

BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

IN RE: DOCKET NO. 010001-EI - Fuel and purchased
power cost recovery clause and generating
performance incentive factor.

BEFORE: CHAIRMAN E. LEON JACOBS, JR.
COMMISSIONER J. TERRY DEASON
COMMISSIONER LILA A. JABER
COMMISSIONER BRAULIO L. BAEZ
COMMISSIONER MICHAEL A. PALECKI

PROCEEDINGS: AGENDA CONFERENCE

ITEM NUMBER: 23

DATE: Tuesday, March 6, 2001

PLACE: 4075 Esplanade Way, Room 148
Tallahassee, Florida

REPORTED BY: MARY ALLEN NEEL
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PARTICIPANTS:

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Light Company.
KORY DUBIN, Florida Power & Light Company.
ROBERT ELIAS, on behalf of the Commission Staff.
JOEL FLEMING, Lafarge Corporation.
JOE JENKINS, Commission Staff.
PAUL JOHNSTON, DuPont Mining.
COCHRAN KEATING, on behalf of the Commission
staff.
BILL MCNULTY, Commission Staff.
JOHN MCWHIRTER, on behalf of FIPUG.
GENE UNGER, Florida Power & Light Company.
DAVID WHEELER, Commission Staff.
GERRY YUPP, Florida Power & Light Company.

STAFF RECOMMENDATION

Issue 1: Should the Commission approve a mid-course correction to Florida Power & Light Company's (FPL) authorized fuel and purchased power cost recovery factors to collect FPL's actual \$76.8 million under-recovery for 2000?

Recommendation: Yes. The Commission should approve FPL's petition for a mid-course correction to collect FPL's actual \$76.8 million under-recovery for 2000. This approval would mitigate the rate impact of FPL collecting this amount during 2002.

Issue 2: Should the Commission approve a mid-course correction to Florida Power & Light Company's (FPL) authorized fuel and purchased power cost recovery factors to collect FPL's projected \$431.5 million under-recovery in 2001?

Recommendation: Yes. The Commission's approval of a mid-course correction to collect FPL's projected \$431.5 million under-recovery for 2001 will avoid a more severe rate impact that will result if collection of the under-recovery is deferred until 2002. Any over-recovery that FPL collects due to the proposed fuel cost recovery factors will be refunded to FPL's ratepayers with interest.

Issue 3: If the Commission approves FPL's petition, in whole or in part, for a mid-course correction to FPL's fuel cost recovery factors, what should be the effective date of the mid-course correction?

Recommendation: If the Commission does not approve staff's recommendation in Issues 1 and 2, this issue is moot. If the Commission approves staff's recommendations in Issue 1, Issue 2, or both, the effective date should be April 2, 2001.

Issue 4: Should this docket be closed?

Recommendation: No.

1 CHAIRMAN JACOBS: Item 23.

2 Commissioners, I've been informed that a
3 couple of the parties want to make media
4 presentations along with this docket item, and
5 those presentations, it's my understanding, at
6 least for one party, has impact on at least Item
7 23 and 24. Let me ask, what would be your
8 pleasure? would you want to have those
9 presentations in advance of Item 23?

10 COMMISSIONER DEASON: I guess I'm a little
11 confused. what presentation are you referring
12 to?

13 CHAIRMAN JACOBS: PowerPoint. It's my
14 understanding that Florida Power & Light has a
15 PowerPoint and FMPA has a PowerPoint
16 presentation that they would like to give in
17 advance of Item 23 at least, and then FMPA's
18 presentation also has effect for Item 24 as
19 well. Is that correct, Mr. McWhirter?

20 MR. MCWHIRTER: Mr. Chairman, I represent
21 the Florida Industrial Power --

22 CHAIRMAN JACOBS: I'm sorry.

23 MR. MCWHIRTER: -- Users Group, and --

24 CHAIRMAN JACOBS: That was a Freudian slip.

25 MR. MCWHIRTER: We're a consumer group, and

1 two of our people want to make a brief
2 PowerPointe presentation because it explains
3 their circumstances a little bit better. And
4 it's with respect to Item 23 and Item 25, not
5 24.

6 CHAIRMAN JACOBS: I'm sorry.

7 MR. MCWHIRTER: But we can do it after the
8 utility makes its -- Florida Power & Light makes
9 its initial presentation in this case, and then
10 we would do the consumers part like we normally
11 would.

12 COMMISSIONER PALECKI: Mr. Chairman, with
13 regard to the presentation addressing both Items
14 23 and 25, I would point out that they are both
15 fuel issues. They're somewhat related because
16 they relate to the increases in fuel prices that
17 utilities have been facing. And I would think
18 it will not cause any difficulty to hear them
19 both at the same time, so I would have no
20 objection to that.

21 COMMISSIONER DEASON: I have no problem
22 with that. I was a little -- when you indicated
23 there was a media presentation, I thought it was
24 a press conference kind of thing and you were
25 wanting us to delay our decision until after a

1 press conference, and I was thinking, no, we
2 shouldn't do that.

3 CHAIRMAN JACOBS: No. We have more than
4 enough media attention in that regard probably
5 than we would like.

6 Given that, I understand we need a couple
7 of minutes to get our facilities connected, so
8 why don't we take a 10-minute break and come
9 back.

10 MR. MCWHIRTER: All right.

11 (Short recess.)

12 CHAIRMAN JACOBS: Call the agenda to order.
13 Staff, do you want to introduce this?

14 Commissioners, I guess we should also
15 discuss briefly how you want to vote on this.
16 Would you like to do it item by item?

17 COMMISSIONER PALECKI: Yes, I would like to
18 vote item by item on these.

19 CHAIRMAN JACOBS: Because the three
20 dockets, 23, 24, and 25, have some common
21 issues, I would like to avoid duplication. But
22 at the same time, if an issue comes up in the
23 discussion outside of that docket that applies
24 to you and you want to address it, I would give
25 you the opportunity in a very narrow and concise

1 way to address that issue if you think it has
2 bearing on your interests in a particular
3 docket.

4 So having said that, staff.

5 MR. BOHRMANN: Commissioners, Item 23 is
6 staff's recommendation regarding FPL's petition
7 for a mid-course correction to its fuel cost
8 recovery factors. The Commission approved FPL's
9 current fuel cost recovery factors at last
10 November's fuel hearing based upon information
11 and assumptions known at that time. However,
12 since last November, FPL has experienced a
13 sharp, unexpected increase in natural gas
14 prices, and to a lesser extent, oil prices. FPL
15 experienced a \$76.8 million under-recovery for
16 2000 and projects a \$431.5 million
17 under-recovery for 2001. FPL requests to
18 collect both under-recovery amounts over the
19 last nine months of 2001, with an effective date
20 of April 2, 2001. Staff recommends approval of
21 FPL's petition.

22 Staff would like to point out to the
23 Commission that FPL's projected 2001
24 under-recovery balance is largely based on
25 assumptions about future events. Although fuel

1 prices have drifted downward from their highs
2 from two months ago, prices are still
3 significantly above their historic averages and
4 above FPL's previous projections. Staff
5 compared FPL's assumptions with independent
6 sources and believes FPL's assumptions are
7 reasonable.

8 As always, the Commission will true up the
9 fuel clause in the next two November fuel
10 hearings as actual data becomes available. Any
11 over-recoveries that result from implementing
12 these proposed fuel cost recovery factors will
13 be refunded to FPL's ratepayers with interest.

14 After staff filed its recommendation on
15 FPL's petition for a mid-course, staff
16 discovered the following errors in its
17 recommendation:

18 On page 8, the last line of page 8, the
19 word "files" should be "filed." And page 15 --

20 COMMISSIONER DEASON: Excuse me. Don't we
21 -- we have this, do we not? Is it necessary to
22 go item by item on these?

23 MR. BOHRMANN: I was just making these
24 corrections for those who don't have that sheet.

25 COMMISSIONER DEASON: Oh, okay.

1 MR. BOHRMANN: And page 15, Table 3, the
2 phrase "dollars per million BTU" should be
3 inserted in the title.

4 I believe that parties are here to address
5 the Commission, as well as answer any questions
6 that the Commissioners may have.

7 CHAIRMAN JACOBS: Very well. Mr. Childs.

8 MR. CHILDS: Commissioners, my name is
9 Matthew Childs. I represent Florida Power &
10 Light Company. We thank you for the opportunity
11 to address you concerning the company's request
12 for a mid-course correction.

13 Because of the significant but
14 unforeseeable increase in the cost of fuel for
15 the forecast period, FPL notified the Commission
16 in January that it appeared that its costs were
17 going to be out of line and then petitioned for
18 a mid-course correction, all, we believe, in
19 accordance with established Commission
20 procedures.

21 Your staff requested and reviewed a
22 substantial amount of information, detailed
23 information, and did, we think, a -- prepared a
24 thorough recommendation for you. We do
25 appreciate that thorough review, and we do

1 support the recommendation of the staff.

2 However, because of the size of the
3 requested mid-course correction, we thought that
4 it was appropriate to be here before you today
5 to give you an indication of the major factors
6 that make the mid-course correction necessary,
7 as well as make knowledgeable people available
8 to you to answer Commission questions about the
9 tremendous changes that have been experienced in
10 the fuel costs that affect Florida Power & Light
11 Company.

12 In that regard, I'm now going to have
13 passed out some charts that I will be referring
14 to and I will talk to. And while these are
15 being distributed, I would like to introduce
16 three people that we make available here to
17 respond to your questions. First is Gerry Yupp,
18 who is Manager of Regulated Wholesale Power
19 Trading. Next is Gene Unger, who is forecaster
20 in the Energy Marketing and Trading Division for
21 Florida Power & Light. And finally is Kory
22 Dubin, who is the Manager of Regulatory Affairs,
23 who is also passing out the documents that she
24 may be answering questions about. We'll give
25 just a moment for those to be passed out, and

1 then I'll start to refer to them.

2 I want to go to page 2 first, entitled
3 "History of Residual Fuel Oil Prices," and call
4 several things to your attention. First, you'll
5 see on the horizontal line that the ten-year
6 average price is \$15.66 a barrel. And I'll also
7 point out that this market price was slightly
8 below that average for the years '97 and '98 and
9 the first portion of 1999. Then, as you can
10 see, the chart reflects the substantial and
11 dramatic escalation in oil prices continued with
12 not only escalation, but volatility in those
13 prices.

14 If you turn to page 3, this is a similar
15 chart relating to natural gas. Here we see had
16 the average price is reflected -- and this is a
17 market price only, the commodity price. The
18 average is \$2.30 per million BTU. This chart
19 also is intended to reflect the substantial
20 escalation that has in fact occurred in natural
21 gas prices.

22 And just for some perspective, I would
23 point out that a price of \$5 per million BTU is
24 over two times greater than the average, which
25 was close to the average for a number of years.

1 That was the price that was charged Florida
2 Power & Light and the price that was reflected
3 in its fuel adjustment factor.

4 CHAIRMAN JACOBS: Mr. Childs, that's
5 interesting, because what I had heard is that
6 the \$2 price, or \$2.30 price was kind of out of
7 the ordinary, but this says that it's not. In
8 fact, it was a bit above the average.

9 MR. CHILDS: I'm sorry.

10 CHAIRMAN JACOBS: My information, where
11 that came from is probably much less credible
12 than your chart. I was just interested to see
13 your chart. I think it's good information.

14 MR. CHILDS: I'm not sure I have your
15 point, Commissioner.

16 CHAIRMAN JACOBS: No. I was just bringing
17 out the point -- it was my -- one of the reasons
18 why it was explained that the upturn, the recent
19 upturn in the gas market was so unexpected --

20 MR. CHILDS: Right.

21 CHAIRMAN JACOBS: -- is that this \$2.30
22 average price --

23 MR. CHILDS: Right.

24 CHAIRMAN JACOBS: -- was -- people were
25 expecting that to go up some, but not to the

1 level that it did.

2 MR. CHILDS: Not to the level --

3 CHAIRMAN JACOBS: And the reason for that
4 is that the \$2.30 price was somewhat below its
5 historical average, that there was a price point
6 where -- three or four dollars, somewhere in
7 there, which was more close to the historical
8 average, so there was an expectation for some --

9 MR. CHILDS: Some play.

10 CHAIRMAN JACOBS: Some play, but not as
11 much as came about.

12 MR. CHILDS: Not as much. Now, if you
13 look, one of the points I think that's -- and
14 it's identified here for you to see. In March
15 of '99, the price was \$1.69 per million BTU,
16 and the price is now many multiples of that
17 today.

18 COMMISSIONER PALECKI: Do you have the
19 current price today? I noticed you have 9.79 in
20 January. Where have we gone since January?

21 MR. CHILDS: My understanding is that the
22 price has declined from January. This was
23 January, and these were charts that we prepared
24 in talking to staff and when we filed our
25 petition in January. The price has declined.

1 Mr. Unger can give you that information. He is
2 the one who has prepared forecasts and compared
3 them and answered questions, and if that's
4 acceptable, I would like to have him answer
5 that.

6 Turning to page 4, what we've tried to do
7 is summarize here for you some of the
8 significant areas of costs that affect Florida
9 Power & Light, that is, the oil and gas prices.
10 And you'll see that, first of all, we have our
11 original projection, which is what we filed for
12 the period with our forecast. And then next to
13 that, to do the comparison, is the revised
14 projection, which is where -- we think it's a
15 more current estimate of what the fuel prices
16 are going to be. The last column simply
17 represents the percentage change.

18 The significant one -- the most significant
19 number is the gas price, 46%. But also, if you
20 look at the oil price with a 12 percent
21 increase, with the substantial amount of oil
22 generation, you will see a significant change in
23 the fuel factor.

24 Mr. Yupp is also going to be able -- is
25 here to talk about some of the fuel switching

1 options and other steps that have been taken by
2 FPL to mitigate the impact of these price
3 changes.

4 The next page, page 5, is to set forth for
5 you the components of FPL's requested mid-course
6 correction. This is what we identified in our
7 petition, and basically the two parts are the
8 difference of the 76.8, which is the final
9 under-recovery for the year 2000 above what our
10 estimate was, and the revision of the 431.5
11 million reflecting the increased prices in
12 2001. So we have a combination. We had fuel
13 prices that had actually gone up in the latter
14 part of the year 2000 that affected the accuracy
15 of our estimates when we were last before you.

16 The last page --

17 COMMISSIONER JABER: Mr. Childs, may I ask
18 you a question --

19 MR. CHILDS: Excuse me.

20 COMMISSIONER JABER: -- on that point? We
21 did the fuel adjustment hearing in November, and
22 you filed your testimony, remind me, probably
23 around August or September.

24 MR. CHILDS: I think so.

25 COMMISSIONER JABER: So the projections and

1 -- you end your projections with your testimony,
2 don't you?

3 MR. CHILDS: We end them?

4 COMMISSIONER JABER: Yes. What is the
5 period of time used for your projections?

6 MR. CHILDS: Well, we have 12 months of
7 projections for the period. If you mean when we
8 filed testimony in year 2000, we had some
9 estimates for -- I think it was September,
10 October, November, December were estimates. But
11 Ms. Dubin can give you the exact amount.

12 COMMISSIONER JABER: Okay. And my specific
13 question, Ms. Dubin, when it's time, is: That
14 76.8 million -- where is she? The 76.8 million
15 is for what period of time over the projection?
16 Does that make sense?

