

October 16, 1997

971394-11

Mr. Thomas E. Williams III, Engineer Bureau of Service Evaluation Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Alternative Local Exchange Company Application

Dear Mr. Williams:

Please find enclosed the Alternative Local Exchange Company Application for ElectroNet Intermedia Consulting, Inc., (ElectroNet). ElectroNet is a Florida corporation based in Tallahassee, Florida. ElectroNet was incorporated in August 1996.

ElectroNet is dedicated to the provision of high quality and custom designed services for Internet commerce. The company has served clients in the fields of financial institutions, associations, commercial real estate, and aeronautics. ElectroNet is submitting an ALEC application for the primary purpose of the deployment of data transfer services via existing telecommunication copper circuits. At this time, ElectroNet does not intend to provide basic or tariff services including voice, 911, or emergency services in the Florida marketplace.

As ElectroNet has been in operation for approximately fourteen (14) months, the company has limited historical financial information. We are enclosing compiled financial statements for the corporation through July 31, 1997.

Should you have any questions in regard to any portion of this application, please contact me at 850-222-0229. Thanking you in advance for your cooperation.

Sincerely,

James M. Hunt

President

Check received with filing and forwarded to Piscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

inities of person who forwarded check:

APPEICATION FORM
FOR AUTHORITY TO
PROVIDE ALTERNATIVE EDGAL
EXCHANGE SHRVICE
WITHIN THE STATE
OF FLORIDA

FLORIDA PUBLIC SERVICE COUNISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHRWARD DAK BOULEVARD TALLAMASSEE, FLORIDA 32309-0050

APPLICATION FORM

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE MITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices.
 If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600

 Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

- This is an application for (check one): 1.
 - (M Griginal authority (new company)

ELECTRONET INTERMEDIA CONSULTING, INC.

- Approval of transfer (to another certificated company) Example, a certificated company purchases an existing company and desires to retain the original certificate authority.
- () Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

- () Approval for transfer of control (to another certificated company) Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of applicant:

ELECTRONET INTERMEDIA CONSULTING INC

A. National mailing address including street name, number, post office 3. box, city, state, zip code, and phone number.

1114- J THOMASMUE ROAD MOUNT VERNON SOURCE

TACCAHASSEE FC 32303-6290 At: 850-222-0229
Florida mailing address including street name, number, post office box, city , state, zip code, and phone number.

SAME AS ABOVE

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number -

SAME AS ABOVE

	() Individual () Corporation () Foreign Corporation () Foreign Partnership () Limited Partnership () Other, Please explain
5.	If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.
	Corporate charter number: P96 0000 695 46
6.	Name under which the applicant will do business (d/b/s):
7.	If applicable, please provide proof of fictitious name (d/b/a) registration.
	Fictitious name registration number:
8.	If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.
	N/A
9.	State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.
	N/A
10.	Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application. JAMES IN. HUNT PRESIDENT ELECTRONET INTERMEDIA CONSULTAGE INVERTIGIA CONSULTAGE INV
jhunte electri	NOT. NOT THUMMASSEE FL 32303-6290 (850) 222-0229
11.	ne state the state to the second forms to summandly negotiated or

Structure of organization:

- 12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.
- 13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.
- 14. Please indicate how a customer can file a service complaint with your company. CUSTOMERS WOULD BE ABLE TO FILE A SERVICE COMPLAINT IN PERSON, E-MAIL, TELEPHONE, U.S. MAIL.
- Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
 - A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application <u>should contain</u> the applicant's financial statements for the most recent 3 years, including:

- 1. the balance sheet
- 2. income statement
- 3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

- B. Managerial capability. ATTAMES
- C. Technical capability. ATTRIMED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Minoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, pumishable as provided in s. 775.082 and s. 775.083".

Official: May M. A

M. Asut

10/16/9 Date

Title:

PAESIDENT

820-222-0229

Telephone Number

ELECTRONET INTERMENTA (MISHING, MC.

Address:

1114- J THOMASKILE ROAD

MOUNT VERNON SAVARE

TAMAMASSEE, PL 32303-6290



Supplement to ALEC application

- 15. Applicant capabilities to provide alternative local exchange service in Florida.
 - B. Managerial Capability.

Allen N. Bylngton, Chairman ElectroNet Intermedia Consulting, Inc.

Allen Byington is the Chairman and owner of ElectroNet Intermedia Consulting. Inc. He is the former owner and operator of two transmission repair shops and owns the rights to the Nationwide Transmissions franchises. Mr. Byington has extensive background in the computer and network systems and is currently the only stockholder in ElectroNet Intermedia Consulting, Inc.

Mr. Byington is also the President of another Fiorida corporation, Superior Technology Online, (STO). STO offers an information and technical service hosted on the Internet, available to transmission repair shops nationwide. STO will provide immediate delivery of repair techniques and information updates to the transmission industry. STO integrates the online technical database to a complete point of sale system for transmission shop owners.

Through past work experience, Mr. Byington has successfully owned and operated several businesses, the responsibilities of which included, but are not limited to:

Personnel hiring, training and administration Purchase and Inventory control Marketing & Advertising Financial Management & Reporting Leasing agreements Real Estate purchase and sales Customer Service

James M. Hunt, President ElectroNet Intermedia Consulting, Inc.

