NOWALSKY, BRONSTON & GOTHARD

A Professional Limited Liability Company Attorneys at Law

3500 North Causeway Boulevard **Suite 1442** Metairie, Louisiana 70002

Telephone: (504) 832-1984 Facsimile: (504) 831-0892

Monica Borne Haab EllenAnn G. Sands Bruce C. Betzer

Leon L. Nowalsky Benjamin W. Bronston Edward P. Gothard

May 16, 2001

Via Overnight Delivery

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. Gunter Building Tallahassee, FL 32399-0850

RE:

Bluewater Communications Corporation

Dear Sirs:

Enclosed please find an original and six (6) copies of Application Form for authority to provide interexchange telecommunications service within the State of Florida, submitted on behalf of Bluewater Communications Corporation. Also enclosed is the requisite \$250.00 filing fee.

Please acknowledge receipt of this filing by returning a date stamped copy of this letter in the selfaddressed envelope provided.

Thank you for your assistance. Please call with any questions.

Sincerel

Monica Borne Haab

Enclosure

cc: Todd Correll, Bluewater (cover only)

> Check received with filing and forwarded to Fiscal for deposit.

Fiscal to forward a copy of check to RAR with prent of assausit.

person who forwarded oheck:

DOCUMENT NUMBER-DATE

06221 MAY 175

FPSC-RECORDS/REPORTING

ORIGINAL

** FLORIDA PUBLIC SERVICE COMMISSION **

<u>DIVISION OF COMMUNICATIONS</u> <u>BUREAU OF SERVICE EVALUATION</u>

APPLICATION FORM

010757-77

for

AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6600

E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd. Gunter Building Tallahassee, Florida 32399-0850 (904) 413-6251

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

DOCUMENT NUMBER-DATE

06221 MAY 175

- 1. Select what type of business your company will be conducting (check all that apply):
 - () Facilities based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
 - () Operator service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
 - () Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
 - Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
 - () Multi-Location Discount Aggreqator company contracts with unaffiliated
 entities to obtain bulk/volume discounts
 under multi-location discount plans from
 certain underlying carriers. Then offers
 the resold service by enrolling
 unaffiliated customers.
 - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2.	This is an application for (check one):				
	 Original Authority (New company). Approval of Transfer (To another certificated company). Approval of Assignment of existing certificate (To an uncertificated company). Approval for transfer of control (To another certificated company). 				
3.	Name of corporation, partnership, cooperative, joint venture or sole proprietorship: Bluewater Communications Corporation				
4.	Name under which the applicant will do business (fictitious name, etc.): Same as 3 above.				
5.	National address (including street name & number, post office box, city, state and zip code). 4 West Las Olas Blvd. 9th Floor Ft. Lauderdale, FL 33301				
6.	Florida address (including street name & number, post office box, city, state and zip code): 4 West Las Olas Blvd. 9th Floor Ft. Lauderdale, FL 33301				
7.	Structure of organization; () Individual (Corporation () Foreign corporation () Foreign Partnership () Cher,				
8.	If applicant is an individual or, partnership, please give name, title and address of sole proprietor or partners.				
	 (a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable. (b) Indicate if the individual or any of the 				
	(b) Indicate if the individual or any of the partners have previously been:				

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
- 9. If incorporated, please give:
 - (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida. Exhibit A. Corporate charter number: P01000027416
 - (b) Name and address of the company's Florida registered agent.

Tom Tharrington 4 West Las Olas Blvd., 9th Floor Ft. Lauderdale, FL 33301

(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number:

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. No.
 - (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. No.

FORM PSC/CMU 31 (11/95)

- 10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):
 - (a) The application;

Monica Borne Haab, Attorney 3500 N. Causeway Blvd., Suite 1442

Metairie, LA 70002

Ph. (504) 832-1984; Fx. (504) 831-0892; E-Mail: mborne@nbglaw.com

(b) Official point of contact for the ongoing operations of the company;

Todd Correll, President

4 West Las Olas Blvd., 9th Floor

Ft. Lauderdale, FL 33301

Ph. (954) 449-8010; Fx. (954) 449-8001; E-Mail: tcorrell@setc.net

(c) Tariff;

Monica Borne Haab, Attorney

3500 N. Causeway Blvd., Suite 1442

Metairie, LA 70002

Ph. (504) 832-1984; Fx. (504) 831-0892; E-Mail: mborne@nbglaw.com

(d) Complaints/Inquiries from customers;

Daryl Nathanson, Customer Service

4 West Las Olas Blvd., 9th Floor

Ft. Lauderdale, FL 33301

Ph. (954) 449-8040; Fx. (954) 449-8001

- 11. List the states in which the applicant:
 - (a) Has operated as an interexchange carrier.

