

April 4, 1997

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850

970441 - TT

Dear Director,

Enclosed please find an original and twelve copies of the application for approval to provide the resale of telecommunications services in the State of Florida for Communication Network Services, LLC D/B/A in the state of Florida as Communication Network Solutions, LLC. As required by the Commission, we have also included a check for \$250.00.

If additional information is needed concerning this application, please call me at 205-871-8989. Thank you for your assistance in this matter.

Sincerely,



Tom Counts
President

TC/jc

cc. File

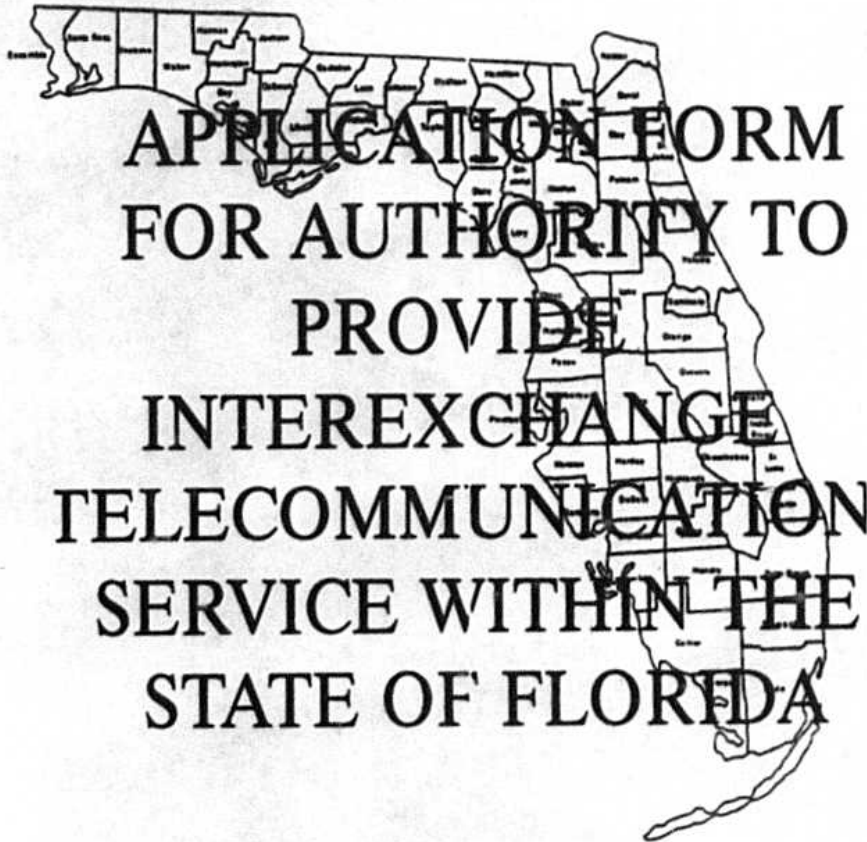
Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

AQ

97 APR -5 11:11:05
MAIL ROOM
RECEIVED

FILE COPY



APPLICATION FORM
FOR AUTHORITY TO
PROVIDE
INTEREXCHANGE
TELECOMMUNICATION
SERVICE WITHIN THE
STATE OF FLORIDA

DOCUMENT NUMBER-DATE

03617 APR-85

FPSC RECORDS/REPORTING

1. This is an application for (check one):

- Original Authority (New company).
- Approval of Transfer (To another certificated company).
- Approval of Assignment of existing certificate (To a noncertificated company).
- Approval for transfer of control (To another certificated company).

2. Select what type of business your company will be conducting (check all that apply):

- Facilities based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:
Communication Network Services, L.L.C.
4. Name under which the applicant will do business (fictitious name, etc.):
Communication Network Solutions, L.L.C. (CNS)
5. National address (including street name & number, post office box, city, state and zip code).

120 Office Park Drive, Suite 30
Birmingham, AL 35223

6. Florida address (including street name & number, post office box, city, state and zip code):

CT Corporation Sytem
1200 South Pine Island Road
Plantation, Florida 33324

7. Structure of organization,

- Individual Corporation
 Foreign Corporation Foreign Partnership
 General Partnership Limited Partnership
 Other, Limited Liability Corporation

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

N/A

- (a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.

- (b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida. See Attachment 1

Corporate Document
~~Corporate Charter~~ number: M96000000392

- (b) Name and address of the company's Florida registered agent. CT Corporation System
1200 South Pine Island Road
Plantation, Florida 33324
- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: M96000000392

- (c) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. No

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application; Thomas J. Counts, President
120 Office Park Dr., Suite 30
Birmingham, AL 35223

(b) Official Point of Contact for the ongoing operations of the company;

Same

(c) Tariff;

Same

(d) Complaints/Inquiries from customers;

Same

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.
Approved: Alabama, Texas, Louisiana

(b) Has applications pending to be certificated
as an interexchange carrier.
Pending: Georgia, Tennessee

(c) Is certificated to operate as an
interexchange carrier.

Approved: Alabama, Texas, Louisiana

(d) Has been denied authority to operate as an
interexchange carrier and the circumstances
involved.

None

(e) Has had regulatory penalties imposed for
violations of telecommunications statutes and
the circumstances involved.

None

(f) Has been involved in civil court proceedings
with an interexchange carrier, local exchange
company or other telecommunications entity,
and the circumstances involved.

None

12. What services will the applicant offer to other
certificated telephone companies:

- () Facilities. () Operators.
() Billing and Collection. () Sales.
() Maintenance.
() Other: _____

13. Do you have a marketing program?

Yes, Direct Sales people.

14. Will your marketing program:

- (X) Pay commissions?
() Offer sales franchises?
() Offer multi-level sales incentives?
(X) Offer other sales incentives? Agents

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.). Direct Sales Personnel are employed by the Company and paid a base salary plus commission. Agents are not employees and are paid commission only.
16. Who will receive the bills for your service (Check all that apply)?

(X) Residential customers. (X) Business customers.
() PATS providers. () PATS station end-users.
() Hotels & motels. () Hotel & motel guests.
() Universities. () Univ. dormitory residents.
() Other: (specify) _____

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?
CNS will invoice its end users directly. Our company name will appear on the invoice. CNS is the contact.
- (b) Name and address of the firm who will bill for your service.

N/a

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability See Attachment 2

B. Managerial capability See Attachment 3a & 3b

C. Technical capability See Attachment 3a & 3b
CNS exclusively uses the network of Frontier Corp. as its underlying carrier. All services are resold. Frontier provides additional Technical capability.

18. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attached T
Florida Tariff 1 - FL.

19. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS with route specific rates per minute
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.).

800 Service (Toll free)

WATS type service (Bulk or volume discount)
 Method of access is via dedicated facilities
 Method of access is via switched facilities

Private Line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)

Travel Service
 Method of access is 950
 Method of access is 800

900 service

- Operator Services
- Available to presubscribed customers
- Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals.
- Available to inmates

Services included are:

- Station assistance
- Person to Person assistance
- Directory assistance
- Operator verify and interrupt
- Conference Calling

20. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

The end user will dial 1+, 1 800, or 0+ to access the services checked above.

21. Other:

ATTACHMENTS:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
APPLICANT ACKNOWLEDGEMENT STATEMENT
- D - FLORIDA TELEPHONE EXCHANGES and EAS ROUTES
- E - GLOSSARY

**** APPENDIX A ****

CERTIFICATE TRANSFER STATEMENT

N/A

I, (TYPE NAME) _____,
(TITLE) _____, of (NAME OF COMPANY)
_____, and current
holder of certificate number _____, have reviewed
this application and join in the petitioner's request for a
transfer of the above-mention certificate.

UTILITY OFFICIAL:

Signature

Date

Title

Telephone No.

**** APPENDIX B ****

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

UTILITY OFFICIAL:



Signature

4/3/97
Date

Thomas J. Counts

President

Title

205-879-2267
Telephone No.

**** APPENDIX C ****

INTRASTATE NETWORK

1. **POP:** Addresses where located, and indicate if owned or leased.
None - CNS utilizes Frontiers POP's and CIC code 10-444,
1) 2)

3) 4)

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.
None - CNS uses the established network of Frontier.
1) 2)

3) 4)

3. **TRANSMISSION FACILITIES:** Pop-to-Pop facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

1)	<u>POP-to-POP</u>	<u>TYPE</u>	<u>OWNERSHIP</u>
	CNS utilizes the network of Frontier Corp.		
2)			

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate (Appendix D).
CNS requests approval to provide origination service in all areas currently approved by this commission for Frontier Corp. CNS will use the facilities of Frontier Corp.

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

CNS will abide by the requirements define in Commission Rule 25-24.471 (4). CNS request the same authority granted by this commission to other resellers operating within the State of Florida.

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (XX) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- a) What services have been provided and when did these services begin?
- b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:



Signature

4/3/97

Date

Thomas J. Counts

President

Title

205-879-2267

Telephone No.

**** APPLICANT ACKNOWLEDGEMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding AAV service.
6. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement. Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree.

UTILITY OFFICIAL:

Thomas J. Counts
Signature

4/3/87
Date

Thomas J. Counts
PRESIDENT
Title

205-879-2267
Telephone No.

**** APPENDIX D ****

FLORIDA TELEPHONE EXCHANGES

AND

EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**** FLORIDA EAS FOR MAJOR EXCHANGES ****

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:		Cantonment, Gulf Breeze Pace, Milton Holley-Navarre.
PANAMA CITY:		Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILLE:		Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington.
GAINESVILLE:		Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:		Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Oklawaha, Orange Springs, Salt Springs and Silver Springs Shores.

**** FLORIDA EAS MAJOR EXCHANGES CONTINUE ****

DAYTONA BEACH:	New Smyrna Beach.
TAMPA:	CentralNone EastPlant City NorthZephyrhills SouthPalmetto WestClearwater
CLEARWATER:	St. Petersburg, Tampa-West and Tarpon Springs.
ST. PETERSBURG:	Clearwater.
LAKELAND:	Bartow, Mulberry, Plant City, Polk City and Winter Haven.
ORLANDO:	Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek, and Oviedo-Winter Springs.
WINTER PARK:	Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs Reedy Creek, Geneva and Montverde.
TITUSVILLE:	Cocoa and Cocoa Beach.
COCOA:	Cocoa Beach, Eau Gallie, Melbourne and Titusville.
MELBOURNE:	Cocoa, Cocoa Beach, Eau Gallie and Sebastian.
SARASOTA:	Bradenton, Myakka and Venice.
FT. MYERS:	Cape Coral, Ft. Myers Beach, North Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-Captiva Islands.

**** FLORIDA HAS MAJOR EXCHANGES CONTINUE ****

NAPLES:	Marco Island and North Naples.
WEST PALM BEACH:	Boynton Beach and Jupiter.
POMPANO BEACH:	Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.
FT. LAUDERDALE:	Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.
HOLLYWOOD:	Ft. Lauderdale and North Dade.
NORTH DADE:	Hollywood, Miami and Perrine.
MIAMI:	Homestead, North Dade and Perrine

State of Florida



Department of State

I certify from the records of this office that COMMUNICATION NETWORK SERVICES, L.L.C. doing business in Florida as COMMUNICATION NETWORK SOLUTIONS, L.L.C. is an Alabama limited liability company authorized to transact business in the State of Florida, qualified on October 10, 1996.

The document number of this limited liability company is M96000000392.

I further certify that said limited liability company has paid all fees and penalties due this office through December 31, 1996, and its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Tenth day of October, 1996



CR2EO22 (1-95)



Sandra B. Northam
Secretary of State

Communication Network Services, LLC
 Unaudited Balance Sheet
 February 28, 1997

ASSETS

Current Assets		
Cash	\$228,764.40	
Receivables	36,508.13	
Prepaid Charges	10,585.48	
Inventory	10,056.28	
Refundable Fees	<u>6,000.00</u>	
Total Current Assets		291,894.27
Property and Equipment		
Furniture & Fixtures	3,479.78	
Computers & Equipment	7,350.71	
Accum. Depreciation	<u>(64.00)</u>	
Total Property & Equipment		10,766.49
Other Assets		
Organization Costs	4,724.80	
Accum. Amortization - Organization Costs	<u>(315.00)</u>	
Total Other Assets		<u>4,409.80</u>
Total Assets		<u>\$ 307,070.56</u>

LIABILITIES & CAPITAL

Current Liabilities		
Loans Payable	\$ 75,000.00	
Accounts Payable	43,630.86	
Taxes Payable	7,035.53	
Insurance Payable	<u>3,281.22</u>	
Total Current Liabilities		129,147.61
Long Term Liabilities	<u>200,000.00</u>	
Total Long Term Liabilities		<u>200,000.00</u>
Total Liabilities		329,147.61
Capital		
Members Capital	228,500.00	
Retained Equity & Net Income	(227,561.27)	
Net Income	<u>\$(23,015.78)</u>	
Total Capital		<u>(22,077.05)</u>
Total Liabilities & Capital		<u>\$ 307,070.56</u>

I affirm that the financial information presented above is true and correct.

