

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \***

**DIVISION OF COMMUNICATIONS**  
**BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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**Instructions**

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:
- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission  
Division of Communications  
Bureau of Service Evaluation  
2540 Shumard Oak Blvd.  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6600

Florida Public Service Commission  
Division of Administration  
2540 Shumard Oak Blvd.  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6251

FORM PSC/CMU 31 (11/95)  
Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

DOCUMENT NUMBER-DATE

02582 MAR 11 8

FPSC-RECORDS/REPORTING

1. Select what type of business your company will be conducting (check all that apply):

- ( ) Facilities based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- ( ) Operator Service Provider - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- ( ) Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- (X) Switchless Rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- ( ) Multi-Location Discount Aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- ( ) Prepaid Debit Card Provider - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2. This is an application for (check one):

- Original Authority (New company).
- Approval of Transfer (To another certificated company).
- Approval of Assignment of existing certificate (To an uncertificated company).
- Approval for transfer of control (To another certificated company).

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:  
TELCAM, Telecommunications Company of the Americas, Inc.

4. Name under which the applicant will do business (fictitious name, etc.):  
TELCAM and/or Telecommunications Company of the Americas, Inc.

5. National address (including street name & number, post office box, city, state and zip code).

10851 Scarsdale, Suite 150

Houston, TX 77089

6. Florida address (including street name & number, post office box, city, state and zip code): Applicant will not maintain a Florida business address, other than for service of process.

7. Structure of organization;

- Individual
- Foreign Corporation
- General Partnership
- Other, \_\_\_\_\_
- Corporation
- Foreign Partnership
- Limited Partnership

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

(a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.

(b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida. Please see Attachment F.

Corporate charter number: F95000003109

- (b) Name and address of the company's Florida registered agent. The Prentice Hall Corporation System, Inc., 1201 Hays Street, #105, Tallahassee Florida 32301
- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: Not Applicable

- (c) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application; Robin A. Casey, Bickerstaff, Heath, Smiley, Pollan, Keever & McDaniel, 1700 Frost Bank Plaza, 816 Congress Ave., Austin, TX 78701

(b) Official Point of Contact for the ongoing operations of the company; William T. Miller, President, TELCAM, 10851 Scarsdale, Suite 150, Houston, TX 77089

(c) Tariff; Same

(d) Complaints/Inquiries from customers; Same

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.  
Please see Attachment G

(b) Has applications pending to be certificated as an interexchange carrier.  
Georgia, Oklahoma

(c) Is certificated to operate as an interexchange carrier.  
Please see Attachment G

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.  
None.

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.  
None.

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.  
None.

12. What services will the applicant offer to other certificated telephone companies:

- Facilities.  Operators.  
 Billing and Collection.  Sales.  
 Maintenance.  
 Other: None

13. Do you have a marketing program?

Yes

14. Will your marketing program:

- Pay commissions?  
 Offer sales franchises?  
 Offer multi-level sales incentives?  
 Offer other sales incentives?

Not Applicable

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).

Not Applicable

16. Who will receive the bills for your service (Check all that apply)?

- Residential customers.  Business customers.  
 PATS providers.  PATS station end-users.  
 Hotels & motels.  Hotel & motel guests.  
 Universities.  Univ. dormitory residents.  
 Other: (specify) \_\_\_\_\_

17. Please provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?  
U.S. Billing will be the initial contact for billing inquiries. 1-800-460-0556.

(b) Name and address of the firm who will bill for your service.

U.S. Billing, Inc., 9311 San Pedro, San Antonio, TX 78216.

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

Please see Attachment H

B. Managerial capability.

Please see Attachment I

C. Technical capability.

Please see Attachment I

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

Please see Attachment J

20. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates  
 Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800

MTS with route specific rates per minute  
 Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)

Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800



MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.).

800 Service (Toll free)

WATS type service (Bulk or volume discount)  
 Method of access is via dedicated facilities  
 Method of access is via switched facilities

Private Line services (Channel Services)  
(For ex. 1.544 mbs., DS-3, etc.)

Travel Service  
 Method of access is 950  
 Method of access is 800

900 service

Operator Services  
 Available to presubscribed customers  
 Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals.  
 Available to inmates

**Services included are:**

Station assistance  
 Person to Person assistance  
 Directory assistance  
 Operator verify and interrupt  
 Conference Calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).  
Customers will dial "1+" unless noted.

22.  Other: Debit Card Service via 800 access.

**\*\* APPLICANT ACKNOWLEDGEMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
6. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

**UTILITY OFFICIAL:**

  
\_\_\_\_\_  
Signature

12-11-96

\_\_\_\_\_  
Date

William T. Miller

\_\_\_\_\_  
President

\_\_\_\_\_  
Title

(713) 922-1226

\_\_\_\_\_  
Telephone No.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

**ATTACHMENTS:**

- A - CERTIFICATE TRANSFER STATEMENT**
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**
- C - INTRASTATE NETWORK**
- D - FLORIDA TELEPHONE EXCHANGES and EAS ROUTES**
- E - GLOSSARY**

**FORM PSC/CMU 31 (11/95)**

**Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).**

Attachment A

Certificate Transfer Statement

Not Applicable

This is an Application for Original Authority

**\*\* APPENDIX A \*\***

**CERTIFICATE TRANSFER STATEMENT**

I, (TYPE NAME) \_\_\_\_\_,  
(TITLE) \_\_\_\_\_, of (NAME OF COMPANY)  
\_\_\_\_\_, and current  
holder of certificate number \_\_\_\_\_, have reviewed  
this application and join in the petitioner's request for a  
transfer of the above-mention certificate.

**UTILITY OFFICIAL:**

_____	_____
Signature	Date
_____	
_____	_____
Title	Telephone No.

Not Applicable

**Attachment B**

**Customer Deposits and Advance Payments**

**\*\* APPENDIX B \*\***

**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

( X )            The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

(   )            The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

**UTILITY OFFICIAL:**

  
\_\_\_\_\_  
Signature

William T. Miller

\_\_\_\_\_  
President

\_\_\_\_\_  
Title

12-11-96

\_\_\_\_\_  
Date

(713) 922-1226

\_\_\_\_\_  
Telephone No.

Attachment C

Intrastate Network

Not Applicable

Applicant Proposes to be a Switchless Reseller





5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has ( ) or has not ( ) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

b) If the services are not currently offered, when were they discontinued?

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone No.

Attachment D

Florida Telephone Exchanges and EAS Routes

Applicant proposes to offer statewide interexchange service.

**\*\* APPENDIX D \*\***

**FLORIDA TELEPHONE EXCHANGES**

**AND**

**EAS ROUTES**

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**\*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\***

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:		Cantonment, Gulf Breeze Pace, Milton Holley-Navarre.
PANAMA CITY:		Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILLE:		Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington.
GAINESVILLE:		Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:		Belleview, Citra, Dunnellon,

Forest Lady Lake (B21),  
McIntosh, Oklawaha,  
Orange Springs, Salt Springs and  
Silver Springs Shores.

DAYTONA BEACH:

New Smyrna Beach.

TAMPA:

Central	None
East	Plant City
North	Zephyrhills
South	Palmetto
West	Clearwater

CLEARWATER:

St. Petersburg, Tampa-West and  
Tarpon Springs.

ST. PETERSBURG:

Clearwater.

LAKELAND:

Bartow, Mulberry, Plant City,  
Polk City and Winter Haven.

ORLANDO:

Apopka, East Orange, Lake Buena  
Vista, Oviedo, Windermere,  
Winter Garden,  
Winter Park, Montverde, Reedy  
Creek, and Oviedo-Winter  
Springs.

WINTER PARK: Apopka, East Orange, Lake Buena Vista,  
Orlando, Oviedo, Sanford, Windermere,  
Winter Garden, Oviedo-Winter Springs  
Reedy Creek, Geneva and Montverde.

TITUSVILLE:

Cocoa and Cocoa Beach.

COCOA:

Cocoa Beach, Eau Gallie,  
Melbourne and Titusville.

MELBOURNE:

Cocoa, Cocoa Beach, Eau Gallie  
and Sebastian.

SARASOTA:

Bradenton, Myakka and Venice.

FT. MYERS:

Cape Coral, Ft. Myers Beach, North Cape  
Coral, North Ft. Myers, Pine Island, Lehigh  
Acres and Sanibel-Captiva Islands.

NAPLES:

Marco Island and North Naples.

WEST PALM BEACH:

Boynton Beach and Jupiter.

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24.480(2).

POMPANO BEACH:

Boca Raton, Coral Springs,  
Deerfield Beach and Ft.  
Lauderdale.

FT. LAUDERDALE:

Coral Springs, Deerfield Beach,  
Hollywood and Pompano Beach.

HOLLYWOOD:

Ft. Lauderdale and North Dade.

NORTH DADE:

Hollywood, Miami and Perrine.

