

### Florida Power

J. WESLEY BAILEY ASSOCIATE COUNSEL

December 30, 1997

Ms. Blanca S. Bayó, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

971668-EI

Re: Request for Confidential Classification

Dear Ms. Bayó:

Enclosed for filing please find Florida Power Corporation's Request for Confidential Classification. The Request references two attachments A and B. Both attachments contain i) a sealed envelope labled "Confidential" containing a highlighted copy; and ii) two blocked out copies.
Please acknowledge your receipt of the above filing on the enclosed copy of this letter and return to the undersigned. Thank you for your assistance in this

ACK \_\_\_\_\_ Please acknowledge your receipt of the above filing on the enclosed copy of this letter and return to the undersigned. Thank you for your assistance in this matter.

Very truly yours,

MBarley

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LIN \_\_\_\_ Enclosures

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A Florida Progress Company FPSC-RECORDS/REPORTINGFPSC-RECORDS / REPORTING

SC-RECORDS/REPORTING

### Public Service Commission

Docket#

Contents

EXHIBIT "B"

REDACTED

20/2

"REDACTED"

971668-EI

In the Matter of Florida Power & Light Company's Request for Confidential Classification in the PSC Review of Distribution Systems UNWEIGHTED BASE WEIGHTED BASE Excellent (5)

Very Good (4)

Fair

Top Two Box

(2)

(2)

(1)

Bottom Two Box

Don't know-

FLORIDA POWER & LIGHT RESIDENTIAL QUETOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENT

TABLE 26
MAJOR PROCESS AREA: ELECTRIC POWER

Q18.

16 Jul 93

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER .

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Percented off total asked
Refused.
-Percented off total asked

... During quarter 3 1992 interviewing in the Southern Area was not completed due to Hurricane Andrew

- . No response (0), . . Less than .oss

Stat testing uses the weighted %'s against the net effective base.

T-test mean: sig level 95 - Columns tested abode.fghij.klmno

T-test prop: sig level 95 - Columns tested abode.fghij.klmno

2271

18 Jul 93

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROCRAM QUARTER 2, 1983 WALKERI CUSTOMER SATISFACTION MEASUREMENT

DOESS AREA: ELECTRIC POWER

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER !

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***During Quarter 3 1992 interviewing in the Southern Area was not completed due to Hurricane *** No response (0). * Loss than .05%								
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				7		QTR.	1992	
				-	-	918.	1902	173
				)		978.	1992	TERM AL
				1	,	QTR.	1993	AREA
5	4			1		QTR.	1993	

A1 28 22

Page 8

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENT

Table 27 MAJOR PROCESS AREA: ELECTRIC POWER 18 Jul 93

Q174.

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER 1

		575									- want				
							MOR	HERN AR	EA			EAT	TERM AR	EA	
	1992 2ND QTR.	1992 380 9TR.	1992 4TH QTR.	IST QTR.	1993 2ND 9TR.	1992 2ND QTR.	1992 380 QTR.	1992 4TH QTR.	IST QTR.	1993 2HD QTR.	1992 2ND QTR.	1992 380 QTR.	1992 4TH QTR.	1993 187 978.	1993 2ND QTR.
		b	c	4			. 0	h	1	1	k	1		n	
BASE-Respondents who were able to rate the overall quality of FPL's electricity												(4)	4	-	
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Excellent (5)															
fery Good (4)															i
Top Two Box															
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alr (2)															
loor (1)															
Bottom Two Box												<b>a</b> -			
Den't know- -Percented off total asked			6												
***During Quarter 3 1992 Inter	viewing	in the	Southe					199	-				4.00		

W \*\*\*During Quarter 3 1992 Interviewing in the Southern Area was not completed due to Hurricane Andrew.

A - . No response (0), . . Less than .oss

N Stat testing uses the weighted %'s against the net effective base.
T-test mean: sig level 95 - Columns tested abode, fghij, xlmno
T-test prop: sig level 95 - Columns tested abode, fghij, klmno

FLORIDA POMER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 Walker: Customer Satisfaction Measurement

MAJOR PROCESS AREA: ELECTRIC POWER

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :

16 Jul 93

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Std. day.

WEIGHTED BASE

E6 101 93

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENT

Table 27
MAJOR PROCESS AREA: ELECTRIC POWER

9174.

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER |

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	575
	SYSTEM TOTAL
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<b>49.</b> ##	EASTERN AREA
, 416	A

72 pt 1A

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENT

Table 28 NAJOR PROCESS AREA: ELECTRIC POWER 917b.

16 Jul 93

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER 1

		SYS	TEM TOTA	AL.			NOR	THERM A	AZA			EA	STERN A	TA.	
	1992 2ND QTR.	1992 3RD QTR.	1992 4TH QTR.	1993 15T QTR.	1993 2ND QTR.	1992 2ND QTR.	1992 38D QTR.	1992 4TH QTR.	IST	1983 2ND QTR.	1992 2HD QTR.	1992 3RD QTR.	1992 4TH QTR.	1993 15T QTR.	1993 2ND 978.
		b	۰	d		,,,,,	9	h	1	1	k	1			
•															
				14											

BASE-Respondents who were abla to rate the overall quality of FPL's electricity

WEIGHTED BASE

Excellent (5)

Very Good (4)

Top Two Box

Good (2)

Fair (2)

Poor

Bottom Two Box

(1)

\*\*\*During quarter 3 1992 interviewing in the Southern Area was not completed due to Hurricane Andrew.

- . No response (0), . . Less than .osx

Stat testing uses the weighted x's against the net effective base. T-test mean: sig level 95 - Columns tested abode.fghij,klmno T-test prop: sig level 95 - Columns tested abode.fghij,klmno

ES 10F 81

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMEN QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1983 Walker; Customer Satisfaction Measurement

4410 Table 26 MAJOR PROCESS AREA: ELECTRIC POWER

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER

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interviewing in the Southern Area was not completed due to Murricane						P	QTR.	1992	
in the							QTR.	1992	272
Souther	<b>/</b>				1	. !	QTR.	1992	TYLOL MILSAS
U Test	-				7		OTR.	1993	F
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1						41	1992 2ND		-
1						978	1992		
4.44						972	1992	VERY SECTOR	
4				1	,	918	1003		
-						918	1991		

Percented off total asked Kean \*Percented off total asked \*\*\* During Quarter 3 1992 1 Std. err. Std. dev. . . No response (o), . . Less than . oss

REIGHTED BASE

Stat testing uses the weighted %'s ad-T-test mean: sig level 95 - columns to T-test prop: sig level 95 - columns to

14

22601

FLORIDA POWER & LIGHT RESIDENTIAL OUTTOWER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1893 WALKER: CUSTOMER SATISFACTION MEASUREMENT

MAJOR-PROCESS AREA: ELECTRIC POWER 9170.

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER :

	Top Two Box  Good (3)  Fair (2)  Foor (1)  Bottom Two Box  Don't know.  *Percented off total asked  ***During quarter 3 1992 inte  ** No response (0), * * Los	BASE-Respondents who were able to rate the overall quality of FPL's electricity WEIGHTED BASE Excellent (5)	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 11	1	. 33		111	111	118	911.	_ #	, , , , , , , , , , , , , , , , , , ,	31
Poor (1) Poo		Top Two Box												STATE OF THE PARTY
Poor (1) Poor (1) Poor (1) Pottom Two Box  Don't know. Porcented off total asked											in a Viv			-
Bottom Two Box  Don't know.  Percanted off total saked  South Sout		8												
Don't know.  Percanted off total asked by Southern and So		700												District
			-			Marie San								To the second
			-											

Stat testing uses the weighted K's against the net effective base. T-test mean: sig level 95 - Columns tested abcde.fghij.klmno T-test propi sig level 95 - Columns tested abcde.fghij.klmno

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 Walker: Customer Satisfaction Measurement

Table 29 MAJOR PROCESS AREA: ELECTRIC FOWER

18 Jul 93

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER |

		STAN CHIMPITA	Mean	std. dev.	Std. err.	***Buring qua	No respo	
						*** During Quanter 3 1992 interviewing in the Southern Area was not completed due to Hurricane Andrew.	We response (0) Less than . oss	
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	1992 1992 2ND 3ND 9TR. 9TR.		•			completed	*	
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AREA	97A.	D			-	erricane A		
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_	1902 1993 2ND 3RD 9TR. 9TR	,				•	*	
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	910					-		

2268

FLORIDA POWER & LIGHT RESIDENTIAL OUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER: CUSTOMER SATISFACTION HEASUREMENT

Table 49
MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

18 Jul 93

928.

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER .

		SYS	TEM TOT			- metati		THERN A		QUARTER	- BANN			220	
	1092 2ND QTR.	1992 380 978,	1992 4TH 4TR,	1993 IST QTR.	1993 2ND QTR.	1992 2ND QTR.	1992 380	1992 4TH QTR.		1993 2ND QTR.	1992 2MD QTR.	1992 3RD QTR.	1992 47H QTR.	1993 IST QTR.	1993 280 978
NUTTOUTED DATE		ь		d		1	0	h	1	1	k	1	a		
WEIGHTED BASE		Altin			1	462	-	Alm	(illa	-	600	-			
IIGHTED BASE												- 1			
xcellent (5)		11.00										■		- 199	- 10
ary Good (4)									2						
Top Two Box															
		4			- 日報	-								器	
ood (3)			置		圖						體		4		3
		4	4	4	8		疆							- 200	
alr (2)								-							5
100F (1)															
	. 6												- 199	-	
Sottom Two Box	1										Art Will				
															30
on't knowe	繼				-									1	
Percented off total asked .			4				M.								
During Quarter 3 toos tot-					DOM: NO.	-	499	1	-	or many	400	200	- 300	19300	1

A \*\*\* Buring Quarter 3 1992 Interviewing in the Southern Area was not completed due to Hurricane Andrew.

- . No response (0), . . Less than .osx

Stat testing uses the weighted x's against the net effective base.

Off-test mean; sig level 95 - Columns tested abode, fghij, klmno

T-test prop; sig level 95 - Columns tested abode, fghij, klmno

120

FLORIDA POWER & LIGHT RESIDENTIAL GUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 Walker: Customer Satisfaction Measurement

Table 49
NAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER 1

No respens	During quart	Std. err.	std. dev.	Hear	MEIGHTED BASE				
. No response (e) Less than .oss.	Quarter 3 1992 Interviewing in the southern								
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	in the					•	27.	1902	878
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9	n Area				1	0.	3	1993	F
	WES not				D,		1	1993	
	n Area was not completed due to Murricane				7	-	QTR.	1993	
	ted due				7		978	1992	NOR
	to Hur				P,	,	912	1992	NORTHERN AREA
	ricana				?	7	QTR.	1993	Ê
	Andrew.				3	_	QTR.	1993	
					?	*	918	1992	
	1				2	-	978.	1992	EM.
		E					OTR.	1992	LASTERN AREA
	1						9181	1993	A.
SHAPE.	4	ALC:			P .	. !	210	1993	

-22 60 0/ 1#

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 Walker: Customer Satisfaction Measurement

Table 50 MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY).

T6 101 01

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER |

Percented		7007	Fair	0000	Top Two Box	Very Good (4)	Excellent (5)	MEIGHTED BASE	BASE-Reap to rate t		
Percented off total asked place of the southern area was not completed due to Hurricane Andrew.	Bottom Two Box	8	8	8	Box	8	8	BYR	BASE-Respondents the were able to rate the overall quality of FPL's field service		
tewing										2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	000
to the										418	SIS
Souther											TATOL WEISAS
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t compl									<b>.</b>	918.	
										978.	NOR
										91199	HORTHERN AREA
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<b>f</b>									<b>-</b>	380 380 218.	5
									D.	91H.	LASTERN AREA
										919	AZA
										1983 1983	

Vistat testing uses the weighted x's against the not effective base.

Of T-test means sig level 95 - columns tested abode, fghil, kimno
T-test props sig level 95 - columns tested abode, fghil, kimno

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993. WALKER: CUSTOMER SATISFACTION MEASUREMENT

Table So
MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER !

*** During quarter 3 1992 interviewing in the Southern Area was not completed due to Murricane Andrew.	Std. err.	Std. dev.	Mean	MEICHTED BASE				
3 1992 Intervi								
ewing				D,		2	1092	
in the					or .	72		575
Souther					0	018	1992	SYSTEM TOTAL
n Area				9	۵	21.	1993	F
Was no		100				978.	1993	
t compl					-	QTR.		
eted du						QTR.	1992	MON
e to Hu				)		QTR.	1892	MORTHERN AREA
rricane					_	911		WAR
Andrew				B.	_	QTR.	1993	
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1				B		27	1992	WESTERN.
1					-	120	1001	AREA
ı				1.		2100		

. . No response (0), . . Less than .05%

Stat testing uses the weighted w's against the net effective base. T-test means sig level 95 - columns tested abode, fghij, klano T-test prop: sig level 95 - columns tested abode, fghij, klano

10 Jul 93

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 Walker: Customer Satisfaction Measurement .

9276. Table 51
MAJOR PROCESS AREA: FIELD SERVICE (MON-EMERGENCY)

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - SANNER |

		248	SYSTEM TOTAL	F			MON	NORTHERN AREA	Yan			E.	EASTERN AREA	REA	
	210	1992 380 918.	47H 992	1993 181 978.	210 1	210 210 210 210 210 210	380 380 278	1992 1992 1993 380 4TH 1ST 9TR. 9TR. 9TR.	918 187 187	1001	2802	380	1992 41H	!	5 9
	,	σ	0			-		,	-	-				: .	
BASE-Respondents who were able to rate the overall quality of FPL's field service							P.				1				,
REIGHTED BASE														113	
Excellent (5)															
Very Good (4)															
Top Two Box															
Good (2)															
fair (a)		W.												5	
Poor (1)															
Bottom Two Box								HALLOW House							1000
*** During quarter 3 1992 interviewing in the Southern Area was not completed due to warring	viewing	5 50	Souther	TO A COL	NAS 00	comple	ted due			1		88			
W No response (o) Less than .oss	than .	180			- 5	o deb	100 000	JUH 01	Ficane	Andrew.					

Stat testing uses the weighted x's against the net effective base.
I -test means sig level 95 - columns tested abcde, rghij, kimno
N -test props sig level 95 - columns tested abcde, rghij, kimno

W - . No response (o). . . Less than .oss

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FLORIDA POWER & LIGHT RESIDENTIAL QUETONER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER: CUSTONEF SATISFACTION NEASUREMENT

Table 5: MAJOR PROCESS AREA: FIELD SERVICE (MON-EMERGENCY)

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BARNER |

**** Puring quarter 3 1992 interviewing in the Southern Area was not completed due to Hurricane Andrew.	Std. err.	Std. dev.	Mean	*Percented off total asked	REIGHTED BASE					
interviewing in						-				
the Southern A							QTR. QTR. Q	1992	TVIOL WRISAS	
res vas not cor							QTR. QTR. QTR.	1993		
sploted due to							IR. QTR. QTR.	1992	NORTHERN AREA	
Hurricane Andr							H 15T 2ND	1993	W AREA	
•					) . ) .		200 380			
					, . ,	418.	4TH 151		EASTERN AREA	
1					j.		3 1983 2ND	:		

Stat testing uses the weighted %'s against the net effective base. T-test means sig level 95 - Columns tested abode, fghij, kieno T-test prop: sig level 95 - Columns tested abode, fghij, kieno . . No response (0). . . Less than .osk

: đ

140gss

UNWEIGHTED BASE WEIGHTED BASE Excellent (5)

Very Good (4)

Top Two Box

Good

Fair

Poor

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENT

Table 54 MAJOR PROCESS AREA: SERVICE RESTORATION

to Jul 93

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNED :

		SYST	TEM TOT	AL			NORT	THERM AR				EAS	TERN A	EA.	
21 Q1	992 10 TR.	1992 380 QTR.	1992 4TH QTR.	1993 15T QTR.	1993 2ND 9TR.	1992 2ND QTR.	1992 3RD 9TR.	1992 , 4TH QTR.	1993 157 QTR.	1993 2ND 9TR.	1992 2NO QTR.	1992 3RD QTR.	1992 4TH QTR.	1993 1ST QTR.	1993
	m	-	c	d	•	f	9	h	1	1	k	1		n	
										1					
								-							
									E						
4									-		<b>.</b>				
											1	258			

Poon't knowe : - Percented off total as

(3)

(2)

(1)

Bottom Two Box

\*\*\*During quarter 3 199

- . No response (o), . . Less than .osx

Stat testing uses the weighted x's against the net effective base.
T-test mean: sig level 95 - Columns tested abcde.fghij,klmno
N T-test prop: sig level 95 - Columns tested abcde.fghij,klmno

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1893 WALKER: CUSTOMER SATISFACTION MEASUREMENT

Table 54 MAJOR PROCESS AREA: SERVICE RESTORATION

18 Jul 93

928.

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER 1

		TEM TOTA	******			HOR	THERN A	IEA.			EAS	STERN AN	AZI	
1992 2ND QTR.	1592 3RD QTR.	1992 4TH QTR.	1993 1ST QTR.	1993 2MD 9TR.	1992 2ND 9TR.	1992 380 918.	1992 4TH QTR.	1993 1ST QTR.	1993 2ND QTR.	1992 2ND QTR.	1992 3RD QTR.	1992 4TH QTR.	1993 157 978.	1993 280 978
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Std. dev.

Mean

WEIGHTED BASE

Std. err.

\*\*\*During Quarter 3 1992 interviewing in the Southern Area was not completed due to Hurricane Andrew.

- . No response (o), . . Less than .ess.

Stat testing uses the weighted %'s against the net effective base.
T-test mean: sig level 95 - Columns tested abode,fghlj,klmno
T-test prop: sig level 95 - Columns tested abode,fghlj,klmno

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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUASTER 2, 1993 MALKER: CUSTOMER SATISFACTION MEASUREMENT

Table 55 MAJOR PROCESS AREA: SERVICE RESTORATION 18 Jul 93

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER 1

	1992						mun (	HERU A	REA			EAS	STERN AR	EA	
	QTR.	1992 3RD 9TR.	1992 4TH QTR.	1993 15T QTR.	1993 2ND QTR.	1992 2MD QTR.	1992 3RD QTR.	1992 4TH QTR.	1993 18T QTR.	1993 2ND QTR.	1992 2ND QTR.	1992 385 978.	1992 4TH QTR.	1993 157 QTR.	1993 280 918
		b	c	d		,	9	h	1	1	k				
BASE-Respondents who were able to rate the overall quality of FPL's repair service														R	1
WEIGHTED BASE			-												
Excellent (5)															4
Very Good (4)															
Top Two Box															
Good (3)															
Fair (2)															
Poor (11)															
Bottom Two Box															

\*\*\*During Quarter 3 1992 interviewing in the Southern Area was not completed due to Hurricane Andrew.

- . No response (0), . . Less than .05%

stat testing uses the weighted K's against the net effective base.
T-test mean: sig level 95 - Columns tested abode.fghij.klmno
N T-test prop: sig level 95 - Columns tested abode.fghij.klmno

16 Jul 93

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1983 Walker: Customer Satisfaction Measurement

9295. MAJOR PROCESS AREA: SERVICE RESTORATION

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER |

Stat testing uses the weighted X's against to T-test mean; sig level 85 - Columns tested a T-test prop: sig level 85 - Columns tested a	No response (0), Less than .osk	***During quarter 3 1992 interviewing in the Southern Area was not completed during the	Std. orr.	Std. day.	Meth	-Percented off total asked	WEIGHTED BASE	X	
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asted sh	XSO	10 10				å		QTR.	
the net effective base. abcde, fghij, klano abcde, fghij, klano		Southern						1945	SYSTEM TOTAL
fective J.kimno		1						9187	
								918	:
		4					۱ -	1992 1992 1992 2ND 3RD 4TH 9TR. 4TR. 9TR.	NORTHERN AREA
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	o aure	1					١,	1992 4TH	NORTHERN AREA
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·	,					P	-	1982 1 2ND 3	
							-	1992	EASTE
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							- ;	1993 1993 1ST 280 9TR 9TR	
							•	- 2 :	

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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1993 WALKER! CUSTOMER SATISFACTION MEASUREMENT

Table 50 MAJOR PROCESS AREA: SERVICE RESTORATION

16 Jul 93

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### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER I

											Unnni				
		SYST	TEN TOTA				NORT	HERM A	REA			EAS	STERN AS	EA	
	1992 2ND QTR.	1992 380 978.	1692 4TH QTR.	1993 IST QTR.	1993 2ND 9TR.	1992 2ND QTA.	1992 38D QTR.	1992 4TH QTR.	1993 1ST QTR.	1993 2ND QTR.	1992 2ND 9TR.	1992 380 QTR.	1992 4TH QTR.	1993 157 QTR.	16 93 2ND QTR.
	-	b	°	d		•	0	h	1	1	k	1			
SE-Respondents who were able trate the overall quality of PL's repair service															A
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ery Good (4)															
Top Two Box															
ood ( (3)															
air (2)															
oor (1)															
Bottom Two Box								4							
on't know- Percented off total asked													1004		· Will

\*\*\*During Quarter 3 1992 Interviewing in the Southern Area was not completed due to Hurricane Andrew.

- . No response (o), . . Less than .osx

Ostat testing uses the weighted x's against the net effective base.
T-test mean: sig level 95 - Columns tested abode,fghij,klmno
T-test prop: sig level 95 - Columns tested abode,fghij,klmno

18 Jul 93

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2, 1983 Walker: Customer Satisfaction Measurement

Table 58 REAL SERVICE RESTORATION

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER ;

Stat testing uses the weighted %'s T-test mean; mig level 95 - Columns T-test prop: mig level 95 - Columns	". No response (0), . Less than .05%	Std. err.	Std. day.	Hean	MEIGHTED BASE			
the weighted %'s against level 95 - Columns tested level 95 - Columns tested	* Less than . o				2		1992 2ND	
sted ab	in the	4			•	1 1	380	575
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	indrew.					2ND 9TR	1993	
	1				-	912	1992	
					_	380 978.	1992	EA3
	1					STR.	1992	EASTERN AREA
	1				,	QTR.	9	-
				6		910		

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18 Jul 93

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 2. 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENT

MAJOR PROJESS AREA: SERVICE RESTORATION

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :

1+V sottes	Poor	74.07	Good	Top Two Box	Very Good (4)	Excellent (5)	MEIGHTED BASE	BASE-Resp to Fate t		
Bottom Two Box	8	8	9	o Box	6	(8)	BASE	BASE-Respondents who were able to rate the overall quality of FPL's repair service		
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į								j.	1902 180	212
									978.	TVIOL WILLIAM
	···	One a							4181 418.	SYSTEM TOTAL
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								<b>.</b>	1993 280	

\*\*\* During Quarter 3 1992 interviewing in the Southern Area was not completed due to Hurricane Andrew.

N - . No Perponte (0). . . Less than .osk

Stat testing uses the weighted %'s against the net effective base.
T-test means sig level 95 - columns tested abode.fghij.klamo
T-test props sig level 95 - columns tested abode.fghij.klamo

Table S7 MAJOR PROCESS AREA!

FLORIDA POWER & LIGHT RESIDENTIAL QUSTOWER QUALITY AND VALUE RELATIONSMIP PROGRAM QUARTER 2, 1903 WALKER: QUSTOWER SATISFACTION MEASUREMENT

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - SAMERE :

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-	<b>30</b> 7. 338
	<b>5.</b> 388
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17	5 111
	50. 388
	<b>.</b> 311
	D_ 111
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	<b>,</b>
	). III

Percented off total asked

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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1992 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA: ELECTRIC POWER 140 le 20

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RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER |

	1161		18	88	77	14	11	-17	10	,,,,	9	1		
Stat testing uses the weighted %'s against T-test mean; sig level 95 - Columns tested T-test prop: sig level 95 - Columns tested	Std. dev.	*Percented off total asked	Percented off total asked	Setton Two Box	Poor (11)	fair (2)	Geed (3)	TOP TWO BOX	very Good (4)	Excellent (5)	REIGHTED BASE	STATE GREENING		
ted x's														4092
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the net effective base.												1		
tive b	9												4693	
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Page 45

7 Jan 94

CONFIDENTIAL

7 Jan 94

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :

Stat testing uses the weighted x's against the net effect rest mean; sig level 95 - columns tested abcde fohil, retest prop: sig level 95 - columns tested abcde fohil, re-	No response (0), Less than . osx	Std. err.	WEICHTED BASE		
ghted x's against	· Less than .osx			1092 1093	
shede.fohij.kimno shede.fohij.kimno				2 2091 3091 4091	
9				MORTHERN AREA 4092 1093 2093 30	
. •				\$	
				92 1993	
				STERN AREA 2093 3093 4093	

7 Jan 94

FLORIDA POWER & LIGHT
RESIDENTIAL DUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993
WALKER: CUSTOMER SATISFACTION NEASUREMENTS

Table 27
MAJOR PROCESS AREA: (ECTRIC POWER 0174

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER :

318	30	18									The second		
Stat testing uses the weighted x's against fi-test mean; sig level 95 - Columns tested	Sid dev.	Percented off total asked	Bottom Two Box	Poor (1)	Fair (2)	Cood (E)	Top Two Box	Very Good (4)	Excellent (5)	REIGHTED BASE	BASE-Respondents who were able to rate the overall quality of FPL's electricity		
nted x.													
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d abcde												0 20	STSTEM TOTAL
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ctive by										U V		. 2	
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FLORIDA POWER & LICHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROCRAM QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA: ELECTRIC POWER

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER ;

T-test prop: sig level of	Std. err. No response (0) Less than .05%	WEIGHTED BASE	
sig level 95 - Columns tested abcde, fghij	· · Less than	A 4092	
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t effective base.		a 93 F	
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FLORIDA POMER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA: ELECTRIC POWER

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER |

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No response (0), Less than .osx	·Percented	ottom I				p Two Box	Very Good (4)	Excellent (5)	REICHTED BASE	BASE-Respon able to rat quality of electricity			
respon	9	Bottom Two Box	:	(2)	(3)	8 0 X	Ē	3	354	BASE-Respondents able to rate the quality of FPL's electricity			
No response (o) Less than .05%	·Percented off total asked									BASE-Respondents who were able to rate the overall quality of FPL's electricity			
Less 1												4092	:
han . 05											or	1693	
M												2093	
											o.	EGDE	*******
												4091	:
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dillo											-	CEDE	
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Access											n .	2993	EASTERN AREA
-											jì.	2092	*
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MAJOR PROCESS AREA: ELECTRIC POWER

7 Jan 94

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER |

Stat testing uses the I-test mean: sig leve	*** * No response (	Std. err.	Std. dev.	200	MEICHTED BASE
Stat testing uses the weighted K's against the net effective base. I-test mean: sig level 95 - Columns tested abcde, fghill, kimno I-test prop: sig level 95 - Columns tested abcde, fghill, kimno	No response (o) tess than .05%				3. 4992 1993 2993 2993 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
he net effective base. bcde.fghij.klmno bcde.fghij.klmno					STSTEM TOTAL NO.
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					4993 4092 1093 2093 3
					3 3 3 4 6 9 3

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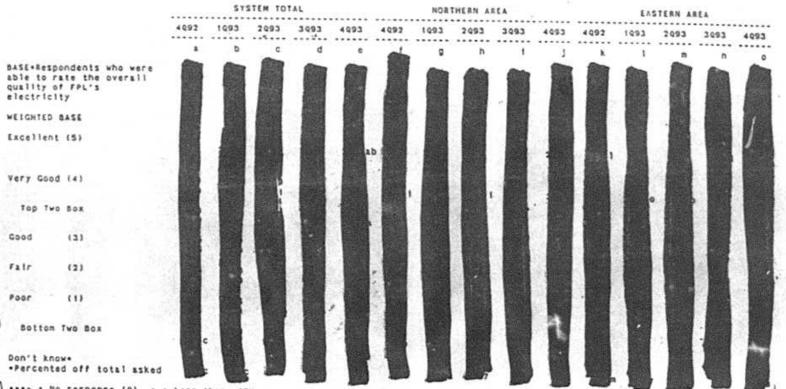
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FLORIDA POWER & LIGHT RESIDENTIAL CUSIOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

lable 29 MAJOR PROCESS AREA: ELECTRIC POHER 7 Jan 94

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RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - MANNER 1



.... . No response (0), . . Less than .05%

Stat testing uses the weighted X's against the net effective base. T-test mean: sig level 95 - Columns tested abcde,fghij,kimno

1-test prop: sig level 95 - Columns tested abcde.fghij.klmno

Table 29 MAJOR PROCESS AREA: ELECTRIC POWER

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7 Jan 94

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RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :

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Stat testing uses the weighted N's against T-test mean: sig level 95 - columns tested T-test prop: sig level 95 - columns tested	No response (o), Less than .osk	I			9 . 8 .
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Stat testing uses the weighted N's against the net effective base. T-test mean: sig level 95 - Columns tested abcde, fghij, kimno T-test prop: sig level 95 - Columns tested abcde, fghij, kimno	(				2993 3993 c d
kimno kimno	1				. ŝ
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					2092 AREA
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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

Table 51 MAJOR PROCESS AREA: FIELD SERVICE INON-EMERGENCY)

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RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER 1

		\$17	STEM TO	TAL			NOR	THERN A	REA			EA	STERN A	REA	
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FEIGHTED BASE													<b>新</b>	200	
xcellent (5)														-	
ery Good (4)															
Top Two Box															
ood (3)															
Air (2)															
oor (1)															L
Bottom Two Box															
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Stat testing uses the weighted x's against the net effective base.

I-test mean: sig level 95 - Columns tested abcde.fghij.klmno
I-test prop: sig level 95 - Columns tested abcde.fghij.klmno

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FLORIDA POWER & LIGHT
RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1992
WALKER: CUSTOMER SATISFACTION MEASUREMENTS

9274. MAJOR PROCESS AREA: F

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER ;

		i	*******				2Y3	EASTERN AREA
	A	2652		4992 1993	2993 3493	168	4997 1993	2093 3093
BASE Respondents who were able to rate the overall quality of FPL's field service						<b>-</b>	- -	
MEIGHTED BASE								
Excellent (5)								
Very Good (4)								
Top Two Box	0.7							
(E) peop								
f41r (2)								
Poor (1)								
Bottom Two Box								
Percented off total asked								
Std. dev.								

I-test prop: sig level 95 - Columns tested abode fightly kinno

MAJOR PROCESS AREA:

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :

T-test mean: sig lev	Std. err.
Stat testing uses the weighted x's against T-test mean: sig level 95 - Columns tested T-test prop: sig level 95 - Columns tested	10 845E  10 845E  10 845E  10 845E  10 845E  10 845E
ed abcde.fghij.klmno	SYSTEM TOTAL  SYSTEM TOTAL  G d e  e
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;	7 33 AREA 1 4991
	1 4 6 6 5 1 6 6 5 1 4 6 6 5 1 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
	, 1993 1993 1993

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FLORIDA POWER & LIGHT HESIDÉNTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993 MALNER: CUSTOMER SATISFACTION MEASUREMENTS

0775 MAJOR PROCESS AREA: FOR lable 51



# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - SANNER |

Stat testing uses the weighted x's against of I-test mean; sig level 95 - columns tested	No response (o) Less than . osx	Std. dev.	Q Hean	Percented of	Bottom Two Box	Poor (1)	fair (2)	Good (1)	Top Two Box	very Good (4)	Excellent (5)	METCHTED BASE	able to rate the overall guality of FPL's field	(PANE)	*12	
columns columns	Less tha													7.	4092	
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						25								2093	EASTERN AREA	
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														1687		
*	_															

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FLORIDA POWER A LIGHT AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA:

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER ;

Stat testing uses the we T-test mean: sig level 9	* No response (0).	Std. err.	HEIGHTED BASE			
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FLORIDA POWER & LIGHT AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA:

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER I

11 le.	sl	18												
T-test mean:	std. dev.	Mean tente	Botton	7007	FAIr	6000	Top Two	Very Good (4)	Excellent (5)	REICHTED BASE	able to rate the quality of FPL's			
op: sig level 95 - columns tested	std. dev.	Percented off total asked Mean	Bottom Two Box	8	(2)	9	Two Box	•	(5)	BASE	BASE-Respondents who were able to rate the overall quality of FPL's field sorvice			
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testes testes	han . 05											,	1683	
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abcde.fghij.klmno	- @												4093	
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FLORIDA POWER & LIGHT AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS



#### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER :

Std. err. No response (0) Less than .05%	K
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	EASTERN ARE
	3 2093 3093
n n	4000

Stat testing uses the weighted %'s against the net effective base. T-test mean: sig level 95 - columns tested abode, fghij, kimno T-test prop: sig level 95 - columns tested abode, fghij, kimno

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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

Table 25 MAJOR PROCESS AREA: ELECTRIC POWER

2 Jan 95

RE : DENTIAL RELATIONSHIP - GUARTER-TO-QUARTER - BANNER 1

SYSTEM TOTAL NORTHERN AREA 1094 2094 3094 4094 4093 1094 2094 3094 4094 4093 1094 2094 3094 4094 UNWEIGHTED BASE WEIGHTED BASE Excellent (5) Very Good (4) Top Two Box Dood (3) Fair (2) Poor (1) Botton Two Box Don't know. \*Percented off total asked Refused+ .Percented off total asked Mean Std. dev. .... . No response (0). . . Less than .05%

Stat testing uses the weighted %'s against the net effective base. T-test mean: sig level 95 - Columns tested abcde, fghij, kimne T-test prop: sig level 95 - Columns tested abcde,fghlj,klmno

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER GUALITY AND VALUE RELATIONSHIP PROGRAM GUARTER 4, 1994 WALNER: CUSTOMER SATISFACTION MEASUREMENTS

TABLE 25 MAJOR PROCESS AREA: ELECTRIC POWER

RESIDENTIAL RELATIONSHIP - QUARTER-TD-QUARTER - BANNER ;

	1
	1994
	575TEM TOTAL 094 2094 309 b c
	1084 1480
	9 4
	1 693
	1994 9
	7HE 9N A
	200
	1697
	1694 1693 I
	- 14691 V3
	2094
	2 2
٠	SYSTEM TOTAL NORTHERN AREA 4093 1094 2094 3094 4093 1094 2094 3094 4093 B C C C C C C C C C C C C C C C C C C C

SG 427 B

P420 55

Stat testing uses the weighted x's against the net effective base. T-test mean: sig level 95 - Columns tested abode, fghill kimno test prop: sig level 95 - Columns tested abode, fghill kimno

.... No response (o). . .

Less than . 05%

Std. err. AEICHIED BASE

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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4. 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

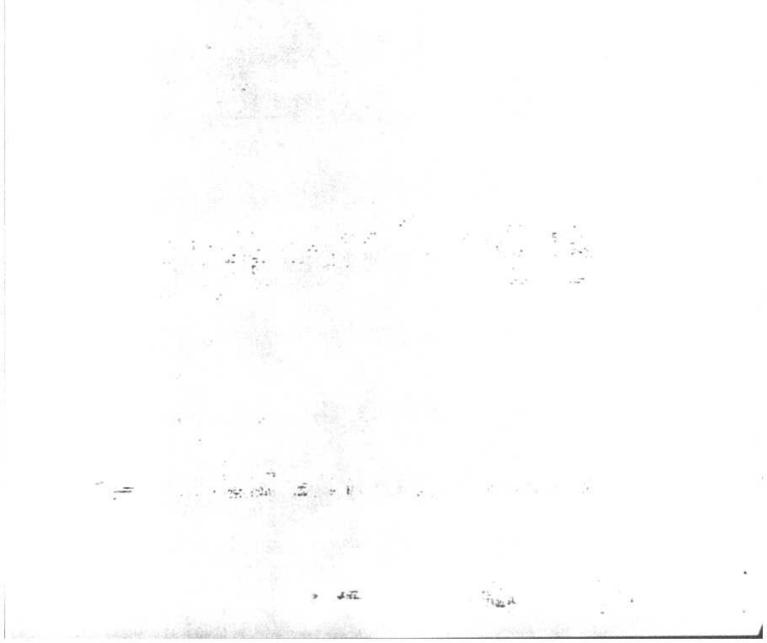
TABLE 28 MAJOR PROCESS AREA: ELECTRIC POWER Q171. HO

#### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :

" L											
Percented off total asked	801	9000	74.15	000	101	very Good (4)	Excellent (5)	WEIGHTED BASE	able to rate the overall quality of FPL's		
ente	Bottom Two Box				Top Two Box	000	97	E	240	9 #	
0.	9	3	(2)	(2)	B 0 X	3	(5)	BASE	432	, ,	
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asked									= = =		
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										- : '	1
										B 1994	12
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		1								b c d	SYSTEM TOTAL
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				-						1094	
						8 4					HIRO
										7 2091	MORTHERN AREA
			Н							u	736
							81			- 2	
3		i	H							1094 2094 3094 4094 9 h i j	MORTHERN AREA
				H						¥ 4993 19	
		1		П						- 2	2
									疆	2 13 10 10 10 10 10 10 10 10 10 10 10 10 10	EASTERN AREA
		疆				圖		ı		2 2	ARI
										1094 2094 4094 1094 4094	j.
										1691	
										• ; • ;	
4 4	1	277	4		-	-					

T-test prop: sig level 95 - columns tested abode, fight J. Kimno

\*\*\* \* No response (0). . . Less than .05%



CONFIDENTIAL

SYSTEM TOTAL RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER |

775	:	50	200	Me #5	REIGHTED BASE		
223		Std. err.	Std. dev.	3	31.40		
955	6				D.A		
	e i po				35		
	9 10						
2 2 2	9						
0 0 0	:						
column column	No response (o),					400	:
tosta tosta	han			'		5 6	:
a the	1						
Stat testing uses the weighted K's against the net effective base. I-test mean: sig level 95 - columns tested abode fohil kinno retest prop: sig level 95 - columns tested abode fohil kinno	1					1692	
kimno kimno	À					4994	
						4993	
					9	4994 4993 1994	
					7	2094	NORTHERN AREA
						2094 3094	MEA
-						4094	
						4000	
-						1691	
						4 2094 3	
						738	
7						4094	
. 1 .							

9 Jan 25

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4. 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA: ELECTRIC POWER

### RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER |

الوجودا

2*1											- 20	22
					abcde, fghij, klano abcde, fghij, klano	0770	d abcde	s teste	- column	Stat testing uses the weighted x's against the net effective T-test means sig level 95 - columns tested abode fghij, kimno T-test props sig level 95 - columns tested abode, fghij, kimno		425
							м	han .05	· Less than .05%	···· · No response (o). ·		
										-Percented off total asked		10
									h	Bottom Two Box	Bott	
										(1)	9007	T S
				1						(2)	Fair	
	H	h		T				1		(9)	0000	
										Top Two Box	100	TO SE
									1	Very Good (4)	Very G	
									h	Excellent (5)	Excell	
· A Section of the se	National Property of the Party									WEIGHTED BASE	HEIGHT	
										BASE-Respondents who were able to rate the overall quality of FPL's electricity	BASE-Respondable to rate quality of a electricity	4
4001 1094 2094 3094 4094		3494	7 19 4	4093	9 4094	B 1	2094	5 1034	- 199			
EASTERN AREA		YEN.	NORTHERN AREA			INT	SYSTEM TOTAL	57				

9 Jan 95

Table 27 MAJON PROCESS AREA: ELECTRIC POWER FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROCEAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

CONFIDENTIAL

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :

77.	į	Std. err.	Std. dev.	Reso	KE 101
testing uses t	· No response	err.	dev.		MEIGHTED BASE
Stat testing uses the weighted %'s against the net effective base. T-test mean: sig level 95 - Columns tested abode fobil kimns	No response (o) Less than .05%				4093 1094 2094 B 5 0
bede fabil kimps					3094 4094 4093 d e +
					191
					4093 1094 2094 3094 4094

S dan 95

Page 60

Columns tested abcde.fghij.kimno

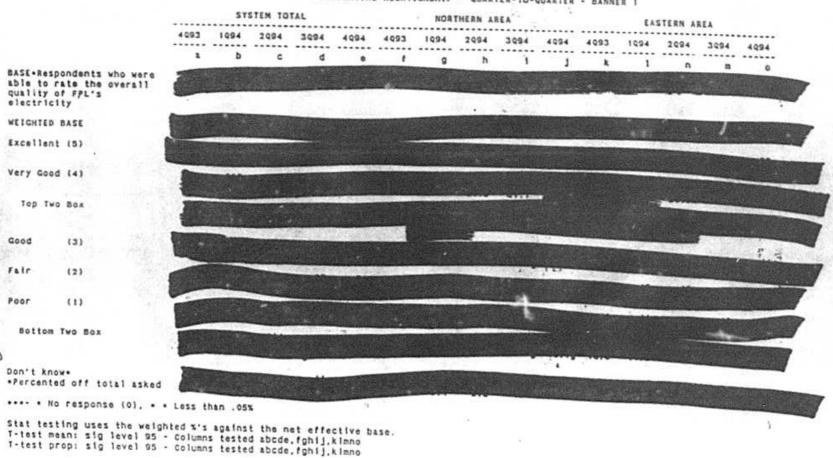
FLORIDA POWER & LIGHT
RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994
WALKER: CUSTOMER SATISFACTION MEASUREMENTS

Table 26 MAJOR PROCESS AREA: ELECTRIC POWER

9 Jan 95

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RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER 1



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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA!

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER !

···· No response	std. dev.	Percented off total asked	-Percented off total asked	Bottom Ivo Box	Poor (1)	Fkfr (2)	Geod . (3)	Top Two Box	Very Good (4)	Excellent (5)	MEIGHTED BASE	UNWEIGHTED BASE	
···· · No response (o). · · Less than . usa		al asked	al asked									σ	1091 L601
												494	
													NORTHERN AREA
•						1						4094 4093 1094 J k 1	m > in
												1 2094 3094 4094 1 0 0 0	EASTERN AREA

Stat testing uses the weighted x's against the net effective base. T-test mean: sig level 95 - Columns tested abode right, kimno T-test prop: sig level 95 - Columns tested abode right, kimno

P498 101

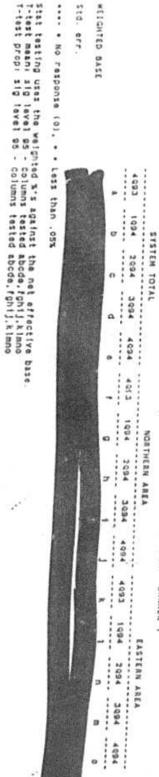
58 UTD 68

-22601 1D

MAJOR PROCESS AREA: F FLORIDA POMER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

CONFIDENTIAL

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER :



Std. err. METCHIED BASE

50 UTP 62

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FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

Table 50 MAJOR PROCESS AREA: FI

ESIDENTIAL	
LATIONS	
QUARTER-TO-QUARTER	200
BANNER	
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m l					
				0 0	57.75
				0 4	SYSTEM TOTAL
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				1994 2094 3094 4094 4093 1094 2094 3094 4094 b c d e f g h	
				1 4993	
				1994 2094 3094 9 h	NORT
				2994	NORTHERN AREA.
				3094	EA.
				4034	8
				F 693	
				- 19	
			:	2094	100
				1	•
				2	

Good

9

Very Good (4)

TOB OW! GO!

Excellent (5) WEIGHTED BASE BASE-Respondents who were able to rate the overall quality of FPL's field service

FOOL

::

FAIR

(2)

Stat testing uses the weighted %'s against the net effective base.

T-test mean; sig level 95 - columns tested abode fight]. kimno

T-test prop: sig level 95 - columns tested abode fight]. kimno

.... . No response (o), . . Less than .05x

\*Percented off total asked

Refused.

Percented off total asked

Bottom Two Box

P#00 103

5

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM GUARTER 4, 1994 WALKER: GUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA:

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER |

T-test me	No	Std. err.	Std. dev.	Mean	MEICHTED BASE	
Stat testing uses the weighted x's against the net effective base. Intest means all level 95 - columns tested abode. Ighij, kimno intest prop: sig level 95 - columns tested abode, Ighij, kimno	No response (0) Less than .05%				BASE	
sighted %'s a		1				4094
tested	N. 05%					SYSTEM TO
Abode o						5751EM TOTAL
975						5 2094 3094 4094 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
lane lane		DESCRIPTION OF THE PERSON				3094 4094 4093
		Charles and				1093
		NOSEDOS				1094
		THE STATE OF				1094 2094 3094
		W Messes				REA A38
					L	4 0 0
					١.	1655
		STATES			_	1994
					2	EASTERN AREA 1994 2094 30
					п	7655
	1	1			0	4093 1094 2094 3094 4094

56 UTP 6

FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS



RESIDENTIAL RELATIONSHIP . QUARTER-TO-QUARTER - BANNER ;

									_	
*Percented off total asked	port kon Iko	900	FAIr	0000	100	Very Good (4)	Excellent (5)	able to rate the overall quality of FPL's field service	RANK-Restondents who were	
No ed	1 403				Top Two Box	0000	ent	2 2 2 2	20 00 00	
of t	BOX BOX	£	2	(2)	0	ŝ	(3)	7.5	0.00	
nue to	*							s read	и 5	
ask								1	5 9	
						W 1		٠		:
	1								- 19	
*Percented off total asked e									B 100 1	STSTEM TOTAL
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				B					2994	NORTHERN AREA
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									168	
									2494	EASTERN AREA
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									1094 2094 3094 4094 1 n m o	
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. 4										

272051

Stat testing uses the weighted %'s against the net effective base. T-test means sig level 95 - Columns tested abcde.fghij.kimno T-test props sig level 95 - Columns tested abcde.fghij.kimno

Se ush 82

8 Can 95

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

	9270	A 5 1 4
- Proposition of the last of t	5	PROCESS A
1		AREA:

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANKER :

:	Std. err.	Std. dev.	9 4 5	MEICHIED BASE	
No	977	dev.		16 031	
				35	
Stat testing uses on the state than . cox					4095
NEO . OEX					4093 1094 3094 4094 4093 1094 3094 4094 409
					2094 3
					a 14
					0 4091
					- 8
					1994 1994
					1094 4093 1094 2094 3094 4094 409
					3094
	1				494
					# 4000 1000
					1691
					ASTERN AREA
					3094 4094
F1015-7			4000		

T-test mean sig level 95 - Columns tested abode, fghij, kimno tested abode, fghij, kimno

9 Jan 95

FLORIDA POWER & LIGHT AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER; GUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA:

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER I

Std. dev.	Kean	Percented off total asked	Percented off total asked	Botton	Poor	Fatr	0000	Top Two Box	Very Good (4)	Excellent (5)	MIT 311M	BYR GILHDIBAND		
• 00		0	0 2	Bottom Two Box	:	(2)	(5)	0 ×	3	t (5)	32	D BASE		
		1410	total	*										
		sked	tsked .				unda "	-			-	htm		17431
				-	i								1091	:
	1												0 2	:
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1													2094 3094 c d	
				1									. 4094	:
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	5												1094	
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													1091 1094 1094 1094 1094	
													2094	EASTERN AREA
												ŀ	2094 3094	AREA
								+					4034	

226061

Stat testing uses the weighted %'s against the net effective base. I-test mean: sig level 95 - columns tested abcde, fghil, kimno I-test prop: sig level 95 - columns tested abcde, fghil, kimno

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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

CONFIDENTIAL

MAJOR PROCESS AREAL

# RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - DANNER ;

Stat testing uses the weighted x's against the not effective be retest mean; sig level 95 - columns tested abcde.fghil.klmno retest prop: sig level 95 - columns tested abcde.fghil.klmno	*** * No response (0). * * tess than .05%	Std. err.	MEIGHTED BASE	
os - columns testes	cess than .057	,		1601
abode fohil kinno			0	SYSTEM TOTAL 2004
Almo	The Strike Strike Strike Street			400
	The state of the second		9	NOATHERN A
, ,			-	4094
			*	1991 1994
				EASTERN AREA

Jan 95

25 UPP 6

FLORIDA POWER A LIGHT AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

0795 MAJOR PROCESS AREA: Table 55

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER !

Percented off total asked	Percented off total asked	Sottom Two Box	POOF (1)	FAIR (2)	Geod (2)	Top Two Box	Very Good (4)	Excellent (5)	MEIGHTED BASE	DASE-Respondents who were able to rate the overall quality of FPL's repair service		
ked.	ked										4093 1094 2094 3094 4094 4093 1094 2094 3094 4094 4093	SYSTEM TOTAL NORTHERN AREA
							1				100 A	EASTERN AREA

Stat testing uses the weighted X's against the net effective base. T-test mean: sig level 95 - Columns tested abode fghill kinno T-test prop: sig level 95 - Columns tested abode fghill kinno

.... No response (0). . . Less than .05%

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER GUALITY AND VALUE RELATIONSHIP PROGRAM GUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

MAJOR PROCESS AREA:

9295

RESIDENTIAL RELATIONSHIP - QUARTER-TO-

1993
P 1691
SYSTEM TOTAL
4 14 A
. 4094
- 100
F651
2094
799c
4094
NORTHERN AREA
F. F
STERN A
394
AG93 1994 2094 3094 4094 4093 1094 2094 3094 4094 4093 1094 2094 3094 4094  B C C C C C C C C C C C C C C C C C C

8 UND 95

Page 114

Stat testing uses the weighted x's against the net effective base. T-test prop: xig level 95 - Columns tested abdde,fghij,kimno rest prop: xig level 95 - Columns tested abdde,fghij,kimno

.... No response (0), . . Less than . 05%

Std. dev. CASH

METCHLED BYZE

Std. err.

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FLORIDA POWER A LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS



#### RESIDENTIAL RELATIONSHIP - QUARTER-YO-QUARTER - BANKER !

Std. dev.	Control of the Contro	Percented off total asked	Bottom Two Box	Poor (I)	Fair (2)	Good (3)	TOP TWO BOX	Yery Good (4)	Excellent (5)	WEIGHTED BASE	BASE-Respondents who were able to rate the overall quality of FPL's repair service	J 4993 1994	STSTEM TOTAL NORTHERN AREA
	1						,					2094 3094 4094	VBBY NET

Stat testing uses the weighted x's against the net effective base.

I-test mean: sig level 95 - Columns tested abcde, fghij, k mno

T-test prop: sig level 95 - Columns tested abcde, fghij, k mno

2 USD 95

Jan 95

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER GUALITY AND VALUE RELATIONSHIP PROGRAM QUARTER 4, 1994 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

9296 NAJOR PROCESS AREA

RESIDENTIAL RELATIONSHIP - QUARTER-TO-QUARTER - BANNER |

BASE Respondents who were able to rate the overall guality of FPL's repair	
STRIEM TOTAL NORTHERN AREA " EASTERN AREA AGO 1994 2094 1094 2094 2094 2094 2094 2094 2094 2094 2	

VEIGHTED BASE  RECEIVERT (2)  Very Cood (4)  Top Tvo Box  Good (2)  Fair (2)  Foor (1)  Bottom Tvo Box  Con't know  **Percented off total asked  Hean  Std. err.  **In response (0), ** Less than .osx  Std. err.  **In testing uses the veighted X's against the met effective base.  Trissi makes the veighted X's against the met effective base.  Trissi makes the veighted X's against the met effective base.  Trissi makes the veighted X's against the met effective base.  Trissi makes the veighted X's against the met effective base.  Trissi makes the veighted X's against the met effective base.	2 6		/ L											
the net effective base. abcde, fghil, kinno abcde, fghil, kinno	7.7		ž.	id.	Hean	200	131	P007	72.17	6000	7	Very	Exc	13
	0 0 0		?	Yeb		C K	ttom					000	=	3114
the net effective base. abcde, fghil, kinno abcde, fghil, kinno	0 0 0	7				9 5	Two	<u>-</u>	0	ũ	ě Be	ä	6	34.5
the net effective base. abcde, fghil, kinno abcde, fghil, kinno	200	spon				=	Box	-	5	2	×	5	5	-
the net effective base. abcde, fghil, kinno abcde, fghil, kinno	205					otal								
the net effective base. abcde, fghil, kinno abcde, fghil, kinno	0 0 0 X					ask.								
the net effective base. abcde, fghil, kinno abcde, fghil, kinno		:	Annal			ā	-	m .	om f		200	100	a	500
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the net effective base. abcde, fghil, kinno abcde, fghil, kinno	254	the.												
the net effective base. abcde, fghil, kinno abcde, fghil, kinno	200	. 0			1									
base.		×												
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Rogered 4-4 4 98DI.

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Excellent (5) METONIED BYZE

Very Good (4)

Foor Fair

Bottom Two Box

·Percented off total asked

Std. dev.

Std. err.

UNGIGHTED MASE

CONFIDENTIAL

FLORIDA POREN. & LIGHT RESIDENTIAL CUSTOMEN QUALITY AND VALUE RELATIONSHIP PROGRAM - PIEST HALF - 1996

17 345 96

Page 55

MALKER DIFORMATION

016 Overall Quality 31

1995

WINT SHIENLASON

RESIDERTIA . RELATIONSHIP - WAVE-TO-WAVE/ADRUAL - BANGER 1-

1ST 1ST 2MD 19ALF/ 19ALF NALF YTO 96 1995 1995 (h) (1) (j)

250 15T 80AF 17TD 80AF/ 1995 1995 17TD 94

Top Two Box

6004

3

Keen

Columna tested: - s/b/d - c/d - s/f/h - g/h - 1/3/1 - k/l. Confidence Level: 15

VALUE MELLEY

FLORIDA POMEN & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE MELATIONSHIP PROGRAM - FIRST MALP - 1996 MALKIM INFORMATION

Table 48
Q16s. Power Compared to Others
HAJOR PROCESS ANNAL ELECTRIC POWER

-		Tellinearing
	A Parameter Communication	MALTATION CHITA
	1	٠
	TREMENTAL STATES	WATER BOTH THE WATER TO
*		
	STADULE R	
,		

			DENETICATED BYSE	METCHLED WEE	Much better	Somewhat better (4)	Top Two Box	About the same (3)	Somewhat worse	Much worse	Bottom Two Box	*Percented off total maked	Mean	Std. dev.	Std. err.
			5		(3)	(4) as	-	0)	5	E	Вож	f total			
										-	.:	2			
i	1995	ê	nî	. 4	-					المامة				·A	1
	5461 ATM 2000	(4)	V												
TVIOL SECTION		(e)													
Ĺ	1995	(d) (e) (f)	ŀ								Ī				
PARTHERN AREA	SALE STANK CONC	6					1								
YEN	Eg.													1	
	100 % 100 mm 1 100 mm		faj												
) •x	157		(1)				1								
EASTENN AREA	E ST	13	(3)									Н			
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	157.	96 011	(1)												,

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996

Table 49
Q17a. Electric Power Without Major Interruptions
RAJON PROCESS ANEA: ELECTRIC POWER

#### RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/AMBUAL

METIORIED BASE  Excellent (3)  Very Good (4)  Top Two Box  Good (3)  Fair (3)  Poor (1)  Bottom Two Box  Don't knows  *Percented off total asked  Hean  Std. err.  Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/3/1 - k/1, Confidence level: 95	-	
	(a) 1995	ā į
100	1993	21515
3h-1	193 193	TATOL NELEXS
	MATE 18 1915	
77. 69		
III dence	200 1395 1395	MORTHERN AREA
	2561 E.E.	NORTHERN AREA
3	120 96 1995 1717 171 171 171	1
		,
		EAST OF
		ENSTERN ANDA
	14 GLL 17781 151	
4-011414	.en 1811	

FUNRIDA PONEN & LIGHT RESIDENTIAL CUSTOMEN QUALITY AND VALUE RELATIONSHIP FROCHAM - FIRST HALF - 1996 NALEER EMFORMATION

Table 50 | Q17a-1, SLong Outages - Minor Encor/Venience MAJOR SECONS AND MINITARY PONTS

RESIDENTIAL RELATICHENIP - WAVE-TO-WAVE/AMERIAL - BANNER I

Columns tested: - a/b/d - c/d - a/t/h - g/h - 1/3/1 - k/l Consider						1-4 (MET)	D MEIGHTED MASE	UMELONTED BASE	
i - a/b/								E -	
4 - c/d -			Dep d	i m i				(5) 12.2 12.2 10.77	157
/t/h - 0		11						(a)	200
/h - 1/									200
3/1 - k	$\ .\ $		1					(c) (d) (e)	
			* * * * * * * * * * * * * * * * * * *						
								(1) 1985 1980 2000	VENY SERVICE
								(a) 1252	YEN
								(h) (1)	
								(h) (1)	
								(3) 1947 1907 1900	EASTE
.圖.圖								137 137 1395 170 80.27/ 1395 170 86	EASTERN MICH
STATES SALES	SECTION STREET	THE REAL PROPERTY.			ESCALE.			E SE SELL	

CONTINUE INC.

FLORIDA PORER & LIGHT RESIDENTIAL CUSTORER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 WALKER INFORMATION

Table 50 017a:1. \$Long Outages - Minor Inconvenience NAUGR. 017a:1

RESIDENTIAL RELATIONSHIP - WAVE-TO-MAVE/ANGENL - ENGREN 1

Ē.

Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/d/l - k/l. Confidence	Hean	Refused	Don't Know	ä	20	20 OR HORE (NET)	ti	Ħ		10-19 (NET)	•	KEIGHTED MSE	UBWEIGHTED BASE		
- a/b/d - c/															
/	1	1			9 4		-		-6	la	. 6		2	1995	
- 4/3					1	1							(3)	: : : : :	21212
g/h - 1				l		۱							(e)	1995 Old	TVIOL MILEIS
13/1 -				1											
K/1. Co			Н			1							.í	1075/ 1975 121 121	ĺ
						E								1995 2002	MORTHERN AREA
		•		1									(g)	2661 ELL	AREA
				1									(d)	157 157 NALF/ NALF	
													(b) (±) (d)	1995	, .
													G)	. 200 1995 1995	H AREA CASTERN
													Ê	13 J	EASTERN MELA
													(1)	A GAL	

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROCESA - FIRST HALF - 1994 WALKER INFORMATION

017a-1 ALGORIAN ELECTRIC PORTE

CONFIDENTIAL

RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/ANNUAL - EAGRER

Columns tested:	Std. err.	Std. dev.	HEIGHTED BASE	CONTIGUES ASSE		•
Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/1/1 - k/l, Confidence 1 - a/b/d - c/d - a/f/h - g/h - 1/1/1 - k/l, Confidence 1 - a/b/d - c/d - a/f/h - g/h - 1/1/1 - k/l, Confidence 1 - a/b/d - c/d - a/f/h - a/f/h - g/h - 1/1/1 - k/l, Confidence 1 - a/b/d - c/d - a/f/h				(b) (c) (d) (e) (f) (g) (h) (i)	TO 15T 15T 2MD	TATOM TOTAL

17 Jun 96

CONTIDENTIAL

FLORIDA FOMER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 MALKER INFORMATION

Table 51 217a-1. WAJON PROCESS ANIAL ELECTRICAL 217a-1

RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/ADMINE, - BARREN

HONTHERN AREA  DIO 15T 15T 25D 15T 25D 15T 25D 15T 25D		157 200 1575 1555
157 157 250 157 157 260 1042/ 1042 170 1042/ 1045 170 170 96 1995 1995 1995 170 96 1995 1995 1995		220
15T 25D 15T 15T 26D MAZA 15T 25D 15T 15T 26D 10ALF 10ALF 1TD 10ALF 10ALF 17TD 1575 1595 1595 17TD 56 1595 1595 1595		1995
15T 28D 15T 15T 28D 15T 1915 17TD 16 1995 1995 1995		MATON 18
PRI AREA  15T 15T 20D  YTD 10ALF 10ALF 17TD  1995 YTD 96 1995 1995 1995		HALF HALF
157 157 200 BALF/ BALF EALF YED YED 96 1995 1995 1995		1.5
EASTERN MEA 1877 2005 1044F 1770 1995 1995 1995		
EASTERN MEA 1877 200 10447 1770 1995 1995 1995		15 PER 15
See 1		1995 1157
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196	1	
12, 1	***	1877

FLORIDA PONER & LIGHT RESIDENTIAL CUSTONER QUALITY AND VALUE RELATIONSHIP PHOCHAN - FIRST HALF - 1516

017a-2. HANDERS ANIA: ELECTRIC POWER

RESIDENTIAL RELAT

DIMETORIED BYCE

MEIGHTED BASE

				(1)	1995 1995	1
.				(a) (q)	1995 1995	TATOT METERS
				(d)	100	
				(e)	1995 1995	M
				£ (£)	13 24 E	VERY MERLEGY
				(g)	£ 9	YEAR MEDI
				9	24 GLL /2708	
				E	1995	
			Ī	G)	ATO MA	EASTER.
				8	£9	EASTEDN MEA
I	.	4		7.0	100	

1668 JE

Columns tested: - a/b/d - c/d - e/f/h - g/h - 1/3/1 - k/l. Confidence Level: 95

7aga 62

20 OR MORE (MET)

Columns tested: - a/b/d - c/d - e/E/h - g/h - 1/j/l - k/l, Confidence Level: 95

METCHLED WER DAZIGHTED MASE

10-19 (MET)

FLORIDA PAGE & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 MALKER IMPORNATION

Table 52, 017a-2. HAJOR PROCESS ANEA: ELECTRIC POWER 017a-2.

157 230 1044 1995 1995 1995	
(e) S441 GLYT	
MACA NET	
(e). 2641 2770 251 251 251 251 251 251 251 251 251 251	
SAGET ATTOM CONTINUED MATERIAL	
SEET OUT.	
(td)	
E 1985	
ATTEN SACE TABLES TABLE	4
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15T 16ALT/ 17D 96	

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FLORIDA PONDA : LIGHT RESIDENTIAL CUSTONER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HOLF - 1896 MALKER EMPORMATION

Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/4/1 - c/	Std. err.	Std. dev.	Меал	Bafused	Don't Know	8.7	50	METCHLED BYZE	UNKLICHTED MASE		
d: - a/b/		5)						н	25.		
d - 0/d - e/								,		1995	ā
- 43			1						(a)		ALSAS
d/h -			1						(2)	123	TRIOL MAISES
				I					84	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
									:	155 174 174 175	]_
									(1)	\$641 47700	VZUV RUZBILLICH
											YZZY R
									(1) (4) (5)	A GLE	
		1								15T 15T 15T	-
										1985 1988	EAST
									0	E	EASTERN AREA
										700 200 15T	
		1				4					

COMPLDENTIAL LAL

Table 5) 017a-2. MAJOR PROCESS VIEW PROCESS POLICE FLORIDA FOMER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 WALKER INFORMATION

RESIDENTIAL RELATIONSHIP - MAYE-TO-MAYE/AND UL - AMBRER 1

TATOL NAISUS 100 96 1995 10449/ 10448 157 157 VATAY INCIDENCE 2661 QLL EASTERN AREA 74 QLL /47764

FLORIDA FONIN & LIGHT RESIDENTIAL CUSTONEN QUALITY AND VALUE RELATIONSHIP PHOGRAM - FIRST HALF - 1896 MALKEN DIFORMATION

Table 54 1
017b. Electric Power Without TAMES
NAJOR PROCESS ANEX: ELECTRIC POWER
017b.

RESIDERTIAL RELATIONSHIP - WAVE-TO-WAVE/ANDRIAL - BANGER

olumns.	Std. err.	Std. dev.	Mean	Percented	Botto	Foor	Fair	2000	7 op 1	Very Good (4)	Excellent (5)	RETCHLED IYEE	CIMETCH		
Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/3/1 - k/l Confidence	•			Percented off total asked	Bottom Two Box	2	2	(3)	Top Two Box	6	nt (5)	DIASE	CIMETONTED BASE		
/b/d - c/d				asked W		A5550		_ (		s (				: 25	
1/0											r			1	ā
/h -													(4)	1995 1995	1 ST ST D
11 - 4/2				1									(2)	1995	TATOT HETETS
13/1 - k				1		1							(4)		
		•	I										. 0	1995 1997 1977 1977	
													(4)	157 157 100 TTD 1575 1595	HORTHERN ANEA
	1		Name of										(6)	198	YEAR
•													9	154 174 174	- 1
				ı			1						(b) (i) (j)	300 10417 7TD 1995	ORTHERN ANIA
								l vi						1 63	EASTERN MEA
														14 del.	

FLORICA FOWER & LIGHT
RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996
NALMER INFORMATION

-

T KENNYE .. TWINGWAZANN-CL-ZANN - KINSHDILLTEK TVILLEDDISEN

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	(a) 25.41 17.24 17.24
	2157EN TOTAL 2105 1045 1395 1395 1395 (b) (c)
	(c) 1985
1 -	(q) Mg dut.
	(e) . 2661 2702 2703
	TOTTIESM TOTTIESM
	(g) See 1
	157 157 170 HALF/ HALF 1995 170 96 1995 (g) (h) (1)
	1995
	EASTERN THE LOSS OF THE LOSS O
	(A)
	(T) % MD % 157 / 1

1-4 (1271)

WEIGHTED BASE

Columns tested: -a/b/d - c/d - e/f/h - g/h - 1/3/1 - k/1, Confidence Level: 95

17 Jun 96

FLORIDA FOMER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIFST NALF - 1996 WALKER IMPORMATION

# RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/ASSUAL - BASSER I

Columna tested: -	50	6	30	z	20	20 OR HORE (HET)	15	<b>.</b>	10	10-13 (1677)	٠	REIGHTED BASE	DATE GENGERAL		
Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/3/1 - k/l. Confidence Lavel: sc	1					1	7(		11				E	1995 1195	
- g/h - 1/5/1 - 1														29	TWICE KELESSE
Ul. Confidence L			1										(d) (e) (f)	157 2ND 11915 1995	WHEN REBILLION
avel: 95	1												(g) (b)	1975 TID 96 1995	UZA
7														. 1	THE RELIEVE
		,,,		#									(1) (2)		ÿ.

16年11月

FLORIDA PONER , LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 WALKER DEFORMATION

OUTS-1. A MAJOR PROCESS ANIA: ELECTRIC FOREIX

# RESIDENTIAL RELATIONSHIP - MAYE-TO-WAYE/AMBUAL

Columns tested: - a	Std. err.	Std. dev.	Mean	Refused	Don't Know	60	REIGHTED BASE	DAME COLLEGE BYCE			
- a/h/d - c/d - e/f/h - g/h - 1/3/1 - k/1, Confidence Level: 95								のいいか	(a) 2,000 2,000		
6 - 4/3										Die Chel	TATOT MOTESTS
7 - 4/									5 3		TATOT
3/1 - 1						İ		1	1012 96 1995 1012/ 1012	i	
V1, co						1		(0)	198 1984 1984	i	
fidenc								(2)	1995 1986 1986		VANY MERSHLUGGE
Level								(g)	25		MEA
8								(A)	ATAN ATAN		W/12191
								£	1985 4774 4734		- Trope
.:								9	157 157 200 BALF/ HALF BALF YTO 96 1995 1995	DASTO	THE AREA
		H						2	E	EASTERN MEA	
								B	HALF YTD HALF HALF SUD 15T 15T 2ND 15T 1995 1995 YTD 96 1995 1995 1995 YTD 96 1995 1995 1995 1995 1995 1995 1995 1		
					4	1		- 6			

FLORIDA FOMEN & LIGHT RESIDENTIAL CUSTOMEN QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST NALF - 1996 WALKEN INFORMATION TYLLMGCLINOS

Table 56 | Q17b-1. #Momentaries - | MAJON PROCESS AMEA: ELECTRIC WOMEN Q17b-1.

RESIDENTIAL RELATIONERLP - WAVE-TO-WAYE/ARREAL - DARRER 1

	25.2
	SYSTEM SHEET THE
	1995 1995
	74 GLA 1711 151
	Seer From Libit
	TAND PATE TAND
	Sect All All
	26 OL 1874/ 121
	35
	TANE DIE
-	TED STEE
511	157

5-9 (MET)

Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/f/1 - k/1, Confidence Level: 95

FLORIDA FOMEN 6 LIGHT RESIDENTIAL CUSTOMEN QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996

RESIDENTIAL RELATIONSHIP - WAVE-

157	TATOL MINE	-
9	١.	
**************************************	VEHIV MUNICIPOR	- MORE - TO-MAYE/ MERCIAL
İ		TAU.
	EASTERN AREA	19

1995 0 (d) (e) (f) 26 19 19 MATA 1882 - 1982 HOTA 1882 - 1982 1245 - 1245 - 1882 1995 24 GLK 18775/

1-4 (MET)

MEIGHTED MASE MARKETCHULED WEE

9

9

17 Jun 96

7age 71

20 OR MORE (NET)

Columns tested:  $-a/b/d - c/d - e/\ell/h - g/h - 1/f/l - k/l$ , Confidence Level: 95

FLORIDA POMEN & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1896 WALKER EMPORMATION

RESIDENTIAL RELATION

		1	1532	1
		fej	256	: 2
11		(6)		SYSTEM TOTAL
		(b)	1 3 6 5	i
		. 🤶	1995	
		Ê	198 198 198 198	WITH MERITION
	ľ	(9)	25 A	YEA
		Ð	1017 151 1017/ 1017 121	TOTAL NORTHERN ANEA
		ε	1995 1017 1517	
	1	G	200 1995 1995	EÁSTEDU JARD
	4	(k)	1995	YELLA II
		(1)	APPA / 121	

10-19 (MET)

WEIGHTED BASE UNACTIGHTED MASE

Std. err. Std. dev.

Columns tested: - a/b/d - c/d - e/f/h - g/h - 1/3/1 - k/l, Confidence Level: 95

Refused

Don't Know

Mean

MEIGHTED ME DAME CHIED BASE FLORIDA FOMER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1896 WALKER INFORMATION

Table 57
017b-2. #Momentaries - A
MAJOR PROCESS AREA: ELECTRIC POWER

RESIDENTIAL RELATE

SYSTEM	1995					
1	184 GUA 187781					
-	1985 1701 181	•				۱
VERY RECEIVEDS	Managaran	(2)				
YEN		(g)				I
	1985 1777 1777					
מוצום	13461 1746 200					
ENSTERN MIEN	E .					ĺ
	18778/ 1724					Continue of the last

Median

Table 58 017b-2. BHOMERCAFIES - Maderial HAJOR PROCESS AREA: ELECTRIC POWER

FLORIDA FONER A LIGHT AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1994

CONSTRUCTOR

RESIDENTIAL RELATIONSHIP - MAVE-TO-WAVE/ASSEJAL - ENGER :

h	1995 1995 1877
	STSTEM TOTAL SHEET TOTAL 1995 1995
	13.
	1995 1747 1747
	TO SECTION STATES
	S441 VEW
	24 OLL 251
	1995 1977 1977
	7701 7701 7701 7701 7701
	19 E
	157 157/

Table 53

Q17c. Exectric Power which was partially process AREA: ELECTRIC POWER Q17c. FUORITA FORDER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROCESAN - FIRST HALF - 1996 WALKER IMPORMATION

	TVILLEGISSE
	E.
	9
THURSDAY / BANK-OL- BANK	
ICINDANG.	

