

ORIGINAL

ATTACHMENT B

BellSouth Telecommunications, Inc.
FPSC Docket No. 001797-TP
Request for Confidential Classification
Page 1
6/13/01

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF COVAD'S REBUTTAL
TESTIMONY OF BETH R. Y. KIENTZLE AND JOSEPH P. RIOLO (AS A PANEL)
AND THE REBUTTAL TESTIMONY OF JOSEPH P. RIOLO. FILED ON MAY 23, 2001
IN FLORIDA DOCKET NO. 001797-TP

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FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition by DIECA Communications,
Inc., d/b/a Covad Communications Company
for Arbitration of Unresolved Issues in
Interconnection Agreement with BellSouth
Telecommunications, Inc.

Docket No. 001797-TP

Filed: May 23, 2001

REBUTTAL TESTIMONY OF

JOSEPH P. RIOLO

ON BEHALF OF COVAD COMMUNICATIONS COMPANY

PUBLIC VERSION

RECEIVED

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DIRECTOR-REG. RELATIONS
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REBUTTAL TESTIMONY OF

JOSEPH P. RIOLO

ON BEHALF OF COVAD COMMUNICATIONS COMPANY

PUBLIC VERSION

1 **Q. Mr. Riolo, please state your name, title and business address.**

2 A. My name is Joseph P. Riolo. I am an independent telecommunications consultant. My
3 business address is 102 Roosevelt Drive, East Norwich, NY 11732.

4 **Q. Mr. Riolo, please describe your qualifications and experience as they pertain to**
5 **this proceeding.**

6 A. I have been an independent telecommunications consultant since 1992. As a
7 consultant, I have submitted expert testimony on matters related to telephone plant
8 engineering in California, Delaware, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa,
9 Maine, Maryland, Massachusetts, Michigan, New Jersey, New York, Ohio,
10 Pennsylvania, Virginia, West Virginia, Wisconsin and the District of Columbia. I
11 testified before this Commission in its recent Investigation into Pricing of Unbundled
12 Network Elements, Docket No. 990649-TP, on behalf of BlueStar Networks, Inc.,
13 Covad Communications Company and Rhythms Links Inc.

14 As a consultant for a major ALEC, I have performed the function of Regional
15 Field Engineer, assisting in the design and implementation of collocation arrangements
16 in multiple states. During this time, I negotiated space, power and cable access
17 requirements, inspected ILEC awarded construction activities on behalf of the client,
18 recommended staging and assembly contractors and awarded contracts. I was
19 responsible for oversight of all vendor activities for site construction/compliance to
20 design specifications, as well as acceptance of completed sites. I arranged site turn-up
21 and test with both the ILEC and ALEC. During the course of these activities and
22 otherwise in my career, I had ample opportunity to personally perform the myriad of

1 functions and tasks associated with the design and construction of collocation sites as
2 well as inspecting various ILEC Central Office locations and spaces. I have solicited
3 bids, awarded contracts and have physically constructed collocation cages, associated
4 bonding and grounding requirements and tagging (signage).

5 Furthermore, I have personally engineered all manner of outside plant, including
6 underground, aerial and buried plant in urban, suburban and rural environments. I have
7 engineered copper and fiber plant as well as provisioned analog and digital services.
8 I have participated in the design, development and implementation of methods and
9 procedures relative to engineering planning, maintenance and construction. During the
10 course of my career, I have had opportunities to place cable (both copper and fiber),
11 splice cable (both copper and fiber), install digital loop carrier, test outside plant, and
12 perform various installation and maintenance functions. I have prepared and awarded
13 contracts for the procurement of materials. I have audited and performed operational
14 reviews relative to matters of engineering, construction, assignment, and repair strategy
15 in each company throughout the original Bell System.

16 I directed operations responsible for an annual construction budget of \$100
17 million at New York Telephone Company. My responsibilities included, but were not
18 limited to, engineering, construction, maintenance, assignment and customer services.

19 Further detail concerning my education, relevant work experience and
20 qualifications can be found in Exhibit No. _____ (ERYK/JPR-2) to my Joint Direct
21 Testimony, filed with Ms. Kientzle in this proceeding.

22 **Q. What is the purpose of your rebuttal testimony?**

1 A. Covad Communications Company (“Covad”) has asked me to review and analyze the
2 BellSouth proposed collocation rates and offer some engineering perspective to the rate
3 elements as proposed. Specifically, I will address issues related to BellSouth’s
4 proposed collocation rates, Issue 29.

5 **Issue 29: WHAT RATES SHOULD COVAD PAY FOR COLLOCATION?**

6 **Q. Have you reviewed BellSouth’s cost study and proposed rates for collocation for**
7 **Florida?**

8 A. Yes. As usual, BellSouth has provided a scarcity of information substantiating its costs
9 and rates. Nonetheless, I have focused on a few key areas that are of particular concern
10 to Covad. I do not believe the Commission can establish permanent rates based on
11 what BellSouth has filed in this docket.

12 **Q. How is your testimony organized?**

13 A. My testimony focuses on a number of the most obvious erroneous task times or
14 unsupportable assumptions in the BellSouth collocation cost study. For simplicity sake,
15 I will identify the rate element by number, then I will describe changes I would make
16 to task times, inputs or other factors underlying that particular proposed rate.

17 **1. Application and Subsequent Application Charges -**

18 **Element H.1.1, H.1.46**

19 **Q. What is BellSouth’s proposed rate for an Application for Physical Collocation?**

20 A. BellSouth proposes \$3,760 for the original application and \$3,134 for a Subsequent
21 Application. The initial application fee would be paid by every ALEC every time it
22 applies for a new collocation space. At this stage of Covad’s business plan, the

1 Subsequent Application is equally, if not more, important than the original application
2 fee. BellSouth charges the Subsequent Application fee whenever Covad makes any
3 modification whatsoever to its space, such as adding a new bay for additional
4 equipment or requesting additional cable terminations. Both fees are grossly inflated.

5 **Q. Please explain your concerns about the task times that underlie these fees.**

6 A. BellSouth's study reveals that the following work groups are involved in a single
7 application for unbelievably high amounts of time for an initial Application: Account
8 Team Collocation Coordinator (ATCC) = 11 hours, Interexchange Network Access
9 Coordinator (INAC) = 20 hours, Power Capacity Management (PCM) = 1 hour, Circuit
10 Capacity Management (CCM) = 8 hours, and Common Systems Capacity Management
11 = 8 hours. Additionally, BellSouth proposes that the ATCC/Clerical, Outside Plant
12 Engineering, Corporate Real Estate & Support are all involved for an hour or so.

13 That's 51.25 hours for a single application. For Subsequent Applications, the
14 work times are only slightly reduced, totalling 39.6 hours. There is no support or
15 justification for any of these task times. BellSouth has supplied no explanations for the
16 work, no time and motions studies or any other support whatsoever. Moreover, given
17 my experience, it remains unclear to me what all these groups are doing for these
18 enormous amounts of time.

19 **Q. What are the reasonable steps and task times for evaluating an Application for**
20 **collocation?**

21 A. The process should be quite simple. BellSouth receives the applications by email (a
22 process introduced only recently which should capture some efficiencies). That

1 application is logged in and routed to the appropriate clerk for processing, tasks which
2 are all accomplished via computer and which should be done in 15 minutes or less.
3 That clerk is then responsible for sending the application electronically to various teams
4 necessary to determine if there is space available, and if so, where collocation space
5 will be provided to Covad. The Central Office engineer should know off hand if the
6 space is available, and if not, he can easily consult his marked up floor plan. That
7 process should take approximately 30 minutes. Likewise, the Central Office power
8 engineer will investigate the availability of spare power to meet the requirements of the
9 collocator. Again, that work should not take more than 30 minutes and that's very
10 generous. The account team representative or clerk should manage sending and
11 receiving the appropriate information necessary to return a space/no space response and
12 to provide the information necessary for a Covad to place a firm order for the space.
13 If space is not available, which would be the worst case, the engineer would have to
14 determine what work is necessary to prepare the space. None of the space preparation
15 work will be done during the application process, though, so no time associated with
16 that work should be included in the application cost.

17 Since space preparation charges are now imposed on a per square foot basis as
18 are common system modification charges, calculating the price quote for collocation
19 requirements will be a simple task, accomplished in no more than 30 minutes. Thus,
20 the entire application should be successfully reviewed and the appropriate response sent
21 to Covad with no more than two hours of BellSouth work having been performed. The
22 Commission should reject BellSouth's proposed task times and assess an application

1 and subsequent application charge based on these reasonable times.

2 **Q. Has BellSouth provided any explanation for these Application charges?**

3 A. Not in this docket. However, in Louisiana and Alabama cost proceedings, BellSouth
4 has attempted to explain these excessive fees on the following basis. Much of the work
5 done regarding the application is intended to enable BellSouth to monitor and adhere
6 to its regulatory obligations regarding collocation intervals. In fact, in Alabama, Mr.
7 Shell testified that the electronic collocation application systems is used mostly to help
8 BellSouth monitor whether it has responded to the applications in a timely fashion.
9 Covad and other ALECs should not be required to bear the burden of BellSouth's
10 regulatory obligations. These are costs that BellSouth should bear and they should not
11 be wrapped into application fees that create barriers to entry for Covad and other
12 ALECs.

13 **2. Firm Order Processing Charges - Element H.1.45**

14 **Q. What rates does BellSouth propose for Firm Order Processing?**

15 A. BellSouth seeks to saddle Covad with \$1,202 in firm order processing fees in addition
16 to the application fees.

17 **Q. What's wrong with BellSouth's proposal?**

18 A. BellSouth again suggests that 20 hours of work will be necessary for the Interexchange
19 Network Access Coordinator (INAC). Combined with the 20 hours for INAC required
20 for the Application or 15 hours required for the Subsequent Application, BellSouth
21 expects that this group must spend between 35 and 40 hours on each collocation
22 application. That's ridiculous.

2 First, BellSouth tacitly admits that work done to prepare the space for
3 collocation or to augment power systems is not part of the Firm Order Processing
4 charge, since those groups are not involved in the Firm Order process. Thus, BellSouth
5 admits that costs of generating, approving, awarding, implementing and completing
6 space preparation work in the central office is recovered in the recurring charge for
7 space preparation. Likewise, any work required by the power engineer to install
8 additional power capacity would be recovered in the recurring common systems
9 modification charge. Thus, there is no explanation for 20 hours of work by the INAC.
10 This group's task times should be completely eliminated.

11 **3. Collocation Cage Construction -- Element H.1.23**

12 **Q. How does BellSouth arrive at its proposed rates for wired mesh cage construction?**

13 **A.** It's not entirely clear. First, BellSouth assumes that it will build 3 full cage walls. In
14 my experience, its much more likely that BellSouth would only be building 2 walls per
15 cage, or 2.5 on average at the most. By assuming that it will build 3 full walls,
16 BellSouth raises the costs.

17 Then, BellSouth assumes that the construction, the grounding, the minimal
18 electrical work necessary, the engineering, and supervision of this process will cost

19 *****BST PROPRIETARY [REDACTED]**

20 **[REDACTED] *** END PROPRIETARY.** In my experience,
21 BellSouth has greatly inflated the cost of materials, labor and management of this
22 process. The price of cage material on the internet is \$928 for a 10 x 10 cage, but
23 BellSouth proposes *****BST PROPRIETARY [REDACTED] ***END PROPRIETARY** for the

1 same material, a grossly excessive amount considering market factors. Furthermore,
2 when I managed central office space preparation for a major ALEC, the contractor I
3 used charged \$430 for grounding work for a 10 x 10 collocation space, whereas
4 BellSouth seeks to charge ***BST PROPRIETARY [REDACTED] ***END PROPRIETARY.
5 Likewise, the contractor I used charged \$500 for managing the project, while BellSouth
6 assumes it will cost ***BST PROPRIETARY [REDACTED] ***END PROPRIETARY.