17 MR. CHILDS: It is for -- okay. She can
18 answer it, but I believe it's for the year 2000,
19 and it is the actual cost, now that we have
20 actual figures for the year 2000, compared to
21 what we presented to you at the hearing in
22 November, which included four months of
23 estimated data.

24 It is not the last page, but page 6
25 summarizes notification that Florida Power &

1 Light Company has been providing its customers
2 through various means. And I would like to make
3 sure that you know that we had started a bill
4 insert with customers on the 28th of February.
5 And because of the cycle nature billing and the
6 distribution of bills that way, all customers
7 will have received a notice of 30 days at least,
8 or approximately, before they are billed under
9 any new factor. But this is not traditional in
10 terms of giving notice, but we have done it
11 because we thought it was appropriate at this
12 time.

13 The next page, page 7 -- and I mentioned
14 this earlier -- is a matter that Mr. Yupp is
15 here to address to you. It simply identifies
16 various steps or various areas in which FPL has
17 acted in attempting to mitigate the impact of
18 the significant and unforeseeable change in fuel
19 prices. Now that we've seen those changes and
20 know that there's a difference, the company has
21 taken steps to reduce the impact on customers,
22 and we think with some success, although the
23 numbers are still very large.

24 Once again, we do thank you for this
25 opportunity to be here, and we hope to answer

1 questions that you may have. We also thank the
2 staff for a really thorough review in a short
3 period of time.

4 I would like to point out that the
5 mid-course correction procedure has been in
6 effect for -- well, I guess since the mid 1980s.
7 It has served to increase the factor from time
8 to time, as well as decrease the factor from
9 time to time. Had we known these prices when we
10 were before you last year, we would have been
11 asking you to establish a factor that reflected
12 the reasonable prices in the future during the
13 period that the factor would be charged. We
14 didn't know it, and so now we're coming to you
15 to ask you for this mid-course correction now,
16 because we believe it's appropriate and
17 mitigates the impact on the customers over the
18 long term.

19 We do have those three individuals
20 available to respond to questions. And,
21 Commissioners, if it's appropriate, perhaps they
22 could sit over there to my left -- most of the
23 seats are taken -- and respond.

24 CHAIRMAN JACOBS: Very well.
25 Commissioners, would you like to pose those

1 questions now or go through the other
2 presentations?

3 COMMISSIONER DEASON: Mr. Chairman, I have
4 no questions.

5 CHAIRMAN JACOBS: Okay.

6 COMMISSIONER PALECKI: I just have the
7 question previously of where have we come with
8 regard to the fuel prices since January. What
9 do things look like now?

10 MR. UNGER: Commissioner, my name is Gene
11 Unger.

12 Specifically, this is a graph of the last
13 three-day average settlement of the natural gas
14 on the NYMEX exchange that you were referring
15 to. The February contract, which is not on this
16 graph, has expired, and that expired at \$6.94.
17 And the March contract has expired at \$5.09.
18 The April contract, as well as the balance of
19 the year, of course, is still trading, and the
20 April contract settled at \$5.34 yesterday.

21 COMMISSIONER PALECKI: Thank you.

22 CHAIRMAN JACOBS: On page 14 of staff's
23 recommendation -- do you have access to that?

24 MS. DUBIN: I'm sorry, Commissioner. Page
25 14?

1 CHAIRMAN JACOBS: Yes.

2 MS. DUBIN: Yes.

3 CHAIRMAN JACOBS: Now, as I understand it,
4 Table 2 is sort of a step-by-step walk-through
5 of how you came up with your projected
6 under-recovery. Is that a fair description?

7 MR. UNGER: Yes.

8 CHAIRMAN JACOBS: Okay. And so the first
9 question that comes to me is: How close did we
10 come to what you're seeing now in the markets as
11 you're closing these contracts? In your
12 projected under-recovery, how close were your
13 initial projections to what you're now seeing in
14 the marketplace? And if there's a significant
15 difference, does that call for any change in the
16 overall projection that you gave for
17 under-recovery? Do you understand?

18 MR. UNGER: Yes, I do, Commissioner.
19 Commissioner, in the months of February and
20 March, we were not projected to burn any sizable
21 amount of natural gas. In fact, our natural gas
22 burns can be relatively small in those months.

23 CHAIRMAN JACOBS: Mr. Unger, could I get
24 you to speak a little bit close into the
25 microphone? I think you're on. Just get a

1 little bit closer.

2 MR. UNGER: It's on. Is that better?

3 CHAIRMAN JACOBS: Yes. Thank you.

4 MR. UNGER: Yes. In the months of
5 February and March, we were projected to burn
6 very little natural gas, because oil is
7 significantly lower priced than that. The
8 actual NYMEX settlements were below what we had
9 projected. However, for the months of May
10 through December, when we do plan to burn quite
11 a bit of natural gas, the current market is very
12 close, in fact, essentially the same as what we
13 filed as a mid-course correction for fuel
14 forecasts.

15 CHAIRMAN JACOBS: Is there any significant
16 impact to your overall projection?

17 MR. UNGER: No, there's no significant
18 impact.

19 CHAIRMAN JACOBS: Okay. And that
20 circumstance seems to be -- now, forgive me.
21 Distillate oil is the primary fuel that's your
22 generation fuel.

23 MR. UNGER: Residual fuel oil.

24 CHAIRMAN JACOBS: Residual fuel. That one,
25 I didn't see that one.

1 Okay. So that's not -- here it is. Here
2 it is. I'm sorry. No, I guess that's not. I
3 don't have that same kind of chart for residual
4 oil. I have it for distillate oil. But I can
5 just ask you. I'm sure you probably have that
6 information available to you.

7 It's interesting, because in the table, in
8 distillate oil, there seems to be -- the oil
9 prices seem to be normalizing and coming back
10 into form in the latter part of the year. Does
11 that trend also apply for residual oil? In
12 other words --

13 MR. UNGER: Our current view for residual
14 fuel oil is essentially unchanged from our view
15 back in early January.

16 CHAIRMAN JACOBS: Okay.

17 COMMISSIONER JABER: Ms. Dubin, did you
18 agree with Mr. Childs' response to me with
19 respect to the period of time for the
20 under-recovery?

21 MS. DUBIN: Yes. We didn't see the changes
22 in the market until -- the hearing was November
23 21st, I believe. We started seeing a lot of
24 change in November and then in December. And,
25 of course, we were evaluating whether or not to

1 make a change at that time.

2 COMMISSIONER JABER: And those changes were
3 associated with changes in weather?

4 MS. DUBIN: The weather really has impacted
5 the month of January when -- excuse me, for
6 South Florida weather. But the price increases
7 that we saw in November and December were due
8 primarily to the increases in the oil and gas
9 markets because of the unusually cold weather in
10 the United States nationwide, I guess. I
11 believe that the weather -- I think it's the
12 Climatic weather Service. They said in the 105
13 years of collecting weather data, it was the
14 coldest November and December on history, in
15 history.

16 COMMISSIONER JABER: Okay. And then has
17 anyone done an analysis, staff or the company,
18 on what the impact would have been had you not
19 been able to use these four mechanisms to
20 mitigate? What was the analysis, and I'm
21 talking dollar amounts, with respect to impact
22 to the customer had you not been able to use
23 shifting generation to different sources, the
24 four mechanisms that staff describes that FP&L
25 used to mitigate the impact?

1 MS. DUBIN: I believe staff's calculation
2 shows about \$100 million in switching from the
3 original oil projection and gas burns to the
4 projections that we have now. But Mr. Yupp may
5 be better off explaining some of the things that
6 we've done as far as fuel mix.

7 MR. YUPP: Would you like to hear
8 specifics on what we have been doing? I do have
9 some dollar volumes tied to some specific things
10 that we did in December as fuel prices came up,
11 some approximate dollar volume or dollar
12 amounts.

13 But I guess I would just first start by
14 categorizing what we've been trying to do on the
15 fuel side into three separate categories that
16 were on the last page of our slides, and that is
17 energy portfolio diversification, asset
18 optimization and, of course, fuel hedging.

19 Under energy portfolio diversification, I
20 think what's important to note there is, we do
21 have a wide variety of generation mix. We're
22 not specifically tied to one fuel source and
23 captive to that source. So as fuel prices
24 change, we're able to adjust and be a little bit
25 more flexible in how we dispatch our system for

1 the cheapest cost.

2 And along those lines also is our
3 diversification even within our purchased power
4 contracts and within our fuel contracts. Not
5 everything is tied into one basket, so to speak.
6 we do have long-term gas contracts, mid-term.
7 we do spot buying. And it's the same in our
8 purchased power contracts, our long-term coal
9 contracts and for purchased power, and being in
10 the spot market, economy type purchases, and
11 purchases from some coal units also.

12 But moving on to asset optimization, there
13 are standard day-to-day mechanisms that we use
14 always, no matter what prices are, to mitigate
15 the impact and to procure the lowest cost fuel
16 and cost minimization to our customers. When
17 we've seen this big disparity now between gas
18 and oil prices, what we've really tried to do
19 and have accomplished is in our fuel switching
20 capability. Roughly 68% of our assets are
21 capable of switching between oil and gas, and
22 that includes distillate and residual. We are
23 able to burn distillate in our combined cycle
24 units. Kory alluded to the \$100 million in
25 savings that staff had put in their

1 recommendation.

2 And then some other areas of asset
3 optimization would be, of course, purchasing
4 power in the spot market lower than we can
5 generate it at and then providing that savings
6 back to our customers, and also in selling our
7 excess oil-fired generation, which in December,
8 given the colder weather across the United
9 States, we were able to switch to burning lower
10 cost oil and take advantage of a power market
11 that was in need and while we had a good bit of
12 excess.

13 I have here some approximate numbers, that
14 we were able to sell about 550,000
15 megawatt-hours into the market at roughly \$16
16 million in profit that we were able to pass back
17 through to our customers. So that's one way
18 we've been able to mitigate some of the impact
19 of these fuel prices.

20 And then moving on into fuel hedging, which
21 I guess is the main area here, again, on some
22 day-to-day things, given the forecast that we
23 now have that oil really will be cheaper than
24 gas for the balance of the year, we've begun to
25 maximize our oil inventory, and along those

1 lines, securing the necessary oil transportation
2 that we will need to burn those kind of volumes
3 of oil. We are looking at fixing -- possibly
4 fixing some gas prices, maybe on a smaller
5 volume that we may need for the summer, taking a
6 look at where we think the market could go on
7 the downside versus what the upside potential of
8 the market is. We have begun to financially fix
9 a smaller portion of oil, which we did here in
10 the first three months as we saw prices
11 favorable for our customers.

12 CHAIRMAN JACOBS: A quick question. Do I
13 take it then that you didn't have any real fixed
14 contracts prior to December?

15 MR. YUPP: No, we did not. That's a safe
16 assumption. Most of our contracts are
17 index-based contracts. We have talked before --
18 our goal is to procure fuel at below market
19 prices, and so many of our contracts are
20 index-based. But as we saw these highly
21 volatile swings, we've begun to take a closer
22 look at possibly fixing more volume of our fuel
23 as we think prices are favorable.

24 Going back to December of 2000 for a couple
25 more numbers, in December, as fuel prices ran,

1 we were able also not only to sell power, but as
2 we burned our oil and sold that into the market,
3 we were also able to sell off the excess gas
4 then that we had every day, which resulted in a
5 fuel savings again of about \$10 million in
6 December with the volumes that we were able to
7 sell. And it's important to note along those
8 lines that the volumes were really higher than
9 we have ever seen, the amount of fuel or gas
10 that we were selling into the market.

11 And then my final point would be that given
12 the entire fuel market right now, we've had to
13 be much more creative in our approach to
14 mitigating this impact as this price
15 relationship has widened so much. And a couple
16 of the things that we were able to do
17 specifically in January and February have really
18 had an impact on lower costs. As gas prices in
19 the forward months that we saw running up for
20 January, we -- a first for the utility was to
21 utilize gas storage. So in December not only
22 were we selling gas into the market, but we also
23 began injecting it into a storage facility.

24 And the intent of that was, in January,
25 given the price relationship, we knew that we

1 wanted to have a base load quantity of gas at a
2 minimum, the minimum amount of gas we would need
3 every day, but yet also then to have a backup
4 for those peak demand days when we know we would
5 need more gas to meet our demand. That worked
6 out very well for us. We were able to pull gas
7 out of storage on some peak demand days, and we
8 did have a few. And we were able to reliably
9 meet our needs, while also really figuring out
10 for the long term what our minimum gas
11 requirements are, because, again, we have not
12 dispatched our system in this manner in --
13 possibly ever, given the price disparity between
14 gas and oil.

15 COMMISSIONER JABER: On that note, on page
16 6 of staff's recommendation, they make the point
17 that the low storage actually contributed to
18 some of the rise in the prices. Explain to me,
19 is that an issue on your end, or was it the
20 ability of the state to receive the oil and
21 gas? Was that a supply problem on FP&L's part?

22 MR. YUPP: As far as the quantities that we
23 needed? No, it was not.

24 COMMISSIONER JABER: Can you explain that
25 to me a little bit?

1 MR. UNGER: Yes. Let me explain it,
2 Commissioner. The storage that they were
3 referring to was the storage on a national
4 basis, that ever since April or so of last year
5 when we started the summer injection season, we
6 have moved from an average historical level in
7 storage to when we got through with the summer,
8 we just did not have as much injection. And we
9 entered the winter last year, the winter of
10 2000-2001, at all-time record lows on a national
11 basis. And we continue such that we're still
12 there today setting all-time records on a
13 national basis, which has impacted -- you know,
14 provided opportunities where if there ever was a
15 disruption in gas on the national scene, that
16 the storage was very low.

17 what Mr. Yupp is referring to is specific
18 storage that FPL has, which was not impacted the
19 same way.

20 CHAIRMAN JACOBS: Going back to
21 Commissioner Jaber's question, it was my
22 understanding, and would you confirm for me that
23 the absence of storage injection last summer was
24 not so much that supply wasn't there; it was the
25 idea that prices for last summer were felt to be

1 out of line, and therefore, the whole theory of
2 injecting storage when prices are down for use
3 later in the heating season didn't seem to
4 apply. Is that a correct analysis?

5 MR. YUPP: That is correct, yes.

6 MR. UNGER: That's correct, sir.

7 CHAIRMAN JACOBS: And then one other point
8 that was raised. Is it the case that you have
9 storage facilities, or are those reflective of
10 storage in the pipeline as a whole?

11 MR. YUPP: We have never had storage
12 facilities, but in December as we saw this price
13 relationship changing, we decided that if we
14 could locate a storage facility and utilize it
15 -- and, of course, it's on an interruptible
16 basis -- that it would benefit us in the long
17 run, because we could then take base load
18 volumes of gas down in January, but yet have a
19 backup, like I mentioned, for those peak days.

20 COMMISSIONER JABER: That was another
21 mitigation mechanism used.

22 MR. YUPP: Yes, it was. Yes, it was.

23 And just briefly on a couple of --
24 actually, one last point on another mitigation
25 strategy. I alluded to long-term gas contracts,

1 and we do have some must-take volumes of gas
2 that are tied to an index. We were able in
3 January to take those must-take contracts down
4 to a lower level, and basically by exchanging
5 the gas. We did not take it in January, and we
6 exchanged it for summer gas, which has -- we
7 know we are going to be burning gas. So we have
8 effectively again lowered costs for our
9 customers.

