



Marceil Morrell**
Vice President & General Counsel - Florida

Associate General Counsel Anthony P. Gillman** Leslie Reicin Stein*

Attorneys*
Kimberly Caswell
M. Eric Edgington
Ernesto Mayor, Jr.

- Licensed in Florida
- Contribut in Florida as Authorized House Coursel

Ms. Blanca Bayo, Director Division of Records & Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard

Tallahassee, FL 32399-0850

GTE Telephone Operations

One Tampa City Center 201 North Franklin Street, FLTC0007 Post Office Box 110 Tampa, Florida 33601 813-483-2606 813-204-8870 (Facsimile)

March 3, 1997

Re: Docket No.

GTE Florida Incorporated's Request for Confidential Classification of Quarterly Report Schedules 8 and 20

Dear Ms. Bayo:

Please find enclosed for filing an original and fifteen copies of GTE Florida Incorporated's Request for Confidential Classification in the above-referenced matter. The confidential documents have been highlighted and placed in a separate envelope marked "Confidential" for your convenience.

Service has been made as indicated on the Certificate of Service. If you have any questions, please contact me at (813) 483-2617.

Very truly yours,

Kimberly Caswell

KC:tas Enclosures

c: Sally A. Simmons, Bureau Chief End User/Carrier Services & Market Assessment (w/e)

DOCUMENT NUMBER-DATE

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FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

GTE Florida Incorporated's Request for Confidential Classification of Quarterly Report Schedules 8 and 20 Docket No. Filed: March 3, 1997

GTE FLORIDA INCORPORATED'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

Under Commission Rule 25-22.006, GTE Florida Incorporated (GTEFL) seeks confidential classification and a protective order for Schedules 8 and 20 of its Quarterly Report. This information is required to be filed in accordance with Commission Rule 25-4.0185. While a ruling on this Request is pending, GTEFL understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d).

Highlighted, unredacted copies of the confidential material are attached to only ties original of this Request as Exhibit A. Redacted copies of these items are attached to this Request as Exhibit B.

All of the information for which GTEFL seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information."

The confidential information covered in this filing is GTEFL's access lines counts by exchange area and class and grade of service. (Both schedule 8 and schedule 20 show access line data, but they are arranged somewhat differently.) These data will be very valuable in the competitive local exchange market sanctioned by the 1995 revisions

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to Chapter 364. With this information, alternative local exchange carriers (ALECs)—a number of which have already been certified—can discern the number of GTEFL's access lines by location and type of service. They will know the level of GTEFL's presence in the specified locations or exchanges and lines of business. Moreover, because this information is provided quarterly, its ongoing public disclosure would allow GTEFL's competitors to determine growth and market trends in GTEFL's specific exchange areas and types of services. With this knowledge, competitors can tailor their marketing, entry and expansion plans accordingly, avoiding much of the trial and error that is the hallmark of an openly competitive marketplace.

The information for which GTEFL seeks protection is analogous to interexchange carriers' (IXCs') market share and traffic data, which reveals where a carrier's customers are located and their distribution across lines of business. The Commission customarily grants protection for the IXCs' data because of the competitive nature of the marketplace. The introduction of full local competition compels the same kind of protection for the LECs' access line data.

In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. GTEFL emphasizes that while it has amply supported this request with explanations of the most likely uses to which competitors may put GTEFL's data, it is impossible for GTEFL to know precisely how a particular competitor can use this information. GTEFL's competitors are, of course, most familiar with their own operations, objectives, and marketing plans, and only they can know how best to use these data to

