GRDER NO. PSC-97-0686-POF-TP DOCKET NO. 970235-TP PAGE 4

ATTACHMENT A

@ BELLSOUTH

BettSouth Telecommunications, Inc. Suite 400 15C South Manrae Street

964 224-7798 Fee 964 224-5073

A M Lambarde Regulatory Vice President

February 21, 1997

Teletassee Forde 32301-1556

970235-11

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

Re: Approval of the Resale Agreement Negotiated by BellSouth Telecommunications, Inc. ("BellSouth") and Southern Phon-Reconnek, Inc. pursuant to Sections 251 and 252 of the Telecommunications Act of 1996

Dear Mrs. Bayo:

Pursuant to section 252(e) of the Telecommunications Act of 1996, BellSouth and Southern Phon-Reconnek, Inc. are submitting to the Florida Public Service Commission their negotiated agreement for the purchase of BellSouth's telecommunications services for the purpose of resale to end users by Southern Phon-Reconnek, Inc.

Pursuant to section 252(e) of the Act, the Commission is charged with approving or rejecting the negotiated agreement between BellSouth and Southern Phon-Reconnek, Inc. within 90 days of its submission. The Act provides that the Commission may only reject such an agreement if it finds that the agreement or any portion of the agreement discriminates against a telecommunications carrier not a party to the agreement or the implementation of the agreement or any portion of the agreement is not consistent with the public interest, convenience and necessity. Both parties aver that neither of these reasons exist as to the agreement they have negotiated and therefore, are very hopeful that the Commission shall approve their agreement.

Very truly yours,

A. M. Lombardo

Regulatory Vice President

ORDER NO. PSC-97-0686-FOF-TP DOCKET NO. 970235-TP

Agreement Between BellSouth Telecommunications, Inc. and Southern Phon-Reconnels, Inc.
Regarding The Sale of BST's Telecommunications Services to Reseller For The Purposes of Resale

THIS AGREEMENT is by and between BellSouth Telecommunications, Inc., ("BellSouth or Company"), a Georgia corporation, and Southern Phon-Reconnels, Inc. ("Southern" or "Reseller"), a Georgia corporation, and shall be deemed effective as of December 20, 1996.

WITHESSETE

WHEREAS, BellSouth is a local exchange telecommunications company authorized to provide telecommunications services in the state of Alabama, Florida, Georgia, Kentucky, Louisiana, Missiasippi, North Carolina, South Carolina, and Tennessee, and

WHEREAS, Reseller is a alternative local exchange telecommunications company authorized to provide Kentuck telecommunications services in the states of Cilaboration, Landing, Belongia, Kentuck Luciana, Mississiffei, Rott Carolina, Sointh Carolina and Tennesiae: and

WHEREAS, Reseller desires to resell Bell South's telecommunications services; and

WHEREAS, BellSouth has agreed to provide such services to Reseller for resele purposes and pursuant to the terms and conditions set forth herein:

NOW, THEREFORE, for and in consideration of the mutual premises and promises contained herein, Bell South and Reseller do hereby agree as follows:

L Term of the Agreement

- A. The term of this Agreement shall be two years beginning December 20, 1996 and shall apply to all of BellSouth's serving territory as of January 1, 1996, in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee.
- B. This Agreement shall be automatically renewed for two additional one year periods unless either party indicates its intent not to renew the Agreement. Notice of such intent must be provided, in writing, to the other party no later than 60 days prior to the end of the then-existing contract period. The terms of this Agreement shall remain in effect after the term of the existing agreement has expired and while a new agreement is being negotiated.
- C. The rates pursuant by which Reseller is to purchase services from BellSouth for remie shall be at a discount rate off of the retail rate for the telecommunications service. The discount rates shall be as set forth in Exhibit A, attached hereto and incorporated herein by this reference. Such discount shall reflect the costs avoided by BellSouth when selling a service for wholesale purposes.

IL Defiaition of Terms

- A. CUSTOMER OF RECORD means the entity responsible for placing application for service; requesting additions, rearrangements, maintenance or discontinuance of service; payment in full of charges incurred such as toll, directory assistance, etc.
- B. DEPOSIT means assurance provided by a customer in the form of cash, surety bond or bank letter of credit to be held by the Company.
- C. END USER means the ultimate user of the telecommunications services.

- B. END USER CUSTOMER LOCATION means the physical location of the premises where an end user makes use of the selecommunications services.
- 8. NEW SERVICES means functions, features or capabilities that are not currently offered by BellSouth. This includes packaging of existing services or combining a new function, feature or capability with an existing service.
- F. OTHER LOCAL EXCHANGE COMPANY (OLEC) means a telephone company certificated by the public service commissions of the Company's franchised area to provide local exchange service within the Company's franchised area.
- G. RESALE means an activity wherein a certificated OLEC, such as Reseller subscribes to the telecommunications services of the Company and then reoffers those telecommunications services to the public (with or without "adding value").
- IL RESALE SERVICE AREA mesas the area, as defined in a public service commission approved certificate of operation, within which an OLEC, such as Reseller, may offer resold local exchange telecommunications service.

III. General Provisions

- A. Reseller may resell the tariffed local exchange and toll telecommunications services of BellSouth subject to the terms, and conditions specifically set forth herein. Notwithstanding the foregoing, the following are not available for purchase: Grandfathered services, promotional and trial retail service offerings; lifeline and linkup services, contract service arrangements; installment billing options, 911 and E911 services; interconnection services for mobile service providers; legislatively or administratively mandated specialized discounts (e.g., education institution discount) and discounted services to meet competitive situation.
- B. The provision of services by the Company to Restlier does not constitute a joint undertaking for the furnishing of any service.
- C. Reseller will be the customer of record for all services purchased from Bell South. Except as specified herein, the Company will take orders from, bill and expect payment from Reseller for all services.
- B. Reseller will be the Company's single point of contact for all services purchased pursuant to this Agreement. The Company shall have no contact with the end user except to the extent provided for herein.
- E. The Company will continue to bill the end user for any services that the end user specifies it wishes to receive directly from the Company.
- F. The Company maintains the right to serve directly any end user within the service area of Reseller. The Company will continue to directly market its own telecommunications products and services and in doing so may establish independent relationships with end users of Reseller.
- G. Reseller shall not interfere with the right of any person or entity to obtain service directly from the Company.

