Swidler Berlin

CHAPITATE

APPISIT THERE HELD

DATE

February 25. 1997 9

FEB 27 '97

## VIA OVERNIGHT MAIL

Brenda Hawkins Regulatory Analyst 1 Florida Public Service Commission 2540 Shumark Oak Blvd. Tallahassee, FL 32399-0870

970254-TX

Re: Application of US Xchange of Florida, L.L.C. For Authority To Provide Local Exchange Service In Florida

#### Dear Ms. Hawkins:

Enclosed for filing on behalf of US Xchange of Florida, L.L.C. ("US Xchange") please find an original and six (6) copies of the above-referenced application and a check for \$250.00 to satisfy the filing fee. Please date stamp the enclosed extra copy and return it to the undersigned in the enclosed self-addressed, stamped envelope.

Should you have any questions concerning this filing, please do not hesitate to contact the undersigned.

Very truly yours.

Jean Gibbons

Kimberly Rosenthal

Lin Vise to

Counsel for US Xchange of Florida, L.L.C.

Enclosures

ce: David J. Easter (w/o encl.) Dana Frix (w/o encl.)

DN 02136-97

# FLORIDA PUBLIC SERVICE COMMISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32300-0050

# APPLICATION FORM

# AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

#### **MISTRUCTIONS**

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the form, contact:

Floride Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahaesee, Florida 32309-6066
(904) 413-0000

 Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

- 1. This is an application for (check one):
  - (X) Original authority (new company)
  - Approval of transfer (to another certificated company)
     Example, a certificated company purchases an existing company and desires to retain the original certificate authority.
  - Approval of assignment of existing certificate (to a non-certificated company)
     Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
  - Approval for transfer of control (to another certificated company)
     Example, a company purchases 51% of a certificated company.

    The Commission must approve the new controlling entity.
- 2. Name of applicant:

US Xchange of Florida, L.L.C. ("US Xchange" or "Company").

Name under which the applicant will do business (d/b/a):

US Xchange of Florida, L.L.C.

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: Not Applicable.

 A. National mailing address including street name, number, post office box, city, state, zip code, and <u>phone number</u>.

US Xchange of Florida, L.L.C. 20 Monroe N.W., Suite 450 Grand Rapids, MI 49503 (616) 493-7019 (Tel.) (616) 493-7007 (Fax) B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

US Xchange does not currently have a mailing address in Florida. The name and address of US Xchange's registered agent in Florida is:

CT Corporation Systems 1200 Nouth Pine Island Rd. Plantation, FL 33324

6. Structure of organization:

| ( ) Individual          | () Corporation           |
|-------------------------|--------------------------|
| (X) Foreign corporation | () Foreign Partnership   |
| ( ) General Partnership | () Limited Partnership   |
| ( ) Joint Venture       | () Other, Please explain |

 If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

Not Applicable.

 State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

None of US Xchange's officers, directors, nor any of the ten largest stockholders, have previously been adjudged hankrupt, mentally incompetent, or found guilty of any febray or of any crime; nor are any such proceedings pending.

 If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number(s): M9766666687

See Exhibit 1.

10. Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Quanting Haison: David J. Easter, US Xchange of Flurida, L.L.C., 20 Monroe N.W., Suite 450, Grand Rapids, MI 49503, Tel: (616) 493-7019; Fax: (616) 493-7007.

Linkon for Application: Dana Frix, Esq., Kimberly Rescuthal, Esq., Swidler & Berlin, Chartered, 3000 K St., Suite 300, Washington, D.C. 20007-5116 Tel: (202) 424-7500; Fax: (202) 424-7645

 Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

US Xchange affiliates are currently in the process of obtaining authority to provide local exchange services in numerous states throughout the United States, including California, Illinois, Indiana, Minnesota, Missouri, North Carolina, Georgia, Kestucky, Oregon, South Carolina, Washington, and Wisconsin.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No.

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No.

14. Please indicate how a customer can file a service complaint with your company.

Contourer Inquiries or complaints may reach US Xchange through its toll-fee telephone number, 1-205-493-7300. In the event of a billing dispute, US Xchange will perform a review of the disputed billing amount and attempt to reach a settlement to the annual natiofaction of both Parties. Following a full investigation, as to whether or not the charges may have been franchisent, improper or anasymered, US Xchange may refund total or partial amounts of the disputed bill. US Xchange customer service representatives are available on a 24-bour basis.

