

BellSouth Telecommunications, Inc. Suite 400 150 South Monroe Street

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November 26, 1997

Tallahassee, Florida 32301-1556

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

971566-TP

Re: Approval of an Amendment to the Resale Agreement Negotiated by BellSouth Telecommunications, Inc. ("BellSouth") and Telephone Company of Central Florida, Inc. pursuant to Sections 251 and 252 of the Telecommunications Act of 1996

Dear Mrs. Bayo:

Pursuant to section 252(e) of the Telecommunications Act of 1996, BellSouth and Telephone Company of Central Florida, Inc. are submitting to the Florida Public Service Commission their amendment to their negotiated agreement for the purchase of BellSouth's telecommunications services for the purpose of resale to end users by Telephone Company of Central Florida, Inc. An initial resale agreement between these two parties is already or file with the Commission in Docket 960795-TP.

Pursuant to section 252(e) of the Act, the Commission is charged with approving or rejecting the amendment to the negotiated agreement between BellSouth and Telephone Company of Central Florida, Inc. within 90 days of its submission. The Act provides that the Commission may only reject such an agreement if it finds that the agreement or any portion of the agreement discriminates against a telecommunications carrier not a party to the agreement or the implementation of the agreement or any portion of the agreement is not consistent with the public interest, convenience and necessity. Both parties aver that neither of these reasons exist as to the agreement they have negotiated and therefore, are very hopeful that the Commission shall approve their amendment.

Very truly yours,

Regulatory Vice President

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FPSC RECULLIZATIONS

#### AMENDMENT

TO

# RESALE AGREEMENT BETWEEN TELEPHONE COMPANY OF CENTRAL FLORIDA, INC. AND BELLSOUTH TELECOMMUNICATIONS, INC. DATED MAY 28, 1996

Pursuant to this Agreement (the "Amendment"), Telephone Company of Central Florida Inc. ("TCCF") and BellSouth Telecommunications, Inc. ("BellSouth") hereinafter referred to collectively as the "Parties" hereby agree to amend that certain Resale Agreement between the Parties dated July 15, 1996 ("Resale Agreement").

NOW THEREFORE, in consideration of the mutual provisions contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, TCCF and BellSouth hereby covenant and agree as follows:

- 1. The discount rates pursuant by which TCCF is to purchase services from BellSouth for resale are being modified to reflect higher discount percentages as a result of Public Service Commission rulings and arbitration decisions. BellSouth shall make available telecommunications services for resale at the revised rates set forth in Exhibit A attached hereto and subject to the exclusions and limitations set forth in Exhibit B attached hereto. The applicable discount off of the retail rates and charges will be retroactive to June 10, 1997 in the state of Florida. The manual adjustment will be made to TCCF's Master Account for order activity retroactive to June 10, 1997 in the state of Florida.
- The applicable discount off of the retail rates and charges will be effective, on a
  going forward basis, as agreements are approved in the states of Alabama, Georgia, Kentucky,
  Louisiana, Mississippi, North Carolina, South Carolina and Tennessee.
- The Parties further agree to modify Section XI. Resolution of Disputes to state that the parties will petition the appropriate Public Service Commissions for resolution of disputes.

IN WITNESS WHEREOF, the Parties hereto have caused this Amendment to be executed by their respective duly authorized representatives on the date indicated below.

TELEPHONE COMPANY OF CENTRAL FLORIDA, INC.

By:

DATE: 11-4-97

BELLSOUTH TELECOMMUNICATIONS,

INC.

DATE: NO VEMBER 3, 1997

### EXHIBIT "A"

#### APPLICABLE DISCOUNTS

The telecommunications services available for purchase by TCCF for the purposes of resale to TCCF end users shall be available at the following discount off of the retail rate.

