BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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	In re: Emergency Petition by) DOCKET	NO.	981609-WS
4	D.R. Horton Custom Homes, Inc.)		
	to eliminate authority of)		
5	Southlake Utilities, Inc. to)		
	collect service availability)		
6	charges and AFPI charges in Lake)		
	County)		
7)		
	In re: Complaint by D.R. Horton)		
8	Custom Homes, Inc. against) DOCKET	NO.	980992-WS
- 1	Southlake Utilities, Inc. In)		
9	Lake County regarding collection)		
	of certain AFPI charges.)		
10		_)		

TESTIMONY

OF

ROBERT L. CHAPMAN, III ON BEHALF OF SOUTHLAKE UTILITIES, INC.

- Q. Please state your name and address.
- A. My name is Robert L. Chapman, III. My business address is 2525 Lanier Place, Durham, North Carolina 27705.
- 18 $\|Q$. By whom are you employed?

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- A. I am employed by Southlake Utilities, Inc.

 ("Southlake").
- 21 ||Q. What is your position with Southlake?
- 22 A. I am President of Southlake.
- Q. What is the nature of your work with Southlake?
- A. I am the only full-time officer of the company. My responsibilities include planning, permitting,

finance, operations, capital improvements, developer relations, consumer relations, and regulatory and legal affairs. I manage one full-time employee and three part-time employees.

- Q. I would like to investigate your formal education and prior employment. Please identify where you received your undergraduate degree and the area of concentration of your studies?
- A. I received an A.B. (Artium Baccalaureus Bachelor of Arts) degree from Duke University in 1971. My undergraduate major was philosophy. I was general manager of the student radio station, WDBS. I obtained a commercial FM license for the station and was the first manager of WDBS(FM). As a senior, I was elected to the Order of Red Friars, Duke's highest student honorary.
- Q. Please describe your previous experience and employment.
- 19 A. 1971-1972 General Manager, WDBS(FM)
 - 1971-1973 Director, Duke University Media Center
 - 1973-1990 President and Chief Executive Officer,

 Learning Resources, Inc.
 - 1990-1997 Developer, Southlake Florida Quality

 Development

Partner, Traditional Neighborhood 1998-present Development Partners, LLC

President, Southlake Utilities, Inc.

- Are you a member of any professional associations? Ο.
- Yes. I am a member of the American Water Works Α. Association, National Town Builders Association, the Congress for the New Urbanism, and I am chairman of the North Carolina Smart Growth Alliance. attended continuing education numerous have seminars, including the Water Reuse 1998 seminar sponsored by the American Water Works Association 11 12 and the Water Environment Federation and the Florida Public Service Commission ("Commission") 1999 Class 13 C Water and Wastewater Utility Workshop. 14
 - Ο. I show you a document marked Exhibit RLC-1. Can you identify it?
 - Yes. It is my resume. Α.
- Did you prepare, or have prepared at your direction 18 19 and under your supervision, the testimony you are 20 about to give in this matter?
- 21 Yes. Α.

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- 22 Q. your familiar with the service of Are 23 Southlake?
 - Yes. As President of Southlake, I am very familiar with its service area.

Q. I show you a document labeled Exhibit RLC-2. Can you identify it?

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- A. Yes. It is a map illustrating the location of Southlake's certificated service area.
- Q. I show you three documents labeled Exhibits RLC-3,

 RLC-4 and RLC-5. Can you identify them?
- A. Yes. They are aerial photographs of the Southlake service area. Exhibit RLC-3 was taken on February 24, 1990. Exhibit RLC-4 was taken on March 19, 1996. Exhibit RLC-5 was taken on January 14, 2000.
- Q. What do the aerial photographs demonstrate?
- In 1990, there was very little development in the Α. Southlake service area. Specifically, there was one single family residence and three barns. In 1996, territory expanded the had to include apartments, plus 82 customers served by $3/4 \times 5/8$ inch meters, 7 multi-family timeshares with clubhouse, and one single family house and three In January 2000, the aerial photo shows barns. two shopping centers and 1,830 residential units occupied or under construction.
- Q. I show you a document labeled Exhibit RLC-6. Can you identify it?
- A. Yes. This is a document which I prepared in July 2000, to provide a visual documentation of growth

within the Southlake service area for the year 2000 for subsequent years. Ιt contains 12 aerial photos six main photographs and of subdivisions underway within our service area in July 2000: Cagan's Crossing DRI, Clear Creek PUD, Glenbrook PUD, Summer Bay DRI, Sunrise Lakes PUD, and Woodridge PUD. Two additional subdivisions, High Grove and Silver Creek were not included because they were not underway at that time. page is devoted to each subdivision, providing a March 1996 aerial and a January 2000 aerial for comparison, along with construction photos and a tabulation of units under construction in July and announced by the developer for completion through 2005.

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- Q. Can you please describe the location of the Southlake service area in regards to its proximity to Walt Disney World and other nearby developing areas?
- A. Yes. As shown on Exhibit RLC-2, Southlake's service area is very close to Walt Disney World. In fact, the eastern boundary of Southlake's Orange County bulk service area (which is not shown on Exhibit RLC-2) is approximately one mile west of the boundary of Disney's newest park, the Animal

The area within a five-mile radius of Kingdom. Southlake has literally exploded in population, growing from an area devoted exclusively to citrus to around 20,000 new residential units in a short time period. I saved an article from the October 31, 1999, Orlando Sentinel about the "Four Corners" area which sums it up this way: "With several massive developments on the way, the population boom has just started." In addition, a St. Johns River Water Management District Technical Staff Report, issued March 30, 2000, estimates that the population served by Southlake will increase from 4,807 in 1999 to 11,807 in 2003.

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- Q. I show you two documents marked Exhibits RLC-7 and RLC-8. Can you identify them?
- A. Yes. Exhibit RLC-7 is the October 31, 1999

 newspaper article and Exhibit RLC-8 is an excerpt

 from the St. Johns River Water Management District

 Technical Staff Report.
- Q. Please discuss the areas in the Southlake service area, which have received entitlements for development.
- A. In the Southlake service area, we have one Florida

 Quality Development "FQD" (an elite form of

 Development of Regional Impact "DRI"), for the

Southlake development (now known Crossings). It has 617 acres and is approved for 8,000 housing units and 200,000 square feet of commercial development. There is one regular DRI, Summer Bay. It has 311 acres and is approved for 2,782 housing units and 100,000 square feet of commercial development. There are several Planned Developments ("PUDs") within the service area with the following approved development levels; High Grove PUD, 164 single family residences and 20,000 square feet of commercial development; Glenbrook, 722 dwelling units, 200,000 square feet of commercial development, and a 20 room hotel; Clear Creek, 316 dwelling units; Silver Creek, 120 dwelling units; Walker Heights (now known as Sunrise Lakes) 660 dwelling units and 200,000 square feet of commercial development; and Woodridge, 720 housing units, 200,000 square feet of development, and one hotel-motel. The projects total 14,484 dwelling units. They occupy a total of 1,407 acres, more or less. Southlake service area contains 2,777 acres, more or less, which includes the 163 acre bulk service area in Orange County. Of the remaining 1,370 acres, 906 designated acres are in the Lake

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Comprehensive Plan for higher density "urban development". This total breaks down as follows: total of 477 acres of this area are designated by the current Lake County Comprehensive Plans for "Urban" development at 7 dwelling units per acre, totaling 3,338 additional units. A total of 429 acres of this area is designated "Urban Expansion-Ridge" which calls for a density of 4 dwelling units per acre, totaling 1,716 units. A total of 301 acres is designated as "Rural Conservation" which is limited to one dwelling unit per 10 acres, for a units. total of 30 Outside of Southlake's certificated service area is Southlake's service area for service to Orange County, which consists of 163 acres. Southlake's 163 acre bulk service area within Orange County is proposed for Growth Center designation at 6 units per totaling 978 units. The grand total of approved development density within the Southlake service area, including the bulk service area, is 19,546 dwelling units and 920,000 square feet of commercial development.

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Q. I show you a document labeled Exhibit RLC-9. Can you identify it?

Α. Yes. Ιt is table provided by the Florida a Department of Environmental Protection ("DEP") which lists developments in the Southlake service area, which have already received permits from the DEP. This list was current as of April 2000, when it was faxed to us by Mr. Frank Huttner of the DEP office Orlando. This list shows that outstanding permits for Southlake as of April 2000 showed a requirement of 2,361 equivalent residential units (ERU's). Of these 2,361 ERUs, 1,530 were already in use and 831 were in progress but not cleared yet.

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- Q. Please summarize the history of Southlake's plant sites.
 - In June 1990, Southlake, Inc., was hired by my parents, Robert and Elisabeth Chapman, to rezone and develop their 617-acre former orange grove. The new project was named Southlake. Southlake, Inc., was successful in obtaining a very high density received approval for 13.53 residential units (22 gross) per acre. For water and sewer service, Southlake, Inc.'s initial plan was to utilize an existing facility owned by Polk County at Polo Park which is approximately 1/4 mile south However, we became aware of property. a 350,000 gallon package plant located near Lake Buena

Vista and the economics indicated that it would be substantially more cost efficient to purchase this plant than to connect to the Polk County facility. On August 22, 1990, Mr. and Mrs. Chapman signed a one-year option with Southlake for a potential lease of (10)acres for a proposed wastewater ten treatment plant for a 99-year term for the sum of \$35,000 per year. About six (6) of the ten (10) acres were within the 14 +/- acres indicated for water and wastewater sites in the approved site plan of the Southlake Development. On August 31, 1990, Southlake filed an application with the Florida for certificates Public Service Commission provide water and wastewater service to the 617 acre Southlake development.

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In September 1990, Lake County adopted the time, ordinance. rezoning Ву that Southlake Utilities had decided not to purchase a plant because the Southlake project, its only customer at that time, now intended to utilize the Polk County facilities instead. This was because in the newly adopted PUD ordinance Lake County stipulated that Southlake "shall be served by County designated regional water and wastewater treatment facilities when such facilities are made available." According

the ordinance, if the Southlake Development wanted, it could assist the county in establishing regional facilities. However, those facilities would have to be dedicated to the County. the ordinance, if the Southlake Development wanted to construct its own facilities, the County would decide their location, which might be different from the sites the Southlake Development proposed. later, when the County's regional service became available, the Southlake Development must connect to that service. Since the Southlake Development was considering using the Polk County facilities as an ordinance alternative, the addressed possibility as well. It provided that "the Lake County Board of County Commissioners may extend the time period for use of Polk County facilities should such extension be in the best interest of Lake County." The bottom line was that Lake County had adopted a law requiring the only customer within the proposed Southlake Utilities service area to use a county designated system when it was available and making the use of the Polk County facilities or a Southlake Utilities system temporary. going ahead with a Southlake facility economically Therefore, Southlake did not exercise unfeasible.

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the option to lease the ten (10) acres within Southlake development and instead sought obtained permission from Lake County to use Polk County's facilities rather than facilities to be constructed by Southlake Utilities. Southlake Development made arrangements to use facilities operated by Polk County and obtained a commitment letter from Donald A. Crawford, P.E., Utilities Director, Polk County Utilities.

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In October 1990, Southlake Development made a successful loan application to the Florida Housing Finance Agency for a \$2.7 million State Apartment Incentive Loan. In the application, Southlake Development said that water and sewer service would be provided by Polk County.

At an October 16, 1990, Lake County Board of County Commissioners meeting, the Lake County Attorney, introduced a text amendment to the Southlake PUD ordinance requiring Southlake Utilities to transfer applied for PSC certificates to Lake County. In January 1991, Lake County informed the Florida Public Service Commission that should Southlake seek and obtain a certificate, the certificate "shall be transferred to the County" upon completion of construction. In effect this meant that the efforts

of Southlake Utilities to obtain a franchise and build facilities were apparently futile, because the to them. In March 1991, Lake of the construction of to consider those rates. constructed by Southlake

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County would require us to transfer those facilities Ms. Jackie Gilchrist of the Commission wrote asking what our intentions were regarding the transfer. Southlake replied that if the County took the certificates, they would have to pay for them. County wrote Polk requesting water and wastewater service from Polk County for developments in south Lake County in lieu "temporary wastewater facilities" by Southlake Utilities and others. April 1991, Southlake Development learned that Polk County was planning a significant rate increase and that public hearings would be held on June 25, 1991, Since Lake County was now saying that it would require Southlake Development use Polk County instead of using facilities (which Utilities referred to as "temporary facilities"), Southlake Development asked its lawyer in Polk County, Jack Brandon, Esq., to attend that hearing to represent Southlake Development's interests. We also asked his firm, Peterson, Myers, Craig, Crews, Brandon and Puterbaugh, P.A. to draft a utility agreement

between Polk County and Southlake, Inc. Then on May 13, 1991, Lake County called a meeting with Southlake Development, and other developers to discuss using the City of Kissimmee facilities or Polk County facilities for water and sewer services for our area.

In May 1991, I wrote Lake County on behalf of Southlake and provided them with a copy of the anticipated flows and the financial arrangement that Southlake Development had proposed to Polk County.

In June 1991, Lake County sent us proposed amended final language for the PUD Ordinance, with further changes made by the County Attorney. It now said Southlake's on-site facilities, if any, would be "temporary" and there was an explicit requirement that should a Florida Public Service Commission certificate be obtained it "shall be transferred to the County upon completion of construction of said [temporary] facilities."

On June 25, 1991, Polk County's rate increases were adopted.

The Polk County rate increases suddenly meant that the project's first phase, Southlake Apartments, would no longer be financially feasible because the rents, which had to include utilities, could no longer meet affordability requirements under the Florida Housing SAIL loan. It appeared that the Polk County facilities were no longer a realistic Around that time we learned that a new water company, franchised by the Commission, would be constructed immediately to the north of Southlake. Ι met with Mr. Lester Ν. President of Lake Grove Utilities, at his office in Altamonte Springs. He was agreeable that Lake Groves provide service to Southlake. I obtained a copy of the Lake Groves Utilities tariff, dated April 30, 1991.

The rezoning of Southlake FQD became effective July 9, 1991, when the Florida Department of Community Affairs issued the Development Order. The Lake County Board of County Commissioners ratified this development order, and to our great relief, removed requirement that the Southlake Utilities facilities, if any, be temporary and the mandate that PSC certificates be transferred to Lake County. The option to lease the plant site expired on August 22, 1991. As of that date, it was our intention to utilize Lake Groves Utilities for water wastewater service or as an alternative,

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negotiate a bulk arrangement at a lower price with Polk County.

