

**RICHARD A. WAGNER**

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February 20, 1996

Ms. Blanca Bayo  
Director of Records and Reporting  
Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399

RE: Docket No. 941281-TL  
Groveland Extended Area Service

Dear Ms. Bayo:

Enclosed for filing please find an original and 15 copies, together with a Certificate of Service of the testimonies of Carroll Fulmer, Bob Hayden, Alvin B. Jackson, Jr., Welton g. Cadwell, Doris Thompson, Ted Williams, Albert K. Smith, Otto Wright, Wayne Turner, Gary Williams, Tim Peters and D. Cole Whitaker which are to be presented in the above Docket.

Sincerely yours,

*Richard A. Wagner*  
Richard A. Wagner

- ACK
- AFA \_\_\_\_\_
- APP \_\_\_\_\_
- CAF \_\_\_\_\_
- CMU *shase*
- CTR \_\_\_\_\_
- EAG \_\_\_\_\_
- LEG *1*
- LIN *5 Krug*
- LPC \_\_\_\_\_
- ROH \_\_\_\_\_
- SEC *1*
- WAS \_\_\_\_\_
- OTH \_\_\_\_\_

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Enclosure

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*Williams*  
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*Peters*  
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*Jackson*  
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*Williams*  
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*Jackson*  
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*Cadwell*  
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*Thompson*  
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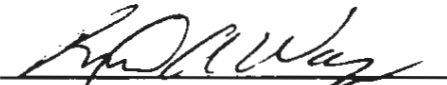
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**Docket No. 941281-TL  
Extended Area Service  
Groveland Exchange to Orlando, Winter Garden  
and Windermere Exchanges**

**CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true copy of the testimonies for CARROLL FULMER, BOB HAYDEN, ALVIN B. JACKSON, JR., WELTON G. CADWELL, DORIS THOMPSON, TED WILLIAMS, ALBERT K. SMITH, OTTO WRIGHT, WAYNE TURNER, GARY WILLIAMS, TIM PETERS and D. COLE WHITAKER have been furnished by Federal Express this 26<sup>th</sup> day of February, 1996, to Blanca Bayo, Director of Records and Reporting, Public Service Commission, 2540 Shumard Oak Blvd., Tallahassee, FL 32399; and by U.S. Mail to: Donna Conzano, Esquire, Public Service Commission, 2540 Shumard Oak Blvd., Tallahassee, FL 32399; J. Jeffry Wahlen, Esquire, Macfarlane, Ausley, Ferguson & McMullen, 227 S. Calhoun, Tallahassee, FL 32302 and Phil Carver, Esquire, c/o Nancy Simms, Bell South Telecommunications, Inc., 150 S. Monroe St., Suite 500, Tallahassee, FL 32301-1556.

  
Richard A. Wagner, Esquire  
Florida Bar No. 139672  
304 East Colonial Drive  
Orlando, Florida 32801  
(407) 423-3401  
Attorney for  
Carroll Fulmer & Co., Inc.

**ORIGINAL  
FILE COPY**

1                   **Testimony of Alvin B. Jackson, Jr.**  
2                   **Docket No. 941281-TL**  
3                   **Extended Area Service**  
4                   **Groveland Exchange to Orlando, Winter Garden**  
5                   **and Windermere Exchanges**  
6                   **February , 1996**

7   **Q. Please state your name and address.**

8  
9   **A. My name is Alvin B. Jackson, Jr. and my business**  
10   **address is 315 W. Main Street, Tavares, Florida**  
11   **32778.**

12  
13   **Q. By whom are you employed and in what capacity?**

14  
15   **A. I am the Lake County Economic Development**  
16   **Coordinator responsible for coordinating and**  
17   **directing economic development activities for Lake**  
18   **County through the Economic Development Commission**  
19   **of Mid-Florida. I serve as a liaison between the**  
20   **management of the Economic Development Commission**  
21   **and leadership of Lake County to respond to the**  
22   **needs of clients requesting assistance with new**  
23   **industry for Lake County or expansion of current**  
24   **industry. I assist other economic development**  
25   **commission staff members in the development of**

1 literature to help promote Lake County. I also  
2 serve as Secretary to the Lake County Industrial  
3 Development Authority. In that capacity I gather  
4 data regarding the available industrial buildings,  
5 office buildings and development sites that have  
6 been permitted for the construction of industrial  
7 and office buildings. I also serve with the  
8 Economic Development Commission's film and  
9 television office and am an ombudsman with county  
10 and city authorities to insure appropriate progress  
11 in the permitting of those projects.

