COMMUNICATIONS TARIFF APPLICATION

DATE PSC RECEIVED:	10/12/2021 1:16:32 PM	AUTHORITY NUMBER: T20210067			
OFFICIAL FILING DATE:	10/4/2021 12:00:00 AM	PROCESSED BY: OPR MARGARITA YGLESIAS D AYALA	E		
COMPANY CODE:	<u>TY201</u>				
COMPANY NAME:	Neo Network Development, Inc.				
A. SYNOPSIS 1. ANTICIAPTED EFFECTIVE DATE: 12/15/2021 12:00:00 AM 2. IF DIFFERENT, COMPANY REQUESTED EFFECTIVE DATE: 12/15/2021 12:00:00 AM 3. DESCRIPTION OF THE FILING: Application for certificate to provide telecommunications service by Neo Network Development, Inc.					
B. ACTION TO BE TAKE		CUDIFCT NEW	A D		
	/E (A1 or A2) ON AGENDA FOR DATE: 11/2/2021 12:	SUBJECT: NEWA	<u>AP</u>		
	ON AGENDA FOR DATE: 11/2/2021 12: DUE DATE: 10/21/2021 12:00:00 AM	.00.00 AIVI			
4. DOCKET NO: 20210162					
	2021-0447-CO-TX				
C. FINAL ACTION 12/03/2021 1. EFFECTIVE DATE: 10/12/2021 1:17:14 PM 2. REVISION REPLACEMENTS? REQUESTED: RECEIVED: RECEIVED:					
4. COMMENTS:			51131121222100		
	FIED AGANIST E-TARIFF:				

FORMS (2) REVISIED 11/2015 FORM/CTA

Case Assignment and Scheduling Record

Section 1 - Office of Commission Clerk

Docket No. <u>20210162-TX</u>

Date Docketed: 10/4/2021

Title: Application for certificate to provide telecommunications service by Neo Network Development, Inc.

Company: Neo Network Development, Inc.

Official Filing Date:

Expiration:

Consummating Order if No Protest

Last Day to Suspend:

Referred To: ("()" indicates OPR)

AFD	AIT	APA	CAO	CLK	DET	ECO	ENG	GCL	(IDM)	TEL
								Х	Х	

Section 2 - OPR Completes and returns to CLK in 10 workdays.

Time Schedule

Program Module B1a

WARNING: THIS SCHEDULE IS AN INTERNAL PLANNING DOCUMENT. IT IS TENTATIVE AND SUBJECT TO REVISION. FOR UPDATES CONTACT THE RECORDS SECTION: (850) 413-

Staff Assignments

OPR Staff

M Yglesias de Ayala, G

Fogleman

Staff Counsel W Trierweiler

Recommended assignements for hearing and/or deciding this case:

Full Commission X Commission Panel __ Hearing Examiner __ Staff __

Date filed with CLK: 10/5/2021 Initials OPR GFOGLEMA

Initials Staff Counsel LTAN

O Current CASR revision level	Due Date	Completion Date
1. Staff Recommendation	10/21/2021	•
2. Commission Conference (Agenda)	11/02/2021	
3 PAA Order	11/22/2021	

Section 3 - Chariman Completes

Hearing Officer(s)

Commissioners						Hrg Exam	Staff
ALL	CK	GH	FY	LR	PS	riig Exam	Stati
Х							

Where panels are assigned the senior Commissioner is Panel Chairman: the identical panel decides the case. Where one Commissioner, a Hearing Examiner or a Staff Member is assigned the full Commission decides the case.

Assignments as follows

Prehearing Officer

12/15/2021

	ADM				
CK	CK GH FY LR PS				ADIVI
					Х

Approved: CK/BBUTLER Date: 10/7/2021

Comments:



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Detail by Entity Name

Foreign Profit Corporation NEO NETWORK DEVELOPMENT, INC.

