BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost

Recovery Clause

ORIGINAL Docket No. 960002-EG Submitted for Filing January 16, 1996

ST. JOE NATURAL GAS COMPANY'S PRELIMINARY LIST OF ISSUES AND POSITIONS

St. Joe Natural Gas Company, Inc. ("SJNG") by and through its undersigned officer, hereby submits its Preliminary List of Issues and Positions to be taken up at the Hearing now scheduled to begin February 21, 1996 in the above listed docket.

- What should the final conservation cost recovery amount be for the twelve month period ending September 30, 1995?
 SJNG's Position: \$9,736.00 overrecovery.
 - 2. What is the appropriate conservation cost recovery factor to be applied to customer bills during the twelve month period ending March 31, 1997?

SJNG's Position: \$0.00494 Residential, \$0.00791 for Commercial and \$0.00418 for Large Commercial.

Stuart L. Shoaf, President St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32456-0549 (904) 229-8216

2 3 4 5 6	16th day of January 1996 School prescribed by the Commission Staff which have collectively been entitled "Energy Conservation Adjustment Summary of Cost Recovery Clause Calculation for months April 1, 1996 through March 31, 1997" for identification. Q. What Conservation Adjustment Factor does St. Joe Natural Gas seek approval through its petition for
8	
9	for Residence
10	A. \$0.00494 per therm for therm for Large therm for Commercial, and \$0.00418 for Large
11	
12	Commercial. Q. Does this conclude your testimony?
13	Q. Does this conclude 7
14	A. Yes.
15	
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22	
23	
2	4
2	5

ENERGY CONSERVATION ADJUSTMENT - SUMMARY OF COST RECOVERY CLAUSE CALCULATION OCTOBER 1996 THROUGH MARCH 1997

PROJECTED PERIOD:

OCTOBER 1996 THROUGH MARCH 1997

ACTUAL/ESTIMATED PERIOD: FINAL TRUE - UP PERIOD: OCTOBER 1995 THROUGH SEPTEMBER 1996

FINAL TRUE - UP PERIOD: OCTOBER 1994 THROUGH SEPTEMBER 1995
COLLECTION PERIOD FOR PRIOR TRUE - UP: APRIL 1996 THROUGH MARCH 1997

1. INCREMENTAL COSTS (SCHEDULE C-2)

16,000

2. TRUE-UP (SCHEDULE C-3)

(11,380)

3. TOTAL

4,620

	RATE CLASS	BILLS	THERM SALES	CUSTOMER CHARGE REVENUES	ENERGY	TOTAL	ESTIMATE!	D % SURCHARGE	CENTS PER THERM	EXPANSION FACTOR	ECCR ADJUSTMENT FACTORS
A	ESIDENTIAL	17,286	726,745	51,857	14,317	66,173	3,485	5.2663%	0.0048	1.0296	0.00494
C	OMMERCIAL	1,149	47,012	5,745	1,109	6.854	361	5.2663%	0.0077	1.0296	0.00791
L	ARGE COMMERCIAL	307	190,449	6,140	8,551	14,691	774	5.2663%	0.0041	1.0296	0.00418
C	THER	0	0	0	0	0	0	5.2663%	ERR	1.02960	ERR
C	THER	0	0	0	0	0	0	5.2663%	ERR	1.02960	ERA
(THER	0	0	0	0	0	0	5.2663%	ERR	1.02960	ERF
(THER	0	0	0	0	0	0	0	ERR	0.00000	ERF
1	OTAL	18,742	964,206	63,742	23,978	87,719	4,620				

COMPANY: ST. JOE NATURAL GAS

PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH FOR PERIOD: OCTOBER 1996 THROUGH MARCH 1997

