1	BELLSOUTH TELECOMMUNICATIONS, INC.
2	DIRECT TESTIMONY OF W. BERNARD SHELL
3	BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
4	DOCKET NO. 001797 - TP
5	APRIL 23, 2001
6	
7	Q. PLEASE STATE YOUR NAME, ADDRESS AND OCCUPATION.
8	
9	A. My name is W. Bernard Shell. My business address is 675 W. Peachtree St., N.E.
10	Atlanta, Georgia. I am a Manger in the Finance Department of BellSouth
11	Telecommunications, Inc. (hereinafter referred to as "BellSouth"). My area of
12	responsibility is economic costs.
13	
14	Q. PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR EDUCATIONAL
15	BACKGROUND AND WORK EXPERIENCE.
16	
17	A. I attended Clemson University, graduating with a Bachelor of Science Degree in
18	Electrical Engineering in 1981. I received a Masters Degree in Business
19	Administration from Georgia State University in 1997.
20	
21	My career with BellSouth spans over eighteen years. My initial employment was
22	with Southern Bell in 1981, in Columbia, South Carolina in the Network
23	Department as an Equipment Engineer. In that capacity, I was responsible for the
24	ordering and installation of central office equipment. In 1984, I transferred to the
25	Rates and Tariffs group in Atlanta, Georgia where I was either directly or

indirectly responsible for the rates, costs, tariffs, and implementation of services. 1 2 During my time in that organization, I worked with many services/offerings, such 3 as Local Exchange Service, Service Charges, Operator Services, Mobile 4 Interconnection and Inside Wire. I moved to the Interconnection Marketing Unit in 5 1995, where I had various responsibilities, including negotiating with Competitive 6 Local Exchange Carriers ("CLECs"), developing pricing strategies, and product 7 managing Collocation. In December 2000, I moved to a position in the cost 8 organization, a part of the Finance Department. My current responsibilities 9 include cost methodology development and implementation. 10 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY? 11 12 A. The purpose of my testimony is to describe the methodology BellSouth utilized in 13 14 developing the costs that support the proposed rates for line sharing and collocation. 15 16 Q. WHAT ARBITRATION ISSUES DOES YOUR TESTIMONY ADDRESS? 17 18 A. My testimony addresses Issues 24 and 29. Specifically, it addresses the rates 19 20 proposed by BellSouth for line sharing and collocation. 21 O. WHAT COSTS SHOULD THE COMMISSION CONSIDER WHEN 22 23 DETERMINING THE RATES FOR THE UNES IN THIS ARBITRATION? 24

25 A. In Docket 990649-TP, BellSouth submitted costs which would support all UNE

1		rates in this arbitration except for line sharing and collocation. These costs reflect
2		the costs BellSouth expects to incur in providing unbundled network elements and
3		combinations to competitors on a going-forward basis in the state for Florida.
4		These costs were based on an efficient network, designed to incorporate currently
5		available forward-looking technology, but recognizing BellSouth's provisioning
6		practices and network guidelines, as well. Additionally shared and common costs
7		were considered.
8		
9		In this arbitration I am filing, in both paper form and CD-ROM, the cost study
10		results for line sharing and collocation. Attached, as Exhibit WBS-1, is
11		BellSouth's cost study. The Commission should consider the costs filed in Docket
12		No. 990649-TP and the costs filed in this arbitration in setting rates in the
13		interconnection agreement.
14		
15	Q.	WHY ARE LINE SHARING COSTS NOT INCLUDED IN DOCKET
16		990649-TP?
17		
18	A.	The stipulation that established Docket 990649-TP excluded line sharing.
19		
20	Q.	IS THE COST METHODOLOGY BELLSOUTH USED FOR LINE
21		SHARING THE SAME AS THE COST METHODOLOGY FILED IN
22		DOCKET 990649-TP?
23		
24	A.	Yes. The cost development followed the same cost methodology used in Docket
25		990649-TP. Therefore, the Commission should set rates in the docket for line

sharing with the understanding that any adjustments ordered in Docket 990649-TP can be incorporated into the line sharing cost study at a later date. The Commission recently approved a similar line sharing proposal in the MCI Arbitration Order. However, the line sharing cost study has been updated since it was filed in the MCI arbitration to add new elements, comply with a regional settlement with Data Alternative Local Exchange Carriers ("ALECs") concerning the appropriate charge for one of the elements, and to show the correct job function code and cost element location life. Exhibit WBS-2 provides a comparison of the line sharing cost elements filed in the MCI arbitration and the ones being filed in this docket.

