FLORIDA PUBLIC SERVICE COMMISSION Capital Circle Office Center • 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

RECEIVED

August 28, 1997

MEMORANDUM

AUG 2.1 1997 10:05 FPSC - Records/Reporting

TO: DIRECTOR, DIVISION OF RECORDS AND REPORTING (BAYO)

- FROM: DIVISION OF ELECTRIC & GAS (HAFF) WALL TO RE JUNISION OF LEGAL SERVICES (KEATING) WOR RUF
- RE: DOCKET NO. 970595-EG, PETITION FOR AUTHORITY TO IMPLEMENT GOOD CENTS ENERGY LOAN PROGRAM BY GULF POWER COMPANY
- AGENDA: 9/09/97 REGULAR AGENDA PROPOSED AGENCY ACTION -INTERESTED PERSONS MAY PARTICIPATE

CRITICAL DATES: NONE

SPECIAL INSTRUCTIONS: S:\PSC\EAG\WP\970595.RCM

ATTACHMENT NOT PART OF THE ELECTRONICALLY TRANSMITTED VERSION.

CASE BACKGROUND

The Florida Energy Efficiency and Conservation Act (FEECA), Sections 366.80 - 366.85, Florida Statutes, requires the Commission to adopt goals to reduce and control the growth rates of electric consumption and weather-sensitive peak demand. In Docket No. 930551-EG, the Commission set numeric demand-side management (DSM) goals for Gulf Power Company (Gulf) (Order No. PSC-94-1313-FOF-EG, issued October 25, 1994). Gulf's DSM Plan, designed to meet these goals, was approved by the Commission in Docket No. 941172-EG (Order No. PSC-95-0691-FOF-EI, issued June 9, 1995).

Gulf has an existing Commission-approved loan program known as Gulf Express. This loan has been offered to residential customers so that they could add energy-saving measures and equipment to their homes. Gulf subsidizes the loan by buying down the interest rate. Loan expenses have been recovered by the company through the

DOCUMENT NUMBER-DATE

08456 AUG 21 5

FPSC-RECORDS/REPORTING



Energy Conservation Cost Recovery (ECCR) Clause. However, the program is no longer cost-effective; therefore, Gulf has ceased issuing new Gulf Express loans. Gulf plans to keep the Gulf Express Loan Program open only until all outstanding loans have been repaid.

Because it wishes to continue offering reduced-rate loans for customer installation of conservation measures, Gulf has petitioned the Commission for approval of the Good Cents Energy Loan. This new program offers loans of up to \$15,000, with up to a seven-year period for payback, for the installation of up to 18 energy conservation measures. Gulf plans to use a Southern Company subsidiary to provide the loans at lower than market rates. In addition, Gulf will buy down the interest rate by 1%. Gulf's expenses from the proposed loan program would be passed on to ratepayers through the ECCR clause.

While new homes are not eligible for Gulf's proposed loan program, all residential customers with existing homes in Gulf's service territory are eligible to participate. Natural gas heating, in combination with electric air conditioning or heat pumps, is eligible for Gulf's loan program. However, Gulf expects the bulk of its loans to be issued for the following: conversion from natural gas heating to an electric heat pump; conversion from electric strip heating to heat pumps; replacement of an old electric heat pump with a new, more efficient heat pump; geothermal applications; and addition of attic insulation up to R-38.



DOCKET NO. 970595-EG AUGUST 28, 1997

DISCUSSION OF ISSUES

ISSUE 1: Should the Commission approve Gulf Power Company's petition for approval of its new Good Cents Energy Loan Program, including approval for cost recovery through the Energy Conservation Cost Recovery Clause?

RECOMMENDATION: No. Contrary to Rule 25-17.001, Florida Administrative Code, and FEECA, Gulf's proposed loan program: (1) is forecasted to increase winter peak demand and annual energy consumption while only minimally reducing summer peak demand; (2) does not include any end-use metering to verify estimated demand savings; (3) does not pass the Participants' test or the Total Resource Cost (TRC) test and minimally passes the Rate Impact Measure (RIM) test; and (4) encourages the switch from natural gas heating to electric heating.

STAFF ANALYSIS: When the Commistion reviews conservation programs, it considers three criteria:

- Whether the program advances the policy objectives of Rule 25-17.001, Florida Administrative Code, and FELCA;
- Whether the program is directly monitorable and yields measurable results; and
- Whether the program is cost-effective.

Staff has four major concerns with Gulf's proposed Good Cents Energy Loan program: (1) it is expected to increase winter peak demand and annual energy usage, but minimally reduce summer peak demand; (2) it does not include any end-use metering to verify estimated demand and energy impacts; (3) it fails to pass the Participants' test (0.28 benefit-cost ratio) and the Total Resource Cost (TRC) test (0.06), and is marginally cost-effective (1.01) under the Rate Impact Measure (RIM) test; and (4) it does not represent energy conservation, but, rather, electricity competing with natural gas.