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A year later, in the fall of 1992, I learned of another used wastewater treatment plant; this one owned by the City of Winter Springs. It would meet the needs of the still not yet started Southlake project. In November 1992, Southlake obtained an offer for investment financing from Ronald Allen for the acquisition of that plant. Therefore we decided try and revive the concept of constructing facilities rather than using the Lake Groves facilities or the Polk County facilities. By early 1993, we had revived our plan to build facilities on-site through Southlake Utilities. Southlake had been granted certificates by the Florida Public Service Commission. We had not stopped the Florida Public Service Commission proceedings Southlake Utilities would be needed to provide service either through on-site facilities or through wholesale service from another utility provider such as Lake Groves. On August 17, 1993, Southlake and Mr. and Mrs. Chapman executed a 99-year lease for 12.53 acres of the 617 acre Southlake project. This lease covered 10 acres for the utility's wastewater treatment plant, 1.38 acres for the water treatment

plant, and 1.15 acres for a water tank. The rent, based on the capitalized value of the property, was \$47,400 annually.

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In 1993, 29 acres adjacent to the plant site owned Southlake by Community Foundation, Inc., was \$1,736,000, \$59,862 per acre, appraised for Pardue, Heid, Church, Smith, and Waller, Southlake used this appraisal and the discounted net present value of the rent to obtain a value of \$760,586 for the leased land, or \$60,700 per acre. 23, 1998, Southlake and the On December landowner, Southlake Development Limited, executed a It gave Southlake a lease amendment. barqain purchase option for \$1,000.00. Our accounting advisors have informed us that utility accounting principles required the lease to be capitalized. Consistent with that advice and Accounting Instruction 22C, NARUC Uniform System of Accounts for Class A Water Utilities, Southlake Utilities included the capitalized lease into its plant accounts in 1998.

- Q. I show you documents marked Exhibits RLC-10, RLC-11, RLC-12, RLC-13, and RLC-14. Can you identify them?
- A. Yes. Exhibit RLC-10 is a copy of the commitment letter from Polk County Utilities. Exhibit RLC-11

is the letter from Jackie Gilchrist. Exhibit RLC-12 is a June 27, 1991, draft of the utility agreement between Polk County and Southlake, Inc. RLC-13 is the May 1991 letter to Lake Exhibit RLC-14 is the December 23, 1998 Amendment.

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- Q. It has been suggested that Southlake's water and wastewater plant balances be reduced by \$1,500.00 each regarding the office copier. Would you please respond to this suggestion?
- A. Yes. The copier was originally purchased for use in Southlake company's office for \$3,000.00 in 1993 and Southlake reimbursed R.L. Chapman, II, in January, 1994.

I attempted to contact the company that sold the copier to Mr. Chapman, which was Basetek. However, Basetek was sold to Omni, and Omni was sold to Delta Business Systems and Delta Business Systems was sold to IKON Office Solutions. On May 14, 1999, I was informed by the local sales representative for IKON, Mr. John McDaniel, that he did not have the Basetek files and he was referring it to the Orlando office to find the invoice. Ms. Cassandra Robinson of IKON in Orlando promised to have the microfilm researched but was unable to retrieve the Basetek files.

However, Southlake did provide the Commission auditors with a copy of the original check to Mr. Chapman as well as a copy of the current service contract for the copier that shows its model number, R4430, and serial number, 2099430642. I showed Mr. Ted Davis, an engineer with the Commission, the copier and pointed out its serial number and its maintenance log dating to 1993 when he visited our offices in Clermont.

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- Q. Can you identify these documents labeled Exhibits

 RLC-15 and RLC-16?
- A. Yes. They are Southlake's Commission approved Water

 Tariff Sheet No. 31.0 and Wastewater Tariff Sheet

 No. 28.0.
 - Q. It has been suggested that Southlake's Tariff does not authorize reassessment of plant capacity charges for residential customers at any time after connection to the Southlake system. Does Southlake agree with that suggestion?
- Α. see from the Tariff No. As you can sheets, Southlake's Tariff in fact authorizes a reassessment of plant capacity charges for increased consumption for all customers after connecting to the system. The Tariffs do not limit the reassessment to only general service customers. Ιt has also been

suggested that the Tariff sheets be revised to limit the reassessment to only general service customers. If the Tariff sheets did not set forth the possibility of reassessing residential customers, than there would not be a need to revise the Tariff sheets to remove the possibility.

- Q. Have you investigated the zoning of the Clear Creek Subdivision?
- Yes. According to our billing records, the vast majority, if not all, of the units in Clear Creek are owned and operated by management companies as commercial vacation rental units. They are not used as single family homes. I became aware of this situation approximately three years when representatives of D. R. Horton Custom Homes, Inc., notified us that it was seeking to amend its PUD ordinance to add explicit short-term vacation rental language to the ordinance. However, as I understand it, they did not follow through with the amendment when they learned that short-term vacation rentals do not require special zoning in Lake County.
- Q. I show you two documents marked Exhibits RLC-17 and RLC-18. Can you identify them?

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A. Yes. They are Southlake's approved Tariff sheets for AFPI charges - Water Tariff Sheet No. 39.0 and Wastewater Tariff Sheet No. 36.0.

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- Q. It has been suggested that Southlake be fined \$5,000.00 for allegedly overcollecting wastewater AFPI charges in excess of 375 ERCs. Please respond.
 - Southlake does not believe that it over-collected. First, Southlake's AFPI charges are determined by the date of actual connection. Some developers may capacity that they never use, reserve is envisioned in the Commission's Rules, Section 25-30.540(3)(a) and 25-30.540(3)(b), F.A.C. which state "The utility may charge and collect a reasonable up to the total charges due under the agreement, to extend services. Upon the collection the charges, the utility shall reserve necessary treatment capacity for the applicant for a period of time specified in the agreement." . . . "Unless the utility can sell the reserved capacity, the charges collected shall not be refunded should the applicant not proceed further with development." From Commission Order No. Docket No. 900738-WS, pages 15-16: "Commission policy has been to accumulate the carrying costs associated with the excess plant as an AFPI charge

to be collected from future customers at the time of connection." . . . "The amount of the AFPI charges are based upon the date future customers connect to the system normally coinciding with the payment of the service availability charges."

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AFPI prepayments may be made at the time of capacity reservation. Southlake treats these prepayments as deposits toward the AFPI charge that is determined by the date of the actual connection.

When there are multiple developers (such as is the case of Southlake), the order in which structures are completed is often quite different from the order in which reservations of capacity were made. То ensure that it collected from the first connections totaling the designed capacity of plant, Southlake would need to collect deposits from more than just that number. In addition, Southlake sincerely believes that until the tariff expired in December 2000, it was required to collect AFPI for all reservations and connections. Only after that time would collection cease, and then only if the actual flow through the plant exceeded its designed capacity.

As Southlake understood the applicable rules and statutes, before December 1999, Southlake had to

charge the amounts listed in the AFPI tables under After December 1999, Southlake is each month. required to charge (i) the amount specified for water connections for December 1999, in Water Tariff First Revised Sheet No. 39.0 until such time as the water treatment plant reaches its designed capacity actual flow reported on the based on operating reports to the Florida DEP; and (ii) the specified for wastewater connections amount December 1999, in Wastewater Tariff Sheet No. 36.0 until the wastewater plant reaches its designed capacity based on actual flows reported on the monthly operating report to the Florida Southlake provided the Staff with an in-depth analysis and explanation of the appropriate AFPI collections in its response to Document Request No. To be sure of our understanding, we early on sought the guidance of Commission staff. Billie D. Messer, Regulatory Analyst Supervisor, informed us that Southlake was required to charge the rate listed in the tariff chart for the month in which a customer hooks up. In her letter of January 13, 1994, she stated the correct amount to be charged "is what ever the rate is specified on the chart at the point in time it is applied. In other words,

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the utility should apply the amount listed under February, 1994 if that is when the customer hooks up..." We relied upon this in collecting AFPI charges. The wastewater plant did not reach the 165,000 Gallon (375 ERC) per day level until April 2000.

- Q. I show you two documents marked Exhibits RLC-19, RLC-20, and RLC-21. Can you identify them?
- A. Yes. Exhibit RLC-19 is the January 13, 1994, letter from Ms. Billie Messer. Exhibit RLC-20 is the in depth analysis and explanation regarding Southlake's collection of AFPI charges which was previously provided to the staff on Southlake's response to Document Request No. MC-10. RCC-21 is an excerpt of the DEP monthly operating report for April 2000.
- Q. It has been suggested that Southlake has violated the Commission's requirement that it provide security in this matter. Did Southlake attempt to obtain financing for security?
- A. Yes.

- Q. I show you a document marked Exhibit RLC-22. Can you identify it?
- A. Yes, it is a chronology of some of Southlake's efforts to obtain financing for security in this matter.

- Q. Please discuss Southlake's efforts in this area.
- Southlake Utilities expended a great deal of time and effort to obtain financing for the security as is partially documented in Exhibit RLC-22. Despite efforts, Southlake our best Utilities was unsuccessful in obtaining either a bond or letter of credit from third parties. Southlake Utilities provided a corporate undertaking to the Commission, but the Commission did not accept Southlake's corporate undertaking. Subsequently, I decided to seek Commission approval for the transfer of the majority organizational control of Southlake Utilities to parties with far greater financial assets. I believe that such parties will have far greater ability than I do to provide the security in this matter.
- Q. Do you have further comments that you would like to make?
- A. No. However, I will be glad to answer any questions that anyone would like to ask.

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DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-1
R. CHAPMAN EXHIBIT NO.
RESUME OF R. L. CHAPMAN, III

Robert L. Chapman, III 2525 Lanier Place Durham, NC 27705 (919) 403-7654

Robert L. Chapman, III, is President of Southlake Utilities, Inc., an investor-owned public utility providing water and wastewater services to residential and commercial customers in southeastern Lake County, Florida. The Southlake Utilities service area, just west of Walt Disney World, is experiencing rapid growth and is already zoned for nearly 19,000 residential units. He is also managing director of Traditional Neighborhood Development Partners, LLC. TND Partners specializes in infill development that follows the principles of New Urbanism and Smart Growth.

Mr. Chapman served as President of Southlake Development Group, developers of Southlake, a new town of traditional neighborhoods master-planned by Andres Duany and Elizabeth Plater-Zyberk. Southlake received state designation as a Florida Quality Development, with entitlements for the construction of 8,000 living units and two neighborhood commercial centers. The first phase, an \$18,000,000 apartment development, set an Orlando-area rental absorption record, with 65 move-ins per month. It maintains near 100% occupancy. Southlake was acquired by a Chicago based investment group in June, 1997. He also established and managed the Southlake Community Development District, a special purpose unit of local government.

Before founding Southlake Development Group, Mr. Chapman was President (and founder) of Learning Resources, Inc. in Durham, NC, which produced and distributed computer-based instructional materials and educational films for 300 clients including the Association of Collegiate Schools of Architecture and the Harvard Graduate School of Design. The Durham-Research Triangle Chamber of Commerce named him Outstanding Small Business Person of the Year.

He received an A.B. from Duke University in 1971.

Bob is a founding member and member of the board of directors of the National Town Builders Association and a charter member of the Congress for the New Urbanism. He currently serves as chairperson of the board of directors of the North Carolina Smart Growth Alliance.

He has also served on the governing boards of numerous not-for-profit organizations including Broadcasting Foundation of America, Carolina Cinema Corporation, Community Radio Workshop, Duke School for Children, Durham Bicentennial Commission, Duke University Art Museum, The North Carolina Art Society, and the

Research Triangle Council for Entrepreneurial Development.

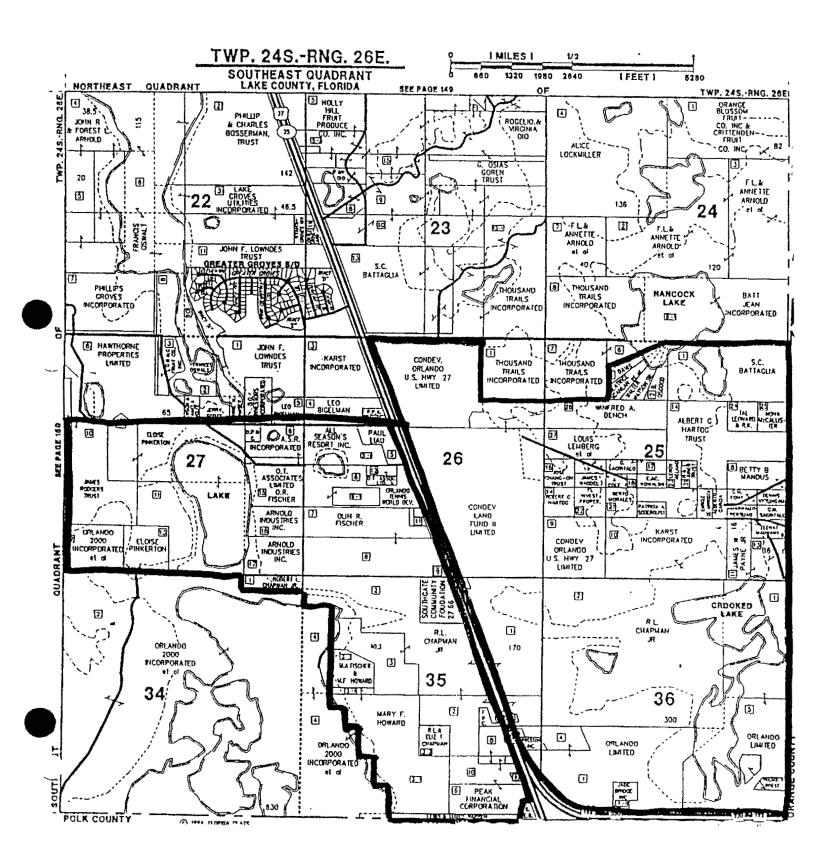
His publications include: "New Urbanist Projects Attract Investment" New Urban News, January-February, 1999, "TND Finance Report: New Urban Projects Yield Solid Returns" New Urban News, January-February, 1998; The Affordable Expandable Florida Home, design competition judge, (Cape Canaveral: Florida Solar Energy Center, 1991); Electronic Advancement co-author (Washington: CASE: Council for the Advancement and Support of Education, 1991); Bull Durham and Beyond, project manager, (Durham: The Durham Bicentennial Commission, 1976); Arts Festival Planning Guide, co-editor (Raleigh: North Carolina Dept. of Cultural Resources, 1975).