Filing Information

Document Number

F21000004635

FEI/EIN Number

46-3019025

Date Filed

08/10/2021

State

DE

Status

ACTIVE

Principal Address

620 N RIVER ROAD

NAPERVILLE, IL 60563

Mailing Address

620 N RIVER ROAD

NAPERVILLE, IL 60563

Registered Agent Name & Address

C T CORPORATION SYSTEM 1200 SOUTH PINE ISLAND ROAD

PLANTATION, FL 33324

Officer/Director Detail

Name & Address

Title P

ARAGONA, VINCE 620 N RIVER ROAD NAPERVILLE, IL 60563

Title D

KING, GEORGE 620 N RIVER ROAD NAPERVILLE, IL 60563

Title AC

TAFF-RICE, ANITA

1547 PALOS VERDES, #298 WALNUT CREEK, CA 94597 Title D FRIBERG, MAGENUS 620 N RIVER ROAD NAPERVILLE, IL 60563 Title D HIGGINS, BRAD 620 N RIVER ROAD NAPERVILLE, IL 60563 Title D LEKACZ, ERIC 620 N RIVER ROAD NAPERVILLE, IL 60563 **Annual Reports** No Annual Reports Filed **Document Images**

08/10/2021 -- Foreign Profit View image in PDF format

APPLICATION

Thi	s is an application for (check one):					
	☑ Original certificate (new company)					
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.					
Ple	ase provide the following:					
1.	Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration: Neo Network Development, Inc.					
2.	The Florida Secretary of State corporate registration number: F21000004635					
3.	F.E.I. Number: 46-3019025					
4.	Structure of organization:					
	e company will be operating as a: neck all that apply):					
	 X Corporation ☐ Foreign Corporation ☐ Limited Liability Company ☐ Sole Proprietorship ☐ Other, please specify below: 					
<u>lf a</u>	partnership, provide a copy of the partnership agreement.					
If a	foreign limited partnership, proof of compliance with the foreign limited partnership tute (Chapter 620.169, FS). The Florida registration number is:					
	OFFICE OF 10M					
	C 1020 (4/18) le No. 25-4.004, F.A.C. PERF OF HY SO 901 1202					

(a) This application:	
	Anita Taff-Rice
	Counsel for Neo Network Development, Inc.
	1547 Palos Verdes, #298
Post Office Box:	
City:	Walnut Creek
State:	CA
Zip:	94597
Telephone No.:	415-699-7885
Fax No.:	925-274-0988
	anita@icommlaw.com
	he company: the point of contact for FPSC correspondence. This point of contact necessary but this must be completed at the time the application is
Name:	Vince Aragona
	President
	620 N River Road
Post Office Box:	
Citv:	Naperville
State:	IL
	60563
	630-590-9390
Fax No:	
	varagona@neonetworkdevelopment.com
	www.neonetworkdevelopment.com
(c) Optional secondary poir	
	receive FPSC correspondence but will be on file with the FPSC).
Name:	
Street Address:	
Post Office Box:	
•	
Telephone No.:	
E-Mail Address:	
PSC 1020 (4/18) Rule No. 25-4.004, F.A.C.	Page 2 of 7

6.	Physical address for the applicant that will do business in Florida:				
	Street address: 620 N River Road				
	City: Naperville				
	State: IL				
	Zip: <u>60563</u>				
	Telephone No.: 630-590-9390				
	Fax No.:				
	E-Mail Address: www.neonetworkdeveloment.com				
7.	List the state(s), and accompanying docket number(s), in which the applicant has:				
	(a) operated as a telecommunications company. Illinois and Michigan				
	(b) applications pending to be certificated as a telecommunications company.				
	Louisiana Docket No. S-35979, Texas Docket No. 52037				
	(a) been contificated to energia as a tolerommunications company				
	(c) been certificated to operate as a telecommunications company				
	10878288300021				
	(d) been denied authority to operate as a telecommunications company and the				
	circumstances involved. N/A				
	(e) had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved. N/A				
	(f) been involved in civil court proceedings with another telecommunications entity, and the circumstances involved. N/A				
8.	The following questions pertain to the officers and directors. Have any been:				
	(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings Yes ☐ No ☒				
	If yes, provide explanation.				
	(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? ☐ Granted ☐ Denied ☒ Neither				
DC/	7.1030 (4/10)				

PSC 1020 (4/18) Rule No. 25-4.004, F.A.C.

	ed provide explanation and list the certificate holder and certificate number	
If denied	ed provide explanation.	
	officer, director, and partner in any other Florida certifica nmunications company? ☐ Yes ☒ No	ated
	give name of company and relationship. If no longer associated vny, give reason why not.	with

 Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.