Approved By: Thuy Pham

Date: 4/3/97

Communication Network Services, LLC
Income Statement
February 1997

Revenue	Current Month				Year To Date			
	Minutes	Amount	% Amount	\$ / Min.	Minutes	Amount	% Amount	\$ / Min.
LD SW Inbound - Interstate	30281.3	\$ 3,760.69	11.58%	0.124	54828.8	\$ 6,802.72	12.02%	0.124
LD SW Inbound - Intrastate	32369.8	\$ 3,998.41	12.31%	0.124	56917.3	\$ 7,001.14	12.37%	0.123
LD SW Inbound - International	214.4	\$ 91.29	0.28%	0.428	24761.9	\$ 168.00	0.30%	0.007
LD SW Outbound - Interstate	86372.8	\$ 10,619.84	32.69%	0.123	110920.3	\$ 18,675.34	32.99%	0.168
LD SW Outbound - Intrastate	47756.9	\$ 5,868.81	18.07%	0.123	72304.4	\$ 10,044.98	17.74%	0.139
LD SW Outbound - Offshore	781.1	\$ 259.38	0.80%	0.332	25328.6	\$ 422.00	0.75%	0.017
LD SW Outbound - International	529.4	\$ 350.09	1.08%	0.661	25076.9	\$ 607.05	1.07%	0.024
LD DE Inbound - Interstate	2954.7	\$ 242.48	0.75%	0.082	2954.7	\$ 242.48	0.43%	0.082
LD DE Inbound - Intrastate	1537.6	\$ 126.06	0.39%	0.082	1537.6	\$ 126.06	0.22%	0.082
LD DE Inbound - International	11.4	\$ 3.13	0.01%	0.275	11.4	\$ 3.13	0.01%	0.275
LD DE Outbound - Interstate	2815.9	\$ 230.97	0.71%	0.082	2815.9	\$ 230.97	0.41%	0.082
LD DE Outbound - Intrastate	990.5	\$ 81.32	0.25%	0.082	990.5	\$ 81.32	0.14%	0.082
LD DE Outbound - Offshore	21.7	\$ 14.16	0.04%	0.653	21.7	\$ 14.16	0.03%	0.653
LD DE Outbound - International	3.6	\$ 1.17	0.00%	0.325	3.6	\$ 1.17	0.00%	0.325
CC SW Outbound - Domestic	7763.6	\$ 1,990.25	6.13%	0.256	12617.8	\$ 3,225.25	5.70%	0.256
CC SW Outbound - Offshore	3.6	\$ 1.27	0.00%	0.353	9.5	\$ 3.35	0.01%	0.353
Recurring Fees Income		\$ 615.56	1.89%			\$ 758.56	1.34%	
Non-Recurring Fees Income		\$ 650.00	2.00%			\$ 650.00	1.15%	
Directory Assistance Income		\$ 689.90	2.12%			\$ 1,222.00	2.16%	
Pager Sales		\$ 299.00	0.92%			\$ 299.00	0.53%	
Pager Service		\$ 1,344.88	4.14%			\$ 2,704.33	4.78%	
Pager Equipment		\$ 559.80	1.72%			\$ 1,119.15	1.98%	
Other Regular Income		\$ 689.48	2.06%			\$ 2,157.26	3.81%	
Finance Charge Income		\$ 16.99	0.05%			\$ 49.15	0.09%	
Total Revenues / Minutes	214428.3	\$ 32,484.73	100.00%	0.151	391100.9	\$ 56,608.57	100.00%	0.145

Cost of Sales

COS LD SW Inbound - Interstate	\$ 2,886.77	8.89%	0.095	\$ 4,752.28	8.39%	0.087
COS LD SW Inbound - Intrastate	\$ 2,734.54	8.42%	0.084	\$ 3,572.98	6.31%	0.083
COS LD SW Inbound - International	\$ 83.08	0.26%	0.388	\$ 135.40	0.24%	0.005
COS LD SW Outbound - Interstate	\$ 9,580.27	29.43%	0.111	\$ 13,789.96	24.36%	0.124
COS LD SW Outbound - Intrastate	\$ 3,970.84	12.22%	0.083	\$ 4,821.39	8.52%	0.067
COS LD SW Outbound - Offshore	\$ 203.12	0.63%	0.260	\$ 236.90	0.42%	0.009
COS LD SW Outbound - International	\$ 309.98	0.95%	0.586	\$ 451.31	0.80%	0.018
COS LD DE Inbound - Interstate	\$ 169.96	0.52%	0.058	\$ 169.96	0.30%	0.058
COS LD DE Inbound - Intrastate	\$ 85.21	0.27%	0.056	\$ 85.21	0.15%	0.056
COS LD DE Inbound - International	\$ 2.53	0.01%	0.222	\$ 2.53	0.00%	0.222
COS LD DE Outbound - Interstate	\$ 161.89	0.50%	0.057	\$ 161.89	0.29%	0.057
COS LD DE Outbound - Intrastate	\$ 55.59	0.17%	0.056	\$ 55.59	0.10%	0.056
COS LD DE Outbound - Offshore	\$ 9.46	0.03%	0.436	\$ 9.46	0.02%	0.436
COS LD DE Outbound - International	\$ 0.77	0.00%	0.214	\$ 0.77	0.00%	0.214
COS CC SW Outbound - Domestic	\$ 1,168.57	3.60%	0.150	\$ 1,889.89	3.34%	0.150
COS CC SW Outbound - International	\$ 0.85	0.00%	0.236	\$ 2.77	0.00%	0.292
COS Recurring Fees	\$ 1,261.44	3.88%		\$ 1,917.38	3.39%	
COS Non-Recurring Fees	\$ 650.00	2.00%		\$ 650.00	1.15%	
COS Directory Assistance	\$ 679.59	2.09%		\$ 1,185.86	2.09%	
COS Pager Sales	\$ 290.64	0.89%		\$ 290.64	0.51%	
COS Pager Service	\$ 861.57	2.65%		\$ 1,822.64	3.22%	
Cost of Sales - Sales	\$ -	0.00%		\$ 246.80	0.44%	
Total Cost of Sales	\$ 25,147.67	77.41%	0.117	\$ 38,252.61	64.04%	0.093
Gross Profit	\$ 7,337.06	22.59%	0.034	\$ 20,355.96	35.96%	0.052