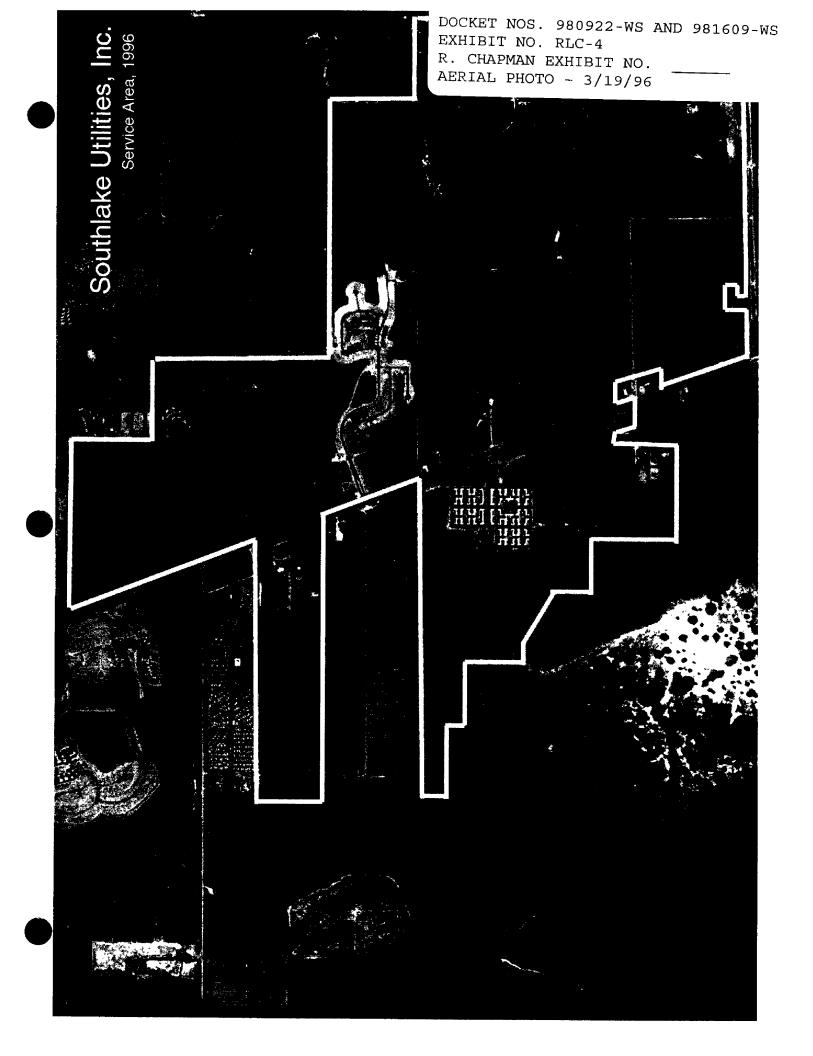
SOUTHLAKE UTILITIES, INC. 800 U.S. Highway 27 Clermont, FL 34711 (352) 394-8898 FAX (352) 394-8894 Florida PSC Certificates 464-S and 533-W

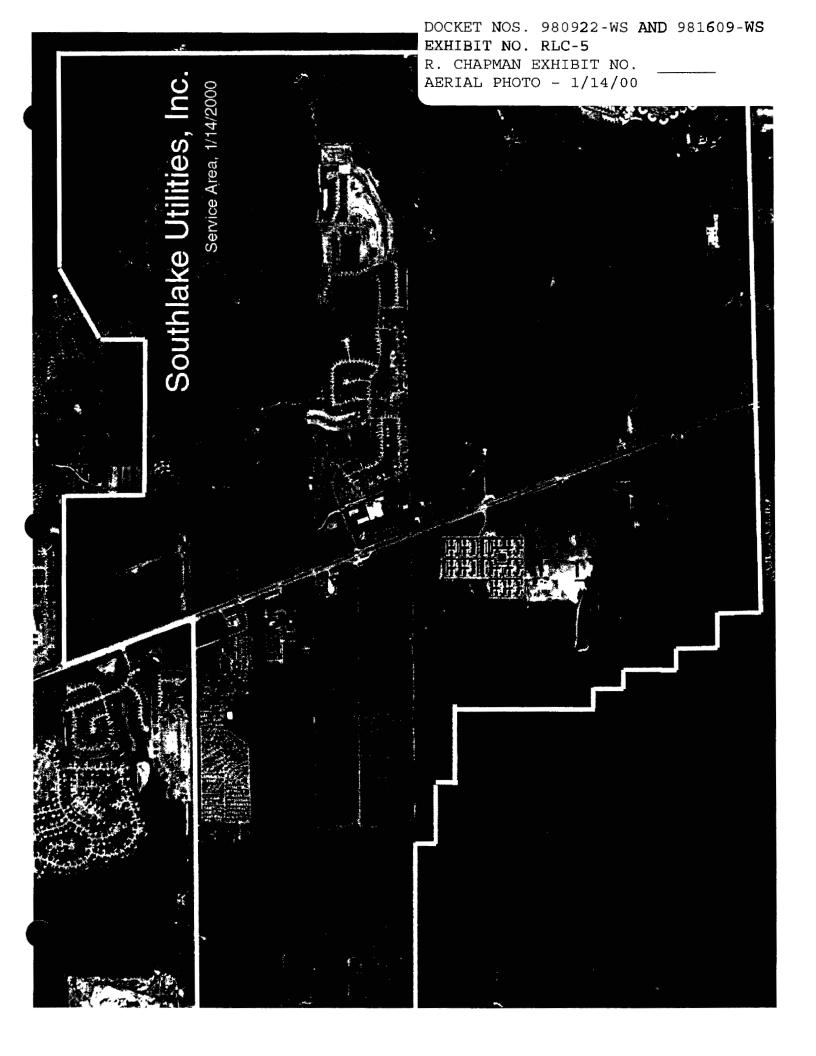
MAP-SERVICE AREA

SERVICE AREA as shown on PLAT MAP







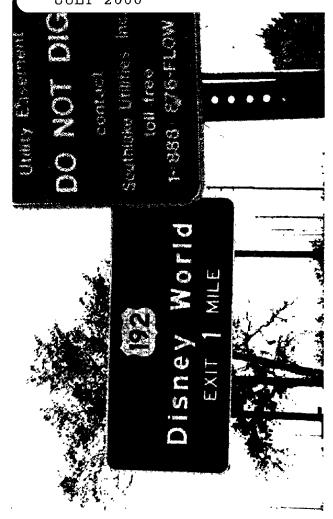


DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-6

R. CHAPMAN EXHIBIT NO.

SERVICE ÁREA GROWTH REPORT -

JULY 2000



Calendar Year 2000 and Beyond Growth

prepared by Southlake Utilities, Inc. July, 2000

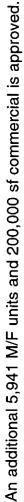
Cagan Crossings DRI

served by Southlake Utilities, Inc.

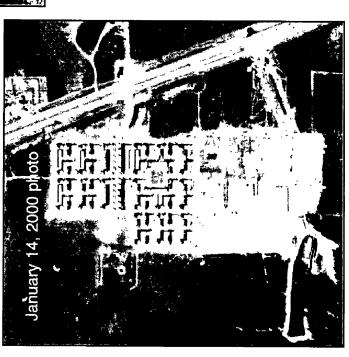
Under construction 272 Additional through 2005 1,787

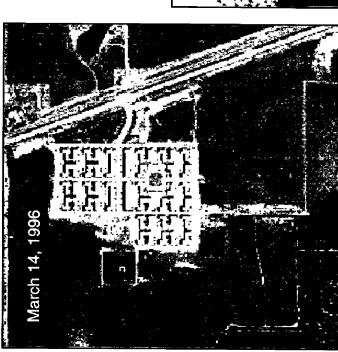
n 272 M/F units 194.3 1 2005 1,787 M/F units 1,276.4

ERCs ERCs







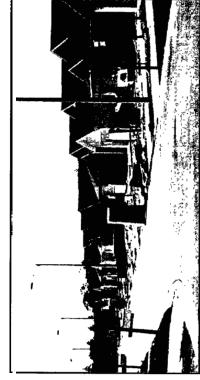


Clear Creek PU served by Southlake Utilities, Inc.

Units under construction and models, April 2000 26 S/F* 26.0 ERCs Additional 2000 Completions, April estimate 18 S/F* 18.0 ERCs

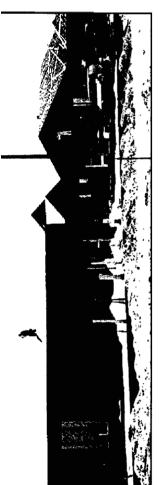
Completed 2001 (estimate) 33 S/F*

Operated commercially as vacation rentals.



January 14, 2000 p<u>hoto</u>



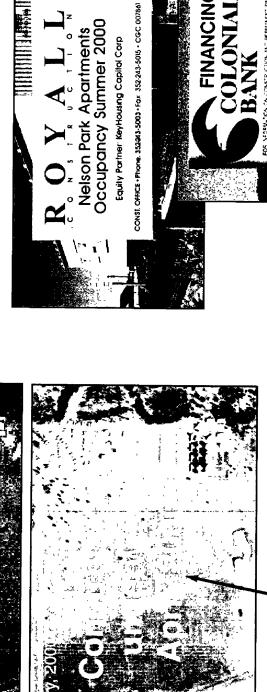


Glenbrook PUD served by Southlake Utilities, Inc.

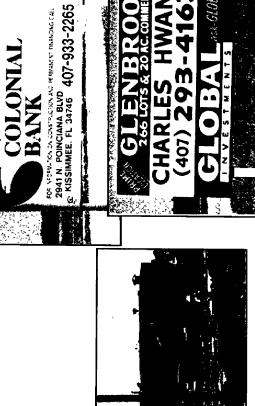
255.7	266.0	288.0
M/F units	S/F units	S/F units
358	266	288
Completion in 2000	Additional through 2005	Additional through 2007

ERCs ERCs ERCs

Additional 168 S/F units and 200,000 sf commercial approved.



FINANCING BY



Summer Bay DRI served by Southlake Utilities, Inc.

Under constructio, April 2000 Planned for 2000

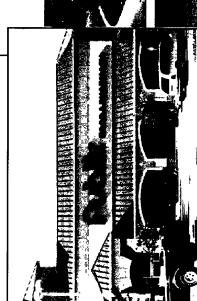
Completion by 2005

72 M/F units 17 S/F units 88 Motel units

Laundry, office 150 Motel units 980 M/F units

51.4 ERCs 17.0 ERCs 25.1 ERCs 45.7 ERCs 42.9 ERCs 700.0 ERCs











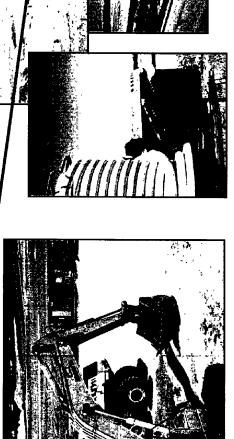
Sunrise Lakes PUD served by Southlake Utilities, Inc.

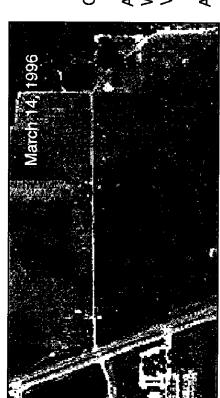
ERCs	ERCs	ERCs	ERCs	ERCs
42.0	223.6	233.0	9.3	16.2
S/F units	M/F units	S/F units	sq. ft.	sq. ft.
0 42	313	233	19,120	19,000
Construction starts in 2000		Additional through 2003	Walgreens, Wendy's,	Vet, auto parts, medical

Additional 161,180 sf commercial, 61 M/F units approved.









Woodridge PUD

served by Southlake Utilities, Inc.

Units under construction, April 2000
20 S/F 20.0 ERCs
Additional 2000 Completions, April estimate
18 S/F 18.0 ERCs
Competed 2001 (builder estimates)
33 S/F 33.0 ERCs











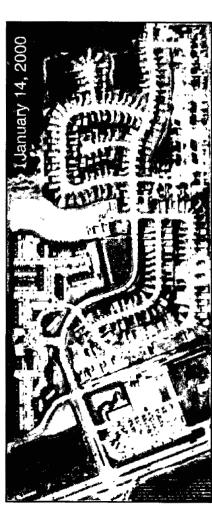










EXHIBIT NO. RLC-7

R. CHAPMAN EXHIBIT NO.

OCTOBER 31, 1999 NEWSPAPER ARTICLE

The Orlando Sentinel archive

FOUR CORNERS RESIDENTS WANT THEIR OWN NAME LEGISLATOR SAYS HE WILL HELP MAKE CITRUS RIDGE OFFICIAL

Published: Sunday, October 31, 1999 Section: OSCEOLA SENTINEL Page: 1 By Tyler Gray of The Sentinel Staff

Four Corners is the name used by residents who live in the sprawling community near the intersection of Osceola, Lake, Polk and Orange counties, but it's not their name. And ``Four Corners'' has not been posted on any road signs or major maps.

So residents have enlisted the help of at least one state legislator who could help them make the name "Citrus Ridge" stick. State Rep. Randy Johnson of Celebration said if residents want their community known as Citrus Ridge, then he'll work to make it official. "If they can show a consensus, I will gladly represent them in the Florida Legislature to have that name recognized," said Johnson, whose district includes three of the counties Four Corners occupies. He said he would push for road signs and map labels designating the area.

In the years since "Four Corners" came into use, its location has always been subject to interpretation. Some might confuse it with a growing community of the same name near Windermere. Politically speaking, four counties, three water management groups, two road planning agencies and two regional planning councils share the area. Everyone takes a slice, but no one looks out for services in the community as a whole, many residents say.

"A name is the first step of creating identity for a community," said Charles Moore, a director on the grass-roots Four Corners Council. "It signifies where a person lives." So

several weeks ago, the council sent ballots with four name choices to 8,000 Four Corners homes along with the Four Corners Loop newsletter. A core of residents chose ``Citrus Ridge," describing the crop that was once the staple of the region and the high elevation of the land itself along U.S. Highway 27. ``Ridge" describes the land that, a million years ago, was the only dry part of Florida. The Four Corners Council estimates from mail routes that 20,000 people live there.

With several massive developments already on the way, the population boom has just started. Services are slowly catching up. Churches, hospitals, schools and recreation facilities are being established. A new soccer league recently started serving children in the region.

Residents are finding ways to have their voices heard on the issues that matter to them. Moore said if council members can get 1 percent of the population to agree on "Citrus Ridge," then they will be able to persuade Johnson to go to bat for them. "What will do it for me is a sense that we've had a community discussion and know that the community is on board," Johnson said.

Moore and other Four Corners Council members are circulating a petition to gather as many signatures in support of the name as possible. Those interested in signing can call the Four Corners Council at (407) 396-0481.

'My hope," Moore said, 'is within a matter of two or three months, we'll be able to obtain those names."

