Talbott Vandive

### FLORIDA PUBLIC SERVICE COMMISSION Capital Circle Office Center . 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

### MEMCRANDUM

May 30, 1996

DIRECTOR, DIVISION OF RECORDS AND REPORTING (BAYO) TO:

DIVISION OF COMMUNICATIONS (K. LEWIS) FROM:

DIVISION OF LEGAL SERVICES (EDMONDS)

RE: DOCKET NO. 960627-TI - HEARTLINE COMMUNICATIONS, INC. -

INITIATION OF SHOW CAUSE PROCEEDINGS FOR VIOLATION OF RULE 25-4.118, F.A.C., INTEREXCHANGE CARRIER SELECTION

06/11/96 - REGULAR AGENDA - INTERESTED PERSONS MAY AGENDA:

PARTICIPATE

NONE CRITICAL DATES:

SPECIAL INSTRUCTIONS: S:\PSC\CMU\WP\960627.RCM

#### CASE BACKGROUND

From January 1, 1994 through May 24, 1996, the Division of Consumer Affairs has received 218 complaints (attachment A) against Heartline Communications, Inc. (Heartline) concerning unauthorized carrier changes (slamming). Staff has observed a steady increase in the number of consumer complaints each year. For example, 11 valid complaints were filed against the company in 1994, followed by 82 valid complaints during calendar year 1995. During the first five months of 1996, staff verified that 125 consumer complaints filed against Heartline were valid (i.e. apparent violations of Rule 25-4.118, Florida Administrative Code.) Staff is disturbed that complaints have continued to increase despite our notifying Heartline of each complaint and seeking corrective action.

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DOCKET NO. 960627-TC DATE: MAY 30, 1996

### DISCUSSION OF ISSUES

ISSUE 1: Should Heartline Communications, Inc. be ordered to show cause why it should not be fined or have its certificate (No. 3494) cancelled pursuant to Section 364.285, Florida Statutes, for violation of Rule 25-4.118, Florida Administrative Code, Interexchange Carrier Selection:

### STAFF RECOMMENDATION: Yes.

### STAFF ANALYSIS:

Rule 25-4.118, Florida Administrative Code, provides in pertinent parts:

- (1) The primary interexchange company (PIC) of a customer shall not be changed without the customer's authorization.
- (3)(b) .... Such statement shall be clearly legible and printed in type at least as large as any other text on the page. If any such document is not used solely for the purpose of requesting a PIC change, then the document as a whole must not be misleading or deceptive. rule, the purposes of this "misleading or deceptive" mean that, because of the style, format or content of the document, it would not be readily apparent to the person signing the document that the purpose of the signature was to authorize a PIC change, or it would be unclear to the customer who the new long distance service provider would be; that the customer's selection would apply only to the number listed and there could only be one long distance service provider for that number; or that the customer's local exchange company might charge a fee to switch providers....

The majority of the complaints received against Heartline stem from the use of sweepstakes posters with letter of authorization (LOA) forms attached to enter various types of sweepstakes such as a Hawaiian vacation or to win a Mustang automobile. For example, of the 207 verified complaints filed during the past approximately 17 months, 180 have resulted from LOAs obtained through sweepstakes offers. On November 14, 1995,

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staff wrote Heartline regarding an LOA that was found in a Tallahassee restaurant (Attachment B). In staff's opinion, the LOA did not comply with Rule 25-4.118(2)(b) for two reasons. First, the text stating that the long distance service would be changed was not the same size as other text on the page. Second, the entire display being used to induce customers to fill out the LOA was misleading and deceptive in that it emphasized the sweepstakes entry over the long distance carrier change.

Heartline's response (Attachment C) stated that it was the underlying carrier providing long distance services to independent agents who in turn marketed their services to end users. Heartline stated that prior to January 1, 1995, it had done its own marketing but after that four different companies had marketed its services in Florida. From Heartline's response, it was apparent to staff that the company was simply contracting with a succession of marketing companies, none of which were marketing the services in accordance with Commission rules. Staff notified Heartline of its concerns on December 13, 1995 (Attachment D). Staff suggested that the company implement a procedure to correct the cause of the complaints.

On January 5, and 16, 1996, counsel for the marketing firm, Tropic Tel, responded to staff's letter (Attachment E). It was agreed that its promotional material would be modified to include the statement "Submission of official entry form can result in change in long distance service." It was staff's understanding that the statement would be placed in a conspicuous place above the drop in slot for LOA/entry forms. However, staff has learned that the statement was instead placed beneath the slot where it is obscured when the package of LOA/entry forms is placed on the display.

Complaints have continued. Just during the first few months of 1996 (1/1/96 - 5/24/96), 125 complaints have been filed against Heartline, compared to 82 complaints for the entire year of 1995. These complaint levels are unacceptable, particularly since the company has already been put on notice. Therefore, it appears that the company has not adequately addressed the marketing practices of its agents.

In conclusion, staff believes there is sufficient cause to order Heartline to show cause why it should not be fined or have its certificate cancelled. Further, a show cause order is appropriate to help assure that Florida consumers receive adequate protection from future slamming by having the company demonstrate to the Commission that it is in compliance with the Commission's rules. In the event the company is fined, the monies should be

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forwarded to the Office of the Comptroller for deposit in the State General Revenue Fund pursuant to Section 364.285(1), Florida Statutes. Fines levied in past orders for similar violations range from \$2,000 to \$100,000.

## ISSUE 2: Should this docket be closed?

STAFF RECOMMENDATION: No.

STAFF ANALYSIS: If Issue 1 is approved, this docket should remain open pending disposition of the show cause. Otherwise, this docket should be closed. In the event the company is fined, the monies should be forwarded to the Office of the Comptroller for deposit in the State General Revenue Fund pursuant to Section 364.285(1), Florida Statutes.