7 The bottom line is that I've constructed caged collocation spaces for less than
8 \$4000 while BellSouth proposes ***BST PROPRIETARY [REDACTED] ***END
9 PROPRIETARY. BellSouth rates should be reduced to reflect the more reasonable
10 material and labor costs I have proposed.

11 **4. Security System Development-Element H.1.37,H.1.38, H.1. 39**

12 **Q. How has BellSouth proposed to charge Covad for Security Systems?**

13 A. In several ways, all of which appear to unnecessarily increase Covad's costs. First,
14 BellSouth proposes a Security Access System on a per square foot basis. There is a
15 nonrecurring charge of \$55.59, presumably for every collocation space, and there is a
16 \$0.0113 recurring charge assessed for every square foot of space used by Covad in a
17 central office. So essentially, BellSouth will be recovering the cost of installing its
18 security systems for as long as a Covad has the collocation space. This charge appears
19 to apply even when the "security system" is nothing more than a lock and key.
20 Although this charge seems small, all of these per square foot charges add up.

21 Second, BellSouth offers no explanation for what is occurring to activate or
22 deactivate a security system card. The excel spreadsheet for element H.1.38 indicates

1 that it will take a clerk 12 minutes to activate a new access card. That seems like an
2 excessive amount of time to type in a few commands and build a record, the same work
3 steps that we've watched hotel staff perform when they activate a card key for a hotel
4 room. As a result of these excessive task times, BellSouth proposes a rate of \$55.59
5 nonrecurring for each card and then \$0.0592 per month. This rate should be rejected.

6 Apparently the host system supports 2000 to 3000 units. Despite that range,
7 BellSouth took the total cost of the unit and divided it by 2000 (rather than 3000),
8 which increases costs without justification for why it excluded the possibility that 3000
9 units would be supported by a single host. If BellSouth has divided the costs by 3000,
10 it would have achieved a cost of ***BST PROPRIETARY [REDACTED]
11 [REDACTED] ***END PROPRIETARY included in BellSouth cost study.

12 Additionally, BellSouth has assumed that there is 25% problem occurrence on
13 every aspect of the security system. It seems unbelievable that a security system would
14 have such a high problem occurrence on new access, lost/stolen cards or the transfer of
15 cards. It appears that when BellSouth's contract labor resolves a problem with the
16 system they developed and/or manage, then they pass the charge onto BellSouth
17 (although we have been provided none of those documents). Then, BellSouth marks
18 up those costs and imposes them on Covad and other ALECs. If a BellSouth system
19 has a 25% problem occurrence, it should be repaired. Costs of perpetuating a
20 nonfunctional system should not be passed on to Covad.

21 **5. Cross Connection Charges -- Element H.1.9-H.1.12, H.1.31**

22 **a. Recurring Charges**

1 **Q. What backup documentation does BellSouth provide in support of its recurring**
2 **cross connection charges?**

3 A. Very little. I have found several unsupportable assumptions that underlie the rates,
4 however. For example, BellSouth assumes that 300 feet of cable racking is needed for
5 a single DS1 cross connect. This material investment underlies the recurring charge,
6 but there is no support whatsoever for this assumption. If the cabling were shorter, the
7 cost would be less. In several cost cases around the region, BellSouth has taken the
8 position that a collocation space will rarely be further than 150 feet from the Main
9 Distribution Frame. Thus, BellSouth's cable length assumption should be cut in half.

10 **b. Nonrecurring Charges**

11 **Q. Do you have comments on BellSouth's proposed task times for cross connects**
12 **included in the cost study?**

13 A. Yes. BellSouth proposes that it takes 25 minutes to perform a single 2-wire cross
14 connection for physical collocation. Likewise, BellSouth proposes that it takes 25
15 minutes to perform a 4-wire cross connection, a DS1 cross connection, a DS3 cross
16 connection and fiber cross connection. For a 4-wire cross connection BellSouth
17 proposes that it take 37.5 minutes simply to connect and test the connection. These task
18 times are completely unsupported in the BellSouth study and, frankly, they are
19 unsupportable.

20 Cross connections are among the most simple and routine tasks accomplished
21 in a central office. In my experience, cross connections take only a few minutes to
22 complete. BellSouth would simply not have enough staff if it really took 25 minutes

1 for every simply copper cross connection. Moreover, it could not have achieved the
2 high amount of fiber in its network, if it took a skilled technician 37.5 minutes to
3 connect and test each fiber cross connect. All of these task times should be reduced to
4 no more than 3 minutes. That is a generous average time.

5 **6. POT Bays (DS0, DS1, DS3) -- Elements H.1.13-H.1-16**

6 **Q. Please comment on BellSouth's proposed rates for the Point of Termination**
7 **("POT") Bays.**

8 A. BellSouth recurring charges for DS0s, DS1, DS3 POT bays are developed using the
9 percent of the bay that BellSouth claims will be used. Typically, there are 14 shelf
10 positions on a 7-foot bay. BellSouth claims that only 12 will be used. Then BellSouth
11 assumes that the collocater will occupy only 33% of the bay, with 3 DS1 panels and 1
12 DS3 panel. Then, BellSouth assumes that Covad will operate at 80% fill on each DS1
13 panel, so BellSouth calculates 33% times 80%, to arrive at a circuit utilization of
14 26.4% for DS1s. For DS3s, BellSouth calculates that 33% of the bay times 18% for a
15 circuit utilization rate of 5.94%. BellSouth's study assumes a variety of utilization
16 rates without any support: the rates vary dramatically from 5.6% to 26% to 40%. There
17 is no support for any of these utilization rates and BellSouth's repeated use of lower
18 utilization rates increases Covad's costs. Through these calculations, BellSouth greatly
19 decreases the fill rate and thus increases the recurring costs for all of these elements.
20 This Commission should revise these calculations by assuming all 14 shelves will be
21 used, and that the fill rate of 95% will be achieved.

22 **7. Cable Records -- Elements H.7**

1 **Q. Please comment on BellSouth’s proposed charges for cable records.**

2 A. BellSouth proposes that it will take an astonishing 28 hours of engineering work to
3 produce cable records in connection with a collocation arrangement. This strains
4 credibility. BellSouth also claims it will take 14 hours for a voice grade cable record
5 for collocation, as show in H.7.2. Any mechanized record system in use throughout
6 the industry today should be able to generate records in minutes. Under forward-
7 looking pricing principles, a fully mechanized system must be assumed.

8 For DS1 records, BellSouth admits that it will take only 6 minutes to retrieve
9 the record (H.7.4); it assumes 21 minutes for DS3s (H.7.5). Although these are
10 extremely high, they are not as outlandish as BellSouth’s suggestion that it will take 4
11 hours (1.4 hours of engineering and 2.6 hours for the Circuit Provisioning Group) to
12 generate a fiber record. That’s generally a single strand of fiber. None of these task
13 times are supported. In my experience, all of these records can be generated in a matter
14 of minutes.

15 **8. Space Preparation – C.O. Modification Per Sq. Foot -- Element H.1.41**

16 **Q. How has BellSouth presented its space preparation charges?**

17 A. Instead of charging the enormous nonrecurring space preparation charges on a
18 nonrecurring basis, BellSouth has developed a per square foot space preparation charge.
19 It must be noted that BellSouth is using embedded costs exclusively to create these
20 rates. Rather than assuming it had a forward-looking network already built out to
21 support ALECs, BellSouth appears to be using historical costs to project future costs,
22 and thus to set rates. This contradicts the federal pricing rules.

1 Although a flat fee arrangement is generally positive, since every ALEC will
2 pay this charge (irrespective of whether space preparation is necessary for its
3 collocation location), it is critical that the amount be set properly. I have noted a
4 number of problems with the way BellSouth has developed this rate.

5 First, the rate is based on a survey of 123 space preparation jobs between April
6 and November 1999. Notably, these jobs are not the space preparation fees paid by
7 individual ALECs, but rather are jobs which appear to add entire rooms on to BellSouth
8 facilities. For Florida, for example, BellSouth included a sample of central office
9 additions made to Vero Beach, Mandarin, and Golden Glades Central Offices, among
10 others. These construction jobs appear to have included additions of entire floors, and
11 all cost over \$1 million dollars. No explanation is given about why BellSouth has used
12 such outdated information and no detailed information is provided from which we can
13 determine that the additional work was done exclusively for ALECs.

14 Significantly, BellSouth has always taken the position that it had no obligation
15 to construct additions to its Central Offices to remedy a space exhaust situation. Thus,
16 we can only assume that BellSouth constructed these additions for its own use, at least
17 in part. Nonetheless, it appears that these are the types of construction jobs which are
18 used to support the per square foot space preparation charge. ALECs will pay that
19 charge for as long as they hold the collocation space, while BellSouth will apparently
20 pay nothing for the portion of the space its equipment occupies (and for which the
21 additions were done in the first place).

22 My final criticism about how BellSouth arrives at this charge is that the

1 construction jobs all took place between April and November 1999, apparently. This
2 was a time of high volume collocation. Thus, the space constructed and prepared (and
3 paid for by nonrecurring charges imposed on ALECs at that time) should, at least,
4 somewhat compensate BellSouth for the work. Now, there is much less collocation
5 activity, as some ALECs go out of business while others withdraw from collocation
6 spaces. Thus, there should be a surplus of prepared space in the BellSouth system,
7 consisting of space prepared and paid for in nonrecurring charges by ALECs, huge
8 additions built to central offices, and space released by ALECs no longer operating in
9 certain areas. Since BellSouth's charges do not appear to take any of this into
10 consideration, they are too high and must be reduced.

11 **9. Space Preparation -Common Systems Modification per sq.ft -- Cageless Element**

12 **H.1.42**

13 **Q. What is this element for?**

14 **A.** From the name, it appears to be a new BellSouth rate for space preparation work done
15 on common systems, such as power or Heating, Ventilation, and Air Conditioning
16 ("HVAC"). However, there is no explanation for how BellSouth reaches its proposed
17 rates for this element. Strangely, the work paper BSCC 2.4, recurring cost summary
18 for H.1.42, Cageless, shows inputs for poles, buildings, lands, conduit systems, and
19 digital circuit (other). It's not clear to me how these inputs are used to create a rate for
20 common systems upgrades chargeable to ALECs. Without support, the Commission
21 should reject this rate proposal.

22 **Q. What steps should the Commission take to adjust the BellSouth proposed rates in**

1 **this proceeding?**

2 A. Throughout this proceeding, Covad has asked BellSouth to agree to interim rates,
3 subject to true-up, which represented a compromise of the BellSouth rates and the rates
4 Covad believes it should pay. BellSouth has steadfastly refused to agree to any interim
5 rates other than what it proposes here. The Commission should take my
6 recommendations and reduce the elements I've described specifically. The
7 Commission should likewise apply some reasonable percentage decrease to all of
8 BellSouth's remaining proposed rates, subject to true-up, until the generic collocation
9 cost proceeding is concluded.