- has past due charges associated with the BellSouth account for which psyment arrangements have not been made. The Company will not, however, make the end user's previous telephone number available to Resciler used the end user's outstanding beliance has been paid. If Resciler requests service for us end user that has been denied service or disconnected for non-payment by BellSouth, and the end user still has an outstanding beliance with the Company, the Company will setablish service for that end user through Resciler Denied service means that the service of an end user provided by a local exchange telecommunications company, including BellSouth, has been temporally suspended for nonpayment and subject to complete disconnection. The current telephone number of an end user may be retained by the end user unions the end user
- L Trisphose numbers are the property of the Company and are assigned to the service furnished. Reseller has an property right to the telephose number or any other call number design, tice associated with services furnished by the Company, and so right to the continuance of service through any particular central office. The Company reserves the right to change such numbers, or the central office designation associated with such numbers, or both, whenever the Company deems it ascessary to do so in the conduct of its
- 4. The Company may provide any service or facility for which a charge is not established herein, as long as it is offered on the same terms to Reselber.
- ۲ Service is furnished subject to the condition that it will not be used for any unlewful purpose
- Service will be discontinued if any lew enforcement agency advises that the service being used is in
- 5 The Company can refuse service when it has grounds to believe that service will be in violation of
- N. The Company accepts no responsibility to any person for any unlawful act committed by Reseller or its end users as part of providing service to Reseller for purposes of resale or otherwise.
- O. The Company will cooperate fully with law enforcement agencies with subportant and court orders for assistance with the Company's outcomers. Law enforcement agency subportant and court orders regarding end users of Raseller will be directed to Raseller. The Company will bill Raseller for aplementing any requests by her enforcement agencies regarding Reseller on
- other then the Com The characteristics and methods of operation of any circula, facilities or equipment provided by
- Laterfers with or impair service over any facilities of the Company, its affiliates, or its connecting and concurring curriers involved in its survice;
- 2. Cause damage to their plant
- 3. Impair the privacy of any communications; or
- 4. Create hazards to any employees or the public

- operations with respect to services provided by it. Reseller assumes the responsibility of notifying the Company regarding less than standard
- Facilities and/or equipment utilized by BellSouth to provide service to Reseller remain the property
- S. White page directory listings will be provided in accordance with regulations set forth in Section A6 of the General Subscriber Service Tariff and will be available for resale.

TV. BellSouth's Provision of Services to Reseller

- Reseller agrees that its resale of BellSouth services shall be as follows
- the class of service restrictions 1. The result of telecommunications services shall be limited to users and uses conforming to
- subsection, to jointly market means any arbertusement, marketing effort or billing in which the relecommunications services purchased from Bell-South for purposes of resale to customers and interf.ATA services offered by Reseller are packaged, tied, busided, discounted or offered together in any very to the end user. Such offeres include, her are not limited to, sales referrals, resale arrangements, sales agencies or billing agreement. This subsection shall be void and of no effect for a particular state covered under this Agreement as of February 8, 1999 or on the date Bell-South is authorized to offer interf.ATA services that state, whichever is earlier. services with the telecommunications services purchased from Agreement in any of the states covered under this Agreement. of the Nation's presubscribed access lines, Reseller shall not jointly market its interLATA services with the telecommunications services purchased from BellSouth pursuant to this To the extent Reseller is a telecommunications carrier that serves greater than 5 percent
- 3. Hotel and Hospital PBX service are the only telecommunications services available for resale to Hotel/Motel and Hospital and users, respectively. Similarly, Access Line Service for Customer Provided Coin Telephones is the only local service available for resale to COCOTS customers. Shared Tenast Service customers can only be sold those telecommunications services available in the Company's A33 Shared Tenast Service Tartiff.
- 4. Reseller is probiblied from furnishing both flat and measured rate service on the same business premises to the same subscribers (and users) as stated in A3 of the Company's Tariff except for backup service as indicated in the applicable state turiff Section A3.
- 9. If telephone service is established and it is subsequently determined that the class of service restriction has been violated, Reseller will be socified and billing for that service will be immediately changed to the appropriate class of service. Service charges for changes between class of service, back billing, and interest as described in this subsection shall apply at the Company's sole discretion. Interest at the rate of 0.000590 per day, compounded daily for the number of days from the back billing date to and including the date that Reseller actually makes the payment to the Company may be assessed.
- The Company reserves the right to periodically sudit services purchased by Reseller to establish suthenticity of use. Such sudit shall not occur more than once in a calendar year. Reseller shall

DOCKET NO. 970235-TP PAGE 9

ORDER NO. PSC-97-0686-FOF-TP

make any and all records and data evailable to the Company or the Company's auditor's on a reasonable basis. The Company shall bear the cost of said audit.

- Resold services can only be used in the same manner as specified in the Company's Tariff Resold services are subject to the same terms and conditions as are specified for such services when furnished to an individual end user of the Company in the appropriate section of the Company's Tariffi. Specific tariff features, e.g. a usage allowance per month, shall not be aggregated across multiple resold services. Resold services cannot be used to asservance traffic from more than one end user customer except as specified in Section A23, of the Company's Tariff referring to Shared Tenant Service.
- C Receller may resell services only within the specific resalt service area as defined in its certificate
- Telephone numbers transmitted via any resold service feature are intended solely for the use of the end user of the feature. Resale of this information is prohibited.
- No patent, copyright, trademark or other proprietary right is licensed, granted or otherwise transferred by this Agreement. Reseller is strictly prohibited from any use, including but not limited to sales. marketing or advertising, of any Bell South name or trademark.

V. Maintenance of Services

- Services resold under the Company's Tariffs and facilities and equipment provided by the Company shall be maintained by the Company.
- Reseller or its end users may not rearrange, move, disconnect, remove or attempt to repair any facilities owned by the Company, other than by connection or disconnection to any interface means used. except with the written consent of the Company.
- Reseller accepts responsibility to notify the Company of situations that arise that may result in a service problem.
- Reseller will be the Company's single point of contact for all repair calls on behalf of Reseller's end MARKET.
- Reseller will contact the appropriate repair centers in accordance with procedures established by the Сопрему.
- For all repair requests, Reseller accepts responsibility for adhering to the Company's prescreening guidelines prior to referring the trouble to the Company.
- The Company will bill Receller for handling troubles that are found not to be in the Company's network pursuant to its standard time and material charges. The standard time and material charges will be no more than what Bell South charges to its retail customers for the same services.
- The Company reserves the right to contact Reseller's customers, if deemed necessary, for maintenance purposes.

DOCKET NO. 970235-TP

PACE 10

VL Establishment of Service

- A. After receiving certification as a local exchange company from the appropriate regulatory agency. Reseller will provide the appropriate Company service center the necessary documentation to enable the Company to establish a master account for Reseller. Such documentation shall include the Application for Master Account, proof of authority to provide telecommunications services, an Operating Company Number ("OCN") assigned by the National Exchange Carriers Association ("NECA") and a tax exemption certificate, if applicable. When necessary disposit requirements are met, the Company will begin taking orders for the resalle of service.
- Service orders will be in a standard format designated by the Company.
- C. When notification is received from Restlier that a current customer of the Company will subscribe to Reseller's service, standard service order intervals for the appropriate class of service will apply.
- B. The Company will not require end user confirmation prior to establishing service for Reseller's end user customer. Reseller must, however, be able to demonstrate end user authorization upon request.
- E. Reseller will be the single point of contact with the Company for all subsequent ordering activity resulting in additions or changes to resold services except that the Company will accept a request directly from the end user for conversion of the end user's service from Reseller to the Company or will accept a request from another OLEC for conversion of the end user's service from the Reseller to the other LEC. The . Company will notify Reseller that such a request has been processed.
- F. If the Company determines that an unauthorized change in local service to Reseller has occurred, the Company will reestablish service with the appropriate local service provider and will assess Reseller as the OLEC initiating the unauthorized change, an unauthorized change charge similar to that described in F.C.C. Taruff No. 1, Section 13.3.3. Appropriate nonrecurring charges, as set forth in Section A4. of the General Subscriber Service Taruff, will also be assessed to Reseller.