Columns	Std. err.	Std. dev.	Hean	*Percented	Botton	Pour	Fair	6000	7 00 7	Very Good (4)	Excellent (5)	METCHLED WEE	UMEIG			
Columns tested: - a/b/d - c/d - e/f/h - g/h - 1/3/1 - k/l, Confidence Level, 95	•			Percented off total asked	Botton Two Box	(1)	(2)	(2)	Top Two Box	e4 (4)	nt (5)	D BASE	UMZIGITED BASE			•
1/d - c/d - e/													Ē	1995	15	
t/h - g//					Į.									1	TATOT METERS	
F/1 - 1/3														5661 E. S. E. E. E. E. E. E. E. E. E. E. E. E. E.		
11 - 1/					ı								(4)			
1. Cond					ı				1				ê			
Ldence													6	1995 1981 1982	YEAY INTELLEGE	
Level							I							39	AREA	
35													(g) (h) (t)	157 15 TEL	DITTUERS AREA	W 1914
													E	FT-MI		- TVCBB
			1										6	T NO	DESCRI	R. ANDREA
													1995	19	EASTERN META	*
-4	-			4	\					-	1		2012	2 50		

Columns tested: - a/b/d - c/d - e/f/h - g/h - 1/3/1 - k/l, Confidence Level: 35

Std. err. Std. day.

FLORIDA PONTR & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 MALKER ENFORMATION

CONFIDENTIAL

Table 40 | 017d. Power | NAJOR PROCESS ANTA ELECTRIC NO.

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- 6	3
- 4	-
- 2	2
- 1	9
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8	
5	
59	

Std. dev.	ented o	Bottom Two Box	Strongly disagree (1)	Disagree	Meither agree nor (3)	Top Two Box	Agree		METCHLED WYSE	UNWEIGHTED BASE	
	- Payer		E	9	9		÷	(5)		(e) 1985 1771 127	
										280 1041.9 TED 1995 1995 (b) (c)	TYLOL HELERS
										157 (4) (e)	F
				l						157 2HD 1395 1995 1995 1995 1995 1995	
		ŀ								(5) 1202 M	
									3 3 W	(p) (t)	1 WHEN - THERETA'S
									8	200 AMA AMA AMA AMA AMA AMA AMA AMA AMA A	T NEWNY
L									ij	200 157 157 200 157 20	
0.00								1			

Table 89

028. Overall Outside NAJOR PROCESS AMEA, 4 FLORIDA POMER 4 LIGHT RESIDENTIAL CUSTUMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 WALKER DEPOMBATION

TYTAGGILINGS

Page 117

17 Jun 94

Excellent (5) MIGHTED BASE CHARLICHTED MASE

3

2000 1995 1995

1995

2000 2000

1995

HALF HALF WALF YTD HALF/

TYLOL MELSAS

RESIDENTIAL RELATIONSHIP - WAYE-TO-WAYE/AMBRUAL - BANGER I

17 Jun 96

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WIN METHODO

YEAR REGISTS

029b. MOCESS ANEA:

Table 90

FLORIDA FONDS & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 WALKER INFORMATION

COMPIDENTIAL

2295.

Good

Top Two Box

Very Good (4)

3

Bottom Two Box

Mean











Percented off total asked

Refused.

Columns tested: - a/b/d - c/d - a/t/h - g/h - 1/f/l - k/l. Confidence Level: 95

1020 SG:

Columns tested: - a/b/d - c/d - a/f/h - g/h - 1/3/1 - k/l. Confidence Level: 95

Std. err.

KEIGHTED MASE

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Ę

YTD 96 1995 / FTWE

1995

1995

MATA! YTD 96 1995

1995

1995 8

> St GLL 157

157

SYSTEM TOTAL VENT PREBLISOR

RESIDENTIAL RELATIONSHIP - WAYE-TO-WAYE/ANGRIAL - BANGNEN 1

EASTEDN AREA

Q29b. Accurate Information About Outage
NAJOR PROCESS AREA: SERVICE RESTORATION
Q29b. How would you rate FPL in terms of providing accurate information about the outage?

Fage 119

FLORIDA FOMEN, & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PHOGRAM - FIRST HALF - 1996 VALMER INFORMATION

COMPIDENTIAL.

17 Jun 96

14

Refused.

Hean

Std. dev.

·Percented off total asked

Ξ (2)

Fair 9

Std. err.



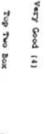
Bottom Two Box

Percented off total asked

Columna tested: -a/b/d - c/d - e/f/h - g/h - 1/f/1 - k/l. Confidence Level: 95

Top Two Box

Very Good (4)





Excellent (5)

METGHTED MASE

MACE CATACOTTEM

ē

3

1995

1995 3

1995

1995 DINE

1995

NATA / NATA 157

1995 HALL 9

14781 121

8

TYREN MALERS

RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/ANDRIAL - BANNER 1

WENT MERKENSON

EXCITION AREA

17 Jun 96

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Table 91 Q29. WARRANTER ANEAL

FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 WALKER DIFORMATION

CONFIDENTIAL

FPSC Review of Distribution System
Staff 4th Request
Request 17
Request 17
Section 5 Attachount , Florida Power & Light Company Very Good (4) Excellent (5) Base Total Respondents .Percented off total Hean Columns tested: - a/b/c/d/a - f/g - h/i - 3/k - 1/m - h/3/1 - 1/k/m - n/o/p/q, Confidence Lavel: 95 Std. Err. Std. Dev. Top Two Box Bottom Two Box 3 3 2 1992 1993 1994 1995 1996 460% 460% 1995 1996 1995 1996 1995 1996 XING TRACTU-RETAIL SEES. ALL.

(a) (b) (c) (d) (e) (f) (g) (h) (ii) (j) (k) (i) (m) (m) (n) (o) (p) (q) TOTAL MERIAL TRESS LOAD FACTOR PROCESS ANIA: ELECTRIC POWER . . . 1996 HEM C/1 ANEXAS 1995 TO 1996 COMPARISONS CHYNTE TTYNS CONFIDENTIAL Attachment N.1 1996 SIC CODE 6 31 Jul 96 42

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.PL SHALL DEWAND (21-199 KMD) June/July, 1996 WALKER INFORMATION (#12296) CONFIDENTIAL

0154-

31 3-1 56

PROCESS AREA: ELECTRIC POWER ?

Hean	Don't know* *Percent Of Total Asked	Bottom Two Box	Strongly Disagree (1)	Neither Agree Nor (1)	Top Two Box	Agree (4)	Strongly Agree (5)	Base: Total Answering	1992 1993 1994 1995 1996 c40% 60% (f) (d) (e) (f) (d)
									1996 <400 600.
	4		- Mary						1995 1996 1995 1996 1995 1996 1 (b) (i) (j) (h) (i) (m)
	,								(n) (o) (p) (q)

CONTIDENTIAL

Columns tested: - a/b/c/d/e - t/g - h/i - j/k - 1/m - h/j/l - 1/k/m - n/o/p/q. Confidence Level: 95

Std. Dev.

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31 Jul 96

0154-

PROCESS AREA: ELECTRIC POWER

" DIWIGI TTOIS

NICH NCI NCI CCI CCI SCI SCI FACTU- NETALL SEN- ALL  604- 1995 1996 1995 1996 1995 1996 RING TRADE VICES OTHER							
	S 1346	5 2 2	(1) (3) *50% \$0%* FOM NICH	2 <b>3</b>	(c) (d)	(6)	2 32
AD PACTOM NEW C/I AMEAS 1995 TO 1996 COMPARISONS 1996 STC COOR	5 1995 TO 1996	NEW C/I AREA	LOAD FACTOR		CHGWL TYCH	TOTAL MEDIAL	

Columns tested: - a/b/c/d/s, - f/g - h/1 - j/k - 1/m - h/j/l - 1/k/m - n/o/p/q, Confidence Level: 95

Std. Err.

Colomination

11 Jul 16

### PROCESS ANDA: ELECTRIC FOREN

4 - Fourth priority	) - Third priority	2 . Second priority	1 - First priority	Base: Total Asked			
<b>i</b> 1			1		(a) (b) (c) (d) (e) (f) (g) (h) (l) (j) (k) (l) (a) (a) (b) (b) (c) (c) (d) (e) (f) (g) (h) (f) (f) (f) (g) (h) (g) (g) (g) (g) (g) (g) (g) (g) (g) (g	TOTAL ASSUAL TRIBED LOAD FACTOR HER C/I AREAS 1995 TO 1/994 COMPARISONS	SMIT DDWAD,
					(6) (6)	TOTAL ANNUAL TREND	
					(c) (d) (e) (f) (g) (h) (l) (g) (7) (1) (g) (h) (l) (g) (g) (h) (l) (g) (g) (h) (l) (g) (g) (g) (h) (l) (g) (g) (g) (h) (l) (g) (g) (g) (g) (g) (g) (g) (g) (g) (g	AL TREND	
					3 3		
					(E)	1996 LOAD PAGE	
					(8) 604.	PACTOR	
					B 3 2	M. M.	TVHS
					(g) (h) (i) (j)	/I MED	SMITT DEMME,
					S 38	LOAD PACTOR HEM C/I AMEAS 1995 TO 1996 COMPARISONS	0
					(t) (t) (t) (t) (t) (t) (t) (t) (t) (t)	אילו סד	
					e <b>3</b> ₽	COHPAR	
					13.00 13.00 13.00	TROKS	
1					FACTO-		K)
П					NETAIL BEAUE TRADE	1996 510 000	
I	ŀ			STATE OF THE PARTY	FACTU- METCHE VICES OTHER  (n) (o) (p) (q)	1996 SIC CODE	
					976		

FAT.

Columns tested: - a/h/c/d/e - E/g - h/1 - j/k - 1/m - h/j/l - 1/k/m - n/o/p/q, Confidence Level: 55

Std. frr.

Std. Dev.

CHETTOWN

Q15b-3

31 2 .. 96

### PROCESS AREA: ELECTRIC POWER ;

		TOTAL	ADRIUAL	TREND			96 FACTOR	NEW C	/			******					
	******			• • • • • • • • • • • • • • • • • • • •					/I AREA		10 1340	COMPAN	ISONS		1996 5	C CODE	
	1992	1993 (b)	1994 (c)	1995	1996	LOW <60%	******	*****	NCI 1996	CC1 1995	CC1 1996	SC1 1995 (1)	SCI 1996 (m)	FACTU- RING		VICES	ALL OTHER
ne: Total Asked		SERVIN	<b>机</b> 体含温		MIRIO								Siemen .	(n)	(0)	(p)	(q)
- First priority			•														
· Second priority	Ž.									i							
- Third priority	- 5																*
- Fourth priority	:																
en	-	-							Signature		NAMES			BESTON.			
d. Dev.	-6500	-															
d. Err.	100																25 1

CONTINUENTAL

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31 Jul 96

PROCESS AREA: ELECTRIC POWER

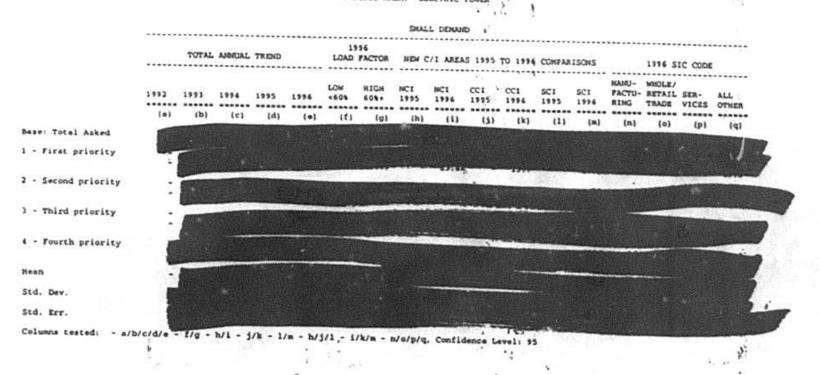
Std. Err.	Std. Dev.	Hean	4 - Fourth priority	) - Third priority	2 - Second priority	1 - First priority	Base: Total Asked			
						1		(e) (b) (c) (d) (e) (f) (g) (h) (l) (j) (k) (l) (s)	TOTAL MARIAL TRIBED LOAD FACTOR MEM C/1 AREAS 1995 TO 1996 COMPARISONS	•
								(d) (e) (f)	1994 LOAD FAC	
								(8) (9) (1) 404- 1995 1996 HIGH NCI NCI	1994 LOAD FACTOR MEM C/I M	DIVINGS TTINGS
								0) 01 133 133 134 135 136	MEM C/I AREAS 1995 TO 1996 COMPARISONS	SHATT DEMAND,
				l					COMPARISONS	
								NAME - MODIE/ FACTU- RETAIL SEN- RING TRADE VICES	1996 STC CODE	
					1			OTHER		

Columns tested: - a/b/c/d/e - f/g - h/1 - j/k - 1/m - h/j/1 - i/k/m - n/e/p/q, Confidence Level: 35

6 852

31 Jul 96

### PROCESS AREA: ELECTRIC POWER



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Q15b.

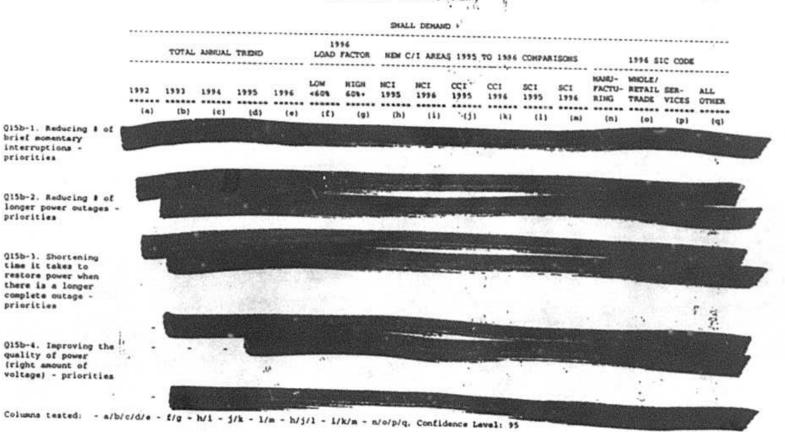
brist momentary interruptions priorities

priorities

priorities

11 Jul 96

### PROCESS AREA: ELECTRIC POMERS



PROCESS MEAN ELECTRIC POWER

Parcent Of Total	Bottom	Poor	Fair	Pred	Top Two Box	Very Good (4)	Excellent (5)	Pase: 70		
Of Total	Botton Two Box	(13)	2)	9	box .	4 (4)	191	Base: Total Answering		
			2		4			_	[a] [b] [c] (d) (e)	TOTAL MENUAL TRIBED
									1992 1993 1994 1995 1996 460% 40% 1995 1996 1995 1996 1995 1996 81967 PACTU- RETAIL SEE. ALL  [6) [b] [c] [d] [e] [d] [e] [f] [g] [h] [1] [1] [1]	LOAD FACTOR HEN C/I AMEAS 1995 TO 1996 COMPANISONS
	<u>د</u> ر د							(u) (m)	CC: SC: SC: PACTU- 1376 1995 1996 8195	1996 COMPARISONS
				. <b>z</b>				(5) (4) (0)	NAME: MIGGE/ FACTO- RETAIL SER. ALL NING TRACE VICES OTHER	1976 SIE OD#

CONTENTED !

Columns tested: -  $a/b/c/d/e - t/g - h/1 - \frac{1}{k} - \frac{1}{m} - \frac{h}{\frac{1}{2}}/1 - \frac{1}{k}/m - \frac{n}{o}/p/q$ . Confidence Level: 95

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11 Jul 96

Flacil

9510

PROCESS ANDA: ELECTRIC POWER.

Q15b-4. Improving the quality of power (right amount of voltage) - priorities	Olsb-) Shortening time it takes to restore power when there is a longer complete outage . priorities	Gisb-2. Reducing # of longer power outages - priorities	0155-1. Reducing a of brief momentary interruptions - priorities	
			(a) (b) (c) (d) (e) (f) (g) (h) (i) (i) (f) (g) (h) (ii) (g) (h) (g) (g) (g) (g) (g) (g) (g) (g) (g) (g	1996 CD FACTOR

100

Columns tested: - a/b/c/d/e - f/g - h/1 - f/k - 1/m - h/f/1 - f/k/m - n/o/p/q. Confidence Level: 95

31 341 86

PROCESS ANEA. RESCENSE POREN.

· CHINGS TINKS

1992 1993 1994 1995 TOTAL AMERICAL TREDED 1396 109> HOND FACTOR ... 1335 HEN C/1 ANEXS 1995 TO 1996 COMPARISONS 1996 138 1300 1995 135 ĵ FACTU- RETAIL SER-(0) 3300 31G CODE (0) ŷ (9)

Columns tested: - a/b/c/d/e - 1/g - h/i - 1/k - 1/m - h/j/l - 1/k/m - n/o/p/q. Confidence Level: 95 Asked Hear Std. Err. \*Percent Of Total Std. Dev.

11 825 11

96 INC 16

	9164-11 9164-11
PRO TESS ANEA: ELECTRIC POWER.	
29	

CHYNER TTYNG

Columns tested: $-a/b/c/d/e - f/g - h/1 - j/k - 1/m - h/j/1 - i/k/m - n/o/p/q. Confidence Level: ss.$	 	5-9 (NET)	v		1.4 (027)	o	Base Total Asked	
ed: - a/b		^					Asked	
c/d/e - 1		l L		<b>100 1</b>			[4]	
19 - N							1992 1993 1994 1995 1996 CON HIGH MCI MCI CCI CCI CCI CCI SCI FACTU- HIGHLE/  [a) (b) (c) (d) (a) (f) (g) (h) (i) (j) (h) (i) (j) (k) (l) (m) (n) (o) (o) (oi)	Call Technology mouse.
11 - 3//							(5)	Children manager
k - 1/m							(d)	OSTAL.
· N.3.							(e) 3,661	
1 - 10							(5) (6) (6)	CAO:
la - n							(g)	MOLDAR GYOT
o/p/q.							F) 1983	
Conflict							(1) 1986 1000	NEW C/T AREAS 1995 TO 1996 COMPARISONS
							g 38	MEAS 1985 TO 1
					H		(x) 1996 CCI	70 133
							E 38	4 COMPA
							(a) 9,661 13,521	MISONS
							HANTO- FACTIO FACTIO	
							HAND- WHOLE/ FACTU- RETAIL SEN- HING TRADE VICE (n) (o) (a)	1596
							VIGE.	1996 510 000
					100	1	192	

11 Jul 96

PROCESS ANEA 9.

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Std. Dev. Columna tested: - a/b/c/d/- fig. b//	Kean	Don't Know	200	24	20	20 OR HORE (NET)	15	12	0.1	10-19 (127)	Bose: Total Asked	
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							1				E 1387	707
			1								(5)	Willer
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											1396	
											(a) (b) (c) (d) (e) (f) (g) (h) (ii) (j) (k) (l) (n)	town:
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											E 3861	NDW C/1 ANEXS 1995 TO 1996 COMPARISONS
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											S 2 2 2	1 Souts
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									į,		MAAJ- WHOLE/ FACTU- RETAIL SER- RING TRACE VICES (n) (o) (p)	1996 S
												3000 SIS 9461
											(b) MENULO VIT	

LIMELINIAL

N1 130552

31 341 ..

0164-1

PROCESS AREA: ELECTRIC POWER

CHANGE TIME

(a) (b) (c) (d) (e) (f) (g) (h) (1) (j) (k) (1) (a) (n) (o) (p) (q) 1792 1993 1994 1995 1996 TOTAL ANGUAL TREETO 460# #0# 1995 10M HIGH MCI LOVO LYCLOS HEN C'11 YATTYS 1888 40 1889 CONDAMISCH? 1956 1996 1995 1996 NC1 CC1 CC1 1995 1996 HAND TRADE VICES OTHER 2000 515 9861

Columns tested: . a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - l/k/m - m/o/p/q. Confidence Level: +5

Base: Total Asked

COMPUNIA

14 0% 5:

31 Jul 96

MINOS STREAMS THE STREET

CAME TIME

TOTAL AGRIAL TRESD LOAD FACTOR NEW C/1 AREAS 1998 TO 1996 COMPARISONS 1996

1992 1993 1994 1995 1996 4604 604- 1995 1996 1995 1996 1995 1996 SCI PACTU- RETAIL SER- ALL 1996 RING TRADE VICES GTHER ..... ...... ...... 3300 DIS 9661

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Continuated.

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31 Jul 96

PROCESS AREA: ILECTRIC FOREK,

DIVINCED TITINGS

Columna tested: - a/b/c/dre - f/g - h/i - j/k - 1/m - h/i/l - 1/k/-	4 10	5-9 (NET)	· .		0	Sale Total Asked	
d . a/b/c						Patry	
a.	- Mila	em		1		1992 1993 1994 1995 1996 4604 1861 1861 1861 1861 CC1 CC1 CC1 SC1 SC1 SCT BANKS-MIGHTY  [A] [A] [A] [A] [A] [A] [A] [A] [A] [A]	
/g - h/		111/		l L		(B)	DEBLI TYTHON THE
1 - 1/1						(p) (d) (2) (e) (e) (e) (e) (e) (e) (e) (e) (e) (e	CIZEL TYTION THEFT
						(d)	CHERT
						£ \$	
						3 9	TWO
						(5) 110H	LOAD FACTOR
						D) FC1	KEN
						E 124	NEW C/1 ANEXS 1995 TO 1994 COMPANISONS
						3,5	61 DL 5661 SI
						3 38	70 199
						5 28	Y 4HQU 5
						(e) 9661 138	MISONS
						tering parties proper	
						PACTU NETAIL SEN- RING TRADE VICES (n) (o) (p)	1996
						(b)	2000 DIS 9461
						(d)	

4:12

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1/2 × 25 //

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2164-2

PROCESS AREA. ELECTRIC FOREK.

### CENTRES TROOS

16	15	:	12	::	10	10-19 (NET)	*	-		
						(NET)		Base Total Asked		
			1			1		(a) (b)	7	
								(5)	10.00	
								(4)	THEO	
								(4)		
								B 100 Kg/kg/kg/kg/kg/kg/kg/kg/kg/kg/kg/kg/kg/kg	1996 LOAD FACTOR	
								(6) (0).	1.0	
								E 132	HEM C/I AMEAS 1995 TO 1994 COMPANISONS	
								E 1980	C/1 ANEAS 1995	Charles of the latest of the l
								5 1 2 g	1995 7	
								E   28	757	
								8 2 2	T NY CHOC	
									2005	
								(u) VDM VCA-		
4								HART WELLS SER ALL MING TRACES OTHERS (n) (o) (p) (q)	1996 SIC CODE	
							STATE OF THE PARTY	(b)	8	
						1		e gar		

45%

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Columns tested: - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95

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7004 72

31 Jul 94

PROCESS AREA ELECTRIC FOWER

DATE DEMOND

Columns	52	50	:	35	90	\$2 \$2	24	22	**	20 00	7	
peaced										20 ON MORE INET!	Bear Total Asked	
										7	ž	
Columns tested: - a/b/c/d/e - f/g - h/i - j/k - 1/m - h/j/l - 1/k/m - n/o/n/c C-1/4		. 0	ion I	s. (i			lil et			. 4	1 :   3	
19 -											191	A101
- 1M											1974	TOTAL MEDIAL TRIBID
1 - x/											143	UL THEN
In - h/4											1992 1993 1994 1995 1996 c60% 60% 1995 1996 1995 1996 1995 1998 1998 1998 1998 1998 1998 1998	
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											9 38	AS 1995 TO 1
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											E 28	V CONDA
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											FACTO FACTO STAG	
											PACTU- RETAIL SER- RING THACK VICE (n) (o) (p)	1936
											PACTU- NETAIL SER- ALL RING TRADE VICES OTHER (n) (o) (p) (d)	1996 SIC CODE
											OTHER ALL	ř

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31 341 36

0161-2

PROCESS AREA. ELECTRIC POWER .

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Column	Std. Err.	Std. Dev.	Hean	Don't Know	5	360	256	107	9.6	Base:			
Steat E	11	ě.		Know						Base: Total Asked			
ed:										Asked			
Columns tested: - a/b/c/d/- 12			Bi e		* * * *		60 J				1992	*****	
		M				. Î					(6)	-	YALDI
SERVICE STATES										ľ	- E		TOBOL T
<b>BETTER</b>											(a) (b) (c) (d) (e) (f) (g) (h) (l) (17 CCI CCI CCI CCI CCI CCI CCI CCI CCI CC	***************************************	TOTAL TANSON TAKEL
SECTION.											3 3		
											(3) (5) 1095 9661		545
10										ii.	(6) (0)		LOAD PACE
											35		
										9	9661 124	SVEW 1. WORLD	
							H			8	38	TA AMERICA 1995 TO 1996 COMPARISONS	
												66: 01	
										11.1	32	COMPA	
'n										(m)	128	SRCST	
										w	PACTU- RESIG		
										(0)	BOYNLE STATES STORM	1936	
										(p)	MANG- MHOLE/ FACTU- RETAIL SER- ALL RING THADE VICES OTHER	1936 51C CCC	
										ē	: 9F	-	

CONTACTOR.

3º Jul 96

PROCESS AREA: ELECTRIC DONES

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	MANU- MANUE/ FACTU- RETAIL SER- RING TRACE VICES	5C1 5C1	194611	1995 1996	3641 EDM	1995	.109 HOIN	109x	3356	1995	1993 1994	1991	1 2
THE PARTY NEW C/I AMEAS 1995 TO 1996 COMPARISONS 1996 STO COMP	1930	SHPART SORS	O 1996 C	2 1995 7	ATIEN I								

Median

9910 PROCESS AREA: ELECTRIC FORDS, 11 301 96

Good (3)	Top Two Box	Very Good (4)	Excellent (5)	Base: Total Answering			
-	*		-	Answering			
					1 2 3		
					(9)	3	
					(5)	TOTAL MERIAL TREES	
					(a) (b) (c) (d) (e)	CHEST	
-							
					(1) (8) (4) (1) (1) (5) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	1994 5000 FAC	
					(8) *00* HICH	TCR	
					B 22	9 908	TYPES
					5 %	661 SYZHY 1/2 NGH	SHALL DEWAS
					. <b>3</b> 8	241.5	
					(x) 1396 1301	HEN CAT WITH 2 545 DE 545 TO TANK COMMISSION	
					38	CORDA	
					(w) 1544 105	SCHS	
					MARTH WHOLE/ FACTU- MUTAIL SER- MING THADE VICES (n) (o) (p)	1996 5	
					VICES	1996 510 0008	
3					(B) MCHALO		

Columns tested: - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95

· Percent Of Total

Asked Don't know.

N1 852 

432

Fair

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1005

(1)

Bottom Two Box

Sid Dev	*Percent Of Total Asked			7166
		.CC1 SC1 SC1 FACTU- 1996 1995 1996 FING 1996 1995 1996 FING	SMALL EDWARD	PROCESS WIEW ETWANTS BONES

Columns tested: - albiridia - fig - hil - j/k - lim - h/j/l - likim - mielpiq. Confidence Level; 95

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		5-3 (MET)				1-4 (NET)		Dase Total Asked			
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								2			
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								(5)		AUDRUA	"",","",","",","",","",","",","",","",
	U					П		(4)		TOTAL MORDAL TREES	
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ı								(5) (69) (69)	:	נסאט	
								(5) • (0) • HDIM		1996 LOAD FACTOR	
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								(u) MING MING			
								RETAIL TRADE		1996 5	
100								(b) (d) (D) (2521A TTV, 1625		1996 510 0000	
			7			-		(b) COMEDIA CATT,			

2385C

Columns tested - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95

> 44

31 Jul 36

PROCESS AREA - ELECTRIC POWER .

, CHMISS STYKE

	7	
	bese. Total Asked	
61.3		
	(9)	TOTAL AGE
	(5)	Alextia
	(4)	DIGHT THOUGH THESE
	(3) (4) (9) 9(6) (9) 9(6)	
	5 60	0403
	(8) 404-	16
	P. 1985	MCM.
	(1) 1994 1901	N C/1 ANEAS
	_:58	HEN C/1 ANEXG 1995 TO 1996 COMPANISCHS
	3) (a) (b) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	20 1399
	3 3 5	CCMERAGO
	E 25	15CHS
	FACTU- RING (n)	
	TOTAL STATES	3
	ē 5	1996 51C CODE
SOURCE SOURCE	(a) Colored	

20 OR MORE (MET) 10-19 [NZ7]

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55

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2×852

Columns tested: - a/b/c/d/e - f/g - h/i - j/k - 1/m - h/j/1 - i/k/m - n/o/p/q. Confidence Level: 95

31 Jul 36

PROCESS ANEA: ELECTRIC POREN

## SMITT DOWNER

756 951	150	60	52	50	60	0	26	ž.	3		
1000									Peace Total Asked		
									ž		
156 Columns tested: - a/b/c/d/a - f/g - h/1 - 5/k - 1/a - h/4/1 - 1/k - h/4/1 - 1/k - h/4/1 - 1/k - h/4/1 - 1/k - h/4/1 - 1/k - h/4/1				6.	i n o			s (i	1	1992	
		-			he				(6)		Y.TOT.
7									[5]	::	TOTAL MEGIAL TREND
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									(9)	. 103 103 103 103 103 103 103 103 103 103	LOAD PACTOR
									(4)	135	
				I					3	3,653	HEN C/1 ARE
									161	1995 1996 460N 60N- 1995 1996 1995 1996 1995 1996 1995 1996	HEN C/I AREAS 1995 TO 1996 COMPARISONS
		162							(3)	153	AS 1995 TO 199
									(1)		YEROO 9
			P						(=)	125	A15OKS
									(0)	HALES HALE VICES	1996
									(n) (e) (p) (q)	ATT ATT	2000 DIS 9441
				1					ī (ģ	ATT VICES OLIMEN	44

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VICES OTHER \$000 DI 26.252 31 341 14 749. 80 1996 1996 600 1995 1996 1995 1996 REAL AND ACCES OFFICES .95 SIVIT DENVIS PROCESS WEEV STELLMIC NOWER 196 CONTANTSONS Page 81 31 Jul 36

96 Thr 10

2165-1

PROCESS AMEA: ELECTRIC POMER ,

THAT COMMENT

								Name and Address of the Owner, where		CONTRACTOR OF THE PARTY OF THE					
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Columns tested: - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95

Std. Err.

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PROCESS AREA - ELECTRIC POWER.

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Columns tested: - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - i/k/m - n/o/p/q, Confidence Level 95

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PROCESS AREA: ELECTRIC FORER

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			1992 1993 1994 1995 1996 460% 60% 1995 1996 1995 1994 1995 1996 KING TRACE VICES OTHER  (A) (b) (c) (d) (e) (f) (g) (h) (h) (l) (j) (k) (l) (k) (n) (n) (o) (p) (g)	TOTAL MAUAL TRIBUD
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Base: Total

S. Well ...

Columns tested: -a/b/c/d/e - f/g - h/1 - f/k - 1/m - h/j/1 - i/k/m - n/o/p/q. Confidence Level: 95

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PROCESS AREA. ELECTRIC POMER

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		7	1		Ą			)		MANU: WHOLE/ FACTU- RETAIL SER. ALL RIPG TRADE VICES OTHER (m) (o) (p) (q)	R

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Columns tested: - a/b/c/d/e = f/g = h/1 = f/k = 1/m = h/f/1 = i/k/m = n/o/p/q. Confidence Level: 95

11 Jul 96

PROCESS AREA: ELECTRIC FONDS

Columns tested: .	400	166	365	360	312	300	246	250	200	181	Dane Total Asked		
Columns tested: - a/b/c/d/e - f/g - h/i - j/k - i/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95											1992 (99) 1994 1995 1996 (60) (60) (1995 1996 1995 1996 1995 1996 1995 1996 RING TRACE VICES OF (a) (b) (c) (d) (e) (f) (q) (h) (i) (j) (k) (l) (k) (l) (m) (m) (m) (o) (m)	\$ 1995 TO 1996 COMPAN	GWGG TYNG

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PROCESS ANEA PLESTRIC POWER.

Std. Dev.	Negn	H at us a	Don't Know	700	450	DA		
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						£ 28	SNCS18	
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						(o)	1996	
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Columns tested: - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/Y - i/k/m - n/o/p/q. Confidence Lavel: 95

31 Jul 96

PROCESS AREA. REJETRES FOWER.

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2360 PROCESS MEEA. ELECTRIC FORCE.

Refused. *Percent Of Total Asked	Don't know* *Percent Of Total Asked	Botton Two Box	Poor	rai.	G004	Top Two Box	Very Good (4)	Excellent (5)	544#: Tot	Total		
of Total	of Total	No Bas	8	Ē	133	Вож	(4)	15	Base: Total Answering			
										(a) (b) (c) (d) (e) (f) (g) (h) (i) (j) (k) (l) (n)	TOTAL ASSUAL TREES	
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							1					
				H			Î			HAND: MRIGHEY FACTU- RETAIL SEN- ALL RING TRADE VICES OTHER [n] (o) (p) (q)	3500 DIS 8461	
										(6) Other		

Columns tested: - a/b/c/d/e - t/g - h/t - t/k - 1/n - h/t/l - t/k/n - n/o/p/q. Confidence Level: 95

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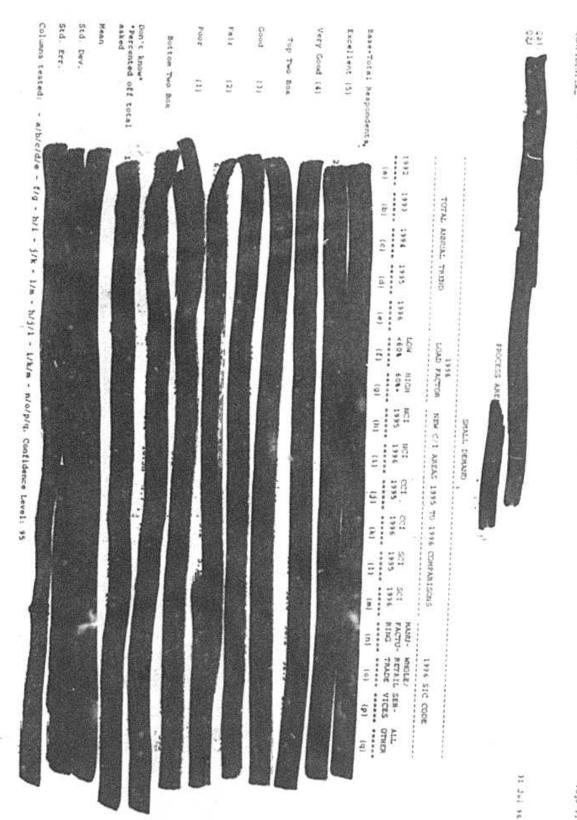
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Columns tested	Std. Dev		Hean		
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1 - 1/4 - 1/4		*	(c) (d)	TOTAL WRIGHT TRESE	
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ence Level: 95		記載 (記述 )を	100 - 101 201 - 544 201 - 544 201 - 544	HEM C/: AREAS 1995 TO 1996 COMPARISONS	8
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Columns tested: - a/b/c/d/e - t/g - h/l - j/k - 1/m - h/j/l - 1/k/m - n/o/p/q. Confidence Level: 95 Mean Std. Dev. Asked Percent Of Total Fair P44 Very Good (4) Excellent [5] Base: Total Answering Base: Total Asked Bottom Two Box Top Two Box 3 (2) (1) 1992 1993 1994 1995 1994 4504 604+ 1995 1996 1995 1996 1995 1996 RICH TRADE VICES OTHER DEST TWITTEN TALES LOAD FACTOR PROCESS AREA: ELECTRIC FOREN NEW C/I AREAS 1995 TO 1996 COMPARISONS CHANGE TIME 2 9 3000 DIS \$661 [0] 31 Jul 96

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	92 E		0164
- a/b/c/d/e - 1/g - h/i - j/k - 1/m - h/j/l - 1/k/m - n/o/p/q. Contidence Level: %5	(a) (b) (c) (d) (a) (f) (g) (h) (h) (ii) (ii) (ii) (ii) (ii) (ii)	TO 1996 COMPANISCHS	PROCESS AREAS SECURIC POWER
	FACTU- FACTU- FAING	1994 SIC CODE	11 Jul 9



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2244 ABOURSE WHEN CHANGE TIME 31 31

1972   1991   1994   1995   1994   1970   1974   1975   1994   COMPANISZES   1994 SIC COOK	Bottos	Pour	Fair	D- a-4	75	Very Good (4)	Excellent (5)	Pase :	7	
1992 1991 1994 1995 1996 160% HEEL HEEL HEEL COT COT SET SET FACTO REPAIR (A) (A) (A) (A) (A) (A) (A) (A) (A) (A)	Bottom Two Box	(1)	(2)	3	to box	7 I41	nt (5)	forst warren	ital Asked	
1996 100% REDI RET DET COT TO 1996 (COMPANISORIS 1996 SI 1996 100% REDI RET RET COT COT SET SET FACTO RETAIL 1996 100% 100% 1995 1996 1998 1998 1996 RING TAMES 100) (11) (g1 (h) (1) (d), (N) (1) (m) [n] [n] [n]	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1								(a) (b) (c) (d)	
1 ANEAS 1993 TO 1994 (CORPANISCUS 1996 S) 1904 1995 1996 1995 1996 1995 1996 MING TRACE (ii) (j), (k) (ii) (a) (n) (n) (o)									(e) (f) (g) (h)	. 20
(PANISONS 1996 S)  (PANISONS NAME - MEGLE    SCI PACTU - MEGLE    S 1996 RING TRACE  (I) (=) (n) (o)	Carlo Maria Carlo						•		(1) (3) (A) (A) (A) (A) (A) (A) (A) (A) (A) (A	: ANEAS 1995 TO 1994 (70)
									551 FACTU- RETAIL 5 1994 RING TRADE 1) (m) [n] [0]	

Columns tested: - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - l/k/m - n/o/p/q. Confidence Level: 95

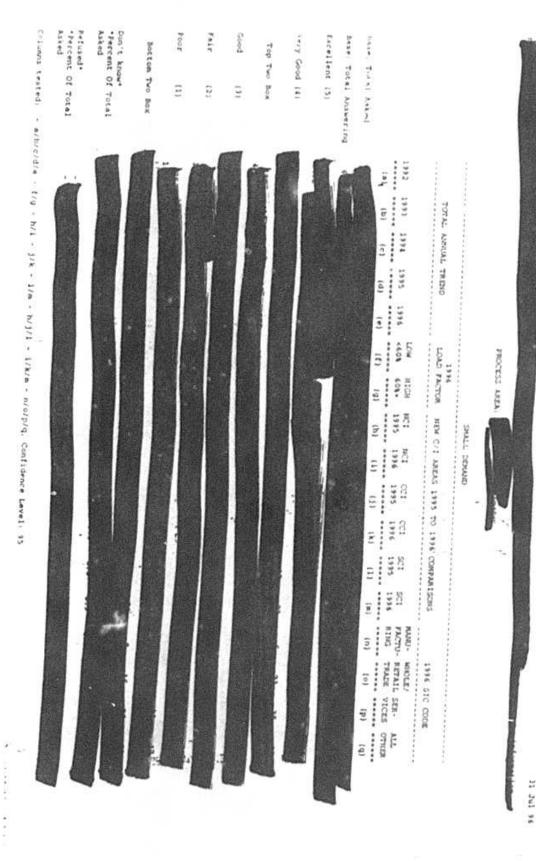
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Std. Dev.

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. 17	(c)	William	
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lence L	3 33	6 1983	
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	E 25	SNCCIT	
	FACTO-		
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, ē	NHOLE/ RETAIL SEN- ALL THADE VICES OTHER	2000 Stc 2008	
	PAME NECKE SER ALL SER	*:	31
4			21 241 %



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0246 PROCESS AREA DANTE DEMAND !

(a) (b) (c) (d) (e) (f) (g) (b) (ii (j) (k) (ii) (a) (a) (a) (b) (p) (q) TOTAL AMERIAL TRIDE LOVE LYCLON RESIGNATION TO THE CONTACTIONS 1882 1884 1882 1884 1882 MCI NCI CCI CCI ECI HANTU- METAIL SER- ALL FACTU- METAIL SER- ALL MING TAKE VICES OTHER 1996 SIC CODE

Columns tested: - a/b/c/d/e - f/g - h/i - j/k - i/m - h/j/l - h/j/l - n/o/p/q. Confidence Level: 95

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Percent Of Total
Asked 2244 Columns tested: - a/b/c/d/e - f/g - h/i - j/k - 1/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95 State: Total Asswering Poor Std. Dev. Fair Very Good 143 Excellent (5) Pase: Total Asked Botton Two Box Top Two Box 3 3 2 1992 1993 1994 1995 1996 4604 6014 1995 1996 1995 1994 1995 1996 NING TRADE VICES OTHER TOTAL ANSWER TRIBER LOAD FACTOR PROCESS AREA: 1996 HEM C/1 AREAS 1895 TO 1994 CONFARISONS CHANGE TYPES 1996 SIC CODE 96 790 10

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31 Jul 96

Columns tested:	Std. Err.					0244
Columns tested: - a/b/c/d/e - f/g - h/1 - j/k - l/m - h/5/l - l/b/m - m/5/m/- C-1/4		[A] (b) (c) (d) (e) (f) (g) (h) (l) (l) (l) (l) (l) (l) (l) (l) (l) (l	TOTAL MERCAL TRIBED LOAD FACTOR HIDW C/1 AREAS 1995 TO 1996 COMPANISONS 1996 SIC COOR	CAWAID TYNIS	PROCESS AREA:	

die = 1/g - h/1 - j/k - 1/m - h/j/1 - 1/k/m - n/o/p/q. Confidence Level: 35

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PROCESS AREA

		THE PROPERTY.	<b>Management</b>	Name and Address of the Park		Christian Co.		000										
1.		+		1												NINUTES (NET)	NINUTES (NET)	
				1											-	20 TO LESS THAN 30 MINUTES (NET)	20 TO LESS TH MINUTES (HET)	
\		100	1											i	5.	HORTES (NET)	HORTES (NET)	
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- ! "	(e) Y	(a) SKING	7 F	3 1785	1496	1396 1395 1396 1395 1396		5 :33	(9)	1(2)	3 33	(E)	(b) (c)	(4)		Base Total Asked	00 00 11 11	
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							CHALL COMMO	TYRE			-							

Columns tested: - a/b/c/d/e - f/g - h/i - j/k - l/m - h/j/l - i/k/m - n/o/p/q, Confidence Lavel: 95

1 TO LESS THAN 5 HOURS

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CHANGE TTYNES

Columna t	Std. Fre	Std. Dev.	Mean (Minutes)	Don't know	5 HOURS O	hase. Total Asked		
Columns tested: - a/b/c/d/e - 179 - h/f - j/k - 1/m - h/j/l - 1/k/m - n/o/p/q. Confidence Level: 95			utes)	•	5 HOURS ON MORE (NET)	al Asked		
/c/d/				1			£ 5	
179							B   3	107AL
- 1/4							3 3	TOTAL ASSUAL TRESS
3/k - 1							(b) (c) (d) (e)	CHERT
/m · h/								TOTAL ASSUAL TRESC UCAD FACTOR HEW C/1 AMEAS 1995 TO 1994 COMPARISON
1 - 1/5							(5) (1) ••••• •••• •••• •••• •••• •••	545
/k/n -	-1						(D)	1996
b/d/o/u							175	NO.
Confi							E 188	CDIN 1
dence L							1915 1916 1995 1916 1915 1916 1995 1916	US 1995
evel: 3			1				1 2 2	70 139
							3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	HEM C/1 AMEAS 1995 TO 1996 COMPARISONS
						1	1 28	- 54
						101	FACTU PACTU	
						te)	METALI TRADE	1996 2
						(d)	VICES VICES	1996 SIC CODE
-				J		(g)	PACTU- NETAIL SEN- ALL RING TRADE VICES OTHER	

13 KD LA

Median (Minutes)		4
1992 1993 1994 1995 1996 460N 66N- 1995 1994 1995 1996 1996 1996	TOTAL ANNUAL TREBED 1000 FACTOR HEN C/I ANIAS 1995 TO 1994 COMPANISCHS	
	DEAL TYPING TYLL	
1995	Theat	
3,5		
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::2	G #	- A
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HAND WHOLE/ FACTU- RETAIL SER- MIL RING TRADE VICES OTHER	3000 215 9441	
1025 1025 1037	2000	
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31 Jul 34

TOTAL ANNUAL TREND LOAD FACTOR PROCESS AREA. 1996 NEW C/1 AMERS 1995 TO 1996 COMPARISONS CHANG TIVE 1334 SIC CODE

SECONDS (NET) SECORDS (NET) Base: Total Asked MINUTES (MET) HINUTES (MIT) NIMUTES (NET) MINUTES (NET) 20 TO LESS TWW 10 HINUTES (HET) 15 TO LESS THAN 20 MINUTES (NET) TO TO LESS THAN 15 5 TO LESS THAN 10 1992 1993 1994 1995 1996 460% 1995 1996 1995 1996 1995 1996 RING TRACTU- RETAIL SER- ALL 1992 1996 1995 1996 RING TRACTU VICES OTHERS

Columns tested: - a/b/c/d/e - f/g - h/1 - j/k - 1/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95

( NET)

2526t



TO NOORS OR MORE INETT!	5 TO LESS THAN 10 HOURS (NET)	(HET)	) TO LESS THAN 4 HOURS	2 TO LESS THOSE 3 HOURS (NET)	Pase Total Asked			
(FET)	0	SWOOM	SWIDH	POGNIZ	್ಷಣೆ			
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						E) 395	CHEEL TYCHON TYLLOL	
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TPL Large Commercial/Industrial June, 1996 Walker Information (#12295) CONTIDUTIAL 1996 LANGE COMMENCIAL/INDUSTRIAL-MENUAL TRIBLE, TOTAL MANUAL TREND PROCESS AREA: ELECTRIC FOREN

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PROCESS AREA. ELECTRIC PONEN

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## PROCESS AREA: ELECTRIC POWER

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PROCESS AREA: ELECTRIC POWER

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Olta-2. Reducing t of

Q14a-4. Improving the quality of power (right amount of voltage) priorities

priorities

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PROCESS AREA: ELECTRIC POWER

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Columns tested: . a/b/c/d/e - f/g - h/i - j/k - 1/m, Confidence Level: 95

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PROCESS AREA: ELECTRIC MOMEN

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Columns tested: - a/b/c/d/e - 1/g - h/i - j/k - 1/m, Confidence Level: 95

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PROCESS AREA: ELECTRIC POWER

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FFL Large Commercial/Industrial June, 1996 Walker Information (#12295)
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1996 LARGE COMMUNICIAL/INCOGENIAL-MANUAL TRING.

PROCESS AREA: SERVICE RESTORATION

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25 Jul 16

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PPL Large Commercial/Industrial June, 1986 Malker Information (#12295) CONTINUETIAL 14 transmet A Kednesi I Staff 4th Request COMPLDINIAL FPSC Review of Distribution System Florida Power & Light Company 20 Mean Dase Total Answering Base Total Aske Columns tested: - a/b/c/d/e - f/g - h/l - j/k - l/m - h/j/l - l/k/m - n/o/p/q. Confidence Level: 95 Refused. Excellent/Very Good \*Percent Of Total Asked Experience. Don't Know/No Fair/Poor Std. Dev. \*Percent Of Total Asked (1) Post (2) Fair (3) Good (5) Excellent (4) Very Good . 1992 -----: 1993 TOTAL AMERICAL TRIDED (6) : > > 4 1995 1996 : 403 LOAD FACTOR PROCESS AREA: ELECTRIC PORTS 3 9 1995 1996 1995 1996 1995 1996 RING TRACE VICES OTHER 1995 NEW C/1 ANEAS 1995 TO 1996 COMPARISONS HEDIUM DENNIO 193 MANU- MECLE! FACTU- RETAIL SER-3000 DIS 9441 E 31 Jul 96

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31 Jul 16

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PROCESS ANEA: ELECTRIC POWER

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31 Jul 96

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PROCESS ANEA: ELECTRIC POWER

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PROCESS AREA. ELECTRIC FOMER

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31 Jul 96

## PROCESS AREA ELECTRIC POWER

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Columns tested: - a/b/c/d/e - f/g - h/l - 5/k - 1/m - h/5/1 - 1/k/m - n/o/p/q. Confidence Level: 95

Quality of power (right amount of voltage) - . .

priorities

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FFE MEDIUM DENAND (200-489 KMD) June/July, 1886
WALKER INFORMATION (812286)
CONFIDENTIAL

Excellent/Very Good Base: Total Answering hase Total Asked (a) (b) (c) (d) (d) (f) (d) (h) (l) (h) (n) (o) (o) 1992 1991 1994 1995 1996 460% TOTAL MARKAL TREES LOAD FACTOR PROCESS ANDA. ELECTRIC POWER HIGH HIGH NEW C/I AREAS 1995 TO 1996 COMPANISONS 1995 SENTER WITCH 1996 - 1995 130 138 1996 8 138 1996 RING TRADE VICES

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PROCESS AREA: ELECTRIC PONEA

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FFL MEDIUM DEMAID (200-499 END) June/July. 1996 MALKEN INFORMATION (\$12296) COMPIDENTIAL

PROCESS AREA: ELECTRIC POWER

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PROCESS AREA: ELECTRIC POWER

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Columns tested: - a/b/c/d/e - f/g - h/i - j/k - 1/m - h/j/l - i/k/m - n/o/p/q. Confidence Level: 95

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FPL HEDIUM DENAMD (200-499 FMD) June/July, 1996 MALKER INFORMATION (#12276) CONFIDENTIAL

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FFL HEDIUM DENAND (200-48% END) June/July, 1886. WALKER INFURNATION (412236)

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FFL HEDICH DENAM (200-43) KMD( June/July, 1996 WALKER INFORMATION (412236) Columns tested: - a/b/c/d/e - f/g - h/1 - j/k - l/m - h/j/l - i/k/m - n/o/p/q, Confidence Level: 95

FPL MEDIUM DENAID (200-499 EMD) June/July, 1996 MALKER INFORMATION (#17296)
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FFL MEDIUM DENAMD (200-499 MHD) JUDA/July, 1996 WALKEN INFORMATION (412296)

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Columns tested: - a/b/c/d/e - t/g - b/l - j/k - 1/m - b/j/l - i/k/m - n/o/p/q. Confidence Level: 95	To the state of th
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/g - h/	(a) 1991 1974
1 - 3/1	TOTAL ASSUAL TREAT
- 1/2	1996 1992 1993 1994 1995 1996 460 460 161 (a) (b) (c) (d) (e) (t) (g)
- mj/1	1996 1000 FACTOR 1995 1996 6601 601. (d) (e) (f) (g)
- 17K	100 (9)
m - m/o	1776 LOAD FACTOR DN HIGH 601 601
/p/q. C	(b)
onfiden	NEW C/1 ANEAS 1995 NEW C/1 ANEAS 1995 NECT NC: CC: 1995 Db) (4) (4)
ce Leve	S 1995
1: 15	130 134 T
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	(a) 1996 SCI 2CI 150MS
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	(b) Aticas T SEM:
	(d) Other

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## PROCESS AREA: SERVICE RESTORATION

1992	1993	1994	1995	1996	LOW 460%	мтси 60%•	NCI 1995	HCI 1996	CC1 1995	CC1	SC1 1995		HAMU- FACTU-	-	SER-	ALL
(0)	(b)	(c)	(d)	******	•••••	******	•••••		*****			1776	RING	TRADE	VICES	OTHER

Same. Total Asked

Base: Total Answering

Excellent/Very Good

- (5) Excellent
- (4) Very Good
- 131 Good
- (2) Fair
- (1) Poo.

Fair/Poor

Don't Know/No Experience\* ·Percent Of Total Asked

Std. Dev.

Std Err.

Columns tested: - a/b/c/d/e - f/g - h/1 - j/k - 1/m - h/j/l - 1/k/m - n/o/p/q. Confidence Level: 95

Mean

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11 Jul 96

FFL METHIN DEMAND (200 49) ENDS JUNEZJULY, 1994 MALEER HEYDRATTICE (1)2276)

PROCESS AREA NOTAMBLE SERVICES

TOTAL AGREAL TREES LOAD FACTOR HEM C/I AREAS 1995 TO 1994 COMPARISONS 3441 ..... 3000 015 9441

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Columns tested: - a/b/c	Std Day	Don't Know/No Experience* *Percent Of Total Asked	Fale/Poor	(1) Poor	(2) Fair	(3) Good	(4) Very Cood	(5) Excellent	Excellent/Yery Good	Base: Total Answering	Pass Trans Asked
Columns tested: - a/b/c/d/e - f/g - h/1 - j/k - 1/m - h/j/l - i/k/m - n/o/p/q. Confidence Lavel: 95											1992 1993 1994 1995 1994 440% 40% 1995 1994 1995 1994 1995 1994 1995 1994 RINGT TRACE VICES OTHER  (B) (c) (d) (e) (f) (g) (h) (ii) (j) (k) (l) (m) (n) (n) (e) (p) (q)

MEDIUM DENAMO

Page 77

31 Jul 96

## PROCESS AREA. SERVICE RESTORATION

ora.	Hean	*Percent Of Total Asked	Don't Know/No	Fair/Poor	(1) Poor	12) Fair	D) Good	(4) Very Good	(5) Excellent	Excellent/Very Good	Base Total Answering				
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1												ē	31.		

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Std. Err. Std. Dev.

Columns tested: - s/b/c/d/e - f/g - h/1 - j/k - 1/m - h/j/1 - 1/k/m - n/o/p/q. Confidence Level: 95

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AREA:	
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SERVICE RESTORATION	

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					NAT TON	SERVICE RESTORATION	SERVIC	AREA	PROCESS AREA					
				STORY OF THE PERSON	The state of									

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11 Jul 96

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FFL HEDIUM DEWARD (200-899 PMD) June/July, 1996 MALKER INFORMATION (F-2296)

11 Jul 96

## PROCESS AREA SERVICE RESTORATION

HEDIUM DEMAND

					19	16						******		******		
*	TOTAL	AMUNIAL	TRESC	•••••	LOAD	PACTOR	NEW C	1 AREAS	1995	10 1996	CORPAR	ISONS	******	1996 St	C CODE	
1992	1991	1994	1995		LOW <60%	HIGH 60%	HCI 1995	NC1 1996	CC1 1995	CC1 1996	SC1 1995	SC1 1996		WHOLE/ RETAIL TRADE	SER- VICES	ALL

Base: Total Asked

C

1 TO LESS THAN 10 SECONDS (NET)

10 TO LESS THAN 60 SECONDS (NET)

1 TO LESS THAN 5 HINDTES

5 TO LESS THUN 10 MINUTES (NET)

10 TO LESS THAN 15 HINUTES (NET)

15 TO LESS THAN 20 HINUTES (NET)

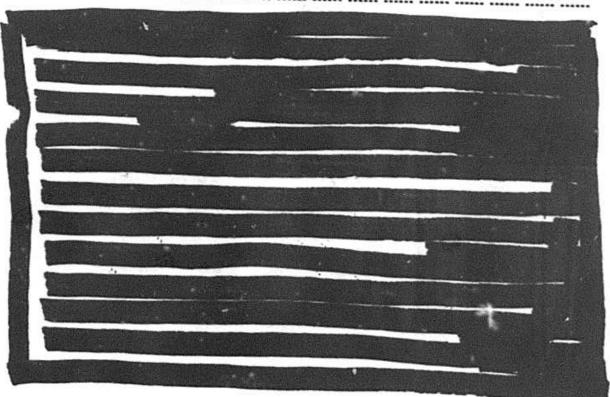
20 TO LESS THAN 10 ...

10 TO LESS THAN 60 HINUTES (NET)

1 TO LESS THAN 2 HOURS

2 TO LESS THAN 3 HOURS

) TO LESS THAN 4 HOURS



39842

22 to 04

Std. Err. Std. Dev. Hean (Minutes)

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10 HOURS OR HORE (HET) S TO LESS THAN 10 HOURS

Don't Know

4 TO LESS THAN 5 HOURS Base: Total Asked FFL MEDIUM (JENNE) (200-49) KHD) JHOP/JULY, 1396 WALKEN INFORMATION (#12296) CONFIDENTIAL

PROCESS AREA SERVICE RESTORATION

WEDTHE WITGH

CHARL TANNAT TAKEN LOAD FACTOR NEW C/1 AVENS 1995 TO 1994 COMPARISONS 3000 DIS 9661

1992 1993 1994 1995 1996 460% HIGH MCI MCI CCI CCI SCI SCI FACTU-RETAIL SEE- ALL

31 341 96

Page V2

SANTAG WITGING

Columna tested: - arbicidie - fly - h/l - j/k - 1/m - h/j/l - j/k/m - n/o/p/q. Confidence Level: 95	Median (Minutes)	ı
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. J/k -	(c) (d)	OTAL ARMAN TREES
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13/1 - 1	(4)	5 5
/k/m - n/	996 <60% 60% 19	MCTO.
o/p/q. 0	E 137	
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31 Jul 16

Fa( 1 83

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PROCESS AREA. SERVICE RESTORATION

MEDIUM DENGAND CICIAL ANNUAL TRIDIO LOAD FACTOR NEW C/I AREAS 1995 TO 1996 COMPARISONS HAND- WHOLE! MIGH NCI cci cci sci sci 1992 1993 1994 1995 1996 FACTU- RETAIL SER- ALL +60% 1996 1995 1996 1995 1996 601. 1995 RING TRADE VICES OTHER 111 133 (1)

Base: Total Answering Excellent/Very Good

Base: Total Asked

(5) Excellent

(4) Very Good

(3) Good

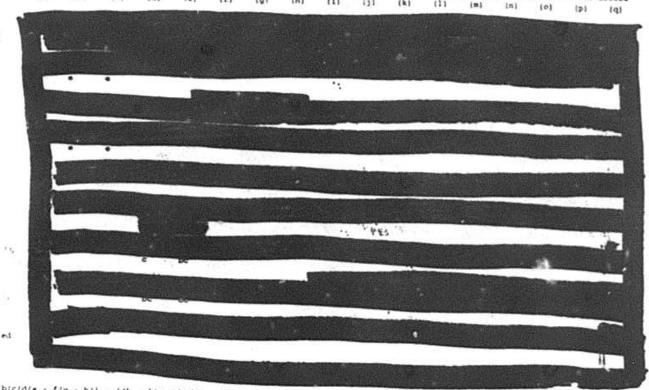
(2) Fair

(1) Poor

Fair/Poor

Don't Know/No Experience\* \*Percent Of Total Asked

Mean



Columns tested: - a/b/c/d/e - f/g - h/i - j/k - 1/m - h/j/i - i/k/m - n/o/p/q. Confidence Level: 95

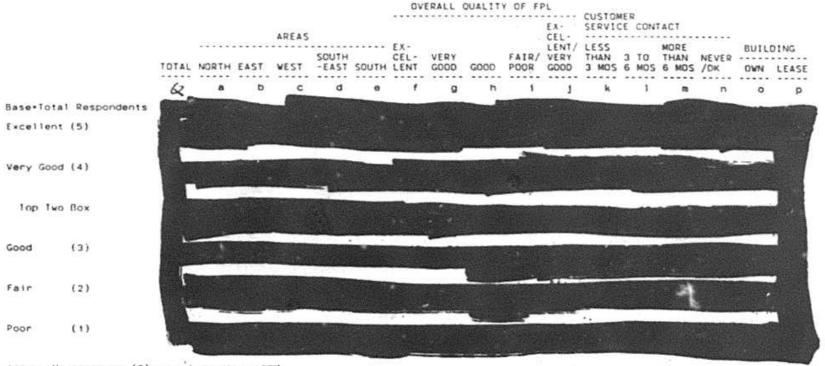
1, 2, 2 to 1

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93





\*\*\* - No response (0). \* \* Less than .05%

T-test mean: sig level 95 - Columns tested abcde,fghi,hj,ij,klmn.op T-test prop: sig level 95 - Columns tested abcde,fghi,hj,ij,klmn.op

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FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 22 MAJOR PROCESS AREA. ELECTRIC POWER

Q14.

OVERALL QUALITY OF FPL .

..... CUSTOMER EX- SERVICE CONTACT AREAS CEL- ------EX-LENT/ LESS MORE BUILDING THAN 3 TO THAN NEVER -----SOUTH CEL- VERY FAIR/ VERY TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK OWN LEASE d 1 a b c 9 1 3 D

Base \* Total Respondents

Bottom Two Box

Percented off total asked

Mean

Std. Dev.

Std. Err.

\*\*\*- \* No response (0). \* = Less than .05%

T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

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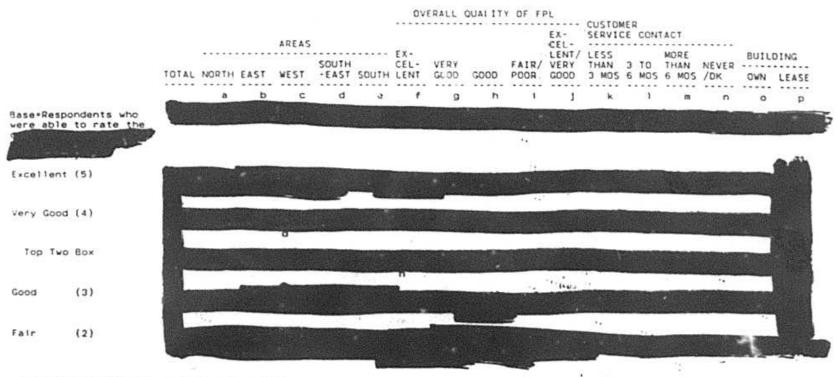
FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY OUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 23 MAJOR PROCESS AREA ELECTRIC POWER

015a.



.... \* No response (0), \* \* Less than .05%

I-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op I-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

272

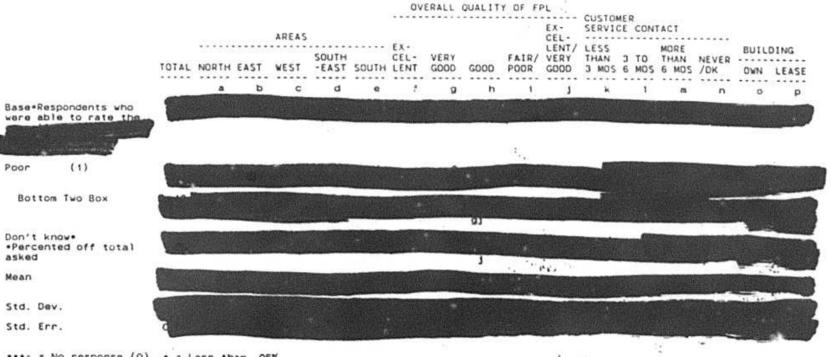
FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 23 MAJOR PROCESS AREA. ELECTRIC POWER

Q15a.



\*\*\* \* No response (0), \* \* Less than .05%

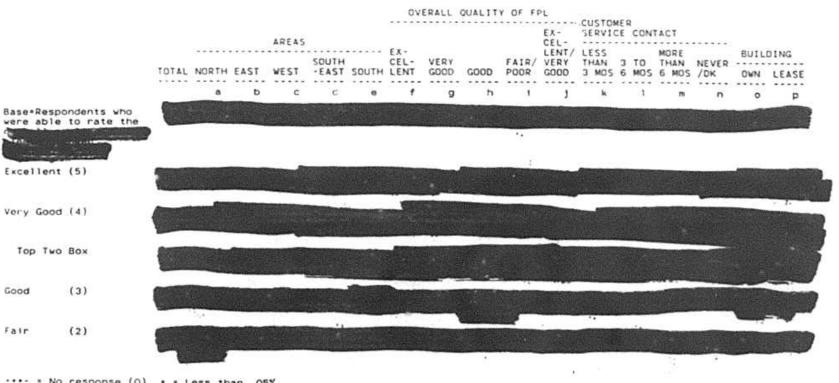
T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op I-test prop: sig level 95 - Columns tested abcde,fghi,hj,ij,klmn.op

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER . CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 24 MAJOR PROCESS AREA ELECTRIC POWER 0150



\*\*\* \* No response (0), \* \* Less than .05%

I-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op I test prop: sig level 95 - Columns tested abcde,fghi,hj,ij,klmn.op

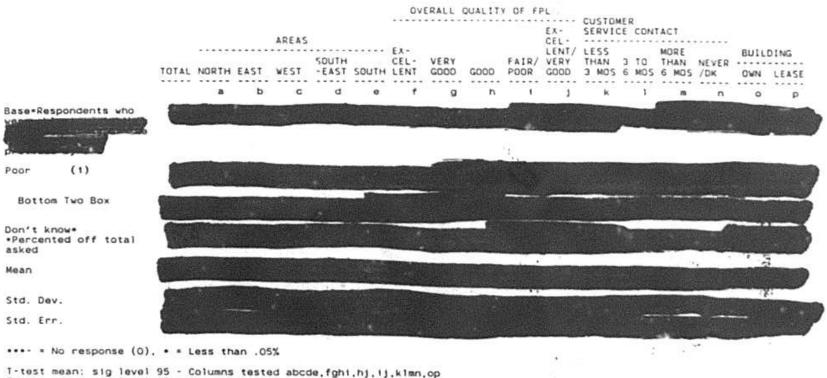
FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 24 MAJOR PROCESS AREA: ELECTRIC POWER

Q15b.



I-test prop: sig level 95 - Columns tested abcde,fghi,hi,li,klmn.op

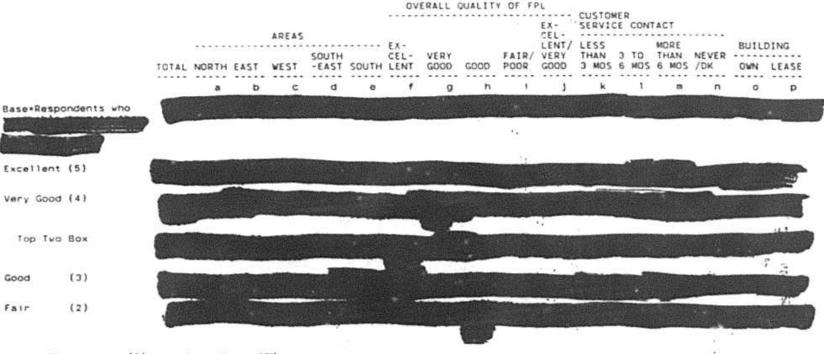
FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 25
MAJOR PROCESS AREA ELECTRIC POWER

Q15c



\*\*\* \* No response (0), \* \* Less than .05%

T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

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FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 25 MAJOR PROCESS AREA ELECTRIC POWER

Q15c.

OVERALL QUALITY OF FPL ... ----- CUSTOMER EX- SERVICE CONTACT AREAS LENT/ LESS ..... Ex-MORE BUILDING SOUTH CEL- VERY FAIR/ VERY THAN 3 TO THAN NEVER -----TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK OWN LEASE C d h 9 1 1 1 P Base=Respondents\_who Poor (1) Bottom Two Box Don't know. \*Percented off total asked Mean Std. Dev. Std. Err.

\*\*\* \* No response (0), \* \* Less than .05%

T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.cp T-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.cp

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

TABLE 26 MAJOR PROCESS AREA BILLING

OVERALL QUALITY OF FPL ----- CUSTOMER EX-SERVICE CONTACT AREAS CEL ..... ..... EX-LENT/ LESS MORE BUILDING FAIR/ VERY THAN 3 TO THAN NEVER -----SOUTH CEL- VERY TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK OWN LEASE P Base \* Total Respondents Excellent (5) Very Good (4) Top Two Box Good (3) Fair. (2) Poor (1) Bottom Two Box

\*\*\*\* \* No response (0), \* = Less than .05%

I-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op I-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

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FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

OVERALL QUALITY OF FPL ----- CUSTOMER EX-SERVICE CONTACT AREAS CEL-EX-LENT/ LESS MORE BUILDING SOUTH FAIR/ VERY THAN 3 TO THAN NEVER CEL- VERY TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK DWN LEASE ħ 0 P Base Total Respondents Excellent (5) Very Good (4) Top Two Box (3) Good Fatr (2) Poor (1)

\*\*\* \* No response (0). \* \* Less than .05%

T-test mean: sig level 95 - Columns tested abcde,fghi,hj,ij,klmn.op T-test prop: sig level 95 - Columns tested abcde,fghi,hj,ij,klmn.op

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FLORIDA POWER & LIGHT BUSINESS GUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

I-test prop: sig level 95 - Columns tested abcde,fghl,hj,ij,klmn.op

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

Table 52 MAJOR PROCESS AREA: SERVICE RESTORATION

22 Dec 93

025

OVERALL QUALITY OF FPL ----- CUSTOMER EX- SERVICE CONTACT AREAS CEL - ---------- EX-LENT/ LESS MORE BUILDING SOUTH CEL- VERY FAIR/ VERY THAN 3 TO THAN NEVER -----TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK OWN LEASE 0 Base \* Total Respondents Bottom Two Box Don't know. ·Percented off total asked Refused. \*Percented off total asked Mean Std. Dev. Std. Err. \*\*\* \* No response (0). \* \* Less than .05% 7-test mean: sig level 95 - Columns tested abcde.fghi,hj,ij,klmn.op

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FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

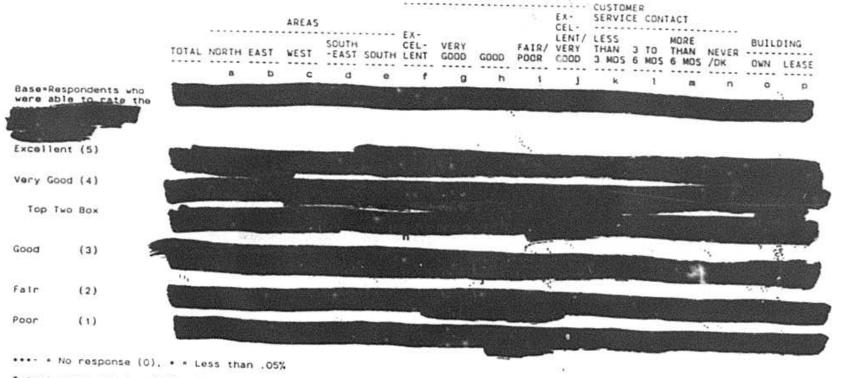
GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

Table 53 MAJOR PROCESS AREA. SERVICE . CONTION

22 Dec 93

026a.

OVERALL QUALITY OF FPL



T-test mean: sig level 95 - Columns tested abcde.fghi.nj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

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CONTINENTIAL

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY CHARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

MAJOR PROCESS AREA SERVICE RESTOR'TION

0254

OVERALL QUALITY OF FPL ..... CUSTOMER EX- SERVICE CONTACT AREAS CEL . ..... LENT/ LESS MORE BUILDING CEL- VERY SOUTH FAIR/ VERY THAN 3 TO THAN NEVER -----TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK OWN LEASE b C h ø Base Respondents who were able to rate the Bottom Two Box Don't know. ·Percented off total asked Mean Std. Dev. Std. Err. .... \* No response (0). \* - Less than .05%

T-test mean: sig level 95 - Columns tested abcde.fghi,hj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi,hj.ij.klmn.op

138/2

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 54 MAJOR PROCESS AREA: SERVICE RESTORATION

026b. How build we

OVERALL QUALITY OF FPL ----- CUSTOMER EX-SERVICE CONTACT AREAS CEL------ EX-LENT/ LESS MORE BUILDING THAN 3 TO THAN NEVER ..... SOUTH CEL- VERY FAIR/ VERY TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK OWN LEASE D 9 h Base Respondents who were able to rate the Excellent (5) Very Good (4) Top Two Box Good (3) Fatr (2)

.... . No response (0). . . Less than .05%

T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

184/

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

Table 54
MAJOR PROCESS AREA: SERVICE RESTORATION

22 Dec 93

026b.

