101 North Monroe Street Suite 1060 Tallahassee, Florida 32301

Tel 850.224.6199 Fax 850.681.6654





June 29, 2001

Blanco Bayo Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

RE: Docket # 010827-EI

RECORDS AND

Dear Ms. Bayo:

Enclosed is Gulf Power's Request for Confidential Classification dated June 29, 2001.

Sincerely,

Robert G. Livingston

Manager, Regulatory Affairs

RGL/fg

Enclosures

RECEIVED & FILED

C-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE

08089 JUN 298

FPSC-RECOROS/REPORTIN

SC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Gulf Power Company's petition for)	
approval of purchased power arrangement)	Docket No.: 010827-EI
regarding Smith Unit 3 for cost recovery)	Date Filed: June 29, 2001
through recovery clauses dealing with)	
purchased capacity and purchased energy.)	
	_)	

REOUEST FOR CONFIDENTIAL CLASSIFICATION

GULF POWER COMPANY ("Gulf Power", "Gulf", or the "Company") and Southern Power Company ("Southern Power")(collectively the "Companies"), by and through their undersigned attorney and pursuant to Rule 25-22.006, Florida Administrative Code, hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure certain portions of Gulf's Comparison of Purchase Power Arrangement and Rate Base Treatment of Smith CC Unit ("the Comparison"). As grounds for this request, Gulf Power Company states:

Notices and communications with respect to this Request should be addressed to:

Jeffrey A. Stone, Esquire Russell A. Badders, Esquire Beggs & Lane P. O. Box 12950 Pensacola, FL 32576-2950 Susan D. Ritenour Assistant Secretary and Assistant Treasurer Gulf Power Company One Energy Place Pensacola, FL 32520-0780

 The Comparison of Purchase Power Arrangement and Rate Base Treatment of Smith CC Unit is submitted herewith at the request of the Florida Public Service Commission's Staff.

The Comparison contains proprietary and commercially sensitive information 2. regarding Gulf and Southern Power which if disclosed to the general public would cause irreparable harm to the Companies. The Companies assert that this information is entitled to designation as confidential pursuant to Section 366.093(3)(a) and (e), Florida Statutes. During the past 5 years, the wholesale electricity markets in the United States have become increasingly competitive. The nature of the competitive wholesale market in which Southern Power operates requires that the confidentiality of the specific terms and conditions of the Purchased Power Arrangement ("PPA"), as well as information supporting and derived therefrom, be assured in order to safeguard Southern Power from the competitive disadvantages that could result from its public disclosure. Long-term power contracts typically contain combinations of a great number of significant price and non-price terms which render each contract unique. Knowing the details of one's competitors' prices and terms and conditions of service confers a distinct advantage on competing suppliers and a corresponding disadvantage to purchasers. Once competitors learn the pricing details and terms and conditions of service offered by their successful counterpart, a market target price and terms is established for wholesale power service in that market. Revelation of such information removes the incentive for competitors to aggressively cut costs, reduce margins and offer better terms and conditions. This competitive intelligence allows future offers to include prices only slightly lower than the public target price and on similar non-price terms. In addition, public disclosure of this information would give competitors insight into Southern Power's strategy for managing risk and setting prices. In this instance, public disclosure of the specific terms and conditions of the PPA, as well as the information supporting and derived therefrom, would give competitors access to details about Southern Power's costs

and operations that are not otherwise available in the competitive market. This would result in Southern Power being severely disadvantaged in any bid process in which they participate since other potential bidders would have vital information about Southern Power that they could use to undercut any bid submitted by Southern Power. Southern Power does not have access to any similar information about its competitors. This virtually eliminates Southern Power from being truly competitive in the very market in which it operates its business. On a broader view, the harm to competition in the wholesale electricity market in general is substantial. The competitive process is built on many principles, one of which is the control and flow of vital information. Competition requires bidders to bid in what they perceive is their best offer under the prevailing market constraints based on the best information available to them at that time. Public disclosure of the information filed pursuant to this Request would cause the competitive market to become distorted by an asymmetrical flow of information among the pool of potential bidders. Southern Power's competition would be given far greater information than they are otherwise entitled in the market. Over time, Southern Power could become ineffective as a competitor and competition is then lessened by their inability to participate in the wholesale electricity market in a meaningful manner. In addition, other wholesale electricity suppliers may become hesitant or even decide to forgo participation in the Florida wholesale electricity market for fear that their proprietary and confidential business information and other trade secrets will be made public. Thus, the Companies assert that this information is entitled to designation as confidential pursuant to Section 366.093(3)(a) and (e), Florida Statutes.