Communication Network Services, LLC
Income Statement
February 1997

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Expenses

Advertising & Promotion	\$ 44.54	0.14%	0.000	\$ 100.34	0.18%	0.000
Office Supplies	\$ 139.58	0.43%	0.001	\$ 740.53	1.31%	0.002
Bank Charges	\$ 32.79	0.10%	0.000	\$ 67.46	0.12%	0.000
Sales Salaries	\$ 10,755.98	33.11%	0.050	\$ 16,822.50	29.72%	0.043
Sales Commission	\$ 930.05	2.86%	0.004	\$ 4,517.84	7.98%	0.012
Employment Fees	\$ 891.58	2.74%	0.004	\$ 1,253.81	2.21%	0.003
Filing Fees	\$ -	0.00%	0.000	\$ 16.45	0.03%	0.000
Postage	\$ 138.82	0.43%	0.001	\$ 342.02	0.60%	0.001
Rent	\$ 500.00	1.54%	0.002	\$ 1,225.00	2.18%	0.003
Licences	\$ 209.00	0.64%	0.001	\$ 492.00	0.87%	0.001
Printing & Reproduction	\$ -	0.00%	0.000	\$ 894.13	1.23%	0.002
Contributions	\$ -	0.00%	0.000	\$ 292.16	0.52%	0.001
Call Processing Fees	\$ 793.31	2.44%	0.004	\$ 1,316.88	2.33%	0.003
Billing Material Fees	\$ 135.29	0.42%	0.001	\$ 220.18	0.39%	0.001
Folding & Insertion Fees	\$ 93.12	0.29%	0.000	\$ 93.12	0.18%	0.000
Other Billing Fees	\$ 178.00	0.55%	0.001	\$ 287.00	0.47%	0.001
Pager Programing Fees	\$ -	0.00%	0.000	\$ 98.00	0.17%	0.000
LD Recurring Expenses	\$ 600.00	1.85%	0.003	\$ 1,200.00	2.12%	0.003
LEC Fees Refunded	\$ 5.00	0.02%	0.000	\$ 15.53	0.03%	0.000
Partner Program Credits	\$ 0.09	0.00%	0.000	\$ 0.26	0.00%	0.000
Internet Fees	\$ -	0.00%	0.000	\$ 100.00	0.18%	0.000
Telephone	\$ 1,599.14	4.82%	0.007	\$ 4,868.68	8.60%	0.012
Subscriptions	\$ 300.00	0.92%	0.001	\$ 442.00	0.78%	0.001
Admin. Pager Expense	\$ 52.95	0.16%	0.000	\$ 80.45	0.14%	0.000
Travel Allowance	\$ 530.00	1.63%	0.002	\$ 1,051.50	1.86%	0.003
Life Insurance	\$ 8.24	0.03%	0.000	\$ 16.48	0.03%	0.000
Medical Insurance	\$ 2,400.00	7.39%	0.011	\$ 3,199.00	5.65%	0.008
Dental Insurance	\$ 41.30	0.13%	0.000	\$ 82.60	0.15%	0.000
Interest Expense	\$ 533.08	1.64%	0.002	\$ 1,066.12	1.88%	0.003
Insurance	\$ 32.00	0.10%	0.000	\$ 272.00	0.48%	0.001
FICA	\$ 723.94	2.23%	0.003	\$ 1,322.38	2.34%	0.003
Medicare	\$ 189.32	0.52%	0.001	\$ 309.28	0.55%	0.001
FUTA	\$ 69.40	0.21%	0.000	\$ 132.15	0.23%	0.000
SUTA	\$ 315.26	0.97%	0.001	\$ 575.87	1.02%	0.001
Income Taxes	\$ -	0.00%	0.000	\$ 80.02	0.14%	0.000
Total Expenses	\$ 22,221.52	68.41%	0.104	\$ 43,371.74	78.62%	0.111
Net Income	\$ (14,884.46)	-45.82%	-0.069	\$ (23,016.78)	-40.66%	-0.059

I affirm that the financial information presented above is true and correct.

Approved By: Thomas J. PintoDate: 4/3/97

WILLIAM A. ROBERTS
3012 SOUTHWOOD ROAD
BIRMINGHAM, AL. 35223
BIOGRAPHICAL SKETCH

PERSONAL

BORN: MARCH 1, 1936, EUFAULA, AL.

CLUBS: VESTAVIA COUNTRY CLUB
WILLOW POINT COUNTRY CLUB
THE CLUB
THE SUMMIT CLUB

CIVIC ORGANIZATIONS:

SHADES VALLEY ROTARY
BIRMINGHAM VENTURE CLUB
TURNAROUND MANAGEMENT ASSN.
MEMBER, BIRMINGHAM MUSEUM OF ARTS
BOY SCOUTS OF AMERICA, VULCAN DISTRICT CHAIRMAN
BIRMINGHAM AREA COUNCIL, BOY SCOUTS OF AMERICA BOARD OF
DIRECTORS
EAGLE SCOUT, 1951
NEWCOMEN SOCIETY
ST. ANDREW'S SOCIETY OF THE MIDDLE SOUTH PRESIDENT
ST. LUKE'S EPISCOPAL CHURCH, FINANCE COMMITTEE
BIRMINGHAM SOUTHERN ARTS COUNCIL

EDUCATION

WASHINGTON AND LEE UNIVERSITY, AB ECONOMICS
HARVARD SENIOR BANK MANAGEMENT SCHOOL
UNITED STATES ARMY FINANCE SCHOOL
LSU SCHOOL OF BANKING OF THE SOUTH

COLLEGE ACTIVITIES

PRESIDENT SIGMA ALPHA EPSILON FRATERNITY
WHO'S WHO
DISTINGUISHED MILITARY GRADUATE

MILITARY

UNITED STATES ARMY - FIRST LEUTENANT - FINANCE CORP

PRESENT BUSINESS ACTIVITIES

ROBERTS ENTERPRISES: INVESTMENTS, ADVISORY, AND MERGER
ACQUISITIONS

CNS: COMMUNICATION NETWORK SERVICES, CHAIRMAN AND CEO

BOARD OF DIRECTORS, BARBOUR COUNTY BANK

BOARD OF DIRECTORS, ALL SEASONS TRAVEL

BOARD OF DIRECTORS, OXMOOR DISTRIBUTION CENTER (WAREHOUSE)

BOARD OF DIRECTORS, CENTURY/CHASE, LLC (TWO OFFICE
COMPLEXES)

OWNER: IGA SHOPPING CENTER

FAIRVIEW CEMETERY

COUNTRY CLUB ESTATES (RESIDENTIAL SUBDIVISION)

BUSINESS BACKGROUND

FIRST NATIONAL BANK OF EUFAULA

PRESIDENT, CHAIRMAN OF THE BOARD, AND CHIEF EXECUTIVE OFFICE

1969 NAMED ALABAMA'S OUTSTANDING YOUNG BANKER BY THE ALABAMA

BANKERS ASSOCIATION

OTHER ACTIVITIES

PRESIDENT, EUFAULA COUNTRY CLUB

PRESIDENT, EUFAULA CHAMBER OF COMMERCE

MEMBER, EUFAULA CITY COUNCIL (THREE TERMS)

BOARD OF DIRECTORS, EUFAULA WATER WORKS AND SEWER BOARD

BOARD OF DIRECTORS, ALABAMA ALCOHOL BEVERAGE CONTROL BOARD

BOARD OF DIRECTORS, NATIONAL ALCOHOL BEVERAGE CONTROL ASSN.