These charges can be adjusted if Reseller provides satisfactory proof of authorization.

Nearecurring Charge \$19.41

- (a) each Residence or Business line
- G. The Company will, is order to safeguard its interest, require Reseller to make a deposit to be held by the Company as a guarantee of the payment of rates and charges, unless satisfactory credit has already been established. Any such deposit may be held during the continuance of the service as security for the payment of any and all amounts accruing for the service.
- E. Such deposit may not exceed two months' estimated billing.
- The fact that a deposit has been made in no way relieves Reseller from complying with the Company's regulations as to advance payments and the prompt payment of bills on presentation nor does it constitute a waiver or modification of the regular practices of the Company providing for the discontinuance of service for non-payment of any sums due the Company.
- The Company reserves the right to increase the deposit requirements when, in its sole judgment, the conditions justify such action.

- deposits held will be applied to its account. In the event that Ruseller defaults on its account, service to Reseller will be terminated and any
- L. In the case of a cash deposit, interest at the rate of six percent per annum shall be paid to Reseller during the continuance of the deposit. Interest on a deposit shall accrue annually and, if requested, thall be annually credited to Reseller by the accrual date.

VIL Payment And Billing Arrangements

- A. When the initial service is ordered by Reseller, the Company will establish an accounts receivable master account for Reseller.
- The Company shall bill Reseller on a current basis all applicable charges and credits
- C. Payment of all charges will be the responsibility of Reseller. Reseller shall make payment to the Company for all services billed. The Company is and responsible for payments not received by Reseller from Reseller's customer. The Company will not become involved in billing disputes that may arise between accounts receivable master account and not to an end user's acco Reseller and its customer. Payments made to the Company as payment on account will be credited to as
- The Company will render bills each mostly on established bill days for each of Reseller's accounts
- E. The Company will bill Reseller, is advance, charges for all services to be provided during the ensuing billing period except charges associated with service usage, which charges will be billed in arman. Charges will be calculated on an individual end user account level, including, if applicable, any charges for usage or usage allowances. BellSouth will also bill all charges, including but not limited to 911 and E911 charges, telecommunications relay charges, and franchise from, on an individual end user account level.
- by the Company. 7. The payment will be due by the next bill date (i.e., same date in the following month as the bill date) and is payable in immediately available funds. Payment is considered to have been made when received

payment due date shall be the first ace-Holiday day following such Sunday or Holiday. If the payment due date falls on a Sanurday or on a Holiday which is observed on Tuesday, Wednesday, Thursday, or Friday, live payment due date shall be the last son-Holiday day preceding such Sanurday or Holiday. If payment is not received by the payment due date, a late payment penalty, as not forth in I. following, shall apply. If the payment due date falls on a Sunday or on a Holiday which is observed on a Monday, the

- G. Upon proof of tax exempt certification from Reseller, the total amount billed to Reseller will not include any taxes due from the end user. Reseller will be solely responsible for the computation, tracking reporting and payment of all federal, state and/or local jurisdiction taxes associated with the services resolution.
- E. As the customer of record, Reseller will be responsible for, and remit to the Company, all charges applicable to its resold services for energeacy services (E911 and 911) and Telecommunications Raley Service (TRS) as well as any other charges of a similar nature.

- L. If any portion of the psyment is received by the Company after the psyment due date as set forth preceding, or if any portion of the psyment is received by the Company in funds that are not immediately evailable to the Company, then a late psyment penalty shall be due to the Company. The late psyment penalty shall be the portion of the psyment not received by the psyment due date times a late factor. The late factor shall be the leaser of:
- The highest interest rate (in decimal value) which may be levied by law for commercial transaction, compounded daily for the number of days from the payment due date to and including the date that Reseller actually makes the payment to the Company, or
- 0.000550 per day, compounded daily for the number of days from the payment due date to including the date that Reselber actually makes the payment to the Company.
- Any switched access charges associated with intercuchange carrier access to the resold local hange lines will be billed by, and due to, the Company. No additional charges are to be assessed to eiter.
- IL The Company will not perform billing and collection services for Ramiller as a result of the execution of this Agreement. All requests for billing services should be referred to the appropriate entity or operational group within the Company.
- L. Until such time as the Company receives permission from the PCC to bill the End User Common Line (EUCL) charge to Reseller, the Company will, on an interim basis, bill the charges shown below which are identical to the EUCL rates billed by BST to its end users.

Manufacture Statement	2. Single Line Business (b) Each Individual Line or Trust: 5:	I. Residential Mee (e) Each Individual Line or Trunk 5
Ē	E	Manchy Fig.

- M. In general, the Company will not become involved in disputes between Reseller and Reseller's end user customers over resold services. If a dispute does arise that cannot be settled without the involvement of the Company. Reseller shall contact the designated Service Contact for resolution. The Company will make every effort to assist in the resolution of the dispute and will work with Reseller to resolve the matter in as transfy a manner as possible. Reseller may be required to submit documentation to substantiate the claim.
- M. Reseller is responsible for payment of all appropriess charges for completed calls, services, and equipment. If objection is writing is not received by the Company within twenty-nine days after the bill is readered, the account shall be deemed correct and binding upon Reseller.

VIII. Discontinuance of Service

The procedures for discontinuing service to an end user are as follows:

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- Where possible, the Company will deny service to Reseller's end user on behalf of, and at the request of, Reseller. Upon restoration of the end user's service, restoral charges will apply and will be the responsibility of Reseller.
- 2. At the request of Reseller, the Company will disconnect a Reseller end user out
- 3. All requests by Raseller for danial or disconnection of an end user for nonphyment must be in
- 4. Reseller will be made solely responsible for notifying the end user of the proposed disconnection of the service.
- 5. The Company will continue to process calls made to the Assoyance Call Center and will advise Reseller when it is determined that assoyance calls are originated from one of their end user's locations. The Company shall be indemnified, defended and held harmless by Reseller and/or the red user against any claim, loss or damage arising from providing this information to Reseller it is the responsibility of Reseller to take the corrective action necessary with its customers who make analysing calls. Failure to do so will result in the Company's disconnecting the end user's service
- The procedures for discontinuing service to Reseller are as follows
- The Company reserves the right to suspend or terminate service for acopayment or in the event
 of prohibited, unlawful or improper use of the facilities or service, abuse of the facilities, or any
 other violation or acocompiliance by Resetter of the rules and regulations of the Company's Tariffs
- Company may provide written notice to Reseller, that additional applications for service will be refused and that any pending orders for service will not be completed if payment is not received by the fifteenth day following the date of the notice. If the Company does not reflux additional applications for service on the date specified in the notice, and Reseller's noncompliance continues, nothing contained herein shall preclude the Company's right to reflux additional applications for 2. If payment of account is not received by the bill day in the month after the original bill day, the ervice without further notice
- If payment of account is not received, or arrangements made, by the bill day in the second consecutive mouth, the account will be considered in default and will be subject to denial or disconnection, or both
- made by it on the dates and times havin specified, the Company may, on thirty days written notice to the person designated by Reseller to receive notices of noncompliance, discontinue the provision of cristing services to Reseller at any time thereafter. In the case of such discontinuance, all billed charges, as well an applicable termination charges, shall become dan. If the Company does not discontinue the provision of the services involved on the date specified in the thirty days notice, and Reseller's noncompliance continues, nothing contained herein shall practice the Company's right to discontinue the provision of the services to Reseller without further notice. 4. If Reseller fails to comply with the provisions of this Agreem at laciading any payments to be
- If payment is not received or arrangements made for payment by the date given in the written notification, Reseller's services will be discontinued. Upon discontinuance of service on a Reseller's

account, service to Russiler's end users will be denied. The Company will also resstablish service at the request of the end user or Russiler upon payment of the appropriate connection for and subject to the Company's normal application procedures.

