
BellSouth Telecommunications, Inc.

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Marshall M. Criser III

Vice President
Regulatory & External Affairs

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September 23, 2004

Ms. Beth Salak
Director Of Competitive Markets and Enforcement
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Ms. Salak:

The purpose of this filing is to introduce a special promotion that BellSouth plans to begin on October 8, 2004 and end on December 31, 2004. Qualifying subscribers will be eligible for the 4Q04 BellSouth Integrated Solutions Promotion. Attached is a description of the promotion specifics and restrictions. Also attached for filing with the Commission are the following pages of BellSouth's General Subscriber Services and Private Line Services Tariffs:

General Subscriber Services Tariff

- A2.10 - Original Page 33.64
- Original Page 33.65
- Original Page 33.66

Private Line Services Tariff

- B2.7 - Original Page 71.55
- Original Page 71.56
- Original Page 71.57

Please acknowledge receipt of this tariff by signing and returning the second copy of this letter.

Yours very truly,



Regulatory Vice President

Attachment(s)

Tariff Filing Package: FL2004-206

All BellSouth marks contained herein and as set forth in the trademarks and servicemarks section of the Tariff are owned by BellSouth Intellectual Property Corporation.

PROMOTION DESCRIPTION

(FL2004-206)

4Q04 BellSouth Integrated Solutions

In accordance with the special promotions section of the General Subscriber Services Tariff, BellSouth plans the following promotion that will begin October 8, 2004 and end on December 31, 2004. This promotion offers business subscribers a variety of voice, data, and networking options and a flexible range of communication choices provisioned over a single T-1 or Primary Rate ISDN line.

SERVICES INCLUDED IN THIS PROMOTION

1. **Package Option 1.** BellSouth Integrated Solutions with Dedicated Internet Access includes:
 - a. Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels)
 - b. Dedicated Internet Access (128K-768K)
 - c. Shared Web Hosting (200 MB space and 30 email boxes)
 - d. 1FB for out-of-band monitoring
 - e. Customer Premises Equipment (CPE)
 - f. CPE Maintenance Package
 - g. Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1)
2. **Package Option 2.** BellSouth Integrated Solutions with BellSouth Managed Network VPN includes:
 - a. Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels)
 - b. BellSouth Managed Network VPN service (128K-768K)
 - c. 1FB for out-of-band monitoring
 - d. Customer Premises Equipment (CPE)
 - e. CPE Maintenance Package
 - f. Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1)

PROMOTION SPECIFICS

1. This promotion is available to new BellSouth Integrated Solutions business customers who meet all the eligibility requirements outlined in this promotion description (Subscribers).
2. Subscribers must sign a term agreement between October 8, 2004 and December 31, 2004 in order to participate in this promotion.
3. **Package Option 1 Rates.**
 - a. Subscribers who purchase BellSouth Integrated Solutions-T1 with Dedicated Internet Access by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at six hundred sixty-four dollars (\$664) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).
 - b. Subscribers who purchase BellSouth Integrated Solutions-T1 with Dedicated Internet Access by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of four hundred sixty-nine dollars (\$469) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).

4. Package Option 2 Rates.
 - a. Subscribers who purchase BellSouth Integrated Solutions–T1 with BellSouth Network VPN by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at seven hundred seventy-four dollars (\$774) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).
 - b. Subscribers who purchase BellSouth Integrated Solutions–T1 with BellSouth Network VPN by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at five hundred seventy-nine dollars (\$579) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).
5. Additional components below may be added by the Subscriber to their standard package at an additional monthly charge:
 - a. Additional Voice Channels – available in 64K increments
 - b. Additional Data Channels – available in 2-channel increments
 - c. Specified Calling Features (BellSouth Integrated Solutions–T1 only) – Call Forwarding Busy Line, Call Forwarding Don't Answer, Call Waiting, Three-way Calling with Transfer, 30 Code Speed Calling, Call Forwarding Variable, Remote Access Call Forwarding Variable, Caller ID Name and Number Deliver (w/Anonymous Call Rejection), Repeat Dialing (*66), Call Return (*69), Message Waiting Indication-Audible, Message Waiting Indication-Audible/Visual
 - d. Direct Inward Dialing – available per voice channel
 - e. Dedicated Internet Access or BellSouth Network VPN – available in 128K, 256K, 384K, 512K and 768K bandwidths
 - f. Interoffice Facilities for BellSouth Integrated Solutions–T1 – up to 75 miles where needed
 - g. Non-recurring charges may apply