(a) <u>Managerial ability:</u> An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Exhibit A Managerial Ability

(b) <u>Technical ability:</u> An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

Exhibit B Technical Ability

(c) <u>Financial ability</u>: An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by

PSC 1020 (4/18) Rule No. 25-4.004, F.A.C. Page 4 of 7

either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

Exhibit C Financials Confidential Filed Under Seal

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

	Florida Public Service Commission
X	Website - Please provide Website address:
	www.neonetworkdevelopment.com
	Other – Please provide address:

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Vince Aragona

Title: <u>President</u>

Telephone No.: 630-590-9390

E-Mail Address: varagona@neonetworkdevelopment.com

Signature: Date: <u>09/27/2021</u>

PSC 1020 (4/18) Rule No. 25-4.004, F.A.C. Page 6 of 7

EXHIBIT A MANAGERIAL ABILITY

Vince Aragona

Founder and Chief Executive Officer of Neo Network Development

He is a wireless and telecommunications industry veteran and pioneer in Distributed Antenna System and Small Cell Network deployment and operations. With over 30 years experience in wireless and fiber optic network engineering, implementation, operations, regulatory affairs, backhaul and fiber network architecture and economics, supply chain, project and program management, Vince is widely considered to be one of the leading subject matter experts in the fields of outdoor distributed antenna systems (DAS) and small cell based networks.

Previous to Neo Network Development, Vince held various positions, including National Director of Network Implementation and Operations, Vice President of Network Engineering and Implementation (US) and most recently, Vice President of Network Planning and Development (North America).

Functionally, Vince was responsible for Network Engineering, Process Engineering, Network Design Tool and Software Development, Outside Plant and Fiber Network Architecture, Dark Fiber Agreement Acquisitions, Cost Estimating, Pricing Strategy, Hardware Engineering, ILEC and Electric Utility Agreement Acquisitions, Prelitigation Mediation and Dispute Resolution andled the Services Qualification and Supply Chain Contracting Program, RFP Response and Customer Proposal Development

He began his career as a Ground Radio Electronics Communications Technician in the US Air Force from 1982 to 1986.

ANITA TAFF-RICE

Acting General Counsel & Board Director / Secretary

Anita Taff-Rice is the founder of iCommLaw and has twenty years of experience in the technology and telecommunications industries, as both an attorney and journalist. Her experience includes analyzing, writing and counseling clients on a range of domestic and international technology, regulatory, public policy, intellectual property, network deployment and wireless issues. Ms. Taff-Rice's transactional experience includes corporate formation, certification, business counseling, media strategies, contract negotiation and drafting. Her litigation experience includes proceedings in state and federal courts, arbitrations and investigative proceedings at the state and federal regulatory commissions. Ms. Taff-Rice's clients include competitive technology and telecommunications providers in the wireline and wireless industries, application developers and independent filmmakers in the U.S. and international locations. Ms. Taff-Rice graduated magna cum laude from Georgetown Law Center in Washington, D.C. and holds a Bachelor of Journalism from the University of Texas at Austin. In addition, Ms. Taff-Rice has specialized expertise in broadband technology, Android applications development and telecommunications Operations Support Systems.

Bradford R. Higgins, SOSV, Venture Partner Chairman, NEO Board of Directors and Financial Advisor

Mr. Higgins has served as NEO's board chairman and financial advisor since its inception in 2013 and in that role has been actively involved in the evolving telecommunication market and related technologies. He is a venture partner at the global venture capital technology firm SOSV, which has provided the seed and follow-on investment capital for NEO. Higgins brings to NEO over forty years of experience in project finance, capital markets and financial management, serving as the lead investment banker on many of the largest municipal infrastructure and utility projects in the United States. In addition, Mr. Higgins was a member of the Board of Directors for Global Capacity, a telecommunications information and logistics company.