6. If within fifteen days after an end weer's service has been denied no contact has been made in ace to restoring service, the end user's service will be disconnects

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- Reciller for the pariod of service during which such mistake, omission, interruption, precaption, delay, error or defect in transmission or defect or failure in facilities occur. The Company shall not be liable for damage artising out of mistakes, emission, interruptions, precaptions, delays, errors or defects in transmission or other injury, including but not limited to injuries to persons or property from voltages or currents transmisted over the service of the Company, (1) caused by customer-provided equipment (except where a contributing cause is the malfunctioning of a Company-provided connecting arrangement, in which event the liability of the Company shall not exceed an amount equal to a proportional amount of the Company billing for the period of service during which such mistake, omission, interruption, precaption, delay, error, defect in transmission or injury occurs), or (2) not provened by outcomer provided equipment but which would have been provened had Company-provided equipment been used. A. The liability of the Company for damages arising out of mistakes, omissions, interruptions, presentions, delays errors or defects in transmission, or failures or defects in facilities furnished by the Company, occurring in the course of furnishing service or other facilities and not coursed by the negligence of Resulter, or of the Company in failing to maintain proper randords of maintenance and operation and to current reasonable supervision shall in no event exceed an amount equivalent to the proportionate charge to
- B. The Company shall be indemnified and seved harmless by Resetter against any and all claims, actions, causes of action, damages, liabilities, or demands (including the costs, expenses and reasonable attorneys' fees, on account thereof) of whatever hind or nature that may be made by any third purty as a result of the Company's furnishing of service to Reseller
- C. The Company shall be indemnified, defended and held harmless by Reseller and/or the end user against any claim, loss or damage arising from the use of services offered for resale involving:
- Claims for libel, stander, investoe of privacy or infringement of copyright arising from Reseller's or end user's own communications.
- Claims for patent infringement writing from acts combining or using Concession with facilities or equipment furnished by the end user or Resulte
- 3. All other claims arising out of an act or omission of Reseller or its end werr in the course of MENANTH STREET
- B. Resetter accepts responsibility for providing access for maintenance purposes of any service resold under the provisions of this Tariff. The Company shall not be responsible for any failure on the part of Resetter with respect to any end user of Resetter.

C. Treatment of Proprietary and Confidential Information

- sechnical and business place, technical information, proposals, specifications, drawings, procedures, customer account data and like information (hereinafter collectively referred to as "Information"). Both puries agree that all Information shall either be in writing or other tangible forms and clearly marked with a confidential, private or proprietary legand, or, when the Information is communicated orally, it shall also be communicated that the Information is confidential, private or proprietary. The Information will be returned to the owner within a reasonable time. Both puries agree that the Information shall set be copied or reproduced in any form. Both parties agree to receive such Information and set disclose such Information. Both puries agree to protect the Information received from distribution, disclosure or dissemination to anyone except employees of the parties with a meed to know such Information and which employees agree to be bound by the terms of this Section. Both parties will use the sack Information and which employees agree to be bound as they would use to protect their own confidential and proprietary Information. with certain confidential information, including trade secret information, including but not limited to, Both parties agree that it may be ascorately to provide each other during the term of this Agreement
- owner of the Information; or 3) previously known to the receiving party without an obligation to bear confidential. B. Netwithstanding the foregoing, both parties agree that there will be no obligation to protect any portion of the Information that is either: 1) made publicly available by the owner of the Information or lawfully disclosed by a songarry to this Agreement; 2) lawfully obtained from any source other than the

XI. Resolution of Disputes

interpretation of any provision of this Agreement or as to the proper implementation of this Agreement, the parties will petition the applicable state Public Service Commission for a resolution of the dispute. However, each pury reserves any rights it may have to seek judicial review of any ruling made by a Public Service Commission. совсегнінд вій Адгест Except as other wise stated in this Agreem seat, the parties agree that if any dispute arises as to the

XII Limitation of Use

The parties agree that this Agreement shall not be proficted by either party in another jurisdiction at evidence of any concession or as a valver of any position taken by the other party in that jurisdiction or for any other

XIII Walvers

Any failure by either party to instal upon the strict performance by the other party of any of the provisions of this Agreement shall not be deemed a wriver of any of the provisions of this Agreement, and each party, according such failure, shall have the right thereafter to instal upon the specific performance of any and all of the provisions of this Agra

XIV. Comming Law

of Georgia, without regard to its conflict of laws principles. This Agreement shall be governed by, and construed and calorced in accordance with, the laws of the State ORDER NO. PSC-97-0686-FOF-TP DOCKET NO. 970235-TP PATE 16

XV. Arm's Length Negotiations

This Agreement was executed after arm's length negotiations between the undersigned parties and reflects the conclusion of the undersigned that this Agreement is in the best interests of all parties

XVL Notices

A. Every notice, consent, approval, or other communications required or contemplated by this Agreement shall be in writing and shall be delivered in person or given by postage prepaid mail, address to:

BellSouth Telecommunications, Inc.

OLEC Account Team 3535 Colonnade Parkway Room E4E1 Birmingham, Alabama 35243 Receller

L.W. Magers, J.E. Southers Phoe-Recognick, Inc. P.O. Box 543 Columbus, Georgia 31902

or at such other address as the intended recipient previously shall have designated by written action to the other party.

B. Where specifically required, notices shall be by certified or registered mail. Unless otherwise provided in this Agreement, notice by small shall be effective on the date it is officially recorded as delivered by return receipt or equivalent, and in the absence of such record of delivery, it shall be presumed to have been delivered the fifth day, or next business day after the fifth day, after it was deposited in the mails.

XVIII. Amendments

This Agreement may be amended at any time upon written agreement of both parties.

XVII. Entire Agreement

This Agreement sets forth the entire understanding and supersedes prior agreements between the parties relating to the subject matter contained herein and merges all prior discussions between them, and neither party shall be bound by any definition, condition, provision, representation, warranty, covenant or promise other than as expressly stated in this Agreement or as is contemporaneously or subsequently set forth in writing and executed by a duly authorized officer or representative of the party to be bound thereby.

NAME: Lerry D. Hendrive

TITLE: Director

Southern Pro-Specially Southern Pro-Specially Statement of Statemen

ORDER NO. PSC-97-0686 OF THE DOCKET NO. 970235-TP PAGE 17

EXHIBIT "A"

APPLICABLE DISCOUNTS

The telecommunications services available for purchase by Reseller for the purposes of resale to Reseller end users shall be available at the following discount off of the retail rate.

