4 June 1996

Ms. Blanca Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
via Hand Delivery
960701.7 Z

Re: Application for Alternative Local Exchange C meany (ALEC) Certification by Time Warner Connect, a Florida General Partnership

Dear Ms. Bayo:
Enclosed please find an original and six copies of an application and supporting documentation for the above-referenced application. Also enclosed please find our check in the amount of $\$ 250.00$ for the fee required for this filing. You will also find a copy of this letter enclosed. Please date-stamp the enclosed letter to indicate that the original was filed and return a copy to me.

Respectfully.
in bother
Jill Butler
Enclosures


1 This is an application for (check one)

## (X) Original authority (new company)

( ) Approval of transfer (to another certificated company)
Example a certificated company purchases an existing company and desires to retain the original certificat e authority
( ) Approval of assignment of existing certificate (to a non-certificated company)
Example: a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate
( ) Approval for transfer of control (to another certificated company) Example a company purchases $51 \%$ of a certificated company The Commission must app ove the new controlling entity

2 Name of applicant: Time Warner Connect

3 A National mailing address including street name, number, post office box. city, state, zip code, and phone number

160 Inverness Drive West
Englewood, Colorado 80112
(303) 754-6154

B Florida mailing address including street name, number, post office box. city, state, zip code, and phone number

Time Warner Connect<br>c/o Jill Butler<br>2773 Red Maple Ridge<br>Tallahassee, FL 32301<br>(904) 942-1181

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number

2600 McCormick Drive, Suite 255
Clearwater, FL 34619
(813) 791.7730
(813) 796-0625 (fax)
and
2251 Lucien Way, Suite 150
Maitland, FL 32751
(407) 660-5542
(407) 660-8068 (fax)

4 Structure of organization
( ) Individual
( ) C rporation
( ) Foreign corporation
( ) Foreign Partnership
(X) General Partnership
( ) Limited Partnership
( ) Joint Venture
( ) Other, please explain
$\qquad$

5 If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida

$$
\begin{array}{ll}
\text { Corporate Charter Number } & \begin{array}{l}
\text { Applicant is a general partnership } \\
\text { (See Attachment C) }
\end{array}
\end{array}
$$

$6 \quad$ Name under which the applicant will do business ( $\mathrm{d} / \mathrm{b} / \mathrm{a}$ )
Time Warner Connect
7 If applicable, please provide proof of fictitious name ( $\mathrm{d} / \mathrm{b} / \mathrm{a}$ ) registration
Fictitious name registration number Applicant is a general partnership (See Attachment C)

If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity

Time Warner Connect is a general partnership<br>Applicants general partners are TW Service Holdings I, L.P and TW Service Holdings II, L. P<br>75 Rockefeller Plaza<br>c/o Marie White<br>New York, N. Y 10019

9 State whether any of the officers, directors, or any of the 10 largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings If so, please explain

No

10 Please provide the name, title, address, telephone number, internet addeess, and facsimite number for the person serving as ongoing hason with the Commission, and if different, the liaison responsible for this application

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Ms Jill Butler
Director of Regulatory Affairs
2773 Red Maple Ridge
Tallahassee, FL 32301
(904) 942-1181
(904) 942-0431 (fax)
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11 Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service

California, New York, Texas, North Carolina, Tennessee
12. Has the applicant been denied certification in any other state? If so. please list the state and reason for denial

No

13 Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty

No

14 Please indicate how a customer can file a service complaint with your company
A customer can file a service complaint with Time Warner Connect by contacting the Time Warner Connect business office or by writing the

Vice President
Time Warner Connect
2600 McCormick Drive, Suite 255
Clearwater, FL 32301
(813) 791-7730
or

General Manager
Time Warner Connect
2251 Lucien Way, Suite 150
Maitland, FL 32751
(407) 660-5542

15 Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Flonda

A Financial capability
Please see Attachment A

1. Balance Sheet - Time Warner, Inc Annual Report (Attachment B)
2. Income Statement - Time Warner, Inc Annual Report (Attachment B)

3 Statement of retained earnings for the most recent three years (Attachment B, Page 54)

Audited financial statements are included in the 10 K Report (Attachment A) and the Time Warner, Inc Annual Report (Attachment B)

## B. Managerial capability

Time Warner Connect has financial and management expertise necessary to provide alternative local exchange services as demonstrated by the following
a The president of Time Warner Connect is.
Mr. Gary Lane
160 Inverness Drive West
Englewood, CO 80112
(303) 754-6154

Mr. Lane has a background in economics and administration with extensive experience in the telecommunications industry dating from 1979 when he accepted a position with Northwestern Bell Telephone (now U S WEST). His experience at U S WEST includes local and long distance service sales, sales management, regional sales and business development. Mr. Lane also headed new product and new business development In 1991, Mr. Lane went to the United Kingdon where he was responsible for the implementation and operation of telecommunications switching for the U S WEST/TCI joint venture

C Technical capability
Time Warner Connect will provide qualified management, marketing, engineering and customer service personnel to support its services in Florida Time Warner Connect has developed an advanced system for order processing, billing, customer service, and information management necessary to support its telecommunications services

Within the State of Florida, the officials, management, and technical personnel of Time Warner Communications, Time Warner Cable and Digital Media Partners, will be available to assist Time Warner Connect and its customers to the fullest extent that is necessary and appropriate. These officials and personnel have extensive experience in the telecommunications industry

## AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the infor nation is true and correct I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders

Further, I am aware that pursuant to Chapter 83706 , Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provjredin s. $7750 \$ 2$ ands $775.083^{\prime \prime}$

## Official:

Title

(303) 754-6154

Telephone Number
Time Warner Connect

Address: $\quad$\begin{tabular}{l}

$\frac{160 \text { Inverness }}{} \quad$| Enqlewood, C0 80112 |
| :--- | <br>

\hline
\end{tabular}

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 10-K
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 [FEE REQUIRED]

For the fiscal year ended December 31, 1995.
Commission file number $1-8637$

## TIME WARNER INC. <br> (Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)
75 Rockefeller Plaza, York, N.Y. (Address of principal executive offices)

13-1388520
(1.R.S. Employer Identification No.)

10019
(Zip Code)

Registrant's telephone number, including area code: (212) 484-8000
Securities registered pursuant to Section 12(b) of the Act:

Title of each class
Common Stock, $\$ 1.00$ par value
Rights to Purchase Series A Participating Cumulative
Preferred Stock
6.85\% Debentures due 2026
$745 \%$ Notes due 1998
$7.48 \%$ Debentures due 2008
$7.75 \%$ Notes due 2005
$7.95 \%$ Notes due 2000
$7.975 \%$ Notes due 2004
8.05\% Debentures due 2016
$8.11 \%$ Debentures due 2006
8.18\% Debentures due 2007
$8.30 \%$ Discount Debentures due 2036
$83 \%$ Debentures due 2017
$914 \%$ Debentures due 2013
$9.15 \%$ Debentures due 2023
Liquid Yield Option ${ }^{\text {T }}$ Notes due 2012
Liquid Yield Option ${ }^{\text {* }}$ Notes due 2013

## Name of each exchange

 on which registeredNew York Stock Exchange Pacific Stock Exchange New York Stock Exchange Pacific Stock Exchange New York Stock Exchange New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
New York Stock Exchange
American Stock Exchange
New York Stock Exchange

Securities registered pursuant to Section $12(\mathrm{~g})$ of the Act:

## None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes + No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form $10-\mathrm{K}$.

As of March 20, 1996, there were $392,488,134$ shares of registrant's Common Stock outstanding and the aggregate market value of such shares held by non-affiliates of the registrant (based upon the closing price of such shares on the New York Stock Exchange Composite Tape on March 20, 1996) was approximately $\$ 16.3$ billion.

## DOCUMENTS INCORPORATED BY REFERENCE:

## Description of document

Part of the Form $10-\mathrm{K}$
Part III (Item 10 through Item 13)

Portions of the Definitive Proxy Statement to be used in connection with the registrant's 1996 Annual Meeting of Stockholders.

## EXHIBIT INDEX

## Exhibit Number

## Description

21 Amended and Restated Agreement and Plan of Merger dated as of September 22. 1995 among the Registrant. TW Inc. Time Warner Acquisition Corp. TW Acquisition Corp and Turner Broadcasting System. Inc. (which is incorporated herein by reference to Exhibit 2(a) to the Registrant's Current Report on Form 8-K dated December 1. 1995 (the "December 1995 Form 8-K"))
2.2 Shareholders Agreement dated as of September 22. 1995 among the Registrant. R.E Turner and certain associates and affiliates of R.E. Turner (which is incorporated herein by reference to Exhibit 10(a) to the Registrant's Current Report on Form 8.K dated September 22. 1995 (the "September 1995 Form 8.K")).
2.3 Amended and Restated LMC Agreement dated as of September 22. 1995, among the Registrant. TW Inc., Liberty Media Corporation ("Liberty"). TCI Turner Preferred. Inc.. Communication Capital Corp, and United Turner Investment. Inc. (which is incorporated herein by reference to Exhibit 10(a) to the December 1995 Form 8-K).
3.(i)(a) Restated Certificate of Incorporation of the Registrant as filed with the Secretary of State of the State of Delaware on May 26, 1993 (which is incorporated herein by reference to Exhibit 3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30. 1993 (the "June 1993 Form 10-Q").
3.(i)(b) Certificate of Ownership and Merger merging TWE Holdings Inc. into Time Warne Inc as filed with the Secretary of State of the State of Delaware on October 13, 1993 (which is incorporated herein by reference to Exhibit 3.(i)(b) to the Registrant's Annual Report on Form 10-K for the year ended December 31. 1993 (the "1993 Form 10-K")).
3.(i)(c) Certificate of the Voting Powers. Designations. Preferences ank. Relative. Participating. Optional and Other Special Rights and Qualifications. Limita ions or Restrictions of Series A Participating Cumulative Preferred Stock of the Registrant as filed with the Secretary of State of the State of Delaware on January 26. 1994 (which is incorporated herein by reference to Exhibit 3.(i)(c) to the 1993 Form 10-K).
3.(i)(d) Certificate of the Voting Powers. Designations. Preferences and Relative. Participating. Optional or Other Special Rights, and Qualifications. Limitations or Restrictions thereof. of Series C Convertible Preferred Stock of the Registrant as filed with the Secretary of State of the State of Delaware on May 1, 1995.
3.(i)(e) Certificate of the Voting Powers. Designations. Preferences and Relative. Participating. Optional or Other Special Rights, and Qualifications. Limitations or Restnctions thereof. of Series D Convertible Preferred Stock of the Registrant as filed with the Secretary of State of the State of Delaware on July 6. 1995
3.(i)f) Certificate of the Voring Powers. Designations. Preferences and Relative. Participating. Optional or Other Special Rights, and Qualifications. Limitations or Restrictions thereof. of Series E Convertible Preicrred Stock of the F gistrant as filed with the Secretary of State of the State of Delaware on January 4, 1996.
3.(i)(g) Certificate of the Voting Powers, Designations. Preferences and Relative. Participating. Optional or Other Special Rights, and Qualifications. Limitations or Restrictions thereof. of Series F Convertible Preferred Stock of the Registrant as filed with the Secretary of State of the State of Delaware on January 4, 1996.
3.(i)(h) Certificate of Designations of Series G Convertible Preferred Stock of the Registrant as filed with the Secretary of State of the State of Delaware on September 5. 1995 (which is incorporated herein by reference to Exhibit 4(a) to Registrant's Current Report on Form 8.K dated August 31. 1995 (the "August 1995 Form 8-K")).
3.1)(1) Certificate of Designations of Senes H Convertible Preferred Stock of the Registrant as filed with the Secretary of State of the State of Delaware on September 5. 1995 (which is incorporated herein by reference to Exhibit 4(b) to the August 1995 Form 8-K).
3.(i)(j) Certificate of Designations of Series 1 Convertible Preferred Stock of the Registrant as filed with the Secretary of State of the State of Delaware on October 2. 1995.
3.(ii) By-laws of the Registrant, as amended through March 18. 1993 (which is incorporated herein by reference to Exhibit 3.3 to the Registrant's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31. 1992 (the "1992 Form 10-K")).
Sequential
Page Vumber "Financing Trust") dated as of August 15. 1995, among the trustees of the Financing Trust, the Registrant and the holders of undivided beneficial interests in assets of the Financing Trust, relating to the $\$ 1.24$ Preferred Exchangeable Redemption Cumulative Securities of the Financing Trust (the "PERCS"), including, as exhibits thereto, the Restated Certificate of Trust of the Financing Trust. the Terms of the Preferred Securities (including the Form of Certificate) and the Terms of the Common Securities (including the Form of Certificate).
4.3 Indenture dated as of August 15. 1995, between the Registrant and Chemical Bank, as trustee, relating to the Registrant's $4 \%$ Subordinated Notes due December 23. 1997. issued in connection with the PERCS, including, as Exhibit A thereto, the Form of Note.
4.4 Guarantee Agreement dated as of August 15, 1995, executed and delivered by the Registrant. as guarantor, and The First National Bank of Chicago, as trustee. for the benefit of the holders of the PERCS.
4.5 Amended and Restated Declaration of Trust of Time Warner Capital 1 ("Time Warner Capital") dated as of December 5, 1995, among the trustees of Time Warner Capital, the Registrant and the holders of undivided beneficial interests in the assets of Time Warner Capital, relating to the $87 / 4 \%$ Preferred Trust Securities of Time Warner Capital (the "Preferred Trust Securities"), including, as exhibits thereto, the Certificate o Trust of Time Warner Capital, the Terms of the Preferred Securities (including the Form of Certificate) and the Terms of the Common Securities (including the Form of Certificate).
4.6 Indenture dated as of December 5. 1995, between the Registrant and Chemical Bank, as trustee, relating to the issuance of the Preferred Trust Secunties.
47 First Supplemental Indenture dated as of December 5.1995, between the Registrant and Chemical Bank, as trustee, relating to the Registrant's $81 / 4 \%$ Subordinated Debentures due December 31. 2025, issued in connection with the Preferred Trust Securities. including, as Exhibit A thereto, the Form of Debenture.
4.8 Guarantee Agreement dated as of December 5. 1995, executed and delivered by the Registrant, as guarantor, and The First National Bank of Chicago, as trustee, for the benefit of the holders of the Preferred Trust Securities.
Rights Agreement dated as of Janu: y 20. 1994 between the Registrant and Chemical Bank, as Rights Agent (which is incorporated herein by rreerence to Exhibit 4(a) to the Registrant's Current Report on Form 8-K dated January 20. 1994)
Indenture dated as of April 30. 1992, as amended by the First Supplemental Indenture. dated as of June 30, 1992, among Time Warner Entertainment Company, L.P. ("TWE"). the Registrant, certain of it subsidiaries party thereto and The Bank of New York, as Trustee (which is incorporated herein by reference to Exhibits $10(\mathrm{~g})$ and 10 (h) to the Registrant's Current Report on Form 8.K dated July 14, 1992 (the "July. 1992 Form 8-K").
4.11 Second Supplemental Indenture dated as of December 9. 1992 among TWE. the Registrant, certain of its subsidiaries party thereto and The Bank of New York, as Trustee (which is incorporated herein by reference to Exhibit 4.2 to Amendment No. I to the Registration Statement on Form S-4 Reg. No. 33-67688 of TWE filed with the Securities and Exchange Commission (the "Commission") on October 25. 1993 (the "1993 TWE S-4")).
4.12 Third Supplemental Indenture dated as of October 12. 1993 among TWE, the Registrant, certain of its subsidiaries party thereto and The Bank of New York, as Trustee (which is incorporated herein by reference to Exhibit 4.3 to the 1993 TWE S-4).
Fourth Supplemental Indenture dated as of March 29. 1994 among TWE, the Registrant. certain of its subsidiaries party thereto and The Bank of New York, as Trustee (which is incorporated herein by reference to Exhibit 4.4 to TWE's Annual Report on Form 10-K for the year ended December 31. 1993 ("TWE's 1993 Form 10-K")).

| Exhibit Number | Description |
| :---: | :---: |
| 4.14 | Fifth Supplemental Indenture dated as of December 28. 1994 among TWE. the Registrant, certain of its subsidiaries party thereto and The Bank of New York. as Trustee (which is incorporated herein by reference to Exhibit 4.5 to TWE's Annual Report on Form $10 \cdot \mathrm{~K}$ for the year ended December 31, 1994 ("TWE's 1994 Form 10-K")). |
| 4.15 | Indenture dated as of October 15, 1985 between the Registrant and Manine Midland Bank. N.A.. as successor Trustee (which is incorporated herein by reference to Exhibit 4(a) to the Registrant's Registration Statement on Form S-3 Reg. No 33.724 filed with the Commission on October 8. 1985). |
| 4.16 | Indenture dated as of October 15, 1992, as amended by the First Supplemental Indenture dated as of December 15. 1992, as supplemented by the Second Supplemental Indenture dated as of January 15. 1993, between the Registrant and Chemical Bank, as Trustee (which is incorporated herein by reference to Exhibit 4.10 to the 1992 Form 10-K). |
| 4.17 | Indenture dated as of January is, 1993 between the Regisirant and Chemical B ak. as Trustee (which is incorporated herein by reference to Exhibit 4.11 to the 1992 Form 10-K). |
| 4.18 | First Supplemental Indenture dated as of June 15, 1993, between the Registrant and Chemical Bank, as Trustee, to the Indenture dated as of January 15, 1993 between the Registrant and Chemical Bank, as Trustee. including as Exhibit A the Form of Liquid Yield Option Note due 2013 (which is incorporated herein by reference to Exhibit 4 to the June 1993 Form 10-Q). |
| 10.1 | Time Warner 1981 Stock Option Plan, as amended through May 14. 1991 (which is incorporated herein by reference to Exhibit 10.1 to the 1991 Form 10-K). |
| 10.2 | Time Warner 1986 Stock Option Plan, as amended through May 14, 1991 (which is incorporated herein by reference to Exhibit 10.2 to the 1991 Form 10-K). |
| 10.3 | 1988 Stock Incentive Plan of Time Warner Inc., as amended through May 14, 1991 (which is incorporated herein by reference to Exhibit 10.3 to the 1991 Form 10-K) |
| 10.4 | Time Warner 1989 Stock Incentive Plan, as amended through May 14, 1991 (which is incorporated herein by reference to Exhibit 10.4 to the 1991 Form 10-K). |
| 10.5 | Time Wamer 1989 WCI Replacement Stock Option Plan. as amended through February 14. 1995 (which is incorporated herein by reference to Exhibit 10.5 to the Registrant's Annual Report on Form 10-K for the year ended December 31. 1994 (the "1994 Form 10-K")). |
| 10.6 | Time Warner 1989 Lorimar Non-Employee Replacement Stock Option Plan, as amended through May 14. 1991 (which is incorporated herein by reference to Exhibit 10.6 to the Registrant's 1991 Form 10-K). |
| 10.7 | Time Warner 1994 Stock Option Plan, as amended through November 17. 1994 (which is incorporated herein by reference to Exhibit 10.7 to the 1994 Form 10-K). |
| 10.8 | Time Warner Corporate Group Stock In.centive Plan. as amended through May 14. 1991 (which is incorporated herein by reference to Exhibit 10.8 to the 1994 Form 10-K) |
| 10.9 | Time Warner 1988 Restricted Stock Plan for Non-Employee Directors, as amended through November 18, 1993 (which is incorporated herein by reference to Exhibit 10.8 to the Registrant's Annual Report on Form 10-K for the year ended December 31. 1993 (the "1993 Form 10-K"). |
| 10.10 | Deferred Compensation Plan for Directors of Time Warner, as amended through November 18. 1993 (which is incorporated herein by reference to Exhibit 10.9 to the 1993 Form 10-K). |
| 1011 | Time Warner Retirement Plan for Outside Directors, as amended through September 21, 1989 (which is incorporated herein by reference to Exhibit 10.10 to the 1991 Form 10-K). |
| 10.12 | Amended and Restated Time Warner Inc. Annual Bonus Plan for Executive Officers (which is incorporated by reference to Annex A to the Registrant's definitive Proxy Statement dated March 30. 1995, used in connection with the Registrant's 1995 Annual Meeting of Stockholders). |

## Description

10.13 Amended and Restated Employment and Termination Agreement dated as of March 3. 1989. as amended and restated as of January 10. 1990, between the Registrant and J. Richard Munro (which is incorporated herein by reference to Exhibit 10.26 to the Registrant's Annual Report on Form 10-K for the year ended December 31. 1989).
10.15 Employment Agreement made as of May 17, 1995 between the Registrant and Peter R Haje (which is incorporated herein by reference to Exhibit 10.5 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30. 1995).
10.16 Employment Agreement made as of November 2. 1994 between the Registrant and Richard D. Parsons (which is incorporated herein by reference to Exhibit 10.17 to the 1994 Form (0-K).
10.17 Employment Agreement effective as of January 1, 1995 between the Registrant axd Richard J. Bressler (which is incorporated herein by reference to Exhibit 10.18 to the 1994 Form 10-K).
10.18 Amended and Restated Employment Agreement effective as of January 1. 1994 be ween the Registrant and Tod R. Hullin (which is incorporated herein by referen e to Exhibit 10.19 to the 1994 Form 10-K).
Amended and Restated Employment Agreement effective as of January 1. 1994 between the Registrant and Philip R. Lochner. Jr. (which is incorporated herein by reference to Exhibit 10.20 to the 1994 Form 10-K).
10.20 Employment Agreement dated as of February 1. 1992 between the Registrant and Timothy A. Boggs (which is incorporated herein by reference to Exhibit 10.21 to the 1992 Form 10-K).
10.21 The Ture Warner Deferred Compensation Plan (Amended and Restated as of Novernber 1. 1995). Repon on Form 10-K for the year ended December 31. 1988).
Credit Agreement dated as of June 30, 1995 among TWE. Time Warner EntertainmentAdvance/Newhouse Partnership ("TWE-AN Partnership") and TWI Zable Inc., as borrowers. Chemical, as administrative agent, Bonk of America National Trust and Savings Association. The Bank of New York and Morgan Guaranty Trust Company of New York, as documentation and syndication agents, and the lending institutions named therem (which is incorporated herein by reference to Exhibit 10(a) to the Registrant's Current Report on Form 8-K dated July 6. 1995).
Agreement of Limited Partnership. dated as of October 29. 1992, as amended by the Letter Agreement, dated February 11, 1992, and the Letter Agreement dated June 23. 1992. among the Registrant and centain of its subsidiaries, ITOCHU Corporation ("TOCHU") and Toshiba Corporation ("Toshiba") (which is incorporated herein by reference to Exhibit (A) to the Registrant's Current Report on Form 8-K dated October 29. 1991 and Exhibits 10(b) and 10(c) to the July 1992 Form 8-K).
10.25 Admission Agreement. dated as of May 16, 1993 between TWE and U S WEST. Inc. (which is incorporated herein by reference to Exhibit 10(a) to TWE's Current Report on Form 8-K dated May 16. 1993 (the "TWE May 1993 Form 8-K")).
10.26 Amendment Agreement. dated as of September 14. 1993. among ITOCHU. Toshiba, the Registrant. US WEST. Inc. and certain of their respective subsidiaries. amending the TWE Partnership Agreement. as amended (which is incorporated herein by reference to Exhibit 3.2 to TWE's 1993 Form 10-K).
0.27 Letter Agreement, dated May 16. 1993, between the Registrant and ITOCHU (which is incorporated hereen by reference to Exhibit 10(b) to the TWE May 1993 Form 8-K). Letter Agreement, dated May 16. 1993, between the Registrant and Toshiba (which is incorporated heren by reference to Exhibit 10(c) to the TWE May 1993 Form 8-K).

## $\underset{\text { Number }}{\text { Exhibit }}$ Number

## Description

1029 Restructuring Agreement dated as of August 31. 1995 among the Registrant. TOOCHU and ITOCHU Entertainment Inc. (which is incorporated herein by reference to Exhibit 2(a) to the August 1995 Form $8 \cdot \mathrm{~K}$ ).
10.30 Restructuring Agreement dated as of August 31. 1995 between the Registrant and Toshiba (including Form of Registration Rights Agreement, between the Registrant and Toshiba) (which is incorporated herein by reference to Exhibit 2(b) to the August 1995 Form 8-K).
10.31 Option Agreement, dated as of September 15. 1993 between TWE and U S WEST, Inc. (which is incorporated herein by reference to Exhibit 10.9 to TWE's 1993 Form 10-K).
1032 Promissory Note of U S WEST Cable Corporation, dated September 15. 1993 (which is incorporated herein by reference to Exhibit 10.10 to TWE's 1993 Form 10-K).
10.33 Guarantee, dated as of September 15. 1993, by U S WEST, Inc. of the Promissory Note of US WEST Cable Corporation. dated September 15. 1993 (which is incorporated herein by reference to Exhibit 10.11 to TWE's 1993 Form 10-K).
10.34 Contribution Agreement dated as of September 9. 199.4 among TWE, Advance Publications. Inc., Newhouse Broadcasting Corporation. Advance/Newhouse Partnership ("Advance/Newhouse"), and TWE-A/N Parnership (which is incorporated herein by reference to Exhibit 10(a) to TWE's Current Report on Form $3-K$ dated September 9. 1994 ("TWE's September 1994 Form 8-K")).
10.35 Partnership Agreement. dated as of September 9. 1994 between TWE and Advance/Newhouse (which is incorporated herein by reference to Exhibit 10 (b) to TWE's September 1994 Form 8-K).
10.36 Letter Agreement dated April 1. 1995 among TWE. Advance/Newhouse. Advance Publications. Inc. and Newhouse Broadcasting Corporation (which is incorporated herein by reference to Exhibit 10(c) to TWE's Current Report on Form $8 . \mathrm{K}$ dated April 1. 1995).
10.37 Agreement and Plan of Merger dated as of January 26. 1995. among KBLCOM Incorporated. Houston Industries Incorporated. Registrant and TW KBLCOM Acquisition Sub (which is incorporated herein by reference to Exhibit 2(a) to the Registrant's Current Report on Form 8-K dated January 26. 1995).
10.38 Agreement and Plan of Merger dated as of February 6. 1995, among Cablevision Industries Corporation ("CVI"). Alan G.ry, Registrant and T V CVI Acquisition Corp. ("TWCVI") (which is incorporated herein by reference to Exhibit 2(a) to the Registrant's Current Report on Form 8-K dated February 6. 1995 (the "February 1995 Form 8-K")) Agreement and Plan of Merger dated as of February 6. 1995 among Cablevision Propertues Inc.. Alan Gerry and Registrant (which is incorporated herein by reference to Exhibit 2(b) to the February 1995 Form 8-K).
10.40 Agreement and Plan of Merger dated as of Febiuary 6, 1995 among Cablevision Management Corporation of Philadelphia. Alan Gerry and Registrant (which is incorporated herein by reference to Exhibit 2(c) to the February 1995 Form 8-K).
10.41 Agreement and Plan of Merger dated as of December 8. 1995 among Cablevision Industries of Middle Florida, Inc., Alan Gerry, the Registrant and CV1 (which is incorporated herein by reference to Exhibit 2(c) to the Registrant's Current Report on Form 8-K dated January 4, 1996 (the "January 1996 Form 8-K")).
10.42 Purchase Agreement dated as of February 6. 1995. as amended and restated as of December 8. 1995 among Alan Gerry, the corporations and partnerships listed on the signature pages thereof as the Purchase Gerry Companies and the Direct Holders, and the Registrant (which is incorporated herein by reference to Exhibit 2(d) to the January 1996 Form 8.K).
Purchase Agreement dated as of February 6, 1995 among Alan Gerry. Cablevision Industries of Delaware. Inc., ARA Cablevision Inc., Cablevision Industries Limited Partnership. Cablevision Industries of Tennessee L.P.. Cablevision Industries of Saratoga Associates. Cablevision of Fairhaven/Acushnet. Cablevision Industries of Middle Flonida. Inc.. Cablevision Industries of Fiorida, Inc. and Registrant (which is incorporated herein by reference to Exhibit 2(d) to the February 1995 Form 8-K).
-

| Exhibit | Description | $\begin{gathered} \text { Sequential } \\ \text { Yage } \\ \text { vumber } \end{gathered}$ |
| :---: | :---: | :---: |
| 10.4 | Supplemental Agreement dated as of February 6, 1995 including Annex A thereto, | - |
|  | among Cablevision Industries Corporation, Cablevision Industries of Delaware. Inc.. |  |
|  | Ardustries of Tennessec L.P. Cablevision Industries of Saratoga Assocrates. Cablevision |  |
|  | Industries of Tennessec L.P., Cabievision Industries of Middle Florida, Inc., Cablevision |  |
|  | Industries of Florida, Inc., Alan Gerry, Registrant and TW CVI Acquisition Sub ("TWCVI") (which is incorporated herein by reference to Exhibit 2(c) to the Feoruary 1995 Form 8-K). |  |
| 10.45 | Amendment Agreement dated as of December 8, 1995 to the Supplemental Agreement dated as of February 6. 1995. including Annex A thereto, among CVI, the corporations and partnerships listed on the signature pages thereof as the Gerry Companies and the Direct Holders. Alan Gerry, the Registrant and TWCVI (which is incorporated herein by reference to Exhibit 2(f) to the January 1996 Form 8-K) |  |
| 21 | Subsidiaries of the Registrant. |  |
| 23.1 | Consent of Ernst \& Young LLP. Independent Aud |  |
| 23.2 | Consent of Price Waterhouse LLP. Independent Accountants |  |
| 24 | Powers of Attorney, dated as of March 21. |  |
| 27 | Financial Data Schedule. |  |
| 99.1 | The 1994 financial statements of the Time Warner Service Partnerships and the report of independent auditors thereon (which is incorporated herein by reference to TWE's 1994 Form 10-K) |  |
| 99.2 | The unaudited financial statements of the Time Wamer Service Partnet thips for the quarterly period ended September 30, 1995 (which is incorporated herein b reference to the Current Report on Form 8-K of TWE dated November 28. 1995 ("TWE's November 1995 Form 8-K")). |  |
| 993 | The 1994 financial statements and financial statement schedule of Paragon Communications and the report of independent accountants thereon (which is incorporated herein by reference to TWE's 1994 10-K). |  |
| 99.4 | The unaudited financial statements of Paragon Communications for the quarterly period ended June 30. 1995 (which is incorporated herein by reference to TWE's November 1995 Form 8-K). |  |
| 995 | Complaint in U S WEST. Inc. et al. v. Time Warner Inc.. et al. (Civil Action No. 14555) filed by U S WEST. Inc. in the Court of Chancery of the State of Delaware in and for New Castle County (which is incorporated herein by reference to Exhibit $99(\mathrm{c})$ to the September 1995 Form 8-K). |  |
| 99.6 | Amended and Supplemental Complaint in U S WEST. Inc. it al. v. Time Warner inc., et al. (Civil Action No. 14555) filed by U S WEST, Inc. in the Court of Chancery of the State of Delaware in and for New Castle County. |  |
| 997 | Annual Report on Form 11-K of the Time Warner Employees' Savings Plan for the year ended December 30. 1995 (to be filed by amendment). |  |
| 998 | Annual Report on Form 11.K of the Time Warner Thnift Plan for the year ended December 31. 1995 (to be filed by amendment). |  |
| 999 | Annual Report on Form 11-K of the Cable Employees Savings Plan for the year ended December 31. 1995 (to be filed by amendment). |  |
| 40 10 | Annual Report on Form 11-K of the Paragon Communications Employees Stock Savings Plan for the year ended December 31. 1995 (to be filed by amendment) |  |

- Incorporated by reference

The Registrant hereby agrees to furmish to the Securities and Exchange Commission at its request copies of long term debt instruments defining the rights of holders of the Registrant's outstanding long-term debt that are not required to be filed herewith.

## PART I

## Item 1. Business

Time Warne r Inc. (the "Company") was incorporated in the State of Delaware in August 1983 and is the successor to a New York corporation originally organized in 1922. The Company changed its name from Time Incorporated following its acquisition of $59.3 \%$ of the common stock of Warner Communications Inc. ("WCI") in July 1989. WCI became a wholly owned subsidiary of the Company in January 1990 upon the completion of the merger of WCI and a subsidiary of the Company. As used in this report. the terms "Registrant," tiec "Company" and "Time Wamer" refer to Time Warner Inc. and its subsidiaries and divisions, and includes Time Warner Entertainment Company, L.P. ("TWE"), unless the context otherwise requires. See below for a description of TWE and its relationship to the Company.

The Company is the world's leading media company, and has interests in three undamental areas of business: Entertainment, consisting principally of interests in recorded music and music publishing, filmed entertainment, broadcasting, theme parks and cable television programming: News and Information, consisting principally of interests in magazine publishing. book publishing and direct marketing: and Telecommunications. consisting principally of interests in cable television systems. Substantially all of the Company's interests in filmed entertainment, broadcasting. theme parks and cable television programming are held through TWE and most of its interests in cable television systems are held through TWE

In September 1995, the Company announced that it had agreed to merge with Turner Broadcasting System, Inc. ("TBS"), a diversified information and entertainment company, by acquiring the remaining approximately $80 \%$ interest in TBS that the Company does not already own. The Company has entered into an Amended and Restated Agreement and Plan of Merger dated as of September 22. 1995 (the "Merger Agreement"), which provides for the merger of each of the Company and TBS with separai. subsidiaries of a holding company ("New Time Warner" and collectively, the "TBS Transaction"). In connection therewith, the issued and outstanding shares of each class of the capital stock of the Company will be converted into shares of a substantially identical class of capital stock of New Time Warner. In addition, the Company has agreed to ecter into certain agreements and related transactions with certain shareholders of TBS, including R.E. Turner and Liberty Media Corporation ("LMC"), an affiliate of Tele-Communications, Inc. ("TCl"). The Merger Agreement and certain related agreements provide for the issuance by New Time Warner of approximately 172.8 million shares of common stock, par value $\$ .01$ per share including 50.6 million shares of a special class of nonredeemable common stock to be issued to LMC (the "LMC Class Common Stock"), in exchange for the outstanding TBS capital stock, the issuance of approximately 13 million employee stock options to replace all outstanding TBS employee stock options and the assumption of TBS' indebteciness (which approximated $\mathbf{\$ 2 . 5}$ billion at December 31, 1995). As part of the TBS Transaction, LMC will receive an additional five million shares of LMC Class Common Stock pursuant to a separate option agreement which, together with the 50.6 million shares it will receive pursuant to the TBS Transaction, will be placed in a voting trust of which Gerald M. Levin. Chairman and Chief Executive Officer of the Company, will be the trustee (the "Liberty Voting Trust"). or, in certain circumstances, exchanged for shares of another special class of non-voting, nonredeemable common stock of New Time Warner that will be held by LMC.

The TBS Transaction is subject to customary closing conditions, including the approval of the shareholders of TBS and of the Company, all necessary approvals of the Federal Communications Commission ("FCC") and appropriate antitrust approvals. There can be no assurance that all these approvals can be obtained or, in the case of governmental approvals, if obtained, will not be conditioned upon changes to the terms of the Merger Agreement or the related agreements.

In 1995 and early 1996, the Company completed its acquisition of three significant cable television companies: Summit Communications Group. Inc. ("Summit"). KBLCOM Incorporated ("KBLCOM") and Cablevision Industries Corporation ("CVI") and related companies and, through TWE, formed a cable television joint venture (the "TWE-A/N Partnership") with Advance/Newhouse Partnership ("Advance/Newhouse"), in which TWE owns a $66 \% \%$ interest (these transactions being collectively referred to hereinafter as the "1995

Cable Transactions"). (See below for a more detailed discussion of each 1995 Cable Transaction.) Currently. Summit. KBLCOM (which has been renamed TWI Cable Inc.) and CVI and related companies are wholly owned subsidiaries of the Company, and the Company's interest in the TWE-AN Partnership is held by TWE Time Wurner Cable ("Time Warner Cabie"), a division of TWE, operates and manages substantially all of the cable tel:vision systems acquired through the 1995 Cable Transactions, as well as those systems held by TWE prior to the 1995 Cable Transactions. Time Warner Cable does not manage those cable television systems of the Company which are located within the 14 -state telephone service area of U S WEST. Inc., a Colorado corporation ("U S WEST"). See "Telecommunications-Cable Division-Television."

TWE was formed as a Delaware limited partnership in February 1992 pursuant to an Agreement of Limitet Partnership. dated as of October 29, 1991, as amended (the "TWE Partnership Agreement"), and ha,, since its capitalization on June 30, 1992 (the "TWE Capitalization"), owned and operated subctantially all of the Filmed Entertainment, Programming-HBO and Cable businesses previously owned by subsidiaries of the Company. Upon the TWE Capitalization, certain wholly owned subsidiaries of the Compzny the "Time Warner General Partners"), contributed such businesses, or assigned the net cash flow derived th srefrom (or an amount equal to the net cash flow derived therefrom), to TWE and became general partners of TWE. Also upon the TWE Capitalization, wholly owned subsidiaries of ITOCHU Corporation (formerly C. Itoh \& Co.. Lid.), a corporation organized under the laws of Japan ("ITOCHU"), and Toshiba Corporation, a corporation organized under the laws of Japan ("Toshiba"), collectively contributed \$1 billion to TWE and became limited partners of TWE.

On September 15. 1993. TWE consummated the transactions contemplated by the Admission Agreement, dated as of May 16, 1993, as amended (the "Admission Agreement"), between TWE and U S WEST. Pursuant to the Admission Agreement, a wholly owned subsidiary of U S WEST made a capital contribution of $\$ 2.553$ billion and became a limited partner of TWE (the "U S WEST Transaction"). The Admission Agreement provides that TWE will use its best efforts to upgrade a substantial portion of its cable systems to "Fuli Service Network ${ }^{\text {"2. }}$ capacity by the end of 199\%. As systems are designated for such upgrade and after any required approvals are obtained, U S WEST and TWE will share joint control of those systerns through a $50-50$ management committee. The "Full Service Network" business is expected to include substantially all of TWE's cable systems, subject to obtaining necessary regulatory consents and approvals. See "TelecommunicationsDescription of Certain Provisions of the TWE Partnership Agreement."

Following the admission of U S WEST into TNE, each of ITOCHU and Toshiba owned a $5.61 \%$ pro rata prionity capital and residual equity interest in TWE and a $6.25 \%$ residual equity interest in TW Service Holding I. L.P. and TW Service Holding II. L.P. (the "Time Warner Service Partnerships"). The Time Warner Service Partnerships owned certain assets related to the TWE businesses. (See "Telecommunications-Other Entertainment Group Assets-Time Warner Service Partnerships"). On September 5. 1995, and October 2, 1995. ITOCHU and Toshiba, respectively, each exchanged its interest in TWE and the Time Wamer Service Partnerships for, in the case of ITOCHU, a total of 8 million shares of two new series of convertible preferred stock ("Series G Preferred Stock" and "Series H Preferred Stock") of the Company and, in the case of Toshiba, 7 million shares of a new series of convertible preferred stock of the Company ("Series I Preferred Stock") and $\$ 10$ million in cash (the "ITOCHU/Toshiba Transaction").

As a result of the ITOCHU/Toshiba Transaction and the U S WEST Transaction, the Company and the Time Warner General Partners collectively own $74.49 \%$ of the pro rata priority capital and residual equity partnership interests in TWE, and certain priority capital interests senior and junior to the pro rata prionty capital interests. The remaining $25.51 \%$ pro rata priority capital and residual equity limited partnership interests are held by a subsidiary of U S WEST.

On April 1. 1995. TWE formed the TWE-A/N Partnership. a cable television joint venture with Advance/Newhouse to which Advance/Newhouse and TWE contributed cable television systems (or inerests therein) serving approximately 4.5 million subscribers, as well as certain foreign cable investments and programming investments. TWE owns a two-thirds equity interest in the TWE-ANN Partnership and is the managing partner. In accordance with the partnership agreem.nt. Advance/Newhouse can require TWE to purchase its equity interest for fair market value at specified intervals following the death of both of its principal
shareholders. Beginning in the third year, either partner can initiate a dissolution in which TWE would receive two-thirds and Advance/Newhouse would receive one-third of the TWE-AN Partnership's net assets.

On ! 4ay 2, 1995, the Company acquired Summit Communications Group. Inc. ("Summit"), which owned cable television systems serving approximately 162,000 subscribers in Winston-Salem. North Carolina and in certain suburbs of Atlanta, Georgia. To acquire Summit, the Company issued approximately 1.6 million shares of its common stock, par value $\$ 1.00$ per share ("Common Stock"), and approximately 3.3 million sb res of a new series of convertible preferred stock ("Series C Preferred Stock") and assumed $\$ 140$ million of indebtedness.

On July 6. 1995, the Company acquired KBLCOM Incorporated ("KBLCOM"), a subsidiary of Houston Industries Incorporated, which owned cable television systems serving approximately 700,000 subscribers and a $50 \%$ interest in Paragon Communications ("Paragon"), which owns cable television systems serving an additional 972.000 subscribers. The other $50 \%$ interest in Paragon was already owned by TWE. To acquire KBLCOM. the Company issued one million shares of Common Stock and 11 million shares of a new series of convertible preferred stock ("Series D Preferred Stock") and assurned or incurred approximately $\$ 1.2$ billion of indebtedness. KBLCOM's systems serve subscribers located in San Antonio and Laredo. Texas. the Minneapolis metropolitan area, Portland. Oregon and Orange County. California. Paragon's systems serve subscribers in Tampa. Florida and northern Manhattan. as well as other locations.

On January 4, 1996, the Company acquired Cablevision Industries Corporation ("CVI") and related companies that owned cable television systems serving approximately 1.3 million subscribers, in exchange for the issuance of approximately 2.9 million shares of Common Stock and approximately 6.5 million shares of a new series of convertible preferred stock ("Series E Preferred Stock" and "Series F Preferred Stock") and the assumption or incurrence of approximately $\$ 2$ billion of indebtedness. CVI's systems serve subscribers principally located in New York, North Carolina. Florida, California's San Fernando Valley and Columbia. South Carolina.

Along with internal growth, the 1995 Cable Transactions increased the total number of subscribers under the management of Time Warner Cable to approximately 11.7 million, as compared to 7.5 million subseribers at the end of 1994.

For additional information regarding the 1995 Cable Transactions, see Note 4 "Cable Transactions" and Note 9 "Capital Stock," to the Company's consolidated financial statements at pages F-32 and F-40, respectively herein.

On June 23. 1995. TWE sold $51 \%$ of its interest in Six Flags Entertainment Corporation ("SFEC") to an investment group led by Boston Ventures Management, Inc., a private investment management firm, for $\$ 204$ million and received $\$ 640$ million in additional proceeds from SFEC, representing payment of certain intercompany indebtedness and licensing fees. As a result of the transaction, SFEC has been deconsolidated and TWE's remaining $49 \%$ interest in SFEC is accounted for under the equity method of accounting.

For financial information about the Company's industry segments and operations in different geographical areas with respect to each of the years in the three-year period ended December 31, 1995, see Note 13 "Segment Information," to the Company's consolidated financial statements at pages F-46 through F-49 herein.

## NEWS AND INFORMATION

The Company's News and Information business currently is conducted by Time Inc., a wholly owned subsidiary of the Company. Time Inc. has one of the largest portfolios of brand name franchises in the worid. Development and distribution of its brands are accomplished through the publishing. direct marketing and sales of magazmes, books, music and videos. Time Inc. also develops products for the multimedia and television markets. It conducts these activities through wholly owned subsidiaries, joint ventures, equity investments and partnerships.

## Magazines

## General

Time Inc. publishes TIME, PEOPLE, SPORTS ILLUSTRATED, FORTUNE, MONEY, LIFE, SPORTS ILLUSTRATED FOR KIDS, ENTERTAINMENT WEEKLY and IN STYLE. In January 1995, Time Inc. launched RETIRE WITH MONEY, a consumer newsletter from the editors of MONEY magazine that provides guidance to individuals on their retirement investments. In September 1995, Time Inc. launclied TIME For Kids. a weekly news magazine aimed at elementary school students in grades four through six.

Time Inc., either directly or through subsidiaries, has equity interests in ASIAWEEK and American Family Publishers. In 1995. Time Inc. acquired an equity interest in Emphasis, a provider of in-flight media and entertainment; purchased Targeted Media, an organization dedicated to the creation and execution of alternative media concepts and programs: and launched Independent Media Distribution in Australia, a distributor of magazines published by Time Inc. and certain other publishers.

Time Inc. Ventures ("TIV"), and its subsidiary Time Publishing Ventures, Inc. ("TPV"), are responsible for regional and special interest publishing and development activities, including Southern Progress Corporation ("Southern Progress"). Sunset Publishing Corporation ("Sunset Publishing"), PARENTING, BABY TALK. HEALTH. HIPPOCRATES. MARTHA STEWART LIVING. WHO WEEKLY. PRESIDENT and DANCYU magazines. and various joint ventures. In 1995. TPV purchased HIN Inc.. a publisher of health information/patient education booklets and tested THIS OLD HOUSE magazine, based on the popular home renovation television series. In 1996. THIS OLD HOUSE magazine was launched under a licensing arrangement with public television station WGBH.

Southern Progress publishes SOUTHERN LIVING. PROGRESSIVE FARMER, SOUTHERN ACCENTS and COOKING LIGHT magazines as weil as occasional special 'terest publications. Sunset Publishing publishes SUNSET magazine.

Time inc., through its TIV subsidiary, has management responsibility for most of the American Express Publishing Corporation's operations. including TRAVEL \& LEISURE and FOOD \& WINE magazines. TTV also operates an in-store advertising and demonstration business, Time Inc. In-Store Marketing.

Each magazine published by the Company has an editorial staff under the general supervision of a managing editor and a business staff under the management of a president or publisher. Magazine manufacturing and distribution activities are generally managed by centralized staffs at Time Inc. Fulfillment activities for Time Inc's magazines are generally administered from a centralized facility in Tampa. Flonda. PARENTING. SUNSET, BABY TALK. HEALTH, HIPPOCRATES. MARTHA STEWART LIVING. THIS OLD HOUSE. VIBE, and Time Inc.'s overseas operations generaily employ independent fulfillment services and undertake their own manufacturing and distribution.

Magazine publishing follows a seasonal pattern with revenues being generally higher in the second and fourth quarters and lower in the first and third quarters. Advertising rate base is the guaranteed minimum paid circulation level on which advertising rates are based.

The individual magazines of the Company are summarized below:
TIME. a weekly magazine. summarizes the news and brings original interpretation and insight to the week's events. In 1995. TIME launched Time Digital, a wide-ranging, user-friendly, quarterly "magazine within a magazane" about the digital age. The domestic advertising rate base of TIME as of January 1996 was 4.000.000. which is unchanged from January 1995.

TIME For Kids, is a weekly news magazine aimed at elementary school students from fourth through sirth grades. The advertising rate base as of January 1996 was 720,000 .

TIME Asta. TIME Atlantic, TIME Canada, TIME Latin America and TIME South Pacific are weekly English-language editions of TIME which circulate outside the United States. These editions had an aggregate worldwide advertising rate base of $1.490,000$ as of January 1996, compared to $1,460,000$ in January 1995.

SPORTS ILLUSTRATED is a weekly magazine which covers the activities of, and is designed to appeal to. spectators and participants in virtually all forms of recreational and competitive sports. The advertising rate base as of January 1996 was $3,150,000$, the same as in January 1995.

SPORTS ILLUSTRATED FOR KIDS is a monthly sports-oriented magazine geared to children ages eight through fourteen. Its advertising rate base as of January 1996 was 950,000 , the same as in January 1995. including 225.000 copies distributed free to over 1.700 schools.

PEOPLE is a weekly magazine which reports on celebrities and other notable personalities. The advertusing rate base as of January 1996 was 3.150 .000 , the same as in January 1995.

ENTERTAINMENT WEEKLY is a weekly magazine which includes reviews and reports on television. movies, video, music and books. The advertising rate base as of January 1996 was $1,225,000$, compared in 1.125,000 in January 1995.

FORTUNE is a biweekly magazine which reports on worldwide economic and business developments. The worldwide advertising rate base as of January 1996, was 860,000 , the sam: as in January 1995

MONEY is a monthly magazine which reports on personal finance. The advertising rate base as of January 1996 was $1.900,000$, the same as in January 1995.

LIFE is a monthly magazine which features photographic essays. The adverusing rate base as of January 1996 was 1,500,000, the same as in January 1995.

IN STYLE is a monthly magazine which focuses on celebrities' lives and lifestyles. The advertising rate base as of January 1996 was 650,000 . compared to 550.000 in January 1995.

SOUTHERN LIVING is a monthly regional home. garden, food and travel magazine focused on the South with an advertising rate base of $2,300,000$ as of January 1996. the same as in January 1995.

PROGRESSIVE FARMER is a monthly regronal farming magazine with an advertising rate base of 630.000 as of January 1996, compared to 640.000 in January $1^{\prime} 95$.

SOUTHERN ACCENTS is published six times a year, and features architecture, fine homes and gardens, arts and travel and is targeted to affluent Southerners. Its advertising rate base as of January 1996 was 285,000 . compared to 275,000 in January 1995.

COOKING LIGHT is published nine times a year and promotes health and fitness through active lifestyles and good nutrition. The advertising rate base as of January 1996 was $1,300,000$. compared to $1,200,000$ in January 1995.

PARENTING is published ten times a year and is aimed at parents of children under the age of ten. The advertising rate base as of January 1996 was $1,100,000$, compared to $1,000,000$ in January 1995.

SUNSET. The Magazine of Western Living, is a monthly regional magazine focused on lifestyles in the West. The advertising rate base was $1,425,000$ in January 1996, the same as in January 1995.

HEALTH is a consumer health magazine published seven times a year, and HIPPOCRATES is published ten times a year. Although similar in editorial content. HEALTH is targeted at the consumer market, while HIPPOCRATES is a trade magazine targeted at physicians and carnes primarily trade advertising. HEALTH had an advertising rate base of 900.000 in January 1996, the same as in January 1995. HIPPOCRATES had a controlled circulation of 125,000 primary care physicians in January 1996, the same as in January 1995.

MARTHA STEWART LIVING is published ten times a year and presents Martha Stewart's personal perspective on entertaining. cooking. decorating and gardening. Its advertising rate base as of January 1996 was 1.200.000. compared to 800.000 in January 1995. Effective with the February 1996 issue, the rate base will increase to $1.425,000$.

BABY TALK is published ten times a year and is targeted at expectant and new mothers. In January 1996 its advertising rate base was $1,100,000$, compared to $1,000,000$ in January 1995. BABY TALK's ancillary publication BABY ON THE WAY is published semi-annually

VIBE is published ten times a year by a joint venture between a subsidiary of TPV and affiliates of Ounncy Jones Entertainment Company. It covers rap, thythm and blues, reggae and dance music, as well as politics and fashion. The advertising rate base as of January 1996 was 400,000 , compared to 250,000 in January 1995

THIS OLD HOUSE is published six times a year, pursuant to a licensing arrangement with public television station WGBH, and is based on the popular home renovation television series. The advertising rate base as of January 1996 was 300,000 .

ASIAWEEK is a weekly English-language magazine which summarizes the news events in the Astan region. In January 1996 its advertising rate base was 110,000 , compared to 100.000 in january 1995.

WHO WEEKLY is an Australian version of PEOPLE which focuses on celebrities and other notable personalities. The advertising rate base as of January 1996 was 227,000 , compared to 220,000 in January 1995

PRESIDENT is a monthly Japanese-language business/management magazine. The advertising rate base as of January 1996 was 258,000 , the same as in January 1995.

DANCYU is a monthly Japanese cooking magazine. The advertising rate base as of January 1996 was 105,000, the same as in January 1995.

## Ancillary Businesses

Time Inc, has continued to expand on its core businesses through numerous product extensions. Most notably: the publishing of newsstand specials including LIFE's single-subject issues on Elvis Presley and the Beatles, MARTHA STEWART LIVING WEDDINGS, PEOPLE's tribute issues to Selena, and Jcrry Garcia, ENTERTAINMENT WEEKLY's Academy Awards special, SPORTS ILLUSTRATED PRESENTS publications which in 1995 included seven commemorative issues and four sport preview issues, as well as, special interest publications including. Southern Progress' HOME FOR THE HOLIDAYS, GARDEN GUIDE and SUMMER TIME. Other activities include TIME's special issues on tt Cyber Revolution and V-E Day, and MONEY's newsietter for retirees and $401(\mathrm{k})$ plan participants. RETIRE WITH MONEY; conferences and seminars sponsored by FORTUNE, PEOPLE and VIBE, and expanded merchandising activities wa the SPORTS ILLUSTRATED Insider Authentics catalog, and the 1995 launch of ENTERTAINMENT WEEKLY's Studio Store and MARTHA STEWART's Martha by Mail catalog.

## Circulation

The Company's publications are sold primarily by subscription. Subscription copies are delivered to subscribers through the mail. Subscriptions are sold by direct-mail solicitation, subscription sales agencies. television and telephone solicitation and insert cards in the Company's magazines and other publications. Single copies of magazines are sold through retail news dealers who are supplied in turn by regional wholesalers

## Advertising

Advertising carried in the Company's magazines is predominantly consumer advertising. Many of the Company's magazines have numerous regional and demographic editions which contain the same basic editorial material but permit advertisers to concentrate their advertising in specific markets. Through the use of selective binding and ink-jet technology, the Company creates special custom editions targeted towards specific groups. This allows the Company to deliver advertisers a more highly targeted audience by segmenting subscriber lists to identify those subscribers advertisers desire most. as well as providing the opportunity to personalize advertising messages.

## Paper and Printing

Lightweight coated paper constitutes a significant component of physical costs in the production of magazines Time Inc, has contractual commitments to ensure an adequate supply of paper. but periodic shortages may occur in the event of strikes or other unexpected disruptions in the paper industry. During 1995.

Time Inc. purchased paper principally from six independent manufacturers. in each case under contracts that. for the most part, are either fixed-term or open-ended at prices determined on a market price or formula price basis. Paper costs were significantly higher in 1995 as a result of several consecutive quarterly price increases from October 1994 through October 1995. These significant price increases tesulted in part from an increased demand for paper relative to production capacity. Based upon the current marketplace, the Company expects that paper prices will stabilize in 1996.

Printing and binding for the Company's magazines are accomplished primarily by major domestic and international independent printing concerns in 20 locatons. Magazine printing contracts are eith f fixed-term or ofen-ended at fixed prices with, in some cases, adjustments based on certain criteria.

## Books

## General

The Company's direct marketing and book operations include Time Life Inc., Book-of-the-Month Club, Inc., Warner Books, Inc. and Little. Brown and Company, each of which is a wholly owned subsidiary of Time Inc.. and the Oxmoor House and Sunset Books divisions of Southern Progress and Sunset Publishing. respectively. In 1995, the book operations distributed an aggregate of approximately 163 million gross units.

## Time Life

Time Life is composed of several divisions including: Books, Music, Video. Television, Education, Custom Publishing and International. Time Life is one of the nation's largest direct marketers of books, music and videos. The products are sold by direct response, including mail order, television and telephone, through retail. institutional and licensing channels, and by door-to-door independent distributors in some foreign markets. Tine Life products are currently sold in over 25 languages worldwide and approximately $40 \%$ of Time Life's revenues are generated outside the United States. In January 1999. Time Life licensed the name Time Life Medical to Patient Education Media Inc. to be used in connection with the creation of patient educatio..2 videos. Time Life also holds a minority equity interest in Patient Education Media Inc.

Editorial material is created by in-house staffs as well as through outside book packagers. A significant product in 1995 was Time Life Music's series "Dick Clark's Rock ' $n$ ' Roll Era" Time Life's 1995 best sellers included "Great Tasce-Low Fat" and "Home Repair and Improvement" from Time Life Books. "Century of Warfare" and "Zoo Life" from Time Life Video. In 1995. Time Life also aired the television productions "Lost Civilizations," a ten-hour television documentary series and "The History of Rock ' $n$ ' Roll." co-produced with TWE's Telepictures Productions.

Time Life Books products are manufactured by several independent companies. Manufacturing contracts are entered into on a series rather than a single title basis and are fixed-price with provisions for cost of labor, material and specification adjustments. These contracts, subject to certain limitations, may be terminated by Time Life or the manufacturer. Time Life's fulfillment activities. excluding international operations, are conducted from a centralized facility in Richmond. Virginia.

## Book-of-the-Month Club

Book-of-the-Month Club currently operates eight book clubs and two continuity businesses with a combined membership of more than 3.5 million members. Two of the clubs. Book-of-the-Month Club and Quality Paperback Book Club, are general interest clubs, and the remaining clubs specialize in history, cooking and crafts, business, children's books and the books of a particular author. In addition, multimedia, audio and video products are offered through the clubs. Book-of-the-Month Club's international businesses operate in over 50 countries worldwide. In December 1995. Book-of-the-Month Club acquired Meredith Book Clubs, adding approximately 500,000 members to its book clubs. This acquisition will significantly expand its presence in the women's lifestyle franchise. In June 1995. the ONE SPIRIT book club was launched, targeting the growing consumer interest in spiritual. self-help and health topics.

Book-of-the-Month Club acquires the nghts from publishers to manufacture and distribute books and then has them printed by independent printung concerns Book-of-the-Month Club runs its own fulfillment and warchousing operations in Mechanicsburg. Pennsylvania.

## Warner Books

Warner Books primarily publishes hardcover. ma's market and trade paperback books. Among its best selling hardcover books in 1995 were Robert James Waller's "The Bridges of Madison County." which benefited from the success of the Warner Bros. movie, and James Redfield's "The Celestine Prophecy." Best selling mass marlet paperbacks in 1995 included "Charade" by Sandra Brown. "The Day After Tomorro." by Allan Folsem, "Kiss the Girls" by James Patterson. "Nothing Lasts Forever" by Sidney Sheldon and "Spencerville" by Nelson DeMille. Trade paperback bestsellers included James Redfield's "The Celestine Prophecy: An Experiential Guide."

Time Wamer AudioBooks develops and markets audio versions of books ar d other materials published by both Warner Books and Little, Brown. In addition, through a joint venture with Little, Brown. Warner Books operates Time Warner Electronic Publishing, which is engaged in on-line and multimedia publishing.

## Little, Brown

Little. Brown publishes general and children's trade books. legal and medical reference books and textbooks and journals. Through its subsidiary, Little. Brown and Company (U.K.) Lid., it also publishes general hardcover and mass market paperback books in the United Kingdom. Among the trade hardcover books published by Little. Brown in 1995 were: "I Want to Tell You" by OJ. Simpson, "A Good Walk Spoiled" oy John Feinstein, "Garcia" by Rolling Stone Magazine and "Hide and Seek" by James Patterson.

Little. Brown handles book distribution for itself, Warner Books and Sunset Books, as we!! as other publishers. The marketing of trade books is primanily to retail stores and wholesalers throughout the United States. Canada and the United Kingdom. Law and medical textboc 3 are sold primarily to university retail stores. Professional reference books are sold to practitioners primarily through direct marketing efforts. Through their combined United States and United Kingdom operations, Little. Brown and Warner Books have the ability to acquire English-language publishing rights for the distribution of hard and softcover books throughout the world

## Oxmoor House and Leisure Arts

Oxmoor House, the book publishing division of Southern Progress, markets how-to books on a wide variety of topics including food and crafts, as well as illustrated volumes on ant and other subjects. Acquired in 1992 and integrated into Oxmoor House, Leisure Arts is a well-established publisher and distributor of instructional leaflets, continuity books series and magazines for the needlework and crafts market.

## Sunset Books

Sunset Books, the book publishing division of Sunset Publishing. markets books on topics such as building and decorating, cooking. gardening and landscaping, and travel. Sunset Books' unique marketing formula includes an extensive distribution nerwork of home repair and garden centers

## Other Publishing Operations

## Multimedia and Television

Time Inc, continues to develop products for emerging technologies such as on-line computer networks, the Full Service Network ${ }^{* *}$, and the CD-ROM market. In 1995 . Time Inc. New Media, a company dedicated to the development and enhancement of on-line services, launched two new startup products in addition to its successful launch of Pathfinder in 1994. These launches were LineRunner, a partnership with Time Warner

Cable, to distribute internet content, local content and Pathfinder va high speed cable modems. and TNX, the world's first and only switched broadband interactive TV news service, which is distributed on Time Warner Cable's Full Service Network. Time Inc. has also licensed its editorial content to various other commercial online information services, and has produced CD-ROM products internally, as well as through licensing arrangements with third party CD-ROM developers

Time Inc. has undertaken development efforts in various television ventures, both in combination with other Company divisions and independently. Sports Illustrated Productions Inc. completed its second year of television production in 1995, producing two prime-time specials, weekly segments on Wide World of Sports and two home video titles. The "Martha Stewart Living" television program, based on the popular magazine, entered its third season in September and aired a one hour special "Martha Stewart's Home For The Holiuays" in December 1995. PEOPLE magazine took a retrospective look at the people and events of 1995 in a prime time broadcast arred in December 1995, and HEALTH magazine presented "Your Mind and Body." a weekly television show focusing on health. fitness and beauty which began airing in September 1995. TPV has arrangements to syndicate episodes of the "This Old House" television program at ter such programs have run on public television and produce books based on this popular series.

## Time Inc. In-Store Marketing

Time Inc. In-Store Marketing, an umbrella organization which is a subsidiary of TIV. operates all of Time Inc.'s in-store advertising and demonstration businesses. including Media Holdings. Inc. ("Media One") and SmartDemo Inc. ("SmartDemo"). Media One's primary product is a two-sided backlit advertising display unit that is installed in supermarket checkout lanes. SmartDemo is an in-store demonstration, couponing. sampling and merchandising business.

## American Express Publishing

Time Inc., through its TIV subsidiary, has management responsibility for most of American Express Publishing Corporation's operations, including its core lifestyle magazines. TRAVEL \& LEISURE and FOOD \& WINE. TIV receives a fee for managing these properties, as well as incentives for improving prohtability.

## American Family Publishers

Time Inc. is a $50 \%$ partner in American Family Publishers ("AFP"), a direct mail magazine subscription sales agency. AFP sells magazine subscriptions for approximately 200 major magazines in the United States. including many of the Company's publications AFP sells prmarily through two heavily-promoted nationwide sweepstakes mailings conducted each year.

## Time Distribution Services

Time Distribution Services ("TDS") is a national distribution company responsible for the retail sales. distribution, marketing and merchandising of single copies of periodicals for Time Inc. and other publishers. TDS distnbutes periodicals through a magazine wholesaler network wnich services retail outlets such as newsstands, supermarkets. convenience and drug stores.

## Warner Publisher Services

Warner Publisher Services ("WPS") is a major distributor of magazines and paperback books sold through wholesalers in the United States and Canada, and internationally. WPS is the sole national distributor for MAD magazine, the publications of DC Comics and certain publications owned by other publishers, including TEEN. VOGUE, WOMAN'S DAY, and the Dell Puzzle Books. WPS also distributes the paperback books published by Warner Books as well as the paperback lines of other publishers.

## Postal Rates

Postal costs represent a significant operatung expense for the Company's publishing activities. An increase of approximately $10 \%$ for first class and $14 \%$ for second, third and fourth classes was implemented in January 1995, which significantly increased Time Inc is postal costs. However, a recently issued decision by The Postal Rate Commission has been accepted by the Postal Service and will result in a reduction of Time lnc.'s current postage rates in July 1996. The new rates reflect an increased incentive for mailer worksharing efforts that reduce costs to the Postal Service.

Pub ishing operations continue to minimize postal expense through the use of certan cost-saving + easures. including the utilization of contract carriers to transport books and magazines to central postal centers. It has been the Company's practice in selling books and other products by mail to include a charge for postage and handling, which is adjusted from time to time to partally offset any increased postage or handling costs

## Competition

The Company's magazine operations compete for sales with numerous other publishers and retailers, as well as other media. The general circulation magazine industry is highly competitive both within itself and with othet advertising media which compete with the Company's magazines for audience and advertising revenue

The Company's book publishing operations compete for sales with numerous other publishers and retailers as well as other media. In addition. the acquisition of publication rights to important book titles is highly compettive, and Warner Books and Little. Brown compete with numerous other book publishers. WPS and TDS meet with direct competition from other distributors operating throughout the United States and Canada in the distribution of magazines and paperback books

## ENTERTAINMENT

The Company's Entertainment business is conducted through wholly or partially owned subsidiaries and through TWE. The Company's wholly owned worldwide recorded music and music publishing businesse. are conducted under the umbrella name Wamer Music Group ("WMG"). Substantrally all of the Company's interests in filmed entertainment, broadcasting, theme parks, cable television programming and most of its cable television systems are held through TWE.

## Music

## General

The Company's domestic recorded music business is conducted principally through WMG and its constıtuent companies. Warner Bros. Records. Inc. ("WBR"). Atlantic Recording Corporation ("Atlantic"). Elektra Entertainment Group ("Elektra") and their affiliated labels, and through WEA Inc. ("WEA Inc.") and its constutuent companies. Warner-Elektra-Atlantic Corporation ("WEA"). WEA Manufacturing Inc. ("WEA Mfg.") and Ivy Hill Corporation ("Ivy Hill") Outside of the United States, the Company's recorded music business is conducted in more than 70 countries through WEA International Inc. and a division of WCl. Warner Music International, and their subsidiaries and affiliates (collectively, "WMI"), as well as through non-affiliated licensees

The Company's music publishing business is conducted principally through wholly owned subsidiaries of WC1 (collectuvely. "Warner/Chappell").

In 1995, more than $57 \%$ of WMG's recorded music revenues were derived from sources vutside of the Unuted States

In 1995. WMG closed Warner Music Enterprises Inc., one of the Company's direct marketing businesses, and completed the transaction pursuant to which it sold its $50 \%$ interest in the Interscope Records partnership.

## Recorded Music and Related Activities

WBR. Atlantic, Elektra and WMI produce sell and license compact dises, cassette tapes and music videos of the performances of recording artists under contract to them or for whose recordings they have acquired nghts WMG's recorded music and video product is marketed under various labels, including the proprietary labels "Wamer Bros." "Reprise," "Tommy Boy," "Warner Nashville," "Elektra," "Sire," "Asylum," "Atlantic," "EastWest Amenca." "Big Beat." "Atlantic Nashville," "WEA." "Nonesuch," "EastWest." "Teldec," "CGD," "Carrere." "Erato," "MMG." "DRO," "Telegram," "D-Day," "Muser" and "Fazer."

In addition. WMG has entered into joint venture agreements pursuant to which WMG companies manufacture. distribute and market (both domestically and. in most cases. internationally) recordings owned by such joint ventures. The terms of such agreements vary widely, but each agreement typically provides the WMG record company with an equity interest and a profit participation in the venture, with financing furnished either solely by WMG or by both parties. Included among these arrangements are the label, "American Recordings," "Giant," "Mammoth," "Maverick," "Qwest" and "Rhino."

WMG's record companies also acquire rights pursuant to agreements to manufacure and distribute certain recordings that are marketed under the owner's proprietary label. Included among the labels distributed by WMG under such arrangements are "Curb" and "Scotti Brothers."

Recording artists are engaged under arrangements that generally provide that the artist is to receive a percentage of the suggested retail selling price of compact discs. cassette tapes and music videos sold. Most artists receive non-returnable advance payments against future royalties.

Among the artists whose albums resulted in significant sales for WMG's record companies during 1995 were: AC/DC. Bush. Enya, Jeff Foxworthy. Green Day, Hootie \& The Blowfish. Madonna, Alanis Morissette, John Michael Montgomery. Natalie Merchant, Red Hot Chili Peppers, Simply Red, Van Halen and Tatsuro Yamashata. In 1996. WMG's record companies have released or expect to release albums by the following artists: Tori Amos. Brandy. Jackson Browne. Tevin Campbell, Jose Car ras. Collective Soul. Phil Collins. The Cure. Hootse \& The Blowfish, Aaron Kwok. Madonna. Noriyuri Makihara, Metallica, Luis Miguel. Pantera. Laura Pausin. R.E.M.. Linda Ronstadt, Rush. Keith Sweat, Seal, Stone Temple Pilots. Travis Tritt, Van Halen and Westernhagen.

WMG's domestic manufacturing. packaging and distribution operations are conducted through WEA Inc. and its constituent companies.

WEA Mfg is engaged in the domestic manufacturing of audio and CD-ROM compact discs, cassette tapes and videocassettes. WEA Mfg. conducts its operations from facilities situated in Olyphant, Pennsylvania and in the greater Los Angeles area. WEA Mfg. participated in the development of "DVD," the new digital configuration deyeloped by the Company and Toshiba, and expects to be manufactunng DVDs in 1996. For additional information regarding DVDs, see "Filmed Entertainment Division-Home Video"

Ivy Hill is engaged in the offset lithography and packaging business through facilities situated in four states Ivy Hill is a major supplier of packaging to the recorded music industry (including WMG's record companies) and also supplies packaging for a wide variety of other consumer products.

WMG's recorded music product is marketed and distributed in the continental United States by WEA. which supplies, directly or indirectly through sub-distributors and wholesalers, thousands of record stores. department stores, discount centers and other retail outlets across the country. Alternative Distribution Alliance. a distribution company specializing in alternative rock music, with a focus on new artists. operates as a joint venture among WMG. its labels, Restiess Records and Sub Pop.

Warner Special Products Inc. produces, primarily for telemarketers, compilations of music for which it has obtamed nghts from WMG's recorded music companies, as well as from third parties.

In foreign markets. WMI produces, distributes, promotes and sells recordings of local artists and, in most cases. distributes the recordings of those artists for whom WMG's domestic recording companies have international rights. In certain countries. WMI licenses to non-affiliated parties rights to distribute recordings of WMG's labels WMI strengthened its operations during 1995, establishing new affiliates in the Czech Republic
and in Poland and forming a new WEA division in Brazil. WMI also operates two plants in Germany that manufacture compact dises. cassette tapes and vinyl records for WMI's European affiliates and licensees and for WMI companies outside Europe. as well as for unrelated partues.

Through joint ventures. WMG and Sony Music Entertainment Inc. ("Sony Music") operate The Columbia House Company, the leading direct marketer of compact discs. cassette tapes and videocassettes in the United States and Canada.

In March 1995. WMG entered into a joint venture with PolyGram International Lid. ("PolyGram") and Sony Music to market recorded music and videocassettes in Europe through music clubs and video ciubs.

WMG, with other parners, including another subsidiary of the Company, has an equity interest in Music Chose, an audio programming service that delivers multiple channels of CD -quality stereo music via cable television. In Europe, where the service is known as Music Choice Europe, it is delivered via cable television and direct-to-home satellite.

WMG, with other parners, has an equity interest in VIVA. a 24 -hour German language music video channel carred on cable television in Germany. WMG. pursuant to separate joint ventures, has equity interests in two other music video channels: Channel [V] in Asia and YA TV in Latin America

WMG's computer-entenainment and video-game businesses-including investments in Inscape and Accolade in the United States and wholly owned operations in Europe-are operating in 1996 as part of a new company. Warner Interactive.

## Music Publishing

Time Warner's music publishing companies ow. or control the rights to over one million standard and contemporary compositions, including numerous popular hits. folk songs and music from the stage and motion pictures. Certain works of the following artists, authors and composers e included in Warnet/Chappell's catalogues: John Bettis. Michael Bolton. The Black Ctuwes. Phil Collins. Cornden \& Green. Dubin \& Warren, Genesss, George and Ira Gershwin. Gin Blossoms. Victor Herbert. Michael Jackson, Elton John, Leiber \& Stoller. Lerner \& Lowe, Madonna. Henry Mancini. Johnny Mercer, George Michael. Midnight Oil. Cole Porter. the artist formerly known as Prince. R.E.M.. Rodgers \& Harn, Soul Asylum, Jule Styne. Bernie Taupin. Van Halen. John Williams and the foreign administration of the works of Irving Berlin.

Wamer/Chappell also administers the film muste of several television and motion picture companies. including Lucasfilm. Lid.. Samuel Goldwyn Productions, Aaron Spelling Productions and New Worid.

Warnet/Chappell's printed music division markets publications throughout the world containing the works of Alabama, Phil Collins. The Eagles. The Grateful Dead. Michael Jackson. Led Zeppelin. Madonna, the artist formerly known as Prince. Rush. Bob Seger and many others. Warner/Chappell also owns CPP/Belwin. Inc., one of the world's largest publishers of printed music.

Principal sources of revenues to Warner/Chappell are license fees for use of its music copyrights on radio and television, in motion pictures and in other public perforthances; royalties for use of its music copyrights on compact discs. cassette tapes. vinyl records. music videos and in commercials: and sales of published sheet music and song books for the home musician as well as the professional and school markets. including methods for teaching musical instruments.

## Legislation

With the enactment of PL 104-39 in late 1995, sound recording copynight owners and performers are now. for the first tume in the United States, able to license and receive royalties for the public periormance of digitized sound recordings distributed through subscription music and interactive services. This law was enacted in response to the advent of digital technology in broadcast. cable and other means of distribution. Digitization creates the potential for virtually flawless reception and copying. and the consequent displacement of the sale of pre-recorded musk product Passage of this legistation favorably impacts WMG's interests.

In addation, bills introduced in Congress last year to extend the term of ownership of copynghts for an additional 20 years (H.R. 989, S. 483) are still pending. Passage of these bills would benefit all of the Company's copyright businesses, including the businesses of WMG. but no assurance can be given that they will become liw.

## Competition

The recorded music business is highly competitive. The revenues and income of a company in the recording industry depend upon the public acceptance of the company's recording arusts and the recordings released in a particular year. Although WMG is one of the largest recorded music companies in the worlid. its competitive position is dependent upon its continuing ability to attract and develop talent that can achieve a hugh degree of public acceptance. Overexpansion of retail outlets for music over the past several years led to the closing of many such stores during 1995, which is expected to urther increase compettion among recorded music companies for sales of music related product. Competition also intensified during 1995 as a result of the star-up of a number of new labels. The recorded music business continues to be adversely affected by counterfeiting, piracy, parallel imports and, in particular, the home taping of recorded music. In addition. the recorded music business also meets with competition from other forms of entertainment, such as telesision pre-recorded videocassettes and video games. Competition in the music publishing business is intense Although WMG's music publishing business is the largest on a worldwide basis, it competes with every other music publishing company in acquiring musical compositions and in having them recorded and performed.

## Filmed Entertainment Division

## General

The Company's principa: interest in the filmad entertainment business is conducted by Warnet Bros ("WB"), a division of TWE. The filmed entertainment business includes the production, financing and distribution of feature motion pictures, television series, made-for-television movies, mini-series for television. first-run syndication programming and animated programming for theatrical and television exhibition: the ownership and operation of a national broadcast network. The WB: and the distribution of pre-recorded videocassettes and videodiscs. WB also is engaged in product licensing and the ownership and operation of retail stores, movie theaters, theme parks (including the management of TWE's interest in Six Flags theme parks). a new international cable channel and a new on-line service.

Feature motion pictures and television programs are produced at vanious locations throughout the world. including The Warner Bros. Studio in Burbank. Califormia and The Warner Hollywood Studio in West Hollywood. California. For additional information, see ltem 2 "Properties."

## Feature Films

WB produces feature films either solely or under arrangements with other producers. and is generally the principal source of financing for such films. In addition, WB purchases outright, or licenses for distribution. completed films produced by others. Acquired distribution rights may be limited to specified terntories, specified media and/or particular periods of time. The terms of WB's agreements with independent motion picture producers and other entities result from negotations and vary depending upon the production. the amount and type of financing by WB, the media covered. the territories covered, the period of distribution and other factors. In some cases, producers, directors. actors, writers and others participate in the proceeds generated by the motion pictures in which they are involved.

WB operates a worldwide theatrical distribution organization through which it distributes its own films. as well as films produced by others. Dunng 1995. $50 \%$ of film rentals from WB theatrical distribution were generated in the United States and Canadz and $50 \%$ in international territones.

Feature films are licensed to exhibitors under contracts that provide for the length of the engagement, rental fees. which may be either a percentage of box office receipts, with or without a guarantee of a fixed mumumum.
or a flat sum, and other relevant terms. The number of feature films that a particular theater exhibits depends upon its policy of program changes. the competitive conditions in its area and the quality and appeal of the feature films available to it . WB competes with all other distributors for playing time in theaters.

WB has entered into distribution servicing agreements with Morgan Creek Productions Inc. and its affiliates ("Morgan Creek"). pursuant to which, among other things, WB provides domestic distribution services for all Morgan Creek pictures through June 1998, and certain foreign distribution services for selected pictures. In 1995. WB released "Ace Ventura II: When Nature Calls," starnng Jim Carrey, under this arrangement. Among the rele ases anticipated for 1996 is "Diabolique," starring Sharon Stone

An affiliate of WB is a party to long-term distribution agreements with Monarchy Enterprises C V. and its affiliate. Regency Entertainment U.S.A. (collectively "Monarchy/Regency"), as well as with Le Studio Canal Plus and Alcor Film for the distribution of major motion pictures involving an expected total production outlay in excess of $\$ 200$ million. Arnon Milchan produces the pictures for Monarchy/Regency with funding provided primarily by Monarchy/Regency. The WB affiliate makes a distribution advance (which it has the night to recoup. together with its distribution fee) equal to a portion of the production bui'get of each film, and it also advances all necessary marketing and distribution costs for the films. WB has acquired all distribution rights in the United States and Canada, and substantially all international theatrical and home video rights to these motion pictures. In 1995. WB released "Copycat," starring Sigourney Weaver and Holly Hunter, under this arrangement. Among the releases anticipated for 1996 is "Bogus." starring Whoopi Goldberg and directed by Norman Jewison. It is anticipated that four or five pictures per year will be produced during the approximately five-year production term of the agreements.

During 1995. David Geffen and TWE agreed to wind-up the operations of Geffen Pictures, a joint venture of TWE and The David Geffen Company. The final two pictures produced by Geffen Pictures. "Michael Collins," starring Liam Neeson and Julia Roberts, and "Joe's Apartment." will be released by WB in 1996. WB has selected certain of Geffen Pietures' projects for continued development by WB with David Geffen as producer.

During 1995. WB released 26 motion pictures for theatrical exhibition. of which 12 were produced by others. Among these 26 motion pictures, the following have produced substantial gross receipts: "Batman Forever." "Outbreak," "The Bridges of Madison County." "Ace Ventura II: When Nature Calls" and "Under Seige II Dark Territory." Significant revenues were also generated in 1995 by pictures originally released in 1994, including "Disclosure" and "Interview with the Vampire."

During 1996. WB currently expects to release domestically 24 motion pictures, of which nine will be produced by others. In addition to those previously mentioned, such motion pictures include: "Eraser," starring Armold Schwarzenegger, "Mars Attacks," directed by Tim Burton. "Space Jam," starring Michael Jordan. "A Time to Kill," starring Sandra Bullock and Samuel L. Jackson. "Tin Cup." starring Kevin Costner, "The Glimmer Man," starring Steven Seagal and Keenan Ivory Wayans, "Sleepers," directed by Barry Levinson and starning Brad Pitt. Robert DeNiro and Dustin Hoffman, "Rosewood," directed by John Singleton, "My Fellow Americans," starring Jack Lemmon and James Garner and "Twister," a co-production with MCA.

Warner Bros. Feature Animation operates two animation studios, one in Glendale. California, and the other in London. England, and plans to produce its first fully animated feature film for release in November 1997. Additionally, the division is providing animation services on "Space Jam," a combination live action/animated film scheduled for release in November 1996. The division has numerous projects in development for production and release in subsequent years.