.....

3. The information provided in the Comparison is also entitled to confidential classification as information concerning contractual data, the disclosure of which would impair

the efforts of the public utility or its affiliates to contract for goods or services on favorable terms. Section 366.093(3)(d), Florida Statutes, provides that such information is proprietary confidential business information to be afforded protection from public disclosure. For the reasons stated in paragraph 2 above, the public disclosure of the specific contractual terms and conditions of the PPA would result in irreparable harm to Southern Power. Gulf would suffer similar harm, but from the perspective of a purchaser in the wholesale energy market. Southern Power will not enter into the PPA with Gulf if the terms and conditions of said PPA are publicly disclosed. Other entities with whom Gulf may desire to enter into a purchased power agreement in the future may have the same concerns and take the same position. Gulf would then be in a very difficult market position and may be unable to acquire purchased power at a competitive price. The PPA was filed with the Commission pursuant to a Request for Confidential Classification on June 22, 2001.

الباليون فالعجوجوف الرفيران

- 4. The information filed pursuant to Request is intended to be, and is treated as, confidential by the Companies and has not been otherwise publicly disclosed.
- 5. Submitted as Exhibit "A" is a copy of the Comparison, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of the Comparison, which may be made available for public review and inspection.

 Attached as Exhibit "C" to this request is a line-by-line/field-by-field justification for the request for confidential classification.

WHEREFORE, Gulf Power Company respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Respectfully submitted this $29^{\frac{+1}{2}}$ day of June 2001,

JEFFREY A. STONE

Florida Bar No. 325953

RUSSELL A. BADDERS

Florida Bar No. 007455

Beggs & Lane

P.O. Box 12950

(700 Blount Building)

Pensacola, FL 32576-2950

(850) 432-2451

Attorneys for Gulf Power Company

11 VILL 1 1994 PART 11

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Gulf Power Company's petition for)		
approval of purchased power arrangement)	Docket No.:	010827-EI
regarding Smith Unit 3 for cost recovery)		
through recovery clauses dealing with)	Date Filed:	June 29, 2001
purchased capacity and purchased energy.)		
)		

EXHIBIT "A" REQUEST FOR CONFIDENTIAL CLASSIFICATION

The information provided herein should be maintained as proprietary confidential business information pursuant to Section 366.093 and Rule 25-22.006, F.A.C.

EXHIBIT "A"

Provided to the Division of Records and Reporting under separate cover as confidential information

The second constant of the second sec

EXHIBIT "B"