SPECIAL REQUEST REPORT

PRINTED ON 05/24/96

חוורווג	COMPLAINANT	TYPE	RECVD	SB T	CLOSE	STAFF	ALINNO3 s	COMPLAINT NO	SAVINGS	3000	SNOHA
HEARTLINE COMMUNICATIONS, I	GRIMES, HUEL	15-13	08/29/94	-	10/27/94	45k	DUV	029978P	14 05	1188	(904)-786-2962
	VAZQUEZ CONSULTANT, INC	15-13	09/09/94		10/06/94	SAS	DADE	031403P	35 29	11188	(305) 687-3141
HEARTLINE COMMUNICATIONS, I	PELAEZ, EUNICE	15-13	09/16/94		10/06/94	£	3040	032317P	15 53	000	(305)-246-5444
HEARTLINE COMMUNICATIONS, I	MCNEIL, LEWIS P	15-13	10/14/94	-4	01/13/95	ž.	JOAG	036428P	14 08	11188	(305)-751-6811
HEARTLINE COMMUNICATIONS, I	CARABALLO, CARVIN (MRS)	11-51	10/25/94	-	12/23/94	NEP.	3040	037830P	16 77	 	(305)-759-8353
HEARTLINE COMMUNICATIONS, I	TAGESTON, JAMES	15-13	11/01/94	-	01/06/95	¥	SEM	0391849	20.40	iig	(407)-297-8609
HEARTLINE COMMUNICATIONS, 1	TAGESON, JAMES H	15-13	11/14/94	_	02/01/95	SAS	M3S	040797P	20 40	8811	(407)-297-8609
HEISTLINE COMMUNICATIONS, I	FERRER, MARIA	15-13	12/01/94	E .	12/23/94	NEP.	DADE	043227P	0 00	111188	(305)-751-8597
HEARTLINE COMMUNICATIONS, I	VENTRILLO, JOHN (MRS )	12-13	12/06/94	-	01/06/35	JRO	398	043772P	0 00	11188	(407)-729-9139
HEARTLINE COMMUNICATIONS, I	HELD, ANNETTE	15-13	12/09/94	-	01/20/95	SAS	VUQ	044391P	0 00	11188	(904)-367-8742
HEARTLINE COMMUNICATIONS, I	BERSEY, CAROLLE	12-13	12/14/94	-	01/20/95	SAS	90	044923P	4 07	11188	(407)-951-8920
HEARTLINE COMMUNICATIONS, I	FERNANDEZ, MARITZA	15-13	12/21/94	-	01/19/95	2	DADE	046010P	7 78	11188	(305)-871-0905
HEARTLINE COMMUNICATIONS. I	G WINTLY STREET	15-13	12/29/94	1	02/16/95	Š	30	046736P	1.72	11188	(305)-387-9752
OT HEARTLINE COMMUNICATIONS, I	HURNS, BERNARD	15-13	01/17/195	5	02/28/95	R	680	048857P	1.95	88111	(305)-435-8784
HEARTLINE COMMUNICATIONS, I	DEITER, DENNIS	15-13	01/23/95	5	03/01/95	M/C	COLL	049777P	17.24	1112	(813)-352-0937
HEARTLINE COMMUNICATIONS, I	HOLLAND, STEPHEN (MRS)	12-13	01/24/95	5	02/23/95	JRD	3040	0499199	36 04	.: :: ::	(305)-387-4962
HEARTLINE COMMUNICATIONS, I	LODISE, ROCCO	13-13	01/25/95	15	02/21/95	5 NEP	680	050115P	1 75	11188	(305)-926-1168
HEARTLINE COMMUNICATIONS, I	RAVELLI. JOSEPH	15-13	01/25/95	5	03/02/95	R	COLL	050288P	0.60	381	(813)-793-0624
HEARTLINE COMMUNICATIONS, I	MOORE, KATTE MAY	15-13	01/26/95	5	03/02/95	20	DADE	050368P	6.92	11188	(305)-573-8398
	HOLLEY, VALORIE	15-13	01/27/95	5	03/03/95	¥LC	BAY	0504779	17.69	88111	(904)-785-6189
HEARTLINE COMMUNICATIONS, I	SIEWERT, BOGDAND	15-13	02/06/95	95	05/11/95	5 1.48	HILL	052080P	53.91	11166	(813)-965-8884
HEARTLINE COMMUNICATIONS, I	ST. GEORGE COPTIC ORTHODOX CHURCH	LS-13	02/06/95	95	03/10/95	MIC	VOL	052105P	0 00	11188	(904)-257-1122
HEARTLINE COMMUNICATIONS, I	DYKES, GARY	15-13	02/09/95	35	03/16/95	M.C	COLL	052897P	1 36	88111	(813)-566-1892
HEARTLINE COMMUNICATIONS, I	PICKETT, PATRICIA	15-13	02/24/95	-5	03/31/95	5 JRD	350	055126P	31.64	11188	(407)-957-2059
HEARTLINE COMMUNICATIONS, I	SUAREZ, EDDIE	15-13	02/27/95	35	03/31/95	SAS	680	055313P	106.75	88111	(305)-437-1557
HEARTLINE COMMUNICATIONS, I	CHEW, WALTER E	15-13	03/02/95	35	12/03/95	5 JRD	Š	056063P	0.00	88111	(813)-795-7936
HEARTLINE COMMUNICATIONS, I	YOUNG, GARY	15-13	03/07/95	+5	04/04/95	5 JRO	SUM	056620P	0.00	89111	(904)-568-1491
HEARTLINE COMMUNICATIONS, I	TAFFINDER, CHARLES	15-13	03/09/95	95	04/11/95	5 SAS	DADE	057124P	41.59	99111	(305)-887-2530
HEARTLINE COMMUNICATIONS, I	LOVETT, JEFFREY	15-13	C7/15/95	35	03/27/95	5 NEP	2	058222P	64 23	11189	(904)-664-6533
HEARTLINE COMMUNICATIONS, I	ALLEN, WENDELL M.	12-13	03/15/95	35	04/04/95	5 JRD	NIc	058223P	5.00	8611	(813)-896-0036
HEARTLINE COMMUNICATIONS, 1	LACOMBE, RICHARD	15-13	03/21/95	5	03/21/95	5 SM	PAS	059214P	15.00	99111	(813)-842-155
HEARTLINE COMMUNICATIONS, I	STRER. WILLIAM H	12-13	03/21/95	36	03/21/95	S S	33.	0592209	15.00	11189	(813)-947-1327
HEARTLINE COMMUNICATIONS, I	VANGAASBEEK, ROSEMARY	LS-13	03/21/95	35	03/20/95	MMS S	NO37	059223P	11 98	11168	(904)-668-5249
HEARTLINE COMMUNICATIONS, I	SAWYER, CHARLES	15-13	03/23/95	95	04/13/95	NEP.	30xC	059516P	0 00	1188	(305)-691-3127
HEARTLINE COMMUNICATIONS, I	DUNAWAY, CATHERINE	15-13	03/23/95	5	04/11/95	S. S.	N te	059618P	15 00	11168	(813)-323-0461
HEARTI INF COMMUNICATIONS !		10 11		1					603		

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PILLI	COMPLAINANT	3441	RECVO	88	35013	30	STAFF COUNTY	COMPLAINT NO	SAVINGS	3000	PHONE.
HEARTLINE COMMUNICATIONS. I	BROWN, CLARENCE	11-51	03/28/95		04/14/95	242	1103	250404P	5 00	Oil Oil	(813)-737-1967
HEARTLINE COMMUNICATIONS, I	EISENBERGER, SHARON	15-13	03/28/95	10100	03/28/95	43N	9,19	2504502	0 00	ž	(407)-966-3652
HEARTLINE COMMUNICATIONS, I	SCHREIBSTEIN, ROBERT	100	03/28/95		04/06/95	NEP	Nid	250488P	2 8	38111	(813)-725-2177
HEARTLINE COMMUNICATIONS, I	ODELL, NANCY	15-13	04/05/95		05/01/93	SM	333	2617239	20 53	71168	(813)-654-3776
HEARTLINE COMMUNICATIONS. I	NAMEN INTRIDOS	55-13	04/05/95		04/15/95	URD	DAGE	051730P	15 00	.: .: .:	(305)-945-882
	BROWN, CLARENCE	55-13	04/07/95		26/11/69	533	1103	052065P	23 73	1108	(813)-732-196
	FOURIER, ROBERT	15-13	04/21/95		. 12/10/95	C. (2)	DADE	2536/QP	5 8	8	(305)-324-7798
HEARTLINE COMMUNICATIONS. [	STEERER, GART [MRS]	15.13	04/24/95	ineco Las	07/05/95	NE9	104	054115P	8	381	(904)-734-1046
HEARTLINE COMMUNICATIONS. !	LARZABL, JOSE G (MAS)	15-13	04/27/95		12/05/95	Jeo	1117	CE4460P	0 00	11188	(813)-872-2678
	BUSHMAN, CRAIG	15-13	04/28/95		12/05/95	0.00	¥.	0546499	58 01	88111	(407)-221-1626
HEARTLINE COMMUNICATIONS, I	PETERS, DAVID (MRS DIANA)	15-13	05/01/95		05/31/95	183	398	265471P	0.00	88111	(407)-253-1209
HEARTLINE COMMUNICATIONS. I	BROWN, JOHN	£1-53	26/15/95		06/08/95	SAS	11.	0262192	00 00	11.00	(813)-684-3878
HEARTLINE COMMUNICATIONS, I	CHARLOTTE COUNTY SCHOOLS	£1-5-13	05/24/95		05/27/95	SAS	EF.	268838P	0 00	11158	(813)-255-3937
HEARTLINE COMMUNICATIONS, I	DELOACH, DANIEL	15-13	05/30/95		06/27/95	SAS	DADE	069340P	18 95	88111	(305)-884-8280
HEARTLINE COMMUNICATIONS. 1	LAPLACE, MARY	15-13	06/11/95		07/26/95	SAS	BRO	071620P	13 71	98111	(305)-983-3598
HEARTLINE COMMUNICATIONS, I	ROWE, MYLET	15-13	06/19/95		1 07/26/95	SAS	DADE	071913P	05	89111	(305)-756-6369
HEARTLINE COMMUNICATIONS, I	ESPANA, EVELYN	15-13	06/20/95		1 01/26/96	NRK	DADE	072296P	101 24	33	(305)-756-0605
HEARTLINE COMMUNICATIONS, I	ESTES, CATHELINE	LS-13	26/20/95		08/21/95	NRK	ORN	072319P	91.93	3011	(407)-245-3076
HEARTLINE COMMUNICATIONS, I	SUAREZ, ALFONSO	LS-13	06/21/95	30	1 12/03/95	SAS	DADE	072471P	14 61	88117	(305)-822-6743
HEASTLINE COMMUNICATIONS, I	BORNE, JEAN	15-13	06/23/95		1 08/01/95	SAS	33.	072875P	50 05	11.08	(813)-275-9702
HEARTLINE COMMUNICATIONS, I	BROWN, DOUGLAS	LS-13	26/35/30		1 01/21/96	SAS	1703	073137P	0 00	11188	(941)-592-5839
HEARTLINE COMMUNICATIONS, I	HCNEAL, GERTRUDE	LS-13	06/29/95		1 08/30/95	Š	3040	0737659	22 23	11.00	(305)-634-2821
HEASTLINE COMMUNICATIONS, I	SINGH, HARDEEP (M.D.)	15-13	07/05/95		1 12/05/95	JAD	1111	074548₽		11188	(813)-978-3626
HEAP*LINE COMMUNICATIONS, I	WEISS, MITCHELL 5385	LS-13	07/05/95	777	1 10/23/95	SME	DADE	074695P	11 53	88111	(305)-669-4832
HEARTLINE COMMUNICATIONS, I	SULLIVAN, DANIEL J (MRS.)	15-13	07/05/95	100	1 09/11/95	P.J.	DAGE	0747889	52 54	88111	(305)-238-5330
HEARTLINE COMMUNICATIONS, I	SIMMS, WILLIAM D	15-13	07/24/95	13	12/03/95	SAS	N. i.e.	078118P	0 00	88111	(813)-797-0745
HEARTLINE COMMUNICATIONS, I	WILSON, SAMUEL & BARBARA	LS-13	07/26/95		1 07/26/95	Š	QQ.N	0786219	23 70	98117	(407)-877-1890
HEARTLINE COMMUNICATIONS, I	RODRIGUEZ, CONCEPCION	15-13	07/27/95		1 11/27/95	S.	BOADE	078975P	13 84	89111	(305)-688-5458
HEARTLINE COMMUNICATIONS, I	TABLER, GYEN	15-13	07/28/95		10/23/95	SMA	104	0795739	0 20	1188	(904)-252-3378
HEARTLINE COMMUNICATIONS, I	SANTANA, TERESA	15.3	08/04/95	77.00	1 10/25/95	9	90,00	0811869	0.00	1108	[407]-722-052
HEART, I'VE COMMUNICATIONS, I	SPEECE, ROBERT F	15-13	08/04/95	_	96/02/10 1	SMS	888	081285P	0.00	11188	(407)-636-511
HEARTLINE COMMUNICATIONS, I	DUNCAN, SIMONE	15-13	08/08/95		12/27/95	NEP	3040	0816979	*** *** *** ***	000	(305)-596-7508
HEART, I'VE COMMUNICATIONS, I	FOSTER, MIKE	15-13	08/21/95		11/17/95	ç	7	C83693P	60 97	11188	(813)-442-1186
HEARTLINE COMMUNICATIONS, I	LYERLY, DAVID	15-13	08/22/95		1 09/12/95	7	(E)	D83986P	(% (#)	1158	(904)-265-0713
HEARTLINE COMMUNICATIONS, I	WALLA, KENNETH (MRS	15-13	08/25/95	, etc	-	£03	191 381 770	0845739	6.1 6.9 6.7	0.00	(407)-459-1298
TOWN TATIONS IN	FRANCIS KENNETH	15-13	09/07/95	-	10/18/95	7	104	0861239	0 00	1188	(904)-427-4848

