### ST. JOE NATURAL GAS COMPANY, INC.

PG BOX 549 PHONE 229 8216 PORT ST JOE, FLORIDA 32456



January 14, 1997

FILE COPY

Blanca S Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket No. 970002-EG

Dear Ms. Bayo,

Enclosed for filing in the above referenced docket is the original and fifteen (15) copies of St Joe Natural Gas Company's Petition for approval of its Conservation Cost Recovery Factor to be applied to customer bills during the twelve month period ending March 31, 1998.

tilion 4- 1. Schedules C-1 through C-4 - co 477- 47

- 2. Direct Testimony of Debbie Stitt could 47
- 3. Prehearing Statement and; -00499-97
- 4. List of Issues and Positions ( 2000 47)

Please acknowledge receipt of this document by stamping the extra copy of this letter which is also enclosed.

Thank you for your assistance.

ACK \_\_\_\_\_ Delilie Till

APP \_\_\_\_ Debbie Stitt

Energy Conservation Analyst

CMU ——

CTR — Enclosures

EAG ——

LEG ——

LIN 3 + org fest

OPC ——

RCH ——

SEC ——

WAS ——

OTH ——

### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

. . .

|       | In Re:  |              | rvation Cost<br>ery Clause                     | }                         | Submit                 | No. 97<br>ted for<br>ry 14, 19 | filing  |      |
|-------|---------|--------------|--|---------------------------|------------------------|--------------------------------|---------|------|
|       |         |              | ITION OF ST JO<br>R APPROVAL OF<br>REC         |                           | NSERVATION             |                                |         |      |
|       |         |              |  |                           |                        |                                |         |      |
|       | St      | . Joe 1      | Natural Gas Co                                 | mpany, Inc.               | ("SJNG")               | by and t                       | hrough  | 1    |
|       | its und | dersign      | ed officer,                                    | hereby pet                | itions th              | e Commis                       | ssion   | for  |
|       | approva | l of i       | ts proposed c                                  | onservation               | cost rec               | overy fa                       | ctors   | and  |
|       | amounts | as fur       | ther identifie                                 | ed below. I               | n support              | hereof th                      | ne comp | any  |
|       | states: |              |  |                           |                        |                                |         |      |
|       | 1.      | The 1        | Name of the pe                                 | titioner an               | d the mai.             | ling addr                      | ess     |      |
|       |         | of its       | principal off                                  | ice is:                   |                        |                                |         |      |
|       |         |              | St. Joe Natur<br>P.O. Box 549<br>Port St. Joe  |                           |                        |                                |         |      |
|       | 2.      | The n        | ame and mailin                                 | g address o               | f the pers             | on author                      | ized    |      |
| ACK   | to      | recei        | ve notices and                                 | d communicat              | tions to t             | his peti                       | tion    |      |
| AFA   | is      | :            |  |                           |                        |                                |         |      |
| CAF   |         |              | Debbie Stitt,<br>St. Joe Natur<br>P.O. Box 549 | Energy Con<br>al Gas Comp | servation<br>any, Inc. | Analyst                        |         |      |
| CMU   |         |              | Port St. Joe,                                  | Florida 3                 | 2457-0549              |                                |         |      |
| EAG   | 3.      | Pursu        | ant to the req                                 | uirements o               | f this doc             | ket, SJNO                      | 3 has   |      |
| EG    |         | epared       | testimony and                                  | d the conse               | ervation t             | rue-up f                       | orms    |      |
| DPC   | su      | pplied       | by the Commis                                  | sion Staff                | in a manne             | er consis                      | tent    |      |
| RCH _ | wi      | th the       | Staff's instr                                  | uctions.                  |                        |                                |         |      |
| 5E0   | RECEIV  | ED & FILI    | 20   |                           | DO                     | COMER, 1 -                     | work DV | TE   |
| WAS   | Editor  | 1            |  |                           |                        | 00497                          | JAN 15  | on . |
|       | rration | Unit, All Of | RECORUS  |                           | f.P.                   | SC-RECORDS                     | KEPORT  | ING  |

St. Joe Natural Gas Company, Inc. Docket No. 970002-EG
January 14, 1997
Page 2

- 4. The Conservation Cost Recovery Factor was calculated in accordance with the methodology which has been previously approved by the Commission in this docket.

  The factor is designed to recover the projected conservation program expenses of SJNG for the twelve month period ending March 31, 1998 adjusted for the net true-up (which includes the estimated conservation true-up for the Twelve month period ending September 30, 1996), as well as interest calculated in accordance with the methodology established by the Commission.
- 5. SJNG projects total conservation program expenses, net of all programs revenue of \$18,000.00 for the six month period ending March 31, 1998. The estimated net true-up for the twelve months ending September 30, 1997 is an overrecovery of \$662.00. After decreasing the projected conservation expenses by the amount of this overrecovery, a total of \$17,338.00 remains to be collected during the twelve months ending March 31, 1998. Dividing this total by the projected sales for the period of 1,291,672 therms, and expanding for taxes, results in the conservation adjustment factor of

St. Joe Natural Gas Company, Inc. Docket No. 970002-EG January 14, 1997 Page 3

\$0.01368 per therm for residential, \$0.01821 per therm for commercial and \$0.01297 for large commercial respectively which SJNG seeks approval in this petition. The calculation of these factors per therm are contained in the Commission prescribed worksheets filed with this petition.