CONFIDENTIAL AND PROPRIETARY
BUSINESS INFORMATION

Gulf Power Company 1 Comparison of Purchase Power Arrangement and Rate Base Treatment of Smith CC Unit 2 3 (\$000's) Year 1 Year 2 Year 3 Year 5 Vear 4 Year 6 Year 7 Year 8 Year 9 Year 10 RATE BASE CALCULATION: 6 Avg Net Plant 216.412 211.679 206.437 202.614 201.450 198.266 194 690 195 026 191.889 186 456 Ava Land 119 119 119 119 119 119 119 119 119 119 Avg (LTSA Prepayment + Spare Parts Inventory) 3.785 7,003 9.738 10,773 9.062 9.410 10.099 6.557 6.177 7.662 9 Ava ADIT (1.652) (4.006) (6.533)(8.637)(10.461)(12, 216)(13.818)(15.197)(16.494)(17,766) Avg. Net Investment 218,663 214,794 209,760 204,869 200,170 195,580 191.090 186.506 181.691 176.471 11 7 73% 45 00% 7.606 7.472 7.297 7.126 6.963 6.803 6.647 6.488 6.320 6.139 Trust Preferred Dividends 12 8 25% 10 00% 1,804 1,772 1,731 1.690 1.651 1.614 1.576 1.539 1.499 1.456 13 Return On Equity 13 00% 45.00% 12.792 12.565 12.271 11.985 11.710 11.441 11 179 10.911 10 629 10 324 14 Income Taxes 8.033 7.891 7.706 7,526 7.354 7.185 7.020 6.852 6.675 6.483 Operating & Maintenance Expense 3.503 5.889 15 4,428 5 164 5.281 6.412 6.198 6.439 6.422 7,268 A & G Expense, Ins ,Benefits & Payroll Taxes 1 160 1.266 1 339 1.380 1.609 1,889 1,900 1,955 1.986 2,101 17 Property Taxes 803 1.927 1 927 1.927 1.927 1,927 1,927 1.927 1.927 1.927 Depreciation Expense 7.624 7.693 7.782 7 934 8 201 8,402 8.613 9.012 9.277 9.471 AFUDC Equity Depreciated x Tax Rate 9663 / 30 x 38575 124 124 124 124 124 124 124 124 124 124 ESTIMATED TOTAL NON-FUEL COSTS IF RATE BASED 43,449 45.140 45.340 44.974 45.428 45,797 45,246 45,184 44.859 45.293 Net Present Value Of 10 Years Rate Base Costs Above @ AT Disc Rate 8 49% 302,569 22 PPA CALCULATION: PPA Price Per MW 24 MW Estimated PPA Capacity Payments Net Present Value Of 10 Years Capacity Payments Estimated Territorial USE (GWHs) Estimated Variable O & M Rate Estimated Territorial Variable O.&.M. Cost Net Present Value Of 10, Years, Variable O & M. Estimated Total Non-Fuel Costs Under PPA Net Present Value Of 10 Year Non-Fuel PPA Costs @ AT Disc Rate 8.49% 33 Net Present Value Rate Base Minus PPA

Note: Totals may not add due to rounding.

CONFIDENTIAL AND PROPRIETARY
BUSINESS INFORMATION

1

2

Gulf Power Company

Comparison of Purchase Power Arrangement and Rate Base Treatment of Smith CC Unit

3 (\$000's)

4 Year 1 Year 2 Year 3 Year 4 Year 5 Year 6 Year 7 Year 8

4				Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
5	RATE BASE CALCULATION:												
6	Avg. Net Plant			216,412	211,679	206,437	202,614	201,450	198,266	194,690	195,026	191,889	186,456
7	Avg Land			119	119	119	119	119	119	119	119	119	119
8	Avg (LTSA Prepayment + Spare Parts Inventory)			3,785	7,003	9,738	10,773	9,062	9,410	10,099	6,557	6,177	7 662
9	Avg ADIT		_	(1,652)	(4,006)	(6,533)	(8,637)	(10,461)	(12,216)	(13,818)	(15,197)	(16,494)	(17,766)
10	Avg Net investment		_	218,663	214,794	209,760	204,869	200,170	195,580	191,090	186,506	181,691	176,471
11	Interest	7 73%	45 00%	7,606	7,472	7,297	7,126	6,963	6,803	6,647	6,488	6.320	6 13 9
12	Trust Preferred Dividends	8 25%	10 00%	1,804	1,772	1,731	1,690	1,651	1,514	1,576	1,539		
13		13 00%	45 00%	12,792	12,565	•						1,499	1 456
	Return On Equity	13 00%	45 00%		•	12,271	11,985	11,710	11,441	11,179	10,911	10 629	10,324
14	Income Taxes			8,033	7,891	7,706	7,526	7,354	7,185	7,020	6 852	5,675	6 483
15	Operating & Maintenance Expense			3,503	4,428	5,164	5,281	5,889	6,412	6,198	6 439	6 422	7 268
16	A & G Expense, Ins ,Benefits & Payroll Taxes			1,160	1,266	1,339	1,380	1,609	1,889	1,900	1 955	1,986	2 101
17	Property Taxes			803	1,927	1,927	1,927	1,927	1,927	1,927	1,927	1,927	1 927
18	Depreciation Expense			7,624	7,693	7,782	7,934	8,201	8,402	8 613	9 012	9 277	9 471
19	AFUDC Equity Depreciated x Tax Rate	9663 / 30	38575	124	124	124	124	124	124	124	124	124	124
20	20 ESTIMATED TOTAL NON-FUEL COSTS IF RATE BASED			43,449	45,140	45,340	44,974	45,428	45,797	45,184	45,246	44,859	45 293
21	21 Net Present Value Of 10 Years Rate Base Costs Above @ AT Disc Rate 8 49%			302,569	<u> </u>								

