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0268

FEB 19 '96

February 15, 1996

VIA FEDEX

Florida Public Service Commission
Division of Communications
Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866

960196-TX

Dear Sir/Madam:

I am enclosing an original and 7 copies of Intetech, L.C.'s ("Intetech") Application for Authority to Provide Alternative Local Exchange Service within the State of Florida. Also enclosed is a check (no. 000157) for payment of the \$250.00 application fee.

Under the application, Intetech proposes to offer local telephone service to the tenants of Melrose Apartments in Gainesville, Tallahassee, and Jacksonville.

Please acknowledge receipt of this filing by stamping the extra copy of the letter and application form and return them to me in the FedEx envelope provided. Should you have any questions concerning this filing, please feel free to contact me or Domenic P. Altomare of Intetech at (904) 296-2970.

Sincerely,

Janell Mayo Duncan

Enc.

MAIL ROOM
ADMINISTRATIVE
96. FEB 15 1996
08:13:00

DOCUMENT NUMBER-DATE

01956 FEB 19 96

FPSC-RECORDS/REPORTING

**FLORIDA PUBLIC SERVICE COMMISSION
CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850**

**APPLICATION FORM
for**

**AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA**

INSTRUCTIONS

1. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600**

5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.
-

1. This is an application for (check one):

Original authority (new company)

Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Intetech, L.C.

3. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

One Harbert Center, Suite 450
7077 Bonneval Road
Jacksonville, FL 32216 (904) 296-2970

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

Same as above.

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

Same as above.

4. Structure of organization:

- | | |
|--|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint Venture | <input checked="" type="checkbox"/> Other, Please explain <u>limited liability company</u> |

5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: L 9500000328

6. Name under which the applicant will do business (d/b/a):

Intetech, L.C.

7. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: N/A

8. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

N/A

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

Mr. Ronald F. Buckley, President of Integroup, Inc., Manager of Intetech, L.C., in October of 1988, filed for protection under Chapter 7 of the Bankruptcy Code, as a result of personal guarantees of debt and bonding obligations in connection with a general contracting company of which he was principal.

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Domenic P. Altomare, Executive Vice President, Integroup, Inc. (Manager of Intetech, L.C.), One Harbert Center, Suite 450, 7077 Bonneval Road, Jacksonville, Florida 32216, (904) 296-2970 (voice) (904) 296-2664 (facsimile). Intetech currently has no e-mail address.

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

None.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

N/A

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

N/A

14. Please indicate how a customer can file a service complaint with your company. Complaints would be lodged with Intetech's Customer Service Contact, Dakota Neufville, either in writing or by telephone to the address or telephone number listed above under #3.

15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida. Please see Attachment.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements, including:

1. the balance sheet
2. income statement
3. statement of retained earnings for the most recent 3 years.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

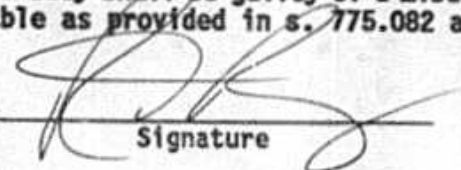
C. Technical capability.

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:


Signature

2/7/96

Date

Title:

President & CEO of Intetech L.C.

904 296 2970

Telephone Number

Address:

Intetech L.C.

7077 Bonneval Road, Suite 450

Jacksonville, FL 32216

Intetech, L.C.
February 15, 1996
Attachment 1

ATTACHMENT 1

15. Intetech's Ability to Provide Service

A. Financial Capability - Intetech is a limited liability company which came into existence on May 1, 1995. Its manager is Integroup, Inc., a Florida corporation. Integroup's unaudited financial statements for the Six Months ending June 30, 1995 and Year Ended December 31, 1994 are attached at Tab A, including: (i) a balance sheet; (ii) a statement of operations; and (iii) a statement of retained earnings.

B. Managerial Capability - The resume's of Intetech's managerial staff, as well as an Intetech organizational chart are attached at Tab B.

