

STEEL
HECTOR
DAVIS

Steel Hector & Davis LLP
215 South Monroe, Suite 601
Tallahassee, Florida 32301-1804
904.222.2300
904.222.8410 Fax

ORIGINAL
FILE COPY

September 17, 1996

Charles A. Guyton
904.222.3423

By Hand Delivery

Blanca S. Bayó, Director
Records and Reporting
Florida Public Service Commission
4075 Esplanade Way, Room 110
Tallahassee, Florida 32399-0850

**Re: Florida Power & Light Company's Request
for Confidential Classification
Docket No. 961013-EI**

Dear Ms. Bayó:

On August 28, 1996 Florida Power & Light Company filed its Request for Confidential Classification of Portions of Staff's Audit Report Regarding Commercial/Industrial Demand Side Management Programs. We omitted page two of the Request. Enclosed is the original and fifteen copies of page two. Please insert the enclosed page two into the Request.

I apologize for the inconvenience this has caused you and your Staff. If you or your Staff have any questions regarding this transmittal, please contact me.

Very truly yours,

Charles A. Guyton
Charles A. Guyton

- ACK _____
- AFA _____
- APP 1 _____
- CAF _____
- CMU _____
- CTR _____
- EAG _____
- LEG _____
- LIN _____
- OPC _____
- RCH 1 _____
- SEC 1 _____
- WAS _____
- OTH _____

CAG
enc.
TAL/T6822-1

RECEIVED & FILED
[Signature]
FPSC-BUREAU OF RECORDS

Miami
305.577.7000
305.577.7001 Fax

West Palm Beach
561.650.7200
561.655.1509 Fax

Key West
305.292.7272
305.292.7271 Fax

DOCUMENT NUMBER-DATE
09878 SEP 17 96
Caracas
582.951.4105
FPSC-RECORDS/REPORTING

28, 1996. By means of this request for confidential classification, FPL seeks confidential classification of portions of the draft staff audit report entitled "Commercial/Industrial Demand-Side Management Programs of Six Florida Utilities" dated July 23, 1996 (hereinafter referred to as "the audit report") as well as confidential classifications of this same information as it appears in any prior or subsequent drafts of the audit report.

3. FPL does not have a copy of the audit report that has not been redacted. FPL was provided an unredacted version of portions of an earlier draft of the audit report to assist Staff in identifying materials which are confidential, but those pages and lines do not correspond to the pages and lines in the audit report. Consequently, FPL's highlighted copy of the confidential information ("Exhibit A") does not exactly correspond to the redacted audit report. All references to confidential information in this document are, therefore, references to the excerpts from the redacted draft audit report dated July 23, 1996 ("Exhibit B").

4. FPL seeks confidential classification of information contained on pages 61, 62, 63, 72, and 73 of the audit report. The confidential information contained on these pages is the identity of certain FPL customers who have requested studies from FPL and others entities regarding energy alternatives for their highly competitive businesses and the contents of the studies. As a matter of corporate policy, FPL treats the identity of such customers as confidential as well as the information which they request be analyzed. FPL's customers have indicated that they consider the fact that they have requested such analyses to be confidential information which they do not want disclosed to their competitors, and they have also indicated that the disclosure of the contents of the analyses could harm them in the conduct of their competitive enterprises.