From 2006-2009, Mr. Higgins served as the Assistant Secretary of State for Resource Management and Chief Financial Officer of the US Department of State, where he was responsible for the State Department's \$34B budget as well as the Department's strategic planning and performance measurement efforts. He also co-headed the Department's e-gov efforts as the Department revamped its e-communications efforts.

Prior to his Senate confirmation as the State Department's CFO, Mr. Higgins served two tours in Iraq (2004-2005) first as a senior advisor to US Ambassador in Baghdad and then as the first director of the Strategic Planning and Assessment Office for the US Mission, taking a lead role in the restructuring of the US \$18.4B program to rebuild Iraq's infrastructure.

Prior to his government service, Mr. Higgins was a senior investment banker at Goldman Sachs and Credit Suisse where he managed the municipal utility groups at both firms, which included financing many of the public power and transmission projects in the western U.S. Mr. Higgins began his Wall Street career as a corporate lawyer at the international law firm Simpson Thacher & Bartlett focused primarily on regulated utilities. Mr. Higgins received BA and JD degrees from Columbia University.

GEORGE A. KING

Corporate Development Advisor & Director

George A. King is the Chairman & Chief Executive Officer of Infrastructure Group, Inc., which provides asset management and corporate development for United States and international clients. Mr. King has more than twenty-five years of experience in financial markets, executive corporate management and legal / regulatory matters. He began his career with the Wall Street law firm of Mudge Rose Guthrie Alexander & Ferdon and as a Vice President in the New York office of the global investment banking firm of Credit Suisse First Boston. He was a co-founder of an investment banking spin-off from CSFB, Cambridge Partners, LLC, and operated his own corporate finance advisory firm.

He was a founding board member and then a co-founder of two publicly traded telecommunications companies in 1997 and 2002. From 1997 to 2002, Universal Access, Telecommunications (data & information analytics focus) start-up and later NASDAQ listed public company. Mr. King served in various roles, including Chief Development Office and President of Operations functions in sales, marketing, customer service, procurement, and European operation. Member of initial board of directors from start-up in 1997 to 1999. IPO in 2000 lead managed by Goldman Sachs. Universal Access was the fifth fastest growing technology company in the United States from 1997 to 2002 per the Deloitte Fast 500 rankings.

From 2002-2011, Global Capacity, served as Co-Founder, Vice Chairman and President of Telecommunications (data & information analytics focus) startup, five acquisitions, and later listed US public company via reverse merger. Also Interim CFO to implement acquisition integrations, Global Capacity is a network integrator and information services company focusing on the telecommunications industry.

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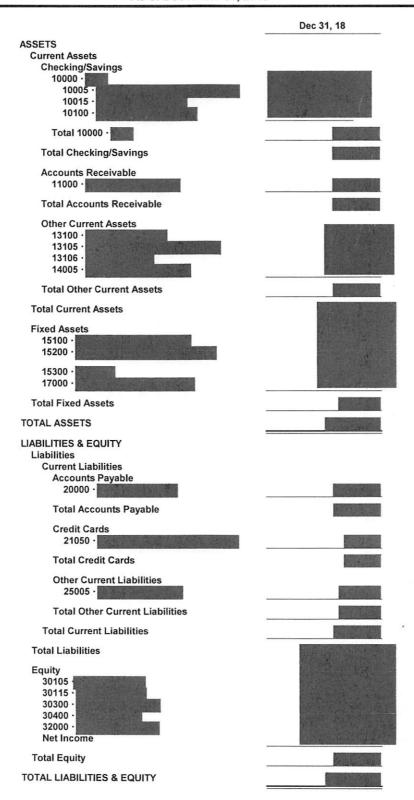
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EXHIBIT C 3 YEARS FINANCIALS PUBLIC REDACTED VERSION