PROMOTION TERMS

1. Unless otherwise specified, BellSouth will not combine this promotion with any other promotion, program or Contract Service Arrangement offered by BellSouth.
2. Subscribers who have this BellSouth Integrated Solutions promotion may not participate in the Key customer program, BellSouth Simple Savings, BellSouth Business Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming Rewards, or Volume and Term contracts.
3. BellSouth Bandwidth Advantage subscribers are eligible for this promotion.
4. All term election agreements must be signed by December 31, 2004.
5. When a tariffed service purchased under a term contract is disconnected prior to the expiration date as a result of a Subscriber's purchase of BellSouth Integrated Solutions, termination liability charges for the existing service will not apply when:
 - a. The contract period of the new BellSouth Integrated Solutions service equals or is greater than the remaining term of the Subscriber's existing contract, and
 - b. The rates paid by the Subscriber for BellSouth Integrated Solutions service are equal to or greater than the rates paid by the Subscriber for its existing service, and
 - c. The service orders to install the new BellSouth Integrated Solutions service and disconnect the Subscriber's existing service are related together and there is no lapse in service between disconnection of the existing service and installation of the new service, and
 - d. BellSouth Integrated Solutions service is purchased for the same Subscriber location.
6. Moves (inside or outside) involving an existing customer will incur an additional nonrecurring charge of two thousand dollars (\$2,000). Moves must be made pursuant to Section B2 of BellSouth's tariff.
7. Voice additions/changes will incur a one hundred-dollar (\$100) per order nonrecurring charge.
8. Data additions/changes will incur a five hundred-dollar (\$500) per order nonrecurring charge.
9. Any additions or changes that require CPE change will incur a one thousand-dollar (\$1,000) nonrecurring charge.

Tariff Filing Package: FL2004-206

10. Existing BellSouth Integrated Solutions subscribers that change from the BIS-T1 bundle to the BIS-PRI bundle will incur a two thousand dollar (\$2,000) nonrecurring charge. Changes from BIS-PRI to BIS-T1 are not permitted under the BellSouth Integrated Solutions Agreement.
11. Voice features additions/changes will incur a twenty-dollar (\$20) per order nonrecurring charge.
12. This promotion is only available to subscribers where BellSouth offers service and where facilities are available.
13. Existing subscribers with three (3) months or less remaining on their current term agreement are eligible for this promotion.
14. BellSouth reserves the right to modify this promotion at any time following any required Commission notice, if applicable. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes.
15. BellSouth reserves the right to terminate this promotion at any time following any required Commission notice, if applicable.
16. In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth a charge for the number of months remaining on such agreed upon term. This termination charge will appear on the subscriber's final bill as a charge in the Other Charges & Credit section. Payment of the termination charge does not release the Subscriber from other previous amounts owed to BellSouth.

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory -- From Central Offices where services are available	4Q04 BellSouth Integrated Solutions Promotion	This promotion will begin <i>October 8, 2004</i> and end December 31, 2004. Under this promotion, the services offered within the BellSouth Integrated Solutions bundle will be available for a single monthly rate to subscribers that sign either a twenty-four (24) or thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service bundle that is provided for a single price that is determined by the service configuration the subscriber chooses. This promotion provides discounted regulated and non-regulated services within the BellSouth Integrated Solutions bundle for a single monthly rate as described below: Services Included in this Promotion: <u>Package Option 1:</u> BellSouth Integrated Solutions with Dedicated Internet Access includes: -- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels) -- Dedicated Internet Access (128K-768K) -- Shared Web Hosting (200 MB space and 30 email boxes) -- 1FB for out-of-band monitoring -- Customer Premises Equipment (CPE) -- CPE Maintenance Package -- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1) -- <u>Package Option 1 Rates:</u> Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at six hundred sixty-four dollars (\$664) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of <i>four hundred sixty-nine dollars (\$469)</i> and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). <u>Package Option 2:</u> BellSouth Integrated Solutions with BellSouth Managed Network VPN includes: -- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels) -- BellSouth Managed Network VPN service (128K-768K) -- 1FB for out-of-band monitoring -- Customer Premises Equipment (CPE) -- CPE Maintenance Package -- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1) -- <u>Package Option 2 Rates:</u> Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at seven hundred seventy-four dollars (\$774) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at <i>five hundred seventy-nine dollars (\$579)</i> and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).	10/08/04 to 12/31/04 (C)

