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REPLY TO:
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September 1, 1995

Ms. Blanca Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

via Hand Delivery

Re: Investigation into Temporary Local Telephone Number
Portability Solution to Implement Competition in Local
Exchange Telephone Markets; Docket No. 950737-TP

Dear Ms. Bayo:

Enclosed for filing please find an original and fifteen copies
of the Direct Testimony of Dan G. Engleman on behalf of Time Warner
of Florida, L.P. and Digital Media Partners for the above-
referenced docket.

ACK
AFA
APP
CAF
DTR
EAD
LES
LH
SFC
TCH
WAB
OCH

You will also find enclosed a copy of this letter and a
diskette containing the same information. Please date-stamp the
copy of the letter to indicate that the original was filed and
return to me.

If you have any questions regarding this matter, please feel
free to contact me. Thank you for your assistance in processing
this filing.

Respectfully,

PENNINGTON & HABEN, P.A.

Peter M. Dunbar
Peter M. Dunbar

PMD/tmz
Enclosures

cc: All parties of record (w/ enclosure)

DOCUMENT NUMBER-DATE

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CERTIFICATE OF SERVICE
DOCKET NO. 950737-TP

I HEREBY CERTIFY that a true and correct copy of the Direct Testimony of Dan G. Engleman on behalf of Time Warner AxS of Florida, L.P. and Digital Media Partners has been served by Federal Express or Hand Delivery on this 1st day of September, 1995, to the following parties of record:

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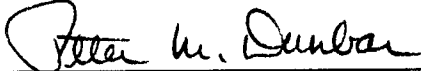
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PETER M. DUNBAR, ESQ.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**
2 **DOCKET NO. 950737-TP**
3 **DIRECT TESTIMONY OF**
4 **DANNY G. ENGLEMAN**
5 **ON BEHALF OF TIME WARNER AXS OF FLORIDA, L.P.**
6 **AND DIGITAL MEDIA PARTNERS**

7
8 **Q. What is your name and business address?**

9 A. Danny G. Engleman, 160 Inverness Drive West,
10 Englewood, Colorado 80112

11 **Q. By whom are you employed and in what capacity?**

12 A. I am employed by Time Warner Communications as the
13 Director of Switch Technologies.

14 **Q. What are your professional and educational**
15 **qualifications?**

16 A. Attached to my testimony as Exhibit DGE-1 is a
17 complete list of my qualifications. I have had
18 experience in a number of different aspects of
19 telecommunications over the past sixteen years,
20 first with the Bell System, now with Time Warner
21 Communications. For example, I have undertaken
22 network modernization studies for telephone central
23 offices, interoffice facilities and operator
24 services. In addition, I have been involved in the
25 design of key service architectures such as the

1 information gateway, broadband integrated services
2 digital network (ISDN), personal communications
3 services (PCS) and switched multi-megabit data
4 services (SMDS). In addition, I have taught
5 various courses as a manager of
6 instruction/development at Bell Communications
7 Research (Bellcore), including telephony
8 engineering, economics, financial analysis, wire
9 center analysis, and new types of network planning,
10 plus a set of courses in planning, design, and
11 operations of telephone systems. In my current
12 position with Time Warner Communications, my
13 responsibilities include the development of
14 switched service architectures and product
15 development. I was instrumental in working through
16 the provision of local number portability in
17 Rochester, New York. I am currently a member of
18 the Industry Numbering Committee (INC), which is a
19 private industry group working on developing a long
20 term industry standard for number portability.

21 **Q. Have you testified before the Florida Public**
22 **Service Commission before?**

23 **A. No.**

1 Q. Have you ever testified before any other public
2 service commission before?

3 A. Yes, I filed testimony before the Ohio, Tennessee
4 and Hawaii Commissions to provide evidence of Time
5 Warner's technical capabilities in obtaining our
6 certification in those states.

7 Q. What is the purpose of your testimony?

8 A. The purpose of my testimony is to provide technical
9 information to serve as a contextual reference for
10 the Commission's decisions regarding prices, terms,
11 and conditions for Remote Call Forwarding, which
12 has been stipulated by the parties as a temporary
13 number portability mechanism. I will also recommend
14 an appropriate pricing structure.

15 Q. What is service provider number portability?

16 A. Service provider number portability enables
17 customers to change their local service provider
18 without changing their telephone number.

19 Q. Why is service number portability so important?

20 A. It is generally accepted that service number
21 portability is critical to the development of
22 competition. This is because residential and
23 business customers alike view changing their
24 telephone number as a significant inconvenience.