MIAMI:

Homestead, North Dade and  
Perrine

Attachment E

Glossary

**\*\* APPENDIX E \*\***

**\*\* GLOSSARY \*\***

**ACCESS CODE:** The term denotes a uniform four or seven digit code assigned to an individual IXC. The five digit code has the form 10XXX and the seven digit code has the form 950-XXXX.

**BYPASS:** Transmission facilities that go direct from the local exchange end user to an IXC point of presence, thus bypassing the local exchange company.

**CARRIERS CARRIER:** An IXC that provides telecommunications service, mainly bulk transmission service, to other IXC only.

**CENTRAL OFFICE:** A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

**CENTRAL OFFICE CODE:** The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

**COMMISSION:** The Florida Public Service Commission.

**COMPANY, TELEPHONE COMPANY, UTILITY:** These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

**DEDICATED FACILITY:** The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

**END USER:** The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains interstate service arrangements in the operating territory of the company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC provides interstate service for its own use.



**EQUAL ACCESS EXCHANGE AREAS:** EAEA means a geographic area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

**EXCHANGE:** The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

**EXCHANGE (SERVICE) AREA:** The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

**EXTENDED AREA SERVICE:** A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

**FACILITIES BASED:** An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

**FOREIGN EXCHANGE SERVICES:** A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

**FEATURE GROUPS:** General categories of unbundled tariffs to stipulate related services.

**Feature Group A:** Line side connections presently serving specialized common carriers.

**Feature Group B:** Trunk side connections without equal digit or code dialing.

**Feature Group C:** Trunk side connections presently serving AT&T-C.

**Feature Group D:** Equal trunk access with subscription.

**INTEREXCHANGE COMPANY:** means any telephone company, as defined in Section 364.02(4), F.S. (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

**INTER-OFFICE CALL:** A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

**INTRA-OFFICE CALL:** A telephone call originating and terminating within the same central office unit or entity.

**INTRASTATE COMMUNICATIONS:** The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

**INTRA-STATE TOLL MESSAGE:** Those toll messages which originate and terminate within the same state.

**LOCAL ACCESS AND TRANSPORT AREA:** LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

**LOCAL EXCHANGE COMPANY (LEC):** Means any telephone company, as defined in Section 364.02(4), F.S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

**OPTIONAL CALLING PLAN:** An optional service furnished under tariff provisions which recognizes a need of some subscribers for extended area calling without imposing the cost on the entire body of subscribers.

**900 SERVICE:** A service similar to 800 service, except this service is charged back to the customer based on first minute plus additional minute usage.

**PIN NUMBER:** A group of numbers used by a company to identify their customers.

**PAY TELEPHONE SERVICE COMPANY:** Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F.S.

**POINT OF PRESENCE (POP):** Bell-coined term which designates the

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Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

**PRIMARY SERVICE:** Individual line service or party line service.

**RESELLER:** An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then resells that service to others.

**STATION:** A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

**SUBSCRIBER, CUSTOMER:** These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

**SUBSCRIBER LINE:** The circuit or channel used to connect the subscriber station with the central office equipment.

**SWITCHING CENTER:** Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

**TRUNK:** A communication channel between central office units or entities, or private branch exchanges.

**Attachment F**

**Florida Secretary of State  
Authorization to Operate in Florida**

# State of Florida



## Department of State

I certify the attached is a true and correct copy of the application by TELCAM, TELECOMMUNICATIONS COMPANY OF THE AMERICAS, INC., a Texas corporation, authorized to transact business within the State of Florida on June 27, 1995, as shown by the records of this office.

The document number of this corporation is F95000003109.

Given under my hand and the  
Great Seal of the State of Florida,  
at Tallahassee, the Capital, this the  
Twenty-seventh day of June, 1995



CR2EO22 (1-95)

*Sandra B. Northam*

Sandra B. Northam  
Secretary of State



FLORIDA DEPARTMENT OF STATE  
Sandra B. Mortham  
Secretary of State

June 27, 1995

CSC NETWORKS

Qualification documents for TELCAM, TELECOMMUNICATIONS COMPANY OF THE AMERICAS, INC. were filed on June 27, 1995, and assigned document number F95000003109. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

The certification you requested is enclosed.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (904) 487-6091, the Foreign Qualification/Tax Lien Section.

Lee Rivers  
Document Examiner  
Division of Corporations

Letter Number: 995A00031472

Division of Corporations - P.O. BOX 6327 -Tallahassee, Florida 32314

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO  
TRANSACTION BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS  
SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACTION BUSINESS IN THE  
STATE OF FLORIDA:

1. TELCAM, Telecommunications Company of the Americas, Inc.  
(Name of corporation: must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or  
abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person  
or partnership if not so contained in the name at present.)
2. TEXAS 3. \_\_\_\_\_  
(State or country under the law of which it is incorporated) (FEI number, if applicable)
4. June 13, 1994 5. perpetual  
(Date of Incorporation) (Duration: Year corp. will cease to exist or "perpetual")
6. upon qualification  
(Date first transacted business in Florida. (See sections 607.1501, 607.1502, and 817.155, F.S.)
7. 905 Rosenberg  
Galveston, TX 77550  
(Current mailing address)
8. Provide long distance service.  
(Purpose(s) of corporation authorized in home state or country to be carried out in the state of Florida)

FILED  
SECRETARY OF STATE  
DIVISION OF CORPORATIONS  
95 JUN 27 PM 1:54

9. Name and street address of Florida registered agent:

Name: The Prentice-Hall Corporation System, Inc.

Office Address: 1201 Hays Street, #105

Tallahassee, Florida, 32301  
(Zip Code)

10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

By: Amy Hopson  
(Registered agent's signature) Amy Hopson Assistant Secretary

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and address of officers and/or directors:

A. DIRECTORS

Chairman: Terry Miller

Address: 905 Rosenberg Galveston, TX 77550

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Director: Mike Massingill

Address: 905 Rosenberg

Galveston, TX 77550

Director: Joe Wiggins

Address: 905 Rosenberg

Galveston, TX 77550

B. OFFICERS

President: Terry Miller

Address: 905 Rosenberg

Galveston, TX 77550

Vice President: \_\_\_\_\_

Address: \_\_\_\_\_

Secretary: Mike Massingill

Address: 905 Rosenberg

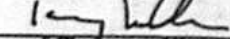
Galveston, TX 77550

Treasurer: Joe Wiggins

Address: 905 Rosenberg

Galveston, TX 77550

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13.   
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application.)

14. Terry Miller Chairman  
(Typed or printed name and capacity of person signing application)



Applicant's note: In the period between June 27, 1995, the date TELCAM's application to do business was submitted to the Florida Secretary of State, and the date this application was prepared for submission to the Commission, Mr. Mike Massengill has resigned as an officer and director of the company.

Attachment G

Jurisdictions in Which the Applicant Has  
Operated as an Interexchange Carrier,  
and in Which the Applicant Is Certificated  
to Operate as an Interexchange Carrier

Attachment G

Jurisdictions in which the applicant has operated as an interexchange carrier (Question No. 11 (A)):

Arkansas, Texas, California, Louisiana, Missouri, Michigan, Illinois, Indiana, Tennessee, Oklahoma, New Jersey, Colorado, and Virginia.

Jurisdictions in which the applicant is certificated to operate as an interexchange carrier (Question No. 11 (C)):

Arkansas, Texas, California, Louisiana, Missouri, Michigan, Illinois, Indiana, Tennessee, Oklahoma, New Jersey, Colorado, and Virginia.

**Attachment H**  
**The Applicant's Financial Ability**

## Attachment H

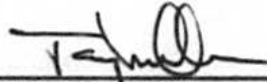
### The Applicant's Financial Ability

The Applicant has been a successful interexchange reseller since its inception in 1994, and has provided service to approximately 450,000 customers in 14 states. Because the Applicant is an ongoing business already providing the services for which authorization is requested in this application, capital for operations will Florida will be internally generated by the Applicant's operations in other jurisdictions.

In order to demonstrate the financial ability of the Applicant to undertake this venture, the Applicant submits the following for review by the Commission: The Applicant's audited financial statements for the period ending September 30, 1994; the Applicant's audited financial statements for the period ending September 30, 1995; and the unaudited financial statements for the period ending September 30, 1996. The unaudited financial statements have been verified by the Applicant's chief executive officer and chief financial officer as required by Question No. 18 (A).

STATE OF TEXAS       §  
                                  §  
COUNTY OF HARRIS   §

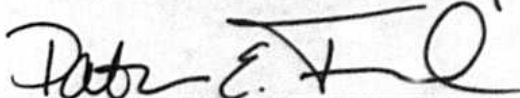
Mr. William T. Miller, being duly sworn, deposes and says that he is the President of TELCAM, Telecommunications Company of the Americas, Inc. and that the financial statements set forth in the following documents have been prepared under his direction, from the original books, papers and records of said company, that he has examined same, and declares same to be true and correct.



\_\_\_\_\_  
William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.

Subscribed and sworn to before me, this 11<sup>th</sup> day of December, 1996.

My commission expires: May 15, 2000.