their advantage. GTEFL's inability to anticipate fully how competitors might use its confidential information only exacerbates the problems inherent in forcing GTEFL to disclose it publicly. The resulting, unfair advantage afforded GTEFL's competitors will skew the operation of the market, to the ultimate detriment of the telecommunications consumer. It is critical to prevent these regulation-induced distortions <u>now</u> before any further market entry occurs. As noted, numerous ALECs have been certificated in Florida; GTEFL knows that Intermedia Communications Inc. is already operating as both a facilities- and non-facilities-based carrier in GTEFL's service area. The local service promotions of other well-recognized and well-financed carriers—among them AT&T and MCI—are also underway. ALEC activity will rapidly grow more intense as more and more carriers complete interconnection and resale contracts with GTEFL pursuant to the Telecommunications Act of 1996. To this end, GTEFL's arbitration proceedings with AT&T, MCI, and Sprint have finished, and contracts with AT&T and MCI have been submitted for Commission approval.

If the Commission orders public disclosure of GTEFL's competitively sensitive information in this environment, GTEFL will certainly be harmed, as will the market, which cannot operate efficiently if regulators introduce non-market handicaps for some competitors. The Commission can never correct for the market share and other losses to GTEFL. This effect is particularly troublesome and unfair because ICI, AT&T, MCI, Sprint, and GTEFL's other ALEC competitors are under no obligation to make their competitively sensitive market information known to GTEFL.

The above-described rationale for confidential protection applies to the following, specific lines in Schedules 8 and 20. (GTEFL notes that it has not sought confidential protection for the high-level aggregate numbers in the totals columns on Schedule 8 or the total access line number on Schedule 20.)

Schedule 8

Columns B-I, Lines 1-24: Access line data for each GTEFL exchange, broken down by class of service.

Schedule 20

Page 1, Columns F, H and I, Lines 1-31; Page 2, Columns F, H and I, Lines 32-62; and Page 3, Columns F, H and I, Lines 63-91, with the exception of the total figure in Column H, Line 91: Access line numbers by exchange and breakdown of lines per exchange as percentage of total lines.

For the reasons set forth in this filing, GTEFL asks the Commission to grant this request for confidential classification of the specified information and to issue a permanent protective order with regard to these data. GTEFL further requests return of these data when they are no longer useful to the Staff, or when they are superseded by the next Quarterly Report GTEFL files with the Commission, whichever comes first.

Respectfully submitted on March 3, 1997.

Kimberly Caswell Anthony P. Gillman P. O. Box 110, FLTC0007

Tampa, FL 33601 (813) 483-2617

Attorneys for GTE Florida Incorporated

GTE FLORIDA
ACCESS LINE DATA
(INCLUDING COMPANY OFFICIAL)

SCHEDULE 8	6	C	D	€	PERIODE	NDING DE	CEMBER 3	, 1996 Z
EXCHANGE	PBX TRUNKS	LOCAL	RESIDENCE LOCAL ACCESS LINES	COIN ACCESS LINES	COINLESS	ACCESS LINES	INTER EXCHANGE ACCESS LINES	TOTAL
TAMPA								
ST PETERSBURG								
CLEARWATER								
TARPON SPRINGS								
NEW PORT RICHE								
HUDSON								
LAKELAND								
ZEPHYRHILLS			***************************************					******
PLANT CITY								
MULBERRY				RED	ACTE	D		
BARTOW			-					
WINTER HAVEN								*****************
POLK CITY								
FROSTPROOF								
INDIAN LAKES	50 57				***************************************			
LAKE WALES								
HAINES CITY			******************					
SARASOTA								
VENICE								
N P CHARLOTTE								
ENGLEWOOD								************
BRADENTON	0							•
MYAKKA	411					***************************************		
PALMETTO								
TOTAL FLORIDA	36,047	548,019	1,519,556	11,810	842	8,561	1,720	2,126,55

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GENERAL TELEPHONE COMPANY OF FLORIDA

