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June 29, 2007

Beth Salak, Director  
Competitive Markets and Enforcement  
Attn: Tariff Section  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, enclosed is a package filing to revise Complete Choice for Business Enhanced Answers Bundle.

General Subscriber Service Tariff

- Section A2
- 4th Revised Page 35.6.59
  - 4th Revised Page 35.6.59.1
  - 3<sup>rd</sup> Revised Page 35.6.59.2

The issue and effective dates for this tariff package are June 29, 2007 and June 30, 2007, respectively.

Acknowledgment, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (slg)

Regulatory Vice President

Attachments

## **Promotion Description**

### **BellSouth(R) Complete Choice(R) for Business Enhanced Answers Bundle Revised**

#### **Overview**

The BellSouth(R) Complete Choice(R) for Business Enhanced Answers Bundle promotion is revised to end on 6/30/2007. This promotion is an offer available to new and existing BellSouth business customer locations in the BellSouth region. The BellSouth® Complete Choice® for Business Enhanced Answers SM Bundle Promotion (the "Program") provides monthly Complete Choice® for Business discounts on the Subscriber's bill per location, and Subscriber will not be billed for line connection charges. To participate in the Program, Subscribers must have or subscribe to a minimum 5-line Complete Choice® for Business Package; sign a Program 36-month term agreement; have or subscribe to any BellSouth Long Distance, Inc. ("BellSouth Long Distance") domestic calling plan; and subscribe to new Dedicated Internet Access (DIA) service at 1024K speed or higher, under a 36-month DIA agreement. The Subscriber must maintain all services during the 36-month terms.

#### **Promotion Specifics**

This promotion is an offer available to new and existing BellSouth business customer locations in the BellSouth region. The BellSouth® Complete Choice® for Business Enhanced Answers SM Bundle Promotion (the "Program") provides monthly Complete Choice® for Business discounts on the Subscriber's bill per location, and Subscriber will not be billed for line connection charges. To participate in the Program, Subscribers must have or subscribe to a minimum 5-line Complete Choice® for Business Package; sign a Program 36-month term agreement; have or subscribe to any BellSouth Long Distance, Inc. ("BellSouth Long Distance") domestic calling plan; AND subscribe to new DIA at 1024K speed or higher, under a 36-month DIA agreement. The Subscriber must maintain all services during the 36-month terms.

#### **Program Eligibility**

- Available to new and existing BellSouth business customers having or subscribing to a minimum 5-line Complete Choice® for Business Package; sign a 36-month Program term agreement; having or subscribing to a BellSouth Long Distance domestic calling plan; and subscribing to new DIA service at 1024K speed or higher, under a 36-month DIA agreement.
- Subscribers cannot exceed 15 (fifteen) business lines (business line class of service only) per account, per location.
- Only lines in a CCB package will receive the monthly discount.
- DIA service must be installed within 60 (sixty) days of the Program being added to the Subscriber's account.

#### **Program Elements**

- Subscriber must have or subscribe to a minimum 5-line Complete Choice® for Business Package; sign a 36-month Program term agreement; have or subscribe to any BellSouth Long Distance domestic calling plan; and subscribe to a new DIA service at 1024K speed or higher, under a 36-month agreement.
- Discount: Specified % based upon Subscriber's monthly local charges for the Complete Choice® for Business package(s) under the G.S.S.T. A tariff or the Service Agreements, Service Descriptions and Price Lists in detariffed or deregulated jurisdictions, as the case may be. BellSouth Complete Choice® for Business Enhanced Answers(SM) Bundle Promotion (36 month term commitment) - Monthly Discount  
Subscribers in: AL/FL/KY/LA/MS/NC/SC/TN - 60%  
Subscribers in: GA – Rate Groups 2, 5 & 7 - 60%

Subscribers in: GA – Rate Group 12 - 75%

- The Program discount will appear as a credit in the OC&C section of the Subscriber's bill in the current billing period or a subsequent billing period usually within one or two billing cycles. Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term agreement order.
- Subscriber under the Program that also subscribes to new service during the term will not be billed for line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines) and the Charge for Change in Service, if applicable.
- Service charges do not apply for transactions that only involve additions, deletions or changes to the services or features provided as part of a Complete Choice® for Business package.
- In the event the Subscriber discontinues or terminates any component or element of the Program, the Subscriber will no longer receive Program discounts and will pay the rates set forth in the tariffs or the Service Agreements, Service Descriptions and Price Lists (in detariffed or deregulated jurisdictions, as the case may be); and the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term. In addition, Subscriber agrees to pay any termination charges associated with a BellSouth Long Distance agreement, if applicable, and the DIA agreement. Program termination charges (not including BellSouth Long Distance or DIA agreement termination charges) will appear on the Subscriber's final bill or a subsequent bill as a charge in the OC&C section. If applicable, BellSouth Long Distance and DIA agreement termination charges will be charged separately. Payment of the Program termination charges does not release the Subscriber from other previous amounts owed to BellSouth.

