06
					362	1.92	266.30
		RODRIGUEZ, N G	A060 01UJ3	SR MAJ ACCT MGR	365	5.12	176.58
		COHEN, A D	T125 05237	GROUNDMAN - SJ	362	1.68	43.24
		CANCIO, EDUARDO P	A050 01UB3	MAJ ACCT MGR I	365	12.80	358.88
		TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	.16	3.71
		WELLS, JOHN B	P560 04562	REACTOR CONTROL OPERATR	362	1.92	203.58
		RUSSELL, ALFRED G., J	A050 01UB3	MAJ ACCT MGR I	359	.24	7.75
					357	.00	250.52
					362	1.92	237.76
		COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	357	.16	5.83
		CRANE, J L	A050 01UB3	MAJ ACCT MGR I	363	.96	31.68
					365	7.04	631.94

000109

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9601 C/I A/C CHILLER PGM	908160	QUINN, J J	A050 01UB3	MAJ ACCT MGR I	357	.56	14.79	
		LEHR, J C, JR	A050 01UB3	MAJ ACCT MGR I	358	.40	11.11	
		ARTZE, HECTOR	A050 01UB3	MAJ ACCT MGR I	363	1.68	37.64	
		RISLEY, R B	A060 01UK3	C/I SPECIALIST II	360	14.40	386.82	
		GONZALEZ, N A, JR	A050 01UB3	MAJ ACCT MGR I	362	2.40	72.87	
					363	.40	41.97	
		SIMMONS, J M	A030 01UB5	CUST SVC FIELD SPECIALI	357	.16	3.40	
					357	.00	100.80	
		TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	357	.24	5.77	
		KHOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	359	.58	13.85	
		BLARY, DAVID R	A050 01UB3	MAJ ACCT MGR I	365	4.80	109.14	
					359	.64	67.51	
		GAGER, HERBERT R	A030 01UB5	CUST SVC FIELD SPECIALI	361	5.00	118.13	
		NEUMBERY, BILLY M	A050 01UB3	MAJ ACCT MGR I	360	4.92	150.21	
		GERLIE, K F, JR	A050 01UB3	MAJ ACCT MGR I	357	2.66	83.29	
		MURPHY, JENNIFER	P230 04060	ASSOC NUCLEAR PLT OPER	361	.47	72.20	
		TRENDEL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	.70	15.71	
					363	.40	55.67	
		CHICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I	365	1.00	25.04	
					357	.64	104.56	
					359	.64	62.11	
					365	6.40	585.66	
		BARTNICK, RONALD R	A060 01UB3	C/I SPECIALIST II	085	40.00	990.72	
		SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I	358	.40	9.99	
		ROSTIC, KERRIC A, JR	A060 01UB3	SR MAJ ACCT MGR	358	.56	17.06	
		LLODRA, LARRY	A050 01UB3	MAJ ACCT MGR I	362	1.80	50.99	
					363	.40	39.41	
		BERNARD, F R	A050 01UB3	MAJ ACCT MGR I	365	8.32	223.48	
		LITES, LITES, IRIS I	D060 010Y2	LRG COMM/INDUSTRI-ASST	365	12.80	263.71	
		MARTI, MARTIN, AIVA	D050 01Y1F	SR ADMINISTRATIVE SPEC	365	12.80	179.54	
		MCNAD, MCNADON, VIRGINIA A	D060 010Y2	LRG COMM/INDUSTRI-ASST	365	12.80	263.05	
*TOTAL ACCOUNT 908160							292.59	11,351.09
*TOTAL PROGRAM C/I A/C CHILLER PGM							292.59	11,351.09
C/I BCI PROGRAM	908100	DOMINGUEZ, GUSTAVO	A070 01UB3	C/I SPECIALIST I	085	66.00	2,216.00	
*TOTAL ACCOUNT 908100							66.00	2,216.00
*TOTAL PROGRAM C/I BCI PROGRAM							66.00	2,216.00
C/I BUILDING ENVELOPE	908300	ROQUE, ALBERTO	A070 01YCC	SR BRCG MGR	085	168.00	4,186.00	
					085	38.40	4,667.76	
*TOTAL ACCOUNT 908300							198.40	10,853.76
*TOTAL PROGRAM C/I BUILDING ENVELOPE							198.40	10,853.76

000110

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	GND CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
9601 C/I EFFICIENT MOTORS PGM 908140	DARGENTO, R J	A050 01UB3	HAJ ACCT MGR I	361	3.00	79.05	
	HOPWOOD, W J	A050 01UB3	HAJ ACCT MGR I	365	1.00	33.00	
	BARBER, RICHARD F	A050 01UB3	HAJ ACCT MGR I	365	1.00	32.31	
	HAESTRI, RECTOR J	A050 01UB3	HAJ ACCT MGR I	361	3.00	82.39	
	OTT, JOHN A	A070 01YEB	SR PRODUCT MANAGER	078	16.00	638.00	
	CRAIG, J L	A050 01UB3	HAJ ACCT MGR I	365	1.00	33.00	
	LEHR, J C, JR	A050 01UB3	HAJ ACCT MGR I	358	3.00	83.37	
	WILBO WILSON, C J	D070 01GE4	ENERGY MGT SPEC	588	5.50	113.71	

*TOTAL ACCOUNT 908140 33.50 1,094.83
 *TOTAL PROGRAM C/I EFFICIENT MOTORS PGM 33.50 1,094.83

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	GND CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
C/I EFFICIENT LIGHTING 908170	NELSON, L E	A070 01UB3	C/I SPECIALIST I	357	.64	21.23	
	DARGENTO, R J	A050 01UB3	HAJ ACCT MGR I	361	42.00	1,106.70	
	NEWDEZ, SUSAN RALL	A050 01UB3	HAJ ACCT MGR I	360	32.90	813.03	
				363	6.83	586.02	
	ANDERSON, E A	A050 01UB3	HAJ ACCT MGR I	357	12.44	332.77	
				359	2.56	218.90	
	CASLYE, R F	A060 01UJ3	SR HAJ ACCT MGR	365	1.60	59.00	
	MERR, C J	A060 01UB4	CUST SVC FIELD SPECIALI	361	27.08	711.10	
	DALTON, M C	A050 01UB3	HAJ ACCT MGR I	358	15.28	366.92	
	PHILO, MICHAEL C	A060 01UJ3	SR HAJ ACCT MGR	357	27.88	792.82	
	NILSON, ANNE F	A060 01UJ3	SR HAJ ACCT MGR	357	3.80	125.34	
	CHALKER, R C	A050 01UB3	HAJ ACCT MGR I	365	10.65	318.70	
	WYCKOFF, V C	A050 01UB3	SR CONTR CONSTR REP	365	7.20	187.66	
	GRILLO, G E	A050 01UB3	HAJ ACCT MGR I	365	5.04	153.84	
	HOPWOOD, W J	A050 01UB3	HAJ ACCT MGR I	365	5.92	204.98	
	BUCCIARELLI, DONALD	A050 01UB5	CUST SVC FIELD SPECIALI	360	70.52	1,366.31	
	EASTERLING, R K	A050 01UB3	HAJ ACCT MGR I	365	10.56	365.68	
	NIERIA, H F	A050 01UB3	HAJ ACCT MGR I	365	.56	13.16	
	HAYWOOD, DANIEL I	A050 01UB3	HAJ ACCT MGR I	359	6.00	131.18	
	BASMEYO, MARIA GEMA	A050 01UB3	HAJ ACCT MGR I	361	20.00	480.00	
	SMITH, JEFFREY J	A050 01UB3	HAJ ACCT MGR I	359	2.64	78.35	
	ARCHER, JOHN F, II	A050 01UB3	HAJ ACCT MGR I	365	4.00	111.00	
	DANIEL, JOHN H	A050 01UB3	HAJ ACCT MGR I	360	10.00	249.36	
	DANN, ANNETTE H	A050 01UB3	HAJ ACCT MGR I	360	18.16	469.46	
	SCOTT, G D	A050 01ATX	RESASH BUR FIELD SPEC I	358	97.84	1,936.00	
	MILNARD, W H	A050 01UB3	HAJ ACCT MGR I	365	6.60	217.80	
	MILLER, R J	A060 01UB4	CUST SVC FIELD SPECIALI	357	63.00	1,575.79	
	GRUNT, W TODD	A050 01UB3	HAJ ACCT MGR I	361	17.00	511.91	
				357	5.76	478.51	
	TEJONTANO, DEAN J	A050 01UB3	HAJ ACCT MGR I	358	2.84	68.90	
	RAJCON, P M	A050 01UB3	HAJ ACCT MGR I	365	4.60	151.80	
	FISCHER, SHARON B	D080 01ON1	SR TECH - SYSTEM PLNG	365	3.20	380.20	

000111

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
601 C/I EFFICIENT LIGHTING	908170						
		GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	360	9.60	848.27
		LANGLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	358	2.60	67.94
		COPE, L G	A050 01UB3	MAJ ACCT MGR I	365	5.00	162.50
					361	32.00	988.01
		KUNZ, THOMAS C	A060 01UC3	C/I SPECIALIST II	355	12.80	1,695.52
					357	8.64	234.11
		BESLEY, W A	A060 01UC3	C/I SPECIALIST II	359	6.40	884.00
					360	9.00	238.95
					357	13.64	353.62
		CAIN, C M	A050 01UB3	MAJ ACCT MGR I	357	- .64	-20.08
					362	6.40	177.02
		HERIZ, V H	A050 01UB3	MAJ ACCT MGR I	365	2.64	81.42
		FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	365	2.74	86.82
		BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	358	13.48	373.21
		POWITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I	360	4.20	118.34
		BLONDET, LILLIAN P	A050 01UB3	MAJ ACCT MGR I	362	.00	-5.36
		TIMMONS, MARK A	A050 01UB3	MAJ ACCT MGR I	360	18.50	535.30
		DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	16.00	453.60
		ROHIG, STEPHEN E	A100 01UB2	AREA MGR. CONSL. SVC	360	7.48	366.12
		ADDER, S A, JR	A050 01UB3	MAJ ACCT MGR I	365	4.54	149.91
		ATCHISON, C E, JR	T460 05R55	SUBSTATION MAINT. FOREMAN	334	4.80	539.22
		COALING, J R	A050 01UB3	MAJ ACCT MGR I	357	30.96	803.02
		BARNER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	359	4.92	156.83
		LIPINSKI, THOMAS H	A060 01UH7	DISTR. SVC. ANALYST I	360	57.00	1,367.70
		SCHMITT, KATHY L	A050 01UB3	CUST. SVC. FIELD SPECIALI	360	65.30	1,228.46
		RODRIGUEZ, TRIANA P	A060 01UH4	CUST. SVC. FIELD SPECIALI	362	43.60	1,042.59
					363	20.08	2,099.70
					357	5.76	1,071.60
		LLERA, R A	A060 01UH4	CUST. SVC. FIELD SPECIALI	362	160.00	3,738.00
		MAESTRI, NECTOR J	A050 01UB3	MAJ ACCT MGR I	361	15.00	411.94
		MELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	14.03	405.17
					362	6.40	887.65
		RODRIGUEZ, W R	A060 01UJ3	SR MAJ ACCT MGR	365	.64	22.08
		BRILL, EDWARD R	A060 01UH3	C/I SPECIALIST II	355	.80	21.29
		OTTO, S E, JR	A050 01UB3	MAJ ACCT MGR I	361	5.00	114.38
		COHEN, A D	T325 05R57	GROUNDMAN - BI	362	21.60	559.93
		CANCIO, EDWARD P	A050 01UB3	MAJ ACCT MGR I	365	1.60	44.86
		YORRELL, I. PHILIP	A060 01UH4	CUST. SVC. FIELD SPECIALI	357	45.24	1,068.44
		CANDRELL, V P	A070 01UH6	DIST. ENG. & OPER. PRIN. E	360	6.60	203.93
		KELLY, VICTOR F, JR	A050 01UB3	MAJ ACCT MGR I	360	17.60	418.67
		MILLS, JOHN R	P560 06562	REACTOR CONTROL OPERATOR	362	6.60	678.59
		RUSSELL, ALFRED G, J	A050 01UB3	MAJ ACCT MGR I	359	.96	30.00
					360	9.60	1,478.93
					357	5.76	1,211.81

000112

FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96
 11/18/96
 fpac.fex

ATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRIORS	PRANT
601 C/I EFFICIENT LIGHTING	908170				362	6.40	792.54
	VAYDA, G F	A050	01U03	MAJ ACCT MGR I	361	15.00	476.25
	COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	365	6.24	227.20
	CRANE, J L	A050	01U03	MAJ ACCT MGR I	363	2.24	73.92
	GUINN, J J	A050	01U03	MAJ ACCT MGR I	357	22.36	590.58
	LEHR, J C, JR	A050	01U03	MAJ ACCT MGR I	358	3.32	92.24
	ARTZE, HECTOR	A050	01U03	MAJ ACCT MGR I	365	11.92	278.19
	RISLEY, R B	A060	01U03	C/I SPECIALIST II	355	.80	21.50
	GONZALEZ, H A, JR	A050	01U03	MAJ ACCT MGR I	362	8.00	242.90
	LYERLY-JENNETTE, SUZA	A050	01U03	MAJ ACCT MGR I	360	30.35	711.31
	BANK, O F	A060	01YF8	PRODUCT MANAGER	085	160.00	4,372.01
	GARDNER, R LANCE	A060	01U03	C/I SPECIALIST II	360	21.40	494.88
					363	6.83	722.22
	HOLLIER, LOURDES	0060	010L4	SR LEGAL ASSISTANT	356	10.32	219.17
	SIMMONS, J M	A050	01U05	CHST SVC FIELD SPECIALI	357	40.64	863.08
					357	5.76	532.80
					354	26.88	2,116.80
	TAYLOR, CLIFFORD, III	A050	01U03	MAJ ACCT MGR I	365	18.44	443.48
	LAMBLAS, JORGE J	A060	01U04	CHST SVC FIELD SPECIALI	360	89.00	2,147.12
	WRIGHT, JOCELYN M	A060	01U04	CHST SVC FIELD SPECIALI	360	24.70	1,023.37
	KNOX, MICHEL J	A050	01U03	MAJ ACCT MGR I	359	8.32	198.65
	BLAIR, DAVID R	A050	01U03	MAJ ACCT MGR I	365	7.60	172.81
					359	2.56	270.01
	WOLIN, JEFFREY	A050	01U03	MAJ ACCT MGR I	365	4.00	97.25
	VANASSE, L I	P517	04499	SHIFT JOURNEYMAN-M	355	.00	585.13
	DANIELFUNK, V F, JR	A060	01UJ3	SR MAJ ACCT MGR	360	7.90	221.96
	WITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	3.50	129.06
					359	80.00	9,999.00
	GAGER, HERBERT R	A050	01U05	CHST SVC FIELD SPECIALI	361	23.00	543.38
	NEWBERRY, BILLY M	A050	01U03	MAJ ACCT MGR I	360	19.40	592.18
	CALLEJA, R A	A060	01U03	C/I SPECIALIST II	361	6.00	214.28
	GERVE, K F, JR	A050	01U03	MAJ ACCT MGR I	357	11.66	358.83
	HALL, TERRY I	A050	01U03	MAJ ACCT MGR I	360	3.15	82.53
	MURPHY, JENNIFER	P250	04060	ASSOC NUCLEAR PLY OPER	361	5.41	836.80
	TRENDEL, R F	A050	01U05	CHST SVC FIELD SPECIALI	357	31.80	713.12
					363	6.83	958.12
	OLMICK, BRYAN J	A050	01U03	MAJ ACCT MGR I	365	16.70	418.16
	PARTIN, LEROY M	A050	01U03	MAJ ACCT MGR I	365	19.00	627.00
					357	3.84	448.62
					359	2.56	246.76
	BLACK, T M	A050	01U03	MAJ ACCT MGR I	361	7.00	193.03
	SCOTT, GERALD R	0060	01YJ6	CHST SYSTEM SPECIALIST	361	16.00	386.05
					365	6.40	585.66
	SMITH, DAVID A	A050	01U03	MAJ ACCT MGR I	358	3.32	82.88

000113

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

TE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
01 C/I EFFICIENT LIGHTING	908170	KINARD, MICHAEL A	A030 01U85	CUST SVC FIELD SPECIALI	360	8.00	151.40
		BOSTIC, KERRIC A., JR	A060 01UJ3	SR MAJ ACCT MGR	358	12.96	395.28
		LLGORA, LARRY	A050 01U83	MAJ ACCT MGR I	362	10.00	283.25
					363	6.83	678.02
		BERNAME, F B	A050 01U83	MAJ ACCT MGR I	365	16.04	444.19
		ORTA, HARLEN A	A050 01U83	MAJ ACCT MGR I	361	24.00	635.40
		AGNEW AGNEW, P D	D070 010E4	ENERGY MGT SPEC	586	63.75	1,129.17
		ALVAR ALVAREZ, G R	D070 010CC	FIELD REP I - C/I	361	6.00	122.63
		ANDRE			363	4.88	102.17
		AUGUS AUGUSTO, E M	D080 010CD	SR FIELD REP - C/I	360	28.10	639.27
		BASKI BASKIN, SHARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	4.75	62.40
		BASTO BASTON, JOHN C	D060 010CB	FIELD REP II - C/I	360	44.10	657.66
		BER, A BER, ALAN	D070 010CC	FIELD REP I - C/I	360	29.90	598.00
		BRANT BRANTLEY, LISA A	D030 01X1C	SENIOR OFFICE CLERK	595	2.25	22.98
		CANTR CANTRE, WANDA B	D040 01X1E	ADMINISTRATIVE SPEC	586	2.25	32.63
		CHAPH			354	22.40	1,271.12
		CRABT			360	34.24	570.96
		DAVIE DAVIES FLICKINGER, WA	D070 010E4	ENERGY MGT SPEC	474	7.75	134.75
		DILEL DILELLA, GELYS G	D050 01X1F	SR ADMINISTRATIVE SPEC	362	120.00	1,906.51
		DOMAN DOMANO, GARY B	D070 010E4	ENERGY MGT SPEC	810	47.75	978.88
		ECHES ECHEGOTEN, C D	D070 010CC	FIELD REP I - C/I	362	4.40	92.16
		FORD, FORD, WANCY F	D040 01X1E	ADMINISTRATIVE SPEC	595	3.25	67.13
		FRICK			361	6.00	108.75
		FRICKE, PEGGY C	D070 010CC	FIELD REP I - C/I	361	11.00	199.38
		GARD			358	11.80	226.66
		GANNON, R H., JR	D080 010CD	SR FIELD REP - C/I	357	7.00	134.23
		GRAFF GRAFFEO, JOHN	D070 010E4	ENERGY MGT SPEC	810	34.25	500.06
		HARRI HARRIS, R F	D070 010E4	ENERGY MGT SPEC	595	4.25	80.98
		HOLK, HOLK, ANITA B	D060 01X1E	ADMINISTRATIVE SPEC	595	2.50	34.25
		HUPEN			364	1.92	221.09
		JONES JONES, DONALD E	D080 010CD	SR FIELD REP - C/I	360	33.00	745.50
		KEENE KEENE, J K	D060 010E5	ENERGY MGT CONSULTANT	595	25	4.02
		KING, KING, DIANE P	D060 01X1A	CLNT SYSTEM SPECIALIST	588	11.50	136.86
		LIRBY LIRBY, ROBERTA R	D050 01X1F	SR ADMINISTRATIVE SPEC	588	4.75	78.67
		LUTER LUTER, IRIS I	D060 010X2	LRG COMM/INDUST L-ASST	365	1.60	30.48
		MARTI MARTIN, AIVA	D050 01X1F	SR ADMINISTRATIVE SPEC	365	1.60	22.66
		MATIL MATILAY, PATRICIA D	D050 01X1F	SR ADMINISTRATIVE SPEC	586	2.25	37.27
		HAZEL			361	3.00	58.16
		HAZELIN, ALFREDA Y	D070 010CC	FIELD REP I - C/I	361	18.00	348.08
		MCHEA MCHUAL, M J	D070 010CC	FIELD REP I - C/I	360	38.00	704.68
		MCHRY MCHULT, BRIAN B	D070 010E4	ENERGY MGT SPEC	595	43.00	1,126.13
		MCHAD MCHADON, VIRGINIA A	D060 010X2	LRG COMM/INDUST L-ASST	365	1.60	30.39
		HEMBY			364	12.80	1,209.03
		PEREZ			361	28.00	586.25

FLORIDA POWER AND LIGHT COMPANY
 fpc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
1	9601 C/I EFFICIENT LIGHTING	908170	PEREZ	PEREZ, R A	0070	010CC	FIELD REP 1 - C/I	361	36.00	753.75
2			POLE,					582	7.00	142.89
3			POWEL	POWELL, JOSEPH E., JR	0060	010E5	ENERGY MGT CONSULTANT	586	10.00	153.63
4			RUSSE					355	3.20	174.00
5			SANDE	SAUNDERS, KIM K	0050	01X1F	SR ADMINISTRATIVE SPEC	360	8.00	123.20
5			SAVIG	SAVIG, RICHARD L	0060	010E5	ENERGY MGT CONSULTANT	586	.25	4.14
7			SCARR	SCARR, BARBARA O	0060	010E5	ENERGY MGT CONSULTANT	588	12.00	165.75
8			SCHAA	SCHAAF, KATHRYN A	0060	010E5	ENERGY MGT CONSULTANT	586	1.00	16.41
9			SHOOS	SHOOSHITH, PAMELA J	0060	010CB	FIELD REP 11 - C/I	360	21.51	373.79
10			SHEAD	SHEAD, SUZANNE A	0040	01X1E	ADMINISTRATIVE SPEC	595	3.00	35.03
11			WILSO					358	6.40	145.60
12			WILSON	WILSON, C F., JR	0080	010CD	SR FIELD REP - C/I	357	8.00	182.00
13			WILSON	WILSON, C J	0070	010E4	ENERGY MGT SPEC	588	72.50	1,498.94
14			WYNN	WYNN, MARK P	0080	010CD	SR FIELD REP - C/I	360	14.85	337.47
15										
16	TOTAL ACCOUNT 908170								3073.54	99,571.74
17	TOTAL PRNAME C/I EFFICIENT LIGHTING								3073.54	99,571.74
18										
19	C/I HIGH EFFIC DX A/C	908150						365	5.12	481.99
20			NELSON	NELSON, L S	A070	01UR3	C/I SPECIALIST I	357	24.64	817.44
21			DARGENTO	DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	3.00	79.05
22			HENDEZ	HENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	360	2.76	68.21
23								363	1.18	101.61
24			ANDERSON	ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	1.04	27.82
25								359	.64	54.73
26			CARLYLE	CARLYLE, B F	A060	01UJ3	SR MAJ ACCT MGR	365	.60	22.12
27			WEBB	WEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	2.09	54.83
28			DALTON	DALTON, H C	A050	01UB3	MAJ ACCT MGR I	358	15.48	371.72
29			PHILO	PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	.93	26.46
30			WILSON	WILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	1.72	56.74
31			WOODRUFF	WOODRUFF, W C	A050	01UB3	SR CONTR CONSTR REP	365	7.20	187.66
32			GRILLO	GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	5.20	158.73
33			HOPGOOD	HOPGOOD, W J	A050	01UB3	MAJ ACCT MGR I	365	2.12	72.70
34			BUCCIARELLI	BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	47.08	912.19
35			EASTERLING	EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	6.95	233.17
36			HIEBLA	HIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	2.80	65.78
37			NAYWOOD	NAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	359	3.00	65.59
38			WOMBLE	WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	359	.74	21.98
39			DANIEL	DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	4.40	109.73
40			DANN	DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	7.96	205.76
41			SODDERS	SODDERS, G D	A030	01ATX	RESASH BUS FIELD SPEC I	358	49.04	970.38
42			WISHARD	WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	2.60	85.80
43			WELLEN	WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	.80	20.00
44								357	1.28	159.28
45										
46										
47										
48										
49										
50										

000115

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
1601 C/I HIGH EFFIC DX A/C	908150	TRANQUANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	358	.12	2.83
		NIX, JOHN H	A060	01UB3	C/I SPECIALIST II	361	8.00	219.60
		BALOGH, P M	A050	01UB3	MAJ ACCT MGR I	365	7.40	250.80
		FISCHER, SHARON G	D080	010H1	SR TECH - SYSTEM PLNG	365	3.20	380.20
						360	3.84	339.31
		GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	358	.52	13.60
						355	6.40	847.76
		KUNZ, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	10.64	287.99
		NOBLE, R E, JR	A070	01YCC	SR PROG MGR	085	9.60	278.52
						359	19.20	2,652.00
		BESLEY, W A	A060	01UB3	C/I SPECIALIST II	360	3.60	95.58
						357	.24	6.22
		MCMURRAY, JOHN	A050	01YVA	RESEARCH ASSOCIATE	078	2.40	67.13
		CAIN, C W	A050	01UB3	MAJ ACCT MGR I	357	-.24	-7.53
		KUNIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	3.20	98.69
		FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	3.70	113.33
		BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	.36	9.97
		POWITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	354	.48	13.52
		THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	1.68	48.62
		RONIG, STEPHEN E	A100	01UB2	AREA MGR CORPL SVC	360	2.56	122.04
		ADDER, E A, JR	A050	01UB3	MAJ ACCT MGR I	365	2.80	92.05
		ATCHISON, C E, JR	T460	05855	SUBSTAIN MAINT FORMW -	354	2.24	251.64
		CONLING, J H	A050	01UB3	MAJ ACCT MGR I	357	1.20	31.13
		BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	1.48	47.28
		LIPINSKI, THOMAS M	A040	01MH7	DISTR SYS ANALYST	360	5.40	129.41
		SCHMITT, KATHY L	A050	01UB5	CUST SVC FIELD SPECIALI	360	2.90	54.57
		RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	23.00	549.99
						363	3.48	380.76
						357	1.28	370.83
		MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	.70	20.11
		RODRIGUEZ, M G	A060	01UJ3	SR MAJ ACCT MGR	365	3.20	110.37
		CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	8.00	224.32
		TORRELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	1.04	24.09
		CAMPBELL, W P	A070	01M06	DIST ENG & OPERS PRIN E	360	1.44	44.50
		KELLY, WINTON E, JR	A050	01UB3	MAJ ACCT MGR I	360	3.36	80.85
		BURSILLO, ALFRED G, JR	A050	01UB3	MAJ ACCT MGR I	359	.24	7.73
						360	3.84	671.58
						357	1.28	422.39
		COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	1.04	37.87
		CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	1.64	54.12
						365	5.12	459.58
		GUINN, J J	A050	01UB3	MAJ ACCT MGR I	357	.56	14.79
		BEILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	4.00	101.00
		LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I	358	.68	713.33

000116

FLORIDA POWER AND LIGHT COMPANY
fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

ATE PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
601 C/I HIGH EFFIC DX A/C	908150		ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	363	1.12	25.09
			RISLEY, R B	A060	01UB3	C/I SPECIALIST II	360	4.80	128.94
			LYERLY-JENNETTE, SUSAN	A050	01UB3	MAJ ACCT MGR I	360	4.14	94.52
			GARDNER, R LANCE	A060	01UB3	C/I SPECIALIST II	360	5.76	133.20
							363	1.18	125.23
			MOLLIMER, LOURDES	D060	01QL4	SR LEGAL ASSISTANT	356	.96	20.38
			SIMMONS, J W	A030	01UB5	CUST SVC FIELD SPECIALI	357	1.24	26.34
							357	1.28	180.00
							354	27.52	2,167.20
			TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	357	.24	5.77
			LAMBLAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	34.60	834.73
			WRIGHT, JOCELYN H	A040	01UB4	CUST SVC FIELD SPECIALI	360	3.48	82.92
			KNOX, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	.71	16.22
			BLAIR, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	3.00	68.23
							359	.64	67.50
			VANASSCHE, L L	P517	04499	SHIFT JOURNEYMAN-W	355	.00	182.85
			DANIELSKI, W E, JR	A060	01UB3	SR MAJ ACCT MGR	360	3.59	100.91
			GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	8.00	189.00
			NEWBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	360	6.30	192.31
			GERIN, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	1.20	37.58
			MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	1.86	286.84
			TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	11.80	264.63
							363	1.18	166.12
			PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	365	2.00	66.00
							357	.64	169.23
			PRIETO, ROSA ROYO	A050	01A23	FIELD REP SUPV II	810	.00	-3.12
							359	.64	61.70
							365	6.40	585.66
			BARTNICK, RONALD R	A060	01UB3	C/I SPECIALIST II	085	24.00	594.44
			SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	358	.68	11.99
			KINARD, MICHAEL A	A030	01UB5	CUST SVC FIELD SPECIALI	360	6.00	75.20
			ROSTIC, KEDRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	358	5.72	174.46
							363	1.18	117.57
			BERHANE, F R	A050	01UB3	MAJ ACCT MGR I	365	5.20	139.68
			AGER, AGER, BRIAN RICHARD	D070	01084	ENERGY MGT SPEC	810	.00	.01
			AGNEV, AGNEV, P D	D070	01084	ENERGY MGT SPEC	864	1.00	17.71
			AGUIA AGUIAR, MORTENCIA F	D060	01X1E	ADMINISTRATIVE SPEC	854	.25	3.53
			ALVAR, ALVAREZ, O R	D070	010CC	FIELD REP I - C/I	361	5.00	102.19
			AUGUS, AUGUSTO, E H	D080	010CD	SR FIELD REP - C/I	360	7.40	168.35
			BASKI, BASKIN, SHARON I	D060	01X1E	ADMINISTRATIVE SPEC	588	.50	6.57
			BARTO, BARTON, JOHN C	D060	010CC	FIELD REP II - C/I	360	38.15	568.93
			BER, A BER, ALAN	D070	010CC	FIELD REP I - C/I	360	12.60	252.00
			BOONE, BOONE, W V	D070	01084	ENERGY MGT SPEC	864	10.00	200.38
			BRANT, BRANTLEY, LISA A	D030	01X1C	SENIOR OFFICE CLERK	583	1.25	12.77

000117

FLORIDA POWER AND LIGHT COMPANY
fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRIORS	PRANT
9601	C/I HIGH EFFIC DX A/C	908150		CANOE CANDESA, J A	D070	010E4	ENERGY MGT SPEC	810	.00	-1.02
				CARR, CARR, ORLANDO	D070	010E4	ENERGY MGT SPEC	810	.00	.00
				CASAH				810	-.64	176.21
				CHANG				810	-.64	79.87
				CHAPN				354	19.20	1,089.52
				CONNO				584	.00	57.03
				CRABT				360	28.65	472.58
				CRANE CRANE, R KENNETH	D070	010E4	ENERGY MGT SPEC	219	2.50	50.59
				CROW, CROW, B R	D070	010E4	ENERGY MGT SPEC	810	.00	.00
				DONAH DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	26.75	548.38
0				ECHER ECHEROYEN, C O	D070	010CC	FIELD REP 1 - C/I	362	4.40	92.11
1				EDUAR EDWARDS, C L	D070	010E4	ENERGY MGT SPEC	810	.00	.00
2				ERSON ERKINS, W G	D060	010E5	ENERGY MGT CONSULTANT	219	.25	4.78
3				ESCON				810	-.64	30.32
4				FORD, FORD, NANCY F	D040	01X1E	ADMINISTRATIVE SPEC	595	1.75	25.38
5				GAMNO				358	6.80	128.80
6				GANNON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	3.00	57.53
7				GONZA GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	.00	.00
8				GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	.00	.00
9				GREGO GREGO, T A	D060	010E5	ENERGY MGT CONSULTANT	219	62.00	1,105.93
0				GUTIE GUTIERREZ, J C	D070	010E4	ENERGY MGT SPEC	810	.00	-.47
1				HARRI HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	9.75	204.14
2				HOLK, HOLK, ANITA B	D040	01X1E	ADMINISTRATIVE SPEC	595	1.00	14.50
3				HOLK				364	6.40	737.00
4				INDER INDERSOLL, WILLIAM J	D070	010E4	ENERGY MGT SPEC	810	.00	-1.14
5				JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	9.00	191.70
6				KERR				584	17.25	231.53
7				KING, KING, DIANE P	D060	01X1E	NET SYSTEM SPECIALIST	588	2.50	29.75
8				KRAH				584	.00	867.30
9				LACHA LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	.00	.00
0				LEIK				810	.00	4.06
1				LIBBY LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	.50	8.28
2				LITER LITER, IRIS I	D060	010X2	LR COMM/INDUSTRI-ASSY	365	8.00	152.33
3				MARTI MARTIN, AIXA	D050	01X1F	SR ADMINISTRATIVE SPEC	365	8.00	112.22
4				MCNEA MCNEAL, M J	D070	010CC	FIELD REP 1 - C/I	360	2.00	41.83
5				MCNUT MCNUTT, BRIAN B	D070	010E4	ENERGY MGT SPEC	595	48.50	866.94
6				MCVAD MCVADON, VIRGINIA A	D060	010X2	LR COMM/INDUSTRI-ASSY	365	8.00	151.92
7				NEALL NEALICK, HAROLD E	D070	010E4	ENERGY MGT SPEC	720	17.75	327.04
8				MEHDE MEHDEZ, MIGUEL	D060	010E5	ENERGY MGT CONSULTANT	219	7.00	108.15
9				MORRI MORRIS, ROBERT S	D070	010E4	ENERGY MGT SPEC	450	1.00	13.94
0				NELSO NELSON, KELLY J	D060	01X1E	ADMINISTRATIVE SPEC	137	10.00	129.50
1				NEHRY				364	6.40	604.52
2				PILGE PILGRIM, HELEN C	D070	010E4	ENERGY MGT SPEC	810	.00	-1.49
3				PITER				588	2.50	161.43

000118

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PRIORS	PRAINT
9601	C/I HIGH EFFIC DX A/C	908150	POWEL	POWELL, JOSEPH E., JR	D060 010E5	ENERGY MGT CONSULTANT	586	6.75	103.70
			RITCH	RITCHARDSON, H P	D070 010E4	ENERGY MGT SPEC	810	.00	.01
			ROONE	ROONEY, JACQUELINE	D070 010E4	ENERGY MGT SPEC	810	.00	.00
			SCARR	SCARR, BARBARA O	D060 010E5	ENERGY MGT CONSULTANT	588	2.75	37.98
			SETTL	SETTLEMYRE, G W J	D070 010E4	ENERGY MGT SPEC	219	11.00	226.05
			SNOOS	SNOOSMITH, PAMELA J	D060 010CB	FIELD REP II - C/I	360	6.50	112.94
			SNEAD	SNEAD, SUZANNE A	D040 01X1E	ADMINISTRATIVE SPEC	595	1.50	17.52
			STEVE	STEVENS, CATHERINE A	D050 01X1F	SR ADMINISTRATIVE SPEC	137	5.00	75.94
			VILLA				810	-.64	151.11
			WILLE	WILLEMS, M A	D070 010E4	ENERGY MGT SPEC	219	17.75	259.59
			WILSO				358	6.40	145.60
			WILSON	C F., JR	D080 010CD	SR FIELD REP - C/I	357	3.00	68.25
			WILSON	C J	D070 010E4	ENERGY MGT SPEC	588	15.25	315.29
			WINFR	WINFREY, ROY L	D070 010E4	ENERGY MGT SPEC	595	9.00	181.24
			WYANT	WYANT, F E	D070 010E4	ENERGY MGT SPEC	810	.00	.00
			WYNN	WYNN, HARK P	D080 010CD	SR FIELD REP - C/I	360	5.90	134.07
18	TOTAL ACCOUNT 908150							1029.29	34,840.24
19	TOTAL PROGRAM C/I HIGH EFFIC DX A/C							1029.29	34,840.24
21	C/I HVAC	908590	BARTHI	BARTHICK, RONALD R	A060 01UR3	C/I SPECIALIST II	085	8.00	198.16
23	AL ACCOUNT 908590							8.00	198.16
24	TOTAL PROGRAM C/I HVAC							8.00	198.16
26	C/I LOAD CONTROL	908550	NELSON	I S	A070 01UR3	C/I SPECIALIST I	357	.24	7.96
27			DARGENTO	R J	A050 01UR3	MAJ ACCT MOR I	361	5.00	131.75
28			HENDEY	SUSAN RALL	A050 01UR3	MAJ ACCT MOR I	360	3.84	94.90
29							363	3.20	276.62
30			ANDERSON	E A	A050 01UR3	MAJ ACCT MOR I	357	16.64	639.77
31							359	.64	54.73
32			CARLYLE	R F	A060 01UR3	SR MAJ ACCT MOR	365	6.00	221.26
33			MERR	C J	A060 01UR4	CUST SVC FIELD SPECIALI	361	2.76	72.62
34			DALTON	M C	A050 01UR3	MAJ ACCT MOR I	357	.68	11.53
35			PHILD	MICHAEL C	A060 01UR3	SR MAJ ACCT MOR	357	17.19	488.83
36			NILSON	ANNE F	A060 01UR3	SR MAJ ACCT MOR	357	.68	15.84
37			CHALKER	R C	A050 01UR3	MAJ ACCT MOR I	365	8.00	239.61
38			GRILLO	R F	A050 01UR3	MAJ ACCT MOR I	365	5.00	152.63
39			MORROW	V J	A050 01UR3	MAJ ACCT MOR I	365	5.12	171.70
40			EASTERLING	R K	A050 01UR3	MAJ ACCT MOR I	365	2.17	73.52
41			MOSLEY	JEFFREY J	A050 01UR3	MAJ ACCT MOR I	359	6.76	160.73
42			ARCHER	JOHN F., II	A050 01UR3	MAJ ACCT MOR I	365	1.00	27.75
43			DANIEL	JOHN M	A050 01UR3	MAJ ACCT MOR I	360	6.60	166.56
44			DAWN	ANNETTE M	A050 01UR3	MAJ ACCT MOR I	360	11.20	289.52

000115

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19601 C/I LOAD CONTROL	908550	SODDERS, G D	A030	01ATX	RESASH BUS FIELD SPEC I	357	.24	4.75
2		WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	17.00	561.00
3		WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	2.48	62.05
4						357	.64	144.60
5		TRAMONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	358	5.24	128.46
6		BALOGH, F V	A050	01UB3	MAJ ACCT MGR I	365	13.00	429.00
7		PLASENCIA, ERNESTO	A060	01TEC	PROGRAM MGR-C/I	013	160.00	5,118.00
8						360	2.56	226.21
9		GUTIERREZ, J P	A060	01UC3	MAJ ACCT MGR II	358	.80	20.90
10		COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	4.00	123.50
11		EVELYN, H R	A060	01T58	SR SPEC - PWR SUPPLY	955	20.00	706.50
12						355	3.20	423.88
13		KIMZ, THOMAS C	A060	01UC3	C/I SPECIALIST II	357	8.24	224.74
14		COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	4.00	103.65
15		BESELY, M A	A060	01UC3	C/I SPECIALIST II	360	10.40	276.12
16						357	2.24	58.07
17		CAIN, C M	A050	01UB3	MAJ ACCT MGR I	357	-.24	-7.53
18						362	1.28	105.40
19		BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	358	6.48	179.43
20		PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	2.68	75.50
21		BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	362	.60	-1.08
22		THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	18.60	538.24
23		WALSH, MICHAEL J	A070	01TEC	SR PROG MGR	013	89.00	3,538.00
24		DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	6.00	170.03
25		BONIG, STEPHEN E	A100	01UB2	AREA MGR COMPL SVC	360	3.84	183.07
26		ATCHISON, C E, JR	T660	05855	SUBSTN MAINT FORMN	354	4.80	539.22
27						013	120.00	2,370.00
28		COMLING, J H	A050	01UB3	MAJ ACCT MGR I	357	2.72	70.57
29		BABER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	359	3.48	111.91
30		LIPINSKI, THOMAS H	A060	01UB7	DISTR SYS ANALYST I	360	3.00	69.65
31		SCHMITT, KATHY I	A030	01UB5	CUST SVC FIELD SPECIALI	360	4.50	84.66
32		RODRIGUEZTRIANA, P	A060	01UB4	CUST SVC FIELD SPECIALI	362	1.12	26.79
33						363	9.62	1,032.18
34						357	.64	348.27
35		MELIANS, R G	A060	01UB3	SR MAJ ACCT MGR	361	4.92	162.10
36						362	1.28	177.53
37		BRILL, EDWARD R	A060	01UB3	C/I SPECIALIST II	355	7.20	191.61
38		OTTO, R E, JR	A050	01UB3	MAJ ACCT MGR I	361	4.00	93.10
39		COHEN, A D	T125	05937	GROUNDMAN - SU	362	9.12	234.72
40		BUZZ, ARTURO	A060	01TY5	SR POWER COORD	361	2.00	54.38
41		TORIELLI, PHILIP	A060	01UB4	CUST SVC FIELD SPECIALI	357	.64	14.83
42		CAMPBELL, V P	A070	01UB6	DIST ENG & OPER PRIN E	360	15.84	489.46
43		KELLY, WINTON F, JR	A030	01UB3	MAJ ACCT MGR I	360	5.24	126.09
44		WELLS, JOHN B	P560	06362	REACTOR CONTRL OPERATR	362	1.28	135.72

000120

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9601	C/I LOAD CONTROL	908550		RUSSELL, ALFRED G., JR	A050	01UB3	MAJ ACCT MGR I	359	4.74	136.48
								360	2.56	447.72
								357	.64	399.08
								362	1.28	158.51
				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	9.00	285.75
				COBB, DAVID G	A060	01UB3	SR MAJ ACCT MGR	365	5.64	205.37
				CRANE, J I	A050	01UB3	MAJ ACCT MGR I	365	2.64	87.12
				GUINN, J J	A050	01UB3	MAJ ACCT MGR I	365	16.24	428.93
				REILMAN, LINDA I	A050	01UB3	MAJ ACCT MGR I	365	6.00	151.50
0				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I	358	6.72	186.74
1				ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	363	1.12	25.09
2				RISLEY, R B	A060	01UB3	C/I SPECIALIST II	355	7.20	193.40
3				GONZALEZ, M A., JR	A050	01UB3	MAJ ACCT MGR I	362	1.60	48.57
4				LYERLY, JENNIFER, SUSA	A050	01UB3	MAJ ACCT MGR I	360	2.76	63.01
5				GARDNER, R LANCE	A060	01UB3	C/I SPECIALIST II	360	8.84	204.42
6								363	3.20	338.44
7				MOLLNER, LOUDES	B060	01OL4	SR LEGAL ASSISTANT	356	.48	10.19
8				SIMMONS, J M	A050	01UB5	CUST SVC FIELD SPECIAL I	357	2.24	47.58
9								357	.64	165.60
0				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	2.96	71.18
1				WRIGHT, JOCELYN M	A050	01UB4	CUST SVC FIELD SPECIAL I	360	5.32	129.36
2				KICKNEY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	.71	16.95
3								359	.64	67.50
4				MOULIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	9.00	121.57
5				VARASCH, I I	B517	06409	SHIFT WORKMAN-V	355	.00	182.85
6				DANIELSEN, M E., JR	A060	01UB3	SR MAJ ACCT MGR	360	14.88	431.60
7				WITAKER, D C	A060	01UB3	SR MAJ ACCT MGR	365	3.50	129.06
8				GAGER, HERBERT B	A050	01UB5	CUST SVC FIELD SPECIAL I	361	4.00	96.50
9				MURPHY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	9.05	276.25
0				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	1.00	35.71
1				CHENE, K F., JR	A050	01UB3	MAJ ACCT MGR I	357	7.72	261.75
2				HALL, TERRY I	A050	01UB3	MAJ ACCT MGR I	360	14.85	389.27
3				MURPHY, JENNIFER	B750	06060	ASSOC NUCLEAR PLY OPER	361	2.45	378.83
4				GILL, JAMES O	A060	01UB3	SR MAJ ACCT MGR	360	2.00	55.68
5				TRIMMEL, R F	A050	01UB5	CUST SVC FIELD SPECIAL I	357	2.30	51.56
6								363	3.20	468.98
7				CHENICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	5.00	125.19
8				MARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	7.00	231.00
9								357	2.56	104.86
0								359	.64	61.70
1				BLACK, Y M	A050	01UB3	MAJ ACCT MGR I	361	19.00	573.93
2				SCOTT, GERALD R	B060	01X16	CUST SYSTEM SPECIALIST	361	5.00	137.88
3				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	358	4.72	117.82
4				BOSTIC, KEDRIC A., JR	A060	01UB3	SR MAJ ACCT MGR	358	2.96	90.28

000121

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9601	C/I LOAD CONTROL	908550		LLODRA, LARRY	A050	01U83	MAJ ACCT MGR I	362	5.20	147.29
								363	3.20	317.74
				ROSE, JACK A	A050	01U83	MAJ ACCT MGR I	361	8.30	184.80
				ALVAR				361	8.00	163.50
				CRISP CRISP, ELIZABETH H	D050	01004	TECH-III-POWER DELIVERY	955	60.00	832.50
				DEMON DEMONRE, AMELIA H	D060	01022	C/I LD MGT FLD TECH	013	94.50	1,776.35
				KELLE KELLER, KATHY H	D050	01X1F	SR ADMINISTRATIVE SPEC	013	10.00	207.75
				LATHO LATHORE, R J	T310	05533	METERMAN A SU	192	4.00	84.36
				LAVOR LAVORONA, R J	T310	05533	METERMAN A SU	792	6.50	137.09
0				MARTE MARTELL, JOHN T., JR	T310	05533	METERMAN A SU	192	1.00	21.09
1				MAHE, MAHE, G E	T310	05533	METERMAN A SU	558	9.00	189.81
2				MELEY				364	3.20	202.26
3				PRICE PRICE, R G	D070	01021	SR C/I LD MGT FLD TECH	013	46.00	1,074.13
4				MARRI WARRINGTON, JAMES	T310	05533	METERMAN A SU	888	2.00	42.18
5				WHITE				558	2.00	42.18
6										
7	TOTAL ACCOUNT 908550								1146.08	36,489.90
8	TOTAL PROGRAM C/I LOAD CONTROL								1146.08	36,489.90
9										
0	C/I OPBC PROJECT	908180		BUCCIARELLI, DOUGLAS	A030	01U85	CUST SVC FIELD SPECIALI	360	1.12	21.70
1				GARCIA, JOSEPH	A060	01YJ8	PROD DEVELOP SR ANALYST	085	56.00	1,577.80
2				PONITZ, KEITH P	A050	01U83	MAJ ACCT MGR I	365	9.00	253.58
3				DANIELEWSKI, V E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	7.95	227.98
4				GERVE, K F., JR	A050	01U83	MAJ ACCT MGR I	357	2.00	62.63
5				CROSS CROSSY, BARBARA G	D060	01002	LRG COM/INDUSTRIAL-ASST	360	4.00	67.95
6										
7	TOTAL ACCOUNT 908180								80.07	2,211.64
8	TOTAL PROGRAM C/I OPBC PROJECT								80.07	2,211.64
9										
0	C/I V-C CHILLER REPL PGM 908420							365	19.84	1,867.69
11				NELSON, L E	A070	01U83	C/I SPECIALIST I	357	43.20	1,433.16
12				DARGENTO, R J	A050	01U83	MAJ ACCT MGR I	361	20.00	527.00
13				HENDEZ, SUSAN BALL	A050	01U83	MAJ ACCT MGR I	360	7.68	189.80
14								363	3.94	338.34
15				ANDERSON, E A	A050	01U83	MAJ ACCT MGR I	357	3.60	96.30
16								359	.64	54.71
17				CARLYLE, R F	A060	01UJ3	SR MAJ ACCT MGR	365	.60	22.12
18				MERR, C J	A040	01U84	CUST SVC FIELD SPECIALI	361	1.66	43.49
19				DALTON, M C	A050	01U83	MAJ ACCT MGR I	357	.80	19.21
20				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	2.53	71.95
21				WILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	.40	13.20
22				CHALKER, R C	A050	01U83	MAJ ACCT MGR I	365	22.30	667.33
23				MOOREHUFF, V C	A050	01U83	SR CONTR CONTR REP	365	7.20	187.66
24				BRILLO, G E	A050	01U83	MAJ ACCT MGR I	365	8.32	253.97
25										
26										
27										
28										
29										
30										

fpsc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

ATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRNPS	PRANT
601 C/I V-C CHILLER REPL PGH 903420	NOPGOOD, W J	A050 01UB3	MAJ ACCT MGR I		363	3.92	138.06
	BUCCIARELLI, DONALD	A030 01UB5	CUST SVC FIELD SPECIALI		360	1.20	23.25
	EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I		357	.65	21.45
	NIEBLA, H E	A050 01UB3	MAJ ACCT MGR I		365	4.48	105.23
	MONBLE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I		359	2.90	86.11
	DANIEL, JOHN H	A050 01UB3	MAJ ACCT MGR I		360	4.20	104.74
	DANN, ANNETTE M	A050 01UB3	MAJ ACCT MGR I		360	3.66	94.60
	RODDERS, G D	A030 01ATX	RESSH RYS FIELD SPEC I		357	.40	7.92
	WISHARD, W H	A050 01UB3	MAJ ACCT MGR I		365	.60	19.80
	WELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI		357	2.64	66.04
	GROUT, E TODD	A050 01UB3	MAJ ACCT MGR I		361	6.00	180.68
					357	.00	214.55
	TRAMONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I		358	.48	11.30
	NIX, JOHN H	A060 01UB3	C/I SPECIALIST II		361	46.00	1,262.70
	BALOGH, F V	A050 01UB3	MAJ ACCT MGR I		365	.60	19.80
	FISCHER, MARION G	D080 01GH1	SR TECH - SYSTEM PLNG		365	3.20	380.20
					360	5.12	452.41
	GUTIERREZ, J P	A040 01UB3	MAJ ACCT MGR II		358	1.52	39.71
	COPE, L G	A050 01UB3	MAJ ACCT MGR I		361	2.00	61.75
					355	1.78	169.55
	KINZ, THOMAS C	A060 01UB3	C/I SPECIALIST II		357	41.20	1,116.94
	MOBLE, R E, JR	A070 01YCC	SR PROG MGR		085	14.40	417.78
	RESELY, W A	A060 01UB3	C/I SPECIALIST II		360	4.80	127.44
					357	.60	10.37
	CAIN, C W	A050 01UB3	MAJ ACCT MGR I		357	-.40	-12.55
					362	3.76	476.33
	HEWITZ, V H	A050 01UB3	MAJ ACCT MGR I		365	5.12	157.89
	FERRER, RAMON	A060 01UB3	SR MAJ ACCT MGR		365	8.92	277.56
	BLOCH, P C	A050 01UB3	MAJ ACCT MGR I		358	7.88	218.18
	BONWITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I		365	22.22	626.06
	BLOWDET, LILLIAN P	A050 01UB3	MAJ ACCT MGR I		362	.00	-4.82
	THOMSON, MARK A	A050 01UB3	MAJ ACCT MGR I		360	4.12	119.22
	DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I		361	8.00	226.70
	BONIG, STEPHEN E	A100 01UB2	AREA MGR COMM SVC		360	3.84	183.08
	ADGER, E A, JR	A050 01UB3	MAJ ACCT MGR I		365	4.68	147.28
	ATCHISON, C E, JR	7660 05855	SUBSTAIN MAINT FORMN -		354	2.88	323.53
	CEBALING, J H	A050 01UB3	MAJ ACCT MGR I		365	2.40	62.26
	BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I		359	4.68	208.86
	LIPINSKI, THOMAS H	A040 01UB7	DISTR SYS ANALYST I		360	5.00	66.81
	RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI		362	5.04	120.50
					363	11.58	1,269.19
					357	.00	542.85
	MELIANS, S G	A040 01UB3	SR MAJ ACCT MGR		361	4.55	189.28
					362	5.76	798.89

000123

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
199601	C/I W-C CHILLER REPL PGH 908420			RODRIGUEZ, M G	A060	01UJ3	SR MAJ ACCT MGR	365	5.12	176.58
2				BRILL, EDWARD R	A060	01UK3	C/I SPECIALIST II	355	.80	21.29
3				CONER, A D	T125	05937	GROUNDMAN - SU	362	5.04	129.71
4				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	12.80	358.88
5				TORRELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	.40	9.27
6				CAMPBELL, W P	A070	01M06	DIST ENG & OPERS PRIN E	360	2.16	66.75
7				KELLY, WINTON E., JR	A050	01UB3	MAJ ACCT MGR I	360	4.48	107.80
8				WELLS, JOHN B	P560	04562	REACTOR CONTROL OPERATR	362	5.76	610.73
9				RUSSELL, ALFRED G., J	A050	01UB3	MAJ ACCT MGR I	359	.24	7.70
10								360	5.12	895.44
11								357	.00	626.29
12								362	5.76	713.20
13				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	12.00	381.00
14				COHR, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	.40	14.57
15				CRANE, J I	A050	01UB3	MAJ ACCT MGR I	363	2.24	73.92
16								365	19.84	1,730.91
17				QUINN, J J	A050	01UB3	MAJ ACCT MGR I	357	2.24	59.17
18				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	12.00	303.00
19				LENN, J C., JR	A050	01UB3	MAJ ACCT MGR I	358	5.36	148.97
20				ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	363	3.92	87.80
21				RISLEY, R B	A060	01UK3	C/I SPECIALIST II	360	15.20	408.32
22				GONZALEZ, W A., JR	A050	01UB3	MAJ ACCT MGR I	362	7.20	218.60
23				LYERLY, JENNETTE, SIDA	A050	01UB3	MAJ ACCT MGR I	360	5.52	126.04
24				GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II	360	10.68	246.98
25								363	3.94	416.96
26				SIMMONS, J M	A030	01UB5	CUST SVC FIELD SPECIALI	357	.40	8.50
27								357	.00	252.00
28				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	357	.96	23.09
29				WRIGHT, JOCELYN M	A060	01UB4	CUST SVC FIELD SPECIALI	360	4.64	110.59
30				KNOLLY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	359	.97	23.16
31				BIARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	4.80	109.14
32								359	.64	67.50
33				DANILEWICKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	2.87	80.76
34				WIMBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	360	7.24	220.99
35				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	10.00	357.13
36				GERMEL, V E., JR	A050	01UB3	MAJ ACCT MGR I	357	.40	12.53
37				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	1.47	227.49
38				GILL, JAMES O	A060	01UJ3	SR MAJ ACCT MGR	360	2.00	55.48
39				TREMBLE, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	2.50	56.05
40								363	3.94	553.14
41				CHURICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	8.60	210.31
42				MARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	5.00	165.00
43								357	2.56	284.20
44								359	.64	61.23
45										
46										
47										
48										
49										
50										

000124

FLORIDA POWER AND LIGHT COMPANY
fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

ATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
601 C/I W-C CHILLER REPL PGM 908420	BLACK, T M	A050 01U03	MAJ ACCT MGR I	361	4.00	110.30	
	SCOTT, GERALD R	D040 01X46	DUCT SYSTEM SPECIALIST	361	2.00	55.15	
				365	6.40	585.66	
	BARTWICK, RONALD B	A060 01U03	C/I SPECIALIST II	085	40.00	990.72	
	SMITH, DAVID A	A050 01U03	MAJ ACCT MGR I	358	1.36	33.93	
	KINARD, MICHAEL A	A030 01U05	CUST SVC FIELD SPECIALI	360	4.00	75.70	
	BOSTIC, KEDRIC A., JR	A060 01U43	SR MAJ ACCT MGR	358	3.76	114.68	
	LLODRA, LARRY	A050 01U03	MAJ ACCT MGR I	362	5.40	152.96	
				363	3.94	391.46	
	BERHANE, F B	A050 01U03	MAJ ACCT MGR I	365	8.32	223.48	
	LUTES LUTES, IRIS L	D060 010X2	LRG COMM/INDUSTRL-ASST	365	12.80	243.71	
	MARTI MARTIN, AIXA	D050 01X1F	SR ADMINISTRATIVE SPEC	365	12.80	179.54	
	MCVAD MCVADON, VIRGINIA A	D060 010X2	LRG COMM/INDUSTRL-ASST	365	12.80	243.05	
*TOTAL ACCOUNT 908420						733.22	31,184.92
*TOTAL PRGNAME C/I W-C CHILLER REPL PGM						733.22	31,184.92
CITIES/COMM TES	908440				365	32.00	3,012.41
	NELSON, L S	A070 01U03	C/I SPECIALIST I	357	28.32	1,934.76	
				363	2.36	202.68	
	ANDERSON, E A	A020 01U03	MAJ ACCT MGR I	357	4.32	115.56	
				359	1.28	109.45	
	CHRYSLER, B F	A060 01U43	SR MAJ ACCT MGR	365	4.60	169.63	
	MYER, C J	A040 01U04	CUST SVC FIELD SPECIALI	361	.28	7.38	
	DALTON, H C	A050 01U03	MAJ ACCT MGR I	357	.64	15.37	
	PHILO, MICHAEL C	A060 01U43	SR MAJ ACCT MGR	357	2.78	79.07	
	NILSON, ANNE F	A060 01U43	SR MAJ ACCT MGR	357	.56	18.48	
	CHALKER, R C	A050 01U03	MAJ ACCT MGR I	365	10.65	318.70	
	MOONIEFF, W C	A050 01U05	SR CONTR CONSTR REP	365	7.20	187.60	
	GRILLO, G E	A050 01U03	MAJ ACCT MGR I	365	12.48	380.95	
	HOPWOOD, W J	A050 01U03	MAJ ACCT MGR I	363	2.80	99.26	
	MUCCIARELLI, DOUGLAS	A030 01U05	CUST SVC FIELD SPECIALI	360	2.00	38.76	
	HASTERLING, R K	A050 01U03	MAJ ACCT MGR I	357	.80	28.31	
	NINELA, N E	A050 01U03	MAJ ACCT MGR I	365	6.72	157.83	
	RAYMCOO, DANIEL J	A050 01U03	MAJ ACCT MGR I	365	1.00	21.86	
	MCWHIR, JEFFREY J	A050 01U03	MAJ ACCT MGR I	359	2.82	83.73	
	DANIEL, JOHN M	A050 01U03	MAJ ACCT MGR I	360	4.00	99.76	
	DANN, ANNETTE H	A050 01U03	MAJ ACCT MGR I	360	11.40	294.69	
	ROODERS, G D	A030 01ATX	RESERV BLK FIELD SPEC I	358	2.72	53.31	
	UTSHARO, W H	A050 01U03	MAJ ACCT MGR I	365	3.60	118.80	
	MELLEN, R J	A040 01U04	CUST SVC FIELD SPECIALI	357	3.12	78.06	
				357	.64	187.91	
	TRANCHAM, DEAN J	A050 01U03	MAJ ACCT MGR I	358	.84	19.77	
	NIX, JOHN B	A060 01U03	C/I SPECIALIST II	361	68.00	1,317.60	

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRIORS	PURANT
0001 CITIES/COMM TES	908440	BALOGH, F M	A050 01H83	MAJ ACCT MGR I	365	5.60	184.80
		FISCHER, SHARON G	0080 01H81	SR TECH - SYSTEM PLNG	365	3.20	380.20
		GUTIERREZ, J P	A040 01H83	MAJ ACCT MGR II	358	2.28	99.98
					355	7.04	932.54
		KIRK, THOMAS C	A060 01H83	C/I SPECIALIST II	357	52.32	1,416.21
		NOBLE, R E., JR	A070 01YCC	SR PROG MGR	085	14.40	417.78
					357	.32	8.30
		CAIN, C M	A050 01H83	MAJ ACCT MGR I	357	-.32	-10.04
					362	.64	52.70
		KRITZ, V H	A050 01H83	MAJ ACCT MGR I	365	11.68	360.18
		FRER, RANDY	A060 01H83	SR MAJ ACCT MGR	365	9.88	304.07
		BLOCH, P C	A050 01H83	MAJ ACCT MGR I	358	5.16	142.87
		POWELL, KEITH P	A050 01H83	MAJ ACCT MGR I	365	59.65	1,675.01
		BLONDET, LILLIAN P	A050 01H83	MAJ ACCT MGR I	362	.00	-.54
		THOMPSON, MARK A	A050 01H83	MAJ ACCT MGR I	360	3.36	97.24
		ROHIG, STEPHEN E	A100 01H82	AREA MGR COMM SVC	360	3.84	183.08
		ADDER, E A., JR	A050 01H83	MAJ ACCT MGR I	365	6.72	220.92
		ATCHISON, C E., JR	T460 05855	SUBSTAIN MAINT FORMN -	354	3.20	359.48
		COMING, J H	A050 01H83	MAJ ACCT MGR I	357	2.80	72.44
		BARBER, RICHARD F	A050 01H83	MAJ ACCT MGR I	359	.48	16.97
		LIPINSKI, THOMAS M	A060 01H87	DISTR SVS ANALYST I	360	2.00	46.43
		RODRIGUEZ, TRIANA P	A060 01H84	CUST SVC FIELD SPECIAL I	362	.28	13.37
					363	6.96	762.92
					357	.64	456.84
		MILLIANS, S G	A050 01H83	SR MAJ ACCT MGR	361	.09	2.70
					362	.64	88.73
		RODRIGUEZ, H G	A060 01H83	SR MAJ ACCT MGR	365	7.68	264.86
		BRILL, EDWARD B	A060 01H83	C/I SPECIALIST II	355	3.20	85.17
		COHEN, A D	T125 05937	GRCCORDMAN - SU	362	.56	14.41
		CANCIO, EDWARD P	A050 01H83	MAJ ACCT MGR I	365	19.20	538.32
		YORRELL, PHILIP	A010 01H84	CUST SVC FIELD SPECIAL I	357	.72	16.69
		CAMPBELL, M D	A070 01H86	DIST ENG & OPER PRIN F	360	13.60	420.25
		MILLS, JOHN R	B560 04562	REACTOR CONTROL OPERATE	362	.64	67.06
		WHEELER, ALBERT S, JR	A050 01H83	MAJ ACCT MGR I	359	.24	7.73
					357	.64	526.37
					362	.64	79.27
		COBB, DAVID B	A060 01H83	SR MAJ ACCT MGR	357	1.72	62.63
		CRANE, J I	A050 01H83	MAJ ACCT MGR I	363	1.60	52.80
					365	32.00	2,872.43
		ELIOTT, J I	A050 01H83	MAJ ACCT MGR I	357	2.80	73.95
		LEWIS, J C., JR	A050 01H83	MAJ ACCT MGR I	358	2.00	55.57
		ABTZE, HECTOR	A050 01H83	MAJ ACCT MGR I	363	2.80	62.73
		WISLEY, R B	A060 01H83	C/I SPECIALIST II	360	25.60	687.68
		CONTELET, M A., JR	A050 01H83	MAJ ACCT MGR I	362	.80	24.29

000126

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHS	PRMT
9601	CITIES/COMM TES	908440						363	2.36	249.77
				HOLLINER, LOUISE	D060	010L4	SR LEGAL ASSISTANT	356	.48	10.20
				SIMMONS, J M	A030	010B5	CUST SVC FIELD SPECIALI	357	.32	6.80
								357	.64	216.00
				TAYLOR, CLIFFORD, III	A050	010B3	MAJ ACCT MGR I	357	1.20	28.84
				KNOWRY, MICHEL J	A050	010B3	MAJ ACCT MGR I	359	.84	20.05
				BLARY, DAVID R	A050	010B3	MAJ ACCT MGR I	365	7.20	163.70
								359	.64	67.50
				WHITAKER, D C	A060	010J3	SR MAJ ACCT MGR	365	3.50	129.06
0				HEMBERRY, BILLY H	A050	010B3	MAJ ACCT MGR I	360	7.12	217.34
1				GERME, K F, JR	A050	010B3	MAJ ACCT MGR I	357	1.80	56.37
2				HALL, TERRY L	A050	010B3	MAJ ACCT MGR I	360	1.57	41.13
3				MURPHY, JENNIFER	P230	04060	ASSOC NUCLEAR PLT OPER	361	.25	38.58
4				TRENDEL, R F	A030	010B5	CUST SVC FIELD SPECIALI	357	2.90	65.03
5								363	2.36	331.34
6				OLNICK, BRYAN J	A050	010B3	MAJ ACCT MGR I	365	4.70	117.68
7								357	3.20	254.73
8								359	.64	61.70
9								365	6.40	585.65
10				BARTNICK, DONALD B	A060	010K3	C/I SPECIALIST II	085	40.00	990.72
11				SMITH, DAVID A	A050	010B3	MAJ ACCT MGR I	358	2.00	49.93
12				BORTIC, KERRIE A, JR	A060	010J3	SR MAJ ACCT MGR	358	2.32	70.76
13				LLCOBA, LARRY	A050	010B3	MAJ ACCT MGR I	362	.60	16.98
14								363	2.36	234.49
15				BERNARD, F R	A050	010B3	MAJ ACCT MGR I	365	12.48	335.22
16				LUTES LUTES, IRIS L	D060	010X2	LRG COMM/INDUSTRI-ASST	365	19.20	365.57
17				MARTI MARTIN, AIXA	D050	010X1F	SR ADMINISTRATIVE SPEC	365	19.20	269.30
18				MCVAD MCVADON, VIRGINIA A	D060	010X2	LRG COMM/INDUSTRI-ASST	365	19.20	364.55
19										
20										
21										
22										
23										
24										
25										
26										
27										
28										
29										
30										
31										
32										
33										
34										
35										
36										
37										
38										
39										
40										
41										
42										
43										
44										
45										
46										
47										
48										
49										
50										

FLORIDA POWER AND LIGHT COMPANY
fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
9602	BEE-NEW CONSTRUCTION	908430		BASHNEVO, MARIA GEHA	A050	01UB3	MAJ ACCT MGR I	361	.00	-.80
				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	4.00	118.75
				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	3.36	92.45
				DANN, ANNETTE M	A050	01UB3	MAJ ACCT MGR I	360	14.12	364.80
				RODDERS, G D	A050	01ATX	RESSEM BUS FIELD SPEC I	357	.48	9.50
				WISHARD, V H	A050	01UB3	MAJ ACCT MGR I	365	.40	13.20
				WELLEN, R J	A050	01UB4	CUST SVC FIELD SPECIALI	357	3.84	96.05
				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	.02	.60
				BALOGH, F M	A050	01UB3	MAJ ACCT MGR I	365	.20	6.60
0				GUTIERREZ, J P	A050	01UB3	MAJ ACCT MGR II	357	.96	25.08
1				LANGLEY, D R	A050	01UB3	SR MAJ ACCT MGR	365	1.36	44.20
2				KINZ, THOMAS C	A050	01UB3	C/I SPECIALIST II	357	.96	22.98
3				COCKE, C R	A050	01UB3	MAJ ACCT MGR I	361	.32	8.29
4								357	1.08	27.99
5				FERRER, RAMON	A050	01UB3	SR MAJ ACCT MGR	365	6.00	192.45
6				BLOMDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	362	.00	-.80
7				THOMPSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	.17	4.70
8				SONIG, STEPHEN F	A100	01UB2	AREA MGR COMPL SVC	360	1.60	76.28
9				COLEMAN, J H	A050	01UB3	MAJ ACCT MGR I	357	4.80	124.50
0				HARRER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	1.00	32.31
1				RODRIGUEZ, TRIANA, P	A050	01UB4	CUST SVC FIELD SPECIALI	362	1.72	41.13
2				WILLIAMS, R G	A050	01UB3	SR MAJ ACCT MGR	361	1.60	46.22
3				CYMER, A D	T125	05937	GROUNDMAN - BU	362	.12	3.09
4				BUTZ, ARTURO	A050	01UB3	SR POWER COORD	361	.12	3.26
5				CANCIO, EDUARDO P	A050	01UB3	MAJ ACCT MGR I	365	4.00	112.15
6				TORRELLI, PHILIP	A050	01UB4	CUST SVC FIELD SPECIALI	357	.78	18.08
7				CAMPBELL, U P	A070	01UB4	DIST ENG & OPERS PRIN E	360	.45	13.91
8				WATDA, G F	A050	01UB3	MAJ ACCT MGR I	361	.82	26.04
9				COBB, DAVID G	A050	01UB3	SR MAJ ACCT MGR	357	.90	32.77
0				CRANE, J I	A050	01UB3	MAJ ACCT MGR I	363	.09	2.97
11				REILMAN, LINDA I	A050	01UB3	MAJ ACCT MGR I	365	.03	.14
12				LENN, J C, JR	A050	01UB3	MAJ ACCT MGR I	357	.18	5.09
13				ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	363	.33	5.48
14				GONZALEZ, M A, JR	A050	01UB3	MAJ ACCT MGR I	362	.12	3.66
15				SIMMONS, J M	A050	01UB3	CUST SVC FIELD SPECIALI	357	6.03	128.06
16				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	14.00	336.70
17				BRIGHT, JOCELYN M	A050	01UB4	CUST SVC FIELD SPECIALI	360	1.00	24.69
18				KING, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.96	22.92
19				NORLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	1.36	33.07
10				BAGER, HERBERT B	A050	01UB3	CUST SVC FIELD SPECIALI	361	.08	1.89
11				WHEATLEY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	2.10	64.10
12				CEBIA, V F, JR	A050	01UB3	MAJ ACCT MGR I	357	1.26	39.45
13				HALL, TERRY J	A050	01UB3	MAJ ACCT MGR I	360	1.80	47.16
14				CLINICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	.60	15.02
15										
16										
17										
18										
19										
20										

000128

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRIORS	PRAHT
199002	BEE-NEW CONSTRUCTION	908430		PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	1.36	44.88
2				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	1.44	35.94
3				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	2.64	80.52
4				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	1.72	48.72
5				ORIA, HARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.16	3.36
6				CRABT				360	3.00	50.66
7										
8	TOTAL ACCOUNT 908430								154.32	2,409.78
9	TOTAL PRGNAME BEE-NEW CONSTRUCTION								154.32	2,409.78
10										
11	BEE/BUSINESS ENERGY EVAL 908400							364	.00	-6,334.02
12								584	.00	-57.46
13				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	12.00	316.20
14				SHEANAM, JOHN K	A060	01TEC	PROGRAM MGR-C/I	085	128.00	3,376.16
15				MENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	360	10.00	247.13
16				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	1.92	51.36
17				CARLYLE, B F	A060	01UJ3	SR MAJ ACCT MGR	365	1.00	36.87
18				MERR, C J	A040	01UB4	CHST SVC FIELD SPECIALI	361	24.00	630.30
19				DALTON, H C	A050	01UB3	MAJ ACCT MGR I	357	11.96	287.19
20				PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	18.64	530.08
21				HILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	3.60	112.15
22				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	14.65	439.40
23				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	6.00	183.15
24				HOPWOOD, V J	A050	01UB3	MAJ ACCT MGR I	364	.60	13.20
25				WILLIAMS, BRENDA A	A050	01TYC	SR C/I ANALYST	085	67.20	2,082.36
26				MUCCIARELLI, DOUGLAS	A050	01UB5	CHST SVC FIELD SPECIALI	360	6.00	116.25
27				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	12.00	396.00
28				HIERLA, H E	A050	01UB3	MAJ ACCT MGR I	365	40.00	939.50
29				BASHNEVO, MARIA DENA	A050	01UB3	MAJ ACCT MGR I	361	.00	-1.60
30				MOBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	4.00	118.75
31				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	4.72	128.25
32				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	8.20	211.92
33				RODDERS, G D	A050	01ATX	RESASH BUS FIELD SPEC I	357	4.96	98.15
34				VIEHARD, V H	A050	01UB3	MAJ ACCT MGR I	365	.60	13.20
35				MELLEN, R J	A040	01UB4	CHST SVC FIELD SPECIALI	357	35.68	892.64
36				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	9.04	272.21
37				BALOGH, F V	A050	01UB3	MAJ ACCT MGR I	365	.20	6.60
38				QUIJERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	2.92	76.22
39				LAUDLEY, D R	A050	01UJ3	SR MAJ ACCT MGR	365	4.72	153.60
40				COPE, I G	A050	01UB3	MAJ ACCT MGR I	361	14.00	432.25
41				MORRISON, BLAKE B	A070	01UB3	C/I SPECIALIST I	085	160.00	5,622.00
42				KIM, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	1.92	65.95
43				COOPER, C B	A050	01UB3	MAJ ACCT MGR I	361	.64	16.58
44								357	8.16	211.55
45										
46										
47										
48										
49										
50										

000129

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19602	BEE/BUSINESS ENERGY EVAL	908400		MUNIZ, V H	A050	01UB3			MAJ ACCT MGR I	365	2.00	61.68
2				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	3.00	96.23
3				BLOCH, P C	A050	01UB3			MAJ ACCT MGR I	357	8.00	221.50
4				BLODET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	362	.00	-2.14
5				THOMSON, MARK A	A050	01UB3			MAJ ACCT MGR I	360	.13	3.62
6				ROMIG, STEPHEN E	A100	01UB2			AREA MGR COMM. SVC	360	12.80	610.24
7				CORLING, J H	A050	01UB3			MAJ ACCT MGR I	357	9.60	249.00
8				BARBER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	4.00	129.25
9				LIPINSKI, THOMAS H	A040	01UH7			DISTR SYS ANALYST I	360	19.00	460.20
10				SCHMITT, KATHY L	A050	01UB5			CUST SVC FIELD SPECIALI	360	9.05	170.26
11				RODRIGUEZ, TRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	362	14.92	356.78
12				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	4.00	109.85
13				MILLIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	5.20	179.10
14				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	1.00	34.49
15				OTTO, E E., JR	A050	01UB3			MAJ ACCT MGR I	361	40.00	931.00
16				COHEN, A D	T125	05937			GROUNDMAN - SU	362	.32	8.24
17				RUIZ, ARTURO	A060	01UT5			SR POWER COORD	361	3.24	88.09
18				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	40.00	1,121.50
19				TORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	65.56	1,519.36
20				DOMINGUEZ, GUSTAVO	A070	01UB3			C/I SPECIALIST I	085	65.00	2,216.00
21				CAMPBELL, V P	A070	01UB6			DIST ENG & OPERS PRIN E	360	.23	6.96
22				RUSSELL, ALFRED G., J	A050	01UB3			MAJ ACCT MGR I	365	6.00	193.13
23				OTT, JOHN A	A070	01YB8			SR PRODUCT MANAGER	078	16.00	638.00
24				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	11.64	349.57
25				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	357	1.80	65.54
26				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	363	.18	5.94
27				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	.12	.50
28				LEHR, J C., JR	A050	01UB3			MAJ ACCT MGR I	357	4.36	121.15
29				ARTZE, HECTOR	A050	01UB3			MAJ ACCT MGR I	363	.66	10.96
30				GONZALEZ, W A., JR	A050	01UB3			MAJ ACCT MGR I	362	.32	9.72
31				SIMPSON, J V	A050	01UB3			CUST SVC FIELD SPECIALI	357	30.06	638.40
32				LAHELAS, JORGE J	A060	01UB4			CUST SVC FIELD SPECIALI	360	4.00	96.50
33				WRIGHT, JOCELYN M	A060	01UB4			CUST SVC FIELD SPECIALI	360	6.00	168.12
34				KNOX, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	1.92	45.84
35				NODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	4.72	114.74
36				DANILEWSKI, V E., JR	A060	01UJ3			SR MAJ ACCT MGR	360	1.00	20.13
37				WHITAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	365	17.00	626.88
38				GAGER, HERBERT B	A050	01UB5			CUST SVC FIELD SPECIALI	361	37.60	888.30
39				CALICIA, R A	A060	01UB3			C/I SPECIALIST II	361	1.50	53.57
40				GERVE, K F., JR	A050	01UB3			MAJ ACCT MGR I	357	2.52	78.91
41				HALL, TERRY I	A050	01UB3			MAJ ACCT MGR I	360	3.60	96.32
42				GILL, JAMES D	A060	01UJ3			SR MAJ ACCT MGR	360	2.00	55.48
43				TRINDEL, R F	A050	01UB5			CUST SVC FIELD SPECIALI	357	45.00	1,009.13
44				CLINICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	.30	7.52
45												
46												
47												
48												
49												
50												

000130

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
602 BEE/BUSINESS ENERGY EVAL	908400	PARTIN, LEROY M	A050	01UB3 MAJ ACCT MGR I	365	5.72	188.76
		SMITH, DAVID A	A050	01UB3 MAJ ACCT MGR I	357	10.88	271.59
		KINHARD, MICHAEL A	A030	01UB5 CUST SVC FIELD SPECIALI	360	45.33	857.87
		ROSTIC, KEDRIC A., JR	A060	01UJ3 SR MAJ ACCT MGR	357	5.28	161.04
		LLODRA, LARRY	A050	01UB3 MAJ ACCT MGR I	362	3.52	99.70
		ORIA, HARLEN A	A050	01UB3 MAJ ACCT MGR I	361	44.32	1,171.60
		AGHEV AGHEV, P D	D070	010E4 ENERGY MGT SPEC	586	17.00	301.11
		ALVAR ALVAREZ, S R	D070	010CC FIELD REP I - C/I	361	26.00	525.86
		ALVARO DIAZ, CLARIDE	D050	01X1F SR ADMINISTRATIVE SPEC	854	5.00	53.75
		ANDRE			363	15.56	325.79
		AUGUS AUGUSTO, E M	D080	010CD SR FIELD REP - C/I	360	32.20	732.55
		BASKI BASKIN, SHARON L	D060	01X1E ADMINISTRATIVE SPEC	588	2.50	32.85
		BASTO BASTON, JOHN C	D060	010CB FIELD REP II - C/I	360	12.60	187.86
		BBS, A BBS, ALAN	D070	010CC FIELD REP I - C/I	360	26.90	538.00
		BOWEN			450	1.75	33.10
		CANTO CANTO, NANCY R	D060	01X1E ADMINISTRATIVE SPEC	586	2.25	32.63
		CLEVI CLEVIS, KATHLEEN D	D060	01X1E ADMINISTRATIVE SPEC	854	2.50	36.25
		CRABT			360	18.80	311.85
		DAVIE DAVIES, FLICKINGER, NA	D070	010E4 ENERGY MGT SPEC	474	56.75	986.74
		DOWAN DOWAN, GARY B	D070	010E4 ENERGY MGT SPEC	810	90.50	1,855.25
		ECHER ECHEROTEN, C D	D070	010CC FIELD REP I - C/I	361	8.00	167.50
		FRICK FRICK, PEGGY C	D070	010CC FIELD REP I - C/I	361	59.32	1,075.18
		GAMMO GAMMON, R H., JR	D080	010CD SR FIELD REP - C/I	357	20.00	383.51
		GONZA GONZALEZ, IDANIA	D070	010E4 ENERGY MGT SPEC	810	46.00	904.20
		GRAFF GRAFFED, JOHN	D070	010E4 ENERGY MGT SPEC	810	71.00	1,352.55
		HARRI HARRIS, R F	D070	010E4 ENERGY MGT SPEC	595	11.25	235.55
		HARTI HARTLEY, PATTIE R	D060	010E5 ENERGY MGT CONSULTANT	586	.25	4.84
		HERNA HERMANDEZ, BETSY G	D060	01X1E ADMINISTRATIVE SPEC	810	7.25	107.13
		JOHNS JOHNSON, BRENDA C	D070	010E4 ENERGY MGT SPEC	450	3.25	64.63
		JONES JONES, DONALD E	D080	010CD SR FIELD REP - C/I	360	28.50	607.06
		KICSA KICSAK, BRENDA BUSSEI	D060	010E5 ENERGY MGT CONSULTANT	474	.25	3.28
		KING, KING, DIANE P	D060	01X1E DUCT SYSTEM SPECIALIST	588	.25	2.98
		KNOTT KNOTT, J G	D070	010E4 ENERGY MGT SPEC	220	.00	.00
		LACHA LACHANCE, J F	D070	010E4 ENERGY MGT SPEC	810	87.00	1,821.54
		LARGE LAMGORD, ELIZABETH A	D060	01X1E ADMINISTRATIVE SPEC	854	4.00	56.25
		LASSE LARSEN, CHRISTINE I	D050	01X1E SR ADMINISTRATIVE SPEC	474	2.00	28.30
		LEIKA			810	39.75	832.27
		LIRBY LIRBY, ROBERTA R	D050	01X1E SR ADMINISTRATIVE SPEC	588	2.00	33.12
		LOKE, LOKE, C T	D060	010E5 ENERGY MGT CONSULTANT	110	6.00	105.90
		MATIN MATINAY, PATRICIA D	D050	01X1E SR ADMINISTRATIVE SPEC	586	1.25	20.70
		MATEL MATHEW, ALFREDA Y	D070	010CC FIELD REP I - C/I	361	62.27	819.51
		MCNEA MCNEAL, M J	D070	010CC FIELD REP I - C/I	360	55.95	1,170.04
		MCNUT MCNUTT, BRIAN R	D070	010E4 ENERGY MGT SPEC	595	17.00	303.68
		PANEL DANIELA, M F	D060	010E5 ENERGY MGT CONSULTANT	474	1.00	19.37

000131

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9602	BEE/BUSINESS ENERGY EVAL	908400	PELL, PELL, GEISHA E		D050	01K1F	SR ADMINISTRATIVE SPEC	450	.50	6.78
			PEREZ PEREZ, R JA		D070	010CC	FIELD REP I - C/I	361	20.16	422.11
			PERO, PERO, ADELYN H		D070	010E4	ENERGY MGT SPEC	474	.75	12.90
			PILGR PILGRIM, HELEN G		D070	010E4	ENERGY MGT SPEC	810	40.00	837.50
			POMEL POMELL, JOSEPH E., JR		D060	010E5	ENERGY MGT CONSULTANT	586	3.00	46.09
			RATIS RATISHER, CAROLYN A		D040	01K1E	ADMINISTRATIVE SPEC	854	4.25	61.63
			SANDE SANDERS, KIM K		D050	01K1F	SR ADMINISTRATIVE SPEC	360	8.00	123.20
			SAVIG SAVIGE, RICHARD L		D060	010E5	ENERGY MGT CONSULTANT	586	12.00	198.75
			SCARR SCARR, BARBARA O		D060	010E5	ENERGY MGT CONSULTANT	588	2.75	37.98
			SCHAA SCHAAF, KATHRYN A		D060	010E5	ENERGY MGT CONSULTANT	586	.75	12.31
			SCHAF SCHAFER, DANIEL L		D040	01KJ6	DUCT SYSTEM SPECIALIST	588	.25	3.44
			SEUPA SEUPA, KATHLEEN A		D040	01K1E	ADMINISTRATIVE SPEC	854	.75	9.22
			SNOOS SNOOS, PAMELA J		D060	010C8	FIELD REP II - C/I	360	12.70	220.66
			TEDES TEDESCHI, MARIA ELENA		D040	01K1E	ADMINISTRATIVE SPEC	450	.25	2.48
			WANEC WANEC, JEROME		D040	01KJ6	DUCT SYSTEM SPECIALIST	588	.50	5.74
			WILSO WILSON, C F., JR		D080	010C0	SR FIELD REP - C/I	357	44.00	1,001.00
			WILSON, C J		D070	010E4	ENERGY MGT SPEC	588	62.25	1,287.02
			WOOTE WOOTE, G C., III		D070	010CC	FIELD REP I - C/I	362	27.23	570.13
			WYANT WYANT, F E		D070	010E4	ENERGY MGT SPEC	810	40.00	814.00
			WYNN, WYNN, MARK P		D080	010C0	SR FIELD REP - C/I	360	20.10	456.77
			YOUNG YOUNGBLOOD, JAMES F.		D070	010E4	ENERGY MGT SPEC	586	4.00	83.76
22										
23	AL ACCOUNT 908400								2363.17	50,563.42
24	TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL								2363.17	50,563.42
25										
26	BUS ON CALL GS LOAD MGMT 908580		GONZALEZ, J O		A070	01YEB	SR PRODUCT MANAGER	078	16.00	606.19
27										
28	TOTAL ACCOUNT 908580								16.00	606.19
29	TOTAL PRGNAME BUS ON CALL GS LOAD MGMT								16.00	606.19
30										
31	C/I A/C CHILLER PGM 908160							365	.00	-2,590.38
32			NELSON, L E		A070	01UR3	C/I SPECIALIST I	357	40.00	1,327.00
33			ANDERSON, E A		A050	01UR3	HAJ ACCT MGR I	357	.32	8.56
34			CARLILE, R F		A060	01UR3	SR HAJ ACCT MGR	365	1.50	36.90
35			DALTON, M C		A050	01UR3	HAJ ACCT MGR I	357	.16	3.84
36			PHILO, MICHAEL C		A060	01UR3	SR HAJ ACCT MGR	357	.96	26.74
37			WILSON, ANNE F		A050	01UR3	SR HAJ ACCT MGR	357	.60	13.20
38			CHALKER, E C		A050	01UR3	HAJ ACCT MGR I	365	1.00	29.93
39			GRILL, G E		A050	01UR3	HAJ ACCT MGR I	365	.28	8.55
40			WOPPOOD, W J		A050	01UR3	HAJ ACCT MGR I	365	.06	1.32
41			EASTERLING, R K		A050	01UR3	HAJ ACCT MGR I	357	2.00	66.00
42			HIERLA, H E		A050	01UR3	HAJ ACCT MGR I	365	1.64	38.52
43			ARCHER, JOHN F., II		A050	01UR3	HAJ ACCT MGR I	365	1.39	37.82
44			DANN, ANNETTE M		A050	01UR3	HAJ ACCT MGR I	360	2.00	51.70
45										
46										
47										
48										
49										
50										

000132

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

ATE PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
602 C/I A/C CHILLER PGM	908160		SODDERS, C D	A030	01ATX			RES&SN BUS FIELD SPEC I	357	.16	3.17
			WISHARD, W H	A050	01UB3			MAJ ACCT MGR I	365	.40	13.20
			MELLEN, R J	A040	01UB4			CUST SVC FIELD SPECIALI	357	1.28	32.01
			TRAMONTANO, DEAN J	A050	01UB3			MAJ ACCT MGR I	365	12.00	294.75
			NIX, JOHN H	A060	01UC3			C/I SPECIALIST II	361	4.00	109.80
			SALON, F W	A050	01UB3			MAJ ACCT MGR I	365	.20	6.60
			GUTIERREZ, J P	A040	01UC3			MAJ ACCT MGR II	357	.32	8.36
			KUNZ, THOMAS C	A060	01UC3			C/I SPECIALIST II	357	8.32	226.46
			NOBLE, R E, JR	A070	01YCC			SR PROG MGR	085	.00	.00
									357	.36	9.33
			MURIZ, V H	A050	01UB3			MAJ ACCT MGR I	365	.64	19.74
			FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	3.12	173.64
			PONITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	360	9.00	253.58
			BLOMST, WILLIAM P	A050	01UB3			MAJ ACCT MGR I	362	.00	-.80
			BONIG, STEPHEN E	A100	01UB2			AREA MGR COMPL SVC	360	4.80	228.84
			COLEMAN, J H	A050	01UB3			MAJ ACCT MGR I	365	6.60	171.19
			RODRIGUEZ, TRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	362	.72	17.22
			RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	2.64	91.05
			COHEN, J D	T125	05937			GROUNDMAN - SJ	362	.12	3.09
			TORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	.26	6.03
			COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	357	.30	10.92
			CHANE, J L	A050	01UB3			MAJ ACCT MGR I	363	.09	2.97
			OUTIN, J J	A050	01UB3			MAJ ACCT MGR I	365	2.00	52.83
			LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	.04	1.67
			ARTZ, HECTOR	A050	01UB3			MAJ ACCT MGR I	363	.33	5.48
			RISLEY, R B	A060	01UC3			C/I SPECIALIST II	360	23.04	618.91
			ROZALEZ, N A, JR	A050	01UB3			MAJ ACCT MGR I	362	.12	3.64
			SIMPSON, J W	A030	01UB5			CUST SVC FIELD SPECIALI	357	2.01	42.69
			KNOX, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	.32	7.64
			BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	1.76	40.02
			HODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	1.39	33.84
			MEMBERRY, BILLY H	A050	01UB3			MAJ ACCT MGR I	360	3.10	94.64
			GERMAN, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	.62	13.15
			OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	1.00	25.04
			PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	365	1.39	45.94
			BARTNICK, RONALD B	A060	01UC3			C/I SPECIALIST II	085	40.00	990.72
			SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	357	.48	11.99
			BOSTIC, KERRIC A, JR	A060	01UJ3			SR MAJ ACCT MGR	357	.88	26.84
			LLODRA, LARRY	A050	01UB3			MAJ ACCT MGR I	362	.12	3.40
			BERNARD, F R	A050	01UB3			MAJ ACCT MGR I	365	.00	-7.40
			LUTER, LUTER, IRIS I	D060	010X2			LBO COMM/INDUSTRIAL-ASST	365	-1.60	-35.12
3	TOTAL ACCOUNT 908160									183.32	2,716.77
4	TOTAL PROGRAM C/I A/C CHILLER PGM									183.32	2,716.77
5											
6											
7											
8											
9											
0											

000133

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHS	PRMT
1	9602 C/I BCI PROGRAM	908190		ANDERSON, E A	A050	01U83			MAJ ACCT MGR I	357	2.00	53.50
2				ARCHER, JOHN F., III	A050	01U83			MAJ ACCT MGR I	365	.90	24.58
3				LANGLEY, D R	A060	01UJ3			SR MAJ ACCT MGR	365	.90	29.38
4				DONIQUEZ, GUSTAVO	A070	01U83			C/I SPECIALIST I	085	64.00	2,216.00
5				RISLEY, R B	A060	01U83			C/I SPECIALIST II	360	4.00	107.45
6				GONZALEZ, H A, JR	A050	01U83			MAJ ACCT MGR I	361	10.00	303.63
7				STINSON, J W	A030	01U85			CUST SVC FIELD SPECIALI	357	8.00	169.90
8				MODLIN, JEFFREY	A050	01U83			MAJ ACCT MGR I	365	.90	21.98
9				PARTIN, LEROY H	A050	01U83			MAJ ACCT MGR I	365	.90	29.84
10				MCHEA MCHEA, H J	D070	010CC			FIELD REP I - C/I	360	4.00	83.45
11												
12	TOTAL ACCOUNT 908190											
13	TOTAL PRNAME C/I BCI PROGRAM										95.60	3,039.91
14											95.60	3,039.91
15	C/I BUILDING ENVELOPE	908300		ROQUE, ALBERTO	A070	01YCC			SR PROG MGR	085	160.00	6,186.00
16				SCHWITT, KATHY L	A030	01U85			CUST SVC FIELD SPECIALI	360	60.00	1,128.76
17				BLARY, DAVID R	A050	01U83			MAJ ACCT MGR I	365	8.00	181.90
18				ECHES ECHEGOVEN, C O	D070	010CC			FIELD REP I - C/I	361	8.00	167.50
19				KESL						586	0.00	151.20
20				PETER						588	37.00	550.83
21				RICE, RICE, JULIE S	D060	010E5			ENERGY MGT CONSULTANT	219	8.00	108.80
22				WILLE WILLENS, H A	D070	010E4			ENERGY MGT SPEC	219	8.00	117.00
23				WINFR WINFREY, ROY L	D070	010E4			ENERGY MGT SPEC	085	10.00	201.30
24												
25	TOTAL ACCOUNT 908300											
26	TOTAL PRNAME C/I BUILDING ENVELOPE										307.00	8,793.37
27											307.00	8,793.37
28	C/I EFFICIENT MOTORS PGM	908140		NIERLA, H E	A050	01U83			MAJ ACCT MGR I	365	1.00	23.49
29				RODRIGUEZ TRIANA, P	A060	01U84			CUST SVC FIELD SPECIALI	361	1.00	23.91
30				RODRIGUEZ, M R	A060	01UJ3			SR MAJ ACCT MGR	365	1.00	34.49
31				COHEN, A D	T125	059X7			GROUNDMAN - SU	361	4.00	102.95
32				OTT, JOHN A	A070	01Y8			SR PRODUCT MANAGER	078	16.00	638.00
33				GARDNER, R LANCE	A060	01U83			C/I SPECIALIST II	360	5.00	115.43
34				GAGER, HERBERT R	A030	01U85			CUST SVC FIELD SPECIALI	361	.08	1.89
35				DAVIE DAVIES, FLICKINGER, MA	D070	010E4			ENERGY MGT SPEC	476	4.25	73.90
36				SCARR SCARR, BARBARA D	D060	010E5			ENERGY MGT CONSULTANT	588	.25	3.45
37				WILSO WILSON, C J	D070	010E4			ENERGY MGT SPEC	588	2.25	46.52
38												
39	TOTAL ACCOUNT 908140											
40	TOTAL PRNAME C/I EFFICIENT MOTORS PGM										34.83	1,064.23
41											34.83	1,064.23
42	C/I EFFICIENT LIGHTING	908170		DARGENTO, R J	A050	01U83			MAJ ACCT MGR I	366	.00	-8,804.96
43				MENDEZ, RUSAN BALL	A050	01U83			MAJ ACCT MGR I	360	31.00	814.85
44											26.20	667.45
45												
46												
47												
48												
49												
50												

000134

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19902	C/I EFFICIENT LIGHTING	908170		ANDERSON, E A	A050	01UB3			MAJ ACCT MGR I	357	13.28	355.24
2				CARLYLE, B F	A060	01UJ3			SR MAJ ACCT MGR	365	4.00	147.50
3				WEBB, C J	A040	01UB4			CUST SVC FIELD SPECIALI	361	30.00	787.88
4				DALTON, H C	A050	01UB3			MAJ ACCT MGR I	357	26.64	639.70
5				PHILO, MICHAEL C	A060	01UJ3			SR MAJ ACCT MGR	357	23.76	675.65
6				NILSON, ANNE T	A060	01UJ3			SR MAJ ACCT MGR	357	6.60	217.72
7				CHALKER, R C	A050	01UB3			MAJ ACCT MGR I	365	15.65	468.32
8				GRILLO, G E	A050	01UB3			MAJ ACCT MGR I	365	20.04	611.57
9				NOPOOOD, M J	A050	01UB3			MAJ ACCT MGR I	365	4.04	133.32
10				BUCCIARELLI, DOUGLAS	A050	01UB5			CUST SVC FIELD SPECIALI	360	81.38	1,576.64
11				EASTERLING, R K	A050	01UB3			MAJ ACCT MGR I	357	8.00	264.00
12				HIERLA, W E	A050	01UB3			MAJ ACCT MGR I	365	.08	1.88
13				HAYWOOD, DANIEL J	A050	01UB3			MAJ ACCT MGR I	365	4.00	87.45
14				RASHNEVO, MARIA GENA	A050	01UB3			MAJ ACCT MGR I	361	40.00	955.20
15				ARCHER, JOHN F., II	A050	01UB3			MAJ ACCT MGR I	365	15.57	428.79
16				DANIEL, JOHN M	A050	01UB3			MAJ ACCT MGR I	360	14.10	351.61
17				DANN, ANNETTE M	A050	01UB3			MAJ ACCT MGR I	360	22.18	573.88
18				RODDERS, G D	A030	01ATX			RESERV BURE FIELD SPEC I	357	90.64	1,793.53
19				VISHARD, V H	A050	01UB3			MAJ ACCT MGR I	365	4.40	145.20
20				MELLEN, R J	A050	01UB4			CUST SVC FIELD SPECIALI	357	43.12	1,078.54
21				GRANT, R TODD	A050	01UB3			MAJ ACCT MGR I	361	37.12	1,117.77
22				TRAMONTANO, DEAN J	A050	01UB3			MAJ ACCT MGR I	365	2.00	49.13
23				BALOSH, F W	A050	01UB3			MAJ ACCT MGR I	365	10.20	336.60
24				GUTIERREZ, J P	A060	01UC3			MAJ ACCT MGR II	357	3.28	85.69
25				LANGLEY, D R	A060	01UJ3			SR MAJ ACCT MGR	365	5.57	180.96
26				COPE, I G	A050	01UB3			MAJ ACCT MGR I	361	18.00	555.75
27				KIRZ, THOMAS C	A060	01UC3			C/I SPECIALIST II	357	3.28	85.32
28				COOKE, C B	A050	01UB3			MAJ ACCT MGR I	361	4.92	127.49
29				BENLEY, M A	A060	01UC3			C/I SPECIALIST II	360	27.90	740.74
30									357	8.44	218.81	
31				MINI, V H	A050	01UB3			MAJ ACCT MGR I	365	.08	2.47
32				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	8.39	278.32
33				BLOCH, P C	A050	01UB3			MAJ ACCT MGR I	357	25.00	692.19
34				RONLIZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	360	10.00	281.76
35				BLONDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	362	.00	-2.68
36				THORSON, MARK A	A050	01UB3			MAJ ACCT MGR I	360	31.17	902.48
37				DIAZ, OSCAR J	A050	01UB3			MAJ ACCT MGR I	361	26.00	736.79
38				ROMIO, STEPHEN E	A100	01UB2			AREA MGR COMM SVC	360	9.60	457.68
39				ADDER, E A, JR	A050	01UB3			MAJ ACCT MGR I	365	3.00	96.53
40				COMBING, J M	A050	01UB3			MAJ ACCT MGR I	365	17.40	451.32
41				HARBER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	6.00	193.80
42				LEBINSKY, THOMAS M	A060	01UB7			DISTR SYS ANALYST I	360	66.50	1,590.79
43				SCHULTZ, KATHY I	A050	01UB3			CUST SVC FIELD SPECIALI	360	60.25	1,133.44
44				RODRIGUEZ, TRIANA, P	A060	01UB4			CUST SVC FIELD SPECIALI	362	45.40	1,085.63

000135

fpcc.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
9602	C/I EFFICIENT LIGHTING	908170		LLERA, R A	A040	01UB4	CUST SVC FIELD SPECIALI	362	160.00	3,738.00
				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	33.00	906.28
				MELIANS, S G	A060	01UB3	SR MAJ ACCT MGR	361	11.60	335.10
				RODRIGUEZ, M G	A060	01UB3	SR MAJ ACCT MGR	365	6.08	209.68
				OTTO, E E, JR	A050	01UB3	MAJ ACCT MGR I	361	6.00	139.65
				COHEN, A D	T125	05937	GROUNDMAN - SJ	362	16.40	422.09
				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	5.72	155.51
				TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	46.04	1,066.98
				CAMPBELL, W P	A070	01H06	DIST ENG & OPERS PRIN E	360	9.26	286.43
0				KELLY, WINTON E, JR	A050	01UB3	MAJ ACCT MGR I	360	19.00	457.17
1				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	27.92	886.46
2				COBB, DAVID G	A060	01UB3	SR MAJ ACCT MGR	365	6.20	225.75
3				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	1.21	39.93
4				QUINN, J J	A050	01UB3	MAJ ACCT MGR I	365	15.00	396.19
5				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	24.20	606.83
6				LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I	357	11.24	312.33
7				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	363	.77	12.72
8				GONZALEZ, H A, JR	A050	01UB3	MAJ ACCT MGR I	362	.40	12.15
9				LYERLY, JENNETTE, SUSAN	A050	01UB3	MAJ ACCT MGR I	360	21.65	504.69
0				GARS, O E	A060	01Y7B	PRODUCT MANAGER	085	140.00	3,825.50
1				GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II	360	27.15	627.84
2				SIMPSON, J W	A030	01UB5	CUST SVC FIELD SPECIALI	357	16.02	340.65
3				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	7.00	168.35
4				LAMELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	104.25	2,515.04
5				WRIGHT, JOCELYN H	A040	01UB4	CUST SVC FIELD SPECIALI	360	31.25	764.07
6				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	15.28	364.81
7				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	.22	5.00
8				MODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	5.57	135.37
9				DANIELEWSKI, W E, JR	A060	01UB3	SR MAJ ACCT MGR	360	1.00	20.13
0				WHITAKER, D C	A060	01UB3	SR MAJ ACCT MGR	365	1.50	55.32
1				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	37.84	893.98
2				NEUBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	14.30	436.51
3				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	15.00	535.69
4				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	8.18	256.13
5				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	13.40	351.08
6				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	49.00	1,098.83
7				OLWICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	31.30	783.67
8				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	12.57	414.74
9				BLACK, T H	A050	01UB3	MAJ ACCT MGR I	361	30.00	827.25
0				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	4.92	122.82
1				CHUBREATH, J G	A060	01UB3	SR MAJ ACCT MGR	365	2.00	61.25
2				BOSTIC, KEDRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	357	25.52	778.32
3				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	10.00	283.25
4				BERNANE, F B	A050	01UB3	MAJ ACCT MGR I	365	24.00	665.08

000136

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9602 C/I EFFICIENT LIGHTING	908170		LORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	36.96	973.22
2				AGNEW AGNEW, P D	D070	010E4	ENERGY MGT SPEC	586	5.00	88.56
3				ALVAR ALVAREZ, G R	D070	010CC	FIELD REP I - C/I	361	16.00	323.32
4				ANDRE				363	2.44	51.08
5				AUGUS AUGUSTO, E M	D080	010CD	SR FIELD REP - C/I	360	25.30	575.57
6				BASKI BASKIN, SHARON L	D040	01X1E	ADMINISTRATIVE SPEC	588	2.50	32.85
7				BASTO BASTON, JOHN C	D060	010CB	FIELD REP II - C/I	360	28.60	426.50
8				BER, A BER, ALAN	D070	010CC	FIELD REP I - C/I	360	22.35	447.00
9				CANTR CANTRES, WANDA B	D040	01X1E	ADMINISTRATIVE SPEC	586	1.50	21.76
10				CRABT				360	41.80	700.26
11				DAVIE DAVIES, FLICKINGER, WA	D070	010E4	ENERGY MGT SPEC	474	31.25	543.36
12				DILEI DILELLA, GELSYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	362	60.00	953.25
13				DONAH DONANO, GARY B	D070	010E4	ENERGY MGT SPEC	810	2.50	51.25
14				ECHEG ECHEGOV, H, C O	D070	010CC	FIELD REP I - C/I	361	13.00	272.19
15				FRICK FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	22.88	414.70
16				GANNO GANNON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	3.00	57.53
17				GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	52.25	995.36
18				HARRI HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	7.50	157.03
19				HARTL HARTLEY, PATTIE B	D060	010E5	ENERGY MGT CONSULTANT	586	.25	4.84
20				HEISE HEISER, D R	D070	010E4	ENERGY MGT SPEC	588	3.25	57.32
21				HERNA HERNANDEZ, BETSY G	D040	01X1E	ADMINISTRATIVE SPEC	810	1.75	25.38
22				JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	45.50	969.16
23				KING, KING, DIANE P	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.50	5.95
24				LACHA LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	51.25	1,073.05
25				LASSE LASSEN, CHRISTINE I	D050	01X1F	SR ADMINISTRATIVE SPEC	474	.50	7.08
26				LEIKA				810	19.00	397.81
27				LIRBY LIRBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	2.25	37.26
28				LOWE, LOWE, E I	D060	010E5	ENERGY MGT CONSULTANT	110	1.00	17.65
29				LUTES LUTES, IRIS I	D060	010X2	LRG COMM/INDUSTRI-ASST	365	- .20	- 6.39
30				MATIN MATILAY, PATRICIA D	D050	01X1F	SR ADMINISTRATIVE SPEC	586	1.25	20.70
31				MAZEL MAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	24.18	468.80
32				MCMIT MCMITT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	44.00	786.50
33				MIMS, MIMS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	5.00	102.06
34				PANELI PAMELLA, M F	D060	010E5	ENERGY MGT CONSULTANT	474	.50	9.68
35				PEREZ PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	67.44	1,412.02
36				PERO, PERO, ADRIAN M	D070	010E4	ENERGY MGT SPEC	474	.25	4.30
37				POMPI POMPII, JOSEPH F, JR	D060	010E5	ENERGY MGT CONSULTANT	586	29.00	445.57
38				SANDE SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	16.00	266.40
39				SCARD SCARD, BARBARA O	D060	010E5	ENERGY MGT CONSULTANT	588	1.75	21.12
40				SCHAA SCHAA, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	586	.50	8.20
41				SCHAE SCHAEFER, DANIEL I	D060	01XJ6	DUCT SYSTEM SPECIALIST	588	.25	3.44
42				SHOOS SHOOKWITH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	32.15	556.61
43				MANEC MANECKI, JEROME	D060	01XJ6	DUCT SYSTEM SPECIALIST	588	.50	5.74
44				WILER WILER, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	17.00	286.66
45										
46										
47										
48										
49										
50										

fpsc.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

	DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1		9602 C/I EFFICIENT LIGHTING	908170		WILSON, C F, JR	0080	010CD	SR	FIELD REP - C/I	357	23.00	523.25	
2					WILSON, C J	0070	010E4		ENERGY MGT SPEC	588	29.00	599.58	
3					MOOTE MOOTE, G C, III	0070	010CC		FIELD REP I - C/I	361	1.62	33.92	
4					WYNN, WYNN, MARK P	0080	010CD	SR	FIELD REP - C/I	360	14.15	321.56	
5					YOUNG YOUNGBLOOD, JAMES F.	0070	010E4		ENERGY MGT SPEC	586	4.00	83.75	
6													
7		*TOTAL ACCOUNT 908170										2814.56	58,019.26
8		*TOTAL PRGNAME C/I EFFICIENT LIGHTING										2814.56	58,019.26
9													
10		C/I HIGH EFFIC DY A/C	908150								364	.00	-3,930.55
11											584	.00	-57.46
12					NELSON, I S	0070	010B3	C/I	SPECIALIST I	357	40.00	1,327.00	
13					NEMMETZ, SUSAN BALL	0050	010B3	MAJ	ACCT MGR I	360	1.68	41.52	
14					ANDERSON, E A	0050	010B3	MAJ	ACCT MGR I	357	.48	12.84	
15					CARLYLE, R F	0060	010J3	SR	MAJ ACCT MGR	365	1.00	24.87	
16					MERR, C J	0060	010B4	CHST	SVC FIELD SPECIALI	361	23.00	604.04	
17					DALTON, M C	0050	010B3	MAJ	ACCT MGR I	357	17.24	413.97	
18					PHILO, MICHAEL C	0060	010J3	SR	MAJ ACCT MGR	357	1.41	40.10	
19					WILSON, ANNE F	0060	010J3	SR	MAJ ACCT MGR	357	1.60	52.78	
20					CHALKER, R C	0050	010B3	MAJ	ACCT MGR I	365	5.00	149.63	
21					GRILLI, G F	0050	010B3	MAJ	ACCT MGR I	365	.18	5.34	
22					HOBGOOD, W J	0050	010B3	MAJ	ACCT MGR I	365	1.16	28.28	
23					BUCCIARELLI, DOUGLAS	0050	010B5	CHST	SVC FIELD SPECIALI	360	31.00	600.63	
24					EASTERLING, R K	0050	010B3	MAJ	ACCT MGR I	357	3.00	99.00	
25					NIERLA, M F	0050	010B3	MAJ	ACCT MGR I	365	1.40	32.89	
26					ARCHER, JOHN E, II	0050	010B3	MAJ	ACCT MGR I	365	2.50	67.82	
27					DANIEL, JOHN W	0050	010B3	MAJ	ACCT MGR I	360	4.44	110.72	
28					DANN, ANNETTE M	0050	010B3	MAJ	ACCT MGR I	360	10.00	258.50	
29					SOODERS, G D	0050	010TX	RESASH	BUS FIELD SPEC I	357	42.24	835.63	
30					WISHARD, W M	0050	010B3	MAJ	ACCT MGR I	365	5.40	178.20	
31					MELLEN, R J	0060	010B6	CHST	SVC FIELD SPECIALI	357	2.92	73.04	
32					NIX, JOHN W	0060	010B3	C/I	SPECIALIST II	361	32.00	878.40	
33					SALON, F M	0050	010B3	MAJ	ACCT MGR I	365	9.20	303.60	
34					GUTIERREZ, J D	0060	010B3	MAJ	ACCT MGR II	357	.68	12.54	
35					LANGLEY, D R	0060	010J3	SR	MAJ ACCT MGR	365	2.50	81.12	
36					COTE, I G	0050	010B3	MAJ	ACCT MGR I	361	6.00	185.25	
37					KIRK, THOMAS C	0060	010B3	C/I	SPECIALIST II	357	4.48	120.89	
38					NOBLE, B E, JR	0070	010CC	SR	PROD MGR	085	.00	.00	
39					COOK, C B	0050	010B3	MAJ	ACCT MGR I	361	.16	4.15	
40					BESLEY, W A	0060	010B3	C/I	SPECIALIST II	360	4.92	130.63	
41										357	.54	14.00	
42					MURILLO, M M	0050	010B3	MAJ	ACCT MGR I	365	2.40	74.02	
43					FERRER, RAMON	0060	010J3	SR	MAJ ACCT MGR	365	7.95	300.99	
44					DIAZ, OSCAR J	0050	010B3	MAJ	ACCT MGR I	361	6.00	170.03	

000138

fpac.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9602 C/I HIGH EFFIC DX A/C	908150		ROMIG, STEPHEN E	A100	01U82			AREA MGR COMM SVS	360	3.20	152.56
2				COWLING, J H	A050	01U83			MAJ ACCT MGR I	357	2.40	62.25
3				LIPINSKI, THOMAS H	A040	01U87			DISTR SYS ANALYST I	360	5.00	121.13
4				SCHMITT, KATHY L	A030	01U85			CUST SVC FIELD SPECIALI	360	.55	10.35
5				RODRIGUEZ TRIANA, P	A040	01U84			CUST SVC FIELD SPECIALI	361	33.00	789.12
6				MELIANS, R C	A060	01UJ3			SR MAJ ACCT MGR	361	.80	23.11
7				RODRIGUEZ, M G	A060	01UJ3			SR MAJ ACCT MGR	365	8.40	289.69
8				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	.06	1.63
9				TORNELLI, PHILIP	A040	01U84			CUST SVC FIELD SPECIALI	357	.39	9.04
10				KELLY, VINTON E., JR	A050	01U83			MAJ ACCT MGR I	360	3.60	86.63
11				RUSSILLO, ALFRED G., J	A050	01U83			MAJ ACCT MGR I	365	1.00	32.19
12				VAYDA, G F	A050	01U83			MAJ ACCT MGR I	361	.40	12.70
13				CORR, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	365	2.45	89.21
14				CRANE, J L	A050	01U83			MAJ ACCT MGR I	363	.06	1.98
15				GUINN, J J	A050	01U83			MAJ ACCT MGR I	365	4.00	105.65
16				REILMAN, LINDA L	A050	01U83			MAJ ACCT MGR I	365	.06	.26
17				LEHR, J C., JR	A050	01U83			MAJ ACCT MGR I	357	.09	2.50
18				ARIZO, HECTOR	A050	01U83			MAJ ACCT MGR I	363	.22	3.66
19				RISLEY, R B	A060	01U83			C/I SPECIALIST II	360	7.68	206.31
20				LYERLY, JENNIFER, SUEA	A050	01U83			MAJ ACCT MGR I	360	5.44	125.87
21				GARDNER, R LANCE	A060	01U83			C/I SPECIALIST II	360	3.44	80.02
22				SIMMONS, J W	A030	01U85			CUST SVC FIELD SPECIALI	357	4.52	95.89
23				LAMELAS, JORGE J	A040	01U84			CUST SVC FIELD SPECIALI	360	45.90	1,107.34
24				WRIGHT, JOCELYN M	A040	01U84			CUST SVC FIELD SPECIALI	360	8.90	216.76
25				KHOURY, MICHEL J	A050	01U83			MAJ ACCT MGR I	357	.48	11.46
26				BLARY, DAVID R	A050	01U83			MAJ ACCT MGR I	365	1.10	25.01
27				MOULIN, JEFFREY	A050	01U83			MAJ ACCT MGR I	365	2.50	60.68
28				DANIELEWSKI, W E., JR	A060	01UJ3			SR MAJ ACCT MGR	360	.50	10.07
29				GAGER, HERBERT B	A030	01U85			CUST SVC FIELD SPECIALI	361	22.44	530.15
30				HEWERRY, BILLY H	A050	01U83			MAJ ACCT MGR I	360	7.10	216.73
31				CALLEJA, R A	A060	01U83			C/I SPECIALIST II	361	1.00	35.71
32				GERME, K F., JR	A050	01U83			MAJ ACCT MGR I	357	.63	19.73
33				TRENDEL, R F	A030	01U85			CUST SVC FIELD SPECIALI	357	8.00	179.40
34				CLINICK, BRYAN J	A050	01U83			MAJ ACCT MGR I	365	3.00	75.11
35				PARTIN, LEROY M	A050	01U83			MAJ ACCT MGR I	365	4.50	168.37
36				PRIETO, ROSA NOVO	A050	01A23			FIELD REP SUPV II	810	.00	-3.12
37				BARTNICK, RONALD B	A060	01U83			C/I SPECIALIST II	085	24.00	586.42
38				SMITH, DAVID A	A050	01U83			MAJ ACCT MGR I	357	.72	17.98
39				BOSTIC, KEDRIC A., JR	A060	01UJ3			SR MAJ ACCT MGR	357	1.32	40.27
40				LIGORA, LARRY	A050	01U83			MAJ ACCT MGR I	361	.80	22.66
41				REHANE, F B	A050	01U83			MAJ ACCT MGR I	365	.00	-4.62
42				ORIA, MARLEN A	A050	01U83			MAJ ACCT MGR I	361	.08	2.12
43				AGER, AGER, BRIAN RICHARD	D070	010E4			ENERGY MGT SPEC	810	.00	.00
44				AGUIA AGUIAR, MONTENCIA E	D060	01X1F			ADMINISTRATIVE SPEC	854	.00	.00

000139

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9602 C/I HIGH EFFIC DX A/C	908150		ALTIC ALTICE, TRACY M	D060 010E5	ENERGY MGT CONSULTANT	219	1.00	18.79
2				ALVAR ALVAREZ, G R	D070 010CC	FIELD REP I - C/I	361	14.00	285.71
3				AUGUS AUGUSTO, E M	D080 010CD	SR FIELD REP - C/I	360	8.20	186.55
4				BASKI BASKIN, SWARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	1.25	16.42
5				BASTO BASTON, JOHN C	D060 010CB	FIELD REP II - C/I	360	36.90	550.29
6				BER, A BER, ALAN	D070 010CC	FIELD REP I - C/I	360	16.90	338.00
7				BOONE BOONE, V H	D070 010E4	ENERGY MGT SPEC	864	4.50	94.22
8				CANOE CANOESAS, J A	D070 010E4	ENERGY MGT SPEC	810	.00	-1.02
9				CANTRE CANTRES, WANDA B	D040 01X1E	ADMINISTRATIVE SPEC	586	.75	10.88
10				CRABT			360	22.70	374.90
11				CRAVE CRAVEN, R KENNETH	D070 010E4	ENERGY MGT SPEC	219	5.00	101.17
12				DOMAN DOMANO, GARY B	D070 010E4	ENERGY MGT SPEC	810	.00	.00
13				ERICH ERICHSON, V G	D060 010E5	ENERGY MGT CONSULTANT	219	18.50	353.81
14				FRICK FRICKE, PEGGY C	D070 010CC	FIELD REP I - C/I	361	15.32	277.68
15				GAMNO GAMMON, B II, JR	D080 010CD	SR FIELD REP - C/I	357	3.00	57.53
16				GONZA GONZALEZ, IDANIA	D070 010E4	ENERGY MGT SPEC	810	.00	.00
17				GRAFF GRATFEO, JOHN	D070 010E4	ENERGY MGT SPEC	810	36.75	700.09
18				GRECO GRECO, T A	D060 010E5	ENERGY MGT CONSULTANT	219	42.75	762.55
19				GUTIE GUTIERREZ, J C	D070 010E4	ENERGY MGT SPEC	810	.00	-.94
20				HARRI HARRIS, R F	D070 010E4	ENERGY MGT SPEC	595	13.50	282.66
21				HERNA HERNANDEZ, BETSY G	D040 01X1E	ADMINISTRATIVE SPEC	810	2.00	29.00
22				INGER INGERSOLL, WILLIAM J	D070 010E4	ENERGY MGT SPEC	810	.00	-1.14
23				JONES JONES, DONALD E	D080 010CD	SR FIELD REP - C/I	360	.50	10.62
24				KING, KING, DIANE P	D040 01X16	DUCT SYSTEM SPECIALIST	588	.25	2.98
25				LACHA LACHANCE, J F	D070 010E4	ENERGY MGT SPEC	810	.00	.00
26				LEIKA			810	40.00	837.50
27				LIBBY LIBBY, ROBERTA B	D050 01X1F	SR ADMINISTRATIVE SPEC	588	1.00	16.56
28				LITER LITER, IRIS I	D060 010E2	LRG COMM/INDUSTRIAL-ASST	365	-1.00	-21.94
29				MACKA MACKAN, J J	D060 010E5	ENERGY MGT CONSULTANT	219	3.00	58.13
30				MATIN MATILAY, PATRICIA D	D050 01X1F	SR ADMINISTRATIVE SPEC	586	.50	8.28
31				HAZEL HAZELIN, ALEFREDA Y	D070 010CC	FIELD REP I - C/I	361	40.02	775.89
32				MCNEA MCNEAL, M J	D070 010CC	FIELD REP I - C/I	360	1.00	20.91
33				MCHITT MCHITT, BRIAN R	D070 010E4	ENERGY MGT SPEC	595	28.00	500.50
34				MENDE MENDEZ, MIGUEL	D060 010E5	ENERGY MGT CONSULTANT	219	8.00	123.60
35				MOORE MOORE, WILLIAM D	D060 010E5	ENERGY MGT CONSULTANT	720	.25	4.17
36				WELSO WELSON, KELLY J	D040 01X1E	ADMINISTRATIVE SPEC	137	10.00	129.50
37				PEREZ PEREZ, R A	D070 010CC	FIELD REP I - C/I	361	.16	3.35
38				RILGE RILGITH, HELEN G	D070 010E4	ENERGY MGT SPEC	810	.00	-2.98
39				RICE, RICE, M R F R	D060 010E5	ENERGY MGT CONSULTANT	219	7.25	98.60
40				SAVIG SAVIGE, RICHARD I	D060 010E5	ENERGY MGT CONSULTANT	586	2.00	33.13
41				SCARE SCARE, BARBARA D	D060 010E5	ENERGY MGT CONSULTANT	588	1.50	20.72
42				SCHAA SCHAAE, KATHRYN A	D060 010E5	ENERGY MGT CONSULTANT	586	.25	4.10
43				SCHAE SCHAEFER, DANIEL I	D040 01X16	DUCT SYSTEM SPECIALIST	588	.25	3.44
44				SUCCO SUCCOSMITH, PAMELA J	D060 010CB	FIELD REP II - C/I	360	11.25	195.47

000140

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9602 C/I HIGH EFFIC DX A/C	908150	MAHEO	MAHEO, JEROME	0060	01X16			DUCT SYSTEM SPECIALIST	588	25	2.87
2				VILLE VIELENS, H A	0070	010E4			ENERGY MGT SPEC	219	16.00	234.00
3				WILSON, C F, JR	0080	010CD			SR FIELD REP - C/I	357	4.00	01.00
4				WILSON, C J	0070	010E4			ENERGY MGT SPEC	588	27.75	573.73
5				MOOTE MOOTE, G C, III	0070	010CC			FIELD REP I - C/I	361	12.18	255.02
6				MYANT MYANT, F E	0070	010E4			ENERGY MGT SPEC	810	.00	.00
7				MYNN, MYNN, MARK P	0080	010CD			SR FIELD REP - C/I	360	8.10	184.07
8												
9	*TOTAL ACCOUNT 908150										057.53	17,474.08
10	*TOTAL PRGNAME C/I HIGH EFFIC DX A/C										057.53	17,474.08
11												
12	C/I HVAC	908590		RISLEY, R B	A060	01UK3			C/I SPECIALIST II	085	24.00	644.70
13				BARTNICK, RONALD B	A060	01UK3			C/I SPECIALIST II	085	8.00	108.14
14												
15	*TOTAL ACCOUNT 908590										32.00	843.84
16	*TOTAL PRGNAME C/I HVAC										32.00	843.84
17												
18	C/I LOAD CONTROL	908550										
19				MERDEY, SUSAN BALL	A050	01UB3			MAJ ACCT MGR I	360	.00	082.56
20				ANDERSON, F A	A050	01UB3			MAJ ACCT MGR I	357	13.12	334.23
21				CARLYLE, R F	A060	01UB3			SR MAJ ACCT MGR	365	30.48	547.84
22				WEBB, C J	A060	01UB4			CUST SVC FIELD SPECIALI	361	9.00	205.00
23				DALTON, M C	A050	01UB3			MAJ ACCT MGR I	357	.00	.01
24				PHILO, MICHAEL C	A060	01UB3			SR MAJ ACCT MGR	357	.24	5.76
25				WILSON, ANNE F	A060	01UB3			SR MAJ ACCT MGR	357	23.41	665.72
26				CHALKER, R C	A050	01UB3			MAJ ACCT MGR I	365	.60	10.79
27				GRILLO, G F	A050	01UB3			MAJ ACCT MGR I	365	7.00	200.48
28				HOPGOOD, M J	A050	01UB3			MAJ ACCT MGR I	365	15.00	457.88
29				EASTERLING, R Y	A050	01UB3			MAJ ACCT MGR I	357	10.28	230.24
30				HIERBA, H E	A050	01UB3			MAJ ACCT MGR I	365	3.00	99.00
31				HAYWOOD, DANIEL J	A050	01UB3			MAJ ACCT MGR I	365	20.00	460.76
32				RASHNEVO, MARIA GEMA	A050	01UB3			MAJ ACCT MGR I	361	3.00	43.73
33				WOMBLE, JEFFREY J	A050	01UB3			MAJ ACCT MGR I	357	.00	2.00
34				ARCHER, JOHN F, II	A050	01UB3			MAJ ACCT MGR I	365	1.00	29.69
35				DANIEL, JOHN W	A050	01UB3			MAJ ACCT MGR I	365	4.65	127.45
36				SCOOERS, G D	A050	01ATX			DESIGN BUS FIELD SPEC I	357	8.96	223.45
37				WENHARD, W H	A050	01UB3			MAJ ACCT MGR I	365	.24	4.75
38				WETZEL, R J	A060	01UB4			CUST SVC FIELD SPECIALI	357	10.00	330.00
39				BOULT, F TODD	A050	01UB3			MAJ ACCT MGR I	361	1.02	40.03
40				TRAMONTANO, DEAN J	A050	01UB3			MAJ ACCT MGR I	365	.05	1.51
41				WALCON, F M	A050	01UB3			MAJ ACCT MGR I	365	4.00	90.25
42				PLASENCIA, EDUARDO	A060	01YEC			PROGRAM MGR-C/I	043	10.00	594.00
43				WUTIERREZ, J P	A060	01UK3			MAJ ACCT MGR II	357	160.00	5,110.00
44				WANNLEY, D R	A060	01UB3			SR MAJ ACCT MGR	365	2.40	64.79
45											2.65	86.06
46												
47												
48												
49												
50												