10 COMMISSIONER JABER: Would you agree with
11 the previous number that -- I'm just looking for
12 a bottom line number on what all of the
13 mitigation resulted in a dollar -- savings isn't
14 the right word, but I'm looking for what the
15 impact could have been had you not used all of
16 the mitigation techniques.

17 MR. YUPP: In what I have here -- and
18 again, this would be very approximate, but added
19 in with the fuel switching, I would say 150
20 million to 200 million I believe is fairly
21 accurate.

22 COMMISSIONER JABER: Okay. Thank you.

23 CHAIRMAN JACOBS: I'm sorry. We
24 interrupted you. Feel free to go ahead and
25 complete your presentation.

1 MR. YUPP: I'm pretty much finished. If
2 you have more questions, I'm --

3 CHAIRMAN JACOBS: Okay.

4 MR. YUPP: -- here to answer them.

5 CHAIRMAN JACOBS: Commissioners, any other
6 questions?

7 Let me just do a brief announcement.
8 Commissioner Deason has some jury obligations.
9 He is going to leave us now, but we're going to
10 go ahead and proceed, and then we'll have a
11 vote, and we have procedures in place in case
12 his official vote is needed today. But absent
13 that, he has indicated his preference on this
14 docket to Mr. McLean, and we can deal with that
15 at the time if it's called for. So no problem.
16 We're okay.

17 COMMISSIONER DEASON: Mr. Chairman, I just
18 want to avoid the possibility of a split vote, a
19 2-2 vote, and then no decision being made. And
20 I don't think that's going to happen, but we
21 want to make sure that that doesn't happen. And
22 I will be available, and I can take care of that
23 situation.

24 CHAIRMAN JACOBS: All right. So we're
25 covered on that.

1 Now, you're done with yours?

2 MR. YUPP: Yes.

3 CHAIRMAN JACOBS: Now Mr. McWhirter.

4 MR. MCWHIRTER: Mr. Chairman, my name is
5 John McWhirter, and I represent the Florida
6 Industrial Power Users Group. And needless to
7 say, the people that I represent were put into a
8 state of shock when they found out what was
9 going to happen to them.

10 For instance, Florida Power & Light within
11 a year has increased its fuel costs by over a
12 billion dollars in less than a year. And we
13 recognize the increases in fuel costs, but we
14 wondered if there were some ways that things
15 could be done to fine-tune this presentation
16 from the consumers' viewpoint.

17 And in that regard, I brought with me one
18 large industrial customer, IMC Phosphate
19 company, one large commercial company, and
20 Mr. Jim McDowell with Publix, which has stores
21 in all three utilities' service areas. IMC has
22 operations in both Tampa Electric and Florida
23 Power. And then I brought two small industrial
24 customers who are more reflective of the smaller
25 loads, but maybe not as reflective, DuPont, a

1 company which is located -- has a mine located
2 between Starke and Jacksonville, Florida, and
3 Lafarge Cement Company, which has cement plant
4 operations in the Florida Power & Light and the
5 Tampa Electric service territory. Each one of
6 them is going to tell you -- we're only going to
7 have two presentations, and these two companies
8 are going to tell you what has happened to their
9 business. And we think these are typical of
10 industrial impacts.

11 And then we're going to suggest to you
12 several things. I'm going to tell them to you
13 now, and then I'm going to tell them to you
14 again at the conclusion of their presentation,
15 which will be shorter than the Florida Power &
16 Light presentation.

17 The first observation we had is, the gas
18 bubble is obviously at an end, but the thing
19 that created the gas bubble to begin with is now
20 rebirthing. The gas bubble came about because
21 natural gas prices went to \$6 in MMBTU back in
22 1978, and for the next almost 20 years, the
23 price of gas went down because more producers
24 came into that competitive marketplace and did
25 things. So we think that's something that needs

1 to be thought about.

2 We would suggest to you that because things
3 may change -- Mr. Unger just pointed out a very
4 dramatic change. Forecasting is very difficult.
5 And this presentation that's made to you today
6 is based on what's going to happen nine to 12
7 months in the future. His original
8 presentation, which is in staff's Attachment A,
9 showed that the price for natural gas in March
10 of 2001 was going to be \$8.64. He said now
11 those contracts have closed at \$5.09.

12 So forecasts are tough. And we don't
13 criticize the forecasts, but we suggest to you
14 that since customers bear all the risk in a
15 situation where cost recovery is guaranteed,
16 that perhaps it would be wise to move a little
17 bit more slowly. So what we're going to
18 recommend to you is that this increase -- what
19 they've done, you know, they have one increase
20 that the forecast is \$441 million short, and
21 then the other \$76 million comes from the fact
22 that in the year 2000, they collected less than
23 they thought they would. And normally that's
24 taken care of in November and not at this time
25 of the year, but they just lumped the two

1 together and say, "Rather than extending it out
2 over two years as we did before, let's collect
3 it all as quickly as possible using the current
4 factor," which would be a little over a year.

5 Our suggestion to you is the same as the
6 suggestion we made to you in November, and that
7 is that you project this over three years. But
8 your staff presentation is inconsistent with
9 that. They say, "Look, we're better off -- the
10 customer will be better off if we load all the
11 high costs on now so that they won't be hit in
12 2002." But the customer looks not just at the
13 gas -- or not just at the fuel component of his
14 electric bill, but his total bill. And you need
15 to recognize some other things that are going to
16 happen in 2002 that are going to offset these
17 fuel cost increases, even if they stay as high
18 as projected.

19 COMMISSIONER JABER: Mr. McWhirter?

20 MR. MCWHIRTER: Ma'am?

21 COMMISSIONER JABER: Projecting it over
22 three years or extending the time period even
23 until next November would add on an interest
24 expense as well; correct?

25 MR. MCWHIRTER: We think that the interest

1 factor pales into insignificance when you
2 consider the other things that come into play.
3 And the main thing that's going to come into
4 play with respect to Florida Power & Light is
5 that you may realize that right now, they're
6 under a rate freeze which refunds \$350 million
7 to the customers in their base rates. That rate
8 freeze expires next year, and at that point in
9 time, the Commission can re-evaluate base rates.
10 The rate freeze was based on a settlement which
11 came in, in the ideas of some, less than the
12 full amount of the base rate reduction that
13 should have been in place.

14 So I would think that the amount of money
15 that's contained in what's going to happen to
16 their base rates if the Commission does its job
17 next year pales into insignificance. And that
18 flows through to all three utilities.

19 Now I've already taken more time than I
20 anticipated in my introduction. I would first
21 like to introduce to you Mr. Paul Johnston. He's
22 here all the way from Starke, Florida, and he's
23 going to tell you a little bit about the DuPont
24 mining operation in that area.

25 MR. JOHNSTON: I'm Paul Johnston. I'm from

1 the DuPont mine in Starke, Florida, as John has
2 mentioned. We're a mining operation that
3 started up in 1948. We're located in primarily
4 Clay County, but we also go into Bradford,
5 Duval, and Baker County. The primary operations
6 in Clay County have been at the Florida National
7 Guard base at Camp Blanding.

8 We're a heavy minerals mining operation.
9 We mine titanium dioxide, which is used in white
10 paints, pigments, plastics. Just about anything
11 that's white probably has the titanium dioxide
12 as the material that made the white pigment. We
13 also have zircon heavy minerals, which are used
14 in foundries, in investment casting. Items such
15 as your titanium golf heads are made from that
16 product or used in that product. We also have a
17 heavy mineral, staurolite, which is an abrasive
18 sand used for blasting. It's used in things
19 such as your space shuttles when they blast
20 those rockets. They use them 30 times. Using
21 our materials, they can reuse those booster
22 rockets.

23 We employ 217 DuPont employees and 94
24 contractors at the present time. The impact
25 financially is around \$20 million in payroll and

1 benefits, \$29 million in goods and services, and
2 \$3 million in state and local taxes.

3 Some of our electrical facts, we use 87,000
4 and 90,000 megawatt-hours a year. We run 24
5 hours a day, 365 days a year. We'll average 25%
6 peak and 75% off-peak, with an 80% average load
7 factor. The majority of our shutdowns are taken
8 in the off-peak hours to maximize the savings
9 from those lower -- or give us lower costs by
10 using the off-peak hours. We're also an
11 interruptible service contract, and we have no
12 cogeneration potential. We're an electric
13 plant. We have no steam or other fuel that
14 could generate power.

15 This graphing here, this is, I'm sure,
16 nothing new to you folks. This is the fuel
17 charge history that I've taken off of the FPL
18 billings. You can see the very close
19 relationship between on-peak and off-peak.
20 They've both risen. I guess one of our
21 questions, you know, do we get any value for the
22 75% of our operations that are running at
23 off-peak hours versus on-peak.

24 The economic impact to our site from 2000
25 to 2001 as I've calculated it based on these

1 projected increases would be a 31% increase,
2 which is over a \$1 million increase in the
3 one-year period, 2000 to 2001.

4 These costs will then directly relate to an
5 increase in cost per ton to our pigment plants.
6 We're all DuPont, but they do buy most of their
7 ore from overseas suppliers of their raw
8 material, and we are judged as to what's the
9 cost of our material versus what they can buy it
10 on the open market. So this obviously makes us
11 less competitive when we add the large burden to
12 the cost of the material.

13 COMMISSIONER JABER: Mr. Johnston, let me
14 interrupt you for a minute. You may see us look
15 down. We're not ignoring you. We can watch
16 that here on our computers.

17 MR. JOHNSTON: Okay. Where we're concerned
18 I guess is the dramatic forecast increase. We
19 run on budgets like most businesses, and this
20 obviously was not in our budget.

21 I know the Public Service Commission, FP&L,
22 I guess we all thought we were going to be in
23 good shape several years ago. The budgeting
24 process was set up in November so we would know
25 going into the year what the fuel increases

1 would be hopefully for the coming year. Of
2 course, last year as these fuels increased, we
3 had an increase in June, I believe it was, and
4 another one in November that went into effect
5 this year, and now we're going in for the third
6 one in roughly a year. So we have problems just
7 adjusting to our budget, and I think that's why
8 John McWhirter mentioned that stretching some of
9 these out helps us. We may not stay within our
10 budget, but we stay a lot closer than if we see
11 the full impact.

12 One question we had was the FP&L fuel
13 forecast. Based on what my corporation has --
14 our longer range forecast, we see that F&PL
15 appeared to be approximately 20 percent higher
16 on the natural gas I guess against NYMEX as we
17 project it out.

18 A question, why such a small delta between
19 on-peak and off-peak fuel cost.

20 And we really need time to adjust to these
21 rapid increases. The dramatic changes, again
22 going back to our budgets, are devastating.
23 When I mention this to people, I get phone calls
24 from our corporate headquarters immediately when
25 we pass on this type of increase.

1 Requested considerations to the Commission
2 would be could you extend or look at, consider
3 extending the recovery time, and not for this
4 particular hearing, but more into the future,
5 looking into real-time hourly pricing and
6 real-time seasonal pricing.

7 That's all I have. Thank you.

8 MR. MCWHIRTER: Just to briefly supplement
9 what he said, we also employed a consultant, and
10 we've gotten a preliminary report from the
11 consultant. The table attached to your staff
12 memorandum shows the price per unit
13 differentials, and that translates into what is
14 the impact in the overall fuel cost.

15 We asked our consultant to look at the
16 NYMEX and determine what the impact on fuel cost
17 was, and their conclusion was that the \$431
18 million is overly conservative, and actually the
19 fuel cost based on current NYMEX projections is
20 \$143 million less than Florida Power & Light
21 projects during its forecast period. If that
22 proves to be the case, then loading these costs
23 in the early months subject to refund at
24 commercial paper rates later on is not
25 necessarily the thing that's most beneficial to

1 customers.

2 CHAIRMAN JACOBS: which type of fuel --
3 which type of fuel is it that accounts for that
4 difference? Is it distillate oil or the
5 residual?

6 MR. MCWHIRTER: It's primarily fuel or --
7 it's primarily gas and fuel oil.

8 CHAIRMAN JACOBS: Okay.

9 MR. MCWHIRTER: And as you know, 30% of
10 Florida Power & Light's generation is by
11 nuclear, and 7 or 8% is by coal and coal-by-wire
12 purchases, which constitutes better than half
13 their purchases. And what we have is a
14 situation in which the fuel cost of gas, really,
15 only 23% of the generation comes from natural
16 gas.

17 And the other good aspect to it is that
18 the price of natural gas goes down in the summer
19 months and goes up in the winter months, with
20 this very, very high winter cost. So this
21 mid-course protection or request for relief
22 happened right at the highest point in the year,
23 and you all have already observed that.

24 But our concern is, if the fuel cost of
25 nuclear power is \$2.99 a megawatt-hour -- that's

1 1,000 kilowatt-hours -- the price at \$6.91 for
2 natural gas is \$69.10. Now, that's 2,000%
3 higher than the cost of nuclear. We think that
4 what happens during the off-peak period is that
5 they're burning their base load plants.

6 And we think that one of the things that's
7 not sending the right price signals to consumers
8 at the present time is that -- to encourage
9 people maybe to move to the off-peak periods
10 is, the differential is very small. The
11 differential between the on-peak and the
12 off-peak price is only something less than 12%
13 in their pricing mechanism.

14 Now, I'm not going to recommend, and I
15 would not suggest remotely that you today look
16 at real-time pricing and try to take some action
17 on it, but I think that's something that's
18 deserving of study. And California demonstrated
19 to us that -- one of the real problems they had
20 in California was, since consumers' prices
21 didn't change, nobody really reacted, and that
22 created a problem. So real-time pricing is
23 something that may turn out to be very helpful.
24 It would certainly be helpful to a commercial
25 operation that could move to the off-peak period

1 and avoid some of this.

2 So having interjected myself once again,
3 for which I apologize, I now introduce to you
4 Mr. Joel Fleming. Mr. Fleming came here from
5 Southport, Michigan, out of the cold into the
6 cold. And he's a national energy person for
7 Lafarge Cement Company, which has operations
8 both in the Florida Power & Light and in the
9 Tampa Electric territory.

10 Mr. Fleming, you've got the floor.

11 MR. FLEMING: Thank you, John.

12 Good morning. I'm Joel Fleming. Again, I
13 am Director of Purchasing for Lafarge
14 Corporation, U.S. cement operations based in
15 Southfield, Michigan. My area of control is all
16 of North American, and also the Canadian
17 plants.

18 Just a brief overview of Lafarge Corp. in
19 case you're not familiar with who we may be. We
20 are a cement and aggregate and wallboard
21 corporation based in Herndon, Virginia. That's
22 where our corporate headquarters are located.
23 We basically work 45 states in the United States
24 and all the provinces of Canada. We have some
25 16 cement plants and some 900 aggregate plants

1 in North America. We are a part of Lafarge,
2 S.A., which is our parent company, which owns
3 52% of our common shares, based in Paris,
4 France. We are indeed global. They have in
5 excess of 130 cement plants. And with the
6 acquisition or pending acquisition of the Blue
7 Circle organization, it will make Lafarge the
8 number one cement plant, cement manufacturer in
9 all the world, to give you a little taste for
10 that.