PROGRAM NAME							2 107 11
	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	TOTAL
1. BUILDER PROGRAM	666.67	666.67	666.67	666.67	666.67	666.65	4000
2. ELECTRIC REPLACEMENT	2000	2000	2000	2000	2000	2000	12000
3. (INSERT NAME)	0	0	0	0	0	0	0
4. (INSERT NAME)	0	0	0	0	0	0	0
5. (INSERT NAME)	0	0	0	0	0	0	0
6. (INSERT NAME)	0	0	0	0	0	0	0
7. (INSERT NAME)	0	0	0	0	0	0	0
8. (INSERT NAME)	0	0	0	0	0	0	0
9. (INSERT NAME)	0	0	0	0	0	0	0
10.(INSERT NAME)	0	0	0	0	0	0	0
11.(INSERT NAME)	0	0	0	0	0	0	0
12.(INSERT NAME)	0	0	0	0	0	0	0
13.(INSERT NAME)	0	0	0	0	0	0	0
14.(INSERT NAME)	0	0	0	0	0	0	0
15.(INSERT NAME)	0	0	0	0	0	. 0	0
16.(INSERT NAME)	0	0	0	0	0	0	0
17.(INSERT NAME)	0	0	0	0	0	0	0
18.(ILZSERT NAME)	0	0	0	0	0	0	0
19.(INSERT NAME)	0	0	0	0	0	0	0
20. (INSERT NAME)	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	2666.67	2666.67	2666.67	2666.67	2666.67	2666.65	16000
LESS: AMOUNT IN RATE BASE	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION							
EXPENSES	2666.67	2666.67	2666.67	2666.67	2666.67	2666.65	16000

ST. JOE NATURAL GAS

PROJECTED CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1996 THROUGH MARCH 1997

PROGRAM NAME	CAPITAL	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. BUILDER PROGRAM	0	0	0	0	4000	0	0	0	4000
2. ELECTRIC REPLACEMENT	0	0	0	0	12000	0	0	0	12000
3. (INSERT NAME)	0	0	0	0	0	0	0	0	0
4. (INSERT NAME)	0	0	0	0	0	0	0	0	0
5. (INSERT NAME)	0	0	0	0	0	0	0	0	
6. (INSERT NAME)	0	0	0	0	0	0	0	0	
7. (INSERT NAME)	0	0	0	0	0	0	0	0	
8. (INSERT NAME)	0	0	0	0	0	0	0	0	
9. (INSERT NAME)	0	0	0	0	0	0	0	0	
10.(INSERT NAME)	0	0	0	0	0	0	0	0	
11.(INSERT NAME)	0	0	0	0	0	0	0	0	
12.(INSERT NAME)	0	0	0	0	0	0	0	0	
3.(INSERT NAME)	0	0	0	0	0	0	0	0	(
14 (INSERT NAME)	0	0	0	9	0	0	0	0	(
15.(INSERT NAME)	0	0	0	0	. 0	0	0	0	
16.(INSERT NAME)	0	0	0	0	0	0	0	0	Allen I
17.(INSERT NAME)	0	0	0	0	0	0	0	0	
18.(INSERT NAME)	0	0	0	0	0	. 0	0	0	1
19.(INSERT NAME)	0	0	0	0	0	0	0	0	
20. (INSERT NAME)	0	0	0	0	0	0	0	0	
TOTAL ALL PROGRAMS	0	0	0	0	16000	0	0	0	16000
LESS: AMOUNT IN RATE BASE	0	0	0	0	0	0	0	0	
RECOVERABLE CONSER.	0	0	0	0	16000	0	0	0	16000

CONSERVATION PROGRAM COSTS - CAPITAL INVESTMENTS, DEPRECIATION, AND RETURN FOR MONTHS: OCTOBER 1996 THROUGH MARCH 1997

BEGINNING OF PERIOD CUMULATIVE INVESTMENT:

LESS: ACCUMULATED DEPRECIATION:

NET INVESTMENT

0

DESCRIPTION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	TOTAL
INVESTMENT	0	0	0	0	0	0	(
DEPRECIATION BASE	0	0	0	0	0	0	
DEPRECIATION EXPENSE	0	0	0	0	0	0	
CUMULATIVE INVEST.	0	0	0	0	0	0	
LESS: ACCUM. DEPR	0	0	0	0	0	0	
NET INVESTMENT	0	0	0	0	0	0	
AVERAGE INVESTMENT	0	0	0	0	0	0	
RETURN ON AVG INVEST	0	0	0	0	0	0	
RETURN REQUIREMENTS	0	0	0	0	0	0	
TOTAL DEPR & RETURN	0	0	0	0	0	0	

CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1095 THROUGH SEPTEMBER 1996 TWO MONTHS ACTUAL AND TEN MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
BUILDER PROGRAM									
A. ACTUAL	0	0	0	0	4250	0	0	0	4250
B. ESTIMATED	0	0	0	0	10000	0	0	0	10000
C. TOTAL	0	0	0	0	14250	0	0	0	14250
2. ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	7200	0	0	0	7200
B. ESTIMATED	0	0	0	0	10000	0	0	0	10000
C. TOTAL	0	0	0	0	17200	0	0	0	17200
3. (INSERT NAME)									
A. ACTUAL	0	0	0	. 0	0	0	0	0	
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	
4. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	
B. ESTIMATED	0	0		0	0	0	0	0	
C. TOTAL	0	0	Approximate to the second seco	0	0	0	0	0	
5. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	
B. ESTIMATED	0	0			0	0	0	0	
C. TOTAL	0	0	a contract to the second secon	and the second second second second	0	0	0	0	(
6. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	
B. ESTIMATED	0	0			0	0	0	0	(
C. TOTAL	0	0		Annual Control of the	0	0	0	0	(
7. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	(
B. ESTIMATED	0	0			0	0	0	0	(
C. TOTAL	0	0	at the second contract of the second contract	d comment and the	0	0	0	0	
SUB-TOTAL	0	0	0	0	31450	0	0	0	31456

CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1995 THROUGH SEPTEMBER 1996 TWO MONTHS ACTUAL AND TEN MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
BALANCE FROM									
PREVIOUS PAGE	0	0	0	0	31450	0	0	0	31450
8. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
9. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
10. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	
B. ESTIMATED	0	0	0	0	0	0	0	0	
C. TOTAL	0	0	0	0	0	0	0	0	
11. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	. 0	0	0	0	0	0	
C. TOTAL	0	0	0	0	0	0	0	0	
12. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	
B. ESTIMATED	0	0	0		0	0	0	0	(
C. TOTAL	0	0	0	0	0	0	0	0	(
13. (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	(
B. ESTIMATED	0	0	0	0	0	0	0	0	(
C. TOTAL	0	0	0	0	0	0	0	0	(
SUB-TOTAL	0	0	0	0	31450	0	0	0	31450

CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1995 THROUGH SEPTEMBER 1996 TWO MONTHS ACTUAL AND TEN MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
BALANCE FROM									JEST THE
PREVIOUS PAGE	0	0	0	0	31450	0	0	0	31450
4. (INSERT NAME)									
(INSERT NAME)	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
5. (INSERT NAME)									
(INSERT NAME)	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	. 0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
16. (INSERT NAME)									
(INSERT NAME)	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
17. (INSERT NAME)									
(INSERT NAME)	0	0	0	0	0	0	0	0	0
B. ESTIMATED C. TOTAL	0	0	0	0	0	0	0	0	0
C. TOTAL	-	- 0	0	- 0	0	0	0	0	0
18. (INSERT NAME)									19.
(INSERT NAME) B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
O. TOTAL	-	-		- 0	0	0		- 0	
19. (INSERT NAME) (INSERT NAME)	0	0	0	0					
B. ESTIMATED	0	0	0		0	0	0	0	0
C. TOTAL	0	0	0		0	0	0	0	- 0
20. (INSERT NAME)									
(INSERT NAME)	0	0	0	0	0	0	0	0	
B. ESTIMATED	0	0	0	0	0	0	0	0	
C. TOTAL	0	0	0	0	0	0	0	0	
TOTAL PROG. COSTS	0	0	0	0	31450	0	0	0	31450
LESS: BASE RATE									
RECOVERY	0	0	0	0	0	0	0	0	
NET PROG. COSTS	0	0	0	0	31450	0	0	0	31450

