

# APPLICATION FORM

1. This is an application for  (check one):

Original authority (new company)

991532 - TX

Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Burno Inc.

3. Name under which the applicant will do business (d/b/a):

Integra Paging

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: G97282900022

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.  
Initials of person who forwarded check:  
HR

# APPLICATION FORM

5. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

4220 W. Colonial Drive

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Orlando, FL 32808

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(407) 290-0180

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- B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

4220 W. Colonial Drive

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Orlando, FL 32808

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(407) 290-0180

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6. Structure of organization:  Check appropriate box(s)

<input type="checkbox"/> Individual	<input checked="" type="checkbox"/> Corporation
<input type="checkbox"/> Foreign Corporation	<input type="checkbox"/> Foreign Partnership
<input type="checkbox"/> General Partnership	<input type="checkbox"/> Limited Partnership
<input type="checkbox"/> Joint Venture	<input type="checkbox"/> Other, Please explain _____

7. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

N/A

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## APPLICATION FORM

8. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No.

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9. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P97000035487

10. Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Donald T. Burno, President  
4220 W. Colonial Drive  
Orlando, FL 32808  
(407) 290-0180 fax: (407) 294-0450

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

None

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## APPLICATION FORM

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No

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13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No

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14. Please indicate how a customer can file a service complaint with your company.

A customer can file a complaint in writing on our form

or on their own stationary. The customer would need to

explain what they are displeased with or their concern,

what action they have taken to rectify this, and attach

any documentation necessary for their complaint. Integra  
Paging will respond within a reasonable amount of time. (See attached)

15. Please complete and file a price list in accordance with Commission Rule 25-24.825.(Rule attached)

16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

## APPLICATION FORM

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.**

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

B. Managerial capability.

C. Technical capability.

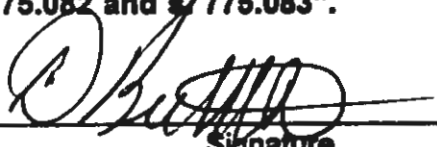
(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, described in detail the difference.)

# APPLICATION FORM

## AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:   
Signature

11/17/97  
Date

Title: President (407) 290-0450  
Telephone Number

Donald T. Burno

Address: 4220 West Colonial Drive  
Orlando, FL 32808  
\_\_\_\_\_  
\_\_\_\_\_

FORM PSC/CMU 8 (11/95)  
Required by Chapter 384.337 F.S.

## **25-24.825 Price List.**

(1) Prior to providing service, each company subject to these rules shall file and maintain with the Commission a current price list which clearly sets forth the following information for basic local telecommunications services, as defined in s. 364.02(2), F. S. If basic local telecommunications service is offered on a package basis, the following information must be provided for the package:

- (a) current prices,
- (b) customer connection charges,
- (c) billing and payment arrangements, and
- (d) levels of service quality which the company holds itself out to provide for each service.

(2) At the company's option, price list information in paragraph (1) above and other information concerning the terms and conditions of service may be filed for services other than basic local telecommunication services.

(3) A price list revision must be physically received by the Commission's Division of Communications at least one day prior to its effective date.

(4) Price lists must be on 8 ½ by 11 inch paper in loose-leaf form and must utilize an ongoing page identification system which will allow for the identification of inserted and removed pages. The color of paper on which price lists are filed must be amenable to being clearly photocopied on standard photocopy equipment.

(5) Complete information concerning a company's service offerings, rates and charges, conditions of service, service quality, terms and conditions, service area, and subscribership information identified by local exchange company exchange must be made available to Commission staff upon request.

**Specific Authority: 350.127(2)**

**Law Implemented: 364.04, 364.337(5), F.S.**

**History: New 12/26/95.**

Burno Inc.  
dba/ Integra Paging

Florida Price List No. 1  
Original Sheet No. 1

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**TITLE SHEET**

**FLORIDA TELECOMMUNICATIONS PRICE LIST**

This price list contains the descriptions, regulations, service standards and rates applicable to the furnishing of service and facilities for telecommunication services provided by Integra Paging, with principal offices at 4220 West Colonial Drive, Orlando, FL 32808. This price list applies for services furnished within the state of Florida. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours at the Company's principal place of business.

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Issued: November 3, 1997

Effective: \_\_\_\_\_

By: Donald T. Burno  
Integra Paging  
4220 West Colonial Drive  
Orlando, FL 32808



Burno Inc.  
dba/ Integra Paging

Florida Price List No. 1  
Original Sheet No. 2

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**CHECK SHEET**

The sheets listed below, which are inclusive on this price list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date of the bottom of this page.

<b>SHEET</b>	<b>REVISION</b>
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original

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4220 West Colonial Drive  
Orlando, FL 32808

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**SYMBOLS SHEET**

The following are the only symbols used for the purpose indicated below:

- D - Delete or Disconnect
- I - Change resulting in an increase to a customer's bill
- M - Moved from another price list location
- N - New
- R - Change resulting in a reduction to a customer's bill
- T - Change in text or regulation but no change in rate or charge

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**PRICE LIST FORMAT SHEETS**

A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the price list. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revision Sheet 14 cancels the 3rd revised sheet 14. Because of various suspension periods, deferrals, etc., the FPSC follows in their price list approval process, the most current sheet number on file with the Commission is not always the price list page in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of Coding is subservient to its next higher:

- 2.
- 2.1
- 2.1.1
- 2.1.1.A
- 2.1.1.A.1.
- 2.1.1.A.1.(a)
- 2.1.1.A.1.(a).1
- 2.1.1.A.1.(a).1(i)
- 2.1.1.A.1.(a).1.(i).(i).