Q. WHAT UPDATES WERE MADE TO THE LINE SHARING COST

13 STUDY?

A. The first cost study update was to add new elements J.4.6 and J.4.7. These elements would apply when the <u>ALEC owned</u> splitter is placed in BellSouth's central office. The second update removes the recurring cost per line activation for element J.4.3 pursuant to a region-wide settlement with DATA ALECs. Under the settlement, BellSouth will charge \$.61 per month as an interim rate, subject to retroactive true-up once a permanent rate has been established. The final update was to correct the job function code for the network group that would build the customer profile/inventory for the COSMOS/Switch system and to correct the cost element location life. Initially, BellSouth assumed the work could be done by a non-management person. However, due to the complexity of the work, a management employee is required. As a result, the job function code was changed

7		to reflect that management level. The cost element location life was corrected
2		which resulted in a decrease in cost.
3		
4	Q.	WHY ARE COLLOCATION COSTS NOT INCLUDED IN DOCKET
5		990649-TP?
6		
7	A.	Collocation is being considered in a two-phase docket, Docket Nos. 981834-
8		TP/990321-TP. The first phase addressed provisioning methods and procedures
9		and terms and conditions associated with collocation. The second phase will
10		determine collocation rates. However, the procedural schedule for the second
11		phase of the collocation docket has not been set.
12		
13	Q.	IS THE COST METHODOLOGY BELLSOUTH USED FOR
14		COLLOCATION THE SAME AS THE COST METHODOLOGY FILED IN
15		DOCKET 990649-TP?
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17	A.	Yes. The cost development followed the same cost methodology used in Docket
18		No. 990649-TP. Therefore, the Commission should set rates in this docket for
19		collocation with the understanding that any final adjustments ordered in Docket
20		No. 990649-TP, if applicable, (and eventually Docket Nos. 981834-TP/990321-TP
21		for collocation) can be incorporated at a later date.
22		
23		BellSouth has provided cost support for all collocation items requested by DIECA
24		Communications, Inc., d/b/a Covad Communications Company through
25		negotiation. Additionally, the proposed physical collocation rates are generally

1	consistent with the rates BellSouth has set forth in its physical collocation tariff,
2	Section E20.2 of the Access Services Tariff.
3	
4	Q. PLEASE PROVIDE A BRIEF DESCRIPTION OF THE COLLOCATION
5	AND LINE SHARING ELEMENTS INCLUDED IN EXHIBIT WBS-1.
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7	A. The following elements are included in Exhibit WBS-1:
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9	Physical Collocation
10	Physical Collocation allows an ALEC to install its equipment and facilities within
11	leased floor space in BellSouth's Central Offices to the extent such collocation is
12	technically feasible and space is available. This arrangement enables the ALEC
13	to connect to the BellSouth network. The ALEC may choose a caged or cageless
14	arrangement. Two types of power are also offered to the ALEC; power per fused
15	amp and AC power, where the collocator provides its own DC power plant.
16	
17	Adjacent Collocation
18	Adjacent Collocation is another form of collocation. Physical Collocation occurs
19	inside the BellSouth central office building. Adjacent Collocation is outside the
20	BellSouth central office building, but on BellSouth "adjacent" property.
21	BellSouth will provide adjacent collocation arrangements where space within the
22	Central Office is exhausted. This is subject to technical feasibility and where the
23	adjacent arrangement does not interfere with access to existing or planned
24	structures or facilities on the Central Office property. Adjacent collocation is
25	also limited to locations permitted by zoning and other applicable state and local

1	regulations. The adjacent arrangement shall be constructed, procured,
2	maintained, and operated by an ALEC and in conformance with BellSouth's
3	guidelines and specifications.
4	
5	Physical Collocation in the Remote Terminal
6	Remote site locations include cabinets, huts, and controlled environmental vaults
7	("CEVs") owned and leased by BellSouth that house BellSouth network facilities
8	Remote Site Physical Collocation can occur where technically feasible, and where
9	space exists. The ALEC must use the remote collocation space for the purposes of
10	installing, maintaining, and operating its equipment used or useful to
11	interconnection with BellSouth services and facilities, including access to UNEs,
12	for the provision of telecommunications services.
13	
14	Line-Sharing
15	Consistent with the FCC's Advanced Services Order, BellSouth provides the high
16	frequency portion of the loop to a single requesting carrier, on loops that carry
17	BellSouth voice services, to the extent that the xDSL technology deployed by the
18	requesting carrier does not interfere with the analog voiceband transmissions.
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20	Q. DOES THIS CONCLUDE YOUR TESTIMONY?
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22	A. Yes.
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