	DISCOL	NT
STATE	RESIDENCE	BUSINESS
· ALABAMA	10%	10%
FLORIDA	18%	12%
GEORGIA	20.3%	17.3%
KENTUCKY	10%	1%
LOUISIANA	11%	10%
MOSSISSIPP1	9%	8%
NORTH CAROLINA	12%	9%
SOUTH CAROLINA	10%	9%
TENNESSEE	11%	9%

If a state commission orders a discount different from those specified above, and if Company has provided those discounts to anothe reseller, those same discounts will be offered to Reseller.

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@ BELLSOUTH

BellSouth Telecommunications be Supplied. 150 South Montay Sheet 904 274 7740 Tox 904 224 5077 A.M. Lembarde Regulatory Vice President

February 21, 1997

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Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

Re: Approval of the Resale Agreement Negotiated by BellSouth Telecommunications, Inc. ("BellSouth") and Southern Phon-Reconnek, Inc. pursuant to Sections 251 and 252 of the Telecommunications Act of 1996

Dear Mrs. Bayo:

Pursuant to section 252(e) of the Telecommunications Act of 1996, BellSouth and Southern Phon-Reconnek, Inc. are submitting to the Florida Public Service Commission their negotiated agreement for the purchase of BellSouth's telecommunications services for the purpose of resale to end users by Southern Phon-Reconnek, Inc.

Pursuant to section 252(e) of the Act, the Commission is charged with approving or rejecting the negotiated agreement between BellSouth and Southern Phon-Reconnek, Inc. within 90 days of its submission. The Act provides that the Commission may only reject such an agreement if it finds that the agreement or any portion of the agreement discriminates against a telecommunications carrier not a party to the agreement or the implementation of the agreement or any portion of the agreement is not consistent with the public interest, convenience and necessity. Both parties aver that neither of these reasons exist as to the agreement they have negotiated and therefore, are very hopeful that the Commission shall approve their agreement.

Very truly yours,

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A. M. Lombardo

Regulatory Vice President

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Agreement Between BellSouth Telecommunications, Inc. and Southern Phon-Reconnek, Inc. Regarding The Sale of BST's Telecommunications Services to Reseller For The Purposes of Resale

THIS AGREEMENT is by and between BellSouth Telecommunications, Inc., ("BellSouth or Company"), a Georgia corporation, and Southern Phon-Reconnels, Inc. ("Southern" or "Reseller"), a Georgia corporation, and shall be deemed effective as of December 20, 1996.

WITNESSETH

WHEREAS, BellSouth is a local exchange telecommunications company authorized to provide telecommunications services in the state of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee; and

WHEREAS, Rese telecommunications ser	ller is a alternative local suchas vices in the states of cities	Morth Conglis	y authorized to provid	Kentuck
Joursiana,	milisippi,	north Conglie	w, south	Certalina
rue Jennens	ie, and			

WHEREAS, Reseller desires to resell BellSouth's telecommunications services; and

WHEREAS, BellSouth has agreed to provide such services to Reseller for resale purposes and pursuant to the terms and conditions set forth herein;

NOW, THEREFORE, for and in consideration of the mutual premises and promises contained herein, BellSouth and Reseller do hereby agree as follows:

L Term of the Agreement

- A. The term of this Agreement shall be two years beginning December 20, 1996 and shall apply to all of BellSouth's serving territory as of January 1, 1996, in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee.
- B. This Agreement shall be automatically renewed for two additional one year periods unless either party indicates its intent not to renew the Agreement. Notice of such intent must be provided, in writing, to the other party no later than 60 days prior to the end of the then-existing contract period. The terms of this Agreement shall remain in effect after the term of the existing agreement has expired and while a new agreement is being negotiated.
- C. The rates pursuant by which Reseller is to purchase services from BellSouth for resale shall be at a discount rate off of the retail rate for the telecommunications service. The discount rates shall be as set forth in Exhibit A, attached hereto and incorporated herein by this reference. Such discount shall reflect the costs avoided by BellSouth when selling a service for wholesale purposes.

IL Definition of Terms

- A. CUSTOMER OF RECORD means the entity responsible for placing application for service; requesting additions, rearrangements, maintenance or discontinuance of service; payment in full of charges incurred such as toll, directory assistance, etc.
- B. DEPOSIT means assurance provided by a customer in the form of cash, surety bond or bank letter of credit to be held by the Company.
- END USER means the ultimate user of the telecommunications services.

U2UZO FED2IG

END USER FURTOMER LOCATION means the physical location of the premises where an end user makes use of the leferommunications services NEW SHILVICES means functions, features or capabilities that are not currently offered by Bell South. This life littles per basing of existing services or combining a new function, feature or capability with an existing left he OTHER LIBEAL EXCHANGE COMPANY (OLEC) means a telephone company certificated by the public service company of the Company's franchised area to provide local exchange service within the Company's franchised area to provide local exchange service within the telecommunicalisms to the Company and then reoffers those telecommunications services to the public (With 8f William I widing value") RESALE MEANS AN ACTIVITY wherein a certificated OLEC, such as Reseller subscribes to the RESALE REBVICE AREA means the area, as defined in a public service commission approved certificate of the fallish, within which an OLEC, such as Reseller, may offer resold local exchange telecommunications serves A. BERGIEF BUT TENER THE LATIFIED local exchange and toll telecommunications services of BellSouth subject is the letter and conditions specifically set forth herein. Notwithstanding the foregoing, the subject is the letter and conditions specifically set forth herein. Notwithstanding the foregoing, the subject is the letter and conditions. Grandfathered services; promotional and trial retail service believings; intelligent to the linking services, contract service arrangements; installment billing options; 911 and offerings; intelligent to the linking services for mobile service providers; legislatively or administratively and the linking discounts of the linking discounts. III. General Provinces mandated (150 1811/60) Hischillis (5 & , education institution discount) and discounted services to meet competitive tillitilling #. The provision of services by the Company to Reseller does not constitute a joint undertaking for the furnishing of the first services. HEREITER WILL be the customer of record for all services purchased from BellSouth. Except as specified herbill. the frampany will take orders from, bill and expect payment from Reseller for all services. B. Bussiles will be the Company's single point of contact for all services purchased pursuant to this Agreement. The Entire any shall have no contact with the end user except to the extent provided for herein. E. The Entirency will continue to bill the end user for any services that the end user specifies it wishes to receive difficulty from the Company. F. The Company maintains the right to serve directly any end user within the service area of Reseller.
The Company will continue to directly market its own telecommunications products and services and in BOING SI HELV Extendition Independent relationships with end users of Resciler HEREITER Elmil and interfere with the right of any person or entity to obtain service directly from the Company Page 2 Venna Namen it 1896

