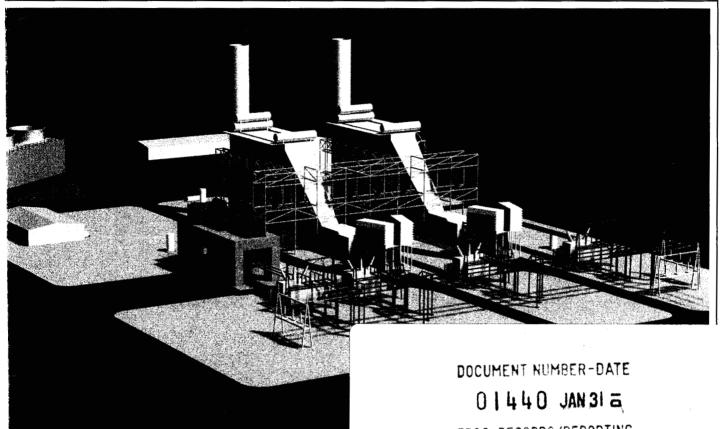
# **Need for Power Application**

010142-EM

# 'olume 1E – Confidential Exhibit A



FPSC-RECORDS/REPORTING

20.000

# Orlando Utilities Commission urtis H. Stanton Energy Center Combined Cycle Unit A

V Project 97185



January 2001











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#### 8 August 2000

Mr. Fred Haddad Vice President, Power Resources Business Unit Orlando Utilities Commission P. O. Box 3193 Orlando, Florida 32802

#### Dear Fred:

Pursuant to your request, I have reviewed and ranked the proposals received in response to the Request for Proposals (RFP) issued by the Florida Municipal Power Agency, the Kissimmee Utility Authority and the Orlando Utilities Commission (the Participants). The Request for Proposals was issued on 26 May 2000 and proposals were due on 18 July 2000.

Responses were received from Duke Energy North America, Reliant Energy, Southern Company, Tractebel Power Inc., and Calpine. The response from Duke Energy North America was determined to be incomplete and therefore not evaluated. The remaining proposals were considered responsive and are included in the ranking.

The methodology used to rank the proposals determined the levelized cost per megawatt-hour over the ten-year evaluation period. This methodology estimates the annual cash flows associated with each proposal and calculates the present value of these cash flows over the period of the evaluation at an appropriate discount rate. Then an equivalent level cost per mwhr that is equal to the present value of the annual cash flows is determined. The proposal with the lowest levelized cost per mwhr is judged to be the best proposal. This methodology accounts for the time value of the cash flows and allows for the evaluation of proposals with different amounts of capacity.

All proposals were based on natural gas fuel and generally treated fuel cost as a pass through to the Purchase Power Agreement. Since the respondents had proposed differing gas indexes and gas pipelines, it was decided to exclude the differences in natural gas pricing from the evaluation. Therefore, all proposals were evaluated using the same cost of natural gas and natural gas transportation. It is assumed that once the development partner is selected, the Participants and the selected vendor will jointly select and negotiate the lowest cost gas transportation and gas supply opportunity.

Several sensitivity analyses were performed. The generation demand on each proposed resource was varied to determine the sensitivities of the proposals to this

variable. On proposals based on combined cycle units, the capacity factors were varied between 60

and 80 percent. Southern was the highest ranked proposal for the 60 percent and the 70 percent cases; however, Calpine was ranked first in the 80 percent capacity factor case. The breakeven point between the Calpine and Southern proposals was 77 percent capacity factor.

Discount rates were varied between four and twelve percent to determine the sensitivities of the proposals to discount rate variations. The ranking of the proposals remained identical throughout the range of discount rates.

Based on this analysis, the ranking of the proposals evaluated in response to the Joint Development RFP is

- Southern Company
- Calpine
- Tractebel Power Inc.
- Reliant Energy

Although not considered directly in financial modeling the following factors favor the Southern Company proposal over the Calpine proposal:

- Extension options were priced by Southern but were estimated in the Calpine evaluation. Calpine was given the opportunity in follow-up questions to price the extension options, but they declined.
- The scheduled commercial operation date of the Stanton addition is 2006 versus the 2003 date specified in the RFP.
- The Southern Company may in a better position to provide additional utility related services as envisioned in the RFP.

I have attached spreadsheets detailing the analysis.

A brief summary of each proposal is included below.

Southern Proposal. Generally, the Southern Company proposal was the most responsive. Southern Company proposed a 2 on 1 combined cycle facility with a nominal capacity of 621 mw. The Southern Company proposal included duct firing, evaporative cooling and power augmentation to increase the capacity of the 2 on 1 combined cycle unit. The Southern Company proposal is the only proposal that envisioned the use of General Electric Combustion Turbines. All other proposals were based on Siemens-Westinghouse Power Generation equipment. The Southern proposal included the two unilateral five-year extension provisions as specified in the RFP. The Southern Company also included a priced option for an additional simple cycle Combustion Turbine on the Stanton site with a nominal capacity of 170 mw. Although of possible interest if the Southern Company is selected, this option was not evaluated.

<u>Calpine</u>. Calpine proposed a 2 on 1 combined cycle unit with a nominal capacity of 523 mw. The commercial operation date for the unit sited at Stanton was 1 October 2006.

Calpine proposed capacity under a Purchased Power Agreement from the Osprey unit located in Aubumdale to bridge the period from 1 October 2003 until 1 October 2006. The pricing proposed in the PPA was used in the financial analysis of the Calpine proposal. Of note, the Calpine proposal did not include the two unilateral five-year extension options requested in the RFP. Calpine proposes that any extension option be "at mutually agreeable duration and terms." Calpine does offer the Participants the option to put their capacity ownership back to Calpine but this option did not specify terms and therefore was not valued in the analysis. For the purposes of the evaluation, the Calpine capacity price was assumed to escalate by 33 percent after the expiration of the initial contract period. The escalation assumption was based on the average of the Southern Company and Tractebel proposal, which contained the priced escalation provisions that did comply with the requirements of the RFP regarding extension options. The Calpine proposal did include an offer of 100 mw of capacity of a peaking unit to be located on the Aubumdale site. As this offer did not include any pricing, it was not

evaluated. Calpine did include an offer for duct firing for an additional capacity of 50 mw at an incremental cost of \$5.5 million. This additional capacity was evaluated in order to keep the Calpine proposal consistent with the Southern proposal.

Tractebel Power Inc. Tractebel proposed a 3 on 1 combined cycle unit with a nominal capacity of 671 mw. Tractebel proposed the 501-G combustion turbines from Siemens-Westinghouse Power Generation. This new "G" technology uses higher firing temperatures to achieve greater efficiency. Siemens-Westinghouse has sold numerous "G" class units but only one unit is in service at this time and it has experienced some problems as may be expected from new technology. Tractebel has also proposed supplemental firing to enhance unit capacity in the summer, however tractebel has reserved that capacity for its own use. The Tractebel proposal anticipates commercial operation of the combined cycle unit on 1 October 2004, one year later than the date specified in the Request for proposal. The financial analysis assumes that the option to extend the Purchase Power Agreement from the Indian River Plant for one year is exercised so that the effective term of the Tractebel proposal is equal to the other proposals. The Tractebel proposal included the two unilateral five-year extension provisions as specified in the RFP.

Reliant Energy. The Reliant proposal deviated substantially from the specifications of the RFP. Reliant proposed a 750 mw 3 on 1 combined cycle unit at the Stanton site. The Participants ownership share would be 250 mw. However, the terms of the energy pricing was segregated from the combined cycle capacity at the Stanton site. Reliant proposed that 500 mw of capacity be priced at a reduced peaking capacity price and the energy prices be based on three different tiers of energy at 11,000, 13,500 and 14,500 BTU/KWh heat rates. Although the heat rates differed, Reliant priced all three tiers at a capacity price of \$5.40 per mw-month. Reliant also required, as an essential element of their proposal, that the ownership of Combustion Turbines at the Indian River site be transferred to Reliant effective 1 January 2001. It was suggested to Reliant that this provision be treated independent of their capacity proposal, however Reliant insisted that the transfer of the ownership of the Indian River CT's was a "requirement" of their proposal. This complicated the analysis of the Reliant proposal considerably. First, because of the Indian River CT provisions, cash flows for the Participants were modified outside of the 10-year analysis period. Secondly, the loss of the CT capacity reduced the net gain in capacity to the Participants below the minimum

anticipated in the RFP. Lastly, the inclusion of the Indian River CT capacity in the SEC3 capacity addition obscured the value that the Participants were receiving for the Indian River CT's.

Also, the inclusion of peaking energy prices, complicated the capacity factor assumption. The other three proposals were based on combined cycle capacity with very similar energy pricing. The analysis therefore assumed each of the three proposals would dispatch at equal capacity factors. Since the Reliant proposals had three additional tiers of energy, the equal capacity factor assumption could not be used. For the purposes of the evaluation of the Reliant proposal, the following capacity factor assumptions were used for each tier of energy:

	Low Capacity Factor Case	Moderate Capacity Factor Case	High Capacity Factor Case
7,100 BTU/KWH Energy	60%	70%	80%
11,000 BTU/KWH Energy	25%	30%	35%
13,500 BTU/KWH Energy	4%	8%	12%
14,500 BTU/KWH Energy	4%	8%	12%

The above assumptions are considered reasonable and would span the likely dispatch of the resources proposed by Reliant. Sensitivity analysis of varying capacity factors outside the above ranges did not improve the ranking of the Reliant proposal.

Pending review of the above by the Participants, I recommend that the Southern Company proposal be evaluated against the highest ranked proposal for capacity from third party resources currently being evaluated by R. W. Beck. Also, since the Reliant and Tractebel proposals ranked third and fourth, you may wish to advise them of this fact, thereby releasing equipment and capacity that were dedicated to their proposals.

Please advise of any questions or comments.

Sincerely,

William H. Herrington

#### ASSUMPTIONS

#### **SOUTHERN COMPANY**

Revision 09-Aug-00

ANNUAL INFLATION RATE %	2,501
ANNUAL CAPACITY DEGRADATION %	N/
ANNUAL HEAT RATE DEGRADATION %	0.401
PLANT UFE YEARS	2
DISCOUNT RATE	8.00
FIXED CHARGE RATE	10.19
PROJECT CAPITAL COST 35% SHARE	\$82.11
EVALUATION PERIOD YEARS	1

EAM	LUATION PERIOD YEARS	10			1	į.									
	FISCAL YEAR		2001	2002	2003	2004	2005	2008	2007	2008	2009	2010	2011	2012	2013
MPUTS					•	:			1						20.0
	PLANT CAPACITY (SUM-WIN AVG NET) MW														
	PPA BASE BILLING CAPACITY MW					621 403	601	596	502	590	588	587	586	585	585
	BASE CAPACITY DEMAND CHARGE					\$6.32	391	387	385	384	382	362	361	360	380
	GAS TRANSPORTATION DEMAND CHARGE					\$0.00	\$6.32 \$0.00	\$6.32	\$6.32	\$0.32	\$7.33	\$7.33	\$7,33	\$7.33	\$7.33
	FIXED ORM DEMAND CHARGE					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	TOTAL DEMAND CHARGE \$ANV-MO					\$6,32	\$6.32	. \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	SUPPLEMENTAL CAPACITY MW					105	105	\$6.32	\$0.32	\$6.32	\$7.33	\$7.33	\$7.33	\$7.33	\$7.33
	SUPPL CAPACITY DEMAND CHARGE SAW-MO					\$0.00	: \$0.00	105 \$7.95	105 \$7.95	105	105	105	105	105	105
	BASE HEAT RATE BTUKWH HAY					6,783	0.865	8,875	87.VS .	\$7,95 6830	\$7.95	\$7.95	\$7.95	\$7,95	\$7.95
	SUPPL HEAT RATE BTUKWH HAV					9,266	9.266	9,266	9,266	9.266	6956 9,266	6066	7014	7042	7070
	VARIABLE OBM CHARGE SMWH					\$3.70	\$3.85	\$3.95	\$4.05	\$4.15	\$4.25	9,266 \$4.36	9,266	9,200 \$4.56	9,266 \$4.70
	VARIABLE GAS TRANS CHARGES \$44WH					\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75
	GAS COMMODITY PRICE SAIZBTU HHV		\$2.44	\$2.57	\$2.70	\$2.84	\$2.07	\$3.11	\$3.26	\$3.41	\$3.57	\$3.60	\$3.61	\$3.94	\$4.07
	ANNUAL DEMAND BILLING \$					\$30,588	\$29,627	\$29,380	\$20,183	\$29,065	\$33,618	\$33,561	\$33,504	\$33,447	\$33,447
						· i			322,132	V,	000,010	400,001	500,500	*******	******
OUTPUTS						i	1		:	•					
	ANNUALIZED CAPITAL COST 35% SHARE					\$8,363	\$8,363	\$6,363	\$8,363	\$8,363	\$8,383	\$8,363	\$8,363	\$8,363	\$8,363
	ANNUAL OBM \$ 35% SHARE					\$1,681	\$1,723	\$1,766	\$1,810	\$1,855	\$1,902	\$1,949	\$1,996	\$2,048	\$2,099
	ANNAUL CAPITAL EXPENDITURES 55% SHARE					\$262	\$200	\$275	\$282	\$289	\$298	\$304	\$311	\$319	\$327
	TOTAL ANNUAL PROJECT COST 35% SHARE					\$10,308	\$10,355	\$10,405	\$10,456;	\$10,508	\$10,562	\$10,817	\$10,673	\$10,731	\$10,790
	EQUITY CAPACITY MW					217	210	209	207	207	206	205	205	205	205
CAP FAC	OOK ANNUAL GENERATION MANH					3,261,348	3,158,856	3,132,576	3,111,552	3,101,040	3,090,528	3,065,272	3,060,016	3,074,760	3,074,760
U	ANNUAL FIXED COST					\$40,895	\$39,982	\$39,765	\$39,630	\$39,593	\$44,160	\$44,178	\$44,177	\$44,177	\$44,237
	ENERGY COST					\$91,674	\$92,844	\$95,506	\$96,724	\$102,271	\$100,042	\$109,147	\$112,271	\$115,631	\$119,215
	AVERAGE COST SARWH					\$40.05	842.05	943.19	844.47	845.76	\$48.61	\$49.70	\$50,79	951.97	\$63,16
	LEVELIZED COST					\$46.12	846.12	\$46,12	846.12	846,12	\$46,12	\$46,12	846,12	846.12	\$46,12
						3,804,906	3,685,332	3,654,672	3,630,144	3,617,880	3,605,610	3,500,484	3,593,352	3,587,220	3,587,220
CAP FAC	70% ANNUAL GENERATION MANH					\$40,895	\$39,982	\$39,785	\$30,630	\$30,503	\$44,180	\$44,178	\$44,177	\$44,177	844,237
	ANNUAL FIXED COST					\$108,953	\$108,319	\$111,423	\$115,178	\$119,316	\$123,716	\$127,338	\$130,963	\$134,903	\$139,065
	ENERGY COST					836.06	840.24	841.37	\$42.66	\$43,92	844.57	\$47.65	\$48,75	949.92	\$51.10
	AVERAGE COST SARWH					844.22	\$44.22	\$44.22	\$44,22	\$44.22	\$44,22	\$44.22	844,22	. 144.22	844.22
	LEVELIZED COST					*******	1						-		4
						4,348,464	4,211,808	4,178,768	4,148,736	4,134,720	4,120,704	4,113,696		4,099,660	4,099,680
CAP FAC	60% ANNUAL GENERATION MWH					\$40,895	\$39,962			\$39,593	\$44,180	\$44,178	\$44,177	\$44,177	\$44,237
	ANNUAL FIXED COST					\$122,232	\$123,793			\$138,361	\$141,300	\$145,529	\$149,695	\$154,175	\$158,954
	ENERGY COST					\$122,232 \$37.81	\$30.50	· ·		\$42.86	\$45,03	846.12	: 847.21	\$40,30	\$49,56
	AVERAGE COST \$MWH					942.79	842.71	•		\$42.79	\$42.79	\$42.79	842.79	\$42,79	842.79
	LEVELIZED COST					<b>FA.19</b>	4-21-		. • • • • • • • • • • • • • • • • • • •	•					

#### **RELIANT TRANSITIONAL CAPACITY ANALYSIS**

Discount Rate Capacity mW Demend Charge Variable O&M Capacity Factor Generation mWhrs		8,00% 272 \$ 4,73 \$ \$ 0,95 \$ 7,00% 125,083	272 4.85 9.95 7.00% 186790	272 4.97 0.95 7.00% 166790										
Incremental Cash Outflows	Floori Year Present Value	2001	2002	2003	2004	2005	2008	2007	2008	2009	2010	2011	2012	į <b>2013</b>
Demend Payment Energy Payment Debt Reduction	\$37,000 \$372 \$0	\$11,579 \$119		\$16,124 \$158										
Incremental Cash Inflows or Cash Out O&M Capital Plan Reduction	Reduction) \$3,890 \$12,580				\$478 \$0	\$490 \$0	<b>\$502</b>	\$514 \$5,500	\$527 \$3,300	\$540 \$0	\$554 \$0	\$568 \$0	\$582 \$0	\$597 \$0
Total PV Differential Cash Flows	\$20,66	8		ı	\$26,825 P	<sup>r</sup> uturo veluc	Differenti	el Cesh Fi	ows <b>9/30/0</b> 3					  -  -

ARBUMPTIONS

RELIANT

ABBUMPTIONS				RE	LIANT										
~	SCOLAGE RATE NA				-										
		8.00%													
	MALL PIFLATION RATE &	2.50%													
	HEML CAPACITY DEGRADATION %	0.75%													
A	HALIAL HEAT RATE DEGRADATION %	0.40%													
	LANT LIFE YEARS	20													
	ATE OF RETURN %	8.00%													
	TXED CHARGE RATE	10,19%													
	ROJECT CAPITAL COST 35% SHARE														
	EVALUATION PERIOD	\$184,188										-			
	EVALUATION PERIOD	10													
	PISCAL YEAR		2001	2002	2003	2004				_					
			2001	and.	2003	2004	2005	2006	2007	2006	2000	2010	2011	2012	2013
DIPUTE	<b>-1</b>														
	PLANT CAPACITY (SUMAWIN AVG NET) NAV					744	-								
	TIER 1 PPA BASE BILLING CAPACITY MAY					744	734	733	727	722	717	711	706	701	695
	TIER 2 PPA BASE BILLING CAPACITY INV					250	248	246	244	243	241	736	237		
	TIER 3 PPA BASE BILLING CAPACITY MAY					325	323	320	318	315	313			235	234
						103	102	101	101	100		311	304	306	304
	TIER 4 PPA BASE BILLING CAPACITY IAW							.01	101	100	98	98	**	97	90
	BASE TIER I CAPACITY DEWAND CHARGE					4	44			64	64	63	63	62	62
	BASE TIER 2 CAPACITY DEMAND CHARGE					14.25	\$0.25	11.25	18.25	30.25	\$7,60	17.60	\$7.60	17.60	\$7,60
	BASE TIER 3 CAPACITY DEMAND CHARGE					15.40	85.40	\$5.40	15,40	\$5.40	\$5,50	15.50	35.50		
	BASE TIER 4 CAPACITY DEMAND CHARGE					\$5,40	\$5.40	<b>85.40</b>	\$5,40	15.40	35.50	15.50		\$5.50	85.50
						\$5,40	\$5.40	85.40	\$5,40	15.40			\$5,50	\$5.50	\$5.50
	WEIGHTED AVERAGE DEWAND CHARGE					35.4D	\$5.40	35 40	\$5.40	\$5.40	\$5.50	95.50	95.50	85,50	\$5.50
	GAS TRANSPORTATION DEMAND CHARGE					\$0.00	10.00	\$0.00			85,50	\$5.50	<b>\$5.50</b>	\$5.50	15.50
	FIXED OWN DEMAND CHARGE					20.00	10.00		\$0.00	\$6,00	\$0.00	10.00	\$0.00	\$0.00	\$0.00
	COLAMAE BORNE CHARGE JATOT							90.00	\$0.00	\$0.00	80.00	<b>30.00</b>	\$0.00	\$0.00	\$0.00
	SUPPLEMENTAL CAPACITY MAY					85,40	\$5.40	85,40	\$5.40	\$5.40	\$5.50	85.50	\$5.50	\$5.50	\$5.50
	SUPPL CAPACITY DEMAND CHARGE SARWING							50	90	50	50	50	50	50	50
	BASE HEAT RATE TIER I BTUNIWH HOW					\$0.00	\$0.00	17,05	\$7.95	87.85	\$7.05	\$7.95	\$7,95	87.05	\$7,95
						7,100	7,100	7,100	7,100	7,100	7,100	7,100	7.100	7,100	7.100
	BASE HEAT RATE TIER 2 BTL/KWH HAW					11,000	11,000	11,000	11,000	11,000	11,000	11,000	11.000	11,000	11,000
	BASE HEAT RATE TIER 3 BTUKWHINN					13,500	13,500	13.500	13,500	13,500	13,500	13,500	13,509	13,500	13.500
	BASE HEAT RATE TIER 4 BTUKWHI HOW	•				14,500	14,500	14,500	14.500	14,500	14,500	14.500	14,500	14,500	14,500
	BASE HEAT RATE EQUITY PORTION					7,003	7.003	7,003	7,003	7,003	7.003	7.003	7.003	7,003	
	SUPPL HEAT RATE STURWAH HAV					.,	.,	10.000	10,000	10,000	10.000				7,003
	VARUALE DAM CHARGE SAMMI					****	\$1.13		81.18	\$1.21	10,000	10,000	10,000	10,000	10,000
	VARIABLE GAS TRANS CHARGES SAMMI					\$1.10		\$1,18			• •••	\$1.28	81.31	81.34	\$1,37
						\$0.75	\$0.75	30.75	20.75	\$0.75	\$0.75	\$0.75	90.7 <b>\$</b>	\$6.75	\$0.75
	GAS COMMODITY PRICE SAIZBTU HAV		2.44	2.67	2.7	2.84	2.07	\$3.11	3.24	3.41	3.57	3.00	3.81	3.94	4.07
	ANAUALIZED CAPITAL COST ANAUAL OBAI 3 33% SHARE ANAUAL CAPITAL EXPENDITURES 35% SHARE TOTAL ANAUAL PROJECT COST 35% SHARE EGUITY CAPACITY MAY					\$15,701 \$5,160 \$0 \$20,867 200	\$15,701 \$5,205 \$0 \$20,006 258	\$15,701 \$5,428 \$0 \$21,129 257	\$15,701 \$9,563 \$0 \$21,264 256	\$15,701 \$5,702 \$0 \$21,403 253	\$15,701 \$5,845 \$0 \$21,546 251	\$15,701 \$5,901 \$0 \$21,602 240	\$15,701 \$6,141 \$0 \$21,642 247	\$15,701 \$6,264 \$9 \$21,065 245	\$15,701 \$6,452 \$0 \$22,153 243
						1 314 000	1,304,145	1,294,364	1,284,656	1,275,021	1,265,450	1,255,968	1,240,540	1,237,199	1,227,920
CAP FAC =	BOTS ANNUAL THE 1 GENERATION MANN					551,880	847 741	543,633	539,554	\$35,500	631,403	\$27,506	523,550	£19.623	\$15,720
	25% APRIAL THE 2 GENERATION MACH							20,805	89,926	89,251	88.562	87,918	87,250	86 604	85.054
	AN ANALIAL THE 3 GENERATION MARK					91,980	91,290	,			88.502	87.918	87,254	86,604	85,954
	4% ANNUAL THAT 4 GENERATION MARK!					91,980	91,200	90,805	89,926	80,251		1.255.968	1,240,548	1,237,100	1,227,920
	80% ANNUAL EQUITY GENERATION					1,314,000	1,304,145	1,204,304	1,284,650	1,275,021	1,265,450		\$54,446	\$54,500	\$54.757
	AVALUL FIXED COST					\$52,878	\$\$3,007	153,140	853,275	\$53,414	854,150	\$54,298		3122,596	\$125,042
						\$90,620	\$102,633	\$105,668	\$100,010	\$112,117	\$115,524	\$117,835	\$120,107		
	ENERGY COST					\$45.36	\$40.62	\$47.83	\$48.32	950.71	\$52.36	953.54	\$54,70	\$65.06	\$57.20
	AVERAGE COST SAMMI LEVELEND COST					\$54.53	\$50.53	966.53	\$56,53	\$60.53	\$50.63	\$54.53	960,51	154.53	150.53
	TEASTING CONT									1,275,021	1,205,450	1.255.900	1,246,548	1,237,100	1,227,920
CAP FAC =	70% ANNUAL THE 1 GENERATION MANA			•		1,533,000			1,264,654	<b>637,811</b>	632,720	627,004	623,274	410,500	613,960
CAP PACE	SO'S MOUNT THE 2 OFFERATION SMALL					057,000	052,073	647,182	042,320			107,462	106,208	164 560	163.723
	S'S ANNUAL THE 3 GENERATION MAN					175,200	173,446	172,542	171,267	170,003	168,726		100,200	104,960	163,723
						175,200	173,800	172,542	171,267	170,003	100,726	167,462			
	BY WHILE THE 4 GOVERNATION MAN					1,533,000	1,821,503	1,510,091	1,464,766	1,487,526	1,470,360	1,405,208	1,454,308		1,432,573
	70% MALIAL EQUITY GENERATION					\$52,676	953 007	153,140	253,276	253,414	354,150	154,200	854,448	<b>354,500</b>	\$54,757
	AMAJAL POJED COST					\$123,963	8121,472	\$125,005	\$126,915	\$132,761	\$130,734	\$130,471	\$142,180	3145,107	\$148,002
	ENERGY COST					1124,045	\$45.01	\$46.94	\$48.36	949.70	951.42	952.50	963.77	856,03	156.20
	AVERAGE COST SHIMM								349.43	\$49.43	848.43	849.43	\$49,43	849.43	\$49.43
	LEVELETS COST					\$49,43	\$49.43	\$48.43	946,43	*****	g-10,73	<b>910,43</b>	******		•••••
						1,752,000	1,304,145	1,294,364	1,204,060			1,255,000	1,240,540		1,227,020
CAP FAC	OP'S ANNUAL THE 1 GENERATION SAME					700 300	760.751	755,048	749,383	749,762		732,648	727,163		716,287
	36% MALIAL THE 2 OBSERATION MANY .					202,900		250,873	250,931	296,004		251,104	249,310	247,440	245,584
	12% MALIAL TIME 3 OCHERATION MANH					202,800	260,829	250,873		256,004		251,194	249,310	247,440	245,584
	12% ANNUAL THE 4 GENERATION MAN!									1,700,020		1,074,024	1,002,004		1,637,220
	WAY WHALM ECLITY OWNERATION					1,752,000				1,760,020 353,414		354,200	254,446	154,500	\$54,757
	MALIAL PIXED COST					857,678		853,140					1104,000	\$100,360	\$171,740
	ENERGY COST					\$144,734		\$145,127	\$140,505	\$153,000		\$101,040 964.00	M2.47	864.34	\$56.02
	AVERAGE COST SAIMS!					142.04				\$40.06	\$50.71	40			\$45.02
	FEASTER COS.					\$48.63	\$40.02	\$48.62	\$40.62	\$46.62	\$40,62	\$48.82	\$48.62	Acres	949,67
	FEASTERS COST														

**ASSUMPTIONS** 

ANNAUL INFLATION RATE %

#### **CALPINE CORPORATION**

2.50%

Revision 09-Aug-00

4,226,906 4,197,191 4,165,712 4,134,469 4,103,460 4,072,684

\$48,020

\$139,905

\$45.11

\$42.52

\$48,354

142.71

\$42.62

\$132,267

\$48,185

\$44,04

\$42.62

\$136,660

\$47,860

\$143,111

\$46,19

\$42,52

\$55,827

\$150,038

\$50.55

\$42,52

\$56,042

\$140,585

\$49,30

\$42.52

AJ PI D PI P	NNUAL HEAT RATE DEGRADATION % LANT LIFE YEARS ISCOUNT RATE DIED CHARGE RATE	0.75% 0.40% 20 8.00% 10.19% 80,457		;						- -					,
	FISCAL YEAR		2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
INPUTS										1				-0.2	2010
	PLANT CAPACITY (SUM-WIN AVG NET) MW					534	534	534	808	*					
	PPA BASE BILLING CAPACITY MW BASE CAPACITY DEMAND CHARGE					534	534	534	395	603 392	599 389	594	590	586	581
	TRANSMISSION DEMAND CHARGE					\$9.00	\$9.00	\$9.00	\$7.35	\$7.35	\$7.35	386 \$7.35	363	381	376
	GAS TRANSPORTATION DEMAND CHARGE					\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.35 \$0.00	\$9.18 \$0.00	\$9,18 \$0.00
	FIXED ORM DEMAND CHARGE					\$0.00	\$0.00	\$0.00	\$0,00	\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00
	TOTAL DEMAND CHARGE SMW-MO					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00
	SUPPLEMENTAL CAPACITY MW					\$9.00 0	\$9.00 0	\$9.00	\$7,35	\$7.35	\$7.35	\$7.35	\$7.35	\$9.16	\$9,18
	SUPPL CAPACITY DEMAND CHARGE SKW-MO					\$0.00	\$0.00	0 \$7.95	50 \$7,95	50	50	50	50	50	50
	BASE HEAT RAYE BTURWH HHV					0,865	6,865	8.865	8875	\$7,95 6903	\$7,95 6930	\$7,95 6956	\$7,95 6966	\$7.95 7014	\$7,95 7042
	SUPPL HEAT RATE BTUKWH HHV VARIABLE OBM CHARGE SMWH					0	· o	\$0.00	10,000	10,000	10.000	10,000	10,000	10,000	10,000
	VARIABLE GAS TRANS CHARGES SAMMA		·			\$2.50	\$2.50	\$2.50	\$2,50	\$2.56	\$2.63	\$2.00	\$2,76	\$2.63	\$2.90
	GAS COMMODITY PRICE SM2BTU HHV					\$0.00	\$0.00	\$0.00	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75
	ANNUAL DEMAND BILLING \$		\$2.44	\$2.57	\$2.70	\$2.84	\$2.97	\$3,11	\$3,20	\$3,41	\$3.57	\$3,69	\$3,61	\$3.94	\$4.07
						\$57,672	\$57,672	\$57,672	\$34,857	\$34,595	\$34,338	\$34,078	\$33,823	\$41,900	\$41,592
OUTPUTS															
	ANNUALIZED CAPITAL COST					50	\$0	\$0	\$10,130	. \$10,130	\$10,130	\$10,130	\$10,130	\$10,130	\$10,130
	ANNUAL OLM \$ 35% SHARE					\$0	\$0	\$0	\$1,274	\$1,308	\$1,338	\$1,372	\$1,408	\$10,130	\$1,477
	ANNAUL CAPITAL EXPENDITURES 35% SHARE	•				\$0	\$0	30	\$2,266	\$2,323	\$2,301	\$2,440	\$2,501	\$2,564	\$2,628
	TOTAL ANNUAL PROJECT COST 35% SHARE					\$0	\$0	\$0	\$13,670	\$13,750	\$13,849	\$13,942	\$14,038	\$14,135	\$14,295
	EQUITY CAPACITY MW					0	0	0	213	211	210	208	206	205	203
CAP FAC	60% ANNUAL GENERATION MWH					2,806,704	2,806,704	2.806,704	3,195,648	3,171,681	3,147,893	3,124,284	3,100,852	3,077,595	3,054,513
	ANNUAL FIXED COST					\$57,672	\$57,672	\$57,072	\$48,527	\$48,354	\$48,185	\$40,020	\$47,860	\$56,042	\$55,827
	ENERGY COST					\$61,738	\$64,243	\$88,940	\$96,080	\$99,200	\$102,510	\$104,929	\$107,333	\$100,939	\$112,526
	AVERAGE COST SAWH					842.64	843,44	\$44,40	\$45,25	\$46,62	847.87	\$48.96	850,05	\$53.93	\$55,12
	LEVELIZED COST					844,94	\$46,96	346,96	\$46,96	\$46.96	\$46,96	\$46,96	\$48,96	\$46.96	\$46,96
CAP FAC	TOW ANNUAL GENERATION MWH					3,274,488	3,274,488		3,728,258	3,700,294		3,644,998	3,617,660	3,590,528	3,563,500
GAP PA	ANNUAL FIXED COST					\$57,672	\$57,672		\$48,527	\$48,354	\$48,185	\$48,020	\$47,860	\$56,042	\$55,827
	ENERGY COST	•				\$72,026	\$74,950	\$76,097	\$112,104		\$119,595	\$122,417	\$125,222 847,84	\$128,262 \$51.33	\$131,283 \$52.61
	AVERAGE COST SMWH					\$39.61	\$40,50	\$41,46	\$43.00	844.34	945,00 944,42	\$46,7 <b>6</b> \$44,42	844,42	844.42	844,42
	LEVELIZED COST					\$44.42	\$44,42	844,42	844,42	\$44.42	\$44,AZ	₩~~.AZ	<del></del>	*******	

3,742,272 3,742,272 3,742,272 4,260,664

\$57,672

\$85,657

\$30,30

\$42,62

\$57,672

\$82,317

\$37.A1

\$42.52

\$57,672

\$89,254

\$30.26

\$42.82

\$48,527

\$126,110

\$41,46

\$42.52

CAP FAC

80% ANNUAL GENERATION MWH

AVERAGE COST SMMH

ANNUAL FIXED COST

ENERGY COST

LEVELIZED COST



DISCOUNT RATE %

ANNAUL INFLATION RATE %

ANNUAL CAPACITY DEGRADATION %

#### TRACTEBEL

ANNU	AL HEAT RATE DEGRADATION %	0.40%														
	LIFE YEARS	20														
RATE	OF RETURN %	8.00%														
FIXED	CHARGE RATE	10.19%													•	
	ECT CAPITAL COST 35% SHARE	\$111,403														
EVAL	UATION YEARS	10					:			:						
	FISCAL YEAR		2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	***			
INPUTS									250,	2000	2000	2010	2011	2012	2013	
	PLANT CAPACITY (SUM-WIN AVG NET) MW						•									
	PPA BASE BILLING CAPACITY MW						691	666	681	678	671	665	660	656		
	BASE CAPACITY DEMAND CHARGE					500	412	409	. 408	403	400	397	394	391	651 388	
	GAS TRANSPORTATION DEMAND CHARGE					\$4,96	\$4.46	\$4.47	\$4,48	\$4.69	\$5.24	\$5.64	\$8.51	\$8.51	\$8,51	
	FIXED OWN DEMAND CHARGE					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
	TOTAL DEMAND CHARGE SAW-MO					\$0.00	\$1,54	\$1.55	\$1.56	\$1.58	\$1.50	\$1.61	\$1.62	\$1.84	\$1.65	
	SUPPLEMENTAL CAPACITY MW					\$4.96 0	\$6.00	\$6.02	\$6.04	\$6.27	\$6.83	\$7.25	\$10.13	\$10,15	\$10,16	
	SUPPL CAPACITY DEMAND CHARGE SAW	-MO				\$0.00	;0 \$0.00	50 \$7.95	50	<b>50</b> .	50	50	50	50	50	
	BASE HEAT RATE BTUKWH HHV					10,800	6.718	87.95 6745	\$7.95 6772	\$7.95	\$7.95	\$7.95	\$7.95	\$7.95	\$7.95	
	SUPPL HEAT RATE BTUKWH HAV					10,000	0,10	10,000		6799	6826	6853	6881	6908	6936	
	VARIABLE OBM CHARGE SMWH					\$0.00	\$1.60	\$1.94	10,000 \$1,99	10,000	10,000	10,000	10,000	10,000	10,000	
	VARIABLE GAS TRANS CHARGES SAMMH					\$0.75	\$0.75	\$0.75	\$0.75	\$2.04 \$0.75	\$2.09	\$2,14	\$2.19	\$2.25	\$2.30	
	GAS COMMODITY PRICE SMIZETU HHY		\$2.44	\$2.57	\$2.70	\$2.84	\$2.97	\$3.11	\$0.75 \$3.26	\$0.75 \$3.41	\$0.75	\$0.75	\$0.75	\$0.75	\$0,75	
	ANNUAL DEMAND BILLING \$					\$29,760	\$22,032	\$21,915	\$21,847	\$22,669	\$3,57 \$25,131	\$3.69 \$26,876	\$3.81 \$40,246	\$3,94 \$39,944	\$4,07 \$30,644	
						•	,		421,011	522,000	<b>323, 13 1</b>	#40,070	340,240	\$30,944	330,044	
	OPTION EXTENSION PAYMENT					\$460										
	ANNUALIZED CAPITAL COST					\$0	\$11,347	\$11,347	\$11,347	\$11,347	\$11,347	\$11,347	\$11,347	\$11,347	\$11,347	
	ANNUAL OBM \$ 35% SHARE					\$0	\$6,883	\$7,037	\$7,020	\$7,003	\$6,966	\$6,969	\$6,952	\$6,935	\$6,919	
	ANNAUL CAPITAL EXPENDITURES 35% SH					\$0	\$1,047	\$1,072	\$1,098	\$1,124	\$1,151	\$1,170	\$1,208	\$1,238	\$1,260	
	TOTAL ANNUAL PROJECT COST 35% SHAI	RE				\$0	\$19,276	\$19,458	\$19,404	\$19,474	\$19,463	\$19,494	\$19,507	\$19,520	\$19,535	
	EQUITY CAPACITY MW					0	2,42	240	238	238	235	233	231	229	228	
CAP FAC	80% ANNUAL GENERATION MWH					1.314.000	3,437,161	3,411,362	3,385,797	3,360,404	3,335,201	3,310,167	3,265,360	3,260,720	3,236,265	
<b>U</b>	ANNUAL FIXED COST					\$30,220	\$46,924	\$48,979	\$48,911	\$49,801	\$52,244	\$54,038	\$67,410	\$67,158	\$66,862	
	ENERGY COST					\$50,948	\$92,394	\$95,425	\$90,005	\$101,884	\$105,309	\$107,805	\$110,265	\$112,974	\$115,646	
	AVERAGE COST \$/MWH (1)					\$61.77	841.11	\$42.33	843.50	845.14	\$47.24	\$48.09	\$54,09	\$55.24	\$56,20	
	LEVELIZED COST					\$49,19	\$49,19	\$49.19	849.19	849.19	849.19	849.19	\$49,19	\$49,19	849,19	
	FEASTRED COOL					545.15	i	342142	3455	7.0	31					

\$30,220

\$50,948

\$61.77

\$47,10

\$46,924

\$107,793

\$39.00

\$47,10

\$48,979

\$40,20

\$47,18

\$111,329

CAP FAC

CAP FAC

ANNUAL FIXED COST ENERGY COST AVERAGE COST \$MWH (1)

AVERAGE COST \$MWH (1)

70% ANNUAL GENERATION MWH

ANNUAL FIXED COST

**ENERGY COST** 

LEVELIZED COST

90% ANNUAL GENERATION MWH

LEVELIZED COST

8,00%

2.50%

0.75%

4,413,582 4,380,480 4,347,627 4,315,019 4,582,882 4,548,510 4,514,398 4,480,538 4,446,934 1,314,000 \$66,862 \$49,801 \$52,244 \$54,038 \$67,410 \$67,158 \$48,911 \$30,220 \$48,024 \$48,979 \$150,632 \$154,194 \$135,845 \$140,412 \$143,740 \$147,046 \$131,553 \$123,192 \$127,233 \$50,940 \$48,96 \$50.00 961.23 \$43.32 \$44.81 \$37.56 \$30.74 \$30.00 841.43 861.77 \$45.00 \$45.06 \$45,06 \$45,96 \$46.06 845,06 \$46.66 \$45.00 \$45,66 \$45.60

\$52,244

\$122,861

\$45.00

\$47.10

\$54,036

\$125,772

\$46,56

\$47,18

\$67,410

\$128,665

851.16

847.18

\$67,158

\$131,803

\$52.30

\$47.18

3,775,642

\$66,862

953,44

\$47.10

\$134,920

1,314,000 4,010,021 3,979,946 3,950,097 3,920,471 3,891,007 3,861,884 3,832,920 3,804,173

\$49,801

\$118,864

\$43.02

\$47.10

\$48,911

\$115,109

841.82

\$47,10

# **Levelized Cost per MWHR**

#### **Assumptions**

Rev August 9, 2000

Discount Rate	8.00%			
		GENERA	TION DEN	IAND
		HIGH	MOD	Low
BIDDERS			* *	
CALPINE		\$42.52	\$44.42	\$46,96
RELIANT		\$48.62	\$49.43	\$50.53
SOUTHERN	·	\$42.79	\$44.22	\$46,12
TRACTEBE	L	\$45.66	\$47.18	\$49.19
CALPINE		BASE	<b>\$</b> 0.21	\$0,83
RELIANT		<b>\$</b> 6.10	\$5.22	\$4.41
SOUTHERN	I	\$0.26	BASE	BASE
TRACTEBE	L	\$3.14	\$2.96	\$3.07

#### PRIVILEGED AND CONFIDENTIAL

August 2, 2000



Mr. Frederick F. Haddad, Jr., P.E. Vice President Power Resources Orlando Utilities Commission Post Office Box 3193 Orlando, Florida 32802

Subject:

Status Report: Orlando Utilities Commission

Proposal Evaluation - Stage One Screening Results

#### Dear Fred:

Pursuant to the terms of the agreement between Orlando Utilities Commission ("OUC") and R. W. Beck, Inc. ("Beck") and in keeping with the relevant provisions of the proposal evaluation methodology and procedures developed by Beck and OUC and memorialized on July 10, 2000 (the "Evaluation Manual"), we have completed the Stage One Screening. Pursuant to the provision of the Evaluation Manual, Stage One Screening was limited (i) to reviewing each respondent's proposal to determine that each respondent's proposal contained the minimum requirements listed in Section 14.1 of the Request for Proposal dated May 24, 2000 (the "RFP"), (ii) to requesting any omitted information that will not materially change the original response from a respondent, and (iii) to preparing a letter summarizing the Stage One Screening and recommending to OUC those proposals that are determined to be complete in accordance with the minimum requirements contained in the RFP.

In response to the RFP, four (4) sets of proposals arrived at the Beck Orlando office prior to the established deadline of 5:00 P.M. prevailing Eastern Time on Tuesday, July 11, 2000. The names of the entities submitting proposals in alphabetical order are as follows:

- 1. Carolina Power and Light Company ("CP&L")
- 2. Duke Energy North America, LLC ("Duke")
- 3. Texaco Power and Gasification and TECO Power Services ("Texaco and TECO")
- Tractebel Power, Inc. ("Tractebel")

Beck opened the proposals and commenced the Stage One Screening process on July 12, 2000. The objective of this initial screening was to check each submission for completeness and fulfillment of the minimum requirements stated in the RFP. Beck

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Mr. Frederick F. Haddad, Jr., P.E. Orlando Utilities Commission August 2, 2000 Page 2

achieved this by completing a copy of the Minimum Requirements Checklist (Appendix B of the Evaluation Manual) for each proposal.

As a result of reviewing the various proposals, it was determined that each of the four respondents had not satisfactorily complied with the Minimum Requirements provisions of the RFP. It was also determined that in each case, the omitted information would not materially change the original proposal if submitted by the respective proposers. Letters requesting additional information were issued by e-mail and facsimile to the four respondents.

Letters requesting the omitted information were transmitted on Friday, July 21, 2000. The deadline for receipt of the requested information was established at 5:00 P.M. EDT on Tuesday, July 25, 2000 at the Beck office in Orlando, Florida. Three of the four proposers responded by providing the requested information prior to the stated deadline. Duke did not respond to the request for information. In a follow-up telephone call to Duke, Beck was informed by Mike Green that Duke would not be providing any additional information for the proposal. Copies of the letters issued to proposers along with their responses are attached to this letter.

Shown on Table No. 1, is a summary of the respondents, their proposals and the extent to which they comply with the Minimum Requirements after submitting the requested information.

Based on the Stage 1 evaluation as summarized in Table 1, we have determined that proposals submitted by the following three companies are in compliance with the RFP Minimum Requirements:

- 1. CP&L
- 2. Texaco and TECO
- 3. Tractebel

The proposal from Duke is determined not to be in compliance with the RFP Minimum Requirements.

Upon confirmation of OUC's selection of proposals to be evaluated at the next screening level, we are prepared to complete the Stage Two Screening of the selected proposals. This second screening stage will rank the proposals using a busbar evaluation process.

Mr. Frederick F. Haddad, Jr., P.E. Orlando Utilities Commission August 2, 2000 Page 3

Beck has not notified the respondents of the status of their proposals, but we are prepared to do so at OUC's request

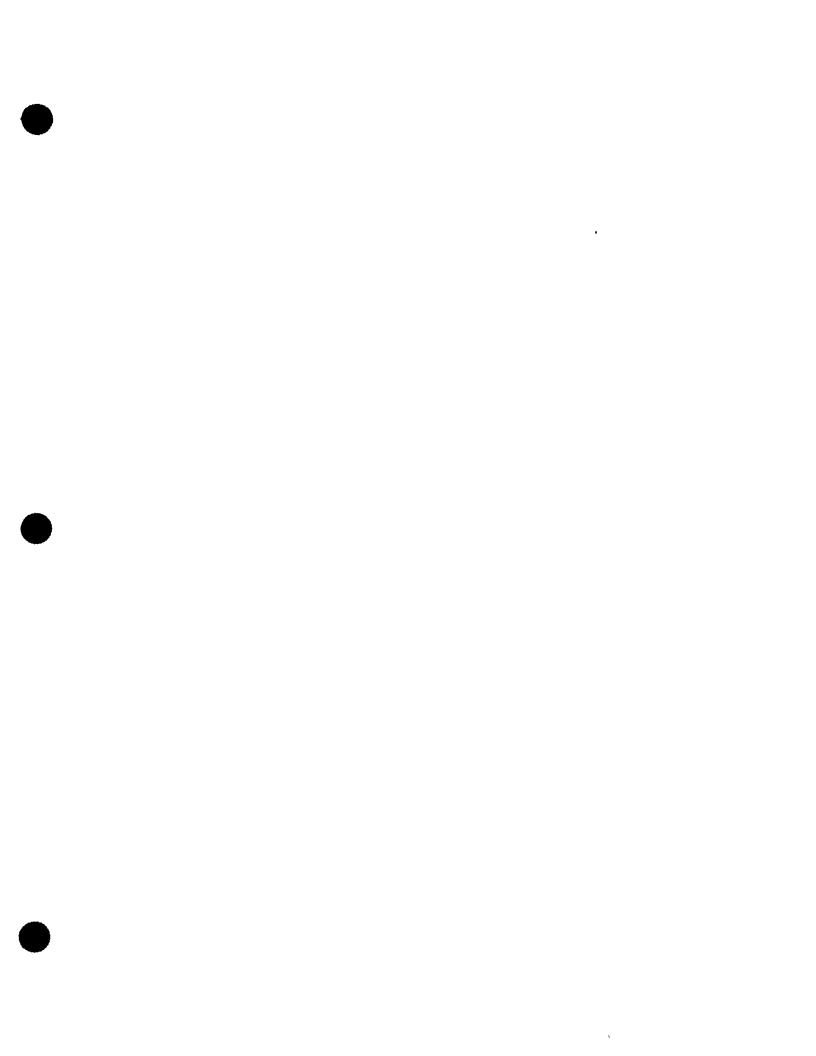
Very truly yours,

R. W. BECK, INC.

Selvin Dottin

Consulting Engineer

SD/dmt Enclosures



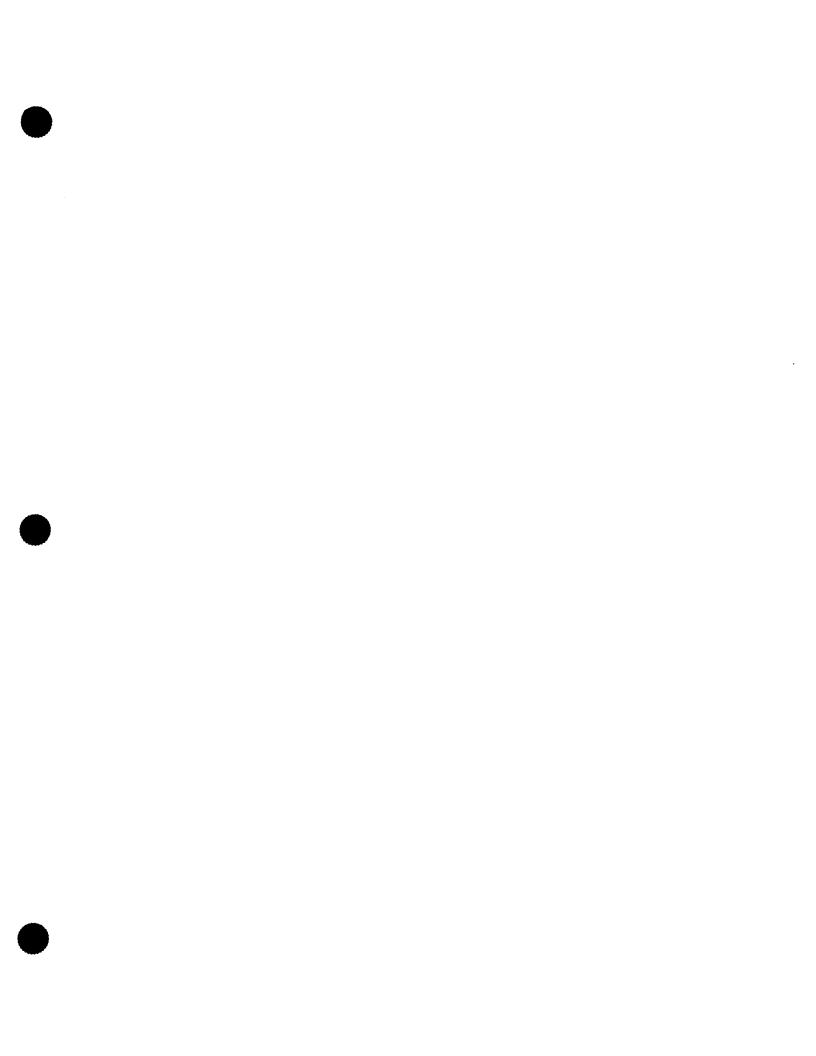
#### CONFIDENTIAL

# ORLANDO UTILITIES COMMISSION REQUEST FOR POWER SUPPLY PROPOSALS DATED MAY 24, 2000 STAGE 1 SCREENING RESULTS

			Proposer's Response to A	Ainimum Requirement	
	Minimum Requirement Item	Carolina Power & Light	Duke Energy	Texaco & TECO	Tractebel
	Contact Info: Name of Contact(s) Mailing Address	Thomas C. Salle PO Box 1551 CPB 10A	Mike Green, Richard Blandford (MG) 615 Crescent Executive Court, Suite 100, Lake Mary, FL 32746	Rebecca T. Alex 702 N. Franklin Street, Tampa, FL 33602	Newton R. Houston 1177 West Loop South, Suite 900, Houston TX 77027
	Telephone/Fax	(919) 546-2338 / (919) 546-2645 (fax)	(RB) 5400 Westhelmer Court, Houston, TX 77056 (MC) (407) 804-2641 / (407) 804-0380 (fax) (RB) (713) 627-5907 / (713) 627-5571 (fax)	(813) 228-1107 / (813 228-1308 (fax)	(713) 552-2287 / (713) 599-2858 (fax)
	Proposed Contract Start Date	October 1, 2002	June 1, 2002	April 1, 2004	October 1, 2004
	Proposed Contract End Date	September 30, 2012	May 31, 2007 and/or May 31, 2012	April 1, 2014	October 1, 2009
1	The proposer attended the Pre-Proposal Conference	YES	YES	YES	YES
	The proposer provides a fee of \$5,000 for each priced proposal alternative in the form of a cashiers check payable to OUC	Company Check Provided	NO Four (4) pricing alternatives are included for the proposed power sale as follows:  a) 5 years - gas only b) 10 years - gas only c) 5 years - oil backup d) 10 years - oil backup Only \$5,000 in proposal fees was submitted	YES? The proposer indicated that two separate \$5,000 checks were submitted, but only one was received with the proposals.	YES
3	The proposer offers to provide a minimum of 150	YES	YES	YES	YES
	MW of unit or system capacity	308 MW	640 MW	490 MW	651.5 MW
4 (a)	The proposer offers to provide physically firm power, including ancillary services, delivered to OUC's delivery points	YES	NO Power is priced delivered to busbar at Fort Pierce	YES	YES
(b)	The power will be available on a first call non- recallable basis	YES	UNKNOWN Not stated	YES	YES
5	The proposal will remain effective through December 31, 2000	YES	NO "Pricing may change as market conditions change." - see MR Form, Item 5	YES	YES
6 (a)	The initial agreement extends for at least five (5) years	YES 10 yr. period (10/1/02 - 9/30/12)	YES	YES 4/1/04 - 4/1/14	YES 10/1/04 - 10/1/09
(b)	Provisions are included that permit OUC the sole option to extend the agreement for at least a further five (5) years	YES	NO "DENA is offering a five (5) or ten(10) length." - see MR Form, Item 6	YES	YES See Attachment A, Section A6
7 (a)	The proposed service commencement date is earlier than or within twelve (12) months later than October 1, 2003	YES October 1, 2002	YES June 1, 2002	YES April 1, 2004	YES October 1, 2004
(b)	Sufficient information is provided to demonstrate that the service can commence on the date proposed	YES	NO No schedule provided "Expected in service date of june 1, 2002 contingent upon project approval and completion." - see MR Form, Item 7	YES	YES

1			Proposer's Response to M	linimum Requirement				
	Minimum Requirement Item	Carolina Power & Light	Duke Energy	Texaco & TECO	Tractebel			
	If a unit supply is proposed, the proposal identifies the specific generating units and the contribution that each will make to the sale	YES 2 GE 7F GT units located on a greenfield site in Citrus County, FL	YES Full plant - 8 of GE 7EA	YES 3 on 1 CE 7FA Eagle energy Project, Southwest Polk County, FL. Integrated gasification combined cycle (ICCC) facility	YES Capability of resource is 666 MW			
	If a system sale is proposed, the supply to OUC is equivalent to native supply load	NA	N/A	N/A	N/A			
9	The proposer ensures that all emissions allowance requirements will be satisfied and that such costs are included in the Project	Emission allowances are not anticipated	NO "Contingent upon permit approval." - see MR Form, Item 9	YES See Section A-13 in Appendix A 'Appropriate costs for meeting Power Plant Siting Act requirements, including emissions allowances, were included and reflected in	YES Price is based on current environmental regulation - See cover letter, page 3, last buil			
10	The proposer declares ownership or contractual status of the unit, plant or system capacity	YES Plant will be owned by CP&L	YES Plant will be owned by Duke	the pricing structure." YES Plant will be owned by Texaco and TECO	YES Tractebel proposed Fort Myers power plant			
11	The cost data including fuel cost and escalation rates were prepared using the applicable fuel price indices in RFP Attachment B unless energy prices are guaranteed.	YES See Proposal Attachment B	YES See Attachment B	YES  Energy prices are guaranteed in one pricing alternative and tied to an index in the other	see cover letter, page 1, last paragraph YES See Attachment B			
12	The price for power provided in the completed Pricing Proposal Form (Form 4) reflects all costs and losses delivered to OUC's delivery points	Indicative price provided CP&L does not recommend firm gas for peaker plant especially with on-site fuel storage	NO "Energy will be delivered to plant busbar at Fort Pierce. OUC will be responsible for transmission and DENA can assist with the process." - see RFP Form 4	YES See Proposal Form 4	YES Price, terms and availability of transmissio service not guaranteed - see cover letter, pa 3, fifth bullet			
13	The proposer states a willingness to provide a Negotiation Security in the amount of \$250,000 prior to commencing negotiations with OUC.	UNKNOWN No details provided	YES "subject to reciprocal security rights." - see MR Form, Item 13	YES	YES			
14 (a)	The proposer completed the appropriate RFP Forms 2 through 6	YES	YES	YES	YES			
<b>(b)</b>	The proposer provided the information requested in Attachment A	YES	NO Proposer repeated the text of Attachment A as included in RFP	YES	YES			
(c	All forms requiring a signature were signed by a duly authorized official	YES	YES	YES	YES			
15	The proposal includes scheduling provisions for the sale	YES "Units will be available around the clock for dispatch" - see RFP Form 5, page 2		YES See Form 5-16 "Ability to alter energy schedule on an hourly basis within machine limits, approximately 1% output adjustment per minute."				
16	Any must-take provision does not exceed 25% of the proposed sale capacity on an annual basis	YES No must take provision	YES	YES	YES No must take provision			
17 (a	If proposal includes development of a new project, then the proposer has developed and has had in operation for a minimum of one year, at least one currently operating power supply project that is similar to or larger in size than the project being proposed	YES	Not Stated	YES	YES			

			Proposer's Response to A	Ainimum Requirement	
	Minimum Requirement Item	Carolina Power & Light	Duke Energy	Texaco & TECO	Tractebel
1	If proposal includes power from existing generating resources, then the proposer has successfully provided similar level of services to at least one electric utility for a minimum of one year	NVA	N/A	N/A	N/A
18	If proposal includes power from an existing unit, then the proposer owns and operates the unit, plant or system capacity or has the unit(s), plant or system capacity under contract	N/A	NA	N/A	N/A
19	If proposer operates a proposed unit, plant or system capacity, then the proposal provides proof of operating experience as requested in RFP Attachment A	N/A	N/A	N/A	N/A



# FACSIMILE COVER SHEET PRIVILEGED AND CONFIDENTIAL



Cost Account:

032865

(Hardcopy to follow via U.S. Mail)

To:

Thomas C. Saile - Carolina Power & Light

Facsimile: 919-546-2645 Telephone: 919-546-2338

From:

**Selvin Dottin** 

Telephone: 407-422-4911

Date/Time:

07/21/00 / 2:50 PM

Pages (including cover):

3

Transmission Questions:

Receptionist / 407-422-4911

Message:

THE INFORMATION CONTAINED IN THIS FACSIMILE MESSAGE IS PRIVILEGED AND CONFIDENTIAL INFORMATION INTENDED ONLY FOR THE INDIVIDUAL OR ENTITY ABOVE. IF THE READER OF THIS MESSAGE IS NOT THE INTENDED RECIPIENT, YOU ARE HEREBY NOTIFIED THAT ANY DISSEMINATION, DISTRIBUTION OR COPY OF THIS COMMUNICATION IS ILLEGAL, AND WE WOULD APPRECIATE YOUR IMMEDIATELY NOTIFYING US BY TELEPHONE (IF LONG DISTANCE, PLEASE CALL COLLECT) AND RETURNING THE ORIGINAL MESSAGE TO US AT THE ADDRESS BELOW VIA THE U.S. POSTAL SERVICE. THANK YOU.

#### CONFIDENTIAL



Mr. Thomas C. Saile
Business Development Manager
Carolina Power & Light
P.O. Box 1551 CPB 10A
Raleigh, NC 27602

Subject:

Orlando Utilities Commission

Proposals in Response to RFP Dated May 24, 2000

#### Dear Mr. Saile:

The purpose of this letter is to acknowledge receipt of your company's proposal in response to Orlando Utilities Commission's (OUC) Request for Proposals (RFP) dated May 24, 2000 and to inform you of the status of that proposal. In reviewing your proposal, it appears that certain Minimum Requirements for the proposals, as described in Section 14.1 of the RFP, have not been met. In order for your company's proposal to comply with the Minimum Requirements, OUC is providing this opportunity for you to provide the outstanding information. We must receive the requested information at our office no later than 5:00 p.m. on Tuesday, July 25, 2000. If the information is not received before the deadline, or is not complete, OUC may eliminate your company's proposal from further consideration.

The Minimum Requirements that appear to be outstanding in your Company's proposal are as follows:

# 1. Minimum Requirement #4

- (a) Please confirm that the proposal is for physically firm power supply.
- (b) Please confirm that the proposed power will be available to OUC on a first call non-recallable basis.

# Minimum Requirement #6

Please provide pricing for optional 5-year extension period.

# 3. Minimum Requirement #7

Please provide a summary schedule showing the major project milestones to demonstrate that the proposed service can commence on October 1, 2002 as proposed.

# 4. Minimum Requirement #9

Please confirm that all emission allowance requirements will be satisfied and that such costs are included in the pricing.

dmt-eed:S:\005306\0332865\CP&L\7-18CPL-S1Ltr.doc

Mr. Thomas C. Saile Carolina Power & Light July 21, 2000 Page 2

#### 5. Minimum Requirement #12

Please provide firm gas transportation reservation charge and any other charge not included in RFP Form 4.

6. Minimum Requirement #13

Please confirm your company's willingness to provide a Negotiation Security in the amount of \$250,000 prior to commencing negotiations with OUC.

7. Minimum Requirement #14

Please provide the information that is requested in the RFP Attachment A.

8. Minimum Requirement #15

Please describe the scheduling provisions for the sale of power to OUC.

9. Minimum Requirement #16

Please demonstrate how your company will comply with OUC's requirement that any must-take provision must not exceed 25% of the total proposed sale on an annual basis.

9. Minimum Requirement #17

Please provide the name and description of at least one project that satisfies minimum Requirement #17.

We look forward to receiving your response to this clarification request by letter, facsimile, or email no later than 5:00 p.m. on Tuesday, July 25, 2000.

Very truly yours,

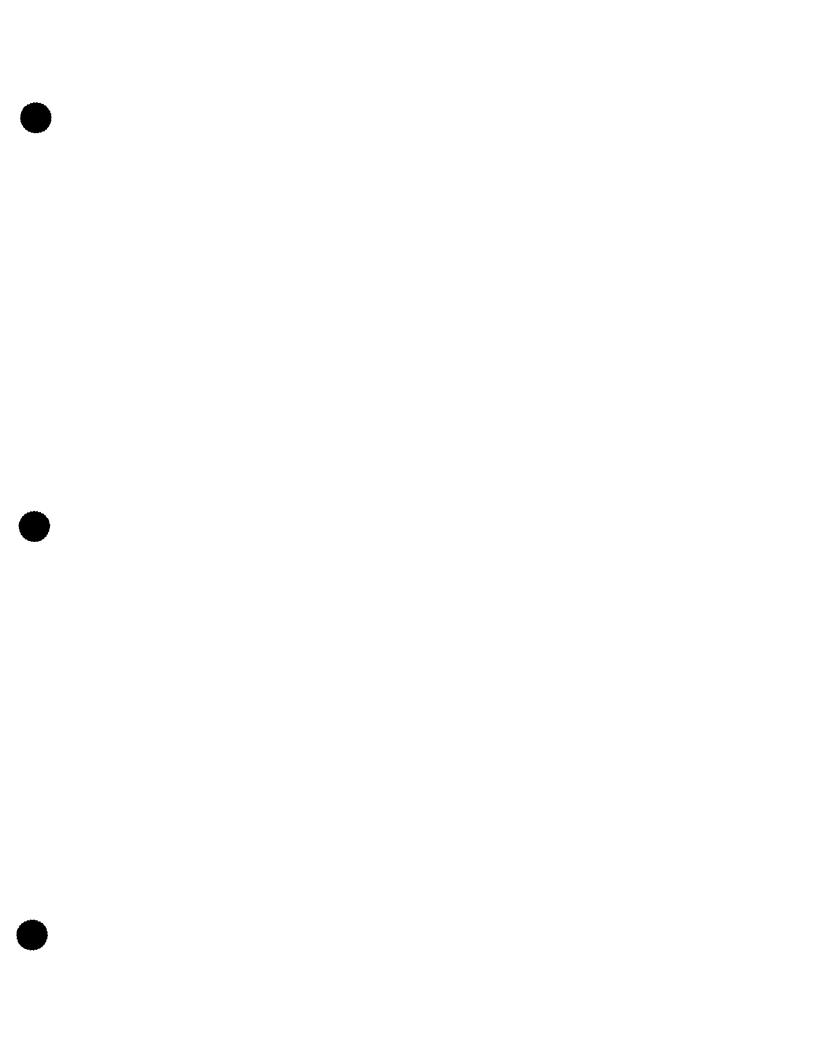
R. W. BEZK, INC.

Selvin Dottin

Consulting Engineer

SD/dmt

cc: F. Haddad, OUC





Mr. Thomas C. Saile Business Development Manager Carolina Power & Light P.O. Box 1551 CPB 10A Raleigh, NC 27602

Subject:

Orlando Utilities Commission

Proposals in Response to RFP Dated May 24, 2000

#### Dear Mr. Saile:

The purpose of this letter is to acknowledge receipt of your company's proposal in response to Orlando Utilities Commission's (OUC) Request for Proposals (RFP) dated May 24, 2000 and to inform you of the status of that proposal. In reviewing your proposal, it appears that certain Minimum Requirements for the proposals, as described in Section 14.1 of the RFP, have not been met. In order for your company's proposal to comply with the Minimum Requirements, OUC is providing this opportunity for you to provide the outstanding information. We must receive the requested information at our office no later than 5:00 p.m. on Tuesday, July 25, 2000. If the information is not received before the deadline, or is not complete, OUC may eliminate your company's proposal from further consideration.

The Minimum Requirements that appear to be outstanding in your Company's proposal are as follows:

# 1. Minimum Requirement #4

- (a) Please confirm that the proposal is for physically firm power supply.
- (b) Please confirm that the proposed power will be available to OUC on a first call non-recallable basis.

# 2. Minimum Requirement #6

Please provide pricing for optional 5-year extension period.

## 3. Minimum Requirement #7

Please provide a summary schedule showing the major project milestones to demonstrate that the proposed service can commence on October 1, 2002 as proposed.

# 4. Minimum Requirement #9

Please confirm that all emission allowance requirements will be satisfied and that such costs are included in the pricing.

Mr. Thomas C. Saile Carolina Power & Light July 21, 2000 Page 2

#### 5. Minimum Requirement #12

Please provide firm gas transportation reservation charge and any other charge not included in RFP Form 4.

#### 6. Minimum Requirement #13

Please confirm your company's willingness to provide a Negotiation Security in the amount of \$250,000 prior to commencing negotiations with OUC.

#### 7. Minimum Requirement #14

Please provide the information that is requested in the RFP Attachment A.

#### 8. Minimum Requirement #15

Please describe the scheduling provisions for the sale of power to OUC.

#### 9. Minimum Requirement #16

Please demonstrate how your company will comply with OUC's requirement that any must-take provision must not exceed 25% of the total proposed sale on an annual basis.

#### 9. Minimum Requirement #17

Please provide the name and description of at least one project that satisfies minimum Requirement #17.

We look forward to receiving your response to this clarification request by letter, facsimile, or email no later than 5:00 p.m. on Tuesday, July 25, 2000.

Very truly yours,

R. W. BEZK, INC.

Selvin Dottin

Consulting Engineer

SD/dmt

cc: F. Haddad, OUC

# FACSIMILE COVER SHEET PRIVILEGED AND CONFIDENTIAL



Cost Account:

032865

To:

Mr. Mike Green Duke Energy North America, LLC

Facsimile: 407-804-0380 • Telephone: 407-804-2641

From:

Selvin Dottin

Telephone: 407-422-4911

Date/Time:

07/21/00 / 2:47 PM

Pages (including cover):

3

Transmission Questions:

Receptionist / 407-422-4911

Message:

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Mr. Mike Green
Duke Energy North America, LLC
615 Crescent Executive Court, Suite 100
Lake Mary, Florida 32746

Subject:

Orlando Utilities Commission

Proposals in Response to RFP Dated May 24, 2000

#### Dear Mr. Green:

The purpose of this letter is to acknowledge receipt of your company's proposal in response to Orlando Utilities Commission's (OUC) Request for Proposals (RFP) dated May 24, 2000 and to inform you of the status of that proposal. In reviewing your proposal, it appears that certain Minimum Requirements for the proposals, as described in Section 14.1 of the RFP, have not been met. In order for your company's proposal to comply with the Minimum Requirements, OUC is providing this opportunity for you to provide the outstanding information. We must receive the requested information at our office no later than 5:00 p.m. on Tuesday, July 25, 2000. If the information is not received before the deadline, or is not complete, OUC may eliminate your company's proposal from further consideration.

The Minimum Requirements that appear to be outstanding in your Company's proposal are as follows:

#### Minimum Requirement #2

Whereas the answer to question No. 10 in the list of questions and answers issued to proposers on June 9, 2000 states that "each priced proposal requires a separate fee", your company's proposal consists of four separate priced proposals and includes just one \$5,000 proposal fee. Please either indicate which one of the four priced proposals should be evaluated for the fee submitted, or submit the additional proposal fees as appropriate.

# Minimum Requirement #4

- (a) Please confirm that your company will provide physically firm power.
- (b) Please confirm that your company will provide power delivered to OUC's delivery points and provide pricing for any required wheeling.
- (c) Please confirm that the proposed power will be available to OUC on a first call, non-recallable basis.

# Minimum Requirement #5

Please confirm that all non-fuel prices in the proposal will remain effective through December 31, 2000.

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Mr. Mike Green\*
Duke Energy North America, LLC
July 21, 2000
Page 2

#### 4. Minimum Requirement #6

Please explain OUC's sole option to extend the agreement for at least a further five (5) years.

#### 5. Minimum Requirement #7

Please provide a summary schedule showing major project milestones to demonstrate that the proposed service can commence on June 1, 2002 as proposed.

#### 6. Minimum Requirement #9

Please ensure that all emissions allowances will be satisfied by the proposed project and that such costs are included in the proposal.

#### 7. Minimum Requirement #12

Please provide pricing on the proposal form to reflect all costs and losses delivered to OUC's delivery points.

#### 8. Minimum Requirement #14

Please provide the information that is requested in the RFP Attachment A.

#### 9. Minimum Requirement #15

Please explain the statement:

"Maximum hours of operation for each unit on daily, monthly and annual basis and time period each resource is available to the Participants to service load 2,500 hours per year expected."

# 10. Minimum Requirement #17

Please provide the name and description of at least one project that satisfies Minimum Requirement #17.

We look forward to receiving your response to this clarification request by letter, facsimile, or email no later than 5:00 p.m. on Tuesday, July 25, 2000.

Very truly yours,

R. W. BRCK, INC.

Selvin Dottin

Consulting Engineer

SD/dmt

cc: F. Haddad, OUC

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Mr. Mike Green
Duke Energy North America, LLC
615 Crescent Executive Court, Suite 100
Lake Mary, Florida 32746

Subject:

Orlando Utilities Commission

Proposals in Response to RFP Dated May 24, 2000

#### Dear Mr. Green:

The purpose of this letter is to acknowledge receipt of your company's proposal in response to Orlando Utilities Commission's (OUC) Request for Proposals (RFP) dated May 24, 2000 and to inform you of the status of that proposal. In reviewing your proposal, it appears that certain Minimum Requirements for the proposals, as described in Section 14.1 of the RFP, have not been met. In order for your company's proposal to comply with the Minimum Requirements, OUC is providing this opportunity for you to provide the outstanding information. We must receive the requested information at our office no later than 5:00 p.m. on Tuesday, July 25, 2000. If the information is not received before the deadline, or is not complete, OUC may eliminate your company's proposal from further consideration.

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## 2. Minimum Requirement #4

- (a) Please confirm that your company will provide physically firm power.
- (b) Please confirm that your company will provide power delivered to OUC's delivery points and provide pricing for any required wheeling.
- (c) Please confirm that the proposed power will be available to OUC on a first call, non-recallable basis.

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Mr. Mike Green
Duke Energy North America, LLC
July 21, 2000
Page 2

#### 4. Minimum Requirement #6

Please explain OUC's sole option to extend the agreement for at least a further five (5) years.

#### 5. Minimum Requirement #7

Please provide a summary schedule showing major project milestones to demonstrate that the proposed service can commence on June 1, 2002 as proposed.

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#### 7. Minimum Requirement #12

Please provide pricing on the proposal form to reflect all costs and losses delivered to OUC's delivery points.

#### 8. Minimum Requirement #14

Please provide the information that is requested in the RFP Attachment A.

#### 9. Minimum Requirement #15

Please explain the statement:

"Maximum hours of operation for each unit on daily, monthly and annual basis and time period each resource is available to the Participants to service load 2,500 hours per year expected."

#### 10. Minimum Requirement #17

Please provide the name and description of at least one project that satisfies Minimum Requirement #17.

We look forward to receiving your response to this clarification request by letter, facsimile, or email no later than 5:00 p.m. on Tuesday, July 25, 2000.

Very truly yours,

R. W. BECK, INC.

Selvin Dottin

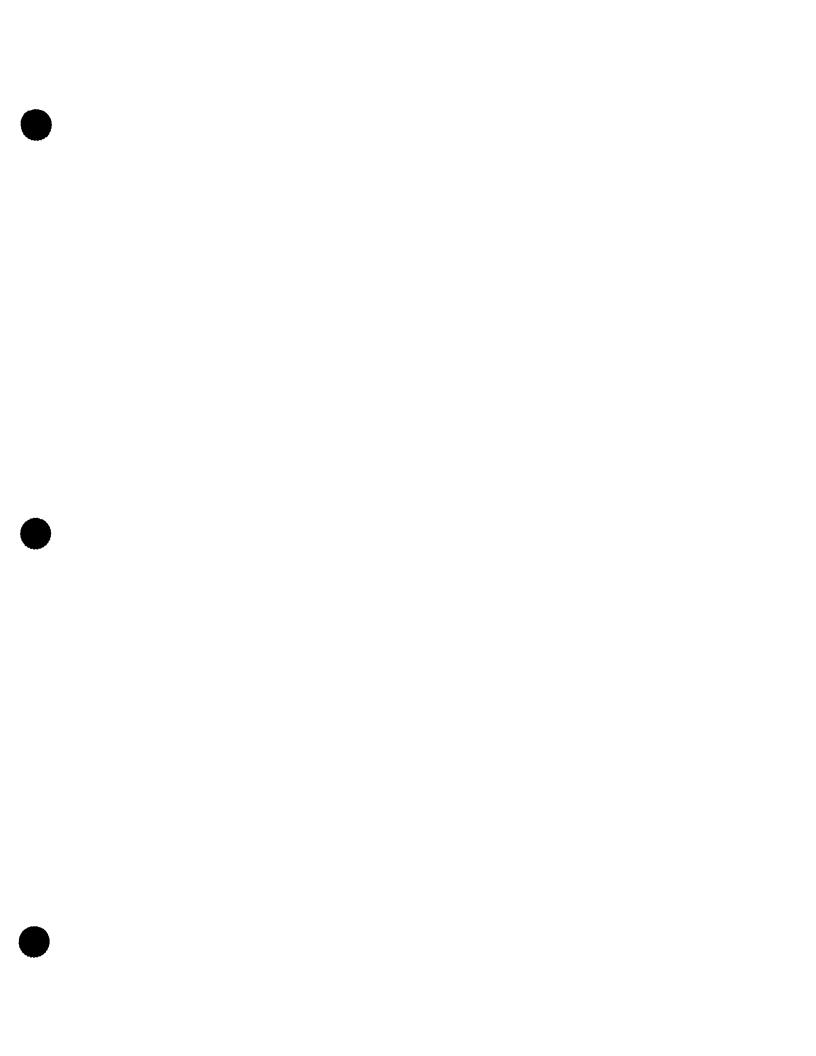
Consulting Engineer

SD/dmt

cc:

F. Haddad, OUC

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# FACSIMILE COVER SHEET PRIVILEGED AND CONFIDENTIAL



(Hardcopy to follow via US Mail)

Cost Account:

032865

To:

Ms. Rebbeca T. Alex Texaco Powe & Gasification

and TECO Power Services

Facsimile: 813-228-1308 = Telephone: 813-2281107

From:

**Selvin Dottin** 

Telephone: 407-422-4911

Date/Time:

7/21/00 2:40 PM

Pages (including cover):

3

Transmission Questions:

Receptionist / 407-422-4911

Message:

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#### CONFIDENTIAL



Ms. Rebbeca T. Alex Texaco Power & Gasification and TECO Power Services 702 N. Franklin Street Tampa, Florida 33602

Subject:

Orlando Utilities Commission

Proposals in Response to RFP Dated May 24, 2000

#### Dear Ms. Alex:

The purpose of this letter is to acknowledge receipt of your company's proposal in response to Orlando Utilities Commission's (OUC) Request for Proposals (RFP) dated May 24, 2000 and to inform you of the status of that proposal. In reviewing your proposal, it appears that certain Minimum Requirements for the proposals, as described in Section 14.1 of the RFP, have not been met. In order for your company's proposal to comply with the Minimum Requirements, OUC is providing this opportunity for you to provide the outstanding information. We must receive the requested information at our office no later than 5:00 p.m. on Tuesday, July 25, 2000. If the information is not received before the deadline, or is not complete, OUC may eliminate your company's proposal from further consideration.

The Minimum Requirements that appear to be outstanding in your Company's proposal are as follows:

#### 1. Minimum Requirement #2

Whereas the answer to question No. 10 in the list of questions and answers issued to proposers on June 9, 2000 states that "each priced proposal requires a separate fee," your company's proposal consists of two priced proposal alternatives and includes just one \$5,000 proposal fee. Please either indicate which one of the two (intermediate only or intermediate and peaking) priced proposals should be evaluated for the fee submitted or submit the additional proposal fee of \$5,000 in order that both price proposals are to be evaluated. Similarly, if Proposal B is to be evaluated, please provide the appropriate proposal fees.

#### 2. Minimum Requirement #4

- (a) Please confirm that your company will provide physically firm power delivered to OUC's delivery points.
- (b) Please confirm that the proposed power will be available to OUC on a first call, non-recallable basis.

#### 3. Minimum Requirement #5

Please confirm that the proposal will remain effective through December 31, 2000.

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€

Ms. Rebbeca T. Alex Texaco Power & Gasification and TECO Power Services July 21, 2000 Page 2

#### 4. Minimum Requirement #6

Please confirm that provisions are included in the proposal that permit OUC the sole option to extend the agreement for at least a further five years at the end of the proposed ten year contract period and provide pricing for the optional period.

#### 5. Minimum Requirement #7

Please provide a summary schedule showing major project milestones to demonstrate that the proposed service can commence on April 1, 2004 as proposed.

#### 6. Minimum Requirement #13

Please confirm your company's willingness to provide a Negotiation Security in the amount of \$250,000 prior to commencing negotiations with OUC.

#### 7. Minimum Requirement #16

Please demonstrate how your company will comply with OUC's requirement that any must take provision must not exceed 25% of the total proposed sale on an annual basis.

#### 8. Minimum Requirement #17

Please provide the name and description of at least one project that satisfies minimum Requirement #17.

We look forward to receiving your response to this clarification request by letter, facsimile, or email no later than 5:00 p.m. on Tuesday, July 25, 2000.

Very truly yours,

R. W. BECK, INC.

Selvin Dottin

Consulting Engineer

SD/dmt

cc: F. Haddad, OUC

#### CONFIDENTIAL



Ms. Rebbeca T. Alex Texaco Power & Gasification and TECO Power Services 702 N. Franklin Street Tampa, Florida 33602

Subject:

Orlando Utilities Commission

Proposals in Response to RFP Dated May 24, 2000

#### Dear Ms. Alex:

The purpose of this letter is to acknowledge receipt of your company's proposal in response to Orlando Utilities Commission's (OUC) Request for Proposals (RFP) dated May 24, 2000 and to inform you of the status of that proposal. In reviewing your proposal, it appears that certain Minimum Requirements for the proposals, as described in Section 14.1 of the RFP, have not been met. In order for your company's proposal to comply with the Minimum Requirements, OUC is providing this opportunity for you to provide the outstanding information. We must receive the requested information at our office no later than 5:00 p.m. on Tuesday, July 25, 2000. If the information is not received before the deadline, or is not complete, OUC may eliminate your company's proposal from further consideration.

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- (b) Please confirm that the proposed power will be available to OUC on a first call, non-recallable basis.

#### 3. Minimum Requirement #5

Please confirm that the proposal will remain effective through December 31, 2000.



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eer

1, OUC



# FACSIMILE COVER SHEET Privileged and Confidential



(Hardcopy to follow via US Mail)

Cost Account:

032865

To:

Newton R. Houston Tractebel Power, Inc.

Facsimile: 713-599-2858 
Telephone: 713-552-2287

From:

**Selvin Dottin** 

Telephone: 407-422-4911----

Date/Time:

07/19/00 2:54 PM

Pages (including cover):

3

Transmission Questions:

Receptionist / 407-422-4911

Message:

THE INFORMATION CONTAINED IN THIS FACSIMILE MESSAGE IS PRIVILEGED AND CONFIDENTIAL INFORMATION INTENDED ONLY FOR THE INDIVIDUAL OR ENTITY ABOVE. IF THE READER OF THIS MESSAGE IS NOT THE INTENDED RECIPIENT, YOU ARE HERBY NOTIFIED THAT ANY DISSEMINATION DISTRIBUTION OR COPY OF THIS COMMUNICATION IS ILLEGAL, AND WE WOULD APPRECIATE YOUR IMMEDIATELY NOTIFYING US BY TELEPHONE (IF LONG DISTANCE, PLEASE CALL COLLECT) AND RETURNING THE ORIGINAL MESSAGE TO US AT THE ADDRESS BELOW VIA THE U.S. POSTAL SERVICE THANK YOU.



Mr. Newton R. Houston
Vice President Business Development
Tractebel Power, Inc.
1177 West Loop South, Suite 900
Houston, TX 77027

Subject:

Orlando Utilities Commission

Proposals in Response to RFP Dated May 24, 2000

#### Dear Mr. Houston:

The purpose of this letter is to acknowledge receipt of your company's proposal in response to Orlando Utilities Commission's (OUC) Request for Proposals (RFP) dated May 24, 2000 and to inform you of the status of that proposal. In reviewing your proposal, it appears that certain Minimum Requirements for the proposals, as described in Section 14.1 of the RFP, have not been met. In order for your company's proposal to comply with the Minimum Requirements, OUC is providing this opportunity for you to provide the outstanding information. We must receive the requested information at our office no later than 5:00 p.m. on Tuesday, July 25, 2000. If the information is not received before the deadline, or is not complete, OUC may eliminate your company's proposal from further consideration.

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#### 1. Minimum Requirement #4

Please confirm that the proposed power will be available to OUC on a first call non-recallable basis

#### 2. Minimum Requirement #5

Please confirm that your company's proposal will remain effective through December 31, 2000.

#### 3. Minimum Requirement #13

Please confirm that your company is willing to provide a Negotiation Security in the amount of \$250,000 prior to commencing negotiations with OUC.

#### 4. Minimum Requirement #16

Please demonstrate how your company will comply with OUC's requirement that any must-take provision must not exceed 25% of the total proposed sale on an annual basis.

Mr. Newton R. Houston Tractebel Power, Inc. July 21, 2000 Page 2

#### 5. Minimum Requirement #17

Please provide the name and description of at least one project that satisfies minimum Requirement #17.

We look forward to receiving your response to this clarification request by letter, facsimile, or email no later than 5:00 p.m. on Tuesday, July 25, 2000.

Very truly yours,

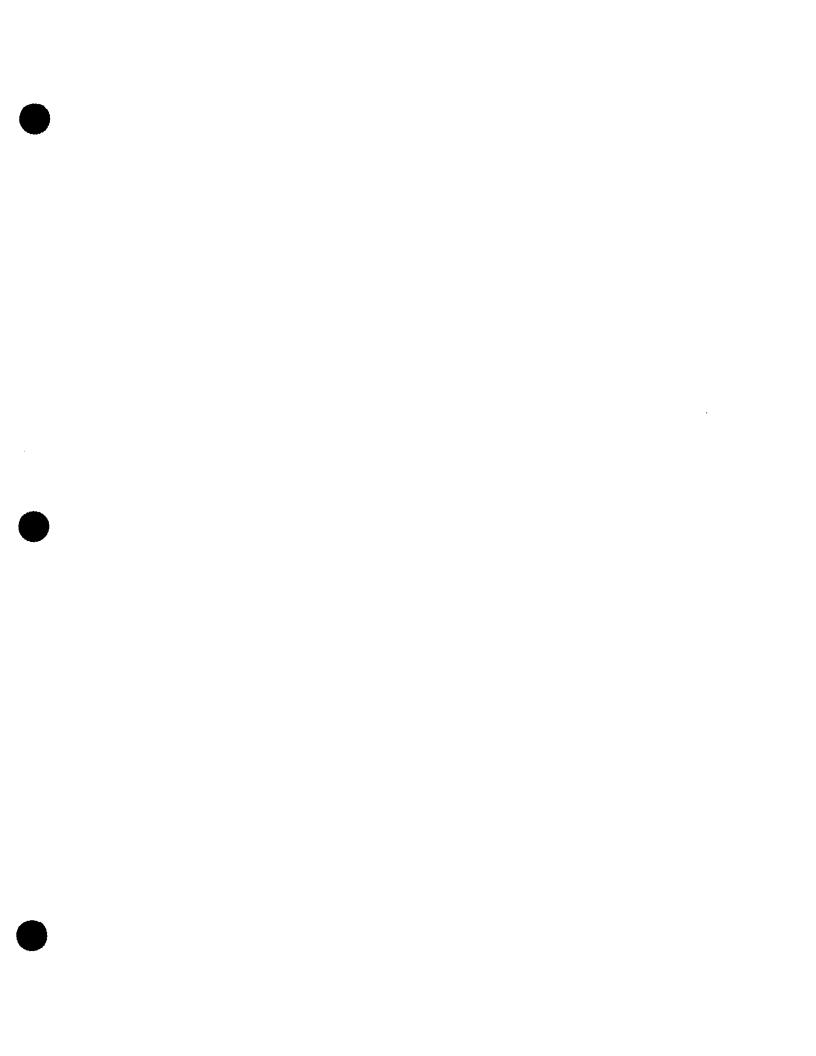
R. W. BECK, INC.

Sein Dottin

Consulting Engineer

SD/dmt

cc: F. Haddad, OUC





Carolina Power & Light
Wholesale Power Department
411 Fayetteville Street, CPB 10A
PO Box 1551
Raleigh, NC 27602-1551
Fax: (919) 546-2645

Fax Sheet

KECEIVEL

JUL 26 2000

R. W. BECK

To	Selvin Dottin	From	Thomas C. Saile
Company	R W Beck	Phone	(919) 546-2338
Fax	(407) 648-8382	Date	Tuesday, July 25, 2000
Subject	Minimum Requirements Form (RFP Form 3)	Pages	5 (including this Cover Sheet)

Per your request.

### PROPRIETARY & CONFIDENTIAL

RFP Form 3 Page 1 of 4

#### ORLANDO UTILITIES COMMISSION REQUEST FOR POWER SUPPLY PROPOSALS Minimum Requirements Form

	omitting this form, we agree to the items below and/or have provided documents to attest to the nation provided as requested below.
Duly	Authorized Signature 7/25/6
suffic OUC are no	proposer is a utility proposing a capacity sale from existing resources, the proposer must provide ient documentation to demonstrate that over time the utility will have sufficient capacity to sell to as well as to serve its own load. If the proposer is proposing a sale of capacity from a unit or units that it currently commercially available, the proposer must demonstrate that progress is sufficient to ensure acity sale to OUC by the proposed Power Supply Service Commencement Date.
All pr	oposers must demonstrate the following by attaching appropriate information to this form:
1.	The Proposer must have attended the Pre-Proposal Conference.
)	Done June 1, 2000
2.	The Proposer has provided a non-refundable fee of \$5,000 for each proposal alternative in the form of a cashiers check made payable to OUC.
_	Check Number 76617 dated July 7, 2000 in the amount of \$5,000.
3.	The Proposer must provide a minimum of 150 MW of unit or system capacity.
* *	308 MW of unit capacity offered.
4.	The Proposer must provide physically firm power, including ancillary services, delivered to OUC's delivery points. Power must be available to the Participants on a first call, non-recallable basis.
	This proposal is for a power supply from physical assets located in peninsular Florida. The power is available to the Participants on a first-call non-recallable basis.
5.	The proposal offer must remain effective through December 31, 2000.
	This proposal will remain valid until December 31, 2000.
5.	The initial agreement period must extend for at least five (5) years and the proposal must contain a provision that permits OUC the sole option to extend the agreement for at least a further five (5) years.
	See answer to Question A-6(b) in Attachment A. The pricing for this option is included in the capacity price. CP&L is open to structuring this option in other ways, e.g., up-front premium.

#### PROPRIETARY & CONFIDENTIAL

RFP Form 3 Page 2 of 4

### ORLANDO UTILITIES COMMISSION REOUEST FOR POWER SUPPLY PROPOSALS

#### Minimum Requirements Form

(Continued)

7. The proposed service commencement date must be earlier or within 12 months later than October 1, 2003. Proposers must provide sufficient information to demonstrate that the service can commence by the date proposed.

This proposal provides for an October 1, 2002 service commencement date. The project, however, is currently planned for a June 2002 commercial operation date.

Major milestones include:

Milestone Completion Date

Siting Study

Air Permitting

Site Clearing/Grading

CT's Delivered

Construction

Construction

Commercial Operation

Mue 2000

June 2002

8. All unit supply proposals must identify the specific generating units and the contribution that each unit will make to the sale. For system supply proposals, the sale to Participants must be equivalent to native load.

See RFP Form 2.

9. The Proposer must ensure that all emissions allowance requirements will be satisfied and that such costs are included in the proposal.

It is not anticipated that emission allowances will be required for this project.

10. The Proposer must declare ownership or contractual status of the unit, plant or system capacity.

The Proposed units are owned by Carolina Power & Light.

The cost data including fuel cost and escalation rates must be prepared using the applicable fuel price indices provided in Attachment B unless energy prices are guaranteed. In addition, proposers may provide pricing based on alternative fuel price indices.

See Attachment B - Fuel Price Indices.

This Proposal contains an index-pricing mechanism that utilizes the requested Henry Hub index. However, the 12¢ adder necessarily allows for a wide swing in location basis differential. It is CP&L's recommendation that the Gas Daily FGT Z2 index be used with only a 2¢ adder.

12.

#### PROPRIETARY & CONFIDENTIAL

RFP Form 3 Page 3 of 4

P. 4

### ORLANDO UTILITIES COMMISSION REQUEST FOR POWER SUPPLY PROPOSALS

# Minimum Requirements Form (Continued)

The price for power provided in the Pricing Proposal Form (Form 4) reflects all costs and

All costs are included in the Proposal Pricing Form (RFP Form 4) except firm gas transportation.

NOTE: For a peaker plant, firm gas reservations are generally not cost effective. Firm gas transportation reservations would be on the FGT pipeline and would be on the order of \$0.77/mmBTU. However, CP&L does not recommend firm gas for a peaker plant especially with on-site fuel oil storage.

- 13. The Proposer must be willing to provide a Negotiation Security in the amount of \$250,000 prior to commencing negotiations with OUC.
  - See answer to Question A-11 in Attachment A.

losses delivered to OUC's delivery points.

14. The Proposer must complete the appropriate RFP Forms 2 through 6 and provide the information requested in Attachment A. All forms requiring a signature must be signed by a duly authorized official.

Done

- 15. The proposal must include scheduling provisions for the sale.
  - See answer to Question A-5 in Attachment A.
- 16. Any must take provision in the proposal must not exceed 25% of the total proposed sale capacity on an annual basis.

There are NO minimum take provisions in this Proposal. If the Participants prefer a minimum take structure, CP&L can reprice its Proposal to accommodate such a request.

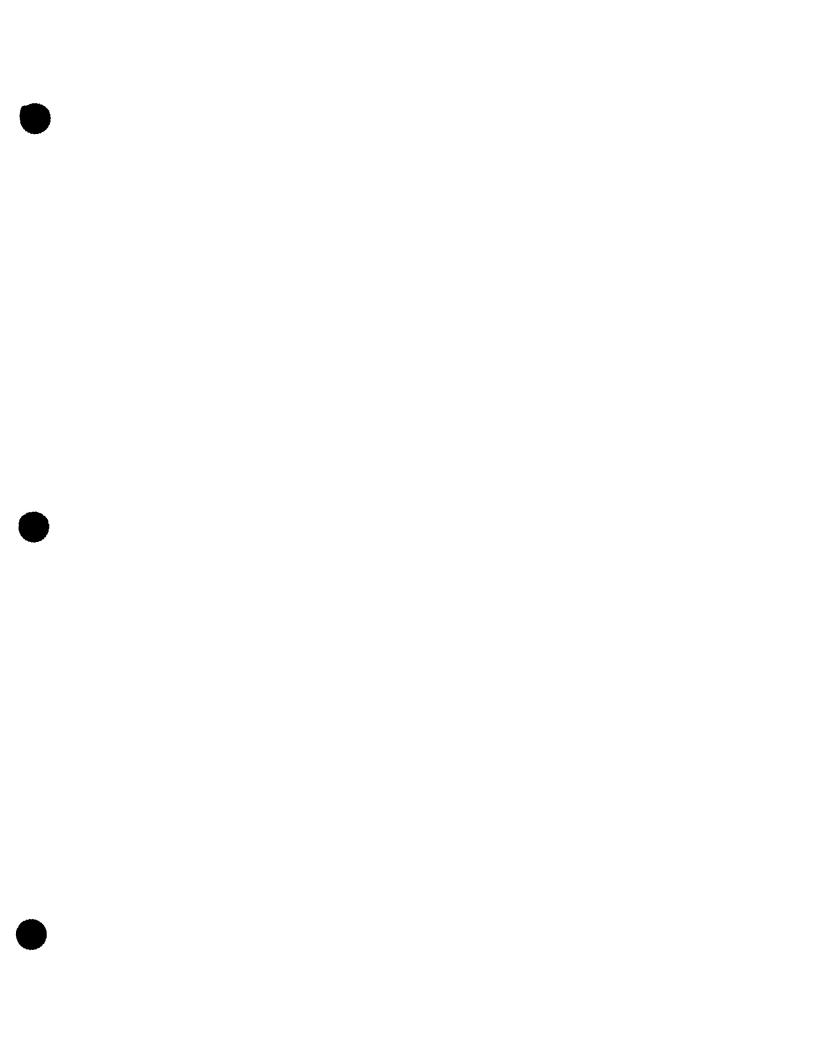
#### PROPRIETARY & CONFIDENTIAL

RFP Form 3
Page 4 of 4

## ORLANDO UTILITIES COMMISSION REQUEST FOR POWER SUPPLY PROPOSALS

## Minimum Requirements Form (Continued)

- 17. Proposers that propose to develop a power generating project to provide power to the Participants must have developed, and have had in operation for a minimum of one year, at least one currently operating power supply project that is similar to, or larger in size than, the project being proposed. Proposers proposing to provide the Participants with power from an existing generating resource or a portfolio of resources must have successfully provided similar levels of services to at least one electric utility for a minimum of one year.
  - Carolina Power & Light has been operating a utility-grade power system/grid for over 90 years. Currently CP&L owns and operates over 11,000 MW of generation in three states. This includes over 40 simple-cycle combustion turbines, which is the technology presented in this Proposal.
- 18. Proposers offering power sales proposals from an existing unit(s) must own and operate the unit, plant or system capacity or must have the unit(s), plant or system capacity under contract.
  - The Proposed units are owned by Carolina Power & Light.
- 19. Electric power plant operators of a unit, plant or system capacity proposal must provide proof of operating experience as requested in RFP Attachment A.



Mr. Selvin H. Dottin Consulting Engineer R.W. Beck, Inc. 800 North Magnolia Avenue, Suite 300 Orlando, Florida 32803-3274

Reference:

Orlando Utilities Commission

Minimum Requirements Response

Respondents: Texaco Power and Gasification, Inc.

**TECO Power Services Corporation** 

Dear Mr. Dottin:

The purpose of this letter is to respond to your request for additional information from Texaco Power and Gasification, Inc. and TECO Power Services Corporation regarding our jointly submitted proposal. Below I have included the outstanding information:

#### Minimum Requirement #2 1.

Whereas the answer to question No. 10 in the list of questions and answers issued to proposers on June 9, 2000 states that "each priced proposal requires a separate fee," your company's proposal consists of two priced proposal alternatives and includes just one \$5,000 proposal fee. Please either indicate which one of the two (intermediate only or intermediate and peaking) priced proposals should be evaluated for the fee submitted or submit the additional proposal fee of \$5,000 in order that both price proposals are to be evaluated. Similarly, if Proposal B is to be evaluated, please provide the appropriate proposal fees.

#### Proposal A

Although two time-of-day fixed pricing structures were provided in Proposal A. the Respondents did not intend for them to be considered as separate proposals, but rather as a "portfolio" alternative that would provide the Participants with pricing flexibility to meet their future needs. That is, the intermediate structure is intended to provide "combined cycle" pricing and the peaking structure to provide "simple cycle" pricing. The Respondents offered this pricing mix to add value and flexibility to the Participants in meeting their electric power needs. I have discussed this concept briefly with Steve Stein (July 25, 2000) and we agreed that I should explain our intent more clearly. If necessary, please call me so that we can discuss this further.

#### Proposal B

Proposal fee was included with submission (Check No. 1043147)

#### 2. Minimum Requirement #4

- (a) Please confirm that your company will provide physically firm power delivered to OUC's delivery points.
- Yes, the Eagle Energy Unit #1 would be the "physical" unit for a power sale agreement between the Participants and the Respondents. The power sale agreements described in the Respondents' proposals would be unit contingent firm with power delivered to OUC's delivery points.
- (b) Please confirm that the proposed power will be available to OUC on a first call, non-recallable basis.

#### Proposal A

Should the Participants not elect to establish themselves as the power marketer for the Eagle Energy Project, a day-a-head schedule of elected capacity and energy take from the Project would be required. The Participants would have first call on day-a-head scheduling of capacity and energy, and scheduled capacity and energy would be non-recallable. Also, should the Participants require capacity and energy (within their contracted amount) to meet "native" load requirements, sales would be called back for the use of the Participants, and the Participants would compensate the Project for energy revenue lost (if applicable) on the interrupted transaction.

#### Proposal B

A day-a-head schedule of elected capacity and energy take from the Project would be required. The Participants would have first call on day-a-head scheduling of capacity and energy, and scheduled capacity and energy would be non-recallable. Same-day changes to the schedule shall be accommodated if possible.

#### 3. Minimum Requirement #5

Please confirm that the proposal will remain effective through December 31, 2000.

The terms and conditions set forth in this Proposal will remain open until December 31, 2000 in the event that the Project is selected for the short-list bidder evaluation. Texaco and TPS reserve the right to withdraw this Proposal should the Project not be selected for further consideration as a short-listed bidder.

#### 4. Minimum Requirement #6

Please confirm that provisions are included in the proposal that permit OUC the sole option to extend the agreement for at least a further five years at the end of the proposed ten year contract period and provide pricing for the optional period.

The initial contract term offered would be ten years, beginning April 1, 2004 and extending through March 31, 2014. Beginning April 1, 2014, the Participants may unilaterally elect to exercise an annual contract extension for each of five consecutive years thereafter. The capacity and minimum annual energy takes would be negotiable, but shall not exceed the original contract. Capacity and energy pricing for the contract extension would be negotiable.

#### 5. Minimum Requirement #7

Please provide a summary schedule showing major project milestones to demonstrate that the proposed service can commence on April 1, 2004 as proposed.

#### Notice to Proceed Engineering date

• April, 2001

Notice to Proceed Equipment manufacturers date for combustion turbines

August, 2000

Notice to Proceed Equipment manufacturers date for steam turbines, heat recovery steam generators (HSRG), and gasifiers

• April, 2001

#### Mobilization date

• First Quarter 2002

Gasifier ship dates beginning and end dates

• Delivered to site March, 2003

#### HRSG ship dates beginning and end dates

• Delivered to site March, 2003

Steam turbine ship dates beginning and end

Delivered to site March, 2003

Combustion turbine ship dates beginning and end

• Delivered to site June, 2003

#### Commercial Operation

• April 1, 2004.

#### 6. Minimum Requirement #13

Please confirm your company's willingness to provide a Negotiation Security in the amount of \$250,000 prior to commencing negotiations with OUC.

Should the Participants select either proposal submitted by Texaco Power and Gasification, Inc. and TECO Power Services, Corporation for contract negotiation, the companies would be willing to provide the Negotiation Security in the amount of \$250,000. However, both companies would request that this payment be refundable if OUC fails to negotiate in good faith, if negotiations are terminated by mutual agreement of the parties or upon successful execution of a contract between the parties.

#### 7. Minimum Requirement #16

Please demonstrate how your company will comply with OUC's requirement that any must take provision must not exceed 25% of the total proposed sale on an annual basis.

#### Proposal A

As described in the detail in Proposal A, the minimum must-take requirement for the Intermediate Option is 25% of super-peak and peak hours, which would be 1,183 hours/year or 14 percent must-take hours. The minimum must-take requirement for the Peaking Option is 50% of the peak hours, which would be 540 hours or 6 percent must-take hours.

#### Proposal B

This proposal did not specify a must take requirement.

#### 8. Minimum Requirement #17

Please provide the name and description of at least one project that satisfies minimum Requirement #17.

TECO Power Services Corporation and Texaco Power and Gasification, Inc. developed and managed construction of TECO Power Services, Corporation affiliate Tampa Electric's 250-MW integrated coal gasification combined-cycle (IGCC) project in Polk County, Florida, which went into operation in 1996. This facility is similar to the Eagle Energy Project, however, the availability of our proposed facility will be significantly higher than the Polk Power Station since it uses multiple quench gasifiers with an installed spare gasification train. The commercial experience with this configuration has a long term demonstrated syngas availability of greater than 98%. The Polk Power Station is a single gasifier train and combustion turbine. There are no installed spare gasification trains at the Polk Power Station.

Please notify me if additional information is required at (813) 228-1107.

Very truly yours,

Rebecca T. Alex Development Manager TECO Power Services Corporation

cc: Fred Haddad, OUC
Orlando Utilities Commission
500 South Orange Avenue
P.O. Box 3193
Orlando, Florida 32802

#### Dottin, Selvin

From: Sent: To: Becky Alex [rtalex@tecoenergy.com] Tuesday, July 25, 2000 4:41 PM

SDottin@rwbeck.com SStein@rwbeck.com

Cc: Subject:

RE: Proposal In Response to OUC RFP dated May 24, 2000 - Minimum Requirements

Questions

#### SelvinDottin-Response

LetterFin... Selvin, I have attached the TP&G and TPS response to your follow up question in regards to the OUC RFP.

Please respond via email to verify receipt of this email.

I will phone you tomorrow to discuss the "lost" check.

Also, please let me know if you have any questions.

Thanks, Becky Alex

>>> "Dottin, Selvin" <SDottin@rwbeck.com> 07/24/00 09:20AM >>> Yes, that's fine.

Selvin Dottin R.W. Beck, Inc.

----Original Message----

From: Becky Alex [mailto:rtalex@tecoenergy.com]

Sent: Monday, July 24, 2000 8:48 AM

o: SDottin@rwbeck.com

Subject: Re: Proposal In Response to OUC RFP dated May 24, 2000 -

Minimum Requirements Questions

I received your email regarding the minimum requirements for the OUC proposal.

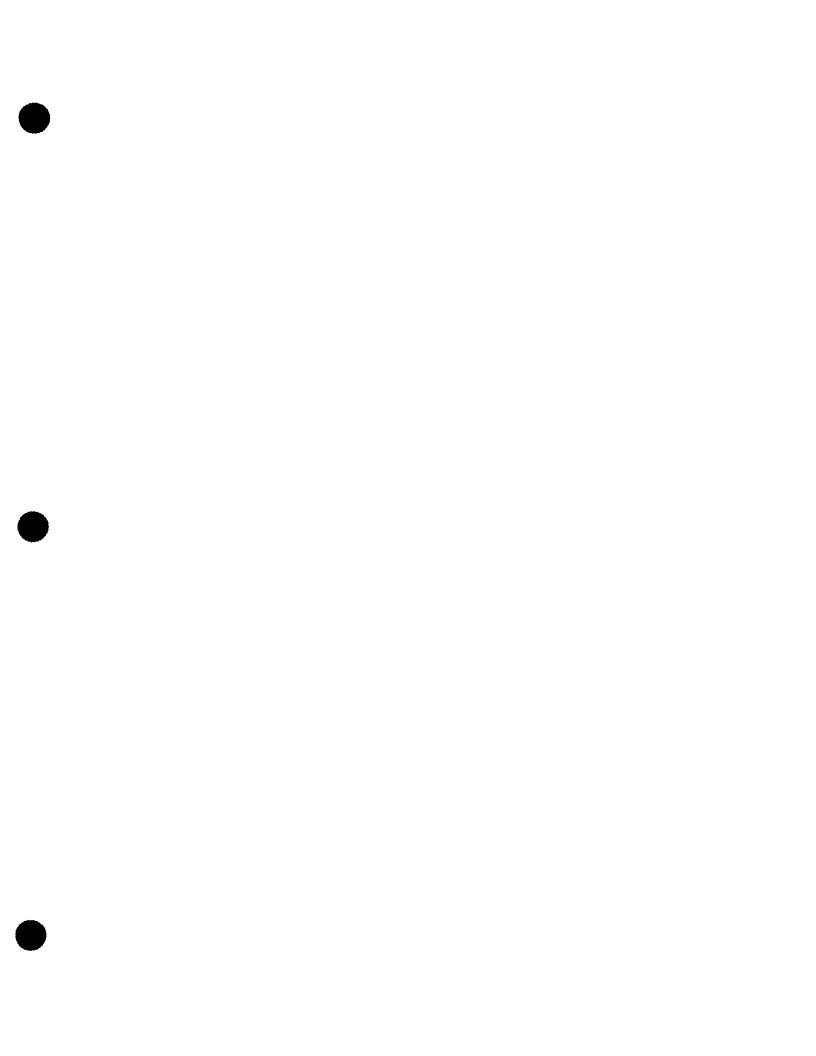
Is it alright to email the responses to the minimum requirements and follow up with a hard copy through the mail??

Thanks, Becky Alex

>>> "Dottin, Selvin" <SDottin@rwbeck.com> 07/21/00 03:53PM >>> Please acknowledge receipt of the attached letter by return e-mail.

Best regards, Belvin Dottin R. W. Beck

<<7-18TX-TECO-S1Ltr.doc>>





July 25, 2000

Via Fax: 407 648 8382

Mr. Selvin Dottin
Consulting Engineer
R. W. Beck
800 North Magnolia Avenue, Suite 300
Orlando, FL 32803-3274

Re:

Orlando Utilities Commission (OUC)

Power Supply Proposal

Dear Mr. Dottin,

In response to questions in your letter of July 21, 2000, we are confirming our compliance with the Minimum Requirements as follows:

#### 1. Minimum Requirement #4

The proposed power will be available to OUC on a first call non-recallable basis, provided, OUC is not in default or breach of its contractual obligations under the forth coming Power Purchase Agreement, has nominated the capacity in accordance with the nomination provisions described in Article A-6, Section (2), and has not experienced a material adverse change in its ability to continue to meet its obligations under the Power Service Agreement.

#### 2. Minimum Requirement #5

Our company's proposal will remain in effect through December 31, 2000, subject to Tractebel, Inc.'s and OUC's Board of Directors approval of a final definitive Power Service Agreement. Tractebel is willing to immediately review OUC's proposed Power Service Agreement and delineate specific items immediately agreeable to Tractebel and items requiring additional discussion, negotiation or Tractebel Board approval.

#### 3. Minimum Requirement #13

Tractebel is willing to provide a Negotiation Security deposit in the amount of \$250,000, subject to the approval of a jointly developed Security Deposit Agreement clearly stating the ground rules for negotiations agreeable to both parties so as to assure both parties are sincere and committed in their interest to consummate the transaction.

NRH38



#### 4. Minimum Requirement #16

Our proposal does not require OUC to dispatch the plant at any time during the course of the contract. However, when the plant is dispatched it must be dispatched within the technical operational constraints of the equipment as described in RFP Form 5 pages 4 and 5. In addition, OUC has total dispatch flexibility for the plant subject to nomination and notification requirements of the Transmission Service Provider (RTO) and the Natural Gas Fuel Supplier and Transporter.

#### 5. Minimum Requirement #17

The Tractebel proposal is based on advanced technology Siemens-Westinghouse 501G combustion turbines assembled in a combined cycle configuration. The attached list of projects provides an example of similar combined cycle projects

Should you have any additional questions or comments, please do not hesitate to call me at your earliest convenience.

Thank You,

Newton R. Houston

Vice President Business Development



July 25, 2000

Via Fax: 407 648 8382

Mr. Selvin Dottin
Consulting Engineer
R. W. Beck
800 North Magnolia Avenue, Suite 300
Orlando, FL 32803-3274

Re:

Orlando Utilities Commission (OUC)

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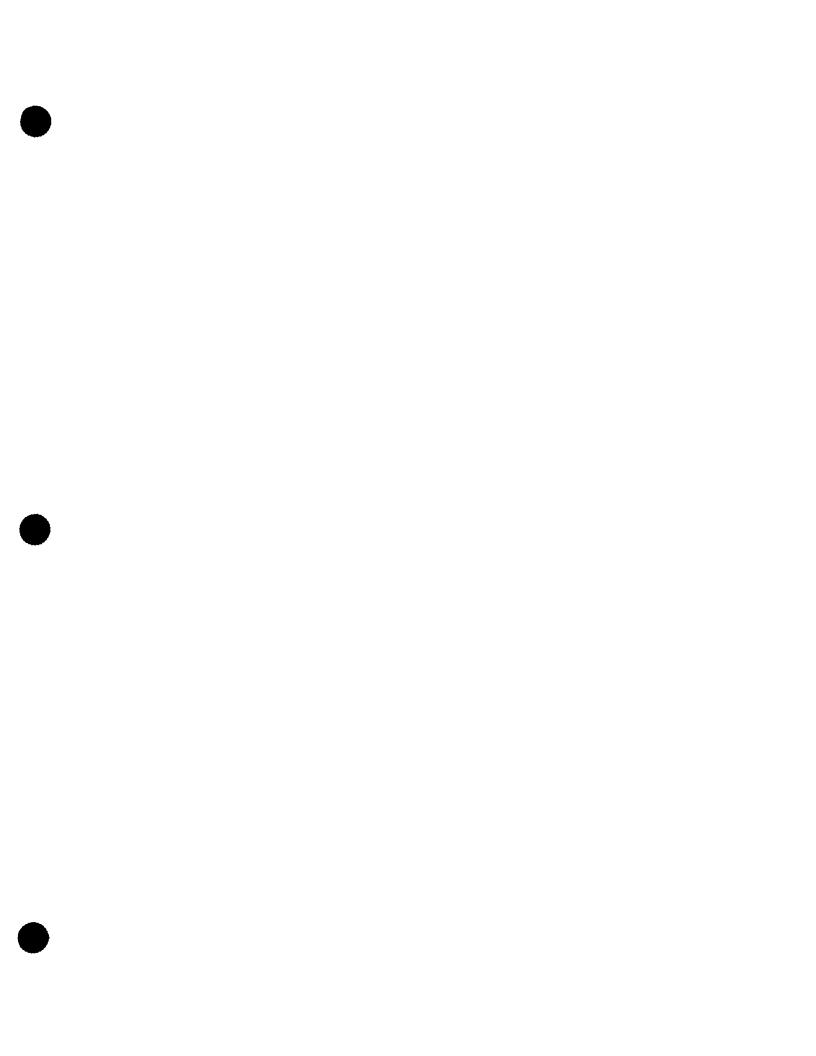
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NRH38



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#### PRIVILEGED AND CONFIDENTIAL

August 8, 2000

Mr. Frederick F. Haddad, Jr., P.E. Vice President Power Resources Orlando Utilities Commission Post Office Box 3193 Orlando, Florida 32802

Subject:

Status Report: Orlando Utilities Commission

Proposal Evaluation - Stage Two Screening Results

#### Dear Fred:

Pursuant to the terms of the agreement between Orlando Utilities Commission ("OUC") and R. W. Beck, Inc. ("Beck") and in keeping with the relevant provisions of the proposal evaluation methodology and procedures developed by Beck and OUC and memorialized on July 10, 2000 (the "Evaluation Manual"), we have completed the Stage Two Screening. Pursuant to the provision of the Evaluation Manual, Stage Two Screening was limited (i) to reviewing each respondent's proposal for consistency in the pricing content and structure with OUC's requirements; (ii) to requesting any pricing clarifications and omitted information that will not materially change the original response from a respondent; (iii) to developing a spreadsheet to calculate the annual cost of power delivered to OUC on a busbar basis for each proposal; and (iv) to preparing a letter report summarizing the Stage Two Screening.

On the basis of the results of the Stage 1 Screening and with OUC's authorization, proposals from the following companies were evaluated at Stage Two Screening:

- 1. Carolina Power and Light Company ("CP&L")
- 2. Texaco Power and Gasification and TECO Power Services ("Texaco and TECO")
- 3. Tractebel Power, Inc. ("Tractebel")

In order to expedite the evaluation process and with OUC's concurrence, Beck conducted clarification discussions separately by telephone with representatives of each of the three companies on Tuesday, August 1 and Wednesday, August 2. In cases where there was a need for further research by the proposer in order to provide the necessary clarification, the proposer was advised to submit the additional information in writing to Beck no later than the end of the day on Friday August 4. Information obtained from the proposers during this Stage 2 clarification process is reflected in the attached Table 1, which summarizes the proposals and provides the basis for the inputs to the busbar-screening model. Additional information provided in writing by the proposers is included as Attachment 1 to this Letter Report.

ent by: Konica Fax

Mr. Frederick F. Haddad, Jr., P.E. Orlando Utilities Commission August 8, 2000 Page 2

In order to maintain consistency in the Stage 2 Screening, it was assumed that gas commodity and gas transportation charges were the same for peaking and base load proposals, respectively, unless energy prices were fixed contractually. It was assumed that gas transportation costs for peaking resources and base load resources are \$0.80/MMBtu and \$0.65/MMBtu, respectively. Also, transmission wheeling charges were assumed to be the same for proposals which utilize the same provider (e.g., all proposals utilizing FPL transmission were assumed to have the same transmission rates). The CP&L proposal and TECO proposals provided delivered rates which were independent of actual transmission losses. Transmission losses in the Tractebel proposal were assumed to be 2.2 percent and are a pass through (i.e., if the actual loss percent changes, the rates will be adjusted accordingly). A summary table of the levelized annual cost of the proposals evaluated at Stage 2 Screening level over a 10-year period is shown below and on the attached graph.

Levelized Annual Busbar Delivered Costs							
	Levelized Annual Cost (\$/MWh)						
Capacity Factor	CP&L	Texaco/TECO A Peaking	Texaco/TECO A Intermediate	Texaco/TECOB	Tractabel		
10	145.8	163.3	163.6	168.4	150.5		
20	97.8	107.6	100.1	98.4	90.6		
. 70		55.9	49.6	48.4	47.4		
80	•	•	45.7	45.9	45.6		
90	•	•	42.7	44.0	44.0		

Detailed results which include assumptions used in preparing the Stage 2 screening are presented in Attachment 2 to this Letter Report.

Please call me at 407-422-4911 if you have any questions.

Very truly yours, R. W. BECK, INC.

Paul A. Arsuaga, P.E. Principal and Senior Director

PAA/dmt Enclosures

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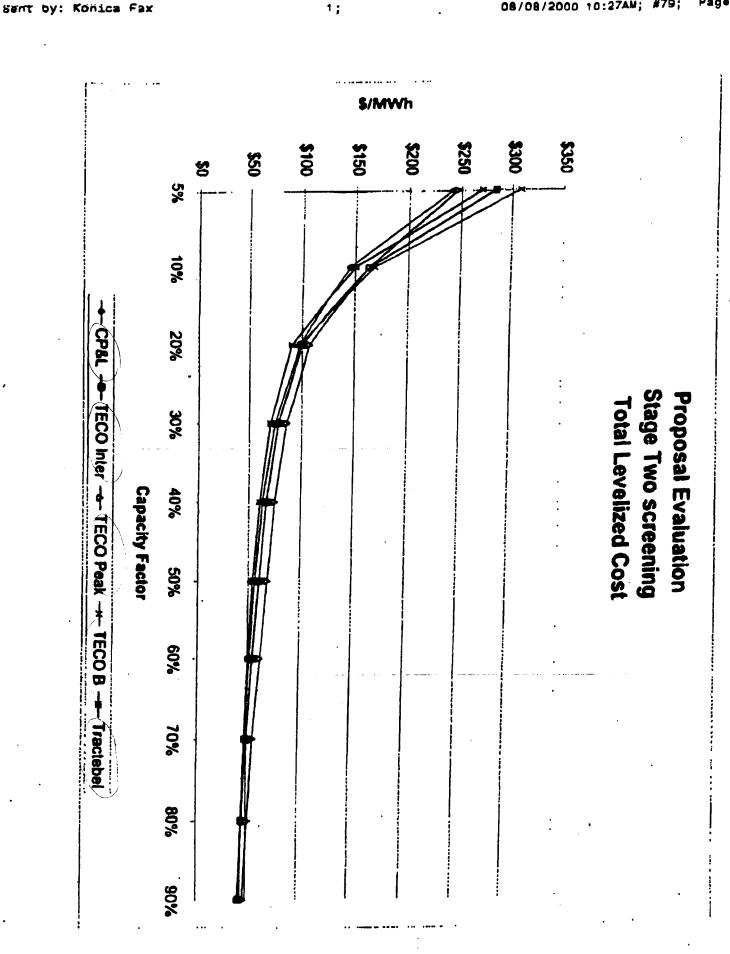
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Page 4/7







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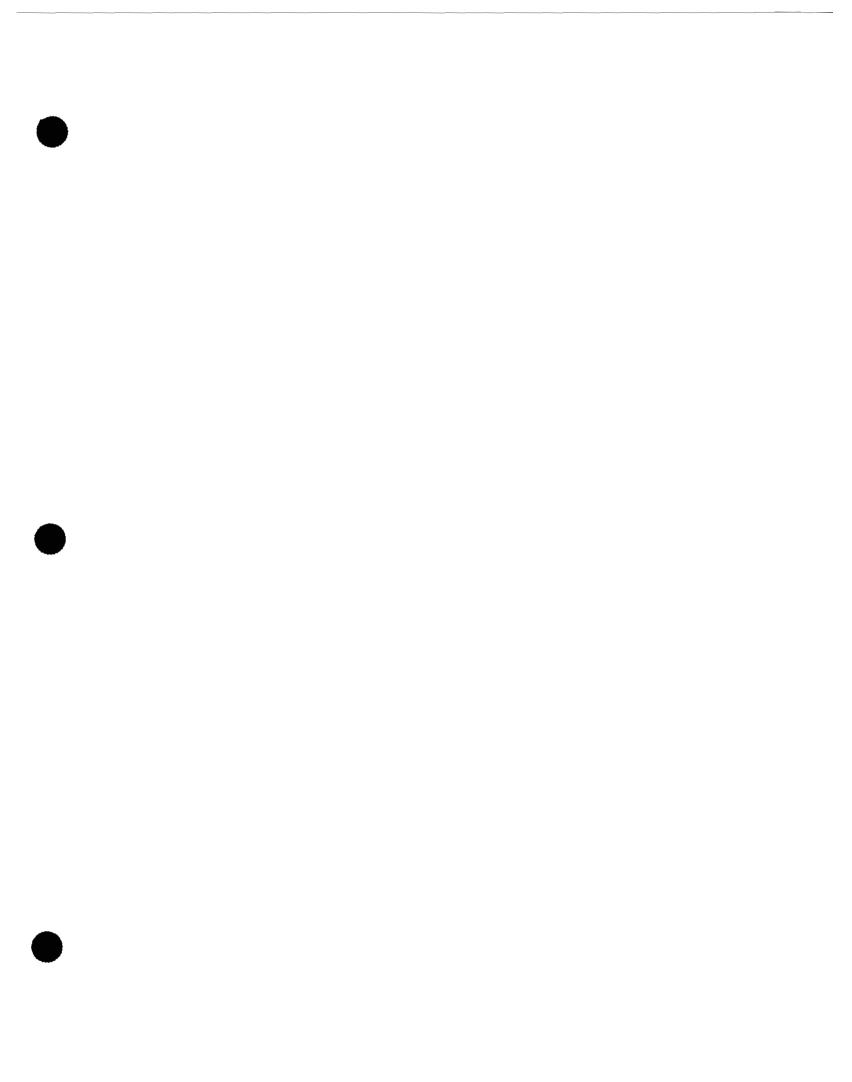


#### CONFIDENTIAL

#### TABLE 1

# ORLANDO UTILITIES COMMISSION REQUEST FOR POWER SUPPLY PROPOSALS DATED MAY 24, 2000 STAGE 2 BUSBAR SCREENING - SUMMARY OF PROPOSALS

	T. 1. 10	Carelina Power & Light	Texaco & TECO	Tractebel	
<u> </u>	Number of Proposals	One proposal	Two proposals with differing pricing mechanisms for the same project:	One proposal	
}	Technology	Two (2) simple cycle F class combustion turbines	Three-on-one integrated guilication combined cycle (ICCC) 'F' dass CTs	Two-on-one combined cycle "C" class CT	
	Manufacturer	Ceneral Electric	General Bectric	Siemens Westinghouse	
1	Project Location	Citrus Coenty, Fl	Eagle Energy Project located in southwest Polk County, Ft.	fort Myers, FL	
<u> </u>	Transmission System(s)	Florida Power Corporation	Florida Power Corporation	Florida Power & Light	
6	Delivered Capacity	308,220 LW. Archdes losses	490 MAY. Combination of intermediate and peaking option must not exceed 500 MAY	651.5 MW. Includes a deduct of 2.19% of 14.5 MW for forses	
7	Contract Period	5 years (10/1/2002 - 9/30/2007) with a 5 year optional term (10/1/2007 - 9/30/2012). Two year notice for 5 year option is required	5 years (4/1/2004 - 3/31/2009) with a 5 year optional term (4/1/2009 - 3/31/2014). Two year notice for 5 year option is required	5 years (10/1/2004 - 10/1/2009). OUC will have unilateral right to extend contract for additional 5 years	
8	Capacity Rate	Contractually fixed rate is proposed. Rate starts at \$5.09 per kW-mo, in year 1 and escalates at 2.5% per year thereafter	Proposal A Intermediate Structure - Fixed, constant rate of \$8.33fkW-mo. for first 5 years and \$6.67fkW-mo. for \$ year optional period Peating Structure - Fixed, constant rate of \$5.42fkW-mo. for first 5 years and \$4.17fkW rno. for optional 5 year period Proposal 8 Pricing is \$9.07fkW-mo. for term of agreement	Capacity charge for fixed capital recovery in fixed at \$4.69/kW-mo. for the duration of the 5 year contract and then fixed at \$7.73/kW mo. for the optional 5 year period. In addition, a fixed O&M charge and a fuel capacity charge are proposed.	
9	Transmission Rates	Current FPC lariff is included for the duration of the contract. CP&L proposes to apply the actual tanff rates as they may change from time to time to the delivered capacity to calculate the transmission charge to OUC.	<u> </u>	Fixed at \$5,36134kW-mo. For the ten yea period Fee based on FP&L FLOASIS tarif effective June 2003	



OUC POWER RESOURCES + 407 423 9198

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**D08** 

Page 7/7 08/08/2000 10:28AM; #79;

sent by: Konica

Primary fuel is natural gas (not clear whether backup is available) Tractebel Primary fuel is natural gas Secondary fuel is Primary fuel is symboxis gas produced from No. 2 fuel oil via truck definery with on-site prevoleum coke. No. 2 fuel will serve as back SCION. fuel Type

6'8'00 10:18 AN

N-2005706/032865/QUC Proposal Mavin Als