12

13 Q. Please state your educational background and  
14 professional experience.

15

16 A. I graduated from the University of Maryland with a  
17 Bachelor of Arts - Government and Politics (Public  
18 Administration). From 1993 until the present I  
19 have served as the Lake County Economic Development  
20 Coordinator. Prior to that from 1990 until 1993 I  
21 was Human Services Director for the City of Eustis.  
22 I have with me, if you like, a copy of my resume.

23

24 Q. Certainly, we'll attach that to your testimony  
25 since it appears that it is rather extensive.

1 A. Thank you.

2

3 Q. What is the purpose of your testimony?

4

5 A. The purpose of my testimony in this Docket Number  
6 941281-TL is to establish that there are other  
7 community of interest factors (other than inter-  
8 change traffic patterns) which should be considered  
9 by the Commission and which warrant further  
10 proceedings such as a survey of the subscribers of  
11 the Groveland Exchange for Extended Area Service to  
12 the Orlando, Winter Garden and Windermere  
13 exchanges. My testimony is based upon my  
14 experience with the economic development of Lake  
15 County and in particular with the development of  
16 the Lake County Central Park.

17

18 Q. Would you tell us what Lake County Central Park is?

19

20 A. Lake County Central Park is a 528 acre industrial  
21 park located at the intersection of State Highways  
22 19 and 27 within the Groveland telephone exchange  
23 which also has immediate access to the Florida  
24 Turnpike.

25

1 Q. What is your position in this Docket?

2

3 A. I support the effort to implement the Extended Area  
4 Service. In my position as Coordinator of Economic  
5 Development I receive inquiries from companies  
6 wishing to locate in the mid-Florida area and  
7 companies in the Orlando area who are looking to  
8 relocate in the area of Lake County because of its  
9 proximity to the Orlando area. Three good examples  
10 of these which are currently operating out of or  
11 will in the near future be operating out of the  
12 Lake County Central Park are Carroll Fulmer & Co.,  
13 Inc., a trucking company of general commodities and  
14 one of the top 200 motor carriers in the United  
15 States; American Hotel Register, a 130-year-old-  
16 hospitality leader which supplies hotels throughout  
17 the world with 27,000 different products from  
18 offices not only in Central Park but at various  
19 locations; and Marriott International, Inc. which  
20 supplies products and services to Wendy's, Outback  
21 Steakhouse, Sizzler International and other multi-  
22 unit restaurant chains. Marriott is going to be  
23 occupying a 126,500-square-foot-regional  
24 distribution center in the park. Much of their  
25 business has and will be done with businesses in

1 the Orlando, Winter Garden and Windermere  
2 exchanges. To have the EAS service available to  
3 them and other prospective businesses seeking to  
4 locate in the park would be attractive and provide  
5 an additional incentive in marketing. You must  
6 realize that we are only 30 minutes from Orlando  
7 and approximately 45 minutes to Orlando  
8 International Airport.

9  
10 We market ourselves as being in the metro-Orlando  
11 region and in fact the Metro-Orlando Economic  
12 Development Commission of Mid-Florida serves  
13 Orange, Seminole, Lake and Osceola Counties.

14  
15 I very much believe that the extended area of  
16 service requested in this petition would be very  
17 valuable not only to the businesses in the  
18 Groveland exchange but also to the individuals  
19 living in the Groveland exchange as it will allow  
20 both the businesses and the individuals to have  
21 freer access to services, goods and the markets in  
22 the areas comprising the Orlando, Winter Garden and  
23 Windermere exchanges.

24  
25 I believe that the granting of the EAS service or

1 more particularly having a subscriber survey to  
2 determine the customer interest would show that  
3 there are sufficient community of interest factors  
4 to allow the Extended Area Service. Most certainly  
5 my work in the economic development area, because  
6 of the various businesses and individuals that I  
7 come in contact with, supports the need for this  
8 extended service and supports the fact that there  
9 is a sufficient community of interest.

10

11 Q. Does that conclude your testimony.

12

13 A. Yes.

14

15

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24

25



# **Alvin B. Jackson, Jr.**

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Post Office Box 124, Eustis, Florida 32726-0124 \*(904)357-3668(Home)\*(904)343-9668(Office)

## **EDUCATION:**

1982                      University of Maryland  
Bachelor of Arts - Government and Politics

## **PROFESSIONAL EXPERIENCES:**

1993-PRESENT        **Lake County Economic Development Director - Economic  
Development Commission of Mid Florida**

Responsible for Coordinating and Directing Economic Development  
Activities for Lake County.