OVERALL QUALITY OF FPL

----- CUSTOMER EX- SERVICE CONTACT AREAS CEL: ----------- EX-LENT/ LESS MORE BUILDING SOUTH FAIR/ VERY THAN 3 TO THAN NEVER -----CEL- VERY TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MOS 6 MOS 6 MOS /DK OWN LEASE d e f h 1 P Base-Respondents who were able to rate the (1) Poor Rottom Two Box Don't know. ·Percented off total asked Mean Std. Dev. Std. Err. ... . No response (0), . . Less than .05% I test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op I-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

2/50

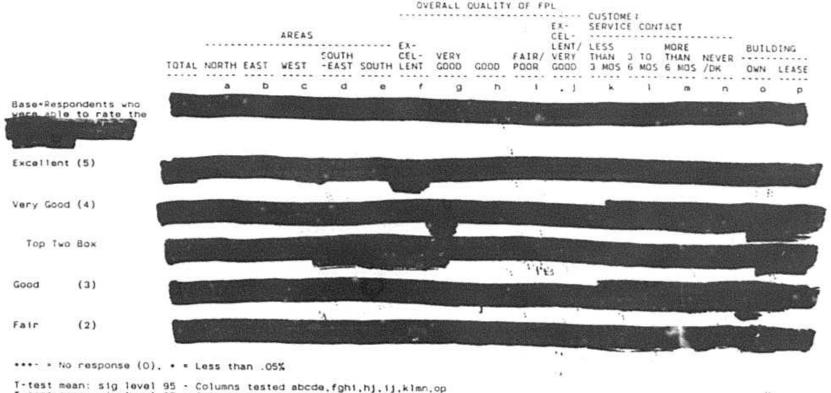
FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 55
MAJOR PROCESS AREA. SERVICE RESTORATION

0260



T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op

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Ease-Respondents who were able to rate the

(1)

Bottom Two Box

·Percented off total

Don't know.

asked Mean

Std. Dev.

Poor

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 55
MAJOR PROCESS AREA: SERVICE RESTORATION

026c

OVERALL QUALITY OF FPL ..... CUSTOMER

••• \* No response (0). • \* Less than .05%

T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op



FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY **QUARTER 4. 1993** 

WALKER: CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 56 MAJOR PROCESS AREA: SERVICE RESTORATION 026d

OVERALL QUALITY OF FPL

----- CLSTOMER EX-SERVICE CONTACT AREAS CEL -LENT/ LESS ----- EX-MORE BUILDING SOUTH FAIR/ VERY THAN 3 TO THAN NEVER ------CEL- VERY TOTAL NORTH EAST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MDS 6 MOS 6 MOS /DK OWN LEASE WEST b C d 9 n 0 a Base Respondents who were able to rate the Excellent (5) Very Good (4) Top Two Box (3) Good Fair (2)

\*\*\* \* No response (0), \* \* Less than .05%

T-test mean: sig level 95 - Columns tested abcde.fghi.hj.ij.klmn.op T-test prop: sig level 95 - Columns tested abcde.fghi,hj,ij,klmn.op

FLORIDA POWER & LIGHT BUSINESS QUALITY AND VALUE RELATIONSHIP SURVEY QUARTER 4, 1993 WALKER: CUSTOMER SATISFACTION MEASUREMENTS

GENERAL SERVICE CUSTOMERS (KWH) - BANNER 1

22 Dec 93

Table 56 MAJOR PROCESS AREA. SERVICE RESTORATION

0264

Poor

Base-Respondents who

(1)

Bottom Two Box

·Percented off total

Don't know.

Std. Dev. Std. Err.

asked Mean

OVERALL QUALITY OF FPL ..... CUSTOMER EX- SERVICE CONTACT CEL -AREAS LENT/ LESS MORE BUILDING ..... EX-FAIR/ VERY THAN 3 TO THAN NEVER ..... CEL- VERY SOUTH TOTAL NORTH EAST WEST -EAST SOUTH LENT GOOD GOOD POOR GOOD 3 MDS 6 MOS 6 MOS /DK OWN LEASE P 1 n C d were able to rate the Jr.

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In accordance with Commission Rule 25-22.006, these documents are proprietary and confidential business information as defined 364.183, 366.093 or 367.153, F. S. These documents have been labeled "confidential"

Florida Power & Light Company
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- Provide a list of all customer satisfaction surveys conducted by FPL during the period 1992 - 1997 to date including: (if not previously provided in response to Document Request 1-26 or 1-27)
  - a. Company or FPL department conducting the study
  - b. Study name or title
  - c. Purpose of study
  - d. Period of study
  - e. Cost of study
  - 1. Results of study (if not previously included in ESQ-1.27)
  - A. Attached is a list per information requested. We have also attached the results from 1997 Walker, Large Commercial/Industrial Demand Customers-Attachment S, and Residential Customer Quality & Value Relationship-Attachment T.

 a) Q. Provide a list of all customer satisfaction surveys conducted by FPL during the period 1992 - 1997 to date including. (If not previously provided in response to Document Request 1-26 or 1-27)

a Company or FPL department conducting the study

b. Study name or title

d Period of saudy

e Cost of study

Results of study (if not previously included in ESO 1.27)

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Walker, CSM Co. Conducting Survey Walker, CSM COS Research COS Research, Inc. Walker, CSM Walker CSM Walker, CSM Walker, CSM Walker, CSM Valuer, CSM Valker, CMS rolle Marketing Rach rofile Marketing Rsch falluer, CSM rollie Marketing Risch rolle Marketing Rach allier, CSM 2 FPL Dept Marketing Marketing Marketing Marketing darheting Value Relationship Residential Customer Power Value Retationship Residential Customer Quality I Customers FPL Service Resetatry Study-Value Relationship Value Relationship Value Relationship GS and Small CI Customers Large Demand GS, Small, Medium Ci 200 - 499 KWD PPL Service Reseats Distribution Reliability Tracking Distribution Reliability Timburg Residential Customer Quality Large C/I Demand Customers arge C/I Demand Customers lenchmark Survey Sesidential Customer Power residential Customer Quality Residential Customer Quality & Aedium Demand Customers mail Demand Customers esidential Customer Quality Study Name/Title iny Study-Determine Distribin, priorities cust, satisfaction Assess GS and Small Ci cust Determine Distribit, priorites Cust tolerance levels Determine Distribin, priorities & Assess Smad Demand cust Gauge FPL's custs Assess resil cust satisfaction Assess Large Cl Demand cust compared to other utilities Gauge FPL's ousts Assess Medium Cl Demand compared to other utilities Jauge FPL's outts compared to other utilities Aedum Cl cust satisfaction lassess GS, Small, and ussess resil cust satisfaction dates resilicust satisfaction erceptions & experience ssess resil oust, satisfaction rrceptions & experience rceptions & experience sess resi cust satisfaction dess Large Cl Demand cust armane Distribut, priorities 'urpose of Study February 1993 9661 amh Second Quarter 1993 Fourth Quarter 1992 -Fourth Quarter 1994 Fourth Quarter 1993 1992 Second Quarter 1992 2861 ebruary 1994 Courth Country 1993 1997 1997 1992 - 1996 1993 1995 199 1993 1993 1993 1994 - 1996 993 - 1996 Period of Study Cost of Study Pages 1 - 42 "See Request 27, Pages 1 - 67 Unable to locate survey results Pages 1 - 78 \*See Request 27 Attachment E. Pages 1 - 13 Pages 1 - 11 Pages 1 - 5 by area
See Request 27, Attachment C., See Attachment C1, Pages 1 - 11 See Request 27 Attachment A. Pages 1 - 43 for 1992 (Request 26 Attachine "See Request 27 Attachment F. See Request 27 Attachment B. | See Attachment B1 Attached See Request 27 Attachment D. Pages 1 - 19 Pages 1 - 49 Pages 1 - 51 by area See Request 27, A nichment O. See Attachment O1, Pages 1 - 31 Pages 1 - 15 See Request 27, Attachment R. See Request 27, Attachment P. See Request 27, Attachment N. See Request 27, Attachment M. See Request 27, Attachment See Request 27, Attachment K. See Request 27 Attachment J. Attachment Q, See Attachment Q1, See Attachment A1 See Attachment D1 See Attachment P1. Questions 17 & 18 See Attachment N1. 0

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Provided with response in April 1997

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FLORIDA POWER & LIGHT RESIDENTIAL CUSTOMER QUALITY AND VALUE RELATIONSHIP PROGRAM - FIRST HALF - 1996 WALKER INFORMATION

Table 92

HAJOR PROCESS AREA: SERVICE RESTORATION

RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/ADDUAL - BANKER 1

	SYSTEM TOTAL				NORTHERN AREA					EASTERN AREA		
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30 to less than 60 seconds (NET)	ı								MESON I	WE		
1 to less than 5 minutes (NET)	ı											
5 to less than 10 minutes (NET)	1		000									
10 to less than 15 minutes (NET)	100											
15 to less than 20 minutes (NET)	ě											
20 to less than 30 minutes (NET)	8											
30 to less than 60 minutes (NET)	1				21.6							
1 to less than 2 hours (NET)									V. W			
2 to less than 3 hours (NET)	ě									Min	March State	
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Columns tested: - a/b/d - c/d - e/f/h - g/h - i/j/l - k/l. Confidence Level: 95

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NAJOR PROCESS AREA: SERVICE RESTORATION

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RESIDENTIAL PELATIONSHIP - WAVE-TO-WAVE/ANNUAL - BANNES :

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RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/ANGUAL - BANNER 1

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MALMEN INFORMATION QUALITY AND VALUE MEDITIONSHIP PROGRAM - FIRST HALF - 1996
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FLORIDA POWER & LIGHT AND VALUE REPATIONSHIP PROCAUN - FIRST HALF - 1996 WALKER INFORMATION

OR PROCESS AREA: SERVICE RESTORATION

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	WAVE-TO-WAVE/
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FPSC Review of Distribution System
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(73%)

1 to less than 2 hours

10 to less than 60 minutes (NET)

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) to less than 4 hours (MET)

Columns tested: - a/b/d - c/d - e/f/h - g/h - i/j/l - k/l. Confidence Level: 95

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FLORIDA FOREN L LIGHT
RESIDENTIAL CUSTOMEN QUALITY AND VALUE RELATIONSHIP PROGRAM - PIRST HALF - 1996
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OR PROCESS AREA: SERVI IE RESTORATION

RESIDENTIAL RELATIONSHIP - MAVE-TO-WAVE/AMBELAL - BARRIER :

Std. Err.	Std. Dev.	Mean (Minutes)	Don't Know	48 hours or more (MET)	24 to less than 48 hours (NET)	15 to less than 24 hours (NET)	5 to less than 10 hours (NET)	4 to less than 5 hours (NET)	MEIGHTED BASE	ACTVA (DALID) LANCE			
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Columns tested: - a/b/d - c/d - e/f/h - g/h - i/j/l - k/l, Confidence Level: 95

Florida Power & Light Company

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RESIDENTIAL RELATIONSHIP - WAVE-TO-WAVE/ANGUAL - BANNER |

FLORIDA FONDS & LIGHT NAD VALUE RELATIONSHIP PROGUAN - FIRST HALF - 1996 WALKER IMPORVATION

HAJOR PROCESS AREA: SERVICE RESTORATION

17 Jun 36

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#### MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." Please base your answers on your own experiences as well as what you may have read or heard. If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

#### MAJOR PROCESS AREA: ELECTRIC POWER

16. DON'T KNOW . . . . . . . . . . . Y REFUSED . . . . . . . . . . . . X SKIP TO Q.18

R	17.	ATTRIBUTE WERE WAYNES	
10		ATTRIBUTE, REPEAT SCALE	AS NEEDED.

	ROT	ATE)		E	VG	G	E	P	KNOW	REFUSED
C	( )a.			5	4	3	2	1	Y	х
D	( )b.		· .	5	4	3	2	1	Y	х
٤	()c.	زد		5	4	3	2	1	Y	х

Request 26 ATTACHMENT A
pages 2 of +

DON'T

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# MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

26.

. (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)?

	Excellent
	Very good
	Good
	Fair, or
	Poor
	P DON'T KNOW Y
SKIP TO Q.28 <	L REFUSED X

3	21.									j	
		(ROTATE)	• • • • • • • • • • • • • • • • • • • •	. • ,	E	VG	G	E	P	DON'T KNOW	REFUSED
,	()a.				5	4	3	2	1	Y	x
_											A
>	( )b.				5	4	3	2	1	Y	x
=	( )c. ( )d.				5	4	3	2	1	Y	х
7	( )d.				5	4	3	2	1	Y	x

Reguest 26 ATTACHMONT A

28.

學 并引出某一人的一种的人类的 基準	*
	Excellent
	Very good
	Good
~	Fair, or
	Poor
	- DON'T KNOW Y
SKIP TO Q.30 <	L REFUSED X

29.

(ROTATE)		E	YG.	G	E	P	KNOW	REFUSED
()b.		5	4	3	2	1	. Y	х
()d.	•	5	4	3	2	1	Y	x
( )e.		5	4	3	2	1	Y	х

Request at Artichment A pages 4094

FOURTH QUARTER 1992

FOURTH QUARTER 1993

Florida Power & Light Company
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Staff 1st Request
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Pages \_\_\_\_\_ of \_\_\_\_

#### MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions we will be using a rating scale of "Excellent," "Very Good," "Good," "Pair," or "Poor." Please base your answers on your own experiences as well as what you may have read or heard. If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

#### MAJOR PROCESS AREA: ELECTRIC POWER

<b>E</b> ENTH MADE			
KNOW	AND RE	FUSED)?	
			Excellent
			Very Good
			Good
	-		Fair, or
			Poor
	•		P DON'T KNOW Y
SKID T	O Q.18<-		REFUSED X

3 17. Specifically, how would you rate FPL in terms of ... (ATTRIBUTE)? ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.

	(ROTATE)	All serves	E	УG	G	E	P	DON'T KNOW	REFUSED
C	( )a.}		5	4	3	2	1	Y	х
D	( )b.		5	4	3	2	I	Υ	х
E.	()c.		5	4	3	2	1	Y	х

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### MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

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# MAJOR PROCESS AREA: SERVICE RESTORATION

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1/>	( )e.				5	4	3	2	1	Y	x

Request 26 ATTACHARATE

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FOURTH QUARTER 1994

Florida Power & Light Company
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### MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." Please base your answers on your own experiences as well as what you may have read or heard. If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

# MAJOR PROCESS AREA: ELECTRIC POWER

1.	16.								
			Exceller Very Go Good	od	•			· · · · · · · · · · · · · · · · · · ·	
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	ROTATE		E	VG	G	E	P	DON'T	REFUSED
<i>C</i> .	()a.		1	2	3	4	5	Y	x
D.	()b.		1	2	3	4	5	Y	X
9.									
<i>.</i>									

Request 26 MITTONAMENT C

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#### MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

A.	26.								١.		
		you say (a	e w Est	(No. 41	FORT	ONT	ZENO	WA	OD EGISTOS	ED)!	
					Ver Goo Fair	y good d	  			3	
=		SKIP TO Q.2	8<	14.7	L DOI	r N'T KI USED	WOM			Y	
В.	27.	ASK FOR EA	CH ATTRO	UTE. R	EPEAT	SCAL	E AS	NE	DED.	(ATTRIBUTE)	?
		(ROTATE)	:	E	VG	G	E	P	DON'T KNOW	REFUSED	
₽.	( )a.			1	2	3	4	5	Y	x	
Э.	( )b.			1	2	3.	4	5	Y	x	
Ξ.	( )c.			1	2	3	4	5	Y	x	
1	()d.			1	2	3	4	5	Y	x	

Request al ATTACHMENT BC

# 28. KNOW AND REFUSED)? Excellent . . . . . . SKIP TO Q.30 <-TTRIBUTE)? ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS REEDED. DONT KNOW REFUSED (ROTATE) X ()b. X Y ()d.

2

Y

х

Regard 26 ATTOMER C pages 4094 @1904

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### MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." Please base your answers on your-own experiences as well as what you may have read or heard.

### MAJOR PROCESS AREA: ELECTRIC POWER

	16.	First, I'd like to talk with you about the	electricity Fi	PL provides.	How would you rate
Ś	15-000		Would you s	ay (READ	LIST EXCEPT FOR
		DON'T KNOW AND THE COLLY			

	Excellent
	Very Good
il sections.	Good 3
945H	Fair, or
	Poor
**	r DON'T KNOW 9
SKIP TO Q.18<	- LREFUSED 8

3. 17. Specifically, how would you rate FPL in terms of ... (ATTRIBUTE)? ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.

		の意思を行る言葉を		*				DONT	
	(ROTATE)		E	VG	G	E	<u>P_</u>	KNOW	REFUSED
C	()a.		1	2	3	4	5	9	8
D.	( )b.								
	J		1	2	3	4	5	9	8
E.	( )c.								
			1	2	3	4	5	9	8



# MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

4.	26.	Next, I'd like	to ask you	up emos	estions	abou	LFPL	1		-	
		Would you	say (REA	D LIST E	CEPT	FOR	DON'	T KN	OW AND	REFUSED)?	
					Goo Fair	good d , or	  				
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3.	27.	AND KEDIKTE	a)Zuzateno)	polici N	epeat	SCAL	E AS	NEE	DED.	ATTRIBUTE	≣)?
		(ROTATE)	•	Ŀ	VG	. <u>G</u>	E_	P	DONT	REFUSED	
C	( )a.			_1	2	3	4	5	9	8	
D.	( )b.	$\rangle = -$		1	2	3	4	5	9	8	
8.	( )c.			1	2	3	4	5	9	8	
	( )d			1	2	3	4	5	9	8	

26C.1

Confidential & Proprietary

# MAJOR PROCESS AREA: SERVICE RESTORATION

A	28.												
		FOR DON'	KNOW A	ND REFU	ISEC	))?			West.				000
		SKIP TO Q	30<		Go Fai Po	ry good lod . lr, or or DON'T	d	  ow					1 2 3 4 5 9 8
3	29.	ASK FOR E		RIBUTE.								TRIBL	JTE)?
		(ROTATE)	2	٠	E	<u>VG</u>	G	E	P	DON'T KNOW	REF	USED	2
C	( )b.	{			1	2	3	4	5	9		8	
D.	( )d.				1	2	3	4	5	9		8	
	1909	Company of the last of	THE REAL PROPERTY.	CONTRACTOR .	4	•	2		-	0		0	

26c.1

#### MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." Please base your answers on your own experiences as well as what you may have-read or heard.

#### MAJOR PROCESS AREA: ELECTRIC POWER

A. 17. Specifically, how would you rate FPL in terms of (ATTRIBUTE). ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED E YG G F P DK REFUSED (ROTATE) ( )a. 1 2 c. 17a-1 DON'T KNOW......99 REFUSED......88 D. 17a-2 DON'T KNOW..... REFUSED 88 ( )b. Ŀ. F. 17b-1 DON'T KNOW..... REFUSED 88 17b-2 DON'T KNOW REFUSED 88 ( )c.

26 C.2

# MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

A 26a.	LIST EXCEPT FOR DON'T KNOW AND REFUSEDLY	READ
	Very Good Good Fair, or Poor DON'T KNOW REFUSED	
7. 28.	Now, please think about the KNOW AND REFUSED):	-
	Excellent Very good Good Fair, or Poor. DON'T KNOW REFUSED	

1		
A.	29.	TRIBUTE. REPEAT SCALE AS NEEDED
	ASK FOR EACH AT	INIBUTE. REPEAT SCALE AS NEEDED
	(ROTATE)	E. VG G E P DK REFUSEI
	( )b.	1 2 3 4 5 9 8
	( )é.	1 2 3 4 5 9 8
).	29e-1	
		SECONDS
		MINUTES
		DON'T KNOW 99
		REFUSED88
<u>.</u>	29e-2	
•		
		SECONDS
		MINUTES
		HOURS
	1	DON'T KNOW 99
		REFUSED88

26 C.Z

FIRST HALF 1995 - FIRST HALF 1996

Florida Power & Light Company FPSC Review of Distribution System

Staff 1st Request
Request 26 ATTACH MENT D
Pages 1 of 8

# MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." Please base your answers on your own experiences as well as what you may have read or heard.

# MAJOR PROCESS AREA: ELECTRIC POWER

Excellent

Very Good

Good

Fair, or

Poor

DON'T KNOW

REFUSED

8

Regnest 26 ATTACHMENT D

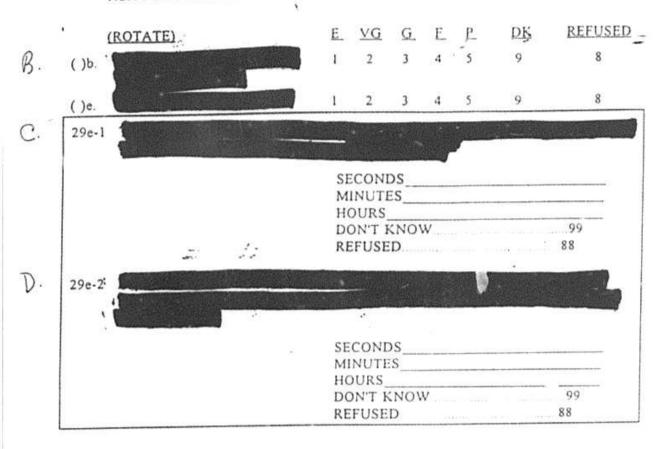
(RO	TATE)		<u>E</u>	<u>VG</u>	<u>G</u>	E	<u>P</u>	DK.	REI	USEL
( )а. р				2	3	<i>-</i> '	5	9		8
						_			W/932-3	
17a-1								5 t 50 t		
			DON'T REFUS		w				.99 .88	
17a-2 A									in the last	
	## #	22	DON'T REFUS				7		99 88	-
( )b.				2	3	4	5	9		8
17b-1										
			DON'T REFUS							
17b-2										
			DON'T REFUS		W				.99 88	-

RequesTAL ATTACHAMIT-

MAJOR PROCESS AR	EA:	
Next I would like you to	think about F	
9		· / #
Δ 262	OR DON'T KNOW AND REPUSED)?	
	Excellent Very Good Good Fair, or Poor DON'T KNOW REFUSED	2 3 4 5
E MAJOR PROCESS-AR	EA:	
3. 28.		
	Excellent Very good Good Fair, or Poor DON'T KNOW REFUSED	1 2 3 4 5 9

Regnost 26 ATTACHMENT D

ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED



1

DOLUT

# MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." Please base your answers on your own experiences as well\_as what you may have read or heard.

# MAJOR PROCESS AREA: ELECTRIC POWER

DOI!!!	MOW AN	D REFUSE	:0)1
			Excellent
			Very Good
			Good
		(* *)	Fair, or
	MP1	** **	Poor
			F DON'T KNOW
SKIP TO	0 10-	16.7	- REFUSED

B. 17. ATTRIBUTE. REPEAT SCALE AS NEEDED.

	(ROTATE)	E_	<u>VG</u>	<u>G</u>	<u>F</u>	<u>P_</u>	KNOW	REFUSED
C.	( )a.	1	2	3	4	5	9	8
D.	( )b.	<b>1</b>	2	3	4	5	9	8
G.	( )c. • ,							
		1	2	3	4	5	9	8

Request 26 ATTROHMENT D

# MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

4.	26.	
		Would you say (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)?

	Excellent	
	Very good	
,	Good	
	Fair, or	
	Poor	
	DON'T KNOW 9	
SKIP TO 0.28<	REFUSED 8	

8. 27. More specifically, how would you rate (ATTRIBUTE)?
ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.

	(ROTAT	F) .	E	VG_	: <u>G</u>	F_	Р.	NOW KNOW	REFUSED
c	( )a.	<b>=1</b>	1	2	3	4	5	9	8
D.	( )b.		1	2	3	4	5	9	8
E.	( )c.		1	2	3	4	5	9	8
F.	( )d.		1	2	3	4	5	9	8

Regist 26 ATTACHMENT D pages 70/8

# MAJOR PROCESS AREA: SERVICE RESTORATION

A	28.	Now, pleas	se think ab	out the								,
		FOR DON	T KNOW	AND REE	USE	DIS.		ંદ				F
				NI NE	G Fa Po	xcelle ery go ood air, or oor.		• • • •	· · · · · · · · · · · · · · · · · · ·		**********	1 2 3 4 5
		SKIP TO Q	.30<			DOIL	LUIN	UVV				9
3	29.	ASK FOR E	AÇH ATTI	RIBUTE.		A Mary	er de la la					. 1
		(ROTATE)		j. Ži	E	<u>VG</u>	G	F	P	DON'T	BELLICES	
2	( )b.			5 % 2 % 6 1 0	1	2	3	4	5	8 KNOW	REFUSED 8	
D	( )d.				1	2	3	,			2.22	
E.	( )e.				, D1	2	3	4	5	9	8	

Regnest 26 ATTACHMENT D Pages 898

# N RELIABILITY TRACKING STUDY

FPL	12-92-000	RESIDE	NTIAL CUSTOMER POWER DISTRIBUTION RELIABILITY TRACKING STOUT
A	SK TO SPI	EAK WIT	H MALE/FEMALE ADULT HEAD OF HOUSEHOLD, PER YOUR QUOTA.
TI	his survey ery imports	is being nt. Resu	from Profile Marketing Research, an area marketing research organization.  brief survey on behalf of Florida Power & Light.  conducted among a randomly selected group of FPL customers, so your participation is all this survey will be used to help FPL best so we the needs of all customers.  uld be greatly appreciated.
Α.	400		
	50,000	ES-> NO>	ASK TO SPEAK WITH A PRIMARY DECISION MAKER. REREAD INTRODUCTION AND CONTINUE.
ļ. <sub>E</sub>	з.	,	
	[]	YES->	CONTINUE READ STATEMENT BELOW AND TERMINATE

READ STATEMENT BELOW AND TERMINATE

"This survey is being conducted among FPL customers who have been living at their current address for the last thirty days. We thank you anyway, for your cooperation."

I would like to ask you just a few brief questions on behalf of FPL. Let me assure you that we are not selling or promoting any product or service. We are only interested in your opinions.

This survey will take about fifteen minutes or so of your time.

IF RESPONDENT SAYS HE/SHE DOES NOT HAVE TIME, SAY: May I call you back later today/this evening/this week?

Florida Power & Light Company FPSC Review of Distribution System Staff 1st Request Request 26 ATTACHENT E Pages / of //

MAKE APPOINTMENT FOR CALLBACK AND RECORD ON CONTACT SHEET.

26E

Please keep this description in mind, as I ask you just a few questions about what we will refer to as momentary interruptions. CONTINUE YES SKIP TO QUESTION 4 NO THE LAST DAY OR TWO THE LAST THREE-SEVEN DAYS THE LAST EIGHT TO FOURTEEN DAYS THE LAST FIFTEEN TO THIRTY DAYS [] THE LAST TWO-THREE MONTHS [] THE LAST FOUR-SIX MONTHS THE LAST SIX MONTHS-ONE YEAR [ ] LONGER AGO THAN THAT [] (DO NOT READ) UNSURE Now, I would like you to think about a specific period ... the last THIRTY DAYS. 0000 [ ] NONE 9999 [] (UNSURE) IF \*UNSURE\*, PROBE AS FOLLOWS: Would you say one ... two ... three ... four ... five ... six .. etc. Regnost 26 ATTREMPMENT

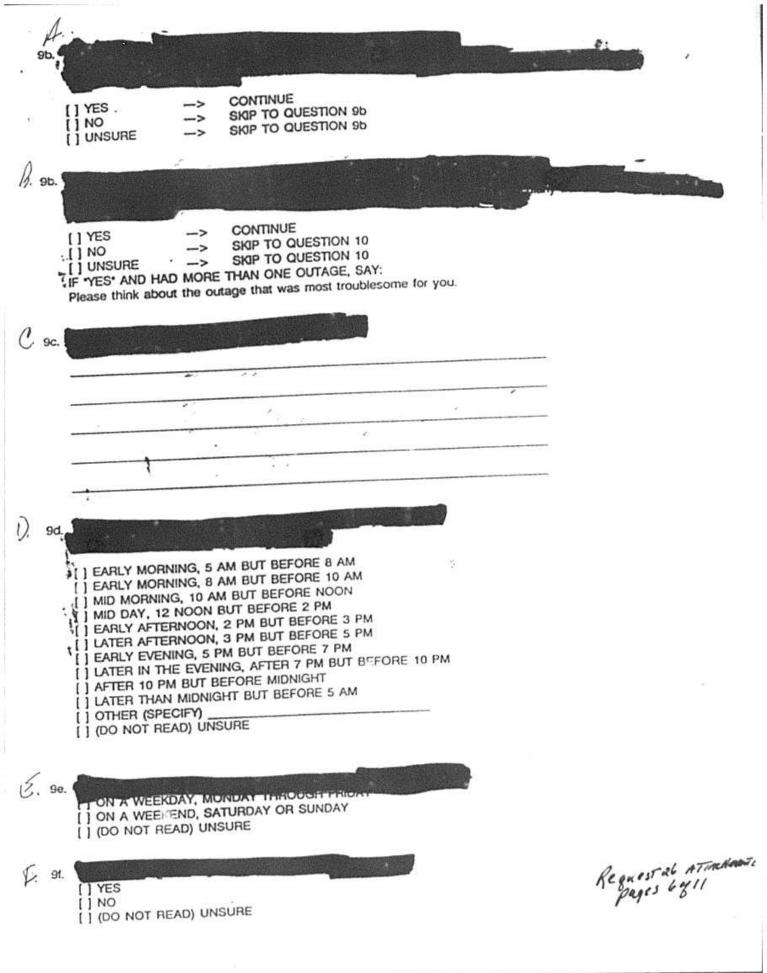
	\$ FF	2 3	
Ą. 1	Let's try to Imagine momentary power in	. 1) READ THIS VERSION OF QUESTION 4.  The last THIRTY DAYS.  Itemuptions of just a second to under one minute.	; j
٩			3
g. 4.	IF Let's try to imagine momentary power in	Q. 3) READ THIS VERSION O	F QUESTION 4.
g, 4.	IF <b>f</b>		
D.	BE SURE TO ASK FOR EACH TYPE	LISTED BELOW:	
	ONLY A MINOR INCONVENIENCE	#	
	A MAJOR INCONVENIENCE	#	
	COMPLETELY INTOLERABLE	#	2
	[000=none/don't want any at all] [999=unsure/don't care how many/do	esn't matter]	

Regult 26 ATTACH MONT

other words, a that we had been talking about before where
These are different from the
Please think only about in some cases, as I ask you mese next rew questions.  The questions may sound similar to the ones I asked you previously, but this time we will be talking only about CLARIFY FURTHER, AS REQUIRED.
Incidentally, as Lask you these questions, please do not as that was an extraordinary situation.
[] YES -> CONTINUE [] NO -> SKIP TO QUESTION 10
[] THE LAST DAY OR TWO [] THE LAST THREE-SEVEN DAYS [] THE LAST EIGHT TO FOURTEEN DAYS [] THE LAST FIFTEEN TO THIRTY DAYS [] THE LAST TWO-THREE MONTHS [] THE LAST FOUR-SIX MONTHS [] THE LAST SIX MONTHS-ONE YEAR [] LONGER AGO THAN THAT [] (DO NOT READ) UNSURE

A. 6	
MODE   NONE   SKIP TO QUESTION 10	
CONTINUE	
9999 [] (UNSURE) -> CONTINUE  IF *UNSURE*, PROBE AS FOLLOWS: Would you say one two three four five stip etc.	
8b.	
, # MINUTES {	
# HOURS	
(NOTE: IF ONLY HAD ONE POWER OUTAGE, RECORD DURATION ABOVE.)	
(NOTE: IF ONLY HAD ONE POWER COTACE)	
A STATE OF THE PARTY OF THE PAR	
IF HAD ONE OR I	
HAD TO QUESTION 10.	
9a.	
9a. (	
[] AN ACCIDENT/AUTOMOBILE, TRUCK, ETC. [] FPL DOING WORK IN THE AREA [] WORK IN THE AREA BY OTHER UTILITIES (THE TELEPHONE COMPANY OR CABLE TV COMPANY) [] WORK IN THE AREA BY OTHERS (A CONSTRUCTION COMPANY, A ROAD CREW, ETC.)	100
[] STORM/LIGHTNING [] HIGH WINDS/TREES ON POWER LINES [] NATURAL DISASTER (i.e. FLOODING/HURRICANE/ETC.)	ċ
( ) OTHER (SPECIFY)	

Regurs 26 ATTACHMENT L



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10.			***************************************		
1			· -	*	-
B, 10.					
1					
		•			
C. 10.					
ر، 10. ا					
		/			
D.	BE SURE TO ASK FOR EACH TYPE L	ISTED BELOW:			
	ONLY A MINOR INCONVENIENCE	#			
	A MAJOR INCONVENIENCE	"			
	COMPLETELY INTOLERABLE	#			
	[000=none/don't want any at all]	sn't matter]			

Request 26 ATTACHET

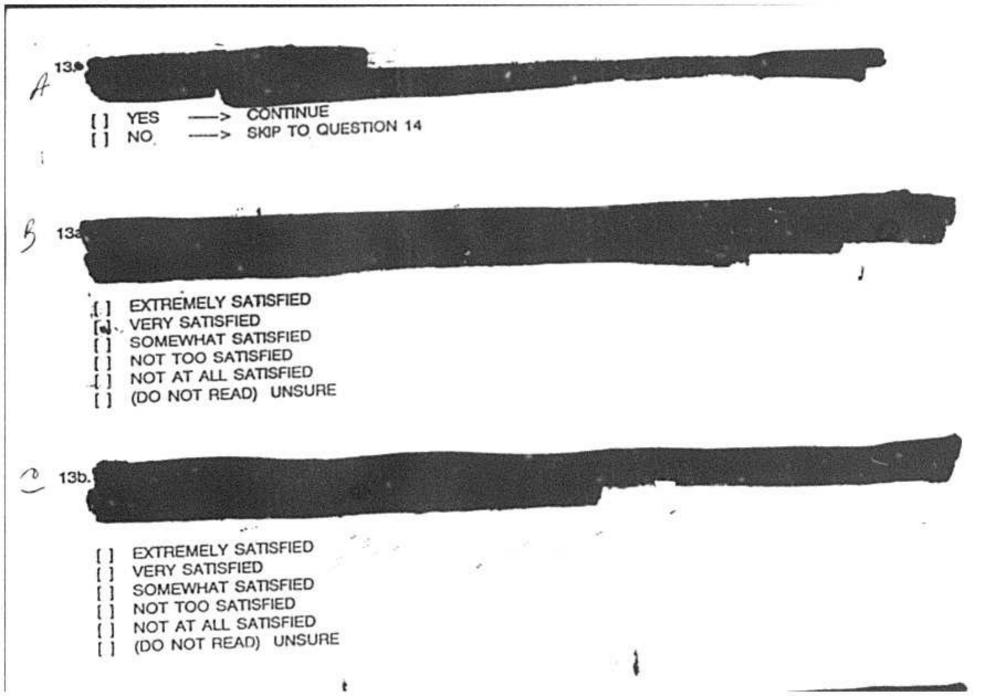
Air.		1	
BE SURE TO ASK FOR EACH TYPE LI	STED BELOW: DAYS*		-
<del>(</del>	MINUTES	HOURS	DAYS
	MINUTES	HOURS	DAYS
	MINUTES	HOURS	DAYS
[000=none/don't want any at all] [999=unsure/don't care how many/does	n't matter]		
0 1:			•
M 12at			7
			and you say that
C. 12b. And, for the same period, the last THIF it has been READ LIST.	RTY DAYS, in terms of i	ntermittent thunder sto	rms, would you say that
O. 12c.			
CONTINUE	DUESTION 13		
[] YES SKIP TO C	QUESTION 13		7
E 12d.			
			Regurs at ATTICE

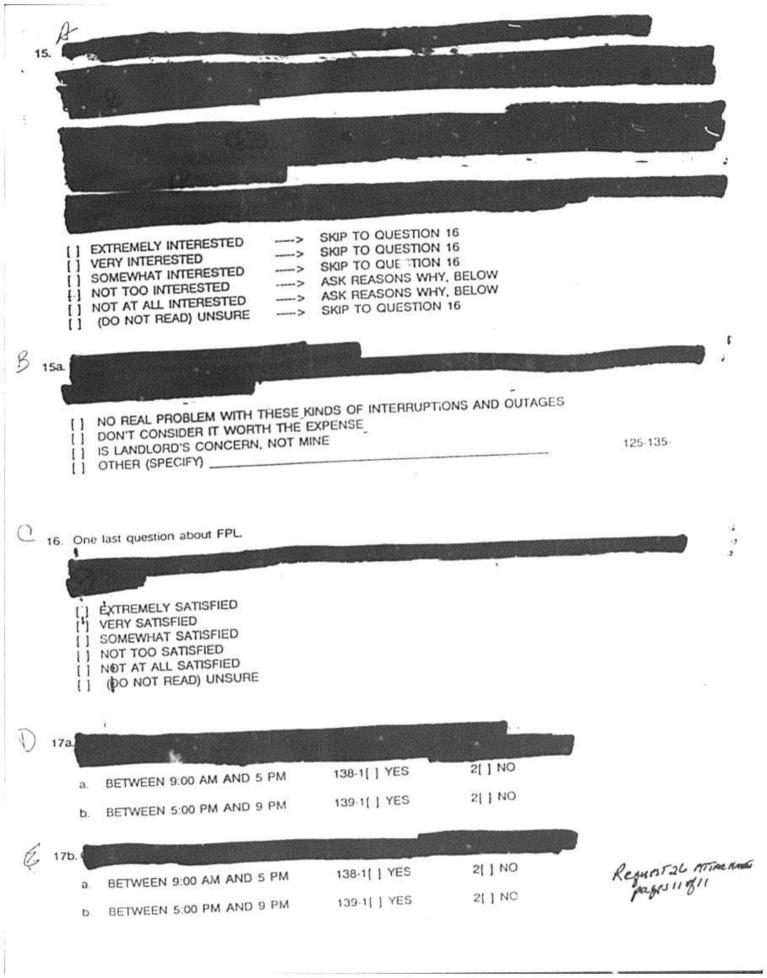
Ť

A	Before, we were talking about over a thirty day period. Now, let's change the subject and think about a longer period twelve months or one year.	
B	And let's think about	b k
C		-
D	BE SURE TO ASK FOR EACH TYPE LISTED BELOW:	
	ONLY A MINOR INCONVENIENCE? #	
	A MAJOR INCONVENIENCE? #	
	COMPLETELY INTOLERABLE?	
	[000=none/don't want any at all] [999=unsure/don't care how many/doesn't matter]	
121.	Still thinking about a one year period , let's move on and talk about a greater that remind you, what I mean by a greater that one minute long. In other words, a greater defining it would be any complete loss of	n of
	These are different from the n a few seconds to under one minute.	ie
	BE SURE TO ASK FOR EACH TYPE LISTED BELOW:	
	ONLY A MINOR INCONVENIENCE? #	
	A MAJOR INCONVELLENCE?	
	COMPLETELY INTOLERABLE? #	
	•	

000=none/don't want any at all]
[999=unsure/don't care how many/doesn't matter]

Regness 26 ATTACHMENTS





•	12.20	RESIDE	NTIAL CUSTOMER POWER DISTRIBUTION RELIAB	ILITY TRACKING STUDY
		550 F		
	ASK 7	TO SPEAK WIT	H MALE/FEMALE ADULT HEAD OF HOUSEHOLD, I	PER YOUR QUOTA.
•				
	We are	conducting a	from Profile Marketing Research, an area marketing survey on behalf of Florida Power & Light.  conducted among a randomly selected group of Florida survey will be used to help FPL best see	- so your participation is
	This so	urvey is being nportant. Res	conducted among a randomly selected group of F ults of this survey will be used to help FPL best se	erve the needs of all customers.
		cooperation wo	uld be greatly appreciated.	
	A.	First, would y	you have a primary involvement in the decision ma i services offered by FPL?	
		r 1 VES->	CONTINUE	*
		[] NO ->	ASK TO SPEAK WITH A PRIMARY DECISION MA REREAD INTRODUCTION AND CONTINUE.	KER.
).	В.	Next, as we whether or re electric servi	will be talking about your electric service in the lot you have been there at your current address duce.	last thirty days, please tell me uring this period and using your
			CONTINUE READ STATEMENT BELOW AND TERMINATE	address for
		the last thirt	is being conducted among FPL customers who have days. We thank you anyway, for your cooperation	
)	I wou	ald like to ask omoting any p	you just a few brief questions on behalf of FPL. Le	et me assure you that we are not selling opinions.
-				
ţ	).			Florida Power & Light Company
	I	nis survey will to	ake about fifteen minutes or so of your time.	FPSC Review of Distribution 57
	IF M	RESPONDENT	SAYS HE/SHE DOES NOT HAVE TIME, SAY: ack later today/this evening/this week?	Pages of I
	м	AKE APPOINT	MENT FOR CALLBACK AND RECORD ON CONTACT :	SHEE).
	===	=======		

26F

*	
,	The first type of experience I would like to ask you about is a
<b>4. 1.</b>	What I mean by a r migrate. The newer and comes near that one minute. In other
	Incidentally, we are not talking about where
	brighten once again. We are taiking
	Please keep this description in mind, as I ask you just a few questions about what we will refer to as momentary interruptions.
	[] YES> CONTINUE [] NO> SKIP TO QUESTION 4
3,2	
	[] THE LAST DAY OR TWO [] THE LAST THREE-SEVEN DAYS [] THE LAST EIGHT TO FOURTEEN DAYS [] THE LAST FIFTEEN TO THIRTY DAYS [] THE LAST TWO-THREE MONTHS [] THE LAST FOUR-SIX MONTHS [] THE LAST SIX MONTHS-ONE YEAR [] LONGER AGO THAN THAT [] (DO NOT READ) UNSURE
7 3.	Now, I would like you to think about a specific period the last THIRTY DAYS.
	# · · · · · · · · · · · · · · · · · · ·
	9999 [] (UNSURE)
S	IF "UNSURE", PROBE AS FOLLOWS: Would you say one two three four five six . etc.  Request 26 ATTACH. F.

For the last Thirty Days.

Let's try to good to under one minute.

BE SURE TO ASK FOR EACH TYPE LISTED BELOW:

ONLY A MINOR INCONVENIENCE # \_\_\_\_\_

A MAJOR INCONVENIENCE # \_\_\_\_\_

COMPLETELY INTOLERABLE # \_\_\_\_\_

[000=none/don't want any at all] [999=unsure/don't care how many/doesn't matter]

Request 26 ATTACH. F.

A_	* :	The State of	n dezimenta				
a D							
8							
#		OUESTION 1	n				
	[] NONE -> SKIP					-	į.
9999	[] (UNSURE) -> CON	MNUE	5.55	tue three	four five	slx) etc.	3
IF *L	INSURE", PROBE AS FO	OLLOWS: Would	you say one	two three		,	
1	¥.						
8b.				<u> </u>		le.	
# M	INUTES				E	2	
# H	OURS						
1 # D	AYS						
	TE: IF ONLY HAD ONE	1.		URATION ABO			
IF HAD	ONE OR MORE OUTAG	E IN LAST 30 DA	YS, CONTINU	E WITH Q. 9a.			
	NO OUTAGES, SKIP TO						
9a) '		<b>, '</b>		2			•
9a.							
				1			
	AN ACCIDENT/AUTOMO FPL DOING WORK IN THE AREA B WORK IN THE AREA B	HE AREA		HONE COMPAI	NY OR CABLE T	V COMPANY) C.)	
[]	WORK IN THE AREA D	1 OTTIERO (F. SS	t artististic Tulk (1986)				•
4.1	HIGH WINDS/TREES O NATURAL DISASTER (I	e. FLOODING/HUF	RRICANE/ETC.)		85		,*
6	OTHER (SPECIFY)						
-11	Official for con 17						

Regners 26 ATMOSH F pages 5811

Ą:	9b. 4					
100		[] YES> [] NO -> [] UNSURE ->	CONTINUE SMP TO QUESTION 9b SMP TO QUESTION 9b		en ma	_
β:	9b.					
		[] YES -> [] NO -> [] UNSURE -> IF YES AND HAD MOR	CONTINUE SKIP TO QUESTION 10 SKIP TO QUESTION 10 E THAN ONE OUTAGE, SAY: utage that was most troubles	ome for you.		
C	9c.	What activity or activities	would that be? PROBE.			
			i.		-	
					-	
			E .		-	
D	9d.					
		[] EARLY MORNING, 8 [] MID MORNING, 10 A [] MID DAY, 12 NOON [] EARLY AFTERNOON [] LATER AFTERNOON [] EARLY EVENING, 5 [] LATER IN THE EVENING, 5 [] AFTER 10 PM BUT II [] LATER THAN MIDNI	PM BUT BEFORE 5 PM PM BUT BEFORE 7 PM NING. AFTER 7 PM BUT BEFORE	ORE 10 PM	?	724
		[ ] OTHER (SPECIFY) _ [ ] (DO NOT READ) UN	SURE			
6	90.	CONTRACTOR OF THE PROPERTY OF	ONDAY THROUGH FRIDAY ATURDAY OR SUNDAY ISURE	II C. TOWN ON THE PARTY		
P	91.	[] YES [] NO [] (DO NOT READ) UN	NSURE			Regnest 26 ATTACK

A 10.					-		
B 10.							
4				· ·			
C10.					<b>.</b>		<b>)</b>
	BE SURE TO AS	K FOR EACH	TYPE LISTED E	BELOW:			

MLY A MINOR INCONVENIENCE	#	
A MAJOR INCONVENIENCE	#	
COMPLETELY INTOLERABLE	#	

[000=none/don't want any at all] [999=unsure/don't care how many/doesn't matter]

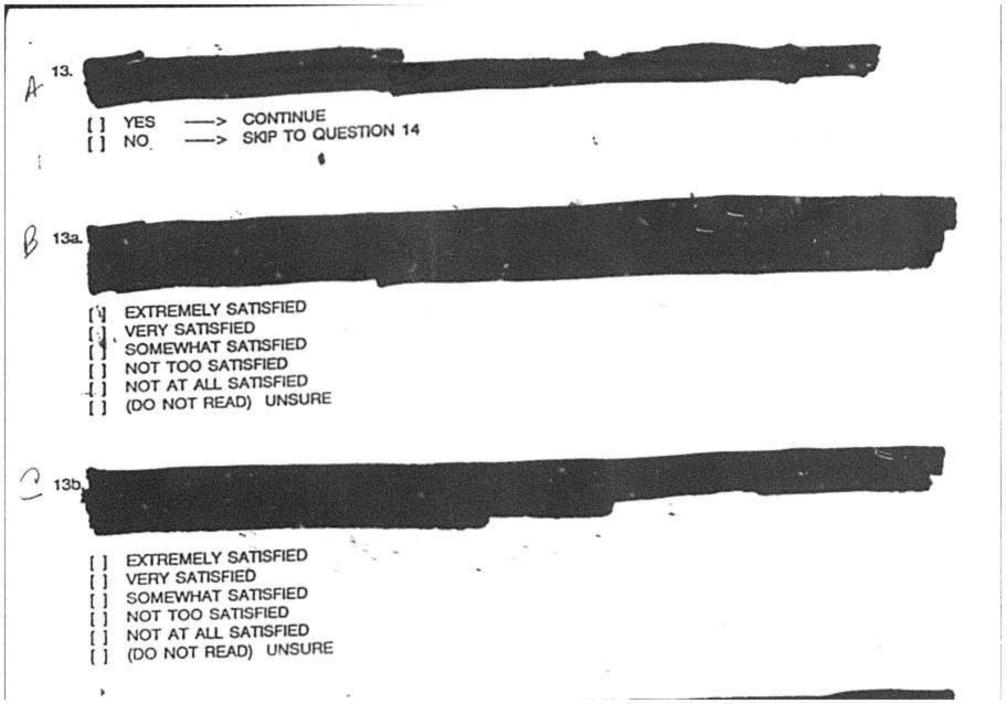
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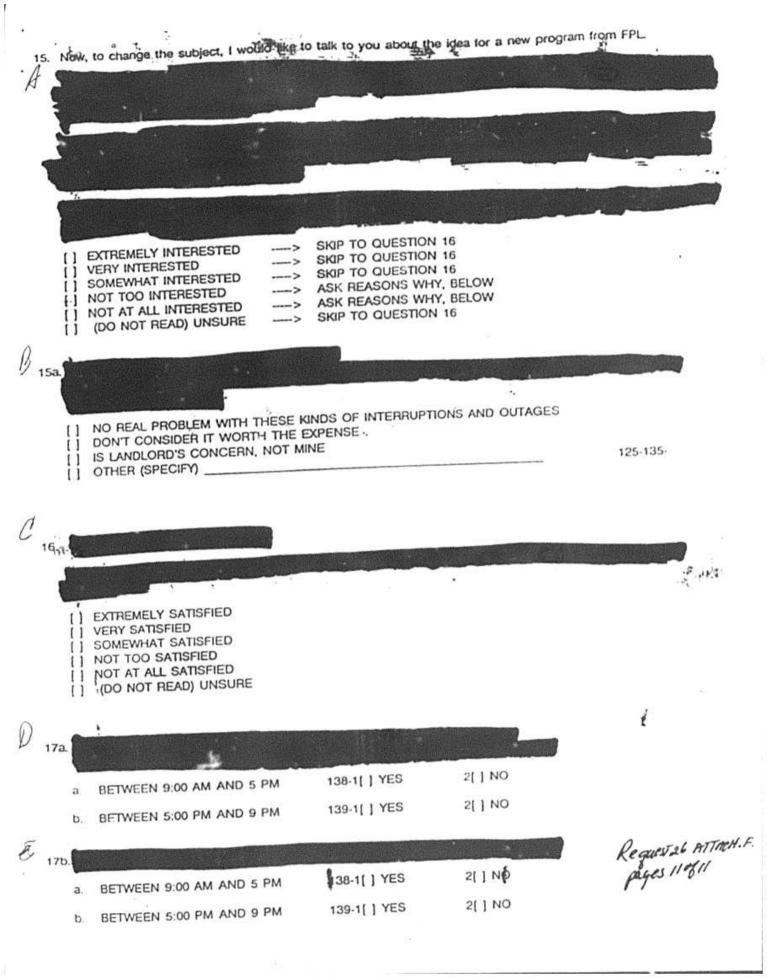
A 1	1.			
٨			•	
	BE SURE TO ASK FOR EACH TYPE DO NOT READ "MINUTES" "HOURS" ONLY A MINOR INCONVENIENCE	MINUTES	HOURS	DAYS
	A MAJOR INCONVENIENCE COMPLETELY INTOLERABLE	MINUTES	HOURS	DAYS
D.	[999=unsure/don't care how many/do	pesn't matter]		
	[] WARMER THAN AVERAGE [] COLDER THAN AVERAGE [] OF AVERAGE FOR THIS TIME OF AVERAGE FOR THIS TI	F YEAR		
C	[] EXTREMELY STORMY [] VERY STORMY [] SOMEWHAT STORMY [] NOT TOO STORMY [] NOT AT ALL STORMY [] (DO NOT READ) UNSURE			
0	12c CONTIN	UE QUESTION 13		
4		QUESTION 13		
	[ ] HIGH WINDS [ ] EXCESSIVE LIGHTNING [ ] HEAVY RAINS/FLOODING [ ] OTHER (SPECIFY)			Reguestal ATTINCH pages 8811

A:	Before, we were talking about over a thirty day period. Now, lers change	e trie subject and think abour a longer period tweive monins
	or one year.	
	And let's think about	
	BE SURE TO ASK FOR EACH TYPE	LISTED BELOW:
	ONLY A MINOR INCONVENIENCE?	#
	A MAJOR INCONVENIENCE? -	
	COMPLETELY INTOLERABLE?	<b>"</b>
	the set and at all)	e: """
	[000=none/don't want any at all] [999=unsure/don't care how many/doe	esn't matter]
21.		\$ 15 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1
		y interruptions that we had been "ting about before where the ery quickly, within a few seconds to under one minute.
	These are different from the momentar power goes off and comes back on v	y interruptions that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below that we had been to ting about below the property of the pro
	BE SURE TO ASK FOR EACH TYPE	LISTED BELOW:
	ONLY A MINOH INCONVENIENCE?	<b>"</b>
	A MAJOR INCONVENIENCE?	<b>"</b>
	COMPLETELY INTOLERABLE?	·
	100	1

000=none/don't want any at all]
[999=unsure/don't care how many/doesn't matter]

Regnest 26 ATTACH.F.





## RESIDENTIAL CUSTOMER POWER DISTRIBUTION RELIABILITY TRACKING STUDY

	RESIDE	NTIAL CUSTOMER POWER DISTRIBUTION	ON RELIABILITY TOO	
		THE RESERVE OF HOLE	SEHOLD, PER YOUR	QUOTA.
ASK	TO SPEAK WIT	H MALE/FEMALE ADULT HEAD OF HOU	SERIOLD, TELL TO	
Hello,	I'm	from Profile Marketing Research, brief survey on behalf of Florida Power	an area marketing re & Light.	search organization.
This to	survey is being important. Res	conducted among a randomly selected ults of this survey will be used to help i	group of FPL custom PL best serve the ne	ners, so your participation is seds of all customers.
Your	cooperation wo	ould be greatly appreciated.		%
A.		you have a primary involvement in the d	ecision making proce	ss, when it comes to
	( 1 YES->	CONTINUE	**	
	[] NO ->	ASK TO SPEAK WITH A PRIMARY DE REREAD INTRODUCTION AND CONTI	CISION MAKER. NUE.	
В.	Next, as we whether or electric serv	will be talking about your electric ser not you have been there at your current ice.	vice in the last thirty address during this	days, please tell me period and using your
		CONTINUE READ STATEMENT BELOW AND TERM	MINATE	200 F 346
	11-11-11-11-11-11-11-11-11-11-11-11-11-	is being conducted among FPL custom by days. We thank you anyway, for your	ers who have been liv	ring at their current address fo
I wo		you just a few brief questions on behalf product or service. We are only interest	of EPI Let me assu	are you that we are not selling
			==========	
===	The subject of the	we survey is We	will be asking you to	tell us about your experiences
	with s		Florid	a Power & Light Company Review of Distribution System
1	This survey will	take about fifteen minutes or so of your tin	Staff	Ist Request
1	May I call you b	T SAYS HE/SHE DOES NOT HAVE TIME, ack later today/this evening/this week?		1st Request -st 26 Allocument C
1	MAKE APPOINT	MENT FOR CALLBACK AND RECORD ON	CONTACT SHEET.	

	uptions.	70 S 10 M 10						,	as moment
irst,	have you						1		
	YES>	CONT	INUE TO QUESTION	4					
							9		
		-							
About				o-mai Tia	ve been wi	tnın F	READ LIST.		
1 7	THE LAST D	AY OR T	WO VEN DAYS						
1 7	THE LAST E	IGHT TO	FOURTEEN DA	YS					
i	THE LAST F	IFTEEN '	TO THIRTY DAY	S					
] ]	THE LAST T	OUR-SIX	EE MONTHS MONTHS						
i i	THE LAST S	IX MON	HS-ONE YEAR						
. S. L		AALTE CA	THAT						

3. Now, I would like you to think about a specific period ...

9999 [] (UNSURE)

IF "UNSURE", PROBE AS FOLLOWS: Would you say one ... two ... three ... four ... five ... six ... etc.

		and the same of th
10	Now, I would like you to make about a so	. 1) READ THIS VERSION OF QUESTION 4.
		r home, would you
4.	IF Let's try to imagine momentary power in	DAYS (Q. 3) READ THIS VERSION OF QUESTION 4 sterruptions of just a second to under one minute.
	During this same period, the last THIR would you guess it would have taken to INCONVENIENCE COMPLETELY INTO	TY DAYS,
		EAD THIS VERSION OF QUESTION 4:
4.	During this same period, the	
	BE SURE TO ASK FOR EACH TYPE	LISTED BELOW:
	ONLY A MINOR INCONVENIENCE	#
	A MAJOR INCONVENIENCE	<i>#</i>
	COMPLETELY INTOLERABLE	*
	[000=none/don't want any at all] [999=unsure/don't care how many/do	esn't matter]

A	Now, I would like to change the subject and talk with you briefly about What I mean
ß.	These are different from the
C.	Please think only about complete  The questions may sound similar to the ones I asked you previously, but this time we will be talking only about power outages and not momentary interruptions. CLARIFY FURTHER, AS REQUIRED.
E.	Incidentally, as I ask you these questions, please Hurricane Andrew, as that was an extraordinary situation.
P.	First, have you several hours or longer, here in the home you live in now, in Florida?
	[] YES> CONTINUE [] NO> SKIP TO QUESTION 10
36.	About a possibly up to several hours or longer, that you can remember seconding in your nome, would that have been within READ LIST.  1 THE LAST DAY OR TWO 1 THE LAST THREE-SEVEN DAYS 1 THE LAST EIGHT TO FOURTEEN DAYS 1 THE LAST FIFTEEN TO THIRTY DAYS 1 THE LAST TWO-THREE MONTHS 1 THE LAST FOUR-SIX MONTHS 1 THE LAST SIX MONTHS-ONE YEAR 1 LONGER AGO THAN THAT 1 (DO NOT READ) UNSURE
H	Now, thinking about complete  Trave userage length or all other RECORD BELOW IN APPROPRIATE CATEGORY.
0.40	# MINUTES
5	# DAYS 266. WOTE: IF ONLY HAD 4311

100	Now, I would like you to think about a specific period the last TH	IRTY DAYS.	
Ba.	Now, I would like you to triffic account		
	0000 [] NONE -> SKIP TO QUESTION 10	4	1
3	9999 [] (UNSURE) -> CONTINUE  IF *UNSURE*, PROBE AS FOLLOWS: Would you say one two	three four five s	k etc.
}	IF UNSURE, PRODE NO.		
g 86	DAYS.	his home in the	CATEGORY
	# MINUTES		
	# HOURS		
	# DAYS	TON ABOVE.)	
	(NOTE: IF ONLY HAD ONE POWER STATE	•	
_ IF		a.	
_	TIP TO QUESTION 10.		
7 0	READ THIS VERSION	1	ĺ
_ ~	How would you characterize READ LIST. ROTATE ORDER. CHECK AS MANY AS APPLY.		
) 9	Please mink about the c.  How wo READ LIST. NOTATE ONDER: CHECK NO MAINT AS APPLY.	CHIS VERSION:	
	[] AN ACCIDENT/AUTOMOBILE, TRUCK, ETC. [] FPL DOING WORK IN THE AREA [] WORK IN THE AREA BY OTHER UTILITIES (THE TELEPHON WORK IN THE AREA BY OTHERS (A CONSTRUCTION COMING STORM/LIGHTNING HIGH WINDS/TREES ON POWER LINES (I.e. FLOODING/HURRICANE/ETC.)	E COMPANY OR CABLE TV C PANY, A ROAD CREW, ETC.)	COMPANY)
	[] OTHER (SPECIFY)	100	

A		[] YES [] NO [] UNSURE	-> -> ->	CONTINUE SKIP TO QUESTION 9b SKIP TO QUESTION 9b			_
3	9b.						7
		[] YES [] NO [] UNSURE IF YES AND HAD Please think about	>> MORE	CONTINUE SKIP TO QUESTION 10 SKIP TO QUESTION 10 THAN ONE OUTAGE, SAY: tage that was most troublesor		•	
2	9c.	What activity or ac	ctivities	would that be? PROBE.			
			-			-	
D	9d.	READ LIST. CH					
		[] EARLY MORN [] MID MORNING [] MID DAY, 12 [] EARLY AFTER [] LATER AFTER [] EARLY EVENI	ING, 8 / NOON (RNOON, RNOON, NG, 5 PE EVEN) BUT BUT BUT BUT BUT BUT BUT BUT BUT BUT	AM BUT BEFORE 8 AM AM BUT BEFORE 10 AM A BUT BEFORE 10 AM BUT BEFORE 2 PM 2 PM BUT BEFORE 3 PM 3 PM BUT BEFORE 5 FM M BUT BEFORE 7 PM ING, AFTER 7 PM BUT BEFORE EFORE MIDNIGHT HT BUT BEFORE 5 AM BURE	RE 10 PM		
É	4	[] ON A WEEKE [] ON A WEEKE [] (DO NOT REA	ND, SA	TURDAY OH SUNDAT			
P	91.	[] YES [] NO [] (DO NOT REA	AD) UN	SURE	1		266

9b. IH

## BE SURE TO ASK FOR EACH TYPE LISTED BELOW:

ONLY A MINOR INCONVENIENCE	#
A MAJOR INCONVENIENCE	#
COMPLETELY INTOLERABLE	#

[000=none/don't want any at all]
[999=unsure/don't care how many/doesn't matter]

A	11.				7
	During this period, on average, how long	g could a s			
10	BE SURE TO ASK FOR EACH TYPE L DO NOT READ "MINUTES" "HOURS"	ISTED BELOW: DAYS* -		-	
	ONLY A MINOR INCONVENIENCE  A MAJOR INCONVENIENCE  COMPLETELY INTOLERABLE	MINUTES	HOURS;	DAYS	
	[000=none/don't want any at all] [999=unsure/don't care how many/does	sn't matter)		,	
B	WARMER THAN AVERAGE COLDER THAN AVERAGE or AVERAGE FOR THIS TIME OF COLDER THAN AVERAGE UNSURE	YEAR			200
2	EXTREMELY STORMY   VERY STORMY   SOMEWHAT STORMY   NOT TOO STORMY   NOT AT ALL STORMY   (DO NOT READ) UNSURE				
D	YES -> CONTINUE   NO -> SKIP TO CONTINUE   N	E QUESTION 13 QUESTION 13			
E	HIGH WINDS   EXCESSIVE LIGHTNING   HEAVY RAINS/FLOODING   OTHER (SPECIFY)			21.6	

or one year.	ange the subject and think about a longer period twelve
And let's think about	· Nou
Over the past year, in your home, ho taken for you to consider itONLY .COMPLETELY INTOLERABLE?	A-MINOR INCONVENIENCE A MAJOR INCONVENIE
BE SURE TO ASK FOR EACH TYP	PE LISTED BELOW:
ONLY A MINOR INCONVENIENCE?	#
A MAJOR INCONVENIENCE?	#
COMPLETELY INTOLERABLE?	<b>*</b>
[000=none/don't want any at all] [999=unsure/don't care how many/d	
[000=none/don't want any at all] [999=unsure/don't care how many/o Still thinking about a one year period remind you, what I mean by a	
Still thinking about a one year period remind you, what I mean by a	
[999=unsure/don't care how many/c	
Still thinking about a one year period remind you, what I mean by a	odlet's move on and talk about
Still thinking about a one year period remind you, what I mean by a  These are different from the remaind your to consider it. ONLY A	MINOH INCONVENIENCE A MADON MACRICANIE
Still thinking about a one year perior remind you, what I mean by a  These are different from the r  Over the past year, in your home, you to consider it ONLY A .COMPLETELY INTOLERABLE?	MINOR INCONVENIENCE A MANOR INCONVENIENCE A MANOR INCONVENIENCE
Still thinking about a one year perior remind you, what I mean by a  These are different from the r  Over the past year, in your home, you to consider it ONLY A .COMPLETELY INTOLERABLE?  BE SURE TO ASK FOR EACH TY	MINOR INCONVENIENCE A MANOR INCONVENIENCE A MANOR INCONVENIENCE

000=none/don't want any at all]
[999=unsure/don't care how many/doesn't matter]

	13.	Char	oring the subject somewhat	
1			YES -> CONTINUE NO -> SKIP TO QUESTION 14	:
. 6				7
3	13a.	IF C	ALLED FPL:	
			EXTREMELY SATISFIED VERY SATISFIED SOMEWHAT SATISFIED NOT TOO SATISFIED NOT AT ALL SATISFIED (DO NOT READ) UNSURE	
C	13b			
			EXTREMELY SATISFIED VERY SATISFIED SOMEWHAT SATISFIED NOT TOO SATISFIED NOT AT ALL SATISFIED (DO NOT READ) UNSURE	į.
1)	14.	Nov	w, I would like to change the subject once again and talk with you about your There are several different	
		-		
		a.	Which of these would be your top priority? READ LIST BELOW. ROTATE ORDER. RECORD "1" FOR TOP PRIORITY.	
			RECORD 11 FOR TOP PRIORITI	v.
			Which of these would be your second priority? READ REMAINING TWO CHOICES BELOW RECORD "2" FOR SECOND PRIORITY. RECORD "3" FOR REMAINING ITEM.	N.
			Which of these would be your second priority? READ REMAINING TWO CHOICES BELOW	N.
	9		Which of these would be your second priority? READ REMAINING TWO CHOICES BELOW RECORD *2* FOR SECOND PRIORITY. RECORD *3* FOR REMAINING ITEM.	v.
***	٤		Which of these would be your second priority? READ REMAINING TWO CHOICES BELOW RECORD *2* FOR SECOND PRIORITY. RECORD *3* FOR REMAINING ITEM.  DO NOT ACCEPT *NO PREFERENCE* OR *ALL ARE THE SAME.* SAY: IF YOU HAD TO MAKE A CHOICE, WHICH WOULD IT BE?	266- 0911

	60		. He to	talk to you about	the idea for a nev	v program from	n FPL	
1	5. Now	to change the subject, I wou	d like to	talk to you about	La La La La La La La La La La La La La L			
P	FPL	could provide certain kinds of			l .			
	1							
			PERMIT				-	
	[] []	EXTREMELY INTERESTED VERY INTERESTED SOMEWHAT INTERESTED NOT TOO INTERESTED NOT AT ALL INTERESTED (DO NOT READ) UNSURE	>	SKIP TO QUESTIC SKIP TO QUESTIC SKIP TO QUESTIC ASK REASONS V ASK REASONS V SKIP TO QUESTIC	ON 16 ON 16 VHY, BELC V VHY, BELC V			
)	15a l <b>f</b> •	NOT TOO PNOT AT ALL INT	EREST	ED:				
2								
		NO REAL PROBLEM WITH TO DON'T CONSIDER IT WORTH IS LANDLORD'S CONCERN, OTHER (SPECIFY)			PTIONS AND OUT	AGES	125 135	
7	16. On	e last question about FPL			10 12 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2			
	() [] [] []	EXTREMELY SATISFIED VERY SATISFIED SOMEWHAT SATISFIED NOT TOO SATISFIED NOT AT ALL SATISFIED (DO NOT READ) UNSURE						
1)	17a.							
•	a	BETWEEN 9:00 AM AND 5	РМ	138-1[ ] YES	2[ ] NO			
	b.	BETWEEN 5:00 PM AND 9	РМ	139-1[ ] YES	2[ ] NO			
	🛕					,		
9	17b. 0	BETWEEN 9:00 AM AND 5	PM	138-1[ ] YES	2[ ] NO			
_	a. b	BETWEEN 5:00 PM AND 9		139-1[] YES	2[ ] NO		266	
	Ů.	mar Tax 2 T T Tax Mar T D TTT TTTT T T LAST CONTROL OF CONTROL					266	

*1	THE RESEARCH
PROFIL :	MARKETING RESEARCH
EPI-12-92	2-8001

TIME STARTED

RESIDENTIAL CUSTOMER POWER DISTRIBUTION RELIABILITY TRACKING STUDY

ASK TO SPEAK WITH MALE/FEMALE ADULT HEAD	OF HOUSEHOLD, PER YOUR QUOTA.
ASK TO SPEAK WITH MALE/FEMALE ADULT HEAD	Of Hooderia —
ASK 10 01 Em	

from Profile Marketing Research, an area marketing research organization.

We are conducting a brief survey on behalf of Florida Power & Light.

This survey is being conducted among a randomly selected group of FPL customers, so your participation is very important. Results of this survey will be used to help FPL best serve the needs of all customers.

Your cooperation would be greatly appreciated.



First, would you have a primary involvement in the decision making process, when it comes to programs and services offered by FPL? A.

CONTINUE [ ] YES->

ASK TO SPEAK WITH A PRIMARY DECISION MAKER. [] NO -> REREAD INTRODUCTION AND CONTINUE.



B.

Next, as we will be talking about your electric service in the last thirty days, please tell me whether or not you have been there at your current address during this period and using your electric service.

[] YES-> CONTINUE READ STATEMENT BELOW AND TERMINATE [] NO ->

This survey is being conducted among FPL customers who have been living at their current address for the last thirty days. We thank you anyway, for your cooperation."

I would like to ask you just a few brief questions on behalf of FPL. Let me assure you that we are not selling or promoting any product or service. We are only interested in your opinions.

