

1 Comparison of Modeled Investment per Line

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Q. ON A PER-LINE BASIS, DOES ICM-FL MODEL HIGHER SWITCH COSTS FOR THE GTD-5 THAN IT DOES FOR THE 5ESS AND NORTEL SWITCHES?

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A. No. This is shown in the table below. Whether the modeled switch costs include or exclude power, test equipment, and the EF&I and IAF adjustments, the modeled switch investment per line for the GTD-5 and its remotes is less than the modeled investment for the 5ESS and the Nortel DMS-100.

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Note that both the modeled investments shown below and the relative ordering of the three vendors are company and vendor confidential.

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A	B	C
	Without Power, Test, EF&I and IAF Adjustments	With Power, Test, EF&I and IAF Adjustments
DMS-100	\$119.94	\$213.18
5ESS	\$106.81	\$207.77
GTD-5	\$85.46	\$157.85
REM GTD-5	\$50.20	\$90.43
All GTD-5s	\$84.51	\$156.03

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*appeal*

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