1. Winter Demand and Annual Energy Increase / Minimal Summer Demand Reduction

Rule 25-17.001(2), Florida Administrative Code, summarizes the Commission's policy on energy conservation:

> The Florida Energy Efficiency and Conservation Act requires increasing the efficiency of the electric systems of Florida, increasing the conservation of expensive resources, such as petroleum fuels, <u>reducing</u> the growth rate of weather sensitive peak demand, and reducing and controlling the growth rate of kilowatt hour consumption to the extent cost effective. (Emphasis added)

Gulf estimates that the proposed Good Cents Loan Program will reduce summer peak demand by a total of 252 kW (0.252 MW), or 0.42 kW per participant. However, the program is expected to increase annual energy consumption by 168,600 kWh (281 kWh per participant) and winter peak demand by a total of 1164 kW (1.164 MW), or 1.94 kW per participant. Gulf attributes these increases to the high saturation of natural gas heating in its service territory.

There are 18 eligible conservation measures in Gulf's Good Cents Energy Loan program; five of these measures are expected to have the highest level of customer participation. The kW demand, kWh energy, and percent participation estimates for these five measures were combined to arrive at the totals for the loan program. This analysis is summarized in the following table:

CONSERVATION MEASURE	PARTICI- PATION	PER-PARTICIPANT SAVINGS (WEIGHTED AVERAGE)							
a constant of the second		Winter kW	Summer kW	Annua l kWh					
gas heat to heat pump	55.0%	-2.42	ũ.17	-744					
heat pump to heat pump	33.08	0.03	0.10	188					
strip heat to heat pump		0.09	0.01	94					
geothermal	10.0%	0.15	0.08	64					
SUBTOTAL - FOUR HEATING MEASURES	100.09	-2.15	0.36	-398					
R-38 attic insulation	0.21	0.07	116						
TOTAL FOR ALL FIV	E MEASURES	-1.94	0.43	-282					

Customers who want to install new natural gas heating in combination with electric air conditioning can obtain a loan under

Gulf's proposed Good Cents Energy Loan program. However, switching from natural gas heating to electric heat pumps is expected. The preceding table shows Gulf's expectation that a majority (55%) of all loans for heating, ventilating, and air conditioning (HVAC) replacements will be the conversion from natural gas heating to electric heat pumps. This conversion is the cause of increased winter demand and annual energy consumption for the overall loan program. Increased demand and energy consumption is clearly contrary to the intent of Rule 25-17.001, Florida Administrative Code, and FEECA. Further, the increased winter demand and annual energy increases from natural gas conversion to electric heat pumps offset any savings from other options eligible under the proposed loan program.

2. Program Monitoring

The forecasted demand and energy savings (or increases) for Gulf's Good Cents Energy Loan program are based on engineering estimates. Gulf proposes to analyze billing data to verify the accuracy of these estimates. Gulf also has historical data on the impact of conservation measures installed under the existing Gulf Express loan program. However, without pre- and post-installation measurement data, staff cannot be sure of the accuracy of Gulf's engineering estimates.

Staff is also concerned with the impact of the newer, highefficiency heat pumps on Gulf's electric grid. These heat pumps contain a scroll compressor, which is efficient with heating and cooling but which may degrade the power factor of a utility distribution system. If a substantial number of utility customers install the newer heat pumps, the utility may have to take corrective steps, with corresponding costs, to improve the power factor of its distribution system. Because Gulf forecasts only 600 participants in its Good Cents Energy Loan program, Gulf expects that the cumulative impact of new heat pump additions through this program on Gulf's distribution system will be negligible, if noticeable at all. The minimal savings forecasted by Gulf for the loan program may be completely negated by the increased costs caused by low power factor.

Cost-effectiveness

Gulf's avoided cost is based on a capacity purchase, scheduled to start in 1999, from the Southern Company. In the past, Gulf has





used avoided capacity purchases in lieu of avoided generating units when analyzing the cost-effectiveness of DSM programs. Because Gulf appears to have reasonably calculated the costs associated with a capacity purchase, staff does not believe that Gulf's choice to use this method is a problem.

The cost-effective analysis of Gulf's proposed Good Cents Loan Program, using the RIM, TRC, and Participants' tests, is attached to this recommendation as Appendix I. Gulf's proposed loan program does not pass the Participants' test (0.28 benefit-cost ratio) or the TRC test (0.06). Staff questions how Gulf expects its residential customers to participate in a loan program that fails to pass the Participants' test. Participant costs consist primarily of the cost to buy energy-efficient equipment with the loan. Participant benefits include Gulf's 1% buy-down of the loan, and any perceived value from equipment purchases made with the loan. Since this perceived value is the primary cause for interest in the program, customers who participate in the program could be considered as free riders. Further, while this perceived value cannot be included in any cost-effectiveness analysis, Gulf Gulf apparently expects that customers will pay for this value. forecasts 300 participants in the program's first year (remainder of 1997) and 600 participants in 1998. No new program participants are forecasted after 1998, since the avoided capacity purchase is due to begin in 1999.

