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CLERTECH.COM
12864 BISCAYNE BLVD. #213
MIAMI, FL 33181

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Name & Address	FEI Number	Charter Number
CLERTECH.COM, INC. 8 NW 93RD STREET MIAMI, FL 33150	30-0080098	P02000030992

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Public Inquiry

CLERTECH.COM

P O BOX 531031
MIAMI, FL 33153

Document Number G01177900276	Status CANCELLED	Date Filed 06/27/2001
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Owner Information

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NAJAN, ERLANOLE 8 NW 93RD STREET MIAMI, FL 33150	NONE	NONE

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FLORIDA DEPARTMENT OF STATE
Glenda E. Hood
Secretary of State

March 31, 2003

CLERTECH.COM.INC.
12864 BISCAYNE BLVD #213
MIAMI, FL 33181

SUBJECT: CLERTECH.COM.INC.

DOCUMENT NUMBER: P02000030992

In compliance with the request on your 2003 Annual Report/Uniform Business Report, the certificate of status for the subject corporation is enclosed.

Should you have any questions regarding this matter, please telephone (850) 488-9000.

Division of Corporations

Letter No. 103A00019108

Reinstatement Section

03 APR 17 AM 8 51

DISTRIBUTION CENTER

ORDER NO. PSC-03-0146-PAA-TX
DOCKET NO. 020469-TX
PAGE 3

By ORDER of the Florida Public Service Commission this 28th
Day of January, 2003.

/s/ Blanca S. Bayó
BLANCA S. BAYÓ, Director
Division of the Commission Clerk
and Administrative Services

This is a facsimile copy. Go to the
Commission's Web site,
<http://www.floridapsc.com> or fax a request
to 1-850-413-7118, for a copy of the order
with signature.

(S E A L)

LHD

NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing that is available under Section 120.57, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The action proposed herein is preliminary in nature. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, in the form provided by Rule 28-106.201, Florida Administrative Code. This petition must be received by the Director, Division of the Commission Clerk and Administrative Services, 2540 Shumard Oak

ORDER NO. PSC-03-0146-PAA-TX
DOCKET NO. 020469-TX
PAGE 4

Boulevard, Tallahassee, Florida 32399-0850, by the close of business on February 18, 2003.

In the absence of such a petition, this order shall become final and effective upon the issuance of a Consummating Order.

Any objection or protest filed in this/these docket(s) before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

State of Florida



Department of State

I certify from the records of this office that CLERTECH.COM.INC. is a corporation organized under the laws of the State of Florida, filed on March 15, 2002.

The document number of this corporation is P02000030992.

I further certify that said corporation has paid all fees due this office through December 31, 2003, that its most recent annual report/uniform business report was filed on March 26, 2003, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capitol, this the
Thirty-first day of March, 2003



CR2EO22 (2-03)

Glenda E. Hood
Glenda E. Hood
Secretary of State

CLERTECH.COM, INC

“ A Solutions Provider All in One!”

Clertech.Com, Inc.
12864 Biscayne Blvd. # 213. Miami, Florida 33181
Tel: 786 525 – 1527
Info@Clertech.Com

CLERTECH.COM, INC

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CLERTECH.COM, INC

Executive Summary

Clertech.Com, Inc as known as Clertech.Com is “A solution provider, all in one” based in Miami Florida. The Company offers the following products and Services:

- Computers/ Software
- Dialup and Dedicated Internet Access
- Integrated Services Digital Network (ISDN)
- Digital Subscriber Line (DSL)
- Website Services and web Design
- Server / Collocation
- Business T1 , Network design
- Installation and administration Services
- Local Telephone Service

Clertech.Com’s keys market for its services are consumers, small, large businesses and corporations .Its key markets for Web Hosting, resale accounts and web design firm ,and independent contractors and small corporation with need for space on its server. Its strategic market for computers and software are consumers, small, and large companies. That’s why its motto and creed is “A Solution Provider, All in One”. For example a customer purchasing a product and will be following with all accessories, services. And software all needs will be fulfilled.

1. Increase personal to keep sale , services and development efforts
2. Strong marketing skills to infirm positively future customers are watchful of our offering and aggressive pricing
3. To increase the size, volume, or quantity base on operations using wholesale providers, partnerships and resellers.