10 **Q. Does this conclude your rebuttal testimony?**

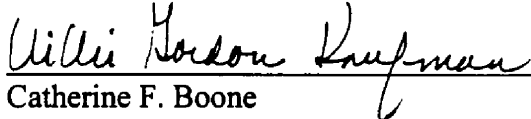
11 A. Yes.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing Rebuttal Testimony Joseph P. Riolo on Behalf of Covad Communications Company has been furnished by (*) hand delivery this 23rd day of May, 2001, to the following:

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Telecommunications, Inc.	:	

JOINT REBUTTAL TESTIMONY AND EXHIBITS OF

**ELIZABETH R. Y. KIENTZLE
AND
JOSEPH P. RIOLO**

**ON BEHALF OF
COVAD COMMUNICATIONS COMPANY**

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**JOINT REBUTTAL TESTIMONY OF
ELIZABETH R. Y. KIENTZLE AND JOSEPH P. RIOLO
ON BEHALF OF
COVAD COMMUNICATIONS COMPANY**

1 **I. INTRODUCTION AND SUMMARY**

2 **Q. What is the purpose of your testimony?**

3 A. DIECA Communications, Inc. d/b/a Covad Communications Company
4 ("Covad") has asked us to respond to the testimony and cost studies that
5 BellSouth Telecommunications, Inc. ("BellSouth") filed with the Florida
6 Public Service Commission on April 23, 2001. In doing so, we will
7 specifically address arbitration issues 16, 18, 23 and 24 (with respect to line-
8 sharing costs only).

9 **Q. Ms. Kientzle, please state your name, title and business address.**

10 A. My name is Elizabeth R. Y. Kientzle. I am an independent consultant. My
11 business address is 672 Jean Street, Oakland, CA 94610.

12 **Q. Ms. Kientzle, have you previously filed testimony in this proceeding?**

13 A. Yes. I filed joint direct testimony with Mr. Riolo on April 23, 2001.
14 Exhibit _____ (ERYK/JPR-1) to that testimony describes my qualifications
15 and relevant experience.

1 **Q. Mr. Riolo, please state your name, title and business address.**

2 A. My name is Joseph P. Riolo. I am an independent telecommunications
3 consultant. My business address is 102 Roosevelt Drive, East Norwich, NY
4 11732.

5 **Q. Mr. Riolo, have you previously filed testimony in this proceeding?**

6 A. Yes. I filed joint direct testimony with Ms. Kientzle on April 23, 2001.
7 Exhibit _____ (ERYK/JPR-2) to that testimony describes my qualifications
8 and relevant experience.

9 **Q. What role did each witness play in the preparation of this testimony?**

10 A. Although both of us have reviewed and support this testimony in its entirety,
11 each of us assumed primary responsibility for specific segments of testimony.
12 As with our direct testimony, we each rely on the facts and analyses
13 developed by the other in his or her areas of primary responsibility.

14 Specifically:

- 15 • Ms. Kientzle is primarily responsible for the costing and pricing
16 issues.
- 17 • Mr. Riolo is primarily responsible for technical and engineering issues,
18 as well as terms and conditions.

1 **Q. Please summarize the major points that you address in your joint**
2 **rebuttal testimony.**

3 A. Our joint rebuttal testimony identifies numerous flaws in BellSouth's direct
4 testimony concerning costs and prices for line-sharing elements. The
5 following summary highlights some of the most significant flaws that we have
6 identified and describes our proposed solutions.

7 *Issue 24 – Line-Sharing Prices*

8 BellSouth's proposed monthly recurring charges for splitters and its
9 nonrecurring charges for line-sharing-related elements are anti-competitive
10 because they are based on costs that far exceed the forward-looking costs
11 associated with efficient line-sharing arrangements. In short, BellSouth has
12 inflated the material costs of splitters and related equipment, added
13 unnecessary and costly testing shelves, vastly overstated the costs of
14 installation, and added potentially duplicative costs. The inadequate
15 documentation of BellSouth's nonrecurring cost study often precludes an
16 analysis of the validity of its input assumptions. It is clear, however, that
17 BellSouth has included unnecessary tasks and inflated task times. Incredibly,
18 BellSouth has even proposed to apply nonrecurring charges for its competitor-
19 owned splitter option, despite the fact that, under this option, Covad would
20 own, install and maintain the splitter in its own collocation space.

21 The Commission should give little credence to BellSouth's
22 unsupported cost estimates. Instead, the Commission should adopt the prices
23 for each of these elements that we proposed in our direct testimony. Those

1 prices reflect Mr. Riolo's expert opinion (and the FCC's presumptions)
2 concerning efficient practices and the task times that would result from
3 deploying those practices.

4 Issue 16 – Splitter Location

5 Splitters should be located on or near the Main Distribution Frame
6 ("MDF"). When contending that frame-mounted configurations were less
7 efficient, BellSouth failed to account for the variety of resources that a
8 remotely located splitter rack utilizes. Splitter placements that are further
9 from the MDF add significantly to the cost of splitter placement, while
10 potentially increasing the likelihood of trouble/failure. Furthermore, the
11 increased length of the tie cable for remote locations could preclude Covad
12 from providing line sharing to some customers.

13 Issue 18 – Line-Sharing Intervals

14 Contrary to BellSouth's contentions, line-sharing orders are simple,
15 pertain to an existing service and can be processed on a fully mechanized or
16 "flow through" basis without any manual intervention. The physical process to
17 provision the loop only takes a few moments to complete. There is no reason
18 that BellSouth should require more than 24 hours to complete that process.

19 Issue 23 – Test Access

20 Covad must have direct physical access to the loop at each point of
21 connection so that Covad can properly and expeditiously isolate problems on
22 the loop. Essentially, Covad is asking for the same access BellSouth has to
23 the loop in the central office, only when the loop is carrying both data and

1 voice traffic. If the Commission nonetheless allows BellSouth to deny Covad
2 such access, then the Commission should require BellSouth to respond to
3 trouble reports within four hours on line shared lines.

4 **II. THE COMMISSION SHOULD REJECT BELL SOUTH'S ANALYSIS**
5 **OF COSTS FOR LINE SHARING AS EXCESSIVE AND NON-**
6 **FORWARD-LOOKING.**

7 **Issue 24: Are the Rates Proposed by BellSouth for Unbundled Loops and Line**
8 **Sharing Compliant with TELRIC Pricing?**

9 **Q. What prices does BellSouth seek to impose on competitors for line-**
10 **sharing arrangements?**

11 **A. BellSouth has proposed a series of charges specific to line-sharing**
12 **arrangements, most of which relate to the splitter. These include the**
13 **following:**

- 14 • J.4.1 – Splitter (BellSouth-Owned) per 96-line capacity (recurring and
15 nonrecurring);
- 16 • J.4.2 – Splitter (BellSouth-Owned) per 24-line capacity (recurring and
17 nonrecurring);
- 18 • J.4.3 – Splitter per line activation (recurring and nonrecurring);
- 19 • J.4.4 – Splitter per subsequent activity per rearrangement
20 (nonrecurring);
- 21 • J.4.6 – Splitter (Competitor-Owned) (nonrecurring);

- 1 • J.4.7 – Splitter (Competitor-Owned) per occurrence of each group of
2 24 lines (nonrecurring);

3 Apparently, BellSouth also intends to apply an additional “service
4 order” charge (the “N” elements) to each order. [See BellSouth cost study
5 documentation (provided as Exhibit WBS-1), page stamped 000050.] In
6 addition, BellSouth has proposed disconnect charges that would apply to each
7 of the elements listed above.

8 **Q. Are the line-sharing prices that BellSouth has proposed in this**
9 **proceeding reasonable?**

10 **A. No. In short, BellSouth has inflated the material costs of splitters and related**
11 **equipment, added unnecessary and costly testing shelves, vastly overstated the**
12 **costs of installation, added potentially duplicative costs, and loaded**
13 **nonrecurring costs with unnecessary and unsupported tasks. We detail in the**
14 **sections below BellSouth’s numerous incorrect assumptions and suggest**
15 **adjustments to compensate for the study’s more obvious flaws.**

16 Exhibit _____ (ERYK/JPR-5) provides a comparison of our proposed
17 line-sharing prices, BellSouth’s proposed prices, and BellSouth’s prices
18 adjusted as detailed in this section.

1 **A. Recurring Charges.**

2 1. *BellSouth-Owned Splitters (Elements J.4.1 and J.4.2).*

3 **Q. Does BellSouth’s study reflect the most efficient, least-cost approach to**
4 **providing splitters?**

5 **A.** No. As we noted in our direct testimony, the most efficient arrangement for
6 line sharing would be to implement frame-mounted splitters (or to mount
7 splitters within 25 feet of the frame) and to wire connections from Covad’s
8 collocation cage directly to those splitters. Any other arrangement adds
9 unnecessary costs, for which BellSouth must bear responsibility as the cost
10 causer.

11 BellSouth has assumed a less efficient rack-mounted splitter
12 configuration. (We discuss the issue of splitter placement further in Section
13 III below.) Furthermore, BellSouth’s own documentation shows that it has
14 overstated the recurring costs for BellSouth-owned splitters. The analysis that
15 we present below attempts to correct exaggerations in BellSouth’s cost study
16 based on BellSouth’s own proposal, should the Commission choose to work
17 with BellSouth’s analysis. Hence, the corrected results we report herein are
18 conservatively high relative to the costs that BellSouth could achieve if it fully
19 implemented the efficient practices that we assumed in developing the cost
20 basis for the prices that we proposed in our direct testimony. To adopt prices
21 that are consistent with a forward-looking, efficient cost-based methodology,

1 the Commission should instead rely on the prices recommended in our direct
2 testimony, also presented in Exhibit _____ (ERYK/JPR-5) to this testimony.

3 **Q. Please describe how BellSouth developed its reported monthly price for a**
4 **96-line capacity splitter.**

5 A. BellSouth has proposed a monthly price of \$201.46 for a BellSouth-owned
6 96-line splitter (element J.4.1). BellSouth's cost analysis for this element
7 begins by estimating the material investment required for three different
8 categories of equipment: 1) a composite of splitter and connected splitter
9 equipment described as "Shelf, Test Eqpt, Plug-Ins & Cabling"; 2)
10 distribution frame space and connecting block equipment; and 3) the bay or
11 rack that houses the splitter shelves. BellSouth develops installed equipment
12 investments by applying several factors to each material investment. The
13 "Material" and "Hardwire" factors and a "Supporting Equipment and/or
14 Power Loading" factor significantly affect splitter investments. BellSouth
15 calculates the final total investment required for a 96-line splitter using factors
16 to estimate associated land investment and building investment.

17 BellSouth's total reported investment for a single 96-line capacity
18 splitter, \$10,011.11, breaks down roughly as follows: 1) 77% for splitters and
19 the related "Shelf, Test Eqpt, Plug-Ins & Cabling"; 2) 12% for land and
20 building investment; 3) 7% for distribution frame space and associated
21 connecting blocks; and 4) 5% for the bay or frame that holds the splitter
22 shelves.

1 BellSouth then applies a shared cost factor and adds receipts tax and
2 common cost factors to convert the installed investment amount into a
3 monthly element price.

4 **Q. Is BellSouth’s presentation of splitter costs sufficiently documented to**
5 **permit a definitive analysis of the reasonableness of its proposed price?**

6 A. No. BellSouth did not supply complete supporting documentation or detail of
7 its aggregate \$4,859 material cost for “Line Sharing Splitter (Shelf, Test Eqpt,
8 Plug-Ins & Cabling)” in its submission. Nonetheless, we were able to piece
9 together a basic understanding of the basis for that investment amount using
10 various BellSouth discovery responses. BellSouth’s total material costs in this
11 category break down as: *****BEGIN BELLSOUTH PROPRIETARY**

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14 **PROPRIETARY***** [BellSouth’s Response to Sprint’s First Request for
15 Production of Documents, Item No. 1, Attachment No. 1, Tennessee
16 Regulatory Authority Docket No. 00-00544, also requested in this proceeding
17 as Covad’s Second Request for Production of Documents, Item No. 34.]