TA	MPA E	AEA B	c	Ð	€	7	SCHEDI	ULE 20	I	~	N	PERIOD	ENDING I	DECEMBER 31, 1996
							EQUAL ACCESS	DATA			CENTR	AL OFFICE	EQUIPMEN	T DATA
	CO.	LATA	EAEA	EXCHANGE	END OFFICE	ACCESS LINES		(CUML)	TOTAL	PRESENT EQUIP.	PROP.	SERVICE DATE	HOST OR REMOTE	HOST OR REMOTI NAME
1	GTF	TPA	TPA	TAMPA (CENTRAL)	ALAFIA		Nov-87 A			STDSEAX				
2	GTF	TPA	TPA	BARTOW	ALTURAS		May-89 A			AE-RSU			R	BARTOW MAIN
3	GTF	TPA	TPA	BRADENTON	ANNA MARIA		Aug-89 A			GTDSEAX				
•	GTF	TPA	TPA	WINTER HAVEN	AUBURNDALE		Jun-87 A			GTDSEAX			н	
5	GTF	TPA	TPA	LAKE WALES	BABSON PARK		Jul-89 A			AE-RSU			R	LAKE WALES MAI
6	GTF	TPA	TPA	BARTOW	BARTOW MAIN		Apr-86 A			GTDSEAX			н	
7	GTF	TPA	TPA	ST. PETERSBURG	BAYOU		Apr-87 A			GTDSEAX				
8	GTF	TPA	TPA	TAMPA (CENTRAL)	BAYSHORE		Jun-86 A			AE-RSU			R	TAMPA MAIN
9	GTF	TPA	TPA	TAMPA (CENTRAL)	BEACH PARK		Feb-F8 A			SESS				
10	GTF	TPA	TPA	BRADENTON	BRADENTON BAY		Feb-86 A			GTDSEAX				
11	GTF	TPA	TPA	BRADENTON	BRADENTON MAIN		Nov-86 A			GTDSEAX				
12	GTF	TPA	TPA	MULBERRY	BRADLEY	1	Jun-89 A			AE-RSU			R	BARTOW MAIN
13	GTF	TPA	TPA	TAMPA (EAST)	BRANDON	_	Dec-86 A			SESS				
14	GTF	TPA	TPA	TAMPA (CENTRAL)	CARROLLWOOD		Oct-86 A			GTDSEAX	1			
15	GTF	TPA	TPA	CLEARWATER	CLEARWATER		Oct-86 A			GTDSEAX				
16	GTF	TPA	TPA	CLEARWATER	CLEARWATER MN		Oct-86 A			SESS				
17	GTF	TPA	TPA	CLEARWATER	COUNTRYSIDE		Oct-88 A			GTDSEAX				
18	GTF	TPA	TPA	WINTER HAVEN	CYPRESS GARDENS	1	Mar-86 A			GTDSEAX			-	-
19	GTF	TPA	TPA	HAINES CITY	DUNDEE	1	Sep-89 A			GTDSEAX	1		100	
20	GTF	TPA	TPA	CLEARWATER	DUNEDIN		Sep-86 A			GTDSEAX	1		1 100	
21	GTF	TPA	TPA	ENGLEWOOD	ENGLEWOOD	-	Dec-88 A	-	-	GTDSEAX	-		-	
22	GTF	TPA	TPA	ST. PETERSBURG	FEATHER SOUND		Sep-88 A	-	-	GTDSEAX		-	-	
23	GTF	TPA	TPA	FROSTPROOF	FROSTPROOF	-	Aug-89 A	-		GTDSEAX		-73		
24	GTF	TPA	TPA	ST. PETERSBURG	GANDY	/ 15	Feb-86 A			GTDSEAX				
25	GTF	TPA	TPA	HAINES CITY	HAINES CITY MAIN		Feb-86 A	-	-	GTDSEAX			н	
26	GTF	TPA	TPA	HAINES CITY	HAINES CITY NORTH	-	Jun-86 A		-	AE-RSU	1	-	R	HAINES CITY MA
27	GTF	TPA	TPA	LAKELAND	HIGHLANDS		May-86 A			GTDSEAX	1	-		
28	GTF	TPA	TPA	HUDSON	HUDSON		Feb-86 A			GTDSEAX	1			
29	GTF	TPA	TPA	TAMPA (CENTRAL)	HYDE PARK		Feb-86 A			DMS100	-			
30	GTF	TPA	TPA	INDIAN LAKE	INDIAN LAKE MAIN	-	Jun-89 A		-	AE-RSU	4		R	LAKE WALES MA
31	GTF	TPA	TPA	CLEARWATER	INDIAN ROCKS		Dec-89 A			GTDSEAX				