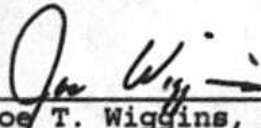
\_\_\_\_\_  
Notary Public



{seal}

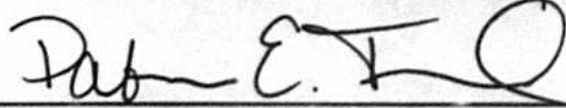
STATE OF TEXAS       §  
                                  §  
COUNTY OF HARRIS   §

Mr. Joe T. Wiggins, being duly sworn, deposes and says that he is the Treasurer of TELCAM, Telecommunications Company of the Americas, Inc. and that the financial statements set forth in the following documents have been prepared under his direction, from the original books, papers and records of said company, that he has examined same, and declares same to be true and correct.

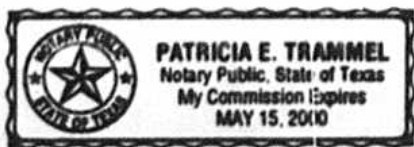
  
\_\_\_\_\_  
Joe T. Wiggins, Treasurer  
TELCAM, Telecommunications Company  
of the Americas, Inc.

Subscribed and sworn to before me, this 11<sup>th</sup> day of December, 1996.

My commission expires: May 15, 2000, 25.

  
\_\_\_\_\_  
Notary Public

{seal}



**TELCAM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.**

**FINANCIAL STATEMENTS**

**SEPTEMBER 30, 1994**



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**ANDREW G. SHEBAY & CO. P.C.**

CERTIFIED PUBLIC ACCOUNTANTS

6445 HIGH STAR

HOUSTON, TEXAS 77074-5099

TELEPHONE (713) 777-4524

FAX (713) 777-5695

**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors and Stockholders  
of Telcam, Telecommunications Company of the Americas, Inc.

We have audited the accompanying balance sheet, and statement of stockholders' equity of Telcam, Telecommunications Company of the Americas, Inc. (The Company) as of September 30, 1994, and the related statements of operations, and cash flows for the period from inception on June 13, 1994 through September 30, 1994. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the balance sheet, and stockholders' equity of Telcam, Telecommunications Company of the Americas, Inc. as of September 30, 1994, and its operations and cash flows for the period then ended.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 9 and 10 are presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 20, 1995

*Andrew G. Shebay & Co., PC*

TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.

2

BALANCE SHEET

September 30, 1994

<b>Current assets:</b>	
Cash	\$86,112
Receivables:	
Long-distance billing - \$107,943 net of reserve for bad debts of \$13,667 and billing fees of \$29,835	64,441
Notes receivable	12,900
Prepaid expenses	9,090
<b>Total current assets</b>	<u>172,543</u>
<b>Property and equipment - net of accumulated depreciation of \$1,284</b>	76,526
<b>Other assets</b>	<u>13,475</u>
<b>TOTAL ASSETS</b>	<u>\$262,544</u>
<b>Current liabilities:</b>	
Accounts payable	\$184,834
Accrued expenses	7,405
<b>Total current liabilities</b>	<u>192,239</u>
<b>Stockholders' equity:</b>	
Capital stock - 1,000,000 shares no par authorized, 837,000 shares issued and outstanding at stated value	243,000
Retained earnings (deficit)	(172,695)
<b>Total stockholders' equity</b>	<u>70,305</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<u>\$262,544</u>

The accompanying notes are an integral part of these financial statements.

**TEL-CAM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.**

**STATEMENT OF STOCKHOLDERS' EQUITY  
From June 13, 1994 (Inception) to September 30, 1994**

	<u>Common Stock</u>		<u>Retained</u>
	<u>shares</u>	<u>stated value</u>	<u>Earnings</u>
Original issue of common stock to incorporators in exchange for various furniture and equipment	600,000	\$6,000	
Common stock issued to investors for cash	237,000	\$237,000	
Net loss from operations for the period			<u>(\$172,695)</u>
	<u>837,000</u>	<u>\$243,000</u>	<u>(\$172,695)</u>

The accompanying notes are an integral part of the financial statements.

TELEAM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.

STATEMENT OF OPERATIONS

From June 13, 1994 (Inception) to September 30, 1994

	\$1,000
<b>Total revenue</b>	<b>\$357,771</b>
<b>Cost of Sales</b>	<u><b>227,918</b></u>
<b>Gross Profit</b>	<b>129,853</b>
<b>Selling expense</b>	<b>115,419</b>
<b>Operating expenses:</b>	
Salaries	99,032
Rent	12,411
Bad debts	13,667
Other operating expenses	<u>62,019</u>
<b>Total operating expenses</b>	<u><b>187,129</b></u>
<b>Net income (loss)</b>	<u><u><b>(\$172,695)</b></u></u>

The accompanying notes are an integral part of these financial statements.

**TELECOM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.**

**STATEMENT OF CASH FLOWS**

**From June 13, 1994 (Inception) to September 30, 1994**

<b>Cash flows from operations:</b>	
Net income/(loss)	(\$172,695)
Depreciation and amortization	1,284
Changes in current assets and liabilities:	
Accounts receivable	(64,441)
Notes receivable	(12,900)
Prepaid expenses	(9,090)
Accounts payable	184,834
Accrued expenses	7,405
	<hr/>
<b>Cash generated (used) by operations</b>	<b>(65,603)</b>
<b>Cash flows from investing activities:</b>	
Deposits and other assets purchased	(13,475)
Capital expenditures	(77,810)
	<hr/>
<b>Cash generated (used) by investing activities</b>	<b>(91,285)</b>
<b>Cash flows from financing activities:</b>	
Proceeds from common stock issued	243,000
	<hr/>
<b>Cash generated (used) by financing activities</b>	<b>243,000</b>
<b>Cash balance - September 30, 1994</b>	<b>\$86,112</b>
	<hr/>
<b>Other Cash Flow Information:</b>	
Cash paid for income taxes	NONE
Cash paid for interest	\$1,213
	<hr/> <hr/>

The accompanying notes are an integral part of these financial statements.

**TELCAM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.**

**NOTES TO THE FINANCIAL STATEMENTS**  
**September 30, 1994**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization** - Telcam, Telecommunications Company of the Americas, Inc. (the Company) was incorporated on June 13, 1994 according to the laws of the state of Texas. The Company has a contract with U.S. Long Distance, Inc. to provide it with certain communications services. The Company is licensed by the Federal Communications Commission and has obtained licenses in several states to provide long-distance services to its subscribers.

**Basis of accounting** - The accompanying financial statements have been prepared on the accrual basis of accounting.

**Revenue recognition** - The company recognizes revenue from its long distance subscribers when billing records are validated by its billing service provider. Call records are obtained from its long distance carrier periodically and are rated and submitted usually every three days. Subscribers are billed by their local telephone company. Collections applicable to long distance service is remitted to the billing service provider when received.

**Cash flow information** - Cash balances include regular checking accounts as well as money market savings accounts.

**Property, plant and equipment** - Property and equipment are stated at cost. Depreciation is computed using the straight line method over the estimated useful lives of the various assets. Improvements to the building leasehold is amortized over the lease term. The approximate estimated useful lives of major components of property are as follows:

	<u>Years</u>
Leasehold improvements	5
Office furniture	7
Office and computer equipment	5

**2. LONG DISTANCE BILLING AND FINANCING**

The Company has contracted with Zero Plus Dialing, Inc., a subsidiary of U.S. Long Distance, Inc. (USBI) to provide long distance billing and financing services. Under the contract validated call records are submitted by USBI on behalf of the Company to the

**TELCAM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.**

**NOTES TO THE FINANCIAL STATEMENTS  
September 30, 1994**

**2. LONG DISTANCE BILLING AND FINANCING (CONT'D)**

various local telephone companies for billing and collection. The contract provides that 70% of the validated call records will be paid to the Company within five days. These advances accrue interest at four percent over the prime rate. At September 30, 1994 advances of \$208,080 are outstanding under the contract. USBI charges various fees which are deducted with the interest charges from the 30% of the billing that is paid when collected from the local telephone company. The balance of accounts receivable is shown net of these fees which total \$29,835. The billing service contract has a term of one year from July 13, 1994.

**3. INCOME TAXES**

Federal taxable income for the interim period would be computed as follows:

Accounting income (loss) before taxes	\$(172,695)
Charitable contribution limitation	7,155
Reserve for bad debts	13,667
Limitation on meals and entertainment	<u>913</u>
Federal taxable income (loss)	<u><u>\$(150,960)</u></u>

The deduction of charitable contributions is limited to 10% of taxable income. Contributions subject to this limitation may be carried forward for five years. A net operating loss may be carried forward as a deduction for fifteen years or until used.

**4. ECONOMIC DEPENDENCY**

The Company purchases 100% of its long-distance services from one carrier, U.S. Long Distance, Inc. This telecommunications agreement is for a term of two years commencing July 12, 1994. The agreement will be extended for an additional one year unless either party gives 60 days written notice of its intent to terminate the agreement.