# DISCOUNT

STATE	RESIDENCE	BUSINESS		
ALABAMA	17%	1.7%		
FLORIDA	21.83%	16.81%		
GEORGIA	20.3%	17.3%		
KENTUCKY	16.79%	15.54%		
LOUISIANA*	20.72%	20.72%		
MISSISSIPPI	15.75%	15.75%		
NORTH CAROLINA	21.5%	17.6%		
SOUTH CAROLINA	14.8%	14.8%		
TENNESSEE**	16%	16%		

- Effective as of the Commission's Order in Louisiana Docket No. U-22020 dated November 12, 1996.
- \*\* The Wholesale Discount is set as a percentage off the tariffed rates. If OLEC provides is own operator services and directory services, the discount shall be 21.56%. These rates are effective as of the Tennessee Regulatory Authority's Order in Tennessee Docket No. 90-01331 dated January 17, 1997.

## EXHIBIT B

	Type of	AL		FL		GA		KY		LA	
	Service		Discount?	Resale?	Discount?	Resale?	Discount?	Resale?	Discount?	Resale?	Discount"
1	Grandfathered Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2	Contract Service Arrangements	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Note 5	Note 5
3	Promotions - > 90 Days	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4	Promotions - < 90 Days	Yes	No	Yes	No	Yes	No	No	No	Yes	No
5	Lifeline/Link Up Services	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes
	911/E911 Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No
7	NII Services	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No
8	AdWatch (See Note 8)	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
	Memory Call®	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
10	Mobile Services	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
11	Federal Subscriber Line Charges	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
_	Non-Recurring Charges	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Type of Service		MS		NC		\$C		TN	
		Resale?	Discount?	Resale?	Discount?	Resale?	Discount?	Resale?	Discount?
1	Grandfathered Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
2	Contract Service Arrangements	Note 5	Note 5	Note 6	Note 6	Yes	No	Yes	Yes
3	Promotions - > 90 Days	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Note 3
4	Promotions - < 90 Days	Yes	No	No	No	Yes	No	No	No
5	Lifeline/Link Up Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Note 4
6	911/E911 Services	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
7	N11 Services	No	No	No	No	Yes	Yes	Yes	Yes
8	AdWatch <sup>SM</sup> (See Note 8)	Yes	No	Yes	No	Yes	No	Yes	No
	MemoryCall <sup>6</sup>	Yes	No	Yes	No	Yes	No	Yes	No
10	Mobile Services	Yes	No	Yes	No	Yes	No	Yes	No
11	Federal Subscriber Line Charges	Yes	No	Yes	No	Yes	No	Yes	No
12	Non-Recurring Charges	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No

#### Additional Comments:

- 1 Grandfathered services can be resold only to existing subscribers of the grandfathered service.
- 2 Where available for resale, premetions will be made available only to end users who would have qualified for the promotion had it been provided by BellSouth directly.
- 3 In Tennessee, long-term presections (offered for more than ninety (90) days) may be obtained at one of the following rates:
  - (a) the stated tariff rate, less the wholesale discount;
  - (b) the promotional rate (the promotional rate offered by BellSouth will not be discounted further by the wholesale discount rate)
- 4 Lifeline/Link Up services may be offered only to alone subscribers who meet the criteria that BellSouth currently applies to subscribers of these services. In Tennessee, Reseller shall purchase BellSouth's Message Rate Service at the stated tariff rate, less the wholesale discount. Reseller must further discount the wholesale Message Rate Service to LifeLine customers with a discount which is no less than the minimum discount that BellSouth now provides. Reseller is responsible for recovering the Subscriber Line Charge from the National Exchange Carriers Association interstate toil settlement pool just as BellSouth does today. The maximum rate that Reseller may charge for LifeLine Service shall be capped at the flat retail rate offered by BellSouth.
- 5 In Louisiana and Mississippi, all Contract Service Arrangements entered into by BellSouth or terminating after the effective date of the Commission Order will be subject to resale without the wholesale discount. All CSAs which are in place == of the effective date of the Commission order will not be eligible for resale.
- 6 In North Carolina, Contract Service Arrangements entered into by BellSouth before April 15, 1997, shall be subject to resale at no discount, while BellSouth CSAs entered into after that date shall be subject to resale with the discount.
- 7 Some of BellSouth's local exchange and toll telecommunications services are not available in certain central offices and areas.
- 8 AdWatch is tariffed as BellSouth AIN Virtual Number Call Detail Service