Gulf Power Company 500 Bayfront Parkway Post Office Box 1151 Pensacola, Fl. 32520-0781 Telephone 904 444-6231



Susan D. Cranmer Assistant Secretary and Assistant Treasurer

the southern electric system:

FPSC-RECORDS/REPORTING

January 8, 1997

Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee FL 32399-0870

Dear Ms. Bayo:

RE:

Docket No. 960835-El

Request for Confidential Classification

The Southern Company and Southern Electric International, Inc.

Certificate of Notification - File Nos. 70-7932 and 70-8725

Enclosed for filing in the matter referred to above is the Request for Confidential Classification by Gulf Power Company. This request covers information for the period ending September 30, 1996.

If you or your staff have any questions regarding this filing, please contact me.

ACK	Please mark the enclosed extra copy of this letter with the date and time the material was accepted in your office for filing and return same to the undersigned.	
AFA	Sincerely,	
APP	Suan O. Crammer	
CMU		
CTR	lw	
EAG	Enclosure	
LEG	Litologuie	
LIN	cc: Beggs and Lane	
OPC	Russell A. Badders, Esquire	
RCH	RECEIVED & FILED	
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION



IN RE: The Southern Company and Southern Electric International, Inc., Certificate of Notification File No. 70-7932 and 70-8725 for the period ending September 30, 1996

Docket No.: 960835-EI Filed: January 9, 1997

REQUEST FOR CONFIDENTIAL CLASSIFICATION

The Southern Company and The Southern Company and Southern Electric International, Inc. ("the Companies"), by and through their undersigned attorney and pursuant to Rule 25-22.006, Florida Administrative Code hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure certain information, hereafter the Certificate, which is hereby submitted to the Florida Public Service Commission pursuant to the Securities and Exchange Commission Rule 53(a)(4), C.F.R. §250.53(a)(4). As grounds for this request, the Companies state:

- 1. The Companies hereby submit to the Florida Public Service Commission the Certificate as required by Securities and Exchange Commission Rule 53(a)(4), C.F.R. \$250.53(a)(4).
- 2. The Companies claim that the information contained in the Certificate is entitled to confidential classification pursuant to §366.093(3)(e), Florida Statutes, as information, the public disclosure of which would cause irreparable harm to the competitive interests of the Companies.

 The Certificate contains proprietary and commercially sensitive information that is not otherwise

DOCUMENT MUMBER-DATE

publicly available.

- 3. The Public disclosure of the financial information and the business planning information contained in the Certificate would cause irreparable harm to the Companies' ability to compete in the business investment and development markets which are becoming increasingly more competitive. The public disclosure of the financial information would allow the competitors of the Companies to have access to information about the financial stability and resources of the Companies. Such information would enable competitors to determine which markets the Companies are capable of entering into and the extent of their ability to develop new markets and projects. Public disclosure of information about the markets, investments and technologies that are being researched, implemented or financed by the Companies would unfairly permit the competitors of the Companies to determine the business plans and resource allocation of the Companies. Such information is proprietary and extremely commercially sensitive in the competitive markets in which the Companies operate. Thus, the Companies request that this information be granted confidential classification pursuant to Section 366.093(3)(e), Florida Statutes.
- 4. Submitted as Exhibit "A" is a copy of the Certificate, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of the Certificate, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line justification for the request for confidential

classification.

5. The material for which confidential classification is requested is intended to be, and is treated as, confidential by the Companies and has not been otherwise publicly disclosed.

WHEREFORE, the Southern Company and Southern Electric International, Inc. respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Dated this 8th day of January, 1997.

Respectfully submitted,

RUSSELL A. BADDERS

Florida Bar No. 7455

Beggs & Lane

Post Office Box 12950

Pensacola, Florida 32576-2950

(904) 432-2451

Attorney for The Southern Company and Southern Electric International, Inc.

EXHIBIT "B"

CONFIDENTIAL AND PROPRIETARY Filed Pursuant to Rule 104

CERTIFICATE OF NOTIFICATION

filed by

THE SOUTHERN COMPANY SEI HOLDINGS, INC., and Subsidiaries SOUTHERN ELECTRIC INTERNATIONAL, INC.

Pursuant to orders of the Securities and Exchange Commission dated December 30, 1994, in the matter of File No. 70-7932, dated February 2, 1996 in the matter of File No. 70-8733 and dated April 1, 1996, in the matter of File No. 70-8725.

The above named companies His Y to said Commission, pursuant to Rule 24, that the following transactions have been carried out in with the terms and conditions of and for the purposes represented by the statements on Form U-1, as amended, and of said orders with respect thereto. The items listed below are in response to the reporting criteria as established in the proceedings referenced above. Such information, as of September 30, 1996, is as follows:

A copy of the balance sheet and income statements as of and for the period ending on the last day of such quarter for SEI Holdings, Inc. ("Holdings"), SEI Newco I. Inc. ("Foreign Holdings"). Southern Electric Wholesale Generators, Jac. ("Domestic Holdings") and Southern Electric International. CONFIDENTIAL Inc. ("Southern Electric").

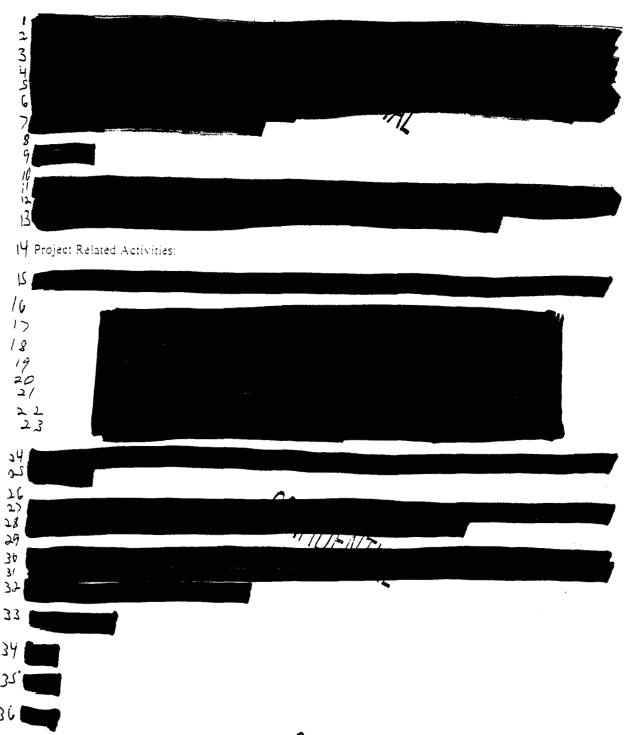
A narrative description of Southern Electric's activities during the quarter just ended organized by business category (project development, project related services, SCN activities and other). and within each category, a description of new developments by project type (e.g., EWGs, FUCOs, energy related companies, etc.), international and domestic consulting and specific types of consulting within the international and domestic spheres, and SCN project updates.

Response

1

Project Development:

International:



Item (3) Amounts and forms of: (i) guarantees, of, and similar provisions and arrangements concerning, performance and undertaking of effect to ligations by Southern Electric, any subsidiary of Southern Electric, or any Project entity, and (ii) indemny fighting of and with respect to persons acting as 40 sureties on bonds or other obligations on behalf of Southern Flectric any subsidiary of Southern Electric.

41 or any Project entity which Southern has agreed to grant in the fight a bid by any of the foregoing is 41 accepted.