**TELCAM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.**

**NOTES TO THE FINANCIAL STATEMENTS**  
September 30, 1994

**5. OPERATING LEASES**

The Company is obligated under various operating leases for their office facilities and various equipment. Minimum payments under these leases for each of the five succeeding years is as follows:

1995	\$50,540
1996	53,040
1997	64,155
1998	60,000
1999	30,000
Total	<u>\$257,735</u>

**6. RELATED PARTY TRANSACTIONS**

The Company has made loans to certain officers on notes yielding 10% interest. These notes amounted to \$11,400 at September 30, 1994 and are included in the balance of notes receivable.

**SUPPLEMENTARY INFORMATION**

TELEAM, TELECOMMUNICATION COMPANY  
OF THE AMERICAS, INC.

SCHEDULE OF COST OF SALES AND SELLING EXPENSE  
From June 13, 1994 (Inception) to September 30, 1994

**Cost of sales:**

Carrier Cost	\$173,535
Other costs	25,761
Billing costs	<u>28,622</u>
<b>Total cost of sales</b>	<b><u>\$227,918</u></b>

**Selling expense:**

Ticket commissions	\$58,448
Telemarketing	32,542
Printing & boxes	5,813
Advertising and promotion	<u>18,616</u>
<b>Total selling expense</b>	<b><u>\$115,419</u></b>

THE GAM, TELECOMMUNICATIONS COMPANY  
OF THE AMERICAS, INC.

SCHEDULE OF OTHER OPERATING EXPENSE  
From June 13, 1994 (Inception) to September 30, 1994

Other operating expense:

Licenses and fees	\$9,555
Telephone	8,798
Charitable contributions	7,155
Office expenses	6,656
Payroll taxes	5,938
Miscellaneous expenses	5,294
Professional fees	4,315
Travel	4,265
Other fees	2,553
Repairs and maintenance	3,167
Depreciation	1,284
Interest expense	1,213
Entertainment	1,826
	<hr/>
Total other operating expense	\$62,019

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**FINANCIAL REPORT**  
**TELCAM, Telecommunications**  
**Company of the Americas, Inc.**

**Financial Statements**

**December 31, 1995**

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**Bill Spencer**  
**Certified Public Accountant**

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**Deer Park, Texas**

**TELCAM, Telecommunicatio  
Company of the Americas, Inc.**

**T A B L E O F C O N T E N T S**

December 31, 1995

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**Bill Spencer  
Certified Public Accountant**

**822 West Pasadena Boulevard  
Deer Park, Texas 77536-5749**

Phone: 713/479-7798 Fax: 713/479-5980

**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
of TELCAM, Telecommunications Company of the Americas, Inc.

I have audited the accompanying balance sheet, and statement of stockholders' equity of TELCAM, Telecommunications Company of the Americas, Inc. as of December 31, 1995, and the related statements of operations, and cash flows for the period from January 1, 1995 through December 31, 1995. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the balance sheet, and stockholders' equity of TELCAM, Telecommunications Company of the Americas, Inc. as of December 31, 1995, and its operations and cash flows for the period then ended.

My audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 9 and 10 is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Bill Spencer C.P.A.*  
Bill Spencer, C.P.A.  
February 19, 1996

**TELCAM, Telecommunications  
Company of the Americas, Inc.**

**Balance Sheet  
As of December 31, 1995**

**Assets**

<b>Current Assets:</b>	
Cash	\$ 883,823
Receivables:	
Long-distance billing of \$480,380 net of billing fees of \$288,756	191,624
Prepaid Expenses	17,387
Federal Income Tax Refund Due	<u>127,288</u>
<b>Total Current Assets</b>	<b>1,220,122</b>
Property and Equipment - net of Accumulated Depreciation of \$24,334	75,156
Other Assets	<u>11,238</u>
<b>Total Assets</b>	<b><u>\$ 1,306,516</u></b>

**Liabilities and Equity**

<b>Current Liabilities:</b>	
Accounts Payable	\$ 36,973
Accrued Expenses	<u>462,559</u>
<b>Total Current Liabilities</b>	<b>499,532</b>
<b>Shareholders' Equity:</b>	
Capital Stock - 1,000,000 shares no par authorized, 887,000 shares issued and outstanding at stated value	293,000
Treasury Stock at Cost	(102,000)
Retained Earnings	<u>615,984</u>
<b>Total Stockholders' Equity</b>	<b><u>806,984</u></b>
<b>Total Liabilities &amp; Stockholders' Equity</b>	<b><u>\$ 1,306,516</u></b>



**TELCAM, Telecommunicatio**  
**Company of the Americas, Inc.**

**Statement of Stockholders' Equity**  
**For the Period from January 1, 1995 to December 31, 1995**

	<u>Common Stock</u>			
	Shares	Stated Value	Treasury Stock	Retained Earnings
Original Issue of Common Stock to Incorporators in exchange for Various Furniture and Equipment	600,000	6,000		
Common Stock issued to Investors for Cash	287,000	287,000		
Purchase of Treasury Stock	(202,000)		(102,000)	
Retained Earnings December 31, 1994				38,477
Net Income from Operations for the Period				900,370
Dividends Paid				(322,863)
	685,000    293,000		(102,000)	615,984

**TELCAM, Telecommunicatio  
Company of the Americas, Inc.**

**Statement of Operations  
For the Period from January 1, 1995 to December 31, 1995**

Total Revenue	\$ 11,569,352
Cost of Sales	<u>6,679,932</u>
Gross Profit	4,889,420
Selling Expense	665,546
Operating Expenses:	
Personnel Leasing	1,125,886
Rent	37,399
Salaries	938,767
Other Operating Expenses	<u>784,150</u>
Total Operating Expenses	2,886,202
Other Income	<u>16,898</u>
Net Income before Taxes	1,354,570
Provision for Federal Income Tax	<u>454,200</u>
Net Income	<u>\$ 900,370</u>

**TELCAM, Telecommunications  
Company of the Americas, Inc.**

Statement of Cash Flows  
For the Period from January 1, 1995 to December 31, 1995

Cash Flows from Operations:	
Net Income	\$ 900,370
Depreciation and Amortization	19,187
Changes in Current Assets and Liabilities:	
Accounts Receivable	93,647
Notes Receivable	10,747
Prepaid Expenses	(9,787)
Accounts Payable	11,458
Accrued Expenses	9,770
Federal Income Tax Refund Due	<u>(127,288)</u>
Cash Generated by Operations	908,104
Cash Flows from Investing Activities:	
Deposits Refunded	11,753
Purchase of Treasury Stock	(2,000)
Capital Expenditures	<u>(8,432)</u>
Cash Generated by Investing Activities	1,321
Cash Flows from Financing Activities:	
Payment of Notes Payable	(50,000)
Proceeds from Common Stock Issued	50,000
Dividends Paid	<u>(322,863)</u>
Cash Used by Financing Operations	(322,863)
Total Cash Generated	586,562
Cash Balance - December 31, 1994	<u>297,261</u>
Cash Balance - December 31, 1995	<u>\$ 883,823</u>
Other Cash Flow Information:	
Cash Paid for Income Taxes	<u>\$ 454,200</u>
Cash Paid for Interest	<u>\$ 24</u>

**TELCAM, Telecommunications  
Company of the Americas, Inc.**

Notes to the Financial Statements  
December 31, 1995

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

**Organization:** TELCAM, Telecommunications Company of the Americas, Inc. (the Company) was incorporated on June 13, 1994 according to the laws of the State of Texas. The Company has a contract with U.S. Long Distance, Inc. to provide it with certain communications services. The Company is licensed by the Federal Communications Commission and has obtained licenses in several states to provide long-distance services to its subscribers.

**Basis of Accounting:** The accompanying financial statements have been prepared on the accrual basis of accounting.

**Revenue Recognition:** The Company recognizes revenue from its long distance subscribers when billing records are validated by its billing service provider. Call records are obtained from its long distance carrier periodically and are rated and submitted usually every three days. Subscribers are billed by their local telephone company. Collections applicable to long distance service is remitted to the billing provider when received.

**Cash Flow Information:** Cash balances include regular checking accounts as well as money market savings accounts.

**Property, Plant and Equipment:** Property and equipment is stated at cost. Depreciation is computed using the straight line method over the estimated useful lives of the various assets. The approximate estimated useful lives of major components of property are seven years for office furniture and fixtures and five years for office and computer equipment.

**2. LONG DISTANCE BILLING AND FINANCING:**

The Company has contracted with Zero Plus Dialing, Inc., a subsidiary of U.S. Long Distance, Inc. (USBI) to provide long distance billing and financing services. Under the contract, validated call records are submitted by USBI on behalf of the Company to the various local telephone companies for billing and collection. The contract provides that 70% of the validated call records will be paid to the Company within five days. These advances accrue interest at four percent over the prime rate. USBI charges various fees which are deducted with the interest charges from the 30% of the billing that is paid when collected from the local telephone company. The balance of accounts receivable is shown net of these fees which total \$288,756. The billing service contract has a term of one year from July 13, 1995.