Liaison between the management of the EDC and leadership of Lake  
County. Respond to the needs of clients requesting assistance with  
new industry for Lake County or expansion of current industry.  
Assist other EDC staff members in the development of literature to  
help promote Lake County.

Serve as Secretary to the Lake County Industrial Development Au-  
thority, attending meetings and signing documents when needed.  
Gather data regarding the available industrial buildings, office  
buildings and developed sites that have been permitted for the  
construction of industrial and office buildings. Facilitator for the  
EDC's film and television office. Ombudsman with county and city  
authorities to ensure appropriate progress in the permitting of  
projects.

## **ACCOMPLISH - MENTS:**

- \*Initiated and Coordinated Economic Development Strategic Plan.
- \*Initiated and Co-authored the Economic Development Element for  
Comprehensive Plan.
- \*Initiated Lake County's First Economic Development Summit.
- \*Initiated and Coordinated the Approval for Construction of Water  
and Sewer Facilities in County's Industrial Park.
- \*Established and expedited permitting process for Economic  
Development projects - "Lightning Team"

**Alvin B. Jackson, Jr.**

- \*Developed County's Economic Development Job Growth Incentive Programs and Policies.
- \*Coordinated Motion Picture Activities for "Thunder in Paradise," "Sea Quest" and "Fortune Hunter".
- \*Coordinated Motion Picture Permitting for "Rosewood"

**1990-1993**

**Human Services Director - City of Eustis**

Coordinated and directed four major departments: Recreational Services, Library Services, Grant Administration, and Intergovernmental Relations. Supervised and directed 3 department heads and 32 general employees. Responsible for total Divisional budget of approximately \$530,000 and over \$500,000 in grant funds. Formulated departmental policies and procedures related to the planning, operation and administration of the Division; supervised, directed and evaluated staff; collected, organized; serviced housing and community development programs and services, beautification programs, and fees and rates related thereto to accomplish proposed objectives; coordinated Division programs with other governmental units and private providers of similar services or programs; with other governmental units and private providers of similar services or programs; with other city departments; served as department spokesperson at various meetings and to the press and media; represented the City on various advisory boards and committees; prepared and submitted an annual budget representing all expenses of the Human Services Division; directed the operation of the departmental budget and exercised control over expenditures; evaluated the need for and recommended the purchase of major new equipment and/or building construction or repair; wrote and produced media releases and advertising for the departments.

**ACCOMPLISHMENTS:**

- \*Initiated and Co-founded Affordable Housing Program for County
- \*Initiated and Coordinated Lake County's Legislative Day and Lobbying Activities.
- \*Acquired Grant Dollars for Various Projects in the Amount of \$19,500.00.
- \*Instrumental in Ensuring Historic Preservation of Historic Site in Lake County and Secured Grant Funding.
- \*Initiated and Developed Comprehensive Youth Program for At-risk families.
- \*Facilitated the Securing of the Band Shell and Ferran Park National Register Status.
- \*Developed downtown Eustis Revolving Loan Program with First Union Bank for building and facade restoration.

**Alvin B. Jackson, Jr.**

**1988 - 1990      City Administrator - City of Eatonville - Assistant to the Mayor**

Responsible for the daily administration and supervision of a full-service local municipal government. Responsible for a budget of about \$3 million; Overseer of fire, police, utilities, finance, recreation and public works. Responsible for preparing legislative package. Accountable to five council persons and the mayor. Supervised fifty employees.

**ACCOMPLISH-  
MENTS:**

- \*Acquired Grant Dollars for Various Projects in the Amount of \$1,375,000.
- \*Participated in the Founding and Development of Zora Neale Hurston National Festival.

**1988              Commercial Revitalization Specialist Opa-Locka Community  
Development Corporation, Inc.**

Responsible for developing commercial revitalization projects and implementation for the overall commercial revitalization of downtown Opa-Locka. Responsible for collecting and organizing preliminary business and financial data. Worked directly with the designer/architect in developing design plans for proposed revitalizations. Responsible for establishing cost estimates, soliciting funding sources and preparing proposals for various grants. Performed public relations tasks for agency.

**1985 - 1988      County Coordinator - Real Estate Data, Inc.**

Responsible for identifying the most current Real Estate Property and ownership information maintained at local, county, and state governmental agencies. Investigated and inspected government files for data needed for company's publication. Maintained liaison with government officials; negotiated best price and acquisition procedure. Met with and made formal, informative presentations to local and state legislative bodies. Communicated with directors of data processing for analyzing computer hardware and data base systems used by agencies. Hired and managed outside contractors to assist in Data Acquisition Process. Provided technical instruction for publication construction. Responsible for drafting contractual agreements between government agencies and company. Responsible for production marketing competitive comparison reports; cost-benefit analysis. Budget preparation and maintenance for 125 counties and municipalities, with a budget of about \$500,000.