Response



Amounts and forms of: (I) guarantees of, and similar provisions and arrangements Southern Electric, or any Project entity of Southern has granted and are currently effective: and (ii) indemnifications of and with respect to perpendicular or any Project entity of Southern Electric, or any subsidiary of Southern Electric, or any Project entity, which Southern has granted and are currently effective.

Response

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I tem (5) A description of services and goods obtained from associate companies, specifying the type of Hem (5) A description of services and goods obtained from associate companies, specifying the type of service, the number of personnel from each associate company providing services during the quarter and the total dollar value of such services.

Response

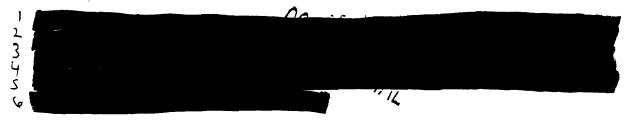
A summary of services obtained from associate companies during the quarter ended September 30, 1996, is as follows: \mathbb{R} Total Cost Number of Full Time (Labor and) Service Provider Type Service Equivalent Persons 3 10 11 12 13 15 16 1) 18 À JI 77

Totals

A description of services and goods provided to associate companies which identifies the recipient company, the charge to the associate and whether the charge was computed at cost, market or pursuant to another method, which method is all recipied. ナスシのかか 10 11 Ca.B 756718118127456 1340 MANANAS 4//////

ltem (7) A chart, in the form of exhibit H to the application-declaration in File No. 70-8733, showing, as of the end of such quarterly period. It associate companies of Southern that are EWGs, FUCOs, Intermediate Subsidiaries, Special Publish diaries, and Energy-Related Companies, Southern's direct or indirect investment in each such entity and the representation of indirect investment by Southern in all such entities, and Southern's percentage equity of the ship in each such entity together with a statement indicating by category the type of entity or person' (19). Perfectly corporation, foreign government, or natural persons) owning the equity interests in each such entity that are not held directly or indirectly by Southern.

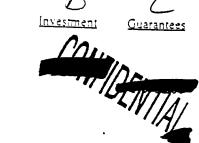
Response



Total

Direct Sub Under Southern Subsidiary of Direct Sub As of September 30, 1996







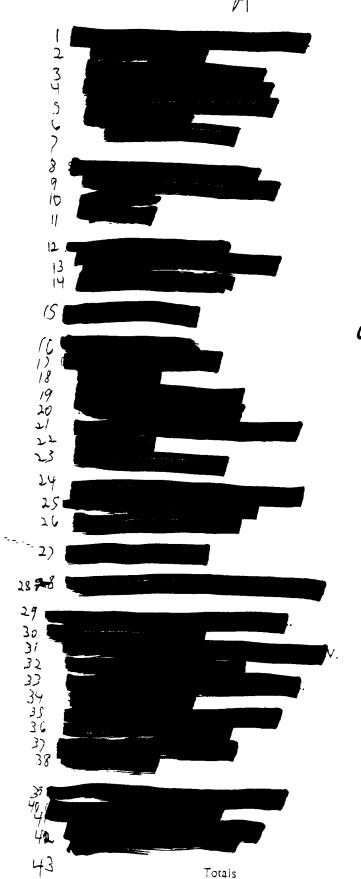






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2 Company, the cost thereof (including the style) enhancements) to the company making a property available and is: enhancements) to the company making such intellectual 3 property available, and, if known, the fair market 4 Response [Item (9) Investment made by Southern, officerly is indirectly, in any Intermediate Subsidiary or Special Purpose 3 Subsidiary in the previous quarter (to the extent not founded in the response to item (7) above), indicating the 3 amount and type of such investment and generally identify the facility with respect to which such Intermediate 4 Subsidiary or Special Purpose Subsidiary was organized or formage. (O Response حدرات الراب

Legic (10) The amount, type and terms (including interest rate and maturity and the basis for inflation adjustment in the case of non-recourse indebtedness denominate for any currency other than US dollars) of securities issued by Holdings or any subsidiary of Holdings (other than project) to third persons.

23 Response

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15 Item (11) A statement of such aggregate investment as a percentage of the following: total capitalization, net 26 utility plant, total consolidated assets, and market value of common equity, all as of the end of such quarter.

1 Response 5 Item (12) Consolidated capitalization ratios as of the end of such easter, with consolidated debt to include all short-term debt and non-recourse EWG and FUCO debt to the extent normally consolidated under applicable financial reporting rules. & Response The market-to-book ratio of Southern's common stock at exid of such quarter. 12 [tem (13) 13 Response An analysis of the growth in consolidated read to EWGs and FUCOs As — 45 0000 anings distinguishing total earnings growth Namibutable to EWGs and FUCOs from that attributable to other's Southern. 1) Response 18 Quarter Ended Quarter Ended Quarter Ended Year-To-Date I.DAIR 6-30-96 9-30-96 13 7) 52 29 UNITERITAL 1/1/ 301

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SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this certificate to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 13, 1996

THE SOUTHERN COMPANY

Sam H. Dabbs, Jr. Assistant Secretary

SEI HOLDINGS, INC.

Sam H. Dabbs, Jr.

Assistant Secretary

SOUTHERN ELECTRIC INTERNATIONAL, INC.

Sam H. Dabbs, Jr

Assistant Secretary

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EXHIBIT A - FINANCIAL STATEMENTS

This Exhibit presents income statements for the quarter ended September 30, 1996 and balance sheets at September 30.

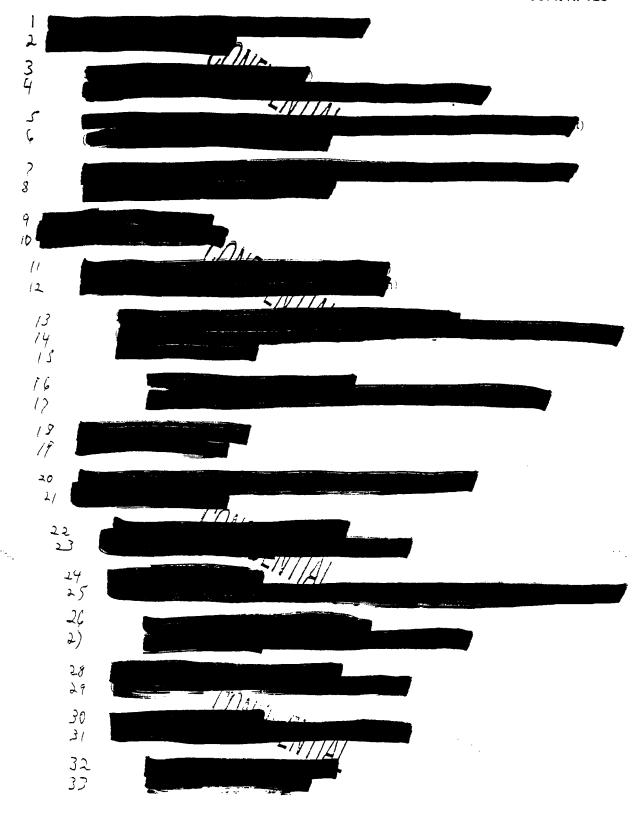
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SEI Newco I, Inc.