Warner Digital Studios is a recently formed division that oversees the creation and control of Warner Bros. digital visual effects, which effects are an integral part of the production of feature films.

## Television

WB, through its television production and distribution divisions and various contractual arrangements, is the leading supplier of television programming in the world. These WB divisions and suppliers produce and distribute filmed entertainment for television (including comedy and drama series, animation shows.
made-for-television movies, mini-series and first-run syndication programming) for initial exhibition on networks. local stations or cable systems. They include the wholly owned Warner Bros. Television Productions ("Warner Bros. Television"). Telepictures Productions ("Telepictures"). Wamer Bros. Television Animation. Warner Bros. Domestic Television Distribution ("WBDTD"). Telepictures Distribution. Warner Bros. International Television Distribution ("WBITD") and Warner Bros. International Channels divisions, the joint ventures Time Telepictures Television and Quincy Jones/David Salzman Entertainment Company, and contractual arrangements with the Prime Time Entertainment Network ("PTEN") and Witt-Thomas-Harns Productions ("Witt-Thomas").

WB Television series for the 1995-96 broadcast season include: the highly-rated "ER" and "Frien.s" (each in its second season), "Murphy Brown" (in its eighth season). "Family Matters" (in its seventh season). "Sisters" (in its sixth season). "Step by Step" (in its fifth season), "Hangin' with Mr. Cooper" (in its fourth season), "Kung Fu: The Legend Continues" (in its fourth season), "Living Single" and "Lois \& Clark: The New Adventures of Superman" (each in its third season), "Hope \& Gloria," "The Parent 'Hood" and "The Wayans Bros." (each in tts second season) and "The Drew Carey Show," "John Grisham's The Client," "Kirk." "High Society" and "Too Something" (each in its first season). During 1996. Warner Bros. Television will also present numerous movies and mini-series including. "Stephen King's The Shining" (a 6 -hour mini-series) and "The Thorn Birds: The Missing Years," from the Wolper Organization.

Telepictures specializes in reality and reality-based series and specials for the first-run syndication market. For the 1995.96 television season. Telepictures returned the nationally syndicated "Jenny Jones" for a fifth season and, on June 10. 1996, will launch a talk/vanety series hosted by actress/comedian Rosic O'Donnell. Through a joint venture. Time Telepictures Television produced the second season of the six-day-a-week pop culture news magazine "EXTRA."

Warner Bros. Television Animation is responsible for the creation, development and production of contemporary animation as well as for the cre -tive use and production of WB's classic animation properties for all television media worldwide. Warner Bros. Television Animation currently supplies animated programming to the Fox Children's Network. ABC Television Network. Nickelodeon, as well as providing five series to The WB's new children's programming service. Kids' WB!. which debuted in September 1995. Commencing in September 1996. Warner Bros. Television Animation will supply eight series to Kids* WB!.

PTEN, a consortium of leading television stations. offers primetime first-run programs that are exclusively supplied by WBDTD. The 1995-96 season of PTEN includes the fourth season of "Kung Fu: The Legend Conunues" and the third season of "Babylon 5."

WB and Witt-Thomas have an exclusive, long-term feature film and television production and distribution agreement. The agreement provides for Witt-Thomas to exclusively create. develop and produce all forms of television for all media. For the $1995-96$ season, the team produced the third season of "The John Larroquette Show" and three new comedies "Minor Adjustments." "Local Heroes" and "My Guys" (the latter two for mid-season debuts).

WBDTD is one of the industry's leading domestic distributors of television programming. The division has over 3,800 hours in active domestic syndication; a substantiat portion of this programming is produced by WB's television divisions and ventures. The primary focus of WBDTD is to launch and support major off-network series and high profile first-run syndication strips.

Telepictures Distribution was created in June 1995 as a television syndication operation that distributes onginal. general interest programs for the first-run syndication market, as well as the second licensing cycle of selected off-network product from WBDTD's library.

WBITD is responsible for expanding WB's global presence in television, handling the full breadth of distribution services to the international television marketplace, establishing and managing strategic global alliances that include co-producing and distributing programs that qualify for European Community (EC) content. WBITD is the world's largest distributor of television programming. It licenses more than 25,000 hours of television programming and feature films. dubbed or subtitled in more than 40 languages, to telecasters in more than 175 countries. The division handles the distribution to the international television marketplace
(including, broadcast. pay cable, basic cable, satellite, pay-per-view, video-on-demand and digital platforms) of all of the product produced by the WB television divisions and ventures and WB feature films, among others

Warner Bros. International Channeis oversees the programming, development and operation of branded satellite-delivered cable programming services in both mature and emerging broadcast markets throughout the world. The first. WBTV-The Warner Channel. debuted on September 30. 1995 in Latin America and the Caribbeal Basin to more than 800,000 subscribers, with Brazil added in early 1996. The 24 -hour-a-day. family-onented service is a joint venture of WB and HBO Ole Partners, and utilizes the cable distribution experise and facilities of HBO Ole. In alliance with Home Box Office and other major motion picture studios. WB participates as a partner in five other 24 -hour pay television services: HBO Asia. HBO Brasil. HBO Ole. Sony Entertainment Television and the music channel. YA TV

WB's backlog, representing the amuunt of future revenue not yet recorded from cash contracts for the licensing of theatrical and television product for pay cable, network, basic cable and syndicated television exhibition. amounted to $\$ 1.056$ billion at December 31. 1995 compared to $\$ 852$ million at December 31. 1994 (including amounts relating to Programming-HBO of $\$ 175$ million at each dute) The backlog excludes adverusing barter contracts.

## The WB Television Network

The WB Television Network completed its first full year of broadcast operations in January 1996 Combining the WB's current broadcast affiliate line-up of 95 stations with the reach of Tribune Broadcastung Company's ("TBC") WGN Superstation. The WB's national coverage is more than $80 \%$ of all United States television households. In addition to a Wednesday night primetime line-up that includes four half-hour comedies "Sister. Sister." "The Parent 'Hood." "The Wayans Bros." and "Unhappily Ever After." The WB launched a three hour Sunday night slate of prime time programming in September 1995 that curreniuy includes four half-hour comedies: "Steven Spielberg Presents Pinky \& the Brain," "Simon." "Sister, Sister," "Kirk" and a one hour drama entitled "Savannah." A thi-d night of prime tire programming is scheduled to be added in September 1996. and it is currently planned that an additional night of programming will be added each year thereafter. The WB prime time program philosophy is to deliver family-oriented programming that appeals to the greatest number of household viewers.

Kids' WB! children's programming premiered in September 1995 with six half bours on Saturday morning and two half-hour weekday strips. The Saturday morning program block includes "Freakazoid," a new animated senes from Steven Spielberg, and new episodes of "Steven Spielberg Presents Animaniacs" and "Steven Spielberg Presents Pinky \& the Brain." In addtion, the morning block includes new episodes of "Sylvester \& Tweety Mysteries" and "Earthworm Jim" On weekdays. Kids' WB' continues to offer Wamer Bros classic animation as well as previously produced episodes of "Animaniacs." In September 1996, an adational hour of animated programming will be added to the weekend line-up. Included in this new hour of programming is a new version of "Superman." currently in production with Warner Bros. Television Animation.

In August 1995. TBC exercised an option to obtain an ownershup interest in The WB. TBC now owns $11.125 \%$ of The WB and has options that are exercisable over the next several years and that could increase TBC's ownership to $22.25 \%$ of the network. Key employees of The WB hold an $11 \%$ interest in the network.

## Home Video

Through its Warner Home Video division ("WHV"), WB distributes for home video use pre-recorded videocassettes and laser optical videodises containing the filmed entertainment product of WB. In addition. WHV distributes (or services the distribution of the entertainment product of other companies from which it has acquired home video distribution or servicing rights. Such companies include Metro Goldwyn Mayer/United Arusts. TBS. Regency Pictures and Morgan Creek Productions (in the United States and in selected international markets) In 1996, WHV began distributing the entertainment product of Warner Vision, a WMG company that specializes in chuldren's and fitness videos

During 1995. WHV released seven titles into the North Amencan rental market whose sales exceeded 300.000 units each: "Disclosure." "Interview with the Vampire." "Outbreak." "The Specialist." "Species." "Just

Cause" and "Natural Born Killers." Internationally. the following titles generated substantial home video revenue in 1995 : "Interview with the Vampire." "Mavenck." "Disclosure." "The Specialist," "The Client" and "Outbreak." Additionally, the Wamer Bros Family Entertainment label was enhanced through the affordably-priced North American video releases of "Free Willy 2. The Adventure Home," "Richie Rich. "Little Giants," "A Little Princess." "Born to be Wild" and "A Troll in Central Park," which generatec combined videocassette sales in excess of 17 million units. Also. WHV released "Batman Forever." and, under the MGM/UA family entertainment label. "Pebble and the Penguin" at affordable prices. generating combined sales of over 10 million units. Based on this experience. WHV will contunue the video release of certaiti "olockbuster" theatrical releases and family entertainment programming on a direct to sell-through basis

WHV sells its product in the United States and in major international territories through its own saics force. with warehousing and fulfilment handled by divisions of WMG and third parties. In some international markets. WHV's product is distributed through licensees. All product is manufactured under contract with independen: duplicators and replicators.

In December 1995, a consortium of nine major consumer electronics manufacturers, including Sony Corp and Philips Electronics NV, who had previously announced that they were developing a similar product based on a separate competing format, announced agreement on a unified standad for a high density digital optical technology that is capable of storing large volumes of digitized information-enough storage capacity for two full-length feature films on a double-sided 0.6 mm bonded disc. The unified standard has been named the "digital versatile dise" or "DVD". Certain members of the consortum. including Toshiba, have announced therr intention to introduce in late summer of 1996 a new generation of digital video disc players utilizing DVD for home viewing by consumers of motion pictures. The DVD technology offers picture quality significantly superior to existing technology, as well as premium features such as multiple language soundtracks. If the new DVD delivery medium is adopted by consumers, and there can be no assurance at this time that it will be. WHV anticipates being able to benefit by releasing first-run feature motion pictures in the new format, as well as re-releasing the extensive WHV catalogue of feature motion pictures.

## Consumer Products

Warner Bros. Consumer Prouucts, another divisir : of WB, through its licensing division ("WBCP Licensing"), acts as an agent for owners of copyrights and trademarks in the consumer products marketplace WBCP Licensing licenses rights to names, photographs, likenesses. logos and similar representations or endorsements with respect to the theatrical motion pictures and television series produced or distributed by WB. including those featuring the cartoon characters owned by DC Comics. WBCP Licensing operates in both domestic and international markets, and meets with active competition in all phases of its activities in 1995. WBCP Licensing contunued its major licensing programs for "Looney Tunes." Steven Spielberg's "Tiny Toon Adventures," "Animaniacs" and the anmated television series "Adventures of Batman and Robin." In addition. WBCP Licensing conducted a major licensing program for the new theatncal motion picture "Batman Forever:" and began a licensing program for the 1996 theatrical license of the motion picture "Space Jam."

## Warner Bros. Interactive Entertainment

Warner Bros. Interactive Entertainment ("WBIE") is a new division that licenses. develops and produces interactive entertainment and educational programming based on WB-owned or controlled properties. During 1995. WBIE entered into a number of licensing agreements for interactive entertainment products (e.g., video games, pinball games and handheld games). and initiated a major interactive game licensing program for "Space Jam." WBIE has also formed an alliance with Acclaim Entertainment. Inc. to jointly publish interactuve entertainment software based on three WB feature films. including "Space Jam."

## Warner Bros. Studio Stores

In 1995, the retail division of Warner Bros. Consumer Products ("WBCP Retail") continued its expansion with the opening of 22 additional outlets in the United States. By the end of 1995. WBCP Retail had opened a total of 133 Warner Bros. Studio Stores, 122 of which are located in select shopping locations throughout the

United States, 10 of which are located in the United Kingdom and one of which is located in Germany. In 1996. WBCP Retall plans to open $10-15$ additional stores in the United States. Two franchised Warner Bros. Studio Stores were opened in each of Hong Kong and Singapore during 1995. During 1996. WBCP Retail currently plans to open two franchised stores in Hong Kong, three franchised stores in Japan and two franchised stores in Australia. Addtional agreements to franchise Warner Bros. Studio Stores throughout countries in the Asia Pacific and European regions are scheduled to be completed during 1996

## Warner Bros. Online

Warner Bros Online ("WBOL"), a new division created in 1995, produces informational, promotional and entertamment programming for online services and sites accessible through the World Wide Web on the Internet. In January 1996. WBOL began providing a new multiplex entertainment center on the World Wide Weh, which includes a wide variety of original, made-for-online entertainment activities for children and adults. The sute offers entertainment and information based on popular Wamer Bros. movies and television shows. WMG recording artists and Warner Bros. cartoon and DC Comics characters. WBOL, in consultation with WBCP Retal., has created and launched the Warner Bros. Studio Store site on the World Wide Web. Internet shoppers visiting this site can select and purchase Warner Bros. and DC Comics products by placing orders while online. WBOL is continuing its affiliation with America Online to provide a wide range of programming. including original online content specifically designed for America Online.

## Theaters

Through its Warner Bros. International Theatres division, WB operates 45 multiplex cinema complexes with 363 screens in seven foreign countries. WB operates 12 theaters in the United Kingdom, two in Germany and. through joint ventures. 18 theaters in Australia, two in Denmark, three in Portugal, one in Spain and zeven in Japan. Directly and through joint ventures. WB plans to open 18 new multiplex cinemas in 1996: five in the United Kingdorn, five in Australia, two in Italy, two in Germany, three in Japan and one in Spain.

## Warner Bros. Theme Parks

WB. through joint ventures with certain Australian entities (including one , ich is $34.25 \%$ owned by WB). owns and operates Sea World of Australia and a 400 -acre movie studio and movie-related theme park named "Warner Bros. Movie World" as well as a water park complex, all near Brisbane. Australia. In addition. WB and a German partner are completing construction of a new regional theme park and studio complex in the Rhine/Ruhr area of Germany, which is scheduled to open in the summer of 1996. The park and studio complex is modeled after Warner Bros. Movie World in Australia. WB has also recently announced a joint venture with MAI ple ("MAI"). a United Kingdom media company, to study the feasibility of the development and construction of a theme park and studio complex near London.

## Six Flags Theme Parks

In June 1995. TWE sold $51 \%$ of its ownership interest in Six Flags Entertainnent Corporation ("SFEC") to a group of investors led by Boston Ventures Management. Inc.. a private investment management firm. Prior to the sale. TWE's ownership interest in SFEC was $100 \%$. SFEC indirectly owns all of the outstanding stock of Six Flags Theme Parks Inc. ("Six Flags")

Six Flags operates 11 theme parks in seven locations, making it the second largest operator of theme parks in the United States and the leading operator of national system regional theme parks. Six Flags's theme parks include seven major ride-based theme parks, as well as three separately-gated water parks and one wildlife safari park Each of the theme parks is located in or near a major metropolitan area. All of the theme parks operated by Six Flags are owned by Six Flags, except Six Flags Over Texas and Six Flags Over Georgia (the "Co-Venture Parks") The Co-Venture Parks are owned by limited partnerships, the limited partners of which are unaffiliated limited partnerships and the general partners of which are wholly owned subsidianes of Six Flags (the "Managing Subsidaanes"). The Managing Subsidiaries have sole responsibility for the operation and management of the Co-Venture Parks pursuant to partnership agreements. The partnership agreements provide that Six Flags will operate the Co-Venture Parks through 1997

In March 1996. Six Flags completed arrangements to manage the Fiesta Texz theme park located in San Antonio. Texas, commencing in the 1996 season. The park is owned by an affiliate of United Service Automobile Association ("USAA") and leased to a partnership owned by Six Flags and USAA. In connection with these arrangements. Six Flags also acquired an option to purchase the park and USAA's interest in the partnership.

## Regulation and Legislation

On February 8. 1996. President Clinton signed into law a comprehensive reform of the nation's communications laws, entitled the Telecommunications Competition and Deregulation Act of 1996 (the "1996 Telecommunications Act"), which substantially revises the Communications Act of 1934, as amended by the Cable Television Consumer Protection and Competition Act of 1992 (the "1992 Cavle Act"). The new law contains certain provisions relating to violent and sexually explicit programming. First, the statute requires manufacturers to build television sets with the capability of blocking certain coded programming (the so-called "V-chip"). The effective date for any FCC rule regarding the manufacture of such sets may not occur before March 8. 1998 and may occur at a later date if, after consultation with the manufacturing industry. the FCC determines that more time is needed. Second, the 1996 Telscommunications Act gives the cable and broadcasting industries one year to develop voluntary ratings for video programming containing violence, sex and indecent content and to agree voluntarily to transmit signals containing such ratungs. Principal representatives from both industries have announced that they will meet this timetable. However. if the industnes fail to reach a consensus, the statute gives the FCC the authority to establish an advisory commuttec to recommend a ratings system and to prescribe rules requiring transmission of a rating if a distributor has decided to rate a program.

The 1996 Telecommunications Act eliminates the numerical restrictions on the number of television stations that one entity may own and increases from $25 \%$ to $35 \%$ the percentage of the national audience that one entity is allowed to reach. In addition, the FCC is directed to revise its dual network rule which prohibits a TV station from affiliating v. ith an entity maintair' ig two or more networks of television broadcast stations. The FCC must now permit such affiliations unless certain limited circumstances pertain. The FCC must also amend its rules to permit common ownership or control of a broadcast network and cable systems.

During 1993, the FCC revised its rules to allow the three major television petworks to acquire financial interests and syndication rights in programs produced for a network by outside producers such as WB and to engage in the syndication of such programs abroad. The FCC continued to prohibit the networks from actively syndicating any programs domestically-both "off-network" (produced initially for network distribution) and "first-run" (produced directly for syndication). By the terms of the FCC's 1993 decision, however. those remaining restrictions expired in 1995.

An FCC regulation also limits to three the number of hours of network (including off-network) programs that television stations that are affiliated with the networks and located in the top 50 markets may broadcast during the four-hour prime time period. In such markets, the fourth hour of prime time programming currently consists largely of first-run syndication programming. In July 1995, the FCC issued a decision to eliminate the rule after a one-year transition period, which ends on August 30, 1996. During this transition period, network affiliates are permitted to purchase off-network programming for the fall 1996 television season.

WB cannot at this time predict the effect on its television businesses of the passage of the 1996 Telecommunications Act and the changes, or proposed changes, to the FCC rules discussed above.

## Competition

The production and distribution of theatrical motion pictures, television and animation product and videocassettes/videodiscs are highly competitive businesses. as each competes with the other, as well as with other forms of entertainment and leisure time activities (including video games and online services such as the Internet). Furthermore, there is increased competition in the television industry evidenced by the increasing number and variety of basic cable and pay television services now available. There is active competition among
all prodution companies in these industries for the services of producers. directors, actors and others and for the acquistion of literary properves. With respect to the distribution of television product, there is significant competition from independent producers and distributors as well as major studios. Revenues for filmed entertanment product depend in part upon general economic conditions, but the competitive position of a producer or distributor is still greatly affected by the quality of. and public response to, the entertainment product it makes available to the marketplace. The television network industry is extremely competitive as networks seek to attract audience share and television stations for affiliation, and obtain advertising revenue and distribution nghts to television programming. There is strong competition throughout the home video industry. both from home video subsidiaries of several major motion picture studios and from independent companies. WB competes in its character merchandising and other licensing and retail activities with other licensors and retallers of character. brand and celebrity names. WB's operation of theaters is subject to varying d-grees of competiton with respect to obtaining new theater sites and attrarting patrons, including competition from a number of motion picture distribution methods, such as pay television and home video systems. Competition wthun the theme park industry exists on a regional rather than a national basis. Principal factors relating to competition within the theme park industry generally include the uniqueness and serceived quality of the rides and attractions in a particular park. ease of access to the park from major metropolitan areas, the atmosphere and cleanliness of a park. and the quality of its food and entertainment.

## Programming-HBO Division

## General

The Company's interest in the programming business is principally conducted through TWE's Home Box Office division ("Home Box Office"). The principal businesses of Home Box Office are the programming and marketing of two pay television programming services. HBO and Cinemax. HBO's programming includes commercial-free, uncut feature motion piciures. sporting events. special entertainment events (such as concerts. comedy shows and documentaries) and motion pictures produced by or for HBO. Cinemax offers a broad range of motion pictures, including classic, family, action-adventure, foreign and recently released feature films, as well as documentaries.

At December 31. 1995, there were approximately 20.8 million subscriptions to HBO . conipared to 19.2 million subscriptions at year-end 1994, approximately 8.9 million subscriptions to Cinemax. compared to 7.8 million subscriptions at year-end 1994. The overall gain of 2.7 million subscriptions for the two services represents the largest annual increase in Home Box Office subscriptions since 1983.

## Affiliates

Home Box Office's pay television services are principally distributed through cable television systems with which Home Box Office has a contractual relationship. The HBO and Cinemax services are transmiaed via C-Band communications satellites to these cable television systems, as well as to multi-point microwave systems with which HBO also has a contractual relationship (both "affiliates"). These affiliatizs are generally charged a monthly fee on a per subscription basis for each of the services carried. Subscribers to HBO and Cinemax are then billed monthly by their local affiliate for each service purchased and are free to cancel a service at any time. Individual dish owners wishing to subscribe to HBO or Cinemax as delivered by one of the C-Band satellites must purchase a consumer decoder and arrange for its activation. Subscriptions for such direct broadcast satellite ("DBS") viewing are available through cabie television system operators. HBO Direct Inc., a subsidiary of TWE, satellite equipment dealers or unaffihated program packagers. Home Box Office, through its affiliation agreements with United States Satellite Broadcasting, Inc. ("USSB") and Primestar Partners L.P. (in which TWE holds a $31 \%$ interest), also makes the HBO and Cinemax services available by means of highpowered and mid-powered Ku -Band frequency satellites, respectively, to DBS viewers who obtain subscriptions from such distributors. In 1995. Home Box Office entered into an affiliation agreement with Echostar Satellite Corp., another provider of high-powered Ku-Band DBS distribution for HBO and Cinemax.

Home Box Office formally introduced in 1993 a new "multichannel" format for the delivery of HBO , and Cinemax over multiple channels providing differing schedules of HBO and Cinemax programmang As it yeat end 1995, the new multi-channel format was received by approxumately 8.7 million HBO subscribers and 34 million Cinemax subseribers. including all DBS subsenbers

As a result of acquisitions and mergers in the cable television industry in recent years. the percentage of Home Box Office's revenue from affiliates that are large multiple system cable operators has incteased and Home Box Office anticipates that the consolidation among cable television operators will contunue Av of December 31, 1995, the largest single multiple system cable operator with which Home Box Office does business is TCI. Home Box Office's affiliation with TCI accounted for approximately $20 \%$ of HBO and Cinemax combined subscriptions. As of December 31. 1995. Time Wauner Cable (see "Cable Division Television") accounted for an additional $14 \%$. Home Box Office attempts to assure : elf of continuty in is relationships with affiliates and has entered into multi-year contracts with certain of such operators, including TCI. Home Box Office's agreements with its cable affiliates are typically for terms of five years Affliation agreements with some larger multiple system operators. including TCI, are for terms in excess of five yeass Although Home Box Office believes the prospects of continued carriuge and marketing of is pay programming services by the large cable operators are good. the loss of one or more of them as distmbutors or effective marketers of Home Box Office's pay cable television services could have a material adverse effect on Home Bor Office's business.

## Programming

A majority of HBO's programming and a large portion of that on Cinemax consists of recently released. uncut and uncensored feature motion pictures. Home Box Office's practice has been to negotate licensing agreements of varying duration for such programming with major motion picture studios and independent producers and distributors. These agreements typically grant pay television exhibition rights to recently released and certain older films owned by the particular studio. producer or distributor in exchange for a negotiated fee which is a function of. among other things. HBO and Cinemax subscription levels and the films' box office performances. Home Box Office competes with other pay cable. basic cabie and broadcast networks. among others, for the acquisition of prog amming product.

Horne Box Office attempts to ensure access to future movies in a number of waye $\operatorname{In}$ addition to its exhibition of movies distributed by WB and its regular licensing agreements with numerous distributors. It has entered into agreements with Sony Pictures Entertainment. Inc. ("Sony Pictures"). Paramount Pictures Corporation ("Paramount") and Twentieth Century Fox Film Corporation ("Fox") pursuant to which Home Box Office has acquired exclusive and non-exclusive nghts to exhibit on its pay television services all or a substantal portion of the films produced, acquired and/or released by these entuties during the term of each agreement Home Box Office has also entered into non-exclusive license agreements with Fox. Paramount. Sony Pictures and MGM/UA for older, library films.

In 1995. Home Box Office entered into an agreement with DreamWorks SKG pursuant to which Home Box Office acquired exclusive rights to exhibit on its pay television services films from this new entertanment company, as well as an agreement with Orion Pictures Corporation for exclusive rights to certain of its library films.

HBO also exhibits made-for-pay television motion pictures that are produced by or for Home Box Office or one of its divisions or by outside production companies from which Home Box Office licenses certain exclusive pay television and other rights (frequently including domestic home video) for a negotiated fee. Besides motion pictures, a significant portion of HBO's programming consists of dramatic and comedy specials, television senes. family shows, documentaries and other programs that are produced specifically for HBO. Home Box Office either negotiates a licease to these programs with an outside production company or produces the programs itself, or through a production services entity, in which case all rights are generally retained and exploited by Home Box Office. Home Box Office also acquires exclusive pay television rights to show certain live and delayed-broadcast sporting events, such as boxing matches and Wimbledon, and may also acquire additional rights to these programs. Cinemax's programmung composition has recently been expanded to include
documentaries as well as motion pictures. In 1995, the excellence of HBO's onginal programming was recognized by, among other honors. 19 Emmy Awards. 27 CableACE Awards. 4 Golden Globe Awards and a Peabody Award.

## Other Interests

Home Box Office acquires home videocassette distribution rights for the United States and Canada for a number of theatrical and made-for-pay television motion pictures. concerts and comedy shows that it has produced or licensed for pay television HBO Video, a division of Home Box Office, exploits these nghts Certain aspects of the distribution of videocassettes by HBO Video are carried out pursuant to a service arrangement with WHV. In late 1995, Savoy Pictures Entertainment, Inc.. a major supplier of theatrical motion pictures for home videocassette distribution by HBO Video, announced that it was withdrawing from the production and distribution of theatrical motion pictures.

Time Warner Sports ("TWS"), a division of Home Box Office, operates TVKO. an entity that distributes pay-per-view prize fights and other pay-per-view programming. In October 1995. TWS closed down the operations of its sports licensing division pursuant to the sale of that division's assets to DelWilber Associates. Inc.

In 1995. HBO Independent Productions ("HBOIP"), a division of Home Box Office, produced three senes for broadcast by the Fox network, "Martin." "The Last Frontier" and "House of Buggin," and entered into a "first look" production agreement for series with CBS. A division of Home Box Office owns a $50 \%$ interest in. and is the managing general partner of, a limited parnership that indirectly acquired the assets of Citadel Entertainment, lnc. and its affiliates. The remaining interest is held by MAl. The limited partnership produce motion pictures and other programs for broadcast, basic cable and pay television networks, including HBO

Home Box Office and MAI are also co-owners of both a U.K. production company that develops and produces television programming principally designes for the U.K. market and a joint venture. ITEL, for the foreign distribution of programming produced by Home Box Office and MAI.

HBO Enterprises, a division of Home Box Office, distributes certain feature length theatncal films and made-for-pay television programming to other cable television or pay-per-view services. In addition, HBO Enterprises distributes Home Box Office original programming in domestic syndication and foreign television and home videocassettes when it controls such nghts. WBITD distributes in foreign markets certain television programming of HBO.

HBO Ole, a partnership comprised of TWE, acting through its Home Box Office and WB divisions, a Sony Pictures subsidiary and a Venezuelan company, operates two Spanish-language pay teicvision motion prcture services. HBO Oie and Cinemax, which are currently distriouted in Central and South America. Mexico and the Caribbean. HBO Ole, in partnership with a Brazilian company, also distributes a Portuguese-language pay television movie service in Brazil.

Home Box Office, through a subsidiary of TWE, also operates HBO Asia, together with its partner, a subsidiary of Paramount. HBO Asia, an English-language movie-based pay television service is currently distributed to countries in Southeast Asia, including Singapore. Thailand, the Philippines. Taiwan. Indonesta. Malaysia. Hong Kong. Macau, China. Bangladesh, Brunet and Papua New Guinea.

In addition to its Latin American and Asian ventures. Home Box Office, together with a partner. operates a Czech-language pay television motion picture service in the Czech Republic. Home Box Office also either operates or has licensing arrangements with pay television services in Hungary and New Zealand. See "Cable Division-Television-Other Interests."

TWE holds an $8 \%$ interest in Crystal Dynamics. Inc., a developer and distributor of video games
TWE holds a $50 \%$ interest in Comedy Central, an advertiser-supported basic cable television service, which features comedy programming. Comedy Central launched in April 1991 and was available in approximately 37 million homes at year-end 1995. HBO Downtown Productions, a division of Home Box Office. produces comedy programming for exhibition on Comedy Central.

TWE holds a $58 \%$ interest in E! Entertainment Television, a Los Angeles-based advertiser-supported basic cable channel specializing in promoting the entertainment industry and serving approximately 37 million subscribers as of year-end 1995.

## Competition

Home Box Office's businesses face strong competition. HBO and Cinemax compete both for programming prodict and for the attention of television viewers with commercial television networks and independent comnercial television stations, pay-per-view services and home video, as well as other basic and pay cable televistion services, some of which have exclusive contracts with motion picture studios and indepe dent motion picture distributors.

In 1993. an entity affiliated with TC1, the multiple system cable operator accounting for $20 \%$ of HBO and Cinemax combined subscribers, launched STARZ!, a pay cable television service having exclusive contracts with several motion picture studios. In February 1994. Viacom Inc., the paent company of the pay cable televiston movie services Showtime and The Movie Channel. acquired a ccntrolling interest in the parent company of Paramount, with which Home Box Office currently has an exclusive license agreement covering Paramount theatrical releases through December 31. 1997.

Home Box Office's production divisions compete with other producers of programs for broadcast networks. independent commercial television stations, and basic cable and pay television networks. Home Box Office also competes with other companies engaged in the distribution or exhibition of motion pictures and with other communications media and entertainment and information sources. See "Regulation and Legislation"

## Regulation and Legislation

The 1992 Cable Act, among other things. imposes certain requirements concerning the wholesale rates that Home Box Office may charge its affiliates and the means ty which Home Box Office may make its programming services available for subscription through distribution technologies other than cable television. In April 1993, the FCC released regulations designed to implement these provisions of the 1992 Cable Act. generally prohibiting vertically integrated programmers in which cable companies hold a $5 \%$ or greater attributable interest, which include the program services owned by Home Box Office, from offering different pnce, terms, or conditions to competing multichannel video programming distributors (which includes, but is not limited to, cable, multichannel multipoint distribution services ("MMDS" or "wireless cable"), and DBS satellite distributors) in the geographic areas in which they compete, unless the differential is justified by certain permissible factors set forth in the regulations. These permissible justifications include the different costs of delivening the programming to the distributor, creditworthiness, financial stability, character, technical factors. differences related to volume, penetration, channel positioning. promotional advertising. prepayment discounts. retail preing. and contract duration. The rules also place certain restrictions on the ability of vertically integrated programmers such as Home Box Office to enter into exclusive distribution arrangements with cable operators (although exclusive arrangements with non-cable distributors are permissible). Although subscriptions to HBO and Cinemax services are currently provided by means of a number of different technologies including cable. MMDS and DBS. the 1992 Cable Act and the FCC's implementing regulations could have a material adverse effect on Home Box Office's business. In December 1994, the FCC substantially affirmed these rules on reconsideration, and determined that it has authority to award monetary damages for violations, but that no such remedy is necessary at this time. See "Cable Division -Television-Regulation and Legislation."

The 1996 Telecommunications Act contains provisions concerning manufacturer insertion of a "V-chip" into televiston sets and industry implementation of a ratings system for violent, sexually explicit and indecent programming. (See "Filmed Entertainment Division-Regulation and Legislation.") Home Box Office cannot predict at this time the effect of this legislation on its business.

In November 1994, the FCC. in its Telephone Company-Cable Television Cross-Ownership proceeding. permitted telephone companies to own programmers such as Home Box Office. Thus, telephone companies are free to produce, package and distribute video programming to unaffiliated cable operators or other multichannel
video programming distributors. Such telephone company programming services might compete with Home Box Office. Certain telephone companies have already formed such ventures with individuals or entities with experience in program production. In addition, the 1996 Telecommunications Act permuts telephone companes to provide video programming services (whether programmed by such telephone companies or by third parties such as Home Box Office) directly to customers both within and outside their telephone service areas. Such distribution may be on a common carrier basis. which would be regulated under Title II of the Communications Act: as a cable television service, which would be regulated under Title VI; or under a new hybrid service called in "Open Video System," for which the FCC must develop a regulatory regime by August 8, 1996

In November 1994, the FCC also released a decision in its Sixth Reconsideration. Fifth Report and Order. and Seventh Notice of Proposed Rulemaking concluding that it had junisdiction to regi ate the rates of discounted packages of pay services that were also offered on a per channel basis. The FCC, however, ruled that the rates for such a collective offering of pay services carried on cable systerus as of April 1. 1993 would be presumed reasonable and would not be regulated by the FCC. The FC.C at the same time, retterated its longstanding position that the 1992 Cable Act prohibited rate regulation of pay services, such as HBO and other cable programming. when they were offered on a per channel basis. Honie Box Office has asked the FCC to reconsider that portion of its decision that would subject pay services, such as HBO, to rate regulation when made part of a discounted package.

## TELECOMMUNICATIONS

The Company's Telecommunications business consists principally of interests in cable television systems that are substantially managed by Time Warner Cable, a division of TWE, and wireline telephony operations that are conducted through Time Warner Communications. a partnership wholly owned and controlled by TWE.

## Cable Division-Television

## General

The cable television operations of the Company, including the operations of the TWE-A/N Partnership as well as the cable television systems acquired by the Company in 1995 and carly 1996, are substantially conducted and managed by Time Warner Cable, a division of TWE

In January 1996, following the Company's acquisition of CVI and related companies, the number of cable subscribers managed by Time Warner Cable increased to approximately 11.7 million. geographically concentrated in 35 groupings of more than 100,000 subscribers each. More than $55 \%$ of Time Warner Cable's subscribers are located in five states: Florida, New York. North Carolina, Ohio and Texas. Time Warner Cable is the second-largest multiple system cable operator in the United States. Of the approximately 11.7 million subscribers, approximately 9.5 million are in systems owned by or through TWE, including approximately 4.5 million in the TWE-A/N Partnership, and approximately 2.2 million in systems owned by subsidianies of the Company. Time Warner Cable manages or provides certain services to substantially all such systems and receives a fee from the Company for management of. or services provided to, such systems owned by subsidianies of the Company.

Through a network of coaxial and fiber-optic cables, the Company's cable television system subscribers generally receive 36 or more channels of video programming, including local broadcast television signals. locally produced or originated video programming, distant broadcast television signals (such as WTBS. WWOR or WGN), advertiser-supported video programming (such as ESPN and CNN) and premum programming services (such as HBO. Cinemax, Showtime and The Movie Channel). In most systems. Time Warner Cable also offers movies and other events on a pay-per-view basis, as well as audio and other entertainment services.

In December 1995. Time Warner Cable's Full Service Network ${ }^{\text {re }}$ in its suburban Oriando, Flonda cable systern was connected to 4,000 customers. The Full Service Network, which began servicing customers in late 1994. utilizes fiber optics, digital compression. digital switching and storage devices, and is currently providing
video-on-demand including movies, interactive games and interactive shopping. Additional services continue to be developed and added

Pursuant to the Admussion Agreement with U S WEST. TWE has agreed to use its best efforts to complete upgrades to a substantial portion of its cable systems by the end of 1998 . Such upgrades include the broad deployment of fiber, electronics and switching equipment. It is anticipated that substantial capital expenditures will be required to complete these upgrades.

Tine Warner Cable has grown recently primarily as a result of the 1995 Cable Transactions, increases in the number of subscribers to its pre-existing cable television systems and the development of geographicallyclustered systems through the exchange or purchase of existing cable television systems. Future growth in subscribers is expected to come from the exchange of certain of its unclustered cable television systems for geographically strategic systems, increased penetration of existing homes passed (tirough rebuilds and the introduction of new services), population growth, and extensions of existing syitems. Dunng 1995 and early 1996. the Company acquired systems in Alabama, Califormia, Florida. Georyia, Hawain, Illinois. Indiana, Kentucky. Louisiana, Maryland. Michigan. Minnesota, Nebraska, New York, North Carolina, Ohio. Oregon, Pennsylvania, South Carolina. Texas. Wisconsin and Wyoming. These acquisitions were funded principally through the issuance of equity securities of the Company, the proceeds from Time Warner Cable's disposition of systems in Arkansas. Colorado, Louisiana and Mississippi and by the exchange of cable television system assets. These transactions resulted in a net increase of approximately 3.7 million baste subscribers under the management of Time Warner Cable. For information about the Company's most recent acquisitions of cable television systems in 1995 and early 1996. see pages 1-1 through 1.3.

Most of the Company's cable television revenue is derived from monthly fees paid by subseribers for cable video programming services. Additional revenue is generated by selling time on cable television systerts for commercial advertisements to local, regional and, in some cases. national advertisers. Advertising time is sold as inserts into certain non-broadeast cable programming and local origination programming shown on the Company's cable television systems. In adation. pay-per-view eervice is offered in certain cabie television systems. which allows subscribers to choose to view specific movies and events. such as concerts and sporting events, and to pay on a per-event basis. Certain cable television systems also sell DBS video services such as Primestar, for a monthly fee.

## Programming

Time Warner Cable provides certain video programming to its subscribers pursuant to mult-year contracts with program suppliers who are paid a monthly fee per subscriber. Many of these contracts contan price escalation provisions: however, in most cases the cable operator has a night to cancel the contract if the supplier rases its price beyond agreed limits. The loss of any one supplier would not have a materal adverse effect on Time Warner Cable's operations.

## Service and Programming Charges

Subscribers to the Company's cable systems generally are charged monthly fees based on the level of service selected. The monthly prices for vanous levels of cable television services (excluding services offered on a per-channel or per-program basis) range generally from $\$ 5$ to $\$ 25$ for residential customers. Other services offered include equipment rentals, usually for an additional monthly fee. Systems offering pay-per-view movies generally charge between $\$ 4$ and $\$ 6$ per movie, and systems offering pay-per-view events generally charge between $\$ 6$ and $\$ 50$, depending on the event. A one-time installation fee is generally charged for connecting subscribers to the cable television system.

Subscribers may purchase premum programming services, and in certann systems, other per-channel services, for an additional monthly fee for each such service, with discounts generally available for the purchase of more than one service.

Commercial subscribers are charged rates for cable programming services that vary depending on the nature of the contract.

## Regulation and Legislation

The cable television industry is regulated by the FCC. some states and substantially all local governments In addition, various legislative and regulatory proposals under consideration from time to time by the Congress and various federal agencies may in the future materially affect the cable television industry. The following discussion summarizes certain federal, state and local laws and regulations affecting cable television

Federal Laws. The Cable Communications Policy Act of 1984 ("1984 Cable Act"), the 1992 Cable Act and the 1996 Telecommunications Act are the principal federal statutes governing the cable industry. These statutes regulate the cable industry, among other things, with respect to: (i) cable system rates for ooth basic and certain nonbasic services: (ii) programming access and exclusivity arrangement:; (iii) access to cable channels by unaffiliated programming services; (iv) leased access terms and conditions. (v) horizontal and vertical ownership of cable systems; (vi) consumer protection and customer service requirements; (vii) franchuse renewals; (viii) television broadcast signal carriage and retransmission content; (ix) technical standards; (x) privacy of customer information; (xi) equal employment opportunity; (xii) consumer electronics equipment compatibility; (xiii) obscene or indecent programming: and (xiv) requiring subscribers to subscribe to tiers of service other than basic service as a condition of purchasing premium services. The provisions of the 1992 Cable Act continue to have an adverse effect on the operations of Time Warner Cable. The recently enacted 1996 Telecommunications Act. however, is expected to have a favorable impact on Time Warner Cable's business. e.g., through establishment of criteria and a timetable for the ultimate elimination of regulation of certain cable rates. The 1996 Telecommunications Act also opens up the cable television and telephone markets to additional competition.

Federal Regulations. The FCC, the prnncipal federal regulatory agency with jurisdiction over cable television, has promulgated regulations covering a number of areas. The FCC has the authority to enforce these regulations through the imposition of substantial fines, the issuance of cease and desist orders and/or the imposition of other administrative sanctic-s. such as the revor sion of FCC licenses needed to operate certain transmission facilities often used in connection with cable operations. A brief summary of the most significant of these federal regulations as adopted to date follows.

Rate Regulation. Under the 1992 Cable Act, nearly all cable television systems are subject to local rate regulation of basic service. pursuant to a formula established by the FCC and enforced by local franchising authorities. Additionally, the legislation requires the FCC to review rates for nonbasic service tiers (other than per-channel or per-program services) in response to complaints filed by franchising authorities and/or cable customers: prohibits cable television systems from requiring subscribers to purchase service tiers above basic service in order to purchase premium service if the system is technically capable of doing so: requires the FCC to adopt regulations to establish, on the basis of actual costs, the price for installation of cable service and rental of cable equipment: and allows the FCC to impose restrictions on the retiering and rearrangement of basic services under certain limited circumstances.

Under the 1996 Telecommunications Act, regulation of nonbasic tier rates is scheduled to terminate on March 31. 1999. The 1996 Telecommunications Act also expands the definition of "effective competition" to cover situations where a local telephone company or its affiliate, or any multichannel video provider using telephone company facilities, offers comparable video service by any means except DBS. Regulation of both basic and nonbasic tier cable rates ceases for any cable system subject to "effective competition."

The FCC's rate regulations employ a benchmark system for measuring the reasonableness of existing basic and nonbasic service rates, and a price cap formula for calculating future rate increases. Alternatively, cable operators have the opportunity to make cost-of-service showings which, in some cases, may justify rates above the applicable benchmarks. The rules also require that charges for cable-related equipment (e.g., converter boxes and remote control devices) and installation be unbundled from the provision of cable service and based upon actual costs plus a reasonable profit. The 1996 Telecommunications Act allows cable operators to aggregate most cable equipment costs on a franchise, system. regional or company level.

Local franchising authonties and/or the FCC are empowered to order a reduction of existing rates which exceed the maximum permitted level for either basic and/or nonbasic cable services and associated equipment.
and refunds can be required. The regulations also provide that future rate increases may not exceed an inflationindexed amount. plus increases in certain costs beyond the cable operator's control, such as taxes. franchise fees and increased programming costs. Cost-based adjustments to these capped rates can also be made in the event a cable operator adds or deletes channels or significantly upgrades its system. The FCC has continued to modify the processes by which these adjustments can be made in a fashion that has made them more beneficial for cable operators generally. In addition, new product tuers consisting of services new to the cable system can be created free of rate regulation as long as certain conditions are met. e.g. services may not be moved from existung uers to the new product tier.

On November 30. 1995, the FCC adopted a Social Contract which resolves cable television rate com; 'aints pending against Time Warner Cable and requires Time Warner Cable to upgrade its domestic cable television systems. The Soctal Contract was negotiated in accordance with the FCC's authority to consider and adopt "soctal contracts" as alternatives to other regulatory approaches applicable to cable television rates. The Social Contract is intended to ensure fair and reasonable rates for Time Warner Cabl: customers, reduce the administrative burden and cost of regulation for local governments, the FCC and Time Namer Cable and resolve 9.46 cable programming service tier rate complaints on file with the FCC. Specifically, the Social Contract provides for an estimated $\$ 4.7$ million plus interest in subscriber refunds in the form of subscriber bill credits to certain designated Time Warner Cable systems, a commitment by Time Warner Cable to establish a lifeline basic service priced at $10 \%$ below Time Warner Cable's benchmark regulated rates with an adjustment to the nonbasic tier to recoup the reduced basic service tier revenue: and a commitment by Time Wamer Cable to upgrade its domestic systems to a minimum of 550 MHz , or existing 550 MHz systems to 750 MHz , over the next five years. On January 29. 1996, a Petition for Judicial Review was filed by the cities of New York. New York. Austun. Texas and the Intercommunity Cable Regulatory Commission (which represents 28 Cincinnatı suburbs served by Time Warner Cable) seeking review of the FCC decision adopting the Social Contract as well as certain FCC staff decisions implementing the Social Contract. The Petition contends, among other things, that the terms of the Social Contract and the process bv which it was negoti-ted and implemented are contrary to the 1992 Cable Act. and are inconsistent with the FCC's own rules. A petition for reconsideration of the Social Contract is also pending before the FCC.

One purported class-action brought in a Florida state court and one action by the Wisconsin A-orney General have been brought alleging that the retiering and a la carte pricing implementation by Time Warner Cable in response to the FCC's new rate regulation rules violate those rules and/or state consumer protection laws. A purported nationwide class action has also been brought in a federal court in New York alleging that any charges imposed by Time Warner Cable for additional outlet connections violate the 1992 Cable Act and the FCC's rate regulation rules to the extent those charges exceed Time Warner Cable's costs. Time Warner Cable in the first instien Act and rules, that any federal claims regarding cable rates must be brought before the FCC and the 1992 Cable Act. The under for premium services cannot be regulated at all pursuant to the 1984 Cable Act service and rate restructuning complied with FCC rate regulations and that such regulations preempted Wisconsin law. The United States Supreme Court recently rejected a request filed by the Wisconsin Attorney General for certiorari.

Carriage of Broadcast Televiston Signals. The 1992 Cable Act allows commercial television broadcast statuons which are "local" to a cable system to elect every three years either to require the cable system to carry the station. subject to certain exceptions, or to negotiate for "retransmission consent" to carry the station. Broadcast stations typically seek monetary compensation or the carriage of additional programming in return for granung retransmission consent. Local non-commercial television stations are also given mandatory carriage nghts. subject to certain exceptions. Unlike commercial stations. noncommercial stations are not given the option to require negotiation of retransmission consent. In addition, cable systerns must obtain retransmission consent for the carriage of all "distant" commercial broadcast stations, except for certain "superstations." i.e.. commercial satellite-delivered independent stations such as WTBS, WGN and WWOR-TV. As of February 6. 1996. Time Warner Cable has obtained any necessary retransmission consents from all stations currently carried

The next election between mandatory carnage and retransmission consent for local commercial television stations will occur on Ottober 1. 1996. The mandatory carriage rule is presently under revicu by the United States Supreme Court

Time Warner Cable has been sued in Connectucut state court by Bridgeways Communications Corporation for among other things. an alleged violation of the state antitrust law Central to the plaintiff's case is its allegation that Time Warmer Cable illegally failed to comply with plaintiff's mandatory carnage request. The FC'C has made no such finding and Time Warner Cable has argued to the courn that the FCC is the only body with the authonty to make such a determination.

Deletion of Certain Programming. Cable television systems that serve 1,000 or more customers must delete the simultaneous or nonsimultaneous network programming of a distant station upon the appropnate request of a local television station holding local exclusive rights to such programming. FCC regulations also enable television broadcast stations that have obtained exclusive distribution rights for syndicated programmung in their market to require a cable system to delete or "black out" such programming from other television stations which are carried by the cable system.

Cable Programming Agreements. The 1992 Cable Act and FCC regulations adopted in Aprol 1993 require vertically integrated programmers in which cable companies hold a $5 \%$ or greater attributable interest to make their programming services available to competing video technologies such as MMDS, satellite master antenna television ("SMATV") and DBS on terms and conditions that do not discriminate against such competing technologies. The 1992 Cable Act and FCC regulations preclude most exclusive programming contracts and limit to some degree the "volume discounts" currently available to larger cable operators such as Time Warner Cable. The 1992 Cable Act also regulates certain aspects of program carriage agreements between cable operators and cable programming networks. Cable operators are prohibited from requiring a financial interest in a program service as a condition to carnage of such service. coercing exclusive nghts in a programming service. or favoring affiliated programmers so as to unreasonably restrain the ability of unaffiliated programmers to compete.

Public and Leased Access Channels. The 1984 Cable sut permits local franchising authorites to require operators to set aside certain channels for public. educational and governmental access programming The 1984 Cable Act further requires cabie television systems with thurty-six or more activated channels to designate a portion of their channel capacity for commercial leased access by unaffiliated third parties. The 1992 Cable Act requires leased access rates to be set according to a formula determined by the FCC. The FCC is currently reevaluating its leased channel rate formula. which could lead to leased channel rates which are substantually more favorable to channel lessees.

Ownership. The 1996 Telecommunications Act repealed the restnctions on local exchange telephone companes ("LECs") from providing video programming directly to customers within their local exchange teleptonne service areas. except in rural areas or by specific waiver of FCC rules. On February 27, 1996, the Supreme Court vacated a Fourth Judicial Circuit decision which had held the 1984 Cable Act's cable telephone cross-ownership prohibition unconstitutional. The Supreme Court remanded for the Court of Appeais to consider whether the case is moot in light of the repeal of the statutory cross-ownership ban The 1996 Telecommunications Act also authorized LECs to operate "open video systems" without obtaining a local cable franchise. although LECs operating such systems can be required to make payments to local governmental bodies in lieu of cable franchise fees. Where demand exceeds channel capacity. up to two-thirds of the channels on an "open video sysiem" must be available to programmers unafiliated with the LEC

The 1996 Telecommunications Act eliminated the FCC rule prohibiting common ownership between a cable system and a national broadcast television network. The 1996 Telecommunications Act also eliminated the statutory ban covering certain common ownership interests, operation or control between a television station and cable system within the station's Grade B signal coverage area. However, the parallel FCC rule aganst cable/television station cross-ownership remains in place, subject to review by the FCC within two years. Finally, the 1992 Cable Act prohibits common ownership, control or interest in cable television systems and MMDS facilities or SMATV systems having overlapping service areas, except in limited circumstances. The 1996 Telecommunications Act exempts cable systems facing "effective competition" from the MMDS and SMATV cross-ownership restrictions.

Pursuant to the 1992 Cable Act, the FCC has adopted rules which. with certain exceptions. preclude a cable television system from devoting more than $40 \%$ of its first 75 activated channels to national video programming services in which the cable system owner has an attributable interest. The FCC also has set a limit of 30 a of total nationwide cable homes that can be served by any multiple cable system operator. The FCC has stayed the effectiveness of this rule pending the outcome of its appeal from the U.S. District Court decision holding the multiple ownership limit provision of the 1992 Cable Act unconstitutional

Technical Requirements. The FCC has imposed technical standards applicable to all channels on which downstream video programming is carried, and has prohibited franchising authorities from adopting standards which conflict with or are more restrictive than those established by the FCC. The FCC also has adopted additional standards applicable to cable television systems using frequencies in the 108.137 MHz and 225.400 MHz bands in order to prevent harmful interference with aeronautical navigation and safety radio services and has also established limits on cable system signal leakage. Periodic testing by cable operators for compliance with these technical standards and signal leakage limits is iequired.

The FCC has continued to adopt and consider regulations to impleme.t the requirements of the 1992 Cable Act designed to improve the compatibility of cable systems and consumer electronics equipment. These regulations generally prohibit cable operators from scrambling their basic service tier and from changing the infrared codes used in their existing customer premises equipment. The 1996 Telecommunications Act directs the FCC to set only minimal standards to assure compatibility between television sets. VCRs and cable systems. and to rely on the marketplace. The FCC must adopt rules to assure the competitive availability to consumers of customer premises equipment, such as converters, used to access the services offered by cable systems and other multichannel video programming distributors.

Other FCC Regulations. Additional FCC regulations relate to a cable system's carriage of local sports programming: privacy of customer information: franchise fees: equal employment opportunity. pole attachments: restrictions on origination and cablecasting by cable system operators; application of the fairness doctnne and rules governing political broadcasts, customer service: home wiring and limitations on advertising contained in nonbroadcast children's prezramming. The 1996 作ecommunications Act changes the formula for pole attachment fees which could result in substantial increases in payments by cable operators to $\cdots \cdot$.lities for pole attachment rights when services other than cable services are delivered by cable systerns.

Copvright. Cable television systems are subject to federal copyright licensing covering carriage of broadcast signals. In exchange for making semi-annual payments to a federal copyright royalty pool and meetung certain other obligations, cable operators obtain a statutory license to retransmit broadcast signals. The amount of this royalty payment vanies. depending on the amount of system revenues from certain sources, the number of distant signals carried. and the location of the cable system with respect to over-the-air television stations.

The Copyright Act of 1976 was recently amended to extend the availability of the cable statutory copynght license to microwave video service providers, such as MMDS. This legislation also extended through 1999 the separate statutory license provisions applicable to DBS and other satellite video distribution systems The compulsory license status of SMATV systems is not covered by this legislation. The uvailability of compulsory copynght licensing to other multichannel video service providers enhances their competitiveness with traditional cable systems.

State and Local Regulation. Because a cable television system uses local streets and rights-of-way. cable television systems are subject to local regulation, typically imposed through the franchising process, and certain states have also adopted cable television legislation and regulations. Cable franchises are nonexclusive, granted for fixed terms and usually terminable if the cable operator fails to comply with material provisions. No Time Wamer Cable franchise has been terminated due to breach. Franchises usually call for the payment of fees (which are limited under the 1984 Cable Act to $5 \%$ of the system's gross revenues from cable service) to the granung authority. Franchises generally contain provisions governing charges for basic cable television services. channel capacity, support for public, educational and government access channels. length of the franchise term. renewal. sale or transfer of the franchise, territory of the franchise. design and technical performance of the systern. use and occupancy of public streets and number and types of cable services provided. The terms and
conditions of cable franchuses vary materially from junsdiction to jurisdiction, and even from city to city withen the same state, historically ranging from reasonable to highly restrictive of burdensome.

The 1992 Cable Act prohibits exclusive franchises and allows franchising authorities to operate their own multichannel video distnbution system without having to obtain a franchise. Moreover, franchising authontics are immunized from monetary damage awards arising from regulation of cable television systems or decisions made on franchise grants, renewals, transfers and amendments.

The 1996 Telecommunications Act provides that local franchising authorities may not conditic the grant or renswal of a cable franchise on the provision of telecommunications service or facilities (other than instututional networks) and clarifies that the calculation of franchise fees is to be hased solely on revenues derived from the provision of cable services, not revenues derived from telecommunications services

Renewal of Franchises. The 1984 Cable Act established renewal procedures and criteria designed to protect incumbent franchisees against arbitrary denials of renewal. While these formal procedures are not mandatory unless timely invoked by either the cable operator or the franchising authonty, they can provide substantial protection to incumbent franchisees. The 1992 Cable Act makes several changes to the renewal process which could make it easier in some cases for a franchising authority to deny renewal

In the renewal process, a franchising authority may seek to impose new and more onerous requirements. such as upgraded facilities. increased channel capacity or enhanced services. although the municipality must take into account the cost of meeting such requirements. Time Warner Cable may be required to make significant additional investments in its cable television systems as pant of the franchise renewal process. Of Time Warner Cable's franchises, as of January 1. 1996, 790 franchises serving approximately $3,644,000$ subscribers expire during the period ending December 31, 1908. Although Time Warner Cable has been successful in the past in negotiating new franchise agreements, the re can be no assurance as to the renewal of franchises in the future.

The United States District Court of the Weste. n District of Kentucky recently held that the 1984 Cable Act does not authorize it to review a franchising authonty's assessment of local community needs to determiae if they are reasonable or supported by any evidence. This federal district court decision is under appeal. If upheld and adopted by other federal courts, this test might allow local franchising authorities to establish unrealistuc franchise renewal demands designed to oust an incumbent cable franchisee.

Franchise Transfers. The 1992 Cable Act requires franchising authorities to act on any franchise transfer request within 120 days after receipt of all required information. Approval is deemed to be granted if the franchising authority fails to act within such period. The 1996 Telecommunications Act repeals the restriction against a cable operator selling or otherwise transferring ownership of a cable television system within 36 months after acquisition or initial construction.

The foregoing does not purport to describe all present and proposed federal, state and local regulations and legislation relating to the cable television industry. Other existing federal regulations, copyright licensing and, in many jurndetions, state and local franchise requirements, currently are the subject of a vanety of judicial proceedings. legislative hearings and administrative and legislative proposals which could change, in varying degrees, the manner in which cable television systems operate. Neither the outcome of these proceedings nor their impact upon the cable television industry or Time Warner Cable can be predicted at this time.

## Comprtition

Cable television systems face strong competition for viewer attention from a wide variety of established providers and new entrants, including broadcast television. DBS. MMDS. SMATV systems and telephone companies. Cable television systems also compete with these and other media for advertising dollars

DBS. The FCC has awarded conditional permits to several companies for orbital slots from which highpower Ku-Band DBS service can be provided. DBS services offer pre-packaged programming that can be recened by relatively small and inexpensive receiving dishes. Two hugh-power DBS services sharing common satellites. Direc TV and USSB. were reported to have a total of approximately 1.3 million subscribers nationwide
as of December 31. 1995. Primestar, a medium-power DBS service partally owned by TWE, was reported to have approximately 1.0 million subscribers as of that date. In addition to DBS. most cable programnung is available to owners of larger, more expensive C-Band satellite dishes ("TVROs"), either directly trom the programmers or through third-party packagers

MMDS/Wireless Cable. Wireless cable operators use microwave technology to distritute video programming. In recent years, wreless cable has grown rapidly, serving 800.000 subscribers via 121 wtems as of June 1995 according to the FCC Wireless cable is now available in 19 of the nation's top 20 televiston markets. In recent years, the FCC has adopted rules to facilitate the use of greater numbers of channels by wireless cable operators.

SMATV: Additional competution may come from private cable television system servicing condommums, apartment complexes and certain other multiple unit residential developments. The operators of these private systems, known as SMATV systems, often enter into exclusive agreenents with apartment building owners or homeowners' associations which preclude franchised cable television operators from serving residents of such private complexes. Under the 1996 Telecommunications Act. a SMIATV system is not a cable system as long as it uses no public right-of-way. SMATV systems offer both improved reception of local television stations and many of the same satellite-delivered program services as offered by franchised cable television systems

Overbuilds. Under the 1992 Cable Act. franchising authonties are prohibited from unreasonably relusing to award additional franchises. There are currently an insignificant number of overlapping cable systems operating in Time Warner Cable franchise areas. Municipalities themselves are authorized to operate cable systems without a franchise. No such municipally-owned systems are presently in operation in Time Warner Cable franchise areas, although several municipalities have indicated an interest in doing so.

Telephone Companies. The 1996 Telecommunications Act eliminated the restnction ajainst ownership and operation of cable systems by local telephone companies within their local exchange service areas. Telephone companies are now free to enter the retail video distribution business through any means, such as DBS, MMDS. SMATV or as traditional fra-chised cable system iperators. Alternatively, the 1996 Telecommunications Act authorizes local telephone companies to operate "open video systems" without obtaining a local cable franchise. although telephone companies operating such systems can be required to make payments to local govemmental bodies in lieu of cable franchise fees. Where demand exceeds available channel capa. ity, up to two-thrds of the channels on an "open video system" must be available to programmers unaffiliated with the local telephore company. The open video system concep' replaces the FCC's video diatone rules. The 1996 Telecommunica tions Act also includes numerous provisions designed to make it easier for cable operators and others to compete directly with local exchange telephone carnen. With certain limited exceptions, neithet a local exchange carrier nor a cable operator can acquire more than a $10 \%$ equity interest in the other entity operating within its own service area.

Other Competition. Cable television systems compete with other communications and entertanment media. including off-air television broadcast signals which a viewer is able to receive directly using the viewer's own television set and antenna. Cable systems also face competrion from alternative methods of distributing and receiving television signals and from other sources of entertainment such as live sporting events, movie theaters and home video products, including videocassette recorders and, in the future. DVDs, as well as, the Internet in recent years, the FCC has adopted policies providing for authorization of new technologies and a more favorable operating environment for certain existing technologies that provide, or may provide, substantal addutional competition for cable television systems. The extent to which cable television service is compeutive depends in significant part upon the cable system's ability to provide an even greater variety of programming than is available off-air or through competitive alternative delivery sources. Premium programming provided by cable systems is subject to the same competitive factors which exist for other programming discussed above the continued profitability of premium services may depend largely upon the continued avalabilty of attractive programming at competitive prices. The cable television industry abo competes with radio, television, print and other media for advertising revenues. As the cable television industry continues to develop programmang designed specifically for distribution by cable, advertising revenues may increase.

## Other Interests

TWE has a $54 \%$ interest in a joint venture established in 1991 to invest in, and further develop. cable television systems in Hungary. TWE also has a $20 \%$ interest in TV-1000, a pay television service operating in Scandinavia; a $31 \%$ interest in N-TV, a German language news and information channel distributed in Germany in which TBS also has a $33 \%$ interest; and a $25 \%$ interest in IA. a general-interest regional television broadcuster serving the Berlin and Brandenburg areas of Germany (all of which interests are under the management responsibility of Home Box Office). TWE also owns indirectly $13 \%$ of a New Zealand over-the-air subscription television service-Sky Network Television, as well as $20 \%$ of Kablevision. Sweden's second largest cable television company.

## Cable Division-Telephony

Time Warner Cable's wireline telephony operations are conducted through Time Warner Communications, a partnership wholly owned and controlled by TWE. which has formed separate business entities to provide telephony services in various geographic areas. Time Warner Communications seeks to take advantage of Time Warner Cable's geographically clustered cable systerns to efficiently develop its telecommunicanons business.

The initial focus of Time Warner Communications following its formation in 1993 was the development of "alternative access" telephone operations in metropolitan areas where Time Warner Cable operates cable systems. These operations generally provide connections between large businesses and their long distance telephone providers, between multiple business locations of a large business, and between long distance telephone company locations. The connections are marketed primarily to long distance telephone carriers and large business customers, and are used for high volume voice and data communications. The networks on which these connections are made are comprised of dedicated fiber optic strands within the affiliated cable systems' backbone fiber networks, together with specially constructed high volume building entrance facilities and specialized electronic equipment for transr.ission of digital sigr is. Alternative access services do not require Time Warner Communications to operate switching equipment.

As of March 1. 1996. Time Warner Communications had wholly or partially owned alternative access businesses in operation in 21 cities. Similar businesses are in development in several additional Time Warner Cable cities. Revenues to date from these operations have been insignificant. Time Warner Communications also has an advanced network management center in Denver to monitor and manage operation of its geographically dispersed networks.

One of the major business objectives of TWE is the entry of Time Wamer Communications into the switched "local exchange" telephone business. This business would provide telephone service that is presently provided by LECs. The service would be marketed both to residential and business customers. Local exchange service will require significant upgrades to, and usage of, the fiber optic and coaxial cable networks of Time Warner Cable, together with high capacity switching equipment similar to that employed by the LECs. and certain other specialized equipment. Expenditures for such upgrades and equipment are expected to be significant.

The required qualifications for providers of local exchange services are generally regulated by each state. As of March 1. 1996. Time Warner Communications has received certificates to provide local exchange services in Flonda. New York, Ohio and Tennessec, and is proceeding with applications to obtain such cerufication in Hawan. North Carolina, Texas and Wisconsin. All these states have already adopted legislation that supports competition in telecommunications services. Further, the 1996 Telecommunications Act will in the future preempt state and local barriers to entry into competitive telecommunications service (although competitively neutral state and local regulations will continue to be permitted). Time Warner Communications will continue to seek local exchange service authorization in states where Time Warner Cable has major cable systems.

In order for Time Warner Communications to actually enter into the local exchange service business. Time Warner Communications must obtain rights to connect its local exchange service customers to the incumbent LECs customers in an area. Time Warner Communications has been in active negotiations throughout 1995 with incumbent LECs in Florida. New York. Ohio. Tennessee. Texas and Wisconsin. Even where procompetitive state
legislation has existed or state-level regulatory mediation has been available, the incumbent LECs have, in Time Warner Communications' view. been extremely reluctant to concede appropriate terms for compethive entrants to facilitate interconnection.

The 1996 Telecommunications Act mandates that incumbent LECs provide reasonable and nondiscriminatory rates. terms and conditions for interconnection (including reciprocal compensation for transport and termination of calls), and that incumbent LECS enter into good faith negotiations with requesting carners to facilitate such interconnection. In addition. incumbent LECs must provide nondiscriminatory access to unbundled network eiements. functions and services on reasonable terms. Number portability is treated as a netwerk element and local dialing panity is addressed. While the 1996 Telecommunications Act should improve the outlook for Time Wamer Communications. the exact tumetable for and terms of mandated interconnection arrangements, and other incumbent LEC compliance, cannot be predicted. The FCC is required to issue implementing regulations for interconnection requirements by August 8. 1996

Currently. Time Warner Communications is providing local exchange s:rvice on a limited basis in Rochester. New York.

Time Warner Cable also offers (as a "re-seller") cellular telephone and paging services to business and residenual customers in Rochester. New York

## Description of Certain Provisions of the TWE Partnership Agreement

The following description summarizes certain provisions of the TWE Partnership Agreement relating to the ongoing operations of TWE. Such description does not purport to be complete and is subject to, and is qualified in its entirety by reference to, the provisions of the TWF Partnership Agreement.

## Management and Operations of TWE

Board of Representatives. Subject to certain authority of the Management Committee (as described below) with respect to the Cable division, the business and affairs of TWE are managed under the direction of a board of representatives (the "Board of Representatives" or the "Board") that is comprised of representativen appointed by the Time Warner General Partners (the "Class B Representatives") and representatives appointed by the Class A Partners (the "Class A Representatives")

The Class B Representatives control all Board decisions except for certain matters including (i) the merger or consoldation of TWE. (1i) the sale or other disposition of assets of TWE generating in excess of $10 \%$ of the consolidated revenues of TWE during the previous fiscal year or representing in excess of $10 \%$ of the fair market value of the total assets of TWE (in each case, other than in connection with certain joint ventures and "cable asset swaps" as to which the thresholds are greater); (iii) any acquisition by TWE, other than in the ordinary course of business, if the consideration pard by TWE in connection with such acquisition would exceed the greater of (1) $\$ 750$ million and (2) $10 \%$ of the consolidated revenues of TWE for the most recently ended fiscal year of TWE; (iv) the engagement by TWE in any business other than the businesses then being conducted by TWE, as they may evolve from time to time and any business related to such businesses (provided that TWE may not engage in the manufacturing, sale or servicing of hardware, other than as may be incidental to TWE's businesses). (v) the incurrence by TWE of indebtedness for money borrowed if, after giving effect to such incurrence. the ratio of total indebtedness for money borrowed to cash flow would exceed the greater of (x) 5.00 to 100 and (y) 5 over the analogous ratio in the TWE credit agreement as in effect from time to time; (vi) cash distributions other than as provided in the TWE Partnership Agreement: (vii) the dissolution or voluntary bankruptcy of TWE: and (viii) any amendment to the TWE Partnership Agreement.

Each of the matters described in clauses (i) through (v) requires the approval of a majonty vote of the Class A Representatives who were appointed by partners that have a residual equity interest of at least $5 \%$ and a majonty vote of the Class B Representatives: and each of the matters described in clauses (vi) through (viii) requires the unanimous approval of all representatives. Each partner's representatives collectively have voung power in proportion to the residual equity interest of the partner that designated such representative.

The managing general partners, both of which are wholly owned subsidianies of the Company, may take any action without the approval or consent of the Board if such action may be authonzed by the Class B Representatives without the approval of the Class A Representatives. However, see "Full Service Network Management Committec," below

F ill Service Network Managemen: Committee. In connection with the U S WEST Transaction, the Board established the Full Service Network business. which. subject to obtainung necessary franchise and other approvals, is comprised of the businesses and operations of the cable television systems of TWE and the TWEAN Partnership that have been from time to time designated to become a part thereof. Subject to obtaining necessary franchise and other approvals relating to the designated systems, the business and affars of the Full Service Network business will be governed by a Full Service Network Maragement Committee (the "Management Committee"). The Management Committee is comprised of six voting members. three designated by U S WEST and three designated by TWE. If U S WEST at any tume owns kss than $50 \%$ of the partnership interest which it owned, directly or indirectly, as of September 15, 1993 or if a "change in control" of U S WEST occurs, U S WEST's right to designate any members of the Management Committee will terminate. The Full Service Network business is managed on a day-to-day basis by the officets of Time Warner Cable. The approval of a majority of the members of the Management Committee is required for certain significant transactions relating to the Full Service Network business, including, among other things, the sale. pledge or encumbrance of assets of the Full Service Network business. the acquisition of cable assets, the making of commutments or expenditures relating to the Full Service Network business, in each case subject to agreed upon thresholds. cerrain decisions with respect to design. architecture and designation of cable systems for upgrade and the adoption of the annual business plan.

Non-Voting Representatives and Commuttee Members. Each of ITOCHU and Toshiba have the nght to designate non-voting members to the Board of Representatives and the Management Committee In addition. Advance/Newhouse has the right to desig.ate a non-voting mr nber to the Management Committee.

Day-to-Day Operations. TWE is managed on a day-to-day basis by the officers of TWE, and each of TWE's three principal partnership divisions is managed on a day-to-day basis by the officers of such division. Upon the TWE Capitalization, the officers of Time Wamer also became officers of TWE and the "fficers of the Time Warner General Parners became the officers of the corresponding partnership divisions and the subdivisions thereof.

## Certain Covenants

Covenant Not to Compete. For so long as any partner (or affiliate of any partner) owns in excess of $5 \%$ of TWE or $15 \%$ of TWE Japan and in the case of any Time Warner General Partner, for one year thereafter. such partner (including its affiliates) is generally prohibited from competing or owning an interest in the three principal lines of business of TWE-cable, cable programming and filmed entertainment (including the ownership and operation of theme parks)-as such businesses may evolve, subject to certain agreed upon exceptions. limited passive investments and inadvertent violations. The covenant not to compete does not prohibit (i) US WEST from conducting cable and certain regional programming businesses in the 14 -state region in which it provides telephone service. (ii) any party from engaging in the cable business in a region in which TWE is not then engaging in the cable business, subject to TWE's right of first refusal with respect to such cable business, or (iii) any party from engaging in the telephone or information services busiuess nOCHU and Toshiba continue to be bound by and benefit from the non-compete provisions but only as they relate to Japan

Transactions with Affiliates. Subject to agreed upon exceptions for exisung arrangements. TWE will not enter into any transaction with any partner or any of its affliates other than on an arm's-length basis.

## Registration Rights

Beginning on June 30. 2002 (or as early as June 30, 1999 if certain threshold cash distributions are not made to the Class A Partners), the Class A Partners holding, individually or in the aggregate. at least $10 \%$ of the
residual equity of TWE will have the right to request that TWE reconstitute itself as a corporation and register for sale in a public offering an amount of partnership interests held by such Class A Parners determitied by an investment banking firm so as to maximize trading liquidity and minimize the initial public offering discount. If any. Upon any such request, the parties will cause an investment banker to determine the price at which the interests sought to be registered could be sold in a public offering (the "Apprased Value") Upon determination of the Appraised Value. TWE may elect either to register such interests or purchase such interests at the Appraised Value, subject to certain adjustments. If TWE elects to register the interests and the proposed public offering price (as determined immediately prior to the time the public offering is to be declared effective) is less than $92.5 \%$ of the Appraised Value. TWE will have a second option to purchase such interests immediz =ly pror to the time such public offering would otherwise have been declared effective by the Secunties and Exchange Commission at the proposed public offering price less underwritiug fees and discouns If TWE exercises its purchase option. it will be required to pay the fees and expenses of the underwiters. Upon exercise of either purchase option. TWE may also elect to purchase the entire partnership intere ts of the Class A Partners requesting registration at the relevant price. subject to certan adjustments

In addition to the foregoing. U S WEST will have the right to exercise an additional demand registration nght (in which the other Class A Partners would be entitled to participate) beginning 18 months following the date on which TWE reconstitutes itself as a corporation and registers the sale of secunties pursuant to a previously exercised demand registration nght.

Beginning on June 30. 1995, at the request of any Time Warner General Parner. TWE will effect a public offerng of the partnership interests of the Time Warner General Parners or reconstitute TWE as a corporation and register the shares held by the Time Wamer General Partners. In any such case, the Class A Partners will have standard "piggy-back" registration rights

Upon any reconstitution of TWE into a corporation, each partner will acquire preferred and common equity in the corporation corresponding in both relat.e value, rate of retw 1 and prionity to the partneiship interests it held pror to such reconstitution, subject to certain adjustments to compensate the partners for the effects of converting their partnership interests into capital stock.

## Certain Put Rights of the Class A Partners

Change in Control Put Upon the occurrence of a change in control of the Company. at the request of any Class A Partner. TWE will be required to elect either to liquidate TWE within a two-year period or to purchase the interest of such partner at fair market value (without any minonty discount) as determined by investment bankers. A "change in control" of the Company shall be deemed to have occurred
(x) whenever. in any three-year penod. a majonty of the members of the Board of Directors of the Company elected during such three-year period shall have been so elected against the recommendation of the management of the Company or the Board of Directors shall be deemed to have been elected against the recommendation of such Board of Directors of the Company in office immediately prior to such election: provided. however, that for purposes of this clause ( x ) a member of such Board of Directors shall be deemed to have been elected against the recommendation of such Board of Directors if his or her initial election occurs as a result of either an actual or threatened election contest (as such terms are used in Rule 14a-11 of Regulation 14A promulgated under the Secunties Exchange Act of 1934, as amended) of other actual or threatened solicitation of proxies or consents by or on behalf of a person other than such Board of Directors; or
(y) whenever any person shall acquire (whether by merger, consolidation, sale. assignment, lease. transfer or otherwise. in one transaction or any related series of transactions), or otherwise beneficially own voung securities of the Company that represent in excess of $50 \%$ of the voting power of all outstanding voting secunties of the Company generally entutled to vote for the election of directors, if such person acquires or publicly announces its intention to initially acquire ten percent or more of such voting secunties in a transaction that has not been approved by the management of the Company within 30 days after the date of such acquisition or public announcement.

Assignment of Put Rights. etc. TWE, with the consent of such assignee, may assign to the Company, any general parner or any third pany. the oblagation to pay the applicable put price in connection with the exercise of a change in control put right by a Class A Partner and the right to receive the partnership interests in payment therefor.

With respect to any of the put nights of the Class A Partuers. TWE may pay the applicable put pnce in cash or Marietable Securities (defined as any debt or equity securites that are listed on a national securities exchange or quoted on NASDAQ) issued by TWE (or if TWE assigns its obligation to pay the put price to the Company by the Company) The amount of any Marketabie Secunties comprising the applicable put price shall be determined based on the market price of such securities during the seven months following the closing of such put transaction. In the case of a change in government regulation put, up to $33 \%$ of the applicable put price may be paid in notes issued by TWE (or if TWE assigns its obligations to pay the put price to the Comrany by the Company).

## U S WEST Change in Government Regulation Remedies

Upon a change in law or government regulation prior to September 15, 1996 that prohibits U S WEST from owning. or materially adversely affects the value (relative to the value of the interests of all other partners) of. U S WEST's partnership interest. U S WEST will have the right to request that TWE either remedy such problem (provided such remedy would not have a significant impact on the business and operation of TWE or any of its divisions) or assist U S WEST in selling its interest to a third party. Upon any such sale to a third party. TWE will share $20 \%$ of the loss or gain experienced by U S WEST upon such sale.

## Restrictions on Transfer by Time Warner General Partners

Any Time Warner General Parner is permitted to dispor of any partnership interest (and any Time Warner General Partner and any parent of any Time Warner General Partner may issue or sell equity) at any ume so long as, immediately after giving effect thereto. (i) the Company would not own. directly or indirectly, less than (a) $43.75 \%$ of the residual equity of TWE. if such disposition occurs prior to the later of December 31. 1997 and the date on which the Class A Partners have received cash distributions of $\$ 500$ million ner $\$ 1$ billion of investment, and (b) $35 \%$ of the residual equity of TWE if such disposition occurs after such date. (ii) no person or entity would own. directly or indirectly, a partnership interest greater than that owned. directly or indirectly. by the Company, and (iii) a subsidiary of the Company would be a managing general partnet of TWE.

No other dispositions are permitted, except that the Company may sell its entire partnership interest subject to the Class A Partners' rights of first refusal and "tag-along" nghts pursuant to which the Company must provide for the concurrent sale of the partnership interests of the Class A Partners so requesting.

## Other Entertainment Group Assets

## Time Warner Service Partnerships

In September 1993. certain assets of TWE were distributed to the Time Warner General Parners and were owned and operated by other partnerships (the "Time Warner Service Parnerships") in order to ensure compliance with the Modification of Final Judgment entered on August 24. 1982 by the United States District Court for the District of Columbia applicable to U S WEST and its affiliated companies, which may have included TWE. In 1994, U S WEST received a judicial order that TWE was no longer prohibited from owning or operating substantially all of such assets. Accordingly, in September 1995. TWE reacquired substantially all of the assets of the Time Warner Service Parnerships, subject to the liabilites relating thereto, in exchange for jumor prority capital interests in TWE equal to approximately $\$ 400$ million

## Courtroom Television Network ("Court TV")

Each of TWE and affiliates of each of NBC and TCI holds a $3315 \%$ interest in Court TV, subject to adjustment in accordance with the terms of the Court TV partnership agreement. Count TV is a 24 -hour bastc cable retwork covering actual courtroom trials from around the United States and abroad Since 1991. Court TV has brought daytime viewers live and taped coverage of more than 400 trials. including: Weeks v Baker \& McKenzie. O.J. Simpson. Rodney King. Dr. Kevorkian. Reginald Denny, the Menendez brothers, the Paramount/QVC hearing and Zion v. New York Hospital During prime time. Court TV features live analyses of the day's coverage as well as a variety of programs that explore all aspects of the legal system. On ti weekend. Court TV airs highlights of the week's courtroorn coverage and presents Continuing Legal Education (CLE) for lawyers and Cable in the Classroom programming for teachers

## TWE Japan

The Company owns a $37.25 \%$ interest in. U S WEST owns a $12.75 \%$ interest in, and each of Toshiba and ITOCHU owns a $25 ¢$ interest in. Time Warner Entertainment Japan Inc. ("TWE Japan"). TWE Japan was organized to conduct TWE's businesses in Japan. including home video distribution. theatrical film and television distribution and merchandising businesses, and to expand and develop new business opportunities. Pursuant to distribution and merchandising agreements entered into between TWE and TWE Japan. TWE Japan receives distribution fees generally comparable to those currently received by TWE for periorming distribution services for unaffiliated third parties.

In 1995, the Company. TWE Japan. U S WEST. Toshiba and ITOCHU agreed jointly to establish TTTUS Communications Corp. ("TITUS"), a multiple system operator that will develop new CATV operations in selected locations throughout Japan. The agreement also contemplates that TTTUS eventually will provide telephone service as well as video service: in its operating are

## DC Comics

TWE and WCl each owns a $50 \%$ interest in DC Comics. a New York general partnership, formed in June 1992 to continue the business previously conducted by DC Comics Inc., a New York corporation. DC Comics publishes more than 60 regularly issued comics magazines, among the most popular of which are "Superman," "Batman." "Wonder Woman" and "The Sandman," as well as story collections sold as books. DC Comics also derives revenues from motion pictures, television syndication. product licensing, books for juvenile and adult markets and foreign publishing. Trademarks in DC Comics' principal characters have been registered in the Unted States Patent and Trademark Office and in certain foreign countries

## Cinamerica Theatres, LPP.

WCl owns a $50 \%$ interest in Cinamenca Theatres, L.P., an unconsolidated joint venture with Paramount Communications Inc., which owns and operates two theater circuits: Mann Theaties and Festival Cinemas. The joint venture operates 371 screens in 66 theaters. principally located in California and Colorado.

