

FLORIDA PUBLIC SERVICE COMMISSION
Capital Circle Office Center • 2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

M E M O R A N D U M

APRIL 18, 1996

TO: DIRECTOR, DIVISION OF RECORDS AND REPORTING (BAYO)

FROM: DIVISION OF COMMUNICATIONS (WILLIAMS, RUDU) *AS*
DIVISION OF AUDITING & FINANCIAL ANALYSIS (LESTER) *ALM*
DIVISION OF LEGAL SERVICES (EDMONDS) *ALM*

RE: DOCKET NO. 960256-TI - APPLICATION FOR CERTIFICATE TO
PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE BY
ANCHOR COMMUNICATIONS CORPORATION.

AGENDA: 04/30/96 - REGULAR AGENDA - PROPOSED AGENCY ACTION -
INTERESTED PERSONS MAY PARTICIPATE

CRITICAL DATES: NONE

SPECIAL INSTRUCTIONS: I:\PSC\CMU\WP\960256TI.RCM

CASE BACKGROUND

Section 364.337(3), Florida Statutes, reads as follows:

(3) The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

STAFF DISCUSSION

ISSUE 1: Should the Commission grant ANCHOR COMMUNICATIONS CORPORATION (ACC) a certificate to provide statewide interexchange telecommunications service within the State of Florida as provided by Section 364.337 (3), Florida Statutes?

DOCUMENT NUMBER-DATE
04437 APR 18 96
FPSC-RECORDS/REPORTING

DOCKET NO. 960256-TI
DATE: April 18, 1996

RECOMMENDATION: Yes, ACC should be granted:

Florida Public Service Commission Certificate No. 4453

STAFF ANALYSIS: ACC filed an application with this Commission on February 29, 1996, to offer telecommunications service as a switchless reseller in Florida.

ACC's exhibit of managerial qualifications (page 3) reflects a satisfactory record in telecommunications sales, marketing and service. In regard to technical capability, ACC indicates in its application that it will be a switchless reseller and will rely on the network ownership, operation and management of its underlying carrier(s) such as MCI, AT&T, etc. The Division of Auditing and Financial Analysis reviewed ACC's financial statement to determine the company's financial viability (pages 4-5). Based on the information provided by ACC, the financial capability of the company appears marginal.

ISSUE 2: Should this docket be closed?

RECOMMENDATION: Yes, if no person whose substantial interests are affected by the Commission's Proposed Agency Action files a protest within 21 days of the issuance date of the order.

STAFF ANALYSIS: This docket should be closed if no person whose substantial interests are affected by the Commission's Proposed Agency Action files a protest within 21 days of the issuance date of the order.

Wendell Wilson

The Wilsons, who have four adult children and are now proud grandparents, were married in 1962. Their ministry, consisting of evangelism, counseling and church pastoring began that same year. They have served in the rehabilitation discipleship ministry since 1982. Wendell holds an honorary Doctorate from Emmanuel Bible College. His Bachelors and Masters degrees are from International Theological Seminary. Other schools attended include Southeastern College, University of South Florida, and Luther Rice Seminary. He has spoken at religious conventions, city-wide gatherings prison and jail services, and youth camps. From 1990 - 1992 he served as Vice President and President of the Manatee County Ministerial Association. Wendell was honored as the "1993 Minister of the Year" in the Manatee/Sarasota area and he also was selected as an honored member in the National Directory of Who's Who among Executives and Professionals, 1993-4. He currently serves on the Board of several community - based organizations.

James J. Lewis

James J. Lewis, 48 years of age, is currently President and CEO of Anchor Communications, Corporation. He currently owns 100% of stock issued by Anchor Communications. Mr. Lewis has 17 years experience in the communications industry. He has 5 yrs experience as CEO of venture capital corporations. He was Managing Director for National Communication Auditors Association from 1994 until the incorporation of Anchor Communications. He was President of Cell Connection from November 1993 until May of 1995. He also served as President of Florida One Capital Corporation from December 1987 through November 1993. Mr. Lewis was Vice President of Marketing and Communications for the Howze Group from October 1981 until November 1987. Responsibilities with the Howze Group included designing systems for government agencies within the state of Florida. He also held the position of President of James J. Lewis Consulting, Inc. from February 1975 until September 1981.

John J. Edwards, Jr.

Mr. Edwards is currently serving as special assistant to and consultant for the CEO of Anchor Communications, Corporation. He was Vice President for National Communication Auditors Association. He also served as Vice President of Marketing for Cell Connection. Mr. Edwards worked for AT&T in the Major Accounts Division as a manager and retired after 22yrs of service.



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: April 17, 1996
TO: Tom Williams, Division of Communications
FROM: Pete Lester, Division of Auditing and Financial Analysis *PL* *ALM*
RE: Docket No. 960256-TI, Anchor Communications Corporation, Financial Analysis *PL* *ALM* *TG*
for Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

- (3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.
- and
- (4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited balance sheet of Anchor Communications Corporation (Anchor). An audit could change one's opinion of the company's financial condition. The company has adequate liquidity and ownership equity but is beginning operation and does not have an income statement.

For certification purposes, the application appears marginal.

cc: Division of Legal Services
Division of Records and Reporting

DOCKET NO. 960256-TI
ANCHOR COMMUNICATIONS CORPORATION
INTEREXCHANGE CERTIFICATE
FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

AS OF
FEBRUARY 29, 1996

CURRENT ASSETS	28,500
CURRENT LIABILITIES	0
CURRENT RATIO	NMF
CASH	14,000
COMMON EQUITY	28,500
TOTAL DEBT	0
NET INVESTOR CAPITAL	28,500
COMMON EQUITY RATIO	100%
NET INCOME	NONE *
RETURN ON EQUITY	0%

* NEW COMPANY, NO INCOME STATEMENT