

#### BEGGS & LANE

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DAVID L. MCGEE

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SEVENTH FLOOR BLOUNT BUILDING 3 WEST GARDEN STREET PENSACOLA, FLORIDA 32501 TELEPHONE (904) 432-2451 TELECOPIER (904) 469-3330

> E. DIXIE BEGGS *Retired* BERT H. LANE 1917-1981

September 23, 1996

Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee FL 32399-0870

Dear Ms. Bayo:

RE: Docket No. 960835-El Request for Confidential Classification The Southern Company and Southern Communications Services, Inc. Certificate of Notification - File Nos. 70-8233

Enclosed for filing in the matter referred to above is the Request for Confidential Classification by Gulf Power Company. This request covers information submitted to the Florida Public Service Commission on September 10, 1996.

If you or your staff have any questions regarding this filing, please contact me.

Please mark the enclosed extra copy of this letter with the date and time the material was ACK \_\_\_\_\_accepted in your office for filing and return same to the undersigned.

AFA \_\_\_\_\_ Very truly yours,

APP \_\_\_\_\_ CAF \_\_\_ Rund A Ballin

- CMU Russell A. Badders
- For the Firm
- the state of the second second second
- Enclosure

020	CC:	Susan D. Cranmer
ROH		Gulf Power Company
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DOCUMENT NUMBER-DATE



### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: The Southern Company and Southern Communications Services, Inc., Certificate of Notification File No. 70-8233 for the period ending June 30, 1996 Docket No.: 960835-EI Filed: September 23, 1996

### **REQUEST FOR CONFIDENTIAL CLASSIFICATION**

The Southern Company and Southern Communications Services, Inc.,("the Companies"), by and through their undersigned attorney and pursuant to Rule 25-22.006, Florida Administrative Code hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure certain information, hereafter the Certificate, submitted to the Florida Public Service Commission pursuant to the Securities and Exchange Commission Rule 53(a)(4), C.F.R. §250.53(a)(4). As grounds for this request, the Companies state:

 On or about September 10, 1996, the Companies submitted to the Florida Public Sevice Commission the Certificate as required by Securities and Exchange Commission Rule 53(a)(4), C.F.R. §250.53(a)(4).

2. On or about September 10, 1996, the Companies filed a Notice of Intent to Request Confidential Classification with regard to certain portions of the submitted Certificate. The Companies claim that the information contained in the Certificate is entitled to confidential classification pursuant to §366.093(3)(e), Florida Statutes, as information, the public disclosure of which would cause irreparable harm to the competitive interests of the Companies. The

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DOCUMENT NUMBER-DATE

Certificate contains proprietary and commercially sensitive information that is not otherwise publicly available.

3. The Public disclosure of the financial information and the business planning information contained in the Certificate would cause irreparable harm to the Companies ability to compete in the increasingly competitive telecommunications market. The public disclosure of the financial information would allow the competitors of the Companies to have access to information about the financial stability and resources of the Companies. Such information would permit those competitors to determine which markets the Companies are capable of entering into and the extent of their ability to develop new markets and projects. Public disclosure of information about the Companies finances and the ability to obtain financing would unfairly permit the competitors of the Companies to determine the business plans and resource allocation of the Companies. Such information is proprietary and extremely commercially sensitive in the competitive markets in which the Companies operate. Thus, the Companies request that this information be granted confidential classification pursuant to Section 366.093(3)(e), Florida Statutes.

4. Submitted as Exhibit "A" is a copy of the Certificate, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of the Certificate, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line justification for the request for confidential

classification.

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5. The material for which confidential classification is requested is intended to be, and is treated as, confidential by the Companies and has not been otherwise publicly disclosed.

WHEREFORE, the Southern Company and Southern Communications Services, Inc. respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Dated this 23rd day of September, 1996.

Respectfully submitted,

Rund A Badders

RUSSELL A. BADDERS Florida Bar No. 7455 Beggs & Lane Post Office Box 12950 Pensacola, Florida 32576-2950 (904) 432-2451 Attorney for The Southern Company and Southern Communications Services, Inc.

### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: The Southern Company and Southern Communication Services, Inc., Filed: September 23, 1996 Certificate of Notification File No. 70-8173

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Docket No.: 960835-EI

### EXHIBIT "A" REQUEST FOR CONFIDENTIAL CLASSIFICATION

The information provided herein should be maintained as proprietary confidential business information pursuant to Section 366.093 and Rule 25-22.006, F.A.C.

#### EXHIBIT "A"

Provided to the Division of Records and Reporting under separate cover as confidential information

EXHIBIT "B"

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Southern Company Services Inc. 64 Perimeter Center East Atlanta, Georgia 30346-6401 Telephone (770) 821-3574



Wayne Boston Assistant Comptroller and Assistant Secretary

### FREEDOM OF INFORMATION ACT CONFIDENTIAL TREATMENT REQUESTED

August 14, 1996

Securities and Exchange Commission Washington, DC 20549

### Re: The Southern Company and Southern Communications Services, Inc. Certificate of Notification - File No. 70-8233 Request for Confidential Treatment

Ladies and Gentlemen:

Pursuant to Rule 104 under the Public Utility Holding Company Act of 1935, as amended, The Southern Company (SOUTHERN), a registered holding company, and Southern Communications Services, Inc. (SOUTHERN COMMUNICATIONS), hereby request confidential treatment of the attached certificate of notification for the quarter and six-month period ended June 30, 1996. This certificate contains information which is proprietary and competitively sensitive. The public disclosure thereof would materially harm SOUTHERN and SOUTHERN COMMUNICATIONS.

As permitted by Rule 101(c)(1) of the General Rules and Regulations for Electronic Filings, 17 CFR 232.101(c)(1) the aforementioned confidential information is filed herewith in paper format only.

SOUTHERN hereby requests a hearing before any part thereof is made public to third parties requesting its disclosure.

Yours very truly,

Enclosures

cc: Freedom of Information Act Officer (w/enc.) Robert Wason, Chief Financial Analyst (w/enc.)

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## CERTIFICATE OF NOTIFICATION

filed by

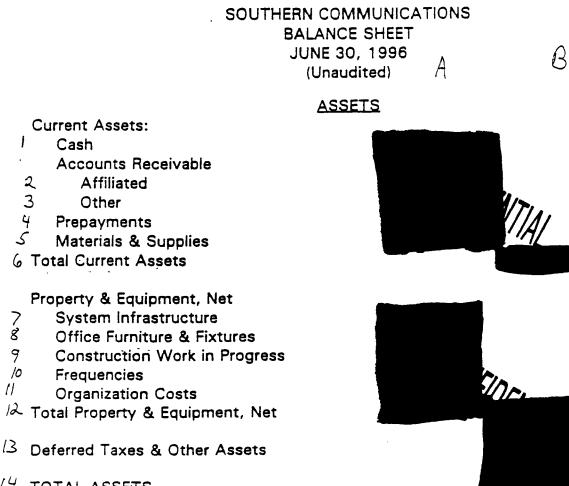
## SOUTHERN COMMUNICATIONS SERVICES, INC.

Pursuant to order of the Securities and Exchange Commission dated December 30, 1994, in the matter of File No. 70-8233.

Southern Communications Services, Inc. (Southern Communications), pursuant to Rule 24, hereby provides the following information as required by the abovementioned order:

### Requested Response to IV.1:

a. A copy of Southern Communications' balance sheet, income statement and statement of cash flow.



14 TOTAL ASSETS

Current Assets:

Affiliated

Other

Prepayments

**6** Total Current Assets

Frequencies

Cash

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# CAPITALIZATION AND LIABILITIES

LIABILITIES

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Current Liabilities:

- Accounts Payable
- 2 Affiliated
- 3 Other

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9 Other Current & Accrued Liabilities

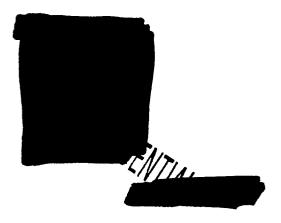
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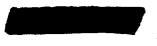
- 5 Total Current Liabilities
- 6 Total Deferred Taxes & Other Liabilities