- been denied service or disconnected for non-payment by BellSouth, and the end user still has an outstanding balance with the Company, the Company will establish service for that end user through Reseller. Denied service means that the service of an end user provided by a local exchange telecommunications company, iacluding BellSouth, has been temporally suspended for nonpayment and subject to complete disconnection. has past due charges associated with the BellSouth account for which payment arrangements have not been nade. The Company will not, however, make the end user's previous telephone number available to Reseller antil the end user's outstanding balance has been paid. If Reseller requests service for an end user that has The current selephone number of an end user may be retained by the end user unless the end user
- L Telephone numbers are the property of the Company and are assigned to the service furnished. Reactier has no property right to the telephone number or any other call number designation associated with services furnished by the Company, and no right to the continuance of service through any particular central office. The Company reserves the right to change such numbers, or the central office designation associated with such numbers, or both, whenever the Company doems it necessary to do so in the conduct of its business.
- long as it is offered on the same terms to Reseller. The Company may provide any service or facility for which a charge is not established herein, as
- ۳ Service is furnished subject to the condition that it will not be used for any unlawful purpose
- violation of the law Service will be discontinued if any law enforcement agency advises that the service being used is in
- The Company can refuse service when it has grounds to believe that service will be in violation of
- its end users as part of providing service to Reseller for purposes of resale or otherwise. The Company accepts no responsibility to any person for any unlawful act committed by Reseller or
- O. The Company will cooperate fully with law enforcement agencies with subpoenas and court orders for assistance with the Company's customers. Law enforcement agency subpoenas and court orders regarding end users of Reseller will be directed to Reseller. The Company will bill Reseller for implementing any requests by law enforcement agencies regarding Reseller end users
- other than the Company shall not: The characteristics and methods of operation of any circuits, facilities or equipment provided by
- and concurring carriers involved in its service; I. Interfere with or impair service over any facilities of the Company, its affiliates, or its connecting
- Cause damage to their plant;
- Impair the privacy of any communications, or
- 4. Create hazards to any employees or the public.

- Reseller assumes the responsibility of notifying the Company regarding less than standard tions with respect to services provided by it.
- of BellSouth Facilities and/or equipment utilized by BellSouth to provide service to Reseller remain the property
- A6 of the General Subscriber Service Tariff and will be available for resale Whate page directory listings will be provided in accordance with regulations set forth in Section

IV. BellSouth's Provision of Services to Reseller

- 7 Reseller agrees that its resale of BellSouth services shall be as follows:
- the class of service restrictions The resale of telecommunications services shall be limited to users and uses conforming to
- of the Nation's presubscribed access lines, Reseller shall not jointly market its interl.ATA limited to, sales referrals, resale arrangements, sales agencies or billing agreements. This subsection shall be void and of no effect for a particular state covered under this Agreement as of February 8, 1999 or on the date BellSouth is authorized to offer interLATA services in customers and interLATA services offered by Reseller are packaged, tied, bundled, discounted or offered together in any way to the end user. Such efforts include, but are not Services with the telecommunications services purchased from BellSouth pursuant to this Agreement in any of the states covered under this Agreement. For the purposes of this that state, whichever is earlier. the telecommunications services purchased from BellSouth for purposes of resale to subsection, to jointly market means any advertisement, marketing effort or billing in which To the extent Reseller is a telecommunications carrier that serves greater than 5 percent
- the Company's A23 Shared Tenant Service Tariff. 3. Hotel and Hospital PBX service are the only telecommunications services available for resale to Hotel/Motel and Hospital end users, respectively. Similarly, Access Line Service for Customer Provided Coin Telephones is the only local service available for resale to COCOTS customers. Shared Tenant Service customers can only be sold those telecommunications services available in
- 4. Reseller is prohibited from furnishing both flat and measured rate service on the same butiness premises to the same subscribers (end users) as stated in A2 of the Company's Tariff except for backup service as indicated in the applicable state tariff Section A3.
- immediately changed to the appropriate class of service. Service charges for changes between class of service, back billing, and interest as described in this subsection shall apply at the Company's sole discretion. Interest at the rate of 0.000590 per day, compounded daily for the number of days from the back billing date to and including the date that Reseller actually makes the payment to the restriction has been violated. Reseller will be notified and billing for that service will be If telephone service is established and it is subsequently determined that the class of service Company may be assessed
- 6. The Company reserves the right to periodically audit services purchased by Reseller to establish authenticity of use. Such audit shall not occur more than once in a calendar year. Reseller shall

make any and all records and data available to the Company or the Company's auditor's on a reasonable basis. The Company shall bear the cost of said audit.

- Section A23, of the Company's Tariff referring to Shared Tenant Service services are subject to the same terms and conditions as are specified for such services when furnished to an individual end user of the Company in the appropriate section of the Company's Tariffs. Specific tariff features, e.g. a usage allowance per month, shall not be aggregated across multiple resold services. Resold ervices cannot be used to aggregate traffic from more than one end user customer except as specified in Resold services can only be used in the same manner as specified in the Company's Tariff. Resold
- 0 Reseller may resell services only within the specific resale service area as defined in its certificate
- end user of the feature. Resale of this information is prohibited Telephone numbers transmitted via any resold service feature are intended solely for the use of the
- marketing or advertising, of any BellSouth name or trademark transferred by this Agreement. Reseller is strictly prohibited from any use, including but not limited to sales No patent, copyright, trademark or other proprietary right is licensed, granted or otherwise

V. Maintenance of Services

- shall be maintained by the Company. Services resold under the Company's Tariffs and facilities and equipment provided by the Company
- except with the written consent of the Company. B. Reseller or its end users may not rearrange, move, disconnect, remove or attempt to repair any facilities owned by the Company, other than by connection or disconnection to any interface means used.
- service problem Reseller accepts responsibility to notify the Company of situations that arise that may result in a
- Reseller will be the Company's single point of contact for all repair calls on behalf of Reseller's end
- Company Reseller will contact the appropriate repair centers in accordance with procedures established by the
- For all repair requests, Reseller accepts responsibility for adhering to the Company's prescreening guidelines prior to referring the trouble to the Company.
- G. The Company will bill Reseller for handling troubles that are found not to be in the Company's network pursuant to its standard time and material charges. The standard time and material charges will be no more than what BellSouth charges to its retail customers for the same services
- tenance purposes The Company reserves the right to contact Reseller's customers, if deemed necessary, for

VL Establishment of Service

- resale of service if applicable. When necessary deposit requirements are met, the Company will begin taking orders for the Master Account, proof of authority to provide telecommunications services, an Operating Company Number Resciler will provide the appropriate Company service center the necessary documentation to enable the Company to establish a master account for Reseller. Such documentation shall include the Application for ("OCN") assigned by the National Exchange Carriers Association ("NECA") and a tax exemption certificate After receiving certification as a local exchange company from the appropriate regulatory agency.
- Service orders will be in a standard format designated by the Company
- to Reseller's service, standard service order intervals for the appropriate class of service will apply When notification is received from Reseller that a current customer of the Company will subscribe
- user customer. Reactier must, however, be able to demonstrate end user authorization upon request The Company will not require end user confirmation prior to establishing service for Reseller's end
- Company will notify Reseller that such a request has been processed. resulting in additions or changes to resold services except that the Company will accept a request directly from the end user for conversion of the end user's service from Reseller to the Company or will accept a request from another OLEC for conversion of the end user's service from the Reseller to the other LEC Reseller will be the single point of contact with the Company for all subsequent ordering activity
- the OLEC initiating the unauthorized change, an unauthorized change charge similar to that described in F.C.C. Tariff No. 1, Section 13.3.3. Appropriate nonrecurring charges, as set forth in Section A4. of the the Company will reestablish service with the appropriate local service provider and will assets Reseller as General Subscriber Service Taniff, will also be assessed to Reseller If the Company determines that an unauthorized change in local service to Reseller has occurred,

These charges can be adjusted if Reseller provides satisfactory proof of authorization

Nonrecurring Charge

- (a) each Residence or Business line
- payment of any and all amounts accruing for the service by the Company as a guarantee of the payment of rates and charges, unless satisfactory credit has already been established. Any such deposit may be held during the continuance of the service as security for the The Company will, in order to safeguard its interest, require Reseller to make a deposit to be held
- H. Such deposit may not exceed two months' estimated billing
- of service for non-payment of any sums due the Company Company's regulations as to advance payments and the prompt payment of bills on presentation nor does it constitute a waiver or modification of the regular practices of the Company providing for the discontinuance The fact that a deposit has been made in no way relieves Reseller from complying with the
- J. The Company reserves the right to increase the deposit requirements when, in its sole judgment, the conditions justify such action.