Set charge to be multiplied by number of months remaining on term: \$35

- Unless the Subscriber notifies BellSouth in writing of its intent not to renew for another like term under the Program at least 60 (sixty) days prior to expiration, then upon expiration of the initial term, the Subscriber term election agreement shall automatically renew for another term. BellSouth will provide written and/or verbal reminders to the Subscriber of the Subscriber term election agreement expiration date and the automatic renewal provision beginning approximately 180 days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber Agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay full tariffed charges for services.
- In tariffed states, the term agreement is subject to and controlled by the provisions of BellSouth's lawfully filed tariffs, including any changes therein as may be made from time to time; in detariffed or deregulated states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.
- Subscriber and BellSouth acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detariffed, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs," or any other references to BellSouth's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tariffed term and conditions are incorporated by reference as if fully included herein.

#### **Promotion Restrictions/Eligibility Requirements**

- If Subscriber doesn't install new DIA service within 60 (sixty) days from the order date, the Subscriber will be removed from the Program and will be charged the discounts received.
- Subscriber may only have or subscribe to a minimum 5-line Complete Choice® for Business Package at enrollment.
- Discounts apply only to BellSouth Complete Choice® for Business total billed charges within a

state, not across states.

- The DIA service must be at the same location as the Complete Choice for Business package and BellSouth Long Distance services.
- Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this Program.
- Subscribers with aggregate annual billing of BellSouth services exceeding \$65,000 at the time of enrollment, are not eligible to participate in this Program.
- This Program may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated.
- However, Subscribers currently participating under an existing BellSouth Business Promotion local exchange term election agreement may migrate to this Program without incurring any termination liability at any time during the term of the existing program, if the Subscriber agrees to a Program 36-month term agreement that provides for an equal or greater number of business access lines than under the Subscriber's existing local exchange term agreement. The new Program 36-month term agreement will be based upon monthly business access line rates in effect at the time the new Program 36-month term agreement is effective.
- BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this Program for the remaining term of their term agreement.
- The BellSouth Complete Choice® for Business Enhanced Answers(SM) Bundle Subscriber Agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.
- Subscriber understands that its signature on the Program term agreement constitutes the Subscriber's enrollment in the Program under this term agreement and the applicable tariffs; the signatory must have authority to commit its company to the term agreement.

FLORIDA

ISSUED: June 29, 2007 ~~ISSUED: May 4, 2007~~

EFFECTIVE: June 30, 2007 ~~EFFECTIVE: May 5, 2007~~

BY: Marshall M. Criser III, President -FL  
 Miami, Florida

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
BellSouth's Service Territory – From Central Office where services are available	BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion	The BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion is an offer available to new and existing BellSouth business customers in specified wire centers in the BellSouth region. The BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion (the "Program") provides monthly Complete Choice for Business discounts on the Subscriber's bill per location, and Subscriber will not be billed for line connection charges. To participate in the Program, Subscribers must purchase or have a minimum 5 line Complete Choice for Business Package (only one at enrollment); sign a Program 36-month agreement; purchase or have any BellSouth Long Distance, Inc. ("BSLD") domestic calling plan; and subscribe to new Dedicated Internet Access (DIA) service under a 36-month DIA term agreement. The Subscriber must maintain all services during the 36-month term.	11/1/2006 to 12/31/2007/ <u>30/2007</u> (C)
		<b>Rules and Regulations</b>	
		--Available to new and existing BellSouth business customers.	
		--Subscribers with existing or new BellSouth service must purchase DIA service at 1024K or higher speed.	(C)
		--Subscriber must sign the 36-month Program agreement associated with this offer.	
		--DIA service must be installed within 60 (sixty) days of the Program being added to the Subscriber's account.	(C)
		--Discount: Specified % based upon Subscriber's monthly local charges for the Complete Choice for Business package(s) under the G.S.S.T. A tariff.	
		--BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion - 36 month term commitment.	
		-- Monthly Discount: 60%	
		--The Program discount will appear as a credit in the OC&C section of the Subscriber's bill in the current billing period or a subsequent billing period usually within one or two billing cycles. Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term agreement order and service is installed.	
		--Subscriber under the Program that also subscribes to new service during the term will not be billed for line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines) and the Charge for Change in Service, if applicable.	
		-- Service charges do not apply for transactions that only involve additions, deletions or changes to the services or features provided as part of a Complete Choice for Business package.	
		--In the event the Subscriber discontinues or terminates any component or element of the Program, the Subscriber will no longer receive Program discounts and will pay the rates set forth in the tariffs, and the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term.	