## E.C. Publications

E.C. Publications. Inc. is the publisher of MAD. a magazine featuring articles of humorous and saturical interest, which is regularly published nine times a year and also in periodic special editions. E.C Publications is wholly owned by the Company

## OTHER INTERESTS

Turner Broadcasting System, Inc.
In September 1995, the Company agreed to merge with TBS by acquiring the remaining approximately $80 \%$ interest in TBS not already owned by the Company. For information about the pending merger. see
page 1.1. At December 31. 1995, the Company had economic and voting interests in TBS of $19.6 \%$ and $6.4 \%$. respectuvely. TBS is a diversified information and entertainment company. Through its subsidianes. TBS owns and operates fout domestic entertainment networks WTBS (commonly known as the "TBS SuperStation"). Turner Network Television ("TNT"), the Cartoon Network and Turne: Classic Movies ("TCM"), four international entertainn ent networks TNT Latin America, Cartoon Network Latin Amenca, TNT \& Cartuon Network Europe, and TNT \& Cantoon Network Asia; and four news networks Cable News Network ("CNN"). Headline News. Cable News Network International ("CNNI") and CNN Financial Network ("CNNfn"). TBS produces and distributes entertainment and news programming worldwide, with operations in motion picture. animation and television production, home video, television syndication, licensing and merchandising, and publishing

## American Lawyer Media

Amencan Lawyer Media, L.P. ("ALM"), which is majonty-owned by the Company, operates a chain of metropolitan and regional legal and business newspapers and also publishes THE AMERICAN LAWYER, a national monthly magazine with a subscription-only readership among lawyers across the United States ALM also owns and operates COUNSEL CONNECT ("CC"), an on-line service connecting lawyers in law firms and corporate legal departments worldwide. On February 2.1996. ALM acquired the minority share of CC that had been held by Lexis-Nexis. Since February 25. 1994. ALM had run CC as LEXIS Counsel Connect in partnership with Lexis-Nexis, a division of Reed Elsevier Inc. At the tume the partnership was formed. LexisNexis was the Mead Data Central division of the Mead Corporation. ALM also publishes four weekly and five daily newspapers, which in most cases enjoy local official status for the publication of court opinions. legal notices and/or official court notices; and one monthly newsietter. ALM also provides certain services to Court TV

## Hasbro, Inc.

The Company owns approximately $14 \%$ of the outstanding common stock of Hasbro, Inc., one of the world's largest toy companies. See Note 5 "Other Investments" to the Company's consolidated financial statements at page F-34 herein for a description of the issuance by the Company of (i) zero coupon exchangeable notes due 2012 that are exchangeable for the shares of Hasbro common stock owned by the Company (the "Hasbro Stock"), and (ii) mandatonly redeemable preferred securities of a subsidiary of the Company redeemable in 1997 for cash or Hasbro Stock. Because the issuance of the mandatorily redeemable preferred securities provides the Company with protection against the risk of depreciation of the market price of Hasbro Stock and the zeto coupon exchangeable notes limit the Company's ability to share in the appreciation of the market price of Hasbro Stock. the combination thereof has effectively monetized the Company's tnvestment in Hasbro

## Atari Corporation

The Company owns approximately $13.5 \%$ of Atan Corporation, which is engaged in the design, manufacture and sale of interactive multimedia entertainment systems. In February 1996. Atan Corporation entered into an agreement to merge with JTS Corp, a disk-drive manufacturer based in San Jose. California

## Atari Games Corporation

The Company owns $100 \%$ of Atan Games Corporation ("Atari Games"), which is engaged in the design. manufacture and sale of interactive video games for areades and home systems. On February 23. 1996. WCl entered into a Stock Purchase Agreement with Williams interactive Inc. ("Williams"). a wholly owned subsidian of WMS Industries. Inc., pursuant to which WCI will sell to Williams, all of the issued and outstanding capital stock of Atari Games. The transaction is expected to close in April 1996

## CURRENCY RATES AND REGULATIONS

The Company's foreign operations are subject to the risk of fluctuation in currency exchange rates and to exchange controls. The Company cannot predict the extent to which such controls and fluctuations in currency exchange rates may affect its operations in the future or its ability to remit duanars from abroad. See Note 1 "Organization and Summary of Significant Accounting Policies-Foreign Currency" and Note 12 "Financial Instruments-Foreign Exchange Risk Management" to the consolidated financial statements set forth at pages F-24 through F-28 and at pages F-44 and F-45, respectively, herein. For the revenues, operating income from and ideatifiable assets of foreign operations. see Note 13 "Segment Information" to the consolidated financial statements set forth at pages F-46 through F- 49 herein.

## EMPLOYEES

At December 31. 1995, the Company employed a total of approximately 65.500 persons. This number includes approximately 29.700 persons employed by TWE.

## Item 2. Properties

## Publishing, Music and Corporate

The following table sets forth certain information as of December 31, 1995 with resrect to the Company's prancipal properties (over 250,000 square feet in area) that are used primanily by its publishing and music divisions or occupied for corporate offices, all of which the Company considers adequate for its present needs. ard all of which were substantually used by the Company or were leased to outside tenants:

| Location | Principal Lse | Approximate <br> Squart Feet <br> Floor Space | Type of 6 -pership <br> Expiration Date of Lease |
| :---: | :---: | :---: | :---: |
| New York. New York 75 Rockefeller Plaza Rockefeller Center | Executive and administrative offices (Corporate, Music and Filmed Entertainment) | 560,000 | Leased by the Company. Lease expires in 2014. <br> Approximately 109.000 sq. ft are sublet to outside tenants. |
| New York. New York Time \& Life Bldg. Rockefeller Center | Business and editonal offices (Publishing and Corporate) | 1.457,000 | Leased by the Company. Most leases expire in 2007. Approximately 36,000 sq. ft . are sublet to outside tenants. |
| Mechanicsburg. Pennsylvania 1225 S. Market St | Office and warehouse space (Publishing) | 358,000 | Owned and occupied by the Company. |
| Olyphant, Pennsylvania 1400 and 1444 East Lackawanna Avenue | Manufacturing, warehouses. distribution and office space (Music) | 1.058.000 | Owned and occupied by the Company |
| Indianapolis. Indiana 4200 N . Industrial Street | Warchouse space (Publishing) | 252,000 | Owned by the Company. Approximately 142,000 sq. ft . are leased to outside tenants. |
| Nortorf. Germany Niedernstrasse 3-7 | Manufacturing. distribution and office space (Music) | 334,000 | Owned and occupied by the Company. |
| Alsdorf. <br> Germany <br> Max-Planck Strasse 1-9 | Manufacturing. distribution and office space (Music) | 269.000 | Owned and occupied by the Company. |
| Terre Haute. <br> Indiana <br> Bldg 102. Fort Harrison Industral Park | Manufacturing and office space (Music) | 269.000 | Leased b, the Company Lease expires in 2001. |
| Other |  |  |  |
| U.S. and abroad. including locations in Europe. Asia, Latin America. Australia and New Zealand. | Office bldgs., plants and warehouses (Publishing. Music and Corporate) | 2.097 .000 5.084 .000 | Owned by the Company. <br> Leased by the Company. <br> Approximately 297,000 sq ft . are sublet to outside tenants. |
| Total |  | $\underline{11.738 .000}$ |  |

## Filmed Entertainment, Programming-HBO and Cable

The following table sets forth certain information as of December 31. 1995 with respect to pnncipal properties (over 125.000 square feet in area) owned or leased by the Company's Filmed Entertainment, Programming - HBO and cable televiston businesses (including the properties of the Company. TWE and the TWE/AN Partnership). all of which the Company considers adequate for its present needs, and all of which were substantially used by the Company or were leased to outside tenants.

| Location | Principa! Lue | Approximate <br> Square Feet <br> Floor <br> Space/Acres | Type of Ownership: Expiration Date of Leave |
| :---: | :---: | :---: | :---: |
| New York. New York HBO Building. 1100 Avenue of the Americas | Business offices (Programming-HBO) | 335,000 sq. ft | Leased by TWE <br> Lease expires in 2004 |
| New York. New York 1325 Avenue of the Americas | Business offices <br> (Filmed Entertainment) | 139,000 sq. ft. | Leased by TWE <br> Lease expires in 2010 |
| Baltimore, Maryland White Marsh | Warchouse (Filmed Entertainment) | 387,000 sq. ft. | Owned by TWE |
| Los Angeles. California 9210 San Fernando | Warchouse <br> (Filmed Entertainment) | 182,000 sq. ft. | Leased by TWE. <br> Lease expires in 1997 |
| Burbank. California The Warner Bros. Studio | Sound stages. administrative, technical and dressing room structures. screening theaters, machinery and equipment facilites, back lot and parking lot and other Burbank properties (Filmed Entertainment) | 3,422.000 <br> sq. ft. of improved <br> space on 158 <br> acres (a) | wned by 1 |
| West Hollywood. Californa The Warner Hollywood Studio | Sound stages. administrative. technical and dressing room structures, screening theaters, machinery and equipment facilities (Filmed Entertainment) | 350.000 <br> so. ft. of improved space on 11 acres | Owned by TWE. <br> Approx 20.000 sq ft are leased to outside tenants. |
| Valencta. Califorma Undeveloped Land | Location filming (Filmed Entertainment) | 225 acres | Owned by TWE. |
| Raleigh. North Carolina 2505 Atlantic Avenue | Office/Warehouse facility (Cable) | $150,000 \mathrm{sq} \mathrm{ft}$ | expires 1999. <br> Owned by TWE |
| Other, in the U.S and abroad. including locations in Europe. Asta. Latın Amenica. Australia and New Zealand | Office buildings, retail stores, theatres. plants and warehouses (Filmed Entertainment. Programming-HBO, Cable) | $3,799.000$ sq. ft. (b) $7,070.000$ sq. ft. (b)(c) | Approx. 62,000 sq. ft . are leased to outside tenants <br> Leased by TWE <br> Approx. 57,000 sq. ft. are sublet to outside tenants |
| Totals |  | $\begin{array}{r} 15,834,000 \text { sq. } \mathrm{ft} \\ 394 \text { acres } \\ \hline \end{array}$ |  |

[^0] tesidental uses
(b) Excludes 436.847 sq. ft . of owned and 229,345 sq. ft . of leased properties used by Time Warner Cable for headend, hub, and tower sites that are located on 672 acres of owned and 162 acres of leased land
(c) Includes $108.000 \mathrm{sq} . \mathrm{ft}$. of office space occupied by Time Warner corporate staff who provide services to ;WE pursuant to arrangements set forth in the TWE Partnership Agreement.

## Item 3. Legal Proccedings

The Company and its subsidianes are parties, in the ordinary course of businzss. to litigations involving property, personal injury and contract claims. The amounts that the Company believes may be recoverable in these matters are either covered by insurance or are not material.

In November 1992. TWE filed a federal lawsuit seeking to overturn major provisions of the 1992 Cable Act primarily on First Amendment grounds. The complaint. filed in the U.S. District Court for the Distnct of Columbia against the FCC and the United States of America, challenges the provisions of the 1992 Cable Act relating to rate regulation, must carry, retransmission consent, terms of dealing by vertically integrated programmers, uniform pricing and operation of cable systems by municipal authonties, the number of subscribers that a cable operator could serve nationwide. free previews of certain premium channels and educational channel set-aside requirements for direct broadcast satellite service. In addition, the complaint seeks to overturn several parts of the 1984 Cable Act relating to public, educational and government access requirements and commercial leased channels. The complaint seeks injunctions against the enforcement or implementation of these provisions. Several other parties have also filed similar lawsuits and these actions have been at least partially consolidated with the action filed by TWE. On April 8, 1993, in a $2-1$ decision, the Distnct Court upheld the constitutionality of the must carry provivions of the 1992 Cable Act. On May 3, 1993. TWE filed an appeal from this decision directly to the U.S. Supreme Court. The U.S. Supreme Ceurt on June 27. 1994 vacated the judgment of the District Court regarding the must-carry provisions and remanded the case to that court for further factual findings after ruling that cable systems were entited to significant First Amendment protection. In December 1995, that panel upheld the "must-carry" requirements by 2-1 vote. The Supreme Court has now decided to review that decision. On September 16, 1993, a one-judge District Court upheld the constitutionality on First Amendment grounds of all the other challenged provisions except restrictions on the number of subscribers that a cable operator could serve nationwide. free pay TV previews and direct broadeast channel usage. TWE appealed this decision to the U.S. Court of Appeals for the D.C. Circuit on November 12. 1993. Briefing on the appeal. and argument took place, on November 20. 1995. For a description of the 1984 Cable Act and the 1992 Cable Act. see ltem I "Business-Cable Division-Regulation and Legislation."

By letters dated July 15, 1993 and September 21, 1993 (the "Access Letters"), the Dallas Regional Office of the Federal Trade Commission (the "FTC") informed WEA that it is conducting a preliminary investigation to determine whether WEA is "unreasonably restricting the resale of previously owned compact discs" and "unreasonably restricting the sale of new compact dises". The Access Letters allege that WEA's conduct may violate Section 5 of the Federal Trade Commission Act, but also say that neither the Access Letters nor the existence of the investigation "should be viewed as an accusation by the FTC or its staff of any wrongdoi:-: by (WEA)." The Access Letters request that WEA voluntarily submit the documents and information requested therein. The FTC investigation also includes other major distributors of recorded music. In the course of the investugation, the FTC issued a subpoena for the deposition of a former WEA executive. WEA has complied with the Access Letters and subpoena. In early October 1994, WEA (and other major distributors of recorded music) received a follow-up subpoena for the production of documents, stating that the FTC is investigating whether members of the pre-recorded music distributing industry may be engaging in unfair methods of competition by fixing prices of by engaging in concerted activities to limit the availability of ce_perative advertusing or promotional funds to retailers who distribute used compact discs or advertise prices of compact discs below specified levels. WEA produced documents in late December 1994 and early 1995 in response to the subpoena

In October 1993. a purported class action was filed in the United States District Court for the Northern District of Georgia entited Samuel D. Moore. et al. v. American Federation of Television and Radio Antists. et al. No. 93-Civ-2358. The action was brought by fifteen named music performers or representatves of deceased performers on behalf of an alleged class of performers who participated in the creation or production of phonograph recordings for one or more of the defendant recording companies. The named defendants included the American Federation of Television and Radio Artists ("AFTRA"), the AFTRA Health and Retiren ent Fund ("Fund"), each present trustee of the Fund and fifty named recording companies. including four WCI subsidiaries. The named defendant recording companies comprised substantially all of th domestic recording industry and the complaint sought to establish a defendant class for purposes of the litigation. The complaint sought recovery against the recording companies for, among other things. breach of contract. breach of fiduciary duty, fraud, embezzlement and RICO violations, all growing out of alleged failure by the recording companies to make proper contributions to the Fund pursuant to the Phono Cxde, which is negotated by AFTRA and most of the domestic recording companies, and other alleged failues to meet the terms of the Phono Code and individual contracts. Plaintiffs sought from the defendant record companies substantal monetary damages, treble damages, attorneys' fees and costs and the imposition of a constructive trust over the master recordings created from recorded performances of the plaintiffs. In March 1994. plaintiffs filed an amended complaint. In March and April 1994. AFTRA, the Fund, the Fund's trustees and certain of the defendant recording companies, including the four WCl subsidiaries, moved to dismiss plaintiffs' amended complaint. On August 2. 1994, the court, among other things, dismissed the clams aganst tie Fund and the Fund's trustees. converied AFTRA's motion to one for summary judgment (and allowed re-briefing) and dismissed all claims against the defendant recording companies except the RICO claim. The record company defendants in the one remaining RICO claim answered the amended complaint and filed a motion for summary judgment seeking dismissal of the claim. The court subsequently granted AFTRA's motion, and denied the recording company defendants' motion as premature. Plaintiffs have filed a motion to certify various elasses of plaintiffs. The parties are in limited discovery.

On February 21. 1995, counsel for plaintiffs filed a new lawsuit, entitled Samuel D. Moore, et al. v Sonv Music Entertainment Group. et al. No. 95-Civ-1221, in the United States District Court for the Scathern District of New York. The action was brought by all but one of the named plaintiffs in the Georgia federal suit. with one new plaintiff. The plaintiffs are suing on behalf of an alleged class of performers and derivatively on behalf of the AFTRA Fund. The named defendants include the Fund's trustees, the Fund, and the recording companies that were named as defendants in the Georgia federal suit. The complaint is based on substantially the same allegations as the complaint in the Georgia federal suit, and seeks to recover substantial monetary damages. liquidated damages, and attorney's fees from the recording companies. The record company defendants sumultaneously moved in the Southern Distnct of New York for an order transferring the new case to the Northern District of Georgia, and moved in the Northern District of Georgia for an order staying plaintiffs from proceeding with the New York federal action. On Apnl 19. 1995, the U.S. District Court for the Northern District of Georgia granted the record company defendants' motion with respect to the New York federal action and enjoined the plaintiffs from proceeding any further with such action. On April 30, 1995, the U.S. Distrnct Court for the Southern District of New York directed that the New York federal action be transferred to the Northern District of Georgia in order that the Georgia court nay determine whether the claims asserted in the New York actuon should be dismissed or pursued in the Georgia court. On February 26, 1996. the Georgia Courn. finding the parties, issues and available relief substantially the same as in the initial matter, dismissed the action. The Georgia court further indicated that should plaintiffs wish to pursue the clams of the second suit, the appropnate vehicle would be to seek leave of Court to amend the complaint in the onginal action.

On July 14. 1994, the Company received a civil investigative demand from the United States Department of Justice in furtherance of an investigation into certain worldwide activities of WMG and other companies in the recorded music industry principally related to cable, wire and satellite-delivered music and music video programmers. The Company has complied with the civil investigative demand to the extent that it sought information and documents with respect to domestic activities of WMG and has objected to responding with respect to foreign activities on the ground that the Department of Justice lacks jurisdiction to inquire into such activiues On November 3. 1994, the Department of Justice filed a pettion in the United States District Court
for the District of Columbia seeking to compel the Company and the other companies to provide documents from their files in the United States that deal with overseas activities. That motion remains pending.

On May 30. 1995. a purported class action was filed in the United States District Count for the Central District of California, entited Digital Distribution Inc. db/a Compact Disc Warehouse v. CEMA Distribution. Scny Music Entertainment. Inc., Warner Elektra Atlantic Corporation. UNI Distribution Corperation. Bertelsmann Music Group. Inc. and Polygram Group Distribution. Inc.. No. 95-3596 (JSL) the "Califorma Federal Action"). On July 19, 1995, a purported class action was filed in the Superior Court "f California for the County of Los Angeles, entitled Brenden Barry v: CEMA Distribution, Sony Music Enterainment. Inc.. Warner Elektra Atlantic Corporation. UNI Distribution Corporation. Bertelsmann Music Group. Inc. and Polygram Group Distribution, Inc., No. BC 131748 (the "California State Action"). The Califorma Federal Action is brought on behalf of direct purchasers of compact discs ("CDs") and the California State Actuon is brought on behalf of indirect purchasers of CDs. In both actions, the plaintil's allege that WEA, along with five other distributors of recorded music CDs. violated the federal and/or state antitrust laws and unfair compention laws, by engaging in a conspiracy to fix prices of CDs, and seek an injunction and treble damages. In the California Federal Action the defendants' motion to dismiss the amended complaint was granted and the action was dismissed, with prejudice, on January 9. 1996. Plaintiffs have filed a notice of appeal. In the California State Action, plaintiffs voluntarily dismissed the amended complaint without prejudice on March 6. 1995.

Litigation relating to the 1990 merger of Time Inc. and WCI has either been dismussed, or has been dormant for years. The litigation is described in previous reports on Form 10-K filed by the Company.

On September 22. 1995, U S WEST and U S WEST Multumedia Communications, Inc. ("USWMC"), a wholly owned subsidiary of U S WEST. filed a complaint in the Court of Chancery of the State of Delaware (the "Delaware Chancery Court") individually and allegedly in a derivative capacity on behalf of TWE against the Company and four of TWE's general partners. ATC. Time Warner Operations Inc., WCl and Warner Cable Communications. Inc. ("WCCI"), as well as TWE (as a nominal defendant), alleging that the TBS Transaction would breach certain provisions of the TWE Partnership Agreement and the Admission Agreement. US WEST. Inc., et al. v Time Warner Inc., et at., Case No. 14555. U S WEST seeks equitable relief, including an injunction against consummation of the TBS Transaction and declarations that the defendants have breached fiduciary duties and such agreements.

On October 11. 1995, the Company and the other defendants filed an answer and counterciaims denying the material aliegations contained in U S WEST's complaint and alleging, among other things, (a) that U S WEST breached its agreements with TWE. (b) that U S WEST fraudulently misrepresented and failed to disclose the standards of regulatory compliance that would apply to the partner-hip after the admussion of U S WEST as a paither and (c) that the Admission Agreement would not have been entered into as presently structured if the misrepresentations had not been made. The counterclaim seeks. among other things, (i) reformation of the Admission Agreement, (ii) an injunction prohibiting US WEST from preventing TWE from entering into contracts or pursuing business opportunities that are in the best interests of TWE and (iii) damages. On October 31, 1995, U S WEST replied to the Company's counterclaims, essentally (A) denying the Company's material allegations and asserting as affirmative defenses that the counterclaims fail to state a claim and are barred by laches, acquiescence, unclean hands, waiver and/or estoppel and (B) asserting that the proposed transactions which the Company alleges U S WEST obstructed are businesses that the TWE Parnership Agreement probibits TWE from owning or conducting, and that the TWE Partnership Agreement provides that U S WEST may, but need not, waive such restrictions on TWE in its sole discretion.

On December 12. 1995, U S WEST filed an amended and supplemental complaint. reasserting the allegations contained in its original complaint and asserting new allegations regarding (a) the Company's alleged failure to make U S WEST aware during the negotiation of the Admission Agreement of the existence of certain documents and (b) the Company's November 16. 1995 announcement regarding a new strategic operating structure and management team. On December 27. 1995, the Company and the other defendants filed an answer to the amended and supplemental complaint and counterclaims denying the material allegations contained in U S WEST's amended and supplemental complaint and reasserting the counterclaims. On February 8. 1996, the

Company moved to dismiss the action on the pleadings. On March 11. 1996, the Court announced that it would not rule on the motion, but instead proceeded with the trial on March 13. 1996

Two complaints have been filed against the Company, certain officers and directors of the Company, and other defendants, by certain stockholders of the Company, purportedly derivatively on behalf of the Company, relating to the pending TBS Transaction and related transactions. The two complaints were filed in the Delaware Chancery :ourt on October 30. 1995 (Bernard v: Time Warner Inc., et al. Case No. 14651: Parnes v: Time Warner Inc.. et al., Case No. 14660). These two complaints allege. among other things. that some or all of the defendants have violated fiduciary duties owed to the Company and its stockholders by, among other things. (a) seeking to entrench themselves in board and management positions and to eliminate the threat of a hostile takeover. (b) securing economic benefits for themselves or conferring special benefits on TCl and others at the expense of the Company's public stockholders and (c) structuring the TBS Transaction so as to prace the Company's chief executive officer in a position which allegedly will involve a conflict between the interests of TCl and the Company. Among other relief demanded, both complaints seek an injunction against consummation of the TBS Transaction and an order directing the individual defendants to accourt to the Company for their alleged profits and plaintiffs' alleged damages. On November 22. 1995, the Compa iy and the other defendants named in the Bernard complaint moved to dismiss such complaint.

On March 12. 1996, a complaint was filed in the Delaware Chancery Court by a stockholder of the Company, purportedly derivatively on behalf of the Company (Trust for the Benefit of Paula C. Rand, Gerald M. Levin. et al., Case No. 14890). The complaint alleges, among other things, that some or all of the defendants have breached fiduciary duties owed to the Company and its stockholders by, among other things. (a) seeking to entrench themselves in board and management positions. (b) conferring special benefits upon TCl at the expense of the Company's public stockholders and (c) wasting and misappropriating corporate assets by causing the Company to enter into certain agreements. including those with TCI, RE. Turner and Michael Milken in connection with the TBS Transaction. The complaint seeks, among other things, (i) to enjoin. preliminarily and permanently, consummation of the TBS Transaction and certain related arrangements. (ii) to vord the Liberty Voting Trust. (iii) to enjoin, preliminarily and : manently, any settlement of the litigation between the Company and U S WEST. unless and until approved by the Court of Chancery, (iv) a declaratory judgment that defendants breached their fiduciary duties to the Company and its stockholders and (v) unspecified damages.

Seventeen complaints have been filed against TBS, the Company, certain officers and directors of TBS, the Company or TWE. and other defendants. purportedly on behalf of a class of TBS shareholders. two of which have been voluntarily dismissed. Sixteen of the 17 complaints were filed in Superior Court, Fulton County, Georgia, the other was filed in the Court of Chancery of the State of Delaware in and for New Castle County. Of the complaints filed in Georgia, 14 were filed prior to the approval of the TBS Transaction on September 22. 1995 by the Company's Board of Directors and the Board of Directors of TBS (Shingala v. Turner Broadcasting Sys., Inc.. et al. Case No. E-41502; Schrank v. R.E. Turner, et al. Case No. E-41501; Lewis, et al. v. Turner Broadcastung Sys., Inc., et al.. Case No. E-41500, Silverstein and Silverstein v: Turner Broadcasting Sys.. Inc.. et al. Case No. E-41526: Strauss v. Turner Broadcasting Sys., Inc., et al., Case No. E-41538; Hoffman v. Ted Turner. et al., Case No. E-41544; Barry v. Turner Broadcasting Sys.. Inc.. et. al., Case No. E-41545: Mersel and Mersel v: R.E. Turner, et. al., Case No. E-41554; Friedland and Friedland v: Turner Broadcasting Sys.. Inc., et al. Case No. E-41562; Schwarzchild v: Turner Broadcasting Sys.. Inc., et al., Case No. E-41586; Turner and Hanson v: Turner Broadcasting Sys., Inc., et al., Case No. E-41637, II. Mark Solomon v. Tumer Broadcasting Sys.. Inc.. et al., Case No. E-41685; Shores v: Turner Broadcasting Sys.. Inc., et al., Case No. E-41749; and Krim and Davidson v. Tumer Broadcasting Sys., Inc. et al.. Case No. E-41779). Two of the complaints filed in Georgia were filed after the TBS Transaction was approved by the Company's Board of Directors and the Board of Directors of TBS (Altman v. Turner Broadcasting Sys.. Inc., et al.. Case No. E-43205: Joyce v. TeleCommunications. Inc., et al., Case No. E-43321). The plaintiff in Altman filed a voluntary dismissal of the action without prejudice on November 10, 1995. On September 27. 1995, an amended complaint was filed in Shingala. On October 24. 1995, an amended complaint was filed in Lewis, apparently on behalf of the named plantiffs in 12 of the 16 actions filed in Georgia. On November 1. 1995, a second amended complaint was filed in Lewis which is virtually identical to the first amended Lewis complaint except that the plaintiff in the Joyce
action was no longer included as a named plaintiff. The purponed class action filed by a TBS shareholder in Delaware was filed on October 2, 1995 (Joyce v. John C. Malone. et al., Case No. 14592) and subsequently dismissed voluntarily without prejudice by the plaintiff on November 15. 1995. As noted above, a substantally similar action on behalf of the same plaintiff was filed in Georgia on October 23, 1995 (Joyce v. TeleCommunications, Inc., et al.. Case No. E-43321). On November 13, 1995, Judge Elizabeth Long, to whom all remaining actions had been assigned, consolidated the actions. On November 20. 1995, subject to court apprcval, the plaintiff in Joyce proposed to file an amended and consolidated class action complant which also incluces a derivative claim. Also on November 20, 1995, plaintiffs in the actions other than Joyce filed a motion for the recusal of Judge Long, which motion was denied on January 22. 1996. The defendants fileu answers in response to the second amended complaint in Lewis on December 20. 1995.

The 17 purpored class action complaints filed by TBS shareholders allege, among other things, that the terms of the TBS Transaction are unfair to TBS shareholders and that some or all of the defendants have breached or aided and abetted the breach of fiduciary. common law and/or tatutory duties owed to TBS shareholders. Among the breaches alleged in many of the complaints are (a) paynient of unfair consideration for class members' shares. (b) conferral of benefits on controlling shareholders at the expense of other shareholders. (c) corporate waste, (d) failure to seek competitive bids and an independent appraisal of TBS and (e) entrenchment of TBS Board members. Some of the complaints allege that some or all of the defendants have committed fraud and/or have used deceptive and coercive practices to bring about the TBS Transaction. Among other relief demanded, all of these complaints seek damages. most seek an injunction against consummation of the TBS Transaction and many seek an auction of TBS.

On January 19. 1996, defendants in these actions filed a motion for judgment on the pleadings on all claims asserted in the second amended complaint filed in Lewis on the grounds that, under Georgia law, the valid grant of dissenters' rights to TBS shareholders with respect to the TBS Transaction prohibits plaintiffs from maintaining the claims asserted in the second amended complaint. Plaintiffs are not yet required to file a response to this motion.

By letter dated October 20, 1995, plaintiffs in certain of the Georgia suits made a demand upon TBS to repudiate (a) an agreement entered into by TBS and a subsidiary of TCI to sell TBS's interest in SportsSouth. a regional sports cable network, and (b) the fee authorized to be paid by TBS to MC Group in connection with the TBS Transaction, as corporate waste or, absent repudiation, to seek indemnification from any officers or directors of TBS who authorized the challenged matters. These plaintiffs indicated that a shareholders' denvative suit seeking injunctive relief would be filed in less than 90 days. These derivative claims were asserted four days later in the amended Lewis complaint referred to above. The TBS Board of Directors has established a committee to investigate such claims.

The Company and its subsidiaries are also subject to industry investigations by certain government agencies and/or proceedings under the antitrust laws that have been filed by private parties in which. in some cases. other companies in the same or related industries are also defendants. The Company and its subsidiaries have denied or will deny liability in all of these actions. In all but a few similar past actions, the damages, if any, recovered from the Company or the amounts, if any. for which the actions were settled were small or nominal in relation to the damages sought: and it is the opinion of the management of the Company that any settlements or adverse judgments in the similar actions currently pending will not involve the payment of amounts or have other results that would have a material adverse effect on the financial condition of the Company.

## Item 4. Submission of Matters to a Vote of Security Holders

Not Applicable.

## EXECUTIVE OFFICERS OF THE COMPANY

Pursuant to General instruction G (3), the information regarding the Company's executive officers required by Item 401 (b) of Regulation S.K is hereby included in Part I of this report.

The following table sets forth the name of each executive officer of the Company, the office held by such officer and the age, as of March 17. 1996, of such officer:

| Name | Age | Office |
| :---: | :---: | :---: |
| Gerald M Levin | 56 | Chairman of the Board and Chief Executive Officer |
| Richard D. Parsons | 47 | President Counsel and |
| Peter R. Haje..... | 61 | Eecutive Vice President. General Counsel and Secretary |
| Timothy A. Boggs | 45 | Senior Vice President |
| Richard J. Bressler | 38 | Senior Vice President and |
| Tod R. Hullin | 52 | Senior Vice President |
| Philip R. Lochner. Jr. | 53 | Senior Vice Presid |


| Mr. Levin | Chairman of the Board of Directors and Chief Executive Officer since January 21. 1993. Prior to that he served as President and Co-Chief Executive Officer from February 20. 1992; Vice Chairman and Chief Operating Officer from May 1991; and Vice Chairman of the Board prior to that. |
| :---: | :---: |
| Mr. Parsons | President since February 1. 1995. Prior to that he served as Chairman and Chief Executive Officer of The Dime Savings Bark of New York. FSB from January 1991. |
| Mr. Haje | Executive Vice President and General Counsel since October 1. 1990 and Secretary since May 20. 1993 |
| Mr. Boggs | Senior Vice President since November 19. 1992. Prior to that he served as Vice President of Public: Affairs |
| Mit Bressler | Senior Vice President and Chief Financial Officer since March 16. 1995. Prior to that he served as Senior Vice President. Finance from January 2. 1995; and as a Vice President proor to that. |
| Mr. Hullin | Sentor Vice President since February 7. 1991. |
| Mr. Lochner | Senior Vice President stnce July 18, 1991. Prior to that, he was a Commissioner of the Secunties and Exchange Commission from March 1990 to June 1991. |

## PART II

## Item 5. Market For Registrant's Common Equity and Related Stockholder Matters

The principal market for the Company's Common Stock is the New York Stock Exchange. The Common Stock is also listed on the Pacific Stock Exchange and the London Stock Exchange. For quarterly price information with respect to the Company's Common Stock for the two years ended December 31, 1995, see "Quarteriy Financial Information" at page F-55 herein, which information is incorporated he ein by reference

The approximate number of holders of record of the Company's Common Stock as of January 31. 1996 was 25,000 .

For information on the frequency and amount of dividends paid wit respect to the Company's Common Stock during the two years ended December 31. 1995. see "Quarterly I inancial Information' at page F. 55 herein. which information is incorporated herein by reference.

## Item 6. Selected Financial Data

The selected financial information of the Company for the five years ended December 31. 1995 is set forth at page F. 53 herein and is incorporated herein by reference.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information set forth under the caption "Management's Discussion and Analysis" at pages r -2 through F-19 herein is incorporated herein by reference

## Item 8. Financial Statements and Supplementary Data

The consolidated financial statements and supplementary data of the Company and the report of independent auditors thereon set forth at pages F-20 through F-50 and F-52 herein are incormorated herein by reference

Quarterly Financial Information set forth at page F-55 herein is incorporated herein by reference

Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure
Not Applicable.

## PART III

Items 10.11. 12 and 13. | Directors and Executive Officers of the Registrant; Executive |
| :--- |
| Compensation; Security Ownership of Certain Beneficial Owners |
| and Management; Certain Relationships and Related Transactions |

Information called for by PART III (Items 10, 11, 12 and 13) is incorporated by reference from the Company's definitive Proxy Statement to be filed in connecion with its 1996 Annual Meeting of Stockhoiders pursuant to Regulation 14A. except that the information regarding the Corr pany's executive officers called for by Item 401(b) of Regulation S-K has been included in PART 1 of this repot and the information called for by ltems $402(\mathrm{k})$ and $402(1)$ of Regulation S-K is not incorporated by referenze.

## PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports On Form 8-K
(a) (1)-(2) Financial Statements and Schedules:
(i) The list of consolidated financial statements and schedules set forth in the accompanying Index to Consolidated Financial Statements and Other Financial Information at page F-1 herein is incorporated herein by reference. Such consolidated financial statements and schedules are filed as part of this report.
(ii) The unaudited financial statements of the Time Warner Service Partnerships for the quarterly period ended September 30. 1995 included in the Current Report on Form $8 . \mathrm{K}$ of Time Warner Entertanment Company, L.P. (Reg. No. 33-53742) dated November 28, 1995 ("TWE's 1995 Form 8.K") are incorporated herein by reference and are filed as an exhibit to this report.
(iii) The financial statements of the Time Warner Service Partnerships and the report of independent auditors thereon, set forth at pages F-64 through F-73 in the 1994 Annual Report on Form 10-K of Tinu. Warner Entertainment Company. L.P. ("TWE's 1994 Form 10-K") are incorporated herein by reference and are filed as an exhibit to this report.
(iv) The unaudited financial statements of Paragon Communications for the quarterly penod ended June 30. 1995 included in TWE's 1995 Form 8-K are incorporated herein by reference and are filed as an exhibit to this report.
(v) The financial statements and financial statement schedule of Paragon Communications and the report of independent accountants thereon, set forth at pages F. 74 through F-83 in TWE's 1994 Form 10-K. are incorporated herein by reference and are filed as an exhibit to this report.
All other financial statement schedules are omitted because the required information is not applicable, or because the information required is included in the consolidated financial statements and notes thereto.

## (3) Exhibits:

The exhibits listed on the accompanying Exhibit Index are filed or incorporated by reference as part of this report and such Exhibit Index is incorporated herein by reference. Exhibits 10.1 through 10.22 listed on the accompanying Exhibit Index identify management contracts or compensatory plans or arrangements required to be filed as exhibits to this report. and such listing is incorporated herein by reference.
(b) Reports on Form 8-K.
(i) The Company filed a Current Report on Form $8-\mathrm{K}$ dated November 14, 1995. in which it reported in Item 5 certain transactions entered into or proposed to be entered into by the Company and TWE and which set forth in Item 7 certain pro forma financial statements of the Company at September 30. 1995 which give effect to such transactions.
(ii) The Company filed a Current Report on Form 8.K dated December 1. 1995, in which it reported in Item 5 that it had entered into an Agreement and Plan of Merger, dated as of September 22. 1995. providing for TBS to become a wholly owned subsidiary of the Company through a merger with a subsidiary of the Company
(iii) The Company filed a Current Report on Form $8-\mathrm{K}$ dated January 4. 1996. in which it reported in Item 2 its acquisition of CV1 and certain related companies, and related transactions.
(iv) The Company filed a Current Report on Form 8-K dated March 22. 1996 which set forth in Item 7 certain pro forma financial statements of the Company at December 31. 1995.

## SIGNATURES

Pursuant to the requirements of Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Time Warner Inc.
By $\quad$ /S/ PETER R. HANE

Date: March 22. 1996
Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.
Signature Tite Date
IS Gerald M. Levin Directur, Chairman of the Board and
Chief Executive Officer (principal executive officer) ..... March 22. 1996
(Gerald M. Levin)Senior Vice President and Chief FinancialMarch 22. 1996
/s/ Richard J. Bressier
(Richard J. Bressler)
Officer (principal financial officer)
Is John A. LaBarca
(John A. LaBarca)Vice President and Controller (principalMarch 22, 1996accounting offizer)DirectorMarch 22. 1996(Merv Adetion)
-DirectorMarch 22, 1996
(awrence B. Buttenwieser)
*DirectorMarch 22. 1996
(Edward S, Finkestetin)DirectorMarch 22. 1996
(Beverly Sills Greenough)
$\therefore$. Director ..... March 22, 1996
(Carta A. Hills)

* DirectorMarch 22. 1996
(David T. Kearns)


Director

Director

Director

Director

Director

Director

Director

Director

## SUBSIDIARIES OF TIME WARNER INC.

Set forth below are the names of certain subsudiaries, at leas 509 owned. directly or inditectls, if fime Wamer and TWE as of December 31. 1995, unless otherwise indicated Centain subsidarien whilh when considered in the aggregate would not constutute a significant subsidiary, sre omitted from the lint twions Indented subsidianes are direct subsidiaries of the company under which they are indented


| Name | Percentage Owned by Immediate Partat | State or Other Jurisdiction of Incerporation of Organization |
| :---: | :---: | :---: |
| Tri-County Cable Television Company | $100^{2}$ | New Jersey |
| Public Cable Company | 100 | Maine |
| Public Cable Company (partnership) | 77 | Mane |
| TWI Cable Inc.(13) ..... | 100 | Delaware |
| KBL Communications, Inc. | 100 | Delaware |
| Paragon Communications (partnership) | 50 (12) | Colorado |
| Cablevision Industries Corporation (14) | 100 | Delaware |
| Summit Communications Group, Inc. | 100 | Delaware |
| Summit Cable lnc. | 100 | Delaware |
| Summit Cable Services of Georgra. Inc. | 100 | Delaware |
| Summit Cable Services of Forsyth County. Inc. | 100 | Delaware |
| Summit Cable Services of Thom-A-Lex, Inc. | 100 | Delavere |
| Time Warner Operations Inc. | 100(15) | Delaware |
| HBO Film Management. Inc | 100 | Delaware |
| Home Box Office Asia Inc. | 100 | Delaware |
| TW/TAE Holding. Inc. | 100 | Delaware |
| TW/TAE, Inc. | 100 | Delaware |
| Subsidiaries of Time Warner Entertainment Company, L.P. |  |  |
| Time Warner Entertainment-Advance/Newhouse Partnership CV of Viera Joint Venture (partnership) | $\begin{aligned} & 66.67 \\ & 50 \end{aligned}$ | New York Flonda |
| Time Warner Communications Holdings Inc.(16) .... .... | 100 | Delaware |
| Century Venture Corporation | 50 | Delaware |
| Erie Telecommunications, Inc. | 54.19 | Penn.ylvania |
| Kansas City Cable Partners | 50 | Colorado |
| Time Warner Cable New Zealand Holdings Lid | 100(17) | New Zealand |
| Queens Inner Unity Cable System ...... ... | 50 | New York |
| Comedy Partners. L. P. (partnership) | 50 | New York |
| Warner Cable of New Jersey Inc. | 100 | Delaware |
| Warner Cable of Vermont Inc | 100 | Delaware |
| HBO Direct, Inc. | 100 | Delaware |
| TW Buffer Inc. | 100 | Delaware |
| Warner Bros. (F.E.) Inc. | 100 | Delaware |
| Warner Bros. (Japan) Inc. | 100 | Delaware |
| Warner Bros. (South) Inc. | 100 | Delaware |
| Warner Bros. (Transatlantic) Inc. | 100 | Delaware |
| Bethel Productions Inc. | 100 | Delaware |
| Warner Films Consolidated Inc | 100 | Delaware |
| Exeter Distributing Inc. | 100 | Delaware |
| Riverside Avenue Distributing Ine. | 100 | Delaware |
| HBO Asia Holdings, L.P. (partnership) | 100(18) | Delaware |
| HBO Pacific Partners. C.V. | 83.33 | Neth. Antiles |
| Home Box Office (Singapore) Pry Lid. | 100 | Singapore |
| Tumer/HBO Lid. Purpose Joint Venture (partnership) | 50 | New York |
| Acapulco 37 S.A. de C.V. | 100 | Mexico |
| Warner Bros. Gesellschaft mbH | 100 | Austria |
| Time Warner Entertainment Limuted | 100 | U.K. |
| The Bountiful Company Limited | 50 | U.K. |


| Name | Percentage Owned by tmmediate Parent | State or Other Jurisdiction of Incorporation or Orcanization |
| :---: | :---: | :---: |
|  | 100 | U.K |
| Warner Bros. Studio Stores Lid. | 100 | U.K. |
| Warner Bros. Consumer Products (UK) L | 100 | U.K. |
| TWE Finance Limited | 100 | U.K |
| Warner Bros. Theatres Lid. | 100 | U.K. |
| Warner Bros. Distributors Lid. | 100 | U.K. |
| Lonmar Telepictures International Ltd. ............. | 100 | Italy |
| Warner Bros. International Television Distribution itaha S.p.A. | 100 | U.K. |
| Torremodo Lid. | 100 | U.K. |
| Victory Film Production. Lid | 100 | U.K. |
| Warner Bros. Theatres (U.K.) Limited | 100 | U.K. |
| Warner Bros. Theatres Advertising Agency Limited . . . . . . . . . . . . . | 100 | U.K. |
| Warner Bros. Productions Limited | 100 | U.K. |
| Wamer Home Video (U.K.) Limited | 100 | U.K. |
| Metro Color Laboratories (U.K.) Led. | 160 | U.K. |
| Kay Holdings Ltd. | 160 | U.K |
| Metrocolor (London) Limited | $10)$ | Canada |
| Lorimar Distribution International (Canada) Corp | 100 | Canada |
| Lonmar Canada Inc. . . . . . . . . . . . . | 100 | France |
| Productions et Editions Cinematographiques Francaises SARL (PECF | 100 | France |
| Warner Home Video France S.A. .............................. | 100 | Australia |
| Time Warner Entertainment Australia Pry. Lid | 100 | Australia |
| Lonmar Telepictures Pty. Limited | 100 | Australia |
| Warner Bros. (Australia) Pty. Ltd. | 100 | Australia |
| Warner Holdings Australia Pty. Limited. | 100 | Australia |
| Wamer Bros. Properties (Australia) Pry. Lid. | 100 | Australia |
| Warnet Bros. Theatres (Australia) Pty. Lim | 100 | Australia |
| Warner World Australia Pty. Limited | 50 | Australia |
| Movie World Enterprises Partnershi | 100 | Australia |
| Warner Home Video Pty Limited | 100 | Australia |
| Warner Bros. Video Pty. Lid. | 100 | Australia |
| Warner Sea World Aviation Pty. Ltd. ...... | 50 | Australia |
| Sea World Aviation Partnership (partnersh | 100 | Australia |
| Warner Sea World Investments Pty Limited | 50 | Australia |
| San Lodge Pty. Limited | 100 | Australia |
| Sea World Management Pry Lt | 100 | Australia |
| Warner Sea World Operations Pty. Lid. | 50 | Australia |
| Sea World Enterprises Partnership (partn | 100 | Australia |
| Warner Sea World Units Pry. Lid ....... | 100(19) | ) Germany |
| Time Warner Germany Holding GmbH. | 100 | Germany |
|  | 100(20) | ) Germany |
| Time Warner Entertainment Germany \& Co. KG ........ | 60 | Germany |
| Warner Bros. Movie World GmbH \& Co. Ki | 100 | Germany |
| Warner Bros. Deutschland Pay TV Gmoh | 100 | Germany |
| Wamer Home Video GmbH | 100 | Czech Republic |
| Warner Home Video Spol SRO | 100 | Germany |
| GWHS Grundstrucks Verwaltungs | 100 | Germany |
| Warner Bros. Film GmbH | 100 | Germany |


| Name | Percentage Owned by Immediate Parent | State or Other Jurisdiction of Incorporation or Organization |
| :---: | :---: | :---: |
| Warner Bros. Film GmbH Multiplex Cinemas Mutheim | 100 | Germany |
| Time Warner Merchandising Canada Inc. | 100 | Canada |
| Warner Bros. Canada Inc. | 100 | Canada |
| Warner Bros. Distributing (Canada) Limited | 100 | Canada |
| Warner Home Video (Canada) Ltd | 100 | Canada |
| Warner Bros. (Africa) (Pty) Lid. | 100 | So. Africa |
| Warner Bros. Belgium SANV | 100 | Belgium |
| Warner Bros. (D) A/S | 100 | Denmark |
| Warnet \& Metronome Films A/S | 50 | Denmark |
| Narner Bros. Theatres Denmark A/S | 100 | Denmark |
| Scala Biografome I/S (partnership) | 50 | Denmark |
| Dagmar Teatret I/S (partnership) | 50 | Denmark |
| Warner Bros. Film Ve Video Sanayı Ve Ticaret A.S. | 100 | 7 they |
| Warner Bros. Finland OY | 100 | Finland |
| Warner Bros. (Holland) B.V. | 100 | Netheriands |
| Warner Home Video (Nederland) B.V | 100 | Netherlands |
| Wamer Bros. Theatres (Holland) B.V | 100 | Netheriands |
| Warner Bros. Holdings Sweden AB | 100 | Sweden |
| Warner Bros. (Sweden) AB | 100 | Sweden |
| Warner Home Video (Sweden) AB | 100 | Sweden |
| Warner Bros. Italia S.p.A. | 100 | Italy |
| Warner Entertainment Italia S.r.L. | 100 | Italy |
| Warner Bros. (Korea) Inc. | 100 | Korea |
| Warner Bros. (Mexico) S.A. | 100 | Mexico |
| Warner Bros. (N.Z.) Limited | 100 | New Zealand |
| Warner Home Video (N.Z.) Limited | 100 | New Zealand |
| Warner Bros. Norway A/S | 100 | Norway |
| Wamer Bros. Singapore Pte. Ltd. | 100 | Singapore |
| Warner Home Video (Ireland) Lid. | 100 | Ireland |
| Warner Home Video Portugal Lda. | 100 | Portugal |
| Wamer-Lusomundo Sociedade lberica de Cinemas Lda. | 50 | Portugal |
| Warner Home Video Espanola S.A. | 100 | Spain |
| Warner Bros. Consumer Products S.A. | 100 | Spain |
| Warner Mycal Corporation | 50 | Japan |
| Kabelkom Management Co. (partnership) (21) | 50 | Delaware |
| Hungary Holding Co. | 100(19) | New York |
| Kabelkom Holding Co (partnership)(21) | 50 | Delaware |
| Quincy Jones Entertainment Company L.P. (partnership) | 50 | Delaware |
| DC Comics (partnership) | $50(7)$ | New York |
| HBO Cesha Republika. S.R.O | 100 | Czech Republ |

(1) The names of five subsidianies of Time Inc. carrying on the magazine publishing business are omutted.
(2) The names of nine subsidiaries of Southern Progress Corporation carrying on the magazine or book publishing business are omitted.
(3) The General Partners of TWE own $87.5 \%$ and TW/TAE. Inc. and Time Warner Inc. each own $6.25 \%$ as limited partners.
(footnotes continued on next page)
(4) TWE owns $99 \%$ and TW Service Holdeng II, L.P owns 1\%.
(5) TW Service Holding I. L.P owns $99 \%$ and TW Service Holding II. L.P. owns I\%
(6) Time Warner Inc. owns $80 \%$ and Warner Communications Inc. owns $20 \%$
(7) Warner Communications Inc. owns $50 \%$ and TWE owns $50 \%$.
(8) The names of 16 subsidiaries of New Chappell Inc. carrying on substantially the same music publishung operations in foreign countries are omutted.
(9) The names of 34 subsidianes of WEA International Inc. carrying on substantially the same record, tape and video cassette distribution operations in foreign countres are omitted
(10) The names of four subsidiaries of Wamer Cable Communications Inc. carrying on the cable television business are omitted.
(11) Time Wamer Inc. owns $86.34 \%$. Warner Communications Inc, owns $7.8 \%$ and Time TBS Holdings, Inc owns $5.86 \%$.
(12) American Television and Communications Corporation indirectly owns $50 \%$ of Paragon Communications and the remaining $50 \%$ is owned indirectly by TWI Cable inc.
(13) The names of 21 subsidiaries of TWI Cable Inc. carrying on the cable television business are omitted.
(14) The names of 42 subsidiaries of Cablevision Industries Corporation (acquired on January 4,1996 ) carrying on the cable television business are omitted.
(15) Time Warner Inc. owns $87.21 \%$ and Warner Communications Inc. owns $12.79 \%$
(16) The names of 21 subsidiaries of Time Warner Communcations Holdings Inc. carrying on the same alternate access operations are omitted.
(17) TWE owns $99 \%$ and Time Warner Inc. owns $1 \%$.
(18) TWE owns $99 \%$ and Home Box Office Asia Inc. owns 1\%
(19) TWE owns $99 \%$ and HBO Direct. Inc. owns $1 \%$.
(20) Time Warner Entertainment Germany GmbH owns $85 \%$ and Time Warner Germany Holding GmbH owns $15 \%$.
(21) The names of 13 subsidianes of Kabelkom Management Co. and Kabelkon Holding Co. carrying on substantially the same cable television operations in Hungary are omitted.

## CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference of our reports dated February 6, 1996, with respect to the consolidated financial statements and schedules of Time Warner Inc. and Time Warner Entertainment Company. L.P ("TWE") included in this Annual Report on Form 10-K for the year ended December 31. 1995, and our report dated March 3. 1995, with respect to the combined financial statements of the Time Warner Service Partnerships included in TWE's Annual Report on Form 10-K for the year ended December 31. 1994. incorporated by reference in this Annual Report on Form 10-K for the year ended December 31. 1995, in each of the following:

1. Post-Effective Amendment No. 2 to Registration Statements No. 33-11031 and No 2.76753 on Form S-8:
2. Post-Effective Amendment No. 4 on Form S. 3 to Registration Statement No. 2.75960 on Form S-16 and Post-Effective Amendment No. I on Form S. 3 to Registration Stateme + No 33-58262 on Form S-3:
3. Registration Statements No. 33-20883 and No. 33-35945 on Forri S-8.
4. Post-Effective Amendment No. 8 to Registration Statements No $2-62477$ and No. $2-67216$ on Form S-8:
5. Registration Statements No. 33-37929 and No. 33-47152 on liorm S-8:
6. Post-Effective Amendment No. 2 to Registration Statement No. 33-16507 on Form S-8 and Registration Statement No. 33-48381 on Form S-8:
7. Post-Effective Amendment No. 1 to Registration Statement No. 33-29247 on Form S-8:
8. Registration Statement No. 33-33076 (the Prospectus constututing a part thereof also applies to Registration Statements No. 33-29029 and No. 33-29030) on Form S-8;
9. Amendment No. 1 to Registration Statement No. 33-33043 on Form S-8 and Registration Statement No. 33-51471 on Form S-8:
10. Pre-Effective Amendment No. 1 to Registration Statement No. 33-29031 on Form S-3:
11. Registration Statement No. 33-35317 on Form S-8;
12. Registration Statements No $32-40859$ and No. 33-48382 on Form S-8:
13. Registration Statement No. 33-47151 on Form S-8:
14. Post-Effective Amendment No. 2 to Registration Statement No. 33-57812 on Form S-3;
15. Registration Statements No. 33-62774 and No. 33-51015 on Form S-8:
16. Post-Effective Amendment No. 1 to Registration Statement No. 33-50237 on Form S-3.
17. Registration Statement No. 33-53213 on Form S-8 and Post-Effective Amendment No 1 to Registration Statement No. 33-57667 on Form S-8:
18. Registration Statement No. 33-61497 on Form S-8:
19. Amendment No 1 to Registration Statement No. 33-61579 on Form S.3; and
20. Pre-Effective Amendment No. 2 to Registration Statement No. 33-62585 on Form S-3.
[^1]March 21. 1996

## CONSENT OF INDEPENDENT ACCOLNTANTS

We hereby consent to the incorporation by reference of our repon dated January 19. 1995, except as to Note 6, which is as of January 27. 1995, with respect to the financtal statements and schedule of Paragon Communcations which are incorporated by reference in this Annual Report on Form $10-\mathrm{K}$ for the year ended December 31. 1994, in each of the following

1. Post-Effective Amendment No. 2 to Registration Statements No. 33.11031 and No 2.76753 on Form S. 8.

2 Post-Effectuve Amendment No 4 on Form S-3 to Registration Statement No. 2.75960 on Form S-16 and Post-Effective Amendment No 1 on Form S.3 to Registration Statement No 33.58262 on Form S.3.
3. Registration Statements No 33-20883 and No 33-35945 on Form S-8.

4 Post-Effective Amendment No 8 to Registration Statements No. 2.62477 and No 2.67216 on Form S.8.
5. Registration Statements No 33.37929 and No 33.47152 on Form S.8:

6 Post-Effective Amendment No. 2 to Registration Statement No $33-16507$ on Form S. 8 and Registration Statement No. 33-48381 on Form S.8:
7 Post-Effective Amendment No 1 to Registration Statement No, 33-29247 on Form S-8.
8. Registration Statement No 33-33076 (the Prospectus constituting a pan thereof also applies to Registration Statements No. 33-29029 and No. 33-29030) on Form S.8.
9 Amendment No. I to Registration Statement No. 33.33043 on Form S.8 and Registration Statement No. 33.51471 on Form S.8:
10. Pre-Effective Amendment No. 1 to Registration Statement No $33-29031$ on Form S-3.
11. Registration Statement No. 33.35317 on Form S-8:

12 Registration Statements No. 33-40859 and No. 33-48382 on Form S.8:
13 Registration Statement No 33-47151 on Form S. K.
14 Post-Effective Amendment No. 2 on Form S-8 to Registration Statement No 33.57812 on Form S.3.
15 Registration Statements No. 33-62774 and No. 33-51015 $\sim$ Form S.8:
16. Post-Effective Amendment No. 1 to Registration Statement No $33-50237$ on Form S-3:

17 Registration Statement No $33-53213$ on Form S.8 and Post-Effective Amendment No 1 to Registration Statement No $33-57667$ on Form S-8.
18. Registration Statement No 33-61497 on Form S 8:
19. Amendment No. I to Registration Statement No. $33-61579$ on Form S.3, and

20 Pre-Effective Amendment No. 2 to Registration Statement No 33-62585 on Form S.3.

## Price Waterhouse llp

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March 21. 1996

## Financials

## TIME WARNER INC. AND TIME WARNER ENTERTAINMENT COMPANY, L.P. INDEX TO CONSOLIDATED FINANCLAL STATEMENTS AND OTHER FINANCIAL INFORMATION

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## TIME WARNER INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Time Warner has interests in three fundamental areas of business: Entertainment, consisting principally of interests in recorded music and music publishing. filmed entertainment, broadcasting. theme parks and cable television programming: News and Information, consisting principally of interests in magazine publishing, book publishing and direct marketing; and Telecommunications, consisting principally of interests in cable television systems. Substantially all of Time Warner's interests in filmed entertainment, broadcasting, theme park., cable television programming and most of its cable television systems are held through the Entertainment Group, consisting principally of TWE, which is not consolidated for financial reporting purposes. TWE manages the telecommunications properties owned by Time Warner and the combined cable television operations are conducted under the name of Time Warner Cable. Capitalized terms are as de ined and described in the accompanying consolidated financial statements, or elsewhere herein.

## Strategic Initiatives

## Significant Transactions

During 1995, Time Warner and the Entertainment Group embarked on a program to improve their financial condition and increase their overall financial flexibility through the initiation of an asset sales program and significant debt refinancings. Time Warner and the Entertainment Group also pursued significant, strat:gic initiatives during 1995 through their cable television operations and through a proposed merger of Time Warner and TBS. These initiatives are part of a conunuing strategy to fur her enhance the strength of Time Warner's interests in entertainment and news and information, and to attempt to use existing and acquired cable television systems to establish an enterprise that will be responsible for the overall management and financing of its cable and telecommunications interests. In pursuit of these strategic initiatives. Time Warner and the Entertainment Group announced or completed a number of transactions in 1995 and early 1996 that have had or aue expected to have a significant effect on their results of operatiors and financial condition. Such transactions include:

- The September 1995 announcement of Time Warner's agreement to merge with TBS by acquiring the remaining $80 \%$ interest in TBS that it does not already own;
- The acquisitions by Time Warner of Summit. KBLCOM and CVI and related companies, and the formation by TWE of the TWE-Advance/Newhouse Partnership, which together strengthened the geographic clusters of the cable television systems and substantially increased the number of cable subscribers managed by Time Warner Cable (collectively, the "Cable Transactions");
- The exchange of ITOCHU's and Toshiba's interests in TWE for equity interests in Time Warner (the "TOCHU/Toshiba Transaction"):
- The refinancing of approximately $\$ 4$ billion of public debt by Time Warner and the execution of a new $\$ 8.3$ billion credit agreement, under which approximately $\$ 2.7$ bilion of debt assumed in the Cable Transactions was refinanced by subsidianes of Time Warner and $\$ 2.6$ billion of pre-existing bank debt was refinanced by TWE (the "Debt Refinancings"); and
- The sale by Time Warner and the Entertainment Group of certain assets under an asset sales program. which raised approximately $\$ 1.6$ billion on a combined basis for debt reduction, including the sale of $51 \%$ of TWE's interest in Six Flags (the "Six Flags Transaction") and the sale or expected sale or transfer of certain unclustered cable television systems owned by TWE (the "Unclustered Cable Transactions").


## TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

The nature of these transactions and their impact on the results of operations and financial condition of Time Warner and the Entertainment Group are further discussed below.

## Telecommunications Strategy

In 1994. Time Warner embarked on a strategy to expand its cable television business, leading to agreements to combine with or acquire cable television systems serving approximately 3.7 million subscribers. This strategy was based on management's expectation that there would be a signficant in rease in the value of cable television systems related, in part. to a future convergence of the cable and telephone industries which would provide cable companies with an opportunity to operate large geographic clusters of cable television systems for purposes of maximizing the development and distribution of new and improved services on a cost efficient basis, such as increased channel capacity, high speed data transmission and telephony services.

During 1995 and with the acquisition of CVI and related companies in January 1996. Time Warner completed its plans for the expansion of its cable television business. thereby strengthening its geographic clusters of cable television systems as previously envisioned. Along with internal growth, the acquisitions of Summit. KBLCOM and CVI and related companies. as well as the formation of the TWE-Advance/Newhouse Partnership, increased the total number of subscribers under the management of Time Warner Cable to 11.7 million, as compared to 7.5 million subscribers at the end of 1994. Time Warner Cable has also extended its reach of cable television systems to neighborhoods passing 18 million homes or close to $20 \%$ of television homes in the U.S. In addition, there are now 35 geographic clusters of cable television systems serving over 100.000 subscribers each. including key markets such as New York City and State, central Florida and North Carolina. Time Warner does not currently plan to make any more significant acquisitions of cable television systems. but instead intends to continue to refine its geographic clusters by exchanging certain unclustered cable television systems for geographically-strategic ones or by selling non-strategic cable television systems as part of the Company's continuing asset sales program. Management continues to believe that the increased size and concentration of its subseriber base will provide for sustained revenue growth from new and improved services. and provide certain economies of scale relating to the upgrade of the technological capabilities of Tim- Warner Cable's cabie television systems.

Management believes that the future convergence of the cable and telephone industries has been substantially confirmed through various events within the industry, including the February 1996 enactment into law of sweeping telecommunications industry reform. Among other features. the Telecommunications Act of 1996 effectively removes regulatory barriers that historically prohibited cable television companies and local and long-distance telephone companies from competing in each other's business. In addition, the new law eliminates most cable rate pricing restrictions in 1999, and earlier under certain circumstances. Time Warner expects that the relaxation of cable rate regulation in 1999, along with permitted cable rate price increases for certain regulated services that went into effect on January 1. 1996 under a separate Time Warner agreement with the Federal Communications Commission (the "FCC"), will provide enhanced pricing flexibility that will help finance its cable and telephony expansion plans.

The next phase of Time Warner's telecommunications strategy is to simplify the structure of its cable and relecommunications properties by bringing such properties together, so far as practicable and on a tax-efficient basis. into an enterprise that will be responsible for the overall management and financing of these interests. The first step of this process was completed in 1995 when ITOCHU and Toshiba exchanged their interests in TWE for equity interests in Time Warner. The restructuring process depends, among other things, upon successful negotiations with U S WEST and certain creditors. and the receipt of franchise and other regulatory approvals. Accordingly, there can be no assurance that the effort will succeed. In the interim. as contemplated by the TWE-

# TIME WARNER INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued) 

AdvancenNewhouse Partnership agreement. Time Warner may transfer certain of its newly-acquired cable systems to the TWE-Advance/Newhouse Parnership on a tax-efficient basis. Such transfers. if they are made. are expected to be structured so that the systems will be transferred subject to a portion of Time Warner's debt. thereby reducing the financial leverage of Time Warner and increasing the under-leveraged capitalizatoon of the TWE-Advance/Newhouse Partnership and consequently. TWE.

## TBS Transaction

With the announcement in September 1995 of Time Warner's plan to merge with TBS, Time Warner has taken a strategic step that would further enhance Time Warner's interests in entertainment and news and information assets while improving the balance between such interests and its interests in the telecommunications business. The addition of TBS' news and entertainment programming networks, film and cartoon libraries, film production companies and sports franchises is expected to complement virtually all of Time Warner's business interests and expand the emphasis on growth through Time Warner's interests in its entertainment and news and information businesses.

The TBS Transaction provides for the merger of each of Time Warner and TBS with separate subsidiares of a holding company ("New Time Warner") that will combine, for financial reporting purposes, the consolidated net assets and operating results of Time Warner and TBS. Based on TBS' financial position and results of operations as of and for the year ended December 31, 15 +5 , and giving pro forma effect to the TBS Transaction as if it had occurred on December 31, 1995 for balance sheet purposes and at the beginning of the year for statement of operations purposes, the incremental effect on Time Warner reflected in the combined pro forma financial statements of New Time Warner would have been (i) an increase in shareholder's equity of approximately $\$ 7.3$ billion, principally due to the issuance by New Time Warner of approximately 177.8 million shares of common stock. (ii) an increase in long-term debs of approximately $\$ 2.5$ billion due to the assumption of TBS' debt. (iii) an increase in goodwill of approximately $\$ 7.9$ billion as a result of a preliminary allocation of the excess cost over the net book value of assets acquired, (iv) an increase in revenues of $\$ 3.4$ billion, (v) an increase in EBITDA (as defined below) of $\$ 524$ million, (vi) an increase in depreciation and amortization of $\mathbf{\$ 3 7 7}$ million, including approximately $\mathbf{\$ 2 0 0}$ million of noncash amortization of goodwill. (vii) an increase in operating income of $\$ 147$ million. (viii) an increase in net loss of $\$ 111$ million and (ix) a reduction in net loss per common share of $\$ .12$ per common share resulting from the dilutive effect of issuing 177.8 million shares of common stock.

The TBS Transaction is subject to customary closing conditions, including the approval of the shareholders c. TBS and of Time Warner, all necessary approvals of the FCC and appropriate antitrust approvals. There can be no assurance that all these approvals can be obtained or. in the case of governmental approvals, if obtained. will not be conditioned upon changes to the terms of the merger ;erreement or related agreements.

## Use of EBITDA

The following comparative discussion of the results of operations and financial condition of Time Warner and the Entertainment Group includes, among other factors, an analysis of changes in the operating income of the business segments before depreciation and amortization ("EBITDA") in order to eliminate the effect on the operating performance of the music. filmed entertainment and cable businesses of significant amounts of amonization of intangible assets recognized in the $\$ 14$ billion acquisition of WC1 in 1989, the $\$ 1.3$ billion acquistion of the ATC minority interest in 1992, the $\$ 1.4$ billion acquisitions of KBLCOM and Summit in 1995 and other busness combinations accounted for by the purchase method, including the $\$ 904$ million acquisition

## TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

of CVI and related companies in January 1996 and the proposed TBS merger with respect to certain discussions on a pro forma basis. Financial analysts generally consider EBITDA to be an important measure of comparative operating performance for the businesses of Time Warner and the Entertainment Group, and when used in comparison to debt levels or the coverage of interest expense. as a measure of liquidity. However. E.ITDA should be considered in addition to. not as a substitute for, operating income. net income, cash flow and other measures of financial performance and liquidity reported in accordance with generally accepted accounting principles.

## RESULTS OF OPERATIONS

## 1995

## vs. 1994

Time Warner had revenues of $\$ 8.067$ billion. a loss of $\$ 124$ million ( $\$ .46$ per common share) before an extraordinary loss on the retirement of debt and a net loss of $\$ 166$ million ( $\$ .57$ per common share) in 1995. compared to revenues of $\$ 7.396$ billion and a net loss of $\$ 91$ million ( $\$ .27$ per common share) in 1994.

The increase in Time Warner's net loss in 1995 was principally related to a 542 million extraordinary Iess on the retirement of debt ( $\mathbf{\$} .11$ per common share) and $\$ 85$ million in pretax lesses ( $\$ 52$ million after taxes and $\$ .13$ per common share) related to certain businesses and joint ventures owned by the Music Division which were restructured or closed. As discussed more fully below, the increase in Time Warner's net loss in 1995 from such losses was principally mitigated by an overall increase in the fundamental operating income of Time Warner's business segments and increased income from its equity in the pretax income of the Entertainment Group. offset in part by a decrease in investment-related income and higher interest expense on appriximately $\$ 1.3$ billion of debt assumed in the cable acquisitions. The increase in Time Warner's net loss per common share in 1995 also related to an increase in preferred dividend requirements to $\$ 52$ million from $\$ 13$ million in 1994 as a result of the preferred stock issued in connection with the 1995 cable acquisitions and the TOCHU/Toshiba Transaction.

Time Warner's equity in the pretax income of the Entertainment Group was $\$ 256$ million in 1995. compared to $\$ 176$ million in 1994. As discussed more fully below, the Entertainment Group's operating results in 1995 reflect an overall increase in operating income generated by its business segments (including the contribution by the TWE-Advance/Newhouse Partnership) and an increase in investment-related income resulting from gains on the sale of certain unclustered cable systems and other investments. offset in parr by minority interest expense related to the consolidation of the operating results of the TWE-Advance/Newhouse Partnership effective as of April 1. 1995.

On a pro forma basis. giving effect to (i) the Cable Transactions, (ii) the ITOCHU/Tostiba Transaction. (iii) the Debt Refinancings, (iv) the Six Flags Transaction and (v) the Unclustered Cable Transactions, as if eacii of such transactions had occurred at the beginning of the periods. Time Wamer would have reported for the years ended December 31. 1995 and 1994, revenues of $\$ 8.742$ billion and $\$ 8.217$ billion, deprectation and amortization of $\$ 935$ million and $\$ 906$ million, operating income of $\$ 656$ million and $\$ 653$ million, equity in the pretax income of the Entertainment Group of $\$ 286$ million and $\$ 205$ million, a loss before extraordinary ttem of $\$ 255$ million and $\$ 266$ million ( $\$ 1.02$ and $\$ 1.07$ per common share) and a net loss of $\$ 297$ million and $\$ 266$ million ( $\$ 1.13$ and $\$ 1.07$ per common share), respectively. The 1995 to 1994 comparison of pro forma results are similarly affected by any underlying historical trends that are unrelated to the transactions given pro forma effect to therein, such as the $\$ 85$ million in pretax Music Division losses discussed above. The increase in pro forma over historical losses before extraordinary items for each period is principally the result of approximately $\$ 230$ million in annualized noncash amortization of certain intangible assets recognized in the

## TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS of results of operations and financial condition-(Continued)

cable acquisitions which is not fully offset by the pro forma effects of other improved net operating results. a component of which is the pro forma benefit from the net addition of over $\$ 400$ million in annualized EBITDA

On a pro forma basis. giving effect to (i) the formation of the TWE-Advance/Newhouse Partnership. (ii) the refinancing of approximately $\$ 2.6$ billion of pre-existing bank debt. (iii) the consolidation of Paragon. (iv) the Six Flags Transaction and (v) the Unclustered Cajle Transactions, as if each of such transactions had occurred at the beginning of the periods, the Entertainment Group would have reported for the years ended Decembet 31 . 1995 and 1994. revenues of $\mathbf{\$ 9 . 6 8 6}$ billion and $\mathbf{\$ 8 . 7 7 8}$ billion, de preciation and amortization of $\mathbf{\$ 1 . 0 7 8}$ billion and $\$ 1.038$ billion, operating income of $\mathbf{\$ 9 9 4}$ million and $\mathbf{\$ 9 2 3}$ inillion, income before extraordinary tem of $\$ 203$ million and $\$ 171$ million and net income of $\$ 179$ million and $\$ 171$ million. respectively. The 1995 to 1994 comparison of pro forma results are similarly affected by any underlying historical trends that are unrelated to the transactions given pro forma effect to therein. The increase in pro forma over histoncal net income for each period principally results from the pro forma effects of a full year contribution by the TWE-Advance/Newhouse Partnership. and interest savings associated with the refinancing of TWE's bank debt and lower debt levels resulting from asset sales.

The relationship between income before income taxes and income tax expense of Time Warner is principally affected by the amortization of goodwill and certain other financial statement expenses that are not deductible for income tax purposes. Income tax expense of Time Warner includes all income taxes related to its allocable share of partnership irsome and its equity .a the income tax expense of corporate subsidiaries of the Entertainment Group.

EBITDA and operating income for Time Warner and the Entertainment Group in 1995 and 1994 are as follows:

|  | Yean Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | EBITDA |  | Operating Income |  |
|  | 1995 | 1994 | 1995 | 1994 |
|  |  |  |  |  |
| Time Warner: |  |  |  |  |
| Publishing |  |  |  |  |
| Music'1. | 690 | 720 | 321 | 366 |
| Cable | 90 | - | (5) | - |
| Total | \$1.256 | \$1.150 | $\stackrel{5697}{ }$ | $\underline{5713}$ |
| Entertainment Group: |  |  |  |  |
| Filmed Entertainment | \$ 490 |  |  |  |
| Six Flags Theme Parks | 60 | 135 | 29 | 56 |
| Broadcasting.The WB Network. | (66) | - | (66) | - |
| Programming-HBO ........... | 293 | 257 | 274 | 237 |
| Cable .......... | 1.275 | 989 | 502 | 340 |
|  | \$2,052 | \$1.811 | \$992 | 5852 |

[^2]
# TIME WARNER INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued) 

## Time Warner

Publishing. Revenues increased to $\$ 3.722$ billion, compared to $\$ 3.433$ billion in 1994. EBITDA increased to $\$ 476$ million from $\$ 430$ million. Depreciation and amortization amounted to $\$ 95$ million in 1995 and $\$ 83$ million in 1994. Operating income increased to $\$ 381$ million from $\$ 347$ million. Revenues benef ted from increases in magazine circulation, advertising and book revenues. Contributing to the revenue gain were increases achieved by People. Sports Illustrated, Fortune and book publisher Oxmour House. EBITDA and operating income increased as a result of the revenue gains, offset in part by significantly higher postal and paper costs as a result of price increases.

Music. Revenues increased to $\$ 4.196$ billion, compared to $\$ 3.986$ billion in 1994. EBITDA decreased to $\$ 690$ million from $\$ 720$ million. Depreciation and amortization, including amortization related to the purchase of WCl. amounted to $\$ 369$ million in 1995 and $\$ 354$ million in 1994 . Operating income decizased to $\$ 321$ million from $\$ 366$ million. Operating results were adversely affected by $\mathbf{\$ 8 5}$ million in losses recorded in 1995 that related to certain businesses and joint ventures owned by the Music Division which were restructured or closed. Revenues for 1995 were negatively affected by certain reclassifications relating to third party, pressing and distribution arrangements and changes in the Music Division's ownership interests in certain investments and subsidiaries that resulted in changes from the consolidation to the equity method of accounting. Excluding the effects from such reclassifications and changes, revenues from the fundamental business increased by approximately $6 \%$. principally as a result of increases in both domestic and international recorded music revenues and increased music publishing revenues. Domestir and international recorded music revenues benefited from a number of popular releases and an increase in the percentage of compact disc to total unit sales. Excluding the $\$ 85$ million in losses. EBITDA increased, and operating income benefited, principally from the revenue gains and interest income on the resolution of a recorded music tax matter. offset in part by expenses incurred in connection with the settlement of certain employment contracts and lowe. results from direct marketing activities attributable to higher amortization of member acquisition costs.

The losses relating to certain businesses and joint ventures that were restructured or closed are primarily related to Warner Music Enterprises, one of the Company's direct marketing efforts, and the write off of its related direct mail order assets that were not recoverable due to the closure of this business. Such closure was substantially completed in 1995 and will not require any significant, future cash outlays. The activities that will not be continued have not been material to historical operating results and are not expected to significantly affect the results of future operations.

Cable. As a result of Time Warner's acquisitions of KBLCOM and Summit in 1995, cable operating results for 1995 included revenues of \$172 million. EBITDA of $\$ 90$ million. depreciation and amortuzation of $\$ 95$ million and an operating loss of $\$ 5$ million. Modefate operating losses are expected to continue in 1996 because of the full year effect of approximately $\$ 230$ million of noncash amortization of certain intangible assets recognized in Time Warner's acquisitions of KBLCOM and Summit in 1995, and CVI and related companies in 1996.

Interest and Other, Net. Interest and other, net, increased to $\$ 877$ million in 1995, compared to $\$ 724$ million in 1994. Interest expense increased to $\$ 877$ million, compared to $\$ 769$ million. principally as a result of approximately $\$ 1.3$ billion of debt assumed in the cable acquisitions and higher short-term, floating-rates of interest paid on $\$ 2.6$ billion notional amount of interest rate swap contracts. Other income, net, was immaterial in 1995. compared to $\$ 45$ million in 1994, principally because of a decrease in investment-related income. Investment-related income in both periods consisted of gains on the saie of certain assets, including the sale of an interest in QVC. Inc. in 1995, which were offiset by losses from reductions in the carrying value of certain investments taken in each period.

# TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCLAL CONDITION-(Continued) 

## Entertainment Group

Filmed Entertainment. Revenues increased to $\$ 5.078$ billion. compared to $\$ 4.484$ bir"on in 1994 . EBITDA increased to $\mathbf{\$ 4 9 0}$ million from $\mathbf{\$ 4 3 0}$ million. Depreciation and amortization, including amortization related to the purchase of $\mathbf{W C l}$, amounted to $\$ 237$ million in 1995 and $\$ 211$ million in 1994. Operating incume increased to $\$ 253$ million from $\$ 219$ million. Revenues benefied from increases in worldwide theatncal. home video. consumer products and television distribution operations. Worldwide the atrical and domesiuc home video revenues in 1995 were led by the success of Barman Forever EBITDA and ope ating income benefited from the revenue gains and increased income from licensing operations.

Six Flags Theme Parks. As a result of TWE's sale of $51 \%$ of its interest in Six Flags, the operating results of Six Flags have been deconsolidated effective as of June 23. 1995 and TWE's remaining 49\% interest in Six Flags is accounted for under the equity method of accounting. Accordingly, revenues decreased to $\$ 227$ million. compared to $\$ 557$ million in 1994. EBITDA decreased to $\$ 60$ million from $\$ 135$ million. Depreciation and amortization amounted to $\$ 31$ million in 1995 and $\$ 79$ million in 1994. Operating income decreased to $\$ 27$ million from $\mathbf{S 5 6}$ million.

Broadcasting.Th WB Nework. The WB Network was launched in January 1995, and generated $\$ 66$ million of operating losses on $\$ 33$ million of revenues. The operating loss was mitigated by a favorable legal settiernent. as well as by funding from a limited partner admitted as of August 1995. Due to the start-up nature of this new national broadeast operation, lo ses are expected to continue.

Programming.HBO. Revenues increased to $\$ 1.607$ billion, compared to $\$ 1.513$ billion in 1994. EBITDA increased to $\$ 293$ million from $\$ 257$ million. Depreciation and amortization amounted to $\mathbf{\$ 1 9}$ million in 1995 and $\mathbf{\$ 2 0}$ million in 1994. Operating income increased to $\mathbf{\$ 2 7 4}$ million from $\mathbf{\$ 2 3 7}$ million. Revenues benefited primarily from an increase in subscriptions to 29.7 million from 27 million at the end of 1994, as well as from higher pay-TV rates. EBITDA and operating income improved principally as a result of the revenue gains.

Cable. Revenues increased to $\$ 3.094$ billion, compared to $\$ 2.242$ billion in 1994. EBITDA increased to $\$ 1.275$ billion from $\$ 989$ million. Depreciation and amortization, including amortization related to the purchase of WC1 and the acquisition of the ATC minority interest, amounted to $\$ 773$ million in 1995 and $\$ 649$ million in 1994. Operating income increased to $\$ 502$ million from $\$ 340$ million. Revenues and operating results benefited from the formation of the TWE-Advance/Newhouse Partnership on April 1, 1995 and the consolidation of Paragon effective as of July 6, 1995. Excluding such effects, revenues benefited from an aggregate increase in basic cable and Primestar-related, direct broadcast satellite subscribers that approached $6 \%$ and increases in nonregulated revenues, including pay-TV, pay-per-view and advertising. Excluding the positive contributions from the TWE-Advance/Newhouse Partnership and the consolidation of Paragon, EBITDA and operating income increased as a result of the revenue gains, offset in part by the full year impact of the second round of cable rate regulations that went into effect in July 1994, higher start-up costs for telephony operations and, with respect to operating income only, higher depreciation and amortization relating to increased capital spending.