18 **Q. Are BellSouth’s cost estimates for this element reasonable?**

19 A. No. BellSouth’s reported base cost of an equipped splitter shelf does not
20 appear unreasonable. However, BellSouth then loads on unnecessary, inflated
21 and duplicative costs.

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Third, without providing any support, BellSouth uses *****BEGIN**

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BELLSOUTH PROPRIETARY END PROPRIETARY*** as its

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input for the bay shelf material. Other BellSouth internal analysis suggests

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that this material actually costs only *****BEGIN BELLSOUTH**

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PROPRIETARY END PROPRIETARY*** [*Id.*]

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The corrections that we have just discussed, in combination, reduce

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BellSouth's reported material investment from \$4,859 to \$3,110 or by 36

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percent.

13

Q. Has BellSouth inflated other material investment inputs?

14

A. Yes. BellSouth's analysis appears to include at least four other significant

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errors that inflate its reported material investment. First, although BellSouth

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provided very little backup for its frame investment, a one-page supporting

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document for its distributing frame material cost input reveals that BellSouth's

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actual material cost for the frame is *****BEGIN BELLSOUTH**

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END PROPRIETARY*** [*Id.*] Therefore, it appears

1 that BellSouth's initial "material" only study input is already marked up to
2 include minor/miscellaneous material. BellSouth, however, applies an
3 additional generic "material" cost factor to that amount. Hence, BellSouth is
4 potentially double-recovering the same material costs.

5 Second, BellSouth's study develops splitter bay costs based on the
6 assumption that a complete bay "has a capacity for 8 splitters [96-line splitter
7 shelves] with each having a corresponding test shelf." [BellSouth's Response
8 to Sprint's First Set of Interrogatories, Item No. 5, Tennessee Regulatory
9 Authority Docket No. 00-00544 (*see* Exhibit _____ (ERYK/JPR-6)).] As we
10 discussed above, however, wiring in additional test shelves is not part of a
11 reasonably efficient design and is not necessary to provide test access to the
12 splitter. Moreover, the capacity of a bay is significantly more than eight
13 splitter shelves. As BellSouth's own documentation indicates, the *****BEGIN**

14 **BELLSOUTH PROPRIETARY**

15 **END PROPRIETARY***** [BellSouth's Response to
16 Covad's POD 32.] Hence, the Commission should increase the number of
17 splitter shelves per bay in BellSouth's analysis to the Siecor-recommended
18 capacity. This change reduces the splitter bay costs by *****BEGIN**

19 **BELLSOUTH PROPRIETARY END PROPRIETARY*****

20 Third, BellSouth's calculation of connecting block investments also
21 appears to overstate costs. (This discussion pertains only to BellSouth's
22 assumed rack-mounted splitter arrangement. We do not agree that rack
23 mounting is the most efficient arrangement overall.) BellSouth's connecting

1 block investment assumes that a 96-line rack-mounted splitter arrangement
2 requires four *****BEGIN BELLSOUTH PROPRIETARY**
3 **END PROPRIETARY***** That assumption contradicts BellSouth's
4 estimate of the frame capacity required for the 96-line rack-mounted splitter
5 arrangements, a BellSouth own, very specific, depiction of and schematic for
6 the connecting blocks that it planned to deploy and another BellSouth internal
7 cost estimate. [See BellSouth's Response to New Entrant's Second Data
8 Request, April 27, 2000, Item No. 4, Attachment A, North Carolina Utilities
9 Commission, Docket No. P-100, Sub 133d (see Exhibit _____ (ERYK/JPR-
10 6)), and BellSouth's Response to Covad's POD 32 .] BellSouth's Response to
11 Covad's POD 32 provides an analysis that assumes *****BEGIN**
12 **BELLSOUTH PROPRIETARY**
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14 **END PROPRIETARY***** These
15 other sources suggested that BellSouth would only use three connecting
16 blocks. Only three blocks are necessary to implement rack-mounted splitter
17 arrangements. Thus, BellSouth's current assumption of four connecting
18 blocks is not the most efficient usage of connecting blocks for rack-mounted
19 splitters. The Commission should therefore also correct BellSouth's
20 overstatement of connecting block materials.

21 Fourth, BellSouth has further inflated frame costs by assigning frame
22 costs to line-sharing lines assuming three terminations on the frame, perhaps
23 due to its faulty assumption of four connecting blocks. This line-sharing

1 arrangement requires three terminations on the frame, but all three
2 terminations should *not* be charged to line sharing. One of those terminations
3 is required for the existing POTS line and its share of the frame costs are
4 already assigned to the POTS line. BellSouth should have assigned frame
5 costs to line sharing based on the *additional* terminations needed to
6 accomplish line sharing, *i.e.*, two terminations. In charging line sharing for
7 three terminations, BellSouth is either overstating the number of terminations
8 necessary or double-recovering a portion of the frame costs.

9 **Q. Apart from the apparent cost-inflating effect of BellSouth's incorrect**
10 **material investment inputs, does the remainder of BellSouth's**
11 **methodology produce reasonably accurate splitter costs?**

12 A. No. BellSouth's approach inflates the cost that BellSouth will incur to install
13 and make ready splitter shelves in several ways. The most significant of these
14 flaws appear to be that BellSouth's application of materials and installation
15 factors produces unreasonable results and that BellSouth's land and buildings
16 and power factors are inappropriate for the splitter element.

17 **Q. Why is BellSouth's application of materials and installation factors**
18 **unreasonable?**

19 A. The generic materials and installation factors that BellSouth applies to splitter
20 investments were developed for equipment that is not reasonably analogous to
21 splitter arrangements. Those factors, as BellSouth's own analysis suggests,
22 produce results that are entirely unreasonable and that significantly overstate

1 the cost that BellSouth might reasonably incur to establish a splitter bay and
2 install splitter shelves in that bay. Overall, BellSouth's application of
3 "Material" and "Hardwire" factors to develop installed investments inflate
4 BellSouth's reported investment by \$2,734.34 for "Line Sharing Splitter
5 (Shelf, Test Eqpt, Plug-Ins & Cabling)," by \$279.00 for the splitter bay, and
6 by \$148.46 for the connecting block and distribution frame. In total,
7 therefore, BellSouth assumed an additional \$3,161.80 per 96-line arrangement
8 for engineering, installation and miscellaneous materials (over and above the
9 material costs of the splitter, bay and frame themselves).

10 In significant part, BellSouth's study misestimates line-sharing-related
11 installation costs because it assumes that the splitter bay and splitter can
12 reasonably be assigned historic "in-plant" factors from its 257C, "Digital
13 Circuit – Pair Gain," equipment account. Unlike pair gain systems, however,
14 splitters and splitter shelves are simple and passive devices. Splitters have no
15 moving parts and are nothing more than a shelf into which splitter line cards
16 are placed and cabling is attached. Thus, splitters bear little in common with
17 sophisticated electronics equipment such as pair gain systems. It is the
18 inappropriate application of the pair gain system factors that directly drives
19 BellSouth's estimates that it will incur \$279.00 in expense to place the splitter
20 bay and a whopping \$2,734.34 to place the splitter and shelves. Establishing
21 an equipment bay is not "rocket science" and should require only a few hours
22 labor. Installing new splitters, including all the necessary cabling, shelf
23 installation, and placing line cards can likewise be accomplished in but a few

1 hours. Installing splitter shelves requires practically no additional materials
2 support.

3 Fortunately, BellSouth appears to have also supplied a direct estimate
4 of the engineering and installation costs required for splitter installations.

5 Specifically, BellSouth analysis indicates that it requires *****BEGIN**

6 **BELLSOUTH PROPRIETARY**

7 **END**

8 **PROPRIETARY***** [BellSouth's Response to Covad's POD 32.] This

9 equates to only about *****BEGIN BELLSOUTH PROPRIETARY**

10 **END PROPRIETARY***** per 96-line splitter arrangement, in stark contrast

11 to the more than \$3,000 assumed in BellSouth's study. Although we believe

12 that even this estimate substantially overstates a reasonably efficient cost for

13 placing a splitter arrangement (*i.e.*, for minor material, engineering,

14 installation, *etc.*), we propose using this information from BellSouth's direct

15 estimate as a compromise replacement for BellSouth's use of substantially

16 inaccurate "in-plant" factors.

17 **Q. Why is BellSouth's use of a land and buildings factor inappropriate?**

18 **A.** BellSouth adds a 0.0078 land and a 0.1267 building investment factor to all of

19 the splitter-related investments discussed above. According to BellSouth

20 witness Mr. Thomas G. Williams' direct testimony and BellSouth's discovery

21 responses, however, the splitter is in a common area. [Williams Direct at 3

22 and BellSouth's Response to Covad's First Interrogatories, Item No. 16,

1 Tennessee Regulatory Authority Docket No. 00-00544 (*see*
2 Exhibit _____ (ERYK/JPR-6)).] Competitors are presumably already paying
3 for common area space as part of their collocation charges. (Again, we do not
4 agree that placement in the common area is the most efficient arrangement.
5 This discussion pertains only to BellSouth's proposed configuration.)
6 Therefore, BellSouth's addition of land and building investments based on
7 splitter-related investments would double-recover the cost of land and
8 building investment that competitors are already paying for through
9 collocation charges.

10 Even if it were not a case of absolute double-recovery, BellSouth's
11 methodology produces results that are unreasonable. The total land and
12 building investment that BellSouth assigns to a 96-line splitter shelf is
13 \$1,186.16. Given BellSouth's assumption that its splitter bays will hold eight
14 96-line splitters, BellSouth would assign \$9,489.28 in annual investment
15 ($\$1,186.16 * 8$) or about \$790.78 per month per bay. At most, each bay might
16 consume 10 square feet of office space. Given this assumption, BellSouth's
17 methodology assigns building cost to splitter bays at more than *\$79 per*
18 *square foot per month*. That result is, on its face, unreasonable.

19 To eliminate the apparent double-counting of costs, we recommend
20 that the Commission eliminate the application of the land and buildings
21 factors from BellSouth's splitter cost calculation.

1 **Q. Why is BellSouth’s use of a power factor inappropriate?**

2 A. BellSouth applied a “Supporting Equipment &/or Power” loading to all
3 splitter-related investments in its study. Splitters, splitter shelves, *etc.* are
4 passive devices and require no power whatever. BellSouth notes in its
5 Response to Covad’s POD 32, that *** **BEGIN BELLSOUTH**
6 **PROPRIETARY**
7 **END PROPRIETARY***** Hence, the application of a power factor to these
8 elements violates cost causation and would saddle competitors with recurring
9 power costs for power that they do not consume. Fortunately, BellSouth’s
10 workpapers indicate that this factor is composed of distinct components for
11 power and other equipment. [*See* BellSouth cost study, COMPWR98.xls,
12 Summary worksheet.] Therefore, the Commission could simply remove the
13 power component of this factor. For the block and frame investments, the
14 factor without power is 1.0232 as opposed to the 1.1011 factor including
15 power. For the splitter bay and other splitter-related investments, the factor
16 without power is 1.0162 as opposed to the 1.0251 factor including power.

17 **Q. Do all of the problems you have just described apply to BellSouth’s**
18 **calculation for 24-line splitters as well?**

19 A. Yes. Although the preceding discussion addressed BellSouth’s calculation of
20 the 96-line capacity splitter installation (element J.4.1), BellSouth used the
21 same calculations and methodology to develop its price for the 24-line

1 capacity splitter as well (element J.4.2). Hence, all of the issues that we raised
2 above apply to that element as well.