1.	The first type of experience I would like to ask you about is a	
t		
	Incidentally, we are not talking about brighten once again.	
	Please keep this description in mind, as I ask you just a few questions about what we will interruptions.	refer to as momentary
	First, have	
	[] YES> CONTINUE [] NO> SKIP TO QUESTION 4	
3 2	·	
	[] THE LAST DAY OR TWO [] THE LAST THREE-SEVEN DAYS [] THE LAST EIGHT TO FOURTEEN DAYS [] THE LAST FIFTEEN TO THIRTY DAYS [] THE LAST TWO-THREE MONTHS [] THE LAST FOUR-SIX MONTHS	*
is	[] THE LAST SIX MONTHS-ONE YEAR [] LONGER AGO THAN THAT [] (DO NOT READ) UNSURE	
C 3.	Now, I would like you to think about a specific period the last THIRTY DAYS.	The second secon
×,		
	O000 [ ] NONE	
	9999 [ ] (UNSURE)	. five six etc.
V.,	FPSC Review Staff 1st Requ Request 2 G	of Distribution System
	Pages 2	01 [[

## BE SURE TO ASK FOR EACH TYPE LISTED BELOW:

ONLY A MINOR INCONVENIENCE # \_\_\_\_\_

A MAJOR INCONVENIENCE # \_\_\_\_\_

COMPLETELY INTOLERABLE # \_\_\_\_\_

[000=none/don't want any at all] [999=unsure/don't care how many/doesn't matter]

Florida Power & Light Company
FPSC Review of Distribution System
Staff 1st Request
Request 26 ATTICHIENT 14
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		66
Ą5	low. I would like to change the subject and talk with you briefly	
7	These are different from the i	
	The questions may sound similar to the ones I asked you previously, but this time power outages and not momentary interruptions. CLARIFY FURTHER, Af REQ	we will be talking only about UIRED.
1	Incidentally, as I ask you these questions, please do not as that was an extraordinary situation.  First, have you ever	
	[] YES -> CONTINUE [] NO -> SKIP TO QUESTION 10	
B <sub>6.</sub>	About how long ago was the most recent or possibly up to several hours or longer, there or possibly up to several hours or longer, there or longer is the last day on two in the last three-seven days in the last eight to fourteen days.	
	[] THE LAST FIFTEEN TO THIRTY DAYS [] THE LAST TWO-THREE MONTHS [] THE LAST FOUR-SIX MONTHS [] THE LAST SIX MONTHS-ONE YEAR [] LONGER AGO THAN THAT [] (DO NOT READ) UNSURE	
O_7.	Now, thinking about complete	
	# MINUTES	Florida Power & Light Company FPSC Review of Distribution System Staff 1st Request Request 26 ATTACHMENT 14 Pages 4 of 11
	# HOURS  # DAYS  (NOTE: IF ONLY HAD ONE POWER OUTAGE, RECORD DURATION ABOVE	

J		
	#	
•	9999 [] (UNSURE) -> CONTINUE  IF "UNSURE", PROBE AS FOLLOWS: Would you say one two three four five stx etc.	
8b.		<b>.</b>
	# HOURS	
	(NOTE: IF ONLY HAD ONE POWER OUTAGE, RECORD DURATION ABOVE.)	
ıe	HAD 4	
ır		
9a		
93		
	[] AN ACCIDENT/AUTOMOBILE, TRUCK, ETC. [] FPL DOING WORK IN THE AREA [] WORK IN THE AREA BY OTHER UTILITIES (THE TELEPHONE COMPANY OR CABLE TV COMPANY) [] WORK IN THE AREA BY OTHERS (A CONSTRUCTION COMPANY, A ROAD CREW, ETC.) [] WORK IN THE AREA BY OTHERS (A CONSTRUCTION COMPANY, A ROAD CREW, ETC.) [] STORM/LIGHTNING	
	[] HIGH WINDS/TREES ON FLOODING/HURRICANE/ETC.) [] NATURAL DISASTER (i.e. FLOODING/HURRICANE/ETC.)	,
	Tall 1 OTHER (SPECIFY)	

Florida Power & Light Company
FPSC Review of Distribution System
Staff 1st Request
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9b.					
	[] YES . [] NO [] UNSURE	-> -> ->	CONTINUE SKIP TO QUESTION 9b SKIP TO QUESTION 9b		
B 9b.	IF HÀD I				
	[] YES [] NO [] UNSURE IF YES AND HAD Please think about	>> MORE the out	CONTINUE SKIP TO QUESTION 10 SKIP TO QUESTION 10 THAN ONE OUTAGE, SAY: age that was most troublesome for you.		
C 9c.	What activity or ac	tivities v	would that be? PROBE.	M. 53.	
		-	••		
	2.30				
D 9d.	READ UST. CHE	CK ON	E RESPONDE		
	[] EARLY MORNING [] MID MORNING [] MID DAY, 12 N [] EARLY AFTERI [] LATER AFTERI [] EARLY EVENIN	NG, 8 A 10 AN 100N B 100N,	M BUT BEFORE 8 AM M BUT BEFORE 10 AM I BUT BEFORE NOON JUT BEFORE 2 PM 2 PM BUT BEFORE 3 PM 3 PM BUT BEFORE 5 PM M BUT BEFORE 7 PM NG, AFTER 7 PM BUT BEFORE 10 PM EFORE MIDNIGHT HT BUT BEFORE 5 AM	as:	2 2
	[] OTHER (SPEC	IFY)			
F 90	Ambacket Amback State C. D. L. A.	ND, SA	TURDAY OR SUNDAY		
F 91	2				Florida Power & Light Company FPSC Review of Distribution System Staff 1st Request Request 26 ATTACHMENT H Pages 6 of 11

10. A	Q. 5) READ THIS VERSION OF QUESTION 13:  Now, I we want to think about a specific period the last THIRTY DAYS.  Let's try to'
•	During this same period, the last THIRTY DAYS, how many
10.	During this same period, the last THIRTY DAYS, how many complete power outages, in your home, would you guess it would have taken for you to consider it ONLY A MINOR INCONVENIENCE A MAJOR INCONVENIENCE COMPLETELY INTOLERABLE?
C 10.	
	BE SURE TO ASK FOR EACH TYPE LISTED BELOW:  ONLY A MINOR INCONVENIENCE #  A MAJOR INCONVENIENCE #  COMPLETELY INTOLERABLE #
	[000=none/don't want any at all] [999=unsure/don't care how many/doesn't matter]

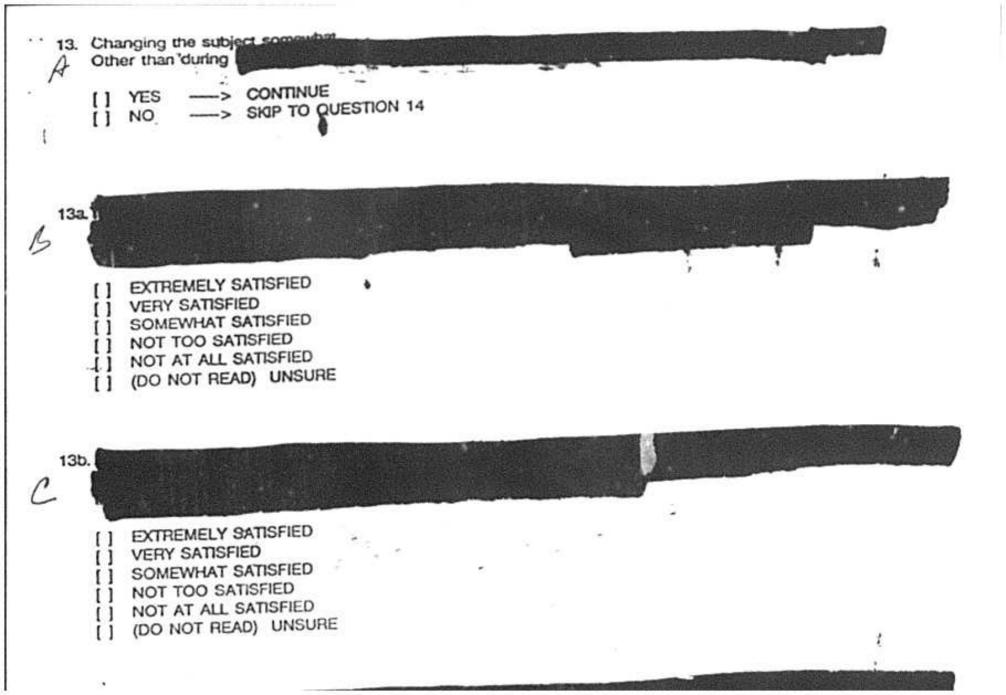
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*	and the second	nave Remember we	are speaking about	
1	1. Again, let's think about the past THINTY	DATS. Hememory wa		
A				
1				
. h.:		1,011,000		
	BE SURE TO ASK FOR EACH TYPE LI DO NOT READ "MINUTES" "HOURS" "D	STED BELOW:		-
		MINUTES	HOURS	DAYS
	ONLY A MINOR INCONVENIENCE		7379630042920	DAYS
	A MAJOR INCONVENIENCE	MINUTES		DAYS
	COMPLETELY INTOLERABLE	MINUTES	HOURS	DAYS
	[000=none/don't want any at all] [999=unsure/don't care how many/does	n't matter]		
			AND THE PARTY OF T	
)	12a			
)				
	WARMER THAN AVERAGE		×	
	COLDER THAN, AVERAGE or AVERAGE FOR THIS TIME OF Y	EAR '		
	() (DO NOT READ) UNSURE			
)	1216			
_	12b			
	[ ] EXTREMELY STORMY			
	I VERY STORMY I SOMEWHAT STORMY			
	I NOT TOO STORMY			
	NOT AT ALL STORMY   DO NOT READ) UNSURE			
	1 1 X Transport States of the			
_	A CONTRACTOR OF THE CONTRACTOR			
D	12c. •			
	() VES> CONTINUE			
	LI TES SKIP TO Q	UESTION 13 UESTION 13		
	() (UNSURE)> SKIP TO C	OESTION IS		
1				
1	12d.		Florida P	ower & Light Company
	HIGH WINDS   EXCESSIVE LIGHTNING		FPSC Re	view of Distribution System
	I HEAVY RAINS/FLOODING		Staff 1st Request	26 ATINCHMENT A
	[] OTHER (SPECIFY)		Pages S	of 11

#); (i)	• •		AND THE RESIDENCE OF THE STATE
ilze A	Before, we were talking about over a thirty day period. Now, let's change or one year.	ga une subject and minicaboura	longer penou tweive months
	Over the past year, in your home, taken for you to consider it ONLY A COMPLETELY INTOLERABLE?	MINOR INCONVENIENCE	A MADON INCONVENIENCE
	BE SURE TO ASK FOR EACH TYPE	LISTED BELOW:	
	ONLY A MINOR INCONVENIENCE?	#	
	A MAJOR INCONVENIENCE?	<b>"</b>	ti
	COMPLETELY INTOLERABLE?	#	
	[000=none/don't want any at all] [999=unsure/don't care how many/do	esn't matter)	
121. B			
	These are different from the		
	COMPLETELY INTO LERABLE?	NON-MOONVENIENCE	CHARGINGONVENIENCE
	BE SURE TO ASK FOR EACH TYP	E LISTED BELOW:	9
	ONLY A MINOR INCONVENIENCE?	<b>/</b>	
	A MAJOR INCONVENIENCE?	#	
	COMPLETELY INTO ERABLE?	#	Florida Power & Light Company

000=none/don't want any at all]
[999=unsure/don't care how many/doesn't matter]

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		EXTREMELY INTERESTED VERY INTERESTED SOMEWHAT INTERESTED NOT TOO INTERESTED NOT AT ALL INTERESTED (DO NOT READ) UNSURE	> >	SKIP TO QUESTIC SKIP TO QUESTIC SKIP TO QUESTIC ASK REASONS V ASK REASONS V SKIP TO QUESTIC	ON 16 ON 16 VHY, BELOW VHY, BELOW ON 16	
15a	IF.	NOT TOO 'NOT AT ALL' INT	EREST	ED:		
B						
		NO REAL PROBLEM WITH TO DON'T CONSIDER IT WORTH IS LANDLORD'S CONCERN, OTHER (SPECIFY)	I INC C	XI CHOL	PTIONS AND OUTAG	125-135-
C 16.		tion about FPL.	V TO			<i>,</i>
	[ ]	EXTREMELY SATISFIED VERY SATISFIED SOMEWHAT SATISFIED NOT TOO SATISFIED NOT AT ALL SATISFIED (DO NOT READ) UNSURE				
17	. 6					1
D	d	BETWEEN 9 CO AM AND 5 F	PM	138-1[] YES	2[ ] NO	
	a. b.	BETWEEN 5:00 PM AND 9 I		139-1[] YES	5[ ] NO	
						Florida Power & Light Company PSC Review of Distribution System
17	ь. С а.	BETWEEN 9:00 AM AND 5	PM	138-1[ ] YES	2[ ] NO	Request 26 ATTACHMENT H
E	b.	BETWEEN 5:00 PM AND 9		139-1[ ] YES	2[ ] NO	Pages // of //

## MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions, we will be using a rating scale of "Excellent", "Very Good", "Good", "Fair", or "Poor". Please base your answers on your own experiences as well as what you may have read or heard. If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

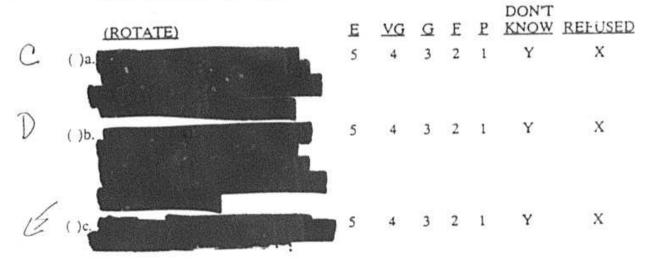
			FIFTHIC	DOUTE
MAJOR	PROCESS	AKLA:	ELECTRIC	POWER

14.

# (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)?

	Excellent 5
	Very Good
	Good
	Fair, or
- 200	Poor 1
	- DON'T KNOW Y
KIP TO Q.16<	REFUSED X

B 15. More specifically, how would you rate FPL in terms of ... (ATTRIBUTE)? ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.



not ach to boest sung results for 1992. Florida Power & Light Company
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# MAJOR PROCESS AREA: FIELD SERVICE (NON-EMERGENCY)

A	!3.	Next, I'd like to a	ask you some	quest	ions abo	ut				- 15 ·
		(READ LIST	EXCEPT FO	R DO	DN'T KI	NOW A	ND RE	FUSE	?(0	
		SKIP TO Q.25 <-	Excellent 5 Very good 4 Good 3 Fair, or 2 Poor. 1 DON'T KNOW Y REFUSED X							
B	24.	ASK FOR EACH	ATTRIBU	ΓE. F	REPEAT	SCAL	E AS N	EEDE	(ATTR	IBUTE)?
		(ROTATE)	2 7	E	VG	G	E	P	DON'T KNOW	REF
0	( )a.	Company of the Compan		5	4	3	2	1	Y	Х
D	( )b.		<b>建</b> 导态带建	5	4	3	2	1	Y	X
E	( )c.			5	4	3	2	1	Y	X
F	( )d.			5	4	3	2	1	Y	X
6	( )e.			5	4	3	2	1	Y	X
		; ;								
ef	MED ( )f.	OIUM CUSTOME	RS ONLY	5	4	3	2	1	Y	х



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# MAJOR PROCESS AREA: SERVICE RESTORATION

K	25.	Now I would like you to think at	oout	the					
		EXCEPT FOR DON'T KNOW	ANI	REF	710	10/0	•		
		SKIP TO Q.27<		Excell Very Good Fair, Poor. DON	lent good or .	NOW.			
B	26.	SKIP TO Q.27<		KEFU	SED				x
		REPEAT SCALE AS NEEDED.							
		(ROTATE)	E	<u>vg</u>	G	E	P	DON'T KNOW	REFUSED
C	( )a.		5	4	3	2	1	Y	Х
D	( )b.		5	4	3	2	1	Y	X
6	( )c.		5	4	3	2	1	Y	X
F	( )d.		5	4	3	2	1	Y	X



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	R	elistility	_ 3	July -	J	torge	Den	cane	
F	į							-	
5									
A 4a							N .		
	[]	YES NO UNSURE	-> -> ->	SKIP TO C	E QUESTION 7 QUESTION 7				
g 4b.						· · ·	9		
	"				100				
C 4c.	(2)								
	kW								
	kVA								
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€ 4e.	%	_					3	Florida Power & Light Company FPSC Review of Distribution Syste Staff 1st Request Reques: A Hackment Pages 1 of 2	m

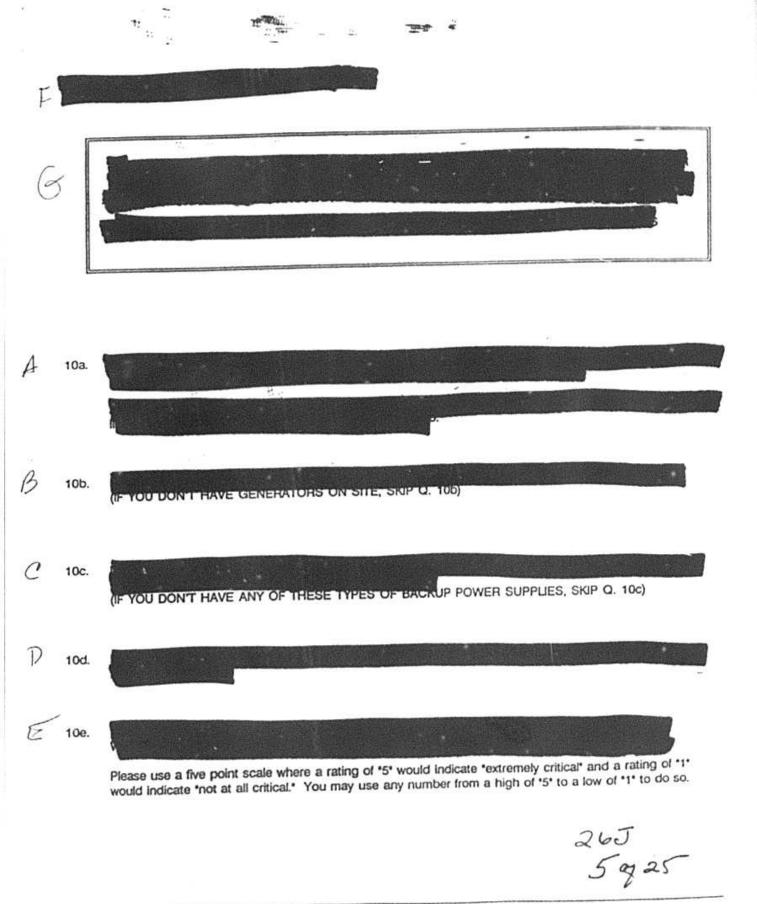
A	5.	
•		YES/ALL YES/SOME NO UNSURE
8	6a.	AUTOMATIC TRANSFER SWITCH -> CONTINUE  MANUAL TRANSFER SWITCH -> SKIP TO QUESTION 7  UNSURE -> SKIP TO QUESTION 7
C	6b.	OPEN TRANSMON TRANSFER CLOSED TRANSMON TRANSFER UNSURE
D	7.	YES NO UNSURE
		26 J 2 7 25

8a. CONTINUE [] YES SKIP TO QUESTION BC NO SKIP TO QUESTION BC UNSURE 86. 8c. CONTINUE [] YES SKIP TO QUESTION 9 NO SKIP TO QUESTION 9 UNSURE 8d. 26J 3425

			*	3-					
E									
						- ·	**	-	
A	9.								
		[]	YES NO UNSURE	-> -> ->	CONTINUE SKIP TO QUESTION 9d SKIP TO QUESTION 9d				
В	9b.		VV XV						
		kW			18 ,				
C	9c.								
8	•	% NOW	SKIP TO QUE	STION 10	oa -				
D	9d.	ÎF YO	OU ARE NOT	CURRENT	TLY COGENERATING:		,		The state of the s

[] EXTREMELY LIKELY
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[] SOMEWHAT LIKELY
[] NOT TOO LIKELY
[] NOT AT ALL LIKELY
[] UNSURE

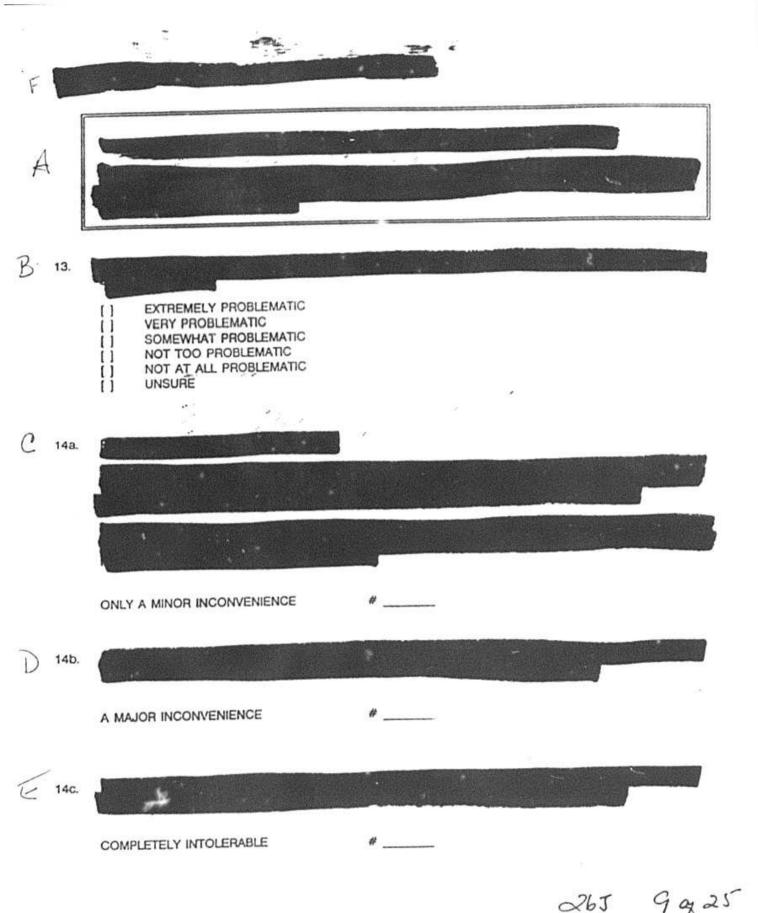
26J 4 og 25

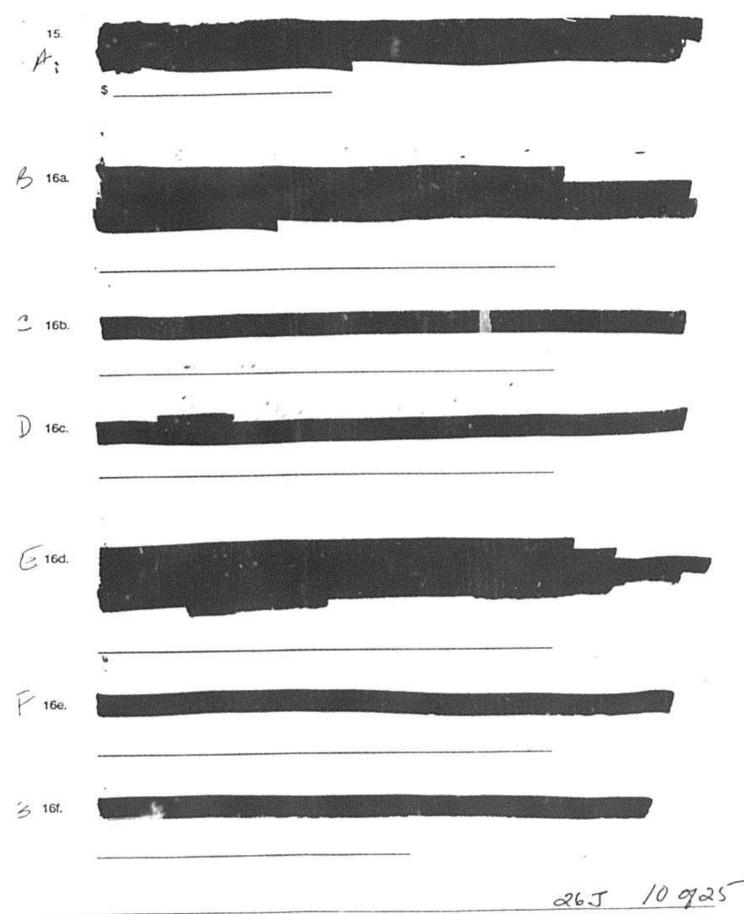


EQUIPMENT INVENTORY	P	B	C	D	Œ
	Q. 10a	Q. 10b	0.100	, - 0. 10d	0, 10e
				1	EXTREMELY HOT AT ALL
Mainframe computers		1 1			5 4 3 2 1
PC's					5 4 3 2 1
Communications equipment (telephone fax, etc.)					5 4 3 2 1
Cash registers					5 4 3 2 1
Other office equipment					5 4 3 2 1,
Salety/fire equipment (e.g. fire alarms)					5 4 3 2 1
Security equipment (e.g. burglar alarms)					5 4 3 2 %
Broadcast equipment (e.g. radio, TV, cable)					5 4 3 2 1
Chillers					5 4 3 2 1
Chiller monitoring systems					5 4 3 2 1
Air conditioning systems other than chillers					5 4 3 2 1
HVAC control systems					5 4 3 2 1
Ventilation/blowers/fans					5 4 3 2 1
Medical - Operating room, other critical care equipment					5 4 3 2 1
Medical - Equipment room other than critical care					5 4 3 2 12
Printing presses and printing equipment					5 4 3 2 1
Essential computerized business/manufacturing/process equipment				1	5 4 3 2 1
Essential non-computerized business/manufacturing/process equipment					5 4 3 2 1
Light motors					5 4 3 2 1
Heavy motors					5 4 3 2 1
Motor control centers					5 4 3 2 1
Production line circuits					5 4 3 2 1
Water processing and pumping equipment					5 4 3 2 1
Other pumps					5 4 3 2 1
Elevators '					5 4 3 2 1
Energy management systems					5 4 3 2 1
Other control systems					5 4 3 2 1
Cooking/electric ovens/other cooking equipment		1			15 4 3 2 1
Hot water heating					5 4 3 2 1
Refrigeration equipment					5 4 3 2 1
Freezers					5 4 3 2 1
Outdoor lighting					5 4 3 2 1
Lighting (other)					5 4 3 2 1

EQUIPMENT INVENTORY	A	B	2	D
	Q. 10b	Q. 10c	Q. 10d	Q. 10e
ALL OTHER				A STATE OF THE PARTY.
PLEASE LIST BELOW AND ANSWER Q. 10b-0 FOR EACH	Annual Control	The state of the s		
PLEASE LIST BELOW AND ANSWER G. 100-67 ON CACH				*EXTREMELY*_*HOT AT ALL
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:				5 4 3 2
				5 4 3 2

A	11.	EXCELLENT VERY GOOD GOOD FAIR POOR UNSURE
B	12.	
	£	
		lease rank these in terms of your priority. /RITE IN RANK # NEXT TO EACH ITEM BELOW.
		= Top Priority = Second Priority Third Priority = Last in terms of Priority
	C	
	D	
	9	
	F	

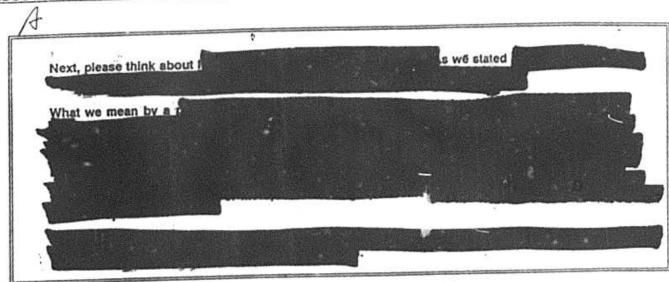




1[]	EXCELLENT VERY GOOD			
[]	GOOD			
[]	FAIR			
[]	POOR			
[]	UNSURE			
[]	UNSURE			
		1		
		2		
Why	do you say that? Any other teasous	100		
PIFA	SE RE AS SPECIFIC AS POSSIBLE.		25	
PLEA	do you say that? Any other reasons SE BE AS SPECIFIC AS POSSIBLE.		8	
		,	8	
				7 <u>10 mai - 113 - 7</u>

265 11925

ABOUT LONGER POWER OUTAGES AT THIS LOCATION



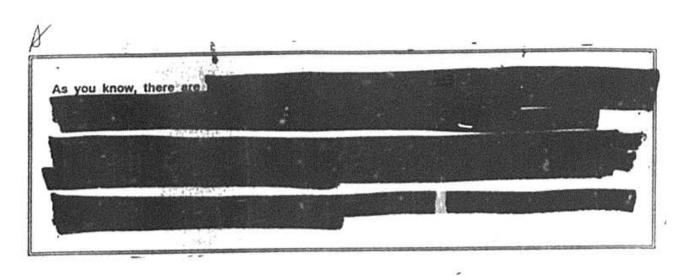
B 18.

#### Y READ LIST.

- [ ] EXTREMELY PROBLEMATIC
- [ ] VERY PROBLEMATIC
- [ ] SOMEWHAT PROBLEMATIC
- [ ] NOT TOO PROBLEMATIC
- [ ] NOT AT ALL PROBLEMATIC
- [] UNSURE

265 12925

### ABOUT PLANNED OUTAGES



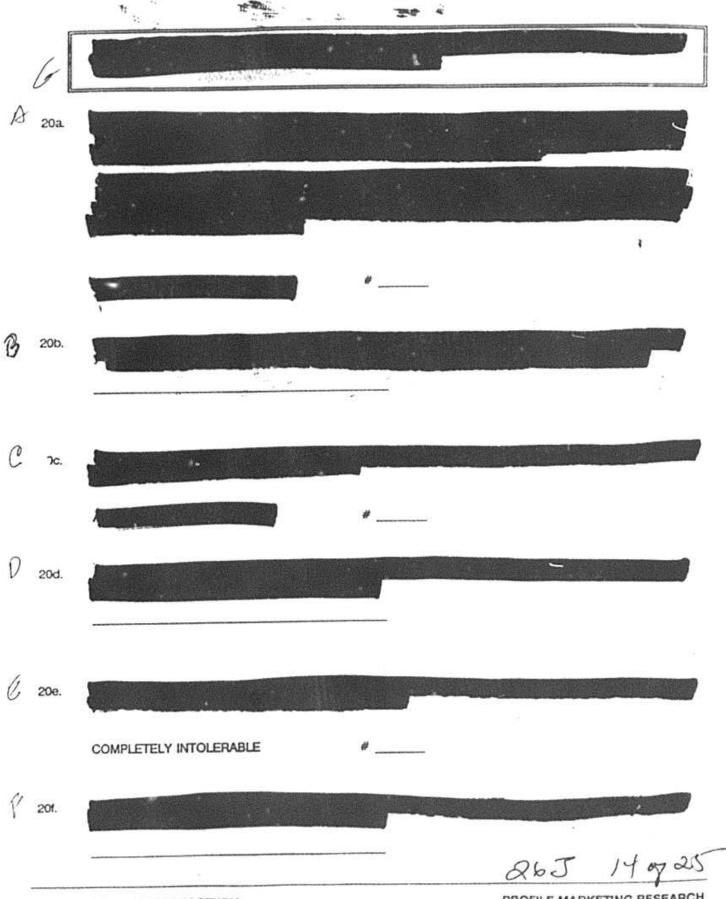
19a (1) YES (1) NO (1) UNSURE

UNDER 15 MINUTES

| 15 MINUTES TO 1/2 HOUR
| 1/2 HOUR TO 1 HOUR
| 2-3 HOURS
| 4-6 HOURS
| 7-9 HOURS
| 10-12 HOURS
| 10-12 HOURS BUT LESS THAN ONE DAY
| ONE DAY ADVANCE NOTICE
| TWO-THREE DAYS ADVANCE NOTICE
| FOUR-SIX DAYS ADVANCE NOTICE
| LONGER THAN THAT

96J 13 of 25

UNCURE



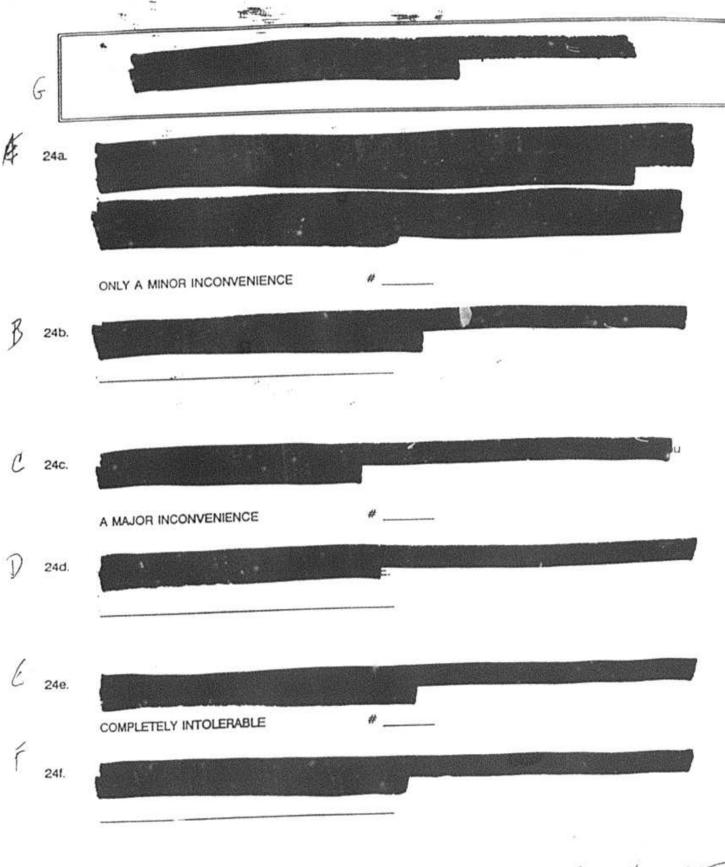
FPL SERVICE RELIABILITY STUDY

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		·				
} 21a.						)
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<i>(</i> ) 21b.						
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_ 22a	DAY OF WEEK				:	
(A)	TIME OF DAY				÷	
) 226.	\$				lte	
				265	15 ay 25	_

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В	23b.				į	
C	23c.					
0	<i>2</i> 3d.					
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Ć	23e.				_	
1	231.			_		
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					065	16 825

		Ti	-			
A	239.					
		[] NO>	CONTINUE SKIP TO QUESTION 24	IA, NEXT PAGE		
		j UNSURE ->	SKIP TO QUESTION 24	HA, NEXT PAGE		-
O,	23h.					
		[] WITHIN THE PAST [] WITHIN THE PAST [] WITHIN THE PAST [] LONGER AGO THA [] UNSURE	FOUR-SIX MONTHS SEVEN MONTHS - ON	ie year		œ
			Ger)			
C	23i.				•	nned
	2.01					
		[] EXCELLENT [] VERY GOOD [] GOOD				
		[] FAIR [] POOR				
		() UNSURE				
D	23].		Any other reasons?			
		PLEASE BE AS SPECIF	IC AS POSSIBLE.			
		-				
					26.5	17 12

FPL SERVICE RELIABILITY STUDY



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2400 427 237 237	41			1-3 x 1-3 x	2
b 25a					
	TIME OF DAY				
C 25b.			<u>,</u>	• )	
	\$				
D 26a			,	<i>.</i>	
	TIME OF DAY				
£ 26b.					E
	\$				

A	27a.	Given		
B	27b.			
C	27c.			
D	27d.			•
É	27e.			
F	271.			92
G	28.		WEATUER	
		[] FASTER THAN DURING PERIODS OF GOOD [] SLOW_R THAN DURING PERIODS OF GOOD [] Or, THE SAME AS DURING PERIODS OF GOO [] UNSURE	WEATHER	

	** .;		 ði.	
1				
A 29a				
	EXCELLENT VERY GOOD GOOD FAIR POOR UNSURE			
B 296	Why do you say that? PLEASE BE A6 SPECI	Any other reasons? FIC AS POSSIBLE.	 ,	

265 21 425

	901 A	UT VOLTAGE IRREGULARITIES	
	Þ		
B	30.		
		EXTREMELY PROBLEMATIC VERY PROBLEMATIC SOMEWHAT PROBLEMATIC NOT TOO PROBLEMATIC NOT AT ALL PROBLEMATIC UNSURE	
C	31a.	CHECK ONE RESPONSE.	
			GHTNING, RAIN, WIND, ETC.  ORIGINATE WITHIN THE PREMISES, AT THIS LOCATION  AT ORIGINATE FROM THE UTILITY SYSTEM
D	31b.	What others do you view as causes?	CHECK AS MANY AS APPLY.
			TAS LIGHTNING, RAIN, WIND, ETC. RIGINATE WITHIN THE PREMISES, AT THIS LOCATION ORIGINATE FROM THE UTILITY SYSTEM
É	32.		
		\$	26J 22 7 ds
	CDI 6	SERVICE DELIABILITY STUDY	PROFILE MARKETING RESEARCH

<i>Д</i> 33а.	Given	
	1	
P) 33b.	What would be second, in terms o	
@ 33c.	What would be third, in terms of c	
V 33d.		
	4	
É 33e.	What would be second, in terms of	
F 331.	What would be third, in terms of causing	
	1	

A	34a.	On as	EXCELLEN VERY GOO GOOD FAIR POOR UNSURE	s, how would you ra	tel J	ocation?	•			
В	34b.		EXCELLEN VERY GOO GOOD FAIR - POOR UNSURE							
			7							
	随									
C	35.	Ę						in February		
		[]	YES ->	Please specify						<b>.</b>
		[]	NO UNSURE							
					4					
D	36.	Now,	to change th	e subject once aga	in					
									0	
							ć	765	24	725
	FPL SE	ERVICE R	ELIABILITY S	STUDY		PROFILE MARKETING RESEARCH				

FPL SERVICE RELIABILITY STUDY

Tus -16 Gerrenark Source

# Reliability of Electric Power

leaning very dissatisfied and 10 meaning very satisfied.

Again use a 1 to 10 scale, with 1

P 7. 8. 8. 9. 10. 11. 11. 12.

Very Dissatisfied

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

# Power Quality

In addition t

Again using a ten point scale, please r

13.

15.

olease r

Very Satisfied

1 2 3 4 5 6 7 8 9 10 1 2 3 4 5 6 7 8 9 10

Florida Power & Light Company FPSC Review of Distribution System Staff Lst Request

Staff 1st Request A H 4 chment K Request 26 A H 4 chment K

159

Remaining of Dieente Co.	
	SE STE
WWW. 1858 B. W. H. W. S. H. W. W. W. W. W. W. W. W. W. W. W. W. W.	

Very Dissatisfie Very Satisfied

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1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

Reliability of Electric Power

1995

1

TOS NATIONAL BENCHMARK

LARGEST USERS (>5000 Kwd)

Florida Power & Light Company
FPSC Review of Distribution System
Staff 1st Request
Request 26 A Hachasert L
Pages 1 of 1

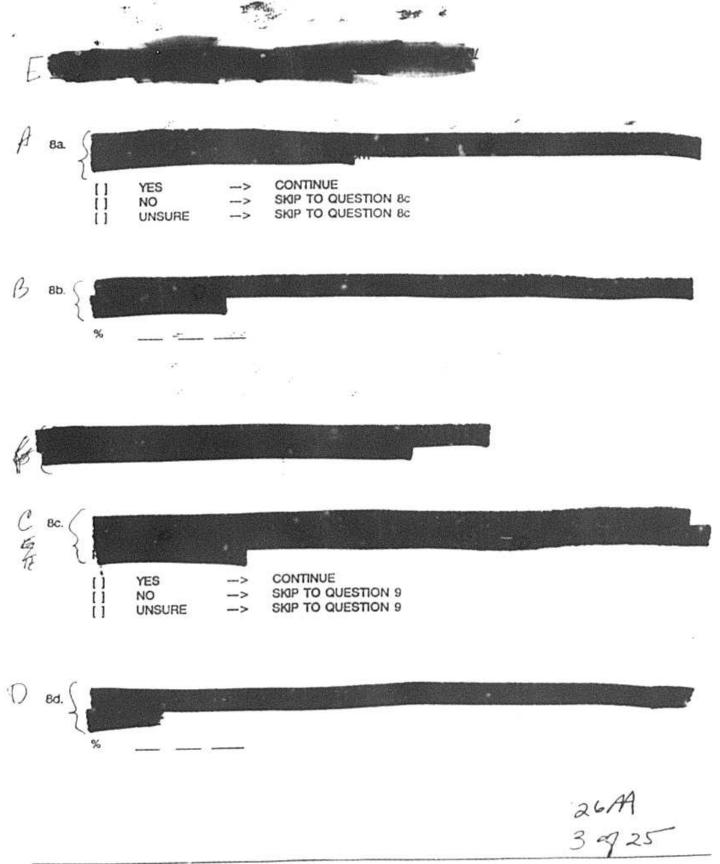
200-499 Kud Reliability Study

Next, a brief series of questions to determine what

his will help FPL to understand your needs when it comes

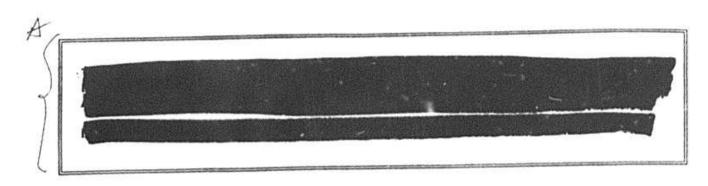
# BACK-UP SYSTEMS AND PROTECTIVE DEVICES AT THIS LOCATION/GENERATORS

A 42		YES NO UNSURE	> CONTINU> SKIP TO> SKIP TO	JE QUESTION 7 QUESTION 7			
B 4b.	(1)	UNSURE					
C 4c.	#				<b>'</b> -		
F	kVA	•					
D 4d.	kW						
Z 4e.	%					Florida Power & Light Comp FPSC Review of Distribution Staff 1st Request Request 26 AHACI Pages 1 of 25	System



ASS	9.	ii t	YES NO UNSURE	-> ->	CONTINUE SKIP TO QUESTION 9d SKIP TO QUESTION 9d
B	9b.				
		kW _	-		
C	9c.			S*	
		% .	MP TO QUEST	 ION 10a	a
D	9d.		EXTREMELY L VERY LIKELY SOMEWHAT L NOT TOO LIKE NOT AT ALL L UNSURE	IKELY ELY	

26A 4 725





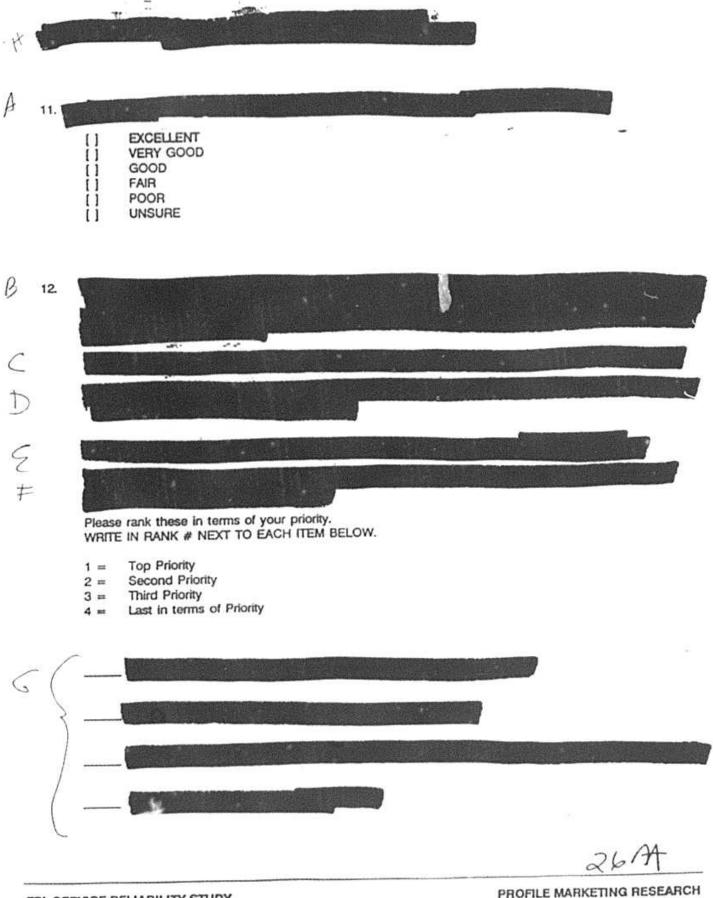
Please use a five point scale where a rating of "5" would indicate "extremely critical" and a rating of "1" would indicate "not at all critical." You may use any number from a high of "5" to a low of "1" to do so.

26A 5 og 25

EQUIPMENT INVENTORY	A	B	C	D	E
	Q. 10a	Q. 10b	Q. 10c	Q. 10d	Q. 10e
				7	
					5 4 3 2 1
Mainframe computers					5 4 3 2 1
PC's	1				5 4 3 2 1
Communications equipment (telephone fax, etc.)					5 4 3 2 1
Cash registers		1			5 4 3 2 1
Other office equipment		100			5 4 3 2 19
Safety/fire equipment (e.g. fire alarms)			1		5 4 3 2 4
Security equipment (e.g. burglar alarms)					5 4 3 2 1
Broadcast equipment (e.g. radio, TV, cable)					5 4 3 2 1
Chillers					5 4 3 2 1
Chiller monitoring systems					5 4 3 2 1
Air conditioning systems other than chillers					5 4 3 2 1
HVAC control systems					5 4 3 2 1
Ventilation/blowers/fans					5 4 3 2 1
Medical - Operating room, other critical care equipment					5 4 3 214 1
Medical - Equipment room other than critical care	1				5 4 3 241
Printing presses and printing equipment					5 4 3 2 1
Essential computerized business/manufacturing/process equipment					5 4 3 2 7 1
Essential non-computerized business/manufacturing/process equipment					5 4 3 2 1
Light motors					5 4 3 2 1
Heavy motors					5 4 3 2 1
Motor control centers					5 4 3 2 1
Production line circuits					5 4 3 2 1
Water processing and pumping equipment					5 4 3 2 1
Other pumps					5 4 3 2 1
Elevators '					£ 4 3 2 1
Energy management systems					5 4 3 2 1
Other control systems					5 4 3 2 1
Cooking/electric ovens/other cooking equipment	1				5 4 3 2 1
Hot water heating					5 4 3 2 1
Refrigeration equipment			1		5 4 3 2 1
Freezers					5 4 3 2 1
Outdoor lighting ,					5 4 3 2 1
Lighting (other)					5 4 3 2 1

ALL OTHER  PLEASE LIST BEL JW AND ANSWER Q. 106-6 FOR EACH  Q. 10b	Q. 10c	Q. 10d	Q. 10c    EXTREMELY - NOT AT ALL   5 4 3 2 1   5 4 3 2   5 4 3 2   5 4 3 2   5 4 3 2   5 4 3 2   5 4 3   5 4 3 2   5 4 3 2   5 4 3   5
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			5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1
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			5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1
			5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1 5 4 3 2 1
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7 8725



•		-	
* [	The first type of experience to be discusse	ed in detail is a	
B 13.			
15 13.			
	EXTREMELY PROBLEMATIC VERY PROBLEMATIC SOMEWHAT PROBLEMATIC NOT TOO PROBLEMATIC NOT AT ALL PROBLEMATIC UNSURE		
	-1		
C 14a.	Please think about a one year period.		
F			
6			
	ONLY A MINOR INCONVENIENCE	<b>"</b>	
D 14b.			
	A MAJOR INCONVENIENCE	#	
€ 14c.			P
	COMPLETE Y INTOLERABLE	<b>"</b>	

26A

		¥
3 16a.		
	:	
<b>1</b> 16b.		
D 16c.		
E 16d.		
	7	
F 16e.		
G 161.		
		2. M
		26M
FPL S	ERVICE RELIABILITY STUDY	PROFILE MARKETING RESEARCH

a. N						
[]	EXCELLENT	r —	44			-
11		D				
[]	GOOD					
[]	FAIR					
[ ]	POOR					
[]	UNSURE					
. 9						
o. <b>[</b>						
	hy do you say th	at? Any other reas	sons?		1)	
	hy do you say th EASE BE AS SP	at? Any other reas	sons?	541	10	
W	hy do you say th EASE BE AS SP	at? Any other reas	sons?	44	1) Step	
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W	hy do you say th EASE BE AS SP	at? Any other read ECIFIC AS POSSIB		421	1346	
W	hy do you say th EASE BE AS SP	at? Any other reas			10	
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W	hy do you say th	at? Any other reas			599	
W	hy do you say th EASE BE AS SP	at? Any other reas			10	

# ABOUT LONGER POWER OUTAGES AT THIS LOCATION

Next, please think about any experiences that may have occurred as a result of Hurricane Andrew.

What we mean by a

The questions may sound similar to the ones you were asked previously, but this time they refer

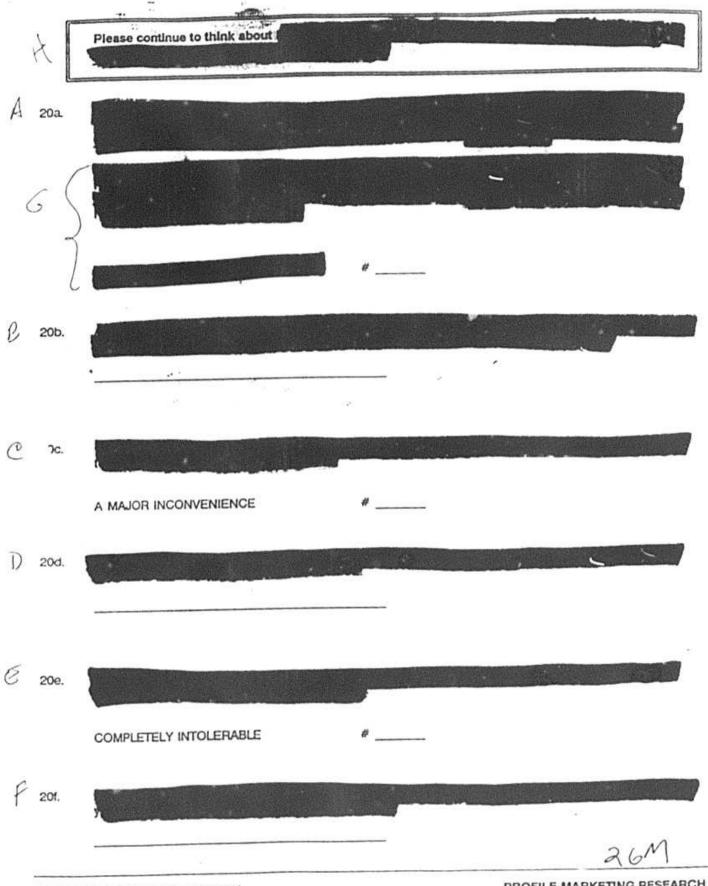
B 18.

- [ ] EXTREMELY PROBLEMATIC
- [ ] VERY PROBLEMATIC
- 11 SOMEWHAT PROBLEMATIC
- 11 NOT TOO PROBLEMATIC
- NOT AT ALL PROBLEMATIC
- [] UNSURE

As you know.					
				٠٠٠٠	
We would like to	ask vou a ser	les of que	stions about	what you woul	d consider
Sind places think					
First, please think	HICOMO				

B) 19a		
	[] YES [] NO [] UNSURE	

9b.		
	7	
		UNDER 15 MINUTES
	11	
	[]	15 MINUTES TO 1/2 HOUR
	[]	1/2 HOUR TO 1 HOUR
	[1	2-3 HOURS
	ίí	4-6 HOURS
	ii	7-9 HOURS
	11	10-12 HOURS
	1 1	OVER 12 HOURS BUT LESS THAN ONE DAY
	1 1	
	1.1	ONE DAY ADVANCE NOTICE
	[]	TWO-THREE DAYS ADVANCE NOTICE
	[]	FOUR-SIX DAYS ADVANCE NOTICE
	1.1	LONGER THAN THAT
	ii	UNSURE
	1 1	Olfoon E

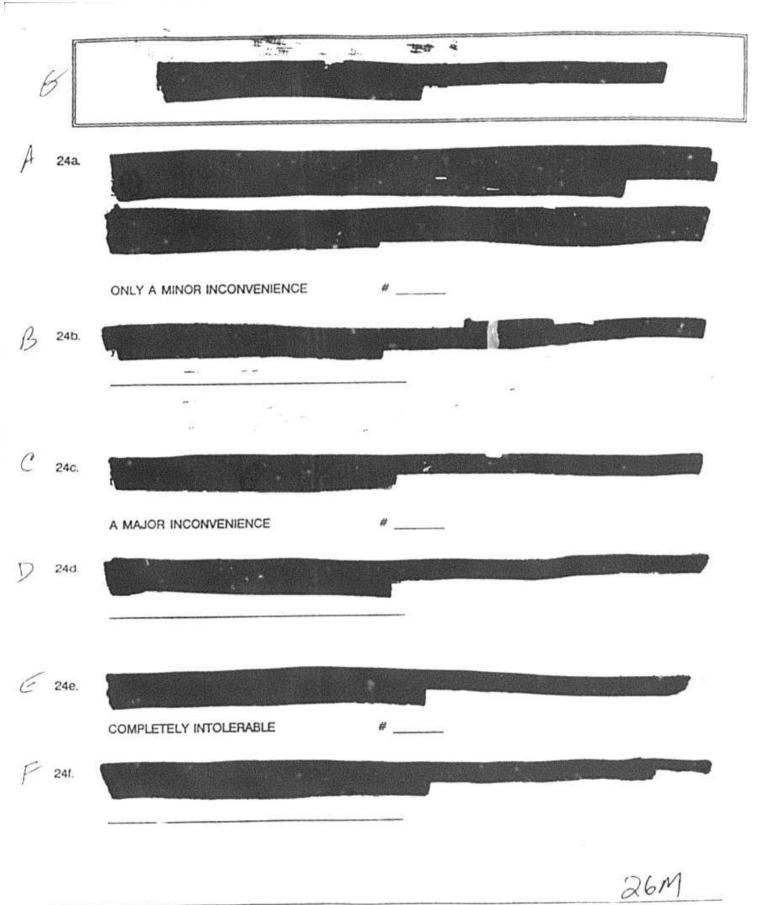


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E	Still thinking about			
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A 21	a. \		:	
	DAY OF WEEK			
	TIME OF DAY			
B 21	b. <b>1</b>		1	
		Ha na		
	\$			
0 ~				
C 22	a (			
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PROFILE MARKETING RESEARCH

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	() EXCELLENT	
	VERY GOOD  GOOD	
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	Why do you say that? Any other reasons? PLEASE BE AS SPECIFIC AS POSSIBLE.	
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	23h. 23i.	239.    YES -> CONTINUE   NO -> SKIP TO QUESTION 24a, NEXT PAGE   UNSURE -> SKIP TO QUESTION 24a, NEXT PAGE   WITHIN THE PAST THREE MONTHS   WITHIN THE PAST SEVEN MONTHS   UNTHIN THE PAST SEVEN MONTHS - ONE YEAR   UNSURE   UNSURE   UNSURE   UNSURE      EXCELLENT   YERY GOOD   FAIR   POOR   UNSURE



PROFILE MARKETING RESEARCH

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FPL SERVICE RELIABILITY STUDY

PROFILE MARKETING RESEARCH

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)	31b.		EQUIPMENT THAT HAS LOW TOLERANCES TO POWER VARIATIONS ENVIRONMENTAL DISTURBANCES SUCH AS LIGHTNING, RAIN, WIND, ETC. ELECTRICAL DISTURBANCES THAT ORIGINATE WITHIN THE PREMISES, AT THIS LOCATE ELECTRICAL DISTURBANCES THAT ORIGINATE FROM THE UTILITY SYSTEM UNSURE	TON _
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PROFILE MARKETING RESEARCH

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Please	specify in de	etail.				
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#### ROCESS AREAS

B

A	Now, I would like to ask you about some specific aspects of the services provided to your organization by FPL. For many of the questions, we will be using a rating scale of "Excellent."
	"Very Good," "Good," "Fair," or "Poor."
	resco

#### PROCESS AREA: ELECTRIC POWER

15.	The first area is electric power.	How would you
	Would you	say (READ LIST EXCEPT FOR BON I KNOW AND
	EPUSED)!	

Excellent	
Very Good	
Good	
Fair, or	4
Poor	
DON'T KNOW	
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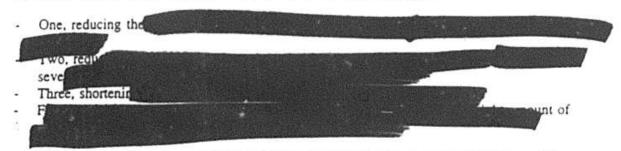
5a-1	To what extent do you agree					
	AND KIPADSIMPILE	you say (READ I	LIST	EXCEPT FO	OR DON'	T KNOW

Strongly Agree	1
Agree	2
Neither Agree nor Disagree	3
Disagree	4
Strongly Disagree	5
DON'T KNOW	8
REFUSED	

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Pages 1 of 1

A 5b. There are several different ways are come more come.

ROTATE ORDER-DO NOT ROTATE ONE, TWO, THREE, FOUR



- Which of these four items (INSERT FOUR ITEMS IN THE SAME ORDER) would be your top priority relative to the needs at this location? REAI LIST BELOW. RECORD A "1" FOR TOP PRIORITY.
- 2. Of the remaining three items (INSERT ITEMS), which would be your second priority?
   READ REMAINING THREE CHOICES. RECORD A "2" FOR SECOND PRIORITY.
- Of the remaining two items (INSERT ITEMS), which would be your third priority?
   READ REMAINING TWO CHOICES, RECORD A "3" FOR THIRD PRIORITY.
  - 4. FOURTH PRIORITY BY DEFAULT. RECORD A "4".

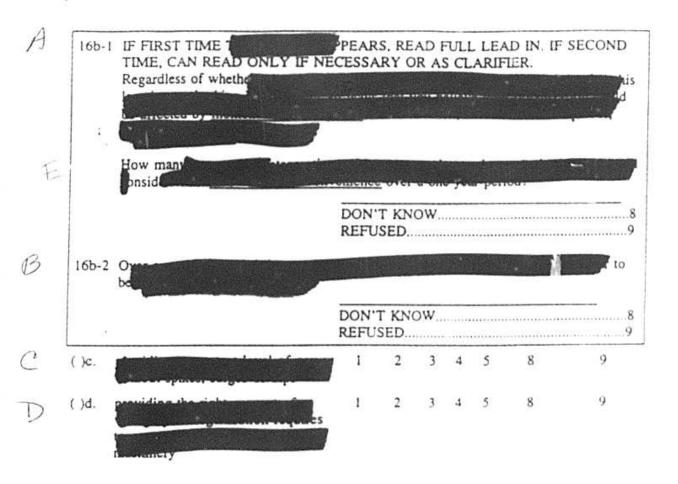
DO NOT ACCEPT "NO PREFERENCE" OR "ALL ARE THE SAME" CLARIFY WITH: If you had to make a choice in terms of allocation of FPL resources, which would it be?

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D	 SAFE					
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## PROCESS AREA: SERVICE RESTORATION

A	23.	Now, I would like you to instances where your organ			ะบเศล	hace	een in	, विकासका	How would you rate
		EXCEPT FOR DON'T K	NOW AND	REFUS	ED)	)			ACCES (AND AND AND AND AND AND AND AND AND AND
		Excellent Very Good Good Fair, or Poor DON'T KNOW REFUSED							2 3 4 5
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		(ROTATE)	E	VG	<u>G</u>	F	<u>P</u>	DK	REFUSED
C	( )a.		1	2	3	4	5	8	9
D	( )b.		1	2	3	4	5	8	9
15	( )d.		1	2	3	4	5	8	9

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Ł	SECONDS
	MINUTES
	HOURS
	DAYS DON'T KNOW
	REFUSED
0.000	
24d-2 And in the second of	
24d-2 And in the second	SECONDS
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'ROCESS AREA:	
- Jane Halletti	stirit in the CDL in colorated by
<u>th</u>	
21. How	Would
you say (KEAD	LIST EXCEPT FOR DON'T KNOW AND REFUSED)?
	Excellent
	Very Good
	Good
	Fair, or
	Poor
	DON'T KNOW 8
	REFUSED 9

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# PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor," Areas we will be

¥ .....

## PROCESS AREA: ELECTRIC POWER

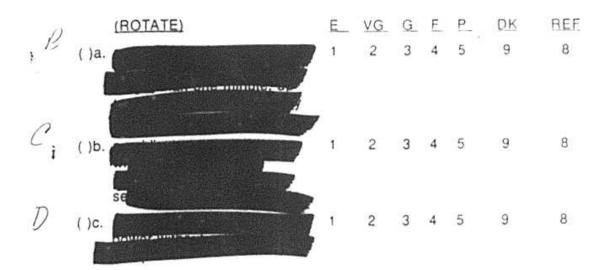
SKIP TO Q.15<	Excellent
SKIP TO Q.15<	Very Good
TAMES TO THE PROPERTY OF THE PARTY ood	
	Fair, or
	Poor
	DON'T KNOW
SKIP TO Q.16<	REFUSED

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ATTRIBUTE. REPEAT SCALE AS NEEDED. (ATTRIBUTE)? ASK FOR EACH



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## PROCESS AREA: NON-EMERGENCY FIELD SERVICES



A 23. Next, I'd like to ask you some questions about FPL

. that

Would

you say ... (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)?

. . . .

Excellent		6996 000	
Very good			
Good	1.0		
Fair, or	1001110-0	12112	
Poor	****		
DON'T KNOW	ma rea m	12 0101024	
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# PROCESS AREA: SERVICE RESTORATION

A	25.	Now, I would like you	to think about the	10.1							by FPL in
		LIST EXCEPT FOR D	ON'T KNOW A	ND RE	-US	ED)?			niq	you sa	ay (READ
		SKIP TO Q.26-1	<	Excellent Very good Good Fair, or Poor DON'T KNOW REFUSED							9
3	26.	Thinking showt instance		mosov,				4			E
		(ROTATE)	4		E.	VG	G	E.	P_	DK	REE
(	-	()a.			1	2	3	4	5	9	8
	D	( )c.			1	2	3	4	5	9	8
	E	( )d.		Sy .	1	2	3	4	5	9	8

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#### PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good. "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or 1 don't know."

#### PROCESS AREA: ELECTRIC POWER

14	14.	Based on your company's experiences or what you may have read or heard, how would you ra	tc
		ou say (READ LIS	T
		EXCEPT FOR DON'T KNOW AND REFUSED)?	

	Excellent	W2 = 1/2977 F	1 I
	Very Good		2
	Good		
	Fair, or	F1 81 4 34	. 4
	Poor		
	- DON'T KNOW		0
SKIP TO Q.16<	- REFUSED	The 20 Ten 10 Ten 17	8

More specifically, how would you rate FPL in terms of ... (ATTRIBUTE)? ASK FOR EACH 15. ATTRIBUTE. REPEAT SCALE AS NEEDED

	(ROTATE)	E_	<u>VG</u>	G	E	<u>P_</u>	DK	REF
C	( ]	1	2	3	4	5	9	8
D	( )b.	1	2	3	4	5	9	8
E	( )c. providing a constant level of	1	2	3	4	5	9	8

Florida Power & Light Company FPSC Review of Distribution System Staff 1st Request Request 26 AHAe Pages \_\_ 1\_ of \_3

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#### PROCESS AREA:

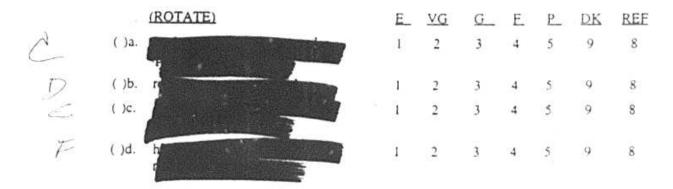
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My next set of questions concerns	TL in order to keep
their systems functional and preventional from occurring that would a	

23. Based on your company's experiences or what you may have read or heard, how would you rate the Ald you say ... (READ LIST EXCELL FOR DON'T KNOW AND REPOSED)?

		Excellent		. 1
		Very good		. 2
		Good		. 3
		Fair, or		
		Poor.		
	1	DON'T KNOW		 9
SKIP TO Q.25<	-	REFUSED		. 8

24. Thinking about maintenance services, how would you rate FPL in terms of ... (ATTRIBUTE)<sup>a</sup> ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.



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## PROCESS AREA: 9

25. Now, I would like you to think about the repair or restoration service provided by FPL in instances where your company's electric service has been interrupted. Based on your company's experiences, or anything you may have read or heard, how would you rate.

ould you say ... (READ LIST EXCEPT FOR DON'T

KNOW AND REPOSED

Excellent				
Very good	225	10000	83	
Good				
Fair, or				
Poor.				
DON'T KNOW	ESSON:	a selfa		
DEFISED				

SKIP TO Q.26-1

26. Thinking about instances when your companyou rate FPL in terms of ... (ATTRIBUTE)? ASK TOKEACH ATTRIBUTE. REPEAT SCALE
AS NEEDED.

C	(ROTATE)
D	( )b.
E	( )c. re
F	( )d.

E	VG	<u>G</u>	E	P	DK	REE
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1	2	3	4	5	9	8
1	2	3	4	5	9	8
1	2	3	-1	5	9	8

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#### PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

## PROCESS AREA: ELECTRIC POWER

A	14.	Based on your company's experiences or what you may have	read or heard, how would you rate
		the	Would you say (READ LIST
		EXCHEL PORTER IN LANGUAGE AND THE PROPERTY OF	

	Excellent
	Very Good
	Good
	Fair, or
	Poor
	DON'T KNOW
SKIP TO Q.16 <	L REFUSED

 More specifically, how would you rate FPL in terms of ... (ATTRIBUTE)? ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.

	(ROTATE)	E	VG	$\underline{G}$	E	P	DK	REF
C	( )a.	I	2	3	4	5	9	8
D	( )b.	1	2	3	4	5	9	8
6	( )c.	1	2	3	4	5	9	8

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	PR	OCESS AREA!	
		(GENERAL SERVICE ONLY	
4	23.	Next, I'd like to ask you some	e questions about I ces, that would
			ould you say (READ LIST EXCEPT
		ON DON'T KNOW AND R	
		í	Excellent 1 Very good 2 Good 3 Fair, or 4 Poor. 5
		SKIP TO Q.25 <	DON'T KNOW
		(SMALL ONLY)	
D		My next set of questions concer	rns eompany
B	23.	Based the EXCEPT FOR DON'T KNOW	AND REFUSED)?
		\$.	Excellent 1 Very good 2 Good 3 Fair, or 4 Poor 5 DON'T KNOW 9
		SKIP TO Q.25 <	L REFUSED

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	PRC	OCESS AREA:	.6
A	25.	Now, I would like you to think about it experience and the second of the	ed by FPL in empany's certail quality control of the control of th
		SKIP TO Q.26-1 (SMALL) SKIP TO Q.27 (GENERAL)	Excellent 1 Very good 2 Good 3 Fair, or 4 Poor. 5 DON'T KNOW 9 REFUSED 8
)	26.	Thinking about instances when your you rate FPL in terms of (ATTRIBUTE SCALE AS NEEDED.	Thow would REPEAT

8		(ROTATE)	E	VG	G	E	P	DK	REF
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D	( )b.	h. iti	1	2	3	4	5	9	8
E	( )c.		1	2	3	4	5	9	8
F	( )d.		1	2	3	4	5	9	8

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#### MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions, we will be using a rating scale of "Excellent", "Very Good", "Good", "Fair", or "Poor". Please base your answers on your own experiences as well as what you may have read or heard. If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

## MAJOR PROCESS AREA: ELECTRIC POWER

4	14.	Based on your company's experiences or what you may have read or			
		you rate the o	Would	you	say
		(READ LIST -ACEPT FOR DON'T KNOW AND REFUSED)?	TA		

	Excellent 5
	Very Good
	Good
	Fair, or
	Poor
	DON'T KNOW Y
SKIP TO Q.16 <	CREFUSED X

B 15. Ifically, how would you rate FPL in terms of ... (ATTRIBUTE)? ASK FOR ATTRIBUTE. REPEAT SCALE AS NEEDED.

	(ROTATE)	E	VG	Q	E	P	KNOW	REFUSED
C	( )a. providing booti	5	4	3	2	1	Y	X
D	( )b.	5	4	3	2	1	Y	X
E	( )c. provi <sup>1</sup>	5	4	3	2	1	Y	X

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# MAJOR PROCESS AREA:

•		would be the people who wor maintenance crews. Based or or heard, ho (READ LIST EXCEPT FO	your	compar	ıy's exp	eriences	or wha	Wou May	have read ld you sa	C
				Very 1	good .				4	
		1		Fair,	or				2	
		SKIP TO Q.25<	L	-DON"	T KNO	w			Y	7
B	24.	More specifically, how would y ASK FOR EACH ATTRIBU	ou ra ΓΕ. F	EPEA	SCAL	EASN	EEDE	Market State	IDO IL)	
		(ROTATE)	E	<u>VG</u>	G	E	P	DON'T KNOW	KEE	
7	( )a.	maintainin	5	4	3	2	1	Y	X	
			_		-	2		Y	X	
1)	( )b.		5	4	3	2	1	Y	X	
E	( )c.		5	4	3	2		Y	X	
F	( )d.	[	5	4	3	2	1	I	Λ	
	( )e.		5	4	3	2	1	Y	X	
<u>'</u>	( /c.							æ		
\$		DIUM CUSTOMERS ONLY						i e		

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### MAJOR PROCESS AREA:

SKIP TO Q.27 <-----

REPEAT SCALE AS NEEDED.

		(3)	
A	25.	Now I would like you to to in instances where your co	mpany's electric service has been interrupted. Based on your
		OV The Market Property of the Control of the Contro	NOW AND REFUSED)?
			Excellent
			Very good
			Fair or
			Fair, or

Thinkin w ATRIBUTE)? ASK FOR EACH ATTRIBUTE

(ROTATE)	E	VG	<u>G</u>	E	P	DON'T KNOW	REFUSED
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# PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your organization by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor"

# PROCESS AREA: Electric Power

The first area is electric power. How would you rate the ould you say (READ LIST EXCEPT FOR DON'T KNOW AND

Excellent	1
Very Good	2
Good	3
Fair, or	4
Poor	5
DON'T KNOW	9
REFUSED	8

14a-1. To what exter

EFUSEDJ!

EAD LIST EXCEPT FOR DON'T KNOW

Strongly Agree
Agree
Neither Agree nor Disagree
Disagree
Strongly Disagree
DON'T KNOW
REFUSED
Strongly Agree
Strongly Agree
Strongly Disagree
Strongly Disagree
Strongly Disagree

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ROTATE ORDER-DO NOT ROTATE ONE, TWO, THREE, FOUR

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- be your top priority relative to the needs at this location? READ LIST BELOW RECORD A "1" FOR TOP PRIORITY.
- Of the remaining three items (INSERT ITEMS), which would 'e your second priority? READ REMAINING THREE CHOICES. RECORD A "2" FOR SECOND PRIORITY.
- 3 Of the remaining two items (INSERT ITEMS), which would be your third priority? READ REMAINING TWO CHOICES. RECORD A "3" FOR THIRD PRIORITY
- 4. FOURTH PRIORITY BY DEFAULT. RECORD A "4"

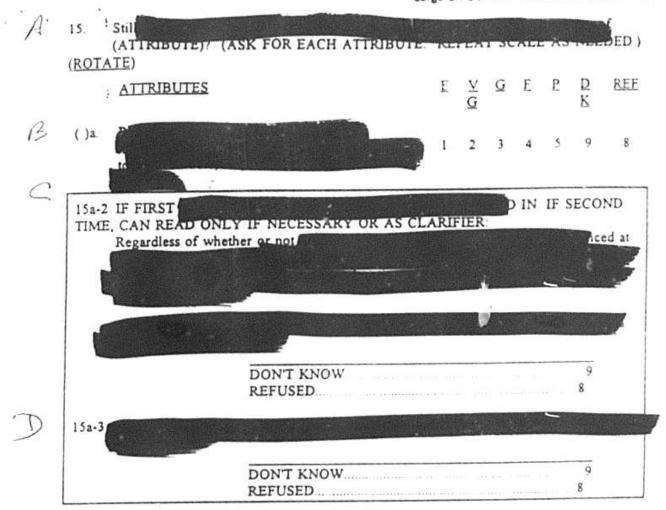
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DO NOT ACCEPT "NO PREFERENCE" OR "ALL ARE THE SAME" CLARIFY WITH. If you had to make a choice in terms of allocation of FPL resources, which would it be?

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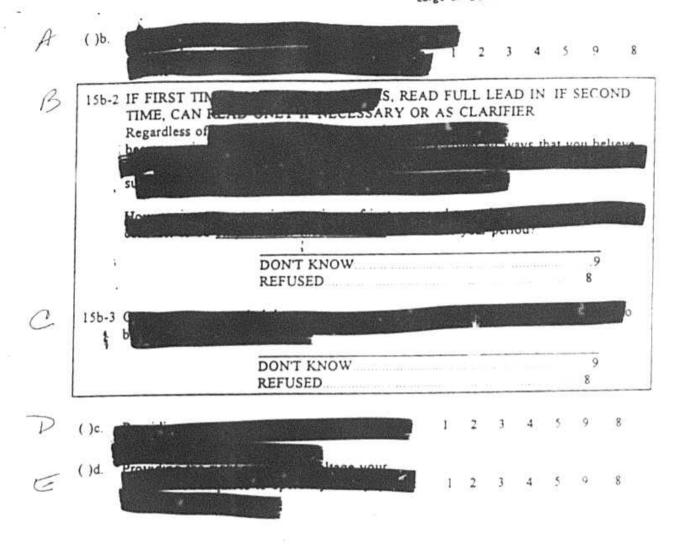
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	(101)	ATTRIBUTES		E	VG	G	E	P	DK	REF
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-	() b		Jivide	1	2	3	4	5	9	8
)	() e			1	2	3	4	5	9	8
			MINUTES HOURS DAYS DON'T KNOW REFUSED						- 9 8	
	23e-2		SECONDS_ MINUTES_ HOURS_ DAYS_ DON'T KNOW REFUSED	,						

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# PROCESS AREAS

Now, I would like to ask you about some specific aspe

For many of the questions, we will be using a rating scale of

wery Good," "Good," "Fair," or "Poor". Areas we will briefly cover are

PROCESS AREA: Electric Power

14. The first area is electric power. How would you rate the by FPL? Would you say (READ LIST EXCEPT FOR DON'T REFUSED)?

Excellent	1
Very Good	2
Good	3
Fair, or	4
Poor	5
DON'T KNOV	9
REFUSED	8

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n going to read you four items

ROTATE ORDER-DO NOT ROTATE ONE, TWO, THREE, FOUR

One, reducin@

two, reducing

up to several hours or possibly even longer, in some cases.