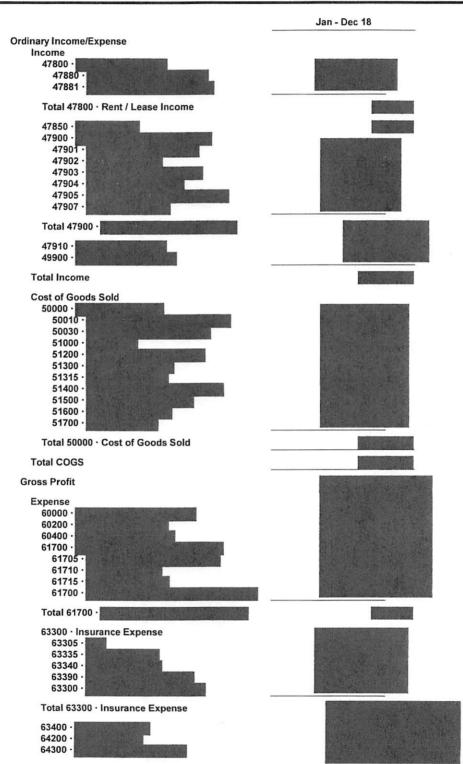
Neo Network Development, Inc Balance Sheet

As of December 31, 2018



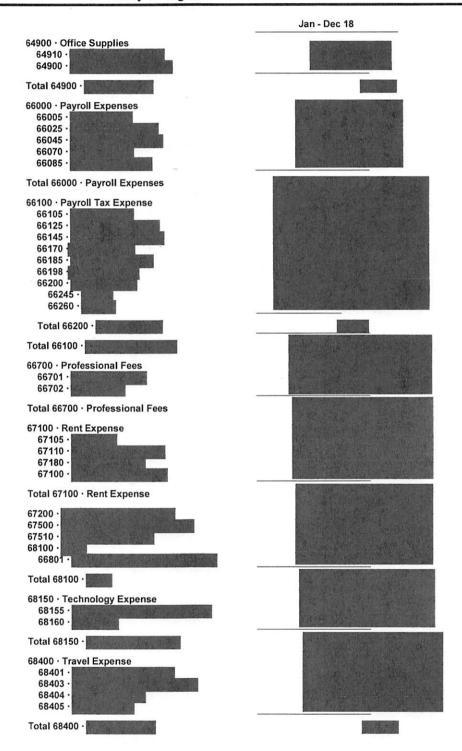
Neo Network Development, Inc Profit & Loss

January through December 2018



Neo Network Development, Inc Profit & Loss

January through December 2018



3:47 PM 05/06/19 Accrual Basis

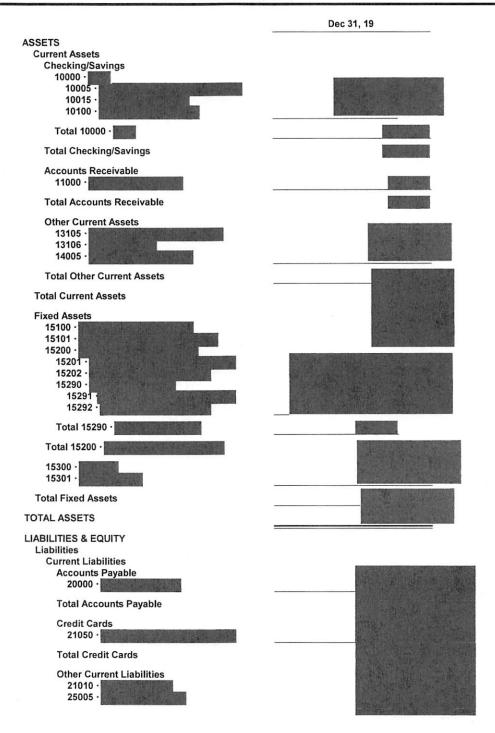
Neo Network Development, Inc Profit & Loss

January through December 2018

	Jan - Dec 18
68600 - 68603 - 68605 -	
Total 68600 · Utilities	
Total Expense	
Net Ordinary Income	
Other Income/Expense Other Expense 75000 - 80000 -	
Total Other Expense	
Net Other Income	
Net Income	

Neo Network Development Inc Balance Sheet

As of December 31, 2019



2:13 PM 08/13/20 Accrual Basis

Neo Network Development Inc Balance Sheet

As of December 31, 2019