See Exhibit B.

(b) Has applications pending to be certificated as an interexchange carrier.

See Exhibit B.

(c) Is certificated to operate as an interexchange carrier.

See Exhibit B.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

None.

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None.

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

12.	What services will the applicant certificated telephone companie		other None.	
	() Facilities. () Billing and Collection. () Maintenance. () Other:	()	Operate Sales.	ors.
13.	Do you have a marketing progr Yes.	ram?		
14.	Will your marketing program: (✓) Pay commissions? () Offer sales franchises? () Offer multi-level sales () Offer other sales incentions.	incentiv	es?	
15.	Explain any of the offers check whom, what amount, type of fr Commissions will be	ranchise,	etc.).	
16.	Who will receive the bills. for y that apply)?	your ser	vice (Che	eck all
	 (✓) Residential customers. () PATS providers. () Hotels & motels. () Universities. () Other: (specify) 		()	Business customers. PATS station end-users. Hotel & motel guests. Univ. dormitory residents.
17.	Please provide the following (i	f applic	able):	
	(a) Will the name of your bill for your services, the billed party contact about the bill (provide number) and how is the Yes.	and if not to ask and and a	ot who w questions nd phone	ill s
	(b) Name and address of for your service. None. The (bill rectly bill customers.

- 18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.
 - A. Financial capability. Exhibit C.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

- 1. the balance sheet
- 2. income statement
- 3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation nay include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

В.	Managerial capability.	Exhibit D.
C.	Technical capability.	Exhibit E.
compa require	ny plans to begin operation. d by Commission Rule 25-2	Use the format
-	-	
	Method of access Method of access Method of access	is FGA is FGB is FOD
	Method of access Method of access Method of access	s is FGA s is FGB s is FGD
<u> </u>	distance sensitive) Method of access Method of access Method of access	s is FGB s is FGD
	C. Please comparequire enclose	C. Technical capability. Please submit the proposed tariff of company plans to begin operation required by Commission Rule 25-2 enclosed). The applicant will provide the follocarrier services (Check all that applicant with distance sension of method of access of M

FORM psC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

	MTS for pay telephone service providers
	Block-of-time calling plan (Reach out Florida, Ring America, etc.).
<u> </u>	800 service (Toll free)
	WATS type service (Bulk or volume discount) Method of access is via dedicated facilities Method of access is via switched facilities
	Private Line services (Channel services) (For ex. 1.544 mbs., DS-3, etc.)
<u> </u>	Travel service Method of access is 950 Method of access is 800
	900 service
	Operator services Available to presubscribed customers Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals. Available to inmates
Servio	es included are:
	Station assistance Person to Person assistance Directory assistance Operator verify and interrupt Conference Calling
intere	does the end user dial for each at the schange carrier services that were checked in es included (above)
	Other:

21.

22.

** APPLICANT ACKNOWLEDGMENT STATEMENT **

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <a href="https://linear.com/linear.co
- 2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of <u>two and</u> one half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
- 5. RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requiremeEE5 regarding interexchange service.
- 6. ACCURACY OF APPLICATION: By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

<u>UTILITY OFFICIAL</u> :	Signature	Date Date
	Todd Correll	
	President Title	(954) 449-8010 Telephone No.

FORM PSC/CMU 31 (11/95)

** <u>APPENDIX A</u> **

CERTIFICATE TRANSFER STATEMENT

I, (TYPE NAME)			
(TITLE)	, of	(NAME or COMPANY)	
		, and current	
holder of certificate number _	, ha	ave reviewed	
this application and join in th	e petitioner's request for a		
transfer of the above-mention	certificate.		
UTILITY OFFICIAL::	Signature	 Date	
	Title	Telephone No	

** APPENDIX B **

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (**1**) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

UTILITY OFFICIAL::	Signapare	Date
	Todd Correll	
	President Title	(954) 449-8010 Telephone No.

** APPENDIX C **

INTRASTATE NETWORK

The Company is a pure reseller and will not own or operate any facilities.

