



210 N. Park Ave.  
Winter Park, FL  
32789

P.O. Drawer 200  
Winter Park, FL  
32790-0200

Tel: 407-740-8575  
Fax: 407-740-0613  
tmi@tminc.com

October 25, 2001  
**Via Overnight Delivery**

Ms. Blanca Bayo, Director  
Division of Records and Reporting  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0870

011391-TI

RE: Initial Application and Tariff for Authority to Provide Interexchange  
Telecommunications Services within the State of Florida.  
**For United Telemangement Systems, Inc.**

Dear Ms. Bayo:

Enclosed for filing are the original and six (6) copies of the above-referenced application of United Telemangement Systems, Inc. Also enclosed is a \$250 check to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope.

I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance.

Sincerely,

Shari Dawson  
Consultant to  
United Telemangement Systems, Inc.

cc: Robert Gulledge - United Telemangement Systems, Inc.  
file: UTSI - FL  
tms: fli0100

DOCUMENT NUMBER - DATE

13576 OCT 26 2001

FPSC-COMMISSION CLERK

**FLORIDA PUBLIC SERVICE COMMISSION**

**DIVISION OF REGULATORY OVERSIGHT  
CERTIFICATION SECTION**

Application Form for Authority to Provide  
Interexchange Telecommunications Service  
Between Points Within the State of Florida

---

**Instructions**

- ◆ This form is used as an original application for an original certificate and for approval of assignment or transfer of an existing certificate. In case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 16).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Regulatory Oversight  
Certification Section  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6480**

**1. This is an application for  $\sqrt{\quad}$  (check one):**

**Original certificate** (new company)

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority of that company.

**Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

**Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve a new controlling entity.

**2. Name of Company:**

United Telemanagement Systems, Inc.

**3. Name under which applicant will do business (fictitious name, etc.):**

Not applicable.

**4. Official mailing address (including street name & number, post office box, city, state, zip code):**

United Telemanagement Systems, Inc.  
4162 G Little York Road  
Dayton, Ohio 45414  
Telephone: (937) 454-1888  
Facsimile: (937) 890-7742  
Toll-Free: (800) 775-8352

**5. Florida address (including street name & number, post office box, city, state, zip code):**

Not Applicable

6. **Select type of business your company will be conducting. ✓ (check all that apply):**

- Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. **Structure of organization:**

- |                                                         |                                              |
|---------------------------------------------------------|----------------------------------------------|
| <input type="checkbox"/> Individual                     | <input type="checkbox"/> Corporation         |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership            | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other - _____                  |                                              |

8. **If individual, provide:**

**Name:**

**Title:**

**Address:**

**City, ST, Zip:**

**Telephone #:**

**Fax #:**

**Internet E-Mail Address:**

**Internet Website Address:**

9. **If incorporated in Florida**, provide proof of authority to operate in Florida:  
 Florida Secretary of State Corporate Registration #: Not applicable
10. **If foreign corporation**, provide proof of authority to operate in Florida:  
 Florida Secretary of State Corporate Registration #: F01000004872  
 See Attachment I
11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09,FS to operate in Florida:  
 Florida Secretary of State fictitious name registration #: Not applicable
12. **If a limited liability partnership**, provide proof of registration to operate in Florida:  
 Florida Secretary of State registration #: Not applicable
13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.  
**Name:**  
**Title:**  
**Address:**  
**City, ST, Zip:**  
  
**Telephone #:** **Fax #:**  
**Internet E-Mail Address:**  
**Internet Website Address:**
14. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169,FS), if applicable.  
 Florida registration #: Not applicable
15. Provide **F.E.I. Number** (if applicable): 31-1760874

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?  
 Yes                       No

(b) If not, who will bill for your services?

Name:

Title:

Address:

City, ST, Zip:

Telephone #:

Fax #:

(c) How is this information provided?

Not applicable

17. Who will receive the bills for your service?

- |                                                      |                                                           |
|------------------------------------------------------|-----------------------------------------------------------|
| <input type="checkbox"/> Residential customers       | <input type="checkbox"/> Business customers               |
| <input type="checkbox"/> PATS providers              | <input type="checkbox"/> PATS station end-users           |
| <input type="checkbox"/> Hotels & motels             | <input type="checkbox"/> Hotel & motel guests             |
| <input type="checkbox"/> Universities                | <input type="checkbox"/> Universities dormitory residents |
| <input checked="" type="checkbox"/> Other: (specify) | <u>Hospital patients at contracted hospitals</u>          |

**18. Who will serve as liaison th the Commission with regard to the following:**

**(a) the application:**

Shari Dawson, Consultant  
Consultant to United Telemanagement Systems, Inc.  
Technologies Management, Inc.  
P.O. Drawer 200  
Winter Park, Florida 32790-0200  
Telephone: (407) 740-8575  
Facsimile: (407) 740-0613  
Internet E-Mail Address: [sdawson@tminc.com](mailto:sdawson@tminc.com)

**(b) Official point of contact for the ongoing operations of the company:**

Robert W. Gulledge, Director of Regulatory  
United Telemanagement Systems, Inc.  
4162-G Little York Road  
Dayton, Ohio 45414  
Telephone: (770) 587-0946  
Facsimile: (770) 587-0947  
Internet E-Mail Address: [rwgulledge@aol.com](mailto:rwgulledge@aol.com)

**(c) Complaints/Inquiries from customers:**

Ms. Brenda Schafer  
United Telemanagement Systems, Inc.  
4162-G Little York Road  
Dayton, Ohio 45414  
Telephone: (800) 775-8352  
Facsimile: (937) 890-7742

**19. List the states in which the applicant:**

- (a) has operated as an interexchange telecommunications company:**

None

- (b) has applications pending to be certificated as an interexchange telecommunications company:**

Illinois

- (c) is certificated to operate as an interexchange telecommunications company:**

Michigan, Illinois and New Jersey

- (d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved:**

None

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved:**

None

- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved:**

None



**20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:**

- (a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.**

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company is involved in proceedings which may result in such action.

- (b) an officer, director partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.**

No officer, director, partner or stockholder of the Company is an officer director or stockholder in any other Florida certificated telephone company.

21. The applicant will provide the following interexchange carrier services  (check all that apply):

- A.  **MTS with distance sensitive per minute rates**  
 Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800
- B.  **MTS with route specific rates per minute**  
 Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800
- C.  **MTS with statewide flat rates per minute (i.e. not distance sensitive)**  
 Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800
- D.  **MTS for pay telephone service providers.**
- E.  **Block of time calling plan (Reach Out Florida, Ring America, etc.)**
- F.  **800 Service (Toll free)**
- G.  **WATS type service (Bulk or volume discount)**  
 Method of access is via dedicated facilities  
 Method of access is via switched facilities
- H.  **Private line services (Channel Services) (For ex. 1.544 mbps, DS-3, etc.)**
- I.  **Travel service**  
 Method of access is 950  
 Method of access is 800
- J.  **900 service**
- K.  **Operator Services**  
 Available to presubscribed customers  
 Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals.)  
 Available to inmates  
**Services included are:**  
 Station assistance  
 Person to person assistance  
 Directory assistance  
 Operator verify and interrupt  
 Conference calling

22. **Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485.(example enclosed).**

Please see Attachment II.

23. **Submit the following:**

- A. **Managerial capability:** give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

**Please see Attachment III**

- B. **Technical capability:** give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**As a reseller, Applicant relies on technical expertise of its underlying carrier for maintenance of the network.**

- C. **Financial capability.**

**Please see Attachment IV.**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

**Note:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service
2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations

THIS PAGE MUST BE COMPLETED AND SIGNED

**APPLICANT ACKNOWLEDGMENT STATEMENT**

**1. REGULATORY ASSESSMENT FEE:**

I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.

**2. GROSS RECEIPTS TAX:**

I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.

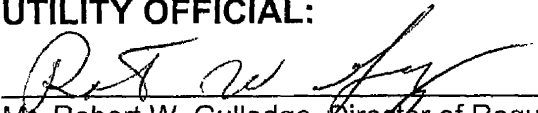
**3. SALES TAX:**

I understand that a seven percent sales tax must be paid on intra and interstate revenues.

**4. APPLICATION FEE:**

A non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

  
Mr. Robert W. Gulledge, Director of Regulatory  
United Telemanagement Systems, Inc.  
4162 G Little York Road  
Dayton, Ohio 45414  
Telephone: (770) 587-0946  
Facsimile: (770) 587-0947  
Toll-Free: (800) 775-8352

10/20/01  
Date

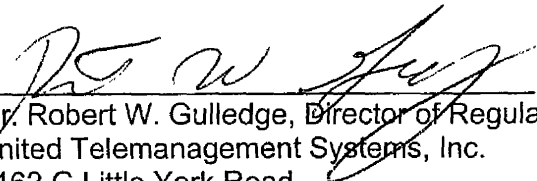
THIS PAGE MUST BE COMPLETED AND SIGNED

**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please  check one):

- (  ) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
  
- (  ) The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payment in excess of one month. (The bond must accompany the application).

**UTILITY OFFICIAL:**

  
Mr. Robert W. Gulledge, Director of Regulatory  
United Telemanagement Systems, Inc.  
4162 G Little York Road  
Dayton, Ohio 45414  
Telephone: (770) 587-0946  
Facsimile: (770) 587-0947  
Toll-Free: (800) 775-8352

  
Date

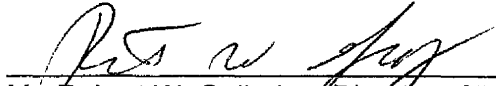
## CURRENT FLORIDA INTRASTATE SERVICES

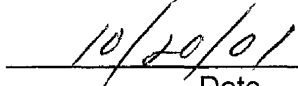
Applicant **has** ( ) or **has not** (  ) previously provided intrastate telecommunications in Florida.

If the answer is Has, fully describe the following:

- a) What services have been provided and when did these services begin?
  
  
- b) If the services are not currently offered, when were they discontinued?

### UTILITY OFFICIAL:

  
\_\_\_\_\_  
Mr. Robert W. Gullidge, Director of Regulatory  
United Telemangement Systems, Inc.  
4162 G Little York Road  
Dayton, Ohio 45414  
Telephone: (770) 587-0946  
Facsimile: (770) 587-0947  
Toll-Free: (800) 775-8352

  
\_\_\_\_\_  
Date

**CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT**

I, \_\_\_\_\_ of \_\_\_\_\_, and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

- Transfer
- Assignment

of the above mentioned certificate.

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Telephone No.

\_\_\_\_\_  
Fax No.

\_\_\_\_\_  
Address:

**United Telemanagement Systems, Inc.**

Attachment I

Florida Secretary of State Authority



SEP 17 2001 15:23

P.02



FLORIDA DEPARTMENT OF STATE  
Katherine Harris  
Secretary of State

September 17, 2001

C T CORPORATION SYSTEM

TALLAHASSEE, FL

Qualification documents for UNITED TELEMAGEMENT SYSTEMS, INC. were filed on September 17, 2001 and assigned document number F01000004872. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

The certification you requested is enclosed.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 245-6051, the Foreign Qualification/Tax Lien Section.

Buck Kohr  
Corporate Specialist  
Division of Corporations

Letter Number: 701A00051954



Department of State

I certify the attached is a true and correct copy of the application by UNITED TELEMAGEMENT SYSTEMS, INC., an Ohio corporation, authorized to transact business within the State of Florida on September 17, 2001 as shown by the records of this office.

The document number of this corporation is F01000004872.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Seventeenth day of September, 2001



CR2EO22 (1-99)

*Katherine Harris*

Katherine Harris  
Secretary of State

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT  
BUSINESS IN FLORIDA

01 SEP 17 PM 11:54  
FILED  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. UNITED TELEMAGEMENT SYSTEMS, INC.  
(Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)

2. Ohio 3. 31-1299223  
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. February 20, 2001 5. Perpetual  
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")

6. Upon Qualification  
(Date first transacted business in Florida. If corporation has not transacted business in Florida, insert "upon qualification.")  
(SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.)

7. 4162-G Little York Road, Dayton, OH 45414-5818  
(Principal office address)  
same  
(Current mailing address)

8. Provision of telephony and communication services and any other lawful purpose.  
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9 Name and street address of Florida registered agent: (P O. Box or Mail Drop Box NOT acceptable)

Name: CT Corporation System

Office Address: 1200 S. Pine Island Road

Plantation, Florida 33324  
(City) (Zip code)

10. Registered agent's acceptance:  
*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*

[Signature]  
(Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

SEP-17-2001 16:24

P.05

12. Names and business addresses of officers and/or directors.

A. DIRECTORS

Chairman: Donald E. Campbell

Address: 4162-G Little York Road

Dayton, OH 45414-5818

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_

Director: Terry Henley

Address: 4162-G Little York Road

Dayton, OH 45414-5818

Director: Barry D. Brooks

Address: 4162-G Little York Road

Dayton, OH 45414-5818

B. OFFICERS

President: Donald E. Campbell

Address: 4162 G Little York Road

Dayton, OH 45414-5818

Vice President: none

Address: \_\_\_\_\_

Secretary: Terry Henley

Address: 4162-G Little York Road, Dayton, OH 45414-5818

Treasurer: Barry D. Brooks

Address: 4162-G Little York Road, Dayton, OH 45414-5818

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors

13. 

(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. Donald E. Campbell, President

(Typed or printed name and capacity of person signing application)

FILED  
01 SEP 17 PM 11:54  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**United Telemanagement Systems, Inc.**

Attachment II

Proposed Tariff

TITLE PAGE  
FLORIDA TELECOMMUNICATIONS TARIFF  
OF  
**United Telemanagement Systems, Inc.**

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of resold telecommunication services provided by United Telemanagement Systems, Inc. ("UTSI") with principal offices located at 4162-G Little York Road, Dayton, Ohio 45414. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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Issued: October 26, 2001

Effective:

Issued by:

Robert W. Gullledge, Director of Regulatory  
4162-G Little York Road  
Dayton, Ohio 45414

FLi0100

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**CHECK SHEET**

Pages of this tariff, as indicated below, are effective as of the date shown at the bottom of the respective pages. Original and revised pages, as named below, comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

<b>PAGE</b>	<b>REVISION</b>	<b>PAGE</b>	<b>REVISION</b>
1	Original *	26	Original *
2	Original *	27	Original *
3	Original *	28	Original *
4	Original *	29	Original *
5	Original *	30	Original *
6	Original *	31	Original *
7	Original *	32	Original *
8	Original *	33	Original *
9	Original *	34	Original *
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21	Original *		
22	Original *		
23	Original *		
24	Original *		
25	Original *		

\* - indicates those pages included with this filing

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Issued: October 26, 2001

Effective:

Issued by:

Robert W. Gullledge, Director of Regulatory  
4162-G Little York Road  
Dayton, Ohio 45414

FLi0100

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Issued: October 26, 2001

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Robert W. Gulledge, Director of Regulatory  
4162-G Little York Road  
Dayton, Ohio 45414

FLi0100



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Issued: October 26, 2001

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Robert W. Gulledge, Director of Regulatory  
 4162-G Little York Road  
 Dayton, Ohio 45414

FLi0100

### SYMBOLS

The following are the only symbols used for the purposes indicated below:

- (D) - Delete or Discontinue
- (I) - Change Resulting in an Increase to a Customer's Bill
- (M) - Moved from another Tariff Location
- (N) - New
- (R) - Change Resulting in a Reduction to a Customer's Bill
- (T) - Change in Text or Regulation but no Change in Rate or Charge.

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

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Issued: October 26, 2001

Effective:

Issued by:

Robert W. Gulledge, Director of Regulatory  
4162-G Little York Road  
Dayton, Ohio 45414

FLi0100

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**TARIFF FORMAT**

- A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
  - 2.1.
  - 2.1.1.
  - 2.1.1.A.
  - 2.1.1.A.1.
  - 2.1.1.A.1.(a).
  - 2.1.1.A.1.(a).I.
- D. Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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## SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS

**Access** - Access to UTSI's services are provided by one or more or a combination of the following methods: presubscription in equal access areas, direct access, 800, 950 and 101XXXX dialing sequences.

**Authorization Code** - A numerical code, one or more of which may be assigned to a Customer, to enable the Company to identify the origin of the Service User so the Company may rate and bill the call. All Authorization Codes shall be the sole property of the Company and no Customer shall have any property or other right or interest in the use of any particular Authorization Code. Automatic Numbering Identification ("ANI") may be used as or in connection with the Authorization Code.

**Authorized User** - A person or entity that accesses the Company's services. An Authorized User is responsible for compliance with this tariff.

**Automatic Numbering Identification (ANI)** - A type of signaling provided by a local exchange telephone company that automatically identifies the local exchange line from which a call originates.

**Billed Party** - The person or entity responsible for payment of the Company's Service(s): For a Direct Dialed Call, the person or entity responsible for payment is the Customer responsible for payment for local telephone service at the telephone used to originate an intrastate call. In the case of a Traveler Card call or Phone Home Card call the person or entity responsible for payment is the Customer of record of the Traveler Card or Phone Home Card used.

**Central Office** - A Local Exchange Carrier switching system where Local Exchange Carrier customer station loops are terminated for purposes of interconnection to each other and to trunks.

**Channel** - The term "Channel" denotes a path for electrical transmission between two or more points, the path having a band width designed to carry voice grade transmission.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)**

**Collect Call** - A billing arrangement whereby the originating caller may bill the charges for a call to the called party, provided the called party agrees to accept responsibility for the charges.

**Commercial Credit Card Call** - A billing arrangement by which a call may be charged to an authorized major commercial credit card.

**Customer Dialed Calling Card Call** - A service whereby the End User dials all of the digits necessary to route and bill the call.

**Common Carrier** - A company or entity providing telecommunications services to the public.

**Commission** - Refers to the Florida Public Service Commission (FPSC).

**Customer** - The term "Customer" denotes the person, partnership, association, joint stock company, trust, corporation, or governmental entity or any other entity that is responsible for payment of charges and for compliance with this tariff.

**Customer - Provided Facilities** - The term "Customer - Provided Facilities" denotes all communications facilities provided by the Customer and/or Authorized User other than those provided by the Company.

**Direct Dialed Call** - An intrastate telephone call that is automatically completed and billed to the telephone number from which the call originated without the automatic or live assistance of an operator.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)**

**Equal Access** - Has the meaning given that term in Appendix B of the Modification of Final Judgment entered August 24, 1982, in United States v. Western Electric, Civil Action No. 82-0192 (United States District Court, District of Colombia), as amended by the Court in its orders issued prior to October 17, 1990.

**Equal Access Code** - An access code that allows the public to obtain an equal access connection to the carrier associated with that code.

**Exchange** - The term "Exchange" denotes a unit established by the Local Exchange Carrier for the administration of communications service in a specified area that usually embraces a city, town or village and its environs. It consists of one or more Central Offices together with the associated facilities used in furnishing communications service within that area.

**FPSC** - Refers to the Florida Public Service Commission.

**Intrastate Message Telecommunications Service ("MTS")** - The term "Intrastate Message Telecommunications Services" denotes the furnishing of direct dialed intrastate switched service to the Customer for the completion of long distance voice and dial-up low speed data transmissions over voice grade channels between points wholly within the State of Florida.

**Measured Charge** - A charge assessed on a per minute or incremental basis in calculating a portion of the charges due for a completed call.

**Operator Dialed Surcharge** - This charge applies to calls when the user dials "00" only and any valid company operator access code and requests that the operator dial the destination number.

**Operator Station Call** - A service whereby the originating Customer requests the assistance of a Company Operator to place or bill the call. Calls billed collect or to a telephone company issued Calling Card, to an authorized Commercial Credit Card, or to a Third Party are Operator Station Calls unless the call is placed on a Person-to-Person basis.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)**

**Personal Identification Numbers (PINS)** - Code numbers used in connection with designated telephone numbers which allow intrastate calls to be categorized for various applications.

**Person-to-Person Call** - A service whereby the person originating the call specifies to the Company operator a particular person to be reached, a particular mobile station, a particular station, room number, department, or office to be reached through a PBX attendant.

**Point(s) of Presence** - The term "Point(s) of Presence" denotes the site(s) where the Company provides a network interface with facilities provided by Other Common Carriers, Local Exchange Carriers or Customers for access to the Company network configuration.

**Premise** - The term "Premise" denotes a building or buildings on contiguous property (except railroad rights-of-way, etc.) not separated by a public highway.

**Service** - Intrastate telecommunications service provided to a Customer or Authorized User by the Company.

**Special Access Service** - All exchange access not utilizing telephone company end office switches. This service includes dedicated access that connects end user to end user, end user to carrier, or carrier to carrier and may include analog or digital channels for voice, data or video transmissions.

**Subscriber** - Any person, firm, partnership, corporation, governmental agency or other entity that orders service from the Company on behalf of itself or on behalf of others. A Subscriber may, in the ordinary course of its operations, makes telephones available to transient users of its premises for placing of intrastate calls. The Subscriber has a pre-existing business arrangement with the Company and may also be a Customer.

**Third Party Billing** - A billing arrangement by which the charges for a call may be billed to a telephone number that is different from the calling number and the called number.

**Telecommunications** - The transmission of voice communications or, subject to the transmission capabilities of the Service, the transmission of data, facsimile, signaling, metering, or any other form of intelligence.

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**SECTION 2.0 - RULES AND REGULATIONS**

**2.1 Undertaking of the Company**

UTSI's services and facilities are furnished to Hospitals in Florida for communications originated by Patients of the Hospital. UTSI, through its call processing equipment, only provides toll services agreed upon in a contract with the Hospital. Service provided to Patients are governed by the terms of this tariff. No contractual agreements are required between the Company and the Patient.

UTSI provides for the installation, operation, and maintenance of the communications services for Customers provided herein in accordance with the terms and conditions set forth under this tariff and through contract with the Hospital. UTSI may act as the Hospital's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Hospital, to allow connection of a Hospital's location to the UTSI services. The Hospital shall be responsible for all charges due for such service arrangement.

The Company's services are provided on a daily basis unless otherwise described herein, and are available twenty-four (24) hours per day, seven (7) days per week.

**2.2 Use**

- 2.2.1** Service is provided under this tariff to Hospitals and may be used by Customers for any lawful telecommunications purpose for which the service is technically suited.
- 2.2.2** The services the Company offers shall not be used for any unlawful purpose.
- 2.2.3** A Customer may transmit or receive information or signals via the facilities of the Company. The Company's services are designed primarily for the transmission of voice-grade telephonic signals, except as otherwise stated in this tariff. A Customer may transmit any form of signal that is compatible with the Company's equipment, but the Company does not guarantee that its services will be suitable for purposes other than voice-grade telephonic communication except as specifically stated in this tariff.

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**SECTION 2.0 - RULES AND REGULATIONS**

**2.3 Limitations of Service**

- 2.3.1 Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.3.2 Service is provided only to Customers who are also Patients of Hospitals who have contracted for the Company's service.
- 2.3.3 The Company reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Hospital or the Customer is using the service in violation of the provisions of this tariff, or in violation of law.
- 2.3.4 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.3.5 Service may be limited or discontinued by the Company, without notice to the Hospital or the Customer, by blocking traffic to certain countries, cities, or NXX exchanges when the Company deems it necessary to take such action to prevent unlawful use of its service. Service will be restored as soon as it can be provided without undue risk.
- 2.3.6 The Company reserves the right to limit or to allocate the use of existing facilities, or of additional facilities offered by the Company, when necessary because of lack of facilities, or due to some other cause beyond the Company's control.

**2.4 Assignment and Transfer**

All facilities provided under this tariff are directly or indirectly controlled by UTSI and neither the Hospital nor the Customer may transfer or assign the use of service or facilities without the prior express written consent of the Company. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service. Such transfer or assignment, when permitted, shall only apply where there is no interruption of the use or location of the service or facilities.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.5 Payment for Service**

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. This includes payment for the daily flat rate agreed to by the Customer for the use of the service.

All charges due by the Customer are payable to the Company or any agency duly authorized to receive such payments. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida Public Service Commission. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.6 Deposits**

The Company does not require a deposit from the Customer.

**2.7 Advance Payments**

The Company does not require advance payments from the Customer.

**2.8 Contracts**

Customers do not contract directly with the Company for provision of service. Hospitals contract for service on behalf of themselves and/or their transient Patients. The Hospital contract covers terms of installation, disconnection, and payment of commissions by the Company to the Hospital. Service provided to Customers is governed by the terms of this tariff schedule and the lawful terms of the billing agency. No contractual agreements are required of the Customer.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.9 Taxes and Fees**

- 2.9.1** All state and local taxes (e.g., gross receipts tax, sales tax, municipal utilities tax) are not included in the rates under this tariff, but are listed as separate line items on the Customer's bill for services paid for in arrears.
- 2.9.2** To the extent that a municipality, other political subdivision or local agency of government, or Commission imposes upon and collects from the Company a gross receipts tax, occupation tax, license tax, permit fee, franchise fee, or regulatory fee, such taxes and fees shall, insofar as practicable and allowed by law, be billed pro rata to Customers receiving service from the Company within the territorial limits of such municipality, other political subdivision or local agency of government.
- 2.9.3** The Company may adjust its rates and charges or impose additional rates and charges in order to recover amounts it is required by governmental or quasi-governmental authorities to collect from or pay to others in support of statutory or regulatory programs. Such adjustments shall be listed in this tariff.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.10 Cancellation or Interruption of Services****2.10.1 Interruption of Service**

Credit allowances for interruptions of service which are not due to the Company's testing or adjusting, to the negligence of the Customer or Hospital, or to the failure of channels, equipment or communications systems provided by the Customer or Hospital, are subject to the general liability provisions set forth in Section 2.5 herein. No credit is issued for outages less than ½ hour in duration. Credit for outages greater than ½ hour in duration is issued for fixed recurring monthly charges only. Outage credits are calculated in thirty (30) minute intervals. The amount of the credit is determined by pro-rating the monthly recurring charge for the time of the outage (in thirty-minute intervals). It shall be the obligation of the Hospital or Customer to notify the Company immediately of any interruption in service for which a credit allowance is desired by the Customer. Before giving such notice, the Hospital or Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by the Hospital or Customer and connected to the Company's service. Interruptions caused by Hospital-provided, Customer-provided or Company-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via local exchange company access.

Credit allowances for interruptions of service billed on a usage basis shall be limited to the rate applicable to the initial period of the call to compensate for re-establishment of the connection.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.10 Cancellation or Interruption of Services, (Cont'd.)****2.10.1 Interruption of Service (Cont'd.)**

For purposes of credit computation every month shall be considered to have seven hundred and twenty (720) hours. For services with a monthly recurring charge, no credit shall be allowed for an interruption of continuous duration of less than four (4) hours. The Customer shall be credited for an interruption of four (4) or more hours at the rate of 1/720th of the monthly charge for the services affected for each hour that the interruption continues. The formula used for computation of credits is as follows:

$$\text{Credit} = A/720 \times B$$

A = outage time in hours (must be 4 or more)

B = total monthly recurring charge for affected service.

**2.10.2** Service may be discontinued by UTSI by blocking traffic to certain countries, cities or NXX exchanges, or by blocking calls using certain Customer Authorization Codes, when UTSI deems it necessary to take action to prevent unlawful use of its service. UTSI may restore service as soon as it can be provided without undue risk.

**2.10.3** If, for any reason, Service is interrupted, the Customer will only be charged for the service that was actually used.

**2.10.4 Inspection, Testing and Adjustment**

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.11 Cancellation or Termination of Service by Hospital or Customer**

The Customers may cancel service verbally or in writing at any time. The Company shall hold the Customer responsible for payment of all charges, including fixed fees, surcharges, etc., which accrue up to the cancellation date. Charges may be avoided by utilizing the Hospital's Operator Services Provider.

In the event the Hospital executes a term commitment agreement with the Company, the Hospital must cancel service and terminate the agreement in accordance with the agreement terms.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.12 Use of Service**

Service may be used for any lawful purpose for which it is technically suited. Customers reselling or rebilling UTSI's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.13 Liability of the Company**

- 2.13.1** The liability of the Company for any claim or loss, expense or damage (including indirect, special, or consequential damage) for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this tariff shall not exceed an amount equivalent to the proportionate charges to the Customer for the period of service or the facility provided during which such interruption, delay, error, omission, or defect occurs.
- 2.13.2** The Company shall not be liable for any claim or loss, expense, or damage (including indirect, special, or consequential damage), for any interruption, delay, error, omission, or other defect in any service facility, or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by any act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.
- 2.13.3** The Company shall not be liable for, and shall be fully indemnified and held harmless by the Hospital and the Customers against any claim or loss, expense, or damage, (i) for defamation, invasion of privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name, or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property, or entity arising from the material data, information, or content revealed to, transmitted, processed, handled, or used by Company under this tariff, or (ii) for connecting, combining, or adapting Company's facilities with the Hospital or Customer's apparatus or systems, or (iii) for any act or omission of the Customer, or (iv) for any personal injury or death of any person, or for any loss of or damage to Hospital's premises or any other property, whether owned by Hospital or others, caused directly or indirectly by the installation, maintenance, location, condition, operation, failure or removal of equipment or wiring provided by the Company if not directly caused by negligence of the Company.
- 2.13.4** The Company shall not be liable for any defacement of or damages to the premises of the Hospital resulting from the furnishing of service which is not the direct result of the Company's negligence.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.13 Liability of the Company, (Cont'd.)**

**2.13.6** The Company shall not be liable for any act or omission of any other entity furnishing to the Customer facilities or equipment used with the service furnished hereunder; nor shall the Company be liable for any damages or losses due in whole or in part to the failure of Customer-provided service, equipment or facilities.

**2.13.7** Under no circumstances whatever shall the Company or its officers, directors, agents, or employees be liable for indirect, incidental, special or consequential damages.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.14 Applicable Law**

This tariff shall be subject to and construed in accordance with Florida law.

**2.15 Cost of Collection and Repair**

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.16 Other Rules**

**2.16.1** UTSI reserves the right to validate the credit worthiness of Customers or Authorized Users through available verification procedures.

**2.16.2** The Company reserves the right to discontinue service, limit service, or to impose requirements on Customers as required to meet changing regulations, rules or standards of the FPSC.

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**SECTION 3 - DESCRIPTION OF SERVICES**

**3.1 General**

UTSI provides Hospital Patients with long distance telephone service for a flat daily rate within the State of Florida under terms of this tariff. Calls originate from the Patient's room. The Patient chooses whether to activate service, thereby becoming a Customer of the Company.

The Company's services are available twenty-four (24) hours per day, seven (7) days a week. UTSI provides three plans for different areas of service: intraLATA, interLATA/intrastate, and interstate. UTSI contracts with the Hospital to provide service and to determine which plan applies. The Customer may only select the plan offered by the Hospital.

Customers are charged a flat daily rate for unlimited long distance calling based on the plan selected by the Hospital. Charges do not vary by mileage band, class of call, time of day, day of week and/or call duration. Customers are billed either on their local exchange carrier bill or via direct billing from UTSI.

**3.2 Minimum Call Completion Rate**

The customer can expect a call completion rate of 99% per 100 calls attempted during peak use periods for all Feature Group D (1+) services. Carrier will engineer its switching systems on the basis that ninety-nine percent (99%) of the customers accessing their system will be served during the busy hour.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**

**3.3 Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between serving wire centers associated with the originating and terminating points of the call.

The serving wire centers of a call are determined by the area codes and exchanges of the origination and destination points.

The distance between the Wire Center of the Customer's equipment and that of the destination point is calculated by using the industry standard "V" and "H" coordinates.

- Step 1 -** Obtain the "V" and "H" coordinates for the Wire Centers serving the Customer and the destination point.
- Step 2 -** Obtain the difference between the "V" coordinates of each of the Wire Centers. Obtain the Difference between the "H" coordinates.
- Step 3 -** Square the differences obtained in Step 2.
- Step 4 -** Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 -** Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6 -** Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the Wire Centers.

**Formula:**

$$\sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**

**3.4 Timing of Calls**

Billing for calls placed over the network is based in part on the duration of the call as follows, unless otherwise specified in this tariff.

**3.4.1** Timing for all calls begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.

**3.4.2** Chargeable time for all calls ends when one of the parties disconnects from the call.

**3.4.3** Minimum call duration and call timing increments for billing purposes is specified on a per-product basis in this tariff.

**3.4.4** Usage charges are computed and rounded up to the nearest penny on a per call basis.

**3.4.5** There is no billing applied for incomplete calls.

**3.5 Rate Periods**

The Company's services are not time of day or day of week sensitive. The same rates apply 24 hours per day, seven (7) days per week.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**

**3.6 Operator Assisted Calling**

Operator Assisted Calling is not available from UTSL. Operator assisted calls are transferred to the Hospital's Operator Service Provider.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**

**3.7 Switched Outbound Service**

Switched Outbound Service is available to Customers for outbound calling from activated telephones. Calls are not usage, mileage or time-of-day sensitive. A daily flat rate charge applies based on the plan selected by the Hospital.

The flat rate charged may be reduced on an Individual Case Basis (ICB) in a contract with a specific Hospital based on hospital size and contract term pursuant to Section 4.3 of this tariff.

**3.7.1 Plan A - IntraLATA Service**

Plan A includes, for a flat daily rate, only long distance calling within the same LATA.

**3.7.2 Plan B - InterLATA, IntraLATA, Intrastate Service**

Plan B includes, for a flat daily rate, long distance calling within the state, including both intraLATA and interLATA.

**3.7.3 Plan C - Interstate, Intrastate Service**

Plan C includes, for a flat daily rate, intrastate (intraLATA and interLATA) and interstate long distance calling.

\* Plan C is not available on a stand alone basis. Plan C is only available as an add-on to the Interstate Service Plan offered in the Company's FCC domestic tariff.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**

**3.8 Directory Assistance**

Directory Assistance is not available to Customers through UTSI. Directory Assistance calls are transferred to the Hospital's Operator Service Provider for completion.

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**SECTION 4.0 - RATES****4.1 Switched Outbound Service****4.1.1 Plan A - IntraLATA Service**

Plan A includes, for a flat daily rate, only long distance calling within the same LATA.

Flat Rate Per Day      \$5.00

**4.1.2 Plan B - InterLATA, IntraLATA, Intrastate Service**

Plan B includes, for a flat daily rate, long distance calling within the state, including both intraLATA and interLATA.

Flat Rate Per Day      \$7.00

**4.1.3 Plan C - Interstate, Intrastate Service**

Plan C includes, for a flat daily rate, intrastate (intraLATA and interLATA) and interstate long distance calling.

Flat Rate Per Day      \$3.75\*

\* Plan C is not available on a stand alone basis. Plan C is only available as an add-on to the Interstate Service Plan offered in the Company's FCC domestic tariff.

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**SECTION 4.0 - RATES, (CONT'D.)**

**4.2 Directory Assistance**

UTSI does not offer directory assistance. Calls are transferred to the Hospital's Operator Service Provider for completion.

**4.3 Operator Assisted Calling**

UTSI does not offer operator assisted calling. Calls are transferred to the Hospital's Operator Service Provider for completion.

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Issued: October 26, 2001

Effective:

Issued by:

Robert W. Gullede, Director of Regulatory  
4162-G Little York Road  
Dayton, Ohio 45414

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**SECTION 4.0 - RATES, (CONT'D.)**

**4.4 Special Rates for the Handicapped**

**4.4.1 Directory Assistance**

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

**4.4.2 Hearing and Speech Impaired Persons**

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

**4.4.3 Telecommunications Relay Service**

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the calls shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for a call and shall not apply to per call charges such as a credit card surcharge.

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**SECTION 4.0 - RATES, (CONT'D.)**

**4.5 Emergency Call Exemptions**

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. The Company will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

**4.6 Return Check Charge**

The Company does not charge a return check charge.

**4.7 Late Payment Charge**

The Company does not charge a late payment fee.

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**SECTION 4.0 - RATES, (CONT'D.)****4.8 Demonstration of Service**

From time to time the Company may demonstrate service for potential Hospitals by providing free use of its network on a limited basis for a period of time, not to exceed three (3) minutes. Demonstration of service and the type, duration or quantity of service provided will be at the Company's discretion.

**4.9 Promotions**

From time to time, the Company may provide promotional offerings to introduce a current or potential Customer to a service not being used by the Customer. These offerings may be limited to certain dates, times or locations and may waive or reduce recurring or non-recurring charges.

**4.10 Special Contract Arrangements**

At the option of the Company, services may be offered to a specific hospital at a reduced rate. The terms of the contract shall be mutually agreed upon between the Hospital and the Company and may include discounts off of rates contained herein. The terms of the contract will be based on term, volume commitment, or mix of term, volume, and other non-telecommunications services provided by the Company to the contracting hospital. Service shall be available to all similarly situated hospitals for a six (6) month period following the initial offering to the first Hospital as specific in each individual contract.

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**United Telemanagement Systems, Inc.**

Attachment III

Managerial Capabilities



**United Telemanagement Systems, Inc.**  
**MANAGEMENT PROFILES**

**Don Campbell, President & Director**

Mr. Campbell is the founder and president of UTSI's parent company, United Telemanagement Corporation (UTC). Mr. Campbell has had varied experience in a number of businesses. Mr. Campbell's experience ranges from 14 years management experience with the JC Penney Co., 10 years experience building real estate companies, 5 years in oil and gas well securities, 3 years as a private pay phone entrepreneur, and 5 years in long distance operator service for the hotel industry.

In the past 6 years, Mr. Campbell has set up UTC as an organization that can process over 1,000,000 patient records per year with only 8 to 10 employees. Mr. Campbell is organizing further development of a dial for service system called the "Telelink on Demand Telephone System" which is currently operating in 20 hospitals with contracts to install in 20 additional hospitals in the year 2001. Mr. Campbell's major contribution to UTC has been his ability to create and implement new product concepts. Through networking, Mr. Campbell has developed alliances with many healthcare organizations.

**Barry D. Brooks, Treasurer & Director**

Mr. Brooks has been a shareholder and Director of UTSI's parent company, United Telemanagement Corporation (UTC) since 1994. Mr. Brooks has served as UTC's Treasurer since 1996. Mr. Brooks has been active in the formation and growth of several companies during his business career. After spending a total of 5 years teaching at a university and in public accounting, he became the Vice President of Finance of a major diversified health care provider. During this portion of his career, Mr. Brooks and the management team rebuilt this formerly troubled organization into a financially strong organization and leader in the industry and region.

In 1985, Mr. Brooks' career moved from finance to operations and business development when he left finance to assume responsibility for the operating division. Under his oversight during the next 10 years, the division grew from \$6 million in annual sales and a six digit operating loss to \$80+ million in annual revenue and a seven digit operating profit.

During this time, he conceptualized and founded a managed workers compensation company that was later used as the model for the State of Ohio's managed worker's compensation programs for state funded and self-insured companies. In 1996, the state program was mandated for all state funded companies in Ohio.

Mr. Brooks is currently the cofounder and Vice Chairman of Benchmark Pathways, Inc. Benchmark Pathways is a solutions-based benchmarking services company providing strategic guidance for companies in worker compensation management and employee productivity. The company was formed in 1998 and currently lists Proctor & Gamble, AT&T, Albertson's, WalMart, and Kaiser among its clients.

**United Telemanagement Systems, Inc.**  
**MANAGEMENT PROFILES (continued)**

**Terry Henley, Secretary & Directory**

Mr. Henley is a national and international healthcare consultant. He has served on many state and national policy-making committees in healthcare and electronic data technology development.

Mr. Henley graduated at the top of his Chemical Engineering class at the age of 20. He has a Bachelor's Degree in Chemical Engineering; a Master's Degree in Business Administration; and a Doctorate in Psychology.

Mr. Henley began his career with Dow Chemical Company in research and development and obtained four patents in product and processing systems. Mr. Henley became Dow's youngest production superintendent, with responsibility for three manufacturing plants.

Mr. Henley left Dow to develop and enhance his marketing skills with the Cosmydyne Corporation, the national leader in cryogenic equipment manufacturing. As International Sales Manager, he served South America, Japan, India and Canada.

Cosmydyne was later sold and Mr. Henley moved to Dayton to handle Chemineer's (a small chemical equipment processing company) international sales. At Chemineer, Mr. Henley developed a marketing strategy that propelled Chemineer from 4 million in sales to the national leader with over \$50 million in sales. While at Chemineer, Mr. Henley received nine national advertising awards and published numerous articles in technical journals. Chemineer was sold in 1977 and Mr. Henley left to develop a healthcare practice management company for Computer Guidance, a local data processing company.

Within Computer Guidance, Mr. Henley started Med-Systems Management, Inc. to develop a healthcare market. Under Mr. Henley's direction, the company grew from a \$200,000 per year data processing company to a \$7 million per year Physician Practice management Company, which placed it among the top 20 companies in size nationally.

**United Telemanagement Systems, Inc.**  
**Attachment IV**

**Financial Statements**

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

**UNITED TELEMANAGEMENT SYSTEM, INC.**

**FORECASTED FINANCIAL STATEMENTS**

**For the first twelve months of the startup year**

Couchot, Hogenkamp & Associates, Inc.  
810-A East Franklin Street • Centerville, Ohio 45459  
Phone (937) 436-1400  
Fax (937) 436-0349

## *Couchot, Hogenkamp & Associates*

*Certified Public Accountants*

To the Board of Directors  
United Telemanagement Systems, Inc.  
4162 G Little York Road  
Dayton, Ohio 45414

We have compiled the accompanying twelve months forecasted balance sheets for periods one through twelve and the twelve months forecasted statements of income and retained earnings of United Telemanagement Systems, Inc. for the startup year in accordance with standards established by the American Institute of Certified Public Accountants.

The accompanying forecasted financial statements and this report were prepared for internal use only.

A compilation is limited to presenting in the form of forecast information that is the representation of management and does not include evaluation of the support for the assumptions underlying the forecast. We have not examined the forecast and, accordingly, do not express an opinion or any other form of assurance on the accompanying statements or assumptions. Furthermore, there will usually be differences between the forecast and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

*Couchot, Hogenkamp & Associates, Inc.*

March 18, 2001

# UNITED TELEMANAGEMENT SYSTEMS, INC. TWELVE MONTHS FORECASTED BALANCE SHEETS

For the months One through Twelve, Initial Year

## ASSETS

	Forecasted Month 1	Forecasted Month 2	Forecasted Month 3	Forecasted Month 4	Forecasted Month 5	Forecasted Month 6	Forecasted Month 7	Forecasted Month 8	Forecasted Month 9	Forecasted Month 10	Forecasted Month 11	Forecasted Month 12
<b>CURRENT ASSETS</b>												
Cash General Account	(191)	(877)	(3498)	897	573	5538	8343	1169	(9100)	8938	(1843)	8483
Accounts receivable-Total	5,025	18,650	19,079	17,659	20,825	23,250	31,000	38,750	56,375	61,699	73,828	85,125
Prepaid expenses & advances	8,041	7,463	7,198	7,166	8,780	6,750	8,750	3,780	8,750	8,750	8,750	9,750
Total current assets	13,875	17,135	21,779	25,692	29,148	32,588	40,113	47,649	69,625	71,655	82,002	94,358
<b>EQUIPMENT</b>												
Office equipment (Net)	0	0	0	0	0	0	0	0	5,000	3,000	5,000	5,000
Capitalized Lease Equipment	0	0	0	0	0	0	0	0	0	0	0	0
Computer equipment and software	0	0	0	0	0	18,000	18,000	18,000	18,000	18,000	16,000	18,000
Accumulated depreciation	0	0	0	0	0	18,000	18,000	18,000	21,000	21,000	21,000	21,000
	0	0	0	0	0	(387)	(533)	(900)	(1,128)	(1,082)	(1,778)	(2,905)
	0	0	0	0	0	18,783	16,467	17,100	16,872	16,918	14,222	15,095
<b>OTHER ASSETS</b>												
Deposits and organization cost	4,545	4,545	4,488	4,408	4,318	4,230	4,143	4,071	3,984	3,895	3,813	3,741
Intangible	0	0	0	0	0	28,813	28,817	28,888	28,328	28,167	28,060	28,018
	4,545	4,545	4,488	4,408	4,318	34,653	33,660	33,579	33,312	32,973	32,873	32,759
	117,662	121,781	126,267	132,453	135,969	142,345	149,399	156,429	161,220	162,676	164,877	168,828

## LIABILITIES AND SHAREHOLDERS' EQUITY

<b>CURRENT LIABILITIES</b>												
Line of Credit - bank	\$18,000	\$18,900	\$21,800	\$21,000	\$25,800	\$74,000	\$78,000	\$64,000	\$87,000	\$104,800	\$116,000	\$133,000
Current maturities of long-term debt	0	0	0	0	0	0	0	0	0	0	0	0
Accounts payable	0	0	0	0	0	0	0	0	0	0	0	0
Accrued liabilities	0	800	800	800	800	800	800	800	800	800	800	800
City income tax	0	0	0	0	0	0	0	0	0	0	0	0
Total current liabilities	18,000	19,700	22,600	21,800	26,600	74,800	78,800	64,800	87,800	105,600	116,800	133,800
<b>LONG-TERM OBLIGATIONS</b>												
Bond	0	0	0	0	0	0	0	0	0	0	0	0
Finance Company	0	0	0	0	0	0	0	0	0	0	0	0
Restructure Loan	0	0	0	0	0	0	0	0	0	0	0	0
Less current maturities	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0
<b>SHAREHOLDERS' EQUITY</b>												
Common stock	0	0	0	0	0	0	0	0	0	0	0	0
Additional contributed capital	0	0	0	0	0	0	0	0	0	0	0	0
Retained earnings	1,662	3,201	4,728	6,253	7,188	7,840	8,889	11,829	14,720	19,075	23,577	28,028
	1,662	3,201	4,728	6,253	7,188	7,840	8,889	11,829	14,720	19,075	23,577	28,028
	117,662	121,781	126,267	132,453	135,969	142,345	149,399	156,429	161,220	162,676	164,877	168,828

See accountants' report.

**UNITED TELEMANAGEMENT SYSTEMS, INC.**  
**TWELVE MONTHS FORECASTED STATEMENTS OF INCOME AND RETAINED EARNINGS**

For the months One through Twelve, Initial Year

	Forecasted Month 1	Forecasted Month 2	Forecasted Month 3	Forecasted Month 4	Forecasted Month 5	Forecasted Month 6	Forecasted Month 7	Forecasted Month 8	Forecasted Month 9	Forecasted Month 10	Forecasted Month 11	Forecasted Month 12	TOTAL
<b>REVENUE</b>													
Toll Free - Chicago, LA & USA	8,000	6,800	6,900	12,000	12,000	12,000	14,000	14,000	14,000	30,000	42,000	42,000	54,000
Miscellaneous Income	200	200	200	200	200	200	200	200	200	200	200	200	2,400
	<u>4,200</u>	<u>4,200</u>	<u>4,200</u>	<u>12,200</u>	<u>12,200</u>	<u>12,200</u>	<u>14,200</u>	<u>14,200</u>	<u>14,200</u>	<u>30,200</u>	<u>42,200</u>	<u>42,200</u>	<u>54,200</u>
<b>OPERATING EXPENSES</b>													
Salaries and wages	310	310	310	610	610	610	1,210	1,210	1,210	2,310	2,110	2,750	13,220
Payroll taxes	25	25	25	50	50	50	100	100	100	210	210	270	1,330
Commission	212	212	212	420	420	420	1,250	1,250	1,250	2,100	2,100	2,600	14,060
UTC fee	312	312	312	600	600	600	1,250	1,250	1,250	2,100	2,100	2,600	14,060
Bad debt	225	225	225	1,000	1,000	1,000	3,000	3,000	3,000	4,000	5,300	6,100	28,775
Passive credit	25	25	25	1,000	1,000	1,000	2,000	2,000	2,000	3,000	4,200	5,400	25,270
Y-1 line cost	600	600	600	1,000	1,000	1,000	2,000	2,000	2,000	3,000	4,200	5,400	21,000
Group health insurance	21	21	21	50	50	50	121	121	121	211	211	270	1,262
Equipment Rental	22	22	22	43	43	43	85	85	85	160	148	190	853
Real Estate Rental	250	250	250	250	250	250	250	250	250	250	250	250	2,000
Insurance	50	50	50	50	50	50	50	50	50	50	50	50	600
Office Supplies	62	62	62	122	122	122	242	242	242	362	422	422	3,724
Postage and freight	5	5	5	12	12	12	24	24	24	42	42	42	372
Bank Charges	21	22	22	43	43	43	85	85	85	160	148	190	853
Advertising & marketing	74	74	74	140	140	140	280	280	280	340	360	400	2,260
Business Promotion	70	70	70	130	130	130	260	260	260	320	330	360	2,480
Books and Subscriptions	16	16	16	31	31	31	61	61	61	75	100	100	631
Travel and lodging	217	217	217	427	427	427	847	847	847	1,097	1,477	1,477	9,234
Meals and entertainment	31	31	31	61	61	61	121	121	121	211	211	271	1,262
Accounting & bookkeeping fees	90	90	90	180	180	180	360	360	360	630	630	810	4,000
Legal fees	62	62	62	122	122	122	242	242	242	392	422	422	2,724
Other Fees	19	19	19	30	30	30	70	70	70	131	131	131	644
Depreciation	0	0	0	0	0	267	267	267	267	326	326	326	2,100
Amortization	0	0	0	0	0	240	240	240	240	240	240	240	1,764
Vehicle expenses	55	55	55	100	100	100	200	200	200	300	400	400	2,057
Dues	167	167	167	337	337	337	677	677	677	997	107	107	2,024
Licenses and Permits	110	110	110	110	110	110	110	110	110	110	110	110	1,220
Education Expenses	2	2	2	5	5	5	10	10	10	17	17	17	100
Employee Welfare	2	2	2	4	4	4	7	7	7	13	13	13	82
Purchased Services	37	37	37	73	73	73	145	145	145	253	253	325	1,934
Telephone	1,250	1,250	1,250	2,500	2,500	2,500	5,000	5,000	5,000	8,200	8,700	9,700	50,250
Interest expense	0	522	140	162	177	200	270	300	300	360	402	440	3,025
City income tax	0	0	0	0	0	0	0	0	0	0	0	0	0
	<u>4,520</u>	<u>4,661</u>	<u>4,679</u>	<u>10,072</u>	<u>10,607</u>	<u>11,500</u>	<u>22,141</u>	<u>22,170</u>	<u>22,170</u>	<u>27,400</u>	<u>37,746</u>	<u>37,790</u>	<u>43,690</u>
<b>Net earnings</b>	<b>1,062</b>	<b>1,539</b>	<b>1,521</b>	<b>1,328</b>	<b>1,593</b>	<b>674</b>	<b>1,059</b>	<b>2,021</b>	<b>2,030</b>	<b>4,100</b>	<b>4,464</b>	<b>6,410</b>	<b>20,647</b>
Beginning retained earnings	0	1,062	1,521	6,725	8,953	7,169	7,840	9,869	11,829	14,720	19,176	23,677	0
Shareholders' distributions 45%	0	0	0	0	0	0	0	0	0	0	0	13,350	13,350
<b>Ending retained earnings</b>	<b>\$1,062</b>	<b>\$2,201</b>	<b>\$4,725</b>	<b>\$8,953</b>	<b>\$7,169</b>	<b>\$7,840</b>	<b>\$8,899</b>	<b>\$11,820</b>	<b>\$14,720</b>	<b>\$19,176</b>	<b>\$23,677</b>	<b>\$16,320</b>	<b>\$16,320</b>

See accountants' report.