 Please complete and file a price list in accordance with Commission Rule 25-24.825.

A complete price list will be filed with the Commission in accurdance with Commission Rule 25-24.825 prior to initiating service.

6 the following capabilities to provide alternative local exchange service in Florida Please provide all available documentation demonstrating that the applicant has

Financial capability.

See Exhibit 2.

Regarding the showing of financial capability, the following applies:

the most recent 3 years, including: The application should contain the applicant's financial statements for

- the balance sheet
- income statement
- statement of retained earnings.

documentation, regarding the following should be provided to show Further. financial capability. written explanation, which can include supporting

financial capability to provide the requested service in the geographic area proposed to be served. Plea se provide documentation that the applicant has sufficient

See Exhibit 2.

financial capability to maintain the requested service Please provide documentation that the applicant has sufficient

See Exhibit 2.

financial capability to meet its lease or ownership obligations Please provide documentation that the applicant has sufficient

See Exhibit 2.

statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions NOTE: This documentation may include, but is not limited to, financial

If available, the financial statements should be audited financial

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The ignatures should attest that the financial statements are true and

versies, manufited financial statements for US Xchange L.L.C., the parent company of US Xchange of Florida, L.L.C., are attached hereto as Exhibit 2.

- B. Managerial capability.
- See Extellet 3.
- C. Technical capability.

See Exhibit 3.

emergency 911 service access and funding mechanism is not equivalent to that (If you will be providing local intra-exchange switched telecommunications service the difference.) then state how you will provide access to 911 emergency service. If the nature of the provided by the local exchange companies in the areas to be service, describe in detail

("ANI") and Antomatic Lecution Iden US Xchad S. Sept. where 17911 service has been implemented, US Xchange also will me Schange will coordinate with the agency operating the Public Service Asswering hange will negatiate an E911/911 interconnection arrangement was the heat LECs that will allow it to complete 911 calls for its customers. US PSAP") in each lucality that it serves, in order to assure that 911 calls are ents for the proper delivery of Automatic Number Identification and Automatic Location Identification ("ALJ") information to the livered in the manner desired by the PSAP. In these localities patiate an E911/911 interconnection arrangement with the

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to misload a public servant in the performance of his official duty shall be guilty of a misdemanner of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:

Man 9. (8)

1.28.

Date

Title:

David J. Easter

Vice President, Development

493-7019

(616) 224-4005

**Telephone Number** 

Address:

-2055 Clak Industrial Drive., N.E.

EL MINRIE NA.
SUL YS
GRAND KAPION, MI
(195/3

# **EXHIBITS**

EXHIBIT 1 Certificate of Authority to Transact Business

EXHIBIT 2 Financial Statements for US Xchange L.L.C., parent company of US

Xchange of Florida, L.L.C.

EXHIBIT 3 Managerial and Technical Capability

VERIFICATION

## EXHIBIT I

Certificate of Authority to Transact Business



### PLORIDA DEPARTMENT OF STATE Sendra B. Mortham Secretary of State

January 13, 1997

C T CORPORATION SYSTEM
TALLAHASSEE, FL

Qualification documents for US XCHANGE OF FLORIDA, L.L.C. were filed on January 9, 1997, and assigned document number M97000000007. Please refer to this number whenever corresponding with this office.

Your limited liability company is now qualified and authorized to transact business in Florida as of the Ille date.

A limited liability company annual report will be due this office between Jenuary 1 and May 1 of the year following the calendar years the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the limited liability company address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (904) 487-8051, the Registration and Qualification Section.