Poer, my or power provided, in terms of assuring the right

- Which of these four items (INSERT FOUR ITEMS IN THE SAME ORDER)
  would be your top priority relative to the needs at this location? READ LIST
  BELOW. RECORD A "1" FOR TOP PRIORITY
- Of the remaining three items (INSERT ITEMS), which would be your second priority? READ REMAINING THREE CHOICES RECORD A "2" FOR SECOND PRIORITY.
- Of the remaining two items (INSERT ITEMS), which would be your third priority? READ REMAINING TWO CHOICES RECORD A "3" FOR THIRD PRIORITY.
- 4. FOURTH PRIORITY BY DEFAULT RECORD A "4"

. 47.

DO NOT ACCEPT "NO PREFERENCE" OR "ALL ARE THE SAME" CLARIFY WITH: If you had to make a choice in terms of allocation of FPL resources, which would it be?

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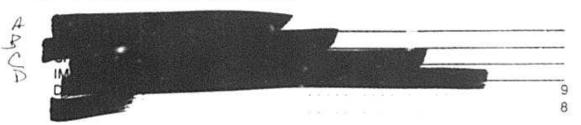
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14b. Now imagine you have 100 points to divide between these same four items (INSERT FOUR ITEMS IN THE SAME ORDER AS RANKED BY RESPONDENT) How would you divide these 100 points among these four items relative to the needs at this location? (READ FIRST RANKED ITEM, ASK FOR POINT ALLOCATION, READ SECOND RANKED ITEM, ASK FOR POINT ALLOCATION, ETC. TO END.) (IF NECESSARY, TELL RESPONDENT HOW MANY POINTS HE/SHE HAS LEFT. MAKE SURE THAT RESPONDENT UNDERSTANDS TASK, I.E., DOES NOT GIVE MORE POINTS TO 4TH RANKED THAN TO 3RD RANKED CRITERIA, ETC.)

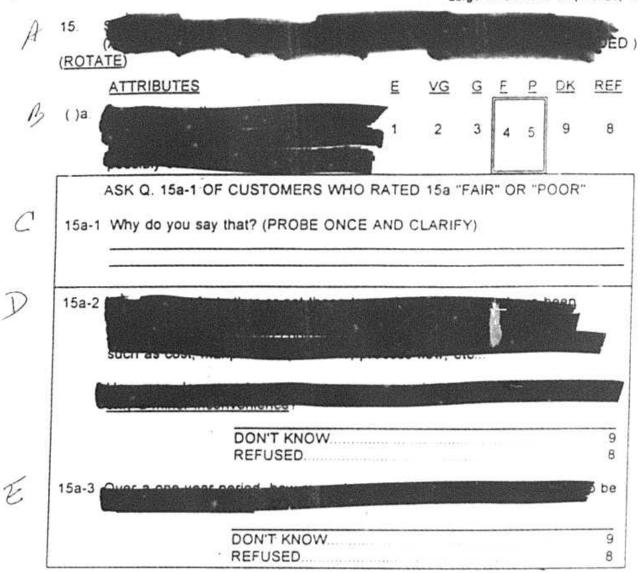
[PROGRAMMING NOTE: AS GO THROUGH ITEMS, 2ND ITEM CAN ONLY BE EQUAL TO OR LESS THAN 1ST ITEM; 3RD ITEM EQUAL TO OR LESS THAN 2ND ITEM; 4TH ITEM EQUAL TO OR LESS THAN 3RD ITEM.)

TOTAL SHOULD EQUAL 100 POINTS



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( )b.	1 2 3	4 5 9 6
ASK Q.	156-1 OF CUSTOMERS WHO RATED 156 "FAIR	R" OR "POOR"
15b-1 Why do	you say that? (PROBE ONCE AND CLARIFY)	
15b-2 Regard	ace of the W	
e		At Atlanta San Atlanta
7		La one year
i t	DON'T KNOW	
15b-3 Quee	neroseb	95.55 AT 150.055 AT 150.05
	DON'T KNOW REFUSED	

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PRO	OCESS AREA: System Maintenance	E	
20.	My next son or wdens-anect your company.		PL in ing tha
20a	How would Would you say (READ LIST EXC	EPT FOR DON'T KNOW AND RE	by FPL? FUSED)?
		Excellent Very Good Good Fair, or Poor DON'T KNOW REFUSED	
		NE. OGED	
PRO	CESS AREA: Service Restoration		
PRO 22	CESS AREA: Service Restoration		
	CESS AREA: Service Restoration		

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A	23	Thinking ir	245 F 11 125	nstances	when y	our	ms of	(A	TTRIE	BUTE	)? (AS	K FOR
		Each A	TRIBUT	E. REPE	AT SCAL	EAS	NEEDE	ED)				
	ROT	ATE)										
		ATTRI	BUTES			<u>E</u>	<u>VG</u>	<u>G</u>	E	P	DK	REF
B	()	a (				1	2	3	4	5	9	8
0	( ) t	B				1	2	3	4	5	9	8
D	() 6	R				1	2	3	4	5	9	8
E	23e-	com.						Lanon			you t	0
		а		MINUT HOUR: DON'T	NDS ES S KNOW SED							9 8
F	23e-2	2								19 14 W.		to
				HOURS	ES S KNOW ED		= 11					9 8
6	() f	F(_ { \ \				1	2	3	4	5	9	В

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Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

	i		22.
PROCESS	AREA:	Electric	Power

A	14	Based on your company's experiences or what you may have read or heard	J,
1.		how would you rate the	_ (
		Would you say (READ CIST EXCEPT FOR DON'T KNOW AND REFUSED)	17

	Excellent															
	Very Good				4	 120			i					T)		2
	Good						,		ė	*		+		٠		3
	Fair, or		n e	6	500	970		979	ž.	7					ĝ	4
	Poor	7		į.			,			Œ.						5
SKIP TO Q.16 <	DON'T KNOW				٠	(4)		et.			,		÷			9
SKIP TO Q.16 <	REFUSED	7	٠				į.	4	,	+	ø				(4)	8

Would you SCALL AS NEEDED.)

# (ROTATE)

	ATTRIBUTES	E	VG	G	E	P	DK	REF
C	() a. P	1	2	3	4	5	9	8
D	() b. 1	1	2	3	4	5	9	8
E	() c. oranps	1	2	3	4	5	9	8
P	() d. P	1	2	3	4	5	9	8



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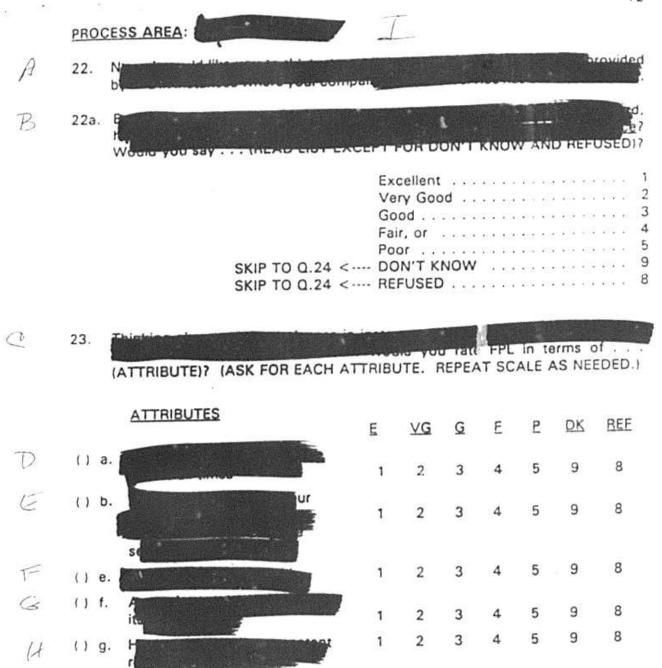
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100	PROCESS AREA: S	1						
A	20. th		٠		PIGOL	ems n	om oc	eurring
B	20a. Ba	ופוז ע	EXCE	PIF	OR D	דימט	CONTRACTOR OF THE PERSON OF TH	neard, med by W AND
	SKIP TO Q.22 < SKIP TO Q.22 <	Ve Go Fa Po DO		od				2 3 4 5
C	21. Tr		7.	vould	you	rate	FPL o	n
	ATTRIBUTES :	_E	VG	G	E	P	DK	REF
D	() c.	1	2	3	4	5	9	8
E	() d.	1	2	3	4	5	9	8
5	() e. 800	1	2	3	4	5	9	8
6	() f. \$ ya	1	2	3	4	5	9	8
H	() f. yd. () g. P	1	2	3	4	5	9	8
I	() h. mc. mor	1	2	3	4	5	9	8

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# MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excelleht," "Very Good," "Good," "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

# MAJOR PROCESS AREA: Electric Power

14. Based on your company's experiences or what you may have read or heard, how would you rate the down to know and REFUSED)?

		Excellent	+		30	7			.00			114	+	+	Ġ.		1
		Very Good	1		+	è	į))			,			0		1	10	4
		Good		+			70	-3				14		+	4		J
		Fair	į.		÷									٠	ē	2	*
	or	Poor				7						-		-		(4)	Ç
SKIP TO Q.16	<	DON'T KNOW		6							÷	ili†	*3	*		di.	13
SKIP TO Q.16	<	REFUSED		(1)	1125							1	Ÿ			(45	t

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Now, thinking a SCALE AS NEEDED.) (ROTATE) **ATTRIBUTES** F P DK REF G E VG 13 () a. 2 3 8 () b. 2 8 3

() C.

() d.

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A	22.								www.		
B	22a.	say . 1. (READ LIS	ST EXCEPT FO	R DON'T	KNOV	/ AND	REF	SEIVIO	287 W(	ow ould you	
			SKIP TO Q.24 SKIP TO Q.24	Ve Go Fa or, Po < DC	ry God od ir or ON'T K	od					2 3 4 5 9
C	23.	Th (ATTRIBUTE)? (A	SK FOR EACH	ATTRIBU	TE. R	EPEĀ	T SCA	ALE A	S NEE	DED.)	
Ĵ.		ATTRIBUTES		_E	<u>VG</u>	G	E	모	DK	REE	
!)	() a	. [		1	2	3	4	5	9	8	
E	() b	· [7]		1	2	3	4	5	9	8	
F	() e.	<b>S</b>		1	2	3	4	5	9	8	
05	() f.	c'all and a second		1	2	3	4	5	9	8	
11	11 -	11	Mary Control of the C	4	2	2	4	5	Q	8	



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#### MAJOR PROCESS AREAS

Now I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

# MAJOR PROCESS AREA: Electric Power

Based on your company's experiences or what you may have read or heard, how d by FPL? Would you would you rate the say . . . (READ LIST-EXCEPT FOR DON'T KNOW AND REFUSED)?

	Excellent
	Very good
	Good
	Fair
(	Poor
SKIP TO Q.16 <	DON'T KNOW
SKIP TO O 16 <	- BEELISED

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A Now, thinking about specific areas re-FPL in terms of . . . (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.) (ROTATE) **ATTRIBUTES** E VG G F DK REF 13 () a. 5 3 X 0 () b. 5 2 X 3 () c. 5 () d. 5 2 3 X

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	MAJ	OR PROCESS ARE	A- 3	No.		7				
A	20.	My part				# # # # # # # # # # # # # # # # # # #				y FPL in ring.
B	20a.	Based on your conv Would you say								
58E				Ex Ve Go Fai or, Po	cellen ry god ood . ir or	t od		#300 (530) #300 (430) #300 (430) #300 (430) #400 (430)		5 4
C	21.	(ATTITUDOTE): (AC	OR FOR EACH AT	TRIBU					PL or	
		ATTRIBUTES		Ē	<u>VG</u>	G	E	P	DK	REE
D	() c		thunger of	5	4	3	2	1	Y	Х
E	() d		3	5	4	3	2	1	Y	х
F	() e.		7	5	4	3	2	1	Υ	X
6	( ) f.	yo		5	4	3	2	1	Y	×
1+	() g.		7	5	4	3	2	1	Υ	x

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# MAJOR PROCESS AREA:

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A 22. Now I would like you to think
FPL in instances where your company's electric service has been interrupted.

22a. Based on work was a say . . . (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)?

		Excellent	5
		Very good	4
		Good	3
		Fair	2
	or,	Poor	1
	<	DON'T KNOW	Y
SKIP TO Q.24	<	REFUSED	X

23. Thinking about your experiences in instances who can be a second of the control of the contr

# ATTRIBUTES E VG G F P DK REF () a. 5 4 3 2 1 Y X F () e. 5 4 3 2 1 Y X 5 4 3 2 1 Y X

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### ROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your organization by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." Areas we will briefly cover are: electric power, service restoration billing, customer service, preventative maintenance, design/construction, energy conservation and communications.

## PROCESS AREA: ELECTRIC POWER

15. The first area is electric power. How would you rate the Would you say ... (READ LIST EXCEPT FOR DON'T KNOW AND ROLL SED)?

Excellent		027	113		177		N.	V.	72	77		7	n.		172	ı	'n,	1
Very Good	-					- 4												2
Good																		
Fair, or	2019	10.			e p	000		5.F		.04		000		- 4		,		4
Poor																		
DON'T KN	0	W	Ö,				-									i i		8
REFUSED																		

5a-1 To what extent do you agree that the relia buld you say... (READ LIST EXCEPT FOR FON'T KNOW AND REPUSED)?

Strongly Agree	1
Agree	2
Neither Agree nor Disagree	3
Disagree	
Strongly Disagree	5
DON'T KNOW	
REFUSED	9

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Still thinking about electric power, how would you rate FPL in terms of ... (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED) DON'T (ROTATE) VG G F P KNOW REFUSED 3 4 5 ( )a., 16a-1 IF FIRST TIME TOLERANCE APPEARS, READ FULL LEAD IN IF SECOND TIME, CAN READ ONLY IF NECESSARY OR AS CLARIFIER. Regardless of whether or not the DON'T KNOW REFUSED 16a-2 DON'T KNOW ..... 8 REFUSED..... 2 3 4 5 ( )b.

47.

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TIM Reg loca	E, CAN REA ardless of wh tion, and taki	TOLERANCE AD ONLY IF I nether or r ing into account ss flow, etc	NECESSA	RYC	OR A	S CI	ARIF	ER. experie r organiza	nced at 1
	man ider to					e ye	аг реп	o <b>3</b> ?	
16b-2 Over be		mind how me							
		mind how me	DON"					XARINE XX CALIMIT	
		ried how me						8	9

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# PROCESS AREA: SERVICE RESTORATION

23. Now, I would like you to think about the repair or restoration service provided by FPL in instances where your organization's electric service has been interrupted. How would you rate the ould you say ... (READ LIST EXELT FOR DON'T KNOW AND REFUSED)?

Excellent	
Very Good	
Good	
Fair, or	
Poor	5
DON'T KNOW	
REFUSED	9

24. Thinking about instances when your organization's electric service has been interrupted, how would you rate FPL in terms of ... (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE REPEAT SCALE AS NEEDED.)

(ROTATE)	E	<u>VG</u>	G	<u>F</u>	<u>P</u>	DK	REFUSED
( )a.	1	2	3	4	5	8	9
( )b	1	2	3	4	5	8	9
( )d	1	2	3	4	5	8	9

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	SECONDS
,	MINUTES
	HOURS
	DAYS
	DON'T KNOW
	REFUSED
24d-2 Andio	
24d-2 A	SECONDS
24d-2 A	SECONDSMINUTES
24d-2 A	MINUTES
24d-2 A	MINUTES HOURS DAYS
24d-2 A	MINUTES

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ROCESS AREA:	S	

Next I'd like to as you to think about w

affect your organization.

uld

you say ... (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)?

 Excellent
 1

 Very Good
 2

 Good
 3

 Fair, or
 4

 Poor
 5

 DON'T KNOW
 8

 REFUSED
 9

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# PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," Good," "Fair," or "Poor." Acces we will be seen

PROCESS AREA: ELECTRIC POWER

15.	The first area is electric power. If Republic	READ LIST EXCEPT FOR DON"	T KNOW AN
	SKIP TO Q. 16<	- Excellent - Very Good Good Fair, or Poor - DON'T KNOW	1 2 3 4 5
	SKIP TO Q.17<	- REFUSED	9
15a	Charp Conner 17		

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16	16	More specifically, how would you rate FPL in terms of (ATTRIBUTE)? (ASK	FOR
A		EACH ATTRIBUTE REPEAT SCALE AS NEEDED)	

,		(ROTATE)	<u>E</u>	VG	<u>G</u>			DON'T KNOW	REFUSED
13	`( )a.	of P	1	2	3	4	5	8	9
C	( )b.	t te	1	2	3	4	5	8	9
D	( )c.		1	2	3	4	5	8	9
6	( )d.	P	1	2	3	4	5	8	9

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# PROCESS AREA: S

B

My next set of questions concern the

rowerns from occurring that would affect your company

How would you rate the overall quality of maintenance services performed by FPL? Would you say (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)?

Excellent	1
Very Good	2
Good	3
Fair, or	4
Poor	5
DON'T KNOW	8
REFUSED	Q

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# PROCESS AREA: SERVICE RESTORATION

Thinking about instances when your convoid you rate FPL in terms of ... (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE REPEAT SCALE AS NEEDED.)

(ROTATE)	E.	VG	G	E.	P_	DO T	REFUSED
C ()a 4	7	2	3	4	5	8	9
D ()b		2	3	4	5	8	9
E ()d.	1	2	3	4	5	8	9
()e	1	2	3	4	5	8	9

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## PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good, "Good," "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

# PROCESS AREA: ELECTRIC POWER

15.	Based on your company's experiences or what you may I	have read or heard, h	low would you
	rate the	buld you :	say (READ
	LIST EXCEPT FOR DON'T KNOW AND REFUSED)	?	

		Excellent	1
		Very Good	2
		Good	. 3
		Fair, or	4
		Poor	
	-	DON'T KNOW	8
SKIP TO Q.17 <		REFUSED	

 More specifically, how would you rate FPL in terms of ... (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.)

	(ROTATE)	E	<u>VG</u>	G	E	P	KNOW DON'T	REFUSED
C	( )a.	1	2	3	4	5	8	9
D	( )b.	1	2	3	4	5	8	9
E	( )c. pi	1	2	3	4	5	8	9
F	( )d	1	2	3	4	5	8	9

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## PROCESS AREA: \$

-1y	next	set	of	questions	concern	thd	A CONTRACTOR
-		ALC: UNKNOWN	DESCRIPTION		STATE OF THE PARTY	and the last	

direits their Woods anter your company

Based on your company's experiences or what you may have read or heard, how would you 21. Would you say (READ EST EXCEPT FOR DON'T KNOW AND REFUSED)?

	Excellent
	Very Good
ą.	Good
5	Fair, or
	Poor
	P DON'T KNOW 8
SKIP TO Q.23 <	L REFUSED

Thinking about maintenance services, how would you rate FPL in terms of ... 22. (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.)

	(ROTATE)	E	<u>VG</u>	G	E	P	KNOW DON'T	REF
C	( )a. {	1	2	3	4	5	8	9
D	( )b.	l e	2	3	4	5	8	9
E	( )d.	1	2	3	4	5	8	9
F	( )c.	1	2	3	4	5	8	9
6		1	2	3	4	5	8	9

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# PROCESS AREA: SERVICE RESTORATION

13.	Now, I would like you to thin	k about PL in
t	741-10-11-1	sea on your
1	OV EXCEPT FOR DON'T KNOW	W AND REFUSED)?
	1	Excellent
		Very Good
		Good
		Fair, or
		Poor
	CVID TO O 24 1	DECLICED

24. Thinking about instances when your would you rate FPL in terms of ... (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE REPEAT SCALE AS NEEDED.)

		(ROTATE)	E	<u>VG</u>	g	E	P	DON'I	REFUSED
-	、)a.		1	2	3	4	5	8	9
D	( )b.		1	2	3	4	5	8	o
E	( )c.		1	2	3	4	5	8	9
F	( )d.		1	2	3	4	5	8	9
3	( )e.	a	1	2	3	4	5	8	9

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## PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

# PROCESS AREA: ELECTRIC POWER

A 15.	LIST EXCEPT FOR DON'T KNOW	AND	REFU	SED	)?			
	SKIP TO Q.17<	Ver God Fai Poo	ry Goo od r, or . or N'T K	d	· · · · · · · · · · · · · · · · · · ·			
B 16.	LACH ATTRIBUTE. REPEAT SCA	LE AS	NEEL	DED	.)	ZAT	TRIBUTI	E)? (ASK FOR
	(ROTATE)	E	VG	Q	E	P	DON'T	REFUSED
B ()a.		1	2	3	4	5	9	8
( )b.	<b></b>	1	2	3	4	5	9	8
()c.	3	1	2	3	4	5	9	8
( )d.	<b>y</b>	I	2	3	4	5	9	8



### PROCESS AREA: Based on your company's experiences or what wo bw would you 21. mld you say .... rate the (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)? DON'T KNOW ......9 SKIP TO Q.23 <-----22. Thinking about (ATTRIBUTE)? (ASK FOR EACH ATTRIBUTE: REPEAT SCALE AS NEEDED.) DON'T KNOW E VG E REF G P (ROTATE) 2 1 3 4 8 ( )a. 2 3 5 1 4 ( )b. 1 2 5 8 ()f. 2 3

PRO	OCESS AREA:			y	PY	<		
23.	Now, I would like you to think	about	the r	Service of the servic		nin) ±		by FPL in
B	EXCEPT FOR DON'T KNOW		REFU				outu-you s	y (NEAD LIST
	SKIP TO Q.24-1 <	Go Fa Po	ery Go ood . ir, or or ON'T	od .   KNO	w .			
24. C_	Thinking about instances when we germs of REPEAT DEALE AS INCEDED.		ATTR	IBO	re)?	(AS		CH ATTRIBUTE
	(ROTATE)	E	VG	G	E	P	DON'T KNOW	REFUSED
( )a.	(b) 1	1	2	3	4	5	9	8
£ ()b.		1	2	3	4	5	9	8
厂 ()c.	)-"·	1	2	3	4	5	9	8
€ ()d.	gridain and a second	1	2	3	4	5	9	8
<i>←</i> ( )e.	its	1	2	3	4	5	9	8

# MAJOR PROCESS AREAS

Now, I would like to ask you about some specific aspects of the services provided by FPL. For many of the questions, we will be using a rating scale of "Excellent", "Very Good", "Good", "Fair", or "Poor". Please base your answers on your own experiences as well as what you may have read or heard. If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

# MAJOR PROCESS AREA: ELECTRIC POWER

/+	14.	(READ LIST BACKET	OR DON T KN	OW A	ND	KER	USI	315 y / C	ouid you :	vould say
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B	15.	EACH ATTRIBUTE. RE	EPEAT SCALE	AS NE	EDI	ED.			E)? ASK	FOR
		(ROTATE)	E	VG	G	E	Р	DON'T KNOW	REFUSE	D
C	( )	)a. (	5	4	3	2	1	Y	X	
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É	( )	c. pre-idi	5	4	3	2	1	Y	х	

Florida Power & Light Company FPSC Review of Distribution System

Staff Ist Request AHAchment P. S

Pages 1 of 3

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Next, I'd like to ask you some questions about ... (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED)? - DON'T KNOW ..... Y ⊢REFUSED . . . . . X More specifically, how would you rat TRIBUTE)? ASK FOR EACH ATTRIBUTE. REPLAT SCALE AS NE DONT REF KNOW VG G E P E (ROTATE) Y X 3 2 4 ( )a. Y X 3 5 ( )b. X 2 1 Y 3 ( )c. X Y 2 5 4 3 ( )d. € ()e. Х Y 2 1 5 3

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MEDIUM CUSTOMERS ONLY

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	Excellent
	Very good4
	Good
	Fair, or
	Poor
	- DON'T KNOW
SKIP TO Q.27<	REFUSED

Thinking about instances when would you rate FPL in terms of ... (ATTRIBUTE)? ASK ! OR EACH ATTRIBUTE. EPEAT SCALE AS NEEDED.

~	(ROTATE)	E	<u>VG</u>	G	E	P	DON'T KNOW	REFUSED
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D		5	4	3	2	1	Y	X
E	( )c. ( )d.	5	4	3	2	1	Y	X
1-	( )d.	5	4	3	2	1	Y	X

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Nº 75 -

## PROCESS AREAS

A

Now, I would like to ask you about some specific aspects of the services provided to your company by FPL. For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor." If you feel you can't judge FPL on a particular item, please say "I can't judge" or "I don't know."

## PROCESS AREA: ELECTRIC POWER

14.	Based on your company's experiences or what you may have read or heard.	how would you rate
	the Would you s	say (READ LIST
	EXNEWNOWANDEREUNEDW	

	Excellent
	Very Good
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	Fair, or
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	P DON'T KNOW
SKIP TO Q.16 <	L REFUSED

15. Mo
ATTEMPTE: REPEAT SCALE AS NEEDED.

	(ROTATE)	E	<u>VG</u>	$\underline{G}$	E	P	DK	REF
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D	()1	1	2	3	4	5	9	8
E	()0	1	2	3	4	5	9	8

Florida Power & Light Company
FPSC Review of Distribution System
Staff Ist Request
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Pages L of H

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(	PR	OCESS AREA:	
		(GENERAL SERVICE ONLY)	
A	23.	Next, I'd like to ask you some que be the FOR DON'T KNOW AND REF	
		1.	Excellent 1 Very good 2 Good 3 Fair, or 4 Poor. 5
		SKIP TO Q.25 <	_ C DON'T KNOW
		(SMALL ONLY)	
D		My next set of questions c	Aurring that would affect your company.
B	23.		ces or what you may have read or heard, how would you rate ervices performed by FPL? Would you say (READ LIST ND REFUSED)?
		SKIP TO Q.25<	Excellent 1 Very good 2 Good 3 Fair, or 4 Poor 5 DON'T KNOW 9 REFUSED 8

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2.24

BUSRELQ#Q###

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## (GENERAL SERVICE ONLY)

24.

A

M FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED. TRIBUTE)? ASK

		(ROTATE)
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0	( )b.	
D	( )c.	
É	( )d.	h and a second

E	$\underline{VG}$	$\underline{G}$	E	P	DK	REF
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1	2	3	4	5	9	8
1	2	3	4	5	9	8
1	2	3	4	5	9	8

## (SMALL ONLY)

24. Thinking about maintenance services, how would you rate FPL's field service in terms of (ATTRIBUTE)? ASK FOR EACH ATTRIBUTE. REPEAT SCALE AS NEEDED.

. 45

	ROTATE	3)
G	( )a. 1	
H	( )b. r	
I	()c. p	
5	( )d.	

E	$\underline{VG}$	G	E	P	DK	REF
1	2	3	4	5	9	8
1	2	3	4	5	9	8
1	2	3	4	5	9	8
1	2	3	4	5	9	8

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# PROCESS AREA:

A	25.	Now, I would like you							FPL ir
		OFF.	Vould you	say (	REAL	) LIS			FOR DON'T
			Very g Good Fair, o	nt ood	- II-	20 20		9 655 110 100 60 636	2 3 4
		SKIP TO Q.26-1 (SMALL) SKIP TO Q.27 (GENERAL)	C REFUS	KNOV	٧		- (4.04)	en en	9
B	26.	Thinking about instances when you you rate FPL in terms of (ATTRIBUTED SCALE AS NEEDED.	ο <b>1</b> 12β)};	5K 1 01	, <del>L</del>	ch /	ATTE	ST OFF	I, how would E. REPEAT
		(ROTATE)	E	VG	Ģ	E	P	DK	REF
	C	( )a.	1	2	3	4	5	9	8
	D	( )b.	1	2	3	4	5	9	8
	E	()c.	1	2	3	4	5	9	8
	T=	()d. #	1	2	3	4	5	9	8

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Again, assuming your company has alternatives would rely of . . (READ LIST EXCEPT FOR DON'T KNOW AND NEFUSED)?

## MAJOR PROCESS AREAS:

Now I would like to ask you about some specific aspects of the services provided to your company by (INSERT COMPANY NAME). For many of the questions, we will be using a rating scale of "Excellent," "Very Good," "Good," "Fair," or "Poor". If you feel you can't judge them on a particular item, please say "I can't judge" or "I don't know."

## MAJOR PROCESS AREA: Electric Power

10. Based on your company's experience or what you may have read or heard, how would you rate to pvided by IINSERT COMPANY NAME!? Would you say . (READ LIST EXCEPT FOR DON'T KNOW AND REFUSED!?

			Excellent		
			Very Good	78	- 3
			Good		3
			Fair		4
		or.	Poor		5
SKIP	TO	0.12	< DON'T KNOW		9
SKIP	TO	0.12	< REFUSED	1 2 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	8

Florida Power & Light Company
FPSC Review of Distribution System
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		( ) ROTATE ATTRIBUTES	E	<u>vg</u>	G	E	<u>P</u>	DK	REF
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D	() C	there.	1	2	3	4	5	9	8
E	( ) d	P	7	2	3		5	9	8

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	MAJOR PROCESS AREA:	(m. 1)		-					
	My next set of questions concern the					,otwi	ed by	UNSERT	
A	16. Based on your company's experience how would you sate the DON'T KNOW AND REFUSED!?		say	1		uldy.		r heard by OF	<b>/</b>
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	SKIP TO Q.1								8
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	() ROTATE ATTRIBUTES	E	<u>∨G</u>	G	Ē	<u>P</u>	DK	REF	
C	() a.	1	2	3	4	5	9	8	
D	( ) b. C	1	2	3	4	5	9	8	*?
É	() c. F	1	2	3	4	5	9	8	
F	() d.	1	2	3	4	5	9	8	

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18. Now I would like you to where your company's

	Excellent	- 1
	Very Good	. 2
	Good	
	Fair	- 4
or,	Poor	
SKIP TO Q.20	<don't know<="" td=""><td>9</td></don't>	9
SKIP TO Q.20	<refused< td=""><td>8</td></refused<>	8

19. Thinking about your

AS NEEDED.)

### () ROTATE ATTRIBUTES E REF VG G E P DK. () a. 1 2 3 5 9 8 ( ) b. 8 2 3 () c. 5 9 8 1 2 3 () d. 5 8 2 3 4 9 G 11 e. 9 8 2 3 5

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# Environmental Assessment Distribution

March 1997





# **Table of Contents**

- Executive Summary
  - Summary of Findings
  - Recommendations
- Environmental Assessment
  - Benchmarking
    - Cost
    - Reliability
    - Employee Staffing
    - Safety
  - Customer Expectations
  - Future Regulatory Structure
- Appendix

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# **Executive Summary - Summary of Findings**

- Benchmarking
  - Distribution O&M cost is among the top quartile of low cost utilities in the nation for both KWH and Customer. In Florida, Distribution ranks behind both TECO and FPC.
  - Service Unavailability has risen steadily since '92 with a leveling off in '96 and remains in the second quartile of comparable utilities. Distribution focused on the restoration component to achieve indicator target, while customers rank priority of reliability component as: 1) Momentaries, 2) Major Interruptions, 3) Restoration and 4) Power Quality
  - Distribution safety and employee staffing appear to be at or above average

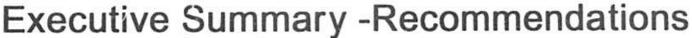
# Customer Expectations

- The majority of service quality survey results continue a downward satisfaction trend since 1994. Walker Surveys states that while FPL's reliability may not have deteriorated in the past year, the significant changes in customers' accepted tolerance ranges indicates customers have raised their expectations.
- Per the national benchmark for large CI customers, FPL is in a poor comparative position on reliability to other regional utilities
- M1 customers have higher satisfaction levels, reflecting RPI improvement efforts

# Regulatory Structure

- Distribution is expected to maintain responsibility for asset planning and operation of the network
- Competitively bid construction, maintenance and other service work activities
- Traditional cost-of-service regulation is expected to be replaced with performance based ratemaking

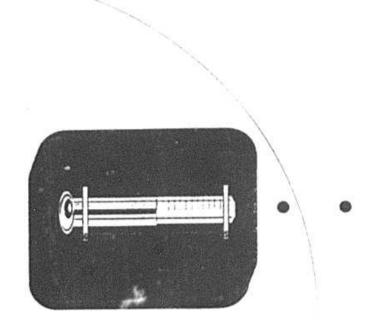




- Strong Customer Orientation
  - Renew emphasis on customer satisfaction, establishing customer service expectations for the work force. Initiate strategy, utilizing surveys, to reverse customer perceptions.
- Cost Effective Operations
  - Evaluate current reliability strategies affecting customer satisfaction while maintaining competitive cost position
  - Evaluate work processes to improve productivity/efficiency
- Speed, Simplicity and Flexibility
  - Position organization for future re-regulation, preparing for performance based ratemaking and markets with new products and services
  - Utilize diverse group of departments/individuals to develop future strategies
- Commitment to Quality
  - Develop Environmental Assessment Action Plan
    - Identify department/individual responsible for conducting environmental assessments; recommending strategic direction and measuring improvements
    - Participate in benchmark committees, rank competitive position in the industry
    - Conduct market screening and identify target benchmark companies for analysis, improvement opportunities and visitations
    - Acquire competitive intelligence (ie..customer satisfaction, customer demographics, etc.)
  - Develop plan to build employee skill base for future environmental assessments
  - Refocus on quality improvement tools and techniques

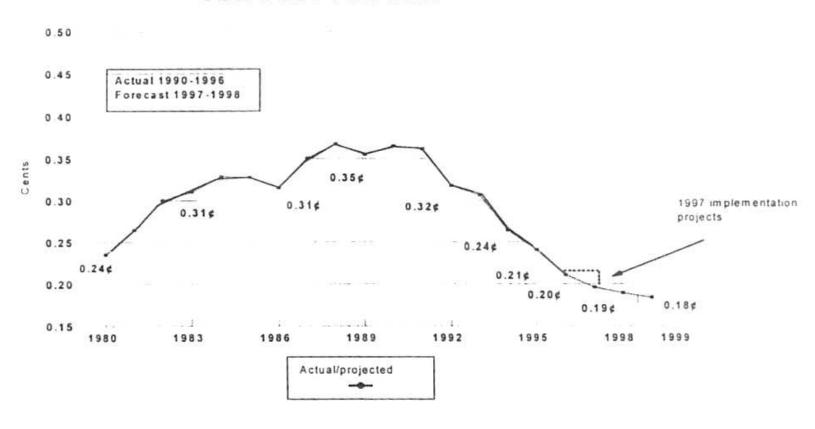


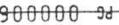
# Benchmarking

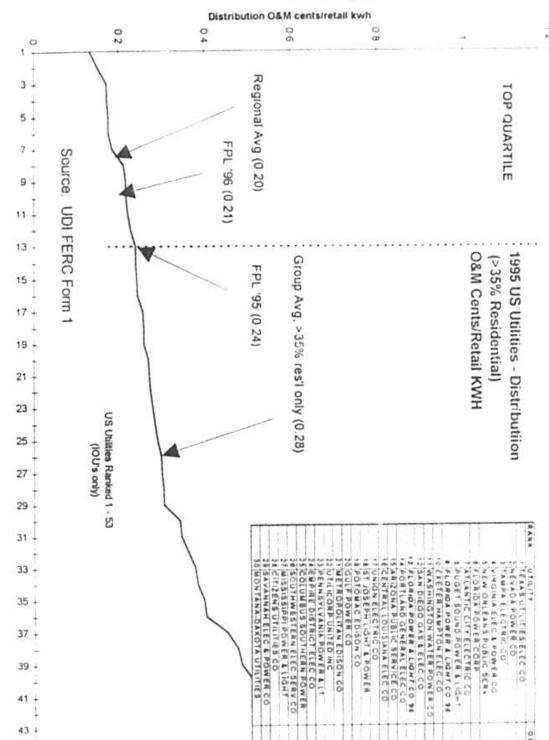


# Cost - O&M/KWH

# DISTRIBUTION FERC O&M COST PER KWH





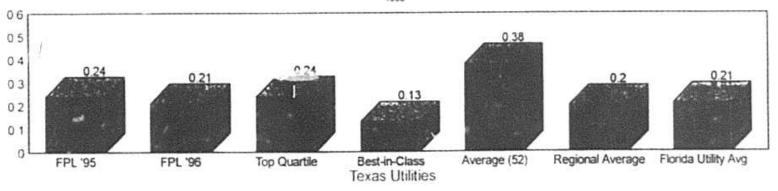




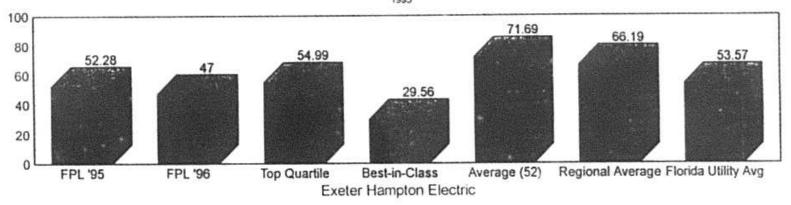


# Cost - O&M/KWH (IOU's)





### O&M \$/Customer >35% Residential 1995

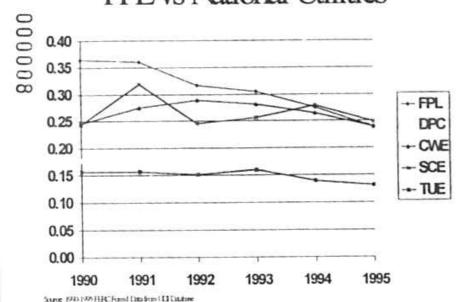


Source. UDI, FERC, (Average, Top Decile and Quartile based on 52 utililities with residential sales of at least 35% of their total sales)
Regional Average is for Alabama Power, Carolina Power & Light, Duke, FPC, Georgia Power, Gulf Power, S. Carolina Electric & Gas. TECO.
Miississippi Power, Louisiana Power

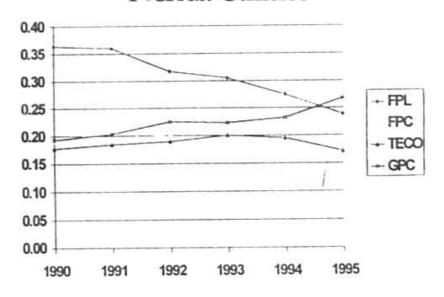


# Cost - O&M/KWH

Distribution O&M Cost/kwh (cents/kwh) FPL vs National Utilities



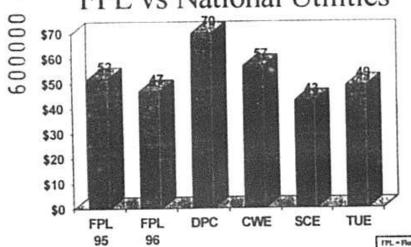
Distribution O&M Cost/kwh (cents/kwh) Florida Utilities



Source 1970 1975 FERC Furni Day front DI Daubine

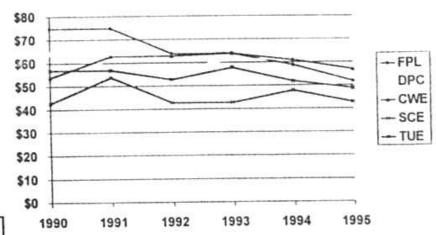
# Cost - O&M/Customer

Distribution O&M Cost/Customer, 1995 FPL vs National Utilities



FPL - Florids Power & Light Co DPC - Duke Power Co wesith Edwon Co SCE - Southern California Edison ILE . Texas Utilines Electric Co

Distribution O&M Cost/Customer FPL vs National Utilities



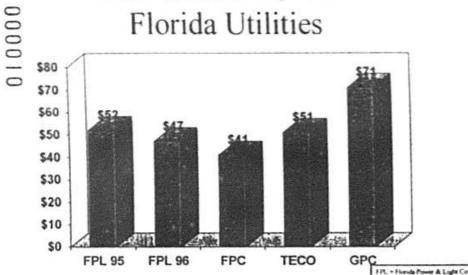
Source: 1995-1995 FERC Formi Data from UEA Database

Source: 1995 FERC Form! Data from UDI Database

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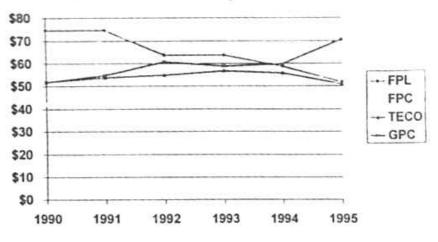
# Cost - O&M/Customer

Distribution O&M Cost/Customer, 1995 Florida Utilities



FPC = Birda Power Cop
TECO = Tanga Electric Co
GPC = Gelf Power Co
GPC = Gelf Power Co

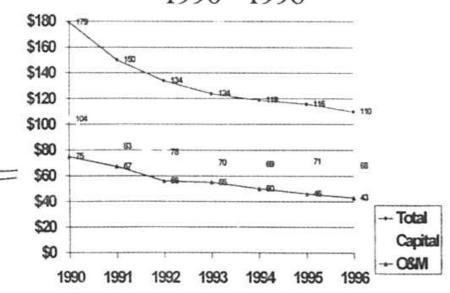
Distribution O&M Cost/Customer Florida Utilities, 1990 - 1995



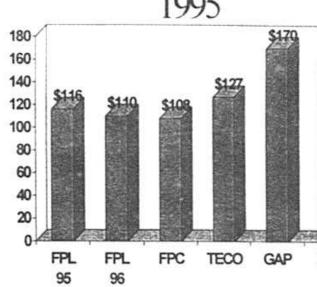
Source 1990 1995 PERC Formi Data from UEX Directme

#### Cost - Total/Customer

Distribution Cost/Customer O&M and Capital 1990 - 1996



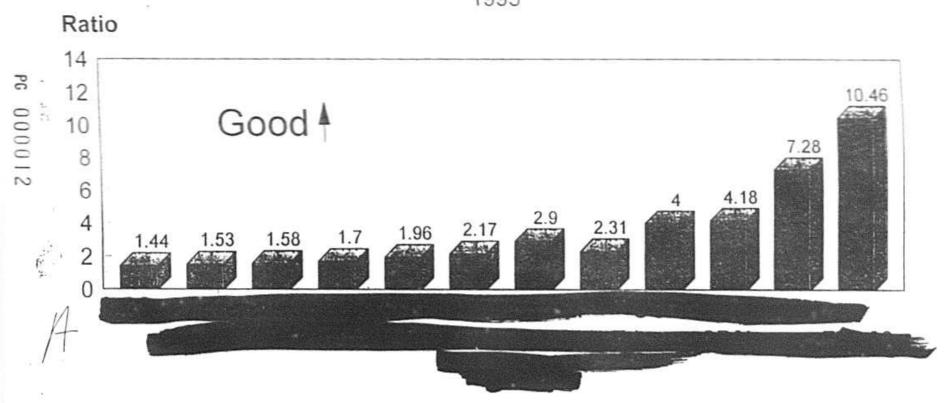
# Distribution Total Cost/Customer 1995



# Cost - Inventory

#### Distribution

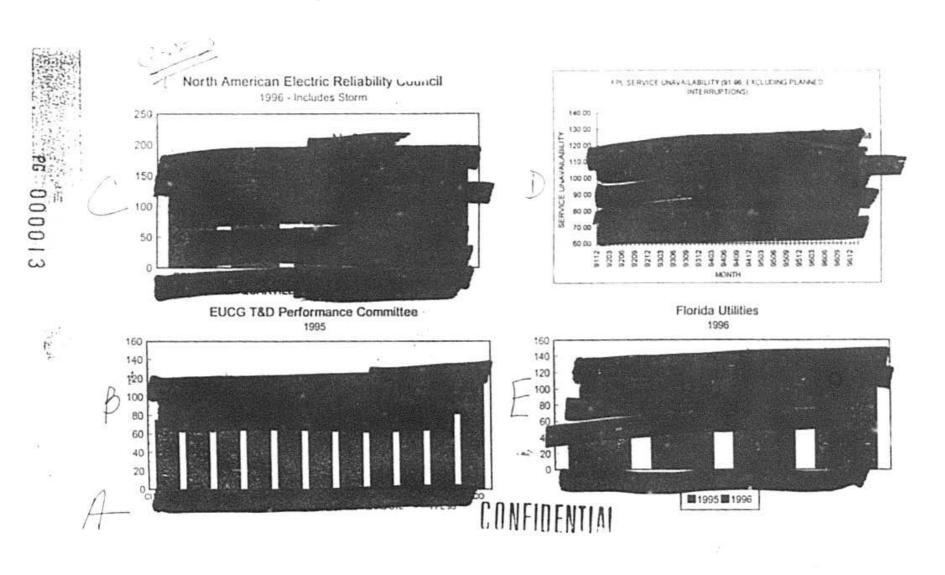
Inventory Turn-Over 1995



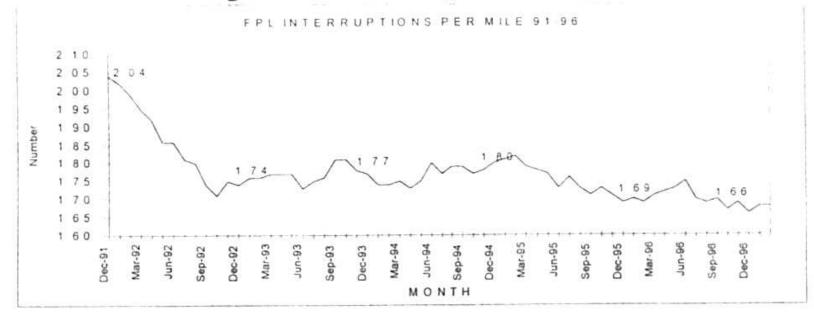
Source: EUCG T&D Performance Committee Database - 1995



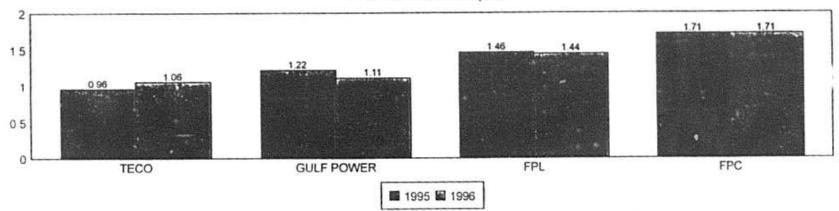
# Reliability - Service Unavailability



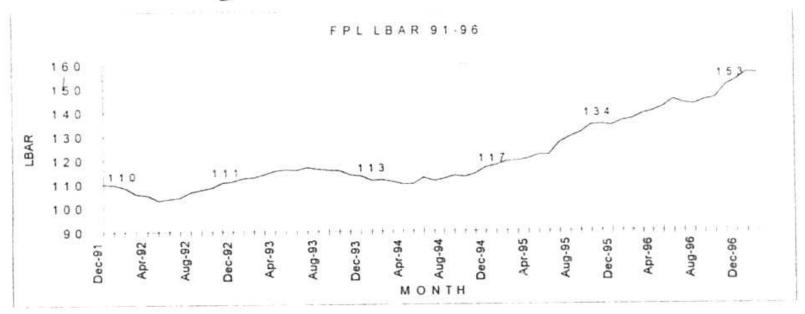
# Reliability - Interruption/Mile



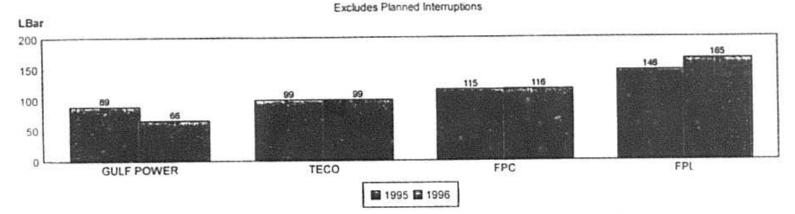
Florida Utilities
Excludes Planned Interruptions



# Reliability - Restoration Time



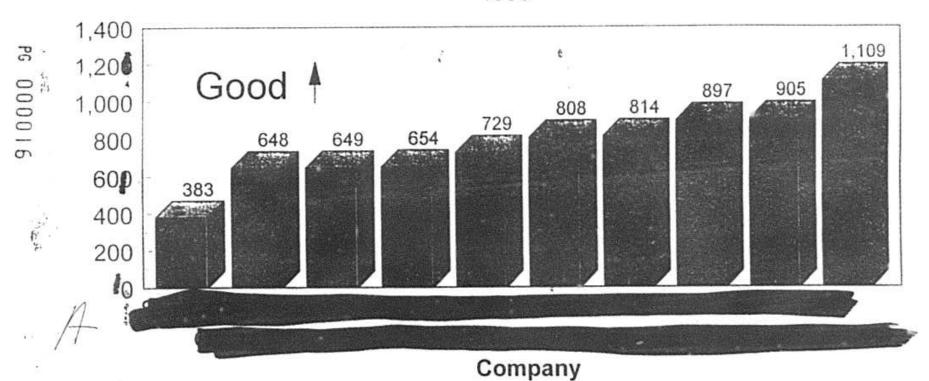
#### Florida Utilities



# **Employee Staffing**

#### Distribution

Customers per FTE Employees 1995



Source: EUCG T&D Performance Committee Database - 1995



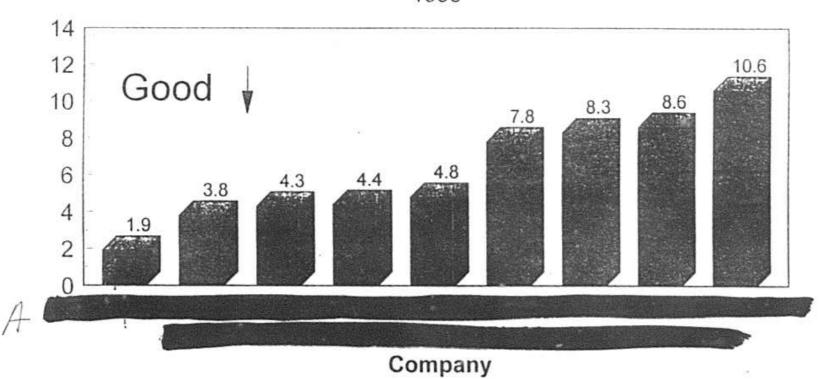
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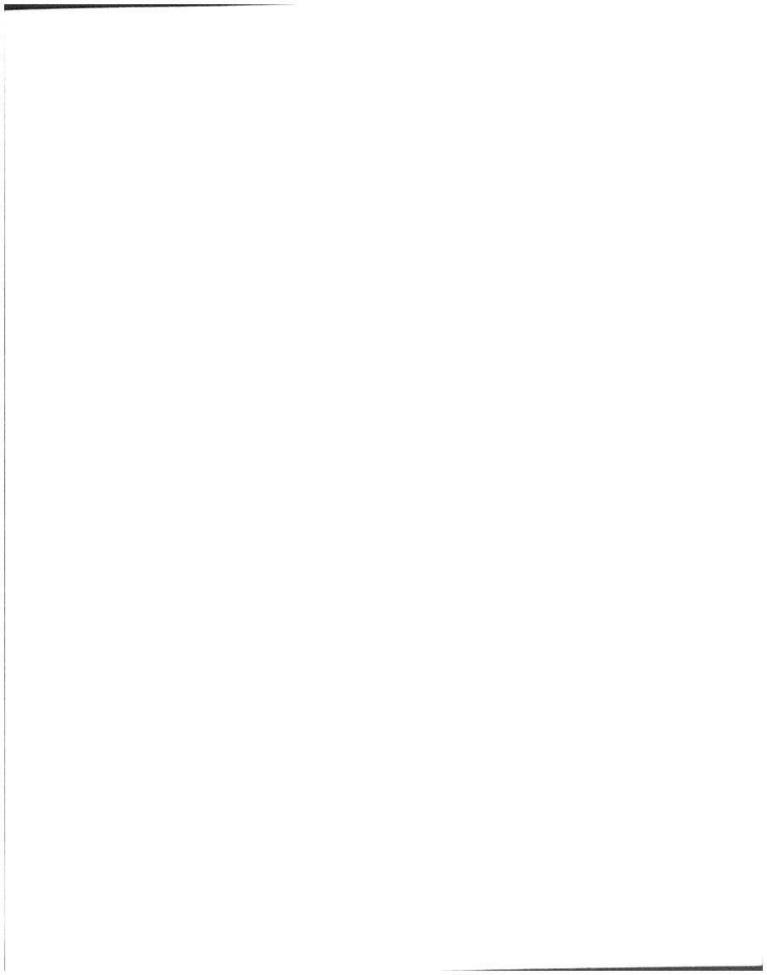
# Safety

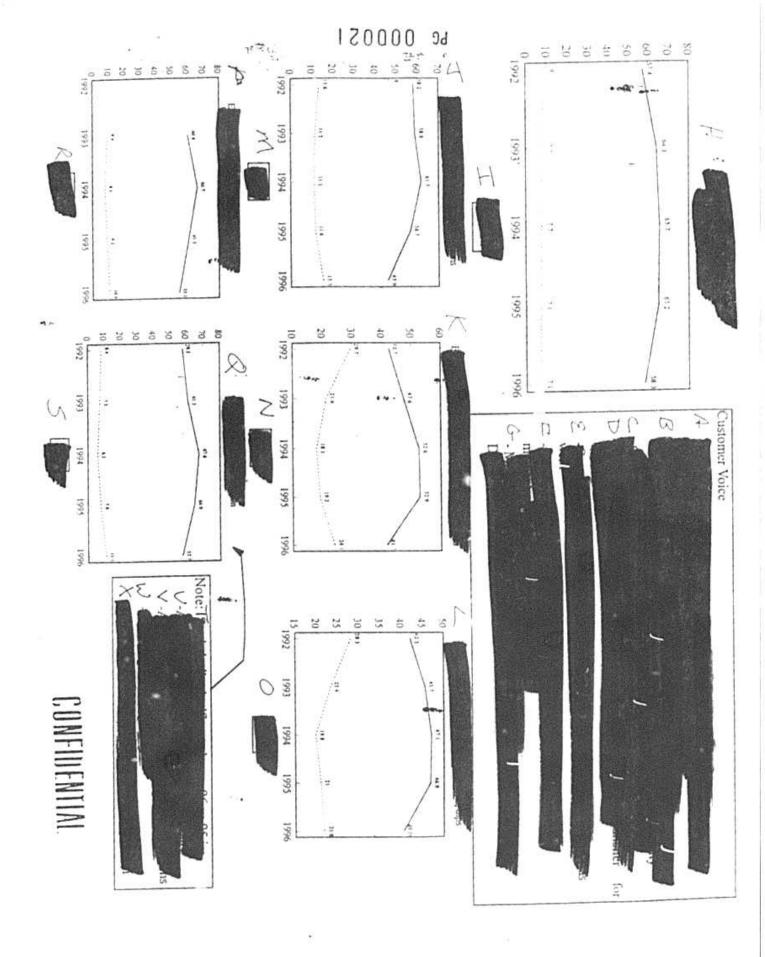
#### Distribution

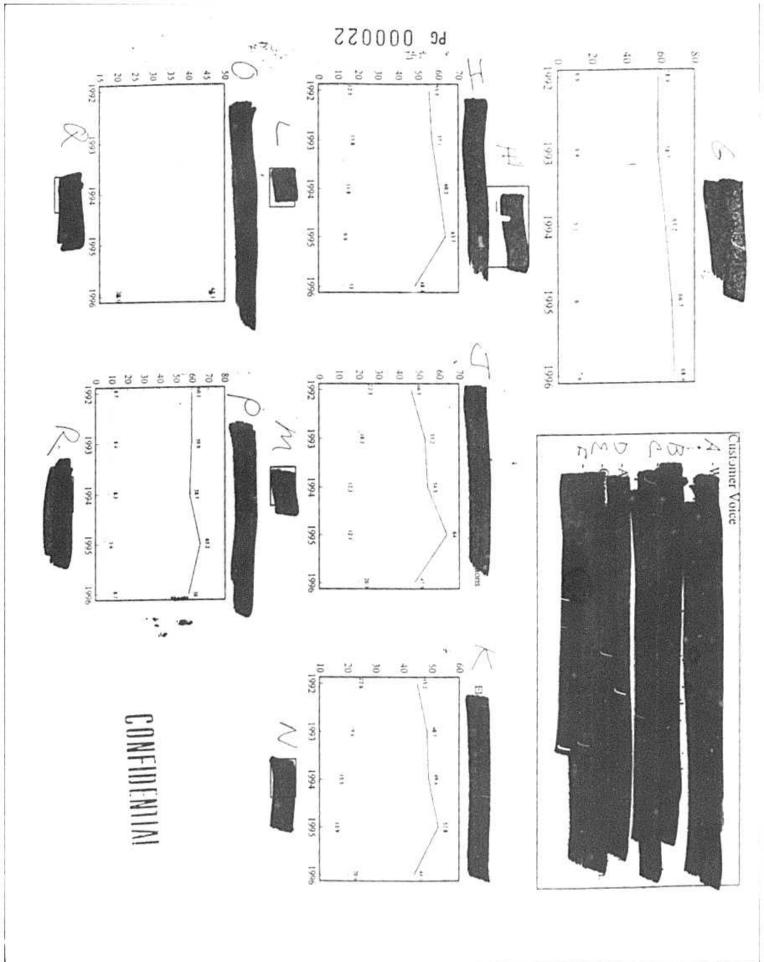
OSHA Safety Rate 1995

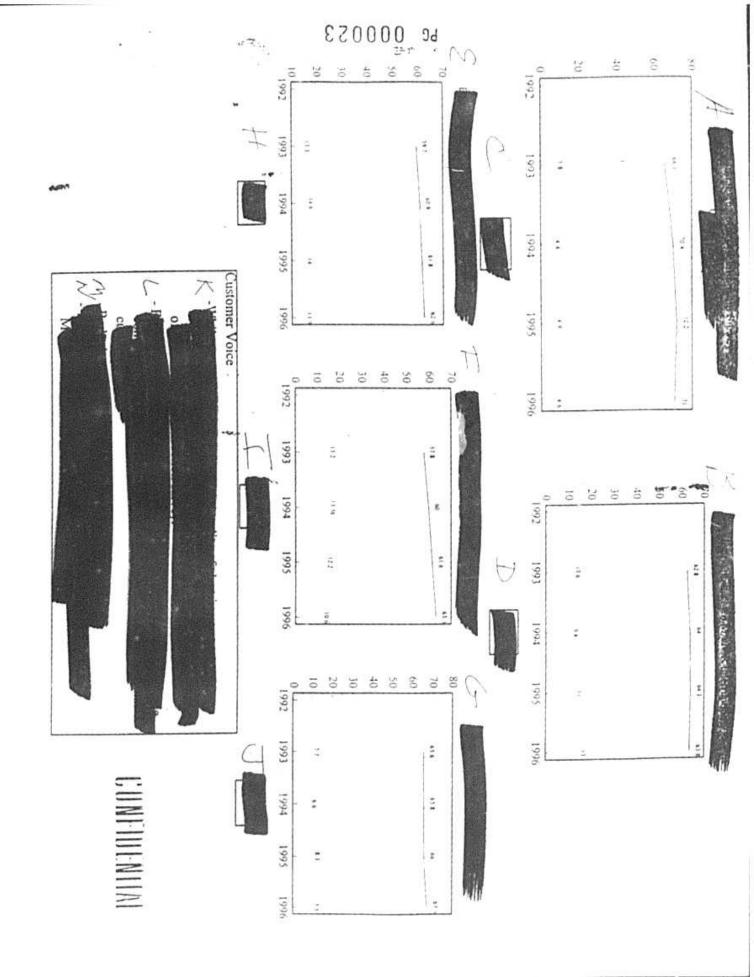


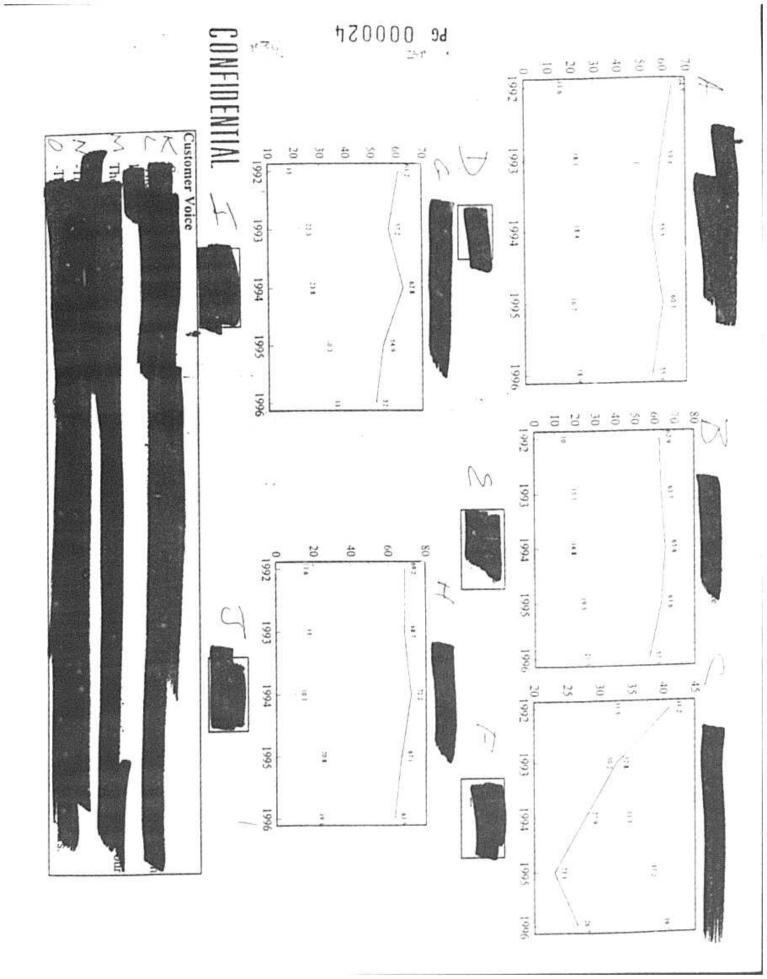
Source: EUCG T&D Performance Committee Database - 1995

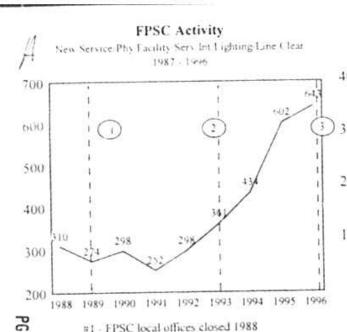






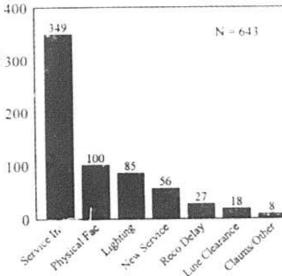






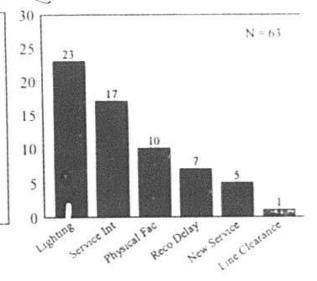
- #1 FPSC local offices closed 1988
- #2 Tracking change Group nomenclature
- #3 Tracking change Violations

#### 1996 FPSC Inquiries



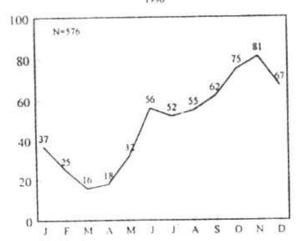
#### 1996 FPSC Inquiries - Violations

of FAC, Tariff and/or Company Policy



	FPL.	Flonda Pwr	FPUC	Gulf	Tampa
Inquines	1722	349	2	39	66
Infractions	170	34	0	3	4
Infraction/1000 custs	.0549	0302	0000	0106	0090

#### **Executive Contacts** 1996



#### Sample of 92 PSC's:

Street light repair average: 18 days (L=1 to H=55) Service Interruption: 272 mins (L= 63 to H=469)

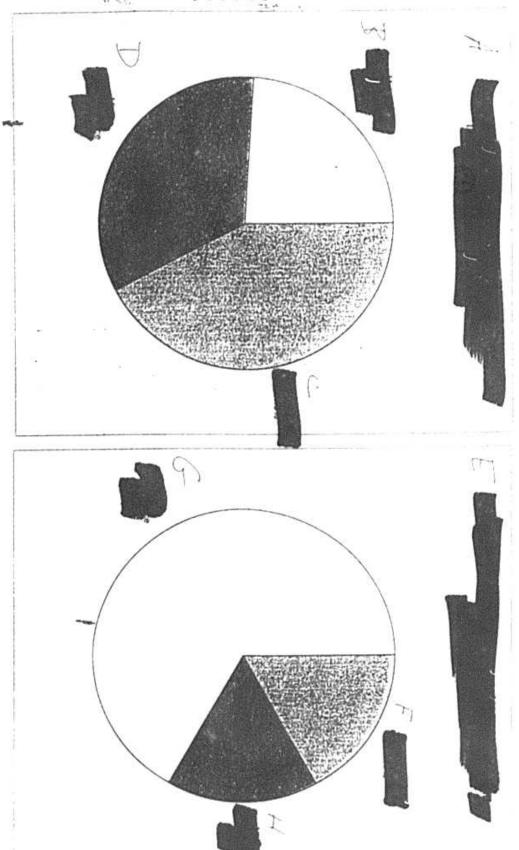
Momentary Interruption: 27 MPIs within 6 months

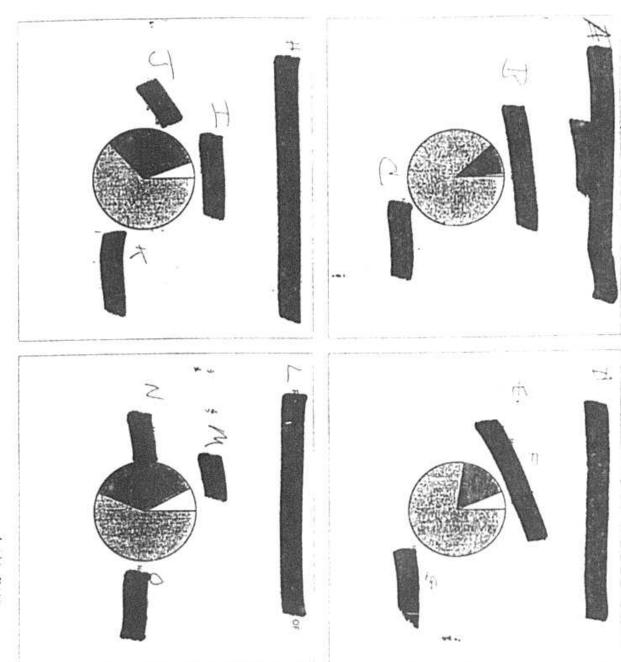
Ground Straps: 59 days to remove

Customer Voice:

Information - ETR, ETAs, FPL plans Safety (Ground straps, lighting)

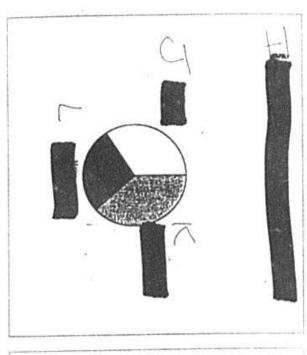
FPL accountable/responsible regardless of Tariff 2 5

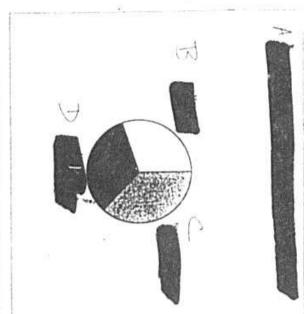


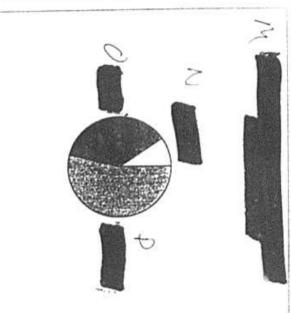


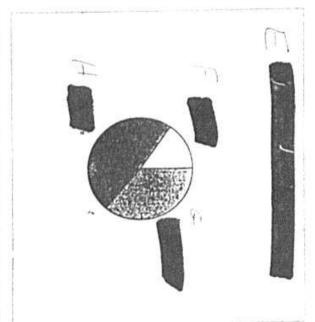
STX 96SINIBL

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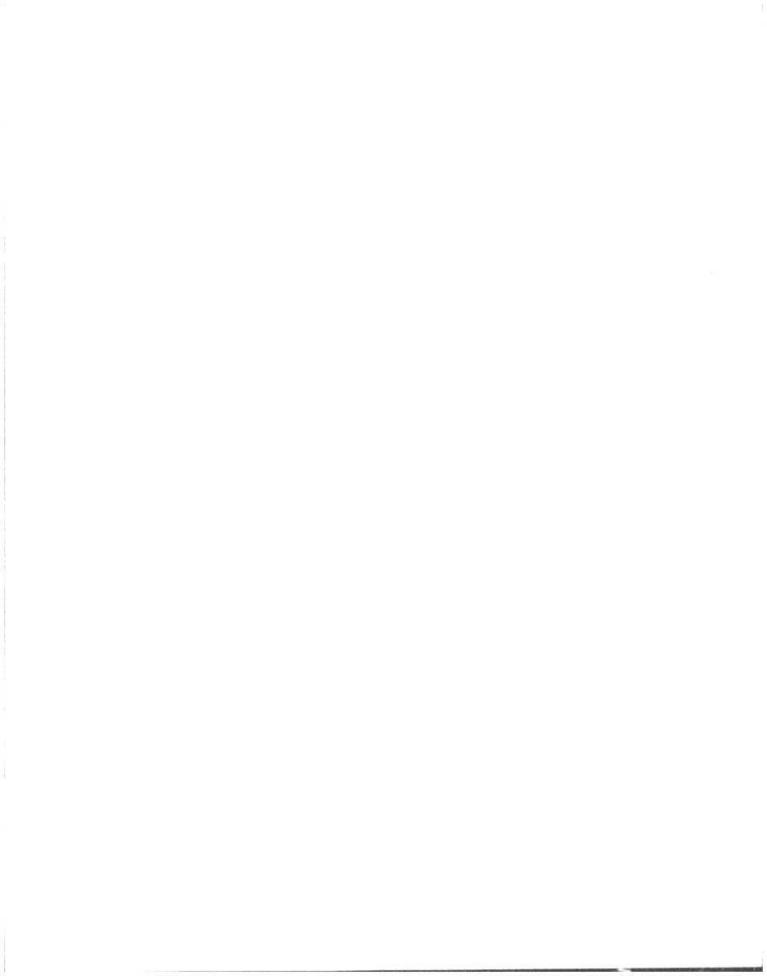