1 Changing telephone numbers can also represent a
2 customer expense.

3 Q. What have the parties agreed will be offered on
4 January 1, 1996 as a temporary number portability
5 mechanism.

6 A. The parties have agreed that Remote Call Forwarding
7 (RCF) will be offered. Some ALECs are interested
8 in using Flexible DID, but the LECs say there are
9 still technical issues relating to ALECs using
10 Flexible DID for number portability, so the parties
11 have agreed to continue to negotiate on Flexible
12 DID.

13 Q. How does Remote Call Forwarding work?

14 A. Exhibit DGE-2 is a schematic of how RCF works for
15 various scenarios. With RCF, a call to the old
16 telephone number is first sent to the end office
17 switch of the former local service provider. At
18 the switch of the former local service provider, a
19 physical piece of office equipment is required,
20 which can be hooked up to multiple interoffice
21 paths (up to 99) back through the interoffice
22 network, through the LEC tandem, to the switch of
23 the new local service provider.

1 Q. What are the advantages and disadvantages of Remote
2 Call Forwarding?

3 The advantages of Remote Call Forwarding are:

- 4 1. It can be offered today in all switches that
5 are stored program control switches.
- 6 2. Only one translation change per path is
7 required.
- 8 3. Screening List CLASS features in customer's
9 new central office still works.
- 10 4. RCF does not require the addition of extra or
11 special inter-office trunks if call volume is
12 low.
- 13 5. RCF supports the use of SS7 signaling.
- 14 6. RCF can be applied on a line-by-line basis.

15 The disadvantages of RCF are:

- 16 1. There is a call set-up delay of 2 to 3
17 seconds.
- 18 2. The actual network number (the ported number)
19 is not known to customers, creating confusion
20 when calls are placed from this number to
21 subscribers of Caller Identification. The
22 number displayed at the far end is not the
23 directory number, but is the ported number.
- 24 3. RCF requires the use of two number
25 assignments.

- 1 4. The engineered capability of a given switch
2 may pose a problem in regards to the number of
3 call forwards the switch can support at any
4 one time. The significance of this potential
5 limitation depends on how many customers are
6 assigned this option.
- 7 5. Some types of calls (e.g., interLATA calls
8 terminating through the access tandem, or
9 local calls from the ALEC switch to the
10 directory number which are then routed back
11 over the same trunk) may require extra trunks,
12 depending on call volume.
- 13 6. Administration is required to insure the
14 appropriate RCF changes are made in the
15 affected office when a customer moves to a new
16 local service provider. Disconnecting numbers
17 also have to be tracked.
- 18 7. RCF for two lines is necessary to enable call
19 waiting for the ported customer.
- 20 8. The incumbent LEC remains in the revenue
21 stream for terminating access revenues. This
22 is because a call coming through the LEC
23 network from an IXC loses its identity as a
24 toll call once it is ported.

- 1 9. CLASS features Automatic Recall and Automatic
2 Call Back are disabled following a call to the
3 ported number.
- 4 10. The Calling Party Number (CgPN) field on which
5 CLASS features are based when the ported
6 customer originates a call will not show the
7 ported number and Caller ID and features that
8 screen on Caller ID will fail. This is
9 similar to disadvantage #2.
- 10 11. Second number use is inconsistent with a long
11 term database solution.

12 As you can see, RCF is not an ideal solution;
13 it is only an available temporary mechanism.
14 The disadvantages to the ALECs of utilizing
15 RCF, both in additional administrative actions
16 and in lost potential revenues, are numerous.
17 It is only because a temporary number
18 portability mechanism is so important to our
19 ability to enter the market that Time Warner
20 is willing to tolerate these short comings.

21 **Q. What costs are associated with providing remote**
22 **call forwarding?**

23 **A. The costs include any additional load on the LEC**
24 **switch, which will be switching calls it would not**
25 **otherwise; the recurring capital cost of the port,**

1 which will vary by central office type; and the
2 cost of transport, which will add small increments
3 of traffic to the LEC trunks between the end office
4 and tandem switches. Since this traffic will not
5 be over dedicated facilities, but mixed in with all
6 other traffic on digital or fiber optic trunks, the
7 incremental cost will be slight. The incumbent LEC
8 should quantify these costs explicitly.

9 Nonrecurring costs include the labor time to
10 receive and process a service order, and transmit
11 this information to the switch translation
12 employee, who then writes the translation. Also,
13 the labor involved in physically putting up the
14 port (one per ported number) should be included.

15 **Q. Does RCF only use one transmission path for each**
16 **ported number?**

17 **A.** Not in all cases. For example, if a customer
18 purchases call waiting, for some small percentage
19 of the time, that customer will need two paths to
20 hold one call while the other is also in progress.
21 Additionally, with a hunt group, normally only the
22 first number of the group is published, so this
23 number would be the only one ported. However, with
24 multiple lines in the hunt group, more than one

1 call could come in at the same time, using multiple
2 interoffice trunks at one time.