Letter Number: 697A00001292

Buck Kohr Corporate Specialist Division of Corporations

# APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

| COMPLIANCE WITH SECTION 608.503, FLORIDA STATUTES,<br>IMITTED TO REGISTER A FOREIGN LIMITED LIABILITY COMPA<br>RINESS IN THE STATE OF FLORIDA:  | THE FOLLOWING IS                                       |
|---|--|
|   |  |
| IMESS IN THE STATE OF FLORIDA:  | INT TO TRAINSACE                                       |
|   | <u>,</u>   |
|   |  |
|   | 3  |
| US XCHANGE OF FLORIDA, L.L.C.   | ي<br>ited company" or their ن                          |
| Name of foreign limited liability company must end with the words "limi<br>observation "L.C." if not so contained in the name at present )  |  |
|   | 38-3395418<br>El number, if applicable)                |
| Jurisdiction under the law of which foreign limited liability (Fi   | El number, if applicable)                              |
| November 13, 1996 5. Perpectual   |  |
| (Date of Organization) (Duration: Year limited liability co   | empany will cease to exist                             |
| upon qualification  |  |
| upon qualification  Date first transacted business in Florida.)   |  |
| 2855 Oak Industrial Drive, ME   |  |
| Grand Rapids, MI 49506  |  |
| (Street address of principal office)  |  |
| C 7 COMPONATION STREET  |  |
| Name of the registered agent of foreign limited liability company)  |  |
| c/o C T COMPONETION STETUM, 1200 South Pine Island B  | load   |
| Pleatation, Florida 33324   |  |
| (Florida registered office address)   |  |
| Name(s), title, and business address(es) of managing member(s) [MGRA will manage the foreign limited liability company in Florida: (attach additional manage the foreign limited liability company in Florida: (attach additional manage) | M) or manager(s) [MGR] who<br>monal page if necessary) |
| See 1 in Addendum   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |

| 2-9-94<br>(Date)                                   | (Signature of a Member of Authorized Supresentative of a member)  |
|--|---|
| ited liability company at the place designated in  | pt service of process for the above stated foreign<br>this certificate pursuant to the provisions of section      |
| ania. I familiar among to compaly with the provide | ions of all statutes relating to the proper and complet<br>and accept the obligations of my position as registere |
| Maront Their                                       | 12_[11] 2G-<br>(Date)   |
| (Type Name of Officer)                             |   |
| ASST. VICE PRESIDENT (Title of Officer)            |   |

# Addendum

1. Name and title:

Ron Vanderpol /Managing Member

Address: 2855 Oak Industrial Drive, NE, Grand Rapids, MI 49506

Name and title:

Rich Postma /Managing Hamber

Address: 2855 Oak Industrial Drive, NE, Grand Rapids, MI 49506

# AFFIDAVET OF MEMBERSHIP AND CONTRIBUTIONS OF PEREIGN LIMITED LIABILITY OMPANY

| The undersigned member or authorized representative of a member of u  | S XCHANGE OF        |
|---|---------------------|
| FLORIDA, L.L.C. deposes   | and says:           |
| 1) the above named limited liability company has at least two members   |                     |
| 2) the total amount of cash contributed by the member(s) is S 1,000,000   | <del></del> .       |
| 3) If any, the appear value of property other than cash contributed by me 5 This cash total includes amounts from 2 and 3 above             | mber(s) is<br>t.    |
| 4) the total amount of cash or property anticipated to be contributed by s<br>\$ _5.500.000 This total includes amounts from 2 and 3 above. | sember(s) is Secret |
| Dell Et I.P.  | 1-9 PH 3:5          |
| essentiates an affirmation under the possition of perjury that the facts stated herein are true.)   | 86 Jin              |

# REGISTERED AGENT/REGISTERED OFFICE

PURSUANT TO THE PROVISIONS OF SECTION 608.415 OR 608.507, FLORIDA STATUTES, THE UNDERSIGNED LIMITED LIABILITY COMPANY SUBMITS THE FOLLOWING STATEMENT IN DESIGNATING THE REGISTERED OFFICE/REGISTERED AGENT, IN THE STATE OF FLORIDA.

| 1. The name of the limited liability company is: US XCHANGE OF FLORIDA. L.L.C.   |                  |
|--|------------------|
|  | SE SE            |
| 2. The name and address of the registered agent and office is:   | .EEEEE 1478-1578 |
| CT CORPORATION SYSTEM  | PH 3:            |
| c/o CT CORPORATION, 1200 South Pine Island Road, (FO. Ber ant ecceptable)  | S in             |
| Plantation, Florida 33324<br>(Cay/Sum/Zip)   |                  |
| Having been named as registered agent and to accept service of process for the limited liability company at the place designated in this certificate, I hereb appointment as registered agent and agree to act in this capacity. I further agree to the provisions of all statutes relating to the proper and complete performance of my am familiar with and accept the obligations of my position as registered agent. | o comply with    |
| CTCORPORATIONSYSTEM  Was on D. Jallan  12/11/96  | <u> </u>         |
| Asst. Vice President (Tide)  |                  |