000141

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAKT
1	9602 C/I LOAD CONTROL	908550		COPE, L G	A050	01UB3	MAJ ACCT MGR I			361	1.00	30.88
2				EVELYN, H R	A060	01T58	SR SPEC - PWR SUPPLY			955	80.00	2,826.00
3				KLINZ, THOMAS C	A060	01UK3	C/I SPECIALIST II			357	.48	11.45
4				COOKE, C B	A050	01UB3	MAJ ACCT MGR I			361	2.80	72.54
5				BESLEY, W A	A060	01UK3	C/I SPECIALIST II			360	5.28	140.12
6										357	4.54	117.70
7				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR			365	2.00	64.15
8				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I			357	7.00	193.81
9				PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I			360	3.00	84.53
10				BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I			362	.00	-.54
11				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I			360	20.30	593.27
12				WHALIN, MICHAEL J	A070	01YCC	SR PROG MGR			013	80.00	3,038.00
13				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I			361	8.00	226.66
14				ROMIG, STEPHEN E	A100	01UB2	AREA MGR COMM SV			360	4.80	228.84
15				ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I			365	7.00	230.12
16										013	120.00	2,370.00
17				COMING, J H	A050	01UB3	MAJ ACCT MGR I			357	2.40	62.25
18				RODRIGUEZ TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI			362	1.48	35.35
19				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I			361	7.00	192.24
20				MELIANE, S G	A060	01UJ3	SR MAJ ACCT MGR			361	6.00	173.33
21				RODRIGUEZ, H G	A060	01UJ3	SR MAJ ACCT MGR			365	2.00	68.98
22				OTTO, E E., JR	A050	01UB3	MAJ ACCT MGR I			361	4.00	93.10
23				COHEN, A D	T125	05P37	GROUNDMAN - SU			362	.08	2.06
24				RUIZ, ARTURO	A060	01TY5	SR POWER COORD			361	9.30	252.85
25				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I			365	4.00	112.15
26				TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI			357	.39	9.04
27				CAMPBELL, V P	A070	01H06	DIST ENG & OPERS PRIN E			360	3.00	92.70
28				KELLY, WINTON E., JR	A050	01UB3	MAJ ACCT MGR I			360	6.40	154.00
29				RUSSELL, ALFRED G., J	A050	01UB3	MAJ ACCT MGR I			365	3.00	96.57
30				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I			361	10.05	319.09
31				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR			365	7.45	271.28
32				CRAIG, J L	A050	01UB3	MAJ ACCT MGR I			365	7.06	232.98
33				GUINN, J J	A050	01UB3	MAJ ACCT MGR I			365	16.00	422.60
34				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I			365	.07	.28
35				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I			357	1.02	30.29
36				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I			365	4.22	98.91
37				GONZALEZ, N A., JR	A050	01UB3	MAJ ACCT MGR I			362	2.08	63.16
38				LYERLY-JENNIFER, SUSAN	A050	01UB3	MAJ ACCT MGR I			360	4.64	107.64
39				GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II			360	8.64	199.80
40				SIMMONS, J W	A050	01UB3	CUST SVC FIELD SPECIALI			357	3.02	64.03
41				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I			365	6.00	164.30
42				WRIGHT, JOCELYN M	A060	01UB4	CUST SVC FIELD SPECIALI			360	1.60	37.53
43				KHOIRY, MICHEL J	A050	01UB3	MAJ ACCT MGR I			357	1.48	33.34
44				WOLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I			365	2.65	64.38

000142

fpac.fax
FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9602 C/I LOAD CONTROL	908550		DANIELEWSKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	9.00	263.25
2				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	2.00	73.75
3				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	.32	7.54
4				NEUBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	15.00	457.88
5				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	1.00	35.70
6				GERME, K F., JR	A050	01UB3	MAJ ACCT MGR I	357	5.63	176.29
7				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	8.00	209.60
8				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	12.00	300.45
9				PARTIN, LEROY N	A050	01UB3	MAJ ACCT MGR I	365	6.65	219.38
10				BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	26.00	716.95
11				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	4.72	117.83
12				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	1.32	40.27
13				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	362	5.08	143.90
14				ORTA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.40	8.38
15				CILIO CILIO, R C	T310	05533	METERMAN A SU	792	4.00	84.36
16				CRESPO, ELIZABETH H	D050	010C4	TECH-III-POWER DELIVERY	955	160.00	2,220.00
17				DEMON, AMELIA M	D060	01022	C/I LD MGT FLD TECH	013	83.00	1,335.68
18				EDMON, EDMONDS, D H	T310	05533	METERMAN A SU	192	1.00	21.09
19				HANBY, D C	T310	05533	METERMAN A SU	192	1.00	21.09
20				KELLE, KATHY M	D050	01X1F	SR ADMINISTRATIVE SPEC	013	2.00	41.55
21				LATHORE, R J	T310	05533	METERMAN A SU	192	2.00	42.18
22				LAVOR, R J	T310	05533	METERMAN A SU	792	9.00	189.81
23				MARTE, JOHN T., JR	T310	05533	METERMAN A SU	192	2.50	63.28
24				MAHE, G E	T310	05533	METERMAN A SU	558	4.00	84.36
25				PRICE, R G	D070	01021	SR C/I LD MGT FLD TECH	013	57.50	1,342.40
26				ROBER, ROBERTSON, C E	T310	05533	METERMAN A SU	192	3.00	63.27
27				SHROY, L W	T440	05957	ELECTRONIC TECHNICIAN	881	37.00	894.28
28										
29	*TOTAL ACCOUNT 908550								1271.70	32,057.29
30	*TOTAL PRGNAME C/I LOAD CONTROL								1271.70	32,057.29
31										
32	C/I OPBC PROJECT	908180		BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	8.00	155.00
33				GARCIA, JOSEPH	A060	01YJ8	PROD DEVELOP ANALYST	085	56.00	1,577.80
34				PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	32.50	915.69
35				LIPINSKI, THOMAS M	A040	01NH7	DISTR SYS ANALYST I	360	3.00	72.68
36				DANIELEWSKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	15.50	448.84
37				GERME, K F., JR	A050	01UB3	MAJ ACCT MGR I	357	.50	15.66
38				GANNON, R H., JR	D080	010C0	SR FIELD REP - C/I	357	5.00	95.88
39										
40	*TOTAL ACCOUNT 908180								120.50	3,281.55
41	*TOTAL PRGNAME C/I OPBC PROJECT								120.50	3,281.55
42										
43	C/I V-C CHILLER REPL PGM 908420							365	.00	-7,798.08
44				WELSON, L E	A070	01UB3	C/I SPECIALIST I	357	40.00	1,327.00
45										
46										
47										
48										
49										
50										

000-12

fpcc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
1	9602 C/I W-C CHILLER REPL PGM 908420	DARGENTO, R J	A050 01UB3	MAJ ACCT MGR I	361	18.00	474.30	
2		MENDEZ, SUSAN BALL	A050 01UB3	MAJ ACCT MGR I	360	11.24	277.77	
3		ANDERSON, E A	A050 01UB3	MAJ ACCT MGR I	357	.80	21.40	
4		CARLYLE, B F	A060 01UJ3	SR MAJ ACCT MGR	365	1.00	36.87	
5		DALTON, W C	A050 01UB3	MAJ ACCT MGR I	357	.40	9.61	
6		PHILO, MICHAEL C	A060 01UJ3	SR MAJ ACCT MGR	357	2.35	66.83	
7		HILSON, ANNE F	A060 01UJ3	SR MAJ ACCT MGR	357	1.00	32.99	
8		CHALKER, R C	A050 01UB3	MAJ ACCT MGR I	365	19.30	577.55	
9		GRILLO, G E	A050 01UB3	MAJ ACCT MGR I	365	.28	8.55	
10		HOPGOOD, W J	A050 01UB3	MAJ ACCT MGR I	364	.24	7.92	
11		BUCCIARELLI, DOUGLAS	A030 01UB5	CUST SVC FIELD SPECIALI	360	.15	2.91	
12		EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I	357	5.00	135.00	
13		NIEBLA, W E	A050 01UB3	MAJ ACCT MGR I	365	1.64	38.52	
14		BASHUEVO, MARIA GEMA	A050 01UB3	MAJ ACCT MGR I	361	6.00	142.80	
15		ARCHER, JOHN F, II	A050 01UB3	MAJ ACCT MGR I	335	2.52	68.47	
16		DANIEL, JOHN H	A050 01UB3	MAJ ACCT MGR I	360	8.92	232.44	
17		DAMN, ANNETTE M	A050 01UB3	MAJ ACCT MGR I	360	.24	6.14	
18		SODDERS, G D	A030 01ATX	RESSEN BUS FIELD SPEC I	357	.40	7.92	
19		WISHARD, W H	A050 01UB3	MAJ ACCT MGR I	365	.40	13.20	
20		MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	3.20	80.04	
21		CROUT, E TODD	A050 01UB3	MAJ ACCT MGR I	361	14.03	422.47	
22		TRANONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	365	2.00	49.13	
23		HIX, JOHN H	A060 01UK3	C/I SPECIALIST II	361	64.00	1,756.80	
24		BALOGH, F W	A050 01UB3	MAJ ACCT MGR I	365	.20	6.60	
25		GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	357	.80	20.90	
26		LANGLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	365	3.91	127.14	
27		COPE, L G	A050 01UB3	MAJ ACCT MGR I	361	2.00	61.75	
28		KUNZ, THOMAS C	A060 01UK3	C/I SPECIALIST II	357	25.80	702.89	
29		NOBLE, R E, JR	A070 01YCC	SR PROG MGR	085	.00	.00	
30		COOKE, C B	A050 01UB3	MAJ ACCT MGR I	361	.48	12.44	
31		BESLEY, W A	A060 01UK3	C/I SPECIALIST II	360	6.56	174.17	
32					357	.90	23.33	
33		MUNIZ, V H	A050 01UB3	MAJ ACCT MGR I	365	.64	19.74	
34		FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	365	9.12	366.09	
35		BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	357	6.00	166.13	
36		POWITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I	360	14.14	398.68	
37		BLONDET, LILLIAN P	A050 01UB3	MAJ ACCT MGR I	362	.00	-2.41	
38		THOMSON, MARK A	A050 01UB3	MAJ ACCT MGR I	360	.20	5.79	
39		DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	6.00	170.03	
40		ROMIG, STEPHEN E	A100 01UB2	AREA MGR COMM SVS	360	4.80	228.84	
41		CONLINO, J H	A050 01UB3	MAJ ACCT MGR I	365	7.00	181.57	
42		BARBER, RICHARD P	A050 01UB3	MAJ ACCT MGR I	365	1.00	32.31	
43		LIPINSKI, THOMAS H	A040 01HH7	DISTR SYS ANALYST I	360	1.00	16.14	
44		RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	362	2.16	51.63	

000144

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9602 C/I W-C CHILLER REPL PGM 908420			MAESTRI, HECTOR J	A050	01UB3	HAJ ACCT MGR I	361	5.00	137.31
2				MELTANS, S G	A050	01UJ3	SR HAJ ACCT MGR	361	2.40	89.33
3				RODRIGUEZ, H G	A050	01UJ3	SR HAJ ACCT MGR	365	3.64	125.33
4				COHEN, A D	Y125	05937	GROUNDMAN - BU	362	.36	9.26
5				RUIZ, ARTURO	A050	01TY5	SR POWER COORD	361	.18	4.89
6				YORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALT	357	.65	15.06
7				CAMPBELL, W P	A070	01H06	DIST ENG & OPERS PRIN E	360	.27	8.34
8				KELLY, WINTON E., JR	A050	01UB3	HAJ ACCT MGR I	360	5.80	139.56
9				VAYDA, G F	A050	01UB3	HAJ ACCT MGR I	361	10.23	324.80
10				COBB, DAVID G	A050	01UJ3	SR HAJ ACCT MGR	357	.75	27.31
11				CRANE, J L	A050	01UB3	HAJ ACCT MGR I	365	1.21	39.93
12				REILMAN, LINDA L	A050	01UB3	HAJ ACCT MGR I	365	13.06	328.52
13				LEHR, J C., JR	A050	01UB3	HAJ ACCT MGR I	357	.15	4.17
14				ARTIZ, HECTOR	A050	01UB3	HAJ ACCT MGR I	363	.77	12.78
15				RISLEY, R B	A060	01UK3	C/I SPECIALIST II	360	23.04	618.91
16				GONZALEZ, H A., JR	A050	01UB3	HAJ ACCT MGR I	362	.36	10.91
17				LYERLY-JENNETTE, GUSA	A050	01UB3	HAJ ACCT MGR I	360	8.28	191.59
18				GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II	360	8.28	191.78
19				SIMMONS, J M	A030	01UB5	CUST SVC FIELD SPECIALT	357	5.03	106.72
20				WRIGHT, JOCELYN H	A040	01UB4	CUST SVC FIELD SPECIALT	360	1.20	25.67
21				KNOLRY, MICHEL J	A050	01UB3	HAJ ACCT MGR I	357	.80	19.10
22				BLARY, DAVID R	A050	01UB3	HAJ ACCT MGR I	365	1.76	40.02
23				HODLIN, JEFFREY	A050	01UB3	HAJ ACCT MGR I	365	2.52	61.27
24				DANTELEWSKI, W E., JR	A060	01UJ3	SR HAJ ACCT MGR	360	6.50	185.57
25				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALT	361	.08	1.89
26				HEMBERRY, BILLY H	A050	01UB3	HAJ ACCT MGR I	360	4.10	125.16
27				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	7.00	249.99
28				GERME, K F., JR	A050	01UB3	HAJ ACCT MGR I	357	1.05	32.88
29				OLNICK, BRYAN J	A050	01UB3	HAJ ACCT MGR I	365	9.60	240.36
30				PARTIN, LEROY H	A050	01UB3	HAJ ACCT MGR I	365	4.52	149.16
31				BLACK, T H	A050	01UB3	HAJ ACCT MGR I	361	10.00	275.76
32				BARTNICK, RONALD B	A060	01UK3	C/I SPECIALIST II	085	40.00	990.72
33				SMITH, DAVID A	A050	01UB3	HAJ ACCT MGR I	357	1.20	29.95
34				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR HAJ ACCT MGR	357	9.20	280.61
35				LLORA, LARRY	A050	01UB3	HAJ ACCT MGR I	362	2.76	78.18
36				SERNAME, F B	A050	01UB3	HAJ ACCT MGR I	365	5.00	131.35
37				ORIA, WARLEN A	A050	01UG3	HAJ ACCT MGR I	361	.24	5.03
38				LUTES LUTES, IRIS L	D060	01GX2	LRG COMM/INDUSTRIAL-ASST	365	-1.60	-35.12
39										
40	*TOTAL ACCOUNT 908420								491.21	6,036.26
41	*TOTAL PRGNAME C/I W-C CHILLER REPL PGM								491.21	6,036.26
42										
43	CITIES/COMM TES	908440						365	.00	-6,592.77
44				NELSON, L S	A070	01UK3	C/I SPECIALIST I	357	40.00	1,327.00
45										
46										
47										
48										
49										
50										

000145

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
1	9602 CITIES/COMM TES	908440		ANDERSON, E A	A050	01UB3			MAJ ACCT MGR I	357	.64	17.12
2				CARLYLE, B F	A060	01UJ3			SR MAJ ACCT MGR	365	8.00	295.00
3				DALTON, H C	A050	01UB3			MAJ ACCT MGR I	357	.32	7.68
4				PHILO, MICHAEL C	A060	01UJ3			SR MAJ ACCT MGR	357	1.88	53.46
5				HILSON, AMNE F	A060	01UJ3			SR MAJ ACCT MGR	357	.80	26.39
6				CHALKER, R C	A050	01UB3			MAJ ACCT MGR I	365	14.65	438.40
7				GRILLO, G E	A050	01UB3			MAJ ACCT MGR I	365	.42	12.82
8				NOPOOD, V J	A050	01UB3			MAJ ACCT MGR I	364	.04	1.32
9				BUCCIARELLI, DOUGLAS	A030	01UB5			CUST SVC FIELD SPECIALI	360	2.00	38.75
10				EASTERLING, R K	A050	01UB3			MAJ ACCT MGR I	357	4.00	132.00
11				NIEBLA, H E	A050	01UB3			MAJ ACCT MGR I	365	.96	22.57
12				BASHUEVO, MARIA GEMA	A050	01UB3			MAJ ACCT MGR I	361	.00	- .40
13				ARCHER, JOHN F., II	A050	01UB3			MAJ ACCT MGR I	365	2.22	60.43
14				DANIEL, JOHN H	A050	01UB3			MAJ ACCT MGR I	360	11.00	274.31
15				DANH, ANNETTE H	A050	01UB3			MAJ ACCT MGR I	360	7.13	184.18
16				BODDERS, G D	A030	01ATX			RES&SN BUS FIELD SPEC I	357	.32	6.33
17				WISLARD, V H	A050	01UB3			MAJ ACCT MGR I	365	11.40	376.20
18				MELLEN, R J	A040	01UB4			CUST SVC FIELD SPECIALI	357	2.56	64.03
19				BRUNT, E TODD	A050	01UB3			MAJ ACCT MGR I	361	.01	.30
20				TRAMONTANO, DEAN J	A050	01UB3			MAJ ACCT MGR I	365	2.00	49.13
21				NIX, JOHN H	A060	01UC3			C/I SPECIALIST II	361	60.00	1,647.00
22				BALOGH, F V	A050	01UB3			MAJ ACCT MGR I	365	4.20	138.60
23				GUTIERREZ, J P	A040	01UC3			MAJ ACCT MGR II	357	.64	16.72
24				LANGLEY, D H	A060	01UJ3			SR MAJ ACCT MGR	365	2.22	72.20
25				KUNZ, THOMAS C	A060	01UC3			C/I SPECIALIST II	357	41.64	1,136.67
26				NORLE, R E., JR	A070	01YCC			SR PROG MGR	085	.00	.00
27				COOKE, C B	A050	01UB3			MAJ ACCT MGR I	361	.16	4.15
28									357	.72	18.67	
29				MUNIZ, V H	A050	01UB3			MAJ ACCT MGR I	365	.96	29.60
30				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	9.68	420.85
31				BLOCH, P C	A030	01UB3			MAJ ACCT MGR I	357	19.00	526.07
32				PONITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	360	42.38	1,193.89
33				BLONDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	362	.00	- .27
34				THOMPSON, MARK A	A050	01UB3			MAJ ACCT MGR I	360	1.20	34.73
35				BONIG, STEPHEN E	A100	01UB2			AREA MGR COMM EVC	360	4.80	228.84
36				COMALING, J H	A050	01UB3			MAJ ACCT MGR I	365	11.20	290.50
37				SCHULTZ, KATHY L	A030	01UB5			CUST SVC FIELD SPECIALI	360	.50	9.41
38				RODRIGUEZ, TRIANA P	A040	01UB4			CUST SVC FIELD SPECIALI	362	.24	5.74
39				HAERTS, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	1.00	27.46
40				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	.80	23.11
41				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	7.96	274.52
42				COHEN, A D	T125	05937			GROBDMAN - SJ	362	.04	1.03
43				BUZZ, ARTURO	A060	01TY5			SR POWER COORD	361	.06	1.63
44				TORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	.52	12.05

000146

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	---	-----	---	---	-----	---	-----	-----
1	9602 CITIES/COMM TES	908440		CAMPBELL, V P	A070	01MG6			DIST ENG & OPERS PRIN E	360	19.27	995.44
2				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	.41	13.02
3				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	357	.60	21.85
4				CRANE, J I	A050	01UB3			MAJ ACCT MGR I	363	.15	4.95
5				REILMAN, LINDA I	A050	01UB3			MAJ ACCT MGR I	365	5.06	126.48
6				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	.12	3.33
7				ARTZ, HECTOR	A050	01UB3			MAJ ACCT MGR I	363	.95	9.14
8				BISLEY, R B	A060	01UB3			C/I SPECIALIST II	360	35.84	962.75
9				GONZALEZ, W A, JR	A050	01UB3			MAJ ACCT MGR I	362	.04	1.21
10				SINCHUS, J V	A030	01UB5			CUST SVC FIELD SPECIALI	357	4.02	85.37
11				KNOX, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	.64	15.28
12				BLADY, DAVID P	A050	01UB3			MAJ ACCT MGR I	365	2.64	60.02
13				HODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	2.22	54.07
14				SHUTAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	365	2.00	73.76
15				WELDERY, BILLY H	A050	01UB3			MAJ ACCT MGR I	360	12.00	366.30
16				GEHR, K E, JR	A050	01UB3			MAJ ACCT MGR I	357	.84	26.30
17				HALL, TERRY I	A050	01UB3			MAJ ACCT MGR I	360	3.80	99.56
18				GILL, JAMES O	A060	01UJ3			SR MAJ ACCT MGR	360	1.00	27.74
19				KENICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	5.30	132.70
20				MARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	365	3.22	106.39
21				MARTINICK, RONALD R	A060	01UB3			C/I SPECIALIST II	085	40.00	990.72
22				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	357	.96	23.96
23				BORTIC, KERRIC A, JR	A060	01UJ3			SR MAJ ACCT MGR	357	1.76	52.48
24				LLODRA, LARRY	A050	01UB3			MAJ ACCT MGR I	362	.84	23.79
25				BERNARD, P B	A050	01UB3			MAJ ACCT MGR I	365	.00	-11.10
26				CRIA, MARLEN A	A050	01UB3			MAJ ACCT MGR I	361	4.08	107.58
27				LITER, LITER, TRIS I	A060	01UX2			LRD COMM/INDUSTRI-ASST	365	-2.40	-32.67
28												
29												
30	TOTAL ACCOUNT 908440										665.23	6,829.10
31	TOTAL PROGRAM CITIES/COMM TES										665.23	6,829.10
32	TOTAL TRANS DATE 06/02										9306.97	193,734.95
33												
34	0603 BEE-NEW CONSTRUCTION	908430		NELSON, J S	A070	01UB3			C/I SPECIALIST I	357	4.80	292.86
35				DARGENTO, B J	A050	01UB3			MAJ ACCT MGR I	361	.56	43.78
36				SHEAHAN, JOHN K	A060	01UB3			PROGRAM MGR-C/I	085	32.00	1,033.64
37				ANDERSON, E A	A050	01UB3			MAJ ACCT MGR I	357	.00	120.00
38				CARLSON, R F	A060	01UB3			SR MAJ ACCT MGR	365	.60	175.53
39				LEBO, T J	A060	01UB4			CUST SVC FIELD SPECIALI	361	.31	28.14
40				DALTON, H C	A050	01UB3			MAJ ACCT MGR I	357	.00	60.00
41				BRILLO, MICHAEL C	A060	01UB3			SR MAJ ACCT MGR	357	2.90	194.04
42				WILSON, ANNE E	A060	01UB3			SR MAJ ACCT MGR	357	.00	174.00
43				CHALFIE, R C	A050	01UB3			MAJ ACCT MGR I	365	.60	198.67
44				GRILLO, G E	A050	01UB3			MAJ ACCT MGR I	365	6.00	154.48
45												
46												
47												
48												
49												
50												

000147

fpsc.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAWT
19603	BEE-NEW CONSTRUCTION	908430		HOPGOOD, M J	A050	01U83	MAJ ACCT MGR I	365	4.66	215.55
2				EASTERLING, R K	A050	01U83	MAJ ACCT MGR I	357	1.98	65.34
3				NIEBLA, H E	A050	01U83	MAJ ACCT MGR I	365	4.14	112.03
4				BARRERO, MARIA GEMA	A050	01U83	MAJ ACCT MGR I	361	.28	23.12
5				MOBLE, JEFFREY J	A050	01U83	MAJ ACCT MGR I	357	.96	175.50
6				ARCHER, JOHN F., II	A050	01U83	MAJ ACCT MGR I	365	2.72	103.35
7				DANN, ANNETTE H	A050	01U83	MAJ ACCT MGR I	360	3.80	143.23
8				SODDERS, G D	A030	01ATX	RESSM BUS FIELD SPEC I	357	.48	60.69
9				VISHARD, W H	A050	01U83	MAJ ACCT MGR I	365	.40	13.20
10				WELLEN, R J	A040	01U84	CHST SVC FIELD SPECIAL I	357	.48	138.01
11				GROUT, E TODD	A050	01U83	MAJ ACCT MGR I	361	5.71	211.41
12				BALOGH, F V	A050	01U83	MAJ ACCT MGR I	365	.40	13.20
13				GUTIERREZ, J P	A040	01U83	MAJ ACCT MGR II	357	.96	166.08
14				LANGLEY, D R	A060	01U83	SR MAJ ACCT MGR	365	2.65	137.90
15				COPE, J G	A050	01U83	MAJ ACCT MGR I	361	.68	60.17
16				KIRZ, THOMAS C	A040	01U83	C/I SPECIALIST II	357	.48	84.85
17				COOKE, C B	A050	01U83	MAJ ACCT MGR I	361	1.04	51.30
18								357	.00	87.00
19				CAIN, C M	A050	01U83	MAJ ACCT MGR I	357	.00	186.00
20				MINIZ, V H	A050	01U83	MAJ ACCT MGR I	365	4.55	172.83
21				FERRER, RAMON	A050	01U83	SR MAJ ACCT MGR	365	9.63	351.53
22				BLOCH, P C	A050	01U83	MAJ ACCT MGR I	357	.72	160.94
23				THOMSON, MARK A	A050	01U83	MAJ ACCT MGR I	360	.00	156.00
24				DIAS, OSCAR J	A050	01U83	MAJ ACCT MGR I	361	.68	57.59
25				ADDER, E A., JR	A050	01U83	MAJ ACCT MGR I	365	4.61	164.91
26				COLEMAN, J H	A050	01U83	MAJ ACCT MGR I	357	-4.32	-24.86
27				RODRIGUEZ, TRIANA P	A040	01U84	CHST SVC FIELD SPECIAL I	361	.06	15.63
28				MARSTRI, HECTOR J	A050	01U83	MAJ ACCT MGR I	361	1.12	60.11
29				MELTANS, S B	A060	01U83	SR MAJ ACCT MGR	361	-1.60	-12.22
30				RODRIGUEZ, H D	A060	01U83	SR MAJ ACCT MGR	365	.03	56.05
31				OTTO, E F., JR	A050	01U83	MAJ ACCT MGR I	361	.16	17.83
32				COHEN, A D	T125	05957	GRANDMAN - SU	361	.06	26.06
33				RUIZ, ARTURO	A040	01U83	SR POWER COORD	361	.24	38.57
34				CANCIO, EDWARD P	A050	01U83	MAJ ACCT MGR I	365	4.00	141.90
35				TORRELLI, PHILIP	A040	01U84	CHST SVC FIELD SPECIAL I	357	.00	78.00
36				CAMPBELL, M P	A070	01M06	DIST ENG & CORRS PRIN E	360	.00	250.00
37				CHAMMAN, REBECCA M	A060	01U83	SR MAJ ACCT MGR	361	.18	33.00
38				VAYDA, S F	A050	01U83	MAJ ACCT MGR I	361	.14	48.45
39				CRANE, J I	A050	01U83	MAJ ACCT MGR I	365	4.07	134.24
40				WELLMAN, LINDA I	A050	01U83	MAJ ACCT MGR I	365	2.72	90.08
41				LEHR, J C., JR	A050	01U83	MAJ ACCT MGR I	357	1.68	104.69
42				ARTER, HECTOR	A050	01U83	MAJ ACCT MGR I	365	2.04	64.40
43				GONZALEZ, N A., JR	A050	01U83	MAJ ACCT MGR I	361	1.20	78.44
44				SIMPSON, J M	A030	01U85	CHST SVC FIELD SPECIAL I	357	-4.80	-32.94

000148

FLORIDA POWER AND LIGHT COMPANY
 fpse.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	LOC	PRHRS	PRANT	
-----	-----	-----	-----	-----	GRD	CODE	-----	-----	-----	
19603	BEE-NEW CONSTRUCTION	908430		TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	4.50	108.23
2				KNOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.76	83.37
3				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	.62	26.12
4				MODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	2.72	83.99
5				GAGER, HERBERT B	A050	01UB5	CUST SVC FIELD SPECIALI	361	.23	23.44
6				HUMBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	2.30	195.2
7				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	.96	88.28
8				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	.00	117.00
9				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	2.80	123.47
10				TEHNEL, R F	A050	01UB5	CUST SVC FIELD SPECIALI	357	.60	100.45
11				OLWICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	2.40	191.19
12				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	2.73	89.76
13				BLACK, Y H	A050	01UB3	MAJ ACCT MGR I	361	.16	35.44
14				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	2.40	131.91
15				ROSTIC, KERRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	357	.84	163.88
16				ILLOBA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	-1.16	9.71
17				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	.32	21.60
18				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	.00	27.87
19				OSTA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.80	50.51
20				SENDO, HENSON, P H	0070	01064	ENERGY MGT SPEC	720	22.75	431.68
21				CRANT				360	.50	8.74
22										
23	AL ACCOUNT 908430									
24	TOTAL PRNAME BEE-NEW CONSTRUCTION							151.63		8,969.28
25								151.63		8,969.28
26	BEE/BUSINESS ENERGY EVAL 908400									
27				NELSON, L S	A070	01UB3	C/I SPECIALIST I	854	.00	-756.54
28				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	9.60	585.72
29				SHEAHAN, JOHN K	A060	01UB3	PROGRAM MGR-C/I	085	16.12	436.35
30				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	.00	240.00
31				CARLYLE, R F	A060	01UB3	SR MAJ ACCT MGR	365	12.60	618.03
32				WERN, C J	A060	01UB4	CUST SVC FIELD SPECIALI	361	35.20	1,326.66
33				DALTON, M C	A050	01UB3	MAJ ACCT MGR I	357	23.00	678.67
34				PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	7.80	666.17
35				WILSON, ANNE F	A060	01UB3	SR MAJ ACCT MGR	357	.00	368.00
36				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	25.20	867.67
37				GRILLO, R F	A050	01UB3	MAJ ACCT MGR I	365	10.00	617.64
38				HOPWOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	18.20	806.50
39				WILLIAMS, BRENDA A	A050	01UB3	SR C/I ANALYST	085	67.20	1,006.36
40				BUCCIARELLI, DOUGLAS	A050	01UB5	CUST SVC FIELD SPECIALI	360	6.00	118.58
41				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	3.96	130.68
42				HIERBA, R E	A050	01UB3	MAJ ACCT MGR I	365	16.67	368.16
43				WATKINS, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	15.00	330.16
44				BASHAW, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	8.56	262.96
45										
46										
47										
48										
49										
50										

000149

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19603	BEE/BUSINESS ENERGY EVAL	908400		MONBLE, JEFFREY J	A050	01UB3			MAJ ACCT MGR I	357	13.92	707.25
2				ARCHER, JOHN F., II	A050	01UB3			MAJ ACCT MGR I	365	9.44	358.69
3				DANN, ANNETTE H	A050	01UB3			MAJ ACCT MGR I	360	14.20	451.33
4				SODDERS, G D	A030	01ATX			RESESN BUS FIELD SPEC I	357	.96	121.38
5				WISHARD, W H	A050	01UB3			MAJ ACCT MGR I	365	8.40	277.20
6				WELLEN, R J	A040	01UB4			CUST SVC FIELD SPECIALI	357	20.96	776.27
7				BRUIT, E TODD	A050	01UB3			MAJ ACCT MGR I	361	12.42	454.01
8				TRANONTANO, DEAN J	A050	01UB3			MAJ ACCT MGR I	365	8.00	200.40
9				HIX, JOHN H	A060	01UB3			C/I SPECIALIST II	361	4.00	112.05
10				BALOGH, F W	A050	01UB3			MAJ ACCT MGR I	365	14.40	475.20
11				GUTIERREZ, J P	A040	01UB3			MAJ ACCT MGR II	357	13.92	645.66
12				LANGLEY, D R	A060	01UB3			SR MAJ ACCT MGR	365	9.20	478.61
13				COPE, L G	A050	01UB3			MAJ ACCT MGR I	361	13.76	508.84
14				MORRISON, BLAKE B	A070	01UB3			C/I SPECIALIST I	085	160.00	8,622.00
15				KIMZ, THOMAS C	A060	01UB3			C/I SPECIALIST II	357	8.96	390.70
16				COOKE, C B	A050	01UB3			MAJ ACCT MGR I	361	10.08	309.90
17										357	11.00	463.44
18				CAIN, C V	A050	01UB3			MAJ ACCT MGR I	357	8.00	623.00
19				MUNIZ, V H	A050	01UB3			MAJ ACCT MGR I	365	9.89	418.45
20				FERRER, RAON	A060	01UB3			SR MAJ ACCT MGR	365	9.48	476.72
21				BLOCH, P C	A050	01UB3			MAJ ACCT MGR I	357	5.44	432.87
22				POWITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	360	8.00	225.40
23				BLONDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	361	8.00	216.70
24				THOMSON, MARK A	A050	01UB3			MAJ ACCT MGR I	360	8.00	351.50
25				DIAZ, OSCAR J	A050	01UB3			MAJ ACCT MGR I	361	8.96	341.91
26				ADGER, E A., JR	A050	01UB3			MAJ ACCT MGR I	365	9.41	309.55
27				HCCOMB, JOHN P	A060	01UB3			C/I SPECIALIST II	361	4.00	124.05
28				COALING, J H	A050	01UB3			MAJ ACCT MGR I	365	-4.64	54.03
29				BARRER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	14.00	452.37
30				LIPINSKI, THOMAS H	A060	01UB7			DISTR SYS ANALYST I	360	37.00	898.58
31				SCHMITT, KATHY I	A030	01UB5			CUST SVC FIELD SPECIALI	360	13.50	294.08
32				RODRIGUEZ, TRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	361	26.20	911.01
33				LLERA, R A	A060	01UB4			CUST SVC FIELD SPECIALI	361	8.00	189.90
34				MANSTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	16.24	506.70
35				MELIANS, R G	A060	01UB3			SR MAJ ACCT MGR	361	29.80	938.35
36				RODRIGUEZ, M G	A060	01UB3			SR MAJ ACCT MGR	365	8.12	470.62
37				OTTO, F E., JR	A050	01UB3			MAJ ACCT MGR I	361	8.32	227.37
38				CONEN, A D	T125	05937			GRADUATE - SU	361	8.16	261.52
39				RUIZ, ARTURO	A060	01UB5			SR POWER COORD	361	8.48	297.14
40				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	4.00	215.40
41				TORRELLI, PHILIP	A060	01UB4			CUST SVC FIELD SPECIALI	357	55.00	1,440.41
42				CONTRERAS, GUSTAVO	A070	01UB3			C/I SPECIALIST I	085	64.00	3,616.00
43				CAMPBELL, W P	A070	01UB6			DIST ENG & OPERS PRIN F	360	18.00	681.20
44				CHAPMAN, REBECCA H	A060	01UB3			SR MAJ ACCT MGR	361	36	65.99

000150

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHS	PRANT
199603	REF/BUSINESS ENERGY EVAL	908400		RUSSELL, ALFRED G., J	A050	01U83	MAJ ACCT MGR I	365	8.00	257.50
2				OTT, JOHN A	A070	01Y8B	SR PRODUCT MANAGER	078	16.00	847.80
3				VAYDA, G F	A050	01U82	MAJ ACCT MGR I	361	10.28	414.39
4				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	365	12.00	436.95
5				CRANE, J L	A050	01U83	MAJ ACCT MGR I	365	9.24	304.79
6				QUINN, J J	A050	01U83	MAJ ACCT MGR I	365	4.00	105.65
7				REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	365	9.44	312.63
8				LEHR, J C., JR	A050	01U83	MAJ ACCT MGR I	357	11.36	615.67
9				ARTZ, HECTOR	A050	01U83	MAJ ACCT MGR I	365	7.08	223.50
10				GONZALEZ, N A., JR	A050	01U83	MAJ ACCT MGR I	361	10.40	399.77
11				SIMMONS, J W	A050	01U85	CUST SVC FIELD SPECIALI	357	46.40	1,134.83
12				TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	365	16.00	392.40
13				KNOX, MICHEL J	A050	01U83	MAJ ACCT MGR I	357	1.92	166.76
14				BLAIR, DAVID R	A050	01U83	MAJ ACCT MGR I	365	25.12	614.75
15				KODLIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	365	9.44	291.47
16				DANIELSKI, M F., JR	A060	01UJ3	SR MAJ ACCT MGR	360	5.20	344.36
17				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	19.00	700.63
18				GAGER, HERBERT R	A030	01U85	CUST SVC FIELD SPECIALI	361	32.60	1,130.18
19				WHEBERRY, BILLY H	A050	01U83	MAJ ACCT MGR I	360	1.00	30.53
20				CALLER, W A	A050	01U83	C/I SPECIALIST II	361	9.92	462.27
21				GERME, K F., JR	A050	01U83	MAJ ACCT MGR I	357	4.00	339.25
22				HALL, TERRY I	A050	01U83	MAJ ACCT MGR I	360	9.60	352.76
23				TRENDLE, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	39.20	1,057.34
24				OLNICK, BRYAN J	A050	01U83	MAJ ACCT MGR I	365	10.20	321.29
25				PARTIN, LEROY H	A050	01U83	MAJ ACCT MGR I	365	9.44	311.53
26				BLACK, T H	A050	01U83	MAJ ACCT MGR I	361	8.32	293.97
27				SMITH, DAVID A	A050	01U83	MAJ ACCT MGR I	357	17.80	592.83
28				KINARD, MICHAEL A	A050	01U85	CUST SVC FIELD SPECIALI	360	36.30	939.18
29				CHRISTIAN, J G	A060	01UJ3	SR MAJ ACCT MGR	365	48.00	1,472.50
30				BOSTIC, KENNETH A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	5.68	450.94
31				ILCOBA, LARRY	A050	01U83	MAJ ACCT MGR I	361	5.72	246.01
32				ROSE, JACQ A	A050	01U83	MAJ ACCT MGR I	361	8.64	233.08
33				BERMAN, F R	A050	01U83	MAJ ACCT MGR I	365	12.00	429.73
34				ORIA, MARLEN A	A050	01U83	MAJ ACCT MGR I	361	65.60	1,805.37
35				AGER, BRIAN RICHARD	D070	010E4	ENERGY MGT SPEC	810	.00	.00
36				AGNEW, R D	D070	010E4	ENERGY MGT SPEC	586	6.00	106.28
37				ALVAREZ, G R	D070	010CC	FIELD REP I - C/I	361	65.94	1,714.61
38				AMLMOND, T I	D060	01XJ6	DIST SYSTEM SPECIALIST	588	.25	3.56
39				ANDERSON, LYNDIA	D060	01XJ6	DIST SYSTEM SPECIALIST	586	1.75	21.94
40				ANDRUSTO, E M	D080	010CD	SR FIELD REP - C/I	360	19.60	445.90
41				BASKIN, CHARON I	D060	01XJ6	ADMINISTRATIVE SPEC	588	1.50	19.71
42				BASTON, JOHN C	D060	010CC	FIELD REP II - C/I	360	16.00	242.80
43				BER, A REP, ALAN	D070	010CC	FIELD REP I - C/I	360	16.00	480.00
44				BOYK, BOYK, IVY R	D060	010K2	ISO COMM/INDUSTRIAL-ASST	357	4.00	77.50

000151

fpcc.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	-----	---	-----	-----
19603	BEE/BUSINESS ENERGY EVAL	908400 CANTR CANTRES, WANDA B	D040	01X1E	ADMINISTRATIVE SPEC	586	.75	10.88
2		CRABT						
3		DAVIE DAVIES FLICKINGER, MA	D070	010E4	ENERGY MGT SPEC	360	14.60	247.67
4		DE YO DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	4.00	739.74
5		DIAZ, DIAZ, OSCAR J	A050	010B3	MAJ ACCT MGR I	361	4.00	63.95
6		DILEL DILELLA, GELYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	4.00	63.95
7		DOMAN DOMINO, GARY B	D070	010E4	ENERGY MGT SPEC	810	34.50	707.25
8		ECHES ECHEGOVEN, C O	D070	010CC	FIELD REP I - C/I	361	10.64	627.77
9		FLENI FLENI, WILLIAM Y	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.50	6.38
10		FRICK FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	23.08	823.33
11		GAMNO GANNON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	61.00	1,169.68
12		GONZA GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	47.25	970.92
13		GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	29.75	566.74
14		HARRI HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	4.75	92.45
15		HARTL HARTLEY, PATTIE B	D060	010E5	ENERGY MGT CONSULTANT	586	.25	4.84
16		HEISE HEISER, D R	D070	010E4	ENERGY MGT SPEC	588	3.00	52.91
17		HERNA HERNANDEZ, BETSY G	D040	01X1E	ADMINISTRATIVE SPEC	810	8.50	123.25
18		JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	22.80	740.64
19		KING, KING, DIANE P	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.25	2.98
20		KNOTT KNOTT, J G	D070	010E4	ENERGY MGT SPEC	220	7.50	139.13
21		LACHA LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	56.00	1,172.50
22		LARSE LARSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.00	14.15
23		LEIVA				810	24.25	507.74
24		LEWIS LEWIS, JOHN G	D070	010E4	ENERGY MGT SPEC	110	6.00	111.68
25		LIBBY LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	1.50	24.84
26		LOWE, LOWE, E L	D060	010E5	ENERGY MGT CONSULTANT	110	6.00	105.90
27		MATUL MATULAY, PATRICIA D	D050	01X1F	SR ADMINISTRATIVE SPEC	586	.50	8.28
28		MAZEL MAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	45.40	1,263.20
29		MCHUA MCHUAL, H J	D070	010CC	FIELD REP I - C/I	360	52.80	1,104.18
30		MESSE MESSE, P J	D070	010E4	ENERGY MGT SPEC	588	25.25	528.67
31		MING, MING, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	66.00	1,347.23
32		MORRI MORRIS, ROBERT S	D070	010E4	ENERGY MGT SPEC	450	4.00	59.10
33		PEREZ PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	12.70	265.90
34		PERO, PERO, ADOLYN H	D070	010E4	ENERGY MGT SPEC	474	.25	4.30
35		PILGR PILGRIM, HELEN G	D070	010E4	ENERGY MGT SPEC	810	91.50	1,915.78
36		POWEL POWELL, JOSEPH E, JR	D040	010E5	ENERGY MGT CONSULTANT	586	10.00	155.93
37		SANDS SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	8.00	187.20
38		SAVIG SAVIG, RICHARD I	D060	010E5	ENERGY MGT CONSULTANT	586	44.25	732.90
39		SCHAA SCHAAP, KATHRYN A	D040	010E5	ENERGY MGT CONSULTANT	586	.25	4.10
40		SCHAF SCHAFER, DANIEL I	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.25	3.44
1		SCOTT SCOTT, NANCY M	D060	010E2	188 COMM/INDUSTRIAL-ASST	361	4.00	68.25
2		SHOOS SHOOTWITH, PAMELA J	D040	010CD	FIELD REP II - C/I	360	25.10	716.11
3		WILLI WILLIAMS, SMITH G	D060	010E5	ENERGY MGT CONSULTANT	110	6.75	125.30
4		WILCO WILSON, C F, JR	D080	010CD	SR FIELD REP - C/I	357	62.00	955.50
5								
6								
7								
8								
9								
10								

000152

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRNRS	PRNRT
1	9603 BEE/BUSINESS ENERGY EVAL	908400	WILSO	WILSON, C J	0070	010E4			ENERGY MGT SPEC	288	42.75	883.86
2			MOOTE	MOOTEN, G C, III	0070	010CC			FIELD REP I - C/I	361	23.72	496.64
3			MYANT	MYANT, F E	0070	010E4			ENERGY MGT SPEC	810	56.00	1,139.60
4			MYNN	MYNN, MARK P	0080	010CD			SR FIELD REP - C/I	360	16.00	363.60
5												
6	TOTAL ACCOUNT 908400											
7	TOTAL PROGRAM BEE/BUSINESS ENERGY EVAL										2797.53	87,279.13
8											2797.53	87,279.13
9	BUS ON CALL GS LOAD MGMT 908580			GONZALEZ, J O	0070	011YR			SR PRODUCT MANAGER	078	16.00	851.00
10												
11	TOTAL ACCOUNT 908580											
12	TOTAL PROGRAM BUS ON CALL GS LOAD MGMT										16.00	851.00
13											16.00	851.00
14	C/I A/C CHILLER PGM	908160		NELSON, L S	0070	011W3			C/I SPECIALIST I	357	1.60	97.62
15				ANDERSON, E A	0050	011W3			MAJ ACCT MGR I	357	.00	60.00
16				CARLYLE, R F	0060	011W3			SR MAJ ACCT MGR	365	.00	175.67
17				DALTON, M C	0050	011W3			MAJ ACCT MGR I	357	.00	20.00
18				PHILO, MICHAEL C	0060	011W3			SR MAJ ACCT MGR	357	.30	65.58
19				WILSON, ANNE F	0060	011W3			SR MAJ ACCT MGR	357	.00	58.00
20				GRILLO, G R	0050	011W3			MAJ ACCT MGR I	365	.00	32.38
21				HOPWOOD, V J	0050	011W3			MAJ ACCT MGR I	366	.22	27.85
22				EASTERLING, R K	0050	011W3			MAJ ACCT MGR I	357	.66	21.78
23				NIERLA, H E	0050	011W3			MAJ ACCT MGR I	365	.16	15.73
24				MCNIE, JEFFERY J	0050	011W3			MAJ ACCT MGR I	357	.32	58.50
25				ARCHER, JOHN F, II	0050	011W3			MAJ ACCT MGR I	365	2.78	105.78
26				SCODERS, R D	0050	011W3			MAJ ACCT MGR I	365	.16	20.23
27				WISHARD, V H	0050	011W3			MAJ ACCT MGR I	365	.10	13.20
28				WILLEN, R J	0060	011W3			CHIEF SVC FIELD SPECIALIST	357	.16	66.00
29				WIX, JOHN H	0060	011W3			C/I SPECIALIST II	361	1.20	213.60
30				RALPH, F W	0050	011W3			MAJ ACCT MGR I	365	.60	13.20
31				OUTIERREZ, J P	0060	011W3			MAJ ACCT MGR II	357	.32	55.36
32				KIRK, THOMAS C	0060	011W3			C/I SPECIALIST II	357	4.16	139.68
33												
34				CAIN, C V	0050	011W3			MAJ ACCT MGR I	357	.00	20.00
35				MURTZ, V H	0050	011W3			MAJ ACCT MGR I	365	.55	69.68
36				FERRER, RAMON	0060	011W3			SR MAJ ACCT MGR	365	.63	62.83
37				BLUCH, P C	0050	011W3			MAJ ACCT MGR I	357	.24	53.65
38				POWELL, KEITH P	0050	011W3			MAJ ACCT MGR I	360	5.00	160.88
39				APOLY, E A, JR	0050	011W3			MAJ ACCT MGR I	365	.61	13.61
40				COMBING, J H	0050	011W3			MAJ ACCT MGR I	365	.56	63.59
41				BARBER, RICHARD F	0050	011W3			MAJ ACCT MGR I	365	3.00	96.96
42				WILLIAMS, R G	0060	011W3			SR MAJ ACCT MGR	361	13.00	379.56
43				RODRIGUEZ, N R	0060	011W3			SR MAJ ACCT MGR	365	1.08	80.54
44				CANCIO, EDWARD D	0050	011W3			MAJ ACCT MGR I	365	.00	20.75
45												
46												
47												
48												
49												
50												

000153

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHS	PRNT
-----	-----	-----	-----	-----	-----	---	-----	-----
19603	C/I A/C CHILLER PGM	908160	TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	.00	26.00
2			CRANE, J L	A050 01UB3	HAJ ACCT MGR I	365	.07	2.24
3			CLARK, J J	A050 01UB3	HAJ ACCT MGR I	365	4.00	105.65
4			REILMAN, LINDA L	A050 01UB3	HAJ ACCT MGR I	365	2.78	92.20
5			LEHR, J C., JR	A050 01UB3	HAJ ACCT MGR I	357	.56	65.56
6			ARTZ, NECTOR	A050 01UB3	HAJ ACCT MGR I	365	7.04	185.84
7			RIDLEY, R B	A040 01UB3	C/I SPECIALIST II	360	24.48	917.33
8			SIMONS, J U	A030 01UB5	CUST SVC FIELD SPECIALI	357	-1.60	-10.98
9			KHOURY, MICHEL J	A050 01UB3	HAJ ACCT MGR I	357	.32	27.80
10			BLARY, DAVID R	A050 01UB3	HAJ ACCT MGR I	365	.62	26.12
11			HODLIS, JEFFREY	A050 01UB3	HAJ ACCT MGR I	365	2.78	85.95
12			HENBERRY, GILLY H	A050 01UB3	HAJ ACCT MGR I	360	1.30	164.60
13			GERME, K F., JR	A050 01UB3	HAJ ACCT MGR I	357	.00	39.00
14			TRENDEL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	.20	33.49
15			PARTIN, LEROY H	A050 01UB3	HAJ ACCT MGR I	365	2.79	91.67
16			BARTICK, RONALD B	A040 01UB3	C/I SPECIALIST II	085	40.00	1,215.72
17			SMITH, DAVID A	A050 01UB3	HAJ ACCT MGR I	357	.80	43.97
18			BOSTIC, KEDRIC A., JR	A040 01UB3	SR HAJ ACCT MGR	357	2.28	115.62
19			BERNARD, F B	A050 01UB3	HAJ ACCT MGR I	365	.00	27.87
20								

2*TOTAL ACCOUNT 908160

22	'A PRGNAME C/I A/C CHILLER PGM						126.06	5,507.73
23							126.06	5,507.73

24	C/I BCI PROGRAM	908190	DARGENTO, R J	A050 01UB3	HAJ ACCT MGR I	361	4.00	106.40
25			ANDERSON, R A	A050 01UB3	HAJ ACCT MGR I	357	4.00	108.05
26			MUR, C J	A040 01UB4	CUST SVC FIELD SPECIALI	361	13.00	341.41
27			DALTON, H C	A050 01UB3	HAJ ACCT MGR I	357	4.00	96.05
28			PHILO, MICHAEL C	A040 01UB3	SR HAJ ACCT MGR	357	4.00	115.40
29			WILSON, ANNE F	A040 01UB3	SR HAJ ACCT MGR	357	5.00	164.94
30			CHALKER, R C	A050 01UB3	HAJ ACCT MGR I	365	5.00	149.63
31			GRILLO, G E	A050 01UB3	HAJ ACCT MGR I	365	.00	3.81
32			BUCCIARELLI, DOUGLAS	A050 01UB5	CUST SVC FIELD SPECIALI	360	4.00	79.05
33			NIEBLA, N E	A050 01UB3	HAJ ACCT MGR I	365	.02	1.86
34			MAYWOOD, DANIEL J	A050 01UB3	HAJ ACCT MGR I	365	4.00	87.45
35			SAGHEVO, MARIA GEMA	A050 01UB3	HAJ ACCT MGR I	361	4.00	98.35
36			MONHE, JEFFREY J	A050 01UB3	HAJ ACCT MGR I	357	4.00	118.75
37			ARCHER, JOHN F., II	A050 01UB3	HAJ ACCT MGR I	365	1.80	68.71
38			DAWN, ANNETTE H	A050 01UB3	HAJ ACCT MGR I	360	5.00	131.19
39			WELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	8.00	209.10
40			GRANT, G TODD	A050 01UB3	HAJ ACCT MGR I	361	4.00	120.45
41			TRANQUARO, DEAN J	A050 01UB3	HAJ ACCT MGR I	365	4.00	100.20
42			NIX, JOHN H	A040 01UB3	C/I SPECIALIST II	361	4.00	112.05
43			LANELEY, D B	A040 01UB3	SR HAJ ACCT MGR	365	1.76	91.67
44			COPE, J G	A050 01UB3	HAJ ACCT MGR I	361	4.00	123.50
45								
46								
47								
48								
49								
50								

000154

fpac.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHS	PRANT
19603	C/I SCI PROGRAM	908190		KINZ, THOMAS C	A060	01UK3			C/I SPECIALIST II	357	4.30	111.60
2				COOKE, C B	A050	01UB3			MAJ ACCT MGR I	361	4.00	103.65
3										357	4.00	105.25
4				REHIZ, V H	A050	01UB3			MAJ ACCT MGR I	365	.07	5.82
5				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	.05	7.39
6				POHITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	360	4.00	112.70
7				BLONDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	361	4.00	108.35
8				THOMSON, MARK A	A050	01UB3			MAJ ACCT MGR I	360	4.00	115.75
9				DIAZ, OSCAR J	A050	01UB3			MAJ ACCT MGR I	361	4.00	113.35
10				ADNER, E A, JR	A050	01UB3			MAJ ACCT MGR I	365	.05	1.58
11				BARNER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	4.00	129.25
12				LIPINSKI, THOMAS H	A040	01MH7			DISTR SYS ANALYST I	360	8.00	193.80
13				SCHMITT, KATHY L	A050	01UB5			CUST SVC FIELD SPECIALI	360	4.00	77.15
14				RODRIGUEZ, TRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	361	4.00	96.65
15				ALERA, R A	A040	01UB4			CUST SVC FIELD SPECIALI	361	4.00	94.95
16				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	5.00	137.31
17				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	.00	6.59
18				OTID, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	4.00	95.85
19				COHEN, A D	T125	05937			GROUNDMAN - EV	361	4.00	104.70
20				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	4.00	119.00
21				CANCIO, EDUARDO P	A050	01UB3			MAJ ACCT MGR I	365	.00	3.50
22				YORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	8.00	188.30
23				DOMINGUEZ, GUSTAVO	A070	01UB3			C/I SPECIALTY I	085	64.00	3,416.00
24				CAMPBELL, V P	A070	01UB4			DIST ENG & OPERS PRIN F	360	8.00	247.20
25				MUSILLO, ALFRED G, J	A050	01UB3			MAJ ACCT MGR I	365	4.00	128.75
26				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	4.00	127.00
27				FERR, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	365	4.00	145.65
28				CRANE, J I	A050	01UB3			MAJ ACCT MGR I	365	.01	.26
29				REILMAN, LINDA I	A050	01UB3			MAJ ACCT MGR I	365	1.80	59.88
30				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	4.00	111.15
31				ADTZE, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	.24	7.58
32				GONZALEZ, H A, JR	A050	01UB3			MAJ ACCT MGR I	361	24.00	728.70
33				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	365	6.00	147.15
34				BIARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	.08	3.07
35				MOULIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	1.80	55.83
36				BAGER, HERBERT B	A030	01UB5			CUST SVC FIELD SPECIALI	361	4.00	94.50
37				COLLEJA, R A	A060	01UB3			C/I SPECIALIST II	361	4.00	142.83
38				GERAN, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	5.00	154.54
39				HALL, TERRY I	A050	01UB3			MAJ ACCT MGR I	360	4.00	105.85
40				TRENCH, R F	A030	01UB5			CUST SVC FIELD SPECIALI	357	5.00	113.25
41				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	4.00	100.15
42				PARTIN, LEROY M	A050	01UB3			MAJ ACCT MGR I	365	1.79	59.65
43				BLACK, T M	A050	01UB3			MAJ ACCT MGR I	361	4.00	111.55
44				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	357	4.00	101.85

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHS	PRMT
1	9603 C/I BCI PROGRAM	908190		CULBREATH, J G	A060	01UJ3	SR	MAJ ACCT MGR	365	4.00	123.75	
2				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR	MAJ ACCT MGR	357	4.00	123.20	
3				LLODRA, LARRY	A050	01UB3	MAJ	ACCT MGR I	361	4.00	113.30	
4				ROSE, JACK A	A050	01UB3	MAJ	ACCT MGR I	361	4.00	95.15	
5				BERNARD, F B	A050	01UB3	MAJ	ACCT MGR I	365	.00	2.88	
6				CRABT					360	4.00	69.90	
7				GANNON, R H., JR	D080	010CD	SR	FIELD REP - C/I	357	3.00	57.53	
8				SHOOS SHOODITH, PAMELA J	D060	010CB	FIELD	REP II - C/I	360	4.00	69.50	
9				WILSON, C F., JR	D080	010CD	SR	FIELD REP - C/I	357	4.00	91.00	
10												
11	TOTAL ACCOUNT 908190									353.47	11,553.15	
12	TOTAL PROGRAM C/I BCI PROGRAM									353.47	11,553.15	
13												
14	C/I BUILDING ENVELOPE	908300							595	.00	.00	
15				ANDERSON, E A	A050	01UB3	MAJ	ACCT MGR I	357	4.00	108.05	
16				CARLYLE, B F	A060	01UJ3	SR	MAJ ACCT MGR	365	4.00	147.50	
17				WEBB, C J	A060	01UB4	CUST	SVC FIELD SPECIALI	361	6.00	157.58	
18				DALTON, H C	A050	01UB3	MAJ	ACCT MGR I	357	8.00	194.00	
19				PHILO, MICHAEL C	A060	01UJ3	SR	MAJ ACCT MGR	357	6.00	173.10	
20				WILSON, ANNE F	A060	01UJ3	SR	MAJ ACCT MGR	357	5.00	164.94	
21				CHALKER, R C	A050	01UB3	MAJ	ACCT MGR I	365	18.00	538.66	
22				GRILLO, S E	A050	01UB3	MAJ	ACCT MGR I	365	9.00	274.73	
23				ROPODOD, M J	A050	01UB3	MAJ	ACCT MGR I	365	4.00	132.00	
24				BUCCIARELLI, DOUGLAS	A050	01UB3	CUST	SVC FIELD SPECIALI	360	13.00	253.81	
25				WIEBIA, N E	A050	01UB3	MAJ	ACCT MGR I	365	4.00	96.30	
26				HAYWOOD, DANIEL J	A050	01UB3	MAJ	ACCT MGR I	365	4.00	87.45	
27				BARRUEVO, MARIA GEMA	A050	01UB3	MAJ	ACCT MGR I	361	4.00	98.35	
28				WONBLE, JEFFREY J	A050	01UB3	MAJ	ACCT MGR I	357	8.00	237.50	
29				DANN, ANNETTE M	A050	01UB3	MAJ	ACCT MGR I	360	14.00	364.23	
30				VIENARD, V H	A050	01UB3	MAJ	ACCT MGR I	365	4.00	132.00	
31				WELLEN, R J	A060	01UB4	CUST	SVC FIELD SPECIALI	357	12.00	300.15	
32				GROUT, E TODD	A050	01UB3	MAJ	ACCT MGR I	361	4.00	120.45	
33				TRANMONTANO, DEAN J	A050	01UB3	MAJ	ACCT MGR I	365	8.00	198.45	
34				BOONE, ALBERTO	A070	01YCC	SR	PROG MGR	085	160.00	9,386.00	
35				BALOGH, F V	A050	01UB3	MAJ	ACCT MGR I	365	4.00	132.00	
36				GUTIERREZ, J P	A060	01UB3	MAJ	ACCT MGR II	357	5.00	130.63	
37				COPE, L B	A050	01UB3	MAJ	ACCT MGR I	361	4.00	123.50	
38				KIRZ, THOMAS C	A060	01UB3	C/I	SPECIALIST II	357	4.00	111.60	
39									357	4.00	105.25	
40				CALIN, C V	A050	01UB3	MAJ	ACCT MGR I	357	8.00	251.00	
41				PEREZ, V H	A050	01UB3	MAJ	ACCT MGR I	365	4.00	123.35	
42				POWELL, KEITH P	A050	01UB3	MAJ	ACCT MGR I	360	4.00	112.70	
43				RICHERT, WILLIAM P	A050	01UB3	MAJ	ACCT MGR I	361	4.00	108.35	
44				THORSON, MARK A	A050	01UB3	MAJ	ACCT MGR I	360	16.00	463.00	
45												
46												
47												
48												
49												
50												

000156

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
-----	-----	-----	-----	-----	---	-----	-----
19603 C/I BUILDING ENVELOPE	908300	DIAZ, OSCAR J	A050 01U83	MAJ ACCT MGR I	361	4.00	113.35
2		ADGER, E A., JR	A050 01U83	MAJ ACCT MGR I	365	4.00	131.50
3		COLLING, J H	A050 01U83	MAJ ACCT MGR I	365	19.00	492.81
4		BARBER, RICHARD F	A050 01U83	MAJ ACCT MGR I	365	10.00	323.13
5		LIPINSKI, THOMAS H	A040 01U87	DISTR SYS ANALYST I	360	16.00	389.60
6		SCHMITT, KATHY L	A030 01U85	CUST SVC FIELD SPECIALI	360	65.00	1,238.49
7		RODRIGUEZ TRIANA, P	A040 01U84	CUST SVC FIELD SPECIALI	361	4.00	96.65
8		LLERA, R A	A040 01U84	CUST SVC FIELD SPECIALI	361	4.00	94.95
9		MELTANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	4.00	117.55
10		RODRIGUEZ, M G	A060 01UJ3	SR MAJ ACCT MGR	365	4.00	137.95
11		OTTO, E E., JR	A050 01U83	MAJ ACCT MGR I	361	4.00	95.85
12		CANCIO, EDWARD P	A050 01U83	MAJ ACCT MGR I	365	8.00	224.30
13		TORRELLI, PHILIP	A040 01U84	CUST SVC FIELD SPECIALI	357	8.00	185.40
14		CAMPBELL, M P	A070 01H86	DIST ENG & OPER PRIN E	360	20.00	618.00
15		CHAPMAN, REBECCA M	A040 01UJ3	SR MAJ ACCT MGR	361	11.00	305.25
16		RUSTILLO, ALFRED G., J	A050 01U83	MAJ ACCT MGR I	365	8.00	257.50
17		VAYDA, G F	A050 01U83	MAJ ACCT MGR I	361	4.00	127.00
18		COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	365	4.00	145.65
19		CRANE, J L	A050 01U83	MAJ ACCT MGR I	365	4.00	132.00
20		QUINN, J J	A050 01U83	MAJ ACCT MGR I	365	2.00	53.35
21		GONZALEZ, N A., JR	A050 01U83	MAJ ACCT MGR I	361	4.00	121.45
22		SIMMONS, J M	A030 01U85	CUST SVC FIELD SPECIALI	357	40.50	861.84
23		TAYLOR, CLIFFORD, III	A050 01U83	MAJ ACCT MGR I	365	14.00	339.55
24		BLARY, DAVID B	A050 01U83	MAJ ACCT MGR I	365	6.00	136.43
25		WHITAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	365	12.00	442.50
26		GAGER, HERBERT B	A030 01U85	CUST SVC FIELD SPECIALI	361	8.00	189.00
27		CALLEJA, R A	A060 01U83	C/I SPECIALIST II	361	8.00	285.70
28		GERME, K F., JR	A030 01U83	MAJ ACCT MGR I	357	4.00	125.21
29		TRENDEL, R F	A030 01U85	CUST SVC FIELD SPECIALI	357	10.00	226.50
30		OLNICK, BRYAN J	A050 01U83	MAJ ACCT MGR I	365	16.00	400.60
31		SMITH, DAVID A	A050 01U83	MAJ ACCT MGR I	357	5.00	127.31
32		CLAREATH, J G	A060 01UJ3	SR MAJ ACCT MGR	365	4.00	123.75
33		BOSTIC, KERRIC A., JR	A060 01UJ3	SR MAJ ACCT MGR	357	12.00	366.00
34		AGNEW, AGNEW, P D	D070 01G64	ENERGY MGT SPEC	586	6.00	106.28
35		ANDER ANDERSON, LYNDIA	D040 01XJ6	DUCT SYSTEM SPECIALIST	586	1.75	21.94
36		BAPKI, BARKIN, SHARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	.25	3.28
37		BOYK, BOYK, IVY B	D060 01G82	LBO COMM/INDUSTRI-ASST	357	4.00	77.50
38		CANTRE, CANTRE, WANDA B	D040 01X1E	ADMINISTRATIVE SPEC	586	.75	10.88
39		CRAFT			360	12.00	205.00
40		CRAVE, CRAVEN, R KENNETH	D070 01G64	ENERGY MGT SPEC	219	4.00	80.95
41		DE YO DE YOUNG, JOYE I	D050 01X1F	SR ADMINISTRATIVE SPEC	361	7.30	106.66
42		DIAZ, DIAZ, OSCAR J	A050 01U83	MAJ ACCT MGR I	361	4.00	63.55
43		DILEI, DILELLA, GELYS G	D030 01X1F	SR ADMINISTRATIVE SPEC	361	4.00	63.55
44		FLEMI, FLEMING, WILLIAM T	D040 01XJ6	DUCT SYSTEM SPECIALIST	588	.25	3.19
45							
46							
47							
48							
49							
50							

000157

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	-----	---	---	-----	---	-----	-----
19603	C/I BUILDING ENVELOPE	908300	FRICK	FRICKE, PEGGY C	D070	010CC			FIELD REP I - C/I	361	4.00	72.50
2			GAMMO	GAMMON, R H., JR	D080	010CD			SR FIELD REP - C/I	357	9.00	172.58
3			GRECO	GRECO, T A	D060	010E3			ENERGY MGT CONSULTANT	219	15.00	267.56
4			GUZMA	GUZMAN, FRANCISCO	D070	010E4			ENERGY MGT SPEC	333	56.00	1,073.80
5			HARTL	HARTLEY, PATTIE B	D060	010E5			ENERGY MGT CONSULTANT	586	.25	4.84
6			KESSL							586	11.25	212.63
7			KESSLER	G P	D070	010E4			ENERGY MGT SPEC	595	22.00	415.80
8			KNOTT	KNOTT, J G	D070	010E4			ENERGY MGT SPEC	220	6.25	115.94
9			LEWIS	LEWIS, JOHN G	D070	010E4			ENERGY MGT SPEC	110	6.00	111.68
10			LIBBY	LIBBY, ROBERTA B	D050	01X1F			SR ADMINISTRATIVE SPEC	588	.25	4.14
11			LOWE	LOWE, E L	D060	010E5			ENERGY MGT CONSULTANT	110	6.00	105.90
12			MATUL	MATULAY, PATRICIA D	D050	01X1F			SR ADMINISTRATIVE SPEC	586	1.00	16.56
13			MCHAR	MCHAR, MARY B	D060	010E5			ENERGY MGT CONSULTANT	333	.50	9.62
14			MUNDE	MUNDEZ, MIGUEL	D060	010E5			ENERGY MGT CONSULTANT	219	13.00	200.85
15			PEREZ	PEREZ, R A	D070	010CC			FIELD REP I - C/I	361	4.00	83.75
16			PITER							588	25.00	387.80
17			POMEL	POMELL, JOSEPH E., JR	D060	010E5			ENERGY MGT CONSULTANT	586	6.00	92.18
18			SCHAA	SCHAAF, KATHRYN A	D060	010E5			ENERGY MGT CONSULTANT	586	.25	4.10
19			SCOTT	SCOTT, NANCY M	D060	010K2			LRG COMM/INDUSTRI-ASST	361	8.00	136.50
20			SETTL	SETTLEMENT, G W J	D070	010E4			ENERGY MGT SPEC	219	3.00	61.65
21			SHOOS	SHOOSMITH, PAMELA J	D060	010CC			FIELD REP II - C/I	360	7.00	121.63
22			SLONE	SLONE, ROBERT A	D060	010E5			ENERGY MGT CONSULTANT	450	16.00	310.00
23			WILES	WILES, SANDRA H	D070	010E4			ENERGY MGT SPEC	588	3.75	65.20
24			WILLI	WILLIAMS, JUDITH G	D060	010E5			ENERGY MGT CONSULTANT	110	6.75	125.30
25			WILSO	WILSON, C F., JR	D080	010CD			SR FIELD REP - C/I	357	12.00	273.00
26			WINFR	WINFREY, ROY L	D070	010E4			ENERGY MGT SPEC	595	4.50	90.62
27			WOOTE	WOOTE, G C., III	D070	010CC			FIELD REP I - C/I	361	4.00	83.75
28												
29	TOTAL ACCOUNT 908300										1001.75	29,213.52
30	TOTAL PROGRAM C/I BUILDING ENVELOPE										1001.75	29,213.52
31												
32	C/I EFFICIENT MOTORS PGM 908160		DARGENTO	R J	A050	010M3			MAJ ACCT MGR I	361	1.00	26.60
33			ANDERSON	E A	A050	010M3			MAJ ACCT MGR I	357	1.00	27.61
34			MERR	C J	A060	010M4			CHRY SVC FIELD SPECIAL I	361	.31	28.16
35			RASHIMUO	MARIA DENA	A050	010M3			MAJ ACCT MGR I	361	2.00	48.00
36			GUTIERREZ	J P	A060	010M3			MAJ ACCT MGR II	357	4.00	106.50
37			RODRIGUEZ	TRIANA, P	A060	010M4			CHRY SVC FIELD SPECIAL I	361	.06	15.63
38			OTT	JOHN A	A070	010YR			SR PRODUCT MANAGER	078	16.00	867.80
39			QUINN	J J	A050	010M3			MAJ ACCT MGR I	361	12.00	314.95
40			SAGER	HERBERT B	A030	010M3			CHRY SVC FIELD SPECIAL I	361	.73	73.64
41			AGER	AGER, BRIAN RICHARD	D070	010E4			ENERGY MGT SPEC	810	29.75	562.94
42			WILSO	WILSON, C J	D070	010E4			ENERGY MGT SPEC	588	9.00	186.08
43												
44	TOTAL ACCOUNT 908160										75.35	2,166.89
45	TOTAL PROGRAM C/I EFFICIENT MOTORS PGM										75.35	2,166.89
46												
47												
48												
49												
50												

000158

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19603	C/I EFFICIENT LIGHTING	908170						854	.00	.00
2				NELSON, L S	A070	01UR3	C/I SPECIALIST I	357	6.40	390.48
3				DARGENTO, R J	A050	01UR3	MAJ ACCT MGR I	361	45.36	1,386.86
4				MENDEZ, SUSAN BALL	A050	01UR3	MAJ ACCT MGR I	360	24.00	747.60
5				ANDERSON, E A	A050	01UR3	MAJ ACCT MGR I	357	12.00	481.53
6				CARYLE, B F	A060	01UJ3	SR MAJ ACCT MGR	365	7.60	433.66
7				MEBB, C J	A060	01UR4	CUST SVC FIELD SPECIALI	361	37.13	1,435.12
8				DALTON, J H C	A050	01UR3	MAJ ACCT MGR I	357	20.00	565.47
9				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	53.20	1,665.60
10				HILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	8.00	495.90
11				CHALKER, R C	A050	01UR3	MAJ ACCT MGR I	365	14.20	518.26
12				GRILLO, G E	A050	01UR3	MAJ ACCT MGR I	365	23.00	835.43
13				HOPGOOD, V J	A050	01UR3	MAJ ACCT MGR I	365	13.22	456.85
14				BUCCIARELLI, DONALD	A030	01UR5	CUST SVC FIELD SPECIALI	360	60.00	1,358.91
15				EASTENLING, R K	A050	01UR3	MAJ ACCT MGR I	357	4.64	153.12
16				KIRKLA, H E	A050	01UR3	MAJ ACCT MGR I	365	5.56	185.17
17				HAYWOOD, DANIEL J	A050	01UR3	MAJ ACCT MGR I	365	15.00	332.34
18				BASHLEY, MARIA GEMA	A050	01UR3	MAJ ACCT MGR I	361	47.68	1,253.30
19				MONTE, JEFFREY J	A050	01UR3	MAJ ACCT MGR I	357	22.28	857.44
20				ARCHER, JOHN F. II	A050	01UR3	MAJ ACCT MGR I	365	11.14	423.13
21				DANIEL, JOHN H	A050	01UR3	MAJ ACCT MGR I	360	24.00	783.00
22				DANN, ANNETTE H	A050	01UR3	MAJ ACCT MGR I	360	23.20	683.98
23				SCODERS, G D	A030	01ATX	SR SRV FLD FIELD SPEC I	357	96.64	1,998.10
24				WISHARD, M H	A050	01UR3	MAJ ACCT MGR I	365	35.40	1,168.20
25				WELLEN, R J	A060	01UR4	CUST SVC FIELD SPECIALI	357	69.64	1,909.89
26				GRUIT, E TODD	A050	01UR3	MAJ ACCT MGR I	361	46.76	1,648.06
27				TRANMONTANO, DEAN J	A050	01UR3	MAJ ACCT MGR I	365	12.00	296.70
28				BALOGH, F W	A050	01UR3	MAJ ACCT MGR I	365	12.40	409.20
29				GUTIERREZ, J P	A060	01UR3	MAJ ACCT MGR II	357	6.28	352.07
30				LANGLEY, D R	A060	01UR3	SR MAJ ACCT MGR	365	10.86	564.60
31				COPE, I G	A050	01UR3	MAJ ACCT MGR I	361	24.28	1,001.65
32				KINZ, THOMAS C	A060	01UR3	C/I SPECIALIST II	357	12.64	445.72
33				COCKE, C R	A050	01UR3	MAJ ACCT MGR I	361	19.24	645.97
34				RESLEY, M A	A060	01UR3	C/I SPECIALIST II	360	19.20	682.80
35								357	4.00	221.25
36				CAIN, C M	A050	01UR3	MAJ ACCT MGR I	357	8.00	499.00
37				HERNIZ, V H	A050	01UR3	MAJ ACCT MGR I	365	10.24	450.46
38				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	21.75	900.29
39				BLOCH, P C	A050	01UR3	MAJ ACCT MGR I	357	15.96	630.24
40				RONITZ, KEITH P	A050	01UR3	MAJ ACCT MGR I	360	19.00	535.33
41				BLONDET, LILLIAN P	A050	01UR3	MAJ ACCT MGR I	361	4.00	108.35
42				THOMSON, MARY A	A050	01UR3	MAJ ACCT MGR I	360	21.00	787.69
43				DIAZ, OSCAR J	A050	01UR3	MAJ ACCT MGR I	361	72.88	2,329.23
44				ADGER, F A, JR	A050	01UR3	MAJ ACCT MGR I	365	6.68	219.61

000159

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
9603	C/I EFFICIENT LIGHTING	908170		MCCOMB, JOHN P.	A060	01UB3	C/I SPECIALIST II	361	4.00	124.05
				CONLINO, J. H.	A050	01UB3	MAJ ACCT MGR I	365	42.24	1,222.30
				BARBER, RICHARD F.	A050	01UB3	MAJ ACCT MGR I	365	11.60	355.44
				LIPINSKI, THOMAS M.	A040	01UB7	DISTR SYS ANALYST I	360	53.00	1,520.49
				SCHMITT, KATHY I.	A050	01UB5	CUST SVC FIELD SPECIAL I	360	53.00	1,195.25
				RODRIGUEZ, TRIANA, P.	A040	01UB4	CUST SVC FIELD SPECIAL I	361	53.38	1,604.43
				LIERA, R. A.	A050	01UB4	CUST SVC FIELD SPECIAL I	361	140.00	4,493.25
				MAESTRI, HECTOR J.	A050	01UB3	MAJ ACCT MGR I	361	38.72	1,240.07
				MELIANS, R. G.	A060	01UB3	SR MAJ ACCT MGR	361	4.40	335.11
				RODRIGUEZ, M. G.	A060	01UB3	SR MAJ ACCT MGR	365	7.14	472.20
				OTTO, R. E., JR.	A050	01UB3	MAJ ACCT MGR I	361	24.96	648.35
				COHEN, A. D.	T125	05937	GROUNDMAN - SU	361	44.48	1,277.55
				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	7.44	395.83
				CANCIO, EDUARDO P.	A050	01UB3	MAJ ACCT MGR I	365	8.00	346.80
				TORRELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIAL I	357	42.00	1,084.60
				CAMPBELL, W. P.	A070	01UB4	DIST ENG & OPERS PRIN E	360	8.00	397.20
				KELLY, WINTON E., JR.	A050	01UB3	MAJ ACCT MGR I	360	24.00	732.00
				CHARMAN, REBECCA M.	A060	01UB3	SR MAJ ACCT MGR	361	7.08	364.47
				RUSSELL, ALFRED G., JR.	A050	01UB3	MAJ ACCT MGR I	365	6.00	193.13
				WAVDA, G. E.	A050	01UB3	MAJ ACCT MGR I	361	42.84	1,846.42
				COBB, DAVID G.	A060	01UB3	SR MAJ ACCT MGR	365	9.00	327.71
				CRANE, J. I.	A050	01UB3	MAJ ACCT MGR I	365	5.28	174.24
				QUINN, J. I.	A050	01UB3	MAJ ACCT MGR I	365	24.00	636.53
				BELLMAN, LINDA I.	A050	01UB3	MAJ ACCT MGR I	365	11.14	368.80
				LEWIS, J. C., JR.	A050	01UB3	MAJ ACCT MGR I	357	16.24	651.26
				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	8.40	265.16
				GONZALEZ, W. A., JR.	A050	01UB3	MAJ ACCT MGR I	361	15.20	713.51
				LYERLY, JENNETTE, SHERA	A050	01UB3	MAJ ACCT MGR I	360	24.00	716.20
				DANS, O. E.	A060	01YB	PRODUCT MANAGER	085	160.00	5,291.00
				GARDNER, R. LANCE	A060	01UB3	C/I SPECIALIST II	360	24.00	710.55
				SIMMONS, J. M.	A050	01UB5	CUST SVC FIELD SPECIAL I	357	63.60	1,445.21
				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	28.50	692.08
				LAMELAS, JORGE I.	A060	01UB4	CUST SVC FIELD SPECIAL I	360	40.00	1,220.00
				BRIGHT, JOCELYN M.	A060	01UB4	CUST SVC FIELD SPECIAL I	360	24.00	885.10
				CHERRY, MICHEL I.	A050	01UB3	MAJ ACCT MGR I	357	23.28	660.21
				SLARY, DAVID R.	A050	01UB3	MAJ ACCT MGR I	365	21.52	547.65
				MOULIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	11.14	343.82
				DANIELSKI, W. E., JR.	A060	01UB3	SR MAJ ACCT MGR	360	9.20	441.36
				WHITAKER, D. C.	A060	01UB3	SR MAJ ACCT MGR	365	7.50	276.56
				GAGER, HERBERT R.	A050	01UB5	CUST SVC FIELD SPECIAL I	361	51.29	1,625.76
				WILDERBY, BILLY M.	A050	01UB3	MAJ ACCT MGR I	360	13.90	799.29
				CALLEJA, R. A.	A060	01UB3	C/I SPECIALIST II	361	22.76	1,136.81
				GERMAN, K. E., JR.	A050	01UB3	MAJ ACCT MGR I	357	6.00	343.88
				HALL, TERRY I.	A050	01UB3	MAJ ACCT MGR I	360	16.40	582.10

000160

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHS	PRMT
19603	C/I EFFICIENT LIGHTING	908170		TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	54.80	1,350.29
2				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	38.20	1,027.24
3				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	11.14	367.48
4				BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	34.96	1,154.23
5				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	8.20	300.69
6				KINARD, MICHAEL A	A030	01UB5	CUST SVC FIELD SPECIALI	360	50.00	970.00
7				CULBREATH, J G	A060	01UJ3	SR MAJ ACCT MGR	365	4.00	123.75
8				BOSTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	357	22.12	861.70
9				LLODRA, LAURY	A050	01UB3	MAJ ACCT MGR I	361	37.16	1,304.56
10				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	5.92	223.51
11				BERNAME, F B	A050	01UB3	MAJ ACCT MGR I	365	32.00	1,002.76
12				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	24.80	833.47
13				AGNEW AGNEW, P D	D070	010E4	ENERGY MGT SPEC	586	12.00	212.56
14				ALVAR ALVAREZ, G R	D070	010CC	FIELD REP I - C/I	361	23.96	734.33
15				ANLON ANLON, T L	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.25	3.56
16				ANDER ANDERSON, LYNDIA	D040	01XJ6	DUCT SYSTEM SPECIALIST	586	1.75	21.94
17				AUGUS AUGUSTO, E M	D080	010CD	SR FIELD REP - C/I	360	23.40	532.35
18				BASKI BASKIN, SHARON L	D040	01X1E	ADMINISTRATIVE SPEC	588	2.25	29.56
19				BASTO BASTON, JOHN C	D060	010CB	FIELD REP II - C/I	360	16.00	242.80
20				BER, A BER, ALAN	D070	010CC	FIELD REP I - C/I	360	24.00	720.00
21				BOYK, BOYK, IVY B	D060	010X2	LRG COMM/INDUSTRIAL-ASST	357	4.00	77.50
22				CANTY CANTREB, WANDA B	D040	01X1E	ADMINISTRATIVE SPEC	586	1.25	18.13
23				CRABT				360	45.10	773.32
24				DAVIE DAVIES FLICKINGER, WA	D070	010E4	ENERGY MGT SPEC	474	31.50	957.55
25				DE YO DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	4.00	56.40
26				DIAZ, DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	4.00	63.55
27				DILEL DILELLA, GELSEY G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	4.00	63.55
28				DONAH DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	26.75	548.38
29				ECHEG ECHEGUYEN, C D	D070	010CC	FIELD REP I - C/I	361	13.76	558.10
30				FLENI FLEMING, WILLIAM Y	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	1.00	12.75
31				FRICK FRICKE, PERRY C	D070	010CC	FIELD REP I - C/I	361	40.72	1,008.05
32				GANNO GANNON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	3.00	57.53
33				GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	37.25	709.62
34				HARTL HARTLEY, PATTIE B	D060	010E5	ENERGY MGT CONSULTANT	586	.25	4.84
35				HEIZE HEISER, D R	D070	010E4	ENERGY MGT SPEC	588	4.00	70.55
36				HERNA HERNANDEZ, BETSY G	D040	01X1E	ADMINISTRATIVE SPEC	810	1.75	25.38
37				JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	26.80	825.84
38				KNOTT KNOTT, J G	D070	010E4	ENERGY MGT SPEC	220	6.25	115.94
39				LASSE LARSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	.25	3.54
40				LEIKA				810	16.00	335.00
41				LEWIS LEWIS, JOHN G	D070	010E4	ENERGY MGT SPEC	110	9.00	167.52
42				LIDBY LIDBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	.25	4.14
43				LOME, LOME, E I	D060	010E5	ENERGY MGT CONSULTANT	110	6.00	105.90
44				MATIS MATULAY, PATRICIA D	D050	01X1F	SR ADMINISTRATIVE SPEC	586	.75	12.42

000561

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	SRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19603 C/I EFFICIENT LIGHTING	908170	HAZEL HAZELIN, ALFREDA Y	D070	010CC	FIELD REP 1 - C/I	361	746.94
2		NCHUT NCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	1,367.44
3		NINS, NINS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	1,520.73
4		MORRI MORRIS, ROBERT S	D070	010E4	ENERGY MGT SPEC	450	59.10
5		PEREZ PEREZ, R A	D070	010CC	FIELD REP 1 - C/I	361	1,587.06
6		POMEL POMELL, JOSEPH E, JR	D060	010E5	ENERGY MGT CONSULTANT	586	168.99
7		SANDE SANDERS, KIM K	D090	01X1F	SR ADMINISTRATIVE SPEC	360	366.40
8		SCHAA SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	586	4.10
9		SCHAF SCHAFER, DANIEL L	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	3.44
10		SCOTT SCOTT, NANCY M	D060	010X2	LRG COMM/INDUSTRL-ASST	361	68.25
11		SHOOS SHOOHITH, PAMELA J	D060	010C8	FIELD REP 11 - C/I	360	943.23
12		WILLI WILLIAMS, ADITH G	D060	010E5	ENERGY MGT CONSULTANT	110	125.30
13		WILBO WILSON, C F, JR	D080	010C0	SR FIELD REP - C/I	357	796.25
14		WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	1,385.23
15		WOOTE WOOTE, G C, III	D070	010CC	FIELD REP 1 - C/I	361	219.43
16		WYNN, WYNN, MARK P	D080	010C0	SR FIELD REP - C/I	360	545.40
17							

18TOTAL ACCOUNT 908170 3478.36 102,090.66

19TOTAL PROGRAM C/I EFFICIENT LIGHTING 3478.36 102,090.66

20							
21	C/I HIGH EFFIC DX A/C	908150			854	.00	1,290.35
22		NELSON, L S	A070	01UR3	C/I SPECIALIST I	357	809.93
23		DARGENTO, R J	A050	01UR3	MAJ ACCT MGR I	361	209.09
24		MENDEZ, SUSAN BALL	A050	01UR3	MAJ ACCT MGR I	360	299.04
25		ANDERSON, E A	A050	01UR3	MAJ ACCT MGR I	357	60.00
26		CARLYLE, B F	A060	01UJ3	SR MAJ ACCT MGR	365	175.53
27		WEBB, C J	A040	01UR4	CUST SVC FIELD SPECIALI	361	847.96
28		DALTON, M C	A050	01UR3	MAJ ACCT MGR I	357	344.06
29		PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	68.37
30		WILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	185.96
31		CHALKER, R C	A050	01UR3	MAJ ACCT MGR I	365	29.93
32		GRILLO, G E	A050	01UR3	MAJ ACCT MGR I	365	59.05
33		HOPKINS, V J	A050	01UR3	MAJ ACCT MGR I	365	276.40
34		BUCCIARELLI, DOUGLAS	A050	01UR5	CUST SVC FIELD SPECIALI	360	368.13
35		EASTERLING, R K	A050	01UR3	MAJ ACCT MGR I	357	32.67
36		HIERBA, M F	A050	01UR3	MAJ ACCT MGR I	365	28.69
37		RAYMOND, DANIEL J	A050	01UR3	MAJ ACCT MGR I	365	44.27
38		BARBERO, MARIA GEMA	A050	01UR3	MAJ ACCT MGR I	361	11.56
39		WHOLE, JEFFREY J	A050	01UR3	MAJ ACCT MGR I	357	206.50
40		ARCHER, JOHN F, II	A050	01UR3	MAJ ACCT MGR I	365	189.68
41		DANIEL, JOHN M	A050	01UR3	MAJ ACCT MGR I	360	313.20
42		DAHN, ANNETTE M	A050	01UR3	MAJ ACCT MGR I	360	130.41
43		ROODERS, R D	A050	01ATX	RESEAR BUE FIELD SPEC I	357	1,142.65
44		WISHARD, V H	A050	01UR3	MAJ ACCT MGR I	365	13.20
45							
46							
47							
48							
49							
50							

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
9603	C/I HIGH EFFIC DX A/C	908150		WELLEN, R. J.	A040	01UB4			CUST SVC FIELD SPECIALI	357	.24	69.00
				GROUT, E. TODD	A050	01UB3			MAJ ACCT MGR I	361	.36	30.69
				HIX, JOHN H.	A060	01UC3			C/I SPECIALIST II	361	5.20	325.67
				BALOGH, F. V.	A050	01UB3			MAJ ACCT MGR I	365	4.40	145.20
				GUTIERREZ, J. P.	A040	01UC3			MAJ ACCT MGR II	357	4.48	187.54
				LANGLEY, D. R.	A060	01UJ3			SR MAJ ACCT MGR	365	4.87	253.09
				COPE, L. G.	A050	01UB3			MAJ ACCT MGR I	361	5.44	188.96
				KINZ, THOMAS C.	A060	01UC3			C/I SPECIALIST II	357	.24	42.42
				COOKE, C. B.	A050	01UB3			MAJ ACCT MGR I	361	.52	25.61
0				BESLEY, V. A.	A060	01UC3			C/I SPECIALIST II	360	9.60	341.40
1										357	.00	43.50
2				CATH, C. V.	A050	01UB3			MAJ ACCT MGR I	357	.00	93.00
3				MUNIZ, V. H.	A050	01UB3			MAJ ACCT MGR I	365	.99	90.23
4				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	4.77	242.90
5				BLOCH, P. C.	A050	01UB3			MAJ ACCT MGR I	357	.36	80.47
6				DIAZ, OSCAR J.	A050	01UB3			MAJ ACCT MGR I	361	.24	28.81
7				ADGER, E. A., JR.	A050	01UB3			MAJ ACCT MGR I	365	.75	24.46
8				COMINS, J. H.	A050	01UB3			MAJ ACCT MGR I	365	- .16	39.65
9				BARBER, RICHARD F.	A050	01UB3			MAJ ACCT MGR I	365	2.00	64.63
0				ROCHITT, KATHY L.	A050	01UB5			CUST SVC FIELD SPECIALI	360	.00	37.50
1				RODRIGUEZTRIANA, P.	A040	01UB4			CUST SVC FIELD SPECIALI	361	31.08	998.44
2				MAESTRI, HECTOR J.	A050	01UB3			MAJ ACCT MGR I	361	.56	30.05
3				WELIAMS, S. G.	A060	01UJ3			SR MAJ ACCT MGR	361	- .80	-6.11
4				RODRIGUEZ, H. G.	A060	01UJ3			SR MAJ ACCT MGR	365	3.06	205.68
5				OTTO, E. E., JR.	A050	01UB3			MAJ ACCT MGR I	361	.08	8.92
6				COHEN, A. D.	T125	05937			ORDINOMAN - SU	361	4.04	115.98
7				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	.12	19.29
8				CANCIO, EDUARDO P.	A050	01UB3			MAJ ACCT MGR I	365	.00	54.25
9				TORRELLI, PHILIP	A060	01UB4			CUST SVC FIELD SPECIALI	357	4.00	131.70
0				KELLY, VINTON E., JR.	A050	01UB3			MAJ ACCT MGR I	360	5.60	292.80
1				CHAPMAN, REBECCA H.	A060	01UJ3			SR MAJ ACCT MGR	361	.09	16.50
2				VAYDA, G. F.	A050	01UB3			MAJ ACCT MGR I	361	.07	24.23
3				CRANE, J. I.	A050	01UB3			MAJ ACCT MGR I	365	.12	4.09
4				QUINN, J. J.	A050	01UB3			MAJ ACCT MGR I	365	5.00	132.06
5				REILMAN, LINDA L.	A050	01UB3			MAJ ACCT MGR I	365	5.00	165.32
6				LENE, J. C., JR.	A050	01UB3			MAJ ACCT MGR I	357	1.84	126.13
7				ARTZE, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	3.72	117.63
8				RISLEY, E. B.	A060	01UC3			C/I SPECIALIST II	360	8.16	305.78
9				GONZALEZ, N. A., JR.	A050	01UB3			MAJ ACCT MGR I	361	.60	39.22
0				LYERLY, JENNIFER, SUSAN	A050	01UB3			MAJ ACCT MGR I	360	2.60	284.68
1				GARDNER, B. LANCE	A060	01UC3			C/I SPECIALIST II	360	9.60	284.22
2				STIMONS, J. W.	A050	01UB5			CUST SVC FIELD SPECIALI	357	21.10	685.73
3				LAMELAS, JORGE J.	A060	01UB4			CUST SVC FIELD SPECIALI	360	16.00	488.00
4				WRIGHT, JOCELYN H.	A060	01UB4			CUST SVC FIELD SPECIALI	360	9.60	354.04

000163

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19603	C/I HIGH EFFIC DX A/C	908150		KHOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	.48	41.68
2				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	1.12	47.64
3				MODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	5.00	154.12
4				DANIELEWSKI, W E, JR	A060	01UJ3			SR MAJ ACCT MGR	360	.60	113.11
5				GAGER, HERBERT B	A030	01UB5			CUST SVC FIELD SPECIALI	361	22.14	847.06
6				NEUBERRY, BILLY M	A050	01UB3			MAJ ACCT MGR I	360	6.30	317.31
7				CLLEJA, R A	A060	01UB3			C/I SPECIALIST II	361	.48	44.14
8				GERME, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	.00	58.50
9				TRENDEL, R F	A030	01UB5			CUST SVC FIELD SPECIALI	357	4.30	139.93
10				PARTIN, LEROY M	A050	01UB3			MAJ ACCT MGR I	365	5.00	164.74
11				PRIETO, ROSA NOYO	A050	01A23			FIELD REP SUPV II	810	.00	-3.12
12				BLACK, T M	A050	01UB3			MAJ ACCT MGR I	361	.08	17.72
13				BARTNICK, RONALD B	A060	01UB3			C/I SPECIALIST II	085	24.00	729.42
14				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	357	1.20	65.95
15				BOSTIC, KEDRIC A, JR	A060	01UJ3			SR MAJ ACCT MGR	357	.42	81.94
16				LLODRA, LARRY	A050	01UB3			MAJ ACCT MGR I	361	-.57	4.86
17				ROSE, JACK A	A050	01UB3			MAJ ACCT MGR I	361	2.16	58.27
18				BERNARD, F B	A050	01UB3			MAJ ACCT MGR I	365	.00	50.83
19				ORLA, MURLEN A	A050	01UB3			MAJ ACCT MGR I	361	.40	25.70
20				AGER, AGER, BRIAN RICHARD	D070	010E4			ENERGY MGT SPEC	810	22.75	473.59
21				AGNEW, AGNEW, P D	D070	010E4			ENERGY MGT SPEC	586	8.00	141.70
22				ALTIC, ALTIC, TRACY M	D060	010E5			ENERGY MGT CONSULTANT	219	1.00	18.79
23				ALVAR, ALVAREZ, G R	D070	010CC			FIELD REP I - C/I	361	19.44	424.49
24				ANDER, ANDERSON, LYNDIA	D060	01X46			DUCT SYSTEM SPECIALIST	586	1.75	21.94
25				ANGUS, ANGUSTO, E M	D080	010C0			SR FIELD REP - C/I	360	15.60	354.90
26				BASKI, BASKIN, SHARON L	D060	01X1E			ADMINISTRATIVE SPEC	588	1.00	13.13
27				BASTO, BASTON, JOHN C	D060	010C8			FIELD REP II - C/I	360	24.00	344.20
28				BENSO, BENSON, P H	D070	010E4			ENERGY MGT SPEC	720	18.50	351.04
29				BER, A BER, ALAN	D070	010CC			FIELD REP I - C/I	360	16.00	480.00
30				BOONE, BOONE, W H	D070	010E4			ENERGY MGT SPEC	864	4.50	94.22
31				CANOE, CANOESAS, J A	D070	010E4			ENERGY MGT SPEC	810	.00	94.78
32				CANTR, CANTRES, WANDA B	D060	01X1E			ADMINISTRATIVE SPEC	586	1.00	14.50
33				CARR, CARR, ORLANDO	D070	010E4			ENERGY MGT SPEC	810	.00	.00
34				CRABT						360	20.90	348.92
35				CRAVE, CRAVEN, R KENNETH	D070	010E4			ENERGY MGT SPEC	219	34.00	688.07
36				CROM, CROM, B R	D070	010E4			ENERGY MGT SPEC	810	3.20	139.04
37				DOMAN, DOMANO, GARY B	D070	010E4			ENERGY MGT SPEC	810	25.16	515.78
38				ECHES, ECHEGUYEN, C D	D070	010CC			FIELD REP I - C/I	361	2.64	85.27
39				EDMAR, EDMAR, C L	D070	010E4			ENERGY MGT SPEC	810	2.08	102.15
40				ENNON, ENNON, M G	D060	010E5			ENERGY MGT CONSULTANT	219	24.25	463.78
41				FLEHT, FLEHTING, WILLIAM T	D060	01X46			DUCT SYSTEM SPECIALIST	588	.25	3.19
42				FRICK, FRICKE, PEGGY C	D070	010CC			FIELD REP I - C/I	361	14.08	285.20
43				GONZA, GONZALEZ, IDANIA	D070	010E4			ENERGY MGT SPEC	810	.00	.00
44				GRAFF, GRAFFED, JOHN	D070	010E4			ENERGY MGT SPEC	810	6.08	163.42

000564

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19603	C/I HIGH EFFIC DX A/C	908150		GRECO GRECO, T A	D060	010E5			ENERGY MGT CONSULTANT	219	26.00	463.77
2				GUTIE GUTIERREZ, J C	D070	010E4			ENERGY MGT SPEC	810	3.20	100.42
3				HARLE HARLEY, LESLIE A	D060	010E5			ENERGY MGT CONSULTANT	720	4.50	74.70
4				HARRI HARRIS, R F	D070	010E4			ENERGY MGT SPEC	595	6.25	130.86
5				HARTL HARTLEY, PATTIE B	D060	010E5			ENERGY MGT CONSULTANT	586	.25	4.84
6				HERNA HERNANDEZ, BETSY G	D040	01X1E			ADMINISTRATIVE SPEC	810	2.25	32.63
7				INGER INGERSOLL, WILLIAM J	D070	010E4			ENERGY MGT SPEC	810	3.20	146.78
8				JONES JONES, DONALD E	D080	010C0			SR FIELD REP - C/I	360	1.60	119.08
9				KESSEL						586	11.25	212.63
10				KRESLER, G P	D070	010E4			ENERGY MGT SPEC	595	5.25	99.23
11				KNOTT KNOTT, J G	D070	010E4			ENERGY MGT SPEC	220	6.25	115.94
12				LACER LACERDA, ROBERT	D050	01X17			SR DUCT SYSTEM SPECIALI	219	1.00	12.71
13				LACHA LACHANCE, J F	D070	010E4			ENERGY MGT SPEC	810	3.20	67.00
14				LEIKA						810	38.82	812.79
15				LEWIS LEWIS, JOHN G	D070	010E4			ENERGY MGT SPEC	110	6.00	111.68
16				LIRBY LIRBY, ROBERTA B	D050	01X1F			SR ADMINISTRATIVE SPEC	588	1.00	16.56
17				LOWE, LOWE, E I	D060	010E5			ENERGY MGT CONSULTANT	110	6.00	105.90
18				MACKA MACKAN, J J	D060	010E5			ENERGY MGT CONSULTANT	219	2.25	43.59
19				MATIL MATILAY, PATRICIA D	D050	01X1F			SR ADMINISTRATIVE SPEC	586	1.00	16.56
20				MAZEL MAZELIN, ALFREDA Y	D070	010C0			FIELD REP I - C/I	361	34.40	696.94
21				MCHITT MCHITT, BRIAN R	D070	010E4			ENERGY MGT SPEC	595	27.50	491.56
22				MENDE MENDEZ, MIGUEL	D060	010E5			ENERGY MGT CONSULTANT	219	21.00	324.45
23				MESSE MESSE, P J	D070	010E4			ENERGY MGT SPEC	288	11.50	240.78
24				MINS, MINS, THOMAS D	D070	010E4			ENERGY MGT SPEC	588	12.75	260.26
25				NELSO NELSON, KELLY J	D060	01X1E			ADMINISTRATIVE SPEC	137	12.00	153.40
26				PEREZ PEREZ, S A	D070	010C0			FIELD REP I - C/I	361	.20	4.18
27				PILGR PILGRIM, HELEN G	D070	010E4			ENERGY MGT SPEC	810	1.10	20.05
28				PITER						588	21.25	386.49
29				POWEL POWELL, JOSEPH E, JR	D060	010E5			ENERGY MGT CONSULTANT	586	11.00	171.87
30				RICE, RICE, JULIE S	D060	010E5			ENERGY MGT CONSULTANT	219	29.50	403.06
31				ROONE ROONEY, JACQUELINE	D070	010E4			ENERGY MGT SPEC	810	.00	.00
32				SAVIG SAVIGE, RICHARD I	D060	010E5			ENERGY MGT CONSULTANT	586	1.00	16.56
33				SCHAA SCHAAF, KATHRYN A	D060	010E5			ENERGY MGT CONSULTANT	586	.25	4.10
34				SHOOS SHOOKWITH, PAMELA J	D060	010C0			FIELD REP II - C/I	360	9.50	165.06
35				WILER WILER, SANDRA H	D070	010E4			ENERGY MGT SPEC	588	2.50	63.67
36				WILLI WILLIAMS, JUDITH G	D060	010E5			ENERGY MGT CONSULTANT	110	6.75	125.30
37				WILSO WILSON, C F, JR	D080	010C0			SR FIELD REP - C/I	357	5.00	113.75
38				WILSON, C J	D070	010E4			ENERGY MGT SPEC	588	35.25	728.80
39				WOOTE WOOTE, G C, III	D070	010C0			FIELD REP I - C/I	361	8.72	182.56
40				WYANT WYANT, F F	D070	010E4			ENERGY MGT SPEC	810	3.20	65.12
41				WYNN, WYNN, MARK P	D080	010C0			SR FIELD REP - C/I	360	16.00	363.60
42												
3	TOTAL ACCOUNT 908150										1114.36	30,431.36
4	TOTAL PROGRAM C/I HIGH EFFIC DX A/C										1114.36	30,431.36
5												
6												
7												
8												
9												
0												

000165

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
-----	-----	---	---	-----	---	-----	-----
19603 C/I HVAC	908590				588	.00	293.54
2	NELSON, L S	A070 01UR3		C/I SPECIALIST I	357	20.00	663.50
3	ANDERSON, E A	A050 01UR3		MAJ ACCT MGR I	357	9.00	243.11
4	CARLILE, S F	A060 01UJ3		SR MAJ ACCT MGR	365	4.00	147.50
5	MESS, C J	A040 01UR4		CUST SVC FIELD SPECIALI	361	4.00	105.05
6	DALTON, H C	A050 01UR3		MAJ ACCT MGR I	357	4.00	96.05
7	PHILO, MICHAEL C	A060 01UJ3		SR MAJ ACCT MGR	357	6.00	173.10
8	NILSON, ANNE F	A060 01UJ3		SR MAJ ACCT MGR	357	5.00	164.94
9	CHALKER, R C	A050 01UR3		MAJ ACCT MGR I	365	11.00	329.18
10	GRILLO, S E	A050 01UR3		MAJ ACCT MGR I	365	6.00	183.15
11	HOPWOOD, V J	A050 01UR3		MAJ ACCT MGR I	365	7.00	231.00
12	BUCCIARELLI, DOUGLAS	A030 01UR5		CUST SVC FIELD SPECIALI	360	16.00	316.20
13	NIEBLA, H E	A050 01UR3		MAJ ACCT MGR I	365	4.00	96.30
14	NAYWOOD, DANIEL J	A050 01UR3		MAJ ACCT MGR I	365	13.00	288.61
15	BARREIRO, MARIA GEMA	A050 01UR3		MAJ ACCT MGR I	361	4.00	98.35
16	MOORE, JEFFREY J	A050 01UR3		MAJ ACCT MGR I	357	4.00	118.75
17	DANN, ANNETTE H	A050 01UR3		MAJ ACCT MGR I	360	11.00	288.61
18	WISBARD, V H	A050 01UR3		MAJ ACCT MGR I	365	4.00	132.00
19	WELLEN, R J	A040 01UR4		CUST SVC FIELD SPECIALI	357	4.00	100.05
20	GROUT, E TODD	A050 01UR3		MAJ ACCT MGR I	361	4.00	120.45
21	TRANMONTANO, DEAN J	A050 01UR3		MAJ ACCT MGR I	365	4.00	100.20
22	NIE, JOHN H	A060 01UR3		C/I SPECIALIST II	361	4.00	112.05
23	BALDWIN, F W	A050 01UR3		MAJ ACCT MGR I	365	4.00	132.00
24	GUTIERREZ, J P	A040 01UR3		MAJ ACCT MGR II	357	4.00	104.50
25	COPE, L G	A050 01UR3		MAJ ACCT MGR I	361	4.00	123.50
26	KIMZ, THOMAS C	A060 01UR3		C/I SPECIALIST II	357	4.00	111.60
27					357	4.00	105.75
28	CALIN, C V	A050 01UR3		MAJ ACCT MGR I	357	8.00	251.00
29	HEWITZ, V H	A050 01UR3		MAJ ACCT MGR I	365	8.00	246.70
30	FERRER, RAMON	A060 01UR3		SR MAJ ACCT MGR	365	11.00	352.83
31	BLOCH, P C	A050 01UR3		MAJ ACCT MGR I	357	4.00	111.00
32	POWITZ, KEITH P	A050 01UR3		MAJ ACCT MGR I	360	5.00	140.88
33	BLONDET, LILLIAN P	A050 01UR3		MAJ ACCT MGR I	361	4.00	108.35
34	TRONCHON, MARK A	A050 01UR3		MAJ ACCT MGR I	360	4.00	115.75
35	DIAZ, OSCAR J	A050 01UR3		MAJ ACCT MGR I	361	4.00	113.35
36	ADDER, E A, JR	A050 01UR3		MAJ ACCT MGR I	365	4.00	131.50
37	HOOVER, JOHN P	A060 01UR3		C/I SPECIALIST II	361	4.00	124.05
38	COMLINE, J H	A050 01UR3		MAJ ACCT MGR I	365	16.00	365.65
39	BARNER, RICHARD F	A050 01UR3		MAJ ACCT MGR I	365	4.00	129.25
40	LIPINSKI, THOMAS H	A060 01UR7		DISTR SYS ANALYST I	360	8.00	193.80
41	SCHMITT, KATHY I	A050 01UR3		CUST SVC FIELD SPECIALI	360	8.00	154.30
42	RODRIGUEZ, TRIANA, P	A040 01UR4		CUST SVC FIELD SPECIALI	361	4.00	94.45
43	ILLIDA, R A	A040 01UR4		CUST SVC FIELD SPECIALI	361	4.00	94.95
44	MARTINI, HECTOR J	A050 01UR3		MAJ ACCT MGR I	361	4.00	166.65

000166

fpac.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19603 C/I HVAC	908590	RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365	4.00	137.95
2		OTTO, E E, JR	A050 01UB3	MAJ ACCT MGR I	361	4.00	99.85
3		CONEN, A O	T125 05937	GROUNDMAN - SU	361	4.00	104.70
4		RUIZ, ARTURO	A060 01TY5	SR POWER COORD	361	4.00	110.00
5		CANCIO, EDWARD P	A050 01UB3	MAJ ACCT MGR I	365	7.00	196.26
6		TORRELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	8.00	188.30
7		CAMPBELL, V P	A070 01M06	DIST ENG & OPERS PRIN E	360	8.00	247.20
8		CHAPMAN, REBECCA M	A060 01UJ3	SR MAJ ACCT MGR	361	6.00	166.50
9		RUSSELL, ALFRED S, JR	A050 01UB3	MAJ ACCT MGR I	365	4.00	128.75
10		WATDA, G F	A050 01UB3	MAJ ACCT MGR I	361	4.00	127.00
11		CORB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	365	8.00	291.31
12		CRANE, J L	A050 01UB3	MAJ ACCT MGR I	365	4.00	132.00
13		LEHR, J C, JR	A050 01UB3	MAJ ACCT MGR I	357	4.00	111.15
14		RISLEY, R B	A060 01UK3	C/I SPECIALIST II	085	24.00	644.70
15		TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	365	8.00	196.20
16		BLARY, DAVID R	A050 01UB3	MAJ ACCT MGR I	365	4.00	90.95
17		WHITAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	365	4.00	147.50
18		GAGER, HENRY R	A030 01UB5	CUST SVC FIELD SPECIALI	361	8.00	189.00
19		CALLEJA, R A	A060 01UK3	C/I SPECIALIST II	361	4.00	142.85
20		GERME, K F, JR	A030 01UB3	MAJ ACCT MGR I	357	8.00	250.50
21		NALL, TERRY L	A050 01UB3	MAJ ACCT MGR I	360	4.00	105.85
22		TERRELL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	10.00	226.50
23		CLINICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I	365	18.00	452.93
24		BLACK, T M	A050 01UB3	MAJ ACCT MGR I	361	4.00	111.55
25		BARTNICK, DONALD R	A050 01UK3	C/I SPECIALIST II	085	8.00	243.14
26		SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I	357	4.00	101.85
27		CHREATH, J G	A060 01UJ3	SR MAJ ACCT MGR	365	4.00	123.75
28		BOSTIC, KEOBIC A, JR	A060 01UJ3	SR MAJ ACCT MGR	357	4.00	122.00
29		LLOOBA, LARRY	A050 01UB3	MAJ ACCT MGR I	361	4.00	113.30
30		ROSE, JACK A	A050 01UB3	MAJ ACCT MGR I	361	4.00	95.15
31		BERNARD, F R	A050 01UB3	MAJ ACCT MGR I	365	4.00	111.00
32		BOYK, BOYK, IVY R	D060 010Y2	LRG COMM/INSTRUM-ASST	357	4.00	77.50
33		DE VO DE YOUNG, JOE I	D050 01X18	SR ADMINISTRATIVE SPEC	361	4.00	56.40
34		DIAT, DIAT, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	4.00	63.55
35		DIAZ, DIANA, BELLYE G	D050 01X18	SR ADMINISTRATIVE SPEC	361	4.00	63.55
36		FRICK, FRICK, PERRY C	D070 010CC	FIELD REP I - C/I	361	5.00	90.63
37		FERREZ, R A	D070 010CC	FIELD REP I - C/I	361	4.00	83.75
38		SCOTT, SCOTT, NANCY M	D060 010Y2	LRG COMM/INSTRUM-ASST	361	4.00	68.25
39		SHOOS, SHOOS, PAMELA J	D060 010CB	FIELD REP II - C/I	360	8.00	139.00
40		WILSON, WILSON, C F, JR	D080 010CD	SR FIELD REP - C/I	357	4.00	91.00
41		WOOTE, WOOTE, G C, III	D070 010CC	FIELD REP I - C/I	361	4.00	83.75
42							
43	TOTAL ACCOUNT 908590					516.00	14,198.07
44	TOTAL PROGRAM C/I HVAC					516.00	14,198.07
45							
46							
47							
48							
49							
50							

000167

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
19603 C/I LOAD CONTROL	908550	NELSON, L S	A070 01UR3	C/I SPECIALIST I	357	2.40	146.43
2		DARGENTO, R J	A050 01UR3	MAJ ACCT MGR I	361	1.40	114.44
3		HENDEZ, SUSAN BALL	A050 01UR3	MAJ ACCT MGR I	360	6.40	199.36
4		ANDERSON, E A	A050 01UR3	MAJ ACCT MGR I	357	15.00	464.14
5		WEBB, C J	A040 01UR4	CUST SVC FIELD SPECIALI	361	1.24	112.55
6		DALTON, H C	A050 01UR3	MAJ ACCT MGR I	357	.00	30.00
7		PHILO, MICHAEL C	A060 01UR3	SR MAJ ACCT MGR	357	18.45	593.13
8		HILSON, ANNE F	A060 01UR3	SR MAJ ACCT MGR	357	.00	87.00
9		CHALKER, R C	A050 01UR3	MAJ ACCT MGR I	365	17.00	508.73
10		GRILLO, G E	A050 01UR3	MAJ ACCT MGR I	365	7.00	276.54
11		NOPOOOD, W J	A050 01UR3	MAJ ACCT MGR I	364	1.54	194.95
12		EASTERLING, R K	A050 01UR3	MAJ ACCT MGR I	365	9.99	329.67
13		HIERIA, H E	A050 01UR3	MAJ ACCT MGR I	365	23.26	572.53
14		RASHNEVO, MARIA GEMA	A050 01UR3	MAJ ACCT MGR I	361	.70	57.80
15		MONBLE, JEFFREY J	A050 01UR3	MAJ ACCT MGR I	357	.68	87.75
16		ARCHER, JOHN F., II	A050 01UR3	MAJ ACCT MGR I	365	5.30	201.23
17		DANIEL, JOHN W	A050 01UR3	MAJ ACCT MGR I	360	6.60	208.80
18		DANN, ANNETTE M	A050 01UR3	MAJ ACCT MGR I	360	3.00	78.71
19		ROODERS, G D	A050 01ATX	REFRESH BUS FIELD SPEC I	357	.24	30.35
20		WISHARD, V H	A050 01UR3	MAJ ACCT MGR I	365	12.00	396.00
21		MELLEN, R J	A050 01UR3	CUST SVC FIELD SPECIALI	357	.24	69.00
22		GROUT, E TODD	A050 01UR3	MAJ ACCT MGR I	361	1.78	153.66
23		TRAMONTANO, DEAN J	A050 01UR3	MAJ ACCT MGR I	365	5.00	123.79
24		BALCON, P M	A050 01UR3	MAJ ACCT MGR I	365	10.00	330.00
25		PLASCENCIA, ERNESTO	A060 01YEC	PROGRAM MGR-C/I	013	160.00	7,718.00
26		GUTIERREZ, J P	A060 01UR3	MAJ ACCT MGR II	357	1.48	109.17
27		LAMBLEY, D R	A060 01UR3	SR MAJ ACCT MGR	365	5.17	261.51
28		COPE, I G	A050 01UR3	MAJ ACCT MGR I	361	8.20	358.17
29		EVELYN, H R	A060 01T5R	SR SPEC - PMN SUPPLY	055	80.00	2,826.00
30		KINZ, THOMAS C	A060 01UR3	C/I SPECIALIST II	357	.24	42.62
31		COOKE, C R	A050 01UR3	MAJ ACCT MGR I	361	6.60	232.78
32		WESLEY, W A	A060 01UR3	C/I SPECIALIST II	360	6.60	227.60
33					357	.00	43.50
34		CAIN, C W	A050 01UR3	MAJ ACCT MGR I	357	.00	93.00
35		MUNIZ, V H	A050 01UR3	MAJ ACCT MGR I	365	1.05	96.05
36		FERRER, RAMON	A060 01UR3	SR MAJ ACCT MGR	365	.82	122.00
37		BLOCH, P C	A050 01UR3	MAJ ACCT MGR I	357	2.36	133.07
38		PONITZ, KEITH P	A050 01UR3	MAJ ACCT MGR I	360	2.00	54.35
39		THORSON, MARK A	A050 01UR3	MAJ ACCT MGR I	360	14.00	405.13
40		WIALIN, MICHAEL J	A070 01YCC	SR PROG MGR	013	120.00	4,604.50
41		DIAZ, OSCAR J	A050 01UR3	MAJ ACCT MGR I	361	7.20	316.04
42		ADDER, E A, JR	A050 01UR3	MAJ ACCT MGR I	365	.79	26.04
43					013	160.00	4,180.00
44		COMBING, J H	A050 01UR3	MAJ ACCT MGR I	357	- 16	30.45

000168

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19603	C/I LOAD CONTROL	908550		RODRIGUEZTRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	361	.24	61.74
2				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	2.80	150.27
3				MELIANS, S G	A040	01UJ3			SR MAJ ACCT MGR	361	.00	85.01
4				RODRIGUEZ, M G	A060	01UJ3			SR MAJ ACCT MGR	365	2.07	177.78
5				OTTO, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	.40	44.59
6				COHEN, A D	T125	05937			GROUNDMAN - SU	361	4.20	168.10
7				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	4.60	205.19
8				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	.00	57.75
9				TORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	.00	39.00
10				CAMPBELL, V P	A070	01M06			DIST ENG & OPERS PRIN E	360	6.00	185.40
11				KELLY, VINTON E, JR	A050	01UB3			MAJ ACCT MGR I	360	6.40	195.20
12				CHAPMAN, REBECCA H	A060	01UJ3			SR MAJ ACCT MGR	361	.45	82.49
13				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	7.35	343.37
14				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	365	3.00	109.24
15				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	365	3.13	103.36
16				QUINN, J J	A050	01UB3			MAJ ACCT MGR I	365	9.00	239.56
17				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	5.30	175.39
18				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	3.84	181.70
19				ARTZ, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	3.96	125.01
20				DOMALEZ, N A, JR	A050	01UB3			MAJ ACCT MGR I	361	9.00	378.27
21				LYERLY-JENNETTE, RUSA	A050	01UB3			MAJ ACCT MGR I	360	6.40	190.98
22				GARDNER, R LANCE	A060	01UB3			C/I SPECIALIST II	360	6.40	189.48
23				SIMMONS, J V	A050	01UB3			CUST SVC FIELD SPECIALI	357	-2.40	-16.47
24				WRIGHT, JOCELYN H	A050	01UB4			CUST SVC FIELD SPECIALI	360	6.40	236.02
25				KNOX, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	.48	41.68
26				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	1.18	50.70
27				MOULIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	5.30	163.51
28				DANILEWSKI, M E, JR	A040	01UB3			SR MAJ ACCT MGR	360	18.00	528.23
29				WHITAKER, D C	A060	01UB3			SR MAJ ACCT MGR	365	3.00	110.63
30				GAGER, HERBERT R	A030	01UB3			CUST SVC FIELD SPECIALI	361	.92	93.73
31				MURPHY, BILLY M	A050	01UB3			MAJ ACCT MGR I	360	12.00	366.31
32				CALLAJA, R A	A040	01UB3			C/I SPECIALIST II	361	2.40	220.72
33				GERME, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	.00	58.50
34				HALL, TERRY I	A050	01UB3			MAJ ACCT MGR I	360	5.50	166.76
35				THOMAS, R F	A050	01UB3			CUST SVC FIELD SPECIALI	357	.30	50.23
36				OLWICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	9.00	278.36
37				PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	365	5.29	174.77
38				BLACK, T M	A050	01UB3			MAJ ACCT MGR I	361	10.40	345.91
39				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	357	5.20	167.30
40				BOSTIC, KENNETH A, JR	A040	01UB3			SR MAJ ACCT MGR	357	.42	81.94
41				LLOSA, LARRY	A050	01UB3			MAJ ACCT MGR I	361	-2.85	24.27
42				ROSE, JACK A	A050	01UB3			MAJ ACCT MGR I	361	.80	53.69
43				BERNARD, F R	A050	01UB3			MAJ ACCT MGR I	365	.00	54.10
44				OLIA, MARLEN A	A050	01UB3			MAJ ACCT MGR I	361	4.00	232.13