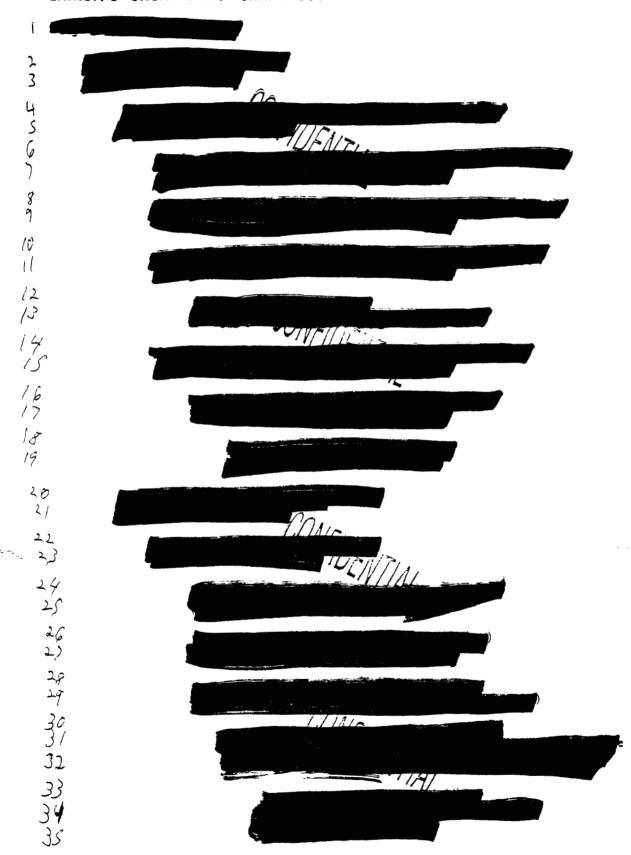
Southern Electric Wholesale Generators, Inc.

EXHIBIT B - ORGANIZATION CHART - SOUTHERN ELECTRIC UMBRELLA COMPANIES

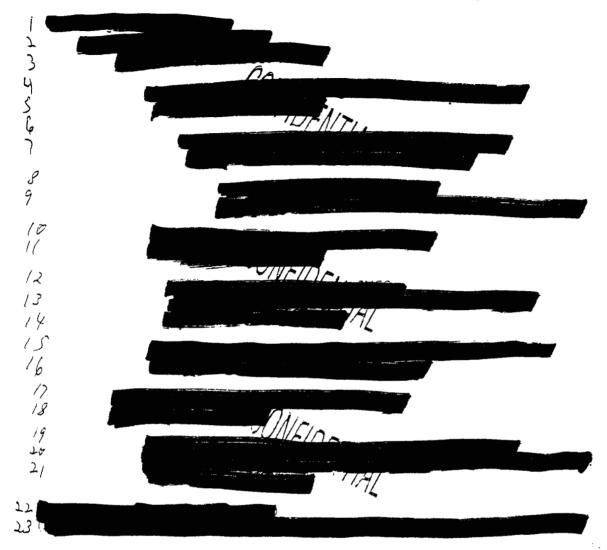


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EXHIBIT B - ORGANIZATION CHART - SOUTHERN ELECTRIC UMBRELLA COMPANIES

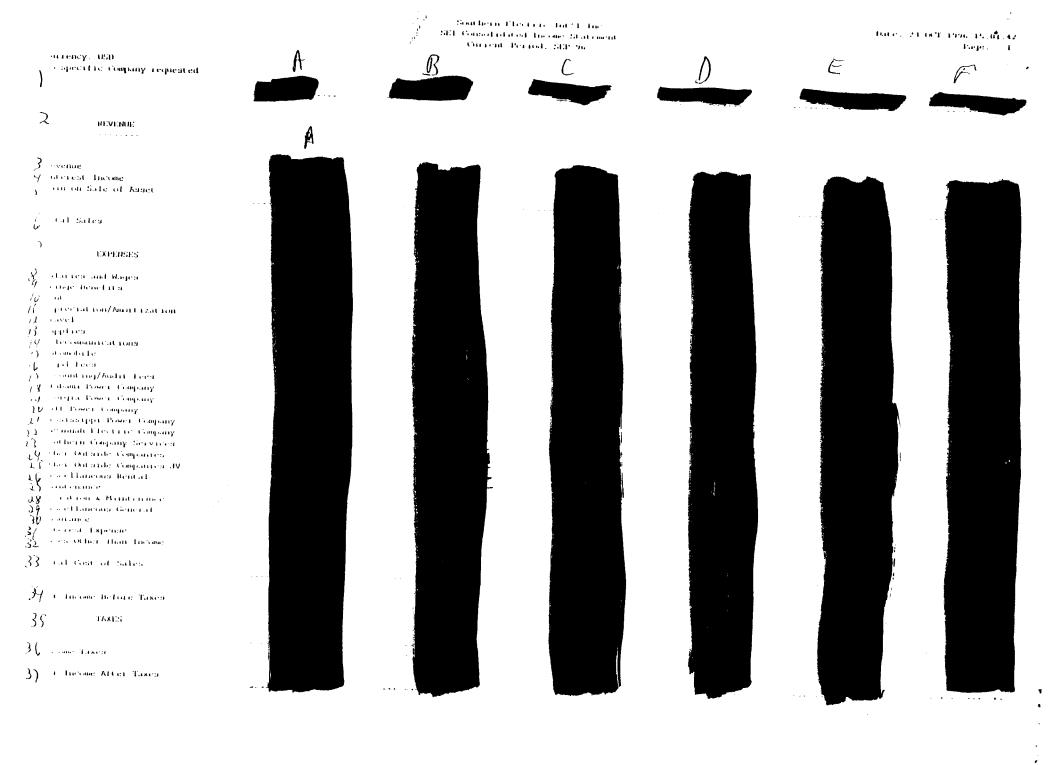


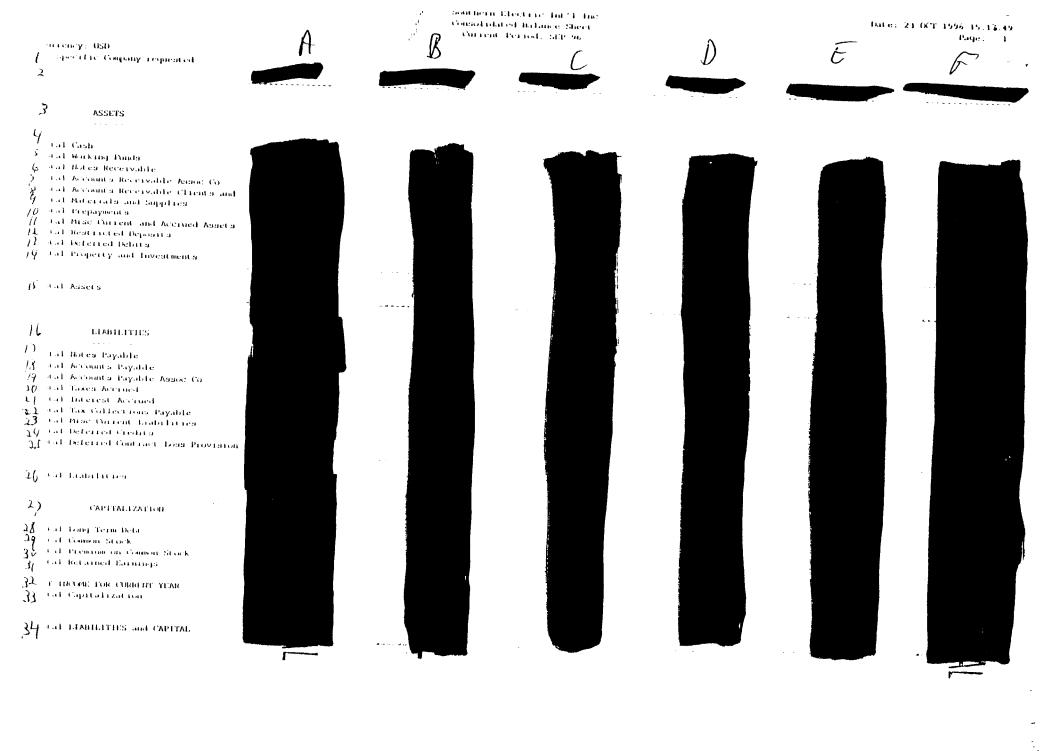
ENHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