# CAPITALIZATION

- 7 Common Stock
- $\delta$  Additional Paid-in Capital
- 9 Retained Earnings
- 10 Capitalized Lease
- || Total Capitalization
- 2 TOTAL CAPITALIZATION & LIABILITIES

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# SOUTHERN COMMUNICATIONS **INCOME STATEMENT** YEAR-TO-DATE, JUNE 1996 (Unaudited) A

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REVENUES

- Affiliated
- 2 Non-Affiliated
- 3 Interest Income

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**Total Revenues** 



# **EXPENSES**

- Cost of Goods Sold
- Salaries
- Office Rents
- Depreciation & Amortization

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- 567890 Travel
- Legal
- **Billing Services** 11
- 12 Affiliate Companies
- 13 Advertising
- 14 Other

- **Total Expenses**
- 16 NET INCOME BEFORE TAXES
- 17 BENEFIT FOR INCOME TAXES
- 18 NET INCOME AFTER INCOME TAXES





SOUTHERN COMMUNICATIONS CONSOLIDATED STATEMENT OF CASH FLOWS YEAR-TO-DATE, JUNE 1996

(Unaudited)

## CASH FLOWS FROM OPERATING ACTIVITIES: Net Loss

Adjustments to reconcile net loss to net cash used in operating activities:

2 Depreciation/Amortization

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Changes in operating assets and liabilities:

- Accounts Receivable
- Deferred Income Taxes, Net
- Prepaids and Other Current & Deferred Assets
- MYY67 Accounts Payable and Other Accrued
- Liabilities
- 8 **Total Adjustments**
- 9 Net Cash Used in Operating Activities
- CASH FLOWS FROM INVESTING ACTIVITIES: 10 Project & Other Capital Investments

CASH FLOWS FROM FINANCING ACTIVITIES:

- ||Additional Capital Contributions
- 12 Capital Lease 13 Total Financing
- INCREASE (DECREASE) IN CASH & TEMPORARY 14 INVESTMENTS
- 15 CASH & TEMPORARY INVESTMENTS AT 1/1/96
- 6 CASH & TEMPORARY INVESTMENTS AT 6/30/96



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b. A schedule of reported revenues and expenses. Revenues will be identified by source, i.e., affiliated and non-affiliated. Expenses will be classified as relating specifically to either affiliated or non-affiliated customers, or common costs. Expenses believed to be associated with a feature, service or facility which is unique to a specific class of customers will be classified as relating specifically to that class of customers.

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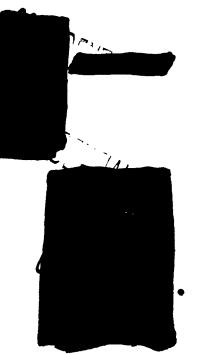
Affiliated Revenues

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- Equipment Sales, at Cost
- 2 Telecommunications Services
- 3 Total Revenues, Affiliated Companies

Non-Affiliated Revenues

- Comparing the second se
- Telecommunications Services Total Revenues, Non-Affiliated
- 6 Companies
- 7 Interest Income
- 8 Total Revenues
- 9 Total Expenses
- /o Net Income Before Income Taxes



The Southern Communications' telecommunications system was not fully implemented and operational at the affiliated companies at June 30, 1996. In view of this, and the immateriality and nature of company revenues for 1996 (the majority of which were subscriber unit equipment sales), expenses were not classified between affiliated and non-affiliated customers. Such a classification will be provided for the next required reporting period.



### Requested Response to IV.3:

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a. A statement of revenues, distinguishing and setting forth non-associate revenues and revenues derived from each associate company.

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ß Affiliated Revenues Equipment Sales, at Cost Alabama Power 234567 Georgia Power Gulf Power Mississippi Power Southern Company Svcs. nc. Southern Nuclear **Total Equipment Sales Telecommunications Services** Alabama Power 8 Georgia Power 9 Gulf Power 10 11 Mississippi Power /ス Southern Company Svcs. 13 Southern Nuclear 19 Total Affiliated Revenues Non-Affiliated Revenues Equipment Sales 15 **Telecommunications Services Total Non-Affiliated Revenues** / Interest Income /9 Total Revenues b. The price charged to associates for each type of service rendered to associates. 201