000169

fpac.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	9603 C/I LOAD CONTROL	908550	CILIO	CILIO, R C	T310	05533			METERMAN A SU	792	12.50	263.63
2			CRESPO	CRESPO, ELIZABETH H	D050	01004			TECH-III-POWER DELIVERY	955	160.00	2,220.00
3			DEHON	DEHON, AMELIA H	D060	01022			C/I LD MGT FLD TECH	013	132.00	2,649.93
4			EDMON	EDMON, D H	T310	05533			METERMAN A SU	192	4.00	84.36
5			HANBY	HANBY, D C	T310	05533			METERMAN A SU	192	3.00	73.82
6			HOLLA	HOLLA, J L	T440	05957			ELECTRONIC TECHNICIAN	492	3.00	68.82
7			LATHO	LATHO, R J	T310	05533			METERMAN A SU	192	5.50	110.00
8			LAVOR	LAVOR, R J	T310	05533			METERMAN A SU	792	9.50	200.36
9			MARTE	MARTE, JOHN T, JR	T310	05533			METERMAN A SU	192	11.00	231.99
10			PRICE	PRICE, R G	D070	01021			SR C/I LD MGT FLD TECH	013	132.00	3,902.10
11			WADDE	WADDE, R D	T310	05533			METERMAN A SU	192	3.50	79.09
12			WEEKS	WEEKS, T V	T310	05533			METERMAN A SU	558	2.00	42.18
13												
14	TOTAL ACCOUNT 908550										1374.85	46,197.00
15	TOTAL PROGRAM C/I LOAD CONTROL										1374.85	46,197.00
16												
17	C/I CPBC PROJECT	908180	DALTON	DALTON, M C	A050	01083			MAJ ACCT MGR I	357	4.00	97.95
18			GRILLO	GRILLO, G E	A050	01083			MAJ ACCT MGR I	365	.00	3.81
19			MICCIARELLI	MICCIARELLI, DONALD	A030	01085			CUST SVC FIELD SPECIALI	360	2.00	39.14
20			NIERLA	NIERLA, H F	A050	01083			MAJ ACCT MGR I	365	4.02	98.16
21			GARCIA	GARCIA, JOSEPH	A060	01178			PROD DEVELOP SR ANALYST	085	56.00	1,868.30
22			GUTIERREZ	GUTIERREZ, J P	A040	01083			MAJ ACCT MGR II	357	1.00	104.50
23			MURIZ	MURIZ, V H	A050	01083			MAJ ACCT MGR I	365	.07	5.82
24			FERRER	FERRER, RAMON	A060	01083			SR MAJ ACCT MGR	365	.05	7.39
25			POWITZ	POWITZ, KEITH P	A050	01083			MAJ ACCT MGR I	360	39.00	1,098.83
26			ADGER	ADGER, E A, JR	A050	01083			MAJ ACCT MGR I	365	.05	1.58
27			LIPINSKI	LIPINSKI, THOMAS H	A040	01087			DISTR ETR ANALYST I	360	11.00	269.23
28			RODRIGUEZ	RODRIGUEZ, H G	A060	01083			SR MAJ ACCT MGR	365	.00	6.59
29			OTTO	OTTO, F F, JR	A050	01083			MAJ ACCT MGR I	361	4.00	95.85
30			CANCIO	CANCIO, EDWARD P	A050	01083			MAJ ACCT MGR I	365	4.00	115.65
31			MUSILLO	MUSILLO, ALFRED G, J	A050	01083			MAJ ACCT MGR I	365	4.00	128.75
32			CRANE	CRANE, J I	A050	01083			MAJ ACCT MGR I	365	.01	.26
33			LEHR	LEHR, J C, JR	A050	01083			MAJ ACCT MGR I	357	4.00	111.15
34			ARTZ	ARTZ, HECTOR	A050	01083			MAJ ACCT MGR I	365	.24	7.58
35			BLANT	BLANT, DAVID B	A050	01083			MAJ ACCT MGR I	365	.08	3.07
36			DANILEWSKI	DANILEWSKI, M F, JR	A060	01083			SR MAJ ACCT MGR	360	22.60	762.38
37			HALL	HALL, TERRY I	A050	01083			MAJ ACCT MGR I	360	1.50	39.69
38			SMITH	SMITH, DAVID A	A050	01083			MAJ ACCT MGR I	357	4.00	101.85
39			CURRY	CURRY, J G	A060	01083			SR MAJ ACCT MGR	365	4.00	123.75
40			BERNARD	BERNARD, F H	A050	01083			MAJ ACCT MGR I	365	4.00	114.37
41			GANNON	GANNON, R H, JR	D080	01000			SR FIELD REP - C/I	357	6.00	115.06
42			WILSON	WILSON, C F, JR	D080	01000			SR FIELD REP - C/I	357	4.00	91.00
43												
44	TOTAL ACCOUNT 908180										182.62	5,411.71
45	TOTAL PROGRAM C/I CPBC PROJECT										182.62	5,411.71
46												
47												
48												
49												
50												

000170

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
19603 C/I W-C CHILLER REPL PGM 908420	NELSON, L S	A070 01UR3	C/I SPECIALIST I	357	24.00	907.55	
2	DARGENTO, R J	A050 01UR3	MAJ ACCT MGR I	361	14.84	439.31	
3	MENDEZ, SUSAN BALL	A050 01UR3	MAJ ACCT MGR I	360	12.80	398.72	
4	ANDERSON, E A	A050 01UR3	MAJ ACCT MGR I	357	.00	100.00	
5	CARLYLE, B F	A060 01UJ3	SR MAJ ACCT MGR	365	.60	175.53	
6	WEBB, C J	A040 01UB4	CUST SVC FIELD SPECIALI	361	.31	28.14	
7	DALTON, H C	A050 01UR3	MAJ ACCT MGR I	357	.00	50.00	
8	PHILO, MICHAEL C	A060 01UJ3	SR MAJ ACCT MGR	357	.75	113.96	
9	HILSON, ANNE F	A060 01UJ3	SR MAJ ACCT MGR	357	.00	145.00	
10	CHALKER, R C	A050 01UR3	MAJ ACCT MGR I	365	4.40	318.37	
11	GRILLO, G E	A050 01UR3	MAJ ACCT MGR I	365	.00	59.05	
12	HOPWOOD, W J	A050 01UR3	MAJ ACCT MGR I	364	1.32	167.10	
13	BUCCIARELLI, DOUGLAS	A030 01UB5	CUST SVC FIELD SPECIALI	360	1.60	106.62	
14	EASTERLINE, R K	A050 01UR3	MAJ ACCT MGR I	357	1.65	54.45	
15	NIEBLA, H E	A050 01UR3	MAJ ACCT MGR I	365	.25	28.69	
16	BAYWOOD, DANIEL J	A050 01UR3	MAJ ACCT MGR I	365	1.00	21.86	
17	BASHNEVO, MARIA GEHA	A050 01UR3	MAJ ACCT MGR I	361	4.42	130.68	
18	WOMBLE, JEFFREY J	A050 01UR3	MAJ ACCT MGR I	357	3.80	235.31	
19	ARCHER, JOHN F., II	A050 01UR3	MAJ ACCT MGR I	365	5.04	191.50	
20	DANIEL, JOHN H	A050 01UR3	MAJ ACCT MGR I	360	12.80	417.60	
21	BANN, ANNETTE H	A050 01UR3	MAJ ACCT MGR I	360	3.80	193.23	
22	RODDERS, S D	A030 01ATX	RESEARCH BUS FIELD SPEC I	357	.40	50.58	
23	WISBARD, V H	A050 01UR3	MAJ ACCT MGR I	365	.40	13.20	
24	WELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	.40	115.00	
25	GRUBB, E TODD	A050 01UR3	MAJ ACCT MGR I	361	2.07	122.18	
26	TRANQUANO, DEAN J	A050 01UR3	MAJ ACCT MGR I	365	2.00	50.10	
27	NIX, JOHN H	A060 01UR3	C/I SPECIALIST II	361	98.80	3,153.89	
28	BALOGH, F W	A050 01UR3	MAJ ACCT MGR I	365	.40	13.20	
29	GUTTERSEY, J P	A040 01UR3	MAJ ACCT MGR	357	.80	138.40	
30	LAUGHEY, D R	A060 01UJ3	SR MAJ ACCT MGR	365	7.63	396.68	
31	COPE, I G	A050 01UR3	MAJ ACCT MGR I	361	5.32	227.25	
32	KIRZ, THOMAS C	A060 01UR3	C/I SPECIALIST II	357	44.60	1,285.10	
33	COOKE, C R	A050 01UR3	MAJ ACCT MGR I	361	1.56	76.95	
34	RESLEY, V A	A060 01UR3	C/I SPECIALIST II	360	12.80	455.20	
35				357	.00	72.50	
36	CAIN, C W	A050 01UR3	MAJ ACCT MGR I	357	.00	155.00	
37	HUMIZ, V H	A050 01UR3	MAJ ACCT MGR I	365	.99	90.23	
38	PERRIN, RAMON	A050 01UJ3	SR MAJ ACCT MGR	365	1.77	166.68	
39	BLOCH, P C	A050 01UR3	MAJ ACCT MGR I	357	1.60	161.81	
40	POWITZ, KEITH P	A050 01UR3	MAJ ACCT MGR I	360	8.80	487.93	
41	THOMPSON, MARK A	A050 01UR3	MAJ ACCT MGR I	360	7.00	394.56	
42	DIAZ, OSCAR J	A050 01UR3	MAJ ACCT MGR I	361	.72	86.60	
43	ADAMS, E A, JR	A050 01UR3	MAJ ACCT MGR I	365	.75	26.66	
44	COULING, J H	A050 01UR3	MAJ ACCT MGR I	357	-1.60	31.16	

000171

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19603	C/I W-C CHILLER REPL PGM 908420			BARBER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	11.00	355.44
2				LIPINSKI, THOMAS H	A040	01MH7			DISTR SYS ANALYST I	360	3.20	170.24
3				RODRIGUEZ, TRIANA P	A040	01UB4			CUST SVC FIELD SPECIAL I	361	.06	15.43
4				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	1.68	90.16
5				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	5.60	214.77
6				RODRIGUEZ, M G	A060	01UJ3			SR MAJ ACCT MGR	365	4.06	240.16
7				OTTO, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	.24	26.72
8				CONEN, A D	T125	05937			GROUNDMAN - SJ	361	.12	39.09
9				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	.36	57.86
10				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	5.00	194.44
11				TORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIAL I	357	.00	65.00
12				CAMPBELL, V P	A070	01H06			DIST ENG & OPERS PRIN E	360	.00	150.00
13				KELLY, WINTON E, JR	A050	01UB3			MAJ ACCT MGR I	360	12.80	390.40
14				CHAPMAN, REBECCA M	A060	01UJ3			SR MAJ ACCT MGR	361	.27	69.49
15				RUSHILLO, ALFRED G, JR	A050	01UB3			MAJ ACCT MGR I	365	4.00	128.75
16				VAYDA, S F	A050	01UB3			MAJ ACCT MGR I	361	10.21	390.17
17				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	365	1.12	37.09
18				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	3.06	166.91
19				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	1.40	163.91
20				ARIZO, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	3.72	117.43
21				RIBLEY, R B	A060	01UB3			C/I SPECIALIST II	360	24.48	917.33
22				GONZALEZ, M A, JR	A050	01UB3			MAJ ACCT MGR I	361	1.30	117.65
23				LYERLY-JENNIFER, SARA	A050	01UB3			MAJ ACCT MGR I	360	12.80	381.98
24				GARDNER, R LANCE	A060	01UB3			C/I SPECIALIST II	360	12.80	378.96
25				SIMMONS, J W	A050	01UB5			CUST SVC FIELD SPECIAL I	357	-4.00	-27.45
26				WRIGHT, JOCELYN M	A040	01UB4			CUST SVC FIELD SPECIAL I	360	12.80	472.06
27				KIRKLEY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	2.80	110.18
28				BLAIR, DAVID B	A050	01UB3			MAJ ACCT MGR I	365	1.12	67.66
29				MODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	5.06	155.61
30				DANILEWSKI, M E, JR	A040	01UJ3			SR MAJ ACCT MGR	360	5.60	240.80
31				GAGER, HERBERT B	A070	01UB5			CUST SVC FIELD SPECIAL I	361	.23	73.66
32				MEMBERRY, BILLY M	A050	01UB3			MAJ ACCT MGR I	360	15.30	592.06
33				CALLEJA, R A	A060	01UB3			C/I SPECIALIST II	361	1.66	132.62
34				GERME, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	.00	97.50
35				TRENDEL, R F	A030	01UB5			CUST SVC FIELD SPECIAL I	357	.50	83.71
36				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	2.60	191.19
37				PARTIN, LEROY M	A050	01UB3			MAJ ACCT MGR I	365	5.06	166.33
38				BLACK, T M	A050	01UB3			MAJ ACCT MGR I	361	16.26	497.18
39				BARTWICK, RONALD B	A060	01UB3			C/I SPECIALIST II	085	40.00	1,215.72
40				SMITH, DAVID A	A050	01UB3			MAJ ACCT MGR I	357	2.00	100.93
41				CHURCHMAN, J G	A060	01UJ3			SR MAJ ACCT MGR	365	1.00	30.63
42				BOSTIC, KENNETH A, JR	A060	01UJ3			SR MAJ ACCT MGR	357	16.70	565.06
43				ILLIO, LARRY	A050	01UB3			MAJ ACCT MGR I	361	-1.71	16.52
44				BOSE, JACK A	A050	01UB3			MAJ ACCT MGR I	361	.68	32.00

000177

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRIORS	PRANK	
19603	C/I W-C CHILLER REPL PGM 908420	BERNARD, F B	A050	01UB3	MAJ ACCT MOR I	365	17.00	522.58	
2		CRIA, MARLEN A	A050	01UB3	MAJ ACCT MOR I	361	1.20	75.74	
3									
4	TOTAL ACCOUNT 908420						551.33	22,268.39	
5	TOTAL PROGRAM C/I W-C CHILLER REPL PGM						551.33	22,268.39	
6									
7	CITIES/COMM TES	908440	NELSON, J S	A070	01UB3	C/I SPECIALIST I	357	23.20	858.74
8			DARGENTO, R J	A050	01UB3	MAJ ACCT MOR I	361	.28	22.89
9			ANDERSON, F A	A050	01UB3	MAJ ACCT MOR I	357	.00	80.00
10			CARLYLE, B F	A060	01UB3	SR MAJ ACCT MOR	365	1.60	212.61
11			DALTON, H C	A050	01UB3	MAJ ACCT MOR I	357	.00	60.00
12			PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MOR	357	.60	91.16
13			HILCH, ANNE F	A060	01UB3	SR MAJ ACCT MOR	357	1.00	148.99
14			CHALKER, B C	A050	01UB3	MAJ ACCT MOR I	365	5.20	248.96
15			GRILLO, G E	A050	01UB3	MAJ ACCT MOR I	365	.00	53.34
16			HOPWOOD, W J	A050	01UB3	MAJ ACCT MOR I	364	.22	27.85
17			RUCIARELLI, DOUGLAS	A030	01UB3	CHST SVC FIELD SPECIALI	360	2.00	39.53
18			EASTERLING, R K	A050	01UB3	MAJ ACCT MOR I	357	1.32	43.56
19			HISLA, H E	A050	01UB3	MAJ ACCT MOR I	365	.22	25.91
20			RAYMOND, DANIEL J	A050	01UB3	MAJ ACCT MOR I	365	1.00	21.86
21			BARRETT, MARIA GINA	A050	01UB3	MAJ ACCT MOR I	361	.16	11.56
22			WONLE, JEFFREY J	A050	01UB3	MAJ ACCT MOR I	357	5.64	265.64
23			ARCHER, JOHN E, II	A050	01UB3	MAJ ACCT MOR I	365	6.16	169.01
24			DANIEL, JOHN M	A050	01UB3	MAJ ACCT MOR I	360	.00	.00
25			DANN, ANNETTE M	A050	01UB3	MAJ ACCT MOR I	360	5.00	179.25
26			RODGERS, G D	A070	01ATV	RESASH BUS FIELD SPEC I	357	.32	40.66
27			MISBARD, W H	A050	01UB3	MAJ ACCT MOR I	365	6.60	165.20
28			MELLEN, R J	A060	01UB3	CHST SVC FIELD SPECIALI	357	.32	92.00
29			GRANT, E TODD	A050	01UB3	MAJ ACCT MOR I	361	.36	30.60
30			KIT, JOHN H	A060	01UB3	C/I SPECIALIST II	361	42.80	1,607.60
31			BAUGH, E W	A050	01UB3	MAJ ACCT MOR I	365	5.60	178.20
32			GUTIERREZ, J P	A060	01UB3	MAJ ACCT MOR II	357	.64	110.72
33			LANDLEY, D R	A060	01UB3	SR MAJ ACCT MOR	365	4.33	225.51
34			COPE, J B	A050	01UB3	MAJ ACCT MOR I	361	1.66	65.66
35			KINZ, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	44.32	1,273.12
36			COOKE, C B	A050	01UB3	MAJ ACCT MOR I	361	.52	25.65
37						357	.00	58.00	
38			CAIN, C V	A050	01UB3	MAJ ACCT MOR I	357	.00	124.00
39			MINI, V H	A050	01UB3	MAJ ACCT MOR I	365	.89	81.50
40			FERRER, RAMON	A060	01UB3	SR MAJ ACCT MOR	365	.70	103.51
41			BLOCK, R F	A050	01UB3	MAJ ACCT MOR I	357	29.68	818.92
42			ROMITZ, FRITH D	A050	01UB3	MAJ ACCT MOR I	360	16.00	1,050.78
43			THOMSON, MARY A	A050	01UB3	MAJ ACCT MOR I	360	.00	182.00
44			DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MOR I	361	.24	28.81
45									
46									
47									
48									
49									
50									

000173

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PHRS	PAYMT
9603 CITIES/COMM TES	908440	ADGER, E A., JR	A050 01UB3	MAJ ACCT MGR I	365	.67	22.09
		COALING, J H	A050 01UB3	MAJ ACCT MGR I	365	3.12	139.05
		MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	361	.56	30.05
		MELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	-.80	-6.11
		RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365	1.06	126.81
		OTTO, E E., JR	A050 01UB3	MAJ ACCT MGR I	361	.08	8.92
		COHEN, A D	T125 05957	GROUNDWATER - BU	361	.04	13.03
		RIVIZ, ARTURO	A060 01TY5	SR POWER COORD	361	.12	19.29
		CANCIO, EDWARD P	A050 01UB3	MAJ ACCT MGR I	365	.00	49.00
3		TURNBULL, PHILIP	A040 01UB4	CHIEF SVC FIELD SPECIALI	357	.00	52.00
1		CAMPBELL, M P	A070 01H06	DIST ENR & OPER PRIN E	360	.00	150.00
2		CHAPMAN, REBECCA M	A060 01UJ3	SR MAJ ACCT MGR	361	.09	16.50
3		VAYDA, S F	A050 01UB3	MAJ ACCT MGR I	361	.07	24.23
4		CRANE, J L	A050 01UB3	MAJ ACCT MGR I	365	.11	3.70
5		REILHAN, LINDA L	A050 01UB3	MAJ ACCT MGR I	365	4.44	147.31
5		LEHR, J C., JR	A050 01UB3	MAJ ACCT MGR I	357	6.12	270.06
7		ARTZ, HECTOR	A050 01UB3	MAJ ACCT MGR I	365	3.36	106.07
8		RISLEY, R B	A060 01UB3	C/I SPECIALIST II	360	38.08	1,426.96
9		GONZALEZ, N A., JR	A050 01UB3	MAJ ACCT MGR I	361	.69	37.22
0		SIMPSON, J W	A050 01UB5	CHIEF SVC FIELD SPECIALI	357	-3.20	-21.96
1		TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	365	2.00	48.10
2		KIMBRY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	357	.64	55.59
3		BLAIR, DAVID R	A050 01UB3	MAJ ACCT MGR I	365	1.00	43.02
4		MOULIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	365	4.44	137.33
5		MURPHY, BILLY M	A050 01UB3	MAJ ACCT MGR I	360	12.00	366.30
5		CALLEJA, R A	A060 01UB3	C/I SPECIALIST II	361	.68	44.14
7		GERMAN, K F., JR	A050 01UB3	MAJ ACCT MGR I	357	.00	78.00
8		HALL, TERRY L	A050 01UB3	MAJ ACCT MGR I	360	2.80	123.47
9		TRENDEL, S F	A050 01UB5	CHIEF SVC FIELD SPECIALI	357	.60	66.97
0		OLIVICK, RYAN J	A050 01UB3	MAJ ACCT MGR I	365	1.20	93.60
1		PARTIN, LEROY M	A050 01UB3	MAJ ACCT MGR I	365	4.44	146.79
2		BLACK, Y H	A050 01UB3	MAJ ACCT MGR I	361	.08	17.72
3		BARTWICK, RONALD B	A060 01UB3	C/I SPECIALIST II	085	40.00	1,215.72
4		SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I	357	1.60	87.96
5		BORTIC, KENNEDY A., JR	A060 01UJ3	SR MAJ ACCT MGR	357	3.56	201.06
6		ILCOBA, LARRY	A050 01UB3	MAJ ACCT MGR I	361	-.57	4.86
7		BOHE, JACK A	A050 01UB3	MAJ ACCT MGR I	361	.16	19.62
8		BERNARD, F B	A050 01UB3	MAJ ACCT MGR I	365	.00	45.90
9		ORLA, MARLEN A	A050 01UB3	MAJ ACCT MGR I	361	.60	25.26
0		HAZEL, HAZEL M, ALFREDA Y	D070 010CC	FIELD REP I - C/I	361	13.00	252.06
1		PEREZ, PEREZ, R A	D070 010CC	FIELD REP I - C/I	361	4.00	83.75
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							
5							
6							
7							
8							
9							
0							
1							
2							
3							
4							

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPLG NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
.....							
19604 BEE-NEW CONSTRUCTION	908430				365	.00	.00
2		NELSON, L S	A070 01UR3	C/I SPECIALIST I	357	-4.80	-160.86
3		DARGENTO, R J	A050 01UR3	MAJ ACCT MGR I	361	.72	19.16
4		BISHOP, ROBERT V	A060 01YXA	END-USE RESEARCH COORD	085	.80	25.54
5		COOK, PATRICIA G	A020 01YJC	C/I ANALYST II	085	.76	14.85
6		SHEAHAN, JOHN K	A060 01YEC	PROGRAM MGR-C/I	085	32.80	893.80
7		ANDERSON, E A	A050 01UR3	MAJ ACCT MGR I	357	1.26	34.03
8		CARLILE, R F	A060 01UR3	SR MAJ ACCT MGR	365	1.04	48.20
9		SHAPIRO, SUSAN H	A070 01YHB	MARKET PLANNING MGR	085	.80	27.47
10		MORGAN, J	A040 01UR4	CUST SVC FIELD SPECIAL I	361	1.24	32.56
11		DALTON, H C	A050 01UR3	MAJ ACCT MGR I	357	.48	11.75
12		PHILO, MICHAEL C	A060 01UR3	SR MAJ ACCT MGR	357	3.82	110.21
13		NILSON, ANNIE F	A060 01UR3	SR MAJ ACCT MGR	357	1.02	33.65
14		CHALKER, R C	A050 01UR3	MAJ ACCT MGR I	365	.23	7.00
15		GRILLO, G F	A050 01UR3	MAJ ACCT MGR I	365	.03	1.04
16		HOPOOOD, W J	A050 01UR3	MAJ ACCT MGR I	365	.85	28.05
17		WILLIAMS, BRENDA A	A050 01YFC	SR C/I ANALYST	085	.80	24.79
18		EASTERLING, R K	A050 01UR3	MAJ ACCT MGR I	357	.78	25.74
19		NIEBLA, H E	A050 01UR3	MAJ ACCT MGR I	365	.14	3.27
20		STOFF, L R	A060 01YEC	PROGRAM MGR-C/I	085	.80	24.32
21		BARNHART, MARIA DIANA	A050 01UR3	MAJ ACCT MGR I	361	.25	6.95
22		WINDLE, JEFFREY J	A050 01UR3	MAJ ACCT MGR I	357	2.88	85.50
23		GARCIA, JOSEPH	A060 01YIB	PROD DEVELOP SR ANALYST	085	.80	22.84
24		ARCHER, JOHN F, II	A050 01UR3	MAJ ACCT MGR I	365	3.81	106.10
25		DANN, ANNETTE M	A050 01UR3	MAJ ACCT MGR I	360	.05	1.18
26		SCOTT, S D	A030 01ATX	RESEARCH BUS FIELD SPEC I	357	.68	9.69
27		WICHARD, W H	A050 01UR3	MAJ ACCT MGR I	365	.60	19.93
28		MELLEN, R J	A060 01UR4	CUST SVC FIELD SPECIAL I	357	1.83	45.77
29		GRANT, F TODD	A050 01UR3	MAJ ACCT MGR I	361	1.07	32.22
30		JOHNSON, D H	A100 01UR2	AREA MGR CYCLO SWC	357	4.80	224.46
31		NIX, JOHN H	A060 01UR3	C/I SPECIALIST II	361	.24	6.72
32		BOGUE, ALBERTO	A070 01YCC	SR PROD MGR	085	.80	30.93
33		BRADY, C D	A110 01YF3	MGR C/I MARKETING	085	.80	34.90
34		BALCON, F W	A050 01UR3	MAJ ACCT MGR I	365	1.60	52.80
35		GUTIERREZ, J P	A060 01UR3	MAJ ACCT MGR II	357	2.88	75.26
36		LANGLEY, D R	A060 01UR3	SR MAJ ACCT MGR	365	3.74	121.56
37		COPE, L G	A050 01UR3	MAJ ACCT MGR I	361	.51	15.75
38		MONROE, BLAKE R	A070 01UR3	C/I SPECIALIST I	085	.54	19.68
39		ANTON, G J	A060 01YAK	MKT RESCH PROD ANAL I	085	.80	22.45
40		KIRZ, THOMAS C	A060 01UR3	C/I SPECIALIST II	357	2.40	63.68
41		LASADA, NIGUEL A	A070 01YBA	SUPV C/I MGT-MKTG	085	.80	27.38
42		POOTE, C B	A050 01UR3	MAJ ACCT MGR I	361	.02	.53
43					357	.04	25.27
44		CAIN, C V	A050 01UR3	MAJ ACCT MGR I	357	.48	51.06
45							
46							
47							
48							
49							
50							

000175

fpac.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19604	BEE-NEW CONSTRUCTION	908430		FERRER, RANDON	A060	01UJ3	SR	MAJ ACCT MGR	365	.44	13.27	
2				BLOCH, P C	A050	01U83	MAJ	ACCT MGR I	357	.48	13.32	
3				NESTOR, JOSEPH C	A070	01YHC	COMPETITIVE	ASSESS MGR	085	.80	24.82	
4				BLONDET, LILLIAN P	A050	01U83	MAJ	ACCT MGR I	361	.00	-.27	
5				THOMSON, MARK A	A050	01U83	MAJ	ACCT MGR I	360	1.17	33.86	
6				RUCCIO, CRAIG V	A050	01YAH	SR	MKT RESCH PROG ANAL	085	.80	19.98	
7				DIAZ, OSCAR J	A050	01U83	MAJ	ACCT MGR I	361	.49	13.88	
8				ADDER, E A., JR	A050	01U83	MAJ	ACCT MGR I	365	16.69	548.36	
9				MCCONN, JOHN P	A060	01U83	C/I	SPECIALIST II	361	.01	.31	
10				COMING, J H	A050	01U83	MAJ	ACCT MGR I	357	2.88	75.81	
11				HORRIGUEZTRIANA, P	A040	01U84	CUST	SVC FIELD SPECIALI	361	.10	2.41	
12				LLERA, R A	A040	01U84	CUST	SVC FIELD SPECIALI	361	.24	5.70	
13				MAESTRI, HECTOR J	A050	01U83	MAJ	ACCT MGR I	361	.01	.28	
14				WELIANS, S G	A060	01UJ3	SR	MAJ ACCT MGR	361	.87	25.57	
15				HORRIGUEZ, H G	A060	01UJ3	SR	MAJ ACCT MGR	365	1.19	41.04	
16				OTTO, E E., JR	A050	01U83	MAJ	ACCT MGR I	361	.08	1.92	
17				GONZALEZ, MIRLA	A060	01YUA	SR	PRODUCT EVAL ANALYST	085	.80	20.87	
18				COHEN, A D	T125	05937	GROUNDMAN	- SU	361	.32	8.37	
19				BECK, VERNON V	A040	01YHC	C/I	ANALYST I	085	.80	17.26	
20				RUIZ, ARTURO	A060	01TY5	SR	POWER COORD	361	.30	8.25	
21				CONCIO, EDWARD P	A050	01U83	MAJ	ACCT MGR I	365	.14	3.81	
22				TORNELLI, PHILIP	A040	01U84	CUST	SVC FIELD SPECIALI	357	3.60	84.74	
23				DOMINGUEZ, GUSTAVO	A070	01U83	C/I	SPECIALIST I	085	.80	27.70	
24				CAMPBELL, V P	A070	01U86	DIST	ENG & OPERS PRIN E	360	1.70	52.53	
25				VAYDA, G F	A050	01U83	MAJ	ACCT MGR I	361	.26	8.26	
26				COHN, DAVID G	A060	01UJ3	SR	MAJ ACCT MGR	357	2.82	102.69	
27				CRANE, J I	A050	01U83	MAJ	ACCT MGR I	365	1.03	34.12	
28				REILMAN, LINDA L	A050	01U83	MAJ	ACCT MGR I	365	3.81	96.14	
29				LEHR, J C., JR	A050	01U83	MAJ	ACCT MGR I	357	1.44	40.02	
30				ARTIZ, HECTOR	A050	01U83	MAJ	ACCT MGR I	365	.27	5.26	
31				GONZALEZ, H A., JR	A050	01U83	MAJ	ACCT MGR I	361	.24	7.29	
32				GANE, O E	A060	01YFB	PRODUCT	MANAGER	085	.80	22.42	
33				SIMMONS, J W	A030	01U85	CUST	SVC FIELD SPECIALI	357	.48	10.34	
34				LOPEZ, RICHARD	A070	01U83	C/I	SPECIALIST I	085	.80	27.46	
35				TAYLOR, CLIFFORD, III	A050	01U83	MAJ	ACCT MGR I	365	1.00	24.53	
36				KHOURY, MICHEL J	A050	01U83	MAJ	ACCT MGR I	357	3.42	83.28	
37				BLARY, DAVID R	A050	01U83	MAJ	ACCT MGR I	365	.90	20.99	
38				COLACINO, FRANCIS	A080	01YHB	SUPERVISOR	NEW PROGRAMS	085	.80	28.43	
39				MOULIN, JEFFREY	A030	01U83	MAJ	ACCT MGR I	365	3.81	94.44	
40				GAGER, HERBERT R	A030	01U85	CUST	SVC FIELD SPECIALI	361	.20	4.73	
41				HEMPFERY, BILLY M	A050	01U83	MAJ	ACCT MGR I	360	5.80	177.05	
42				CALLEJA, R A	A060	01U83	C/I	SPECIALIST II	361	1.77	63.21	
43				GERBER, K F., JR	A050	01U83	MAJ	ACCT MGR I	357	2.22	69.52	
44				HALL, TERRY I	A050	01U83	MAJ	ACCT MGR I	360	.00	.00	

000176

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	0604 REE-NEW CONSTRUCTION	908430		WILLIAMS, DEISMA J	A100	010B2	AREA MGR CORREL SVC	361	.80	33.61
2				TRENDEL, R F	A030	010B5	CUST SVC FIELD SPECIALI	357	.60	13.59
3				OLNICK, BRYAN J	A050	010B3	MAJ ACCT MGR I	365	.43	11.03
4				PARTIN, LEROY M	A050	010B3	MAJ ACCT MGR I	365	3.81	125.66
5				BLACK, T H	A050	010B3	MAJ ACCT MGR I	361	.25	6.97
6				BARTNICK, RONALD B	A060	010C3	C/I SPECIALIST II	085	.80	20.31
7				SMITH, DAVID A	A050	010B3	MAJ ACCT MGR I	357	12.00	305.55
8				BOSTIC, KEORIC A, JR	A060	010J3	SR MAJ ACCT MGR	357	8.04	247.63
9				LLODRA, LARRY	A050	010B3	MAJ ACCT MGR I	361	.71	20.11
10				ROSE, JACK A	A050	010B3	MAJ ACCT MGR I	361	.01	.24
11				BERNARD, F B	A050	010B3	MAJ ACCT MGR I	365	.28	6.75
12				ORIA, HARLEN A	A050	010B3	MAJ ACCT MGR I	361	.97	24.60
13				ALVAR, ALVAREZ, R B	D070	010CC	FIELD REP I - C/I	361	.08	1.66
14				BENSO, BENSON, P H	D070	010E4	ENERGY MGT SPEC	720	10.25	194.49
15				CHARR, CHARHILL, TERRA J	D050	01X1F	SR ADMINISTRATIVE SPEC	085	1.50	21.62
16				DE YO, DE YOUNG, JOYE I	D050	01X1F	SR ADMINISTRATIVE SPEC	361	.80	11.05
17				DIAZ, DIAZ, OSCAR J	A050	010B3	MAJ ACCT MGR I	361	2.72	62.97
18				DILEI, DILELLA, GELYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	.80	12.71
19				ECHES, ECHEROVEN, C O	D070	010CC	FIELD REP I - C/I	361	.02	.42
20				FRICK, FRICKE, PERRY C	D070	010CC	FIELD REP I - C/I	361	.01	.18
21				KVARO, KVARDA, K J	D060	010E5	ENERGY MGT CONSULTANT	720	.50	7.42
22				HAZEL, HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	.01	.19
23				MOORE, MOORE, WILLIAM D	D060	010E5	ENERGY MGT CONSULTANT	720	.50	8.34
24				PEREZ, PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	.01	.21
25				SCALL, SCALLAN, SHERRY F	D060	010E5	ENERGY MGT CONSULTANT	720	2.00	32.05
26				SCOTT, SCOTT, NANCY M	D060	010K2	ISO CORREL/INDUSTRIAL-ASST	361	.80	13.37
27				MOOTE, MOOTEN, G C, III	D070	010CC	FIELD REP I - C/I	361	.8	3.77
28										
29	TOTAL ACCOUNT 908430								192.19	5,425.59
30	TOTAL PROGRAM REE-NEW CONSTRUCTION								192.19	5,425.59
31										
32	REE/BUSINESS ENERGY EVAL 908400							365	.00	116.06
33				NELSON, I S	A070	010B3	C/I SPECIALIST I	357	-9.60	-321.72
34				DARGENTO, R J	A050	010B3	MAJ ACCT MGR I	361	8.06	213.86
35				BISHOP, ROBERT V	A060	01YV4	END-USE RESEARCH COORD	085	4.00	127.70
36				COOK, PATRICIA B	A020	01YJC	C/I ANALYST II	085	3.80	76.26
37				SHEANAN, JOHN K	A060	01YEC	PROGRAM MGR - C/I	085	132.00	3,596.79
38				ANDERSON, E A	A050	010B3	MAJ ACCT MGR I	357	2.52	68.06
39				CARLYLE, R F	A060	010B3	SR MAJ ACCT MGR	365	1.38	50.60
40				SHARRO, SHAM, W	A070	01YH8	MARKET PLANNING MGR	085	4.00	137.35
41				MERR, C J	A060	010B4	CUST SVC FIELD SPECIALI	361	42.71	1,121.68
42				DALTON, M C	A050	010B3	MAJ ACCT MGR I	357	17.96	430.81
43				RULLO, MICHAEL C	A060	010B3	SR MAJ ACCT MGR	357	16.64	422.37
44				WILSON, ANNE E	A060	010B3	SR MAJ ACCT MGR	357	6.04	189.24
45										
46										
47										
48										
49										
50										

000177

fpssc.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
19604	BEE/BUSINESS ENERGY EVAL	908400		CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	16.22	485.30
2				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	.12	3.60
3				HOPWOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	6.95	229.35
4				WILLIAMS, BRENDA A	A050	01YFC	SR C/I ANALYST	085	71.20	2,206.31
5				SUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIAL I	360	38.00	750.98
6				EASTERLINS, R K	A050	01UB3	MAJ ACCT MGR I	357	1.96	51.48
7				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	.47	11.36
8				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	3.00	67.24
9				STOFF, L W	A060	01YEC	PROGRAM MGR-C/I	085	4.00	121.60
10				BASHUTOV, MARIA GENA	A050	01UB3	MAJ ACCT MGR I	361	.99	8.50
11				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	11.76	349.13
12				GARCIA, JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	4.00	114.20
13				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	13.22	361.29
14				DANN, ANNETTE M	A050	01UB3	MAJ ACCT MGR I	360	20.08	526.85
15				SCODERS, G D	A030	01ATX	RESESN BUS FIELD SPEC I	357	8.96	180.88
16				WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	1.11	36.56
17				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIAL I	357	52.66	1,317.17
18				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	5.23	157.49
19				TRANMONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	365	9.00	225.45
20				JOHNSON, D H	A100	01UB2	AREA MGR COMM SVS	357	9.60	448.92
21				NIX, JOHN H	A060	01UC3	C/I SPECIALIST II	361	2.64	73.95
22				ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	4.00	154.65
23				BRANDY, C D	A110	01YF3	MGR C/I MARKETING	085	4.00	184.50
24				BALOGH, F M	A050	01UB3	MAJ ACCT MGR I	365	1.60	52.80
25				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	8.76	228.86
26				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	12.98	421.86
27				COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	5.11	157.77
28				MORRISON, BLAKE B	A070	01UB3	C/I SPECIALIST I	085	162.84	5,720.39
29				ANTON, G J	A040	01YAK	MKT RESCH PROG ANAL I	085	4.00	112.25
30				KURT, THOMAS C	A060	01UC3	C/I SPECIALIST II	357	4.80	127.36
31				LASAGA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MKTG	085	4.00	136.90
32				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	.22	5.80
33								357	6.92	182.08
34				CAIN, G V	A050	01UB3	MAJ ACCT MGR I	357	.96	102.12
35				HANIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	24.00	740.10
36				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	27.53	880.01
37				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	.96	26.64
38				NERTON, JOSEPH C	A070	01YHC	COMPETITIVE ASSESS MGR	085	4.00	124.10
39				BLOCH, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	361	.00	-2.94
40				THORSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	.90	26.04
41				MUCCIO, CRAIG V	A050	01YAH	SR MKT RESCH PROG ANAL	085	4.00	99.89
42				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	1.07	30.33
43				ADDER, R A, JR	A050	01UB3	MAJ ACCT MGR I	365	2.37	77.59
44				MCCOMB, JOHN P	A060	01UC3	C/I SPECIALIST II	361	.11	3.61
45										
46										
47										
48										
49										
50										

000178

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19604	REG/BUSINESS ENERGY EVAL	908400		COMLING, J H	A050	01UB3			MAJ ACCT MGR I	357	5.76	151.63
2				BARBER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	7.00	226.19
3				LIPINSKI, THOMAS H	A040	01HK7			DISTR SYS ANALYST I	360	46.00	1,125.86
4				SCHMITT, KATHY L	A030	01UB5			CUST SVC FIELD SPECIALI	360	27.40	528.49
5				RODRIGUEZ, TRIANA P	A040	01UB4			CUST SVC FIELD SPECIALI	361	40.82	986.30
6				LIBRA, R A	A040	01UB4			CUST SVC FIELD SPECIALI	361	2.64	62.67
7				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	3.11	86.38
8				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	29.77	874.87
9				RODRIGUEZ, M G	A060	01UJ3			SR MAJ ACCT MGR	365	6.13	211.42
10				OTTO, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	.88	21.09
11				GONZALEZ, MIRLA	A060	01TUA			SR PRODUCT EVAL ANALYST	085	4.00	104.37
12				COHEN, A D	T125	05937			GROUNDMAN - SU	361	2.08	54.44
13				BECK, VERNON V	A040	01THC			C/I ANALYST I	085	4.00	86.31
14				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	1.14	31.35
15				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	18.47	517.91
16				TORRELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	88.20	2,076.03
17				DOMINGUEZ, GUSTAVO	A070	01UB3			C/I SPECIALIST I	085	68.00	2,354.50
18				CAMPBELL, W P	A070	01MG6			DIST ENG & OPER PRIN E	360	5.85	180.77
19				RUISSILLO, ALFRED R, JR	A050	01UB3			MAJ ACCT MGR I	365	1.00	32.19
20				OTT, JOHN A	A070	01YER			SR PRODUCT MANAGER	078	16.00	638.00
21				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	19.70	625.48
22				CORR, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	357	5.64	205.37
23				CRANE, J I	A050	01UB3			MAJ ACCT MGR I	365	.12	3.89
24				REILMAN, LINDA I	A050	01UB3			MAJ ACCT MGR I	365	13.22	333.70
25				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	5.88	163.39
26				ARTER, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	.94	18.25
27				GONZALEZ, H A, JR	A050	01UB3			MAJ ACCT MGR I	361	8.10	245.94
28				SAWS, O F	A040	01YER			PRODUCT MANAGER	085	4.00	112.10
29				RIMOWS, J W	A050	01UB5			CUST SVC FIELD SPECIALI	357	55.96	1,205.94
30				LOPEZ, RICHARD	A070	01UB3			C/I SPECIALIST I	085	4.00	137.26
31				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	365	2.00	49.05
32				KIMLEY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	8.84	215.26
33				RIARY, DAVID R	A030	01UB3			MAJ ACCT MGR I	365	5.13	119.46
34				CONACINO, FRANCIS	A080	01YH8			SUPERVISOR NEW PROGRAMS	085	4.00	142.15
35				MEDLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	13.21	327.76
36				DANIELSON, V E, JR	A060	01UJ3			SR MAJ ACCT MGR	360	.80	19.07
37				MILTNER, D C	A060	01UJ3			SR MAJ ACCT MGR	365	9.50	339.31
38				GAGER, HERRERT R	A050	01UB5			CUST SVC FIELD SPECIALI	361	47.00	1,110.38
39				CALLEJA, R A	A060	01UB3			C/I SPECIALIST II	361	6.07	216.77
40				GEHNE, V F, JR	A050	01UB3			MAJ ACCT MGR I	357	6.44	201.65
41				HALL, TERRY I	A050	01UB3			MAJ ACCT MGR I	360	3.00	79.38
42				WILLIAMS, GETHA J	A100	01UB2			AREA MGR COMM SVC	361	8.80	369.73
43				TRENDS, R S	A030	01UB5			CUST SVC FIELD SPECIALI	357	89.20	2,020.38
44				OLNEY, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	5.32	135.14

000179

fpac.tex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19604	BEE/BUSINESS ENERGY EVAL	908400	PARTIN, LEROY M	A050 01UB3	MAJ ACCT MGR I	365	13.22	436.13
2			BLACK, T M	A050 01UB3	MAJ ACCT MGR I	361	6.31	175.97
3			BARTWICK, RONALD B	A060 01UK3	C/I SPECIALIST II	083	4.00	101.57
4			SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I	357	13.00	331.01
5			KINARD, MICHAEL A	A030 01UB5	CUST SVC FIELD SPECIALI	360	52.80	1,024.32
6			BOSTIC, KEDRIC A., JR	A060 01UJ3	SR MAJ ACCT MGR	357	16.08	495.27
7			LICORA, LARRY	A050 01UB3	MAJ ACCT MGR I	361	3.31	93.74
8			ROSS, JACK A	A050 01UB3	MAJ ACCT MGR I	361	.11	2.62
9			BERNARD, F B	A050 01UB3	MAJ ACCT MGR I	365	.94	23.47
10			ORIA, MARLEN A	A050 01UB3	MAJ ACCT MGR I	361	2.03	47.61
11			AGER, AGER, BRIAN RICHARD	D070 010E4	ENERGY MGT SPEC	810	38.00	693.50
12			ALVAR, ALVAREZ, G B	D070 010CC	FIELD REP I - C/I	361	44.76	909.26
13			ANDER, ANDERSON, LYNDIA	D040 01XJ6	DIST SYSTEM SPECIALIST	586	.25	3.13
14			AMUND, AUGUSTO, E M	D080 010CD	SR FIELD REP - C/I	360	16.00	364.00
15			BASKI, BASKIN, SHARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	.50	6.37
16			BASTO, BASTON, JOHN C	D060 010CB	FIELD REP II - C/I	360	16.00	246.98
17			BER, A BER, ALAN	D070 010CC	FIELD REP I - C/I	360	16.00	320.00
18			BOYK, BOYK, IVY B	D060 010X2	LBO COMM/INDUSTRI-ASST	357	32.00	620.00
19			CANTO, CANTRES, WANDA B	D040 01X1E	ADMINISTRATIVE SPEC	586	1.50	21.75
20			CHARN, CHARNELL, TERESA J	D050 01X1F	SR ADMINISTRATIVE SPEC	360	8.50	122.51
21			CHART			360	15.40	266.30
22			DAVIE, DAVIER, FLICKINGER, MA	D070 010E4	ENERGY MGT SPEC	474	74.00	1,314.42
23			DE YU, DE YU, JOYE I	D050 01X1F	SR ADMINISTRATIVE SPEC	361	8.80	121.55
24			DIAZ, DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	13.92	218.37
25			DILEI, DILELLA, GELSEY B	D050 01X1F	SR ADMINISTRATIVE SPEC	361	8.80	139.81
26			ROMAN, ROMANO, GARY B	D070 010E4	ENERGY MGT SPEC	810	53.00	1,086.50
27			ECHER, ECHEGOVEN, C O	D070 010CC	FIELD REP I - C/I	361	25.26	528.89
28			FLENI, FLEMING, WILLIAM Y	D040 01XJ6	DIST SYSTEM SPECIALIST	588	.50	6.38
29			FRICK, FRICKE, PEGGY C	D070 010CC	FIELD REP I - C/I	361	33.81	649.05
30			GAMMO, GAMMON, R N., JR	D080 010CD	SR FIELD REP - C/I	357	70.00	1,342.26
31			GONZA, GONZALEZ, IDANIA	D070 010E4	ENERGY MGT SPEC	810	54.25	1,114.84
32			GRAFF, GRAFFEO, JOHN	D070 010E4	ENERGY MGT SPEC	810	33.00	628.65
33			GUTIE, GUTIERREZ, J C	D070 010E4	ENERGY MGT SPEC	810	80.00	1,435.00
34			HARDI, HARRIS, R F	D070 010E4	ENERGY MGT SPEC	595	19.50	408.29
35			HARTI, HARTLEY, PATTIE B	D060 010E5	ENERGY MGT CONSULTANT	586	3.75	72.65
36			JONES, JONES, DONALD F	D080 010CD	SR FIELD REP - C/I	360	20.00	426.00
37			KNOTT, KNOTT, J B	D070 010E4	ENERGY MGT SPEC	220	39.75	735.25
38			LACHA, LACHANCE, J F	D070 010E4	ENERGY MGT SPEC	810	70.00	1,465.62
39			LASSY, LASSON, CHRISTINE I	D050 01X1F	SR ADMINISTRATIVE SPEC	474	2.00	28.30
40			LEIKA			810	51.00	1,067.81
41			LEWIS, LEWIS, JOHN G	D070 010E4	ENERGY MGT SPEC	110	29.00	539.76
42			LIRBY, LIRBY, ROBERTA B	D050 01X1F	SR ADMINISTRATIVE SPEC	588	3.75	62.11
43			LOSE, LOSE, E I	D060 010E5	ENERGY MGT CONSULTANT	110	50.00	882.50
44			MATH, MATHAY, PATRICIA D	D050 01X1F	SR ADMINISTRATIVE SPEC	586	.50	8.28

000180

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAKT
-----	-----	-----	---	---	-----	---	-----	-----
0604	BEE/BUSINESS ENERGY EVAL	908400 HAZEL HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	77.39	1,500.40
2		MCHEA MCHAL, M J	D070	010CC	FIELD REP I - C/I	360	52.80	1,104.18
3		MCHUT MCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	1.00	17.88
4		MESE MESE, P J	D070	010E4	ENERGY MGT SPEC	588	3.00	62.81
5		MINS, MINS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	91.50	1,867.74
6		MORRI MORRIS, ROBERT S	D070	010E4	ENERGY MGT SPEC	450	1.00	14.78
7		PELL, PELL, GEISHA E	D050	01X1F	SR ADMINISTRATIVE SPEC	450	.25	3.39
8		PEREZ PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	28.15	589.39
9		PERO, PERO, ADELIN M	D070	010E4	ENERGY MGT SPEC	474	.25	4.44
10		PILGR PILGRIM, HELEN G	D070	010E4	ENERGY MGT SPEC	810	144.25	3,020.23
11		POMEL POMELL, JOSEPH E., JR	D060	010E5	ENERGY MGT CONSULTANT	586	54.25	900.48
12		SANDE SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	8.00	123.20
13		SAVIG SAVIGE, RICHARD L	D060	010E5	ENERGY MGT CONSULTANT	586	93.00	1,977.58
14		SCHAA SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	586	.50	8.20
15		SCHAF SCHAFER, DANIEL L	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.25	3.44
16		SCOTT SCOTT, NANCY M	D060	010X2	LBO COMM/INDUSTRIAL-ASST	361	8.80	147.11
17		SHOOS SHOOMITH, PAMELA J	D060	010C8	FIELD REP II - C/I	360	36.45	633.32
18		SIMME SUMMERELL, ROBERT A	D060	010E5	ENERGY MGT CONSULTANT	450	7.50	145.31
19		THROW THROWER, AORLENE R	D040	01X1E	ADMINISTRATIVE SPEC	854	6.00	63.30
20		WALK				450	.50	7.04
21		WHITE WHITE, G R	D060	010E5	ENERGY MGT CONSULTANT	110	10.25	194.24
22		WILES WILES, SANDRA M	D070	010E4	ENERGY MGT SPEC	588	2.00	34.78
23		WILLI WILLIAMS, JUDITH G	D060	010E5	ENERGY MGT CONSULTANT	110	18.50	343.40
24		WILSO WILSON, C F., JR	D080	010C0	SR FIELD REP - C/I	357	45.00	1,023.75
25		WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	36.25	749.47
26		WOOTE WOOTEN, G C., III	D070	010CC	FIELD REP I - C/I	361	45.54	953.51
27		WYNN, WYNN, MARK P	D080	010C0	SR FIELD REP - C/I	360	16.00	363.60
28								
29	TOTAL ACCOUNT 908400						3333.75	78,389.69
30	TOTAL PROGRAM BEE/BUSINESS ENERGY EVAL						3333.75	78,389.69
31								
32	BUS ON CALL GS LOGS MGMT 596160	HERRERA, CARMEN R	A040	01AF8	CALL CTR W/PY II	575	1.00	23.58
33		ALSAO ALSADAN, ANTON H	D030	010C8	CS GENERALIST III	575	.50	4.06
34		BLANC				575	1.00	13.95
35		D FAN D FANA, EDEL LAURA	D040	010C7	CS GENERALIST II	575	.50	4.89
36		GONZA GONZALEZ, DEYDRE MER	D070	010X5	LEAD CUST SVC REP	575	1.00	14.66
37		GRANT GRANT, ARCHIBALD A	D040	010C7	CS GENERALIST II	575	1.00	11.53
38		JENNER JENSEN, CELIA E	D050	01X1F	SR ADMINISTRATIVE SPEC	575	1.00	15.84
39		MARCO				575	.25	2.03
40		MARTH MARTINI, SHIRLEY A	D030	01X1C	SENIOR OFFICE CLERK	575	.75	7.83
41		MUMMI MUMINGTON, THERESA	D030	010C8	CS GENERALIST III	575	.50	4.06
42		PEREZ PEREZ, OLGA D	D050	010C6	CS GENERALIST I	575	1.25	18.74
43		REGAN REGNERA, JOSE M	D040	010C7	CS GENERALIST II	575	.75	8.48
44		RIBAY				575	.50	5.34
45								
46								
47								
48								
49								
50								

000181

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19604	BUS ON CALL GS LOAD NGHT	598140		ROLLE ROLLE, MILAGROS M	D040	010C7	CS GENERALIST II	575	.50	6.09
2				SARRI SARRIA, MARIA C	D040	01X1E	ADMINISTRATIVE SPEC	575	1.00	10.85
3				SOCOR SOCORRO, MAYRA	D040	01X1E	ADMINISTRATIVE SPEC	575	.75	9.20
4				TORRE TORREIRA, SAMMY	D030	010C8	CS GENERALIST III	575	.50	4.06
5				WEBB, WEBB, SANDRA C	D040	010C7	CS GENERALIST II	575	.75	9.34
6				WEBER WEBER, ADRIANA C	D050	010C6	CS GENERALIST I	575	1.00	13.03
7										
8	*TOTAL ACCOUNT 598140								14.50	187.56
9										
10		908580		GONZALEZ, J O	A070	01YER	SR PRODUCT MANAGER	078	16.00	606.20
11				RYHNING, J R., JR	A050	01AF7	CALL CTR SUPV I	575	.50	16.48
12				HERRERA, CARMEN B	A040	01AF8	CALL CTR SUPV II	575	1.50	35.36
13				ACOSTA, DAVID	D030	010C8	CS GENERALIST III	575	.50	4.07
14				ARDO,				575	.50	4.21
15				ALSAO, ALSAID, AMEEN M	D030	010C8	CS GENERALIST III	575	1.50	12.19
16				BLANC,				575	1.50	20.93
17				BURRO, BURROWS, LIRAL T., II	D030	010C8	CS GENERALIST III	575	.50	4.06
18				CALAN, CALANDRA, ANDY J	D030	010C8	CS GENERALIST III	575	.50	4.06
19				D FAN, D FANA, EDEL LAURA	D040	010C7	CS GENERALIST II	575	1.50	14.66
20				DELGA, DELGADO, HIKARY D	D030	010C8	CS GENERALIST III	575	.25	2.33
21				FRATI,				575	.25	2.03
22				GONZA, GONZALEZ, DEYDOR, MER	D070	010X3	LEAD CUST SVC REP	575	1.50	21.99
23				GRANT, GRANT, ARCHIBALD A	D040	010C7	CS GENERALIST II	575	1.50	17.29
24				HARPT, HAMPSON, KELVINA	D030	010C8	CS GENERALIST III	575	.50	4.07
25				HOLME, HOLMES, WILLETTE T	D030	010C8	CS GENERALIST III	575	.50	5.25
26				JAHNS,				575	.25	2.48
27				JENSE, JENSEN, CELIA E	D050	01X1F	SR ADMINISTRATIVE SPEC	575	1.50	23.76
28				LINGR, LINGREN, SHIRLEY MAE	D040	010C7	CS GENERALIST II	575	.25	2.73
29				MARCO,				575	1.50	12.19
30				MARTN, MARTIN, SHIRLEY A	D030	01X1C	SENIOR OFFICE CLERK	575	1.50	15.66
31				MCLA, MCCLAIN, RAMELA D	D030	010C8	CS GENERALIST III	575	.50	4.51
32				MELOU, MELGUTOWSKI, CYNTHIA	D030	010C8	CS GENERALIST III	575	.50	4.76
33				MORAN,				575	.50	4.07
34				MURRI, MURKINSON, THERESA	D030	010C8	CS GENERALIST III	575	1.25	10.16
35				PEREZ, PEREZ, OLGA D	D050	010C6	CS GENERALIST I	575	2.75	61.63
36				REQUE, REQUERA, JOSE M	D040	010C7	CS GENERALIST II	575	1.50	16.97
37				RIRAO,				575	1.50	16.03
38				ROTH, ROBINSON, AVANT, M	D040	010C7	CS GENERALIST II	575	.50	6.99
39				RODR, RODRIGUEZ, CRISTE M	D030	010C8	CS GENERALIST III	575	.75	8.10
40				ROLLE, ROLLE, MILAGROS M	D040	010C7	CS GENERALIST II	575	.75	9.14
41				SARRI, SARRIA, MARIA C	D040	01X1E	ADMINISTRATIVE SPEC	575	1.50	16.28
42				SOCOR, SOCORRO, MAYRA	D040	01X1E	ADMINISTRATIVE SPEC	575	1.50	18.39
43				STEV, STEVENS, KELLY A	D070	010X3	LEAD CUST SVC REP	575	.50	8.38
44				TOMAS,				575	.50	6.21
45										
46										
47										
48										
49										
50										

000100

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRC	PRANT
1	9604 BUS ON CALL GS LOAD MGMT	908580 TORRE TORREIRA, SAMMY	0030 010C8	CS GENERALIST III	575	1.25	10.16	
2		WEBB, WEBB, SANDRA C	0040 010C7	CS GENERALIST II	575	1.50	18.68	
3		WEVER WEBER, ADRIANA C	0050 010C6	CS GENERALIST I	575	1.50	19.54	
4								
5	*TOTAL ACCOUNT 908580					52.75	1,049.80	
6	*TOTAL PROGRAMS BUS ON CALL GS LOAD MGMT					67.25	1,237.36	
7								
8	C/I A/C CHILLER PMH	908160				365	.00	.00
9		NELSON, L. E.	A070 010R3	C/I SPECIALIST I	357	78.40	2,627.38	
10		BISHOP, ROBERT V.	A060 01YKA	END-USE RESEARCH COORD	085	4.80	153.24	
11		COOK, PATRICIA G.	A020 01YAC	C/I ANALYST II	085	4.56	89.09	
12		SHANAN, JOHN K.	A060 01YEC	PROGRAM MGR-C/I	085	4.80	129.49	
13		ANDERSON, E. A.	A050 010R3	MAJ ACCT MGR I	357	.62	11.34	
14		CARLYLE, B. F.	A060 010R3	SR MAJ ACCT MGR	365	1.04	38.18	
15		SHAPIRO, SUSAN M.	A070 01YHR	MARKET PLANNING MGR	085	4.80	164.82	
16		DALTON, M. C.	A050 010R3	MAJ ACCT MGR I	357	.16	3.92	
17		PHILO, MICHAEL C.	A060 010R3	SR MAJ ACCT MGR	357	5.94	171.37	
18		HILSON, ANNE F.	A060 010R3	SR MAJ ACCT MGR	357	.34	11.22	
19		CHALKER, R. C.	A050 010R3	MAJ ACCT MGR I	365	.03	1.02	
20		ORILLO, S. E.	A050 010R3	MAJ ACCT MGR I	365	.03	1.06	
21		HOPKINS, M. J.	A050 010R3	MAJ ACCT MGR I	365	.85	28.05	
22		WILLIAMS, REEMDA A.	A050 01YEC	SR C/I ANALYST	085	4.80	143.74	
23		EASTERLING, R. K.	A050 010R3	MAJ ACCT MGR I	357	.26	8.58	
24		NIERLA, H. E.	A050 010R3	MAJ ACCT MGR I	365	.14	3.27	
25		STOFF, L. B.	A060 01YEC	PROGRAM MGR-C/I	085	4.80	145.92	
26		WACHLE, JEFFREY J.	A050 010R3	MAJ ACCT MGR I	357	.96	28.50	
27		GARCIA, JOSEPH	A060 01YJB	PROD DEVELOP SR ANALYST	085	4.80	137.04	
28		ARCHER, JOHN E., II	A050 010R3	MAJ ACCT MGR I	365	3.87	105.86	
29		SCODERS, G. D.	A050 01ATX	PERSON BUS FIELD SPEC I	357	.14	3.23	
30		MISHARD, M. R.	A050 010R3	MAJ ACCT MGR I	365	.60	19.93	
31		MELLEN, R. J.	A060 010R4	CHST SVC FIELD SPECIAL I	357	.61	15.25	
32		BOULT, F. TODD	A050 010R3	MAJ ACCT MGR I	365	1.00	30.11	
33		JOHNSON, D. W.	A100 010R2	AREA MGR COMM SVC	357	1.60	74.82	
34		WIX, JOHN W.	A060 010R3	C/I SPECIALIST II	361	10.60	291.30	
35		ROQUE, ALBERTO	A070 01YEC	SR PROG MGR	085	4.80	185.58	
36		BRANDT, C. D.	A110 01YF3	MGR C/I MARKETING	085	4.80	221.60	
37		BALOGH, F. W.	A050 010R3	MAJ ACCT MGR I	365	1.60	52.80	
38		GUTIERREZ, J. P.	A060 010R3	MAJ ACCT MGR II	357	.96	25.08	
39		LANDLEY, D. P.	A060 010R3	SR MAJ ACCT MGR	365	1.09	35.36	
40		MORRISON, BLAKE B.	A070 010R3	C/I SPECIALIST I	085	3.34	118.06	
41		ANTON, G. J.	A060 01YAK	MKT RESCH PROG ANAL I	085	4.80	134.70	
42		KURTZ, THOMAS C.	A060 010R3	C/I SPECIALIST II	357	8.80	244.42	
43		LASADA, MIGUEL A.	A070 01YR6	SURV C/I SURT-MCTO	085	4.80	164.28	
44					357	.32	8.43	

000183

fpsc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT		
1	9604 C/I A/C CHILLER PGH	908160		CAIN, C W	A050	01UB3	MAJ	ACCT	MGR I	357	.16	17.02		
2				FERRER, RAMON	A060	01UJ3	SR	MAJ	ACCT	MGR	.14	13.27		
3				BLOCH, P C	A050	01UB3	MAJ	ACCT	MGR I	357	.16	4.44		
4				PONITZ, KEITH P	A050	01UB3	MAJ	ACCT	MGR I	360	10.00	281.76		
5				NESTON, JOSEPH C	A070	01VHC	COMPETITIVE	ASSESS	MGR	085	4.80	148.92		
6				MUCCIO, CRAIG V	A050	01YAH	SR	MKT	RESCH	PROG	ANAL	085	4.80	119.87
7				ADGER, E A, JR	A050	01UB3	MAJ	ACCT	MGR I	365	.69	22.36		
8				COULING, J H	A050	01UB3	MAJ	ACCT	MGR I	357	.96	25.27		
9				BARBER, RICHARD F	A050	01UB3	MAJ	ACCT	MGR I	365	1.00	32.31		
10				SCHMITT, KATHY L	A030	01UB5	CUST	SVC	FIELD	SPECIALI	360	1.00	19.28	
11				RODRIGUEZ, H G	A060	01UJ3	SR	MAJ	ACCT	MGR	365	2.19	75.53	
12				GONZALEZ, MIRLA	A060	01YUA	SR	PRODUCT	EVAL	ANALYST	085	4.80	125.24	
13				BECK, VERNON V	A040	01YHC	C/I	ANALYST	I	085	4.80	103.57		
14				CANCIO, EDWARD P	A050	01UB3	MAJ	ACCT	MGR I	365	5.14	144.00		
15				TOMELLI, PHILIP	A040	01UB4	CUST	SVC	FIELD	SPECIALI	357	1.20	20.24	
16				DOMINGUEZ, GUSTAVO	A070	01UB3	C/I	SPECIALIST	I	085	4.80	166.20		
17				COBB, DAVID G	A060	01UJ3	SR	MAJ	ACCT	MGR	357	.94	34.23	
18				CRANE, J L	A050	01UB3	MAJ	ACCT	MGR I	365	.03	1.12		
19				REILMAN, LINDA L	A050	01UB3	MAJ	ACCT	MGR I	365	3.87	97.76		
20				LEHR, J C, JR	A050	01UB3	MAJ	ACCT	MGR I	357	.48	13.34		
21				ARTZ, HECTOR	A030	01UB3	MAJ	ACCT	MGR I	365	.27	5.26		
22				RISLEY, R B	A060	01UB3	C/I	SPECIALIST	II	360	28.90	789.12		
23				GANS, O E	A060	01YFB	PRODUCT	MANAGER		085	4.80	134.52		
24				SIMONS, J W	A030	01UB5	CUST	SVC	FIELD	SPECIALI	357	.16	3.45	
25				LOPEZ, RICHARD	A070	01UB3	C/I	SPECIALIST	I	085	4.80	164.70		
26				KNOLLY, MICHEL J	A050	01UB3	MAJ	ACCT	MGR I	357	1.14	27.77		
27				BLAIR, DAVID R	A050	01UB3	MAJ	ACCT	MGR I	365	.90	20.99		
28				COLACINO, FRANCIS	A080	01YHB	SUPERVISOR	NEW	PROGRAMS	085	4.80	170.58		
29				MOULIN, JEFFREY	A050	01UB3	MAJ	ACCT	MGR I	365	3.87	96.02		
30				WHITAKER, D C	A060	01UJ3	SR	MAJ	ACCT	MGR	365	1.50	55.31	
31				MEMBERY, BILLY H	A050	01UB3	MAJ	ACCT	MGR I	360	2.80	85.46		
32				GERME, K F, JR	A030	01UB3	MAJ	ACCT	MGR I	357	.74	23.18		
33				TRENDEL, R F	A030	01UB5	CUST	SVC	FIELD	SPECIALI	357	.20	4.53	
34				OLNICK, BRYAN J	A050	01UB3	MAJ	ACCT	MGR I	365	.03	.86		
35				PARTIN, LEROY H	A050	01UB3	MAJ	ACCT	MGR I	365	3.87	127.78		
36				BARTNICK, RONALD B	A060	01UB3	C/I	SPECIALIST	II	085	44.80	1,146.00		
37				BORTIC, KERRIC A, JR	A060	01UJ3	SR	MAJ	ACCT	MGR	357	2.68	82.55	
38				BERNARD, F B	A050	01UB3	MAJ	ACCT	MGR I	365	.28	6.75		
39				FRICK, FRICK, PEGGY C	A070	01GCC	FIELD	REP	I - C/I	361	1.00	18.13		
40														
41	TOTAL ACCOUNT 908160										335.20	10,069.51		
42	TOTAL PRGNAME C/I A/C CHILLER PGH										335.20	10,069.51		
43														
44	C/I BCI PROGRAM	908190		ANDERSON, E A	A050	01UB3	MAJ	ACCT	MGR I	357	2.00	54.03		
45														
46														
47														
48														
49														
50														

000283

fpcc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAT	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAKT
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
1	9604 C/I BCI PROGRAM	908190		CARLYLE, B F	A060	01UJ3	SR	MAJ ACCT MGR		365	.02	.59
2				WEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALI		361	4.00		105.05
3				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I		365	4.02		120.37
4				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I		365	.02		.68
5				HOPGOOD, M J	A050	01UB3	MAJ ACCT MGR I		365	.12		3.89
6				SUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI		360	1.00		19.76
7				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I		365	.02		.39
8				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I		365	1.93		53.14
9				WISHARD, M H	A050	01UB3	MAJ ACCT MGR I		365	.02		.79
10				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR		365	1.89		61.43
11				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR		365	.03		1.56
12				ADGER, S A., JR	A050	01UB3	MAJ ACCT MGR I		365	.09		2.63
13				BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I		365	1.00		32.31
14				RODRIGUEZ, H G	A060	01UJ3	SR MAJ ACCT MGR		365	.16		5.44
15				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I		365	.02		.45
16				DOMINGUEZ, GUSTAVO	A070	01UR3	C/I SPECIALIST I		085	64.00		2,216.00
17				CRANE, J L	A050	01UB3	MAJ ACCT MGR I		365	.02		.72
18				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I		365	1.95		49.04
19				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I		357	3.00		83.37
20				ARTZ, VICTOR	A050	01UB3	MAJ ACCT MGR I		365	.03		.25
21				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I		365	.12		2.90
22				MOULIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I		365	1.95		48.01
23				CLINICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I		365	.02		.55
24				PARTIN, LEROY W	A050	01UB3	MAJ ACCT MGR I		365	1.93		63.89
25				BURMAN, F B	A050	01UB3	MAJ ACCT MGR I		365	.04		.39
26												
27	TOTAL ACCOUNT 908190										89.42	2,927.63
28	TOTAL PROGRAM C/I BCI PROGRAM										89.42	2,927.63
29												
30	C/I BUILDING ENVELOPE	908300								595	.00	.00
31				WEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALI		361	3.00		78.79
32				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I		365	12.00		359.11
33				SUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI		360	12.00		237.16
34				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I		365	1.00		22.41
35				MONHE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I		357	6.00		178.13
36				DAHN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I		360	1.00		26.24
37				GRANT, E TODD	A050	01UB3	MAJ ACCT MGR I		361	5.00		150.56
38				ROQUE, ALBERTO	A070	01YCC	SR PROG MGR		085	160.00		6,186.00
39				LIPINSKI, THOMAS H	A040	01UB7	DISTR SYS ANALYST I		360	2.00		48.95
40				SCHMITT, KATHY I	A030	01UB5	CUST SVC FIELD SPECIALI		360	28.50		549.69
41				OTTO, E R., JR	A050	01UB3	MAJ ACCT MGR I		361	2.00		47.93
42				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I		357	15.00		416.81
43				STUBBS, J W	A030	01UB5	CUST SVC FIELD SPECIALI		357	32.00		689.60
44				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I		365	8.00		186.40
45												
46												
47												
48												
49												
50												

000185

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19604 C/I BUILDING ENVELOPE	908300	WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	.50	18.44
2		CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	2.00	71.43
3		OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	1.00	25.41
4		AGNEW AGNEW, P D	D070	01QE4	ENERGY MGT SPEC	586	2.00	35.43
5		ANDER ANDERSON, LYNDIA	D040	01XJ6	DLCT SYSTEM SPECIALIST	586	.25	3.13
6		BARO, BARO, GEORGE E	D060	01QE5	ENERGY MGT CONSULTANT	333	.50	9.68
7		CALAB				110	1.00	19.38
8		CANTR CANTRES, WANDA B	D040	01X1E	ADMINISTRATIVE SPEC	586	1.00	14.51
9		CRABT				360	16.00	279.60
10		CRAVE CRAVEN, R KENNETH	D070	01QE4	ENERGY MGT SPEC	219	6.00	121.43
11		CUEST CUESTA, J R	D070	01QE4	ENERGY MGT SPEC	333	51.50	1,078.28
12		DAVIE DAVIES FLICKINGER, NA	D070	01QE4	ENERGY MGT SPEC	474	10.75	190.95
13		DE YO DE YOUNG, JOYE L	D030	01X1F	SR ADMINISTRATIVE SPEC	361	4.00	58.40
14		DONAH DONAH, GARY B	D070	01QE4	ENERGY MGT SPEC	810	7.00	143.50
15		GILBE GILBERT, P S	D060	01QE5	ENERGY MGT CONSULTANT	333	45.00	854.44
16		GRECO GRECO, T A	D060	01QE5	ENERGY MGT CONSULTANT	219	33.00	588.64
17		GUZMA GUZMAN, FRANCISCO	D070	01QE4	ENERGY MGT SPEC	333	99.00	1,898.33
18		HARRI HARRIS, R F	D070	01QE4	ENERGY MGT SPEC	595	21.00	439.69
19		HARTL HARTLEY, PATTIE B	D060	01QE5	ENERGY MGT CONSULTANT	586	.25	4.84
20		JAMES JAMES, ELISE C	D060	01QE5	ENERGY MGT CONSULTANT	219	20.75	366.25
21		KESSE KESSE, J K	D060	01QE5	ENERGY MGT CONSULTANT	595	.25	4.10
22		KESSE KESSLER, G P	D070	01QE4	ENERGY MGT SPEC	595	57.00	1,077.31
23		KTEL, KTEL, REBECCA J	D060	01QE5	ENERGY MGT CONSULTANT	219	.25	4.58
24		KNOTT KNOTT, J G	D070	01QE4	ENERGY MGT SPEC	220	.25	4.75
25		LIBBY LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	.75	12.42
26		LOCKE LOCKE, H B	D070	01QE4	ENERGY MGT SPEC	219	8.75	159.67
27		MATIL MATILAY, PATRICIA B	D050	01X1F	SR ADMINISTRATIVE SPEC	586	.50	8.28
28		MCHAR MCHAR, MARY B	D060	01QE5	ENERGY MGT CONSULTANT	333	5.75	111.61
29		MENDO MENDOZ, MIGUEL	D060	01QE5	ENERGY MGT CONSULTANT	219	20.00	315.51
30		MINS, MINS, THOMAS D	D070	01QE4	ENERGY MGT SPEC	588	5.75	117.38
31		PELL, PELL, GEISHA E	D050	01X1F	SR ADMINISTRATIVE SPEC	450	1.75	23.76
32		PITER PITERA, S THOMAS	D060	01QE5	ENERGY MGT CONSULTANT	595	47.75	736.55
33		RICE, RICE, JULIE S	D060	01QE5	ENERGY MGT CONSULTANT	219	48.50	679.61
34		SCHAA SCHAAF, KATHRYN A	D060	01QE5	ENERGY MGT CONSULTANT	586	.50	8.20
35		SCOTT SCOTT, NANCY H	D060	01QE2	LRG COMM/INDUSTRI-ASST	361	4.00	68.25
36		SETTL SETTLEMYRE, G W J	D070	01QE4	ENERGY MGT SPEC	219	21.50	441.33
37		SHOOD SHOODNITH, PAMELA J	D060	01QE5	FIELD REP II - C/I	360	5.25	91.22
38		WALK				450	1.75	24.66
39		WILLR WILLR, SANDRA H	D070	01QE4	ENERGY MGT SPEC	588	5.50	95.63
40		WILLR WILLERS, H A	D070	01QE4	ENERGY MGT SPEC	219	47.00	712.05
41		WILLI WILLIAMS, ADITH G	D060	01QE5	ENERGY MGT CONSULTANT	110	1.75	32.48
42		WILSO WILSON, C F, JR	D060	01QE5	SR FIELD REP - C/I	357	2.00	45.50
43		WILFR WILFREY, BOY I	D070	01QE4	ENERGY MGT SPEC	595	26.50	533.64
44		YOUNG YOUNG, RICHARD E	D060	01QE5	ENERGY MGT CONSULTANT	333	6.00	78.75
45								
46								
47								
48								
49								
50								

000186

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	*TOTAL ACCOUNT 908300											
2	*TOTAL PRNAME C/I BUILDING ENVELOPE										929.00	20,784.88
3											929.00	20,784.88
4	9604 C/I EFFICIENT MOTORS PGM 908140											
5				BISHOP, ROBERT V	A060	01YXA			END-USE RESEARCH COORD	005	1.00	73.00
6				COOK, PATRICIA G	A020	01YJC			C/I ANALYST II	005	1.52	51.00
7				SNEHAN, JOHN K	A060	01YEC			PROGRAM MGR-C/I	005	1.60	29.70
8				SHAPIRO, SUSAN H	A070	01YHB			MARKET PLANNING MGR	005	1.60	43.16
9				WEBB, C J	A040	01UB4			CMST SVC FIELD SPECIALI	361	1.23	5.94
10				PHILO, MICHAEL C	A060	01U43			SR MAJ ACCT MGR	357	1.00	6.04
11				WILLIAMS, BRENDA A	A020	01YFC			SR C/I ANALYST	005	1.60	28.85
12				RUCCIARELLI, DOUGLAS	A030	01UB5			CMST SVC FIELD SPECIALI	360	1.00	49.58
13				WIERLA, H E	A050	01UB3			MAJ ACCT MGR I	365	1.00	19.76
14				STOFF, J B	A060	01YEC			PROGRAM MGR-C/I	005	1.60	72.23
15				GARCIA, JOSEPH	A060	01YJB			PROD DEVELOP SR ANALYST	005	1.60	68.65
16				RODRE, ALBERTO	A070	01YCC			SR PROG MGR	005	1.60	45.60
17				BRANDT, C D	A110	01YF3			MGR C/I MARKETING	005	1.60	61.86
18				GUTIERREZ, J P	A040	01UB3			MAJ ACCT MGR II	357	1.00	73.80
19				MORRISON, BLAKE B	A070	01UB3			C/I SPECIALIST I	005	1.12	26.13
20				ANTON, G J	A040	01YAK			MKT RECH PROD ANAL I	005	1.60	39.35
21				KINZ, THOMAS C	A060	01UB3			C/I SPECIALIST II	357	1.60	44.90
22				LASAGA, NICHOL A	A070	01YB6			SUPV C/I REPT-MOTR	005	2.00	55.80
23				NESTOR, JOSEPH C	A070	01YHC			COMPETITIVE ASSESS MGR	005	1.60	54.76
24				MICHEL, CRAIG V	A050	01YAH			SR MKT RECH PROD ANAL	005	1.60	49.64
25				RODRIGUEZ, TRIANA P	A040	01UB4			CMST SVC FIELD SPECIALI	361	1.00	39.96
26				GONZALEZ, NIKIA	A060	01YHA			SR PRODUCT EVAL ANALYST	005	1.60	1.93
27				BECK, VERNON V	A040	01YHC			C/I ANALYST I	005	1.60	41.75
28				DOLING, GUSTAVO	A070	01UB3			C/I SPECIALIST I	005	1.60	34.52
29				GUY, JOHN A	A070	01YER			SR PRODUCT MANAGER	078	1.60	55.60
30				GARR, D E	A060	01YER			PRODUCT MANAGER	005	1.60	438.00
31				LOPEZ, RICHARD	A070	01UB3			C/I SPECIALIST I	005	1.60	44.84
32				COLACINO, FRANCIS	A080	01YHR			SUPERVISOR NEW PROGRAMS	005	1.60	54.90
33				GILES, HERBERT B	A030	01UB5			CMST SVC FIELD SPECIALI	361	1.00	56.86
34				HARTNICK, DONALD B	A060	01UB3			C/I SPECIALIST II	005	1.60	4.73
35				ORIA, MARLEN A	A050	01UB3			MAJ ACCT MGR I	361	2.00	10.63
36				AGER, ADER BRIAN RICHARD	A070	01DE4			ENERGY MGT SPEC	810	128.00	53.65
37				LIBBY, LIBBY ROBERTA B	A050	01YIF			SR ADMINISTRATIVE SPEC	508	50	2,336.00
38				HAZEL, HAZEL ALFREDA Y	A070	01DCC			FIELD REP I - C/I	361	2.00	8.28
39				THURCH, THURCH ADRIENNE B	A040	01YIF			ADMINISTRATIVE SPEC	810	2.25	38.78
40				WILSON, WILSON C J	A070	01DE4			ENERGY MGT SPEC	588	2.25	23.74
41												44.52
42	*TOTAL ACCOUNT 908140											
43	*TOTAL PRNAME C/I EFFICIENT MOTORS PGM										194.55	4,448.19
44											194.55	4,448.19
45												
46												
47												
48												
49												
50												

000187

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRHT
-----	-----	-----	-----	-----	---	----	---	----	-----	---	-----	-----
19604	C/I EFFICIENT LIGHTING	908170								365	.00	953.91
2				NELSON, L S	A070	01UR3			C/I SPECIALIST I	357	-6.40	-214.48
3				DARGENTO, R J	A050	01UR3			MAJ ACCT MGR I	361	60.32	1,609.84
4				BISHOP, ROBERT V	A060	01YKA			END-USE RESEARCH COORD	085	6.40	204.32
5				COOK, PATRICIA S	A020	01YJC			C/I ANALYST II	085	6.08	118.77
6				SHEARAN, JOHN K	A060	01YEC			PROGRAM MGR-C/I	085	6.40	172.64
7				HENDEZ, ELEAN BALL	A050	01UR3			MAJ ACCT MGR I	360	23.10	579.52
8				ANDERSON, E A	A050	01UR3			MAJ ACCT MGR I	357	5.68	153.44
9				CARLYLE, R F	A060	01UJ3			SR MAJ ACCT MGR	365	8.46	311.97
10				SHAPIRO, NURAN M	A070	01YHR			MARKET PLANNING MGR	085	6.40	219.76
11				WEBB, C J	A060	01UR4			CUST SVC FIELD SPECIAL I	361	59.63	1,560.79
12				DALTON, H C	A050	01UR3			MAJ ACCT MGR I	357	52.64	1,289.02
13				PHILO, MICHAEL C	A060	01UJ3			SR MAJ ACCT MGR	357	36.76	1,060.48
14				NILSON, ANNE F	A060	01UJ3			SR MAJ ACCT MGR	357	9.36	308.76
15				CHALTES, R C	A050	01UR3			MAJ ACCT MGR I	365	23.26	695.67
16				GRILLO, D F	A050	01UR3			MAJ ACCT MGR I	365	12.16	370.58
17				HOPWOOD, V J	A050	01UR3			MAJ ACCT MGR I	365	15.50	511.50
18				WILLIAMS, BRENDA A	A050	01YFC			SR C/I ANALYST	085	6.40	198.32
19				SUCCIABILI, DOUGLAS	A050	01UR5			CUST SVC FIELD SPECIAL I	360	115.75	2,287.51
20				EASTERLING, R K	A050	01UR3			M/J ACCT MGR I	357	1.06	36.32
21				HIERBA, H E	A050	01UR3			MAJ ACCT MGR I	365	15.56	574.61
22				RAYMOND, DANIEL J	A050	01UR3			MAJ ACCT MGR I	365	11.00	266.56
23				STOFF, J R	A060	01YFC			PROGRAM MGR-C/I	085	6.40	196.56
24				BASHNEVO, MARIA GEMA	A050	01UR3			MAJ ACCT MGR I	361	16.58	466.63
25				MONHE, JEFFREY J	A050	01UR3			MAJ ACCT MGR I	357	8.86	262.60
26				GARCIA, JOSEPH	A060	01YHR			PROD DEVELOP SR ANALYST	085	6.40	182.72
27				ARCHER, JOHN P, II	A050	01UR3			MAJ ACCT MGR I	365	15.62	426.88
28				DANIEL, JOHN M	A050	01UR3			MAJ ACCT MGR I	360	12.00	303.75
29				DANN, ANNETTE M	A050	01UR3			MAJ ACCT MGR I	360	28.07	736.75
30				SCUDERS, G D	A050	01ATY			DESIGN ENG FIELD SPEC I	357	202.66	4,080.78
31				WISHARD, V M	A050	01UR3			MAJ ACCT MGR I	365	22.26	733.92
32				WELLEN, W J	A060	01UR4			CUST SVC FIELD SPECIAL I	357	109.38	2,737.36
33				ABOYIT, E TODD	A050	01UR3			MAJ ACCT MGR I	361	43.50	1,309.80
34				TRAMONTANO, DEAN J	A050	01UR3			MAJ ACCT MGR I	365	1.00	25.05
35				JOHNSON, D H	A100	01UR2			AREA MGR COMM SVC	357	6.40	290.28
36				NIX, JOHN H	A060	01UR3			C/I SPECIALIST II	361	3.36	94.12
37				BOONE, ALBERTO	A070	01YCC			SR PROD MGR	085	6.40	267.66
38				BRANDT, C D	A110	01YFX			MGR C/I MARKETING	085	6.40	295.20
39				BALDON, F W	A050	01UR3			MAJ ACCT MGR I	365	26.60	811.80
40				GUTIERREZ, J P	A060	01UR3			MAJ ACCT MGR II	357	6.84	178.70
41				LANGLEY, D E	A060	01UJ3			SR MAJ ACCT MGR	365	15.33	498.67
42				COPE, I G	A050	01UR3			MAJ ACCT MGR I	361	16.16	436.57
43				MORRISON, BLAKE R	A070	01UR3			C/I SPECIALIST I	085	6.68	157.62
44				ANTON, G J	A060	01YAK			MCT RECH BRGO ANAL I	085	6.40	179.60

000188

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19604	C/I EFFICIENT LIGHTING	908170	0000	KINZ, THOMAS C	A060	01UR3	C/I SPECIALIST II	357	3.20	84.90
2				LASAGA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MKTG	085	6.40	219.04
3				COOKE, C B	A050	01UR3	MAJ ACCT MGR I	361	.28	7.38
4				HEWLEY, W A	A060	01UR3	C/I SPECIALIST II	360	19.20	519.84
5								357	4.28	112.58
6				CAIN, C V	A050	01UR3	MAJ ACCT MGR I	357	4.64	193.54
7				FERRER, RANON	A060	01UR3	SR MAJ ACCT MGR	365	16.82	535.77
8				BLOCH, P C	A050	01UR3	MAJ ACCT MGR I	357	10.64	295.26
9				POWITZ, KEITH P	A050	01UR3	MAJ ACCT MGR I	360	11.00	309.93
10				NESTOR, JOSEPH C	A070	01YHC	COMPETITIVE ASSESS MGR	085	6.40	198.56
11				BLONDET, LILLIAN P	A050	01UR3	MAJ ACCT MGR I	361	.00	-3.75
12				THORSON, MARK A	A050	01UR3	MAJ ACCT MGR I	360	34.35	994.01
13				MECCIO, CRAIG V	A050	01YAH	SR MGT RESCH PROG ANAL	085	6.40	159.81
14				DIAT, OSCAR J	A050	01UR3	MAJ ACCT MGR I	361	47.02	1,332.43
15				ADDER, P A, JR	A050	01UR3	MAJ ACCT MGR I	365	4.80	157.81
16				WYCHER, JOHN P	A060	01UR3	C/I SPECIALIST II	361	.14	4.34
17				COALING, J H	A050	01UR3	MAJ ACCT MGR I	365	26.84	706.58
18				BABER, RICHARD F	A050	01UR3	MAJ ACCT MGR I	365	6.00	193.87
19				LIPINSKI, THOMAS M	A060	01UR7	DISTR SVR ANALYST I	360	78.76	1,917.32
20				SCHMITT, KATHY I	A050	01UR5	CUST SVC FIELD SPECIALI	360	82.50	1,591.23
21				RODRIGUEZ, TRIANA P	A060	01UR4	CUST SVC FIELD SPECIALI	361	67.12	1,621.79
22				LEBA, R A	A060	01UR4	CUST SVC FIELD SPECIALI	361	219.36	5,207.06
23				MARSTRI, VICTOR J	A050	01UR3	MAJ ACCT MGR I	361	42.14	1,170.45
24				MILLARS, S G	A060	01UR3	SR MAJ ACCT MGR	361	16.58	487.25
25				RODRIGUEZ, H G	A060	01UR3	SR MAJ ACCT MGR	365	17.90	617.33
26				OTTO, E F, JR	A050	01UR3	MAJ ACCT MGR I	361	27.12	649.87
27				GONZALEZ, MIRIA	A060	01YHA	SR PRODUCT EVAL ANALYST	085	6.40	166.99
28				COHEN, A D	T125	05017	GRINDMAN - SU	361	19.20	502.57
29				BECK, VERNON V	A060	01YHC	C/I ANALYST I	085	6.40	138.10
30				BLITZ, ARTURO	A060	01YH5	SR POWER CODES	361	2.28	62.70
31				CANCIO, EDWARD P	A050	01UR3	MAJ ACCT MGR I	365	11.54	324.12
32				YORWELL, I, PHILIP	A060	01UR4	CUST SVC FIELD SPECIALI	357	50.80	1,195.69
33				DOMINGUEZ, GUSTAVO	A070	01UR3	C/I SPECIALIST I	085	6.40	721.60
34				CAMPBELL, W P	A070	01YHA	DIST ENG & OPER PRIN F	360	2.02	62.43
35				KELLY, WINTON E, JR	A050	01UR3	MAJ ACCT MGR I	360	24.00	586.50
36				CHARMAN, BEBECCA M	A060	01UR3	SR MAJ ACCT MGR	361	1.00	28.38
37				WATDA, G F	A050	01UR3	MAJ ACCT MGR I	361	64.72	1,419.86
38				COBB, DAVID G	A060	01UR3	SR MAJ ACCT MGR	365	15.76	573.86
39				FRANK, J I	A050	01UR3	MAJ ACCT MGR I	365	.14	4.42
40				QUINN, J J	A050	01UR3	MAJ ACCT MGR I	365	34.00	904.96
41				WILLMAN, LINDA I	A050	01UR3	MAJ ACCT MGR I	365	15.41	394.29
42				LEHR, J C, JR	A050	01UR3	MAJ ACCT MGR I	357	6.92	192.28
43				ARTZ, VICTOR	A050	01UR3	MAJ ACCT MGR I	365	5.12	118.79
44				GONZALEZ, W A, JR	A050	01UR3	MAJ ACCT MGR I	361	2.88	87.44

000189

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	---	---	-----	---	-----	-----
19604 C/I EFFICIENT LIGHTING	908170	LYERLY, JENNETTE, SUEA	A050	01U83	MAJ ACCT MGR I	360	24.00	576.65
2		GANS, D E	A060	01YF8	PRODUCT MANAGER	085	166.40	4,663.36
3		GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II	360	24.00	566.10
4		STIMONS, J W	A030	01U85	CUST SVC FIELD SPECIALI	357	38.14	821.92
5		LOPEZ, RICHARD	A070	01UK3	C/I SPECIALIST I	085	6.40	219.54
6		TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	365	14.00	343.36
7		LANE, JORGE J	A040	01U84	CUST SVC FIELD SPECIALI	360	40.00	975.00
8		WRIGHT, JOCELYN M	A040	01U84	CUST SVC FIELD SPECIALI	360	24.00	588.80
9		KNIGHT, MICHEL J	A050	01U83	MAJ ACCT MGR I	357	21.56	524.96
10		BLAIR, DAVID B	A050	01U83	MAJ ACCT MGR I	365	9.71	226.24
11		CONACINO, FRANCIS	A080	01YH8	SUPERVISOR NEW PROGRAMS	085	6.40	227.44
12		HODIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	365	15.61	367.29
13		DANILEWSKI, W E, JR	A060	01UJ3	SR MAJ ACCT MGR	360	8.80	255.37
14		WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	1.50	55.32
15		GAGER, HERBERT B	A030	01U85	CUST SVC FIELD SPECIALI	361	97.60	2,305.81
16		HEMBERY, BILLY H	A050	01U83	MAJ ACCT MGR I	360	29.40	897.44
17		CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	28.48	1,017.10
18		GERNE, K F, JR	A050	01U83	MAJ ACCT MGR I	357	3.96	123.91
19		HALL, TERRY L	A050	01U83	MAJ ACCT MGR I	360	3.75	99.23
20		WILLIAMS, GEISHA J	A100	01UR2	AREA MGR COMM SVC	361	11.20	470.57
21		TRENDLE, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	58.80	1,331.80
22		CLINCK, BRYAN J	A050	01U83	MAJ ACCT MGR I	365	31.36	796.43
23		PARTIN, LEROY M	A050	01U83	MAJ ACCT MGR I	365	15.62	515.32
24		BLACK, T M	A050	01U83	MAJ ACCT MGR I	361	67.22	1,876.60
25		BARTWICK, RONALD B	A060	01UK3	C/I SPECIALIST II	085	6.40	162.51
26		SMITH, DAVID A	A050	01U83	MAJ ACCT MGR I	357	3.00	76.39
27		CLAREATH, J G	A060	01UJ3	SR MAJ ACCT MGR	345	3.00	92.81
28		ROSTIC, VEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	357	16.72	514.97
29		LICORA, LARRY	A050	01U83	MAJ ACCT MGR I	361	5.36	168.25
30		ROSE, JACK A	A050	01U83	MAJ ACCT MGR I	361	14	3.33
31		BERNARD, F R	A050	01U83	MAJ ACCT MGR I	365	49.12	1,359.84
32		OSTA, MARLEN A	A050	01U83	MAJ ACCT MGR I	361	26.90	707.62
33		AGNEW, AGNEW, P D	D070	01Q64	ENERGY MGT SPEC	584	25	4.43
34		ALVAR, ALVAREZ, G R	D070	01QCC	FIELD REP I - C/I	361	21.06	626.36
35		ALVAREZ, CLARIDE	D050	01X1F	SR ADMINISTRATIVE SPEC	584	2.00	22.73
36		ANDER, ANDERSON, LYNDIA	D060	01XJ6	DUCT SYSTEM SPECIALIST	584	25	3.13
37		AMER, ALBERTO, E H	D080	01QCD	SR FIELD REP - C/I	360	26.00	566.00
38		BASKI, BASTON, SHARON I	D060	01X1E	ADMINISTRATIVE SPEC	588	50	6.57
39		BARTO, BASTON, JOHN C	D060	01QCB	FIELD REP II - C/I	360	16.00	267.00
40		BER, A BER, ALAN	D070	01QCC	FIELD REP I - C/I	360	26.00	680.00
41		BOYK, BOYK, IVY B	D060	01QX2	LRG COMM/INSTRUMENT-ASST	357	8.00	175.00
42		CANTO, CANTRES, WANDA B	D060	01X1E	ADMINISTRATIVE SPEC	584	25	3.63
43		CHARN, CHARNEILL, TERESA J	D050	01X1F	SR ADMINISTRATIVE SPEC	360	2.00	28.83
44		CHART				360	45.00	799.20
45								
46								
47								
48								
49								
50								

000190

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
9604	C/I EFFICIENT LIGHTING	908170	DAVIE	DAVIES ELICKINGER, NA	D070	010E4	ENERGY MGT SPEC	474	51.25	910.33
1			DE YO	DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	11.20	154.70
1			DIAZ	DIAZ, OSCAR J	A050	01U03	MAJ ACCT MGR I	361	10.08	156.60
1			DILEL	DILELLA, GELYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	11.20	177.94
1			DONAH	DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	41.75	855.88
1			ECHES	ECHESOVEN, C O	D070	010CC	FIELD REP I - C/I	361	19.64	411.22
1			EMMON	EMMONS, M G	D060	010E5	ENERGY MGT CONSULTANT	219	9.00	172.13
1			FLENI	FLENI, WILLIAM T	D040	01X16	DUCT SYSTEM SPECIALIST	588	.25	3.19
1			FRICK	FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	27.94	506.40
0			GAMNO	GAMMON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	24.00	440.20
1			GRAFF	GRAFFIO, JOHN	D070	010E4	ENERGY MGT SPEC	810	22.25	423.86
2			HARRI	HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	1.00	20.94
3			JONES	JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	55.00	1,171.50
4			KEENE	KEENE, J K	D060	010E5	ENERGY MGT CONSULTANT	595	.25	4.10
5			KNOTT	KNOTT, J G	D070	010E4	ENERGY MGT SPEC	220	16.00	304.00
6			LACHA	LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	5.00	104.69
7			LARSE	LARSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	3.00	42.45
8			LEIKA					810	15.75	329.77
9			LIBBY	LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	3.50	57.96
0			HAZEL	HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	67.66	1,311.76
1			MCNUT	MCNUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	87.00	1,555.13
2			MESE	MESE, P J	D070	010E4	ENERGY MGT SPEC	588	10.00	209.38
3			MIMS	MIMS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	64.50	1,316.61
4			MORRI	MORRIS, ROBERT S	D070	010E4	ENERGY MGT SPEC	450	5.00	75.88
5			PELL	PELL, GEISHA E	D050	01X1F	SR ADMINISTRATIVE SPEC	450	.25	3.39
6			PEREZ	PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	103.50	2,167.03
7			PERO	PERO, ADOLPH H	D070	010E4	ENERGY MGT SPEC	474	.25	4.44
8			POWEL	POWELL, JOSEPH E, JR	D060	010E5	ENERGY MGT CONSULTANT	584	12.00	191.25
9			SANDR	SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	16.00	246.40
0			SCOTT	SCOTT, NANCY H	D060	010X2	LSG COMM/INDUSTRI-ASST	361	11.20	187.26
1			SHOOS	SHOOSMUTH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	29.15	506.49
2			THROW	THROW, ADRIENNE R	D060	01X1F	ADMINISTRATIVE SPEC	810	1.75	18.44
3			WALK					450	.50	7.04
4			WILES	WILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	7.75	134.74
6			WILLI	WILLIAMS, JUDITH D	D060	010E5	ENERGY MGT CONSULTANT	110	1.75	32.48
6			WILSO	WILSON, C F, JR	D080	010CD	SR FIELD REP - C/I	357	24.00	546.00
7			WILSON	WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	75.75	1,566.14
8			WOOTE	WOOTE, G C, III	D070	010CC	FIELD REP I - C/I	361	7.54	158.29
9			WYNN	WYNN, MARK P	D080	010CD	SR FIELD REP - C/I	360	24.00	545.41
0										
TOTAL ACCOUNT 908170									3960.49	96,689.53
TOTAL PROGRAM C/I EFFICIENT LIGHTING									3960.49	96,689.53
3										
4	C/I HIGH EFFIC DX A/C	908150						365	.00	.00
5										
6										
7										
8										
9										
0										

000191

fpec.fex

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
9604 C/I HIGH EFFIC DX A/C	908150	NELSON, L. S.	A070 01UR3	C/I SPECIALIST I	357	77.60	2,600.57
		DARGENTO, R. J.	A050 01UR3	MAJ ACCT MGR I	361	10.76	286.22
		HENDEZ, RUBEN BALL	A050 01UR3	MAJ ACCT MGR I	360	9.24	231.81
		ANDERSON, E. A.	A050 01UR3	MAJ ACCT MGR I	357	6.63	179.09
		CARLYLE, B. F.	A050 01UR3	SR MAJ ACCT MGR	365	1.19	42.34
		RIFFLE, V. J.	A050 01YV8	PROGRAM MGR-RES SUPPT	078	2.40	80.46
		MEER, C. J.	A050 01UR4	CUST SVC FIELD SPECIALI	361	33.18	871.40
		DALTON, H. C.	A050 01UR3	MAJ ACCT MGR I	357	5.24	128.32
		PHILO, MICHAEL C.	A050 01UR3	SR MAJ ACCT MGR	357	3.41	98.36
0		WILSON, ANNE F.	A050 01UR3	SR MAJ ACCT MGR	357	5.51	181.77
1		SCHISMAN, DAVID F.	A070 01YV8	SR PRODUCT MANAGER	078	2.40	90.30
2		CHALKER, E. C.	A050 01UR3	MAJ ACCT MGR I	365	.06	1.85
3		GRILLO, S. E.	A050 01UR3	MAJ ACCT MGR I	365	.0	1.59
4		HOPKINS, W. J.	A050 01UR3	MAJ ACCT MGR I	365	20.55	678.15
5		EASTERLING, R. K.	A050 01UR3	MAJ ACCT MGR I	357	.39	12.87
6		ANDREOLAS, M. J.	A050 01YV8	PROGRAM MGR-RES SUPPT	078	2.40	70.44
7		NIEBLA, N. E.	A050 01UR3	MAJ ACCT MGR I	365	.25	5.97
8		HUSTO, LEONOR M.	A070 01YV4	SUPV RES SYSTEM SUPPORT	078	2.40	77.23
9		WATWOOD, DANIEL J.	A050 01UR3	MAJ ACCT MGR I	365	1.00	22.41
0		RASHNEED, MARIA GENA	A050 01UR3	MAJ ACCT MGR I	361	.16	2.33
1		MCWILLIE, JEFFREY J.	A050 01UR3	MAJ ACCT MGR I	357	1.44	42.76
2		ARCHER, JOHN F., II	A050 01UR3	MAJ ACCT MGR I	365	4.98	190.70
3		DANIEL, JOHN H.	A050 01UR3	MAJ ACCT MGR I	360	4.80	121.50
4		DANN, ANNETTE M.	A050 01UR3	MAJ ACCT MGR I	360	22.00	577.24
5		DEWEY, C. V.	A050 01YV8	SUPERVISOR NEW PROGRAMS	078	2.40	79.38
6		SCUDERS, G. D.	A050 01ATX	REGIONAL MGR FIELD SPEC I	357	22.24	448.08
7		COCKFIELD, JANESE C.	A050 01YV8	ANALYST II-RES SUPPORT	078	2.85	47.60
8		WERNER, W. M.	A050 01UR3	MAJ ACCT MGR I	365	7.77	256.48
9		WELLEN, R. J.	A050 01UR4	CUST SVC FIELD SPECIALI	357	.93	22.89
0		GRANT, F. TODD	A050 01UR3	MAJ ACCT MGR I	361	10.57	318.30
1		SCHWARTZ, J. D.	A070 01YV8	SR PRODUCT MANAGER	078	2.40	90.93
2		JOHNSON, D. H.	A100 01UR2	AREA MGR COMM SVC	357	2.40	112.23
3		WIV, JOHN H.	A050 01UR3	C/I SPECIALIST II	361	15.36	430.28
4		BALOGH, F. V.	A050 01UR3	MAJ ACCT MGR I	365	7.60	250.80
5		GUTIERREZ, J. P.	A050 01UR3	MAJ ACCT MGR II	357	1.64	37.62
6		LANEY, D. P.	A050 01UR3	SR MAJ ACCT MGR	365	4.85	222.64
7		COPE, I. G.	A050 01UR3	MAJ ACCT MGR I	361	3.28	101.28
8		SOLIS, A. B.	A050 01YV8	PROD DEVELOP ANALYST I	078	2.40	72.00
9		HUGHES, F. G.	A110 01YV3	MGR RESID & GEN MGR MGT	078	2.40	126.06
0		KINZ, THOMAS C.	A050 01UR3	C/I SPECIALIST II	357	8.20	277.14
1		COOK, C. R.	A050 01UR3	MAJ ACCT MGR I	361	.08	2.31
2		SPLEY, M. A.	A050 01UR3	C/I SPECIALIST II	360	9.60	259.92
3					357	.48	12.64
4		MCMURRAY, JOHN	A050 01YV4	RESEARCH ASSOCIATE	078	2.40	65.82

000182

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19604	C/I HIGH EFFIC DX A/C	908150		CAIN, C M	A050	01UB3	MAJ ACCT MGR I	357	.24	25.54
2				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.81	24.20
3				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	2.24	62.16
4				POWITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	1.00	28.18
5				PLANAS, CARLOS A	A050	01YXB	SR ANALYST-RES SUPPORT	078	2.40	70.14
6				BLOMDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	361	.00	-1.07
7				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	4.28	121.78
8				ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I	365	1.23	40.77
9								078	2.40	248.09
10				HODGINS, JOHN P	A060	01UB3	C/I SPECIALIST II	361	.04	1.24
11				COMLINO, J R	A050	01UB3	MAJ ACCT MGR I	357	1.44	37.91
12				BARGER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	5.00	161.56
13				SCHMITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIALI	360	1.40	27.00
14				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	44.52	1,075.72
15				LLERA, R A	A040	01UB4	CUST SVC FIELD SPECIALI	361	.96	22.79
16				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	.04	1.11
17				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	8.78	258.03
18				GARCIA, ANA H	A100	01YH3	MGR MKTG SUPPORT	078	2.40	87.90
19				RODRIGUEZ, N G	A060	01UJ3	SR MAJ ACCT MGR	365	2.17	74.84
20				OTTO, S E., JR	A050	01UB3	MAJ ACCT MGR I	361	3.32	79.56
21				COHEN, A D	T125	05757	GROUNDMAN - BU	361	4.72	123.55
22				MAS, L J	A070	01YUB	SR PROGRAM MGR-RES SUPP	078	2.40	83.67
23				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	.36	9.90
24				SPRINKLE, D B	A060	01YFB	PRODUCT MANAGER	078	2.40	60.57
25				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	.25	6.95
26				TORRELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	1.80	43.37
27				KELLY, VINTON E., JR	A050	01UB3	MAJ ACCT MGR I	360	9.00	234.60
28				OTT, JOHN A	A070	01YEB	SR PRODUCT MANAGER	078	2.40	95.70
29				AVELLO, FRANCISCO A	A070	01YH8	MARKET PLANNING MGR	078	2.40	90.39
30				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	.20	6.36
31				CORN, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	365	2.41	87.75
32				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	.06	2.05
33				BUTHIG, THOMAS F	A060	01YHC	PRIN MKT PLNG SUPP ANAL	078	2.40	84.81
34				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	6.98	176.15
35				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I	357	.72	20.01
36				ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	.50	9.59
37				RISLEY, R B	A060	01UB3	C/I SPECIALIST II	360	9.60	263.04
38				GONZALEZ, N A., JR	A050	01UB3	MAJ ACCT MGR I	361	2.75	83.50
39				LYERLY-JENNETTE, BURA	A050	01UB3	MAJ ACCT MGR I	360	9.60	230.66
40				GARDNER, R LANCE	A060	01UB3	C/I SPECIALIST II	360	9.60	226.44
41				SIMMONS, J M	A030	01UB5	CUST SVC FIELD SPECIALI	357	10.24	220.67
42				DEL CUETO, R A	A060	01YHA	SR PRODUCT EVAL ANALYST	078	2.40	79.65
43				MIDDLETON, D ALAN	A050	01YXB	SR ANALYST-RES SUPPORT	078	2.40	59.64
44				LAMBLAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	16.00	390.00
45										
46										
47										
48										
49										
50										

000193

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	---	-----	-----
19604 C/I HIGH EFFIC DX A/C	908150	WRIGHT, JOCELYN M	A040 01UC4	CUST SVC FIELD SPECIALI	360	9.60	235.52
2		KHOURY, MICHEL J	A050 01UB3	HAJ ACCT MGR I	357	1.71	41.64
3		BLARY, DAVID R	A050 01UB3	HAJ ACCT MGR I	365	1.64	38.28
4		MODLIN, JEFFREY	A050 01UB3	HAJ ACCT MGR I	365	6.99	173.00
5		DANIELSEN, V E, JR	A060 01UJ3	SR HAJ ACCT MGR	360	2.40	68.62
6		WHITAKER, D C	A060 01UJ3	SR HAJ ACCT MGR	365	1.00	36.88
7		SUGGS, CLAUDE ROBERT	A070 01YP8	MARKET PLANNING MGR	078	2.40	80.58
8		GAGER, HERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	21.60	510.30
9		HEMBERRY, BILLY H	A050 01UB3	HAJ ACCT MGR I	360	8.80	268.63
10		GALLEJA, R A	A060 01UC3	C/I SPECIALIST II	361	1.48	52.85
11		GENWE, K F, JR	A050 01UB3	HAJ ACCT MGR I	357	4.11	128.72
12		HALL, TERRY L	A050 01UB3	HAJ ACCT MGR I	360	2.00	52.93
13		WILLIAMS, DEISHA J	A100 01UB2	AREA MGR COMM SVC	361	3.20	137.45
14		LIMA, ANGELA A	A050 01YP8	SR MGT PLNG ANLYST	078	2.40	66.66
15		TRENDEL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	5.30	120.05
16		OLNICK, BRYAN J	A050 01UB3	HAJ ACCT MGR I	365	.06	1.58
17		PARTIN, LEROY H	A050 01UB3	HAJ ACCT MGR I	365	6.98	230.21
18		PRIETO, ROSA NOVO	A050 01A23	FIELD REP SUPV II	810	.00	-3.12
19		BLACK, T M	A050 01UB3	HAJ ACCT MGR I	361	.44	12.27
20		PARTNICK, RONALD B	A060 01UC3	C/I SPECIALIST II	085	24.00	614.46
21		FLETCHER, S W	A060 01Y2A	END-USE RESEARCH COORD	078	2.40	70.51
22		DUMMETT, HOLLY R	A070 01YU8	SR PROGRAM MGR-RES SUPP	078	2.40	80.14
23		BOSTIC, KERRIC A, JR	A060 01UJ3	SR HAJ ACCT MGR	357	4.02	123.81
24		LLODRA, LARRY	A050 01UB3	HAJ ACCT MGR I	361	1.09	30.88
25		ROSE, JACK A	A050 01UB3	HAJ ACCT MGR I	361	.04	.95
26		BERNARD, F B	A050 01UB3	HAJ ACCT MGR I	365	.50	12.33
27		ORLA, MARLEN A	A050 01UB3	HAJ ACCT MGR I	361	.52	12.14
28		AGER, AGER, BRIAN RICHARD	D070 010E4	ENERGY MGT SPEC	810	57.75	1,053.94
29		AGNEW AGNEW, P D	D070 010E4	ENERGY MGT SPEC	586	2.00	35.43
30		ALVAR ALVAREZ, G R	D070 010CC	FIELD REP I - C/I	361	22.20	453.32
31		ALVAREZ, CLARIDE	D050 01X1F	SR ADMINISTRATIVE SPEC	854	10.00	113.43
32		ANDER ANDERSON, LYNDIA	D060 01XA6	DUCT SYSTEM SPECIALIST	586	.25	3.13
33		ANDUS ANDUSTO, E M	D080 010CD	SR FIELD REP - C/I	360	16.00	364.00
34		BASKI BASKIN, SHARON I	D060 01X1E	ADMINISTRATIVE SPEC	588	.50	6.57
35		BASTO BASTON, JOHN C	D060 010CB	FIELD REP II - C/I	360	24.00	370.51
36		BENSO BENSON, P H	D070 010E4	ENERGY MGT SPEC	720	8.25	156.54
37		BER, A BER, ALAN	D070 010CC	FIELD REP I - C/I	360	16.00	320.00
38		BOONE BOONE, V H	D070 010E4	ENERGY MGT SPEC	864	9.25	193.67
39		CANOE CANOES, J A	D070 010E4	ENERGY MGT SPEC	810	.00	-1.02
40		CANTS CANTRES, MANDA B	D060 01X1E	ADMINISTRATIVE SPEC	586	.50	7.26
41		CARR, CARR, ORLANDO	D070 010E4	ENERGY MGT SPEC	810	.00	.00
42		CRABT			360	6.85	115.48
43		CRAVE CRAVEN, R KENNETH	D070 010E4	ENERGY MGT SPEC	219	25.00	505.94
44		CROW, CROW, B R	D070 010E4	ENERGY MGT SPEC	810	.00	.00
45							
46							
47							
48							
49							
50							

000194

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CCDE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
-----	-----	---	----	-----	---	-----	-----
1 9604 C/I HIGH EFFIC DX A/C	908150 DE YO DE YOUNG, JOYE L	D050 01X1F		SR ADMINISTRATIVE SPEC	361	3.20	44.20
2	DIAZ, DIAZ, OSCAR J	A050 01U83		MAJ ACCT MGR I	361	2.88	44.74
3	DILEL DILELLA, GELSYS G	D050 01X1F		SR ADMINISTRATIVE SPEC	361	3.20	50.84
4	DONAH DONAH, GARY W	D070 010E4		ENERGY MGT SPEC	810	39.75	814.88
5	ECHEG ECHEGUYEN, C O	D070 010CC		FIELD REP I - C/I	361	1.12	23.43
6	EGUAR EGURAS, C L	D070 010E4		ENERGY MGT SPEC	810	1.68	35.18
7	EMMON EMMONS, M G	D060 010E5		ENERGY MGT CONSULTANT	219	32.75	626.35
8	FLEMI FLEMING, WILLIAM T	D040 01XJ6		DUCT SYSTEM SPECIALIST	588	.50	8.38
9	FRICK FRICKE, PEGGY C	D070 010CC		FIELD REP I - C/I	361	2.24	40.59
10	GAMMO GAMMON, R H, JR	D080 010CD		SR FIELD REP - C/I	357	3.00	57.53
11	GONZA GONZALEZ, IDANIA	D070 010E4		ENERGY MGT SPEC	810	.82	16.85
12	GRAFF GRAFFEO, JOHN	D070 010E4		ENERGY MGT SPEC	810	46.47	885.26
13	GRECO GRECO, T A	D060 010E5		ENERGY MGT CONSULTANT	219	38.00	677.83
14	GUTIE GUTIERREZ, J C	D070 010E4		ENERGY MGT SPEC	810	.00	-.94
15	HARLE HARLEY, LESLIE A	D060 010E5		ENERGY MGT CONSULTANT	720	23.75	394.25
16	HARLI HARRIS, R F	D070 010E4		ENERGY MGT SPEC	595	40.75	853.21
17	HERNA HERNANDEZ, BETSY G	D040 01X1E		ADMINISTRATIVE SPEC	854	27.00	391.50
18	HOLK, HOLK, ANITA B	D040 01X1E		ADMINISTRATIVE SPEC	595	1.00	14.50
19	INGER INGERDOLL, WILLIAM J	D070 010E4		ENERGY MGT SPEC	810	.00	-1.14
20	JAMES JAMES, ELISE C	D060 010E5		ENERGY MGT CONSULTANT	219	23.00	405.95
21	JONES JONES, DONALD E	D080 010CD		SR FIELD REP - C/I	360	2.00	42.60
22	KESSEL KESSLER, S P	D070 010E4		ENERGY MGT SPEC	595	19.00	359.11
23	KIEL, KIEL, REBRCCA J	D060 010E5		ENERGY MGT CONSULTANT	219	.25	4.58
24	KNOTT KNOTT, J G	D070 010E4		ENERGY MGT SPEC	220	.25	4.75
25	KVARD KVARDIA, K J	D060 010E5		ENERGY MGT CONSULTANT	720	.50	7.42
26	LACHA LACHANCE, J F	D070 010E4		ENERGY MGT SPEC	810	3.20	67.00
27	LEIKA				810	77.71	1,627.05
28	LIBBY LIBBY, ROBERTA B	D050 01X1F		SR ADMINISTRATIVE SPEC	588	2.00	49.68
29	LOCKE LOCKE, N B	D070 010E4		ENERGY MGT SPEC	219	8.75	159.47
30	MATUL MATULAY, PATRICIA D	D050 01X1F		SR ADMINISTRATIVE SPEC	586	.25	4.14
31	HAZEL HAZELIN, ALFREDA Y	D070 010CC		FIELD REP I - C/I	361	21.32	413.33
32	MCHUT MCHUTT, BRIAN R	D070 010E4		ENERGY MGT SPEC	595	46.25	826.72
33	HEALI HEALICK, HAROLD E	D070 010E4		ENERGY MGT SPEC	720	58.00	1,068.65
34	MENDE MENDEZ, MIGUEL	D060 010E5		ENERGY MGT CONSULTANT	219	2.00	31.55
35	MESSE MESSE, P J	D070 010E4		ENERGY MGT SPEC	588	6.00	125.62
36	MIMS, MIMS, THOMAS D	D070 010E4		ENERGY MGT SPEC	588	22.25	454.18
37	MOORS MOORS, WILLIAM D	D060 010E5		ENERGY MGT CONSULTANT	720	.50	8.34
38	MELBO MELBOH, KELLY J	D040 01X1E		ADMINISTRATIVE SPEC	137	20.00	259.00
39	PEDE				595	13.00	166.40
40	PEREZ PEREZ, R A	D070 010CC		FIELD REP I - C/I	361	1.08	22.62
41	PILOR PILGRIN, HELEN G	D070 010E4		ENERGY MGT SPEC	810	.70	11.68
42	PITER PITERA, S THOMAS	D060 010E5		ENERGY MGT CONSULTANT	595	29.25	451.18
43	POMEL POMELL, JOSEPH E., JR	D060 010E5		ENERGY MGT CONSULTANT	586	1.00	15.96
44	RICE, RICE, JULIE S	D060 010E5		ENERGY MGT CONSULTANT	219	8.50	119.10
45							
46							
47							
48							
49							
50							

000195

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT	
19604 C/I HIGH EFFIC DX A/C	908150	RITCH RITCHARDSON, H P	D070	010E4	ENERGY MGT SPEC	810	.00	.00	
2		ROONE ROONEY, JACQUELINE	D070	010E4	ENERGY MGT SPEC	810	.00	.00	
3		SAVIG SAVIGE, RICHARD L	D060	010E5	ENERGY MGT CONSULTANT	586	21.25	351.95	
4		SCALL SCALLAN, SHERRY E	D060	010E5	ENERGY MGT CONSULTANT	720	5.25	82.52	
5		SCOTT SCOTT, MARY H	D060	010X2	LRG COMM/INDUSTRIAL-ASST	361	3.20	53.50	
6		SETTL SETTLEMYRE, G W J	D070	010E4	ENERGY MGT SPEC	219	9.75	200.37	
7		SNOOS SNOOSMITH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	3.00	52.13	
8		THROW THROMER, ADRIENNE R	D040	01X1E	ADMINISTRATIVE SPEC	810	4.25	44.84	
9		WALLA WALLACE, NICHELE	D040	01X1E	ADMINISTRATIVE SPEC	595	6.00	73.73	
10		WILES WILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	586	.25	4.35	
11		WILLE WILLEMS, H A	D070	010E4	ENERGY MGT SPEC	219	10.00	151.50	
12		WILLI WILLIAMS, JUDITH G	D060	010E5	ENERGY MGT CONSULTANT	110	1.75	32.48	
13		WILLIAMS, R P	D060	010E5	ENERGY MGT CONSULTANT	219	1.00	19.38	
14		WILSO WILSON, C F, JR	D080	010CD	SR FIELD REP - C/I	357	3.00	68.75	
15		WILSON, C J	D070	010E4	ENERGY MGT SPEC	586	27.50	568.56	
16		WINFR WINFREY, ROY L	D070	010E4	ENERGY MGT SPEC	595	21.00	422.89	
17		WOOTE WOOTEH, G C, III	D070	010CC	FIELD REP I - C/I	361	5.28	110.52	
18		WYNN, WYNN, MARK P	D080	010CD	SR FIELD REP - C/I	360	16.00	363.58	
19									
20	TOTAL ACCOUNT 908150						1608.50	36,092.91	
21	TOTAL PRGNAME C/I HIGH EFFIC DX A/C						1608.50	36,092.91	
22									
23	C/I HVAC	908590	WILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	2.00	65.98
24			CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	36.00	1,077.31
25			MUCCIARELLI, DOUGLAS	A030	01UB3	CUST SVC FIELD SPECIAL I	360	16.00	316.20
26			HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	2.00	44.83
27			BASHNEVD, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	4.00	98.36
28			MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	6.00	178.13
29			DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	14.00	367.33
30			GAIN, C W	A050	01UB3	MAJ ACCT MGR I	357	8.00	251.00
31			FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	25.00	801.68
32			THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	14.00	405.13
33			ADGER, E A, JR	A050	01UB3	MAJ ACCT MGR I	365	1.00	32.88
34			COALING, J H	A050	01UB3	MAJ ACCT MGR I	365	1.00	26.33
35			RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIAL I	361	4.00	96.66
36			OTTO, E E, JR	A050	01UB3	MAJ ACCT MGR I	361	7.00	167.74
37			TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIAL I	357	4.00	94.15
38			CAMPBELL, V P	A070	01HQ6	DIST ENG & OPERS PRIN E	360	30.00	927.00
39			VAYDA, D F	A050	01UB3	MAJ ACCT MGR I	361	3.00	95.25
40			LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I	357	2.00	55.58
41			GONZALEZ, N A, JR	A050	01UB3	MAJ ACCT MGR I	361	1.00	30.36
42			CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	8.00	285.70
43			OLWICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	26.00	660.74
44			BARTWICK, RONALD R	A040	01UB3	C/I SPECIALIST II	085	8.00	204.82
45									
46									
47									
48									
49									
50									

000196

FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRKRS	PRAMT
.....								
1	9604 C/I HVAC	908590 CRANT				360	6.00	104.86
2		DE YO DE YOUNG, JOYE L	D058 01001		SR ADMINISTRATIVE SPEC	361	4.00	56.40
3		SCOTT SCOTT, NANCY H	D060 01002		LRG COMM/INDUSTRIAL-ASST	361	4.00	68.25
4		WILBO WILSON, C F., JR	D050 01003		SR FIELD REP - C/I	357	2.00	45.50
5								
6	*TOTAL ACCOUNT 908590						238.00	6,558.37
7	*TOTAL PROGRAM C/I HVAC						238.00	6,558.37
8								
9	C/I LOAD CONTROL	908550				365	.00	.00
10		NELSON, L B	A070 01003		C/I SPECIALIST I	357	-2.40	-80.43
11		DACOSTA, R J	A050 01003		MAJ ACCT MGR I	361	2.00	53.20
12		MENDOZA, SUSAN BALL	A050 01003		MAJ ACCT MGR I	360	6.16	154.54
13		ANDERSON, F A	A050 01003		MAJ ACCT MGR I	357	22.63	611.29
14		CARLYLE, B F	A060 01003		SR MAJ ACCT MGR	365	2.27	83.49
15		VEER, C J	A040 01004		CHIEF SVC FIELD SPECIALI	361	.95	24.95
16		DALTON, H C	A050 01003		MAJ ACCT MGR I	357	.24	5.80
17		PHILO, MICHAEL C	A060 01003		SR MAJ ACCT MGR	357	13.41	386.88
18		HILSON, ANNE F	A060 01003		SR MAJ ACCT MGR	357	.51	16.83
19		CHALKER, R C	A050 01003		MAJ ACCT MGR I	365	16.07	480.78
20		GRILLO, G F	A050 01003		MAJ ACCT MGR I	365	10.07	307.27
21		HOGGARD, M J	A050 01003		MAJ ACCT MGR I	365	6.65	219.45
22		EASTERLING, R K	A050 01003		MAJ ACCT MGR I	365	3.89	128.37
23		NIEBLA, H F	A050 01003		MAJ ACCT MGR I	365	16.26	391.57
24		KAYWOOD, DANIEL J	A050 01003		MAJ ACCT MGR I	365	7.00	156.89
25		BASIMUEVO, MARIA GEMA	A050 01003		MAJ ACCT MGR I	361	6.63	159.83
26		LEWIS, JEFFREY J	A050 01003		MAJ ACCT MGR I	357	5.44	161.51
27		ARCHER, JOHN F., II	A050 01003		MAJ ACCT MGR I	365	7.40	202.51
28		DANTEI, JOHN H	A050 01003		MAJ ACCT MGR I	360	3.20	81.00
29		DANN, ANNETTE H	A050 01003		MAJ ACCT MGR I	360	1.00	26.24
30		RODDERS, G D	A030 01003		DESSON BUS FIELD SPEC I	357	.24	4.85
31		WILKINSON, V H	A050 01003		MAJ ACCT MGR I	365	21.40	706.07
32		WILSON, R J	A040 01004		CHIEF SVC FIELD SPECIALI	357	.93	22.89
33		GRANT, E TODD	A050 01003		MAJ ACCT MGR I	361	7.68	231.27
34		TRAMONTANO, DEAN J	A050 01003		MAJ ACCT MGR I	365	5.00	125.25
35		JOHNSON, D M	A100 01002		AREA MGR COMB SVT	357	2.40	112.23
36		RIX, JOHN H	A060 01003		C/I SPECIALIST II	361	.72	20.17
37		BALOGH, F V	A050 01003		MAJ ACCT MGR I	365	14.00	462.00
38		BLASENCIA, ERNESTO	A060 01003		PROGRAM MGR-C/I	013	177.60	5,680.98
39		GUTIERREZ, J P	A040 01003		MAJ ACCT MGR II	357	11.44	298.88
40		LANDLEY, D B	A060 01003		SR MAJ ACCT MGR	365	7.28	236.66
41		CORE, J G	A050 01003		MAJ ACCT MGR I	361	27.28	862.28
42		WILSON, H P	A060 01003		SR SPEC - PWR SUPPLY	953	80.00	2,826.00
43		KING, THOMAS C	A060 01003		C/I SPECIALIST II	357	11.20	310.84
44		COCKE, C B	A050 01003		MAJ ACCT MGR I	361	55.06	1,450.83
45								
46								
47								
48								
49								
50								