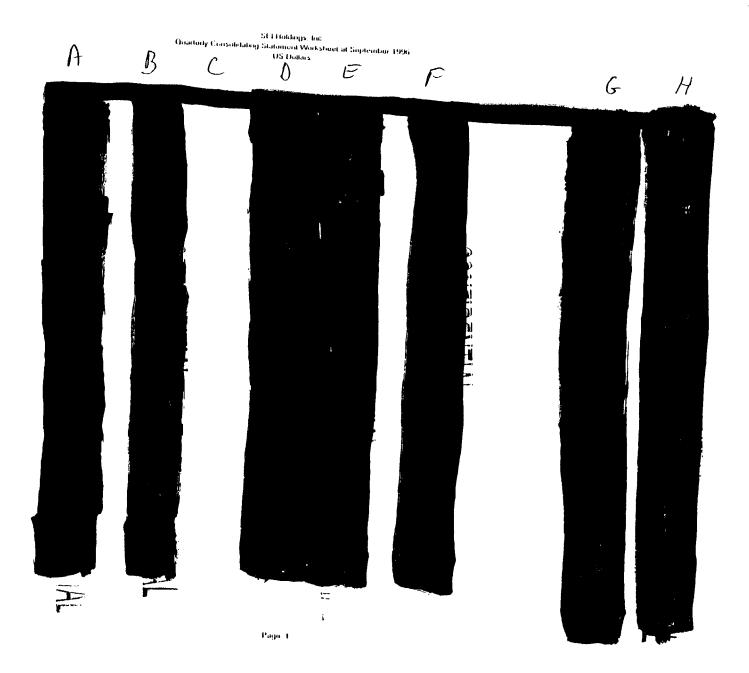


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C Income After Taxes

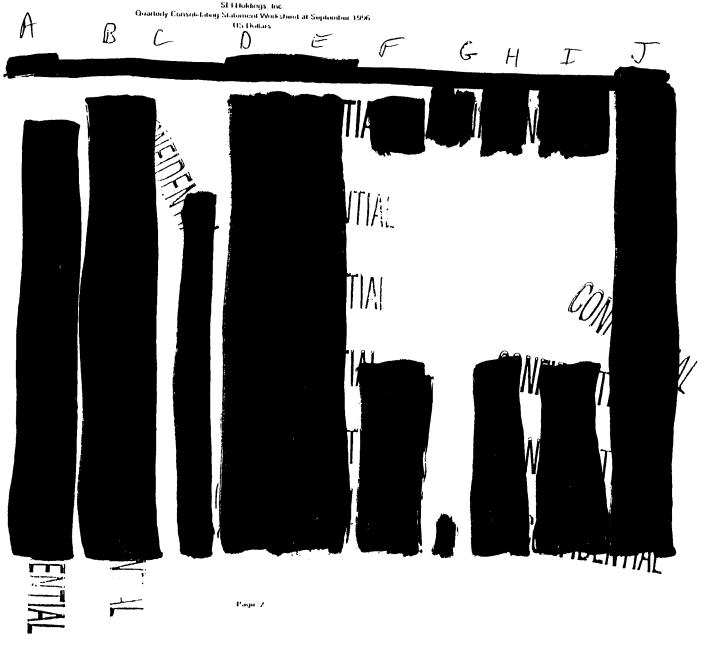






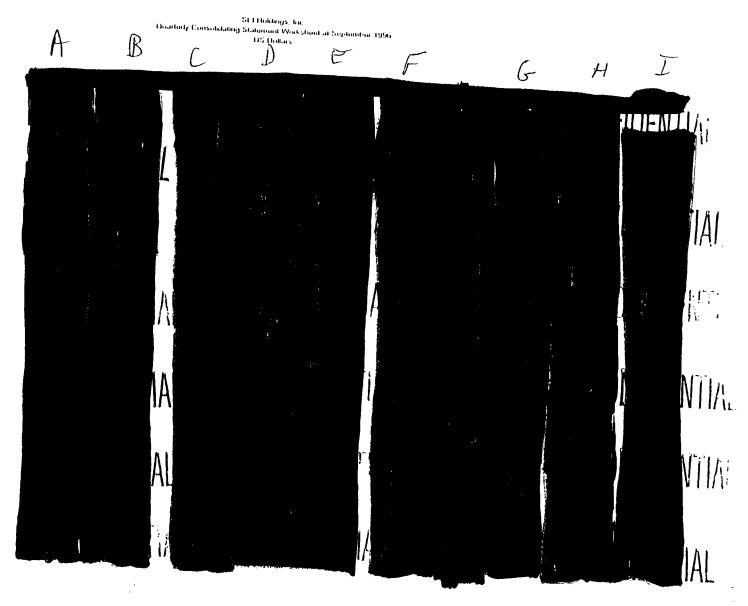
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Wednesday, October 23, 1996

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38 Tutal Operating Expenses 39 Operating Income

Wadnesday, October 23, 1996

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Southern Electric Wholesale Generators, Inc. Quarterly Consolidating Statement Workshoot at September 1996

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ASSETS:
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           Less Accumulated Depreciation
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          Other Long-Term Assets
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Southern Fluctric Windusalo Gornirators, Inc. Quarterly ConsoleLibrig Stationorit Workshoot at Suptomber 1996

Page 3

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4) I utal Assets

Southern Electric Wholesale Generators, Inc. Quarterly Consolidating Statement Workshoet at September 1996

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CAPITALIZATION AND LIABILITIES:

Common Equity: Common Stock Other Pant in Captal Pant of Excass of Par Consulative Translation Adjustment threshold Holding Gair/Loss Retained Lacremy Total Common Equity East Morigaga Honds Pollution Control Bonds Long Term Notes to The Southern Company Long Term Debt to SEt Associates

Other Long Yerm Notes Other Long Term Debt 1 & Unamortized Debt Premium & Discount

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Total Capitalization & Clabibiles

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CONFIDENTIAL AND PROPRIETARY Filed Pursuant to Rule 104