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DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-8 R. CHAPMAN EXHIBIT NO. EXCERPT FROM TECHNICAL STAFF REPORT



Henry Dean, Executive Director
John R. Wehle, Assistant Executive Director

POST OFFICE BOX 1429

PALATKA. FLORIDA 32178-1429 1-800-451-7106 SUNCOM 904-860-4500 TELEPHONE 804-329-4500 TOD SUNCOM 850-4450

- BERVICE CENTERS -

FAX (Executive) 329-4125

TDD 904-329-4450 (Legal) 329-4485

(Permitting) 329-4315

(Administration/Finance) 329-4506

618 E. Souti Steet Oriendo, Florida 32801 407-857-4300 1-877-228-1858 FAX 407-897-4364 TDO 407-897-5960

7775 Baymodows Way Suine 102 Jacksonville, Florida 32256 904-730-6270 1-800-652-1583 FAX 904-730-6267 TDD 904-448-7900

PERMITTING: 305 East Drive Melbourne, Floride 32904 407-984-4940 1-800-285-3284 FAX 407-722-5357 TOD 407-722-5368

OPERATIONS: 2133 N, Wilcitham Road Melbourne, Florida 32835-8109 407-752-3100 TOD 407-752-3102

Certified Mail Number: Z364 326 884

Southlake Utilities Robert L Chapman III President 800 US Hwy 27 Clermont Fi 34711

Re: Notice of Board Consideration of Permit Application Number 2392 (formerly 2-069-0010) in Lake County

Enclosed is a copy of the Technical Staff Report (TSR) which states that staff will recommend approval of the application with the conditions as stated in the TSR.

This TSR constitutes a Notice of District Decision to grant the permit application. If you disagree with any part of the TSR, you should immediately contact the district staff to discuss your concerns. Please refer to the enclosed Notice of Rights regarding your rights and important time frames regarding the proposed district action.

You are entitled to address the governing board concerning the application. However, whether you do so or not is solely your decision. Objections, which the District has received concerning the above-referenced application, are provided to assist you in preparing any presentation to the governing board.

The Governing Board will consider this application at 1:00 p.m. April 11, 2000, or as soon thereafter as it may come onto be heard at St. Johns River Water Management District, Palatka, Florida, 32178. Agenda items scheduled for action on April 11, 2000 may be postponed for consideration at the governing board meeting, which begins at 9:00 a.m. on April 12, 2000.

If you have any questions concerning your Technical Staff Report, contact James Hollingshead, (Hydrologist) at (407) 897-4305.

Sincerely,

Gloria Lewis, Director

Division of Permit Data Services

2000

Enclosures:

Technical Staff Report Notice of Rights

cc: District Files

Lynn Minor

Condev US 27 LTD

000001

PREVIOUSLY PERMITTED USE:

CUP no. 2-069-0010NM was issued on February 11, 1992.

Expiration: February 11, 1997

Allocation: 77.38 mgy ground water in 1992,

251.35 mgy ground water in 1993, 383.65 mgy ground water in 1994, 513.44 mgy ground water in 1995, and

643.33 mgy ground water in 1996 for household (94%), water

utility, 5%), and commercial/industrial (1%) uses.

1.84 mgd (max) for essential use as needed

USE STATUS:

This is a timely renewal of an existing permit with a request for an increase in allocation and the addition of two new wells. The recommended allocation for the utility is 1.145 million gallons per day in the year 2003 for Household, Commercial and Utility type uses.

	<u>1999</u>	2003	
Population served	4,807	11,806	
Average daily use (mgd)	.528	1.145	
Household Average daily use (mgd)	.4835	1.099	
Average gpdc (household)	101	97	
Commercial/Industrial Average daily use (mgd)	0.0275	0.034	
Water Utility daily use (mgd) Unaccounted for water (mgd)	0.00 0.017	0.00 0.010	
Use Classifications:			
Household:	94.6%	95.9%	
Commercial/Industrial:	5.3%	3.2%	
Urban Landscape Irrigation	0%	0%	_
Water Utility:	0%	0%	
Unaccounted For Use	3.2%	0.9%	

AUTHORIZATION:

The District authorizes, as limited by the attached permit conditions, the use of up to 418.0 million gallons per year of ground water from the Floridan aquifer for public supply (household, commercial/industrial, and water utility type uses) in the year 2003.

DOCKET NOS	. 980922-WS	AND	981609-WS
EXHIBIT NO	. RLC-9		
R. CHAPMAN	EXHIBIT NO		
DEP TABLE	OF DEVELOPME	ENTS	

SOUTHLAKE UTILITIES Updated 4/13/00

Total pumping capacity is 1,500 gpm (using the original capacity figures) which by itself will satisfy 1,364 eru's (using the P.E.'s 65 psi capacity, this increases to 1,850 gpm or 1,682 eru's). However, 11,200-gallons of each 15,000-gallon hydropneumatic tank volume is available (per the design engineer) to satisfy 30 minutes of chlorine contact time at max. day, which limits the plant to 1,075,200 gpd or 1,366 eru's.

Permits Issued

				ERU's
9/25/92	WC35-210970	R.W.Makemson	0.6 mgd Aeration/Storage WTP (never constructed); "As- Builts" for Hydrotank Plant Accepted 3/24/94	
11/12/92	WD35-216293	R.W.Makemson	Southlake Community "dry- line" Clrd 3/24/94	305
5/13/94	WD35-249798	S. Quinlan	Woodridge S/D dry-line converted to wet-line 7/18/94	330
6/27/94	WC35-251071	R.Wilson	Well #2/aux, power Cird 7/14/94	
4/18/95	WD35-270542	J.Wells	Summer Bay - Unit 'I "dry-line"	0
5/23/95	WD35-270542	R.Wilson	Summer Bay	43 (84 total as of Sept. 3,'98. 361 total eru's projected at 5 year buildout)
8/27/96	WD35-289371	R Wilson	Southlake Townhouses	238 * (not to be constructed; see note below)
9/28/97	WD35-80599-001	J.Einhouse	Clear Creek PUD	246
12/2/97	WD35-80599-002	R.Henson	W/D/Marketplace @ Woodridge	15
2/4/98	WD35-80599-003	T.Skelton	Sarah's Place Aprs.	245
6/16/98	WC35-80599-004	R.Wilson	2nd Hydro tank Clrd. 10/2/98	0
6/98	WD35-80599-005	N/A	The Palms (transfer of ownership for project -001)	0
9/16/98	WD35-80599-006		Glenbrook Entrance Road	0
11/3/98	WD35-80599-007	T.H. Skelton	Nelson Park Apts.	256 eru's (not cleared)
11/3/98	WD35-80599-008	G. Delaney	Southlake Ph. 2A & 2B	401 eru's (not cleared)
12/31/98	WD35-80599-009		Publix Shopping Center	28

1/29/99	WC35-80599-010	R.Wilson	WTP Expansion to 3,702 eru's Not Cleared	
6/28/99	WC35-80599-011	W.D.Musser	Woodridge SD Phase II	0 (29 eru's covered under WD35- 249798)
9/1/99	WD35-80599-012	J.D. Einhouse	Sunrise Lakes	86 eru's (not cleared)
8/18/99	WD35-80599-013	G. Delaney	Southlake Ph. 2A & 2B-minor modification of project 008	(See Project 008)
11/4/99	WD35-80599-014	J.W.Wells	Summer Bay Maint, Bldg.	20 eru's (not cleared)
11/5/99	WD35-80599-015	J.W.Wells	Holiday Inn Express/Summer Bay	68 eru's (not cleared)
Pending		G.Doleney	High Grove	382 eru's (not issued yet)
4/99	WC35-80599-017	R.Wilson	Reissuance of expired WTP Expansion Permit	
Pending			Glenbrook SD	(not issued yet)
			Total ERU's	2,361 - (831 not cleared yet)

 A March 30, 1998 letter from the Utility stated that a 238 eru "Southlake Townhomes" project would not be constructed.

On 10/1/98, an application was received to upgrade well #2 to 1,500 gpm, add a 108,000-g GST and 3 VS HSP's @ 1,350 gpm each, a 2nd gas Cl2 system, and a generator to operate Well #2 (1500 gpm) plus 2 of the 3 HSP's (2700 gpm). This will increase plant capacity to 2.916 mgd or 3,702 eru's. Permit issued 1/29/99. Permit expired. Permit reissued 4/99.

Max. day last 12 mos. = 847,000 gallons (10/99)

t last record.

ount: *18

<Replace>

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-10 R. CHAPMAN EXHIBIT NO. LETTER FROM POLK COUNTY UTILITIES

Project Feasibility and Ability to Proceed - Infrastructure (Attachment V.C.2.,



UTILITIES DIVISION

October 3, 1990

IMPERIA

POLK

POST OFFICE BOX 2019 TELEPHONE:

BARTOW, FLORIDA 33830

(813) 533-6491 (Administration)
(813) 534-6039 (Customer Service)
(813) 293-4892 ext. 6039 (Administration & Customer Service)
(813) 533-4049 (Operations/Maintenance)
(813) 293-4892 ext. 3860 (Operations/Maintenance)

Mr. Robert L. Chapman III, President Southlake Development Group 800 U.S. Highway 27 Clermont, Florida 34711

RE: Southlake Development

Water and Wastewater Utility Service

Dear Mr. Chapman:

Pursuant to your recent request, I would like to advise you that Polk County Utilities has water and wastewater utility services available in the Hwy. 27/192 area; As we have discussed, the County is very interested in providing utility service to your proposed Southlake Development.

am available at your convenience to further discuss the requirements and fees for the utilization of Polk County water and wastewater facilities.

We look forward to having the opportunity to serve your proposed development. Should you have any questions, do not hesitate to call me.

Sincetely,

Donald A. Grawford, P.E.

Utilities Director

DAC/mjm

Darrell Gunn, Public Works Director Steve Shealey, Utilities Staff Engineer Mark Carpanini, Assistant County Attorney Jack Brandon, Attorney at Law n-aiast Fila

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-11
R. CHAPMAN EXHIBIT NO.
LETTER FROM JACKIE GILCHRIST

State of Florida

Commissioners:
THOMAS M. BEARD, CHAIRMAN
BETTY EASLEY
GERALD L. (JERRY) GUNTER
FRANK S. MESSERSMITH
MICHAEL McK. WILSON



DIVISION OF WATER & SEWER CHARLES H. HILL, DIRECTOR (904) 488-8482

Public Service Commission

January 30, 1991

Mr. Norman Mears
Rhema Business Services, Inc.
P.O. Box 13705
Tallahassee, Florida 32317

Re: Docket NO. 900738-WS, Application of Southlake Utilities, Inc. for Water and Sewer Certificates in Lake County.

Dear Mr. Mears:

Enclosed is information we received from Lake County, the Department of Environmental Services regarding the PUD Ordinance for Southlake Utilities. The PUD Ordinance(which is currently being prepared) indicates that Southlake shall transfer its certificates to Lake County upon completing construction of its water and wastewater facilities. What is the utility's position regarding the PUD Ordinance? Is it the utility's intention to immediately file for a transfer? A response within ten days will be greatly appreciated.

Sincerely,

Jackie Gilchrist Regulatory Analyst

cc: Division of Water and Sewer(McRoy, Hill)
Division of Legal Services(A.Crosby)
Division of Records and Reporting
Mr. Robert L. Chapman, III

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-12
R. CHAPMAN EXHIBIT NO.
JULY 27, 1991 DRAFT OF UTILITY
AGREEMENT

Filterson, Myers, Craig, Crews, Brandon & Puterbaugh, P. A.

ATTORNEYS AT LAW

J HARDIN PETERSON SR (1884-1976) MICHAEL W CREWS (1941-1991)

JACK # BRANDON
BEACH A BROOKS, JR
J DAVIS CONNOR
MICHAEL S CRAIG
BOY A CRAIG, JR,
LACOB C DYXXHOQRN
KEVIN C. KNG VLTON
DOUGLAS A I DCKWOOD III
CORNEAL B MYERS
CORNELIUS B. MYERS, III
JAMES H. PETERSON, III
ROBERT E. PUTERBAUGH
THOMAS B PUTNAM, JR
CLAUDE C SWEAT

P Q BOX 1079
120 EAST CENTRAL AVEHUE
LAAE WALES, FLORIGA 13839-1079
(813) 878-7611
(813) 681-4942
FAX 978-0543

P O BOX 24625
OLD CITY HALL BUILDING
OLD CITY HALL BUILDING
FECT OF TEXTS
LAFELAND, FLERIOR DESCRIPTION
LAFELAND, FLERIOR DESCRIPTION
FECTOR (E-6)
FECTOR OLD COMPANY
FACTOR OLD COMPANY

P O Grawer 7603
Lake region blaza
Suite 300
141 8" Street, NW
WINTER HAVEN FLORIDA 33663-7606
(813) 234-3393
FAX 293-540a

WINTER HAVEN

June 27, 1991

VIA FAX #904/394-8894

Mr. Robert L. Chapman, III SOUTHLAKE DEVELOPMENT GROUP 800 U.S. Hwy. 27 Clermont, FL 34711

RE: UTILITY AGREEMENT

: * Robert:

The following is a draft of the Utility Agreement. Please review and call me at your earliest convenience.

As you can tell, there are several issues that warrant discussion.

Once we have this Agreement in final form, we will submit a signed copy to the Utilities Department with the request for this matter to be placed on the Public Works Committee's agenda.

Thank you for your patience in this matter.

Sincerely,

MICHAEL S. CRAIG

Whihal S. Crain

:pk Enclosure

UTILITY AGREEMENT

THIS AGREEMENT is made as of the ________,

1991, by and between SOUTHLAKE, INC., a Florida corporation

("Southlake"), and POLK COUNTY, a political subdivision in the

State of Florida ("County") (collectively, the "Parties").

WHEREAS, Southlake is developing 617 acres in the Southeast Corner of Lake Country, Florida, more particularly described on attached Exhibit A (the "Property"); and

WHEREAS, Southlake plans to develop 799 multi-family housing units in Phase One of its development (the "Project"); and

WHEREAS, the Project needs interim wastewater treatment (the "Service.") for the Project; and

. WHEREAS, the County currently owns and operates a wastewater treatment plant in the Northeast Corner of the County with excess capacity and additional capacity currently under construction (the "Plant"); and

WHEREAS, Southlake desires to contract with the County, and the County desires to contract with Southlake to provide Services to the Project for a three-year period beginning on the date of this Agreement.

NOW, THEREFORE, for and in consideration of the mutual covenants and promises contained herein and other good and valuable consideration, the Parties hereto agree as follows:

 The County hereby covenants and agrees to reserve and provide wastewater treatment capacity in the amount of 144,000 gallons per day (GPD) and Services to the Project upon Southlake's payment of connection fees equal to twenty-five percent (25%) of the County's standard connection fees for multi-family dwelling units. The fee shall be calculated as follows:

800 dwelling units $x $2,050.00 \times 25\% = $410,000.00$.