3 **Q. How should the use of interoffice LEC trunks be**
4 **taken into account in setting the price for RCF?**

5 A. The LEC and ALEC will negotiate sufficient
6 interoffice capacity to cover the needs of all
7 numbers ported from a given LEC central office. At
8 any one point in time, the actual number of paths
9 being used will actually be less than the number of
10 numbers being ported from a given central office.
11 However, we do recognize that the LEC incurs
12 additional costs for having the availability of
13 additional paths. The basic flat monthly charge
14 for number portability should include two paths,
15 with the ability to order additional paths at a
16 reduced rate.

17 **Q. How should the costs of remote call forwarding be**
18 **recovered?**

19 A. The recurring cost should be recovered through a
20 flat rate recurring charge per ported number, which
21 includes two paths. Additional paths should also be
22 available at a reduced flat rate charge. The
23 nonrecurring costs should be recovered by the LEC
24 through a flat rate charge per order billed to the
25 ALEC at the LEC's direct cost, and should include

1 any economies the LEC receives by dealing with the
2 ALEC rather than an end user, and economies of
3 scale.

4 Q. What do you believe is a reasonable price for
5 Remote Call Forwarding?

6 A. Time Warner believes that for local competition to
7 develop the price for RCF should be as close to
8 cost as possible. A reasonable price from the LECs
9 for Remote Call Forwarding is \$1.00 per ported
10 number (including two paths), \$.50 per additional
11 path, and a nonrecurring charge of \$10.00 per
12 order.

13 Time Warner intends to compete in the residential
14 market as well as the business market. The price it
15 must pay the LEC for number portability, and other
16 essential services such as collocation and
17 interconnection, affects the extent to which Time
18 Warner can compete with the LEC's prices, which are
19 quite low in Florida. If the prices for these
20 inputs are high, Time Warner will not be able to
21 provide service. RCF charges of \$1.00 per number
22 (including two paths), \$.50 for each additional
23 path, and \$10.00 nonrecurring per order will allow
24 Time Warner to operate in Florida.

1 Time Warner believes that ALECs should charge the
2 same prices back to the LEC for the similar type of
3 number portability.

4 Q. Does this conclude your testimony?

5 A. Yes, it does.

DANNY G. ENGLEMAN

9205 South Sand Hill Street Highlands Ranch, CO 80126
(303) 470-7736 (home) (303) 799-3302 (work)

**Professional
Experience**

I am currently the Director of Switch Technologies at Time Warner Communications. I have held a number of positions over the years including Wire Center Planning, Interoffice Facilities Planning, Instructor/Developer at Bellcore TEC, and Advanced Network Architect at U S West Advanced Technologies.

**1993 to
Present**

Director - Switch Technology - Time Warner Communications

In this capacity I am responsible for the development of switched services architectures and product development for Time Warner Communications. This includes fundamental planning for switched networks in TW Cable divisions and the development and recommendations for the inclusion of new switching technologies. I also have responsibility for the development and deployment of signaling networks (such as CCS7) to support switched services.

1987-1993

Member Technical Staff - Network Architect - U S WEST

In this position, I was:

- responsible for negotiating work programs and budgets with Bellcore for Broadband networks, Information Gateway, and PCS,
- involved in the definition of key service architectures such as the Information Gateway, SMDS, Broadband ISDN, and Personal Communications Services,
- involved in the development of an implementation strategy for a SONET-based network,
- AT technical lead in the development of an implementation strategy for a SONET-based network,
- responsible for budgets, headcount allocation, technical evaluations, detailed interactions with clients at all levels of management,
- responsible for presentations dealing with the Network of the Future to internal U S WEST people at all levels, officers of US companies external to U S WEST, and representatives from foreign companies/countries,
- responsible for the development of the PCN architecture used in the Unitel proposal for a license in Britain.

1984 - 1987

Manager, Instruction/Development - Bellcore

Bellcore Technical Education Center Lisle, Illinois

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In this position, I developed and taught a number of courses to all levels of management dealing with Network Planning and Economic Evaluation.

