

950699-TP

PROCESSING DATE: 95/05/17
TIME: 15:27:00
REPORT ID: NPS09030

NETWORK PROFILE SYSTEM
E A S STUDY
POINT TO POINT

PAGE

STUDY TITLE - ANNUAL CUSTOMER EAS TOLL STUDY
STUDY DATE - 04/95

COMPANY - (0323) (GTE FLORIDA, INCORPORATED)
STATE - (FL) (FLORIDA)
FROM EXCHANGE: (HAINES CITY)
TO EXCHANGE: (FROSTPROOF)

CALLS	RESIDENCE ACCOUNTS	BUSINESS MESSAGES	ACCOUNTS	MESSAGES	ACCOUNTS	MESSAGES	REVENUE
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ORIGINAL
FILE COPY

950699-TP

END OF REPORT

REDACTED

DOCUMENT NUMBER-DATE
04681 MAY-95
FPSC-RECORDS/REPORTING

EXHIBIT B
Docket No. 950699-TL
David E. Robinson - GTE Florida
Last-Filed Exhibit No. 7
Page 1 of 3

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STUDY TITLE - ANNUAL CUSTOMER EAS TOLL STUDY
STUDY DATE - 04/95

COMPANY - (0328) (GTE FLORIDA, INCORPORATED)
STATE - (FL) (FLORIDA)
FROM EXCHANGE: (HAINES CITY)
TO EXCHANGE: (INDIAN LAKE)

<i>A</i>	<i>B</i>	<i>C</i>	<i>D</i>	<i>E</i>	<i>F</i>	<i>G</i>	<i>H</i>
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END OF REPORT

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NETWORK PROFILE SYSTEM
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 POINT TO POINT

STUDY TITLE - ANNUAL CUSTOMER EAS TOLL STUDY
 STUDY DATE - 04/95

COMPANY - (0328) (GTE FLORIDA, INCORPORATED)
 STATE - (FL) (FLORIDA)
 FROM EXCHANGE: (HAINES CITY)
 TO EXCHANGE: (POLK CITY)

<i>A</i>	<i>B</i>	<i>C</i>	<i>D</i>	<i>E</i>	<i>F</i>	<i>G</i>	<i>H</i>
CALLS	R E S I D E N C E ACCOUNTS	M E S S A G E S	B U S I N E S S ACCOUNTS	M E S S A G E S	T ACCOUNTS	D T MESSAGES	L REVENUE

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END OF REPORT

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Economic Impact of EAS and ECS Under Old Assumptions

Staff has asked GTEFL to calculate the revenue impact on the Company of EAS and ECS on the routes at issue in this docket. Such financial impact calculations have been feasible to do in the past because they rested on the assumptions that if EAS is ordered, it will foreclose toll competition and that the local exchange company will have 100% of the local (as well as the intraLATA toll) market. These assumptions are no longer true. Under Chapter 364 and the federal Telecommunications Act of 1996, the local exchange has been opened to competition.

In this new environment, it is impossible to know how much market share and revenue GTEFL will lose to its local competitors, which include such formidable challengers as AT&T, MCI, and Sprint. As such, it is impossible to do reliable calculations of revenue impact of EAS and ECS. This exhibit is submitted under the understanding that GTEFL will use the "old" assumptions that held true when GTEFL had a local exchange monopoly. GTEFL emphasizes, however, that it should not and cannot be used as evidence of the revenue impact of mandatory EAS or ECS on GTEFL.

Economic Impact of EAS and ECS Under Old Assumptions

A. EAS	<i>A</i>	<i>B</i>	<i>C</i>	<i>D</i>
	Haines City to:	EAS Revenue	Toll Revenue	Difference

- 1* Bartow
- 2* Frostproof
- 3* Indian Lake
- 4* Lakeland
- 5* Mulberry
- 6* Polk City
- 7* All

B. ECS

Haines City to:

- 8* Bartow
- 9* Frostproof
- 10* Indian Lake
- 11* Lakeland
- 12* Mulberry
- 13* Polk City
- 14* All

ECS (Stimulated 50%)

Haines City to:

- 15* Bartow
- 16* Frostproof
- 17* Indian Lake
- 18* Lakeland
- 19* Mulberry
- 20* Polk City
- 21* All

C. Economic Impact of GTE Local Calling Plan

The Local Calling Plan put forth in this docket is designed to be revenue neutral. The rates for usage as well as the line rates are designed to generate approximately the same amount of revenue as was generated in a toll environment

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