FLORIDA

ISSUED: June 29, 2007 ~~ISSUED: May 4, 2007~~

EFFECTIVE: June 30, 2007 ~~EFFECTIVE: May 5, 2007~~

BY: Marshall M. Criser III, President -FL  
 Miami, Florida

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
BellSouth's Service Territory – From Central Office where services are available	BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion (Cont'd)	<p><b>Rules and Regulations (Cont'd)</b></p> <p>--In addition, Subscriber agrees to pay any termination charges associated with a BSLD contract and a DIA contract, if applicable. Program termination charges (not including BSLD or DIA contract termination charges) will appear on the Subscriber's final bill or a subsequent bill as a charge in the OC&amp;C section. If applicable, BSLD and DIA contract termination charges will be charged separately. Payment of the Program termination charges does not release the Subscriber from other previous amounts owed to BST. Set charge to be multiplied by number of months remaining on term: \$35.00.</p> <p>--Unless the Subscriber notifies BellSouth in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term election agreement shall automatically renew for another term. BellSouth will provide written and/or verbal reminders to the Subscriber of the Subscriber term election agreement expiration date and the automatic renewal provision beginning approximately one hundred eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber Agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay full tarified charges for services.</p> <p>--In tarified states, the term agreement is subject to and controlled by the provisions of BellSouth's lawfully filed tariffs, including any changes therein as may be made from time to time; in detarified or deregulated states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.</p> <p>--Subscriber and BellSouth acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detarified, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs," or any other references to BellSouth's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tarified term and conditions are incorporated by reference as if fully included herein.</p> <p>--If the Subscriber doesn't install new DIA service within sixty (60) days from the order date the Subscriber will be removed from the Program and will be charged the discounts received.</p> <p>--Subscriber may only purchase or have one (1) 5 to 15 line Complete Choice for Business Package at enrollment.</p> <p>--Discounts apply only to BellSouth Complete Choice for Business total billed charges within a state, not across states.</p> <p>--The DIA service must be at the same location as the Complete Choice for Business package and BSLD services.</p> <p>--Subscribers with new or existing BellSouth service may only purchase DIA service at 1024K or higher speed.</p> <p>--Subscribers with aggregate annual billing, of BellSouth services exceeding \$65,000 at the time of enrollment, are not eligible to participate in this Program.</p>	<p>11/1/2006          to  <del>12/31/2007</del>  <u>30/2007</u></p>

FLORIDA

ISSUED: June 29, 2007 ~~ISSUED: March 30, 2007~~

EFFECTIVE: June 30, 2007 ~~EFFECTIVE: April 1, 2007~~

BY: Marshall M. Criser III, President -FL  
Miami, Florida

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

- A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
BellSouth's Service Territory – From Central Office where services are available	BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion (Cont'd)	<b>Rules and Regulations (Cont'd)</b>  --This Program may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated. However, Subscribers currently participating under an existing BellSouth Business Promotion local exchange term election agreement may migrate to this Program without incurring any termination liability at any time during the term of the existing program, if the Subscriber agrees to a Program 36-month term agreement that provides for an equal or greater number of business access lines than under the Subscriber's existing local exchange term agreement. The new Program 36-month term agreement will be based upon monthly business access line rates in effect at the time the new Program 36-month term agreement is effective.  --BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this Program for the remaining term of their term agreement.  --The BellSouth Complete Choice for Business Enhanced Answers Bundle Subscriber Agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.  --Subscriber understands that its signature on the Program term agreement constitutes the Subscriber's enrollment in the Program under this term agreement and the applicable tariffs; the signatory must have authority to commit its company to the term agreement.	11/1/2006 (C) to <del>12/31/2007</del> / <u>30/2007</u>