CLERTECH.COM, INC

4. To begin and carry through to complete research and changing to bring new product to the market.

THE COMPANY

Legal Business Description

Clertech.com, Inc as known as Clertech.com is an C- Class corporation, incorporated in the State Florida in March, 2002. The Company's principal office is presently located in Miami, Florida.

The company objective is to move up to a bigger facility as its increase and planning for future employees and equipments.

MISSION

Our mission is to be the provider of high value, high quality, better price and making profit by reselling others manufacturing company worldwide.

As we known ourselves, "A Solution Provider, all in One". We will have unequaled or unmatched support to make sure flexibility and meet—and to be greater than customer's expectation by:

- Reproduce services offering
- Multiplying possibility to present and future customers
- Creating innovative, unique, and cost-effective solutions to problems currently faced by customers.

CLERTECH.COM, INC

- Developing United States Economic.

PRODUCTS & SERVICES

Main products and services provided by Clertech .Com, Inc one outlined below:

1. Computers and software: we offer different and customize computers for consumer, business need, all Microsoft Products, and other software companies as well.
2. Dial up and DSL: We offer different type of services for different of customer's need. A digital subscriber line (DSL) is high speed. Internet Access that is an on the time the connection and ranges in speed from 144 KBPS to 1.5 MBPS.
3. Hosting and Design : with Clertech.Com clients widely have the company place a single, or several websites to our servers. In our facility and pay for amount of disk space that they need to operate their business then follow up with the customer by offering all professional strategy Website in their needs.
4. Dedicated Server: Customer is looking to explore the speed of their site due to the high traffic or download will lease a dedicated server from Clertech.com leasing the maximum capability of the server all to their own site.
5. Collocation: Customers will have the option to provide or to purchase by customizing any type of sever. They will need for their specification needs and administrate their site on sites via the Internet
6. Local Telephone Service: We will be focused on this product offering telephone numbers to consumers, business, and corporation by offering different type of marketing strategic with manufacturing companies and us. Which is mean that we will have to sign everyone at a telephone number good or bad credit?
7. Business T1: This service will offer to small and large corporation that will need high speed connectivity internet access and data voice.

CLERTECH.COM, INC

PRODUCTION & DELIVERY

Our objective is to be fast, accurate, when a customers ordering or find out more information about products we offer. Clertech.com, Inc uses professional extended customer services:

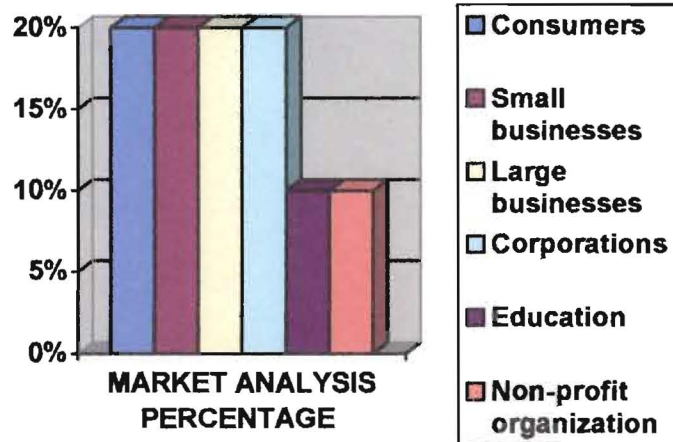
- 24 x 7 technical support desks
- Problem solving
- Maintenance release
- On-site support
- Meeting clients

FUTURE PRODUCTS PLAN

Clertech.Com, Inc plans to respond the market need by keeping the technology fresh and update to be the first to the market using its existing established lines of business. Clertech.Com, Inc will move quickly on plans for next generation. As advanced in technology continues, we will upgrade to meet specific objectives of present and future clientele.