3 **Q. Based on your analysis, how could the Commission correct BellSouth's**
4 **reported recurring splitter cost?**

5 A. As we noted above, BellSouth has not presented detail sufficient to allow a
6 complete understanding of what is included in its study. Hence, we cannot
7 adjust BellSouth's analysis with any reasonable degree of accuracy. Should
8 the Commission nonetheless wish to make use of BellSouth's analysis, we
9 recommend the following adjustments to compensate for the study's more
10 obvious flaws. The step-by-step adjustment amounts reported herein are
11 dependent on the order in which the various corrections are applied, due to the
12 application of factors. If the corrections are performed in a different
13 sequence, the relative change at each step can vary substantially. The final
14 cumulative result of all charges would not, however, be affected.

- 15 • Adjust BellSouth's claimed investment for "Line Sharing Splitter
16 (Shelf, Test Eqpt, Plug-Ins & Cabling)" to a reasonable level. This
17 adjustment reduces BellSouth's reported monthly price for the 96-line
18 splitter from \$201.46 to about \$138.27 and for the 24-line splitter from
19 \$50.37 to about \$34.57.
- 20 • Correct BellSouth's estimate of the number of splitter shelves per bay.
21 This adjustment reduces BellSouth's reported monthly price for the

- 1 96-line splitter to about \$133.63 and for the 24-line splitter to about
2 \$33.41.
- 3 • Correct BellSouth's assumptions regarding the number of connection
4 blocks and frame terminations. These adjustments reduce BellSouth's
5 reported monthly price for the 96-line splitter to about \$129.31 and for
6 the 24-line splitter to about \$32.33.
 - 7 • Replace BellSouth's inaccurate use of generic "in-plant" factors, such
8 as the "Digital Circuit Equipment – Pair Gain" factor, with
9 BellSouth's own more reasonable direct estimates of the cost that
10 BellSouth will actually incur to place splitter arrangements. This
11 adjustment reduces BellSouth's reported monthly price for the 96-line
12 splitter to about \$100.76 and for the 24-line splitter to about \$25.19.
 - 13 • Eliminate the application of the land and buildings factors from the
14 splitter element. This adjustment reduces BellSouth's reported
15 monthly price for the 96-line splitter to about \$90.39 and for the 24-
16 line splitter to about \$22.60.
 - 17 • Remove the power component of the "Supporting Equipment &/or
18 Power" loading. This adjustment reduces BellSouth's reported
19 monthly price for the 96-line splitter to about \$89.11 and for the 24-
20 line splitter to about \$22.28.
- 21 Cumulatively, these estimated corrections reduce BellSouth's
22 recurring price for a 96-line splitter from \$201.46 to \$89.11, a 56% decrease.
23 That result is substantially closer to the \$0.89 per line or \$85.44 per 96 lines

1 recommended in our direct testimony. With the same corrections, BellSouth's
2 recurring price for a 24-line splitter drops from \$50.37 to \$22.28.

3 **Q. Are the adjustments you have just suggested an aggressive or complete**
4 **set of the corrections that the Commission should implement before**
5 **making any use of the BellSouth analysis?**

6 A. Not at all. We have focused on addressing the more substantial errors that can
7 be shown with relative economy and that remain within the context of the
8 basic line-sharing arrangement and assumptions in BellSouth's study. Not
9 only does the result not reflect a least-cost, efficient arrangement, our
10 corrections are not even as aggressive as those that some of BellSouth's own
11 analysis would suggest. BellSouth's Response to Covad's POD 32 shows that
12 BellSouth has calculated that it can install *****BEGIN BELLSOUTH**
13 **PROPRIETARY**

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1 **END PROPRIETARY***** Either figure is *lower* than the price
2 proposed in our direct testimony.

3 2. *Recurring Per-Line Activation Costs (Element J.4.3).*

4 **Q. What per-line recurring charge is BellSouth proposing in conjunction**
5 **with line sharing?**

6 **A. BellSouth and Covad have agreed on an interim recurring per-line activation**
7 **charge of \$0.61 per month.**

8 **B. Nonrecurring Charges.**

9 1. *BellSouth-Owned Splitters (Elements J.4.1 and J.4.2)*

10 **Q. What is the basis for the nonrecurring charge that BellSouth proposes to**
11 **impose for implementing either a 24-line or a 96-line capacity splitter**
12 **arrangement?**

13 **A. The following table reproduces *all* of the detail that BellSouth has made**
14 **available concerning the basis for its proposed \$377.72 nonrecurring charge**
15 **for both 96- and 24-line splitters. [See BellSouth cost study, FLLineSh.xls,**
16 **Input_NRC (also provided as Exhibit WBS-1 at page stamped 000511).]**

Table 1

**BellSouth Nonrecurring Cost Study Inputs/Source Data for
Elements J.4.1 and J.4.2 – 96- and 24-Line Splitter Installations**

Item/Description	Source	Hours
Network	COSMOS / SWITCH	4.00
Engineering	Circuit Capacity Management	3.00
Engineering	Complex Resale Support Group	0.74
Engineering	Complex Resale Support Group	0.67
Total		8.41

1

2 **Q. Is BellSouth's support for its study adequate?**

3 A. No. Indeed, BellSouth's "support" for its proposed \$377.72 charge is so
4 inadequate that we cannot determine even generally what activities BellSouth
5 believes should be included in the cost basis for this charge. BellSouth
6 provides no hint, for example, regarding what its "Network" group will
7 supposedly spend 4 hours doing, what its "Engineering" group will spend 3
8 hours doing that constitutes "Circuit Capacity Management" or what its
9 "Complex Resale Support Group" might require 1.41 additional hours to
10 accomplish. When one recalls that BellSouth seeks to recover the "installed"
11 cost of splitters through its proposed recurring prices (*i.e.*, the nonrecurring
12 charge should not be recovering installation costs), it is hard to fathom why
13 BellSouth imagines this nonrecurring charge to be necessary.

14 It is likewise impossible to know how BellSouth arrived at the finding
15 that the nonrecurring cost associated with 96-line and 24-line splitter capacity

1 is identical. Some estimates are rounded (*e.g.*, 4 hours for “Network”), but
2 others reflect apparent precision (*e.g.*, the two decimal place accuracy of the
3 time estimate that BellSouth provides for the two “Complex Resale Support
4 Group” lines and the fact that it has divided that time into two different lines).
5 Therefore, we suspect that BellSouth may have combined multiple methods
6 and sources in this single study. The discrepancy in levels of precision also
7 suggests that, at least in some cases, BellSouth probably has additional study
8 detail that it chose to withhold.

9 In other proceedings, BellSouth has testified that the “Circuit Capacity
10 Management” and “Network” Groups are “building” a database and assigning
11 circuits to the splitter. Nonetheless, BellSouth offers no direct testimony
12 explaining why any of this work involving order services or inventorying
13 functions cannot and should not be done by fully functional, forward-looking
14 Operations Support Systems (“OSS”). If the unknown tasks that BellSouth
15 reports in its cost study really take as much human intervention as reported
16 here (a wholly unsupported conclusion given the paucity of documentation
17 supplied to buttress these assumptions), it would seem this is an area ripe for
18 electronic system upgrades. Thus, a forward-looking cost for such work
19 would be zero.

20 Finally, BellSouth’s direct testimony is entirely silent on even the most
21 basic questions such as who developed the study inputs and how those inputs
22 were developed. The complete absence of a basis for BellSouth’s reported

1 costs precludes any reasonable understanding of them. This Commission
2 should not adopt such entirely baseless charges.

3 **Q. Were you able to obtain any additional detail concerning the basis for**
4 **BellSouth's nonrecurring cost assumptions for the splitter?**

5 A. In response to discovery in North Carolina, BellSouth provided a single page
6 with additional description of the activities included in some of its work group
7 level aggregate task times. [See BellSouth's Response to New Entrants'
8 Second Data Request, April 27, 2000, Item No. 20, Attachment A, North
9 Carolina Utilities Commission Docket No. P-100, Sub 133d (*see*
10 Exhibit _____ (ERYK/JPR-6)).] However, BellSouth did not provide any
11 information whatsoever for the largest portion of the time – 4 hours for the
12 “COSMOS/Switch” group. And, unfortunately, the limited descriptions that
13 BellSouth did provide are too vague to be of much use.

14 For example, BellSouth provides a single (one sentence) description of
15 tasks that the “Circuit Capacity Management” group performs. As that same
16 group is included in the nonrecurring cost estimate per splitter installation
17 (element J.4.1) and per line-sharing line ordered (element J.4.3) and BellSouth
18 seems to describe both studies on the same page, it is impossible to know with
19 certainty which activities BellSouth has supposedly included in which
20 nonrecurring cost. Certainly BellSouth's limited description, which suggests
21 that this group orders and keeps an inventory of splitters, seems insufficient to
22 account for either the per-splitter-shelf or the per-line time assigned to this

1 group. The description of tasks performed by the “Complex Resale Support
2 Group,” which at least only appears in the per-shelf nonrecurring cost
3 analysis, appears to be almost entirely unnecessary as this group is described
4 as solely tracking the splitter request before handing it off to the “Circuit
5 Capacity Management” group.

6 As we discussed in our direct testimony, the function of placing
7 splitters into a central office is a simple one. Moreover, as is correct,
8 BellSouth includes the cost of installing and wiring the splitters in the
9 recurring splitter cost and price. Therefore, we cannot fathom how BellSouth
10 arrived at its conclusion that it will require an additional 8.4 hours of labor per
11 splitter arrangement.

12 Given BellSouth’s complete failure to explain, let alone to
13 substantiate, its reported costs, the Commission should reject BellSouth’s
14 proposed nonrecurring price for these elements entirely.

15 **Q. Do you have any other indication that BellSouth’s assumed tasks and task**
16 **times are inappropriate?**

17 **A.** Yes. Even the sketchy description that BellSouth supplied in North Carolina
18 makes clear that BellSouth has assumed a high degree of manual processing.
19 Such manual processing has no place in any forward-looking cost study — it
20 is even less acceptable given that BellSouth proposes to charge Covad for
21 *automating* line-sharing orders. As Mr. Pate indicates in recent Georgia
22 testimony,

1 the Telcordia solution offers electronic processing of Line
2 Sharing service requests allowing flow-through within
3 BellSouth's OSS. This includes the ability to *inventory and*
4 *assign BellSouth facilities and splitters ...* These capabilities
5 provided by the Telcordia solution translate into reliable, fast,
6 and accurate processing of CLEC Line Sharing service
7 requests. [Pate Direct, Georgia Public Service Commission
8 Docket No. 11900-U, November 13, 2000, at 18, emphasis
9 added (*see* Exhibit _____ (ERYK/JPR-6)).]

10 Apparently, BellSouth has forgotten to reflect these flow-through
11 processing efficiencies in its nonrecurring cost study. Covad has agreed, on
12 an interim basis, to pay a recurring charge of \$0.61 per line-shared line per
13 month to fund OSS upgrades for line-sharing arrangements. Having agreed to
14 pay for the upgrades, Covad is surely entitled to the benefit of those upgrades
15 in the remaining cost study assumptions.

16 2. *Competitor-Owned Splitters (Elements J.4.6 and J.4.7)*

17 **Q. Has BellSouth proposed nonrecurring prices for line-sharing splitters,**
18 **even when Covad buys its own splitter and places it in its own collocation**
19 **space?**

20 **A. Yes. BellSouth has inexplicably proposed to apply two nonrecurring charges**
21 **for its "CLEC/DLEC Owned Splitter in the Central Office" option. Under**

1 this option, Covad would own, install and maintain the splitter in its own
2 collocation space. Nonetheless, BellSouth proposes to charge \$115.29 “per
3 “line splitter order document (LSOD)” (element J.4.6) and \$57.72 “per
4 occurrence of 24 lines” (element J.4.7). BellSouth has likewise proposed
5 disconnect charges for these elements.