**TELCAM, Telecommunications  
Company of the Americas, Inc.**

Notes to the Financial Statements  
December 31, 1995

**3. INCOME TAXES:**

Financial accounting income differs from federal taxable income due to timing differences in the reporting of certain items of income and deductions as follows:

Accounting Income before Taxes	\$ 1,354,570
Charitable Contribution Carryover	(9,249)
Additional Tax Depreciation and Amortization	(20,009)
Other	<u>10,570</u>
Federal Taxable Income	<u>\$ 1,335,882</u>

The deduction for charitable contributions is limited to 10% of taxable income. Contributions subject to this limitation were carried forward from the previous year.

**4. ECONOMIC DEPENDENCY:**

The Company purchases substantially all of its long-distance services from one carrier, U.S. Long Distance, Inc. This telecommunications agreement is for a term of two years commencing July 12, 1994. The agreement will be extended for an additional one year unless either party gives 60 days written notice of its intent to terminate the agreement.

**5. OPERATING LEASES:**

The Company is obligated under various leases for their office facilities and various equipment. Minimum payments under these leases for each of the six succeeding years is as follows:

1996	\$ 123,993
1997	152,197
1998	150,282
1999	122,792
2000	92,592
2001	<u>15,432</u>
Total	<u>\$ 657,288</u>

**TELCAM, Telecommunicatio  
Company of the Americas, Inc.**

Notes to the Financial Statements  
December 31, 1995

**6. RELATED PARTY TRANSACTIONS:**

The Company entered into a management agreement with Telcam Personnel Services, a partnership whose partners are the shareholders of the Company and who have partnership interests in Telcam Personnel Services in the same ratio as their stock ownership in the Company. The agreement became effective on August 1, 1995 and provides for the partnership to provide management, payroll, and other services to the Company. From August 1, 1995 to December 31, 1995, the amount paid by the Company to Telcam Personnel Services was \$1,125,886 and of this amount, the partnership realized \$712,883 in net income.

**Supplementary Information**

**TELCAM, Telecommunications  
Company of the Americas, Inc.**

**Schedule of Cost of Sales and Selling Expense  
For the Period from January 1, 1995 to December 31, 1995**

**Cost of Sales:**

Boxes	\$ 153,209
Box Location Rental	46,655
Carrier Costs	5,603,209
Clipboard Program	2,342
Direct Sales Expense	172,514
PIC Disputes	516,910
Printing	106,605
Shipping	68,459
Storage	<u>10,029</u>
Total Cost of Sales	<u>\$ 6,679,932</u>

**Selling Expense:**

Advertising and Promotions	\$ 87,156
Telemarketing	4,109
Ticket Commission	<u>574,281</u>
Total Selling Expense	<u>\$ 665,546</u>



**TELCAM, Telecommunications  
Company of the Americas, Inc.**

**Schedule of Other Operating Expense  
For the Period from January 1, 1995 to December 31, 1995**

**Other Operating Expense:**

ADP - Paychex Fees	\$ 4,535
Abandoned Lease Improvements	19,002
Charitable Contributions	90,192
Continuing Education	1,651
Contract Services	40,305
Depreciation and Amortization	19,787
Dues and Subscriptions	5,206
Employee Benefits	10,150
Equipment Rental	27,416
Insurance	23,586
Interest	24
Janitorial	3,857
Licenses and Fees	15,528
Office Expenses	72,461
Pagers	5,779
Payroll Taxes	76,909
Postage	17,484
Professional Fees	162,001
Relocation Expense	3,521
Repairs and Maintenance	44,012
Security	638
State Income and Franchise Taxes	57,248
Telephone	67,943
Travel	2,492
Utilities	<u>12,423</u>
<b>Total Other Operating Expense</b>	<b>\$ <u>784,150</u></b>

Date : 09/30/96  
Time : 12:13 PM

TELCAM, INC.  
10851 SCARSDALE SUITE 150  
HOUSTON, TEXAS 77089

Page no. 1

Balance Sheet as of 09/30/96

Account #	Account Name	Balance YTD
----- ASSETS -----		
CASH		
11011	Petty Cash	100.00
11028	COMMUNITY BANK-OPERATING	314,229.79
11022	TELCAM MARKETING	570.00
11026	MERRILL LYNCH	244,574.09
11027	MERRILL LYNCH CHARITY	74,291.91
11029	ACCOUNTS RECEIVABLE 1995	0.00
TOTAL CASH		633,765.79
RECEIVABLES		
11041	Accounts Receivable	0.00
11042	Notes-Receiveable	-0.00
11051	Reserve for Holdbacks	0.00
11052	Reserve for Bad Debts	0.00
11045	Child Support	-0.00
TOTAL RECEIVABLES		0.00
OTHER CURRENT ASSETS		
13031	Prepaid Insurance	4,677.72
13032	Prepaid Other	12,715.96
13033	Deferred Tax Asset	0.00
TOTAL OTHER CURRENT ASSET		17,393.68
PROPERTY & EQUIPMENT		
12041	Computer Equipment	111,393.09
12021	Furniture & Fixtures	25,173.90
12051	Office Equipment	12,968.15
TOTAL PROPERTY & EQUIPMEN		149,535.14
Accumulated Depreciation		-48,582.22
Total Fixed		100,952.92
OTHER CURRENT ASSETS:		
OTHER ASSETS		
14011	Deposits	6,316.10
13011	Leasehold Improvements	-0.00
13021	Organization Cost	3,000.00
Total Other Assets		9,316.10
TOTAL ASSETS		761,428.49
		-----

This represents an UN-AUDITED Balance Sheet as of the date shown.

Date : 09/30/96  
Time : 12:13 PM

TELCAM, INC.  
10851 SCARSDALE SUITE 150  
HOUSTON, TEXAS 77089

Page no. 2

Balance Sheet as of 09/30/96

Account #	Account Name	Balance YTD
----- LIABILITIES -----		
CURRENT LIABILITIES		
21011.1	1995 ACCOUNTS PAYABLE	0.00
2102.1	Notes Payable-ACCO	0.00
21011	Accounts Payable - Vendor	0.00
21051	Accrued Carrier Cost	0.00
210426	Federal Income Tax Payabl	-0.00
210424	Texas Fran. Tax Payable	28,482.35
210425	State Income Tax Payable	0.00
210411	Payroll Taxes Payable	0.00
210427	FUTA/SUTA Taxes Payable	0.00
21053	Accrued Rent	0.00
		-----
	TOTAL CURRENT LIABILITIES	28,482.35
OTHER LIABILITIES		
210428	Deferred Income Tax	0.00
		-----
	TOTAL OTHER LIABILITIES	0.00
		-----
	TOTAL LIABILITIES	28,482.35 -----
STOCKHOLDERS EQUITY		
31011	Common Stock	293,000.00
3103	Treasury Stock	-102,000.00
		-----
	TOTAL STOCKHOLDERS EQUITY	191,000.00
3104	1995 Dividends Paid	-328,092.93
3106	1996 Dividends Paid	-1,452,714.50
3294	1994 Profit/Loss	38,476.72
3295	1995 Profit/Loss	957,840.05
		-----
	Current Earnings	1,326,436.80
		-----
	TOTAL EQUITY	732,946.14 -----
		-----
	LIABILITIES + EQUITY	761,428.49 -----

This represents an UN-AUDITED Balance Sheet as of the date shown.