UNITED ALABAMA BANKSHARES

PRESIDENT AND CHIEF OPERATING OFFICER, MEMBER BOARD OF DIRECTORS

FIRST BANC GROUP-ALABAMA

VICE CHAIRMAN AND MEMBER OF BOARD OF DIRECTORS

Thomas J Counts
7518 Mossy Oak Drive
Montgomery, Al 36117

Biographical Sketch

Personal

Born: May 5, 1957, Prattville, Al.

Education

Auburn University, BA Business Administration, Major - Accounting, Minor -
Economics
USTA Cost Separation School
Wang Basic Computer Language

Activities

Member Alabama Telephone Regulatory Committee 1992-1994
Treasurer Alabama Mississippi Telephone Association 1989-1995
Board of Director - Call Points, Inc. 1993-1995
Board of Director - Monroeville Area YMCA
Vice President of Monroeville Area Dixie Youth Baseball
Board of Director - Monroeville Telephone Company, Inc.
Board of Director - Montel Cellular Company, Inc.
Board of Director - Montel Long Distance Company, Inc.
Board of Director - Mobile Chapter American Association of Accountants

Business Background

Communication Network Solutions - President
Communications Advisory Services
Call Points, Inc. - General Manager
Audio Teleconferencing Company

Ropir Communications - General Manager
Manufacturer of Audio Teleconferencing Bridging Equipment

Frontier, Inc. - Vice President - Southern Region, Local Exchange Division
National Telecommunications Company

Monroeville Telephone Company, Inc. - Vice President and General Manager
Independent Local Exchange Telephone Company

Montel Cellular Company, Inc. - Vice President and General Manager
Cellular Company with ownership in two RSA's

Montel Long Distance Company, Inc. - Vice President and General Manager
Long Distance Company that merged with Frontier, Inc.

ITT Rayonier, Inc. - Financial Analyst
Bleached Pulp Manufacturer

Union Camp, Inc. - Financial Accountant
Linerboard Pulp and Paper Manufacturer

Jackson, Thornton, & Co. CPA's - Staff Accountant
Certified Public Accounting Firm

TITLE SHEET

This tariff contains the descriptions, regulations and rates applying to the resale of telecommunication services provided by Communication Network Services, LLC. DBA in Florida as Communication Network Solutions, LLC (hereafter "Company", "carrier" or "CNS") to locations within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company" principal place of business as shown below.

Questions concerning operating procedures or any information contained in this tariff should be directed to:

Tom Counts, President
CNS
120 Office Park Drive, Suite 30
Birmingham, AL 35223

Business Phone Number - 888-590-2677
Fax Number 205-871-7179

Issued: March 15, 1997

Effective: _____

by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

CHECK SHEET

The following tariff pages are effective as of the date shown at the top of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the top of this page.

<u>SHEET</u>	<u>SECTION</u>	<u>REVISION</u>
1	Title Sheet	Original
2	Check Sheet	Original
3	Check Sheet	Original
4	Table of Contents	Original
5	Symbols	Original
6	Tariff Format	Original
7	Section 1	Original
8	Section 2	Original
9	Section 2	Original
10	Section 2	Original
11	Section 2	Original
12	Section 2	Original
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15	Section 2	Original
16	Section 3	Original
17	Section 3	Original
18	Section 3	Original
19	Section 3	Original
20	Section 3	Original
21	Section 4	Original
22	Section 4	Original
23	Section 4	Original
24	Section 4	Original
25	Section 4	Original
26	Section 4	Original
27	Section 4	Original

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Effective: _____

by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

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by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

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by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SYMBOLS, REFERENCE MARKS AND ABBREVIATIONS

The following are the only symbols used for the purposes indicated below:

- D Delete or Discontinue
- I Change Resulting In An Increase To A Customer's Bill
- M Moved From Another Tariff Location
- N New
- R Change Resulting In A Reduction To A Customer's Bill
- T Change In Test or Regulation But No Change In Rate or Charge

Issued: March 15, 1997

Effective: _____

by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

TARIFF FORMAT

- A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the LPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14.
- C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
 - 2. 1.
 - 2. 1. 1.
 - 2. 1. 1. A.
 - 2. 1. 1. A. 1.
 - 2. 1. 1. A. 1. (a).
 - 2. 1. 1. A. 1. (a). I.
 - 2. 1. 1. A. 1. (a). I. (i).
 - 2. 1. 1. A. 1. (a). I. (i). (1).
- D. Check Sheets - When a tariff filing is made with the Florida PSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the Florida PSC.

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Effective: _____

by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to a CNS network switching center.

Application of Tariff - This tariff contains the regulation and charges applying to resale telecommunication services provided by CNS to locations within the state of Florida.

Authorization Code - A numerical code assigned by the carrier to the subscriber for the subscriber's use in identifying the subscriber to the call accounting equipment at the time a call is dialed.

Company or Carrier - CNS, unless the context means otherwise.

Customer, Subscriber - The person, firm, corporation or other entity which orders or uses service and is responsible for the payment of charges and for compliance with tariff regulations. A business customer is a telephone company subscriber whose use of such telephone company service is primarily or substantially of a business, professional, institutional or otherwise occupational nature, or where the listing required is such as to indicate business use, and is therefore charged business rates for basic telephone service. A residence customer is a telephone company subscriber whose use of such telephone company service is of a domestic nature, and not substantially of an occupational nature, and who is therefore charged residence rates for basic telephone service.

Day - From 8:00 AM up to but not including 5:00 PM local time Monday through Friday.

Evening - From 5:00 P.M. up to but not including 11:00 P.M. local time Sunday through Friday.