CLERTECH.COM, INC

MARKET ANALYSIS



Target Market:

Clertech.com, Inc is direct to found itself in markets it credence will introduce the future technology. The company is continuing its products to the following target customers:

- Consumers
- Small businesses
- Large businesses
- Corporations
- Education
- Non Profit organization

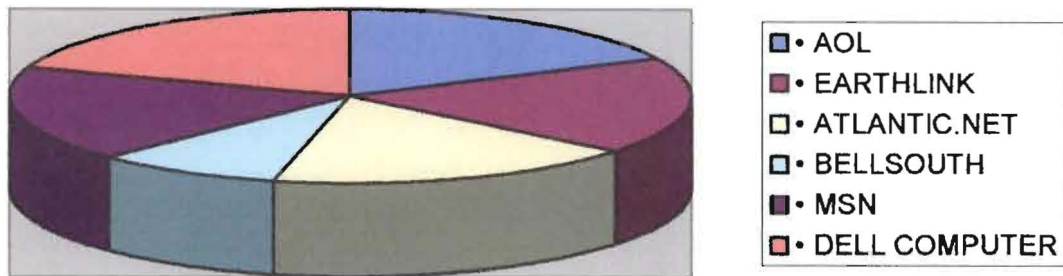
CLERTECH.COM, INC

COMPETITIVE ANALYSIS

MARKET DESCRIPTION

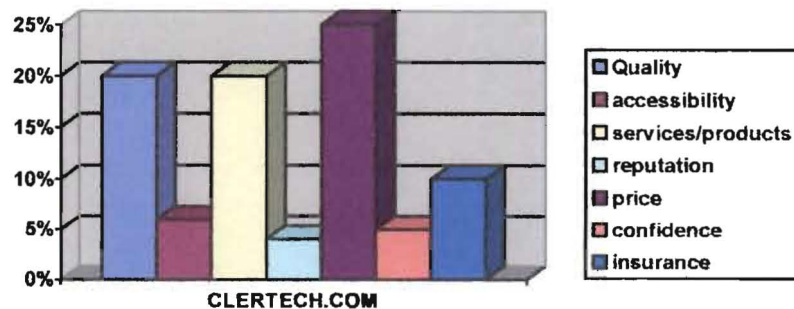
Clertech.com, Inc is striving against others to obtain a goal by offering low cost product & services: customers will benefit up to 60 % off from the manufacturing such as follow:

CLERTECH



CUSTOMER BUYING CRITERIA

Clertech.com, Inc trusts that its customers choose its services and products to establish on the following criteria:



COMPETITIVE ADVANTAGE

Clertech.com, Inc is presently the lowest priced technology in Florida for all different criteria, and its products has been consistently on demand the products give the company a competitive

CLERTECH.COM, INC

advantage, in all it can see where the industry is going and move in that direction more quickly than the competition .this also allow the company to be more profitable at recruiting and hiring professional and talent individual who tend to shy away from large corporate environment.

Risk

Clertech.com, Inc perceives that it is being a position to both market and industry risks.Clertech.com's of its risk as well as how each is being directed, is as follow:

Regulations: potential problem caused by an impetuous multiply in regulation by local, state or federal authorities. The only way the company can reduce risk is to extend into several different in the business area.

Legal matters: lawsuit from user abuse or accessibility of pornographic or question materials, Clertech.com's usage policy clearly states that illegal behavior will result in termination of service, but the company do not otherwise try to control the access of its users or their content, if the legal environment should change, the company will modify its policy and procedures to conform to the influence legal environment.

Technology: because of the popularity of this industry right now, the company will focus on research and development effort as well as research form the others in order our creed will become true all the time: "A solution provider, all in one ". The diversification of the company's business allows it to respond to shift in revenue by redistributing material and personal into those efforts most likely to generate the highest return on investment.

STRATEGY

Clertech.com's strategy is to advertise key competitive advantage in an effective advertising campaign, the company plan to develop a larger clientele and maintain a price advantage thought rapid growth. The company's goal in next year is to grow its core customer base quickly and efficiently while focusing on the most profitable sector of the market. The company's goal in 1-4 years is to grow though acquisitions of smaller companies and separate itself from the competition by price and services.

CLERTECH.COM, INC

MARKETING STRATEGY:

To produce as result of sales, Clertech.com, Inc uses strong marketing skills and become a wholesales company as well : for facility and high traffic, presently several company plan to become a alliance partners .Presently different local companies display the information such as flyers and business card.

This strategy will focus to the following products and services:

- Computers/software
- High speed internet access (DIAL UP ,ISDN, DSL ,BUSINESS T1)
- Local services
- Web design

The best profitable about the company it's ready to adverting worldwide at: www.clertech.com and will be concentrated in the following categories:

Campaign: This initiative will enclose several methods of reaching capable customers to procreate interest, followed by direct mail to the values customers.