Gulf's proposed loan program minimally passes the RIM test, with a 1.01 benefit-cost ratio. Under RIM, Gulf forecasts that the program will not become cost-effective for 11 years on a nominal basis. On a cumulative present worth basis, the program is not cost-effective until year 30, the last year of the study period. The company's RIM analysis shows that Gulf expects to spend \$3,142,000 over 30 years, on a cumulative present worth basis, to achieve an expected program benefit of only \$35,000 by year 30.

DSM programs that marginally pass the RIM test provide no room for errors in forecasting demand and energy savings, or changes to avoided generation costs. This is clearly the case with Gulf's proposed Good Cents Energy Loan program. With a RIM value of 1.01 and a projected total program benefit of \$35,000 over 30 years, Gulf's program is vulnerable to risks such as forecasting errors or changes to avoided generation costs.



4. Natural Gas Competition

Gulf expects its proposed loan program to increase winter peak demand and annual energy consumption. As mentioned previously, the primary reason for this increase is Gulf's projection that a majority (55%) of loan recipients will convert from natural gas heating to electric heat pumps. In large part, this is not energy conservation but, rather, electricity competing with natural gas. This result violates the Commission's policy on fuel neutrality in conservation programs approved for cost recovery.

In summary, Gulf's proposed Good Cents Energy Loan Program does not meet any of the criteria by which the Commission has approved past conservation programs and their cost recovery through the ECCR clause. Therefore, staff recommends that Gulf's request for authorization to implement the proposed Good Cents Energy Loan program be denied by the Commission.

ISSUE 2: Should this docket be closed?

RECOMMENDATION: Yes.

STAFF ANALYSIS: If no person whose substantial interests are affected by the Commission's proposed agency action files a protest within twenty-one days of the issuance of the order, Docket No. 970595-EG should be closed.

Form CE 1.1	31-Mar-97	No real
PSC	Fun Date:	Fámame:

INPUT DATA - PART 1

Ansiyels per Rule 25-17.008 Florida 100

e Code

Change in Peak kW Customer at meter	042	-0 42 KWICun
Charge in Peak kW per Customer at generator	054	kW Gen/Cu
) kW Line Loss Percentage	12.60%	
Change in KWh per Customer at generator	303	KWINCue/Yr
() KMh Line Loss Percentage	1 70%	
) Group Line Loss Multiplier	1 0034	
Annual Change in Customer kWh at Meter	201	KWINCueW
() Change in Whiter kW per Cust at mater	191	MVCue

	20 X	initial Generation 40 Yr	ntal T&D 30 Yo	1.4436	1,4336	-of-Def (1) 0
--	------	--------------------------	----------------	--------	--------	---------------

	1	i	ļ	
Ì	δ	5	l	
	3	I	ĺ	
	3	l	I	
	l	İ	l	
1		2	ĺ	
l	2		Į	
		ļ	l	
1	2		ľ	
1	1		l	
			۰.	

-8-

(1) Utility Nonrecurring Cost Per Customer	11233	\$1Cus
(2) Utility Recurring Cest Per Customer	20.05	S/Cun/Year
(3) Utility Cont Escalation Rate	2.64%	
(4) Customer Equipment Cost	\$5,000.00	\$1Cue
(5) Customer Equipment Cost Escalation Rate	264%	
(6) Customer O&M Cost	(\$175.00)	MCue/Year
(7) Customer O&M Cost Escalation Rate	0.00%	
(8) Customer Tex Credit Per Installation	30.00	Store
(9) Customer Tax Credit Escalation Rate	264%	
(10) Change in Supply Costs	\$0.00	S/Cue/Year
(11) Supply Costs Escalation Rate	264%	
(12) Utility Discount Rate	8118	
(13) Utility AFUDC Rate	10.03%	
(14) Utility Nonrecurring Rebate/Incentive	\$125.00	TON
(15) Utility Recurring Rebete/Incentive	\$0.08	0 S/Cue/Year
(16) Utility Rebete/Incentive Escalation Rate	264%	

al Information Not Specifically Specified in Cost Effectiveness Manual Supe.