22 PPA CALCULATION:

23 PPA Price Per MW
24 MW
25 Estimated PPA Capacity Payments

26 Net Present Value Of 10 Years Capacity Payments

27 Estimated Territorial USE (GWHs)
28 Estimated Variable 0 & M Rate

Estimated variable C & W Rate

29 Estimated Territorial Variable O.&.M. Cost

30 Net Present Value Of 10 Years Variable O & M

31 Estimated Total Non-Fuel Costs Under PPA

32 Net Present Value Of 10 Year Non-Fuel PPA Costs @ AT Disc Rate 8 49%

33 Net Present Value Rate Base Minus PPA

Note: Totals may not add due to rounding.

EXHIBIT "C"

Line-by-Line/Field-by-Field Justification

Line(s)/Field(s)____

Line 23, Price Term of PPA Line 28, Price Term of PPA

.

Line 24, Derived from Non-price Term of PPA

Line 25, Derived form Price Term of PPA

Line 26, Derived from Price Term of PPA

Line 27, Derived from Non-price Term of PPA

Line 29, Derived from Price Term of PPA

Line 30, Derived from Price Term of PPA

Line 31, Derived from Price Term of PPA

Line 32, Derived from Price Term of PPA

Line 33, Derived from Price Term of PPA

Justification

These lines contain information regarding a price or non-price term of the PPA which is already subject to a Request for confidential classification filed on or about June 22, 2001. This information is entitled to designation as confidential pursuant to Sections 366.093(3)(a), (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraphs 2 and 3 of this Request and in the Request for Confidential Classification for the PPA filed on June 22, 2001.

The information provided on these lines is entitled to designation as confidential pursuant to Sections 366.093(3)(a), (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 2 of this Request. Public disclosure of this information would enable competitors of Southern Power to derive the price and non-price terms of the PPA. The PPA was filed with the Commission pursuant to a Request for Confidential Classification on June 22, 2001.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Gulf Power Company's petition for approval of purchased power arrangement regarding Smith Unit 3 for cost recovery through recovery clauses dealing with purchased capacity and purchased energy

Docket No.: 010827-EI

لابد لابه و العاملات والمعالم المعران

Certificate of Service

this 29th day of June 2001 by U.S. Mail or hand delivery to the following:

Robert Elias, Esquire Staff Counsel FL Public Service Commission 2540 Shumard Oak Boulevard Tallahassee FL 32399-0863 John W. McWhirter, Esquire McWhirter Reeves, P.A. 400 N. Tampa St., Suite 2450 Tampa FL 33602

Jack Shreve, Esquire
Office of Public Counsel
c/o The Florida Legislature
111 W. Madison St., Room 812
Tallahassee FL 32399-1400

Joseph A. McGlothlin, Esquire McWhirter Reeves, P.A. 117 S. Gadsden Street Tallahassee FL 32301

Ronald C. LaFace, Esquire Greenberg Traurig, P.A. P. O. Drawer 1838 Tallahassee FL 32302

JEFFREY A. STONE
Florida Bar No. 325953
RUSSELL A. BADDERS
Florida Bar No. 0007455
Beggs & Lane
P. O. Box 12950
Pensacola FL 32576
850 432-2451
Attorneys for Gulf Power Company