Advertising: ads will be expand and placed in several industries publications

Trade Shows: The Company will share in selected local and national shows that will provide an opportunity to develop exposure

Telemarketing: Telemarketing activities focus to change speed and to identify quality leads such as:

- Telemarketing
- User group
- Direct mailing
- Target sales calls
- Customer referrals

Job Fair: Clertech.com's objective is to creating more jobs and trains our employees for and has the knowledge of the new technology industry.

STRATEGY RELATIONSHIP

CLERTECH.COM, INC

Clertech.com, Inc presently has strategic relationships with:

BELL SOUTH TELECOMMUNICATION

(LOCAL TELEPHONY)

COVAD COMMUNICATION

(DSL, BUSINESS T1)

MICROSOFT CORPOATION

(SYSTEM BUILDER SOFTWARE)

INTEL CORPORATION

(AUTHORIZE PARTNER)

ATLNTIC.NET

(DIAL, ISDN) INTERNET ACCESS

ANITRON, INC

(WEB DESIGN)

DISTRIBUTORS

DNH, TECH DATA, SYNnex,

HAWLEET PACKARD

(AUTHORIZE PARTNER)

Clertech.com, Inc benefits from these relationships by receiving very competitive price on most of these services: allowing the company to offer competitive pricing on its services to customers.

This relationship is exploring more in the competitive advantages section.

MARKETING PLAN

The company marketing activities involved on the business mission and are understandable in its nature: the following will be held by the marketing department.

1. Advertising design
2. Public relations
3. planning and execution of all industry conferences ,including booth ,personnel, messages Literature, Etc.
4. collection analysis ,and internal dissemination of complete information
5. creative and maintenance of all corporate literature
6. Design, maintenance and monitoring of web sites.
7. design and creation of sales support material
8. collection and testimonial of client testimonial

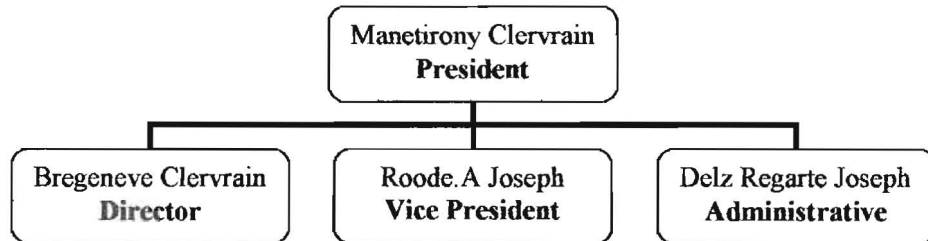
MANAGEMENT SUMMARY

The company ideas base on their responsibility and respect Clertech.com, Inc has environment and structure that encourages productivity and respect for customers and fellow employees.

CLERTECH.COM, INC

OFFICERS AND KEYS EMPLOYEES

Clertech.com's management is highly experience and qualified. Strategy members of its management teams are:

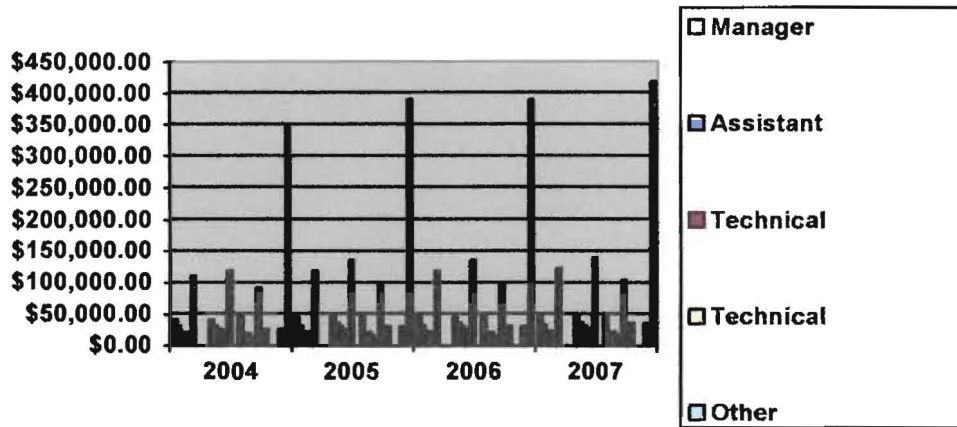


CLERTECH.COM, INC

Personal Plan

	2004	2005	2006	2007
Manager	\$ 40,000.00	\$ 45,000.00	\$ 45,000.00	\$ 46,000.00
Assistant	\$ 30,000.00	\$ 31,000.00	\$ 31,000.00	\$ 32,000.00
Technical	\$ 20,000.00	\$ 21,000.00	\$ 21,000.00	\$ 22,000.00
Technical	\$ 20,000.00	\$ 21,000.00	\$ 21,000.00	\$ 22,000.00
Other	\$ -	\$ -		
Subtotal	\$ 110,000.00	\$ 118,000.00	\$ 118,000.00	\$122,000.00
 Sales and Marketing Personnel				
Manager	\$ 40,000.00	\$ 45,000.00	\$ 45,000.00	\$ 46,000.00
Technical Sales	\$ 30,000.00	\$ 35,000.00	\$ 35,000.00	\$ 36,000.00
Sales Person	\$ 25,000.00	\$ 30,000.00	\$ 30,000.00	\$ 31,000.00
Sales Person	\$ 23,000.00	\$ 25,000.00	\$ 25,000.00	\$ 26,000.00
Other	\$ -	\$ -	\$ -	\$ -
Subtotal	\$ 118,000.00	\$ 135,000.00	\$ 135,000.00	\$139,000.00
 General and Administration Personnel				
President	\$ 45,000.00	\$ 46,000.00	\$ 46,000.00	\$ 48,000.00
Admin Assistant	\$ 15,000.00	\$ 17,000.00	\$ 17,000.00	\$ 19,000.00
Bookkeeping	\$ 18,000.00	\$ 20,000.00	\$ 20,000.00	\$ 21,500.00
Clerical	\$ 12,000.00	\$ 14,000.00	\$ 14,000.00	\$ 15,500.00
Other	\$ -	\$ -	\$ -	\$ -
Subtotal	\$ 90,000.00	\$ 97,000.00	\$ 97,000.00	\$104,000.00
Other Personnel	\$ 25,000.00	\$ 30,000.00	\$ 30,000.00	\$ 35,000.00
Programming	\$ -	\$ -	\$ -	\$ -
Other Technical	\$ -	\$ -	\$ -	\$ -
Other				
Subtotal	\$ 25,000.00	\$ 30,000.00	\$ 30,000.00	\$ 35,000.00
Total Payroll	\$ 348,000.00	\$ 389,000.00	\$ 389,000.00	\$417,000.00

CLERTECH.COM, INC



CLERTECH.COM, INC

SALES FORECAST

SALES FORECAST

	2003	2004	2005	2006
<u>SALES</u>				
Computer/software	\$ 350,000.00	\$ 450,000.00	\$ 450,000.00	\$ 500,000.00
high speed Internet	\$ 400,000.00	\$ 550,000.00	\$ 600,000.00	\$ 75,000.00
web components	\$ 50,000.00	\$ 55,000.00	\$ 58,000.00	\$ 67,000.00
Network services	\$ 25,000.00	\$ 45,000.00	\$ 40,000.00	\$ 76,000.00
server collocation	\$ 10,000.00	\$ 21,000.00	\$ 45,000.00	\$ 80,000.00
local services	\$ 577,695.00	\$ 699,000.00	\$2,500,000.00	\$10,450,000.00
others	\$ 5,000.00	\$ 10,000.00	\$ 23,000.00	\$ 30,000.00
<u>TOTAL SALES</u>	\$ 1,417,695.00	\$1,830,000.00	\$3,716,000.00	\$11,278,000.00