- and provide Services for three years from the date of this Agreement. At least ______ months prior to the expiration date of this Agreement, each party shall notify the other in writing of its desire to continue or terminate the wastewater treatment services under this Agreement. If the Parties elect to continue the Services, unless otherwise agreed in writing, Southlake shall be required to pay to the County the (full/remaining 75% of the) County's connection fee charges for the Project.
- 3. Southlake agrees to obtain all easements, assignable to the County, necessary for the installation of the wastewater and effluent reuse lines (the "Service Lines").
- 4. Southlake shall be responsible for designing, permitting and cons ing a wastewater main line from the Property south along U.S. 27 to the Plant. Southlake shall be responsible for all costs and expenses of said line, including engineering, permitting, material and construction costs.
- 5. Southlake shall be responsible for designing, permitting and constructing effluent reuse lines from the Plant north along U.S. 27 to the Property. Southlake shall be responsible for all costs and expenses of said line, including engineering, permitting,

material and construction costs.

- 6. Southlake shall install an 8-inch master meter on the wastewater line servicing the Property, and Southlake shall be charged \$1,300.00 per month, plus an additional \$1.85 per 1,000 gallons of wastewater per month.
- 7. Southlake shall install on Southlake's Property and at Southlake's cost, prior to issuance of a certificate of occupancy, the necessary lines, valves, pumps, meters, irrigation systems, and other appropriate appurtenances for the reuse of effluent for the irrigation of areas such as lawns, greenways, medians, common areas, open spaces and other similar areas.
- 8. Southlake may enter into agreements with third parties who have also contracted with the County for Services to cooperate and share in the costs and expenses of the installation of the Service Lines.
- 9. Both Parties recognize and agree that Southlake must have timely Services to meet Southlake's development needs.
- 10. The County guarantees Services during the three-year period.
- 11. If for any reason the County cannot meet Southlake's Services needs in a timely fashion, after giving ninety (90) days written notice to the County, the County hereby grants Southlake the right to expand the County's sewer plant to fill Southlake's needs. Southlake shall be reimbursed by the County for any improvements it is required to make. If the County is required to reimburse Southlake for its construction costs, as set forth above,

Southlake shall provide the County with verifiable, accurate cost records to support the reimbursements.

- 12. This Agreement shall be binding upon the Parties hereto, their heirs, successors and assigns.
- 13. This Agreement shall be effective upon the day and year first above written.

Signed, sealed and delivered in the presence of:	SOUTHLAKE, INC.			
	Robert Chapman, III President			
Two Witnesses				
	BOARD OF COUNTY COMMISSIONERS POLK COUNTY, FLORIDA			
	Ву			
Two Witnesses	Chairman Attest: E. D. "Bud" Dixon, Cler			
	By Deputy Clerk			

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-13
R. CHAPMAN EXHIBIT NO.
MAY 1991 LETTER TO LAKE COUNTY



DEVELOPMENT GROUP 800 U. S. Highway 27 Clermont, FL 34711 (904) 394-8898 FAX: (904) 394-8894

May 28, 1991

Mr. Don Findell
Executive Director
Department of Environmental Services
315 West Main Street
Tavares, FL 32778

Dear Don:

Thank you for taking time to schedule last Friday's meeting of those who are in the process of creating communities near the southern boundary of take County.

It was very helpful to us to receive a clarification of your goals and objectives.

Quite frankly, I seem to have been laboring under a misconception that the basis for the entry of your agency into providing water and wastewater treatment services would be to provide better service and to pass on efficiencies of scale in the form of lower costs to residents. I hope you can understand that, because of my market orientation, I would make such assumptions.

Based on my notes from the meeting, I hope it is accurate to state that your primary objectives are not necessarily the above. Rather, you listed two goals:

- 1. To comply with D.C.A.'s request for a "master plan;"
 and
 - To utilize the county's involvement with the provision of water and wastewater treatment, either directly or through public/private partnerships, for growth management.

You did not indicate whether the county would also be looking to such a system as a revenue generator. However, on reviewing the Post Buckley report, I think this might be a fair assumption.

Mr. Don Findell May 28, 1991 Page Two

Now that we have a clearer understanding of your goals, we see no problem with Southlake Utilities, Inc. making a constructive contribution toward their attainment.

At your earliest possible convenience, I would like to schedule a meeting with you and Mr. Thelan to discuss structuring a public/private partnership which will meet your goals as well as meeting ours, which are to provide the high quality at the cost effective service to our residents.

As you requested, I am enclosing a copy of the projected wastewater usages and projected unit counts for Southlake.

Sincerely,

Robert L. Chapman, III President

RLC:mw Enclosures

cc: Mr. Al Thelan, County Manager
Mr. Joseph W. Abbott, P.E.
Mr. Rick Anderson, Condev
Mr. Bruce Anderson, Westlake
Mrs. Ruth Ray, Ray Ranch

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-14
R. CHAPMAN EXHIBIT NO. ______
THIRD AMENDMENT TO LEASE

Poc# 99004783

Pages: 1587 - 375

Filed & Recorded

01/20/99 03:19:23 PM

JAMES C. WATKINS
CLERK OF CIRCUIT COURT

LAKE COUNTY

RECORDING \$ 37.00

TRUST FUND \$ 5.00

THIRD AMENDMENT TO LEASE

THIS THIRD AMENDMENT TO LEASE (hereinafter sometimes referre to as the "Third Amendment"), made and entered into this de of December, 1998, by and between SOUTHLAKE DEVELOPMENT, LTD., Florida limited partnership (hereinafter sometimes referred to a "Lessor"); and SOUTHLAKE UTILITIES, INC., a Florida corporatio (hereinafter sometimes referred to as "Lessee"),

WITNESSETH:

WHEREAS, the parties here bresently are also the Lessor and Lessee, respectively, under that certain Lease For Ninety-Nine Years as recorded in Official Records Book 1316, Page 350 [NOTE: All recording references herein are to the current public records of Lake County, Florida], as first amended by that certain First Amendment Of Lease recorded in Official Records 1504, Page 2321, as then assigned by that certain Assignment Of Lease as recorded in Official Records Book 1521, Page 1081, and as subsequently amended by that certain Second Amendment To Lease recorded in Official Records Book 1529, Page 1183 (hereinafter sometimes collectively referred to in the singular as the "Lease"); and

WHEREAS, the parties hereto wish to amend and modify the Lease in certain aspects; and

NOW, THEREFORE, in consideration of the premises and the mutual covenants, agreements, conditions, and warranties of the parties to the Lease and this Third Amendment, it is hereby covenanted and agreed by and between the parties as follows:

Prepared by:

William J. Deas, Esquire William J. Deas, P.A. 2215 River Boulevard Jacksonville, Florida 32204 Return to:

William J. Deas, Esquire
William J. Deas, P.A.
2215 River Boulevard
Jacksonville, Florida 32204

- 1. The Lease is hereby amended and modified as of the effective date hereof as follows:
 - (a) The following two new provisions are hereby added to the end of the Lease:

"Lessee shall have the right, at its sole option upon the expiration of the basic Ninety-Nine Year term hereof, to purchase the property herein leased from Lessor for the sum of \$1,000.00 cash. This purchase right option of Lessee must be exercised by written notice of such from Lessee to Lessor no soone than ninety (90) days prior nor later than thirty (30) days prior to the expiration of the normal term of the Lease. Title to sail leased property shall be conveyed by Lessor to Lessee by Special Warranty Deed subject to all covenants, restrictions, and easements of record, and all ad valorem taxes due thereon. Lessee shall bear any and all costs of such conveyance."

"Anything herein notwithstanding to the contrary, Lesses shall not have the right to utilize the leased premises for any sign purposes other than directional or identification signs reasonably requested for its own business purposes."

- (b) The old Legal Description of the Water Tank Parcel as described in Exhibit "A" to the Lease is hereby deleted.
- (c) The description of the property leased as described in Exhibit "A" to the Lease is expanded to include the new Well Head Lease Parcel as described in Exhibit "1" attached hereto, together with the new Water Treatment Plant Supplemental Parcel which is described in Exhibit "2" attached hereto.
- 2. Except as are herein amended or modified, all of the terms, conditions, covenants, agreements, representations, and warranties of the Lease are and shall remain in full force and effect, specifically including, but not limited to, the rent-payments contemplated therein.
- 3. The parties hereto, by their respective executions hereof, hereby represent and warrant to the other party hereto, that, to the best of their respective information and belief, the Lease is not in default as of the date hereof.
- 4. It is specifically understood and agreed that no person, firm, or other legal entity shall be a third party beneficiary hereunder, and that none of the provisions of this Third Amendment shall be for the benefit of, or be enforceable by, anyone other than the parties hereto, and that only the parties hereto and their permitted assignees shall have any rights hereunder.

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- 5. This Third Amendment shall not become effective binding until it has been executed by all parties hereto, and shalpe dated for purposes hereof as of the date of execution of Lesson
- 6. This Third Amendment shall be construed under the la: of the State Of Florida, regardless of its place of execution c delivery.
- 7. This Third Amendment shall not be construed mor strongly against either party hereto, regardless of who was mor responsible for its preparation.
- 8. This Third Amendment shall not be amended or modified except in the same fashion and with the same requirements as ar amendment to the Lease.
- 9. This Third Amendment shall be binding only upon and shall inure only to the benefit of the parties hereto and their legal representatives, successors, and assigns, as applicable. Any party hereto may be released from any obligation or agreement hereunder only by a written agreement of the other party specifically providing for such release.
- 10. This Third Amendment may be executed in any number of counterparts, each of which, when executed and delivered, shall be deemed to be an original instrument, but such counterparts shall together constitute one and the same instrument.
- 11. Whenever used herein, the terms "Lessor", and "Lessee" shall include masculine, feminine, neuter, singular and/or plural, as the context so admits or requires:

IN WITNESS WHEREOF, the parties hereto have executed this Third Amendment, the day and year first above written.

Signed and sealed in the presence of:	SOUTHLAKE DEVELOPMENT, LTD. a Florida limited partnersh:		
<i>,</i>	By: SOUTHLAKE HOLDING, INC. a Florida corporation, a its sole General Partne		
Signature of Witness Typed or Printed Name of Witness Signature of Witness NANKA VASILJ	Jewrey Cagan, as in President (Corporate Seal)		
Typed or Printed Name of Witness	SOUTHLAKE UTILITIES, INC., a Florida corporation		

Signature of Witness

Lynne R. Fish

Typed or Printed Name of Witness

Walk-Danc's

Signature of Witness

Typed or Printed Name of Witness

(Corporate Seal,

its President

STATE OF TIMES

Book 1680 Page 371

The foregoing instrument was acknowledged before me this day of <u>Recember</u>, 1998, by Jeffrey Cagan, as President SOUTHLAKE HOLDING, INC., a Florida corporation, as the sole Gener Partner of SOUTHLAKE DEVELOPMENT, LTD., a Florida limit partnership, on behalf of the Corporation and of the Partnership who is personally known to me for who has produce as identification.

Signature of person taking acknowledgment

Name typed, printed or stamped

Commission expiration date

Notary Public

Title or rank

Nou

Serial number, if any

OFFICIAL SEAL SANDY C WANG

MY COMMISSION EXPIRES:09/23/01

MEMO: Legibility or writing typing or printing unsatisfactory in this document.

The foregoing instrument was acknowledged before me this 2 days of _______, 1998, by ROBERT L. CHAPMAN, III, as President of SOUTHLAKE UTILITIES, INC., a Florida corporation, on behalf of the Corporation, who is personally known to me (or who has produced as identification).

Signature of person taking acknowledgment

Name typed, pr

WILLIAM J. DEAS MY COMMISSION # CC 840757 記 受視形容 August 14, 2001

Bonded Thru Notary Public Undersets

Commission ex

Title or rank

Serial number, if any

F:\DOC\$\SOU\2000-154\AAG-4F.WPD/dgf

AM OFFICE AM J. DEAB, P.A. MINCR SOULEVARD LLE, FL 32204

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EXHIBIT "1"

THAT CERTAIN PIECE, PARCEL, OR TRACT OF LAND, LYING, BEING A SITUATE IN LAKE COUNTY, FLORIDA; AND BEING MORE PARTICULAP DESCRIBED AS FOLLOWS:

That part of Section 35, Township 24 South, Range 26 East, La County, Florida, described as follows:

Commence at the Northwest corner of the Northeast 1/4 of Section 35, Township 24 South, Range 26 East and run N 89°42'18" E along the North line of said Northeast 1/4 for a distance of 355.86 feet; thence run S 00°17'42" E for a distance of 13.69 feet to the POINT OF BEGINNING; thence run N 89°42'18" E for a distance of 10.00 feet; thence run S 00°17'42" E for a distance of 10.00 feet; thence run S 89°42'18" W for a distance of 10.00 feet; thence run N 00°17'42" W for a distance of 10.00 feet to the POINT OF BEGINNING.

[WELL HEAD LEASE PARCEL - JOB #1]

F:\DOCS\SOU\2000-137\SKETCH.WPD/dgf 9/30/98

EXHIBIT "2"

THAT CERTAIN PIECE, PARCEL, OR TRACT OF LAND, LYING, BEING ; SITUATE IN LAKE COUNTY, FLORIDA; AND BEING MORE PARTICULA; DESCRIBED AS FOLLOWS:

That part of Section 35, Township 24 South, Range 26 East, La County, Florida, described as follows:

Commence at the Northeast corner of Section 35, Township 24 South, Range 26 East and run S 89°42'18" W along the North line of the Northeast 1/4 of said Section 35 for a distance of 1308.05 feet to the POINT OF BEGINNING; thence continue S 89°42'18" W along said line for a distance of 122.03 feet; thence run S 00°18'42" E along the East line of lands described in Official Records Book 1316, Page 350, as amended in Official Records Book 1529, Page 1183, of the Public Records of Lake County, Florida, for a distance of 287.68 feet; thence run S 00°11'59" E along said line for a distance of 120.30 feet to the Southeast corner of said lands; thence run N 89°48'01" E for a distance of 122.26 feet; thence run N 00°18'42" W for a distance of 408.18 feet to the POINT OF BEGINNING.

[SECOND REVISED WATER TREATMENT PLANT SUPPLEMENTAL PARCEL - JOB #7]

4 BOULEVARD

JOINDER AND CONSENT

Robert L. Chapman, Jr. and Elizabeth T. Chapman, his Wife ("Mortgagee"), being the present owner and holder of the Purchase Money Mortgage And Security Agreement recorded in Official Records Book 1521, Page 1054, and the companion Financing Statement recorded in Official Records Book 1521, Page 1106 (collectively the "Mortgage") [All recording references herein are to the current public records of Lake County, Florida], hereby join in and consent to the above and foregoing Third Amendment To Lease (the "Amendment") for purposes of ratifying and confirming such and agreeing that the lien, Security Agreement, force, effect and priority of the Mortgage shall be subject to the Amendment with the same force and effect as if the Amendment had been executed and recorded prior to the recordation of the Mortgage.

IN WITNESS WHEREOF, Robert L. Chapman, Jr. and Elizabeth T. Chapman, his Wife, has caused this Joinder And Consent to be executed this <a>12th day of <a>December, 1998.

presence of: Signature of Witness Printed Name of Witness

Signature of Witness Elisabeth (Wilson, Printed Name of Witness

Signed and sealed in the

Elisabeth T. Chapman

Robert L. Chapman Jr.