Interest and Other. Net. Interest and other, net, decreased to $\$ 539$ million in 1995, compared to $\$ 616$ million in 1994. Interest expense increased to $\$ 579$ million, compared to $\$ 567$ million in 1994, principally as a result of higher short-term, floating-rates of interest paid on borrowings under TWE's former and existing bank credit agreements, offset in part by interest savings in the last quarter of 1995 on lower debt levels related to management's asset sales program. There was other income, net. of $\$ 40$ million in 1995 , compared to other expense. net. of $\$ 49$ million in 1994, principally because of an increase in investment-related income related to gains on the sale of certain unclustered cable systems and other investments.

## TTME WARNER INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

## 1994 vs. 1993

Time Warner had revenues of $\$ 7396$ billion and a net loss of $\$ 91$ million ( $\$ .27$ per common share) in 1994, compared to revenues of $\$ 6.581$ billion and a net loss of $\$ 221$ million ( $\$ .90$ per common share) in 1993 Included in the 1993 results is an extraordinary loss on the retirement of debt of $\$ 57$ million ( $\$ .15$ per common share) and a one-time tax charge of $\$ 70$ million ( $\$ .19$ per common share) that resulted from the effect on the Company's deferred income tax liability of the increase in the corporate income tax rat enacted in August 1993.

As discussed more fully below, the improvement in Time Warner's net loss in 1994 reflected an overall increase in operating income generated by its business segments and an increase in investment related income. offset in part by higher interest expense and lower income from Time Narner's equity in the pretax income of the Entertainment Group. The improvement in Time Warner's 1994 nes loss also related to the absence of the extraordinary loss and one-time tax charge that were recorded in 1993. The improvement in Time Warner's net loss per common share in 1994 further resulted from a $\$ 105$ million reduction in preferred dividend requirements relating to Time Warner's 1993 redemption or exchange of $\$ 5.6$ billion of preferred stock for debt

Time Warner's equity in the pretax income of the Entertainment Group was $\$ 176$ million in 1994. compared to $\$ 281$ million in 1993. As discussed more fully below, the Entertainment Group's operating results in 1994 reflected an overall decrease in operating income generated by its business segments, principally relating to lower Cable results due to cable rate regulation, and an increase in investment-related and fcreign currency contract losses. offset in part by an increase in interest income.

EBITDA and operating income for Time Warner ond the Entertainment Group in 1994 and 1993 are as follows:

| fows: | Years Ended December 31. |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | EBITDA |  | Operating Income |  |
|  | 1994 | 1993 | 1994 | 1993 |
|  | (millions) |  |  |  |
|  |  |  |  |  |
| Publishing | - 720 | $643$ | 366 | 296 |
| Music | \$1.150 | \$1.015 |  | \$591 |
| Total . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . $\$ 1.150$ \$1.015 $\$ 713$ |  |  |  |  |
|  |  |  |  |  |
| Filmed Entertainment | - 135 | 122 | 56 | 53 |
| Six Flags Theme Parks. | 135 | 230 | 237 | 213 |
| Programming-HBO | 989 | 1,035 | 340 | 406 |
| Cable |  |  |  | \$905 |
|  | \$1.811 | \$1,814 | $\underline{582}$ | 5905 |

## Time Warner

Publishing. Revenues increased to $\$ 3.433$ billion, compared to $\$ 3.270$ billion in 1993. EBITDA increased to $\$ 430$ million from $\$ 372$ millica. Depreciation and amortization amounted to $\$ 83$ million in 1994 and $\$ 77$ million in 1993. Operating income increased to $\$ 347$ million from $\$ 295$ million. Revenues benefited principally from increases in magazine advertising and circulation revenues, which were aided in part by several special

# TIME WARNER INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued) 

issues during 1994. Significant revenue gains were achieved by People. Sports Illustrated and Southern Living EBITDA. operating income and operating margins improved principally as a result of the revenue gains and continued cost containment.

Music. Revenues increased to $\$ 3.986$ billion, compared to $\$ 3.334$ billion in 1993. EBITDA increased to $\$ 720$ million from $\$ 643$ million. Depreciation and amortization, including amortization related to the purchase of $\mathbf{W C l}$, amounted to $\$ 354$ million in 1994 and $\$ 347$ million in 1993. Operating income increased to $\$ 366$ million from $\$ 296$ million. The revenue growth resulted from increases in both domestic and international recorded music revenues, which benefited from a number of popular releases during the year and an increase in the percentage of compact disc to total unit sales, and increased tuusic publishing revenues EBITDA and operating income benefited from these revenue gains and increased results from direct marketing activities attributable to new members and lower amortization of member acquisition costs, offset in pan by costs associated with the reorganization of the domestic music companies and continuing investment in new business ventures.

Interest and Other, Net. Interest and other, net. increased to $\$ 724$ million in 1994, compared to $\$ 718$ million in 1993. Interest expense increased to $\$ 769$ million from $\$ 698$ million as a result of a full twelve months of interest on the debt issued during the first three months of 1993 to redeem or exchange preferred stock, offset in part by savings from lower-cost debt used to fund the redemption of certain notes and deb=ntures in 1993 There was other income, net, of $\$ 45$ million in 1994, compared to other expense, net, of $\mathbf{\$ 2 0}$ million in 1993. principally because of an increase in investunent-related income, including an increase in the amortzation of the excess of the Time Warner Generil Partners' interest ir the net assets of TWE over the net book value of their investment in TWE to reflect U S WEST as a partner for a full year. Investment-related income was reduced in part in both years by adjustments to the carrying value of certain investments, expenses in connection with the settlement of certain employment contracts and losses on foreign exchange contracts "sed to hedge foreign exchaige risk.

## Entertainment Group

Filmed Entertainment. Revenues increased to $\$ 4.484$ billion, compared to $\$ 4.032$ billion in 1993 EBITDA increased to $\$ 430$ million from $\$ 427$ million. Depreciation and amortization, including amortization related to the purchase of WC1, amounted to $\$ 211$ million in 1994 and $\$ 194$ million in 1993 . Operating income decreased to $\$ 219$ million from $\$ 233$ million. Worldwide home video, syndication and consumer products revenues increased at Warner Bros., offset in part by lower worldwide theatrical revenues. EBITDA and operating income margins decreased principally as a result of lower theatrical results in companson to the exceptionally strong theatrical results in 1993.

SLA Flags Theme Parks. Revenues increased to $\$ 557$ million, compared to $\$ 533$ million in 1993. EBITDA increased to $\$ 135$ million from $\$ 122$ million. Depreciation and amortization amounted to $\$ 79$ million in 1994 and $\$ 69$ million in 1993. Operating income increased to $\$ 56$ million from $\$ 53$ million. Revenues increased as a result of overall attendance growth and higher revenues per visitor. EBITDA and operaung income improved principally as a result of the revenue gains.

Programming.HBO. Revenues increased to $\$ 1.513$ billion, compared to $\$ 1.441$ billion in 1993. EBITDA increased to $\$ 257$ million from $\$ 230$ million. Depreciation and amortization amounted to $\$ 20$ million in 1994 and $\$ 17$ million in 1993 . Operating income increased to $\$ 237$ million from $\$ 213$ million. Revenues benefited from an increase in subscriptions and higher pay-TV rates. EBITDA. operating income a.i.. operating margins improved principally as a result of the revenue gains.

# TIME WARNER INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued) 

Cable. Revenues increased to $\$ 2.242$ billion, compared to $\$ 2.208$ bilion in 1993 . EBITDA decreased to $\$ 989$ million from $\$ 1.035$ billion. Depreciation and amortization, including amortization related to the purchase of WCl and the acquisition of the ATC minonty interest, amounted to $\$ 649$ million in 1994 and $\$ 629$ million in 1993. Operating income decreased to $\$ 340$ million from $\$ 406$ million. Revenues and operating results in 1994 were adversely affected by two rounds of cable rate regulation that in general reduced ti - rates cable operators are allowed to charge for regulated services, the first of which went into effect in September 1993 and the second of which went into effect in July 1994. The unfavorable effects of rate regulation were offset in part by an increase in subscribers and nonregulated revenues. Actions that were undertaken to mutigate the impact of rate regulation included a number of cost containment measures anc a continued emphasis on near and long. term strategies to increase revenues from unregulated services.

Interest and Other, Net. Interest and other, net, increased to $\$ 616$ million in 1994, compared to $\$ 564$ million in 1993. Interest expense decreased to $\$ 567$ million, compared with $\$ 580$ million in 1993. There was other expense, net. of $\$ 49$ million in 1994. compared to other income, net. of $\$ 16$ million in 1993. Investment. related and foreign currency contract losses in 1994 exceeded an increase in interest income on higher cash balances and the interest-bearing note receivable from U S WEST. In 1993, other income, net, benefited from a gain on the sale of certain assets and other investment-related income. which more than offset investment losses

## FINANCIAL CONDITION AND LIQUIDITY

## December 31, 1995

## Time Warner

## 1995 Financial Condition

Time Warner had $\$ 9.9$ billion of debt, $\$ 949$ million of mandatorily redeemable preferred securities of subsidianes. $\$ 1.2$ billion of cash and equivzients (net debt of $\$ 8.7$ billion), and $\$ 3.7$ billion of shareholders equity at December 31, 1995, compared to $\$ 9.2$ billion of debt. $\$ 282$ million of cash and equivalents (net debt of $\$ 8.9$ billion), and $\$ 1.1$ billion of shareholders' equity at December 31. 1994. The increase in debt principally reflects the assumption of approximately $\$ 1.3$ billion of debt related to the Cable Transactions. offset in part by debt reductions using proceeds raised from the asset sales program. including proceeds from the issuance of the PERCS which monetized Time Wamer's $14 \%$ investment in Hasbro. The increase in mandatorily redeemable preferred securities of subsidiaries reflects the issuance in 1995 of the PERCS and Preferred Trust Securities, the proceeds of which were used to reduce certain indebtedness of Time Warner. The noncurrent cash and equivalents consist of the net proceeds received from the issuance of the Preferred Trust Securities in December 1995, which were used in the redemption of the $8.75 \%$ Convertible Debentures in early 1996. The increase in shareholders' equity reflects the issuance in 1995 of approximately 2.5 million shares of common stock and approximately 29.3 million shares of preferred stock in connection with the ITOCHU/Toshiba Transaction and the acquisitions of KBLCOM and Summit. On a combined basis (Time Warner and the Entertainment Group together), there was $\$ 14.7$ billion of net debt at December 31. 1995, compared to $\$ 15$ billion of net debt at the beginning of the year.

## Investment in TWE

Time Warner's investment in TWE at December 31. 1995 consists of $74.49 \%$ of TWE's pro rata prionity capital and residual equity capital. and $100 \%$ of TWE's senior prionity capital and junior priority capital. Such priority capital interests provide Time Warner, and with respect to the pro rata priority capital only, U S WEST. with certain priority claims to the net partnership income of TWE and distributions of TWE partnership capital.

# TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCLAL CONDITION-(Continued) 

including certain prionty distributions of partnership capital in the event of liquidation or dissolution of TWE Each level of priority capital interest provides for an annual rate of return equal to or exceeding $8 \%$, including an above-market $13.25 \%$ annual rate of return ( $11.25 \%$ to the extent concurrently distributed) related to Time Warner's junior prionity capital interest, which represents Cumulative Prionty Capital of $\$ 4.6$ billion at December 31, 1995. While the TWE partnership agreement contemplates the reinvestm nt of significant partnership cash flows in the form of capital expenditures and otherwise provides for cernein other restrictions that are expected to limit cash distributions on partnership interests for the fereseeable future. Time Warner's $\$ 1.4$ billion senior prionty capital interest and, to the extent not previously distributed. partnership income allocated thereto (based on an $8 \%$ annual rate of return) is required to be dissributed to Time Warner in three annual installments beginning on July 1. 1997. In 1995. Time Warner rece ved a $\$ 366$ million cash distribution from TWE representing the priority capital return allocated to its senior pricnity capital interest through June 30 . 1995.

## Credit Agreement Refinancings

In connection with the Cable Transactions. TWI Cable. TWE and the TWE-Advance/Newhouse Partnership executed a five-year revolving credit facility in June 1995. The New Credit Agreement enabled such entities to refinance certain indebtedness assumed in the Cable Transactions, to refinance TWE's indebtedness under a preexisting bank credit agreement and to finance the ongoing working capital, capital expenditure and other corporate needs of each borrower.

The New Credit Agreement permits borrowings in an aggregate amount of up to 58.3 billion, with no scheduled reductions in credit availabiliy prior to maturity. Borrowings are limited to $\$ 4$ billion in the case of TWI Cable. $\$ 5$ billion in the case of the TWE-Advance/Newhouse Partnership and $\$ 8.3$ billion in the case of TWE, subject in each case to certain limitations and adjustments. Such borrowings bear interest at specific rates for each of the three borrowers. generally equal to LIBOR plus a margin initially ranging from 50 to 87.5 basis points, which margin will vary based on the credit rating or financial leverage of the applicable borrower Unused credit is available for general business purposes and to support any commercial paper borrowings. Each borrower is required to pay a commitment fee initially ranging from $2 \%$ to $35 \%$ per annum on the unused portion of its commitment. TWI Cable may also be required to pay an annual facility fee equal to $1875 \%$ of the entire amount of its commitment. depending on the level of its financial leverage in any given year. The New Credtt Agreement contains certain covenants for each borrower relating to, among other things, additional indebtedness: liens on assets; cash flow coverage and leverage ratios; and loans, advances, distributions and other cash payments or transfers of assets from the borrowers to their respective partners or affiliates

In July 1995. TWI Cable borrowed approximately $\$ 1.2$ billion under the New Credit Agreement to refinance certain indebtedness assumed or incurred in the acquisition of KBLCOM, and TWE borrowed approximately $\$ 2.6$ billion to repay and terminate its pre-existing bank credit agreement. An additional $\$ 1.5$ billion was borrowed by TWI Cable under the New Credit Agreement in January 1996 to refinance certain indebtedness assumed or incurred in the acquisition of CVI and related companies.

## Public Debt Refinancings

In 1995 and early 1996. Time Warner refinanced approximately $\$ 4$ billion of its public debt. thereby increasing its financial flexibility through lowering interest rates. extending debe maturities and eliminating potential dilution from the conversion of its $8.75 \%$ Converible Debentures into 46.6 million shares of common stock. The outstanding $8.75 \%$ Convertuble Debentures were redeemed in two tranches: S1 billion principal amount in September 1995 for $\$ 1.06$ billion (including redemption premiums and accrued interest) and the

## TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

remaining $\$ 1.2$ billion principal amount in February 1996 for $\$ 1.28$ billion (including redemption premuums and accrued interest). The September 1995 redemption was financed with proceeds from a $\$ 500$ million issuance of $7.75 \%$ ten-year notes in June 1995, proceeds from a $\$ 374$ million issuance of the PERCS in August 1995 and available cash and equivalents. The February 1996 redemption was financed with proceeds from a $\$ 575$ million issuance of the Preferred Trust Securities in December 1995 and proceeds from a $\$ 750$ million issuance of certain debentures in January 1996. In connection therewith. Time Warner recognized an extraordinary loss of $\$ 26$ million in February 1996.

In August 1995. Time Warner redeemed all of its $\$ 1.8$ billion prircipal amount of outstanding Reset Notes in exchange for new securities, consisting of approximately $\$ 454$ millic $n$ aggregate principal amount of Floatung Rate Notes due August 15,2000 , approximately $\$ 272$ million aggregat: principal amount of $7.975 \%$ Notes due August 15.2004 , approximately $\$ 545$ million aggregate principal amount of $8.11 \%$ Debentures due August 15 . 2006, and approximately $\$ 545$ million aggregate principal amount of $8.18 \%$ Debentures due August 15.2007

## Asset Sales

As part of a continuing strategy to enhance the financial position and credit statistics of Time Warner and the Entertainment Group, an asset sales program was initiated in 1995. Including the sale of $51 \%$ of TWE's interest in Six Flags in June 1995, the sale of an interest in QVC. Inc. in February 1995, the sale or expected sale of certain unclustered cable systems and the proceeds raised from the monetization of Time Warner's investment in Hasbro in August 1995. Time Wamer and the Entertainment Group on a combined basis have completed or entered into transactions that raised approximately $\$ 1.6$ billion for debt reduction, all of which were completed in 1995 except ior certain transactic s aggregating approximately $\$ 170$ million which are expected to close in 1996.

## Credit Statistics

The combination of asset sales and debt refinancings is intended to strengthen the financial position of Time Warner and the Entertainment Group and, when taken together with EBIIDA growth, is expected to continue the improvement of Time Warner's overall credit statistics. These credit statistics consist of commonlyused liquidity measures such as leverage and coverage ratios. The leverage ratio represents the ratio of total debt. less cash ("Net debe") to total business segment EBITDA. less corporate expenses ("Adjusted EBITDA"). The coverage ratio represents the ratio of Adjusted EBITDA to total interest expense and/or preferred dividends. Those ratios, on a pro forma basis for 1995 and on an historical basis for 1994 and 1993, are as set forth below for each of Time Warner and Time Warner and the Entertainment Group combined. Certain rating agencies and other credit analysts place more emphasis on the combined ratios while others place more emphasis on the Time Warner stand-alone ratios. It should be understood, however, that the assets of the Entertainment Group are not freely available to fund the cash needs of Time Warner.

| freely available to fund the cash needs of Time Warner | Pro Ferma 1995(a) | Historical |  |
| :---: | :---: | :---: | :---: |
|  |  | 1994 | 1993 |
| Time Warner: |  |  |  |
| Net debt/Adjusted EBITIA | 7.0x | $8.3 x$ | 9.8x |
| Adjusted EBITDA/Interest (b) | $1.6 x$ | 1.48 | 1.3 x |
| Adjusted EBITDA/Interest and preferred dividends (b)(c) | 1.3 x | 1.4 x | 1.2 x |
| Time Warner and Entertainment Group combined: |  |  |  |
| Net debu/Adjusted EBITDA | 4.78 | 5.3 x | 568 |
| Adjusted EBITDA/Interest (b) | 2.48 | 2.1x | 2.18 |
| Adjusted EBITDA/nterest and preferred dividends (b)(c) | 2.1x | 2.1x | 1.9x |

# TIME WARNER INC. <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued) 

(footnotes from previous page)

(a) Pro forma ratios for 1995 give effect to the Cable Transactions, the TTOCHU/Toshiba Transactoon, the Debe Refinancings, the Sax Flags Iransacbe 1 and the Unclustered Cable Transacnons, and with respect to Time Warner and the Entertainment Group combined only, the consolidat on of Paragon, as if each of such tranastions occurred at the beginning of 1995 Although not reffected therein. the TBS Transaction is not expected to significantly affect the pro forma ratios presented above. Histoncal ration for 1995 are not meaningful and have not been presented because they reflect the operating results of acquired or disposed entities for only a portion of the year in comparson to yeat-end net debt levels.
(b) Excludes interest of $\$ 28$ milion in 1995 and $\$ 12$ million in 1994 which was paid to TWE in connection with borrowings under Time Warner's $\$ 400$ mulion credit agreement with TWE.
(c) Includes preferred dividends of $\$ 11$ million in 1995 in connection with Company-obligated mandatonil redeemable preferred secunties of subsidianes and on a pro forma basis, an incremental 591 million of preferred dividends reiated to the preferred stock issued in the Cable Transactions and the ITOCHU/Toshuba Tranuaction

## Cash Flows

During 1995. Time Warner's cash provided by operations amounted to $\$ 1.051$ billion and reflected $\$ 1.256$ billion of EBITDA from its Publishing. Music and Cable businesses, $\$ 1.063$ billion of net distributions from TWE and $\$ 35$ million from the securitization of receivables. less $\$ 659$ million of interest payments, $\$ 278$ million of income taxes, $\$ 74$ million of corporate expenser and $\$ 292$ million related to an increase in other working capital requirements, balance sheet accounts and noncash items. Cash provided by operations of $\$ 473$ million in 1994 reflected $\$ 1.150$ billion of EBITDA from the Publishing and Music businesses. $\$ 120$ million of net distributions from TWE, $\$ 179$ million from the securitization o. receivables. less $\$ 539$ million of interest payments, $\$ 339$ million of income taxes, $\$ 76$ million of corporate expenses and $\$ 22$ million related to an increase in other working capital requirements, balance sheet accounts and noncash items.

Cash used by investing activities. excluding investment proceeds, increased to $\$ 647$ million in 1995 . compared to $\$ 351$ million in 1994, principally as a result of higher investment spending by Time Warner's business segments. As a result of management's asset sales program. investment proceeds increased to $\$ 376$ million in 1995. compared to $\$ 118$ million in 1994.

Cash provided by financing activities was $\$ 123$ million in 1995 , compared to cash used by financing activities of $\$ 158$ million in 1994, principally as a result of the receipt of proceeds from the issuance of the Preferred Trust Securities in December 1995. offset in part by the use of available cash and equivalents to redeem a portion of the $8.75 \%$ Convertible Debentures in September 1995. In addition, eash dividends pard increased to $\$ 171$ million in 1995, compared to $\$ 142$ million in 1994.

The assets and cash flows of TWE are restricted by the TWE partnership agreement and are unavailable to Time Wamer except through the payment of certain fees, reimbursements, cash distributions and loans, which are subject to limitations. Under the New Credit Agreement. TWE and TWI Cable are permitted to incur additional indebtedness to make loans, advances. distributions and other cash payments to Time Warner, subject to their respective compliance with the cash flow coverage and leverage ratio covenants contained therein

Management believes that Time Warner's operating cash flow, cash and marketable securities and additional borrowing capacity are sufficient to fund its capital and liquidity needs for the foreseeable future without distributions and loans from TWE above those permitted by existing agreements.

# TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued) 

## Entertainment Group

## 1995 Financial Condition

The financtal condition of the Entertainment Group. principally TWE, at December 31, 1995 was a Fected by the formation of the TWE-Advance/Newhouse Partnership, the Six Flags Transaction and the consolidation of Paragon. The Entertainment Group had $\$ 6.2$ billion of debt. $\$ 1.4$ billion of Time Warner General Partners senior prionty capital and $\$ 6.6$ billion of partners' capital (net of the $\$ 169$ million uncollected portion of the note receivable from U S WEST) at December 31. 1995. compared to $\$ 7.2$ billion of Jebt. $\$ 1.7$ billion of Time Warner General Partners' senior priority capital and $\$ 6.5$ billion of partners' capital at December 31. 1994. The \$1 billion reduction in debt resulted principally from the Six Flags Transaction. In addition, principally as a result of the payment of over $\$ 1$ billion of distributions to Time Warner in 1995, cash and equivalents decreased to $\$ 209$ million at December 31. 1995, compared to $\$ 1.1$ billion at December 31, 1994, reducing the debt-net-of-cash amounts for the Entertainment Group to $\$ 6$ billion and $\$ 6.1$ billion. respectively.

## Credit Statistics

Principally as a result of the formation of the TWE-Advance/Newhouse Partnership and the Six Flags Transaction, the Entertainment Group's leverage and coverage ratios improved in 1995 on a pro forma basis. as set forth below:

| set fork below | Pro Forma 1995(a) | Historical |  |
| :---: | :---: | :---: | :---: |
|  |  | 1994 | 1993 |
|  | 3.0x | 3.5 x | 3.3x |
| Net debu/Adjusted EBITDA | 3.8x | 3.1x | 3.0x |
| Adjusted EBITDA/Interest | 3.8x | 3.18 |  |

(a) Pro forma ratios for 1995 give effect to the formation of the TWE-Advance/Newhouse Partnernhip, the refinancing of approximately 52. 6 bilison of preevisting tank debt, the consotidation of Paragon, the Six Flags Iransacuon and the Unclustered Cable Transactions. as if each of such transactions had occurred at the beginning of 1995 Histoncal ratios for 1995 are not meaningful and have not been presented because they reflect the operating results of acquired or disposed entulies for only a portion of the year in companson to yearend net debe levels
Such ratios may be adversely affected upon the transfer of certain of Time Warner's newly-acquired cable systems to the TWE-Advance/Newhouse Partnership. which. If completed. is expected to be structured so that the systems will be transferred subject to a portion of Time Warner's debt. thereby reducing the financial leverage of Time Warner and increasing the under-leveraged capitalization of the TWE-Advance/Newhouse Partnership and consequently. TWE.

## Cash Flows

In 1995, the Entertainment Group's cash provided by operations amounted to $\$ 1.495$ billion and reflected \$2.052 billion of EBITDA from the Filmed Entertanment. Six Flags Theme Parks. Broadcasting.The WB Network. Programming-HBO and Cable businesses and $\$ 159$ million related to a reduction in working capital requirements. other balance sheet accounts and noncash iterns. less $\$ 577$ million of interest payments, $\$ 75$ million of ancome taxes and $\$ 64$ million of corporate expenses Cash provided by operations of $\$ 1.341$ billion in 1994 reflected $\$ 1.811$ billion of business segment EBITDA and $\$ 180$ million related to a reduction in working capital requirements, other balance sheet accounts and noncash items. less $\$ 521$ million of interest payments. $\$ 69$ million of income taxes and $\$ 60$ million of corporate expenses.

## TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCLAL. CONDITION-(Continued)

Cash used by investing activities decreased to $\$ 750$ million in 1995, compared to $\$ 1.770$ billion in 1994 . principally as a result of a $\$ 1.1$ billion increase in investment proceeds relating to management's asset sales program. Capital expenditures increased to $\$ 1.653$ billion in 1995 , compared to $\$ 1.235$ billion in 1994 . princıpally as a result of higher capital spending by the Cable Division.

Cash used by financing activities was $\$ 1.007$ billion in 1995. compared to cash provided by financing activities of $\$ 162$ million in 1994, principally as a result of an approximate $\$ 1$ billion reduction it debt in 1995 and a $\$ 943$ million increase in distributions pard to Time Warner, offset in pant by a $\$ 368$ million increase in collections on the note receivable from U S WEST that were used to partially finance the capital spending requirements of the Cable Division.

Management believes that TWE's operating cash flow, cash and equivalents. collections on the U S WEST Note and additional borrowing capacity are sufficient to fund its capital and liquidity needs for the foresecable future.

## Cable Capital Spending

Since the beginning of 1994, Time Warner Cable has been engaged in a plan to upgrade the technological capability and reliability of its cable television systems and develop new services, which it believes will position the business for sustained. long-term growth. Capital spending by Time Warner Cable. including the cable operations of both Time Warner and TWE, amounted to $\$ 1.349$ billion in 1995, compared to $\$ 778$ million in 1994, and was financed in part through collections on the note receivable from U S WEST of $\$ 602$ million in 1995 and $\$ 234$ million in 1994. Cable capital spending for 1996 is budgeted to be approximately $\$ 1.6$ billion and is expected to be funded principally by cable operating cast flow and $\$ 169$ million of collections on the remaining portion of the note receivable from U S WEST. In exchange for certain fiexibility in establishing cable rate pricing structures for regulated services that went into effect on January 1. 1996 and consistent with Time Warner Cable's long-term strategic plan. Time Warner Cable has agreed with the FCC to invest a total of S4 billion in capital costs in connection with the upgrade of its cable infrastructure, which is expected to be substantially completed over the next five years. The agreement with the FCC covers all of the cable operatoons of Time Warner Cable, including the owned or managed cable television systems of Time Warner. TWE and the TWE-Advance/Newhouse Partnership. Management expects to continue to finance such level of investment principally through the growth in cabie operating cash flow denved from increases in subscribers and cable rates, borrowings under the New Credit Agreement and the development of new revenue streams from expanded programming options, high speed data transmission. telephony and other services.

## Off-Balance Sheet Assets

As discussed below. Time Warner believes that the value of certain off-balance sheei assets should be considered. along with other factors discussed elsewhere berein. in evaluating the Company's financial condition and prospects for future results of operations, including its ability to fund its capital and liquidity needs

## Intangible Assets

As a creator and distributor of branded information and entertainment copynghts. Time Warner and the Entertanment Group have a significant amount of internally-generated intangible assets whose value is not fully reffected in their respective consolidated balance sheets. Such intangible assets extend across Time Warner's principal business interests, but are best exemplified by Time Warner's collection of copyrighted music product.

## TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

its interests in Warner Bros.' and HBO's copynghted film and television product libranes, and the creation or extension of brands, as in the case of Time Inc.'s new magazine titles or The WB Network. Generally accepted accounting principles do not recognize the value of such assets. except at the time they may be acquired in a business combination accounted for by the purchase method of accounting.

Because Time Warner owns the copyrights to such creative material, it continually generates revenue through the sale of such products across different media and in new and existing markets. The value of film and television-related copyrighted product and trademarks is continually realized by the licensing of films and television series to secondary markets and the licensing of trademarks, su:h as the Looney Tunes characters and Barman, to the retail industry and other markets. In addition, technological advances, such as the introduction of the compact dise and home videocassette in the 1980's and potentially the digital versatile disc in the future, have historically generated significant revenue opportunities through the repackaging and sale of such copyrighted products under the new technological format. Accordingly, such intangible assets have significant off-balance sheet asset value that is not fully reflected in the consolidated balance sheets of Time Warner or the Entertainment Group.

## Warner Bros. Backlog

Warner Bros.' backlog, representing the amount of future revenue not yet recorded from cash contracts for the licensing of theatrical and television product for pay cable, network, basic cable and syndicated television exhibition, amounted to $\$ 1.056$ billion at December 31. 1905, compared to $\$ 852$ million at December 31. 199.4 (including amounts relating to HBO of $\$ 175$ million at each date). Because such contracts are for the licensing of theatrical and television product which have already been produced, the recognition of revenue is piazcipally only dependent upon the commencement of the availability period for telecast under the terms of the related licensing agreement. In addition, cash licensing fees are collected periodically over the term of the related licensing agreements. Accordingly, the portion of backlog for which cash advances have not already been received has significant off-balance sheet asset value as a source of future funding. The backlog excludes adverusing barter contracts. which are also expected to result in the future realization of cash through the sale of advertising spots received under such contracts.

## Interest Rate and Foreign Currency Risk Management

## Interest Rate Swap Contracts

Time Warner uses interest rate swap contracts to adjust the proportion of total debt that is subject to variable and fixed interest rates. At December 31. 1995. Time Warner had interest rate swap contracts to pay floating-rates of interest (average six-month LIBOR rate of $5.9 \%$ ) and receive fixed-rates of interest (average rate of $5.4 \%$ ) on $\$ 2.6$ billion notional amount of indebtedness, which resulted in approximately $\mathbf{4 3 \%}$ of Time Warner's underlying debt, and $41 \%$ of the debt of Time Warner and the Entertainment Group combined being subject to variable interest rates. The notional amount of outstanding contracts at December 31, 1995 by year of maturity, along with the related average fixed-rates of interest to be received and the average floating-rates of interest to be paid. are as follows: $1996-5300$ million (receive-4.6\%; pay-5.9\%); $1998-5700$ million (receive$5.5 \%$; pay- $5.8 \%$ ): $1999-51.2$ billion (receive- $5.5 \%$; pay- $5.9 \%$ ); and $2000-5400$ million (receive- $5.5 \%$; pay$5.9 \%$ ). At December 31. 1994. Time Warner had interest rate swap contracts on $\$ 2.9$ billion notional amount of indebtedness.

## TIME WARNER INC. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

Based on the level of interest rates prevailing at December 31. 1995, the fair value of Time Warner's fixedrate debt exceeded its carrying value by $\$ 407$ mullion and it would have cost $\$ 9$ million to terminate the related interest ate swap contracts, which combined is the equivalent of an unrealized loss of $\$ 416$ million. Based on Time Wumer's fixed-rate debt and related interest rate swap contracts outstanding at December 31, 1995, each 25 basis point increase or decrease in the level of interest rates prevailing at December 31. 1995 would result in a net reduction or increase in the combined unrealized loss of approximarely $\$ 185$ million, re, ecuvely. including respective costs or savings of $\$ 16$ million to terminate the related interest rate swap contracts. Based on the level of interest rates prevailing at December 31, 1994, the fair value of Time Wamer's fixed-rate debt was $\$ 572$ million less than its carrying value and it would have cost $\$ 236$ million to terminate its interest rate swap contracts, which combined was the equivalent of an unrealized gain of $\$ 336$ million. Unrealized gains or losses on debt or interest rate swap contracts are not recognized unless the debt s retired or the contracts are termmated prior to their maturity.

Although changes in the unrealized gains or losses on interest rate swap contracts and debt do not result in the realization or expenditure of cash unless the contracts are terminated of the debt is retured, each 25 basis point increase or decrease in the level of interest rates related to Time Warner's variable-fate debt and interest rate swap contracts would respectively increase or decrease Time Warner's annual interest expense and reiated cash payments by approximately $\$ 12$ million. including $\$ 7$ million related to interest rate swap contracts.

## Foreign Exchange Contracts

Time Warner uses foreign exchange contaacts primarily to hed $d_{b}$ : the risk that unremitted or future royalties and license fees owed to Time Warner or TWE domestic companies for the sale or anticipated sale of U.S. copynghted products abroad may be adversely affected by changes in foreign currency exchange rates. As part of its overall strategy to manage the level of exposure to the risk of foreign currency exchange rate fluctuations. Time Wamer hedges a portion of its and TWE's combined foreign currency exposures anticipated over the ensuing twelve month period. At December 31. 1995. Time Warner has effectively hedged approximately half of the combined estimated foreign currency exposures that principally relate to anticipated cash flows to be remutted to the U.S. over the ensuing twelve month penod. using foreign exchange contracts that generally have maturities of three months of less, which are generally rolled over to provide continuing coverage throughout the year Time Warner often closes foreign exchange sale contracts by purchasing an offsetting purchase contract. At December 31. 1995. Time Warner had contracts for the sale of $\$ 504$ million and the purchase of $\$ 140$ million of foreign currencies at fixed rates, primarily English pounds ( $29 \%$ of net contract value). German marks ( $19 \%$ ). Canadian dollars ( $16 \%$ ). French francs ( $16 \%$ ) and Japanese yen ( $5 \%$ ), compared to contracts for the sale of $\$ 551$ million and the purchase of $\$ 109$ million of foreign currencies at December 31, 1994

Unrealized gains or losses related to foreign exchange contracts are recorded in income as the market value of such contracts change; accordingly, the carrying value of foreign exchange contracts approximates market value The carrying value of foreign exchange contracts was not matenal at December 31, 1995 and 1994. No cash is required to be received or paid with respect to the realization of such gains and losses until the related foreign exchange contracts are scttled, generally at their respective maturity dates. In 1995 and 1994, Time Warner had $\$ 20$ million and $\$ 33$ million, respectively, and TWE had $\$ 11$ million and $\$ 20$ million, respectivelv. of net losses on foreign exchange contracts. which were or are expected to be offset by corresponding increases in the dollar value of foreign currency royalties and license fee payments that have been or are anticipated to be recewed in cash from the sale of U.S. copyrighted products abroad. Time Warner reimburses or is reimbursed by TWE for contract gains and losses related to TWE's foreign currency exposure. Foreign currency contracts are placed with a number of major financial institutions in order to minimize credit nisk.

Based on the foreign exchange contracts outstanding at December 31, 1995, each $5 \%$ devaluation of the U.S. dollar as compared to the level of foreign exchange rates for currencies under contract at Decembet 31 . 1995 would result in approximately $\$ 25$ million of unrealized losses and $\$ 7$ million of unrealized gans on foreign exchange contracts involving foreign currency sales and purchases. respectively Conversely, a $5 ¢$ appreciation of the U.S. dollar would result in $\$ 25$ milion of untealized gans and $\$ 7 \mathrm{~m}$ hon of urrealized losses, respectively. At December 31, 1995, none of Time Warner's foreign exchange purchase contracts relates to TWE's foreign currency exposure. However. with regard to the $\$ 25$ million of unrealized losses or gams on foreign exchange sale contracts. Time Warner would be reimbursed by TWE, or would reimburse TWE. respectively, for approximately $\$ 6$ million related to TWE's foreign currency exposure Consistent with the nature of the economic hedge provided by such foreign exchange contuacts, such unrealized gans or losses would be offset by corresponding decreases or increases. respectively, in the dollar value of future foreign currency royalty and license fee payments that would be received in cash withon the ensuing twelve month period from the sale of U.S. copyrighted products abroad.

## TIME WARNER INC. CONSOLIDATED BALANCE SHEET December 31, (millions, except per share amounts)



[^3] thars of Hasbro in common stock owned by Time Wamer (Note 8)

See axcompanying nores

TIME WARNER INC. CONSOLIDATED STATEMENT OF OPERATIONS

Years Ended December 31, (millions, except per share amounts)

| - | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
|  | 88.067 | \$7.396 | 56.581 |
| Revenues ial |  |  |  |
|  | 4.682 | 4.307 | 3.780 |
| Cost of revenuct canby | 2.688 | 2,376 | 2.210 |
| Seiling. general and admunutrative (a)nb) |  |  |  |
|  | 2370 | 6.683 | 5,990 |
| Operating expenies |  |  |  |
|  | 697 | 713 | 591 |
| Euanesi legment operating income | 256 | 176 | $2 \times 1$ |
| Equity in pretas income of Entertainment Groupral | 1877 | (724) | (718) |
| Interest and other, net ial Corporate expenses (a) | (74) | (76) | (73) |
| Corporate expensei (a) |  |  |  |
|  | * | 69 | 81 |
| Income before theome tases | 126) | (180) | (249) |
| Income taxes | 12, 12. | 191) | (164) |
| Loss betore extraordinan tem | 11.4 | (9) |  |
| Extraordinary loss on returement of debe net of $\$ 26$ milion and $\$ 37$ ruilion income tas bepefit in 1995 and 1993, respectively | (42) | - | 1571 |
|  | (106) | (91) | (221) |
| Net lots | (52) | (13) | (118) |
| Preferted dividend requirements |  |  |  |
| Net loss applicable to common shares | \$1218) | 5(104) | \$13391 |
| Loss pet common share |  |  | 3 (75) |
| Loss before extraordinary uem | 3 (46) | 3 | $\xrightarrow{3179}$ |
|  | \$ (57) | 51271 | 51901 |
| Net loss |  |  |  |
| Alerage commen shates | 383.8 | 378 | 3747 |

(a) Includes the following income (expenses) resultung from transactions whth the Entertainment Group and other related companies for the vearv ended December 31 . 1995 , 1904 and 1993 , respectively revenues $\$ 211$ mulion $\$ 203$ milion and 5170 million, cost of revenuesSi itisi mulion $\$(1001$ mukion and $\$(57$ ) milion. selling. general and admintstrative- $\$ 46$ milion, 547 malison and 559 milion. equity in feetas ibiome of Entertamment Groap-\$(95) ailion. \$(20) million and \$(115) million. intereat and other, net-\$(27) malion. \$13 mulhon and $\$ 41$ mulison, and corporate expenses- $\$ 64$ millon. $\$ 60$ milhon and $\$ 60$ millon
(b) Includes deprectation and amortization expense of
$\$ 559 \quad \$ 437 \quad \$ 424$

## TIME WARNER INC. CONSOLIDATED STATEMENT OF CASH FLOWS <br> Years Ended December 31, (millions)

|  | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| OPERATIONS |  |  |  |
| Net lost | 5 (166) | \$1911 | 3 1221) |
| Adutments for moncash and nonoperating tems |  |  | 51 |
| Extraondinary loss on reurement of debt | 42 | - | 57 |
| One-time tas chaje tal | 554 | - 31 | 70 |
| Depreciation and a nortization | 554 | 437 | 424 |
| Voncash interes expense | 176 | 219 | 185 |
| Exces idenciencyl of distntutions over equity in pretax income of Entertanment Group | 807 | (56) | (26) |
| Equity in income of other trivestee companies. net of distntutions | (16) | (17) | - |
| Changes in operating assets and liabolities |  | (47) |  |
| Recervables | 1681 1521 | (38) | 20 |
| Inventones | . 60.1 | 324 | 206 |
| Accounts payable and other laabilities | $\begin{array}{r}60 \\ 1 \\ \hline\end{array}$ | (258) | 1152\% |
| Other halance sheet changes | 191. |  |  |
| ( aith probtied to eperations | 16.51 | 473 | 257 |
| INVESTING ACTIVITIES |  |  |  |
| Imestrients and acquistions |  |  |  |
| Capital expenditures | (260) | (164) | (198) |
| Investment proceeds | 376 | 118 | 103 |
| Caih used by invesung actrities | (271) | (233) | (270) |
| FINANCING ACTIVITIES |  |  |  |
| Borrowingl | 2.023 | 582 16261 | 4.714 |
| Debt repayments | (2.693) | (626) | (1.59\%) |
| Issuance of Compuny-obligased mandatoniy redcemable prefertr ' secunties of subudiane | 949 | - | 494) |
| Redemption of old Senes D preferred stock | - | - | (3.494) |
| Dividends paud ..........end | (171) | (142) | (299) |
| Stock option and dividend reimestment plans | 106 | 14 | 92 4 |
| Other. proncipally financing costs | (91) | (6) | (143) |
| ( ash pronided 'uncti by hnancing atrviles | 123 | (158) | (729) |
| INCREASE (DECREASE) IN CASH AND EQUTVALENTS | 903 | 82 | (742) |
| CASH AND EQUTVALENTS AT BEGINNING OF PERIOD | 282 | 200 | 942 |
| CASH AND EQUIVALENTS AT END OF PERIOD (b) | 51.185 | 3282 | 5200 |

[^4]
# TIME WARNER INC. CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (millions, except per share amounts) 

| HALANCE AT DECEMBER 31, 1992. | Preferred Stock | $\begin{aligned} & \text { Common } \\ & \text { Stork } \\ & \hline \end{aligned}$ | Paid-In Capital | Unrralized Gains | Accumulated $\qquad$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$129 | \$372 | 58.606 | s- | 5 (940) | \$8.167 |
|  |  |  |  |  | (221) | (221) |
| Net loss |  |  |  |  | (116) | (116) |
| Drvidends on comunon stock- 5.31 per share |  |  | 4 |  | (13) | (9) |
| Drviends on Senes B preterred stock: |  |  |  |  |  |  |
| Dividends on old Senes C and D preferted sock to dates of redemptoon or eachange |  |  |  |  | (106) | (106) |
| Exchange of old Series C preferred stock and redemption of old Senes D preferred stock | (128) |  | 16.2401 |  | (311) | (6,679) |
| Unrealized gams on certain marketable equity investments at adoption of FAS 115 |  |  |  | 205 |  | 205 |
| Shares issued pursuant to stock optoon and drvidend reinvestment plans |  | $4$ | $116$ |  | (44) | $\begin{array}{r} 120 \\ 9 \end{array}$ |
| Other | - |  |  | - |  |  |
| HALANCE AT DECEMBER 31. 1993 | 1 | 378 | 2.537 | 205 | (1)951) | 1.370 |
|  |  |  |  |  | (91) | 191) |
|  |  |  |  |  |  |  |
| Dividends on common stock- 5.35 per share is.09 per thare per quarter effective for the second quaner of 1994) |  |  |  |  | (13;) | (133) (9) |
| Dividends on Senes B preferred stock-59.28 per share |  |  |  |  |  |  |
| Uinrealized losses on certain marketable equity investinents |  |  |  | (75) |  | (75) |
| Shares issued pursuant to stock option and dividend reinvestinent plans |  | 1 | $53$ |  | 38 | 54 32 |
| Other | $\cdots$ | - |  | - |  |  |
| BALANCE AT DECEMBER 31. 1994 | 1 | 379 | 2.588 | 130 | (1.950) | 1.148 |
|  |  |  |  |  | (166) | (166) |
| Net loss |  |  |  |  | (138) | (135) |
| Dividends on common stock-5 36 pet share |  |  | 3 |  | (8) | (5) |
| Dividends on new Senes C. D, G. H and 1 preferred sock. 5375 pet share per year effective from the respectuve dates of issuance |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Issuance of common and preferred stock in the KBLCOM and Summit acquisitions | 14 | 3 | 1,367 |  |  | 1.384 |
| Iswance of preferred stock in the ITOCHU/Toshiba Transaction | 15 |  | 1.335 |  |  | 1.350 |
| Unreahzed losses on certain marketable equity investments |  |  |  | (14) |  | (14) |
| Shares sswed pursuant to stock opton and dividend retivestment plans |  | 4 | 122 |  | 17 | 126 26 |
| Oner | - |  |  | - |  |  |
| HALANCE AT DECEMBER 31, 1995 | 530 | 5385 | \$5.422 | 5116 | S(2.289) | 53.667 |

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCLAL STATEMENTS

## 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Description of Business

Time Warnet Inc. "Time Warnet" or the "Company") is the world's leading media company, whose prancipal business objective is to create and distribute branded information and entertainment copyrights throug out the world. Time Warner has interests in three fundamental areas of business: Entertainment. consisting principally of interests in recorded music and music publishing, filmed entertanment. bt adcasting. theme parks and cable television programming. News and Information, consisting principally of interests in magazine publishing, book publishing and direct marketing: and Telecommunications consisting principally of interests in cable television systems. Substantially all of Time Warner's interests in filmed entertainment. broadcasting. theme parks. cable television programming and most of its cable television systems are held through Time Wamer Entertainment Company. L.P. (TWE"), a partnership in which Time Warner owns a $74.49 \%$ residual equity interest and certain pnonty capital interests senior theieto. Time Warner does not consolidate TWE and certain related companies (the "Entertainment Group") for financial reporting purposes because of certain limited partnership approval rights related to TWE's interest in certain cable televiston systems.

Each of the business interests within Entertanment. News and Information and Telecommunications is important to management's objective of increasing shareholder value through the creation. extension and distnbution of recognizable brands and copyrights throughout the world. Such brands and copyrights include (1) copyrighted music from many of the world's leading recording artists that is produced and distributed by a family of established record labels such as Wamer Bros. Records, the Atlantic and Elektra Entertainment Groups and Warner Music International. (2) the unique and extensive film and television libraries of Warner Bros. and trademarks such as the Looney Tunes characters and Batman, (3) The WB Network, a new national broadcasting network launched in 1995 as an extension of the Warner Bros brand and as an additional distribution outlet for Warner Bros.' collection of children cartoons and television programming. (4) Six Flags, the largest regional theme park operator in the United States, in which TWE owns a $49 \%$ interest. (5) HBO and Cinemax, the leading pay television services, (6) magazine franchises such as Time. People and Sports Illustrated and direct marketing brands such as Time Life Inc. and Book-of-the-Month Club and (7) Time Warner Cable, the second largest operator of cable television systems in the U.S.

The operating results of Time Warner's vanious business interests are presented herein as an indication of financial performance (Note 13). Except for start-up losses incurred in an effort to create value in a branded national broadcasting network. Time Warner's principal business interests generate significant operating income and cash flow from operations. The cash flow from operations generated by such business interests is significantly greater than their operating income du. to significant amounts of noncash amortization of intangible assets recognized in vanous acquisitions accounted for by the purchase method of accounting. Noncash amortization of intangible assets recorded by Time Warner's business interests, including the unconsolidated business interests of the Entertainment Group. amounted to $\$ 822$ million in $1995, \$ 782$ million in 1994 and 5768 million in 1993

## Basis of Consolidation and <br> Accounting for Investments

The consolidated financial statements include $100 \%$ of the assets. liabilities, revenues, expenses, iacome. loss and cash flows of Time Warner and all companies in which Time Warner has a controlling voting interest ("subsidtanes"), as if Time Warner and its subsidiaries were a single company. Significant intercompany accounts and transactions between the consolidated companies have been eliminated.

The Entertainment Group and investments in certain other companies in which Time Warmer has significant influence but less than a controlling voting interest. are accounted for using the equity method. Under the equiry

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

method, only Time Warner's investment in and amounts due to and from the equity investee are included in the consolidated balance sheet. only Time Warner's share of the investee's earnings is included in the consolidated operating results. and only the dividends. cash distributions, loans or other cash received from the investee. Iess any additional cash investment. Ioan repayments or other cash paid to the investee are included in the consolidated cash flows.

In accordance with Financial Accounting Standards Board ("FASB") Statement No. 115, "Accounting For Certain Investments in Debt and Equity Secunties." ("FAS 115") investments in compamies in which Time Warner does not have the controlling interest or an ownership and voting interest so large as to exent stgnificant influence are accounted for at market value if the investments are publicly traded and there are no resale restrictions, or at cost, if the sale of a publicly-traded investment is restricted or if the investment is not pubhely traded. Unrealized gains and losses on investments accounted for at market value are reported net-ot-tax in a separate component of shareholders' equity until the investmen is sold, at which tume the realized gain of loss is included in income. Dividends and other distributions of earnings from both market value and cost method investments are included in income when declared.

The effect of any changes in Time Warner's ownership interests resulting frou the issuance of equits capital by consolidated subsidaries or equity investees to unaffiliated parties is included in income

## Foreign Currency

The financial position and operating results of substantially all foreign operations arv consolidated using the local currency as the functional currency. Local currency assets and liabilities are translated at the rates of exchange on the balance sheet date, and local currency revenues and expenses are translated at average rates of exchange during the period. Resulting translation gains or losses, which have not been material are included in accumulated deficit. Foreign currency transaction gains and losses, which have not been material, are included in operating results.

## Use of Estimates

The preparation of financial statements in conformaty with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported th the financial statements and footnotes thereto. Actual results could differ from those estumates

Significant estimates inherent in the preparation of the accompanying consolidated financial statements include management's forecast of anticipated revennes from the sale of future and existing music and publishing-related products in order to evaluate the ultimate recoverability of accounts recervables and artist and author advances recorded as assets in the consolidated balance sheet Accounts recervables and sales in the music and publishing industries are subject to customers rights to return unsold items. Management periodically reviews such estimates and it is reasonably possible that management's assessment of recoverabulity of accounts receivables and individual artist and author advances may change based on actual results and other factors.

## Revenues and Costs

The unearned portion of paid subscriptions is deferred until magazines are delivered to subscribers. Upon each delivery, a proportionate share of the gross subscription price is included in revenues

Inventories of magazines, books, cassettes and compact discs are stated at the lower of cost or estimated realizable value. Cost is determined using first-in, first-out: last-in. first-out; and average cost methods. In accordance with industry practice. certain products (such as magazines, books. compact discs and cassettes) are sold to customers with the right to return unsold items. Revenues from such sales represent gross sales less a

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

provision for future returns Returned goods included in inventory are valued at estimated realizable value but not in excess of cost

A significant portion of cable system revenues are derived from subscriber fees, which are recorded as revenue in the period the service is provided.

## Advertising

Advertising costs are expensed upon the first exhibition of the advertisement, except for certain directresponse advertising, for which the costs are capitalized and amortized over the expected period of future benefits. Direct-response advertising principally consists of product promotional n ailings, broadcast advertising. catalogs and other promotional costs incurred in the Company's direct-maketing businesses. Deferred advertusing costs are generally amortized over periods of up to three years subsequent to the promotional event using straight-line or accelerated methods, with a significant portion of such costs amoruzed in twelve months or less. Deferred advertising costs for Time Warner amounted to $\$ 195$ million and $\$ 175$ million at December 31. 1995 and 1994, respectively. Advertising expense for Time Warner amounted to $\$ 1.045$ billion in 1995, $\$ 931$ million in 1994 and $\$ 831$ million in 1993.

## Cash and Equivalents

Cash equivalents consist of commercial paper and other investments that are readily convertible into cash. and have original maturities of three months or less. Noncurrent cash and equivalents at December 31. 1995 consist of net proceeds received from the issuance of Preferred Trust Securities in December 1995, which were segregated for the redemption of the $8.75 \%$ Convertible Debenture in February 1996 (Notes 6 and 8)

## Property. Plant and Equipment

Property. plant and equipment are stated at cost. Additions to cable property. plant and equipment generally include matenal. labor, overhead and interest. Depreciation is provided generally on the straight-line method over useful lives ranging up to twenty-five years for buildings and improvements and up to fifteen years for furniture, fixtures, cable television equipment and other equipment

In March 1995, the FASB issued Statement of Financial Accounting Standards No. 121, "Accountung for the Imparment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." ("FAS 121") effective for fiscal years beginning after December 15. 1995. The new rules establish standards for the recognition and measurement of impairment losses on long-lived assets and certain intangible assets. Time Warner expects that the adoption of FAS 121 will not have a material effect on its financial statements.

## Intangible Assets

As a creator and distributor of branded information and entertainment copyrights. Time Warner has a significant and growing amount of intangible assets, including goodwill, cable television franchises and music catalogues, contracts and copyrights. In accordance with generally accepted accounting principles. Time Warner does not recognize the fair value of internally-generated intangible assets. Costs incurred to create and produce copyrighted product. such as compact discs and cassettes, are generally either expensed as incurred, or capitalized as tangible assets as in the case of cash advances and inventoriable product costs However, accounting recogntion is not given to any increasing asset value that may be associated with the collection of the underlying copyrighted material. Additionally, costs incurred to create or extend brands, such as magazine titles. generally result in losses over an extended development period and are recognized as a reduction of income as incurred, while any corresponding brand value created is not recognized as an intangible asset in the consolidated balance sheet. On the other hand, intangible assets acquired in business combinations accounted for

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL. STATEMENTS-(Continued)

by the purchase method of accounting are capitalized and amortized over their expected useful life as a nomeash charge against future results of operations. Accordingly, the intangible assets reported in the consolidated balance sheet do not reflect the farr value of Time Warner's internally generated intangible assets. but tathet are limited to intangible assets resulting from certain acquisitions in which the cost of the acquired companies exceeded the fair value of their tangible assets at the time of acquisition

Time Warner amortizes goodwill over penods up to forty years using the straight-ine method Cable television franchises. music catalogues. contracts and copyrights. and other intangible assets are amoruzed over periods up to twenty years using the straight-line method. In 1995. 1994 and 1993. amortization of goodwill amounted to $\$ 175$ million, $\$ 158$ million and $\$ 148$ million, respectively, amortization of music copynghts. artists' contracts and record catalogues amounted to $\$ 118$ milion. $\$ 115$ milion and $\$ 113$ milhon. respectively. amortization of other intangible assets amounted to $\$ 43$ milion. $\$ 31$ milhon and $\$ 31$ milion, respectively, and amortization of cable television franchises amounted to $\$ .42$ million in 1995. Accumulated amortization of intangible assets at December 31. 1995 and 1994 amounted to $\$ 1845$ bilhon and $\$ 1.505$ bilion. respectively

Time Warner separately reviews the carrying salue of acquired intangible assets for each acquired entuty on a quarteriy basis to determine whether an impairment may exist. Time Warner considers relevant cash flou and profitability information. including estumated future operating results, trends and other available information. in assessing whether the carrying value of intangible assets can be recovered Upon a determination that the carrying value of intangible assets will not be recovered from the undiscounted future cash flow of the acquired business, the carrying value of such intangible assets would be considered impaired and will be reduced by a charge to operations in the amount of the impairment. Impairment is measured as any deficiency in estimated undiscounted future cash flows of the acquired business to recover the carrying value related to the intangible assets.

## Income Taxes

Income taxes are provided using the liability method preseribed by FASB Statement No. 109, "Accounting for Income Taxes." Under the liability method, deferred income taxes reflect tax carryforwards and the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial statement and income tax purposes, as determined under enacted tax laws and rates. The financial effect of changes in tax laws or rates is accounted for in the period of enactment.

Realization of the net operating loss and investment tax credit carryforwards, which were acquired in acquisitions, are accounted for as a reduction of goodwill

The principal operations of the Entertainment Group ate conducted by partnerships. Income tax expense includes all income taxes related to Time Warner's allocable share of partnership income and its equity in the income tax expense of corporate subsidianes of the partnerships.

## Stock Options

In accordance with Accounting Principles Board Opinion No 25, "Accounting for Stock Issued to Employees." compensation cost for stock options is recognized in income based on the excess. if any. of the quoted market price of the stock at the grant date of the award or other measurement date over the amount an employee must pay to acquire the stock. The exercise price for stock options granted to employees equals or exceeds the fair market value of Time Warner common stock at the date of grant. thereby resulting in no recognition of compensation expense by Time Warner

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

agreement and the night to be allocated additional partnership income which, together with any previously allocated net partnership income, provides for the various pronity capital rates of return specified in the table below. The sum of Contributed Capital and the undistributed priority capital return is referred to as "Cumulative Pronty Capital." Cumulative Priority Capital is not necessanly indicative of the fair value of the underlying priority capital interests principally due to above-market rates of return on certain prionty capital interests as compared to securities of comparable credit risk and maturity, such as the $13.25 \%$ rate of return on the junto: priority capital interest owned by subsidiaries of Time Warner. Furthermore, the ultimate realization of Cumulative Priority Capital could be affected by the fair value of TWE, which is subject to fluctuation

A summary of the pnonty of Contributed Capital. Time Warner's ownership of Contributed Capital and Cumulative Priority Capital at December 31. 1995 and priority capital rates of return thereon is set forth below
Priority of Contributed Capital

[^5]Because Contributed Capital is based on the fair value of the net assets that each partner contnbuted to the partnership, the aggregate of such amounts is significantly higher than TWE's partners' capital as reflected in the consolidated financial statements, which is based on the historical cost of the contributed net assets. For purposes of allocating partnership income or loss to the partners, partnership income or loss is based on the faur value of the net assets contributed to the partnership and results in significantly less partnership income. or results in partnership losses, in contrast to the net income reported by TWE for financial statement purposes. which is also based on the histoncal cost of contributed net assets.

Under the TWE partnership agreement, partnership income, to the extent earned, is first allocated to the partners so that the economic burden of the income tax consequences of partnership operations is bome as though the partnership were taxed as a corporation ("special tax allocations"), then to the senior pnority, pro rata prionity and junior priority capital interests, in order of prionty, at rates of return ranging from $8 \%$ to $13.25 \%$ per annum, and finally to the residual equity interests. Partnership losses generally are allocated first to eliminate prior allocations of partnership income to, and then to reduce the Contributed Capital of, the residual equity, junior priority capital and pro rata prionity capital interests, in that order, then to reduce the Time Warner General Partners' senior priority capital, including partnership income allocated thereto, and finally to reduce any special tax allocations. To the extent partnership income is insufticient to satisfy all special allocations in a particular accounting period, the night to receive additional partnershup income necessary to provide for the vanous prionity capital rates of return is carned forward until satusfied out of future partnership income. meluding any partnership income that may result from any liquidation or dissolution of TWE

## TIME WARNER INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

The TWE partnership agreement provides. under certain circumstances, for the distribution of partnershup income allocated to the senior priority capital owned by the Time Warner General Partners. Pursuant to such provision. \$366 million of partnership income was distributed to the Time Warner General Partners in 1995. The sentor pionty capital and. to the extent not previously distributed. partnership income allocated thereto is required to be distributed in three annual installments beginning on July 1. 1997. The jumor prionity capital owned by subsidiaries of Time Warner may be increased if certain operating performance targets are achieved over a five-year period ending on December 31. 1996 and a ten-year period ending on December 31, 2001 Although satisfaction of the ten-year operating performance target is indeterminable at this time. It is not expected that the five-year target will be attained.

TWE reported net income of \$73 million. \$161 million and \$198 million in 1995, 1994 and 1993. respectively, no portion of which was allocated to the limited partners. Time Warner did not recognize a gain when TWE was capitalized. TWE recorded the assets contributed by the Time Wumer General Partners at Time Warner's historical cost. The excess of the Time Warner General Partners' interes: in the net assets of TWE over the net book value of their investment in TWE is being amortized to income over a twenty year period.

U S WEST has an option to obtain up to an additional $6.33 \%$ of pro rata priority capital and residual equity interests, depending on cable operating performance. The option is exercisable between January 1. 1999 and on or about May 31. 2005 at a maximum exercise price of $\$ 1.25$ billion to $\$ 1.8$ billion. depending on the year of exercise. Either US WEST or TWE may elect that the exercise price be paid with partnership interests rather than cash

Each Time Warner General Partner has guaranteed a pro rata portion of approximately $\$ 6$ bilhon of TWE's debt and accrued interest at December 31, 1995, based on the relative fair value of the net assets each Time Warner General Partner contributed to TWE. Such indebtedness is recourse to each Time Warner General Partner only to the extent of its guarante-. In addition to their interests in TWE and the other Entertainment Group companies, the assets of the Time Warner General , artners include the equivalent of 29.6 million common shares of Turner Broadcasting System, Inc., 12.1 mullion common shares of Hasbro, Inc., 43.7 million common shares of Time Warner, and substantially all the assets of Time Warner's music business. There are no restrictions on the ability of the Time Warner General Partner guarantors to transfer assets, other than TWE assets, to parties that are not guarantors.

Set forth below is summanzed financial information of the Entertainment Group, which reflects the consolidation by TWE of the TWE-Advance/Newhouse Partnership effective as of April 1. 1995 (Note 4), the deconsolidation of Six Flags Entertainment Corporation ("Six Flags") effective as of June 23. 1995 and the consolidation of Paragon Communications ("Paragon") effective as of July 6. 1995.

## TIME WARNER ENTERTAINMENT GROUP

|  | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | $\frac{1994}{\text { (millions) }}$ | 1093 |
|  |  |  |  |
| Operating Statement Information |  |  |  |
| Revenues | \$ 9.629 | \$8.509 | 57.963 |
| Depreciation and amortization. | 1.060 | 959 | 909 |
| Business segment operating income | 992 | 852 | 905 |
| Interest and other, net | 539 | 616 | 564 |
| Minonty interest | 133 | - | - |
| Income before income taxes | 256 | 176 | 281 |
| Income before extraordinary item | 170 | 136 | 217 |
| Net income | 146 | 136 | 207 |

## TIME WARNER INC. nOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

| Cash Flow Information |  |  |  |
| :---: | :---: | :---: | :---: |
| Cash provided by operations | \$ 1,495 | 51.341 | \$ 1.276 |
| Capital expenditures . . ..... | (1.653) | $(1.235)$ | (613) |
| Investments and acquisitions | (217) | (186) | (368) |
| Investment proceeds....... | 1,120 | 51 | 184 |
| Loan to Time Warner | - | (400) | 3, $\overline{075}$ |
| Borrowings | 2.484 | 1.001 | 3.075 |
| Debt repayments | (3.596) | (953) | (3.734) |
| Collections on note receivable from U S WEST | 602 | 234 | 16 |
| Capital contributions |  | 120) | 1.532 |
| Capital distributions | (1.063) | (120) | (20) |
| Increase (decrease) in cash and equivalents | (862) | (267) | 1.302 |
|  |  | Decremb |  |
|  |  | 1995 | 1994 |
|  |  | (millic |  |
| Balance Sheet Information |  |  |  |
| Cash and equivalents |  | $52(3)$ | 51.071 |
| Total current assets. |  | 2.909 18.960 | 3.571 18.992 |
| Total assets ...... |  | 18.960 | 18.992 |
| Total current liabilities |  | 3.230 | 2.953 |
| Long-term debt. |  | 6.137 | 7.160 |
| Minority interests. |  | 726 |  |
| Time Warner General Partners' senior prioriiy capital, cons Contributed Capital plus an undistributed prionity return |  | 1.426 | 1.663 |
| Partners' capital, before deduction of the U S WEST Note |  | 6.745 | 7.262 |
| U S WEST Note . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | 169 | 771 |

The assets and cash flows of TWE are restricted by the TWE partnership and credit agreements and are unavailable for use by the partners except through the payment of certain fees. reimbursements, cash distributions and loans, which are subject to limitations. At December 31, 1995 and 1994, the Time Warner General Partners had recorded $\$ 122$ million and $\$ 89$ million. respectively, of stock option related distributions due from TWE, based on closing prices of Time Warner common stock of $\$ 37.875$ and $\$ 35.125$, respectively
Time Wamer is paid when the options are exercised. The Time Warner General Partners also receive tax-related distributions from TWE. The payment of such distributiens was previously subject to restrictions until July 1995 and is now made to the Time Warner General Partners on a current basis. At December 31. 1994, the Time Warner General Partners had accrued $\$ 334$ million of tax-related distributions due from TWE. During 1995, the Time Wamer General Partners received net distributions from TWE in the amount of $\$ 1.063$ billion, consisting of $\$ 366$ million of TWE partnership income allocated to the Time Warner General Partners' senior proority capital interest. $\$ 680$ million of tax-related distributions and $\$ 17$ million of stock option related distributions During 1994 and 1993, the Time Warner General Partners received net distributions from TWE in the amount of $\$ 120$ million and $\$ 20$ million, respectively, consisting of $\$ 115$ million of tax-related distributions and $\$ 5$ million of stock option related distributions in 1994, and $\$ 20$ million of stock option related distributions in 1993. In addition to the tax, stock option and Time Warner General Partners' senior prionity capital distributions. TWE may make other distributions. generally depending on excess cash and credit agreement limitations. The Time Wamer General Partners' full share of such distributions may be deferred if the limited partners do not receive certain threshold amounts by certain dates.

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

On June 23. 1995. TWE sold $51 \%$ of its interest in Six Flags to an investment group led by Boston Ventures for $\$ 204$ million and received $\$ 640$ million in additional proceeds from Six Flags, representing payment of certain intercompany indebtedness and licensing fees. As a result of the transaction. Six Flags has been decor solidated and TWE's remaining $49 \%$ interest in Six Flags is accounted for under the equity method of accounting TWE reduced debt by approximately $\$ 850$ million in connection with the transaction, and a portion of the income on the transaction has been deferred by TWE principally as a result of its guarantee of certain third-party, zero-coupon indebtedness of Six Flags due in 1999.

In the normal course of conducting their businesses. Time Warner and its subsidiaries and affitiates have had various transactions with TWE and other Entertainment Group companies, generally on terms resulting from a negotiation between the affected units that in management's view results in reasonable allocations. In 1995. TWE and certain subsidiaries of Time Warner entered into management services agreements, pursuant to which TWE receives fees for the management of all cable celevision systems owned by Tim. Warner. Management fees paid to TWE in 1995 were not material. In addition. Time Warner provides TWE with certain corporate support services for which it received a fee in the amount of $\$ 64$ millioa. $\$ 60$ million and $\$ 60$ million in 1995. 1994 and 1993. respectively.

## 3. TBS TRANSACTION

Time Warner has entered into an Amended and Restated Agreement and Plan of Merger dated as of September 22. 1995 (the "Merger Agreement"), which provides for the merger of each of Time Wamer and Tumer Broadcasting System, Inc. ("TBS") with separate subsidiaries of a holding company ("New Time Warner" and collectively, the "TBS Transaction"). In connection therewith, the issued and outstanding shares of each class of the capital stock of Time Warner will be converted into shares of a substantially identical class of capital stock of New Time Warner. In addition. Time Warner has agreed to enter into certain agreements and related transactions with certain shareholders of TBS, including R. E. Turner and Liberty Media Corporation ("LMC"). The Merger Agreement and certain related agreements provide for the issuance by New Time Warner of approximately 172.8 million shares of common stock. par value $\$ .01$ per share (including 50.6 million shares of a special class of non-redeemable common stock to be issued to LMC. the "LMC Class Common Stock"). in exchange for the outstanding TBS capital stock. the issuance of approximately 13 million stock options to replace all outstanding TBS options and the assumption of TBS' indebtedness (which approximated $\$ 2.5$ billion at December 31. 1995). As part of the TBS Trarsaction. LMC will receive an addtional five million shares of LMC Class Common Stock pursuant to a separate option agreement which. together with the 50.6 million shares received pursuant to the TBS Transaction, will be placed in a voting trust or, in certan carcumstances, exchanged for shares of another special class of non-voting, non-redeemable common stock of New Time Wamer. The TBS Transaction will be accounted for by the purchase method of accounting for business combinations.

The TBS Transaction is subject to customary closing conditions, including the approval of the shareholders of TBS and of Time Warner. all necessary approvals of the Federal Communications Commission and appropriate antitrust approvals. There can be no assurance that all these approvals can be obtained or. In the case of governmental approvals, if obtained, will not be conditioned upon changes to the terms of the Merger Agreement or the related agreements

## 4. CABLE TRANSACTIONS

On April 1. 1995. TWE formed a cable television joint venture with the Advance/Newhouse Partnership ("Advance/Newhouse") to which Advance/Newhouse and TWE contributed cable television systems (or interests therein) serving approximately 4.5 million subscribers. as well as certain foreign cable investments and programming investments that included Advance/Newhouse's $10 \%$ interest in Primestar Partners. L.P

## TIME WARNER INC. notes to consolidated financlal statements-(Continued)

("Primestar"). TWE owns a two-thards equity interest in the TWE-Advance/Newhouse Partnersthp and is the managing partner. TWE consolidates the partnership and the one-thurd equity interest owned bo Advance/Newhouse is reflected in TWE's consolidated financial statements as minonty interest In accordanic with the partnership agreement. Advance/Newhouse can require TWE to purchase its equity interest for tall market value at specified intervals following the death of both of its principal shareholdets. Beginning in the third year. either partner can initiate a dissolution in which TWE would receive two-thurds and Advance/Newhouse would receive one-third of the partnership's net assets. The issets contnbuted by TWE and Advance/Newhouse to the partnership were recorded at their predecessor's histoncal cost No gain was recognized by TWE upon the capitalization of the partnership.

On May 2. 1995. Time Warner acquired Summit Communications Group. Inc. ("Summt"). which owned cable television systems serving approximately 162.000 subscribers, in exchange for the issuance of approximately 1.6 million shares of common stock and appruxumately 3.3 million shares of a new convertuble preferred stock ("Series C Preferred Stock") and the assumption of $\$ 140$ million of indebtedness The acquisition was accounted for by the purchase method of accounting for business combinations; accordingly. the cost to acquire Surmmit of approximately $\$ 351$ million was allocated to the net assets acquired in proportion to estimates of their respective fair values. as follows: cable television franchises. $\$ 372$ million; goodwill-\$140 million; other current and noncurrent assets-\$144 million; long-term debt-S140 million; deferted income taxes $\$ 166$ million; and other current liabilities- $\$ 5$ million.

On July 6. 1995. Time Warner acquired KBLCOM Incorporated ("KBLCOM"), which owned cable television systems serving approximately 700,000 subscribers and a $50 \%$ interest in Paragon, which owned cable television systems serving an additional 972.000 subscribers. The other $50 \%$ interest in Paragon was already owned by TWE. To acquire KBLCOM. Time Warner issued 1 million shares of common stock and 11 mullion shares of a new converible preferred stock ("Series D Preferred Stock") and assuuried or incurred approxumately $\$ 1.2$ billion of indebtednes* The acquisition was accounted for by the purchase method of accounting for business combinations: accordingly, the cost to acquire KBLCOM of approximately $\$ 1.033$ billion was allocated to the net assets acquired in proportion to their respective fair values, as follows investments-5950 milhen. cable television franchises- $\$ 1.366$ billion; goodwill- $\$ 586$ mallion; other current and noncurrent assets- $\$ 289$ million; long-term debt-\$1.213 billion: deferred income taxes-\$895 milhon: and other current liabilties-\$50 million.

On January 4. 1996. Time Warner acquired Cablevision Industries Corporation ("CVI") and related companies that owned cable television systems serving approximately 1.3 million subscribers, in exchange for the issuance of approximately 2.9 million shares of common stock and approximately 6.5 million shares of new convertible preferred stock ("Series E Preferred Stock" and "Series F Preferred Stock") and the assumption or incurrence of approximately $\$ 2$ billion of indebtedness. The acquistion is not reflected in the accompanying consolidated financial statements. The acquisition will be accounted for by the purchase method of accounting for business combinations: accordingly, the cost to acquire CV1 and related companies of $\$ 904$ million is expected to be preliminarily allocated to the net assets acquired in proportion to estimates of their respective fair values, as follows: cable television franchises- $\$ 2.390$ billion: goodwill- $\$ 688$ million: other current and noncurrent assets- $\$ 481$ million: long-term debt- $\$ 1.766$ billion: deferred income taxes- $\$ 731$ million, and othet current and noncurrent liabilities-S158 million

The accompanying consolidated statement of operations includes the operating results of each business from the respective closing date of each transaction. On a pro forma basis. giving effect to (i) all of the aforementioned cable transactions. (ii) the ITOCHU/Toshiba Transaction. (iii) Time Warner's and TWE's debt refinancings and (iv) the sale of $51 \%$ of TWE's interest in Six Flags and the sale or expected sale or transfer of certain unclustered cable television systems owned by TWE. as if each of such transactions had occurred at the beginning of the periods. Time Warner would have reported for the years ended December 31. 1995 and 1994. revenues of $\mathbf{\$ 8 . 7 4 2}$ billion and $\mathbf{\$ 8 . 2 1 7}$ billion. depreciation and amortization of $\mathbf{\$ 9 3 5}$ million and $\mathbf{\$ 9 0 6}$ million.

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

operating income of $\$ 656$ milion and $\$ 653$ million, equity in the pretax income of the Entertainment Group of $\$ 286$ million and $\$ 205$ million, a loss before extraordinary item of $\$ 255$ million and $\$ 266$ million ( $\$ 1.02$ and $\$ 1.07$ per common share) and a net loss of $\$ 297$ million and $\$ 266$ million ( $\$ 1.13$ and $\$ 1.07$ per common share). respectively.

## 5. OTHER INVESTMENTS

Time Warner's other investments consist of:

|  | December 3:. |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
|  | (millions) |  |
| Equity method investments ${ }^{(1)}$ | \$1.898 |  |
| Market value method investments | 375 | 435 |
| Cost method investments | 116 | 135 |
| Total | \$2.389 | \$1.555 |

[^6]Market value method investments include the fair value of 12.1 million shares of common stock of Hasbro. Inc. ("Hasbro"). Notwithstanding the market value per share, such shares can be used. at Time Warner's optior to fully satisfy either its obligations with respect to the zero coupon exchangeable notes due 2012 (Note 6) or the Company-obligated mandatorily redeemable preferred securities of a subsidiary due 1997 (Note 8). Because the issuance of the mandatorily redeemable preferred securities provides Time Warner with protection against the risk of depreciation of the market price of Hasbro common stock and the zero coupon exchangeable notes limit Time Warner's ability to share in the appreciation of the market price of Hasbro common stock, the combination thereof has effectively monetized Time Warner's investment in Hasbro.

In addition to TWE and its equity investees, companies accounted for using the equity method include TBS (currently $19.6 \%$ owned): Cinamerica Theatres. L.P. ( $50 \%$ owned) and The Columbia House Company partnerships ( $50 \%$ owned) and other music joint ventures (generally $50 \%$ owned). A summary of combined financial information as reported by the equity investees of Time Warner is set forth below:

|  | Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | $\frac{1994}{\text { (millions) }}$ | 1993 |
|  |  |  |  |
| Revenues | \$5.123 | \$4,444 | \$3,363 |
| Depreciation and amortization | 219 | 182 | 140 |
| Operating income .......... | 547 | 584 | 450 |
| Income before extraordinary items and cumulative effect of a change in accounting principle | 188 | 281 | 201 |
| Net income (loss) .................................. | 188 | 256 2.113 | (135) |
| Current assets | 2.272 | 2,113 | 1.586 |
| Total assets . | 5.851 | 5.194 | 4.111 |
| Current liabilities | 1.318 | 1.136 | 755 |
| Long-term debt ...... | 3.826 | 3,730 | 2,606 3.992 |
| Total liabilities | 5.886 | $5.423$ | $3.992$ |
| Total shareholders' equity or partners' capital | (35) | (229) | 119 |

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCLAL. STATEMENTS-(Continued)

## 6. LONG-TERM DEBT

Long-term debt consists of:

| Time Warner: |  |  |
| :---: | :---: | :---: |
| 7.45\% Notes due February 1. 1998 | S 500 |  |
| 7.95\% Notes due February 1. 2000 | - 50 |  |
| Floating rate notes due August 15. 2000 (6.8\% interest rate) | 454 | 1.719 |
| Redeemable reset notes due August 15. 2002 (8.7\% yield) |  | 1.719 |
| $7.975 \%$ Notes due August 15. 2004 | 272 |  |
| $7.75 \%$ Notes due June 15, 2005 | 497 |  |
| 8.11\% Debentures due August 15, 2006 | 545 |  |
| 8.18\% Debentures due August 15, 2007 | 545 | 547 |
| Zero coupon exchangeable notes due December 17.2012 (6.25\% yield) | 581 | 547 |
| Zero coupon convertible notes due June 22, 2013 ( $5 \%$ yield)...... | 1,019 | 970 |
| $9.125 \%$ Debentures due January 15, 2013................. | 1.000 | 1.000 |
| 8.75\% Convertible subordinated debentures due January 10. 2015 | 1.226 | 2.226 |
| 8.75\% Debentures due April 1, 2017 ...................... | 248 | 248 |
| 9.15\% Debentures due February 1. 2023 | 1.000 | 1.000 |
| Credit agreement debt due to TWE ( $6.8 \%$ and $6.7 \%$ interest rates) | 400 | 400 |
| Time Warner Cable Subsidiaries: |  |  |
| New Credit Agreement ( $6.8 \%$ interest tt ) | $1.265$ |  |
| Summit $10.5 \%$ Debentures due April 15, 2005 | 140 |  |
|  | 115 | 129 |
|  |  | 9.239 |
| Subtotal Reclassification of debt due to TWE to amounts due to the Entertainment Group | $\begin{array}{r} (400) \\ \hline \end{array}$ | (400) |
|  | \$ 9.907 | \$8.839 |

## Debt Refinancings

During 1995 and early 1996, in response to favorable market conditions, Time Warner refinanced approximately $\$ 4$ billion of its public debt and, in conjunction with the cable acquisitions entered into a new credit agreement under which it refinanced approximately $\$ 2.7$ billion of debt assumed in the acquisitions. as more fully described below.

In June 1995, a wholly-owned subsidiary of Time Warner ("TWI Cable"). TWE and the TWEAdvance/Newhouse Partnership executed a five-year revolving credit facility (the "New Credit Agreement") The New Credit Agreement enabled such entities to refinance certain indebtedness assumed in the cable acquisitions. to refinance TWE's indebtedness under a pre-existing bank credit agreement and :o finance the ongoing working capital, capital expenditure and other corporate needs of each borrower.

The New Credit Agreement permits borrowings in an aggregate amount of up to $\$ 8.3$ bilion, with no scheduled reductions in credit availability prior to maturity. Borrowings are limited to $\$ 4$ billion in the case of TWI Cable, $\$ 5$ billion in the case of the TWE-Advance/Newhouse Partnership and $\$ 8.3$ billion in the case of TWE, subject in each case to certain limitations and adjustments. Such borrowings bear interest at specific rates for each of the three borrowers. generally equal to LIBOR plus a margin initially ranging from 50 to 87.5 basis

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

points, which margin will vary based on the credit rating or financial leverage of the applicable borrower Unused credit is available for general business purposes and to support any commercial paper borrowings. Each borrower is required to pay a commitment fee initially ranging from $.2 \%$ to $.35 \%$ per annum on the unused portion of its commitment. TWI Cable may also be required to pay an annual facility fee equal to 1875 \% of the entire amount of its commitment, depending on the level of its financial leverage in any given year. The New Credit Agreement contains certain covenants for each borrowet relating to, among other things, additional indebtedness: liens on assets: cash flow coverage and leverage ratios; and loans. advances. distnbutions and other cash payments or transfers of assets from the borrowers to their respective partners or affiliates. Prineipally as a result of such restrictions, restricted net assets of consolidated subsidiaries of Time Warner amounted to approximately $\$ 950$ million at December 31. 1995.

In July 1995. TWI Cable borrowed approximately $\$ 1.2$ billiot under the New Credit Agreement to refinance certain indebtedness assumed or incurred in the acquisition of KBLCOM. An additional $\$ 1.5$ billion was borrowed by TWI Cable under the New Credit Agreement in January 1996 to refinance certain indebtedness assumed or incurred in the acquisition of CVI and related companies.