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Issued: November 3, 1997

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4220 W. Colonial Drive  
Orlando, FL 32808

Burno Inc.  
dba/ Integra Paging

Florida Price List No. 1  
Original Sheet No. 6

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**PRICE LIST FORMAT SHEETS**

D. Check Sheets - When a price list filing is made with the FPSC, an undated check sheet accompanies the price list filing. The check sheet lists the sheet contained in the price list, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterick (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e. the format, etc., remains the same, just revision levels on some pages). The price list user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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Issued: November 3, 1997

Effective: \_\_\_\_\_

By: Donald T. Burno  
Integra Paging  
4220 W. Colonial Drive  
Orlando, FL 32808

Burno Inc.  
dba/ Integra Paging

Florida Price List No. 1  
Original Sheet No. 7

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**EXCHANGE SERVICE LIST**

All though we are certified to operate in the entire state, we will be providing service to the following Area Codes (but not limited to):

**AREA CODE 407**

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4220 W. Colonial Drive  
Orlando, FL 32808

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**SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS**

**Basic Service** - Local service only, no toll calls, access to 911 and 1-800 and 1-888 numbers as well as operator access and access to relay for the hearing impaired.

**Company or Carrier** - Integra Paging

**Customer** - the person, firm corporation or other entity which orders services and is responsible for payment of charges due and compliance with the Company's price list regulations

**Day** - From 8 am up to but not including 5:00 pm local time Sunday through Friday

**Evening** - From 5:00 pm up to but not including 11:00 pm local time Sunday through Friday

**Holidays** - Integra Paging's recognized holidays are New Years Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, the day after Thanksgiving, the day before Christmas, Christmas Day.

**Nights/Weekends** - From 11:00 pm up to but not including 8:00 am Sunday through Friday, and 8:00 am Saturday up to but not including 5:00 pm Sunday.

**Billing** - Billing will be from the 1st of each month until the 30th of the month, or the last day. The bill due date will be the on or before the 1st of each month. Late fees may be assessed at anytime thereafter. A one-time flat fee may be assessed, instead of the full pro rata share of a bill, in order to bring all customers to the same billing date. This fee may be divided between two monthly payments.

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Issued: November 3, 1997

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By: Donald T. Burno  
Integra Paging  
4220 W. Colonial Drive  
Orlando, FL 32808

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**SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS**

**Custom Calling Features -**

**Call Waiting** - Allows a user to put a party on hold and talk to a second caller

**Call Forwarding** - Allows user to transfer incoming calls to another number

**3-Way Calling or Conference Calling** - Allows a user to call two other numbers and all three parties to be connected.

**Speed Dialing** - Allows user to use two digit dialing for frequently called numbers

**Voice Mail** - Allows user to receive messages when he is away or on the line

**Call Return** - Allows user to input a code and connect to the last number that dialed in

**Caller ID** - Allows user to see who is calling before they answer the line. Integra Paging does not provide the caller ID box.

**Extended Coverage Area** - Allows user to call within a certain geographic area for a flat rate or a flat fee per call.

**Unpublished Number** - Allows user phone number not to be published in a phone book or given out information.

**Suspension** - Allows a customer to suspend his phone service for a certain period of time while retaining his phone number as an active number.

**Dual Service** - Allows a customer to have the same phone number working at two different locations for a limited period of time.

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Issued: November 3, 1997

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Integra Paging  
4220 W. Colonial Drive  
Orlando, FL 32808



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**SECTION 2 - RULES, REGULATIONS AND SERVICE QUALITY CRITERIA**

**2.1 Undertaking of Integra Paging**

Integra Paging services and facilities are furnished for communications originating at specified points within the state of Florida under terms of the tariff.

Integra Paging offers the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the Customer's agent for ordering access connections facilities provided by other carriers or entities when authorized by the Customer to allow connection of a Customer's location to the Integra Paging network. The Customer shall be responsible for all charges due for such service arrangement.

The Company will provide access to operator services, 911 emergency service and relay services for the hearing impaired.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

**2.2 Limitations**

2.2.1 Service is offered subject to the availability of facilities and the provisions of this tariff.

2.2.2 Integra Paging reserves the right to discontinue furnishing service or limit the use of service necessitated by conditions beyond its control, now when the Customer is using service in violation of the law or the provisions of this tariff.

2.2.3 The Customer may not transfer or assign the use of Company service or facilities, except with the express written consent of the Company.

2.2.4 In view of the fact that the subscriber has exclusive control of his communication over the facilities furnished him by the Company, and of the other uses for which facilities may be furnished him by the Company, and because unavoidable errors incidental to services and use of such facilities of the Company may occur, the services and facilities furnished by the Company are subject to the terms, conditions and limitations herein specified.

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Integra Paging  
4220 W. Colonial Drive  
Orlando, FL 32808

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**SECTION 2 - RULES AND REGULATIONS (continued)**

**2.2 Limitations**

2.2.5 Accessories which aid a subscriber's convenience in his use of the services provided by the Company which are not furnished under this price list are permissible provided any such accessory so used would not endanger the safety of Company employees or the public damage require change in or alteration of, or involved direct electrical connection to the equipment or other impair the operation of the telecommunications system or otherwise injure the public in its use of the Company's services.