000197

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOE	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19604 C/I LOAD CONTROL	908530	BESLEY, W A	A060 01U03	C/I SPECIALIST II	360	6.40	173.28
2					357	1.48	38.95
3		CAIN, C W	A050 01U03	MAJ ACCT MGR I	357	6.24	276.54
4		FERRER, RAMON	A060 01U03	SR MAJ ACCT MGR	365	.86	25.76
5		BLOCH, P C	A050 01U03	MAJ ACCT MGR I	357	4.24	117.66
6		PONITZ, KEITH P	A050 01U03	MAJ ACCT MGR I	360	1.00	28.18
7		BLONDET, LILLIAN P	A050 01U03	MAJ ACCT MGR I	361	.00	-.80
8		THOMSON, MARK A	A050 01U03	MAJ ACCT MGR I	360	9.00	260.44
9		UNALIN, MICHAEL J	A070 01YCC	SR PROG MGR	013	137.60	5,225.37
10		DIAZ, OSCAR J	A050 01U03	MAJ ACCT MGR I	361	13.23	374.91
11		ADDER, E A., JR	A050 01U03	MAJ ACCT MGR I	365	1.31	43.40
12		NICKONS, JOHN P	A060 01U03	C/I SPECIALIST II	361	.03	.93
13					013	177.60	3,552.00
14		COMLING, J N	A050 01U03	MAJ ACCT MGR I	365	4.44	116.89
15		RODRIGUEZ TRIANA, P	A040 01U04	CUST SVC FIELD SPECIALI	361	2.38	57.50
16		ADAMS, R W., JR	A060 01YCA	PROD MGR-STAND OFFR	013	17.60	527.12
17		GIKAS, LOUIS	A060 01YCA	PROD MGR-STAND OFFR	013	17.60	609.18
18					013	17.60	1,661.27
19		LLERA, R A	A040 01U04	CUST SVC FIELD SPECIALI	361	.72	17.09
20		MESTRI, HECTOR J	A050 01U03	MAJ ACCT MGR I	361	.03	.82
21		MELIANS, S G	A060 01U03	SR MAJ ACCT MGR	361	2.51	73.76
22		RODRIGUEZ, M G	A060 01U03	SR MAJ ACCT MGR	365	2.31	79.67
23		OTTO, E E., JR	A050 01U03	MAJ ACCT MGR I	361	11.24	269.31
24		COHEN, A D	T125 03937	GROUNDMAN - SU	361	8.88	232.43
25		BUIZ, ARTURO	A060 01Y03	SR POWER COORD	361	15.78	433.95
26		CANCIO, EDWARD P	A050 01U03	MAJ ACCT MGR I	365	.26	7.40
27		TORRELLI, PHILIP	A040 01U04	CUST SVC FIELD SPECIALI	357	1.80	42.37
28		CAMPBELL, V P	A070 01M06	DIST ENG & OPERS PRIN F	360	2.00	61.80
29		KELLY, WINTON E., JR	A050 01U03	MAJ ACCT MGR I	360	6.40	156.60
30		CHAPMAN, REBECCA M	A060 01U03	SR MAJ ACCT MGR	361	.00	-.01
31		BURRILLO, ALFRED G., J	A050 01U03	MAJ ACCT MGR I	365	20.00	643.75
32		VAYDA, D F	A050 01U03	MAJ ACCT MGR I	361	15.66	497.22
33		CORR, DAVID G	A060 01U03	SR MAJ ACCT MGR	365	9.41	342.66
34		CRANE, J I	A050 01U03	MAJ ACCT MGR I	365	13.07	431.18
35		MARSHAM, CRAIG A	A060 01YEC	PROGRAM MGR-C/I	013	17.60	396.02
36		QUINN, J J	A050 01U03	MAJ ACCT MGR I	365	20.00	533.51
37		REILMAN, LINDA I	A050 01U03	MAJ ACCT MGR I	365	7.41	187.05
38		KOCH, THOMAS P	A070 01Y02	SR PROD MGR-STAND OFFR	013	17.60	530.62
39		LEMB, J C., JR	A050 01U03	MAJ ACCT MGR I	357	2.72	75.59
40		ASTTE, HECTOR	A050 01U03	MAJ ACCT MGR I	365	.53	10.20
41		GONZALEZ, W A., JR	A050 01U03	MAJ ACCT MGR I	361	7.49	233.47
42		LYERLY, JENNIFER, SUSA	A050 01U03	MAJ ACCT MGR I	360	6.40	153.77
43		GARDNER, R LANCE	A060 01U03	C/I SPECIALIST II	360	6.40	150.96
44		SINMONS, J W	A030 01U05	CUST SVC FIELD SPECIALI	357	.24	5.17
45							
46							
47							
48							
49							
50							

000198

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19604	C/I LOAD CONTROL	908550		WRIGHT, JOCELYN M	A040 01UB4			CUST SVC FIELD SPECIALI	360	6.40	157.01
2				KNOLLY, MICHEL J	A050 01UB3			MAJ ACCT MGR I	357	1.71	41.64
3				BLARY, DAVID R	A050 01UB3			MAJ ACCT MGR I	365	1.75	40.76
4				MODLIN, JEFFREY	A050 01UB3			MAJ ACCT MGR I	365	7.41	183.72
5				DANIELEWSKI, W E, JR	A060 01UJ3			SR MAJ ACCT MGR	360	8.00	236.30
6				WHITAKER, D C	A060 01UJ3			SR MAJ ACCT MGR	365	1.00	36.88
7				GAGER, HERBERT B	A030 01UB5			CUST SVC FIELD SPECIALI	361	.80	18.88
8				HEMBERY, BILLY M	A050 01UB3			MAJ ACCT MGR I	360	13.00	396.83
9				CALLIJA, R A	A060 01UK3			C/I SPECIALIST II	361	4.51	161.05
10				GERNE, K F, JR	A050 01UB3			MAJ ACCT MGR I	357	1.11	34.78
11				HALL, TERRY L	A050 01UB3			MAJ ACCT MGR I	360	14.75	390.32
12				WILLIAMS, GEISHA J	A100 01UB2			AREA MGR COMM SVS	361	2.40	100.84
13				TRENDLE, R F	A030 01UB5			CUST SVC FIELD SPECIALI	357	.20	6.80
14				ALTER, NICHOLAS	A999 01YK3			MGR ELECTRIC SVC OFFRS	013	17.60	522.90
15				OLNICK, BRYAN J	A050 01UB3			MAJ ACCT MGR I	365	23.07	586.17
16				PARTIN, LEROY M	A050 01UB3			MAJ ACCT MGR I	365	7.40	244.47
17				BLACK, T H	A050 01UB3			MAJ ACCT MGR I	361	13.67	381.27
18				SMITH, DAVID A	A050 01UB3			MAJ ACCT MGR I	357	5.00	127.31
19				BOSTIC, KERRIC A, JR	A060 01UJ3			SR MAJ ACCT MGR	357	4.02	123.81
20				LLODRA, LARRY	A050 01UB3			MAJ ACCT MGR I	361	4.88	138.24
21				ROSE, JACK A	A050 01UB3			MAJ ACCT MGR I	361	.03	.71
22				BERNARD, F B	A050 01UB3			MAJ ACCT MGR I	365	.52	13.17
23				ORIA, MARLEN A	A050 01UB3			MAJ ACCT MGR I	361	20.43	542.45
24				ALVAR ALVAREZ, G R	D070 010CC			FIELD REP I - C/I	361	1.24	4.90
25				CILIO, CILIO R C	T310 05533			METERMAN A SU	792	14.00	295.27
26				CRISP, CRISP, ELIZABETH H	D050 010C4			TECH-III-POWER DELIVERY	955	240.00	3,330.00
27				DE YO DE YOUNG, JOYE L	D050 01X1F			SR ADMINISTRATIVE SPEC	361	2.40	33.15
28				DEMON, DEMON, AMELIA H	D060 01022			C/I LD MGT FLD TECH	013	158.20	2,617.20
29				DIAZ, DIAZ, OSCAR J	A050 01UB3			MAJ ACCT MGR I	361	2.16	33.54
30				DILEI, DILEI, GLEYS G	D050 01X1F			SR ADMINISTRATIVE SPEC	361	2.40	38.17
31				ECHEG, ECHEGOYEN, C D	D070 010CC			FIELD REP I - C/I	361	.06	1.26
32				FRICK, FRICK, PERRY C	D070 010CC			FIELD REP I - C/I	361	57.03	1,033.67
33				HARRY, HARRY, D C	T310 05533			METERMAN A SU	192	1.50	31.64
34				HOMAR, HOMAR, ALAN P	D070 01021			SR C/I LD MGT FLD TECH	013	114.00	1,967.00
35				KELLE, KELLE, KATHY H	D050 01X1F			SR ADMINISTRATIVE SPEC	013	31.20	430.17
36				LATHO, LATHO, R J	T310 05533			METERMAN A SU	192	6.00	126.54
37				LAVOR, LAVOR, R J	T310 05533			METERMAN A SU	792	16.00	337.44
38				MARTE, MARTELL, JOHN T, JR	T310 05533			METERMAN A SU	192	6.00	137.06
39				MATEL, MATELIN, ALFREDA Y	D070 010CC			FIELD REP I - C/I	361	.03	.58
40				OVER, OVER, S H	T310 05533			METERMAN A SU	492	1.00	21.09
41				PEREZ, PEREZ, R A	D070 010CC			FIELD REP I - C/I	361	.03	.63
42				PRICE, PRICE, R G	D070 01021			SR C/I LD MGT FLD TECH	013	114.00	1,809.36
43				SCOTT, SCOTT, NANCY H	D060 010X2			LRG COMM/INSTRUM-ASST	361	2.40	60.12
44				WHEAT, WHEATLEY, R F	T310 05533			METERMAN A SU	492	4.50	94.91

000199

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19604 C/I LOAD CONTROL	908550 MOOTE MOOTEN, G C, III	0070 01GCC		FIELD REP I - C/I	361	.54	11.31
2							
3	TOTAL ACCOUNT 908550					2173.33	54,836.82
4	TOTAL PRGNAME C/I LOAD CONTROL					2173.33	54,836.82
5							
6	C/I OPBC PROJECT	908180		CARLYLE, B F	A060 01UJ3	SR MAJ ACCT MGR	365 .02 .59
7				NOPOOOD, W J	A050 01UB3	MAJ ACCT MGR I	365 .10 3.17
8				BUCCIARELLI, DOUGLAS	A030 01UB5	CUST SVC FIELD SPECIALI	360 3.00 59.29
9				MIEBLA, N E	A050 01UB3	MAJ ACCT MGR I	365 .02 .39
10				GARCIA, JOSEPH	A060 01YJ8	PROD DEVELOP SR ANALYST	085 56.00 1,598.80
11				ARCHER, JOHN P, II	A050 01UB3	MAJ ACCT MGR I	365 .13 3.46
12				WISNARD, W H	A050 01UB3	MAJ ACCT MGR I	365 .02 .79
13				LANDLEY, D B	A060 01UJ3	SR MAJ ACCT MGR	365 .13 4.16
14				FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	365 .05 1.54
15				POHITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I	360 14.00 394.46
16				ADGER, E A, JR	A050 01UB3	MAJ ACCT MGR I	365 .09 2.63
17				RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365 .14 4.69
18				OTTO, E E, JR	A050 01UB3	MAJ ACCT MGR I	361 4.00 95.85
19				CANCIO, EDWARD P	A050 01UB3	MAJ ACCT MGR I	365 .02 .45
20				REILMAN, LINDA L	A050 01UB3	MAJ ACCT MGR I	365 .13 3.20
21				ARTZ, HECTOR	A050 01UB3	MAJ ACCT MGR I	365 .03 .70
22				BLARY, DAVID R	A050 01UB3	MAJ ACCT MGR I	365 .10 2.37
23				MODLIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	365 .13 3.18
24				DANIELEWSKI, W E, JR	A060 01UJ3	SR MAJ ACCT MGR	360 15.40 452.60
25				GERME, K F, JR	A050 01UB3	MAJ ACCT MGR I	357 5.00 156.57
26				PARTIN, LEROY H	A050 01UB3	MAJ ACCT MGR I	365 .13 4.22
27				BERNARD, F B	A050 01UB3	MAJ ACCT MGR I	365 .04 .88
28				CRABT		360 .50 8.74	
29							
30	TOTAL ACCOUNT 908180					99.18	2,802.75
31	TOTAL PRGNAME C/I OPBC PROJECT					99.18	2,802.75
32							
33	C/I W-C CHILLER REPL PGM 908420					365 .00 .00	
34				NELSON, L S	A070 01UR3	C/I SPECIALIST I	357 76.00 2,546.95
35				DARGENTO, R J	A050 01UB3	MAJ ACCT MGR I	361 36.28 965.04
36				BISHOP, ROBERT V	A060 01YXA	END-USE RESEARCH COORD	085 1.60 51.08
37				COOK, PATRICIA G	A020 01YAC	C/I ANALYST II	085 1.52 29.70
38				SHEAHAN, JOHN K	A060 01YEC	PROGRAM MGR-C/I	085 1.60 43.16
39				HENDEZ, SUSAN BALL	A050 01UB3	MAJ ACCT MGR I	360 12.32 309.08
40				ANDERSON, E A	A050 01UB3	MAJ ACCT MGR I	357 1.05 28.36
41				CARLYLE, B F	A060 01UJ3	SR MAJ ACCT MGR	365 1.15 42.36
42				SHAPIRO, SUSAN H	A070 01YHB	MARKET PLANNING MGR	085 1.60 54.96
43				WEBB, C J	A060 01UB4	CUST SVC FIELD SPECIALI	361 .25 6.57
44				DALTON, H C	A050 01UB3	MAJ ACCT MGR I	357 .60 9.80
45							
46							
47							
48							
49							
50							

000200

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9604 C/I W-C CHILLER REPL PGM 908420			PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	11.35	327.46
2				NILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	.85	28.05
3				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	.26	7.83
4				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	.06	1.89
5				HOPGOOD, W J	A050	01UB3	MAJ ACCT MGR I	365	1.55	51.15
6				WILLIAMS, BRENDA A	A050	01YFC	SR C/I ANALYST	085	1.60	49.58
7				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIAL I	360	.30	5.93
8				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	.65	21.45
9				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	.25	5.97
10				STOFF, L B	A060	01TEC	PROGRAM MGR-C/I	085	1.60	48.64
11				BASHUEVO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	.38	7.34
12				MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	2.40	71.26
13				GARCIA, JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	1.60	45.68
14				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	7.02	192.02
15				DAHIEL, JOHN M	A050	01UB3	MAJ ACCT MGR I	360	6.40	162.00
16				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	.10	2.49
17				SODDERS, G D	A030	01ATX	RESESN BUS FIELD SPEC I	357	.40	8.08
18				WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	.77	25.48
19				WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIAL I	357	1.54	38.15
20				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	1.61	48.49
21				JOHNSON, D H	A100	01UB2	AREA MGR COMM SVS	357	4.00	187.05
22				NIX, JOHN H	A060	01UK3	C/I SPECIALIST II	361	98.08	2,747.48
23				ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	1.60	61.86
24				BRANDT, C D	A110	01YF3	MGR C/I MARKETING	085	1.60	73.80
25				BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	365	1.60	52.80
26				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	2.40	62.70
27				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	9.61	312.40
28				COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	7.77	239.92
29				HORRISON, BLAKE B	A070	01UB3	C/I SPECIALIST I	085	1.12	39.35
30				ANTON, G J	A040	01YAK	MKT RESCH PROG ANAL I	085	1.60	44.90
31				KUKZ, THOMAS C	A060	01UK3	C/I SPECIALIST II	357	54.00	1,503.86
32				LASAGA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MKTG	085	1.60	54.76
33				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	.04	1.05
34				WESLEY, W A	A060	01UK3	C/I SPECIALIST II	360	12.80	346.56
35								357	5.80	152.62
36				CAIN, C V	A050	01UB3	MAJ ACCT MGR I	357	.40	42.56
37				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.81	24.20
38				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	7.40	205.35
39				PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	14.10	397.28
40				WESTON, JOSEPH C	A070	01YHC	COMPETITIVE ASSESS MGR	085	1.60	49.64
41				BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	361	.00	.54
42				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	20.44	591.48
43				MUCCIO, CRAIG V	A050	01YAM	SR MKT RESCH PROG ANAL	085	1.60	39.96
44				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	8.74	247.67
45										
46										
47										
48										
49										
50										

000201

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9604 C/I W-C CHILLER REPL PGM 908420			ADGER, E A., JR	A050	01UB3			MAJ ACCT MGR I	365	1.23	40.77
2				MCCOMB, JOHN P	A060	01UB3			C/I SPECIALIST II	361	.02	.62
3				COMLINO, J H	A050	01UB3			MAJ ACCT MGR I	365	4.40	115.84
4				BARBER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	19.00	613.95
5				LIPINSKI, THOMAS H	A040	01UH7			DISTR SYS ANALYST I	360	1.90	42.46
6				SCHMITT, KATHY L	A030	01UB5			CUST SVC FIELD SPECIALI	360	1.00	19.29
7				RODRIGUEZ TRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	361	.12	2.88
8				LLERA, R A	A040	01UB4			CUST SVC FIELD SPECIALI	361	.48	11.39
9				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	.02	.56
10				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	5.64	165.75
11				RODRIGUEZ, M G	A060	01UJ3			SR MAJ ACCT MGR	365	7.17	247.28
12				OTTO, E E., JR	A050	01UB3			MAJ ACCT MGR I	361	7.16	171.57
13				GONZALEZ, MRLA	A060	01YU4			SR PRODUCT EVAL ANALYST	085	1.60	41.75
14				COHEN, A D	T125	05937			GROUNDMAN - BU	361	.56	14.66
15				BECK, VERNON V	A040	01YHC			C/I ANALYST I	085	1.60	34.52
16				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	.48	13.20
17				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	.25	6.95
18				TORNELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	3.00	70.62
19				DOMINGUEZ, GUSTAVO	A070	01UB3			C/I SPECIALIST I	085	1.60	55.40
20				CAMPBELL, W P	A070	01N06			DIST ENG & OPERS PRIN E	360	1.02	31.51
21				KELLY, WINTON E., JR	A050	01UB3			MAJ ACCT MGR I	360	12.80	312.80
22				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	4.40	139.71
23				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	357	2.35	65.57
24				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	365	.06	2.05
25				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	7.02	177.37
26				LEHR, J C., JR	A050	01UB3			MAJ ACCT MGR I	357	10.20	283.44
27				ARTZE, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	.50	9.59
28				RISLEY, R B	A060	01UB3			C/I SPECIALIST II	360	28.80	789.12
29				GONZALEZ, M A., JR	A050	01UB3			MAJ ACCT MGR I	361	.45	13.66
30				LYERLY-JENNETTE, SUSA	A050	01UB3			MAJ ACCT MGR I	360	12.80	307.55
31				GANS, O E	A060	01YFB			PRODUCT MANAGER	085	1.60	44.84
32				GARDNER, R LANCE	A060	01UB3			C/I SPECIALIST II	360	12.80	301.92
33				SIMMONS, J W	A030	01UB5			CUST SVC FIELD SPECIALI	357	.40	8.62
34				LOPEZ, RICHARD	A070	01UB3			C/I SPECIALIST I	085	1.60	54.90
35				WRIGHT, JOCELYN M	A040	01UB4			CUST SVC FIELD SPECIALI	360	12.80	314.02
36				KHOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	2.85	69.40
37				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	1.64	38.28
38				COLACINO, FRANCIS	A080	01YHB			SUPERVISOR NEW PROGRAMS	085	1.60	56.86
39				MODERN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	7.03	174.20
40				DANIELEWSKI, W E., JR	A060	01UJ3			SR MAJ ACCT MGR	360	2.40	68.62
41				GAGER, HERBERT B	A030	01UB5			CUST SVC FIELD SPECIALI	361	.20	4.73
42				NEWBERRY, BILLY H	A050	01UB3			MAJ ACCT MGR I	360	13.80	421.25
43				CALLEJA, R A	A060	01UB3			C/I SPECIALIST II	361	2.74	97.85
44				GERVE, K F., JR	A050	01UB3			MAJ ACCT MGR I	357	1.85	57.94

000202

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	0604 C/I M-C CHILLER REPI DON 908420			HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	1.50	39.69
2				WILLIAMS, GEISHA J	A100	01UB2	AREA MGR COMM SVS	361	1.60	67.22
3				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	.50	11.33
4				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	.46	11.75
5				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	7.02	231.79
6				BLACK, T H	A050	01UB3	MAJ ACCT MGR I	361	23.42	653.12
7				BARTNICK, RONALD B	A060	01UB3	C/I SPECIALIST II	085	41.60	1,064.74
8				BOSTIC, KEDRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	357	7.70	237.16
9				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	1.17	33.14
10				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	.02	.48
11				BERRANE, F R	A050	01UB3	MAJ ACCT MGR I	365	23.50	650.58
12				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	1.46	36.82
13				ALVAR, ALVAREZ, G R	D070	01GCC	FIELD REP I - C/I	361	.16	3.27
14				CRABT				360	5.50	96.11
15				DE VO, DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	1.60	22.10
16				DIAZ, DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	1.44	22.37
17				DILES, DILELLA, GEISYE G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	1.60	25.42
18				ECHER, ECHER, F O	D070	01GCC	FIELD REP I - C/I	361	.04	.84
19				ERICK, ERICK, PERRY C	D070	01GCC	FIELD REP I - C/I	361	.02	.36
20				JONES, JONES, DONALD F	D080	01GCC	SR FIELD REP - C/I	360	4.00	85.20
21				MAZEL, MAZEL, ALFREDA Y	D070	01GCC	FIELD REP I - C/I	361	.02	.39
22				PEREZ, PEREZ, D A	D070	01GCC	FIELD REP I - C/I	361	.02	.42
23				SCOTT, SCOTT, WANCY M	D060	01GCC	LRG COMM/INDUSTRIAL-ASST	361	1.60	26.75
24				MOOTE, MOOTE, D C, III	D070	01GCC	FIELD REP I - C/I	361	.36	7.54
25										
26	*TOTAL ACCOUNT 908420								760.42	21,578.52
27	*TOTAL PRGNAME C/I M-C CHILLER REPI DON								760.42	21,578.52
28										
29	CITISEE/COMM-TEE	908440						365	.00	.00
30				WELSON, I S	A070	01UB3	C/I SPECIALIST I	357	76.80	2,573.76
31				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	.56	14.90
32				BISHOP, ROBERT V	A060	01YXA	END-USE RESEARCH COORD	085	2.40	76.62
33				COOK, PATRICIA G	A020	01YJC	C/I ANALYST II	085	2.28	44.55
34				BRENNAN, JOHN V	A060	01YEC	PROGRAM MGR-C/I	085	2.40	64.74
35				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	8.84	238.78
36				CARLYLE, B F	A060	01UB3	SR MAJ ACCT MGR	365	7.12	262.71
37				SHARRO, SUSAN M	A070	01YHL	MARKET PLANNING MGR	085	2.40	82.41
38				LEBB, C J	A060	01UB4	CUST SVC FIELD SPECIALI	361	.01	.26
39				DALTON, M C	A050	01UB3	MAJ ACCT MGR I	357	.32	7.84
40				PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	8.88	256.19
41				NILSON, ANNE E	A060	01UB3	SR MAJ ACCT MGR	357	.68	22.44
42				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	.16	4.68
43				GRILLO, G F	A050	01UB3	MAJ ACCT MGR I	365	7.06	215.39
44				MURDOCK, M J	A050	01UB3	MAJ ACCT B I	365	1.40	46.20
45										
46										
47										
48										
49										
50										

000203

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9604 CITIES/COMM TES	908440		WILLIAMS, BRENDA A	A050	01YFC	SR C/I ANALYST	085	2.40	74.37
2				EASTBLING, R K	A050	01UB3	MAJ ACCT MGR I	357	.52	17.16
3				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	.22	5.39
4				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	1.00	22.41
5				STOFF, L B	A060	01YEC	PROGRAM MGR-C/I	085	2.40	72.96
6				BASHUEVO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	.13	2.40
7				MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	2.92	86.69
8				GARCIA, JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	2.40	68.52
9				ARCHER, JOHN F, II	A050	01UB3	MAJ ACCT MGR I	365	6.24	170.57
10				DANN, ANNETTE M	A050	01UB3	MAJ ACCT MGR I	360	.05	1.31
11				BODDERS, G D	A030	01ATX	RESEARCH BUS FIELD SPEC I	357	.32	6.46
12				WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	6.74	222.29
13				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	1.22	30.51
14				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	.54	16.27
15				JOHNSON, D H	A100	01UB2	AREA MGR COMM SV	357	3.20	149.64
16				NIX, JOHN H	A060	01UK3	C/I SPECIALIST II	361	93.84	2,628.70
17				ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	2.40	92.79
18				BRANDT, C D	A110	01YF3	MGR C/I MARKETING	085	2.40	110.70
19				BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	365	7.60	250.80
20				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	1.92	50.16
21				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	6.13	199.19
22				COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	6.26	193.29
23				MORRISON, BLAKE B	A070	01UB3	C/I SPECIALIST I	085	1.68	59.03
24				ANTON, G J	A040	01YAK	MKT RESCH PROG ANAL I	085	2.40	67.35
25				KURZ, THOMAS C	A060	01UK3	C/I SPECIALIST II	357	54.60	1,521.16
26				LASABA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MKTG	085	2.40	62.14
27				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	.02	.53
28								357	.64	16.84
29				CATH, C W	A050	01UB3	MAJ ACCT MGR I	357	.32	34.04
30				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.73	21.85
31				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	39.32	1,091.13
32				PONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	91.25	2,570.96
33				NESTOR, JOSEPH C	A070	01YMC	COMPETITIVE ASSESS MGR	085	2.40	74.46
34				BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	361	.00	.27
35				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	1.44	41.67
36				MUCCIO, CRAIG V	A050	01YAM	SR MKT RESCH PROG ANAL	085	2.40	59.93
37				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	4.25	120.43
38				ADGER, E A, JR	A050	01UB3	MAJ ACCT MGR I	365	1.11	36.81
39				MCCOMB, JOHN P	A060	01UK3	C/I SPECIALIST II	361	.01	.31
40				COULING, J H	A050	01UB3	MAJ ACCT MGR I	365	9.92	261.15
41				BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	1.00	32.31
42				SCHMITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIALI	360	.50	9.64
43				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	.02	.48
44				LLERA, R A	A040	01UB4	CUST SVC FIELD SPECIALI	361	.24	5.70
45										
46										
47										
48										
49										
50										

000204

FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
.....												
1	9604 CITIES/COMM TES	908440		MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	.01	.28
2				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	.77	22.63
3				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	4.96	171.07
4				OTTO, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	.08	1.92
5				GONZALEZ, MIRLA	A060	01YUA			SR PRODUCT EVAL ANALYST	085	2.40	62.62
6				COHEN, A D	T125	05937			GROUNDMAN - SU	361	.24	6.27
7				BECK, VERNON V	A040	01YHC			C/I ANALYST I	085	2.40	51.79
8				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	.18	4.95
9				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	.22	6.28
10				TORNELL, I, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	2.40	56.47
11				DONINGUEZ, GUSTAVO	A070	01UR3			C/I SPECIALIST I	085	2.40	83.10
12				CAMPBELL, W P	A070	01H06			DIST ENG & OPERS PRIN E	360	1.02	31.51
13				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	1.14	36.21
14				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	365	6.88	250.51
15				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	365	.06	1.85
16				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	6.23	157.55
17				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	4.96	137.82
18				ARTZE, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	.45	8.66
19				RISLEY, R B	A060	01UR3			C/I SPECIALIST II	360	44.80	1,227.52
20				GONZALEZ, H A, JR	A050	01UB3			MAJ ACCT MGR I	361	.21	6.38
21				GANS, O E	A060	01YFB			PRODUCT MANAGER	085	2.40	67.26
22				SIMMONS, J W	A030	01UR5			CUST SVC FIELD SPECIALI	357	.32	6.90
23				LOPEZ, RICHARD	A070	01UR3			C/I SPECIALIST I	085	2.40	82.36
24				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	365	3.00	73.58
25				KHOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	6.28	152.92
26				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	1.49	34.58
27				COLACINO, FRANCIS	A080	01YH8			SUPERVISOR NEW PROGRAMS	085	2.40	85.29
28				MODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	6.23	154.76
29				DANIELEWSKI, W E, JR	A060	01UJ3			SR MAJ ACCT MGR	360	1.00	29.54
30				HEMBERRY, BILLY M	A050	01UB3			MAJ ACCT MGR I	360	18.00	549.46
31				CALLEJA, R A	A060	01UR3			C/I SPECIALIST II	361	.97	34.64
32				GERVE, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	1.48	46.34
33				HALL, TERRY L	A050	01UB3			MAJ ACCT MGR I	360	3.75	99.24
34				WILLIAMS, GEISHA J	A100	01UB2			AREA MGR COMM. SVC	361	.80	33.61
35				TREHDEL, R F	A030	01UB5			CUST SVC FIELD SPECIALI	357	.40	9.06
36				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	.26	6.50
37				PARTIN, LEROY M	A050	01UB3			MAJ ACCT MGR I	365	6.24	205.92
38				BLACK, T M	A050	01UB3			MAJ ACCT MGR I	361	.17	4.74
39				BARTNICK, RONALD B	A060	01UR3			C/I SPECIALIST II	085	42.40	1,085.05
40				BOSTIC, KENNEDY A, JR	A060	01UJ3			SR MAJ ACCT MGR	357	9.36	288.29
41				LLODA, LARRY	A050	01UB3			MAJ ACCT MGR I	361	.46	13.04
42				ROSE, JACK A	A050	01UB3			MAJ ACCT MGR I	361	.01	.24
43				BERNARD, F B	A050	01UB3			MAJ ACCT MGR I	365	.44	11.14
44				ORIA, MARLEN A	A050	01UB3			MAJ ACCT MGR I	361	.49	12.23
45												
46												
47												
48												
49												
50												

000205

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9604 CITIES/COMM TES	908440		ALVAR ALVAREZ, G R			D070	010CC	FIELD REP I - C/I	361	.08	1.64
2				DE YO DE YOUNG, JOYE L			D050	01X1F	SR ADMINISTRATIVE SPEC	361	.80	11.05
3				DIAZ, DIAZ, OSCAR J			A050	01UB3	MAJ ACCT MGR I	361	.72	11.19
4				DILEL DILELLA, GELSYS G			D050	01X1F	SR ADMINISTRATIVE SPEC	361	.80	12.71
5				ECHES ECHEGUYEN, C O			D070	010CC	FIELD REP I - C/I	361	.02	.42
6				FRICK FRICKE, PEGGY C			D070	010CC	FIELD REP I - C/I	361	5.01	90.81
7				HAZEL HAZELIN, ALFREDA Y			D070	010CC	FIELD REP I - C/I	361	.01	.19
8				PEREZ PEREZ, R A			D070	010CC	FIELD REP I - C/I	361	.01	.21
9				SCOTT SCOTT, NANCY M			D060	010X2	LRG COMM/INDUSTRIAL-ASST	361	.80	13.37
10				WOOTE WOOTE, G C, III			D070	010CC	FIELD REP I - C/I	361	.18	3.77
11												
12	TOTAL ACCOUNT 908440										689.80	20,049.16
13	TOTAL PROGRAM CITIES/COMM TES										689.80	20,049.16
14	TOTAL TRANS DATE 9604										14651.08	361,871.91
15												
16												
17	9605 BEE-NEV CONSTRUCTION	908430		NELSON, L S			A070	01UR3	C/I SPECIALIST I	357	.48	16.09
18				DARGENTO, R J			A050	01UB3	MAJ ACCT MGR I	361	.48	12.77
19				BISHOP, ROBERT V			A060	01YXA	END-USE RESEARCH COORD	085	-.80	-25.54
20				COOK, PATRICIA G			A020	01YJC	C/I ANALYST II	085	-.76	-14.85
21				SHEAHAN, JOHN K			A060	01TEC	PROGRAM MGR-C/I	085	47.20	1,273.28
22				ANDERSON, E A			A050	01UB3	MAJ ACCT MGR I	357	.12	3.24
23				CARLYLE, B F			A060	01UJ3	SR MAJ ACCT MGR	365	1.91	70.59
24				SHAPIRO, SUSAN M			A070	01YMB	MARKET PLANNING MGR	085	-.80	-27.47
25				WEBB, C J			A040	01UB4	CUST SVC FIELD SPECIALI	361	.00	.00
26				DALTON, M C			A050	01UB3	MAJ ACCT MGR I	357	.96	23.50
27				PHILO, MICHAEL C			A060	01UJ3	SR MAJ ACCT MGR	357	2.98	85.98
28				HILSON, ANNE F			A060	01UJ3	SR MAJ ACCT MGR	357	1.56	51.46
29				CHALKER, R C			A050	01UB3	MAJ ACCT MGR I	365	8.37	250.34
30				GRILLO, G E			A050	01UB3	MAJ ACCT MGR I	365	.45	13.75
31				HOPWOOD, M J			A050	01UB3	MAJ ACCT MGR I	365	.10	3.36
32				WILLIAMS, BRENDA A			A050	01YFC	SR C/I ANALYST	085	-.80	-24.79
33				EASTERLING, R K			A050	01UB3	MAJ ACCT MGR I	357	1.53	50.49
34				NIEBLA, H F			A050	01UB3	MAJ ACCT MGR I	365	.28	6.54
35				STOFF, L R			A060	01TEC	PROGRAM MGR-C/I	085	-.80	-24.32
36				RASMUSSEN, MARIA GEMA			A050	01UB3	MAJ ACCT MGR I	361	.01	-1.76
37				WOMBLE, JEFFREY J			A050	01UB3	MAJ ACCT MGR I	357	.48	14.25
38				GARCIA, JOSEPH			A060	01YJB	PROD DEVELOP SR ANALYST	085	-.80	-22.84
39				ARCHER, JOHN F, II			A050	01UB3	MAJ ACCT MGR I	365	2.72	73.90
40				DANN, ANNETTE M			A050	01UB3	MAJ ACCT MGR I	360	3.78	99.18
41				WISHARD, M H			A050	01UB3	MAJ ACCT MGR I	365	.60	19.67
42				MELLEN, R J			A040	01UB4	CUST SVC FIELD SPECIALI	357	1.35	33.77
43				GROUT, R TODD			A050	01UB3	MAJ ACCT MGR I	361	.15	4.52
44				JOHNSON, D N			A100	01UB2	AREA MGR COMM. SVC	357	-4.80	-224.46
45												
46												
47												
48												
49												
50												

000206

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANI
1	9605 BEE-NEW CONSTRUCTION	908430		NIX, JOHN H	A060	01UK3	C/I SPECIALIST II	361	- .24	-6.72
2				ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	- .80	-30.92
3				BRANDT, C D	A110	01YF3	MGR C/I MARKETING	085	- .80	-36.96
4				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	2.28	59.54
5				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	2.72	88.48
6				COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	.13	4.01
7				HORRISON, BLAKE B	A070	01UR3	C/I SPECIALIST I	085	- .56	-19.64
8				ANTON, G J	A040	01YAK	MKT RESCH PROG ANAL I	085	- .80	-22.40
9				KUNZ, THOMAS C	A060	01UK3	C/I SPECIALIST II	357	7.48	205.44
10				LASAGA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MKTG	085	- .80	-27.32
11				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	.16	4.21
12								357	.00	-4.41
13				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.77	5.96
14				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	.72	19.98
15				NESTOR, JOSEPH C	A070	01YHC	COMPETITIVE ASSESS MGR	085	- .80	-24.80
16				BLONDET, LILLIAN P	A050	01UB3	MAJ ACCT MGR I	361	.00	.21
17				THOMPSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	2.54	73.31
18				MCCOY, CRAIG V	A050	01YAH	SR MKT RESCH PROG ANAL	085	- .80	-19.92
19				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	.49	13.96
20				ADGER, E A, JR	A050	01UB3	MAJ ACCT MGR I	365	20.00	657.50
21				MCCOMB, JOHN P	A060	01UK3	C/I SPECIALIST II	361	- .01	- .31
22				COMBING, J H	A050	01UB3	MAJ ACCT MGR I	357	2.40	63.12
23				RODRIGUEZ, TRIANA P	A040	01UB4	CUST SVC FIELD SPECIALI	361	.36	8.64
24				LLERA, R A	A040	01UB4	CUST SVC FIELD SPECIALI	361	- .24	-5.76
25				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	.41	11.35
26				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	1.47	43.15
27				RODRIGUEZ, H G	A060	01UJ3	SR MAJ ACCT MGR	365	2.45	84.25
28				OTTO, E E, JR	A050	01UB3	MAJ ACCT MGR I	361	2.08	49.84
29				GONZALEZ, MIRLA	A060	01YJA	SR PRODUCT EVAL ANALYST	085	- .80	-20.80
30				COHEN, A D	1125	05237	GROUNDMAN - SJ	361	.24	6.24
31				BECK, VERNON V	A060	01YHC	C/I ANALYST I	085	- .80	-17.28
32				RUIZ, ARMANDO	A060	01YJ5	SR POWER COORD	361	.06	1.65
33				DOMINGUEZ, GUSTAVO	A070	01UR3	C/I SPECIALIST I	085	- .80	-27.75
34				CAMPBELL, W P	A070	01MG6	DIST ENG & OPERS PRIN F	360	9.30	287.37
35				CHAPMAN, REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	.80	22.75
36				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	1.48	46.95
37				COBB, DAVID D	A060	01UJ3	SR MAJ ACCT MGR	357	.24	8.74
38				CRANE, J I	A050	01UB3	MAJ ACCT MGR I	365	2.05	67.69
39				REILMAN, LINDA I	A050	01UB3	MAJ ACCT MGR I	365	2.72	88.26
40				ARTIZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	.14	1.96
41				GONZALEZ, M A, JR	A050	01UB3	MAJ ACCT MGR I	361	.26	7.89
42				GANS, O E	A060	01YFB	PRODUCT MANAGER	085	- .80	-22.42
43				SIMMONS, J M	A030	01UB5	CUST SVC FIELD SPECIALI	357	3.62	78.01
44				LOPEZ, RICHARD	A070	01UB3	C/I SPECIALIST I	085	- .80	-27.46
45										
46										
47										
48										
49										
50										

000207

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAH1
19605	BEE-NEW CONSTRUCTION	908430		KNOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.48	11.69
2				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	.03	.59
3				COLACINO, FRANCIS	A080	01YH8	SUPERVISOR NEW PROGRAMS	085	-.80	-28.43
4				MODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	2.72	67.46
5				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	.50	18.44
6				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	.04	.95
7				WELBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	360	3.50	106.84
8				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	.47	16.78
9				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	.24	7.52
10				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	2.83	74.76
11				WILLIAMS, GEISHA J	A100	01UB2	AREA MGR COMM SVS	361	-.80	-33.61
12				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	8.37	212.60
13				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	2.72	89.76
14				BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	.97	27.05
15				BARTWICK, RONALD B	A060	01UK3	C/I SPECIALIST II	085	-.80	-20.31
16				BOSTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	357	9.60	295.68
17				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	1.25	35.39
18				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	1.61	38.30
19				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	.14	1.40
20				ORTA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.17	2.34
21				ALVAR, ALVAREZ, G R	D070	01GCC	FIELD REP I - C/I	361	-.08	-1.64
22				BENSO BENSON, P M	D070	01GE4	ENERGY MGT SPEC	720	.25	4.74
23				CHARN CHARNELL, TERESA J	D050	01X1F	SR ADMINISTRATIVE SPEC	085	.00	.00
24				DE YO DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-.80	-11.05
25				DIAZ, DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	-.72	-11.19
26				DILEL DILELLA, GELSYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-.80	-12.71
27				ECHEG ECHEGUYEN, C O	D070	01GCC	FIELD REP I - C/I	361	-.02	-.42
28				FRICK FRICKE, PEGGY C	D070	01GCC	FIELD REP I - C/I	361	-.01	-.18
29				HAZEL HAZELIN, ALFREDA Y	D070	01GCC	FIELD REP I - C/I	361	-.01	-.19
30				PEREZ PEREZ, R A	D070	01GCC	FIELD REP I - C/I	361	-.01	-.21
31				SCOTT SCOTT, NANCY H	D060	01GX2	LRG COMM/INDUSTRIAL-ASST	361	-.80	-13.37
32				WOOTE WOOTE, G C, III	D070	01GCC	FIELD REP I - C/I	361	-.18	-3.77
33										
34	TOTAL ACCOUNT 908430								153.03	4,291.50
35	TOTAL PRGNAME BEE-NEW CONSTRUCTION								153.03	4,291.50
36										
37	BEE/BUSINESS ENERGY EVAL 908400							854	.00	.00
38				NELSON, L S	A070	01UB3	C/I SPECIALIST I	357	.96	32.17
39				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	-1.64	-43.62
40				BISHOP, ROBERT V	A060	01YXA	END-USE RESEARCH COORD	085	-4.00	-127.70
41				COOK, PATRICIA G	A020	01YJC	C/I ANALYST II	085	-3.80	-74.24
42				SHEAHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	188.00	5,071.53
43				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	.24	6.48
44				CARLYLE, B F	A060	01UJ3	SR MAJ ACCT MGR	365	1.57	58.19
45										
46										
47										
48										
49										
50										

000208

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY CRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9605 BEE/BUSINESS ENERGY EVAL	908400		SHAPIRO,SUSAN H	A070	01YMB	MARKET PLANING MGR	085	-4.00	-137.35
2				WEBB,C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	14.09	370.04
3				DALTON,N C	A050	01UB3	MAJ ACCT MGR I	357	20.92	512.28
4				PHILO,MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	15.96	460.44
5				WILSON,AMIE F	A060	01UJ3	SR MAJ ACCT MGR	357	3.12	102.93
6				CHALKER,R C	A050	01UB3	MAJ ACCT MGR I	365	8.08	241.87
7				GRILLO,G E	A050	01UB3	MAJ ACCT MGR I	365	1.57	47.72
8				HOPGOOD,W J	A050	01UB3	MAJ ACCT MGR I	365	.36	11.68
9				WILLIAMS,BRENDA A	A050	01YFC	SR C/I ANALYST	085	96.80	2,999.59
10				BUCCIARELLI,DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	2.00	39.53
11				BAETERLING,R K	A050	01UB3	MAJ ACCT MGR I	357	3.06	100.98
12				NIEBLA,H E	A050	01UB3	MAJ ACCT MGR I	365	.94	22.72
13				HAYWOOD,DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	2.00	44.87
14				STOFF,L B	A060	01YEC	PROGRAM MGR-C/I	085	-4.00	-121.60
15				BASHUEVO,MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	-.07	-2.12
16				MCNILE,JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	7.96	236.31
17				GARCIA,JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	-4.00	-114.20
18				ARCHER,JOHN F.,II	A050	01UB3	MAJ ACCT MGR I	365	9.44	256.50
19				DANN,ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	17.72	464.93
20				WISHARD,W H	A050	01UB3	MAJ ACCT MGR I	365	.09	3.04
21				WELLEN,R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	53.70	1,343.17
22				QUINT,E TODD	A050	01UB3	MAJ ACCT MGR I	361	4.21	126.77
23				TRANQUILANO,DEAN J	A050	01UB3	MAJ ACCT MGR I	365	6.00	150.30
24				JOHNSON,D H	A100	01UB2	AREA MGR COMM SVS	357	-9.60	-448.92
25				NIX,JOHN H	A060	01UK3	C/I SPECIALIST II	361	-2.64	-73.95
26				ROQUE,ALBERTO	A070	01YCC	SR PROG MGR	085	-4.00	-154.65
27				BRANDT,C D	A110	01YF3	MGR C/I MARKETING	085	-4.00	-184.50
28				BALOGH,F M	A050	01UB3	MAJ ACCT MGR I	365	3.00	99.00
29				GUITERREZ,J P	A040	01UC3	MAJ ACCT MGR II	357	6.56	171.38
30				LANGLEY,D R	A060	01UJ3	SR MAJ ACCT MGR	365	9.44	306.80
31				COPE,L G	A050	01UB3	MAJ ACCT MGR I	361	3.17	97.88
32				MORRISON,BLAKE B	A070	01UB3	C/I SPECIALIST I	085	213.20	7,491.31
33				ANTON,G J	A060	01YAK	MKT RESCH PROG ANAL I	085	-4.00	-112.25
34				KINZ,THOMAS C	A060	01UK3	C/I SPECIALIST II	357	.96	20.22
35				LASAGA,MIGUEL A	A070	01YB6	SUPY C/I SPT-MKTG	085	-4.00	-136.90
36				COCKE,C B	A050	01UB3	MAJ ACCT MGR I	361	.14	3.69
37								357	.00	-8.62
38				MUNIZ,V H	A050	01UB3	MAJ ACCT MGR I	365	12.00	370.05
39				FERRER,RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	8.94	277.42
40				BLOCH,P C	A050	01UB3	MAJ ACCT MGR I	357	1.44	39.96
41				NESTOR,JOSEPH C	A070	01YMC	COMPETITIVE ASSESS MGR	085	-4.00	-124.10
42				BLONDET,LILLIAN P	A050	01UB3	MAJ ACCT MGR I	361	.00	2.94
43				THOMSON,MARK A	A050	01UB3	MAJ ACCT MGR I	360	1.95	56.42
44				MUCCIO,CRAIG V	A050	01YAM	SR MKT RESCH PROG ANAL	085	-4.00	-99.89
45										
46										
47										
48										
49										
50										

000209

fpac.tex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
1	9605 BEE/BUSINESS ENERGY EVAL	908400	DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	.89	25.21
2			ADGER, E A., JR	A050 01UB3	MAJ ACCT MGR I	365	20.00	657.50
3			WCCOMB, JOHN P	A060 01UK3	C/I SPECIALIST II	361	-.11	-3.47
4			COULING, J H	A050 01UB3	MAJ ACCT MGR I	357	4.80	126.35
5			BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	365	3.00	96.96
6			LIPINSKI, THOMAS H	A040 01MH7	DISTR SYS ANALYST I	360	34.00	852.15
7			SCHMITT, KATHY L	A030 01UB5	CUST SVC FIELD SPECIALI	360	26.13	503.89
8			RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	361	16.38	395.78
9			LLERA, R A	A040 01UB4	CUST SVC FIELD SPECIALI	361	-2.64	-62.67
10			MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	361	11.73	325.81
11			MELTANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	20.91	614.50
12			RODRIGUEZ, M G	A060 01UJ3	SR MAJ ACCT MGR	365	1.53	52.91
13			OTTO, E E., JR	A050 01UB3	MAJ ACCT MGR I	361	-1.56	-13.42
14			GONZALEZ, MIRA	A060 01YUA	SR PRODUCT EVAL ANALYST	085	-4.00	-104.37
15			COHEN, A D	T125 05937	GROUNDMAN - SU	361	-.96	-25.11
16			BECK, VERNON V	A040 01YHC	C/I ANALYST I	085	-4.00	-86.31
17			RUIZ, ARTURO	A060 01TY5	SR POWER COORD	361	-1.42	-11.53
18			CANCIO, EDWARD P	A050 01UB3	MAJ ACCT MGR I	365	.00	.00
19			TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	52.00	1,223.98
20			DONINQUEZ, GUSTAVO	A070 01UR3	C/I SPECIALIST I	085	92.00	3,185.50
21			CAMPBELL, U P	A070 01NG6	DIST ENG & OPERS PRIM E	360	4.65	143.69
22			CHAPMAN, REBECCA H	A060 01UJ3	SR MAJ ACCT MGR	361	1.60	45.40
23			RUSILLO, ALFRED G., J	A050 01UB3	MAJ ACCT MGR I	365	2.00	64.38
24			OTT, JOHN A	A070 01YEB	SR PRODUCT MANAGER	078	24.00	957.00
25			VAYDA, G F	A050 01UB3	MAJ ACCT MGR I	361	2.78	88.28
26			COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	357	.48	17.48
27			CRANE, J L	A050 01UB3	MAJ ACCT MGR I	365	.18	5.84
28			REILMAN, LINDA L	A050 01UB3	MAJ ACCT MGR I	365	9.44	236.64
29			LEHR, J C., JR	A050 01UB3	MAJ ACCT MGR I	357	15.00	416.81
30			ARTZE, HECTOR	A050 01UB3	MAJ ACCT MGR I	365	.17	6.78
31			GONZALEZ, H A., JR	A050 01UB3	MAJ ACCT MGR I	361	-1.10	-33.40
32			GANS, O E	A060 01YFB	PRODUCT MANAGER	085	-4.00	-112.10
33			SIMPSON, J W	A030 01UB5	CUST SVC FIELD SPECIALI	357	56.74	1,222.76
34			LOPEZ, RICHARD	A070 01UR3	C/I SPECIALIST I	085	-4.00	-137.26
35			TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	365	.00	.00
36			KHOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	357	.96	23.58
37			BLARY, DAVID R	A050 01UB3	MAJ ACCT MGR I	365	4.09	95.26
38			COLACINO, FRANCIS	A080 01YH8	SUPERVISOR NEW PROGRAMS	085	-4.00	-142.15
39			MOULSH, JEFFREY	A050 01UB3	MAJ ACCT MGR I	365	9.44	234.12
40			DANIELEWSKI, W E., JR	A060 01UJ3	SR MAJ ACCT MGR	360	2.60	69.03
41			WHITAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	365	13.00	479.38
42			GAGER, HERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	39.80	940.28
43			CALLEJA, R A	A060 01UK3	C/I SPECIALIST II	361	-.59	-21.07
44			GERME, K F., JR	A050 01UB3	MAJ ACCT MGR I	357	.48	15.03

000210

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENCL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9605 BEE/BUSINESS ENERGY EVAL	908400	HALL, TERRY L	A050	01U83	MAJ ACCT MGR I	360	6.63	175.94
2			WILLIAMS, GEISHA J	A100	01U82	AREA MGR COMM SVS	361	-8.80	-369.73
3			TRENDEL, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	45.00	1,019.25
4			OLNICK, BRYAN J	A050	01U83	MAJ ACCT MGR I	365	5.08	129.15
5			PARTIN, LEROY H	A050	01U83	MAJ ACCT MGR I	364	9.44	311.52
6			BLACK, T N	A050	01U83	MAJ ACCT MGR I	361	1.13	31.50
7			BARTNICK, RONALD B	A060	01U83	C/I SPECIALIST II	085	-4.00	-101.57
8			SMITH, DAVID A	A050	01U83	MAJ ACCT MGR I	357	29.00	738.42
9			KINARD, MICHAEL A	A030	01U85	CUST SVC FIELD SPECIALI	360	79.20	1,536.48
10			BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	19.20	591.36
11			LLCORA, LARRY	A050	01U83	MAJ ACCT MGR I	361	.61	17.27
12			ROSE, JACK A	A050	01U83	MAJ ACCT MGR I	361	3.13	74.45
13			BERNARD, F B	A050	01U83	MAJ ACCT MGR I	365	.47	4.91
14			ORIA, MARLEN A	A050	01U83	MAJ ACCT MGR I	361	.25	6.23
15			AGER, AGER, BRIAN RICHARD	D070	01Q64	ENERGY MGT SPEC	810	60.25	1,099.57
16			ALVAR ALVAREZ, G R	D070	01QCC	FIELD REP I - C/I	361	19.41	385.66
17			ANLON ANLON, T L	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.50	7.11
18			ANDER ANDERSON, LYNDIA	D040	01XJ6	DUCT SYSTEM SPECIALIST	586	1.50	18.81
19			AUGUS AUGUSTO, E M	D080	01QCD	SR FIELD REP - C/I	360	24.00	546.00
20			BASTO BASTON, JOHN C	D060	01QCB	FIELD REP II - C/I	360	24.00	370.48
21			BER, A BER, ALAN	D070	01QCC	FIELD REP I - C/I	360	24.00	480.00
22			CHARN CHARNELL, TERESA J	D050	01X1F	SR ADMINISTRATIVE SPEC	360	4.00	57.66
23			CRABT				360	22.60	386.50
24			DAVIE DAVIES FLICKINGER, NA	D070	01Q64	ENERGY MGT SPEC	474	79.25	1,407.68
25			DE YO DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-8.80	-121.55
26			DIAZ, DIAZ, OSCAR J	A050	01U83	MAJ ACCT MGR I	361	-7.92	-123.04
27			DILEL DILELLA, GELSYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-8.80	-139.81
28			DONAH DONANO, GARY B	D070	01Q64	ENERGY MGT SPEC	810	59.75	1,224.88
29			ECHES ECHEGOYEN, C O	D070	01QCC	FIELD REP I - C/I	361	15.31	321.17
30			EQUAR EQUERAS, C I	D070	01Q64	ENERGY MGT SPEC	810	24.00	502.50
31			FRICK FRICKE, PEGGY C	D070	01QCC	FIELD REP I - C/I	361	14.26	258.47
32			GANNON GANNON, R H., JR	D080	01QCD	SR FIELD REP - C/I	357	68.00	1,303.90
33			GONZA GONZALEZ, IDANIA	D070	01Q64	ENERGY MGT SPEC	810	78.00	1,602.91
34			GRAFF GRAFFED, JOHN	D070	01Q64	ENERGY MGT SPEC	810	31.00	590.56
35			HARRI HARRIS, R F	D070	01Q64	ENERGY MGT SPEC	595	12.00	251.25
36			HARTI HARTLEY, PATTIE B	D060	01Q65	ENERGY MGT CONSULTANT	586	.50	9.68
37			JONES JONES, DONALD F	D080	01QCD	SR FIELD REP - C/I	360	29.00	617.70
38			KNOIT KNOIT, J G	D070	01Q64	ENERGY MGT SPEC	220	52.25	992.75
39			LACHA LACHANCE, J F	D070	01Q64	ENERGY MGT SPEC	810	115.75	2,423.51
40			LASSE LASSEN, CHRISTINE I	D050	01X1F	SR ADMINISTRATIVE SPEC	474	6.25	88.46
41			LEIKA				810	21.50	450.16
42			LEVIS LEVIS, JOHN G	D070	01Q64	ENERGY MGT SPEC	110	33.25	618.87
43			LITL LITTLETON, HELEN M	D050	01X1F	SR ADMINISTRATIVE SPEC	474	7.50	112.13
44			LOWE, LOWE, E L	D060	01Q65	ENERGY MGT CONSULTANT	110	8.25	165.61

000211

FLORIDA POWER AND LIGHT COMPANY
fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRKRS	PRAMT
.....											
1	9605 BEE/BUSINESS ENERGY EVAL	908400	HAZEL HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	68.13	1,320.87		
2			MCKEA MCKEAL, H J	D070	010CC	FIELD REP I - C/I	360	79.20	1,656.27		
3			MCHUT MCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	585	2.00	35.75		
4			MESSE MESSE, P J	D070	010E4	ENERGY MGT SPEC	588	.75	15.70		
5			MINS, MINS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	68.25	1,393.15		
6			PEREZ PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	9.97	208.75		
7			PERO, PERO, ADELYN H	D070	010E4	ENERGY MGT SPEC	474	1.75	31.08		
8			PILGR PILGRIN, HELEN G	D070	010E4	ENERGY MGT SPEC	810	49.75	1,041.64		
9			POWEL POWELL, JOSEPH E, JR	D060	010E5	ENERGY MGT CONSULTANT	586	5.25	83.67		
10			SANDE SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	12.00	184.80		
11			SAVIG SAVIGE, RICHARD L	D060	010E5	ENERGY MGT CONSULTANT	586	26.25	434.77		
12			SCHAA SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	586	.50	8.21		
13			SCOTT SCOTT, NANCY H	D060	010X2	LRG COMM/INDUSTRIAL-ASST	361	-8.80	-147.11		
14			SHOOS SHOOTSMITH, PAMELA J	D060	010C8	FIELD REP II - C/I	360	24.50	425.69		
15			WHITE WHITE, G B	D060	010E5	ENERGY MGT CONSULTANT	110	1.50	28.43		
16			WILES WILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	14.75	256.47		
17			WILLI WILLIAMS, JUDITH G	D060	010E5	ENERGY MGT CONSULTANT	110	.25	4.64		
18			WILSO WILSON, C F, JR	D080	010C0	SR FIELD REP - C/I	357	21.00	477.75		
19			WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	19.50	403.17		
20			WOOTE WOOTE, G C, III	D070	010CC	FIELD REP I - C/I	361	37.04	775.51		
21			WYNN, WYNN, MARK P	D080	010C0	SR FIELD REP - C/I	360	24.00	545.40		
22											
23	AL ACCOUNT 908400								2561.21		61,265.11
24	TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL								2561.21		61,265.11
25											
26	BUS ON CALL GS LOAD NGMT 598140		HERRERA, CARMEN R	A040	01AF8	CALL CTR SUPV II	575	1.00	23.58		
27			ACOST ACOSTA, DAVID	D030	010C8	CS GENERALIST III	575	1.00	8.14		
28			AEDO,				575	1.00	8.41		
29			ALSAD ALSADAN, AMEEN H	D030	010C8	CS GENERALIST III	575	1.71	16.43		
30			BLANC				575	1.25	17.44		
31			BURRO BURROWS, URIAL T, II	D030	010C8	CS GENERALIST III	575	.25	2.03		
32			D FAN D FANA, EDEL LAURA	D040	010C7	CS GENERALIST II	575	1.35	13.91		
33			DELGA DELGADO, HIXARY D	D030	010C8	CS GENERALIST III	575	.25	2.33		
34			GONZA GONZALEZ, DEYDRE MER	D070	010X5	LEAD CUST SVC REP	575	1.64	28.45		
35			GRANT GRANT, ARCHIBALD A	D040	010C7	CS GENERALIST II	575	1.60	20.15		
36			JENSE JENSEN, CELIA E	D050	01X1F	SR ADMINISTRATIVE SPEC	575	1.61	24.67		
37			MARCO				575	1.60	15.09		
38			MASTN MASTNI, SHIRLEY A	D030	01X1C	SENIOR OFFICE CLERK	575	1.60	16.69		
39			MUSHI MUSHINGTON, THERESA	D030	010C8	CS GENERALIST III	575	1.21	11.55		
40			PEREZ PEREZ, OLGA D	D050	010C6	CS GENERALIST I	575	3.01	43.92		
41			REQUE REQUERA, JOSE M	D040	010C7	CS GENERALIST II	575	1.35	15.70		
42			RIBAD				575	1.66	17.70		
43			ROLLE ROLLE, NILAGROS H	D040	010C7	CS GENERALIST II	575	1.06	12.99		
44			SARRI SARRIA, MARTA C	D040	01X1E	ADMINISTRATIVE SPEC	575	1.60	17.35		
45											
46											
47											
48											
49											
50											

000212

FLORIDA POWER AND LIGHT COMPANY
fpsc.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9605 BUS ON CALL GS LOAD NGHT	598140	8000	SOCORRO, MAYRA	D040	01X1E			ADMINISTRATIVE SPEC	575	1.60	18.61
2				TORRE TORREIRA, SAMMY	D030	010C8			CS GENERALIST III	575	1.07	10.19
3				MESS, MESS, SANDRA C	D040	010C7			CS GENERALIST II	575	1.60	19.91
4				WEBER WEBER, ADRIANA C	D050	010C6			CS GENERALIST I	575	1.56	19.85
5												
6	*TOTAL ACCOUNT 598140										31.58	384.99
7												
8		908500		GONZALEZ, J O	A070	01YEB			SR PRODUCT MANAGER	078	24.00	909.30
9				RYHNING, J R., JR	A050	01AF7			CALL CTR SUPV I	575	.00	.00
10				HERRERA, CARMEN R	A040	01AF8			CALL CTR SUPV II	575	1.50	35.36
11				ACOSTA ACOSTA, DAVID	D030	010C8			CS GENERALIST III	575	1.00	8.14
12				AEDO						575	1.00	8.41
13				ALBAD ALSADAN, AMEEN H	D030	010C8			CS GENERALIST III	575	3.29	28.86
14				BLANC						575	2.00	29.65
15				BURRO BURROWS, UIRIAL T., II	D030	010C8			CS GENERALIST III	575	1.00	8.13
16				CALAN CALANDRA, ANDY J	D030	010C8			CS GENERALIST III	575	.00	.00
17				D FAN D FANA, EDIL LAURA	D040	010C7			CS GENERALIST II	575	2.74	26.69
18				DELGA DELGADO, MIXARY D	D030	010C8			CS GENERALIST III	575	.50	4.67
19				FRAZI						575	.25	3.05
20				GONZA GONZALEZ, DEYORRE MER	D070	010X5			LEAD CUST SVC REP	575	3.29	56.91
21				GRANT GRANT, ARCHIBALD A	D040	010C7			CS GENERALIST II	575	3.20	39.09
22				HAMPTON HAMPTON, KELVINA	D030	010C8			CS GENERALIST III	575	.00	.00
23				HOLME HOLMES, WILLETTE T	D030	010C8			CS GENERALIST III	575	.00	.00
24				JAMES						575	.25	3.73
25				JENSE JENSEN, CELIA E	D050	01X1F			SR ADMINISTRATIVE SPEC	575	3.26	50.40
26				LINDER LINDER, SHIRLEY MAE	D040	010C7			CS GENERALIST II	575	.00	.00
27				MARCO						575	3.20	27.93
28				MARTIN MARTINI, SHIRLEY A	D030	01X1C			SENIOR OFFICE CLERK	575	3.20	33.40
29				MCLLA MCCLAIN, PAMELA D	D030	010C8			CS GENERALIST III	575	.00	.00
30				MELGU MELGUIZOVSKI, CYNTHIA	D030	010C8			CS GENERALIST III	575	.00	.00
31				MORAN						575	.00	.00
32				MISHI MISHINGTON, THERESA	D030	010C8			CS GENERALIST III	575	2.42	21.81
33				PEREZ PEREZ, OLGA D	D050	010C6			CS GENERALIST I	575	6.02	88.95
34				REGUI REGUIERA, JOSE M	D040	010C7			CS GENERALIST II	575	2.79	31.45
35				RIBAD						575	3.24	35.03
36				ROBIN ROBINSON, AVANT, M	D040	010C7			CS GENERALIST II	575	.00	.00
37				RODR RODRIGUEZ, GISEL N	D030	010C8			CS GENERALIST III	575	.00	.00
38				ROLLE ROLLE, MILAGROS M	D040	010C7			CS GENERALIST II	575	2.12	26.53
39				SABRI SABITA, MARIA C	D040	01X1E			ADMINISTRATIVE SPEC	575	3.20	34.73
40				SOCOR SOCORRO, MAYRA	D040	01X1E			ADMINISTRATIVE SPEC	575	3.20	38.01
41				STEVE STEVENS, KELLY A	D070	010X5			LEAD CUST SVC REP	575	.00	.00
42				TOMAS						575	.00	.00
43				TORRE TORREIRA, SAMMY	D030	010C8			CS GENERALIST III	575	2.14	19.34
44				MESS, MESS, SANDRA C	D040	010C7			CS GENERALIST II	575	3.20	40.75
45												
46												
47												
48												
49												
50												

000213

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9605 BUS ON CALL GS LOAD MGMT	908580	WEBER	WEBER, ADRIANA C	D050	010C6		CS GENERALIST I	575	3.12	39.63
2											
3	*TOTAL ACCOUNT 908580									85.13	1,649.95
4	*TOTAL PRGRAME BUS ON CALL GS LOAD MGMT									116.71	2,034.94
5											
6	C/I A/C CHILLER PGM	908160		NELSON, L S	A070	01UR3		C/I SPECIALIST I	357	38.16	1,278.84
7				BISHOP, ROBERT V	A060	01YKA		END-USE RESEARCH COORD	085	-4.80	-153.24
8				COOK, PATRICIA G	A020	01YJC		C/I ANALYST II	085	-4.56	-99.09
9				SHEAHAN, JOHN K	A060	01YEC		PROGRAM MGR-C/I	085	-4.80	-129.69
10				ANDERSON, E A	A050	01UR3		MAJ ACCT MGR I	357	.04	1.08
11				CARLYLE, B F	A060	01UJ3		SR MAJ ACCT MGR	365	1.91	70.51
12				SHAPIRO, SUSAN H	A070	01YH8		MARKET PLANNING MGR	085	-4.80	-164.82
13				DALTON, W C	A050	01UR3		MAJ ACCT MGR I	357	.32	7.84
14				PHILD, MICHAEL C	A060	01UJ3		SR MAJ ACCT MGR	357	1.66	47.81
15				NILSON, ANNE F	A060	01UJ3		SR MAJ ACCT MGR	357	.52	17.16
16				CHALKER, R C	A050	01UR3		MAJ ACCT MGR I	365	-.03	-1.02
17				GRILLO, G F	A050	01UR3		MAJ ACCT MGR I	365	.65	13.75
18				HOPGOOD, V J	A050	01UR3		MAJ ACCT MGR I	365	.10	3.36
19				WILLIAMS, BRENDA A	A050	01YFC		SR C/I ANALYST	085	-4.80	-148.74
20				EASTERLING, R K	A050	01UR3		MAJ ACCT MGR I	357	.51	16.83
21				HIERLA, H F	A050	01UR3		MAJ ACCT MGR I	365	.28	6.54
22				STOFF, I R	A060	01YEC		PROGRAM MGR-C/I	085	-4.80	-145.92
23				MONBLE, JEFFREY J	A050	01UR3		MAJ ACCT MGR I	357	.16	4.75
24				GARCIA, JOSEPH	A060	01YJ8		PROD DEVELOP SR ANALYST	085	-4.80	-137.04
25				ARCHER, JOHN F, II	A050	01UR3		MAJ ACCT MGR I	365	2.80	76.33
26				WISHARD, W H	A050	01UR3		MAJ ACCT MGR I	365	.60	19.67
27				MELLEN, R J	A060	01UR4		CUST SVC FIELD SPECIALI	357	.65	11.25
28				GRUIT, E TODD	A050	01UR3		MAJ ACCT MGR I	361	7.00	60.23
29				JOHNSON, D W	A100	01UR2		AREA MGR COMM SVC	357	-1.60	-76.82
30				WIX, JOHN H	A060	01UR3		C/I SPECIALIST II	361	11.60	324.93
31				ROCKE, ALBERTO	A070	01YCC		SR PROG MGR	085	-4.80	-185.58
32				BRANDT, C D	A110	01YF3		MGR C/I MARKETING	085	-4.80	-221.60
33				GUTIERREZ, J P	A060	01UR3		MAJ ACCT MGR II	357	.76	19.85
34				LANGLEY, D P	A060	01UJ3		SR MAJ ACCT MGR	365	-1.09	-35.36
35				MORRISON, BLAKE B	A070	01UR3		C/I SPECIALIST I	085	-3.36	-118.06
36				ANTON, G J	A060	01YAK		MKT RESCH PROG ANAL I	085	-4.80	-134.70
37				KIRBY, THOMAS C	A060	01UR3		C/I SPECIALIST II	357	10.16	282.36
38				LASAGA, MIGUEL A	A070	01YB6		SUPV C/I SUPT-MKTG	085	-4.80	-164.28
39									357	.00	-1.67
40				FERRER, RANON	A060	01UJ3		SR MAJ ACCT MGR	365	.27	5.99
41				BLOCK, P C	A050	01UR3		MAJ ACCT MGR I	357	.24	6.66
42				ROMITZ, KEITH B	A050	01UR3		MAJ ACCT MGR I	360	1.00	28.18
43				NESTOR, JOSEPH C	A070	01YHC		COMPETITIVE ASSESS MGR	085	-4.80	-168.92
44				MUCCIO, CRAIG V	A050	01YAM		SR MKT RESCH PROG ANAL	085	-4.80	-119.87
45											
46											
47											
48											
49											
50											

000214

FLORIDA POWER AND LIGHT COMPANY
fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAH1
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	9605 C/I A/C CHILLER PGM	908160		COWLING, J H	A050	01U83			MAJ ACCT MGR I	357	.80	21.05
2				SCHMITT, KATHY L	A030	01U85			CUST SVC FIELD SPECIALI	360	.00	.00
3				RODRIGUEZTRIAMA, P	A040	01U84			CUST SVC FIELD SPECIALI	361	2.00	48.32
4				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	13.00	382.04
5				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	1.45	49.72
6				GONZALEZ, MIRLA	A060	01YUA			SR PRODUCT EVAL ANALYST	085	-4.80	-125.24
7				BECK, VERNON V	A040	01YHC			C/I ANALYST I	085	-4.80	-103.57
8				CANCIO, EDWARD P	A050	01U83			MAJ ACCT MGR I	365	5.00	140.15
9				DOMINGUEZ, GUSTAVO	A070	01U83			C/I SPECIALIST I	085	-4.80	-166.20
10				CORR, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	357	.08	2.91
11				CRANE, J L	A050	01U83			MAJ ACCT MGR I	365	.05	1.68
12				REILMAN, LINDA L	A050	01U83			MAJ ACCT MGR I	365	2.80	70.52
13				ARTZE, HECTOR	A050	01U83			MAJ ACCT MGR I	365	.14	1.96
14				RISLEY, R B	A060	01U83			C/I SPECIALIST II	360	43.20	1,183.68
15				GANS, O E	A060	01YFB			PRODUCT MANAGER	085	-4.80	-134.52
16				SIMPSON, J W	A030	01U85			CUST SVC FIELD SPECIALI	357	.54	11.64
17				LOPEZ, RICHARD	A070	01U83			C/I SPECIALIST I	085	-4.80	-164.70
18				KHOURY, MICHEL J	A050	01U83			MAJ ACCT MGR I	357	.16	3.90
19				BLARY, DAVID R	A050	01U83			MAJ ACCT MGR I	365	.03	.59
20				COLACINO, FRANCIS	A080	01YHB			SUPERVISOR NEW PROGRAMS	085	-4.80	-170.58
21				MOULIN, JEFFREY	A050	01U83			MAJ ACCT MGR I	365	2.80	69.68
22				MEMBERRY, BILLY M	A050	01U83			MAJ ACCT MGR I	360	.50	15.26
23				GERNE, K F, JR	A050	01U83			MAJ ACCT MGR I	357	.08	2.51
24				OLNICK, BRYAN J	A050	01U83			MAJ ACCT MGR I	365	-.03	-.86
25				PARTIN, LEROY M	A050	01U83			MAJ ACCT MGR I	365	2.80	92.72
26				BARTNICK, RONALD B	A060	01U83			C/I SPECIALIST II	085	55.20	1,401.68
27				BOSTIC, KERRIC A, JR	A060	01UJ3			SR MAJ ACCT MGR	357	3.20	98.56
28				BERNARD, F R	A050	01U83			MAJ ACCT MGR I	365	.14	1.40
29												
30	*TOTAL ACCOUNT 908160										110.89	2,864.54
31	*TOTAL PRGNAME C/I A/C CHILLER PGM										110.89	2,864.54
32												
33	C/I BCI PROGRAM	908190		ANDERSON, E A	A050	01U83			MAJ ACCT MGR I	357	2.00	54.03
34				CARLYLE, B F	A060	01UJ3			SR MAJ ACCT MGR	365	-.02	-.59
35				MERR, C J	A040	01U84			CUST SVC FIELD SPECIALI	361	.00	.00
36				CHALKER, R C	A050	01U83			MAJ ACCT MGR I	365	-.02	-.66
37				GRILLO, G F	A050	01U83			MAJ ACCT MGR I	365	.07	2.29
38				HOGGOD, W J	A050	01U83			MAJ ACCT MGR I	365	.03	.98
39				ROSCIAPELLI, DOUGLAS	A030	01U85			CUST SVC FIELD SPECIALI	360	.00	.00
40				MIRLA, B F	A050	01U83			MAJ ACCT MGR I	365	.04	.78
41				ARCHER, JOHN F, II	A050	01U83			MAJ ACCT MGR I	365	2.39	65.23
42				WISHARD, W N	A050	01U83			MAJ ACCT MGR I	365	-.02	-.79
43				LANGLEY, D R	A060	01UJ3			SR MAJ ACCT MGR	365	2.40	78.10
44				FERRER, RANON	A060	01UJ3			SR MAJ ACCT MGR	365	.03	.21
45												
46												
47												
48												
49												
50												

000215

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9605 C/I BCI PROGRAM	908190		LIPINSKI, THOMAS M	A040	01M17			DISTR SYS ANALYST I	360	4.00	97.90
2				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	.06	1.79
3				DOMINGUEZ, GUSTAVO	A070	01UR3			C/I SPECIALIST I	085	96.00	3,324.00
4				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	2.39	60.24
5				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	4.00	111.15
6				ARTZE, VICTOR	A050	01UB3			MAJ ACCT MGR I	365	.02	-.51
7				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	-.01	.41
8				HODLIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	2.40	59.53
9				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	-.02	-.55
10				PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	365	2.40	79.32
11				BERRYMAN, F B	A050	01UB3			MAJ ACCT MGR I	365	.02	-1.03
12												
13	TOTAL ACCOUNT 908190										118.16	3,931.83
14	TOTAL PROGRAM C/I BCI PROGRAM										118.16	3,931.83
15												
16	C/I BUILDING ENVELOPE	908300		MESS, C J	A040	01UB4			CUST SVC FIELD SPECIALI	361	.00	.00
17				CHALKER, R C	A050	01UB3			MAJ ACCT MGR I	365	5.00	149.63
18				SUCCIARELLI, DOUGLAS	A030	01UB5			CUST SVC FIELD SPECIALI	360	3.00	59.29
19				RAYMOND, DANIEL J	A050	01UB3			MAJ ACCT MGR I	365	.00	.00
20				DANN, ANNETTE H	A050	01UB3			MAJ ACCT MGR I	360	5.00	131.19
21				GOODY, E TODD	A050	01UB3			MAJ ACCT MGR I	361	10.00	301.12
22				ROQUE, ALBERTO	A070	01TCC			SR PROG MGR	085	240.00	9,279.00
23				SCHMITT, KATHY L	A030	01UB5			CUST SVC FIELD SPECIALI	360	1.00	19.29
24				NELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	2.00	58.78
25				OTTO, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	4.00	95.86
26				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	365	1.00	36.41
27				QUINN, J J	A050	01UB3			MAJ ACCT MGR I	365	2.00	53.35
28				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	4.00	111.15
29				SIMMONS, J W	A030	01UB5			CUST SVC FIELD SPECIALI	357	9.50	204.73
30				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	365	5.50	134.89
31				WHITAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	365	1.50	55.32
32				GERME, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	2.50	78.28
33				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	2.00	50.83
34				AGNEW, P D	D070	010E4			ENERGY MGT SPEC	586	2.00	35.43
35				BARD, GEORGE F	D060	010E5			ENERGY MGT CONSULTANT	333	2.75	53.20
36				CARAS						110	.00	.00
37				CARAS, CARAS, D G	D060	010E5			ENERGY MGT CONSULTANT	333	.25	4.81
38				CRABT						360	14.00	244.65
39				CRABT, CRABT, F KENNETH	D070	010E4			ENERGY MGT SPEC	219	36.00	728.56
40				CIAM, CIAM, MIRIAM H	D060	010E5			ENERGY MGT CONSULTANT	333	1.25	24.22
41				CIEST, CIEST, J B	D070	010E4			ENERGY MGT SPEC	333	10.50	219.86
42				DAVIE, DAVIE, FLICKINGER, NA	D070	010E4			ENERGY MGT SPEC	474	11.25	199.83
43				DOMAN, DOMAN, GARY B	D070	010E4			ENERGY MGT SPEC	810	.75	15.38
44				FRICK, FRICKE, PEGGY C	D070	010CC			FIELD REP I - C/I	361	2.00	36.25
45												
46												
47												
48												
49												
50												

000216

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	LOC	PRNRS	PRANT
					CSD	CODE	JOB DESCRIPTION		
1	9605 C/I BUILDING ENVELOPE	908300	GRECO	GRECO, T A	D060	010E5	ENERGY MGT CONSULTANT	219	12.00
2			GUTMA	GUTMAN, FRANCISCO	D070	010E4	ENERGY MGT SPEC	333	84.00
3			HARRI	HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	13.25
4			JAMES	JAMES, ELISE C	D060	010E5	ENERGY MGT CONSULTANT	219	30.00
5			KESSI	KESSLER, G P	D070	010E4	ENERGY MGT SPEC	595	10.00
6			LASSE	LASSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.25
7			LEIKA					810	6.50
8			LITTL	LITTLETON, HELEN M	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.50
9			LOCKE	LOCKE, M B	D070	010E4	ENERGY MGT SPEC	219	.25
10			MCNAB	MCNAB, MARY B	D060	010E5	ENERGY MGT CONSULTANT	333	3.25
11			MENDE	MENDOZ, MIGUEL	D060	010E5	ENERGY MGT CONSULTANT	219	16.00
12			MIMS	MIMS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	6.00
13			MOJIC	MOJICA, JOSEPH L	D060	010E5	ENERGY MGT CONSULTANT	333	5.25
14			PERO	PERO, ADELYN M	D070	010E4	ENERGY MGT SPEC	474	.50
15			PITER	PITERA, S THOMAS	D060	010E5	ENERGY MGT CONSULTANT	595	24.25
16			POWEL	POWELL, JOSEPH E, JR	D060	010E5	ENERGY MGT CONSULTANT	586	13.75
17			RICE	RICE, JULIE S	D060	010E5	ENERGY MGT CONSULTANT	219	3.00
18			SETTL	SETTLEMYRE, G W J	D070	010E4	ENERGY MGT SPEC	219	6.50
19			VILES	VILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	12.25
20			VILLE	VILLENS, M A	D070	010E4	ENERGY MGT SPEC	219	22.00
21			WILCO	WILSON, C F, JR	D080	010CD	SR FIELD REP - C/I	357	.00
22			WINTER	WINTER, BOY I	D070	010E4	ENERGY MGT SPEC	595	5.00
23			YOUNG	YOUNG, RICHARD F	D060	010E5	ENERGY MGT CONSULTANT	333	2.00
24									
25	*TOTAL ACCOUNT 908300							657.25	17,342.61
26	*TOTAL PROGRAM C/I BUILDING ENVELOPE							657.25	17,342.61
27									
28	C/I EFFICIENT MOTORS PCM 908160							854	.00
29			DARGENTO	DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	2.00
30			BISHOP	BISHOP, ROBERT V	A060	01YXA	ENG-USE RESEARCH COORD	085	-1.60
31			COOK	COOK, PATRICIA G	A020	01YJC	C/I ANALYST II	085	-1.52
32			SWEHAN	SWEHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	-1.60
33			SHAPIRO	SHAPIRO, SUSAN M	A070	01YHR	MARKET PLANNING MGR	085	-1.60
34			MERR	MERR, C J	A060	01UB4	CUST SVC FIELD SPECIAL I	361	.01
35			WILLIAMS	WILLIAMS, BRENDA A	A050	01YEC	SR C/I ANALYST	085	-1.60
36			MUCCIARELLI	MUCCIARELLI, DONALDAS	A030	01UB5	CUST SVC FIELD SPECIAL I	360	.00
37			NIEBIA	NIEBIA, H F	A050	01UB3	C/I ACCT MGR I	365	.00
38			STOFF	STOFF, J B	A060	01YEC	PROGRAM MGR-C/I	085	-1.60
39			GARCIA	GARCIA, JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	-1.60
40			ROOME	ROOME, ALBERTO	A070	01YCC	SR PROD MGR	085	-1.60
41			BRANDT	BRANDT, C D	A110	01YF3	MGR C/I MARKETING	085	-1.60
42			MORRISON	MORRISON, BLAKE B	A070	01UB3	C/I SPECIALIST I	085	-1.12
43			ANTON	ANTON, G J	A060	01YAX	HKT RESCH PROD ANAL I	085	-1.60
44			VARAGA	VARAGA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MCTR	085	-1.60
45									
46									
47									
48									
49									
50									

000217

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
1	0605 C/I EFFICIENT MOTORS RGN 908140			NESTOR, JOSEPH C	A070	01YHC	COMPETITIVE ASSESS MGR	085	-1.60	-49.64
2				MUCCIOL CRAIG V	A050	01YAH	SR MGT RESCH PROG ANAL	085	-1.60	-39.96
3				RODRIGUEZ TRIANA, P	A040	01YB4	CUST SVC FIELD SPECIALI	361	.38	9.17
4				GONZALEZ, MIRLA	A060	01YHA	SR PRODUCT EVAL ANALYST	085	-1.60	-41.75
5				BECK, VERNON V	A040	01YHC	C/I ANALYST I	085	-1.60	-34.52
6				DOMINGUEZ, GUSTAVO	A070	01YB3	C/I SPECIALIST I	085	-1.60	-55.40
7				OTY, JOHN A	A070	01YEB	SR PRODUCT MANAGER	078	24.00	957.00
8				GANS, D E	A060	01YFB	PRODUCT MANAGER	085	-1.60	-44.84
9				LOPEZ, RICHARD	A070	01YB3	C/I SPECIALIST I	085	-1.60	-54.90
10				COLACINO, FRANCIS	A080	01YHB	SUPERVISOR NEW PROGRAMS	085	-1.60	-56.86
11				GAGER, HERBERT R	A030	01YB5	CUST SVC FIELD SPECIALI	361	.04	.95
12				BARTNICK, RONALD R	A060	01YB3	C/I SPECIALIST II	085	-1.60	-40.63
13				AGER, AGER, BRIAN RICHARD	D070	010E4	ENERGY MGT SPEC	810	25.00	456.25
14				HAZEL, HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	.00	.00
15				MCNITT, MCNITT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	6.00	107.25
16				WILSON, WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	4.25	87.87
17										
18	TOTAL ACCOUNT 908140								28.64	656.00
19	TOTAL PROGRAM C/I EFFICIENT MOTORS RGN								28.64	656.00
20										
21	C/I EFFICIENT LIGHTING 908170							854	.00	.00
22				WELSON, I S	A070	01YB3	C/I SPECIALIST I	357	.64	21.45
23				DARGENTO, R J	A050	01YB3	MAJ ACCT MGR I	361	58.68	1,560.89
24				RISHOR, ROBERT V	A060	01YKA	END-USE RESEARCH COORD	085	-6.40	-204.32
25				COOK, PATRICIA G	A020	01YAC	C/I ANALYST II	085	-6.08	-118.77
26				SUFARAN, JOHN K	A040	01YEC	PROGRAM MGR-C/I	085	-6.40	-172.64
27				MEHREZ, SUSAN HALL	A050	01YB3	MAJ ACCT MGR I	360	36.00	993.15
28				ANDERSON, E A	A050	01YB3	MAJ ACCT MGR I	357	11.16	301.47
29				CARLYLE, B F	A060	01YB3	SR MAJ ACCT MGR	365	4.49	165.58
30				SHAPIRO, SUSAN W	A070	01YHB	MARKET PLANNING MGR	085	-6.40	-219.76
31				WESS, C J	A060	01YB4	CUST SVC FIELD SPECIALI	361	19.09	501.35
32				DALTON, M C	A050	01YB3	MAJ ACCT MGR I	357	12.28	300.69
33				SHILO, MICHAEL C	A060	01YB3	SR MAJ ACCT MGR	357	8.64	249.26
34				WILSON, ANNE E	A060	01YB3	SR MAJ ACCT MGR	357	8.08	266.53
35				CHALKER, B C	A050	01YB3	MAJ ACCT MGR I	365	11.04	330.97
36				GRILLO, G E	A050	01YB3	MAJ ACCT MGR I	365	16.86	453.65
37				WODGOD, V J	A050	01YB3	MAJ ACCT MGR I	365	8.62	277.96
38				WILLIAMS, BRENDA A	A050	01YEC	SR C/I ANALYST	085	-6.40	-198.32
39				BROOKHART, DOUGLAS	A070	01YB5	CUST SVC FIELD SPECIALI	360	58.50	1,156.10
40				EASTERLING, B V	A050	01YB3	MAJ ACCT MGR I	365	7.02	232.30
41				WIEB, A H E	A050	01YB3	MAJ ACCT MGR I	365	3.12	75.11
42				WATKINS, DANIEL J	A050	01YB3	MAJ ACCT MGR I	365	19.00	625.86
43				STOE, I R	A060	01YEC	PROGRAM MGR-C/I	085	-6.40	-198.56
44				RASHNEED, MARIA GENA	A050	01YB3	MAJ ACCT MGR I	361	16.98	408.70
45										
46										
47										
48										
49										
50										

000218

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9605 C/I EFFICIENT LIGHTING	908170		MONBLE, JEFFREY J	A050	01UB3			MAJ ACCT MGR I	357	.64	18.98
2				GARCIA, JOSEPH	A060	01YJB			PROD DEVELOP SR ANALYST	085	-6.40	-182.72
3				ARCHER, JOHN F., II	A050	01UB3			MAJ ACCT MGR I	365	11.11	301.89
4				DANIEL, JOHN H	A050	01UB3			MAJ ACCT MGR I	360	6.00	151.87
5				DANN, ANNETTE H	A050	01UB3			MAJ ACCT MGR I	360	13.72	359.97
6				BODDERS, G D	A030	01ATX			RESASH BUS FIELD SPEC I	357	160.00	3,230.00
7				VISHARD, W H	A050	01UB3			MAJ ACCT MGR I	365	13.96	460.68
8				MELLEN, R J	A040	01UB4			CUST SVC FIELD SPECIALI	357	61.28	1,533.27
9				GROUT, E TODD	A050	01UB3			MAJ ACCT MGR I	361	31.82	958.16
10				JOHNSON, D H	A100	01UB2			AREA MGR COMM SVS	357	-6.40	-299.20
11				RIX, JOHN E	A060	01UB3			C/I SPECIALIST II	361	-3.36	-94.12
12				ROQUE, ALBERTO	A070	01YCC			SR PROG MGR	085	-6.40	-247.44
13				BRANDT, C D	A110	01YF3			MGR C/I MARKETING	085	-6.40	-295.20
14				BALOGH, P W	A050	01UB3			MAJ ACCT MGR I	365	15.00	495.00
15				GUTIERREZ, J P	A040	01UC3			MAJ ACCT MGR II	357	3.04	79.40
16				LANGLEY, D R	A060	01UB3			SR MAJ ACCT MGR	365	11.11	361.09
17				COPE, L G	A050	01UB3			MAJ ACCT MGR I	361	7.70	237.74
18				MORRISON, BLAKE B	A070	01UB3			C/I SPECIALIST I	085	-4.48	-137.42
19				ANTON, G J	A040	01YAK			MKT RESCH PROG ANAL I	085	-6.40	-179.60
20				KINZ, THOMAS C	A060	01UB3			C/I SPECIALIST II	357	.64	13.48
21				LARAGA, HIGUEL A	A070	01YB6			SUPV C/I SUPT-MKTG	085	-6.40	-219.06
22				COCKE, C B	A050	01UB3			MAJ ACCT MGR I	361	1.80	47.43
23				RESELY, V A	A060	01UB3			C/I SPECIALIST II	360	28.80	779.76
24										357	2.00	50.44
25				FERRER, RAMON	A060	01UB3			SR MAJ ACCT MGR	365	6.12	185.08
26				BLOCH, P C	A050	01UB3			MAJ ACCT MGR I	357	11.96	331.89
27				PONITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	360	3.00	84.53
28				NESTOR, JOSEPH C	A070	01YHC			COMPETITIVE ASSESS MGR	085	-6.40	-198.56
29				BLOMDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	361	.00	3.75
30				THOMSON, MARK A	A050	01UB3			MAJ ACCT MGR I	360	32.22	952.78
31				MUCCIO, CRAIG V	A050	01YAH			SR MKT RESCH PROG ANAL	085	-6.40	-159.81
32				DIAZ, OSCAR J	A050	01UB3			MAJ ACCT MGR I	361	26.86	761.16
33				MCCOMB, JOHN P	A060	01UB3			C/I SPECIALIST II	361	-1.16	-4.36
34				COMING, J H	A050	01UB3			MAJ ACCT MGR I	365	11.20	294.86
35				LIPINSKI, THOMAS H	A040	01NH7			DIST SVS ANALYST I	360	30.50	716.20
36				SCHMITT, KATHY I	A030	01UB5			CUST SVC FIELD SPECIALI	360	60.13	1,559.67
37				RODRIGUEZ, TRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	361	48.44	1,370.92
38				LIBRA, R A	A040	01UB4			CUST SVC FIELD SPECIALI	361	180.64	4,287.96
39				MAESTRI, NECTON J	A050	01UB3			MAJ ACCT MGR I	361	43.38	1,204.88
40				MELIANS, R G	A060	01UB3			SR MAJ ACCT MGR	361	4.44	131.06
41				RODRIGUEZ, H G	A060	01UB3			SR MAJ ACCT MGR	365	6.82	235.20
42				OTTO, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	17.84	427.48
43				GONZALEZ, MIRLA	A060	01YHA			SR PRODUCT EVAL ANALYST	085	-6.40	-166.89
44				COHEN, A D	1125	05937			GROUNDMAN - SU	361	12.16	318.28
45												
46												
47												
48												
49												
50												

000219

fpssc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAM
1	9605 C/I EFFICIENT LIGHTING	908170		BECK, VERNON V	A040	01YHC			C/I ANALYST I	085	-6.40	-138.11
2				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	-1.12	-3.31
3				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	8.00	224.31
4				TORNELLI, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	67.00	1,577.00
5				DONIQUE, GUSTAVO	A070	01UB3			C/I SPECIALIST I	085	-6.40	-221.61
6				CAMPBELL, W P	A070	01H06			DIST ENG & OPERS PRIN E	360	5.58	172.41
7				KELLY, WINTON E., JR	A050	01UB3			MAJ ACCT MGR I	360	36.00	879.71
8				CHAPMAN, REBECCA M	A060	01UJ3			SR MAJ ACCT MGR	361	4.80	136.21
9				RUSSELL, ALFRED G., J	A050	01UB3			MAJ ACCT MGR I	365	2.00	64.31
10				VAYDA, G F	A050	01UB3			MAJ ACCT MGR I	361	14.72	467.31
11				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	365	3.32	120.81
12				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	365	1.21	39.91
13				QUINN, J J	A050	01UB3			MAJ ACCT MGR I	365	14.00	373.41
14				BEILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	11.11	278.81
15				LEHR, J C., JR	A050	01UB3			MAJ ACCT MGR I	357	7.00	194.51
16				ARTZE, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	8.56	202.31
17				GONZALEZ, W A., JR	A050	01UB3			MAJ ACCT MGR I	361	-1.12	-3.61
18				LYERLY, JENNETTE, SUEA	A050	01UB3			MAJ ACCT MGR I	360	36.00	857.81
19				GANS, O E	A060	01YFB			PRODUCT MANAGER	085	233.60	6,546.61
20				GARDNER, R LANCE	A060	01UB3			C/I SPECIALIST II	360	36.00	849.11
21				SIMMONS, J M	A030	01UB5			CUST SVC FIELD SPECIALI	357	35.66	768.41
22				LOPEZ, RICHARD	A070	01UB3			C/I SPECIALIST I	085	-6.40	-219.51
23				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	365	.00	.00
24				LAMELAS, JORGE J	A040	01UB4			CUST SVC FIELD SPECIALI	360	60.00	1,462.50
25				WRIGHT, JOCELYN M	A040	01UB4			CUST SVC FIELD SPECIALI	360	36.00	877.65
26				KHOURY, MICHEL J	A050	01UB3			MAJ ACCT MGR I	357	8.66	210.38
27				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	12.11	282.05
28				COLACINO, FRANCIS	A080	01YHB			SUPERVISOR NEW PROGRAMS	085	-6.40	-227.64
29				MOULIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	11.12	275.54
30				DANIELEWSKI, V E., JR	A060	01UJ3			SR MAJ ACCT MGR	360	8.80	244.26
31				WHITAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	365	1.50	55.32
32				GAGER, HERBERT R	A030	01UB5			CUST SVC FIELD SPECIALI	361	65.92	1,557.37
33				HEMBERRY, BILLY M	A050	01UB3			MAJ ACCT MGR I	360	12.50	381.56
34				CALLEJA, R A	A060	01UB3			C/I SPECIALIST II	361	7.46	266.41
35				GERVE, K F., JR	A050	01UB3			MAJ ACCT MGR I	357	6.32	197.88
36				HALL, TERRY L	A050	01UB3			MAJ ACCT MGR I	360	11.48	303.67
37				WILLIAMS, GEISHA J	A100	01UB2			AREA MGR COMB SVC	361	11.20	470.57
38				TRENDEL, R F	A030	01UB5			CUST SVC FIELD SPECIALI	357	59.00	1,336.35
39				OLWICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	21.06	535.18
40				PARTIN, LEROY M	A050	01UB3			MAJ ACCT MGR I	365	11.11	366.64
41				BLACK, T H	A050	01UB3			MAJ ACCT MGR I	361	11.10	367.30
42				BARTNICK, RONALD R	A060	01UB3			C/I SPECIALIST II	085	-6.40	-162.51
43				CLAREATH, J G	A060	01UJ3			SR MAJ ACCT MGR	365	.00	.00
44				ROSTIC, KEDRIC A., JR	A060	01UJ3			SR MAJ ACCT MGR	357	12.80	304.24

000220

FLORIDA POWER AND LIGHT COMPANY

fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9405 C/I EFFICIENT LIGHTING	908170		LLORA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	7.82	221.48
2				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	9.58	227.88
3				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	32.56	893.87
4				ORTA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	39.94	1,057.69
5				AGER, AGER, BRIAN RICHARD	D070	01QE4	ENERGY MGT SPEC	810	.50	9.13
6				AGNEW AGNEW, P D	D070	01QE4	ENERGY MGT SPEC	586	18.00	318.83
7				ALVAR ALVAREZ, G R	D070	01QCC	FIELD REP I - C/I	361	17.74	334.76
8				ALVARO DIAZ, CLARIDE	D050	01X1F	SR ADMINISTRATIVE SPEC	854	.00	.00
9				ANLOW ANLOW, T L	D040	01XJ6	DUCT SYSTEM SPECIALIST	588	.25	3.56
10				ANDER ANDERSON, LYNDIA	D040	01XJ6	DUCT SYSTEM SPECIALIST	586	2.00	25.08
11				AUGUS AUGUSTO, E H	D080	01QCD	SR FIELD REP - C/I	360	36.00	819.00
12				BASTO BASTON, JOHN C	D060	01QCB	FIELD REP II - C/I	360	24.00	370.50
13				BER, A BER, ALAN	D070	01QCC	FIELD REP I - C/I	360	36.00	720.00
14				CHARN CHARNELL, TERESA J	D050	01X1F	SR ADMINISTRATIVE SPEC	360	3.00	43.24
15				CLEVI CLEVIS, KATHLEEN D	D040	01X1E	ADMINISTRATIVE SPEC	854	.25	3.63
16				CRABT				360	19.60	334.07
17				DAVIE DAVIES FLICKINGER, MA	D070	01QE4	ENERGY MGT SPEC	474	19.50	346.37
18				DE YO DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-11.20	-154.70
19				DIAZ, DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	-10.08	-156.60
20				DILEI DILELLA, GELYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-11.20	-177.94
21				EDMAN EDMAN, GARY B	D070	01QE4	ENERGY MGT SPEC	810	8.50	174.26
22				ECHER ECHGOYEN, C O	D070	01QCC	FIELD REP I - C/I	361	12.76	267.17
23				FRICK FRICK, PEGGY C	D070	01QCC	FIELD REP I - C/I	361	5.44	98.60
24				GAMMO GAMMON, R W, JR	D080	01QCD	SR FIELD REP - C/I	357	15.00	287.63
25				GRAFF GRAFFO, JOHN	D070	01QE4	ENERGY MGT SPEC	810	16.50	314.33
26				HARRI HARRIS, R F	D070	01QE4	ENERGY MGT SPEC	595	7.50	157.03
27				HEISE HEISER, D R	D070	01QE4	ENERGY MGT SPEC	588	2.00	35.28
28				JONES JONES, DONALD E	D080	01QCD	SR FIELD REP - C/I	360	12.00	255.60
29				KNOTT KNOTT, J G	D070	01QE4	ENERGY MGT SPEC	220	2.00	38.00
30				LACHA LACHANCE, J F	D070	01QE4	ENERGY MGT SPEC	810	2.50	52.34
31				LASSE LASSEN, CHRISTINE I	D050	01X1F	SR ADMINISTRATIVE SPEC	474	2.50	35.38
32				LEIVA				810	15.00	314.06
33				LEWIS LEWIS, JOHN G	D070	01QE4	ENERGY MGT SPEC	110	4.25	79.10
34				LIRBY LIRBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	.25	4.14
35				LITTI LITTLETON, HELEN H	D050	01X1F	SR ADMINISTRATIVE SPEC	474	3.00	44.85
36				HAZEL HAZELIN, ALFREDA Y	D070	01QCC	FIELD REP I - C/I	361	48.02	931.00
37				MCNITT MCNITT, BRIAN B	D070	01QE4	ENERGY MGT SPEC	595	69.00	1,233.38
38				MESSER MESSER, P J	D070	01QE4	ENERGY MGT SPEC	588	8.50	177.97
39				MIMS MIMS, THOMAS D	D070	01QE4	ENERGY MGT SPEC	588	44.75	913.46
40				MORRI MORRIS, ROBERT S	D070	01QE4	ENERGY MGT SPEC	450	.25	3.69
41				PEREZ PEREZ, R A	D070	01QCC	FIELD REP I - C/I	361	79.58	1,666.21
42				PERO, PERO, ADELYN H	D070	01QE4	ENERGY MGT SPEC	474	.75	13.32
43				POWEL POWELL, JOSEPH F, JR	D060	01QES	ENERGY MGT CONSULTANT	586	12.00	191.25
44				SANDS SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	24.00	369.60
45										
46										
47										
48										
49										
50										

000021

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9605 C/I EFFICIENT LIGHTING	908170	SCOTT	SCOTT, NANCY M	D060	010X2	LRG COMM/INDUSTRIAL-ASST	361	-11.20	-187.24
2			SHOOS	SHOOSMITH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	20.50	356.17
3			WALKE					450	.25	3.52
4			VILES	VILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	1.50	26.08
5			WILSO	WILSON, C F, JR	D080	010CD	SR FIELD REP - C/I	357	32.00	728.00
6			WILSON	WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	19.00	392.82
7			WOOTE	WOOTE, G C, III	D070	010CC	FIELD REP I - C/I	361	2.16	45.24
8			WYNN	WYNN, MARK P	D080	010CD	SR FIELD REP - C/I	360	34.00	718.10
9										
10	TOTAL ACCOUNT 908170								2648.23	62,673.22
11	TOTAL PRGNAME C/I EFFICIENT LIGHTING								2648.23	62,673.22
12										
13	C/I HIGH EFFIC DX A/C	908150						854	.00	.00
14			NELSON	NELSON, L S	A070	010B3	C/I SPECIALIST I	357	38.24	1,281.52
15			DARGENTO	DARGENTO, R J	A050	010B3	MAJ ACCT MGR I	361	4.84	128.74
16			HENDEZ	HENDEZ, SUSAN BALL	A050	010B3	MAJ ACCT MGR I	360	14.40	361.26
17			ANDERSON	ANDERSON, E A	A050	010B3	MAJ ACCT MGR I	357	.06	1.62
18			CARLYLE	CARLYLE, B F	A060	010J3	SR MAJ ACCT MGR	365	1.80	66.45
19			RIFFLE	RIFFLE, V J	A060	010YB	PROGRAM MGR-RES SUPPT	078	-2.40	-80.46
20			MEER	MEER, C J	A060	010B4	CNST SVC FIELD SPECIAL I	361	16.14	473.88
21			DALTON	DALTON, M C	A050	010B3	MAJ ACCT MGR I	357	1.48	36.75
22			PHILO	PHILO, MICHAEL C	A060	010J3	SR MAJ ACCT MGR	357	5.99	172.82
23			WILSON	WILSON, ANNE F	A060	010J3	SR MAJ ACCT MGR	357	16.78	487.56
24			SCHISMAN	SCHISMAN, DAVID F	A070	010YB	SR PRODUCT MANAGER	078	-2.40	-90.30
25			CHALKER	CHALKER, R C	A050	010B3	MAJ ACCT MGR I	365	-.06	-1.85
26			GRILLO	GRILLO, G F	A050	010B3	MAJ ACCT MGR I	365	.82	25.08
27			HOPWOOD	HOPWOOD, V J	A050	010B3	MAJ ACCT MGR I	365	16.18	534.14
28			EASTERLING	EASTERLING, R K	A050	010B3	MAJ ACCT MGR I	365	1.77	58.25
29			ANDREOLAS	ANDREOLAS, M J	A060	010YB	PROGRAM MGR-RES SUPPT	078	-2.40	-70.44
30			NIERLA	NIERLA, H E	A050	010B3	MAJ ACCT MGR I	365	.50	11.94
31			BUSTO	BUSTO, LEONOR M	A070	010YB	SUPV RES SYSTEM SUPPORT	078	-2.40	-77.23
32			RASHKEVO	RASHKEVO, MARIA GENA	A050	010B3	MAJ ACCT MGR I	361	-.06	.62
33			WOMBLE	WOMBLE, JEFFREY J	A050	010B3	MAJ ACCT MGR I	357	.24	7.13
34			ARCHER	ARCHER, JOHN F, II	A050	010B3	MAJ ACCT MGR I	365	5.02	135.99
35			DANIEL	DANIEL, JOHN H	A050	010B3	MAJ ACCT MGR I	360	2.40	60.75
36			DANN	DANN, ANNETTE W	A050	010B3	MAJ ACCT MGR I	360	6.00	157.43
37			DEAVER	DEAVER, C V	A080	010YB	SUPERVISOR NEW PROGRAMS	078	-2.40	-79.38
38			SODDERS	SODDERS, G D	A030	010ATX	RESASM BUS FIELD SPEC I	357	.00	.00
39			COOPERFIELD	COOPERFIELD, JAMES F	A020	010YAC	ANALYST II-RES SUPPORT	078	-2.85	-67.69
40			VISHARD	VISHARD, W M	A050	010B3	MAJ ACCT MGR I	365	5.43	179.12
41			MELLEN	MELLEN, R J	A060	010B4	CNST SVC FIELD SPECIAL I	357	.68	16.88
42			GROUT	GROUT, F TODD	A050	010B3	MAJ ACCT MGR I	361	.04	.91
43			GONZALEZ	GONZALEZ, J O	A070	010YB	SR PRODUCT MANAGER	078	-2.40	-90.03
44			JOHNSON	JOHNSON, D M	A100	010B2	AREA MGR COMM SVC	357	-2.40	-112.23
45										
46										
47										
48										
49										
50										

000222

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9605 C/I HIGH EFFIC DX A/C	908150		NIK, JOHN H	A060	01UK3			C/I SPECIALIST II	361	18.64	522.16
2				BALOGH, F W	A050	01UB3			MAJ ACCT MGR I	365	4.00	132.00
3				GUTIERREZ, J P	A040	01UC3			MAJ ACCT MGR II	357	1.14	29.79
4				LANGLEY, D R	A060	01UJ3			SR MAJ ACCT MGR	365	5.02	162.66
5				COPE, L G	A050	01UB3			MAJ ACCT MGR I	361	9.52	293.93
6				BOLIB, A R	A050	01YKB			PROD DEVELOP ANALYST I	078	-2.40	-72.09
7				HUGHES, E G	A110	01YP3			MGR RESID & GEN BUS MKT	078	-2.40	-126.96
8				KINZ, THOMAS C	A060	01UK3			C/I SPECIALIST II	357	18.24	507.26
9				COOKE, C B	A050	01UB3			MAJ ACCT MGR I	361	.01	.26
10				BESLEY, W A	A060	01UK3			C/I SPECIALIST II	360	14.40	367.88
11										357	.00	-2.21
12				MCMURRAY, JOHN	A050	01YVA			RESEARCH ASSOCIATE	078	-2.40	-65.82
13				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	.50	10.94
14				BLONCH, P C	A050	01UB3			MAJ ACCT MGR I	357	.36	9.99
15				PONITZ, KEITH P	A050	01UB3			MAJ ACCT MGR I	360	.00	.00
16				PLANAS, CARLOS A	A050	01YXB			SR ANALYST-RES SUPPORT	078	-2.40	-70.14
17				BLONDET, LILLIAN P	A050	01UB3			MAJ ACCT MGR I	361	.00	1.07
18				DIAZ, OSCAR J	A050	01UB3			MAJ ACCT MGR I	361	2.20	62.34
19										078	-2.40	-248.09
20				MCCOMB, JOHN P	A060	01UK3			C/I SPECIALIST II	361	-.04	-1.24
21				COMLING, J N	A050	01UB3			MAJ ACCT MGR I	365	2.20	57.93
22				HARRER, RICHARD F	A050	01UB3			MAJ ACCT MGR I	365	.00	.00
23				SCHMITT, KATHY L	A050	01UB5			CUST SVC FIELD SPECIALI	360	1.63	31.35
24				RODRIGUEZTRIANA, P	A040	01UB4			CUST SVC FIELD SPECIALI	361	26.76	646.58
25				LLERA, R A	A040	01UB4			CUST SVC FIELD SPECIALI	361	-.96	-22.79
26				MAESTRI, HECTOR J	A050	01UB3			MAJ ACCT MGR I	361	.16	4.44
27				MELIANS, S G	A060	01UJ3			SR MAJ ACCT MGR	361	.39	11.47
28				GARCIA, ANA M	A100	01YH3			MGR MKTG SUPPORT	078	-2.40	-87.90
29				RODRIGUEZ, M G	A060	01UJ3			SR MAJ ACCT MGR	365	1.81	62.28
30				OTTO, E E, JR	A050	01UB3			MAJ ACCT MGR I	361	3.76	90.10
31				COHEN, A D	T125	05937			GROUNDMAN - SU	361	-.44	-11.53
32				MAS, I J	A070	01YUB			SR PROGRAM MGR-RES SUPP	078	-2.40	-83.67
33				RUIZ, ARTURO	A060	01TY5			SR POWER COORD	361	-.18	-4.95
34				SPRINKLE, D B	A060	01YB8			PRODUCT MANAGER	078	-2.40	-60.57
35				KELLY, VINTON E, JR	A050	01UB3			MAJ ACCT MGR I	360	14.40	351.90
36				CHAPMAN, REBECCA H	A060	01UJ3			SR MAJ ACCT MGR	361	.40	11.35
37				OTT, JOHN A	A070	01YB8			SR PRODUCT MANAGER	078	-2.40	-95.70
38				AVELLO, FRANCISCO A	A070	01YH8			MARKET PLANNING MGR	078	-2.40	-99.39
39				VAYDS, G F	A050	01UB3			MAJ ACCT MGR I	361	.66	20.96
40				CORR, DAVID R	A060	01UJ3			SR MAJ ACCT MGR	365	1.12	40.78
41				CRANE, J I	A050	01UB3			MAJ ACCT MGR I	365	.09	3.07
42				RUTHIG, THOMAS F	A060	01YHC			PRIN MKT PLNG SUPP ANAL	078	-2.40	-84.81
43				GUINN, J J	A050	01UB3			MAJ ACCT MGR I	365	4.00	106.70
44				REILMAN, LINDA I	A050	01UB3			MAJ ACCT MGR I	365	5.02	125.62
45												
46												
47												
48												
49												
50												

000223

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	0605 C/I HIGH EFFIC DY A/C	908150		ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	.25	3.56
2				RISLEY, R R	A060	01UB3	C/I SPECIALIST II	360	14.40	394.56
3				CONZALEZ, W A, JR	A050	01UB3	MAJ ACCT MGR I	361	4.50	136.64
4				LYERLY, JENNIFER, SUSA	A050	01UB3	MAJ ACCT MGR I	360	14.40	343.14
5				GARDNER, W LANCE	A060	01UB3	C/I SPECIALIST II	360	14.40	339.66
6				SIMMONS, J M	A030	01UB5	CUST SVC FIELD SPECIALI	357	6.31	135.98
7				DEL CUESTO, R A	A060	01YUA	SR PRODUCT EVAL ANALYST	078	-2.40	-79.63
8				HIDDLETON, D ALAN	A050	01YXH	SR ANALYST-RES SUPPORT	078	-2.40	-59.64
9				LAMBLAS, JORGE J	A060	01UB4	CUST SVC FIELD SPECIALI	360	24.00	585.00
10				BRIGHT, JOCELYN M	A060	01UB4	CUST SVC FIELD SPECIALI	360	14.40	351.06
11				WICKERY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.24	5.84
12				BLAIR, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	.05	1.08
13				WODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	5.01	124.12
14				DANIELSKI, M E, JR	A060	01UB3	SR MAJ ACCT MGR	360	1.40	34.52
15				SINGS, CLAUDE ROBERT	A070	01YHB	MARKET PLANNING MGR	078	-2.40	-80.58
16				GAGER, HERBERT R	A030	01UB5	CUST SVC FIELD SPECIALI	361	1.72	40.64
17				NEWBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	8.50	259.47
18				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	5.66	201.43
19				GERME, V F, JR	A050	01UB3	MAJ ACCT MGR I	357	4.12	129.01
20				WILLIAMS, CELSHA J	A100	01UB2	AREA MGR COMM SVC	361	-3.20	-134.45
21				LINA, ANGELA A	A050	01YHB	SR MGT PLNG ANALYST	078	-2.40	-66.66
22				OLMICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	- .06	-1.58
23				MARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	5.02	165.16
24				RIETO, ROSA NOVO	A050	01A23	FIELD REP SUPV II	810	.09	-3.12
25				BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	3.17	88.40
26				BARTNICK, RONALD R	A060	01UB3	C/I SPECIALIST II	085	34.00	914.13
27				FLETCHER, S M	A060	01YVA	ENV-LIFE RESEARCH COORD	078	-2.40	-70.53
28				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	1.00	25.46
29				DICKETTE, HOLLY R	A070	01YHB	SR PROGRAM MGR-RES SUPP	078	-2.40	-80.16
30				HOSTIC, KEDRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	357	4.80	147.84
31				LICORA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	- .11	-3.10
32				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	.76	18.08
33				BERHANE, F D	A050	01UB3	MAJ ACCT MGR I	365	.25	2.59
34				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.04	2.84
35				AGER, AGER, BRIAN RICHARD	D070	010E4	ENERGY MGT SPEC	810	7.00	127.75
36				ALVAR, ALVAREZ, C R	D070	010CC	FIELD REP I - C/I	361	11.22	228.50
37				ALVARGOIAZ, CLARIDE	D050	01X18	SR ADMINISTRATIVE SPEC	854	.50	5.48
38				ANDER, ANDERSON, LYNDA	D040	01XJ4	DUCT SYSTEM SPECIALIST	584	2.00	25.08
39				AUGUS, AUGUSTO, E M	D080	010CD	SR FIELD REP - C/I	360	24.00	544.00
40				BASTO, BASTON, JOHN C	D060	010CB	FIELD REP II - C/I	360	34.00	555.76
41				BENSO, BENSON, R M	D070	010E4	ENERGY MGT SPEC	720	.25	4.74
42				BER, A, BER, ALAN	D070	010CC	FIELD REP I - C/I	360	24.00	480.00
43				BOONE, BOONE, M M	D070	010E4	ENERGY MGT SPEC	864	4.00	83.76
44				CADY, CADY, TRACY M	D040	01X1E	ADMINISTRATIVE SPEC	137	5.00	56.04
45										
46										
47										
48										
49										
50										

000224

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY	JOB	JOB DESCRIPTION	LOC	PRHRS	PRANK
-----	-----	-----	-----	GRD	CODE	-----	---	-----	-----
1	9605 C/I HIGH EFFIC DX A/C	908150	CANOE CAMOSSAS, J A	D070	010E4	ENERGY MGT SPEC	810	.00	-1.02
2			CLEVI CLEVIS, KATHLEEN D	D040	01X1E	ADMINISTRATIVE SPEC	854	3.75	54.32
3			CRABT				360	7.65	121.01
4			CRABE CRAVEN, R KENNETH	D070	010E4	ENERGY MGT SPEC	219	10.00	202.38
5			CUBAS CUBAS, ARMANDO J	D040	01X1E	ADMINISTRATIVE SPEC	854	2.75	36.61
6			DE VO DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-3.20	-44.20
7			DIAZ, DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	-2.88	-44.74
8			DILEL DILELLA, GELBYS G	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-3.20	-50.84
9			DONAH DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	9.75	199.68
10			ECHES ECHEGOYEN, C O	D070	010CC	FIELD REP I - C/I	361	.48	10.05
11			EDUAR EGUARAN, C L	D070	010E4	ENERGY MGT SPEC	810	.00	.00
12			ERSON ERSONS, M G	D050	010E5	ENERGY MGT CONSULTANT	219	.00	.00
13			FRICK FRITCKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	.58	10.52
14			GUNO GANNON, R N., JR	D080	010CD	SR FIELD REP - C/I	357	4.00	76.70
15			GONZA GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	.00	.00
16			GRAFF GRAFFED, JOHN	D070	010E4	ENERGY MGT SPEC	810	27.75	528.64
17			GRECO GRECO, T A	D060	010E5	ENERGY MGT CONSULTANT	219	30.00	535.13
18			GUTIE GUTIERREZ, J C	D070	010E4	ENERGY MGT SPEC	810	.00	-.94
19			HARLE HARLEY, LESLIE A	D060	010E5	ENERGY MGT CONSULTANT	720	8.00	132.80
20			HARRI HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	11.75	246.02
21			HEPHE HEMMERLE, SALLY H	D040	01X1E	ADMINISTRATIVE SPEC	854	1.25	18.13
22			HERNA HERNANDEZ, BETSY G	D040	01X1E	ADMINISTRATIVE SPEC	854	24.25	351.63
23			HOUK, HOUK, ANITA B	D040	01X1E	ADMINISTRATIVE SPEC	595	3.25	47.13
24			INGER INGERSOLL, WILLIAM J	D070	010E4	ENERGY MGT SPEC	810	.10	45.50
25			JAMES JAMES, ELISE C	D060	010E5	ENERGY MGT CONSULTANT	219	40.00	706.00
26			JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	6.00	127.80
27			JUNE,				854	3.25	47.08
28			KESSEL KESSLER, G P	D070	010E4	ENERGY MGT SPEC	595	6.00	113.40
29			KVARO KVARDA, K J	D060	010E5	ENERGY MGT CONSULTANT	720	1.50	22.28
30			LANGF LANGFORD, ELIZABETH A	D040	01X1E	ADMINISTRATIVE SPEC	854	1.00	14.06
31			LETKA				810	32.00	670.00
32			LOCKE LOCKE, N B	D070	010E4	ENERGY MGT SPEC	219	.25	4.56
33			HAZEL HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	7.20	139.61
34			MCHUT MCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	23.25	415.59
35			HEALI HEALICK, HAROLD E	D070	010E4	ENERGY MGT SPEC	720	37.50	690.93
36			HENDE HENDEZ, MIGUEL	D060	010E5	ENERGY MGT CONSULTANT	219	9.00	141.98
37			HESSE HESSER, P J	D070	010E4	ENERGY MGT SPEC	588	.50	10.47
38			HINS, HINS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	1.75	35.72
39			NAVAR NAVARRO, VIVIAN A	D050	01X1F	SR ADMINISTRATIVE SPEC	854	.50	8.22
40			NELSO NELSON, KELLY J	D040	01X1E	ADMINISTRATIVE SPEC	137	20.75	268.71
41			PERDE				595	18.25	233.60
42			PEREZ PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	.04	.84
43			PILOR PILGRIN, HELEN G	D070	010E4	ENERGY MGT SPEC	810	.00	-2.98
44			PITER PITERA, S THOMAS	D060	010E5	ENERGY MGT CONSULTANT	595	12.75	196.67
45									
46									
47									
48									
49									
50									

000225

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
1	9605 C/I HIGH EFFIC DX A/C	908150	POMEL	POMELL, JOSEPH E., JR	D060	010E5	ENERGY MGT CONSULTANT	586	6.00	95.63
2			KICE	KICE, JULIE S	D060	010E5	ENERGY MGT CONSULTANT	219	.00	.00
3			ROONE	ROONEY, JACQUELYNE	D070	010E4	ENERGY MGT SPEC	810	.00	.00
4			SAVIG	SAVIG, RICHARD L	D060	010E5	ENERGY MGT CONSULTANT	586	7.25	120.08
5			SCALL	SCALLAN, SHERRY E	D060	010E5	ENERGY MGT CONSULTANT	720	1.25	19.42
6			SCOTT	SCOTT, WANCY W	D060	010C2	ENR COMM/INDUSTRIAL-ASST	361	-3.20	-53.50
7			SETTL	SETTLEMYRE, G W J	D070	010E4	ENERGY MGT SPEC	219	6.25	128.44
8			SHOOS	SHOOSRITH, PAMELA J	D060	010C8	FIELD REP II - C/I	360	1.00	17.38
9			THROW	THROWER, ADRIENNE R	D060	01X1E	ADMINISTRATIVE SPEC	854	1.25	13.19
10			WALLA	WALLACE, MICHELE	D060	01X1E	ADMINISTRATIVE SPEC	595	9.25	113.66
11			WILLI	WILLIAMS, W A	D070	010E4	ENERGY MGT SPEC	219	19.00	287.85
12			WILLI	WILLIAMS, W P	D060	010E5	ENERGY MGT CONSULTANT	219	.00	.00
13			WILSO	WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	5.00	103.38
14			WITTH	WITTFREY, ROY L	D070	010E4	ENERGY MGT SPEC	595	5.50	110.76
15			WOOTE	WOOTEN, G C., III	D070	010C2	FIELD REP I - C/I	361	-1.20	-4.19
16			WYANT	WYANT, F E	D070	010E4	ENERGY MGT SPEC	810	.00	.00
17			WYNN	WYNN, MARK P	D080	010C0	SR FIELD REP - C/I	360	24.00	545.40
18										
19	*TOTAL ACCOUNT 908150								931.82	19,857.56
20	*TOTAL PROGRAM C/I HIGH EFFIC DX A/C								931.82	19,857.56
21										
22	C/I RVAL	908590						360	.00	.00
23			CHALKER	CHALKER, R C	A050	010B3	HAJ ACCT MGR I	365	8.00	239.40
24			BUCCIARELLI	BUCCIARELLI, DOUGLAS	A050	010B5	CUST SVC FIELD SPECIALI	360	4.03	79.05
25			KAYWOOD	KAYWOOD, DANIEL J	A050	010B3	HAJ ACCT MGR I	365	1.00	22.41
26			KARNOVO	KARNOVO, MARTA GEMA	A050	010B3	HAJ ACCT MGR I	361	6.00	147.53
27			MONILE	MONILE, JEFFREY J	A050	010B3	HAJ ACCT MGR I	357	.00	.00
28			DIAM	DIAM, ANNETTE H	A050	010B3	HAJ ACCT MGR I	360	5.00	131.19
29			GRADY	GRADY, E TODD	A050	010B3	HAJ ACCT MGR I	361	3.00	90.34
30			COOK	COOK, C B	A050	010B3	HAJ ACCT MGR I	361	1.00	26.35
31			FERRER	FERRER, RAMON	A050	010J3	SR HAJ ACCT MGR	365	10.00	320.75
32			THORSON	THORSON, MARK A	A050	010B3	HAJ ACCT MGR I	360	20.00	578.75
33			RODRIGUEZTRIANA	RODRIGUEZTRIANA, P	A060	010B4	CUST SVC FIELD SPECIALI	361	.00	.00
34			OTTO	OTTO, E E., JR	A050	010B3	HAJ ACCT MGR I	361	2.00	47.93
35			CAMPBELL	CAMPBELL, W P	A070	010G6	DIST EMP & OPERS PRIN E	360	8.00	247.20
36			RUSSELL	RUSSELL, ALFRED G., J	A050	010B3	HAJ ACCT MGR I	365	3.00	96.56
37			LEHR	LEHR, J C., JR	A050	010B3	HAJ ACCT MGR I	357	8.00	222.30
38			RISLEY	RISLEY, R B	A060	010K3	C/I SPECIALIST II	360	.00	.00
39			GAGER	GAGER, HERBERT B	A030	010B5	CUST SVC FIELD SPECIALI	361	7.00	165.38
40			CALLEJA	CALLEJA, R A	A060	010K3	C/I SPECIALIST II	361	.00	.00
41			OLNICK	OLNICK, BRYAN J	A050	010B3	HAJ ACCT MGR I	365	17.00	432.01
42			BARTNICK	BARTNICK, RONALD B	A060	010K3	C/I SPECIALIST II	085	12.00	304.71
43			CRABT					360	18.00	314.55
44										
45	*TOTAL ACCOUNT 908590								133.00	3,466.41
46	*TOTAL PROGRAM C/I RVAL								133.00	3,466.41
47										
48										
49										
50										