6 **Q. Do all of the problems you described in the previous section apply to**
7 **BellSouth’s calculation of nonrecurring costs for competitor-owned**
8 **splitters as well?**

9 A. Yes. Although the preceding discussion addressed BellSouth’s calculation of
10 the nonrecurring cost for a BellSouth-owned and -installed splitter (elements
11 J.4.1 and J.4.2), BellSouth used basically the same methodology to develop its
12 nonrecurring price for the “CLEC/DLEC Owned Splitter in the Central
13 Office” (elements J.4.6 and J.4.7). BellSouth does report fewer steps and less
14 work time for the “CLEC/DLEC” splitter arrangement. However, the
15 “Complex Resale Support Group” time that BellSouth includes is identical
16 and the remaining tasks and times that BellSouth’s analysis assumes are
17 likewise unexplained.

18 **Q. Do the activities that BellSouth included for the “CLEC/DLEC” option**
19 **make sense?**

20 A. No. Again, BellSouth has assumed that for the “CLEC/DLEC” option, Covad
21 will own the splitter and will install the splitter in Covad’s collocation area. It
22 is curious, therefore, that BellSouth has included such times as, for example,

1 one hour for “Circuit Capacity Management” in its proposed nonrecurring per
2 splitter cost for this option (element J.4.6). Recall that the only description
3 BellSouth has provided for this group indicates that the cost is for the tasks of
4 ordering and inventorying splitters. It is difficult to imagine why BellSouth
5 believes a competitor should pay BellSouth for any such tasks when *Covad*
6 *purchases and installs its own splitter in its own collocation area*. It is
7 similarly difficult to understand why the involvement of the “Complex Resale
8 Support Group” would be required for this element, particularly given that this
9 group’s main job seems to be handing off the order to the “Circuit Capacity
10 Management” group. BellSouth has assumed 2.4 hours of effort for element
11 J.4.6, all of which seems entirely unnecessary. The Commission should
12 therefore reject the entire cost reflected in element J.4.6.

13 BellSouth’s proposed element J.4.7 is equally mysterious. BellSouth
14 states only that the “[n]onrecurring cost (J.4.7) per occurrence of each group
15 of 24 lines (48 pair) associated with the LSOD also applies.” [BellSouth cost
16 study documentation (also provided as Exhibit WBS-1) at Section 6, page 14
17 (stamped 000050).] Element J.4.7 consists entirely of an assumed 1.5 hours
18 on connection and 0.25 hours at disconnection per 24 lines for
19 the “COSMOS/Switch” group to perform some undefined manual work.
20 Again, BellSouth provided no description of this work effort, let alone
21 supporting documentation. This apparent manual effort to enter records in
22 BellSouth’s systems would cost competitors another \$57.72 per each 24 lines.
23 This additional, unsubstantiated manual record-keeping charge seems entirely

1 inconsistent with BellSouth's simultaneous proposal to charge competitors for
2 automation effort. Keep in mind, too, that BellSouth has proposed a separate
3 nonrecurring per-line activation charge. The Commission should reject the
4 entire cost reflected in element J.4.7 until such time as BellSouth provides a
5 compelling reason that the corresponding record-keeping activities are
6 necessary and cannot be automated.

7 3. *Per-Line Activation (Element J.4.3)*

8 **Q. What is the basis for the additional nonrecurring charge per initial line**
9 **that BellSouth proposes to impose on a per-line basis?**

10 A. The following table reproduces *all* of the detail that BellSouth has made
11 available concerning the basis for its proposed \$37.02 charge (additional lines
12 on the same order would be \$21.20). [*See* BellSouth cost study,
13 FLLineSh.xls, Input_NRC (also provided as Exhibit WBS-1 at page stamped
14 000511).]

Table 2

**BellSouth Nonrecurring Cost Study Inputs/Source Data for
Element J.4.3 – Line Sharing Splitter – per Line Activation**

Item/Description	Source	Hours
Engineering	Circuit Capacity Management	0.0833
Engineering (8 min x 35% fallout)	Assignment Facility Inventory Group	0.0467
Connect & Test	Work Management Center	0.0500
Connect & Test	CO Install & Mtce Field - Ckt & Fac	0.4167
LST – Engineering (15 min x 10%)	Circuit Capacity Management	0.0250
LST – Eng (8 min x 35% fallout x 10%)	Assignment Facility Inventory Group	0.0047
LST – Connect & Test (# min x 10%)	CO Install & Mtce Field - Ckt & Fac	0.0550
LST – Connect & Test (60 min x 10%)	Installation & Maintenance	0.1000
LST – Travel (30 min x 10%)	Installation & Maintenance	0.0500
Total		0.8313

1

2 **Q. Is BellSouth’s support for its study adequate?**

3 A. No. BellSouth’s “support” for its proposed per-line installation charge suffers
4 from the same lack of support as does its proposed per-shelf nonrecurring
5 charge. For example, it is impossible to determine even such basic
6 information as how many cross-connection jumpers BellSouth assumes that it
7 must place and remove or how much time BellSouth assumes each activity
8 will take. Again, BellSouth’s failure to detail the basis for its study inputs

1 deprives Covad of any reasonable opportunity to analyze and respond to
2 BellSouth's results.

3 **Q. Does BellSouth's reported cost appear reasonable?**

4 A. No. Even the summary-level data that BellSouth has provided reveals several
5 substantial flaws in BellSouth's analysis.

6 First, BellSouth has included two engineering tasks, one of which
7 involves the "Circuit Capacity Management" group. Because line sharing
8 rarely requires any engineering, we fail to understand why this group would
9 need to be involved. We also note that BellSouth's presumption of a 35%
10 fallout rate for manual work to the "Assignment Facility Inventory Group"
11 reflects an unreasonably inefficient level of fallout and is entirely
12 unsupported. Indeed, we question why the Assignment Facility Inventory
13 Group is involved in line-sharing provisioning at all. Because line sharing
14 involves adding on to existing service, the Assignment Facility Inventory
15 Group could only be required to resolve fallout relative to loop assignment if
16 the information in BellSouth's databases regarding its existing retail or
17 wholesale account is in error. Hence, this cost would inappropriately require
18 competitors to fund the cleanup of BellSouth's embedded records. If the
19 supposed assignment error is related to the (recently placed) splitter facilities,
20 the error should typically be returned to the competitor for correction and
21 charges by BellSouth are, once again, inappropriate. Therefore, we
22 recommend the removal of both engineering times.

1 Second, BellSouth has overstated the central office time necessary to
2 provision a line-sharing arrangement. BellSouth has assumed that it will
3 require 25 minutes to connect and test the line. This process should easily be
4 accomplished in less than 10 minutes on average. Interestingly, in its recent
5 Georgia line sharing cost study, BellSouth assumed only 15 minutes for this
6 task. [See BellSouth cost study documentation (Exhibit DDC-1), Georgia
7 Public Service Commission Docket No. 11900-U, November 13, 2000, at
8 page stamped 000349 (see Exhibit _____ (ERYK/JPR-6)).] BellSouth has
9 provided no explanation for the increase, nor, in fact, any description of the
10 tasks included. Therefore, we recommend that the Commission use
11 BellSouth's earlier estimate of 15 minutes.

12 Finally, BellSouth includes five tasks, prefaced with the acronym
13 "LST," that BellSouth apparently claims will occur on 10% of line-sharing
14 orders and that appear to relate to engineering and outside plant work
15 activities. Our best guess (given BellSouth complete lack of description of
16 these tasks and our knowledge that line-sharing orders will not typically
17 require any engineering or outside plant work activities) is BellSouth has
18 assumed that 10% of line-sharing orders will require a "Line and Station
19 Transfer." A Line and Station Transfer occurs when a subscriber's outside
20 plant facility is transferred to a different facility, so as to free up the original
21 facility for use on another service. In this context, a Line and Station Transfer
22 might be required to switch an end user's existing pair, which will not support
23 line sharing for some reason, to a pair that can support line sharing.

1 BellSouth apparently intends to use Line and Station Transfers as a
2 routine means of supplying its own DSL services. BellSouth's internal
3 company documents state:

4 *****BEGIN BELLSOUTH PROPRIETARY**

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END PROPRIETARY*** [Outside Plant Engineering
Methods and Procedures for BellSouth® ADSL Service, 915-800-
019PR, at 7, Sept. 30, 1999, which BellSouth provided in response to
AT&T's Request to for Production of Documents 62 in Florida Public
Service Commission Docket 990649-TP (also requested in this
proceeding as Covad's Second Request for Production of documents,
Item No. 35).]

1 The Commission should ensure that BellSouth is treating Line and
2 Station Transfer costs consistently across all of its unbundled network element
3 and retail cost studies and is not proposing a scheme that results in double-
4 recovery of those costs. Line and Station Transfers are a routine part of
5 outside plant maintenance and repair. The ongoing expense for such activity
6 is typically and appropriately treated in cost analysis as a recurring expense.
7 Hence, contrary to BellSouth's proposed treatment for DSL competitors, Line
8 and Station Transfer costs are normally captured as a small portion of the
9 recurring expense that is assigned to all loops. The Commission should
10 disallow Line and Station Transfer costs until such time that BellSouth can
11 demonstrate that: 1) the imposition of Line and Station Transfer costs will not
12 double-recover costs already included in its loop cost analysis; and 2) the
13 treatment of those costs as nonrecurring for DSL competitors is consistent
14 with BellSouth's treatment of those same costs in other instances. At a
15 minimum, the Commission should ensure that BellSouth provides data
16 competitors with line and station transfers on request. Although competitors
17 are already entitled to such transfers — if, as seems likely, the retail customer
18 has paid for them through loop rates — it is doubly important that competitors
19 receive this benefit if BellSouth is allowed to impose additional costs for line
20 and station transfers.

1 **Q. Given this analysis, how could the Commission correct BellSouth's**
2 **reported costs?**

3 **A.** As we noted above, BellSouth has not presented detail sufficient to verify how
4 it determined task times for any task in its study — including those that are
5 clearly necessary such as placing cross-connection jumpers. Hence, it is
6 impossible to develop a revised result using the BellSouth data that has any
7 reasonable level of verifiability or certainty. If, however, the Commission
8 chooses to use the BellSouth data, it should, as we discussed above, eliminate
9 the inappropriate engineering tasks, reduce the central office connect time and
10 eliminate “LST” related tasks. With these corrections, BellSouth’s study
11 inputs would be as shown in the following table.

Table 3

PARTIALLY CORRECTED

**BellSouth Nonrecurring Cost Study Inputs/Source Data for
Element J.4.3 – Line Sharing Splitter – per Line Activation**

Item/Description	Source	Hours
Connect & Test	Work Management Center	0.0500
Connect & Test	CO Install & Mtce Field - Ckt & Fac	0.2500
Total		0.3000

12

13 **If one applies an estimated labor rate of \$40 to these task times,**
14 **BellSouth’s corrected cost becomes \$12.00, which is reasonably close to the**

1 \$11.17 estimate for placing two jumper and removing one (with the related
2 support tasks) that we proposed in our direct testimony.