SCHEDULE C-3 PAGE 4 OF 7 COMPANY: ST. JOE NATURAL GAS

CONSERVATION PROGRAM COSTS - CAPITAL INVESTMENT ANALYSIS FOR PERIOD: OCTOBER 1995 THROUGH SEPTEMBER 1996

BEGINNING OF PERIOD CUMULATIVE INVESTMENT:

LESS: ACCUMULATED DEPRECIATION:

NET INVESTMENT

0

DESCRIPTION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	NO. 5	MONTH NO. 6	MONTH NO. 7	NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
INVESTMENT	0	0	0	0	0	0	0	0	0	0	0	0	0
DEPRECIATION BASE	0	0	0	0	0	0	0	0	0	0	0	0	(
DEPRECIATION EXPENSE	0	0	0	0	0	0	0	0	0	0	0	0	
CUMULATIVE INVEST.	0	0	0	0	0	0	0	0	0	0	0	0	
LESS: ACCUM, DEPR	0	0	0	0	0	0	0	0	0	0	0	0	(
NET INVESTMENT	0	0	0	0	0	0	0	0	0	0	0	0	(
AVERAGE INVESTMENT	0	0	0	0	0	0	0	0	0	0	0	0	
RETURN ON AVG INVEST	0	0	0	0	0	0	0	0	0	0	0	0	
RETURN REQUIREMENTS	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL DEPR & RETURN	0	0	0	0	0	0	0	0	0	0	0	0	

SCHEDULE C-3 PAGE 5 OF 7

CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH PERIOD: OCTOBER 1995 THROUGH SEPTEMBER 1996 TWO MONTHS ACTUAL AND TEN MONTHS PROJECTED

DESCRIPTION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
BUILDER PROGRAM	1700	850	1700	1000	1000	1000	1000	1000	1000	1000	1000	1000	13250
	1350	1350	4500	1250	1250	1250	1250	1250	1250	1250	1250	1250	18450
2. ELECTRIC REPLACEMENT					0	0	0	0	0	0	0	1250	10400
(INSERT NAME)	0	0	0	0	100	0	0	0	0	0	0	0	
4. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	,
5. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
6. (INSERT NAME)	0	0	0	0	0			0	0	0	0		
7. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
8. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
9. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	armi i
10. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
11.(INSERT NAME)	0	0	. 0	0	0	0	0	0	0	0	0	0	
12 (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
13.(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
14.(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
15.(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
16.(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	1
17.(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
18. (INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
19.(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
20.(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL ALL PROGRAMS	3050	2200	6200	2250	2250	2250	2250	2250	2250	2250	2250	2250	3170
LESS:													
BASE RATE RECOVERY	0	0	0	0	0	0	0	0	0	0	0	0	SWEDING.
NET RECOVERABLE	3050	2200	6200	2250	2250	2250	2250	2250	2250	2250	2250	2250	3170

SCHEDULE C-3 PAGE 6 OF 7

COMPANY: ST. JOE NATURAL GAS

ENERGY CONSERVATION COST RECOVERY ADJUSTMENT FOR PERIOD: OCTOBER 1995 THROUGH SEPTEMBER 1996 TWO MONTHS ACTUAL AND 10 MONTHS ESTIMATED