- deposits held will be applied to its account In the event that Reseller defaults on its account, service to Reseller will be terminated and any
- during the continuance of the deposit. Interest on a deposit shall accrue annually and, if requested, shall be annually credited to Reseller by the accrual date. In the case of a cash deposit, interest at the rate of six percent per annum shall be paid to Reseller

VII. Payment And Billing Arrangements

- master account for Reseller. When the initial service is ordered by Reseller, the Company will establish an accounts receivable
- The Company shall bill Reseller on a current basis all applicable charges and credits
- Reseller's customer. The Company will not become involved in billing disputes that may arise between Company for all services billed. The Company is not responsible for payments not received by Reseller from Reseller and its customer. Payments made to the Company as payment on account will be credited to an accounts receivable master account and not to an end user's account Payment of all charges will be the responsibility of Reseller. Reseller shall make payment to the
- P The Company will render bills each month on established bill days for each of Reseller's accounts
- ensuing billing period except charges associated with service mage, which charges will be billed in arrears. Charges will be calculated on an individual end user account level, including, if applicable, any charges for charges, telecommunications relay charges, and franchise foos, on an individual end user account level usage or usage allowances. BellSouth will also bill all charges, including but not limited to 911 and E911 The Company will bill Reseller, in advance, charges for all services to be provided during th
- by the Company. date) and is payable in immediately available funds. Payment is considered to have been made when received The payment will be due by the next bill date (i.e., same date in the following month as the bill

payment due date shall be the first non-Holiday day following such Sunday or Holiday. If the payment due date falls on a Saturday or on a Holiday which is observed on Tuesday, Wednesday, Thursday, or Friday, the payment due date shall be the last non-Holiday day proceding such Saturday or Holiday. If payment is not received by the payment due date, a late payment penalty, as set forth in I. following, shall apply. If the payment due date falls on a Sunday or on a Holiday which is observed on a Monday, the

- include any taxes due from the end user. Reseller will be solely responsible for the computation, tracking, reporting and payment of all federal, state and/or local jurisdiction taxes associated with the services resold Upon proof of tax exempt certification from Reseller, the total amount billed to Reseller will not
- Service (TRS) as well as any other charges of a similar nature. applicable to its resold services for emergency services (E911 and 911) and Telecommunications Relay As the customer of record, Reseller will be responsible for, and remit to the Company, all charges

- factor shall be the leasor of: penalty shall be the portion of the payment not received by the payment due date times a late factor. The late preceding, or if any portion of the payment is received by the Company in funds that are not immediately available to the Company, then a late payment penalty shall be due to the Company. The late payment If any portion of the payment is received by the Company after the payment due date as set forth
- transaction, compounded daily for the number of days from the payment due date to and including the date that Reseller actually makes the payment to the Company, or The highest interest rate (in documal value) which may be levied by law for commercial
- and including the date that Reseller actually makes the payment to the Company 0.000390 per day, compounded daily for the number of days from the payment due date to
- J. Any switched access charges associated with interexchange carrier access to the resold local exchange lines will be billed by, and due to, the Company. No additional charges are to be assessed to
- execution of this Agreement. All requests for billing services should be referred to the appropriate entity or operational group within the Company The Company will not perform billing and collection services for Reseller as a result of the
- are identical to the EUCL rates billed by BST to its end users. Line (EUCL) charge to Reseller, the Company will, on an interim basis, bill the charges shown below which Until such time as the Company receives permission from the FCC to bill the End User Common

 Single Line Business (b) Each Individual Line or Trunk 	Residential (a) Each Individual Line or Trunk
•	Monthly Ruse 53.50

- the Company, Reaction shall contact the designated Service Center for resolution. The Company will make every effort to assist in the resolution of the dispute and will work with Reaction to resolve the matter in as timely a manner as possible. Reseller may be required to submit documentation to substantiate the claim er customers over resold services. If a dispute does arise that cannot be settled without the involvement of In general, the Company will not become involved in disputes between Reseller and Reseller's end
- rendered, the account shall be deemed correct and binding upon Reseller N. Reactler is responsible for payment of all appropriate charges for completed calls, services, and equipment. If objection in writing is not received by the Company within twenty-nine days after the bill is

VIII Discontinuance of Service

7 The procedures for discontinuing service to an end user are as follows:

- be the responsibility of Reseller Where possible, the Company will deny service to Reseller's end user on behalf of, and at the request of, Reseller. Upon restoration of the end user's service, restoral charges will apply and will
- 2. At the request of Reseller, the Company will disconnect a Reseller end user customer
- All requests by Reseller for denial or disconnection of an end user for nonpayment must be in
- of the service. Reseller will be made solely responsible for notifying the end user of the proposed disconnection
- end user against any claim, loss or damage arising from providing this information to Reseller. It is the responsibility of Reseller to take the corrective action necessary with its customers who make annoying calls. Failure to do so will result in the Company's disconnecting the end user's service 5. The Company will continue to process calls made to the Annoyance Call Center and will advise Reseller when it is determined that annoyance calls are originated from one of their end user's locations. The Company shall be indemnified, defended and held harmless by Reseller and/or the
- The procedures for discontinuing service to Reseller are as follows:
- The Company reserves the right to suspend or terminate service for nonpayment or in the event
 of prohibited, unlawful or improper use of the facilities or service, abuse of the facilities, or any
 other violation or noncompliance by Reseller of the rules and regulations of the Company's Tariffs
- the filteenth day following the date of the notice. If the Company does not refuse additional applications for service on the date specified in the notice, and Reseller's noncompliance continues. nothing contained herein shall proclude the Company's right to refuse additional applications for refused and that any pending orders for service will not be completed if payment is not received by Company may provide written notice to Reseller, that additional applications for service will be If payment of account is not received by the bill day in the month after the original bill day, the service without further notice
- If payment of account is not received, or arrangements made, by the bill day in the second
 consecutive month, the account will be considered in default and will be subject to denial or disconnection, or both
- of existing services to Reseller at any time thereafter. In the case of such discontinuance, all billod charges, as well as applicable termination charges, shall become due. If the Company does not discontinue the provision of the services involved on the date specified in the thirty days notice, and Reseller's noncompliance continues, nothing contained herein shall proclude the Company's right to discontinue the provision of the services to Reseller without further notice. made by it on the dates and times herein specified, the Company may, on thirty days written notice to the person designated by Reseller to receive notices of noncompliance, discontinue the provision 4. If Reseller fails to comply with the provisions of this Agreement, including any payments to be
- If payment is not received or arrangements made for payment by the date given in the written notification, Reseller's services will be discontinued. Upon discontinuance of service on a Reseller's

account, service to Reseller's end users will be denied. The Company will also reestablish service at the request of the end user or Reseller upon payment of the appropriate connection fee and subject to the Company's normal application procedures.