C. Technical Capability - Resumes of Intetech's technical staff are attached at Tab C.

INTEGROUP, INC.

(UNAUDITED)

FINANCIAL STATEMENTS FOR THE

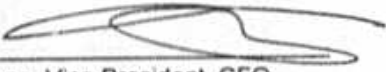
Six Months Ended June 30, 1995

And

Year Ended December 31, 1994

The financial statements for the year ended December 31, 1995 have not yet been completed. The accompanying unaudited financial statements for the six months ended June 30, 1995 are materially true and accurate. The undersigned has no knowledge of any adverse events from June 30, 1995 to date that would have a material affect on the financial statements as presented.

Date: February 7, 1996

Signed 
Lester N. Garripee, Vice President, CFO

INTEGROUP, INC.

BALANCE SHEETS

	June 30, 1995	December 31, 1994
ASSETS		
Current Assets:		
Operating Cash	\$ 413,771	\$ 7,960
Cash-Tallahassee Escrow Account	3,172	1,400,922
Note Receivable from Employee	6,000	
Development Fees Receivable	77,598	
Employee Advances	31,813	295
Due from Melrose Gainesville	(1,000)	104,802
Prepaid Rent	4,659	2,074
Predevelopment Costs-Tallahassee	13,203	1,045,302
Predevelopment Costs-Jacksonville	2,055,032	181,679
Predevelopment Costs-Gainesville Phase II	913	
Predevelopment Costs-Other	21,897	
Total Current Assets	2,627,057	2,743,034
Fixed Assets:		
Furniture & Fixtures	67,716	21,812
Office Equipment	25,576	19,899
Office Equipment-Computers & Software	73,858	53,442
Leasehold Improvements	4,743	-
Total Fixed Assets	171,891	95,153
Less Accumulated Depreciation	43,301	21,320
Net Fixed Assets	128,590	73,833
Other Assets:		
General Partner Investment in Melrose Apartments of Gainesville, Ltd. at appraised value	1,885,032	1,936,369
Intercompany Accounts with Affiliates	34,380	17,600
Total Other Assets	1,919,412	1,953,969
TOTAL ASSETS	\$ 4,675,059	\$ 4,770,836
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Accounts Payable - Trade	\$ 120,610	\$ 161,659
Current Portion of Note Payable to Bank	15,000	
Accrued Interest - Shareholder	1,035	34,210
Accrued Payroll Taxes	6,672	6,725
Notes Payable- Jacksonville	2,000,000	
Tallahassee		2,000,000
Total Current Liabilities	2,143,317	2,202,594
Long Term Liabilities:		
Note Payable to Bank	28,074	
Notes Payable to Shareholder	518,077	641,530
Equipment Purchase Notes Payable	8,568	10,603
Total Long Term Liabilities	554,719	652,133
Shareholders' Equity:		
Capital Stock	1,000	1,000
Retained Earnings	1,993,223	1,915,109
	1,994,223	1,916,109
Treasury Stock	(17,200)	-
Total Shareholders' Equity	1,977,023	1,916,109
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 4,675,059	\$ 4,770,836

INTEGROUP, INC.

STATEMENT OF OPERATIONS

	Six Months Ended June 30, 1995	Year ended December 31, 1994
REVENUES:		
Development Fees	\$ 438,732	\$ 580,541
Commission Income	277,200	130,200
Profit on Sale of Brunos Land	183,795	
Interest & Other Income	48,319	30,804
Total Revenues	948,046	741,545
EXPENSES:		
Salaries & Wages	273,282	271,930
Payroll Taxes	16,025	20,043
Employee Benefits	11,889	17,136
Rent	26,676	25,967
Office Supplies	23,559	20,234
Computer Supplies & Costs	9,799	1,899
Printing & Promotional Material	5,484	6,030
Telephone Expense	11,237	15,642
Postage & Courier	3,398	4,126
Insurance	2,155	4,804
Travel & Entertainment	38,043	27,751
Legal & Accounting Fees	17,300	9,812
Licenses, Permits & Misc. Taxes	995	5,302
Other Operating Costs	23,809	9,011
Total Operating costs	463,653	439,687
Non Operating Expenses:		
Equity Sourcing Costs	253,400	130,200
Consulting Fees	49,000	12,740
Development Cost Write Off		51,000
Interest Expense	30,561	58,162
Depreciation	21,981	21,320
Total Non Operating Expenses	354,942	273,422
NET INCOME	\$ 129,451	\$ 28,436