WHEREFORE, St. Joe Natural Gas Company, Inc. requests that this Commission enter its order approving the above conservation cost recovery factors to be applied to the appropriate customer bills during the twelve month period ending March 31, 1998 and to customer bills thereafter until other conservation cost recovery factors are approved by the Commission.

Dated this 14th day of January 1997.

Stuart Shoaf, President

Stuart Shoaf, President St. Joe Natural Gas Company, Inc. P.O. Box 549

Port St. Joe, Florida 32457-0549 (904) 229-8216

## ENERGY CONSERVATION ADJUSTMENT - SUMMARY OF COST RECOVERY CLAUSE CALCULATION OCTOBER 1997 THROUGH MARCH 1998

COLLECTION PERIOD FOR PRIOR TRUE-UP APRIL 1997 THROUGH MARCH 1998

PROJECTED PERIOD: ACTUAL/ESTIMATED PERIOD: FINAL TRUE - UP PERIOD: OCTOBER 1997 THROUGH MARCH 1998 OCTOBER 1996 THROUGH SEPTEMBER 1997 OCTOBER 1995 THROUGH SEPTEMBER 1998

INCREMENTAL COSTS (SCHEDULE C-2)

18.000

2 TRUE - UP (SCHEDULE C - 3)

(662)

3. TOTAL

17,338

| RATE             |        | THERM     | CUSTOMER<br>CHARGE | ENERGY |        | ESTIMATED |           | CENTS PER | EXPANSION | ECCR<br>ADJUSTMENT |
|------------------|--------|-----------|--------------------|--------|--------|-----------|-----------|-----------|-----------|--------------------|
| CLASS            | BILLS  | SALES     | REVENUES           | CHARGE | TOTAL  | ECCR      | SURCHARGE | THERM     | FACTOR    | FACTORS            |
| RESIDENTIAL      | 17,910 | 976,604   | 53,729             | 19,239 | 72,958 | 12,973    | 17.7786%  | 0.0133    | 1 0296    | 0.01368            |
| COMMERCIAL       | 1,184  | 77,956    | 5,918              | 1,840  | 7,757  | 1.379     | 17.7786%  | 0.0177    | 1.0296    | 0.01821            |
| LARGE COMMERCIAL | 308    | 237,112   | 6,150              | 10,646 | 16,796 | 2,986     | 17.7786%  | 0.0126    | 1.0296    | 0.01297            |
| OTHER            | 0      | 0         | 0                  | 0      | 0      | 0         | 17.7786%  | ERR       | 1.02960   | ERR                |
| OTHER            | 0      | 0         | 0                  | 0      | 0      | 0         | 17.7786%  | ERR       | 1.02960   | ERR                |
| OTHER            | 0      | 0         | 0                  | 0      | 0      | 0         | 17.7786%  | ERR       | 1.02960   | ERR                |
| COTHER           | 0      | 0         | 0                  | 0      | 0      | 0         | 0         | ERR       | 0.00000   | ERR                |
| €TOTAE           | 19,401 | 1,291,672 | 65,796             | 31,725 | 97,521 | 17,338    |           |           |           |                    |

177

FILE COPY

### PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH FOR PERIOD: OCTOBER 1997 THROUGH MARCH 1998

| PROGRAM NAME              | MONTH | MONTH | MONTH | MONTH | MONTH | MONTH |       |
|---------------------------|-------|-------|-------|-------|-------|-------|-------|
|                           | NO. 1 | NO. 2 | NO. 3 | NO. 4 | NO. 5 | NO. 6 | TOTAL |
| 1. BUILDER PROGRAM        | 1000  | 1000  | 1000  | 1000  | 1000  | 1000  | 6000  |
| 2. ELECTRIC REPLACEMENT   | 2000  | 2000  | 2000  | 2000  | 2000  | 2000  | 12000 |
| 3. (INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | 0     |
| 4. (INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     |       |
| 5. (INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     |       |
| 6. (INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | 0     |
| 7. (INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 8. (INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 9. (INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 10.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 11.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 12.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 13.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     |       |
| 14. (INSERT NAME)         | 0     | 0     | 0     | 0     | 0     | ٥     | (     |
| 15. (INSERT NAME)         | 0     | 0     | 0     | 0     | 0     | 0     | . (   |
| 16.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 17.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     |       |
| 18. (INSERT NAME)         | 0     | 0     | 0     | 0     | 0     | 0     |       |
| 19.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     | (     |
| 20.(INSERT NAME)          | 0     | 0     | 0     | 0     | 0     | 0     |       |
| TOTAL ALL PROGRAMS        | 3000  | 3000  | 3000  | 3000  | 3000  | 3000  | 18000 |
| LESS: AMOUNT IN RATE BASE | 0     | 0     | 0     | 0     | 0     | 0     |       |
| RECOVERABLE CONSERVATION  |       |       |       |       |       |       |       |
| EXPENSES                  | 3000  | 3000  | 3000  | 3000  | 3000  | 3000  | 1800  |