In August 1995. Time Warner redeemed all of its $\$ 1.8$ billion principal amount of outstanding Redeemable Reset Notes due August 15, 2002 (the "Reset Notes") in exchange for new securities, consisting of approximately $\$ 454$ million aggregate principal amount of Floating Rate Notes due August 15. 2000. approximately $\mathbf{\$ 2 7 2}$ million aggregate principal amount of $7.975 \%$ Notes due August 15,2004 , approximately $\$ 545$ million aggregate principal amount of $8.11 \%$ Debentures due August 15,2006 , and approximately $\$ 545$ million aggregate principal amount of $8.18 \%$ Debentures due August 15, 2007.

Through periodic redemptions. Time Warner has fully edeemed its $\$ 3.1$ billion principal amount of $8.75 \%$ Convertible Subordinated Debentures due 2015 (the " $8.75 \%$ Convertible Debentures"), which were issued in April 1993 in exchange for the old Series C preferred stock that was issued in Time Warner's 1989 acquisition of Warner Communications Inc. ("WCl") (Note 9). Time Warner first redeemed $\$ 900$ million principal amount of $8.75 \%$ Convertible Debentures in July 1993. In September 1995. Time Warner redeemed approximately $\$ 1$ billion pricipal amount of such debentures for $\$ 1.06$ billion (including redemption premiums and accrued interest) and. in February 1996. Time Warner redeemed the remaining $\$ 1.2$ bilion principal amount of $8.75 \%$ Convertible Debentures for $\$ 1.28$ billion (including redemption premiums and accrued interest). The September 1995 redemption was financed with proceeds from a $\$ 500$ milhon issuance of $7.75 \%$ ten-year notes in June 1995. proceeds from a $\$ 374$ million issuance of Company-obligated mandatonily redeemable preferred securities of a subsidiary in August 1995 and available cash and equivalents. The February 1996 redemption was financed with proceeds raised from a $\$ 575$ million issuance of Company-obligated mandatorily redeemable preferred securities of a subsidiary in December 1995 and proceeds from a $\$ 750$ million issuance in January 1996 of (1) $\$ 400$ million principal amount of $6.85 \%$ thirty-year debentures, which are putable by the holders thereof in year seven. (ii) $\$ 200$ million principal amount of $8.3 \%$ forty-year discount debentures, which do not pay cash interest for the first twenty years, (iii) $\$ 166$ million principal amount of $7.48 \%$ twelve-year debentures and (iv) $\$ 150$ million principal amount of $8.05 \%$ twenty-year debentures. See Note 8 for a description of the mandatorily redeemable preferred securities issued in connection with such redemptions.

An extraordinary loss of $\$ 57$ million was incurred in 1993, principally in connection with the redemption of $\$ 900$ million of $8.75 \%$ Convertible Debentures and $\$ 529$ million of WCI senior and subordinated debentures. An extraordinary loss of $\$ 42$ million was recognized in 1995 in connection with the September 1995 redemption of the $8.75 \%$ Convertible Debentures and the write-off by TWE of deferred financing costs related to its former bank credit agreement. In addition. Time Wamer recognized an extraordinary loss of $\$ 26$ million in February 1996 in connectuon with the redemption of the remaining outstanding portion of the $8.75 \%$ Convertible Debentures.

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

## Zero Coupon Notes

Time Wamer's zero coupon notes do not pay interest until maturity. The zero coupon exchangeable notes due December 17, 2012 are exchangeable at any time by the holders into an aggregate of 12.1 million shares of common stock of Hasbro, Inc. ("Hasbro") at the rate of 7.301 shares for each $\$ 1.000$ principal amount of notes. subject to Time Warner's right to pay in whole or in part with cash instead of Hasbro common stock. Time Warner can elect to redeem the notes any time after December 17, 1997, and holders can elect to have the notes redeemed prior thereto in the event of a change of control, at the issue price plus accrued interest. Holders also can elect to have the notes redeemed at the issue price plus accrued interest on December 17, 1997. 2002 and 2007, subject to Time Warner's right to pay in whole or in part with Hasbro common stock ..istead of cash. The equivalent conversion price of Hasbro common stock at the first date of redemption is $\$ 54.41$ per share, and will be adjusted thereafter in proportion to changes in the accrued original issue discount of each note. The 12.1 million shares of Hasbro common stock owned by Time Warner can be used by the Company, at its election. to satisfy its obligations under such notes or its obligations under certain mandatorily redeemable preferred securities of a subsidiary (Note 8). Unamortized original issue discount o.: the zero coupon exchangeable notes due 2012 was $\$ 1.070$ billion and $\$ 1.104$ billion at December 31. 1995 and 1994, respectively

The zero coupon convertible notes due June 22. 2013 are convertible at any time by the holders into an aggregate of 18.7 million shares of Time Warner common stock at the rate of 7.759 shares for each $\$ 1.000$ principal amount of notes. Time Warner can elect to redeem the notes any time after June 22. 1998, and holders can elect to have the notes redeemed prior thereto in the event of a change in control, at the issue price plus accrued interest. Holders also can elect to have the notes redeemed at the issue price plus accrued interest on June 22. 1998, 2003 and 2008, subject to Time Warner's right to pay in whole or in part with Time Warner common stock instead of cash. The equivalent conversion price of Time Warner common stock at the first date of redemption is $\$ 61.44$ per share, and will be adjusted thereafter in proportion to changes in the accrued original issue discount of each note. Unamortized original issue discount on the zero coupon convertible notes due 2013 was $\$ 1.396$ billion and $\$ 1.445$ billion at Decemter 31. 1995 and 1994, respectively.

## TWE-Related Obligations

Time Warner and TWE entered into a credit agreement in 1994 that allows Time Warner to borrow up to $\$ 400$ million from TWE through September 15, 2000. Outstanding borrowings from TWE bear interest at LIBOR plus $1 \%$ per annum. Time Warner borrowed $\$ 400$ million in 1994 under the credit agreement, and used the proceeds therefrom principally to repay certain of its notes at their maturity. In addition, each Time Warner General Partner has guaranteed a pro rata portion of approxımately $\$ 6$ billion of TWE's debt and accrued interest at December 31. 1995, as more fully described in Note 2.

## Interest Expense and Maturities

At December 31. 1995. Time Warner had interest rate swap contracts to pay floating-rates of interest and recerve fixed-rates of interest on $\$ 2.6$ billion notional amount of indebtedness, which resulted in approximately $43 \%$ of Time Warner's underlying debt being subject to variable interest rates (Note 12).

Interest expense amounted to $\$ 877$ million in 1995 . $\$ 769$ million in 1994 and $\$ 698$ million in 1993 including $\$ 28$ million in 1995 and $\$ 12$ million in 1994 which was paid to TWE in connection with borrowings under Time Warner's $\$ 400$ milhion credit agreement with TWE. The weighted average interest rate on Time Warner's total debt. including the effect of interest rate swap contracts, was $7.9 \%$ and $8.1 \%$ at December 31. 1995 and 1994, respectively. <br> \section*{NOTES TO CONSOLIDATED WINARNER INC. <br> \section*{NOTES TO CONSOLIDATED WINARNER INC. Continued}

The differences between income taxes expected at the U.S. federal statutory income tax rate and income taxes provided are as set forth below. The relationship between income before income taxes and income tax expense is most affected by the amortization of goodwill and certain other financial statement expenses that are not deductible for income tax purposes and by a $\$ 70$ million charge in 199: to adjust the deferred income tax liability for the increase in the U.S. federal statutory rate from $34 \%$ to $35 \%$ enacted into law that year

|  | Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 | $\frac{1994}{\text { (millions) }}$ | 1993 |  |
| Taxes on income at U.S. fed |  |  |  |  |
| State and local taxes, ne: ............tery rate | \$ 1 | \$ 31 |  | 528 |
| Nondeductible goodwill amortizat | 18 | 30 |  | 21 |
| Other nondeductible expenses | 100 | 97 |  | 96 |
| Charge to increase deferred tax liability for increas | 10 | 10 |  | 11 |
| Foreign income taxed at different rates, net of US S foreign tate.. | - | - |  | 70 |
| Other .................................. | 3 | 1 |  | 13 |
| Total | (6) | 11 |  | 6 |
| Significant | \$126 | \$ 180 |  | 245 |


|  | December 31, |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
| Assets acquired in business | (millions) |  |
| Depreciation and amortization ..... | \$2.963 | \$2.276 |
| Unrealized appreciation of certain marketable securitie | 829 | 619 |
| Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 81 | 91 |
| Deferred tax liabilities | 390 | 460 |
| Tax carryforwards | 4.263 | 3.446 |
| Accrued liabilities | 296 | 264 |
| Receivable allowances and return reserves | 228 | 206 |
| Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 211 | 200 |
| Deferred tax assets | 108 | 76 |
| Net deferred tax liabilities | 8.43 | 746 |
| U.S inco | \$3,420 | \$2,700 |

foreign subsidiaries aggregating approximately $\$ 760$ not been recorded on permanently reinvested eamings of amount of unrecognized deferred U.S. income $\$ 760$ hillion at December 31, 1995. Determination of the such earnings are repatriated, additional U.S. income liability with respect to such earnings is not practicable. If be offset by the accompanying foreign tax credits and foreign withholding taxes are substantially expected to
U.S. federal tax carryforwards at December 31. 1995 consisted of $\$ 328$ million of net operating losses. $\$ 152$ million of investment tax credits and $\$ 30$ million of alternative minimum tax credits. The utilization of certain carryforwards is subject to limitations under U.S. federal income tax laws. Except for the alternative

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

minimum tax credits which do not expire, the other U.S. federal tax carryforwards expire in varying amounts as follows for income tax reporting purposes:

| flows for income | Carry | cwards |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Net } \\ \text { Operating } \\ \text { Losues } \end{gathered}$ | Investment Tax Credits |
|  |  |  |
|  | S - | \$ 2 |
| 1998 | - | 7 |
| 1998 | 14 | 19 |
| 1999 | - | 25 |
| Thereafter up to 2008 | 314 | 99 |
| Thereatier up to 2008 | \$328 | \$152 |

## 8. MANDATORILY REDEEMABLE PREFERRED SECURITIES

In August 1995. Time Warner issued approximately 12.1 million Company-obligated mandatorily redeemable preferred securities of a wholly-owned subsidiary ("PERCS") for aggregate gross proceeds of \$374 million. The sole assets of the subsidiary that is the obligor on the PERCS are $\$ 385$ million principal amount of $4 \%$ subordinated notes of Time Warner due Decernber 23. 1997. Cumulative cash distributions are payable on the PERCS at an annual rate of $4 \%$. The PERCS are mandatorily redeemable on December 23, 1997. for an amount per PERCS equal to the lesser of $\$ 54.41$, and the market value of a share of common stock of Hasbro on December 17. 1997, payable in cash or. at Time Warner's option. Hasbro common stock. Time Warner has the night to redeem the PERCS at any time prior to December 23. 1997, at an amount per PERCS equal to $\$ 54.41$ (or in certain limited circumstances the lesse* of such amount and the market value of a share of Hasbro common stock at the time of redemption) plus accrued and unpaid distributions thereon and a decliring premium. payable in cash or, at Time Warner's option. Hasbro common stock.

In December 1995. Time Warner issued approximately 23 milion Company-obligated mandatorily redeemable preferred securities of a wholly-owned subsidiary ("Preferred Trust Secunities") for aggregate gross proceeds of $\$ 575$ million. The sole assets of the substdary that is the obligor on the Preferred Trust Securities are $\$ 592$ milhon principal amount of $8 \% \%$ subordinated debentures of Time Warner due December 31. 2025, Cumulative cash distributions are payable on the Preferred Trust Securities at an annual rate of $8 \% \%$. Cash distributions may be deferred at the election of Time Warner for any period not exceeding 20 consecutive quarters. The Preferred Trust Securities are mandatorily redeemable for cash on December 31, 2025, and Time Warner has the right to redeem the Preferred Trust Securities, in whole or in part, on or after December 31, 2000, or in other certain circumstances, in each case at an amount per Preferred Trust Security equal to $\$ 25$ plus accrued and unpaid distributions thereon.

Time Warner has certain obligations relating to the PERCS and the Preferred Trust Secuntues which amount to a full and unconditional guaranty of each subsidiary's obligations with respect thereto.

## 9. CAPITAL STOCK

The outstanding capital stock of Time Wamer at December 31. 1995 consisted of 29.7 million shares of preferred stock and 387.7 million shares of common stock (net of 45.7 million shares of common stock in treasury, as to which 43.7 million were held by the Time Warnet General Partners). At January 31. 1996, including each brokerage house that holds shares of Time Warner common stock as one shareholder but excluding the number of shareholders whose shares are beneficially held by such brokerage houses, there were approximately 25.000 holders of record of Time Warner common stock.

## TIME WARNER INC.

 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)During 1995, Time Warner issued approximately 29.3 million shares of convertible preferred stock in connection with the ITOCHU/Toshiba Transaction and its acquisitions of KBLCOM and Summit, and in January 1996. Time Warner issued an additional 6.5 million shares of convertible preferred stock in conrection with its acquisiton of CVI and related companies. Set forth below is a summary of the principal terms of Time Warner's outstanding issues of preferred stock:

| Description | Shares Outstanding | Number of Shares of Common Stock Issuable Upon Conversion | Earliest Exchange Date | Earliest Redemption Date |
| :---: | :---: | :---: | :---: | :---: |
|  | (millions) | (millions) |  |  |
| Series B Preferred Stock. | . 4 | - | - | At any time |
| Series C Preferred Stock. | 3.3 | 6.8 | 5/2/98 | $5 / 2 / \mathrm{w}$ |
| Series D Preferred Stock | 11.0 | 22.9 | 7/6/99 | 7/6/00 |
| Series G Preferred Stock | 6.2 | 12.9 | 9/5/99 | 9/5/99 |
| Series H Preferred Stock | 1.8 | 3.7 | 9/5/00 | 9/5/99 |
| Series I Preferred Stock | 7.0 | 14.6 | 102/99 | 10/2/99 |
| Shares outstanding at December 31, 1995. | 29.7 | 60.9 |  |  |
| Series E Preferred Stock issued in January 1996 | 3.3 | 6.8 | 1/4/01 | 1/4/01 |
| Series F Preferred Stock issued in January 1996 | 3.2 | 6.7 | 1/4/00 | 1/4/01 |
| Total shares outstanding at January 31, 1996 | 36.2 | 74.4 |  |  |

Each share of Series B Preferred Stock: (1) is entitled to a liquidation preference of $\$ 145$ per share, (2) is not convertible, (3) entitles the holder thereof to receive an annual dividend equal to $\$ 4.35$ per share beginning in June 1995, and $\$ 9.28$ per share prior thereto, (4) does not generally entitle the holder thereof to vote, except in certain limited circumstances, and (5) is redeemable, in whole or in part, by Time Warner and the holders thereof in exchange for cash or shares of any class or series of publicly-traded Time Warner stock, at Time Warner's option, equal in value to the liquidation value of the Series B Preferred Stock plus a premium of $2 \%$ of liquidation value for each year after May 31, 195, to the redemption uate.

The principal terms of each series of convertible preferred stock issued in 1995 and 1996 (the Series C Preferred Stock, the Series D Preferred Stock, the Series E Preferred Stock, the Series F Preferred Stock the Series G Preferred Stock, the Series H Preferred Stock and the Series I Preferred Stock, and collectively, the "Convertible Preferred Stock") are similar in nature, unless otherwise noted below. Each share of Convertible Preferred Stock: (1) is entitled to a liquidation preference of $\$ 100$ per share, (2) is immediately convertible into 2.08264 shares of Time Warner common stock at a conversion price of $\$ 48$ per share (based on its liquidation value), except that shares of the Series H Preferred Stock are generally not convertible until September 5, 2000, (3) entitles the holder thereof (i) to receive for a four year period from the date of issuance (or a five year period with respect to the Series $C$ and Series E Preferred Stock) an annual dividend per share equal to the greater of $\$ 3.75$ and an amount equal to the dividends paid on the Time Warner common stock into which each share may be converted and (ii) to the extent that any of such shares of preferred stock remain outstanding at the end of the perind in which the minimum $\$ 3.75$ per share dividend is to be paid, the holders thereafter will receive dividends equal to the dividends paid on shares of Time Warner common stock multiplied by the number of shares into which their shares of preferred stock are convertible and (4) except for the Series H Preferred Stock which is generally not entitled to vote, entitles the holder thereof to vote with the common stockholders on all matters on which the common stockholders are entitled to vote, and each share of such Convertible Preferred Stock is entitied to two votes on any such matter.

Time Warner has the right to exchange each senes of Convertible Preferred Stock for Time Warner common stock at the stated conversion price at any time on or after the respective exchange date. The Series C Preferred Stock is exchangeable by the holder beginning after the third year from its date of issuance and by

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

Time Warner after the fourth year at the stated conversion price plus a declining premium in years four and five and no premium thereafter. In addition. Time Warner has the right to redeem each series of Convertible Preferred Stock. in whole or in part. for cash at the liquidation value plus acerued dividends, at any time on or after the respective redemption date.

Pursuant to a shareholder rights plan adopted in January 1994. Time Wamer distributed one right per common share which currently becomes exercisable in certain events involving the acquisition of $15 \%$ or more of the then ouststanding common stock of Time Warner. Upon the occurrence of such an event, ach right entitles its holder to purchase for $\$ 150$ the economic equivalent of common stock of Time Warner, or in certain circumstances, of the acquiror, worth twice as much. In connection with the plan. 4 million shares of preferred stock were reserved. The rights expire on January 20, 2004. In connection with the TBS Transaction. Time Warner expects to amend the shareholder rights plan principally to change the basis for determining if an acquisition of $15 \%$ or more of Time Warner common stock has occurred to a fully-diluted basis.

In 1993. Time Warner redeemed or exchanged $\$ 6.4$ billion of Series $C$ and Senss D preferred stock ("old Senes C and Series D preferred stock") that were issued in Time Warner's 1989 acquisition of WCI. The cash redemption of the old Series D preferred stock was financed principally by the proceeds from the issuance of long-term notes and debentures. The old Series $C$ preferred stock was exchanged for the $8.75 \%$ Convertible Debentures.

At December 31. 1995. Time Warner had reserved 172.6 million shares of common stock for the conversion of its Convertible Preferred Stock, zero coupon convertible notes and other convertible securities, and for the exercise of outstanding options to purchase shares of common stock, excluding 25.7 million shares related to the $8.75 \%$ Convertible Debentures which were redeemed in February 1996 (Note 6).

## 10. STOCK OPTION PLANS

Options to purchase Time Wamer common stock under various stock uption plans have been granted to employees of Time Warner and TWE at. or in excess if. fair market value at the date of grant Generally, the options become exercisable over a three-year vesting period and expire ten years from the date of grant. A summary of stock option activity under all plans is as follows:


For options exercised by employees of TWE. Time Warner is reimbursed for the amount by which the markei value of Time Warner common stock on the exercise date exceeds the exercise price, or the greater of the exercise price or $\$ 27.75$ for options granted prior to the TWE capitalization on June 30, 1992. There were 28.5 mullion options held by employees of TWE at December 31. 1995, 21.8 million of which were exercisable. There were 1.3 mullion options exercised in 1994 and 4.8 million options exercised in 1993, at prices ranging from $58-\$ 36$ per share in each year.

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

## 11. BENEFIT PLANS

Time Warner and its subsidiaries have defined benefit pension plans covering substantially all domestec employees. Pension benefits are based on formulas that reflect the employees years of service and compensation levels during their employment period. Qualifying plans are funded in accordance with government pension and income tax regulations. Plan assets are invested in equity and fixed income secunties

Pension expense included the following:

|  | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  | (millions) |  |  |
| Service cost | \$ 29 | \$34 | \$ 25 |
| Interest cost. | 53 | 50 | 45 |
| Actual return on plan assets | (137) | (2) | (52) |
| Net amortization and deferral | 89 | (45) | 10 |
| Total | \$ 34 | 537 | 528 |

The status of funded pension plans is as follows:

|  | December 11. |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
|  | (millions) |  |
| Accumulated benefit obligation ( $89 \%$ vested) | \$544 | \$394 |
| Effect of future salary increase | 192 | 132 |
| Projected benefit obligation | 736 | 526 |
| Plan assets at fair value . | 643 | 495 |
| Projected benefit obligation in excess of plan assets | (93) | (31) |
| Unamortized actuarial losses ................... | 94 | 49 |
| Unamortized plan changes | 2 | (7) |
| Other . . . . . . . . . . . . . . . . . | (10) | (8) |
| Prepaid (accrued) pension expense | S(7) | 53 |

The following assumptions were used in accounting for pension plans.

|  | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| Weighted average discount rate | 7.25\% | 8.5\% | 7.5\% |
| Return on plan assets | 9\% | 9\% | 9\% |
| Rate of increase in compensation | 6\% | 6\% | 6\% |

Employees of Time Warner's operations in foreign countries participate to varying degrees in local pension plans, which in the aggregate are not significant.

Time Warner also has an employee stock ownership plan. $401(\mathrm{k})$ savings plans and other savings and profit shanng plans, as to which the expense amounted to $\$ 51$ million in 1995, $\$ 51$ million in 1994 and $\$ 46$ million in 1993. Contributions to the $401(\mathrm{k})$ and other savings plans are based upon a percentage of the employees' elected contributions. Contributions to the employee stock ownership and profit sharing plans are generally determined by management and approved by the board of directors of the participating companies.

## TIME WARNER INC. notes to consolidated financial statements-(Continued)

## 12. FINANCLAL INSTRUMENTS

The carrying value of Time Warner's financial instruments approximates fair value. except for differences with respect to long-term, fixed-rate debt and related interest rate swap contracts and certain differences related to cost method investments and other financial instruments which are not significant. The fair value of financial instruments. such as long-term debt and investments, is generally determined by reference to market values resulting from trading on a national securities exchange or in an over-the-counter market. In cases where quoted market prices are not available, such as for derivative financial instruments, fair value is based on estumates using present value or other valuation techniques.

## Interest Rate Risk Management

Interest rate swap contracts are used to adjust the proportion of to al debt that is subject to vanable and fixed interest rates. Under interest rate swap contracts, the Company either agrees to pay an amount equal to a specified floating-rate of interest times a notional principal amount, and to receive in return an amount equal to a specified fixed-rate of interest times the same notional principal amount or, vice versa, to receive a floating-rate amount and to pay a fixed-rate amount. The notional amounts of the contracts are not exchanged. No other cash payments are made unless the contract is terminated prior to maturity, in which case the amount paid or recerved in settement is established by agreement at the time of termination, and usually represents the net present value. at current rates of interest. of the remaining obligations to exchange payments under the terms of the contract. Interest rate swap contracts are entered into with a number of major financial institutions in order to minimize credit risk.

The net amounts paid or payable, or received or receivable, through the end of the accounting period are included in interest expense. Because interest rate swap contracts are used to modify the interest characteristics of Time Warner's outstanding debt from a fixed to a floating-rate basis or, vice versa. unrealized gains or losses on interest rate swap contracts are not recognized in income unless the contracts are terminated prior to their maturity. Gains or losses on any contracts terminated early are deferred and amortized in income over the remaining average life of the terminated contracts.

At December 31. 1995. Time Warner had interest rate swap contracts to pay floating-rates of interest (average six-month LIBOR rate of $5.9 \%$ ) and receive fixed-rates of interest (average rate of $5.4 \%$ ) on $\$ 2.6$ billion notional amount of indebtedness, which resulted in approximately $43 \%$ of Time Warner's underlying debt being subject to variable interest rates. The notional amount of outstanding contracts by year of maturity at December 31, 1995 is as follows: 1996-\$300 million; $1998-5700$ million; 1999. 51.2 billion; and $2000-5400$ million. At December 31. 1994. Time Warner had interest rate swap contracts on $\$ 2.9$ billion notional amount of indebtedness.

Based on the level of interest rates prevailing at December 31, 1995, the fair value of Time Warner's fixedrate debt exceeded its carrying value by $\$ 407$ million and it would have cost $\$ 9$ million to terminate the related interest rate swap contracts, which combined is the equivalent of an unrealized loss of \$416 million. Based on Time Warner's fixed-rate debt and related interest rate swap contracts outstanding at December 31, 1995, each 25 basis point increase or decrease in the level of interest rates prevailing at December 31. 1995 would result in a net reduction or increase in the combined unrealized loss of approximately $\$ 185$ million, respectively, including respective costs or savings of $\$ 16$ million to terminate the related interest rate swap contracts. Based on the level of interest rates prevailing at December 31. 1994, the fair value of Time Warner's fixed-rate debt was $\$ 572$ million less than its carrying value and it would have cost $\$ 236$ million to terminate its interest rate swap contracts, which combined was the equivalent of an unrealized gain of $\$ 336$ million.

Although changes in the unrealized gains or losses on interest rate swap contracts and debt do not result in the realization or expenditure of cash unless the contracts are terminated or the debt is retired, each 25 basis point increase or decrease in the level of interest rates related to Time Warner's variable-rate debt and interest

## TIME WARNER INC. <br> NOTES TO CONSOLIDATED FINANCIAL. STATEMENTS-(Continued)

rate swap contracts would respectively increase or decrease Time Warner's annual interest expense and related cash payments by approximately $\$ 12$ million, including $\$ 7$ million related to interest rate swap contracts

## Foreign Exchange Risk Management

Foreign exchange contracts are used primarily by Time Warner to hedge the risk that unremitted or future royalties and license fees owed to Time Warner or TWE domestic companies for the sale or anticipated sale of U.S. copyrighted products abroad may be adversely affected by changes in foreign currency exchange rates. As fart of its overall strategy to manage the level of exposure to the risk of foreign currenc, exchange rate flactuations. Time Warner hedges a portion of its and TWE's combined foreign currency exposures anticipated over the ensuing twelve month period. At December 31, 1995, Time Warner has effectively hedged approximately half of the combined estimated foreign currency exposures that principally relate to anticipated cash flows to be remitted to the U.S. over the ensuing twelve month perioc, using foreign exchange contracts that generally have maturities of three months or less, which are generally rolled over to provide continuing coverage throughout the year. Time Warner often closes foreign exchange sale contracts \%y purchasing an offserting purehase contract. At December 31, 1995. Time Warner had contracts for the sale of $\$ 504$ million and the purchase of $\$ 140$ million of foreign currencies at fixed rates, primarily English pounds ( $29 \%$ of net contract value). German merks (19\%), Canadian dollars ( $\mathbf{1 6 \%}$ ). French francs ( $16 \%$ ) and Japanese yen ( $5 \%$ ), compared to contracts for the sale of $\$ 551$ million and the purchase of $\$ 109$ million of foreign currencies at December 31, 1994.

Unrealized gains or losses related to foreign exchange contracts are recorded in income as the market value of such contracts change: accordingly, the carrying value of foreign exchange contracts approximates market value. The carrying value of foreign exchange contracts was not material at December 31. 1995 and 1994 and is included in other current liabilities. No cash is required to be received or paid with respect to the realization of such gains and losses until the related foreign exchange contracts are settied, generally at their respective maturity dates. In 1995 and 1994. Time Warner had $\$ 20$ millio: and $\$ 33$ million, respectively, and TWE had $\$ 11$ million and $\$ 20$ million, respectively, of net losses on foreign exchange contracts, which were or are expected to be offset by corresponding increases in the dollar value of foreign currency royalties and license fee payments that have been or are anticipated to be received in cash from the sale of U.S. copyrighted products abroad. Time Warner reimburses or is reimbursed by TWE for contract gains and losses related to TWE's foreign currency exposure. Foreign currency contracts are placed with a number of major financial institutions in order to minimize credit risk.

Based on the foreign exchange contracts outstanding at December 31, 1995, each 5\% devaluation of the U.S. dollar as compared to the level of foreign exchange rates for currencies under contract at December 31.1995 would result in approximately $\$ 25$ million of unrealized losses and $\$ 7$ million of unrealized gains on foreign exchange contracts involving foreign currency sales and purchases, respectively. Conversely, a $\mathbf{5 \%}$ appreciation of the U.S. dollar would result in $\$ 25$ million of unrealized gains and $\$ 7$ million of unrealized losses, respectively. At December 31, 1995, none of Time Warner's foreign exchange purchase contracts relates to TWE's foreign currency exposure. However, with regard to the $\$ 25$ million of unrealized losses or gains on foreign exchange sale contracts. Time Wamer would be reimbursed by TWE. or would reimburse TWE, respectively, for approximately $\$ 6$ million related to TWE's foreign currency exposure. Consistent with the nature of the economic hedge provided by such foreign exchange contracts, such unrealized gains or losses would be offset by corresponding decreases or increases, respectively, in the dollar value of future foreign currency royalty and license fee payments that would be received in cash within the ensuing twelve month period from the sale of U.S. copyrighted products abroad.

## TIME WARNER INC

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

## 13. SEGMENT INFORMATION

Time Warner's businesses are conducted in three fundamental areas: Entertainment, consisting principally of interests in rerorded music and music publishing, filmed entertainment, broadcasting, theme parks and cable television progranming: News and Information, consisting principally of interests in magazine publishing, book publishing and direct marketing: and Telecommunications, consisting principally of interests in cable television systems. Time Warner's interests in filmed entertainment. broadcasting, theme parks, cable television programming and most of its telecommunications business are held by the Entertainment Group. which is nut consolidated for financial reporting purposes.

Information as to the operations of Time Warner and the Entertainment Group in different business segments is set forth below. Cable business segment information for Time Warner reflects the 1995 acquisitions of KBLCOM and Summit. Cable business segment information for the Entertainment Group reflects the consolidation by TWE of the TWE-Advance/Newhouse Partnership effective as of April 1. 1995 and Paragon effective as of July 6. 1995. The operating results of Six Flags have been deconsolidated effective as of June 23. 1995 and results prior to that date are reported separately to facilitate comparability.

|  | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | $\frac{1994}{\text { (millions) }}$ |  |
| Revenues |  |  |  |
| Time Warner: |  |  |  |
| Publishing | \$3.722 | \$3.433 | \$3.270 |
| Music... | 4.196 | 3.986 | 3.334 |
| Cable | 172 | - 23 |  |
| Intersegment elimination | (23) | (23) | (23) |
| Total | $\underline{\$ 8.067}$ | \$7.396 | S6.581 |
| Entertainment Group: |  |  |  |
| Filmed Entertainment | \$5.078 | \$4.484 | \$4.032 |
| Six Flags Theme Parks | 227 | 557 | 533 |
| Broadcastung-The WB Network | 33 | - | - |
| Programming-HBO ........... | 1.607 | 1.513 | 1.441 |
| Cable .......... | 3.094 | $2.242$ | $2,208$ |
| Intersegment climination | (410) | (287) | (251) |
| Total | $\underline{\$ 9.629}$ | \$8.509 | \$7,963 |

## TIME WARNER INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

|  | Vears Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | (milliona) |  |
| Operating Income |  |  |  |
| Time Warner: | \$381 | \$347 | \$295 |
| Publishing | 321 | 366 | 296 |
| Music ${ }^{\prime \prime}$ | 321 | 360 | 296 |
| Cable | (5) | - | 二 |
| Total | S697 | \$713 | \$591 |
| Entertainment Group: 8253 \$219 \$233 |  |  |  |
| Filmed Entertainment | $\begin{array}{r}\text { S253 } \\ \hline\end{array}$ | 56 | 53 |
| Six Flags Theme Parks ..... | 29 (66) | 56 | 53 |
| Broadcasting-The WB Network | (66) 274 | 237 | 213 |
| Programming-HBO | 274 <br> 502 | 237 340 | 406 |
| Cable | 502 | 340 | 400 |
| Total. | $\underline{5992}$ | \$852 | 5905 |

(1) Includes pretax losses of 585 milhon recorded in 1995 related to certan businesses and fornt ventures oaned by th: Musk Divison which were restructured or closed. The losses are pnmarily related to Warner Musce Enterprises. one of the Company s direct markeung efforts, and the wnite off of its related direct mat order assets that were not recoverable due to the closure of thas busines. Such closure was substantially compieted in 1995 and will not require any agnificant, future cash outlays. The astivibes that wall not be continued are not material to the Company's results of operations, having resulted in insignificant operaing losses in proo penods

|  | Vears Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | $\frac{1994}{\text { (millions) }}$ | 1993 |
|  |  |  |  |
| Depreciation of Property, Plant and Equipment |  |  |  |
| Time Warner: | \$ 59 | 547 | S 45 |
| Publishing. | 95 | 86 | 87 |
| Music | 27 | - |  |
| Cable |  | \$133 | \$132 |
| Total | \$181 | S133 | S132 |
| Entertainment Group: | \$113 | 576 | \$ 51 |
| Filmed Entertainment | 20 | 51 | 41 |
| Six Flags Theme Parks | 20 | - | . |
| Broadcasting-The WB Network | 18 | 14 | 14 |
| Programming. HBO | 18 465 | 340 | 327 |
| Cable | \$616 |  |  |
| Total | \$616 | 5481 | $\underline{543}$ |

## TIME WARNER INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

|  | Vears Ended Decrember 31. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  | 1994 |  | 1993 |  |
|  |  |  |  | (ions) |  |  |
| Amortization of Intangible Assets ${ }^{\text {(1) }}$ |  |  |  |  |  |  |
| Time Warner: | S | 36 | 5 | 36 | \$ |  |
| Publishing |  | 274 |  | 268 |  | 260 |
| Music Cable |  | 68 |  | - |  | - |
| Total | 5 |  | 5 |  |  | $5 \quad 292$ |
| Entertainment Group: |  |  |  |  |  |  |
| Filmed Entertainment |  |  | S | 138 |  |  |
| Six Flags Theme Parks |  | 11 |  | 28 |  | 28 |
| Broadcasting-The WB Network |  | - |  | 6 |  | 3 |
| Programming-HBO |  | 308 |  | 6 309 |  | 302 |
| Cable ............ |  | 308 |  | 409 |  | - 302 |
| Total |  | 444 | 5 |  |  | ) 476 |

(1) Amortization includes all amortization relating to the acquisition of WCl in 1989. the acquisubon of the manonty interest in ATC in 1992. the acquisitions of KBLCOM and Summit in 1995 and other buuness combinations accounted for by the purchase method

Information as to the assets and capital expenditures of Time Warner and the Entertainment Group is as follows

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | (millions) |  |
| Assets |  |  |  |
| Time Warner: |  |  |  |
| Publishing |  |  | $7.401$ |
| Music | $7,828$ $3.875$ | 7.672 | - |
| Cable : ........... | 3.875 5,734 | 5,350 | 5.627 |
| Entertamment Group ${ }^{1 \prime}$ | 5.734 2.520 | 1.681 | 1,967 |
| Total ....................................................... $\$ \mathbf{5 2 2 , 1 3 2}$ \$16,716 |  |  |  |
|  |  |  |  |
| Entertainment Group: |  |  |  |
| Filmed Entertainment |  | 57.184 814 | - 848 |
| Six Flags Theme Parks | 63 | 814 |  |
| Broadcasting-The WB Network | 63 935 | 911 | 875 |
| Programming-HBO | 9.842 9.935 | 8.303 | 8,102 |
| Cable. | 9.842 731 | 8.303 1.780 | 1.658 |
| Corporate ${ }^{\text {2 }}$ | \$18.960 | $\underline{\$ 18,992}$ | \$18.202 |

[^7]|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  | 1994 |  | 1993 |  |
|  |  |  |  | lilions) |  |  |
| Capital Expenditures |  |  |  |  |  |  |
| Time Warner: |  |  |  |  |  |  |
| Publishing |  | 5 70 | 5 |  | s |  |
| Mustc .... |  | 121 |  | 108 |  | 91 |
| Cable. |  | 56 |  | - |  | - |
| Corporate |  | 19 |  | 6 |  | f6 |
| Total |  | 5266 | 5 |  | s | 198 |
| Entertainment Group: ${ }^{\text {s }}$ S 294 s 395 s 210 |  |  |  |  |  |  |
| Filmed Entertainment. |  | 294 | s | 395 | s | 210 |
| Six Flags Theme Parks |  | 43 |  | 46 |  | 34 |
| Broadcasting-The WB Network. |  | $\bar{\square}$ |  | - |  |  |
| Programming-HBO |  | 20 |  | 14 |  | 16 |
| Cable ${ }^{11}$ |  | 1.293 |  | 778 |  | 353 |
| Corporate |  | 3 |  | 2 |  | 二 |
| Total |  | 51.653 |  | 1.235 | 5 | 613 |

(1) Cable capital capenditures were funded in part through coliections on the U S WEST Note in the amount of $\$ 602$ million in $1995 . \$ 234$ million in 1994 and $\$ 16$ million in 1993 (Note 2). Information as to Time Warner's operations in different geographical areas is as follows:

|  | Yean Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | (millions) |  |
| Revenues 5 S 4,414 |  |  |  |
| United States ${ }^{(1)}$ | \$ 5.447 | S 4.944 | \$ 4,414 |
| Europe ..... | 1.552 | 1.445 | 1.296 |
| Pacific Rim | 775 | 724 | 583 |
| Rest of World | 293 | 283 | 288 |
| Total | \$8.067 | \$7,396 | \$ 6.581 |
| Operating Income |  |  |  |
| United States ... | $\begin{array}{ll}5 & 457 \\ & 158\end{array}$ | \$ 494 | \$ 436 |
| Europe | 158 | 108 | 102 |
| Pacific Rim | 57 | 74 37 | 28 |
| Rest of World | 25 | 37 | 25 |
| Total | \$ 697 | $5 \quad 713$ | \$ 591 |
| Assets $\quad \$ 14.328$ |  |  |  |
| United States | \$19,301 | \$13.961 | \$14.328 |
| Europe | 1,797 | 1.717 | 1.635 |
| Pacific Rim | 628 | 636 | 514 |
| Rest of World | 406 | 402 | 415 |
| Total | \$22,132 | \$16,716 | \$16.892 |

[^8]
## TLME WARNER INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

## 14. COMMITMENTS AND CONTINGENCIES

Total rent expense amounted to $\$ 174$ million in $1995 . \$ 157$ million in 1994 and $\$ 163$ million in 1993. The minimum rental commitments under noncancellable long-term operating leases are: $1996-5147$ million: 1997. \$133 million: $1998-\$ 139$ million: $1999-\$ 130$ million: $2000-\$ 123$ million and after $2000-\$ 923$ million.

Minimum commitments and guarantees under certain licensing. artists and other agreements aggregated approximate y $\$ 2.9$ billion at December 31. 1995, which are payable principally over a five-year period. Such amounts do 7 ot include the Time Warner General Partner guarantees of approximately $\$ 6$ billion of TWE debt.

Pending legal proceedings are substantially limited to litigation incidental to the businesses of Time Warner, alleged damages in connection with class action lawsuits and pending litigation with U S WEST. In the opinion of counsel and management, the ultimate resolution of these matters will not have a material effect on the financial statements of Time Warner.

## 15. ADDITIONAL FINANCIAL INFORMATION

Additional financial information with respect to cash flows is as follows:

|  |  | nded Dece | er 31. |
| :---: | :---: | :---: | :---: |
|  | 995 | 1994 | 1993 |
|  |  | (millions) |  |
| Cash payments made for interest | \$659 | ¢ 539 | \$ 330 |
| Cash payments made for income taxes | 302 | 389 | 234 |
| Tax-related distributions received from TWE | 680 | 115 | - |
| Income tax refunds received | 24 | 50 | 52 |

During the years ended December 31. 1995 and 1994. Time Warner realized $\$ 35$ million and $\$ 179$ million, respectively. from the securitization of receivables. Noncash investing and financing activities in 1995 inclurled the $\$ 1.4$ billion acquisitions of KBLCOM and Summit in exchange for capital stock (Note 4 ), the $\$ 1.36$ billion acquisition of ITOCHU's and Toshiba's intere is in TWE in exchanee for capital stock and $\$ 10$ million in cash (Note 2) and the $\$ 1.8$ billion redemption of Time Warner's Reset Notes in exchange for other debt securities (Note 6). Noncash financing activities in 1993 included the issuance of approximately $\$ 3.1$ billion of debentures in exchange for the old Series $C$ preferred stock (Note 9).

Other current liabilities consist of:

|  | December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 |  | 1994 |
|  | (millions) |  |  |
| Accrued expenses |  | 972 | \$ 794 |
| Accrued compensation |  | 337 | 308 |
| Accrued income taxes. |  | 173 | 81 |
| Deferred revenues. |  | 84 | 55 |
| Total |  | 1.566 | \$1,238 |

## REPORT OF MANAGEMENT

The accompanying consolidated financial statements have been prepared by management in conformuty with generally accepted accounting principles, and necessarily include some amounts that are based on management's best estimates and judgments.

Time Warner maintains a system of internal accounting controls designed to provide management with reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authonzation and recorded properly. The concept of reasonable assurance is based on the recognition that the cost of a system of internal c ntrol should not exceed the benefits derived and that the evaluation of those factors requires estimates and judgments by management Further, because of inherent limitations in any system of internal accounting control. errors or irregulanties may occur and not be detected. Nevertheless. management believes that a high level of internal contel is maintaned by Time Warner through the selection and training of qualified personel, the establishment and communication of accounting and business policies, and its internal audit program

The Audit Committee of the Board of Directors, composed solely of directors who are not employees of Time Warner, meets periodically with management and with Time Warner's internal auditors and independent auditors to review matters relating to the quality of financial reporting and internal accounting control, and the nature, extent and results of their audits. Time Warner's internal auditors and independen: auditors have free access to the Audit Committee.

Gerald M. Levin<br>Chairman and Chief Executive Officer<br>Richard D. Parsons President

Richard J. Bressler Senior Vice President and Chief Financial Officer

## REPORT OF INDEPENDENT AUDITORS

## The Board of Directors and Shareholders Time Warner Inc.

We have audited the accompanying consolidated balance sheet of Time Wamer Inc. ("Time Warner") as of December 31, 1995 and 1994, and the related consolidated statements of operations, cash flows and shareholders" equity for each of the three years in the period ended December 31, 1995, OL. audits also inclided the financial statement schedules listed in the Index at Item 14(a). These financial statements and schedules are the responsibility of Time Warner's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.
We conducted our audits in accordance with generally accepted auditing standarils. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the inancial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, the financial statements referred to above present fairly, in all material respects the consolidated financial position of Time Warner at December 31, 1995 and 1994, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31. 1995, in conformity with generally accepted accounting principles. Also. in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present faurly in all material respects the information set forth therein.

Ernst \& Young LLP

New York. New York
February 6, 1996

## TIME WARNER INC. SELECTED FINANCIAL INFORMATION

The selected financial information for each of the five years in the period ended December 31. 1995 set forth below has been derived from and should be read in conjunction with the financial statements and other financial information presented elsewhere herein. Capitalized terms are as defined and described in :ach consolidated financial statements, or elsewhere herein. The selected historical financial information for all periods after 1992 reflects the deconsolidation of the Entertainment Group. principally TWE., effective January 1. 1993.

The selected historical financial information for 1995 reflects the issuance of 29.3 villion shares of convertible preferred stock having an aggregate liquidation preference of $\mathbf{\$ 2 . 9 2 6}$ billion in connection with (i) the acquisitions of KBLCOM and Summit and (ii) the exchange by Toshiba and ITOCHU of their direct and indirect interests in TWE. The selected historical financial information for 1993 reflects the issuance of $\$ 6.1$ billion of long-term debt and the use of $\$ .5$ billion of cash and equivalent: for the exchange or redemption of preferred stock having an aggregate liquidation preference of $\$ 6.4$ billion. The selected historical financial information for 1992 reflects the capitalization of TWE on June 30. 1992 and associated refinancings, and the acquisition of the $18.7 \%$ minonty interest in ATC as of June 30, 1992, using the purchase method of accounting for business combinations.

Per common share amounts and average common shares have been restated to give effect to the four-forone common stock split that occurred on September 10. 1992.

| Selected Operating Statement Information | Years Ended December 31. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 |  | 1993 |  | 1993 |  | 1992 | 1991 |
|  |  |  | (millions, except per chare amounts) |  |  |  |  |  |
| Reve |  | 8.067 |  | 7.396 | 5 | 6.581 | \$13.070 | \$12.021 |
| Revenues ..................ation |  | 559 |  | 437 |  | 424 | 1.172 | 1.109 |
| Business segment operating inco |  | 697 |  | 713 |  | 591 | 1.343 | 1.154 |
| Equity in pretax income of Entertainment Group |  | $\checkmark 56$ |  | 176 |  | 281 | - | - |
| Interest and other, net |  | 877 |  | 724 |  | 718 | 882 | 966 |
| Net income (loss) (b)(c) |  | (166) |  | (91) |  | (221) | 95 | (99) |
| Net loss applicable to common shares (after preferred dividends) |  | (218) |  | (104) |  | (339) | (542) | (692) |
| Per share of common stock: |  |  |  |  |  |  |  |  |
| Net loss (b)(c). |  | (0.57) |  |  | 5 | 0.31 | S 0.265 | $\$ 0.25$ |
| Dividends |  | 0.36 383.8 |  | 0.35 378.9 | 5 | 374.7 | 571.0 | - 288.2 |
| Average common shares (c) |  | 383.8 |  | 378.9 |  | 374.7 | 371.0 | 288.2 |

(a) Busuness segment operating income for the year ended December 31.1995 includes 585 million in losses relating to certain buanesses and formi ventures owned by the Music Division which were restructured or cloned Business segment operating income for the year ended December 31. 1991 includes a $\$ 60$ million charge relating to the resuructung of the Publishing Division
(b) The net loss for the year ended December 31. 1995 includes an extraordinary loss on the retarement of debt of 542 million i\$. 11 per common share). The net loss for the year ended December 31,1993 includes an estraordinary fons on the returement of debe of $\$ 57$ mullion ( 5.15 per common share) and an unusual charge of $\$ 70$ million ( $\$ .19$ per common share) from the effect of the new uncome tax Law on Time Warner's deferred income tax hability.
(c) In August 1991. Time Warner completed the sale of 137.9 million shares of common stok pursuant to a nghts offering Net proceeds of $\$ 2.558$ billion from the nghts offering were used to reduce indebtedness under Time Warner's bank credit agreencnt. If the nghts offering had been completed at the beginning of 1991, net hoss for the year would have been reduced to $\$ 33$ million, or $\$ 1.70$ per common thare. and there would have been 3693 million thares of common stocl outstanding during the year

## Selected Balance Sheet Information

| Investments in and amounts due to and from Entertanment Group | S 5.734 | \$ 5.350 | S 5.627 | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets .... | 22.132 | 16.716 | 16.892 | 27.366 | 24.889 |
| Long-term debt | 9.907 | 8.839 | 9.291 | 10.068 | 8.716 |
| Company-obligated mandatorily redeemable preferred secunties of subsidianies holding solely subordinated notes and debentures of the Company (a) | 949 | - | - | - |  |
| Shareholders' equity: |  |  |  |  |  |
| Preferred stocl liquidation preference | 2.994 | 140 | 140 | 6.532 | 6,256 |
| Equity applicable to common stock | 673 | 1.008 | 1.230 | 1.635 | 2,242 |
| Total shareholders' equity | 3.667 | 1.148 | 1.370 | 8,167 | 8,498 |
| Total capitalization | 14,523 | 9.987 | 10,661 | 18,235 | 17,214 |

[^9]TIME WARNER INC.

## QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

|  |  | Operating Income of | Equity in Pretas Income (Loss) of | Net | Net Income (Loss) Applicable | Net Income (Loss) Per Common | Dividends Per Common | Average Common | $\begin{aligned} & \text { Comu } \\ & \text { Sto } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter | Revenues | Business Segments | Entertainment Group | $\begin{aligned} & \text { lacome } \\ & \text { (Loss) } \end{aligned}$ | Sharest b) | (b) (c) | Share | Shares | High | Low |
|  |  | (millions, except per share amounts) |  |  |  |  |  |  |  |  |
| 1995 |  |  |  |  |  |  |  |  |  |  |
| Ist | \$1.817 | 5138 | 522 | 5 (47) | 5 (50) | S(0.13) | 50.09 | 3795 | 53914 | 533\% |
| 2 nd | 1.907 | 184 | 84 | (8) | (13) | (003) | 009 | 3814 | 431/2 | 3. |
| 3rd (a) | 1.981 | 21 | 129 | (144) | (160) | (0.41) | 0.09 | 386.5 | 45\% | 38\% |
| 4th | 2.362 | 354 | 21 | 33 | 5 | 0.01 | 0.09 | 3875 | 41/6 | 35\% |
| Yeat (a) | 8.067 | 697 | 256 | (166) | (218) | (0.5 ) | 036 | 383.8 | 4516 | 33/6 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ist | \$1.558 | 5112 | 545 | 5 (51) | 5 (54) | S(0.14) | 5008 | 378.6 | $544 \%$ | \$36\% |
| 2nd | 1.667 | 170 | 66 | (20) | (23) | (0.06) | 009 | 378.5 | 404 | $34 / 2$ |
| 3 rd | 1.884 | 141 | 66 | (32) | (35) | (009) | 009 | 379.1 | 38\% | 34 |
| 4 th | 2.287 | 290 | (1) | 12 | 8 | 0.02 | 009 | 379.2 | $37 \%$ | 31/4 |
| Yeat | 7.396 | 713 | 176 | (91) | (104) | (0.27) | 035 | 378.9 | 44\% | 31/2 |

(a) Busuness segment operating income for the third quarter of 1995 includes $\$ 85$ mation in losses relating to certaun buanesses and joint ventures owned by the Music Division which were restructured or closed. The net loss for the third quarter of 1995 includes an extraordinary loss on the retirement of debt of 542 mallion ( $\$ .11$ per common thare)
(b) Alter preferred dividend requirements
(c) Per common share amounts for the quarters and full years have been calculated separately. Accordingly, quarteriy amounts may not add to the annual amount because of differences in the average common shares outstanding dunng each penod

| TIME WARNER INC. <br> SCHEDULE I-CONDENSED FINANCIAL INFORMATION OF REGISTRANT <br> UNCONSOLIDATED (PARENT-ONLY) CONDENSED BALANCE SHEET December 31, (millions) |  |  |
| :---: | :---: | :---: |
| ASSET |  |  |
| Cash and equivalents (a). |  |  |
| Investments in and amounts due to and from unconsolidated subsidiaries and equity method investees | 16,040 | 13.122 |
| Other assets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 436 | 358 |
| Total assets | \$17.398 | \$13,548 |
| L. AABILITIES AND SHAREHOLDERS EQUITY |  |  |
| Long-term debt | 8.46 | 8,8 |
| Deferred income taxes . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3.120 | 2.700 |
| Other liabilities | 867 | 889 |
| Subordinated notes and debentures in support of mandatorily redeemable preferred securities of subsidiaries. | 977 | - |
| Shareholders' equity: |  |  |
| Preferred stock | 30 | 1 |
| Common stock | 388 | 379 |
| Pard-1n capital . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5.422 | 2.588 |
| Unrealized gains on certain marketable 1.curities | 116 | 130 |
| Accumulated deficit ........ | (2.289) | (1.950) |
| tal shareholders* | 3.667 | 1.148 |
| Total liabilities and sharcholders* equity | \$17.378 | \$13,548 |

(a) Inclades $\$ 557$ milison of cash and equivalents at December 31. 1995 segregated for the redemption of Iong term debe

See accompanying notes

TIME WARNER INC.
SCHEDULE I-CONDENSED FINANCLAL INFORMATION OF REGISTRANT UNCONSOL.IDATED (PARENT-ONLY) CONDENSED STATEMENT OF OPERATIONS Years Ended December 31, (millions)

|  | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| Equity in the income of unconsolidated subsidiaries and equity method investees before federal and state income and foreign withholding taxes | \$815 |  |  |
| Interest and other, net | (860) | (641) | (718) |
| Corporate expenses | (74) | (76) | (73) |
| Income (loss) before federal and state income and foreign withholding taxes | (119) | 14 | 3 |
| Provision for federal and state income and foreign withholding taxes. ... | (5) | (105) | (167) |
| Loss before extraordinary item | (124) | (91) | (164) |
| Extraordinary loss on debt, net of $\$ 26$ million and $\$ 37$ million income tax benefit in 1995 and 1993, respectively | (42) | - | (57) |
| Net loss | S(166) | S(91) | S(221) |

## TIME WARNER INC. SCHEDULE I-CONDENSED FINANCIAL INFORMATION OF REGISTRANT unconsolidated (Parent-only) Condensed statement of cash flows Years Ended December 31.

 (millions)| (millions) | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| OPERATIONS | (166) | 5 (91) | 5 (221) |
| Net loss........................ | ) 42 | - | 57 |
| Extraordinary loss on ietirement of debt | - | - | 70 |
| One-time tax charge (2) | 176 | 219 | 185 |
| Noncash interest expense | 176 |  |  |
| Deficiency of distributions over equity in pretax income of unconsolidated subsidiaries and equity method investees (b) | $\begin{aligned} & (89) \\ & (72) \end{aligned}$ | $\begin{gathered} (396) \\ 149 \\ \hline \end{gathered}$ | $\begin{gathered} (462) \\ 435 \\ \hline \end{gathered}$ |
| Other. principally changes in operating assets and riabimies | (109) | (119) | 64 |
| Cash provided (used) by operations (c)................................... |  |  |  |
| INVESTING ACTIVITIES |  |  |  |
| Investments and acquisitions, principally loans and advances to unconsolidated subsidiaries | (353) | (815) | (737) |
| Investment proceeds, principally repayments of loans and advances by unconsolidated subsidiaries | 1.154 | 1.087 | 114 |
| Cash provided (used) by investing activities (d) . . . . . . . . . . . . . . . . . . | 801 | 272 | (623) |
| FINANCING ACTIVITIES |  |  | 4.730 |
| Borrowings | $(1.455)$ | $(617)$ | $(1,003)$ |
| Debt repayments .................................................. |  |  |  |
| Issuance of subordinated notes and debentures in support of mandatoniy redeemable preferred securities of subsidiaries | 977 | - | (3.494) |
| Redemption of old Series D preferred stock | (171) | (142) | (299) |
| Dividends paid | 106 | 34 | 92 |
| Stock option and dividend reinvestment plans | (43) | (6) | (133) |
| Other. principally financing costs | 162 | (181) | (107) |
| Cash provided (used) by financing activities (d) |  |  |  |
| INCREASE (DECREASE) IN CASH AND EQUIVALENTS | 854 | (28) | (666) |
| SH AND EQUIVALENTS AT BEGINNING OF PERIOD | 68 | 96 | 762 |
| CASH AND EQUIVALENTS AT END OF PERIOD | 5922 | \$ 68 | \$ 96 |

(a) Reflects a 570 million increase in Time Warner's deferred income tax lability as a result of new tax law enacted in 1993

號 1994 and 1993. respectively
(C) Cash payments made for interest amounted to $\$ 628$ milion, $\$ 599$ milhon and $\$ 268$ million in 1995.1994 and 1993 , respectively U'S federal and state income and foreign whholding tax payments were $\$ 195$ milion. $\$ 299$ milloon and $\$ 137$ million in 1995 , 1994 and 1993, respectively, and related tax refunds were $\$ 19$ milhon. $\$ 44$ mulion and $\$ 44$ milion, respectively
(d) For information with respect to certain noncash tnvesting and financing actuvities of Time Warner, see Note is to the Time Wamer consolidated financial statements. In addition, noncash invesung acuvies of Time Warner with its unconsolidated subsidianes included woncath capital destributions (contributions), net, of $\$ 2.450$ billion, ( $\$ 176$ ) millios, and $\$ 3.049$ billion in 1995 . 1994 and 1993 , respectively, and a $\$ 3$ bilion loan to an unconsohdated subudian in 1993

## TIME WARNER INC. SCHEDULE I-CONDENSED FINANCLAL INFORMATION OF REGISTRANT NOTES TO UNCONSOLIDATED (PARENT-ONLY) CONDENSED FINANCIAL INFORMATION

## 1. BASIS OF PRESENTATION

Time Warner's investments in and amounts due to and from unconsolidated subsidianes and equity method investees are stated at cost plus equity in the undistributed income (loss) of subsidiaries and equity method invest:es, before U.S. federal and state income and foreign withholding taxes, since dates of acquisition. Time Warner's share of the income (loss) of unconsolidated subsidiaries and equity method investees. 1 -fore federal and state income and foreign withholding taxes. is included in the statement of operation: using the equity method. The unconsolidated (parent-only) financial statements should be read in conjunction with the accompanying consolidated financial statements of Time Warner. Capitalized terms are as defined in the Time Wamer consolidated financial statements

## 2. LONG-TERM DEBT

The principal terms and amounts of the long-term debt of Time Warner (parent-only) are set forth in Note 6 to the Time Warner consolidated financial statements. Time Warner (parent-only) long-term debt excludes unconsolidated subsidiary debt of \$1.440 billion and \$28 million at December 31. 1995 and 1994, respectively. of which $\$ 1.265$ billion is due in 2000

## 3. SUBORDINATED NOTES AND DEBENTURES

In August 1995. Time Warner issued $\$ 385$ million principal amount of $4 \%$ subordinated notes due December 23, 1997 (the " $4 \%$ Notes") to a wholly-owned subsidiary in support of such subsidiary's issuance of the PERCS. The amount payable by Time Warner upon the maturty of each $4 \%$ Note is equal to the lesser of \$54.41. and the market value of a share of common stock of Has no on December 17. 1997, payable in cash or. at Time Warner's option. Hasbro common stock held by a subsidiary of Time Warner. Time Warner has the right to redeem the $4 \%$ Notes at any time prior to December 23. 1997. at an amount per $4 \%$ Note equal to 554.41 (or in certain limited circumstances the lesser of such amount and the market value of a share of Hasbro common stock at the time of redemption) plus accrued and unpaid interest thereon and a declining premium. payable in cash or, at Time Warner's option. Hasbro common stuck.

In December 1995. Time Warner issued $\$ 592$ million principal amount of $8 \% \%$ subordinated debentures due December 31. 2025 (the " $87 / 3 \%$ Debentures") to a wholly-owned subsidary in support of such subsidiary"s issuance of the Preferred Trust Securities. Interest payments on the $8 \% / 4$ Debentures may be deferred at the election of Time Warner for any period not exceeding 20 consecutive quarters. Time Warner has the nght to redeem the $87 / \%$ Debentures. in whole or in part. on or after December 31. 2000, or in other certain circumstances. in each case at an amount equal to the principal amount of $8 \% / 4 \%$ Debentures to be refeemed plus accrued and unpaid interest thereon

## TIME WARNER INC. <br> SCHEDULE II-VALUATION AND QUALIFYING ACCOUNTS <br> Years Ended December 31, 1995, 1994 and 1993 (millions)

## Description

| Balance at | Additions <br> Charged to | Balance <br> Beginning |
| :---: | :---: | :---: |
| of Period |  |  |
| Costs and |  |  |
| Expenses |  |  |$\quad$ Deductions $\quad$| of Period |
| :--- |

1995:
Reserves deducted from accounts receivable:

| Allowance for doubtful accounts | S 157 | 5230 | 5 (199)(a) | \$188 |
| :---: | :---: | :---: | :---: | :---: |
| Reserves for sales returns and allowances | 611 | 2.217 | $(2.230)(\mathrm{b})(\mathrm{c})$ | 598 |
| Total | 5768 | 52.447 | S(2.429) | 5786 |

Reserves deducted from amounts due to publishers
(accounts payable)
Allowance for magazine and book returns........ S(159) $\quad \$(1,015) \quad \$ 1.01!(c) \quad \$(163)$

## 1994:

Reserves deducted from accounts receivable:

| Allowance for doubtful accounts | \$131 | S 197 | $5(171)(\mathrm{a})$ | \$ 157 |
| :---: | :---: | :---: | :---: | :---: |
| Reserves for sales returns and allowances | 545 | 1.822 | $(1.756)(\mathrm{b})(\mathrm{c})$ | 611 |
| Total | \$676 | \$2.019 | S(1.927) | \$768 |

Reserves deducted from amounts due to publishers
(accounts payable)
Allowance for magazine and book returns.... $\$(154) \$(905) \$ 900(c) \$(159)$
1993:
Reserves deducted from accounts receivable:
Allowance for doubtful accounts........
$\$ 122$
\$ 194

5 (185) Ma
$\$ 131$

Total
Reserves for sales returns and allowances
522
5644
1.631
$\$ 1.825$
$(1.608)(\mathrm{b})(\mathrm{c}$ 545
$\$(1,793)$
$\$ 676$
Reserves deducted from amounts due to publishers
(accounts payable)
Allowance for magazine and book returns
$\$(146) \quad \$(855) \quad \$ 847(c) \quad \$(154)$
(a) Repersents uncollecuble receivables charged against reserve
(b) Kepresents returns of aflowances applied aganst reserve
(c) The distibution of magatines not owned by Time Warner results in a recetable recorded at the salei price and a corresponding liability to the publisher recorded at the sales price less the distnbution commusuon recognized by Time Warner as revenue Therefore, changes in reserves for magazine returns also result in correaponding changes to the reserve agamat the liathlaty due to the publashen

## TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

TWE is engaged principally in two fundamental areas of business: Entertainment, consisting principaily of interests in filmed entertainment. broadcasting, theme parks and cable television programming; and Telecommunications, consisting principally of interests in cable television systems. TWE also manages the telecommunications properties owned by Time Warner and the combined cable television operations are conducted under the name of Time Warner Cable. Capitalized terms are as defined and vescribed in the accompanying consolidated financial statements, or elsewhere herein

## Strategic Initiatives

## Significant Transactions

Duning 1995. TWE embarked on a program to improve its financial condition and increase its overall financial flexibility through asset sales and the refinancing of its bank debt. In conjunction with Time Warner. TWE also pursued significant, strategic objectives during 1995 through its cable television operations. These objectives are part of a continuing strategy to further enhance the strength of TWE's nterests in entertainment and to attempt to use existing and acquired cable television systems to establish as enterprise that will be responsible for the overall management and financing of its and Time Warner's cable and telecommunications interests. In pursuit of these strategic objectives. TWE completed a number of transactions in 1995 that have had a significant effect on its results of operations and financial condition. Such transactions include.

- The formation by TWE of the TWE-Advance/Newhouse Partnership which, together with certain cable acquisitions by Time Warner. strengthened the geographic clusters of the cable television systems and substantially increased the number of cable subscribers managed by Time Warner Cable.
- The execution of a new $\$ 8.3$ billion credit agreement, under which $\$ 2.6$ billion of pre-existing bank debt was refinanced by TWE: and
- The sale by TWE of certain assets under an asset sales program. which raised approximately $\$ 1.1$ billion for debt reduction, including the sale of $51 \%$ of TWE's interest in Six Flags (the "Six Flags Transaction") and the sale or expected sate or transfer of certain unclustered cable television systems owned by TWE (the "Unclustered Cable Transactions").
The nature of these transactions and their impact on the results of operations and financial condition of TWE are further discussed below.


## Telecommunications Strategy

In 1994. TWE and Time Warner embarked on a strategy to expand their cable television business. leading to the formation of the TWE-Advance/Newhouse Partnership and the acquisition by Time Warner of certain cable television systems, which increased the number of subscribers under TWE's management by approximately 3.7 million. This strategy was based on management's expectation that there would be a signficant increase in the value of cable television systems related. in part, to a future convergence of the cable and telephone industries, which would provide cable companies with an opportunity to operate large geographic clusters of cable television systems for purposes of maximizing the development and distribution of new and improved services on a cost efficient basis, such as increased channel capacity, high speed data transmission and telephony services.

In early 1996. TWE and Time Warner completed their plans for the expansion of their cable television business. thereby strengthening their geographic clusters of cable television systems as previously envisioned. Along with internal growth, the formation of the TWE-Advance/Newhouse Partnership, and Time Warner's acquisitions of Summit Communications Group. Inc. ("Summit"), KBLCOM Incorporated ("KBLCOM") and Cablevision Industries Corporation ("CVI") and related companies, increased the total number of subscribers under the management of Time Warner Cable to over 11.7 million, as compared to 7.5 million subscribers at the

## TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

end of 1994. Time Warner Cable has also extended its reach of cable television systems to neighborhoods passing 18 million homes or close to $20 \%$ of television homes in the U.S. In addition, there are now 35 geographic clusters of cable television systems managed by Time Warner Cable serving over 100.000 subscribers each. including key markets such as New York City and State. central Forida and North Carolina. Excluding Time Warner's systems. TWE owns or manages cable television systems serving 9.5 million subscribers, with 31 geographic clusters serving over 100,000 subseribers each. TWE and Time Warmer do not currently plart to make any more significant acquisitions of cable television systems, but instead intends to continue to refine their geographic clusters by exchanging certain unclustered cable television systems for geographically-strategic ones or by selling non-strategic cable television systems as part of their continuing asset sales program. Management continues to believe that the increased size and concentration of its subscriber base will provide for sustained revenue growth from new and improved services. and provide certain economies of scale relating to the upgrade of the technological capabilities of Time Warner Cable's cable television systems

Management believes that the future convergence of the cable and telephone industries has been substantially confirmed through various events within the industry, including the February 1996 enactment into law of sweeping telecommunications industry reform. Among other features, the Telecommunications Act of 1996 effectively removes regulatory barriers that historically prohibited cable television companies and lucal and long-distance telephone companies from competing in each other's business. In addition, the new law eliminates mest cable rate pricing restrictions in 1999, and earlier under certain circumstances. TWE expects that the relaxation of cable rate regulation in 1999. along with permitted cable rate price increases for certain regulated services that went into effect on January 1. 1996 under a separate Time Warner Cable agreement with the Federal Communications Commission (the "FCC"), will provide enhanced pricing flexibility that will help finance its cable and telephony expansion plans.

The next phase of TWE and Time Warner's telecomr unications strategy is to simplify the structure of it cable and telecommunications propertues by bringing such properties together, so far as practicable and on a taxefficient basss, into an enterprise that will be responsible for the overall management and financing of these interests. The first step of this process was completed in 1995 when ITOCHU and Toshiba exchanged their interests in TWE for equity interests in Time Warner. The restructuring process depends, among other things. upon successful negotuations with U S WEST and certain creditors. and the receipt of franchise and other regulatory approvals. Accordingly, there can be no assurance that the effor will succeed. in the intenm. as contemplated by the TWE-Advance/Newhouse Partnership agreement. Time Warner may transfer certain of its newly-acquired cable systems to the TWE-Advance/Newhouse Partnership on a tax-efficient basis. Such transfers. if they are made. are expected to be structured so that the systems will be transferred subject to a portion of Time Warner's debt, thereby increasing the under-leveraged capitalization of the TWEAdvance/Newhouse Partnership and consequently. TWE.

## Use of EBITDA

The following comparative discussion of the results of operations and financial condition of TWE ancludes. among other factors. an analysis of changes in the operating income of the busimess segments before deprectation and amortization ("EBITDA") in order to eliminate the effect on the operating performance of the filmed entertanment and cabie businesses of significant amounts of amortization of intangible assets recognized in Time Warner's $\$ 14$ billion acquisition of WCl in 1989, the $\$ 1.3$ billion acquisition of the ATC minority interest in 1992 and other business combinations accounted for by the purchase method. Financial analysts generally consider EBITDA to be an imporant measure of comparative operatung performance for the businesses of TWE, and when used in comparison to debt levels or the coverage of interest expense. as a measure of liquidity However. EBITDA should be considered in addition to, not as a substitute for, operating

# TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL. CONDITION-(Continued) 

income, net income, cash flow and other measures of financial performance and liquidity reponed in accordance with generally accepted accounting principles.

## RESULTS OF OPERATIONS

## 1995 vs. 1994

TWE had revenues of $\$ 9.517$ billion, ancome of $\$ 97$ million before an extraordinary loss on the retirement of debt and net income of $\$ 73$ million for the year ended December 31. 1995. compared to rev nues of $\$ 8.460$ billion and net income of $\$ 161$ million for the year ended December 31, 1994. The decrease in net income in 1995 was principally related to a $\$ 24$ million extraordinary loss on the retirement of debt and higher depreciation and amortization relating to increased capital spending.

As discussed more fully below. TWE's operating results in 1995 reflect an overall increase in operating income generated by its business segments (including the contnbution sy the TWE-Advance/Newhouse Partnership) and an increase in investment-related income resulting from gains on the sale of certain unclustered cable systems and other investments. offset in part by minority interest expense reiated to the consolidation of the operating resulis of the TWE-Advance/Newhouse Partnership effective as of April 1. 1995.

On a pro forma basis. giving effect to (i) the formation of the TWE-Advance/Newhouse Partnership. (ii) the refinancing of approximately $\$ 2.6$ billion of pre-existing bank debt. (iii) the consolidation of Paragon. (iv) the Six Flags Transaction. (v) the Unclustered Cable Transactions and (vi) the reacquisition of the Time Warner Service Partnership Assets, as if each of such transactions had occurred at the beginning of the periods. TWE would have reported for the years ended December 31. 1995 and 1994, revenues of $\$ 9.682$ billion and $\$ 8.779$ billion. depreciation and amortization of $\$ 1.069$ billion and $\$ 1.035$ billion. operating income of $\$ 962$ million and $\$ 884$ million, income before extraordinary item of $\$ 172$ million and $\$ 143$ million and net income of $\$ 148$ million and $\$ 143$ million. respectively. The :995 to 1994 companson of pro forma results are similarly affected by any underlying histoncal trends unrelated to the transactions given pro forma effect to therein. The increase in pro forma over historical net income for 1995 principally results from the pro forma effects of a full year contribution by the TWE-Advance/Newhouse Partnership. the contribution of net income related to the Time Warner Service Partnership Assets, and interest savings associated with the refinancing of TWE's bank debt and lower debt levels resulting from asset sales. The decrease in pro forma over historical net income for 1994 principally results from the pro forma effects of the contribution of net losses related to the Time Warner Service Partnership Assets, which exceeded the positive pro forma effects of a full year contribution by the TWEAdvance/Newhouse Partnership, and interest savings associated with the refinancing of TWE's bank debt and lower debt levels resulting from asset sales.

As a U.S. partnership. TWE is not subject to U.S. federal and state income taxation fincome and withholding taxes of $\$ 86$ million in the year ended December 31, 1995, and $\$ 40$ million in the year ended December 31. 1994, have been provided in respect of the operations of TWE's domestic and foreign subsidiary corporations.

## TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

EBITDA and operating income for TWE in 1995 and 1994 are as follows:

|  | Years Ended December 31. |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | EBITDA |  | Operating Income |  |
|  | 1995 | 1994 | 1995 | 1994 |
|  | (millions) |  |  |  |
| Filmed Entertainment | S 459 | S 407 | \$228 | \$201 |
| Six Flags Theme Parks. | 60 | 135 | 29 | 56 |
| Broadcasting-The WB Network | (66) | - | (66) | - |
| Programming-HBO......... | 291 | 255 | 274 | 236 |
| Cable ........... | 1.255 | 994 | 495 | 355 |
| Total | \$1.999 | \$1.791 | $\underline{\$ 960}$ | \$848 |

Filmed Entertainment. Revenues increased to $\$ 5.069$ billion, compared to $\$ 4.476$ billion in 1994 EBITDA increased to $\$ 459$ million from $\$ 407$ million. Depreciation and amortization. including amortization related to the purchase of WCI, amounted to $\$ 231$ million in 1995 and $\mathbf{\$ 2 0 6}$ million in 1994 Operating income increased to $\$ 228$ million from $\$ 201$ million. Revenues benefited from increases in worldwide theatrical, home video, consumer products and television distribution operations. Worldwide theatrical and domestic home video revenues in 1995 were led by the success of Batman Forever. EBITDA and operating income benefited from the revenue gains and increased income from licensing operations.

Six Flags Theme Parks. As a result of TWE's sale of $51 \%$ of its interest in Six Flags, the operating rescits of Six Flags have been deconsolidated effective as of June 23. 1995 and TWE's remaining $49 \%$ interest in Six Flags is accounted for under the equity method 0 . accounting. Accordingly, revenues decreased to $\$ 227$ mulion, compared to $\$ 557$ million in 1994 . EBITDA decreased to $\$ 60$ million from $\$ 135$ millon. Depreciation and amortization amounted to $\$ 31$ million in 1995 and $\$ 79$ million in 1994. Operating income decrraved io $\$ 29$ mullion from $\$ 56$ million.

Broadcasting.The WB Network. The WB Network was launched in January 1995, and generated 566 million of operating losses on $\$ 33$ million of revenues. The operating loss was mitigated by a favorable legal settlement. as well as by funding from a limited partner admitted as of August 1995. Due to the start-up nature of this new national broadcast operation. losses are expected to conunue.

Programming-HBO. Revenues increased to $\$ 1.593$ billion, compared to $\$ 1.494$ billion in 1994. EBITDA increased to $\$ 291$ million from $\$ 255$ million. Depreciation and amortization amounted to $\$ 17$ million in 1995 and $\$ 19$ million in 1994. Operating income increased to $\$ 274$ million from $\$ 236$ million. Revenues benefited primanly from an increase in subscriptions to 29.7 mullion from 27 million at the end of 1994, as well as from higher pay-TV rates. EBITDA and operating income improved principally as a result of the revenue gains.

Cable Revenues increased to $\$ 3.005$ billion, compared to $\$ 2.220$ billion in 1994. EBITDA increased to 51255 billion from $\$ 994$ million. Depreciation and amortization, including amortization related to the purchase of WCl and the acquisition of the ATC minority interest, amounted to $\$ 760$ million in 1995 and 5639 million in 1994. Operating income increased to $\$ 495$ million from $\$ 355$ milhion Revenues and operating results benefited from the formation of the TWE-Advance Newhouse Partnership on April 1. 1995 and the consolidation of Paragon effectuve as of July 6. 1995. Excluding such effects, revenues benefited from a $3 \%$ increase in basic cable subscribers and increases in nonregulated revenues, inciuding pay-TV, pay-per-view and advertising. Excluding the postive contributions from the TWE-Advance/Newhouse Partnership and the consolidation of Paragon. EBITDA and operating income increased as a result of the revenue gains, offset in part by the full year impact of the second round of cable rate regulations that went into effect in July 1994, higher start-up costs for

# TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCLSSION AND ANALYSIS of results of operations and financial condition-(Continued) 

telephony operations and, with respect to operating income only, higher depreciation and amortization relating to increased capital spending.

Interest and Other. Net. Interest and other, net. decreased to $\$ 580$ million in 1995. compared to $\$ 587$ million in 1994 interest expense increased to $\$ 571$ million. compared to $\$ 563$ million in 1994 , principally as a result of higher shor-term. floating-rates of interest paid on borrowings under TWE's former and existing bank credit agreements. offset in part by interest savings in the last quarter of 1995 on lower debt levels related t management's asset sales program. Other expense. net. decreased to $\$ 9$ million in 1995 from $\$ 24$ million in 1994. principally because of an increase in investment-related income related to gains on the sale of cernain unclustered cable systems and other investments

## 1994 vs. 1993

TWE had revenues of $\$ 8.460$ billion and net income of $\$ 161$ million in 1994, compared to revenues of $\$ 7.946$ billion and net income of $\$ 198$ million in 1993. The decrease in net income principally relates to the effects of cable rate regulation. offset in part by the absence of an extraordinary loss on the returement of debt of $\$ 10$ mullion recorded in 1993. As discussed more fully below, the Entertainment Group's operating results in 1994 reflected an overall decrease in operating income generated by its business segments, principally riating to lower Cable results due to cable rate regulation, and an increase in investment-related and foreign currency contract losses, offset in part by an increase in interest income.

EBITDA and operating income for TWE in 1994 and 1993 are as follows:

|  |  | Years Ended December 31. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | EBrtD |  |  | Operating income |  |
|  |  | 1994 |  | 1993 | 1994 | 1993 |
|  | (millions) |  |  |  |  |  |
| Filmed Entertanment |  |  |  |  | \$201 | 5210 |
| Six Flaks Theme Parks |  | 135 |  | 122 | 56 | 53 |
| Programming-HBO. |  | 255 |  | 230 | 230 | 213 |
| Cable |  | 994 |  | 1.034 | 355 | 407 |
| Total |  | 1.791 |  | 51.785 | 5848 | $\underline{588}$ |

Filmed Entertainment. Revenues increased to $\$ 4.476$ billion, compared to $\$ 4.024$ billion in 1993. EBITDA increased to $\$ 407$ million from $\mathbf{\$ 3 9 9}$ million. Depreciation and amortization, including amortization related to the purchase of $\mathbf{W C l}$, amounted to $\$ 206$ million in 1994 and $\$ 189$ million in 1993. Operating income decreased to $\$ 201$ million from $\$ 210$ million. Worldwide home video, syndication and consumer products revenues increased at Warner Bros., offset in part by lower worldwide theatrical revenues. EBITDA and operating income margins decreased principally as a result of lower theatncal results in companson to the exceptonally strong theatrical results in 1993.

Sut Flags Theme Parks. Revenues increased to $\$ 557$ million, compared to $\$ 533$ million in 1993. EBITDA increased to $\$ 135$ million from $\$ 122$ million. Depreciation and amortization amounted to $\$ 79$ million in 1994 and $\$ 69$ millon in 1993 . Operating income incieased to $\$ 56$ million from $\$ 53$ mullion. Revenues increased as a result of incrall attendance growth and higher revenues per visitor. EBITDA and operating income improved principally as a result of the revenues gans.

Programming-HBO. Revenues increased to $\$ 1.494$ billion, compared to $\$ 1.435$ billion in 1993 EBITDA increased to $\$ 255$ million from $\$ 230$ million. Depreciation and amortzation amounted to $\$ 19$ million in 1994 and $\$ 17$ mullion in 1993. Operating income increased to $\$ 236$ million from $\$ 213$ million. Revenues benefited

# time warner entertainment company, l.p. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued) 

from an increase in subscriptions and higher pay-TV rates. EBITDA. operating income and operating margins improved principally as a result of the revenue gains.

Cable. Revenues increased to $\$ 2.220$ billion, compared to $\$ 2.205$ billion in 1993. EBITDA decreased to $\$ 994$ million from $\$ 1.034$ billion. Depreciation and amortzation, including amoruzation related to the purchase of WCI and the acquisition of the ATC minority interest, amounted to $\$ 639$ million in 1994 and $\$ 627$ million in 1993. Operating income decreased to $\$ 355$ million from $\$ 407$ million. Revenues and operatung results in 1994 were adversely affected by two rounds of cable rate regulation that in general reduced the rates cable operators are allowed to charge for regulated services. the first of which went into effect in Seotember 1993 and the second of which went into effect in July 1994. The unfavorable effects of rate regulation were offset in part by an increase in subscribers and nonregulated revenues. Actions that were undenaket to mutigate the impact of rate regulation included a number of cost containment measures and a continued e nphasss on near and longterm strategies to increase revenues from unregulated services.

Interest and Other. Net. Interest and other. net, increased to $\$ 587$ million in 1994, compared to $\$ 551$ million in 1993. Interest expense decreased to $\$ 563$ million, compared with $\$ 573$ million in 1993. There was other expense. net. of $\$ 24$ million in 1994, compared to other income, net, of $\$ 22$ million in 1993. Investmentrelated and foreign currency contract losses in 1994 exceeded an increase in interest income on higher cash balances and the interest-bearing note receivable from U S WEST. In 1993, other income, net benefited from a gain on the sale of certain assets and other investment-related income, which more than offset investment losses.