## **Alvin B. Jackson, Jr.**

### **1984 Director of Admission - Fort Lauderdale College, Miami, FL**

Responsible for coordination of recruitment strategies, served as official spokesman for the college, conducted presentations at high schools and educational events and established contacts with government agencies and business organizations to enhance community support. Assisted director in budget preparation and quarterly forecasting. Coordinated student registration. Finalized all required enrollment forms and corporate pre-start reports. Determined and recognized specific financial aid programs. Responsible for planning collegiate class schedules. Served as student government association advisor. Supervised an admission staff of four.

### **1982 - 1983 Conference Coordinator & Data Coordinator**

Provided conference management services to Goddard Space Flight Center (NASA), Federal Emergency Management Agency and National Institute on Alcohol Abuse and Alcoholism. Coordinated lodging needs and accommodations for conference participants, and site selection. Prepared participants' information packages and processed registration forms and fees. Prepared post-conference documentation and final reports.

Collected and analyzed data generated by the National Institute of Mental Health (NIMH). Responsible for management of 600 mental health facilities. Prepared analytical and statistical reports.

### **1979 - 1981 Administrative Aide - Urban Resources Consultants, Inc., Washington, D.C.**

Responsible for proofreading original manuscripts. Delivered corporate materials to government agencies and provided administrative support to corporate assignments.

## **COMMUNITY/PROFESSIONAL:**

**APPOINTMENTS:**      **Health and Human Services Board** 1992 to 1993  
                             **Educational Equity Act Adv. Comm.** 1991 to 1994 - Lake  
                             Sumter Community College  
                             **National Trust Committee on Multiculturalism** 1993

## **Alvin B. Jackson, Jr.**

**Secretary of State Appointee - Florida Historic Preservation Advisory Council 1989 - 1998**  
**Florida Department of Education - Technical Committee on Marketing Education 1991 - 1995**  
**Governor's Appointee - Governor's Conference on Library & Informational Services 1991**  
**Governor's Appointee - White House Conference on Library & Informational Services - 1991**  
**Advisory Board for Vocational Adult & Community Education, Lake County Schools, Florida**  
**Board of Directors - Lake Sumter Mental Health Center & Hospital (now Lifestream Behavioral Center) 1991 - 1993**  
**Board of Directors - Florida Hospital Waterman Foundation 1994 - 1996**  
**Leadership Lake County Board of Regents 1994 - 1995**  
**Eustis Chamber of Commerce - Governmental Affairs Committee 1990 - 1991**  
**Zora Neale Hurston Preservation Ad Hoc Committee - 1988 - 1994**  
**Community Education Advisory Committee - Lake County Schools**  
**Board of Directors - Lake County Boys Ranch**  
**Chairman - City of Eustis, Water & Wastewater Rate Study Committee 1995**  
**Minority Task Force - Lake County School Board**  
**Board of Directors - Eustis Main Street, Inc. 1995 - 1996**

### **COMMUNITY AFFILIATIONS:**

**Pastoral Care Committee - Florida Hospital Waterman Eustis Area Scholarship Fund, Inc.**  
**United Neighbors In Touch with Youth - President**  
**Eustis Historical Museum & Preservation Society 1990- 1991**  
**Pastor - The Church of the Kingdom of God, Gainesville, Florida**  
**Lake County Professional Network - President 1991 - 1992**  
**Mount Olive Cemetery Association - Vice President**

**HONORS:**

**Outstanding Community Service Award** - 1995 Orlando Sentinel and Lake County League of Cities

**Parade Marshall** - 1995 George Washington Parade & Festival Eustis, Florida

**Mayor and City Manager's Award** - 1992 Eustis, Florida

**Wall of Fame** - Eustis High School 1991

**Who's Who Among Black Administrators** - 1989 - 1990; 1990 - 1991

**Orange County Teacher's Association** - "Apple from the Teachers Award" 1989

Selected as one of the "**Outstanding Young Men of America for 1986**" OYM, Inc.

**Frederick Douglass Scholarship**, University of Maryland

**Leadership Scholarship**, Tusculum College

**Roy Wilkins Scholarship**, University of Maryland

**Delegate to Boys State**, Florida State Capitol

**State of Florida Representative to the American Youth**

**Leadership Foundation Conference**

**Senate Page**, Florida State Capitol

**REFERENCES:**

Furnished upon request.