### PROJECTED CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1997 THROUGH MARCH 1998

| PROGRAM NAME              | CAPITAL    | PAYROLL & | MATERIALS & |              |            | OUTSIDE  |         |       |       |
|---------------------------|------------|-----------|-------------|--------------|------------|----------|---------|-------|-------|
|                           | INVESTMENT | BENEFITS  | SUPPLIES    | ADVERTISING. | INCENTIVES | SERVICES | VEHICLE | OTHER | TOTAL |
| 1. BUILDER PROGRAM        | 0          | 0         | 0           | 0            | 6000       | 0        | 0       | 0     | 6000  |
| 2. ELECTRIC REPLACEMENT   | 0          | 0         | 0           | 0            | 12000      | 0        | 0       | 0     | 12000 |
| 3. (INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | C     |
| 4. (INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | C     |
| 5. (INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | C     |
| 6. (INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | C     |
| 7. (INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | 0     |
| 8. (INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | 0     |
| 9. (INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | (     |
| 10.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | (     |
| 11.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | (     |
| 12.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | (     |
| 13.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | (     |
| 14.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | (     |
| 15.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     | -     |
| 16.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     |       |
| 17.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     |       |
| 18.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     |       |
| 19.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     |       |
| 20.(INSERT NAME)          | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     |       |
| TOTAL ALL PROGRAMS        | 0          | 0         | 0           | 0            | 18000      | 0        | 0       | 0     | 1800  |
| LESS: AMOUNT IN RATE BASE | 0          | 0         | 0           | 0            | 0          | 0        | 0       | 0     |       |
| RECOVERABLE CONSER.       | 0          | 0         | 0           | 0            | 18000      | 0        | 0       | 0     | 1800  |

### CONSERVATION PROGRAM COSTS - CAPITAL INVESTMENTS, DEPRECIATION, AND RETURN FOR MONTHS: OCTOBER 1997 THROUGH MARCH 1998

| BEGINNING   | OF    | PERIOD | CUMULATIVE   | INVESTMENT |
|-------------|-------|--------|--------------|------------|
| I FRS. ACCI | 19,61 | HATED  | DEPRECIATION | V-         |

LESS: ACCUMULATED DEPRECIATI

NET INVESTMENT

0

| MONTH<br>NO. 1 | MONTH<br>NO. 2                   | MONTH<br>NO. 3                                 | MONTH<br>NO. 4  | MONTH<br>NO. 5   | MONTH<br>NO. 6   | TOTAL   |
|----------------|----------------------------------|--|---|--|--|---|
| 0              | 0                                | 0  | 0   | 0  | 0  | 0   |
| 0              | 0                                | 0  | 0   | 0  | 0  | О   |
| 0              | 0                                | 0  | 0   | 0  | 0  | 0   |
| 0              | 0                                | 0  | 0   | 0  | 0  | 0   |
| 0              | 0                                | 0  | 0   | 0  | 0  | 0   |
| 0              | 0                                |  | 0   | 0  | 0  | 0   |
| 0              | 0                                | 0  | 0   | 0  | 0  |   |
| 0              | 0                                | 0  | 0   | 0  | 0  | 0   |
| 0              | 0                                | 0  | 0   | 0  | 0  | 0   |
| 0              | 0                                | 0  | 0   | 0  | 0  | 0   |
|                | NO. 1  0  0  0  0  0  0  0  0  0 | NO. 1 NO. 2  0 0  0 0  0 0  0 0  0 0  0 0  0 0 | NO.1 NO.2 NO.3  0 0 0  0 0 0  0 0 0  0 0 0  0 0 0  0 0 0  0 0 0  0 0 0  0 0 0  0 0 0  0 0 0 | NO.1 NO.2 NO.3 NO.4  0 0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0  0 0 0 0 | NO.1         NO.2         NO.3         NO.4         NO.5           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0           0         0         0         0         0 | NO. 1         NO. 2         NO. 3         NO. 4         NO. 5         NO. 6           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0 |

### CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1996 THROUGH SEPTEMBER 1997 TWO MONTHS ACTUAL AND TEN MONTHS ESTIMATED

|                         | CAPITAL INVESTMENT | PAYROLL &<br>BENEFITS | MATERIALS &<br>SUPPLIES  | ADVERTISING | INCENTIVES | OUTSIDE<br>SERVICES | VEHICLE | OTHER | TOTAL |
|-------------------------|--------------------|-----------------------|--|-------------|------------|---------------------|---------|-------|-------|
| 1. BUILDER PROGRAM      |                    |                       |  |             |            |                     |         |       |       |
| A. ACTUAL               | 0                  | 0                     | 0  | 0           | 4250       | 0                   | 0       | 0     | 4250  |
| B. ESTIMATED            | 0                  | 0                     | 0  | 0           | 10000      | 0                   | 0       | 0     | 10000 |
| C. TOTAL                | 0                  | 0                     | 0  | 0           | 14250      | 0                   | 0       | 0     | 14250 |
| 2. ELECTRIC REPLACEMENT |                    |                       |  |             |            |                     |         |       |       |
| A. ACTUAL               | 0                  | 0                     | 0  | 0           | 7200       | 0                   | 0       | 0     | 7200  |
| B. ESTIMATED            | 0                  | 0                     | 0  | 0           | 10000      | 0                   | 0       | 0     | 10000 |
| C. TOTAL                | 0                  | 0                     | 0  | 0           | 17200      | 0                   | 0       | 0     | 17200 |
| 3. (INSERT NAME)        |                    |                       |  |             |            |                     |         |       |       |
| A. ACTUAL               | 0                  | 0                     | 0  | 0           | C          | 0                   | 0       | 0     | 0     |
| B. ESTIMATED            | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| C. TOTAL                | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| 4. (INSERT NAME)        |                    |                       |  |             |            |                     |         |       |       |
| A. ACTUAL               | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| B. ESTIMATED            | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| C. TOTAL                | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| 5. (INSERT NAME)        |                    |                       |  |             |            |                     |         |       |       |
| A. ACTUAL               | 0                  | 0                     | 0  | 0           | 0          | 0                   | 2       | 0     | 0     |
| B. ESTIMATED            | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| C. TOTAL                | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| 6. (INSERT NAME)        |                    |                       |  |             |            |                     |         |       |       |
| A. ACTUAL               | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| B. ESTIMATED            | 0                  | 0                     |  |             | 0          | 0                   | 0       | 0     | 0     |
| C. TOTAL                | 0                  | 0                     |  |             | 0          | 0                   | 0       | 0     | 0     |
| 7. (INSERT NAME)        |                    |                       |  |             |            |                     |         |       |       |
| A. ACTUAL               | 0                  | 0                     | 0  | 0           | 0          | 0                   | 0       | 0     | 0     |
| B. ESTIMATED            | 0                  | 0                     |  |             | 0          | 0                   | 0       | 0     | 0     |
| C. TOTAL                | 0                  | 0                     | the second secon |             | 0          | 0                   | 0       | 0     | 0     |
| SUB-TOTAL               | 0                  | 0                     | 0  | 0           | 31450      | 0                   | 0       | 0     | 31450 |

### CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1996 THROUGH SEPTEMBER 1997 TWO MONTHS ACTUAL AND TEN MONTHS ESTIMATED

|                  | CAPITAL | PAYROLL &<br>BENEFITS | MATERIALS & SUPPLIES | ADVERTISING | INCENTIVES | OUTSIDE<br>SERVICES | VEHICLE | OTHER | TOTAL |
|------------------|---------|-----------------------|----------------------|-------------|------------|---------------------|---------|-------|-------|
| BALANCE FROM     |         |                       |                      |             |            |                     |         |       |       |
| PREVIOUS PAGE    | 0       | 0                     | 0                    | 0           | 31450      | 0                   | 0       | 0     | 31450 |
| B. (INSERT NAME) |         |                       |                      |             |            |                     |         |       |       |
| A. ACTUAL        | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | (     |
| B. ESTIMATED     | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | (     |
| C. TOTAL         | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | (     |
| (INSERT NAME)    |         |                       |                      |             |            |                     |         |       |       |
| A. ACTUAL        | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     |       |
| B. ESTIMATED     | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | (     |
| C. TOTAL         | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | (     |
| O. (INSERT NAME) |         |                       |                      |             |            |                     |         |       |       |
| A. ACTUAL        | 0       | 0                     | 0                    | 0           | 0          | 0                   | , 0     | 0     |       |
| B. ESTIMATED     | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     |       |
| C. TOTAL         | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | (     |
| 1. (INSERT NAME) |         |                       |                      |             |            |                     |         |       |       |
| A. ACTUAL        | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | 0     |
| B. ESTIMATED     | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     |       |
| C. TOTAL         | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     |       |
| 2. (INSERT NAME) |         |                       |                      |             |            |                     |         |       |       |
| A. ACTUAL        | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | 9     |
| B. ESTIMATED     | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     |       |
| C. TOTAL         | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     |       |
| 3. (INSERT NAME) |         |                       |                      |             |            |                     |         |       |       |
| A. ACTUAL        | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     | 30    |
| B. ESTIMATED     | 0       | 0                     | 0                    | 0           | 0          | 0                   | 0       | 0     |       |
| C. TOTAL         | 0       | 0                     | 0                    | 0           | _ 0        | 0                   | 0       | 0     |       |
| SUB-TOTAL        | 0       | 0                     | 0                    | 0           | 31450      | 0                   | 0       | 0     | 3145  |

### CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR PERIOD: OCTOBER 1996 THROUGH SEPTEMBER 1997 TWO MONTHS ACTUAL AND TEN MONTHS ESTIMATED

|                   | CAPITAL<br>INVESTMENT | PAYROLL &<br>BENEFITS | MATERIALS &<br>SUPPLIES | ADVERTISING | INCENTIVES | OUTSIDE<br>SERVICES | VEHICLE | OTHER | TOTAL |
|-------------------|-----------------------|-----------------------|-------------------------|-------------|------------|---------------------|---------|-------|-------|
|                   |                       |                       |                         |             |            |                     |         |       |       |
| BALANCE FROM      | 2                     | 121                   | 120                     |             | 5          |                     |         |       |       |
| PREVIOUS PAGE     | 0                     | 0                     | 0                       | 0           | 31450      | 0                   | 0       | 0     | 3145  |
| 4 (INSERT NAME)   |                       |                       |                         |             |            |                     |         |       |       |
| (INSERT NAME)     | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| B ESTIMATED       | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| C TOTAL           | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| 5. (INSERT NAME)  |                       |                       |                         |             |            |                     |         |       |       |
| (INSERT NAME)     | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| B. ESTIMATED      | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| C TOTAL           | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| 6. (INSERT NAME)  |                       |                       |                         |             |            |                     |         |       |       |
| (INSERT NAME)     | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| B ESTIMATED       | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| C TOTAL           | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| 7. (INSERT NAME)  |                       |                       |                         |             |            |                     |         |       |       |
| (INSERT NAME)     | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| B. ESTIMATED      | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| C TOTAL           | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| o in the          |                       |                       |                         |             |            |                     |         |       |       |
| 18 (INSERT NAME)  |                       |                       |                         |             |            |                     |         |       |       |
| (INSERT NAME)     | 0                     | 0                     | 0                       |             | 0          | 0                   | 0       | 0     |       |
| B. ESTIMATED      | 0                     | 0                     | 0                       |             | 0          | 0                   | 0       | 0     |       |
| C. TOTAL          | 0                     | 0                     |                         |             |            | 0                   | 0       | 0     |       |
| 19. (INSERT NAME) |                       |                       |                         |             |            |                     |         |       |       |
| (INSERT NAME)     | 0                     | 0                     | 0                       |             | 0          | 0                   | 0       | 0     |       |
| B. ESTIMATED      | 0                     | 0                     | 0                       |             | 0          | 0                   | 0       | 0     |       |
| C. TOTAL          | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| 20. (INSERT NAME) |                       |                       |                         |             |            |                     |         |       |       |
| (INSERT NAME)     | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| B. ESTIMATED      | 0                     | 0                     | 0                       |             | 0          | 0                   | 0       | 0     |       |
| C. TOTAL          | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| TOTAL PROG. COSTS | 0                     | 0                     | 0                       | 0           | 31450      | 0                   | 0       | 0     | 314   |
| LESS: BASE RATE   |                       |                       |                         |             |            |                     |         |       |       |
| RECOVERY          | 0                     | 0                     | 0                       | 0           | 0          | 0                   | 0       | 0     |       |
| NET PROG. COSTS   | 0                     | 0                     | 0                       | 0           | 31450      | 0                   | 0       | 0     | 3145  |

COMPANY: ST JOE NATURAL GAS

## CONSERVATION PROGRAM COSTS - CAPITAL INVESTMENT ANALYSIS FOR PERIOD: OCTOBER 1996 THROUGH SEPTEMBER 1997

BEGINNING OF PERIOD CUMULATIVE INVESTMENT:
LESS: ACCUMULATED DEPRECIATION:
NET INVESTMENT

| DESCRIPTION          | MONTH<br>NO. 1 | MONTH<br>NO. 2 | MONTH<br>NO. 3 | MONTH<br>NO. 4 | MONTH<br>NO. 5 | MONTH<br>NO. 6 | MONTH<br>NO. 7 | MONTH<br>NO 8 | MONTH<br>NO. 9 | MONTH<br>NO. 10 | MONTH<br>NO. 11 | MONTH<br>NO: 12 | TOTAL |
|----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|-----------------|-----------------|-----------------|-------|
| INVESTMENT           | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | ٥               | 0               | 0               | 0     |
| DEPRECIATION BASE    | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |
| DEPRECIATION EXPENSE | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |
| CUMULATIVE INVEST.   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |
| LESS: ACCUM. DEPR    | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |
| NET INVESTMENT       | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |
| AVERAGE INVESTMENT   | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               |       |
| RETURN ON AVG INVEST | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |
| RETURN REQUIREMENTS  | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |
| TOTAL DEPR & RETURN  | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0             | 0              | 0               | 0               | 0               | 0     |