DIRECT COST OF SALES

		2004	2004	2004
Computer/software	\$ 150,000.00	\$ 250,000.00	\$ 250,000.00	\$ 250,000.00
high speed Internet	\$ 200,000.00	\$ 300,000.00	\$16,250	\$ 55,000.00
web components	\$ 23,000.75	\$ 25,000.00	\$14,500	\$ 16,750.00
Network services	\$ 15,000.00	\$25,000	10,000	\$ 50,000.00
server collocation	\$ 6,000.00	\$5,250	\$20,000	\$ 20,000.00
local services	\$ 288,847.50	\$300,000	\$1,250,000.00	\$ 5,450,000.00
other	\$ 5,000.00	\$10,000	\$23,000	\$ 30,000.00
<u>SUBTOTAL COST OF SALES</u>	\$ 687,848.25	\$917,254	\$1,585,754	\$5,873,754

CLERTECH.COM, INC

FINANCIAL PLAN

	2004	2005	2006	2007
Short-Term Interest Rate %	6.00%	6.00%	6.00%	6.00%
Long-Term Interest Rate %	8.00%	8.00%	8.00%	8.00%
Payment Days Estimator	35	35	35	35
Collection Days Estimator	45	45	45	45
Tax Rate %	20%	20%	20%	20%
Expenses in Cash	25%	25%	25%	25%
Sales on Credit %	100%	100%	100%	100%

CLERTECH.COM, INC

Funding uses and significant assumptions

Legal	\$	10,000.00
Stationary	\$	5,000.00
Brochures	\$	3,000.00
Consultants	\$	3,000.00
Insurance	\$	2,500.00
Research and Development	\$	50,000.00
Rent	\$	30,000.00
Expensed Equipment	\$	15,000.00
Advertising	\$	10,000.00
Total Start Up Expensive	\$	128,500.00
Cash Balance on Starting Date	\$	5,000.00
Other Current Assets	\$	2,500.00
Total Requirements	\$	136,000.00
Funding	\$	-
Current Liabilities	\$	1,000.00
Accounts Borrowing	\$	-
Long Term Liabilities	\$	6,000.00
Total Liabilities	\$	7,000.00
Loss At Start Up	\$	18,224.00
Total	\$	32,224.00

CLERTECH.COM, INC

Break- even analysis

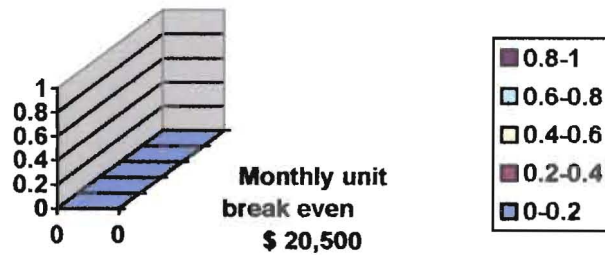
This table and chart summarizes the break even analysis, including monthly and unit and sales break even Point.

Break even analysis:

Monthly unit break even	\$ 20,500
Monthly sales break even	\$ 20,500

Assumptions

Average per unit Revenue	\$ 1.50
Average per unit variable cost	0.30
Estimate monthly cost	\$ 15,000



CLERTECH.COM, INC

PROJECTED CASH FLOW

	2004	2005	2006
Net Profit	\$ 5,000.00	\$ 250,000.00	\$ 450,000.00
Depreciation	\$ -	\$ -	\$ -
Change in Accounts Payable	\$ 30,000.00	\$ 10,000.00	\$ 2,000.00
Current Borrowing	\$ 80,000.00	\$ 20,000.00	
Long term borrowing	\$ 60,000.00	\$ 20,000.00	\$ -
Capital Input	\$ -	\$ -	
Subtotal	\$ 175,000.00	\$ 300,000.00	\$ 452,000.00
Less			
Change in Accounts Receivable	\$ 100,000.00	\$ 82,896.96	\$ 36,900.00
Change in Other ST Assets	\$ -	\$ -	\$ -
Capital expenditure	\$ -	\$ -	\$ -
Dividends	\$ -	\$ -	\$ -
Subtotal	\$ 100,000.00	\$ 82,896.96	\$ 36,900.00
Net Cash Flow	\$ 75,000.00	\$ 217,103.04	\$ 365,100.00
Cash Balance	\$ 100,000.00	\$ 82,896.96	\$ 36,900.00

PRO-FORMA CASH FLOW

	2007
Net Profit	\$ 667,000.00
Depreciation	\$ -
Change in Accounts Payable	\$ -
Current Borrowing	
Long term borrowing	\$ -
Capital Input	
Subtotal	\$ 667,000.00
Less	
Change in Accounts Receivable	\$ 450,000.00
Change in Other ST Assets	\$ -
Capital expenditure	\$ -
Dividends	\$ -
Subtotal	\$ 20,500.00
Net Cash Flow	\$ 646,500.00
Cash Balance	\$ 20,500.00

