



# Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

**DATE:** January 8, 1997  
**TO:** Tom Williams, Division of Communications  
**FROM:** Sonja Jones, Division of Auditing and Financial Analysis *ALM APC [signature] 1/8/97*  
**RE:** Docket No. 961325-TI, National Teleservice, Inc. d/b/a NTI, Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of National Teleservice, Inc. d/b/a NTI (NTI) for the period ending September 30, 1996. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, NTI has adequate liquidity, ownership equity, and profitability.

In this matter, NTI is asking for a certificate to provide IXC service. Staff notes the limited nature of the application and that no customer provided funds appear to be at risk. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate.

The applicant attests to its financial capability to provide and maintain the proposed telecommunications service based upon the financial statements filed. In addition, the applicant has experienced continued growth and profitability. Furthermore, as a reseller of long distance services, the applicant will not own, control, operate, or manage facilities in the State of Florida. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services  
Division of Records and Reporting

DOCUMENT NUMBER-DATE

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FPSC-RECORDS/REPORTING

DOCKET NO. 961325  
NATIONAL TELESERVICE, INC. d/b/a NTI  
IXC CERTIFICATE  
FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

	AS OF 9/30/96
CURRENT ASSETS	\$4,797,337
CURRENT LIABILITIES	2,802,772
CURRENT RATIO	1.71
CASH	1,814,731
COMMON EQUITY	2,950,364
TOTAL DEBT	600,000
TOTAL INVESTOR CAPITAL	3,550,364
COMMON EQUITY RATIO	83%
NET INCOME	838,714
RETURN ON EQUITY	28%