Night/Weekend - From 11:00 P.M. up to but not including 8:00 A.M. Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

Holidays - CNS recognized holidays are January 1st, July 4th, Labor Day, Thanksgiving Day and Christmas Day.

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by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of CNS

Carrier furnishes telecommunications service to subscribers for direct voice and data communication with stations of any domestic telephone system within the state of Florida under the terms of this Tariff.

CNS installs, operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the CNS network. The customer shall be responsible for all charges due for such service arrangement.

Service is available all hours, all days and is provided on a monthly basis unless ordered on a longer term.

2.2 Limitations

2.2.1 Services is offered subject to the availability of necessary facilities and/or equipment and subject to the provisions of this tariff. Carrier reserves the right not to provide service to or from a location where the necessary facilities or equipment are not available or do not meet minimum quality of service standards as prescribed by the Florida Public Service Commission.

2.2.2 Carrier reserves the right to discontinue service upon written notice, when necessitated by conditions beyond its control, or when the subscriber is using the service in violation of the provisions of this tariff or is in violation of the tariffs of the network carriers, or in violation of the law.

2.2.3 All facilities provided under this tariff are directly controlled by CNS and the customer may not transfer or assign the use of service, except with the express written consent of CNS. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service.

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by:

**Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223**

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.2. Limitations (Cont.)

2.2.4 Prior written permission from CNS is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service.

2.2.5 Service may not be used for any unlawful purpose.

2.3 Liability

2.3.1 The liability of the Carrier for damages arising out of mistakes, omissions, delays, errors or defects in transmission occurring in the course of furnishing service and not caused by the negligence of the subscriber, commences upon activation of the service and in no event exceeds an amount equivalent to the proportionate charge to the subscriber for the period of service during which such mistakes, omissions, interruptions, delays, errors, or defects in transmission occur. For the purpose of computing this amount, a month is considered to have thirty (30) days.

2.3.2 Carrier shall not be liable for any claim or loss, expense, or damage (including indirect, special or consequential damage) for any interruption, delay, error, omission, or other defect in any service, facility or transmission provided under this tariff, if caused by any person or entity other than carrier by any malfunction of any service or facility provided by any other carrier, by an Act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond Carrier's control.

Issued: **March 15, 1997**

Effective: _____

by:

**Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223**

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.3 Liability (Cont.)

2.3.3 Carrier shall not be liable for and shall be fully identified and held harmless by customer against any claim or loss, expense or damage including indirect, special or consequential damage, (I) for defamation, invasion of privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property or entity arising from the material, data, information or content revealed to, transmitted, processed, handled or used by Carrier under this tariff, or (II) for any act or omission of the customer; or (III) no agent or employee of any other carrier shall be deemed to be an agent or employee of the carrier.

2.4 Interruption of Service

2.4.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence of the customer,, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1. herein. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, or is not in wiring or equipment, if any, furnished by the customer and connected to the Company's facilities.

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Effective: _____

by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.4 Interruption of Service (cont.)

- 2.4.2 For purpose of credit computation, every month shall be considered to have 720 hours.
- 2.4.3 No credit shall be allowed for an interruption having a continuous duration of less than two hours.
- 2.4.4 The customer shall be credited for an interruption of two hours or more at the rate of $1/720^{\text{th}}$ of the monthly charge for the service or facilities affected for each hour or major fraction thereof that the interruption continues.

Credit Formula:

Credit = $A/720 \times B$, where
"A" - outage time in hours
"B" - total monthly charge for affected
service or facility.

2.5 Return Check Charge

The subscriber will be assessed a \$20.00 handling charge for each instance of the subscriber's check for payment of service being returned to the Carrier by the bank after being dishonored.

2.6 Payment and Billing

- 2.6.1 Service is billed on a monthly basis.
- 2.6.2 The subscriber is responsible for payment of all charges for services furnished to the subscriber.
- 2.6.3 Billing will be payable upon receipt of bill. Interest will be charged on any amount unpaid after thirty (30) days, at a rate of 1.5% per month.

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by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.6 Payment and Billing (Cont.)

- 2.6.4 Carrier reserves the right to deny service to applicants, or subscribers whose financial condition is not acceptable to the Carrier
- 2.6.5 If notice of a dispute as to changes is not received in writing within 30 days after a billing invoice is issued, the invoice shall be considered correct and binding on the Customer.

2.7 Taxes

- 2.7.1 All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.
- 2.7.2 If at a future time a municipality, county, or other local taxing authority acquires the legal right, and imposes a tax, fee or charges shall be billed to the subscribers receiving service within the territorial limits of such municipality, county, or other local taxing authority.

2.8 Cancellation of Service by Carrier for Non-Payment

- 2.8.1 The Carrier, upon written notification to the subscriber, may discontinue service incurring any liability if within 30 days after rendition of bill the Carrier has not received full payment for service rendering hereunder.

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by:

**Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223**

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.9 Cancellation by Customer

2.9.1 Service may be canceled by the customer only on not less than ten (10) days prior written notice to carrier.

2.9.2 If the customer orders service requiring special facilities dedicated to the customer's use and then cancels his order before the service begins, before some other period mutually agreed upon by the customer and carrier, a charge will be made to the customer for the non-recoverable portions of expenditures or liabilities incurred expressly on behalf of the customer by carrier and not fully reimbursed by installation and monthly charges. If, based on the order, any construction has either begun or been completed, but no service provided, the non-recoverable cost of such construction shall be borne by the customer.

2.10 Minimum Service Period

2.10.1 The minimum period of service is one month unless specifically agreed upon by both the subscriber and company.

2.11 Deposits

2.11.1 CNS does not require a deposit from the customer.

2.12. Advance Payments

2.12.1 For customers whom the carrier feels an advance payment is necessary, the carrier reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

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Effective: _____

by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SECTION 2 - RULES AND REGULATIONS (Cont.)

2.13 Discounts for Hearing Impaired Customers

2.13.1 Intrastate toll message rates for TDD users, which is communicated using telecommunications device for the deaf (TDD) by properly certified business establishments or individuals equipped with TDD's for communications with hearing or speech impaired persons, shall be evening rates for daytime calls and night rates for evening and night calls.

2.14 Directory Assistance Charges for Handicapped Persons

2.14.1 Pursuant to Florida Public Service Commission Rules and regulations, CNS will not charge for the first 50 directory assistance calls made each month by a handicapped person.