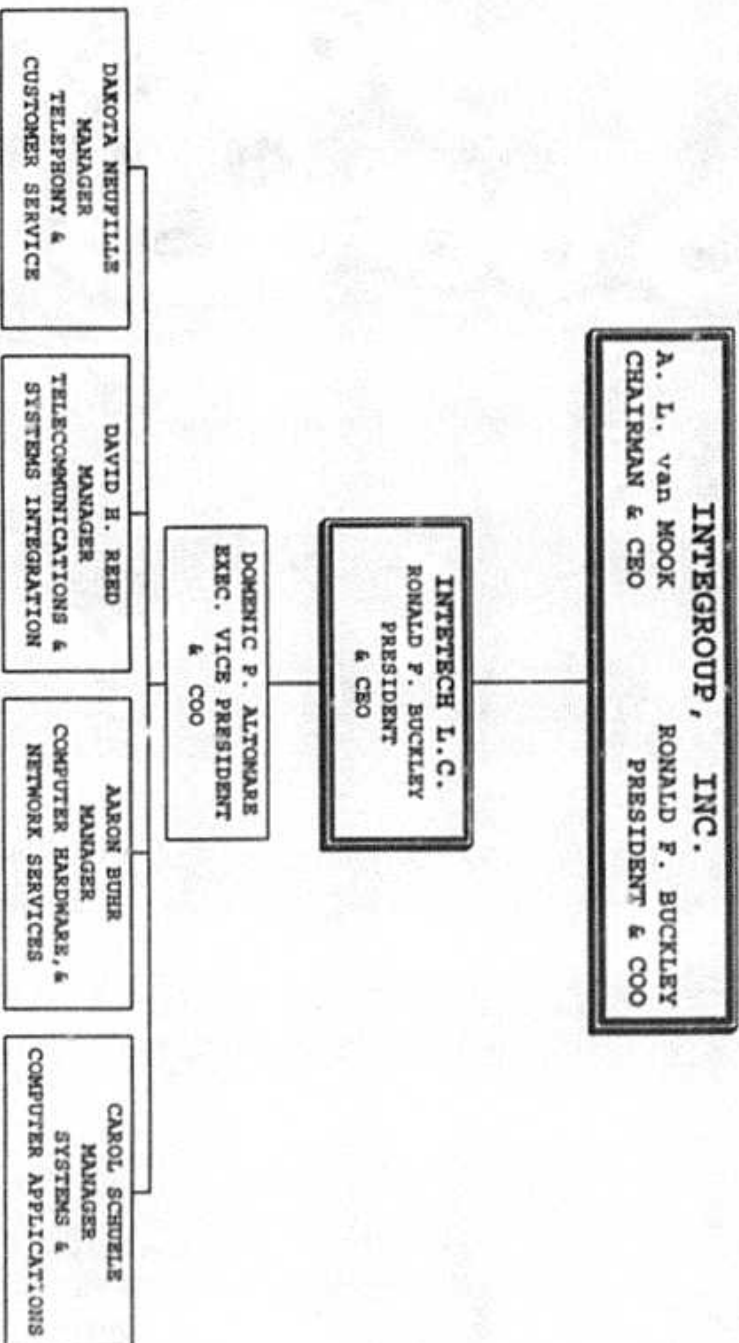
INTEGROUP, INC.