CERTIFICATE OF NOTIFICATION

filed by

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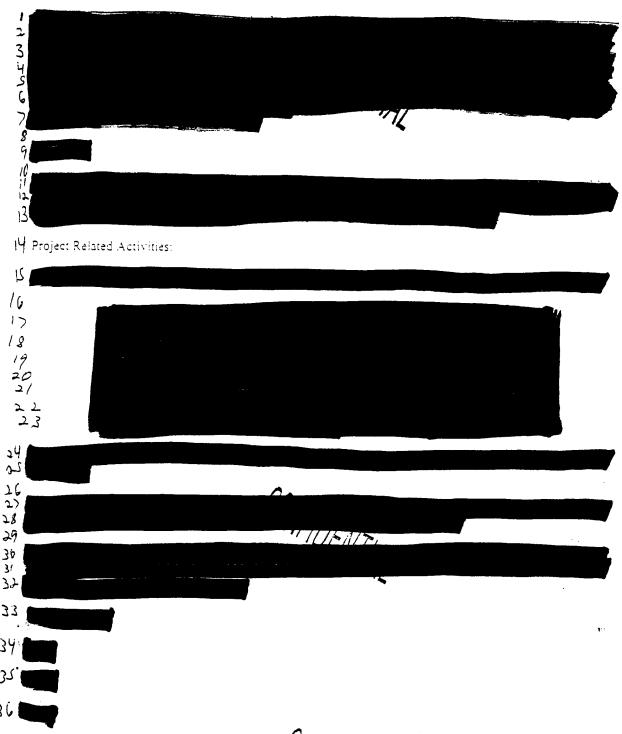
Response

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Response

Project Development:

International:



Item (3) Amounts and forms of: (i) guarantees of, and similar provisions and amangements concerning, performance and undertaking of later spligations by Southern Electric, any subsidiary of Southern Electric, or any Project entity: and (ii) indemnifying signs of and with respect to persons acting as 40 sureties on bonds or other obligations on behalf of Southern Electric.

41 or any Project entity which Southern has agreed to grant in the 1 sent a bid by any of the foregoing is 41 accepted.

Response



Amounts and forms of: (I) guarantees of, and similar provisions and arrangements Item (4) Amounts and forms of: (1) guarantees of, and summar provisions and arrangements concerning, performance and undertaking of other obligations by Southern Electric, any subsidiary of Southern Electric, or any Project entire of Southern has granted and are currently effective; and (ii) indemnifications of and with respect to propertying as sureties on bonds or other obligations on behalf of Southern Electric, or any subsidiary of Southern Electric, or any Project entiry which Southern has granted and are currently effective.

Response

Response

Totals

A description of services and goods provided to associate companies which identifies the 2 recipient company, the charge to the associate and whether the charge was computed at cost, market or pursuant to another method, which method is all proceedified. Response SO 89 10 11 Ca.B 4511840427777 901111512



ltem (7) A chart, in the form of exhibit H to the application-declaration in File No. 70-8733, showing, as of the end of such quarterly period. It associate companies of Southern that are EWGs. FUCOs, Intermediate Subsidiaries. Special Purpose prospections diaries, and Energy-Related Companies, Southern's direct or indirect investment in each such entity and the representation of indirect investment by Southern in all such entities, and Southern's percentage equity of the ship in each such entity together with a statement indicating by category the type of entity or person (1.5). Expressic corporation, foreign government, or natural persons) owning the equity interests in each such entity that are not held directly or indirectly by Southern.

Response

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Total

Direct Sub Under Southern Subsidiary of Direct Sub As of September 30, 1996

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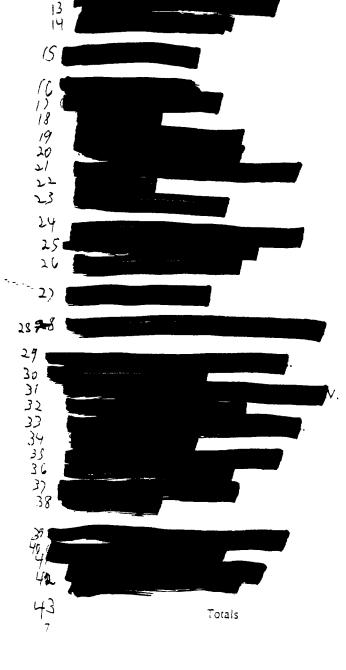








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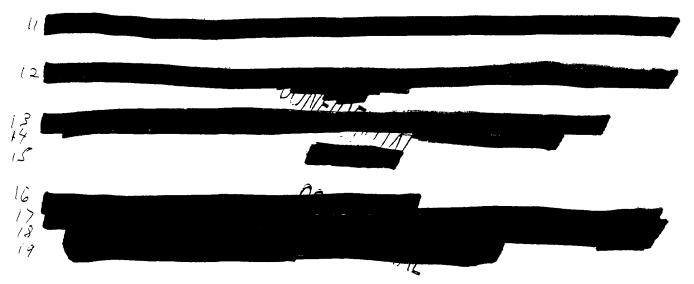
enhancements) to the company making such intellectual A description of any inta 2 Company, the cost thereof (including the 45) 3 property available, and, if known, the fair marked

4 Response



records; indirectly, in any Intermediate Subsidiary or Special Purpose Subsidiar, in the previous quarter (to the extent not reduced in the response to item (7) above), indicating the amount and type of such investment and generally identify the facility with respect to which such Intermediate Subsidiar, or Special Purpose Subsidiary was organized or formed.

10 Response



Item (10) The amount: type and co....

In the case of non-recourse indebtedness denominates the Holdings or any subsidiary of Holdings (other than 1975) and Project) of Holdings (other than 1975). 20 <u>Item (10)</u> The amount, type and terms (including interest rate and maturity and the basis for inflation adjustment 1/ in the case of non-recourse indebtedness denominate on any currency other than US dollars) of securities issued by 1/2. Holdings or any subsidiary of Holdings (other than DE) among Project) to third persons at Project) to third persons.



25 Item (11) A statement of such aggregate investment as a percentage of the following: total capitalization, net 26 utility plant, total consolidated assets, and market value of common equity, all as of the end of such quarter.

1 Response 5 Item (12) Consolidated capitalization ratios as of the end of such abover, with consolidated debt to include all short-term debt and non-recourse EWG and FUCO debt to the extent normally consolidated under applicable financial reporting rules. 3 Response The market-to-book ratio of Southern's common stock at 13 Response 15 Item (14) An analysis of the growth in consolidated reings distinguishing total earnings growth is amibutable to EWGs and FUCOs from that amibutable to other si Response E A Quarter Ended Quarter Ended Quarter Ended Year-To-Date 6-30-96 9-30-96 13 26 7) 28

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Item (15) A statement of revenues and net of feech EWG and FUCO for the twelve months ended as of the end of such quarter.

Response

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Owners 100°6

Revenues Net Income SEI °6

Revenues SEI °6

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SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this certificate to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 13, 1996

THE SOUTHERN COMPANY

Sam H. Dabbs, Jr. Assistant Secretary

SEI HOLDINGS, INC.

Sam H. Dabbs, Jr.

Assistant Secretary

SOUTHERN ELECTRIC INTERNATIONAL, INC.

Sam H. Dabbs, Jr.