0

0

# CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH PERIOD: OCTOBER 1996 THROUGH SEPTEMBER 1997 TWO MONTHS ACTUAL AND TEN MONTHS PROJECTED

| DESCRIPTION             | MONTH<br>NO. 1 | MONTH<br>NO. 2 | MONTH<br>NO. 3 | MONTH<br>NO. 4 | MONTH<br>NO. 5 | MONTH<br>NO. 6 | MONTH<br>NO. 7 | MONTH<br>NO. 8 | MONTH<br>NO. 9 | MONTH<br>NO 10 | MONTH<br>NO. 11 | MONTH<br>NO. 12 | TOTAL    |
|-------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|----------|
| 1. BUILDER PROGRAM      | 1700           | 950            | 2125           | 750            | 750            | 750            | 750            | 750            | 750            | 750            | 750             | 750             | 11525    |
| 2. ELECTRIC REPLACEMENT | 225            | 1791.43        | 1350           | 1250           | 1250           | 1250           | 1250           | 1250           | 1250           | 1250           | 1250            | 1250            | 14616.43 |
| 3. (INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 4. (INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 5. (INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 6. (INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 7. (INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 8. (INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 9. (INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 10.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 11.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 12.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 13.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | ū              | 0               | 0               | 0        |
| 14.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 15.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 16.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 17.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 18.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 19.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| 20.(INSERT NAME)        | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| TOTAL ALL PROGRAMS      | 1925           | 2741.43        | 3475           | 2000           | 2000           | 2000           | 2000           | 2000           | 2000           | 2000           | 2000            | 2000            | 26141.43 |
| LESS:                   |                |                |                |                |                |                |                |                |                |                |                 |                 |          |
| BASE RATE RECOVERY      | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0               | 0               | 0        |
| NET RECOVERABLE         | 1925           | 2741.43        | 3475           | 2000           | 2000           | 2000           | 2000           | 2000           | 2000           | 2000           | 2000            | 2000            | 26141.43 |

COMPANY: ST JOE NATURAL GAS

SCHEDULE C - 3 PAGE 6 OF 7

### EN/JRGY CONSERVATION COST RECOVERY ADJUSTMENT FOR PERIOD: OCTOBER 1996 THROUGH SEPTEMBER 1997 TWO MONTHS ACTUAL AVID 10 MONTHS ESTIMATED

| CON | ISERVATION REVS   | OCT<br>MONTH<br>NO.1 | NOV<br>MONTH<br>NO. 2 | DEC 96<br>MONTH<br>NO. 3 | JAN 97<br>MONTH<br>NO. 4 | FEB<br>MONTH<br>NO. 5 | MAR<br>MONTH<br>NO. 6 | APR<br>MONTH<br>NO. 7 | MAY<br>MONTH<br>NO. 8 | JUN<br>MONTH<br>NO. 9 | JUL<br>MONTH<br>NO. 10 | AUG<br>MONTH<br>NO. 11 | SEP<br>MONTH<br>NO. 12 | TOTAL   |
|-----|---|----------------------|-----------------------|--------------------------|--------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|------------------------|---------|
| 1   | RCS AUDIT FEE   | 0                    | 0                     | 0                        | 0                        | 0                     | 0                     | 0                     | 0                     | 0                     | 0                      | 0                      | 0                      | 0       |
| 2.  | OTHER PROG. REVS.   | 0                    | 0                     | 0                        | 0                        | 0                     | 0                     | 0                     | 0                     | 0                     | 0                      | 0                      | 0                      | 0       |
| 3.  | CONSERV. ADJ REVS.  | (384)                | (537)                 | (1.074)                  | (1,074)                  | (1.074)               | (1.074)               | 0                     | 0                     | 0                     | 0                      | 0                      | 0                      | (5,217  |
| 4.  | TOTAL REVENUES  | (384)                | (537)                 | (1,074)                  | (1,074)                  | (1.074)               | (1.074)               | 0                     | 0                     | 0                     | 0                      | 0                      | 0                      | (5,217  |
| 5.  | PRIOR PERIOD TRUE-<br>UP NOT APPLICABLE<br>TO THIS PERIOD | (3,489)              | (3.489)               | (3.489)                  | (1,163)                  | (1,163)               | (1,163)               | (1.163)               | (1,163)               | (1,163)               | (1,163)                | (1,163)                | (1.163)                | (20,936 |
| 6.  | CONSERV. REVS.<br>APPLICABLE TO THE<br>PERIOD             | (3.873)              | (4.026)               | (4,563)                  | (2.237)                  | (2,237)               | (2,237)               | (1,163)               | (1,163)               | (1,163)               | (1,163)                | (1,163)                | (1,163)                | (26,153 |
| 7.  | CONSERV. EXPS.  | 1,925                | 2,741                 | 3,475                    | 2,000                    | 2,000                 | 2,000                 | 2,000                 | 2,000                 | 2,000                 | 2,000                  | 2,000                  | 2,000                  | 26,141  |
| В.  | TRUE-UP THIS<br>PERIOD                                    | (1,948)              | (1,285)               | (1,088)                  | (237)                    | (237)                 | (237)                 | 837                   | 837                   | 837                   | 837                    | 837                    | 837                    | (12     |
| 9.  | INTER. PROVISION<br>THIS PERIOD                           | (91)                 | (83)                  | (77)                     | (72)                     | (68)                  | (64)                  | (57)                  | (47)                  | (38)                  | (28)                   | (18)                   | (8)                    | (650    |
| 10. | TRUE-UP AND<br>INTEREST PROV.<br>BEG. OF MONTH            | (20,936)             | (19,486)              | (17,364)                 | (15,040)                 | (14,186)              | (13,329)              | (12,466)              | (10,523)              | (8,571)               | (6,608)                | (4,636)                | (2,654)                | (20,936 |
| 11. | PRIOR TRUE - UP<br>COLLECTED OR<br>(REFUNDED)             | 3,489                | 3,489                 | 3,489                    | 1,163                    | 1,163                 | 1,163                 | 1,163                 | 1,163                 | 1,163                 | 1,163                  | 1.16%                  | 1,163                  | 20,936  |
| 12. | TOTAL NET TRUE-UP   | (19,486)             | (17,364)              | (15,040)                 | (14,186)                 | (13,329)              | (12,466)              | (10,523)              | (8,571)               | (6,608)               | (4,636)                | (2,654)                | (662)                  | (662    |