CLERTECH.COM, INC

PROJECTED BALANCE SHEET

Starting Balance Sheet

Assets	0			
Short -term Assets		2004	2005	2006
Cash	\$ 50,000.00	\$200,000.00	\$ 500,000.00	\$ 650,000.00
Account Receivable	\$ -	\$150,000.00	205,000	\$ 399,000.00
Other short term Assets	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00
Long term Assets	\$ 59,000.00	\$359,000.00	\$ 714,000.00	1,058,000.00
Capital Assets	\$ -	\$ -	\$ -	\$ -
Accumulated Depreciation	\$ -	\$ -	\$ -	\$ -
Total Long term	\$ -	\$ -	\$ -	\$ -
Total Assets	\$ 59,000.00	\$359,000.00	\$ 714,000.00	\$1,058,000.00
Liabilities and Capital		2004	2004	2004
Accounts payable	\$ 5,999.00	\$ 89,000.00	\$ 399,000.00	\$ 469,000.00
Short-term notes	\$ -	\$ -	\$ 99,000.00	\$ 260,000.00
Other short term Liabilities	\$ -	\$ -	\$ -	\$ -
Subtotal Short-term liabilities	\$ 5,999.00	\$ 89,000.00	\$ 498,000.00	\$ 729,000.00
Long term liabilities	\$ -	\$100,000.00	\$ 100,000.00	\$ 100,000.00
Total liabilities	\$ 5,999.00	\$189,000.00	\$ 598,000.00	\$ 829,000.00
Paid in Capital	\$ 70,000.00	70,000	70,000	70,000
Retained Earnings	\$ (32,795.00)	\$(32,795.00)	\$(30,000.00)	\$ (25,000.00)
Earnings	\$ -	\$ 1,000.00	\$ 81,999.00	\$ 150,000.00
Total Capital	\$ 37,205.00			
Total Liabilities and Capital	\$ 59,000.00	\$359,000.00	\$ 714,000.00	\$1,058,000.00
Net worth	\$ 32,795.00	\$270,000.00	\$ 315,000.00	\$ 589,000.00

CLERTECH.COM, INC

PROJECTED BALANCE SHEET

Assets	
Short -term Assets	2007
Cash	\$ 850,000.00
Account Receivable	\$ 566,000.00
Other short term Assets	\$ 9,000.00
Long term Assets	\$ 1,425,000.00
Capital Assets	\$ -
Accumulated Depreciation	\$ -
Total Long term	\$ -
Total Assets	\$ 1,425,000.00
Liabilities and Capital	
2004	
Accounts payable	\$ 466,000.00
Short-term notes	\$ 360,000.00
Other short term Liabilities	\$ -
Subtotal Short-term liabilities	\$ 826,000.00
Long term liabilities	\$ 100,000.00
Total liabilities	\$ 926,000.00
Paid in Capital	\$ 70,000
Retained Earnings	\$ (20,000.00)
Earnings	\$ 250,000.00
Total Capital	
Total Liabilities and Capital	\$ 1,425,000.00
Net worth	\$ 959,000.00

CLERTECH.COM, INC

PROJECTED PROFIT AND LOSS

	2004	2005	2006
Sales	\$1,417,695.00	\$1,830,000.00	\$3,716,000.00
Direct Cost of Sales	\$ 689,000.75	\$1,000,000.00	\$1,651,000.00
Production Payroll	\$ 348,000.00	\$ 389,000.00	\$ 389,000.00
Other	\$ -		
Total Cost of Sales	\$1,417,695.00	\$1,830,000.00	\$3,716,000.00
Gross Margin			
Gross Margin %			
Operating Expenses			
Sales and Marketing Expenses	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
sales and Marketing Payroll	\$ 118,000.00	\$ 135,000.00	\$ 135,000.00
Ads	\$ 10,000.00	\$ 35,000.00	\$ 50,000.00
Catalog	\$ 10,000.00	\$ 35,000.00	\$ 50,000.00
Mailing	\$ 5,000.00	\$ 15,000.00	\$ 35,000.00
Promo	\$ -		
Seminar	\$ 3,000.00	\$ 18,000.00	\$ 25,000.00
Service			
Training	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
Total Sales and Marketing Expenses	\$ 183,000.00	\$ 269,000.00	\$ 326,000.00
Sales and Marketing %	25%		
General and Administrative Expenses	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00
General and Administrative Payroll	\$ 90,000.00	\$ 97,000.00	\$ 97,700.00
Depreciation	\$ -		
Leased Equipment	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00
Utilities	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Rent	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00