1.	POP: Addresses where located, and indicate if owned or leased.			owned or
		1)	2)	
		3)	4)	
2.		CHES: Address when		of switch,
		1)	2)	
		3)	4)	
3.	of faci	ISMISSION FACILI lities (microwave, fiber and indicate if owned or	, copper, satellite,	o-Pop facilities by type
	1)	POP-to-POP	<u>TYPE</u>	<u>OWNERSHIP</u>
	2)			
4.		INATING SERVICE	-	e the list of

originating service within thirty (30) days after the effective date of the certificate (Appendix D).

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

The Company will utilize the services of only Commission certificated underlying carriers which are in compliance with all EAEA requirements contained in Rule 25.24.471(4)(a).

- 6. CURRENT FLORIDA INTRASTATE SERVICES: Applicant has () or has not (✓) previously provided intrastate telecommunications in Florida. If the answer is <u>has</u>, fully describe the following:
 - a) What services have been provided and when did these services begin?
 - b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL::	Signaturo	Date
	Todd Correll	
	President	(954) 449-8010
	Title	Telephone No.

** APPENDIX D **

FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

All service areas statewide.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

** FLORIDA EAS FOR MAJOR EXCHANGES **

Extended Service Area with These Exchanges PENSACOLA: Cantonment, Gulf Breeze Pace, Milton Holley-Navarre. Lynn Haven, Panama City Beach, PANAMA CITY: Youngstown-Fountain and Tyndall AFB. Crawfordville, Havana, TALLAHASSEE: Monticello, Panacea, Sopchoppy and St. Marks. JACKSONVILLE: Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington. **GAINESVILLE:** Alachuar Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy,

Newberry and Waldo.

OCALA:

Belleview, Citra, Dunnellon,

Forest Lady Lake (B21), McIntosh, Oklawaha,

Orange Springs, Salt Springs and

Silver Springs Shores.

DAYTONA BEACH:

New Smyrna Beach.

TAMPA:

Central

None

East North Plant City Zephyrhills Palmetto

South West

Clearwater

CLEARWATER:

St. Petersburg, Tampa-West and

Tarpon Springs.

ST. PETERSBURG:

Clearwater.

LAKELAND:

Bartow, Mulberry, Plant City, Polk City and Winter Haven.

ORLANDO:

Apopka, East Orange, Lake Buena

Vista, Oviedo, Windermere,

Winter Garden,

Winter Park, Montverde, Reedy Creek, and Oviedo-Winter

Springs.

WINTER PARK:

Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs Reedy Creek, Geneva and Montverde.

TITUSYILLE:

Cocoa and Cocoa Beach.

COCOA:

Cocoa Beach, Ean Gallie, Melbourne and Titusville.

MELBOURNE:

Cocoa, cocoa Beach, Eau Gallie

and Sebastian.

SARASOTA:

Bradenton, Myakka and Venice.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

FT. MYERS:

Cape Coral, Ft. Myers Beach, North Cape

Coral, North Ft. Myers, Pine Island, Lehigh

Acres and Sanibel-Captiva Islands.

NAPLES:

Marco Island and North Naples.

WEST PALM BEACH:

Boynton Beach and Jupiter.

POMPANO BEACH:

Boca Raton, Coral Springs,

Deerfield Beach and Ft.

Lauderdale.

FT. LAUDERDALE:

Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.

HOLLYWOOD:

Ft. Lauderdale and North Dade.

NORTH DADE:

Hollywood, Miami and Perrine.

MIAMI:

Homestead, North Dade and

Perrine.

** APPENDIX E **

** GLOSSARY **

ACCESS CODE: The term denotes a uniform five or seven digit code assigned to an individual IXC. The five digit code has the form 10XXX and the seven digit code has the form 950-XXXX.

BYPASS: Transmission facilities that go direct from the local exchange end user to an IXC point of presence, thus bypassing the local exchange company.

CARRIERS CARRIER: An IXC that provides telecommunications service, mainly bulk transmission service, to other IXCs only.

CENTRAL OFFICE: A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

CENTRAL OFFICE CODE: The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

COMMISSION: The Florida Public Service Commission.

COMPANY, TELEPHONE COMPANY, UTILITY: These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

DEDICATED FACILITY: The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

END USER: The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains interstate service arrangements in the operating territory of the company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC provides interstate service for its own use.

FORM PSC/CMU 31 (11195)

Required by Commission Rule Nos. 25-24.471, 25-24.4EE' and 25-24.480(2).