CON	ISERVATION REVS	OCT MONTH NO.1	NOV MONTH NO. 2	MONTH NO. 3	JAN 95 MONTH NO. 4	FEB MONTH NO. 5	MAR MONTH NO. 6	APR MONTH NO. 7	MONTH NO. 8	JUN MONTH NO. 9	JUL MONTH NO. 10	MONTH NO. 11	SEP MONTH NO. 12	TOTAL
1.	RCS AUDIT FEE	0	0	0	0	0	0	0	0	0	0	0	0	0
2.	OTHER PROG. REVS.	0	0	0	0	0	0	0	0	0	0	0	0	0
3.	CONSERV. ADJ REVS.	(2,142)	(4,842)	(6,357)	(6,357)	(6,357)	(6,357)	0	0	0	0	0	0	(32,413)
4.	TOTAL REVENUES	(2,142)	(4,842)	(6,357)	(6,357)	(6,357)	(6,357)	0	0	0	0	0	0	(32,413)
5.	PRIOR PERIOD TRUE- UP NOT APPLICABLE TO THIS PERIOD	(1,623)	(1,623)	(1.623)	(541)	(541)	(541)	(541)	(541)	(541)	(541)	(541)	(541)	(9,736)
6.	CONSERV. REVS. APPLICABLE TO THE PERIOD	(3,765)	(6,464)	(7,980)	(6,898)	(6,898)	(6,898)	(541)	(541)	(541)	(541)	(541)	(541)	(42,149)
7.	CONSERV. EXPS.	3,050	2,200	6,200	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	31,700
8.	TRUE-UP THIS PERIOD	(715)	(4,264)	(1,780)	(4,648)	(4,648)	(4,648)	1,709	1,709	1,709	1,709	1,709	1,709	(10,449)
9.	INTER. PROVISION THIS PERIOD	(45)	(49)	(56)	(67)	(87)	(107)	(113)	(102)	(92)	(81)	(71)	(60)	(932)
10.	TRUE-UP AND INTEREST PROV. BEG. OF MONTH	(9,736)	(8,874)	(11,565)	(11,778)	(15,952)	(20,147)	(24,362)	(22,224)	(20,076)	(17,918)	(15,749)	(13,570)	(9,736)
11.	PRIOR TRUE-UP COLLECTED OR (REFUNDED)	1,623	1,623	1,623	541	541	541	541	541	541	541	541	541	9,736
12.	TOTAL NET TRUE-UP	(8,874)	(11,565)	(11,778)	(15,952)	(20,147)	(24,362)	(22,224)	(20,076)	(17,918)	(15,749)	(13,570)	(11,380)	(11,380

CALCULATION OF TRUE-UP AND INTEREST PROVISION FOR PERIOD: OCTOBER 1995 THROUGH SEPTEMBER 1996 TWO MONTHS ACTUAL AND 10 MONTHS ESTIMATED

NTE	EREST PROVISION	MONTH NO.1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
	BEGINNING TRUE-UP	(9,736)	(8,874)	(11,565)	(11,778)	(15,952)	(20,147)	(24,362)	(22,224)	(20,076)	(17,918)	(15,749)	(13,570)	
	ENDING TRUE-UP BEFORE INTEREST	(8,825)	(11,515)	(11,722)	(15,885)	(20,060)	(24,254)	(22,112)	(19,974)	(17,826)	(15,668)	(13,499)	(11,320)	
,	TOTAL BEGINNING & ENDING TRUE-UP	(18,564)	(20,389)	(23,286)	(27,664)	(36,012)	(44,401)	(46,473)	(42,198)	(37,903)	(33,586)	(29,249)	(24,890)	
	AVERAGE TRUE-UP (LINE 3 TIMES 50%)	(9.282)	(10,194)	(11,643)	(13,832)	(18,006)	(22,201)	(23,237)	(21,099)	(18,951)	(16,793)	(14,624)	(12,445)	
	INTEREST RATE FIRST DAY OF REPORTING MONTH	5.940%	5.810%	5.800%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	
	INTER. RATE - FIRST DAY SUBSEQUENT MONTH	5.810%	5.800%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	
	TOTAL (SUM LINES 5 & 6)	11.750%	11.610%	11.610%	11.620%	11.620%	11.620%	11.620%	11.620%	11.620%	11.620%	11.620%	11.620%	
	AVG. INTEREST RATE (LINE 7 TIMES 50%)	5.875%	5.805%	5.805%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	5.810%	
	MONTHLY AVG INTEREST RATE	0.490%	0.484%	0.484%	0.484%	0.484%	0.484%	0.484%	0.484%	0.484%	0.484%	0.484%	0.484%	
0.	INTEREST PROVISION	(45)	(49)	(56)	(67)	(87)	(107)	(113)	(102)	(92)	(81)	(71)	(60)	(5