## FINANCIAL CONDITION AND LIQUIDITY

## December 31, 1995

## 1995 Financial Condition

The financial condition of TWE at December 31, 1995 was affected by the formation of the TWE Advance/Newhouse Partnership, the Six Flags Transaction and the consolidation of Paragon TWE har' \$6.2 billion of debt. $\$ 1.4$ billion of Time Warner General Partners' semor photity caputal and $\$ 6.5$ billion of partnerss capital (net of the 5169 million uncollected portion of the note receivable from U S WEST) at thecemter 11. 1995. compared to $\$ 7.2$ billion of debt. $\$ 1.7$ tillion of Time Warner General Parners' sentor pronty capital and $\$ 6.2$ billion of partners' capital at December 31. 1994. The $\$ 1$ billion reduction in debt resulted principally from the Six Flags Transaction. In addition, principally as a result of the payment of over 51 billion of distributions to Time Warnet in 1995, cash and equivalents decreased to $\$ 209$ million at December 31. 1995, compared to $\$ 1.1$ billion at December 31, 1994, reducing the debt-net-of-cash amounts for TWE to $\$ 6$ billion and $\$ 6.1$ billion, respectively.

## Credit Agreement Refinancing

In connection with the cable transactions. TWE, the TWE-Advance/Newhouse Partnershup and TWI Cable executed a five-year revolving credit facility in June 1995. The New Credit Agreement enabled such entuties to retinance certain indebtedness assumed in the cable acquistions. to refinance TWE's indebtedness under a preexisting bank credit agreement and to finance the ongoing working capital, capital expenditure and other corporate needs of each borrower

The New Credit Agreement permits borrowings in an aggregate amount of up to $\$ 8.3$ billion, with no scheduled reductions in credit availability prior to matunty. Borrowings are limited to 54 billion in the case of TWI Cable. $\$ 5$ billion in the case of the TWE-Advance/Newhouse Partnership and $\$ 8.3$ billion in the case of TWE, subject in each case to certain limitations and adjustments. Such borrowings bear interest at specific rates for each of the three borrowers. generally equal to LIBOR plus a margin intually ranging from 50 to 87.5 basis ponts, which margin will vary based on the credit rating or financial leverage of the applicable borrower.
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## tIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCLAL CONDITION-(Continued)

Unused credit is available for general business purposes and to support any commercial paper borrowings. Each borrower is required to pay a commitment fee initially ranging from $.2 \%$ to $.35 \%$ per annum on the unused portion of its commitment. The New Credit Agreement contains certain covenants for each borrower relatung to. among other things, additional indebtedness: liens on assets; cash flow coverage and leverage ratios; and loans. advances, distributions and other eash payments or transfers of assets from the borrowers to their respective partners or affiliates.

In July 1995. TWE borrowed approximately $\$ 2.6$ billion under the New Credit Agre ment to repay and terminate its pre-existing bank credit agreement.

## Asset Sales

In conjunction with Time Wamer and as part of a continuing strateg y to enhance the financial position and credit statistics of TWE, an asset sales program was initiated by Time Warner and TWE in 1995. Including the sale of $51 \%$ of TWE's interest in Six Flags in June 1995 and the sale or expected sale of certain unclustered cable systems. TWE has completed or entered into transactions that raised approximately $\$ 1.1$ billion for debt reduction, all of which were completed in 1995 except for certain transactions aggregating apptuximately $\$ 170$ million which are expected to close in 1996

## Credit Statistics

The combination of asset sales and the debt refinancing is intended to strengthen the financi-1 position of TWE and, when taken together with EBITDA growth, is expected to continue the improvement of TWE's overall credit statistics. These credit statustics consist of commonly-used liquidity measures : $: 2$ h as leverage and coverage ratios. The leverage ratio represents the ratio of total debt, less cash ("Net debt") to total business segment EBITDA. less corporate expenses ("Adjusted EdITDA"). The coverage ratio represents the ratio of Adjusted EBITDA to total interest expense. Those ratios, on a pro forma basis for 1995 and on an histonical basis for 1994 and 1993, are as set forth below.

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995(a) | 1994 | 1993 |
| Net debu/Adjusted EBITDA | 3.0x | 3.5x | 3.4 x |
| Adjusted EBITDA/Interest | 3.7x | 3.1x | 3.0x |

(a) Pro forma ratios for 1995 give effect to the formaton of the TWE-Advance/Newhouse Partnenhip. the refinancing of approximazely $\$ 2.6$ bilhon of pre-exsting bank debt, the consolidation of Paragon, the Six Пags Transactoon and the Unciastered Cable Tran:- nons. as if each of such transactions had occurred at the beginning of 1995 . Histoncal ratios for 1995 are not meaningful and have not been presented because they reffect the operating results of acquired or disposed entues for onsly a portion of the year in companson to year end net debe levels
Such ratios may be adversely affected upon the transfer of certain of Time Warner's newly-acquired cable systems to the TWE-Advance/Newhouse Partnership, which. if completed, is expected to be structured so that the systems will be transferred subject to a portion of Time Warner's debt, thereby increasing the underleveraged capitalization of the TWE-Advance/Newhouse Partnership and consequently. TWE.

## Cash Flows

In 1995. TWE's cash provided by operations amounted to $\$ 1.519$ billion and reflected $\$ 1.999$ billion of EBITDA from the Filmed Entertanment. Six Flags Theme Parks, Broadcasting-The WB Network. Programming-HBO and Cable businesses and $\$ 230$ milion related to a reduction in working capital requirements. other balance sheet accounts and noncash items. less $\$ 571$ million of interest payments. $\$ 75$

## TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

mullion of income taxes and $\$ 64$ million of corporate expenses. Cash provided by operations of $\$ 1.296$ billion in 1994 reflected $\$ 1.791$ billion of business segment EBITDA and $\$ 155$ million related to a reduction in working capital requirements. other balance sheet accounts and noncash items. less $\$ 521$ million of interest payments. $\$ 69$ miltion of income taxes and $\$ 60$ million of corporate expenses.

Cash used by investing activities decreased to $\$ 688$ million in 1995 . compared to $\$ 1.659$ billion in 1994 , principally as a resilt of a $\$ 1$ billion increase in investment proceeds relating to management's asset sales program Capital expenditures increased to $\$ 1.535$ billion in 1995, compared to $\$ 1.153$ billion in 1994 . proncipally as a result of higher capital spending by the Cable Division

Cash used by financing activities was $\$ 1.693$ billion in 1995, compared to cash provided by financing activites of $\$ 96$ million in 1994, principally as a result of an approximate $\$ 1$ billion reduction in debt in 1995 and a $\$ 918$ million increase in distributions paid to Time Warner, offset in part by a $\$ 368$ million increase in collections on the note receivable from U S WEST that were used to partially finance the capital spending requirements of the Cable Division.

Management believes that TWE's operating cash flow, casth and equivalents, collections on the U S WEST Note and additional borrowing capacity are sufficient to fund its capital and liquidity needs for the foresceabie future.

## Cable Capital Spending

Since the beginning of 1994. Time Warner Cable has been engaged in a plan to upgrade the technological capability and reliability of its cable television systems and develop new services, which it believes will position the business for sustained. long-term growth. Capital spending by TWE's Cable division amounted to $\$ 1.178$ billion in 1995, compared to $\$ 699$ million in 1994, and was financed in pan through collections on the note receivable from U S WEST of $\$ 602$ million in 1995 and $\$ 234$ million in 1994. Capital spending by TWE's Cable division for 1996 is budgeted to be approximately 31.3 billion and is expacted to be funded principally by cable operatug cash flow and $\$ 169$ million of collections on the remaining portion of the note receivable from U S WEST. In exchange for certain flexibility in establishing cable rate pricing structures for regulated services that went into effect on Januzry 1. 1996 and consistent with Time Warner Cable's long-term strategic plan. Time Warner Cable has agreed with the FCC to invest a total of $\$ 4$ billion in capital costs in connection with the upgrade of its cable infrastructure, which is expected to be substantiaily completed over the next five years. The agreement with the FCC covers all of the cable operations of Time Wamer Cable. including the owned or managed cable television systems of TWE. the TWE-Advance/Newhouse Parnership and Time Warner. Management expects to continue to finance such level of investment principally through the growth in cable operating cash flow derived from increases in subscribers and cable rates, borrowings under the New Credit Agreement and the development of new revenue streams from expanded programming options, high speed data transmission, telephony and other services.

## Oft-Balance Sheet Assets

As discussed below. TWE believes that the value of certan off-balance sheet assets should be considered. along with other factors discussed elsewhere herein, in evaluating TWE's financial condition and prospects for future results of operations. including its ability to meet its capital and liquidity needs.

## Intangible Assets

As a creator and distributor of branded information and entertainment copynghts. TWE has a significant amount of internally-generated intangible assets whose value is not fully reflected in the consoldated balance

## TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCLAL CONDITION-(Continued)

sheet. Such intangible assets extend across TWE's principal business interests, but are best exemplified by its interest in Warner Bros. and HBO's copyrighted film and television product libranes, and the creation or extension of brands, as in the case of The WB Network. Generally accepted accounting principles do not recognize the value of such assets. except at the time they may be acquired in a business combination accounted for by the purchase method of accounting.

Becruse TWE owns the copyrights to such creative material, it continually generates revenue through the sale of su:h products across different media and in new and existing markets. The value of film and televisionrelated copyrighted product and trademarks is continually realized by the licensing of films and television series to secondary markets and the licensing of trademarks, such as the Looney Tumes characters and Batman, to the retail industry and other markets. In addition. technological advances, such as the introduction of tire home videocassette in the 1980's and potentially the digital versatile disc in the future, have historically generated stgnificant revenue opportunities through the repackaging and sale of such copyrighted products under the new technological format. Accordingly. such intangible assets have significant off-balarce theet asset value that is not fully reflected in TWE's consolidated balance sheet.

## Warner Bros. Backlog

Warner Bros. 'backlog, representing the amount of future revenue not yet recorded from cash contracts for the licensing of theatrical and television product for pay cable. network. basic cable and syndicated television exhibition, amounted to $\$ 1.056$ billion at December 31. 1995, compared to $\$ 852$ million at December 31, 1994 (including amounts relating to HBO of $\$ 175$ million at each date). Because such contracts are for the licensing of theatrical and television product which have already been produced, the recognition of revenue is principally onil dependent upon the commencement of the availability period for telecast under the terms of the related licensing agreement. In addition, cash licensing fees are collected periodically over the term of the related licensing agreements. Accordingly, the portion of backlog for which cash advances have not already been received has significant off-balance sheet asset value as a source of future funding: The backlog excludes advertising barter contracts. which are also expected to result in the future realization of cash through the sale of advertising spots received under such contracts.

## Foreign Currency Risk Management

Time Warner uses foreign exchange contracts primanily to hedge the risk that unremitted or future license fees owed to TWE domestic companies for the sale or anticipated sale of U.S. copyrighted products abroad may be adversely affected by changes in foreign currency exchange rates As part of its overall staategy to manage the level of exposure to the risk of foreign currency exchange rate fluctuations. Time Warner hedges a portion of its foreign currency exposures anticipated over the ensuing twelve month period. including those related to TWE At December 31. 1995. Time Warner has effectively hedged approximately half of TWE's total estimated foreign currency exposures that principally relate to anticipated cash flows to be remutted to the U.S. over the ensuing twelve month period. using foreign exchange contracts that generally have maturities of three months or less, which generally are rolled over to provide continuing coverage throughout the year. TWE is reimbursed by or reimburses Time Warner for Time Warner contract gains and losses related to TWE's foreign currency exposure. Time Warner often closes foreign exchange sale contracts by purchasing an offsetting purchase contract At December 31. 1995. Time Warner had contracts for the sale of $\$ 504$ million and the purchase of $\$ 140$ million of foreign currencies at fixed rates and maturities of three months or less. Of Time Warner's $\$ 364$ million net sale contract position, none of the foreign exchange purchase contracts and $\$ 113$ million of the foreign exchange sale contracts related to TWE's foreign currency exposure, primanily Japanese yen ( $21 \%$ of net contract position related to TWE). French francs ( $22 \%$ ). German marks ( $12 \%$ ) and Canadian dollars ( $21 \%$ ). compared to a net sale contract position of $\$ 188$ million of foreign currencies at December 31. 1994.

## TIME WARNER ENTERTAINMENT COMPANY, L.P. MANAGEMENT'S DISCUSSION AND ANALYSLS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION-(Continued)

Unrealized gains or losses related to foreign exchange contracts are recorded in income as the market value of such contracts change: accordingly, the carrying value of foreign exchange contracis approximates market value. The carrying value of foreign exchange contracts was not material at December 31. 1995 and 1994. No cash is required to be received or paid with respect to the realization of such gains and losses until the related foreign exchange contracts are settled, generally at their respective maturity dates. In 1995 and 1994. TWE had $\$ 11$ million and $\$ 20$ million, respectively, of net losses on foreign exchange contracts, which were or are expected to be offset by corresponding increases in the dollar value of foreign currency license fee payments that have been or are anticipated to be received in cash from the sale of U.S. copynghted products abroa Time Warner places foreign currency contracts with a number of major financial institutions in order to minimize credit risk.

Based on Time Warner's outstanding foreign exchange contracts related to TWE's exposure at December 31, 1995, each $5 \%$ devaluation of the U.S. dollar as compared to the leve of foreign exchange rates for currencies under contract at December 31, 1995 would result in approximatel: $\$ 6$ million of unrealized losses on foreign exchange contracts. Conversely, a $5 \%$ appreciation of the U.S. dollar as compared to the level of foreign exchange rates for currencies under contract at December 31. 1995 would result in $\$ 6$ million of unrealized gains on contracts. Consistent with the nature of the economic hedge provided by such foreign exchange contracts, such unrealized gains or losses would be offset by corresponding decreases or increases. respectively, in the dollar value of future foreign currency license fee payments that would be received in cash within the ensuing twelve month period from the sale of U.S. copyrighted products abroad.

## TIME WARNER ENTERTAINMENT COMPANY, L..P. CONSOLIDATED BALANCE SHEET <br> December 31. (millions)

|  | 1995 | 1994 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets 5 309 5 1071 |  |  |
| Cash an I equivalents | $5 \quad 209$ | \$1.071 |
| Recervatles. including $\$ 354$ and $\$ 266$ due from Time Warner. less allowances of $\$ 365$ and $\$ 306$ | 1.635 | $1.426$ |
|  | 904 | 956 |
| Prepard expenses | 16 | 120 |
| Total current assets | 2.909 | 3.573 |
| Noncurrent inventones . | 1,900 | 1.807 |
| Loan recervable from Time Warner | 400 383 | 400 |
| Investments .... .... .. | 383 | 606 |
| Land and buildings | 732 | 841 |
| Cable televison equipment | 5.859 | 3.619 1.888 |
| Furniture. fixtures and other equipment | 1.752 | 1.588 |
|  | 8.343 | 6,048 |
| Less accumulated depreciation | (3.138) | (2.264) |
| Property. plant and equipment | 5.205 | 3.784 |
| Cable television franchises | 3,360 | 3.236 |
| Goodwill ............. | 4.119 | 4,433 |
| Other assets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 620 | 763 |
| Total assets | 518.905 | \$18,662 |
| LIABILITIES AND PARTNERS CAPITAI. |  |  |
| Current liabilities |  |  |
| Accounts payable. | $1.090$ | 3 857 |
| Partucipations and programming costs. | 1.427 | 1.486 |
| Other curremt habilues, including $\$ 334$ due to Tirne Warner at December 311994 | 1.427 | $\frac{1.486}{.857}$ |
| Total current liabilities | 3.214 | 2.857 |
|  | 6,137 | 7.160 |
| Other long-term liabilitues. including \$198 and 589 due to Time W-mer | 92.4 | 749 |
| Minonty interests ...... ... | 726 | 1.603 |
| Time Wamer General Parthers' venuor phonty capital | 1.426 | 1.063 |
| Partners' capital | 7.522 | 1,398 |
| Contnbuted capital | (875) | (394) |
| Undutributed partnership eamings (deficit) Note receivable from U S WEST | (169) | (771) |
| Total parners' capital | 6,478 | 6.233 |
| Total liabilutes and partners' capital | 518.905 | $\underline{518.662}$ |

[^10]
## TIME WARNER ENTERTAINMENT COMPANY, L.P. CONSOLIDATED STATEMENT OF OPERATIONS Years Ended December 31, (millions)


(a) Includes the following income (expenses) resulung from transactons with the partnen of TWE and other related companies for the years ended December 31. 1995, 1994 and 1993, respectively; revenues- $\$ 56$ mullion. $\$ 112$ mulhon and $\$ 67$ mulhon, cost of revenues$\$(\$ 4)$ mulhon, $\$(70)$ million and $\$(88)$ milhon, selling. general and admunatrative- $\$(611$ milhon, $\$(72)$ mallion and $\$(38)$ multion. interest and other, net- $\$ 24$ milhon. $\$ 21$ milhon and $\$ 3$ milhoa: and corporate expenies- $\$(64)$ mulhon. $\$(60)$ mulion and $\$(60)$ million (Note 13)
(b) Includes depreciation and amortization eripense of
$\$ 1.039$
5.943

5902

## TIME WARNER ENTERTAINMENT COMPANY, L.P.

## CONSOLIDATED STATEMENT OF CASH FLOWS

## Years Ended December 31,

 (millions)|  | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| OPERATIONS |  |  |  |
| Net income | 573 | 161 | $314 \%$ |
| Adjustments for noncast and nonoperating items |  |  |  |
| $]_{\text {atraordinary loss on returement of debt }}$ | 24 | - | 10 |
| Lepreciation and amortzation ..... | 1.039 | 943 | $90:$ |
| Equity in (income) losses of investee companses, net of distnbutions | 84 | 58 | (2) |
| Changes in operating assets and liabilites |  |  |  |
| Recervables | (159) | (192) | 1 |
| Inventories | (118) | (76) | (158) |
| Accounts payable and other liabilites | 679 | 400 | 260 |
| Other balance sheet changes | (103) | 2 | 79 |
| Cash provided by operations | 1.519 | 1,296 | 1.271 |
| INVESTING ACTIVITIES |  |  |  |
| Investments and acquisitions | (203) | (156) | (347) |
| Capital expendirures .... | (1.535) | (1.153) | (613) |
| Investment proceeds | 1.050 | 50 | 180 |
| Loan to Tirme Warne: | - | (400) | - |
| Cash uned by trvesting activites | (688) | (1.659) | 1780) |
| FINANCING ACTIVTTIES 9 |  |  |  |
| Borrowings | 2.484 | 977 |  |
| Debt repayments | (3,596) | (995) | 13.734 |
| Capital contntutions, including collections on note recervable from U' S WT | 602 $(1) 088)$ | 234 170 | 1.548 |
| Capital distnibutions | (1,088) | (170) | (45) |
| Other ............ | (95) | - - | (45) |
| Cash provided (used) by financing acuvities | (1,091) | 96 | 811 |
| INCREASE (DECREASE) IN CASH AND EQUTVAIENTS | (562) | (267) | 1,302 |
| CANH AND EQUIVALENTS AT BEGINNING OF PERIOD | i.071 | 1.398 | 36 |
| CASH AND EQUTVALENTS AT END OF PERIOD | 5209 | 51.071 | 51.338 |

## TIME WARNER ENTERTAINMENT COMPANY, L.P. CONSOLIDATED STATEMENT OF PARTNERSHIP CAPITAL <br> (millions)

balance at december 31. 1992
Nat tocome
Admussion of USW

Time Warner General Partners semor prionty capital Distributions (a)
Distnbution of Time Warner Service
Partnership Assets (b)

Collections
Other
BALANCE AT DECEMBER 31, 1993
Net income
Distributions (a)

| Allocation of incorne | 127 |  | (127) | 214 | $\begin{gathered} (127 \\ 234 \\ 11 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Collections |  |  |  |  |  |
| Other |  |  | $1!$ |  |  |
| BALANCE AT DECEMBER 31, 1994 | 1.663 | 7.398 | (304) | (771) | 6.233 |
| Net income |  |  | 73 |  | 73 |
| Distributions (a) | (306) |  | (421) |  | (421) |
| Reacquisution of Time Warner Service Partnerstup Assets (b) |  | 124 |  |  | 124 1129 |
| Allocation of income | 129 |  | (129) | 602 | 602 |
| Collections |  |  | (4) | 602 | (4) |
| Other | \$1.20 |  |  | $5(109)$ |  |
| BALANCE AT DECEMBER 31. 1995 | \$1.426 | 57.522 | $5(875)$ | $\underline{\text { 5109 }}$ | \$6,478 |


| Time Warner General Partners' Senior Capital | Partners' Capital |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Contributed Capital | Undistributed Partnership Earnings (Deficif) | $\begin{aligned} & \text { US } \\ & \text { WEST } \\ & \text { Note } \\ & \hline \end{aligned}$ | Total Partnen Capital |
| 5 | 56,451 | 5 (14) | 5 - | 56.437 |
|  |  | tys |  | 198 |
| 1.501 | 2.553 |  | 11.021) | 1.532 |
|  | (1501) |  |  | 1 (501. |
|  |  | (539) |  | (539) |
| 35 | (95) |  |  | (95) |
|  |  | (35) |  | (35) |
|  |  |  | 16 | 16 |
|  | (10) | $1:$ |  | (13) |
| 1.536 | 7.398 | (393) | 1. .0051 | 6.000 |
| 127 |  | 161 |  | 161 |
|  |  | (46) |  | (46) |
|  |  | (127) |  | (127) |
|  |  |  | 214 | 234 |
|  |  | 11 |  | 11 |
| 1.663 | 7.398 | (304) | (771) | 6.233 |
|  |  | 73 |  | 73 |
| (366) |  | (421) |  | (421) |
| 129 | 124 |  |  | 124 |
|  |  | (129) |  | (129) |
|  |  |  | 602 | 602 |
|  |  | (4) |  | (4) |
| \$1.426 | \$7.522 | S(875) | 5 (169) | \$6,478 |

(a) Distributrons in 1995.1994 and 1993 included 5346 mulion, 5173 maihon and 5252 milion, respectively. of accrued tax-related distributions. and $\$ 25$ million, $\$ 50$ million and $\$ 13$ milion of cash distntutions to the Time Warner Service Partnershiph, respectiveiv Stock option distnbutions of $\$ 50$ milion and $\$ 274$ million were accrued in 1995 and 1993, respectively, because of an increase in the market price of Time Warner common stock and $\$ 177$ milhon of prevously-accrued stock opoon dustnbuthons were reverned in 1994 eccause the market pence of Time Wamer common stock declined during the period. In additon. Time Warner General Partners' senior pronty capital was reduced in 1995 by a $\$ 366$ million distnibution of partnenhip income prevously allocated to such interes
(b) Time Warner General Parnen juntor pronsty capital was reduced in 1993 for the 595 million histoncal cost of the Time Warner service Partnership Assets distnbuted to the Time Wamer Genenal Partners and was increased in 1995 the 5124 mulhon hasoncal cost of the Time Warner Service Partnership Assets reacquired by TWT

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCLAL STATEMENTS

## 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Description of Business and Basis of Presentation

Time Warner Entertainment Company, L.P. a Delaware limited partnership ("TWE"), is engaged pricipally in two fundamental areas of business: Entertanment. consisting principally of interests in filmed entertanment. broadcasting, theme parks and cable television programming: and Telecommunications. consist ng principally of interests in cable television systems.

Each of the business interests within Entertainment and Telecommunications is important to TWE's objectuve of increasing partner value through the creation, extension and distribution of recognizable srands and copyrights throughout the world. Such brands and copyrights include (1) the unique and extensive film and television libraries of Warner Bros. and trademarks such as the Looney Tunes characters and Batman. (2) The WB Network, a new national broadcasting network launched in 1995 as an extension of the Warner Bros. brand and as an additional distribution outlet for Warner Bros.' collection of chldren cartoons and television programming. (3) Six Flags, the largest regional theme park operator in the Unit sd States, in which TWE owns a $49 \%$ interest, (4) HBO and Cinemax, the leading pay television services and (5) Time Warner Cable. the second largest operator of cable television systems in the U.S.

The operating results of TWE's various business interests are presented herein as an indication of financial performance (Note 12). Except for start-up losses incurred in an effort to create value in a branded national broadcasting network. TWE's principal business interests generate significant operating income and cash flow from operations. The cash flow from operations generated by such business interests is significantly greater than their operating income due to significant amounts of noncash amortization of intangible assets recognized prncipally in Time Warner Inc.s ("Time Warner") $\$ 14$ billion acquisition of Warner Communications Inc. ("WC1") in 1989 and $\$ 1.3$ billion acquisition of the minonty interest in American Television and Communications Corporation ("ATC") in 1992, a portion of which cost was allocated to TWE in accordance with the pushdown method of accounting. Non-cash amortiza..on of intangible assets recorded by TWE's businesses amounted to $\$ 444$ million in 1995, $\$ 478$ million in 1994 and $\$ 476$ million in 1993.

Subsidiaries of Time Wamer are the general parners of TWE (Time Warner General Parners"). During 1995. Time Warner acquired the aggregate $11.22 \%$ limited partnership interests previously held by subsidianes of each of ITOCHU Corporation and Toshiba Corporation. As a result. Time Warner and certain of its whollyowned subsidiaries collectively own $74.49 \%$ of the pro rata priority capital and residual equity parnership interests in TWE, and certain priority capital interests senior and junior to the pro rata prionity capital interests. The remaining $25.51 \%$ pro rata prionity capital and residual equity limited partnership interests are held by a subsidiary of U S WEST. Inc. ("U S WEST"), which acquired such interests in 1993 for \$1.532 billion of cash and a $\$ 1.021$ billion $4.4 \%$ note (the "U S WEST Note").

In heu of contributing certain assets to the partnership at its capitalization in 1992 (the "Beneficial Assets"), the Time Warner General Partners assigned to TWE the net cash flow generated by such assets or agreed to pay an amount equal to the net cash flow generated by such assets. TWE has the right to recenve from the Time Warner General Partners, at the limited partners' option. an amount equal to the fair value of the Beneficial Assets, net of associated liabilities, that have not been contributed to TWE by June 30, 1996. rather than continuing to receive the net cash flow, or an amount equal to the net cash flow. generated by such Beneficial Assets. The consolidated financial statements include the assets and liabilities of the businesses contnbuted by the Time Warner General Partners, including the Beneficial Assets and associated liabilties . all at Time Warner's historical cost basis of accountung

The consolidated financial statements reflect (i) the consolidation by TWE of the TWE-Advance/Newhouse Partnership resulting from the formation of such partnership (Note 2). (ii) the deconsolidation of Six Flags Entertainment Corporation ("Six Flags") as a result of the disposition by TWE of a $51 \%$ interest in Six Flags effective as of June 23. 1995 (Note 3) and (iii) the consolidation of Paragon Communications ("Paragon") as a

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

result of an increase in TWE's control over the management of such entity effective as of July 6, 1995. Certain other reclassifications have been made to the prior year's financial statements to conform to the 1995 presentation

## Basis of Consolidation and <br> Accounting for Investments

The consolidated financial statements include $100 \%$ of the assets, liabilities, revenues, expenses, income. loss and cash flows of TWE and all companies in which TWE has a direct and indirect controlling vot g interest ("subsidiaries"), as if TWE and its subsidianes were a single company. Significant intercompany accounts and transactions between the consolidated companies have been eliminated. Significant accounts and transactions between TWE and its partners and affiliates are disclosed as related party vansactions (Note 14)

Investments in companies in which TWE has significant influence but less than a con rolling voting interest are accounted for using the equity method. Under the equity method, only TWE's investment in and amounts due to and from the equity investee are included in the consolidated balance sheet. only TWE's share of the investee's earnings is included in the consolidated operating results, and only the dividends, cash distributions. loans or other cash received from the investee. less any additional cash investment. loan repayments or other cash paid to the investee are included in the consolidated cash flows.

In accordance with Financial Accounting Standards Board ("FASB") Statement No. 115. "Accounting For Certain Investments in Debt and Equity Securities". investments in companies in which TWE does not have the controlling interest or an ownership and voting interest so large as to exert significant influence are accounted for at market value if the investments are publicly traded and there are no resale restrictions, or at cost, if the sale of a publicly-traded investment is restricted or if the investment is not publicly traded. Unrealized gains and losses on investments accounted for at market value are reported in partn $3^{\circ}$ capital until the investment is sold. at which time. the realized gain or loss is included in tncome. Dividends and other distributions of earnings from both market value and cost method investments are included in income when declared

## Foreign Currency

The financial position and operating results of substantially all of the foreıgn operations of TWE are consolidated using the local currency as the functional currency. Local currency assets and liabilities are translated at the rates of exchange on the balance sheet date, and local currency revenues and expenses are translated at average rates of exchange during the period. Resulung translation gains or losses, which have not been material, are included in partners' capital. Foreign currency transaction gains and losses, which have not been matenal, are included in operating results.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and footnotes thereto. Actual results could differ from those estimates.

Significant estimates inherent in the preparation of the accompanying consolidated financial statements include management's forecast of anticipated revenues from the distribution of theatrical and television product in order to evaluate the ultimate recoverability of film inventory recorded as an asset in the consolidated balance sheet. Management periodically reviews such estimates and it is reasonably possible that management's assessment of recoverability of individual films and television product may change based on actual results and other factors.

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

## Revenues and Costs

Feature films are produced or acquired for initial exhibition in theaters followed by distribution the home video, pay cable. broadcast network, basic cable and syndicated television markets. Generally, distribution to the theatrical, home video and pay cable markets (the primary markets) is principally completed within eighteen months of initial release and thereafter with respect to distribution to the basic cable. broadcast network and syndicated television markets (the secondary markets). Theatrical revenues are recognized as the films are exhibited. Home video revenues, less a provision for returns, are recognized when the home videos are sold Revenues from the distribution of theatrical product to cable. broadcast network and syndicated television markets are recognized when the films are available to telecast.

Television films and series are initially produced for the networks or first-un television syndication (the primary markets) and may be subsequently licensed to foreign or domestic cable and syndicaiad television markets (the secondary markets). Revenues from the distribution of television product are recognized when the films or series are available to telecast, except for barter agreements where th: recognition of revenue is deferred until the related advertisements are exhibited.

License agreements for the telecast of theatrical and television product in the cable, broadcast network and syndicated television markets are routinely entered into well in advance of their available date for telecast, which is generally determined by the telecast privileges granted under previous license agreements. A fcordingly, there are significant contractual rights to receive cash and barter upon which revenues will not be recognized until such product is available for telecast under the contractual terms of the related license agreement. Such contractual rights for which revenue is not yet recognizable is referred to as "backlog." Excluding advertising barter contracts. Warner Bros.' backlog amounted to $\$ 1.056$ billion and $\$ 852$ million at December 31. 1995 and 1994, respectively (including amounts relating to the licensing of film product to HBO of $\$ 175$ milion at each date)

Inventories of theatrical and televiion product are state at the lower of amortized cost or net realizable value. Cost includes direct production and acquisition costs. production overhead and capitalized interest. A portion of the cost to acquire WCI was allocated to its theatrical and television product as of December 31. 1989. including an allocation to product that had been exhibited at least once in all markets ("Library") Individual films and series are amortized, and the related particıpations and residuals are accrued. based on the proportion that current revenues from the film or series bear to an estimate of total revenues anticipated from all markets. These estimates are revised periodically and losses, if any, are provided in full. WCI acquisition cost allocated to the Library is amortized on a straight-line basis over twenty years. Current film inventories include the unamortized cost of completed feature films allocated to the primary markets, television films and series in production pursuant to a contract of sale, film rights acquired for the home video market and advances pursuant to agreements to distribute third-party films in the primary markets. Noncurrent film inventories include the unamortized cost of completed theatrical and television films allocated to the secondary markets, theatrical films in production and WCl acquisition cost allocated to the Library.

A significant portion of cable system and cable programming revenues are derived from subscriver fees. which are recorded as revenue in the period the service is provided. The cost of rights to exhibit feature films and other programming on pay cable services during one or more availability periods ("programming costs") generally is recorded when the programming is initially available for exhibition, and is allocated to the appropriate availability periods and amortized as the programming is exhibited

## Advertising

In accordance with FASB Statement No. 53. "Financial Reporting by Producers and Distributors of Motion Picture Films," advertising costs for theatrical and television product are capitalized and amortized over the related revenue streams in each market for which such costs are intended to benefit, which generally does not

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCLAL STATEMENTS-(Continued)

exceed three months. Other advertising costs are expensed upon the first exhibition of the advertusement Adverising expense. excluding theatrical and television product, amounted to $\$ 241$ million in 1995 . $\$ 190$ million in 1994 and $\$ 169$ million in 1993

## Cash Equivalents

Cash equivalents consist of commercial paper and other investments that are readily convertuble into cash. and have original maturities of three months or less.

## Property, Plant and Equipment

Property, plant and equipment are stated at cost. Additions to cable property. plan: and equipment generally include material, labor, overhead and interest. Depreciation is provided generally on the straight-line method over useful lives ranging up to twenty-five years for buildings and improvemens and up to fifteen years for furniture. fixtures, cabie television equipment and other equipment.

In March 1995, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 121. "Accounting for the Impairment of Loag-Lived Assets and for Long-Lived Assets to Be Disposed Of." ("FAS 121") effective for fiscal years beginning after December 15. 1995. The new rules establish standards for the recognition and measurement of imparment losses on long-lived assets and certain intangible assets. TWE expects that the adoption of FAS 121 will not have a material effect on its financia: statements.

## Intangible Assets

As a creator and distributor of branded information and entertainment copyrights. TWE has a significant and growing amount of intangible assets, including goodwill, cable trlevision franchises and other copynghted products and trademarks. In accordance with ge.urrally accepted accounting principles. TWE does not recognize the fair value of internally-generated intangible assets. Costs incurred to create and produce copyrighted product, such as feature films and television series. are generally either expensed as incurred. or capitalized as angible assets, as in the case of cash advances and inventoriable product costs. However. accounting recognition is not given to any increasing asset value that may be associated with the collection of the underlying copynghted matenal. Additionally. costs incurred to create or extend brands, such as the start-up of The WB Network. generally result in losses over an extended development period and are recognized as a reduction of income as incurred, while any corresponding brand value created is not recognized as an intangible asset in the consolidated balance sheet. On the other hand, intangible asses acquired in business combinations accounted for by the purchase method of accounting are capitalized and amortized over their expected useful life as a noncash charge aganst future results of operations. Accordingly, the intangible assets reported in the consolidated balance sheet do not reflect the fair value of TWE's internally-generated intangible assets. but rather are limited to intangible assets resulting from certain acquisitions in which the cost of the acquired companies exceeded the fart value of their tangible assets at the time of acquisition.

TWE amortizes goodwill over periods up to forty years using the straight-line method. Cable television franchises and other intangible assets are amortized over periods up to twenty years using the straight-line method. In 1995, 1994 and 1993, amortization of goodwill amounted to $\$ 127$ million, $\$ 129$ million and $\$ 132$ mullion. respectively, amortization of cable television franchises amounted to $\$ 223$ million, $\$ 208$ million and $\$ 222$ million, respectively; and amortization of other intangible assets amounted to $\$ 94$ milhon, $\$ 141$ million and $\$ 122$ million, respectively. Accumulated amortization of intangible assets at December 31, 1995 and 1994 amounted to $\$ 2.337$ billion and $\$ 1.867$ billion, respectively.

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

TWE separately reviews the carrying value of acquired intangible assets for each acquired entity on a quarterly basis to determine whether an impairment may exist. TWE considers relevant cash flow and protitability information. including estimated future operating results, trends and other available information. in assessing whether the carrying value of intangible assets can be recovered. Upon a determination that the carrying value of intangible assets will not be recovered from the undiscounted future cash flows of the acquired business, the carrying value of such intangible assets would be considered impaired and will be reduced by a charge to operations: in the amount of the impairment. Impairment is measured as any deficiency in estimated undiscounted future cash flows of the acquired business to recover the carrying value related to the intangible assets.

## Income Taxes

As a Delaware limited partnership. TWE is not subject to U.S. federal and state income taxation. However, certain of TWE's operations are conducted by subsidiary corporations that are subject to dmestic or foreign taxation. Income taxes are provided on the income of such corporations using the liability me hod of accounting for income taxes prescribed by FASB Statement No. 109. "Accounting for Income Taxes "

## 2. TWE-ADVANCE/NEWHOUSE PARTNERSHIP

On April 1. 1995. TWE formed a cable television joint venture with the Advance/Newhouse Partnership ("Advance/Newhouse") to which Advance/Newhouse and TWE contributed cable television systems (or interests therein) serving approximately 4.5 million subscribers, as well as certain foreign cable investments and programming investments that included Advance/Newhouse's $10 \%$ interest in Primestar Partners. L.P. ("Primestar"). TWE owns a two-thirds equity interest in the TWE-Advance/Newhouse Partnership and is the managing partner. TWE consolidates the partnership and the one-third equity interest owned by Advance/Newhouse is reflected in TWE's consolidated financial statements as minority interest. In accordance with the partnership agreement. Advance/Newhouse can require TWE to $f$ achase its equity interest for fair market value at specified intervals following the death of both of its principal shareholders. Beginning in the third year, either partner can initiate a dissolution in which TWE would receive two-thirds and Advance/Newhouse would receive one-third of the partnership's net assets. The assets contributed by TWE and Advance/Newhouse to the partnership were recorded at their predecessor's historical cost, which, with respect to Advance/Newhouse, consisted of assets contributed to the parthership of approximately $\mathbf{\$ 3 3 8}$ million and liabilities assumed by the partnership of approximately $\$ 9$ million. No gain was recognized by TWE upon the capitalization of the partnership.

The accompanying consolidated statement of operations includes the operating results of the Advance/Newhouse businesses from the date of contribution to the parthership. On a pro forma basis, giving effect to (i) the formation of the TWE-Advance/Newhouse Partnership, (ii) the consolidation of Paragon, (iii) the reacquisition of the Time Warner Service Partnership Assets (Note 8). (iv) TWE's debt refinancing (Note 6) and (v) TWE's asset sales, including the sale of $51 \%$ of its interest in Six Flags and the sale or expected sale or transfer of certan unclustered cable television systems, as if each of such transactions had occurred at the beginning of the periods. TWE would have reported for the years ended December 31. 1995 and 1994, revenues of $\$ 9.682$ billion and $\$ 8.779$ billion, depreciation and amortization of $\$ 1.069$ billion and $\$ 1.035$ billion, operating income of $\$ 962$ million and $\$ 884$ million, income before extraordinary ,tem of $\$ 172$ million and $\$ 143$ million and net income of $\$ 148$ million and $\$ 143$ million, respectively.

## 3. SIX FLAGS

On June 23, 1995. TWE sold $51 \%$ of its interest in Six Flags to an investment group led by Boston Ventures for $\$ 204$ million and received $\$ 640$ million in additional proceeds from Six Flags, representing

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

payment of certain intercompany indebtedness and licensing fees. As a result of the transaction. Six Flags has been deconsolidated and TWE's remaining $49 \%$ interest in Six Flags is accounted for under the equity method of accounting. TWE reduced debt by approximately $\$ 850$ million in connection with the transaction. and a portion of the income on the transaction has been deferred by TWE principally as a result of its guarantee of certain third-party. zero-coupon indebtedness of Six Flags due in 1999

TWE hid owned all of Six Flags since Septembet 1993 when it provided $\$ 136$ million in funds to Six Flags to repurchase the remaining $50 \%$ common stock interest held by other stockholders and preferred sto is of certain subsidiaties.

## 4. INVESTMENTS

TWE's investments consist of:


Companies accounted for using the equity method include Comedy Partners. L.P. ( $50 \%$ owned), certain cable system joint ventures (generally $50 \%$ owned). Primestar ( $31 \%$ owned in 1995). Six Flags ( $49 \%$ owned in 1995 when deconsolidated). certain international cable and programming joint ventures (generally $\mathbf{2 5 \%}$ owned in 1995 and 1994) and Courtroom Television Network ( $33 \%$ owned in 1995) A summary of combined financial information as reported by the equity investees of TNE is set forth belon


## TIME WARNER ENTERTAINMENT COMPANY, L.P.

 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)
## 5. INVENTORIES

TWE's inventories consist of

|  | December 31. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1985 |  |  | 1994 |  |  |  |
|  | Current | Noncurrent |  | Current |  | Noncurren |  |
|  |  | (millions) |  |  |  |  |  |
| Film costs: |  |  |  |  |  |  |  |
| Released, less amortization | \$529 | \$ |  | S |  | S | 347 |
| Completed and not released | 74 |  | 22 |  | 123 |  | 24 |
| In process and other | 11 |  | 396 |  | 18 |  | 361 |
| Library, less amortization | - |  | 717 |  | - |  | 769 |
| Programming costs, less amortization | 219 |  | 337 |  | 149 |  | 306 |
| Merchandise | 71 |  | - |  | 81 |  | - |
| Total | \$904 |  | . 909 | 5 | 956 |  | . 807 |

Excluding the Library, the unamortized cost of completed films at Dece nber 31.1995 amounted to $\$ 1.062$ billion. more than $90 \%$ of which is expected to be amortized within three years after release. Excluding the effects of accounting for the acquisition of WC1. the total cost incurred in the production of theatrical and television films amounted to $\$ 2.011$ billion in $1995 . \$ 1.667$ billion in 1994 and $\$ 1.784$ billion in 1993: and the total cost amortized amounted to $\$ 2$ billion. $\$ 1.640$ billion and $\$ 1.619$ billion. respectively.

## 6. LONG-TERM DEB'T

Long-term debt consists of:

|  | Decrember 31. |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
|  | (millions) |  |
| Credit agreement. weighted average interest rates of $6.4 \%$ and $6.5 \%$ | \$2.185 | \$2.550 |
| Commercial paper. weighted average interest rates of $6.2 \%$ and $6.2 \%$ | 157 | 649 |
| Six Flags $9.25 \%$ zero coupon notes due December 15, 1999 | - | 123 |
| 9\%\% notes due May 1. 2002 | 600 | 600 |
| 71/4\% debentures due September 1. 2008 | 599 | 599 |
| 10.15\% notes due May 1. 2012 | 250 | 250 |
| 8\%\% notes due October 1. 2012 | 347 | 347 |
| $8 \% \%$ debentures due March 15, 2023 | 991 | 990 |
| $8 \%$ \% debentures due July 15, 2033 | 994 | 994 |
| Other | 14 | 58 |
| Total | \$6.137 | \$7.160 |

In June 1995. TWE, the TWE-Advance/Newhouse Partnership and a wholly-owned subsidiary of Time Warner ("TWI Cable") executed a five-year revolving credit facility (the "New Credit Agreement"). The New Credit Agreement enabled such entities to refinance certain indebtedness assumed in certain cable acquisitions. to refinance TWE's indebtedness under a pre-existing bank credit agreement and to finance the ongoing working capital, capital expenditure and other corporate needs of each borrower.

The New Credit Agreement permits borrowings in an aggregate amount of up to $\$ 8.3$ billion, with no scheduled reductions in credit availability prior to maturity. Borrowings are limited to 54 billion in the case of TWI Cable. $\$ 5$ billion in the case of the TWE-Advance/Newhouse Partnership and $\$ 8.3$ billion the case of

## TIME WARNER ENTERTAINMENT COMPANY, 1..P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

TWE. subject in each case to certain limitations and adjustments. Such borrowings bear interest at specific rates for each of the three borrowers, generally equal to LIBOR plus a margin initially ranging from 50 to 87.5 basis points, which margin will vary based on the credit rating or financial leverage of the applicable borrower. Unused credit is available for general business purposes and to support any commercial paper borrowings. Each borrower is required to pay a commitment fee initially ranging from $.2 \%$ to $.35 \%$ per annum on the unused portion of its commitment. The New Credit Agreement contains certain covenants for each borrower relating to, among other things. additional indebtedness: liens on assets, cash flow coverage and leverage ratios: and loans. advances. distributions and other cash payments or transfers of assets from the borrowers to their respective partners or affiliates.

In July 1995. TWE borrowed approximately $\$ 2.6$ billion under the New Credit Agreement te repay and terminate its pre-existing bank credit agreement. In connection therewith. TWE recognized an extraordinary loss of $\$ 24$ million to write-off deferred financing costs related to the former credit agreement.

As a result of the Six Flags transaction. long-term debt was reduced by approximately 5850 million in 1995, including the deconsolidation of Six Flags' $9.25 \%$ zero coupon notes due in 1999. Such zero coupon notes have been guaranteed by TWE. In addition. TWE recognized an extraordinary loss of $\$ 10$ million in 1993 in connection with the retirement by Six Flags of certain of its indebtedness.

Each Time Wamer General Partner has guaranteed a pro rata portion of approximately $\$ 6$ billion of TWE's debt and accrued interest thereon based on the relative fair value of the net assets each Time Warner General Partnet contributed to TWE (the "Time Warner General Partner Guarantees"). Such indebtedness is recourse to each Time Warner General Partner only to the extent of its guarantee. The indenture pursuant to which TWE's notes and debentures have been issued (the "Indenture") requires the unanimous consent of the holders of the notes and debentures to terminate the Time Warner Gene al Partner Guarantee prior to June 30, 1997, and the consent of a majority of such holders to effect a termination thereafter. There are generally no restrictions on the ability of the Time Warner General Partner guarantors to transfer material assets, other than TWE assets, to parties that are not guarantors.

Interest expense was $\$ 571$ million in 1995. $\$ 563$ million in 1994 and $\$ 573$ million in 1993. The weighted average interest rate on TWE's total debt was $7.7 \%$ and $7.6 \%$ at December 31. 1995 and 1994, respectively.

TWE has the intent and the ability under the New Credit Agreement to continue to refinance its commercial paper borrowings on a long-term basis. TWE is not obligated to repay any portion of its long-term debt untl the year 2000 when the New Credit Agreement expires and all borrowings thereunder. including commerctal paper supported by the New Credit Agreement are required to be repaid

## 7. INCOME TAXES

Domestic and foreign pretax income (loss) are as follows:

|  | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | (millioas) |  |
| Domestic | $\$ 191$ | $\$ 242$ <br> (41) | $\begin{array}{r} \$ 271 \\ 1 \end{array}$ |
| Foreign |  | 5201 | \$272 |
| Total | 5183 | \$201 |  |

## TIME WARNER ENTERTAINMENT COMPA NY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

As a partnership. TWE is not subject to U.S. federal, state or local income taxation. However, certain of TWE's operations are conducted by subsidiary corporations that are subject to domestic or foreign taxation Income taxes (benefits) of TWE and subsidiary corporations are as set forth below:

|  | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | (millions) |  |
| F:deral: |  |  |  |
| Current ${ }^{(1)}$ | \$ 7 | \$ 6 | \$10 |
| Deferred | (5) | (2) | (12) |
| Foreign: |  |  |  |
| Current ${ }^{(2)}$ | 74 | 53 | 68 |
| Deferred | 6 | (16) | (4) |
| State and local: |  |  |  |
| Current | 7 | 14 | 20 |
| Deferred | (3) | (15) | (18) |
| Total incorne taxes | $\underline{\$ 86}$ | 540 | \$64 |

(1) Includes utilization of Six Flags' tax carryforwards in the amount of $\$ 16$ million in $\mathbf{1 9 9 5}, \mathbf{5} 35$ million in 1994 and 575 million in 1993
(2) Includes foreign withbolding taves of $\$ 60$ million in $1995, \$ 44$ millicn in 1994 and 559 million in 1993

The financial statement basis of TWE's assets exceeds the corresponding tax basis by $\$ 8.8$ billion at December 31. 1995. principally as a result of differences in accounting for depreciable and amortizable assets for financial statement and income tax purposes.

## 8. TWE PARTNERS' CAPITAL

Each parner's interest in TWE consists of the initial priority capital and residual equity amounts that were assigned to that partner or its predecessor based on the estimated fair value of the net assets earh contributed to the partnerihip, as adjusted for the fair value of certain Time Warner Service Partnersthip Assets (as defined below) distributed by TWE to the Time Warner General Partners in 1993 which were not subsequently reacquired by TWE in 1995 ("Contributed Capital"), plus, with respect to the priority capital interests only, any undistributed priority capital return. The priority capital return consists of net partnership income allocated to date in accordance with the provisions of the TWE partnership agreement and the right to be allocated additional partnership income which, together with any previously allocated net partnership income. provides for the various priority capital rates of return specified in the table below. The sum of Contributed Capital and the undistributed priority capital return is referred to as "Cumulative Priority Capital." Cumulative Prionity Capital is not necessarily indicative of the fair value of the underlying priority capital interests principally due to abovemarket rates of return on certain priority capital interests as compared to securities of comparable credit risk and maturity, such as the $13.25 \%$ rate of return on the junior priority capital interest owned by subsidiaries of Time Warner. Furthermore, the ultimate realization of Cumulative Priority Capital could be affected by the fair value of TWE. which is subject to fluctuation.

## TIME WARNER ENTERTAINMENT COMPANY, L.P. notes to consolidated financial statements-(Continued)

A summary of the prionty of Contributed Capital, ownership of Contributed Capital and Cumulative Prionty Capital at December 31. 1995 and priority capital rates of return thereon is set forth below:
Priorit) of Contributed Capital
(a) Excludes partnership income or loss allocated thereto
(b) Income allocations related to pronify capical rates of return are based on partnership income afte any spectal tat allocataons
(c) Net of $\$ 366$ mallion of partnership income distnbuted in 1995 represerting the prionty capual return thereoo througt June 30 , 1995
(d) $11,00 \%$ to the extent concurrently distributed.
(c) $11: 25 \%$ to the extent concurrently distributed.
(f) Residual equity capital is not entitied to stated pronty rates of terurn and, as such. its Cumulative Prority Capital is equal to its Contributed Capital. However. in the case of certain events such as the liquidation or dissolution of TWE. resudual equity capital is entitied to any excess of the fair value of the net assets of TWE ovet the ageregate amount of Cumulative Prionty Capital and special tas allocations. The residual equity Contnbuted Capital has pronty over the pronty returns on junior and pro rata prionity caputal

Because Contributed Capital is based on the fair value of the net assets that each partner contributed to the partnership. the aggregate of such amounts is significantly higher than TWE's partners' capital as reflected in the consolidated financial statements, which is based on the historical cost of the contributed net assets For purposes of allocating partnership income os ioss to the partners, partnership income or loss is based on the fair value of the net assets contributed to the partnership and resuh, in significantly less partnership income, or results in partnership losses, in contrast to the net income reported by TWE for financial statement purposes. which is also based on the historical cost of contributed net assets.

Under the TWE partnership agreement. partnership income, to the extent earned. is first allocated to the partners so that the economic burden of the income iax consequences of partnership operations is borne as though the partnership were taxed as a corporation ("special tax allocations"), then to the senior priority, pro rata prionity and junior priority capital interests. in order of priority, at rates of return ranging from $8 \%$ to $13.25 \%$ per annum, and finally to the residual equity interests. Partnership losses generally are allocated first to eliminate prior allocations of partnership income to. and then to reduce the Contributed Capital of, the residual equity, junior priority capital and pro rata priority capital intesests, in that order, then to reduce the Time Warner General Partners' senior priority capital. including partnershup income allocated thereto, and finally to reduce any special tax allocations. To the extent partnership income is insufficient to satisfy all special allocations in a particular accounting period, the right to receive additional partnership income necessary to provide for the various prionty capital rates of return is carried forward until satisfied out of future partnership income. including any partnership income that may result from any liquidation or dissolution of TWE.

The TWE partnership agreement provides. under certain circumstances, for the distribution of partnership income allocated to the senior prionty capital owned by the Time Warner General Partners ("Senior Pnority Capital Distributions"). Pursuant to such provision. $\$ 366$ million of partnership income was distributed to the Time Warner General Partners in 1995. The senor priority capital and, to the extent not previously distributed. partnership income allocated thereto is required to be distributed in three annual instaliments beginning on July 1. 1997. The junior priority capital owned by subsidiaries of Time Warner may be increased if certain operating performance targets are achieved over a five-year period ending on December 31, 1996 and a ten-year

# TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCLAL STATEMENTS-(Continued) 

penod ending on December 31. 2001. Although satisfaction of the ten-year operating performance target is indeterminable at this time, it is not expected that the five-year target will be attaned

U S WEST has an option to obtain up to an additional $6.33 \%$ of pro rata prionity capital and residual equity interests. depending on cable operating performance. The option is exercisable between January I. 1999 and on or about May 31, 2005 at a maximum exercise price ranging from $\$ 1.25$ billion to $\$ 1.8$ billion, depending on the year of exercise. Either U S WEST or TWE may elect that the exercise price be paid with partnershup interests rather than cash.

Distributions and loans to the partners are subject to partnership and credit agreement limitations Generally. TWE must be in compliance with the cash flow coverage and leverage ratios, restricted payment limitations and other credit agreement covenants in order to make such distributions or loans

In September 1993. certain assets of TWE were distributed to the Time Warner General Partners and were owned and operated by other partnerships (the "Time Warner Service Partnerships") in order to ensure compliance with the Modification of Final Judgment entered on Auzust 24. 1982 by the United States Distnct Court for the District of Columbia applicable to U S WEST and its affiliated companies, which may have included TWE. This distribution was recorded for financial stateınent purposes based on the $\$ 95$ million historical cost of such assets and. for partnership agreement purposes. Time Warner General Partners' junnor priority capital was reduced by approximately $\$ 300$ million. In 1994, U S WEST received a judicial order that TWE was no longer prohibited from owning or operating substantially all of such assets. Accordingly. in September 1995. TWE reacquired substantially all of the assets of the Time Warner Service Partnerships. subject to the liabilities relating thereto, (the "Time Warner Service Partnership Assets") in exchange for junnor priority capital interests in TWE equal to approximately $\$ 400$ million. The reacquisition was recorded for financial statement purposes based on the $\$ 124$ million historical cost of the Time Warner Service Partnership Assets. Prior to the reacquisition of the Time Warner Service Partnership Assets in September 1995. TWE was required to make quarterly cash distributions of junior priority capital in the amount of $\$ 12.5$ million to the Time Warner General Partners ("TWSP Distributions"). which the General Partners were then required to contribute to the Time Warner Service Partnerships. TWr paid TWSP Distributions to the Time Warner General Partners in the amount of $\$ 25$ mulion. $\$ 50$ million and $\$ 12.5$ million in 1995, 1994 and 1993, respectively. which were recorded as reductions of Time Warner General Partners* junior priority capital.

TWE remburses Time Warner for the amount by which the market price on the exercise date of Time Warner common stock options exercised by employees of TWE exceeds the exercise price or, with respect to options granted prior to the TWE capitalization. the greater of the exercise price and $\$ 27.75$, the market price of the common stock at the time of the TWE capitalization on June 30. 1992 ("Stock Option Distributions"). TWE accrues Stock Option Distributions and a corresponding liability with respect to unerercised options when the market price of Time Warner common stock increases duasig the accounting period, and reverses previouslyaccrued Stock Option Distributions and the corresponding liability when the market price of Time Warner common stock declines. Stock Option Distributions are paid when the options are exercised At December 31 . 1995 and 1994. TWE had recorded a liability for Stock Option Distributions of $\$ 122$ million and $\$ 89$ million. respectively, based on the unexercised options and the market prices at such dates of $\$ 37.875$ and $\$ 35.125$. respectively, per Time Warner common share. TWE paid Stock Option Distributions to Time Warner in the amount of $\$ 17$ million, $\$ 5$ million and $\$ 20$ million in 1995,1994 and 1993, respectively.

Cash distributions are required to be made to the partners to permit them to pay income taxes at statutory rates based on their allocable taxable income from TWE "Tax Distributions"). including any taxable income generated by the Beneficial Assets, subject to limitations referred to herein. The aggregate amount of such Tax Distnbutions is computed generally by reference to the taxes that TWE would have been required to pay if it were a corporation. Tax Distributions were previously subject to restrictions until July 1995 and are now paid to the Time Wamer General Partners on a current basis. TWE paid $\$ 680$ million of such Tax Distributions to the

## TIME WARNER ENTERTAINMENT COMPANY, L.P. notes to consolidated financial statements-(Continued)

Time Warner General Partners in 1995 (of which $\$ 334$ million was accrued at December 31, 1994), compared to $\$ 115$ million in 1994.

In addition to Stock Option Distributions. Tax Distributions and Senior Prionty Capital Distnibutions. quarterly eash distributions may be made to the partners to the extent of excess cash. as defined in the TWE partnership agreement ("Excess Cash Distribution"). Assuming that no additienal partnership interests are issued to new partners and that certain cash distribution thresholds are met. cash distnbutions other than Stock Option Distributions. Tax Distributions and Sentor Prionty Capital Distributions will in the aggregate be made $63.27 \%$ to the Time Warner General Partners, $11.22 \%$ to Time Warner and $25.51 \%$ to U S WEST pnor to June 30, 1998: thereafter, the Time Warner General Partners will be entitled to additional distributions with respect to junior prionity capital. If aggregate distributions made to the limited partners. generally from all sources, have not reache 1 approximately $\$ 800$ million by June 30. 1997. cash distributions to the Time Warner Ceneral Partners wih respect to the Time Warner General Partners' pro rata priority and residual equity capital, other than Stock Option Distributions and Tax Distributions, will be deferred until such threshold is met. Similarly, if such aggregate distributions to the limited partners have not reached approximately $\$ 1.6$ billion by June 30 . 1998. cash distributions with respect to junior prionty capital will be deferred until such threshold is met. If any such deferral occurs, a portion of the corresponding partnership income allocations witk. respect to such deferred amounts will be made at a rate higher than otherwise would have been the case. As of December 31. 1995, no cash distributions have been made to the limited partners. In addition, if a division of TWE or a substantial portion thereof is sold, the net proceeds of such sale. less expenses and proceeds used to repay outstanding debt. will be required to be distributed with respect to the partners' partnership interests. Similar distributions are required to be made in the event of a financing or refinancing of debt. Subject to any limitations on the incurrence of additional debt contained in the TWE partnership and credit agreements, and the Indenture. TWE may borrow funds to make distributions.

## 9. STOCK OPTION PLANS

Options to purchase Time Warnet common stock under vanous stock option plans have been granted to employees of TWE at. of in excess of. fair market value at the date of gadnt. Generally, the options become exercisable over a three-year vesting period and expire ten years from the date of grant A summary of stock option activity with respect to employees of TWE is as follows:

| opton actiry wit respa | Thousands of Shares of Time Warner Common Stock | Excrise Price Per Share |
| :---: | :---: | :---: |
|  | 30.198 | 58.45 |
| Outstanding at January 1. 1995 | 2.141 | 34-45 |
| Granted | (1.316) | 8.38 |
| Exercised | (2.488) | 17.45 |
| Cancelled (a) | 28,535 | \$17.45 |
| Balance at December 31. 1995 | December |  |
|  | 1995 | 1994 |
|  | (thousan |  |
|  | 21.846 | 21,318 |
| Exercrable |  |  |

[^11] and into TWE to and from other Time Warner divisions

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

TWE reimburses Time Warner for the use of Time Warner stock options on the basis described in Note 8 . There were 437 thousand options exercised in 1994 and 1.9 million options exercised in 1993, at prices ranging from $\$ 8-536$ per share in each year.

## 10. BENEFIT PLANS

TWE and its divisions have defined benefit pension plans covering substantally all domestic employees Pension benefits are based on formulas that reflect the employees' years of service and compensation levels dunng then employment period. Qualifying plans are funded in accordance with government pension and income tax regulations. Plan assets are invested in equity and fixed income securities.

Penston expense included the following:

|  | Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | $\frac{199:}{(\text { millions })}$ | 1993 |
| Service cost | S 20 | S 26 | \$ 21 |
| Interest cost | 21 | 24 | 19 |
| Actual return on plan assets. | (55) | 4 | (21) |
| Net amortzation and deferral | 37 | (21) | 5 |
| Total. | 523 | 533 | 524 |

The status of funded pension plans is as follows:

|  | December 31. |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
|  | (millions) |  |
| Accumulated benefit obligation ( $89 \%$ vested) | \$213 | \$172 |
| Effect of future salary increases | 111 | 91 |
| Projected benefit obligation | 324 | 263 |
| Plan assets at farr value | 247 | 225 |
| Projected benefit obligation in excess of plan assets | (77) | (38) |
| Unamortized actuarial losses | 60 | 24 |
| Unamortized plan changes | 5 | 4 |
| Other | (3) | (4) |
| Accrued pension liability | $5(15)$ | S(14) |

The following assumptions were used in accounting for pension plans:

|  | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| Weighted average discount rate | 7.25\% | 8.5\% | 7.5\% |
| Return on plan assets | 9\% | 9\% | 9\% |
| Rate of increase in compensatio | 6\% | 6\% | 6\% |

Certain domestic employees of TWE participate in multiemployer pension plans as to which the expense amounted to $\$ 21$ million in $1995, \$ 18$ million in 1994 and $\$ 19$ milion in 1993 . Employees in foreign countries participate to varying degrees in local pension plans, which in the aggregate are not significant.

Certan domestic employees also participate in Time Warner's $401(\mathrm{k})$ savings plans and other savings and profit shanng plans as to which the expense amounted to $\$ 25$ million in $1995, \$ 23$ million in 1994 and $\$ 20$ milhon in 1993 Contributions to the $401(\mathrm{k})$ and other savings plans are based upon a percentage of the

## TIME WARNER ENTERTAINMENT COMPANY, L.P. notes to Consolidated financial. Statrments-(Continued)

employees' elected contributions. Contributions to the profit shaning plans are generally determined by management.

## 11. FINANCLAL INSTRUMENTS

The carrying value of TWE's financial instruments approximates fair value, except for differences with respect to long-term. fixed-rate debt and certain differences related to cost method investments and other financial instruments which are not significant. The fair value of financial instruments, such as long-vrm debt and investments, is generally determined by reference to market values resulting from trading on a national securities excinange or in an over-the-counter market. In cases where quoted market prices are not available, such as for derivative financial instruments, fair value is based on estimates using present value or other valuation techniques.

## Long-Term Debt

Based on the level of interest rates prevailing at December 31, 1995, the fair value of TWE's fixed rate debt exceeded its carrying value by $\$ 386$ million which represents an unrealized loss. Based on TWE's fixed-rate debt outstanding at December 31. 1995, each 25 basis point increase or decrease in the level of interest rates prevailing at December 31, 1995 would result in a reduction or increase in the unrealized loss of $\$ 95$ million. respectively. Based on the level of interest rates prevailing at December 31, 1994, the fair value of TWE's fixedrate debt was 5460 million less than its carrying value which represents an unrealized gain. Unrealized gains or losses related to the differences in the fair value and carrying value of TWE's long-term debt are not recognized uniess such debt is retired prior to its maturity.

## Foreign Currency Risk Management

Foreign exchange contracts are used primarily by Time Warner to hedge the risk that unremitted or future license fees owed to TWE domestic companies for the sale or anticipated sale of U.S. copyrighted products abroad may be adversely affected by changes in foreign currency exchange rates. As part of its overall strategy to manage the level of exposure to the risk of foreign eurrency exchange rate fluctuations. Time Warner hedges a portion of its and TWE's combined foreign currency exposares anticipated over the ensuing twelve month period. including those related to TWE. At December 31. 1995. Time Warner has effectively hedged approximately half of TWE's total estimated foreign currency exposures that principally relate to anticipated cash flows to be remitted to the U.S. over the ensuing twelve month period, using foreign exchange contracts that generally have maturities of three months or less, which generally are rolled over to provide continuing coverage throughout the year. TWE is reimbursed by or reimburses Time Warner for Time Warner contract gains and losses related to TWE's exposure. Time Warner ofien closes foreign exchange sale contracts by purchasing an offsetting purchase contract. At December 31, 1995. Time Warner had contracts for the sale of $\mathbf{\$ 5 0 4}$ million and the purchase of $\$ 140$ million of foreign currencies at fixed rates and maturities of three months or less. Of Time Warner's $\$ 364$ million net sale contract position, none of the foreign exchange purchase contracts and $\$ 113$ million of the foreign exchange sale contracts related to TWE's foreign currency exposure, primarily Japanese yen $(21 \%$ of net contract position related to TWE), French francs $(22 \%)$. German marks ( $12 \%$ ) and Canadian dollars $(21 \%)$, compared to a net sale contract position of $\$ 188$ million of foreign currencies at December 31. 1994.

Unrealized gains or losses related to foreign exchange contracts are recorded in income as the market value of such contracts change: accordingly, the carrying value of foreign exchange contracts approximates market value. The carrying value of foreign exchange contracts was not material at December 31. 1995 and 1994 and is included in other current liabilities. No cash is required to be received or paid with respect to the realization of such gains and losses until the related foreign exchange contracts are setuled, generally at their respective

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCLAL STATEMENTS-(Continued)

maturity dates. In 1995 and 1994. TWE had $\$ 11$ million and $\$ 20$ million. respectively, of net losses on foreign exchange contracts, which were or are expected to be offset by corresponding increases in the dollar value of foreign currency license fee payments that have been or are anticipated to be received in cash from the sale of U.S. copyrighted products abroad. Time Warner places foreign currency contracts with a number of major financial institutions in order to minimize credit risk.

Based on Time Warner's outstanding foreign exchange contracts related to TWE's exposure at Decembet 31. 1995, each $5 \%$ devaluation of the U.S. dollar as compared to the level of foreign exchange rates for currencies under contract at December 31.1995 would result in approximately $\$ 6$ million of unrealized losses on foreign exchange contracts. Conversely, a $5 \%$ appreciation of the U.S. dollar would result in 56 million of unrealized gains on contracts. Consistent with the nature of the economic hedge provided by such foreign exchange contracts, such unrealized gains or losses weald be offset by corresponding decreases or increases. respectively, in the dollar value of future foreign currency license fee piyments that would be received in cash within the ensuing twelve month period from the sale of U.S. copyri;hted products abroad

## 12. SEGMENT INFORMATION

TWE's businesses are conducted in two fundamental areas of business: Entertainment, consisting principally of interests in filmed entertainment, broadcasting, theme parks and cable television programming. and Telecommunications. consisting principally of interests in cable television systems.

Information as to the operations of TWE in different business segments is as set forth below. Cable business segment information reflects the consolidation by TWE of the TWE-Advance/Newhouse Parnershup effective as of April 1. 1995 and Paragon effective as of July 6. 1995. The operating results of Six Flags have been deconsolidated effective as of June 23. 1995 and results prior to that date are reported separately to facilitate comparability.

|  | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1998 | $\frac{1994}{(\text { millions })}$ | 1993 |
|  |  |  |  |
| Revenues ${ }^{(1)}$ |  |  |  |
| Filmed Entertainment | \$5.069 | \$4.476 | 54.024 |
| Six Flags Theme Parks | 227 | 557 | 533 |
| Broadcasting-The WB Network | 33 | - | - |
| Programming-HBO | 1.593 | 1.494 | 1.435 |
| Cable . . . . . . . . . . | 3.005 | 2.220 | 2.205 |
| Intersegment climination | (410) | (287) | (251) |
| Total | \$9.517 | \$8.460 | \$7,946 |

[^12]TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

|  |  | Yean Ended L...eraber 31. |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1995 | 1994 | 1993 |
|  |  | (millions) |  |  |
| Operating Income |  | S 228 | S 201 | \$ 210 |
| Six Flags Theme Parks |  | 29 | 56 | 53 |
| Broadcasing-The WB Network |  | (66) | - | - |
| Programming-HBO .......... |  | 274 | 236 | 213 |
| Cable ............ |  | 495 | 355 | 407 |
| Total |  | S 960 | 5848 | $\bigcirc 883$ |
|  |  | Years Ended December 31. |  |  |
|  |  | 1995 | $\frac{1994}{\text { (millions) }}$ | 1993 |
|  |  |  |  |  |
| Depreciation of Property, Plant and Equipment |  |  |  |  |
| Filmed Entertainment |  | \$ 107 | 5 51 | 546 |
| Six Flags Theme Parks |  | 20 | 51 | 41 |
| Broadcasting-The WB Network |  | - | - | 14 |
| Programming-HBO ........... |  | 16 | 13 | 14 |
| Cable .......... |  | 452 | 330 | 325 |
| Total |  | 5595 | $\bigcirc 465$ | 5426 |
|  |  | Years Ended December 31, |  |  |
|  |  | 1995 | 1994 | 1993 |
|  |  |  | (millions) |  |
| Amortization of Intangible Assets ${ }^{\text {(1) }}$ | s |  |  |  |
| Filmed Entertainment. | s | 124 | - 28 | - 28 |
| Six Flags Theme Parks |  | 11 | 28 | 28 |
| Broadcastung-The WB Network |  | - | 6 | 3 |
| Programming-HBO ........... |  | 1 | 6 | 3 |
| Cable . . . . . . . . . |  | 308 | 309 | 302 |
| Total | S | 444 | \$ 478 | $5 \quad 476$ |

[^13]
## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

Information as to the assets and capital expenditures of TWE is as follows:

|  | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | (millions) |  |
| Assets |  |  |  |
| Filmed Entertainment | \$ 7,334 | S 7.133 | S 6.677 |
| Six Flags Theme Parks | - | 814 | 848 |
| Broadcasting-The WB Network. | 63 | - | - |
| Programming-HBO | 935 | 895 | 855 |
| Cable. | 9.842 | 8.191 | 8,041 |
| Corporate ${ }^{(1)}$ | 731 | 1.629 | 1.542 |
| Total | \$18,905 | \$18,662 | \$17.963 |

(1) Consists principally of cash, cash equivaients and other investments.

|  | Yearn Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |  |
|  |  | (millions) |  |  |
| Capital Expenditures |  |  |  |  |
| Filmed Entertainment | S 294 | S 395 | S | 210 |
| Six Flags Theme Parks | 43 | 46 |  | 34 |
| Broadcasting-The WB Network | - | - |  | - |
| Programming-HBO | 20 | 13 |  | 17 |
| Cable ${ }^{(1)}$ | 1.178 | 699 |  | 352 |
| Total | 51.535 | 51.153 | 5 | 613 |

(1) Cable caprtal expenditures were funded in part through collections on the U S WEST Note in the amount of 5602 mullion in 1995,5234 million in 1994 and $\$ 16$ million in 1993 (Note 1).

## 13. COMMITMENTS AND CONTINGENCIES

Total rent expense amounted to $\$ 176$ million in $1995, \$ 143$ million in 1994 and $\$ 119$ million in 1993. The minimum rental commitments under noncancellable long-term operating leases are: $1996-5158$ milhon: 1997\$156 million; 1998-\$149 million; 1999-\$143 million; 2000-\$132 million and after 2000-\$826 million.

Minimum commitments and guarantees under certain programming. licensing, franchise and other agreements at December 31. 1995 aggregated approximately $\$ 8$ billion, which are payable principally over a five-year period.

Pending legal proceedings are substantially limited to litigation incidental to the businesses of TWE. In the opinion of counsel and management, the ultimate resolution of these matters will not have a material effect on the consolidated financial statements.

## 14. RELATED PARTY TRANSACTIONS

In the normal course of conducting their businesses. TWE unics have had vanous transactions with Time Warner units, generally on terms resulting from a negotiation among the affected parties that in managernent's view results in reasonable allocations. Employees of TWE participate in vanous Time Warner medical, stock option and other benefit plans for which TWE is charged its allocable share of plan expenses, including

## TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCLAL STATEMENTS-(Continued)

administrative costs. Time Warner's corporate group provides various other services to TWE The Music division of WCI provides home videocassette distribution services to certain TWE operations, and certain TWE units have placed advertising in magazines published by Time Warner's Publishing division

TWE is required to pay a $\$ 130$ million advisory fee to U S WEST over a five-yeat penod ending September 15, 1998 for U S WEST's expertise in telecommunications, telephony and information technology. and its partucipation in the management and upgrade of the cable systems to Full Service Network ${ }^{\text {" }}$ capacity

In 1995. TWE and cerrain subsidiaries of Time Warner entered into management services freements. pursuant to which TWE receives fees for the management of all cable television systems owned by Time Warner. Management fees received from Time Warner in 1995 were not material

Time Warner provides TWE with certain corporate support services for which Time Warner was paid $\$ 60$ million per year through June 30. 1995, with increasing annual amounts as adjusted for inflation thereafter. The corporate services agreement runs through June 30. 1997, and may be extended by agreement of both parties Management believes that the corporate services fee is representative of the cost of corporate services that would be necessary for the stand-alone operations of TWE

Time Warner and TWE entered into a credit agreement in 1994 that allows Time Warner to borrow up to S400 million from TWE through September 15, 2000. Outstanding borrowings from TWE bear interest at LIBOR plus $1 \%$ per annum. Time Warner borrowed $\$ 400$ million in 1994 under the credit agreement.

Prior to TWE's reacquisition of the Time Warner Service Partnership Assets in September 1995. TWE had service agreements with the Time Wamer Service Partnerships for program signal delivery and transmission services, and TWE provided billing. collection and marketing services to the Time Warner Service Partnerships TWE also has distribution and merchandising agreements with Ti ie Warner Entertainment Japan Inc., a company owned by certain former and existing partners of TWE to conduct TWE's businesses in Japan

In addtion to transactions with its partners. TWE has had transactions with Comedy Partners. L.P. Six Flags and its other equity investees and with Turner Broadcasting System. Inc. The Columbia House Company parnerships. Cinamenca Theatres. L.P. and other equity investees of Time Warner. generally with respect to sales of product in the ordinary course of business.

## 15. ADDITIONAL FINANCIAL INFORMATION

Additonal financial information with respect to cash flows is as follows

| Additional financial information with resper | Years Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 |
|  |  | (millioas) |  |
|  | \$571 | S 521 | \$ 450 |
| Cash payments made for interest | 75 | 69 | 70 |
| Cash payments made for income | 50 | 4 | 384 |
| Voncash captal contnbutions. net |  |  |  |

Noncash investing activities in 1995 included the formation of the TWE-Advance/Newhouse Parnership in Apnl 1995 (Note 2) and the reacquisition of the Time Warner Service Parmership Assets in September 1995 (Note ${ }^{8}$ )

TIME WARNER ENTERTAINMENT COMPANY, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

Other current liabilities consist of:

|  | Decrember 31. |  |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
|  | (millions) |  |
| Accrued expenses | S 937 | S 827 |
| Accrued compensation | 216 | 1.43 |
| Deferred revenues. | 227 | 150 |
| Tax Distributions due to Time Warner General Partners | - | 334 |
| Dibt due within one year | 47 | 32 |
| Total | 51.427 | \$1.486 |

## REPORT OF INDEPENDENT AUDITORS

## The Partisers of Time Warner Entertainment Company, L.P.

We have audited the accompanying consolidated balance sheet of Time Wamer Entertainment Company. L.P. ("TWE") as of December 31, 1995 and 1994, and the related consolidated statements of operations, cash flows and partnership capital for each of the three years in the period ended December 31. 1995. Our audits also included the financial statement schedule listed in the Index at Item 14(a). These financial statements and schedule are the responsibility of TWE's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstattment. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of TWE at December 31. 1995 and 1994, and the consolidated results of its cperations and its cash flows for each of the three years in the period ended December 31, 1995, in conformity with generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole. presents fairly in all naterial respects the information set forth therein.

Ernst \& Young LLP

New York. New York
February 6. 1996

## TIME WARNER ENTERTAINMENT COMPANY. L.P. SELECTED FINANCIAL INFORMATION

The selected financial information for each of the five years in the period ended December 31, 1995 set forth below has been derived from and should be read in conjunction with the consolidated financial statements and other financial information presented elsewhere herein. Capitalized terms are as defined and described in such consolidated financial statements, or elsewhere herein. The selected historical financial information for 1995 reflects the consolidation by TWE of the TWE-Advance/Newhouse Partnership resulting from the formation of such partnership, effective as of April 1. 1995. and the consolidation of Paragon effective as of July 6. 1995. The selected historical financial information gives effect to the consolidation of Six Flags Entertainment Corporation ("Six Flags") effective as of January 1. 1993 as a result of an increase in TWE's ownership of Six Flags from $50 \%$ to $100 \%$ in September 1993, and the subsequent deconsolidation of Six Flags resulting from the disposition by TWE of a $51 \%$ interest in Six Flags effective as of June 23. 1995.