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

- A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
BellSouth's Service Territory – From Central Office where services are available	BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion	The BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion is an offer available to new and existing BellSouth business customers in specified wire centers in the BellSouth region. The BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion (the "Program") provides monthly Complete Choice for Business discounts on the Subscriber's bill per location, and Subscriber will not be billed for line connection charges. To participate in the Program, Subscribers must purchase or have a minimum 5 line Complete Choice for Business Package (only one at enrollment); sign a Program 36-month agreement; purchase or have any BellSouth Long Distance, Inc. ("BSLD") domestic calling plan; and subscribe to new Dedicated Internet Access (DIA) service under a 36-month DIA term agreement. The Subscriber must maintain all services during the 36-month term.	11/1/2006 to 6/30/2007 (C)
<b>Rules and Regulations</b>			
--Available to new and existing BellSouth business customers.			
--Subscribers with existing or new BellSouth service must purchase DIA service at 1024K or higher speed.			
--Subscriber must sign the 36-month Program agreement associated with this offer.			
--DIA service must be installed within 60 (sixty) days of the Program being added to the Subscriber's account.			
--Discount: Specified % based upon Subscriber's monthly local charges for the Complete Choice for Business package(s) under the G.S.S.T. A tariff.			
--BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion - 36 month term commitment.			
-- Monthly Discount: 60%			
--The Program discount will appear as a credit in the OC&C section of the Subscriber's bill in the current billing period or a subsequent billing period usually within one or two billing cycles. Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term agreement order and service is installed.			
--Subscriber under the Program that also subscribes to new service during the term will not be billed for line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines) and the Charge for Change in Service, if applicable.			
-- Service charges do not apply for transactions that only involve additions, deletions or changes to the services or features provided as part of a Complete Choice for Business package.			
--In the event the Subscriber discontinues or terminates any component or element of the Program, the Subscriber will no longer receive Program discounts and will pay the rates set forth in the tariffs, and the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term.			



## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

- A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
BellSouth's Service Territory – From Central Office where services are available	BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion (Cont'd)	<p><b>Rules and Regulations (Cont'd)</b></p> <p>--In addition, Subscriber agrees to pay any termination charges associated with a BSLD contract and a DIA contract, if applicable. Program termination charges (not including BSLD or DIA contract termination charges) will appear on the Subscriber's final bill or a subsequent bill as a charge in the OC&amp;C section. If applicable, BSLD and DIA contract termination charges will be charged separately. Payment of the Program termination charges does not release the Subscriber from other previous amounts owed to BST. Set charge to be multiplied by number of months remaining on term: \$35.00.</p> <p>--Unless the Subscriber notifies BellSouth in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term election agreement shall automatically renew for another term. BellSouth will provide written and/or verbal reminders to the Subscriber of the Subscriber term election agreement expiration date and the automatic renewal provision beginning approximately one hundred eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber Agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay full tarified charges for services.</p> <p>--In tarified states, the term agreement is subject to and controlled by the provisions of BellSouth's lawfully filed tariffs, including any changes therein as may be made from time to time; in detarified or deregulated states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.</p> <p>--Subscriber and BellSouth acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detarified, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs," or any other references to BellSouth's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tarified term and conditions are incorporated by reference as if fully included herein.</p> <p>--If the Subscriber doesn't install new DIA service within sixty (60) days from the order date the Subscriber will be removed from the Program and will be charged the discounts received.</p> <p>--Subscriber may only purchase or have one (1) 5 to 15 line Complete Choice for Business Package at enrollment.</p> <p>--Discounts apply only to BellSouth Complete Choice for Business total billed charges within a state, not across states.</p> <p>--The DIA service must be at the same location as the Complete Choice for Business package and BSLD services.</p> <p>--Subscribers with new or existing BellSouth service may only purchase DIA service at 1024K or higher speed.</p> <p>--Subscribers with aggregate annual billing, of BellSouth services exceeding \$65,000 at the time of enrollment, are not eligible to participate in this Program.</p>	11/1/2006 to 6/30/2007 (C)

## A2. GENERAL REGULATIONS

### A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

- A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
BellSouth's Service Territory – From Central Office where services are available	BellSouth Complete Choice for Business Enhanced Answers Bundle Promotion (Cont'd)	<p><b>Rules and Regulations (Cont'd)</b></p> <p>--This Program may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated. However, Subscribers currently participating under an existing BellSouth Business Promotion local exchange term election agreement may migrate to this Program without incurring any termination liability at any time during the term of the existing program, if the Subscriber agrees to a Program 36-month term agreement that provides for an equal or greater number of business access lines than under the Subscriber's existing local exchange term agreement. The new Program 36-month term agreement will be based upon monthly business access line rates in effect at the time the new Program 36-month term agreement is effective.</p> <p>--BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this Program for the remaining term of their term agreement.</p> <p>--The BellSouth Complete Choice for Business Enhanced Answers Bundle Subscriber Agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.</p> <p>--Subscriber understands that its signature on the Program term agreement constitutes the Subscriber's enrollment in the Program under this term agreement and the applicable tariffs; the signatory must have authority to commit its company to the term agreement.</p>	11/1/2006 to 6/30/2007