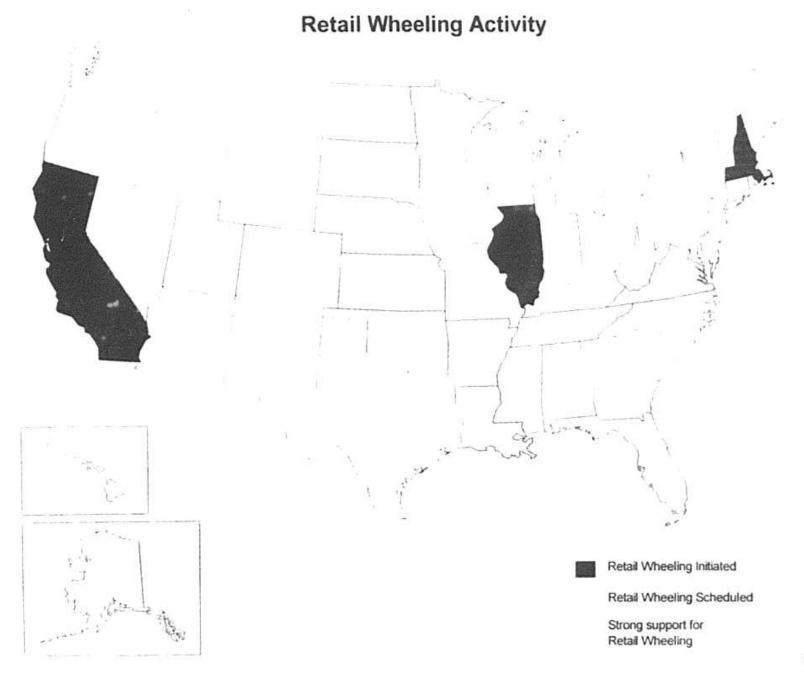




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# Regulatory Environment

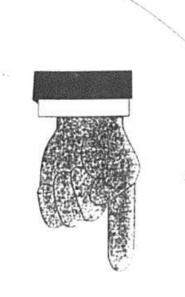


# **Future Regulatory Structure**

- Geographic Monopoly: PSC Re-regulated
- Provide retail delivery of power to end-use customers either directly or through retail management companies
- Maintain responsibility for Asset Management Planning (ie..planning maintenance and expansion), emphasis on maximizing asset utilization and value creation
- Maintain responsibility for network operations to ensure safety and reliability
- Competitively bid construction, maintenance and other service work activities
- Traditional cost-of-service regulation will be replaced with performance based ratemaking. Service provided in accordance with established performance standards (ie..meeting customer requirements in reliability and service quality parameters).
- Rate structure based on cents/kwh or fixed cost per customer demand

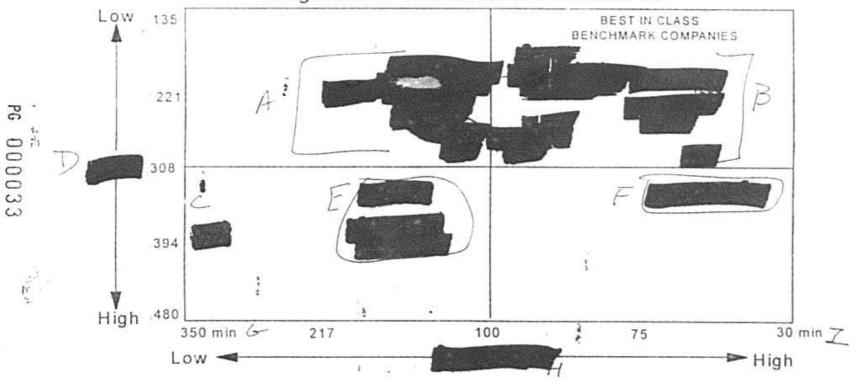
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# Appendix



#### Best-in-Class



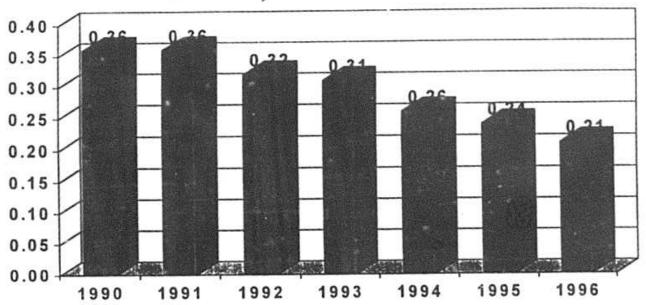


QUALITY - AVERAGE SERVICE UNAVAILABILITY PER CUSTOMER PER YEAR COST - DIST OBM C PER KWH

- . Benchmarking efforts will be directed toward moving the Distribution business unit into the best in class quadrant
- Expand benchmarking efforts to focus on companies with a demonstrated balance of
- By 1998 Distribution cost per kwh will be near the best in the benchmark group with a focus on improving overall reliability

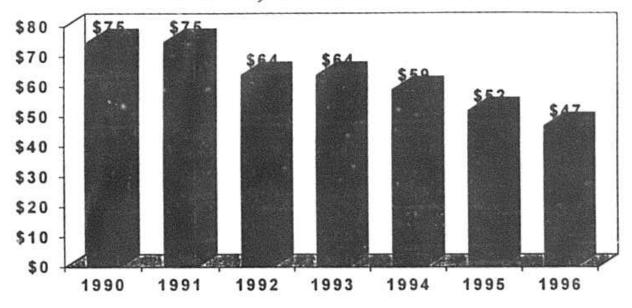
#### Cost - O&M/KWH

Distribution O&M Cost/kwh FPL, 1990 - 1996



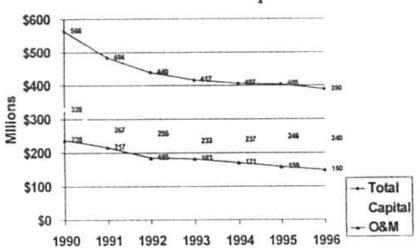
#### Cost - O&M/Customer

Distribution O&M Cost/Customer FPL, 1990 - 1996

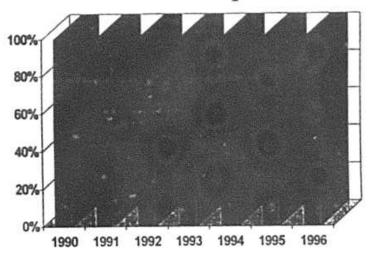


Source 1990-1995 FERC Form | Data from UDI Database

# Distribution Total Cost, 1990 - 1996 O&M and Capital



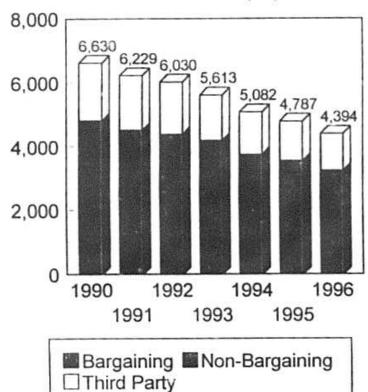
Distribution
Total Cost, 1990 - 1996
O&Mand Capital



## **Employee Staffing**

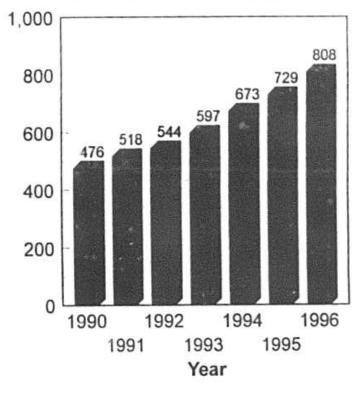
#### **FPL Distribution**

Number of FTE Employees



#### **FPL Distribution**

Customers per FTE Employees

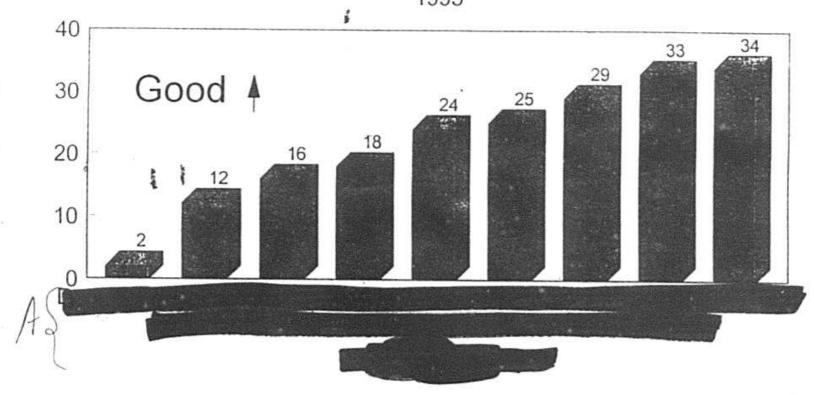




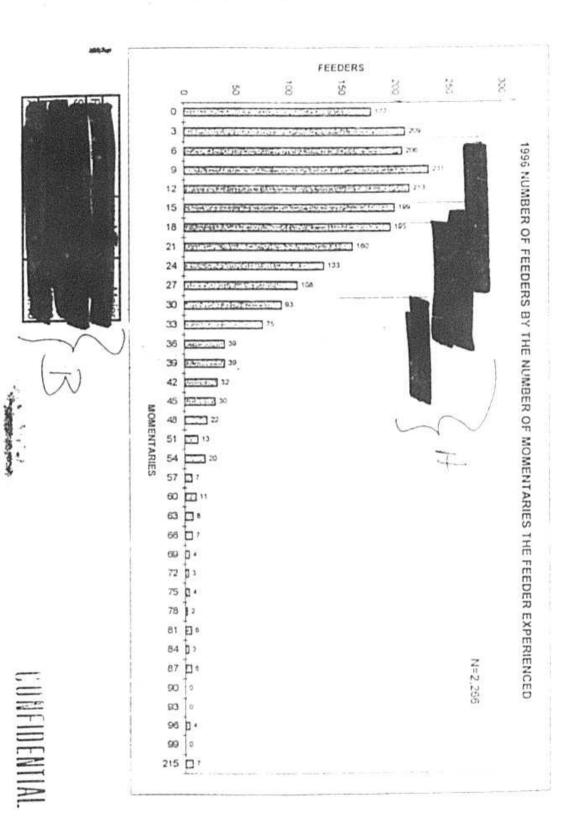
# **Employee Staffing**

#### Distribution

Circuit Miles per Distribution Employee 1995

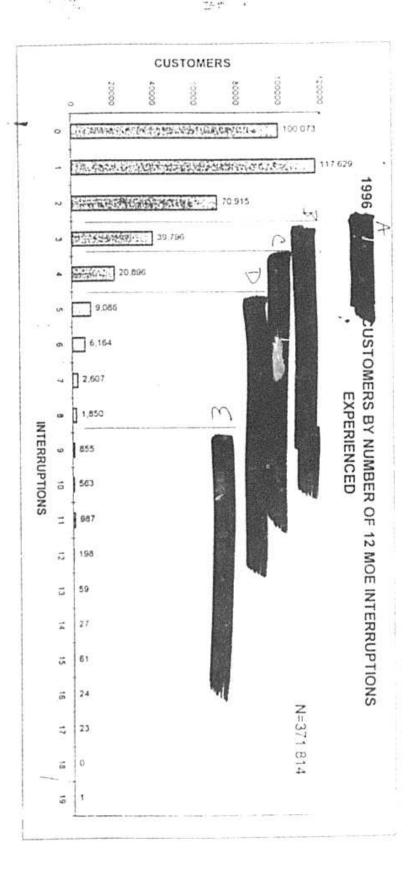


Source: EUCG T&D Performance Committee Database - 1995

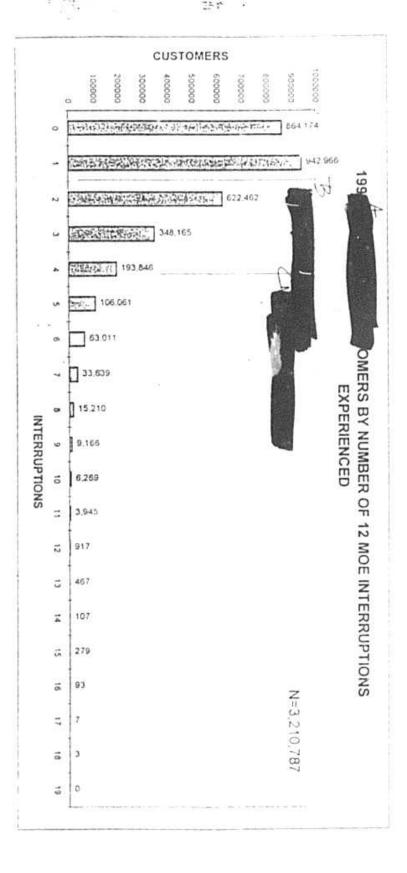


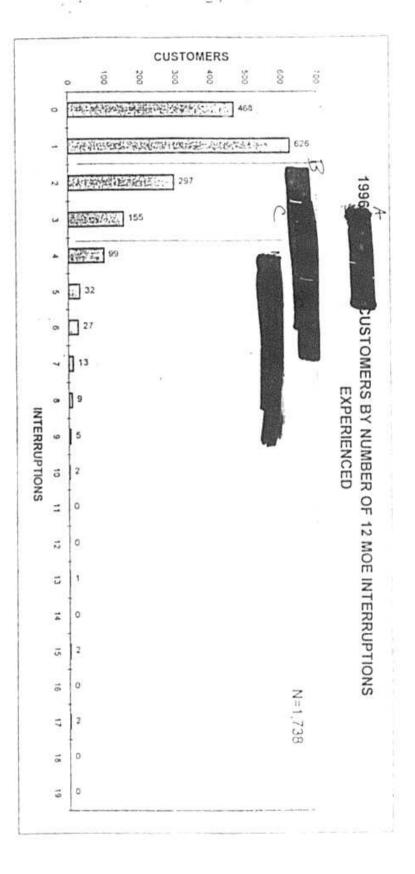
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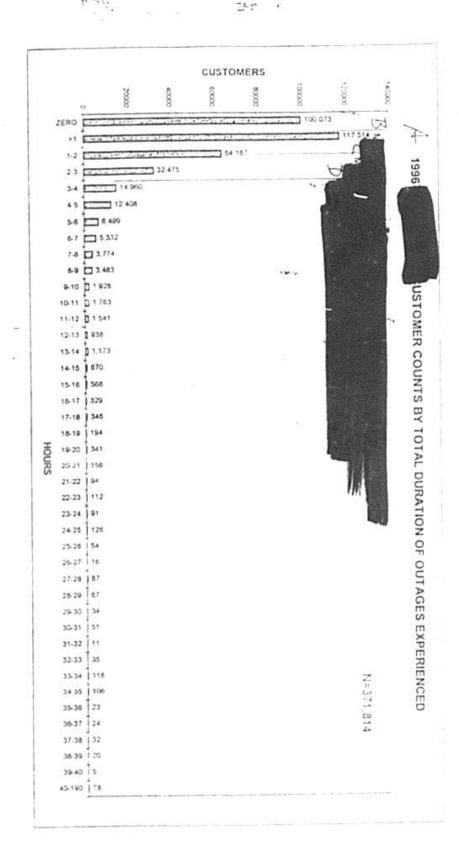


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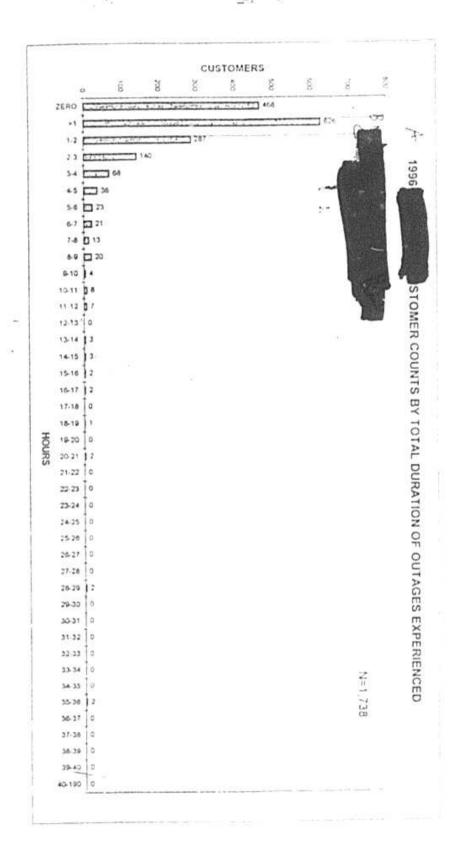




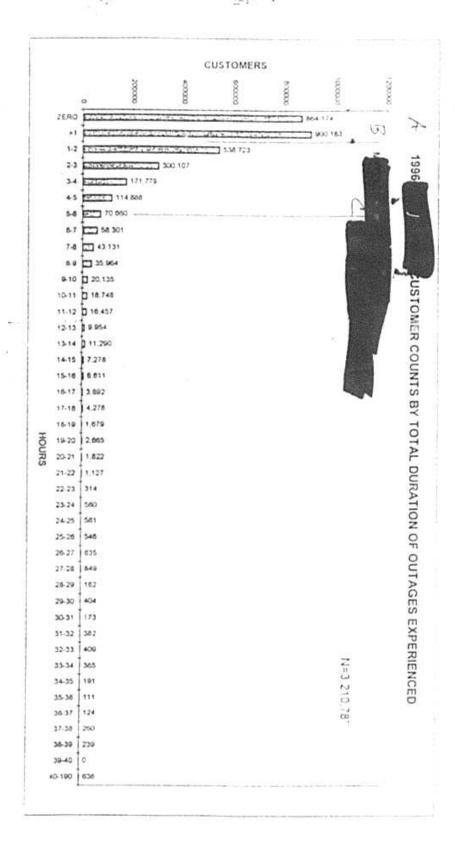


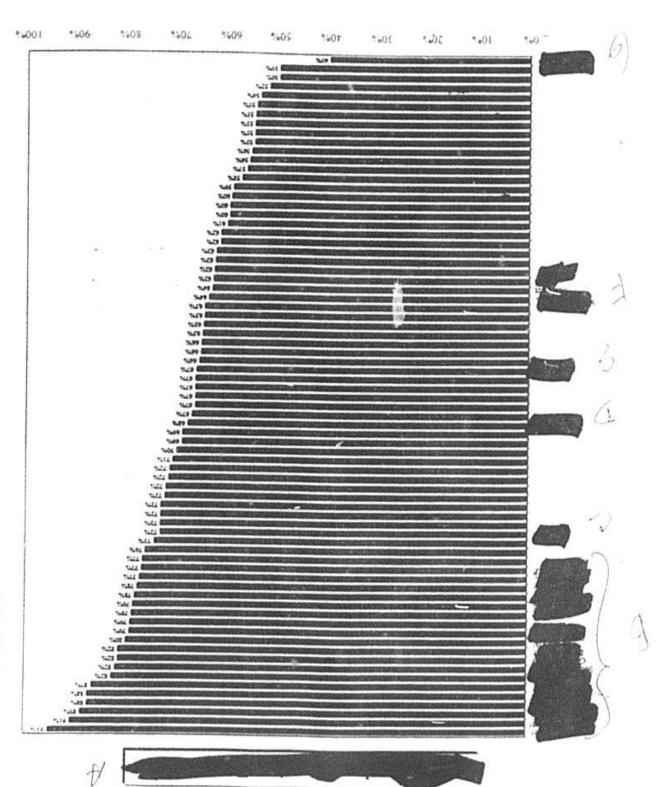




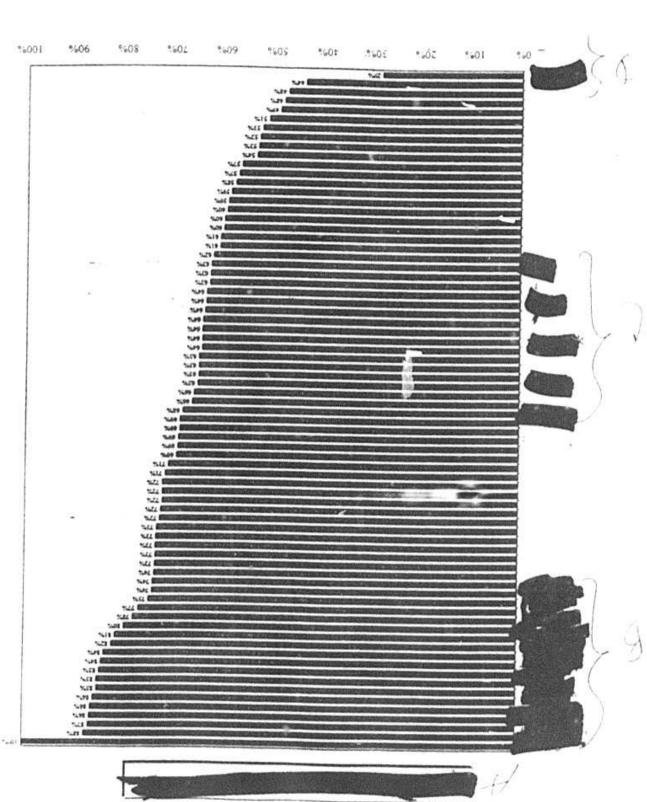


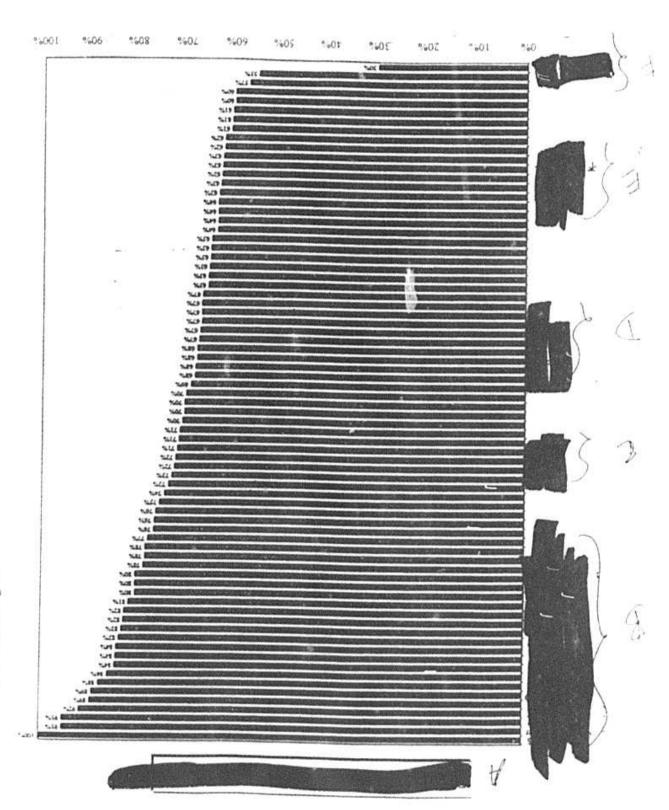


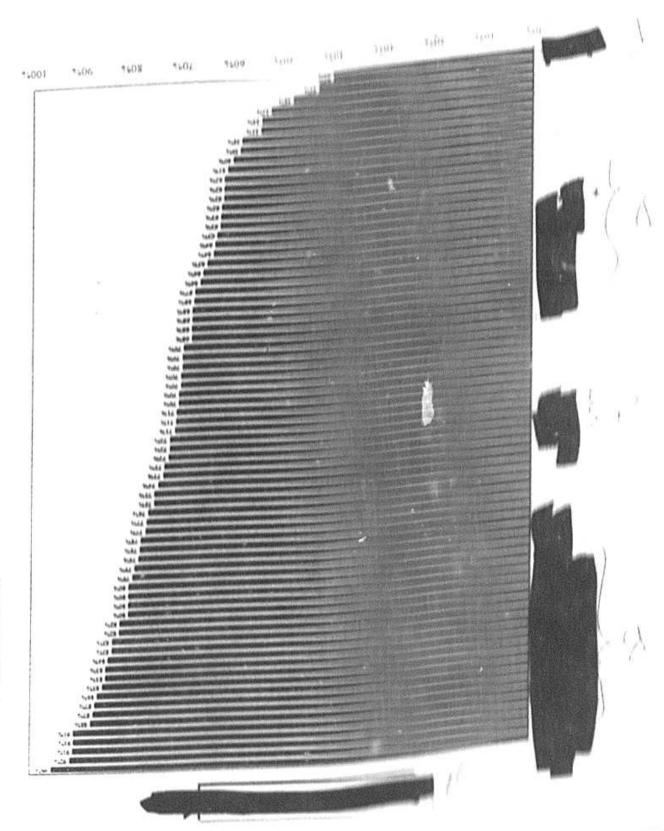




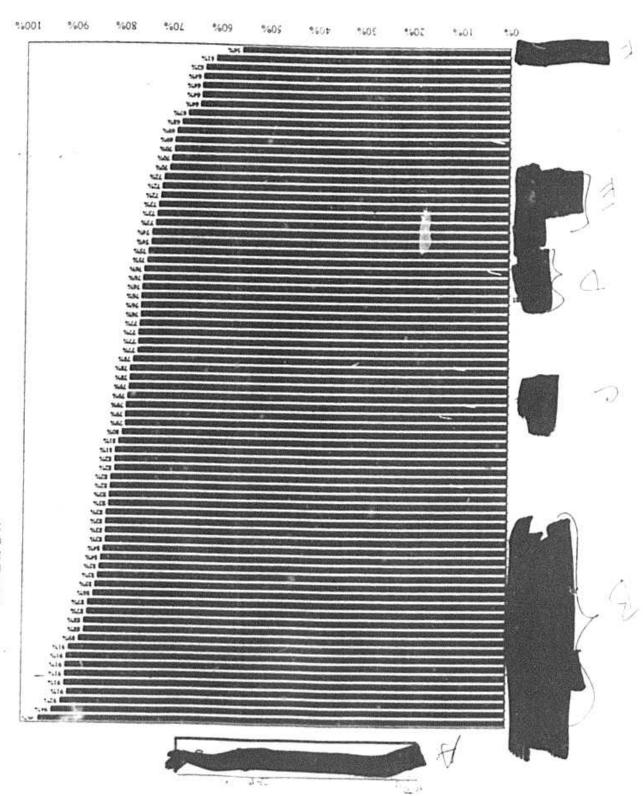


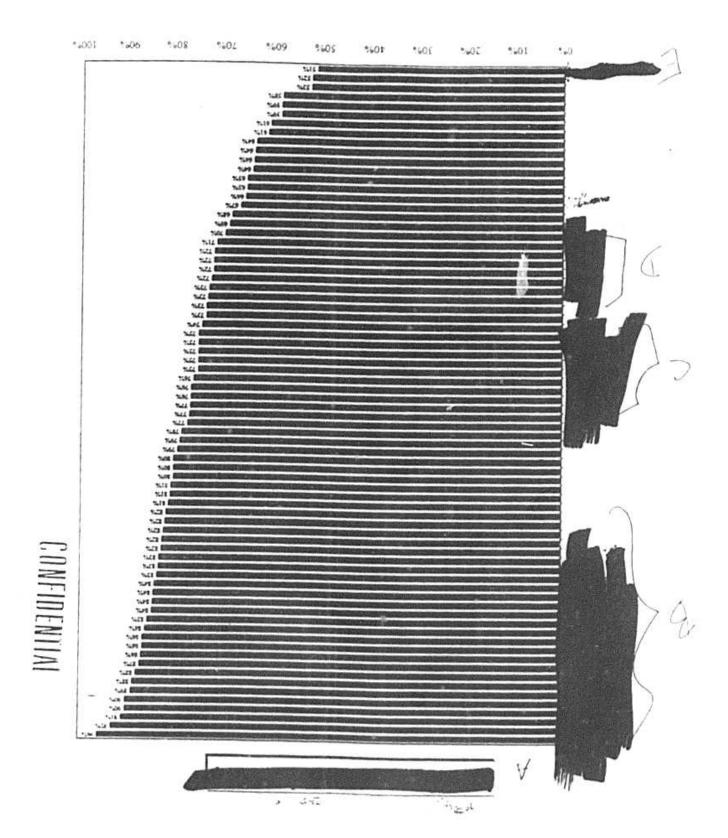


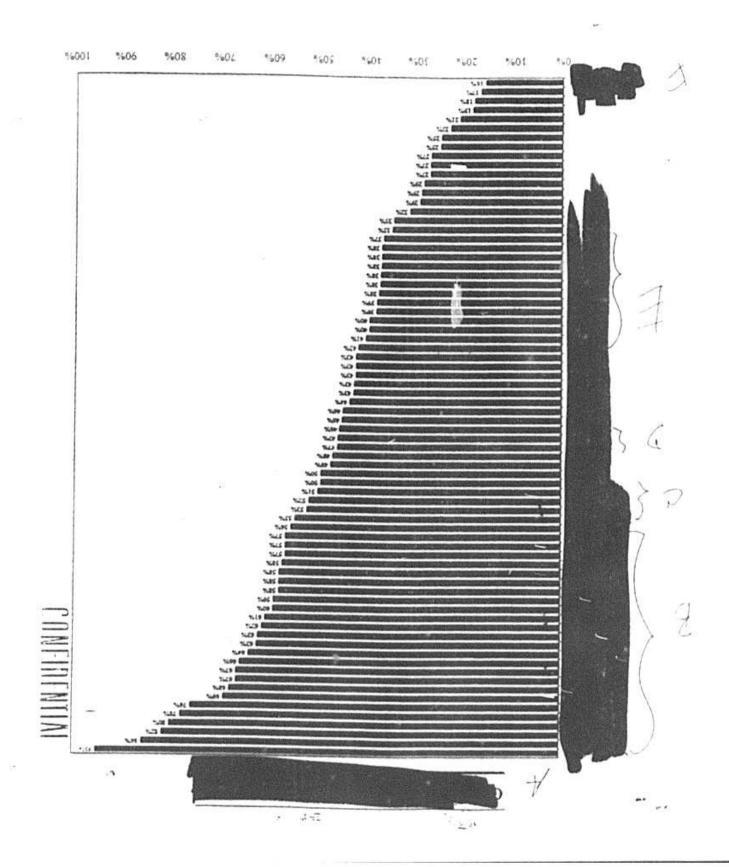


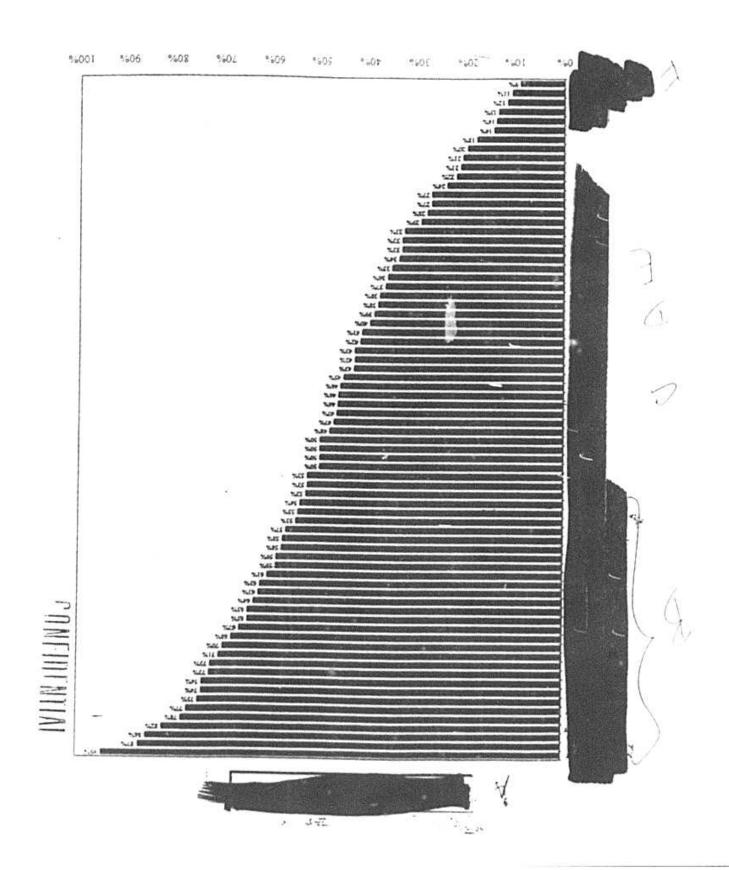


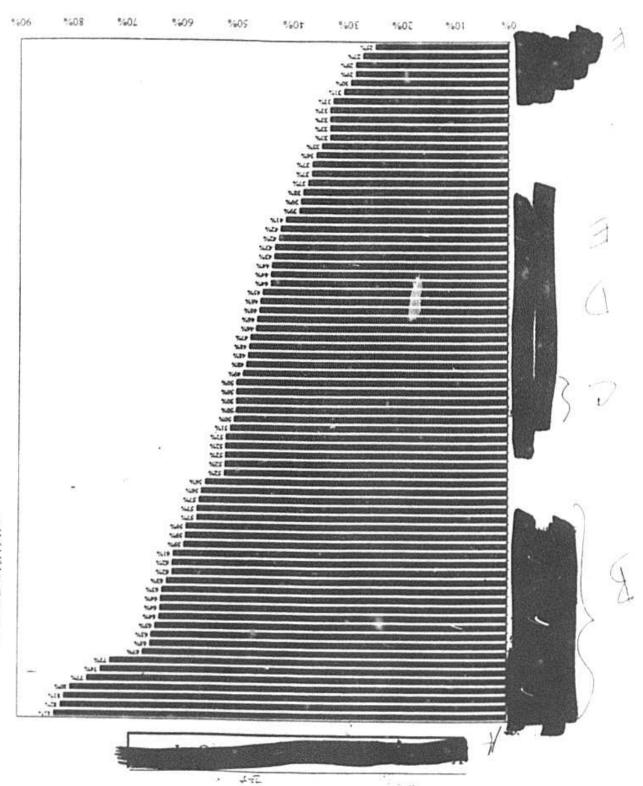
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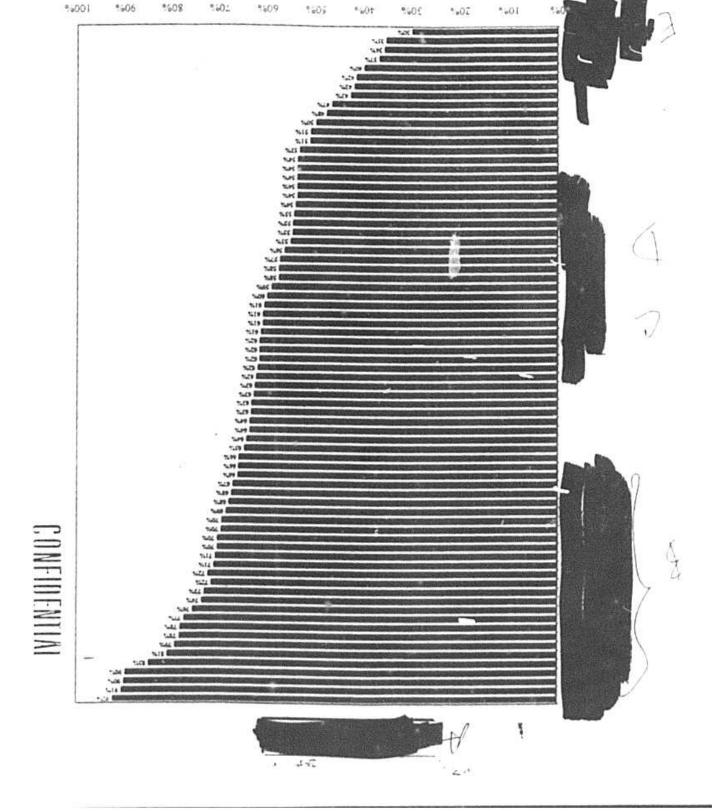


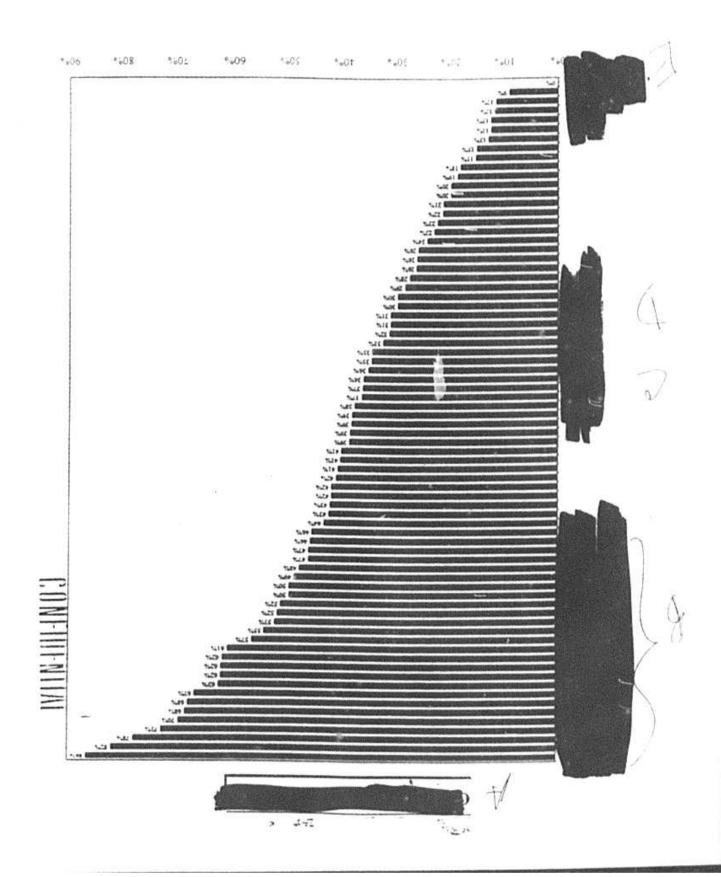






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## Electric Industry Restructuring Proposals March 25, 1996

		Generation	Transmission	Distribution	Stranded Investments	Market structure	Obligation to serve	DSM and social programs
Order (of 12/2 modified	d 1/6/96) entation	Incentive to encourage voluntary divestiture of 50% of fossil fuel generating assets to avoid market power problems. Must sell all energy of non-divested plants to the pool.	Continued ownership of transmission facilities, but an Independent System Operator will be created to coordinate the daily scheduling and dispatch of generation, and the delivery of supplies.	Regulation of rates, terms and conditions not subject to competition using performance based regulation (PBR) Must purchase all enc. by them the pool.	100% recovery through a non- bypassable Competitive Transition Charge (CTC). Valuation to be finished by 2003 and complete collection of the CTC by 2005.	Creation of a spo. market, direct access through bilateral contracts and contracts for differences. Continued ownership of generation, transmission and distribution facilities.	Continued obligation to serve those who elect to stay with the distribution utility. Two main rates, the traditional rate (average cost of power times consumption) or a load shifting (hourly or half-hourly) rate.	Continued commitment (s) DSM, renewable resources, minority, environmental and low income programs. Creation of a non-bypassable "public goods charge" on retail sales.
New Ha Bill 139 Impleme date: 17	entation	Legal separation of generation from T&D. Generation companies are not allowed to own distribution companies, but may own marketing services.	Transmission remains a regulated function. Assets to be reformed under the NEPOOL plan.	Distribution companies must sell their generation and aggregation / marketing services by the end of a two year period after the initiation of competition.	Interim stranded cost recovery for two years only. Less than full recovery of stranded costs if bundled rates excedd the regional average.	Hybrid model emphasizing bilateral contracts and pool or spot market purchases.	The distribution company is still obligated to provide universal service and provide default power to residential customers and to CA customers for for a six month period after the onset of competition.	Establishment of a competitively neutral \$13.2 million systems benefit charge to fund public policy programs. Existing DSM programs will be phased out within 2 yrs from the implementation of retail choice.



Vermont's	the I	Gene comp enter	hegins 1/1/98 custo charg mark		Massachusetts' Separ Power Choice gener
	the pool and retail electricity	Generation  Company may  company may  enter into bilateral  contracts sell to	customers are charged spot market prices for basic service	separately owned unregulated companies by 2000. After 7/97	Separation of generation into
		pricing and lease compensation will be regulated by FERC	purchasers for transmission and ancillary services Transmission	own transmission facilities lease them to the ISO The ISO charges	Distribution companies which
	provided to customers and suppliers	generation cost times	supplier Incentive regulation Pricing based on	provides wires service to all customers and basic service to those without a	The Distribution Company
	actual revenues from sale of assets.	or auction from 1/98 to 12/00. By 2001 the CTC is adjusted to reflect	beginning in '97 Valuation of non T&D assets to be done thru sp.noff	investments, but no guarantee of 100% recovery. Interim	Reasonable opportunity to
	aggregation is permitted	by 1/98 to perform all retail functions under a distinct name Load	to 10% of each customer class by 1/97 Unregulated company is formed	to purchase power from any qualified generator or tetailer. Pilot programs available	By 1/98 all customers are free
		and to as they please	any reason, including non payment Customers may switch from	resort to all customers, even those dropped by other suppliers for	The Distribution Company remains
		income programs	retail suppliers. Distribution rates should provide sufficient revenues	cost effective DSM and renewable energy programs not provided by	companies maintun

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In accordance with Commission Rule 25-22.006, these documents are proprietary and confidential business information as defined in 364.183, 366.093 or 367.153, F. S. These documents have been labeled "confidential"

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Q9 Please describe any underground cable injection efforts at FPL over the period 1992 to date. Identify the responsible organization, the annual amount of cable injected by type, and the associated costs.

When the underground direct buried primary cable has a failure for the first time, it is repaired. If it fails a second time, a decision is made to either inject or replace the cable. This decision is based on the number of splices. If there are two or less, it is injected. If there are more than two splices, it is replaced. However, if there is spare conduit, the cable is replaced and would not be considered for injection regardless of the number of splices.

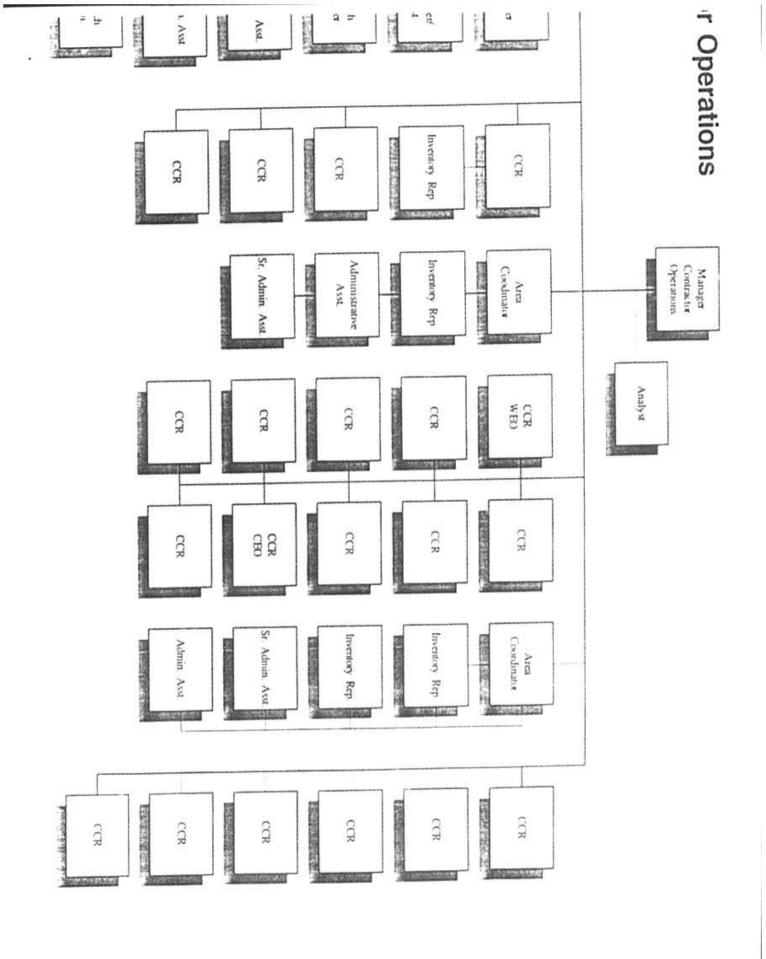
Attached are copies of the FPL's Distribution Construction Standards 1996 Underground Cable Replacement/Injection policy, as well as the 1995/1996 Underground Cable Replacement policy

Cable injection is handled through the Contract Administration Department. The following table outlines cable injection at FPL from 1992 to date:

A	3	C
Year	Footage	Price per foot injected
1992	534,045	
1993	380,110	
1994	160,730	
1995	3,050	
1996	554,606	
1997	375,638	

Cable injection was limited in 1995 while a new "flow-thru" splice was developed and implemented

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OH & UG DISTRIBUTION SYSTEM STANDARDS

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# URD CABLE REPLACEMENT

A STATEMENT OF POLICY

As of May 1985, FPL adopted a cable-in-conduit policy that applies to all URD feeder, primary lateral, secondary, service and streetlight cables. Over the years, existing URD facilities at FPL have ranged in design from direct buried to an all cable-in-conduit system. Direct buried facilities will fail over time and will ultimately need to be replaced with cable-in-conduit. A procedure for replacement of all URD facilities is given in T&D Procedures, Section 2507.1/.2.

For direct buried URD cables, an allowed number of failures is given in the chart below and in sections 2507.1 and 2507.2 of T&D Procedures before replacement with all cable-in-conduit is necessary. A plastic tag shall be placed near the ends of spliced cables to record the number of failures. (See UV-12)

For URD cables already installed in conduit or where cables are direct buried with spare conduit available, cable splicing should never take place following a dig-in or failure. A new run of cable should always be installed in conduit from termination to termination after the conduit has been repaired.

URD CABLE TYPE	DIELECTRIC FAILURES BEFORE REPLACEMENT
DIRECT BURIED PRIMARY LATERAL WITH SPARE CONDUIT	Replace at First Failure
DIRECT BURIED PRIMARY LATERAL WITHOUT SPARE CONDUIT	Replace at Second Failure
DIRECT BURIED SECONDARY /SERVICE LATERAL	Replace at Second Failure
DIRECT BURIED FEEDER	Replace at Fourth Failure
ALL CABLE IN CONDUIT	Replace at First Failure

Cable pulling points should only be installed for new construction and should be FPL designated where necessitated by cable pulling constraints. A buried concrete pull box shall be installed at these points. Splices should never be installed to repair a dig-in or cable failure on a URD cable-in-conduit system unless the splice is in an existing FPL pull box previously designated as a cable pulling point.

STANDARDS
OH & UG DISTRIBUTION SYSTEM
FLORIDA POWER & LIGHT COMPANY

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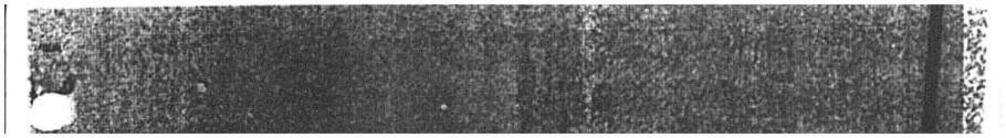
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#### INTRODUCTION

An investigation is usually necessary before the Company can take a position of either accepting or rejecting a customer's claim. It is suggested that a timely investigation be made in order to take advantage of the factual situation before changes occur as well as preserve evidence that might otherwise be lost. You can maintain the goodwill of the customer when you investigate promptly and inform them of the Company's position, even though you may be denying responsibility for their damage, so considerable tact and diplomacy must be used when explaining continuity of service and service irregularities even though every reasonable effort is made to avoid them. (Review the Tariff; Rules and Regulations to familiarize yourself with FPL's responsibility to the customer).

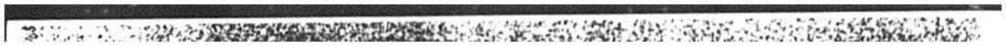
Generally, the goal of conducting the investigation and building the claim file consists of:

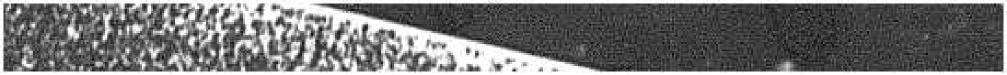
- Obtaining supporting FPL documents such as CIS printouts, trouble records, crew time sheets, etc.
- Interviewing and documenting conversations with the customer, neighbors, employees, etc.
   Use of the personal/phone contact memo is useful to record time, dates, etc.
- Going to the scene, if necessary photographing property damaged or the cause of damage.
   Making a sketch of the scene and taking measurements, if needed.
- Verifying what was damaged, making notations as to the age, condition, make and model
  of the items involved in the claim.
- Obtaining original invoices, repair bills and estimates from the customer and verifying the work and the dollar amounts with the repair facility.

Remember, facts usually leave a paper trail, so verify every statement or conclusion made.

Occasionally, a good idea to help prevent a fraudulent claim from being made is to send a "Statement of Claimant" form to the individual (attached). If you suspect a claim of this type, the notice in red on the form may forewarn any idea of fraud.

This collection of data, applied to certain legal elements, should provide terms for a fair resolution to our customer's concerns.





#### OUR ROLE AS AN INVESTIGATOR

An investigator is a finder of facts; what really happened vs. what someone thinks happened.

Below are four basic terms that, if learned, will provide a clear and organized thought pattern to help you handle an investigation involving property damage.

- 3 POINT LIABILITY RULE
- NEGLIGENCE (DEFINED) (4 ELEMENTS)
- PROXIMATE CAUSE
- MITIGATED DAMAGES

Basically, any <u>liability</u> (defined as justly or legally responsible for a financial obligation or debt) involving a claim against a particular party can be determined by using the 3 Point Liability Rule.

The rule consists of 3 questions:

- 1. Was (FPL) negligent?
- 2. Was (the customer) negligent?
- 3. Was (the customer's) damage proximately caused by (FPL's) negligence?

Negligence is a subject about which many books have been written. Generally, it is a form of wrong conduct. If one were to prove negligence, certain "elements" must be shown. These 4 elements are:

- (FPL) owed a duty to the (customer).
   (An example would be our Tariff: Rules & Regulations, etc.)
- 2 (FPL) violated that duty (did something wrong).
- There was a <u>causal connection</u> between the negligent conduct and the resulting harm or damage.
- 4. There was an actual loss or damage.

Proximate Cause (in terms of property) is defined as "the hazard to which a loss can be directly attributed such as wind, fire, lightning, car, person, etc.

#### EXECUTIVE TYPE CALLS

#### COURSE OF ACTION:

On cases involving customers who wish to be beyond the representative.

- 1. Refer to Lead Person.
- Assistant Supervisor.
- Statewide Supervisor.

On cases that customers may demand immediate attention, provide the following number:

305 - 552-3552

Follow this type of action with a "CC:Mail" note to the Assistant Supervisor and a copy to the Statewide Supervisor.

Under no circumstances give out any phone number other than the one provided for these type of calls.

# CLAIMS TRACKING SYSTEM (CTS) PUBLIC PROPERTY DAMAGE ACCIDENT CODES AND EXAMPLES

REV. 6/1/97

#### ACC SUB

#### CODECODE

#### 00 UNDER INVESTIGATION

For use on pending claims, where you are not certain of the accident type.

Change to appropriate accident type when investigation has been completed.

#### 01 CUT-IN-ERROR

- 10 cut wrong customer.
- 11 cut account which should not have been cut.

#### 02 DELAYED RECO/CM

- took too long to reconnect customer.
- 11 took too long to connect meter.

#### 03 IMPROPER CONNECTION

- 10 improper voltage when connected.
- 11 connected hot leg to neutral.
- 12 connected to wrong equipment or power facilities.
- connected high leg to hotleg or neutral.
- 14 improper phase rotation.
- 15 improper service connections.
- improper transformer connections.

### 04 EMPLOYEE DAMAGED PROPERTY

- Non-electrical damages caused by FPL employee. The type of damage usually
   does not fit into any other category. (NOT FOR VEHICLE DAMAGE)
- 10 animals
- 11 driveway/patio slab
- 12 fence/gates
- landscaping bushes/shrubs/flowers
- 14 mailbox
- 15 meter can
- 16 roof/gutters
- 17 ruts/lawn
- 18 septic tank
- 19 sprinkler
- 20 trees
- 21 vehicles (non-moving damage only)
- 22 window/doors
- 99 miscellaneous

#### 05 INSIDE TROUBLE - CUSTOMER ADVISED

damages allegedly caused by FPL, however, it was determined that "inside trouble"

was the cause.

- customer breaker failed.
- customer fuses failed.
- customer wiring failed.
- customer equipment failed. (no cause found)
- customer advised incorrectly by Distribution
- 12 customer advised incorrectly by Customer S rvice

## 06 DIG-IN / UNDERGROUND LOCATION GIVEN AND LOCATIONS GOOD

- 10 telephone/fiber cable cut
- 11 water line cut
- 12 sewer line cut
- 13 CATV cable cut
- 14 gas line cut
- 15 sprinkler system cut

# 07 DIG-IN/NO UNDERGROUND LOCATION REQUEST MADE BY FPLCOMPANY

- 10 telephone/fiber cable cut
- 11 water line cut
- 12 sewer line cut
- CATV cable cut
- 14 e gas line cut
- 15 sprinkler system cut

# 08 DIG-IN / UNDERGROUND LOCATION

- not given by the requested utility, developer, homeowner, etc.
- 10 telephone/fiber cable cut
- 11 water line cut
- 12 sewer line cut
- 13 CATV cable cut
- 14 gas line cut
- 15 sprinkler system cut

# 09 DIG-IN / UNDERGROUND LOCATION

- marked incorrectly by the requested u' lity, developer, homeowner, etc.
- 10 telephone/fiber cable cut
- 11 water line cut
- 12 sewer line cut
- 13 CATV cable cut
- 14 gas line cut
- 15 sprinkler system cut

### 10 OPEN NEUTRAL

- 10 neutral connector failed at weather head A Multiple Calls
- 11 neutral open or broken on service drop B Decay/Age
- 12 neutral open on secondary C Salt Spray
- 13 neutral open on transformer connector D Loose Connection
- 14 neutral open inside meter can

# 11 WIRE DOWN

- 10 wire scraped surface of car
- energized wire downed on building or other facility
- 12 e any damage done by a downed wire
- 13 crew dropped line
- 99 miscellaneous

# 12 TREE IN WIRES

- 10 service drop opened
- 11 primary grounded
- 12 primary / secondary cross-phased
- 13 hot leg to neutral, due to tree wearing off insulation

# 13 ACTS OF NATURE

- birds, squirrels, other animals
- 11 natural causes beyond FPL control
- 12 extreme weather related causes
  - hurricane
  - high winds
  - lightning
  - tornado
  - heavy rains
  - tropical storm
- 99 miscellaneous

# 14 SINGLE PHASING (FOR 3 PHASE EQUIPMENT ONLY)

loss of one or more phases resulting in motor damage

#### 15 SERVICE CONTINUITY A Multiple Calls complete power failure 10 В Decay/Age partial power failure 11 Salt Spray C feeder interruption (unplanned) 12 D Loose Connection cable failure 13 0 16 TRANSFORMER FAILURE damage was due to transformer failure 10 REGULATOR FAILURE 17 darnage was due to regulator failure at substation 10 18 FEEDER RELAYS damage was due to feeder relays 10 19 CONTRACTOR damage was due to work done by FPL contractor 10 (refer to contract administrator) damage was due to work done by Non-FPL individual 20 OTHER - SEE COMMENTS 20 any miscellaneous accident types not covered by listed codes 10

11

10 • type of instrument installed for Load Management

lightning arrestor (blue bottom)

(explain in detail)

# 22 ROTTEN POLE

10 • damage due to rotten pole falling

# 23 HOT LEG

- 10 trouble ticket may indicate damage caused by hot leg
- 11 damage was due to hot leg out

#### LAW DEPARTMENT CONTACT LIST CLAIMS SOUTH - SCL/GO VIET SE £: : 9250 W. FLAGLER ST. (ZIP 33174) P.O. BOX 029100 MIAMI, FL 33102-9100 PHONE # CELL PHONE BEEPER # FAX: 305/552-3865 MANAGER: ADAMS, R. F. (RAY) JACOB, J. F. (JOHN) AGENTS: OLYMPIO, R. G. (RICK) PASCARELLA, M.C. (MARK) D WATKINS, G. A. (GLENN) CLAIMS NORTH - NCL/JB 700 UNIVERSE BLVD. P.O. BOX 14000 JUNO BEACH, FL 33408-0420 FAX: 561/691-7202 PHONE # CELL PHONE BEEPER# SWEENEY, G. L. (GEORGE) MANAGER: AGENTS: McCARTNEY, D. C. (DAVE) 4 SILVESTRI, A. (ANGELO) 4 CLAIMS - DAYTONA (NORTH) - NCL/CSN 425 WILLIAMSON BLVD. (ZIP 32114) P.O. BOX 2851 DAYTONA BEACH, FL 32120-2851 PHONE # CELL PHONE BEEPER# FAX: 904/254-2367 WILLIAMS, R.E. (BOB) J AGENT: CLAIMS - SARASOTA ( SOUTH) - SCL/AOW 100 FLECTRIC BLVD. P.O. BOX 1119 SARASOTA, FL 34230-1119 FAX: 941/379-7514 PHONE # CELL PHONE BEEPER# DUFFY, W. M. (WALLY) AGENT:

FN: K:\DSBNCLAIMS\CONT\_LAW.XLS

DATED: 6/1/97

Regnest 1-10 P. 17 9 25

## RELEASES

#### GENERAL RELEASE

A release involving property damage is a legal document executed by (or on behalf of) a person claiming property damage stating that in consideration of a specified number of dollars, the claimant agrees to accept that amount of money in full satisfaction of any claims he might have now or in the future and to bring no further action for recovery in connection with that particular claim.

#### CORPORATE RELEASE

A corporation, which distinguishes itself from other forms of business enterprise, is considered by the law to be a separate legal entity, a separate "person". Hence, a Corporate Release is required for all corporations that hold legal ownership to the property damaged by FPL regardless of the dollar amount.

Example:

Following a thorough investigation, FPL accepts responsibility for damage to a grinding machine damaged by high voltage. The Claimant paid \$325.00 to repair the equipment. What to do?

Upon receipt, review the bill <u>always</u> to see if 1) the bill is reasonable, and 2) that the bill represents only the repair/replacement of what was damaged.

Note: When damage occurs and liability is determined, the responsibility is to bring the claimant's property back to its original condition - not to make it better than it was originally. This is known as betterment.

Betterment is not allowable in adjusting claims. That is one reason depreciation guidelines were established for the insurance industry.

NO RELEASE OF ANY TYPE IS LEGALLY SOUND UNLESS THERE IS CONSIDERATION (MONEY PASSING HANDS) (NUDUM PACTUM (Latin) NAKED PROMISE UNLESS BACKED BY CONSIDERATION).

Example:

The claimant calls you and states he will not sign the release unless the check is in his hand. What to do? Explain to the claimant that upon receipt of the release, a check, properly filled out, will be mailed.

NEVER mail a check without a signed release in your hand.

### NON-CORPORATE RELEASES

Any business other than a corporation falls under this category. Any claim exceeding \$1000.00 requires a written release from the claimant. For example, a sole proprietorship, a general partnership or limited partnership. This will also include businesses under lictitious names.

It is important when obtaining a release to establish the true owner of the property damaged, otherwise your release may become a useless transaction.

All checks for non-corporate type claims are stamped on the back of each check by the voucher prior to delivery to the individual.



April 15, 1997

Dear Sir.												
Enclosed	is	а	Release , FL. I	for Please	\$sign or	the lin	for e indi	dam:	ges print	which our nar	occur ne and	red a title and
have your we will fo convenien	rwar	d yo	ur check.	Encl	osed is	a self	soor addr	n as w essed	e rece stam	ive the ped env	signed velope (	release for you
Sincerely,												
T.A. McKe Claims Re			itive-Norti	n Area	Ē							
TAM/cw												
Enclosure												

# Release and Compromise of All Claims

	Date:
FPL CLM#	
for this release,	(\$
connection with any and all damages	ever had or may have in a sand liabilities resulting from or which in the future which happened at
	EAD AND FULLY UNDERSTAND THIS RELEASE.
WITNESSES;	
FEOFDAL TAVIDA OD 6/64	Title:

# PROPERTY DAMAGE RELEASE

Know All Men By These Presents: That the Undersigned, being of lawful age, for sole consideration of \_\_\_\_ do/does hereby and for my/our/its heirs, executors, administraturs, successors and assigns release, acquit and forever discharge and his, her, their, or its parents, subsidiaries, related entities, agents, employees and all other related or affiliated persons, firms, corporations or partnerships of and from any and all claims, actions, causes of action, demands, rights, damages, costs, loss of service, expenses and compensation whatsoever, which the undersigned now has/have or which may hereafter accrue on account of or in any way growing out of any and all known and unknown, foreseen and unforeseen property damage and the consequences thereof resulting or to result from the occurrence on or about the day of \_\_\_\_\_\_, 19 \_\_\_\_\_, at or near \_\_\_\_\_ It is understood and agreed that this settlement is the compromise of a doubtful and disputed claim, and that the payment made is not to be construed as an admission of liability on the part of the party or parties hereby released, and that said releasees deny liability therefor and intend merely to avoid litigation and buy their peace. The undersigned further declare(s) and represent(s) that no promise, inducemer or agreement not herein expressed has been made to the undersigned, and that this Release contains the entire agreement of tween the parties hereto, and that the terms of this Release are contractual and not a mere recital. THE UNDERSIGNED HAS READ THE FOREGOING RELEASE AND FULLY UNDERSTANDS IT. Signed, sealed and delivered this \_\_\_\_\_\_ day of \_\_\_\_\_ CAUTION: READ BEFORE SIGNING BELOW Witness Witness Witness STATE OF FLORIDA COUNTY OF The foregoing instrument was acknowledged before me thiby \_\_\_\_\_ [ ] who is personally known to me or [ ] who has produced \_\_\_\_\_ (type of identification) as identification and who [ ]did [ ]did not take an oath. Form 862 (Non-Stocked) Rev. 4/93 Notary Public





FN:K:\DSBN\CLAIMS\PUBCLSTM.WPD

	May 5, 1997
CASI	E#
IF FPI	L IS FOUND TO BE LIABLE FOR YOUR DAMAGE, FOLLOW THE REQUESTED CRITERIA
FOR	TIMELY PROCESSING OF YOUR REQUEST. COMPLETE THE ATTACHED "STATEMENT
OF C	LAIM" AND RETURN IN THE ENCLOSED SELF-ADDRESSED ENVELOPE.
A).	ANY ITEMS THAT ARE REPAIRABLE WILL BE COVERED WHEN PROPER
	DOCUMENTATION IS PROVIDED, INVOICES SIGNED AND DATED SHOWING
	ALL MATERIAL USED FOR REPAIRS.
B).	ANY ITEMS THAT HAVE BEEN DETERMINED NON-REPAIRABLE AND
	ATTESTED TO BY A RECOGNIZED REPAIR SERVICE AND PROPER
	DOCUMENTATION PROVIDED. REPLACEMENT COST WILL BE MADE BASED
	ON DEPRECIATION OF THE NON-REPAIRABLE ITEM.
C).	ALL ITEMS DEEMED BEYOND REPAIR AND REPLACEMENT BECOMES THE
	PROPERTY OF FPL AT TIME SETTLEMENT IS MADE.
ANY F	PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE, DEFRAUD OR DECEIVE ANY
INSUR	PANCE COMPANY FILES A STATEMENT OF CLAIM CONTAINING ANY FALSE, INCOMPLETE OR
MISLE	ADING INFORMATION IS GUILTY OF A FELONY OF THE THIRD DEGREE FLORIDA STATUTE
817.23	14.
SIGN	ATURE
soci	AL SECURITY#/TAX ID#

# STATEMENT OF CLAIMANT

OWNER OF PROPERTY:			
	_		
ADDRESS:		TCMS#	
WORK#HOME#			
PLACE OF INCIDENT:			
DATE AND TIME OF OCCURREN SCRIBE DAMAGE FOR WHICH			
DESCRIPTION OF DAMAGED EQ MAKE: SERIAL#	MODEL#		
4 5 HOW DID INCIDENT HAPPEN? (C			
NAME OF HOMEOWNERS INSUR			
DDRESS:	POLICY#	PH# _	
AMOUNT FOR WHICH CLAIM IS	BEING MADE:		
ATTACH ALL REPAIR ESTIMATES	AND/OR OTHER	ANY PERSON WHO K	NOWINGLY AND WITH INTENT TO
PROOF OF LOSS FOR THE ABOVE. SIGNATURE		INJURE, DEFRAUD COMPANY FILES CONTAINING ANI MISLEADING INFOR	OR DECEIVE ANY INSURANCE A STATEMENT OF CLAIM Y FALSE, INCOMPLETE OR MATION IS GUILTY OF A FELONY
DATE		OF THE THIRD DEGI	REE. LORIDA STATUTE 817.234

FN K IDSBNCLAIMSICLAIMANT WPD

Revised 6/1/97

NOTE: OPEN NEUTRAL CONDITIONS WILL NOT DAMAGE 240
VOLT APPLIANCES SUCH AS WATER HEATERS, RANGES OR AIR
CONDITIONING COMPRESSORS. IT MIGHT DAMAGE 120 VOLT
LIGHTS, TIMERS, ETC. ON A 240 VOLT CIRCUIT.

# **CUT IN ERROR**

A cut in error is usually just that . . .

Assumptions, however, can grow from one wrong piece of information. It is imperative to verify every statement or allegation. As stated in the introduction, "facts usually leave a paper trail" to verify the happening. If not, it should raise suspicions in the investigator.

### Review these important points:

- Did FPL follow collection procedures was the customer cut in error?
- Did collector cut proper meter number? (Possibly crossed meters.)
- Did customer follow extension or agreement?
- Was collector at correct address?
- Was customer reconnected in a timely manner? How long was customer off? Hours\_\_\_\_\_
- Did customer take any steps to protect his food or property? (Mitigating Damages)
- Obtain original receipts if applicable meals, hotels, etc.
- Requesting a list of food spoiled from the customer is not a wise choice. Typically the dollar amount requested will increase - negotiate and use good common sense. Some of the food quantity supposedly spoiled wouldn't fit in 3 refrigerators, let alone one! Field check these.
- All FPL associated customer/trouble records should be part of the file.
- Refrigerator damage due to spoiled food is rare. Any refrigerator turned off will smell. Be careful!

# TRANSFORMER FAILURE

Transformer failure can be caused by many reasons. Typically, the TCMS screen does not show why it failed. It is necessary, therefore, to contact the troubleman and or repair foreman to obtain the reasons if known. If no known reason exists, review these comments:

- A failed transformer does not necessarily cause high or damaging voltage.
- If necessary, notify the service center to "hold or tag" the transformer so that it can be examined by the Transformer Repair Facility in Miami.
- Review continuity of service (Tariff, etc.).
- Use the 3 Point Liability Rule as a guide.
- Was a contractor performing work?

#### IMPROPER CONNECTIONS

Occasionally, an improper connection is made during repair or construction efforts causing an irregular condition that may damage customer facilities.

- Follow the 3 Point Liability Rule.
- Determine who made the error. (Contractor, etc.)
- Remember, negligence does not necessarily mean that liability exists.

Example: FPL becomes negligent after improperly connecting a service being replaced due to age causing damage to a condominium's 3 phase elevator motor.

### 3 Point Liability Rule:

- Was FPL negligent? Yes.
- Was the customer negligent? Under the National Electric Code 620-53., Electric Elevators; "...the customer shall be protected against improper phase rotation, over current, and single phasing condition for three phase motors..." Now, did the customer provide this protection equipment? If so, did it work properly? If not, then FPL, although providing an improper connection, would not be responsible under 2.5, Continuity of Service and Point #3 of the 3 Point Liability Rule.

#### DIG - INS

Dig-ins, defined as damage to underground equipment and property <u>not</u> owned by FPL, are classified into three categories in the Public Property Damage Claims Tracking System. They are:

- Dig-in No Locations Requested.
- Dig-in Incorrect Locations.
- Dig-in Locations Not Given.

By far, the category "No Locations Requested" is the largest in terms of claims paid. Nevertheless, following the standard 3 Point Liability Rule is still required. To assist in asking the right questions, a compilation of some are listed:

- Was FPL at location of damage on day and time of damage?
- Did FPL request locations before digging?
- Was FPL given the locations requested?
- Were the locations accurate?
- Did FPL follow thelocationss given?
- Was FPL the only company digging at this scene?
- Was the damaged property originally installed at the proper depth?
- Are the repairs reasonable and justified? Request a breakdown of charges: labor hours, rate
  of labor, material used.

In many cases, a Property Damage Report (PDR) will come directly from the service center. Because it does, this is not necessarily admitting negligence, it may mean the crew wanted to report the cut line. Also, many companies will never bill FPL for damages. Don't drum up business by contacting companies. Let them do their investigation and bill the proper party if they choose to pursue a claim.

# LOSS OF BUSINESS CLAIMS

Typically, when a business is "shut down" because of a failure in continuity of service or some wrongful act by Florida Power & Light Company, a claim might be submitted for loss of business.

After a complete investigation of the cause, you should consider:

IF NEGLIGENT, FPL WOULD ONLY OWE THE LOST <u>PROFIT</u>, NOT THE BUSINESS EXPENSE.

## CONTRACTOR CLAIMS INVOLVING PROPERTY DAMAGE

Florida Power & Light Company, from time to time, contracts work out to others. The agreement between FPL and the contractor is known as an <u>Indemnity Agreement</u>.

FPL contracts with <u>independent contractors</u> only. That is, <u>subcontractors</u> are not used. The difference is in the control or involvement that the hiring company (FPL) is not vicariously liable for the torts (wrong doings) of the independent contractor.

Under an indemnity agreement with FPL, an independent contractor promises to "protect, defend and hold free and harmless...." FPL from any liabilities whatsoever.

Any damage done by contractor to a customer's property is to be handled between the contractor and the customer. The Contract Admin Inspector would only become in olved if the customer is completely dissatisfied with the repairs done by the contractor.

#### The contractor's purchase order specifications states:

The property owner will be notified the same day of property damage. Contractor will provide to the customer, in a letter form, the name and phone number of the contractor's representative who will handle the claim.

Any damages to public or private property caused by contract crews must be repaired immediately and at contractor's expense. If within seven (7) working days (including the day of notification) repairs have not been made to owner's satisfaction, FPL reserves the right to repair or have repaired all damages and deduct any costs, including but not limited to administrative costs.

The enclosed matrices include:

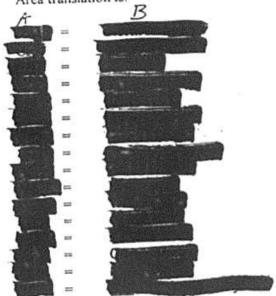
Service Unavailability (SAIDI)

Frequency (SAIFI)

Duration (CAIDI)

All figures are 12 month ending by month.

Area translation is:



CONFIDENTIAL

FIORIDA POWER & Light Company
FPSC Review of Distribution System
Staff's 2nd Request.
Request 9
Pages 2 of 3

S and THE BES ON THE BEST ON THE BEST 181 N. W. M. D. J. W. W. W. W. B. R. W. W. W. W. P. L. L. B. 14 14 11 14 11 11 11 14 11 11 11 18 18 13 14 13 34 ML BB ... BL St. 85 17 DURATION STORY & NON-STORY (BENCH) HI MI MI LI 31 MI LI 31 LI LI LI LI LI LI LI LI LI LI 111 411 M: 4: N: N: 11. 11. 14. 16. 16. 16. 16. 16. 17. 11. 11. 181 181 THE REAL PROPERTY AND THE PARTY 0 KG UB CG OB CB UB 30 1.4 40 1.5 1.4 M. B. 1.5 (W. 1.4 M THE LA ME ME WY, WILL 1.7 101 \*\* 51 CA. 45 . R. 46, 111, W. KE MED C.L. 111 41 THE WAY WITH THE WAY THE THE . K. 40 . C. 10 . 40. AND THE RESERVE THE THE PARTY OF THE PARTY O 17.4 KG KG KA 40 KA 23 KK KA 64 KA KA KA KA 102 Tr. Tre, or at me, me, THE THE PERSON WITH MITH WITH THE THE THE THE PERSON WAS A P. T. P. L. P 2.5. N. C. Stein Mar. 3.5. WM Library N. S. M. M. M. M. S. S. C. S. C. S. OR HE LA PR. HR. HE. #3 FEB 24 N.A. 25.1 WW 25. W. 10.0 Gt. 16.4 3 . 18. 10 1 1

WORSE MIGUTINGS PRINCES LONDONS

Copused 2-9 P. 393

# Public Service Commission

Docket #

DOCKET NO. 971668-

GENERAL FILE POUCH NO.