STATEMENT OF SHAREHOLDERS' RETAINED EARNINGS

	Six Months Ended June 30, 1995	Year Ended December 31, 1994
Balance at Beginning of Period	\$ 1,915,109	\$ (48,696)
Increase (Decrease) in interest in Melrose apartments of Gainesville, Ltd.	(51,337)	1,935,369
Net Income	129,451	28,436
Balance at End of Period	<u>\$ 1,993,223</u>	<u>\$ 1,915,109</u>



ORGANIZATION CHART



JANUARY 1, 1996

DOMENIC P. ALTOMARE

INTEGROUP INC. EXECUTIVE VICE PRESIDENT 4/95-PRESENT

- * Develop and implement baseline business posture for Intetech L.C.

ALTOMARE & PEARCE MANAGEMENT SERVICES 5/93-3/95

- * Management services for health care and legal professionals.
- * Strategic, marketing and operational planning.
- * Cash Flow and Practice management analysis.

ANCHOR COUPLING COMPANY, INC. PRESIDENT AND C.E.O. 6/90-4/93

- * P&L for hydraulic assembly manufacturer.
- * After turnaround, company was sold to Caterpillar Inc.

KESM INC. CLIMATROL C.E.O. AND GROUP PRESIDENT 1/85-5/90

- * P&L for two companies with (8) branches throughout Florida.
- * After turnaround, companies were sold to Leperque Investments.

BENDIX CORP.

VIC :-PRESIDENT/GEN. MGR. 10/80-12/84 ENGINE PRODUCTS DIV.

- * Group Mgr. for Sidney, N.Y. Franklin, In. Columbia, SC. Plants.
- * Responsible for world-wide after-market distribution.
- * Generated Marketing, Business and Strategic Plans.
- * Relocated Division from Sidney, N.Y. to Jacksonville, Fl.

ASSISTANT GEN. MANAGER 4/78-9/80 ELECTRICAL COMPONENTS DIV.

- * P&L responsibility for Engine Products Group.
- * Increased Sales by 30% and doubled R.O.I.
- * Restructured international licensees and airport repair facilities.

DIRECTOR OF ENGINEERING 8/77-3/78 ELECTRICAL COMPONENTS DIV.

- * Developed ignition systems for military & commercial a/c engines.
- * Instituted QPL, reduced air-worthiness directives.

PLANT MANAGER 2/74-7/77 FLIGHT SYSTEMS DIV. MONTROSE PA. PLANT

- * P&L responsibility for Flight and Engine Instruments.
- * Multi-plant operations (Aerotech de Matamoros, Mexico).
- * Doubled sales, reduced inventory 22% and improved profits by 33%.
- * Instituted computerized M.R.P. inventory system.
- * Personally handled Sikorsky and Bell Helicopter sales accounts.

DIRECTOR OF OPERATIONS 4/70-1/74 ENVIRONMENTAL SCIENCE DIV.

- * Responsible for all plant operations.
- * Instituted Mil. Std. 9858A Quality Control Program.
- * Program Manager for Anti-Submarine-Warfare system.

DIRECTOR OF MATERIALS 4/69-3/70 ENVIRONMENTAL SCIENCE DIV.

- * Made acquisition and developed offshore suppliers.

INDUSTRIAL ENGR. MGR. 10/66-3/69 ENVIRONMENTAL SCIENCE DIV.

- * Implemented methods, time studies, and machine loading.
- * Generated cost estimates; instituted cost controls.
- * Contracts Administrator and negotiator.

MANUFACTURING ENGR. 5/59-9/66 NAVIGATION & CONTROL DIV.

- * Developed Pricing, Cost and Value Engineering programs.
- * Manufacturing Engineer for aircraft, missile and space components.

EDUCATION:

JURIS DOCTORATE (1973)
Master of Business Adm. (1966)
Bachelor of Science EE (1961)
MANAGEMENT PROGRAM (1970)

UNIVERSITY OF BALTIMORE.
FAIRLEIGH DICKINSON UNIVERSITY.
FAIRLEIGH DICKINSON UNIVERSITY.
NORTHWESTERN UNIVERSITY.

MEMBERSHIPS: FLORIDA BAR; JACKSONVILLE and AMERICAN BAR ASSOCIATION.