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory -- From Central Offices where services are available	4Q04 BellSouth Integrated Solutions Promotion (Cont'd)	-- Moves (inside or outside) involving an existing customer will incur an additional nonrecurring charge of two thousand dollars (\$2,000). -- Voice additions/changes will incur a one hundred dollar (\$100) per order nonrecurring charge. -- Data additions/changes will incur a five hundred dollar (\$500) per order nonrecurring charge. -- Any additions or changes that require CPE change will incur a one thousand dollar (\$1,000) nonrecurring charge. -- Existing BellSouth Integrated Solutions subscribers that change from the BIS-T1 bundle to the BIS-PRI bundle will incur a two thousand dollar (\$2,000) nonrecurring charge. Changes from BIS-PRI to BIS-T1 are not permitted under the BellSouth Integrated Solutions agreement. -- Voice features additions/changes will incur a twenty dollar (\$20) per order nonrecurring charge. -- This promotion is only available to subscribers where BellSouth offers service and where facilities are available. -- Existing <i>subscribers with three (3) months or less remaining on their current term agreement are eligible for</i> this promotion. -- BellSouth reserves the right to modify this promotion at any time following any required Commission notice, if applicable. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes. -- BellSouth reserves the right to terminate this promotion at any time following any required Commission notice, if applicable. -- In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth a charge for the number of months remaining on such agreed upon term. This termination charge will appear on the subscriber's final bill as a charge in the Other Charges & Credit section. Payment of the termination charge does not release the subscriber from other previous amounts owed to BellSouth.	10/08/04 (C) to 12/31/04

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory -- From Central Offices where services are available	4Q04 BellSouth Integrated Solutions Promotion	This promotion will begin <i>October 8, 2004</i> and end December 31, 2004. Under this promotion, the services offered within the BellSouth Integrated Solutions bundle will be available for a single monthly rate to subscribers that sign either a twenty-four (24) or thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service bundle that is provided for a single price that is determined by the service configuration the subscriber chooses. This promotion provides discounted regulated and non-regulated services within the BellSouth Integrated Solutions bundle for a single monthly rate as described below: Services Included in this Promotion: <u>Package Option 1:</u> BellSouth Integrated Solutions with Dedicated Internet Access includes: -- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels) -- Dedicated Internet Access (128K-768K) -- Shared Web Hosting (200 MB space and 30 email boxes) -- 1FB for out-of-band monitoring -- Customer Premises Equipment (CPE) -- CPE Maintenance Package -- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1) -- <u>Package Option 1 Rates:</u> Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at six hundred sixty-four dollars (\$664) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of <i>four hundred sixty-nine</i> dollars (\$469) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). <u>Package Option 2:</u> BellSouth Integrated Solutions with BellSouth Managed Network VPN includes: -- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels) -- BellSouth Managed Network VPN service (128K-768K) -- 1FB for out-of-band monitoring -- Customer Premises Equipment (CPE) -- CPE Maintenance Package -- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1) -- <u>Package Option 2 Rates:</u> Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at seven hundred seventy-four dollars (\$774) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at <i>five hundred seventy-nine</i> dollars (\$579) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff).	10/08/04 to 12/31/04 (C)