SCHEDULE C-4 PAGE 1 OF 2 VK ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS Docket No. 960002—EG St. Joe Natural Gas Company (DKS)

PROGRAM TITLE:

Single & Multi-Family Home Builder Program

PROGRAM DESCRIPTION:

This program is designed to increase the number of high priority firm natural gas customers in the new construction market incentives, are offered in the form cash allowances to assist builders in defraying the additional costs associated with natural gas appliance installations.

Appliance Load	Allowance
Gas Heating Gas Water Heating Gas Air Conditioning	\$250.00 \$175.00 \$1,400.00
	\$1.825.00

PROGRAM PROJECTIONS FOR:

OCTUBER 1996 THROUGH MARCH 1997

	Gas Water Heating	Gas Heating	Gas Air Conditioning	
Dec 95 - Sept 96 (10 mths)	20		5 0	
Oct 96 - Mar 97 (6 mths)	10		5 0	
PROGRAM FISCAL EXPENSES FOR:	Oct 1, 1995 - Man	ch 31, 1997		
Oct 95 - Nov 95	Actual Expenses		\$4,250	
Dec 95 - Sep 98	Estimated Expenses		\$10,000	
Oct 96 - Mar 97	Estimated Expenses		\$4,000	
PROGRAM PROGRESS SUMMARY:	New construction is	were limited in St	loe Natural Gas's service	t to

New construction is very limited in St. Jose Natural Gas's service territory. By far the majority of new construction is by custom design where the owner specifies to the builder the type of energy desired. There is almost no speculative new construction. SCHEDULE C-4 PAGE 2 OF 2 VR ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS Docket No. 960002-EG St. Joe Natural Gas Company (DKS)

PROGRAM TITLE:

Electric Resistence Appliance Replacement Program

PROGRAM DESCRIPTION:

This program is designed to promote the replacement of electric resistance appliances with energy efficient natural gas heaters, water heaters and air conditioners, incentives are offered in the form of cesh allowances to assist in defraying the additional costs in purchasing and installing natural gas appliances.

Appliance Load	Allowance	
Gas Heating	\$450.00	
Gas Water Heating	\$225.00	
Gas Air Conditioning	\$1,500.00	
	\$2,175.00	

PROGRAM PROJECTIONS FOR:

OCTOBER 1998 THROUGH MARCH 1997

	Gas Water Heating	Gas Heating	Gas Air Conditioning	
Dec 95 - Sept 96 (10 mths)	25		7 0	
Oct 96 - Mar 97 (6 mths)	15		5 0	
PROGRAM FISCAL EXPENSES FOR	Oct 1, 1995 - Mars	ch 31, 1997		
Oct 95 - Nov 95	Actual Expenses		\$7,200	
Dec 95 - Sep 96	Estimated Expenses		\$10,000	
Oct 96 - Mar 97	Estimated Expenses		\$12,000	
PROGRAM PROGRESS SUMMARY	Replacement of elect	tric appliances wi	th natural gas apple	ances

Replacement of electric appliances with natural gas appliances continues to be well received by ratepayers in St Joe Natural Gas Company's service territory.