Signature of Witness

My 1 Sin

Elisabeth C. Wilson Printed Name of Witness

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MEMO: Eaglibrity of whith it is on photogramsatisfactors this document.

STATE OF SECRETA

Book 1680 Page 375

COUNTY OF	DOMEHONEY	
as one of Mortgage !	foregoing instrument was acknowledge of <u>December</u> , 1998, by Rober the present owners and holders of the And Security Agreement, who is personal produced	t L. Chapman, Jr.
identifica	ition).	
	Sal C. Coly	-
.,/-:-	Signature of person taking acknowled	dgment
	Briensa C CONIEU	: ·
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	Commission expiration date	
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STATE OF COUNTY OF	Dou 6 Honing	
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Signature of person taking acknowledgment

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Name typed, printed or stamped

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Commission expiration date

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DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-15
R. CHAPMAN EXHIBIT NO.
WATER TARIFF SHEET NO. 31.0

SOUTHLAKE UTILITIES, INC.

ORIGINAL SHEET NO. 31.0

WATER TARIFF

12.0 DAMAGE TO EXISTING FACILITIES

Utility may require that the Contributor repair or reimburse the Utility at the Utility's option for damage to the Utility's existing facilities by the construction activities of the Contributor. The Contributor shall also be responsible for damage to any other utility's facilities or to roadways, sidewalks, driveways, drainage facilities, or to landscaping.

13.0 PLANT CAPACITY CHARGES

Utility requires that all Contributors pay for a pro rata share of the cost of Utility's water and wastewater treatment plant facilities whether the facilities have been constructed or not. Such charges to Contributors pursuant to this policy are calculated based upon the estimated demand of the Contributor's proposed installations and improvements upon the treatment facilities of the Utility and are computed by multiplying the number of calculated equivalent residential connections by the plant capacity reservation charges reflected on Sheet No. 38.0.

If the experience of the Contributor after twelve months of actual usage exceeds the estimated gallons on which the plant capacity charges are computed, the Utility shall have the right to collect additional contributions in aid of construction. The twelve month period shall commence when certificates of occupancy have been issued for the Contributor's entire project.

14.0 METER INSTALLATION FEES

Utility will furnish and supply all water meters used in its system in the interest of standardization and uniformity.

Utility will charge each person requesting water service a fee to offset the Utility's cost of the meter, appurtenances and cost of installation if applicable for the size meter required by the use characteristics of the property and the customer to be served as determined by the Utility. This fee will be paid by consumers for the meter and meter installation and shall be charged only one time for the meter and its installation at any one location. Requests to exchange meters of a larger size will result in a charge to the consumer of the difference between the existing smaller size meter and the requested larger size meter plus applicable installation costs. The fees required for meter installations are listed on Sheet No. 38.0.

(Continued to Sheet No. 32.0)

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-16
R. CHAPMAN EXHIBIT NO.
WASTEWATER TARIFF SHEET NO. 28.0

SOUTHLAKE UTILITIES, INC.

ORIGINAL SHEET NO. 28.0

WASTEWATER TARIFF

12.0 DAMAGE TO EXISTING FACILITIES

Utility may require that the Contributor repair or reimburse the Utility at the Utility's option for damage to the Utility's existing facilities by the construction activities of the Contributor. The Contributor shall also be responsible for damage to any other utility's facilities or to roadways, sidewalks, driveways, drainage facilities, or to landscaping.

13.0 PLANT CAPACITY CHARGES

Utility requires that all Contributors pay for a pro rata share of the cost of Utility's water and wastewater treatment plant facilities, whether the facilities have been constructed or not. Such charges to Contributors pursuant to this policy are calculated based upon the estimated demand of the Contributor's proposed installations and improvements upon the treatment facilities of the Utility and are computed by multiplying the number of calculated equivalent residential connections by the plant capacity reservation charges reflected on Sheet No. 35.0.

If the experience of the Contributor after twelve months of actual usage exceeds the estimated gallons on which the plant capacity charges are computed, the Utility shall have the right to collect additional contributions in aid of construction. The twelve month period shall commence when certificates of occupancy have been issued for the Contributor's entire project.

14.0 PLANT CAPACITY CHARGE BASED ON SEWAGE STRENGTH

All plant capacity charges as outlined in paragraph 13.0 are based on formal domestic sewage defined herein as containing not more than 200 parts per million bio-chemical oxygen demand, or 200 ppm SS. Whenever actual or estimated waste which contains more than these amounts is to be admitted into the wastewater collection system, the Utility must specifically agree to the connection. The plant capacity charges will be calculated in direct proportion to strength for each ppm of either BOD or SS over 200 ppm. All such connections shall provide for a suitable point for the waste to be sampled by the Utility or the regulatory agencies.

(Continued to Sheet No. 29.0)

EXHIBIT NO. RLC-17

R. CHAPMAN EXHIBIT NO.

WATER TARIFF SHEET NO. 39.0

SOUTHLAKE UTILITIES, INC.

FIRST REVISED SHEET NO. 39. Cancels Original Sheet No. 39.

Water Tariff

SCHEDULE OF ALLOWANCE FOR FUNDS PRUDENTLY INVESTED

	1995	1996	1997	1998	1999	2000
						
January	1.74	22.74	45.16	69.11	94.70	119 68
February	3.48	24.60	47.15	71.23	96.97	119.68
March	5.22	26.46	49.13	73.35	99.24	119.68
April	6.96	28.32	51,11	75.47	101.51	119 68
May	8.70	30.17	53.10	77.59	103.79	119.68
June	10.44	32.03	55.08	79.71	106.06	119.68
July	12.18	33.89	57.07	81.83	108.33	119.68
August	13.92	35.75	59.05	83.95	110 60	119.68
September	15.66	37.61	61.03	86.07	112.87	119.68
October	17.40	39.46	63.02	88 19	115.14	119 68
November	19 14	41.32	65 00	90.31	117 41	119.68
December	20.88	43,18	66.98	92.43	119.68	119.68

Effective Date: January 1, 1995

Type of Filing: AFPI

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-18
R. CHAPMAN EXHIBIT NO.
WASTEWATER TARIFF SHEET NO. 36.0

SOUTHLAKE UTILITIES, INC.

FIRST REVISED SHEET NO. 36.0 Cancels Original Sheet No. 36.0

Wastewater Tariff

SCHEDULE OF ALLOWANCE FOR FUNDS PRUDENTLY INVESTED

	1995	1996	1997	1998	1999	2000
January	23.20	302.91	598.60	911.65	1.243.50	1,564.72
February	46.40	327.43	624.56	939.16	1,272.70	1,564.72
March	69.60	351.95	650.52	966.68	1,301.90	1,564.72
April	92.79	376.47	676.47	994.19	1,331,11	1,564.72
May	115.99	400.99	702.43	1,021.70	1,360.31	1,564.72
June	139.19	425.51	728.39	1,049.22	1,389.51	1,564.72
July	162.39	450.03	754.35	1,076.73	1,418.71	1,564.72
August	185.59	474.56	780.30	1,104.24	1,447.91	1,564.72
September	208.79	499.08	806.26	1,131.76	1,477.11	1,564.72
October	231.99	523.60	832.22	1,159.27	1,506.31	1,564.72
November	255.19	548.12	858.18	1,186.79	1,535.52	1,564.72
December	278.38	572.64	884.13	1,214.30	1,564.72	1,564.72

Effective Date: January 1, 1995

Type of Filing: AFPI

FL'PUBLIC SERVICE COMM

R. CHAPMAN EXHIBIT NO.

LETTER FROM BILLIE MESSER

State of Florida

Commissioners:
SUSAN F. CLARK
J. TERRY DEASON, CHAIRMAN
JULIA L. JOHNSON
DIANE K. KIESLING
LUIS J. LAUREDO



DIVISION OF WATER & WASTEWATER
CHARLES HILL
DIRECTOR
(904) 488-8482

Public Service Commission

January 13, 1994

Mr. Norman Mears Rhema Business Services, Inc. P.O. Box 13705 Tallahassee, Fl 32317

Dear Mr. Mears:

This letter is in response to your call earlier this week concerning the service availability and AFPI charges of Southlake Utilities, Inc. The question was whether the current service availability charges would be appropriate for both townhouses and single family residences, and also what was the appropriate level of AFPI charges to apply since the charges started in 1991 but the plant has not actually come on line until February 1994.

Although the table of flows identified on first revised sheet 40.0 lists a single family residence with a 5/8" x 3/4" meter as 315 gpd, the standard level for 1 ERC is 350 gpd. The existing plant capacity charge of \$420 for a single family residence appears to be based on 350 gpd. The single gallonage rate of \$1.20 is derived when \$420 is divided by 350 gpd. This being the case, if a townhouse is evaluated at 315 gpd, the appropriate charge for a townhouse should be something less than for a single family residence. The actual amount should be \$378 (\$1.20 x 315 gpd). In order to make the tariff consistent, a tariff correction should be filed for first revised sheet 40.0 which modifies the flow of 315 gpd for a single family residential 5/8" x 3/4" meter customer to 350 gpd. This change could be handled administratively by staff.

With regard to the application of AFPI charges, the correct amount to be charged at this point is what ever the rate is specified on the chart at the point in time it is applied. In other words, the utility should apply the amount listed under February 1994 if that is when the customer hooks up, rather than start at the beginning since the plant was not actually constructed at that time. The utility may wish to come in and have the entire AFPI schedule revamped, since the charges were designed to start in 1991 but have not yet been applied. This change would be handle through a tariff filing which would have to be voted on by the Commission.

000001

Mr. Norman Mears January 13, 1994

I hope this responds to your concerns. If you have any additional questions, please feel free to call.

Sincerely.

nun n Maria

Billie B. Messer
Regulatory Analyst Supervisor

Belle & Merce

cc: Charles H. Hill, Director Division of Water and Wastewater Jackie Olichrist, Regulatory Analyst

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-20 R. CHAPMAN EXHIBIT NO. RESPONSE TO DOCUMENT REQUEST NO. MC-10

Southlake Utilities

Fax Memo Fwd to: Jim Ade

May 7, 1999

Please share with

Scott Schildbug. (904) 354- 5942

To:

Date:

Mr. Mark Caruth

Fax: (850) 562-9887

Florida Public Service Commission

c/o Norman Mears

Bob Chapman RCC FC From:

Fax: (919) 402-8282

Phone: (919) 403-7654

Reference Document Request MC-10 to Norman Mears.

Dear Mark:

It has taken me longer to prepare this response than I had hoped, primarily because this is a complicated topic and because I had to do a good deal of research to be sure that my response was accurate and precise.

Background:

Southlake Utilities, Inc. filed its original application for certificates to provide water and wastewater service on August 31, 1990.

In our initial filing we requested a guaranteed revenue charge.

On January 2, 1991, in Order No. 23947 the Commission determined that we "had provided sufficient information to determine rates and charges." The Commission decided to "bifurcate" the certificate process and to grant Southlake Utilities certificates on January 2, 1991. In order for the Commission to have time to complete its analysis of the data we submitted, it determined that "appropriate rates and charges will be set by a subsequent order."

During the next several months our utility consultant, Norman Mears, had a number of discussions with Commission staff. One of the topics discussed was whether we could amend our filing to include the relatively new AFPI charges. (The actual rule for Applications for AFPI Charges, found in Section 25-30.434, was not adopted by the Commission until two and one-half years later, November 15, by Order PSC-93-911982-WS, effective November 30, 1993.)

In April, 1991, Mr. Mears was told by staff that Southlake Utilities could have either AFPI or Guaranteed Revenues, but not both — because they overlapped. We were told that in order to file an application for AFPI charges, we would have to withdraw our request for authorization of Guaranteed Revenues.

Therefore, on April 12, 1991, we withdrew our request for Guaranteed Revenues.

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We accepted the staff's advice as correct, and we relied on it. Nevertheless, we have since heard that the Commission has approved tariffs for other utilities which include both Guaranteed Revenue and AFPI Charges, although we have not to verified this.

According to the uniform system of accounts (USOA) adopted by the Florida Public Commission in Rule 25-30.115, F.A.C., Allowance for Funds Prudently Invested charges are accounted for as Guaranteed Revenues. Therefore to understand AFPI we need to determine how the Commission defines Guaranteed Revenues.

Under Rule 25-30.515 Guaranteed Revenues is defined as "a charge designed to cover the utility's costs including, but not limited to the cost of operation, maintenance, depreciation, and any taxes, and to provide a reasonable return to the utility for facilities, a portion of which may not be used and useful to the utility or its existing customers." This type of charge is designed to help the utility "recover a portion of its cost from the time capacity is reserved until a customer begins to pay monthly service fees."

The calculations for our application for Allowance for Funds Prudently Invested, found in Docket 900738-WS contain estimates for all of the elements in the Guaranteed Revenues definition: return on expenses, depreciation, tax, and return on plant. A calculation is made of revenue required to fund earnings and revenue required to fund expenses. These are subtotaled and divided by a Gross Receipts Tax factor to determine an ERC carrying cost for one year.

It is important to note that both Guaranteed Revenues and AFPI are designed to provide funds for carrying costs, including return on expenses and plant, which otherwise would be covered by monthly service fees. What are the monthly service fee composed of? Approximately one-third to one-half or our monthly service fees are typically comprised of base facilities charges and approximately one-half to two-thirds of our monthly service fees are typically gallonage fees.

B. Southlake Utilities, Inc. Guidelines for AFPI Charges:

Southlake Utilities has developed the following guidelines regarding collection of AFPI Charges, based on the applicable Rules, Statutes, and Commission orders:

AFPI Guideline No. 1.

AFPI Charges are determined by the date of actual connection.

AFPI Guideline No 2.

AFPI prepayments may be made at the time of capacity reservation. These prepayments are treated as deposits toward the actual AFPI charge which is determined by the date of actual connection. AFPI deposits earn interest at the appropriate rates established by the commission. AFPI revenues are normally recognized when service is connected and flows begin. If an applicant abandons a project and we are unable to resell the capacity within four years, AFPI deposits will not be refunded but recognized as revenue at the beginning of the fifth year.

AFPI Guideline No 3.

On the date of actual connection, we determine a true-up charge. We do this by calculating the amount of AFPI due on the date of connection and then subtracting the amount of the deposit and accrued interest on the deposit.

AFPI Guideline No 4.

Through December, 1999, Southlake Utilities charges the amount specified in the Water Tariff First Revised Sheet No. 39.0 and Wastewater Tariff First Revised Sheet No. 36.0.

AFPI Guideline No 5.

After December, 1999, Southlake Utilities will charge the amount specified for water connections for December, 1999, in Water Tariff First Revised Sheet No. 39.0 until such time as the water treatment plant reaches its designed capacity.

AFPI Guideline No 6.

After December, 1999, Southlake Utilities will charge the amount specified for wastewater connections for December, 1999, in Wastewater Tariff First Revised Sheet No. 36.0 until such time as the wastewater plant reaches its designed capacity.

AFPI Guideline No 7.

If an applicant reserves capacity and pays an AFPI deposit but subsequently notifies Southlake Utilities of their inability to actually utilize the capacity, Southlake Utilities will true up the AFPI charges through the month of notification. If the capacity may be resold by Southlake Utilities to other developers within four years, any recovered AFPI deposit will be refunded.

C. Support for Southlake Utilities, Inc. Policies for AFPI Charges:

AFPI Guideline No. 1.

AFPI Charges are determined by the date of actual connection.

Support for Policy:

From Commission Order No. 24564, Docket No. 900738-WS, pages 15-16:

"Commission policy has been to accumulate the carrying costs associated with the excess plant as an AFPI charge to be collected from future customers at the time of connection."

"The amount of the AFPI charges are based upon the date future customers connect to the system normally coinciding with the payment of the service availability charges."

AFPI Guideline No 2.

AFPI prepayments may be made at the time of capacity reservation. These prepayments are treated as deposits toward the actual AFPI charge which is determined by the date of actual connection. AFPI deposits earn interest at the appropriate rates established by the commission. AFPI revenues are normally recognized when service is connected and flows begin. If an applicant abandons a project and we are unable to resell

the capacity within four years, AFPI deposits will not be refunded but recognized as revenue at the beginning of the fifth year.

Under the Commission's Rules, Section 25-30.540(3)(a) "The utility may charge and collect a reasonable amount, up to the total charges due under the agreement, to extend services. Upon the collection of the charges, the utility shall reserve the necessary treatment capacity for the applicant for a period of time specified in the agreement." AFPI charges are one of the total charges due. The amount of the deposit charges is the amount specified in the AFPI tariff chart for the month of reservation, to be trued up later to the amount due at the time of connection.

Per the Commission's Rules, Section 25-30.311 (4) (a) "Each utility which requires deposits to be made by its customers shall pay a minimum interest on such deposits of 6 percent per annum."

AFPI Guideline No 3.

On the date of actual connection, Southlake Utilities determines a true-up charge. We do this by calculating the amount of AFPI due on the date of connection and then subtracting the amount of the deposit and accrued interest on the deposit.

See Elements 2 and 3 above.

AFPI Guideline No 4.

Through December, 1999, Southlake Utilities AFPI charges are determined by the amounts specified in our Water Tariff, First Revised Sheet No. 39.0 and Wastewater Tariff, First Revised Sheet No. 36.0.

If an application for AFPI is successful, the rates and charges are then set forth in a Water Tariff Sheet approved by and on file with the Commission. The Utility is bound by Section 367.091(2), Florida Statutes:

"Each utility's rates, charges, and customer service policies must be contained in a tariff approved by and on file with the commission."

The statute is explicit: The rates, charges and customer service policies of Southlake Utilities, Inc. "must be contained" in our Commission approved tariff. Our Water Tariff and Wastewater Tariffs each contain a "Schedule of Allowance for Funds Prudently Invested," First Revised Sheet No. 39.0, and First Revised Sheet No. 36.0, effective January 1, 1995. Both list AFPI charges through December, 2000. The Tariff, as approved by the Commission, contains no provision for terminating the charge before December, 2000.

To be sure we understood when we are required to terminate the charge we long ago sought the guidance of commission staff. Our utility consultant, Mr. Norman Mears contacted Billie D. Messer, Regulatory Analyst Supervisor to discuss, among other things, the

how we should determine of AFPI charges. Mr. Mears was informed that the Utility was required to charge the rate listed in the tariff chart for the month in which a customer hooks up.

Billie D. Messer confirmed this in writing to Mr. Mears on January 13, 1994, stating that the correct amount to be charged "is what ever the rate is specified on the chart at the point in time it is applied. In other words, the utility should apply the amount listed under February, 1994 if that is when the customer hooks up..."

Billie D. Messer informed us that the charges for a particular month on the AFPI chart in the tariff must be charged as stated in the chart without exception — even though, at the time the of the letter our plant was the not even constructed.

Thus, we have been advised in writing by the responsible official at the Commission that we must follow the Tariff chart amounts for the months listed therein. We have relied upon this determination received from the Commission staff that the tariff chart must be followed in our financial forecasting and strategic planning.

AFPI Guideline No 5.

After December, 1999, Southlake Utilities will charge the amount specified for water connections for December, 1999, in Water Tariff First Revised Sheet No. 39.0 until such time as the water treatment plant reaches its designed capacity.

This policy is based on the language contained in the second paragraph on page 7 of the Commission's Order No. PSC-96-1082-FOF-WS, Docket No. 950933-WS and Section 25-30.434 (3)(d), F.A.C.

The second paragraph on page 7 of Order No. PSC-96-1082-FOF-WS is complex. To correctly implement the provisions of the paragraph it is necessary to use the *rules of construction* to understand the subject of each sentence and its relationship to the subject of the sentences that precede and follow it in the paragraph.

The paragraph contains four sentences.

i. First Sentence: "Our calculation provides an AFPI charge for a five year period beginning January. 1995 and ending December, 1999."

This means that the Commission staff performed calculations for AFPI charges and that these charge are established for a five year period from January, 1995 to January, 1999.

ii. Second Sentence: "After December, 1999, the utility shall be entitled to collect the AFPI for the designated amount of equivalent residential connections, but the charge shall remain fixed at the December, 1999 amount."

This sentence applies to the time period after December, 1999. It stipulates that during that period, the utility has the right to collect AFPI charges, fixed at the December, 1999 amount, for the "designated amount" of ERCs.

However, the term "designated amount" has not been previously used, or defined, in the order. It therefore requires further clarification as well as specificity.

The only thing we know for sure from the second sentence is that the "designated amount of equivalent residential connections" is an amount which, after December, 1999, limits the mumber of ERCs for which AFPI charges (at the December, 1999 rate) can be collected. The designated amount has no applicability to the period prior to and ending in December, 1999. (Charges for the first five year period, in accordance with the first sentence, are provided by the Commision's calculations. During the initial five-year period, the charges are fixed, without reference a designated amount of equivalent residential connections (ERC's).)

It is up to the next sentence to stipulate the "designated amount" which applies to AFPI collected after December 1999.

lil. Third Sentence: "When 940 and 375 equivalent residential connections for water and wastewater, respectively, are collected, the AFPI charges shall cease."

This sentence refers to the "designated amount" in the second sentence and tells us that that amount is 940 water and 375 wastewater ERCs. This is equivalent to 329,000 gallons of water plant capacity and 112,670 gallons of wastewater plant capacity, which, when added to pre-existing usage and fire flow is equivalent to the "designed capacity" of the plants. The total plant design capacity of the water plant is 537,000 gpd peak flow and for the wastewater plant 164,750 gpd average annual daily flow.

This sentence refers to the subject matter of the second sentence. It uses the same terminology — "collect the AFPI for the designated amount of equivalent residential connections" in sentence two and "equivalent residential connections ... collected" in sentence three. Sentence two applies only to the period after December 1999. Therefore, under the standard rules of construction sentence three which modifies and completes sentence two does not apply to any time period other than the period after December 1999.

The concept of "equivalent residential connections" being "collected" is somewhat abstruse but appropriate. This is because ERCs are a measure of historical flows (See Notes 1 and 2) and the utility does in fact collect monthly service for its historical flows. When those historical flows, expressed

in ERCs or in gallons, reach the designed capacity of the plants, the Utility will be currently recovering all of its costs. When this happens, there is no need for AFPI chargescheip the Utility recover a portion of its cost from the time capacity is reserved until a customer begins to pay monthly service fees.

iv. Fourth Sentence: "The utility shall bear the additional cost of carrying the excess plant after that date."

"The utility" is Southlake Utilities.

"... shall bear the additional cost of carrying excess plant" means the Utility will not be able recover these costs through AFPI charges. This statement is difficult to understand since the purpose of AFPI is to allow the utility to recover the costs of carrying excess plant until the plant has reached its designed capacity. Since there is no excess capacity once the plant has reached designed capacity, we are somewhat puzzled as to when there would be additional costs of carrying excess plant? The only time we can think is during months after December 1999 when the charge is fixed at the December, 1999 rate, but this sentence deals with the time after AFPI charges cease.

"... after that date." This clause links the sentence to the date determined by the third and second sentences, i.e. the date following December 1999 when the plants reach their designed capacity.

Note 1: Designed capacity for the water plant is a "maximum daily flow" of 0.537 MGD as set by Florida Department of Environmental Protection (FDEP) Permit Number WC35-210970 as modified by Permit Number WC35-251071. The plant will have reached its designed capacity when the plant exceeds a historical one day flow of 537,000 gallons. As explained above, prior to December, 1999, Southlake Utilities will charge the amount specified in the tariff, whether or not the historical one-day flow has exceeded 537,000 gallons.

AFPI Guideline No 6.

After December, 1999, Southlake Utilities will charge the amount specified for wastewater connections for December, 1999, in Wastewater Tariff First Revised Sheet No. 36.0 until such time as the wastewater plant reaches its designed capacity.

See AFPI Guideline No 5, above for a complete explanation which is also applicable to AFPI Guideline No 6.

Note: The designed capacity for the wastewater treatment plant is a "annual average daily design flow" of 0.16475 MGD as set by Florida Department of Environmental Protection (FDEP) Permit Number DC35-210971. The plant will have reached its designed capacity when the plant exceeds an average historical average daily

over a one-year period of 164,750 gallons per day. Prior to December, 1999, Southlake Utilities will charge the amount specified in the tariff, whether or not the historical annual average design flow has exceeded 537,000 gallons, as explained in Guideline No. 5, above 164,750

AFPI Guideline No. 7.

If an applicant reserves capacity and pays an AFPI deposit but subsequently notifies Southlake Utilities of their inability to actually utilize the capacity, Southlake Utilities will true up the AFPI charges through the month of notification. If the capacity is resold by Southlake Utilities to another applicant within four years, any recovered AFPI deposit will be refunded.

This policy is based on Section 25-30.540(3)(a)(b), F.A.C., which states "Unless the utility can sell the reserved capacity, the charges collected shall not be refunded should the applicant not proceed further with the development. The agreement shall set forth the period of time within which a sale of the reserved capacity will require a refund to the applicant, which time period shall not be less than four years."

B. Response to Specific Questions:

Question (1A)

"Did AFPI Water Revenues occur after the 940 Max Quantity ERC Water had been reached?"

Response: No. Please see the discussion above.

The 940 "Max Quantity ERC Water" was reached in May, 1998, when the peak day of the water plant reached its designed capacity of 537,000 gallons per day, peak. However, we believe we are not only allowed and but required to collect Water AFPI through December, 1999, as explained above and that the limit only takes effect when the plants themselves have reached designed capacity after that date.

Note: Section 25-30.434(3), F.A.C. specifies information which applicants shall provide in their applications for AFPI charges.

"Each application for AFPI charges shall provide the following information. If any of the following items do not apply to the applicant, the applicant shall state the reason it does not apply."

Subsection (3)(d) describes how charges in the application shall be calculated "The charge shall be calculated for one equivalent residential connection (ERC) on a monthly basis up to the time the utility reaches the designed capacity of the plant for which the charge applies. The charges shall cease when the plant has reached its designed capacity."

This provision relates to how the figures submitted in the application are calculated, and is not applicable to actual operations.

Section Section 25-30.434(6), regulates actual operations. We believe it explicitly reinforces our position

"For utilities that have non-used and useful plant to be held for periods longer than what is determined to be prudent, the AFPI charge will cease accruing charges and will remain constant after the accrual period, established by the Commission, has expired. The utility can continue to collect the constant charge until all ERCs projected in the calculation have been added."

Under the operational terminology of this section it is clear that there is an "accrual period, established by the Commission..." This is the five year period ending in December, 1999. The rule tells us that any non-used and useful plant held beyond the that the APFI charge will stop increasing and remain constant when the accrual period has expired. After this time the utility may continue collecting the fixed charge until all of the ERCs projected in the original calculations have been added. Thus, we again see that the ERC limit only applies at the end of the accrual period. In Southlake Utilities case this is after December, 1999.

"If so, then please prepare a schedule of excess AFPI water."

Not applicable

"Please provide General Ledger support for AFPI Revenue Data for Water"

Previously provided.

"Did AFPI Sewer revenues occur after the 375 Max Quantity ERC Sewer had been reached?"

Response: The wastewater plant has not yet reached its designed capacity. This is anticipated to happen sometime after December 1999. Please see attached charts for our projection.

Please refer to our response to Question 1A for a more detailed response.

"If so, then please prepare a scheduleof excess AFPI Sewer."

Not applicable.

"Please provide General Ledger support for AFPI Revenue data for Sewer."

Previously provided.

Question 1B.

Question (1C).

Question (2A).

Question (2A)

Question (3C)

Note 2: How are ERCs measured?

ERCs are measured historically. Correspondence received by us from the Commission (attached) indicates that the PSC recognizes four methods for determining a utility's number of water ERCs:

- a. "historical average daily flows over a one year period;"
- b. "historical average of five max days in one year period,"
- c. "historical maximum day in one year period;"

or

d. "historical average daily flow during maximum month during maximum month in one year period."

(Citation: Florida Public Service Commission Memorandum Re: Revision of Service Availability Rules and Policies, December 7, 1994.)

Southlake Utilities uses the historical maximum day method described in $\ \ c.$ above to determine when the water plant has reached its designed capacity as the 0.537 MGD designed capacity is a measure of maximum daily flow. This is required by our DEP permit. We use the "annual average daily design flow" method to measure designed capacity for the wastewater treatment plant. The current limit is an "annual average daily design flow" of 0.16475 MGD as set by Florida Department of Environmental Protection (FDEP) Permit Number DC35-210971. The plant will have reached its designed capacity when the plant exceeds an average historical average daily over a one-year period of 164,750 gallons per day.

In Order No. PSC-96-1082-FOF-WS, the Commission noted that

"In calculating the amount of non-used and useful plant, the utility relied on the original flow estimates of 350 gallons per day (gpd) for water and 300 gpd for wastewater from our initial rate setting order."

The Commission went on to say that

"A better indicator is the actual flow from the utility's own records."

State of Florida

Commissioners:
SUSAN F. CLARK
J. TERRY DEASON, CHAIRMAN
JULIA L. JOHNSON
DIANE K. KIESLING
LUIS J. LAUREDO



DIVISION OF WATER & WASTEWATER CHARLES HILL DIRECTOR (904) 488-8482

Public Service Commission

January 13, 1994

Mr. Norman Mears
Rhema Business Services, Inc.
P.O. Box 13705
Tallahassee, Fl 32317

Dear Mr. Mears:

This letter is in response to your call earlier this week concerning the service availability and AFPI charges of Southlake Utilities, Inc. The question was whether the current service availability charges would be appropriate for both townhouses and single family residences, and also what was the appropriate level of AFPI charges to apply since the charges started in 1991 but the plant has not actually come on line until February 1994.

Although the table of flows identified on first revised sheet 40.0 lists a single family residence with a 5/8" x 3/4" meter as 315 gpd, the standard level for 1 ERC is 350 gpd. The existing plant capacity charge of \$420 for a single family residence appears to be based on 350 gpd. The single gallonage rate of \$1.20 is derived when \$420 is divided by 350 gpd. This being the case, if a townhouse is evaluated at 315 gpd, the appropriate charge for a townhouse should be something less than for a single family residence. The actual amount should be \$378 (\$1.20 x 315 gpd). In order to make the tariff consistent, a tariff correction should be filed for first revised sheet 40.0 which modifies the flow of 315 gpd for a single family residential 5/8" x 3/4" meter customer to 350 gpd. This change could be handled administratively by staff.

With regard to the application of AFPI charges, the correct amount to be charged at this point is what ever the rate is specified on the chart at the point in time it is applied. In other words, the utility should apply the amount listed under February 1994 if that is when the customer hooks up, rather than start at the beginning since the plant was not actually constructed at that time. The utility may wish to come in and have the entire AFPI schedule revamped, since the charges were designed to start in 1991 but have not yet been applied. This change would be handle through a tariff filing which would have to be voted on by the Commission.

Mr. Norman Mears January 13, 1994

I hope this responds to your concerns. If you have any additional questions, please feel free to call.

Sincerely.

Billic B. Messer

Regulatory Analyst Supervisor

Belle & Men

cc: Charles H. Hill, Director Division of Water and Wastewater Jackie Glichrist, Regulatory Analyst

State of Florida



Commissioners:

J. TERRY DEASON, CHAIRMAN
SUSAN F. CLARK
JULIA L. JOHNSON
DIANE K. KIESLING
JOE GARCIA

DIVISION OF WATER & WASTEWATER CHARLES HILL DIRECTOR (904) 488-8482

Public Service Commission

MEMORANDUM

December 7, 1994

TO:

ALL WATER AND WASTEWATER UTILITIES SUBJECT TO THE

JURISDICTION OF THE FLORIDA PUBLIC SERVICE COMMISSION

FROM:

FLORIDA PUBLIC SERVICE COMMISSION

RE:

REVISION OF SERVICE AVAILABILITY RULES AND POLICIES

The Florida Public Service Commission is examining the current service availability rules and policies (see attached). The Division of Water and Wastewater is conducting a survey of all of the regulated water and wastewater utilities under FPSC jurisdiction regarding the laws, rules and/or policies pertaining to service availability. Due to a changing environment, staff believes it is time to review the concept of service availability charges and policies. The utilities' participation and future workshops will play important roles in developing a more effective policy.

The attached questionnaire has been developed for that purpose. Please complete the questionnaire and return it to the Commission by January 10, 1995 to the following address:

Florida Public Service Commission
Division of Water and Wastewater
c/o Mr. Troy Rendell
101 East Gaines Street
Tallahassee, FL 32399-0850

If you have any questions, do not hesitate to contact Mr. Troy Rendell at (904) 488-

Attachment

cc: Parties of Record

C0001.

Florida Public Service Commission Questionnaire for Regulated Utilities Service Availability Charges Ouestie	Utility: SouthLAKE UTILITES INC Address: 800 US Hwy 27 CLERMON; County: LAKE 34: Person(s)/Title(s): 120bert L. CHAPMAN, III. PRESIDENT
1. What is the size of your utility in terms	
C -	01 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	ilability, if a water equivalent residential do you believe that a utility's corresponding on:
	s in one year period ar period ag maximum month in one year period
Provide an explanation as to why you do Should promote Mure efficient of Facilities and	capacity:
ppd, do you believe that a utility's corresponding be based on: historical average daily flows over historical average of five max day historical maximum day in one years.	s in one year period
Provide an explanation as to why you d	and encourage
More efficient	IT Mizanon

Southlake Utilities, Inc. Plant Designed Capacity in ERCs Water Plaint Designed Capacity Historical Flows in ERCs --- Wastewater Flow Trendline -- Water Flow Trendline -Wastewater Flows -Water Flows 0.600 ₇ Million Gallons Per Day (MGD) 0.000 0.500 0.100

Southlake Utilities

Fax Memo

Date: 5/18/99

To: Mr. Mark Caruth

Fax: (850) 413-6478

Cc: Norman Mears

Fax: (850) 562-9887

From: Bob Chapman

Fax: (919) 402-8282

Phone: (919) 403-7654

Per our telephone conversation this morning regarding your request MC-10, it is my pleasure to provide the schedule of ERCs that follows.

Would you please add this schedule to our previous response.

By: Robert Chyomen &

Southlake Utilities, Inc. Schedule Showing Plant Designed Capacity and Actual ERCs, January, 1997- March, 1999

127.4%	116.8%	1,197.1	940.0	594.3	1,534.3	1,791.4	Mar-98
83.0%	89.6%	780.0	940.0	594.3	1,534.3	1,374.3	Feb-99
96.7%	98.0%	908.6	940.0	594.3	1,534.3	1,502.9	Jan-99
105.8%	103.5%	994.3	940.0	594.3	1,534.3	1,588.6	Dec-98
	93.6%	841.4	940.0	594.3	1,534.3	1,435.7	Nov-98
	98.0%	908.6	940.0	594.3	1,534.3	1,502.8	Oct-98
	121.4%	1,268.6		594.3	1,534.3	1,862.9	Sep-98
97.9%	98.7%	920.0	940.0	594,3	1,534.3	1,514.3	Aug-98
119.1%	111.7%	1,120.0			1,534.3	1,714.3	Jul-98
152.0%	131.8%	1,428.6			1,534.3	2,022.9	Jun-98
169.8%	142.8%	1,597.1	940.0		1,534.3	2,191.4	May-98
	68.7%	460.0	940.0	594.3	1,534.3	1,054.3	Apr-98
	47.7%	137.1	940.0		1,534.3	731.4	Mar-98
	53.4%	225.7	940.0	594.3	1,534.3	820.0	Feb-98
4.6%	41.5%	42.9	940.0		1,534.3	637.1	Jan-98
5.8%	42.3%	54.3	940.0	594.3	1,534.3	648.6	Dec-97
9.1%	44.3%	85.7	940.0	594.3	1,534.3	680.0	Nov-97
8.5%	43.9%	80.0		594.3	1,534.3	674.3	Oct-97
34.3%	59.8%	322.9	940.0	594.3	1,534.3	917.1	Sep-97
25.8%	54.6%	242.9	940.0	594.3	1,534.3	837.1	Aug-97
14.0%	47.3%	131.4	940.0	594.3	1,534.3	725.7	Jul-97
7.3%	43.2%	68.6			1,534.3	662.9	Jun-97
35.0%	60.1%	328.6		594.3	1,534.3	922.9	May-97
29.5%	56.8%	277.1	940.0	594.3	1,534.3	871.4	Apr-97
72.9%	83.4%	685.7	940.0	594.3	1,534.3	1,280.0	Mar-97
6.7%	42.8%	62.9	940.0	594.3	1,534.3	657.1	Feb-97
77.2%	86.0%	725.7	940.0	594.3	1,534.3	1,320.0	Jan-97
Water ERCs	Reached	Allocations	ERC's	and Fire Flow	EHCS	Day	Monon
of Applicable	Capacity	1995		Customers	Max Day	Maximum	
Percentage	Designed	Pre-January,	Total AFPI	1995	Capacity,	Total ERCs,	
	Plant	Not including		Pre-January,	Designed		
	of Water	Total ERCs		Allocated to	Water Plant		
	,			3			
			WATER	WA			

Southlake Utilities, Inc. Schedule Showing Plant Designed Capacity and Actual ERCs, January, 1997- March, 1999

WASTEWATER							
Month	Total ERCs, Average Annual Daily Flow	Wastewater Plant Designed Capacity, Average Annual Daily Flow ERCs	ERC's Allocated to Pre-January, 1995 Customers	Total AFPI Applicable ERC's	Total ERCs Not Including Pre-January, 1995 Allocations	Percentage of Wastewater Plant Designed Capacity Reached	Percentage of Applicable Wastewater ERCs
Jan-97 Feb-97 Mar-97 Apr-97 May-97 Jun-97 Jul-97 Aug-97 Sep-97	210.6 223.6 237.5 253.1 263.3 278.6 285.6 288.6 287.5	549.2 549.2 549.2	174.2 174.2 174.2 174.2 174.2	375.0 375.0 375.0 375.0	63.3 78.9 89.2 104.4 111.4 114.4 113.3	38.3% 40.7% 43.2% 46.1% 48.0% 50.7% 52.0% 52.6% 52.4%	27.9% 29.7% 30.5% 30.2%
Oct-97 Nov-97 Dec-97 Jan-98 Feb-98 Mar-98 Apr-98 May-98	287.5 286.1 282.2 276.1 270.8 267.8 261.1 256.9	549.2 549.2 549.2 549.2 549.2 549.2	174.2 174.2 174.2 174.2 174.2 174.2	375.0 375.0 375.0 375.0 375.0 375.0	111.9 108.1 101.9 96.7 93.6 86.9 82.8	52.4% 52.1% 51.4% 50.3% 49.3% 48.8% 47.5%	29.9% 28.8% 27.2% 25.8% 25.0% 23.2% 22.1%
Jun-98 Jul-98 Aug-98 Sep-98 Oct-98 Nov-98 Dec-98 Jan-99 Feb-99	258.9 257.2 259.7 265.0 272.8 286.9 296.4 308.3 324.2	549.2 549.2	174.2 174.2 174.2 174.2 174.2	375.0 375.0 375.0 375.0 375.0	83.1 85.6 90.8 98.6 112.8 122.2 134.2	48.3% 49.7% 52.3% 54.0% 56.1%	22.1% 22.8% 24.2% 26.3% 30.1% 32.6% 35.8%

980922-WS AND 981609-WS DOCKET NOS. EXHIBIT NO. RLC-21

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DEPARTMENT OF ENVIRONMENTAL PROTECTION DISCHARGE MONITORING REPORT - PART A

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407-889-9756 Jes SAMBITTE OF PRINCIPAL EYECTIVE OFFICER OR AUTHORIZED AGENT | SIGNATURE OF PRINCIPAL EYECUTIVE OFFICER OR AUTHORIZED AGENT Southeast Utilities, Incl. Richard W. Post, Pres.,

COMMENT AND EXPLANATION OF ANY FOLATIONS (Reference all prescenses bare):

DOCKET NOS. 980922-WS AND 981609-WS EXHIBIT NO. RLC-22
R. CHAPMAN EXHIBIT NO.
CHRONOLOGY OF EFFORTS FOR FINANCING

Robert Chapman's Chronology

April 19, 2000 Discussed the need for financial analysis with consultant

Norman Mears. Mr. Mears stated that he would be unwilling to undertake this work. I requested advice from counsel for an accountant who could determine potential

refund liability.

Week of April 24, 2000 Counsel recommends Guastella and Associates. I made a

telephone call to Mr. John Guastella, who agreed in

principle to accept the assignment.

Made initial request to Ms. Sally Ballou, First Union National Bank, that First Union provide \$1,000,000

financing to Southlake Utilities.

May 5, 2000 Met with Trusten Capital Partners. They do not provide the

type of financing we seek.

May 8, 2000 Signed contract with Guastella and Associates.

May 9, 2000 PSC issues order PSC-00-0917-SC-WS

Met with Wachovia Bank. They do not provide the type of

financing we seek in Florida.

Week of May 15, 2000 Initiated discussions with Doug Sealy, partner of

investment banking firm Prager McCarthy & Sealy for underwriting of \$1,000,000 bond issue for Southlake

Utilities.

May 15-16, 2000 Gary White of Guastella and Associates begins onsite work

with Southlake Utilities financial records

May 30, 2000 Filed protest and requests for hearings.

Week of June 5 Telephone discussions with Prager McCarthy & Sealy

partners, Ed Bulleit and Kevin Mulshine.

Week of June 12, 2000	Initiated discussions with Florida Choice Bank concerning letter of credit.
June 13-14	Gary White's second two day trip to review Southlake records.
June 19, 2000	Further discussions with Ed Bulliet and Kevin Mulshein of Prager, McCarthy and Sealy concerning financing request.
June 22, 2000	Staff counsel called with an estimated security amount of \$735,592, which is to be filed on 6/26/2000. The date was subsequently extended to 6/29/00.
June 26, 2000	Discussions with Mr. Fitzhugh Powell of Cecil W. Powell & Co. for surety bond.
June 27, 2000	Received preliminary commitment from Mr. Fitzhugh Powell of Cecil W. Powell & Co. for surety bond – if we would post 100% of the amount in cash or provide an irrevocable letter of credit. If Southlake had that amount of cash or such a letter of credit, it would not need the bond.
June 26-27, 2000	Executed and filed a corporate undertaking in favor of Florida Public Service Commission.
	Received a letter from Sally Ballou of First Union indicating bank's interest in proceeding with loan.
June 29, 2000	Received request for additional information from Guastella and Associates.
	Set meeting for July 19 at Southlake Utilities office with Kevin Mulshine and Ed Bulleitt to proceed with financing.
June 30, 2000	Additional financial information submitted to First Union National Bank.
	Additional financial information submitted to Florida Choice Bank.
July 2, 2000	Additional financial information submitted to Cecil W. Powell & Co.
July 3, 2000	Telephone discussions with First Union National Bank concerning loan request.

July 5, 2000	Telephone discussions with Derrick Cox, First Union National Bank concerning loan request.
July 6, 2000	Meeting with Ken LaRoe, President of Florida Choice Bank concerning letter of credit.
July 7, 2000	Met with Derrick Cox, Vice President, First Union National Bank
July 10, 2000	Provided additional information to Florida Choice Bank
	Turned down by Florida Choice Bank.
	Provided additional information to First Union
	Guastella and Associates reported that it had already spent more than 200 hours on the review and analysis.
July 19, 2000	Meeting at Southlake Utilities site with Prager McCarthy and Sealy regarding Southlake selling \$1 to \$2 million in bonds.
July 28, 2000	A representative of First Union report that it is leaning toward a credit of \$200,000, pending receipt of personal and corporate tax returns.
July 31, 2000	Conversations on the status of the proposal with Kevin Mulshein and with Doug Sealy of Prager McCarthy and Sealy. They indicate that it will be two weeks before they will have a recommendation.
After July 31,2000	Continued discussions with Prager McCarthy and Sealy.
	Discussions with potential purchasers of system.