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory -- From Central Offices where services are available	4Q04 BellSouth Integrated Solutions Promotion (Cont'd)	<p><u>Additional Components</u></p> <p>The additional components listed below may be added to the chosen package at an additional monthly charge:</p> <ul style="list-style-type: none"> -- Additional Voice Channels: available in 64K increments (\$30 per 64K increment) -- Additional Data Channels: available in 2-channel increments (\$60 per 2-channel increment) -- Specified Calling Features: (\$10 per voice channel) (BellSouth Integrated Solutions-T1 only) – Call Forwarding Busy Line, Call Forwarding Don't Answer, Call Waiting, Three-way Calling with Transfer, 30 Code Speed Calling, Call Forwarding Variable, Remote Access Call Forwarding Variable, Caller ID Name and Number Deliver (w/Anonymous Call Rejection), Repeat Dialing (*66), Call Return (*69), Message Waiting Indication-Audible, Message Waiting Indication-Audible/Visual -- Direct Inward Dialing: available per voice channel (\$20 per voice channel) -- Dedicated Internet Access or BellSouth Network VPN: available in 128K, 256K, 384K, 512K and 768K bandwidths for the Additional Data Channel rate, above -- Interoffice Facilities for BellSouth Integrated Solutions-T1: up to 75 miles (\$75) -- Non-recurring charges may apply <p>-- This promotion is available to new BellSouth Integrated Solutions business subscribers who meet all the eligibility requirements outlined in this promotion description (subscribers).</p> <p>-- Subscribers must sign a term agreement between October 8, 2004 and December 31, 2004 in order to participate in this promotion.</p> <p>-- Unless otherwise specified, BellSouth will not combine this promotion with any other promotion, program or Contract Service Arrangement offered by BellSouth.</p> <p>-- Subscribers who have this BellSouth Integrated Solutions promotion may not participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming Rewards, or Volume and Term contracts.</p> <p>-- BellSouth Bandwidth Advantage subscribers are eligible for this promotion.</p> <p>-- When a tariffed service purchased under a term agreement is disconnected prior to the expiration date as a result of a subscriber's purchase of BellSouth Integrated Solutions, termination liability charges for the existing service will not apply when:</p> <ul style="list-style-type: none"> - The contract period of the new BellSouth Integrated Solutions service equals or is greater than the remaining term of the subscriber's existing contract, and - The rates paid by the subscriber for BellSouth Integrated Solutions service are equal to or greater than the rates paid by the subscriber for its existing service, and - The service orders to install the new BellSouth Integrated Solutions service and disconnect the subscriber's existing service are related together and there is no lapse in service between disconnection of the existing service and installation of the new service, and - BellSouth Integrated Solutions service is purchased for the same subscriber location. 	<p>10/08/04 to 12/31/04</p>

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory	4004 BellSouth Integrated Solutions	-- Moves (inside or outside) involving an existing customer will incur an additional nonrecurring charge of two thousand dollars (\$2,000).	10/08/04
-- From Central Offices where services are available	Promotion (Cont'd)	-- Voice additions/changes will incur a one hundred dollar (\$100) per order nonrecurring charge. -- Data additions/changes will incur a five hundred dollar (\$500) per order nonrecurring charge. -- Any additions or changes that require CPE change will incur a one thousand dollar (\$1,000) nonrecurring charge. -- Existing BellSouth Integrated Solutions subscribers that change from the BIS-T1 bundle to the BIS-PRI bundle will incur a two thousand dollar (\$2,000) nonrecurring charge. Changes from BIS-PRI to BIS-T1 are not permitted under the BellSouth Integrated Solutions agreement. -- Voice features additions/changes will incur a twenty dollar (\$20) per order nonrecurring charge. -- This promotion is only available to subscribers where BellSouth offers service and where facilities are available. -- Existing <i>subscribers with three (3) months or less remaining on their current term agreement are eligible for</i> this promotion. -- BellSouth reserves the right to modify this promotion at any time following any required Commission notice, if applicable. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes. -- BellSouth reserves the right to terminate this promotion at any time following any required Commission notice, if applicable. -- In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth a charge for the number of months remaining on such agreed upon term. This termination charge will appear on the subscriber's final bill as a charge in the Other Charges & Credit section. Payment of the termination charge does not release the subscriber from other previous amounts owed to BellSouth.	to 12/31/04

(C)

(C)

ISSUED: ~~September 23~~ ~~June 16,~~ 2004
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: ~~October 8~~ ~~July 1,~~ 2004

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory -- From Central Offices where services are available	40043004 BellSouth Integrated Solutions Promotion	This promotion will begin October 8, 2004 July 1, 2004 and end December 31, 2004. Under this promotion, the services offered within the BellSouth Integrated Solutions bundle will be available for a single monthly rate to subscribers that sign either a twenty-four (24) or thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service bundle that is provided for a single price that is determined by the service configuration the subscriber chooses. This promotion provides discounted regulated and non-regulated services within the BellSouth Integrated Solutions bundle for a single monthly rate as described below:	10/08/04 04/04 to 12/31/04

Services Included in this Promotion:

Package Option 1:

BellSouth Integrated Solutions with Dedicated Internet Access includes:

- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels)
- Dedicated Internet Access (128K-768K)
- Shared Web Hosting (200 MB space and 30 email boxes)
- IFB for out-of-band monitoring
- Customer Premises Equipment (CPE)
- CPE Maintenance Package
- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1)

-- Package Option 1 Rates: Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at six hundred sixty-four dollars (\$664) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of four hundred sixty-nine five hundred thirty-nine dollars (~~\$469~~~~539~~) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers may purchase BellSouth Integrated Solutions-PRI under the above terms for an additional one hundred twenty dollars (\$120) per month.