Date : 09/30/96  
Time : 12:28 PM

TELCOM, INC.  
10851 SCARSDALE  
SUITE 150  
HOUSTON, TEXAS 77089  
INCOME STATEMENT AS OF 09/30/96

Page no. 1

Account	Account Name	% This				Total Budget	% Total YTD Bal - Total		% Bud V
		This Perd	Perd	YTD Balance	% YTD		Bud	l	
REVENUES									
4102	Long Distance	691,321.62	99.3	7,463,233.33	99.4	0.00	0.0	7,463,233.33	0.0
4102.2	HOBIC PLUS/ USLD	2,051.58	0.3	24,097.06	0.3	0.00	0.0	24,097.06	0.0
4103	Interest Income	2,547.09	0.4	23,800.12	0.3	0.00	0.0	23,800.12	0.0
4104	Misc. Income	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
TOTAL REVENUES		695,920.29	100.0	7,511,130.51	100.0	0.00	0.0	7,511,130.51	0.0
COST OF GOODS SOLD									
5110	Boxes	0.00	0.0	84,787.37	1.1	0.00	0.0	84,787.37	0.0
5115	Box Location Rental	4,850.00	0.7	46,260.00	0.6	0.00	0.0	46,260.00	0.0
5120	Carrier Cost-USLD	307,320.04	44.2	1,039,612.27	13.8	0.00	0.0	1,039,612.27	0.0
5121	CARRIER COST-TWT	96,472.87	13.9	1,636,557.38	21.8	0.00	0.0	1,636,557.38	0.0
5126	Contributions	9,500.00	1.4	76,655.19	1.0	0.00	0.0	76,655.19	0.0
5130	Marketing Expense	10,145.11	1.5	70,207.04	0.9	0.00	0.0	70,207.04	0.0
5131	Marketing Food	1,076.98	0.2	11,619.73	0.2	0.00	0.0	11,619.73	0.0
5137	PIC Dispute-USLD	8,568.94	1.2	90,392.83	1.2	0.00	0.0	90,392.83	0.0
5138	PIC DISPUTE-TWT	5,060.92	0.7	81,042.39	1.1	0.00	0.0	81,042.39	0.0
5140	Printing	10,857.18	1.6	72,313.95	1.0	0.00	0.0	72,313.95	0.0
5155	Shipping	2,699.65	0.4	65,268.70	0.9	0.00	0.0	65,268.70	0.0
	Storage	3,934.00	0.6	19,092.26	0.3	0.00	0.0	19,092.26	0.0
	Ticket Commission	0.00	0.0	-14.00	-0.0	0.00	0.0	-14.00	0.0
TOTAL COST OF GOODS SOLD		460,485.69	66.2	3,293,795.11	43.9	0.00	0.0	3,293,795.11	0.0
PROFIT AFTER COST OF GOOD		235,434.60	33.8	4,217,335.40	56.1	0.00	0.0	4,217,335.40	0.0
SELLING EXPENSE									
TOTAL SELLING EXPENSE		0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
TOTAL PROFIT AFTER COST		235,434.60	33.8	4,217,335.40	56.1	0.00	0.0	4,217,335.40	0.0

Date : 09/30/96  
Time : 12:28 PM

TELCAM, INC.  
10851 SCARSDALE  
SUITE 150  
HOUSTON, TEXAS 77089  
INCOME STATEMENT AS OF 09/30/96

Page no. 2

Account	Account Name	%		YTD Balance	%	Total Budget	%		Total YTD Bal - Total	%
		This	Perd				Bud	1		
<b>OPERATING EXPENSE</b>										
5203	Accounting Fees	925.00	0.1	2,033.75	0.0	0.00	0.0	2,033.75	0.0	
5205	Advertising & Promotion	11,098.80	1.6	38,116.71	0.5	0.00	0.0	38,116.71	0.0	
5220	Bank Service Charges	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	
5214	Continued Education	0.00	0.0	4,902.37	0.1	0.00	0.0	4,902.37	0.0	
5222	Contract Labor	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	
5230	Delivery Charges	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	
5235	Depreciation	2,314.26	0.3	23,298.22	0.3	0.00	0.0	23,298.22	0.0	
5300	Director Fees	3,000.00	0.4	30,000.00	0.4	0.00	0.0	30,000.00	0.0	
5240	Dues & Subscriptions	460.00	0.1	2,484.39	0.0	0.00	0.0	2,484.39	0.0	
5245	Employee Benefits	169.72	0.0	4,115.35	0.1	0.00	0.0	4,115.35	0.0	
5246	Employee Benefit Food	197.42	0.0	1,543.86	0.0	0.00	0.0	1,543.86	0.0	
5263	Insurance	-114.71	-0.0	11,860.57	0.2	0.00	0.0	11,860.57	0.0	
5270	Janitorial Services	291.48	0.0	1,702.46	0.0	0.00	0.0	1,702.46	0.0	
5273	Lease-Computer	0.00	0.0	8,064.84	0.1	0.00	0.0	8,064.84	0.0	
5274	Lease-Equipment	1,220.30	0.2	11,139.08	0.1	0.00	0.0	11,139.08	0.0	
5275	Legal Fees	4,935.31	0.7	12,544.19	0.2	0.00	0.0	12,544.19	0.0	
5280	License/Foreign Corp Fees	-1,115.03	-0.2	7,847.79	0.1	0.00	0.0	7,847.79	0.0	
5285	Office Expense	1,995.28	0.3	31,282.02	0.4	0.00	0.0	31,282.02	0.0	
5277	Pagers	1,114.08	0.2	4,923.92	0.1	0.00	0.0	4,923.92	0.0	
5277	Payroll Taxes-FICA	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	
5221	Personnel Leasing	301,965.35	43.4	2,420,549.79	32.2	0.00	0.0	2,420,549.79	0.0	
5290	Pest Control	70.36	0.0	217.58	0.0	0.00	0.0	217.58	0.0	
5295	Postage	656.22	0.1	28,921.37	0.4	0.00	0.0	28,921.37	0.0	
5303	Relocation Expense	0.00	0.0	974.25	0.0	0.00	0.0	974.25	0.0	
5305	Rent-Building	9,352.60	1.3	64,814.93	0.9	0.00	0.0	64,814.93	0.0	
5375	Repairs & Maint-Equipment	2,108.36	0.3	4,355.44	0.1	0.00	0.0	4,355.44	0.0	
5380	Repairs & Main-Leasehold	150.01	0.0	1,864.79	0.0	0.00	0.0	1,864.79	0.0	
5383	Salaries	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	
5385	Security	65.60	0.0	2,381.51	0.0	0.00	0.0	2,381.51	0.0	
5387	TAX-Foreign Corp. Taxes	21,700.33	3.1	79,794.33	1.1	0.00	0.0	79,794.33	0.0	
5381	Tax -Property	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0	
5382	Tax-Texas State Franchise	0.00	0.0	28,253.50	0.4	0.00	0.0	28,253.50	0.0	
5390	Telephone	2,475.92	0.4	28,298.41	0.4	0.00	0.0	28,298.41	0.0	
5391	Telephone T-1	3,304.03	0.5	21,766.91	0.3	0.00	0.0	21,766.91	0.0	
5393	Trash Pickup	62.99	0.0	917.42	0.0	0.00	0.0	917.42	0.0	
5395	Travel	0.00	0.0	990.16	0.0	0.00	0.0	990.16	0.0	
5400	Utilities-Electric	1,036.33	0.1	10,792.45	0.1	0.00	0.0	10,792.45	0.0	
5405	Utilities-Gas	0.00	0.0	28.97	0.0	0.00	0.0	28.97	0.0	
5410	Utilities-Water	46.01	0.0	117.27	0.0	0.00	0.0	117.27	0.0	
<b>TOTAL OPERATING EXPENSE</b>		<b>369,486.02</b>	<b>53.1</b>	<b>2,890,898.60</b>	<b>38.5</b>	<b>0.00</b>	<b>0.0</b>	<b>2,890,898.60</b>	<b>0.0</b>	

Date : 09/30/96  
 Time : 12:28 PM

TELCOM, INC.  
 10851 SCARSDALE  
 SUITE 150  
 HOUSTON, TEXAS 77089  
 INCOME STATEMENT AS OF 09/30/96

Account	Account Name	This Perd	% This Perd	YTD Balance	% YTD	Total Budget	% Total YTD Bal - Total Bud	Total	% Bud V
	<b>TOTAL EXPENSES</b>	829,971.71	119.3	6,184,693.71	82.3	0.00	0.0	6,184,693.71	0.0
	<b>NET INCOME BEFORE TAXES</b>	-134,051.42	-19.3	1,326,436.80	17.7	0.00	0.0	1,326,436.80	0.0
	<b>Operative Profit/(Loss)</b>	-134,051.42	-19.3	1,326,436.80	17.7	0.00	0.0	1,326,436.80	0.0
	<b>NET FINANCIAL OPERATION</b>								
	<b>Financial Profit/(Loss)</b>	-134,051.42	-19.3	1,326,436.80	17.7	0.00	0.0	1,326,436.80	0.0
	<b>Net Profit/(Loss)</b>	-134,051.42	-19.3	1,326,436.80	17.7	0.00	0.0	1,326,436.80	0.0
5401	<b>Provision for Income Tax</b>	0.00	0.0	0.00	0.0	0.00	0.0	0.00	0.0
	<b>Net Profit/(Loss) after INCOME TAX</b>	-134,051.42	-19.3	1,326,436.80	17.7	0.00	0.0	1,326,436.80	0.0

Attachment I

Applicant's Managerial and Technical Ability

## Attachment I

### Applicant's Managerial and Technical Ability

Applicant has proven its managerial and technical ability by growing as an interexchange carrier in each year of its existence. The same management team that is responsible for the operations in the other jurisdictions in which the Applicant currently operates will oversee the operations in Florida. This group is headed by William T. Miller, who before becoming the President of TELCAM, owned and managed a full-service advertising agency with billings exceeding \$1 million annually and Joe T. Wiggins, who was a Division Manager with Heartline Communications, Inc. before becoming TELCAM's Principal Director and Treasurer. Both of these individuals have a proven record in business and have focused their efforts and ability into making TELCAM a successful interexchange reseller.