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c.	A statement as to whether the prices charged to associates were based upon

- market or cost.
- 24
- d. An explanation or how the market or cost pricing utilized was derived.
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### Requested Response to IV.4:

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- a. The actual calculation used to calculate costs.
- b. An explanation of how costs were allocated.
  c. A description of the rationale and methodology employed in determining allocations of cost.
  d. A categorical (associate) vs. non-associate) analysis of corporate costs (1) depreciation, (2) outside services, (3) labor costs, (4) administrative and general expenses, (5) cost of captar, (6) costs of goods and materials, and (7) other
  - costs, including an analysis of direct costs and common costs; and
- 4
- e. An analysis of cost versus market pricing, comparing market pricing for associates to system-wide costs for associates and showing the basis for allocations to the associates. The foregoing information may be included in the report furnished pursuant to 1(b) above.

5 SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this certificate to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHERN COMMUNICATIONS SERVICES, INC.

BY: *Chilsohm* Corporate Secretary

Dated: August 14, 1996

Southern Company Services Inc. 64 Perimeter Center East Atlanta, Georgia 30346-6401 Telephone (770) 821-3574



Wayne Boston Assistant Comptroller and Assistant Secretary

### FREEDOM OF INFORMATION ACT CONFIDENTIAL TREATMENT REQUESTED

August 14, 1996

Securities and Exchange Commission Washington, DC 20549

Re: The Southern Company and Southern Communications Services, Inc. Certificate of Notification - File No. 70-8233 Request for Confidential Treatment

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SOUTHERN hereby requests a hearing before any part thereof is made public to third parties requesting its disclosure.

Yours very truly,

Enclosures

cc: Freedom of Information Act Officer (w/enc.) Robert Wason, Chief Financial Analyst (w/enc.)

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## CERTIFICATE OF NOTIFICATION

filed by

## SOUTHERN COMMUNICATIONS SERVICES, INC.

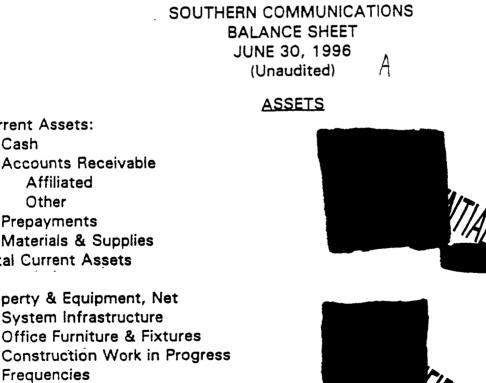
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### Requested Response to IV.1:

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a. A copy of Southern Communications' balance sheet, income statement and statement of cash flow.



5 Materials & Supplies

Current Assets:

Cash

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**6** Total Current Assets

Other

Prepayments

### Property & Equipment, Net

System Infrastructure 7

Affiliated

- ġ **Office Furniture & Fixtures**
- 9 **Construction Work in Progress**
- 10 Frequencies
- 11 Organization Costs
- A Total Property & Equipment, Net
- 13 Deferred Taxes & Other Assets
- 14 TOTAL ASSETS



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# CAPITALIZATION AND LIABILITIES

LIABILITIES

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Current Liabilities:

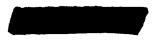
- Accounts Payable
- 2 Affiliated
- 3 Other
- 7 Other Current & Accrued Liabilities

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- 5 Total Current Liabilities
- 6 Total Deferred Taxes & Other Liabilities
  - CAPITALIZATION

- 7 Common Stock
- $\delta$  Additional Paid-in Capital
- 9 Retained Earnings
- 10 Capitalized Lease
- || Total Capitalization
- 12 TOTAL CAPITALIZATION & LIABILITIES





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# SOUTHERN COMMUNICATIONS **INCOME STATEMENT** YEAR-TO-DATE, JUNE 1996 (Unaudited) A

### REVENUES

- Affiliated
- Non-Affiliated
- 23 Interest Income

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**Total Revenues** 

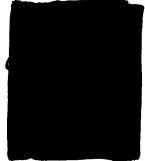
## **EXPENSES**

- Cost of Goods Sold
- Salaries
- Office Rents
- Depreciation & Amortization
- 567890 Travel
- Legal
- Billing Services 11
- Affiliate Companies 12
- Advertising 13
- 14 Other

- **Total Expenses**
- 16 NET INCOME BEFORE TAXES
- 17 BENEFIT FOR INCOME TAXES
- 18 NET INCOME AFTER INCOME TAXES







SOUTHERN COMMUNICATIONS CONSOLIDATED STATEMENT OF CASH FLOWS YEAR-TO-DATE, JUNE 1996 (Unaudited)

### CASH FLOWS FROM OPERATING ACTIVITIES: Net Loss

Adjustments to reconcile net loss to net cash used in operating activities:

2 Depreciation/Amortization

2

Changes in operating assets and liabilities:

- Accounts Receivable
- ى كم 4 س Deferred Income Taxes, Net
- Prepaids and Other Current & Deferred Assets
- Accounts Payable and Other Accrued
- 2 Liabilities
- 8 Total Adjustments
- Net Cash Used in Operating Activities 9
- CASH FLOWS FROM INVESTING ACTIVITIES: 10 Project & Other Capital Investments

### CASH FLOWS FROM FINANCING ACTIVITIES:

- 11 Additional Capital Contributions
- 12 13 Capital Lease
- Total Financing
- INCREASE (DECREASE) IN CASH & TEMPORARY 14 **INVESTMENTS**
- 15 CASH & TEMPORARY INVESTMENTS AT 1/1/96
- / CASH & TEMPORARY INVESTMENTS AT 6/30/96



CONFIDENTIAL

b. A schedule of reported revenues and expenses. Revenues will be identified by source, i.e., affiliated and non-affiliated. Expenses will be classified as relating specifically to either affiliated or non-affiliated customers, or common costs. Expenses believed to be associated with a feature, service or facility which is unique to a specific class of customers will be classified as relating specifically to that class of customers.

Affiliated Revenues

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- Equipment Sales, at Cost
- 2 Telecommunications Services
- 3 Total Revenues, Affiliated Companies

Non-Affiliated Revenues

- <sup>4</sup> Equipment Sales
- 5 Telecommunications Services Total Revenues, Non-Affiliated
- 6 Companies
- 7 Interest Income
- 8 Total Revenues
- 9 Total Expenses
- /o Net Income Before Income Taxes



The Southern Communications' telecommunications system was not fully implemented and operational at the affiliated companies at June 30, 1996. In view of this, and the immateriality and nature of company revenues for 1996 (the majority of which were subscriber unit equipment sales), expenses were not classified between affiliated and non-affiliated customers. Such a classification will be provided for the next required reporting period.



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### Requested Response to IV.3:

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a. A statement of revenues, distinguishing and setting forth non-associate revenues and revenues derived from each associate company.

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Affiliated Revenues Equipment Sales, at Cost Alabama Power

- Georgia Power
- 23456 **Gulf Power**
- Mississippi Power
- Southern Company Svcs.
- Southern Nuclear
- **Total Equipment Sales**

**Telecommunications Services** 

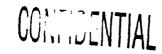
- Alabama Power 8
- 9 **Georgia Power**
- Gulf Power 10
- Mississippi Power 11
- Southern Company Svcs. 12
- Southern Nuclear 13
- 19 Total Affiliated Revenues

### Non-Affiliated Revenues

- Equipment Sales 15
  - Telecommunications Services
  - **Total Non-Affiliated Revenues**
- / Interest Income
- /9 Total Revenues
- b. The price charged to associates for each type of service rendered to associates.

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- c. A statement as to whether the prices charged to associates were based upon market or cost.
- 24 d. An explanation or how the market or cost pricing utilized was derived.
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### Requested Response to IV.4:

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- a. The actual calculation used to calculate costs.
- b. An explanation of how costs were allocated.
- 2
- c. A description of the rationale and methodology employed in determining allocations of cost.
- 3
- d. A categorical (associate, vs. non-associate) analysis of corporate costs (1) depreciation, (2) outside services, (3) labor costs, (4) administrative and general expenses, (5) cost of capital, (6) costs of goods and materials, and (7) other costs, including an analysis of direct costs and common costs; and
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- e. An analysis of cost versus market pricing, comparing market pricing for associates to system-wide costs for associates and showing the basis for allocations to the associates. The foregoing information may be included in the report furnished pursuant to 1(b) above.

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SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this certificate to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHERN COMMUNICATIONS SERVICES, INC.

BY: Chilsohm Tomm

Corporate Secretary

Dated: August 14, 1996

# EXHIBIT "C"

# Line-by-Line Justification

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Page/ line:	Column:	Justification:
Page 2 Lines: 1-14	A,B	The information identified as confidential by Southern Communications Services, Inc., is intended to be and is treated by Southern Communications as private in that the disclosure of the information would impair Southern Communication's competitive interests. See Fla. Stat. § 366.093(3)(e). The information provided in the specified lines includes financial information about Southern Communication's operations. This information is proprietary and competitively sensitive in that it reveals Southern Communications economic viability and its financial ability to enter into the various aspects of the telecommunication markets. Moreover, the telecommunication market is increasingly competitive and this information could be utilized by Southern Communication's competitors to determine Southern Communication's market strength and whether or not it is financially able to pursue new markets and technologies.
Page 3 Lines: 1-12	A,B	The information identified as confidential by Southern Communications Services, Inc., is intended to be and is treated by Southern Communications as private in that the disclosure of the information would impair Southern Communication's competitive interests. <u>See</u> Fla. Stat. § 366.093(3)(e). The information provided in the specified lines includes financial information about Southern Communication's operations. This information is proprietary and competitively sensitive in that it reveals Southern Communications economic viability and its financial ability to enter into the various aspects of the telecommunication markets. Moreover, the telecommunication market is increasingly competitive and this information could be utilized by Southern Communication's competitors to determine Southern Communication's market strength and whether or not it is financially able to pursue new markets and technologies.

Page 4 Lines: 1-18	A, B	The information identified as confidential by Southern Communications Services, Inc., is intended to be and is treated by Southern Communications as private in that the disclosure of the information would impair Southern Communication's competitive interests. <u>See</u> Fla. Stat. § 366.093(3)(e). The information provided in the specified lines includes financial information about Southern Communication's operations. This information is proprietary and competitively sensitive in that it reveals Southern Communications economic viability and its financial ability to enter into the various aspects of the telecommunication markets. Moreover, the telecommunication market is increasingly competitive and this information could be utilized by Southern Communication's competitors to determine Southern Communication's market strength and whether or not it is financially able to pursue new markets and technologies.
Page 5 Lines:	А	The information identified as confidential by Southern Communications Services, Inc., is intended to be and is treated by

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Page 7 Lines: 1-19	A,B	The information identified as confidential by Southern Communications Services, Inc., is intended to be and is treated by Southern Communications as private in that the disclosure of the information would impair Southern Communication's competitive interests. <u>See</u> Fla. Stat. § 366.093(3)(e). The information provided in

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Page 7	N/A	The information identified as confidential by Southern
Lines:		Communications Services, Inc., is intended to be and is treated by
20-25		Southern Communications as private in that the disclosure of the
		information would impair Southern Communication's competitive
Page 8		interests. See Fla. Stat. § 366.093(3)(e). The information provided in
Lines:		the specified lines included financial information about Southern
1-5		Communication's operations. This information is proprietary and
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		economic viability and its financial ability to enter into the various
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		telecommunication market is increasingly competitive and this
		information could be utilized by Southern Communication's
		competitors to determine Southern Communication's market strength
		and whether or not it is financially able to pursue new markets and
		technologies.

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### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing was furnished without exhibit "A" by U.S. Mail on the <u>23</u><sup>rd</sup> day of <u>September</u>, 1996 on the following:

Cindy Miller, Esquire Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee FL 32399-0863

~

Jack Shreve, Esquire Office of Public Counsel c/o The Florida Legislature 111 W. Madison St., Room 812 Tallahassee FL 32399-1400

1 A Baldie

RUSSELL A. BADDERS Florida Bar No. 0007455 Beggs & Lane P.O. Box 12950 Pensacola FL 32576 904 432-2451 Attorneys for The Southern Company