CLERTECH.COM, INC

Insurance	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
Other Expenses			
Other payroll	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Contract/consultants	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
Other			
Total other expenses	\$ 52,500.00	\$ 52,500.00	\$ 52,500.00

Profit Before Interest and Taxes	\$ 689,000.75	\$ 1,000,000.00	\$1,651,000.00
Interest Expense short-term	5.50%	5.50%	5.50%
Interest Expense short-term	5.50%	5.50%	5.50%
Taxes incurred	\$ 48,149.37	\$ 70,000.00	\$ 115,570.00
Net profit	\$ 639,698.88	\$ 930,000.00	\$1,535,430.00
Net Profit/sales	\$ 81,198.63	\$ 245,000.00	\$ 793,930.00

CLERTECH.COM, INC

2007

Total Cost of Sales	\$11,228,000.00
Gross Margin	
Gross Margin %	
Operating Expenses	
Sales and Marketing Expenses	\$ 25,000.00
sales and Marketing Payroll	\$ 139,000.00
Ads	\$ 60,000.00
Catalog	\$ 50,000.00
Mailing	50,000
Promo	
Seminar	\$ 25,000.00
Service	
Training	\$ 6,000.00

Sales and Marketing %	
General and Administrative Expenses	\$ 30,000.00

General and Administrative Payroll	\$ 104,000.00
Depreciation	
Leased Equipment	\$ -
Utilities	\$ 1,500.00
Rent	\$ 30,000.00
Insurance	\$ 2,500.00
Other Expenses	
Other payroll	\$ 5,000.00
Contract/consultants	\$ 10,000.00
Other	

Profit Before Interest and Taxes	
Interest Expense short-term	5.50%
Interest Expense short-term	5.50%

Net profit	\$ 5,998,500.00
NetProfit/sales	\$ 5,202,500.00

CLERTECH.COM, INC

BUSINESS RATIO

Business Ratio				
Ratio Analysis	2004	2005	2006	2007
Profitability Ratios				
Gross Margin	22.90%	24.75%	27.75%	29.87%
Net Profit Margin	3.85%	4.21%	7.45%	10.21%
Return on Assets	11.45%	12.86%	14.95%	17.38%
Return on Equity	25.62%	28.75%	32.41%	35.21%
Activity Ratios	2004	2005	2006	2007
AR Turnover	4.28	4.28	4.28	4.85
Collection Days	15	25	40	45
Inventory Turnover	5.5	3.3	3.1	2.5
Accts Payable Turnover	4.5	4.5	4.5	4.7
Total Asset Turnover	2.7	2.3	1.8	1.5
Debt Ratios	2004	2005	2006	2007
Debts to Net Worth	1.1	0.95	0.45	0.2
Short- Term Liab. To Liab.	0.45	0.57	0.68	0.77
Liquidity Ratios	2004	2005	2006	2007
Current Ratio	1.85	2.2	2.45	2.6
Quick Ratio	1.2	1.5	1.7	1.95
Net Working Capital				
Interest Coverage	11.21	15.23	28.35	35.19
Additional Ratios	2004	2005	2006	2007
Assets to Sales	0.25	0.27	0.35	0.55
Debts/Assets	48%	38%	35%	25%
Current Debts/Total Assets	35%	28%	25%	21%

CLERTECH.COM, INC

Acid Test	0.1	0.1	0.1	0.15
Assets Turnover	2.75	2.61	2.55	2.25
Sales / Net Worth	4.99	3.95	3.75	2.85

CLERTECH.COM, INC

VERTECH. Com, Inc
2864 Biscayne Blvd #213
Miami, FL 33181

POST OFFICE

Florida Public Service Commissioner
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850



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