Dakota P. Neufville

172 Prindle Drive East, Jacksonville, Florida 32225 (904) 221-3132

QUALIFICATIONS

Barnett Bank, Inc., Jacksonville, Florida

1990-1994

Prepaid/Reserve Specialist

- Prepared current year's expense accruals and year end closings on Tax accounts.
- Provided Management with analysis of Prepaid and Reserve accounts .

Accounting Clerk

- Reviewed accounting documentation for two banking affiliates, ensured correct allocation expense.
- Monitored activity in charitable contributions, software and property tax on real estate-owned accounts.

United States Navy, Naval Base, Cuba; Naval Subbase, Connecticut

1986-1988

Accounting Technician

- Maintained Officer's Club Accounts Receivable and Accounts Receivable records and prepared depreciation schedules.
- Reviewed financial statements with management and assisted with training of new employees.

Harry Rosen, Inc., Toronto, Ontario, Canada

1981-1986

Reconciliation/Budget Associate

- Conducted workshops to train new Store Managers and Regional Managers on store administration procedures.
- Made recommendations to improve date-to-sale deposit ratio.
- Prepared profit and loss statements and expense budgets for 25 retail stores, submitted budgets for General Manager's review.

In-Transit Associate

- Installed and provided training at store level for a new inventory system .
- Supervised several stores' physical inventories and audits.

Sales Balancing Associate

- Analyzed daily sales audit reports, verified all transactions were recorded.
- Handled customer service calls and collections on credit card charge backs.

RELATED SKILLS

PC (WordPerfect, Lotus 1-2-3, MS Excel); CRT: System 36. Training and Communication classes, Effective Business Writing workshops.

EDUCATION

Ryerson University: Toronto, Ontario, Canada ,Accounting/Financial Studies (CGA Program), 1984-1986.

Centennial College: Toronto, Ontario, Canada ,Undergraduate studies in Accounting, 1982-1983.

York University: Toronto, Ontario, Canada, undergraduate studies in Mathematics and the Sciences, 1978-1980.

Aaron Buhr

10100 Baymeadows Rd, Apt. 1231
Jacksonville, FL 32256
(904) 642-5110

Education

Bachelors of Science degree in Electrical Engineering.
May 1993.
Rice University, Houston, Texas.

Relevant Experience

Designed phone wiring schemes from local phone service provider point-of-presence to phone jack in wall.
Designed trenching and sleeving plans to route phone wire to buildings on site plan.
Designed phone block plans to meet ease of installation and maintenance requirements.
Developed custom wiring plans to distribute phone service as needed within buildings to meet client specifications.

Supervised and assisted in trenching and installation of ground phone wiring from easement to resident buildings.
Supervised installation of phone wiring within buildings.
Supervised and participated in wire splicing and connections within wiring closets in buildings, according to self-designed specifications and plans.
Supervised and participated in installation of phone equipment, including lightning protection, punch-down blocks, cross-connections, jacks, and others.

Supervised and assisted in diagnosis and repair of phone problems, ranging from problems at the local phone service provider, problems with wiring and splicing, problems with phone jacks and phone sets, and others.

David H. Reed
7720 Southside Blvd.
Jacksonville, FL 32257
(904) 641-4402

RELATED AREAS OF EXPERIENCE

- Oversaw the complete design of a 54 acre multi-family apartment complex, including:
- Inside wiring of all the buildings
 - Outside physical plant wiring and splicing.
 - Headend room design and layout.
 - Creation of a complete bill of material and specs.
- Currently overseeing the design of 3 different multi-family apartment complexes.
Personally responsible for the authorization of all material and substitute material used during the installation
- Experienced in the management of sub-contractors during both the design and installation phase.
- Coordinated with the local phone company to connect and turn on service from the easement to the communications headend.
- Responsible for evaluation all bids and bills of materials which were submitted by prospective sub-contractors.
- Extensive previous experience in manufacturing facilities engineering.