Package Option 2:

BellSouth Integrated Solutions with BellSouth Managed Network VPN includes:

- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels)
- BellSouth Managed Network VPN service (128K-768K)
- IFB for out-of-band monitoring
- Customer Premises Equipment (CPE)
- CPE Maintenance Package
- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1)

-- Package Option 2 Rates:

Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at seven hundred seventy-four dollars (\$774) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at five hundred seventy-nine six hundred forty-nine dollars (~~\$579~~~~649~~) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers may purchase BellSouth Integrated Solutions-PRI under the above terms for an additional one hundred twenty dollars (\$120) per month.

ISSUED: ~~September 23~~ June 16, 2004
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: ~~October 8~~ July 1, 2004

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory	40043004 BellSouth	<u>Additional Components</u> The additional components listed below may be added to the chosen package at an additional monthly charge:	10/08/04 01/04
-- From Central Offices where services are available	Integrated Solutions Promotion (Cont'd)	-- Additional Voice Channels: available in 64K increments (\$30 per 64K increment) -- Additional Data Channels: available in 2-channel increments (\$60 per 2-channel increment) -- Specified Calling Features: (\$10 per voice channel) (BellSouth Integrated Solutions-T1 only) – Call Forwarding Busy Line, Call Forwarding Don't Answer, Call Waiting, Three-way Calling with Transfer, 30 Code Speed Calling, Call Forwarding Variable, Remote Access Call Forwarding Variable, Caller ID Name and Number Deliver (w/Anonymous Call Rejection), Repeat Dialing (*66), Call Return (*69), Message Waiting Indication-Audible, Message Waiting Indication-Audible/Visual -- Direct Inward Dialing: available per voice channel (\$20 per voice channel) -- Dedicated Internet Access or BellSouth Network VPN: available in 128K, 256K, 384K, 512K and 768K bandwidths for the Additional Data Channel rate, above -- Interoffice Facilities for BellSouth Integrated Solutions-T1: up to 75 miles (\$75) -- Non-recurring charges may apply -- This promotion is available to new BellSouth Integrated Solutions business subscribers who meet all the eligibility requirements outlined in this promotion description (subscribers). -- Subscribers must sign a term agreement between <u>October 8, 2004</u> July 1, 2004 and December 31, 2004 in order to participate in this promotion. -- Unless otherwise specified, BellSouth will not combine this promotion with any other promotion, program or Contract Service Arrangement offered by BellSouth. -- Subscribers who have this BellSouth Integrated Solutions promotion may not participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming Rewards, or Volume and Term contracts. -- BellSouth Bandwidth Advantage subscribers are eligible for this promotion. -- When a tariffed service purchased under a term agreement is disconnected prior to the expiration date as a result of a subscriber's purchase of BellSouth Integrated Solutions, termination liability charges for the existing service will not apply when: - The contract period of the new BellSouth Integrated Solutions service equals or is greater than the remaining term of the subscriber's existing contract, and - The rates paid by the subscriber for BellSouth Integrated Solutions service are equal to or greater than the rates paid by the subscriber for its existing service, and - The service orders to install the new BellSouth Integrated Solutions service and disconnect the subscriber's existing service are related together and there is no lapse in service between disconnection of the existing service and installation of the new service, and - BellSouth Integrated Solutions service is purchased for the same subscriber location.	12/31/04