FILING FEE: \$35 for Designation of Registered Agent

# **EXHIBIT 2**

Financial Statements for US Xchange L.L.C., parent company of US Xchange of Florida, L.L.C.

#### **EXHIBIT 2**

Financial Statements for US Xchange L.L.C., parent company of US Xchange of Florida, L.L.C.

Applicant is financially qualified to provide telecommunications services in the state. US Xchange has access to the financing and capital necessary to fulfill any obligations it may undertake with respect to the operation and maintenance of its Florida network. In particular, US Xchange will rely upon the financial qualifications of its parent company, US Xchange, L.L.C. US Xchange is a newly organized company formed late in 1996 to provide local and long distance telecommunications services in the State of Florida. US Xchange is not currently operating. Therefore, US Xchange does not possess audited financial statements, including halance sheets, income statements, and statements of retained earnings for the last three years. The balance sheet from September 30, 1996 for US Xchange, L.L.C. is attached.

These financial statements provide the required documentation to show that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served, to maintain the requested service, and to meet its lease or ownership obligations.

# US XCHANGE L.L.C. Bearing Short Sessionary 20, 1985

| Curtoff Access  |                  |
|---|------------------|
|   | \$ 610,000       |
| Accounts Reservation Proposit Experience  | 21,117           |
| Total Committee Assets  | 660 070          |
|   |                  |
| Equipment and Depresention Computer Revipment & Softman Last: Assortations Depresenting   |                  |
|   | (4,463)          |
| Not Reviews   | 10,774           |
|   |                  |
| One Access  | 0.0 00.          |
|   | 918.784<br>3,900 |
| Total City Assets   | 922.254          |
|   |                  |
| . Tolkina   | \$1,600,100      |
|   |                  |
| Committee Committee Assessed Committee Contract parties of Language Committee   | \$ 630.007       |
| Construction of the Construction Construction of the Construction of the Construction Construction of the | 128,100          |
| Toma Current Labolitus  | 902,003          |
|   |                  |
| Long-term Dobt  | 370,000          |
| The Parish  | (173,716)        |
| Lang-term Date  | 291,385          |
|   |                  |
| Service (e.c.)  | 201              |
| Constitute Ottobal Country  | 731,776          |
| Tell Devices last   | 731,977          |
| Test contin on Eq.(   | 81,699,109       |
|   |                  |

## VERIFICATION

I, Donald Offringa, declare under penalty of perjury that I am Chief Financial Officer of US Xchange of Florida, L.L.C., the applicant in the subject proceeding; that the foregoing financial statements were prepared under my direction and that I have read the foregoing statements; and that the same are true and correct to the best of my knowledge, information, or belief.

Donald Offrings

Chief Financial Officer

## VERIFICATION

I, Ronald Vanderpol, declare under penalty of perjury that I am Chief Executive Officer of US Xchange of Florida, L.L.C., the applicant in the subject proceeding; that the foregoing financial statements were prepared under my direction and that I have read the foregoing statements; and that the same are true and correct to the best of my knowledge, information, or belief.

Renald Vanderpol Chief Executive Officer

Dated: \_\_\_\_\_\_ 1997

# **EXHIBIT 3**

**Managerial and Technical Capability** 

#### **EXHIBIT 3**

## Managerial and Technical Capability

US Xchange of Florida, L.L.C. has the managerial and technical capability to provide local exchange service in Florida. US Xchange of Florida, L.L.C. is a wholly owned subsidiary of US Xchange, L.L.C., a Michigan corporation. Applicant's management possesses extensive experience operating successful telecommunications companies throughout the United States. The quality of service that US Xchange's local exchange customers receive will be equivalent to or better than that provided by the incumbent local exchange carriers. A description of the extensive managerial, financial, and technical telecommunications experience and expertise of US Xchange's key management personnel is provided below.