11 In saying that, and we're very proud of
12 that, we also realize that, in effect, we are
13 also in the commodity business, if you will.
14 Our products are basically commodities and goods
15 and services, and we do not have the privilege
16 to ratchet up the gross margins on those
17 products, and we have to compete in the
18 marketplace basically for all of our goods and
19 services.

20 I wanted to talk a little bit this morning,
21 if I could -- and I'll try to keep it short. We
22 are concerned as a consumer. Here in Florida we
23 operate two plants, one in Tampa, which is
24 served by Tampa Electric, and the other in Port
25 Manatee, which is served by Florida Power &

1 Light.

2 Getting into the presentation for a
3 moment, we are a major supplier of cement in
4 Florida. Again, we have plants in Tampa and
5 Port Manatee. We have combined employment of 75
6 people and combined payroll of approximately 3.3
7 million.

8 Energy throughout basically our
9 manufacturing process is in fact one of our
10 largest single dollar expenditures. It makes no
11 exception here in Florida. Low cement costs are
12 vital to keep our new construction reasonably
13 priced. Gas prices, fuel adjustment increases
14 will cost Florida citizens at least a half a
15 million dollars more in construction prices.
16 And this is just based on our own Tampa and Port
17 Manatee plants, not counting the other cement
18 competitors that we face here and basically the
19 Florida consumers that purchase from them. And
20 the utilities' current energy buying strategies
21 creates inflationary pressure, which basically
22 affect Lafarge and all of the Florida consumers.

23 COMMISSIONER JABER: You know, I think
24 you're making the argument that the energy
25 prices are a direct impact on the prices you

1 have to charge your customers for the price of
2 cement. And in that regard, to keep the cement
3 industry stable, there has to be an argument
4 made that increases along the way are better
5 than a massive increase once a year. And to me,
6 if you're making the argument that it has a
7 direct impact on prices of the commodity, the
8 goods and services that you provide, then
9 wouldn't you as a businessman rather have those
10 prices spread over time than have them once a
11 year and be quite large?

12 MR. FLEMING: Well, what I'm really saying
13 here to you is the fact that I would like the
14 spread to be even more. Okay? I think what
15 we're faced here with is obviously a slowing
16 economy overall which, in effect, affects large
17 and small companies. I think we can look at our
18 stock market and watch the evening reports, if
19 you will, and reflect on that. Some of the
20 companies will not make it. Okay? Some of the
21 companies that we sell to will not make it. And
22 obviously, there is a tightening. So this has a
23 direct impact, if you will, right through the
24 chain. And it is -- quite frankly, some of
25 these charges are questionable. And again,

1 we're concerned, and I would like to bring forth
2 some of these points as I continue my
3 presentation this morning.

4 Just talking a little bit about gas prices,
5 I indicate -- my second bullet here is gas
6 prices have been high, but they are now down
7 significantly and are expected to moderate. This
8 reflects back to the Florida Power & Light page
9 2 indication that they did hit an all-time high
10 of almost \$10 a million, but they have come
11 dramatically down. And that was, I think, on
12 the 9th day of January, so you can see that
13 they're down around \$5.33 as of the close of
14 NYMEX yesterday.

15 I must remind the Commission too that these
16 are spot prices. Okay? For instance, our
17 prices for natural gas for the whole year in all
18 the United States never got above \$2.47. That's
19 simply because we basically used hedge
20 positions, and that's listed on the last page of
21 the presentation by Florida Power & Light. But
22 if you take the ten-year average on the third
23 page, you can see that any of those spots, any
24 of the dots, if you will, below the ten-year
25 line when it has been an acceptable hedge. This

1 is just to bring in light a different buying
2 strategy that is currently prevailing in the
3 utility.

4 More variation likely, but high prices are
5 causing adjustments that bring lower prices. And
6 future markets predict lower, more stable prices
7 in the future. Again, I'll reflect back to the
8 \$2.30. This is a ten-year historic average on
9 spot prices, not hedge positions again, but spot
10 prices.

11 And I must say that listening to the
12 Florida Power & Light representatives, they
13 indicate that they used an indexed pricing
14 mechanism, which is very acceptable in buying
15 natural gas, but is also a purchasing default
16 position. We also use that, but we only use it
17 for a small portion of our gas, because this
18 entails you basically relying on the settlement
19 price of the NYMEX.

20 Looking at some prices, we reflect that
21 prices over a period of time will remain above
22 the ten-year history, but they are decreasing
23 over time. And we have basically ambitious
24 hopes that they will come back closer to the
25 historic averages.

1 One of the things you have to take into
2 consideration that spiked up prices in the year
3 2000 was that we came off quite a warm summer,
4 and then we started a very cold winter in
5 December. This was brought out by our
6 representatives from the utilities. It is true
7 this helped push those prices up, if you will,
8 to higher levels. But there are many
9 mechanisms. And I only say this as reference
10 and as a suggestion. There are many ways to
11 procure natural gas. And at these levels, some
12 of those levels is, in effect, risk management,
13 but it's highly advantageous compared to the
14 volatility that we see in the marketplace in
15 spot and default positions today.

16 What we would like to recommend for your
17 consideration this morning, this Commission
18 should not overreact to temporary conditions.
19 Please do not impose a major additional economic
20 burden on the Florida citizens as they fight off
21 a possible recession. We're very alarmed and
22 concerned about this. We feel that many of the
23 smaller businesses will not make it based on the
24 higher costs they will have to endure.

25 And then to spread any adjustments over a

1 longer period of time to reduce impact. Quite
2 frankly, we think that the impact presented to
3 you this morning by the utilities is an error in
4 forecasting, and we feel that the pricing will
5 be somewhat better than that stretched over
6 time.

7 we've talked about some of these, but
8 natural gas on the NYMEX. we've talked about
9 selective monthly firm prices in lieu of spot,
10 selected collars for pricing windows, risk
11 management procedures as a default position.

12 It's all, in effect, risk management. But
13 with highly volatile markets, it is advantageous
14 to take a position, at least a small position,
15 to, in essence, nail down a price compared to a
16 budget number.

17 we are very concerned. Basically, our
18 budgets will be negatively impacted as we go
19 forward if these increases are approved by the
20 Commission.

21 Let's talk just a moment about coal.
22 Utilities are obviously the larger -- the
23 largest, if you will, purchasers of coal. And
24 the reason I put this slide in is simply to
25 indicate that they are also huge buyers of

1 natural gas, and all fuels, for that matter.

2 we as basically a cement manufacturing
3 company are also large, but we are only large as
4 an industrial, not as a utility, in the size and
5 breadth that we buy. Our overall costs, though,
6 have not been impacted anything like the costs
7 that have been suggested to you this morning by
8 the utilities.

9 And it's simply a different strategy. And,
10 in effect, if we make mistakes, our shareholders
11 are directly and negatively impacted based on
12 the share value of our stock. If the utilities
13 are affected, in effect, make negative calls or
14 mistakes in their procurement strategy, all of
15 Florida is affected. And it does have a
16 demeaning impact. I only bring this to your
17 attention simply because in comparison, we were
18 not affected anything like the utilities are at
19 the chamber today.

20 we talked about alternative fuels. Just a
21 suggestion. Some of these are already being
22 sought out by the utilities. They're also being
23 sought out by the industrial accounts such as
24 Lafarge, and that is petroleum coke, obviously
25 fuel oils, blends of various materials to run

1 our kilns as well the boilers of the utilities.

2 Just to wrap up here, I wanted to mention
3 one thing, unanswered procurement strategy
4 questions, unplanned commodity purchases, being
5 imprudent versus prudent in their fuel
6 acquisitions, major cost impacts to all
7 customers in the state of Florida, i.e.,
8 Lafarge, and the customers bear all the risk,
9 and questions of why that is.

10 These comments are made only as suggestions
11 to you this morning. They're only for you, and
12 we hope that -- obviously, that you'll make the
13 right call, make the right recommendation. And,
14 in effect, they're made from best practices,
15 sound best practices from a procurement
16 standpoint and also in a forecasting standpoint.

17 I thank all of you for listening to me, and
18 it was a great pleasure to come before you today
19 to discuss this with you. Thank you.

20 COMMISSIONER JABER: Thank you.

21 CHAIRMAN JACOBS: Any questions?

22 COMMISSIONER JABER: No.

23 CHAIRMAN JACOBS: Thank you, Mr. Fleming.

24 Anyone else, Mr. McWhirter? Are you going
25 to close out?

1 MR. MCWHIRTER: Yeah, let me close out for
2 our presentation.

3 As I told you at the start, I would tell
4 you what we were going to ask you to do, and
5 I'll tell you at the close what we're going to
6 ask you to do. We're going to ask you to spread
7 out this increase over a three-year period
8 rather than the shorter period that is projected
9 by Florida Power & Light, because we believe
10 that conditions are going to change fairly
11 dramatically over that three-year period, which
12 will ameliorate the impact on the customers.

13 The second thing we ask you to do is to
14 recognize that \$76 million of this recovery is
15 something that normally would happen at the end
16 of the year, and there's no justification for
17 throwing it in on top of a revised forecast
18 which we find to be perhaps too high.

19 The final thing is, the justification for
20 doing it all now is the fact that the impact on
21 the customers in 2002 will be much greater if
22 something isn't done now. And I suggest to you
23 that the customers' bills in 2002 should come
24 down dramatically as a result of base rate
25 changes that may occur when the current rate

1 freeze ends if legislation doesn't pass, and as
2 a consequence, it will be better to postpone as
3 much as we can into 2002, because the interest
4 carryover will be insignificant compared to what
5 the base rate reduction should be.

6 Thank you for your time. And we apologize
7 for making a hearing type presentation in an
8 agenda conference, but obviously, this was a
9 matter of such major importance that we couldn't
10 just let you think that the customers are really
11 happy with what's going on.

12 CHAIRMAN JACOBS: Thank you.

13 Commissioners, any questions?

14 I have a couple of questions for staff.

15 The company indicated that their
16 projections -- first of all, do you agree with
17 the percentages that were given that oil I guess
18 is about 40% of generation?

19 MR. BOHRMANN: I'm sorry. I didn't hear
20 your --

21 CHAIRMAN JACOBS: I don't have the actual
22 statistics in front of me, but based on the
23 numbers that were represented, oil represents
24 about close to 40% of the total generation, and
25 gas was represented as 23%. Do those numbers --

1 do you agree with those numbers?

2 COMMISSIONER JABER: Page 4 of the
3 presentation? Is that what you're talking
4 about?

5 CHAIRMAN JACOBS: I don't have them in
6 front of me, but I heard the numbers come out.

7 MR. BOHRMANN: Those sounds reasonable.

8 CHAIRMAN JACOBS: Okay. Now, in the
9 company's presentation, they indicated that your
10 table on page 15 of the recommendation, which
11 goes to Table 3 --

12 MR. BOHRMANN: Yes.

13 CHAIRMAN JACOBS: Which goes to distillate
14 oil.

15 MR. BOHRMANN: Yes.

16 CHAIRMAN JACOBS: As I understood from the
17 company, their primary oil is residual oil.

18 MR. BOHRMANN: Yes.

19 CHAIRMAN JACOBS: Okay. Are you aware of
20 to what extent the projection numbers for
21 residual oil track the numbers here, that you
22 have listed out here for distillate oil?

23 MR. BOHRMANN: Yes, we do have some
24 information. The New York Mercantile Exchange
25 does not have a market for residual oil, so we

1 had to go to the United States Energy
2 Information Agency's forecast, and their
3 forecast for residual oil compared very
4 favorably with FPL's forecast for the rest of
5 the year. I think there's only like a dime's
6 worth of difference between FPL's forecast and
7 EIA's forecast on a per million BTU basis.

8 CHAIRMAN JACOBS: Okay. I think that was
9 all of my questions.

10 Oh, on page 9 of the recommendation.

11 MR. BOHRMANN: Yes. We have our discussion
12 about -- the comparison between the two
13 forecasts is on page 8 of the recommendation.

14 CHAIRMAN JACOBS: Right. On page 9 of the
15 recommendation you talk about the impact, and
16 essentially what you say is that if there is no
17 mid-course correction now, then there could be a
18 more severe impact coming up in the next cycle.

19 MR. BOHRMANN: Yes.

20 CHAIRMAN JACOBS: And you base that on
21 accepting this recovery -- I'm sorry, this
22 projection for an under-recovery.

23 MR. BOHRMANN: Yes.

24 CHAIRMAN JACOBS: Plus the actual from
25 2000; correct?

1 MR. BOHRMANN: Yes.

2 CHAIRMAN JACOBS: Okay. Commissioners, do
3 you have any questions?

4 COMMISSIONER PALECKI: No.

5 COMMISSIONER JABER: One final question,
6 Todd. Have you all thought about the impact to
7 the residential customer if we don't approve a
8 mid-course correction now? And specifically
9 I'm referring to carrying the interest.

10 MR. BOHRMANN: On page 9 of the
11 recommendation, we state that if the mid-course
12 correction is not approved, ratepayers will pay
13 an additional \$24 million in interest expense to
14 the company on the under-recovery balance.

15 CHAIRMAN JACOBS: That's assuming that we
16 come out at 430 million plus.

17 MR. BOHRMANN: Assuming the projects are
18 correct, and assuming that the Commission does
19 not approve the mid-course.

20 COMMISSIONER JABER: Right.

21 MR. BOHRMANN: It would be \$24 million.

22 COMMISSIONER JABER: And Mr. Mcwhirter made
23 a very good point about the volatility of the
24 prices. And to the degree that the prices do go
25 down or continue to go down, we'll capture that

1 in the true-up proceeding?

2 MR. BOHRMANN: Yes.

3 CHAIRMAN JACOBS: What happens -- let's
4 discuss for a moment the proposal to extend the
5 recovery over another year. Of course, that
6 picks up additional interest and amortization
7 expenses; correct?

8 MR. BOHRMANN: Yes.

9 CHAIRMAN JACOBS: Is there any analysis
10 that has been done to determine how that
11 compares -- well, I assume -- do you have an
12 idea of what the additional expense would be?

13 MR. BOHRMANN: No, we do not. Staff was
14 just informed of FIPUG's suggestions at the same
15 time the Commission was, so we haven't had a
16 chance to discern what impact upon the
17 ratepayers FIPUG's proposal would be.

18 CHAIRMAN JACOBS: Okay. Now, let's --

19 COMMISSIONER JABER: But if you know -- I'm
20 sorry, Mr. Chairman. But if you know that
21 there's an avoidance of interest of 24 million
22 by allowing an increase now, six months -- what
23 is it, from now until November.

24 MR. BOHRMANN: Right.

25 COMMISSIONER JABER: Then carrying it over

1 three years has to be more than \$24 million in
2 interest; right?

3 MR. BOHRMANN: One would think so, but we
4 just haven't had a chance to calculate the hard
5 numbers and -- we've had not chance to do that.

6 COMMISSIONER BAEZ: And I wanted to note
7 that we're also not taking into consideration
8 that when 2002 comes, we're starting 270
9 million in the hole.