Assistant Secretary

MIAL

EXHIBIT A - FINANCIAL STATEMENTS

This Exhibit property income statements for the quarter ended September 30, 1996 and balance sheets at September 30, 1996 and balance sheets at

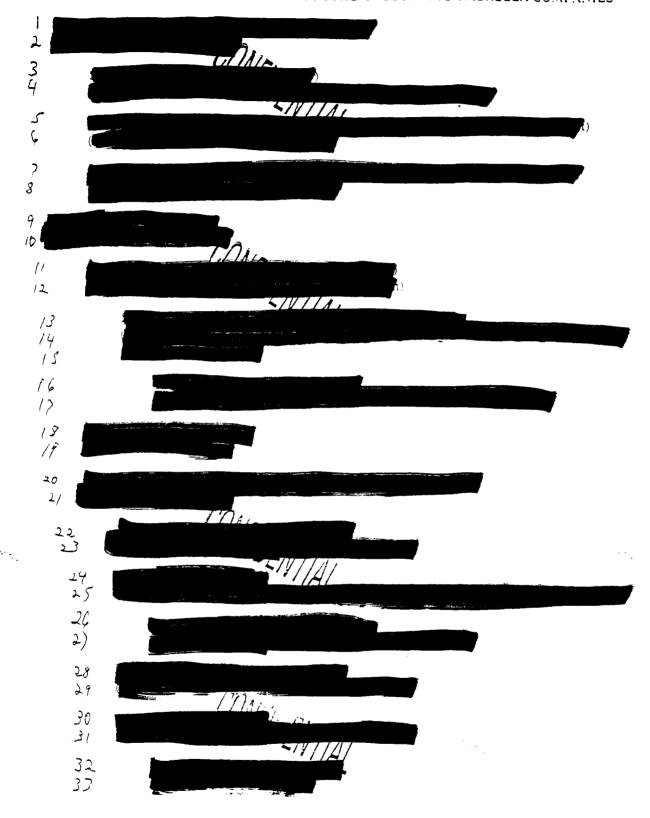
Southern Electric spenningal, Inc

SEI Holdings, Inc.

SEI Newco 1, Inc.

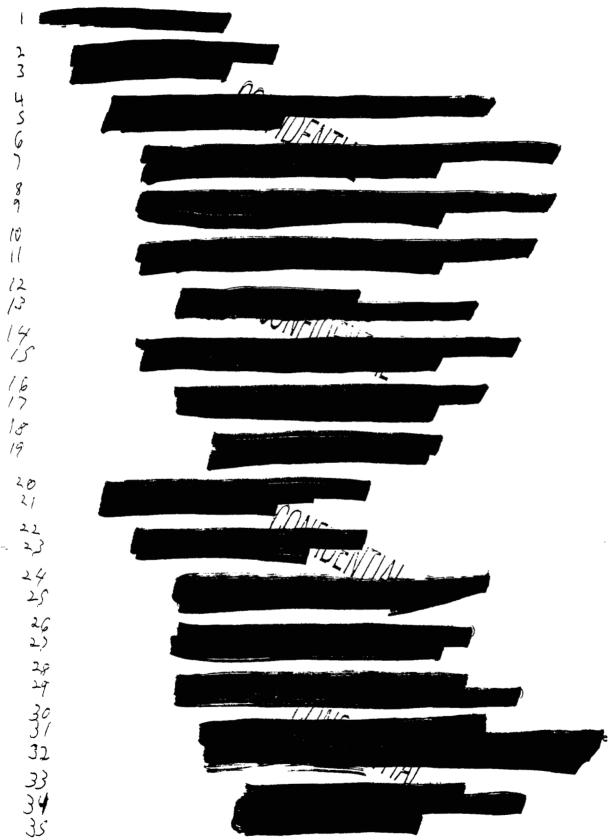
Southern Electric Wholesale Generators, Inc.

EXHIBIT B - ORGANIZATION CHART - SOUTHERN ELECTRIC UMBRELLA COMPANIES



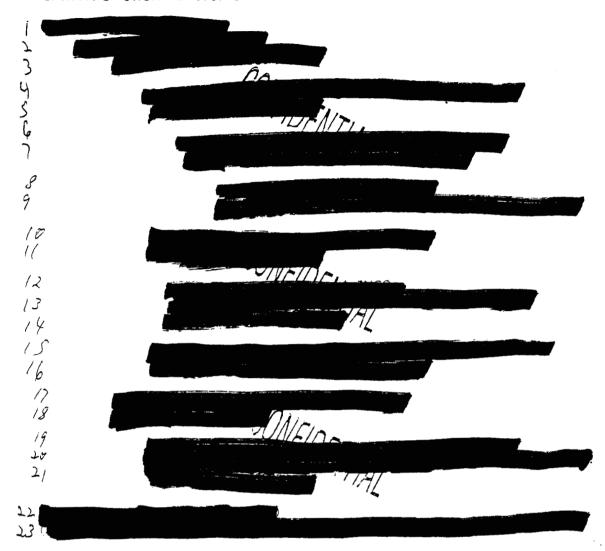
CUNFIDENTIAL

EXHIBIT B - ORGANIZATION CHART - SOUTHERN ELECTRIC UMBRELLA COMPANIES



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EXHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

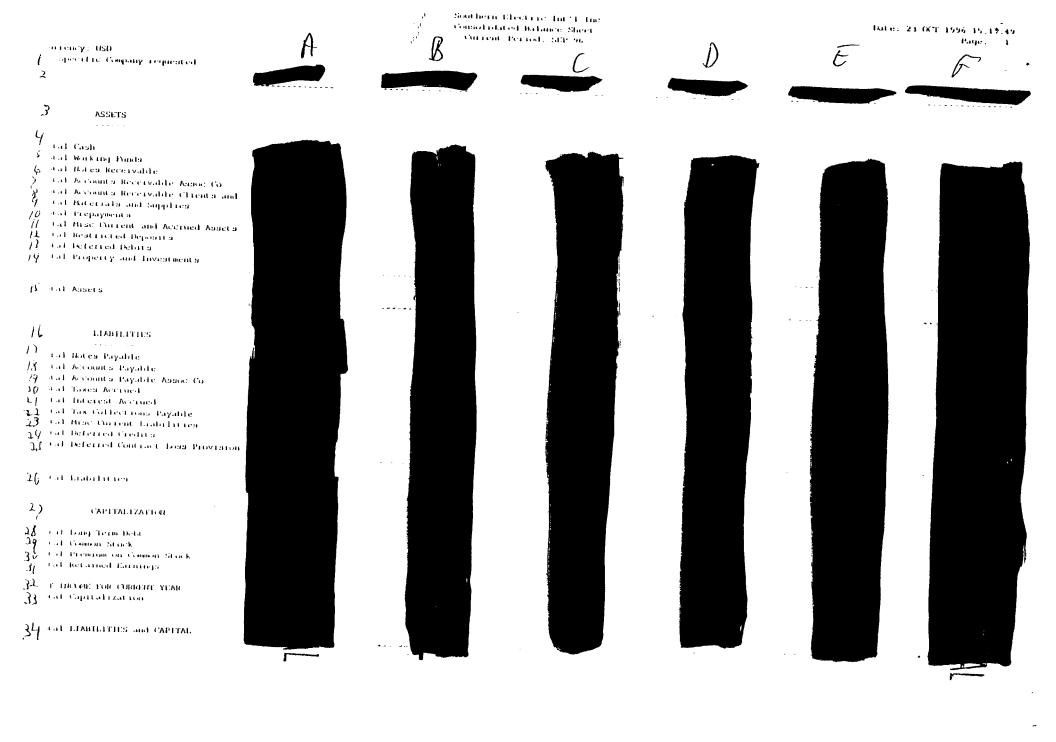


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17 Income Taxes - Operating Income