Base Year	1997
In-Service Year For Incremental Generation	1999
In-Service Year For Incremental T&D	1996
Base Year Incremental Generation Cost	\$232.00 \$MM
Base Year Incremental Transmission Cost	\$58.00 \$MM
Base Year Incremental Distribution Cost	\$32.00 SAM
Gen, Tran, & Diet Cost Escalation Rate	214%
Generator Flood O & M Cost	12.78 SMM 1
Generator Fleed O&M Escalation Rate	255%
0) Transmission Fored O & M Cost	TUNNAS ET.DE
1) Distribution Fixed O & M Cost	\$0.00 SAMIN'
2) T&D Feed O&M Escatation Rate	125%
3) Incremental Gen Variable O & M Costa	SQ.570 SHMMY
4) Incre Gen Variable O&M Cost Eac Rate	257%
5) Incremental Gen Capacity Factor	3.40%
6) Incremental Generating Unit Fuel Cost	\$0.0356 \$AMM
7) Incremental Gen Unit Fuei Eac Rate	2 90%
8) Incremental Purchased Capacity Cost	\$21.76 \$MONTR
9) Incremental Capacity Cost Eac Rale	2074
Stop Revenue Loss at In-Service Year? (Y=1, N=0)	0
Mon-Fuel Cost In Customer Bill (Base Year)	
) Non-Fuel Cost in Customer Bill (Base Vesr)	\$0.0362 \$AMh
Non-Fuel Escalation Rate	Per Table
) Customer Demand Charge Per kW (Base Year)	\$0.0000 \$AMMA
) Demand Charge Escalation Rate	Per Table
Wetrade Annual Chance in Monthly Billing WV	D MMMM

Appendix I Docket No. 970595-EG Page 1 of 4

\$12,813 \$45,090 \$45,090 \$32,274

101 B

Na (\$000 12005 0008) att

NPV Net Benefit NPV Ben

esuits for This A

Benefit Cost Ra

5

Townson and the second	111 112 112 112 112 112 112 112	
8 6		(271, A60) (015, 523)
		90/11 90/11
	Tame Ta Tame Ta Tame Ta Tame Ta Tame Tame Tame Tame Tame Tame Tame Tame Tame Tame Tame Tame Ta	100,000
Ministration Code		83
and		(1,65) (49)
tes Cost Ellectiv ser Pais 15-17.5		(807'(1) (807'(1)
Total Research		
ı	Figure Electron Elect	
		CIEN CIEN
5]6

.

12.00

Appendix I Docket No. 970595-EG Page 2 of 4

NCFM CLI	1					009700		Cita She	1110,1123	CTL IN	CONT. NOT	(B10.300		BAR 1280	Land		Inter Section	101, 107	515'220	(120, 100)	(CTN, MC4)		005'0010	DOD THE O		P/17-11(1)	÷.,					
1				1	100	(02,430)		1011 CED	CON.COD	Criticano Contra	(101 / 100)	(12.741)		ter an	(18(20)		6001785		(100725)		Envores)		1005 YES	107710		(C24-CE)					(00((01)	N.P.M.
•	•			1	incost	21		1001	1001	21		100/14		000718		100011	101.18	11,000	811,58		017.03	12.548	SULTS		20071	101711					01/01	114/14
		virgina Coda		1		01015		21,280	STOLES.		1010	81/18		RU12			BAL SHIE		PAL MOR		16,480	200 St	25,833	101 M	199.461	1040 M					B140,178	20101
	1	Turtin Admini		1	1	51	1	ā	1	81	13	1		001			I	11	871		1120			1		-						1.000
		1 000"13-92 m	5	1	(Josef	2 1		8	8	21	8 8	21	8 9	8	21	RS	8	21	8	2 9	8	8 9		21				2				
		A red shares			(HOODA)	21			1	8	1		I	-			1	[]	11	83	ă		-			II					10 II	
	1			•	10000	81	8 9	1 8	8	8 1	8 9		8 9	8	8	8 9		8 5		2 5	8	2 9	8	85		22						
		Conte	9		Contra Co	81	RS	1 2	8	2 :	2 2	8	2 2	12	2 1	8 9	1 2	2 5	2 2	2 5	12	2 2	8	21								
			6	1	(\$1000a)	(100)			(SUTSIC)	(acad)							(010°11)	(11/10)		100, 200	1016,520		1529/250	102/20	10000000	10-0110					(504,825)	
			8	1020	(BODDel	000/15			00171	817/CS					M, WE		2				Std. Yes		119/11				200				80('YCIS	and the second s
5			E						LOOZ														Ā				the second]	

Appendix I Docket No. 970595-EG Page 3 of 4

T

1 ÷ 휜 1011 ALL NO. Run Date 21 NO 19771 1 Ē 10.01 11 8 10 *********** 11 8 10,03 (1234) 2 8 (005'11) 101110 01110 01110 01110 01110 01110 ð 161.18 180'11 9 A VIII B COLLEGE COLLE aj 28 of Asta -******* Ξ

-11-

Appendix I Docket No. 970595-EG Page 4 of 4

3