#### OFFICERS AND DIRECTORS:

Ronald VanderPol Chief Executive Officer, Director Richard Postma Chief Operating Officer, Director

Donald Offringa Chief Financial Officer

David J. Easter Executive Vice President, Business Development

### Rouald VanderPol, Chief Executive Officer

Ronald Vanderpol formed US Xchange L.L.C., the parent company of US Xchange's operating affiliates, in 1996 to provide through itself and its affiliates competitive local exchange and interexchange telecommunications throughout the United States. Mr. Vanderpol has extensive experience forming and operating successful telecommunications companies. In 1983, Mr. Vanderpol established Teledial America ("Teledial"), which later became US Signal, an interexchange carrier headquartered in Grand Rapids, Michigan. Mr. Vanderpol acted as Chief Executive Officer for Teledial. In 1986, he formed Digital Signal, a Southfield, Michigan company reselling private line services. Mr. Vanderpol held the position of Chief Executive Officer of the company. In 1988, Mr. Vanderpool formed City Signal, a provider of competitive access and local exchange services in a number of major metropolitan areas, including Grand Rapids, Michigan. Lansing, Michigan, Detroit, Michigan, Holland, Michigan, Las Vegas, Nevada, Memphis, Tennessee, and Nashville, Tennessee. Mr. Vanderpol went on to found Teledial America of North Carolina, a provider of long distance services, in 1990. One year later, he formed ATS Long Distance, also an interexchange carrier.

# Richard Postma, Chief Operating Officer

Richard Postma was graduated from Calvin College in 1973 and received a law degree, cum laude, from the University of Michigan in 1975. Mr. Postma has acted as General Counsel to Teledial America/US Signal and City Signal since in 1985. Mr. Postma has also engaged in corporate law practice for numerous publicly traded and privately held companies throughout the Midwest.

## David E. Easter, Executive Vice President, Stusiness Development

David J. Easter has considerable technical and managerial experience in all facets of the telecommunications industry. Specifically, he has more than ten years of experience overseeing network operations for several successful start up telecommunications companies providing a variety of services including interexchange, competitive access and local exchange services. From 1987 to January 1997, Mr. Easter was Vice President of Network Services for Teledial America where he was instrumental in the company's implementation of interexchange operations in the Ameritech, Bell Atlantic, Bell South, South Western Bell and Pacific Bell regions. He was was responsible for the day-to-day operations of the company's network operations centers, overseeing network planning and all aspects of service provisioning. Mr. Easter also played a significant part in the establishment of network operations for City Signal, an affiliate of US Signal which provides local exchange service.

As Executive Vice President, Business Development, of US Xchange, Mr. Easter is responsible for supervising all aspects of US Xchange's technical operations, including supervising the company's network operations centers, negotiating interconnection agreements with local exchange providers and resale contracts with underlying carriers, and ensuring compliance with all state and federal regulations applicable to the company's operations. US Xchange has entered into a long-term contract with Lucent Technologies for the maintenance and operation of US Xchange's switching facilities. Mr. Easter will oversee all operations provided under this contract.

# Swidler Berlin

-

WHIST THAS HELL

DATE

February 25, 1997, 9

FEB 27 97

VIA OVERNIGHT MAIL

Breada Hawkins Regulatory Analyst 1 Florida Public Service Commission 2540 Shumark Oak Bivd. Tallahassee, FL 32399-0670 Check received with filling and forwarded to Finchi to deposit.
Fiscal to forward a copy of check to ITAF with particle is posit.

Initials of person ratio tonverted check:

Re: Application of US Xchange of Florida, L.L.C. For Authority To Provide Local Exchange Service In Florida

Dear Ms. Hawkins:

Enclosed for filing on behalf of US Xchange of Florida, L.L.C. ("US Xchange") please find an original and six (6) copies of the above-referenced application and a check for \$250.00 to satisfy the filing fee. Please date stamp the enclosed extra copy and return it to the undersigned in the enclosed self-addressed, stamped envelope.

Should you have any questions concerning this filing, please do not hesitate to contact the undersigned.

Very truly yours.

0054320