1983 - 1984

Staff Specialist - Network Planning, Denver, Colorado - Mountain Bell

1979 - 1983

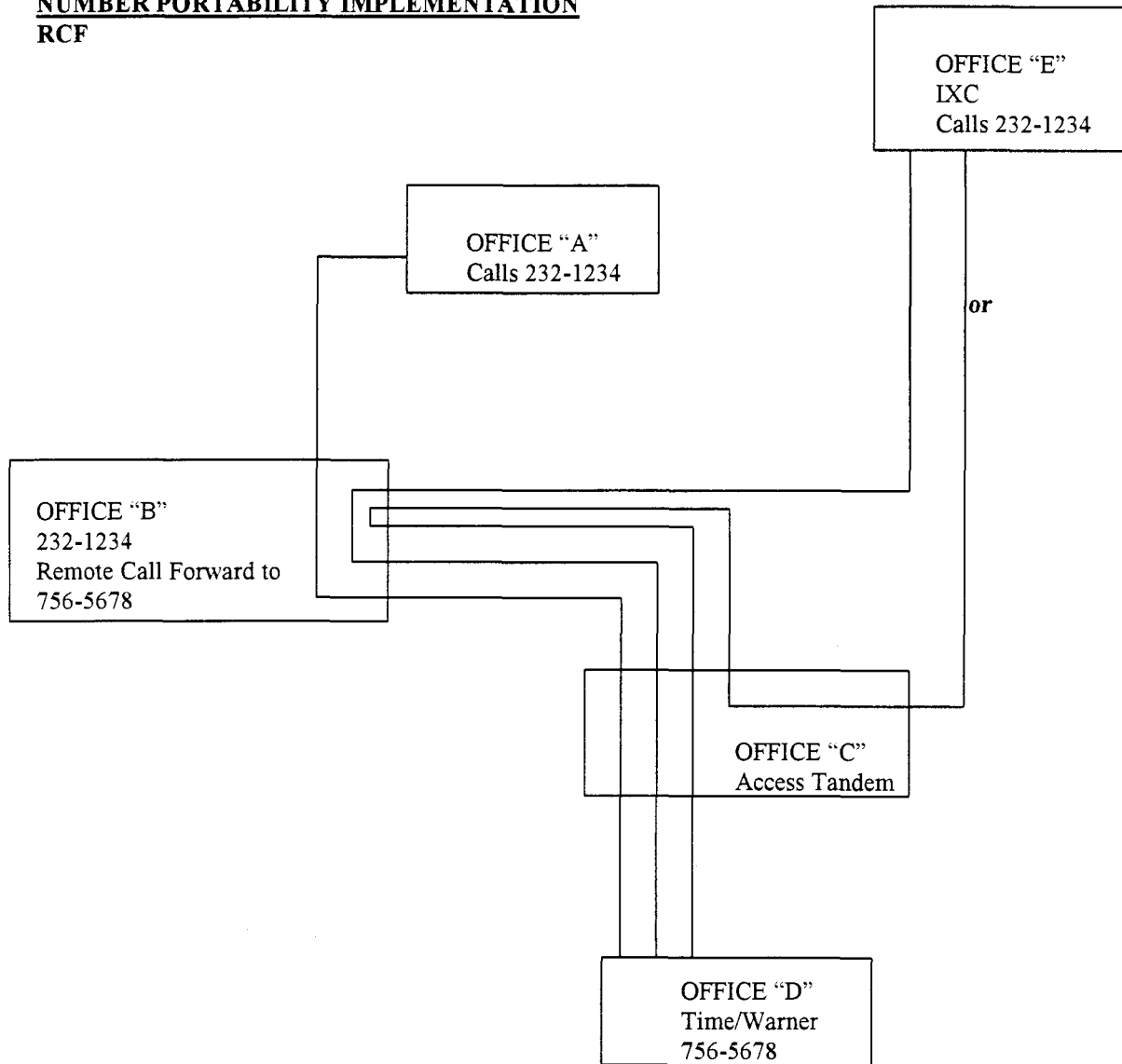
Assistant Staff Manager - Network Planning, Cheyenne, Wyoming - Mountain Bell

In these positions, I performed network modernization studies dealing with Central Offices, Interoffice Facilities, and Operator Services.

Education

B.S. in Finance from the University of Wyoming, Laramie, Wyoming, 1979

NUMBER PORTABILITY IMPLEMENTATION
RCF



CALL SCENARIOS

1. Office "A" calls 232-1234.
 NXX 232 in office "A" is routed to Office "B". Office "B" remote call forwards 232-1234 to 756-5678.
 NXX 756 in Office "B" is routed to Office "C". Office "C" routes NXX 756 to Office "D".
2. An end office outside the LATA is calling 716-232-1234 using an Inter-exchange Carrier, Office "E".
 Office "E" routes the call to Office "B" over direct trunks. Office "B" RCF'ed the call to Office "C"
 which sends the call to Office "D". or...
3. An end office outside the LATA is calling 716-232-1234 using an Inter-exchange Carrier, Office "E".
 Office "E" route the call to the tandem Office "C". Office "C" send the call to Office "B". Office "B"
 RCFs the call back to Office "C". Office "C" sends to call to Office "D".
4. Office "D" calls 232-1234.
 NXX 232 in Office "D" is send to Office "C". Office "C" route the call to Office "B".
 The RCF in Office "B" sends the call back to Office "C".
 Office "C" sends the call back to Office "D".