James M. Hunt is the President of ElectroNet Intermedia Consulting, Inc. Mr. Hunt recently joined the ElectroNet staff on a full time basis. Mr. Hunt has over twenty (20) years of experience in commercial banking having recently left Capital City Bank in Tallahassee, Florida where he served as a Vice President in the Corporate & Professional Banking Division. Mr. Hunt is a graduate of Florida State University and the Florida School of Banking at the University of Florida.

Corporate Internet Services and Solutions

Supplement to ALEC application ElectroNet Intermedia Consulting, Inc. Page two

Mr. Hunt's professional banking experience including the following positions and responsibilities:

Vice President in Commercial Lending Department
Sales & Business Development
Branch Management
Consumer Lending
Operations Officer
Customer Service Representative
Head Teller (responsible for a staff of twelve associates)

In addition to his professional banking career Mr. Hunt has served in various community leadership positions with the following organizations:

American Institute of Banking (State Chairman of Florida)
Seminole Boosters (Leading Fund Raiser in two membership drives)
Leadership Tallahassee (Graduate and former Chairman of Board)
United Way of the Big Bend (former Chairman of Board)
United Way of Florida (current Board member)
Tallahassee Area Chamber of Commerce (former Executive Committee)

ElectroNet Intermedia Consulting, Inc. has an experienced and balanced business management team through the combined skills and talents of Mr. Byington and Mr. Hunt.

C. Technical Capability

The primary purpose of this application is to facilitate deployment of data transfer services via existing telecommunication copper circuits. Our staff is capable to deal with all aspects of any data transfer issues, which may arise. Performance has been demonstrated over the past 14 months as an Internet Service Provider.

Our data center is located in the downtown area of Tallahassee. Our main server utilizes dual Pentium processors, 128meg of RAM and 4gig of fast wide SCSI storage. The main server is scheduled for upgrade by November 1, 1997 with a dual Pentium Sun Spark 20 also equipped with 128meg of RAM and 4gig of storage. ElectroNet supports both UNIX and Windows NT web servers with back-up power in the event of electrical failure.

Supplement to ALEC application ElectroNet Intermedia Consulting, Inc. Page three

ElectroNet offers one of the most direct T-1 connections to the Atlanta Internet backbone in the North Florida marketplace. Our network connection has only one hop to the Internet via a 45Mbs. T-3 ATM interface. Both the T-3 and T-1 are less than 50 percent subscribed providing robust performance to and from the Internet. ElectroNet is the only local Internet Service Provider (ISP) with this high level of connectivity.

ElectroNet uses all digital moderns for File Transfer Protocol (FTP) and dial access. ElectroNet's dial equipment supports both USR's X-2 and Rockwell/Lucent's K56Flex chipsets with modern speeds from 14.4 to 56k. Currently ElectroNet maintains a 6 user to modern ratio, which has proven sufficient to avoid busy signals.

Technical issues related to any telecommunication issues are dealt with by our membership in the Partners Program with Paradyne Corporation of Largo FL. Paradyne is the manufacturer of the data equipment which we are using to provide data services to our clients. Paradyne offers us access to its telecommunication engineers as necessary. Should the need present itself we will add to staff someone with the necessary skills to satisfy those needs.

ELECTRO NET INTERMEDIA CONSULTING INC.

FINANCIAL STATEMENTS

JULY 31, 1997

(SEE ACCOUNTANTS' COMPILATION REPORT)

DOCUMENT OF WHICH - DATE

10782 OCT 215

ERCC. BECARDS / REPORTING



October 15, 1997

Public Service Commission State of Florida 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: ElectroNet Intermedia Consulting, Inc. Financial Statements

ElectroNet currently has in excess of \$70,000 in contracts receivable, which are all due and collectible before year end. These revenues are not reflected in the enclosed financial statements.

ElectroNet has secured a credit line for \$100,000 from a local private investor. As of the date of this letter, no funds have been drawn on this line of credit. If further verification of the credit line is required for approval of this application, please contact me in our Tallahassee office.

Enclosed are the compiled financial statements for ElectroNet intermedia Consulting, Inc. dated July 31, 1997; as Chairman and Chief Financial Officer for ElectroNet Intermedia Consulting, Inc. I attest the enclosed financial statements are true and correct.

Sincerely,

Allen Byington Chairman

ElectroNet Intermedia Consulting, Inc.



To the Stockholder, Electro Net Intermedia Consulting Inc.:

We have compiled the accompanying balance sheet of Electro Net Intermedia Consulting Inc. as of July 31, 1997, and the related statements of income (loss) and changes in stockholder's equity and cash flows for the seven months then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Tallahassee, Florida September 8, 1997 James Moore to

ELECTRO NET INTERMEDIA CONSULTING INC. BALANCE SHEET JULY 31, 1997

ASSETS

Current assets		2.760
Cash and cash equivalents	\$	2,759
Accounts receivable		10,708
Total current assets		13,467
Property and equipment		(0.76)
Equipment		58,751
Less: Accumulated depreciation		(9,697)
Total property and equipment		49,054
Other assets		
Start-up costs, net of accumulated amortization of \$1,168		8,832
Total Assets	\$	71,353
LIABILITIES AND STOCKHOLDER'S EQUITY		
Current liabilities		4.020
Accounts payable and accrued expenses	2	4,020
Total current liabilities		4,020
Stockholder's equity		
Common stock, \$1 par value, 1,000 shares		100
authorized, 100 shares issued and outstanding		100
Paid-in capital		160,281
Retained Earnings (deficit)	-	(93,048)
Total stockholder's equity		67,333
Total Liabilities and Stockholder's Equity	S	71,353
15 14 14 14 14 14 14 14 14 14 14 14 14 14		

ELECTRO NET INTERMEDIA CONSULTING INC. STATEMENT OF INCOME (LOSS) FOR THE SEVEN MONTHS ENDED JULY 31, 1997

Revenues	\$ 23,633
Cost of revenues earned, selling, general	
and administrative expenses	72 (222)
Direct expenses	46,405
Taxes and licenses	6,878
Amortization	1,168
Contract labor	713
Depreciation	6,854
Office supplies	1,569
Insurance	758
Meals and entertainment	603
Dues and subscriptions	1,293
Postage	124
Miscellaneous	2,624
Repairs and maintenance	2,229
Professional fees	215
Rent	9,407
Travel	1,781
Total cost of revenues earned, selling,	
general and administrative expenses	82,621
Net loss	\$ (58,988)

ELECTRO NET INTERMEDIA CONSULTING INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE SEVEN MONTHS ENDED JULY 31, 1997

Balance, July 31, 1997	S	100	\$ 160,281	5	(93,048)
Net loss		*	t:		(58,988)
Additional Paid-in Capital		•	86,259		
Balance, December 31, 1996	\$	100	\$ 74,022	\$	(34,060)

ELECTRO NET INTERMEDIA CONSULTING INC. STATEMENT OF CASH FLOWS FOR THE SEVEN MONTHS ENDED JULY 31, 1997 Increase (Decrease) In Cash And Cash Equivalents

Cash flows from operating activities		
Cash received from customers	\$	23,190
Cash paid to suppliers and employees		(74,205)
Net cash used in operating activities		(51,015)
Cash flows from investing activities		72.2 2010
Purchase of property and equipment		(32,644)
Cash flowe from financing activities		tara en en
Additional paid-in capital		86,259
Net increase in cash and cash equivalents		2,600
Cash and cash equivalents, beginning of period		159
Cash and cash equivalents, end of period	S	2,759
Reconciliation of net loss to net cash		
used in operating activities		
Net loss	\$	(\$8,988)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization		8,022
Increase in accounts receivable		(443)
Increase in accounts payable and		
accrued expenses		394
Total adjustments	-	7,973
Net cash used in operating activities	\$	(51,015)

ELECTRO NET INTERMEDIA CONSULTING INC. NOTES TO FINANCIAL STATEMENTS JULY 31, 1997

(1) Summary of Significant Accounting Policies:

The following is a summary of the more significant accounting policies and practices of Electro Net Intermedia Consulting Inc. (the "Company") which affect the accompanying financial statements.

- (a) The Company-Electro Net Intermedia Consulting Inc. is an internet access provider located in the State of Florida and was founded in August 1996. The Company specializes in web site design and network consultation.
- (b) Property and Equipment-Property and equipment is recorded at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets which are five years.
- (c) Cash and Cash Equivalents—For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks and certificates of deposit with original maturities of less than ninety days.
- (d) Income Taxes—The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Under those provisions, the Company does not pay Federal corporate income taxes on its taxable income. Instead, the stockholder is liable for individual Federal income taxes on the Company's taxable income.
- (e) Use of Estimates—The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from the used estimates.
- (f) Amortization-Start-up costs are being amortized on the straight-line method over 60 months.

(2) Concentrations of Credit Risk:

(a) Demand and Time Deposits—The Company has demand and time deposits with a local bank. The balance as of July 31, 1997, is as follows:

Book Bank Balance
\$ 2,759 \$ 3,581

Checking

The Company has no policy requiring collateral to support its deposits, although all demand and time deposits with banks are Federally insured up to \$100,000 under FDIC protection.



DEPOSIT

DATE

D639~

OCT 21 1997

October 16, 1997

971394-

Mr. Thomas E. Williams III, Engineer Bureau of Service Evaluation Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

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Sincerely,

ency W. Don't

ELECTRONET INTERMEDIA CONSULTING, INC.

PH 904-222-0229

1114-J THOMASVILLE RD.

MOUNT VERNON SQUARE

TALLAHASSEE, FL 32303-6290

TALLAHASSEE, FL 32303-6290

TWO HUNAVIED FIRM PMP / PET DOLLARS TO SERVE COMMISSION

Capital City

Dank Centenville ROAD OFFICE
TALLAHASSEE R.

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D639 - OCT 21 1997

October 16, 1997

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971394-

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Sincerely,

James M. Hunt

President