2.2.6 The Company reserves the right to limit the length of communication when necessary because of a shortage of facilities caused by emergency conditions

2.2.7 The Company will not transmit message but offers the use of its facilities when available and will not be liable for errors in transmission or for failure to establish connections.

2.2.8 The service is furnished subject to the condition that it will not be used for any unlawful purpose. Service will be discontinued if any law enforcement agency, acting within its apparent jurisdiction, advises in writing that such service is being used in violation of the law. The Company will refuse to furnish service when it has reasonable grounds to believe that such service will be used in violation of the law.

2.2.9 The Company, with written notification giving reason, may either suspend service or terminate the subscriber's service without suspension or following a suspension of service, disconnect the service and remove any of its equipment from the subscriber's premises upon:

- a. Abandonment of the service
- b. Impersonation of another with fraudulent intent.
- c. Non-payment of any sum due the Company.
- d. Abuse or fraudulent use of service.

2.2.10 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well conditions for service.

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Integra Paging  
4220 W. Colonial Drive  
Orlando, FL 32808

Effective: \_\_\_\_\_

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SECTION 2 - RULES AND REGULATIONS CONTINUED

2.3 **Liabilities of the Company**

2.3.1 **Service irregularities**

The liability of the Company for damages arising out of mistakes, omissions, interruptions, delays, errors or defect in the transmission, or failure or defects in the service and/or facilities furnished by the Company, occurring in the course of furnishing service or other facilities and not caused by the negligence of the subscriber, or of the Company in failing to maintain proper standards of maintenance and operation and to exercise reasonable supervision shall in no event exceed an amount equivalent to the proportionate charge to the subscriber for the period of service during which such mistake, omission, interruption, delay, error, or defect in transmission or defect or failure in service or facilities occurs.

2.3.2 **Integra Paging shall be indemnified and held harmless by the Customer against the following:**

a. Claims for slander, libel or infringement of copyright arising out of the materials, data, information or other content transmitted over the Company's facilities.

b. All other claims arising out of any act or omission of the Customer in connection with any services or facility provided by the Company.

2.4 **Deposits**

The Company does not require any desposits from the Customer.

2.6 **Taxes**

All local and state taxes are listed as separate line items and are not included in the quoted rates.

2.7 **Payment Terms**

Monthly invoices sent to the Customer are due upon receipt and are considered delinquent after the last day of the month, and the account may be subject to disconnection.

2.8 **Late Payment Fee**

A late fee of no more than \$5.00 may be assessed against the customer when the previous months's bill has not been paid in full prior to the next billing date. The \$5.00 charge is applied to the total unpaid amount carried forward and is included in the total amount due on the current bill.

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Integra Paging  
4220 W. Colonial Drive

Orlando FL 32808

Burno Inc.  
dba/ Integra Paging

Florida Price List No. 1  
Original Sheet No. 13

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**SECTION 2 RULES AND REGULATIONS**

**2.9 Returned Check Fee**

A \$20.00 processing fee will be charged if a check for payment of an invoice is dishonored for any reason.

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Integra Paging  
4220 W. Colonial Drive  
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Burno Inc.  
dba/ Integra Paging

Florida Price List No. 1  
Original Sheet No. 14

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**SECTION 3 BASIC SERVICE DESCRIPTION AND RATES**

**3.1 SERVICE OFFERINGS**

**RESIDENCE**

Basic Service	\$39.95
Connect Fee	\$50.00
Call Waiting	\$ 5.00
Caller ID	\$10.00
Call Forward	\$ 5.00
Speed Dial	\$ 5.00
3-Way Calling	\$ 5.00
Voice Mail	\$ 7.50
Call Return	\$ 5.00
Extended Coverage per call	\$ .25
Extended Coverage flat rate	\$10.00
Unpublished Number	\$ 2.00
Suspension Fee	\$30.00
Restoration of Suspension	\$30.00
Change of Number fee	\$50.00
Change of Address	\$50.00
Return Check fee	\$20.00
Late Payment	\$ 5.00
Dual Service	\$30.00
Single Billing date	\$ 8.00
Change of service after initial installations not listed above	\$10.00

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Integra Paging  
4220 W. Colonial Drive

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Burno Inc.  
dba/ Integra Paging

Florida Price List No 1  
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**SECTION 4 NON-BASIC SERVICE DESCRIPTION AND RATES**

**4.1 SERVICE OFFERINGS**

None offered at this time

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Issued: November 3, 1997

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By: Donald T. Burno  
Integra Paging  
4220 W. Colonial Drive  
Orlando FL 32808

Burno Inc.  
dba/ Integra Paging

Florida Price List No. 1  
Original Sheet No. 16

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### FILING A COMPLAINT

Any customer of Integra Paging, may file a complaint in writing to the corporate office (4220 W Colonial Drive, Orlando, FL 32808) by either mail, fax, or hand-carry. The customer will need to address the issue(s) for which they are displeased with or feel are unsatisfactory within the guidelines set forth in this business plan.

A form will be available at the corporate office. (See attached)

The complaint will be date stamped upon receipt and addressed by a customer service professional or management depending on the nature of the complaint.

It is the intent of this company to respond to complaints within a reasonable amount of time, either verbally or in writing. Every attempt will be made for restitution of said objection. Customers will be treated fairly and dealt with according to their accusations in a timely manner.

Burno Inc.  
dba/ Integra Paging

**SAMPLE COMPLAINT FORM**

Date: \_\_\_\_\_

Phone: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Daytime Phone: \_\_\_\_\_

Concern or Complaint: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Attach any support documents you have to substantiate your claim. Please keep a copy of this and you documents for your files, as no copies will be returned to you.

Please deliver this to: **Integra Paging**  
4220 W. Colonial Drive  
Orlando, FL 32808



Burno Inc.  
dba/ Integra Paging  
dba/ Automotive Concepts  
**CREDIT REFERENCES**

- (1) ProNet  
9201 J. Southern Pine Blvd.  
Charlotte, NC 28273  
Attn: Collections Dept.  
800-247-2604  
fax: 407-658-9634  
Acct. No.: 97236
- (2) PageNet  
1000 Legion Place Suite 100  
Orlando, FL 32801  
Attn: Collections Dept.  
407-649-8007  
fax: 407-839-1845  
Acct. No.: 051992087
- (3) AT&T  
Attn: Hope Wilkos  
1760 US Hwy 1 Golden Bear Pl  
West Tower  
North Palm Beach, FL 33408  
561-775-4337  
Acct. No. 8E633
- (4) Arch Paging  
401 W Linton Blvd.  
Delray Beach, FL 33444  
1/888-908-7243  
fax: 561-912-7490  
Acct. No.: 12018737
- (5) PageMart  
6688 N. Central Expressway, #  
1001A  
Dallas, TX 75206  
800-864-5809  
fax: 214-750-7686  
Acct. No.: 12444604
- (6) The Wholesale House  
Corporate Office  
503 W. High Street  
P.O. Box 268  
Hicksville, OH 43526  
800-722-5553  
Acct. No.: 216050
- (7) GES Distributors  
3305 Corporate Ave  
Ft. Lauderdale, FL 33331  
954-384-0919  
Acct. No.: #1AUTMA
- (8) Lesco Distributing  
1203 E. Industrial Drive  
Orange City, FL 32763  
904-775-7244  
Acct. No.: 407521-6050

**Donald T. Burno  
dba/ Integra Paging  
dba/ Automotive Concepts**

**BIO**

**Automotive Concepts (a mobile electronics company) and Integra Paging have been established in Orlando since July 1993, previously owned & operated successfully, three stores in the Chicagoland Area.**

**Don Burno offers over twenty years of experience in the following areas: retail management, purchasing, billing, collections, customer service, maintaining inventory, including the hiring, training and supervision of employees, and strategic marketing. Burno has the ability to research and asses market needs and trends, and how to increase traffic while maintaining a profitable venture.**

**Automotive Concepts sells, services and installs stereos, alarms, related equipment, and accessories, as well as pagers and mobile phones as an Authorized AT&T Wireless Agent**

**Integra Paging is in the reselling of pagers and service, performs in-house billing, and offers customer service and technical assistance to all customers.**

**INTEGRA PAGING**  
**BUSINESS PLAN**  
**FOR**  
**ALTERNATIVE LOCAL**  
**LOCAL EXCHANGE SERVICE**

- A. Integra Paging will offer local phone service to residents in the State of Florida, most often the Orlando area (exchange 407). Integra Paging is independently owned by Donald T. Burno, of Burno Inc.
- B. Integra Paging will market to high risk clients. A majority of this market pays their bills in their own neighborhood.
- C. Integra Paging will buy air time from a major supplier for best service to their clientele, as well as offer a variety of services.
- D. Managerial capabilities: Owner has over twenty-years retail management experience, as well as successfully owned and operated four stores during those years. Professionals are hired or contracted as needed (Accountant, Lawyer, etc.)
- E. Financial capability : The owner of Integra Paging has demonstrated financial capability of owning and operating a retail and customer service business through his vast experience of ownership over the past twenty years. (See attached bio)
- F. Marketing: Marketing will begin with the active and in-active customers of Integra Paging. Marketing will be targeted initially to the 407 exchange through print, broadcast and electronic mediums. A comprehensive, yet flexible marketing plan and budget will be in place upon acceptance by the State of Florida.
- G. Projected Sales: After careful analysis of market and availability of related service(s), it is the professional opinion of the owner and researchers to establish an alternative local exchange service in the Orlando area and the State of Florida. The outlook of such business is a profitable venture. At present time Integra Paging has sold over 4,000 pagers, in which to market and establish service to. In addition to heavy, drive-by traffic.

INTEGRA AUTO SECURITY SYSTEMS

BALANCE SHEET

12/31/96

ASSETS

Current Assets:

100000	CASH - IN BANK	3,965.00
120000	DUE FROM CAR HI FI	2,202.87
130000	INVENTORY	3,361.00

Total Current Assets:

9,528.87

Property:

201000	EQUIPMENT	18,316.64
201999	DEPRECIATION - RESERVE	( 930.96)

Property Net:

17,385.68

Other Assets:

299000	DEPOSITS	0.00
--------	----------	------

Total Other Assets:

0.00

TOTAL ASSETS:

26,914.55

*[Handwritten Signature]*  
CPA

INTEGRA TO SECURITY SYSTEMS

BALANCE SHEET

12/31/96

LIABILITIES & NET WORTH

Current Liabilities:

310000	ACCOUNTS PAYABLE - TRADE	0.00
320000	ACCRUED LIABILITIES	1,158.54
330000	SALES TAX PAYABLE	1,980.84

Total Current Liabilities:

3,139.38

Long-term Liabilities:

350000	NOTES PAYABLE - BURMO	13,103.64
350100	NOTES - PAT BRIND	1,325.00
360000	NOTES PAYABLE - BANKS	14,352.03
361000	NOTES - BOATMAN'S	9,800.00
370000	INTERCOMPANY	0.00

Total Long-term Liabilities:

38,580.67

Total Liabilities:

41,720.05

Stockholder's Equity:

410000	CAPITAL STOCK	1,000.00
490000	RETAINED EARNINGS	( 38,196.20)
499000	CURRENT YEAR EARNINGS	22,991.56

Total Stockholder's Equity:

( 14,204.64)

TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY:

27,515.41

INTEGRA AUTO SECURITY SYSTEMS

INCOME STATEMENT

FOR THE 12 MONTHS ENDING 12/31/96

PAGE # 1

	Current Period	Per Cent	Year to Date	Per Cent
<b>Sales:</b>				
510000 SALES	178,365.41	109.943 %	178,365.41	109.943 %
520000 MISC INCOME	3,000.00	1.849 %	3,000.00	1.849 %
530000 SALES & REVENUE TAXES	( 19,131.94)	( 11.792 %)	( 19,131.94)	( 11.792 %)
<b>Total Sales:</b>	<b>162,233.47</b>	<b>99.999 %</b>	<b>162,233.47</b>	<b>99.999 %</b>
<b>Cost of Sales:</b>				
610000 PURCHASES	42,980.37	26.492 %	42,980.37	26.492 %
620000 FREIGHT	0.00	0.000 %	0.00	0.000 %
630000 MISC DIRECT EXPENSES	0.00	0.000 %	0.00	0.000 %
<b>Total Cost of Sales:</b>	<b>42,980.37</b>	<b>26.492 %</b>	<b>42,980.37</b>	<b>26.492 %</b>
<b>Gross Margin on Sales:</b>	<b>119,253.10</b>	<b>73.507 %</b>	<b>119,253.10</b>	<b>73.507 %</b>
<b>Operating Expenses:</b>				
701000 ACCOUNTING, LEGAL, PROFESSIONAL	5,474.80	3.374 %	5,474.80	3.374 %
703000 ADVERTISING	2,778.65	1.712 %	2,778.65	1.712 %
705000 BANK CHARGES/VISA/MASTERCARD FEES	1,287.80	0.793 %	1,287.80	0.793 %
707000 SUBCONTRACTS	1,687.75	1.040 %	1,687.75	1.040 %
710000 MANAGEMENT FEES	24,000.00	14.793 %	24,000.00	14.793 %
712000 DELIVERY EXPENSE	1,537.24	0.947 %	1,537.24	0.947 %
715000 DUES AND SUBSCRIPTIONS	660.00	0.406 %	660.00	0.406 %
717000 INSURANCE	3,949.51	2.434 %	3,949.51	2.434 %
720000 INTEREST	1,524.81	0.939 %	1,524.81	0.939 %
730000 MEALS LESS 20 %	0.00	0.000 %	0.00	0.000 %
735000 OFFICE EXPENSE	4,890.49	3.014 %	4,890.49	3.014 %
740000 POSTAGE & PRINTING	1,767.00	1.089 %	1,767.00	1.089 %
745000 RENT	2,120.94	1.307 %	2,120.94	1.307 %
750000 REPAIRS	230.38	0.142 %	230.38	0.142 %
760000 SALARIES	38,480.00	23.718 %	38,480.00	23.718 %
761000 SALARIES-PAYROLL TAXES	2,953.88	1.820 %	2,953.88	1.820 %
762000 SALARIES-UNEMPLOYMENT & WORKER COMP	0.00	0.000 %	0.00	0.000 %
770000 TAXES/LICENSES	90.00	0.055 %	90.00	0.055 %
780000 TRAVEL	0.00	0.000 %	0.00	0.000 %
790000 LIGHT, HEAT, POWER & PHONE	1,897.39	1.169 %	1,897.39	1.169 %
<b>Total Operating Expenses:</b>	<b>95,330.64</b>	<b>58.761 %</b>	<b>95,330.64</b>	<b>58.761 %</b>
<b>Other Expenses (Income):</b>				
800000 DEPRECIATION	930.90	0.573 %	930.90	0.573 %

INTGRA AUTO SECURITY SYSTEMS

INCOME STATEMENT

FOR THE 12 MONTHS ENDING 12/31/96

PAGE 8 2

	Current Period	Per Cent	Year to Date	Per Cent
Total Other Expense (Income):	930.90	0.573 %	930.90	0.573 %
Net Income (Loss):	22,991.56	14.171 %	22,991.56	14.171 %

**U.S. Income Tax Return for an S Corporation**

▶ Do not file this form unless the corporation has timely filed Form 2553 to elect to be an S corporation.  
▶ See separate instructions.

**1996**

Department of the Treasury  
Internal Revenue Service

For calendar year 1996, or tax year beginning 1996, and ending 19

<b>A</b> Date of election as an S corporation <b>7-1-91</b>	<b>Use IRS label. Otherwise, please print or type.</b>	<b>Name</b> <b>INTEGRA AUTOMOTIVE SECURITY Sys Inc</b> Number, street, and room or suite no. (If a P.O. box, see page 9 of the instructions.) <b>4220 WEST COLONIAL DRIVE</b> City or town, state, and ZIP code <b>ORLANDO FL 32808</b>	<b>C</b> Employer identification number <b>36 361186</b>
<b>B</b> Business code no. (see Specific Instructions) <b>5095</b>			<b>D</b> Date incorporated <b>07-22-88</b>
			<b>E</b> Total assets (see separate instructions) \$

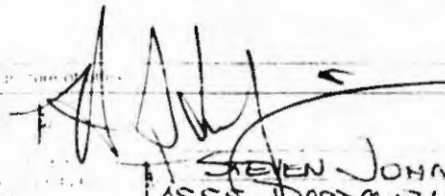
**F** Check applicable boxes: (1)  Initial return (2)  Final return (3)  Change in address (4)  Amended return  
**G** Check this box if this S corporation is subject to the consolidated audit procedures of sections 6241 through 6245 (see instructions before checking this box)   
**H** Enter number of shareholders in the corporation at end of the tax year

**Caution: Include only trade or business income and expenses on lines 1a through 21. See the instructions for more information.**

Income		Deductions (see page 10 of the instructions for additional instructions)		Tax and Payments	
1a	Gross receipts or sales	b	Less returns and allowances	14a	Depreciation (if required, attach Form 4562)
2	Cost of goods sold (Schedule A, line 8)	7	Compensation of officers	14b	Depreciation claimed on Schedule A and elsewhere on return
3	Gross profit. Subtract line 2 from line 1c	8	Salaries and wages (less employment credits)	14c	Subtract line 14b from line 14a
4	Net gain (loss) from Form 4797, Part II, line 20 (attach Form 4797)	9	Repairs and maintenance	15	Depletion (Do not deduct oil and gas depletion.)
5	Other income (loss) (attach schedule)	10	Bad debts	16	Advertising
6	<b>Total income (loss). Combine lines 3 through 5</b>	11	Rents	17	Pension, profit sharing, etc., plans
		12	Taxes and licenses. <b>Payroll 2953.88 Licenses 90.00</b>	18	Employee benefit programs
		13	Interest	19	Other deductions (attach schedule)
		14a	930 90	20	<b>Total deductions.</b> Add the amounts shown in the far right column for lines 7 through 19
		14b		21	Ordinary income (loss) from trade or business activities. Subtract line 20 from line 6
		14c	930 90	22a	Tax: a Excess net passive income tax (attach schedule)
		15		22b	b Tax from Schedule D (Form 1120S)
		16	2778 65	22c	c Add lines 22a and 22b (see page 13 of the instructions for additional taxes)
		17		23a	23 Payments: a 1995 estimated tax payments and amount applied from 1995 return
		18		23b	b Tax deposited with Form 7004
		19	47151 98	23c	c Credit for Federal tax paid on fuels (attach Form 4136)
		20	96261 54	23d	d Add lines 23a through 23c
		21	22991 56	24	24 Estimated tax penalty. Check if Form 2220 is attached
				25	25 Tax due. If the total of lines 22c and 24 is larger than line 23d, enter amount owed. See page 3 of the instructions for depository method of payment
				26	26 Overpayment. If line 23c is larger than the total of lines 22c and 24, enter amount overpaid
				27	27 Enter amount of line 26, less: a Refund of 1995 estimated tax b Refunded

Please Sign Here

I have prepared this return and believe that I have examined the return, including supporting documents, and believe the return is true and complete. Declaration of preparer (other than taxpayer) is based on information furnished by taxpayer.

Signature of Taxpayer:  Date: \_\_\_\_\_ Title: \_\_\_\_\_

Signature of Preparer: **STEVEN JOHNSON CPA** Date: \_\_\_\_\_ Title: \_\_\_\_\_

Address: **4555 DARDENWEG DR ORLANDO FL 32808**

Preparer's Use Only: **261 72 0621**



**Schedule A Cost of Goods Sold (see page 14 of the instructions)**

1	Inventory at beginning of year	1	3079	00
2	Purchases	2	43562	37
3	Cost of labor	3		
4	Additional section 263A costs (attach schedule)	4		
5	Other costs (attach schedule)	5		
6	<b>Total.</b> Add lines 1 through 5	6	46641	37
7	Inventory at end of year	7	3661	00
8	<b>Cost of goods sold.</b> Subtract line 7 from line 6. Enter here and on page 1, line 2	8	42980	37

- 9a Check all methods used for valuing closing inventory:
- (i)  Cost as described in Regulations section 1.471-3
  - (ii)  Lower of cost or market as described in Regulations section 1.471-4
  - (iii)  Other (specify method used and attach explanation) ▶
- b Check if there was a writedown of "subnormal" goods as described in Regulations section 1.471-2(c) ▶
- c Check if the LIFO inventory method was adopted this tax year for any goods (if checked, attach Form 970) ▶
- d If the LIFO inventory method was used for this tax year, enter percentage (or amounts) of closing inventory computed under LIFO 9d
- e Do the rules of section 263A (for property produced or acquired for resale) apply to the corporation? Yes No
- f Was there any change in determining quantities, cost, or valuations between opening and closing inventory? Yes No  
If "Yes," attach explanation

**Schedule B Other Information**

- |  |     |    |
|--|-----|----|
|  | Yes | No |
|--|-----|----|
- 1 Check method of accounting (a)  Cash (b)  Accrual (c)  Other (specify) ▶
  - 2 Refer to the list on page 24 of the instructions and state the corporation's principal (a) Business activity ▶ Auto Security Sys (b) Product or service ▶ Service
  - 3 Did the corporation at the end of the tax year own, directly or indirectly, 50% or more of the voting stock of a domestic corporation? (For rules of attribution, see section 267(c).) If "Yes," attach a schedule showing (a) name, address, and employer identification number and (b) percentage owned. X
  - 4 Was the corporation a member of a controlled group subject to the provisions of section 1561? X
  - 5 At any time during calendar year 1996, did the corporation have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account) (see page 14 of the instructions for exceptions and filing requirements for Form TD F 90-22.1)?  
If "Yes," enter the name of the foreign country ▶ X
  - 6 During the tax year, did the corporation receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If "Yes," see page 14 of the instructions for other forms the corporation may have to file. X
  - 7 Check this box if the corporation has filed or is required to file **Form 8264**, Application for Registration of a Tax Shelter. ▶
  - 8 Check this box if the corporation issued publicly offered debt instruments with original issue discount. ▶  
If so, the corporation may have to file **Form 8281**, Information Return for Publicly Offered Original Issue Discount Instruments.
  - 9 If the corporation (a) filed its election to be an S corporation after 1986, (b) was a C corporation before it elected to be an S corporation or the corporation acquired an asset with a basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation, and (c) has net unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized built-in gain from prior years (see page 14 of the instructions) ▶ \$
  - 10 Check this box if the corporation had subchapter C earnings and profits at the close of the tax year (see page 15 of the instructions) ▶

**Designation of Tax Matters Person (see page 15 of the instructions)**

Enter below the shareholder designated as the tax matters person (TMP) for the tax year of this return.

Name of designated TMP: DONALD T BURNO Employer identification number of TMP: 1339-52-9170

Address of designated TMP: 4220 WEST COLONIAL DRIVE ORLANDO, FL 32808

INTEGRA AUTOMOTIVE SECURITY SYSTEM INC 36-3611186

ACCOUNTING, LEGAL, PROFESSIONAL FEES	5,474.80
BANK CHARGES, VISA, MASTER CARD	1,287.80
SUBCONTRACT INSTALLATION	1,687.75
MANAGEMENT FEES	24,000.00
DELIVERY EXPENSE	1,537.24
DOES & SUBSCRIPTIONS	660.00
INSURANCE	3,949.51
OFFICE EXPENSE	4,890.49
POSTAGE & PRINTING	1,767.00
LIGHT, HEAT, POWER & PHONE	<u>1,897.39</u>
TOTAL EXPENSES	<u>47,151.98</u>

**Schedule K Shareholders' Shares of Income, Credits, Deductions, etc.**

		(a) Pro rata share items	(b) Total amount	
Income (Loss)	1	Ordinary income (loss) from trade or business activities (page 1, line 21)	1	22,991.56
	2	Net income (loss) from rental real estate activities (attach Form 8825)	2	
	3a	Gross income from other rental activities	3a	
		b Expenses from other rental activities (attach schedule)	3b	
		c Net income (loss) from other rental activities. Subtract line 3b from line 3a	3c	
	4	Portfolio income (loss)		
		a Interest income	4a	
		b Dividend income	4b	
		c Royalty income	4c	
		d Net short term capital gain (loss) (attach Schedule D (Form 1120S))	4d	
		e Net long term capital gain (loss) (attach Schedule D (Form 1120S))	4e	
		f Other portfolio income (loss) (attach schedule)	4f	
		5 Net gain (loss) under section 1231 (other than due to casualty or theft) (attach Form 4797)	5	
	6 Other income (loss) (attach schedule)	6		
Deductions	7	Charitable contributions (attach schedule)	7	
	8	Section 179 expense deduction (attach Form 4562)	8	
	9	Deductions related to portfolio income (loss) (itemize)	9	
	10	Other deductions (attach schedule)	10	
Investment Interest	11a	Interest expense on investment debts	11a	
		b (1) Investment income included on lines 4a, 4b, 4c, and 4f above	11b(1)	
		(2) Investment expenses included on line 9 above	11b(2)	
Credits	12a	Credit for alcohol used as a fuel (attach Form 6478)	12a	
		b Low income housing credit		
		(1) From partnerships to which section 42(j)(5) applies for property placed in service before 1990	12b(1)	
		(2) Other than on line 12b(1) for property placed in service before 1990	12b(2)	
		(3) From partnerships to which section 42(j)(5) applies for property placed in service after 1989	12b(3)	
		(4) Other than on line 12b(3) for property placed in service after 1989	12b(4)	
		c Qualified rehabilitation expenditures related to rental real estate activities (attach Form 3468)	12c	
		d Credits (other than credits shown on lines 12b and 12c) related to rental real estate activities	12d	
		e Credits related to other rental activities	12e	
	13	Other credits	13	
Adjustments and Tax Preference Items	14a	Depreciation adjustment on property placed in service after 1986	14a	
		b Adjusted gain or loss	14b	
		c Depletion (other than oil and gas)	14c	
		d (1) Gross income from oil, gas, or geothermal properties	14d(1)	
		(2) Deductions allocable to oil, gas, or geothermal properties	14d(2)	
		e Other adjustments and tax preference items (attach schedule)	14e	
Foreign Taxes	15a	Type of income ▶		
		b Name of foreign country or U.S. possession ▶		
		c Total gross income from sources outside the United States (attach schedule)	15c	
		d Total applicable deductions and losses (attach schedule)	15d	
		e Total foreign taxes (check one) ▶ <input type="checkbox"/> Paid <input type="checkbox"/> Accrued	15e	
		f Reduction in taxes available for credit (attach schedule)	15f	
		g Other foreign tax information (attach schedule)	15g	
Other	16	Section 59(e)(2) expenditures a Type ▶		
		b Amount	16b	
	17	Tax exempt interest income	17	
	18	Other tax exempt income	18	
	19	Deductible expenses	19	
	20	Total property distributions (including cash) other than dividends reported on line 20 of line 1	20	
	21	Other items and amounts required to be reported separately to shareholders (attach schedule)		
	22	Total dividend distributions paid from accumulated earnings and profits	22	
	23	Income (loss) required over if Schedule M-1 must be completed. Combine lines 1 through 22 on line (b) of the result. Subtract the total of lines 1 through 11a, 12b(1) and 12b(2)	23	

Schedule L	Balance Sheets per Books	Beginning of tax year		End of tax year	
		(a)	(b)	(c)	(d)
<b>Assets</b>					
1	Cash		364.96	2,202.87	3,265.80
2a	Trade notes and accounts receivable				2,207.87
b	Less allowance for bad debts				
3	Inventories		3,079.00		3,661.00
4	U.S. Government obligations				
5	Tax-exempt securities				
6	Other current assets (attach schedule)				
7	Loans to shareholders				
8	Mortgage and real estate loans				
9	Other investments (attach schedule)				
10a	Buildings and other depreciable assets			18,616.64	
b	Less accumulated depreciation			9,300.90	17,685.74
11a	Depletable assets				
b	Less accumulated depletion				
12	Land (net of any amortization)				
13a	Intangible assets (amortizable only)				
b	Less accumulated amortization				
14	Other assets (attach schedule)				
15	<b>Total assets</b>		<b>3,443.96</b>		<b>27,515.41</b>
<b>Liabilities and Shareholders' Equity</b>					
16	Accounts payable		1,991.63		3,139.38
17	Mortgages, notes, bonds payable in less than 1 year		18,147.76		25,477.03
18	Other current liabilities (attach schedule)		7,397.13		
19	Loans from shareholders		13,103.64		13,103.64
20	Mortgages, notes, bonds payable in 1 year or more				
21	Other liabilities (attach schedule)				
22	Capital stock				
23	Paid in or capital surplus		1,000.00		1,000.00
24	Retained earnings		(38,196.20)		(15,204.64)
25	Less cost of treasury stock				
26	<b>Total liabilities and shareholders' equity</b>		<b>3,443.96</b>		<b>27,515.41</b>

**Schedule M-1 Reconciliation of Income (Loss) per Books With Income (Loss) per Return** (You are not required to complete this schedule if the total assets on line 15, column (d), of Schedule L are less than \$25,000.)

1	Net income (loss) per books	22,991.56	5	Income recorded on books this year not included on Schedule K, lines 1 through 6 (itemize)	
2	Income included on Schedule K, lines 1 through 6, not recorded on books this year (itemize)		a	Tax-exempt interest \$	
3	Expenses recorded on books this year not included on Schedule K, lines 1 through 11a, 15e, and 16b (itemize)		6	Deductions included on Schedule K, lines 1 through 11a, 15e, and 16b not charged against book income this year (itemize)	
a	Depreciation \$		a	Depreciation \$	
b	Travel and entertainment \$		7	Add lines 5 and 6	
4	Add lines 1 through 3	22,991.56	8	Subtract lines 2 and 3	22,991.56

**Schedule M-2 Analysis of Accumulated Adjustments Account, Other Adjustments Account, and Shareholders' Undistributed Taxable Income Previously Taxed** (from page 2 of this instruction)

	(a) Accumulated adjustments account	(b)	(c)
1	Balance at beginning of tax year		
2	Ordinary income from page 1, line 21	(38,196.20)	
3	Other income	22,991.56	
4	Loss from page 1, line 25		
5	Other adjustments		
6	Capital gain (loss) from page 1, line 22		
7	Dividends (other than capital distributions) from page 1, line 23		
8	Balance at end of year (add lines 1 through 7)	(15,204.64)	

DEPOSIT  
**APPLICATION FORM** D 659

DATE  
NOV 20 1997

1. This is an application for  (check one):

Original authority (new company)

971532

Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Burno Inc.

3. Name under which the applicant will do business (d/b/a):

**BURNO, INC.**

dba AUTOMOTIVE CONCEPTS dba INTEGRA PAGING  
4220 W. COLONIAL DR. ORLANDO, FL 32808  
(407) 521-6050 FED ID. #59-345-3113

BARNETT BANK 003  
800 JOHN YOUNG PARKWAY  
ORLANDO, FL 32804

63-319/631

10096

PAY Two-hundred & Fifty dollars 00/100

DATE 11-17-97

AMOUNT \$250.00

TO THE ORDER OF Florida Public Service Commission

  
AUTHORIZED SIGNATURE

DEPOSIT                      DATE  
D 659                      NOV 20 1997

**APPLICATION FORM**

1. This is an application for  (check one):

Original authority (new company)

991532

Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

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Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Burno Inc.

---

3. Name under which the applicant will do business (d/b/a):

Integra Paging

---

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: G97282900022