The selected historical financial information for 1993 also gives effect to the admission of U S WEST as an additional limited partner of TWE as of September 15. 1993 and the issuance of $\$ 2.6$ billion of TWE debentures during the year to reduce indebtedness under the former TWE credit agreement, and for 1992 gives effect to the initial capitalization of TWE and associated refinancings as of the dates such transactions were consummated and Time Warner's acquisition of the ATC munority interest as of June 30. 1992. using the purchase method of accounting. Time Warner's cost to acquire the ATC minority interest is reffected in the consolidated financial statements of TWE under the pushdown method of accounting.

| Selected Operating Statement Information | Years Ended Decermber 31. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 | 1994 | 1993 | 92 | 1991 |
|  |  |  | (millions) |  |  |
| Revenues | \$ 9.517 | S 8.460 | 57.946 | S 6.761 | - 6,068 |
| Depreciation and amortization. | 1.039 | 9.13 | 902 | 782 | 733 |
| Business segment operating income | 960 | 8. 8 | 883 | 795 | 712 |
| Interest and other, net . | 580 | 587 | 551 | 525 | 520 |
| Income before extraordinary item | 97 | 161 | 208 | 160 | 97 |
| Net income ................ | 73 | 161 | 198 | 160 | 7 |
| Selected Balance Sheet Information | Years Ended December 31. |  |  |  |  |
|  | 1995 | 199 | 1993 | 1992 | 1991 |
|  |  |  | (millions) |  |  |
| Total assets | \$18.905 | \$18.662 | \$17.963 | \$15.848 | \$14.230 |
| Debt due within one year | 47 | 32 | 24 | 7 | 878 |
| Long-term debt | 6.137 | 7.160 | 7.125 | 7.171 | 4.571 |
| Time Warner General Partners' senior prionity capital. | 1.426 | 1.663 | 1.536 | - $\overline{37}$ | -717 |
| Parners' capital ........ | 6. 78 | 6.233 | 6.000 | 6.437 | 6.717 |

## TIME WARNER ENTERTAINMENT COMPANY, L.P. QUARTERLY FINANCLAL INFORMATION (UNAUDITED)

| Ouarter | Revenues | Operating Income of Business Segments | $\begin{gathered} \text { Net } \\ \substack{\text { Income } \\ \text { (Loss) }} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Quarer |  | (millions) |  |
| 1995 |  |  |  |
| Ist. | \$2.046 | \$191 |  |
| 2 nd | 2.392 | 266 | 56 |
| 3 rd (a) | 2.324 | 268 | 23 |
| 4th | 2.755 | 235 | (10) |
| Year (a) | 9.517 | 960 | 73 |
| 1994 |  |  |  |
| 1st | \$1.919 | \$203 | \$ 48 |
| 2nd | 2.055 | 227 | 56 |
| 3 rd | 2.203 | 235 | 41 |
| 4 th | 2.283 | 183 | 16 |
| Year | 8.410 | 848 | 161 |

[^14]
# TIME WARNER ENTERTAINMENT COMPANY, L.P. SCHEDULE II-VALUATION AND QUALIFYING ACCOUNTS Years Ended December 31, 1995, 1994 and 1993 (millions) 



## 1995:

Reserves deducted from accounts receivable:

| Allowance for doubtful accounts | \$188 | \$104 | 5 (96)(a) | 5196 |
| :---: | :---: | :---: | :---: | :---: |
| Reserves for sales returns and allowances | 118 | 218 | (167)(b) | 169 |
| Total | \$306 | \$322 | S(263) | \$365 |

1914:
Reserves deducted from accounts receivable:

| Allowance for doubtful accounts | \$161 | \$ 49 | $5(22)(\mathrm{a})$ | \$188 |
| :---: | :---: | :---: | :---: | :---: |
| Reserves for sales returns and allowances | 96 | 164 | (142) (b) | 118 |
| Total | \$257 | \$213 | S(164) | \$306 |

1993:
Reserves deducted from accounts receivable
Allowance for Joubtful accounts

| $\$ 166$ | $\$ 27$ | $\$(32)(a)$ | $\$ 161$ |
| ---: | ---: | :--- | ---: |
| $\frac{74}{\$ 240}$ | $\frac{131}{\$ 158}$ | $\underline{(109)(b)}$ | 96 <br> $\$(141)$ |
| $\$ 257$ |  |  |  |

[^15]
# Management＇s Discussion and Analysis of Results of Operations and Financial Condition 

Time warner has inserests in thres fundamental areas of Dusiness Enteramment．consisting principaliy of interests in recorded music and music publishing．filmed ensertain． ment，broadcasting，theme parks and cable television pro－ tramming：News and Information，consisting principally of interests in magazife publishing．sook publishing and direct marketing and Teiecommunications．consisting principally of interests in cable television systems Substantially ill of Time Warner＇s interests in filmed entertaimment broadcasting，theme parks，cable television programming and most of its cable television systems are held througt．the Entertainment Group．Consisting principally of TWE，which is not consolidated for financial reporting purposes．TWE manages the telecommuni－ eations properties owned by Time Warner and the com－ bined cable television operations are conducted under the name of Time Warner Cable．Capitalized terms are as defined and described in the accompanying consolidated financial atatements．or elsewhere herein

## STPLATEGIC INITIATIVES

## Significant Transactions

During 1995．Time Warner and the Entertamment Group emparked on a program to improve their financial con－ dition and increase their overall financial flexibility through the intastion of an asset sales program and agnificans des：refinancings Time Warner and the Entertainment Group also pursued significant．strategit mitiatives during 1995 through their cable television operations and through a propoisd merger of Timte Warner and TBS These invuatives are part of a continuing atrategy to further enthance the strength of Time Warners interests in enter－ tainment and news and information，and to attempt to use existing and acquired cable selevision systems to establish an enterprise that will be responable for the overall managemenc and financing of its cable and telecom． munications inserescs．In pursuit of these strategic irotiatives．Time Warner and the Entertamment Group announced or completed a number of transactions in 1995 and early 1996 that have had or are expected to nave a significant effect on their results of operations and financial condition Such transactions include
－The September 1995 announcement of Tirtie Warner： agreement to merge with TBS by acquiring the remaining B0\％inserest in TBS that it does net already own．
－The açuistogns by Time Warner of Summis，KBLCOM anc $C V$ and related companies and the formation by TWE of the TWE．Advance／Newhouse Parthecthip． which together strengthened the geographic clusters of the cable television systems and substancially increased the number of cable subssribers managed by Time Warner Cable（collectively，the＂Cable Tranaactions＂）．
－The exchange of ITOCHUS and Toshiba＇s interess： in TWE for equity interests in Time Warner fthe ＂MTOCHU／Toshiba Transaction＂）．
－The refinancing of approximately $\$ 4$ billion of public debt by Time Warner and the execution of a new \＄8．3 bilhon credit agreement，under which approximately 527 bilion of debs assumed in the Cable Transactions was refinanced by subsidiafies of Time Warner ani． 52.6 billion of pre－existing bank deas was refinanced by TWE（the＂Debt Refinancin；${ }^{\text {＂}}$ ）；and
－The sale by Time Warner ar d the Entertainment Group of certain assets under an asset sales program，which raised approximately $\$ 1.6$ billion on a combined basis for debs reduction，including the sale of $51 \%$ of TWE＇s interest in Six Flags（the＂Six Fiags Transaction＂） and the sale or expected sale or transfer of certain unclustered cable television systems owned by TWVE （the Unclustered Cabie Transactions）

The nature of these transactions and their impact on the results of operations and financial condition of Time Warner and the Entertainment Group are further discusse／below

## Telecommunications Strategy

in 1994，Time Warner embarked on a strategy to expand its cable television business．leading to apreements to combine with or acquire cable television systems serving approximately 3.7 mullion subscribers．This serategy was based on managementis expectation that there would be a significant increase in the value of cable selevision systems related，in part．co a future convergence of the sable and teiephone industries which would prowide cable compamies with an opportunity to operate large geo． graphic clusters of cable television systems for purposes of maximizing the development and distribution of new and improved services on a cos：efficient basis．such as increased channel sapacity，high speed data tranimussion and teleph uny ser wices

During 1995 and with the ascuastion of CVI and related companies in danuary 1995. Time Warner com. pleted its plans for the expansion of its cable television ousiness. thereby streng.hering its geographic siusters of cabie television tystems as previousiy envisioned Along with internal growth, the acquisitions of Summut. KBLCOM and CVI and related companies. as well as the formation of the TWE-Advance/Newhouse Partnership. increased the total number of subscribers under the management of TimedWarner Cable to 11.7 million, as sompared to 7.5 million subseribers at the end of 1994 Time Warner Cable has also extended its reach of cable selevision systems to neighborhoods passing 18 million homes or close to 20\% of television homes in the U.S in addition, there are now 35 geographic clusters of cable television systems serving over 100,000 subscribers each, inciuding key markets such as New York City and Sate. central Florida and North Carolina Time Warner does not currently plan to make any more significant acquisitions of cable television systems, but instead intends to continue to refine is geographic elusters by exchanging certain unclustered cable television systems for geographically. strategic ones or by selling non-strategic cable television systems as part of the Company's continuing asset sales program. Management continues to believe that the increased size and concentration of tes subseriber base will provide for sustained revenue growth from new and improved services, and provide certain economies of scale relating to the upgrate of the technological capabilities of Time Warner Cable's cable zelevision systems

Management believes that the future cunvergence of the cable and telephone industries has been substantiatly confirmed through various events within the industry. including the February 1996 enactment into law of tweeping selecommunications industry reform. Among Dither features, the Telecommunications Act of 1996 effectively removes regulatory barriers that historically promibited cable television companies and local and long-distance selephone companies from competing in each other's business In addition, the new law eliminates most cabie rate petising restrictions in 1999, and earliec under certain circumstances. Time Warner expects that the relaxation of cable rate regulation in 1999, atong with permusted cable rate price increases for certain regulated services that went into effect on january 1,1996 under a separate Time Warner agreemens with the federal Communications Commission (the "FCC"), will provise enhanced pricing fiexibility that will help finance iss cable and telephony expansion plans

The neat phave of Time Warner's selecommune ,t ant sterategr is to simplify the structure of ist cable and
:elecommunications properties oy bring in suen proje" es sogt:ter, so far as practisable and bo a tax-efigie + $2+1$. into an enterprise that will be responsibie for the avera management and financing of these inserent: The $\cdot=$ : step of this process was completed in 1995 when ITOCHU and Toshiba exchanged their interesth on $\therefore$ it for equisy inseressi in Time Warner The restrusti- 7 a process depends. among t-ther things, upon success/u negotations with US WEST and certain creditors ant the receipt of franchuse and other regulatory approval Accordingly, there can be no assurance that the etspr: will succeed. In the interim, as contemplated by the TWV. Advance/Newhouse Partnership acement, Time Warner may transfer certain of its newly-acquired cable iystems :o the TWE-Advance/Newtiouse Partnershup on a Lax-eti.. cient basis. Such transfers, if they are made, are expectec to be structurt so that the systerns will be transferre 1 subject to a partion of Time Warner's debt, thereby reducing the financial leverage of Time Warner and increasing the underieveraged capitalization of the TWE. Advance/Newnouse Partnership and consequently. TWE.

## TBS Transaction

With the announcement in September 1995 of Time Warner's plan to merge with TBS, Time Warner has taken a strategic step that would further enhance Time Warners interesis in entertainment and news and information assess while infproving the balance between such interests and its interests in the telecommunications business The adt on of TBS news and entertainment programming networks. film and cartoon lioraries, film production companies and sports franchuses is expected to complemient nitually all of Time Warner's business interests and expand the emphasis on growth through Tine Warner's interests in its entertainment and news and information businesses

The TBS Transaction provides for the merger of each of Time Warner and TBS with separate subsidaries of a holding compmy ("New Time Warner") that will combine, for financial reporting purposes, the consolidated net assets and operading results of Time Warner and TBS Eased on TBS' financial position and results of operations as of and for the year ended December 31. 1995 and giving pro forma effecs to the TBS Transaction as if it had orcurred on Dertmber 31,1995 for balance stheet purposes and at the beginning of the year for statement of operations purposes, the incremental effecs on Time Warner reflected in the combined pro forma financial statements of New Time Warner would have been (i) an intrease in thareholder's equiry of approwimately 571 bil tom principally cwe to the cwaunce by New Time Warner

C' approximately 1779 milion ghares of sommon 150 : (ii) an increase in long-term debs of approwimately 52.5 Fithon due to the assumption of TBS Cest, (iii) an increase in goodwill of approximately $\$ 7.9$ bilinon as a result of a preliminary aliocation of the excess cost over the ne: book value of assecs acquired. (iv) an increase in revenues of 534 billion. $(v)$ an increase in EBITDA (as defined below) of $\$ 524$ million, (vi) an increase in depreciation and amortization of $\$ 377$ miltion, including approximately 5200 million of noncaeh amortization of goodwill. (vii) an increase in operating income of 5147 million. (viii) an increase in net loss of $\$ 111$ million and $(\mid x)$ a reduction in net loss per common share of $\$ 12$ per common share resul ing from the dilutive effect of issuing 1778 milion share: of common stock.

The TBS Transaction is subject to customary closing conditions, including the approval of the sharehoiders of TBS and of Time Warner, all necessary approvals of the FCC and approprate antitrust approvals. There can be no assurance that all these approvals can be obtained or, in the case of governmental approvals. If obtained, will not be conditioned upon changes to the terms of the merger agreement or related agreements

## USE OF EBITDA

The following comparative discussion of the results of operations and financial condition of Time Warner and the Entertainment Group includes, among other factors. an anaigsis of changes in the operating income of the business segments before depreciation and amortization ("EBITDA") in order to eliminate the effect on the uper. ating performance of the music. filmed entertainment and cable businesses of significant amounts of amortization of incangible assecs recognized in the $\$ 14$ billion acquisition of WCI in 1989, the 51.3 billion acquisition of the ATC minortsy interest in 1992, the $\$ 14$ billion acquatitions of KBLCOM and Summic in 1995 and other business combi. nations arcounted for by the purchase method, including the $\$ 904$ milhon aequisition of CVI and related companies in January 1996 and the proposed TBS merger with respect to certain discussions on a pro forma basis Finameisl analyats gecierally consider EBITDA to be an important measure of comparative operating perfor. mance for the businesses of Time Warner and the Entereamment Group. and when used in comparison to debs levels or the coverage of interest expense, as a measure of liquidity. However. EBITDA should be con. usfered in addition to. not as a substitute for, operating
wncome net incorte, sash flow and other meat-e. of financial parformance and liguidity reporie: . uccortance with generally accepted accounting princ-2iel

## RESULTS OF OPEILATIONS

## 1995 VS 1994

Time Warner had revenues of $\$ 8067$ billion, a loss of $\$ 124$ million ( $\$ 46$ per common share) before an extraordinary loss on the retirement of debt and a nes loss of S 166 million ( 5.57 per common share) in 1995 . compared to revenues of 57.396 billion and i nes loss of 591 million ( 5.27 per common share) in 1994

The increase in Time Warner's net loss in 1995 was principally related to a $\$ 42$ million extraorwinary tosi on the retirement of debi ( $\$ .11$ per common share) and $\$ 85$ milhon in pretax losses ( 552 milion atter taxes and 5.13 per common share) related to certain businesses and joins ventures owned b, the Music Division which were restructured or closed. As discussed more fully beiow. the increase in Time Warner's net loss in 1995 from such losses was principally mitigated by an overall increase in the fundamental operating income of Time Warner's business segmencs and increased income from its equity in the pretax income of the Entertainment Group. oftset in part by a decrease in investment-related income and higher interest expense on approximately $\$ 1.3$ biltion of debt assumed in the cable acquisitions. The increase in Time Warner's net loss per common share in 1995 also related to an increase in preferred dividend requirementa to 552 millinn from 513 mulion in 1994 as a result of the preferred stock issued in connection with the 1995 cable acquisitions and the ITOCHU/Toshiba Transaction

Time Warner's equity in the pretax income of the Entertanment Group was 5256 milion in 1995. com. pared to $\$ 176$ mullion in 1994 . As discussed more fully below, the Entertainment Group's operating results in 1995 reflect an overall increase in operating income zen. erated by its business segments (including the contribution by the TWE.Adrance/Newhouse Partnership) and an increase in investment-related income resulting from gains on the sale of certain unclustered cable systems and other investments, offset in pars by manority interest expease related to the consolidation of the operating results of the TWE-Advance/Newhouse Partnership effective as of April 1, 1995.

On a pro forma basis. giving effect to (1) the Cable Transactions, (ii) the ITOCHU/Toshiba Transaction. (ii) the Debt Refinancings (iv) the Six Flags Tranasction and
(v) the Unclussered Casle Transactons, as if each of wuch transactions hat occurred at the beginning of the periods. Time Warner would have reporsed for the years enced December 31,1995 and 1994 , revenues of 53742 sillion and 58.217 billion, deprectation and amortization of $\$ 935$ million and $\$ 906$ million, operating income of $\$ 656$ million and $\$ 653$ million, equity in the preax income of the Entertainment Group of $\$ 285$ milion and $\$ 205$ million, a toss before extraordinary item of $\$ 255$ million and $\$ 266$ million ( $\$ 1.02$ and $\$ 1.07$ per common share) and a net loss of $\$ 297$ million and 5266 million ( $\$ 1.13$ and $\$ 1.07$ per common share), respectively The 1995 to 1994 comparison of pro forma results are simulariy affected by any underlying historical trends that are unrelated to the transactions given pro forma effect to therein, such as the $\$ 85$ million in preax Music Division losses discussed sbove. The increase in pro forma over hustorical losses before extraordinary iserns for each period is principally the result of approximately $\$ 230$ million in annualized noncash amortization of certain intangble assets recognized in the cable acquisitions which is not fully offse: by the pro forma effects of other improved net operating resuls, a component of which is the pro forma benefit from the ne: addition of over $\$ 400$ million in annualized EBITDA.

On a pro forma basis, giving effect to (i) the formation of the TWE-Advance/Newhouse Parthership. (ii) the refinancing of approximately $\$ 2.6$ billion of pre-exusting bank debc. (iii) the consolidation of Paragon. (iv) the Six Flags Transaction and (v) the Unclustered Cable Transactions, as if eath of such transactions had occurre. at the beginning of the periods, the Entertainment Group woulu have reported for the years ended December 31 . 1995 and 1994 , revenues of 59.686 billion and 58778 billion, depreciation and amortization of $\$ 1.078$ billion and $\$ 1.038$ billion, operating income of $\$ 994$ million and $\$ 923$ million, income before extraordinary item of $\$ 203$ million and $\$ 171$ mullion and net insome of $\$ 179$ maltion and $\$ 171$ million, respectively. The 1995 to 1994 comparison of pro forma results are similarly affected by any underiying histopical trends that are unrelated to the transactions given pro forma effect to therein The increase in proforms over historical nes income for each period principally retults from the pro forma effects of a full year contnbution by the TWE.Advance/Newhouse Partnership, and interest savings associated with the refinancing of TWE's bank debt and lower debt levels resulting from asse: sales

The relasionship berween income se* taxes and income ux experise of Time Warner is ar is 24 . affested by the amorsization of goodwall a f se'ts ciner financial siatemens expenses that dee $^{\text {- }}$ deducsble for income tax purposes income tax expense of Time biarner includes all income taxes reiates : 3 is allocable share of partherahip income and its equity in the income tax expense of ccrporate subsudiaries of the Entertainment Group

EBITDA and operating income for Time $\cdots_{4}$-he and the Enterzainment Group an 1995 and $199+$ a7e a: follow:

| Trez ivtel <br> Orember 11. (nelonu) | Lstja |  | operser: - - |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1995 | 1484 |  | 1085 |  | , *** |
| Time Warner |  |  |  |  |  |  |
| Publishing | 5476 | S 410 | 5 | 181 | 1 | 14. |
| Music | 690 | 120 |  | 321 |  | 165 |
| Cable | 90 | - |  | (5) |  | $\square$ |
| Toul | 51.256 | 51,150 | 5 | 677 | : | 711 |

## Entertainment Group:

| filmed Entertainmen: | 5490 | 5 130 | 5253 | 5 | 217 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Six Flagz Theme Parks | 60 | 13s | 29. |  | ss |
| Broadcasting - |  |  |  |  |  |
| The WB Nerwork | (66) | - | (66) |  |  |
| Programming - HBO | 29] | 257 | 274 |  | 217 |
| Cable | 1.275 | 989 | 502 |  | 140 |
| Total | 52.052 | 51.811 | 5 722 | $\$$ | 83: |


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## TIME: WARNER

## Publishime

Revenues increased to 53.722 billion. compared to 53.413 bilion in 1994. EBITDA increased so $\$ 476$ mullion from 5430 milion. Depreciation and amortization amounted to 595 milion in 1995 and 583 miflion in 1994 Opsratink income increased to 5381 million from 5347 mution Revenues benefited from increases in magazine circu lation, advertising and book revenues: Contributing to the revenue gain were increases achreved by feople, 5porm thystroted, Fortune and book publither Oxmoor House EBITDA and operating income nncreased as a result of the revenue gains. offses in part by significantly higher posial and paper costs as a result of proce increase:

Mustc
Revenues increated to $\$ 4$ t96 billian comparet to \$3 986 billion in 1994. EBITDA decreased 505690 milhon from $\$ 720$ mullion Depreciation and amor:ization, inclucing amortization related to the purchase of WCl amounted to $\$ 369$ mallion in 1995 and $\$ 354$ mullion in 1994 Operating income decreased to $\$ 321$ million from $\$ 366$ million Operating results were adversely affected by $\$ 85$ milion in losses recorded in 1995 that related to certain businesses and joint ventures owned by the Music Division which were restructured or closed. Revenues for 1995 were negatively affacted by certain reclassifications relating to third party, pressing and distribution arrangemenss and changes in the Music Division's ownership interests in certain investmenss and subsidiafies that resulted in changes from the consolidation to the equity method of accounting. Excluding the effects from such reclassifications and changes, revenues from the funda. mental business increased by approximately $6 \%$. principally as a result of increases in both domestic and insernational recorded music revenues and inereased music publishing revenues. Domestic and international recorded music revenues benefited from a number oi popular releases and an increase in the percentage of compars dise to total unit sales. Excluding the $\$ 85$ mithon in losses. EBITDA increased, and operating income benefited. principally from the revenue gains and interest income on the resolution of a recorded music tax matter. offises in part by expenses incurted in connection with the settlement of certain employment contratts and lower results from direct marketing activities att sutable to higher amortization of member acquitition costs

The losses relating to certain businesses and foint ventures that were restructured or closed are primarily related so Warner Music Enterprises. one of the Company's direct marketing efforss and the wrise off of its related direct mail order assets that were not recoverable due to the closure of this business Such closure was subatantally completed in 1995 and will not require any aignificant, future cash outlay: The activities that will not be continued have not been material to historical operation results a-d are not expected to agnificantly attect the results of future operation:

## Cuble

ds a result of Time Warner's acquisitions of KBLCOM and Summat in 1995, cable eperating results for 1995 inclutied revenues of $\$ 172$ million. EBITDA of $\$ 90$ malion. depreciation and arnortization of $\$ 95$ million and an operating loss of $\$ 5$ million. Moderate operating losses
ate expected so continue in 1996 because of the ful yer efect of spproximately $\$ 230$ million of noncast ator tization of certain intangुble asse:t resoznized in time Warner's atguissons of KBLCOM and Summis in 1993 and CVI and related companies in 1995

## Interest and Other. Ne:

Interest and other, ne: insreased to 5877 milion in 1995 compared to $\$ 724$ miltion in 1994 . Interest expense increased to 5877 million, compared to 5769 million. principally as a result c:ipproximately 51.3 billion of ceb: assumed in the cable asquisitions and higher ahors-term, floating-rates of interest paid on $\$ 2.6$ billion notional amount of interest rate iwap contracts Other income. net, was immaterial in 1995, compared to 5 . " milluon in 1994. principally because of a decrease in investment. related income investment-related income in both periods consisted of gains on the sale of cercain assets. including the sale of an incerest in QVC. Inc in 1995 which were offset by lossts from reductions in the cartying value of certain investments taken in each period

## ENTERTAINMENT GHOTP

## Filmed Lintertainment

Revenues increated to $\$ 5.078$ billion. compared to $\$ 4.484$ billion in 1994 EBITDA increased to $\$ 490$ million from \$430 milhion Depreciation and amortizavon. including amortizasion related to the purchase of WCI, amounted to 5237 million in 1995 and 5211 million in 1994. O. arating income increased to 5253 million from $\$ 219$ multion Revenues benefited from increases in world. wide theatrical, home video, consumer products and tele vision distribution operations Worldwide theatrical and domestic home video revenues in 1995 were led by the success of Batman foreve? EBITDA and operating income benefited from the revenue gains and increased income from bicensing operations

## Six Fiags Theme Parks

As a result of TWV's sale of $51 \%$ of its inserest in 510 Flags, the operating results of Six Flagh have been deton solidated effective as of June 23, 1995 and TWE's remaining $49 \%$ interest in Six Flags is accounted for under the equity method of accounting Accordingly. revenues decreased to $\$ 227$ milhor, compured to 5557 million in 1994 EBITDA decreaved to $\$ 60$ miltion from 5135 multion. Depretiation and amortization amounted to 531 multion in 1995 and 579 mullion in 1994 Operatise income decreaved to 529 milhion from 536 million

Broadcusting - The Wh Network
"ne W/5 Network was launched it |anuary 1995, and generated $\$ 65$ miltion of operating losies on $\$ 33$ milion of fevenues. The operating loss was mitigated by a favor. apie legal settlement, as well as by funcing from a limised partner admitted as of Augus: 1995 Due to the start-up nature of this new national broadcast operation, losses are expected to continue.

## Programming - HBO

Revenues increased to $\$ 1.607$ bilhon, compared to $\$ 1.513$ billion in 1994 . EBITDA increased to $\$ 293$ million from $\$ 257$ million. Depreciation and amorzization amounted to $\$ 19$ mullion in 1995 and 520 mullion in 1994 Operating income increased to $\$ 274$ mullion from $\$ 237$ mulion. Revenues benefited primarily from an increase in subscriptions to 29.7 million from 27 mulion at the end of 1994, as well as from higher pay.TV rates EBITDA and operating income improved principally as a result of the revenue gains.

## Cuble

Revenues increased to $\$ 3.094$ bilion, compared to 52.242 bilhon in 1994 EBITDA increased to $\$ 1.275$ billion from $\$ 989$ million. Depreciation and amortization, including amortization related to the purchase of WCI and the acquisition of the ATC minority interest. amounsed to $\$ 773$ million in 1995 and $\$ 649$ multion in 1994 Operating income increased to $\$ 502$ milion from 5340 miltion. Revenues and operating results benefited from the formation of the TWE-Adrance/Newhouse Partuerahip on April 1. 1995 and the consolidation of Paragon effective as of fuly 6, 1995 Excluding such effects. revences benefited from an agregate increase in basic cable and Primestar-related, direct broadcast satelite subscribers that approached $6 \%$ and increases in nonregulated revenues. including pay-TV, pay-per-view and advertising. Excluding the positive contributions from the TWE-Advance/Newhouse Partnerathin and the consolddation of Paragon. EEITDA and operating income increased as a result of the revenue gains, offset in part by the full year impact of the second round of cable rate regulations shat went into effect in july 1994. higher startiup costs for telephony operations and. with respect to operating income only, higher depreciation and amortiaztion relating to increased capital apending

## Interest and Other. Ne:

Interest in other net. de:rease : 55519 mition | 1963 sompared to 5olit miltion in 1494 interes: expe-ir increased to 5579 mullion, comparec to 5367 mition 1994, principally as a resuls of higher short-term, float ${ }^{-} t$ rates of interes: paid on borrowings under TWE's former and existing bank cred agreements. offset in part by interest savings in the last quarter of 1995 on lower dest leveis related to management's asset saies program There was other incame, net, of $\$ 40$ million in 1995. compare 1 to other expense, net, of $\$ 49$ mullion in 1994 , principalif because of an increase in investment-related incorte related to gains on the sale of certain unclustered casie syitems and other investments.

## 1994 VS 1993

Time Warner had revenues of $\$ 7.396$ billion and a net loss of $\$ 91$ mblion ( $\$ 27$ per common share) in 1994 compared to revenues of 56.58 ! billion and a net loss of 5221 million ( $\$ .90$ per common share) in 199) inclurded in the 1993 results is an extraordinary loss on the retiremenc of debt of $\$ 57$ million ( $\$ .15$ per common share) and a one-time tax charge of $\$ 70$ mullion ( $\$ .19$ per common share) that resulted from the effect on the Company' deferred income cax liability of the increase in the cop. porate income tax rate enacted in August 199]

As discussed more fully below, the improvement in Time Warner's net loss in 1994 reflected an overall increase in operating income generated by rts businest segments and an increase in investment related income. oriset in part by highe interest expense and lower income from Time Warneris equity in the pretax income of the Entertainment Group The imp ovement in Time Warner's 1994 net loss also related to the absence of the extraordinary loss and one-time tax charge that were recarded in 1993 The improvement in Time Warner's ne: loss per common share in 1994 further resulted from a \$105 mullion reduction in preferred dividend requiremenss relating to Time Warner's 199] redemption or exchange of $\$ 5.6$ billion of preferred stock for debt.

Time Warner's equity in the pretax income of the Entertanment Group was $\$ 176$ miltion in 1994, compared to $\$ 281$ million in 199] As discussed more fully below, the Entertainment Group s operating results in 1994 refiected an overall decrease in operating income generated by its business segments, principally relating to lower Cable results due to cable rate regulation, and an inctease in A-vestment-related and foreign currency contratt toases. offset in part by an increase in interest income.

|  | 6s:04 |  |  |  | 2ravelincme |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1944 |  | 108) |  | 1474 |  |  | 37 |
| Time Warner: |  |  |  |  |  |  |  |  |  |
| Publusting | 5 | 430 | 5 | 372 | 5 | 347 | 5 |  | 295 |
| Music |  | 720 |  | 64) |  | 166 |  |  | 296 |
| Total |  | 1.150 |  | 1.015 | 5 | 71) | 5 |  |  |
| Entertainment Group : |  |  |  |  |  |  |  |  |  |
| Filmed Entertainment | S | 410 | 5 | 427 | 5 | 214 | 5 |  | 23) |
| Six fiags Theme Parks |  | 135 |  | 122 |  | 36 |  |  | 5) |
| Progrmming - HBO |  | 257 |  | 230 |  | 217 |  |  | 213 |
| Cablut |  | 969 |  | 1.035 |  | 149 |  |  | 406 |
| Tocal |  | 1.811 |  | 1.814 | 5 | 853 | 5 |  | 905 |

## TIME WARNEH

## Publishing

Revenues increased to $\$ 3.433$ bilinon, compared to $\$ 3.270$ biltion in 1993. EBITDA increased to $\$ 430$ million from $\$ 372$ million. Depreciation and amoryzation amounted to S83 milion in 1994 and $\$ 77$ milion in 1993. Operating income increased to $\$ 347$ million from $\$ 295$ mulion. Revenues benefited principaliy from increases in magazine advertisiffg and circulation revenues, which were aided in part by several special issues during 1994. Significant revenue gains were achieved by feople. Sports lllustrated and Southern Lming. EBITDA, operating incorte and operating margins improved prinsipally as a result of the revenue gains and continued cost conlainment

## Music

Revenues increased to $\$ 3.986$ billion, compared to 53334 billion in 199] EBITDA increased to 5720 multion trom \$64) million. Depreciation and amortization. meluding amortization related to the purchase of WCI. amounted to 5354 million in 1994 and $\$ 347$ mallion in 1993. Operating income inereased to 5366 million from 5296 milion. The revenue growth resulted from increases in both tomestic and international recorded music revenues. which benefited from a number of popular releases during the year and an increase in the percentage of compact dise to total unit sales. and increased music publishong revenue1 EBITDA and operating income bene. fife tram these revenue gains and increased results from direct marketing activities attributable to new members and lower amortiation of member asquisition costs, offiet in part by cosis a:1ociated with the reorganiza: on of the domestic music companies and continuing investment in new business ventures

## Interest and Other, Net

Interest and other net. mereased to 5724 million on 1744 compared to 5715 malkion in 199) inserest exserise insressed to 5759 mition from 569 mallion as a res. : s a full sweive montrs of inserest on the denr issued during the first three manths of 199 J to redeem or exinange preferred stock, offses in part by savings from lower-cost debt used to fund the redemption of certain notes and debentures in 1993 There was nther income, net. of 545 miltion in 1994, compared to other expense, net. of $\$ 20$ mullion in 1993. princpally because of an increase in investment-related income, including an increase in the amortization of the excess of the Time Warner General Partners' interest in the ne: assets of TW over the net book value of their investment in TWE to refiec: $U S$ WEST as a partner for a full year Investment-reiased income was reduced in part in both years by adpustments to the carrying value $o^{\prime}$ certain investments, expenses in connection with the settiement of certain emplopment contracts and losses on foreign exchange contracts used to hedge foreign exchange nsk

## ENTERTAINMENT GROUT

## Filmed Entertainment

Revenues increased to $\$ 4.484$ billion, compared to $\$ 4.032$ bilion in 1993 EBITDA increased to $\$ 430$ milhon from 5427 milhon. Depreciation and amorzization. including amortiation related to the purchase of WCI amounted to 5211 milion in 1994 and $\$ 194$ milion in 1993. vperating income decreased to $\$ 219$ milion from 5233 mulhon Woridwide home video, syndicanon and consumer producta revenues increased at Warner Eros. offiet in part by lower woridwide theatrical revenues EBITDA and operating income margins decreased prin. cipally as a result of lower theatrical results in comparison to the exceptionaliy stront theatrical results in 1993

## Six Flags Theane Parks

Revenues increased to $\$ 557$ million, compared to 5333 million in 1993 EBITDA increased to 5135 million from 5122 million Depreciation and amor uration amounted to 579 multion in 1994 and 569 multion in 1993 Operatitg income increased to $\$ 56$ million from $\$ 53$ million Revenues increased as a result of overall attendance growth and higher revenues per visitor EBITDA and operating income improved principally as a result of the revenuegans

## Programming - HEO

Revenues increased to 51513 bilion, compared so Si 441 billon in 1993. EBITDA increased to 5257 milion from $\$ 230$ million Depreciation and amortization amounted so 520 million in 1994 and 517 million in 1993 Operating income increased to 5237 mallion from S213 million Revenues benefited from an increase in subscriptions and higher pay-TV rates EBITDA, operating income and operating margins improved principally is a result of the revenucgains

## Cable

Pevenue increased to $\$ 2.242$ billion. compared to $\$ 2.208$ billion in 1993. EBITDA decreased to $\$ 989$ million from $\$ 1.035$ billion. Depreciation and amortization. including amortization related to the purchase of WCl and the acquisition of the ATC minority interest. amounted to $\$ 649$ million in 1994 and $\$ 629$ million in 1993 . Operating income decreased to $\$ 340$ million from $\$ 406$ milhon. Revenues and operating resulss in 1994 were adversely affected by two rounds of cable rate regulation that in general reduced the rates cabie operators are allowed to charge for regulated services, the first of which went into effect in September 1993 and the second of which went mso effect in fuly 1994 The unfavorable effects of rate reg. ulation were offset in part by an increase in subseribers and nomregulated revenues. Actions that were undertaken to misigate the impact of rate regulation included a number of cost consamment measures and a continued emphasus on near and long-term strategies to increase revenues from unregulated services.

## Interest and Other. Net

Interest and othwr, net, increased to $\$ 616$ million in 1994 compared to $\$ 564$ million in 1993 Intersst expense decreased to $\$ 567$ million, compared with 5580 milion in 1993 There was other expense, net, of $\$ 44$ milion in 1994 compared to other income. net. of $\$ 16$ million in 1993 Investment-related and foreign currency contract loweb in 1994 excesded an increase in interest incame on higher cash balances and the interest-bearing note recerabie from US WEST. In 1993, other income, net, benefied from a fain on the sale of cercain asse:s and other investmens-telated income, which more than offaet investment lostes

FINANCLAL CONDITION AND LIQUIDITY
DECEMEER 31, 1ө日S

## TIME WARINEH

## 1995 Finaneial Condition

Time Warner had 549 biltion of debt 5949 miltion of mandatorily redeemable preferred securities of sub. sidiaries. $\$ 1.2$ billion of cash and equivalents (aet debs of $\$ 8.7$ billion), and 537 billion of shareholders equity at December 31, 1995. compared ro 59.2 billion of debt. $\$ 282$ million of cash and equivalents (net debt of 58.9 billion), and $\$ 1.1$ bilion of shareholders equisy at December 31. 1994. The increase in debt prinsipally reflecti the assumption of approximately $\$ 1.3$ bilhen of debt related to the Cable Transactions. offset in part by debt reductions using proceeds rased from the asse: sales pragram, including proceeds from the issuance of the PERCS which monetized Time Warner's $14 \%$ invest. ment in Hasbro. The incriase in mandatorily redeemable preferred sesurities of sut sidiaries reflects the issuance in 1995 of the PERCS and Preferred Trus: Securities, the proceeds of which were used to reduce certain indebtedness of Time Warner. The noncurrent cash and equivalents cansust of the net proceeds received from the issuance of the Preferred Trust Securities in December 1995. which were used in the rederaption of the $375 \%$ Convertible Debentures in early 1996. The increase in shareholders' equity refiects the issuance in 1995 of approximately 25 millian shaces of common srock and approximately 29 ] miltion shares of preferred s:ock in connec in with the TTOCHUTOshiba Transaction and the acquiaitions of KBLCOM and Summit. On a combined basis (Tume Warner and the Entertainment Group sogether) there was 514.7 billion of ne: debs at December 31.1995 compared to 315 billion of ne: debt at the beginning of the gear

## Investment in TWE:

Time Warnei's investment in TWE at December 311995 consists of $7449 \%$ of TWE's pro rata priority capital and residual equity capital and $100 \%$ of TWE's senior priotity capital and funior prionity capital Such priority capital interests provide time Warner, and with respect to the pro rata prionity capital only, U S WEST with cerain pronty slams so the ne: parenership income of TWE and tisteb. uvoons of TWE partnerahip capital, including cerain priority distributions of partnership capisat in the event of ligul. dation or dissolution of TWE Each level of prionity capital inserest provides for an annual rate of return equal :o or
evieeting 8\%, incluting an above-marke: 13.25\% annual cate of return ( $11.25 \%$ to the extent concurrentiy distrioused) related to Time Warnerit iunior prionity capital inserest, which represents Cumulative Prionity Capiat of \$4.6 billion at December 31. 1995. Wrile the T.VE parsnerghip agreement contemplates the reinvestment of significant partnership cash flows in the form of capital expenditures and otherwise provides for certain other restrictions that are expected to limit cash distributions on partnership interests for the foreseeable future. Time Warner's $\$ 1.4$ billion senior priority capial interest and. to the extent not previously distributed, partnership inc ame allocated thereto (based on an $8 \%$ annual rate of return) is required to be distributed to Time Warner in three annual installments beginning on fuly 1. 1997, In 1995. Time Warner received a 5366 million cash distribution from TWE representing the priority capital return allocated to its senior priority capital interest through June 30.1995.

## Credit Agreement Aefinancings

In connection with the Cable Transactions. TWI Cable. TWE and the TWE-Advance/Newhouse Partnerstip executed a five-year revolving credit fatility in june 1995. The New Credit Agreement enabled such entities to refinance'certain indebtedness assumed in the Cable Transactions, to refinance TWE's indebsedness under a pre-existing bank credit agreement and to finance the ongoing working capital, capital expenditure and other corporate needs of each borrower

The New Credit Agreement permits borrowings in an azgregate amount of up to $\$ 8.3$ billion, with no sched. uled reductions in credit availability prior to maturity Borrowings are lumuted to 5 th billion in the case of TWi Cable. 55 blltion in the case of the TWEdicrance/Newhouse Partnershop and $\$ 3.3$ bilion in the case of TWE, subject in each case to certain liftutations and adjustments Such borrowings bear interest at apecific rates for each of the three borrowers. generally equal to LISOR plus a margin invially ranging from 50 to 87.5 basis points, which margin will vary baved on the credit rating or financial leveraze of the applicable borrower Unused credit is available for general business purposes and to support any commersial paper borrowings. Each borrower is required to pay a commiment fee insially ranging from 2: :o 35\% per annumi on the unused portion of its commumen: TWI Cable may also be required to pay an annual
taclity fee equal so $1875 \%$ of the entire amount of its commitmens, depencing on the level of its firiar:a leverage in any given year The New Crecit Agreenen: contains certain sovenants for each borrower reiatry ta among other things. afditional indegtedness, hent or assets, cash flow coverage and leverage ratios. and loans. advances. distributions and other cash paymencs or transfers of assets from the borrowers to their respective partsers or affiliates.

In july 1995. TWi Cable borrowed approximately 51.2 billion under the New Credit Agreement to refinance certain indebtedness assumed or incurred in the atquisition of KBLCOM, and TWE borrowed approximately 32.6 billion to repay and terminate is feeexisting bank credit agreement An additional $\$ 1.5$ billion was borrowed by TWI Cable under the New Credit Agreement in january 1996 to refinance cerain indebtedness assumed or incurred in the acquis tion of CVI and related companies

## Public Debt Refinancings

In 1995 and eariy 1996. Time Warner refinanced approximately $\$ 4$ billion of its public debc, thereby increasing its firancial fiexibility through lowering interes: raies. exiending debe maturities and eliminating potential dilution from the conversion of its $8.75 \%$ Convertible Debentures inso 46.6 million shares of common stock. The outsunding 8.75\% Convertible Debentures were redeemed in two tranches SI billion principal amount in September 1995 for $\$ 1.0$ b billion fincluding redemption premums and accrupt interest) and the remaining $\$ 1.2$ billion prasipal amount in february 1996 for $\$ 1.28$ bilion (intiuding redemption premiums and accrued interest) The September 1995 redemption was financed with proceeds from a 5500 multion istuance of $7.75 \%$ ten-year notes in June 1995, proceeds from a 5174 miltion issuance of the PERCS in August 1995 and avalable cash and equivaients The february 1996 redemption was financed with proceeds raised from a 5575 million issuance of the Prelerred Trust Securities in December 1995 and proceeds from a $\$ 750$ milion issuance of certain debentures in fanuary 1996 in connection therewith, Time Warner recognised an extraordinary loss of 526 million in february 1996

In August 1995. Teme Warner redeemed all of iss 5 i billion principal amount of oustanding Reset Notes in exchange for new securities, consisting of approximately $\$ 454$ million ageregate principal amount of Floating Rate Note: due Auguse ts 2000 approximately $\$ 272$ million
aggregate principal amount of $7975 \%$ Notes due August 15. 2004, approximately 5545 million augegate principal amount of $8.11 \%$ Debentures due Augus: 15. 200 s and approximately $\$ 545$ million aggregate prinsipal amount of A. I8\% Debentures due August 15,2007

## Asset Saies

As part of a continuing strategy to entance the financial position and credit satistics of Time Warner and the Entertainment Grouptan asset sales program was initiated in 1995. Including the sale of 51\% of TWE's interest in Six Flags in fune 1995, the sale of an interest in QVC. Inc. in February 1995, the asle or expected sale of certain unslustered cable systems and the proceeds raised from the monetization of Time Warner's investment in Hasbro in August 1995. Time Warner and the Entertainment Group on a combined basis have completed or entered into transactions that raised approximately $\$ 1.6$ billion for debt reduction. all of which were completed in 1995 except for certain transactions aggregating approximately $\$ 170$ million which are expected to close in 1996.

## Credit Statistics

The sombination of asset sales and deb: refinancings is intended so strengthen the financial position of Time Warner ahd the Entertainment Group and. when taken together with EBITDA growth, is expected to continue the improvement of Time Warneris overall credit satistics These credit satistics consist of commonly. used liquidity measures such as leverage and coverage ratios. The leverage rasio represents the ratio of total debt, less cash ("Net debt") to total business segment EBITDA, less corporate expenses ("Adjusted EBITDA") The coverage ratio represents the ratio of Adjusted EBITDA to total interest expense and/or preferred dividends. Those ratios, on a pro forma basis for 1995 ant on an historical basis for 1994 and 1991. are as set forth Deiow for each of Time Warner and Time Warner and the Entertainment Group combined. Certain rating agencies and other credit analysts place more emphasis on the combined ratios while others place more emphasis on the Time Warner stand-alone ratios It should be under. sood, nowever, that the assess of the Entertamment Group are not freely available to fund the cash needs of Time Warner.


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## Cash Flows

During 1995. Time Warner's cash provided by operations amounted to 51051 billion and refiected $\$ 1.256$ bditon of EBITDA from its Publishing. Music and Cable businesses. $\$ 1.063$ billon of net distributions from TWE and 535 million from the securitization of recervables. less $\$ 659$ mullion of interest payments, 5278 million of income taxes. $\$ 74$ million of corporate expenses and $\$ 292$ mallion related to an increase in other working capital requirements balance sheet accounts and noncash rems Cash provided by operations of $\$ 473$ mullion in 1994 reflected SI IsO billion of EBITDA from the Publishing and Musis businesses. $\$ 120$ miltion of net distributions from TWE. $\$ 179$ milion from the securitization of receivables. less $\$ 539$ mullion of interest payments. $\$ 339$ milion of income taxes. 576 miltion of corporate expenses and $\$ 22$ million related to an increase in other working capital requirements balance sheet actounts and noncash items

Cash used by invessing azt...tes exslutint investmen: proceeds, increased :o 5647 minton in 1995. com. area to 5351 million in 1994 principally al a retult of higher investment spending by Time Warner's businesi segments As a result of management sases sales program. investment proceeds increased :o $\$ 376$ million in 1995. compared to $\$ 118$ million in 1994

Cash provided by financing activities was $5: 23$ million in 1995, compared to cash used by financing activities of 5158 million in 1994 principaliy as a result of the receip: of proceeds from the issuance of the Freferred Trust Securisies in December 1995, offset in part by the use of available cash and equivalents to redeem a portion of the 8.75\% Convertible Debentures in September 1995 In addition, cash dividends paid increased to $\$ 171$ million in 1995. compared to $\$ 142$ million in 1994.

The assets and cash flows of TWE are restricted by the TWE partnership agreement and are unavalable to Time Warner except through the paymens of certain fees, reimbursements, cash distributions and loans. which are subjest to limitations. Under the New Credit Agreement. TWE and TWI Cable are permirted to incur additional indebtedness to make loans, advances, distributions and other cash payments to Time Warner, subject to their respective compliance with the cash flow coverage and leverage fatio covenants contained therein

Management believes that Time Warner's operating cash flow, cash and marketable securities and additional borrowing capacity are sufficient to fund its capital and liquidity needs for the foreseeable future without distri. butions and loans from TWE above those permited by existing agreements

## ENTERTAINMENT GROUP

## 1995 Financial Condition

The financial condition of the Ensertainment Group. princi pally TWE. at December 31. 1995 was affected by the formation of the TWE-Advance/Newhouse Partnership, the Six Fiags Transaction and the consolidation of Paragon. The Entertamment Group had $\$ 6.2$ billion of debe. $\$ 1.4$ biltion of Time Warner Genera! Partners' senior priority capital and $\$ 6.6$ bullion of partners' capital (net of the $\$ 169$ mition uncoliected portion of the note receivable from USWEST) at December 31, 1995 . compared to 572 billion of debt $\$ 1 / 7$ brimon of Time Warner General Partners senor prioricy capital and $\$ 6.5$ billion of partners' capital 4t December 31. 1994. The $\$ 1$ billion reduction in debt resulted principally from the Six flags Transaction in addition principally as a result of the mayment of over $S t$
billon of distributions is Time Warner in 1995 6a:7 a equivaients decreased to $\$ 209$ milhon at December ; 1995 compared to $\$ 1.1$ bellion at December Ji it 194 redusint the debt-nes-of-cash amounts for the Entertainmens Group so $\$ 6$ billon and $\$ 61$ sillion respestively

## Credit Statistics

Principally as a result of the formation of the TWE Advance/Newhouse Parthership and the Sis Fiags Transaction, the Ensertainment Group's leverage and coverage ratios improved in 1995 on a proforma bass
as sec forth below

|  | Proterma 1995- | Hatareal |  |
| :---: | :---: | :---: | :---: |
|  |  | 1494 | 144) |
| Net debt/Adjusted EBITDA | J~x | 3.58 | 3.15 |
| Adusted E8ITDAlnteres: | J.6x | 1.18 | 308 |







 rew in comploso to proved aet seth leveh.

Such ratios may be adversely affected upon the tranater of certain of Tame Warner's newly-acquired cable systems to the TWE.Advance/Newhouse Partnershup. which, if completed. is expected to be structured so that the systems will be transferred subject to a portion of Time Warner's debc thereby reducing the financial leverage of Time Warner and increasing the underleve -ged capitalization of the TWE-Adrance/Newhouse Partnerahip and consequently. TWE

## Cash Flows

In 1995. the Entertainment Group's cash provided br operations amounted to $\$ 1.495$ biltion and refiected $\$ 2.052$ billion of EBITDA from the Filmed Entertanment Six Fiags Theme Parks, Broadcasting-The WB Nerwork, Programming-HBO and Cable businesses and $\$ 159$ multion related to a reduction in working capital requirements. other balance sheet accounts and noncash items. less $\$ 577$ multion of interest payments. 375 milion of income taxes and $\$ 64$ mullion of corporate expensel Cash provided by operations of $\$ 1.341$ bilion in 1994 refiected $\$ 1811$ biltion of business segment EBITDA and $\$ 180$ miltion related to a reduction in working capital requirements. other balance sheet accounts and noncash tems. less 5521 million of interest parmenta $\$ 67$ multion of income taxes and $\$ 60$ million of corporate expenses

Cash used by inversing activities detreased to 5750 milion in 1995. compared to $\$ 1770$ bilion in 1994 , peinspali, as a resuls of a 511 billion incresse in investmen: proseess relating to managementis asse: sales program Gapital expenditures increased to 51.653 billion in 1995. compared to $\$ 1.235$ billion in 1994 , principally as a result of higher capital spending by the Cable Division

Cash used by finaneing activities was $\$ 1.607$ billion in 1993 compared so cash provided by financing activisies of $\$ 162$ million in 1994 pprincipally as a result of an approximate 51 billion reduction in debt in 1995 and a $\$ 943$ milion insrese in distributions paid to Time Warner. offset in part by a $\$ 368$ miltion increase in collections on the note receivable from $\cup S$ WEST that were used to parsally finance the capital spending requirements of the Cable Division

Management believes that TWE's operating cash flow, ca:h and equivalents, collections on the U S WEST Note and additional borrowing capacity are sufficient to fund its capital and liquidity needs for the foreseeable future.

## CABLE CAPITAL SPENDING

Since the beginning of 1994. Time Warner Cable has been engaged in a plan to upgrade the technological capability and reliability of its cable television systems and develop new services, which it believes will position the business for sustained, long-term growth. Capical spending by Tirne Warner Cable, including the cable operations of both Time Warner and TVE, amounted to 51.349 bilion in 1995. compared to 5778 million in 1994. and was financed in part :hrough collections on the note receivable trom US WEST of $\$ 602$ mullion in 1995 and $\$ 234$ mullion in 1994 Cable capical spending for 1996 is budgeted to be approxiThately $\$ 1.6$ billion and is expected to be funded principally by cable operating cash flow and $\$ 169$ miltion of collec. tions on the remainang portion of the nove receivable from U 5 WEST in exchange for certain flexibility in establishing sabie rate pricing structures for regulated services that went into effect on January 1, 1996 and consistens with Time Warner Cable's long-term strategic plan. Time *arner Cable has agreed with the FCC to invest a total of 54 sulion in capital costs in connection with the upgrade of iss cable infrastrusture. which is expected to be sub. stantally completed over the next five years. The agree. ment with the FCC covera all of the cable operations of T-ie *arne Cable ingluding the owned or managed sbie telewisan ivstems of Time VVarner. TVE and

Ths TWE-di-ance/Newhouse Parsnerghi Management expests to :ontinue s? finance suth level of invesimen: pringipaliy through she trowth in cable aperating cash flow derived from increases in subscribers and cable rates borrowings under the New Credit Agreement and the development of new revenue streams from expanced pro. sramming options, high speed dava transmission, teiephony and other services

## OFF-BALANCE SHEET ASSETS

As discussed below, Time Warner believes that the value of certain off-balance sheet assets should be considered. along with other factors dibcussed elsewhere heres in evaluating the Company's financial condition and prospecss for future resuls of operations. including iss abiuty to fund its capital and liquidity needs

## Intangibie Assets

As a creator and distributor of branded information and entertainment copyrights. Time Warner and the Entertainment Group have a significant amount of inter-nally-generated intangible assecs whose value is not fully reflected in their respective consolidated balance sheets Such intangible assets extend across Time Warner's principal business interests, but are best exemplified by Time Warner's coliection o! copyrighted music product. its interests in Warner Bros' and HBO's copyrighted film and television product libraries, and the creation or exiension of brands. as in the ase of Time Incis new magazine utics or The WB Network Generally accepted accounting principles do not recognize the vaiue of such asiets, except as the time they may be acquired in a business combination accounted for by the purchase method of accounsint

Becarse Time Warner owns the copynghts to such creative material, it continually generates revenue through the sale of such products across different media and in new and existing markets. The value of film and television. related copyrighted produet and trademarks is continually realized by the licensing of films and teievisuon series to secondary markets and the licensing of trademarks. such as the Looney Tunes characters and Botmen, to the revil industry and other markets. In addition, technological adrances, such as the insroduction of the compact diss and home videocassette in the 1480's and posentially the digtal versatile disc in the future, have hastorically generated 'gnificant evenue upportunities through the repackating and sale of such copyrighsed products under stie new
 Hare significan! off-balance shees asse. valut that if not fully reflected in the consolidated balanct theets of Theme Warmer or the Ensertainmen: Group

## Warner Bros. Backlog

Warner Bros: backlog. representing the amount of future revenue not yer recorded from cash contracts for the licensing of theatrical and television product for pay cable. network, base cable and syndisated television exhibition. amounted to $\$ 1.056$ billion at December 31 . 1995. compared to $\$ 852$ million at December 31. 1994 (including amounts relating to HBO of $\$ 175$ milition at -ach dase) Because wuch contracts are for the licensing ef theatrical and television product which have already been produced, the recognition of revenue is principally only dependent upon the commencement of the avail. ability period for telecast under the terms of the related istensing agreement. In addition, cash licensing fees are collected periodically over the term of the related licening agreements. Accordingly, the portion of backlog for which cash advances have nor already been received has significant off-balance sheet asset value as a source of future funding. The backlog excludes adversaing barter contracts, which are also expected to result in the future realization of eash through the sale of advertising spois received under such contracts

## INTEREST RATE AND FOREIGN CURPENCY RISK MLANAGEMENT

## Interest Rate Swap Contracts

Time Warner uses interest rate swap contracts to adjust the proportion of total debt that is subject to variable and fixed interest rates. At December 31. 1995. Time Warner had inveres: rate swap contracta to pay flating. rates of interest (average six-month LIBOR rate of $59 \%$ ) and receive fixed-rates of interest (average rate of $5.4 \%$ ) on $\$ 2.6$ billion notional amount of indebsedness, which resulsed in approximately $43 \%$ of Time Warner's underlying cebs, and $41 \%$ of the debs of Time Warner and the Ensertainment Group combined, being ubject to variable interest rates The notronal amouns of outatanding
sontrass at Decemper 31, 1975 br pear of mit.-. aiong wish the relates averagt fixed-rates of mieret: be received and the average fioatingrates of interti:. be paid dee as followa 1996.5300 mullion frececeri $z^{2}$, pay-5.9\%). 1998-5700 million (recerve-55\% pay.5a末 1999.51 2 billion (receve-S.5\% pay-5 9\%) and 2000.54\%. million (receive-5.5\% pay-5.9\%) At December 31.1944 Time Warner had interest rate iwap contracts on 529 billion notional amount of indebtedness

Gased on the level of incerest rates prevaing at December 31.1995 , the fair value of Time Warner s fixedrate debt exceeded its carrying value by $\$ 407$ mulion and it would have cos: 59 millinn to terminate the related inserest rate swap contracts, which combined is the equivalent of an unrealized loss of $\$ 416$ malion. Based on Time Warner's fixed-rate debt and re -ted interest rate swap contracts outstanding at December 31, 1995. each iS basis point increase or decrease in the ievel of interest rates prevaiing at December 31, 1995 would resulf in a net reducwon or u crease in the combined unrealized loss of approximately 5185 mulion, respectively, insluding respective cosis or avings of $\$ 16$ N- Bon to termanate the related interest rate swap contracts Based on the level of interes: rates prevailing at December 31. 1994 the fair value of Time Warner's fixed-rate debt was $\$ 572$ million less than its carrying value and it would have cos: $\$ 236$ miltion to terminate its interest rate swap contrats: which combined was the equivalent of an unrealizet gain of 5336 million. Unrealized gains or losses on debs or interes: rate swap contracts are not recognized unless the debt is retired or the contracts are terminated prior to * sir maturity

Athough changes in the unrealised gains or loss: an interest rate swap contracts and debe do not result in the realization or expenditure of cash unless the contrats are terminated or the debt is retired, each 25 bass point increase or decrease in the level of interest rates related to Time Warner's variable-rate debt and interest rate awap contracts would respectively increase or dewsase Time Warner's annual interest expense and related cash paymients by approximately $\$ 12$ million, including $\$ 7$ mullion related to incerest rate iwap contracts.

## Forelgn Exehange Contructs

Time Warner uses forest exchange contrasts primanily ta hedge the risk that unremitted or future royalties and license fees owed to Time Warner or TWE comestic companies for the sale or anticipated sale of U.S. copy. righted products abroad may be adversely affected by changes in foreign currency exchange rates. As part of its overall strategy to manage the level of exposure to the risi of foreign currency exchange rate fluctuations. Time Warner hedges a portion of its and TWE's combined foregn currency exposures anticipated over the ensuing tweive month period. At December 31. 1995. Time Warne - has effectively hedged approximately hall of the combined estimated foreign currency exposures that prinsipally relate to anticipated cash fiows to be remitted to the U.S. over the ensuing twelve month period, using foreign exchange contracts that generally have maturities of three months or less, which are generally rolled over to provide continuing coverage throughout the year. Time Warner often closes foreign exchange sale contracts by purchasing an offsetting purchase contract. At : acember 31. 1995. Time Warner had contracts for the sale of $\$ 504$ million and the purchase of $\$ 140$ million of foreign currencies at fixed rates. primarily English pounds ( $29 \%$ of net contract value). German marks (19\%). Canadian dollars ( $16 \%$ ). French francs ( $16 \%$ ) and Japanese yen ( $5 \%$ ). compared to contracts for the asle of $\$ 551$ mallion and the purchase of $\$ 109$ mallion of foreign currencies at December 31,1994.

Unrealized gains or losses related to foreign exchange contracts are recorded in income as the market value of such contracts change: ascordingly, the carrying value of foreign exchange contracts approximates markes walue The carrying value of foreign exchange contracts was not material at December 31. 1995 and 1994. No cash is required to be received or paid with respect to the realization of such gains and losses until the related foregn exchange contracts are settled, generally at their
espertive ma:unicr dates th 1995 and 1994 Time *ramer
 hal $\$ 11$ milion and 520 milion, respectively, of net losses on foreign exchange contrats. which were or are expected to be offset by corresponding increases in the tollar value of foreign surrency ropalties and license fee paymenss that have been or are anticipated to be received in cash from the sale of U.S copyrighted producti abroad. Time Warner reimburses or is reimbursed by TWE for contract gains and losses related to TWE's foreign currency exposure Foreign currency contracts are placed with a number of major financial institutions in order so minimize credit risk.

Based on the foreign exchange contracts outatanding at December 31, 1995, each 5\% devaluation of the U.S dollar as compared to the level of foreign exphange rates for currencies under contract at December 31. 1995 would result in approximateiy 525 million of unrealized losses and 57 milhon of unrealized gains on foreign exchange contracts invilving foreign currency sales and purchases, respectively. Zonversely. a 5\% appreciation of the U.S. dollar would result in $\$ 25$ mullion of unrealized gains and 57 million of unrealized losses, respectively At December 31, 1995, none of Time Warner's foreign exchange purchase contracts relates to TWE's foreign currency exposure However, with regard to the $\$ 25$ million of unrealized losses or gains on foreign exchange sale contracss. Time Warner would be reimbursed by TWE. or would reimburse TWE, respectively, for aparox. imately 56 million related to TWE's foreign currency exposure. Consistent with the nature of the economic hedge, rovided by such foreign exchange contracts, such unrealized gains or losses would be offset by corre. sponding decreases or increases. respectively, in the dollar value of future foreign currency royal., and biense fee payments that would be received in cash within the ensuing tweive manth periud from the sale of US copyrighted products abroad

## Consolidated Balance Sheet

|  | 1995 | 1494 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets |  |  |
| Cash and equivalents | 5623 | 5292 |
| Receivabies, less allowtrices of \$786 and \$768 | 1.755 | 1.417 |
| Inventories | 413 | 370 |
| Prepaid expenses | 694 | 726 |
| Toual curent assets | J.720 | 2.817 |
| Cash and equivalents segregated |  |  |
| for redemption of long-term debs | 557 | - |
| Investmencs in and amounts due to |  |  |
| and from Entertainment Group | 5.711 | 5.350 |
| Other invesumens | 2.189 | 1.355 |
| Land and buildings | 431 | 412 |
| Cable television equipment | 361 | - |
| Furniture, fixtures and other equipment 9.1 .196 |  |  |
|   <br> Less accumulated depresiation 1.958 |  |  |
|  |  |  |
| Property, plant and equipment | $1 .: 19$ | 751 |
| Music caulogues, contracts and copyrighes | 1.140 | 1.207 |
| Cable selevision franchises | 1.696 | 4, ${ }^{-}$ |
| Goodwill | 5.213 | 4.630 |
| Other assets | 564 | 404 |
| Tocal assets | \$22132 | 516.718 |

LIABILITIES AND SHAREHOLDERS EQUITY

| Curreat liabilities |  |  |
| :---: | :---: | :---: |
| Accounts payable | 5672 | $5 \quad 543$ |
| Royalties payable a | 753 | 211 |
| Debt due within one year | 14 | 355 |
| Other current liabilities | 1.566 | 1213 |
| Total current liabilities | 1.027 | 27\%2 |
| Long-term debt | 9.907 | 83) |
| Deferred income taxes | 3.420 | 2.700 |
| Unearned portion of paid subseriptions | 654 | 6)1 |
| Other liabilities | 508 | 4 5 |
| Company-obligated mandatorily redeemabie preferred securities of subsidiaries |  |  |
| holding solely subordinated notes and debentures of the Company" | 949 | - |
| Shareholders' equity |  |  |
| Preferred stock, \$1 par value, 250 million shares authorized, 297 million and |  |  |
| 952 thousand shares outsunding. $\$ 2.994$ billion and $\$ 140$ million hquidation preference | 10 | 1 |
| Common stock, $\$ 1$ par value. 750 million shares authorized. 3877 million |  |  |
| and 379.3 million shares outstanding | 383 | 379 |
| Paid-in capital | 5.422 | 2.583 |
| Unrealized gains on cercain marketable securnue: | 116 | 110 |
| Accumulated deficit | (2.289) | (1.950) |
| Total shareholders' equity | 3.667 | 1.143 |
| To:al habilities and sharehoiders' equity | 522.132 | \$16.713 |

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## Consolidated Statement of Operations

| Revenues* | 58.067 | 5 | 7.396 | 5 | 5.581 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of revenues ${ }^{\text {ax }}$ | 4.682 |  | 4.307 |  | J.760 |
| Seiling. general and administrative** | 2.683 |  | 2.376 |  | 2.210 |
| Operasing expenses * | 7,370 |  | 6.68) |  | 5.990 |
| Business segment operating income | 697 |  | 71) |  | 391 |
| Equiry in precax income of Entertainmen: Group* | 256 |  | 176 |  | 281 |
| Interest and other, net* | (877) |  | (724) |  | (715) |
| Corporate e cpenses* | (74) |  | (76) |  | (7)) |
| Income before income taxes | 2 |  | 69 |  | 81 |
| Income taxes | (126) |  | (180) |  | (245) |
| Loss before extraordinary itern | (124) |  | (91) |  | (164) |
| Extraordinary loss on retirement of debt, net of $\$ 26$ million and |  |  |  |  |  |
| 537 million income tax benefit in 1995 and 1993, respectively | (42. |  | - |  | (57) |
|  | (166) |  | (91) |  | (221) |
| Preferred dividend requirements | $(52)$ |  | (1) |  | (118) |
| Net doss applicabie to common shares | 5 (218) | 5 | (10-4) | 5 | (339) |
| Loss per' common share: |  |  |  |  |  |
| Lo:s before extraordinary item | 5 (46) | 5 | (27) | 5 | (73) |
| Ne: loss | S 157 | 5 | (27) | 5 | (90) |
| Averuge common shares | 1838 |  | 3789 |  | 3747 |






$\begin{array}{llllll}5 & 514 & 1 & 4 \% & \$ & 474\end{array}$


## Consolidated Statement of Cash Flows

| Tran Endra Derember I 11 (malant) |  | 1445 |  | 1444 |  | (43) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operutions |  |  |  |  |  |  |
| Ne: loss | 5 | (153) | 5 | (91) | 5 | (21) |
| Adjustments for noncash and nonoperating items: |  |  |  |  |  |  |
| Extrzordinary loss on retirement of debt |  | 42 |  | - |  | 57 |
| One-time tax charge** |  | - |  | - |  | 70 |
| Depreciation and amortization |  | 559 |  | 4)7 |  | 424 |
| Noncash in erest expense |  | 176 |  | 219 |  | 135 |
| Excess (deficiency) of distributions over equity in pretax income |  |  |  |  |  |  |
| of Entertainment Group |  | 807 |  | (56) |  | (261) |
| Equiry in income of other investee companies. |  |  |  |  |  |  |
| net of distribution: |  | (16) |  | (17) |  | - |
| Changes in operating assess and liabilities: |  |  |  |  |  |  |
| Receivables |  | (68) |  | (47) |  | (7) |
| Inventories |  | (i2) |  | (38) |  | 20 |
| Ascounts payable and other liabilities |  | 10 |  | 324 |  | 206 |
| Other balance shee: changes |  | (2)1) |  | (258) |  | (152) |
| Cash provided by operations |  | 1.051 |  | 473 |  | 257 |
| Investing Activities |  |  |  |  |  |  |
| Investments and acquisitions |  | (301) |  | (187) |  | (175) |
| Capital expenditures |  | (266) |  | ('64) |  | (198) |
| investment proceeds |  | 376 |  | 118 |  | 101 |
| Cash used by investing activities |  | (271) |  | (23) |  | (270) |
| Financing Activities |  |  |  |  |  |  |
| Borrowing: |  | 2.023 |  | 382 |  | 4.714 |
| Debt repayments |  | (2.693) |  | (626) |  | (1.597) |
| issuance of Company-obligated mandatorily redeertable prelerred |  |  |  |  |  |  |
| securities of subsidaries |  | 449 |  | - |  | - |
| Redemption of oid Seriss D preferred stock |  | - |  | - |  | (1.454) |
| Diviends pard |  | (171) |  | (142) |  | (297) |
| Siock option and dividend reinvestment plans |  | 106 |  | 14 |  | 12 |
| Other, principally financing coses |  | (91) |  | (6) |  | (14]) |
| Cash provided (used) by financing activities |  | 121 |  | (158) |  | (729) |
| Increase (Decrease) in Cash and Equivalents |  | *0) |  | 82 |  | (742) |
| Cash and Equivuients at Beginning of Period |  | 232 |  | 200 |  | 442 |
| Cash and Equivalents at End of Period* | 3 | 1185 | 5 | 292 | 5 | 200 |


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## Consolidated Statement of Shareholders' Equity



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# Notes to Consolidated Financial Statements 

## 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Description of Business

Time Warner Inc. ("Time Warner" or the "Company") is the worid's leading media company, whose principal business objective is ta create and distribute branded infor. mation and enterainment copyrignts throughout the wortd. Time Warner has interests in three fundamental areas of business: Entertainment, consisting principally of intereses in recorded music and music publishing, filmed enterainment, broadcasting, theme parks and cable television programming. News and Information, consisting prinsipall; of interests in magazine publighing, book publashing and drect marketing: and Teiecommunications, consisting principally of interests in cable selevision sytuems Substantially all of Time Warner's interests in filmed enser. tainment, broadcasting theme parks, cable teievision programming and most of its cable television systems are held through Time Wamer Entertainment Company. L.P. (TWE), a partnership in which Time Warner owns a $7449 \%$ residual equity interest and certain priorty captal interests senior thereto Time $W_{\text {arner }}$ does not consolidate TWE and certan related companies (the "Entertainment Group") for financial reporting purposes because of certain limited partnership approval rights relased to TWE's interest in certain cable celevision systems.

Each of the business inserests within Entertainment. News and Information and Telecommumications is important to management'i objective of increasing shareholder value through the creation, extension and distributie of recognizable brands and sopyrights throughout the world Such brands and copyrights incluce (1) copyrighted musis trom many of the world's leading recording artists that is produced and distributed by a family of estabished record tabels such as Warner Bros. Records the Atlantie and Elextra Entertainment Groups and Warner Music insernational. (2) the unique and extensive film and selewison litraties of Warner Bros and trafernarks such as the tooner, funes characters and Bctman, (3) The WB Network, a new national broadcasting network taunched in 1995 as an extension of the Warner Bros brand and as an adtitional distribution outiet for Warner Bros' collec. tan of ehuldren cartoons and televison programming. (4) Sie Fiags. the larges: refional theme park operator in the United states in which TWE owns a $49 \%$ interest. (5) $H B O$ and Cinemax, the leading pay television services. (6) magatine tanctises such as Time, Peopie and Sports

Murtated and direst marke:ing Dranda suce " Time. ." Ins and Book-of-the.Month Club and (7) Time Watte Cable, the second largest operator of cable selevi:systems in the U.S

The operating results of Time Warneris various busineas interests are presented herein as an indicavon of financial performance (Note 13). Exeapt for starseup losses incurred in an effort to create value in a bransec national broadcasting network. Time Warner's principal business interests generate s/gnificant operating insome and cash flow from operations. The cash flow trom opera. tions generated by such business interests is signuficansly greaser than their operating income due a signifisant amounts of noncash amortization of intangble assets recognized in various acquevitions accounted for by the purchase method of accounting. Noncash amortization of intangble assets recoried by Time Warner's business interests, including the u coonsolidated business interests of the Entertainment Grojp. amounted to $\$ 822$ milion in 1995. 5782 million in 1994 and 5768 million in 1993

## Elasts of Consolidation and Accounting

 for InvestmentsThe consolidated financial statements include $100 \%$ of the assets, liabilities, revenues, expenses, income, lon and cash flows of Time Warner and all companies in which Time Warner has a controlling voing interess ("ubsidiaries"). as if Time Warner and its subsidiaties were a angle company significant intercompany accouns and transact os between the consolidated companies have bern ellminated

The Entertainment Group and investments in certain other companies in which Time Warner has aggnifitant influence but less than a controlling voting interest are accounted for using the equity method. Under the equity method. only Time Warner's investment in and amounts due to and from the equity inveltee are included in the consolidated balance sheet. only Time Warner's share of the investee's earnings is included in the consolidated operating results, and only the dividends sash dis:c. butions, loans or other cash received from the invesize. less any additional cash investment, foan repayments or other cash paid to the invester are included in the consolicated cash flows

In accordance with Financial Accounsing Standatcs Board ( $\mathrm{FASB}^{\prime}$ ) Statement No 115. "Actounting for Certain investments in Debt and Equity Secaribes.' ("FAS 115) investments in companies in which Time Warner

CJe：no：have the controiling interest or an ownersnip af voting inserest 10 darge as to exert signtizant influence are assounted for at market value it the inves：ments are publiely sraded and there are no resale restritsions．or at coss．if the sale of a publicly－traded investment is restricsed or if the investment is no：publicly traded Unrealized gains and losses on investments accounted for 1：market value are reported net－of－tax in a separate component of shareholders＇equity until the investment is sold，at which time the realized gain or loss is included in income．Dividends and other distributions of earnings from both market value and cost method investments are included in income when declared．

The effect of any changes in Time Warner＇s owner－ ship incerests resulting from the issuance of equity capital by consolidated subsidiaries or equity investees so unaffiliated parties is inciuded in income

## Foreign Currency

The financial position and operating results of substan－ tially all foreign operations are consolidated using the local currency as the functional currency，Local currency assess and liabilities are translated at the rates of exchange on the balance sheet date，and local currency revenues and expenses are transiated at average rates of exchange during the period Resulting translation gains or losses，which have not been material，are incluced in accumulated deficit．Foreign currency transaction gains and losses，which have not been material，are included in operating results．

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and footnotes thereto．Actual results could differ from those estimates．

Significant estimates inherent in the preparation of the accompanying consolidated financial atatements include management＇s forecast of anticipated revenues from the sale of future and existing music and publishing－ related products in order to evaluate the uitimate recoverability of accounts receivables and artist and author advances recorded as assets in the consolidated balance sheet Accounss receivables and sales in the music and publishing industries are subject to customers＇ righss to return unsold items Management periodically reviews such estimates and it is reasonably possible that management＇s assessment of recoverability of accounts
receivables anc individual arsist and author advancts Tar change based on attual reaults and other tactors

## Revenues and Costs

The unearned portion of paid subscriptions is ceieres until magazines are delivered so subseribers Upon each delivery，a proportionate thare of the gross subscrigtion price is included in revenues

Inventories of magazines，books，casserte：and com． pact discs are stated at the lower of cost or estimated realizable value．Coss is determined using first－in，first－ out．last－in，first－out，and average cost methods In accordance with industry practice．certain products （such as magazines，books．compact diacs and casset：es） are sold to customer：with the right to return unsold items Revenues from such saies represent gross sales less a provision for future returns．Returned goods included in inventory are valued at estimateu reatizable value but not in excess of cost．

A significant porsion of cable system revenues are derived from subscriser lees，which are recorded as revenue in the period the service is provided

## Advertising

Adverusing costs are expensed upon the first exhibition of the advertisement，except for certain direct－response advertising．for which the costi are capitalized and amor－ tized over the expected period of future benefits．Direct． response advertising prineipally consisis of product promational mailings．broadcast advertising．catalogs and other promotional costs incurred in the Company＇s direct－marketing businesses Deferred advertising cos：s are generally amortized over periods of up to three years subsequent to the promotional event usint straight－line or accelerated methods，with a significant portion of such custs amortized in twelve months or less．Deferred advertising costs for Time Warner amounsed to $\$ 195$ million and $\$ 175$ million at December 31． 1995 and 1994，respectively．Advertising expense for Time Warner amounted to $\$ 1.045$ billion in 1995.5911 million in 1994 and 5531 million in 1993.

## Cash and Equivalents

Cash equivalents consis：of commercial paper and other investments that are readily convertible into cash，and have original maturities of three months or tess Noncurrent eash and equivalents at December 31， 1995 consist of net proceeds received from the issuanct of Preferred Trust Stcurities in December 1995，which were segregated for the redemption of the $875 \%$ Convertible Debensures in february 1996 （Notes 6 and 6）．

Property, Plant and Equipment
praper:\%, plant and equipment are stated at cost Adevtions so cable property, plant and equipmen: छौenerally include material, labor, overhead and interest. Deareciation is provided generally on the straight-line me:nod over useful lives ranging up so swenty-five years for buildings and improvements and up so fifteen years for furniture. fixtures. cable television equipmens and other equipment.

In March 1995, the FASB issued Statement of Financial Acsounting Standards No. 121. "Accounting for the Impairmer $:$ of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of." ("FAS 121") effective for fiscal years beginning after December 15, 1995. The new rules establigh s:andards for the recognition and measurement of impairment losses on long-lived assets and certain intangible assets Time Warner expects that the adoption of FAS 121 will not have a material effect on its financial sutemenss.

## Intangibie Assets

As a creator and distributor of branded information and entertainment copyrights. Time Warner has a significant and growing amount of intangible assets, including good. will, cable television franchises and music catalogues. contracts and copyrights. In accordance with generally accepted accounting principles. Time Warner does not recognize the fair value of internally-generated intangible assets. Cos:s incurred to create and produce copyrighted product, wheh as compatt discs and cassettes. are Generally either expensed as incurred, or capitalized as tangble assets as in the case of cash adrances and inven. soriable product costs. However, accounting reiugntion is not given to any increasing asset value that may be associated with the collection of the underlying copyrighted material. Additionally, costs incurred to create or exiend brands, such as magazine titles, generally result in losses over an extended development period and are recognized as a reduction of income as incurred, while any corresponding brand value creased is no: recognized a) an incangible asset in the consolidated balance sheet. On the other hand, intangible assets acquired in business combinations accounted for by the purchase method of assounting are capitalized and amortized over their expecsed useful tife as a noncash charge againse future cesults of operations. Accordingly, the intangible assets reaorted in the consolidated balance sheet do not reflect the fair value of Time Warner's internally-generated insangible asse:s. but rather are limited to intangible asse:s resulting from certain acquisitions in which the cos: of the aszuired companies exseeded the fair value of their tangible assets at the time of acquisition

Time Warner amorsizes goodwill over periodi up to forty vears using the straghswine method Cable sele. vision franchises. music catalogues, contracts and cozyrignts and other intangible assets are amorazed over perioss up so tweniy years using the straghs-inne method in 1995. 1994 and 1993. amortization of good. will amounted to 5175 milion. $\$ 158$ million and $\$ 148$ miltion, respectively; amortization of music copyrights. artists contracts and record catalogues amcunted to $\$ 118$ million, $\$ 115$ milion and $\$ 113$ million, respectively. amortization of other intangibie assets amounted to 543 million, $\$ 31$ million and $\$ 31$ mullion, respectively, and amortization of cable television franchises amounted to $\$ 42$ million in 1995 Accumulated amortization of intan. gible assets at December 31.1995 and 1994 amounted to $\$ 1.64 \$$ billion and $\$ 1.505$ billion, reapectively.

Time Warner separately reviews the carryins, value of acquired Intangible assets for exch acquired entity on a quarserly basis to determine whether an impairment may exist Time Warner cossiders relevant cash flow and profitability informatit $n$, including estimated future operating resules, trends and other available information, in assessing whether the carrying value of intangibie assets can be recovered. Upon a determination that the carrying value of intangible assets will not be recovered from the undiscounted future cash flows of the acquired burness. the carrying value of such intangible assets would be considered impaired and will be reduced by a charge to operations in the amount of the impairment Impaiment is measured as any deficiency in estimated undistoutited furure cash flows of the acquired business to recover the carrying lue related to the intangible assets.

## tncome Tuxes

Income taxes are prowided using the lability method prescribed by FASB Statement No. 109, "Accounting for income Taxes." Under the liability method. delerred tncome taxes reflect tax carryforwards and the net cax effects of temporary differences between the carrying amount of assets and liabilities for financial statement and income tax purposes. as determined under enatred tax laws and rates. The financial effect of changes in cax laws or rates is accounted for in the period of enactmen:

Realization of the net operating loss and investrment tax credit carryiorwards, which were acquired in acqui. sitions, are accounted for as a reduction of goodwill

The principal operations of the Entertainment Group are conducted by parcnerships Incoms tax expense includes all income taxes related to Time Warneris allocabie share of partnership income and
iss equis - the income $t 2 x$ expense of corporate suzs faries of the partnerships

## Stoch Options

In actordance with Accounting Principles Board Opinion No 25. "Accounting for Stock lasued to Employees." compensation cost for stock options is recognized in income based on the excess, if any, of the quoted market price of the stock at the grant date of the award or other measurement date over the amouns an employee must pay to acquire the stock. The exercise price for stock options granted to employees equals or exceeds the fair market value of Time Warner common stock at the date of grant. thereby resulting in no recognition of compensation expense by Time Warner.

## Loss Per Common Share

Loss per common share is based upon the net loss applicable to common shares after preferred dividend requirements and upon the weighted average of common shares outatanding during the period. The conversion of securities convertible into common stock and the exercise of stock options were not assumed in the calculations of loss per common share because the effect would have begn antidilutive.

## Heclassifications

Certain reclassifications have been made to the prior years' financial statements to conform to the 1995 presencation.

## 2. ENTERTAINMENT GROUF

Time Warner's investment in and amounts due to and from she Entertainment Group at December 31. 1995 and 1994 consist of the following:

| Deiember 13.jmasayl | 1995 | 1994 |
| :---: | :---: | :---: |
| Investment in TWE | \$6.179 | 53.284 |
| Income tax and stock option related distributions due from TWE | 122 | 423 |
| Credit agreement debt due to TWE | (400) | (400) |
| Other habulities due to TWE. principally relsted to home video distribution | (354) | (266) |
| Other receivables due from TWE | 76 | - |
| Investment in and amounts due to and from TWE | \$.623 | 5041 |
| investment in other Entertamment Group companies | 111 | 309 |
| Total | \$5.734 | 55.350 |

TWZ is a Delaware limised partnership that was cajitalized on june 30.1992 :o own and operate substan. : ail ail of the fimed Entertainment. Programming. HBO and Casie busunesses previpusiy owned by aubsidaries of Time Warner. Certain Time Warner subsidiaries are the general partners of TWE (Fime Warner General Partners') Time Warner acquired the aggregate $11.22 \%$ limited partnership interests previously held by subsibiaries of each of ITOCHU Corporation ("ITOCHU") and Toshiba Corporation ("Toshiba") in 1995 for an azsegate cost of $\$ 1.36$ bilion, consisting of 15 million shares of convertible preferred stock (Series G Preferred Stock. Series H Preferred Stock and Series ! Preferred Stock) and 510 million in cash (the "ITOCHUTOshiba Transaction"). The ITOCHUIToshiba Transzction was accounted for by the purchase method of accounting for business combinations.

