#### EARLY, LENNON, PETERS & CROCKER, P.C.

ATTORNEYS AT LAW

900 COMERICA BUILDING KALAMAZOO, MICHIGAN 49007-4752 TELEPHONE (616) 381-8844 FAX (616) 349-8525

GEORGE H LENNON JOHN T. PETERS, JR DAVID G CROCKER HAROLD E. FISCHER, JR LAWRENCE M BRENTON GORDON C. MILLER BLAKE D. CROCKER ROBERT M. TAYLOR PATRICK D. CROCKER ANDREW J VORBRICH\* NICOLETTE G. HAHN\*\* ROBERT G. LENNON\*\*\* OF COUNSEL VINCENT T. EARLY THOMPSON BENNETT

JOSEPH J BURGIE (1926 1992)

\*Also admitted in lowa.

\*\*Also admitted in California and North Carolina.

\*\*\* Also admitted in New York, Illinois, and Washington, D.C.

September 28, 2001

Director Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399

01/338-77

RE: Petition for Authority to Acquire Certain Assets of Single Billing Services, Inc.

#### Dear Sir:

Enclosed herewith for filing with the Commission, please find an original and six (6) copies of Enhanced Communications Network, Inc.'s Petition for Authority to Acquire Certain Assets of Single Billing Services, Inc.

Also enclosed is a duplicate of this letter attached to a copy of the Petition. Please stamp the duplicate and return same in the self-addressed, stamped envelope.

Please contact the undersigned should you have any questions or concerns.

Very truly yours?

EARLY, LEYNON, CROCKER & BARTOSIEWICZ, P.L.C.

Patrick/D. Crooker PDC/bmr

DOCUMENT NUMBER DATE

12675 OCT-55

FPSC-COMMISSION CLERK

# Before the PUBLIC SERVICE COMMISSION OF THE STATE OF FLORIDA

Petition for Authority	)		
to Acquire Certain Assets of	)	Docket No.	
Single Billing Services, Inc.	)		

## JOINT PETITION FOR APPROVAL TO ACQUIRE ASSETS AND REQUEST FOR EXPEDITED APPROVAL

NOW COMES Enhanced Communications Network, Inc. ("ECN") and Single Billing Services, Inc. ("SBS") by and through their attorneys Early, Lennon, Crocker & Bartosiewicz, P.L.C., pursuant to the rules and regulations of the Florida Public Service Commission ("Commission"), and hereby jointly request that the Commission approve the acquisition by ECN of a certain portion of the subscriber base of SBS and to grant such relief on an expedited basis to allow for the consummation of the transaction without undue delay. For the reasons set forth below, the parties request the Commission to grant such approval immediately. ECN and SBS provide the following in support of this request:

#### I. The Parties

#### A. Enhanced Communications Network, Inc.

ECN is a corporation organized under the laws of the State of Delaware with principal offices located West Covina, California. ECN holds authorization under Section 214 of the Communications Act of 1934, as amended, to provide domestic interstate and international telecommunications service, and is authorized to provide intrastate, interexchange service in 38 states, including the State of Florida. A copy of ECN's applicable intrastate tariff is on file with the Commission.

The principle office of ECN is located at:

Enhanced Communications Network, Inc. 1031 S. Glendora Avenue W. Covina, CA 91790

Please direct any questions concerning ECN and this application to:

Patrick D. Crocker Early, Lennon, Crocker & Bartosiewicz, P.L.C. 900 Comerica Building Kalamazoo, MI 49007 (616) 381-8844 (616) 349-8525 (facsimile)

B. Single Billing Services, Inc.

SBS is a corporation organized under the laws of the State of Delaware whose principal offices are located at El Monte, California. SBS is authorized under Section 214 of the Communications Act of 1934, as amended, to provide domestic interstate and international telecommunications service, and is authorized to provide intrastate, interexchange service in 44 states, including Florida. A copy of SBS's applicable intrastate tariff is on file with the Commission.

The principal office of SBS is located at:

Single Billing Services, Inc. d/b/a Asian American Association 9550 Flair Drive, Suite 409 El Monte, CA 91731

Please direct any questions concerning SBS to:

Patrick D. Crocker Early, Lennon, Crocker & Bartosiewicz, P.L.C. 900 Comerica Building Kalamazoo, MI 49007 (616) 381-8844 (616) 349-8525 (facsimile)

#### II. The Transaction

Pursuant to an Asset Purchase Agreement executed August 1, 2001, SBS has agreed to sell to ECN, and ECN has agreed to purchase (a) the right to provision certain SBS telecommunications customers (hereinafter "SBS Customers") with telecommunications and ancillary services; (b) the right to receive payments from SBS Customers; and (c) the right to receive accounts receivable for such SBS Customers. A copy of the Asset Purchase Agreement is attached hereto as Exhibit A.

#### III. Public Interest Considerations

The transfer contemplated by the Asset Purchase Agreement will serve the public interest by enabling ECN to achieve increased economies of scale and compete more effectively in the telecommunications marketplace. More effective competition will ultimately lead to lower prices and the availability of more products and services to the public.

The transfer of the SBS Customer base will also benefit SBS's existing customers directly.

The acquisition of the SBS Customer base by ECN will enable these subscribers to continue to receive highquality telecommunications service at affordable rates without interruption.

Thus, the public will benefit both directly, through the availability of, and access to, an active carrier of the competitive services, and indirectly, because of the presence of an active competitor in this market will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve their quality of service. The customers of ECN and SBS rely on these companies for high quality, affordable intrastate service. Upon approval of this transaction, ECN will provide notice to the SBS Customers, and assure them of ECN's commitment to continue the provision of high quality, affordable services pursuant to the company's filed tariff. As such,

the transaction will not cause inconvenience or confusion to ECN or the SBS Customers. Indeed, the transaction will be virtually transparent to ECN and the SBS Customers in terms of the services that they receive. A copy of the sample notice of the transfer appears as Exhibit B attached hereto.

ECN certifies that it continues to have the necessary managerial and financial resources to provide the public with quality telecommunications service throughout the state. After the consummation of the transaction, ECN will continue to be led by a team of well-qualified managers comprised of its existing personnel. ECN expects that the ample managerial, technical and financial expertise of this managerial team will enable ECN to continue providing high quality service to its existing customers and those of SBS, as well as to expand its customer base. The proposed acquisition will therefore promote competition in the Florida services market and serve the public interest.

WHEREFORE, ECN and SBS respectfully requests that the Commission authorize the sale of assets from SBS to ECN. In addition, the Parties respectfully request expedited processing of this Joint Petition so that the transaction my proceed without undue delay.

Respectfully submittee

Enhanced Communications Network, Inc., and Single Billing Services, Inc.

Patrick D. Crocker By:

Early, Lennon, Crocker & Bartosiewicz, P.L.C.

Its Attorneys

## EXHIBIT A

## ASSET PURCHASE AGREEMENT

#### ASSET PURCHASE AGREEMENT

This Agreement executed the 1st day of August, 2001, by and between SINGLE BILLING SERVICES, INC., ("SBS"), and ENHANCED COMMUNICATIONS NETWORK, INC. ("ECN"), is made in consideration of the mutual covenants and agreements herein contained and provides as follows:

#### 1. PURCHASE AND SALE.

SBS agrees to sell and ECN agrees to buy all of the assets of SBS, including, but not limited to, those described in Section 2 hereof, (the "Assets"), for the purchase price set forth in Section 3 hereof, subject to the terms and conditions of this Agreement.

#### 2. ASSETS.

ECN will acquire all the assets of SBS pursuant to this Agreement, including, but not limited to, the following:

- a) All the long distance customer base of SBS;
- b) All accounts receivable of SBS for long distance services provided to the customer base;
- c) All books and records of SBS relating to the long distance service;
- d) All evidence of verification;
- e) All contracts with the long distance customers;
- f) All call detail records pertaining to the long distance customers;
- g) The right to use the trade name Single Billing Services; and
- h) The right to use the trade name Asian American Association in conjunction with other entities licensed or authorized to use the name, subject to the approval of Asian American Association.
- i) The rights of SBS as lessee in the leases which are listed in Section 3.

#### 3. PURCHASE PRICE.

The consideration for the purchase of the Assets in this Agreement by ECN to assume and pay up to the amount of \$2,409,381.20 of the obligations of SBS as follows:

Accounts Payable	\$639,457.97
Capital Lease - BSB	41,764.17
Capital Lease - Information Leasing	60,486.41
Capital Lease - Inf. Dir	145,181.09
Note Payable - Fong	350,000.00
Note Payable - Gold	957,500.00
Note Payable - Boxley	90,000.00
Accrued Payroll	74,298.27
Accrued Payroll Tax	13,419.58
Accrued Expenses	37,273.71

The parties agree that ECN may settle and pay the foregoing assumed obligations on such terms and conditions as may be agreeable to the listed creditors and ECN so long as SBŞ is not required to make any further payments to satisfy the same. Although this transaction will not close until all necessary regulatory approvals are obtained, ECN is authorized to initiate contact with the listed creditors immediately upon the Pre-Closing of this transaction.

#### 4. PRE-CLOSING.

The Pre-Closing of this transaction shall take place August 1, 2001, at which time SBS will deliver a Bill of Sale covering the Assets to Early, Lennon, Crocker & Bartosiewicz, PLC to be held in escrow pending regulatory approval of the transfer of the customer base.

#### 5. CLOSING.

The Closing of this transaction shall be held within five (5) business days after the parties receive necessary regulatory approvals. Upon the Closing, Early, Lennon, Crocker & Bartosiewicz, PLC will deliver the Bill of Sale to ECN.

#### 6. INTERIM MANAGEMENT.

After the Pre-Closing and until the Closing, ECN will cause the following interim management services to be provided by SBS:

a) Assistance to EAAA in any aspect of the management of SBS as shall be necessary, appropriate and agreeable to ECN and EAAA;

b) Upon the Closing of the EAAA purchase of the stock of SBS, assumption of the duties of interim manager of SBS with all the duties previously performed by EAAA.

#### 7. OBLIGATIONS OF SBS.

SBS shall continue to be responsible for the payment of state and federal taxes and fees imposed upon its long distance services and to file all necessary reports, worksheets and returns with appropriate federal and state agencies, as follows:

- a) <u>Taxes</u>. SBS will file all necessary returns, reports or worksheets with local, state and federal authorities covering the revenues attributable to its long distance services and pay the taxes due; and
- b) <u>USF and Other Fees</u>. SBS will file all necessary returns, reports or worksheets with state and federal authorities covering the revenues attributable to its long distance services and pay all fees due. For example, SBS will file federal forms 499-Q for the first and second quarters of 2001. The fees payable for the third quarter of 2001, which are based upon the 499-Q covering the first quarter of 2001, and for the fourth quarter of 2001, which are based upon the 499-Q covering the second quarter of 2001, shall be paid by SBS. SBS shall remain responsible for and pay any USF fees which are based upon any worksheets which have been filed or should be filed. When the customers of SBS become the customers of ECN, ECN will file the necessary reports and worksheets and will pay the federal state, USF and other fees which shall be due based upon the USF reports filed by ECN.

#### 8. CUSTOMER BASE TRANSACTION.

SBS and ECN will transfer the customer base of SBS to ECN only after FCC approval and the subsequent necessary approval of each state. After federal approval, the parties will move SBS customers on a state by state basis as the necessary approvals are given by each state. If the parties cannot obtain the necessary approvals of 75% of the state regulatory commissions, then either party may terminate this Agreement upon thirty (30) days written notice to the other as the same relates to those states who have not yet approved the transfer of the customer base. No other change shall be made in the Agreement.

#### 9. REGULATORY APPROVALS.

- SBS will be responsible for making any applicable state and federal a) regulatory filings on behalf of itself and ECN in jurisdictions in which approvals are required, such as state public utility commissions and the Federal Communications Commission, after the Transfer Date and prior to Closing Date. ECN agrees to fully cooperate with SBS to complete all filings by providing information, signatures, documents, certifications and similar items as needed and/or required by any and all state and federal regulatory agencies responsible for reviewing and approving this transaction. ECN shall supply the requested information to SBS or perform the requested act (e.g., execution of all applications for regulatory approval, etc.) no later than the next business day after the request is made by telephone, electronic mail, facsimile, overnight delivery or other means of delivery. SBS agrees to initiate said filings within ten (10) business days of the Transfer Date of this Agreement, and all filings shall be made by SBS and awaiting regulatory approval within thirty (30) business days of the Transfer Date of this Agreement, provided ECN provides SBS with the required information for the filings or unless otherwise agreed to by the parties. SBS agrees that it will not send any correspondence to any end user Customer pursuant to regulatory consents and approvals regarding this transaction without 48 hour advance notice to ECN for their review, comment and approval, which consent will not be unreasonably withheld. SBS reserves the right to send revised correspondence after 48 hours.
- b) This Agreement cannot be canceled by any party that fails to cooperate to timely make all filings required by law to receive approval from state and regulatory agencies. In the event any approval is not obtained for whatever reason, but approvals are obtained in states representing over 75% of the Customers, then the parties agree to proceed to Closing for all Customers located in states where approvals have been received.
- c) In the event regulatory approvals cannot be obtained from states representing over 75% of the Customer base, then either party shall have the rights set forth in Section 8.
- d) SBS will be responsible for all filing fees charged by the applicable state and federal agencies to obtain regulatory consents to sale of the Assets, provided however ECN will remain responsible, and shall reimburse SBS, for any required ECN regulatory filings.

#### 10. SELLER REPRESENTATIONS AND WARRANTIES.

SBS represents and warrants that:

- a) SBS is the sole owner of the Customer account base to be transferred hereunder and has the full legal ability to transfer them free and clear of any liens on such accounts to ECN at closing, and free of any claims for broker commissions owned on Customer accounts for periods before the Transfer Date.
- b) The person, executing this Agreement on behalf of SBS, is authorized to execute this Agreement on behalf of and to bind SBS to the terns hereof without the necessity of further director or shareholder approval and that SBS is validly incorporated in the State of Delaware, is in good standing and that all franchise and other taxes due the State of Delaware are paid.
- c) SBS has not transferred or committed to transfer the Customer accounts herein to any other party, that no other party has a prior claim or purchase right in such account.
- d) SBS will provide prior to the Closing Date all releases necessary to allow the transfer of its accounts free and clear from any liens.
- e) That SBS has complied with the laws and regulations of the FCC and appropriate State Utility Commissions, and SBS will remain responsible for any acts, pending actions or violations involving long distance Customers that arose or occurred prior to the Transfer Date (it being the date of the act or occurrence and not the date of the filing of any action which determines SBS's responsibility for the resolution of any such claims).
- f) SBS has not given any warranties or representations to any third parties or to any or all of the Customer Base in connection with its supplying of services to the Customer Base and accounts nor is it aware of any facts or occurrence forming the basis of any present claim against SBS relative to the assets.
- g) That, to SBS's knowledge, there is no material dispute with any LEC that will interfere with or prevent the billing of the long distance Customers conveyed herein.

#### 11. ECN REPRESENTATIONS AND WARRANTIES.

ECN represents and warrants that:

- a) The person executing this Agreement on behalf of ECN is duly authorized to execute this Agreement on behalf of and to bind ECN to the terms hereof without the necessity of any further director or shareholder approval and that ECN is authorized to do business in the State of Delaware, is in good standing and that all franchise and other taxes due the State of Delaware and other states have been paid.
- b) It will timely cooperate with all regulatory approval and consent filings from all state and federal regulatory agencies concerning the transfer of the customer base.

#### 12. INDEMNIFICATION.

- a) SBS agrees to indemnify and hold ECN, its stockholders, parents, affiliates, officers, directors, employees and agents, harmless from any and all actions, claims, suits, costs, attorneys' fees or damages which arise after the Pre-Closing Date but are attributable to periods, payments or events which accrue or arise on or before the Pre-Closing Date relating to (i) any violation or alleged violation of any FCC or other application law or state regulation relating to the Assets, (ii) arising out of fraudulent calls of any nature to the extent that the party claiming the calls in question to be fraudulent, is (or had been at the time of the call) an End User of SBS, and is part of the Assets, (iii) any slamming or cramming claim by a Customer alleged to have occurred prior to the Transfer Date, and the party requesting the credit as part of the Assets; and, any breach of this Agreement by SBS.
- b) ECN agrees to indemnify and hold SBS, its stockholders, parents, affiliates, officers, directors, employees and agents, harmless from any and all actions, claims assessments, suits, costs, attorneys' fees or damages attributable to periods, payments or events which accrue or arise after the Pre-Closing Date relating to (i) any violation or alleged violation of any FCC or other applicable law or state regulation relating to the Assets, (ii) arising out of fraudulent calls or any nature to the extent that the party claiming the calls in question to be fraudulent, is (or had been at the time of the call) an End User of ECN, and is part of the Assets, (iii) any slamming or cramming claim by a Customer alleged to have occurred after the Pre-Closing Date, and the party requesting the credit is part of the Assets; and, any breach of this Agreement by ECN.

c) Neither party shall be responsible for any consequential, special, incidental or punitive damages, including lost profits, alleged to have been incurred by the other party.

#### 13. CONFIDENTIALITY OF CUSTOMER ACCOUNTS AND THIS AGREEMENT.

SBS agrees to maintain as confidential the long distance Customer account information for the Customer accounts being transferred to ECN, including but not limited to each Customer's name, telephone number(s), address and all other information pertaining to the Customer's account. Further, both parties agree to maintain as confidential all of the terms and conditions of this Agreement, all information contained therein and any Exhibits to such Agreement, and any information exchanged between the parties in either the negotiation of this Agreement or the preparation of the documentation evidencing the agreement of the parties.

### 14. GOVERNING LAW, VENUE AND MANDATORY MEDIATION.

This Agreement shall be construed under the laws of the state of Delaware. If any dispute or interpretation shall arise which cannot be resolved by the parties, then the parties will submit to non-binding mediation pursuant to the rules of the American Arbitration Association prior to suit in a good faith effort to resolve any disputes. After full participation in the mediation, either party may file suit against the other.

#### 15. ENTIRE AGREEMENT.

This Agreement constitutes the entire agreement and understanding between the parties, and supersedes all prior correspondence, negotiations or letter of intent, and cannot be modified or amended except by written agreement between the parties.

#### 16. NOTICES.

The addresses shown below are valid for all notices hereunder, which shall be deemed given when faxed to the fax number, with a hard copy confirmation at the address shown.

ENHANCED COMMUNICATOIN NETWORKS, INC.

By:

Raymond Chan, V.P.

"ÉCN"

SINGLE BILLING SERVICES, INC.

By: Helena Hsu, V.P.

A:\SBS Asset Purchase Agreement Revised.doc

## EXHIBIT B

SAMPLE NOTICE OF TRANSFER

## [SINGLE BILLING SERVICES -COMPANY LETTERHEAD]

Subject: New Service Provider

Dear Valued Customer:
On October 28, 2001, Enhanced Communications Network, Inc. ("ECN") will acquire certain assets of Single Billing Services, Inc., including the carrier's subscriber base.
ECN has no plans to change the rates, terms and conditions of services currently provided to you. In addition, no charges or fees will be imposed as a result of this transfer. ECN will provide at least thirty (30) days prior written notice of any changes to these rates, terms and conditions.
As our customer, you have the right to choose your long distance provider; you are free to choose another carrier to supply the services currently provided, if an alternative carrier is available.
All subscribers receiving this notice, even those who have arranged PIC freezes through the local exchange carrier, will transfer to ECN, unless another carrier has been selected prior to October 28, 2001. If you have a PIC freeze on your account you will need to contact the LEC to arrange for a new freeze.
We value your business and will continue to do our best providing the highest quality service at competitive prices.
Should you have a question or complaint concerning this transfer please contact ECN by dialing the following toll-free number: (
Single Billing Services, Inc.