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory	40043 40043 Q04 BellSouth	-- Moves (inside or outside) involving an existing customer will incur an additional nonrecurring charge of two thousand dollars (\$2,000).	10/08/04 10/08/04 07/01/04
-- From Central Offices where services are available	Integrated Solutions Promotion (Cont'd)	-- Voice additions/changes will incur a one hundred dollar (\$100) per order nonrecurring charge.	to 12/31/04
		-- Data additions/changes will incur a five hundred dollar (\$500) per order nonrecurring charge.	
		-- Any additions or changes that require CPE change will incur a one thousand dollar (\$1,000) nonrecurring charge.	
		-- Existing BellSouth Integrated Solutions subscribers that change from the BIS-T1 bundle to the BIS-PRI bundle will incur a two thousand dollar (\$2,000) nonrecurring charge. Changes from BIS-PRI to BIS-T1 are not permitted under the BellSouth Integrated Solutions agreement.	
		-- Voice features additions/changes will incur a twenty dollar (\$20) per order nonrecurring charge.	
		-- This promotion is only available to subscribers where BellSouth offers service and where facilities are available.	
		-- Existing <u>subscribers with three (3) months or less remaining on their current term agreement are eligible for</u> this promotion. Existing contracts may not be renegotiated in order to receive this promotion unless otherwise specified.	
		-- BellSouth reserves the right to modify this promotion at any time following any required Commission notice, if applicable. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes.	
		-- BellSouth reserves the right to terminate this promotion at any time following any required Commission notice, if applicable.	
		-- In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth a charge for the number of months remaining on such agreed upon term. This termination charge will appear on the subscriber's final bill as a charge in the Other Charges & Credit section. Payment of the termination charge does not release the subscriber from other previous amounts owed to BellSouth.	

ISSUED: ~~September 23~~ June 16, 2004
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: ~~October 8~~ July 1, 2004

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory	30041004 BellSouth	This promotion will begin October 8, 2004 <u>July 1, 2004</u> and end December 31, 2004. Under this promotion, the services offered within the BellSouth Integrated Solutions bundle will be available for a single monthly rate to subscribers that sign either a twenty-four (24) or thirty-six (36) month agreement. BellSouth Integrated Solutions is a product/service bundle that is provided for a single price that is determined by the service configuration the subscriber chooses. This promotion provides discounted regulated and non-regulated services within the BellSouth Integrated Solutions bundle for a single monthly rate as described below:	10/08/04 01/2004 to 12/31/04
-- From Central Offices where services are available	Integrated Solutions Promotion		

Services Included in this Promotion:

Package Option 1:

BellSouth Integrated Solutions with Dedicated Internet Access includes:

- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels)
- Dedicated Internet Access (128K-768K)
- Shared Web Hosting (200 MB space and 30 email boxes)
- IFB for out-of-band monitoring
- Customer Premises Equipment (CPE)
- CPE Maintenance Package
- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1)

-- Package Option 1 Rates: Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at six hundred sixty-four dollars (\$664) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate of ~~five hundred thirty-nine~~ four hundred sixty-nine dollars (~~\$469.39~~) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). ~~Subscribers may purchase BellSouth Integrated Solutions-PR1 under the above terms for an additional one hundred twenty dollars (\$120) per month.~~

Package Option 2:

BellSouth Integrated Solutions with BellSouth Managed Network VPN includes:

- Analog, Digital Voice channels or Primary Rate ISDN Voice channels (6-22 voice channels)
- BellSouth Managed Network VPN service (128K-768K)
- IFB for out-of-band monitoring
- Customer Premises Equipment (CPE)
- CPE Maintenance Package
- Local Loop up to four (4) miles (for BellSouth Integrated Solutions-T1)

-- Package Option 2 Rates:

Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a twenty-four (24) month agreement will receive the base or minimum package rate starting at seven hundred seventy-four dollars (\$774) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). Subscribers who purchase BellSouth Integrated Solutions-T1 by signing a thirty-six (36) month or greater agreement will receive the base or minimum package rate starting at ~~six hundred forty-nine~~ five hundred seventy-nine dollars (~~\$579.649~~) and a waiver of installation charges (as defined in Section A4 of BellSouth's Tariff). ~~Subscribers may purchase BellSouth Integrated Solutions-PR1 under the above terms for an additional one hundred twenty dollars (\$120) per month.~~

ISSUED: ~~September 23~~ June 16, 2004
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: ~~October 8~~ July 1, 2004