SCHEDULE C - 3 PAGE 7 OF 7

### CALCULATION OF TRUE- UP AND INTEREST PROVISION FOR PERIOD: OCTOBER 1996 THROUGH SEPTEMBER 1997 TWO MONTHS ACTUAL AND 10 MONTHS ESTIMATED

| NTE | EREST PROVISION                                  | MONTH<br>NO.1 | MONTH<br>NO. 2 | MONTH<br>NO. 3 | NO. 4    | MONTH<br>NO. 5 | MONTH<br>NO. 6 | MONTH<br>NO. 7 | NO. 8    | MONTH<br>NO. 9 | MONTH<br>NO. 10 | MONTH<br>NO. 11 | NO. 12    | TOTAL |
|-----|--|---------------|----------------|----------------|----------|----------------|----------------|----------------|----------|----------------|-----------------|-----------------|-----------|-------|
|     | BEGINNING<br>TRUE-UP                             | (20,936)      | (19,486)       | (17,364)       | (15,040) | (14.186)       | (13,329)       | (12,466)       | (10.523) | (8.571)        | (6.608)         | (4.636)         | (2.654)   |       |
| 2.  | ENDING TRUE-UP<br>BEFORE INTEREST                | (19,395)      | (17,281)       | (14,963)       | (14,114) | (13.261)       | (12.403)       | (10,466)       | (8,523)  | (6,571)        | (4,608)         | (2.636)         | (654)     |       |
| 3.  | TOTAL BEGINNING & ENDING TRUE-UP                 | (40,331)      | (36,767)       | (32,328)       | (29.154) | (27.447)       | (25,731)       | (22,933)       | (19,047) | (15,141)       | (11,216)        | (7,272)         | (3,308)   |       |
| 1.  | AVERAGE TRUE-UP<br>(LINE 3 TIMES 50%)            | (20,166)      | (18,384)       | (16,164)       | (14,577) | (13.723)       | (12,866)       | (11,466)       | (9.523)  | (7.571)        | (5,608)         | (3,636)         | _ (1,654) |       |
|     | INTEREST RATE<br>FIRST DAY OF<br>REPORTING MONTH | 5.440%        | 5.380%         | 5.450%         | 5.950%   | 5.950%         | 5.950%         | 5.950%         | 5.950%   | 5.950%         | 5.950%          | 5.950%          | 5.950%    |       |
|     | INTER. RATE - FIRST<br>DAY SUBSEQUENT<br>MONTH   | 5.380%        | 5.450%         | 5.950%         | 5.950%   | 5.950%         | 5.950%         | 5.950%         | 5.950%   | 5.950%         | 5.950%          | 5.950%          | 5.950%    |       |
|     | TOTAL<br>(SUM LINES 5 & 6)                       | 10.820%       | 10.830%        | 11.400%        | 11.900%  | 11.900%        | 11.900%        | 11.900%        | 11.900%  | 11.900%        | 11.900%         | 11.900%         | 11.900%   |       |
| ke  | AVG. INTEREST RATE<br>(LINE 7 TIMES 50%)         | 5.410%        | 5.415%         | 5.700%         | 5.950%   | 5.950%         | 5.950%         | 5.950%         | 5.950%   | 5.950%         | 5.950%          | 5.950%          | 5.950%    |       |
| ).: | MONTHLY AVG<br>INTEREST RATE                     | 0.451%        | 0.451%         | 0.475%         | 0.496%   | 0.496%         | 0.496%         | 0.496%         | 0.496%   | 0.496%         | 0.496%          | 0.496%          | 0.496%    |       |
| 10. | INTEREST PROVISION                               | (91)          | (83)           | (77)           | (72)     | (68)           | (64)           | (57)           | (47)     | (38)           | (28)            | (18)            | (8)       | (6)   |