10 MR. BOHRMANN: That is correct.

11 COMMISSIONER JABER: Right.

12 COMMISSIONER BAEZ: I had a question. You
13 said that the 431 million is 19% -- I guess the
14 under-recovery is 19%. So what you're saying
15 is, FP&L in this particular case, their
16 miscalculation or their -- I don't want to
17 say miscalculation, but I guess it's as good a
18 word as any. They were off by roughly 20%; is
19 that --

20 MR. BOHRMANN: Their forecast error was
21 about 19%.

22 COMMISSIONER BAEZ: It was 20% short.

23 MR. BOHRMANN: Yes.

24 COMMISSIONER BAEZ: Have you ever seen a
25 correction the other way that big? Maybe not

1 you personally, but if anybody on staff has any
2 recollection. I mean, do over-recoveries --

3 MR. BOHRMANN: I'm not getting any
4 indication that anyone has seen anything like
5 that in the past.

6 COMMISSIONER BAEZ: And I just want to
7 understand all of this a little better. I had a
8 friend who was a salesman, and in one month he
9 made, you know, \$2,000 in commission, and he
10 immediately said, "I'm making \$24,000 a year."
11 The next month he would make \$5,000, and all of
12 a sudden his annualized salary was \$60,000 a
13 year. Is this what's going on here in terms of
14 projections?

15 MR. BOHRMANN: I don't think so. We've
16 seen unprecedented levels of increases in the
17 cost of fuel over the past three months, and I
18 think all over the country, you know, the
19 utility companies are experiencing the same
20 phenomenon.

21 COMMISSIONER BAEZ: And I think that's a
22 good point, but I also listened to
23 Mr. McWhirter, and I guess the suggestion that's
24 being made is that since the market -- certainly
25 the fuel market and the gas market is cyclical.

1 That to be basing it on, you know, the three
2 previous months, if that's what we're using as a
3 basis to project across the rest of the year, is
4 perhaps not an accurate method of doing it if in
5 fact we're seeing -- and I don't know what
6 correlation the numbers have, but, you know,
7 there were numbers thrown out for contracts that
8 were decidedly going down, I mean, from 6.98 to
9 5-1/2 now. Is that a fair trend, taking into
10 account, you know, that the summer is coming
11 and --

12 MR. BOHRMANN: This morning we --

13 COMMISSIONER BAEZ: Or is it in fact the
14 other way around? I'm sorry.

15 MR. BOHRMANN: This morning we compared
16 FPL's forecast for natural gas to the futures
17 prices on the New York Mercantile Exchange as
18 they closed yesterday afternoon, and there's
19 still a pretty good comparison between those two
20 series of numbers. I think there's only about a
21 \$7 million difference over FPL's entire system.
22 So I think these numbers are an accurate --
23 FPL's numbers fall within a reasonable range of
24 future expectations of what natural gas prices
25 will be, as of all the information we know of

1 today.

2 COMMISSIONER BAEZ: I guess I just want to
3 have some comfort that we are taking future --
4 our future expectations are either trending up
5 or trending down appropriately and that we're
6 not actually engaging in a snapshot and having
7 that represent the rest of -- you know, the rest
8 of --

9 MR. BOHRMANN: Yes.

10 COMMISSIONER BAEZ: The rest of the year.

11 MR. BOHRMANN: Yes.

12 CHAIRMAN JACOBS: walk me through for a
13 moment the -- let's talk about the 431. That is
14 a sum looking at projected fuel costs per month,
15 right, over the system, or is it looking at fuel
16 costs out for the rest of the year?

17 MR. BOHRMANN: That's on a --

18 CHAIRMAN JACOBS: Let me be more specific.
19 I'm trying to figure out how we come up with an
20 average per unit price to attribute to this
21 projection, because NYMEX is monthly; right?

22 MR. BOHRMANN: Yes.

23 CHAIRMAN JACOBS: Okay. So the projections
24 would have to be monthly; correct?

25 MR. BOHRMANN: Yes.

1 CHAIRMAN JACOBS: Okay. So what we're
2 looking at is the monthly accumulation, if you
3 will, of fuel costs projected out over the
4 year.

5 MR. BOHRMANN: Yes.

6 CHAIRMAN JACOBS: And as I understand it,
7 the difference that started out in January and
8 February, that \$7 million difference you just
9 mentioned was over \$30 million; is that correct?

10 MR. BOHRMANN: Pardon me?

11 CHAIRMAN JACOBS: I may be mistaken, so
12 correct me if I'm not, but you just mentioned
13 that as of today when you did your assessment of
14 how NYMEX works out for the rest of the year,
15 you only came up with about a \$7 million
16 difference between what was projected and what
17 NYMEX would project.

18 MR. BOHRMANN: That's correct.

19 CHAIRMAN JACOBS: Okay. At the beginning
20 of the year, that was a larger delta, wasn't it?

21 MR. BOHRMANN: Yes.

22 CHAIRMAN JACOBS: Okay. And projections
23 are that while we're coming back down, it's not
24 -- do we know what those prices represent in
25 real terms? Because this morning I heard the

1 dollar amount was like \$5.09, and I think I saw
2 some projections that say we may be going down
3 to 4.50, somewhere in that range. So these
4 projections would anticipate that continual kind
5 of a trend in the gas markets and oil markets?

6 Let me step back for a moment, because I
7 didn't ask that question. What do you think --
8 or do you have any idea to what extent that
9 trend would also appear in the oil markets?
10 Does NYMEX give you that indication as well?

11 MR. BOHRMANN: NYMEX has a futures market
12 for distillate oil, but not residual oil.

13 CHAIRMAN JACOBS: But not residual. So we
14 still don't know to what extent -- for the
15 projection purposes, we don't have a real strong
16 sense of what's going to happen with regard to
17 residual oil long term.

18 MR. BOHRMANN: The Energy Information
19 Agency puts out forecasts of residual oil.

20 CHAIRMAN JACOBS: Long-term? Okay. Very
21 well. Now I'll ask my other question. What was
22 it?

23 Oh, I know. So that gap that existed
24 which is now shrunk between what NYMEX said and
25 what the company's projections were, is it your

1 projection that we're now at a point in time
2 where we can see a consistent narrowing of that
3 gap, or will there be some projections -- I mean
4 some swings back and forth?

5 MR. BOHRMANN: That \$7 million was a
6 snapshot in time, and it may swing back and
7 forth, you know, tens of millions of dollars on
8 a daily basis.

9 CHAIRMAN JACOBS: Okay.

10 MR. BOHRMANN: But based upon what we know
11 at this time, I'm confident, to the degree that
12 I can be, that the small difference will sustain
13 itself over the rest of the year.

14 CHAIRMAN JACOBS: Now, we heard some -- and
15 I know you can't give us real guidance on this,
16 because you're not out there in the fuel
17 markets. But the company indicated to us that
18 they're undertaking some measures. I was
19 particularly interested in for gas purposes the
20 storage injection. And your analysis is that
21 that can have an impact on the overall market.

22 MR. BOHRMANN: I think there was -- the
23 term "storage" was being talked about in two
24 different contexts. The context that it was
25 being talked about in my recommendation was the

1 storage market, you know, for the nation.

2 CHAIRMAN JACOBS: As opposed to the
3 company.

4 MR. BOHRMANN: As opposed to FPL's own
5 amount of gas in storage.

6 CHAIRMAN JACOBS: You just answered my
7 question.

8 Now, if the projected under-recovery,
9 whatever factor we set now to look at that, it's
10 calculated to recover what's going out to the
11 end of the year; is that correct? So we set --

12 MR. BOHRMANN: Yes.

13 CHAIRMAN JACOBS: -- a factor now, and
14 that's looking at this total recovery.

15 MR. BOHRMANN: Yes.

16 CHAIRMAN JACOBS: Under-recovery, and
17 looking to recover that projected under-recovery
18 by the end of the year.

19 MR. BOHRMANN: Yes.

20 CHAIRMAN JACOBS: Okay. All right.

21 COMMISSIONER JABER: We're probably ready
22 for a motion. I do want to just put some things
23 out there that I would like incorporated into
24 the order, one Commissioner speaking.

25 CHAIRMAN JACOBS: Before you begin,

1 Commissioner --

2 COMMISSIONER PALECKI: Before we have a
3 motion, I would just like to bring a proposal or
4 an idea up for discussion by the Commission.

5 COMMISSIONER JABER: Okay. I wasn't going
6 to make a motion, but I very much want to throw
7 some comments out there for you all to
8 consider.

9 CHAIRMAN JACOBS: Well, since she -- she
10 has first dibs, because she's a lady anyway, so
11 she can go first.

12 COMMISSIONER JABER: The only girl.

13 The mitigation effort stuff I think are
14 critical. I think that's where we need to be
15 encouraging these companies to devote a lot of
16 attention. And I think that the avoidance,
17 regardless of what happens with these items, the
18 amount associated with the avoidance of the
19 impact I think is critical, and that's precisely
20 my stand on the interest payments.

21 First of all, Mr. McWhirter, I always
22 appreciate when you come and bring the impact to
23 the industrial users to our attention. I think
24 that's critical. But I also think the impact to
25 the residential user is critical. And that's

1 sometimes where there's a conflict in my mind
2 between what you're asking us to do and what the
3 residential user needs.

4 spreading out the cost over an extended
5 period of time I think has a greater impact on
6 the residential user, and I can't be in favor of
7 that for precisely that reason. I think that
8 something over a three-year period has a greater
9 impact on the average residential user, and I
10 think regardless of what we do -- certainly if
11 the Commission desires to support staff's
12 recommendation, I would want those amounts
13 highlighted in an order.

14 COMMISSIONER PALECKI: Statutorily, FPL is
15 entitled to recover all fuel costs that are
16 prudently incurred. The question is, how much
17 do we need to add to the customer's bill now.
18 we need to add enough that FPL is fairly
19 compensated for fuel. But if we raise the
20 component too high, we have rate shock that
21 adversely affects our customers or their
22 customers.

23 I would like to refer the Commission to
24 page 18 of the staff recommendation, which is
25 what indicates effects to the residential

1 customers. And you'll see that the proposal
2 made by Florida Power & Light would increase
3 residential rates almost \$7.50. That's a really
4 steep increase. We're going from \$8.55 a month
5 to 87 and 98 cents a month. I would like to see
6 an increase that is under \$5 a month. And I've
7 kind of tried to think what can be done to
8 accomplish that, to bring down the rate shock to
9 the customer.

10 Now, if we look on the exhibit that was
11 handed out just earlier by Florida Power & Light
12 Company, on page 5 they kind of break everything
13 down. We have a known under-recovery for 2000
14 of 76.8 million. And under my proposal, they
15 would be entitled to recover that entire amount.
16 That does not tell the entire story with regard
17 to the year 2000, however. There is deferred,
18 based upon this Commission's past decision, an
19 amount of \$269,000 that will be recovered in the
20 year 2002.

21 COMMISSIONER JABER: Million. I think
22 it's million.

23 COMMISSIONER PALECKI: I'm sorry. I mean
24 million.

25 The -- 259 million of that is fuel, and 10%

1 is a settlement of another issue that's not
2 really pertinent here. what I would propose is
3 that we take an amount equivalent to that
4 deferred fuel shortfall of 259 million and that
5 we allow for the year -- the estimated
6 under-recovery for 2001, rather than the 431.5
7 million being proposed, 259 million. what we
8 accomplish here by doing that is, we at least
9 eliminate the entire amount of the known
10 shortfall for the year 2000. we would --

11 COMMISSIONER JABER: Commissioner, help me
12 understand before you leave that point. Are you
13 eliminating it, or are you deferring the
14 difference between 431 and 359?

15 COMMISSIONER PALECKI: well, since that's
16 a projected amount and we don't know exactly
17 what it will be -- it may be one or the other.
18 It will probably be somewhere in between. But I
19 would like to make sure that all known
20 shortfalls are taken care of and are taken care
21 of quickly.

22 what that works out to, it works out to the
23 estimated under-recovery for 2001. we would be
24 -- and that would be Issue 2. we would be
25 allowing \$172.5 million less than has been

1 requested by Florida Power & Light. But what we
2 accomplish by doing this is a rate increase for
3 residential customers at this time of \$4.91,
4 which is under \$5, rather than almost 7.50. At
5 the same time, I would -- under my proposal, we
6 would invite Florida Power & Light to come back
7 to the Commission in August and September when
8 we see what fuel prices are doing.

9 You know, when I started working for the
10 Commission staff, I worked under Commissioner
11 Gunter, and Commissioner Gunter was the only
12 Commissioner who was ever appointed to the
13 Commission for four terms, and there was a
14 reason for that, because he always focused on
15 the rate shock issue. And I'm just concerned
16 that a \$7.50 increase, especially after the
17 residential customers have already seen a
18 substantial increase, is just too great.

19 Under my proposal there would be a smaller
20 increase. At the same time, all known
21 under-recoveries, for the year 2000 at least,
22 would be taken care of.

23 So basically just to put my proposal in a
24 nutshell, I would recommend that the staff
25 recommendation on Issue be approved; on Issue 2

1 that the staff recommendation be changed from --
2 to allow collection of 259 million of FPL's
3 projected 431.5 million under-recovery, which is
4 a projected under-recovery. At the same time, I
5 would recommend that we invite Florida Power &
6 Light to come in before this Commission in
7 August or September of this year to revisit
8 these issues.

9 One thing that I think could happen if fuel
10 prices don't come down is that we could be
11 digging ourselves deeper and deeper into a hole
12 with greater and greater under-recoveries, and
13 I'm very concerned about that, and that's why I
14 think it's important that we have a mechanism
15 where Florida Power & Light could come back
16 before this Commission, or we could ask them to
17 come back if we see that things are going in the
18 wrong direction.

19 COMMISSIONER JABER: Well, they come in for
20 the fuel adjustment proceeding around that time
21 anyway; right?

22 MR. BOHRMANN: Yes.

23 COMMISSIONER JABER: Testimony is filed
24 around that time, and that's when there's a
25 true-up.

1 COMMISSIONER PALECKI: That's correct.

2 MR. KEATING: And that's --

3 COMMISSIONER JABER: That's what you're
4 referring to.

5 MR. KEATING: And that led me to a question
6 if Commissioner Palecki's proposal for Florida
7 Power & Light to perhaps come back in August or
8 September would be having them come back in a
9 similar context to where we are today, that is,
10 in a mid-course correction context rather than
11 at the time they're filing their testimony for
12 the fuel hearing in November.

13 COMMISSIONER PALECKI: That's correct. I
14 would anticipate that if we see that fuel prices
15 are continuing to move up rather than come down,
16 as many projections show they will, but if they
17 don't come down and we see that this shortfall
18 keeps getting larger and larger, we can take
19 action then quickly. And I don't meant to wait
20 until the Commission votes on the fuel docket.
21 I mean that we take a mid-course correction
22 immediately if it's necessary.

23 COMMISSIONER JABER: I guess my problem
24 with that would be that's just another increase
25 in August or September possibly, and we already

1 have a mechanism in place that starts
2 coincidentally around August or September for a
3 November hearing which, as you know, is
4 expedited. It's an expedited process.

5 Tell me, has staff had an opportunity to do
6 an analysis on Commissioner Palecki's idea? Do
7 we know if there would be a reverse impact on
8 the customers if we were to support allowing a
9 \$259 million under-recovery versus the 400?

10 My concern is that I want to minimize that
11 impact to the customer, but I don't want to
12 surprise them with another rate increase come
13 September.