BEGINNING: 13330-97 ENDING: 01123-98

Contents

FILE COPY

# ATTACHMENT

971668-EI

TWO SETS

Chica a single
TOUR ASSESSMENT
74

13330 DEC 31 5
FPSC-RECORDS/REPORTING



# INTEROFFICE CORRESPONDENCE WAL

Distribution Engineering Standards
OFFICE

MT3B MAC 280-2480 TELEPHONE

SUBJECT: Questions # 26, #27 & #28 FPSC Selective Management Review

TO: Commission Review Committee

DATE: May 1, 1997

Attached, please find copies of blank customer satisfaction surveys performed by the Company over the last five years and the annual results of these surveys as they pertain to Distribution. Also, included in these documents are our instructions and procedures for the administration of these surveys. These documents are proprietary research conducted solely for Flor da Power Corporation and are stamped in red as "Confidential".

Enclosed, please find a completed and signed confidentiality form.

13330 DEC 31 G

(Rem U	ecopt	fron Continued On Back)	
TO:	AUC	DIT MANAGER Vinten.	DATE:
THE RE	DUEST	TED RECORD OR DOCUMENTATION:	
(1)	<b>Q</b>	HAS BEEN PROVIDED TODAY	
(2)		CANNOT BE PROVIDED BY THE REQUESTED DATE BUT WILL BE MADE AVAILABLE BY	
(3)	Ø	AND IN MY OPINION, ITEMIS 26-27-28 ISLAND PROPRIETARY AND CONFIDENTIAL BUSINESS 388.093, OR 387.158, F.S. TO MAINTAIN CONTINUED CONFIDENTIAL HANDLING OF THIS MATERIA WITHIN 21 DAYS AFTER THE AUDIT EXIT CONFERENCE, FILE A REQUEST FOR CONFIDENTIAL RECORDS AND REPORTING. REFER TO RULE 25-22.008, F.A.C.	
(4)	);	THE ITEM WILL NOT BE PROVIDED. ISEE ATTACHED MEMORANDUMS  1. 12 E 1/00/10/20 - Director Dist. En (SIGNATURE AND TIT	g and Tech.

Oletribution: Original: Utility (for completion and return to Auditor)
Copy: Audit File and FPSC Analyst

PSCIAFA-6 (Rev 2/85)

# CONFIDENTIAL

Commercial & Industrial Customer Opinion Survey 1 Fourth Quarter, 1992

# METHODOLOGY

The Commercial and Industrial Customer Opinion Survey is based on 354 telephone interviews with small and medium energy users and 152 in-person interviews with large energy users, among a cross-section of businesses in FPC's service territory. The total number of interviews completed in each division is:

REICHMAN-KARTEN-SWORD, INC.

•	Large Energy Users	Small/Medium Energy Users
Total	152	354 101
South Suncoast	49	101
North Suncoast	32	22
Central	•	6
Northern		6
Ridge	44	53
Mid-Florida	25	58
Eastern Headquarters	2	7

<sup>\*</sup> Outside FPC's service territory

Small and medium sized customers include those who use 100 - 350 kW per year and large customers use 350 kW and over per year. As a general rule, when comparing the responses of the large customers to the responses of the small/medium customers, a difference of 9.4 points is considered statistically significant. The telephone surveys averaged 19 minutes in length; in-person interviewing lasted an average of 43 minutes. Telephone interviewing started October 9 and ended November 3, 1992. In-person interviewing began October 5 and was completed on November 3, 1992.

Potential respondents for the in-person survey were sent a letter from RKS announcing the study. FPC was identified as the sponsor. Questionnaires for both telephone and personal interviews were developed by RKS in close consultation with the FPC project team. People identified as an organization's "energy decision maker" were interviewed for this survey.

ETCHMAN-KARTEN-SHORD. INC.	-5-	CARD 1	1906

5G. (HAND RESPONDENT CARD "A") I will read a list of attributes of the service that are provided by suppliers of energy. For each one please tall me how important it is when you assess the quality of service Florida Power provides to you. The first one is (READ FIRST ITEM ON LIST) —is this very important, somewhat important, not too important or not at all important when you assess the quality of service Florida Power provides to you? (RECORD BELOW —CONTINUE)

The next one is (READ NEXT ITEM ON LIST) — is this very important, somewhat important, not too important or not at all important when you assess the quality of service provided to you by Florida Power? (RECORD SELOW — CONTINUE ASKING FOR EACH ITEM ON LIST — REPEATING AMSWER CATEGORIES EACH TIME)

Base	Lange (132) 39-1 Very Important	Somewhat Important	Not Too Important	Not At All Important	Not Sure (Yol.)
11	Keeping the number of outages down	5%-2	1		1%-5
1	service after outages	1 -2			1-9

7a. (ASK EVERYCHE) Now I would like to ask you about electric reliability. For the purpose of this interview, I would like you to consider two separate aspects of reliability. The first is power <u>quality</u> which refers to the lack of chronic voltage problems and brief outages of less than 1 minute. The second is power <u>availability</u> which refers to outages lasting longer than 5 minutes.

Pirst, how would you assess the guality of the electric power you receive from Plorida Power at this location — are you very satisfied, fairly satisfied, not too satisfied, or not at all satisfied? Total (506) Smimed (354) (0.90 (1.1)

Very satisfied	1601 -1
Pairly satisfied	
Not too satisfied	
Not at all satisfied.	
Not sura (Vol.)	





you characterize your organization's position with regard to these power quality problems --would you characterise this as a very serious problem that you must solve quickly, is it a fairly serious problem that you need to work on, or is it a nagging annoyance that someday will find a solution?

Very serious problem that must be solved quickly.  Fairly serious problem that we need to work on.  Nagging annoyance that someday will be solved.  Other (SPECIFY) (Vol.)	SINImed(245) 701. 14	69x (135) 40% 29 24
It varies (Vol.)	1	6

1

Have you tried to contact Florida Power for essistance with power quality problems? Bar major a miner impact Total(433) smimcd(295) lang(135) 40 % 56

```
7h. (IF "NO" IN 7g - ALL OTHERS SKIP TO 71) Why haven't you contacted Florida
Lange (44) -- Did not have worker with FPC
  Haven't really had any (serious) problems with this 25%
 These problems are infrequent of short chilaton 23%.
  we just assume there's nothing much they can do about it 16%
  They contact us tirst/ deal with prolicer interest
          we have a chance to call them 9% 1601
                                                           1691
 lange (134)
                                                                     32/
                  Not too effective.....
                                                                    16
                  Not at all effective.....
                                                                    6
                  Not sure (Vol.).....
 Sa. (ASK EVERYONE) Now satisfied are you with the availability of your electric
 power at this location over the past year; that is, the job Florida Power does in keeping down the number of outages lasting longer than 5 minutes — are you very satisfied, fairly satisfied, not too satisfied or not at 1.1 satisfied?

Total (300) Sm/m=2(245) Longe (150)
                  771.
                                                                 55 %
                  Fairly satisfied ..... 23-2
                                                    17
                                                                  36
                  Not too satisfied.....
                                                                  7
                  Not at all satisfied .....
                                                    6
                  Not sure (Vol.).....
Sb. During the past 12 months, did your organization experience any electric
Sc. (IF "EXPERIENCED" IN Sh -- ALL OTHERS SKIP TO 9a) On average how many
electric service interruptions of 5 minutes or longer occurred at this location
within the past 12 months? (RECORD BELOW)

Large (110) - Experienced Service interruption)
                         Mean 5.2
                             (73 - 75)
                                    Not sure (Vol.) ........... (76( -1
8d. And how would you characterise the impact of these interruptions over the
Lange (110)
                                                im/med (112)
                                                                 621
                                                    68%
```

15a. (MAND RESPONDENT CARD "E") Now, as a way of summarizing your opinions about Florida Power, I will read you the same list of items we distussed earlier. For each one, please rate the job you think Florida Power does. The first one is (READ FIRST ITEM ON LIST) — how would you rate the job Florida Power is doing -excellent, pratty good, not so good or poor? (RECORD BELOW -- CONTINUE)

The next one is (READ NEXT ITEM ON LIST) -- IS Florida Power doing an excellent, pretty good, not so good or poor job? (RECORD BELOW -- CONTINUE FOR EACH ITEM REPEATING ALL ANSWER CATEGORIES)

10tal (506)				
mimed (254)  Drage (151)  Excellent	Pretty Good	Not so Good	Poor	Sure (Vol.)
1. Keeping the number of S/M 35 outages down	53 51 56 _2	13	2 2	1
2. Quick restoration of 7, 4, service after outages 1M 42 occur	51 49 52-2	5 -1	2 2 2 3 -1	<del>/ -3</del>

# Research Based Strategic Marketing Analysis

1993 Commercial and Industrial Opinion Survey Results

# CONFIDENTIAL

#### Methodology

Interviewing for all five studies was conducted from October through December, 1993. For Florida Power Corporation (FPC), interviewing began October 4 and ended November 12, 1993. A total of 486 FPC commercial and industrial customers were interviewed. The FPC survey was an update of a similar study conducted in November 1992. In the present survey, 127 large customers were surveyed through an in-person interview, and 253 medium and 106 small customers were interviewed during a 20-minute telephone interview. The sample was provided by FPC, and the questionnaire was jointly updated by FPC and Reichman-Karten-Sword, Inc. (RKS), who conducted the survey. FPC was identified as the sponsor of the research.

1993 Commercial and Industrial Wants, Needs and Expectations Survey Results

## Methodology

Interviewing was conducted from October 25 through December 13, 1993. In total, 496 commercial and industrial customers were interviewed: 141 Large customers were surveyed through an in-person interview, and 253 Medium and 102 Small customers were interviewed during a 20-minute telephone interview. The sample was provided by FPC, and the questionnaire was jointly developed by FPC and Reichman-Karten-Sword, Inc. (RKS), who conducted the survey. FPC was identified as the sponsor of the research.

How would you assess the quality of the electric power you receive from your electric company at this location -- that is, the lack of chronic voltage problems and brief outages of less than 1 minute -- are you very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied?

	FPC
Very satisfied	548
Somewhat sat.	32
Somewhat dissat.	11
Very dissatisfied	-2
Not sure	1

2) How satisfied are you with the reliability of your electric power at this location over the past year; that is, the job your electric company does in keeping down the number of outages lasting longer than 5 minutes -are you very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied?

	FPC
Very satisfied	65%
Somewhat sat.	28
Somewhat dissat.	5
Very dissatisfied	1
Not sure	1

3) How would you rate the job your electric company does on keeping the number of outages down -- excellent, pretty good, not so good, or poor?

	FPC
Excellent	39%
Pretty Good	47
Not So Good	10
Poor	3
Not sure	1

There are numerous questions in the 1993 C&I Customer Opinion Survey that provide valuable insights besides those which directly relate to customer loyalty.

#### Power Quality:

Questions and results which relate to the issues of power quality and reliability are:

1) Compared to a few years ago, are the power quality problems occurring more often now, less often now or about as often now as they did in the past?

	FPC
More often now	9 %
Less often now	38
About as often now	45
Not sure	8

2) How much impact do these power quality problems have on your organization -- a major impact, a minor impact, or no impact?

	FPC
Major impact	69%
Minor impact	24
No impact	4
It varies (vol.)	2
Not sure (vol.)	1

3) (If "major" or "minor impact") Have you tried to contact your electric company for assistance with power quality problems?

Yes		FPC 47%
No		49
Not	sure	4

And how effective do you think your electric company is in trying to reduce or minimize these power quality problems -very effective, somewhat effective, not too effective, or not at all effective?

	FPC
Very effective	434
Somewhat effective	36
Not too effective	11
Not at all effective	2
Not sure (vol.)	8

#### Reliability:

Responses to a couple questions on reliability are available that were not included in the CLI analysis:

During the past 12 months, did your organization experience any electric service interruptions lasting longer than 5 minutes, or not?

		FPC
Exp	66%	
	not experience	31
Not	Sure (vol.)	3

2) (If "experienced") How effective would you say your electric company is in trying to reduce and keep down the number of power interruptions -- very effective, somewhat effective, not too effective, or not at all effective?

	FPC
Very effective	45%
Somewhat effective	44
Not too effective	8
Not at all effective	1
Not sure(vol.)	2

The 1993 C&I Needs, Wants and Expectations Survey, which was conducted among Florida Power customers only, provides us with more guidance on the power quality and reliability factor.

#### Power Quality:

What impact does (read item on list) have on any of your equipment at this location -- a great deal, some, or none at all?

Impact of Power Quality on Equipment

	A Great Deal		Some None		AI AII		Not sure					
	Sys- tem	нвм	Lg.	Sys- tem	нвм	Lg.	Sys- tem	нви	Lg.	Sys- tem	нім	Le.
High Voltage	43 %	41%	61%	25 %	26 %	26 %	21%	22%	9%	11%	11%	45
Low Voluge	40	39	57	26	27	30	22	27	9	12	12	4
Lightning or surges or spikes	67	65	88	24	25	13	7		1	2	2	0
Momentary outages or (lickers	56	54	71	33	36	25	10	9		1	1	0
Lengthy outages	67	6.5	82	17	19	16	13	13	2	3	3	0
Stan-up, shut-down or operation of other electrical equipment on your premises or nearby	32	30	42	22	23	23	35	36	29	11		6

2) And how would you assess the quality of the electricity you receive -- is it pure and clean, is it satisfactory, or is it subject to inconsistencies, such as blinking, surges, dips or fluctuations?

	System	HIM	Large
Pure and clean	40%	41%	26%
Satisfactory	34	31	39
Subject to			
inconsistencies	19	21	28
It varies	1	2	2
Not sure	6	5	5

(If "satisfactory" or "subject to inconsistencies" or "it varies" ask) Generally, who do you think is responsible for power quality problems? Does the problem lie in Florida Power's equipment, or does it lie in your equipment?

Florida Power's equipment	System 66%	HIM 68%	Large 75%
Customer's equipment	4	3	2
Both	13	17	20
It varies	3	3	1
Not sure	9	9	2

What actions, if any, should Florida Power consider to try to minimize the effect of these power quality problems? (Base = large)

G	System/Lq.	HIM
Continue to research power failure causes	16%	13%
Restrict major tie-ins, switching construction to		
non-peak hours	14	15
Run an energy evaluation		
on their equipment	11	13
Inform customers first	11	13
Not sure	31	28

5) What types of costs does your company incur when power inconsistencies such as blinking, surges, dips or fluctuations occur? (Base = large)

Equipment downtime	System/Lg.	HIM 47%
Equipment damage	35	35
Equipment start up	24	25
Labor downtime	14	11
Lost production	10	10

6) Thinking about the last power inconsistency at your business, have you had a chance to compute the estimated dollar cost to you? (Base = large)

	System/Lq.	HIM
Yes	15%	16%
No	74	74
Not sure	11	10

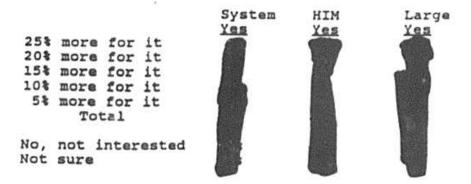
7) (If "yes") What was the estimated dollar cost to you? (Base = large)

	System/Lq.	HIM		
Cost	\$6,800	\$7,400		
Not sure	7%	8.		

8) (If "no" or "not sure") Can you estimate the dollar cost to you? (Base = large)

	System/Lq.	HI
Cost	\$2,300	\$2 500
Not sure	76%	76%

9) If Florida Power could guarantee you electric service that is not subject to surges, dips and fluctuations, and charge you (read first item on list) -- would you be interested? (Ask until respondent says "yes" or all choices are asked)



10' And if Florida Power could offer you electric service that would be subject to surges, dips and fluctuations, and charge you (read first item on list) -- would you be interested? (Ask until respondent says "yes" or all choices are asked)

				System	HIM	Large
5%	less	for	it	Aller:	4	dill's
10%	less	for	it		10.000	
15%	less	for	it	<b>Y</b>		
20%	less	for	it			
25%	less	for	it			
	To	tal			100°	
No,	not i	inter	ested			
	sure					

11) Florida Power defines power reliability as electric power that is free of outages, and power quality as electric power that is free of surges, dips and fluctuations. In terms of the impact on your operations, is there any difference to you between power reliability and power quality?

	System	HIM	Large
Yes	32%	35%	37%
No	29	29	16
Not sure	39	36	47

14) What types of costs does your company incur during an outage of five minutes or more? (Base = large)

	System/Lq.	HIM
Labor downtime	38%	39%
Lost production	31	33
Lost profits/revenues	25	24
Equipment downtime	20	20
Equipment startup	19	12
Unhappy clients/customers	18	19
Equipment damage	17	16

15) Thinking about the last outage at your business that lasted 5 minutes or more, have you had a chance to compute the estimated dollar cost to you? (Base = Large)

	System/Lq.	HIM
Yes	25%	26%
No	65	65
Not sure	10	9

16) (If "yes") What was the estimated dollar cost to you?
 (Base = large)

	System/Lq.	HIM
Cost	\$7,200	\$6,200
Not sure	15%	17%

17) (If "no") Can you estimate the dollar cost to you?
 (Base = Large)

	System/Lq.	HIM
Cost	\$10,000	\$10,300
Not sure	55%	56%

18) (If "experienced outages" and "power is subject to inconsistencies") You have mentioned that your electric power has experienced lengthy outages, as well as been subject to surges, dips and fluctuations. Do the outages have more of an impact on your operations, or do the surges, dips and fluctuations have more impact?

Outages	System 47%	HIM 50%	Large 54%
Surges, dips & fluctuations	24	23	24
Both	24	20	19
Neither	1	5	3

#### Reliability:

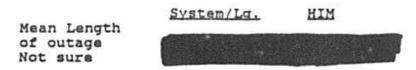
1) I'd like to discuss lengthy outages. By outage, I mean the power to your facility is completely off for at least 5 minutes. During the past 12 months, did your company experience any lengthy outages of 5 minutes or more?

	System	HIM	Large
Experienced	65%	68%	72%
Did not experience	30	27	22
Not sure	5	5	6

2) (If "experienced") Approximately how many lengthy outages did your company experience over the past 12 months that had an impact on your business?

Mean no. of outages
Not sure

Over the past year, do you recal how many minutes your longest outage lasted? Please do not include the time it took for your business to recover from the outage. (Base = Large)



4) When that particular outage was over, how long did it take for your business to recover? (Base = Large)



5) Considering all the outages that you've experienced over the past year, is this a reasonable number of outages in a 12month period, or not?

	System	HIM	Large
Reasonable	72%	69%	60%
Not reasonable	25	28	37
Not sure	3	3	3

6) (If "not reasonable" or "not sure") In your opinion, what is a reasonable number of outages lasting 5 minutes or more for a utility to have in a 12-month period? (Base = Large)

	System/Lq.	HIM
Mean reasonable		17000000
number of outages	1.1	1.1
It depends	7%	8 %
Not sure	5%	5%

7) In your opinion, are these outages generally caused by weather conditions, Florida Power, your own operations, or are they caused by something else? (Multiple responses permitted)

	System	HIM	Large
Weather	62%	60%	52%
Florida Power	16	18	32
Own operations	1	1	2
Something else	19	21	28
It depends	5	5	4
Not sure	4	3	2

8) On a "0" to "10" scale with "10" meaning very sensitive and "0" meaning not sensitive at all, I'd like you to rate how sensitive your business operations and equipment are to power interruptions. You can use any number from "0" to "10". How sensitive are your business operations and equipment to power interruptions on a zero to ten scale? (Base = Large)

	System/Lq.	HIM
Mean sensitivity	8.95	8.97
Not sure	0.8	0.8

9) (If "6 or higher") What equipment is most affected by power interruptions? (Base = large)

	System/Lq.	HIM
Computers	57%	54%
Equipment/Machinery	47	48
Air conditioning	26	26
Phone system	15	15
Lighting	12	12
Kitchen	9	10

How satisfied are you with Florida Power's efforts to restore power quickly after a lengthy outage -- very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied?

Very satisfied	System 59%	HIM 60%	Large 52%
Somewhat satisfied	33	32	37
Somewhat dissat.	4	5	7
Very dissatisfied	2	2	2
Not sure	2	1	2

11) And how satisfied are you with your ability to reach Florida Power during power interruptions -- very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied?

	System	HIM	Large
Very satisfied	44%	47%	43%
Somewhat satisfied	30	28	25
Somewhat dissatisfied	11	10	11
Very dissatisfied	11	11	18
Not sure	4	4	3

12) And how satisfied are you with the information Florida Power provides during interruptions as to when power will be restored -- very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied?

Very satisfied	System 37%	HIM 38%	Large 28%
Somewhat satisfied	34	32	38
Somewhat dissatisfied	11	13	14
Very dissatisfied	11	10	17
Not sure	8	7	4

13) What should Florida Power be doing differently during power restoration efforts? (Base = large)

	System/Lq.	HIM
Better communications/ inform customers	42%	43%
Nothing, they're doing a fine job	29	29
Have more phone lines available	14	12
Special phone number to get more info./24hr.		
emergency coverage	9	9

19) Why do you say that? (Base = large)

AMERICAN THE TOP SET	System/Lg.	HIM
Outages Shuts down business Takes a long time	17%	20%
to recover	7	8
Happens frequently	7	9
Surges Equipment damage	3.8	31
Both Lost production	5%	4 %
Not sure	46%	43%

20) Should Florida Power and their representatives be responsible for the electricity that runs through your facilities, or should their responsibility stop at the meter?

	System	HIM	Large
Responsible	37%	39%	38%
Not responsible	51	50	58
Not sure	12	11	4

Large Industrial Customer Satisfaction Surve-Year- End, 1993 CONFIDENTIAL

Methodology: The Large Industrial survey is based on 101 telephone interviews conducted nationwide. RKS contracted with Equifax National Decision Systems to provide the nationwide sample of local plants owned by Large Industrial businesses.

The sampling error for the total Large Industrial sample is ±10 percentage points at 50% response at 95% confidence level. To compare differences between the Large Industrial and RKS' national C&I results, a difference of 10 percentage points is considered statistically significant.

5. (ASK EVERYONE) I will read a list of attributes of the service provided by energy suppliers. For each one please tell me how important it is when you assess the quality of service your local electric company provides. The first one is (READ FIRST ITEM ON LIST) -- is this very important, somewhat important, somewhat unimportant or very important when you assess the quality of services. somewhat unimportant or very unimportant when you assess the quality of service your local electric company provides? (RECORD BELOW -- CONTINUE)

				, parpon CO	MI INUL)	Not
		Very	Somewhat	Somewhat	Very	Sure
			Important	Unimportant	Unimportant	(Vol.)
<ol> <li>Keeping the number of</li> </ol>	Ind.	901	10%	-4	-1	-1
outages down	C/I	87	12	•	•	1
2. Quick restoration of						•
service after	Ind.		12	-	-	_
). Providing timely	C/I	91	8	•		1
information about						•
outage restoration.	Ind.	70	26	2	-	2
outage restoration.	C/I	67	29	1	1	2
4. Keeping rates as low	Ind.	86				
as possible	CIT	85	14	7	-	-
s. being genuinely	-, -		12	1	1	1
concerned about						
customer needs	Ind.	75	17	,		
and problems	C/I	70	29	6	-	2
		100	7.5	*	•	•
6. Responding quickly	Ind.	75	23	_		φ.
to requests	2/I	78	20	1	-	2
. nexting it easy for	CT/COMP		0.77.67%	•		1
customers to do I	nd.	47	51	_	923	-
business with them. C	/I	67	31	1		2
8. Being dependable						1
do what they						
promise on time, I	nd.	8 3	17		5- <u>2-</u> 5	_
as scheduled C	/1	82	17	•		
9. Providing clear and I	202	200				
	nd.	64	28	4	-	4
**************************************	/I	80	17	1	1	1
10. Providing information I	nd	25		179		
on energy efficiency.C	/T	55	55	6	2	2
	•	33	39	5	1	•
11. Offering incentives to						
customers for increas- T	nd.	38	54			22
and energy efficiency c	71	52	37	6	2	2
being proactive in			25000		3	2
anticipating cus- I	nd.	44	54	-	121	
tomer needs C	/I	62	32	3	2	2
13. Taking an active role						
in the communities in I	nd.		4.7	10	6	2
which they operate C	/I :	50	37	7	4	2
Dformat/	Ş				95	•
energy was	nd. 4		45	5	2	1
15. Being environmentally	/I N	A	NA	NA	NA	NA
responsible		~	-2-2			
	id. 6	12.0	29	4	T.	=
16. Responding knowledgeably	1 /	1	26	1	1	1
and competently to In	d. 7	4	22			
inquiries.	I 7		23	7	-	2
	- '	•	23	1	•	-
creative approaches						
to providing their In	d. 4	0	45	3		
service	I NA		NA	NĂ		. 4
				33000	NA	NA

Lrg Ind Sml C/I

6a. Now I would like to ask you about electric power quality. First, how would you assess the quality of the electric power at this location that your company receives from the local electric company -- that is the lack of chronic voltage problems and brief outages of less than 1 minute -- are you very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied?

Very satisfied....
Somewhat satisfied...
Somewhat dissatisfied...
Very dissatisfied...
Not sure (Vol.)...

6b. And when you consider all of the processes in your company that rely on electric energy, how critical is having electric power that never surges, dips or fluctuates -- is it absolutely critical, fairly critical, important but not critical or desirable?

#### Lra Ind Sml C/I

Absolutely critical	角 🚗
Fairly critical	1999 1999
Important, but not critical	
Desirable	
Makes no difference (Vol.)	. 1988 1998
Not aver (Vol.)	· ·
Not sure (Vol.)	488 489

6c. In thinking about the reliability of electric power at this location over the past year -- are you very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied?

#### Lrg Ind Sml C/I

Very satisfied	All In	4000
Somewhat satisfied		
Somewhat dissatisfied.	NEW TOWN	EIM
Very dissatisfied		200
Not sure (Vol.)		1980

6d. How effective do you think your electric company is in trying to reduce and keep down the number of power interruptions -- very effective, somewhat ineffective, or very ineffective?

#### Lrg Ind

Very effective	538
Somewhat effective	41
Somewhat ineffective	4
Very ineffective	1
Not sure (Vol.)	1

6e. What is the approximate cost to your company of a one hour outage?



Sml C/I

Not sure (Vol.).....27%

631

6f. In your opinion, which condition has a more severe negative impact on your company -- brief, momentary blips in voltage, or an outage that lasts more than 5 minutes or do both conditions have an equally severe negative impact?

-6-

#### Lrg Ind Sml C/I

Brief momentary power interruptions	6 %	111
Both conditions have equally severe	44	39
None (Vol.)	4.8	44
None (Vol.) Not sure (Vol.)	7	4
	-	2

7a. On another subject, have you ever participated in your electric company's energy efficiency programs that help you manage and control your use of energy.

Lra Ind Sal C/I

Participated..... Not participated ..... Not sure (Vol.) .....



7b. (IF "PARTICIPATED" IN 7a -- ALL OTHERS SKIP TO 8a) And how satisfied was your company with the information or assistance you received from your electric company -- very satisfied, somewhat satisfied, somewhat dissatisfied or very

#### Lra Ind Sml C/I

Vame and at	Base:	(60%)	(22%)
Very satisfied.		534	701
Somewhat satisf	led	39	23
Somewhat dissati	istled	2	4
Very dissatisfie	Bd	-	1
Not sure (Vol.).		5	2

Sa. (ASK EVERYONE) When you ask your electric company to come to your premises to provide some kind of service, do they usually provide the service faster than promised, slower than promised or at about the time they promised?

#### Lrg Ind Sml C/I

Faster than promised Slower than promised At about the time they	134	121
promised	82	70
It varies (Vol.)	-	1
Service (Vol.)	1	9
sara (AOY-)	1	3

sb. And, when your electric company provides service to you, do they usually meet your expectations, usually exceed your expectations, or usually fall short?

#### Lrg Ind Sml C/I

Usually meet expectations	874	884
Usually exceed expectations	11	5
Usually fall short	2	2
It varies (Vol.)	-	1
Not sure (Vol.)	-	

9a. Over the past year, have you had any direct contact with your electric

#### Lra Ind Sml C/I

Have had	contact 81%	43%
Not sure	had contact 18	55
mor sure	(Vol.)	2

12f. In your opinion, what impact will competition and deregulation of electric utilities have on (READ FIRST ITEM ON LIST) -- under competition and deregulation do you expect this will this improve, stay the same or get worse?

			Lral	nd	
	*	Improve	Stay The	Get Morse	Not Sure (Yol.)
2. Rel: 3. Powe 4. Pric 5. Cust 6. Util	consiveness of electric utilities isbility of electric power er quality ce of electricity comer service ities' willingness to themselves into long- m commitments	•			

12g. And how long do you think it will take before you start to see changes like these resulting from competition and deregulation of electric utilities?

Lrg Ind - Average

12h. In a competitive energy environment, do you think it is smarter to try to shop around for the best price or is it smarter to try to cut a deal with the local supplier of electricity?

121. And why do you say that? (PROBE FOR SPECIFICS) Any other reason?

Lrg Ind

Shop Around For Best Price
Better cost/price savings.
Improved customer service.

Cut A Deal
They are known to me/they have a proven track record/history.
They are close by/near us.
Better service.
Better cost/price savings.
There is no competition around.

12j. In your opinion, are electric utilities generally ready to compete in the emerging competitive environment or are they not ready to compete?

Lrg Ind

Generally ready to compete....
Generally not ready to compete....
It varies (Vol.)...........
Not sure (Vol.)...........



#### METHODOLOGY

In total, 620 Florida Power residential customers were interviewed by telephone November 1996. The sample for the survey was randomly generated by Survey Sampling, Inc. for Florida Power's service territory as designated by zip codes. In order to analyze four regions separately, an adequate number of interviews were conducted in each: 176 interviews were conducted in St. Petersburg; 189 in Orlando; 120 in Ocala; and 118 in the rural area. The final sample was weighted by region to reflect it's actual proportion in Florida Power's customer base.

Respondents qualified for participation by being a household head over the age of 18 years who receives a Florida Power electric bill. The average interview was 15 minutes in length.

RKS RESEARCH & CONSULTING

CAS4a. Now, how satisfied are you with the reliability of electric power supplied by FLORIDA POWER -- that is, keeping down the number and duration of power outages lasting 5 minutes or longer -- are you very satisfied, somewhat satisfied, somewhat dissatisfied or very dissatisfied?

	FPC '96
Very satisfied	61
Somewhat satisfied	27
Somewhat dissatisfied	7
Very dissatisfied	3
Not sure (Vol.)	2

4b. And now, how satisfied are you with FLORIDA POWER's ability to keep down the number of momentary power interruptions- ones that last for 10 seconds or less - are you very satisfied, somewhat satisfied, somewhat dissatisfied or very dissatisfied?

	FPC '96
Very satisfied	<u>%</u> 54
Somewhat satisfied	29
Somewhat dissatisfied	7
Very dissatisfied	7
Not sure (Vol.)	3

4c. In (READ FIRST ITEM ON LIST) - does FLORIDA POWER do an excellent, pretty good, not so good or poor job? (RECORD BELOW -- CONTINUE FOR EACH ITEM ON LIST -- REPEATING ALL ANSWER CATEGORIES EACH TIME)

4c.1. Restoring electric power quickly after an interruption

	FPC '96
	25
Excellent	42
Pretty good	47
Not so good	5
Poor	2
Not sure (Vol.)	4

4c.2 Providing a reliable supply of energy

	FPC '96
Excellent	<u>%</u> 42
Pretty good	51
Not so good	4
Poor	1
Not sure (Vol.)	2

### Residential Customer Opinion Survey Quarter I, 1992

Market Strategies, Inc.

### CONFIDENTIAL

#### B. METHODOLOGY

A total of 500 telephone interviews were conducted with a random-digit-dial (RDD) sample of residential customers, stratified by Division. One hundred (100) interviews are conducted in each of the four urban Divisions and 100 interviews are allocated across the three remaining Divisions (Central, Northern, and Ridge). The total sample is then weighted to reflect the actual distribution of residential customers across the entire service area.

Interviewing was conducted from the Market Strategies, Inc. (MSI) Research Operations Center in Livonia, Michigan. First Quarter interviewing was conducted from February 8-10, 1992.

The approximate sampling error for the total sample and for the Divisional subgroups as well as requirements for statistically-significant differences either among current survey results or over time are shown in the following table.

Statistical Significance @ 95% Confidence Level	Sampling Error Tolerance
Sampling error (+) for: Total sample (n=500) Division subgroups (n=100)	±4.5% ±10%
Percentage-point differences required:  Comparisons between n=500 samples (total sample)  Comparisons between n=100 samples (Divisions)	6 points 14 points

Market Strategies, Inc. Page 14

how would you rate the job t	to Ten
*09. PROVIDING RELIABLE ELECTRIC SERVICE	SERVICE
MANGER OF CASES	10000
0 · Extremely Poor Job	11
*	12
~	_ #
•	~ #
*	Te Br
5 - Weither	<b>پ</b> :
D	0
7	A.
0	1600
•	off?
10 · Extremely Good Jab	M
Don't know	5,11
COLLAPSED CODES:	1000
Total Good Job (6-10)	mb至2
fatremely Good Job (9-10)	2022
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Market Strategies, Inc. Page 48

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Market Strategies, Inc. Page 50

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Market Strategies, Inc. Page 52

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# Residential customer upinion Survey Market Strategles, Inc. Quarter III, 1992

## B. Methodology CONFIDENTIAL

A total of 550 telephone interviews were conducted with a random-digit-dial (RDD) sample of residential customers, stratified by Division. One hundred (100) interviews were conducted in each of the four urban Divisions. To provide for an examination of each of the three remaining Divisions (Central, Northern and Ridge), the research design was modified in the current survey to include 50 interviews in each of the three Divisions (whereas previous surveys have allocated 100 interviews across these combined Divisions). The total sample is then weighted to reflect the actual distribution of residential customers across the entire service area.

Interviewing was conducted from the Market Strategies, Inc. (MSI) Research Operations Center in Livonia, Michigan. Third Quarter interviewing was conducted from August 13-19, 1992.

The approximate sampling error for the total sample and for the Divisional subgroups as well as requirements for statistically-significant differences either among current survey results or over time are shown in the following table.

Statistical Significance @ 95% Confidence Level	Sampling Error Tolerance
Sampling error (+) for:  Total sample (n=550)  Division subgroups (n=50)  Division subgroups (n=100)  Division subgroup (n=150)	±4% ±14% ±10% ±8%
Percentage-point differences required:  Comparisons between n=500 samples (total sample)  Comparisons between n=100 samples (Divisions)  Comparisons between n=100 and n=150 samples (Divisions)  Comparisons between n=100 and n=50 samples (Divisions)	6 points 14 points 13 points 17 points

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Page 66

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Page LB

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NUMBER OF CASES

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STANDARD DEVIATION

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# Residential Customer Opinion Survey Quarter III, 1993

Market Strategies, Inc.

CONFIDENTIAL

#### B. Methodology

A total of 1400 telephone interviews were conducted with a random sampling of residential customers, stratified by Division. Two hundred (200) interviews were conducted in each of the seven Divisions, reflecting an increase in the number of interviews among Central, Northern, and Ridge customers to enhance the analysis of these Divisions. The total sample is weighted to reflect the actual distribution of residential customers across the entire service area.

Interviewing was conducted from the Market Strategies, Inc. (MSI) Research Operations Centers in Portland, Oregon and South Bend, Indiana from August 28-September 16, 1993.

The approximate sampling error for the total sample and for the Divisional subgroups, as well as requirements for statistically-significant differences either among current survey subgroups or to 1992 results are shown in the following table.

Sampling error (+) for: Total sample (n=1400) Division subgroups (n=200)	± 3 % ± 7 %
Percentage-point difference required for statistical significance @ 95% confidence level for:	
Comparisons between 1992 and 1993 total samples (n=550 vs n=1400)	5 points
Comparisons between subgroup samples (n=100 vs n=200)	12 points
Comparisons between subgroup samples (n=200 vs n=200)	10 points

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Market Strategies, Inc. Page 4)

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Market Strategies, Inc. Page 47

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# Residential Customer Upinion Survey Quarter III, 1994

MSI: Energy Research & Consulting

# CONFIDENTIAL

#### B. Methodology

A total of 600 telephone interviews were conducted with a random sampling of residential customers, stratified by region. Two hundred (200) interviews were conducted in each of the three regions, with the total sample results being weighted to reflect the actual distribution of residential customers across the entire service area.

Interviewing was conducted from the Market Strategies, Inc. (MSI) Research Operations Centers between August 10 and August 21, 1994.

The approximate sampling error for the total sample and for the regional subgroups, as well as requirements for statistically significant differences either among current survey subgroups or to the 1993 total sample results are shown in the following table.

Sampling error (±) for:	
Total sample (N=600)	± 4 %
Regional subgroups (N=200)	± 7 %
Percentage-point difference required for statistical significance @ 95% confidence level for:	
Comparisons between 1993 and 1994 total samples (N=1400 vs N=600)	5 points
Comparisons between any two regional subgroups (N = 200 vs N = 200)	10 points

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PROVIDING RELIABLE ELECTRIC SERVICE

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Page 51

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Market Strategies, Inc.

Page 01

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Market Strategies, Inc.

Page 65

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Page 65

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MUMBER OF CASES:	615
Uninterrupted service	277.2
Promptness	201
No/None/Not Any/Nothing	50
Good customer service	S.
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Dependability	4
Other	A.
Don't know	57
Accessibility	120
Responsiveness	133

Good equipment

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Commanication

4 4 Cooperating with customers/

Customer satisfaction

Educating people on saving money Consistent billing/Accurate billing

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Good maintenance

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Good employees

Page

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No nuclear accidents	II,
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Providing discounts	a.
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Deposits	B_
Kaving a watch program	a_
Good reputation	9_

Market Strategies, Inc.

Page 9

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If the rates were extremely high Bot taking care of customers' needs loo many brownouts

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When you can't trust florida Power Employers that are not Regulatory agency (Public Service increased number of customer complaints tong/sustained outages Not looking to the luture needs of reputation public image/ When they send shut off notices Disregard for energy conservation Don't give enough time to pay a Change localions where you can pay Hot doing anything about If power was cut off at certain Not trimming the trees Not being safe during outages Some people's health would depend ï, 022 F. F.

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Page 11

### B. Objectives And Methodology

Since its inception in 1987, the Florida Power Corporation (Florida Power) Customer Opinion Survey (COS) has been providing the company with regular measures of residential customer opinions, beliefs, attitudes, and evaluations of their relationship with Florida Power. Historically, the strategically-focused COS was conducted on a quarterly basis from 1987 to 1991. In 1992, the frequency of the COS was changed to a semi-annual survey with the addition of the operationally-focused Florida Power Service Action Survey (SAS). In 1993, the frequency of the SAS was increased to a quarterly measurement to provide more regular feedback on operational issues pertaining to direct customer contacts. Because only minor variations were observed in the COS results throughout 1991 and 1992 (other than those that could be attributed to seasonal differences), the decision was made to conduct the COS on an annual basis. The August measurement was chosen as the appropriate period for the annual measure of customer opinions of Florida Power. This report presents the findings from the August, 1995 COS.

Information collected from the COS is used by Florida Power to establish strategic goals concerning the overall "position" of the company in customers' minds, and to develop operational objectives with regard to enhancing Florida Power's relationship with customers. Additionally, the survey provides tactical marketing information which is used by service, marketing and communications program managers to design, implement, and evaluate their activities. The survey further offers an opportunity to address specific issues such as customer loyalty to Florida Fower and the likelihood of their choosing alternative electric utilities given different rate structures. Some of these specific issues are addressed in separate topical mini-reports.

A total of 600 telephone interviews were conducted with a random sampling of residential customers, stratified by region. Two hundred (200) interviews were conducted in each of the three regions, with the total sample results being weighted to reflect the actual distribution of residential customers across the entire service area.

Interviewing was conducted from the Market Strategies, Inc. (MSI) Research Operations Centers between August 10 and August 21, 1995.

The approximate sampling error for the total sample and for the regional subgroups, as well as requirements for statistically significant differences either among current survey subgroups or to the 1994 total sample results are shown in the following table

Sampling error (±) for:		
Total sample (N=600)	± 4 %	
Regional subgroups (N=200)	± 7 %	
Percentage-point difference required for statistical significance @ 95% confidence level for:		
Comparisons between 1994 and 1995 total samples (N=600 vs N=600)	6 points	
Comparisons between any two regional subgroups (N = 200 vs N = 200)	10 points	

FLOHIDA POWER COS

BANG HENNYS

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Now, I'd ske to read a list of topics concerning Florida Power. For each one I read, I'd ske you to rate it using another zero to ten scale. This time, TEN means that Florida Power is doing an extremely good job. ZERO means Florida Power is doing an extremely poor job, and FIVE would mean they are doing neither a good nor a poor job. You can use any number from zero to ten.

Now, how would you rate the job Flonda Power is doing on

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FLOHIDA POWER COS (m95106)

Q27 Would you say that Florida Power generally does an excellent, good, fair or poor job restoring electric service after an interruption occurs? BANKETI ONE

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Market Strategies, Inc.

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FLORIDA POWER COS

G28 In the List three munits, how many times have you lost electric service in your home for TEN SECONDS OR LESS? DANS(T) ONE (D81500)

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FLORIDA POWER COS

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Q29 Liki you consister these short interruptions to be a major incorrentance, a major incorrentance, or really no incorrentance at all for you?

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FLORIDA POWER COS (1895105) BANGER UNE

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Q298 - As far as you know, is Florida Power generally responsible or not responsible for these short interruptions?

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Q30 Now thinking about longer outages lasting a few minutes or longer, how many of these have you had at your home in the last 3 months? F i i i -# 101 M 1 i ya ya ya ya yi yi I FLORIDA POWEH COS (U95106) BANNEH ONE įį

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FLORIDA POWER COS

Q31 Generally speaking, in your opinion which of these is more inconvenient, short interruptions in service or larger outages? EASTER ONE

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ionsidering outages or service interruptions that are storm related, what do you o e a reasonable length of time, on average, for an outage?	

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Q25 Earlier, you gave Florida Power a (RESTORE FIATING FROM Q7) rating on providing rehable electric service. What are some of the reasons for this rating of their electric service rehability?

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Q25. Earher, you gave Florida Power a (RESTORE RATING FROM Q7) rating on providing reliable electric service. Whal are some of the reasons for this rating of their electric service rehability?

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(U95106)	FLOHIDA POWER COS
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Earlier, you gave Florida Power a (RESTORE RATING FROM Q7) rating on providing their electric service. What are some of the reasons for this rating of

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Q29A. What kind of problems did these electric service interruptions or outages cause for you?

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Q29C Why do you think these short interruptions in electric service occur? FLORIDA POWER COS.
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#### **FASTRACK Survey**

# CONFIDENTIAL

#### Methodology

Interviews are conducted by telephone on an ongoing basis among customers who have had a recent interaction with Florida Power Corporation. Beginning in November, 1996, all FASTRACK respondents were asked about the reliability of their electric service and Florida Power's ability to keep down the number of momentary interruptions. In addition, customers who called in specifically to report an outage were asked about their level of satisfaction with the restoration of their electric service.

#### Questions

How satisfied are you with the reliability of electric power supplied by Florida Power -- that is, keeping down the number of power outages lasting 5 minutes or longer? Are you...

Very satisfied
Somewhat satisfied
Neither satisfied nor dissatisfied
Somewhat dissatisfied
Very dissatisfied
Don't know
Refused

And, how satisfied are you with Florida Power's ability to keep down the number of momentary power interruptions — ones that last for 10 seconds or less? Are you...

Very satisfied
Somewhat satisfied
Neither satisfied nor dissatisfied
Somewhat dissatisfied
Very dissatisfied
Don't know
Refused

Was your power restored when you expected it would be?

Yes No Don't know Refused

After you reported the outage, how satisfied were you overall with the time it took to restore your electric service? Were you...

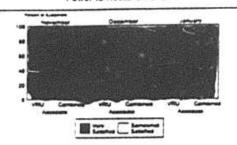
Very satisfied
Somewhat satisfied
Neither satisfied nor dissatisfied
Somewhat dissatisfied
Very dissatisfied
Don't know
Refused

In the October, 1996 edition of FASTRACK, we examined the experience of customers who called the Customer Solutions Center and spoke with an associate or used the VRU to report an outage between July and October. Beginning in November, efforts were made to interview more customers who had called Florida Power about an outage so that monthly results could be reported. In this edition, we will look at trends in customers' satisfaction with their outage reporting and restoration experiences from November through the current month of January.

The November-January trend in the overall experience rating among outage customers (VRU and associate-handled reports) apwith December and January pears to be than the November score somewhat (

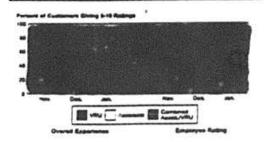
Looking at the figure below, it is clear that this can be attributed completely to an increased proportion of l experience ratings given by customers who reported their outage with an associate. While significantly more customers who reported their outage to an associate say their experience was in December and January than in November the proportion of "excellent" experience ratings given by customers reporting their outage through the VRU has gradually over the last two months

Trend of Satisfaction with the Time it Took Florida Power to Restore Power

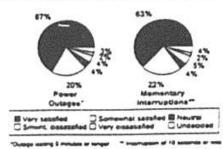


The figure above shows that satisfaction with outage restoration time among customers who reported their outage with the VRU from November to or with an associate has remained erend overall. However, more aus-January, with a tomers who reported their outage with an associate are yeary satisfied with restoration time than customers who reported their outage through the VRU. As highlighted in the figure above, this gap has widened since November.

Trend of Overall Experience and Employee Rating Among Outage Customers



Setisfaction with Florida Power's Ability to Keep Down the nbor of Power Outages and Momentary Interruptions



The proportion of customers who feel that the associate did an "extremely good job" (9-10 ratings) during their contact was also in December and January than in November, although not significantly For the last two months, of customers have felt that the associate did an "extremely good job" during their outage report contact.

When asked what Florida Power could have done to make them happier during the contact, many customers say that Florida Power could have given them an estimate of when their power would be restored.

Among all FASTRACK customers (not just those who called to report an outage), almost nine in ten (87%) are satisfied with Florida Power's ability to keep down the number of power outages lasting five minutes or longer. Two-thirds (67%) are very satisfied. Only 6% of all FASTRACK customers are dissatisfied with Florida Power's performance in this area. Similarly, \$5% are satisfied with the Company's ability to keep down the number of momentary interruptions (10 seconds or less), with 63% very satisfied and only 7% dissatisfied.

# FASTRACK RESEARCHSOLUTIONS from

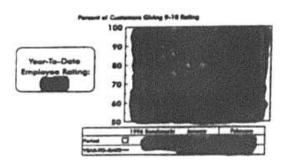
# Performance Goals for 1997

The January FASTRACK newsletter reviewed how the 1997 performance goals that are based on survey results are set. The goals are evaluated against the cumulative score at the end of 1997. This newsletter reports results from February interviewing and presents cumulative year-to-date totals that include information from both the January and February surveys compared to the 1996 Benchmark (the year-end cumulative score from 1996).



	Benchmark 1996	YTD 1997	1997 Goal
Energy Solutions Goal			
Mass Markets Goal			
Energy Solutions Stores Goal			
Customer Solutions Goal			

# Overall Contact Experience-



CONFIDENTIAL

The overall experience among all FASTRACK customers interviewed declined slightly from January to February.

of customers interviewed in February rate their experience with Florida Power as This is the benchmark 1996 rating of The February rating the current year-to-date rating, now at customers rate the employee or contractor they dealt with as having done an

Customers interviewed for the survey are asked at the outset of the interview about their overall impressions of Florida Power. Currently on these overall measures, of customers are very favorable (giving a 9-10 rating on a zero to ten scale), and feel Florida Power is very easy to do business with.

# **Energy Solutions Stores**

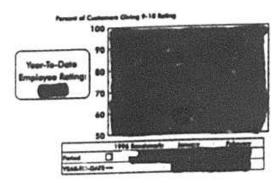
# Person of Customers Global 9-16 Balling 100 90 Year-To-Date Employee Rating: 70 60 1914 Sendonsir Inversy Policest Year-To-Date Fund

The overall experience is virtually unchanged from January to February among Business Office non-payment customers. Nearly feel their overall experience was "excellent." say the office Consistently, they visited appeared to be running efficiently on the day of their of customers interviewed thus far in 1997 feel their visit and representative dide customers in February rate the representative they interacted with as doing an "extremely good job" on over the January "showing concern" about them, and The attribute with the rating of is "courtesy and politeness," with of customers rating the representative they interacted with very positively on this aspect of their contact.

The following comments illustrate the reasons behind customers' satisfaction or dissatisfaction with their overall experience:

- "They were very nice and polite. They had someone to help me with the language, to better understand how the electric company works. There was a Spanish representative available to help translate the information to me about changing my address. I went in on a Friday, and the next day, the bill was changed over in my new address." [10 rating]
- "They were very pleasant. They greeted you like you were the only one they were dealing with." [10 rating]
- "I was told that something would happen, and it didn't. After I talked with them and they explained it, we were able to work out a mutual agreement. I think there should be more locations to deal with Florida Power." [9 rating]
- "A zero, because of her attitude, and a ten because they got done what I needed them to do. They changed my name for me, but [the representative] was just rude. I told her I needed to change my name, and she just took my marriage license out of my hand and didn't say anything to me. She took the information off of it, and then tossed the certificate back on the counter, and didn't say anything at all. She looked at me when we were done, like why am I still standing there."

# Customer Solutions Center



In February, of customers contacting the CSC say their overall experience was "excellent." The year-to-date overall experience rating among customers is Though still well above the rating achieved in 1996, the overall experience rating declined between January and February. However, this is not a statistically significant change.

The employee performance rating for February is virtually unchanged since January This means that customers say the associate they spoke with did an (a 9 or 10 rating).

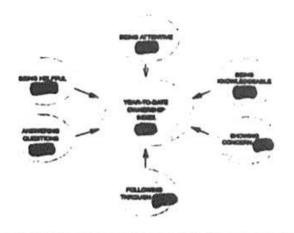
The following comments illustrate the reasons behind customextisfaction or dissatisfaction with their overall experience:

- The overall ease of the transaction it could have been made more difficult. What could have been a multi-phone call experience was a one-call experience." [10 rating]
  - Because she was very polite, and knew what she was talking about, and gave me hints on how to save energy, and took the time to answer my questions on the phone. I told her she was very helpful, and I appreciated it." [10 rating]
- "They answered my questions, explained my problem. Explained to me how to read my meter. Gave tips on how to lower my bill." [10 rating]
- "I thought the lady I spoke with was short and to the point. She didn't seem to be very polite or helpful. I would have appreciated if she could have gone into more detail about the power company. I've just moved here from North Carolina, and I'm not familiar with the electric companies. I felt she could have been more at liberty to discuss any promotional or special rates offered for customers." [6 rating]
- "Think employees should be more professional in handling customer complaints. I asked the representative to send somebody out to read the meter. She said that it did not matter whether someone came out to read the meter or not, the charge will stay on the bill." [3 rating]

# Spotlight Ownership Index for Customer Solutions Center

We have periodically reviewed the "Ownership Index" for the Customer Solutions Center. This is a combined measure of six "attributes," which are customer perceptions of how well the associate they interact with shows concern and is attentive, to what degree they feel the associate is helpful and knowledgeable, can answer questions and follows through.

In February, attribute ratings ranged from a low of for "showing concern" to a high of for "following through." These ratings represent the percentage of customers who feel the associate they interacted with did an "extremely good job" on that attribute. The year-to-date index stands at The Ownership Index was for July - December 1996, as reported in the Semi-Annual Review (Issue 5).

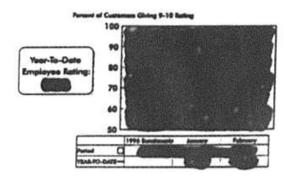


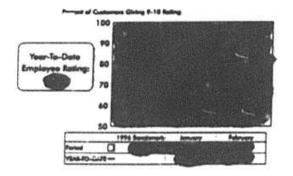
Attributed	Jemmery 1997	Polormary 1991
Shawing Concorn		
Being Knowledgesbie		
Being Helpful		
Pollowing Through		
Anawering Questions	100	
Being Allentive		
Ownership Index		
Door	669	1

# Walk-Thru Energy Audits

# High Bill Handling

## Phone Resolution





Of those customers having a walk-thru energy audit in the feel their overall month of February, experience with Florida Power was "excellent." Over the last half of 1996, this measure changed very little, but the February rating is a ncrease from the January rating (both the 1996 cumulative rating and the January rating were

When rating the auditor who performed the energy audit of customers interviewed in their home, a strong in the first two months of 1997 feel the auditor did an

of customers who had their high bill inquiry taken care of by telephone say their overall experience was This rating is the January, 1997 rating and she 1996 benchmark.

Thus far in 1997, nearly spoke with a high bill expert in the Mass Markets department say that the person they spoke with did an "extremely good job" during the contact.

A lower volume of high bill field investigation contacts in February does not permit us to report those ratings for February. They will be reported at the end of the quarter.

# **Energy Management**

#### Field Coordinators

A lower volume of contacts for the month of February does not allow us to report the ratings, however, they will be reported at the end of the quarter. The following customer comments illustrate their level of satisfaction with their overall experience in dealing with Energy Management Field Coordinators:

- "Everything was excellent. Very knowledgeable, very well qualified." [10 rating]
- "She was an A-plus on all counts. She was great I recommend her highly. She was a professional, courteous person." [10 rating]
- "Because of the time it took from the initial call and the time it took them to call me back and schedule the appointment. They came out about two weeks after the appointment was scheduled. And then, they were late." [7 rating]
- "They never followed up. The first guy came out to inspect the load management equipment to determine if there was a problem. That was over 30 days ago, but no one has called or come by to do the work." [6 rating]

Comments from customers concerning what they feel could have been done that would have left them more satisfied overall include:

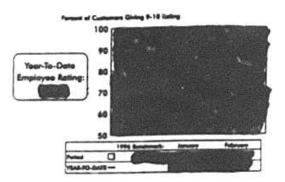
- · "Come out when I first told them of the problem." [10 rating]
- "They could have gotten back to me quicker." [7 rating]
- "Do the work, or at least call and schedule it." [6 rating]

# **Survey Information**

 567 interviews conducted with Florida Power customers in Lehmany

For more information, please contact Marketing Department at

#### Contractors



Over of all customers having a contractor perform Energy Management work during the month of February say their overall experience with Florida Power was This is a from the January level and the 1996 benchmark of The year-to-date employee rating is so nearly customers who interacted with a contractor thus far in 1997 feel the individual who performed the work did at This is just slightly the cumulative 1996 score

The following comments illustrate customers' satisfaction with Florida Power contractors:

- "They are great. They were here on time and very knowledgeable, and offered me tips and advice on ways to make it safe. I really appreciated that. He was conscientious." [10 rating]
- The professional people were very great. They were
  courteous and nice. Very friendly with answering all questions. When the gentleman came out to my home, he was
  able to answer questions before I even had the chance to
  ask. He was very patient and willing to answer as many
  questions as I hed. His hospitality was sincere and generous."
  [10 rating]
- "He promptly answered my concern. Gave me hints. He made it easy for me to understand what was going on. Very satisfied with the service. They did it to my convenience, not theirs. The job was done quickly and efficiently." [10 rating]
- "The guy who came out wasn't the friendliest person in the world. He did his job and was very professional, but not real personable." [8 rating]
- "No problems with Florida Power, but I was not happy with the contractor. He did a fine job, but was not very personable. He did not say anything." [7 rating]

# FASTRACK RESEARCHSOLUTIONS from

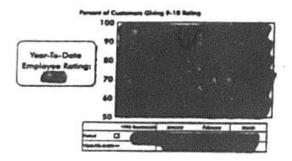
# Performance Goals for 1997

The 1997 Performance Goals based on FASTRACK survey results are listed in the table below with the current year-to-date (YTD) and 1996 benchmark scores. All the current year-to-date scores are above their 1996 benchmarks. Goals are assessed against the cumulative score at the end of 1997.



	Benchmark 1996	March 1997	TTD 1997	1997 Goal
Energy Solutions Goal				
Mass Markets Goal				_
Energy Solutions <sup>888</sup> Stores Goal				
Customer Solutions Goal				

# **Overall Contact Experience**



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Significantly more FASTRACK customers interviewed in March report their overall experience with Florida Power as than did customers interviewed in February. Nearly of customers interviewed in March give a 9-10 rating (on a zero to ten scale), did so in February. The current year to date rating is

The percentage of customers who say the employee or contractor they dealt with did an for the month of March, unchanged from the level in February. The year-to-date employee rating is

## Overall Impressions of Florida Power

A star following the second se

#### Reader Request

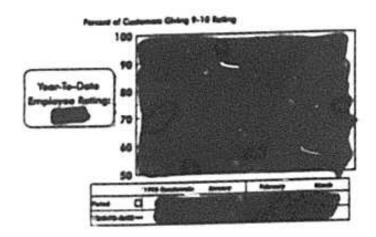
Hecently, we have received assembly apports for as termation which will be be us to under the distribute employed ratings tend to be beginn than the concernment expension concernment.

In addition to considering the particularies of the employee, we know that custoffiest allowed to be published in procedured to go wait force and the plants of the other additional force of the procedure of the

The principle of the St. The Time is a second of the St. The S

. We appreciate hearing that dividing the traction of the property

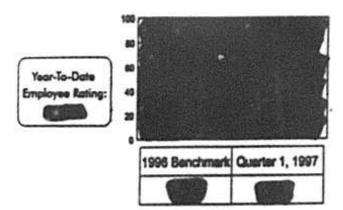
#### **Customer Solutions Center**



More than seven in ten (73%) customers interviewed in March who had contacted the CSC feel their overall experience with Florida Power was "excellent." Though not statistically significant, this is an increase of five percentage points from the February rating of 68%. The year-to-date employes performance rating is at 80%, unchanged from February.

#### High Bill Handling

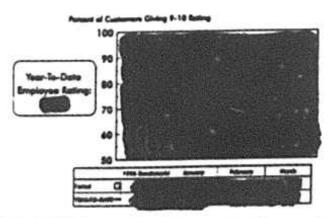
#### Field Investigations



Over tigated in their home in the first three months of 1997 rate their overall experience with Florida Power as While this is virtually unchanged from the 1996 benchmark rating of it represents a drop from quarter four 1996. The percentage saying the employee they dealt with did an "extremely good job" is in the first quarter of 1997 from the year-end reting in 1996).

Over customers interviewed thus far in 1997 say their problem or question was resolved to their satisfaction.

#### **Phone Resolution**



with a high bill expert from the Mass Markets Department in March say their overall experience with Florida Power was This is a from the February rating of

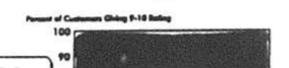
Over three-quarters of the customers interviewed in March feel the high bill expert they interacted with did an "extremely good job," dropping slightly from the February rating. The year-to-date employee rating is now

Among the three employee attributes that have been found to have the greatest effect on the overall experience rating for this department, "currently has the highest level of "extreme y good job" ratings in March from year end 1996. This is followed by from year end, and from year end 1996.

#### **Energy Efficiency Programs**

Walk-Thru Energy Audits

**Duct Test & Repair** 



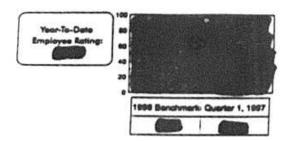


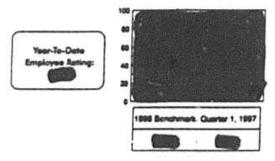
#### **Energy Efficiency Programs**

#### **Energy Management**

#### Insulation Upgrade

#### Support Staff





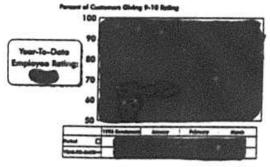
sustomers who had an insulation upgrade say that their overall experience with Florida Power was This is down from year end 1996 percent of customers say that the employee they dealt with in the first quarter of 1997, down slightly from 1996

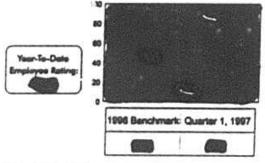
ustomers who spoke with a member of the Energy Management support staff say they had an experience overall with Florida Power in the first quarter of 1997, somewhar than year end 1996 customers currently say that the employee did an "extremely good job" during their contact.

#### Energy Management

#### Contractors

#### Field Coordinators





In March, customers report having had an overall experience with Florida Power in their recent interaction with an Energy Management contractor, dropping to nearly the same level as reported in January. The current year-to-date employee rating has steadily throughout the first quarter of 1997 and currently stands at

customers who had energy management work performed by a field coordinator in their home in the first quarter of 1997 consider their overall experience with Florida Power to have been This is 1996 year end Continuing a showing in this first quarter, the employee rating is (it was at the end of 1996).



# FASTRACK RESEARCHSOLUTIONS from

Performance Goals for 1997

The 1997 Performance Goals based on FASTRACK survey results are listed in the table below with the current year-to-date (YTD) and 1996 benchmark scores. All the current year-to-date scores are above their 1996 benchmarks. Goals are assessed against the cumulative score at the end of 1997.



	Benchmark 1996	April 1997	YTD 1997	1997 Goal	
Energy Solutions Goal		63			
Mass Markets Goal 🧆 🖰 🖘 🖓					
Energy Solutions <sup>886</sup> Stores Goal					
Customer Solutions Goal					
Energy Delivery Goal					

#### Focus on Mass Markets

This month we focus on the Mass Markets division to provide some insight into opportunities to improve their customer transactions. In April, the number of times we have controlled customers on Energy Management has increased significantly. Hence, it is important to examine how we handle the contacts that are associated with this new control strategy.

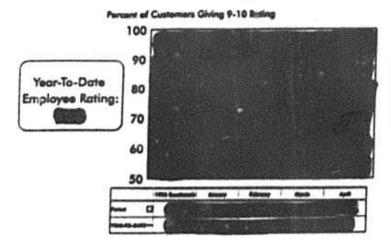
The volume of calls to the Energy Management Support Staff has increased substantially since January, due to customers calling about being controlled. Concurrent with this there has been a decline in customer satisfaction with the employee with whom they deal. Focusing on the following four attributes should help to improve the overall employee rating for the contacts with this group of people: "handling your needs efficiently", "showing concern about you", "being attentive to you and your needs", and "being helpful". There are also opportunities to improve our responsiveness to customers when they deal with us for an Audit or they speak with an Energy Management Field Coordinator. In particular,

Further, we can do a better job of giving the customer a specific time at which to expect someone to come out to their home for the Energy Management work. We can shorten the time it takes to get someone out to the home for this work. Finally, our performance for on-time arrivals for the Audit can also improve. Focusing on improving our responsiveness in these situations should result in improved scores in the future.

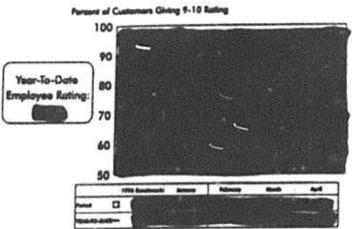
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#### Performance Goals by Department

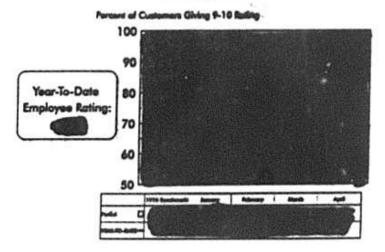
#### Energy Solutions \*\*



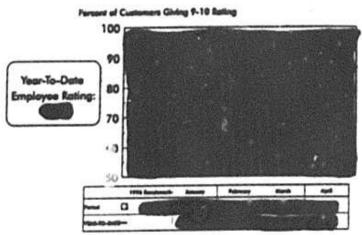
#### **Customer Solutions Center**



#### Energy Solutions Stores



#### High Bill Handling Phone Resolution



#### Walk-Thru Energy Audits

Purcent of Customers Giving 9-10 Rating
100

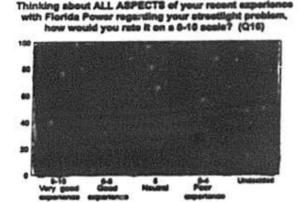
#### **Energy Management Contractors**

Percent of Cuctomore Giving 9-10 Rating
100

#### Streetlight Problems - continued

### 3. How do these customers rate the experience?

As shown in the figure below, the customers who called with a streetlight problem rated their experience a 9 or 10 on the 0 to 10 rating scale. Trated it a poor experience. Not surprisingly, customers who have their streetlight fixed within 72 hours are significantly more positive about the experience with us.



# What was good about these contacts? • Prompt response • Contactor player • Contactor player What was not as good as it could be?

- · Problem has not been food
- Too long to get someone out
- No one can explain the problem.

#### Are our scores being influenced by customer perceptions of us as a company?

This has been a frequent question in light of the negative press we have been receiving about the outage at our Crystal River Nuclear Plant. This issue is often raised because the Overall Experience rating is often lower than the Employee rating.

As mentioned in last month's newsletter, we have added a question to specifically address this issue, and we will report on it in July. However, in the meantime, there is some information we can share on this topic. As shown in the figure at the bottom left, the very have remained continuing to increase from December of 1996. The same is true of the softer 6-8 positive ratings. Hence, at least yet, it does not appear that these external events are having an impact on customer perceptions of their experience with us. It may also be the case that their good experiences are helping to positively influence their perceptions of the company as a whole. Previous research has shown that good customer contact experiences do have a positive impact on perceptions of the company.

Trends in 9-10 Scores for Favorability, Overall Experience, and Employee Rating

# FASTRACK RESEARCHSOLUTIONS from

Performance Goals for 1997

The 1997 Performance Goals based on FASTRACK survey results are listed in the table below with the current year-to-date (YTD) and 1996 benchmark scores. All the current year-to-date scores are above their 1996 benchmarks. Goals are assessed against the cumulative score at the end of 1997.



	Benchmark 1996	May 1927	1. 1. Sur	Comp.
Energy Solutions—Goal				
Mass Markets Goal				
Energy Solutions - Stores Co. la				
Customer Solution (ed.)				
Energy Delivery Cori				

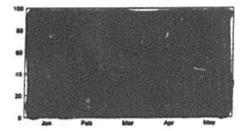
#### **Focus on Customer Solutions Center**

After several months of scores in the the employee rating and the overall experience rating for the CSC by a statistically significant amount in May. In this issue of the FASTRACK newsletter we examine some of the reasons for these declines.

Although there may be several factors impacting customer opinions, one recent change in how we are doing business with customers when they call us seems to be playing a role in their levels of satisfaction. Specifically, customers who called us in April and May to report a power outage were able to experience the new automated outage restoration system. As shown in the figure at the right, in April and May more CSC callers recall completing an automated transaction before speaking with a representative.

The volume of calls to the CSC regarding outages was roughly equal in April and May (and higher than in March). More callers in May were repeat callers from April, and this may be resulting in levels of satisfaction.

Trends in CSC Customers Who Recall an Automated Transaction Sefore Speaking with a Representative (Q3C)



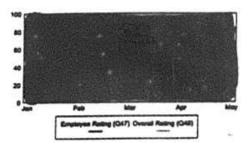
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#### Focus on the Customer Solutions Center (cont.)

It is also the case that tustomers who called us in May about an outage rate the representative they spoke with and the overall experience very positively (a 9-10 rating on the 0-10 rating scale), as shown in Figure A.

Figure A

Trends in 9-10 Ratings Among Outage Callers (Q47 and Q48)



The verbatim comments of May CSC callers as well as those who only used the VRU shed some light on customer concerns regarding their recent call. Notably, some customers report being quoted long restoration times. Others report wanting to know why the power is out. Examples of some customer comments are:

"Because of the phone mess. The first time [I called], a person told me it would take 24 hours to get power restored."

"With power out three times in one week, something should have been done more quickly to get service back on. One side of the street seems to have the problem, while the other side is lit. It's discouraging. I called the next day. They said it would be on at 9 o'clock. They told the neighbor 10 o'clock. It came on at 2:30 the following morning. I asked why, she said, 'I'm not an electrician.'"

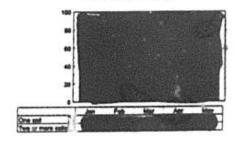
"Because you have to keep dialing until you get a computer voice that gives you an answer. You aren't told why there is an outage. They told me it had been reported, the computer voice, but never do I speak to a human being."

Industry research shows that many customers who deal with their electric company about an outage situation express a desire to know why the outage occurred. According to Market Strategies, Inc. (MSI), customers are "comforted" to know that they are part of a problem that is affecting many customers, not just them.

The May data also suggests that numerous customers were calling us back (presumably to get a restoration update) this month, more so than in the past, as shown in Figure B.

Figure B

Percent of Customers Making One Call Versus Two or More to the CSC for their Recent Problem or Question (Q49C)



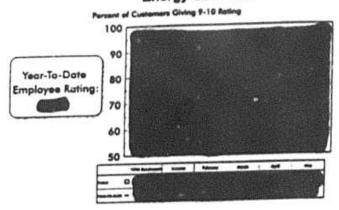
Further, the survey data also suggests that overall CSC customers may be reacting to some of the negative press we have been receiving with the largest decline in Favorability toward the company between April and May. Notably, there was a in the 9-10 Very Favorable response during that time.

While the findings suggest that CSC callers were reacting to the new automated outage restoration system, they may also be reacting to external company events. We will continue to examine these findings in the next few months and update you on what we learn.

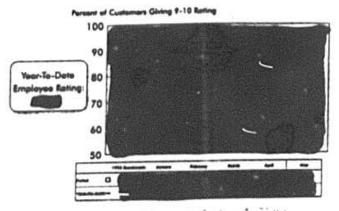


#### **Department Results**

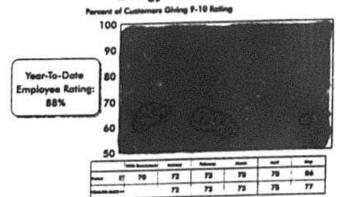
#### Energy Solutions™



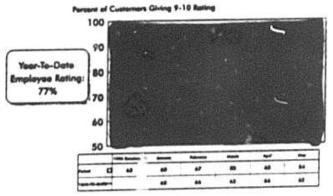
#### **Customer Solutions Center**



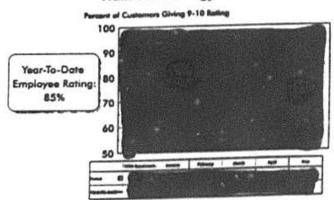
#### Energy Solutions<sup>™</sup> Stores



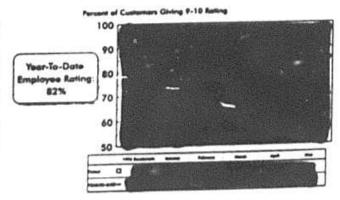
#### High Bill Handling Phone Resolution



#### Walk-Thru Energy Audits



#### **Energy Management Contractors**

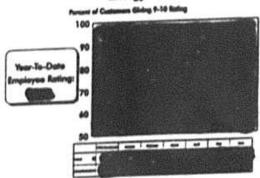


# Issue 11 RESEARCH SOLUTIONS from

First Half 1997 Performance

As of the June, 1997 survey, we have completed one year's worth of interviewing to track our performance against goals. The 1996 survey activities focused on providing an understanding of how our customers currently view their contacts with us, identifying action steps to take to improve customer ratings. The 1997 survey activities have focused primarily on tracking our performance, as well as identifying how various activities we are undertaking are affecting customer opinions of Florida Power.