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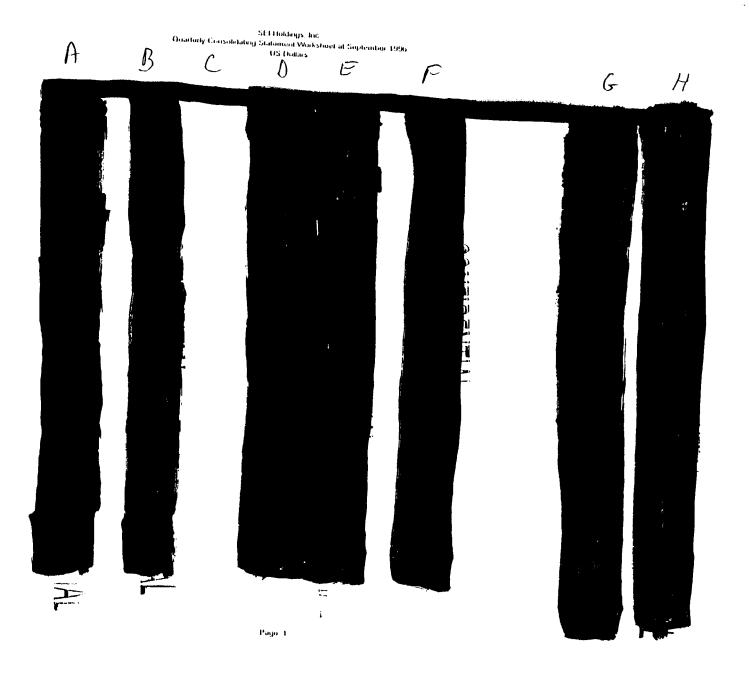
21 Deferred Correct Year Federal

22 Deferred Correct Year Federal

23 Deferred - Reversal Federal

24 Deferred - Reversal Federal

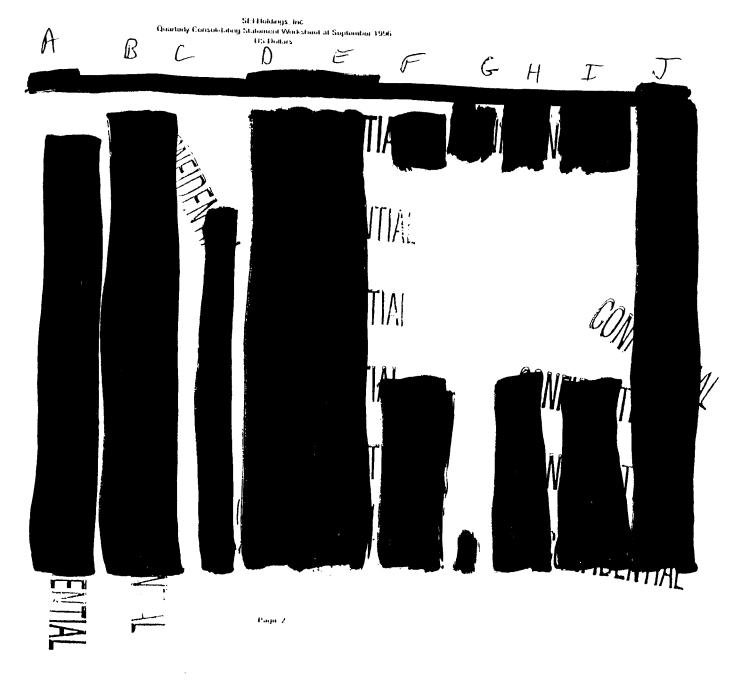
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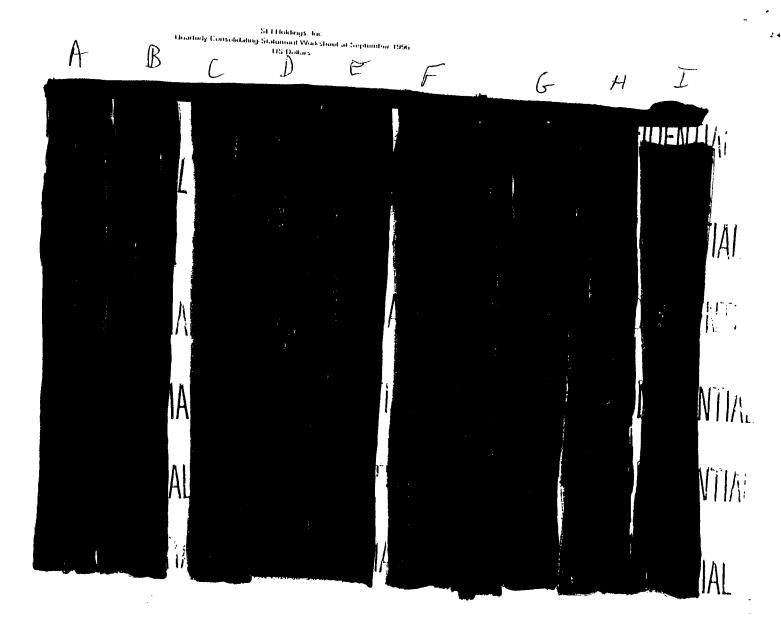
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Other Income and Deductions: Equity in Euromys of Subsidiary Equally in Earnings of Associates Salus of Property Interest Income bitorcompany Interest Income Torongia Corrottcy Transaction Guid (Loss) Office branch Intercompany Other Income 10 Other Income Deductions Other Income Depreciation Other Income Dakations Offing Total Other Income Deductions Other become Americations Ottor brooms Durkelous - Ottor 1) Taxes Other Than Income Taxes Income Taxes - Other Income: 17 Corrent Laderal 18 Coront State 19 Octobed Content Year Federal A Dotorrod Corrord Year State 21 Deluted Reversal Ludgial Peliotariad Hoversal State 3 tomorphilanes M Fotal Income Taxes - Other Income 15 Total Other Income and Deductions 2 (Income Before Interest Charges 7) Interest Charges: interest on East Modigage Bonds totionst on Pollution Control Honds interest on Long Lean (buts laterest on Loans from SELAssociates John est on Loans from Southern Company Interest on Educati Obligations Amortization of Dubt Prom. Disc. & Exp. Other Informal Charges Het Interest Charges 3) Het Income Before Minority Interest 3 & Minority Interest 39 Current Quarter Nat Income



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35 Industriacional de Southern Co. Loans Vacation Pay Accrimit 3) Theilurids Payable Most allaminus - ayanta for the form of Current Elabilities frequent Credits and Ott Mescultaminus Payables lictered Credits and Other Liabilities; Accommended Deferred Income Laxus

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SET Nowco 1, Inc.

Quarterly Consolidating Statement Worksheet at September 1996

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Windowsday, October 23, 1996

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Quarterly Consolidating Statement Worksheet at September 1996

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Quarterly Consolidating Statement Workshoot at September 1996

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Wednesday, October 23, 1996

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3 7 Indurest Account on Southern Co. Loans 38 Vacation Pay Account 3g Houtends Payable
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SEL Novco 1, Inc. Quarterly Consolidating Statement Workshoot at September 1955 US Dollars

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39 Operating Income

Wednesday, October 23, 1996

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Southern Lloctoc Wholesale Generators, Inc. Quarterly Consolidating Statement Workshoot at September 1996 US Dollars

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4 Current Quarter Net Income

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8 Plant Materials and Supplies
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Prepayments
41 Total Current Assets
43 Deferred Charges:

Lf thramortized Debt Expunse

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Total Deferred Charges

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Southern Floring Wholesale Generators, Inc. Quarterly Consolidating Statement Workshoot at Suptember 1996 US Dollars F G H ASSETS: Utility Plant Utility Plant in Service Luss Accumulated Dupleciation Construction Work in Progress Total Utility Plant Other Long-Term Assets D hivestilleril in Subsidiary Investment in SELAssociate Other Investments B Cities Investments Hunchildy Property / Concession Agreement Accumulated Amortization of Concession 16 Goodwill Miscellaneous Property & Total Other Property & Investments Current Assets: If Cash Lemporary Casts kivestinents 13 Special Deposits
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Southern Electric Whilesale Generators: Inc

Orienterly Consolidating Statement Worksheet at Suplember 1996

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Page 4

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EXHIBIT "C"

Line-by-Line

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Page 1 N/A Lines

1-2

The information identified as confidential by Southern Electric International is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) This information would provide competitors with vital financial information about SEI. Such information, if publicly disclosed, may be utilized by a competitor of

SEI to determine the viability of SEI and the economic feasibility of SEI entering into the various competitive markets that it is presently in and intends to develop in the future. The disclosure of this information and subsequent use by SEI's competitors would have a chilling effect on SEI's ability to invest in or develop new programs, technologies and markets. This information is not otherwise publicly available.