Issued: March 15, 1997

Effective: _____

by:

**Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223**

SECTION 3 - DESCRIPTION OF SERVICE

3.1 Service Elements

3.1.1 Timing Calls

Call timing begins when called party answers the call (i.e. when two way communications are established.) . Call timing stops when either calling or called party disconnects from the call. Answer detection is based on standard industry answer detection methods, including hardware and software answer detection. There are no billing charges applied for incomplete calls.

3.1.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers and associated vertical and horizontal coordinates that are produced by Bell Communications Research and their NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

FORMULA

$$\frac{\sqrt{(V1 - V2)^2 + (H1 - H2)^2}}{10}$$

3.1.3 Holiday Rates

On January 1, July 4, Labor Day, Thanksgiving Day and Christmas Day, Evening Rates apply from 8:00 A.M. to 5:00 P.M. in lieu of regular rates, if holiday falls on a weekday.

Issued: March 15, 1997

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by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SECTION 3 - DESCRIPTION OF SERVICE (Cont.)

3.2 Services Offered

3.2.1 Travel Card

Travel Card service offers access to CNS switching facility through 800 access numbers. Calls are timed in 1/10th minute increments, after the initial thirty seconds of each call. A usage rate, as described in section 4.1, is levied from the customer's home exchange to the terminating exchange.

Upon access to CNS' switching facility, the customer may originate calls via other CNS services through the use of the customer's regular Identification Code.

3.2.2 Business Service:

3.2.2.A. ONE Plus

One Plus service is 1 + and 0+ toll that enables the subscriber to call stations of any domestic telephone system in Florida. Calls are timed in 1/10th minute increments, after the initial six seconds of each call, and are individually rated on the basis of distance, duration and time of day/day of week. Service is accessed by designating CNS as the long-distance carrier and by dialing 1 + the called number and/or dialing 10XXX + 1 + the called number. Rates are set forth in the Rates and Charges portion of this tariff.

3.2.2.B. ONE Plus Gold

ONE Plus Gold is dedicated access discounted toll service that enables the subscriber to call stations of any domestic telephone system in Florida. Calls are timed in 1/10th minute increments after the first six seconds are individually rated on the basis of distance, duration and time of day/day of week. Rates are set forth in the Rates and Charges portion of this tariff.

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Effective: _____

by:

Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223

SECTION 3 - DESCRIPTION OF SERVICE (Cont.)

3.2 Service Offerings (Cont.)

3.2.2 Business Service (Cont.)

3.2.2.C. ONE 800

ONE 800 service is a non-dedicated access toll service that enables the subscriber to receive calls from any domestic telephone system in Florida over the subscriber's local exchange service line, and the charges for such calls are billed to the terminating subscriber, rather than to the originating party. Calls are timed in 1/10th minute increments, after the initial six seconds. Calls are individually rated on the basis of distance, duration and time of day/day of week. Rates are set forth in the Rates and Charges portion of this tariff.

3.2.2.D. ONE 800 Gold

ONE 800 Gold is dedicated access toll service that enables any station of any telephone system in Florida to call the subscriber toll free. Calls are timed in 1/10th minute increments after the first six seconds, and are individually rated on the basis of distance, duration and time of day/day of week. Rates and Charges are set forth in the Rates and Changes portion of this tariff.

3.2.3 Customer Account Coding

Customer Account Coding is an optional feature available to customers who desire internal accounting abilities such that a two, three, or four digit number may be assigned to an account. Rates are set forth in the Rates and Charges portion of this tariff.

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Effective: _____

by:

**Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223**

SECTION 3 - DESCRIPTION OF SERVICE (Cont.)

3.2 Service Offerings (Cont.)

3.2.4. CNS Private Line Service

This service is offered when in the judgment of the company, adequate and appropriate facilities are available and consists of provision of an intralata dedicated access channel suitable for analog voice or digital data communications between and/or among the Company's point of presence (POP) in Florida. Charges include an installation charge, a flat rate monthly recurring charge and a charge based on the airline distance between the points of presence. A monthly recurring charge discount will apply when the subscriber's private line service falls within a specified service term.

The company may also provide, to the subscriber, when interlata services are provided as stated above, and incidental to the provision of those services, access channels between the subscriber's premises and any other point in Florida not served by a Company point of presence at rates identical to the rates of the exchange carrier or carriers providing the service. Access will be provided the subscriber on this same reimbursement rate basis for the channels connecting the subscriber premise to the Company point of presence on both the originating and terminating ends.

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by:

**Thomas J. Counts, President
120 Office Park Dr.
Birmingham, AL 35223**

SECTION 3 - DESCRIPTION OF SERVICE (Cont.)

3.2. Service Offerings (Cont.)

3.2.5 Residential Service:

Residential service is 1+ and 0+ toll that enables the subscriber to call stations of any domestic telephone system in Florida. Residential 800 service is a toll service that enables the subscriber to receive calls from any domestic telephone system in Florida over the subscriber's local exchange service line, and the charges for such calls to be billed to the terminating subscriber, rather than to the originating party. Calls are timed in 1/10th minute increments, after the initial thirty seconds of each call, and are individually rated on the basis of distance, duration and time of day/day of week. Service is accessed by designating CNS as the long-distance carrier and by dialing 1 + the called number and/or dialing 10XXX + 1 + the called number. Rates are set forth in the Rates and Charges portion of this tariff.

3.2.6. Directory Assistance

Directory Assistance denotes the provision of telephone numbers by an operator at a directory assistance location of an interexchange carrier or telephone company, when the operator location is accessed by a customer by dialing the appropriate NPA-555-1212.

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SECTION 4 - RATES

4.1 Travel Card

INTRASTATE LONG DISTANCE TRAVEL CARD RATES

INTER / INTRALATA LONG DISTANCE TRAVEL CARD RATES		
	Day / Evening / Night Rates	
	Travel Card	
Mileage Bands	Initial 30 Seconds	Each Add'l 6 Seconds
All	\$ 0.13	\$ 0.026

Usage rates are calculated from the customer's home exchange to the terminating location.

4.2 Business Rates:

4.2.1 ONE Plus

INTRASTATE LONG DISTANCE SWITCHED RATES

INTER / INTRALATA LONG DISTANCE SWITCHED RATES					
	Day / Evening / Night Rates				
	1 +		0 +		
Mileage Bands	Initial 6 Seconds	Each Add'l 6 Seconds	Initial 6 Seconds	Each Add'l 6 Seconds	Surcharge
All	\$.0149	\$.0149	\$.0149	\$.0149	\$.75

Installation Fee: None

Monthly Recurring Charge: None

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SECTION 4 - RATES (Cont.)