EQUAL ACCESS EXCHANGE AREAS: EAEA means a geographic area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

EXCHANGE: The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange. area. An exchange may include more than one central office unit.

EXCHANGE (SERVICE) AREA: The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

EXTENDED AREA SERVICE: A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

FACILITIES BASED: An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

FOREIGN EXCHANGE SERVICES: A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

FEATURE GROUPS: General categories of unbundled tariffs to stipulate related services.

Feature Group A: Line side connections presently serving

specialized common carriers.

Feature Group B: Trunk side connections without equal

digit or code dialing.

Feature Group C: Trunk side connections presently serving

AT&T-C.

Feature Group D: Equal trunk access with subscription.

INTEREXCHANGE COMPANY: Means any telephone company as defined in Section 364.02(4), F.S. (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

INTER-OFFICE CALL: A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

INTRA-OFFICE CALL: A telephone call originating and terminating within the same central office unit or entity.

INTRASTATE COMMUNICATIONS: The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

INTRA-STATE TOLL MESSAGE: Those toll messages which originate and terminate within the same state.

LOCAL ACCESS AND TRANSPORT AREA: LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

LOCAL EXCHANGE COMPANY (LEC): Means any telephone company, as defined in Section 364.02(4), F.S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

OPTIONAL CALLING PLAN: An optional service furnished under tariff provisions which recognizes a need of sane subscribers for extended area calling without imposing the cost on the entire body of subscribers.

900 SERVICE: A service similar to 800 service, except this service is charged back to the customer based on first minute plus additional minute usage.

PIN NUMBER: A group of numbers used by a company to identify their customers.

PAY TELEPHONE SERVICE COMPANY: Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F.S.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

POINT OF PRESENCE (POP): Bell-coined term which designates the actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

PRIMARY SERVICE: Individual line service or party line service.

RESELLER: An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then resells that service to others.

STATION: A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

SUBSCRIBER, CUSTOMER: These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

SUBSCRIBER LINE: The circuit or channel used to connect the subscriber station with the central office equipment.

SWITCHING CENTER: Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

TRUNK: A communication channel between central office units or entities, or private branch exchanges.

ATTACHMENTS:

- A CERTIFICATE TRANSFER STATEMENT
- **B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**
- C INTRASTATE NETWORK
- D FLORIDA TELEPHONE EXCHANGES and EAS ROUTES
- E GLOSSARY

EXHIBIT A

ARTICLES OF INCORPORATION

Apr-26-01 11:44AM;



FLORIDA DEPARTMENT OF STATE Katherine Harris Secretary of State

March 16, 2001

THOMAS J. THARRINGTON:
4 WEST LAS OLAS BLVD., ATH FLOOR
FT. LAUDERDALE, FL 33301

The Articles of Incorporation for BLUEWATER COMMUNICATIONS CORPORATION were filed on March 13, 2001 and assigned document number P01000027416. Please refer to this number whenever corresponding with this office regarding the above corporation. The certification you requested is enclosed.

PLEASE NOTE: COMPLIANCE WITH THE FOLLOWING PROCEDURES IS ESSENTIAL TO MAINTAINING YOUR CORPORATE STATUS. FAILURE TO DO SO MAY RESULT IN DISSOLUTION OF YOUR CORPORATION.

A CORPORATION ANNUAL REPORT/UNIFORM BUSINESS REPORT MUST BE-FILED WITH THIS OFFICE BETWEEN JANUARY 1 AND MAY 1 OF EACH YEAR. BEGINNING WITH THE CALENDAR YEAR FOLLOWING THE YEAR OF THE FILING: DATE NOTED ABOVE AND EACH YEAR THEREAFTER. FAILURE TO FILE THE ANNUAL REPORT/UNIFORM BUSINESS REPORT ON TIME MAY RESULT IN ADMINISTRATIVE DISSOLUTION OF YOUR CORPORATION.

A FEDERAL EMPLOYER IDENTIFICATION (FEI) NUMBER MUST BE SHOWN ON THE ANNUAL REPORT/UNIFORM BUSINESS REPORT FORM PRIOR TO ITS FILING WITH THIS OFFICE. CONTACT THE INTERNAL REVENUE SERVICE TO RECEIVE THE FEI NUMBER IN TIME TO FILE THE ANNUAL REPORT/UNIFORM BUSINESS REPORT AT 1-800-829-3676 AND REQUEST FORM SS-4.