Afser the ITOCHU/Toshida Transaction. Time Warner and certain of its wholly-owned subsidiaries col. lectively own $74.49 \%$ of the pro rata prionty capical and residual equity interests in TWE, and certain additional senior and funior priority capical interests. The remaining $25.51 \%$ pro rata prioricy capital and r tsidual equisy himised partnership interests are held by isubsidiary of US WEST. Inc. ("U SWEST"). which acquired such interes:s in 1993 for 51.532 billion of cash and a 51.021 billion $4.4 \%$ note (the "USWEST Note")

Each partner's interest in TWE consists of the initial priority capral and resicual equity amouncs that were assigned to that partner or iss predecessor based on the estimated fair value of the net assets each contributed to the partnership. as adjusted for the fair value of certan assets dis:ributed by TWE so the Time Warner General Partners in 1493 thich were not subsequently reacquired by TWE in 1995 ("Contributed Capital"). plus. whth respect to the priority capital interests only, any undis. tributed priority capital return. The priority capital return consists of nes partnership income allocated to da s in accordance with the provisions of the TWE partnerahip agreement and the right to be allocated additional partnerahip income which. together with any previously allocated net partnership income. provides for the various prionty capital rates of return specified in the able below. The sum of Cuntributed Capital and the undiserisuted priority capital return is referred to as "Cumulative Prionity Capital," Cumulative Priority Capital is not nec. essarily indicative of the fair value of the underiying priority capital interests principally due to above-market rates of return on certain priority capital interests as compared to securities of comparable credit risk and maturity. uch

3s the $13.25 \%$ rate of return on the junior prionity sapi:al interest owned by subsidiapies of Time Warner Furthermore, the uitimate realization of Cumulative Prionisy Capital could be affected by the fair value ot TWE. which is subject so fluctuation.

A summary of the priority of Contributed Capital. Time Warner's ownership of Contributed Capital and Cumulative Priority Capital at December 31.1995 and pri. ority capital rates of return thereon is set forth below

| Porey : Conersutr: Coptar(i)Nions) | Consinders Const ${ }^{\circ}$ | Cumiletere Pronity Ceptal | frenty <br> Cepmei RettI (Resm* \% seranmum campavised portery) | $\begin{array}{r} \text { samet } \\ \text { br } \mathrm{tm} \text { Whome } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Senior priority |  |  |  |  |
| capital | 51.4 | $51.4{ }^{10}$ | $800 \%$ | 100.00\% |
| Pro rata priorit; |  |  |  |  |
| capital | 5.6 | 8.7 | $13.00 \%^{10}$ | 14.49x |
| Jumor priority |  |  |  |  |
| capital | 29 | 4.6 | $13.25 \%^{\prime \prime}$ | 100.00\% |
| Residual equity |  |  |  |  |
| capita! | 3.3 | $3.3{ }^{\text {n }}$ | - ${ }^{17}$ | 7449\% |

(i) Grtheter percment) acome or bus adocent sterna




(4) 11008 ta ine entent concurtesty dirnowiad
(t) 11 25\% to pe erase concurrenty divibuted
 at weh ed Condove dererty Ceptal a equol ta a Conubuted Captol Howret a the cate of cerian evenu sech as the kimedosen er cluevoon of TWit covidel equy crosel a enoved to ary erctu of the for evile of the
 end porod tas abcitiont The revilual equary Concributed Cepred Aos


Because Contributed Capital is based on the far value of the net assess that each partner contributed to the partnershup, the aggregate of such amounts is signifi. cantly higher than TWE's partners' capital as reflected in the consolidated financial statemencs, which is based on the historical cost of the contributed net assets. For purposes of allocating partnership income or loss to the partners, partnership income or loss is based on the fair value of the net assest contribured to the partnership and results in sagnificantly less partnership income. or results in partnerahip losses. in contrast to the net income reported by TWE for financial statement purposes which is also based on the historical cose of contributed net assets

Under the TWE partnerzhip agreement. parserezhip income to the exten: earned. Is firs allocated io the partiers so that the exonomis burcen of the incoma tak csonsequenses of partnership oserations is borme is though the partnerknp were taxed al a corporation ("special tax allocations'), then so the senior prionity pro rata priority and junior priority capital interests, in order of priority, at rates of return ranging from $8 \%$ to $11.25 \%$ per annum, and finally to the residual equity interests. Partnership losses generally are allocated first to elimunate prior aliocations of partnership income to, and then to reduce the Contributed Capital of, the residual eculty. junior priority capital and pro rata proority capral interests. in tha: order, then to reduce the Time Warner General Partners' senior priority capical, including partnership income allocated thereto, and finally to reduce any special axaliocations. To the extent partnership income is insuf. ficient to atisty all special allocations in a partucular accounting period, the right to receive additional partner. ship income necessary to provide for the various pric ty capital rates of return is carried forward until satisfied out of future partnership income. including any partner. ship income that may result frort any liquidation or dissoIution of TWE

The TWE parthership agreement provides. under certain circumstances. for the distribution of partnership income allocated to the senior priority capital owned by the Time Warner General Partners. Pursuant to such provision, S366 milion of partnerahup income was distrib. uted to the Time Warner General Partners in 1995. The senior priority capital and, to the extent not previously distributed. partnership income allocated thereto is required to be distributed in three annual instaliments beginning on July 1. 1997. The funuor priority capital owned by sub daries of Time Warner may be increased if certain operating performance targets are achieved over a five-year period ending on December 31, 1996 and a ten-year period ending on December 31, 2001. Although astisfaction of the ten-year operating periormatice target is indeterminable at this time, it is not expected that the five-year target will be attained

TWE reported ne: income of 573 million. 5161 million and $\$ 198$ million in 1995. 1994 and 1993 . respec. sively, no portion of which was allocated to the limited partners Time Warner did nos recoghye a gain when TWE was capitalized TWE recorded the assets con. tributed by the Time Warner General Partners at Time Warneris tustorical cose The excess of the Time Warner

General Parthers inserts: in the net assets of TWE over the ne: book walue of their investmens in ThVE is being amortized to income over a iwenty year period

USWEST has an option so obcain up to an additional 6.33\% of pro rata priority capital and residual equity interests, depenting on cabie operating performance The option is exercisable between january 1. 1999 and on or about May 31, 2005 at a maximum exertise price of 51.25 billion to $\$ 1.8$ billion, depending on the year of exercise Either U S WEST OANTWE may elect that the exercise prise be paid with parznership interests rather than cash.

Each Time Warner General Partner has guaranteed a pro rata portion of approximately $\$ 6$ billion of TWE's debe and accrued interest at December 31, 1995, based on the relative fair value of the net assets each Time Warner General Partner contributed to TWE. Such indebtedness is recourse to each Time Warner General Partner only to the extent of its guarantee. In addition to their interests in TWE and the other Entertainment Group companies, the assets of the Time Warner General Partners include the equivalent of 29.6 million common shares of Turner Broadcasting System, Inc., 12.1 million common shares of Hasbro, Inc., 43.7 million common shares of Time Warner, and substantially all the assets of Time Warner's music business. There are no restrictions on the ability of the Time Warner General Partner guarantors to transter assets, other than TWE assets, to parties that are not guarantors.

Set forth below is summarized financial information of the Ensertainmen: Group. which reflects the con. solidation by TWE of the TWE-Adrance/Newhouse Partnership effective as of April 1. 1995 (Note 4), the deconsolidation of Six Flags Entertainment Corporation ("Six Flag: ${ }^{-}$) effective as of fune 23, 1995 and the consolidation of Paragon Communications ("Paragon") effective as of july 6, 1995

TIME WARNER ENTEHTANMENT GHOUP
Operating Statement Information

|  | 1998 | 1454 | 141) |
| :---: | :---: | :---: | :---: |
| Revenues | 54.527 | 53.507 | 5 7.4.3 |
| Depreciation and amorzsation | 1.060 | 957 | 427 |
| Business segment |  |  |  |
| operating income | 992 | 852 | 905 |
| Interes: and other, net | 539 | 616 | 534 |
| Minority inserest | 13) | - | - |
| Income before income taxes | 256 | 176 | 291 |
| Income before |  |  |  |
| extraordinary item | 170 | 136 | 217 |
| Net income | 145 | 133 | 207 |

Cash Fiow Information

| Teari ioted Oerenter 11, (milowi) | 1998 | 1944 | 181) |
| :---: | :---: | :---: | :---: |
| Cash provided by operations | 51.495 | \$ 1.341 | 51.2is |
| Capital expenditures | (1.653) | (1,235) | (b1)) |
| Investments and acquisitions | (217) | (136) | (368) |
| Investment proceeds | t. 20 | 51 | 184 |
| Loan to Time Warner | $\rightarrow$ | (400) | - |
| Borrowing | 2,484 | 1.001 | 3.075 |
| Debt repayments | (3.596) | (95)) | (1.714) |
| Collections on note |  |  |  |
| receivable from U SWEST | 602 | 234 | 16 |
| Capital contributions | - | - | 1.532 |
| Capital distribution: | (1.063) | (126) | (20) |
| Increase (decrease) in |  |  |  |
| cash and equivalents | (862) | (267) | 1.202 |



The assess and cash flows of TWE are ressficted by the TWE partnerahip and credit agreementa and are unavailable for use by the parthers except through the payment of certain fees. rembursements, cash distri. butions and loans, which are subject so limitasions. At December 31. 1995 and 1994, the Time Warner General Partners had recorded $\$ 122$ mullion and $\$ 39$ mulion, respectively, of stock option related distributions due from TWE, based on closing prices of Time Warner common stock of $\$ 34.875$ and 535.125 , respectively Time Warner is paid when the options are exercised. The Time Warner General Partsers also receive tax-related diatributions from TWE. The payment of such distributions was previously subject to restrictions until July 1995 and is now made to the Time Warner General Partners on a current basis. At December 31. 1994, the Time Warner General Partners had accrued 5334 million of ax-related distributions due from TWE. During 1995. the Time Warner General Partners received net distributions from TWE in the amount of $\$ 1.063$ billion, consisting of $\$ 366$ million of TWE partnership income allocased to the Time Warner General Partners' senior priority capital interest. $\$ 680$ million of tax-related distributions and $\$ 17$ million of stock option related distributions. During 1994 and 1993, the Time Warner General Parthers received net distributions from TWE in the amount of $\$ 120$ million and $\$ 20$ million, respectively, consisting of $\$ 115$ million of tax-related distributions and $\$ 5$ million of stock option re'ated distributions in 1994 , and $\$ 20$ milion of stock option related distributions in 1993. In addition to the Eax. stock option and Time Warner General Partners senior priority capital distributions. TWE may make other distributions, generally depending on excess cash and credit agreement limitations. The Time Warner General Parthers' full share of such distributions may be deferred if the limited partners do not receive certain threshold amounts by cercain dates.

On june 23. 1995. TWE sold $51 \%$ of its interest in Six Flags to an investment group led by Boston Ventures for $\$ 204$ million and received $\$ 640$ million in additional proceeds from Six Flags, representing payment of certain intercompany indebtedness and licensing fees. As a result of the transaction. Six Flags has been deconsolidated and TWE's remaining 49\% intereat in Six Flags is accounted for under the equity method of accounting. TWE reduced debt by approximately $\$ 850$ million in connec. tion with the tranaction, and a portion of the income on
the transaction nas beth ceiered by TWE princ 21 . 1s a result of 1:1 tuaranter of certain third-par: : : souponindebiedness of Six Flats due in 1999

In the normal course of conducting their busiretirt Time Warner and its subsidaries and affliates have sact various transatsions with TWE and other Entertanmen: Group companies. generally on terms resulting from a negotiasion between the affected units that in manage ment's view results in reasonable allocations in 1995. TWE and certan subsidiaries of Time Warner entered into management servicts agreements. pursuant to whech TWE receivel fees for the management of all cable television systems owned by Time Warner Management fees paid to TWE in 1995 were not material in adistion, Time Warner provides TWE with certain corporate support services for which it received a fee in the amount of $\$ 64$ million, $\$ 60$ mallion and $\$ 60$ million in 1995.1974 and 1993. respectively.

## 3. TBS TRAN'SACTION

Time Wart er has entered into an Amended and Resaied Agreemen and Plan of Merger dated as of Septembe: 22. 1995 (the "Merger Agreement"). which provides for the merger of each of Time Warner and Turner Broadcas:ing Syssem, inc. ("TBS") with separate subsidares of a noleing company (NNew Time Warner" and collectively, the T8.5 Transaction"). In connection therewth, the issued and outstanding shares of each: . 31 of the capral stock of Time Warner will be converted into shares of a substan. tially identical class of capital stock of New Time Warner In addrion. Time Warner has agreed tu enter into certain agreements and related transactions with certain shave. holders of TBS, including R. E. Turner and Liberty Miecha Corporation ("LMC"). The Merger Agreement and certain related agreements provide for the issuance by New Time Warner of approxirnately 172.8 mullion shares of common stock, par value 5.01 per share fincluding 50.6 multion shares of a special class of non-redeernable common stose to be rssued to LMC. the "LMC Class Common Stock ) in exchange for the outstanding TBS capral s:ock the issuance of approximately 13 million stock options :a replace all outstanding TBS options and the assumption of TBS' indebtedness (which approximated $\$ 2.5$ billion at December 31, 1995) As part of the TBS Tramsaction in N C will teceive an additional five mificin shares of LMC Cian Common Stock pursuans to a separate option agreene-s
wh: :ogether with the 50.5 mullion shares receoct pL:suant to the TBS Transac:on, will oe plated is a vo:ink t-s: or in certan circumstances, excharged for shares of another special class of non-voting non-redeemable ccmmon stock of New Time Warner. The TBS Transa:sion will be accounsed for by the purchase method of azcounsing for business combinations

The TAS Transaction is subject to customary closing condisions, including the approval of the sharehoiders of TBS and of Time Wanter, all necessary approvals of the federal Communications Commission and approprate antitrust approvals. There can be no assurance that all these approvals can be obtained or, in the case of governmental ap, rovals, if obtained, will not be conditioned upon changes to the terms of the Merger Agreement or the related agreements.

## 4. CABLE TRANSACTIONS

On April 1, 1995. TWE formed a cable television joint venture with the Advance/Newhouse Partnerahip ("Advance/Newhouse") to which Advance/Newhouse and TWE contributed cable television systems (or interests therein) serving approximately 4.5 million subseribers. as well as sertain foreign cable investments and programming investmerf:s that included Advance/Newhouse's 10\% interest in Primestar Parmers. L.P. ("Primestar"). TWE owns a two-thurds equity interest in the TWE-Advance/Newhouse Parsnershup and is the managing partner. TWE consolidates the partnership and the one-third equity interest owned Dr Adeance/Newhouse is reflected in TWE's consolidated finansal statements as minority interest. In accordancwith the partnership agreement. Advance/Newhouse can require TWE to purthase its equity interest for fair marke: value at specified intervals following the death of both of its principal shareholders. Beginning in the third year. either partner can initiate a dissolution in which TWE would receive two-thirds and Advance/Newhouse would receive oneshird of the partnership's net assets. The asse:: contributed by TWE and Advance/Newhouse to the paftnership were recorded at their predecessor's hissorical cost No gain was recognized by TWE upon the :apitalizatton of the partnership.

On May 2 1995. Time warner acquired Summ: Communisations Group Inc ("Summit), which owned cable televison bitiems serving approximately las. COS substribers. in exchange for the issuance of approsinately 1 b mullion thares of common stock and approximately 3.3 mallion shares of a new convertuble preterred stock ("Series C Preferred Stock") and the assumption of $\$ 140$ million of indebtedness The acquisition was accounted for by the purchase method of accounting for business combinations. accordingly, the cost to acquire Summis of approximately $\$ 351$ mullion was allocated to the net assets acquired in proportion to estimates of their respective fair values. as follows: cable television franchises- 5372 million. goodwili- 5146 million, other current and noncurrent assets-5144 million: lo F-term debs- $\$ 140$ million; deferred income taxes-\$166 milion: and other current liabilities- $\$ 5 \mathrm{~m}$ milion.

On July 6, 1995. Time Warner acquired KBLCOM Incorporated ("KBLCOM"), which owned cable television systems serving approximatel, 700,000 subscribers and a $50 \%$ interest in Paragon, which owned cable television systems serving an additional 972,000 subscribers. The other $50 \%$ interest in Paragon was already owned by TWE To acquire KBLCOM. Time Warner issued I million shares of common stock and II million shares of a new convertible preferred stock ("Series D Preferred Stock") and assumed or incurred approximately $\$ 1.2$ billion of indebtedness. The acquistion was accounted for by the purchase method of accounting for business comb-. nations. accordingly, the cost to acquire KBLCOM of approximately $\$ 1.033$ billion was allocated to the net assets acqu-ed in proportion to their respective fair values. as follows: investments- 5950 million; cable tele vision franchises- $\$ 1.366$ billion: goodwilt- $\$ 566$ mill.an: other current and noncurrent assets- $\$ 269$ mullion; iongterm debt- $\$ 1.213$ billion; deferred income taxes-5 895 milhon, and other current liabilities- $\$ 50$ milion.

On January 4, 1996. Time Warner acquired Cablevision Industries Corporation ("CVI") and related companies that owned cable television systems serving approximately 13 million subscribers. in exchange for the issuance of approximately 2.9 mulhon shares of common stosk and approximately 6.5 mallion shares of new convertible preferred stock ("Series E Preferred Stock" and "Series F Preferred Stock") and the assumption or incurrence of approximately $\$ 2$ billion of indebtedness

The atquistion is no: reflecsed in the accompanying consolidated financial statements The ascursivon will be accounted for by the purthase method of accounting for business combinations; accordingly the cost to asquire CVI and related companies of 5904 milion is expected to be preliminarily allocated to the net assets accuired in proportion to estimates of their respective fair values, as follows: cable selevision franchises-52.190 billion: good-will- 5688 million; other current and noncurrent assets- 5481 milliot long-term deb:- 51.766 bilion: deferred income taxes- 5731 milion: and other current and noncurrent liabilities- $\$ 158$ million

The accompanying consolidated statement of operations includes the operating results of each business from the respective closing date of each transaction. On a pro forma basis. giving effect to (i) all of the aforementioned cable transactions. (ii) the ITOCHU/Toshiba Transaction. (iii) Time Warner's and TWE's debt refinancings and (iv) the sale of $51 \%$ of TWE's interest in Six Flags and the sale or expected saie or transfer of certain unclussered cable television systems owned by TWE, as if each of such transactions had occurred at the beginning of the periods. Time Warner would have reported for the years ended December 31, 1995 and 1994, revenues of $\$ 8.742$ billion and $\$ 8.217$ billion, depreciation and amortization of $\$ 935$ million anti $\$ 906$ million, operating income of $\$ 656$ million and $\$ 653$ million, equity in the pretax income of the Entertainment Group of $\$ 286$ million and $\$ 205$ million, a loss before extraordinary item of $\$ 255$ milition and $\$ 266$ miltion ( $\$ 1.02$ and $\$ 1.07$ per common share) and a net lass of $\$ 297$ million and $\$ 266$ million ( $\$ 1.13$ and $\$ 1.07$ per common share), respectively.

## 5. OTHER INVESTMENTS

Time Warner's other investments consus of

| Derember 11 , (materi) |  | 1975 |  | 1994 |
| :---: | :---: | :---: | :---: | :---: |
| Equity method investments'" | 5 | 1.898 | 5 | 985 |
| Marke: value method investments |  | 375 |  | 435 |
| Cost method investments |  | 116 |  | 135 |
| Total | 5 | 2.189 | 5 | 1.555 |

 - 21 cgerned of $5 \$ 41$ milion \&t Drcemore 31 , 1995 time Whome Mri
 \#- (Nact ग)

Marke: value me:not investments ingluc" :- 's
 1-s (Haspro") Notwiths:anding the marke' .d + : te snare, bath shares can De used, at Time Warners opton to fully $1 a: 1$ ily $^{\prime}$ either its obligations with respect :0 :he zero coupon exzhangeable notes due 2012 (ivo:t b) or the Company-obigated mandatorily redee-asie preferred securities of a subsidiary due 1997 (Note a) Decause :he issuance of the mandatorily redeemable pre ferred securities provides Time Warner with protection aganst the risk of depreciation of the market prise of Hasbro common stock and the zero coupon exthangeable notes timit Time Warner's ability to thate in the apprectasion of the markes price of Hasbro common stock, the combination thereof has effectivel', monetized Time Warner's investm it in Hasbro

In addition to TWE and its equity investees. 60 m . panies accounted for using the equity method include TBS (currently 19.6\% owned); Cinamerica Theatres. LP (50\% owned), ing The Columbia House Company partnerships ( $50 \%$ owned) and other music joint ventures (generally $50 \%$ uwned) A summary of combined financial information as reported by the equity investees of Time Warner is set forth below

| Tran inded December Ir, inderu | 1985 | 1494 | 1681 |
| :---: | :---: | :---: | :---: |
| Revenues | 55.123 | 54,444 | 53161 |
| Depreciation and amortization | 219 | 182 | 140 |
| Operating income | 547 | 584 | 450 |
| income before extraordinary <br> items and cumulative <br> effect of a change in |  |  |  |
| accounting principle | 188 | 231 | 201 |
| Ne. incorte (loss) | 183 | 256 | (135) |
| Current assets | 2.272 | 2.113 | 1.585 |
| Total assets | 5.851 | 5.194 | 4.111 |
| Current liabilities | 1.318 | 1.136 | 755 |
| Long-term debt | 1.826 | 3.730 | 2.606 |
| Total liabibies | 5,886 | 5.423 | 3.492 |
| Total shareholders' |  |  |  |
| equity or partners' capital | (15) | (229) | 119 |

## 6. LONG-TERM DEET

| Desteree 11, (mationi) | 1935 | 1894 |
| :---: | :---: | :---: |
| Time Wurner: |  |  |
| $745 \%$ Notes due february 1.1998 | \$ 500 | \$ 500 |
| $7.95 \%$ Notes due February 1.2000 | 500 | 500 |
| Floating rate notes due |  |  |
| August 15.2000 (6.8\% interest rate) | 454 | - |
| Redeemable reset notes due |  |  |
| dugus: 15.2002 (8.7\% yield) | - | 1.719 |
| $7.975 \%$ Notes due August 15,2004 | 272 | - |
| $77.75 \%$ Notes due June 15.2005 | 497 | - |
| $8.11 \%$ Cebentures due August 15.2006 | 545 | - |
| B.13\% Debentures due August 15.2007 | 545 | - |
| Zero coupon exchangeable notes |  |  |
| due December 17.2012 ( $6.25 \%$ yield) | 531 | 547 |
| Zero soupon convertible notes |  |  |
| due June 22, 2013 ( $5 \%$ yield) | 1.019 | 970 |
| $9.125 \%$ Debentures due January 15.2013 | 1.000 | 1.000 |
| 875\% Conversible subordinated |  |  |
| Cebentures due January 10,2015 | 1.226 | 2.226 |
| 8.75\% Debentures due April 1.2017 | 243 | 248 |
| 915\% Debentures due February 1.2023 | 1.000 | 1,000 |
| Credit agreement debt due |  |  |
| so TWE ( $6.8 \%$ and $6.7 \%$ interest rates) | 400 | 400 |
| Time Warner Cable Subsidiaries: |  |  |
| New Credit Agreement |  |  |
| (6.3\% interest rate) | 4.265 | - |
| Summis 10.5\% Debentures |  |  |
| dueApril 15.2005 | 140 | - |
| Other | 115 | 129 |
| Subtotal | 10.107 | 9.239 |
| Reclassfication of debs due to |  |  |
| TWE to amounts due to |  |  |
| the Entertainment Group | (400) | (400) |
| Total | \$9,907 | 58.839 |

## Debt fefinancings

During 1995 and early 1996, in response to favorable market conditions. Time Warner refinanced approximately $\$ 4$ bilion of its public debs and, in conjunction with the cable atquisitions. entered into a new credit agreement under which it refinanced approximately $\$ 2.7$ billion of debt assumed in the acquisitions, as more fully described below
in Juire 1995. a wholigrowned subsidiary o: Time Warner ("TV) Cabie") TWE and the TWE.AEvancel Newhouse Parthership executed a five-year revolving credit facklty (the New Ceedit Agreement'). The New Credif Agreement enabled suth entities to refinance certain indebtedness assumed in the cable acquisitions. to refinance TWE's indebtedness under a pre-existing bank credit agreement and to finance the ongoing working capital, capital expenditure and other corporate needs of each borrower.

The New Credit Agreement permits borrowngs in an agregate amount of up to $\$ 83$ bilion, with no scheduled reductions in credit availability prior ti inaturity, Borrowings are limited to $\mathbf{\$ 4}$ billion in the case of TWI Cable, $\$ 5$ buiton in the case of the TWE-Advance/Newhouse Partnership and $\$ 8.3$ bilion in the case of TWE, subject in each case to cerain limitations and adjustments. Such borre rings bear interest at specific rates for each of the three borrowers. generall; equal to LIBOR plus a margin initially ranging from 50 to 87.5 basis points, which margin will vary based on the credit rating or fin incial leverage of the applicable borrower. Unused credit it available for general business purposes and to support any commercial paper borrowings. Each borrower is required to pay a commitment fee initially ranging from $.2 \%$ to $.35 \%$ per annum on the unused portion of its commitment. TWI Cable may also be required to pay an annual facility fee equal to . $1875 \%$ of the entire amount of its commitment, depending on the level of its financial leverage in any given year. The New Credit Agreement contains certain covenants tor each borrower relating to, among other things, additional indebtedness. Wens on assets; cash flow coverage and leverage $t$ ios: and loans, advances, distributions .-1 other cash payments or transfers of assets from the borrowers so their respective parthers or affiliates Princupally as a result of wuch restrictions, restricted ne: assets of consolidated subudianes of Time Warner amounted tu approximately $\$ 950$ million at December 31, 1995.

In july 1995. TWI Cable borrowed approximately $\$ 1.2$ billion under the New Credis Agreement to refinance certain indebtedness assumed or incurred in the acquisition of KBLCOM. An additional 51.5 billion was borrowed by TWI Cable under the New Credit Agreement in january 1996 to refinance certain indebsedness assumed or incurred in the acquisition of CVI and related companies.

In Augus: 1995. Time Warner redeemed all of its $\$ 1.8$ billion principal amount of outstanding Redeemable Reset Notes due August 15, 2002 (the "Reset Notes") in exchange for new securities, consiss.ng of approximately S454 milion agtregate prineipai amount of Fioating Rate Notes due August 15, 2000, approximately $\$ 272$ million aggregate principal amount of $7.975 \%$ Notes due August 15. 2004, approximately 5545 milion agsregate principal amount of $8.11 \%$ Debentures due Augutt is. 2006, and approximately $\$ 545$ million aggregate principal amount of 8 18ะ Debentures due August 15, 2007.

Through periodic redemptions. Time Warner has fully redeemed its $\$ 3.1$ billion principal amount of $8.75 \%$ Convertible Subordinated Debentures due 2015 (the " $5: 75 \%$ Convertible Debentures"), which were issued in April 1993 in exchange for the old Series $C$ preferred stock that was issued in Time Warner's 1989 acquisition of Warner Communications Inc. ("WCl") (Note 9). Time Warner first redeemed $\$ 900$ million principal amouns of 8.75\% Convertible Debentures in fuly 1993. In September 1995. Time Warner redeemed approximately $\$ 1$ biltion principal amount of such debentures for $\$ 1.06$ billion (including redemption premiums and accrued interest) and, in February 1996. Time Warner redeemed the remainung $\$ 1.2$ billion principal amount of $8.75 \%$ Convertible Debentures for $\$ 1.28$ billion (including redemption premiums and accrued interest) The September 1995 redemption was financed with proceeds from a $\$ 500$ million issuance of 7.75 5 tenyear notes in June 1995, proceeds from a 5374 million issuance of Company-obligated mandatorily redeermable preferred securities of a subsidiary in August 1995 and available cash and equivalents. The February 1996 redemption was financed with proceeds from a 5575 million issuance of Company-obligated mandatorily redeemable preferred securities of a subsidary in December 1995 and proceeds from a $\$ 750$ million issuance in january 1996 of (i) $\$ 400$ milion principal amouns of $6.85 \%$ thirty-year debentures. which are putable by the holders thereol in year seven, (ii) $\$ 200$ milion principal amount of $8.3 \%$ forty-year discount debentures, which do not pay cash interest for the first twenty years. (ii) $\$ 166$ million principal amount of $7.48 \%$ tweive-year debentures and (iv) $\$ 150$ mulion principal amount of 8 OS\% iwenty-year debentures See Note 8 for a description of the mandatorily redeemable preferred securities issued in connection with such redemptions

An extraordinary loas of $\$ 57$ million was insarrect 1991. principaliy in connection with the redemption $p^{*}$ 5900 mulion of $\mathbf{3 . 7 3 \%}$. Sonvertible Debentures and 5329 mulion of WCl semior and subordinates debentures an extraordinary loss of $\$ 42$ mwihon was recognized in 1995 in connection with the September 1995 redemption of the $8.75 \%$ Convertule Debentures and the write-off by TWE of defefred financing cosis related to its former bank credit agreement In addition. Time Warner recognized an extraordinary loss of $\$ 26$ million in february 1996 in con. nection with the redemption of the remaining outsanding portion of the $8.75 \%$ Convertible Debentures

## Zero Coupon Notes

Time Warneri zero coupon notes do not pay interest until maturity The zero coupon exchangeable notes due December 17, 2012 are exchangeable at iny time by the holders into an aggregate of 12.1 milition shares of common stock of Hasbrs, Inc. ("Hasbro") at the rate of 7.301 shares for each $\$ 1.000$ principal amount of notes. subject to Time War ver's right to pay in whole or in part with cash instead of tiasbro common stock. Time Warner can elect to redeem the notes any time after December 17. 1997, and holders can elect to have the notes redeemed prior thereto in the event of a change of control, at the issue price plus accrued interesc. Holders also can elect to have the notes redeemed at the sswe price plus accrued interest on December 17. 1997, 2002 and 2007, subject to Time Warner's right to pay in whole or in part with Hasbro common stock instead of cash. The equivalent conversion price of Hasbro common szock at the first date of redemption is $\$ 54.41$ per share, and will be ad-usted thereafter in proportion to changes in the accrued original issue discouns of each note. The 12.1 mullion shares of Hasbro common stock owned by Time Warner can be used by the Company, at in election, to sausty its obligations under such notes or iss obigations under certain mandatorily redeemable preferred securities of a subsidiary (Note 8). Unarnortized original issue discount on the zero coupon exchangeable notes due 2012 was $\$ 1070$ billion and $\$ 1.104$ billion at December 31, 1995 and 1994 , respectively

The zero coupon converzble notes due june 22.2013 are convertible at any time by the hoiders into an atyes. gate of 18.7 million shares of Time Warner common stock at the rate of 7.759 shares for each 51.000 principal amount of notes. Time Warner can elect to redeern the
notes any ume atter june 22. 1998, anc holders an elect to have the notes redeemed prior thereto in the event of a shangt in control, at the issue price plus accrued interest Holders also can eiect to have the notes rectemed at the issue price plus accrued interest on fune 22, 1998. 2001 and 2008, subject to Time Warner's right to pay in whole or in part with Time Warner common stock instead of cash. The equivalent conversion price of Time Warner common stock at the first date of redemption is $\$ 61.44$ per share and will be adjusted thertafter in proportion to changes in the accrued original issue discount of each note. Unamorazed original issue discount on the zero coupon convertible notes due 2013 was $\$ 1.396$ billion and $\$ 1.445$ billion at December 31.1995 and 1994, respectively.

## TWF-Related Obligations

Time Warner and TWE entered into a credit agreement in 1994 that allows Time Warner to borrow up to $\$ 400$ milion from TWE through september 15. 2000 Outstanding borrowings from TWE bear interest at LIBOR plus $1 \%$ per annum. Time Warner borrowed $\$ 400$ million in 1994 under the credit agreement. and used the proceeds therefrom principally to repay certain of its notes at their maturity. In addition. each Time Warner General Partner has guaranteed a pro rata portion of approximately $\$ 6$ billion of TWE's deb: and accrued inserest at December 31, 1995, as more fully described in Note 2

## Interest Expense and Maturities

A; December 31. 1995. Time Warner had interest rate swap contracts to pay floating-rates of interest and receive fixed-rates of interest on 52.6 billion notional amount of indebredness. which resulted in approximately 43: of Time Warner's underlying debt being subject to variable interest rates (Nose 12)

Inserest expense amounted to $\$ 877$ miltion in 1995. $\$ 769$ mullion in 1994 and $\$ 698$ million in 1993 , including 528 million in 1995 and 512 million in 1994 which was pad to TWE in connection with borrowings under Time Narmer's $\$ 400$ million credit agreement with TWE The weighted average interest rate on Time Warner's tocal debs including the effect of interest rate swap contracts. was $79 \%$ and $8.1 \%$ at December 31. 1995 and 1994. espectively

Annual repayments of long-term debt for the five years subsequent to December 31.1995 consist of $\$ 500$ trition due in 1998 and 52.219 billion due in 2000

Such repaymients exstuct the agtregate repurthame 7 r redempsion prises of $\$ 656$ million in 1997 and $S 1$ ist billon in 1998 relating to the zero coupon exchangeabie notes and zero coupon convertible notes. respectiveiy in the years in whish the hoiders of such debs may first exercise their redemption options.

## 7. INCOME TAXES

Domestic and foreign pretax income (loss) are as follows

| Tever inded December )1, (nalerw) |  | 1993 |  | 1944 |  | 1831 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic | 5 | (20]) | 5 | (76) | : | (37) |
| Foreign |  | 205 |  | 167 |  | 133 |
| Tocal | 5 | 2 | 5 | 69 | 5 | 41 |

Current and deferred income taxes (ax benefiss) provided are as follows:

| Sern Latel Decenot 11/iminoral |  | 1995 |  | 1714 |  | 147) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal. |  |  |  |  |  |  |
| Current ${ }^{\prime \prime}$ | 5 | 42 | 5 | 66 | 5 | 45 |
| Deferred ${ }^{\text {a }}$ |  | (167) |  | (61) |  | 11 |
| foreign |  |  |  |  |  |  |
| Current ${ }^{\text {ch }}$ |  | 215 |  | 194 |  | 168 |
| Deferred |  | 8 |  | (45) |  | (11) |
| Sute and Local: |  |  |  |  |  |  |
| Currens |  | 75 |  | 79 |  | 86 |
| Deferred |  | (50) |  | (1) |  | (54) |
| Toul | 5 | 126 | 5 | 180 | 5 | 145 |

(I) helver volvem of ase carromert of $\$ 101$ math on 1995, $\$ 44$

 fon the trove of kect upoper end errot of revertel nact aroth



 beskicy for nectoue an sur mace
 - 144 and 174 mion ac (194)

The differences between income taxes expected at the US. federal statutory income tax rate and income taxes provided are as set forth below The relationship between income before income taves and income tax expense is most affected b, the amorization of goodwll and certain other financial statement expenses that are not deductrbie for income tax purposes and by a 570 million charge in 1993 to adjust the deferred income tax lability for the increase in the U.S federal statutory rate from 34\% to 35\% enacted into law that year

|  | 1835 |  | (47) |  | 12 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $T_{\text {a }}$, es on income at U.S |  |  |  |  |  |
| leceral statutoryrate s | \$ 1 | 5 | 31 | 3 | 24 |
| State and local taxes, ne: | 16 |  | 30 |  | 21 |
| Nonceductible goodwill |  |  |  |  |  |
| amortization | 100 |  | 97 |  | 96 |
| Other nondeductible expense: | 10 |  | 10 |  | 11 |
| Charge to increase deierred cax |  |  |  |  |  |
| liablity for increase in cax rate | - |  | - |  | 70 |
| Foreign income taxedht |  |  |  |  |  |
| different rates, net of U.S. |  |  |  |  |  |
| foreign axa credits | 3 |  | 1 |  | $1]$ |
| Other | (6) |  | 11 |  | 6 |
| Tocal s | 5126 | 5 | 180 | 5 | 243 |

Significant components of Time Warner's nes deferred tax liabilities are as follows:

| Optr-ber 31. (maliont) | 1941 |  | 1994 |
| :---: | :---: | :---: | :---: |
| Assets acquired in business |  |  |  |
| combinations | 5 2.963 | 5 | 2.276 |
| Depreciation and amortization | 827 |  | 619 |
| Unrealized appreciation of certain |  |  |  |
| markecable securities | 81 |  | 91 |
| Other | 390 |  | 460 |
| Deferred tax liabilities | 4.26) |  | J 446 |
| Tax carryforwards | 296 |  | 264 |
| Accrued liabilities | 218 |  | 206 |
| Receivable allowances |  |  |  |
| and return reserves | 211 |  | 200 |
| Other | 103 |  | 76 |
| Deferred tax assecs | 64] |  | 746 |
| Net deferred cax liabilities | 51.420 | 5 | 2.700 |

US incorme and foreign witholding taxes have not been recorded on permanently reinvested earnings of foreign subsidaries agzregating approximately 5760 maltion a: December 31. 1995. Determination of the amount of unrecognized delerred US income ux liability with respect to wheh earnings is not practicable if such earningl are repatriated. additional US. income and toreign withholding uxes are subsantially expected to be offiset by the accompanying foreign ax erediss

US federal tan carryforwards at December 31. 1995 sonsitied of 5328 mittion of net cperating losses. 5152 million of investment tax crediss and 530 million of alternative minimum tax credits. The utilization of certain tarryforwards is subject to limitations under US federal income tax lam: Facept for the alterhative minimum tas creati which do no: expure, the other US federal tax
carryforwards exolite in varying amounts al follows tar income tax reporting pleposes

| (mater) | Gamponcti |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Net } \\ \text { Oresorg Lomen } \end{gathered}$ | $\log _{t r} \mathrm{C}+\mathrm{c}$ |
| 1997 | 5 - | 52 |
| 1998 | - | 7 |
| 1999 | 14 | 19 |
| 2000 | - | 25 |
| Thereafter up to 2008 | 314 | 97 |
|  | \$ 328 | 5152 |

## 8. MANDATORILY REDEEMABLE PREFERRED SECURITIES

In Auguas 1995. Time Warner issued approximately 12.1 million Company-obligated mandatorily redeen ible preferred securities of a wholly-owned subsidiary ("PERCS") for aggregate gross proceeds of 5374 million. The sole assets of the subsidiary that is the obligor on the PERCS are $\$ 385$ million prinsipa amount of 4 X subordinated notes of Time Warner due December 23. 1997 Cumulative cash distributions are payable on the PfRCS at an annual rate of $4 \%$. The PERCS are mandatorily redeemable on December 23, 1997, for an amount per PERCS equal to the lesser of 554.41 , and the marke: value of a share of common stock of Hasbro on December 17, 1997, payble in cath or, at Time Warner's option. Hasbro commion stock Time Warner has the righs to redeem the PERCS at any time prior to December 13. 1997, at an amount per PERCS equal to $5 \$ 4.41$ (or in sertain limited circumstances the lesser of such amount and the ma et value of a share of Hasbro common stock at the time of redemption) plus accrued and unpaic distributions thereon and a declining premium, payable in cash or, at Time Warner't option. Hasbro common stock

In December 1995. Time Warner usued approxinately 23 miltion Company-obligated mandatorily redeemable preferred securities of a wholly-owned sub. sidiary ("Preferred Trust Securities") for aggregate gross proceeds of 5575 million. The sole assets of the subudiary that is the obligor on the Prelerred Trust Securities are $\$ 592$ muthon peincipal amount of 8 7/Bะ subordinated debentures of Time Warner due December 31. 2025 Cumulative cash distributions are parable on the Prelerred Trust Securities at an annual rate of 8 7/By. Caih distributions may be deferred at the election of Time Warner for any period nos exceeding 20 consecutive quarsers The Prelerred Trust Securities are mandatorily redeertable for cash on December )1. 2025, and Time

Warne hat the rignt to redecm the Pretetred Trust Sesunsies. in whole or in part, on or atter December 31 2COO, or in other certain circumstances. in each case a: an amouns per Preferred Truss Sesuncy aqual to 525 plus ascrued and unpaid distributions thereon

Time Warner has cercain obligations celating to the PERCS and the Preferred Trust Securtie: which amount to a full and unconditional guaranty of eath subsidiary's obligations with respect thereto.

## 9. CAPITAL STOCK

The outstanding capital stock of Time Warner at December 31. 1995 consisted of 29.7 matlion shares of preferred slock and 387.7 mullion shares of common stock (net of 45.7 million shares of common stock in iressury, as to which $\mathbf{4 3 . 7}$ million were held by the Time Warner General Partners). At fanuary 31. 1996 , inclucing each brokerage house that holds shares of Time Warner common stock as one sharehoider but excluding the number of shareholders whose thares are beneficially held by such brokerage houses, there were approximately 25.000 holders of record of Time Warner common stock.

During 1995. Time Warner issued approximately 29.3 million shares of convertible preferred stock in connection with the ITOCHU/Toshiba Transaction and iss acquistions of KBLCOM and Summit, and in fanuary 1996. Time Warner issued an additional 6 S mullion shares of sonvertible preferred stock in connection with its siquiston of CVI and related companies. Set forth below is a summary of the principal terms of Time Warner's outstanding issues of preferred stock:

| Devrowan (minem) | Shery Ountanding | Number - <br> bler Mavedit upon Comtraen |  | $\begin{gathered} \text { Tosent } \\ \text { Seseovion } \\ \text { Dest } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Series 3 Preferred Stock | 4 | - | - | At any ume |
| Serics C Preferred Stock | 13 | 53 | 5/2,93 | 5/2,00 |
| Senies D Preferred stock | 110 | 129 | $7 / 6 / 97$ | 716/00 |
| Series G Preferred Stock | 62 | 129 | $9 / 2 / 97$ | 9/5/99 |
| Series H Preferred Stock | 1.8 | 1.7 | 9/5/00 | 9/5199 |
| Series I Prelerred S:ock | 70 | 14.6 | 10/2/99 | 102/97 |
| Snares outstanding |  |  |  |  |
| at December 31.1995 | 29.7 | 60.9 |  |  |
| Series EPreferred Stork |  |  |  |  |
| iswed in january 1996 | 33 | 6.8 | 1/401 | 1/4/01 |
| Series F Preierred Stock |  |  |  |  |
| issued in January 1996 | 32 | 67 | 1/4/00 | 1/401 |
| Total shares outseanding |  |  |  |  |
| at\|anuary 31.1996 | 16.2 | 74.4 |  |  |

Eash share of Series 3 peterred Siock $(1)$.a e-. i es to a hequidation preterense of $\$ 145$ per stare (:) , : nt convertidiz (3) enthies the nolder thereof to receve aannual dividend equal so 54.35 per share seginning in j-e 1995. and 5923 per share prior thereto. (4) coes no: generaliy entitle the noider thereof to vote. except an certain limited circumstances, and (5) is redeemable. ir whole or in part, by Time Warner and the holders therest in exchange for cash or shares of any class or series of publicly-traded Time Warner stock, at Time Warner : option. equal in value to the liquidation value of the Series $B$ Preferred Stock plus a premium of $2 \%$ of liquidason value for each year after May 31.1995 to the redemption date

The prinsipal terms of each series of converable preferred stock issued in 1995 and 1996 (the Series $C$ Preferred Stock, the Senes D Preferred Stock, the Series EPreferred Stock, the Series F Preferred Stock, the Series $G$ Preferred Stock, the Series H Preferred Stock and the Series I Preferred Stock, and collectively, the "Convertibie Preferred Stock") are simular in nature, uniess otherwise noted below. Each share of Converuble Preferred Stock (1) is entitled to a liquidasion preference of $\$ 100$ per share. (2) is immedately convertible into 2.08264 shares of Time Warner common stock at a conversion price of S4d per share (based on its liquidation value). except that shares of the Series $H$ Preferred Stock are generally not convertible untd September S, 2000. (3) entities the holder thereof (1) to rective for a four year period from the date of issuance (or a five year period with eespect to the Series $C$ and Serie: E Preferred Stock) an annual dividend per share equal so the greater of 53.75 and an amount equal to the dividends paid on the Time Warner comme s stock into which each share may be converted and (i) to the extent that any of such shares of preferred stock remain outstanding at the end of the period in which the minimum 53.75 per share dividend is to be paid, the holders thereatier will receive dividends equal to the dividends paid on shares of Time Warner common stock multuplied by the number of shares into which their shares of preferred stock are convertible and (4) except for the Seriel H Preferred Stock which is generalif not entitied to vote, entities the holder thereof to vote with the common stockholders on all matters on whish the common stockholders are entitled to voie. and each share of such Convertible Preferred Stock is entuled to two votes on any such matter.

Time warner has the right to exchange each series of Conversible Preferred Stock for Time Warner common stock at the stated conversion price at any tume on or after the respective exchange date. The Series $C$

Peeferred Stock is exchangeabie by the holder beginning atter the third year from its date of issuance and by Time Warner aftar the fourth year at the stated conversion price plus a declining premium in year: four and five and no premium thereatser. In addition, Time Warner has the right to redeem each series of Convertible Preferred S:ock, in whole or in par:, for cash at the liquidation value plus accrued dividends. at any time on or after the respective redemption date.

Pursuant to awhareholder rights plan adopted in |anuary 1994. Time Warner distributed one right per common share which currently becomes exercisable in cercain events involving the acquistion of $15 \%$ or more of the then ouststanding common stock of Time Warner. Whon the occurrence of such an event, each right entites its holder to purchase for $\$ 150$ the economic equivalent of common stock of Time Warner, or in certain circum. stances. of the acquiror, worth twice as much, in connection with the plan. 4 million shares of preferred s:ock were reserved. The rights expire on January 20. 2004. In connection with the TBS Transaction. Time Warner expects to amend the shareholder rights plan principally to change the basis for determining if an arquisition of $15 \%$ or more of Time Warner common stock has occurred to a fully-diluted basis.

In 1493. Time Warner redeemed or exchanged $\$ 64$ billion of Series $C$ and Series $D$ preferred stock ("old Series $C$ and Series $D$ preferred stock") that were issued in Tittie Warner's 1989 acquisition of WCI. The cash redemption of the old Series $D$ preferred stock was financed principally by the proceeds from the issuance of tong-serm notes and debensures. The old Series $C$ preferted stock was exchanged for th. $8.75 \%$ Convertible Debensures

As December 31, 1995. Time Warner had reserved 172.6 milion shares of common stock for the conversion of iss Convertibie Preferred Stock, zero coupon con. vertible notes and other convertible securities. and for the exercise of outstanding options to purchase shares of common stock, excluding 25.7 million shares related to the $3.75 \%$ Convertible Debentures whith were redeemed in February 1996 (Note 6)

## 10. STOCK OPTION PLANS

Options to purchase Time Warner common stock under various stock option plans have been granted to employees of Time Warner and TWE at, or in excess of,
far market value at the date of grant Generall, :options become exc:zisble oree a three-yez ves: ing perrod and expice ten peara from the da:e of trane A summary of 1 :ock option attivity under all plant a as follows.

|  | thousiand: of Sherl |  |  |
| :---: | :---: | :---: | :---: |
| Ealance at january 1, 1995 | 77.611 | 5 | 6-43 |
| Granted | 5.096 |  | 14.45 |
| Exercised | (3.721) |  | 8.40 |
| Cancelled | (367) |  | 17.43 |
| Balance at December 11.1995 | 78.619 | 5 | 17.48 |


| Decenser 11, (Tanazat | 1993 | 147.4 |
| :---: | :---: | :---: |
| Exercisable | 66.242 | 6) 106 |
| Available for future grants | 7.56- | 5.547 |

For options exercised by employees of TWE, Time Warner is reimburied for the amount by which the market value of Tine Warner common stock on the exercise date exceed; the exercise price, or the greater of the exercise price or $\$ 27.75$ for options granted prior to the TWE capitalization on june 30, 1992. There were 28.5 mullion options held by employees of TWV at December 31, 1995, 21.8 million of which were exercis. able There were 1.3 million options exercised in 1994 and 4.8 million options exercised in 1993. at prices ranging from $\$ 8.536$ per share in each year.

## 11. BENEFIT FLANS

Tome Wirner and its subsidiaries have defined benefis penwon plans covering substantially all domestic employees Pension benefiss are based on formulas that reflect the employees years of service and sompensation levels during thrir employment period Qualifying plans are funded in accordance with governmens pension and incorte tax regulations. Plan assecs are invested in equity and fixed income securities

Pension expense included the following

| Tean Ended Deienser 11. (meteri) |  | 1709 |  | 1994 |  | 1721 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service cos: | 5 | 29 | 5 | 14 | 5 | 25 |
| Interest cost |  | 53 |  | 50 |  | 45 |
| Actual return on plan assets |  | (137) |  | (2) |  | (52) |
| Ne: amorzization and deferrat |  | 37 |  | (43) |  | 10 |
| Total | 5 | 34 | 5 | 17 | 5 | 28 |

The status of funded pension plams is as follows

| Decemori 11, (mationt | 1745 |  | 1931 |
| :---: | :---: | :---: | :---: |
| Accumulated benefi: |  |  |  |
| obligation (89\% vested) | 5 544 | 5 | 174 |
| Effest of future salary increase | 192 |  | 132 |
| Projected benefit obligation | 716 |  | 525 |
| Plan assets at fair value | 64) |  | 495 |
| Projected benefit obligation |  |  |  |
| in excess of plan asugts | (9)) |  | (3i) |
| Unamortized actuarial losses | 94 |  | 49 |
| Unamortized plan changes | 2 |  | (7) |
| Other | (10) |  | (3) |
| Prepaid (accrued) pension expense | 5 (7) | 5 | 1 |

The following assumptions were used in accounting for pension plans:

|  | 1995 | 1994 | 1991 |
| :--- | ---: | :---: | ---: |
| Weighted average |  |  |  |
| discount rate | $7.25 \%$ | $8.5 \%$ | $7.5 \%$ |
| Return on plan assets | $9 \%$ | $9 \%$ | $9 \%$ |
| Rate of increase in <br> compensation | $6 \%$ | $6 \%$ | $6 \%$ |

Employees of Time Warner's operations in foreign countries participate to varying degrees in local pension plans, which in the aggregate are no: significant.

Time Warner also has an employee stock ownership plan, $401(\mathrm{k})$ savings plans and other savings and profic sharing plans. as to which the expense amounted to $\$ 51$ mullion in 1995. 551 million in 1994 and 546 million in 1993. Contributions to the $401(\mathrm{k})$ and other savings plans are based upon a percentage of the employees eiected contributions. Contributions to the employee stock own. ership and profit sharing plans are generally determined by management and approved by the board of directors of the participating companies.

## 12. FINANCLAL. INSTRUMENTS

The carrying value of Time Warner's financal instruments approximates fair value, except for differences with respect to long-term, fixed-rate debt and related interest rate swap contracts and certain differences related to cost method investments and other financial instruments which are not significane. The fair value of financial instry. ments, such as lont-term debt and investments, is generally determined by reference to market values resulting from trading on a national securities exchange or in an
over-the-counter market. In cases where quoted maree: prices are not availasie, such as for derivative finansat instruments, fair value is based on estimates using present value or other valuation sechniques.

## Interest Hate Risk Management

Interest rate swap contracts are used to adjust the pro. portion of total debt that is subject to variable and fixed interest rates Under interest rate swap contracs the Company either agrees to pay an amount equal io a specified floating-rate of inserest times a notional prinsipal amount, and to receive in return an amount equal to a specified fixed-rate of interest times the same notiona! principal amount or, vice vera, to receive , floating-rate amount and to pay a fixed-rate amount. The notional amounts of the contracts are not exchuged. No other cash payments are made unless the contract is termi. nated prior to maturity, in which case the amount paid or received in settlement is established by agreement a: the time of termination, and usually represents the ne: present value, at currint rates of interest, of the remaining obligations to exchange payments under the terms of the contratt Interest rate swap contracts are entered into with a number of major financial institutions in order to minimize credit risk.

The net amounts paid or payable, or recerved or receivable, through the end of the accounting period are included in interest expense. Because interest rate swap contracts are used to modify the interest characteristics of Time Warner's ousstanding deb: from a foxed to a floating-rate basis or vice versa, unrealized gains or losses on intrest rate iwap contracts are not recognized in incone unless the contracts are verminated prior to their maturicy Gains or losses on any contrats terminated early are deferred and amortized to income over the remaining average life of the terminated contracts

At December 31. 1995. Time Warner had interest rate swap contracts to pay floating-rates of interest (average six-month LIBOR rate of $5.9 \%$ ) and receive fixed-rates of interest (average rate of $5.4 \%$ ) on 52.6 billion notional amount of indebtedness, which resulted in approximately 43\% of Time Warner's underlying debt being subject to variable interest rates. The nowional amouns of outatanding contracts by year of maturity at December 31, 1995 is as follows 1996-5300 milion, 1998.5700 milion: 1999.51 .2 billion; and 2000.5400 million At December 31, 1994. Time Warner had inierest rate awap contracts on $\$ 2.9$ billion notional amount of indebteriness.

Sased on the level of inseres: rates prevaling a: De:ember 31, 1995 , the far value of Time $W_{2}$-ner's fixectrate debt exceeded its carrying value by 5407 milion and it would have cost 59 million to terminate the related inserest rate swap contracts, which combined is the equivaient of an unrealized loss of $\$ \$ 16$ million Based on Time Warner's fixed-rate debt and related interest rate swap contracts outsanding 2t December 31, 1995, each 25 basis point increase or decrease in the level of interest rates prevailing at Deeember 31,1995 would resulc in a net reduction or increase in the combined unrealized loss of approximately $\$ 185$ million, respectively, including respective costs or savings of $\$ 16$ million to serminate the reated interest rate swap contratts Based on the level of interest rates prevailing at December ' 11.1994. the fair value of Time Warner's fixed-rate debc was $\$ 572$ million less than its carrying value and it would have cos: $\$ 236$ million to terminate its interest rate swap contrats. which combined was the equivalent of an unrealized gain of $\$ 336$ million.

Although changes in the unrealized gains or losses on interest rate swap contracts and deb: do not result in the realization or expenditure of cash uniess the contracts are termirated or the debt is retired, each 25 basis point increase or decrease in the level of interest rates related to Time Warner's variable-rate deb: and interest rate swap contracts would respectively increase or decrease Time Warner's annual interest expense and related cath payments by approximately $\$ 12$ million, including $\$ 7$ milion related to interest rate swap contracts

## Foreign Exchange Fisk Munagement

foregn exchange contracts are used primarily oy Time Warner to hedge the risk that unremitted or future royalties and license fees owed to Time Warner or TWE domestic companies for the sale or anticipased sale of US copyrighted products abroad may be adversely affected by changes in foreign currency exthange rates. As part of its overall atrategy to manage the level of exposure to the risk of foreign currency exchange rate fluctuations. Tume Warner hedges a portion of its and TWE's comDined foreign currency exposures anticipated over the ensuing tweive month period. At December 31. 1995. Time Warner thas effectively hedged approximately half of the combined estumated foregn currency exposures that principally relate to anticipated cash flows to be remitted to the USS over the ensuing twelve month period, using foregn exchange contracts that generally have maturities
of tree months or less, which are generally rolled ave: :o provice continuing soverage throughow: the year ithe Warner often closes foreign exchange ale contrats by purchasing an offsetting purchase contract A: December 31. 1995. Time Warner had contraces for the saie of SjOH million and the purstase of 5140 mallion of foregn currencies at fixed rates, primarily Enghth pounds (29\% of net contract value). German marks (19\%). Canadian toliars ( $16 \%$ ), French francs ( $16 \%$ ) and /apanese yen ( $5 \%$ ). compared to contracts for the sale of $\$ 551$ milion and the purchase of $\$ 109$ million of foreign currencies at December 31.1994

Unrealized gains or losses related to foregn exchange contracts are recorded in income as the maike: value of such contracts change. accordingly, the carlying value of foreign exthange contracts approximates marke: value. The carrying value of foreign exchange contrats was not material at December 31, 1995 and 1994 and is included in other current liabilites. No cash is required to be received or paid with espact to the realization of such gains and losses unsil th, related foreign exchange contracts are settled, gener-lly at their respective maturity dates In 1995 and 1994. Time Warner had 520 million and $\$ 33$ million, respectively, and TWE had $\$ 11$ million and 520 million, respectively, of net losses on foreign exthange contracts, which were or are expected to be offset by corresponding increases in the dollar value of foreign currency royalties and license fee payments that have been or are anticipated to be received in cash from the sale of U.S copyrighted products abroad Time Warner reimburses or is reimburied by TWE for contract gains and losses related to TWE's foreign currency exposure foreign currency contracts are placed with a number of major finamcial institutions in order to minimize credit risk.

Based on the foreig exchary: contracts outstanding 2t December 31, 1995, each $5 \%$ devaluation of the US doliar as compared to the level of foreign exchange rates for currencies under contract at December 31.1995 would result in approximately $\$ 25$ million of unrealized losses and 57 miltion of unrealized gains on foreign exchange contracss involving foreign currency sales and purchases. respectively Conversely. a $5 \%$ appreciation of the US dotlar would result in $\$ 75$ million of unreatiend Gans and 57 million of unrealized losses. respectioely At Desember 31. 1995. none of Time Warner's foreign exchange purchase contratts relates to TWE's foreign currency exposire However, with regard to the 525

Tilion of untealized lesses or gains on foreiza exshange sale contracts. Time Warner would be reimsuried by TVE, of would reimburse TWE, respesively, for a pprox. imately 56 million relazed so TWEs foreign currency exposure Consistent with the nature of the economic hedge provided by such foreign exchange congracsi. such unrealized gains or losses would be offiet by corresponding decreases of increases. respectively, in the dollar value of future foreign currency royalty and license lee payments that would be received in cash withun the ensuing twelve month period from the sale of U.S copyrighted produtts abroad.

## 13. SEGMENT INFORNINTION

Tima Warnef's businesses are conducted in three fundamensal areas: Entertainmenc consisting primcipalif of interesis in recorded music and music publishing, filmed entertainment, broadcasting. theme parks and cable television programming; News and Information, consisting principally of interests in magazine publishing, book publishing and direct marketing, and Telecommunications. consisting principally of interests in cable television systems Time Warner's interests in filmed entertanment, broadcasting, theme parks, cable television prograraming and most of its telecommunications busines: are held by the Entertainment Group. which is nos consolidated for financial reporting purposes

Information as to the operations of Time Warner and the Entertainment Group in different business segrnents is set forth below. Cable business segrment information for Time Warner reflecss the 1995 acqurwitons of KBLCOM and Summic. Cable business segment information for the Entertainment Growp reflects the consolidation by TVVE of the TVVE-Adrance/Newhouse Partnerahip effective as of April 1. 1995 and Paragon effective as of july 6. 1995 . The operating results of Six Flags have been deconsolidased effective as of june 23. 1995 and results prior to that date are reported separately to facilitate comparability.


## REVENUES

| Pubisthing | 53722 | 53.431 | 51278 |
| :---: | :---: | :---: | :---: |
| Music | 4,193 | 3.435 | 1114 |
| Cable | 172 | - | - |
| Interiegment elimination | (2) | (2)1 | (2) |
| Tosal | 58.057 | 57.396 | 56.531 |


| Entertainment Group: |  |  |  |
| :---: | :---: | :---: | :---: |
| Filmed Entertainment | 33.078 | 54.454 | 54.012 |
| Six fiags Theme Parks | 227 | 557 | 311 |
| Broadcasting. |  |  |  |
| The WB Nerwork | 31 | - | - |
| Programming-HBO | 1.607 | 1.513 | 1.441 |
| Cable | 3.094 | 2.242 | 2.203 |
| Intersegrment elimunation | (410) | (287) | (251) |
| Total | 59.619 | \$3.309 | 57.963 |


| Fern Exel Drepmber )1, (mabol) | 1993 | 1914 | 1.1 |
| :---: | :---: | :---: | :---: |

## OPERATING INCOME

Time Warner

| Publithing | 5 | 391 | 5 | 347 | 5 | 295 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Music |  | 321 |  | 366 |  | 295 |
| Cable |  | $(5)$ | - |  | - |  |
| Total | 5 | 697 | 5 | 713 | 5 | 591 |

Entertainment Group.

| Filmed Entertainment | 5 | 253 | 5 | 217 | \$ | 23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Flags: Theme Parks |  | 27 |  | S3 |  | 31 |
| Broadcasting. |  |  |  |  |  |  |
| The WB Network |  | (66) |  | - |  |  |
| Programmung +HBO |  | 274 |  | 211 |  | 213 |
| Cable |  | 302 |  | 340 |  | 406 |
| Ts . 1 | 3 | 912 | 5 | $85 ?$ | 8 | 905 |




 off af es relered drect mad ante esucu that wve net wometroce 6ve 4

 Ast be coroned ert net marned ta the Compent renutu of wherswot

 120)

## OEFPRECLATION OFFROPERTY

## FLANT AND EQUTHMENT

| Time Warmet: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Publishing | 5 | 57 | 5 | 47 | 5 |
| Musis |  | 95 |  | 96 |  |
| Cable | 37 |  |  |  |  |
| Toul | 5 | $13!$ | 5 | 131 | 5 |

## Entertainment Gromp:

| Filmed Entertainmenc | 5 | $11 J$ | 5 | 76 | 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 51 |  |  |  |  |  |
| Six Flags Theme Parks |  | 20 | 51 | 41 |  | Eroadcasting


| TheWB Network | - |  | - |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| PrLgramming.HBO | 18 | 14 | 14 |  |  |
| Catle |  | 463 | 340 | 327 |  |
| Total | 5 | 616 | 5 | 481 | 5 |


| 11. (matigen) | 1915 | 14,4 | 199) |
| :---: | :---: | :---: | :---: |

## AMORTIZATION OF

INTANGTELE ASSETS*
Time Warmer:

| Publishing | 5 | 16 | 5 | 36 | 5 | 12 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Music |  | 274 |  | 268 | 230 |  |
| Cable |  | 63 |  | - |  | - |
| Total . | 5 | 378 | 5 | 304 | 5 | 292 |

## Entertainment Group:

| Fimed Entertainment | 5 | 124 | 5 | 133 | 5 | 14] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Flaga Theme Parks |  | 11 |  | 23 |  | 28 |
| Broacteasting. |  |  |  |  |  |  |
| The WB Network |  | - |  | - |  | - |
| Programming.HBO |  | 1. |  | 5 |  | 1 |
| Cable |  | 108 |  | 109 |  | 102 |
| Toual | 5 | 4-4 | 5 | 473 | 5 | 476 |








ASSETS
Time Warmer:

| Puplishing | 52.175 | 52013 | \$ 1.6\% |
| :---: | :---: | :---: | :---: |
| Musuc | 7.324 | 7.672 | 2.401 |
| Cable | 3,875 | - |  |
| Ensertainment Group" | 5.734 | 5.350 | \$.627 |
| Corporate ${ }^{\text {a }}$ | 2.520 | 1681 | 1.967 |
| Total | \$22.132 | 516.715 | 516.592 |

## Entertainment Group

Filmed Entertainment
$57.189 \quad 57.184 \quad 56.719$
Six Flags Theme Parks
Broadcasting

| TheWB Network | 63 | - | - |
| :--- | ---: | ---: | ---: |
| Prozamiming.HBO | 955 | 911 | 875 |
| Cable | 9.542 | 8.301 | 3.102 |
| Corporate ${ }^{\text {tir }}$ | 731 | 1.730 | 1.658 |
| Total | 518.960 | 518.992 | $\$ 18202$ |

 ind amomita ive is ond fon ste fecterownent Gova


|  | 1515 | 1884 | (42) |
| :---: | :---: | :---: | :---: |

## CAPITA1 EXPENDITUFES

Time Warner:

| Publiahing | 5 | 70 | 5 | 50 | 5 | 41 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Music |  | 121 |  | 103 |  | 91 |
| Cable |  | 56 |  |  | - |  |
| Corporaic |  | 19 | 5 | 66 |  |  |
| Tosal | 5 | 266 | 5 | 164 | 5 | 193 |

## Encertainment Graup

| Fimed Ensertainment | 5 | 294 | 5 | 395 | 5 | 210 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Flags Thertme Parks |  | 4) |  | 45 |  | 14 |
| Broadcasting |  |  |  |  |  |  |
| The WB Network |  | - |  | - |  | - |
| Programiming HBO |  | 20 |  | 14 |  | 16 |
| Cable" |  | (27) |  | 73 |  | 331 |
| Corporate |  | 1 |  | 2 |  | - |
| Total | 5 | $1 \pm 53$ | 5 | 1.215 | 5 | \$1) |




Information as so Time viarners operasions in tifferen: geographical areas is as follows

|  |  | 182) |  | 1244 |  | 1001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |
| Unrted States" | 3 | $5+47$ | 5 | 44.4 | 5 | 4.414 |
| Europe |  | 1352 |  | 1.445 |  | 1.296 |
| Pasific Rim |  | 715 |  | 724 |  | 531 |
| Rest of World |  | 293 |  | 293 |  | 288 |
| Toual | 5 | 8.067 | 5 | 7.396 | 5 | 6.581 |

## Operating Income

| United States | 5 | 457 | 5 | 494 | 5 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Europe |  | 158 | 106 | 102 |  |
| Pacific Rim |  | 57 | 74 | 25 |  |
| Rest of World | 5 | 697 | 5 | 713 | 5 |
| Total | 591 |  |  |  |  |

Assets

| Unised Sates | 519.101 | 513.961 | 514.328 |  |
| :--- | ---: | ---: | ---: | ---: |
| Furope | 1.797 | 1.717 | 1.635 |  |
| Farific Rim | 628 | 636 | 514 |  |
| Rest of World | 406 | 402 | 413 |  |
| Total | 522.132 | 516.716 | 5 | 16.692 |

(i) Time Whmerl reventa do ast ncludt the revenvel of the Entertionvent Gavg, mheh hat erpert rTvives of 51.432 Shon in 1995,51 \&9) silen in 1474 and 51.650 Silion in 1991, pronopely fram the sile of Fived Evortswent product eprocd

## 14. COMMITMENTS AND CONTINGENCIES

Total rent expense amounted to $\$ 174$ million in 1995. $\$ 157$ million in 1994 and $\$ 163$ million in 1993. The minimum rental commitments under noncancellable long-serm operating leases are: 1996-5147 million, 1997. \$13] million, $1998 . \$ 139$ milhon; 1999.5130 milhon, 2000.5123 miltion and after 2000.5923 milhon.

Minimum commitmenss and guarantees under certain licensing, artists and other agreements al egated approximately $\$ 29$ billion at December 31, 1995, which are payable principally over a five-year period. Such amounts do not include the Time Warner General Partner guarantees of approximately $\$ 6$ billion of TWE debt

Pendinglegh proceec ngbare uvisantia: Tase: : itigation incicents to the subinesses of Timte Ais " a-eges Gamaber in connection with cast acton li-l. .
 counsel and inanatement, the ulsmate resoiution o: trese matters will not have a myzerial eftest on the financia statements of Time Warner.

## 15. ADDITIONAI. FINANCLAL INFORMATION

Additional firancial information with respect to cash flows is as follows

| Tean Extet Orentel 11, Netori) | 1491) |  | 184. |  | 1891 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash payments made |  |  |  |  |  |  |
| for interest | S | 657 | 5 | 519 | 5 | 312 |
| Cash payments made |  |  |  |  |  |  |
| for income taxes |  | 302 |  | 189 |  | 2)4 |
| Tax-related distributions |  |  |  |  |  |  |
| received from TWE |  | 680 |  | 115 |  | - |
| income cax refunds received |  | 24 |  | 50 |  | 52 |

During the years ended December 31.1995 and 1994 Time Warner realized $\$ 35$ milion and $\$ 179$ milion, respes. tively. from the seturitization of receivables Noncash investing and financirg activities in 1995 includez the 514 billion acquistions of KBLCOM and Summat in exchange for capital stock (Note 4), the $\$ 1.36$ billion atgurrtion of ITOCHU's and Toshiba's interests in TVWE in exchange for capra! stock and $\$ 10$ million in cash !Note 2) and the $\$ 1$. bilion redemption of Time Warneris Reset Notes in exchange for other debt securities (Note 6) Noncash finanting activities in 1993 included the ssauace of approximately 53.1 billion of debentures in exchange for the old Series C preferred stock (Note 9)

Other curtent habilities consist of.

| Gecember ) (nxamil |  | 144) |  | 1904 |
| :---: | :---: | :---: | :---: | :---: |
| Accrued expenses | 5 | 972 | 5 | 744 |
| Accrued compenaztion |  | 317 |  | 303 |
| Accrued incorne taxes |  | 171 |  | 81 |
| Deferred revenues |  | 84 |  | 35 |
| Total | 5 | 1.566 | 5 | 1.229 |

## Report of Management

The accompanying consolidated financial statements have been prepared by management in conformity with generally accepted accounting principles, and necessarily include some amounts that are based on managements best estimates and judgments

Time Warner maintains a system of internal accountsing controls designed to provide management with reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition, and that transactons are executed in accordance with management's authorization and recorded properly. The concept of res. sonable assurance is based on the recognition that the cost of a system of internal control should not exceed the benefits derived and that the evaluation of those fac. tors requires estimates and judgments by management Further, because of inherent limitations in any system of internal accounting control, errors or irregularities may occur and not be detected. Nevertheless, management: believes that a high level of internal control is maintained by Time Warner through the selection and training of qualified personnel, the establishment and communica. sion of accounting and business policies, and its internal audit program


#### Abstract

The Audit Committee of the Board of Drench. composed solely of directors who are not employees :. Time Warner, meets periodically with management: and with Time Warner's internal auditors and independent: auditors to review matters relating to the quality of financial reporting and internal accounting control, an: the nature, extent and results of their audits Time Warner's internal auditors and independent aucisors have free access to the Audit Committee




GERALD M LEvin
Chairman and Chip! Executor Office


CHARD: BRES5LEA
Senior Vice President end Chur f fimencrat Officer

## Report of Independent Auditors

## THE HOARD OF DIRECTORS AND SHAREHOLDERS

 TIME WARNEHINCWe have audited the accompanying consolidated balance sheet of Time Warner Inc. ("Time Warner") as of December 31, 1995 and 1994, and the related consolidated statements of operations. cash flows and shareholders' equity for each of the three years in the period ended December 31, 1995 These financial statements are the responsibility of Time Warner's management Our respon sibility is to express an opinion on these financial state. ments based on our audits

We conducted our audits in accordance with generally accepted audiung standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material mustatement An audit includes examining on a test basis. evidence supporting the amounts and disco. lures in the financial statements. An audit also includes assessing the accounting principles used and significant
estimates made by management as well as evaluating the o rall financial statement presentation. We believe that Our audits provide a reasonable basis for our opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consol.dated financial position of Time Warner at December 31 1995 and 1994 and the consolidated results of 151 operations and its cash flows for each of the three years in the period ended December 31, 1995. in conformity with generally accepted accounting principles


## Selected Financial Information

The seiacted financial information for each of the five years in the period ended December 31,1995 set forth Delow has been derived from and should be read in conjunction with the financial statenents and other financial information presented eliewhere herein. Capitalized terms are as defined and described in such consolidated financial sutements. pr elsewhere herein. The selected historical financial information for all periods after 1992 reflects the deconsolidation of the Entertainmens Group. principally TWE, effective January 1, 1993.

The selected historical financal information for 1995 refects the issuance of 29.3 million shares of convertible preferred stock having an aggregate fiquidation preference of $\$ 2.926$ billion in connection with (i) the acquisitions of KBLCOM and Summit and (ii) the exchange by Toshiba
and ITOCHU of their direct and indirec: interes:1 in TAE The seiected his:orizal financial information for 1993 reflects the issuance of $\$ 6.1$ billion of long-term deb: and the use of 5.5 billion of cash and equivalents for the exchange or redempton of preferred stock having an aggregate liquidation preference of $\$ 6.4$ billion The selected historical financial information for 1992 refiects the capitalization of TWE on June 30, 1992 and associated refinancings. and the acquisition of the $18.7 \%$ minerity interest in ATC as of fune 30,1992 , using the purchase method of accounting for business combinations

Per common share amounts and average common shares have been restated to give effect to the four-for-one common stock split that occurred on September 10.1992
19951091091


Depreciation and amorsization
Business segment operating incomem ${ }^{\text {tel }}$
Equity in pretax income of Entersainment Group
Interest and other, net
Net income (loss) ${ }^{\text {nem }}$
Net loss applicable to common shares (after preferred dividends)
Per share of common stock.
Net loss ${ }^{\circ} \mathrm{wa}$

Dividends
Average common shares ${ }^{\text {t" }}$

| 8.067 | 5 | 7.39) | 5 | 6.581 | 513.070 | 512.021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 559 |  | 4) |  | 424 | 1.172 | 1.109 |
| 697 |  | 713 |  | 591 | 1.34] | 1.154 |
| 256 |  | 176 |  | 231 | - | - |
| 877 |  | 724 |  | 713 | 832 | 465 |
| (166) |  | (91) |  | (221) | 86 | (49) |
| (218) |  | (10-4) |  | (33) | (542) | (692) |
| (0.37) | 5 | (027) | S | (0.90) | $5(1.46)$ | $5(2+0)$ |
| 0.16 | 5 | 0.35 | 5 | 0.31 | 50.265 | 5025 |
| 183.6 |  | 3789 |  | 3747 | 371.0 | 2837 |

Selected Balance Sheet Information

| Inve:tments in and amounts due to and from fntertainment Group | 5 5.734 | \$ 3.350 | 55.627 | 5 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total asses | 22.132 | 16.716 | 16.892 | 27.366 | 24.889 |
| Long-term deb: | 9.907 | 8.839 | 9.271 | 10.066 | 6,716 |
| Company-obligated mandatorily redeemable preferred securises of subsidiaries holding solely subordinated |  |  |  |  |  |
| notes and debentures of the Company* | 447 | - | - | - |  |
| Shareholders' equity: |  |  |  |  |  |
| Preferred stock licuidation preference | 2.994 | 142 | 140 | 6.512 | 6.256 |
| Equity applicable to common stock | 673 | 1.003 | 1.230 | 1.635 | 2.242 |
| Total shareholders equity | J 657 | 1.143 | 1.170 | 8.167 | 8491 |
| Total capitalization | 14.523 | 9.987 | 10.661 | 18.215 | 17.214 |

[^17]
# FLORIDA DEPARTMENT OF STATE <br> Sandra B. Mortham 

 Secretary of StateApril 26, 1996

TIME WARNER CONNECT CIO CT CORPORATION SYTEM
TALLAHASSEE, FL

The Partnership Registration Statement for TIME WARNER CONNECT, a Florida partnership, was filed on April 26, 1996. The document numbe. to this filing is GP9600000235.

Enclosed is the certification you requestod.
Please be aware if the partnership address changes, it is the responsibility of the partnership to notify this office.
Should you have any questions regarding partnerships, please contact $t$ 's office at tho address given below.

Sincercly,
Buck Kohr
Corporate Specialist
Partnership Section
Division of Corporations
Letter Number: 496A00020076


## PARTNERSHIP REGISTRATION STATEMENT

1
Time Warner Coldest
(Name of Patthership)

2
2 $\qquad$ (Sial:County of Formation)
3.


4 $\qquad$ 75 Rockefeller Plaza, New York, New York 10019
(Street Address of Chief Executive Office)
5.

2600 McCormick Drive, Suite 255
Clearwater, Florida 34619
(Stree Adders of Principal Office in Fronds. if applicable)
6. In accordance with s. $620.8105(1)(c)(1 \& 2)$. Florida Statutes, required partner information is provided in one of the following options:
8 Attached is a list of the names and mailing addresses of ALL partners and Florida Registration Numbers. if other than individuals, or:
$\square$ The name and street address of the agent in Florida who shall maintain a list of the names and addresses of all partners:

## NAME \& FLORIDA STREET ADDRESS OF FLORIDA AGENT

## IF OTHER THAN INDIVIDUAL, FLORIDA REGISTRATION NUMBER

If any of the partners are other than individuals, its entity name and Florida Registration Number must be listed below

Th Service Holding 1, L. P.
$\frac{895000000354}{595000000355}$

Partner Entity Name
Florida Document

The execution of this statement as $a_{z}$, garter constitutes an affirmation under the penalties of perjury that the facts stated herein are true

Signed this $\qquad$
$\qquad$ April $\qquad$ $19 \quad 96$ $\qquad$ TW Service Holding 1, L. P.

Signatures of TWQ Partners: By: Ware F. Those


Typed or printed name of partners signing above $\qquad$ Diane Moss, Vice President 6 Abl. Secretary


## List of Paturery mid Adslusses

TW Service Holding I, L.P.<br>75 Rockefeller Plaza<br>New York, NY 10019<br>TW Service Holding II, L.P.<br>75 Rockefeller Plaza<br>New York, NY 10019




[^0]:    (a) Ten acres consist of vanous parcels adjoining The Wamer Bros. Studio, with mixed commercial, office and

[^1]:    New York. New York

[^2]:    (1) Includes pretax losses of $\$ 85$ million recorded in 1995 related to certain businesses and jount ventures owned by the Musac Division which were restructured of closed

[^3]:    (a) Includes 5374 mulhon of preferred secunties that are redeemable for cash of, at Time Warner's option. approximately 12.1 million

[^4]:    (a) Reflects a 570 million increase in Time Warner s deferted income tat babilaty as a result of new tax lave enacied in iget
    it) Iricluides surtent and noncurtent cash and equavalents at December if 1095

[^5]:    (a) Excludes partnership income or loss allocated thereto
    (b) Income allocations related tr pronty capital rates of arn are based on partnership income after any special us allocabons
    (c) Net of $\$ 366$ million of parthership income distributed in 1995 representing the pnonty caputal retarn thereon through June 30 , 1995
    (d) $11.00 \%$ to the extent concurrently distributed
    (e) $11.25 \%$ to the extent concurrently distnbuted.
    (f) Residual equity capital is not entutled to stated pronty rates of return and, as such, its Cumulaive Pronty Capral is equal to its Contributed Capital. However, in the case of certan cvents such as the bquidation or dissolution of TWE residual equity caputal is entitled to any excess of the fair value of the net assets of TWE over the aggregate amount of Cumulative Pronity Capital and special tas allocations. The residual equity Contnbeted Capual has prionty over the pronty returns on funsor and pro rata pronty captal

[^6]:    (1) Equity method investments include Time Warner's investment in TBS which was carried at $\$ 541$ mullion at December 31 . 1995 . Time Wamer has agreed to acquire the remaining interest in TBS that it does not already own (Note 3).

[^7]:    (1) Entertainment Group assets represent Time Wamet's investment in and amounts due to and from the Entertainment Group
    (2) Consusts proncipally of cash. cash equivalents and other investments

[^8]:    1) Time Warnet s revenues do not include the revenues of the Entertaument Group, which had export revenues of $\$ 1.982$ billion in 1995. $\$ 1693$ bithon in 1994 and $\$ 1.050$ bilion in 1993. principally from the sale of Filmed Entertainment products abroad.
[^9]:    (a) Includes 5374 mulison of preferred securnties that are redeemable for cash or. at Time Warner's option. approximately 12.1 malbon shares of Hasbre. Inc common stock owned by Time Warner

[^10]:    ser acompunying notes

[^11]:    a) Includes all optons cancelled and forfeited during the year. as weil as optoms related to employees who have been transferred out of

[^12]:    (1) Substantially all operations outside of the United States suppont the export of domestac products. Revenues include export sales of $\$ 1.982$ billion in $1995 . \$ 1.693$ bilition in 1994 and $\$ 1.650$ billion in 1993 . Approximately $58 \%$ of export revenues are from sales to European customers.

[^13]:    (1) Amortization includes amortization relating to the acquisitions of WC1 in 1989 and the ATC minonty interest in 1992 and to other business combinations accounted for by the purchase method

[^14]:    (a) Net income for the thard quarter of 1995 includes an extraordinary loss on the reurement of debt of 524 mulion

[^15]:    (a) Represents uncoliectible recenables charged against the reserve
    (b) Represents returns or allowances applied against the reserve

[^16]:    Iet actampasert! nart

[^17]:    
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     1txt ment br Thaw When