reference to restoring service, the end user's service will be disconnected If within fifteen days after an end user's service has been denied no contact has been made in

IX Liability

- Reseller for the period of service during which such mistake, omission, interruption, proemption, delay, error or defect in transmission or defect or failure in facilities occur. The Company shall not be liable for damage of Reseller, or of the Company in failing to maintain proper standards of maintenance and operation and to exercise reasonable supervision shall in no event exceed an amount equivalent to the proportionate charge to period of service during which such mistake, omission, interruption, proemption, delay, error, defect in transmission or injury occurs), or (2) not prevented by customer-provided equipment but which would have been prevented had Company-provided equipment been used. the Company shall not excood an amount equal to a proportional amount of the Company billing for th cause is the malfunctioning of a Company-provided connecting arrangement, in which event the liability of other injury, including but not limited to injuries to persons or property from voltages or currents transmitted over the service of the Company, (1) caused by customer provided equipment (except where a contributing arising out of mistakes, omission, interruptions, preemptions, delays, errors or defects in transmission or Company, occurring in the course of furnishing service or other facilities and not caused by the negligence processitions, delays errors or defects in transmission, or failures or defects in facilities furnished by the The liability of the Company for damages arising out of mistakes, omissions, interruption
- B. The Company shall be indemnified and saved harmless by Reseller against any and all claims, actions, causes of action, damages, liabilities, or demands (including the costs, expenses and reasonable attorneys' foes, on account thereof) of whatever kind or nature that may be made by any third party as a result of the Company's furnishing of service to Reseller
- C. The Company shall be indemnified, defended and held harmless by Reseller and/or the end user against any claim, loss or damage arising from the use of services offered for resale involving:
- 1. Claims for libel, slander, invasion of privacy or infringement of copyright arising from Reseller's
- Claims for patent infringement arising from acts combining or using Company services in connection with facilities or equipment furnished by the end user or Reseller
- All other claims arising out of an act or omission of Reseller or its end user in the course of
- Reseller with respect to any end user of Reseller. B. Reseller accepts responsibility for providing access for maintenance purposes of any service resold under the provisions of this Tariff. The Company shall not be responsible for any failure on the part of

X. Treatment of Proprietary and Confidential Information

- confidential, private or proprietary legend, or, when the information is communicated orally, it shall also be communicated that the information is confidential, private or proprietary. The information will be returned to the owner within a reasonable time. Both parties agree that the information shall not be copied or reproduced in any form. Both parties agree to receive such information and not disclose such information parties agree that all Information shall either be in writing or other tangeble forms and clearly marked with a customer account data and like information (hereinafter collectively referred to as "Information"). Both with certain confidential information, including trade secret information, including but not limited to technical and business plans, technical information, proposals, specifications, drawings, procedures, received as they would use to protect their own confidential and proprietary information be bound by the terms of this Section. Both parties will use the same standard of care to protect information Both parties agree to protect the Information received from distribution, disclosure or dissemination to anyone except employees of the parties with a need to know such information and which employees agree to Both parties agree that it may be necessary to provide each other during the term of this Agreement
- owner of the Information; or 3) previously known to the receiving party without an obligation to keep it portion of the Information that is either: 1) made publicly available by the owner of the Informa lawfully disclosed by a nonparty to this Agreement, 2) lawfully obtained from any source other than th Notwithstanding the foregoing, both parties agree that there will be no obligation to protect any

XL Resolution of Disputes

concerning this Agreement interpretation of any provision of this Agreement or as to the proper implementation of this Agreement, the parties will petition the applicable state Public Service Commission for a resolution of the dispute. However, each party reserves any rights it may have to seek judicial review of any ruling made by a Public Service Commission Except as other wise stated in this Agreement, the parties agree that if any dispute arises as to the

XIL Limitation of Use

evidence of any concession or as a waiver of any position taken by the other party in that jurisdiction or for any other The parties agree that this Agreement shall not be proffered by either party in another jurisdiction as

XIII Waivers

the provisions of this Agreement. Any failure by either party to insist upon the strict performance by the other party of any of the provisions of this Agreement shall not be deemed a waiver of any of the provisions of this Agreement, and each party, notwithstanding such failure, shall have the right thereafter to insist upon the specific performance of any and all of

XIV. Governing Law

of Georgia, without regard to its conflict of laws principles. This Agreement shall be governed by, and construed and enforced in accordance with, the laws of the State

XV. Arm's Length Negotiations

the conclusion of the undersigned that this Agreement is in the best interests of all parties This Agreement was exocuted after arm's length negotiations between the undersigned parties and reflects

XVL Netkes

Agreement shall be in writing and shall be delivered in person or given by postage prepaid mail, address to Every notice, consent, approval, or other communications required or contemplated by this

BellSouth Telecommunications, Inc.

OLEC Account Team 3535 Colonnade Parkway Room E4E1 Birmingham, Alabama 35243

Reseller

L.W. Mayers, 52.
Southern Phon-Reconneck, Inc.
P.O. Box 543
Columbus, Georgia 31902

or at such other address as the intended recipient previously shall have designated by written notice to the

been delivered the fifth day, or next business day after the fifth day, after it was deposited in the mails by return receipt or equivalent, and in the absence of such record of delivery, it shall be presumed to have provided in this Agreement, notice by mail shall be effective on the date it is officially recorded as delivered Where specifically required, notices shall be by certified or registered mail. Unless otherwise

XVIII. Amendment

This Agreement may be amended at any time upon written agreement of both parties

XVIL Entire Agreement

expressly stated in this Agreement or as is contemporaneously or subsequently set forth in writing and executed by a relating to the subject matter contained herein and merges all prior discussions between them, and neither party shall be bound by any definition, condition, provision, representation, warranty, covenant or promise other than as duly authorized officer or representative of the party to be bound thereby. This Agreement sets forth the entire understanding and supersedes prior agreements between the parties

BellSouth Telecommunications, Inc.

Signature

NAME: Jerry D. Hendry

mus Director

Statu

11 M

TITLE: All

EXHIBIT "A"

APPLICABLE DISCOUNTS

The telecommunications services available for purchase by Reseller for the purposes of resale to Reseller end users shall be available at the following discount off of the retail rate.

	DISCOL	INT
STATE	RESIDENCE	DUSINESS
ALABAMA	10%	10%
FLORIDA	18%	12%
GEORGIA	20.3%	17.3%
KENTUCKY	10%	R%
LOUISIANA	11%	10%
MISSISSIPPI	9%	8%
NORTH CAROLINA	12%	9%
SOUTH CAROLINA	10%	9%
TENNESSEE	11%	9%

If a state commission orders a discount different from those specified above, and if Company has provided those discounts to another reseller, those same discounts will be offered to Reseller