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	w
ENDOFFICE LINES	
KEYSTONE	TONE
LAKE ALFRED	ALFRED
LAKE WALES EAST	WALES EAST
LAKE WALES MAIN	WALES MAIN
KELAND EAST	LAND EAST
LAKELAND MAIN	LAND MAIN
LAKELAND NORTH	LAND NORTH
LAND O' LAKES	O LAKES
LARGO	0
LEALMAN	NAN
LONGBOAT	BOAT
TOTA	
MOON LAKE	NIME
MULBERRY	IERRY
MYAKKA MAIN	CKA MAIN
N PORT RICHEY	KT RICHEY
NORTH GULF BEACH	TH GULF BEACH
NORTH PORT CH	THPORTCH
OLDSMAR	MAR
OSPREY	EX
PALMA SOLA	N SOLA
PALMETTO	GLIO
PARRISH	ISH
PASADENA	DENA
PINECREST	CRUST
PINELLAS	TVS
PLANT CITY MAIN	T CITY MAIN
POINCIANA	
POLKCITY	TIME
RUSKIN	CITY
SARASOTA MIN	CITY

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GENERAL TELEPHONE COMPANY OF FLORIDA

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	PRESENT	EQUIP	GTDSEAX	GTDSEAX	GTDSEAX	5ESS	GTDSEAX	CTDSEAX	3ESS	GTDSEAX	AE-RSU	GTDSEAX	GTDSEAX	GTDSEAX	GTDSEAX	GTDSEAX	SESS	GTDSEAX	GTDSEAX	GTDSEAX	3ESS	SESS	SESS	GTDSEAK	SESS	SESS	GTDSEAX	GTDSEAX	DMS100	3ESS	********
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	ACCESS	-																													
		END OFFICE	NORTHSIDE	SOUTHSIDE	SARASOTA SPRINGS	SEMINOLE	SEVEN SPRINGS	SIESTA KEY	SKYWAY	SOUTH GULF BEACH	ST. ARMANDS KEY	ST. GEORGE	ST. PETE MN	ST. PETE SOUTH	SULPHUR SPRINGS	SWEETWATER	TAMPA EAST	TAMPA MAIN	WESTSIDE	TARPON SPRINGS	TEMPLE TERRACE	THONOTOSASSA	UNIVERSITY	VENICE MAIN	VENICE SOUTH	WALLCRAFT	WESLEY CHAPEL	WIMAUMA	WINTER HAVEN MAIN	YBOR	Second steel and a second
)		EXCHANGE	SARASOTA	SARASOTA	SARASOTA	TAMPA (CENTRAL)	NEW PORT RICHEY	SARASOTA	ST. PETERSBURG	ST. PETERSBURG	SARASOTA	CLEARWATER	ST. PETERSBURG	ST. PETERSBURG	TAMPA (CENTRAL)		TAMPA (CENTRAL)	TAMPA (CENTRAL)	TAMPA (CENTRAL)	TARPON SPRINGS	TAMPA (CENTRAL)	TAMPA (EAST)	TAMPA (CENTRAL)	VENICE	VENICE	TAMPA (CENTRAL)	TAMPA (NORTH)	TAMPA (SOUTH)	WINTER HAVEN	TAMPA (CENTRAL)	
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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a copy of GTE Florida Incorporated's Request for Confidential Classification in the foregoing matter was sent via overnight delivery on February 28, 1997 to:

Staff Counsel
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Kimberly Caswell