REPORT # / PRINTED ON 05/24 VERSORT # / PRINTED ON 05/24 VERSORT

AIIIIA	COMPLATIVANI	344.	RECVD	OF.	CL05£	STAFF C	11N003	COMPLAINT NO	SAVINGS	5005	3NO+G
HEARTLINE COMMUNICATIONS. 1	DIN: SREG	15-13	09/08/95	-	11/27/95	ž	X.	086535P	32 51	8	(407)-333-33+4
	STUDER, THOMAS	15-13	09/13/95		09,78/95	Ş	11.	087360P	20 79	 Gr 00	(813) (639 (618)
	ALEXANDER, LAWRENCE H	15-13	09/14/95		10/03/95	Ť,	250	387569#		11100	(904):581 3836
	DESUE LA CLARANCE	15-13	09/15/95			ğ	0.00	0878019		11188	(904)-964-8763
	MCNABB, STEVEN R	£5+13	26/02/60	-	12/29/95	JRD	590	088374P	31 17	3	(305)-491-3504
	S WELLE WHEEL	15-13	26/52760	•	12/10/95	Š	ANG	0897679	8	;; 60	(904)-797-9348
	BYLES, LUCEAIN	15-13	09/26/95	-4	11/27/95	Ş	DADE	090Z16P	135 71	 6	(305)-652-3732
		15-13	15/02/95	-	55/53/01	G	O CO	090965P		3	(305)-981-7134
HEARTLINE COMMUNICATIONS, I	LYLEN, TAN	15-13	10/11/95	,	10/25/95	33	CADE	09193ZP	19 76	32.25	(305)-651-7440
HEARTLINE COMMUNICATIONS. 1	NEAL ROSYN	LS-13	10/16/95	-	11/02/95	SAS	0000	0923479	10 66	1118	(305)-785-2426
	LOPEZ. JOSE	15-13	11/27/95	_	04/11/96	SAS	tin Cit	0967399	118 96	8311	[407]-924-7841
, HEARTLINE COMMUNICATIONS, 1	GOOCH, SAMANTHA	12-13	11/27/95	-	12/26/95	20	BAY	d108960	21 55	:: :2:	(904)-871-6231
HEARTLINE COMMUNICATIONS, 1	PERRY CASSANDRA	£1-51	11/29/95		12/26/95	100	N031	0970419	33 12	11.68	(904)-385-7261
HEARTLINE COMMUNICATIONS. I	CHAPMAN, R NICHOLAS	F1-51	12/03/95		12/10/95	Š	CLAY	097452P	8	 18	(904)-284-1422
HEARTLINE COMMUNICATIONS, I	BLUMBERG, ALLEN	E1-51	.2/04/95	-	03/29/96	CES.	980	097497P	50	118	(305)-721-7543
HEARTLINE COMMUNICATIONS. I	DEARMA, HILARIO	15-13	12/12/95	-	02/29/96	ARF	DADE	100113P	5 23	###	(305)-888-1861
	HURTAK, LORA	15-13	12/14/95	-	96/02/10	URO COR	3540	1006388	2 %	2 2 2	[305]-232-5176
HEARTLINE COMMUNICATIONS, I	SEARS, HAYDEN	15-13	12/14/95		03/30/96	Š	ESC	100829P	13 27	1188	(904)-968-0769
HEARTLINE COMMUNICATIONS, I	RAINES, BOBBY	15-13	12/15/95	4	03/30/96	× 20	70x	1013930	44 74	2011	(904)-482-6917
HEARTLINE COMMUNICATIONS, I	NGUYEN, SON NZOC	1.5-13	12/18/95	_	04/25/96	LRD	SNS	102239P	21 92	88111	(904)-623-0754
HEARTLINE COMMUNICATIONS, I	PALOMBO, EVA	15-13	12/27/95		04/11/96	CIRC	<u>:</u>	1033750	8	:: %	(813)-874-7257
HEARTLINE COMMUNICATIONS, 1	MYERS, WESLEY	15-13	12/28/95	-4	01/29/96	Š	DADE	103487P	de Cal	188	(305)-652-1088
HEARTLINE COMMUNICATIONS, I	SCUDDER, J D	15-13	12/29/95	) 	02/29/96	KES.	LEON	103649P	13 22	38111	(904)-656-1307
"FARILINE COMMUNICATIONS. I	MANIKUM, CHANDYA	15-13	01/03/96	5	03/20/96	Š	3040	1039721	24 24	88111	(305)-861-9024
HEARTLINE COMMUNICATIONS, I	TEITLER, DANIEL	15-13	01/10/95	5	03/14/96	NA.	91,8	1048261	2 98	1188	(407)-968-7731
HEARTLINE COMMUNICATIONS, I	LUCIEN, NADIA	1.5-13	01/17/96	5	03/15/96	Š	LEON	1057581	236 87	1188	(904)-671-2650
HEARTLINE COMMUNICATIONS, I	TYNDALL, M	15-13	01/18/96	·	01/31/96	DB	MAR!	1059471	26.78	1188	(904)-732-2107
HEARTLINE COMMUNICATIONS, I	CONROY, KRISTIN	15-13	01/20/96	5	01/31/96	Š	£03	1067631	23 97	:: ::	(904)-671-1812
HEARTLINE COMMUNICATIONS. I	HORWATH, STEPHEN	LS-13	01/22/96	s 1	03/18/96	JRD	e la	1067781	6 23	11188	(407)-364-5763
HEARTLINE COMMUNICATIONS, I	BRISCOE, SIMON	[5-13	01/22/96	3	03/18/96	SAS	19	1067661	77 83	11188	(407)-798-3564
HEARTLINE COMMUNICATIONS, I	BAKER, EGGER	15+13	01/22/96	5 1	02/29/95	Ş	333	1908901	9 66	1188	(941)-543-452
HEARTLINE COMMUNICATIONS, I	GAVIN, TOM	15-13	01/22/96	5	04/18/96	SAS	33.1	1068661	42 11	11.	9411-437-1978
HEARTLINE COMMUNICATIONS, I	MAMMOLITE, FRED	15-13	01/24/96	٠,	03/15/95	345	UR O	1073991	00	9911	(305)-829-1024
HEARTLINE COMMUNICATIONS. :	RARSHALL LONG		01/24/96	1/1 e-	02/29/95	533	NOTO	1074531	55 22	: :: ::	304)-893-4926
HEARTLINE COMMUNICATIONS. :	TOWNSEND, ELIZABETH	11-51	01/25/96	4	03/15/95	Š	200	1076311	23 12	99117	(813)-321-8238
HEARTLINE COMMUNICATIONS. 1	JACOB, EDWARD & DELORES	15-13	01/25/96	~	03/18/96	17	333	1076491	26 tc	28	9411-731-5927

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SPECIAL REQUEST REPORT
REPORT # 7 PRINTED ON 05/24/96

411110	COMPLAINANT	3441	RECND 28	1 0,055		STAFF COUNTY	N TATALAND	SENTARS	3000	NOM
HEARTLINE COMMUNICATIONS.	CORTOLAN, JAQUELINE	15-13	21/25/96 3	. 02/10/96	1	DBM DADE	1077331	0 00	1700	(305)-681-07/4
HEARTLINE COMMUNICATIONS, I	FIELDS. MARIE	15-13	\$ 96/92/10	1 03/15/96			1206/01		11188	(407)-336-052
HEARTLINE COMMUNICATIONS, 1	WISHART, DAVE	15-13	\$ 96/92/10	1 03/30/96		JRD LEON	1906/01	17 64	11188	(904)-574-0713
HEARTLINE COMMUNICATIONS, I	SILLI, BRUNG J	-5-13	01/26/96 5	03/14/96		Q47 PLB	1079431	1 49	98111	(407)-683-705
HEARTLINE COMMUNICATIONS, I	DALEY, MARISUE	15-13		02/29/96		DBM LEON	1086811	97.38	88111	(904)-386-719
	THOMPSON, JOSEPH	13-13	\$ 96/16/10	1 02/29/96		353	1091071	11 75	88117	[904]-327-4354
	PAUL MOORE INSURANCE SERVICES	15-13	\$ 96/11/10	04/18/96		JRD LEON	1601601	19 26	1188	(904)-668-1333
HEARTLINE COMMUNICATIONS, I	HERZBERGER, RONALD	15-13	\$ 96/18/10	1 02/29/96		JRD MAN	1111601	140 001	88111	(941)-758-3954
HEARTLINE COMMUNICATIONS, I	CALDERON, INES	12-13	\$ 96/11/10	1 03/20/96		REAL DADE	1751601	12 53	89111	(305)-661-1420
HEARTLINE COMMUNICATIONS. :	JACOBS, FALCON	15-13	\$ 96/10/20	1 04/16/96		JRD 7,8	1692491	9	88117	(407)-689-8767
HEARTLINE COMMUNICATIONS, I	LASTER, SUZANNE	15-13	\$ 96/10/20	1 02/29/96		SA1 1.85	1124211	4 35	11188	(407)-659-5043
HEARTLINE COMMUNICATIONS, I	DOYLE, BARRY	15-13	2 36/70/20	1 02/29/96		DEB MMS	1095231	30 17	88111	1954)-761-9731
	CAMACHO, JUAN	15-13	02/06/96 \$	1 64/25/96		NAM DEN	1100461	25 45	11188	(407)-281-7184
HEARTLINE COMMUNICATIONS, 1	KNIGHT, SHIRLEY	15-13	02/06/97 \$	1 02/29/96		SM GAD	1160011	10 00	88111	[904]-575-3420
HEARTLINE COMMUNICATIONS, I	GERACE, FRAN	11-57	02/07/96 \$	1 03/12/96	-70	SAS DADE	1101451		:: %	(305)-883-7126
	CROSS, JOYCE	15-13	02/07/96 5	1 03/14/96		SAS LEE	1861011	26 20	11186	(941)-481-8269
	WAGNER, HORACE THOMAS	15-13	02/09/96 5	1 03/12/96	200	SAS PLB	1105601	37 34	11188	(407)-795-0775
HEARTLINE COMMUNICATIONS, I	FANN, WILLIAM F (JR)	15-13	02/12/96 \$	1 04/30/96		RAM DADE	1108931	8 34	89111	(305)-751-6013
HEARTLINE COMMUNICATIONS, I	STECHER, DONNA	15-13	02/13/96 5	1 03/15/96	000	NIA WRO	1108601	87 25	88111	(813)-345-1264
HEARTLINE COMMUNICATIONS, I	POLLARD, LINDA	15-13	02/13/96 5	1 03/15/96	577	ST4 PLB	1111371	20 75	88111	(407)-732-7355
HEARTLINE COMMUNICATIONS, I	THOMPSON, JOHN (MRS)	15-13	02/19/96 \$	1 04/24/98		JED LEE	1122241	11 43	88111	(941)-995-4398
HEARTLINE COMMUNICATIONS, 1	NARDONE, TONY	15-13	02/20/96 S	1 02/29/96		337 155	1124701	79 43	88117	[941]-772-9287
HEARTLINE COMMUNICATIONS, I	CUNNINGHAM, CAROL	15-13	02/22/96 S	1 03/15/94	00	NO37 MGG	1129081	26 93	1188	(904)-877-3300
HEARTLINE COMMUNICATIONS. I	NARANJO, MARIA	15-13	02/22/96 S	1 03/15/96		SCA DADE	1130151	42 22	89111	(305)-387-1431
HEARTLINE COMMUNICATIONS, I	DERIVERA, JOSEPH	12-13	02/23/96 \$	1 03/14/96	171	RTS STY	1130711	10 %	88111	(407)-734-7450
HEARTLINE COMMUNICATIONS, I	WARSHOFSKY, ISAAC	12-13	02/23/95 \$	1 03/14/96		SAS PLB	1131141	8 74	11188	(407)-471-3359
HEARTLINE COMMUNICATIONS, I	ROSATI, PETER	12-13	02/23/96 S	1 03/12/96	di <del>re</del> so	SAS LEE	1131347	38.20	88111	(941)-542-4488
HEARTLINE COMMUNICATIONS, I	BUNTING, GRETA	15-13	02/23/96 5	1 03/26/96		NId S3x	1131401	65 9	1188	(813)-867-3476
HEARTLINE COMMUNICATIONS, I	JOHNS, LUCY	13-11	02/23/96 \$	1 04/18/96		KES DADE	1131631	28 73	1188	(305)-758-9819
HEARTLINE COMMUNICATIONS, I	RAMSEY, GLORIA	LS-13	02/26/96 S	1 03/14/96	.754	JRD PLB	1132011	17 53	88111	(407)-498-4172
HEARTLINE COMMUNICATIONS, I	EATON, TINA	15-13	02/26/96 5	1 03/15/96	7	KES DRN	1132711	8 95	88111	(407) -273-5033
HEARTLINE COMMUNICATIONS, I	SZOKE, JEAN	12-13	02/26/96 5	1 03/20/96	100	JRD DADE	1133461	8 97	99111	(305)-477-270
HEARTLINE COMMUNICATIONS, I	TESKE, CAROL	15-13	03/01/96 \$	1 03/28/96	37-0	SCA POLK	1147101	30 86	89111	(941)-535-2106
HEARTLINE COMMUNICATIONS, I	MAXWELL STANLEY	13-13	03/04/96 \$	1 03/16/96		SCA LEE	1150491	18 16	11188	(941 - 456-7916
HEARTLINE COMMUNICATIONS, I	FLANDERS, GRADY	13-13	03/05/96 \$	1 03/30/96	4.50	SH 880	1154051	9.34	11188	(954)-730-3515
HEARTLINE COMMUNICATIONS, I	GIURATO, GERALD	15-13	03/06/96 \$	7 04/18/96		ON DUN	1155841	7 60	88111	(904)-389-6608

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SPECIAL REQUEST REPORT
REPORT # 7 PRINTED DN 05/24/96

RITHIA	COMPLAINANT	70	SE DADSE	-	35013	37AFF	A LANDOS A	COMPLAINT NO	SAVINGS	3003	PHONE
HEARTLINE COMMUNICATIONS. I	GUY, LAMES (MRS)	(7-51	03/07/96 5	4	04/15/96	URD .	MAG	1157331	32 11	11188	(904)-768-5418
	MATTHEWS, LISA	13-13	03/08/96 5		03/28/96	242	SNR	1159491		11188	(904)-526-7650
	SHERRY, HAROLD	15-13	03/09/96 5	4	04/18/96	Lig G	680	1161571	6 27	9911	(954)-433-223
	DRISCOLL, THOMAS	15-13	03/11/96 S		04/18/96	SAS	LEON	11661911	40 98	11188	(904)-562-4318
	MELENDEZ, SANDRA	15-13	03/11/95 5	-	05/22/96	ş	P18	1163791	28.31	1188	(407)-641-067
	HEWITT, VIRGINIA	15-13	03/11/96 5	+	04/18/96	ž	PLB	1164421		8811	(407)-547-0567
	ROBERTY E A (MS)	12-13	03/12/96 5	3	03/30/96	ž	LEON	11889911	18 94	11 00 00	(904)-576-5608
	PESSOA, FRANCO	15-13	03/15/96 \$	-	04/11/96	SAS	680	1177721	124 63	1166	(954)-564-8622
HEARTLINE COMMUNICATIONS, I	FULLERION, CHRISTINE	15-13	03/15/96 S	-	04/18/96	ç	BRO	1174071	9.98	11188	(954)-748-7686
HEARTLINE COMMUNICATIONS, I	WHITE, ANNIE	15-13	03/16/96 S	-•	03/16/96	NE P	LEON	1174411	10.00	11168	(904)-878-5850
HEARTLINE COMMUNICATIONS, I	CHAU, ANTHONY	LS-13	03/18/96 5	4	04/18/96	SAS	ORN	1175121	49 40	1166	(407)-657-5636
HEARTLINE COMMUNICATIONS, I	VANN, ROBIN	15-13	03/18/96 \$	7	04/16/96	MASS	919	1175741	4 09		(407)-278-5803
HEARTLINE COMMUNICATIONS, I	ADKINS, CHUCK	15-13	03/18/96 5	7	04/18/96	S.3	LEON	1176001	( ) ( ) ( )	Gi.	(940)-656-2908
HEARTLINE COMMUNICATIONS, I	DAVIS, J. STANLEY	15-13	03/18/96 \$		04/18/96	SAS	51J	1176181	16 69	1188	(904)-285-2253
HEARTLINE COMMUNICATIONS, I	ORLANDO, K. SANDRA	15-13	03/21/96 5	-	04/18/96	9	SAR	11601811	28.76	188	(941)-954-5838
HEARTLI' & COMMUNICATIONS, I	ROJAS, VERGINIA	15-13	03/21/96 S	-	04/18/96	9	FLA	1181231	3.70	11188	(904)-437-3260
HEARTLINE COMMUNICATIONS, I	DICKSON, JOYCE	LS-13	03/21/96 5	-	04/25/96	Š	DADE	1182731	9,98	11188	(305)-688-8572
HEARTLINE COMMUNICATIONS, I	BAZAN, LUIS (MRS)	15-13	03/22/96 S	-	03/22/96	NE P	COLL	1183651	149.85	11188	(941)-775-0325
HEARTLINE COMMUNICATIONS, I	VANARNAM, JOHN	15-13	03/25/96 \$	=	04/18/96	SAS	PLB	1185531	34 80	1188	(407)-433-4419
HEARTLINE COMMUNICATIONS, I	DOUGHERTY, FRANCIS	15-13	03/25/96 S	*	04/25/96	9	MAN	1186801	25 51	1188	(941)-755-7541
HEARTLINE COMMUNICATIONS, I	CORINO, WILLIAM	LS-13	03/26/96 \$		04/18/96	£	HILL	1187981	12.45	1 1 1 1 1 1 1	(813)-840-048)
HEARTLINE COMMUNICATIONS, I	CAZAR, KIM	15-13	03/26/96 5		04/16/96	ŒS	NI A	1188351	10 53	11168	(813)-392-2171
HEARTLINE COMMUNICATIONS, I	CLEMMONS, SARAH	15-13	03/27/96 \$	-	04/18/96	CSC	LEON	1055911	11 37	88111	(904)-576-9771
HEARTLINE COMMUNICATIONS, I	GONYEA, GAYLON	15-13	03/27/96 \$	-	04/18/96	Š	33.1	1189841	15 49	88111	(941)-433-5863
HEARTLINE COMMUNICATIONS, I	BIRSA, MARIAN	LS+13	03/27/96 5	-	04/16/96	Š	COLL	1192991	41 68	8811	(941)-353-0721
HEARTLINE COMMUNICATIONS, I	RIXHAM, PAUL	15-13	03/29/96 5		04/25/96	ŝ	PLB	1278511	8 94	.1188	(407)-959-3723
HEARTLINE COMMUNICATIONS, I	GORDO, MAGGALY	15-13	03/29/96 \$	•	04/25/96	53	DADE	1197601	158 06	.1188	(305)-823-5786
HEARTLINE COMMUNICATIONS, I	BOSSRAD, BARBARA	15-13	04/01/96 \$		04/01/96	450	253	1026611	36 71	.:188	(904)-457-2849
HEARTLINE COMMUNICATIONS, I	GALLARDO, ANITA	15-13	04/02/96 \$	-	04/26/96	5	P1B	1200461	161 59	.: 188	(407)-924-9569
HEARTLINE COMMUNICATIONS, I	THOMAS, OPAL	15-13	04/02/96 5	-	04/26/96	ç	B.1d	1260021	86 76	.:188	(407)-964-6408
HEART INE COMMUNICATIONS, I	MOON, DAVID	15-13	04/03/96 5		05/23/96	233	i No	1272721	5 23	8811	(407)-589-899
HEARTLINE COMMUNICATIONS, I	HEISER, WILLIAM (MRS)	15-13	04/03/96 5	**	04/25/96	CRO	JCK	1202791	68 63		(904)-263-0374
HEASTLINE COMMUNICATIONS. 1	BYRD, BILLY	15-13	04/03/96 \$	94	04/25/96	5.5	Ę	1203841	55 31	.:188	(904)-836-489
HEARTLINE COMMUNICATIONS, I	DUVAL, JOHN	15-13	04/04/95 \$		04/26/95	9	ANG	1205661	4-	 (8	(904)-730-8923
HEARTLINE COMMUNICATIONS: 1	GOUDA, FEIBI	15-13	04/04/96 5	*	04/24/96	, 3-	1100	1205681	140 07	00	(941)-643-0831
HEARTLINE COMMUNICATIONS. 1	HEISEL ROBERT	15-13	04/04/98 5		05/07/96	63	EJ4	1206561	5 27	000	(4071-498-7799

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SEEDEL \* 1 PRESENT SEEDEL

PRINTED ON 05/24/96

0.1111.1	COMPLAINANT	344.	RECVD 58	H-4	CLOSE	STAFF	41M003	COMPLAINT NO	SAVINGS	3000	31044
HEARTLINE COMMUNICATIONS, I	SIX5. XIX	LS-13	04/05/96 5		04/30/96	DB .	K.	1207721	15.33	11 88	(941)-756-7514
	WALLACE, CARMEN D AND BRUCE W.	15-13	04/08/96 \$	-	04/25/95	54.5	en P	1528021	23 21	98111	(407)-734-8609
	- 2	15-13	04/09/95 \$	-	05/07/96	XX.	880	1210551	29.30	11188	The State of the S
	YORK, RICHARD	15-13	04/10/96 5	1	05/14/96	Š	NIG	1211861	12 99	11188	(813)-328-1533
	BAYER, C REEVES	15-13	04/10/96 \$	7 0	04/30/96	DB.	LEON.	1211881		88111	(904)-422-1293
	SALMON, ALBERT J	15-13	04/10/96 \$	-	05/07/96	\$33	CH.	1212271	90.20	11188	(941)-624-4954
	HU. YAO-DING	15-13	04/11/96 S	- 1	05/07/96	Ş	ND37	1214551	122 44	88117	(904)-422-3633
HEARTLINE COMMUNICATIONS, 1	MCINTOSH, JESSIE	LS-13	04/11/96 5	-	05/07/96	N. S.	NId	1105121	22.97	88111	(813)-894-5808
HEARTLINE COMMUNICATIONS, 1	SANTIAGO, PEDRO	15-13	04/12/96 5	-	04/30/96	SCA	DADE	1216891	3.79	88117	(305)-622-5134
	DELLAPIETRO, ELIZABITH	LS-13	04/12/95 5	4	05/07/96	SAS	SAR	1217031	23.28	11188	(941)-423-0542
HEARTLINE COMMUNICATIONS, I	CRUZ. IR1S	LS-13	04/15/96 S	-	05/07/96	SCA	CRN	1218811	37.47	89111	(407)-293-8542
HEARTLINE COMMUNICATIONS, I	HALL: DENNIS	15-13	04/15/96 5	7	05/07/96	Š	VA.	1218861	30.14	88111	(904)-892-3918
HEARTLINE COMMUNICATIONS, I	LOLEMAN, JULIA L	LS-13	04/15/96 \$	-	04/25/96	Š	PIN	1219541	21.81	88111	(813)-579-2547
HEARTLINE COMMUNICATIONS, I	HOUCK, TOMMY L.	LS-13	04/15/96 S	7	04/18/95	3	GAD	1219551	2.98	88111	(904)-539-9729
HEARTLINE COMMUNICATIONS, I	DALTON, GRACIE	15-13	04/15/96 S	- 0	96/81/10	Ş	611	1219571	0.75	11188	(352)-472-4163
HEARTLINE COMMUNICATIONS, I	SOLER, JORGE	15-13	04/16/96 5	-	05/07/96	SCA	DADE	1220611	522.04	11188	(305)-868-3540
HEARTLINE COMMUNICATIONS, I	GREENHOUSE, RONALD	15-13	04/16/96 S	1	05/23/95	XES.	BRO	1080221	2.98	11188	(954)-730-0663
HEARTLINE COMMUNICATIONS, I	VERNER, LAWERENCE	15-13	04/17/96 \$	1	05/14/96	P.	DUV	1221761	94, 76	98111	(904)-725-4917
HEARTLINE COMMI . TEATIONS. I	NASH, KEVIN	LS-13	04/17/96 S	1	05/23/96	9	SAR	11722711	43.20	98111	(941)-423-1271
HEARTLINE COMMUNICATIONS, I	JACKSON, JACK	LS-13	04/18/96 S	-	05/07/96	SCA	1337	1223551	16.59	88111	(941)-454-6929
	HINKLE, DAVID	LS-13	04/18/96 \$	-	05/09/96	E.	DADE	1223631	19.63	89111	(305)-883-9833
HE'RILINE COMMUNICATIONS, I	SHAM. DAVID	LS-13	04/19/96 \$	-	05/09/96	084	BRO	1226521	17.71	89111	(954)-722-850
HEARTLINE COMMUNICATIONS, I	STEWART, CHARLES W.	LS-13	04/22/96 \$	-	05/23/96	DB.	SAR	1227931	22.12	88111	(941)-426-2769
HEARTLINE COMMUNICATIONS, I	CONNOLLY, RICHARD	LS-13	04/22/96 5	-	05/14/96	Š	COLL	1228491	31.68	11168	(941)-262-8523
HEARTLINE COMMUNICATIONS, I	BAKER, JESSIE	15-13	04/23/96 5	-	05/15/96	8	OKA	1229371	13.06	11188	(904)-864-5579
HEARTLINE COMMUNICATIONS, I	SELLS, DOROTHY	LS-13	04/24/96 \$	4	05/15/96	535	337	1230491	25.62	11188	(941)-728-3929
HEARTLINE COMMUNICATIONS, I	PASCAL, CHARLES J.	15-13	04/25/96 \$	-	05/14/96	Š.	ORN	1232361	5.00	11188	(407)-678-7911
HEARTLINE COMMUNICATIONS, I	MOSLEY, DANIEL & BARBARA	113	04/25/96 5	-	05/14/96	2 2	SNR	1232451	3.20	11188	(904)-626-7048
HEARTLINE COMMUNICATIONS, I	WHEELER, LUCILLIE M	15-13	04/26/96 S	-	05/15/96	SAS	N.Y.N	1234271	25.82	71168	(941)-741-8088
HEARTLINE COMMUNICATIONS, I	SALES, JOEMAR	15-13	04/29/96 \$	-	05/23/96	2	PLB	1235751	148 43	11188	[407]-641-4722
HEART, I'VE COMMUNICATIONS, I	ANDERSON, BILLY	LS-13	04/29/96 5	-4	05/23/96	*	BAY	1236171	18 75	89111	(904)-785-3910
HEARTLINE COMMUNICATIONS, I	JONES, DAUL W	15-13	04/30/96 5	1	05/24/96	NEW.	×104	1237671	17 74	8	(941)-688-1080
HEARTLINE COMMUNICATIONS, I	WAUGH, DONALD	15-13	04/30/96 5	•	05/24/96	10	DADE	1238041	7 33	1111	(305)-233-3004
HEARTLINE COMMUNICATIONS, I	SMITH, CECELIA	15-13	05/03/96 5	-•	05/24/96	¥.	ORN	1242541	0 00	:: 8	[407]-857-7452
HEARTLINE COMMUNICATIONS, I	HALL FRED	15-13	05/07/96 5	•	05/23/96	5 A 5	COLL	1245201	22 83	3	(941)-657-4051
HEARTLINE COMMUNICATIONS, :	MOBILEY. WILLIE	15-13	05/07/96 5	-•	05/23/96	Š	10.	175245	22 09	8	(352)-332-7184

FLORIDA PUBLIC SERVICE COMMISSION DIVISION OF CONSUMER AFFAIRS

SPECIAL REQUEST REPORT
REPORT • 7 PRINTED

REPORT 05/24/96

HEARTLINE COMMUNICATIONS :

A117110

TICK, WILLIAM A PATEL. SUNIL

218 records printed

TOTAL SAVINGS: 6206 58

COMPLAINANT

3441 RECVO

SB 1 CLOSE

STAFF COUNTY

COMPLAINT NO

LS-13 05/16/96 S T 05/16/96 NEP

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## State of Florida

Commissioners: SUSAN F. CLARK, CHAIRMAN J. TERRY DEASON JULIA L. JOHNSON DIANE K. KIESLING JOE GARCIA



Attachement P

DIVISION OF COMMUNICATIONS WALTER D'HAESELEER DIRECTOR (904) 413-6600

# Public Service Commission

November 14, 1995

Mr. Joseph R. Harrott Heartline Communications, Inc. P.O. Box 671008 Houston, TX 77267-1008

CERTIFIED

Dear Mr. Harrott:

Florida consumers have filed 79 complaints to date with this Commission in regard to unauthorized switching of their long distance service to Heartline Communications. This action raises considerable concern. Most of the complaints appear to stem from the use of sweepstakes posters with letter of authorization (LOA) forms attached to enter various types of sweepstakes such as a Hawaiian vacation or to win a Mustang car.

Enclosed is a copy of such an LOA that was found in a restaurant in Tallahassee. We have also observed several other locations using the same display and LOAs. As a certificated long distance company in Florida, you are required to comply with the Commission's rules. These rules were included in your certification package at the time of initial certification and your company signed an acknowledgment card that the rules were understood and all future rules would be followed. Please refer to Rule 25-4.118(2)(b), F.A.C. which requires that the text containing the statement that the LOA will result in the person's long distance service being switched be of at least as large as any other text on the page. Please explain how the enclosed LOA that we removed from one of your displays complies with this rule.

Furthermore, please review the same rule, next sentence, that requires that if the document is not to be used for the sole purpose of requesting a PIC change that the document, as a whole, must not be misleading or deceptive. By attaching your LOAs to a display that solely advertises a Hawaiian vacation or winning a Mustang, the whole document becomes misleading and deceptive. The consumer is easily misled into believing that he is entering a drawing to win something which is not the sole purpose of the LOA. Therefore, I request that you immediately discontinue or modify this practice to comply with the rules.

Please provide a response in writing explaining corrective action taken to comply with

Attachment B

November 14, 1995 Page 2

the Commission's rules, the date of when you have discontinued or modified using the sweepstakes method of obtaining LOAs in compliance with the rules, and a copy of your revised LOA that you will be using in the futu e by November 29, 1995.

If you have questions, please contact me at 904/413-6582.

Sincerely,

Rick Moses Eng. Supv.

Bureau of Service Evaluation

c: N. Pruit, CAF c: T. Williams, CMU Record # 1187

Attachment B

## OFFICIAL FORM

TWT

LONG DISTANCE APPLICATION

## PLEASE PRINT . FILL OUT COMPLETELY

AGE REQUIRED	n
Under 18	
18 to 35	
36 & over	_

DATE: FULL NAME: ADDRESS: \_\_\_\_\_ STATE \_\_\_\_\_ ZIP\_\_ CITY: HOME PHONE (REQUIRED)

Heartline Communications, Inc. (HCI), to act as my agent, and to convert the long distance service on my phone listed above from my current carrier to HCI. I understand that this LOA changes my carrier, and that I may designate only one carrier at a time for any I number. I understand that I will be billed through my local telephone company by HCI. I understand that my local phone company may assess a charge for my conversion to HCI. If this occurs, HCI will pay me back if I send a copy of my bill to: HCl, P.O. 671008 Houston, TX 77267

Attackson I ( PIM

VIA FACSIMILI



# HEARTLINE COMMUNICATIONS, INC.

PO BOX 621006/ HOUSTON / TEXAS 77267-1008 (713) 308-1012 / (800) 569-2200 / FAX (713) 308-1059 1995 DEC 12 AM 11: 45

MAIL ROOM

December 6, 1995

Mr. Rick Moses Eng. Supervisor, Bureau of Service Evaluation State of Florida Public Service Commission Capital Circle Office Center 2540 Shumard Oak Blvd. Lallahassec, FL 32399-0850

Dear Mr. Moses:

This letter is in response to your letter of November 14, 1995 to Heartline Communications, Inc.

Heartline currently acts as a certified underlying carrier in the State of Florida providing long distance services to independent agents who in turn sell and market to end users.

Please let me explain the current relationship between Heartline and the independent companies associated with the Florida Public Service Commission complaints:

Tropic Tel is the only independent company for which Heartline provides a certified carrier service that offers long distance through a sweepstakes in the State of Florida. Most of these prior complaints were associated with the effort, of Heartline and other independent companies for whom Heartline acted as a certified carrier.

- Heartline Prior to January 1, 1995, Heartline acted in a sales and marketing capacity offering long distance 1. service in conjunction with an optional sweepstakes offering. Heartline totally ceased all direct sales and marketing practices as of January 1, 1995
- Millennium Telecom Prior to January 1, 1995, Millennium acted as an independent agent for Heartline. 2 Heartline ceased accepting letters of authorization (LOA) from Millennium after January 1995.
- Straight Talk Prior to September 11, 1995, Straight Talk acted as an independent agent for Heartline. 3 Heartline ceased accepting LOA's from Straight Talk as of September 1995.
- Binning Enterprises Prior to October 31, 1995, Binning acted as an independent agent for Heartline. 4 Heartline ceased accepting electronically submitted telephone numbers for long distance conversion as of October 31, 1995.
- Tropic Tel Tropic Tel became an independent agent of Heartline in June 1995. I.OA's are provided to 5. Heartline for review and data entry submission to the local exchange carrier for conversion of long distance service. As of September 11, 1995 Heartline ceased accepting LOA's that were not in compliance with the FCC's order CC Docket No. 94-129. The LOA that Tropic Tel uses was designed in conjunction with Heartline to ensure compliance with the FCC requirements.

Attacherne. A

Rick Moses Florida Public Service Commission December 6, 1995 Page 2

Heartline did not design the marketing display for Tropic Tel; but we believe that the Florida Commission's Rule 25-4.118 (2)(b), F.A.C. regarding text would have to be as large as the very biggest wording on the box. Clearly the headlines must be considered separately, and the LOA must be considered a separate document. The statement that the LOA will result in the person's long distance service being switched must be of at least as large as any other text on the page is being complied with in that the Tropic Tel LOA is utilized for solely to request a PIC change. Our interpretation of the print size required for the portion of the LOA that states "I am at least 18 years of age..." e. ., is in compliance because the heading "Official Form" and instruction portion "Please Print - Fill Out Completely" are not part of the "text" that the regulation speaks to. Again, this is our interpretation. If this LOA is not in compliance, we want to work with the Commission to bring it into compliance. We believe that the display clearly states that the consumer has the opportunity to enter a contest as well as changing his/her long distance service. The LOA document is a separate and severable document from this display. Although we believe the display is totally clear, we will ask Tropic Tel on their next printing of the display to add additional language that would remove any doubt concerning the purpose of the display.

Enclosed for your review is a breakdown of all complaints received in our office from January 1, 1995 to date, listing the associated independent companies. All responses have been completed except as indicated. It is Heartline's policy that if we are notified that a telephone number has been changed improperly or by mistake we will rectify it immediately, credit the PIC charges and rerate all calls to the preferred carrier, if applicable.

We want to as are the Commission that we will continue that policy even if the complainant does not contact the Commission. Our company simply needs to be notified and we will make a change. We want to be good corporate citizens in Florida. We have over 12,000 current satisfied customers. The number of complaints is relatively small and arise when an individual improperly signs up for another or the LOA is simply not read.

We sincerely hope that the Commission will not find it necessary to take additional action regarding this matter. Please feel free to call upon me at 1-800-569-7119 for any questions that you may have.

Sincerely.

HEARTLINE COMMUNICATIONS, INC.

Ron Darnell

Executive Vice President

/kr

enclosure

Attach. ... + C

## FL PSC COMPLAINTS RECEIVED 01/01/95 TO 11/29/95

DATE RECEIVED	AGENT	COMPLAINANT'S NAME	CASE #
1/19/95	Heartline Communications, Inc.	HURNS, BERNARD	048857P
1/26/95	Heartline Communications, Inc.	MOORE, KATIE MAY	050368P
2/06/95	Heartline Communications, Inc.	SIEWERT, BOGDANO	052080P
2/06/95	Heartline Communications, Inc.	ST. GEORGE COPTIC CHURCH	052105P
2/09/95	Heartline Communications, Inc.	DYKES, GARY	052897P
2/22/95	Heartline Communications, Inc.	EISENBERGER, SHARON	060450P
2/24/95	Heartline Communications, Inc.	PICKETT, PATRICIA	055126P
2/27/95	Heartline Communications, Inc.	SUAREZ, EDDIE	055313P
3/07/95	Heartline Communications, Inc.	YOUNG, GARY	056620P
3/16/95	Heartline Communications, Inc.	ALLEN, WENDELL M	058223P
3/16/95	Heartline Communications, Inc.	BYRER, WILLIAM	059220P
3/16/95	Heartline Communications, Inc.	LACOMBE, LORI	059214P
3/16/95	Heartline Communications, Inc.	LOVETT, JEFFREY	058222P
3/16/95	Heartline Communications, Inc.	VANGAASBECK, ROSEMARY	059223P
3/20/95	Heartline Communications, Inc.	TORRES, SILVIA	046736P
3/23/95	Heartline Communications, Inc.	SAWYER, CHARLES	059516P
3/24/95	Heartline Communications, Inc.	DUNAWAY, CATHERINE	059618P
3/28/95	Heartline Communications, Inc.	SCHREIBSTEIN, ROBERT	060488P
4/05/95	Heartline Communications, Inc.	SOUIRIGI, CARMEN	061730P
4/06/95	Heartline Communications, Inc.	ODELL, NANCY	061723P
4/26/95	Heartline Communications, Inc.	FOURNIER, ROBERT	063670P
4/28/95	Heartline Communications, Inc.	LARZABL, JOSE G. MRS	064460P
5/15/95	Heartline Communications, Inc.	BROWN, JOHN	067292P
6/29/95	Heartline Communications, Inc.	MCNEAL, GERTRUDE	073765P
7/06/95	Heartline Communications, Inc.	SULLIVAN, DANIEL MRS.	074788P
7/06/95	Heartline Communications, Inc.	WEISS, MITCHELL	074695P
7/13/95	Heartline Communications, Inc.	SINGH, HARDEEP	074548P
7/27/95	Heartline Communications, Inc.	RODRIGUEZ, CONCEPCION	078975P
9/13/95	Heartline Communications, Inc.	SLUDER, THOMAS	087360P
9/15/95	Heartline Communications, Inc.	ESPANA, EVELYN	072296P
10/11/95	Heartline Communications, Inc.	LYLEN, IAN	091932P
1/20/95	Millennium Telecom	LODISE, ROCCO	050115P
1/23/95	Millennium Telecom	DEITER, DENNIS	049777P
1/23/95	Millennium Telecom	HOLLAND, STEPHEN	049919P
1/25/95	Millennium Telecom	RAVELLI, JOSEPH	050288P
1/27/95	Millennium Telecom	HOLLEY, VALORIE	050477P
3/10/95	Millennium Telecom	TAFFINDER, CHARLES	057124P
3/28/95	Millennium Telecom	MILLER, MILDRED	060289P
3/30/95	Millennium Telecom	BROWN, CLARENCE	060404P
4/28/95	Millennium Telecom	BUSHMAN, CRAIG	064649P
5/01/95	Millennium Telecom	PETERS, DAVID	065421P
5/22/95	Millennium Telecom	CHARLOTTE COUNTY SCHOOLS	068838P
6/09/95	Millennium Telecom	PHILLIPS, PRESTON	070861P
6/19/95	Millennium Telecom	ROWE, MYLET	071913P
6/20/95	Millennium Telecom	ESTES, CATHELINE	072319P
6/22/95	Millennium Telecom	SUAREZ, ALFONSO	072471P
7/05/95	Millennium Telecom	WILSON, SAMUEL AND BARBARA	078621P
7/17/95	Millennium Telecom	EPSTEIN, DAVID	076618P

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### FL PSC COMPLAINTS RECEIVED 01/01/95 TO 11/29/95

DATE RECEIVED	AGENT	COMPLAINANT'S NAME	CASE #
8/17/95	Millennium Telecom	DUNCAN, SIMONE	081697P
8/23/95	Millennium Telecom	LYERLY, DAVID	083986P
8/29/95	Millennium Telecom	FOSTER, MICHAEL	083693P
10/02/95	Millennium Telecom	VIOLA, MICHAEL	090965P
10/17/95	Millennium Telecom	NEAL, ROBYN	092347P
•	Millennium Telecom	CHEW, WALTER	056063P
•	Millennium Telecom	DESUE, CLARENCE	087801P
6/26/95	Number is not in our system	BROWN, DOUGLAS	073137P
9/05/95	Number is not in our system	WALLA, KENNETH	084573P
9/25/95	Number is not in our system	ISHAM, ELLEN	089767P
5/30/95	Straight Talk	DELOACH, DANIEL	069340P
6/15/95	Straight Talk	LAPLACE, MARY	071620P
9/26/95	Straight Talk	BYLES, LUCEAIN	090216P
7/24/95	Binning Enterprises, Inc.	SIMMS, WILLIAM	078118P
7/28/95	Binning Enterprises, Inc.	TABLER, GWEN	079573P
8/04/95	Binning Enterprises, Inc.	SPEECE, ROBERT F.	081285P
8/05/95	Binning Enterprises, Inc.	SANTANA, TERESA	081156P
9/07/95	Binning Enterprises, Inc.	FRANCIS, KENNETH	056129P
•	Binning Enterprises, Inc.	SHEERER, GARY MRS.	064115P
9/08/95	Tropic Tel	DINI, GREG	086535P
9/14/95	Tropic Tel	ALEXANDER. LAWRENCE	087569P
9/21/95	Tropic Tel	MCNABB, STEVEN	088374P
11/27/95	Tropic Tel	LOPEZ, JOSE	096739P

<sup>\*</sup>Cases closed, however, complaints not received prior to this inquiry. Currently in the process of research and response.

Commissioners: SUSAN F. CLARK, CHAIRMAN J. TERRY DEASON JULIA L. JOHNSON DIANE K. KIESLING JOE GAPCIA



DIVISION OF COMMUNICATIONS WALTER D'HAESELEER DIRECTOR (904) 413-6600

# Public Service Commission

December 13, 1995

Mr. Joseph R. Harrott Heartline Communications, Inc. P.O. Box 671008 Houston, TX 77267-1008

Dear Mr. Harrott:

Thank you for your response to my previous letter dated November 14, 1995. Mr. Darnell articulated that Heartline Communications, Inc. (HCI) has discontinued processing letters of authorization for several independent marketing agents when problems occurred. However, it appears that HCI simply eliminates its contractual agreements with its agents after harm has occurred to the Florida end users and does not have a policy in place to prevent these types of complaints from reoccurring with new agents.

In regard to the displays used by Tropic Tel, it is still the Commission staff's position that the use of a sweepstakes billboard or display with LOAs attached is overall deceptive in nature and should not be used for the intent of switching a person's long distance service. Even if additional language is added to the display, unless the added language is at least as large as other text on the display, staff believes it is not in compliance with Rule 25-4.118, F.A.C. Because the LOAs are an integral part of the display we do not believe it should be considered a separate document for compliance with the rule. Your company is the certificated company providing the service and is responsible for the content of the display being used by Tropic Tel. Therefore, continuing to use the existing displays and waiting until the next printing of the displays for corrective action is not appropriate. This matter needs immediate attention.

Accordingly, please respond in writing by December 27, 1995 with an outlined procedural policy that HCl intends to implement that will correct the cause of the complaints of unauthorized switching of long distance service.

Attachment D

Mr. Joseph Harrott Page 2

Furthermore, please provide an explanation of corrective action taken to ensure that the displays used by Tropic Tel are in compliance with the Commission's rules. If you have questions, please contact me at 904/413-6582.

Sincerely,

Rick Moses

Eng. Supv. Bureau of Service Evaluation

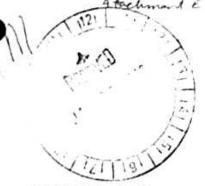
c: N. Pruitt, CAF Record #1187a

- 15 -

# THE LUSTIGMAN FIRM

APTORNIAS

60TH FLOOR EMPRI STATE BUILDING NIW YORK NY 10118-6098 Tri- (212) 268 (60° FeX (212) 268 1989



SHELDON'S LUSHGMAN (ADMITTED NY & ME

ANDREW B 11 SHOW CADMITTED M. DC & MD ONLY

VIA FAX: (904) 413-6583 AND REGULAR MAIL

January 5, 1996

Mr. Rick Moses Eng. Supervisor Bureau of Service Of Evaluation State of Florida Public Service Commission Capital Circle Office Center 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

RE: Heartline Communications, Inc./Tropic Tel

Dear Mr. Moses:

This is to confirm our conversation of today resolving the State of Florida Public Service Commission's concerns regarding the Heartline Communications, Irc./Tropic Tel Sweepstakes promotion. As I previously advised you, we are counsel to Tropic Tel, a marketer of Heartline Communication's long-distance services.

You agreed that the following would resolve the State of Florida's concerns with this promotion. Tropic Tel agrees to revise its box promotion to include the statement "Submission of official entry form can result in change in long distance service". This statement will be in a type size and font similar to the existing statement "See rules on side for entry information" and will be placed in proximity to the drop-in slot. Tropic Tel will promptly begin working to change the boxes that are distributed in Florida to include the disclaimer. This change will appear on all new boxes shipped to Florida and the company will use its best efforts to change all existing boxes in Florida within 90 days.

I appreciate your cooperation on this matter. Please let me know if you have any questions.

Sincerely

cc: Tropic Tel

Heartline Communications, Inc.

# THE LUSTIGMAN FIRM

60TH FLOOR
EMPIRE STATE BUILDING

NEW YORK, NY 10118-609H TEL: (212) 268-0797 • FAX: (212) 268-1989

SHELDON 5. LUSTIGMAN (ADMITTED NY & NI)

ANDREW B. LUNTIGMAN (ADMITTED NJ. DC & MD ONLY)

January 16, 1996

YIA PAX AND REGULAR MAIL

Mr. Rick Moses
Eng. Supervisor
Bureau of Service Of Evaluation
State of Florida Public Service Commission
Capital Circle Office Center
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Heartline Communications, Inc./Tropic Tel

Dear Mr. Moses:

As we had previously discussed, Tropic Tel is revising its box promotion to meet the State of Florida's concerns. A copy of the disclaimer, as it would appear on the box, is enclosed.

I would appreciate it if you would review the disclaimer and let me know if it is satisfactory. As we agreed, the disclaimer would appear in the place of the existing "See Rules" statement.

I look forward to hearing from you shortly.

Sincerely

ANDREW BY LUSTIGMAN

cc: Tropic Tel

Heartline Communications, Inc.

NJ OFFICE: 158 WINDHAM ROAD, HILLSDALE, NJ 07642 • (201) 558-0948

See Rules On Side For Entry Information
Submission Of Official Form Can Result In Change In Long Distance Svc.

State of Florido



# Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

960627-11

FIZE

DATE: May 6, 1996

TO: Tracy Hatch, Chief of Communicatio. 5, Division of Legal Services

FROM: Kathryn D. Lewis, Regulatory Analyst II, Division of Communications

RE: Request to open docket to initiate show cause proceedings - Heartline

Communications, Inc. (Heartline)

Please review the attached information. If you are in agreement that a show cause proceeding is warranted, we request that a docket be opened to initiate show cause proceeding against Heartline for violation of Rule 25-4.118, Florida Administrative Code. Interexchange Carrier Selection. A request to establish docket form is attached for your convenience.