14 COMMISSIONER BAEZ: Commissioner, what I'm
15 hearing is that they would come -- I mean, the
16 mid-course correction would just be subsumed
17 into the true-up period. Or is that not what
18 you're saying?

19 COMMISSIONER PALECKI: No, that's not what
20 I'm saying. I would want to be able to act very
21 quickly. And perhaps -- you know, I used the
22 month of August or September as merely a
23 suggestion. What I'm proposing is that more or
24 less we sit on the edge of our seats, we all
25 watch fuel prices, we see where they're going,

1 and if we see that there's going to be a real
2 problem and we have fuel prices continue to
3 increase rather than coming down as projected,
4 that we're ready and able to do something very
5 quickly.

6 You know, one of the things that all of
7 the parties has mentioned is how volatile fuel
8 prices are, and they seem to spike up extremely
9 quickly, but they also seem to come down
10 extremely quickly. But the problem is, nobody
11 really knows what they're going to do, and
12 that's why I've made this proposal, because I
13 want to take care of all known shortfalls. As
14 far as the projected shortfalls, to me, by
15 taking care of those projected shortfalls now,
16 we're just causing too much rate shock,
17 especially when we don't really know what's
18 going to happen in the future.

19 COMMISSIONER BAEZ: well, and I guess
20 that's what I understood by your proposal, is
21 that what we're doing -- keeping in mind that,
22 as I had mentioned earlier, we have -- in 2002
23 we're starting off -- we've been carrying \$270
24 million. So what I hear you proposing, and to
25 just perhaps state it another way, is to

1 actually go about the business of slotting or
2 addressing those numbers that we know to be
3 true, take them up first. Because this is more
4 in the character of a projection, then we can --
5 you know, the number that we're fudging with is,
6 by my count, about 170. I mean, is that --

7 COMMISSIONER PALECKI: Yes. It could be a
8 different --

9 COMMISSIONER BAEZ: We don't know what it's
10 going to come out to be. I mean, it could be
11 more, or it could be less.

12 COMMISSIONER PALECKI: 172.5 based upon
13 FPL's projections.

14 COMMISSIONER BAEZ: But that's what we're
15 carrying forward. It's almost as if we're
16 saying, all right, we'll take up -- we'll sort
17 of reconsider on what we carried over earlier or
18 back in November, take that 2002 deferment
19 first. Basically taking them in order --

20 COMMISSIONER PALECKI: Yes.

21 COMMISSIONER BAEZ: -- is what you're
22 saying to do. And the only thing that we're
23 adding to 2002, in effect, is \$170 million,
24 which may or may not be there by November.

25 COMMISSIONER PALECKI: That's correct.

1 MR. CHILDS: Commissioner?

2 CHAIRMAN JACOBS: Mr. Childs.

3 MR. CHILDS: If it's inappropriate for me
4 to comment at this time, please tell me. I know
5 you're in your deliberations. But in connection
6 with that suggestion, I wanted to at least tell
7 you that there may be some information you might
8 want to think about in evaluating it, that is,
9 if Commissioner Palecki --

10 CHAIRMAN JACOBS: I hesitate, but --

11 COMMISSIONER JABER: I would like to hear
12 it.

13 CHAIRMAN JACOBS: Because you didn't have
14 the opportunity to address this. But if I give
15 you a chance, I'm going to, of course, offer the
16 same --

17 COMMISSIONER JABER: Right. And I would
18 like to hear Mr. McWhirter talk about it,
19 whether your concerns are alleviated somewhat by
20 Commissioner Palecki's proposal.

21 MR. CHILDS: I think it goes without saying
22 that we're all concerned about increasing the
23 factor, and we are, and we're concerned about
24 the interest charges on the under-recovery.

25 However, Commissioner Palecki's suggestion,

1 if you followed it, I think you would need to
2 keep in mind that the factor and the percentage
3 change that we're talking about is based upon
4 kilowatt-hour sales for the remainder of the
5 year. If you -- I'm taking your number of 259
6 million and calling that approximately 50%. I
7 know it's not. But if you are left with another
8 50% to then be applied commencing in September,
9 you would then have to recover that over much
10 fewer kilowatt-hours, and your impact is not
11 going to be the same. It's going to be higher.

12 Finally, the --

13 COMMISSIONER JABER: The impact to the
14 customer would be higher?

15 MR. CHILDS: I think so.

16 COMMISSIONER JABER: Okay. Walk me through
17 that again. I want to --

18 MR. CHILDS: Because you would divide the
19 under-recovery by a lesser number of
20 kilowatt-hours.

21 COMMISSIONER BAEZ: Mr. Childs has a
22 point, if what we would be contemplating is
23 something prior to the normal true-up in
24 November, that you have some intermediate
25 hearing. And Commissioner Palecki is in fact --

1 that's what you're contemplating.

2 COMMISSIONER PALECKI: The only reason I
3 suggest that is that if we wait until January
4 1st, which is when our fuel hearing --

5 COMMISSIONER BAEZ: Takes effect.

6 COMMISSIONER PALECKI: -- rate would take
7 effect, I think we might be waiting too long,
8 and we would actually aggravate further the
9 situation that Mr. Childs is talking about,
10 where we would be recovering things in fewer
11 months.

12 But I guess the real reason that I've made
13 my suggestion is that (1) I think the \$7.50
14 increase on a residential bill is too high for
15 the customers to swallow when they've already
16 just had a fuel increase; and (2) I kind of want
17 to see what happens with fuel prices, and this
18 will give us an opportunity. It's possible with
19 the way fuel prices are as volatile as they are
20 right now that they could come down as fast as
21 they spiked up, and we could see that this
22 deficit of 172.5 million -- maybe it will never
23 materialize, and maybe we'll have a situation
24 where we don't even have to come back in August
25 or September or whenever. But it might be that

1 they spike up even higher, which means that we
2 would have to take very fast action.

3 COMMISSIONER BAEZ: But I guess my
4 question -- and for argument's sake, let's say
5 that this kind of plays out. My question would
6 be: why not wait and give yourself the benefit
7 of 12 months of adjustment, no matter what the
8 result is?

9 MR. CHILDS: And this is the second part I
10 wanted to comment on. If you do that, please
11 keep in mind, we're dealing with fuel forecasts,
12 that's true. However -- and the staff has I
13 think addressed this. I can't remember where in
14 their recommendation.

15 The level of fuel prices -- first of all,
16 we did not use the highest fuel price in our
17 forecast. That's not there. But the fuel
18 prices, even if they come down from the spike,
19 they're going to have to come down from the
20 average substantially to where they were in
21 1999. Otherwise, the prices in 2002, if
22 everything remains the same, are going to be the
23 same as we've now forecast them. So you'll see
24 a step increase without any under-recovery just
25 to get there in 2002, because prices are going

1 to continue, I'm assuming, at a higher level
2 than they were in the past. If you then defer
3 another \$250 million from 2001, I think you're
4 not only back to a significant increase,
5 Commissioner, I think it may make it worse.

6 CHAIRMAN JACOBS: Let me try to walk
7 through that. We're only trying to minimize the
8 under-recovery. If in November we had a
9 projection -- and I guess I never did understand
10 exactly, but it sounds like your projections at
11 that time anticipated the year starting at about
12 the \$4, \$5 range and kind of moderate increases.
13 So it was that big blurb in the middle, bubble
14 in the middle that was a big deal. My
15 understanding is that we're going to get back to
16 about \$4, \$5. I said barrel. I'm sorry. Is it
17 decatherm?

18 COMMISSIONER PALECKI: Per million BTU.

19 CHAIRMAN JACOBS: Whatever.

20 MR. CHILDS: Per million BTU?

21 CHAIRMAN JACOBS: Per million BTU. And so
22 then the under -- if we get back to the point in
23 the market where your projections would have
24 been traditionally, the under-recovery should
25 not be going up. We should basically get back

1 where -- we had this bubble in the middle that
2 accounted for this big splurge, and then we
3 should come pretty much back to where we
4 shouldn't have any under-recovery for the rest
5 of the year.

6 MR. CHILDS: Respectfully, I don't think
7 so, and the reason is that the price level --
8 and incidentally, the price that I showed you on
9 FPL's chart for the price for gas of 6.91,
10 that's not just the NYMEX price. That's the
11 transportation. That's the cost. That's not a
12 market price. So that's a bigger number because
13 it includes more components to deliver it to the
14 power plant.

15 Okay. Then if you go back to the chart
16 that I had early on on natural gas prices, page
17 3 of my handout, all we're trying to say is that
18 in the recent past, the price was in the area of
19 \$3. Okay? Even if it goes to 5 or 6, which
20 we're talking about, you're going to continue
21 to have a -- you're going to have to have a step
22 increase to catch up. If you catch up -- if you
23 don't catch up now with the change that we're
24 talking about, you will have to catch up in 2002
25 just to get up to the average prices. Then if

1 you defer an under-recovery from 2001, you'll
2 have to add that on top of the step increase
3 that's coming anyway.

4 You know, one thing, I think staff has told
5 you that they've done a review to try to
6 determine whether our prices are reasonable, our
7 forecast is reasonable, and they've said several
8 times that it is. We're trying to do the best
9 job we can. I think that even the chart that
10 was distributed here by one of Mr. McWhirter's
11 witnesses commented and shows that their
12 estimate of the FGT average city gate gas price
13 through 2001 is right at \$6. And that's the
14 commodity price. So I don't think there's a
15 whole lot of dispute.

16 The Commission has had -- when we do this,
17 Commissioner Palecki as well. And you're -- and
18 I say this because we're trying to deal as well
19 with a structure that we've used for many years.
20 There's the 10% rule that tells us we have to
21 come in. We're there. And so when you consider
22 the suggestion, Commissioner, please keep in
23 mind that it may be that there's a deferral of
24 an impact as opposed to an avoidance.

25 COMMISSIONER JABER: Before we hear from

1 Mr. McWhirter, may I ask staff a question? Two
2 questions, Mr. Chairman.

3 Help me understand the history with the
4 fuel adjustment proceedings and when the
5 mid-course corrections started. And perhaps
6 this is Mr. McLean. It seems to me that by law,
7 we have to allow the purchased power costs and
8 the fuel costs through the clauses, and that
9 does a couple of things. It ensures that the
10 customers have perhaps one increase a year
11 versus several, and then it also allows the
12 companies what they're entitled to by law,
13 because statutorily, we have to allow recovery
14 of those costs through the clauses. And the
15 protection to the customer is that there is a
16 true-up mechanism that is revisited every year
17 through those proceedings.

18 And then someplace along the way, the
19 Commission decided that the 10% rule that
20 Mr. Childs referred to provides a mid-course --
21 someone used earlier "protection," and to some
22 degree it is a protection, that the company can
23 readjust what the protections are during the
24 year, and the customers are afforded again a
25 protection in the sense that there's a true-up

1 mechanism.

2 Is it time to start looking at the fuel
3 adjustment clause every six months? I mean, I
4 am not in favor of creating a mechanism that
5 would allow for many mid-course corrections. I
6 mean, I think it was called mid-course
7 correction because it was contemplated that
8 maybe in a six-month time period there would be
9 a need to revisit prices. Can you comment on
10 that historically?

11 MR. KEATING: I would like to answer a few
12 of the questions. And first I wanted to clarify
13 that the fuel cost recovery clause is not
14 something that's statutory. By statute, they
15 are permitted to recover their prudently
16 incurred costs. The fuel cost recovery clause
17 is something that was created by Commission
18 order. And because we are exempted in the APA
19 from the rulemaking requirements for our cost
20 recovery clauses here, it has essentially been
21 done by order.

22 It's my understanding that the mid-course
23 correction procedures were adopted in roughly
24 1984, in that time period, give or take a few
25 years, and at that time it was a six-month

1 recovery period. It was only a couple of years
2 ago that we moved to an annual period and set
3 factors for a calendar year.

4 COMMISSIONER JABER: And, Cochran, was that
5 because you could see prices stable out?

6 MR. KEATING: I'm trying to remember the
7 reasons for that change. I know it was
8 something that was I think initially proposed by
9 FPL or FPL and some of the other utilities. One
10 of the --

11 MR. JENKINS: Commissioner Jaber, the
12 reason for -- the change from six months to
13 annual was done a few years ago because fuel
14 prices were relatively stable, and the belief
15 was that customers, particularly large use
16 industrial, large use commercial, wanted to have
17 a price for the year in which to do their
18 budgets. So that's why we went to that.

19 Also, there were some overtones of reducing
20 the number of full-time equivalent employees by
21 going from six months to annual. But the
22 primary reason was to give a budgeted number to
23 the large use customers for budgeting purposes.

24 COMMISSIONER JABER: Joe, you've done this
25 for a long time. Give me a historical

1 perspective. Is what we're seeing the exception
2 rather than the rule?

3 MR. JENKINS: It's an exception in recent
4 times, 10 or 15 years. In the '70s it was more
5 the rule. The oil prices, of course, shot up
6 from the Arab Oil Embargo in '73, as you know,
7 from the Iran fiasco in '79. And I have a chart
8 in my office that goes back to oil and gas
9 prices from 1850. They declined for the first
10 50 years of their discovery and use, became
11 quite stable, and from '73, it looks like a
12 60-cycle oscillation, up and down every couple
13 of years.

14 COMMISSIONER JABER: If I want to take an
15 approach that minimizes the impact to the
16 customer in terms of rate shock, price impact,
17 and the number of increases they will see during
18 the year, what is the best approach?

19 MR. JENKINS: I can't give you an
20 off-the-cuff question, but Commissioner
21 Palecki's idea of reviewing this in August, I
22 would suggest if you're going to go that
23 approach, just maybe -- you know, I'm not 100%
24 sure because of the billing units. We would
25 probably want to set this thing for a hearing

1 around June 1st. If you do that, I would
2 suggest even that you have them effective the
3 next day, not wait the 30 days, so we can get
4 kilowatt-hours in the denominator to lower the
5 price impacts.

6 COMMISSIONER JABER: That brings me back to
7 my point about doing this every six months then,
8 instead of once a year.

9 MR. JENKINS: That's right.

10 COMMISSIONER PALECKI: I guess the only
11 other point I would like to make, Commissioners,
12 is that if we did revisit fuel prices later on
13 in the year and we saw that it was necessary to
14 take quick and decisive action, at that time we
15 would have the remaining months of the year to
16 collect whatever fuel component increase we deem
17 to be necessary, but we could also take
18 Mr. McWhirter's suggestion to heart and perhaps
19 spread whatever shortfall we saw into the next
20 year, into the year 2002, so we wouldn't have a
21 situation where we would have, you know, like
22 four months in which to collect many, many
23 millions of dollars, and we could change that
24 from four months to four months plus 12. I'm
25 sure that -- I'm certain from my experience with

1 this docket that the law -- precedent would
2 allow the Commission to do that.

3 CHAIRMAN JACOBS: Commissioners, I'm struck
4 by the question that you asked, given last night
5 Commissioner Jaber and I, and Commissioner
6 Deason, participated in a customer hearing for
7 St. Joe Natural Gas. It was a customer hearing
8 in preparation for their petition for a rate
9 increase. And probably half, probably more than
10 half of the customers who came up indicated that
11 they were taking -- now that they have this
12 information in front of them about price,
13 pricing of their natural gas, they were taking
14 definite action. More than half of them said
15 that they were changing back to electric.