SHOULD YOUR CORPORATE MAILING ADDRESS CHANGE, YOU MUST NOTIFY THIS OFFICE IN WRITING, TO INSURE IMPORTANT MAILINGS SUCH AS THE ANNUAL REPORT/UNIFORM BUSINESS REPORT NOTICES REACH YOU.

Should you have any questions regarding corporations, please contact this office at the address given below.

Alan Crum, Document Specialist New Filing Section

Letter Number: 701A00016222

Signature/Incorporator



9044490001;

Bepartment of State

I certify from the records of this office that BLUEWATER COMMUNICATIONS CORPORATION is a corporation organized under the laws of the State of Florida, filed on March 13, 2001.

The document number of this corporation is P01000027416.

I further certify that said corporation has paid all fees due this office through December 31, 2001, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Sixteenth day of March, 2001



CR2EO22 (1-99)

Katherine Harris Katherine Marris

Secretary of State

EXHIBIT B

The Company is not currently certified or registered, as applicable, and operating in any states. No applications are currently pending in other jurisdictions.

The Company has not been denied authority in any state.

EXHIBIT C

FINANCIAL DOCUMENTATION

The Company's initial financial statements are attached.

STATEMENT OF FINANCIAL CAPABILITY

The Applicant is financially capable to provide the requested service in the geographic areas proposed and will be able to maintain such services and meet any and all lease or ownership obligations as evidenced by its initial financial statements submitted with this Application.

Should additional funding become necessary in the future, the Company has access to the following sources of funding:

Todd A. Correll \$250,000 Tomas J. Tharrington \$250,000

BlueWater Corporation: Balance Sheet May 8th 2001

Α	SS	et	s:

Current Assets

Cash \$50,000.00
Accounts Receivable 0
Inventory 0

Property and Equipment

Corporate LAN \$40,000.00 Furniture Fixtures & Equipment 30,000.00

Liabilities:

Current Liabilities

Accounts Payable 4,000.00
Total Liabilities 4,000.00

BlueWater Income Statement May 8th 2001

Net Sales		i	\$0
Cost of Sales			0
	UNE costs		0
	Other Costs		0
	Direct Labor		0
Gross Profit			0
Operating Exp	oenses		
	Administrative		4,000
	Selling		0
	Total Expenses		4,000
Net Income		1	-8,000.00

EXHIBIT D

MANAGEMENT PROFILES

Thomas J. Tharrington

Tom began work at First Brands Corporation. While at First Brands, Tom was moved to Boston, Massachusetts where he was made responsible for sales and marketing in a seven state region. Within a year, he was promoted to management and was transferred to Kansas City Missouri where he implemented a progressive corporate sales strategy. His seventeen-month stay led to the development of a program, which was directly responsible for a two-fold increase in sales.

In 1992, First Brands moved Tom to Miami Florida to head the Southeast sales and marketing effort. His work took him all over the country, but his focus remained on consumer behavior in the Southeast; specifically Florida. Beyond marketing and sales expertise, Tom began to pursue more diligently his philanthropic work with charities and was able to involve First Brands in a number of national events, bringing them further to the forefront of their industry.

Tom left First Brands in October of 1997 to work with FPG in the newly deregulated power industry. He was relocated to San Diego California. Tom was tasked with the creation and implementation of the California offices specifically recruiting, hiring, and training the sales force. Tom's early involvement with the state and with the regulators made him an authority on California's deregulated marketplace, giving FPG an asset that few companies could offer.

Tom Joined TT Communications Corp in February 2001. Tom will play a major role in TT's expansion throughout Florida, and will continue to be an asset to both TT Communications and its customers.

Tom received a Bachelor of Science in Business Administration from The University of Oklahoma

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DARYL T. NATHANSON

AREAS OF STRENGTH

- Communicating highly technical sales
- Team building
- Controlling costs through innovative resource management
- Group presentations
- Complex contract negotiation

WORK EXPERIENCE

8/99 - Present Southeast Telephone Company Fort Lauderdale, FL Regional Sales Manager

