



January 19, 2001 Via Overnight Delivery

DEPOSIT

DATE

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Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0870

010080-IX

P.O. Drawer 200 Winter Park, FL 32790-0200

210 N. Park Ave.

Winter Park, FL

Tel: 407-740-8575

Fax: 407-740-0613

tmi@tminc.com

RE: Application of IDS Telcom LLC For Approval of Transfer of Existing Certificate to Provide Alternative Local Exchange Service Service

Dear Ms. Bayo:

Enclosed for filing are the original and six (6) copies of the application of IDS Telcom LLC ("IDS") for the Transfer of Certificate in the above-entitled matter, along with a check in the amount of \$250.00 for the filing fee. Also enclosed is the documentation on the registration of this name with the Florida Secretary of State (Attachment I) and labels for the headers of the company's Price List currently on file.

Attachment III to this application contains the financial statements of IDS Telcom LLC, which have been filed under separate cover with a claim of confidentiality, as provided for under Chapter 364.183(1), Florida Statutes.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Questions regarding this filing may be directed to my attention at (407) 740-3004.

Sincerely,

IDS TELCOM 1525 N.W. 167TH STREET, SUITE 200 MIAMI, FL 33169 (305) 913-4000 KISLAK NATIONAL BANK N. MIAMI BEACH, FL 33179 63-127/670

1/18/01

AMOUNT \$250-00

Two Hundred Fifty Dollars And 00 Cents

TO THE

Florida Public Service Commissi 2540 Shumand Oak Blvd Tallahassee FL 32399-0850

Account Number:

#DD 153 2# # OB 700 1 275

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Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0870

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Tel 407-740-8575 Fax. 407-740-0613

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to Provide Alternative Local Exchange Service Service

Application of IDS Telcom LLC For Approval of Transfer of Existing Certificate

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Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Questions regarding this filing may be directed to my attention at (407) 740-3004.

Sincerely,

Robin Norton

Consultant to IDS Telcom LLC

John Norton

RN/mw

cc: file: Angel Leiro - IDS Telcom

IDS Telcom - FL Local

tms:

FLL0102

DOCUMENT NUMBER-DATE

00895 JAN 225

#### FLORIDA PUBLIC SERVICE COMMISSION

# **DIVISION OF TELECOMMUNICATIONS BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

#### APPLICATION FORM

for

# **AUTHORITY TO PROVIDE** ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

# Instructions

- This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In case of an assignment or transfer, the information provided shall be for the assignee or transferee. (See Page 12.)
- Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a nonrefundable application fee of \$250.00 to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 (850) 413-6770

If you have and questions about completing the form, contact:

Florida Public Service Commission **Division of Regulatory Oversight Certification Section** 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 (850) 413-6480

# **APPLICATION**

- 1. This is an application for  $\sqrt{\ }$  (check one):
  - ( ) Original certificate (new company)
  - (X) Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate authority.
  - ( ) Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
  - ( ) Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

IDS TELCOM LLC

3. Name under which the applicant will do business (fictitious name, etc.):

IDS TELCOM LLC

4. Official mailing address (including street name & number, post office box, city, state, zip code):

Name:

IDS TELCOM LLC

Street:

1525 N. W. 167th Street, 2nd FLoor

P.O. Box:

City:

Miami

State:

Florida

Zip Code:

33169

5.	code):				
	Name: Street: P.O. Box: City: State: Zip Code:	IDS TELCOM LLC 1525 N. W. 167 <sup>th</sup> Street, 2 <sup>nd</sup> FLoor			
		Miami Florida 33169			
6.	Structure of organization:				
	() Individual () Foreign Corp () General Part (X) Other, Pleas Limited Liability Co	tnership e explain :	()	Corporation Foreign Partnership Limited Partnership	
7.	<u>lf individual</u> , provide:				
	Name: Title: Address: City, State, Zip: Telephone No.: Internet E-Mail Add Internet Website A		Fax I	No.:	
8.	If incorporated in Florida, provide proof of authority to operate in Florida:				
	(a) The Florida	Secretary of State cor	porate r	egistration number:	
	L00000008398 - Limited Liability Company				
9.	If foreign corporation, provide proof of authority to operate in Florida:				
	(a) The <b>Florida</b>	Secretary of State of	orporat	e registration number:	
10.		<u>name-d/b/a,</u> provid 65.09, FS) to operate		of compliance with fictitious name	
	(a) The Florida	Secretary of State fict	itious na	ame registration number:	

11.	If a limited liability partnership, provide proof of registration to operate in Florid		
	(a)	The Florida Secretary of State registration Number:	
12.	12. <u>If a partnership</u> , provide name, title and address of all partners and a copy partnership agreement.		
	Name Title:	:	
	Addre	ess: State, Zip:	
	Telep	hone No.: Fax No.: let E-Mail Address:	
	+	et Website Address:	
13.	If a foreign limited partnership, provide proof of compliance with the foreign limite partnership statute (Chapter 620.169, FS), if applicable.		
14.	Provide F.E.I. Number (if applicable):		
	(a)	The F.E.I. Number is: 65-0923839	
15.	. Indicate if any of the officers, directors, or any of the ten largest stockholders in previously been:		
	(a)	adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.	
		None	
	(b)	an officer, director, partner or stockholder in any other Florida certificated telephone company, If yes, give name of company and relationship. If no longer associated with company, give reason why not.	
		None	

# 16. Who will serve as liaison to the Commission with regard to the following?

# (a) The application:

Name: Robin Norton

Title: Consultant to IDS Telcom LLC

Address: P. O. Drawer 200

City, State, Zip: Winter Park, Florida 32790

Telephone No.: (407) 740-8575 Fax No.: (407) 740-0613

Internet E-Mail Address: rnorton@tminc.com
Internet Website Address: tmi@tminc.com

# (b) Official point of contact for the ongoing operations of the company:

Name: Keith Kramer

Title: Senior Vice President

Address: 1525 N.W. 167th Street, 2nd Floor

City, State, Zip: Miami, FL 33169

Telephone No.: (305) 913-4000 Fax No.: (305) 913-4011/4036

Internet E-Mail Address: kkramer@idstelcom.com
Internet Website Address: www.idstelcom.com

# (c) <u>Complaints/Inquiries from customers:</u>

Name: Celia Johnson

Title: Manager of Customer Service
Address: 1525 N.W. 167th Street, 2nd Floor

City, State, Zip: Miami, FL 33169

Telephone No.: (305) 913-4000/Toll Free:(800) 335-4437

Fax No.: (305) 913-4011/4036

Internet E-Mail Address: cjohnson@idstelcom.com

Internet Website Address: www.idstelcom.com

# 17. List the states in which the applicant:

(a) has operated as an alternative local exchange company

# Georgia, Kentucky, Alabama

(b) has applications pending to be certificated as an alternative local exchange company.

Applications for certification as a competitive local exchange carrier are pending in Connecticut, Louisiana, Maine, Maryland, New Hampshire, North Carolina, Tennessee, Texas, and Virginia.

(c) is certificated to operate as an alternative local exchange company.

Alabama, Delaware, Georgia, Kentucky, Massachusetts, Mississippi, New Jersey, New York, Pennsylvania, Rhode Island, South Carolina, Vermont, and West Virginia.

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

#### None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

#### None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

#### None

# 18. Submit the following:

A Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

# See Exhibit II.

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

#### See Exhibit II.

# C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements are true and correct</u> and should include:

- 1. The balance sheet:
- 2. Income statement: and
- Statement of retained earnings.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

See Exhibit III.

# THIS PAGE MUST BE COMPLETED AND SIGNED

# APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a <u>seven percent</u> sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with this application.

OTILIT OF	TICIAL.	. 21/
Keith Kramer Print Name	<u>r</u>	Signature
Senior Vice F Title	President	1/17/0/ Date
(305) 913-400 Telephone N		(305) 913-4011/4036 Fax No.
Address:	1525 NW 167 <sup>th</sup> Street, 2 <sup>Nd</sup> Floor	
	Miami, Florida 33169	

LITH ITY OFFICIAL.

# THIS PAGE MUST BE COMPLETED AND SIGNED

# **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s.775.082 and s. 775.083".

UTILITY OF	FICIAL:	1 8	
Keith Krame Print Name	er	Signature	
Senior Vice Title	President		
<u>(305) 913-40</u> Telephone I		(305) 913-4011/4036 Fax No.	
Address:	1525 NW 167 <sup>th</sup> Street, 2 <sup>Nd</sup> Floor  Miami, Florida 33169		
		-	

# INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1) 1080 N.W. 163 <sup>rd</sup> Road 2)	1	POP: Addresses where located	d, and indicate if owned or leased.
3)		1) 1080 N.W. 163 <sup>rd</sup> Road	2)
2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.  1)		Miami, FL 33169	
2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.  1) 1080 N.W. 163 <sup>rd</sup> Road, Miami. FL 33169  Siemens EWSD - leased  2) 3) 3)  TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) And indicate if owned or leased.  Type of POP-to POP  Owned or Leased  1) None  2) 9  3) 9  3) 9  3) 9  4		3)	4)
1)1080 N.W. 163 <sup>rd</sup> Road, Miami. FL 33169			
Siemens EWSD - leased  2)	2.	SWITCHES: Address where located, b	y type of switch, and indicate if owned or leased.
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TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) And indicate if owned or leased.  Type of POP-to POP  Owned or Leased  1) None  2)  3)  3)  3)  3)  3  3  3  3		2)	
copper, satellite, etc.) And indicate if owned or leased.  Type of POP-to POP  Owned or Leased  1) None  2)  3)			
1) None	3.		
3)		Type of POP-to POP	Owned or Leased
3)		1) <u>None</u>	<del></del>
		2)	
4)		3)	
		4)	

# CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) <u>Michael Noshay</u>	
(Title) President	of (Name of Company)
and current holder of Florida Public Service Comm	nission Certificate Number #_5228
, have reviewed this application an	d join in the petitioner's request for a:
( ) sale	
(X) transfer	
( ) assignment	
of the above mentioned certificate.	
UTILITY OFFICIAL:  Michael Noshay	Million Wosling
Print Name  President of IDS Long Distance, Inc.  Title	Signature // 17/00 Date
(305) 913-4000 Telephone No.	(305) 913-4011/4036 Fax No.
Address: 1525 NW 167 <sup>th</sup> Street, 2 <sup>Nd</sup> Floor  Miami, Florida 33169	

IDS TELCOM LLC

EXHIBIT I

SECRETARY OF STATE



Bepartment of State

I certify the attached is a true and correct copy of the Certificate of Conversion, filed on July 14, 2000, for IDS TELCOM LLC, the resulting Florida Limited Liability Company, as shown by the resords of this office.

I further certify the document was electronically received under FRX audit number 800000037085. This certificate is issued in accordance with section 15.16, Florida Statutes, and authenticated by the code noted below.

The document number of this entity is L00000008398.

Given under my hand end the Great Seal of the State of Plorida, at Tallahassee, the Capital, this the Nineteenth day of July, 2000

Authentication Code: 100A00039109-071700-100000008396-1/1



CR2EO22 (1-88)

Katherine Harris

अञ्चलकारण वर्ष अनिक

# ARTICLES OF ORGANIZATION OF . IDS TELCOM LLC

# ARTICLE I - Name

The name of the Limited Liability Company is "IDS TELCOM LLC" (the "Company").

# ARTICLE II - Principal Office

The mailing address and street address of the principal office of the Company is: 1525 N.W. 167th Street, Suite 200, Miami, Florida 33169.

# ARTICLE III - Registered Agent

The name of the initial registered agent of the Company is Michael Noshay, and the street address of the Company's initial registered agent is 1525 N.W. 167th Street, Suite 200, Miami, Florida 33169.

# ARTICLE IV - Management

The Company will be a manager-managed company. The initial Managers shall be ANTHONY PETRONE, JOSEPH C. MILLSTONE, and MICHAEL NOSHAY.

These Articles of Organization are hereby executed by the undersigned Members of the

By: Michael Noshay/President Date: 7/13/17
ANTHONY L. PETRONE, INC., a Florida corporation  By:  Ambony L. Borone, President  Date:  7/13/00
JOSEPH C MILLSTONE, LLC, a Florida line for liability company  By:  Joseph C Millstone, as the sole Member and Manager 13 67

# CERTIFICATE OF CONVERSION TO A LIMITED LIABILITY COMPANY

Pursuant to Florida Statutes Section 608,439, IDS Teleom, a Florida general partnership, hereby converts to a Florida limited liability company by simultaneously filing the attached Articles of Organization and stating as follows:

- 1. IDS Telcom was formed on June 2, 1999 as a Florida general partnership. IDS Telcom remained as a Florida general partnership until the date of filing this Certificate of Conversion to a Limited Liability Company.
- 2. The name of the general partnership immediately prior to the filing of this Certificate of Conversion to a Limited Liability Company was "IDS Telcom".
- 3. The name of the limited liability company, as set forth in the attached Articles of Organization, is "IDS Telcom LLC".
- 4. The conversion to a limited liability company shall be effective as of the date this Certificate and the attached Articles of Organization are filed.

This Certificate of Conversion to a Limited Liability Company is hereby executed by the undersigned Parmers of IDS Telcom and Members of IDS Telcom LLC.

Ey: LONG DISTANCE, INC., a Florida

By: Los Land Los Land

Michael Noshey, President

Date: 7/3/1

ANTHONY L. PETRONE, INC., a

Florida corporation

By: Long Long

Anthony L. Petrone, President

Date: 7/3/00

JOSEPH C. MILLSTONE, LLC., a

Florida limited liability company

By: Long Long President

Joseph C. MILLSTONE, LLC., a

Florida limited liability company

By: Long Long President

Joseph C. Millstone as the sole Member

Joseph C. Millstone as the sole Member

# Acceptance of Appointment of Registered Agent

MICHAEL NOSHAY, having been named the Registered Agent of IDS TELCOM LLC, hereby accepts such designation and is familiar with, and accepts, the obligations of such position, as provided in Chapter 608 of Florida Stantes.

CHAEL NOSHAY

Date

# IDS TELCOM LLC EXHIBIT II

**Profiles of Key Personnel** 

#### **BIOGRAPHICAL INFORMATION**

# Mr. Joe Millstone, Chief Executive Officer

Mr. Joe Millstone is a founding member of IDS. Over the last 11 years Mr. Millstone has carefully managed the staff, designed the network, selected the switching facilities and developed the sales and marketing divisions of IDS. Mr. Millstone oversees every aspect of the retail side of IDS Telcom along with the sister company, Interconnect Data Service (the telephone equipment company affiliate), including the purchase of switching equipment, the development of point of sale materials, and billing and collections.

Mr. Millstone created IDS to provide telephone inter-connect equipment and operator services for small to medium sized businesses, particularly hotels, in South Florida. Under his leadership, IDS installed well over one hundred new phone and billing systems in major hotels in South Florida. The strong business relationship between Mr. Millstone and the hotel industry through his Interconnect Company was the foundation that launched the long distance company that became IDS Telcom.

Prior to establishing IDS, Mr. Millstone was the owner/operator of an audio-stereo equipment store that grew into a chain of stores. These stores, called "Stereo Etc.", developed throughout Florida to include a warehouse, corporate centers and eleven branch stores. Stereo Etc. grossed \$11 million dollars annually with 70 employees.

# Mr. Michael Noshay, President

Mr. Noshay co-founded IDS with Mr. Millstone. Mr. Noshay has a vast wealth of experience in various businesses including construction, real estate, manufacturing, distribution and the hotel industry. His relationships helped to establish a customer base that secured the company's revenue stream at a critical time.

Mr. Noshay has had over 10 years experience in the telecommunications industry. As president of IDS Telcom, Mr. Noshay is responsible for the development and negotiation of all interconnection agreements with companies such as BellSouth, Bell Atlantic, GTE and Sprint, along with several PTT agreements with foreign countries. He is responsible for all of the legal and contractual matters, including regulatory issues and billing disputes. He also is responsible for maintaining tariffs and licensing requirements for the company.

# **BIOGRAPHICAL INFORMATION**, (Cont'd.)

# Mr. Anthony Petrone, Executive Vice President

As Executive Vice President, Mr. Petrone is repsonsible for the management of the International Wholesale Carrier Division. In this capacity, Mr. Petrone has negotiated PTT agreements for IDS throughout the world, including Nigeria, India, Colombia, Peru, Ecuador, Venezuela, Mexico, Jamaica, and various other Caribbean and South American countries. Establishing these networks with other countries requires extensive knowledge and experience with voice and data, VOIP, fiber and satellite systems. Mr. Petrone manages a team of engineers and back office staff that is responsible for auditing and billing wholesale carrier minutes and operating these networks 24 hours a day, 7 days a week.

Mr. Petrone's background includes ownership of TCI, Ltd. of Virginia Beach, a telecommunications company dedicated primarily to the resale of long distance service and the sale of pre-paid phone cards. In the development of IDS Telcom, Mr. Petrone forged relationships with telecommunication industry giants who continue to do business with his Wholesale Carrier Services Division today. Mr. Petrone merged his customer base from TCI, Ltd. with IDS Long Distance in 1998.

# Mr. Minor "Freddy" Oquendo, Director of Network Operations

Mr. Oquendo has served as Director of Network Operations of IDS since November 1998. In this capacity, Mr. Oquendo is responsible for the Company's switching network, including network planning and network engineering. He has over seven years of management and operations experience in the telecommunications industry. Prior to joining IDS, Mr. Oquendo was the Customer Operations Manager at Intermedia/National Tel, where he developed and implemented local resale and local facility-based products for National-Tel; and Customer Service Supervisor at AT&T, where he was responsible for 25 to 35 people that handled inbound calls with billing and product questions.

# Mr. Robert Hacker, Chief Financial Officer

Mr. Hacker is Chief Financial Office of IDS Telcom. Mr. Hacker has over 25 years of experience in finance, investor relations and strategic planning. Prior to IDS he served as Chief Financial Officer at ByeByenow.com, where he was responsible for acquiring five companies and raising \$32 million in equity. From 1990 to 1999 he served as Vice Chairman, Chief Financial Officer and a Director of Matahari Purta Prima, a publicly traded retail company headquartered in Indonesia, where he was responsible for the Company's initial public offering and several international debt and equity financings. Mr. Hacker also worked for ten years as a financial consultant and as an officer of Chase Manhattan Bank, N.A.

# IDS TELCOM LLC

# EXHIBIT III

# **Financial Statements**

The information included in this attachment has been filed under separate cover with a claim of confidential treatment.