16 I'm persuaded that we're at that moment in
17 time where we've got to take similar decisive
18 actions about how we're going to assess these
19 markets going forward. I use that as an example
20 only, and the example is that consumers
21 understand this, and they understand how to
22 respond to this. What they will not understand
23 is if these prices continue to go up and there's
24 nothing else they can do.

25 I think that we have to, as Commissioner

1 Palecki very appropriately said, sit on our
2 chairs, pretty much on the edge of our chairs
3 pretty much from now on and be very attentive
4 and very closely scrutinize how -- first of all,
5 how these markets are moving, and second of all,
6 how we're approaching these markets to acquire
7 fuel for this purpose.

8 There are some analyses out there that the
9 natural gas markets would have spiked anyway.
10 But there are some analyses out there that
11 suggest that this rising demand in the gas
12 markets has recently occurred due to the great
13 reliance on gas generation in the electric
14 industry had an additive effect on the natural
15 gas markets.

16 What you're saying is that what we're doing
17 today has an impact in and of itself on what
18 prices we may be pay in the future. And so
19 having said that, I don't see an approach of
20 looking at these markets in a more time limited
21 manner as being inappropriate. I think in fact
22 it's probably more appropriate than before,
23 given what we've seen particularly in the last
24 three or four months, the kind of swings that we
25 saw.

1 I understand the companies' concerns, and I
2 understand Commissioner Palecki's concerns. I
3 think perhaps we can find a balance here to
4 proceed forward. But my point was and is that,
5 yes, I think we are at a moment in time where we
6 have to sit on the edge of our chairs and begin
7 to kind of watch these markets very closely and
8 scrutinize the conduct that we exercise towards
9 them a little bit more carefully, not to impose
10 any additional burdens. But I think -- I'm
11 impressed with the measures that were discussed
12 today, but I think more -- those are becoming
13 more the rule than the exception, more so than
14 settling back into a nice comfortable way of
15 buying from these markets. Those kinds of
16 measures are going to be more the rule than the
17 exception from this point forward unless --
18 until I hear something different from what I've
19 heard.

20 MR. MCNULTY: Yes. I just want to be able
21 to clarify the motion that was placed out there.
22 The only reason I say this is because it's my
23 understanding that maybe one of the parties may
24 have misunderstood. So if I could take the
25 liberty to go through, I believe, Commissioner

1 Palecki, you said --

2 COMMISSIONER PALECKI: Yes, but please
3 understand before you do that that no motion has
4 been made. I've just thrown that out for the
5 Commission's consideration.

6 MR. MCNULTY: The idea for consideration.
7 Excuse me.

8 COMMISSIONER PALECKI: Yes.

9 MR. MCNULTY: The under-recovery that would
10 be considered for the year 2001 for recovery in
11 this idea is 259 million. To that we would add
12 the 76.8 million unaudited actual under-recovery
13 for 2000, and that would give us a total of
14 \$335.8 million that would be within a motion
15 that could be proper here.

16 COMMISSIONER PALECKI: I think that's
17 pretty close. I would just make one small
18 change. I would -- in looking at the issues as
19 they're framed right now in the staff
20 recommendation, my idea is that we would move
21 staff on Issue 1, and on Issue 2, my idea is
22 that we would approve a mid-course correction to
23 collect 259 million of FPL's projected 431.5
24 million under-recovery in 2001.

25 CHAIRMAN JACOBS: I'm told, and I quite

1 frankly was not aware until this docket, that
2 we've done mid-course corrections to do actual
3 under-recoveries.

4 MR. McNULTY: We've done that once
5 before.

6 MR. KEATING: I know we included in one of
7 the utilities' mid-course corrections that was
8 approved last summer --

9 CHAIRMAN JACOBS: what's the rationale?

10 MR. KEATING: There was a partial. Part
11 of it was the under-recovery from the end of the
12 prior year.

13 CHAIRMAN JACOBS: All right.

14 MR. KEATING: It wasn't addressed -- it
15 wasn't brought up as a separate issue then. The
16 issue was should we approve what they
17 requested. So to my knowledge, the Commission
18 has not expressly addressed the question of
19 whether that separate little piece of that prior
20 period under-recovery is something that should
21 be allowed, even though it had been, at least to
22 my knowledge, that one time.

23 CHAIRMAN JACOBS: I have a concern about
24 setting a precedent for that. I don't think
25 it's inappropriate because of this phenomenon

1 that we've seen here in the last few months.
2 But I would have a concern if we begin to
3 recognize that as a common practice. It occurs
4 to me that that was the whole reason for doing
5 the annual fuel docket, was that the companies
6 were comfortable with the idea that they could
7 absorb this until their true-ups. Again, no one
8 could have expected this last upturn, and that's
9 why I -- I could accept it, and I could go along
10 with the motion in this particular docket,
11 because I think no one would have projected
12 these last few months.

13 But I would have a pretty serious concern
14 if what we're saying by doing this is that we
15 now think it's reasonable to come in for
16 mid-course corrections to begin looking at
17 actuals, when we're supposed to do a true-up at
18 the end of the cycle and look at actuals at that
19 point in time.

20 MR. KEATING: This --

21 COMMISSIONER PALECKI: I would like to make
22 one comment. I'm sorry.

23 MR. KEATING: I'm sorry. This wasn't
24 necessarily in response to the Chairman's
25 comments, but it was pointed out to me that we

1 have in the past other than last year approved a
2 mid-course correction to include part of a prior
3 period under-recovery.

4 CHAIRMAN JACOBS: Is that --

5 MR. KEATING: That was I believe 1987. I
6 think there were two instances that were
7 referred to me.

8 CHAIRMAN JACOBS: Is that right?

9 COMMISSIONER JABER: Staff, Mr. Childs in
10 his statement to us made the assertion that
11 actually deferring what might be the difference
12 between 431 and 259 can actually result in a
13 worse impact to the customers. Have you done an
14 analysis to confirm or reject that?

15 MR. BOHRMANN: No, we haven't.

16 MR. MCWHIRTER: Could I react to that? He
17 said he spoke out of turn, and I normally
18 wouldn't.

19 CHAIRMAN JACOBS: Yes. I had agreed to
20 offer a you opportunity to respond anyway. Go
21 ahead, Mr. McWhirter.

22 MR. MCWHIRTER: He's right. Consumption of
23 electricity occurs at different times during the
24 year. Florida Power & Light sells 89 million
25 megawatt-hours of electricity. But the greater

1 component of that is in the summertime, between
2 the period of May and September. And as a
3 consequence, what's going to happen is that
4 they're going to over-collect using this new
5 factor during the summer months.

6 If Mr. Palecki's approach comes in,
7 essentially what you're going to see is that the
8 collections during that period will be closer to
9 actual costs, and the probabilities of a
10 collection during the next four months is
11 probably extremely remote. And the other
12 aspect, of course, Mr. Palecki suggested that if
13 you have to have -- that if fuel costs keep
14 going up and not down, as we suspect they might
15 be doing, then you do have to collect some more
16 money. You don't necessarily have to collect it
17 in that four-month period during soft sales.
18 You would do it over a longer period of time to
19 phase it in in a fair manner.

20 I would like to briefly respond to
21 Mr. Jenkins' analysis that you went to an annual
22 fuel factor as a result of complaints from
23 industrial customers. That must have been from
24 industrial customers that I didn't represent,
25 because we were here strongly recommending that

1 you stick to fuel factors that would change
2 during different times of the year. I think
3 probably the appropriate thing to do would be a
4 summer fuel factor and then an off-peak fuel
5 factor. The two six-month periods were melded.
6 What happens with an annual fuel factor, people
7 don't get the proper price signals, and as a
8 consequence, they consume more electricity,
9 which is good for people that are selling
10 electricity, but it's not sending the proper
11 price signals. And that's what happened in
12 California.

13 CHAIRMAN JACOBS: Commissioners, we're
14 pushing our poor court reporter to her very
15 limits here. What's your pleasure? Do you want
16 to move forward or give her a break and come
17 back?

18 COMMISSIONER PALECKI: I would prefer to
19 move forward. I think we can be through with
20 this in the next ten minutes.

21 CHAIRMAN JACOBS: We'll take a break after
22 this. Okay.

23 COMMISSIONER JABER: Let me throw this out
24 there. It's not that I don't want to consider
25 Commissioner Palecki's proposal. I want to

1 consider it thoroughly, is the problem I'm
2 having. I've expressed what my concerns are. I
3 don't want our decision to have a reverse impact
4 on the customers that we're trying to minimize
5 the impact to, and what I heard staff say is
6 they haven't had time to analyze that.

7 MR. BOHRMANN: If I could supplement my
8 response.

9 COMMISSIONER JABER: Please do.

10 MR. BOHRMANN: We would have to look at
11 what the proposed under-recovery would be. In
12 August, we would have to know the recovery
13 period time, whether it would be four months or
14 16 months. There's several unknowns sitting
15 here today, March 6th, that we won't know until
16 actual events occur. And that's why we were
17 unable to discern, you know, what the rate
18 impact would be if that would happen.

19 COMMISSIONER JABER: But you were able to
20 give us at least an estimate of the rate impact
21 on what the utility offered. Could you go back
22 -- I know we have an agenda next week. Could
23 you go back and consider the amounts that
24 Commissioner Palecki is discussing and calculate
25 an estimated impact on the residential ratepayer

1 in particular?

2 COMMISSIONER BAEZ: And I think part of
3 that is just the carrying cost of the
4 difference.

5 COMMISSIONER JABER: Right.

6 COMMISSIONER BAEZ: I mean, that's where I
7 would start. I'm sure it's -- at one point it
8 was not as simple as that, but --

9 COMMISSIONER JABER: The interest
10 calculation would be good to know.

11 MR. WHEELER: Commissioners --

12 CHAIRMAN JACOBS: Just a second.

13 MR. WHEELER: I think what we're struggling
14 with here is understanding exactly when, if we
15 put off recovery of this amount, when do we want
16 it to start being recovered, and over what
17 period of time, because unless you know that,
18 you can't really do an impact, a rate impact.
19 So we need some clarity in terms of exactly what
20 we're going to assume, when we're going to
21 assume we're going to start recovering this
22 amount that we're putting off now, and over what
23 period of time, because, you know, the rate
24 impact is just simple dollars divided by
25 kilowatt-hours. And obviously, if you're

1 spreading those dollars over fewer
2 kilowatt-hours, the rate impact is going to be
3 higher. So really, you have to know those two
4 pieces of the puzzle before you can come up with
5 a meaningful rate impact number.

6 COMMISSIONER PALECKI: Well, can I make a
7 suggestion? What we're seeing is \$172.5 million
8 less than FPL requested under my scenario. And
9 what I guess I would like to see the staff work
10 out is if that entire \$172.5 million were
11 recovered in the year 2002, but I would also
12 like to see a scenario where a lesser amount,
13 perhaps \$100 million, would be recovered in the
14 year 2002, just if fuel prices don't come up to
15 FPL's projections, so we could see where we
16 would be if they were \$72.5 million less than
17 what has been projected.

18 You know, the comment I wanted to make is,
19 we're all trying to do the same thing here. We
20 are trying to make sure that FPL's fuel costs
21 are recovered, but at the same time, minimize
22 the impact to the ratepayers.

23 And I guess it's my concern that if we try
24 to correct the under-recoveries and projected
25 under-recoveries all at one time right now, and

1 we end up with this tremendous rate shock, that
2 we have a situation that makes it very difficult
3 on customers, but we also have a situation where
4 we might have to bring it right back down. And
5 it doesn't make sense to bring it up, cause all
6 kind of trouble with customers, both commercial,
7 industrial, and residential, and then just bring
8 it down again.

9 So, you know, one thing I want to assure
10 FPL is that, you know, the responsibility of
11 seeing that your fuel costs are fairly recovered
12 is one that weighs heavily on our shoulders, and
13 we will make sure that your fuel costs are
14 recovered. It's just the impact on customers
15 that really causes the problem. And if we cause
16 a tremendous impact on customers only to have to
17 bring it down again, we're just -- we're not
18 doing the right thing.

19 COMMISSIONER JABER: Commissioner Palecki,
20 there was a point about your request that I
21 think I would want to get clarified. It was my
22 understanding either by your original motion to
23 come back in August, or by Mr. Jenkins'
24 proposal to come back in in June, that you would
25 reassess where the under-recovery is at that

1 point and start a new factor then, so it
2 wouldn't be the total recovery during 2002.

3 COMMISSIONER PALECKI: That's correct. But
4 I still would like to see if -- let's say that
5 we don't have a real clear signal in the markets
6 that tell us either to take quick decisive
7 action or that tell us, well, we don't really
8 have to do anything. I would like to see what
9 would happen if we just take that entire \$172.5
10 million, which is the difference between my
11 proposal and Florida Power & Light's, and had to
12 recover that entire amount in the year 2002.

13 CHAIRMAN JACOBS: I would suggest then to
14 you that the concerns raised are probably going
15 to be in that scenario more likely, because then
16 you're going to have that recovery plus the
17 actuals that staff has already indicated are
18 going to be pretty clear, plus that was another
19 amount, the Okeelanta issue, that are all going
20 to come due in 2002. I guess if you -- and I
21 don't want to put words into your mouth, but if
22 there were an opportunity to get some recovery
23 in the latter part of this year to achieve your
24 objective to minimize the impact on consumers, I
25 think you would probably want to seek that out.

1 COMMISSIONER PALECKI: Yes, especially if
2 we see that fuel prices don't come down quickly.
3 I think, you know, I guess I'm a very optimistic
4 person, and sometimes I'm overly optimistic.
5 But, you know, some of the projections that I've
6 seen are that many of the exploration efforts
7 that have been taking place in the gas fields
8 over the last year or so are reaching fruition,
9 that, you know, some of the experts believe that
10 natural gas will become much more abundant, and
11 as a result, we're going to see those prices
12 come down in the summer. It may happen, and it
13 may not. You know, it's just guesswork at this
14 point. No projection is ever completely
15 accurate. But we need to do the best that we
16 can, and at the same time we need to make sure
17 that we're not causing unnecessary pain to the
18 ratepayers and then bringing these fuel
19 components back down just a short period later.

20 CHAIRMAN JACOBS: Very well.

21 Commissioners, what's your pleasure?

22 COMMISSIONER JABER: I would like to know
23 if staff can prepare an analysis on that sort of
24 proposal to include in this sort of
25 recommendation by next week? I know that you

1 would have to file it late and, Mr. Chairman, I
2 think you probably have to approve them bringing
3 it back next time. But I would much rather make
4 a decision knowing what the full impact will be
5 on the consumer.

6 COMMISSIONER PALECKI: I know how important
7 it is that this recovery start as soon as
8 possible, and I would just like to ask the staff
9 and the parties, is the additional week going to
10 cause a problem?

11 COMMISSIONER BAEZ: I think you would still
12 get in the billing cycle, or no?

13 MR. KEATING: Yes. I would just raise one
14 concern. I think it's something that we've
15 addressed in Issue 3 about the effective date of
16 any changes.

17 In the past the Commission has done it both
18 ways, requiring 30 days between the date of
19 their decision and the date that any changes are
20 implemented, or less than a 30-day period.
21 Ideally, if they have more than -- if you have a
22 30-day period, customers are able to adjust
23 their usage before they may be billed for any
24 previous usage at the new rate. I just wanted
25 to point that out. The Commission has done it

1 both ways before, required 30 days and required
2 less than 30 days.