- Opened Fort Lauderdale and West Palm Beach Branches, building the combined sales forces from 1 representative to 25 representatives while growing Annual revenue from 0 to over \$2.7 million within 1 year.
- Report to Vice-President/General Manager on all measured sales activities including forecasting, P&L, sales representative accountability, and meeting business plan objectives.
- Responsible for all aspects of interviewing, hiring, training, motivating and evaluating Direct sales team and support staff.
- Facilitate ongoing training for sales team focusing on the changing telecommunications environment.
- Forecast trends for senior management including product development, marketing, engineering and infrastructure requirements as compared to sales trends and territory management.
- Standardize sales proposal format and customer correspondence.
- Develop acceptable time frames for provisioning and account activation.
- Led transition from corporate order approval and OSS entry to exclusive Branch Office order approval and OSS entry.
- Deliver Monthly presentations to CEO, CFO, and Executive Vice-President of Sales.
- Facilitate process improvements that led to key product development, such as Account Codes billing format that lead to higher customer retention and satisfaction and cost reduction.

Achieved President's Club Award in 1999 and 2000.

4/98 – 8/99 Tricom Pictures and Productions Pompano Beach, FL *Director of Media Relations*

- Developed new promotional and advertising accounts with national consumer magazines for educational and direct-response televisions shows and web sites.
- Key accounts included Car & Driver Magazine, U.S. News & World Report, and Ubid.com.
- Increased advertising page inventory by 700% by negotiating barter arrangements at 90% margin.

3/97 – 4/98 InLine Financial Group, Inc. Boca Raton, FL Vice President Operations

- Responsible for P&L tracking, staff management, and commission reconciliation
- Was instrumental in joint venture with Joseph Charles and Associates Inc., an investment-banking firm with over 100 representatives nationwide.

12/92-3/97 Northwestern Mutual Financial Network Boca Raton, ${\rm FL}$

Agent and Registered Representative

- Responsible for sales and marketing of insurance and investment products.
- Served as mentor in the Management Development program from 1995 to 1997
- Achieved New Client Bonus in 1995 for more than 40 new clients
- Achieved Persistency Award Bonus for over 95% policy persistency in 1993, 1994, 1995, and 1996.
- Received Bronze, Silver, and Gold awards for first, second, and third year agents at Northwestern Mutual in 1993, 1994 and 1995

EDUCATION

1988 - 1992 Florida State University Tallahassee, FL Bachelor of Science Degree – Risk Management and Insurance

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EXHIBIT E

TECHNICAL CAPABILITY

The Company will provide service on a pure resale basis. Therefore, its technical capability is reliant on that of its underlying service provider whose technical capability has been proven to this Commission. The Company will utilize the underlying services of Qwest and/or MCI.

EXHIBIT F

PROPOSED TARIFF

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of long distance telecommunications services provided by Bluewater Communications Corporation with principal offices at 4 West Las Olas Blvd., 9th Floor, Ft. Lauderdale, Florida 33301. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: May 16, 2001

EFFECTIVE:

By:

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

	REVISION
	Original
i	Original
	Original
t I	Original
	Original
	Original
T.	Original
,	Original
	Original
	Original
	Original
•	Original
1	Original

ISSU	ED:	May	16.	2001

EFFECTIVE:

By:

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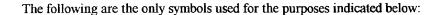
Title Sheet.	1
Check Sheet	2
Table of Contents.	3
Symbols Sheet.	4
Tariff Format Sheets.	5
Section 1 - Technical Terms and Abbreviations	6
Section 2 - Rules and Regulations.	7
Section 3 - Description of Service.	12
Section 4 - Rates.	16

ISSUED: May 16, 2001

EFFECTIVE:

By:

SYMBOLS SHEET



- **D** Delete Or Discontinue
- I Change Resulting In An Increase to A Customer's Bill
- M Moved From Another Tariff Location
- N New
- R Change Resulting In A Reduction To A Customer's Bill
- T Change in Text Or Regulation But No Change In Rate Or Charge

ISSUED: May 16, 2001

EFFECTIVE:

By:

TARIFF FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- **B.** Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are various levels of paragraph coding. Each level of coding is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a).

D. Check Sheets - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to the Company's network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - Bluewater Communications Corporation.

Customer - the person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Monday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - The Company's recognized holidays are New Year's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, Christmas Day.

Night/Weekend - From 11:00 PM up:to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of the Company.

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The Company installs operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

The selling of IXC telecommunication service to uncertificated IXC resellers is prohibited.

2.2 Limitations.

- 2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.
- 2.2.2 The Company's reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control: or when the customer is using service in violation of the law or the provisions of this tariff.

ISSUED: May 16, 2001

EFFECTIVE:

By:

2.2 <u>Limitations</u> (Cont.)