EDUCATION

- | | |
|--|-----------|
| University of Florida
Bachelors of Science degree in Accounting | 1993-1995 |
| University of Florida
Major: Industrial Engineering | 1991-1993 |
| Skagit Valley College
AA degree in Pre-Engineering | 1988-1990 |

RELATED WORK EXPERIENCE

- | | |
|---|-----------|
| College of Engineering - University of Florida
<u>Systems Analyst Consultant</u> | 1993-1995 |
| Xomed Treace - A Bristol Myers Company
<u>Manufacturing Engineer</u> | 1992-1993 |
| Harlequin Nature Graphics
<u>Systems Analyst Consultant</u> | 1991-1992 |

FOLEY & LARDNER
ATTORNEYS AT LAW

WASHINGTON HARBOUR
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3000 K STREET, N.W.
WASHINGTON, D.C. 20007-5109
TELEPHONE (202) 672-5300
TELEX 904136
FOLEY LARD WASH
FACSIMILE G3 (202) 672-5399
FACSIMILE G4 (202) 338-7750
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WEST PALM BEACH

(202) 672-5584

DEPOSIT TREAS. REC. DATE
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VIA FEDEX

Florida Public Service Commission
Division of Communications
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2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866

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Please acknowledge receipt of this filing by stamping the extra copy of the letter and application form and return them to me in the FedEx envelope provided. Should you have any questions

960196-DATE
1996 FEB 19
FFSC-RECORDS/REPORTING

Intetech, L.C.
7077 Bonneyal Road
Suite 450
Jacksonville, FL 32216

Sinceral
FIRST UNION NAT'L BANK OF FL.
Jacksonville, Florida
Intetech, L.C. Operating Acct.

DATE	CHECK NO.	AMOUNT
02/08/96	000157	250.00

TWO HUNDRED FIFTY AND NO/100 DOLLARS

Florida Public Service Commission



Carol A. Schuele
5000 San Jose Blvd. #2
Jacksonville, Fla. 32207
H: (904) 448-0799 W: (904) 296-2970

EXPERIENCE:

Oct. 1993 Senior Programmer/Analyst, The Hamilton Collection
to 4810 Executive Park Court, Jacksonville, FL 32216
June 1995

Senior programmer for Sybase analysis/development team of major direct marketing company. Responsible for developing and maintaining 5 modules of company's Continuity Database Program. Production database environment exceeded 1 Gigabyte of data. Programmed user interfaces using Windows SDK and C. Wrote stored procedures and Sybase functions. Responsible for technical design of enhancements to all systems, including database design and architecture.

Oct. 1991 Systems Analyst/Programmer, Computer Systems Technology
to P.O. Box 160, St. Marys, GA 31558
Oct. 1993

Lead programmer for ORACLE development team. Analyzed user requirements and current systems, designed databases, programmed user-interfaces, performed database administration functions for 6 distributed databases running on SCO Unix, Novell, and MS-DOS operating systems.

Feb. 1990 Systems Analyst/Programmer, MANDEX, Inc.
to P.O. Box 220, St. Marys, GA 31558
Sept. 1991

ORACLE programmer/systems analyst. Designed and developed the following systems: Property Inventory System, Barcode Inventory System, Telephone List Management, Information Systems Support Desk, in ORACLE versions 5 and 6 using ORACLE Tools version 5.1C.

Sept. 1988 Junior Analyst, Sonalysts, Inc.
to Waterford, Ct.
Oct. 1989

Member of development team involved in mathematical modeling of underwater acoustic propagation in support of the Naval Acoustic Performance Prediction Program. Developed software for modeling sonar performance and underwater acoustic propagation.

Feb. 1984 Database Technician, Exploration, ODECO Oil and Gas Co.
to 1608 Canal St., New Orleans, LA 70160
Dec. 1987

Monitored and controlled computer systems to process geologic and geophysical data necessary in oil and gas exploration.

EDUCATION:

B.S. Oceanographic Technology - Florida Institute of Technology, 1982
C Programming - Thomas Valley State Technical College, 1989
Ada Programming - University of New Haven, 1989
ORACLE Version 6 Database Administration/Architecture, 1990
Member ORACLE's Developers Alliance - 1992, 1993