NANCY B. WHITE General Counsel - Florida

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (305) 347-5558

September 17, 2001

Mrs. Blanca S. Bayó Director, Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 010740-TP (IDS Complaint)

Dear Ms. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Specified Confidential Classification for responses to IDS' First Request for Production of Documents Nos. 4, 11, 16, 17, 18, 19, and 22 and responses to IDS' First Set of Interrogatories Nos. 2, 9, and 10, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

Nancy B. Hhite Nancy B. White

cc: All Parties of Record Marshall M. Criser III R. Douglas Lackey

1

DOCUMENT NUMBER-DATE

CERTIFICATE OF SERVICE Docket No. 010740-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via

by (*) Hand Delivery and Federal Express this 17th day of September, 2001 to the

following:

Mary Anne Helton (*) Staff Counsel Florida Public Service Commission Division of Legal Services 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 Te. No. (850) 413-6096 mhelton@psc.state.fl.us

Suzanne Fannon Summerlin (+) (*) 1311-B Paul Russell Road Suite 201 Tallahassee, Florida 32301 Tel. No. (850) 656-2288 Fax No. (850) 656-5589 <u>summerlin@nettally.com</u> Represents IDS

Michael Noshay, President IDS Long Distance, Inc. n/k/a IDS Telcom, LLC 1525 N.W. 167th Street Second Floor Miami, Florida 33169 Tel. No. (305) 913-4000 Fax No. (305) 913-4039 mnoshay@idstelcom.com

Nancy B. White (22)

(+) Signed Protective Agreement

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In re: Complaint of IDS Long Distance, Inc. n/k/a IDS Telecom, L.L.C., Against BellSouth Telecommunications, Inc., and Request for Emergency Relief Docket No.: 010740-TP

Filed: September 17, 2001

BELLSOUTH TELECOMMUNICATIONS, INC.'S REQUEST FOR SPECIFIED CONFIDENTIAL CLASSIFICATION

BellSouth Telecommunications, Inc. ("BellSouth" or "Company"), hereby files, pursuant to Rule 25-22.006, Florida Administrative Code, its Request For Confidential Classification, and states the following:

1. On September 4, 2001, BellSouth filed its Responses and

Objections to IDS' First Request for Production of Documents and First Set of Interrogatories. A Notice of Intent to Request Confidential Classification was also filed this same day for responses to Request for Production of Documents Nos. 1, 4, 11, 16, 17, 18, 19, and 22 and responses to Interrogatories Nos. 2, 9, and 10 which contain information that is considered confidential and proprietary to BellSouth. At this time, BellSouth is hereby withdrawing its request for confidentiality for Request for Production of Documents No. 1.

2. Pursuant to Rule 25-22.06(3)(a), BellSouth is now filing a Request for Confidential Classification for the subject information because the information contained in responses to Request for Production of Documents Nos. 4, 11, 16, 17, 18, 19, and 22 and responses to Interrogatories Nos. 2, 9, and 10 contains confidential business information, customer specific information and competitive business information that is considered confidential and proprietary to BellSouth. Additionally, this information is valuable and BellSouth strives to keep it secret. Pursuant to Section 364.183, Florida Statutes, such information is classified as proprietary confidential business information. A more specific description of this information is contained in Attachment A. Accordingly, it should be held exempt from the public disclosure requirements of Section 119.07, Florida Statutes.

3. BellSouth has treated and intends to continue to treat the information for which confidential classification is sought as private, and this information has not been generally disclosed.

4. Appended hereto as Attachment B is two copies of the requested documents with the confidential information deleted.

5. Appended hereto as Attachment C is a sealed envelope containing one copy of the documents including the material which is confidential and proprietary.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an order declaring the information described above to be confidential, proprietary business information that is not subject to public disclosure.

2

Respectfully submitted this 17th day of September, 2001.