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory	40043004 BellSouth	<u>Additional Components</u> The additional components listed below may be added to the chosen package at an additional monthly charge:	10/08/04 01/2004
-- From Central Offices where services are available	Integrated Solutions Promotion (Cont'd)	-- Additional Voice Channels: available in 64K increments (\$30 per 64K increment) -- Additional Data Channels: available in 2-channel increments (\$60 per 2-channel increment) -- Specified Calling Features: (\$10 per voice channel) (BellSouth Integrated Solutions-T1 only) – Call Forwarding Busy Line, Call Forwarding Don't Answer, Call Waiting, Three-way Calling with Transfer, 30 Code Speed Calling, Call Forwarding Variable, Remote Access Call Forwarding Variable, Caller ID Name and Number Deliver (w/Anonymous Call Rejection), Repeat Dialing (*66), Call Return (*69), Message Waiting Indication-Audible, Message Waiting Indication-Audible/Visual -- Direct Inward Dialing: available per voice channel (\$20 per voice channel) -- Dedicated Internet Access or BellSouth Network VPN: available in 128K, 256K, 384K, 512K and 768K bandwidths for the Additional Data Channel rate, above -- Interoffice Facilities for BellSouth Integrated Solutions-T1: up to 75 miles (\$75) -- Non-recurring charges may apply -- This promotion is available to new BellSouth Integrated Solutions business subscribers who meet all the eligibility requirements outlined in this promotion description (subscribers). -- Subscribers must sign a term agreement between <u>October 8, 2004</u> July 1, 2004 and December 31, 2004 in order to participate in this promotion. -- Unless otherwise specified, BellSouth will not combine this promotion with any other promotion, program or Contract Service Arrangement offered by BellSouth. -- Subscribers who have this BellSouth Integrated Solutions promotion may not participate in the Key Customer program, BellSouth Simple Savings, BellSouth Business Winning Rewards, BellSouth Premium Rewards program, BellSouth Welcoming Rewards, or Volume and Term contracts. -- BellSouth Bandwidth Advantage subscribers are eligible for this promotion. -- When a tariffed service purchased under a term agreement is disconnected prior to the expiration date as a result of a subscriber's purchase of BellSouth Integrated Solutions, termination liability charges for the existing service will not apply when: - The contract period of the new BellSouth Integrated Solutions service equals or is greater than the remaining term of the subscriber's existing contract, and - The rates paid by the subscriber for BellSouth Integrated Solutions service are equal to or greater than the rates paid by the subscriber for its existing service, and - The service orders to install the new BellSouth Integrated Solutions service and disconnect the subscriber's existing service are related together and there is no lapse in service between disconnection of the existing service and installation of the new service, and - BellSouth Integrated Solutions service is purchased for the same subscriber location.	10/08/04 to 12/31/04

ISSUED: ~~September 23~~ June 16, 2004
BY: Joseph P. Lacher, President -FL
Miami, Florida

EFFECTIVE: ~~October 8~~ July 1, 2004

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory	40043 Q04 BellSouth	-- Moves (inside or outside) involving an existing customer will incur an additional nonrecurring charge of two thousand dollars (\$2,000).	10/08/04 07/01/04
-- From Central Offices where services are available	Integrated Solutions Promotion (Cont'd)	-- Voice additions/changes will incur a one hundred dollar (\$100) per order nonrecurring charge. -- Data additions/changes will incur a five hundred dollar (\$500) per order nonrecurring charge. -- Any additions or changes that require CPE change will incur a one thousand dollar (\$1,000) nonrecurring charge. -- Existing BellSouth Integrated Solutions subscribers that change from the BIS-T1 bundle to the BIS-PRI bundle will incur a two thousand dollar (\$2,000) nonrecurring charge. Changes from BIS-PRI to BIS-T1 are not permitted under the BellSouth Integrated Solutions agreement. -- Voice features additions/changes will incur a twenty dollar (\$20) per order nonrecurring charge. -- This promotion is only available to subscribers where BellSouth offers service and where facilities are available. -- Existing <u>subscribers with three (3) months or less remaining on their current term agreement are eligible for this promotion.</u> Existing contracts may not be renegotiated in order to receive this promotion unless otherwise specified. -- BellSouth reserves the right to modify this promotion at any time following any required Commission notice, if applicable. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes. -- BellSouth reserves the right to terminate this promotion at any time following any required Commission notice, if applicable. -- In the event the subscriber terminates the term election agreement, the subscriber must pay to BellSouth a charge for the number of months remaining on such agreed upon term. This termination charge will appear on the subscriber's final bill as a charge in the Other Charges & Credit section. Payment of the termination charge does not release the subscriber from other previous amounts owed to BellSouth.	to 12/31/04