As of the middle of 1997, we have already met our goal for 1997 for Energy Solutions and Energy Solutions Stores. We are very close (within one point) to meeting our Customer Solutions goal. On the Mass Markets and Energy Delivery goals we are making good progress.

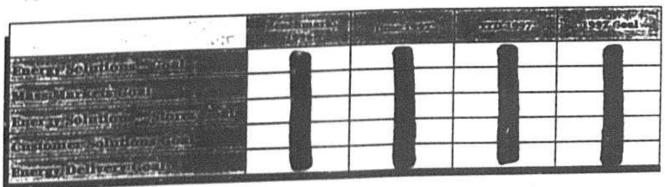
Florida

The challenge for us as we enter the second half of the year will be to continue to show progress against our goals in light of the fact that we are now entering our high electricity usage time of year. Further, external forces (e.g., Crystal River, press coverage, etc.) will continue to make us work hard to keep our scores high so that we meet our 1997 goals.

The following chart shows the Employee Ratings for all departments for quarter one and quarter two, ranked on the difference between the two quarters:

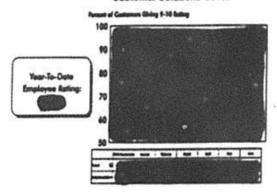
Quarterly Results for Employee Entings	Q1 -	Q2
Energy Solutions's Stores Bill Payment		
Energy Solutions's Stores Non-Sill Payment		
High Bill Handling Fleid Investigations		
Duct Yest & Repair		
Insulation Upgrade		
Energy Management Co- ractors		
Walk-Thru Energy Andi		
Energy Management Field Coerdinators		
Customer Solutions Center		
Eigh Bill Hendling Phone Resolution		
Energy Management Support Staff		

Overall Experience ratings are illustrated for all departments on the following pages.

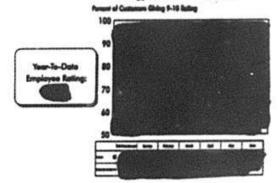


#### Department Results

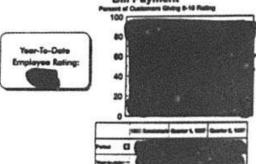
**Customer Solutions Center** 



Energy Solutions \*\* Stores



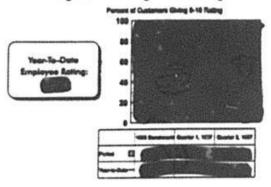
Energy Solutions Stores **BIII Payment** 



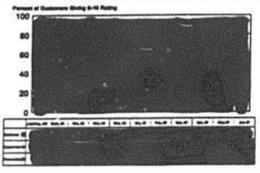
High Bill Handling Phone Resolution

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High Bill Handling Fleid Investigation



Trends in 9-10 Scores for Favorability, Overall Experience, and Employee Rating

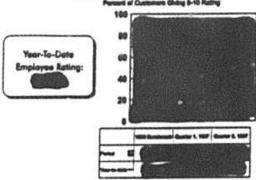


The close relationships among the 9-10 scores on the Overall Experience, Employee and Favorability ratings continues to exist. Over the past year, the Employee Rating has Behan the Overall Experience Rating. In averaged addition, the Employee Rating has averaged the Favorability Rating while the Overall Experience Rating the Favorability Rating. has averaged

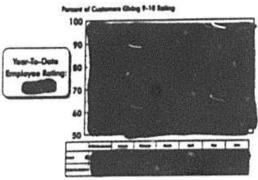
We continue to explore the relationship between perceptions of customer contacts and overall favorability to determine their impact on overall perceptions of the company. We will have more to report on this in the July FASTRACK.

#### **Department Results (continued)**

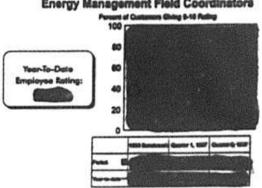
**Energy Management Support Staff** nt of Customers Ghiby \$-10 Rating



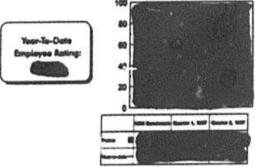
Walk-Thru Energy Audits



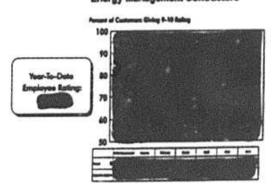
**Energy Management Field Coordinators** 



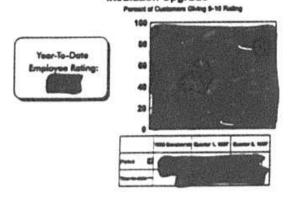
**Duct Test and Repair** 



#### **Energy Management Contractors**



Insulation Upgrade



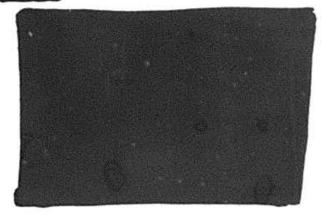
#### for Energy Solutions<sup>™</sup> Stores

The June FASTRACK survey featured questions designed to assess whether Energy Solutions<sup>SM</sup> Stores' customers are interested in transcriptions on the of visiting an Energy Solutions<sup>SM</sup> Store.

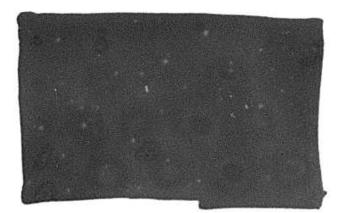
Nearly of current Energy Solutions of Stores visitors say they would of current FPC bill payers and of office visitors who come in for non-payment reasons. There is a slightly higher preference for at one of our stores, but a majority of those interested in

Just over say they would a equipment or a sat our offices. They would also

Only about would would at one of our stores.

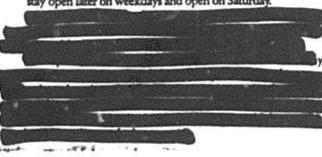


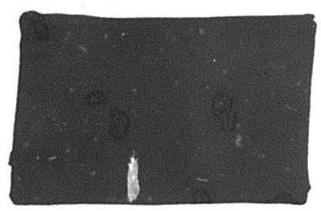
There is customer willingness to pay their Florida Power bill at other convenient locations, primarily at a supermarket.



Customers were also asked to evaluate the convenience of our office hours.

- 86% of non-bill paying visitors and 77% of bill paying visitors say the current office hours are convenient for them.
- Those who are not satisfied with the current hours want us to stay open later on weekdays and open on Saturday.





We can encourage some of those who are not willing to do this by placing an FPC employee at these locations. This suggests that we have an opportunity to move some of

#### **Survey Information**

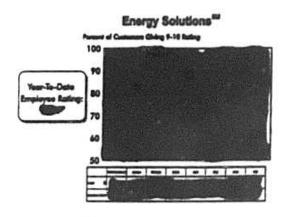
 772 interviews conducted with Horida Power customers in June

 in the





#### Energy Solutions<sup>SM</sup> and Departmental Performance



Following the in the overall experience and employee ratings in May, we have the last two months so that our year-to-date score is for meeting our year-end Energy Solutions goals.

Here are some of the longer term trends that are emerging from our analysis of the departmental level results for the Overall Experience Rating:

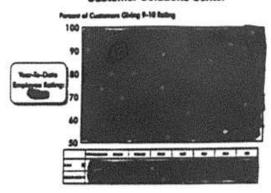
- The score for the Energy Solutions on May and has subsequently in June and July. This has only the cumulative rating by and we are still of the goal for 1997.
- The scores for High Bill Han fling have been fluctuating since the beginning of 1997. The overall trend, however, seems to be the part of the cumulative score is
- The scores for Walk-Thru Audits have been significantly for two months in a row, making the cumulative score than it was at the beginning of the year.
- The Customer Solutions Center scores have two months in a row, following the May
- The score for the Energy Management Contractors has been relatively for three months in a row.

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inero gireon - incomo				
Customer-Solviton (e.g.).				
Energy Delivery (cont				

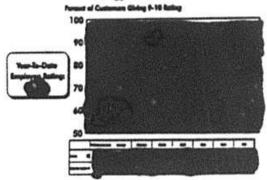
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#### **Department Results**

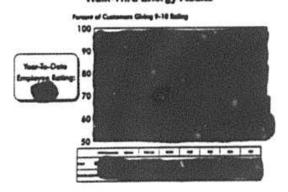
#### **Customer Solutions Center**



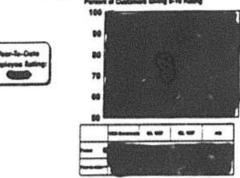
#### Energy Solutions<sup>30</sup> Stores



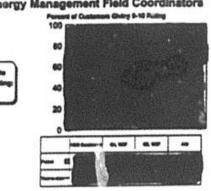
#### Walk-Thru Energy Audits



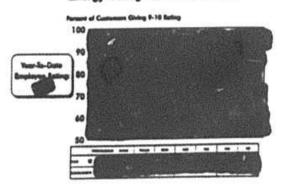
#### **Energy Management Support Staff**



#### **Energy Management Field Coordinators**



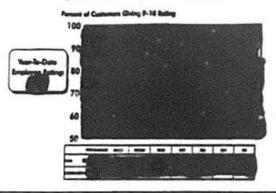
#### **Energy Management Contractors**



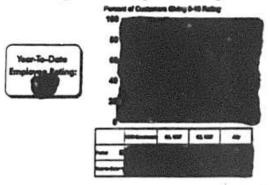
#### **Department Results (continued)**

#### Focus on Outage Callers

#### High Bill Handling Phone Resolution



#### High Bill Handling Field investigation



#### Focus on High Bill Customers

The summer generally means higher bills for our customers. Since the overall rating is showing a downward trend, we focus on these customers to determine how we can improve on our performance.

When customers feel they have dealt with someone who is helpful and their high bill problem is resolved, most give us a 9 or 10 rating. When either of these or both are not accomplished, they give a lower rating. For some of the customers who gave a 6, 7, or 8 rating on their experience, if it were not for the Florida Power rep who kept trying to find a solution, the score might have been lower. Customers who give us a 0 to 4 rating usually say that there has been no follow-through on someone coming out to check the meter, or no solution has been proposed. The following quotes illustrate customers' feelings:

"They seemed concerned with the problem that I had for over 3 weeks. They did the readings when they said they would and they didn't give up." [Gave 10 rating]

"The overall rating probably would have been a 5, but the person I talked to made me feel less stressed out about my high bill." [Gave employee 10 rating and overall experience an 8]

In July, we looked at the calling patterns of outage customers to see if they are calling more than once. Here's what we found about the 157 outage customers we interviewed:

- Most (77) called one time.
- Many (41) called twice; 27 of these were on the same day and 14 were on a different day.
- 15 called 3 times; 9 on the same day and 6 on a different day(s).
- 14 called 4 times, with 3 on the same day and 11 on a different day(s).
- 4 called 5 times, all on a different day(s).
- 4 called 6 times, one on the same day and 3 on a different day(s).
- 2 called 8 times, all on a different day(s).

We took a look at the customers and how they responded to the overall ratings and the employee ratings. What we found is that for the customers who called 3 or more times, fewer of them are very positive on the two key measures.

• Rember of Goings Culls in Ju	67	9-10 Employee Button	9-40 Grand Redry
Too	. :	70%	45%
Those to Hight	- 1	63%	12%

In addition, we looked at customers who used the VRU and stayed on the phone to talk with a rep. Here are some of the reasons why they did this:

- They wanted to know the cause of the outage (this is something we see a lot these daws, particularly in non-storm sinustions).
- They wanted to ask quest ons, usually about why it is taking so long to restore the power.
- They wanted to notify us that the power comes on and goes off again.
- They think that talking to a person will get a better response or faster service.

In looking at the January-June, 1997 data, 39% of outage callers who used the VRU first --v they stayed on the line to speak with a rep. We also know that among CSC outage callers who did not use the VRU first, the main reason (for 31%) is that they "just wanted to speak to a person." Another 15% say they were automatically transferred to a rep while using the system. Clearly, there is a large segment of outage callers that want the comfort of talking with a rep about their problem. However, we don't know if this is because past experience suggests they get better service doing so, or if they simply dislike or don't trust the VRU. We plan to examine this further through the survey and some internal analysis of the outages these customers have.

#### "The Chicken or the Egg": Which Comes First?

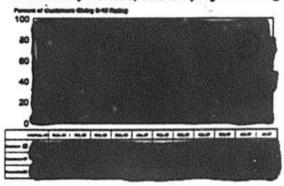
In previous editions of the FASTRACK newsletter, we have mentioned that we know there is a relationship between customer opinions of us as a company and the perceptions they have of our service when they have a transaction with us. In the July survey, we obtained some additional information that will assist us in understanding this relationship.

The following graph trends the percent of 9-10 scores for the overall experience rating, the employee rating and the favorability rating for customers each month. We notice that the 3 scores trend quite closely which means there is some

relationship among them.

It is interesting to note that in July, while the overall rating declined by 4 points, the favorability rating only declined one point. One possibility is that general perceptions of the company may have kept the favorability rating from declining more. Another is that the employee rating stayed strong, actually increasing one point, and thereby holding up the overall favorability rating.

#### Trends in 9-10 Scores for Favorability, Overall Experience, and Employee Rating



The majority of customers rate the entire experience lower than they rate the employee. Some reasons for this include:

- They blame the company for employees who arrive late or not at all.
- They are dissatisfied with the number of outages or the length of the outages.
- They dislike the automated telephone system.
- They blame the company for employees who don't do what is needed the first time, requiring another person to get involved.
- They dislike estimated meter readings.

Usually, customers are pleased with the last employee they dealt with. Further, some of the things they blame the company for are out of the control of front line employees. However, others are not, such as doing the work right the first time, and arriving on time or calling when that is not possible.

#### What About Favorability?

At the start of the survey each customer rates their overall opinion of Florida Power on a zero to ten favorability scale. This question is designed to measure their overall "gut" reaction to the company. However, among customers who contact us, their opinions are heavily influenced by their recent experience. If we survey customers at large, without necessarily having a recent contact, their opinions tend to be less focused on experiences. We know this from previous research.

In the July survey we asked customers the reason for their

favorability rating.

#### Reasons For Giving a 9-10 Very Favorable Rating...Top Mentions...

- People are polite, nice, courteous, friendly (mentioned by 37% of those giving a 9-10 rating)
- · Prompt service, respond fast, done quickly (25%)
- Very helpful, cooperative, went out of the way (19%)
- Work with you on the bill, payment extensions (12%)
- Never had any problems (10%)

#### Reasons For Giving a 6-8 Somewhat Favorable Rating...Top Mentions...

- People are courteous, pleasant, very professional, friendly, efficient (18%)
- Never had a problem (17%)
- More expensive, bill is too high (13%)
- Took a long time to come out, don't get fast enough service (1196)
- Service is good, they did their job well, they're dependable (11%)
- · A lot of power outages, have frequent glitches (10%)

#### Reasons For Giving a 5 Neutral Rating...Top Mentions...

- Rate increase, rates too high (2796)
- Slow to restore power (22%)
- Not satisfied with them, corporation needs improvement (13%)
- Brief interruptions, surges, numerous outages (11%)
- Rather talk with a person (10%)

#### Reasons for Giving a 0-4 Unfavorable Rating...Top Mentions...

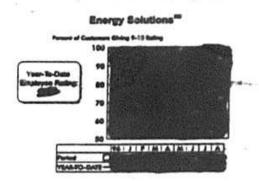
- Rates are too high, prices unfair (26%)
- Power goes out once a week, too many outages (2.5%)
- Takes them a while to get power back on (13%)
- Dissatisfied with billing procedures (13%)

## Survey Information , \* 76-1 interviews conducted with 1 londs Flower contenters in July For more information, please content Marketing Strategies Department at

# FASTRACK RESEARCHSOLUTIONS from Florida

Florida Power corporation

#### Energy Solutions and Departmental Performance



With only four months left in 1997, as a company we are on target with meeting our 1997 goal. After a significant in July in the Energy Solutions<sup>SM</sup> score, we have help us maintain our overall level of performance against the year-end goal.

Of concern, however, is the finding that two areas are facing challenges as we enter the last quarter of the year. The Mass Markets group has, for two months in a row, been rated somewhat lower than in previous periods. As a result, this group is still the property of reaching its year-end goal.

Although it does not affect the Energy Solutions overall score, the Energy Delivery year-to-date cumulative score of the year-end goal by This business unit has a "good month" followed by a "not so good month" which means that the scores across the year have been essentially flat. With the October FASTRACK survey we will launch additional interviews for each of the operating centers to isolate some of the customer expectations regarding service reliability and restoration. As r result, Energy Delivery can better focus actions on parts of the service area where we are not meeting customer needs as well as we should.

#### Performance Against 1997 Goals

	Benchmari 1996	Magust 1997.	TTD 1997	21997 Goal
Energy Solutions - Coult				
Mass Markets Goal				
Energy Solutions Stores Goal.				
Customer Solutions Goal				
Energy Delivery Goal				

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#### Department Results

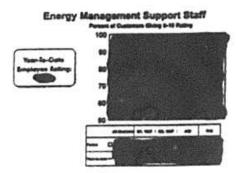
#### **Energy Management**

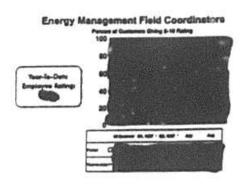
The performance for the three departments we track are very different from one another. While the overall experience rating for the Contractors has improved each month in one-point increments since April, the scores for the Support Staff and the Field Coordinators continue to bounce around. Currently, the Field Coordinator scores are than in July, while the Support Staff scores remain within a fairly narrow range of the overall rating.

Based on the proportion of less than positive scores, there is room for improvement on "following through on what they say they will do" for the Support Staff and the Field Coordinators, and "handling your needs efficiently" for the Support Staff.

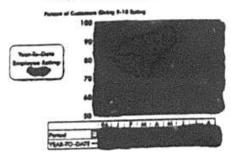
Due to the fact that these service interactions often involve more than one group of employees/contractors, we need to keep in mind that customers expect consistency from us. The following comment illustrates this point:

"Because they weren't precise. I called, and the first person referred me to a second person, and then a third person referred me to a busy person, to tell me the same thing the first person told me. The first person should have been informed enough to handle my problems."







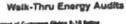


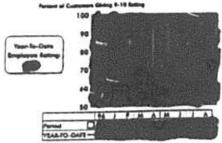
#### Walk-Thru Energy Audits

After two months of due primarily to customers reporting difficulties in getting a visit scheduled (taking a while for someone to call them back to schedule) or waiting a while for an auditor to come out to the home. Additional analysis of the Walk-Through Audit findings shows that:

- Compared to the first seven months of the year, many more audit customers say it took or more for someone to call them to schedule the audit after their initial contact with the company.
- Only of August customers say they were very satisfied with the time they waited for someone to call them to schedule the visit, compared with an in previous months.
- From the point they scheduled the visit to when someone came out, many more customers in August say it took more than mention, compared with previously).

We'll continue to monitor these findings to see if we are able to better meet customers' scheduling needs in the future.





### FASTRACK .

quiz

### Q&A

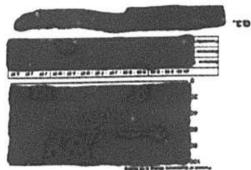
Ever notice how you remember little facts that you hear on game shows like Jeopardy? The reason is that when you have to answer a question and think about it, you tend to recall the answer longer. Here is a short quiz to test your knowledge of how we have done over the past year in terms of our performance on FASTRACK.

- The year-to-date cumulative overall experience rating for Energy Solutions is currently at

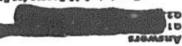
  What was the starting point for this rating in August 1996?
  - a. b. c.
- When we look at the trend in Favorability, the Overall Experience Rating, and the Employee Rating, which of these statements is true?
  - a. The Favorability rating which reflects people's general opinion of Florida Power is very different from that of the Overall Experience and Employee Rating because these measures are not related
  - The Favorability rating is higher than the other two ratings
  - c. The pattern of scores for the three ratings is very similar; they tend to move together.
  - d. None of these are true

- Considering the results for all the departments together, what is the number one reason for customers giving us a 9 or 10 rating on their overall experience with Florida Power?
  - a. Our people are nice, courteous, polite and friendly
  - We are very fast, efficient, and are there when they need us
  - We are helpful, show concern, are cooperative, and go beyond the call of duty
  - d. We take care of everything and do the best we can
  - e. All of he above
  - f. None of the above

(Answers are upside down)



Trands in 9-10 Scores for Perorability, Oversit Experience, and Employee Reding



#### **Survey Information**

 754 into views constituted with Florids Power customers in August

For more information, please contact

# BROADCAS

RESEARCH SOLUTIONS from

#### JUNE NEWS BRIEFS

Suspicions Confirmed - Page 1



FPC CAS Scorecard - Page 2-3







Florida Power

The overall CAS score is a weighted index of four performance factors that have a significant impact on overall customer assessments. The change between Fall 1996 and June 1997 is analogous to FPC receiving a grade from customers of the fall and a grade of a the present study.

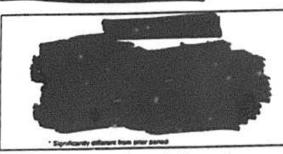
June's telephone survey was conducted among a cross section of Florida Power residential customers from June 11 to 18, 1997. In total, 250 interviews were conducted.



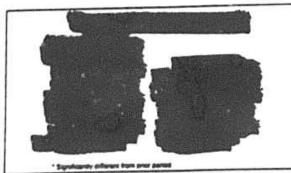
Perceptions regarding FPC's

are largely responsible for





FPC's overall performance indicator known as the Customer Assessment Score (CAS) has since Fall of 1996, when a benchmark telephone survey among 620 Florida Power residential customers was conducted.



While FPC's score on the other CAS

performance factor scores only softened, but did not significantly change.

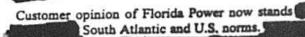
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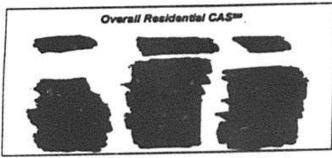
### BROADCAS

This score is determined by customer responses to four related questions:

- Operating In An Open And Honest Manner
- Consistency In Word And Deed
- Ensuring Future Energy Supplies
- FPC's Management Competence

On each Corporate Competence and Integrity dimension.

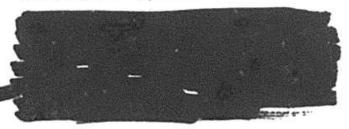


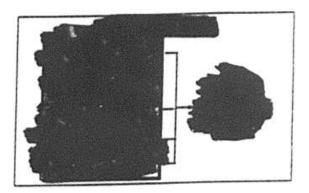


In Fall 1996, customer opinion of Florida Power reflected the U.S. average

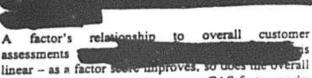
The U.S. and South Atlantic CAS norms are established by the RKS National Residential Customer Assessment Survey. This semiannual survey is conducted among a cross section of U.S. residential electric customers, consisting of 2000 or more interviews of household heads each year (1000+ interviews per wave).

#### Four Factors Impact Customer Opinion

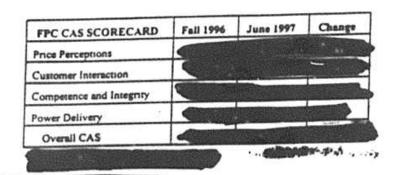


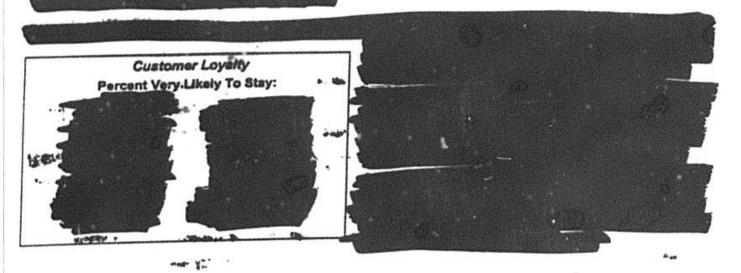


CAS weights are assigned to each factor according to its ability to influence customer opinion.



assessment. Working to improve a CAS factor works to improve customer opinion overall.

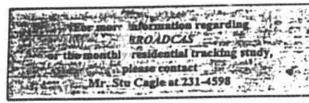




#### Research Solutions Provides Monthly Insights

BROADCAS summarizes major findings flowing from a new residential monthly tracking survey, commissioned by Energy Solutions<sup>134</sup> this June. This edition is the first published newsletter of the survey's findings. Other editions will follow on a monthly basis.

Research Solutions' goal for BROADCAS is to deliver upto-date, actionable insights regarding FPC's residential customers.



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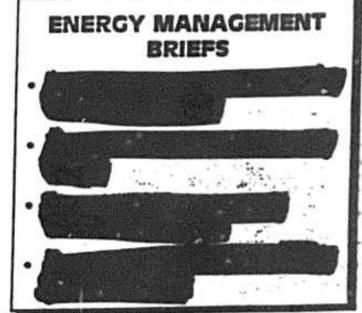
FPC = Energy

Management

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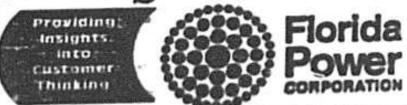
# BROAD GAS

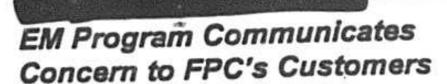


Energy Management
Customers



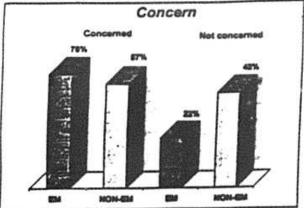
RESEARCH SOLUTIONS from

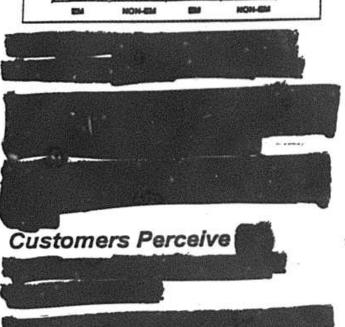


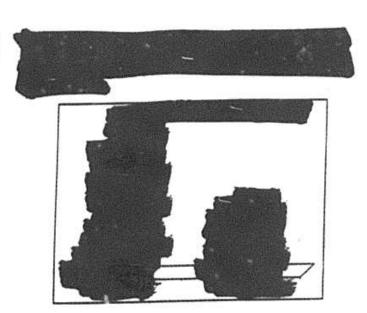


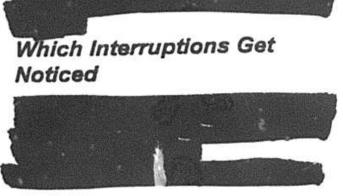


Energy management customers are also more likely to feel that FPC is concerned about them as individual customers than non-participants.



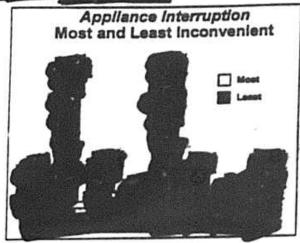






#### Interruptions Customers



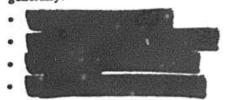


#### Tolerance of Interruptions Increases When for Common Good

Keeping electric prices down for all customers is a strong incentive for accepting more interruptions, according to many customers (66%).

#### Energy Management Profile

Energy management customers in this month's survey generally:



They share the same profile as their non-load management counterparts on all aspects except age. Energy management program participants are approximately five years older.

#### Energy Management Baseline

As part of June's monthly tracking survey of residential customers, additional interviews of FPC's energy management and non-energy management customers were conducted. June's survey included a randomly selected sample of 137 energy management customers interviewed between June 11 and 18, 1997. CAS scores were developed for both customer groups. Energy management program participants were also asked a series of questions relating to program satisfaction and tolerance of program change. These data will establish a baseline of customer opinion among energy management and non-energy management customers that can be tracked over time.

FOR MORE INFO MATION regarding
BroadCAS Extra or the monthly residential
tracking study, please contact
Mr. Stu Cagle at 231-4598.

# BROADCAS

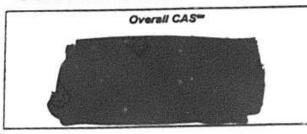
RESEARCH SOLUTIONS from

# JULY NEWS BRIEFS Customer Opinion

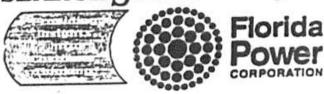
#### Customer Opinion

Residential customers in July

Overall Customer Assessment Score<sup>56</sup> (CAS<sup>18</sup>).



FPC's Overall CAS now stands



The CAS is a weighted index of four performance factors that have a stificant impact on overall customer assessments. The highest score possible is 4, while the lowest is 1.

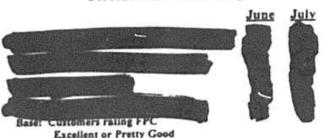
The change between June and July is analogous to FPC receiving a grade from customers of in June and a grade of from the current study.

July's survey was conducted among a randomly selected cross section of Florida Power residential customers from July 1 to 3, 1997. In total, 100 interviews averaging 10 minutes were conducted.

#### Rating

groing an average score of the form of the control

Percent of Positive Ratings



RESEARCH SOLUTIONS from



Opinion on Customer Interaction

moving beyond the level

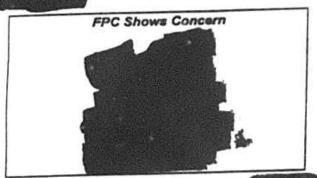
established in last Fall's baseline survey

Customer opinions on Power Delivery remain constant, while

These changes are not significantly different from June's results.

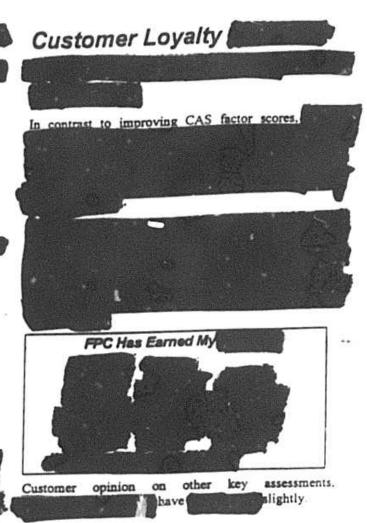
### Perceptions of Customer Concern

As noted, opinion on FPC's Customer Interaction shows signs of the most the most occurs in the area of customer concern.



n effective communication

occurs in customer courtesy
All percentages are based on the number of
customers reporting that FPC does an



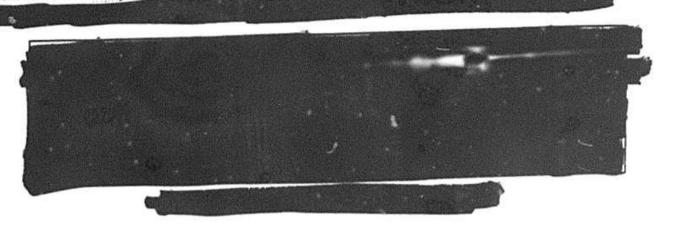
#### Four Factors Impact on Customer Opinion

Overall customer assessments, meaning for performance factors that has a significant impact on residential customer opinion. The others are:



CAS weights are assigned to each factor according to its ability to influence customer opinion.

A factor's relationship to overall customer assessments



## BROADS



RESEARCH SOLUTIONS from



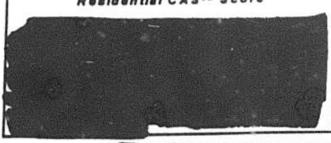


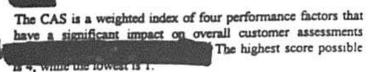
丽

CAS™ Scores Return to June Level

esidential customer opinion of FPC







The change between July and August is analogous to FPC receiving a grade from customers of July and a grade of n the current study.

in one In August, FPC's customers trant a on two others, with a factor score and on the final factor (shown on page 3)

August's survey was conducted among a randomly selected cross section of Florida Power residential customers from August 1 to 5, 1997. In total, 100 interviews averaging 13 minutes were conducted.

RESEARCH SOLUTIONS from

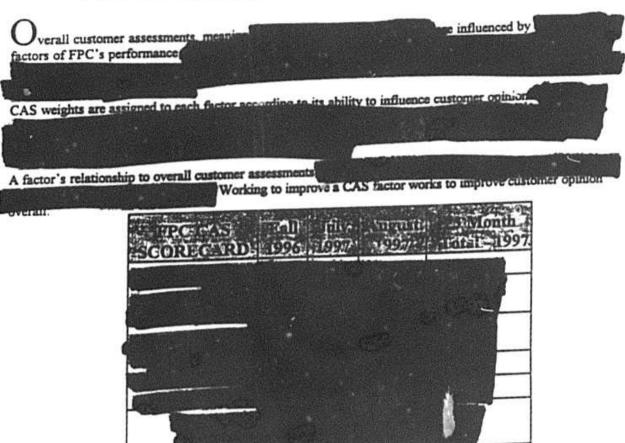
CONFIDENTIAL



#### Continues to Fluctuate h August than in July ustomers rate EPC's curring on of this factor, with the most Opinion of Florida Power Customer Perceptions of FPC's There is also an increasing trend for customers to For the first time. respond that FPC's rains are EffortsTo Reduce & Contain Costs PERCEPTION OF ELECTRIC RATES POSITIVE RATINGS O Works hard ODoes not work hard July August June (%) (%) (%)



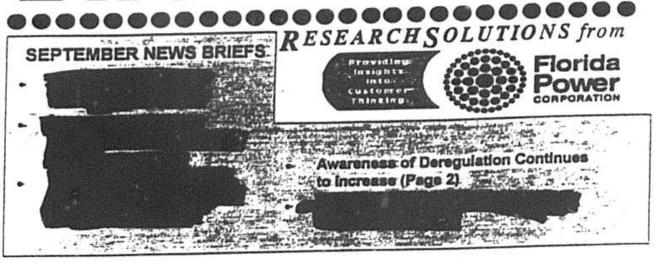
### Four Factors Impact on Customer Opinion

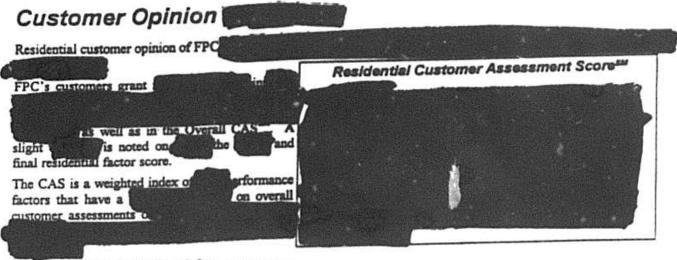




FOR MORE INFORMATION regarding FPC BroadCAS or the monthly residential tracking study, please contact Mr. Stu Cagle at 220-2441.

# BROADCAS





September's Overall CAS and factor scores are not statistically different from August's results.

The change between August and September is analogous to FPC's receiving a grade from customers of August and a grade of the current study.

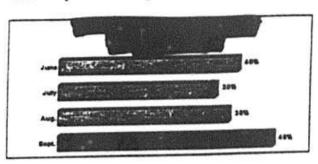
September's survey was conducted among a randomly selected cross section of Florida Power residential customers from September 2 to 5, 1997. In total, 100 interviews averaging 10 minutes were conducted.

CONFIDENTIAL

### BROAD CAS

#### Opinion of Power Restoration

from the August reading, those interviewed in September say that FPC does an excellent job of restoring their electricity quickly:



As the number of reported outages decrease, excellent ratings of how quickly FPC restores electricity after an outage increase dramatically:

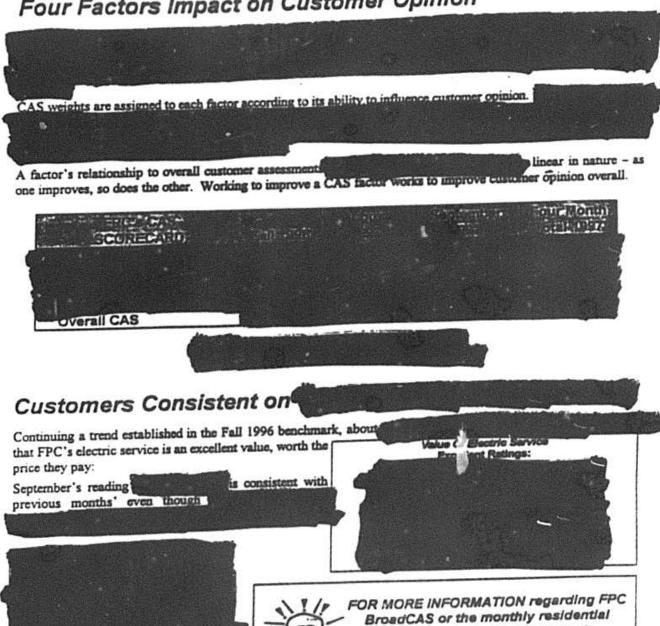
E	Number of Outs excellence in Re	storation
	Average / Number Of <u>Outages</u>	Quick Power Restoration (% Excellent)
June		7
July		
August		
Sept.		
Total		

### Awareness of Deregulation Continues to Increase

Aware Of Plan That Allows Consistent with the residential trend nationally, customer awareness Electric Companies To Compete of electric industry deregulation continues to increase: Overall awareness of deregulation measured thus far in 1997 among FPC's residential customers (34% June through September) continues to be slightly below the U.S. average (40%). Purchasing Electricity In A Competitive Environment RESEARCH SOLUTIONS FOR



### Four Factors Impact on Customer Opinion





tracking study, please contact Mr. Stu Cagle at 220-2441.

### **ATTACHMENT**

## TWO SETS

COMPLAINT NUMBER	MONTH RCVD	CUSTOMER NAME	COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	INFRACTION YES/NO	AVOIDABLE/
			Service Related:	-	HEST CHOIDILITY	TES/NO	UNAVOIDABLE
3-157478	January		Frequent Outages	Apopka E & O			
	#		Service Related:	F:F		N	Unavoidable
18-160225	February		Frequent Outages	Apopka E & O		. 81	MANAGEMENT AND AND AND AND AND AND AND AND AND AND
			Billing Related: Meter not	Apopka E&O/MM	and the same of	N	Unavoidable
26-162832	February		Recording within Standards	& Credit			
			Service Related:	- 01001	POT 6 TO BROWNING	N	Unavoidablu
29-164381	March		Frequent Outages	Apopka E & O			
			Service Related: Frequent	repopula L a U		N	Unavoidable
39-119597	April	MANAGE STATE OF THE PARTY OF TH	Outages	Aponka !			
	N		Service Related: Frequent	1400	1	N	Unavoidable
41-170981	May	1	Outages	Apopka E & ()		h_23	
			Sérvice Related: Easement	прорка с в п		N	Unavordable
68-177552	June		Problem	Apopka E & O			
	No.		Service Related: Frequent	ripopina C a Cr			the sweak Labelet
73-178321	July 👑		Outages	Apopka E & O			
			Service Related: Frequent	Apopica E & O	13		Unavoidable
76-178881	July		Outages	Appella F & O	į.		
	No.		Service Related: Frequent	Apopka E & O		i .	Unavoidable
81-179469	July		Outages	A			1
	10		Service Related: Frequent	Apopka E & O	Apopka E & O		Avoidable
83-179572	July 1		Outages	Annaha E a O			
	N N		Service Related: Inadequate	Apopka E & O		1	
89-180598	July 1		Tree Trimming	The same of the sa		1	
	No.		Service Related: Delay in	Apopka E & O			
33-166873	March						The same of the sa
	1 5 1 1 1 to 1 1 to 1 to 1		Connecting Initial Service	Buena Vista E&O		N	Unavoidable
56-173743	May		Service Related: Delay in Connecting Initial Service				
•			Service Related: Service	Buena Vista E&O		N	Unavoidable
61-176161	June		improperly Disconnected				U in Sec.
_		STATE OF THE PARTY	Service Related: Failure To	Buena Vista E&O		1	Unavoidable
	1		Respond To Customer	1			g-cover no-vo-ve-n-12 s
115-184031	August		Inquiries	0			
			Service Related: Frequent	Buena Vista E&O			
120-184828	August		Outages	D			
			Cuidges	Buena Vista E&O			1

9/8/97

" Reper

NUMBER 1	NONTH ROYD	CUSTOMER NAME	COMPLAINT TYPE	HEPLIED BY	AREA OF RESPONSIBILITY	INFRACTION YES/NO	AVOIDABLE/ UNAVOIDABLE
154655	Innuan:		Service Related:			TEGINO .	UNAVOIDABLE
134033	January 1		Frequent Outages	Clw E & O		N	Unavoidable
8-174567	June		Service Related:	The second second second			CHAVOIGADIO
0-174307	June		Easement Problem	Deland E & O		3 1	Unavoidable
4-178313	1		Service Related: Frequent				OHAVOIGADIN
4-170313	July		Ot tages	Deland E & O		N	Unavoidable
6-159774		7	Service Related:	-	Bullet College	-	Onavoidable
0-159//4	February		Frequent Outages	Jamestown E&O		N	
17-160212	Cabana 1		Service Related:			"	Unavoidable
7-100212	February		Frequent Outages	Jamestown E&O		N	Unavoidable
23-161833	February ¶		Service Ralated:				Unavoidable
101000	Tooldary		Frequent Outages	Jamestown E&O		N	Unavoidable
32-165325	March		Service Related: Frequent				CHRAOKRADIA
~ TOOLS	maion		Outages	Jamestown E&O		1	Unavoidable
35-167791	April		Service Related: Frequent		1 1		Chavoldabid
			Outages	Jamestown E & O		N	Unavoidable
46-171594	May		Service Related: Frequent				12 12 12 12 12
			Outages Service Related: Frequent	Jameslown E & O		N	Unavoidable
53-172656	May		Outages				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
			Service Related: Frequent	Jamestown E & O			Unavoidable
64-177008	June		Outages				-
			Service Related: Frequent	Jamestown E&O		Y-25-6.044(3)	
66-177043	June		Outages	Jamestown E&O		0.0000 = 0.0740	
			Service Related: Frequent	Jamestown E&O			
91-180789	July 🚏		Outages				
			Service Related: Frequent	Jameslown E & O		N	Unavoidable
98-189200	July		Outages			1	
			Service Related: Tree	Jameslown E & O			Unavoidable
85-179903	July		Trimming			17	
				Jamestown E & O			Unavoidable
99-182004	August 4		Service Related: Frequent Outages			1	
			Service Related: Frequent	Jameslown E & O		1	Unvoidable
101-182188	August		Outages	Inmester - F & C			1
	•		Service Related: Frequent	Jamestown E & O		1	Unvoidable
102-182233	August		Outages Preduction	Jamestown E & O		1	

"Repe

:

COMPLAINT NUMBER	MONTH ROVD	CUSTOMER NAME	COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	INFRACTION YES/NO	AVOIDABLE/
103-182411	August		Service Related: Frequent Outages	Jamestown E & O	- The state of the	TESTIO	UNAVOIDABLE Unavoidable
105-182528	August	<del></del>	Service Related: Frequent Outages	Jamestown E & O		:	Unavoidable
107-182778	August	$r$ $\leq$ $\leq$	Service Related: Frequent Outages	Jamestown E & O			38.4
09-183071	August		Service Related: Frequent Outages Billing Related: Meter Not	Jamestown E & O			Unavoidable
14-183980	August		Recording Within Standards	Jamest on F & O			
1-153809	January		Service Related: Street Light/Outdoor Lighting Outage Billing Related: Inaccurate	Lake Wales F & O	Lake Wales F & O	N	Avortable
100-182106	August		Meter Readings Service Related: Frequent	Lake Wales E & O			
110-183211	August		Outages	Lake Wales E & O	1		
77-178957	July	).	Service Related: Frequent Outages	Monticello E & O			Unavoidable
78-178954	July	3	Service Related: Frequent Outages Service Related: Frequent	Monticello E & O		N	Unavoidable
96-178956	July	. [	Outages Service Related: Frequent	Monticello E & O			Unavoidable
94-181782	August	<b>.</b>	Outages Service Related: Voltage	Monticello E & O		N	Unavoidable
113-183888	August		Standards Not Met	Monticello E & O			
13-154063	January		Service Related: Easement Problem Service Related:	Ocala E & O		N	Unavoidable
24-162093	February		Frequent Outages Service Related:	Ocala E & O		N	Unavoidable
25-162810	February		Frequent Outages Service Related: Delay in	Ocala E & O		N	Unavoidable
50-172402	May		Connecting Initial Service	Ocala E & O	Ocala E & O		Avoidable

9/8/97

<sup>·</sup> Reper

COMPLAINT NUMBER	MONTH RICVD	CUSTOMEN NÁMÉ	COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	INFRACTION	The same of the same of the same of
54-172973	May		Service Related: Street Light		HESPONSIBILITY	YES/NO	UNAVOIDABLE
59-175131	June		Outdoor Lighting Outage Service Related:	Ocala E & O	Ocala E & O		Avoidable
	-		Safety Problems Service Related:	Ocala E & O	Ocala E & O		Avoidable
60-175254	June (		Frequent Outages	Ocala E & O			
79-179363	July		Service Related: Frequent			N	Unavoidable
	July		Outages	Ocala E & O			Description .
93-180828	July 🚽	1	Service Related: Frequent Outages	0-1-546			Unavoidable
10 150000		<b>表示比例外</b>	Billing Related: Inaccurate	Ocale E & O			Unavoidable
10-158020	January	5	Meter Readings	St. Pete E & O			
47-172120	May		Service Related: Failure to			N	Unavoidable
			Respond to Cust. Inquiry	St. Pete E & O			Unavoidable
72-178147	July		Service Related: Street Lights Outages				Onavoidabie
			Service Related: Frequent	St. Pete E & O		N	Unavoidable
87-179653	July		Outages	St. Pete E & O			= -1
112-183879	August		Service Related: Frequent	St. Pele E a U	3.00 G 3	N	Unavoidable
100013	rugusi		Outages	St. Pete E & O			
14-155634	January		Service Related: Frequent				
	, (		Outages Service Related: Frequent	7 Springs E & O		N	Unavoidable
97-181854	August		Outages	7 Springs E & O			VOIGILIE
69-177730			Service Related: Inadequate	Opinigs E a U		N	Unavoidable
03-111130	June		Tree Trimming	Walsingham E&O		N	
108-180815	June		Service Related: Frequent	LONG CONTROL OF THE PERSON OF			Unavoidable
7			Outages	Walsingham E&O	Walsingham E&O	N	Avoidable

9/8/97 "Repea

### CUSTOMER SOLUTIONS CENTER YEAR-TO-DATE REPORT 1997

COMPLAINT			BILLING				
NUMBER	MONTH RCVD	CUSTOMER NAME	COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	INFRACTION	AVOIDABLE
20-161485	February		Service Related: Delay in Reco	Billing	THE OTHER PROPERTY	YES/NO .	UNAVOIDABLE
37-168660	April		Service Relatrid: Service Improperty Disconnected	Billing			Unavoidable

NUMBER	MONTH RICYD	CUSTOMER NAME	COMPLAINT TYPE %	REPLIED BY	RESPONSIBILITY	WERACTION YES/NO	AVOIDABLE
			CALL CENTER	R			9
7-156871	January	7	Billing Related: Not Disconnected on Request	Call Center		Z	
3 150103	•		Service Related: Service			7	Unavoidable
12-158182	January		Improperly Disconnected	Call Center	Call Center	Z	
27-163850	March		Billing Related:Not Receiving Monthly Bills	Call Center		z	MORDIOAN
44-171216	May		Billing Related: Improper Backbilling	Call Center	Call Center	z	OLIGNOUGH
52-172652	May		Billing Related: Budget Billing Error	Call Center	Call Canler		BICIEDIOAV
62-176339	June		Service Related: Failure to Respond to Customer Inquiries	Call Center		: !	Avoidable
65-177099	June		Service Related: Service Improperly Disconnected	Call Center		3 8	l house
90-179629	yuly	) []	Billing Related: Excessive Deposit Required	Call Center		1	Cinamonagon

### **CUSTOMER SOLUTIONS CENTER YEAR-TO-DATE REPORT 1997**

COMPLAINT NUMBER	MONTH RCVD	CUSTOMER NAME	COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	INFRACTION YES/NO	AVOIDABLE/ UNAVOIDABLE
			CREDIT				- I I I I I I I I I I I I I I I I I I I
	. 4		Service Related: Service	F.C.		ı	E - 1
154148	January		Improperly Disconnected	Credit		N	Unavoidable
155608	January		Service Related: Service		****	1	CHRYONGALNE
100000	our roary		Improperly Disconnected	Credit	37.52	N	Unavoidable
-156383	January 1		Billing Related: Excessive Deposit Requested	0			
			Billing Related: Improper or No	Credit		N	Unavoidable
156639	January		Delinquent Notice	Credit			
157001			Service Related: Service	jordan	The section is	N	Unavoidable
-157881	January		Improperly Disconnected	Crectal	i.	N	Unavoidable
1-157748	January		Billing Related: Billing Wrong				Unavoidable
1 13//40	Sandary		Customer	Credit		И	Unavoidable
	1		Service Related: Service	!			
19-160673	February		Improperly Disconnected	Credit	1	**	570/11- 330/6537
			Service Related: Delay in	0.004		N	Unavoidable
21-1616011	February		Connecting Initial Service	Credit	!	N	Unavoidable
28-1639151	March 1		Billing Related:	1			Chavoidable
			Deposit Not Refunded	Credit	1	N	Unavoidable
31-1651221	March		Billing Related: Billing Wrong Customer	0.5			
			Billing Related Excessive	Credit		N	Unavoidable
34-166873	April		Deposit Requested	Credit	Call Center		
20.100.22			Billing Related: Not Receiving	0.000	Can Cerner		Avoidable
36-168477	April		Monthly Bills	Credit			Unavoidable
22 12222	1. 1		Billing Related: Billing Wrong				Onavoidable
38-168957	April		Customer	Credit	css	Y-25-6.020	Avoidable
40-170335	April		Billing Related: Improper or no	1			rivordable
	7.7		Delinquent Notice Billing Related: Incorrect Past	Credit	1		Unavoidable
43-171151	May		Due on Bill	Credit			XASV 2020024
			Service Related: Delay in	Credit			Unavoidable
49-172130	May		Connecting Initial Service	Credit			
			Tarinothing milital Octable	Credit			Unavoidable

<sup>&</sup>quot;Repr

### **CUSTOMER SOLUTIONS CENTER YEAR-TO-DATE REPORT 1997**

COMPLAINT NUMBER	MONTH RCVD	CUSTOMER NAME	COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	INFRACTION YES/NO	AVOIDABLE/ UNAVOIDABLE
			CREDIT				CHATCIDADEE
1-172476	May	- 2	Billing Related: Excessive Deposit Requested	Credit	T U.S. Here		Unavoidable
7-173448	May	. <u> </u>	Billing Related: Improper billing for Fraud or Current Diversion Billing Related: Excessive	Credit	0 1	1	Unavoidable
1-177977	July		Deposit Requested Billing Related: Improper	Credit		N	Unavoidable
0-179433	July		Backbilling Service Related: Service	Credit			Unavoidable
82-179490	July 4	7—	Improperly Disconnected Billing Related: Improper Billing	Credit	Credit		Avoidable
84-179826	July	· <del>\</del>	for Fraud or Current Diversion Service Related: Service	Credit		-	Unavoidable
86-179955	July	<u></u>	Impoperly Disconnected Service Related: Service	Credit			Unavoidable
88-180214 104-182382	July August		Improperty Disconnected Billing Related: Not	Credit			Unavoidable
106-182624	August	· 5	Disconnected on Request Billing Related: Improper or No		10 (4)-41		Unavoidable
117-184361	August	T -	Delinquent Notice Billing Related: Billing Wrong Customer	Credit	1555   1550   156		Unavoidable
			-	Credit			
			12		2	****	
				1			

### FLORIDA PUBLIC SERVICE COMMISSION INQUIRY ACTIVITY **SOLUTION STORES YEAR-TO-DATE REPORT 1997**

NUMBER	MONTH RCVD	CUSTOMER NAME	COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	FPSC'S RULING	AVOIDABLE/ UNAVOIDABLE
15-159278	February	<u> </u>	Billing Related: Not Disco on Request		Sebring/Call Ctr/ Billing	Y-25-6.093 25-6.003	-
	Мау	-	Billing Related: Payment Not Posted Service Related: Delay In	Longwood Solution Stores	Longwood Solution Stores		Avoidable
	August August		Connecting In tial Service Service Related: Service Improperty Disconnected	Clearwater Stores Solution Stores	Solution Stores	N	Unavoidable
		15 B					

# FLORIDA PUBLIC SERVICE COMMISSION INQUIRY ACTIVITY MASS MARKETS YEAR-TO-DATE REPORT 1997

NUMBER	MONTH RCVD	MONTH RCVD CUSTOMER NAME	COMPLAINT TYPE	Neplen av	AREA OF	FPSC'S	AVOIDABLE
22-161638	February		Billing Related: Meter Not Recording Within Standards	Mana Mada		HOLING	UNAVOIDABLE
30-164807	Marrh		Billing Related: Meter Not	CIDA INNI DOCUM		2	Unavoidable
1			Billing Related Meter No.	Mass Markets		Z	Unavoidable
42-171165	May		Recording Within Standards	Mass markets			
45-171281	May		Service Related: Rate Information Not Provided				Unavoidable
48-172148	May		Billing Related: Meter Not Recording Within Standards	Mass Markets	Mass Markets	z z	Avoidable
63-176755	June		Billing Related Excessive Deposit Requested/Meter Not Recording Within Standards	Mass Markets		•	
67-177114	June		Service Related: Failure to Respond to Customer Inquiries	Load Management		2	Unavoidable
75-178772	July		Billing Related: Meter Not Recording Within Standards	Mass Markata	America E : O	1	CHADOLOGIC
92-180807	July		Billing Related: Meter Not	MIDN MINN	мрорка в & О	i	Avoidable
111-183458	August		Billing Related: Improper Backbilling	Mass Markets		z	
116-184345	August		Billing Related: Meter Not Recording Within Standards	Mass Markets			

9/8/97 ה-Repe

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### FLORIDA PUBLIC SERVICE COMMISSION INQUIRY ACTIVITY CUSTOMER SOLUTIONS CONSUMER AFFAIRS YEAR-TO-DATE REPORT 1997

COMPLAINT NUMBER		CUSTOMER NAME.	4. COMPLAINT TYPE	REPLIED BY	AREA OF RESPONSIBILITY	INFRACTION YES/NO	AVOIDABLE/ UNAVOIDABLE
70-175357	June		General Information	Consumer Affairs			Unavoidable
120-184828	August		General Information	Consumer Attairs		N	Unavoidable

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### FPSC Infraction Report - January (1996 Rulings)

Complainant:

Complaint: Customer says the following:

- She has been complaining for several months about her meter not being read.
- She continues to get estimated bills for different months.
- Due to the continued estimated bills, she was being undercharged according to FPC.
- 4. On May 29, 1996, her meter was switched. She called the company and asked why? ....the reason she was told was "they placed a new meter that could be electronically read from the street."
- June and July's bills still were estimated bills.
- Customer called the company again. She was told the scanner was not picking up the meter reading.
- On October 14, 1996, another meter was put in place.
- Customer received a call from the company stating that she had been undercharged. She would get an adjusted bill which reflected the amount that she had been undercharged.
- Customer wants a break down of charges of the actual readings and not a lump sum charge.
- Customer can never get a clear answer as to her bills.

Summary: \_\_\_\_\_\_\_\_meter was estimated from September, 1995 to February 2, 1996 when FPC obtained a good reading. FPC installed an ERT meter on May 29, 1996. Unfortunately, there was a malfunctioning chip in the newly installed meter resulting in additional estimated bills for the months of August through October, 1996. The ERT was changed out on October 13, 1996 and a rebill was sent to the customer on October 18, 1996. On October 30, 1996, FPC received the FPSC Inquiry.

Rule Violation: 25-6.100 (3) & 6.099 - "When there is sufficient cause," estimated bills may be submitted provided that with the third consecutive estimated bill the company shall contact the customer explaining the reason for the estimated billing and who to contact in order to obtain an actual meter

reading. An actual meter reading must be taken at least once every six months." and "Unless special circumstances warrant, meters shall be read at monthly intervals on the approximate corresponding day of each meter-reading period."

Complainant	
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Complaint: says that his service was disconnected today because the company says that equested service disconnection. He says that he applied for service three weeks ago and paid a deposit and he wants the service restored immediately.

Summary: Customer called Florida Power on November 26, 1996 to advise that service had been disconnected per the previous occupant's request (the builder). A new account was established for the deposit was billed and a called back and reconnect was issued for the following day. advised Florida Power that they were living at the residence and needed service immediately. She said that she called on November 8, 1996 to have service placed in their name on November 21, 1996 and that screening was performed and the deposit was waived. An investigation of eport reveals that Florida Power did make an inquiry on November 8, no deposit is required for the 1996 and according to all on November 8, 1996, the Although FPC has no record of service charge and initial deposit was waived.

Rule Violation: 25-6.020 - Record of Application of Service. "Each utility shall accept and keep a record of each application for service within its service area. The record shall show the name and address of the applicant, date of application, date service is desired and, in those install as where service is not initiated promptly, the reason for the delay. Such record shall be preserved until service is made available or as otherwise provided under Rule 25-6.015(2)."

### Complainant:

Complaint: Customer says she reported her security light out on December 26. The light has not been repaired yet so she called FPC this morning and was told it would not be repaired today.

Summary: Records indicate that accorded the street light outage to Florida Power on December 26, 1996 and again on December 31, 1996. After receipt of the FPSC Inquiry, the light was repaired.

Rule Violation: Company Policy - Florida Power responded in a manner that was not consistent with company policy which states "Replacement of lamps of

Company maintained fixtures will be made by the Company within 72 hours after the Customer notifies the Company that the lamp is burned out."

Complainant:	Q	
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Complaint: Customer said that the company lost her November payment of \$336. She did not realize this until she received her December bill. She called and was told to fax a copy of the canceled check. She faxed front and back copies of the check to Elaine Rogers on November 15th. She called and Chuck told her not to worry that all would be straightened out and she was in no danger of disconnection. Customer's 72 year old mother resides in the home and while customer was traveling on business two weeks later, the power was disconnected. Customer called from New Jersey and was told to start the process over again as the company could not find her faxed copy of the check. Her mother had to search the home in the dark for the check and go to a neighbor's home to refax it. Customer was told that there would be no reconnection fee charged. The \$336 credit showed on her bill but then the company added in the reconnection fee. Customer believes that as the company so mishandled her account that the connection fee should be waived and that she should be reimbursed for the \$85 in long distance fees incurred as well as \$150 for the holiday food that was lost in her refrigerator. She was rudely treated and no one ever apologized for the mess made of her account.

Summary: On November 15, 1996. led FPC to advise she had mailed her payment. The representative advised that payment was not received and that she should fax a copy of the canceled check to Elaine Rogers in the Credit Department. The representative then noted the credit extension with these comments. On December 3, 1996, neither payment nor a copy of the canceled check was received so service was disconnected at 9:30 a.m. alled FPC at 6:00 p.m. The representative issued a reconnect and requested a faxed copy of the check. A copy of the check was received at 6:42 p.m. on December 3, 1996. Power was restored at 7:00 p.m. that evening. On December 4, 1996, the second property of the property of the second property of the property o supervisor. The FPC supervisor explained that the payment was misposted to the wrong account and was immediately transferred to She also apologized for the inconvenience and offered to removed the \$27 service charge. seceived her November bill on December 16. 1997 which included the \$27 service charge. The service charge was removed on December 23, 1997 and the FPSC inquiry was received on December 30, 1996.

Rule Violation: 25-6.100 (2) (c) (9) - Customer Billing: "(2) By January 1, 1983. each customer's bill shall show at least the following information: (c) The dollar amount of the bill including separately: (9) Past due balances

shown separately."

30KE	SASAICE	SERVICE ,	BILLING	272	27.6	CDANCE NOKNICE	2 2	SHEWIFE	Service	SERVICE	BILLIUG 13	SERWICE.	Туре	MER REFERRALS
						2		Z	Z		Z	Z	Ruling	1.
Sharry	ANDING	HAC	ELLEN	ELLEN	高	ETTEN	PER	allen	Man	RHZ RAZ	PASS .	Sam	FPSC Rep	1997
Sharp Trado	TT EEO	E2-0	450	TT EEO	5,4	550	MOUT DEO	300	Cots tonat	CCALA	MM	0+3		
					\		\			İ			Root Cause	
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1 2 3 6 7 8 9 10	8/5/97 8/5/97 8/6/97 8/7/97 8/7/97 8/8/97/ 8/11/97/ 8/12/97			GI-05 GI-99 Heat Pump Prog. GI-03 GI-99 Deposit	Shirley Ruth	Carol Carol Rita	Yes	Yes	Mass Mktg Mass Mktg
6 7 8 9	8/6/97 8/7/97 8/7/97 8/8/97/ 8/11/97/ 8/12/97/			GI-99 Deposit	Ruth				Mass Mktg
6 7 8 9	8/7/97 8/7/97 8/8/97/ 8/11/97/ 8/12/97/			GI-99 Deposit		Rita	'No		
7 8 9 10	8/7/97 8/8/97/ 8/11/97/ 8/12/97/	E			I ETWan		170	Yes	Rita
7 8 9 10	8/8/97/ 8/11/97/ 8/12/97/				Ellen	Melissa	Yes	1No	Melissa
7 8 9 10	8/11/97 8/12/97			GI-03	Nosia	Melisse	Yes	'No	Melissa
91	8/12/97		TO SHARE THE REAL PROPERTY.	:GI-03	Ruth	Carol	Yes	Yes	Carol
101	70	DESCRIPTION OF THE PROPERTY OF	North Settliffe	GI-99 New Acct	Ruth	Molissa	Yes	'No	Meirssa
101	8/12/97			(GI-99 Inside Trouble	Ruth	Kimberly			EAO
				GI-99 Tree Trim	Ruth	Melissa	1Yes	Yes	EAO
11	8/13/97			GI-99 Can't Reach FPC	Sam	Carol	No	No	Carol
	8/14/97			GI-99 Lightwatchman	Ellen	Melissa	No	Yes	EAO
12	8/14/97			'GI-99 Mowing of Ease.	John	Melissa	Yes	No	Transmissic
13	8/15/97			IGI-99 New Acct.	Ruth	Mekssa	No	Yes	Molissa
14	8/15/97	1		GI-99 Bill Due Date	Ellen	Kimberly	Yes	No	Kimberty
15	8/15/97:			GI-99 Disconnect	Nosia	Kimberty	'Yes	No	Credit
16	8/18/97	STATE OF THE PARTY		(GI-99Mowing of Subst	Carmen	Carol	'Unknown	Unknown	Transmission
17	8/18/97			'GI-03	1	Tim	'Yes	No	Tim
18	8/19/97			'GI-99 Surge Prot. Svc	Kate	Connie	Yes	No	Mass Mixtg
9	8/20/97			GI-99 Disconnect	Ruth	Kimperty	Yes	No	Kimberry
20	8/20/97			(GI-99 Billing Inquiry	Elien	Melissa	Yes	No	Melissa
21	8/22/97			(01-03	1	Melissa	Yes	No	Melissa
2	8/22/97			IGI-03	Sam	Carol	Yes	No	Carol
3 1	8/25/97			GI-99 Verify Pmt Rovd	Ruth	Carol	Yes	No	Caroi
4 1	8/25/97			GI-99 Late Fee	Ellen	Kimberty	No	Yes	Kimberty
5 1	8/27/97			GI-03	Ellen	Carol	Yes	Yes	Carol
6 8	8/28/97		100	GI-99 Inc. of Dep	Ellen	Carol	Yes	Yes	Carol
7 8	8/29/97			GI-99 Cut for Nonpay	Shirley	Carol	Yes	Yes	Carol
A 8	8/29/97:	Asiar A		QI-05	John	Pita	Unknown	Yes	Mass Mktg
8	8/29/97			GI-99 Verify Pmt Rovd	John	Melissa	Yes	Yes	Melissa

Petro Print Rova John Melissa Pro-

### CUSTOMER JNTACTS COMPLAINT RESOLUTION - AUGUST 1997

### **EXECUTIVE OFFICE CALLS**

No.	Date	Customer Name	Direct - Concern	Call Taken By	Call Duration	Prior Contact	Dont	10
1	8/1/97		Fuel Retund	Carol	Can Did audit	Prior Contact	Dept.	Cust. Satisfied
2	8/4/97		Deposit - Initial	Carol	0.46		-	
3	8/4/971	5	Final Refund	Carol	9 Minutes	Yes		No :
4	8/5/97		Reconnect Service	Kimberly	70 Minutes			
5_	8/6/97		CONP	Kimberty		Yes		No
6	8/6/97	5	CONP	Kimberly	30 Minutes			Yes
7	8/6/97		CONP	Kimberly	20 Minutes			
8	8/6/97		Deposit Refund	Melissa	30 Minutes			Yes
9	8/6/97		Deposit Refund		25 Minutes			Carea and a
10	8/6/97		CONP	Melissa	25 Minutes	Yes	442. (	Yes
11	8/6/97	1 Y	New Envelopes	Melissa				
12	8/8/97	- 519	Phone Number	Rita	20 Minutes	No		No
13	8/8/97		ENF Info	Kimberly Carol	5 Minutes			
14	8/8/97	1	Property Damage	Kimberty	20 Minutes			
15	8/8/97		Outage/Prop.Damage	Rita	25 Minutes	Yes		
16	8/11/97	4	Former Inquiry	Melissa	15 Minutes	No		No
17	8/12/97	<b>*</b>	Adams Landing	Melissa	10 Minutes			Yes
18	8/12/97		Tree Trimming	Kimberly	15 Minutes			
19	8/12/97		CONP/RECO	Melissa				
20	8/12/97	7	Outages	Carol				
21	8/13/97		Claims	Carol				
22	8/13/97		CEX	Carol				

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### CUSTOMER JNTACTS **COMPLAINT RESOLUTION - AUGUST 1997**

No.	Date	Customer Name	Direct - Concern	Call Taken By	Call Duration	Prior Contact		1-
23	8/13/97		EFT tut population	Kimberly	12 Minutes	Prior Contact	Dept.	Cust. Satisfied
24	8/14/97		CONP	Unknown	TE MINUTES			
25	8/14/97		CONP	Melissa/Kimberly	20 Minutes			
26	8/14/97		Rude Employee	Carol	Lo maidies			
27	8/14/97		Lack of followup	Cami				
28	8/15/97		Driver	Melissa				
29	8/15/97		PSC Inquiry	Melissa				1
30	8/15/97		Damage Property	Kimberly	10 Minutes			
31	8/18/97		Outages	Melissa	15 Minutes			
32	8/19/97		Outage/Prop.Damage	Kimberly	10 Minutes			
33	8/20/97		Reconnect	Kimberly	16 Minutes			
34	8/20/97		Tree Trimming	Carol				i
35	8/21/97		CEX	Carol	17 Minutes			
36	8/21/97		Truck Using Road	Melissa	5 Minutes	Yes		
37	8/21/97		Outage	Carol		103		Yes
38	8/21/97	).	Tree Trimming	Carol				
39	8/25/97		Late Notice	Carol				
40	8/25/97		Outage	Carol	27 Minutes			
41	8/25/97	T	Claims	1	6 Minutes			
42	8/28/97		Tree Trimming	Rita	6 Minutes			
43	8/29/97		Deposit	Carol				
44	8/28/97		CONP	Carol	20 Minutes			

### COMPLAINT RESOL N - AUGUST 1997

### EXECUTIVE OFFICE CALLS

No.	Date	Customer Name	Direct - Concern	Call Taken By	Call Duration	Prior Contact	D1	10
45	8/27/97	1	Wanted FPL	,	Can Din andi	Prior Contact	Dept.	Cust Satisfied
46	8/25/97		Billing	Rita	20 Minutes			
47	8/25/97		CONP	Carol	30 Minutes	* * *		
48	8/22/97		Outages	Carol	10 Minutes			
49	8/20/97		Bad Checks	Carol				
50	8/22/97		CEX	Kimberly	20 Minutes			
51				1	122 122 123		-	
52							9.61	
53		2			1	2011	see	
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59						8		
60								
61 62								
63	1 1							
64	+							1

## EXECUTIVE OFFIC ETTERS - 1997

No.	Date Received	Issued To:	Date Responded	Complainant's Name	Y			
59	7/8/97	Kimberly	7/10/97		Туре	Replied By:	Root Cause	Avoid?
60	7/8/97	Melissa			Underground	Sue Cleary		
61	7/1/97	Melissa	7/1/97		High Bill	Sur Claur		
62	7/11/97	Carol	7/29/97		Information	Melissa		
63	7/18/97	Kimberly		·	Billis r <sub>at</sub>	Carol		
64	8/5/97	Melissa	7/24/97	3	Billing	Kimberly		
65	8/11/97	Carol	8/11/97		Ussige	Sue Cleary		
66	8/11/97	Kimberly	8/26/97	<u> </u>	Outage	Carol		
67	8/11/97	Melissa	8/12/97		Tree Trimming			
68	8/11/97	Carol			Sv. Charge	Melissa		
69	8/10/97	Kimberly	9/3		FPSC	1,7		
70	8/9/97	Melissa			tud Letund	Kurberly		
71	8/13/97	Carol	8/26/97		l			
72.	8/14/97	Kimberly	2237		Claims	T.Moorehouse		
73	8/19/97	Carol						
74	8/25/97	Melissa	8/27/97					
75	8/13/97	Melissa	8/18/97		Billing	Melissa		
			ariay/		Billing	Melissa		

### EXECUTIVE OFFIC ETTERS - 1997

No.	Date Received	Issued To:	Date Responded	Complainant's Name				
76	8/28/97	Kimberly		Complement 8 Maine	Туре	Replied By:	Root Cause	Avold
77	8/28/97	Carol		p /	Billing			
78	8/28/97	Carol			Street Lights			
79	9/5/97	Melissa	9/3/97		Deposit Ltr	Carol		
80	9/5/97	Kimberly			actages			
81	1-1.	Kindy			buse			•
82					-			
83								
84								
85								
86								
87								
88								
89								
90	-	-						
							- 11-11-11-1	

### CUSTOME: ONTACTS COMPLAINT RESOLUTION - AUGUST 1997

MISCELLANEOUS

No.		Customer Name	Direct - Concern	Call Taken By	Call Duration	Prior Contact	Dept.	Cust Satisfied
1 2 3 4 5 6 7	8/5/97 8/6/97 8/15/97 8/15/97 8/18/97 8/19/97		Heat Pump Rebate Estimated Readings EFT Credit Issue Complaint on Driver Load Management	Dick Literaty Melissa Kimberly Julie King Melissa Potential	10 Minutes 5 Minutes		Бері	:
8						,		8)
9								
10					1			
11					Ì			
12								1
13 14		VI Ita #		0				
15				20				
16 17		7.8 W X						
18	1	110						
19 20		****			11-12- F			
21		¥		8.9		William .		
22	1.			7				