Applicant will provide telecommunications services throughout all equal access areas in the State of Florida through the resale of other registered companies' telecommunications services. As a reseller, Applicant does not own or control any transmission facilities. Applicant proposes to operate as a "switchless reseller" and resell telecommunications services of an underlying interexchange carrier. Through the services Applicant purchases and resells, it will utilize existing equipment and facilities of other authorized carriers to provide services and does not have personal knowledge of the specific types of equipment, facilities or routes used by its underlying carriers.



Attachment J  
Applicant's Proposed Tariff

FLORIDA INTEREXCHANGE TELECOMMUNICATIONS TARIFF  
OF  
TELCAM, TELECOMMUNICATIONS COMPANY OF THE AMERICAS, INC.

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by TELCAM, Telecommunications Company of the Americas, Inc. (TELCAM) within the State of Florida. This tariff is on file with the Florida Public Service Commission and copies may be inspected, during normal business hours, at TELCAM's principal place of business.

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Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089

CHECK SHEET

Sheets 1 through 17 inclusive of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

<u>SHEET</u>	<u>REVISION</u>
1	Original
2	Original
3	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original

Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089

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Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089

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TARIFF FORMAT

- A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 8 and 9 would be 8.1.
- B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the Florida Public Service Commission. For example, the 3rd revised Sheet 8 cancels the 2nd revised Sheet 8.
- C. Paragraph Numbering Sequences - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
  - 2.1.
  - 2.1.1.
  - 2.1.1.A.
  - 2.1.1.A.1.
  - 2.1.1.A.1.(a).
  - 2.1.1.A.1.(a).1.
  - 2.1.1.A.1.(a).1.(i).
  - 2.1.1.A.1.(a).1.(i).(1).

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Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089

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EXPLANATION OF SYMBOLS

The following are the only symbols used for the purposes indicated below:

- C - To signify changed regulation
- D - Delete or discontinue
- I - Change resulting in an increase to a customer's bill
- M - Moved from another tariff location
- N - New
- R - Change resulting in a reduction to a customer's bill
- T - Change in text or regulation but no change in rate or charge

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Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089

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**SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS**

**COMPANY** - TELCAM, Telecommunications Company of the Americas, Inc., a Texas corporation.

**FPSC** - Florida Public Service Commission.

**CUSTOMER** - A person or legal entity which orders or uses the services provided by TELCAM and is responsible for the payment of charges and compliance with tariff regulations.

**INTERLATA CALL** - Any call that originates in one LATA and terminates in a different LATA.

**INTERSTATE CALL** - Any call that originates in one state and terminates in another.

**INTRALATA CALL** - Any interexchange call that originates and terminates in the same LATA.

**INTRASTATE CALL** - Any call that originates and terminates within the same state.

**LATA** - Local Access Transport Area is a geographic boundary within which the LEC provides communications services. Multiple LECs may provide services within the same LATA.

**LOCAL EXCHANGE CARRIER (LEC)** - The serving telephone company providing local services to subscribers. This company may also provide some of the following services: LATA wide long distance, voice and data private lines, custom calling services and billing and collection services.

**TELCAM** - TELCAM, Telecommunications Company of the Americas, Inc. or "the Company."

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Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089

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**SECTION II - RULES AND REGULATIONS**

**2.1 Undertaking of Company**

The Company's services are furnished for communications originating and terminating within the state of Florida under the terms of this tariff.

**2.2 Limitations**

2.2.1 Service is offered subject to the availability of facilities and the provisions of this Tariff.

2.2.2 Pursuant to Commission-approved procedures, the Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control; or when the customer is using service in violation of the law or the provisions of this Tariff.

**2.3 Liabilities of the Company**

**2.3.1 Liability of the Company**

The Company shall not be liable for loss or damage sustained by reason of failure in or breakdown of facilities of third parties not under its control. In no event shall the Company's liability for any failure, breakdown, or interruption in services exceed the charges applicable under this tariff of such service.

The Company shall not be liable and shall be indemnified and saved harmless by any Customer, end user, or other entity from all loss, claims, demands, suits, or other action or any liability whatever, whether suffered, made, instituted, or asserted by any Customer, end user, or other entity for any personal injury to, or death of, any person or persons and for any loss, damage, defacement or destruction of the premises of any Customer, end user or any other entity or any other property whether owned or controlled by the Customer, end user, or others, caused or claimed to have been caused, directly or indirectly, by any act or

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Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089



SECTION II - RULES AND REGULATIONS

2.3 Liabilities of the Company, (Cont'd)

2.3.1 Liability of the Company, Cont'd

omission of the Customer, end user, or others or by any installation, operation, failure to operate, maintenance, removal, presence, condition, location or use of facilities or equipment provided by the Company which is not the direct result of the Company's negligence. No agents or employees of any other entity shall be deemed to be the agents or employees of the Company.

The Company shall not be liable for any failure of performance due to causes beyond its control, including, without being limited to, acts of God, fires, lightning, floods or other catastrophes, national emergencies, insurrections, riots or wars, strikes, lockouts, work stoppage or other labor difficulties, any failure of local exchange company lines or delays caused by the local exchange company or the Customer or end-user, and any law, order, regulation or other action of any governing authority or agency thereof.

The Customer is required to notify the Company of any changes to Customer's equipment, including software controlling the equipment's function. The Company is not liable for interruptions in service caused by Customer's failure to notify the Company prior to any change.

2.3.2 Overpayment

The Company shall remit any overpayment to Customers under the following circumstances: (1) through the Company's normal internal auditing practices, The Company discovers the overpayment; and (2) Customer submits a written claim, which with substantiating evidence supplied by Customer, the Company is able to verify.

Issued: \_\_\_\_\_

Date Effective: \_\_\_\_\_

William T. Miller, President  
TELCAM, Telecommunications Company  
of the Americas, Inc.  
10851 Scarsdale, Suite 150  
Houston, Texas 77089

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**SECTION II - RULES AND REGULATIONS**

**2.3 Liabilities of the Company, (Cont'd)**

**2.3.3 Disclaimer of Warranties**

Except as expressly provided in this tariff, the Company makes no understanding, agreements, representations or warranties, expressed or implied (including any regarding the merchantability or fitness for a particular purpose).

**2.4 Payment and Billing**

2.4.1 Bills for service will be rendered monthly to each Customer. Payment terms and deadlines are established by the LEC rendering the Customer's bill.

2.4.2 Customer is responsible for the payment of bills for all calls or services, including any calls or services:

- (a) Originated at the Customer's number(s),
- (b) Accepted at the Customer's number(s) (e.g., Collect Calls),
- (c) Billed to the Customer's number via Third Number Billing, if the Customer is found to be responsible for such call or service,
- (d) Billed to the Customer's number via the use of a Calling Card or the use of a special billing number, or
- (e) Incurred at the request of the Customer.

2.4.3 In the case of a billing dispute between the Customer and the Company for service furnished to the Customer, which cannot be settled with mutual satisfaction, the Customer can take the following course of action within 60 days of the disputed bill's billing date.

- (a) First, the Customer may request, and the Company will perform, an in-depth review of the disputed amount. (The undisputed portion and subsequent bills must be paid on a timely

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SECTION II - RULES AND REGULATIONS

2.4 Payment and Billing, (Cont'd)

2.4.3 Cont'd

basis or the service may be subject to disconnection).

- (b) Second, if there is still disagreement about the disputed amount after the investigation and review by a manager of the Company, the Customer may appeal to the Florida Public Service Commission for its investigation and decision.

The address of the Commission is:

Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Gunter Building  
Tallahassee, Florida 32399-0850

2.5 Discontinuance of Service

2.5.1 Service will be provided to Customer until cancelled by Customer in writing or until cancelled by the Company as set forth below.

2.5.2 Service must be paid for by Customer on a timely basis and may not be used for any unlawful purpose. In the event of non-payment of any sum due the Company by Customer, the use of foul or profane expressions, the impersonation of another with fraudulent intent, or any other violation of the Communications Act of 1934, as amended, or of the Rules and Regulations of the Federal Communications Commission or this state, the Company may either temporarily deny service or terminate Customer's service.

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SECTION II - RULES AND REGULATIONS

2.5 Discontinuance of Service, (Cont'd)

2.5.3 Denial of Service Not Requiring Advance Notice. The Company may discontinue service without prior notice for any of the following reasons:

- (i) Unauthorized Use of Service. Customer's unauthorized use of service by any method which causes hazardous signals over the network.
- (ii) Illegal Use of Service. Customer's use of service in a manner to violate the law.

2.5.4 Denial of Service Requiring 10 Days' Advance Notice. the Company may deny service for any of the following reasons provided it has notified the Customer of its intent, in writing, to deny service and has allowed the Customer a reasonable time of not less than 10 days, or as otherwise specified in these regulations, in which to remove the cause for denial:

- (i) Non-compliance with Regulations. For violation of or non-compliance with regulations of the Florida Public Service Commission, or for violation of or non-compliance with this Tariff.
- (ii) Failure on Contractual Obligations. For failure of the Customer to fulfill its contractual obligations for service or facilities subject to regulation by this State.
- (iii) Non-payment of Bill.