4.2 Business Rates (cont.):

4.2.2 ONE Plus Gold:

INTRASTATE LONG DISTANCE DEDICATED RATES

Facilities Ordered Through CNS:

INTER / INTRALATA LONG DISTANCE DEDICATED RATES					
Facilities Ordered Through CNS					
Mileage Bands	Day / Evening / Night Rates				
	1 +		0 +		
	Initial 6 Seconds	Each Add'l 6 Seconds	Initial 6 Seconds	Each Add'l 6 Seconds	Surcharge
All	\$.0095	\$.0095	\$.0095	\$.0095	\$.75

Customer Ordered Facilities:

INTER / INTRALATA LONG DISTANCE DEDICATED RATES					
Customer Ordered Facilities					
Mileage Bands	Day / Evening / Night Rates				
	1 +		0 +		
	Initial 6 Seconds	Each Add'l 6 Seconds	Initial 6 Seconds	Each Add'l 6 Seconds	Surcharge
All	\$.0105	\$.0105	\$.0105	\$.0105	\$.75

Installation Fee: None

Monthly recurring charge: None

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SECTION 4 - RATES (Cont.)

4.2 Business Rates (cont.):

4.2.3 ONE 800:

INTRASTATE LONG DISTANCE RATES

INTER / INTRALATA LONG DISTANCE SWITCHED RATES		
Mileage Bands	Day / Evening / Night Rates	
	800 Service	
	Initial 6 Seconds	Each Add'l 6 Seconds
All	\$.0149	\$.0149

Installation Fee: None

Monthly recurring charge: None

4.2.4 ONE 800 Gold:

INTRASTATE LONG DISTANCE DEDICATED RATES

Facilities Ordered Through CNS:

INTER / INTRALATA LONG DISTANCE DEDICATED RATES		
Facilities Ordered Through CNS		
Mileage Bands	Day / Evening / Night Rates	
	800 Service	
	Initial 6 Seconds	Each Add'l 6 Seconds
All	\$.0095	\$.0095

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SECTION 4 - RATES (Cont.)

4.2 Business Rates (cont.):

4.2.4 ONE 800 Gold (cont.)

Customer Ordered Facilities:

INTER / INTRALATA LONG DISTANCE DEDICATED RATES		
Customer Ordered Facilities		
Day / Evening / Night Rates		
800 Service		
Mileage Bands	Initial 6 Seconds	Each Add'l 6 Seconds
All	\$.0105	\$.0105

Installation Fee: None

Monthly recurring charge: None

4.3 Customer Account Code

Two, three, or four digit code.....\$10.00 / month

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SECTION 4 - RATES (Cont.)

4.4 CNS Private Line

4.4.1 Charges between and/or among the Company's Points of Presence (POP)

Usage charge: None

Installation charge:

Analog Voice.....	\$125.00 each channel
19.2 Kbps DDS.....	\$225.00 each channel
56 Kbps DDS.....	\$350.00 each channel
1.544 Mb DDS.....	\$495.00 each T-1

Monthly recurring charges:

Per Analog Voice Grade Channel

<u>Mileage Band*</u>	<u>Fixed Charge</u>	<u>Per Mile</u>
1 - 50	\$ 59.50	\$ 1.75
51 - 100	105.00	.68
101 - 500	128.00	.45
Over 500	235.00	.26

Per 19.2 kbps Digital Data Service (DDS) Channel

<u>Mileage Band*</u>	<u>Fixed Charge</u>	<u>Per Mile</u>
1 - 50	\$ 82.50	\$ 3.20
51 - 100	165.00	1.15
101 - 500	260.00	.55
Over 500	925.00	1.42

*Computing airline mileage are described in Section 3, Page 16 of this Tariff.

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SECTION 4 - (Cont.)

4.4 CNS Private Line (Cont.)

4.4.1 Charges between and/or among the Company's Points of Presence (POP) (Cont.)

Monthly recurring charges: (Cont.)

Per 56 kbps Digital Data Service (DDS) Channel

<u>Mileage Band*</u>	<u>Fixed Charge</u>	<u>Per Mile</u>
1 - 50	\$ 230.00	\$ 6.85
51 - 100	460.00	3.20
101 - 500	545.00	2.15
Over 500	925.00	1.42

Per 1.544 Mb (T-1) Digital Data Service (DDS) Channel

<u>Mileage Band*</u>	<u>Fixed Charge</u>	<u>Per Mile</u>
1 - 50	\$ 336.50	\$28.00
51 - 100	895.00	16.00
101 - 500	1,078.00	12.50
Over 500	1,325.00	11.00

4.4.2 Charges for Local Access

Usage charges: (1)

Installation fee: (1)

Monthly recurring charges: (1)

- (1) In addition to all other rates prescribed in 4.4.1, the subscriber shall reimburse the Company for all local channel charges imposed by a local exchange carrier(s) for provision of the originating or terminating access channel and any other service facility not provided by the Company.

*Computing airline mileage are described in Section 3, Page 16 of this Tariff

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SECTION 4 - (Cont.)

4.5 Residential Rates:

INTRASTATE LONG DISTANCE SWITCHED RATES

INTER / INTRALATA LONG DISTANCE SWITCHED RATES					
Mileage Bands	Day Rates				
	1 + / 800 Service		0 +		
	Initial 30 Seconds	Each Add'l 6 Seconds	Initial 30 Seconds	Each Add'l 6 Seconds	Surcharge
All	\$.0945	\$.0189	\$.0945	\$.0189	\$.75

INTER / INTRALATA LONG DISTANCE SWITCHED RATES					
Mileage Bands	Evening Rates				
	1 + / 800 Service		0 +		
	Initial 30 Seconds	Each Add'l 6 Seconds	Initial 30 Seconds	Each Add'l 6 Seconds	Surcharge
All	\$.0745	\$.0149	\$.0745	\$.0149	\$.75

INTER / INTRALATA LONG DISTANCE SWITCHED RATES					
Mileage Bands	Night Rates				
	1 + / 800 Service		0 +		
	Initial 30 Seconds	Each Add'l 6 Seconds	Initial 30 Seconds	Each Add'l 6 Seconds	Surcharge
All	\$.0645	\$.0129	\$.0645	\$.0129	\$.75

Installation Fee: None

Monthly Recurring Charge: \$3.00 per line

4.6 Directory Assistance

Per call per NPA.....\$0.85

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SECTION 4 - (Cont.)

4.7 Special Rates for the Handicapped

4.7.1 Directory Assistance

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

4.7.2 Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

4.7.3 Telecommunications Relay Service

For intrastate toll calls received from the relay service, the Company will, when billing relay calls, discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

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