Legal Department

THOMAS B. ALEXANDER General Attorney

BellSouth Telecommunications, Inc. Suite 4300 675 West Peachtree Street, N.E. Atlanta, Georgia 30375-0001 (404) 614-4901

October 20, 1995

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399

RE: Docket No. 950985-TP

Dear Mrs. Bayo:

Enclosed are an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Confidential Classification. Please file these documents in the above-captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

> Sincerely, BELLSOUTH TELECOMMUNICATIONS, INC.

homas B. alitanter

Thomas B. Alexander

Enclosures

cc: All Parties of Record R. G. Beatty

A. M. Lombardo

R. Douglas Lackey

RECEIVED & FILED bs EPSC-BUREAU OF RECORDS

V-ref 10207-95 DOCUMENT NUMBER-DATE 10394 OCT 20 8 FPSC-RECORDS/REPORTING

# BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Determination for Funding for Universal Service and Carrier of Last Resort Responsibilities

Docket No. 950985-TP Filed: October 20, 1995

### BELLSOUTH TELECOMMUNICATIONS, INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

COMES NOW BellSouth Telecommunications, Inc. ("BellSouth" or "Company"), and pursuant to Rule 25.22.006, Florida Administrative Code, files its Request for Confidential Classification for certain information contained in documents provided to Staff in response to Staff's First Request for Production of Documents to BellSouth.

1. BellSouth is filing its Request for Confidential Classification for a document produced for Staff which contains BellSouth's Switched Access Service Cost Study. This cost information reflects BellSouth's usage costs of providing switched access service on a going forward basis.

2. BellSouth has appended to this Request for Confidential Classification as Attachment "A" a listing showing the location in the document of the information designated by BellSouth as confidential as well as the required correlation with the specific justification for confidential classification.

3. Appended hereto in a package designated as Attachment "B" are two edited copies of the document with the confidential information deleted.

4. Appended as Attachment "C" is a sealed package containing copies of the document with the material which is confidential and proprietary highlighted. Copies of Attachments

> DOCUMENT MINIER-DATE 10394 OCT 20 20 PPSC-RECORDS/REPORTIZE58

"B" and "C" are not being served on the other parties in this proceeding.

With respect to the document produced for Staff 5. containing specific cost information for BellSouth's usage cost of providing switched access service, this information is entitled to confidential classification on the basis that it is information relating to various competitive interests, the disclosure of which would impair BellSouth's business in a competitive environment. Section 364.183(3)(a) and (e), Florida Statutes, specifically provides that such information is proprietary, confidential business information. Public disclosure of this information would provide BellSouth's competitors and potential competitors with an advantage in that they would have access to BellSouth's usage cost information for providing switched access service on a going forward basis, allowing those competitors and potential competitors to formulate more aggressive entry, marketing, pricing, and overall business strategies relating to BellSouth's services in Florida. Furthermore, BellSouth is not able to obtain comparable information from its competitors, therefore, giving BellSouth's competitors an inequitable and unfair advantage over BellSouth. This information is valuable cost information used by BellSouth in conducting its business and BellSouth strives to keep such information a secret. Therefore, such information is a trade secret which is considered to be proprietary confidential business information pursuant to Section 364.183, Florida

2

. . .

Statutes.

6. BellSouth has treated and intends to continue to treat the material for which confidential classification is sought as private, and this information has not generally been publicly disclosed.

WHEREFORE, based on the foregoing, BellSouth moves the Prehearing Officer to enter an order declaring the information described above and contained in the indicated portions of the attachments to be confidential, proprietary business information, and, thus, not subject to public disclosure.

Respectfully submitted this 20th day of October, 1995.

BELLSOUTH TELECOMMUNICATIONS, INC.

ROBERT G. BEATTY

J. PHILLIP CARVER c/o Nancy Sims 150 South Monroe Street Suite 400 Tallahassee, Florida 32301 (305) 347-5555

R. DOUGLAS MACKEY NANCY B. WHITE THOMAS B. ALEXANDER 675 W. Peachtree Street Suite 4300 Atlanta, Georgia 30375 (404) 614-4901

### CERTIFICATE OF SERVICE Docket No. 950985-TP

I HEREBY CERTIFY that a copy of the foregoing has been furnished by Federal Express this 20th day of October, 1995 to:

RICHARD H. BRASHEAR ALLTELL FLORIDA, INC. 206 WHITE STREET LIVE OAK, FL 32060 904-364-2517

F. B. POAG CENTRAL TELEPHONE COMPANY OF FLORIDA 555 LAKE BORDER DRIVE APOPKA, FL 32703 407-889-6405

LAURIE A. MAFFETT FRONTIER COMMUNICATIONS OF THE SOUTH, INC. 180 SOUTH CLINTON AVENUE ROCHESTER, NY 14646 716-777-5125

BEVERLY Y. MENARD GTE FLORIDA, INC. 106 EAST COLLEGE AVENUE SUITE 1440 TALLAHASSEE, FL 32301 813-224-4825

A. D. LANIER GULF TELEPHONE COMPANY 115 W. DREW STREET PERRY, FL 32347 904-584-0900

ROBERT M. POST, JR. INDIANTOWN TELEPHONE SYSTEM, INC. 16001 S.W. MARKET STREET INDIANTOWN, FL 34956 407-597-3113

JOHN T. MCGLEW N.E. FLORIDA TELEPHONE COMPANY, INC. 130 N. 4TH STREET MACCLENNY, FL 32063 904-259-2261 DANIEL V. GREGORY QUINCY TELEPHONE COMPANY 107 W. FRANKLIN STREET QUINCY, GL 32351 904-875-5214

JOHN H. VAUGHAN ST. JOSEPH TELEPHONE AND TELEGRAPH COMPANY 502 5TH STREET PORT ST. JOE, FL 32456 904-229-7221

FERRIN SEAY FLORALA TELEPHONE COMPANY, INC. 522 N. 5TH STREET FLORALA, AL 36442 334-858-3211

LYNN B. HALL VISTA-UNITED TELECOMMUNICATIONS P.O. BOX 10180 LAKE BUENA VISTA, FL 32830 407-827-2210

JODIE DONOVAN TCG SOUTH FLORIDA 1133 21ST STREET, NW SUITE 400 WASHINGTON, DC 20036

MICHAEL W. TYE AT&T 106 EAST COLLEGE AVENUE SUITE 1410 TALLAHASSEE, FL 32301 904-425-6360

ROBIN D. DUNSON, ESQ. 1200 PEACHTREE STREET, NE PROMENADE I, ROOM 4038 ATLANTA, GEORGIA 30309 RICHARD D. MELSON HOPPING GREEN SAM & SMITH 123 S. CALHOUN STREET TALLAHASSEE, FL 32301 904-222-7500

PATRICK K. WIGGINS INTERMEDIA COMMUNICATIONS OF FLORIDA, INC. WIGGINS & VILLACORTA 501 EAST TENNESSEE STREET, #B TALLAHASSEE, FL 32308 904-222-1534

FLOYD SELF MCCAW COMMUNICATIONS MESSER, VICKERS, CAPARELLO, MADSEN, LEWIS, GOLDMAN & METZ 215 S. CALHOUN STREET, #701 TALLAHASSEE, FL 32301 904-222-0720

BOB ELIAS FLORIDA PUBLIC SERVICE COMMISSION 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FL 32399 904-613-6189

Thomas B. alwander

1

10/19/95

## Attachment A

### FPSC DOCKET 950985-TP

#### FPSC STAFF'S 1ST PRODUCTION OF DOCUMENTS, ITEM #5

### Explanation for Proprietary Information

A. This material is proprietary and confidential business information that contains BellSouth's Switched Access Service Cost Study. These costs reflect BellSouth's usage costs of providing switched access service on a going forward basis and would be useful to competitors and potential competitions in making decisions regarding entry, pricing, marketing and overall business strategies. BellSouth is not able to obtain this information from its competitors, therefore, it would be inequitable and unfair for BellSouth's competitors to have access to BellSouth's cost information. In addition, this information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes and is exempt from the Open Records Act.

### LOCATION OF THE PROPRIETARY INFORMATION

PAGE NO.	LINE/COL.NOS.	REASON
POD ITEM 5		
Page 1 Page 2 Page 3 Pages 4&5 Page 6 Pages 7&8 Page 24 Pages 25&26 Page 27 Pages 28&29 Page 38 Page 38 Page 39&40 Page 41 Page 42&43	Cols. A-F Cols. A-E Cols. A-C Cols. A-G Cols. A-G, Lines 37-40 (nos.) Cols. A-F Cols. A-C Cols. A-G Cols. A-G, Lines 37-40 (nos.) Cols. A-F Cols. A-C Cols. A-G, Lines 37-40 (nos) Cols. A-F	А А А А А А А А А А А А А