| SCHE | D | ULE | C | - | 4 |
|------|---|-----|---|---|---|
| PAGE | 1 | OF  | 2 |   |   |
| \K   |   |     |   |   |   |

### ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS

Docket No 970002-EG St Joe Natural Gas Company (DKS)

PROGRAM TITLE:

Single & Multi-Family Home Builder Program

PROGPAN DESCRIPTION

\_\_\_\_\_

This program is designed to increase the number of high priority firm natural gas customers in the new construction market incentives are offered in the form cash allowances to assist builders in defraying the additional costs associated with natural gas appliance installations

| Appliance Load       | Allowance  |  |
|----------------------|------------|--|
|                      |            |  |
| Gas Heating          | \$250 00   |  |
| Gas Water Heating    | \$175.00   |  |
| Gas Air Conditioning | \$1,400 00 |  |
|                      |            |  |
|                      | \$1,825.00 |  |

### PROGRAM PROJECTIONS FOR :

OCTOBER 1997 THROUGH MARCH 1998

|                              | Gas Water          | Gas         | Gas Air      |  |
|------------------------------|--------------------|-------------|--------------|--|
|                              | Heating            | Heating     | Conditioning |  |
|                              |                    |             |              |  |
| Dec 96 - Sept 97 (10 mths)   | 20                 | ì           | 8 0          |  |
| Oct 97 - Mar 98 (6 mths)     | 8                  | 1           | 5 0          |  |
| PROGRAM FISCAL EXPENSES FOR: | Oct 1, 1995 - Marc | oh 31, 1997 |              |  |
| Oct 96 - Nov 96              | Actual Expenses    |             | \$4,250      |  |
| Dec 95 - Sep 97              | Estimated Expenses |             | \$10,000     |  |
| Oct 97 - Mar 98              | Estimated Expenses |             | \$4,000      |  |

#### PROGRAM PROGRESS SUMMARY:

New construction is very limited in St Joe Natural Gas's service territory By far the majority of new construction is by custom design where the owner specifies to the builder the type of energy desired. There is almost no speculative new construction.

SCHEDULE C-4 PAGE 2 OF 2 \A

#### ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS

Docket No 970002 - EG St Joe Natural Gas Company (DKS)

PROGRAM TITLE

Electric Resistence Appliance Replacement Program

PROGRAM DESCRIPTION

This program is designed to promote the replacement of electric resistence appliances with energy efficient natural gas heaters. water heaters and air conditioners. Incentives are offered in the form of cash allowances to assist in defraying the additional costs in purchasing and installing natural gas appliances

| Appliance Load                    | Allowance  |  |
|-----------------------------------|------------|--|
|                                   |            |  |
| Gas Heating                       | \$450.00   |  |
| Gas Water Heating                 | \$225 00   |  |
| Gas Air Conditioning              | \$1,500.00 |  |
| Sec ted Navie Could be recents. ■ |            |  |
|                                   | \$2,175.00 |  |

PROGRAM PROJEC ONS FOR

OCTOBER 1997 THROUGH MARCH 1998

|                              | Gas Water<br>Heating | Ges<br>Heating | Gas Air<br>Conditioning |  |  |
|------------------------------|----------------------|----------------|-------------------------|--|--|
|                              |                      | 10             | ) 0                     |  |  |
| Dec 96 - Sept 97 (10 mths)   | 28                   |                |                         |  |  |
| Oct 97 - Mar 98 (6 mths)     | 15                   |                | ,                       |  |  |
| PROGRAM FISCAL EXPENSES FOR: | Oct 1, 1995 - Mar    | ch 31, 1997    |                         |  |  |
| Oct 96 - Nov 98              | Actual Expenses      |                | 87,200                  |  |  |
| Dec 96 - Sep 97              | Estimated Expenses   |                | \$10,000                |  |  |
| Oct 97 - Mar 98              | Estimated Expenses   |                | \$12,000                |  |  |

PROGRAM PROGRESS SUMMARY

Replacement of electric appliances with natural gas appliances continues to be well received by ratepayers in St Joe Natural Gas Company's service territory