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SECTION II - RULES AND REGULATIONS

2.5 Discontinuance of Service, (Cont'd)

- 2.5.5 For non-payment of any bill for service, provided that the Company has made a reasonable attempt to effect collection and has given the Customer written notice of its intent to deny service if settlement of his or her account is not made and provided the Customer has at least 5 days, excluding Sundays and holidays in which to make settlement before his or her service is denied.
- 2.5.6 Except in cases where a prior promise to pay has not been kept or bankruptcy, receivership, abandoned service, or abnormal toll usage is involved, the Company shall not deny service on the day preceding any day on which it is not prepared to accept payment of the amount due and to reconnect service.
- 2.5.7 The Company reserves the right to discontinue service or cancel an application for service without liability upon written notice when necessitated by conditions beyond its control.
- 2.5.8 Customers wishing to cancel any service under this tariff shall notify the Company in writing at least 30 days prior to such cancellation.
- 2.5.9 A Customer's service may be restored following the correction of the basis for termination. In addition to the payment of any deposit and/or outstanding amounts owed the Company, any reconnection charge may be assessed by the Customer's LEC.

2.6 Customer Application for Service

Customers must sign one of the Company's order forms before service will be provided.

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**SECTION II - RULES AND REGULATIONS**

**2.7 Contracts or Agreements**

None in effect.

**2.8 Special Information Required on Forms**

None other than information in forms provided under Rule 2.6.

**2.9 Establishment and Re-establishment of Credit**

The Company reserves the right to examine the credit record and check the references of all applicants and Customers. The Company may examine the credit profile/record of any applicant prior to accepting the service order. These shall not in themselves obligate the Company to provide services or to continue to provide service, if a later check of applicant's credit record or payment history is, in the opinion of the Company, contrary to the best interest of the Company.

**2.10 Deposits and Advance Payments**

The Company does not require Customer deposits.

**2.11 Notices**

Any notice the Company gives to a Customer will be written notice mailed to the Customer's billing address or to such address as may be subsequently given by the Customer to the Company.

**2.12 Temporary Service**

Temporary service or service to speculative projects will be provided if available and consistent with the best interest of the Company. Rates and conditions for such service will be those published in this tariff schedule. Any Customer paying the normal subscription fees shall be eligible to utilize the service.

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**SECTION II - RULES AND REGULATIONS**

2.13 Continuity of Service

In the event of foreknowledge of an interruption of service for a period exceeding two hours, the Customers will be notified in writing, by mail, at least one week in advance.

2.14 Employee Service

The Company does not have a special service for employees.

2.15 Customer Service

Customers with service, billing or other inquiries may contact the Company by calling the Company's toll-free Customer Service number -- (800) 460-4491. Calls are answered from 8:00 A.M. to 5:00 P.M. C.S.T. Monday through Friday.

Customer Service may also be contacted by writing: TELCAM, 10851 Scarsdale, Suite 150, Houston, Texas 77089

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**SECTION III - DESCRIPTION OF SERVICES**

**3.0 Service Offerings**

- 3.1 TELCAM Business is a flat rate, direct access service. This service is designed for businesses that conduct the majority of their business during the day. There is no installation fee and \$2.92 monthly fee. Calls are rounded to the next higher full minute for billing purposes.
- 3.2 TELCAM Residential is a flat rate, direct access service. This service is designed for residential users. There is no installation fee and \$2.92 monthly fee. Calls are rounded to the next higher full minute for billing purposes.
- 3.3 TELCAM Toll Free is a flat rate, direct access, incoming only service offering. The customer can use a regular telephone line to receive calls with this service. There is a \$2.92 monthly fee and no installation fee. Calls are rounded to the next higher 1/10 minute for billing purposes.
- 3.4 TELCAM Travel Service allows the customer to call an 800 number and use an authorization code to gain access to Telecommunications Company of the Americas, Inc.'s network from any of the forty-eight (48) contiguous states. There is no installation fee or monthly fee. There is a \$1.00 surcharge per call. Calls are rounded to the next higher full minute for billing purposes.
- 3.5 Special Promotions. The Company may from time to time engage in special promotional trial service offerings of limited duration, (not to exceed ninety (90) days a per customer basis, for non-optional, recurring charges), designed to attract new subscribers or to increase subscriber awareness of a particular tariff offering. Request for promotional offerings will be presented to the Commission for its review, in accordance with the rules and regulations established by the addendum to the Company's rates and charges.

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SECTION III - DESCRIPTION OF SERVICES

3.0 Service Offerings (Cont'd)

3.6 Directory Assistance

Telecommunications Company of the Americas, Inc. does not offer Directory Assistance.

3.8 TELCAM Debit Card

TELCAM Debit Card is an advance payment service for long distance services that allows a customer to access their account through an 800 number. This service was developed for International travelers, special promotions, and individuals who have not established local service and need a reasonable alternative to operator assisted services and coins.

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SECTION IV - RATES

1. TELCAM Business

2.1 TELCAM B1

\$ .2900 flat rate day, evening, and night/weekend

1.2 TELCAM B2

\$ .2500 flat rate day, evening, and night/weekend

1.3 TELCAM B3

\$ .2200 flat rate day, evening, and night/weekend

1.4 TELCAM B4

\$ .1800 flat rate day, evening, and night/weekend

Description of TELCAM Business is as stated in Section III,  
Description of Service, Subparagraph 3.1.

2. TELCAM Residential

2.1 TELCAM R1

\$ .2900 flat rate day, evening, and night/weekend

2.2 TELCAM R2

\$ .2500 flat rate day, evening, and night/weekend

2.3 TELCAM R3

\$ .2200 flat rate day, evening, and night/weekend

2.4 TELCAM R4

\$ .1800 flat rate day, evening, and night/weekend

Description of TELCAM Residential is as stated in Section III,  
Description of Service, Subparagraph 3.2.

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SECTION IV - RATES

3. TELCAM Business 800
- 3.1 TELCAM Toll Free A  
\$ .2900 flat rate day, evening, and night/weekend
- 3.2 TELCAM Toll Free B  
\$ .2500 flat rate day, evening, and night/weekend
- 3.3 TELCAM Toll Free C  
\$ .2200 flat rate day, evening, and night/weekend
- 3.4 TELCAM Toll Free D  
\$ .1800 flat rate day, evening, and night/weekend

Description of TELCAM Business Toll Free is as stated in Section III, Description of Service, Subparagraph 3.3

4. TELCAM Travel Service
- 4.1 TELCAM Travel Service 1  
\$ .2900 flat rate day, evening, and night/weekend
- 4.2 \$ .2500 flat rate day, evening, and night/weekend

Description of TELCAM Travel Service is stated in Section III, Description of Service, Subparagraph 3.4.

5. Debit Card Service
- (1) Promotional Disposable:  
\$ .5000 flat rate day, evening and night/weekend
- (2) Disposable:  
\$ .3500 flat rate day, evening and night/weekend

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SECTION IV - RATES

5. Debit Card Service (Cont'd)

(3) Rechargeable:

\$ .5000 flat rate day, evening and night/weekend  
\$ .3500 recharge fee

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# Bickerstaff, Heath, Smiley, Pollan, Kever & McDaniel, L.L.P.

1700 Frost Bank Plaza      816 Congress Avenue      Austin, Texas 78701-2443      (512)472-8021      Fax (512)320-5638      <http://www.bickerstaff.com>

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\* Board Certified, Administrative Law  
Texas Board of Legal Specialization  
\*\* Licensed in Mexico only

DEPOSIT TREAS. REC.      DATE  
D478      MAR 11 1997

March 10, 1997

## VIA FEDERAL EXPRESS

Florida Public Service Commission  
Division of Administration  
2540 Schumard Oak Blvd.  
Gunter Building  
Tallahassee, FL 32399-0850  
(904) 413-6600

RE: Application of Telecommunications Company of the Americas Inc. for Authority to Provide Interexchange Telecommunications Service Within the State of Florida.

Dear Filing Clerk:

Enclosed is the original and six copies of Telecommunications Company of the Americas Inc.'s Application for Authority to Provide Interexchange Telecommunications Service Within the State of Florida.

Also enclosed is a check made payable to the Florida Public Service Commission in the amount of \$250.00 to cover the charge of the filing fee.

Please file stamp the extra copy and return to me in the enclosed self-addressed envelope.

Sincerely,



Miguel A. Huerta

For filing and  
for deposit.  
Copy of check  
to be deposited.  
Enclosed check  
forwarded check.

97 MAR 11 1997  
MAIL ROOM  
ON 2:50  
RECEIVED  
STATE COMMISSION

# Bickerstaff, Heath, Smiley, Pollan, Keve & McDaniel, L.L.P.

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816 Congress Avenue

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Marcus Hubert\*\* - Of Counsel  
Stephen Fogel\* - Of Counsel

\* Board Certified, Administrative Law  
Texas Board of Legal Specialization

\*\* Licensed in Mexico only

March 10, 1997

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