BELLSOUTH TELECOMMUNICATIONS, INC.

incu. NANCY B. WHITE

NANCY B. WHITE (2) JAMES MEZA III c/o Nancy Sims 150 South Monroe Street, Suite 400 Tallahassee, Florida 32301 (305) 347-5558

R. DOUGLAS LACKE

PATRICK W. TURNER (2) 675 W. Peachtree Street Suite 4300 Atlanta, Georgia 30375 (404) 335-0747

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Attachment A

BellSouth Telecommunications, Inc. FPSC Docket No. 010740-TP IDS First Interrogatories and First Request for Production of Documents Page 1 of 3 September 17, 2001

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELLSOUTH'S RESPONSE TO IDS' 1ST SET OF INTERROGATORIES (Item Nos. 2, 9 and 10) AND IDS' 1ST REQUEST FOR PRODUCTION OF DOCUMENTS (Item Nos. 4, 11, 16, 17, 18, 19 and 22)

1. The information requested contains practices/procedures utilized by BellSouth to conduct business. This information, if released, would allow BellSouth's competitors to have free access to certain intellectual property which was developed at significant expense to BellSouth. BellSouth's competitors can use this information to develop their own strategies without the burden and expense of developing this property for themselves. Thus, the disclosure of this information to BellSouth's competitors would impair BellSouth's ability to compete and the information is entitled to confidential classification pursuant to Section 364.183, Florida Statutes. In addition, this information, which BellSouth keeps as trade secrets, is valuable because it is used by BellSouth in conducting its business. Therefore, this information should be classified as proprietary, confidential business information exempt from the Open Records Act.

2. This material is proprietary and confidential business information used by BellSouth in conducting its business, and not commonly known by or available to the public. Specifically, this material contains customer specific information, including information on IDS' customers, IDS' customer order details, and IDS specific performance data reports. Such information is of a competitive nature and could be used to the detriment of BellSouth's customer, IDS, by companies competing with IDS. The Commission has always protected customer specific information in order to protect the customer's privacy and prevent a competitor of the customer from obtaining an unfair advantage. Therefore, this information is entitled to confidential classification pursuant to Section 364.183(3)(e), Florida Statutes.

Attachment A

BellSouth Telecommunications, Inc. FPSC Docket No. 010740-TP IDS First Interrogatories and First Request for Production of Documents Page 2 of 3 September 17, 2001

3. This material is proprietary and confidential business information used by BellSouth in conducting its business, and not commonly available to the public. Specifically, this information reflects BellSouth's average monthly billed revenues by specific service type as well as marketing compensation/incentive payments by those specific service types. As such, BellSouth's competitors can use this information to develop and target their marketing plans. The disclosure of this information to BellSouth's competitors would impair BellSouth's ability to compete. In addition, this information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, it is a trade secret which should be classified as proprietary, confidential business information exempt from the Open Records Act pursuant to Section 364.183, Florida Statues.

Interrogatory Item No. 2 Attachment

Location	<u>Reason</u>
Entire Document	2

Interrogatory Item No. 9 Attachment

<u>Location</u>	<u>Reason</u>
Entire Document	2

Attachment A

BellSouth Telecommunications, Inc. FPSC Docket No. 010740-TP IDS First Interrogatories and First Request for Production of Documents Page 3 of 3 September 17, 2001

Request for Production of Documents, Item No. 4

Location	Line/Col	<u>Reason</u>
Page 1 Page 2 Page 5 Page 6 Page 7 Page 8	Line 1 Lines 1-9 Lines 1 Lines 1-2 Line 1 Line 1	2 2 2 2 2 2 2
Page 9	Line 1	2

Request for Production of Documents, Item No. 11

Location	Line/Col	Reason
Pages 1 – 9	columns B –G; All lines	3
Page 10	columns B-C; All lines	3
Page 11	columns B-D; All lines	3
Page 12 – 13	Entire page	3
Page 14	columns B – G; All lines	3

Interrogatory, Item No. 10 and Request for Production of Documents, Item Nos. 16, 17, 18, 22

Location	<u>Reason</u>
Entire CD (all files)	2

Request for Production of Documents, Item No. 19

Location	<u>Reason</u>
Entire Document	1