Legal Department

BENNETT L. ROSS General Attorney

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (404) 335-0793

December 22, 1997

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

RE: Docket Nos. 960833-TP/960846-TP/960757-TP

960916-TP and 971140-TP

Dear Ms. Bayo:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Confidential Classification, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

		Sincerely,
ACK V		Bennett L. Ross
AFA		
APP		Bennett L. Ross
CAF	osur <b>es</b>	
CMU	osui <b>es</b>	
CTRcc:	All Parties of Record	
EAG	A. M. Lombardo	
LEG	R. G. Beatty	
Lit	W. J. Ellenberg	
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FPSC-RECORDS/REPORTING

### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petitions by AT&T Communications of the Southern	) Docket No. 960833-TP
States, Inc., and MCI Telecommunications Corporation, MCI Metro Access Transmission Services, Inc., for arbitration of certain terms and conditions of a proposed agreement with BellSouth Telecommunications, Inc. concerning interconnection and resale under the Telecommunications Act of 1996	Docket No. 960846-TP ) ) ) ) ) ) )
In the matter of	Docket No. 960757-TP
MFS Communications Company, Inc.	
Petition for Arbitration Pursuant to 47 U.S.C. § 252(b) of Interconnection Rates, Terms, and Conditions with	
BellSouth Telecommunications, Inc.	
In the Matter of Petition by American Communications Services, Inc. and American Communications Services of Jacksonville, Inc. for Arbitration with BellSouth Telecommunications, Inc. pursuant to the Telecommunications Act of 1996	Docket No. 960916-TP ) ) ) ) ) ) )
In re: Petition by MCI Metro Access Transmission Services, Inc., to Set Non-Recurring Charges for Combination of Network Elements to Set Non-Recurring Charges for Combination of Network Elements	Docket No. 971140-TP ) ) )
with BellSouth Telecommunications, Inc.	Filed: December 22, 1997

DOCUMENT NUMBER-DATE
13079 DEC 22 5

FPSC-RECORDS/REPORTING

CHICANO.

# BELLSOUTH TELECOMMUNICATIONS, INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

BellSouth Telecommunications, Inc. ("BellSouth" or "Company"), hereby files, pursuant to Rule 25-22.006, Florida Administrative Code, its Request For Confidential Classification, and states the following:

- 1. On December 9, 1997, BellSouth filed its responses to the Staff's Third Set of Interrogatories and Third Requests for Production of Documents along with a Notice of Intent to Request Confidential Classification for certain information contained in those responses.
- 2. BellSouth is filing a Request for Confidential Classification for the subject information because BellSouth's responses to Interrogatory No. 47 and Request for Production No. 46 contains confidential and proprietary business information.
- 3. BellSouth has appended to this Request for Confidential Classification as Attachment A a listing of the location of the information designated by BellSouth as confidential.
- 4. Appended hereto as Attachment B is two copies of the requested documents with the confidential information deleted.
- 5. Appended hereto as Attachment C is a sealed envelope containing one copy of the documents including the material which is confidential and proprietary.

- 6. The requested responses contains information considered to be confidential and proprietary to BellSouth, and includes vendor specific pricing information. It contains competitively sensitive information that reflects certain prices that BellSouth pays to vendors for collocation. Public disclosure of this information would be detrimental to BellSouth and its vendors. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information should be classified as proprietary, confidential business information pursuant to Section 364.183(3)(e), Florida Statutes. Accordingly, it should be held exempt from the public disclosure requirements of Section 119.07, Florida Statutes.
- 7. BellSouth has treated and intends to continue to treat the information for which confidential classification is sought as private, and this information has not been generally disclosed.
- 8. The original of this Notice has been filed with the Division of Records and Reporting, and a copy has been served on the Division requesting the information.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an order declaring the information described above to be confidential, proprietary business information that is not subject to public disclosure.

Respectfully submitted this 22nd day of December, 1997.

BELLSOUTH TELECOMMUNICATIONS, INC.

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## CERTIFICATE OF SERVICE DOCKET NOS. 960833-TP/960846-TP/960757-TP/960916-TP/971140-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by

Federal Express this 22nd day of December, 1997 to the following:

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<u>Bennett L. Ross</u> (kr) Bennett L. Ross

#### ATTACHMENT A

BellSouth Telecommunications, Inc. FPSC Docket 960833-TP Staff's 3<sup>rd</sup> Document Request Request for Confidential Classification Page 1 12/22/97

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF DATA FILED IN RESPONSE TO FPSC STAFF'S 3<sup>RD</sup> REQUEST FOR DOCUMENTS ON DECEMBER 9, 1997 IN DOCKETS 960833-TP, 960846-TP, 960757-TP, 960916-0-TP AND 971140-TP

#### **Explanation of Proprietary Information**

- 1. This information contains actual unit cost information for discrete cost elements for the item under study. These costs reflect BellSouth's long run incremental cost of providing these elements on a going forward basis. Public Disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing, and overall business strategies concerning access services. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes and is exempt from the Open Records Act.
- 2. This information reflects vendor specific prices for equipment or services negotiated by BellSouth. Public disclosure of this information would impair BellSouth's ability to contract for goods and services on favorable terms. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes and is exempt from the Open Records Act.

### **ATTACHMENT A**

BellSouth Telecommunications, Inc. FPSC Docket 960833-TP Staff's 3<sup>rd</sup> Document Request Request for Confidential Classification Page 1 12/22/97

ITEM	LOCATION	BASIS FOR REQUEST	
ITEM 40			
Relationship R			
ABN.AMRO Ba	ank		
	Page 8 Lines 4,6,7,10,12,14	2	
BellSouth Corporation			
Debt Financing Discussion NationsBanc Capital Markets, Inc.			
Dated March 31, 1997			
	Page 3 Lines 3-5, 7-12	2	
ITEM 46 Attachment 2			
	Page 8 Column A	2	
	Page 14 Columns B, F	2	
	Page 15 Columns B, F	2	
	Page 16 Line 11,12,13 Columns B,C	2	
	Lines 22-24,29,31 Column C	2	
	Page 17 Lines 9,10,11,15-16,21-24	2	