3 4. *Per Subsequent Activity Per Line Rearrangement (Element*
4 *J.4.4.)*

5 **Q. What is the basis for the additional nonrecurring charge “per subsequent**
6 **activity” that BellSouth proposes to impose on a per-line basis?**

7 **A.** The following table reproduces *all* of the detail that BellSouth has made
8 available concerning the basis for its proposed \$32.78 charge (additional lines
9 on the same order would be \$16.38). [*See BellSouth cost study,*
10 *FLLineSh.xls, Input_NRC (also provided as Exhibit WBS-1 at page stamped*
11 *000511).]*

12

Table 4
BellSouth Nonrecurring Cost Study Inputs/Source Data for
Elements J.4.4 – Line Sharing Splitter
Per Subsequent Activity Per Line Rearrangement

Item/Description	Source	Hours
Engineering (8 min x 35% fallout)	Assignment Facility Inventory Group	0.0467
Connect & Test	Work Management Center	0.1000
Connect & Test	CO Install & Mtce Field - Ckt & Fac	0.6167
Total		0.7633

13

1 **Q. Is BellSouth's support for its study adequate?**

2 A. No. Again, BellSouth's has not attempted to explain or support its study
3 inputs and assumptions. For example, it is impossible to determine even such
4 basic information as how many cross-connection jumpers BellSouth assumes
5 that it must place and remove or how much time BellSouth assumes each
6 activity will take.

7 **Q. Does BellSouth's reported cost appear reasonable?**

8 A. No. Once again, BellSouth has increased its assumed central office time from
9 22 minutes in its recent Georgia line-sharing study [*see* BellSouth cost study
10 documentation (Exhibit DDC-1), Georgia Public Service Commission Docket
11 No. 11900-U, November 13, 2000, at page stamped 000349 (*see*
12 Exhibit _____ (ERYK/JPR-6))] to 37 minutes here, with no explanation.
13 BellSouth also again presumes a 35% fallout rate for manual work to the
14 "Assignment Facility Inventory Group," which reflects an unreasonably
15 inefficient level of fallout and is entirely unsupported.

16 For these reasons, if the Commission makes any use of BellSouth's
17 unsupported study, it should reduce BellSouth's proposed price by at least
18 50%.

1 **III. THE COMMISSION SHOULD ESTABLISH EFFICIENT, NON-**
2 **DISCRIMINATORY CONFIGURATIONS, TERMS AND**
3 **CONDITIONS FOR LINE SHARING.**

4 **Issue 16: Where Should the Splitters Be Located in the Central Office?**

5 **Q. BellSouth has proposed locating splitters remotely on a relay rack. Is this**
6 **the most efficient configuration?**

7 **A. No. As we explained in our direct testimony, splitters should be located on or**
8 **near the MDF. Splitter placements that are further from the MDF add**
9 **significantly to the cost of splitter placement, while potentially increasing the**
10 **likelihood of trouble/failure. Furthermore, the increased length of the tie**
11 **cable for remote locations could preclude Covad from providing line sharing**
12 **to some customers.**

13 **Q. Does BellSouth contend that mounting splitters on the frame (as**
14 **proposed by Covad) is technically infeasible?**

15 **A. No. Mr. Williams admits at page 2 of his direct testimony that “BellSouth**
16 **recognizes that locating splitters on a central office frame is technically**
17 **feasible.”**

1 **Q. Is BellSouth's support for its study adequate?**

2 A. No. Again, BellSouth's has not attempted to explain or support its study
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12 **to some customers.**

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14 **proposed by Covad) is technically infeasible?**

15 **A. No. Mr. Williams admits at page 2 of his direct testimony that “BellSouth**
16 **recognizes that locating splitters on a central office frame is technically**
17 **feasible.”**

1 Q. On page 3 of his direct testimony, Mr. Williams claims that a frame-
2 mounted splitter arrangement is “inefficient due to the frame space it
3 requires.” Is he correct?

4 A. No. Mr. Williams claim is apparently based in part on the fact that a frame-
5 mounted configuration would require six connecting blocks on the frame, as
6 opposed to the four blocks he claims would be needed for the rack-mounted
7 architecture BellSouth prefers. However, Mr. Williams has failed to account
8 for the variety of resources that a remotely located splitter rack utilizes (*e.g.*,
9 the relay rack/bay, the pathway/ladder racks to hold the cabling, supports for
10 the ladder rack, floor space occupied by the bay and its associated aisle
11 space).

12 Mr. Williams goes on to explain that the “frame-mounted architecture
13 proposed by Covad would cause BellSouth to prematurely exhaust its frame.”
14 [Williams Direct at 3.] However, given the high percentage of loops that are
15 served over fiber in Florida [*see* BellSouth’s Response to Rhythms’
16 Interrogatory 83, FPSC Docket No. 990649-TP (see Exhibit _____
17 (ERYK/JPR-6))], we are puzzled by Mr. Williams’ concern. (Fiber loops do
18 not use MDF space.) BellSouth should not have frame congestion problems.

1 **Q. Has BellSouth provided sufficient justification for this proposed interval?**

2 **A. No. Mr. Williams indicates that:**

3 It may be possible to provision line sharing loops in some cases
4 in less than three days if all information flows correctly
5 through all of BellSouth's provisioning systems. However, if
6 orders fall out for manual handling, three days will be required.
7 Therefore, to be sure all parties, including the end user, have
8 appropriate expectations; three days after the return of the firm
9 order confirmation is the appropriate interval. [*Id.*]

10 Line-sharing orders are simple, pertain to an existing service and can
11 be processed on a fully mechanized or "flow through" basis without any
12 manual intervention. [*See, e.g., Pate Direct, Georgia Public Service*
13 *Commission Docket No. 11900-U, November 13, 2000, at 18 (see*
14 *Exhibit _____ (ERYK/JPR-6)).*] Keeping in mind that line sharing by
15 definition uses existing (operational) voice lines, "fall-out" requiring manual
16 assistance should be limited to a very small percentage of orders.

17 The physical process to provision the loop outlined by Mr. Williams
18 on page 5 of his direct testimony (not all of which we agree is necessary) only
19 takes a few minutes to complete. There is no reason that BellSouth should
20 require more than 24 hours to complete that process.

1 reports promptly. BellSouth should at the very least be required to “clear”
2 each report of data trouble within four hours by isolating the problem inside or
3 outside the central office and transferring the wire. Otherwise, Covad will be
4 severely disadvantaged in comparison to BellSouth’s retail DSL services.

5 **Q. Does that conclude your testimony at this time?**

6 **A. Yes, it does.**

LINE SHARING HOME-RUN COPPER					
NA	High Bandwidth Portion of Loop	RECURRING	\$0 00	NA	\$0 00
J.4.1	BellSouth-Owned Splitter, 96-line capacity	RECURRING NRC	\$201 46 \$377 72	\$89 11 \$0 00	\$85.44 See Notes 1, 2
J.4.2	BellSouth-Owned Splitter, 24-line capacity	RECURRING NRC	\$50 37 \$377 72	\$22.28 \$0 00	\$21.36 See Notes 1, 2
NA	BellSouth-Owned Splitter, 8-line block	RECURRING NRC	NA NA	NA NA	\$7 12 See Notes 1, 2
NA	Covad-Owned Splitter in BellSouth space, 96-Line Shelf	RECURRING NRC	NA NA	NA NA	\$9 60 \$22.23 (Note 2)
NA	Covad-Owned Splitter in BellSouth space, 24-Line Shelf	RECURRING NRC	NA NA	NA NA	\$2.40 \$6.24 (Note 2)
NA	Covad-Owned Splitter in BellSouth space, 8-Line Block	RECURRING NRC	NA NA	NA NA	\$0 80 \$2 08 (Note 2)
J.4.6	Covad-Owned Splitter in Covad collocation space - "per LSOD"	NRC	\$115.29	\$0 00	NA
J.4.7	Covad-Owned Splitter in Covad collocation space - "per occurrence of 24 lines"	NRC	\$57.72	\$0 00	NA
J.4.3	Per-Line Activation	RECURRING NRC	No permanent rate (Note 3) \$32.07	No permanent rate (Note 3) \$12.00	No permanent rate (Note 3) \$11.17
J.4.4	"Per subsequent activity per rearrangement"	NRC	\$32.76	\$0 00 (Note 4)	NA
	FIBER-FED	RECURRING/NRC	NA	NA	See Note 5

Note 1 Installation costs for BellSouth-owned splitters are included in Covad's proposed recurring costs.

Note 2 Tie cable prices should be set per the Covad interconnection agreement. Only one tie cable is required for an efficient line-sharing arrangement.

Note 3 BellSouth and Covad have agreed on an interim recurring price of \$0.81 for this element. Pursuant to the agreement, BellSouth will not seek to establish permanent prices for this rate element until the Line Sharing OSS upgrades are fully commercially available.

Note 4 The Commission should reject this unexplained and unsupported element. If the Commission makes any use of BellSouth's study, it should reduce BellSouth's proposed price by at least 50%.

Note 5 The Commission should establish a docket to consider costs and prices for the elements necessary to provide DSL over fiber.

Includes:

- BellSouth's Response to Covad's First Interrogatories, Item No. 15, Tennessee Regulatory Authority Docket No. 00-00544
- BellSouth's Response to Sprint's First Set of Interrogatories, Item No. 5, Tennessee Regulatory Authority Docket No. 00-00544
- BellSouth's Response to New Entrant's Second Data Request, April 27, 2000, Item No. 4, North Carolina Utilities Commission, Docket No. P-100, Sub 133d
- BellSouth's Response to Covad's First Interrogatories, Item No. 16, Tennessee Regulatory Authority Docket No. 00-00544
- BellSouth's Response to New Entrants' Second Data Request, April 27, 2000, Item No. 20, North Carolina Utilities Commission Docket No. P-100, Sub 133d
- Excerpt from Direct Testimony of Ronald M. Pate, Georgia Public Service Commission Docket No. 11900-U, November 13, 2000 (pages 17-18)
- Excerpt from BellSouth cost study documentation (Exhibit DDC-1), attached to the Direct Testimony of D. Daonne Caldwell, Georgia Public Service Commission Docket No. 11900-U, November 13, 2000, (page stamped 000349)
- BellSouth's Response to Rhythms' Interrogatory 83, FPSC Docket No. 990649-TP

BellSouth Telecommunications, Inc.
Tennessee Regulatory Authority
Docket No. 00-00544
Covad's 1st Interrogatories
October 4, 2000
Item No. 15
Page 1 of 1

REQUEST: What is the exact number of cables and length of cable assumed in BellSouth's line sharing cost study?

RESPONSE: BellSouth's line sharing cost study assumed three 100 pair cables for an average distance of 150 feet.

BellSouth Telecommunications, Inc.
TN TRA Dkt No. 00-00544
Sprint's 1st Set of Interrogatories
October 13, 2000
Item No. 5
Page 1 of 1

REQUEST: Explain how the system capacity for the line sharing splitter bay of 8 (Page 001721, line 40 of the Cost Study) was determined?

RESPONSE: Based on the size of the bay, it has a capacity for 8 splitters with each having a corresponding test shelf.

BellSouth Telecommunications, Inc.
North Carolina Utilities Commission
Docket No. P-100. Sub 133d
New Entrants' Second Data Requests
April 27, 2000
Item No. 4
Page 1 of 1

REQUEST: Reference: wp J.4.1, Line 28 – Please provide a schematic or other document explaining why three blocks on the MDF are required for this particular system.

RESPONSE: Three blocks on the MDF are required to accommodate the termination of a 96-line splitter. A 96-line splitter has 96 terminations. Each termination on the splitter equates to three jumpers (voice -POTS, data -xDSL, line-data and voice). This requires three connecting blocks. See Attachment A.

BellSouth Telecommunications, Inc.
North Carolina Utilities Commission
Docket No. P-100, Sub 133d
New Entrants' Second Data Requests
April 27, 2000
Item No. 4
ATTACHMENT A

69-TYPE BLOCK USED FOR LINE SHARING SPLITTER (Block # 1)

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32
DATA (DBL)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
VOICE (PWR)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
DATA & VOICE (LINE)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R
VOICE (PWC)	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	T	
	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R	R

(PWC = No Conversation)

SplitterBlock.xls

6700

BellSouth Telecommunications, Inc.
Tennessee Regulatory Authority
Docket No. 00-00544
Covad's 1st Interrogatories
October 4, 2000
Item No. 16
Page 1 of 1

REQUEST: Please describe how BellSouth arrived at the assumption of cable number and length.