Page 2 N/A Lines: 1-36 The information identified as confidential by Southern Electric International, Inc to be and is treated by SEI as private in that the disclosure of the information would impair SEI competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the areas in which SEI is focusing or intends to focus its efforts. This information clearly reveals detailed information about SEI's business plan, a closely guarded secret of any company that operates in a competitive market. Additionally, disclosure of this information would make public the names of the entities with whom SEI conducts business or in which it has a business interest. Such information is generally not available publicly as it would enable competitors to determine which entities SEI has determined to be viable investments or business partners.

Page 3 N/A Lines: 2, 10-11

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The response to this item reveals sensitive information about SEI's ability to obtain financing. Financing arrangements are not otherwise available in the public domain. Such information can be utilized by competitors of SEI to determine the financial viability of SEI and its ability to obtain financing. Financing is often an important consideration in conducting business in a competitive market such as those SEI competes. Public disclosure of this information would grant competitors knowledge about SEI that SEI cannot obtain about them. This would create a playing field that is not level.

Page 4 A,B,C, D Lines:

8-27

Page 5: Lines: 6-13 The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides financial information including the amount billed and the basis of the computation of the billed amount. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's customers. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 5 A,B,C Lines: 15-48

Page 6 N/A Lines: 1-6

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides financial information including the amount billed and the basis of the computation of the billed amount. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's customers. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 7 A,B,C,D Lines: 1-42 The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business or has a business interest, the form provides financial information including the exact amount, if any, of the investment. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's business relationships. Additionally, the information taken as a whole reveals details about SEI's business plan and how it intends to utilize its investment resources, a closely guarded business secret.

Page 8 N/A Line: 5

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e). Intellectual property rights and the details associated therewith are trade secrets and are afforded confidential status internally to SEI. Disclosure of such information would reveal the existence of specific property and cost information. Public disclosure of this information would give competitors insight into the research, technology and market information that SEI has developed for its own use.

Page 8 A,B,C Line: 11-19, 24

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business or has a business interest, the form provides financial information including the exact amount, if any, of the investment. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's business relationships. Additionally, the information taken as a whole reveals details about SEI's business plan and how it intends to utilize its investment resources, a closely guarded business secret.

Page 9 N/A Line: 2-4, 9-11, 14, 18-19

The information identified as confidential by Southern Electric International is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) This information would provide competitors with vital financial information about SEI. Such information, if publicly disclosed, may be utilized by a competitor of SEI to determine the viability of SEI and the economic feasibility of SEI entering into the various competitive markets that it is presently in and intends to develop in the future. The disclosure of this information and subsequent use by SEI's competitors would have a chilling effect on SEI's ability to invest in or develop new programs, technologies and markets. This information is not otherwise publicly available.

Page 9 A,B,C,D, Lines: E 22-30 The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides the amount of retained earnings from these business relationships. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. This information allows a competitor to determine the relative importance and viability of each of SEI's listed business relationships. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 10 A,B,C,D, Lines E 4-16

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides the amount of revenues and net income from these business relationships. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. This information allows a competitor to determine the relative importance and viability of each of SEI's listed business relationships. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 13 Lines: The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. This information allows a competitor to determine the relative importance of each of SEI's listed business relationships. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 14 N/A Lines: 1-35

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Page 15 N/A Lines: 1-23 The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. This information allows a competitor to determine the relative importance of each of SEI's listed business relationships. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 16 Lines: 1-38	A,B,C,D, E,F	The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information
Page 17 Lines: 1-37	A,B,C,D, E,F	reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity
Page 18		with whom SEI has conducted business, the form provides detailed
Lines: 1-34	A,B,C,D, E,F	financial information about SEI and the entities with whom it has a business relationship or interest. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with
Page 19	4 D C D	whom SEI transacts business would enable a competitor to determine
Lines: 1-39	A,B,C,D, E,F,G,H	the areas in which SEI is focusing its business efforts. This information allows a competitor to determine the relative importance and viability of each of SEI's listed business relationships.
Page 20 Lines: 1-39	A,B,C,D, E,F,G,H, I,J	Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.
Page 21 Lines: 1-47	A,B,C,D, E,F,H, I	The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information
Page 22 Lines: 1-45	A,B,C,D, E,F,G,H, I,J	reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity
Page 23		with whom SEI has conducted business, the form provides detailed
Lines: 1-37	A,B,C,D, E,F	financial information about SEI and the entities with whom it has a business relationship or interest. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with
Page 24		whom SEI transacts business would enable a competitor to determine
Lines:	A,B,C,D,	the areas in which SEI is focusing its business efforts. This
1-39	E,F	information allows a competitor to determine the relative importance and viability of each of SEI's listed business relationships.
Page 25		Additionally, the information taken as a whole reveals details about
Lines: 1-45	A,B,C,D, E,F	SEI's business plan, a closely guarded business secret.

Page 26 Lines: 1-47	A,B,C,D, E,F	The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information			
Page 27	A,B,C,D,	reveals the names of the entities with which SEI conducts business or			
Lines:	E,F,G,H	with whom it has a business relationship. This information is			
1-39		competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity			
Page 28	A,B,C,D,	with whom SEI has conducted business, the form provides detailed			
Lines:	E,F,G,H	financial information about SEI and the entities with whom it has a			
1-41		business relationship or interest. This information can be used to SEI's			
		detriment by a competitor. Revealing the names of the entities with			
Page 29	A,B,C,D,	whom SEI transacts business would enable a competitor to determine			
Lines:	E,F,G,H	the areas in which SEI is focusing its business efforts. This			
1-47		information allows a competitor to determine the relative importance			
		and viability of each of SEI's listed business relationships.			
		Additionally, the information taken as a whole reveals details about			
		SEI's business plan, a closely guarded business secret.			

Page 30 A,B,C,D, Lines: E,F,G,H 1-47

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides detailed financial information about SEI and the entities with whom it has a business relationship or interest. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. This information allows a competitor to determine the relative importance and viability of each of SEI's listed business relationships. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: The Southern Company and Southern)	
Electric International, Inc. Certificate of)	
Notification File No. 70-7932 and 70-8725 for the)	Docket No. 960835-E
period ending September 30, 1996)	
)	

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing was furnished without exhibit "A" by U.S. Mail on the _\St\(\frac{\str}{\llog}\) day of January, 1997 on the following:

Cindy Miller, Esquire Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee FL 32399-0863

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