000226

FLORIDA POWER AND LIGHT COMPANY
 fpec.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/95

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRKNT
1 9605 C/I LOAD CONTROL	908550	NELSON, L S	A070	01UR3 C/I SPECIALIST I	357	.24	8.04
2		DARGENTO, R J	A050	01UR3 MAJ ACCT MGR I	361	1.00	28.60
3		MENDEZ, SUSAN BALL	A050	01UR3 MAJ ACCT MGR I	360	9.80	240.84
4		ANDERSON, E A	A050	01UR3 MAJ ACCT MGR I	357	15.08	408.81
5		CARLYLE, B F	A060	01UJ3 SR MAJ ACCT MGR	365	.73	27.15
6		MESS, C J	A040	01UR4 CUST SVC FIELD SPECIALI	361	.01	.25
7		DALTON, N C	A050	01UR3 MAJ ACCT MGR I	357	.48	11.76
8		PHILO, MICHAEL C	A060	01UJ3 SR MAJ ACCT MGR	357	4.99	143.97
9		NILSON, ANNE F	A060	01UJ3 SR MAJ ACCT MGR	357	.78	25.73
10		CHALKER, R C	A050	01UR3 MAJ ACCT MGR I	365	3.93	117.73
11		GRILLO, G E	A050	01UR3 MAJ ACCT MGR I	365	5.87	179.33
12		HOPWOOD, W J	A050	01UR3 MAJ ACCT MGR I	365	.20	6.34
3		EASTERLING, R K	A050	01UR3 MAJ ACCT MGR I	365	5.77	190.23
4		NIESLA, N E	A050	01UR3 MAJ ACCT MGR I	365	3.52	84.95
5		KAYWOOD, DANIEL J	A050	01UR3 MAJ ACCT MGR I	365	4.00	89.68
6		BASHNEVO, MARIA GEMA	A050	01UR3 MAJ ACCT MGR I	361	.02	-4.31
7		MOBLE, JEFFREY J	A050	01UR3 MAJ ACCT MGR I	357	4.24	125.88
8		ARCHER, JOHN F., II	A050	01UR3 MAJ ACCT MGR I	365	5.31	144.07
9		DANIEL, JOHN H	A050	01UR3 MAJ ACCT MGR I	360	1.60	40.50
10		MIRARD, W H	A050	01UR3 MAJ ACCT MGR I	365	11.60	382.93
11		MELLEN, R J	A040	01UR4 CUST SVC FIELD SPECIALI	357	.68	16.88
12		GROUT, E TODD	A050	01UR3 MAJ ACCT MGR I	361	.38	11.13
13		TRANQUANO, DEAN J	A050	01UR3 MAJ ACCT MGR I	365	.00	.00
14		JOHNSON, D H	A100	01UR2 AREA MGR COMM. SVC	357	-2.40	-112.23
15		NIX, JOHN H	A060	01UR3 C/I SPECIALIST II	361	-.72	-20.17
16		SALON, F W	A050	01UR3 MAJ ACCT MGR I	365	21.00	693.00
17		PLASENCIA, ERNESTO	A060	01YEC PROGRAM MGR-C/I	013	222.40	7,114.02
18		GUTIERREZ, J P	A040	01UR3 MAJ ACCT MGR II	357	3.14	82.05
19		LANGLEY, D R	A060	01UJ3 SR MAJ ACCT MGR	365	5.30	172.33
20		COPE, L G	A050	01UR3 MAJ ACCT MGR I	361	23.32	720.00
1		EVELYN, H R	A060	01T58 SR SPEC - PUR SUPPLY	955	80.00	2,826.00
2		ELRIZ, THOMAS C	A060	01UR3 C/I SPECIALIST II	357	.24	5.06
3		COOKE, C B	A050	01UR3 MAJ ACCT MGR I	361	24.39	642.68
4		BESLEY, W A	A060	01UR3 C/I SPECIALIST II	360	9.60	259.92
5					357	.00	-2.21
6		FERRER, RAMON	A060	01UJ3 SR MAJ ACCT MGR	365	.53	11.65
7		BLOCH, P C	A050	01UR3 MAJ ACCT MGR I	357	.36	9.99
8		BLONDET, LILLIAN P	A050	01UR3 MAJ ACCT MGR I	361	.00	.60
9		THOMPSON, MARK A	A050	01UR3 MAJ ACCT MGR I	360	.00	.00
0		WALSH, MICHAEL J	A070	01YCC SR PROG MGR	013	162.40	6,167.14
1		DIAZ, OSCAR J	A050	01UR3 MAJ ACCT MGR I	361	3.22	147.93
2		HCCOMB, JOHN P	A060	01UR3 C/I SPECIALIST II	361	-.03	-.93
3					013	222.40	4,448.00
4		COMLING, J H	A050	01UR3 MAJ ACCT MGR I	365	8.20	213.88

000227

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9605	C/I LOAD CONTROL	908550		RODRIGUEZTRIANA,P	A040 01UB4		CUST SVC FIELD SPECIALI	361	1.46	35.27
2				ADAMS,R W,,JR	A060 01YCA		PROD MGR-STAND OFFR	013	-17.60	-527.12
3				GRIKAS,LOUIS	A060 01YCA		PROD MGR-STAND OFFR	013	-17.60	-609.18
4								013	-17.60	-1,661.27
5				LLERA,R A	A040 01UB4		CUST SVC FIELD SPECIALI	361	-.72	-17.09
6				MAESTRI,HECTOR J	A050 01UB3		MAJ ACCT MGR I	361	1.02	28.33
7				MELIANS,S G	A060 01UJ3		SR MAJ ACCT MGR	361	3.34	98.16
8				RODRIGUEZ,H B	A060 01UJ3		SR MAJ ACCT MGR	365	2.85	98.56
9				OTTO,E E,,JR	A050 01UB3		MAJ ACCT MGR I	361	4.16	99.67
10				COWEN,A D	T125 05937		GROUNDMAN - SU	361	8.52	223.02
11				RUIZ,ARTURO	A060 01TY5		SR POWER COORD	361	2.12	58.30
12				KELLY,VINTON E,,JR	A050 01UB3		MAJ ACCT MGR I	360	9.60	234.60
13				CHAPMAN,REBECCA H	A060 01UJ3		SR MAJ ACCT MGR	361	2.00	56.75
14				RUSSELL,ALFRED G,,J	A050 01UB3		MAJ ACCT MGR I	365	.00	.00
15				VAYDA,G F	A050 01UB3		MAJ ACCT MGR I	361	6.69	212.41
16				COBB,DAVID G	A060 01UJ3		SR MAJ ACCT MGR	357	.12	4.37
17				CRANE,J L	A050 01UB3		MAJ ACCT MGR I	365	4.10	135.27
18				HARDMAN,CRAIG A	A060 01YEC		PROGRAM MGR-C/I	013	-17.60	-594.02
19				GUTHRIE,J J	A050 01UB3		MAJ ACCT MGR I	365	10.00	266.76
20				REILMAN,LINDA L	A050 01UB3		MAJ ACCT MGR I	365	5.31	133.08
21				KOCH,THOMAS R	A070 01YD2		SR PROD MGR-STAND OFFR	013	-17.60	-530.42
22				LEHR,J C,,JR	A050 01UB3		MAJ ACCT MGR I	357	1.00	27.79
23				ARTZ,HECTOR	A050 01UB3		MAJ ACCT MGR I	365	.26	3.79
24				GONZALEZ,H A,,JR	A050 01UB3		MAJ ACCT MGR I	361	8.56	259.91
25				LYERLY-JENNETTE,SUBA	A050 01UB3		MAJ ACCT MGR I	360	9.60	228.75
26				GARDNER,R LANCE	A060 01UK3		C/I SPECIALIST II	360	9.60	226.44
27				SIMPSON,J M	A030 01UB5		CUST SVC FIELD SPECIALI	357	.81	17.45
28				WRIGHT,JOCELYN H	A040 01UB4		CUST SVC FIELD SPECIALI	360	9.60	234.03
29				KHOURY,MICHEL J	A050 01UB3		MAJ ACCT MGR I	357	.71	5.84
30				BLARY,DAVID R	A050 01UB3		MAJ ACCT MGR I	365	.05	1.15
31				MODLIN,JEFFREY	A050 01UB3		MAJ ACCT MGR I	365	5.30	131.50
32				DANILEWSKI,V B,,JR	A060 01UJ3		SR MAJ ACCT MGR	360	2.00	59.08
33				WHITAKER,D C	A060 01UJ3		SR MAJ ACCT MGR	365	.00	.00
34				GAGER,HERBERT B	A030 01UB5		CUST SVC FIELD SPECIALI	361	.16	3.76
35				HEMBERRY,BILLY H	A050 01UB3		MAJ ACCT MGR I	360	10.00	305.25
36				CALLEJA,R A	A060 01UK3		C/I SPECIALIST II	361	1.09	38.94
37				GERME,K F,,JR	A050 01UB3		MAJ ACCT MGR I	357	.12	3.76
38				WILLIAMS,GEISHA J	A100 01UB2		AREA MGR COMM SVS	361	-2.40	-100.84
39				ALTER,NICHOLAS	A999 01YK3		MGR ELECTRIC SVC OFFRGS	013	-17.60	-922.90
40				OLNICK,BRYAN J	A050 01UB3		MAJ ACCT MGR I	365	1.93	49.15
41				PARTIN,LEROY H	A050 01UB3		MAJ ACCT MGR I	365	5.30	174.98
42				BLACK,T H	A050 01UB3		MAJ ACCT MGR I	361	13.38	373.15
43				BOSTIC,KEDRIC A,,JR	A060 01UJ3		SR MAJ ACCT MGR	357	4.80	147.84
44				LLODRA,LARRY	A050 01UB3		MAJ ACCT MGR I	361	3.02	85.54

000228

FLORIDA POWER AND LIGHT COMPANY
fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PNRS	PRMT
1	9605 C/I LOAD CONTROL	908550		ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	4.02	95.63
2				BERNARD, P B	A050	01UB3	MAJ ACCT MGR I	365	.26	2.74
3				ORLA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.42	5.92
4				ALVAR ALVAREZ, W R	0070	01GCC	FIELD REP I - C/I	361	-1.24	-4.90
5				BUCK, BUCK, J H	T310	05533	METERMAN A BU	492	1.00	21.09
6				CILLO CILLO, R C	T310	05533	METERMAN A BU	792	1.00	21.09
7				CHESP CHESPO, ELIZABETH H	0050	01UCA	TECH-TIT-POWER DELIVERY	955	160.00	2,220.00
8				DE TO DE YOUNG, JOYE L	0050	01X1F	SR ADMINISTRATIVE SPEC	361	-2.40	-33.15
9				DENON DENON, ANELIA H	0080	01G22	C/I LD HGT FLD TECH	013	148.80	7,388.60
10				DIAZ, DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	-2.16	-33.56
11				DICEL DICELLA, BELVIS G	0050	01X1F	SR ADMINISTRATIVE SPEC	361	-2.40	-38.13
12				ECHEG ECHEGOTEN, C O	0070	01GCC	FIELD REP I - C/I	361	-1.06	-1.26
13				EDMON EDMONS, D H	T310	05533	METERMAN A BU	192	4.00	84.36
14				FRICK FRICKE, PEGGY C	0070	01GCC	FIELD REP I - C/I	361	56.97	1,032.99
15				GALBO GALBO, JOHN S	T310	05533	METERMAN A BU	558	1.00	21.09
16				HANBY HANBY, D C	T310	05533	METERMAN A BU	192	1.00	21.09
17				HOWAR HOWARD, ALAN P	0070	01G21	SR C/I LD HGT FLD TECH	013	145.00	2,495.33
18				JACOB JACOB, Y H	1440	05957	ELECTRONIC TECHNICIAN	792	2.00	45.88
19				KELLE KELLER, KATHY H	0050	01X1F	SR ADMINISTRATIVE SPEC	013	-26.20	-324.57
20				LATRO LATRONE, R J	T310	05533	METERMAN A BU	192	.00	.00
21				LAVOR LAVORDNA, R J	T310	05533	METERMAN A BU	792	3.00	63.27
22				HAZEL HAZELIN, ALFREDA Y	0070	01GCC	FIELD REP I - C/I	361	-.03	-.58
23				OVERB OVERBY, S H	T310	05533	METERMAN A BU	492	.00	.00
24				PEREZ PEREZ, R A	0070	01GCC	FIELD REP I - C/I	361	-.03	-.63
25				PRICE PRICE, R G	0070	01G21	SR C/I LD HGT FLD TECH	013	142.00	2,948.20
26				SCOTT SCOTT, HARRY H	0080	01G22	LRG COMM/INDUSTRIAL-ASST	361	-2.40	-40.12
27				WEEK WEEKS, Y W	T310	05533	METERMAN A BU	558	1.00	21.09
28				WHEAT WHEATLEY, R F	T310	05533	METERMAN A BU	492	.00	.00
29				WOOTE WOOTE, G C, III	0070	01GCC	FIELD REP I - C/I	361	-.54	-11.31
30										
31	TOTAL ACCOUNT 908550								1538.76	35,953.19
32	TOTAL PROGRAM C/I LOAD CONTROL								1538.76	35,953.19
33										
34	C/I DPBC PROJECT	908180		CARLYLE, S F	A060	01UJ3	SR MAJ ACCT MGR	365	-.02	-.59
35				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	.05	1.47
36				HOPGOD, M J	A050	01UB3	MAJ ACCT MGR I	365	.01	.26
37				BUCCIANELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	2.00	39.53
38				HIERLA, H E	A050	01UB3	MAJ ACCT MGR I	365	.04	.78
39				GARCIA, JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	84.00	2,398.20
40				ARCHER, JOHN F, III	A050	01UB3	MAJ ACCT MGR I	365	-.13	-3.46
41				VISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	-.02	-.79
42				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	-.13	-4.16
43				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.03	.81
44				PONTY, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	7.00	197.23
45										
46										
47										
48										
49										
50										

000229

fpsc.fax FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
19605	C/I OPBC PROJECT	908180		RODRIGUEZ, M G	A060	01UJ3	SR MAJ ACCT MGR	365	.06	1.79
2				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	2.00	56.08
3				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	.01	.20
4				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	-.13	-3.20
5				ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	.02	.39
6				MOOLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	-.13	-3.18
7				DANTELEWSKI, W E, JR	A060	01UJ3	SR MAJ ACCT MGR	360	22.40	654.81
8				GERME, R F, JR	A050	01UB3	MAJ ACCT MGR I	357	4.00	125.25
9				PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	365	-.13	-4.22
10				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	2.00	50.93
11				BETHANE, F B	A050	01UB3	MAJ ACCT MGR I	365	.02	.44
12				CRAFT				360	.00	.00
13										
14	TOTAL ACCOUNT 908180								122.95	3,508.57
15	TOTAL PRGNAME C/I OPBC PROJECT								122.95	3,508.57
16										
17	C/I W-C CHILLER REPL PGM 908420			NELSON, L E	A070	01UR3	C/I SPECIALIST I	357	38.40	1,286.89
18				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	22.52	599.03
19				BISHOP, ROBERT V	A060	01YXA	END-USE RESEARCH COORD	085	-1.60	-51.03
20				COOK, PATRICIA B	A020	01YJC	C/I ANALYST II	085	-1.52	-29.70
21				SHEAHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	-1.60	-43.16
22				HENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	360	19.20	481.68
23				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	.10	2.70
24				CARLYLE, S F	A060	01UJ3	SR MAJ ACCT MGR	365	1.80	66.45
25				SHAPIRO, SUSAN H	A070	01YNG	MARKET PLANNING MGR	085	-1.60	-54.94
26				NEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	-.01	-.27
27				BALTON, H C	A050	01UB3	MAJ ACCT MGR I	357	.80	19.60
28				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	13.65	393.80
29				NILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	1.30	42.88
30				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	8.34	249.51
31				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	.82	25.08
32				HOFGOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	.18	6.14
33				WILLIAMS, BRENDA A	A050	01YFC	SR C/I ANALYST	085	-1.60	-49.58
34				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	9.00	177.86
35				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	1.28	42.08
36				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	.50	11.94
37				STOFF, L B	A060	01YEC	PROGRAM MGR-C/I	085	-1.60	-48.64
38				BASHUEVO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	1.01	22.04
39				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	.40	11.88
40				GARCIA, JOSEPH	A060	01YJB	PROD DEVELOP SR ANALYST	085	-1.60	-45.68
41				ARCHER, JOHN F, II	A050	01UB3	MAJ ACCT MGR I	365	5.08	137.61
42				DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	3.20	81.00
43				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	7.98	209.37
44				MISHANE, V H	A050	01UB3	MAJ ACCT MGR I	365	.43	14.12
45										
46										
47										
48										
49										
50										

000230

fp c.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9605	C/I V-C CHILLER REPL PMN 908420		MELLEN, R J	A040	01U04	CUST SVC FIELD SPECIALI	357	1.13	28.15
2			GROUT, E TODD	A050	01U03	MAJ ACCT MGR I	361	3.23	96.97
3			JOHNSON, D H	A100	01U02	AREA MGR COMPL SVC	357	-4.00	-187.05
4			NIX, JOHN H	A060	01U03	C/I SPECIALIST II	361	87.92	2,462.86
5			ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	-1.60	-61.86
6			BRANDT, C D	A110	01YF3	MGR C/I MARKETING	085	-1.60	-73.80
7			GUTIERREZ, J P	A040	01U03	MAJ ACCT MGR II	357	1.90	49.64
8			LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	8.97	291.51
9			COPE, L G	A050	01U03	MAJ ACCT MGR I	361	11.69	369.93
10			MORRISON, BLAKE B	A070	01U03	C/I SPECIALIST I	085	-1.12	-39.35
11			ANTON, G J	A040	01YAK	MKT RESCH PROG ANAL I	085	-1.60	-44.90
12			MUNZ, THOMAS C	A060	01U03	C/I SPECIALIST II	357	50.40	1,403.42
13			LASAGA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MKTG	085	-1.60	-54.76
14			COOKE, C B	A050	01U03	MAJ ACCT MGR I	361	.23	6.06
15			BESLEY, W A	A060	01U03	C/I SPECIALIST II	360	19.20	519.84
16						357	1.00	22.63	
17			FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.50	10.94
18			BLOCH, P C	A050	01U03	MAJ ACCT MGR I	357	2.60	72.15
19			POHITZ, KEITH P	A050	01U03	MAJ ACCT MGR I	360	15.40	433.89
20			NESTOR, JOSEPH C	A070	01YHC	COMPETITIVE ASSESS MGR	085	-1.60	-49.64
21			BLOMDET, LILLIAN P	A050	01U03	MAJ ACCT MGR I	361	.00	.54
22			THOMSON, MARK A	A050	01U03	MAJ ACCT MGR I	360	3.12	90.28
23			MUCCIO, CRAIG V	A050	01YAH	SR MKT RESCH PROG ANAL	085	-1.60	-39.96
24			DIAZ, OSCAR J	A050	01U03	MAJ ACCT MGR I	361	.73	20.68
25			MCCOMB, JOHN P	A060	01U03	C/I SPECIALIST II	361	-.02	-.62
26			COMLING, J H	A050	01U03	MAJ ACCT MGR I	365	3.00	78.98
27			BARBER, RICHARD F	A050	01U03	MAJ ACCT MGR I	365	5.00	161.54
28			LIPINSKI, THOMAS H	A040	01HH7	DISTR SYS ANALYST I	360	10.20	277.53
29			RODRIGUEZTRIANA, P	A040	01U04	CUST SVC FIELD SPECIALI	361	.34	8.20
30			LLERA, R A	A040	01U04	CUST SVC FIELD SPECIALI	361	-.48	-11.39
31			MAESTRI, HECTOR J	A050	01U03	MAJ ACCT MGR I	361	.61	16.93
32			MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	1.87	54.94
33			RODRIGUEZ, H G	A060	01UJ3	SR MAJ ACCT MGR	365	1.81	62.28
34			OTTO, E E., JR	A050	01U03	MAJ ACCT MGR I	361	6.08	97.77
35			GONZALEZ, MIRLA	A060	01YHA	SR PRODUCT EVAL ANALYST	085	-1.60	-41.75
36			COHEN, A D	T125	05937	WORKBROWMAN - SU	361	.28	7.32
37			BECK, VERNON V	A040	01YHC	C/I ANALYST I	085	-1.60	-34.52
38			RUIZ, ARTURO	A060	01Y75	SR POWER COORD	361	.06	1.65
39			DOMINGUEZ, GUSTAVO	A070	01U03	C/I SPECIALIST I	085	-1.60	-53.60
40			CAMPBELL, V P	A070	01H06	DIST ENG & OPERS PRIM E	360	5.58	172.62
41			KELLY, VINTON E., JR	A050	01U03	MAJ ACCT MGR I	360	19.20	469.20
42			CHAPMAN, REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	1.20	34.05
43			WATDA, G F	A050	01U03	MAJ ACCT MGR I	361	8.21	260.67
44			COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	.20	7.28

000231

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRNRS	PRNRT
19605 C/I W-C CHILLER REPL PGM 908420		CRANE, J L	A050	010B3	HAJ ACCT MGR I	365	.09	3.07
2		KETCHUM, LINDA L	A050	010B3	HAJ ACCT MGR I	365	5.08	127.29
3		LENN, J C., JR	A050	010B3	HAJ ACCT MGR I	357	3.00	83.56
4		ARTZ, HECTOR	A050	010B3	HAJ ACCT MGR I	365	.25	3.56
5		RISLEY, R B	A050	010B3	C/I SPECIALIST II	360	43.20	1,183.68
6		GONZALEZ, W A., JR	A050	010B3	HAJ ACCT MGR I	361	.30	9.10
7		LYERLY-JERRETTE, DORA	A050	010B3	HAJ ACCT MGR I	360	19.20	457.50
8		GARS, O E	A050	010B3	PRODUCT MANAGER	085	-1.60	-44.84
9		GANDRIN, R LANCE	A050	010B3	C/I SPECIALIST II	360	19.20	452.85
10		STURGES, J W	A050	010B3	CUST SVC FIELD SPECIALT	357	1.35	29.09
11		LOPEZ, RICHARD	A070	010B3	C/I SPECIALIST I	085	-1.60	-54.90
12		WRIGHT, JOCELYN H	A050	010B3	CUST SVC FIELD SPECIALT	360	19.20	468.06
13		KNOXY, MICHEL J	A050	010B3	HAJ ACCT MGR I	357	2.40	58.44
14		BLARY, DAVID H	A050	010B3	HAJ ACCT MGR I	365	4.05	94.28
15		COLACINO, FRANCIS	A050	010B3	SUPERVISOR NEW PROGRAMS	085	-1.60	-56.86
16		MOULIN, JEFFREY	A050	010B3	HAJ ACCT MGR I	365	5.06	125.80
17		DANTELEMI, V E., JR	A050	010J3	SR HAJ ACCT MGR	360	1.40	34.52
18		WHITAKER, D C	A050	010J3	SR HAJ ACCT MGR	365	1.00	36.68
19		GAGER, HERBERT S	A050	010B3	CUST SVC FIELD SPECIALT	361	.04	.95
20		NEWMERRY, BILLY H	A050	010B3	HAJ ACCT MGR I	360	12.50	381.57
21		CALLEJA, R A	A050	010B3	C/I SPECIALIST II	361	1.62	57.85
22		GERMO, R F., JR	A050	010B3	HAJ ACCT MGR I	357	.20	6.26
23		HALL, TERRY L	A050	010B3	HAJ ACCT MGR I	360	1.00	26.46
24		WILLIAMS, GETSRA J	A100	010B2	AREA MGR COMM SVCS	361	-1.60	-67.22
25		OLMICK, BRYAN J	A050	010B3	HAJ ACCT MGR I	365	8.34	211.88
26		PARTIN, LEROY H	A050	010B3	HAJ ACCT MGR I	365	5.08	167.38
27		BLACK, Y H	A050	010B3	HAJ ACCT MGR I	361	6.41	178.76
28		BARTWICK, RONALD B	A050	010B3	C/I SPECIALIST II	085	58.40	1,482.94
29		BOSTIC, KEDRIC A., JR	A050	010J3	SR HAJ ACCT MGR	357	8.00	246.40
30		LLODRA, LARRY	A050	010B3	HAJ ACCT MGR I	361	1.77	50.16
31		ROSE, JACK A	A050	010B3	HAJ ACCT MGR I	361	2.41	57.32
32		BERNARD, F B	A050	010B3	HAJ ACCT MGR I	365	14.25	391.09
33		ORTA, HARLEN A	A050	010B3	HAJ ACCT MGR I	361	.25	3.60
34		ALVAR ALVAREZ, G R	D070	010CC	FIELD REP I - C/I	361	-1.16	-3.27
35		CRABT				360	.00	.00
36		DE YO DE YOUNG, JOYE L	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-1.60	-22.10
37		DIAZ, DIAZ, OSCAR J	A050	010B3	HAJ ACCT MGR I	361	-1.44	-22.37
38		DILEL DILELLA, GELYS B	D050	01X1F	SR ADMINISTRATIVE SPEC	361	-1.60	-25.42
39		ECHES ECHEGOVEN, C O	D070	010CC	FIELD REP I - C/I	361	15.96	334.16
40		FRICK FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	-.02	-.36
41		JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	.00	.00
42		HAZEL HAZELTIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	-.02	-.39
43		PEREZ PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	-.02	-.42
44		SCOTT SCOTT, NANCY H	D060	010X2	LRG COMM/INDUSTRIAL-ASST	361	-1.60	-26.75

000232

FLORIDA POWER AND LIGHT COMPANY
fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY JOB	LOC	PRKRS	PRANT
GRD	CODE	JOB DESCRIPTION					
0405	C/I	M-C CHILLER REPL	PGH 908420	MOOTE WOOTEEN,G C.,III	0070 010CC	FIELD REP 1 - C/I	361 - .36 -7.54

TOTAL ACCOUNT 000420	622.29	16,836.95
TOTAL PROGRAM C41 U S ENHANCER REPL PM	622.29	16,836.95

CITY/STATE	NAME	DATE	TIME	LOCATION	STATUS	REMARKS	DATE	TIME	LOCATION	STATUS	REMARKS
0	WELSON, L B	0070	0100	C/I SPECIALIST I	357	38.32	1,284.20				
1	DARGENTO, R J	0050	0100	MAJ ACCT MGR I	361	.04	1.06				
2	BISHOP, ROBERT V	0050	0110	END-USE RESEARCH COORD	085	-2.40	-76.62				
3	COOK, PATRICIA B	0020	0110	C/I ANALYST II	085	-2.28	-44.55				
4	SHEKON, JOHN K	0050	0110	PROGRAM MGR-C/I	085	-2.40	-64.74				
5	ANDERSON, E A	0050	0100	MAJ ACCT MGR I	357	4.08	110.21				
6	CHRYSLER, W F	0050	0100	SR MAJ ACCT MGR	365	1.83	67.34				
7	SHOPTON, SUSAN W	0070	0110	MARKET PLANNING MGR	085	-2.40	-82.41				
8	WESS, L J	0040	0100	CUST SVC FIELD SPECIALI	361	-.01	-.20				
9	DAVON, H C	0050	0100	MAJ ACCT MGR I	357	.64	15.68				
10	PHILO, MICHAEL C	0050	0100	SR MAJ ACCT MGR	357	4.32	124.63				
11	WILSON, ADRIAN F	0050	0100	SR MAJ ACCT MGR	357	1.04	34.31				
12	CHALKER, H C	0050	0100	MAJ ACCT MGR I	365	4.14	124.00				
13	WILLO, D E	0050	0100	MAJ ACCT MGR I	365	.74	22.65				
14	WOPKOD, W J	0050	0100	MAJ ACCT MGR I	365	.17	5.55				
15	WILLIAMS, BRUNDA A	0050	0110	SR C/I ANALYST	085	-2.40	-74.37				
16	KESTERLING, R K	0050	0100	MAJ ACCT MGR I	357	1.02	33.66				
17	WIEBKA, H E	0050	0100	MAJ ACCT MGR I	365	.44	10.78				
18	STOFF, L B	0050	0110	PROGRAM MGR-C/I	085	-2.40	-72.96				
19	BASHNEVO, MARIA GERA	0050	0100	MAJ ACCT MGR I	361	.00	-.80				
20	WORCE, JEFFREY J	0050	0100	MAJ ACCT MGR I	357	2.32	68.88				
21	WURCIA, JOSEPH	0050	0110	PROD DEVELOP SR ANALYST	085	-2.40	-68.52				
22	ARCHER, JOHN F., II	0050	0100	MAJ ACCT MGR I	365	4.43	120.52				
23	DAIR, ANNETTE W	0050	0100	MAJ ACCT MGR I	360	4.20	110.19				
24	WERNER, W H	0050	0100	MAJ ACCT MGR I	365	5.44	180.31				
25	WELLEN, H J	0040	0100	CUST SVC FIELD SPECIALI	357	.90	22.50				
26	WROOT, E TODD	0050	0100	MAJ ACCT MGR I	361	.08	2.11				
27	TRONCHIANO, DEAN J	0050	0100	MAJ ACCT MGR I	365	1.00	25.05				
28	JOHNSON, D H	0100	0100	AREA MGR COMML SVC	357	-3.20	-149.64				
29	WIX, JOHN H	0050	0100	C/I SPECIALIST II	361	64.16	1,797.29				
30	WODDE, ALBERTO	0070	0110	SR PROD MGR	085	-2.40	-92.79				
31	WIKSTY, C D	0110	0110	MGR C/I MARKETING	085	-2.40	-110.70				
32	WALOSH, F W	0050	0100	MAJ ACCT MGR I	365	12.00	346.00				
33	GUTIERREZ, J P	0040	0100	MAJ ACCT MGR II	357	1.52	39.71				
34	LANCLEY, D E	0050	0100	SR MAJ ACCT MGR	365	4.43	144.14				
35	COPE, L B	0050	0100	MAJ ACCT MGR I	361	4.06	125.36				
36	HORNBURN, BLAKE B	0070	0100	C/I SPECIALIST I	085	-1.68	-59.03				
37	ANTON, G J	0040	0110	MKT RESCH PROG ANAL I	085	-2.40	-67.35				
38	KUNZ, THOMAS C	0050	0100	C/I SPECIALIST II	357	24.32	676.35				

000233

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
9605	CITIES/COMM TES	908440		LASAGA, MIGUEL A	A070	01YB6	SUPV C/I SUPT-MKTG	085	-2.40	-82.14
				COORE, C B	A050	01UB3	HAJ ACCT MGR I	361	.07	1.84
								357	.00	-2.94
				FERRER, RAMON	A060	01UJ3	SR HAJ ACCT MGR	365	.45	9.87
				BLOCH, P C	A050	01UB3	HAJ ACCT MGR I	357	21.48	596.07
				PONITZ, KEITH P	A050	01UB3	HAJ ACCT MGR I	360	48.00	1,352.37
				NESTOR, JOSEPH C	A070	01YHC	COMPETITIVE ASSESS MGR	085	-2.40	-74.46
				BLOMBET, LILLIAN P	A050	01UB3	HAJ ACCT MGR I	361	.00	.27
				THOMSON, MARK A	A050	01UB3	HAJ ACCT MGR I	360	3.12	90.28
0				MUCIO, CRAIG V	A050	01YAH	SR MKT RESCH PROG ANAL	085	-2.40	-59.93
1				DIAZ, OSCAR J	A050	01UB3	HAJ ACCT MGR I	361	16.24	460.19
2				MCCOY, JOHN P	A060	01UK3	C/I SPECIALIST II	361	-.01	-.31
3				COLLING, J H	A050	01UB3	HAJ ACCT MGR I	365	4.60	121.10
4				BARBER, RICHARD F	A050	01UB3	HAJ ACCT MGR I	365	2.00	64.63
5				SCHMITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIALI	360	.00	.00
6				RODRIGUEZ TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	-.02	-.48
7				LLERA, R A	A040	01UB4	CUST SVC FIELD SPECIALI	361	-.24	-5.70
8				MAESTRI, HECTOR J	A050	01UB3	HAJ ACCT MGR I	361	.20	5.55
9				WILLIAMS, S G	A060	01UJ3	SR HAJ ACCT MGR	361	.40	11.76
10				RODRIGUEZ, H G	A060	01UJ3	SR HAJ ACCT MGR	365	3.72	128.57
11				OTTO, E E, JR	A050	01UB3	HAJ ACCT MGR I	361	1.00	23.96
12				GONZALEZ, MIRLA	A060	01YUA	SR PRODUCT EVAL ANALYST	085	-2.40	-62.62
13				COHEN, A D	T125	05937	GROUNDMAN - SU	361	.14	1.05
14				BECK, VERNON V	A040	01YHC	C/I ANALYST I	085	-2.40	-51.79
15				BUIZ, ARTURO	A060	01Y75	SR POWER COORD	361	.00	.00
16				CANCIO, EDUARDO P	A050	01UB3	HAJ ACCT MGR I	365	1.00	28.04
17				BONINQUEZ, GUSTAVO	A070	01UB3	C/I SPECIALIST I	085	-2.40	-83.10
18				CAMPBELL, W P	A070	01H06	DIST ENG & OPERS PRIN E	360	5.58	172.42
19				CHAPMAN, REBECCA H	A060	01UJ3	SR HAJ ACCT MGR	361	.40	11.35
20				VAYDA, G F	A050	01UB3	HAJ ACCT MGR I	361	1.73	54.93
21				COBB, DAVID G	A060	01UJ3	SR HAJ ACCT MGR	365	1.16	42.24
22				CRAHE, J L	A050	01UB3	HAJ ACCT MGR I	365	.08	2.77
23				REILMAN, LINDA L	A050	01UB3	HAJ ACCT MGR I	365	4.43	111.32
24				LEHR, J C, JR	A050	01UB3	HAJ ACCT MGR I	357	.00	.00
25				ARTZE, HECTOR	A050	01UB3	HAJ ACCT MGR I	365	.22	3.22
26				RISLEY, R B	A060	01UK3	C/I SPECIALIST II	360	67.20	1,841.28
27				GONZALEZ, H A, JR	A050	01UB3	HAJ ACCT MGR I	361	.04	1.21
28				GARS, O E	A060	01YFB	PRODUCT MANAGER	085	-2.40	-67.26
29				SIMMONS, J V	A030	01UB5	CUST SVC FIELD SPECIALI	357	1.08	23.27
30				LOPEZ, RICHARD	A070	01UB3	C/I SPECIALIST I	085	-2.40	-82.36
31				TAYLOR, CLIFFORD, III	A050	01UB3	HAJ ACCT MGR I	365	.00	.00
32				MCNULTY, MICHEL J	A050	01UB3	HAJ ACCT MGR I	357	10.32	251.29
33				BLARY, DAVID R	A050	01UB3	HAJ ACCT MGR I	365	.04	.98
34				COLACINO, FRANCIS	A080	01YHB	SUPERVISOR NEW PROGRAMS	085	-2.40	-85.29

000234

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
9605 CITIES/COMM TES	908440	MOULIN, JEFFREY	A050	01UB3 MAJ ACCT MGR I	365	4.43	110.00
		WHITAKER, D C	A060	01UJ3 SR MAJ ACCT MGR	365	2.50	92.19
		REUBERRY, BILLY H	A050	01UB3 MAJ ACCT MGR I	360	19.00	579.98
		CALLEJA, R A	A060	01UR3 C/I SPECIALIST II	361	1.15	41.07
		GERSE, K P, JR	A050	01UB3 MAJ ACCT MGR I	357	.16	5.01
		HALL, TERRY L	A050	01UB3 MAJ ACCT MGR I	360	7.83	207.07
		WILLIAMS, GUSHA J	A100	01UB2 AREA MGR COMM SVS	361	-.80	-33.61
		OLNICK, BRYAN J	A050	01UB3 MAJ ACCT MGR I	365	4.14	105.31
		PARTIN, LEROY H	A050	01UB3 MAJ ACCT MGR I	365	4.43	146.35
		BLACK, Y H	A050	01UB3 MAJ ACCT MGR I	361	.44	12.27
		BARTWICK, RONALD B	A060	01UR3 C/I SPECIALIST II	085	57.60	1,462.63
		CULBREATH, J G	A060	01UJ3 SR MAJ ACCT MGR	365	5.00	154.69
		BOSTIC, KEDRIC A, JR	A060	01UJ3 SR MAJ ACCT MGR	357	6.40	197.12
		LLODRA, LARRY	A050	01UB3 MAJ ACCT MGR I	361	.52	14.71
		ROSE, JACK A	A050	01UB3 MAJ ACCT MGR I	361	.80	19.03
		BERNANE, F B	A050	01UB3 MAJ ACCT MGR I	365	.22	2.32
		ORLA, MARLEN A	A050	01UB3 MAJ ACCT MGR I	361	.08	1.26
		ALVARO ALVAREZ, G R	D070	01GCC FIELD REP I - C/I	361	-.08	-1.64
		DE YU DE YOUNG, JOYE L	D050	01X1F SR ADMINISTRATIVE SPEC	361	-.80	-11.05
		DIAZ, DIAZ, OSCAR J	A050	01UB3 MAJ ACCT MGR I	361	-.72	-11.19
		DILEL DILELLA, GELYS G	D050	01X1F SR ADMINISTRATIVE SPEC	361	-.80	-12.71
		ECHEG SCHEGGON, C O	D070	01GCC FIELD REP I - C/I	361	-.02	-.42
		FRICK FRICK, PEGGY C	D070	01GCC FIELD REP I - C/I	361	-.01	-.18
		HAZEL HAZELIN, ALFREDA Y	D070	01GCC FIELD REP I - C/I	361	-.01	-.19
		PEREZ PEREZ, R A	D070	01GCC FIELD REP I - C/I	361	-.01	-.21
		SCOTT SCOTT, NANCY H	D060	01GX2 LRG COMM/INDUSTRIAL-ASST	361	-.80	-13.37
		WOOTE WOOTE, G C, III	D070	01GCC FIELD REP I - C/I	361	-.18	-3.77

*TOTAL ACCOUNT 908440 440.09 12,393.89
 *TOTAL PROGRAM CITIES/COMM TES 440.09 12,393.89
 *TOTAL TRANS DATE 9605 10183.03 247,076.32

9606 BEE-NEW CONSTRUCTION	908430	NELSON, L S	A070	01UR3 C/I SPECIALIST I	357	.48	16.09
		DARGENTO, R J	A050	01UB3 MAJ ACCT MGR I	361	.24	6.39
		SHEAMAN, JOHN K	A060	01YEC PROGRAM MGR-C/I	085	32.00	863.24
		ANDERSON, E A	A050	01UB3 MAJ ACCT MGR I	357	4.80	129.65
		CARLYLE, S F	A060	01UJ3 SR MAJ ACCT MGR	365	1.10	40.56
		WEBB, C J	A040	01UB4 CUST SVC FIELD SPECIALI	361	.68	17.86
		DALTON, R C	A050	01UB3 MAJ ACCT MGR I	357	.48	11.75
		PHILO, MICHAEL C	A060	01UJ3 SR MAJ ACCT MGR	357	2.52	72.71
		NILSON, ANNE F	A060	01UJ3 SR MAJ ACCT MGR	357	4.80	150.34
		CRALKER, R C	A050	01UB3 MAJ ACCT MGR I	365	-7.00	-159.48
		GRILLO, G E	A050	01UB3 MAJ ACCT MGR I	365	2.28	69.35

000235

fpsc.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRNRS	PRAHT
9606	BEE-NEW CONSTRUCTION	908430	HOPGOOD, W J	A050 01UB3	MAJ ACCT MGR I	365	.28	8.98	
2			EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I	357	2.70	89.10	
1			HIERLA, HIE	A050 01UB3	MAJ ACCT MGR I	365	.14	3.27	
1			BASHUEVO, MARIA GENA	A050 01UB3	MAJ ACCT MGR I	361	.62	13.63	
5			MONBLE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	357	.48	14.25	
3			ARCHER, JOHN F., II	A050 01UB3	MAJ ACCT MGR I	365	2.72	73.90	
7			DANN, ANNETTE H	A050 01UB3	MAJ ACCT MGR I	360	-3.24	-85.01	
1			BODDERS, G D	A030 01ATX	RES&SH BUS FIELD SPEC I	357	.96	19.38	
1			WISHARD, W H	A050 01UB3	MAJ ACCT MGR I	365	.80	26.40	
0			MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	1.32	33.02	
1			GROUT, E TODD	A050 01UB3	MAJ ACCT MGR I	361	.45	13.55	
2			NIX, JOHN H	A060 01UC3	C/I SPECIALIST II	361	12.00	336.15	
3			BALOGH, F U	A050 01UB3	MAJ ACCT MGR I	365	3.40	112.20	
4			GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	357	2.04	53.29	
5			LANDLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	365	2.72	88.40	
6			COPE, L G	A050 01UB3	MAJ ACCT MGR I	361	2.66	82.13	
7			KUNZ, THOMAS C	A060 01UC3	C/I SPECIALIST II	357	.95	23.50	
8			COOKE, C B	A050 01UB3	MAJ ACCT MGR I	361	.46	12.13	
9						357	.48	317.53	
0			CAIN, C W	A050 01UB3	MAJ ACCT MGR I	357	.00	.00	
1			MUNIZ, V H	A050 01UB3	MAJ ACCT MGR I	365	.14	4.19	
2			FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	365	.34	9.08	
3			BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	357	.96	26.64	
4			THOMPSON, MARK A	A050 01UB3	MAJ ACCT MGR I	360	.85	24.45	
5			DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	1.36	38.53	
6			ADGER, E A., JR	A050 01UB3	MAJ ACCT MGR I	365	.14	4.47	
7			COULING, J H	A050 01UB3	MAJ ACCT MGR I	357	.48	12.64	
8			RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	361	2.24	54.12	
9			MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	361	.32	8.88	
0			MELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	1.92	56.42	
1			RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365	.68	23.45	
2			OTTO, E E., JR	A050 01UB3	MAJ ACCT MGR I	361	1.12	26.83	
3			COHEN, A D	T125 05937	GROUNDMAN - BU	361	2.88	75.39	
4			RUIZ, ARTURO	A060 01TY5	SR POWER COORD	361	.08	2.20	
5			CANCIO, EDWARD P	A050 01UB3	MAJ ACCT MGR I	365	.14	3.81	
6			TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	1.68	39.55	
7			CAMPBELL, W P	A070 01MG6	DIST ENG & OPERS PRIN E	360	-4.80	-148.32	
8			CHAPMAN, REBECCA H	A060 01UJ3	SR MAJ ACCT MGR	361	.40	11.35	
9			VAYDA, G F	A050 01UB3	MAJ ACCT MGR I	361	.48	15.26	
0			COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	357	.96	34.96	
1			CRANE, J L	A050 01UB3	MAJ ACCT MGR I	365	2.14	70.49	
2			REILMAN, LINDA L	A050 01UB3	MAJ ACCT MGR I	365	2.72	68.27	
3			LEHR, J C., JR	A050 01UB3	MAJ ACCT MGR I	357	.48	13.34	
4			ARTZE, HECTOR	A050 01UB3	MAJ ACCT MGR I	365	.14	1.96	

000236

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9606 BEE-NEW CONSTRUCTION	998430		GONZALEZ, N A, JR	A050	01UB3	MAJ ACCT MGR I	361	.46	13.97
2				SIMMONS, J W	A030	01UB5	CUST SVC FIELD SPECIALI	357	.96	20.68
3				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.12	2.92
4				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	.44	10.30
5				MODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	2.72	67.46
6				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	.19	4.49
7				HEWBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	2.65	80.90
8				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	.80	28.57
9				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	1.44	45.09
10				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	4.03	106.52
11				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	3.00	67.95
12				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	-7.00	-177.89
13				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	2.72	89.76
14				BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	1.64	45.73
15				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.48	12.22
16				BOSTIC, KEDRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	357	7.50	231.00
17				LLORRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	1.10	31.15
18				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	-1.12	-26.64
19				BERNANE, F B	A050	01UB3	MAJ ACCT MGR I	365	.28	5.96
20				ORIA, HARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.96	23.89
21										
22	AL ACCOUNT 998430								115.55	3,624.24
23	AL PRGNAME BEE-NEW CONSTRUCTION								115.55	3,624.24
24										
25	BEE/BUSINESS ENERGY EVAL 998400			NELSON, L S	A070	01UB3	C/I SPECIALIST I	357	.96	32.17
26				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	7.48	198.96
27				SHEAHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	128.00	3,452.96
28				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	9.60	259.32
29				CARLYLE, B F	A060	01UB3	SR MAJ ACCT MGR	365	1.10	40.56
30				WEBB, C J	A060	01UB4	CUST SVC FIELD SPECIALI	361	18.60	488.48
31				DALTON, M C	A050	01UB3	MAJ ACCT MGR I	357	14.96	366.33
32				PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	11.04	318.51
33				WILSON, ANNE F	A060	01UB3	SR MAJ ACCT MGR	357	9.60	316.68
34				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	49.50	1,506.25
35				GRILLO, G F	A050	01UB3	MAJ ACCT MGR I	365	.94	28.82
36				HOPGOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	.94	31.16
37				WILLIAMS, BRENDA A	A050	01YFC	SR C/I ANALYST	085	67.20	2,082.36
38				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	13.00	256.91
39				FARTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	5.40	178.20
40				NIERLA, N E	A050	01UB3	MAJ ACCT MGR I	365	2.47	52.51
41				RASHLEVO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	1.24	27.25
42				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	.96	28.59
43				ARCHER, JOHN F, II	A050	01UB3	MAJ ACCT MGR I	365	9.44	256.50
44				DANN, ANNETTE M	A050	01UB3	MAJ ACCT MGR I	360	2.24	58.77
45										
46										
47										
48										
49										
50										

000237

fpse.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
1	9606 BEE/BUSINESS ENERGY EVAL	908400		SODDERS, G D	A030	01ATX	RESASH BUS FIELD SPEC I	357	1.92	38.76
2				WISHARD, V H	A050	01UB3	MAJ ACCT MGR	365	.80	26.40
3				WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	31.14	778.89
4				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	.90	27.10
5				BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	365	4.40	145.20
6				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	10.08	263.35
7				LANGLEY, D R	A040	01UB3	SR MAJ ACCT MGR	365	9.44	306.80
8				COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	4.32	133.38
9				MORRISON, BLAKE B	A070	01UB3	C/I SPECIALIST I	085	160.00	5,622.00
10				KRIZ, THOMAS C	A040	01UB3	C/I SPECIALIST II	357	1.92	47.01
11				COOK, C R	A050	01UB3	MAJ ACCT MGR I	361	.92	24.26
12								357	.96	635.06
13				CAIN, C W	A050	01UB3	MAJ ACCT MGR I	357	.00	.00
14				MUNIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	12.47	384.61
15				FERRER, RAMON	A040	01UB3	SR MAJ ACCT MGR	365	16.18	512.67
16				BLOCH, D C	A050	01UB3	MAJ ACCT MGR I	357	1.92	53.28
17				THORSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	.65	18.81
18				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	2.72	77.08
19				ADGER, F A, JR	A050	01UB3	MAJ ACCT MGR I	365	.67	15.52
20				COXING, J H	A050	01UB3	MAJ ACCT MGR I	357	.96	25.27
21				BARDER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	2.00	64.63
22				LIPINSKI, THOMAS M	A040	01UB7	DISTR SYS ANALYST I	360	38.00	930.06
23				SCHMITT, KATHY I	A030	01UB5	CUST SVC FIELD SPECIALI	360	22.70	437.83
24				RODRIGUEZ, TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	8.80	212.63
25				MAESTRI, VICTOR J	A050	01UB3	MAJ ACCT MGR I	361	4.64	128.88
26				NELIANS, S G	A040	01UB3	SR MAJ ACCT MGR	361	11.84	347.96
27				RODRIGUEZ, M G	A040	01UB3	SR MAJ ACCT MGR	365	6.36	219.36
28				OTTO, F E, JR	A050	01UB3	MAJ ACCT MGR I	361	4.24	101.61
29				COHEN, S D	T125	05937	GROUNDMAN - SU	361	5.76	150.77
30				RUIZ, ARTURO	A040	01UY5	SR POWER COORD	361	.16	4.40
31				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	2.47	69.31
32				TORMELL, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	49.34	1,161.82
33				DONINGUEZ, GUSTAVO	A070	01UB3	C/I SPECIALIST I	085	64.00	2,216.00
34				CAMPBELL, M P	A070	01MG6	DIST ENG S OPERS PRIN E	360	2.60	80.34
35				CHADMAN, REBECCA M	A040	01UB3	SR MAJ ACCT MGR	361	.80	22.70
36				RUSSELL, ALBERT G, JR	A050	01UB3	MAJ ACCT MGR I	365	8.00	257.50
37				QTY, HOWA A	A070	01YER	SR PRODUCT MANAGER	078	16.00	438.00
38				VAYDA, G E	A050	01UB3	MAJ ACCT MGR I	361	.96	30.48
39				COBB, DAVID B	A040	01UB3	SR MAJ ACCT MGR	357	1.92	49.92
40				FRANK, J J	A050	01UB3	MAJ ACCT MGR I	365	.67	15.58
41				REILMAN, LINDA I	A050	01UB3	MAJ ACCT MGR I	365	9.44	234.94
42				LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I	357	9.96	276.77
43				ARTZ, VICTOR	A050	01UB3	MAJ ACCT MGR I	365	.67	6.78
44				CONZALEZ, M A, JR	A050	01UB3	MAJ ACCT MGR I	361	.92	27.94
45										
46										
47										
48										
49										
50										

000238

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENCL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
1	9606 BEE/BUSINESS ENERGY EVAL 908400	SIMMONS, J M	A030 01UB5	CUST SVC FIELD SPECIALI	357	33.92	730.98	
2		TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	365	6.50	147.15	
3		KNOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	357	.24	5.85	
4		BLARY, DAVID R	A050 01UB3	MAJ ACCT MGR I	365	4.53	105.65	
5		MODLIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	365	9.44	234.12	
6		DANIELEWSKI, W E, JR	A060 01UJ3	SR MAJ ACCT MGR	360	3.40	91.31	
7		WHITAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	365	2.50	92.19	
8		GAGER, HERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	21.80	515.02	
9		WIMBERRY, BILLY M	A050 01UB3	MAJ ACCT MGR I	360	1.00	30.53	
10		CALLEJA, R A	A060 01UK3	C/I SPECIALIST II	361	1.60	57.14	
11		GERWE, K F, JR	A050 01UB3	MAJ ACCT MGR I	357	2.88	90.18	
12		HALL, TERRY L	A050 01UB3	MAJ ACCT MGR I	360	10.03	265.92	
13		TRENDEL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	40.00	906.00	
14		OLWICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I	365	-1.50	-38.12	
15		PARTIN, LEROY H	A050 01UB3	MAJ ACCT MGR I	365	9.44	311.52	
16		BLACK, T M	A050 01UB3	MAJ ACCT MGR I	361	3.28	91.47	
17		SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I	357	13.96	355.45	
18		KINARD, MICHAEL A	A030 01UB5	CUST SVC FIELD SPECIALI	360	50.16	973.11	
19		BOSTIC, KERRIC A, JR	A060 01UJ3	SR MAJ ACCT MGR	357	23.00	708.40	
20		LLODRA, LARRY	A050 01UB3	MAJ ACCT MGR I	361	2.20	62.31	
21		ROSE, JACK A	A050 01UB3	MAJ ACCT MGR I	361	-2.24	-53.28	
22		BERNANE, F B	A050 01UB3	MAJ ACCT MGR I	365	.94	20.74	
23		ORIA, MARLEN A	A050 01UB3	MAJ ACCT MGR I	361	1.72	47.78	
24		AGER, AGER, BRIAN RICHARD	D070 01QE4	ENERGY MGT SPEC	810	29.50	538.37	
25		ALVAR, ALVAREZ, G R	D070 01QCC	FIELD REP I - C/I	361	27.13	543.43	
26		AUGUS, AUGUSTO, E M	D080 01QCD	SR FIELD REP - C/I	360	16.00	364.00	
27		BASKI, BASKIN, SHARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	.75	9.85	
28		BASTO, BASTON, JOHN C	D060 01QCB	FIELD REP II - C/I	360	16.00	246.98	
29		BER, A BER, ALAN	D070 01QCC	FIELD REP I - C/I	360	16.00	320.00	
30		BOWEN			450	45.50	860.52	
31		BOYK, BOYK, IVY B	D060 01QX2	LRG COMM/INDUSTRIAL-ASST	357	16.00	310.00	
32		CHARM, CHARNELL, TERESA J	D050 01X1F	SR ADMINISTRATIVE SPEC	360	11.00	158.54	
33		CRABT			360	24.60	424.25	
34		DAVIE, DAVIES, FLICKINGER, WA	D070 01QE4	ENERGY MGT SPEC	474	80.25	1,425.45	
35		DONAH, DONANO, GARY R	D070 01QE4	ENERGY MGT SPEC	810	39.25	804.63	
36		ECHER, ECHEROYEN, C O	D070 01QCC	FIELD REP I - C/I	361	14.80	309.88	
37		EQUAR, EQUARAS, C I	D070 01QE4	ENERGY MGT SPEC	810	1.75	36.64	
38		FRICK, FRICKE, PEGGY C	D070 01QCC	FIELD REP I - C/I	361	15.56	282.04	
39		GAMNO, GAMMON, R N, JR	D080 01QCD	SR FIELD REP - C/I	357	33.00	632.78	
40		GONZA, GONZALEZ, IDANIA	D070 01QE4	ENERGY MGT SPEC	810	41.00	842.56	
41		GRAFF, GRAFFED, JOHN	D070 01QE4	ENERGY MGT SPEC	810	31.00	590.56	
42		HARRI, HARRIS, R F	D070 01QE4	ENERGY MGT SPEC	595	13.25	277.42	
43		HARTI, HARTLEY, PATTIE B	D060 01QE5	ENERGY MGT CONSULTANT	586	1.00	19.38	
44		JONES, JONES, DONALD E	D080 01QCD	SR FIELD REP - C/I	360	31.60	673.08	

000239

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9606 BEE/BUSINESS ENERGY EVAL	908400	KNOTT	KNOTT, J G	D070 010E4	ENERGY MGT SPEC	220	41.75	793.25
2			LACHA	LACHANCE, J F	D070 010E4	ENERGY MGT SPEC	810	91.25	1,910.54
3			LASSE	LASSEN, CHRISTINE L	D050 01X1F	SR ADMINISTRATIVE SPEC	474	8.25	116.74
4			LEIKA				810	24.25	507.73
5			LEWIS	LEWIS, JOHN G	D070 010E4	ENERGY MGT SPEC	110	69.25	1,288.91
6			LITTL	LITTLETON, HELEN M	D050 01X1F	SR ADMINISTRATIVE SPEC	474	9.50	142.02
7			LOWE	LOWE, E L	D060 010E5	ENERGY MGT CONSULTANT	110	2.50	44.13
8			MAZEL	MAZELIN, ALFREDA Y	D070 010CC	FIELD REP I - C/I	361	53.86	1,044.22
9			MCEA	MCEAL, M J	D070 010CC	FIELD REP I - C/I	360	52.80	1,104.18
10			MCHUT	MCHUTT, BRIAN R	D070 010E4	ENERGY MGT SPEC	595	4.25	75.97
11			MESSE	MESSE, P J	D070 010E4	ENERGY MGT SPEC	588	11.00	230.32
12			MINS	MINS, THOMAS D	D070 010E4	ENERGY MGT SPEC	588	59.75	1,219.65
13			PEREZ	PEREZ, R A	D070 010CC	FIELD REP I - C/I	361	18.96	396.98
14			PERO	PERO, ADELYN M	D070 010E4	ENERGY MGT SPEC	474	2.00	35.52
15			PILGR	PILGRIM, HELEN G	D070 010E4	ENERGY MGT SPEC	810	46.75	978.83
16			POWEL	POWELL, JOSEPH E., JR	D060 010E5	ENERGY MGT CONSULTANT	586	12.25	195.24
17			RODRI	RODRIGUEZ, ARNOLD A	D060 010E5	ENERGY MGT CONSULTANT	474	2.00	37.25
18			SANDE	SANDERS, KIM K	D050 01X1F	SR ADMINISTRATIVE SPEC	360	8.00	123.20
19			SAVIG	SAVIG, RICHARD L	D060 010E5	ENERGY MGT CONSULTANT	586	16.00	265.00
20			SCHAA	SCHAAF, KATHRYN A	D060 010E5	ENERGY MGT CONSULTANT	586	.50	8.21
21			SHOOS	SHOOSMITH, PAMELA J	D060 010CB	FIELD REP II - C/I	360	9.30	161.58
22			SUNNE	SUNMERELL, ROBERT A	D060 010E5	ENERGY MGT CONSULTANT	450	3.00	58.13
23			TAYLO	TAYLOR, S A., III	D070 010E4	ENERGY MGT SPEC	474	.25	5.23
24			WHITE	WHITE, G B	D060 010E5	ENERGY MGT CONSULTANT	110	1.50	28.43
25			VILES	VILES, SANDRA H	D070 010E4	ENERGY MGT SPEC	588	15.75	273.86
26			WILSO	WILSON, C F., JR	D080 010CD	SR FIELD REP - C/I	357	45.00	1,023.75
27			WILSON	WILSON, C J	D070 010E4	ENERGY MGT SPEC	588	12.00	248.10
28			WOOTE	WOOTE, G C., III	D070 010CC	FIELD REP I - C/I	361	28.52	597.15
29			WYNN	WYNN, MARK P	D080 010CD	SR FIELD REP - C/I	360	16.00	363.60
30									
31	TOTAL ACCOUNT 908400							2298.34	55,531.38
32	TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL							2298.34	55,531.58
33									
34	BUS ON CALL GS LOAD MGMT 587250			RYNNING, J R., JR	A050 01AF7	CALL CTR SUPV I	575	1.00	32.96
35				HERRERA, CARMEN R	A040 01AF8	CALL CTR SUPV II	575	1.50	35.36
36				ACOSTA, DAVID	D030 010CB	CS GENERALIST III	575	.50	4.07
37				AEDO, AEDO, HECTOR A	D040 010M3	PPC ACCTG CLERK-ASSOC	575	-.50	-4.82
38				ALSAD, ALSADAN, AMEEN H	D030 010CB	CS GENERALIST III	575	3.16	25.68
39				BALOW			575	.50	4.06
40				BLANC			575	1.50	20.93
41				BLANCO, JANET	D050 01X1F	SR ADMINISTRATIVE SPEC	575	.00	.00
42				BURRO, BURROUS, URIAL T., II	D030 010CB	CS GENERALIST III	575	.50	4.05
43				CALAN, CALANDRA, ANDY J	D030 010CB	CS GENERALIST III	575	1.25	10.15
44				D FAN, D FANA, EDEL LAURA	D040 010C7	CS GENERALIST II	575	2.47	24.47
45									
46									
47									
48									
49									
50									

000240

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19606	BUS ON CALL GS LOAD NGMT	587250	DELGA	DELGADO, NIXARY D	D030	010C8	CS	GENERALIST III		575	1.25	11.67
2			FRAZI							575	2.50	24.37
3			GONZA	GONZALEZ, DEYDRE MER	D070	010X5	LEAD	CUST SVC REP		575	3.20	57.07
4			GRANT	GRANT, ARCHIBALD A	D040	010C7	CS	GENERALIST II		575	3.12	37.67
5			HAMPT	HAMPTON, KELVINA	D030	010C8	CS	GENERALIST III		575	1.50	12.21
6			HOLME	HOLMES, WILLETTE T	D030	010C8	CS	GENERALIST III		575	1.50	15.75
7			JAMES	JAMES, IRIS H	D040	010M3	PPC	ACCTG CLRK-ASSOC		575	.50	4.97
8			JENSE	JENSEN, CELIA E	D050	01X1F	SR	ADMINISTRATIVE SPEC		575	3.20	49.62
9			MARCO							575	3.20	26.00
10			MARTH	MARTIN, SHIRLEY A	D030	01X1C	SENIOR	OFFICE CLERK		575	3.20	33.40
11			MCCLA	MCCLAIN, PAMELA D	D030	010C8	CS	GENERALIST III		575	1.50	13.53
12			MELGU	MELGUIZOVSKI, CYNTHIA	D030	010C8	CS	GENERALIST III		575	1.50	14.28
13			MORAN							575	1.00	8.14
14			MUSHI	MUSKINGTON, THERESA	D030	010C8	CS	GENERALIST III		575	2.97	25.18
15			PEREZ	PEREZ, OLGA D	D050	010C6	CS	GENERALIST I		575	6.20	92.40
16			REGUE	REGUERA, JOSE M	D040	010C7	CS	GENERALIST II		575	2.78	32.07
17			RIRAD							575	2.64	28.99
18			ROBIN	ROBINSON, AVANT, M	D040	010C7	CS	GENERALIST II		575	1.50	20.97
19			RODRI	RODRIGUEZ, GRISEL N	D030	010C8	CS	GENERALIST III		575	2.50	27.77
20			ROLLE	ROLLE, NIAGROS M	D040	010C7	CS	GENERALIST II		575	2.13	26.32
21			SARRI	SARRIA, MARIA C	D040	01X1E	ADMINISTRATIVE	SPEC		575	3.20	36.07
22			SOCOR	SOCORRO, MAYRA	D040	01X1E	ADMINISTRATIVE	SPEC		575	3.20	38.42
23			STEVE	STEVENS, KELLY A	D070	010X5	LEAD	CUST SVC REP		575	1.50	25.14
24			THOMAS							575	1.50	12.63
25			TORRE	TORREIRA, SAMMY	D030	010C8	CS	GENERALIST III		575	2.16	18.19
26			WEBB	WEBB, SANDRA C	D040	010C7	CS	GENERALIST II		575	3.17	39.46
27			WEBER	WEBER, ADRIANA C	D050	010C6	CS	GENERALIST I		575	3.20	42.40
28												
29	TOTAL ACCOUNT 587250										77.70	931.60
30												
31		598140		RYNING, J R, JR	A050	01AF7	CALL	CTR SUPV I		575	.50	16.48
32				HERRERA, CARMEN R	A040	01AF8	CALL	CTR SUPV II		575	1.00	23.58
33			ACOST	ACOSTA, DAVID	D030	010C8	CS	GENERALIST III		575	-.25	-2.05
34			AEDO	AEDO, HECTOR A	D040	010M3	PPC	ACCTG CLRK-ASSOC		575	-.75	-7.22
35			ALSAD	ALSADAN, AMEEN H	D030	010C8	CS	GENERALIST III		575	1.58	14.26
36			BAIDW							575	.25	2.03
37			BLANC							575	1.00	13.95
38			BLANCO	JANET	D050	01X1F	SR	ADMINISTRATIVE SPEC		575	.00	.00
39			BURRO	BURROWS, URTAL T, II	D030	010C8	CS	GENERALIST III		575	.50	4.06
40			CALAN	CALANDRA, ANDY J	D030	010C8	CS	GENERALIST III		575	.75	6.09
41			D FAN	D FANA, EDEL LAURA	D040	010C7	CS	GENERALIST II		575	1.23	12.64
42			DELGA	DELGADO, NIXARY D	D030	010C8	CS	GENERALIST III		575	.50	4.66
43			FRAZI							575	1.75	18.28
44			GONZA	GONZALEZ, DEYDRE MER	D070	010X5	LEAD	CUST SVC REP		575	1.60	28.53
45												
46												
47												
48												
49												
50												

000241

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9606 BUS ON CALL GS LOAD NGHT	598140	GRANT	GRANT, ARCHIBALD A	D040	010C7	CS GENERALIST II	575	1.56	18.87
2			HAMPT	HAMPTON, KELVINA	D030	010C8	CS GENERALIST III	575	.75	6.09
3			HOLME	HOLMES, WILLETTE T	D030	010C8	CS GENERALIST III	575	.75	7.89
4			JAMES	JAMES, IRIS H	D040	010W3	PPC ACCTG CLRK-ASSOC	575	.25	2.48
5			JENSE	JENSEN, CELIA E	D050	01X1F	SR ADMINISTRATIVE SPEC	575	1.60	24.82
6			MARCO					575	1.60	14.58
7			MASTN	MASTNI, SHIRLEY A	D030	01X1C	SENIOR OFFICE CLERK	575	1.60	16.69
8			MCCLA	MCCLAIN, PAMELA D	D030	010C8	CS GENERALIST III	575	.75	6.78
9			MELQU	MELQUIZOVSKI, CYNTHIA	D030	010C8	CS GENERALIST III	575	.75	7.14
10			MORAN					575	.25	2.03
11			MURNT	MURNINGTON, THERESA	D030	010C8	CS GENERALIST III	575	1.46	13.12
12			PEREZ	PEREZ, OLGA D	D050	010C6	CS GENERALIST I	575	3.08	46.18
13			REQUA	REQUERA, JOSE H	D040	010C7	CS GENERALIST II	575	1.36	16.02
14			RIBAD					575	1.32	14.24
15			ROBIN	ROBINSON AVANT, H	D040	010C7	CS GENERALIST II	575	.75	10.50
16			RODR	RODRIGUEZ, GRISEL H	D030	010C8	CS GENERALIST III	575	1.75	20.81
17			ROLLE	ROLLE, NILAGROS H	D040	010C7	CS GENERALIST II	575	1.06	12.98
18			SARRI	SARRIA, MARIA C	D040	01X1E	ADMINISTRATIVE SPEC	575	1.60	18.04
19			SOCOR	SOCORRO, MAYRA	D040	01X1E	ADMINISTRATIVE SPEC	575	1.60	19.23
20			STEVE	STEVENS, KELLY A	D070	010X5	LEAD CUST SVC REP	575	.75	12.57
21			TOMAS					575	.75	6.30
22			TORRE	TORREIRA, SAMMY	D030	010C8	CS GENERALIST III	575	1.05	9.99
23			VEBS	VEBS, SANDRA C	D040	010C7	CS GENERALIST II	575	1.58	19.75
24			VEDER	VEDER, ADRIANA C	D050	010C6	CS GENERALIST I	575	1.60	21.22
25										
26	*TOTAL ACCOUNT 598140								39.23	483.61
27										
28		908580		GONZALEZ, J O	A070	01YEB	SR PRODUCT MANAGER	078	16.00	606.19
29				RYNNING, J R, JR	A050	01AF7	CALL CTR SUPV I	575	1.00	32.96
30				HERRERA, CARMEN R	A040	01AFB	CALL CTR SUPV II	575	1.50	35.36
31				ACOSTA, DAVID	D030	010C8	CS GENERALIST III	575	.50	4.07
32				ALDO, ALDO, NECTOR A	D040	010W3	PPC ACCTG CLRK-ASSOC	575	.50	4.82
33				ALBAD, ALBADAN, AMEEN H	D030	010C8	CS GENERALIST III	575	3.16	26.64
34				BALDI				575	.50	4.06
35				BLANC				575	1.50	20.93
36				BLANCO, JANET	D050	01X1F	SR ADMINISTRATIVE SPEC	575	.00	.00
37				BURRO, BURROWS, IRIAL T, II	D030	010C8	CS GENERALIST III	575	.50	4.05
38				CALAN, CALANDRA, ANDY J	D030	010C8	CS GENERALIST III	575	1.25	10.15
39				D FAN, D FANA, EDEL LAURA	D040	010C7	CS GENERALIST II	575	2.47	24.09
40				DELGA, DELGADO, MIXARY D	D030	010C8	CS GENERALIST III	575	1.25	11.67
41				FRAZI				575	2.50	24.37
42				GONZA, GONZALEZ, DEYDRE MER	D070	010X5	LEAD CUST SVC REP	575	3.20	57.07
43				GRANT, GRANT, ARCHIBALD A	D040	010C7	CS GENERALIST II	575	3.12	37.67
44				HAMPT, HAMPTON, KELVINA	D030	010C8	CS GENERALIST III	575	1.50	12.21
45										
46										
47										
48										
49										
50										

000242

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
-----	-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
19606	BUS ON CALL GS LOAD NGHT	908580		HARRI HARRIS, R F	D070 010E4			ENERGY MGT SPEC	595	33.00	690.94
2				HOLME HOLMES, WILLETTE T	D030 010C8			CS GENERALIST III	575	1.50	15.75
3				JAMES JAMES, IRIS H	D040 010M3			PPC ACCTG CLERK-ASSOC	575	.75	8.70
4				JENSE JENSEN, CELIA E	D030 01X1F			SR ADMINISTRATIVE SPEC	575	3.20	49.62
5				HARCO					575	3.20	27.06
6				HASTW HASTW, SHIRLEY A	D030 01X1C			SENIOR OFFICE CLERK	575	3.20	33.40
7				MCCLA MCCLAIN, PAMELA D	D030 010C8			CS GENERALIST III	575	1.50	13.53
8				MCHIT MCHITT, BRIAN R	D070 010E4			ENERGY MGT SPEC	595	12.00	214.51
9				MELGU MELGIZOVSKI, CYNTHIA	D030 010C8			CS GENERALIST III	575	1.50	14.28
10				MORAN					575	1.00	8.14
11				MUSHI MUSHINGTON, THERESA	D030 010C8			CS GENERALIST III	575	2.92	25.15
12				PEREZ PEREZ, OLGA D	D050 010C6			CS GENERALIST I	575	6.20	92.40
13				REGUE REGUERA, JOSE H	D040 010C7			CS GENERALIST II	575	2.78	32.98
14				RTBAD					575	2.64	28.50
15				ROBIN ROBINSON AVANT, H	D040 010C7			CS GENERALIST II	575	1.50	20.97
16				RODRI RODRIGUEZ, GRISEL H	D030 010C8			CS GENERALIST III	575	2.50	27.77
17				ROLLE ROLLE, NILAGROS H	D040 010C7			CS GENERALIST II	575	2.13	26.65
18				SARRE SARRIA, MARIA C	D040 01X1E			ADMINISTRATIVE SPEC	575	3.20	36.07
19				SOCOR SOCORRO, MAYRA	D040 01X1E			ADMINISTRATIVE SPEC	575	3.20	38.42
20				STEVE STEVENS, KELLY A	D070 010K5			LEAD CUST SVC REP	575	1.50	25.14
21				TOMAS					575	1.75	15.78
22				TORRE TORREIRA, SAMMY	D030 010C8			CS GENERALIST III	575	2.16	18.81
23				WEBB, WEBB, SANDRA C	D040 010C7			CS GENERALIST II	575	3.17	41.28
24				WEBER WEBER, ADRIANA C	D050 010C6			CS GENERALIST I	575	3.20	42.40
25											

26 TOTAL ACCOUNT 908580

27 TOTAL PRGNAME BUS ON CALL GS LOAD NGHT

139.15 2,454.92

28 256.08 3,870.13

29	C/I A/C CHILLER PGM	908160		NELSON, L S	A070 01UR3			C/I SPECIALIST I	357	30.16	1,278.84
30				ANDERSON, E A	A050 01UR3			MAJ ACCT MGR I	357	1.60	43.22
31				CARLYLE, B F	A060 01UJ3			SR MAJ ACCT MGR	365	1.10	40.57
32				DALTON, M C	A050 01UR3			MAJ ACCT MGR I	357	.16	3.92
33				PHILO, MICHAEL C	A060 01UJ3			SR MAJ ACCT MGR	357	.84	24.24
34				NILSON, ANNE F	A060 01UJ3			SR MAJ ACCT MGR	357	1.60	52.78
35				GRILLO, G E	A050 01UR3			MAJ ACCT MGR I	365	.28	8.30
36				HOPWOOD, W J	A050 01UR3			MAJ ACCT MGR I	365	2.28	74.98
37				EASTERLING, R K	A050 01UR3			MAJ ACCT MGR I	357	.90	29.70
38				NIEBLA, H E	A050 01UR3			MAJ ACCT MGR I	365	.14	3.27
39				MONBLE, JEFFREY J	A050 01UR3			MAJ ACCT MGR I	357	.16	4.75
40				ARCHER, JOHN F., II	A050 01UR3			MAJ ACCT MGR I	365	2.79	75.65
41				BODDERS, G D	A050 01ATX			RESSEN BUS FIELD SPEC I	357	.32	6.46
42				WISHARD, W H	A050 01UR3			MAJ ACCT MGR I	365	.80	26.40
43				MILLEN, R J	A040 01UR4			CUST SVC FIELD SPECIALI	357	.44	11.00
44				NIX, JOHN H	A060 01UR3			C/I SPECIALIST II	361	18.40	515.40

000243

fpsc.fax FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT EXPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	---	---	-----	---	-----	-----
1 9606 C/I A/C CHILLER PGM	908160	BALOGH, F W	A050	01U83 MAJ ACCT MGR I	365	.40	13.20
2		GUTIERREZ, J P	A040	01UC3 MAJ ACCT MGR II	357	.68	17.76
3		KURZ, THOMAS C	A060	01U83 C/I SPECIALIST II	357	6.32	175.23
4					357	.16	105.84
5		CAIN, C W	A050	01U83 MAJ ACCT MGR I	357	.00	.00
6		HUNIZ, V H	A050	01U83 MAJ ACCT MGR I	365	.14	4.19
7		FERRER, RAMON	A060	01UJ3 SR MAJ ACCT MGR	365	.34	9.08
8		BLOCH, P C	A050	01U83 MAJ ACCT MGR I	357	.32	8.68
9		PONITZ, KEITH P	A050	01U83 MAJ ACCT MGR I	360	12.00	338.11
10		ADGER, E A., JR	A050	01U83 MAJ ACCT MGR I	365	.14	4.47
11		CONLING, J H	A050	01U83 MAJ ACCT MGR I	357	.16	4.21
12		MELIARE, S G	A060	01UJ3 SR MAJ ACCT MGR	361	8.00	235.10
13		RODRIGUEZ, H G	A060	01UJ3 SR MAJ ACCT MGR	365	1.68	57.94
14		CANCIO, EDWARD P	A050	01U83 MAJ ACCT MGR I	365	4.14	115.97
15		TORNELLI, PHILIP	A040	01U84 CUST SVC FIELD SPECIALI	357	.56	13.18
16		VAYDA, G F	A050	01U83 MAJ ACCT MGR I	361	1.00	31.75
17		COBB, DAVID G	A060	01UJ3 SR MAJ ACCT MGR	357	.32	11.66
18		CRAIG, J L	A050	01U83 MAJ ACCT MGR I	365	.14	4.49
19		REILMAN, LINDA L	A050	01U83 MAJ ACCT MGR I	365	2.78	69.88
20		LEHR, J C., JR	A050	01U83 MAJ ACCT MGR I	357	.16	4.45
21		MARTZ, HECTOR	A050	01U83 MAJ ACCT MGR I	365	.14	1.96
22		RISLEY, R B	A060	01UC3 C/I SPECIALIST II	360	28.80	789.12
23		SIMMONS, J W	A030	01U85 CUST SVC FIELD SPECIALI	357	.32	6.80
24		MOHRY, MICHEL J	A050	01U83 MAJ ACCT MGR I	357	.04	.98
25		SLARY, DAVID R	A050	01U83 MAJ ACCT MGR I	365	.44	10.30
26		WOLIN, JEFFREY	A050	01U83 MAJ ACCT MGR I	365	2.78	69.04
27		HEMBERRY, BILLY H	A050	01U83 MAJ ACCT MGR I	360	5.65	172.42
28		GERME, K F., JR	A050	01U83 MAJ ACCT MGR I	357	.48	15.03
29		FRENDEL, R F	A030	01U85 CUST SVC FIELD SPECIALI	357	1.00	22.65
30		PARTIN, LEROY H	A050	01U83 MAJ ACCT MGR I	365	2.78	91.87
31		BARTWICK, RONALD B	A060	01UC3 C/I SPECIALIST II	085	40.00	1,015.73
32		SMITH, DAVID A	A050	01U83 MAJ ACCT MGR I	357	.16	4.07
33		BOSTIC, KEDRIC A., JR	A060	01UJ3 SR MAJ ACCT MGR	357	2.50	77.00
34		BERNARD, F B	A050	01U83 MAJ ACCT MGR I	365	.28	5.96
35							
36	TOTAL ACCOUNT 908160					194.78	5,707.90
37	TOTAL PRGMANE C/I A/C CHILLER PGM					194.78	5,707.90
38							
39	C/I BCI PROGRAM	908190	CHALKER, R C	A050 01U83 MAJ ACCT MGR I	365	1.00	29.93
40			GRILLO, G E	A050 01U83 MAJ ACCT MGR I	365	.04	.98
41			HOPGOOD, W J	A050 01U83 MAJ ACCT MGR I	365	.04	1.06
42			WIEBLA, H E	A050 01U83 MAJ ACCT MGR I	365	.02	.39
43			ARCHER, JOHN F., II	A050 01U83 MAJ ACCT MGR I	365	1.82	49.15
44			DANN, ANNETTE H	A050 01U83 MAJ ACCT MGR I	360	6.00	157.43
45							
46							
47							
48							
49							
50							

000244

fpssc.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
9606	C/I BCI PROGRAM	908190		GROUT, E TODD	A050	01UB3			MAJ ACCT MGR I	361	1.00	30.11
2				GUTIERREZ, J P	A040	01UC3			MAJ ACCT MGR I	357	1.00	26.13
3				LANGLEY, D R	A060	01UJ3			SR MAJ ACCT MGR	365	1.81	58.76
4				MURIZ, V H	A050	01UB3			MAJ ACCT MGR I	365	.02	.45
5				FERRER, RAMON	A060	01UJ3			SR MAJ ACCT MGR	365	.04	1.05
6				ADGER, E A, JR	A050	01UB3			MAJ ACCT MGR I	365	.02	.52
7				LIPINSKI, THOMAS H	A040	01HH7			DISTR SYS ANALYST I	360	2.00	48.95
8				RODRIGUEZ, H G	A060	01UJ3			SR MAJ ACCT MGR	365	.06	2.76
9				CANCIO, EDWARD P	A050	01UB3			MAJ ACCT MGR I	365	.02	.43
10				DONINGUEZ, GUSTAVO	A070	01UB3			C/I SPECIALIST I	085	64.00	2,216.00
11				CRANE, J L	A050	01UB3			MAJ ACCT MGR I	365	.02	.53
12				REILMAN, LINDA L	A050	01UB3			MAJ ACCT MGR I	365	1.81	45.36
13				ARTZE, HECTOR	A050	01UB3			MAJ ACCT MGR I	365	.02	-.51
14				BLARY, DAVID R	A050	01UB3			MAJ ACCT MGR I	365	.07	1.65
15				MOULIN, JEFFREY	A050	01UB3			MAJ ACCT MGR I	365	1.81	44.80
16				PARTIN, LEROY H	A050	01UB3			MAJ ACCT MGR I	365	1.81	59.68
17				BERNANE, F B	A050	01UB3			MAJ ACCT MGR I	365	.04	-.10
18												
TOTAL ACCOUNT 908190											84.49	2,775.57
TOTAL PRNAME C/I BCI PROGRAM											84.49	2,775.57
21												
22	C/I BUILDING ENVELOPE	908300		CHALKER, R C	A050	01UB3			MAJ ACCT MGR I	365	9.00	269.33
23				BUCCIARELLI, DOUGLAS	A030	01UB5			CUST SVC FIELD SPECIALI	360	18.00	355.73
24				DANN, ANNETTE M	A050	01UB3			MAJ ACCT MGR I	360	24.00	629.70
25				GROUT, E TODD	A050	01UB3			MAJ ACCT MGR I	361	6.00	180.68
26				ROQUE, ALBERTO	A070	01YCC			SR PROG MGR	085	160.00	6,186.00
27				COMING, J H	A050	01UB3			MAJ ACCT MGR I	365	1.00	26.33
28				LIPINSKI, THOMAS H	A040	01HH7			DISTR SYS ANALYST I	360	1.00	24.48
29				SCHMITT, KATHY L	A030	01UB5			CUST SVC FIELD SPECIALI	360	8.00	154.30
30				LEHR, J C, JR	A050	01UB3			MAJ ACCT MGR I	357	8.00	222.30
31				SIMPSON, J W	A030	01UB5			CUST SVC FIELD SPECIALI	357	16.00	344.80
32				TAYLOR, CLIFFORD, III	A050	01UB3			MAJ ACCT MGR I	365	3.00	73.58
33				GERME, K F, JR	A050	01UB3			MAJ ACCT MGR I	357	.50	15.66
34				OLNICK, BRYAN J	A050	01UB3			MAJ ACCT MGR I	365	10.00	254.13
35				DIRO, BARO, GEORGE E	D060	010E5			ENERGY MGT CONSULTANT	333	.25	4.84
36				BASKI, BASKIN, SHARON L	D040	01X1E			ADMINISTRATIVE SPEC	588	.25	3.28
37				CHARN, CHARNELL, TERESA J	D050	01X1F			SR ADMINISTRATIVE SPEC	360	1.00	14.41
38				CRABT						360	18.00	314.55
39				CRAYE, CRAVEN, R KENNETH	D070	010E4			ENERGY MGT SPEC	219	38.75	784.21
40				CUEST, CUESTA, J R	D070	010E4			ENERGY MGT SPEC	333	6.75	141.33
41				DAVIE, DAVIES, FLICKINGER, MA	D070	010E4			ENERGY MGT SPEC	474	28.25	501.79
42				FORD, FORD, NANCY E	D040	01X1E			ADMINISTRATIVE SPEC	595	.50	7.25
43				GRAFF, GRAFFED, JOHN	D070	010E4			ENERGY MGT SPEC	810	3.00	57.15
44				GRECO, GRECO, T A	D060	010E5			ENERGY MGT CONSULTANT	219	13.25	236.35
45												
46												
47												
48												
49												
50												

000245

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9606 C/I BUILDING ENVELOPE	906300		GUZMA GUZMAN, FRANCISCO	0070	010E4	ENERGY MGT SPEC			333	72.50	1,390.19
2				HARRI HARRIS, R F	0070	010E4	ENERGY MGT SPEC			595	9.00	188.43
3				HARTL HARTLEY, PATTIE B	0060	010E5	ENERGY MGT CONSULTANT			586	25	4.84
4				HERNA HERNANDEZ, BETSY G	0040	01X1E	ADMINISTRATIVE SPEC			854	8.00	116.00
5				JAMES JAMES, ELISE C	0060	010E5	ENERGY MGT CONSULTANT			219	20.00	353.00
6				KESSEL KESSLER, G P	0070	010E4	ENERGY MGT SPEC			595	18.00	340.20
7				LACHA LACHANCE, J F	0070	010E4	ENERGY MGT SPEC			810	7.00	146.56
8				LASSE LASSEN, CHRISTINE I	0050	01X1F	SR ADMINISTRATIVE SPEC			474	1.75	24.76
9				LEDES LEDESNA, RALPH	0060	010E5	ENERGY MGT CONSULTANT			333	3.75	50.72
10				LEIKA						810	5.50	115.15
11				LEWIS LEWIS, JOHN G	0070	010E4	ENERGY MGT SPEC			110	8.25	153.55
12				LITTL LITTLETON, HELEN H	0050	01X1F	SR ADMINISTRATIVE SPEC			474	1.75	26.16
13				MCHAN MCHAN, MARY B	0060	010E5	ENERGY MGT CONSULTANT			333	7.25	140.47
14				MCHYT MCHUTT, BRIAN R	0070	010E4	ENERGY MGT SPEC			595	13.00	232.38
15				MENDO MENDEZ, MIGUEL	0060	010E5	ENERGY MGT CONSULTANT			219	15.00	234.63
16				MINE, MINE THOMAS D	0070	010E4	ENERGY MGT SPEC			588	24.00	489.90
17				MOJIC MOJICA, JOSEPH I	0060	010E5	ENERGY MGT CONSULTANT			333	2.25	30.43
18				PERO, PERO, ADELYN H	0070	010E4	ENERGY MGT SPEC			674	25	4.44
19				PITER PITERA, S THOMAS	0060	010E5	ENERGY MGT CONSULTANT			595	22.75	350.92
20				POWEL POWELL, JOSEPH E, JR	0060	010E5	ENERGY MGT CONSULTANT			586	7.75	123.52
21				RICE, RICE, JULIE S	0060	010E5	ENERGY MGT CONSULTANT			219	3.25	45.54
22				ROORI RODRIGUEZ, ARNOLD A	0060	010E5	ENERGY MGT CONSULTANT			674	75	13.97
23				SCHAA SCHAAF, KATHRYN A	0060	010E5	ENERGY MGT CONSULTANT			586	25	4.10
24				SETTL SETTLEMYRE, G W J	0070	010E4	ENERGY MGT SPEC			219	5.25	107.89
25				VILES VILES, SANDRA H	0070	010E4	ENERGY MGT SPEC			588	13.75	239.08
26				VILLE VILLENS, M A	0070	010E4	ENERGY MGT SPEC			219	32.25	488.59
27				VINER VINFREY, ROY I	0070	010E4	ENERGY MGT SPEC			595	6.50	130.90
28				YOUNG YOUNG, RICHARD F	0060	010E5	ENERGY MGT CONSULTANT			333	75	9.84
29												
30	*TOTAL ACCOUNT 906300										685.25	16,340.34
31	*TOTAL PRGNAME C/I BUILDING ENVELOPE										685.25	16,340.34
32												
33	C/I EFFECIENT MOTORS PGM 908160			MERR, C J	0060	010E4	JUST SVC FIELD SPECIALI			361	68	17.86
34				PHILO, MICHAEL C	0060	010E3	SR MAJ ACCT MGR			357	5.00	144.25
35				BUCCIARELLI, DOUGLAS	0030	010E5	JUST SVC FIELD SPECIALI			360	2.00	30.53
36				RODRIGUEZ, TRIANA, P	0060	010E4	JUST SVC FIELD SPECIALI			361	24	5.80
37				OTT, JOHN A	0070	010E4	SR PRODUCT MANAGER			078	16.00	618.00
38				QUINN, J J	0050	010E3	MAJ ACCT MGR I			365	2.00	53.35
39				RAGER, HERBERT B	0030	010E5	JUST SVC FIELD SPECIALI			361	19	1.49
40				BLACK, Y H	0050	010E3	MAJ ACCT MGR I			361	1.00	27.80
41				BERNANE, F B	0050	010E3	MAJ ACCT MGR I			365	11.00	305.25
42				AGER, ADER, BRIAN RICHARD	0070	010E4	ENERGY MGT SPEC			810	16.50	301.13
43				HARRI HARRIS, R F	0070	010E4	ENERGY MGT SPEC			595	4.00	83.75
44				MCHYT MCHUTT, BRIAN R	0070	010E4	ENERGY MGT SPEC			595	50	8.04
45												
46												
47												
48												
49												
50												

000246

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRNRS	PRANT
1	9606 C/I EFFICIENT MOTORS PGM	908140 WILSON, C J	0070 01064	ENERGY MGT SPEC	588	8.75	180.91	
2								
3	*TOTAL ACCOUNT 908140						67.86	1,811.15
4	*TOTAL PRGNAME C/I EFFICIENT MOTORS PGM						67.86	1,811.15
5								
6	C/I EFFICIENT LIGHTING	908170	NELSON, L S	A070 01083	C/I SPECIALIST I	357	.64	21.45
7			BURGENTO, R J	A050 01083	MAJ ACCT MGR I	361	51.44	1,368.31
8			HENDEZ, RUBEN BALL	A050 01083	MAJ ACCT MGR I	360	24.00	602.09
9			ANDERSON, E A	A050 01083	MAJ ACCT MGR I	357	27.40	740.16
10			CARLYLE, B F	A060 01043	SR MAJ ACCT MGR	365	7.10	261.81
11			WEISS, C J	A040 01084	CUST SVC FIELD SPECIAL I	361	20.64	542.05
12			DALTON, H C	A050 01083	MAJ ACCT MGR I	357	2.64	64.64
13			PHILO, MICHAEL C	A060 01043	SR MAJ ACCT MGR	357	26.36	760.68
14			WILSON, ANNE F	A060 01043	SR MAJ ACCT MGR	357	6.40	211.08
15			CHALKER, R C	A050 01083	MAJ ACCT MGR I	365	11.50	369.16
16			CRILLO, G E	A050 01083	MAJ ACCT MGR I	365	10.12	308.91
17			HOPKINS, W J	A050 01083	MAJ ACCT MGR I	365	19.12	630.96
18			BUCCIARELLI, DOUGLAS	A030 01085	CUST SVC FIELD SPECIAL I	360	67.00	1,726.08
19			EASTERLING, R K	A050 01083	MAJ ACCT MGR I	357	3.60	118.80
20			NIEBLA, H E	A050 01083	MAJ ACCT MGR I	365	6.56	157.93
21			HAYWOOD, DANIEL J	A050 01083	MAJ ACCT MGR I	365	13.00	291.36
22			BASHIRY, MARIA GEMA	A050 01083	MAJ ACCT MGR I	361	10.72	253.97
23			WOMBLE, JEFFREY J	A050 01083	MAJ ACCT MGR I	357	10.66	315.86
24			ARCHER, JOHN F., II	A050 01083	MAJ ACCT MGR I	365	11.13	302.58
25			DANIEL, JOHN M	A050 01083	MAJ ACCT MGR I	360	1.20	30.37
26			GANN, ANNETTE M	A050 01083	MAJ ACCT MGR I	360	21.24	557.28
27			FOODERS, G D	A030 0104X	RESECH BUS FIELD SPEC I	357	165.28	2,932.80
28			WISHARD, W H	A050 01083	MAJ ACCT MGR I	365	16.80	556.60
29			MELLEN, R J	A060 01084	CUST SVC FIELD SPECIAL I	357	75.76	1,896.05
30			GROUT, E TODD	A050 01083	MAJ ACCT MGR I	361	27.20	819.06
31			FRANCHITANO, DEAN J	A050 01083	MAJ ACCT MGR I	357	3.00	75.15
32			RALPH, F V	A050 01083	MAJ ACCT MGR I	365	10.60	363.20
33			GUTIERREZ, J P	A060 01083	MAJ ACCT MGR II	397	3.72	97.19
34			ANDLEY, D R	A060 01043	SR MAJ ACCT MGR	365	11.16	361.92
35			COPE, I G	A050 01083	MAJ ACCT MGR I	361	12.06	400.16
36			KINZ, THOMAS C	A060 01083	C/I SPECIALIST II	357	1.28	31.33
37			COOKE, C R	A050 01083	MAJ ACCT MGR I	361	5.76	151.78
38			RESLEY, W A	A060 01083	C/I SPECIALIST II	360	19.20	519.84
39						357	.64	423.38
40			CAIN, C V	A050 01083	MAJ ACCT MGR I	357	16.00	502.00
41			MURIZ, V H	A050 01083	MAJ ACCT MGR I	365	.56	17.27
42			FERRER, RAMON	A060 01043	SR MAJ ACCT MGR	365	11.26	357.41
43			BLOCH, P C	A050 01083	MAJ ACCT MGR I	357	3.28	91.02
44			POWITZ, KEITH P	A050 01083	MAJ ACCT MGR I	360	2.00	56.35
45								
46								
47								
48								
49								
50								

000247

fpac.fax
FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRA
1	9606 C/I EFFICIENT LIGHTING	906170		THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	39.97	1,156.
2				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	34.16	968.
3				ADGER, E. A., JR	A050	01UB3	MAJ ACCT MGR I	365	.56	18.
4				COURLING, J. H.	A050	01UB3	MAJ ACCT MGR I	365	4.64	122.
5				LIPINSKI, THOMAS H	A040	01MH7	DISTR SYS ANALYST I	360	41.50	995.
6				SCHMITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIAL I	360	61.00	1,176.
7				RODRIGUEZ TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIAL I	361	35.52	858.
8				LIBERA, R. A.	A040	01UB4	CUST SVC FIELD SPECIAL I	361	160.00	3,798.
9				HAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	39.92	1,108.
10				NELTANS, S. G.	A060	01UJ3	SR MAJ ACCT MGR	361	15.52	450.
11				RODRIGUEZ, M. G.	A060	01UJ3	SR MAJ ACCT MGR	365	16.80	577.
12				QITO, E. E., JR	A050	01UB3	MAJ ACCT MGR I	361	25.78	414.
13				COHEN, A. D.	T125	05937	GROUNDMAN - SV	361	17.28	452.
14				SUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	.48	13.
15				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	16.56	464.
16				TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIAL I	357	57.24	1,347.
17				CAMPBELL, V. P.	A070	01MG6	DIST ENG & OPERS PRIN E	360	-2.88	-88.
18				KELLY, WINTON E., JR	A050	01UB3	MAJ ACCT MGR I	360	24.00	586.
19				CHAPMAN, REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	2.40	68.
20				RUSSELL, ALFRED G., J	A050	01UB3	MAJ ACCT MGR I	365	6.00	193.
21				VAYDA, G. F.	A050	01UB3	MAJ ACCT MGR I	361	26.88	853.
22				COBB, DAVID G.	A060	01UJ3	SR MAJ ACCT MGR	365	8.28	301.
23				CRANE, J. L.	A050	01UB3	MAJ ACCT MGR I	365	2.56	84.
24				QUINN, J. J.	A050	01UB3	MAJ ACCT MGR I	365	14.00	373.
25				REILMAN, LINDA I.	A050	01UB3	MAJ ACCT MGR I	365	11.14	279.
26				LEHR, J. C., JR	A050	01UB3	MAJ ACCT MGR I	357	8.64	240.
27				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	12.56	299.
28				GONZALEZ, W. A., JR	A050	01UB3	MAJ ACCT MGR I	361	2.76	83.
29				LYERLY, JENNETTE, SUSA	A050	01UB3	MAJ ACCT MGR I	360	24.00	571.
30				GANS, D. E.	A060	01YF8	PRODUCT MANAGER	085	160.00	4,484.
31				GARDNER, R. LANCE	A060	01UB3	C/I SPECIALIST II	360	24.00	566.
32				SIMMONS, J. M.	A030	01UB5	CUST SVC FIELD SPECIAL I	357	49.78	1,072.
33				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	19.00	465.
34				LAMBLAS, JORGE J.	A040	01UB4	CUST SVC FIELD SPECIAL I	360	40.00	975.
35				WRIGHT, JOCELYN H.	A040	01UB4	CUST SVC FIELD SPECIAL I	360	24.00	585.
36				KHOURY, MICHEL J.	A050	01UB3	MAJ ACCT MGR I	357	8.16	198.
37				BLARY, DAVID B.	A050	01UB3	MAJ ACCT MGR I	365	6.82	158.
38				MODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	11.14	276.
39				DANILEWSKI, W. E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	9.40	268.
40				OSTAKER, D. C.	A060	01UJ3	SR MAJ ACCT MGR	365	2.00	73.
41				GAGER, HERBERT B.	A030	01UB5	CUST SVC FIELD SPECIAL I	361	48.37	1,162.
42				HELMERBY, BILLY H.	A050	01UB3	MAJ ACCT MGR I	360	14.95	456.
43				CALLEJA, R. A.	A060	01UB3	C/I SPECIALIST II	361	16.80	509.
44				GERWE, K. F., JR	A050	01UB3	MAJ ACCT MGR I	357	6.92	216.

000248

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENCL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
3606	C/I EFFICIENT LIGHTING	908170	HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	14.08	372.47
2			TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	36.00	815.39
3			OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	32.50	825.91
4			PARTEN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	11.14	367.46
5			BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	35.84	999.48
6			SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.64	16.30
7			BOSTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	357	10.00	308.00
8			LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	6.60	186.94
9			ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	-6.72	-159.85
10			BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	40.12	1,106.85
11			PORTA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	69.76	1,853.75
12			AGNEW, AGNEW, P D	D070	01QE4	ENERGY MGT SPEC	586	17.00	301.12
13			ALVAR, ALVAREZ, G R	D070	01QCC	FIELD REP I - C/I	361	19.42	309.53
14			AUGUS, AUGUSTO, E H	D080	01QCD	SR FIELD REP - C/I	360	24.00	546.00
15			BASKI, BASKIN, SHARON L	D040	01X1E	ADMINISTRATIVE SPEC	588	.75	9.85
16			BASTO, BASTON, JOHN C	D060	01QCB	FIELD REP II - C/I	360	16.00	247.00
17			BER, A BER, ALAN	D070	01QCC	FIELD REP I - C/I	360	24.00	480.00
18			BOYK, BOYK, IVY B	D060	01QX2	LRG COMM/INDUSTRL-ASST	357	13.00	251.88
19			CHARN, CHARNEILL, TERESA J	D050	01X1F	SR ADMINISTRATIVE SPEC	360	4.00	57.65
20			CRABT				360	43.60	756.27
21			DAVIE, DAVIES, FLICKINGER, NA	D070	01QE4	ENERGY MGT SPEC	474	9.50	168.75
22			DONAH, DONANO, BARY B	D070	01QE4	ENERGY MGT SPEC	810	9.50	194.75
23			ECHEG, ECHEGOVEN, C O	D070	01QCC	FIELD REP I - C/I	361	15.20	318.26
24			FRICK, FRICKE, PEGGY C	D070	01QCC	FIELD REP I - C/I	361	10.04	181.98
25			GAMHO, GAMMON, R H, JR	D080	01QCD	SR FIELD REP - C/I	357	31.00	594.43
26			GONZA, GONZALEZ, IDANIA	D070	01QE4	ENERGY MGT SPEC	310	8.00	164.40
27			GRAFF, GRAFFEO, JOHN	D070	01QE4	ENERGY MGT SPEC	810	10.50	200.03
28			HARRI, HARRIS, R F	D070	01QE4	ENERGY MGT SPEC	595	2.75	57.58
29			HARTL, HARTLEY, PATTIE B	D060	01QE5	ENERGY MGT CONSULTANT	586	.75	14.53
30			HEISE, HEISER, D R	D070	01QE4	ENERGY MGT SPEC	588	5.50	97.01
31			JONES, JONES, DONALD E	D080	01QCD	SR FIELD REP - C/I	360	19.60	417.48
32			KNOTT, KNOTT, J G	D070	01QE4	ENERGY MGT SPEC	220	4.50	85.50
33			LACKA, LACHANCE, J F	D070	01QE4	ENERGY MGT SPEC	810	23.25	486.80
34			LASSE, LASSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	2.00	28.31
35			LEIKA				810	9.25	193.68
36			LEWIS, LEWIS, JOHN G	D070	01QE4	ENERGY MGT SPEC	110	8.25	153.55
37			LITTL, LITTLETON, HELEN M	D050	01X1F	SR ADMINISTRATIVE SPEC	474	2.25	33.64
38			HAZEL, HAZELIN, ALFREDA Y	D070	01QCC	FIELD REP I - C/I	361	40.24	780.15
39			MCHUT, MCHUT, BRIAN R	D070	01QE4	ENERGY MGT SPEC	595	52.25	933.97
40			MESSER, P J	D070	01QE4	ENERGY MGT SPEC	588	1.50	31.40
41			MIMS, MIMS, THOMAS D	D070	01QE4	ENERGY MGT SPEC	588	36.50	745.06
42			PEREZ, PEREZ, R A	D070	01QCC	FIELD REP I - C/I	361	66.64	1,395.27
43			PERO, PERO, ADELIN M	D070	01QE4	ENERGY MGT SPEC	474	.50	8.88
44			POWEL, POWELL, JOSEPH E, JR	D060	01QE5	ENERGY MGT CONSULTANT	586	11.75	187.27
45									
46									
47									
48									
49									
50									

000249

fpsc.fax
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1996 C/I EFFICIENT LIGHTING	908170	RODRI RODRIGUEZ,ARNOLD A	0060	010E5	ENERGY MGT CONSULTANT	474	.25	4.66
2		SANDE SANDERS,KIM E	0050	01X1F	SR ADMINISTRATIVE SPEC	360	16.00	246.40
3		SCHAA SCHAAF,KATHRYN A	0060	010E5	ENERGY MGT CONSULTANT	586	.50	8.21
4		SHOOS SHOSMITH,PAMELA J	0060	010C8	FIELD REP II - C/I	360	16.10	279.74
5		WHITE WHITE,G B	0060	010E5	ENERGY MGT CONSULTANT	110	2.00	37.90
6		VILES VILES,SANDRA H	0070	010E4	ENERGY MGT SPEC	588	.25	4.35
7		WILSO WILSON,C F,,JR	0080	010C0	SR FIELD REP - C/I	357	23.00	523.25
8		WILSON,C J	0070	010E4	ENERGY MGT SPEC	588	25.00	516.88
9		WOOTE WOOTE,G C,,III	0070	010C0	FIELD REP I - C/I	361	13.68	286.43
10		WYNN, WYNN,MARK P	0080	010C0	SR FIELD REP - C/I	360	24.90	545.41
11								
12	TOTAL ACCOUNT 908170						2780.97	68,038.75
13	TOTAL PRNAME C/I EFFICIENT LIGHTING						2780.97	68,038.75
14								
15	C/I HIGH EFFIC DX A/C	908150						
16		MELSON, L S	A070	010R3	C/I SPECIALIST I	357	38.24	1,281.52
17		DARGENTO, R J	A050	010B3	MAJ ACCT MGR I	361	6.12	162.80
18		MENDEZ, SUEAN BALL	A050	010B3	MAJ ACCT MGR I	360	9.60	240.84
19		ANDERSON, E A	A050	010B3	MAJ ACCT MGR I	357	2.40	64.83
20		CARLYLE, S F	A060	010J3	SR MAJ ACCT MGR	365	1.10	40.56
21		WEBB, C J	A040	010B4	JUST SVC FIELD SPECIALI	361	12.24	321.48
22		DALTON, H C	A050	010B3	MAJ ACCT MGR I	357	2.24	54.86
23		PHILO, MICHAEL C	A060	010J3	SR MAJ ACCT MGR	357	1.26	36.34
24		HILSON, ANNE F	A060	010J3	SR MAJ ACCT MGR	357	10.40	343.09
25		GRILLO, G E	A050	010B3	MAJ ACCT MGR I	365	.50	15.14
26		HOPGOOD, V J	A050	010B3	MAJ ACCT MGR I	365	.50	16.36
27		EASTERLING, R K	A050	010B3	MAJ ACCT MGR I	357	1.35	44.55
28		HIEBLA, H E	A050	010B3	MAJ ACCT MGR I	365	.25	5.97
29		BASHUEVO, MARIA GENA	A050	010B3	MAJ ACCT MGR I	361	.28	6.49
30		MONBLE, JEFFREY J	A050	010B3	MAJ ACCT MGR I	357	.24	7.13
31		ARCHER, JOHN F,, II	A050	010B3	MAJ ACCT MGR I	365	5.00	135.64
32		DANIEL, JOHN H	A050	010B3	MAJ ACCT MGR I	360	.48	12.15
33		DANN, ANNETTE H	A050	010B3	MAJ ACCT MGR I	360	16.00	419.80
34		RODDERS, G D	A030	01ATX	RESSON BUS FIELD SPEC I	357	.48	9.70
35		VISHARD, V H	A050	010B3	MAJ ACCT MGR I	365	.80	26.40
36		VELLEN, R J	A040	010B4	JUST SVC FIELD SPECIALI	357	4.66	116.56
37		GROUT, E TODD	A050	010B3	MAJ ACCT MGR I	361	.23	6.78
38		HIX, JOHN H	A060	010C3	C/I SPECIALIST II	361	18.40	515.44
39		BALOGH, F W	A050	010B3	MAJ ACCT MGR I	365	2.40	79.20
40		GUTIERREZ, J P	A040	010C3	MAJ ACCT MGR II	357	1.02	26.65
41		LANGLEY, D R	A060	010J3	SR MAJ ACCT MGR	365	5.00	162.24
42		COPE, L G	A050	010B3	MAJ ACCT MGR I	361	1.83	56.51
43		KUNZ, THOMAS C	A060	010C3	C/I SPECIALIST II	357	4.48	123.35
44		COOKE, C B	A050	010B3	MAJ ACCT MGR I	361	.23	6.07
45		BESLEY, V A	A060	010C3	C/I SPECIALIST II	360	9.60	259.92
46								
47								
48								
49								
50								

000250

fpec.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRKRS	PRMT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
1	9606 C/I HIGH EFFIC DX A/C	908150						357	.24	158.77
2				CATH, O W	A050	01UB3	MAJ ACCT MGR I	357	.00	.00
3				HUNTZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.25	7.65
4				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.62	16.57
5				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	.48	13.32
6				POWITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	6.00	169.05
7				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	.68	19.27
8				ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I	365	.25	8.16
9				COULING, J H	A050	01UB3	MAJ ACCT MGR I	357	.24	6.32
10				SCHNITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIALI	360	3.20	61.73
11				RODRIGUEZ, TRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	23.32	563.47
12				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	.16	4.44
13				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	.96	28.21
14				RODRIGUEZ, H G	A060	01UJ3	SR MAJ ACCT MGR	365	4.24	146.22
15				OTTO, E E., JR	A050	01UB3	MAJ ACCT MGR I	361	4.56	109.28
16				COHEN, A D	T125	05937	GROUNDMAN - SU	361	1.44	37.69
17				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	.04	1.10
18				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	.25	6.95
19				TORRELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	.84	19.77
20				KELLY, WINTON E., JR	A050	01UB3	MAJ ACCT MGR I	360	9.60	234.60
21				CHAPMAN, REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	.20	5.68
22				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	1.24	39.38
23				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	365	1.48	53.89
24				CRAHE, J L	A050	01UB3	MAJ ACCT MGR I	365	.25	8.18
25				GUINN, J J	A050	01UB3	MAJ ACCT MGR I	365	2.00	53.35
26				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	5.00	125.30
27				LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I	357	.24	6.67
28				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	.25	3.56
29				RISLEY, R B	A060	01UK3	C/I SPECIALIST II	360	9.30	263.04
30				GONZALEZ, H A., JR	A050	01UB3	MAJ ACCT MGR I	361	5.23	158.79
31				LYERLY, JENNETTE, BUSA	A050	01UB3	MAJ ACCT MGR I	360	9.60	228.76
32				GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II	360	9.60	226.44
33				SIMMONS, J W	A030	01UB5	CUST SVC FIELD SPECIALI	357	5.48	118.09
34				LAMELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	16.00	390.00
35				WRIGHT, JOCELYN H	A040	01UB4	CUST SVC FIELD SPECIALI	360	9.60	234.06
36				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.06	1.66
37				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	2.81	65.38
38				MOULIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	5.00	123.80
39				DARTELEWSKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	1.70	65.67
40				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	3.62	80.80
41				NEWBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	360	6.65	203.01
42				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	.60	14.29
43				GERVE, K F., JR	A050	01UB3	MAJ ACCT MGR I	357	.72	22.56
44				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	1.50	33.92

000251

FLORIDA POWER AND LIGHT COMPANY
 fpec.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	GRD	CODE	-----	---	-----	-----
1	9606 C/I HIGH EFFIC DX A/C	908150		PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	5.00	164.74
2				PRIETO, ROSA NOYO	A050	01A23	FIELD REP SUPV II	810	.00	-3.12
3				BLACK, T H	A050	01UB3	MAJ ACCT MGR I	361	.32	8.92
4				BARTNICK, RONALD B	A060	01UK3	C/I SPECIALIST II	085	24.00	609.43
5				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.24	6.11
6				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	3.75	115.50
7				LLCDRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	.55	15.58
8				ROET, JACK A	A050	01UB3	MAJ ACCT MGR I	361	-.56	-13.33
9				BERNANE, F B	A050	01UB3	MAJ ACCT MGR I	365	.50	10.90
10				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.48	11.95
11				AGER, AGER, BRIAN RICHARD	D070	01Q64	ENERGY MGT SPEC	810	2.00	36.51
12				ALVAR ALVAREZ, G R	D070	01QCC	FIELD REP I - C/I	361	8.38	170.46
13				AUGUS AUGUSTO, E H	D080	01QCD	SR FIELD REP - C/I	360	16.00	364.00
14				BASTO EASTON, JOHN C	D060	01QCB	FIELD REP II - C/I	360	24.00	370.51
15				BER, A BER, ALAN	D070	01QCC	FIELD REP I - C/I	360	16.00	320.00
16				BOONE BOONE, W H	D070	01Q64	ENERGY MGT SPEC	864	6.25	130.86
17				CADY, CADY, TRACY M	D040	01X1E	ADMINISTRATIVE SPEC	137	2.00	22.78
18				CANOE CANOESAS, J A	D070	01Q64	ENERGY MGT SPEC	810	.00	-1.02
19				CARR, CARR, ORLANDO	D070	01Q64	ENERGY MGT SPEC	810	.00	.00
20				CLEVI CLEVIS, KATHLEEN D	D040	01X1E	ADMINISTRATIVE SPEC	854	1.75	25.38
21				CRABT				360	7.65	125.24
22				CRABE CRAVEN, R KENNETH	D070	01Q64	ENERGY MGT SPEC	219	16.50	333.92
23				CROW, CROW, S R	D070	01Q64	ENERGY MGT SPEC	810	.00	.00
24				CUBAS CUBAS, ARMANDO J	D040	01X1E	ADMINISTRATIVE SPEC	854	2.50	33.28
25				DOMAN DOMANO, GARY B	D070	01Q64	ENERGY MGT SPEC	810	38.50	789.26
26				ECHER ECHEGOTEN, C O	D070	01QCC	FIELD REP I - C/I	361	.80	16.73
27				EQUAR EQUARAS, C L	D070	01Q64	ENERGY MGT SPEC	810	.00	.00
28				FRICK FRICKE, PEGGY C	D070	01QCC	FIELD REP I - C/I	361	.56	10.15
29				GANNON GANNON, R H., JR	D080	01QCD	SR FIELD REP - C/I	357	5.00	95.83
30				GONZA GONZALEZ, IDANIA	D070	01Q64	ENERGY MGT SPEC	810	.00	.00
31				GRAFF GRAFFEO, JOHN	D070	01Q64	ENERGY MGT SPEC	810	15.50	295.28
32				GRECO GRECO, T A	D060	01Q65	ENERGY MGT CONSULTANT	219	27.50	490.53
33				GUTIE GUTIERREZ, J C	D070	01Q64	ENERGY MGT SPEC	810	.00	-.94
34				HARLE HARLEY, LESLIE A	D060	01Q65	ENERGY MGT CONSULTANT	720	6.50	107.90
35				HARRI HARRIS, R F	D070	01Q64	ENERGY MGT SPEC	595	2.25	47.11
36				HARTL HARTLEY, PATTIE B	D060	01Q65	ENERGY MGT CONSULTANT	586	.25	4.84
37				HERNA HERNANDEZ, BETSY G	D040	01X1E	ADMINISTRATIVE SPEC	854	50.75	735.88
38				HOUK, HOUK, ANITA B	D040	01X1E	ADMINISTRATIVE SPEC	595	1.25	18.13
39				INGER INGERSOLL, WILLIAM J	D070	01Q64	ENERGY MGT SPEC	810	.00	-1.14
40				JAMES JAMES, ELISE C	D060	01Q65	ENERGY MGT CONSULTANT	219	40.00	706.00
41				JONES JONES, DONALD F	D080	01QCD	SR FIELD REP - C/I	360	1.20	25.56
42				JUNT,				854	2.75	39.84
43				KESSL KESSLER, G P	D070	01Q64	ENERGY MGT SPEC	595	2.25	42.53
44				KVARD KVARD, K J	D060	01Q65	ENERGY MGT CONSULTANT	720	.50	7.43
45										
46										
47										
48										
49										
50										

000252

fpec.fex
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRIHS	PRANT
-----	-----	-----	-----	---	---	-----	---	-----	-----
9606	C/I HIGH EFFIC DX A/C	908150	LACHA LACHANCE, J F	0070	010E4	ENERGY MGT SPEC	810	.00	.00
			LETRA				810	34.00	711.87
			HAZEL HAZELIN, ALFREDA Y	0070	010CC	FIELD REP I - C/I	361	10.36	200.85
			MCNUT MCNUT, BRIAN R	0070	010E4	ENERGY MGT SPEC	595	31.50	563.06
			HEALT HEALTCK, HAROLD E	0070	010E4	ENERGY MGT SPEC	720	36.25	667.90
			HENDE HENDEZ, MICHAEL	0060	010E5	ENERGY MGT CONSULTANT	219	20.25	319.43
			HINS, HINS, THOMAS G	0070	010E4	ENERGY MGT SPEC	588	.25	3.10
			HAVAR HAVARRO, VIVIAN A	0050	01X1F	SR ADMINISTRATIVE SPEC	854	6.00	96.63
			WELSO WELSON, KELLY J	0040	01X1E	ADMINISTRATIVE SPEC	137	21.00	271.96
			PERDE				595	13.25	189.60
			PEREZ PEREZ, R A	0070	010CC	FIELD REP I - C/I	361	.96	20.10
			PILOR PILORIN, HELEN B	0070	010E4	ENERGY MGT SPEC	810	.00	-2.98
			PITER PITERA, S THOMAS	0060	010E5	ENERGY MGT CONSULTANT	595	11.25	175.53
			POWEL POWELL, JOSEPH E., JR	0060	010E5	ENERGY MGT CONSULTANT	586	.25	3.98
			RITCH RITCHARDSON, H P	0070	010E4	ENERGY MGT SPEC	810	.00	.00
			ROONE ROONEY, JACQUELINE	0070	010E4	ENERGY MGT SPEC	810	.00	.00
			SAVIG SAVIG, RICHARD L	0060	010E5	ENERGY MGT CONSULTANT	586	8.50	140.78
			SCALL SCALLAN, SHERRY E	0060	010E5	ENERGY MGT CONSULTANT	720	5.25	81.58
			SCHAA SCHAAF, KATHRYN A	0060	010E5	ENERGY MGT CONSULTANT	586	.25	4.10
			SETTL SETTLENYS, G W J	0070	010E4	ENERGY MGT SPEC	219	6.50	133.58
			SHOOS SHOOSNITH, PAMELA J	0060	010CB	FIELD REP II - C/I	360	3.00	52.14
			SNEAD SNEAD, SUZANNE A	0040	01X1E	ADMINISTRATIVE SPEC	595	.25	3.01
			TORNE TORRELLI, ANNETTE L	0040	01X1E	ADMINISTRATIVE SPEC	137	10.00	117.50
			WALLA WALLACE, NICHELE	0040	01X1E	ADMINISTRATIVE SPEC	595	8.00	98.30
			WILLI WILLENS, H A	0070	010E4	ENERGY MGT SPEC	219	21.00	318.13
			WILLI WILLIAMS, R P	0060	010E5	ENERGY MGT CONSULTANT	219	1.50	29.07
			WILSO WILSON, C J	0070	010E4	ENERGY MGT SPEC	588	3.75	77.53
			WINFR WINFREY, ROY L	0070	010E4	ENERGY MGT SPEC	595	11.00	221.51
			WOOTE WOOTEH, G C., III	0070	010CC	FIELD REP I - C/I	361	1.52	31.79
			WYANT WYANT, P E	0070	010E4	ENERGY MGT SPEC	810	.00	.00
			WYNN, WYNN, MARK P	0080	010CD	SR FIELD REP - C/I	360	16.00	363.58

33*TOTAL ACCOUNT 908150 927.44 19,882.28

34*TOTAL PRGNAME C/I HIGH EFFIC DX A/C 927.44 19,882.28

35									
36	C/I HVAC	908590	CHALKER, R C	A050	01UB3	HAJ ACCT MGR I	365	16.00	478.81
37			BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	13.00	256.91
38			RAYWOOD, DANIEL J	A050	01UB3	HAJ ACCT MGR I	365	3.00	67.24
39			SASHJEVO, MARIA GENA	A050	01UB3	HAJ ACCT MGR I	361	2.00	49.18
40			DAHM, ANNETTE H	A050	01UB3	HAJ ACCT MGR I	360	21.00	550.99
41			GROUT, E TODD	A050	01UB3	HAJ ACCT MGR I	361	7.50	225.85
42			GUTIERREZ, J P	A040	01UC3	HAJ ACCT MGR II	337	1.00	26.13
43			FERRER, RAMON	A060	01UJ3	SR HAJ ACCT MGR	365	12.00	384.91
44			THOMPSON, MARK A	A050	01UB3	HAJ ACCT MGR I	360	15.00	434.06
45									
46									
47									
48									
49									
50									

000253

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAT JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT	
9606 C/I HVAC	908590	BARBER, RICHARD F	A050 01083	HAJ ACCT NGR I	365	2.00	64.63	
2		TORRELLS, PHILIP	A040 01084	CUST SVC FIELD SPECIALT	357	1.00	23.94	
3		CHAPMAN, W F	A070 01080	DTST ENG & OPERS PRH E	380	18.00	338.20	
4		VATDA, W F	A050 01083	HAJ ACCT NGR I	361	1.00	31.73	
5		GONZALEZ, N A, JR	A050 01083	HAJ ACCT NGR I	361	3.00	131.82	
6		CHICK, HERBERT B	A050 01083	CUST SVC FIELD SPECIALT	361	11.00	239.88	
7		CHICK, BRYAN J	A050 01083	HAJ ACCT NGR I	363	23.00	384.48	
8		BARTHELE, RONALD B	A060 01083	C/I SPECIALIST II	083	8.00	203.19	
9		WATK, BOYE, IV B	A060 01082	ERG CONVT/INDUSTRIAL ASST	357	3.00	96.88	
10		CRIST			380	9.50	188.01	
11								
12	TOTAL ACCOUNT 908590					174.00	4,612.42	
13	TOTAL PROGRAM C/I HVAC					174.00	4,612.42	
14								
15	C/I LOAD CONTROL	908590	NELSON, J S	A070 01083	C/I SPECIALIST I	357	.24	8.04
16			DARGEN, K J	A050 01083	HAJ ACCT NGR I	361	.80	15.96
17			RENDON, ROSAN BALL	A050 01083	HAJ ACCT NGR I	360	6.40	180.56
18			ANDERSON, E A	A050 01083	HAJ ACCT NGR I	357	3.40	91.84
19			LOXTON, S F	A060 01023	SR HAJ ACCT NGR	363	4.00	147.51
20			WESS, C J	A060 01084	CUST SVC FIELD SPECIALT	361	7.72	202.73
21			MALTON, J C	A050 01083	HAJ ACCT NGR I	357	.24	5.88
22			FRICO, MICHAEL C	A060 01023	SR HAJ ACCT NGR	357	15.26	440.24
23			NELSON, JUNE F	A060 01023	SR HAJ ACCT NGR	357	2.40	79.18
24			CHACKER, K C	A050 01083	HAJ ACCT NGR I	363	3.00	87.78
25			GRILL, J E	A050 01083	HAJ ACCT NGR I	363	6.52	199.28
26			REPOD, W J	A050 01083	HAJ ACCT NGR I	363	.52	17.42
27			EASTERS, K K	A050 01083	HAJ ACCT NGR I	363	6.35	209.55
28			REBLA, K E	A050 01083	HAJ ACCT NGR I	363	1.28	30.44
29			RAYMOND, DANIEL J	A050 01083	HAJ ACCT NGR I	363	2.00	44.83
30			MASHROUFI, MARIA GENA	A050 01083	HAJ ACCT NGR I	361	1.35	34.13
31			WOMBLE, JEFFREY J	A050 01083	HAJ ACCT NGR I	357	.24	7.13
32			ANCHER, JOHN P, II	A050 01083	HAJ ACCT NGR I	363	5.29	143.90
33			DANIEL, JOHN H	A050 01083	HAJ ACCT NGR I	360	.32	8.10
34			DARR, ABRIETTE H	A050 01083	HAJ ACCT NGR I	360	2.00	52.48
35			SOODERS, G D	A050 0101X	RESERV BOS FIELD SPEC I	357	.48	9.70
36			WISBARD, W H	A050 01083	HAJ ACCT NGR I	363	10.00	330.00
37			WELLEN, K J	A060 01084	CUST SVC FIELD SPECIALT	357	.66	16.51
38			GRODY, E TODD	A050 01083	HAJ ACCT NGR I	361	7.13	214.56
39			TRAPANI, DEAN J	A050 01083	HAJ ACCT NGR I	357	2.00	50.10
40			BALSON, P G	A050 01083	HAJ ACCT NGR I	363	11.00	363.00
41			PLASENCIA, ERNESTO	A060 011EC	PROGRAM NGR-C/I	013	160.00	5,118.00
42			GUTIERREZ, J P	A060 01083	HAJ ACCT NGR II	357	4.02	105.03
43			LOHLEY, D H	A060 01023	SR HAJ ACCT NGR	363	5.29	172.12
44			COPE, L G	A050 01083	HAJ ACCT NGR I	361	17.65	544.94
45								
46								
47								
48								
49								
50								

000254

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	---	---	-----	---	-----	-----
19606 C/I LOAD CONTROL	908550	EVELYN, N R	A060	01T58 SR SPEC - PWR SUPPLY	955	40.00	1,413.00
2		KIRK, THOMAS C	A060	01U03 C/I SPECIALIST II	357	2.48	67.35
3		COOKE, C B	A050	01U03 MAJ ACCT MGR I	361	7.15	188.41
4		BESLEY, V A	A060	01U03 C/I SPECIALIST II	360	6.40	173.28
5					357	.24	158.77
6		CAIN, C W	A050	01U03 MAJ ACCT MGR I	357	8.00	251.00
7		HAITEZ, V H	A050	01U03 MAJ ACCT MGR I	365	.26	8.14
8		FERRER, RANON	A060	01U03 SR MAJ ACCT MGR	365	2.66	81.79
9		BLOCH, P C	A050	01U03 MAJ ACCT MGR I	357	4.48	124.32
10		POWITZ, KEITH P	A050	01U03 MAJ ACCT MGR I	360	1.00	28.18
11		THOMPSON, MARK A	A050	01U03 MAJ ACCT MGR I	360	7.00	202.56
12		WALSH, MICHAEL J	A070	01VEC SR PROG MGR	013	120.00	4,557.00
13		DIAZ, OSCAR J	A050	01U03 MAJ ACCT MGR I	361	3.40	96.36
14		ADDER, E A., JR	A050	01U03 MAJ ACCT MGR I	365	.26	8.68
15					013	160.00	3,200.00
16		COULING, J H	A050	01U03 MAJ ACCT MGR I	357	2.24	58.98
17		RODRIGUEZ TRIANA, P	A060	01U04 CUST SVC FIELD SPECIALI	361	.96	23.20
18		MAESTRI, HECTOR J	A050	01U03 MAJ ACCT MGR I	361	.80	22.21
19		MELIANS, S G	A060	01U03 SR MAJ ACCT MGR	361	4.80	141.07
20		RODRIGUEZ, H G	A060	01U03 SR MAJ ACCT MGR	365	3.32	114.50
21		OTTO, E E., JR	A050	01U03 MAJ ACCT MGR I	361	6.80	162.95
22		COHEN, A D	T125	05P37 CROUNDMAN - SU	361	7.20	188.46
23		RUIZ, ARTURO	A060	01TY5 SR POWER COORD	361	4.20	115.50
24		CANCIO, EDWARD P	A050	01U03 MAJ ACCT MGR I	365	.26	7.40
25		TORNELLI, PHILIP	A040	01U04 CUST SVC FIELD SPECIALI	357	.84	19.77
26		KELLY, WINTON E., JR	A050	01U03 MAJ ACCT MGR I	360	6.40	156.40
27		CHAPMAN, REBECCA H	A060	01U03 SR MAJ ACCT MGR	361	1.00	28.37
28		RUSSELL, ALFRED G., J	A050	01U03 MAJ ACCT MGR I	365	2.00	64.38
29		VAYDA, G F	A050	01U03 MAJ ACCT MGR I	361	20.20	641.36
30		COBB, DAVID G	A060	01U03 SR MAJ ACCT MGR	365	2.48	90.31
31		CRANE, J L	A050	01U03 MAJ ACCT MGR I	365	6.26	206.71
32		GUINN, J J	A050	01U03 MAJ ACCT MGR I	365	18.00	480.15
33		REILMAN, LINDA L	A050	01U03 MAJ ACCT MGR I	365	5.29	132.93
34		LEHR, J C., JR	A050	01U03 MAJ ACCT MGR I	357	2.24	62.25
35		ARTZ, HECTOR	A050	01U03 MAJ ACCT MGR I	365	.26	3.79
36		GONZALEZ, H A., JR	A050	01U03 MAJ ACCT MGR I	361	1.15	34.92
37		LYERLY-JENNETTE, SUSAN	A050	01U03 MAJ ACCT MGR I	360	6.40	158.51
38		GARDNER, R LANCE	A060	01U03 C/I SPECIALIST II	360	6.40	150.97
39		SIMMONS, J W	A030	01U05 CUST SVC FIELD SPECIALI	357	.48	10.34
40		TAYLOR, CLIFFORD, III	A050	01U03 MAJ ACCT MGR I	365	8.00	196.20
41		WRIGHT, JOCELYN H	A060	01U04 CUST SVC FIELD SPECIALI	360	6.40	156.02
42		KNOURY, MICHEL J	A050	01U03 MAJ ACCT MGR I	357	.06	1.46
43		BLAIR, DAVID R	A050	01U03 MAJ ACCT MGR I	365	.84	19.99
44		MOULIN, JEFFREY	A050	01U03 MAJ ACCT MGR I	365	5.29	131.34
45							
46							
47							
48							
49							
50							

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRG
1	9606 C/I LOAD CONTROL	908550		GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	.76	17.1
2				NEUBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	8.00	244.1
3				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	2.00	71.1
4				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	.72	22.1
5				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	1.50	33.1
6				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	5.00	127.1
7				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	5.29	174.1
8				BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	6.60	184.1
9				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	1.24	31.1
10				BOSTIC, KEDRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	357	3.75	115.1
11				LLODA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	2.75	77.1
12				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	-2.80	-66.1
13				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	3.54	94.1
14				ORTA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	6.40	166.1
15				CILIO, CILIO, R C	T310	05533	METERMAN A SU	792	7.50	158.1
16				CRISP, CRESPO, ELIZABETH H	D050	01004	TECH-III-POWER DELIVERY	955	160.00	2,220.1
17				DEHON, DEHON, AMELIA H	D060	01022	C/I LD MGT FLD TECH	013	122.25	1,979.1
18				EDMON, EDMONDS, D H	T310	05533	METERMAN A SU	192	4.00	84.1
19				FRICK, FRICKE, PEGGY C	D070	01000	FIELD REP I - C/I	361	82.00	1,486.1
20				HARMO				013	56.16	525.1
21				HOMAR, HOWARD, ALAN P	D070	01021	SR C/I LD MGT FLD TECH	013	153.50	2,660.1
22				JACOB, JACOB, T R	T440	05957	ELECTRONIC TECHNICIAN	792	4.00	91.1
23				KELLE, KELLER, KATHY H	D050	01X1F	SR ADMINISTRATIVE SPEC	013	2.50	52.1
24				LAVOR, LAVOR, R J	T310	05533	METERMAN A SU	792	4.00	84.1
25				MARTELL, JOHN T, JR	T310	05533	METERMAN A SU	192	6.00	126.1
26				MAHE, MAHE, G E	T310	05533	METERMAN A SU	558	4.00	84.1
27				PRICE, PRICE, R G	D070	01021	SR C/I LD MGT FLD TECH	013	136.00	2,857.1
28										
29	*TOTAL ACCOUNT 908550								1568.10	36,762.5
30	*TOTAL PRGNAME C/I LOAD CONTROL								1568.10	36,762.5
31										
32	C/I OPBC PROJECT	908180		GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	.04	.5
33				HOPKINS, W J	A050	01UB3	MAJ ACCT MGR I	365	.04	1.1
34				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	33.00	652.1
35				NIEBLA, H F	A050	01UB3	MAJ ACCT MGR I	365	.02	.1
36				GARCIA, JOSEPH	A060	01YJ8	PRG DEVELOP SR ANALYST	085	56.00	1,598.1
37				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	2.00	52.1
38				MINIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.02	.1
39				FERRER, RAMON	A060	01UB3	SR MAJ ACCT MGR	365	.20	1.5
40				POWITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	62.00	1,183.1
41				ADGER, E A, JR	A050	01UB3	MAJ ACCT MGR I	365	.02	.1
42				RODRIGUEZ, M G	A060	01UB3	SR MAJ ACCT MGR	365	.08	2.2
43				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	.02	.1
44				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	.02	.5
45										
46										
47										
48										
49										
50										

000256

fpec.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAT GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
1 9606 C/I OPBC PROJECT	908180	ARTZE, HECTOR	A050	01UB3	HAJ ACCT MGR I	365	.02	.39
2		BLANK, DAVID R	A050	01UB3	HAJ ACCT MGR I	365	.05	1.12
3		DANTELEWICKY, W E., JR	A050	01UB3	SR HAJ ACCT MGR	360	5.70	163.79
4		SMITH, DAVID A	A050	01UB3	HAJ ACCT MGR I	357	2.00	50.93
5		BERNARD, P B	A050	01UB3	HAJ ACCT MGR I	365	.04	.88
6								
7 *TOTAL ACCOUNT 908180							141.27	3,713.03
8 *TOTAL PRGNAME C/I OPBC PROJECT							141.27	3,713.03
9								
10 C/I W-C CHILLER REPL PGR 908420		WELSH, L S	A070	01UB3	C/I SPECIALIST I	357	38.40	1,286.89
11		DARGENTU, R J	A050	01UB3	HAJ ACCT MGR I	361	30.36	807.57
12		RENDIX, ROSAM BACE	A050	01UB3	HAJ ACCT MGR I	365	12.80	321.13
13		ANDERSON, E A	A050	01UB3	HAJ ACCT MGR I	357	5.00	135.00
14		CARLYLE, B F	A050	01UB3	SR HAJ ACCT MGR	365	1.10	40.56
15		WEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALT	361	.68	17.88
16		DALTON, W C	A050	01UB3	HAJ ACCT MGR I	357	.40	9.80
17		PRILU, RICHARD C	A050	01UB3	SR HAJ ACCT MGR	357	7.10	204.84
18		WILSON, ANNE F	A050	01UB3	SR HAJ ACCT MGR	357	4.00	131.98
19		CHALKER, K C	A050	01UB3	HAJ ACCT MGR I	365	-7.00	-159.48
20		GRILLO, G E	A050	01UB3	HAJ ACCT MGR I	365	.50	15.14
21		WATKINS, W J	A050	01UB3	HAJ ACCT MGR I	365	.50	16.36
22		BUCCELLI, DOUGLAS	A050	01UB5	CUST SVC FIELD SPECIALT	360	-3.20	-83.24
23		EASTERTING, R K	A050	01UB3	HAJ ACCT MGR I	357	2.25	74.25
24		WHEELA, H E	A050	01UB3	HAJ ACCT MGR I	365	.25	5.97
25		EXSHORVO, MARIA GERA	A050	01UB3	HAJ ACCT MGR I	361	6.93	167.99
26		CONNOLLY, JEFFREY J	A050	01UB3	HAJ ACCT MGR I	357	2.40	71.28
27		ARCHER, JOHN F., II	A050	01UB3	HAJ ACCT MGR I	365	5.04	136.95
28		DANIEL, JOHN H	A050	01UB3	HAJ ACCT MGR I	360	.64	18.20
29		DANN, ANNETTE H	A050	01UB3	HAJ ACCT MGR I	360	-6.84	-179.47
30		SCODERS, G D	A050	01ATX	RESASH BUS FIELD SPEC I	357	.80	16.16
31		WILKINS, W H	A050	01UB3	HAJ ACCT MGR I	365	.80	23.60
32		WELLS, R J	A040	01UB4	CUST SVC FIELD SPECIALT	357	1.10	27.52
33		GRODY, E YODD	A050	01UB3	HAJ ACCT MGR I	361	3.68	110.67
34		NIX, JOHN H	A060	01UB3	C/I SPECIALIST II	361	81.60	2,285.83
35		BALDON, F W	A050	01UB3	HAJ ACCT MGR I	365	.40	13.20
36		GUTIERREZ, J P	A040	01UC3	HAJ ACCT MGR II	357	1.70	44.41
37		LANGLEY, D R	A060	01UB3	SR HAJ ACCT MGR	365	7.82	254.28
38		COPE, L G	A050	01UB3	HAJ ACCT MGR I	361	10.99	339.32
39		WILKINS, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	48.80	1,135.58
40		COOK, C B	A050	01UB3	HAJ ACCT MGR I	361	.69	18.18
41		WELLS, W A	A060	01UB3	C/I SPECIALIST II	357	12.80	346.56
42							.40	264.61
43		KATH, C W	A050	01UB3	HAJ ACCT MGR I	357	.00	.00
44		WINTZ, V W	A050	01UB3	HAJ ACCT MGR I	365	.25	7.63
45								
46								
47								
48								
49								
50								

000257

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB GRD CODE JOB DESCRIPTION	LOC	PHRS	PRNT
-----	-----	-----	---	-----	-----
1 9606 C/I W-C CHILLER REPL PGH 908420	FERRER, RAMON	A060 01UJ3 SR MAJ ACCT MGR	365	.62	16.57
2	BLOCH, P C	A050 01UB3 MAJ ACCT MGR I	357	13.80	382.95
3	PONTY, KEITH P	A050 01UB3 MAJ ACCT MGR I	360	5.80	163.62
4	THOMSON, MARK A	A050 01UB3 MAJ ACCT MGR I	360	1.06	30.10
5	STAZ, OSCAR J	A050 01UB3 MAJ ACCT MGR I	361	2.04	57.81
6	JAGER, E A, JR	A050 01UB3 MAJ ACCT MGR I	365	.25	8.16
7	COULTON, J H	A050 01UB3 MAJ ACCT MGR I	357	.60	10.53
8	LIPINSKI, THOMAS H	A040 01H07 DISTR SYS ANALYST I	360	-2.20	-61.92
9	RODRIGUEZ, TRIANA, P	A040 01UB4 CUST SVC FIELD SPECIALI	361	.24	5.80
10	MAESTRI, HECTOR J	A030 01UB3 MAJ ACCT MGR I	361	.68	13.34
11	HELIANS, S G	A060 01UJ3 SR MAJ ACCT MGR	361	2.88	84.63
12	RODRIGUEZ, N G	A060 01UJ3 SR MAJ ACCT MGR	365	1.24	42.76
13	OTTO, E E, JR	A050 01UB3 MAJ ACCT MGR I	361	3.68	88.19
14	COHEN, A D	T125 05937 GROUNDMAN - SU	361	4.32	113.07
15	RUIZ, ARTURO	A060 01TY5 SR POWER COORD	361	.12	3.30
16	CANCIO, EDWARD P	A050 01UB3 MAJ ACCT MGR I	365	.25	6.95
17	TORNELLI, PHILIP	A040 01UB4 CUST SVC FIELD SPECIALI	357	1.60	32.06
18	CAMPBELL, W P	A070 01H06 DISTR ENG & OPERS PRIN E	360	-2.88	-88.00
19	KELLY, WINTON E, JR	A050 01UB3 MAJ ACCT MGR I	360	12.80	312.80
20	CHAPMAN, REBECCA H	A060 01UJ3 SR MAJ ACCT MGR	361	.60	17.03
21	VAYDA, G F	A050 01UB3 MAJ ACCT MGR I	361	6.72	213.32
22	COBB, DAVID G	A060 01UJ3 SR MAJ ACCT MGR	357	.80	29.16
23	CRANE, J L	A050 01UB3 MAJ ACCT MGR I	365	3.25	107.18
24	KEILMAN, LINDA L	A050 01UB3 MAJ ACCT MGR I	365	5.06	126.50
25	LEHR, J C, JR	A050 01UB3 MAJ ACCT MGR I	357	.60	11.12
26	ARTZE, HECTOR	A050 01UB3 MAJ ACCT MGR I	365	.25	3.56
27	RISLEY, R B	A060 01UK3 C/I SPECIALIST II	360	28.80	789.12
28	GONZALEZ, N A, JR	A050 01UB3 MAJ ACCT MGR I	361	.69	20.95
29	LYERLY, JENNETTE, SUBA	A050 01UB3 MAJ ACCT MGR I	360	12.80	305.01
30	GARDNER, R LANCE	A060 01UK3 C/I SPECIALIST II	360	12.80	301.02
31	STIMONS, J W	A030 01UB5 CUST SVC FIELD SPECIALI	357	.80	17.34
32	WRIGHT, JOCELYN H	A040 01UB4 CUST SVC FIELD SPECIALI	360	12.80	312.04
33	KHOURY, MICHEL J	A050 01UB3 MAJ ACCT MGR I	357	6.10	99.83
34	BLARY, DAVID R	A050 01UB3 MAJ ACCT MGR I	365	.81	18.78
35	MOULIN, JEFFREY	A050 01UB3 MAJ ACCT MGR I	365	5.06	126.00
36	DANIELEWSKI, W E, JR	A060 01UJ3 SR MAJ ACCT MGR	360	1.70	45.67
37	GAGER, HERBERT B	A030 01UB5 CUST SVC FIELD SPECIALI	361	.19	4.40
38	HEMBERRY, BILLY H	A050 01UB3 MAJ ACCT MGR I	360	7.65	233.53
39	CALLEJA, R A	A060 01UK3 C/I SPECIALIST II	361	3.20	114.38
40	GERME, K F, JR	A050 01UB3 MAJ ACCT MGR I	357	1.20	37.50
41	HALL, TERRY L	A050 01UB3 MAJ ACCT MGR I	360	3.00	79.30
42	TRENDEL, R F	A030 01UB5 CUST SVC FIELD SPECIALI	357	2.50	56.43
43	OLNICK, BRYAN J	A050 01UB3 MAJ ACCT MGR I	365	-7.00	-177.80
44	PARTIN, LEROY H	A050 01UB3 MAJ ACCT MGR I	365	5.06	166.32
45					
46					
47					
48					
49					
50					

000258

FLORIDA POWER AND LIGHT COMPANY
fpec.fek COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9606 C/I M-C CHILLER REPL PGM 908420			BLACK, T H	A050	01UB3	MAJ ACCT MGR I	361	4.96	138.32
2				BARTICK, RONALD B	A060	01UB3	C/I SPECIALIST II	085	40.00	1,015.73
3				BRITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.40	10.19
4				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	6.25	192.50
5				LLCORA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	1.65	46.74
6				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	-1.68	-39.97
7				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	.50	10.90
8				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	1.44	35.83
9				ECHEG ECHEGOVEN, C O	0070	01GCC	FIELD REP I - C/I	361	4.00	83.75
10										
11	TOTAL ACCOUNT 908420								482.12	13,722.19
12	TOTAL PRGNAME C/I M-C CHILLER REPL PGM								482.12	13,722.19
13										
14	CITIES/COMM TES	908440		NELSON, L S	A070	01UB3	C/I SPECIALIST I	357	38.32	1,284.20
15				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	.12	3.20
16				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	5.20	140.47
17				CARLYLE, S F	A060	01UJ3	SR MAJ ACCT MGR	365	3.10	114.31
18				DALTON, H C	A050	01UB3	MAJ ACCT MGR I	357	.32	7.84
19				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	4.68	135.01
20				HILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	3.20	105.56
21				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	-3.50	-79.74
22				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	.44	13.68
23				HOPGOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	.44	14.78
24				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	1.80	59.40
25				WISLA, H E	A050	01UB3	MAJ ACCT MGR I	365	.22	5.39
26				BASHUEVO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	.31	6.83
27				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	.32	9.50
28				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	4.44	120.85
29				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	-3.60	-94.45
30				SODGERS, G D	A030	01ATX	REBSM BUS FIELD SPEC I	357	.64	12.92
31				VISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	10.80	356.40
32				WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIAL I	357	.68	22.01
33				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	.23	6.78
34				NIX, JOHN H	A060	01UB3	C/I SPECIALIST II	361	29.60	829.18
35				SALOGH, F M	A050	01UB3	MAJ ACCT MGR I	365	13.40	442.20
36				GUTIERREZ, J P	A040	01UB3	MAJ ACCT MGR II	357	1.36	35.53
37				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	4.44	144.56
38				COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	1.83	56.51
39				KURZ, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	42.64	1,187.48
40				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	.23	6.07
41								357	.32	211.69
42				CAIN, C W	A050	01UB3	MAJ ACCT MGR I	357	.00	.00
43				HUNTZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.22	6.91
44				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.56	14.96
45										
46										
47										
48										
49										
50										

000259

fpec.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
9/06	CITIES/COMM TES	908440		BLOCH, P C	A050	01083	HAJ ACCT MGR I	357	31.64	878.01
				PORTIZ, KEITH P	A050	01083	HAJ ACCT MGR I	360	81.00	2,282.15
				THOMSON, MARK A	A050	01083	HAJ ACCT MGR I	360	1.04	30.10
				STAZ, OSCAR J	A050	01083	HAJ ACCT MGR I	361	8.68	245.97
				ADDER, E A, JR	A050	01083	HAJ ACCT MGR I	365	.22	7.36
				COCHRAN, J H	A050	01083	HAJ ACCT MGR I	365	2.32	61.08
				FORESTI, RECTOR J	A050	01083	HAJ ACCT MGR I	361	.16	4.44
				MELIANS, S G	A050	01033	SR HAJ ACCT MGR	361	.96	28.21
				RODRIGUEZ, N G	A050	01033	SR HAJ ACCT MGR	365	2.12	73.12
				OTTO, E E, JR	A050	01083	HAJ ACCT MGR I	361	.56	13.43
				COREN, A D	Y125	05957	GROUNDMAN - SJ	361	1.44	37.69
				RUTZ, ARTHUR	A050	01115	SR POWER COORD	361	.04	1.10
				CARLIS, EDWARD P	A050	01083	HAJ ACCT MGR I	365	3.22	90.39
				TORRELLI, PHILIP	A040	01084	CUST SVC FIELD SPECIALI	357	1.12	26.36
				CAMPBELL, W P	A070	01086	DIST ENG & OPERS PRIN E	360	-2.88	-88.99
				CHAPMAN, REBECCA H	A060	01033	SR HAJ ACCT MGR	361	.20	5.68
				WATDA, G F	A050	01083	HAJ ACCT MGR I	361	.24	7.63
				COBB, DAVID B	A060	01033	SR HAJ ACCT MGR	357	.64	23.30
				CHANE, J L	A050	01083	HAJ ACCT MGR I	365	.22	7.39
				REITHMAN, LINDA L	A050	01083	HAJ ACCT MGR I	365	4.44	111.64
				LEHR, J C, JR	A050	01083	HAJ ACCT MGR I	357	3.32	92.25
				ARTZ, RECTOR	A050	01083	HAJ ACCT MGR I	365	.22	3.22
				RISLEY, N B	A060	01083	C/I SPECIALIST II	360	44.80	1,227.52
				GONZALEZ, N A, JR	A050	01083	HAJ ACCT MGR I	361	.23	6.98
				STINKS, J D	A030	01085	CUST SVC FIELD SPECIALI	357	.64	13.00
				TAYLOR, CLIFFORD, III	A050	01083	HAJ ACCT MGR I	365	4.00	98.11
				KIRBY, MICHEL J	A050	01083	HAJ ACCT MGR I	357	9.08	221.10
				BLARY, DAVID R	A050	01083	HAJ ACCT MGR I	365	.73	16.96
				WOLYN, JEFFREY	A050	01083	HAJ ACCT MGR I	365	4.44	110.32
				WHITAKER, D C	A060	01033	SR HAJ ACCT MGR	365	2.50	92.19
				WENBERRY, BILLY H	A050	01083	HAJ ACCT MGR I	360	13.00	396.83
				CALLEJA, R A	A060	01083	C/I SPECIALIST II	361	.40	14.29
				GERME, K F, JR	A050	01083	HAJ ACCT MGR I	357	.96	30.06
				HALL, TERRY L	A050	01083	HAJ ACCT MGR I	360	5.03	132.98
				TRENDLE, R F	A030	01085	CUST SVC FIELD SPECIALI	357	2.00	45.30
				OLNICK, BRYAN J	A050	01083	HAJ ACCT MGR I	365	-3.50	-88.94
				PARTIN, LEROY H	A050	01083	HAJ ACCT MGR I	365	4.44	146.78
				BLACK, Y H	A050	01083	HAJ ACCT MGR I	361	.32	8.92
				MARTIN, RONALD B	A060	01083	C/I SPECIALIST II	085	40.00	1,015.73
				SMITH, DAVID A	A050	01083	HAJ ACCT MGR I	357	.32	8.15
				CULBREATH, J G	A060	01033	SR HAJ ACCT MGR	365	2.00	61.88
				BOSTIC, KENNETH A, JR	A060	01033	SR HAJ ACCT MGR	357	5.00	154.00
				LOONA, LARRY	A050	01083	HAJ ACCT MGR I	361	.55	15.58
				ROSE, JACK A	A050	01083	HAJ ACCT MGR I	361	-.56	-13.33

000280

fpac.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB GRD CODE JOB DESCRIPTION	LOC	PRRS	PRAHT
1 -----	-----	-----	---	-----	-----
2 9606 CITIES/CONN TES	908440	BERKANE, F B A050 01UB3 MAJ ACCT MGR I	365	.44	9.84
3		ORTA, MARLEN A A050 01UB3 MAJ ACCT MGR I	361	.48	11.95
4			360	.50	8.74
5					
6 *TOTAL ACCOUNT 908440				441.68	12,867.30
7 *TOTAL PRGNAME CITIES/CONN TES				441.68	12,867.30
8 *TOTAL TRANS DATE 9606				10217.93	249,279.59
9					
10 -----	-----	-----	---	-----	-----
11 9607 BEE-NEW CONSTRUCTION	908430	NELSON, L E A070 01UB3 C/I SPECIALIST I	357	2.40	80.43
12		DARGENTO, R J A050 01UB3 MAJ ACCT MGR I	361	.46	12.24
13		EMERSON, JOHN E A060 01VEC PROGRAM MGR-C/I	085	32.00	863.24
14		ANDERSON, E A A050 01UB3 MAJ ACCT MGR I	357	.72	19.45
15		CARLYLE, S F A060 01UJ3 SR MAJ ACCT MGR	365	4.20	154.87
16		WEBB, C J A040 01UB4 CUST SVC FIELD SPECIALI	361	.28	7.33
17		DALTON, N C A050 01UB3 MAJ ACCT MGR I	357	.96	23.50
18		PHILO, MICHAEL C A060 01UJ3 SR MAJ ACCT MGR	357	4.95	142.81
19		HILSON, ANNE F A060 01UJ3 SR MAJ ACCT MGR	357	.96	31.66
20		CHALKER, R C A050 01UB3 MAJ ACCT MGR I	365	1.50	38.90
21		GRILLO, D E A050 01UB3 MAJ ACCT MGR I	365	.16	4.67
22		HOPGOOD, W J A050 01UB3 MAJ ACCT MGR I	365	5.31	175.10
23		EASTERLING, R E A050 01UB3 MAJ ACCT MGR I	357	2.25	74.23
24		HIEBLA, N E A050 01UB3 MAJ ACCT MGR I	365	1.14	27.33
25		BASHNEVO, MARIA GENA A050 01UB3 MAJ ACCT MGR I	361	1.74	41.18
26		MOBLE, JEFFREY J A050 01UB3 MAJ ACCT MGR I	357	2.40	71.23
27		ARCHER, JOHN F., II A050 01UB3 MAJ ACCT MGR I	365	2.73	73.90
28		DAHM, ANNETTE N A050 01UB3 MAJ ACCT MGR I	365	1.08	28.34
29		SODDERS, G D A030 01ATX RESSEN BUS FIELD SPEC I	357	.96	19.38
30		WISHARD, W H A050 01UB3 MAJ ACCT MGR I	365	1.40	46.20
31		MELLEN, R J A040 01UB4 CUST SVC FIELD SPECIALI	357	1.72	33.02
32		GROUT, E TODD A050 01UB3 MAJ ACCT MGR I	361	.60	18.07
33		BALOGH, F V A050 01UB3 MAJ ACCT MGR I	365	2.00	66.00
34		GUTIERREZ, J P A040 01UC3 MAJ ACCT MGR II	357	.96	25.08
35		LANGLEY, D R A060 01UJ3 SR MAJ ACCT MGR	365	2.72	88.40
36		COPE, L G A050 01UB3 MAJ ACCT MGR I	361	.32	9.88
37		KUNZ, THOMAS C A060 01UC3 C/I SPECIALIST II	357	.96	23.50
38		COOKE, C B A050 01UB3 MAJ ACCT MGR I	361	.40	10.54
39		CAIN, C W A050 01UB3 MAJ ACCT MGR I	357	.96	30.12
40		MUNIZ, V H A050 01UB3 MAJ ACCT MGR I	365	1.41	43.51
41		FERRER, RAMON A060 01UJ3 SR MAJ ACCT MGR	365	.91	27.08
42		BLOCH, P C A050 01UB3 MAJ ACCT MGR I	357	.96	26.64
43		THOMSON, MARK A A050 01UB3 MAJ ACCT MGR I	360	2.08	60.19
44		DIAZ, OSCAR J A050 01UB3 MAJ ACCT MGR I	361	.80	22.66
45		ADGER, E A., JR A050 01UB3 MAJ ACCT MGR I	365	.28	8.94
46					
47					
48					
49					
50					

000261

fpsc.fex
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19607	BEE-NEW CONSTRUCTION	908430		COILING, J H	A050	01U83	MAJ ACCT MGR I	357	.96	25.28
2				RODRIGUEZTRIANA, P	A040	01U84	CUST SVC FIELD SPECIALI	361	2.20	53.16
3				HAESTET, HECTOR J	A050	01U83	MAJ ACCT MGR I	361	2.16	59.99
4				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	.96	28.21
5				RODRIGUEZ, N G	A060	01UJ3	SR MAJ ACCT MGR	365	1.28	43.97
6				OTTO, E E, JR	A050	01U83	MAJ ACCT MGR I	361	.16	3.83
7				CONER, A D	T125	05937	GROUNDMAN - BU	361	.16	4.19
8				RUIZ, ARTURO	A060	01TY9	SR POWER COORD	361	.32	8.80
9				CANCIO, EDWARD P	A050	01U83	MAJ ACCT MGR I	365	.28	7.62
10				TORNELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIALI	357	.96	22.60
11				CAMPBELL, U P	A070	01H86	DIST ENG & OPERS PRIN E	360	2.80	86.52
12				CHAPMAN, REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	.16	4.54
13				VAYDA, G F	A050	01U83	MAJ ACCT MGR I	361	.80	25.40
14				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	1.60	61.18
15				CRANE, J L	A050	01U83	MAJ ACCT MGR I	365	.32	10.66
16				REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	365	2.72	68.27
17				LEHR, J C, JR	A050	01U83	MAJ ACCT MGR I	357	.96	26.68
18				ARTZE, HECTOR	A050	01U83	MAJ ACCT MGR I	365	.14	1.96
19				GONZALEZ, N A, JR	A050	01U83	MAJ ACCT MGR I	361	.56	17.01
20				SIMMONS, J M	A030	01U85	CUST SVC FIELD SPECIALI	357	4.48	96.54
21				TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	365	5.00	122.63
22				KHOURY, MICHEL J	A050	01U83	MAJ ACCT MGR I	357	.48	11.69
23				BLAIR, DAVID R	A050	01U83	MAJ ACCT MGR I	365	.17	3.96
24				HODLIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	365	2.74	67.45
25				GAGER, HERBERT B	A030	01U85	CUST SVC FIELD SPECIALI	361	.16	3.78
26				HEMBERRY, BILLY H	A050	01U83	MAJ ACCT MGR I	360	1.40	42.74
27				CALLEJA, R A	A060	01U83	C/I SPECIALIST II	361	1.03	36.78
28				GERME, K F, JR	A050	01U83	MAJ ACCT MGR I	357	1.92	60.12
29				HALL, TERRY L	A050	01U83	MAJ ACCT MGR I	360	1.40	37.05
30				TRENDEL, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	.60	13.59
31				OLNICK, BRYAN J	A050	01U83	MAJ ACCT MGR I	365	4.50	114.36
32				PARTIN, LEROY H	A050	01U83	MAJ ACCT MGR I	365	2.72	89.76
33				BLACK, T H	A050	01U83	MAJ ACCT MGR I	361	4.02	112.11
34				SMITH, DAVID A	A050	01U83	MAJ ACCT MGR I	357	8.04	204.72
35				BOSTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	357	1.56	48.04
36				LLOORA, LARRY	A050	01U83	MAJ ACCT MGR I	361	.60	16.99
37				ROSE, JACK A	A050	01U83	MAJ ACCT MGR I	361	.32	7.62
38				BERNAME, F B	A050	01U83	MAJ ACCT MGR I	365	1.37	36.15
39				ORR, MARLEN A	A050	01U83	MAJ ACCT MGR I	361	.80	19.63
40				FRICK, FRICKE, PEGGY C	D070	01GCC	FIELD REP I - C/I	361	2.00	36.25
41									148.97	4,171.53
42	TOTAL ACCOUNT 908430								148.97	4,171.53
43	TOTAL PRGNAME BEE-NEW CONSTRUCTION									
44										
45										
46										
47										
48										
49										
50										

000262

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
9/07	BEE/BUSINESS ENERGY EVAL	908400		MELSON, L S	A070	01UB3			C/I SPECIALIST I	357	4.80	160.86
2				DARGENTO, R J	A050	01UB3			HAJ ACCT MGR I	361	2.92	77.07
3				SHEARAN, JOHN K	A060	01Y2C			PROGRAM MGR-C/I	085	128.00	3,452.96
4				ANDERSON, E A	A050	01UB3			HAJ ACCT MGR I	357	1.44	38.90
5				CARLYLE, S F	A060	01UJ3			SR HAJ ACCT MGR	365	4.20	134.07
6				WEBB, C J	A040	01UB4			CUST SVC FIELD SPECIALT	361	17.00	442.22
7				DALTON, H C	A050	01UB3			HAJ ACCT MGR I	357	1.92	47.02
8				PHILO, MICHAEL C	A060	01UJ3			SR HAJ ACCT MGR	357	9.90	285.01
9				WILSON, ANNE F	A060	01UJ3			SR HAJ ACCT MGR	357	4.92	162.51
10				CHALKER, R C	A050	01UB3			HAJ ACCT MGR I	365	4.83	139.13
11				GRILLO, G E	A050	01UB3			HAJ ACCT MGR I	365	.53	10.21
12				NOPOOOD, V J	A050	01UB3			HAJ ACCT MGR I	365	1.08	39.03
13				VILLIAMS, BRENDA A	A050	01YFC			SR C/I ANALYST	085	67.20	2,082.30
14				BUCCIARELLI, DOUGLAS	A050	01UB5			CUST SVC FIELD SPECIALT	360	17.00	333.90
15				EASTERLING, R K	A050	01UB3			HAJ ACCT MGR I	357	4.50	148.30
16				PIEBLA, H E	A050	01UB3			HAJ ACCT MGR I	365	5.47	131.74
17				HAYWOOD, DANIEL J	A050	01UB3			HAJ ACCT MGR I	365	3.00	67.24
18				BASHUEVO, MARIA GENA	A050	01UB3			HAJ ACCT MGR I	361	3.48	82.37
19				MONBLE, JEFFREY J	A050	01UB3			HAJ ACCT MGR I	357	8.80	281.23
20				ARCHER, JOHN P., II	A050	01UB3			HAJ ACCT MGR I	365	9.44	238.30
21				DANN, ANNETTE H	A050	01UB3			HAJ ACCT MGR I	360	5.92	102.84
22				SODGERS, G D	A030	01ATX			RESEAR BUS FIELD SPEC I	357	1.92	38.76
23				WILHARD, W H	A050	01UB3			HAJ ACCT MGR I	365	1.40	48.20
24				MELLEN, R J	A040	01UB4			CUST SVC FIELD SPECIALT	357	33.84	841.42
25				GROUT, E TODD	A050	01UB3			HAJ ACCT MGR I	361	1.20	38.14
26				TRANMONTANO, DEAN J	A050	01UB3			HAJ ACCT MGR I	365	10.00	230.30
27				BALOGH, F W	A050	01UB3			HAJ ACCT MGR I	365	1.00	33.00
28				GUTIERREZ, J P	A040	01UC3			HAJ ACCT MGR II	357	6.92	180.79
29				LANGLEY, D R	A060	01UJ3			SR HAJ ACCT MGR	365	9.44	308.80
30				COPE, L S	A050	01UB3			HAJ ACCT MGR I	361	.84	19.76
31				MORRISON, BLAKE S	A070	01UB3			C/I SPECIALIST I	085	160.00	5,622.00
32				KUNZ, THOMAS C	A060	01UC3			C/I SPECIALIST II	357	1.92	47.00
33				COOKE, C B	A050	01UB3			HAJ ACCT MGR I	361	.80	21.08
34				CATH, C M	A050	01UB3			HAJ ACCT MGR I	357	1.92	60.24
35				MUNIZ, V H	A030	01UB3			HAJ ACCT MGR I	365	12.90	397.72
36				FERRER, RAMON	A060	01UJ3			SR HAJ ACCT MGR	365	8.13	254.38
37				BLOCH, P C	A050	01UB3			HAJ ACCT MGR I	357	8.92	247.53
38				POWITZ, KEITH P	A050	01UB3			HAJ ACCT MGR I	360	.00	.00
39				THOMSON, MARK A	A050	01UB3			HAJ ACCT MGR I	360	1.80	48.31
40				DIAZ, OSCAR J	A050	01UB3			HAJ ACCT MGR I	361	1.60	43.34
41				ADGER, E A., JR	A050	01UB3			HAJ ACCT MGR I	365	.94	31.04
42				COMLING, J H	A050	01UB3			HAJ ACCT MGR I	357	1.92	50.54
43				BARBER, RICHARD F	A050	01UB3			HAJ ACCT MGR I	365	6.00	193.88
44				LIPINSKI, THOMAS H	A040	01WH7			DISTR SYS ANALYST I	360	45.00	1,101.38
45												
46												
47												
48												
49												
50												

000263

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	---	---	-----	---	-----	-----
19607 BEE/BUSINESS ENERGY EVAL 908400	SCHMITT, KATHY L	A030 01UB5		CUST SVC FIELD SPECIALI	360	19.95	384.79
2	RODRIGUEZ, TIANA, P	A040 01UB4		CUST SVC FIELD SPECIALI	361	14.00	338.28
3	MAESTRI, HECTOR J	A050 01UB3		MAJ ACCT MGR I	361	4.32	119.99
4	MELIANS, S E	A050 01UJ3		SR MAJ ACCT MGR	361	11.92	350.30
5	RODRIGUEZ, H E	A050 01UJ3		SR MAJ ACCT MGR	365	6.43	221.58
6	OTTO, E E, JR	A050 01UB3		MAJ ACCT MGR I	361	.32	7.67
7	COHEN, A D	1125 05937		GROUNDMAN - BU	361	.32	8.38
8	RUTZ, ARTURO	A060 01T15		SR POWER COORD	361	.64	17.60
9	CANCIO, EDWARD P	A050 01UB3		MAJ ACCT MGR I	365	.94	26.46
10	YONELLI, PHILIP	A040 01UB4		CUST SVC FIELD SPECIALI	357	81.92	1,928.21
11	DORTCH, GUSTAVO	A070 01UR3		C/I SPECIALIST I	085	64.00	2,216.00
12	CAMPBELL, W P	A070 01H06		DIST ENG & OPERS PRIM E	360	1.40	43.26
13	CHAPMAN, REBECCA H	A060 01UJ3		SR MAJ ACCT MGR	361	.32	9.08
14	OTT, JOHN A	A070 01YEB		SR PRODUCT MANAGER	078	16.00	638.07
15	VAYDA, G F	A050 01UB3		MAJ ACCT MGR I	361	1.60	50.80
16	COBB, DAVID G	A060 01UJ3		SR MAJ ACCT MGR	357	3.36	122.36
17	CRANE, J L	A050 01UB3		MAJ ACCT MGR I	365	1.12	36.99
18	REILMAN, LINDA L	A050 01UB3		MAJ ACCT MGR I	365	9.44	236.94
19	LEHR, J C, JR	A050 01UB3		MAJ ACCT MGR I	357	3.92	108.95
20	ARTZ, HECTOR	A050 01UB3		MAJ ACCT MGR I	365	.47	6.78
21	GONZALEZ, N A, JR	A050 01UB3		MAJ ACCT MGR I	361	3.12	94.74
22	SIMMONS, J M	A030 01UB5		CUST SVC FIELD SPECIALI	357	48.46	1,044.32
23	KHOURY, MICHEL J	A050 01UB3		MAJ ACCT MGR I	357	.96	23.38
24	BLARY, DAVID R	A050 01UB3		MAJ ACCT MGR I	365	9.59	223.45
25	NOOLIN, JEFFREY	A050 01UB3		MAJ ACCT MGR I	365	9.44	234.12
26	DANILEVSKI, V E, JR	A060 01UJ3		SR MAJ ACCT MGR	360	4.20	114.95
27	WHITAKER, D C	A060 01UJ3		SR MAJ ACCT MGR	365	14.00	516.25
28	GAGER, HERBERT B	A030 01UB5		CUST SVC FIELD SPECIALI	361	15.20	359.10
29	CALLEJA, R A	A060 01UK3		C/I SPECIALIST II	361	5.06	180.71
30	GERME, K F, JR	A050 01UB3		MAJ ACCT MGR I	357	3.84	120.24
31	HALL, TERRY L	A050 01UB3		MAJ ACCT MGR I	360	5.80	153.45
32	TRENDEL, R F	A030 01UB5		CUST SVC FIELD SPECIALI	357	44.20	1,001.13
33	OLNICK, BRYAN J	A050 01UB3		MAJ ACCT MGR I	365	2.25	57.13
34	PARTIN, LEROY H	A050 01UB3		MAJ ACCT MGR I	365	9.44	311.52
35	BLACK, T H	A050 01UB3		MAJ ACCT MGR I	361	2.04	56.88
36	SMITH, DAVID A	A050 01UB3		MAJ ACCT MGR I	357	24.08	613.14
37	KINARD, MICHAEL A	A030 01UB5		CUST SVC FIELD SPECIALI	360	52.80	1,026.32
38	BORTIC, KEDRIC A, JR	A060 01UJ3		SR MAJ ACCT MGR	357	3.12	95.10
39	LLODRA, LARRY	A050 01UB3		MAJ ACCT MGR I	361	3.20	90.64
40	ROSE, JACK A	A050 01UB3		MAJ ACCT MGR I	361	.64	15.22
41	BERNARD, F B	A050 01UB3		MAJ ACCT MGR I	365	4.72	125.52
42	ORIA, WARLEN A	A050 01UB3		MAJ ACCT MGR I	361	1.60	39.22
43	AGER, AGER, BRIAN RICHARD	0070 010E4		ENERGY MGT SPEC	810	23.50	428.88
44	ALVAR ALVAREZ, G R	0070 010CC		FIELD REP I - C/I	361	17.86	353.99
45							
46							
47							
48							
49							
50							

000264

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
1	9607 REE/BUSINESS ENERGY EVAL	008400	AUGUS	AUGUSTO, E M	0080	010CD	SR FIELD REP - C/I	360	16.00	364.00
2			BASKI	BASKIN, SHARON L	0060	01X1E	ADMINISTRATIVE SPEC	588	2.00	26.28
3			BASTO	BASTON, JOHN C	0060	010CB	FIELD REP II - C/I	360	16.00	246.96
4			BER, A	BER, ALAN	0070	010CC	FIELD REP I - C/I	360	17.00	350.00
5			BOWEN					450	73.75	1,394.80
6			BOYK, BOYK	BOYK, IVY B	0060	010X2	LRG COMM/INDUSTRIAL-ASST	357	33.00	639.36
7			CHARN	CHARNELL, TERESA J	0050	01X1F	SR ADMINISTRATIVE SPEC	360	2.00	28.80
8			CRABT					360	22.10	380.57
9			DAVIE	DAVIES FLICKINGER, RA	0070	010E4	ENERGY MGT SPEC	474	41.00	728.24
10			DONAH	DONAH, GARY B	0070	010E4	ENERGY MGT SPEC	810	43.00	881.50
11			ECHEG	ECHEGUYEN, C O	0070	010CC	FIELD REP I - C/I	361	25.86	541.40
12			EGUAR	EGUIARAS, C L	0070	010E4	ENERGY MGT SPEC	810	23.00	461.50
13			FRICK	FRICKE, PEGGY C	0070	010CC	FIELD REP I - C/I	361	11.56	202.50
14			GAMMO	GAMMON, R H, JR	0080	010CD	SR FIELD REP - C/I	357	57.00	1,092.90
15			GONZA	GONZALEZ, IDANIA	0070	010E4	ENERGY MGT SPEC	810	50.75	1,042.90
16			GRAFF	GRAFFEO, JOHN	0070	010E4	ENERGY MGT SPEC	810	42.75	814.30
17			GUTIE	GUTIERREZ, J C	0070	010E4	ENERGY MGT SPEC	810	8.00	163.50
18			HARRI	HARRIS, R F	0070	010E4	ENERGY MGT SPEC	595	8.25	172.70
19			HARTL	HARTLEY, PATTIE B	0060	010E5	ENERGY MGT CONSULTANT	586	.75	6.90
20			JONES	JONES, DONALD E	0080	010CD	SR FIELD REP - C/I	360	35.60	758.20
21			KNOTT	KNOTT, J G	0070	010E4	ENERGY MGT SPEC	220	34.50	655.50
22			LACHA	LACHANCE, J F	0070	010E4	ENERGY MGT SPEC	810	109.00	2,282.10
23			LASSE	LASSEN, CHRISTINE L	0050	01X1F	SR ADMINISTRATIVE SPEC	174	5.50	77.80
24			LEIKA					810	16.50	345.40
25			LEVIS	LEVIS, JOHN G	0070	010E4	ENERGY MGT SPEC	110	98.75	1,837.90
26			LIBBY	LIBBY, ROBERTA B	0050	01X1F	SR ADMINISTRATIVE SPEC	588	1.25	20.70
27			LITTL	LITTLETON, HELEN M	0050	01X1F	SR ADMINISTRATIVE SPEC	474	6.00	89.70
28			LOVE, LOVE	LOVE, E L	0060	010E5	ENERGY MGT CONSULTANT	110	9.25	163.20
29			MARTI	MARTIN, PHILLIP A	0060	010E5	ENERGY MGT CONSULTANT	450	.75	9.90
30			MAZEL	MAZELIN, ALFREDA Y	0070	010CC	FIELD REP I - C/I	361	64.74	1,289.00
31			MCHRA	MCHRA, H J	0070	010CC	FIELD REP I - C/I	360	52.80	1,104.10
32			MCHUT	MCHUTT, BRIAN R	0070	010E4	ENERGY MGT SPEC	595	.75	13.60
33			MESSE	MESSE, P J	0070	010E4	ENERGY MGT SPEC	588	11.50	240.70
34			MIMS, MIMS	MIMS, THOMAS D	0070	010E4	ENERGY MGT SPEC	588	45.75	933.80
35			MORST	MORSTADT, BETH O	0060	010E5	ENERGY MGT CONSULTANT	450	.75	6.90
36			PELL, PELL	PELL, GEORGE E	0050	01X1F	SR ADMINISTRATIVE SPEC	450	6.25	57.60
37			PEREZ	PEREZ, R A	0070	010CC	FIELD REP I - C/I	361	23.28	487.60
38			PERO, PERO	PERO, ADELIN M	0070	010E4	ENERGY MGT SPEC	474	.75	6.60
39			PILGR	PILGRIM, HELEN G	0070	010E4	ENERGY MGT SPEC	810	62.50	1,308.50
40			POMEL	POMELL, JOSEPH E, JR	0060	010E5	ENERGY MGT CONSULTANT	586	8.00	127.50
41			RODR	RODRIGUEZ, ARNOLD A	0060	010E5	ENERGY MGT CONSULTANT	474	.50	9.30
42			SANDE	SANDERS, KIM K	0050	01X1F	SR ADMINISTRATIVE SPEC	360	8.00	123.20
43			SAVIG	SAVIG, RICHARD L	0060	010E5	ENERGY MGT CONSULTANT	586	19.75	327.10
44			SCARR	SCARR, BARBARA O	0060	010E5	ENERGY MGT CONSULTANT	588	.50	7.20
45										
46										
47										
48										
49										
50										

000265

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRMR8	PRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	9607 BEE/BUSINESS ENERGY EVAL	908400	808AA	SCHAAF, KATHRYN A	0060	010E3			ENERGY MGT CONSULTANT	586	1.00	16.42
2				BELL, BILL, RAIL A	0040	01X26			DUCT SYSTEM SPECIALIST	588	.50	5.36
3				ERDOS BROOKRITH, PAMELA J	0080	010C8			FIELD REP II - C/I	360	14.60	253.67
4				WUNNE SUMMERELL, ROBERT A	0060	010E3			ENERGY MGT CONSULTANT	450	2.25	43.60
5				WALKE						450	8.25	116.23
6				WHITE WHITE, S B	0060	010E3			ENERGY MGT CONSULTANT	110	.50	9.48
7				WILES WILES, BUDRA H	0070	010E4			ENERGY MGT SPEC	588	32.50	565.09
8				WILCO WILSON, C F., JR	0080	010C8			SR FIELD REP - C/I	357	16.00	364.00
9				WILSON, C J	0070	010E4			ENERGY MGT SPEC	588	18.00	372.16
10				WOOTE WOOTEN, G C., III	0070	010CC			FIELD REP I - C/I	361	23.91	500.63
11				WYNN, WYNN, MARK P	0080	010C8			SR FIELD REP - C/I	360	16.00	363.60
12				YOUNG YOUNGBLOOD, JAMES F.,	0070	010E4			ENERGY MGT SPEC	586	1.00	20.94
13												
14	*TOTAL ACCOUNT 908400										2421.77	56,978.63
15	*TOTAL PROGRAM BEE/BUSINESS ENERGY EVAL										2421.77	56,978.63
16												
17	BUS ON CALL GS LOAD NGMT 587250	43416	RYNHI	J R., JR	0050	01A77			CALL CTR SUPV I	575	1.50	49.44
18				ACOSTA ACOSTA, DAVID	0030	010C8			CS GENERALIST III	575	1.00	8.14
19				ALSAID ALSADAN, ANEEN H	0030	010C8			CS GENERALIST III	575	3.49	30.80
20				BALDI						575	.75	6.09
21				BLANC BLANCO, JANET	0050	01X1F			SR ADMINISTRATIVE SPEC	575	.00	.00
22				BURRO BURROUS, ARIAL T., II	0030	010C8			CS GENERALIST III	575	1.50	14.22
23				CILAN CALANDRA, ANDY J	0030	010C8			CS GENERALIST III	575	1.00	8.12
24				D FAN D FANA, EDEL LAURA	0040	010C7			CS GENERALIST II	575	3.05	29.18
25				DELGA DELGADO, NIKARY D	0030	010C8			CS GENERALIST III	575	.50	4.66
26				FRAZI						575	.00	-4.07
27				GONZA GONZALEZ, DETRORE MER	0070	010X5			LEAD CUST SVC REP	575	3.36	61.12
28				GRANT GRANT, ARCHIBALD A	0040	010C7			CS GENERALIST II	575	3.38	40.49
29				HAMPT HAMPTON, KELVINA	0030	010C8			CS GENERALIST III	575	1.00	8.14
30				HOLME HOLMES, VILLETTE T	0030	010C8			CS GENERALIST III	575	1.00	10.50
31				JENSE JENSEN, CELIA E	0050	01X1F			SR ADMINISTRATIVE SPEC	575	3.20	49.62
32				MARCO						575	3.31	29.01
33				MARTS MASTRI, SWIRLEY A	0030	01X1C			SENIOR OFFICE CLERK	575	3.20	33.40
34				MCCLA MCCLAIN, PAMELA D	0030	010C8			CS GENERALIST III	575	1.25	12.40
35				MELGU MELGIZOVSKI, CYNTHIA	0030	010C8			CS GENERALIST III	575	1.50	14.29
36				MUSHI MUSHINGTON, THERESA	0030	010C8			CS GENERALIST III	575	3.36	30.27
37				PEREZ PEREZ, OLGA D	0050	010C6			CS GENERALIST I	575	6.16	91.38
38				REGUE REGIERA, JOSE H	0040	010C7			CS GENERALIST II	575	2.97	33.94
39				RIBAD						575	2.56	28.52
40				ROBIN ROBINSON AVANT, H	0040	010C7			CS GENERALIST II	575	1.00	13.98
41				RODRI RODRIGUEZ, GRISEL H	0030	010C8			CS GENERALIST III	575	.75	5.79
42				ROLLE ROLLE, NILAGROS H	0040	010C7			CS GENERALIST II	575	1.84	22.78
43				SARRI SARRIA, MARIA C	0040	01X1E			ADMINISTRATIVE SPEC	575	3.20	36.43
44				SOCOR SOCORRO, NATRA	0040	01X1E			ADMINISTRATIVE SPEC	575	3.20	38.42
45												
46												
47												
48												
49												
50												

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRRS	PRANT
1	9607 BUS ON CALL GS LOAD MGMT	587250	STEVE STEVENS, KELLY A	0070	010X5	LEAD CUST SVC REP	575	1.00	16.76
2			THOMAS				575	1.00	8.42
3			TORRE TORREIRA, SAMMY	0030	010C8	CS GENERALIST III	575	2.14	18.07
4			WEBB, WEBB, SANDRA C	0040	010C7	CS GENERALIST II	575	3.32	43.04
5			WEBER WEBER, ADRIANA C	0050	010C6	CS GENERALIST I	575	3.20	47.55
6									
7	TOTAL ACCOUNT 587250							69.69	850.90
8		598140	RYTHING, J R., JR	A050	01A77	CALL CTR SUPV I	575	.75	26.72
9			ACOSTA ACOSTA, DAVID	0030	010C8	CS GENERALIST III	575	.50	6.06
10			ALSAID ALSAID, ANGEN H	0030	010C8	CS GENERALIST III	575	1.72	16.81
11			ALBON				575	.50	6.06
12			BLANC BLANCO, JANET	0050	01X1F	SR ADMINISTRATIVE SPEC	575	.00	.00
13			BURRO BURROWS, URIAL T., II	0030	010C8	CS GENERALIST III	575	.50	6.06
14			CALAN CALANDRA, ANDY J	0030	010C8	CS GENERALIST III	575	.50	6.06
15			D FAN D FANA, EDEL LAURA	0040	010C7	CS GENERALIST II	575	1.52	16.19
16			DELGA DELGADO, NIXARY D	0030	010C8	CS GENERALIST III	575	.50	6.66
17			FRAZI				575	- .50	-8.13
18			GONZA GONZALEZ, DEYDRE MER	0070	010X5	LEAD CUST SVC REP	575	1.68	30.56
19			GRANT GRANT, ARCHIBALD A	0040	010C7	CS GENERALIST II	575	1.69	21.09
20			HAMPT HAMPTON, KELVINA	0030	010C8	CS GENERALIST III	575	.50	6.06
21			HOLME HOLMES, WILLETTTE T	0030	010C8	CS GENERALIST III	575	.50	5.26
22			JENSE JENSEN, CELIA E	0050	01X1F	SR ADMINISTRATIVE SPEC	575	1.59	26.82
23			HARCO				575	1.63	13.85
24			HASTIN HASTINI, SHIRLEY A	0030	01X1C	SENIOR OFFICE CLERK	575	1.60	16.69
25			HOLLA HOLLAIR, PAMELA D	0030	010C8	CS GENERALIST III	575	.50	6.52
26			HELLO HELGUTZOWSKI, CYNTHIA	0030	010C8	CS GENERALIST III	575	1.25	11.91
27			HENRI HENNINGTON, THERESA	0030	010C8	CS GENERALIST III	575	1.68	16.78
28			PEREZ PEREZ, OLGA D	0050	010C6	CS GENERALIST I	575	3.11	66.37
29			REGUE REGUERA, JOSE N	0040	010C7	CS GENERALIST II	575	1.66	17.80
30			RIBAO				575	1.28	16.00
31			ROBIN ROBINSON AVANT, N	0040	010C7	CS GENERALIST II	575	.50	7.00
32			RODR RODRIGUEZ, GRISEL H	0030	010C8	CS GENERALIST III	575	.50	9.26
33			ROLLE ROLLE, NILAGROS H	0040	010C7	CS GENERALIST II	575	.02	11.22
34			SARRI SARRIA, MARIA C	0040	01X1E	ADMINISTRATIVE SPEC	575	1.60	18.24
35			SOCOR SOCORRO, MAYRA	0040	01X1E	ADMINISTRATIVE SPEC	575	1.60	18.21
36			STEVE STEVENS, KELLY A	0070	010X5	LEAD CUST SVC REP	575	.50	8.38
37			THOMAS				575	.50	6.20
38			TORRE TORREIRA, SAMMY	0030	010C8	CS GENERALIST III	575	1.06	9.84
39			WEBB, WEBB, SANDRA C	0040	010C7	CS GENERALIST II	575	1.66	21.04
40			WEBER WEBER, ADRIANA C	0050	010C6	CS GENERALIST I	575	1.60	23.70
41									
42	TOTAL ACCOUNT 598140							33.90	407.86
43									
44									
45									
46									
47									
48									
49									
50									

000267

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
----	-----	-----	-----	-----	---	----	---	----	-----	---	-----	-----
1	9607 BUS ON CALL GS LOAD MGMT	908580		GONZALEZ, J O	A070	01YEB	SR	PRODUCT MANAGER		078	16.00	606.20
2				RYNNING, J R., JR	A050	01AF7	CALL	CTR SUPV I		575	1.50	49.44
3				ACOSTA ACOSTA, DAVID	0030	010C8	CS	GENERALIST III		575	1.00	8.16
4				AGER, AGER, BRIAN RICHARD	0070	010E4	ENERGY	MGT SPEC		810	4.00	75.00
5				ALSAD ALSADAN, AMEEN H	0030	010C8	CS	GENERALIST III		575	3.44	29.70
6				ALTIC ALTICE, TRACY M	0060	010E5	ENERGY	MGT CONSULTANT		219	4.00	75.15
7				BALDU						575	.75	6.09
8				BLANC BLANCO, JANET	0050	01X1F	SR	ADMINISTRATIVE SPEC		575	.00	.00
9				BURRO BURROWS, URIAL T., II	0030	010C8	CS	GENERALIST III		575	1.50	14.22
10				CALAN CALAMORA, ANDY J	0030	010C8	CS	GENERALIST III		575	1.00	8.12
11				D FAN D FANA, EDEL LAURA	0060	010C7	CS	GENERALIST II		575	3.05	30.26
12				DELGA DELGADO, NIXARY D	0030	010C8	CS	GENERALIST III		575	.50	4.66
13				EDUAR EDUARAS, C I	0070	010E4	ENERGY	MGT SPEC		810	3.00	62.81
14				FRAZI						575	.25	-1.02
15				GONZA GONZALEZ, DEYRORE MER	0070	010K5	LEAD	CUST SVC REP		575	3.36	61.12
16				GRANT GRANT, ARCHIBALD A	0060	010C7	CS	GENERALIST II		575	3.38	61.07
17				HAMPT HAMPTON, KELVINA	0030	010C8	CS	GENERALIST III		575	1.00	8.16
18				HARRI HARRIS, R F	0070	010E4	ENERGY	MGT SPEC		595	17.00	355.96
19				HOLME HOLMES, WILLETTE T	0030	010C8	CS	GENERALIST III		575	1.25	16.44
20				JENSE JENSEN, CELIA E	0050	01X1F	SR	ADMINISTRATIVE SPEC		575	3.20	69.62
21				MARCO						575	3.26	27.69
22				MARTH MASTNI, SHIRLEY A	0050	01X1C	SENIOR	OFFICE CLERK		575	3.20	33.60
23				MCCLA MCCLAIR, PAMELA D	0030	010C8	CS	GENERALIST III		575	1.25	12.60
24				MELGU MELGIZOVSKI, CYNTHIA	0030	010C8	CS	GENERALIST III		575	1.50	14.29
25				MURRI MURKINGTON, THERESA	0030	010C8	CS	GENERALIST III		575	3.36	29.56
26				PEREZ PEREZ, OLGA D	0050	010C5	CS	GENERALIST I		575	6.18	91.85
27				REGUE REGUERA, JOSE M	0060	010C7	CS	GENERALIST II		575	2.97	34.52
28				RIRAD						575	2.56	28.03
29				ROBIN ROBINSON, AVANT M	0060	010C7	CS	GENERALIST II		575	1.00	13.98
30				ROORI RODRIGUEZ, GRISEL H	0030	010C8	CS	GENERALIST III		575	.50	2.32
31				ROLLE ROLLE, MILAGROS M	0060	010C7	CS	GENERALIST II		575	1.86	22.62
32				SARRI SARRIA, MARIA C	0060	01X1F	ADMINISTRATIVE	SPEC		575	3.20	36.43
33				SOCOR SOCORRO, MAYRA	0060	01X1F	ADMINISTRATIVE	SPEC		575	3.20	36.42
34				STEVE STEVENS, KELLY A	0070	010K5	LEAD	CUST SVC REP		575	1.00	16.76
35				TOMAS						575	1.00	8.42
36				TORRE TORREIRA, SAMMY	0030	010C8	CS	GENERALIST III		575	2.16	18.62
37				WEBB, WEBB, SANDRA C	0060	010C7	CS	GENERALIST II		575	3.32	42.08
38				WEBER WEBER, ROSIANA C	0050	010C6	CS	GENERALIST I		575	3.20	47.55
39												
40	TOTAL ACCOUNT 908580										113.86	2,015.82
41	TOTAL PROGRAM BUS ON CALL GS LOAD MGMT										217.45	3,264.58
42												
43	C/I A/C CHILLER PGM	908160	00415	NELSON, L S	A070	01UR3	C/I	SPECIALIST I		357	30.80	1,032.19
44			00660	ANDERSON, E A	A050	01UR3	HAJ	ACCT MGR I		357	26	6.48
45												
46												
47												
48												
49												
50												

000268

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	---	---	-----	---	-----	-----
1 9607 C/I A/C MILLER PGM	908160	CARLYLE, B F	A060	01043 SR HAJ ACCT MGR	365	4.20	154.91
2		DALTON, R C	A050	01083 HAJ ACCT MGR I	357	.32	7.86
3		PRICO, MICHAEL L	A050	01023 SR HAJ ACCT MGR	357	1.63	47.81
4		RILSON, JOHN F	A050	01023 SR HAJ ACCT MGR	357	.32	10.36
5		WILLIS, G E	A050	01083 HAJ ACCT MGR I	365	.16	4.67
6		HOPKINS, W J	A050	01083 HAJ ACCT MGR I	365	4.31	142.10
7		EASTERLING, K K	A050	01083 HAJ ACCT MGR I	357	.75	24.75
8		WISLA, B E	A050	01083 HAJ ACCT MGR I	365	.14	3.27
9		WOBCE, JEFFREY J	A050	01083 HAJ ACCT MGR I	357	.80	23.75
10		ARCHER, JOHN F, II	A050	01083 HAJ ACCT MGR I	365	2.78	75.64
11		BOODERS, G D	A050	01043 RESSN BUS FIELD SPEC I	357	.32	6.42
12		WISHARD, W H	A050	01083 HAJ ACCT MGR I	365	1.40	48.21
13		WELLEN, K J	A040	01084 CUST SVC FIELD SPECIALT	357	.64	11.00
14		WIX, JOHN H	A050	01083 C/I SPECIALIST II	361	17.40	487.32
15		BALDWIN, F W	A050	01083 HAJ ACCT MGR I	365	1.00	33.00
16		MOTTERREX, J P	A040	01083 HAJ ACCT MGR II	357	.32	8.32
17		KURZ, THOMAS C	A050	01083 C/I SPECIALIST II	357	6.32	175.24
18		CAIN, C W	A050	01083 HAJ ACCT MGR I	357	.32	10.04
19		MORTZ, V H	A050	01083 HAJ ACCT MGR I	365	1.41	43.57
20		FERRER, RONON	A050	01023 SR HAJ ACCT MGR	365	.91	27.01
21		BLOCH, P C	A050	01083 HAJ ACCT MGR I	357	.32	8.81
22		PONITZ, KEITH P	A050	01083 HAJ ACCT MGR I	360	8.00	225.41
23		ADGER, E A, JR	A050	01083 HAJ ACCT MGR I	365	.28	8.91
24		COULING, J H	A050	01083 HAJ ACCT MGR I	357	.32	8.42
25		REXTON, S G	A050	01023 SR HAJ ACCT MGR	361	7.00	205.7
26		RODRIGUEZ, W G	A050	01023 SR HAJ ACCT MGR	365	1.28	43.9
27		CANCIO, EDWARD P	A050	01083 HAJ ACCT MGR I	365	.28	7.6
28		TORRELLI, PHILIP	A040	01084 CUST SVC FIELD SPECIALT	357	.32	7.5
29		COBB, DAVID G	A050	01023 SR HAJ ACCT MGR	357	.56	20.4
30		CRANE, J L	A050	01083 HAJ ACCT MGR I	365	.32	10.6
31		RETDON, LINDA L	A050	01083 HAJ ACCT MGR I	365	2.18	69.8
32		LEHN, J C, JR	A050	01083 HAJ ACCT MGR I	357	.32	8.9
33		ARTZ, HECTOR	A050	01083 HAJ ACCT MGR I	365	.14	1.9
34		RISLEY, R B	A050	01083 C/I SPECIALIST II	360	28.80	789.1
35		STIMONS, J W	A050	01085 CUST SVC FIELD SPECIALT	357	.16	3.4
36		KNOX, MICHEL J	A050	01083 HAJ ACCT MGR I	357	.16	3.9
37		BLARY, DAVID R	A050	01083 HAJ ACCT MGR I	365	.17	3.9
38		WOLYN, JEFFREY	A050	01083 HAJ ACCT MGR I	365	2.79	69.0
39		WEMBERTY, BILLY H	A050	01083 HAJ ACCT MGR I	360	1.40	42.7
40		GERNE, K F, JR	A050	01083 HAJ ACCT MGR I	357	.64	20.0
41		TRENDEL, R F	A030	01085 CUST SVC FIELD SPECIALT	357	.20	4.3
42		OLMICK, BRYAN J	A050	01083 HAJ ACCT MGR I	365	1.00	25.4
43		PARTIN, LEROY H	A050	01083 HAJ ACCT MGR I	365	2.78	91.8
44		BARTWICK, RONALD B	A050	01083 C/I SPECIALIST II	085	40.00	1,015.7
45							
46							
47							
48							
49							
50							

000269

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PNRS	PRMT
1	9607 C/I A/C CHILLER PGM	908160		SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	337	1.60	62.78
2				BOSTIC, KEDRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	3.52	108.62
3				BERNANE, F B	A050	01UB3	MAJ ACCT MGR I	365	1.37	36.15
4				FRICK FRICK, PEGGY C	D070	010CC	FIELD REP I - C/I	361	2.00	36.25
5										
6	*TOTAL ACCOUNT 908160								184.90	5,303.63
7	*TOTAL PROGRAM C/I A/C CHILLER PGM								184.90	5,303.63
8										
9	C/I BCI PROGRAM	908190		CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	3.00	89.78
10				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	.02	.81
11				HOPGOOD, W J	A050	01UB3	MAJ ACCT MGR I	365	.06	1.78
12				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	.00	.00
13				NIEBLA, N E	A050	01UB3	MAJ ACCT MGR I	365	.02	.39
14				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	1.81	69.15
15				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	.00	.00
16				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	5.00	130.63
17				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	1.81	58.76
18				HUNIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.16	4.93
19				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.10	2.48
20				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	.00	.00
21				ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I	345	.06	1.06
22				LIPINSKI, THOMAS H	A040	01HH7	DISTR SYS ANALYST I	360	.00	.00
23				RODRIGUEZ, N G	A060	01UJ3	SR MAJ ACCT MGR	365	.15	4.96
24				CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	.06	.00
25				DOMINGUEZ, GUSTAVO	A070	01UB3	C/I SPECIALIST I	085	66.00	2,216.00
26				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	.03	1.06
27				GUTH, J J	A050	01UB3	MAJ ACCT MGR I	365	8.00	213.60
28				REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	1.83	45.36
29				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	.02	.51
30				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	.06	.00
31				MOULIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	1.79	44.80
32				PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	365	1.81	59.68
33				BERNANE, F B	A050	01UB3	MAJ ACCT MGR I	365	.17	3.45
34										
35	*TOTAL ACCOUNT 908190								89.90	2,929.77
36	*TOTAL PROGRAM C/I BCI PROGRAM								89.90	2,929.77
37										
38	C/I BUILDING ENVELOPE	908300		ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	2.00	54.03
39				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	10.00	299.26
40				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	9.00	177.86
41				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	1.00	22.41
42				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	2.00	52.48
43				ROQUE, ALBERTO	A070	01YCC	SR PROG MGR	085	160.00	6,184.00
44				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	.00	.00
45										
46										
47										
48										
49										
50										

000270

fpsc.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
1	9607 C/I BUILDING ENVELOPE	908300		COALING, J H	A050 010B3			MAJ ACCT MGR I	365	1.00	26.33
2				LIPINBER, THOMAS H	A050 010B7			DISTR SYS ANALYST I	360	1.00	24.48
3				SCHMITZ, THOMAS L	A050 010B3			CUST SVC FIELD SPECIALI	360	3.50	67.51
4				HOLLAND, S B	A050 010B3			SR MAJ ACCT MGR	361	2.00	58.78
5				QUINN, S J	A050 010B3			MAJ ACCT MGR I	365	7.00	186.73
6				LENA, J E, JR	A050 010B3			MAJ ACCT MGR I	357	1.00	27.79
7				STIMONS, J W	A050 010B3			CUST SVC FIELD SPECIALI	357	3.00	64.65
8				TAYLOR, CLIFFORD, III	A050 010B3			MAJ ACCT MGR I	365	4.00	98.10
9				TRENDLER, R F	A050 010B3			CUST SVC FIELD SPECIALI	357	5.00	113.25
10				OLCHICK, BRYAN J	A050 010B3			MAJ ACCT MGR I	365	4.00	101.65
11				AGER, AGER, BRIAN RICHARD	D070 010E4			ENERGY MGT SPEC	810	7.00	127.75
12				BASKI, BASKIN, SHARON L	D040 01X1E			ADMINISTRATIVE SPEC	588	1.00	13.13
13				CHARN, CHARNICK, TERESA J	D050 01X1F			SR ADMINISTRATIVE SPEC	360	.00	.00
14				CRABT					360	9.00	157.28
15				CRAYE, CRAYEN, R KENNETH	D070 010E4			ENERGY MGT SPEC	219	37.75	763.97
16				CURST, CUESTA, J R	D070 010E4			ENERGY MGT SPEC	333	.75	15.70
17				DAVIE, DAVIES, FLYCKINGER, RA	D070 010E4			ENERGY MGT SPEC	474	22.00	390.78
18				DORAN, DORANO, GARY B	D070 010E4			ENERGY MGT SPEC	810	10.25	210.13
19				FORD, FORD, MARCI E	D040 01X1E			ADMINISTRATIVE SPEC	595	2.00	29.00
20				PRICE, PRICE, PERRY L	D070 010E4			FIELD REP I - C/I	361	2.00	36.25
21				GRAPP, GRAPPEO, JOHN	D070 010E4			ENERGY MGT SPEC	810	15.25	290.51
22				GRECO, GRECO, I A	D060 010E5			ENERGY MGT CONSULTANT	219	14.50	258.64
23				GOZOK, GOZOK, FRANCISCO	D070 010E4			ENERGY MGT SPEC	333	71.25	1,366.27
24				HART, HARTS, R F	D070 010E4			ENERGY MGT SPEC	595	3.00	62.81
25				HART, HARTLEY, PATTIE B	D060 010E5			ENERGY MGT CONSULTANT	586	.25	4.84
26				HOKK, HOKK, ANITA B	D040 01X1E			ADMINISTRATIVE SPEC	595	2.50	36.25
27				JAMES, JAMES, ELISE L	D060 010E5			ENERGY MGT CONSULTANT	219	9.75	172.09
28				KESSE, KESSLER, G F	D070 010E4			ENERGY MGT SPEC	595	8.75	165.38
29				LACHA, LACHANCE, J F	D070 010E4			ENERGY MGT SPEC	810	13.75	287.89
30				LASSE, LASSEN, CHRISTINE L	D050 01X1F			SR ADMINISTRATIVE SPEC	474	1.50	21.23
31				LETKA					810	.75	15.70
32				LEWIS, LEWIS, JOHN W	D070 010E4			ENERGY MGT SPEC	110	.75	13.96
33				LIBBY, LIBBY, ROBERTA B	D050 01X1F			SR ADMINISTRATIVE SPEC	588	.50	8.28
34				LITTLE, LITTLETON, MELBA H	D050 01X1F			SR ADMINISTRATIVE SPEC	474	1.75	26.17
35				MCDON, MCDON, ROBT B	D060 010E5			ENERGY MGT CONSULTANT	333	5.25	101.72
36				MCDON, MCDON, BRIAN R	D070 010E4			ENERGY MGT SPEC	595	14.25	254.72
37				MENDE, MENDEZ, MIGUEL	D060 010E5			ENERGY MGT CONSULTANT	219	12.00	189.30
38				MESSE, MESSE, P J	D070 010E4			ENERGY MGT SPEC	588	17.25	361.17
39				MIRS, MIRS, THOMAS D	D070 010E4			ENERGY MGT SPEC	588	20.00	408.25
40				MOTIC, MOTICK, JOSEPH L	D060 010E5			ENERGY MGT CONSULTANT	333	8.00	108.20
41				PERDE					595	.50	6.40
42				PITER, PITERA, S THOMAS	D060 010E5			ENERGY MGT CONSULTANT	595	24.50	377.92
43				POMEL, POMELL, JOSEPH E, JR	D060 010E5			ENERGY MGT CONSULTANT	586	15.00	239.06
44				RICE, RICE, JULIE S	D060 010E5			ENERGY MGT CONSULTANT	219	2.50	35.03

000271

FLORIDA POWER AND LIGHT COMPANY
 fpsc.tex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	---	---	-----	---	-----	-----
9607 C/I BUILDING ENVELOPE	908300	SCARR SCARR, BARBARA O	0060	010E5 ENERGY MGT CONSULTANT	588	.25	3.60
1		SCHOR SCHOR, KATHRYN A	0030	010E5 ENERGY MGT CONSULTANT	588	.50	8.20
2		SELL, SELL, GRIL A	0060	01X36 DUCT SYSTEM SPECIALIST	588	.25	2.68
3		SETTL SETTLENTRE, W M J	0070	010E4 ENERGY MGT SPEC	219	5.25	107.89
4		WILES WILES, SANDRA H	0070	010E4 ENERGY MGT SPEC	588	25.50	443.38
5		WILLE WILLENS, H A	0070	010E4 ENERGY MGT SPEC	219	18.00	242.40
6		WILSO WILSON, C J	0070	010E4 ENERGY MGT SPEC	588	17.00	351.48
7		WINFR WINFREY, ROY L	0070	010E4 ENERGY MGT SPEC	595	11.25	225.55
8		YOUNG YOUNG, RICHARD E	0060	010E5 ENERGY MGT CONSULTANT	333	8.00	105.00
9							
10	TOTAL ACCOUNT 908300					654.75	15,608.22
11	TOTAL PROGRAM C/I BUILDING ENVELOPE					654.75	15,608.22
12							
13	C/I EFFICIENT MOTORS FOR 908160	05422 WEBB, C J	A040	010B4 CUST SVC FIELD SPECIALT	361	.28	7.35
14		07284 PHILCO, RICHARD C	A060	010J3 SR MAJ ACCT MGR	357	1.50	43.28
15		09583 BUCCIARELLI, DOUGLAS	A030	010B5 CUST SVC FIELD SPECIALT	360	.00	.00
16		12003 RIEBKA, H E	A050	010B3 MAJ ACCT MGR I	365	1.00	24.08
17		47759 RODRIGUEZ, RIANA, P	A040	010B4 CUST SVC FIELD SPECIALT	361	.20	4.83
18		63144 OTT, JOHN A	A070	01YEB SR PRODUCT MANAGER	078	16.00	638.00
19		82210 GAGAN, HERBERT B	A030	010B5 CUST SVC FIELD SPECIALT	361	.16	3.78
20		88868 TRENDLE, R F	A030	010B5 CUST SVC FIELD SPECIALT	357	2.00	45.30
21		ADER, ADER, BRIAN RICHARD	0070	010E4 ENERGY MGT SPEC	610	14.50	264.63
22		ADRIE ADRIE, R F	0070	010E4 ENERGY MGT SPEC	595	7.75	162.26
23		JOHNS JOHNSON, BRENNIA C	0070	010E4 ENERGY MGT SPEC	450	4.00	82.00
24		RENDE RENDEZ, RIGUEL	0060	010E5 ENERGY MGT CONSULTANT	219	1.00	15.78
25		POWEL POWELL, JOSEPH E., JR	0060	010E5 ENERGY MGT CONSULTANT	588	1.25	19.92
26		WILKE			450	.25	3.52
27		WILSO WILSON, C J	0070	010E4 ENERGY MGT SPEC	588	5.50	113.71
28							
29	TOTAL ACCOUNT 908160					55.39	1,428.44
30	TOTAL PROGRAM C/I EFFICIENT MOTORS FOR					55.39	1,428.44
31							
32	C/I EFFICIENT LIGHTING 908170	NELSON, L S	A070	010B3 C/I SPECIALIST I	357	3.20	107.24
33		DANCERTO, R J	A050	010B3 MAJ ACCT MGR I	361	48.76	1,297.02
34		RENDEZ, SUSAN BALL	A050	010B3 MAJ ACCT MGR I	360	24.00	602.09
35		ANDERSON, E A	A050	010B3 MAJ ACCT MGR I	357	33.44	903.85
36		CARLYLE, B F	A060	010J3 SR MAJ ACCT MGR	365	19.20	708.00
37		WEBB, C J	A040	010B4 CUST SVC FIELD SPECIALT	361	40.44	1,062.04
38		DALTON, H C	A050	010B3 MAJ ACCT MGR I	357	1.28	31.32
39		PHILCO, MICHAEL C	A060	010J3 SR MAJ ACCT MGR	357	17.58	507.76
40		WILSON, ADRIE F	A060	010J3 SR MAJ ACCT MGR	357	3.28	108.18
41		CHALKER, R C	A050	010B3 MAJ ACCT MGR I	365	28.65	857.35
42		GRILLO, G E	A050	010B3 MAJ ACCT MGR I	365	18.63	568.68
43		HOPKINS, W J	A050	010B3 MAJ ACCT MGR I	365	1.26	41.58
44							
45							
46							
47							
48							
49							
50							

000272

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	---	----	-----	---	-----	-----
06/07	C/I EFFICIENT LIGHTING	908170	BUCCIARELLI, DOUGLAS	A030 01UB3	CUST SVC FIELD SPECIALI	360	44.25	874.50
2			EASTERN, R K	A030 01UB3	HAJ ACCT MGR I	357	4.98	164.98
3			NIEBLA, H E	A030 01UB3	HAJ ACCT MGR I	365	37.56	904.26
4			NAYMOND, DANIEL J	A030 01UB3	HAJ ACCT MGR I	365	5.00	112.06
5			BASHIMBO, MARIA GEMA	A030 01UB3	HAJ ACCT MGR I	361	14.44	345.44
6			WOMBLE, JEFFREY J	A030 01UB3	HAJ ACCT MGR I	357	19.20	509.98
7			ARCHER, JOHN F., II	A030 01UB3	HAJ ACCT MGR I	365	11.14	302.59
8			DANIEL, JOHN H	A030 01UB3	HAJ ACCT MGR I	360	.00	.00
9			DARR, ANNETTE H	A030 01UB3	HAJ ACCT MGR I	360	20.92	548.89
10			SODERS, G D	A030 01ATX	REGSH BUS FIELD SPEC I	357	117.28	2,367.55
11			WISNARD, W H	A030 01UB3	HAJ ACCT MGR I	365	33.40	1,102.20
12			WELLES, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	80.26	2,007.53
13			GROUT, J TODD	A030 01UB3	HAJ ACCT MGR I	361	31.60	951.56
14			TRANQUANO, DEAN J	A030 01UB3	HAJ ACCT MGR I	365	4.00	100.20
15			BALOGH, F W	A030 01UB3	HAJ ACCT MGR I	365	13.00	429.00
16			GUTIERREZ, J P	A040 01UC3	HAJ ACCT MGR I	357	1.28	33.44
17			LANGLEY, D R	A060 01UJ3	SR HAJ ACCT MGR	365	11.14	361.92
18			COPE, L G	A030 01UB3	HAJ ACCT MGR I	361	30.92	954.66
19			KIRBY, THOMAS C	A060 01UC3	C/I SPECIALIST II	357	1.28	31.34
20			COOKE, C B	A030 01UB3	HAJ ACCT MGR I	361	9.40	247.69
21			REBLEY, W A	A060 01UC3	C/I SPECIALIST II	360	19.20	519.84
22			CATH, C W	A030 01UB3	HAJ ACCT MGR I	357	1.28	40.16
23			MURIZ, V H	A030 01UB3	HAJ ACCT MGR I	365	5.81	179.17
24			FERRER, RAMON	A060 01UJ3	SR HAJ ACCT MGR	365	6.71	207.74
25			BLOCH, P C	A030 01UB3	HAJ ACCT MGR I	357	11.28	313.02
26			POHITZ, KEITH P	A030 01UB3	HAJ ACCT MGR I	360	2.00	56.35
27			THOMSON, MARK A	A030 01UB3	HAJ ACCT MGR I	360	45.40	1,313.75
28			DIAZ, OSCAR J	A030 01UB3	HAJ ACCT MGR I	361	32.80	929.46
29			ADGER, E A., JR	A030 01UB3	HAJ ACCT MGR I	365	1.12	36.82
30			COALING, J H	A030 01UB3	HAJ ACCT MGR I	365	13.28	349.61
31			BARBER, RICHARD F	A030 01UB3	HAJ ACCT MGR I	365	8.00	258.50
32			LIPINSKI, THOMAS H	A040 01HK7	DISTR SYS ANALYST I	360	39.25	940.46
33			SCHMITT, KATHY L	A030 01UB3	CUST SVC FIELD SPECIALI	360	71.25	1,374.23
34			RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	361	45.60	1,101.81
35			LLERA, R A	A040 01UB4	CUST SVC FIELD SPECIALI	361	160.00	3,798.00
36			MAESTRI, HECTOR J	A030 01UB3	HAJ ACCT MGR I	361	24.96	693.26
37			MELIANS, S G	A040 01UJ3	SR HAJ ACCT MGR	361	23.76	698.25
38			RODRIGUEZ, H G	A060 01UJ3	SR HAJ ACCT MGR	365	10.25	333.49
39			OTTO, E., JR	A030 01UB3	HAJ ACCT MGR I	361	30.96	741.88
40			COHEN, A D	T125 05937	GROUNDMAN - BU	361	16.96	443.93
41			MUIZ, ARTURO	A060 01TY5	SR POWER COORD	361	1.92	52.80
42			CANCIO, EDWARD P	A030 01UB3	HAJ ACCT MGR I	365	27.12	760.37
43			TORRELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	42.28	995.14
44			CAMPBELL, V P	A070 01MG6	DIST ENG & OPERS PRIN E	360	8.68	268.22

000273

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	ORD CODE	JOB DESCRIPTION	LOC	PHRS	PRAM1
-----	-----	---	---	-----	---	-----	-----
1 9607 C/I EFFICIENT LIGHTING	908170	KELLY, WINTON E., JR	A050 01UB3	HAJ ACCT MGR I	360	24.00	586.41
2		CHAPMAN, REBECCA H	A060 01UJ3	SR HAJ ACCT MGR	361	.96	27.24
3		ROBBINS, ALFRED G., JR	A050 01UB3	HAJ ACCT MGR I	365	3.00	96.57
4		VAYDA, G F	A050 01UB3	HAJ ACCT MGR I	361	22.80	723.91
5		COBB, DAVID B	A060 01UJ3	SR HAJ ACCT MGR	365	19.24	554.81
6		CRANE, J L	A050 01UB3	HAJ ACCT MGR I	365	1.33	43.81
7		GUTH, J J	A050 01UB3	HAJ ACCT MGR I	365	14.00	373.41
8		REILMAN, LINDA L	A050 01UB3	HAJ ACCT MGR I	365	11.13	279.57
9		LENN, J C., JR	A050 01UB3	HAJ ACCT MGR I	357	8.28	230.01
10		ARTZ, HECTOR	A050 01UB3	HAJ ACCT MGR I	365	.56	8.01
11		GONZALEZ, N A., JR	A050 01UB3	HAJ ACCT MGR I	361	3.36	102.01
12		LYERLY-JENNETTE, SUSAN	A050 01UB3	HAJ ACCT MGR I	360	24.00	571.91
13		GARS, G E	A060 01VFB	PRODUCT MANAGER	085	160.00	4,484.01
14		GARDNER, R LANCE	A060 01UB3	C/I SPECIALIST II	360	24.00	562.11
15		SIMMONS, J W	A050 01UB5	CUST SVC FIELD SPECIALI	357	63.64	1,371.41
16		TAYLOR, CLIFFORD, III	A050 01UB3	HAJ ACCT MGR I	365	26.00	637.61
17		LAMELAS, JORGE J	A040 01UB4	CUST SVC FIELD SPECIALI	360	22.00	536.21
18		WRIGHT, JOCELYN H	A040 01UB4	CUST SVC FIELD SPECIALI	360	24.00	585.11
19		KOCH, MICHAEL J	A050 01UB3	HAJ ACCT MGR I	357	17.64	429.51
20		ELARY, DAVID B	A050 01UB3	HAJ ACCT MGR I	365	15.70	365.81
21		HODLIN, JEFFREY	A050 01UB3	HAJ ACCT MGR I	365	11.14	276.11
22		DANIELEWICKI, V B., JR	A060 01UJ3	SR HAJ ACCT MGR	360	18.20	528.41
23		UNITAKER, S C	A060 01UJ3	SR HAJ ACCT MGR	365	3.00	110.61
24		GAGER, HERBERT B	A050 01UB5	CUST SVC FIELD SPECIALI	361	63.68	1,504.41
25		HEUGHERY, BILLY H	A050 01UB3	HAJ ACCT MGR I	360	8.20	250.31
26		CALLEJA, R A	A060 01UB3	C/I SPECIALIST II	361	37.68	1,345.61
27		GERME, K F., JR	A050 01UB3	HAJ ACCT MGR I	357	10.56	330.61
28		HALL, TERRY L	A050 01UB3	HAJ ACCT MGR I	360	19.20	508.01
29		TRENDEL, R F	A050 01UB5	CUST SVC FIELD SPECIALI	357	42.80	969.41
30		OLNICK, BRYAN J	A050 01UB3	HAJ ACCT MGR I	365	26.25	667.01
31		PARTIN, LEROY H	A050 01UB3	HAJ ACCT MGR I	365	11.14	367.41
32		BLACK, T H	A050 01UB3	HAJ ACCT MGR I	361	35.12	979.41
33		SMITH, DAVID A	A050 01UB3	HAJ ACCT MGR I	357	6.72	171.11
34		BOSTIC, KEDRIC A., JR	A060 01UJ3	SR HAJ ACCT MGR	357	8.08	248.81
35		LLCDRA, LARRY	A050 01UB3	HAJ ACCT MGR I	361	4.10	116.11
36		ROSE, JACK A	A050 01UB3	HAJ ACCT MGR I	361	1.92	45.61
37		BERNARD, F B	A050 01UB3	HAJ ACCT MGR I	365	23.60	648.41
38		ORIA, HARLEN A	A050 01UB3	HAJ ACCT MGR I	361	40.80	1,079.71
39		AGER, BRIAN RICHARD	D070 010E4	ENERGY MGT SPEC	810	4.00	73.01
40		AGNEW, P B	D070 010E4	ENERGY MGT SPEC	586	1.25	22.11
41		ALVAREZ, G R	D070 010CC	FIELD REP I - C/I	361	18.24	365.41
42		AMUNTO, S H	D080 010CD	SR FIELD REP - C/I	360	24.00	546.01
43		BASKIN, SHARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	1.25	16.41
44		BASTON, JOHN C	D060 010CB	FIELD REP II - C/I	360	16.00	247.01
45							
46							
47							
48							
49							
50							

000274

FLORIDA POWER AND LIGHT COMPANY
fpc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRMR1	PRANT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
9607	C/I EFFICIENT LIGHTING	908170	BER, A	BER, ALAN	0070	010CC	FIELD REP I - C/I	360	27.00	570.00
1			BOYK, BOYK, J VY B		0060	010K2	LRG COMM/INDUSTRIAL-ASST	357	11.00	213.13
2			CHAMN CHARRELL, TERESA J		0050	01X1F	SR ADMINISTRATIVE SPEC	360	4.00	57.65
3			CHUBT					360	28.60	494.15
4			DAVIE DAVIES FLECHTER, NA		0070	010E4	ENERGY MGT SPEC	474	13.75	244.24
5			DORAN DORAND, GARY B		0070	010E4	ENERGY MGT SPEC	810	13.75	281.88
6			ECHEN ECHEGOTEN, C D		0070	010CC	FIELD REP I - C/I	361	3.24	67.84
7			EDGAR EDWARDS, C L		0070	010E4	ENERGY MGT SPEC	810	7.00	144.56
8			FRICK FRICKE, PEGGY C		0070	010CC	FIELD REP I - C/I	361	15.04	272.60
9			GORDO GARDON, K H, JR		0080	010CD	SR FIELD REP - C/I	357	18.00	345.15
10			GONZA GONZALEZ, IDARIA		0070	010E4	ENERGY MGT SPEC	810	27.75	570.27
11			GRAFF GRAPFED, JOHN		0070	010E4	ENERGY MGT SPEC	810	12.00	228.60
12			HARRT HARRIS, R F		0070	010E4	ENERGY MGT SPEC	595	.25	5.23
13			HARTL HARTLEY, PATTIE B		0060	010E3	ENERGY MGT CONSULTANT	586	.25	4.84
14			HEIDE HEIDER, D R		0070	010E4	ENERGY MGT SPEC	588	.50	8.82
15			JONES JONES, DONALD E		0080	010CD	SR FIELD REP - C/I	360	15.60	332.28
16			KNOTT KNOTT, J G		0070	010E4	ENERGY MGT SPEC	220	1.25	23.75
17			LACHA LACHANCE, J F		0070	010E4	ENERGY MGT SPEC	810	13.00	272.19
18			LASSE LASSER, CHRISTINE L		0050	01X1F	SR ADMINISTRATIVE SPEC	474	1.00	14.16
19			LEIRA					810	.75	15.70
20			LEWIS LEWIS, JOHN G		0070	010E4	ENERGY MGT SPEC	110	3.50	65.15
21			LISBY LISBY, ROBERTA B		0050	01X1F	SR ADMINISTRATIVE SPEC	588	.75	12.42
22			LITTL LITTLETON, HELEN H		0050	01X1F	SR ADMINISTRATIVE SPEC	474	.75	11.22
23			HAZEL HAZELTH, ALFRED A		0070	010CC	FIELD REP I - C/I	361	37.16	720.45
24			MCHUT MCHUTT, BRIAN R		0070	010E4	ENERGY MGT SPEC	595	58.00	1,036.75
25			HESSE HESSER, P J		0070	010E4	ENERGY MGT SPEC	598	8.75	183.20
26			HINS, HINS, THOMAS D		0070	010E4	ENERGY MGT SPEC	588	29.00	591.96
27			PEREZ PEREZ, R A		0070	010CC	FIELD REP I - C/I	361	59.57	1,246.20
28			POGEL POWELL, JOSEPH E., JR		0060	010E3	ENERGY MGT CONSULTANT	586	5.50	87.66
29			SANDE SANDERS, KIM K		0050	01X1F	SR ADMINISTRATIVE SPEC	360	16.00	246.40
30			SCARR SCARR, BARBARA D		0060	010E3	ENERGY MGT CONSULTANT	588	.25	3.60
31			SCHAA SCHAAF, KATHRYN A		0060	010E3	ENERGY MGT CONSULTANT	586	.75	12.31
32			SELL, SELL, GAIL A		0060	01XJ6	DUCT SYSTEM SPECIALIST	588	.25	2.68
33			SHOOS SHOOSHITH, PAMELA J		0060	010C8	FIELD REP II - C/I	360	19.70	342.28
34			WHITE WHITE, G B		0060	010E3	ENERGY MGT CONSULTANT	110	.50	9.48
35			WILSO WILSON, C F., JR		0080	010CD	SR FIELD REP - C/I	357	19.00	432.25
36			WILSON, C J		0070	010E4	ENERGY MGT SPEC	588	49.25	1,018.24
37			WOOTE WOOTE, G C., III		0070	010CC	FIELD REP I - C/I	361	5.94	126.37
38			WYNN, WYNN, MARK P		0080	010CD	SR FIELD REP - C/I	360	24.00	545.40
39										
40	TOTAL ACCOUNT 908170								2851.53	70,483.81
41	TOTAL PREMIUM C/I EFFICIENT LIGHTING								2851.53	70,483.81
42										
43	C/I HIGH EFFIC DX A/C	908150		NELSON, L S	A070	01UR3	C/I SPECIALIST I	357	31.20	1,045.59
44										
45										
46										
47										
48										
49										
50										

000275

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9607 C/I HIGH EFFIC DX A/C	908150		DARGENTO, R J	A050	01U83	MAJ ACCT MGR I	361	.23	6.12
2				HENDER, SUSAN BALL	A050	01U83	MAJ ACCT MGR I	361	9.80	240.84
3				ANDERSON, E A	A050	01U83	MAJ ACCT MGR I	357	3.36	90.76
4				CARLYLE, S F	A050	01UJ3	SR MAJ ACCT MGR	365	4.20	154.87
5				WEBB, C J	A040	01U84	CUST SVC FIELD SPECIALT	361	37.04	972.77
6				DALTON, H C	A050	01U83	MAJ ACCT MGR I	357	.48	11.76
7				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	2.48	71.40
8				WILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	14.48	477.67
9				GRILLO, G E	A050	01U83	MAJ ACCT MGR I	365	.28	8.52
10				HOPWOOD, M J	A050	01U83	MAJ ACCT MGR I	365	3.36	117.41
11				EASTERLING, R K	A050	01U83	MAJ ACCT MGR I	365	8.13	268.13
12				RIEBA, H E	A050	01U83	MAJ ACCT MGR I	365	.25	5.97
13				BASHUEVO, MARIA GENA	A050	01U83	MAJ ACCT MGR I	361	.87	20.55
14				WOMBLE, JEFFREY J	A050	01U83	MAJ ACCT MGR I	357	1.20	35.63
15				ARCHER, JOHN F., II	A050	01U83	MAJ ACCT MGR I	365	4.99	135.64
16				DANIEL, JOHN H	A050	01U83	MAJ ACCT MGR I	360	.00	.00
17				DANN, ANNETTE H	A050	01U83	MAJ ACCT MGR I	360	10.00	262.31
18				SCODERS, G D	A050	01ATX	RESEGN BUS FIELD SPEC I	357	25.48	574.91
19				WISHARD, V H	A050	01U83	MAJ ACCT MGR I	365	1.40	46.21
20				WELLEN, R J	A040	01U84	CUST SVC FIELD SPECIALT	357	5.66	91.54
21				GROUT, E TODD	A050	01U83	MAJ ACCT MGR I	361	.30	9.04
22				NIX, JOHN H	A060	01UK3	C/I SPECIALIST II	361	25.40	711.51
23				BALOGH, F M	A050	01U83	MAJ ACCT MGR I	365	4.00	132.04
24				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	.48	12.54
25				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	5.00	162.24
26				COPE, L G	A050	01U83	MAJ ACCT MGR I	361	1.16	33.81
27				KUWE, THOMAS C	A060	01UK3	C/I SPECIALIST II	357	4.48	123.34
28				COOKE, C B	A050	01U83	MAJ ACCT MGR I	361	.20	5.2
29				BESLEY, W A	A060	01UK3	C/I SPECIALIST II	360	9.60	259.91
30				CAIN, C V	A050	01U83	MAJ ACCT MGR I	357	.48	15.0
31				MURIZ, V H	A050	01U83	MAJ ACCT MGR I	365	2.57	79.3
32				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	1.65	49.3
33				BLOCH, P C	A050	01U83	MAJ ACCT MGR I	357	.48	13.3
34				DIAZ, OSCAR J	A050	01U83	MAJ ACCT MGR I	361	.40	11.3
35				ADGER, E A., JR	A050	01U83	MAJ ACCT MGR I	365	.50	16.3
36				COULING, J H	A050	01U83	MAJ ACCT MGR I	357	.48	12.6
37				SCHNETT, KATHY L	A030	01U85	CUST SVC FIELD SPECIALT	360	5.95	114.7
38				RODRIGUEZTRIAMA, P	A040	01U84	CUST SVC FIELD SPECIALT	361	16.60	401.0
39				MAESTRI, HECTOR J	A050	01U83	MAJ ACCT MGR I	361	1.08	29.9
40				MELTANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	4.48	131.6
41				RODRIGUEZ, M G	A060	01UJ3	SR MAJ ACCT MGR	365	4.32	149.1
42				OTTO, E E., JR	A050	01U83	MAJ ACCT MGR I	361	.08	1.9
43				COHEN, A D	T125	05937	GROUNDMAN - SJ	361	.08	2.0
44				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	.16	4.4

000276

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	---	----	-----	---	-----	-----
1	9607 C/I HIGH EFFIC DX A/C	908150	CANCIO, EDWARD P	A050	010B3	MAJ ACCT MGR I	365	.50	13.90
2			YONKELLY, PHILIP	A040	010B4	CUST SVC FIELD SPECIALI	357	3.48	81.91
3			KELLY, WINTON E., JR	A050	010B3	MAJ ACCT MGR I	360	9.60	234.60
4			CHAPMAN, REBECCA H	A050	010J3	SR MAJ ACCT MGR	361	.08	2.27
5			WATDA, G F	A050	010B3	MAJ ACCT MGR I	361	.40	12.70
6			COSS, DAVID B	A050	010J3	SR MAJ ACCT MGR	365	1.84	67.00
7			CHANE, J L	A050	010B3	MAJ ACCT MGR I	365	.59	19.44
8			GUTHW, J J	A050	010B3	MAJ ACCT MGR I	365	7.00	186.73
9			REILMAN, LINDA L	A050	010B3	MAJ ACCT MGR I	365	5.00	125.30
10			LEHR, J C., JR	A050	010B3	MAJ ACCT MGR I	357	.48	13.34
11			ARTZ, RECTOR	A050	010B3	MAJ ACCT MGR I	365	.25	3.56
12			RTSLEY, R B	A050	010K3	C/I SPECIALIST II	360	9.60	263.03
13			GONZALEZ, N A., JR	A050	010B3	MAJ ACCT MGR I	361	7.28	221.04
14			LYERLY-JENNETTE, GUSA	A050	010B3	MAJ ACCT MGR I	360	9.60	228.76
15			GANDNER, R LANCE	A050	010K3	C/I SPECIALIST II	360	9.60	226.44
16			STINKINS, J V	A050	010B3	CUST SVC FIELD SPECIALI	357	1.24	26.72
17			TAYLOR, CLIFFORD, III	A050	010B3	MAJ ACCT MGR I	365	2.00	49.05
18			LARLAS, JORGE J	A040	010B4	CUST SVC FIELD SPECIALI	360	8.80	214.50
19			WHIGHT, JOCELYN H	A040	010B4	CUST SVC FIELD SPECIALI	360	9.60	234.04
20			KINKRY, MICHEL J	A050	010B3	MAJ ACCT MGR I	357	.24	5.84
21			BLARY, DAVID R	A050	010B3	MAJ ACCT MGR I	365	.31	7.22
22			HODLTH, JEFFREY	A050	010B3	MAJ ACCT MGR I	365	5.00	123.80
23			SANTELBERG, M E., JR	A060	010J3	SR MAJ ACCT MGR	360	2.10	57.47
24			WAGER, HERBERT B	A050	010B3	CUST SVC FIELD SPECIALI	361	2.80	68.04
25			WEDBERRY, BILLY H	A050	010B3	MAJ ACCT MGR I	360	6.40	195.37
26			CALKJA, R A	A050	010K3	C/I SPECIALIST II	361	2.52	89.83
27			GERME, K F., JR	A050	010B3	MAJ ACCT MGR I	357	.96	30.07
28			TRENDL, R F	A050	010B3	CUST SVC FIELD SPECIALI	357	.30	6.80
29			PARTIN, LEROY H	A050	010B3	MAJ ACCT MGR I	365	4.99	164.74
30			PIRETO, ROSA NOVO	A050	01A23	FIELD REP SUPV II	810	-6.08	-149.15
31			BLACK, T H	A050	010B3	MAJ ACCT MGR I	361	.51	14.22
32			BARTNICK, RONALD B	A060	010K3	C/I SPECIALIST II	085	24.00	609.43
33			SMITH, DAVID A	A050	010B3	MAJ ACCT MGR I	357	2.52	64.17
34			BOSTIC, KEDRIC A., JR	A060	010J3	SR MAJ ACCT MGR	357	.78	24.02
35			CLODRA, LARRY	A050	010B3	MAJ ACCT MGR I	361	.30	8.51
36			ROSE, JACK A	A050	010B3	MAJ ACCT MGR I	361	.16	3.80
37			BERNARD, F B	A050	010B3	MAJ ACCT MGR I	365	2.48	65.96
38			ORIA, HARLEN A	A050	010B3	MAJ ACCT MGR I	361	.40	10.69
39			AGER, AGER, BRIAN RICHARD	0070	010E4	ENERGY MGT SPEC	810	9.75	177.94
40			ALVAR ALVAREZ, G R	0070	010CC	FIELD REP I - C/I	361	15.36	313.10
41			AUGUS AUGUSTO, E H	0060	010CD	SR FIELD REP - C/I	360	16.00	364.00
42			BASTO BASTON, JOHN C	0060	010CB	FIELD REP II - C/I	360	24.00	370.51
43			BER, A BER, ALAN	0070	010CC	FIELD REP I - C/I	360	16.00	320.00
44			BOONE BOONE, W H	0070	010E4	ENERGY MGT SPEC	864	11.00	230.31
45									
46									
47									
48									
49									
50									

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY	JOB	JOB DESCRIPTION	LOC	PRHRS	PRAHT
----	-----	-----	-----	---	----	-----	---	-----	-----
1									
2	9007 C/I HIGH EFFIC DX A/C	908150	CADY, CADY, THOMAS H	0040	01X1E	ADMINISTRATIVE SPEC	137	1.00	11.39
3			CANON CANONAS, J A	0070	010E4	ENERGY MGT SPEC	810	.00	-1.02
4			CARK, CARK, ORLANDO	0070	010E4	ENERGY MGT SPEC	810	.00	.01
5			CEWIS CEWIS, KATHLEEN D	0040	01X1E	ADMINISTRATIVE SPEC	854	6.00	87.00
6			CHART				360	19.15	326.20
7			CHAVE CHAVE, R KENNETH	0070	010E4	ENERGY MGT SPEC	219	24.75	500.88
8			CHOW, CHOW, B H	0070	010E4	ENERGY MGT SPEC	810	.00	.01
9			CHUZ, CHUZ, J H	0060	010E5	ENERGY MGT CONSULTANT	864	11.00	175.86
10			COMAS COMAS, ARMANDO J	0040	01X1E	ADMINISTRATIVE SPEC	854	6.75	-89.86
11			DONAH DONAH, GARY B	0070	010E4	ENERGY MGT SPEC	810	20.75	425.38
12			ECHEN ECHUYEN, C O	0070	010CC	FIELD REP I - C/I	361	.36	7.52
13			EDDAN EDDANAS, C L	0070	010E4	ENERGY MGT SPEC	810	.00	.00
14			FORD, FORD, NANCY E	0040	01X1E	ADMINISTRATIVE SPEC	595	1.01	14.50
15			FRICK FRICK, PEGGY C	0070	010CC	FIELD REP I - C/I	361	.36	10.15
16			GONZA GONZALEZ, TANIA	0070	010E4	ENERGY MGT SPEC	810	.00	.00
17			GRAFF GRAFFEO, JOHN	0070	010E4	ENERGY MGT SPEC	810	16.75	319.09
18			GRECO GRECO, T A	0060	010E5	ENERGY MGT CONSULTANT	219	31.25	557.42
19			GUTTE GUTTERREZ, J C	0070	010E4	ENERGY MGT SPEC	810	.00	-.94
20			HARLE HARLEY, LESLIE A	0060	010E5	ENERGY MGT CONSULTANT	720	1.00	16.60
21			HARRI HARRIS, R F	0070	010E4	ENERGY MGT SPEC	595	.25	5.23
22			HERNA HERMANDEZ, BETSY G	0040	01X1E	ADMINISTRATIVE SPEC	854	69.75	1,011.38
23			HOCK, HOCK, ANIYA B	0040	01X1E	ADMINISTRATIVE SPEC	595	2.00	29.00
24			IMBER IMBERBOLL, WILLIAM J	0070	010E4	ENERGY MGT SPEC	810	.00	-1.14
25			JAMES JAMES, ELISE C	0060	010E5	ENERGY MGT CONSULTANT	219	36.50	644.23
26			JONES JONES, DONALD E	0080	010CC	SR FIELD REP - C/I	360	7.20	153.36
27			JONES, E J	0050	01XJ7	SR DUCT SYSTEM SPECIALI	219	3.00	48.83
28			JUNE,				854	7.00	101.41
29			KESSEL KESSLER, G P	0070	010E4	ENERGY MGT SPEC	595	6.50	122.86
30			LACHA LACHANCE, J F	0070	010E4	ENERGY MGT SPEC	810	.00	.00
31			LETRA				810	12.50	261.72
32			HAZEL HAZELTH, ALFRED A Y	0070	010CC	FIELD REP I - C/I	361	15.24	295.48
33			MCHUT MCHUTT, BRIAN R	0070	010E4	ENERGY MGT SPEC	595	45.25	808.84
34			REALT REALICK, HAROLD E	0070	010E4	ENERGY MGT SPEC	720	31.00	571.18
35			RENDE RENDEZ, MIGUEL	0060	010E5	ENERGY MGT CONSULTANT	219	20.50	323.39
36			RINS, RINS, THOMAS D	0070	010E4	ENERGY MGT SPEC	588	1.50	30.82
37			NAVAR NAVARRO, VIVIAN A	0050	01X1F	SR ADMINISTRATIVE SPEC	854	2.00	32.88
38			NELSO NELSON, KELLY J	0040	01X1E	ADMINISTRATIVE SPEC	137	4.75	61.51
39			PENDE				595	13.25	169.60
40			PEREZ PEREZ, R A	0070	010CC	FIELD REP I - C/I	361	1.28	26.80
41			PILOR PILGRIN, HELEN G	0070	010E4	ENERGY MGT SPEC	810	.32	3.72
42			PIVER PIVERA, S THOMAS	0060	010E5	ENERGY MGT CONSULTANT	595	19.75	304.65
43			POWEL POWELL, JOSEPH E., JR	0060	010E5	ENERGY MGT CONSULTANT	586	6.25	99.61
44			RITCH RITCHARDSON, H P	0070	010E4	ENERGY MGT SPEC	810	.00	.00
45			ROONE ROONEY, JACQUELINE	0070	010E4	ENERGY MGT SPEC	810	.00	.00
46									
47									
48									
49									
50									

FLORIDA POWER AND LIGHT COMPANY
fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	---	----	---	----	-----	---	-----	-----
1	9607 C/I HIGH EFFIC DX A/C	908150	SAVIG	SAVIG, RICHARD L	0060	010E5			ENERGY MGT CONSULTANT	586	3.00	69.68
2			SCALL	SCALLAN, SHERRY E	0060	010E5			ENERGY MGT CONSULTANT	720	10.75	167.03
3			SCHAA	SCHAAF, KATHRYN A	0060	010E5			ENERGY MGT CONSULTANT	586	.50	8.20
4			SETTL	SETTLEBYRE, S W J	0070	010E4			ENERGY MGT SPEC	219	6.75	97.62
5			SHOOS	SHOOSMITH, PAMELA J	0060	010C8			FIELD REP II - C/I	360	2.00	34.76
6			TORNE	TORNELLO, ANNETTE L	0040	01X1E			ADMINISTRATIVE SPEC	137	17.50	205.63
7			WALLA	WALLACE, MICHAEL	0040	01X1E			ADMINISTRATIVE SPEC	595	7.50	92.16
8			WILLE	WILLEND, H A	0070	010E4			ENERGY MGT SPEC	219	16.25	215.89
9			WILLI	WILLIAMS, S P	0060	010E5			ENERGY MGT CONSULTANT	219	3.50	67.81
10			WILSO	WILSON, J	0070	010E4			ENERGY MGT SPEC	588	11.50	237.77
11			WINFR	WINFREY, ROY L	0070	010E4			ENERGY MGT SPEC	395	7.50	151.06
12			WOOTE	WOOTEN, G C, III	0070	010C8			FIELD REP I - C/I	361	.66	13.78
13			WYANT	WYANT, F E	0070	010E4			ENERGY MGT SPEC	810	.00	.00
14			WYNN	WYNN, MARK P	0080	010C8			SR FIELD REP - C/I	360	16.00	363.40
15												
16	TOTAL ACCOUNT 908150										1031.16	21,873.96
17	TOTAL PRGNAME C/I HIGH EFFIC DX A/C										1031.16	21,873.96
18												
19	C/I HVAC	908590	CHALKER	CHALKER, R C	A050	01UM3			MAJ ACCT MGR I	365	6.00	119.70
20			BUCCIARIELLO	BUCCIARIELLO, DOUGLAS	A030	01UM5			CHIEF SVC FIELD SPECIALIST	360	17.00	335.96
21			HAYWOOD	HAYWOOD, DANIEL J	A050	01UM3			MAJ ACCT MGR I	365	12.00	268.95
22			DANN	DANN, ANNETTE M	A050	01UM3			MAJ ACCT MGR I	360	13.00	361.09
23			GRANT	GRANT, E TODD	A050	01UM3			MAJ ACCT MGR I	361	7.00	210.79
24			TRANCHIANO	TRANCHIANO, DEAN J	A050	01UM3			MAJ ACCT MGR I	365	9.00	225.45
25			FERRER	FERRER, RANON	A060	01UM3			SR MAJ ACCT MGR	365	6.00	192.45
26			POWITZ	POWITZ, KEITH P	A050	01UM3			MAJ ACCT MGR I	360	8.00	225.60
27			THOMSON	THOMSON, MARK A	A050	01UM3			MAJ ACCT MGR I	360	11.00	318.31
28			BARBER	BARBER, RICHARD F	A050	01UM3			MAJ ACCT MGR I	365	7.00	226.19
29			LIPINSKI	LIPINSKI, THOMAS M	A060	01UM7			DISTR SYS ANALYST I	360	6.00	97.90
30			TORNELLI	TORNELLI, PHILIP	A060	01UM4			CHIEF SVC FIELD SPECIALIST	357	1.00	23.54
31			CAMPBELL	CAMPBELL, W D	A070	01UM4			DIST ENG & OPERS PRIN E	360	.00	.00
32			RUSSELL	RUSSELL, ALFRED G, J	A050	01UM3			MAJ ACCT MGR I	365	8.00	257.50
33			LEHR	LEHR, J C, JR	A050	01UM3			MAJ ACCT MGR I	357	1.00	27.79
34			BERRY	BERRY, DAVID R	A050	01UM3			MAJ ACCT MGR I	365	5.00	116.50
35			GAGER	GAGER, HERBERT R	A030	01UM5			CHIEF SVC FIELD SPECIALIST	361	6.00	141.74
36			CHENICK	CHENICK, BRYAN J	A050	01UM3			MAJ ACCT MGR I	365	2.00	50.83
37			BARTNICK	BARTNICK, RONALD R	A060	01UM3			C/I SPECIALIST II	085	8.00	203.15
38			FLOODA	FLOODA, LARRY	A050	01UM3			MAJ ACCT MGR I	361	3.00	84.08
39												
40	TOTAL ACCOUNT 908590										132.00	3,468.24
41	TOTAL PRGNAME C/I HVAC										132.00	3,468.24
42												
43	C/I LOAD CONTROL	908550	WELSH	WELSH, I S	A070	01UM3			C/I SPECIALIST I	357	1.20	40.21
44			DARDENTO	DARDENTO, R J	A050	01UM3			MAJ ACCT MGR I	361	1.15	30.59
45												
46												
47												
48												
49												
50												

000279

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHS	PRANT
-----	-----	-----	-----	---	---	-----	---	-----	-----
1	9407 C/I LOAD CONTROL	908550	HENDEZ,SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	357	6.40	160.56
2			ANDERSON,E A	A050	01UB3	MAJ ACCT MGR I	357	2.36	63.74
3			CARLYLE,S F	A060	01UB3	SR MAJ ACCT MGR	365	1.00	36.88
4			MESS,C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	1.12	29.41
5			DALTON,H C	A050	01UB3	MAJ ACCT MGR I	357	.48	11.76
6			PHILO,MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	16.48	475.30
7			RILSON,ANNE F	A060	01UB3	SR MAJ ACCT MGR	357	.48	15.84
8			CHALKER,R C	A050	01UB3	MAJ ACCT MGR I	365	2.00	39.85
9			GRILLO,G E	A050	01UB3	MAJ ACCT MGR I	365	7.29	222.75
10			MCPOOD,W J	A050	01UB3	MAJ ACCT MGR I	365	.59	19.60
11			EASTERLING,R K	A050	01UB3	MAJ ACCT MGR I	357	1.13	37.13
12			WIEBLA,H E	A050	01UB3	MAJ ACCT MGR I	365	9.26	223.06
13			BASHUEVO,MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	4.35	102.96
14			MONBLE,JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	1.20	35.63
15			ARCHER,JOHN F.,II	A050	01UB3	MAJ ACCT MGR I	365	5.29	143.90
16			DANIEL,JOHN H	A050	01UB3	MAJ ACCT MGR I	360	.00	.00
17			DAHN,ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	5.00	131.19
18			BODDERS,G D	A050	01ATX	REFRESH BUS FIELD SPEC I	357	.68	9.70
19			WISHARD,V H	A050	01UB3	MAJ ACCT MGR I	365	10.60	330.00
20			MELLEN,R J	A040	01UB4	CUST SVC FIELD SPECIALI	377	.66	16.50
21			GROUT,E TODO	A050	01UB3	MAJ ACCT MGR I	361	3.50	105.61
22			BALOGH,F W	A050	01UB3	MAJ ACCT MGR I	365	12.00	396.00
23			PLASENCIA,ERNESTO	A060	01YEC	PROGRAM MGR-C/I	013	160.00	5,118.00
24			GUTIERREZ,J P	A040	01UC3	MAJ ACCT MGR II	357	1.68	38.67
25			LANGLEY,D R	A060	01UB3	SR MAJ ACCT MGR	365	5.29	172.12
26			COPE,L G	A050	01UB3	MAJ ACCT MGR I	361	16.80	518.69
27			EVELYN,H R	A060	01T58	SR SPEC - PWR SUPPLY	955	80.00	2,836.00
28			KIRK,THOMAS C	A060	01UB3	C/I SPECIALIST II	357	.68	11.76
29			COOKE,C B	A050	01UB3	MAJ ACCT MGR I	361	1.00	26.35
30			DESLEY,V A	A060	01UB3	C/I SPECIALIST II	360	6.60	173.28
31			CAIN,C W	A050	01UB3	MAJ ACCT MGR I	357	12.68	391.56
32			MUNIZ,V H	A050	01UB3	MAJ ACCT MGR I	365	2.74	84.66
33			FERRER,RANON	A060	01UB3	SR MAJ ACCT MGR	365	5.75	180.88
34			BLOCH,P C	A050	01UB3	MAJ ACCT MGR I	357	6.68	124.32
35			PONITZ,KEITH P	A050	01UB3	MAJ ACCT MGR I	360	.00	.00
36			THOMSON,MARK A	A050	01UB3	MAJ ACCT MGR I	360	.00	.00
37			VIALTH,MICHAEL J	A070	01YCC	SR PROG MGR	013	120.00	4,557.02
38			DIAZ,OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	2.00	56.60
39			AGUIR,E A.,JR	A050	01UB3	MAJ ACCT MGR I	365	.52	17.36
40							013	160.00	5,200.00
41			CHALINO,J H	A050	01UB3	MAJ ACCT MGR I	365	11.68	302.23
42			BARBER,RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	6.00	129.25
43			RODRIGUEZTRIANA,P	A050	01UB4	CUST SVC FIELD SPECIALI	361	.80	19.33
44			MAESTRI,HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	5.60	169.99
45									
46									
47									
48									
49									
50									

000280

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRIORS	PRANT
1	9607 C/I LOAD CONTROL	908550		MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	2.40	70.54
2				RODRIGUEZ, H G	A050	01UJ3	SR MAJ ACCT MGR	365	3.47	119.84
3				OTTO, E E, JR	A050	01U83	MAJ ACCT MGR I	361	.40	9.57
4				CORON, A D	1125	05937	GROUNDWATER - GU	361	8.40	219.87
5				NOTZ, ARTHUR	A060	01U83	SR POWER COORD	361	3.80	104.56
6				CALCIO, EDWARD P	A050	01U83	MAJ ACCT MGR I	365	1.52	42.84
7				TOURELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIALI	357	.48	11.30
8				KELLY, VINTON E, JR	A050	01U83	MAJ ACCT MGR I	360	6.40	156.40
9				CHAPMAN, REBECCA W	A060	01UJ3	SR MAJ ACCT MGR	361	.40	11.34
10				ROBILLO, ALFRED B, JR	A050	01U83	MAJ ACCT MGR I	365	1.00	32.11
11				VAYDA, G F	A050	01U83	MAJ ACCT MGR I	361	15.00	475.25
12				COLE, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	.84	30.56
13				CRONE, J L	A050	01U83	MAJ ACCT MGR I	365	6.63	218.66
14				GUTHRIE, J J	A050	01U83	MAJ ACCT MGR I	365	3.00	80.02
15				REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	365	5.29	132.92
16				LEHR, J C, JR	A050	01U83	MAJ ACCT MGR I	357	3.48	96.70
17				ARTZ, HECTOR	A050	01U83	MAJ ACCT MGR I	365	.26	3.77
18				GONZALEZ, W A, JR	A050	01U83	MAJ ACCT MGR I	361	1.40	42.57
19				LYNNELLY-JENNIFER, SUGA	A050	01U83	MAJ ACCT MGR I	360	6.40	152.50
20				GARDNER, R LANCE	A060	01U83	C/I SPECIALIST II	360	6.40	150.94
21				SIMONS, J W	A030	01U85	CUST SVC FIELD SPECIALI	357	.24	5.17
22				TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	365	1.00	24.53
23				WHITNEY, JOCELYN H	A040	01U84	CUST SVC FIELD SPECIALI	360	6.40	156.02
24				KHOURY, MICHEL J	A050	01U83	MAJ ACCT MGR I	357	.24	5.84
25				BLAIR, DAVID R	A050	01U83	MAJ ACCT MGR I	365	2.33	54.25
26				RODLIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	365	5.28	131.33
27				DANTELEWICKI, W E, JR	A060	01UJ3	SR MAJ ACCT MGR	360	2.00	59.08
28				GAGER, HERBERT B	A050	01U85	CUST SVC FIELD SPECIALI	361	.64	15.10
29				HEMMERY, BILLY H	A050	01U83	MAJ ACCT MGR I	360	21.00	641.03
30				CALLEJA, R A	A060	01U83	C/I SPECIALIST II	361	2.58	91.97
31				GERME, K F, JR	A050	01U83	MAJ ACCT MGR I	357	1.96	61.34
32				HALL, TERRY L	A050	01U83	MAJ ACCT MGR I	360	1.00	26.44
33				TRENDEL, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	.30	6.80
34				CLINICK, BRYAN J	A050	01U83	MAJ ACCT MGR I	365	2.00	50.83
35				PARTIN, LEROY H	A050	01U83	MAJ ACCT MGR I	365	5.29	174.77
36				BLACK, T H	A050	01U83	MAJ ACCT MGR I	361	12.55	350.00
37				SMITH, DAVID A	A050	01U83	MAJ ACCT MGR I	357	2.52	64.17
38				BOSTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	357	.78	26.02
39				LLODRA, LARRY	A050	01U83	MAJ ACCT MGR I	361	1.50	42.62
40				ROSE, JACK A	A050	01U83	MAJ ACCT MGR I	361	.80	19.04
41				BERNARD, F B	A050	01U83	MAJ ACCT MGR I	365	2.63	70.21
42				ORTA, HARLEN A	A050	01U83	MAJ ACCT MGR I	361	2.00	49.03
43				CILIO CILIO, R C	T310	05533	METERMAN A SU	792	4.00	84.36
44				CRISP CRISP, ELIZABETH H	D050	010C4	TECH-III-POWER DELIVERY	955	160.00	2,220.00
45										
46										
47										
48										
49										
50										

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
9607	C/I LOAD CONTROL	90550	DEMON	DEMONBRE, AMELIA H	0060	01022			C/I LD MGT FLD TECH	013	128.00	2,121.18
1				PRICE PRICE, PEGGY L	0070	01000			FIELD REP I - C/I	361	75.00	1,359.38
2				RAMBY RAMBY, D C	1310	05333			METERMAN A BU	192	6.00	147.63
3				RAMBO						013	59.28	554.27
4				ROMAR ROMAR, ALAN P	0070	01021			SR C/I LD MGT FLD TECH	013	152.00	2,621.66
5				JACOB JACOB, T R	1640	05937			ELECTRONIC TECHNICIAN	792	2.00	45.88
6				KELLE KELLE, KATRY H	0050	01X1F			SR ADMINISTRATIVE SPEC	013	2.50	52.78
7				LAVOR LAVORONA, R J	1310	05333			METERMAN A BU	792	4.00	84.36
8				MARTE MARTELL, JOHN I., JR	1310	05333			METERMAN A BU	192	8.00	179.27
9				MADE, MADE, S E	1310	05333			METERMAN A BU	558	10.00	210.90
10				PRICE PRICE, R G	0070	01021			SR C/I LD MGT FLD TECH	013	161.00	3,302.79
11												
12	TOTAL ACCOUNT 90550										1618.31	38,067.30
13	TOTAL PROGRAM C/I LOAD CONTROL										1618.31	38,067.30
14												
15	C/I CPBC PROJECT	90580		CHALKER, R L	A050	01083			HAJ ACCT MGR I	365	1.00	29.93
16				WILCO, W E	A050	01083			HAJ ACCT MGR I	365	.02	.49
17				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.04	1.06
18				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.04	1.06
19				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
20				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
21				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
22				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
23				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
24				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
25				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
26				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
27				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
28				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
29				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
30				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
31				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
32				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
33				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
34				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
35				WILCO, W J	A050	01083			HAJ ACCT MGR I	365	.02	.39
36	TOTAL ACCOUNT 90580										101.95	2,751.00
37	TOTAL PROGRAM C/I CPBC PROJECT										101.95	2,751.00
38												
39	C/I W-C CHILLER REPL FOR 90620			NELSON, L S	A070	01083			C/I SPECIALIST I	357	32.00	1,072.41
40				WARGENT, R J	A050	01083			HAJ ACCT MGR I	361	33.69	896.17
41				WARGENT, R J	A050	01083			HAJ ACCT MGR I	360	12.80	321.13
42				WARGENT, R J	A050	01083			HAJ ACCT MGR I	357	.60	16.21
43				WARGENT, R J	A050	01083			HAJ ACCT MGR I	365	4.20	154.87
44				WARGENT, R J	A050	01083			HAJ ACCT MGR I	365	4.20	154.87
45												
46												
47												
48												
49												
50												

000282

fpsc.fex
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRKRS	PRANT
9607	C/I W-C CHILLER REPL PGM 908420	MESS, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	.28	7.35
2		DALTON, H C	A050	01UB3	HAJ ACCT MGR I	357	.80	19.80
3		PHILO, MICHAEL C	A060	01UJ3	SR HAJ ACCT MGR	357	8.13	236.40
4		HILSON, AMIE F	A050	01UJ3	SR HAJ ACCT MGR	357	.80	28.39
5		CHALKER, R C	A050	01UB3	HAJ ACCT MGR I	365	5.30	98.75
6		GRILLO, G E	A050	01UB3	HAJ ACCT MGR I	365	.28	8.52
7		HOPGOOD, W J	A050	01UB3	HAJ ACCT MGR I	365	.58	18.41
8		SUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	2.50	69.41
9		EASTERLING, R E	A050	01UB3	HAJ ACCT MGR I	357	1.88	51.85
10		FEBLA, H E	A050	01UB3	HAJ ACCT MGR I	365	.25	5.97
11		BASHUEVO, MARIA GEMA	A050	01UB3	HAJ ACCT MGR I	361	5.61	135.53
12		MONILE, JEFFREY J	A050	01UB3	HAJ ACCT MGR I	357	2.00	59.38
13		ARCHER, JOHN F., II	A050	01UB3	HAJ ACCT MGR I	365	5.04	138.94
14		DANIEL, JOHN H	A050	01UB3	HAJ ACCT MGR I	360	.00	.00
15		DAHN, ANNETTE H	A050	01UB3	HAJ ACCT MGR I	360	2.28	59.82
16		SODGERS, G D	A030	01ATX	REGULAR BUS FIELD SPEC I	357	.80	16.16
17		VISHARD, W H	A050	01UB3	HAJ ACCT MGR I	365	1.40	48.20
18		WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	1.10	27.52
19		GROUT, E TODD	A050	01UB3	HAJ ACCT MGR I	361	5.90	177.67
20		TRAMONTANO, DEAN J	A050	01UB3	HAJ ACCT MGR I	365	2.00	50.10
21		WIK, JOHN H	A060	01UB3	C/I SPECIALIST II	361	76.60	2,145.77
22		BALDON, F W	A050	01UB3	HAJ ACCT MGR I	365	1.00	33.00
23		GUTIERREZ, J P	A040	01UC3	HAJ ACCT MGR II	357	.80	20.90
24		LANGLEY, D R	A060	01UJ3	SR HAJ ACCT MGR	365	7.82	254.28
25		COPE, L G	A050	01UB3	HAJ ACCT MGR I	361	13.43	416.20
26		KUHZ, THOMAS C	A060	01UC3	C/I SPECIALIST II	357	22.80	633.38
27		COOKE, C B	A050	01UB3	HAJ ACCT MGR I	361	.60	15.81
28		BESLEY, W A	A060	01UC3	C/I SPECIALIST II	360	12.80	346.55
29		CAIN, C W	A050	01UB3	HAJ ACCT MGR I	357	.80	25.10
30		MUNTZ, V H	A050	01UB3	HAJ ACCT MGR I	365	2.57	79.35
31		FERRER, RAMON	A060	01UJ3	SR HAJ ACCT MGR	365	1.65	49.37
32		BLOCH, P C	A050	01UB3	HAJ ACCT MGR I	357	.80	22.20
33		POHITZ, KEITH P	A050	01UB3	HAJ ACCT MGR I	360	23.20	653.65
34		THOMPSON, MARK A	A050	01UB3	HAJ ACCT MGR I	360	2.56	74.08
35		DIAZ, OSCAR J	A050	01UB3	HAJ ACCT MGR I	361	1.20	34.00
36		ADGER, E A., JR	A050	01UB3	HAJ ACCT MGR I	365	.50	16.30
37		COMLING, J H	A050	01UB3	HAJ ACCT MGR I	365	5.80	152.69
38		LIPINSKI, THOMAS H	A040	01UH7	DISTR SYS ANALYST I	360	2.50	53.11
39		RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	.20	4.83
40		MAESTRI, HECTOR J	A050	01UB3	HAJ ACCT MGR I	361	3.24	90.00
41		MELIANS, S G	A060	01UJ3	SR HAJ ACCT MGR	361	1.44	42.31
42		RODRIGUEZ, N G	A060	01UJ3	SR HAJ ACCT MGR	365	4.32	149.16
43		OTTO, E E., JR	A050	01UB3	HAJ ACCT MGR I	361	2.24	53.68
44		COHEN, A D	T125	05937	GROUNDMAN - SU	361	.24	6.28

000283

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/10/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	---	-----	-----
1 9607 C/I W-C CHILLER REPL PGM 908420	RUIZ,ARTURO	A060 01TY5	SR POWER COORD	361	.48	13.20	
2	CANCIO,EDMUND P	A050 01UB3	HAJ ACCT MGR I	365	10.50	294.28	
3	TORRELLI,PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	.80	18.84	
4	LOWBELL,W P	A070 01UB6	DISY ENG & OPERS PRIN E	360	1.68	51.91	
5	KELLY,WINTON W.,JR	A050 01UB3	HAJ ACCT MGR I	360	12.80	312.80	
6	CHAPMAN,REBECCA H	A060 01UJ3	SR HAJ ACCT MGR	361	.24	6.81	
7	VAYDA,G F	A050 01UB3	HAJ ACCT MGR I	361	12.20	387.35	
8	CORS,DAVID G	A060 01UJ3	SR HAJ ACCT MGR	357	1.40	50.99	
9	CHANE,J L	A050 01UB3	HAJ ACCT MGR I	365	.59	19.44	
10	REILMAN,LINDA L	A050 01UB3	HAJ ACCT MGR I	365	5.04	126.50	
11	LENN,J C.,JR	A050 01UB3	HAJ ACCT MGR I	357	.80	22.24	
12	ARTZE,NECTOR	A050 01UB3	HAJ ACCT MGR I	365	.25	3.56	
13	RITLEY,R B	A060 01UK3	C/I SPECIALIST II	360	28.80	789.12	
14	GUZMAN,M A.,JR	A050 01UB3	HAJ ACCT MGR I	361	.84	25.51	
15	LYERLY-JENNETTE,SUSA	A050 01UB3	HAJ ACCT MGR I	360	12.80	305.02	
16	GARDNER,R LANCE	A060 01UK3	C/I SPECIALIST II	360	12.80	301.97	
17	SIMMONS,J W	A030 01UB5	CUST SVC FIELD SPECIALI	357	.40	8.62	
18	WRIGHT,JOCelyn H	A040 01UB4	CUST SVC FIELD SPECIALI	360	12.80	312.04	
19	KNOX,MITCHEL J	A050 01UB3	HAJ ACCT MGR I	357	1.40	34.09	
20	BLAIR,DAVID R	A050 01UB3	HAJ ACCT MGR I	365	.31	7.22	
21	ROOLYN,JEFFREY	A050 01UB3	HAJ ACCT MGR I	365	5.04	125.00	
22	DANTELEWSKI,W E.,JR	A060 01UJ3	SR HAJ ACCT MGR	360	2.10	57.47	
23	QUITTAKER,D C	A060 01UJ3	SR HAJ ACCT MGR	360	1.00	36.88	
24	GADDER,HERBERT B	A030 01UB5	CUST SVC FIELD SPECIALI	361	.16	3.78	
25	REMBERRY,BILLY H	A050 01UB3	HAJ ACCT MGR I	360	14.40	439.57	
26	CALLEJA,R A	A060 01UK3	C/I SPECIALIST II	361	3.55	126.61	
27	GERNE,K F.,JR	A050 01UB3	HAJ ACCT MGR I	357	1.60	50.11	
28	TRENDEL,R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	.50	11.33	
29	DOHNICK,BRYAN J	A050 01UB3	HAJ ACCT MGR I	365	8.50	216.01	
30	PARTIN,LEROY H	A050 01UB3	HAJ ACCT MGR I	365	5.04	165.32	
31	BLACK,Y H	A050 01UB3	HAJ ACCT MGR I	361	1.53	42.66	
32	HARTNICK,RONALD B	A060 01UK3	C/I SPECIALIST II	085	40.00	1,015.72	
33	SMITH,DAVID A	A050 01UB3	HAJ ACCT MGR I	357	4.20	106.95	
34	OSTIC,KEDRIC A.,JR	A060 01UJ3	SR HAJ ACCT MGR	357	1.30	40.06	
35	LOORA,LARRY	A050 01UB3	HAJ ACCT MGR I	361	.90	25.50	
36	ROSE,JACK A	A050 01UB3	HAJ ACCT MGR I	361	.48	11.42	
37	BERNARD,F B	A050 01UB3	HAJ ACCT MGR I	365	11.48	315.71	
38	MARIA,HAILEN A	A050 01UB3	HAJ ACCT MGR I	361	1.20	29.42	
39							
40	TOTAL ACCOUNT 908420				537.27	14,984.75	
41	TOTAL PROGRAM C/I W-C CHILLER REPL PGM				537.27	14,984.75	
42							
43	CITIZES/COMM TES	908440 00419 NELSON,L S	A070 01UB3	C/I SPECIALIST I	357	31.60	1,059.00
44		01985 DARGENTO,R J	A050 01UB3	HAJ ACCT MGR I	361	3.23	85.92
45							
46							
47							
48							
49							
50							

000284

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9607 CITIES/CONH TES	908440		ANDERSON, E A	A050	01UB3			HAJ ACCT MGR I	357	4.48	121.01
2				CAKLEY, B F	A050	01UB3			SR HAJ ACCT MGR	365	4.20	154.87
3				DACTON, W C	A050	01UB3			HAJ ACCT MGR I	357	.64	15.68
4				PHILO, MICHAEL C	A050	01UB3			SR HAJ ACCT MGR	357	3.30	95.21
5				NILSON, JANE F	A050	01UB3			SR HAJ ACCT MGR	357	.64	21.12
6				CHALKER, R C	A050	01UB3			HAJ ACCT MGR I	365	13.65	408.48
7				GRILLO, G E	A050	01UB3			HAJ ACCT MGR I	365	.25	7.69
8				ROPOCOO, W J	A050	01UB3			HAJ ACCT MGR I	365	.50	16.63
9				BUCCARELLI, DOUGLAS	A030	01UB5			CUST SVC FIELD SPECIALI	360	.00	.00
10				EASTERLING, R K	A050	01UB3			HAJ ACCT MGR I	357	1.50	49.50
11				WIELA, H E	A050	01UB3			HAJ ACCT MGR I	365	.22	5.39
12				BARREDO, MARIA GELA	A050	01UB3			HAJ ACCT MGR I	361	.87	20.57
13				MCNILE, JEFFREY J	A050	01UB3			HAJ ACCT MGR I	357	1.60	47.50
14				ARCHER, JOHN F., II	A050	01UB3			HAJ ACCT MGR I	365	4.64	120.86
15				DANN, ANNETTE H	A050	01UB3			HAJ ACCT MGR I	360	1.20	31.49
16				BODDERS, G D	A030	01ATX			RESASM BUS FIELD SPEC I	357	.64	12.92
17				WISLAND, W H	A050	01UB3			HAJ ACCT MGR I	365	6.40	211.20
18				MELLEN, R J	A040	01UB4			CUST SVC FIELD SPECIALI	357	.88	22.00
19				GRUT, E TODD	A050	01UB3			HAJ ACCT MGR I	361	5.30	159.60
20				TRANHTANG, DEAN J	A050	01UB3			HAJ ACCT MGR I	365	3.00	75.15
21				HIX, JOHN H	A050	01UB3			C/I SPECIALIST II	361	40.60	1,137.32
22				SALON, F W	A050	01UB3			HAJ ACCT MGR I	365	8.00	264.00
23				BUTTERREZ, J P	A040	01UB5			HAJ ACCT MGR II	357	.64	16.72
24				CARLEY, D R	A050	01UB3			SR HAJ ACCT MGR	365	4.44	144.56
25				COPE, L G	A050	01UB3			HAJ ACCT MGR I	361	1.16	35.82
26				KINZ, THOMAS C	A050	01UB3			C/I SPECIALIST II	357	56.64	1,578.08
27				COOK, C B	A050	01UB3			HAJ ACCT MGR I	361	.20	5.27
28				CATH, C W	A050	01UB3			HAJ ACCT MGR I	357	.64	20.08
29				HUNTZ, V H	A050	01UB3			HAJ ACCT MGR I	365	2.32	71.67
30				FERRER, RAMON	A050	01UB3			SR HAJ ACCT MGR	365	1.48	44.59
31				BLOCH, P C	A050	01UB3			HAJ ACCT MGR I	357	14.64	406.26
32				PONITZ, KEITH P	A050	01UB3			HAJ ACCT MGR I	360	53.00	1,493.28
33				THOMSON, MARK A	A050	01UB3			HAJ ACCT MGR I	360	2.56	74.08
34				DIAZ, OSCAR J	A050	01UB3			HAJ ACCT MGR I	361	8.40	238.04
35				ADGER, E A., JR	A050	01UB3			HAJ ACCT MGR I	365	.44	16.72
36				COALING, J H	A050	01UB3			HAJ ACCT MGR I	365	4.64	122.14
37				MAESTRI, HECTOR J	A050	01UB3			HAJ ACCT MGR I	361	1.08	29.99
38				RELIANS, S G	A050	01UB3			SR HAJ ACCT MGR	361	.48	16.10
39				RODRIGUEZ, H G	A050	01UB3			SR HAJ ACCT MGR	365	4.09	141.41
40				OTTO, E B., JR	A050	01UB3			HAJ ACCT MGR I	361	.08	1.92
41				CONEN, A D	T125	05937			GROUNDMAN - SU	361	.08	2.09
42				RUIZ, ARTURO	A050	01UB3			SR POWER COORD	361	.16	4.40
43				CANCIO, EDWARD P	A050	01UB3			HAJ ACCT MGR I	365	.44	12.56
44				YORNETT, PHILIP	A040	01UB4			CUST SVC FIELD SPECIALI	357	.64	15.06

000285

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
9607	CITIES/COMM TES	908440		CAMPBELL, W P	A070	01M06	DIST ENG & OPER PRIN E	360	1.68	51.91
2				CHAPMAN, REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	.08	2.27
3				VAYDA, G F	A050	01U83	MAJ ACCT MGR I	361	.40	12.70
4				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	1.12	40.78
5				CRANE, J L	A050	01U83	MAJ ACCT MGR I	365	.53	17.55
6				REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	365	4.44	111.64
7				LEHR, J C, JR	A050	01U83	MAJ ACCT MGR I	357	2.64	73.36
8				ARTZ, RECTOR	A050	01U83	MAJ ACCT MGR I	365	.22	3.22
9				RISLEY, R B	A060	01U83	C/I SPECIALIST II	360	44.80	1,227.52
10				GONZALEZ, N A, JR	A050	01U83	MAJ ACCT MGR I	361	.28	8.50
11				SIMMONS, J W	A030	01U85	CUST SVC FIELD SPECIALI	357	.32	6.90
12				TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	365	4.00	98.10
13				KHOURY, MICHEL J	A050	01U83	MAJ ACCT MGR I	357	2.32	56.49
14				BLARY, DAVID R	A050	01U83	MAJ ACCT MGR I	365	.28	6.52
15				MODLIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	365	4.44	110.32
16				DAWIDOWSKI, W E, JR	A060	01UJ3	SR MAJ ACCT MGR	360	4.00	118.15
17				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	.00	.00
18				MENBERRY, BILLY H	A050	01U83	MAJ ACCT MGR I	360	13.00	396.83
19				CALLEJA, R A	A060	01U83	C/I SPECIALIST II	361	.52	18.40
20				GERNE, K F, JR	A050	01U83	MAJ ACCT MGR I	357	5.28	165.33
21				HALL, TERRY L	A050	01U83	MAJ ACCT MGR I	360	3.40	89.98
22				TRENDEL, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	.40	9.06
23				OLMICK, BRYAN J	A050	01U83	MAJ ACCT MGR I	365	3.25	82.60
24				PARTIN, LEROY N	A050	01U83	MAJ ACCT MGR I	365	4.45	146.78
25				BLACK, T H	A050	01U83	MAJ ACCT MGR I	361	.51	14.22
26				BARTICK, RONALD B	A060	01U83	C/I SPECIALIST II	085	40.00	1,015.72
27				SMITH, DAVID A	A050	01U83	MAJ ACCT MGR I	357	3.36	85.55
28				BOSTIC, KEDRIC A, JR	A060	01UJ3	SR MAJ ACCT MGR	357	6.04	186.04
29				LLORDA, LARRY	A050	01U83	MAJ ACCT MGR I	361	.30	8.51
30				ROSE, JACK A	A050	01U83	MAJ ACCT MGR I	361	.16	3.85
31				BERNARD, P B	A050	01U83	MAJ ACCT MGR I	365	2.23	59.57
32				ORIA, HARLEN A	A050	01U83	MAJ ACCT MGR I	361	.40	9.81
33										
34	TOTAL ACCOUNT 908440								450.24	12,868.15
35	TOTAL PRGNAME CITIES/COMM TES								450.24	12,868.15
36	TOTAL TRANS DATE 9607								10495.59	254,181.94
37										
38										
39	608 BEE-NEW CONSTRUCTION	908430		DARGENTO, R J	A050	01U83	MAJ ACCT MGR I	361	1.68	44.65
40				BREHAN, JOHN K	A060	01YEC	PROGRAM MGR-C/I	085	32.00	863.24
41				ANDERSON, E A	A030	01U83	MAJ ACCT MGR I	357	9.60	259.32
42				CARLYLE, D F	A060	01UJ3	SR MAJ ACCT MGR	365	1.60	59.05
43				WEBB, C J	A040	01U84	CUST SVC FIELD SPECIALI	361	.20	5.25
44				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	2.28	65.71
45										
46										
47										
48										
49										
50										

000286

FLORIDA POWER AND LIGHT COMPANY
fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHS	PRJ
-----	-----	-----	-----	-----	---	---	-----	---	-----	---
1	9606 BEE-NEW CONSTRUCTION	908430		NILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	5.28	174.
2				CHALKER, R C	A050	01U83	MAJ ACCT MGR I	365	1.30	38.
3				GRILLO, G E	A050	01U83	MAJ ACCT MGR I	365	.95	29.
4				HOPGOOD, M J	A050	01U83	MAJ ACCT MGR I	365	.54	17.
5				EASTERLING, R K	A050	01U83	MAJ ACCT MGR I	357	.84	27.
6				RIBELA, H E	A050	01U83	MAJ ACCT MGR I	365	2.14	51.
7				BASHNEVO, MARIA GENA	A050	01U83	MAJ ACCT MGR I	361	2.56	61.
8				WONBLE, JEFFREY J	A050	01U83	MAJ ACCT MGR I	357	8.48	251.
9				ARCHER, JOHN F, II	A050	01U83	MAJ ACCT MGR I	365	3.94	107.
10				CANN, ANNETTE H	A050	01U83	MAJ ACCT MGR I	360	.09	2.
11				SODGERS, G D	A030	01ATX	REASON BUS FIELD SPEC I	357	2.88	58.
12				WISHARD, M H	A050	01U83	MAJ ACCT MGR I	365	3.62	118.
13				MELLEN, S J	A040	01U84	CUST SVC FIELD SPECIAL I	357	4.11	102.
14				GROUT, E TODD	A050	01U83	MAJ ACCT MGR I	361	.32	9.
15				SALOGN, F W	A050	01U83	MAJ ACCT MGR I	365	1.40	46.
16				GUTIERREZ, J P	A040	01U83	MAJ ACCT MGR II	357	.96	25.
17				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	3.67	119.
18				COPE, L G	A050	01U83	MAJ ACCT MGR I	365	.41	12.
19				KURZ, THOMAS C	A060	01U83	C/I SPECIALIST II	357	2.40	63.
20				COOK, C B	A050	01U83	MAJ ACCT MGR I	361	1.00	26.
21				MUNIZ, V H	A050	01U83	MAJ ACCT MGR I	365	1.50	46.
22				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.88	26.
23				BLOCH, P C	A050	01U83	MAJ ACCT MGR I	357	.72	19.
24				THOMPSON, MARK A	A050	01U83	MAJ ACCT MGR I	360	3.64	105.
25				DIAZ, OSCAR J	A050	01U83	MAJ ACCT MGR I	361	1.02	28.
26				ADGER, E A, JR	A050	01U83	MAJ ACCT MGR I	365	.41	13.
27				RODRIGUEZTRIANA, P	A040	01U84	CUST SVC FIELD SPECIAL I	361	.08	1.
28				MAESTRI, NECTOR J	A050	01U83	MAJ ACCT MGR I	361	-1.18	-32.
29				MELIAND, S G	A060	01UJ3	SR MAJ ACCT MGR	361	-1.04	-30.
30				RODRIGUEZ, M G	A060	01UJ3	SR MAJ ACCT MGR	365	3.00	103.
31				OTTO, E E, JR	A050	01U83	MAJ ACCT MGR I	361	.16	3.
32				COHEN, A D	T125	05937	GROUNDWATER - BU	361	.08	2.
33				SUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	.24	6.
34				CANCIO, EDWARD P	A050	01U83	MAJ ACCT MGR I	365	.07	1.
35				TORRELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIAL I	357	3.18	74.
36				CAMPBELL, W P	A070	01H06	DIST ENG & OPERS PRIN F	360	1.60	69.
37				WYDA, G F	A050	01U83	MAJ ACCT MGR I	361	.62	19.
38				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	2.88	106.
39				CRANE, J L	A050	01U83	MAJ ACCT MGR I	365	.70	23.
40				REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	365	6.07	102.
41				LEHR, J C, JR	A050	01U83	MAJ ACCT MGR I	357	1.64	60.
42				ARTZE, NECTOR	A050	01U83	MAJ ACCT MGR I	365	.16	1.
43				GONZALEZ, H A, JR	A050	01U83	MAJ ACCT MGR I	361	1.12	34.
44				SIMMONS, J W	A030	01U85	CUST SVC FIELD SPECIAL I	357	2.40	51.
45										
46										
47										
48										
49										
50										

000287

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
1	9605 BEE-NEW CONSTRUCTION	908430		TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	.00	.00
2				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.48	11.69
3				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	.12	2.77
4				MOULIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	3.91	96.97
5				GAGER, HERBERT S	A030	01UB5	CUST SVC FIELD SPECIALI	361	.23	5.44
6				NEUBERRY, BILLY N	A050	01UB3	MAJ ACCT MGR I	360	3.00	91.58
7				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	.08	2.86
8				GERME, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	2.28	71.32
9				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	1.50	39.70
10				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	.90	22.87
11				PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	365	3.86	127.35
12				BLACK, T M	A050	01UB3	MAJ ACCT MGR I	361	4.48	144.93
13				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.48	12.22
14				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	.80	22.66
15				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	2.68	72.79
16				ORIA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.00	-1.76
17				HAZEL, HAZELIN, ALFREDA Y	D070	01GCC	FIELD REP I - C/I	361	2.00	38.70
18									148.76	6,203.73
19	TOTAL ACCOUNT 908430								148.76	6,203.73
20	TOTAL PROGRAM BEE-NEW CONSTRUCTION									
21				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	3.36	89.38
22	BEE/BUSINESS ENERGY EVAL 908400			SHEAHAN, JOHN K	A060	01YEC	PROGRAM MGR -C/I	085	128.00	3,452.96
23				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	19.20	518.64
24				CARLYLE, S F	A060	01UJ3	SR MAJ ACCT MGR	365	2.60	95.88
25				WEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	24.00	630.30
26				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	3.56	160.60
27				HILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	10.54	348.35
28				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	3.65	109.23
29				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	7.30	222.95
30				HOPGOOD, M J	A050	01UB3	MAJ ACCT MGR I	365	3.88	128.30
31				WILLIAMS, BRENDA A	A050	01YEC	SR C/I ANALYST	085	67.20	2,082.36
32				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	10.00	197.63
33				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	1.68	55.44
34				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	2.67	59.51
35				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	1.00	23.90
36				BASHNEVO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	5.32	127.68
37				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	.96	28.50
38				ARCHER, JOHN P, II	A050	01UB3	MAJ ACCT MGR I	365	13.69	374.39
39				DAWN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	8.16	216.09
40				BODDERS, G D	A030	01ATK	RESERV BUS FIELD SPEC I	357	5.76	116.28
41				WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	3.60	118.80
42				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	62.22	1,056.03
43				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	16.64	440.85
44										
45										
46										
47										
48										
49										
50										

000288

fpcc.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
1	9608 BEE/BUSINESS ENERGY EVAL	908400		TRANQUILINO, DEAN J	A050	01U83	HAJ ACCT MGR I	365	6.00	150.30
2				MALONE, F W	A050	01U83	HAJ ACCT MGR I	365	2.40	79.20
3				GUTIERREZ, J P	A040	01U83	HAJ ACCT MGR II	357	5.92	154.66
4				LANGLEY, D H	A060	01UJ3	SR HAJ ACCT MGR	365	12.74	414.18
5				COPE, L G	A050	01U83	HAJ ACCT MGR I	361	5.41	167.22
6				MORRISON, BLAKE B	A070	01U83	C/I SPECIALIST I	085	80.00	2,811.00
7				KIMZ, THOMAS C	A050	01U83	C/I SPECIALIST II	357	4.80	127.36
8				COOKE, C B	A050	01U83	HAJ ACCT MGR I	361	2.00	52.70
9				MUNIZ, V H	A050	01U83	HAJ ACCT MGR I	365	11.19	345.14
10				FERRER, RAMON	A060	01UJ3	SR HAJ ACCT MGR	365	7.07	220.40
11				BLOCH, P C	A050	01U83	HAJ ACCT MGR I	357	8.44	234.21
12				THOMPSON, MARK A	A050	01U83	HAJ ACCT MGR I	360	2.80	81.03
13				DIAZ, OSCAR J	A050	01U83	HAJ ACCT MGR I	361	2.04	57.81
14				ADDER, E A, JR	A050	01U83	HAJ ACCT MGR I	365	15.41	506.30
15				BARBER, RICHARD F	A050	01U83	HAJ ACCT MGR I	365	10.00	323.13
16				SCHMITT, KATHY L	A030	01U85	CUST SVC FIELD SPECIALI	360	41.90	806.15
17				RODRIGUEZ-TRIANA, P	A040	01U84	CUST SVC FIELD SPECIALI	361	25.60	618.56
18				MAESTRI, HECTOR J	A050	01U83	HAJ ACCT MGR I	361	-2.36	-65.55
19				MELIAND, S B	A060	01UJ3	SR HAJ ACCT MGR	361	22.92	673.56
20				OTTO, E E, JR	A050	01U83	HAJ ACCT MGR I	361	4.32	103.52
21				COHEN, A D	T125	05937	GROUNDMAN - SU	361	.16	4.19
22				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	.48	13.20
23				CANCIO, EDUARDO P	A050	01U83	HAJ ACCT MGR I	365	.24	6.62
24				TORRELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIALI	357	65.36	1,538.41
25				DOMINGUEZ, GUSTAVO	A070	01U83	C/I SPECIALIST I	085	32.00	1,108.00
26				CAMPBELL, W P	A070	01H06	DIST ENG & OPERS PRIN E	360	8.80	271.92
27				RUESILLO, ALFRED G, JR	A050	01U83	HAJ ACCT MGR I	365	.00	.00
28				OTT, JOHN A	A070	01YEB	SR PRODUCT MANAGER	078	16.00	638.00
29				VAYDA, G F	A050	01U83	HAJ ACCT MGR I	361	1.24	39.37
30				COBB, DAVID G	A060	01UJ3	SR HAJ ACCT MGR	365	7.76	282.57
31				CRANE, J L	A050	01U83	HAJ ACCT MGR I	365	2.42	79.83
32				QUINN, J J	A050	01U83	HAJ ACCT MGR I	365	14.00	373.45
33				REILMAN, LINDA L	A050	01U83	HAJ ACCT MGR I	365	14.10	356.38
34				LENN, J C, JR	A050	01U83	HAJ ACCT MGR I	357	5.88	163.39
35				ARTZE, HECTOR	A050	01U83	HAJ ACCT MGR I	365	.47	6.78
36				GONZALEZ, N A, JR	A050	01U83	HAJ ACCT MGR I	361	2.24	68.02
37				SIMMONS, J W	A030	01U85	CUST SVC FIELD SPECIALI	357	61.30	1,321.02
38				TAYLOR, CLIFFORD, III	A050	01U83	HAJ ACCT MGR I	365	.00	.00
39				KNOX, MICHEL J	A050	01U83	HAJ ACCT MGR I	357	6.96	169.48
40				BLURY, DAVID R	A050	01U83	HAJ ACCT MGR I	365	9.41	219.32
41				WODLIN, JEFFREY	A050	01U83	HAJ ACCT MGR I	365	13.57	336.54
42				DANIELEWSKI, W E, JR	A060	01UJ3	SR HAJ ACCT MGR	360	.80	14.51
43				WHITAKER, D C	A060	01UJ3	SR HAJ ACCT MGR	365	20.00	737.50
44				GADDER, HERBERT B	A030	01U85	CUST SVC FIELD SPECIALI	361	31.60	746.55
45										
46										
47										
48										
49										
50										

000289

fpec.fax
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
9608	BEE/BUSINESS ENERGY EVAL	908400		NEWBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	360	12.00	366.30
2				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	10.16	362.84
3				GEHME, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	4.56	142.79
4				HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	3.00	79.36
5				TRENDL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	77.00	1,744.05
6				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	6.45	163.92
7				PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	365	13.39	441.97
8				BLACK, T H	A050	01UB3	MAJ ACCT MGR I	361	.96	66.77
9				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	32.96	839.74
10				KINARD, MICHAEL A	A030	01UB5	CUST SVC FIELD SPECIALI	360	21.48	998.71
11				CULBREATH, J G	A060	01UB3	SR MAJ ACCT MGR	365	.00	.00
12				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	1.60	45.32
13				BERNARD, P B	A050	01UB3	MAJ ACCT MGR I	365	2.36	60.03
14				ORIA, HARLEN A	A050	01UB3	MAJ ACCT MGR I	361	4.00	103.36
15				AGER, ADER, BRIAN RICHARD	D070	010E4	ENERGY MGT SPEC	810	56.50	1,031.13
16				ALVAR ALVAREZ, G R	D070	010CC	FIELD REP I - C/I	361	30.08	603.64
17				AUGUS AUGUSTO, E H	D080	010CD	SR FIELD REP - C/I	360	16.00	364.00
18				BASTO BASTON, JOHN C	D060	010CB	FIELD REP II - C/I	360	16.00	267.00
19				BER, A BER, ALAN	D070	010CC	FIELD REP I - C/I	360	16.00	320.00
20				BOWEN				450	92.00	1,872.33
21				BOYK, BOYK, IVY B	D060	010K2	LRO COMM/INDUSTRIAL-ASST	357	56.00	1,085.00
22				CANTR CANTRIS, WANDA B	D060	01X1E	ADMINISTRATIVE SPEC	586	.50	7.25
23				CHARN CHARWELL, TERESA J	D050	01X1F	SR ADMINISTRATIVE SPEC	360	6.00	86.47
24				CRABT				360	27.10	667.94
25				DAVIE DAVIES FLICKINGER, MA	D070	010E4	ENERGY MGT SPEC	474	45.75	812.63
26				DONAH DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	56.75	1,163.38
27				ECHEG ECHEGUYEN, C O	D070	010CC	FIELD REP I - C/I	361	29.40	615.56
28				EQUAR EQUARAS, C L	D070	010E4	ENERGY MGT SPEC	810	37.75	790.39
29				FRICK FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	35.00	635.27
30				GAMMO GAMMON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	80.00	1,534.01
31				GONZA GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	71.75	1,476.66
32				GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	32.25	614.36
33				GUTIE GUTIERREZ, J C	D070	010E4	ENERGY MGT SPEC	810	94.25	1,690.61
34				HARRI HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	16.00	293.13
35				HARTL HARTLEY, PATTIE B	D060	010E5	ENERGY MGT CONSULTANT	586	.25	4.86
36				JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	60.00	852.00
37				KNOTT KNOTT, J G	D070	010E4	ENERGY MGT SPEC	220	59.50	1,130.50
38				LACHA LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	92.00	1,926.25
39				LASSE LASSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	2.75	38.91
40				LEWIS LEWIS, JOHN G	D070	010E4	ENERGY MGT SPEC	110	38.25	711.93
41				LIDBY LIDBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	586	3.00	69.68
42				LITTL LITTLETON, HELEN M	D050	01X1F	SR ADMINISTRATIVE SPEC	474	2.75	61.11
43				LOWE, LOWE, E L	D060	010E5	ENERGY MGT CONSULTANT	110	.50	8.83
44				MARTI MARTIN, PHILLIP A	D060	010E5	ENERGY MGT CONSULTANT	450	1.25	16.43
45										
46										
47										
48										
49										
50										

000290

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRNT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	9608 BEE/BUSINESS ENERGY EVAL	908400	NAZEL	NAZELIN, ALFREDA Y	D070	010CC			FIELD REP I - C/I	361	51.48	963.95
2			NCHEA	NCHREAL, M J	D070	010CC			FIELD REP I - C/I	360	52.80	1,106.18
3			NCHUT	NCHUTT, BRIAN R	D070	010E4			ENERGY MGT SPEC	585	16.50	296.96
4			NESSE	NESSE, P J	D070	010E4			ENERGY MGT SPEC	588	18.00	376.87
5			NINS	NINS, THOMAS D	D070	010E4			ENERGY MGT SPEC	588	43.75	893.05
6			MORBY	MORSTADT, BETH D	D060	010E5			ENERGY MGT CONSULTANT	450	1.75	28.33
7			PELL	PELL, GEISNA E	D050	01X1F			SR ADMINISTRATIVE SPEC	450	5.50	76.67
8			PEREZ	PEREZ, R A	D070	010CC			FIELD REP I - C/I	361	13.63	281.20
9			PILGR	PILGRIM, HELEN G	D070	010E4			ENERGY MGT SPEC	810	66.50	1,350.67
10			POMEL	POMELL, JOSEPH E., JR	D060	010E5			ENERGY MGT CONSULTANT	586	19.75	316.77
11			SANDE	SANDERS, KIN K	D050	01X1F			SR ADMINISTRATIVE SPEC	360	8.00	123.20
12			SAVIG	SAVIGE, RICHARD L	D060	010E5			ENERGY MGT CONSULTANT	586	21.00	367.82
13			SCHAA	SCHAAF, KATHRYN A	D060	010E5			ENERGY MGT CONSULTANT	586	1.00	16.62
14			SERRA	SERRANO, CARNELO, JR	D080	010F3			SR LITRO SPECIALIST	085	10.50	358.31
15			SHOOS	SHOOSNITH, PAMELA J	D060	010C8			FIELD REP II - C/I	360	20.30	352.70
16			SUPNE	SUPPERELL, ROBERT A	D060	010E5			ENERGY MGT CONSULTANT	450	.50	9.69
17			THOMA	THOMAS, L H	D060	010E5			ENERGY MGT CONSULTANT	450	3.50	69.79
18			WALKE							450	7.00	98.62
19			WHITE	WHITE, G B	D060	010E5			ENERGY MGT CONSULTANT	110	.00	.00
20			WILES	WILES, SANDRA H	D070	010E4			ENERGY MGT SPEC	588	21.00	365.16
21			WILSO	WILSON, C F., JR	D080	010C0			SR FIELD REP - C/I	357	43.00	978.25
22			WILSON	WILSON, C J	D070	010E4			ENERGY MGT SPEC	588	47.50	982.07
23			WOOTE	WOOTEN, G C., III	D070	010CC			FIELD REP I - C/I	361	69.60	1,453.07
24			WYNN	WYNN, MARK P	D080	010C0			SR FIELD REP - C/I	360	16.00	363.60
25			YOUNG	YOUNGBLOOD, JAMES F.,	D070	010E4			ENERGY MGT SPEC	586	.25	5.23
26												
27	TOTAL ACCOUNT 908400										2806.71	66,095.62
28	TOTAL PROGRAM BEE/BUSINESS ENERGY EVAL										2806.71	66,095.62
29												
30	BUS ON CALL GS LOAD MGMT 587250		RYNNING	RYNNING, J R., JR	A050	01AF7			CALL CTR SUPV I	575	.50	16.68
31			HERRERA	HERRERA, CARMEN R	A040	01AF8			CALL CTR SUPV II	575	2.25	53.04
32			ACOST	ACOSTA, DAVID	D030	010C8			CS GENERALIST III	575	.50	4.06
33			ALSA	ALSADAN, AMEN H	D030	010C8			CS GENERALIST III	575	3.36	29.91
34			BALDI							575	.25	2.03
35			BURRO	BURROWS, URIAL T., II	D030	010C8			CS GENERALIST III	575	.75	7.11
36			CALAN	CALANDRA, ANDY J	D030	010C8			CS GENERALIST III	575	.50	4.06
37			D FAN	D FANA, EDEL LAURA	D040	010C7			CS GENERALIST II	575	3.25	32.35
38			DELGA	DELGADO, HENRY D	D030	010C8			CS GENERALIST III	575	.50	4.66
39			FRAZI							575	.25	2.03
40			GONZA	GONZALEZ, DEYDRE MER	D070	010X5			LEAD CUST SVC REP	575	3.20	69.50
41			GRANT	GRANT, ARCHIBALD A	D040	010C7			CS GENERALIST II	575	3.26	38.78
42			HAMPT	HAMPTON, KELVINA	D030	010C8			CS GENERALIST III	575	.50	4.06
43			HOLME	HOLMES, WILLETTE T	D030	010C8			CS GENERALIST III	575	.50	5.26
44			JENSE	JENSEN, CELIA E	D050	01X1F			SR ADMINISTRATIVE SPEC	575	3.23	50.53
45												
46												
47												
48												
49												
50												

000291

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	---	---	-----	---	-----	-----
1	9608 BUS ON CALL GS LOAD MGMT	587250	MARCO				575	3.10	26.20
2			MARTH MARTH, SHIRLEY A	0030	01X1C	SENIOR OFFICE CLERK	575	3.20	33.40
3			MCCLA MCCLAIR, PAMELA D	0030	010C8	CS GENERALIST III	575	.50	4.52
4			MELGU MELGUZOVSKI, CYNTHIA	0030	010C8	CS GENERALIST III	575	.50	4.76
5			MUSHI MUSHINGTON, THERESA	0030	010C8	CS GENERALIST III	575	3.28	27.84
6			PEREZ PEREZ, OLGA D	0050	010C6	CS GENERALIST I	575	6.37	95.49
7			REGUE REGUERA, JOSE H	0040	010C7	CS GENERALIST II	575	3.12	36.54
8			RIBAO				575	3.20	35.20
9			ROBIN ROBINSON AVANT, H	0040	010C7	CS GENERALIST II	575	.50	7.00
10			RODRI RODRIGUEZ, GRISSEL H	0030	010C8	CS GENERALIST III	575	.50	4.62
11			ROLLE ROLLE, NILASROS H	0040	010C7	CS GENERALIST II	575	2.11	26.78
12			SARRI SARRIA, MARIA C	0040	01X1E	ADMINISTRATIVE SPEC	575	3.20	36.64
13			SOCOR SOCORRO, MAYRA	0040	01X1E	ADMINISTRATIVE SPEC	575	3.20	38.62
14			STEVE STEVENS, KELLY A	0070	010X5	LEAD CUST SVC REP	575	.50	8.38
15			TOMAS				575	.50	4.20
16			TORRE TORREIRA, SANNY	0030	010C8	CS GENERALIST III	575	2.25	18.92
17			WEBB, WEBB, SANDRA C	0040	010C7	CS GENERALIST II	575	3.32	62.57
18			WEBER WEBER, ADRIANA C	0050	010C6	CS GENERALIST I	575	3.20	62.92
19									
20	TOTAL ACCOUNT 587250							65.35	797.24
21									
22		598140	RYNHING, J R., JR	A050	01AF7	CALL CTR SUPV I	575	.50	14.68
23			HERRERA, CARMEN R	A040	01AF8	CALL CTR SUPV II	575	1.50	35.37
24			ACOST ACOSTA, DAVID	0030	010C8	CS GENERALIST III	575	.50	4.06
25			ALSAO ALSADAN, AMER H	0030	010C8	CS GENERALIST III	575	1.63	14.19
26			BALDI				575	.25	2.03
27			BURRO BURROWS, URIAL T., II	0030	010C8	CS GENERALIST III	575	.50	4.06
28			CALAH CALANDRA, ANDY J	0030	010C8	CS GENERALIST III	575	.50	4.06
29			D FAN D FANA, EDEL LAURA	0040	010C7	CS GENERALIST II	575	1.62	14.53
30			FRAZI				575	.25	2.03
31			GONZA GONZALEZ, DEYDRE MER	0070	010X5	LEAD CUST SVC REP	575	1.60	24.79
32			GRANT GRANT, ARCHIBALD A	0040	010C7	CS GENERALIST II	575	1.63	20.12
33			HAMPT HAMPTON, KILVINA	0030	010C8	CS GENERALIST III	575	.25	2.03
34			HOLME HOLMES, VILLETTE T	0030	010C8	CS GENERALIST III	575	.50	5.26
35			JENSE JENSEN, CELIA E	0050	01X1F	SR ADMINISTRATIVE SPEC	575	1.60	26.84
36			MARCO				575	1.55	13.80
37			MARTH MARTH, SHIRLEY A	0030	01X1C	SENIOR OFFICE CLERK	575	1.60	16.60
38			MCCLA MCCLAIR, PAMELA D	0030	010C8	CS GENERALIST III	575	.50	4.52
39			MELGU MELGUZOVSKI, CYNTHIA	0030	010C8	CS GENERALIST III	575	.50	4.76
40			MUSHI MUSHINGTON, THERESA	0030	010C8	CS GENERALIST III	575	1.64	13.91
41			PEREZ PEREZ, OLGA D	0050	010C6	CS GENERALIST I	575	3.15	67.74
42			REGUE REGUERA, JOSE H	0040	010C7	CS GENERALIST II	575	1.54	18.49
43			RIBAO				575	1.60	17.62
44			ROBIN ROBINSON AVANT, H	0040	010C7	CS GENERALIST II	575	.50	7.00
45									
46									
47									
48									
49									
50									

000292

FLORIDA POWER AND LIGHT COMPANY
 fpec.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9608 BUS ON CALL GS LOAD MGMT	598140	RODRIGUEZ, BRISIEL H		D030	010C8	CS GENERALIST III	575	.50	4.62
2			ROLLE ROLLE, HILABROS H		D040	010C7	CS GENERALIST II	575	1.05	12.86
3			SARRI SARRIA, MARIA C		D040	01X1E	ADMINISTRATIVE SPEC	575	1.60	18.21
4			SOCOR SOCORRO, MAYRA		D040	01X1E	ADMINISTRATIVE SPEC	575	1.60	19.22
5			STEVE STEVENS, KELLY A		D070	010K5	LEAD CUST SVC REP	575	.50	8.38
6			TOMAS					575	.50	4.20
7			TORRE TORREIRA, SAPPY		D030	010C8	CS GENERALIST III	575	1.10	10.34
8			WEBB, WEBB, SANDRA C		D040	010C7	CS GENERALIST II	575	1.63	20.57
9			WEBER WEBER, ADRIANA C		D050	010C6	CS GENERALIST I	575	1.60	22.94
10										
11	TOTAL ACCOUNT 598140								35.49	441.72
12										
13		908580						078	.00	-128.00
14			GONZALEZ, J O		A070	01YEU	SR PRODUCT MANAGER	078	16.00	606.20
15			RYNNING, J R., JR		A050	01AF7	CALL CTR SUPV I	575	.50	16.48
16			KERRERA, CARMEN R		A040	01AF8	CALL CTR SUPV II	575	2.25	53.04
17			ACOSTA ACOSTA, DAVID		D030	010C8	CS GENERALIST III	575	.50	4.06
18			AGER, AGER, BRIAN RICHARD		D070	010E4	ENERGY MGT SPEC	810	11.00	200.76
19			ALSAID ALSADAN, AMEEN H		D030	010C8	CS GENERALIST III	575	3.31	28.40
20			ALTIC ALTICE, TRACY H		D060	010E5	ENERGY MGT CONSULTANT	219	6.00	112.73
21			BALDU					575	.25	2.03
22			BURRO BURROWS, URIAL T., II		D030	010C8	CS GENERALIST III	575	.75	7.11
23			CABAL CABALLERO, LAZARO		D040	01XJ6	DUCT SYSTEM SPECIALIST	850	1.50	21.75
24			CALAN CALANDRA, ANDY J		D030	010C8	CS GENERALIST III	575	.50	4.06
25			CANTR CANTRIS, WANDA S		D040	01X1E	ADMINISTRATIVE SPEC	586	.25	3.63
26			D FAN D FANA, EDEL LAURA		D040	010C7	CS GENERALIST II	575	3.25	31.97
27			DELGA DELGADO, MIXARY D		D030	010C8	CS GENERALIST III	575	.50	4.60
28			DOMAN DOMANO, GARY B		D070	010E4	ENERGY MGT SPEC	810	3.25	271.63
29			EGUAR EGUARAS, C L		D070	010E4	ENERGY MGT SPEC	810	10.75	225.08
30			ESPIN ESPINOSA, RAQUEL B		D060	010E5	ENERGY MGT CONSULTANT	864	115.50	1,804.69
31			FRAZI					575	.25	2.03
32			GONZA GONZALEZ, DISTRIB MER		D070	010K5	LEAD CUST SVC REP	575	3.20	49.59
33			GONZALEZ, IOANIA		D070	010E4	ENERGY MGT SPEC	810	8.75	179.81
34			GRAFF GRAFFEO, JOHN		D070	010E4	ENERGY MGT SPEC	810	15.25	290.51
35			GRANT GRANT, ARCHIBALD A		D040	010C7	CS GENERALIST II	575	3.26	39.26
36			HAMPT HAMPTON, KELVINA		D030	010C8	CS GENERALIST III	575	.50	4.06
37			HARRI HARRIS, R F		D070	010E4	ENERGY MGT SPEC	595	31.00	649.07
38			HOLME HOLMES, WILLETTE Y		D030	010C8	CS GENERALIST III	575	.75	9.20
39			JENSE JENSEN, CELIA E		D050	01X1F	SR ADMINISTRATIVE SPEC	575	3.20	69.62
40			LIBBY LIBBY, ROBERTA B		D050	01X1F	SR ADMINISTRATIVE SPEC	588	.25	4.16
41			MARCO					575	3.10	26.68
42			MASTN MASTNI, SHIRLEY A		D030	01X1C	SENIOR OFFICE CLERK	575	3.20	33.40
43			MCCLA MCCLAIN, PAMELA D		D030	010C8	CS GENERALIST III	575	.50	4.52
44			MCHUT MCHUTT, BRIAN R		D070	010E4	ENERGY MGT SPEC	595	1.50	26.82
45										
46										
47										
48										
49										
50										

fpsc.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRIORS	PRANT	
-----	-----	-----	---	----	-----	---	-----	-----	
1	9608 BUS ON CALL GS LOAD MGMT	908580	NELGU	NELQUIZOVSKI, CYNTHIA	0030 010C8	CS GENERALIST III	575	.50	4.76
2			HINS	HINS, THOMAS D	0070 010E4	ENERGY MGT SPEC	588	18.00	367.43
3			HUNTI	HUNTINGTON, THERESA	0030 010C8	CS GENERALIST III	575	3.28	27.84
4			PEREZ	PEREZ, OLGA D	0050 010C6	CS GENERALIST I	575	6.37	95.49
5			POWEL	POWELL, JOSEPH E., JR	0060 010E5	ENERGY MGT CONSULTANT	586	1.00	15.94
6			REGUE	REGUERA, JOSE N	0040 010C7	CS GENERALIST II	575	3.12	36.06
7			RIBAD				575	3.20	36.11
8			ROBIN	ROBINSON AVANT, N	0040 010C7	CS GENERALIST II	575	.50	7.00
9			RODR	RODRIGUEZ, GRISEL N	0030 010C8	CS GENERALIST III	575	.50	4.62
10			ROLLE	ROLLE, NIELAGROS M	0040 010C7	CS GENERALIST II	575	2.11	25.71
11			SAPRI	SARRIA, MARIA C	0040 01X1E	ADMINISTRATIVE SPEC	575	3.20	36.44
12			SAVIC	SAVIGE, RICHARD L	0060 010E5	ENERGY MGT CONSULTANT	586	4.00	99.38
13			SOCOR	SOCORRO, MAYRA	0040 01X1E	ADMINISTRATIVE SPEC	575	2.20	38.62
14			STEVE	STEVENS, KELLY A	0070 010K5	LEAD CUST SVC REP	575	.50	8.38
15			TOMAS				575	.50	4.20
16			TORRE	TORREIRA, SAMY	0030 010C8	CS GENERALIST III	575	2.25	19.52
17			WESS	WESS, SANDRA C	0040 010C7	CS GENERALIST II	575	3.27	169.15
18			WEBER	WEBER, ADRIANA C	0050 010C6	CS GENERALIST I	575	3.20	43.91
19									
20	TOTAL ACCOUNT 908580						321.47		5,679.35
21	TOTAL PROGRAM BUS ON CALL GS LOAD MGMT						422.31		6,918.31
22									
23	C/I A/C CHILLER PM	908160	NELSON	L S	A070 01U83	C/I SPECIALIST I	357	60.00	1,340.50
24			ANDERSON	S A	A050 01U83	MAJ ACCT MGR I	357	3.20	86.44
25			CARLYLE	S F	A060 01UJ3	SR MAJ ACCT MGR	365	1.60	58.97
26			PHILO	MICHAEL C	A060 01UJ3	SR MAJ ACCT MGR	357	.76	21.93
27			HILSON	ANNE F	A060 01UJ3	SR MAJ ACCT MGR	357	1.76	58.04
28			CHALKER	R C	A050 01U83	MAJ ACCT MGR I	365	3.00	89.78
29			GRILLO	S E	A050 01U83	MAJ ACCT MGR I	365	.95	29.04
30			HOPGOOD	M J	A050 01U83	MAJ ACCT MGR I	365	2.54	83.94
31			EASTERLING	R E	A050 01U83	MAJ ACCT MGR I	357	.28	9.24
32			NIEBLA	M E	A050 01U83	MAJ ACCT MGR I	365	8.14	195.82
33			WOMBLE	JEFFREY J	A050 01U83	MAJ ACCT MGR I	357	.16	4.75
34			ARCHER	JOHN F., II	A050 01U83	MAJ ACCT MGR I	365	4.03	110.41
35			SCODERS	S B	A030 01ATX	RESERV BUS FIELD SPEC I	357	.94	19.38
36			VISHARD	M H	A050 01UJ3	MAJ ACCT MGR I	365	3.60	118.80
37			MELLEN	R J	A040 01U84	CUST SVC FIELD SPECIAL I	357	1.37	36.24
38			EROUT	E TODD	A050 01U83	MAJ ACCT MGR I	361	2.00	60.23
39			VIRAMONTANO	DEAN J	A050 01U83	MAJ ACCT MGR I	365	.00	.00
40			NIX	JOHN H	A060 01U83	C/I SPECIALIST II	361	8.20	229.68
41			MALDON	F W	A050 01U83	MAJ ACCT MGR I	365	1.40	46.20
42			OUTIERREZ	J P	A040 01U83	MAJ ACCT MGR II	357	.32	8.34
43			COPE	L G	A050 01U83	MAJ ACCT MGR I	365	.61	12.44
44			GRIZ	THOMAS C	A060 01U83	C/I SPECIALIST II	357	4.80	188.40
45									
46									
47									
48									
49									
50									

000294

fpac.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
.....												
1	9608 C/I A/C CHILLER PGM	908160		NAWIZ, V H	A050	01UB3			HAJ ACCT MGR I	365	1.50	46.13
2				FERRER, RAMON	A050	01UB3			SR HAJ ACCT MGR	365	.88	26.53
3				SCOTT, P C	A050	01UB3			HAJ ACCT MGR I	357	.24	6.66
4				PONTIZ, KEITH P	A050	01UB3			HAJ ACCT MGR I	360	5.00	140.88
5				ADGER, E A., JR	A050	01UB3			HAJ ACCT MGR I	365	.41	13.41
6				BARBER, RICHARD F	A050	01UB3			HAJ ACCT MGR I	365	.00	.00
7				WILLIAMS, S G	A050	01UB3			SR HAJ ACCT MGR	361	2.00	58.78
8				RODRIGUEZ, N G	A050	01UB3			SR HAJ ACCT MGR	365	2.00	68.90
9				CABATO, EDWARD P	A050	01UB3			HAJ ACCT MGR I	365	4.07	114.06
10				YONNELLY, PHILIP	A040	01UB4			CUST SVC FIELD SPECIAL I	357	1.06	24.95
11				COBB, DAVID G	A050	01UB3			SR HAJ ACCT MGR	357	.96	34.96
12				CRANE, J L	A050	01UB3			HAJ ACCT MGR I	365	.70	23.00
13				OUTER, J J	A050	01UB3			HAJ ACCT MGR I	365	.00	.00
14				WESTMAN, LINDA L	A050	01UB3			HAJ ACCT MGR I	365	4.17	105.11
15				LOHR, J C., JR	A050	01UB3			HAJ ACCT MGR I	357	.48	13.34
16				ARYZE, HECTOR	A050	01UB3			HAJ ACCT MGR I	365	.14	1.96
17				RISLEY, R B	A050	01UB3			C/I SPECIALIST II	360	28.80	789.12
18				SIMMONS, J W	A050	01UB3			CUST SVC FIELD SPECIAL I	357	.80	17.24
19				CHISNEY, MICHEL J	A050	01UB3			HAJ ACCT MGR I	357	.16	3.90
20				OLARY, DAVID R	A050	01UB3			HAJ ACCT MGR I	365	.12	2.77
21				ROSLYN, JEFFREY	A050	01UB3			HAJ ACCT MGR I	365	4.00	99.25
22				REDBERRY, BILLY H	A050	01UB3			HAJ ACCT MGR I	360	2.00	61.05
23				GERMAN, K F., JR	A050	01UB3			HAJ ACCT MGR I	357	.76	23.80
24				CHITICK, BRYAN J	A050	01UB3			HAJ ACCT MGR I	365	8.00	203.31
25				MARTIN, LEROY N	A050	01UB3			HAJ ACCT MGR I	365	3.95	130.35
26				MARTIN, RONALD B	A050	01UB3			C/I SPECIALIST II	085	40.00	1,015.72
27				SMITH, DAVID A	A050	01UB3			HAJ ACCT MGR I	357	.16	4.07
28				BERNARD, F B	A050	01UB3			HAJ ACCT MGR I	365	.68	17.29
29				GANNON, R H., JR	0080	010CD			SR FIELD REP - C/I	357	2.00	38.35
30												
31	TOTAL ACCOUNT Y08160										206.52	5,892.07
32	TOTAL PROGRAM C/I A/C CHILLER PGM										206.52	5,892.07
33												
34	C/I BCT PROGRAM	908190		CHALKER, R C	A050	01UB3			HAJ ACCT MGR I	365	5.00	149.63
35				GRILLO, G E	A050	01UB3			HAJ ACCT MGR I	365	.11	3.42
36				HOOGOOD, M J	A050	01UB3			HAJ ACCT MGR I	365	.06	2.12
37				WIEBLA, H E	A050	01UB3			HAJ ACCT MGR I	365	17.02	499.67
38				ARCHER, JOHN F., II	A050	01UB3			HAJ ACCT MGR I	365	.91	24.58
39				TRAMONTANO, DEAN J	A050	01UB3			HAJ ACCT MGR I	365	.00	.00
40				LANGLEY, D R	A050	01UB3			SR HAJ ACCT MGR	365	.92	29.38
41				COPE, L G	A050	01UB3			HAJ ACCT MGR I	365	.05	1.48
42				NAWIZ, V H	A050	01UB3			HAJ ACCT MGR I	365	.18	5.42
43				FERRER, RAMON	A050	01UB3			SR HAJ ACCT MGR	365	.10	3.08
44				ADGER, E A., JR	A050	01UB3			HAJ ACCT MGR I	365	.05	1.58
45												
46												
47												
48												
49												
50												

000295

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	9408 C/I BCI PROGRAM	908190		CANCIO, EDWARD P	A050	01UH3	MAJ ACCT MGR I	365	.01	.22
2				DOMINGUEZ, GUSTAVO	A070	01UH3	C/I SPECIALIST I	085	32.00	1,108.00
3				CRANE, J L	A050	01UH3	MAJ ACCT MGR I	365	.08	3.00
4				GUINN, J J	A050	01UH3	MAJ ACCT MGR I	365	5.00	133.38
5				REILMAN, LINDA I	A050	01UH3	MAJ ACCT MGR I	365	.89	22.69
6				LEWIS, J C, JR	A050	01UH3	MAJ ACCT MGR I	357	3.00	83.36
7				ARTZ, HECTOR	A050	01UH3	MAJ ACCT MGR I	365	.02	-.51
8				BIARY, DAVID R	A050	01UH3	MAJ ACCT MGR I	365	.01	.33
9				MCNIN, JEFFREY	A050	01UH3	MAJ ACCT MGR I	365	.90	22.40
10				PARTIN, LEROY H	A050	01UH3	MAJ ACCT MGR I	365	.90	29.84
11				CHUBBATH, J R	A060	01UH3	SR MAJ ACCT MGR	365	.00	.00
12				BERNARD, F R	A050	01UH3	MAJ ACCT MGR I	365	.08	1.24
13										
14	TOTAL ACCOUNT 908190								67.29	2,034.31
15	TOTAL PROGRAM C/I BCI PROGRAM								67.29	2,034.31
16										
17	C/I BUILDING ENVELOPE	908300		CHALKER, R C	A050	01UH3	MAJ ACCT MGR I	365	11.00	329.18
18				HAYWOOD, DANIEL J	A050	01UH3	MAJ ACCT MGR I	365	.00	.00
19				DASH, ANNETTE M	A050	01UH3	MAJ ACCT MGR I	360	6.00	157.43
20				ORSHY, E TODD	A050	01UH3	MAJ ACCT MGR I	361	2.00	60.23
21				TRANCHAND, DEAN J	A050	01UH3	MAJ ACCT MGR I	365	6.00	150.30
22				BOONE, ALBERTO	A070	01YCC	SR PROG MGR	085	160.00	6,186.00
23				SMITH, KEITH P	A050	01UH3	MAJ ACCT MGR I	360	1.00	28.18
24				COLEMAN, J M	A050	01UH3	MAJ ACCT MGR I	365	2.00	52.65
25				SCHMITZ, KATHY I	A050	01UH3	CHST SVC FIELD SPECIALI	360	21.00	605.06
26				OTTO, E E, JR	A050	01UH3	MAJ ACCT MGR I	361	12.00	287.55
27				MURRILL, ALFRED G, I	A050	01UH3	MAJ ACCT MGR I	365	.00	.00
28				GUINN, J J	A050	01UH3	MAJ ACCT MGR I	365	3.00	80.03
29				SIMMONS, J M	A050	01UH3	CHST SVC FIELD SPECIALI	357	7.00	150.85
30				TAYLOR, CLESCORD, III	A050	01UH3	MAJ ACCT MGR I	365	.00	.00
31				UNITATER, D C	A060	01UH3	SR MAJ ACCT MGR	365	1.10	55.31
32				OLMICK, BRYAN J	A050	01UH3	MAJ ACCT MGR I	365	5.00	127.07
33				CHUBBATH, J R	A060	01UH3	SR MAJ ACCT MGR	365	.00	.00
34				AGER, AGER, BRIAN RICHARD	D070	0106A	ENERGY MGT SPEC	810	1.50	27.38
35				CANTO, CANTO, MARIA R	D060	01X1E	ADMINISTRATIVE SPEC	584	.25	3.63
36				CRANT				360	23.00	601.92
37				CRANE, CHAMBER, KENNETH	D070	0106A	ENERGY MGT SPEC	210	34.50	698.19
38				CHIST, CHIST, J R	D070	0106A	ENERGY MGT SPEC	333	11.00	230.31
39				DANIEL, DANIEL, ELICKINDER, MA	D070	0106A	ENERGY MGT SPEC	474	20.25	359.69
40				ROMAN, ROMAN, GARY R	D070	0106A	ENERGY MGT SPEC	810	.25	5.13
41				SORD, SORD, NANCY E	D060	01X1E	ADMINISTRATIVE SPEC	505	4.00	58.00
42				CRANE, CRANE, JOHN	D070	0106A	ENERGY MGT SPEC	810	8.75	166.69
43				CRECO, CRECO, T A	D060	0106S	ENERGY MGT CONSULTANT	210	20.75	370.13
44				GUINN, GUINN, FRANCISCO	D070	0106A	ENERGY MGT SPEC	333	102.25	1,060.66
45										
46										
47										
48										
49										
50										

000296

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	-----	-----	-----	---	----	---	----	-----	---	-----	-----
1	9608 C/I BUILDING ENVELOPE	908300		HARRI HARRIS, R F	0070	010E4			ENERGY MGT SPEC	595	15.00	314.07
2				HOLK, HOLK, ANITA B	0040	01X1E			ADMINISTRATIVE SPEC	595	1.25	18.13
3				JAMES JAMES, ELISE C	0060	010E5			ENERGY MGT CONSULTANT	219	9.75	172.09
4				JOHNS JOHNSON, BRENDA C	0070	010E4			ENERGY MGT SPEC	400	5.00	102.50
5				KESSL KESSLER, G P	0070	010E4			ENERGY MGT SPEC	595	20.25	382.73
6				LACHA LACHANCE, J F	0070	010E4			ENERGY MGT SPEC	810	5.50	115.15
7				LASSE LASSEN, CHRISTINE L	0050	01X1F			SR ADMINISTRATIVE SPEC	474	2.00	28.30
8				LIBBY LIBBY, ROBERTA B	0050	01X1F			SR ADMINISTRATIVE SPEC	588	3.25	53.83
9				LITTL LITTLETON, HELEN M	0050	01X1F			SR ADMINISTRATIVE SPEC	474	2.00	29.90
10				HAZEL HAZELIN, ALFREDA Y	0070	010CC			FIELD REP I - C/I	361	12.00	232.65
11				MCHAR MCHAR, MARY B	0060	010E5			ENERGY MGT CONSULTANT	333	.50	9.68
12				MCHUT MCHUTT, BRIAN R	0070	010E4			ENERGY MGT SPEC	595	18.75	335.16
13				MENDE MENDEZ, RIGUEL	0060	010E5			ENERGY MGT CONSULTANT	219	20.00	315.51
14				MESSE MESESSER, P J	0070	010E4			ENERGY MGT SPEC	588	6.25	130.86
15				MIMS, MIMS, THOMAS D	0070	010E4			ENERGY MGT SPEC	588	50.25	1,025.73
16				MOJIC MOJICA, JOSEPH L	0060	010E5			ENERGY MGT CONSULTANT	333	12.50	169.06
17				PITER PITERA, S THOMAS	0060	010E5			ENERGY MGT CONSULTANT	595	35.25	543.74
18				POWEL POWELL, JOSEPH E., JR	0060	010E5			ENERGY MGT CONSULTANT	586	22.50	358.60
19				RICE, RICE, JULIE S	0060	010E5			ENERGY MGT CONSULTANT	219	.25	5.50
20				SCHAA SCHAAF, KATHRYN A	0060	010E5			ENERGY MGT CONSULTANT	566	.50	8.20
21				SELL, SELL, GAIL A	0040	01X1E			DUCT SYSTEM SPECIALIST	588	.25	2.68
22				SETTL SETTLEMYER, G W J	0070	010E4			ENERGY MGT SPEC	219	6.75	138.71
23				WILK WILK, SANDRA H	0070	010E4			ENERGY MGT SPEC	588	57.25	995.44
24				WILLE WILLEMS, H A	0070	010E4			ENERGY MGT SPEC	219	4.00	60.60
25				WILCO WILSON, C F., JR	0080	010CD			SR FIELD REP - C/I	357	2.00	45.50
26				WILSON, C J	0070	010E4			ENERGY MGT SPEC	588	24.25	501.37
27				WINFR WINFREY, ROY L	0070	010E4			ENERGY MGT SPEC	595	12.50	251.72
28				YOUNG YOUNG, RICHARD E	0060	010E5			ENERGY MGT CONSULTANT	333	3.50	45.94
29												
30	TOTAL ACCOUNT 908300											
31	TOTAL PRGNAME C/I BUILDING ENVELOPE										817.25	18,742.88
32											817.25	18,742.88
33	C/I EFFICIENT MOTORS PGM 908140			WEBB, C J	A040	010B4			CMET SVC FIELD SPECIALI	361	.20	5.25
34				NIEBLA, N E	A050	010B3			MAJ ACCT MGR I	365	6.00	144.46
35				RODRIGUEZ TRIANA, P	A040	010B4			CMET SVC FIELD SPECIALI	361	.08	1.94
36				RODRIGUEZ, N G	A060	010E4			SR MAJ ACCT MGR	365	1.00	34.49
37				GITT, JOHN A	A070	010E8			SR PRODUCT MANAGER	078	16.00	638.00
38				GUINN, J J	A050	010B3			MAJ ACCT MGR I	365	.00	.00
39				GAGER, HERBERT B	A030	010B5			CMET SVC FIELD SPECIALI	361	.23	5.44
40				AGER, AGER, BRIAN RICHARD	0070	010E4			ENERGY MGT SPEC	810	19.50	355.88
41				JOHNS JOHNSON, BRENDA C	0070	010E4			ENERGY MGT SPEC	450	.50	10.25
42				LIBBY LIBBY, ROBERTA B	0050	01X1F			SR ADMINISTRATIVE SPEC	588	.25	4.14
43				PELL, PELL, GRISHA E	0050	01X1F			SR ADMINISTRATIVE SPEC	450	.25	3.39
44				SCHAA SCHAAF, KATHRYN A	0060	010E5			ENERGY MGT CONSULTANT	586	.50	8.20
45												
46												
47												
48												
49												
50												

000297

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT	
-----	-----	-----	---	---	-----	---	-----	-----	
19608	C/I EFFICIENT MOTORS PGM	908140	THOMAS, L H	0050	010E5	ENERGY MGT CONSULTANT	450	.25	3.56
2			WALKE				450	.25	3.52
3			WILSON, C J	0070	010E4	ENERGY MGT SPEC	588	9.50	196.41
4									
5	TOTAL ACCOUNT 908140								
6	TOTAL PROGRAM C/I EFFICIENT MOTORS PGM						54.51	1,414.93	
7							54.51	1,414.93	
8	C/I EFFICIENT LIGHTING	908170	DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	39.08	1,039.53
9			MENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	360	24.00	602.10
10			ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	12.80	345.76
11			CARLYLE, B F	A060	01UB3	SR MAJ ACCT MGR	365	3.60	132.75
12			WEBB, C J	A060	01UB4	CUST SVC FIELD SPECIAL I	361	33.60	882.42
13			PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	23.54	679.12
14			WILSON, ANNE P	A060	01UB3	SR MAJ ACCT MGR	357	7.04	232.72
15			CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	19.65	587.99
16			GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	15.92	485.96
17			HOPWOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	10.24	337.92
18			SUCCIARELLI, DONALD	A050	01UB5	CUST SVC FIELD SPECIAL I	360	80.50	1,999.87
19			EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	1.12	36.96
20			NIEBLA, N E	A050	01UB3	MAJ ACCT MGR I	365	15.56	374.61
21			HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	.00	.00
22			RASHLEY, MARIA GEM	A050	01UB3	MAJ ACCT MGR I	361	15.36	368.07
23			WHEBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	2.64	78.39
24			ASCHER, JOHN P, II	A050	01UB3	MAJ ACCT MGR I	365	12.15	330.64
25			DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	2.40	60.75
26			DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	16.16	371.52
27			SODERS, G D	A050	01ATX	BRESEN RUN FIELD SPEC I	357	95.84	1,934.77
28			WISHARD, V H	A050	01UB3	MAJ ACCT MGR I	365	13.60	448.80
29			WELLEN, R J	A060	01UB4	CUST SVC FIELD SPECIAL I	357	39.96	1,000.00
30			GRUNT, E YOOD	A050	01UB3	MAJ ACCT MGR I	361	25.92	780.52
31			TRANQUARO, DEAN J	A050	01UB3	MAJ ACCT MGR I	365	1.00	25.05
32			BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	365	12.40	409.20
33			OUTIERREZ, J P	A060	01UB3	MAJ ACCT MGR II	357	1.28	33.44
34			LANGLEY, D R	A060	01UB3	SR MAJ ACCT MGR	365	10.03	326.09
35			COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	16.68	453.25
36			KINZ, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	3.20	88.90
37			COOK, C R	A050	01UB3	MAJ ACCT MGR I	361	6.00	158.10
38			REALEY, W A	A060	01UB3	C/I SPECIALIST II	360	19.20	519.84
39			CAIN, C W	A050	01UB3	MAJ ACCT MGR I	357	2.00	62.75
40			MUNIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	6.16	189.96
41			FERRER, RANON	A060	01UB3	SR MAJ ACCT MGR	365	8.36	268.15
42			BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	6.96	137.64
43			RONITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	2.00	56.34
44			TRONCHON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	7.20	208.33
45									
46									
47									
48									
49									
50									

000298

fpec.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRGRS	PRANT
1	9608 C/I EFFICIENT LIGHTING	908170	DIAZ, OSCAR J	A050	01U83	MAJ ACCT MGR I	361	22.12	626.83
2			ADGER, E A., JR	A050	01U83	MAJ ACCT MGR I	365	1.68	55.23
3			COMLING, J H	A050	01U83	MAJ ACCT MGR I	365	9.07	236.94
4			BARNER, RICHARD P	A050	01U83	MAJ ACCT MGR I	365	2.00	64.62
5			LIPINSKI, THOMAS H	A040	01M87	DISTR SYS ANALYST I	360	20.00	469.32
6			BOHNITT, KATHY L	A030	01U85	CUST SVC FIELD SPECIALI	360	19.00	366.47
7			RODRIGUEZ TRIANA, P	A040	01U84	CUST SVC FIELD SPECIALI	361	18.84	455.22
8			LLERA, R A	A040	01U84	CUST SVC FIELD SPECIALI	361	160.00	3,798.00
9			MAESTRI, NECTOR J	A050	01U83	MAJ ACCT MGR I	361	31.92	886.58
10			MELIANG, S G	A060	01UJ3	SR MAJ ACCT MGR	361	-1.24	-36.44
11			RODRIGUEZ, N E	A060	01UJ3	SR MAJ ACCT MGR	365	14.00	482.82
12			OTTO, E E., JR	A050	01U83	MAJ ACCT MGR I	361	13.96	334.52
13			COHEN, A D	T125	05937	GROUNDMAN - SJ	361	4.48	117.26
14			RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	3.44	94.60
15			CANCIO, EDWARD P	A050	01U83	MAJ ACCT MGR I	365	6.28	176.08
16			TORNELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIALI	357	27.24	641.13
17			CAMPBELL, W P	A070	01M86	DIST ENG & OPERS PRIN E	360	8.96	276.88
18			KELLY, WINTON E., JR	A050	01U83	MAJ ACCT MGR I	360	23.70	579.16
19			MUSTILLO, ALFRED G., J	A050	01U83	MAJ ACCT MGR I	365	.00	.00
20			VAYDA, S F	A050	01U83	MAJ ACCT MGR I	361	9.72	308.61
21			COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	365	5.84	212.62
22			CRANE, J L	A050	01U83	MAJ ACCT MGR I	365	2.87	94.71
23			GUINN, J J	A050	01U83	MAJ ACCT MGR I	365	1.00	26.68
24			REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	365	16.64	420.40
25			LEHR, J C., JR	A050	01U83	MAJ ACCT MGR I	357	1.92	53.34
26			ARTZE, NECTOR	A050	01U83	MAJ ACCT MGR I	365	8.56	202.34
27			GONZALEZ, N A., JR	A050	01U83	MAJ ACCT MGR I	361	6.72	204.04
28			LYERLY-JENNETTE, SUSAN	A050	01U83	MAJ ACCT MGR I	360	24.00	571.90
29			GANS, O E	A060	01TY8	PRODUCT MANAGER	085	160.00	4,484.01
30			GARDNER, R LANCE	A050	01U83	C/I SPECIALIST II	360	23.40	551.93
31			SIMMONS, J W	A030	01U85	CUST SVC FIELD SPECIALI	357	18.20	392.21
32			TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	365	8.50	208.46
33			LAMELAS, JORGE J	A040	01U84	CUST SVC FIELD SPECIALI	360	40.00	975.00
34			WRIGHT, JOCELYN H	A040	01U84	CUST SVC FIELD SPECIALI	360	24.00	585.10
35			KHOURY, MICHEL J	A050	01U83	MAJ ACCT MGR I	357	4.64	112.98
36			BLARY, DAVID R	A050	01U83	MAJ ACCT MGR I	365	29.49	687.12
37			WODLIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	365	12.01	297.80
38			DANIELEWSKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	10.80	309.89
39			WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	.00	.00
40			GAGER, HERBERT B	A050	01U85	CUST SVC FIELD SPECIALI	361	34.29	857.36
41			HEMBERRY, GILLY H	A050	01U83	MAJ ACCT MGR I	360	18.00	549.66
42			CALLEJA, R A	A060	01U83	C/I SPECIALIST II	361	26.48	943.67
43			GERWE, K F., JR	A050	01U83	MAJ ACCT MGR I	357	4.04	124.65
44			HALL, TERRY L	A050	01U83	MAJ ACCT MGR I	360	14.50	383.71

000299

FLORIDA POWER AND LIGHT COMPANY
fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY	JOB	JOB DESCRIPTION	LOC	PS	PRMT
-----	-----	-----	-----	GRD	CODE	-----	---	-----	-----
19608	C/I EFFICIENT LIGHTING	908170	TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	22.00	498.30
2			OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	33.45	850.02
3			PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	365	1.80	59.37
4			BLACK, T H	A050	01UB3	MAJ ACCT MGR I	361	33.88	1,064.83
5			SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.64	16.30
6			CULBREATH, J G	A060	01UJ3	SR MAJ ACCT MGR	365	3.00	92.82
7			LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	4.80	135.96
8			BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	46.80	1,292.22
9			ORLA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	8.00	203.20
10			AGER, AGER, BRIAN RICHARD	D070	010E4	ENERGY MGT SPEC	810	12.00	219.01
11			AGNEW AGNEW, P D	D070	010E4	ENERGY MGT SPEC	586	3.00	53.14
12			ALVAR ALVAREZ, G R	D070	010CC	FIELD REP I - C/I	361	17.55	351.32
13			AUDUS AUGUSTO, E H	D080	010CD	SR FIELD REP - C/I	360	24.00	546.00
14			BASTO BASTON, JOHN C	D060	010CB	FIELD REP II - C/I	360	16.00	247.00
15			BER, A BER, ALAN	D070	010CC	FIELD REP I - C/I	360	24.00	480.00
16			BOYK, BOYK, IVY B	D060	010K2	LRG COMM/INDUSTRIAL-ASST	357	1.00	19.38
17			CANTR CANTRIS, WANDA B	D040	01X1E	ADMINISTRATIVE SPEC	586	.25	3.63
18			CRABT				360	23.60	406.78
19			DAVIE DAVIES FLICKINGER, BA	D070	010E4	ENERGY MGT SPEC	474	12.75	226.67
20			DONAN DONANO, GARY B	D070	010E4	ENERGY MGT SPEC	810	10.75	220.38
21			ECHES ECHDOYER, C O	D070	010CC	FIELD REP I - C/I	361	3.60	75.37
22			EGUAR EGUARAS, C L	D070	010E4	ENERGY MGT SPEC	810	.25	5.23
23			FRICK FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	2.70	48.93
24			GONZA GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	19.00	390.65
25			GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	13.50	257.18
26			JONES JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	2.00	42.60
27			LACHA LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	1.00	20.96
28			LASSE LASSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.00	16.16
29			LEWIS LEWIS, JOHN G	D070	010E4	ENERGY MGT SPEC	110	14.00	260.58
30			LISBY LISBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	2.25	37.26
31			LITTL LITTLETON, HELEN H	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.25	18.69
32			HAZEL HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	29.68	571.54
33			HCHUT HCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	56.00	1,001.00
34			HESSE HESSER, P J	D070	010E4	ENERGY MGT SPEC	588	3.25	68.05
35			HINS, HINS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	36.25	739.95
36			PEREZ PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	77.62	1,625.16
37			POWEL POWELL, JOSEPH E., JR	D060	010E5	ENERGY MGT COMBATANT	586	21.25	338.67
38			SANDE SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	16.00	266.60
39			SHOOS SHODDITH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	23.10	601.36
40			WHITE WHITE, G B	D060	010E5	ENERGY MGT COMBATANT	110	.00	.00
41			WILES WILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	2.00	34.78
42			WILSO WILSON, C F., JR	D080	010CD	SR FIELD REP - C/I	357	6.00	91.00
43			WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	42.00	868.35
44			WOOTE WOOTEN, G C., III	D070	010CC	FIELD REP I - C/I	361	3.60	75.38
45									
46									
47									
48									
49									
50									

000300

fpac.fex

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB GRD CODE JOB DESCRIPTION	LOC	PRHRS	PRMT	
9663 C/I EFFICIENT LIGHTING	908170 WYNN, WYNN, MARK P	0000 01000 SR FIELD REP - C/I	360	24.00	545.40	
*TOTAL ACCOUNT 908170				2198.52	53,586.30	
*TOTAL PROGRAM C/I EFFICIENT LIGHTING				2198.52	53,586.30	
C/I HIGH EFFIC DX A/C	908150	NELSON, L S	A070 01003 C/I SPECIALIST I	357	40.00	1,340.50
		DARGENTO, R J	A050 01003 MAJ ACCT MGR I	361	.84	28.34
		HENDEZ, SUSAN BALL	A050 01003 MAJ ACCT MGR I	360	9.60	240.84
		ANDERSON, E A	A050 01003 MAJ ACCT MGR I	357	4.80	119.88
		CARLYLE, S F	A060 01003 SR MAJ ACCT MGR	365	1.60	59.00
		MESO, C J	A040 01004 CUST SVC FIELD SPECIAL I	361	14.60	383.43
		PHILO, MICHAEL C	A060 01003 SR MAJ ACCT MGR	357	1.14	32.89
		NILSON, ANNE F	A060 01003 SR MAJ ACCT MGR	357	4.64	153.07
		CHALKER, R C	A050 01003 MAJ ACCT MGR I	365	8.00	239.41
		GRILLO, G E	A050 01003 MAJ ACCT MGR I	365	1.74	52.99
		HOPGOOD, V J	A050 01003 MAJ ACCT MGR I	365	7.00	230.74
		EASTERLING, R K	A050 01003 MAJ ACCT MGR I	357	.42	13.86
		NIEBLA, H E	A050 01003 MAJ ACCT MGR I	365	5.25	126.35
		HAYWOOD, DANIEL J	A050 01003 MAJ ACCT MGR I	365	.00	.00
		BASHUEVO, MARIA GONZA	A050 01003 MAJ ACCT MGR I	361	1.28	31.07
		WONBLE, JEFFREY J	A050 01003 MAJ ACCT MGR I	357	.24	7.12
		ARCHER, JOHN F., II	A050 01003 MAJ ACCT MGR I	365	7.24	197.98
		DANIEL, JOHN H	A050 01003 MAJ ACCT MGR I	360	.96	24.30
		DANN, ANNETTE H	A050 01003 MAJ ACCT MGR I	360	3.00	78.71
		SODDERS, G D	A030 01004 RESERVE BUS FIELD SPEC I	357	21.44	432.82
		WISHARD, W H	A050 01003 MAJ ACCT MGR I	365	3.60	118.80
		WELLEN, R J	A040 01004 CUST SVC FIELD SPECIAL I	357	2.06	51.41
		GROUT, E TODD	A050 01003 MAJ ACCT MGR I	361	.16	4.81
		RIX, JOHN H	A060 01003 C/I SPECIALIST II	361	16.20	453.81
		BALOGH, F W	A050 01003 MAJ ACCT MGR I	365	1.40	46.20
		GUTIERREZ, J P	A040 01003 MAJ ACCT MGR II	357	.48	12.54
		LANGLEY, D R	A060 01003 SR MAJ ACCT MGR	365	6.74	219.02
		COPE, L G	A050 01003 MAJ ACCT MGR I	361	8.75	249.97
		GAZ, THOMAS C	A060 01003 C/I SPECIALIST II	357	7.20	199.24
		COOKE, C B	A050 01003 MAJ ACCT MGR I	361	.50	13.18
		BESLEY, W A	A060 01003 C/I SPECIALIST II	360	9.60	259.92
		HUNIZ, V H	A050 01003 MAJ ACCT MGR I	365	2.73	84.13
		FERRER, RAMON	A060 01003 SR MAJ ACCT MGR	365	1.61	48.38
		BLOCK, P C	A050 01003 MAJ ACCT MGR I	357	.36	9.99
		DIAZ, OSCAR J	A050 01003 MAJ ACCT MGR I	361	.51	14.46
		ADGER, E A., JR	A050 01003 MAJ ACCT MGR I	365	.75	24.46
		COALING, J H	A050 01003 MAJ ACCT MGR I	357	1.00	26.33
		SCHMITT, KATHY L	A030 01005 CUST SVC FIELD SPECIAL I	360	2.90	55.94
		RODRIGUEZTRIANA, P	A040 01004 CUST SVC FIELD SPECIAL I	361	3.44	83.13

000301

fpcc.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRIHRS	PRANT
-----	-----	-----	---	----	-----	---	-----	-----
9606	C/I HIGH EFFIC DX A/C	908190	MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	-16.39
2			MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	-15.28
3			RODRIGUEZ, H G	A060	01UJ3	SR MAJ ACCT MGR	365	413.85
4			OTTO, S E., JR	A050	01UB3	MAJ ACCT MGR I	361	1.92
5			CORREN, A D	T125	05937	GROUNDMAN - SU	361	1.05
6			RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	3.30
7			CANCIO, EDWARD P	A050	01UB3	MAJ ACCT MGR I	365	3.48
8			TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	60.97
9			KELLY, WINTON E., JR	A050	01UB3	MAJ ACCT MGR I	360	231.68
10			VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	9.85
11			COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	357	52.44
12			CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	41.94
13			QUINN, J J	A050	01UB3	MAJ ACCT MGR I	365	53.35
14			REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	85.96
15			LEHR, J C., JR	A050	01UB3	MAJ ACCT MGR I	357	20.01
16			ARTZ, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	3.56
17			RISLEY, R B	A060	01UK3	C/I SPECIALIST II	360	263.04
18			GONZALEZ, N A., JR	A050	01UB3	MAJ ACCT MGR I	361	108.10
19			LYERLY-JENNETTE, SUSAN	A050	01UB3	MAJ ACCT MGR I	360	228.76
20			GARDNER, R LANCE	A060	01UK3	C/I SPECIALIST II	360	220.78
21			SIMMONS, J W	A030	01UB5	CUST SVC FIELD SPECIALI	357	25.86
22			TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	.00
23			LAMELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	390.00
24			WRIGHT, JOCELYN H	A040	01UB4	CUST SVC FIELD SPECIALI	360	234.04
25			KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	5.84
26			BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	363	5.06
27			HODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	177.96
28			DANIELEWSKI, W E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	7.26
29			GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	97.80
30			MINIBERRY, BILLY H	A050	01UB3	MAJ ACCT MGR I	360	213.68
31			CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	144.28
32			GERME, K F., JR	A050	01UB3	MAJ ACCT MGR I	357	35.71
33			HALL, TERRY L	A050	01UB3	MAJ ACCT MGR I	360	26.66
34			TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	22.65
35			OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	101.66
36			PARTIN, LEROY H	A050	01UB3	MAJ ACCT MGR I	365	233.72
37			PRIETO, ROSA NOYO	A050	01A23	FIELD REP SUPV II	810	-155.36
38			BLACK, T H	A050	01UB3	MAJ ACCT MGR I	361	16.69
39			BARTWICK, RONALD B	A060	01UK3	C/I SPECIALIST II	085	609.62
40			SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	6.11
41			LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	126.63
42			BERHANE, F B	A050	01UB3	MAJ ACCT MGR I	365	31.55
43			AGER, AGER, BRIAN RICHARD	D070	01Q64	ENERGY MGT SPEC	810	401.50
44			AGUIA AGUIAR, NORTENCIA E	D040	01X16	ADMINISTRATIVE SPEC	854	21.17
45								
46								
47								
48								
49								
50								

000302

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPLS NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9608 C/I HIGH EFFIC DX A/C	908150	ALVAR ALVAREZ, G R	0070	010CC	FIELD REP I - C/I	361	14.45	294.51
2			AUGUS AUGUSTO, E N	0080	010CB	SR FIELD REP - C/I	360	16.00	364.00
3			BASTO BASTON, JOHN C	0080	010CB	FIELD REP II - C/I	360	24.00	370.50
4			BEN, A BEN, ALAN	0070	010CC	FIELD REP I - C/I	360	16.00	320.00
5			BOONE BOONE, W H	0070	010E4	ENERGY MGT SPEC	864	11.75	246.02
6			CANOE CANOEAS, J A	0070	010E4	ENERGY MGT SPEC	810	.00	-1.02
7			CARR, CARL, ORLANDO	0070	010E4	ENERGY MGT SPEC	810	.00	.00
8			CARYE CARYEN, BLONDEN	0080	010E5	ENERGY MGT CONSULTANT	720	3.50	67.75
9			CEMI CEMLIS, KATHLEEN B	0040	01X1E	ADMINISTRATIVE SPEC	854	7.25	105.17
10			CHAST				360	21.65	369.90
11			CHAVE CHAVEN, K HERBETH	0070	010E4	ENERGY MGT SPEC	219	22.50	455.34
12			CROZ, CROZ, J N	0060	010E5	ENERGY MGT CONSULTANT	864	14.00	223.83
13			CUBAS CUBAS, ARMANDO J	0040	01X1E	ADMINISTRATIVE SPEC	854	7.00	93.19
14			DOMAN DOMANO, GARY B	0070	010E4	ENERGY MGT SPEC	810	1.00	20.50
15			ECHES ECHESOTEN, C O	0070	010CC	FIELD REP I - C/I	361	.40	8.38
16			FORD, FORD, KAREY E	0040	01X1E	ADMINISTRATIVE SPEC	595	1.00	14.50
17			FRICK FRICKE, PEGGY C	0070	010CC	FIELD REP I - C/I	361	.30	5.43
18			GONZA GONZALEZ, ISANTIA	0070	010E4	ENERGY MGT SPEC	810	6.50	133.58
19			GRUFF GRUFFEO, JOHN	0070	010E4	ENERGY MGT SPEC	810	17.75	338.14
20			GRECO GRECO, Y A	0060	010E5	ENERGY MGT CONSULTANT	219	23.75	423.64
21			GUTIE GUTIERREZ, J C	0070	010E4	ENERGY MGT SPEC	810	.32	7.67
22			HARLE HARLEY, LESLIE A	0060	010E5	ENERGY MGT CONSULTANT	720	4.25	70.95
23			HERNA HERNANDEZ, BETSY B	0040	01X1E	ADMINISTRATIVE SPEC	854	92.25	1,337.63
24			HOKK, HOKK, ARIYA B	0040	01X1E	ADMINISTRATIVE SPEC	595	1.00	14.50
25			INGER INGERSOLL, WILLIAM J	0070	010E4	ENERGY MGT SPEC	810	.00	-1.14
26			JAMES JAMES, ELISE C	0060	010E5	ENERGY MGT CONSULTANT	219	35.50	626.58
27			JONES JONES, DONALD E	0080	010CD	SR FIELD REP - C/I	360	5.00	106.50
28			JONES, E J	0050	01XJ7	SR DUCT SYSTEM SPECIALI	219	1.50	24.41
29			JUNE,				854	7.00	101.41
30			KESUL KESULER, G P	0070	010E4	ENERGY MGT SPEC	595	10.50	198.45
31			LITBY LITBY, ROBERTA B	0050	01X1F	SR ADMINISTRATIVE SPEC	588	.75	12.42
32			HAZEL HAZELIN, ALFREDA Y	0070	010CC	FIELD REP I - C/I	361	.22	4.26
33			HCHUT HCHUT, BRIAN R	0070	010E4	ENERGY MGT SPEC	595	34.00	607.75
34			HEALI HEALICK, HAROLD E	0070	010E4	ENERGY MGT SPEC	720	40.00	737.00
35			HENDE HENDEZ, NIGUEL	0060	010E5	ENERGY MGT CONSULTANT	219	11.00	173.53
36			HINS, HINS, THOMAS D	0070	010E4	ENERGY MGT SPEC	588	2.25	45.93
37			NAVAR NAVARRO, VIVIAN A	0050	01X1F	SR ADMINISTRATIVE SPEC	854	1.00	16.44
38			NELSO NELSON, KELLY J	0040	01X1E	ADMINISTRATIVE SPEC	137	5.25	67.99
39			PEREZ PEREZ, R A	0070	010CC	FIELD REP I - C/I	361	.18	3.77
40			PILOR PILORIN, HELEN B	0070	010E4	ENERGY MGT SPEC	810	.00	-2.95
41			PITER PITERA, S THOMAS	0060	010E5	ENERGY MGT CONSULTANT	595	17.75	273.79
42			POREL POMELL, JOSEPH E., JR	0060	010E5	ENERGY MGT CONSULTANT	586	13.25	211.17
43			RITCH RITCHARDSON, N P	0070	010E4	ENERGY MGT SPEC	810	.00	.00
44			ROONE ROONEY, JACQUELINE	0070	010E4	ENERGY MGT SPEC	810	.00	.00
45									
46									
47									
48									
49									
50									

000303

FLORIDA POWER AND LIGHT COMPANY
 fpec.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	---	---	---	-----	---	-----	-----
1	9608 C/I HIGH EFFIC DX A/C	908150	SAVIG	SAVIG, RICHARD L	D060	010E5			ENERGY MGT CONSULTANT	586	4.25	70.40
2			SCALL	SCALLAN, SHERRY E	D060	010E5			ENERGY MGT CONSULTANT	720	11.75	182.57
3			SETTL	SETTLENYRE, G W J	D070	010E4			ENERGY MGT SPEC	219	3.00	61.65
4			SELPA	SELPAUL, KATHLEEN A	D040	01X1E			ADMINISTRATIVE SPEC	854	5.75	70.65
5			SHOOS	SHOOSHITH, PAMELA J	D060	010C8			FIELD REP II - C/I	360	2.00	34.76
6			TORNE	TORNELLI, ANNETTE L	D040	01X1E			ADMINISTRATIVE SPEC	137	13.75	161.56
7			WALLA	WALLACE, NICHELE	D040	01X1E			ADMINISTRATIVE SPEC	595	10.25	125.95
8			WILLE	WILLERS, R A	D070	010E4			ENERGY MGT SPEC	219	8.00	111.20
9			WILLI	VILLIAMS, R P	D060	010E5			ENERGY MGT CONSULTANT	219	.00	.00
10			WILSO	WILSON, C J	D070	010E4			ENERGY MGT SPEC	588	17.50	361.82
11			WINFR	VINFREY, ROY L	D070	010E4			ENERGY MGT SPEC	595	12.50	251.72
12			WOOTE	MOOTE, G C, III	D070	010CC			FIELD REP I - C/I	361	.40	8.35
13			WYANT	WYANT, F E	D070	010E4			ENERGY MGT SPEC	810	.00	.00
14			WYNN	WYNN, MARK P	D080	010CD			SR FIELD REP - C/I	360	16.00	363.60
15												
16	TOTAL ACCOUNT 908150										977.06	20,648.02
17	TOTAL PRGNAME C/I HIGH EFFIC DX A/C										977.06	20,648.02
18												
19	C/I HVAC	908590	CHALKER, R C		A050	01UB3			MAJ ACCT MGR I	365	2.00	59.85
20			BUCCIARELLI, DOUGLAS		A050	01UB5			CHIEF SVC FIELD SPECIALI	360	10.00	197.63
21			HAYWOOD, DANIEL J		A050	01UB3			MAJ ACCT MGR I	365	2.00	67.98
22			WONBLE, JEFFREY J		A050	01UB3			MAJ ACCT MGR I	357	10.00	296.88
23			DANN, ANNETTE M		A050	01UB3			MAJ ACCT MGR I	360	10.00	287.13
24			TRANONTANO, DEAN J		A050	01UB3			MAJ ACCT MGR I	365	.00	.00
25			KUNZ, THOMAS C		A060	01UK3			C/I SPECIALIST II	357	8.00	223.20
26			FERRER, RAHON		A060	01UJ3			SR MAJ ACCT MGR	355	13.00	416.98
27			BLOCH, P C		A050	01UB3			MAJ ACCT MGR I	357	9.00	249.75
28			THOMSON, MARK A		A050	01UB3			MAJ ACCT MGR I	360	26.00	732.37
29			BARBER, RICHARD F		A050	01UB3			MAJ ACCT MGR I	365	12.00	327.76
30			OTTO, E E, JR		A050	01UB3			MAJ ACCT MGR I	361	3.00	71.89
31			CAMPBELL, W P		A070	01N06			DIST ENG & OPER PRIN E	360	14.00	432.60
32			RUBBILLO, ALFRED G, J		A050	01UB3			MAJ ACCT MGR I	365	.00	.00
33			BLARY, DAVID R		A050	01UB3			MAJ ACCT MGR I	365	2.00	66.60
34			GAGER, HERBERT B		A070	01UB5			CHIEF SVC FIELD SPECIALI	361	1.00	23.63
35			OLWICK, BRYAN J		A050	01UB3			MAJ ACCT MGR I	365	7.00	177.89
36			BARTHICK, RONALD B		A060	01UK3			C/I SPECIALIST II	085	8.00	203.16
37			CULBREATH, J G		A060	01UJ3			SR MAJ ACCT MGR	365	1.00	30.96
38			WILSO	WILSON, C F, JR	D080	010CD			SR FIELD REP - C/I	357	2.00	65.50
39												
40	TOTAL ACCOUNT 908590										160.00	4,451.72
41	TOTAL PRGNAME C/I HVAC										160.00	4,451.72
42												
43	C/I LOAD CONTROL	908530	DARGENTO, R J		A050	01UB3			MAJ ACCT MGR I	361	4.20	111.72
44			HENDEZ, SUSAN BALL		A050	01UB3			MAJ ACCT MGR I	360	6.60	160.56
45												
46												
47												
48												
49												
50												

000304

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
19608	C/I LOAD CONTROL	908530		ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	4.80	129.66
2				CARLYLE, B F	A060	01UJ3	SR MAJ ACCT MGR	365	3.00	110.63
3				WISS, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	.80	21.01
4				PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	38.64	1,114.77
5				NILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	2.64	87.09
6				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	7.00	209.48
7				GRILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	8.85	270.09
8				HOOGOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	1.06	34.84
9				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	357	2.42	79.96
10				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	21.26	511.94
11				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	7.00	167.91
12				BASHNEVO, MARIA GENA	A050	01UB3	MAJ ACCT MGR I	361	6.40	153.36
13				MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	.24	7.12
14				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	6.68	182.28
15				DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	.64	16.19
16				PAHN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	3.00	78.72
17				SODDERS, G D	A030	01ATX	PERISH BVR FIELD SPEC I	357	1.44	29.07
18				WISHARD, V H	A050	01UB3	MAJ ACCT MGR I	365	10.00	330.00
19				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	2.06	51.61
20				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	1.80	54.20
21				TRANMONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	365	.00	.00
22				BALON, F W	A050	01UB3	MAJ ACCT MGR I	365	12.00	396.00
23				PLASENCIA, ERNESTO	A060	01YEC	PROGRAM MGR-C/I	013	160.00	5,118.00
24				GUTIERREZ, J P	A040	01UC3	MAJ ACCT MGR II	357	.48	12.54
25				LANGLEY, D R	A060	01UJ3	SR MAJ ACCT MGR	365	7.14	232.36
26				COPE, L G	A050	01UB3	MAJ ACCT MGR I	361	8.79	271.64
27				EVELYN, H R	A060	01T98	SR SPEC - PMR SUPPLY	925	40.00	1,413.00
28				KIRK, THOMAS C	A060	01UK3	C/I SPECIALIST II	357	1.20	31.84
29				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	9.50	250.33
30				BESLEY, W A	A060	01UB3	C/I SPECIALIST II	360	6.60	173.28
31				CAIN, C W	A050	01UB3	MAJ ACCT MGR I	357	26.02	753.00
32				MUNIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	2.90	89.55
33				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	1.72	51.51
34				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	3.36	93.24
35				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	3.00	84.81
36				WHALEN, MICHAEL J	A070	01YCC	SR PROG MGR	013	120.00	4,557.00
37				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	2.55	72.27
38				ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I	365	.79	24.04
39								013	.00	1,360.00
40				COMINS, J H	A050	01UB3	MAJ ACCT MGR I	365	4.00	105.31
41				BASER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	7.00	226.19
42				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	.32	7.74
43				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	-2.95	-81.94
44				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	-2.60	-76.62
45										
46										
47										
48										
49										
50										

000305

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	-----	-----	---	----	---	----	-----	---	-----	-----
1	9608 C/I LOAD CONTROL	908550		RODRIGUEZ, M G	A060	01UJ3			SR MAJ ACCT MGR	365	7.00	241.41
2				OTTO, E E., JR	A050	01U83			MAJ ACCT MGR I	361	12.60	207.12
3				CONEN, A D	T125	05937			GROUNDMAN - SU	361	12.20	310.34
4				RUIZ, ARTURO	A060	01TY9			SR POWER COORD	361	4.60	264.00
5				CANCIO, EDWARD P	A050	01U83			MAJ ACCT MGR I	365	13	3.20
6				TORNELLI, PHILIP	A040	01U84			CUST SVC FIELD SPECIALI	357	1.50	37.43
7				CAMPBELL, W P	A070	01N06			DIST ENG & OPER PRIN F	360	2.00	61.80
8				KELLY, WINTON E., JR	A050	01U83			MAJ ACCT MGR I	360	6.32	154.64
9				RUSSELL, ALFRED G., J	A050	01U83			MAJ ACCT MGR I	365	2.00	64.30
10				WATDA, G F	A050	01U83			MAJ ACCT MGR I	361	7.55	230.72
11				COBB, DAVID G	A060	01UJ3			SR MAJ ACCT MGR	357	1.66	52.66
12				CRANE, J L	A050	01U83			MAJ ACCT MGR I	365	7.35	242.65
13				QUINN, J J	A050	01U83			MAJ ACCT MGR I	365	10.00	266.76
14				REILMAN, LINDA L	A050	01U83			MAJ ACCT MGR I	365	7.01	100.03
15				LEHR, J C., JR	A050	01U83			MAJ ACCT MGR I	357	73	30.01
16				ARIZE, HECTOR	A050	01U83			MAJ ACCT MGR I	365	26	3.79
17				GONZALEZ, H A., JR	A050	01U83			MAJ ACCT MGR I	361	2.80	85.02
18				LYERLY-JENNETTE, SUSAN	A050	01U83			MAJ ACCT MGR I	360	6.40	163.60
19				GAUDNER, R LANCE	A060	01UJ3			C/I SPECIALIST II	360	6.31	147.40
20				SIMPSON, J W	A030	01U85			CUST SVC FIELD SPECIALI	357	1.30	25.86
21				TAYLOR, CLIFFORD, III	A050	01U83			MAJ ACCT MGR I	365	2.00	40.05
22				WRIGHT, JOCELYN M	A040	01U84			CUST SVC FIELD SPECIALI	360	6.40	166.02
23				KHOURY, MICHEL J	A050	01U83			MAJ ACCT MGR I	357	24	5.84
24				BLART, DAVID R	A050	01U83			MAJ ACCT MGR I	365	23	5.38
25				MODLIN, JEFFREY	A050	01U83			MAJ ACCT MGR I	365	5.63	130.30
26				WHITAKER, D C	A060	01UJ3			SR MAJ ACCT MGR	365	.00	.00
27				GAGER, HERBERT B	A030	01U85			CUST SVC FIELD SPECIALI	361	92	31.73
28				HEMBERRY, BILLY M	A050	01U83			MAJ ACCT MGR I	360	12.00	346.50
29				CALLEJA, R A	A060	01U83			C/I SPECIALIST II	361	20	7.13
30				GERME, K F., JR	A050	01U83			MAJ ACCT MGR I	357	3.74	98.33
31				HALL, TERRY L	A050	01U83			MAJ ACCT MGR I	360	3.00	79.39
32				PARTIN, LEROY M	A050	01U83			MAJ ACCT MGR I	365	8.53	181.95
33				BLACK, T M	A050	01U83			MAJ ACCT MGR I	361	4.30	167.12
34				DENARS, JAMES F	A050	01N05			DIST SURV III	881	8.00	217.70
35				SMITH, DAVID A	A050	01U83			MAJ ACCT MGR I	357	24	6.11
36				LLORDA, LARRY	A050	01U83			MAJ ACCT MGR I	361	3.00	50.60
37				BERNARD, F B	A050	01U83			MAJ ACCT MGR I	365	1.33	33.97
38				ORIA, HARLEN A	A050	01U83			MAJ ACCT MGR I	361	8.00	209.30
39				CILIO, R C	T310	05533			METERMAN A SU	703	7.00	147.65
40				CRISP, CRESPO, ELIZABETH M	D050	01004			TECH-III-POWER DELIVERY	055	160.00	2,220.00
41				DENON, DENOMORE, AMELIA M	D060	01022			C/I LD MGT FLD TECH	013	130.00	1,924.60
42				EDMON, EDMONDS, D H	T310	05533			METERMAN A SU	103	3.00	42.10
43				FRICK, FRICKE, PEGGY C	D070	01000			FIELD REP I - C/I	361	33.00	390.76
44				HANBY, HANBY, D C	T310	05533			METERMAN A SU	103	10.50	250.35
45												
46												
47												
48												
49												
50												

000306

FLORIDA POWER AND LIGHT COMPANY
 fpec.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9608 C/I LOAD CONTROL	908550	NARNO					013	54.60	510.51
2			HOMAR HOWARD, ALAN P		0070	01021	SR C/I LD MGT FLD TECH	013	157.00	2,727.11
3			LATHO LATHORE, R J		T310	05533	METERMAN A SU	192	9.50	200.36
4			LAVOR LAVORONA, R J		T310	05533	METERMAN A SU	792	5.00	105.45
5			MARTE MARTELL, JOHN T., JR		T310	05533	METERMAN A SU	192	30.00	632.70
6			OVERS OVERBY, S H		T310	05533	METERMAN A SU	492	2.00	42.18
7			PRICE PRICE, R G		0070	01021	SR C/I LD MGT FLD TECH	013	156.00	3,201.48
8			SANTO SANTORO, H F		T440	05957	ELECTRONIC TECHNICIAN	881	90.00	2,064.60
9			WASHI WASHINGTON, K J		T440	05957	ELECTRONIC TECHNICIAN	881	105.25	2,425.91
10										
11	TOTAL ACCOUNT 908550								1648.92	40,663.25
12	TOTAL PROGRAM C/I LOAD CONTROL								1648.92	40,663.25
13										
14	C/I OPBC PROJECT	908180	CHALKER, R C		A050	01U83	MAJ ACCT MGR I	365	1.00	29.93
15			GRILLO, G E		A050	01U83	MAJ ACCT MGR I	365	.11	3.62
16			HOPGOOD, V J		A050	01U83	MAJ ACCT MGR I	365	.06	2.12
17			BUCCIARELLI, DOUGLAS		A030	01U85	CMT SVC FIELD SPECIALI	360	21.00	415.02
18			WIEBLA, H E		A050	01U83	MAJ ACCT MGR I	365	4.02	96.69
19			MONBLE, JEFFREY J		A050	01U83	MAJ ACCT MGR I	357	4.00	118.75
20			GARCIA, JOSEPH		A060	01YJ8	PROD DEVELOP SR ANALYST	085	56.00	1,598.80
21			ARCHER, JOHN F., II		A050	01U83	MAJ ACCT MGR I	365	1.71	47.13
22			DAMN, ANNETTE N		A050	01U83	MAJ ACCT MGR I	360	2.00	52.48
23			LARGLEY, D R		A060	01UJ3	SR MAJ ACCT MGR	365	1.54	49.95
24			COPE, L G		A050	01U83	MAJ ACCT MGR I	365	.05	1.48
25			MUNIZ, V H		A050	01U83	MAJ ACCT MGR I	365	.18	5.62
26			FERRER, RAMON		A060	01UJ3	SR MAJ ACCT MGR	365	.62	4.84
27			POHITZ, KEITH P		A050	01U83	MAJ ACCT MGR I	360	8.00	225.40
28			ADDER, E A., JR		A050	01U83	MAJ ACCT MGR I	365	.05	1.58
29			CANCIO, EDWARD P		A050	01U83	MAJ ACCT MGR I	365	.01	.22
30			CRANE, J L		A050	01U83	MAJ ACCT MGR I	365	.08	2.64
31			REILMAN, LINDA L		A050	01U83	MAJ ACCT MGR I	365	1.78	45.54
32			ARTZE, HECTOR		A050	01U83	MAJ ACCT MGR I	365	.02	.39
33			GONZALEZ, H A., JR		A050	01U83	MAJ ACCT MGR I	361	3.00	91.09
34			BLARY, DAVID R		A050	01U83	MAJ ACCT MGR I	365	.01	.33
35			WOOLIN, JEFFREY		A050	01U83	MAJ ACCT MGR I	365	1.68	42.04
36			DANIELEWSKI, V E., JR		A060	01UJ3	SR MAJ ACCT MGR	360	3.60	95.88
37			PARTIN, LEROY M		A050	01U83	MAJ ACCT MGR I	365	1.65	56.80
38			CULBREATH, J G		A060	01UJ3	SR MAJ ACCT MGR	365	.00	.00
39			BEHRNE, F B		A050	01U83	MAJ ACCT MGR I	365	.08	2.22
40										
41	TOTAL ACCOUNT 908180								111.85	2,988.16
42	TOTAL PROGRAM C/I OPBC PROJECT								111.85	2,988.16
43										
44	C/I W-C CHILLER REPL FOR 908420		NELSON, L S		A070	01U83	C/I SPECIALIST I	357	60.00	1,360.50
45										
46										
47										
48										
49										
50										

000307

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
1	-----	-----	-----	-----	---	----	-----	---	-----	-----
2	9608 C/I W-C CHILLER REPL PGR 908420			DARGENTO, R J	A050	01UB3	HAJ ACCT MGR I	361	20.52	545.83
3				REDEZ, SUSAN BALL	A050	01UB3	HAJ ACCT MGR I	360	12.80	321.12
4				ANDERSON, E A	A050	01UB3	HAJ ACCT MGR I	357	8.00	218.10
5				CARLYLE, M F	A060	01UJ3	SR HAJ ACCT MGR	365	1.80	59.00
6				DEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALT	361	.20	5.25
7				PRILLO, MICHAEL C	A060	01UJ3	SR HAJ ACCT MGR	357	4.90	141.37
8				HYLSON, ANNE F	A060	01UJ3	SR HAJ ACCT MGR	357	4.40	145.14
9				CHALKER, R C	A050	01UB3	HAJ ACCT MGR I	365	17.30	517.71
10				GRILLO, G E	A050	01UB3	HAJ ACCT MGR I	365	9.74	297.19
11				HOPKINS, W J	A050	01UB3	HAJ ACCT MGR I	365	1.00	32.74
12				BUCCIARELLI, DOUGLAS	A050	01UB3	CUST SVC FIELD SPECIALT	360	.20	5.95
13				EASTERTING, R K	A050	01UB3	HAJ ACCT MGR I	365	8.70	287.10
14				STEBLA, H E	A050	01UB3	HAJ ACCT MGR I	365	4.25	102.28
15				BASHKUEVO, MARIA GENA	A050	01UB3	HAJ ACCT MGR I	361	3.84	92.01
16				MONBLE, JEFFREY J	A050	01UB3	HAJ ACCT MGR I	357	16.40	486.87
17				ANCHER, JOHN F., II	A050	01UB3	HAJ ACCT MGR I	365	7.31	199.88
18				DANTEL, JOHN H	A050	01UB3	HAJ ACCT MGR I	360	1.28	32.40
19				DANN, ANNETTE M	A050	01UB3	HAJ ACCT MGR I	360	.19	4.98
20				SCODERS, G D	A030	01ATX	RESEGN BUS FIELD SPEC I	357	2.40	48.45
21				WIRHARD, W H	A050	01UB3	HAJ ACCT MGR I	365	3.60	118.80
22				WELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALT	357	3.43	85.67
23				GHOUT, E TODD	A050	01UB3	HAJ ACCT MGR I	361	8.48	255.35
24				TRAMONTANO, DEAN J	A050	01UB3	HAJ ACCT MGR I	365	3.00	200.40
25				NIX, JOHN H	A060	01UB3	C/I SPECIALIST II	361	99.80	2,515.53
26				BALOSH, F M	A050	01UB3	HAJ ACCT MGR I	365	1.40	48.20
27				GUTTERREZ, J P	A040	01UC3	HAJ ACCT MGR II	357	6.80	177.65
28				LANGLEY, D R	A060	01UJ3	SR HAJ ACCT MGR	365	10.57	343.28
29				COPE, L G	A050	01UB3	HAJ ACCT MGR I	361	7.75	239.10
30				KINZ, THOMAS C	A060	01UC3	C/I SPECIALIST II	357	24.00	666.86
31				COOKE, C B	A050	01UB3	HAJ ACCT MGR I	361	1.50	39.52
32				BESLEY, M A	A060	01UC3	C/I SPECIALIST II	360	12.80	346.56
33				MUMIZ, V H	A050	01UB3	HAJ ACCT MGR I	365	2.73	84.13
34				FERRER, RAMON	A060	01UJ3	SR HAJ ACCT MGR	365	1.61	48.38
35				BLOCH, P C	A050	01UB3	HAJ ACCT MGR I	357	1.60	44.40
36				POWITZ, KEITH P	A050	01UB3	HAJ ACCT MGR I	360	15.40	433.89
37				THOMPSON, MARK A	A050	01UB3	HAJ ACCT MGR I	360	4.48	129.64
38				DIAZ, OSCAR J	A050	01UB3	HAJ ACCT MGR I	361	1.53	43.36
39				ADGER, E A., JR	A050	01UB3	HAJ ACCT MGR I	365	.75	24.46
40				COALING, J H	A050	01UB3	HAJ ACCT MGR I	365	15.00	394.89
41				BARBER, RICHARD F	A050	01UB3	HAJ ACCT MGR I	365	.00	.00
42				LIPINSKI, THOMAS H	A040	01HH7	DISTR SYS ANALYST I	360	8.00	187.72
43				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALT	361	2.08	50.27
44				MAESTRI, NECTOR J	A050	01UB3	HAJ ACCT MGR I	361	-1.77	-49.16
45				HELIANS, G G	A060	01UJ3	SR HAJ ACCT MGR	361	-1.56	-45.65
46										
47										
48										
49										
50										

000308

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

fpac.fax

DATE PROGRAM NAME	ACCOUNT ENPL'S NAME	PAY JOB	JOB DESCRIPTION	LOC	PRERS	PRANT
1 9608 C/I V-C CHILLER REPL PGM 906420	RODRIGUEZ, M G	A050 01UJ3	SR MAJ ACCT MGR	365	2.00	68.92
2	OTTO, E E, JR	A050 01UJ3	MAJ ACCT MGR I	361	2.24	53.68
3	CORREIA, A B	1125 05937	GROUNDMAN - SU	361	.12	3.14
4	ROUZE, ARTHUR	A050 01UJ3	SR POWER COORD	361	.36	9.90
5	CUNTO, EDUARDO P	A050 01UJ3	MAJ ACCT MGR I	365	6.12	171.71
6	YORRELLI, PHILIP	A050 01UJ4	CUST SVC FIELD SPECIALT	357	2.65	62.38
7	CAMPBELL, W P	A050 01UJ3	DIST ENG & OPERS PRIN E	360	.96	29.66
8	KELLY, VINTON E, JR	A050 01UJ3	MAJ ACCT MGR I	360	12.64	308.89
9	MURRILLO, ALFRED G, JR	A050 01UJ3	MAJ ACCT MGR I	365	8.00	237.50
10	VAIDIA, G P	A050 01UJ3	MAJ ACCT MGR I	361	9.93	315.28
11	COOK, DAVID G	A050 01UJ3	SR MAJ ACCT MGR	365	10.40	378.71
12	CRANE, J L	A050 01UJ3	MAJ ACCT MGR I	365	1.27	41.94
13	REIDMAN, LINDA L	A050 01UJ3	MAJ ACCT MGR I	365	.47	-14.73
14	LEHR, J C, JR	A050 01UJ3	MAJ ACCT MGR I	357	5.20	144.50
15	ARTIZ, DECTOR	A050 01UJ3	MAJ ACCT MGR I	365	8.25	197.86
16	RISLEY, R B	A050 01UJ3	C/I SPECIALIST II	360	28.80	789.12
17	GONZALEZ, M A, JR	A050 01UJ3	MAJ ACCT MGR I	361	9.68	293.92
18	LYELL, JENNIFETTE, RUSA	A050 01UJ3	MAJ ACCT MGR I	360	12.80	305.02
19	GAUCHER, R LANCE	A050 01UJ3	C/I SPECIALIST II	360	12.60	294.38
20	SIMMONS, J V	A050 01UJ3	CUST SVC FIELD SPECIALT	357	10.00	215.50
21	TAYLOR, CLIFFORD, III	A050 01UJ3	MAJ ACCT MGR I	365	8.00	196.20
22	MURPHY, JOCELYN H	A050 01UJ4	CUST SVC FIELD SPECIALT	360	12.80	312.04
23	KOOLY, RICHARD J	A050 01UJ3	MAJ ACCT MGR I	357	10.40	253.24
24	ELARY, DAVID R	A050 01UJ3	MAJ ACCT MGR I	365	14.22	331.26
25	NOBLE, JEFFREY	A050 01UJ3	MAJ ACCT MGR I	365	7.25	172.68
26	DANILEWICK, V E, JR	A050 01UJ3	SR MAJ ACCT MGR	360	.40	7.26
27	WHITAKER, D C	A050 01UJ3	SR MAJ ACCT MGR	365	.00	.00
28	GAGER, HERBERT B	A050 01UJ3	CUST SVC FIELD SPECIALT	361	.23	5.44
29	HEMBERT, BILLY H	A050 01UJ3	MAJ ACCT MGR I	360	19.00	305.25
30	CALLEJA, R A	A050 01UJ3	C/I SPECIALIST II	361	7.12	254.20
31	GERNE, K F, JR	A050 01UJ3	MAJ ACCT MGR I	357	13.90	435.25
32	HALL, TERRY L	A050 01UJ3	MAJ ACCT MGR I	360	3.00	79.30
33	GLINICK, BRYAN J	A050 01UJ3	MAJ ACCT MGR I	365	16.90	429.67
34	PARTIN, LEROY H	A050 01UJ3	MAJ ACCT MGR I	365	7.15	233.97
35	BLACK, T H	A050 01UJ3	MAJ ACCT MGR I	361	.72	50.08
36	BARTWICK, RONALD B	A050 01UJ3	C/I SPECIALIST II	085	49.00	1,015.72
37	SMITH, DAVID A	A050 01UJ3	MAJ ACCT MGR I	357	.40	10.19
38	CULBREATH, J G	A050 01UJ3	SR MAJ ACCT MGR	365	8.00	247.50
39	LLODRA, LARRY	A050 01UJ3	MAJ ACCT MGR I	361	1.20	33.99
40	BERNARD, F B	A050 01UJ3	MAJ ACCT MGR I	365	13.26	364.55
41	ORTA, HARLEN A	A050 01UJ3	MAJ ACCT MGR I	361	.00	-2.64
42	TOTAL ACCOUNT 906420				711.37	19,932.30
43	TOTAL PROGRAM C/I V-C CHILLER REPL PGM				711.37	19,932.30
44						
45						
46						
47						
48						
49						
50						

000309

fpec.fax
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	FAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	---	---	-----	---	-----	-----
9608 CITIES/CORP TES	908440	NELSON, L S	A070	01UR3 C/I SPECIALIST I	357	40.00	1,340.50
2		DARGENTO, R J	A050	01UR3 MAJ ACCT MGR I	361	.84	22.34
3		ANDERSON, E A	A050	01UR3 MAJ ACCT MGR I	357	6.40	172.88
4		CARLYLE, S F	A060	01UJ3 SR MAJ ACCT MGR	365	4.60	169.63
5		PHILO, MICHAEL C	A060	01UJ3 SR MAJ ACCT MGR	357	2.52	72.70
6		WILSON, ANNE F	A060	01UJ3 SR MAJ ACCT MGR	357	3.52	116.12
7		CHALKER, R C	A050	01UR3 MAJ ACCT MGR I	365	24.65	737.66
8		GRILL, G E	A050	01UR3 MAJ ACCT MGR I	365	1.57	47.86
9		HOPGOOD, W J	A050	01UR3 MAJ ACCT MGR I	365	.90	29.56
10		EASTERLING, R K	A050	01UR3 MAJ ACCT MGR I	357	.56	18.48
11		HIEBLA, H E	A050	01UR3 MAJ ACCT MGR I	365	27.22	655.42
12		BASHUEVO, MARIA GEMA	A050	01UR3 MAJ ACCT MGR I	361	1.28	30.67
13		WOMBLE, JEFFREY J	A050	01UR3 MAJ ACCT MGR I	357	.32	9.50
14		ARCHER, JOHN F, II	A050	01UR3 MAJ ACCT MGR I	365	6.45	176.41
15		DANN, ANNETTE M	A050	01UR3 MAJ ACCT MGR I	360	.10	2.62
16		BOODERS, G D	A030	01ATX RESECH BUS FIELD SPEC I	357	1.92	38.76
17		WISHARD, W H	A050	01UR3 MAJ ACCT MGR I	365	7.60	250.80
18		MELLEN, R J	A040	01UB4 CUST SVC FIELD SPECIALI	357	2.74	68.53
19		GROUT, E TODD	A050	01UR3 MAJ ACCT MGR I	361	5.16	155.37
20		TRAMONTANO, DEAN J	A050	01UR3 MAJ ACCT MGR I	365	2.00	50.10
21		HIX, JOHN H	A060	01UR3 C/I SPECIALIST II	361	45.80	1,262.98
22		BALOGH, F W	A050	01UR3 MAJ ACCT MGR I	365	13.40	442.20
23		GUTIERREZ, J P	A060	01UC3 MAJ ACCT MGR II	357	.64	16.72
24		LANBLEY, D R	A060	01UJ3 SR MAJ ACCT MGR	365	6.00	195.16
25		COPE, L G	A050	01UR3 MAJ ACCT MGR I	365	.67	20.75
26		KINZ, THOMAS C	A060	01UR3 C/I SPECIALIST II	357	47.60	1,325.86
27		COOKE, C B	A050	01UR3 MAJ ACCT MGR I	361	.50	13.18
28		REHIZ, V H	A050	01UR3 MAJ ACCT MGR I	365	2.46	75.99
29		FERRER, RAMON	A060	01UJ3 SR MAJ ACCT MGR	365	1.46	43.70
30		BLOCK, P C	A050	01UR3 MAJ ACCT MGR I	357	18.48	512.82
31		PONITZ, KEITH P	A050	01UR3 MAJ ACCT MGR I	360	61.50	1,732.75
32		THOMSON, MARK A	A050	01UR3 MAJ ACCT MGR I	360	4.48	129.64
33		DIAZ, OSCAR J	A050	01UR3 MAJ ACCT MGR I	361	.51	14.46
34		ADDER, E A, JR	A050	01UR3 MAJ ACCT MGR I	365	.67	22.09
35		COULING, J H	A050	01UR3 MAJ ACCT MGR I	365	4.00	105.31
36		MAESTRI, HECTOR J	A050	01UR3 MAJ ACCT MGR I	361	-.59	-16.39
37		MELTANS, S G	A060	01UJ3 SR MAJ ACCT MGR	361	-.52	-15.28
38		RODRIGUEZ, H G	A060	01UJ3 SR MAJ ACCT MGR	365	5.00	172.44
39		OTTO, E E, JR	A050	01UR3 MAJ ACCT MGR I	361	.08	1.92
40		COHEN, A D	Y125	05937 GROUNDWATER - BU	361	.04	1.05
41		QUIZ, ARTURO	A060	01TY5 SR POWER COORD	361	.12	3.30
42		CANTO, EDWARD P	A050	01UR3 MAJ ACCT MGR I	365	.11	3.14
43		TORRELLI, PHILIP	A040	01UB4 CUST SVC FIELD SPECIALI	357	2.12	49.90
44		CAMPBELL, W P	A070	01H06 DIST ENG & OPERS PRIN E	360	.96	29.66
45							
46							
47							
48							
49							
50							

000310

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRMT
1	9608 CITIES/COMM TES	908460		VAYDA, G F	A050 01UB3	MAJ ACCT MGR I		361	.31	9.85
2				COBB, DAVID G	A060 01UB3	SR MAJ ACCT MGR		357	1.92	69.91
3				CRANE, J L	A050 01UB3	MAJ ACCT MGR I		365	1.15	37.88
4				REILMAN, LINDA L	A050 01UB3	MAJ ACCT MGR I		365	6.66	167.92
5				LEHR, J C, JR	A050 01UB3	MAJ ACCT MGR I		357	2.96	82.75
6				ARIZ, HECTOR	A050 01UB3	MAJ ACCT MGR I		365	.22	3.22
7				IRISLEY, R B	A060 01UB3	C/I SPECIALIST II		360	66.80	1,227.52
8				GONZALEZ, M A, JR	A050 01UB3	MAJ ACCT MGR I		361	.56	17.01
9				SIMMONS, J M	A050 01UB3	CHST SVC FIELD SPECIAL I		357	1.60	36.48
10				TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I		365	.00	.00
11				KWIKRY, MICHEL J	A050 01UB3	MAJ ACCT MGR I		357	6.32	153.89
12				BLARY, DAVID R	A050 01UB3	MAJ ACCT MGR I		365	.20	6.57
13				MOULIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I		365	6.39	158.58
14				DANIELFURKI, M E, JR	A060 01UB3	SR MAJ ACCT MGR		360	1.00	29.56
15				WHITAKER, D C	A060 01UB3	SR MAJ ACCT MGR		365	.00	.00
16				MEMBERY, BILLY M	A050 01UB3	MAJ ACCT MGR I		360	6.00	183.15
17				CALLEJA, R B	A060 01UB3	C/I SPECIALIST II		361	.06	1.43
18				GERME, K E, JR	A050 01UB3	MAJ ACCT MGR I		357	2.52	78.01
19				HALL, TERRY I	A050 01UB3	MAJ ACCT MGR I		360	1.50	39.70
20				OLNICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I		365	5.45	138.50
21				PARTIN, LEROY M	A050 01UB3	MAJ ACCT MGR I		365	6.31	208.25
22				BLACK, T M	A050 01UB3	MAJ ACCT MGR I		361	.26	16.60
23				BARTNICK, RONALD B	A060 01UB3	C/I SPECIALIST II		085	60.00	1,015.72
24				SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I		357	.32	8.15
25				CHUBREATH, J G	A060 01UB3	SR MAJ ACCT MGR		365	1.00	30.06
26				LICORA, LARRY	A050 01UB3	MAJ ACCT MGR I		361	.60	11.33
27				BERNANE, F R	A050 01UB3	MAJ ACCT MGR I		365	1.12	28.48
28				ORIA, MARLEN A	A050 01UB3	MAJ ACCT MGR I		361	.00	.88
29				CHART				360	1.00	17.44
30										
31	TOTAL ACCOUNT 908460								405.81	14,103.73
32	TOTAL PROGRAM CITIES/COMM TES								405.81	14,103.73
33	TOTAL TRANS DATE 9608								10834.88	250,675.41
34										
35										
36	0609 BEE-NEW CONSTRUCTION	908430		NELSON, I S	A070 01UB3	C/I SPECIALIST I		357	.00	.00
37				DARGENTO, R J	A050 01UB3	MAJ ACCT MGR I		361	.32	8.52
38				SHEAHAN, JOHN K	A060 01UB3	PROGRAM MGR-C/I		085	48.00	1,303.84
39				ANDERSON, E A	A050 01UB3	MAJ ACCT MGR I		357	1.44	38.00
40				CARLYLE, B E	A060 01UB3	SR MAJ ACCT MGR		365	5.20	191.76
41				WEBB, C J	A060 01UB4	CHST SVC FIELD SPECIAL I		361	.76	19.06
42				DALTON, M C	A050 01UB3	MAJ ACCT MGR I		357	.48	11.75
43				PHILO, MICHAEL C	A060 01UB3	SR MAJ ACCT MGR		357	5.56	160.42
44				HILSON, ANNE E	A060 01UB3	SR MAJ ACCT MGR		357	1.44	47.50
45										
46										
47										
48										
49										
50										

000311

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	FRHRS	PRAHT
9609 BEE-NEW CONSTRUCTION	908430	CHALKER, R C	A050 01UB3	MAJ ACCT MGR I	365	4.65	139.15
		GRILLO, G E	A050 01UB3	MAJ ACCT MGR I	365	6.14	187.30
		HOPGOOD, W J	A050 01UB3	MAJ ACCT MGR I	365	.31	10.10
		EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I	357	1.50	49.50
		STEBER, R E	A050 01UB3	MAJ ACCT MGR I	365	.24	5.73
		BASNEVO, MURTA GEMA	A050 01UB3	MAJ ACCT MGR I	361	.62	13.64
		MONCE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	357	.96	28.50
		ARCHER, JOHN F., II	A050 01UB3	MAJ ACCT MGR I	365	4.08	111.64
		WONG, ANNETTE H	A050 01UB3	MAJ ACCT MGR I	360	.72	18.90
		BOODERS, G D	A050 01ATX	RESASH BUS FIELD SPEC I	357	3.84	77.52
		WISBRO, W H	A050 01UB3	MAJ ACCT MGR I	365	2.10	69.30
		WELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	3.36	84.05
		WROOT, E TODD	A050 01UB3	MAJ ACCT MGR I	361	1.00	30.11
		TRAMONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	365	.00	-.42
		WALCOGH, F W	A050 01UB3	MAJ ACCT MGR I	365	3.75	125.75
		GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	357	2.92	76.29
		LANGLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	365	4.08	132.60
		COPE, L E	A050 01UB3	MAJ ACCT MGR I	365	4.53	139.87
		KUZZ, THOMAS C	A060 01UC3	C/I SPECIALIST II	357	13.88	383.97
		LOOKE, C B	A050 01UB3	MAJ ACCT MGR I	361	.64	16.87
		CATH, C W	A050 01UB3	MAJ ACCT MGR I	357	.00	.00
		HUNTZ, V H	A050 01UB3	MAJ ACCT MGR I	365	3.19	98.27
		FENNER, WARREN	A060 01UJ3	SR MAJ ACCT MGR	365	.54	13.99
		BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	357	5.52	153.18
		THORSON, MARK A	A050 01UB3	MAJ ACCT MGR I	360	1.56	45.15
		UTAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	.48	13.60
		ADGER, E A., JR	A050 01UB3	MAJ ACCT MGR I	365	.69	30.85
		COCHINS, J H	A050 01UB3	MAJ ACCT MGR I	357	.48	42.64
		HARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	365	.14	3.47
		RODRIGUEZ-TAMIA, P	A040 01UB4	CUST SVC FIELD SPECIALI	361	1.68	40.59
		MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	361	.24	6.66
		WELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	1.02	29.96
		RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365	2.54	95.65
		OTTO, E E., JR	A050 01UB3	MAJ ACCT MGR I	361	.56	13.41
		CORON, A D	T125 05937	GROUNDMAN - SU	361	.56	14.65
		HUIZ, ARTURO	A060 01TY5	SR POWER COORD	361	2.56	70.40
		TORRELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	.48	11.30
		CAMPBELL, W P	A070 01NG6	DIST ENG & OPERS PRIN E	360	2.40	74.16
		CHAPMAN, REBECCA H	A060 01UJ3	SR MAJ ACCT MGR	361	.80	22.70
		RUSSILLO, ALFRED G., J	A050 01UB3	MAJ ACCT MGR I	365	.14	4.38
		WYDA, G F	A050 01UB3	MAJ ACCT MGR I	361	.50	15.88
		COBB, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	357	.48	17.48
		CRANE, J L	A050 01UB3	MAJ ACCT MGR I	365	1.01	33.10
		REILMAN, LINDA L	A050 01UB3	MAJ ACCT MGR I	365	4.08	103.12

000312

FLORIDA POWER AND LIGHT COMPANY
 fpec.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY	JOB	GRD	CODE	JOB DESCRIPTION	LOC	PENRS	PRANT
-----	-----	-----	-----	-----	---	-----	---	-----	-----	---	-----	-----
1	9609 BEE-NEW CONSTRUCTION	908430		LEHR, J C., JR	A050	010B3			HAJ ACCT MGR I	357	.48	13.34
2				ARTZ, WELTON	A050	010B3			HAJ ACCT MGR I	365	.78	17.22
3				BENZADEL, W A., JR	A050	010B3			HAJ ACCT MGR I	361	.32	9.72
4				STROMS, J W	A050	010B3			CUST SVC FIELD SPECIALT	357	1.28	27.74
5				TAYLOR, CLIFFORD, III	A050	010B3			HAJ ACCT MGR I	365	3.00	122.83
6				KHOORY, MICHEL J	A050	010B3			HAJ ACCT MGR I	357	.48	11.69
7				BLAIR, DAVID W	A050	010B3			HAJ ACCT MGR I	365	.68	19.45
8				WOLFE, JEFFREY	A050	010B3			HAJ ACCT MGR I	365	4.08	101.19
9				DANTELENSKI, W E., JR	A050	010J3			SR HAJ ACCT MGR	360	2.00	39.08
10				WHITAKER, D C	A050	010J3			SR HAJ ACCT MGR	365	.05	1.88
11				GARDEN, ROBERT B	A050	010B3			CUST SVC FIELD SPECIALT	361	.23	5.44
12				MEMMERY, BILLY H	A050	010B3			HAJ ACCT MGR I	360	3.95	120.58
13				CALCORN, R A	A050	010B3			C/I SPECIALIST II	361	.40	14.28
14				GERME, K F., JR	A050	010B3			HAJ ACCT MGR I	357	1.44	43.09
15				HALL, TERRY L	A050	010B3			HAJ ACCT MGR I	360	5.20	137.63
16				TRENDEL, R F	A050	010B3			CUST SVC FIELD SPECIALT	357	3.08	69.31
17				CHICK, BRYAN J	A050	010B3			HAJ ACCT MGR I	365	5.10	129.61
18				PARTIN, LEROY H	A050	010B3			HAJ ACCT MGR I	365	4.10	134.84
19				BLACK, T H	A050	010B3			HAJ ACCT MGR I	361	1.12	31.23
20				BRYTH, DAVID A	A050	010B3			HAJ ACCT MGR I	357	3.48	88.61
21				COLDREATH, J B	A050	010J3			SR HAJ ACCT MGR	365	.54	16.83
22				BOYTC, KEDRIC A., JR	A050	010J3			SR HAJ ACCT MGR	357	1.08	33.26
23				CLONKA, LARRY	A050	010B3			HAJ ACCT MGR I	361	1.44	40.79
24				ROSE, JACK A	A050	010B3			HAJ ACCT MGR I	361	.48	11.42
25				BERNARD, F B	A050	010B3			HAJ ACCT MGR I	365	.14	2.19
26				ORTA, MARLEN A	A050	010B3			HAJ ACCT MGR I	361	.24	4.68
27				WELLEN						430	.75	2.41
28				CRANT						360	.50	8.74
29				JOHN JOHNSON, BRENDA C	0070	010B4			ENERGY MGT SPEC	430	3.25	66.63
30				HAZEL HAZELTH, ALFRED A Y	0070	010CC			FIELD REP I - C/I	361	2.00	38.78
31												
32	*TOTAL ACCOUNT 908430										207.24	5,817.08
33	*TOTAL PROGRAM BEE-NEW CONSTRUCTION										207.24	5,817.08
34												
35	BEE/BUSINESS ENERGY EVAL 908400			NELSON, L S	A070	010B3			C/I SPECIALIST I	357	.00	.00
36				DARGENTO, R J	A050	010B3			HAJ ACCT MGR	361	.64	17.03
37				SHEAHAN, JOHN K	A050	010EC			PROGRAM MGR-C/I	085	192.00	5,215.36
38				ANDERSON, E A	A050	010B3			HAJ ACCT MGR I	357	4.88	131.82
39				CAREY, B F	A050	010J3			SR HAJ ACCT MGR	365	2.20	81.13
40				MEER, C J	A040	010B4			CUST SVC FIELD SPECIALT	361	17.20	451.72
41				DALTON, W C	A050	010B3			HAJ ACCT MGR I	357	.96	23.51
42				PHILO, MICHAEL C	A050	010J3			SR HAJ ACCT MGR	357	14.12	407.37
43				HYLSON, ANNE F	A050	010J3			SR HAJ ACCT MGR	357	2.88	95.01
44				CHICKEN, R C	A050	010B3			HAJ ACCT MGR I	365	3.31	99.49
45												
46												
47												
48												
49												
50												

000313

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
-----	-----	---	---	-----	---	-----	-----
1 9609 BEE/BUSINESS ENERGY EVAL 908400	GRILLO, G E	A050 01UB3	MAJ ACCT MGR I	365	12.47	380.71	
2	HOPKINS, V J	A050 01UB3	MAJ ACCT MGR I	365	14.06	464.05	
3	WILLIAMS, BRENDA A	A050 01YFC	SR C/I ANALYST	085	100.80	3,123.34	
4	BUCCIARELLI, DOUGLAS	A050 01UB3	CUST SVC FIELD SPECIALI	360	27.00	533.60	
5	EASTENLUND, E K	A050 01UB3	MAJ ACCT MGR I	357	3.00	99.00	
6	WIEBLA, H E	A050 01UB3	MAJ ACCT MGR I	365	42.82	1,031.03	
7	HAYWOOD, DANIEL J	A050 01UB3	MAJ ACCT MGR I	365	8.00	191.91	
8	BARRALDO, MARIA GERA	A050 01UB3	MAJ ACCT MGR I	361	1.24	27.29	
9	MCMBLE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	357	1.92	57.00	
10	ARCHER, JOHN F., II	A050 01UB3	MAJ ACCT MGR I	365	14.16	387.48	
11	DANN, ANNETTE H	A050 01UB3	MAJ ACCT MGR I	360	22.28	584.58	
12	SODDERS, G D	A030 01ATX	REASON BUS FIELD SPEC I	357	56.68	1,144.23	
13	WISHARD, V H	A050 01UB3	MAJ ACCT MGR I	365	2.10	69.30	
14	MELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	67.72	1,693.83	
15	GROUT, E TODD	A050 01UB3	MAJ ACCT MGR I	361	14.00	421.58	
16	TRANMONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	365	.00	-1.43	
17	BALOGH, F M	A050 01UB3	MAJ ACCT MGR I	365	4.75	156.75	
18	GUTIERREZ, J P	A040 01UC3	MAJ ACCT MGR II	357	5.84	100.32	
19	LANGLEY, D R	A060 01UJ3	SR MAJ ACCT MGR	365	14.16	460.20	
20	COPE, L G	A050 01UB3	MAJ ACCT MGR I	365	6.50	194.63	
21	MORRISON, BLAKE B	A070 01UB3	C/I SPECIALIST I	085	240.00	8,433.00	
22	KUNZ, THOMAS C	A060 01UC3	C/I SPECIALIST II	357	5.76	154.14	
23	COOKE, C B	A050 01UB3	MAJ ACCT MGR I	361	1.28	33.72	
24	CAIN, C M	A050 01UB3	MAJ ACCT MGR I	357	.00	.00	
25	MUNIZ, V H	A050 01UB3	MAJ ACCT MGR I	365	28.65	883.48	
26	FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	365	8.71	273.09	
27	BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	357	16.04	445.11	
28	THOMSON, MARK A	A050 01UB3	MAJ ACCT MGR I	360	1.20	34.73	
29	DIAZ, OSCAR J	A050 01UB3	MAJ ACCT MGR I	361	.96	27.20	
30	ADGER, E A., JR	A050 01UB3	MAJ ACCT MGR I	365	5.35	205.72	
31	COMALING, J H	A050 01UB3	MAJ ACCT MGR I	357	.96	85.27	
32	BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	365	4.47	141.32	
33	SCHMITT, KATHY L	A030 01UB5	CUST SVC FIELD SPECIALI	360	56.48	1,089.27	
34	RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	361	39.60	956.84	
35	MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	361	21.48	596.61	
36	NELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	24.04	706.47	
37	RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365	3.83	161.56	
38	OTTO, E E., JR	A050 01UB3	MAJ ACCT MGR I	361	1.12	26.84	
39	COHEN, A D	T125 05937	GROUNDMAN - BU	361	1.12	29.32	
40	RUIZ, ARTURO	A060 01TY5	SR POWER COORD	361	5.12	140.80	
41	TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	153.96	3,623.84	
42	DOMINGUEZ, GUSTAVO	A070 01UB3	C/I SPECIALIST I	085	89.60	3,102.40	
43	CAMPBELL, W P	A070 01MG6	DIST ENG & OPERS PRIN E	360	1.20	37.08	
44	CHAPMAN, REBECCA H	A060 01UJ3	SR MAJ ACCT MGR	361	5.60	158.90	

000314

fpsc.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT EMPL# NAME	PAY JOB	JOB DESCRIPTION	LOC	PRMRS	PRMT
1 9609 BEE/BUSINESS ENERGY EVAL 908400						
2		RUSSELL, ALFRED G., JR	A050 01UB3 MAJ ACCT MGR I	365	1.48	47.39
3		OTT, JOHN A	A070 01YEB SR PRODUCT MANAGER	078	24.00	957.00
4		VAYDA, G F	A050 01UB3 MAJ ACCT MGR I	361	6.00	190.50
5		COBB, DAVID G	A060 01UJ3 SR MAJ ACCT MGR	357	.96	34.96
6		CRANE, J L	A050 01UB3 MAJ ACCT MGR I	365	3.48	114.88
7		REILMAN, LINDA L	A050 01UB3 MAJ ACCT MGR I	365	14.16	357.89
8		LEHR, J C., JR	A050 01UB3 MAJ ACCT MGR I	357	7.96	221.19
9		ARTZ, NECTOR	A050 01UB3 MAJ ACCT MGR I	365	8.66	205.32
10		GONZALEZ, N A., JR	A050 01UB3 MAJ ACCT MGR I	361	3.64	110.53
11		SIMMONS, J W	A030 01UB5 CUST SVC FIELD SPECIAL I	357	148.02	3,189.84
12		KIDRY, MICHAEL J	A050 01UB3 MAJ ACCT MGR I	357	.96	23.38
13		BLARY, DAVID R	A050 01UB3 MAJ ACCT MGR I	365	16.30	379.82
14		MOULIN, JEFFREY	A050 01UB3 MAJ ACCT MGR I	365	14.16	351.17
15		DANILEWIKI, M E., JR	A060 01UJ3 SR MAJ ACCT MGR	360	3.70	100.18
16		UNITAYER, D C	A060 01UJ3 SR MAJ ACCT MGR	365	5.68	207.34
17		GAGER, HERBERT B	A030 01UB5 CUST SVC FIELD SPECIAL I	361	37.60	888.30
18		HEMBERT, BILLY H	A050 01UB3 MAJ ACCT MGR I	360	1.00	30.53
19		CALLEJA, R A	A060 01UB3 C/I SPECIALIST II	361	2.80	100.00
20		GERING, K F., JR	A050 01UB3 MAJ ACCT MGR I	357	2.88	99.18
21		HALL, TERRY L	A050 01UB3 MAJ ACCT MGR I	360	10.40	275.11
22		TRENDLE, R F	A030 01UB5 CUST SVC FIELD SPECIAL I	357	140.12	3,173.71
23		CLIFICK, BRYAN J	A050 01UB3 MAJ ACCT MGR I	365	11.55	293.50
24		PARTIN, LEROY N	A050 01UB3 MAJ ACCT MGR I	365	14.16	447.30
25		BLACK, T H	A050 01UB3 MAJ ACCT MGR I	361	2.24	62.66
26		SMITH, DAVID A	A050 01UB3 MAJ ACCT MGR I	357	42.96	1,093.87
27		KIMMUS, MICHAEL A	A030 01UB5 CUST SVC FIELD SPECIAL I	360	79.20	1,536.48
28		CULBREATH, J G	A060 01UJ3 SR MAJ ACCT MGR	365	1.89	58.41
29		BORTIC, KEDRIC A., JR	A060 01UJ3 SR MAJ ACCT MGR	357	2.16	66.53
30		LLODRA, LARRY	A050 01UB3 MAJ ACCT MGR I	361	2.88	81.58
31		ROSE, JACK A	A050 01UB3 MAJ ACCT MGR I	361	.96	22.83
32		BERNARD, F B	A050 01UB3 MAJ ACCT MGR I	365	.67	7.64
33		ORLA, MARLEN A	A050 01UB3 MAJ ACCT MGR I	361	4.43	116.19
34		AGER, BRIAN RICHARD	D070 01OE4 ENERGY MGT SPEC	810	82.00	1,496.51
35		ALLEN				
36		ALVAR ALVAREZ, S R	D070 01OCC FIELD REP I - C/I	450	16.50	139.57
37		AUGUS AUGUSTO, E H	D060 01OCC SR FIELD REP - C/I	361	51.45	1,040.37
38		BASKI BASKIN, SHARON L	D040 01X1E ADMINISTRATIVE SPEC	588	24.00	566.00
39		BASTO BASTON, JOHN C	D060 01OCC FIELD REP II - C/I	360	3.00	39.42
40		BER, A BER, YUAN	D070 01OCC FIELD REP I - C/I	360	24.00	420.64
41		BORIN				
42		BOTE, BOTS, IVY B	D060 01OCC LRS COMM/INDUSTRIAL-ASST	450	134.25	480.00
43		CARRI CANTRES, WANDA B	D060 01X1E ADMINISTRATIVE SPEC	357	56.00	2,539.00
44		CHAMM CHAMMELL, TERESA J	D050 01X1F SR ADMINISTRATIVE SPEC	586	9.50	1,085.00
45		CRABT				
46						
47						
48						
49						
50						

000315

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PHRS	PRANT
1 9609	BEE/BUSINESS ENERGY EVAL	908400	DAVIE	DAVIES FLICKINGER, NA	D070	010E4	ENERGY MGT SPEC	474	68.25	1,212.29
2			DOKAN	DONALD, GARY B	D070	010E4	ENERGY MGT SPEC	810	103.00	2,111.51
3			ECHEG	ECHEGOYEN, C O	D070	010CC	FIELD REP I - C/I	361	48.34	1,012.12
4			EQUIAR	EQUIARAS, C L	D070	010E4	ENERGY MGT SPEC	810	1.00	20.94
5			FRICK	FRICK, PEGGY C	D070	010CC	FIELD REP I - C/I	361	77.90	1,411.95
6			GAMNO	GAMMON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	151.00	2,895.43
7			GONZA	GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	99.25	2,039.59
8			GRAFF	GRAFFED, JOHN	D070	010E4	ENERGY MGT SPEC	810	62.00	1,314.45
9			GUTIE	GUTIERREZ, J C	D070	010E4	ENERGY MGT SPEC	810	139.00	2,493.32
10			HARRI	HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	13.75	287.89
11			HARTL	HARTLEY, PATTIE B	D060	010E5	ENERGY MGT CONSULTANT	586	.75	14.52
12			JOHNS	JOHNSON, BRENDA C	D070	010E4	ENERGY MGT SPEC	450	2.00	41.00
13			JONES	JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	66.75	995.71
14			KHOTT	KHOTT, J S	D070	010E4	ENERGY MGT SPEC	220	75.00	1,425.00
15			LACHA	LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	5.75	120.35
16			LASSE	LASSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	3.75	53.07
17			LEWIS	LEWIS, JOHN G	D070	010E4	ENERGY MGT SPEC	110	16.25	302.45
18			LIBBY	LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	586	5.25	86.94
19			LITTL	LITTLETON, HELEN M	D050	01X1F	SR ADMINISTRATIVE SPEC	474	4.50	67.25
20			LOWE	LOWE, E L	D060	010E5	ENERGY MGT CONSULTANT	110	.25	4.61
21			MARTI	MARTIN, PHILLIP A	D060	010E5	ENERGY MGT CONSULTANT	450	1.25	16.64
22			HAZEL	HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	80.45	1,563.50
23			MCNEA	MCNEAL, M J	D070	010CC	FIELD REP I - C/I	360	19.20	1,656.27
24			MCNUT	MCNUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	28.75	513.91
25			MESSR	MESSER, P J	D070	010E4	ENERGY MGT SPEC	588	5.50	115.14
26			MINS	MINS, THOMAS D	D070	010E4	ENERGY MGT SPEC	580	91.75	1,872.85
27			MORST	MORSTADT, BETH D	D060	010E5	ENERGY MGT CONSULTANT	450	.50	8.05
28			PELL	PELL, GEISHA F	D050	01X1F	SR ADMINISTRATIVE SPEC	450	6.75	91.63
29			PEREZ	PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	28.83	603.64
30			PILGR	PILGRIM, HELEN G	D070	010E4	ENERGY MGT SPEC	810	115.50	2,418.27
31			POWEL	POWELL, JOSEPH E, JR	D060	010E5	ENERGY MGT CONSULTANT	586	27.25	434.31
32			SANDE	SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	12.00	186.81
33			SAVIG	SAVIGE, RICHARD I	D060	010E5	ENERGY MGT CONSULTANT	586	28.25	467.85
34			SCHAA	SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	586	2.00	32.81
35			SHOOS	SHOENITH, PAMELA J	D060	010CD	FIELD REP II - C/I	360	80.25	1,696.33
36			THOMA	THOMAS, J H	D060	010E5	ENERGY MGT CONSULTANT	450	.50	7.12
37			WILES	WILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	63.50	1,106.11
38			WILLI	WILLIAMS, BRITH G	D060	010E5	ENERGY MGT CONSULTANT	110	3.00	55.69
39			WILSO	WILSON, C F, JR	D080	010CD	SR FIELD REP - C/I	357	82.00	1,845.50
40			WILSON	C J	D070	010E4	ENERGY MGT SPEC	588	81.00	1,674.68
41			WOOTE	WOOTEN, G C, III	D070	010CC	FIELD REP I - C/I	361	97.85	2,068.75
42			WYNN	WYNN, MARK P	D080	010CD	SR FIELD REP - C/I	360	26.00	595.40
43										
44	TOTAL ACCOUNT 908400								4332.45	99,359.35
45	TOTAL PROGRAM BEE/BUSINESS ENERGY EVAL								4332.45	99,359.35
46										
47										
48										
49										
50										

000316

FLORIDA POWER AND LIGHT COMPANY
fpc.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHS	PRANT
19609	BUD ON CALL GS LOAD NGHT	587250						575	.00	-6.35
2				RYNINING, J R., JR	A050	01AF7	CALL CTR SUPV I	575	2.25	74.13
3				HERRERA, CARMEN R	A040	01AF8	CALL CTR SUPV II	575	2.25	53.04
4				ACOSTA ACOSTA, DAVID	D030	01QC3	CS GENERALIST III	575	2.25	19.12
5				ALSAD ALSADAN, AMEN H	D030	01QC8	CS GENERALIST III	575	5.92	59.48
6				BRUBA BRUBAKER, JURY C	D050	01XJ7	SR DUCT SYSTEM SPECIALI	595	10.00	122.75
7				BURRO BURROWS, URIAL T., II	D030	01QC8	CS GENERALIST III	575	2.25	19.10
8				CABRE CABRERA, MONICA	D030	01QC8	CS GENERALIST III	575	2.25	18.27
9				CALAN CALANDRA, ANDY J	D030	01QC8	CS GENERALIST III	575	1.75	14.63
10				D FAN D FANA, EDEL LAURA	D040	01QC7	CS GENERALIST II	575	4.97	50.35
11				DELGA DELGADO, MIXARY D	D030	01QC8	CS GENERALIST III	575	1.50	14.01
12				GONZA GONZALEZ, DEYDRE MER	D070	01QX5	LEAD CUST SVC REP	575	4.80	78.39
13				GRANT GRANT, ARCHIBALD A	D040	01QC7	CS GENERALIST II	575	4.80	57.04
14				HAMPT HAMPTON, KELVINA	D030	01QC8	CS GENERALIST III	575	2.50	23.41
15				HOLME HOLMES, WILLETTE T	D030	01QC8	CS GENERALIST III	575	2.50	28.57
16				JENSE JENSEN, CELIA E	D050	01X1F	SR ADMINISTRATIVE SPEC	575	4.80	74.94
17				MARCO				575	4.86	46.27
18				MASTN MASTNI, SHIRLEY A	D030	01X1C	SENIOR OFFICE CLERK	575	4.80	50.16
19				MCCLA MCCLAIN, PAMELA D	D030	01QC8	CS GENERALIST III	575	2.00	18.05
20				MELGU MELGUIZOVSKI, CYNTHIA	D030	01QC8	CS GENERALIST III	575	2.25	21.42
21				MUSHI MUSHINGTON, THERESA	D030	01QC8	CS GENERALIST III	575	6.52	66.45
22				PEREZ PEREZ, OLGA D	D050	01QC6	CS GENERALIST I	575	10.16	156.84
23				REGUE REGUERA, JOSE N	D040	01QC7	CS GENERALIST II	575	5.11	60.21
24				RIBAD				575	3.20	35.57
25				RIVER RIVERA, AMARILYS	D030	01QC8	CS GENERALIST III	575	2.25	18.27
26				ROBIN ROBINSON AVANT, N	D040	01QC7	CS GENERALIST II	575	2.25	31.47
27				RODRI RODRIGUEZ, GRIBEL N	D030	01QC8	CS GENERALIST III	575	2.25	21.72
28				ROLLE ROLLE, NILAGROS N	D040	01QC7	CS GENERALIST II	575	3.36	42.72
29				SARRI SARRIA, MARIA C	D040	01X1E	ADMINISTRATIVE SPEC	575	4.80	54.64
30				SOCOR SOCORRO, MAYRA	D040	01X1E	ADMINISTRATIVE SPEC	575	4.80	58.04
31				STEVE STEVENS, KELLY A	D070	01QX5	LEAD CUST SVC REP	575	2.25	37.61
32				TOMAS				575	2.50	22.06
33				TORRE TORREIRA, SAMMY	D030	01QC8	CS GENERALIST III	575	3.22	26.14
34				WEBB, WEBB, SANDRA C	D040	01QC7	CS GENERALIST II	575	5.10	65.75
35				WEBER WEBER, ADRIANA C	D050	01QC6	CS GENERALIST I	575	5.22	74.51
36										
37	TOTAL ACCOUNT	587250							131.69	1,609.12
38										
39		598140						575	.00	-3.18
40				RYNINING, J R., JR	A050	01AF7	CALL CTR SUPV I	575	1.00	32.94
41				HERRERA, CARMEN R	A040	01AF8	CALL CTR SUPV II	575	1.50	35.37
42				ACOSTA ACOSTA, DAVID	D030	01QC8	CS GENERALIST III	575	1.00	8.56
43				ALSAD ALSADAN, AMEN H	D030	01QC8	CS GENERALIST III	575	2.94	29.39
44				BURRO BURROWS, URIAL T., II	D030	01QC8	CS GENERALIST III	575	.75	6.39
45										
46										
47										
48										
49										
50										

000317

fpec.fax FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT EXPL# NAME	PAT JOB GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	---	-----	---	-----	-----
19609 BUS ON CALL GS LOAD MGMT 598140	CABRE CARRERA, MONICA	D030 010C8	CS GENERALIST III	575	.75	6.09
2	CALAN CALANDRA, ANDY J	D030 010C8	CS GENERALIST III	575	.75	6.40
3	D FAN D FANA, EDEL LAURA	D040 010C7	CS GENERALIST II	575	2.54	26.07
4	DELGA DELGADO, MIXARY D	D030 010C8	CS GENERALIST III	575	.50	4.66
5	GONZA GONZALEZ, DEYDRE HER	D070 010K5	LEAD CUST SVC REP	575	2.40	39.19
6	GRANT GRANT, ARCHIBALD A	D040 010C7	CS GENERALIST II	575	2.40	29.26
7	HAMPT HAMPTON, KELVINA	D030 010C8	CS GENERALIST III	575	.50	4.28
8	HOLME HOLMES, WILLETTE T	D030 010C8	CS GENERALIST III	575	1.00	10.92
9	JENSE JENSEN, CELIA E	D050 01X1F	SR ADMINISTRATIVE SPEC	575	2.40	37.46
10	MARCO			575	2.42	22.42
11	MASTH MASTHI, SHIRLEY A	D030 01X1C	SENIOR OFFICE CLERK	575	2.39	25.04
12	MCCLA MCCLAIN, PAULEA D	D030 010C8	CS GENERALIST III	575	.50	4.52
13	MELGU MELGUIZOVSKI, CYNTHIA	D030 010C8	CS GENERALIST III	575	1.00	9.52
14	MUSHI MUSHINGTON, THERESA	D030 010C8	CS GENERALIST III	575	3.25	34.10
15	PEREZ PEREZ, OLGA D	D050 010C6	CS GENERALIST I	575	5.08	78.41
16	REGUE REGUERA, JOSE M	D040 010C7	CS GENERALIST II	575	2.52	31.32
17	RIBAD			575	1.60	17.76
18	RIVER RIVERA, AMARILYS	D030 010C8	CS GENERALIST III	575	1.00	8.12
19	ROBIN ROBINSON AVANT, H	D040 010C7	CS GENERALIST II	575	1.00	13.99
20	RODRI RODRIGUEZ, GRISEL H	D030 010C8	CS GENERALIST III	575	.75	7.29
21	ROLLE ROLLE, MILAGROS H	D040 010C7	CS GENERALIST II	575	1.68	20.45
22	SARRI SARRIA, MARIA C	D040 01X1E	ADMINISTRATIVE SPEC	575	2.40	27.33
23	SOCOR SOCORRO, MAYRA	D040 01X1E	ADMINISTRATIVE SPEC	575	2.40	29.04
24	STEVE STEVENS, KELLY A	D070 010K5	LEAD CUST SVC REP	575	.75	12.57
25	TOMAS			575	.75	6.30
26	TORRE TORREIRA, SALLY	D030 010C8	CS GENERALIST III	575	1.61	15.49
27	WEBB, WEBB, SANDRA C	D040 010C7	CS GENERALIST II	575	2.53	32.67
28	WEBER WEBER, ADRIANA C	D050 010C6	CS GENERALIST I	575	2.61	38.07
29						
30 TOTAL ACCOUNT 598140					56.67	708.23
31						
32	908580			575	.00	-6.35
33	GONZALEZ, J O	A070 01YER	SR PRODUCT MANAGER	078	24.00	909.30
34	RYNNING, J R, JR	A050 01AF7	CALL CTR SUPV I	575	2.25	74.13
35	HERRERA, CARMEN R	A040 01AF8	CALL CTR SUPV II	575	2.25	53.06
36	ACOST ACOSTA, DAVID	D030 010C8	CS GENERALIST III	575	2.25	19.12
37	ALSAO ALSADAN, AMEN H	D030 010C8	CS GENERALIST III	575	5.92	58.77
38	ALTIC ALTICE, TRACY H	D060 010E5	ENERGY MGT CONSULTANT	219	36.00	676.35
39	BARKI BARKEN, SHARON L	D040 01X1E	ADMINISTRATIVE SPEC	588	.50	6.54
40	BURRO BURROUS, LUTAL T, II	D030 010C8	CS GENERALIST III	575	2.25	19.10
41	CASAL CASALLERO, LAZARO	D060 01XJ6	DUCT SYSTEM SPECIALIST	850	2.00	29.01
42	CABRE CARRERA, MONICA	D030 010C8	CS GENERALIST III	575	2.75	24.37
43	CALAN CALANDRA, ANDY J	D030 010C8	CS GENERALIST III	575	1.75	14.83
44	CANTR CANTRER, VANITA B	D040 01X1E	ADMINISTRATIVE SPEC	586	.25	3.63
45						
46						
47						
48						
49						
50						

000318

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANK
-----	-----	-----	-----	-----	---	---	-----	---	-----	-----
19609	BUS ON CALL GS LOAD MGMT	908580	CLARK	CLARK, L L	0060	010E5	ENERGY MGT CONSULTANT	730	83.75	1,622.66
2			D FAN	D FAN, EDEL LAURA	0060	010C7	CS GENERALIST II	575	5.01	50.03
3			DELGA	DELGADO, NIXARY D	0030	010C8	CS GENERALIST III	575	1.50	14.01
4			DOMAN	DOMANO, GARY B	0070	010E4	ENERGY MGT SPEC	810	8.75	179.38
5			EGUAR	EGUARAS, C L	0070	010E4	ENERGY MGT SPEC	810	.25	5.23
6			ESPIN	ESPINOZA, RAQUEL B	0060	010E5	ENERGY MGT CONSULTANT	864	102.50	1,601.57
7			GONZA	GONZALEZ, DEYDRE MER	0070	010K5	LEAD CUST SVC REP	575	4.80	78.39
8			GONZALEZ	GONZALEZ, IDANIA	0070	010E4	ENERGY MGT SPEC	810	5.75	118.17
9			GRAFF	GRAFFEO, JOHN	0070	010E4	ENERGY MGT SPEC	810	9.00	171.45
10			GRANT	GRANT, ARCHIBALE A	0060	010C7	CS GENERALIST II	575	4.80	57.52
11			HAMPT	HAMPTON, KELVINA	0030	010C8	CS GENERALIST III	575	2.75	25.54
12			HARRI	HARRIS, R F	0070	010E4	ENERGY MGT SPEC	595	107.25	2,245.52
13			HOLME	HOLMES, MILLETTE T	0030	010C8	CS GENERALIST III	575	2.50	28.57
14			JENSE	JENSEN, CELIA E	0050	01X1F	SR ADMINISTRATIVE SPEC	575	4.80	74.94
15			KEENE	KEENE, J K	0060	010E5	ENERGY MGT CONSULTANT	595	.25	4.10
16			LIBBY	LIBBY, ROBERTA B	0050	01X1F	SR ADMINISTRATIVE SPEC	588	.25	4.10
17			LYNN	LYNN, R DAVE	0060	010E5	ENERGY MGT CONSULTANT	219	18.00	296.51
18			MARCO					575	4.86	44.81
19			MASH	MASHI, SHIRLEY A	0030	01X1C	SENIOR OFFICE CLERK	575	4.80	50.10
20			MCLA	MCLAIN, PAMELA D	0030	010C8	CS GENERALIST III	575	2.25	20.31
21			MORIT	MORITT, BRIAN R	0070	010E4	ENERGY MGT SPEC	595	11.00	196.61
22			MELON	MELGIZOWSKI, CYNTHIA	0030	010C8	CS GENERALIST III	575	2.25	21.41
23			MINS	MINS, THOMAS D	0070	010E4	ENERGY MGT SPEC	588	10.00	204.11
24			MUMMI	MUSHINGTON, THERESA	0030	010C8	CS GENERALIST III	575	6.52	67.01
25			PEREZ	PEREZ, OLGA D	0050	010C6	CS GENERALIST I	575	10.16	156.81
26			POMEL	POMELL, JOSEPH E., JR	0060	010E5	ENERGY MGT CONSULTANT	586	2.75	43.81
27			REGUE	REGUERA, JOSE H	0060	010C7	CS GENERALIST II	575	5.11	40.51
28			RIBAD					575	3.20	35.51
29			RIVER	RIVERA, ANARILYS	0030	010C8	CS GENERALIST III	575	2.25	18.21
30			ROBIN	ROBINSON, AVANT M	0060	010C7	CS GENERALIST II	575	2.25	31.41
31			RODRI	RODRIGUEZ, CRISTE M	0030	010C8	CS GENERALIST III	575	2.50	25.01
32			ROLLE	ROLLE, NILAGROS M	0060	010C7	CS GENERALIST II	575	3.36	40.91
33			SARRI	SARRIA, MARIA C	0060	01X1E	ADMINISTRATIVE SPEC	575	4.80	54.61
34			SAVIG	SAVIGE, RICHARD L	0060	010E5	ENERGY MGT CONSULTANT	586	10.50	173.91
35			SCHAA	SCHAAF, KATHRYN A	0060	010E5	ENERGY MGT CONSULTANT	586	.25	4.10
36			SOCOR	SOCORRO, MATRA	0060	01X1E	ADMINISTRATIVE SPEC	575	4.80	58.01
37			STEVE	STEVENS, KELLY A	0070	010K5	LEAD CUST SVC REP	575	2.50	43.91
38			TOMAS					575	2.50	22.01
39			TORRE	TORREIRA, SAPHY	0030	010C8	CS GENERALIST III	575	3.22	27.71
40			WEBB	WEBB, SANDRA C	0060	010C7	CS GENERALIST II	575	5.10	66.17
41			WERER	WERER, ARIANA C	0050	010C6	CS GENERALIST I	575	5.22	75.06
42										
43	TOTAL ACCOUNT 908580								556.23	10,002.66
44	TOTAL PRGNAME BUS ON CALL GS LOAD MGMT								766.59	12,319.79
45										
46										
47										
48										
49										
50										

000319

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAKT
-----	-----	-----	-----	-----	---	-----	-----
19609 C/I A/C CHILLER PGM	908160	NELSON, L S	A070 01UB3	C/I SPECIALIST I	357	60.00	2,010.75
2		ANDERSON, E A	A050 01UB3	MAJ ACCT MGR I	357	.48	12.96
3		CARLYLE, S F	A060 01UB3	SR MAJ ACCT MGR	365	2.20	81.04
4		DALTON, H C	A050 01UB3	MAJ ACCT MGR I	357	.16	3.92
5		PHILO, MICHAEL C	A060 01UB3	SR MAJ ACCT MGR	357	1.52	43.86
6		NILSON, ANNE F	A060 01UB3	SR MAJ ACCT MGR	357	.48	15.84
7		CHALKER, R C	A050 01UB3	MAJ ACCT MGR I	365	1.00	29.93
8		GRILLO, S E	A050 01UB3	MAJ ACCT MGR I	365	.14	4.15
9		HOPGOOD, V J	A050 01UB3	MAJ ACCT MGR I	365	12.31	406.10
10		EASTERLING, R K	A050 01UB3	MAJ ACCT MGR I	357	.50	16.50
11		HIEBLA, H E	A050 01UB3	MAJ ACCT MGR I	365	.24	5.73
12		MONHE, JEFFREY J	A050 01UB3	MAJ ACCT MGR I	357	.32	9.50
13		ARCHER, JOHN P., II	A050 01UB3	MAJ ACCT MGR I	365	4.17	114.27
14		RODDERS, G D	A030 01A1K	RESECH BUS FIELD SPEC I	357	1.26	25.84
15		WISHARD, V H	A050 01UB3	MAJ ACCT MGR I	365	2.10	69.30
16		WELLEN, R J	A040 01UB4	CUST SVC FIELD SPECIALI	357	1.12	28.01
17		TRAMONTANO, DEAN J	A050 01UB3	MAJ ACCT MGR I	365	.00	-.42
18		RIX, JOHN H	A060 01UB3	C/I SPECIALIST II	361	4.80	134.43
19		BALOGH, P V	A050 01UB3	MAJ ACCT MGR I	365	3.75	123.75
20		GUTIERREZ, J P	A040 01UB3	MAJ ACCT MGR II	357	.64	16.72
21		COPE, L G	A050 01UB3	MAJ ACCT MGR I	365	2.53	78.12
22		KIRZ, THOMAS C	A060 01UB3	C/I SPECIALIST II	357	4.96	137.28
23		CAIN, C W	A050 01UB3	MAJ ACCT MGR I	357	.00	.00
24		HUNT, V H	A050 01UB3	MAJ ACCT MGR I	365	.19	5.76
25		FERRER, RAMON	A060 01UB3	SR MAJ ACCT MGR	365	.50	13.99
26		BLOCH, P C	A050 01UB3	MAJ ACCT MGR I	357	1.84	51.06
27		POHITZ, KEITH P	A050 01UB3	MAJ ACCT MGR I	360	1.00	28.18
28		ADDER, E A., JR	A050 01UB3	MAJ ACCT MGR I	365	.69	30.85
29		COMBING, J H	A050 01UB3	MAJ ACCT MGR I	357	.16	14.21
30		HARRER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	365	.16	3.47
31		MELIANS, S G	A060 01UB3	SR MAJ ACCT MGR	361	10.00	293.89
32		RODRIGUEZ, M G	A060 01UB3	SR MAJ ACCT MGR	365	.54	26.67
33		TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	.16	3.77
34		RUSSELL, ALFRED G., J	A050 01UB3	MAJ ACCT MGR I	365	.16	4.38
35		COBB, DAVID G	A060 01UB3	SR MAJ ACCT MGR	357	.16	5.83
36		CRANE, J L	A050 01UB3	MAJ ACCT MGR I	365	1.01	33.10
37		REILMAN, LINDA L	A050 01UB3	MAJ ACCT MGR I	365	4.17	105.55
38		LEHR, J C., JR	A050 01UB3	MAJ ACCT MGR I	357	.16	4.45
39		ARTZ, HECTOR	A050 01UB3	MAJ ACCT MGR I	365	.78	17.22
40		RISELY, R B	A060 01UB3	C/I SPECIALIST II	360	28.80	789.12
41		SIMMONS, J M	A050 01UB3	CUST SVC FIELD SPECIALI	357	.62	9.05
42		KHOURY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	357	.16	3.90
43		MARY, DAVID R	A050 01UB3	MAJ ACCT MGR I	365	.66	15.45
44		MOOLIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	365	4.17	103.56
45							
46							
47							
48							
49							
50							

000320

FLORIDA POWER AND LIGHT COMPANY
 fpac.fmr COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRNPS	PRANT	
19609 C/I A/C CHILLER PGM	908160	WHITAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	365	.05	1.88	
2		NEWBERRY, BILLY H	A050 01U83	MAJ ACCT MGR I	360	3.95	120.53	
3		GERME, K F., JR	A050 01U83	MAJ ACCT MGR I	357	.48	15.03	
4		TRENDEL, R F	A030 01U85	CUST SVC FIELD SPECIALI	357	1.02	23.10	
5		OLNICK, BRYAN J	A050 01U83	MAJ ACCT MGR I	365	7.00	177.89	
6		PARTIN, LEROY H	A050 01U83	MAJ ACCT MGR I	365	4.18	137.80	
7		BARTWICK, RONALD B	A060 01U83	C/I SPECIALIST II	085	60.00	1,531.97	
8		SMITH, DAVID A	A050 01U83	MAJ ACCT MGR I	357	.16	4.07	
9		CULBREATH, J G	A060 01UJ3	SR MAJ ACCT MGR	365	.54	16.83	
10		BOSTIC, KEDRIC A., JR	A060 01UJ3	SR MAJ ACCT MGR	357	1.36	41.89	
11		BERNAME, F B	A050 01U83	MAJ ACCT MGR I	365	.14	2.19	
12								
13	TOTAL ACCOUNT 908160					239.43	7,004.22	
14	TOTAL PRNAME C/I A/C CHILLER PGM					239.43	7,004.22	
15								
16	C/I BCI PROGRAM	908190	VESS, C J	A040 01U84	CUST SVC FIELD SPECIALI	361	6.00	157.58
17		CHALKER, R C	A050 01U83	MAJ ACCT MGR I	365	1.00	29.93	
18		GRILLO, D E	A050 01U83	MAJ ACCT MGR I	365	.02	.49	
19		NOPODOO, W J	A050 01U83	MAJ ACCT MGR I	365	.06	1.78	
20		BUCCIARELLI, DOUGLAS	A030 01U85	CUST SVC FIELD SPECIALI	360	2.00	39.53	
21		NIEBLA, H E	A050 01U83	MAJ ACCT MGR I	365	.03	.68	
22		DANN, ANNETTE H	A050 01U83	MAJ ACCT MGR I	360	1.00	26.24	
23		TRANMONTANO, DEAN J	A050 01U83	MAJ ACCT MGR I	365	.00	-.26	
24		GUTIERREZ, J P	A040 01U83	MAJ ACCT MGR II	357	1.00	26.13	
25		COPE, L G	A050 01U83	MAJ ACCT MGR I	365	.20	6.11	
26		MUNIZ, THOMAS C	A060 01U83	C/I SPECIALIST II	357	6.00	167.40	
27		MUNIZ, V H	A050 01U83	MAJ ACCT MGR I	365	.02	.49	
28		FERRER, RAMON	A060 01UJ3	SR MAJ ACCT MGR	365	.13	2.69	
29		ADDER, E A., JR	A050 01U83	MAJ ACCT MGR I	365	.09	3.64	
30		BARBER, RICHARD F	A050 01U83	MAJ ACCT MGR I	365	.02	-.05	
31		RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365	.07	3.14	
32		DOMINGUEZ, GUSTAVO	A070 01U83	C/I SPECIALIST I	085	89.60	3,102.40	
33		RUSSELL, ALFRED E., J	A050 01U83	MAJ ACCT MGR I	365	.02	.52	
34		CRANE, J L	A050 01U83	MAJ ACCT MGR I	365	.12	3.70	
35		LEHR, J C., JR	A050 01U83	MAJ ACCT MGR I	357	1.00	27.79	
36		ARTZ, HECTOR	A050 01U83	MAJ ACCT MGR I	365	.10	2.42	
37		BLARY, DAVID R	A050 01U83	MAJ ACCT MGR I	365	.10	2.26	
38		CULBREATH, J G	A060 01UJ3	SR MAJ ACCT MGR	365	.06	1.98	
39		BERNAME, F B	A050 01U83	MAJ ACCT MGR I	365	.02	-.54	
40								
41	TOTAL ACCOUNT 908190					108.66	3,606.05	
42	TOTAL PRNAME C/I BCI PROGRAM					108.66	3,606.05	
43								
44	C/I BUILDING ENVELOPE	908300	CHALKER, R C	A050 01U83	MAJ ACCT MGR I	365	4.00	119.79
45								
46								
47								
48								
49								
50								

000321

fpsc.fex
 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19609	C/I BUILDING ENVELOPE	908300		BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	15.00	296.44
2				DANN, ANNETTE N	A050	01UB3	MAJ ACCT MGR I	360	6.00	157.42
3				DOOLE, ALBERTO	A070	01YCC	SR PROG MGR	085	240.00	9,279.00
4				POWITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	1.00	28.18
5				DOULING, J H	A050	01UB3	MAJ ACCT MGR I	365	1.00	26.33
6				SCHMITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIALI	360	32.50	626.84
7				OTTO, E E, JR	A050	01UB3	MAJ ACCT MGR I	361	6.00	143.78
8				QUINN, J J	A050	01UB3	MAJ ACCT MGR I	365	17.00	453.48
9				STIVONS, J V	A030	01UB5	CUST SVC FIELD SPECIALI	357	16.00	344.80
10				TAYLOR, CLIFFORD, III	A050	01UB3	MAJ ACCT MGR I	365	4.00	98.10
11				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	357	.50	18.44
12				WILKIN, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	2.00	50.83
13				ALLEN				450	.50	4.82
14				BASKI BASKIN, SHARON L	D040	01X1E	ADMINISTRATIVE SPEC	588	3.00	39.41
15				CANTR CANTRES, WANDA B	D040	01X1E	ADMINISTRATIVE SPEC	586	.25	3.63
16				CRABT				360	26.50	463.07
17				CRABE CRAVEN, R KENNETH	D070	010E4	ENERGY MGT SPEC	219	33.25	672.90
18				CUEST CUESTA, J R	D070	010E4	ENERGY MGT SPEC	333	16.75	350.70
19				DAVIE DAVIES FLICKINGER, MA	D070	010E4	ENERGY MGT SPEC	474	30.75	546.20
20				FORD, FORD, NANCY E	D040	01X1E	ADMINISTRATIVE SPEC	595	2.00	29.00
21				GONZA GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	9.00	184.95
22				GRAFF GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	610	19.00	361.95
23				GRECO GRECO, T A	D060	010E5	ENERGY MGT CONSULTANT	219	22.00	392.43
24				GUZMA GUZMAN, FRANCISCO	D070	010E4	ENERGY MGT SPEC	333	76.00	1,457.30
25				HARRI HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	26.50	554.94
26				HOUK, HOUK, ANITA B	D040	01X1E	ADMINISTRATIVE SPEC	595	4.75	68.88
27				JAMES JAMES, ELISE C	D060	010E5	ENERGY MGT CONSULTANT	219	14.75	260.34
28				JOHNS JOHNSON, BRENDA C	D070	010E4	ENERGY MGT SPEC	450	3.75	76.88
29				JONES JONES, DONALD E	D080	010C0	SR FIELD REP - C/I	360	16.00	340.80
30				KEENE KEENE, J K	D060	010E5	ENERGY MGT CONSULTANT	595	.25	4.10
31				KESSEL KESLER, O P	D070	010E4	ENERGY MGT SPEC	595	27.25	515.03
32				LACHA LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	4.75	99.45
33				LASSE LASSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.50	21.24
34				LEVIS LEVIS, JOHN G	D070	010E4	ENERGY MGT SPEC	110	8.50	158.21
35				LIBBY LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	5.25	86.95
36				LITTL LITTLETON, HELEN H	D050	01X1I	SR ADMINISTRATIVE SPEC	474	1.75	26.17
37				HAZEL HAZELIN, ALFREDA Y	D070	010C0	FIELD REP I - C/I	361	18.00	348.98
38				MCHAS MCHAS, MARY B	D060	010E5	ENERGY MGT CONSULTANT	333	7.50	145.32
39				MCHUT MCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	37.25	665.84
40				MENDE MENDE, MICHAEL	D060	010E5	ENERGY MGT CONSULTANT	219	8.75	138.04
41				MESSE MESSE, P J	D070	010E4	ENERGY MGT SPEC	588	27.25	570.55
42				MINS, MINS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	66.75	1,362.54
43				MOJIC MOJICA, JOSEPH I	D060	010E5	ENERGY MGT CONSULTANT	333	77.75	1,051.57
44				PELL, PELL, GEISHA E	D050	01X1F	SR ADMINISTRATIVE SPEC	450	.25	3.39
45										
46										
47										
48										
49										
50										

000322

FLORIDA POWER AND LIGHT COMPANY
fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB GRD CODE JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	-----	---	-----	-----
1 19609 C/I BUILDING ENVELOPE	908300 PITER PITERA, S THOMAS	D060 010E5 ENERGY MGT CONSULTANT	595	54.25	836.80
2	POMEL POMELL, JOSEPH E., JR	D060 010E5 ENERGY MGT CONSULTANT	586	68.50	1,091.72
3	SCHAA SCHAAF, KATHRYN A	D060 010E5 ENERGY MGT CONSULTANT	586	.50	8.20
4	SETTL SETTLEMYRE, G W J	D070 010E4 ENERGY MGT SPEC	219	12.75	262.02
5	SEUPA SEUPA, KATHLEEN A	D060 01X1E ADMINISTRATIVE SPEC	854	1.50	18.43
6	SHOOS SHOOKNITH, PAMELA J	D060 010CB FIELD REP II - C/I	360	2.00	34.75
7	STEVE STEVENS, CATHERINE A	D050 01X1F SR ADMINISTRATIVE SPEC	137	8.00	121.50
8	VILES VILES, SANDRA H	D070 010E4 ENERGY MGT SPEC	588	72.25	1,256.24
9	VILLE VILLENS, H A	D070 010E4 ENERGY MGT SPEC	219	9.00	136.36
10	WILSO WILSON, C F., JR	D080 010CD SR FIELD REP - C/I	357	2.00	45.50
11	WILSON, C J	D070 010E4 ENERGY MGT SPEC	588	51.00	1,054.43
12	WINFR WINFREY, ROY L	D070 010E4 ENERGY MGT SPEC	595	14.00	281.92
13	YOUNG YOUNG, RICHARD E	D060 010E5 ENERGY MGT CONSULTANT	333	10.00	131.25
14					
15	TOTAL ACCOUNT 908300			1248.25	27,927.96
16	TOTAL PRNAME C/I BUILDING ENVELOPE			1248.25	27,927.96
17					
18 C/I EFFICIENT MOTORS PGM 908140	MEER, C J	A040 01UB4 CUST SVC FIELD SPECIALI	361	.76	19.96
19	NIEELA, N E	A050 01UB3 MAJ ACCT MGR I	365	3.00	72.23
20	RODRIGUEZTRIANA, P	A040 01UB4 CUST SVC FIELD SPECIALI	361	.68	16.43
21	OTT, JOHN A	A070 01YEB SR PRODUCT MANAGER	078	24.00	957.00
22	GAGER, HERBERT B	A030 01UB5 CUST SVC FIELD SPECIALI	361	.23	5.44
23	BLACK, T M	A050 01UB3 MAJ ACCT MGR I	361	2.00	55.78
24	AGER, AGER, BRIAN RICHARD	D070 010E4 ENERGY MGT SPEC	810	23.50	428.89
25	JOHNS JOHNSON, BRENDA C	D070 010E4 ENERGY MGT SPEC	450	1.00	20.50
26	WILSO WILSON, C J	D070 010E4 ENERGY MGT SPEC	588	7.00	144.72
27					
28	TOTAL ACCOUNT 908140			62.17	1,720.95
29	TOTAL PRNAME C/I EFFICIENT MOTORS PGM			62.17	1,720.95
30					
31 C/I EFFICIENT LIGHTING 908170	NELSON, L S	A070 01UB3 C/I SPECIALIST I	357	.00	.00
32	DARGENTO, R J	A050 01UB3 MAJ ACCT MGR I	361	63.92	1,700.28
33	HENDEZ, SUSAN BALL	A050 01UB3 MAJ ACCT MGR I	360	36.00	903.14
34	ANDERSON, E A	A050 01UB3 MAJ ACCT MGR I	357	9.92	267.97
35	CARLYLE, B F	A060 01UB3 SR MAJ ACCT MGR	365	12.20	449.89
36	MEER, C J	A040 01UB4 CUST SVC FIELD SPECIALI	361	44.48	1,168.15
37	DALTON, M C	A050 01UB3 MAJ ACCT MGR I	357	.64	15.66
38	PHILO, MICHAEL C	A060 01UB3 SR MAJ ACCT MGR	357	31.08	896.64
39	WILSON, ANNE P	A060 01UB3 SR MAJ ACCT MGR	357	3.92	129.30
40	CHALKER, R C	A050 01UB3 MAJ ACCT MGR I	365	27.33	817.68
41	GRILLO, G E	A050 01UB3 MAJ ACCT MGR I	365	21.56	658.13
42	WROGOD, W J	A050 01UB3 MAJ ACCT MGR I	365	13.26	437.58
43	BUCCIARELLI, DOUGLAS	A030 01UB5 CUST SVC FIELD SPECIALI	360	54.50	1,077.05
44	EASTERLING, R K	A050 01UB3 MAJ ACCT MGR I	357	2.00	66.60
45					
46					
47					
48					
49					
50					

000323

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRNRS	PRAKT
19609	C/I EFFICIENT LIGHTING	908170		WIERLA, H E	A050	01UB3	MAJ ACCT MGR I	365	37.98	914.37
2				SASHKHOV, MARIA GEM	A050	01UB3	MAJ ACCT MGR I	361	16.72	401.50
3				WONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	4.28	127.02
4				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	16.71	457.09
5				DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	13.20	409.12
6				DANN, ANNETTE M	A050	01UB3	MAJ ACCT MGR I	360	24.28	637.03
7				SODDERS, G D	A050	01ATX	RESSEM BUS FIELD SPEC I	357	116.12	2,344.13
8				VISHARO, V H	A050	01UB3	MAJ ACCT MGR I	365	13.10	432.30
9				VELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	57.48	1,437.73
10				GRUJI, E TODD	A050	01UB3	MAJ ACCT MGR I	361	22.00	662.47
11				TRAMONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	365	.00	-1.72
12				BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	365	19.75	651.75
13				GUTIERREZ, J P	A040	01UB3	MAJ ACCT MGR I	357	2.56	66.88
14				LANGLEY, D R	A060	01UB3	SR MAJ ACCT MGR	365	16.70	542.88
15				COPE, L G	A050	01UB3	MAJ ACCT MGR I	365	24.30	750.26
16				KRIZ, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	3.84	102.76
17				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	3.84	101.19
18				BESLEY, V A	A060	01UB3	C/I SPECIALIST II	360	28.80	779.76
19				CATR, C V	A050	01UB3	MAJ ACCT MGR I	357	2.00	62.75
20				KRIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.77	23.75
21				FERRER, RAMON	A060	01UB3	SR MAJ ACCT MGR	360	18.03	570.83
22				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	11.36	315.24
23				POWITZ, KEITH P	A050	01UB3	MAJ ACCT MGR I	360	1.00	28.18
24				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	6.80	196.74
25				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	18.88	535.01
26				ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I	365	2.80	127.05
27				COATING, J H	A050	01UB3	MAJ ACCT MGR I	365	19.64	557.02
28				BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	2.56	78.95
29				LIPINSKI, THOMAS H	A060	01UB7	DISTR SYS ANALYST I	360	30.00	724.16
30				SCHMITT, KATHY I	A030	01UB5	CUST SVC FIELD SPECIALI	360	27.38	528.02
31				RODRIGUEZ, TRIANA, P	A060	01UB4	CUST SVC FIELD SPECIALI	361	38.64	933.65
32				LILERA, R A	A060	01UB4	CUST SVC FIELD SPECIALI	361	240.00	5,697.00
33				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	11.44	317.75
34				MELIANE, S G	A060	01UB3	SR MAJ ACCT MGR	361	10.12	297.39
35				RODRIGUEZ, H G	A060	01UB3	SR MAJ ACCT MGR	365	16.17	523.68
36				OTTO, E F., JR	A050	01UB3	MAJ ACCT MGR I	361	23.36	559.76
37				COHEN, A D	T125	05937	GROUNDMAN - SU	361	19.36	504.74
38				BLITZ, ARTURO	A060	01UB5	SR POWER COORD	361	15.36	422.60
39				TORRELLI, PHILIP	A060	01UB4	CUST SVC FIELD SPECIALI	357	29.64	697.65
40				CAMPBELL, V P	A070	01UB4	DIST ENG & OPER PRIN F	360	1.66	46.52
41				KELLY, WINTON E., JR	A050	01UB3	MAJ ACCT MGR I	360	36.00	954.73
42				CHAPMAN, REBECCA M	A060	01UB3	SR MAJ ACCT MGR	361	11.80	336.83
43				RUSSELL, ALFRED G.	A050	01UB3	MAJ ACCT MGR I	365	.56	18.02
44				WATRA, G F	A050	01UB3	MAJ ACCT MGR I	361	27.00	857.25

000324

fpsc.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PRHRS	FRANT
19609 C/I EFFICIENT LIGHTING	908170					
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						
31						
32						
33						
34						
35						
36						
37						
38						
39						
40						
41						
42						
43						
44						
45						
46						
47						
48						
49						
50						

000000

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
19609	C/I EFFICIENT LIGHTING	908170	CRAST					360	29.80	515.14
2			DAVIE DAVIES	FLICKINGER, HA	D070	010E4	ENERGY MGT SPEC	474	32.25	572.85
3			DONAH	DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	.75	15.39
4			ECHEG	ECHEGUYEN, C O	D070	010CC	FIELD REP I - C/I	361	7.56	158.28
5			FRICK	FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	12.60	228.36
6			GAMNO	GAMMON, R H, JR	D080	010CD	SR FIELD REP - C/I	357	8.00	153.40
7			GONZA	GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	11.50	236.32
8			GRAFF	GRAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	7.50	142.88
9			JONES	JONES, DONALD E	D080	010CD	SR FIELD REP - C/I	360	17.75	378.08
10			KNOTT	KNOTT, J G	D070	010E4	ENERGY MGT SPEC	220	2.00	38.00
11			LACHA	LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	8.00	167.50
12			LASSE	LASSEN, CHRISTINE L	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.00	14.16
13			LEVIS	LEVIS, JOHN G	D070	010E4	ENERGY MGT SPEC	110	3.75	69.79
14			LIBBY	LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	2.75	45.54
15			LITTL	LITTLETON, HELEN H	D050	01X1F	SR ADMINISTRATIVE SPEC	474	1.75	26.17
16			HAZEL	HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	54.43	1,052.27
17			HCHUT	HCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	70.00	1,251.25
18			HESE	HESSER, P J	D070	010E4	ENERGY MGT SPEC	588	2.50	52.34
19			HINE	HINE, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	58.25	1,189.03
20			PEREZ	PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	111.22	2,328.68
21			POMEL	POMELL, JOSEPH E., JR	D060	010E5	ENERGY MGT CONSULTANT	588	54.00	860.63
22			SANDE	SANDERS, KIM K	D050	01X1F	SR ADMINISTRATIVE SPEC	360	24.00	369.60
23			SCHAA	SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	588	.50	8.20
24			SHOOS	SHOOSMITH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	25.19	512.62
25			VILES	VILES, SANDRA H	D070	010E4	ENERGY MGT SPEC	588	10.75	186.92
26			WILSO	WILSON, C F., JR	D080	010CD	SR FIELD REP - C/I	357	13.00	295.75
27			WILSON	WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	53.50	1,106.11
28			WOOTE	WOOTEN, G C., III	D070	010CC	FIELD REP I - C/I	361	9.90	207.28
29			WYNN	WYNN, MARK P	D080	010CD	SR FIELD REP - C/I	360	36.00	893.10
30										
31	TOTAL ACCOUNT 908170								3060.97	74,787.22
32	TOTAL PRGNAME C/I EFFICIENT LIGHTING								3060.97	74,787.22
33										
34	C/I HIGH EFFIC DX A/C	908150	WELSON, L S		A070	01UB3	C/I SPECIALIST I	357	60.00	2,010.75
35			DARGENTO, R J		A050	01UB3	MAJ ACCT MGR I	361	1.16	30.85
36			HENDEZ, EUSAN BALL		A050	01UB3	MAJ ACCT MGR I	360	14.40	361.26
37			ANDERSON, R A		A050	01UB3	MAJ ACCT MGR I	357	.72	19.45
38			CARLYLE, R F		A060	01UB3	SR MAJ ACCT MGR	365	6.20	154.89
39			WEBER, J		A060	01UB4	CUST SVC FIELD SPECIALI	361	28.60	753.21
40			DALTON, M C		A050	01UB3	MAJ ACCT MGR I	357	.24	5.88
41			PHILO, MICHAEL C		A060	01UB3	SR MAJ ACCT MGR	357	2.28	65.77
42			NILSON, ANNE F		A060	01UB3	SR MAJ ACCT MGR	357	6.72	155.70
43			CHALKER, R C		A050	01UB3	MAJ ACCT MGR I	365	2.00	59.86
44			GRILLO, G E		A050	01UB3	MAJ ACCT MGR I	365	.25	7.57
45										
46										
47										
48										
49										
50										

000326

fpac.fax

 FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19609	C/I HIGH EFFIC DX A/C	908150		MOPGOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	14.56	480.41
2				EASTERLING, R E	A050	01UB3	MAJ ACCT MGR I	365	4.75	156.75
3				NIEBLA, H E	A050	01UB3	MAJ ACCT MGR I	365	1.44	34.53
4				BASHUEVO, MARIA GENA	A050	01UB3	MAJ ACCT MGR I	361	.28	6.89
5				MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	.48	14.26
6				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	7.50	204.90
7				DANIEL, JOHN H	A050	01UB3	MAJ ACCT MGR I	360	5.28	163.65
8				BODGERS, G D	A030	01ATX	RESESSN BUS FIELD SPEC I	357	17.92	361.77
9				WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	5.10	168.30
10				MELLEN, R J	A040	01UB4	CUST SVC FIELD SPECIALI	357	1.68	42.02
11				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	2.50	75.29
12				TRANQUILANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	365	.00	-.76
13				NIX, JOHN H	A060	01UB3	C/I SPECIALIST II	361	20.80	582.67
14				BALOGH, F W	A050	01UB3	MAJ ACCT MGR I	365	3.75	123.75
15				GUTIERREZ, J P	A040	01UB3	MAJ ACCT MGR II	357	.96	25.68
16				LANGLEY, D R	A060	01UB3	SR MAJ ACCT MGR	365	7.50	243.36
17				COPE, L G	A050	01UB3	MAJ ACCT MGR I	365	3.80	117.01
18				KUNZ, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	7.44	205.94
19				COOKE, C B	A050	01UB3	MAJ ACCT MGR I	361	.32	8.44
20				BESLEY, V A	A060	01UB3	C/I SPECIALIST II	360	14.40	389.66
21				CAIN, C V	A050	01UB3	MAJ ACCT MGR I	365	.00	.00
22				MUNIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.34	10.52
23				FERRER, RAMON	A060	01UB3	SR MAJ ACCT MGR	365	.90	25.52
24				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	2.76	76.59
25				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	.24	6.80
26				ADGER, E A., JR	A050	01UB3	MAJ ACCT MGR I	365	1.25	56.26
27				COATING, J H	A050	01UB3	MAJ ACCT MGR I	357	.24	21.32
28				BARBER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	.25	6.34
29				SCHMITT, KATHY L	A030	01UB5	CUST SVC FIELD SPECIALI	360	7.48	67.04
30				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	28.24	682.36
31				MARSTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	.12	3.33
32				MELIANS, S G	A060	01UB3	SR MAJ ACCT MGR	361	.51	14.98
33				RODRIGUEZ, H G	A060	01UB3	SR MAJ ACCT MGR	365	11.96	428.00
34				OTTO, E E., JR	A050	01UB3	MAJ ACCT MGR I	361	.28	6.72
35				COHEN, A D	T125	05937	GROUNDMAN - BU	361	.28	7.33
36				RUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	1.28	35.20
37				TORNELLI, PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	6.24	166.89
38				KELLY, WINTON E., JR	A050	01UB3	MAJ ACCT MGR I	360	16.40	381.90
39				CHAPMAN, REBECCA H	A060	01UB3	SR MAJ ACCT MGR	361	.40	11.35
40				RUSSELL, ALFRED G., J	A050	01UB3	MAJ ACCT MGR I	365	.24	7.98
41				VAYDA, G F	A050	01UB3	MAJ ACCT MGR I	361	.24	7.63
42				COBB, DAVID G	A060	01UB3	SR MAJ ACCT MGR	357	.24	8.74
43				CRANE, J L	A050	01UB3	MAJ ACCT MGR I	365	1.83	60.35
44				QUINN, J J	A050	01UB3	MAJ ACCT MGR I	365	16.00	373.46

000327

FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

fpac.fax

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19609	C/I HIGH EFFIC DX A/C	908150		REILMAN, LINDA L	A050	01UB3	MAJ ACCT MGR I	365	7.50	189.26
2				LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I	357	.24	6.67
3				ARTZE, HECTOR	A050	01UB3	MAJ ACCT MGR I	365	1.40	31.41
4				RISLEY, R B	A060	01UB3	C/I SPECIALIST II	360	36.00	986.40
5				GONZALEZ, H A, JR	A050	01UB3	MAJ ACCT MGR I	361	11.16	338.84
6				LYERLY-JENNETTE, SUSAN	A050	01UB3	MAJ ACCT MGR I	360	14.40	345.04
7				GARDNER, R LANCE	A060	01UB3	C/I SPECIALIST II	360	14.40	347.94
8				SIMMONS, J V	A030	01UB5	CUST SVC FIELD SPECIALI	357	.63	13.57
9				LAMELAS, JORGE J	A040	01UB4	CUST SVC FIELD SPECIALI	360	24.00	585.00
10				WRIGHT, JOCELYN H	A040	01UB4	CUST SVC FIELD SPECIALI	360	14.40	352.55
11				KHOURY, MICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.24	5.84
12				BLARY, DAVID R	A050	01UB3	MAJ ACCT MGR I	365	4.21	98.07
13				HODLIN, JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	7.50	185.70
14				DANIELEWSKI, W E, JR	A060	01UB3	SR MAJ ACCT MGR	360	1.85	50.10
15				WHITAKER, D C	A060	01UB3	SR MAJ ACCT MGR	365	.09	3.43
16				GAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	4.14	97.81
17				HEMBERRY, BILLY M	A050	01UB3	MAJ ACCT MGR I	360	12.95	395.32
18				CALLEJA, R A	A060	01UB3	C/I SPECIALIST II	361	16.20	578.55
19				GERVE, K F, JR	A050	01UB3	MAJ ACCT MGR I	357	.72	22.56
20				TRENDEL, R F	A030	01UB5	CUST SVC FIELD SPECIALI	357	1.53	34.66
21				PARTIN, LEROY M	A050	01UB3	MAJ ACCT MGR I	365	7.50	247.11
22				PRIETO, ROSA NOVO	A050	01A23	FIELD REP SUPV II	810	-3.20	-80.80
23				BLACK, T M	A030	01UB3	MAJ ACCT MGR I	361	.56	15.61
24				BARTHICK, RONALD B	A060	01UB3	C/I SPECIALIST II	085	36.00	919.19
25				SMITH, DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.24	6.11
26				CULBREATH, J G	A060	01UB3	SR MAJ ACCT MGR	365	.99	30.69
27				BOSTIC, KEDRIC A, JR	A060	01UB3	SR MAJ ACCT MGR	357	1.54	47.43
28				LLODRA, LARRY	A050	01UB3	MAJ ACCT MGR I	361	.72	20.40
29				ROSE, JACK A	A050	01UB3	MAJ ACCT MGR I	361	.24	5.71
30				BERNARD, F B	A050	01UB3	MAJ ACCT MGR I	365	.25	4.02
31				ORTA, MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	.12	2.77
32				AGER, AGER, BRIAN RICHARD	D070	01GE4	ENERGY MGT SPEC	810	7.50	136.88
33				AGUIA AGUIAR, NORTENCIA E	D060	01X1E	ADMINISTRATIVE SPEC	854	8.00	112.90
34				ALVAR ALVAREZ, G R	D070	01GCC	FIELD REP I - C/I	361	8.07	166.12
35				AUGUS AUGUSTO, E H	D080	01GCC	SR FIELD REP - C/I	360	24.00	546.00
36				BASKI BASKIN, SHARON L	D060	01X1E	ADMINISTRATIVE SPEC	588	.50	6.56
37				BASTO BASTON, JOHN C	D060	01GCC	FIELD REP II - C/I	360	36.00	630.77
38				BER, A BER, ALAN	D070	01GCC	FIELD REP I - C/I	360	24.00	480.00
39				BOONE BOONE, V H	D070	01GE4	ENERGY MGT SPEC	864	7.50	157.04
40				CANOE CANOES, J A	D070	01GE4	ENERGY MGT SPEC	810	.00	-1.02
41				CANTR CANTRIS, WANDA B	D060	01X1E	ADMINISTRATIVE SPEC	586	.25	3.63
42				CARR, CARR, ORLANDO	D070	01GE4	ENERGY MGT SPEC	810	.00	.00
43				CLEVI CLEVIS, KATHLEEN D	D060	01X1E	ADMINISTRATIVE SPEC	854	17.00	246.50
44				CRANT				360	33.45	576.10
45										
46										
47										
48										
49										
50										

000328

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
-----	-----	-----	-----	-----	---	-----	-----	---	-----	-----
1	9609 C/I HIGH EFFIC DX A/C	908150	CRAVE	CRAVEN, R KENNETH	D070	010E4	ENERGY MGT SPEC	219	27.00	546.42
2			CROM	CROM, B R	D070	010E4	ENERGY MGT SPEC	810	.00	.00
3			CRUZ	CRUZ, J H	D060	010E5	ENERGY MGT CONSULTANT	864	8.25	131.89
4			CUBAS	CUBAS, ARMANDO J	D040	01X1E	ADMINISTRATIVE SPEC	854	16.00	213.00
5			DONAH	DONAH, GARY B	D070	010E4	ENERGY MGT SPEC	810	.00	.00
6			ECHEG	ECHEGOTEN, C O	D070	010CC	FIELD REP I - C/I	361	.84	17.59
7			EGUAR	EGUARRAS, C L	D070	010E4	ENERGY MGT SPEC	810	.00	.00
8			FEBRE	FEBRES, DIEGO E	D040	01X1E	ADMINISTRATIVE SPEC	854	6.75	67.25
9			FORD	FORD, NANCY E	D040	01X1E	ADMINISTRATIVE SPEC	595	.75	10.88
10			FRICK	FRICKE, PEGGY C	D070	010CC	FIELD REP I - C/I	361	1.40	25.37
11			GONZA	GONZALEZ, IDANIA	D070	010E4	ENERGY MGT SPEC	810	6.25	128.45
12			GRAFF	GAFFEO, JOHN	D070	010E4	ENERGY MGT SPEC	810	23.50	447.68
13			GREGO	GREGO, T A	D060	010E5	ENERGY MGT CONSULTANT	219	37.00	659.99
14			GUTIE	GUTIERREZ, J C	D070	010E4	ENERGY MGT SPEC	810	.00	-.94
15			HARLE	HARLEY, LESLIE A	D060	010E5	ENERGY MGT CONSULTANT	720	1.75	29.05
16			HARRI	HARRIS, R F	D070	010E4	ENERGY MGT SPEC	595	2.25	47.11
17			HERNA	HERNANDEZ, BETSY G	D040	01X1E	ADMINISTRATIVE SPEC	854	144.00	2,088.00
18			HOWK	HOWK, ANITA B	D040	01X1E	ADMINISTRATIVE SPEC	595	1.75	25.38
19			INGER	INGERSOLL, WILLIAM J	D070	010E4	ENERGY MGT SPEC	810	.00	-1.14
20			JAMES	JAMES, ELISE C	D060	010E5	ENERGY MGT CONSULTANT	219	60.25	1,063.42
21			JONES	JONES, DONALD E	D080	010C0	SR FIELD REP - C/I	360	4.25	90.51
22			JUNE					854	2.25	32.60
23			KESSL	KESSLER, G P	D070	010E4	ENERGY MGT SPEC	595	5.25	99.23
24			LACHA	LACHANCE, J F	D070	010E4	ENERGY MGT SPEC	810	.00	.00
25			LIBBY	LIBBY, ROBERTA B	D050	01X1F	SR ADMINISTRATIVE SPEC	588	.75	12.42
26			HAZEL	HAZELIN, ALFREDA Y	D070	010CC	FIELD REP I - C/I	361	1.27	24.62
27			MCHUT	MCHUTT, BRIAN R	D070	010E4	ENERGY MGT SPEC	595	33.00	589.88
28			NEALI	NEALICK, HAROLD E	D070	010E4	ENERGY MGT SPEC	720	60.00	1,105.50
29			MENDE	MENDEZ, MIGUEL	D060	010E5	ENERGY MGT CONSULTANT	219	20.00	315.50
30			MESS	MESSER, P J	D070	010E4	ENERGY MGT SPEC	588	2.25	47.11
31			MILLE	MILLER, PHILLIP F	D060	010E5	ENERGY MGT CONSULTANT	720	4.25	69.28
32			MIMS	MIMS, THOMAS D	D070	010E4	ENERGY MGT SPEC	588	2.00	40.83
33			NAVAR	NAVARRO, VIVIAN A	D050	01X1F	SR ADMINISTRATIVE SPEC	854	4.25	69.87
34			NELSO	NELSON, KELLY J	D040	01X1E	ADMINISTRATIVE SPEC	137	1.25	16.19
35			PEREZ	PEREZ, R A	D070	010CC	FIELD REP I - C/I	361	.58	12.15
36			PILGR	PILGRIM, HELEN G	D070	010E4	ENERGY MGT SPEC	810	.00	-2.98
37			PITER	PITERA, S THOMAS	D060	010E5	ENERGY MGT CONSULTANT	595	17.75	273.79
38			POWEL	POWELL, JOSEPH E, JR	D060	010E5	ENERGY MGT CONSULTANT	588	.25	3.98
39			RITCH	RITCHARDSON, H P	D070	010E4	ENERGY MGT SPEC	810	.00	.00
40			ROONE	ROONEY, JACQUELINE	D070	010E4	ENERGY MGT SPEC	810	-3.20	-65.32
41			SCALL	SCALLAN, SHERRY E	D060	010E5	ENERGY MGT CONSULTANT	720	1.75	27.19
42			SCHAA	SCHAAF, KATHRYN A	D060	010E5	ENERGY MGT CONSULTANT	588	.25	4.10
43			SETTL	SETTLENTRE, G W J	D070	010E4	ENERGY MGT SPEC	219	6.50	133.58
44			SEUPA	SEUPA, KATHLEEN A	D040	01X1E	ADMINISTRATIVE SPEC	854	16.50	202.76
45										
46										
47										
48										
49										
50										

000329

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY CRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
19609	C/I HIGH EFFIC DX A/C	908150	SHOOS	SHOOSMITH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	7.00	121.63
2				THROW THROMER, ADRIENNE R	D040	01X1E	ADMINISTRATIVE SPEC	854	2.25	23.74
3				TORNE TONNELLI, ANNETTE L	D040	01X1E	ADMINISTRATIVE SPEC	137	2.50	29.38
4				WALLA WALLACE, NICHELE	D040	01X1E	ADMINISTRATIVE SPEC	595	10.75	132.10
5				WILLE WILLEMS, H A	D070	010E4	ENERGY MGT SPEC	219	6.75	102.27
6				WILSO WILSON, C F, JR	D080	010CD	SR FIELD REP - C/I	357	3.00	68.25
7				WILSON, C J	D070	010E4	ENERGY MGT SPEC	588	25.50	527.22
8				WINFR WINFREY, ROY L	D070	010E4	ENERGY MGT SPEC	595	14.75	297.03
9				WOOTE WOOTE, G C, III	D070	010CC	FIELD REP I - C/I	361	1.10	23.01
10				WYANT WYANT, F E	D070	010E4	ENERGY MGT SPEC	810	.00	.00
11				WYNN, WYNN, MARK P	D080	010CD	SR FIELD REP - C/I	360	24.00	595.40
12										
13	TOTAL ACCOUNT 908150								1330.11	28,944.56
14	TOTAL PRGNAME C/I HIGH EFFIC DX A/C								1330.11	28,944.56
15										
16	C/I HVAC	908590		PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	3.00	86.55
17				BUCCIARELLI, DOUGLAS	A030	01UB5	CUST SVC FIELD SPECIALI	360	18.00	355.73
18				HAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	8.00	191.90
19				BASIMUO, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	2.00	49.18
20				MONBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	7.00	207.81
21				DANN, ANNETTE H	A050	01UB3	MAJ ACCT MGR I	360	27.00	708.41
22				TRAHONTANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	365	1.00	25.05
23				FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	14.00	449.06
24				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	34.00	983.88
25				BABER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	4.00	129.26
26				RODRIGUEZTRIANA, P	A040	01UB4	CUST SVC FIELD SPECIALI	361	4.00	96.65
27				OTTO, E E, JR	A050	01UB3	MAJ ACCT MGR I	361	6.00	143.78
28				COHEN, A D	T125	05937	GROUNDMAN - SU	361	4.00	104.70
29				RUSSELL, ALFRED G, JR	A050	01UB3	MAJ ACCT MGR I	365	5.00	160.94
30				LEHR, J C, JR	A050	01UB3	MAJ ACCT MGR I	357	2.00	55.58
31				RAGER, HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	8.00	189.00
32				OLNICK, BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	2.00	50.83
33				BARTNICK, RONALD B	A060	01UK3	C/I SPECIALIST II	085	12.00	306.41
34				SHOOS SHOOSMITH, PAMELA J	D060	010CB	FIELD REP II - C/I	360	1.00	17.36
35										
36	TOTAL ACCOUNT 908590								162.00	4,312.10
37	TOTAL PRGNAME C/I HVAC								162.00	4,312.10
38										
39	C/I LOAD CONTROL	908550		NELSON, L S	A070	01UB3	C/I SPECIALIST I	357	.00	.00
40				DARGENTO, R J	A050	01UB3	MAJ ACCT MGR I	361	.80	21.28
41				HENDEZ, SUSAN BALL	A050	01UB3	MAJ ACCT MGR I	360	9.60	240.84
42				ANDERSON, E A	A050	01UB3	MAJ ACCT MGR I	357	13.72	370.61
43				CARLYLE, B F	A060	01UJ3	SR MAJ ACCT MGR	365	1.00	36.80
44				WEBB, C J	A040	01UB4	CUST SVC FIELD SPECIALI	361	3.04	79.82
45										
46										
47										
48										
49										
50										

000330

FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAH1
19609	C/I LOAD CONTROL	908550		DALTON, H C	A050	01UB3	MAJ ACCT MGR I	357	.24	5.88
2				PHILO, MICHAEL C	A060	01UB3	SR MAJ ACCT MGR	357	46.28	1,335.17
3				NILSON, ANNE F	A060	01UB3	SR MAJ ACCT MGR	357	.72	23.75
4				CHALKER, R C	A050	01UB3	MAJ ACCT MGR I	365	3.00	89.78
5				ORILLO, G E	A050	01UB3	MAJ ACCT MGR I	365	15.26	465.95
6				HOPWOOD, V J	A050	01UB3	MAJ ACCT MGR I	365	.59	19.66
7				EASTERLING, R K	A050	01UB3	MAJ ACCT MGR I	365	7.25	239.25
8				WIERLA, H E	A050	01UB3	MAJ ACCT MGR I	365	20.66	492.62
9				RAYWOOD, DANIEL J	A050	01UB3	MAJ ACCT MGR I	365	2.00	67.91
10				BASHNEED, MARIA GEMA	A050	01UB3	MAJ ACCT MGR I	361	1.55	34.11
11				WOMBLE, JEFFREY J	A050	01UB3	MAJ ACCT MGR I	357	.68	14.21
12				ARCHER, JOHN F., II	A050	01UB3	MAJ ACCT MGR I	365	7.93	217.31
13				DANIEL, JOHN M	A050	01UB3	MAJ ACCT MGR I	360	3.52	109.11
14				RODDERS, G D	A030	01ATX	RESERV BUS FIELD SPEC I	357	1.92	38.7
15				WISHARD, W H	A050	01UB3	MAJ ACCT MGR I	365	21.00	693.0
16				WELLEN, R J	A060	01UB6	CUST SVC FIELD SPECIAL I	357	1.68	62.0
17				GROUT, E TODD	A050	01UB3	MAJ ACCT MGR I	361	3.50	105.3
18				TRANQUANO, DEAN J	A050	01UB3	MAJ ACCT MGR I	365	.00	- .8
19				SALOGH, F V	A050	01UB3	MAJ ACCT MGR I	365	12.00	396.0
20				PLASENCIA, ERNESTO	A060	01YEC	PROGRAM MGR-C/I	013	260.00	7,677.0
21				GUTIERREZ, J P	A060	01UB3	MAJ ACCT MGR II	357	.96	25.0
22				LANGLEY, D R	A060	01UB3	SR MAJ ACCT MGR	365	7.93	258.1
23				COPE, J D	A050	01UB3	MAJ ACCT MGR I	365	9.97	307.8
24				EVELYN, H R	A060	01T58	SR SPEC - PWR SUPPLY	955	80.00	2,826.0
25				KINZ, THOMAS C	A060	01UB3	C/I SPECIALIST II	357	1.66	38.5
26				COOKE, C R	A050	01UB3	MAJ ACCT MGR I	361	1.60	62.1
27				BERLEY, V A	A060	01UB3	C/I SPECIALIST II	360	9.60	259.9
28				ANDERSON, S I	A060	01YHC	C/I ANALYST I	013	17.60	364.3
29				CAIN, C M	A050	01UB3	MAJ ACCT MGR I	357	30.00	961.2
30				KINIZ, V H	A050	01UB3	MAJ ACCT MGR I	365	.36	11.1
31				FERRER, RAMON	A060	01UB3	SR MAJ ACCT MGR	365	.95	27.1
32				BLOCH, P C	A050	01UB3	MAJ ACCT MGR I	357	6.76	132.0
33				THOMSON, MARK A	A050	01UB3	MAJ ACCT MGR I	360	15.00	434.0
34				WALSH, MICHAEL J	A070	01YCC	SR BRDG MGR	013	180.00	6,835.5
35				DIAZ, OSCAR J	A050	01UB3	MAJ ACCT MGR I	361	1.20	36.0
36				ADDER, E A, JR	A050	01UB3	MAJ ACCT MGR I	365	1.31	59.5
37				CHARLTON, J H	A050	01UB3	MAJ ACCT MGR I	365	8.26	231.5
38				BARRER, RICHARD F	A050	01UB3	MAJ ACCT MGR I	365	6.26	136.0
39				RODRIGUEZ, TRIANA, P	A060	01UB6	CUST SVC FIELD SPECIAL I	361	2.72	65.2
40				MAESTRI, HECTOR J	A050	01UB3	MAJ ACCT MGR I	361	.60	16.0
41				MELIANS, S G	A060	01UB3	SR MAJ ACCT MGR	361	2.55	76.5
42				RODRIGUEZ, M G	A060	01UB3	SR MAJ ACCT MGR	365	5.01	189.2
43				OTTO, E F, JR	A050	01UB3	MAJ ACCT MGR I	361	1.60	33.6
44				CONEN, A D	1175	05937	GROUNDMAN - SU	361	1.60	36.6
45										
46										
47										
48										
49										
50										

000331

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
19609	C/I LOAD CONTROL	908550		RUIZ,ARTURO	A060	01TY5	SR POWER COORD	361	7.40	203.50
2				TORNELLI,PHILIP	A040	01UB4	CUST SVC FIELD SPECIALI	357	.24	5.65
3				KELLY,WINTON E.,JR	A030	01UB3	MAJ ACCT MGR I	360	9.60	254.60
4				CHAPMAN,REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	2.00	56.75
5				RUSSELL,ALFRED G.,J	A050	01UB3	MAJ ACCT MGR I	365	1.06	40.69
6				VAYDA,G F	A050	01UB3	MAJ ACCT MGR I	361	5.25	166.70
7				COBB,DAVID G	A060	01UJ3	SR MAJ ACCT MGR	365	2.24	81.57
8				CRANE,J L	A050	01UB3	MAJ ACCT MGR I	365	7.94	262.25
9				REITMAN,LINDA L	A050	01UB3	MAJ ACCT MGR I	365	7.94	200.79
10				LEHR,J C.,JR	A050	01UB3	MAJ ACCT MGR I	357	3.24	90.03
11				ARTZ,HECTOR	A050	01UB3	MAJ ACCT MGR I	365	7.48	179.18
12				GONZALEZ,N A.,JR	A050	01UB3	MAJ ACCT MGR I	361	4.80	145.72
13				LYERLY-JENNETTE,SUSA	A050	01UB3	MAJ ACCT MGR I	360	9.60	230.02
14				GARDNER,R LANCE	A060	01UK3	C/I SPECIALIST II	360	9.60	231.96
15				SIMMONS,J W	A030	01UB5	CUST SVC FIELD SPECIALI	357	.63	13.57
16				WRIGHT,JOCELYN H	A040	01UB4	CUST SVC FIELD SPECIALI	360	9.60	235.02
17				KHARRY,NICHEL J	A050	01UB3	MAJ ACCT MGR I	357	.24	5.84
18				BLARY,DAVID R	A050	01UB3	MAJ ACCT MGR I	365	23.29	542.59
19				MOULIN,JEFFREY	A050	01UB3	MAJ ACCT MGR I	365	7.93	197.01
20				DANIELEWSKI,V E.,JR	A060	01UJ3	SR MAJ ACCT MGR	360	6.00	177.23
21				WHITAKER,D C	A060	01UJ3	SR MAJ ACCT MGR	365	.10	3.65
22				GAGER,HERBERT B	A030	01UB5	CUST SVC FIELD SPECIALI	361	.92	21.72
23				NEWBERRY,BILLY M	A030	01UB3	MAJ ACCT MGR I	360	12.00	366.31
24				CALLEJA,R A	A060	01UK3	C/I SPECIALIST II	361	2.00	71.41
25				GERME,K F.,JR	A050	01UB3	MAJ ACCT MGR I	357	1.72	241.75
26				TRONDEL,R F	A050	01UB5	CUST SVC FIELD SPECIALI	357	1.53	34.66
27				OLMICK,BRYAN J	A050	01UB3	MAJ ACCT MGR I	365	5.00	127.06
28				PARTIN,LEROY H	A050	01UB3	MAJ ACCT MGR I	365	7.93	262.16
29				BLACK,T H	A050	01UB3	MAJ ACCT MGR I	361	15.80	440.64
30				DEHARS,JAMES F	A050	01M25	DIET SUPV III	881	14.00	380.99
31				SMITH,DAVID A	A050	01UB3	MAJ ACCT MGR I	357	.24	6.11
32				CHURCH, J G	A060	01UJ3	SR MAJ ACCT MGR	365	1.06	32.67
33				BOSTIC,KERRIC A.,JR	A060	01UJ3	SR MAJ ACCT MGR	357	.54	16.63
34				LLODRA,LARRY	A050	01UB3	MAJ ACCT MGR I	361	3.60	101.98
35				ROSE,JACK A	A050	01UB3	MAJ ACCT MGR I	361	1.20	28.55
36				BERNARD,F B	A050	01UB3	MAJ ACCT MGR I	365	7.26	198.52
37				ORIA,MARLEN A	A050	01UB3	MAJ ACCT MGR I	361	6.60	171.97
38				BUCK, BUCK, J R	T310	05533	METERMAN A SU	492	2.00	42.18
39				CILIO,CILIO,R C	T310	05533	METERMAN A SU	792	13.00	274.17
40				CRISP,CRISP,ELIZABETH H	D050	01004	TECH-III-POWER DELIVERY	955	240.00	3,330.00
41				DEMON,DEMON,AMELIA H	D060	01022	C/I LD MGT FLD TECH	013	160.00	2,907.18
42				DERIN				881	16.00	367.06
43				EDMON,EDMON,D H	T310	05533	METERMAN A SU	192	1.00	21.09
44				FRICK,FRICK,PEGGY C	D070	01000	FIELD REP I - C/I	361	8.00	145.00

000332

fpsc.fax FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB GRD CODE	JOB DESCRIPTION	LOC	PHRS	PRMT
1 9609 C/I LOAD CONTROL	908550	HANBY HANBY, D C	T310 05533	METERMAN A SU	192	7.00	147.63
2		HARNO			013	31.20	291.72
3		HOWAR HOWARD, ALAN P	0070 01021	SR C/I LD MGT FLD TECH	013	224.50	3,952.97
4		JACOB JACOB, T R	T440 05957	ELECTRONIC TECHNICIAN	792	2.00	45.88
5		LATHO LATHORE, R J	T310 05533	METERMAN A SU	192	3.00	63.27
6		LAVOR LAVORNA, R J	T310 05533	METERMAN A SU	792	5.00	105.45
7		MARTE MARTELL, JOHN T, JR	T310 05533	METERMAN A SU	192	34.00	748.70
8		PRICE PRICE, R G	0070 01021	SR C/I LD MGT FLD TECH	013	242.00	4,984.58
9		SANTO SANTORO, M F	T440 05957	ELECTRONIC TECHNICIAN	881	14.00	321.16
10		MASHI MASHINGTON, K J	T440 05957	ELECTRONIC TECHNICIAN	881	96.00	2,202.24
11		WEEKS WEEKS, T W	T310 05533	METERMAN A SU	558	8.00	168.72
12							
13-TOTAL ACCOUNT 908550						2146.88	52,124.45
14-TOTAL PRGNAME C/I LOAD CONTROL						2146.88	52,124.45
15							
16 C/I CPSC PROJECT	908180	GRILLO, G E	A050 01083	MAJ ACCT MGR I	365	.02	.49
17		HOPKINS, W J	A050 01083	MAJ ACCT MGR I	365	.04	1.06
18		RUCCIARELLI, DOUGLAS	A030 01085	CUST SVC FIELD SPECIALI	360	15.00	296.44
19		NIRBLA, N F	A050 01083	MAJ ACCT MGR I	365	.03	.68
20		MOORE, JEFFREY J	A050 01083	MAJ ACCT MGR I	357	2.00	59.38
21		GARCIA, JOSEPH	A060 01018	PROD DEVELOP SR ANALYST	082	84.00	2,398.20
22		ARCHER, JOHN P, II	A050 01083	MAJ ACCT MGR I	365	2.72	74.25
23		LANDLEY, D R	A060 01013	SR MAJ ACCT MGR	365	2.73	88.14
24		COPE, J G	A050 01083	MAJ ACCT MGR I	365	.18	5.43
25		KIRK, THOMAS C	A060 01083	C/I SPECIALIST II	357	5.00	139.50
26		HEWITZ, V H	A050 01083	MAJ ACCT MGR I	365	.03	.68
27		FERRER, RAMON	A060 01013	SR MAJ ACCT MGR	365	.05	1.40
28		POWITZ, KEITH P	A050 01083	MAJ ACCT MGR I	360	10.00	281.76
29		ADDER, E A, JR	A050 01083	MAJ ACCT MGR I	365	.09	3.64
30		BARRER, RICHARD F	A050 01083	MAJ ACCT MGR I	365	.02	.52
31		RODRIGUEZ, M G	A060 01013	SR MAJ ACCT MGR	365	4.07	161.10
32		OTTO, F E, JR	A050 01083	MAJ ACCT MGR I	361	1.00	23.96
33		RUSSELL, ALFRED G, J	A050 01083	MAJ ACCT MGR I	365	.02	.52
34		CRANE, J J	A050 01083	MAJ ACCT MGR I	365	.13	3.90
35		BEILMAN, LINDA I	A050 01083	MAJ ACCT MGR I	365	2.71	68.51
36		ARTIZ, NECTON	A050 01083	MAJ ACCT MGR I	365	.09	1.95
37		CONTALET, N A, JR	A050 01083	MAJ ACCT MGR I	361	1.00	30.36
38		BLAIR, DAVID R	A050 01083	MAJ ACCT MGR I	365	.08	1.73
39		MOULIN, JEFFREY	A050 01083	MAJ ACCT MGR I	365	2.76	67.23
40		DANIELSKI, W F, JR	A060 01013	SR MAJ ACCT MGR	360	9.25	255.34
41		WILKINSON, D C	A060 01013	SR MAJ ACCT MGR	365	.01	.22
42		PARTIN, LEROY M	A050 01083	MAJ ACCT MGR I	365	2.69	89.67
43		CHUBBATH, J G	A060 01013	SR MAJ ACCT MGR	365	.06	1.98
44		BERNARD, F R	A050 01083	MAJ ACCT MGR I	365	.02	.44
45							
46							
47							
48							
49							
50							

000333

fpsc.fax FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL'S NAME	PAT GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	---	----	-----	---	-----	-----
1-TOTAL ACCOUNT 906180						146.38	4,069.22
2-TOTAL PROGRAMS C/I C/SC PROJECT						146.38	4,069.22
3							
40609 C/I M-C CHILLER REPL PGM 908420	NILSON, L S	A070	01UR3	C/I SPECIALIST I	357	60.00	2,010.75
5	DARGENTO, R J	A050	01UR3	MAJ ACCT MGR I	361	39.48	1,050.14
6	HENDEZ, SUSAN BALL	A050	01UR3	MAJ ACCT MGR I	360	19.20	481.61
7	ANDERSON, E A	A050	01UR3	MAJ ACCT MGR I	357	13.20	356.51
8	CARLEY, S F	A060	01UJ3	SR MAJ ACCT MGR	365	2.20	81.11
9	WEBB, C J	A040	01UR4	CJST SVC FIELD SPECIALI	361	.76	19.94
10	DALTON, H C	A050	01UR3	MAJ ACCT MGR I	357	.40	9.81
11	PHILO, MICHAEL C	A060	01UJ3	SR MAJ ACCT MGR	357	4.80	138.41
12	NILSON, ANNE F	A060	01UJ3	SR MAJ ACCT MGR	357	1.20	39.51
13	CHALMER, R C	A050	01UR3	MAJ ACCT MGR I	365	27.15	812.41
14	GRILLO, S E	A050	01UR3	MAJ ACCT MGR I	365	.25	7.51
15	HOPKINS, V J	A050	01UR3	MAJ ACCT MGR I	365	.56	18.41
16	BUCCIARELLI, DOUGLAS	A030	01UR5	CJST SVC FIELD SPECIALI	360	5.00	98.81
17	EASTERLING, R K	A050	01UR3	MAJ ACCT MGR I	357	1.25	41.21
18	NIELSEN, N E	A050	01UR3	MAJ ACCT MGR I	365	8.44	203.01
19	NARINYO, MARIA GEMA	A050	01UR3	MAJ ACCT MGR I	361	6.93	167.91
20	MOORE, JEFFREY J	A050	01UR3	MAJ ACCT MGR I	357	.80	23.71
21	ARCHER, JOHN F., II	A050	01UR3	MAJ ACCT MGR I	365	7.56	206.81
22	DANIEL, JOHN H	A050	01UR3	MAJ ACCT MGR I	360	7.04	218.21
23	DAHN, ANNETTE H	A050	01UR3	MAJ ACCT MGR I	360	1.52	39.81
24	BOODERS, G D	A050	01ATX	RESERV BUS FIELD SPEC I	357	3.20	64.61
25	WISHARD, V H	A050	01UR3	MAJ ACCT MGR I	365	2.10	69.31
26	MELLEN, R J	A040	01UR4	CJST SVC FIELD SPECIALI	357	2.89	70.01
27	GROUT, E TODD	A050	01UR3	MAJ ACCT MGR I	361	8.50	255.91
28	TRANMONTANO, DEAN J	A050	01UR3	MAJ ACCT MGR I	365	.00	-.71
29	NIX, JOHN W	A060	01UR3	C/I SPECIALIST II	361	13.20	3,451.11
30	BALCON, F M	A050	01UR3	MAJ ACCT MGR I	365	3.75	123.71
31	GUTIERREZ, J P	A040	01UR3	MAJ ACCT MGR II	357	1.60	41.81
32	LANGLEY, D D	A060	01UR3	SR MAJ ACCT MGR	365	11.74	381.41
33	COPE, L G	A050	01UR3	MAJ ACCT MGR I	365	16.80	518.31
34	KUNZ, THOMAS C	A060	01UR3	C/I SPECIALIST II	357	62.40	1,738.21
35	COOKE, C R	A050	01UR3	MAJ ACCT MGR I	361	.96	25.21
36	RESELY, M A	A060	01UR3	C/I SPECIALIST II	360	19.20	519.81
37	CRAIN, C M	A050	01UR3	MAJ ACCT MGR I	357	.00	.01
38	REWIZ, V H	A050	01UR3	MAJ ACCT MGR I	365	15.34	473.01
39	FERRER, RAMON	A060	01UJ3	SR MAJ ACCT MGR	365	.90	25.51
40	BLOCH, P C	A050	01UR3	MAJ ACCT MGR I	357	10.60	294.11
41	POWITZ, KEITH P	A050	01UR3	MAJ ACCT MGR I	360	43.70	1,231.21
42	THORSON, MARK A	A050	01UR3	MAJ ACCT MGR I	360	1.92	55.51
43	DIAT, OSCAR J	A050	01UR3	MAJ ACCT MGR I	361	.72	20.41
44	ADDER, E A., JR	A050	01UR3	MAJ ACCT MGR I	365	1.25	56.21
45							
46							
47							
48							
49							
50							

000334

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRAMT
-----	-----	---	---	-----	---	-----	-----
19609 C/I W-C CHILLER REPL PGN 908420	COALING, J H	A050 01UB3	MAJ ACCT MGR I	365	14.40	404.09	
2	BARBER, RICHARD F	A050 01UB3	MAJ ACCT MGR I	365	.25	6.34	
3	LIPINSKI, THOMAS M	A040 01HK7	DISTR SYS ANALYST I	360	12.00	289.66	
4	RODRIGUEZTRIANA, P	A040 01UB4	CUST SVC FIELD SPECIALI	361	.68	16.42	
5	MAESTRI, HECTOR J	A050 01UB3	MAJ ACCT MGR I	361	.36	10.00	
6	NELIANS, S G	A060 01UJ3	SR MAJ ACCT MGR	361	1.53	44.95	
7	RODRIGUEZ, H G	A060 01UJ3	SR MAJ ACCT MGR	365	11.96	428.00	
8	OTTO, E E, JR	A050 01UB3	MAJ ACCT MGR I	361	.84	20.13	
9	COHEN, A D	T125 05937	GROUNDMAN - SU	361	.04	21.98	
10	RUIZ, ARTURO	A060 01TY5	SR POWER COORD	361	3.84	105.60	
11	TORNELLI, PHILIP	A040 01UB4	CUST SVC FIELD SPECIALI	357	.40	9.42	
12	CAMPBELL, V P	A070 01H06	DIST ENG & OPERS PRIN E	360	1.44	44.49	
13	KELLY, VINTON E, JR	A050 01UB3	MAJ ACCT MGR I	360	19.20	509.20	
14	CHAPMAN, REBECCA M	A060 01UJ3	SR MAJ ACCT MGR	361	1.20	34.05	
15	RUSSELL, ALFRED G, JR	A050 01UB3	MAJ ACCT MGR I	365	.24	7.98	
16	VAYDA, G F	A050 01UB3	MAJ ACCT MGR I	361	16.75	531.82	
17	COHN, DAVID G	A060 01UJ3	SR MAJ ACCT MGR	357	1.40	50.98	
18	CRANE, J L	A050 01UB3	MAJ ACCT MGR I	365	1.83	60.35	
19	REILMAN, LINDA L	A050 01UB3	MAJ ACCT MGR I	365	7.56	191.08	
20	LEHR, J C, JR	A050 01UB3	MAJ ACCT MGR I	357	.40	11.12	
21	ARTZ, HECTOR	A050 01UB3	MAJ ACCT MGR I	365	5.40	128.56	
22	RISLEY, R B	A060 01UK3	C/I SPECIALIST II	360	55.20	1,512.48	
23	GONZALEZ, H A, JR	A050 01UB3	MAJ ACCT MGR I	361	4.48	136.03	
24	LYERLY, JENNETTE, SARA	A050 01UB3	MAJ ACCT MGR I	360	19.20	460.04	
25	GARDNER, R LANCE	A060 01UK3	C/I SPECIALIST II	360	19.20	463.92	
26	SIMMONS, J M	A030 01UB5	CUST SVC FIELD SPECIALI	357	1.05	22.63	
27	TAYLOR, CLIFFORD, III	A050 01UB3	MAJ ACCT MGR I	365	1.00	24.53	
28	WRIGHT, JOCELYN H	A060 01UB4	CUST SVC FIELD SPECIALI	360	19.20	479.06	
29	KNOLLY, MICHEL J	A050 01UB3	MAJ ACCT MGR I	357	6.40	155.84	
30	BLARY, DAVID B	A050 01UB3	MAJ ACCT MGR I	365	10.21	237.87	
31	MODLIN, JEFFREY	A050 01UB3	MAJ ACCT MGR I	365	7.56	187.50	
32	DANILEWSKI, W E, JR	A060 01UJ3	SR MAJ ACCT MGR	360	1.85	50.10	
33	WHITAKER, D C	A060 01UJ3	SR MAJ ACCT MGR	365	1.59	58.75	
34	GAGER, HERBERT R	A030 01UB5	CUST SVC FIELD SPECIALI	361	.23	5.44	
35	HEMBERRY, BILLY H	A050 01UB3	MAJ ACCT MGR I	360	12.95	395.31	
36	CALLEJA, R A	A060 01UK3	C/I SPECIALIST II	361	4.60	166.28	
37	GERVE, K F, JR	A050 01UB3	MAJ ACCT MGR I	357	1.20	37.59	
38	HALL, TERRY I	A050 01UB3	MAJ ACCT MGR I	360	4.00	105.85	
39	TRENDEL, R F	A030 01UB5	CUST SVC FIELD SPECIALI	357	2.55	57.76	
40	OLMICK, BRYAN J	A050 01UB3	MAJ ACCT MGR I	365	14.10	358.32	
41	PARTIN, LEROY M	A050 01UB3	MAJ ACCT MGR I	365	7.56	269.50	
42	BLACK, T M	A050 01UB3	MAJ ACCT MGR I	361	1.68	46.86	
43	BARTNICK, RONALD B	A060 01UK3	C/I SPECIALIST II	085	60.00	1,531.92	
44	SMITH, DAVID A	A050 01UB3	MAJ ACCT MGR I	357	.40	10.19	
45							
46							
47							
48							
49							
50							

000335

fpse.fax

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME	ACCOUNT ENPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
-----	-----	---	---	-----	---	-----	-----
1 9609 C/I M-C CHILLER REPL PGH 908420		CULBREATH, J G	A060	01UJ3 SR MAJ ACCT MGR	365	.99	30.69
2		BOETIC, KEORIC A., JR	A060	01UJ3 SR MAJ ACCT MGR	357	2.90	89.32
3		LLOOBA, LARRY	A050	01UJ3 MAJ ACCT MGR I	361	2.16	61.19
4		ROSE, JACK A	A050	01UJ3 MAJ ACCT MGR I	361	.72	17.13
5		BERNARD, F B	A050	01UJ3 MAJ ACCT MGR I	365	20.25	559.02
6		ORIA, MARLEN A	A050	01UJ3 MAJ ACCT MGR I	361	.36	6.97
7							
8 *TOTAL ACCOUNT 908420							
9 *TOTAL PRGNAME C/I M-C CHILLER REPL PGH						924.53	25,874.97
10						924.53	25,874.97
11 CITIES/COMM TFS	908460						
12		NELSON, J S	A070	01UJ3 C/I SPECIALIST I	357	60.00	2,010.75
13		DARGENTO, R J	A050	01UJ3 MAJ ACCT MGR I	361	3.16	84.05
14		ANDERSON, E A	A050	01UJ3 MAJ ACCT MGR I	357	2.96	79.96
15		CARLYLE, R F	A060	01UJ3 SR MAJ ACCT MGR	365	4.20	154.89
16		DALTON, H C	A050	01UJ3 MAJ ACCT MGR I	357	.32	7.84
17		PHILO, MICHAEL C	A060	01UJ3 SR MAJ ACCT MGR	357	4.06	116.54
18		WILSON, AMNE F	A060	01UJ3 SR MAJ ACCT MGR	357	4.96	163.62
19		CHALKER, R C	A050	01UJ3 MAJ ACCT MGR I	365	40.33	1,206.74
20		GRILLO, R F	A050	01UJ3 MAJ ACCT MGR I	365	.22	6.84
21		WOPPOOD, V J	A050	01UJ3 MAJ ACCT MGR I	365	.50	16.63
22		EASTERLING, R K	A050	01UJ3 MAJ ACCT MGR I	357	1.00	33.00
23		WIERLA, H E	A050	01UJ3 MAJ ACCT MGR I	365	7.39	177.96
24		NASHLEY, MARIA DENA	A050	01UJ3 MAJ ACCT MGR I	361	.31	6.83
25		WYBLE, JEFFREY J	A050	01UJ3 MAJ ACCT MGR I	357	.64	19.09
26		ARCHER, JOHN F, II	A050	01UJ3 MAJ ACCT MGR I	365	6.66	182.58
27		DANN, ANNETTE H	A050	01UJ3 MAJ ACCT MGR I	360	.80	20.99
28		WIDERS, G D	A030	01ATX REPSM BUS FIELD SPEC I	357	2.56	51.68
29		WILSON, M H	A050	01UJ3 MAJ ACCT MGR I	365	10.10	333.30
30		WILSON, R J	A060	01UJ3 CHIEF SVC FIELD SPECIALIST	357	2.24	56.02
31		WRIGHT, E YOUNG	A050	01UJ3 MAJ ACCT MGR I	361	.50	15.06
32		WRIGHT, DEAN J	A050	01UJ3 MAJ ACCT MGR I	365	6.00	169.61
33		WILSON, JOHN W	A060	01UJ3 C/I SPECIALIST II	361	91.20	2,556.75
34		WALSH, F M	A050	01UJ3 MAJ ACCT MGR I	365	11.75	387.75
35		WATKINS, J P	A060	01UJ3 MAJ ACCT MGR II	357	1.28	33.64
36		WANGLEY, D W	A060	01UJ3 SR MAJ ACCT MGR	365	6.64	216.84
37		WYDE, I G	A050	01UJ3 MAJ ACCT MGR I	365	2.52	77.81
38		WRIGHT, THOMAS C	A060	01UJ3 C/I SPECIALIST II	357	51.92	1,446.39
39		WYCKE, C R	A050	01UJ3 MAJ ACCT MGR I	361	.32	8.64
40		WAIN, C W	A050	01UJ3 MAJ ACCT MGR I	357	.00	.00
41		WILSON, V H	A050	01UJ3 MAJ ACCT MGR I	365	.30	9.50
42		WERRER, RANON	A060	01UJ3 SR MAJ ACCT MGR	365	.80	23.04
43		WLOCH, P C	A050	01UJ3 MAJ ACCT MGR I	357	21.68	601.62
44		WOLITZ, KEITH P	A050	01UJ3 MAJ ACCT MGR I	360	92.75	2,613.22
45		WILSON, MARY A	A050	01UJ3 MAJ ACCT MGR I	360	1.92	55.56
46							
47							
48							
49							
50							

000336

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 1/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL#	NAME	PAY GRD	JOB CODE	JOB DESCRIPTION	LOC	PRHRS	PRAHT
1	9609 CITIES/COMM TES	908440		IAZ, OSCAR J	A050	01U83	MAJ ACCT MGR I	361	8.24	233.50
2				ADDER, E A., JR	A050	01U83	MAJ ACCT MGR I	365	1.11	50.81
3				COMLING, J H	A050	01U83	MAJ ACCT MGR I	365	8.32	239.04
4				BARBER, RICHARD F	A050	01U83	MAJ ACCT MGR I	365	.22	5.73
5				MAESTRI, HECTOR J	A050	01U83	MAJ ACCT MGR I	361	.12	3.33
6				MELIANS, S G	A060	01UJ3	SR MAJ ACCT MGR	361	.51	14.98
7				RODRIGUEZ, M G	A060	01UJ3	SR MAJ ACCT MGR	365	10.86	388.82
8				OTTO, E E., JR	A050	01U83	MAJ ACCT MGR I	361	.28	6.72
9				COHEN, A D	T125	05937	GROUNDMAN - SU	361	.28	7.33
10				QUIZ, ARTURO	A060	01TY5	SR POWER COORD	361	1.28	35.20
11				TORRELLI, PHILIP	A040	01U84	CUST SVC FIELD SPECIALI	357	.32	7.53
12				CAMPBELL, V P	A070	01M05	DIST ENG & OPERS PRIN E	360	1.44	44.49
13				CHAPMAN, REBECCA H	A060	01UJ3	SR MAJ ACCT MGR	361	.40	11.35
14				RUSSELL, ALFRED G., JR	A050	01U83	MAJ ACCT MGR I	365	.22	7.22
15				MAYDA, S F	A050	01U83	MAJ ACCT MGR I	361	.25	7.95
16				COBB, DAVID G	A060	01UJ3	SR MAJ ACCT MGR	365	8.32	302.95
17				CRANE, J L	A050	01U83	MAJ ACCT MGR I	365	1.64	54.51
18				REILMAN, LINDA L	A050	01U83	MAJ ACCT MGR I	365	6.66	168.63
19				LEHR, J C., JR	A050	01U83	MAJ ACCT MGR I	357	8.32	231.20
20				ARTZ, HECTOR	A050	01U83	MAJ ACCT MGR I	365	1.25	28.38
21				RISLEY, R B	A060	01UK3	C/I SPECIALIST II	360	72.00	1,972.80
22				GONZALEZ, N A., JR	A050	01U83	MAJ ACCT MGR I	361	.16	4.85
23				ELMONE, J W	A030	01U85	CUST SVC FIELD SPECIALI	357	3.84	82.76
24				TAYLOR, CLIFFORD, III	A050	01U83	MAJ ACCT MGR I	365	4.20	98.11
25				KHOURY, MICHEL J	A050	01U83	MAJ ACCT MGR I	357	19.32	373.04
26				BLARY, DAVID R	A050	01U83	MAJ ACCT MGR I	365	1.09	25.44
27				WOLIN, JEFFREY	A050	01U83	MAJ ACCT MGR I	365	6.66	165.47
28				DANILEWIKI, V E., JR	A060	01UJ3	SR MAJ ACCT MGR	360	8.00	236.31
29				WHITAKER, D C	A060	01UJ3	SR MAJ ACCT MGR	365	1.33	49.20
30				NEWBERRY, BILLY H	A050	01U83	MAJ ACCT MGR I	360	15.00	457.88
31				CALLEJA, R A	A060	01UK3	C/I SPECIALIST II	361	2.20	78.58
32				GERME, K F., JR	A050	01U83	MAJ ACCT MGR I	357	.96	30.06
33				HALL, TERRY I	A050	01U83	MAJ ACCT MGR I	360	6.20	164.09
34				TRENDEL, R F	A030	01U85	CUST SVC FIELD SPECIALI	357	2.04	46.21
35				OLNICK, BRYAN J	A050	01U83	MAJ ACCT MGR I	365	19.55	496.82
36				PARTIN, LEROY H	A050	01U83	MAJ ACCT MGR I	365	6.66	220.18
37				BLACK, T H	A050	01U83	MAJ ACCT MGR I	361	.56	15.61
38				PARTNICK, RONALD H	A060	01UK3	C/I SPECIALIST II	085	60.00	1,531.97
39				SMITH, DAVID A	A050	01U83	MAJ ACCT MGR I	357	.32	8.15
40				CLIBBEATH, J G	A060	01UJ3	SR MAJ ACCT MGR	365	.90	27.72
41				ROSTIC, KERRIC A., JR	A060	01UJ3	SR MAJ ACCT MGR	357	.72	22.18
42				ALCOBRA, LARRY	A050	01U83	MAJ ACCT MGR I	361	.72	20.40
43				ROSE, JACK A	A050	01U83	MAJ ACCT MGR I	361	.24	5.71
44				BERNARD, F R	A050	01U83	MAJ ACCT MGR I	365	.22	3.62
45										
46										
47										
48										
49										
50										

000337

FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE	PROGRAM NAME	ACCOUNT	EMPL# NAME	PAY JOB	GRD CODE	JOB DESCRIPTION	LOC	PRHRS	PRANT
1	9609 CITIES/COMM TES	908440	ORLA, MARLEN A	A050 01UB3	MAJ ACCT MGR I		361	12.12	323.03
2			GANNON, R. H., JR	D080 010CD	SR FIELD REP - C/I		357	3.00	57.55
3									
4	*TOTAL ACCOUNT 908440							745.84	21,289.64
5	*TOTAL PRGNAME CITIES/COMM TES							745.84	21,289.64
6	*TOTAL TRANS DATE 9609							15459.50	369,157.62
7									
8									
9									
10	TOTAL							163060.82	3,640,926.10
11									
12									
13									
14									
15									
16									
17									
18									
19									
20									
21									
22									
23									
24									
25									
26									
27									
28									
29									
30									
31									
32									
33									
34									
35									
36									
37									
38									
39									
40									
41									
42									
43									
44									
45									
46									
47									
48									
49									
50									

000338