

## Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: July 10, 1997

FROM: David J. Draper, Division of Auditing and Financial Analysis APC PRE: Docket No. 970501-TS. Gaedele Halling Docket No. 970501-TS, Gaedeke Holdings Ltd, Financial Analysis for Certificate

Application for Shared Tenant Service

Section 364.339 (2), Florida Statutes, requires the following:

The commission shall grant certificates to telecommunications companies upon showings that the applicants have sufficient technical, financial, and managerial capabilities to provide shared tenant services.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited consolidated financial statements of Gaedeke Holdings Ltd (GHL) for the period ending December 31, 1996. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, GHL has minimal liquidity, but reports sufficient common equity and positive net income for the period.

In this matter, GHL is asking for a certificate to provide Shared Tenant service. Staff notes the limited nature of the application and that no customer provided funds appear to be at risk. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate. The applicant attests to its financial capability to provide and maintain the proposed telecommunications service. In addition, the Company notes that it has sufficient cash flow and cash reserves to provide for future capital and financial needs. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services

Division of Records and Reporting (2)

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DOCKET NO.: 970501-19 GAEDEKE HOLDINGS LTD.

## SHARED TENANT TELECOMMUNICATION SERVICES FINANCIAL ANALYSIS

## FROM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

AS OF 12/31/96

CURRENT ASSETS \$2,748,465

CURRENT LIABILITIES 3,348,034

CURRENT RATIO 0.82

CASH 2,126,667

COMMON EQUITY 167,997,426

TOTAL DEBT 52,262,081

TOTAL INVESTOR CAPITAL 220,259,507

COMMON EQUITY RATIO 76%

NET INCOME 4,002,385

RETURN ON EQUITY 2%

NMF = No Meaningful Figure