RESPONSE: This assumption was based on the method BellSouth assumed the vendor would use to wire the splitter equipment. The length is based on the average distance from the frame where the splitters appear to the CLEC common area, which is the first choice for splitter shelf placement.

BellSouth Telecommunications, Inc.
North Carolina Utilities Commission
Docket No. P-100, Sub 133d
New Entrants' Second Data Requests
April 27, 2000
Item No. 20
Page 1 of 1

REQUEST: Reference: Line Sharing Splitter Data, INPUT-NRC – Please provide a detailed explanation of the tasks performed for each of the categories listed in the “Source” column of the worksheet.

RESPONSE: See Attachment A.

BellSouth Telecommunications, Inc.
North Carolina Utilities Commission
Docket No. P-100, Sub 133d
New Entrants' Second Data Requests
April 27, 2000
Item No. 20
ATTACHMENT A

Circuit Capacity Management

Activities consist of receiving the order for splitter from customer from CRSG, respond to CRSG as to splitter equipment availability, order equipment through normal processes, initiate equipment inventory, initiate cable/pair inventory, respond to CRSG for customer splitter identification, monitor fill (not customer fill but BellSouth spare when new orders come in)

Complex Resale Support Group

Activities include receiving order from CLEC, print and email, log into tracking system, assemble printed documents, prepare folder and hand off to CCM, review and verify data, prepare handoff, close order and file

Assignment Facility Inventory Group

Activities include resolving errors from order fallout, building facility inventory in FACS and handling facility maintenance changes

Work Management Center

Activities include monitoring of the workload, loading work to the CO technicians for dispatch and subsequent closeouts of the assigned work

CO Install & Maintenance - Circuit and Facility

Activities include reviewing orders, connecting and disconnecting customer lines inside the central office, performing testing and administrative activities

Installation and Maintenance

Activities are receiving the task and interpreting it, making the line and station transfer (when required) test to make sure the transfer worked properly and close out the task

Excerpt from Direct Testimony of Ronald M. Pate
Georgia Public Service Commission Docket No. 11900-U
November 13, 2000

1 receive a response. In the case of LEIS/LEAD, access may be obtained
2 by CLECs for LQS which provides a "yes/no" qualified response.

3

4 ***Issue (5) (b) Line Sharing: How and under what rates, terms, and conditions***
5 ***should line sharing be provided?***

6

7 Q. WHAT PORTION OF THIS ISSUE ARE YOU ADDRESSING?

8

9 A. I will discuss BellSouth's implementation of line sharing as it relates to
10 BellSouth's OSS and BellSouth's associated cost of implementation. The
11 issue relating to Line Sharing rates will be addressed by Ms. Cindy Cox.

12

13 Q. PLEASE DESCRIBE BELLSOUTH'S APPROACH TO DEVELOPING
14 OSS FUNCTIONALITY THAT WILL ELECTRONICALLY PROCESS LINE
15 SHARING SERVICE REQUESTS.

16

17 A. The vendor solution provided by Telcordia Technologies, Inc. previously
18 described for CLEC xDSL pre-ordering and ordering functionality also has
19 a module to provide the OSS necessary for the pre-ordering, ordering and
20 provisioning of Line Sharing service.

21

22 Q. PLEASE SUMMARIZE THE BENEFITS OF THE TELCORDIA SOLUTION
23 FOR LINE SHARING TO BELLSOUTH AND ITS CLEC CUSTOMERS.

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A. In addition to those benefits previously described, the Telcordia solution offers electronic processing of Line Sharing service requests allowing flow-through within BellSouth's OSS. This includes the ability to inventory and assign BellSouth facilities and splitters at the pre-specified CLEC meet points. These capabilities provided by the Telcordia solution translate into reliable, fast and accurate processing of CLEC Line Sharing service requests. It provides state-of-the-art technology with the ability to process the anticipated volumes of requests in a cost-effective manner and to build future applications and functionalities.

Q. IS THE SCOPE OF WORK THAT IS TO BE PROVIDED BY TELCORDIA EXCLUSIVELY FOR CLEC OSS CAPABILITIES ASSOCIATED WITH THE CLEC XDSL AND LINE SHARING?

A. No. The majority of the work done in this effort is for OSS capabilities associated with CLEC xDSL and Line Sharing orders; however, Telcordia is performing additional work on Electronic Access Ordering ("EAO") functionality. EAO will provide ASR pre-order functionality for address validations and Connecting Facility Assignment ("CFA") inquiries. Approximately \$3.2 million is committed for licensed software Right-to-Use fees associated with EAO.

Excerpt from BellSouth Exhibit DDC-1,
Attached to the Direct Testimony of D. Daonne Caldwell
Georgia Public Service Commission Docket No. 11900-U
November 13, 2000

Element	Item / Description	JFC / JO / WB	Source	Cost Element Lfs (mos.)	For use w/ one NR		Final		Additional		Subsequent	
					Install	Disconnect	Install	Disconnect	Install	Disconnect	Install	Disconnect
1	Georgia											
2	Inputs for Nonrecurring Costs											
3	Study Period: 2000 - 2002											
4	GA											
6												
7												
8												
9	J 4											
10	LINE SHARING SPLITTER - In the Central Office											
11	J 4.1											
12	Line Sharing Splitter - per Splitter System 86 Line Capacity in the Central Office			41								
13	Network	JG66	COBMOB / SWITCH		4 0000	0 0000						
14	Engineering	34XX	Circuit Capacity Management		3 0000	0 0000						
15	Engineering	221X	Complex Resale Support Group		0 7400	0 0000						
16	Engineering	8DWC	Complex Resale Support Group		0 8700	0 0000						
17	Service Order	230X	LCSC		0 5000	0 0000						
18	J 4.2											
19	Line Sharing Splitter - per Splitter System 24-Line Capacity in the Central Office			41								
20	Network	JG66	COBMOB / SWITCH		4 0000	0 0000						
21	Engineering	34XX	Circuit Capacity Management		3 0000	0 0000						
22	Engineering	221X	Complex Resale Support Group		0 7400	0 0000						
23	Engineering	8DWC	Complex Resale Support Group		0 8700	0 0000						
24	Service Order	230X	LCSC		0 5000	0 0000						
25	J 4.3											
26	Line Sharing Splitter - per Line Activation in the Central Office			41								
27	Engineering	34XX	Circuit Capacity Management				0 0833	0 0000	0 0208	0 0000		
28	Engineering (8 min x 35% follow)	4M1X	Assignment Facility Inventory Group				0 0487	0 0000	0 0467	0 0000		
29	Connect & Test	4WXX	Work Management Center				0 0500	0 0000	0 0500	0 0000		
30	Connect & Test	431X	CO Install & Mice Field - Ctl & Fac				0 2500	0 0000	0 1000	0 0000		
31	LST - Engineering (16 min x 10%)	34XX	Circuit Capacity Management				0 0250	0 0000	0 0250	0 0000		
32	LST - Eng (8 min x 35% follow x 10%)	4M1X	Assignment Facility Inventory Group				0 0047	0 0000	0 0047	0 0000		
33	LST - Connect & Test (2 min x 10%)	431X	CO Install & Mice Field - Ctl & Fac				0 0330	0 0000	0 0450	0 0000		
34	LST - Connect & Test (80 min x 10%)	410X	Installation & Maintenance				0 0800	0 0000	0 0800	0 0000		
35	LST - Travel (30 min x 10%)	410X	Installation & Maintenance				0 0500	0 0000	0 0000	0 0000		
36	Service Order	230X	LCSC				0 4500	0 0000	0 0450	0 0000		
37	J 4.4											
38	Line Sharing Splitter - per Subsequent Activity per Line Rearrangement			41								
39	Engineering (8 min x 35% follow)	4M1X	Assignment Facility Inventory Group				0 0467	0 0000	0 0467	0 0000		
40	Connect & Test	4WXX	Work Management Center				0 1000	0 0000	0 1000	0 0000		
41	Connect & Test	431X	CO Install & Mice Field - Ctl & Fac				0 3700	0 0000	0 1500	0 0000		
42	Service Order	230X	LCSC				0 4500	0 0000	0 0450	0 0000		
43	J 4.199											
44	Line Sharing Splitter - per Splitter System 86-Line Capacity in the Central Office Disconnect			41								
45	Network	JG66	COBMOB / SWITCH				0 0000	2 0000	0 0000	0 0000		
46	Engineering	34XX	Circuit Capacity Management				0 0000	3 0000	0 0000	0 0000		
47	Engineering	221X	Complex Resale Support Group				0 0000	0 7400	0 0000	0 0000		
48	Engineering	8DWC	Complex Resale Support Group				0 0000	0 8700	0 0000	0 0000		
49	Service Order	230X	LCSC				0 0000	0 5000	0 0000	0 5000		
50	J 4.299											
51	Line Sharing Splitter - per Splitter System 24-Line Capacity in the Central Office Disconnect			41								
52	Network	JG66	COBMOB / SWITCH				0 0000	2 0000	0 0000	0 0000		
53	Engineering	34XX	Circuit Capacity Management				0 0000	3 0000	0 0000	0 0000		
54	Engineering	221X	Complex Resale Support Group				0 0000	0 7400	0 0000	0 0000		
55	Engineering	8DWC	Complex Resale Support Group				0 0000	0 8700	0 0000	0 0000		
56	Service Order	230X	LCSC				0 0000	0 5000	0 0000	0 5000		
57	J 4.399											
58	Line Sharing Splitter - per Line Activation in the Central Office Disconnect			41								
59	Engineering	34XX	Circuit Capacity Management				0 0000	0 0833	0 0000	0 0208		
60	Engineering (8 min x 35% follow)	4M1X	Assignment Facility Inventory Group				0 0000	0 0487	0 0000	0 0467		
61	Connect & Test	4WXX	Work Management Center				0 0000	0 0500	0 0000	0 0500		
62	Connect & Test	431X	CO Install & Mice Field - Ctl & Fac				0 0000	0 2000	0 0000	0 0833		
63	Service Order	230X	LCSC				0 0000	0 4500	0 0000	0 0450		
64	J 4.499											
65	Line Sharing Splitter - per Subsequent Activity per Line Rearrangement Disconnect			41								
66	Service Order	230X	LCSC				0 0000	0 4500	0 0000	0 0450		

FPSC Docket No. 001797-TP
 Exhibit No. ERYK/JPR-6
 Page 17 of 18

REQUEST: Please identify the overall percentage of loops in BST's current network that are provisioned both with and without Digital Loop Carrier systems (i.e., electronics).

RESPONSE: Based on current network (12/31/1999) data for Florida, the mix of loops with DLC and without DLC is:

DLC	42.4%
Non-DLC	57.6%

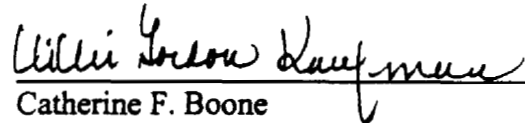
RESPONSE PROVIDED BY: W. Keith Milner
Senior Director
675 W. Peachtree St., N.E.
Atlanta, Georgia 30375

CERTIFICATE OF SERVICE

I **HEREBY CERTIFY** that a true and correct copy of the foregoing Joint Rebuttal Testimony and Exhibits of Elizabeth R. Y. Kientzle and Joseph P. Riolo on Behalf of Covad Communications Company has been furnished by (*) hand delivery this 23rd day of May, 2001, to the following:

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Florida Public Service Commission
Division of Legal Services
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