3 COMMISSIONER JABER: So waiting a week
4 would probably require us to expedite the
5 noticing period?

6 CHAIRMAN JACOBS: I would think so.

7 COMMISSIONER JABER: That's fine. That's
8 fine.

9 CHAIRMAN JACOBS: So you want to defer --

10 COMMISSIONER JABER: Yes, that would be a
11 deferral until next week, where staff could
12 address everything that came up today,
13 Commissioner Palecki's idea. But also, I would
14 like you all to include the impact from the
15 deferrals that we know will take effect in 2002.
16 And I think Chairman Jacobs and Commissioner
17 Baez made reference to the Okeelanta deferral.
18 All of that needs to be taken into effect so
19 that -- into account so that we have the full
20 and accurate impact on rates for 2001 and 2002.

21 MR. WHEELER: I would like to ask,
22 presumably FPL would be willing to work with us
23 on making sure we get the impact estimate right.

24 COMMISSIONER JABER: They're nodding their
25 heads yes.

1 MR. WHEELER: Yes.

2 COMMISSIONER PALECKI: And I would second
3 that if that's a motion, Commissioner Baez.

4 CHAIRMAN JACOBS: I don't think we need to
5 move this.

6 COMMISSIONER JABER: It's a deferral.

7 CHAIRMAN JACOBS: If I may, Commissioner
8 Palecki, I would like to see -- I know your
9 preference is that the recovery period be looked
10 at solely for 2002.

11 COMMISSIONER PALECKI: Yes.

12 CHAIRMAN JACOBS: If I might, as a friendly
13 amendment, I would like to see additional -- a
14 separate analysis on allowing recovery for
15 either the six months, or I guess five months it
16 would be if we came back, and if we allowed the
17 new factor now and then came back to revisit the
18 issue in either -- let's say June as a date,
19 came back and revisited it in June and set an
20 appropriate factor at that point in time and
21 begin recovery then. Is that a terribly
22 difficult analysis to do?

23 MR. WHEELER: You mean recovering the
24 additional 172 million for the period June
25 through December?

1 CHAIRMAN JACOBS: Well, that's going to be
2 tough. Let's say 100. Let's put it at 100,
3 because you're shooting in the dark anyway, so
4 let's say 100. If it's more than 100, then the
5 factor will be more. But what I want to do is
6 get the idea into this analysis that if you do
7 start that recovery this year, you'll knock that
8 -- whatever that under-recovery is, you'll
9 reduce it by some significant amount.

10 Now, what that amount is -- the 172 is
11 based on the projection as it sits today. But
12 if we come back and that projection is greater
13 or lower, then that projection is going to be
14 different. I don't have a problem with that.
15 But what I want to get into this analysis is the
16 idea that if we come back, if we chose to ask
17 the companies to come back at some period of
18 time, there will be some impact on recovery of
19 that under-recovery, and I would like to have
20 some idea what that is.

21 COMMISSIONER BAEZ: Can I ask staff
22 something? Can we get a good picture with three
23 months of information? I mean, if we come back
24 in June, will we have enough?

25 MR. BOHRMANN: We'll have more --

1 COMMISSIONER BAEZ: will we have enough
2 information?

3 MR. BOHRMANN: we'll have more information
4 than we do today.

5 COMMISSIONER BAEZ: I know you'll have more
6 information. You'll have more information
7 tomorrow, too; right? I'll have more
8 information tomorrow I'm pretty sure. But, I
9 mean, based on 30 days -- I'm not trying to be
10 flip about it. I mean, is it -- and I guess I
11 have to go back to this. You know, do we do a
12 16-month recovery, are you looking at 12 months,
13 and all that. And I guess if we are going to
14 really seriously consider holding -- you know,
15 carrying money over and really gambling on what
16 the impact to the ratepayer is going to be
17 ultimately for 2002, then let us give ourselves
18 a real good opportunity to get a good -- get
19 some good information so we can see what we need
20 to do.

21 And I guess where -- excuse me. Where I
22 differ or where my concern over Commissioner
23 palecki's proposal is is that we're probably
24 giving ourselves too short a time to come back
25 and review something that we've put off. And

1 that's my concern. I guess I'm a little -- I'm
2 receptive to perhaps taking a chance and letting
3 us get some hard evidence on some projected
4 under-recovery in order to better figure out how
5 to deal with it, and I'm also willing to take
6 the heat for being wrong on that bet. But I
7 would like to hedge it somehow so that, you
8 know, we have -- you know, we give ourselves 12
9 months instead of four months, like Mr. Childs
10 has, you know, properly warned us about, and
11 still get good information. And that's why I
12 think I would -- and I'm just again, as everyone
13 else has been doing, throwing things out there.

14 Perhaps June is too soon a date to be
15 reconsidering this or be revisiting it. And I
16 just -- you know, I guess that goes back to my
17 original question. Do we get good information
18 in three months?

19 MR. BOHRMANN: Well, first I would like to
20 say that I was responding sincerely. I wasn't
21 trying to --

22 COMMISSIONER BAEZ: No, no. I know.

23 MR. BOHRMANN: And just so that I
24 understand what you're saying, are you
25 suggesting that the Commission deny the

1 mid-course correction outright and then come
2 back in June?

3 COMMISSIONER BAEZ: No. No, no, no. I'm
4 not trying to put -- I'm not trying to wrinkle
5 anything here right now. I guess my question
6 is, I've heard -- you know, we're throwing out
7 there a date, as Mr. Jenkins suggested, having
8 to put it -- you know, set it for hearing June
9 1st. And I guess, you know, if we're going to
10 use that as a date certain to be revisiting
11 this, even though we're speaking in theory, you
12 know, do we get -- is that as good as we can
13 get, you know, for the information so that we
14 can really make this decision?

15 MR. BOHRMANN: I think the really tough
16 period of the year is going to be in the
17 summertime when space cooling demand really
18 starts to kick in. And I'm not sure if we're
19 going to receive, you know, real --

20 COMMISSIONER BAEZ: Data reflective of --

21 MR. BOHRMANN: -- hard data come June. You
22 know, we may have to wait until August or
23 September to actually see what type of impact
24 the space cooling demand is going to have.

25 COMMISSIONER BAEZ: So what I'm hearing

1 you saying is that June 1st is not a good --

2 MR. BOHRMANN: It may be --

3 COMMISSIONER BAEZ: Probably not your
4 optimal date.

5 MR. BOHRMANN: It still may be a little
6 premature to gauge how the rest of the year may
7 turn out.

8 COMMISSIONER JABER: And if you wait until
9 August, that's when that fuel proceeding starts
10 anyway.

11 COMMISSIONER BAEZ: And I guess that's what
12 I had suggested before. I mean, we can revisit
13 it as part of an entire -- I don't see the
14 purpose of creating all this motion if we're
15 going to have to do it all over again in a
16 bigger context.

17 COMMISSIONER JABER: Right. I agree.

18 COMMISSIONER BAEZ: If we can find some way
19 for us to all be comfortable to deal with a
20 proposal that folds this piece that we're
21 talking out, to just fold it into the true-up,
22 you know, it would seem to me -- and please feel
23 free to speak up if I'm wrong -- that it would
24 probably be better to deal with it all at that
25 point than to have to chop it all up. You know,

1 I don't think three months is enough time to get
2 anything.

3 CHAIRMAN JACOBS: I don't --

4 COMMISSIONER JABER: Mr. Chairman, may I
5 ask --

6 CHAIRMAN JACOBS: It came up because of my
7 suggestion. I don't need to have that. I mean,
8 let's not do a -- it would have been neat to see
9 that, but if it will move this along, I'm happy
10 just going along with the analysis as
11 Commissioner Palecki described it, and then we
12 can come back and see what -- my thought was
13 that if we came back, we would have some
14 additional cover that would drive the overall
15 under-recovery down. But if we don't have good
16 information to be able to come up with a
17 reasonable projection of what the under-recovery
18 will be, I agree, it probably wouldn't be a
19 reasonable thing to do.

20 My thought was when I heard that they were
21 already looking at contracts in April, if we
22 come back in June, they're going to be looking
23 at contracts in September at that time. But
24 there's no problem at all with forgoing that
25 part of it.

1 COMMISSIONER JABER: Let me get some
2 direction from you, Mr. Chairman. The fuel
3 adjustment hearing, as you know, I'm the
4 prehearing officer on. Would you all be
5 interested in including an issue for this
6 proceeding coming up with respect to whether --
7 an issue with respect to whether the fuel
8 adjustment proceeding needs to happen in June
9 and in November?

10 CHAIRMAN JACOBS: My suggestion would be
11 that if we're going to look at that, we look at
12 it like we did when we changed it the first
13 time, and we looked at it in the context of
14 overseeing -- if I'm not mistaken, that was an
15 issue in the docket. Is that correct? If we're
16 going to do that, I would suggest --

17 MR. KEATING: When we moved to the calendar
18 year, annually?

19 CHAIRMAN JACOBS: Yes.

20 MR. KEATING: Actually, it was brought up
21 in a separate docket. It was workshopped
22 because all four --

23 CHAIRMAN JACOBS: No, initially it came up,
24 and then we moved to it a separate proceeding.
25 I may be wrong. It initially came up in the

1 docket, and then we decided to take it up
2 separately.

3 MR. ELIAS: Yes.

4 CHAIRMAN JACOBS: Okay. I would suggest we
5 do it the same way.

6 COMMISSIONER JABER: which would be what
7 way?

8 CHAIRMAN JACOBS: It came up as just a
9 separate issue in the regular docket. And then
10 if we choose to vote on it in that docket or
11 move it to a separate proceeding, we can do that
12 as well, just as we did the last time.

13 COMMISSIONER JABER: In the fuel adjustment
14 docket or in a separate docket?

15 CHAIRMAN JACOBS: No. Understand, it was
16 only an issue in the fuel adjustment docket.

17 COMMISSIONER JABER: Right.

18 CHAIRMAN JACOBS: We chose to move that
19 issue of that docket to take it up separately.
20 So my suggestion is, procedurally, let's do the
21 same thing. We can follow the same procedural
22 context and vote it out separately again. I
23 don't have a problem at all with doing it that
24 way, but we ought to at least put it into the
25 context of the docket itself.

1 MR. ELIAS: The reason it was spun out was
2 because historically the fuel docket has been a
3 panel of three, and it was felt like that was a
4 policy issue, and typically the full Commission
5 likes to address --

6 CHAIRMAN JACOBS: That's right.

7 COMMISSIONER JABER: It's full Commission
8 now; right?

9 MR. ELIAS: It is -- the fuel hearing now
10 is full Commission, so --

11 CHAIRMAN JACOBS: That's right. I knew I
12 remembered --

13 MR. ELIAS: To handle it.

14 COMMISSIONER JABER: So would you like that
15 issue added in the fuel adjustment proceeding?

16 CHAIRMAN JACOBS: Pursuant to your
17 suggestion, yes. I can take a hint.

18 COMMISSIONER JABER: And with your
19 direction.

20 CHAIRMAN JACOBS: I can take a hint. Don't
21 say I can't.

22 All right. So where we are is, we have a
23 deferral of this item to the next agenda. And
24 then as I understood you, then we would also
25 have that issue up as to whether or not we can

1 expedite the noticing period so we can
2 essentially begin with the billing cycle that's
3 presently up; correct?

4 MR. KEATING: Yes. We've got that issue
5 in all three of the recommendations, one for
6 each of the utilities already. And I'm not sure
7 if there's any updating that needs to be done.
8 Obviously, the effect is that if you want to
9 put any revised factors in place at the
10 beginning of April, it's going to create an
11 additional week of time in which customers may
12 be billed at the new rate for usage prior to
13 your decision.

14 CHAIRMAN JACOBS: Okay. Sounds good.

15 MR. BOHRMANN: If I may ask a question to
16 seek direction, maybe just for my own personal
17 benefit. What exactly is the additional
18 analysis that should be in the recommendation?

19 CHAIRMAN JACOBS: You're talking about the
20 one I requested?

21 MR. BOHRMANN: I think Commissioner Jaber
22 suggested something.

23 COMMISSIONER JABER: I did?

24 Feeding off of what Commissioner Palecki
25 has asked for, which is taking the \$172.5

1 million difference --

2 MR. BOHRMANN: Yes.

3 COMMISSIONER JABER: My -- it's not
4 additional analysis. I was encouraging you all
5 to include, make sure you include every impact
6 with respect to the Okeelanta deferral, for
7 example. Everything that could come up in 2002,
8 I want that included so that when we make a
9 decision with respect to the appropriate route
10 to take, we can analyze and think through
11 thoroughly what the impact to the customer will
12 be. Bob Elias is nodding, so it sounds like --

13 MR. BOHRMANN: Thank you very much.

14 CHAIRMAN JACOBS: Very well. Item 23 is
15 deferred.

16 Do you want to take a -- Commissioners, let
17 me ask your pleasure. We're probably if we take
18 up the other two items going to be here for a
19 while. Would you want to take a lunch break now
20 and come back or push through?

21 MR. JENKINS: Commissioners, on Item 23, is
22 there any interest in looking at a scenario of
23 what happens if we recover the remaining -- I
24 forget the number, 172 million over the six
25 months of 2001?

1 CHAIRMAN JACOBS: That's what I -- that's
2 where I got shot. I think we rejected that idea
3 of trying to come back in 2001 and recast a new
4 factor --

5 MR. JENKINS: Okay. Nothing --

6 CHAIRMAN JACOBS: -- to try and do some
7 recovery.

8 MR. JENKINS: No more further scenario for
9 2001 then?

10 CHAIRMAN JACOBS: That was my understanding
11 of the preference.

12 MR. JENKINS: Okay.

13 CHAIRMAN JACOBS: I -- never mind. That
14 was it.

15 COMMISSIONER PALECKI: Mr. Chairman, with
16 regard to the next two items, before you make a
17 decision on whether to take a break, I don't
18 have the same rate shock concerns on those items
19 that I do on this particular one.

20 CHAIRMAN JACOBS: Well, we need to take a
21 break now anyway, but I'm just trying to
22 determine whether or not you would simply like
23 to take a break for the benefit of the court
24 reporter and come back and then try and finish
25 up the last two dockets.

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COMMISSIONER JABER: She said she doesn't care, but I need a break.

CHAIRMAN JACOBS: I was trying to blame it on you. It doesn't sound like you want to take a lunch break, so we'll break for 15 minutes and come back then.


(Conclusion of consideration of Item 23.)

1
2 CERTIFICATE OF REPORTER3
4 STATE OF FLORIDA)5 COUNTY OF LEON)
6

7 I, MARY ALLEN NEEL, do hereby certify that the
8 foregoing proceedings were taken before me at the time
9 and place therein designated; that my shorthand notes
10 were thereafter transcribed under my supervision; and
11 that the foregoing pages numbered 1 through 122 are a
12 true and correct transcription of my stenographic
13 notes.

14 I FURTHER CERTIFY that I am not a relative,
15 employee, attorney or counsel of any of the parties,
16 or relative or employee of such attorney or counsel,
17 or financially interested in the action.

18 DATED THIS 14th day of March, 2001.
19
20

21 
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