- 2.2.3 All facilities provided under this tariff are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 Liabilities of the Company.

- 2.3.1 The Company's liability arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur, unless ordered by the Commission.
- 2.3.2 The Company shall be indemnified and held harmless by the customer against:
 - (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.
 - (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

ISSUED: May 16, 2001 EFFECTIVE:

By: Todd A. Correll, President
4 West Las Olas Blvd., 9th Floor

Ft. Lauderdale, Florida 33301

2.4 <u>Interruption of Service.</u>

- 2.4.1 Credit allowance for the interruption of service which is not due to The Company's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.
- 2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.
- 2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit = $A/B \times C$

"A" - outage time in hours

"B" - total hours in month (720 hours)

"C" - total monthly charge for affected facility

ISSUED: May 16, 2001

EFFECTIVE:

By:

2.5 **Disconnection of Service by Carrier.**

The Company, upon five (5) working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this tariff.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

ISSUED: May 16, 2001

EFFECTIVE:

By.

2.6 **Deposits**

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 3 - DESCRIPTION OF SERVICE

3.1 Timing of Calls

3.1.1 When Billing Charges Begin and End For Phone Calls

The customer's long distance usage charge is based on the actual usage of the Company's network. Usage begins when the called party answers (i.e. when 2 way communication, often referred to as "conversation time" is possible.). When the called party answers is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

The billing increments for each service is set forth in the individual product rate section.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 3 - DESCRIPTION OF SERVICE continued

3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in the NPA-NXX V & H Coordinates Tape and Bell's NECA Tariff No. 4.

FORMULA:

The square

root of:

$$\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}$$

3.3 Minimum Call Completion Rate

A customer can expect a call completion rate (number of calls completed / number of calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 3 - DESCRIPTION OF SERVICE continued

3.4 Service Offerings

3.4.1 1+ Long Distance Service

Long Distance service permits residential and business direct dialed outbound calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in six (6) second increments with an eighteen (18) second minimum.

The Company offers switched Long Distance Service to residential and business customers under the plans set forth in Section 4.1.

3.4.2 Inbound 800/888 Long Distance Service

Inbound 800/888 Long Distance Service permits residential and business inbound 800/888 calling at a single per minute rate. Service is provided from presubscribed, dedicated or shared use access lines. Calls are billed in six (6) second increments with an eighteen (18) second minimum.

The Company offers Inbound 800/888 Long Distance Service to residential and business customers under the plans set forth in Section 4.2.

3.4.3 Travel Card Service

Travel Card Service is a calling card service offered to residential and business customers who subscribe to the Company's Long Distance Service calling plan. Customers using the Carrier's calling card service access the service by dialing a 1-800 number followed by an account identification number and the number being called. This service permits subscribers utilizing the Carrier's calling card to make calls at a single per minute rate. Calls are billed in one minute increments.

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 3 - DESCRIPTION OF SERVICE continued

3.4.4 **Operator Services**

The Company does not provide operator services at this time.

3.4.5 Directory Assistance

Listed telephone numbers will be provided to requesting customers at the per call charge set forth in Section 4. Customers may request up to 2 numbers per call.

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 4 - RATES

4.1 Switched Access Outbound and Inbound Rates

\$0.05 per minute.

Billed in 6 second increments with an 18 second minimum.

4.3. <u>Travel Card Rates</u>

\$0. per minute.

Billed in whole minute increments.

Per Call Surcharge: \$0. per call

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 4 - RATES continued

4.4 **Directory Assistance**

\$0.85 per call. (Up to 2 requests per call.)

4.5 **Payment of Calls**

4.5.1 Late Payment Charges

Charges of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

4.5.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, which ever is greater.

ISSUED: May 16, 2001

EFFECTIVE:

By:

SECTION 4 - RATES continued

4.6 **Special Promotions**

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates and will be made part of this tariff.

4.7 Special Rates For The Handicapped

4.7.1. Directory Assistance

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

4.7.2. Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

4.7.3. Telecommunications Relay Service

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

4.8 Pay Telephone (Payphone) Dial-Around Surcharge

A \$0.24 surcharge shall be assessed for each call made from a pay telephone to an 800 number or using a travel card and dialing the carrier prefix in the form 101XXXX. Although collected on the customer's bill, this charge is reimbursed to pay telephone service provider.

ISSUED: May 16, 2001

EFFECTIVE:

By: