FLORIDA PUBLIC SERVICE COMMISSION 2 DOCKET NO. 001148-EI 3 In the Matter of 4 REVIEW OF THE RETAIL RATES OF FLORIDA POWER & LIGHT 5 COMPANY. 6 7 ELECTRONIC VERSIONS OF THIS TRANSCRIPT ARE A CONVENIENCE COPY ONLY AND ARE NOT 8 THE OFFICIAL TRANSCRIPT OF THE HEARING, THE .PDF VERSION INCLUDES PREFILED TESTIMONY. 9 10 MELBOURNE, FLORIDA, SERVICE HEARING 11 PROCEEDINGS: 12 CHAIRMAN E. LEON JACOBS, JR. **BEFORE:** COMMISSIONER BRAULIO L. BAEZ 13 COMMISSIONER MICHAEL A. PALECKI 14 Thursday, November 29, 2001 DATE: 15 16 TIME: Commenced at 6:00 p.m. Concluded at 6:45 p.m. 17 18 Brevard County Governmental Center PLACE: Building C 19 2nd Floor, Space Coast Room 2725 Judge Fran Jamieson Way Melbourne, Florida 20 21 22 REPORTED BY: TRICIA DeMARTE Official FPSC Reporter (850) 413-6736 23

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BEFORE THE

DOCUMENT NUMBER-DATE

## 1 APPEARANCES: 2 KENNETH A. HOFFMAN, Rutledge, Ecenia, Purnell & 3 Hoffman, 215 S. Monroe Street, Suite 420, Tallahassee, Florida 4 32301 and R. WADE LITCHFIELD, 700 Universe Boulevard, Juno Beach, Florida 33408, appearing on behalf of Florida Power & 5 6 Light Company. 7 JACK SHREVE, Office of Public Counsel, c/o The 8 Florida Legislature, 111 W. Madison Street, Suite 812, Tallahassee, Florida 32399, appearing on behalf of the Citizens 9 10 of the State of Florida. 11 MICHAEL B. TWOMEY. Post Office Box 5256. 12 Tallahassee, Florida 32314-5256, appearing on behalf of Thomas and Genevieve Twomey, Buddy L. Hansen, and Sugarmill Woods 13 14 Civic Association, Inc. 15 ROBERT ELIAS, FPSC Division of Legal Services, 2540 16 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850. 17 appearing on behalf of the Commission Staff. 18 19 20 21

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CHAIRMAN JACOBS: Good evening. We'll call our hearing this evening to order. Counsel, read the notice.

MR. ELIAS: Notice issued by the Clerk of the Florida Public Service Commission on November 5th, 2001, advises that a customer service hearing will be held in this docket beginning at 6:00 p.m., Thursday, November 29th, 2001, in Building C of the Brevard County Governmental Center in Melbourne, Florida. The notice states that the purpose of this hearing is to take testimony from members of the public concerning the rates and charges of Florida Power & Light Company.

The procedure at this hearing will be as follows: The company will present a brief summary of its case and then members of the public may present testimony. Members of the public who wish to present testimony are urged to appear promptly at each scheduled service hearing since the hearing may be adjourned early if no witnesses are present to testify.

CHAIRMAN JACOBS: Take appearances.

MR. HOFFMAN: Thank you, Mr. Chairman. My name is Kenneth A. Hoffman. I am with the law firm of Rutledge, Ecenia, Purnell & Hoffman in Tallahassee. Our address is 250 South Monroe Street, Suite 420, Tallahassee, Florida 32301. I'm here on behalf of Florida Power & Light Company.

And I would also like to enter an appearance for R. Wade Litchfield, an attorney with FP&L. Mr. Litchfield's

address is 700 Universe Boulevard, Juno Beach, Florida 33408. 1 2 And I would also like to introduce to my left Mr. Bill Hamilton who is vice president of customer service for FP&L. 3 CHAIRMAN JACOBS: Very well. Mr. Shreve. 4 5 MR. SHREVE: Thank you, Mr. Chairman. I'm 6 Jack Shreve, Public Counsel representing the Citizens of the State of Florida, the customers of Florida Power & Light. 7 Thank you. 8 MR. TWOMEY: Mr. Chairman, Mike Twomey, Post Office 9 Box 5256, Tallahassee, Florida 32314-5256, appearing on behalf 10 of Thomas and Genevieve Twomey. 11 12 13 Staff, and with me is Michael Springer. 14

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MR. ELIAS: I'm Bob Elias representing the Commission

CHAIRMAN JACOBS: Thank you. Good evening. My name is Leon Jacobs. I'm Chairman of the Florida Public Service Commission. I'd like to welcome you to our service hearing this evening. Let me first introduce my colleagues who are with me. To my right is Commissioner Michael Palecki, and to my left is Commissioner Braulio Baez. We are three members of a five-member Commission, and I would add that the final decision in this docket will be considered by each -- the full five-member Commission.

And the purpose of our meeting this evening, however, is to consider -- to receive and to hear your input on the -your experiences with the Florida Power & Light Company. As

was indicated earlier, this is a proceeding to review the earnings of the company. And while we will consider a whole range of financial and economic information, a critical aspect of our deliberations is their ability to render reasonable -- to render service at reasonable rates and terms.

This is a formal administrative proceeding. And what that means for your purposes is essentially that all of the information that we take in will become a part of a formal evidentiary record. We will collect that record, and it will be the basis of our final decision.

For this evening's purposes, that means that your statements here before us will be sworn statements, and we'll issue -- render our oath in a few moments. And your statements will be preferred -- because we have a court reporter who is documenting our proceeding this evening, we would like for you to step forward to the podium as you give your statements and speak into the microphone. Also, for that purpose, it's very helpful if we can only have one person speaking at a time. That helps keep her job easier and helps us to hear and concentrate more correctly.

The specific subject matter that we are going to entertain, as I indicated, is the quality of service, but as I indicated, there are other issues. Following this process -- in addition to the hearing tonight, we had one this morning in Daytona Beach. We will have other hearings regarding Florida

Power & Light in Central and South Florida. We have them in -Sarasota, Fort Myers, Miami, Fort Lauderdale, and West Palm
Beach are additional hearing sites where we will hear customer
input. In addition to those hearings, we will then have a
technical hearing in Tallahassee where we will hear from
experts in the fields of economics, finance, law, and other and
various sundry subjects who will give us the basics and the
details of how operations of Florida Power & Light are
conducted. And then from that full record, we will move
forward to our final decision. Finally, we will -- the full
Commission will render a full decision sometime, I believe, in
May at a -- what we call an agenda conference.

Unless there's anything else this evening -- well, let me now go through some of the processes we'll follow from here. We'll swear you in. The parties' counsel will give opening statements, and then we will have you come up, and Mr. Shreve will generally call you up in the order that you signed in at out front.

If you are not comfortable coming forward to give a verbal statement, then you should have received a blue form, a report, out front when you came in. In the -- on the third page -- I'm sorry, make that the fourth page of that document is a form for written input. We welcome your written comments, and they will become a part of the record in this proceeding. On the front page of that, you should see listed technical

Staff who are available for you to speak with on this matter as well as the legal Staff.

Let me also add that if you have particular issues that you'd like to see resolved, and you can tell us about them this evening, but if you'd like to try and get those issues resolved this evening, you have two opportunities. One is, the company has brought a staff, and they will explain more of that to you when they give their opening. But they have staff here who are available to go directly to your account and give you assistance. But also, we have a Staff person who is manning our office's phones this evening, and you can call Tallahassee if you'd like to register a complaint this evening. You can speak with a Mr. Dick Durbin. And let me give you that phone number. It's area code (850)413-6121.

Normally our customer input line is a toll-free number, but during the evenings it does not -- the toll-free number is not in operation. Tomorrow, however, if you'd like to delay and call tomorrow, you can call that toll-free number, and that number is listed on the bottom of your blue report here. I'll call it out for you anyways, area code (800)342-3552.

And with that, I think that takes care of all of our housekeeping matters. I will now invite all of those in attendance who are here to testify for us this evening to stand and raise your right hand, and we'll administer the oath.

(Witnesses collectively sworn.)

CHAIRMAN JACOBS: Thank you very much. You may be seated. And now, we'll move then to our opening statements, and we will begin with the company. Mr. Hoffman.

MR. HOFFMAN: Thank you, Mr. Chairman. I'd like to begin by stating that FPL has with it tonight a number of customer service representatives who are prepared to assist our customers with any issues that the customers may wish to address with the company. And as you mentioned, they are available in that connection. I would like to specifically introduce Ms. Heidi Ellenberger, who is seated over to your left, Mr. Chairman, as well as Mr. Ramon Ferrer.

With that, Mr. Chairman, I would like to ask Mr. Bill Hamilton, our vice president of customer service, to make FPL's opening remarks.

CHAIRMAN JACOBS: Very well.

MR. HAMILTON: Thank you. My name is Bill Hamilton, and I'm vice president of customer service for Florida Power & Light Company. And I'm pleased to be here tonight to take part in this important aspect in the review of our base rates by the Florida Public Service Commission. Let me start out by saying that FPL is not requesting an increase in our base rates at this time, despite the weakening economy in Florida and the fact that we continually need to expand our facilities to meet the growth of -- our customer growth and the higher costs that

we're facing with some of our operations. In fact, since our last base rate increase in 1985, we've actually reduced our rates by 10 percent, despite the fact that we're now serving almost 1.3 million more customers than we were in 1985. This requires a lot of additional resources in the areas of transmission, substation, distribution, but in particular, we have increased our power plant capacity by 42 percent since 1985.

We are currently operating under a negotiated agreement, an agreement that was negotiated between Florida Power & Light Company, Mr. Jack Shreve and the Office of Public Counsel. And that agreement provides for the annual reduction of \$350 million in our base rates and that was, again, a three-year agreement. In addition, it provides for annual refunds to customers. And over the life of the three-year agreement, we anticipate the total of those refunds to be approximately \$250 million.

In recent years, we focussed our attention on improving the quality and the reliability of service that we provide to our customers, and I am pleased to report that we have reduced the average number of minutes that a customer is without electricity during a one-year period by approximately 50 percent during the last few years. That's not to say that we're pleased, that we're totally pleased, or 100 percent pleased with all the progress that we have made. We know that

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we still have opportunities for improvement and want you to know that we'll continue to look for ways to improve service to our customers and to improve reliability to all customers.

We've also been working hard in the area of customer service to make it easier for customers to do business with us by providing services over the Internet and providing additional billing and payment options for our customers as well as the fact that we've developed special programs to help our customers conserve energy.

At this time, again, I'd like to point out that we do have company representatives here, and if any of our customers have issues or questions or concerns, we'll do everything that we can to attempt to address those concerns here tonight. In the event that we're unsuccessful, we will make a commitment to the customers that we'll get back with them within 24 hours with a response. And again, Ramon and Heidi are here and will be glad to help customers with any question or concern they might have.

And in closing, again, I'd like to assure our customers that FPL is going to be working hard to provide reliable power at low prices well into the future. I thank you for your attention and your time.

CHAIRMAN JACOBS: Thank you, Mr. Hamilton.

Mr. Shreve.

MR. SHREVE: Thank you, Mr. Chairman. And I will be

brief. We're here to hear from the public and not from us. T will just give a brief summary of where we'll be going from here. We are representing the customers in opposition to Florida Power & Light. We have received their minimum filing requirements. In the process of reviewing those, we have not received the testimony yet. We will be filing testimony from the customers' viewpoint of the rates at a later time after we have received their testimony and reviewed all of the information.

As we did in the settlement that Mr. Hamilton mentioned, about three years ago, we brought Florida Power & Light in for a rate decrease and reached a final settlement with them for \$350 million. That was a three-year agreement, but the three-year part of it was the refund part of the settlement, and that's going to expire this coming April.

As Mr. Hamilton mentioned, we've had approximately -- or will have had probably \$250 million in refunds by April, and we do need to take care of the future beyond that agreement. The \$350 million in rate reductions is ongoing and not limited to the three years so that will continue. I just want you to know that we will be reviewing all of the information. We'll take an advocate's position on behalf of the customers in this case and hope to lower the rates. Thank you.

CHAIRMAN JACOBS: Mr. Twomey.

MR. TWOMEY: Thank you, Commissioners, Mr. Chairman.

Good evening, ladies and gentlemen, my mom and dad. My parents are back here, ladies and gentlemen. I wanted you to know that they exist.

MR. SHREVE: Mr. Chairman, I met Mr. Twomey's parents, and I would want to tell you that I will be representing them from now on.

(Laughter.)

MR. TWOMEY: You've always done a fine job for them, Jack.

CHAIRMAN JACOBS: Let me just state that even if Mr. Shreve represents you from this point forward, you have had fine representation, and you have been recognized around the State for that representation.

MR. TWOMEY: Thank you, Mr. Chairman. I'll be brief too. I don't think there's many folks in the audience that are customers aside from my parents and the two individuals. I think two have spoken -- or signed up to speak, so I'll be brief. The rate reductions that Mr. Hamilton spoke to since 1985 are fine, and they're to be commended. The utility should operate as efficiently as it can while maintaining high-quality service.

The Public Counsel settlement, Mr. Shreve's settlement with the utility is to be commended as well because they achieved major reductions in rates and refunds and that's great. However, under the law, the company's rates, the

monopoly rates, are supposed to be cost-based on a current basis. And I made a little bit of a mistake this afternoon, and Mr. Hoffman called me on it. And I said that Florida Power & Light had been ordered to come in and file for reduced rates, and Mr. Hoffman said, no, that's not exactly right, and he was correct. And I went back and read the order.

And the order requiring the filing of MFRs said that after discussing the fact that despite Mr. Shreve's settlement agreement which provided for a minimum -- a midpoint range for equity of 11 percent and a maximum of 12, the company had consistently been exceeding that 12 percent return on equity. And the Commission went on despite the fact that they didn't later say they should come in and have lower rate filings. The Commission said in its order at Page 3, we are concerned that once the revenue sharing plan ends on April 14th, 2002, FP&L's earnings will continue to exceed its authorized maximum ROE, which is return on equity, ceiling of 12 percent with no protection for the ratepayers from these high earnings. And that's what Mr. Shreve said is, is that in terms of the refund provision, that expires and so something has to be done.

Now, with respect to the need for the cost-based rates being current, we believe that the evidence in this case, if it goes to hearing, will show that one of the major contributing factors to the revenues that the customers have to pay, namely, the return on equity, has dropped since the

settlement reached almost three years ago. The 11 percent midpoint probably should be reduced to at least 10, perhaps as low as 9. As we discussed, or I suggested at lunch today in the earlier hearing, I think the revenue requirement associated for Florida Power & Light for every increase of 1 percent on equity, return on equity, is some \$90 million or close to that ballpark. So if they are earning now annual revenues or equity returns that are 12, 12.5 percent and it should be 10 percent or 9 percent, we're talking in the hundreds of millions of dollars that could be reduced just on an appropriate return on equity, a fair return on equity in the current market. Additionally -- and of course, that's something that should probably be addressed in a hearing. 

Additionally, the order noted that -- in relation to the common equity, the Commission noted that it was concerned with the company's equity ratio; that is, the percentage of equity it has in its capital structure versus the amount of debt. And the Commission noted that it is approximately 65 percent, which was well above the average equity ratio for a AA-rated electric utility and it's essentially higher. And of course, as those familiar with the electric utility regulation or utility regulation in general would know, the more equity you have versus lower cost debt, the more that the revenues have to be. So that's something, again, Commissioners, that probably should be addressed in a hearing.

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Lastly, the company has been able to reduce its rates since 1985 because it succeeded in reducing, amongst other things, its personnel. And the -- I think it's time after the passage of some 16 years since the last rate case. Even though there was a lot of information analyzed by Mr. Shreve and the Commission in the last settlement, it's probably time after 16 years since '85 to have a full review of the company's operations to determine what its legitimate expenses are, what its true revenues are to be for the test year and so forth. So we're pleased, Mr. Chairman, that you and the Commission voted to have the filing. We expect that the case will result in reduced rates, and we commend you for that. Thank you.

CHAIRMAN JACOBS: Thank you. And if there's nothing else, we will now hear from you. If I can request such, when you come to the podium, if you would, just give us your name and address just officially for the record.

Mr. Shreve.

MR. SHREVE: You thank, Mr. Chairman.

Mr. Randels.

### ROCKY RANDELS

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

### DIRECT STATEMENT

MR. RANDELS: Thank you, Mr. Chairman and fellow members of the Commission. I am Rocky Randels. I'm a resident

of the City of Cape Canaveral, have been since 1981. I reside at the same address, 308 East Central Boulevard, and that's in Cape Canaveral. And first, I'd like to thank you for giving me the opportunity to present some views that I perceive our residents of the City of Cape Canaveral have. And I'd like to state probably for the record that neither I nor any of my family has ever been employed with Florida Power & Light or is paid in a nonpaid position from Florida Power & Light.

And I do not have a personal agenda of items that I'd like to bring to your attention, but as I mentioned, I'd really rather bring the perception of 9,000 residents, which is the City of Cape Canaveral, of what they view the type service has been. And the reason I feel I can speak for them is, they have chosen to reelect me on the City Council since 1983. Continuously, I've served two terms as Mayor pro tem. I'm currently serving the second three-year term as Mayor. I have a pretty good rapport with them for finding out what their needs are. And again, I'd just like to share the residents' -- their perception of the Florida Power & Light and why they have this. I have three quick items I'd like to bring to your attention that kind of they focussed on in talking to them preparing for this.

First item, you may not know not being from our area but Cape Canaveral is a small beachside community along the ocean, and it was not built with a plan. It was just built --

a mixture of beach houses, a lot of small apartments for the Apollo program, for the Mercury program. Really, I'm saying it had no plan, and that gets me to one of the points, is the streetlights just went up wherever somebody either wanted one or wherever somebody didn't want one. We had no master plan for streetlights. They were just haphazard. So one of the group of residents approached City Council and said, we would really like to have more streetlights on our street, on our block. And we investigated it. At night I went out and walked the streets with them, and sure enough, there were many, many dark spots because of people not wanting lights.

And so I went with the residents. I mapped out an idea of where they felt they wanted lights. I took this, I guess, grid, for lack of another name, to Florida Power & Light to their representatives and said, this is what we want. How can we make it happen? Well, they looked at it, spent quite a bit of time with it. They made some recommendations as to exactly the type wattage it could be, how far apart it should be. They made some corrections. I went back to the residents, and the plan developed. And the end result was that they added at our request and our expense, I might add -- the residents knew that this was going to cost more -- 101 streetlights.

Now, that doesn't seem like much for a large municipality, but we're a four-block wide, one-mile long area. What a difference it made in the city. But the most important thing is, it

satisfied the residents who were willing to pay for the upgraded service, and it provided a safe community for them to walk in at night. A lot of our people are elderly, so that was one item that I based the customers' perception on.

The second item I'd like to share with you is, every city probably in the nation has a problem with streetlight outage, and we're certainly no exception. And that's usually due to either the sensors being bad -- I'm not technical, and they're probably laughing at me for getting into an area that I don't know nothing about, but it's either the sensors have burned out or the bulbs -- the lamps is out, basically. But it's almost impossible for them to come out every day in every city and replace one light. It's maybe not impossible but sure not very impractical.

So our city is 1 of 15 cities in Brevard County. If you're not familiar with it, we're 72 miles long, so it's quite a logistic problem to run out and repair one light and hustling on us. See, I'm probably overspeaking my time, but I've got some things that I think is of interest.

CHAIRMAN JACOBS: No, you aren't. We have ample time for you.

MR. RANDELS: When I get this that means I'm done; right?

So I went to the Florida Power area representative, and he give a recommendation, which is still into operation

1 with all 15 cities, and it's working. And that's why I want to 2 share it with you. On Monday of each week, the city manager of 3 each municipality takes the list of the streetlights that are 4 out, that had been reported out, for some reason, and Florida 5 Power has asked us specifically to get the tag number off the 6 pole. Florida Power & Light has asked specifically, get that 7 number because we need that, that's important. What that does 8 is tell the exact location rather than somewhere on the eastern 9 end of Ridgewood. It tells the exact location plus it tells what the wattage, I believe, of the light is, what the fixture 10 is. The result of that is, they can stop their repair truck 11 once a week, usually on Tuesday, or more often if it's needed, 12 but usually it's on a given day. They load the truck up. We 13 14 send our fax in Monday. They pull the equipment, load it up, 15 cover all the municipalities, the entire county, probably two or three trucks. I'm saying one, I don't know how many. But 16 17 the lights come on the next night.

The important thing is in being responsive to the residents is, I can say it will be fixed Tuesday, Ms. Smith. They will be out and fix it Tuesday, or other, they haven't done that yet? I'll have to call them again. We give -- City Hall gives them a definite answer when it will be fixed, and then almost all circumstances it's fixed. That's good customer relations at least from my elected person's viewpoint because I tell somebody something and it happens.

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I don't know how it works out on their end. It may have created a burden with them, but it certainly solved the problem of every municipality calling in and saying, I've got three lights out. When are you going to get to them?

Third item, again, to remind you, we're a beachside community. We have a lot of wind, a lot of hurricanes there. And tree limbs is bad news, as these Florida Power & Light people know for problems on transmission lines. They chose to come back, I guess, about two years ago and upgraded all of the transmission lines on the beach. Now, to me, "upgraded" may not be the correct word, but they took away our small wooden posts that was nothing but an area for garage sign sales, incidentally. And you can't -- I don't know if you know this, but there are no garage sign sales on a big cement post, so you've solved another problem. No pick a kitchen up at this address or something. In any event, they replaced our wooded with large, huge cement ones.

Several things happened as a result of that, many benefits I might list, and I jotted down a couple. Now the transmission lines are above the tree limbs. Pretty basic but it solved the problem. In doing this, in putting these huge poles, which are quite large, like this, I guess, they put them further apart, and for every two they put up, they eliminated the three in the middle that was there. So we took down a lot of the overhead poles, a lot of the old lines. More important,

many of the old wooden poles being on the beach had to have a support line over here and a post here and three posts over here to keep it from sinking in or blowing away. They are gone. It really cleaned up the area. Kind of a real plus. And it eliminated, as I said, all the support lines. We haven't had a power outage, but I could go on and on, but one of the -- I'll share with you a picture here. And you can put it in the record. We have a family of redheaded woodpeckers living in some old electricity poles, power poles. And that's what one of them looks like, and I will explain this later.

Chairman, if I can leave you this. This shows a little redheaded woodpecker living in an old Florida Power & Light pole. We prevailed upon them. They took his home and strapped it to the new cement item. So the woodpeckers are still surviving. Kind of unusual. I'm sure it didn't have to be done, and maybe they don't want us telling that it was done. But those woodpeckers are kind of like a mascot with the fire department. They have been there for several years. They took the extra effort of cutting a section -- the home of those woodpeckers out of the old pole and taking it and strapping it to the new one way up there, and the woodpecker resumed its home.

So I thank you. I don't know if there's any questions you desire to ask of me. I'm not familiar with these meetings, but I'll sure try to answer any you may have.

1	CHAIRMAN JACOBS: I'm just I'm speechless. What
2	do I call this exhibit?
3	MR. SHREVE: That woodpecker is not trying to go
4	further into that cement pole where that hole is?
5	(Laughter.)
6	MR. RANDELS: No, he isn't. He's still living there.
7	And I'll let you keep them or whatever you so chose.
8	CHAIRMAN JACOBS: No, we'll mark them. I was being
9	funny.
10	MR. RANDELS: But it does show that even big
11	business which we got a nice article in the paper about even
12	a large business like Florida Power & Light is environmentally
13	sensitive. They responded to the community's need, probably
14	didn't have to, probably laughed while they were doing it, but
15	it solved the problem, and it kept a lot of good will.
16	CHAIRMAN JACOBS: I agree.
17	COMMISSIONER PALECKI: So now that you helped the
18	woodpecker, what are you going to do for the people who have
19	garage sales?
20	(Laughter.)
21	MR. RANDELS: That's kind of an election concern. I
22	don't want to get into that. Thank you.
23	COMMISSIONER PALECKI: Thank you, Mr. Randels.
24	CHAIRMAN JACOBS: Thank you very much.
25	(Witness excused.)

MR. SHREVE: Mr. Rodriguez.

CHAIRMAN JACOBS: Show that marked as Exhibit 1 and entered into the record.

(Exhibit 1 marked for identification and admitted into the record.)

## LARRY RODRIGUEZ

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

## DIRECT STATEMENT

MR. RODRIGUEZ: I don't know if I can follow the Mayor. My name is Larry Rodriguez. I live at 1575 North Highway A1A, Indialantic. I am also director of plant operations for Health First, and that's who I'm here representing. Health First is a not-for-profit corporation. It's the largest health care provider in Brevard County. We own three hospitals: Cape Canaveral Hospital in Cocoa Beach, Holmes Regional Medical Center in Melbourne, and Palm Bay

Community Hospital in Palm Bay. In addition, Health First has

over 40 facilities within the county. We are in the county.

We're not external to the county. We also have an HMO system within the county and a Medicare HMO system, so there is a

number of facilities that are served by FPL to us.

In my position at Health First, I'm responsible for all the maintenance and engineering of all the facilities, and in addition, I am the one who pays the power bill. And if you

can imagine, we have three hospitals, total power bills is in the millions. And I'm here tonight to speak positively towards Florida Power & Light in terms of the customer service that they have provided to us. Very similar to the gentleman you heard, in our case it's probably a little more on the technical nature in terms of how they serve our facilities. And I just want to touch on about four or five points, and I will be brief.

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One of the things that we have found is regarding communications. Now, you've got to realize that a health care system, we have multiple vendors. People sell us anything from medical supplies to electricity to natural gas, water. You name it, we buy in large quantities. And one of the things that as a service provider ourselves is that we look for is customer service from our vendors. One of the things that we have done with FPL is that they have given us the ability to really communicate directly in terms of outages with their own dispatch system such that many of the facilities that are not manned, that we might have ambulatory care centers, we have areas where we have large dollars of surgical storage that you cannot lose air-conditioning to, they have been able to install systems that if we had a power outage for anything from a squirrel going up in a power pole to maybe a broader outage, they are able to be notified directly. They are able to respond. They actually notify us if they receive a call from

one of our facilities automatically, so that indeed if we need to do something within the building, that we can go and respond. That feature has been a time-saver for us. And, you know, at some point in time, if you are able to do an analysis, it has saved us some money in terms of the ability to not lose medical supplies that are very temperature-sensitive.

One of the things that in terms of communications has been the fact that FPL management lead personnel that deal with us, these folks have gone out of their way to learn the names of all our maintenance management staff and folks involved so that they can create an even closer relationship as it deals with delivering service, delivering electrical service to our facilities, and dealing with outages, which is something that we live with as we live in Florida. As you know, we're at the highest isokeraunic level in the country.

One of the other things that I have been very impressed with them has been their maintenance of all of the facilities or the service facilities that provide power to us. Again, I cannot speak to the rest of the distribution of transmission system, but in terms of those facilities that they provide power to us, they do thermal imaging. They make sure that all this equipment, whether it's transformers or switch gear or disconnects, are maintained, again, to minimize outages to the hospital. They understand the needs that we have in terms of minimizing risks to our patients.

One of the things that I have jotted down in my notes is that they have been very responsive to integrate our load increases or our load characteristic changes that we might have had as our facilities have grown -- again, the whole health care network has grown -- with their ability to maintain the services to us. And that has been important in working hand in hand to make sure that indeed our needs are met and also are met on a timely basis.

As a hospital, of course, we enjoy the priority of restoring power subsequent to an outage, but what has been impressive to me is the attitude and understanding of what the priority represents to the FPL employees that show up to restore service. They know that there is an additional risk, even though we have generators, when we don't have a continuous service. When our generators come on, we go to a single point of failure which we would not have as we have multiple FPL feeds into one of our largest facilities.

In terms of reliability, at all our acute care facilities, FPL has designed and built primary and secondary feeder installations. They have upgraded their primary transfer switches; whereby, in the past, many years ago, you would have large time delays between transfer from a primary to a secondary. Everything now has been upgraded. We can barely see when a transfer is made. They have installed systems that are able to notify us when that has happened so that we can

indeed pay more attention to the fact that we're now into a single feeder connection rather than a primary backup feeder availability. So, you know, one of the things that we always talked about, reliability, and there's always a lot of concern about the fact the power goes out, or you get the power blips, but I will tell you this, all our surgeons, and I almost can speak for all of them, do not like to operate on generator power. They like to sit down and say, well, when is FPL coming back? And that's one of the things that is kind of in the background in terms of how they perceive reliability of the power grid and the power system as it supplies power to our acute care facilities.

Another item that I want to speak to is energy conservation. In terms of what we have taken advantage of, the programs that I honestly didn't know whether they started it or the Commission or Public Counsel has put forth, but the FPL -- the children incentive program has made a tremendous impact in our ability to upgrade equipment and being able to make the decisions to change equipment that costs \$300 to a half a million dollars. That incentive program of trying to get you to the more efficient machine, not only has it been a good program in terms of mitigating some of our costs, but also a bargaining chip to those suppliers who in the prior were just looking at trying to sell you on a first cost basis rather than on a total life cycle cost.

One of the other ones was the lighting retrofit program that they put in place. This has been over three years ago. It's been paid back already many times over. Finally, there was a mention regarding rates. Of course, as any user of electricity, we wished our electric rates were lower, but as I compare the rates to other utilities around the nation, since I have to -- by my job I've got to subscribe to all kinds of trade magazines to see what's going on not only in my field but also in the utility fields that we buy service from, we tend to find that they are on the lower end of the scale. But again, we would always hope that they could be lower.

We also have taken a couple of very large steps to mitigate our costs. The first one, we have worked with FPL to consolidate all our billing into one bill. We have found that having over 40 facilities, some of them have multiple meters. This has reduced our accounts payable department processing costs substantially and has allowed the organization to budget their cash flow a lot better. In the past, before we were able to take advantage of that program, you had bills coming in, you know, in some cycle depending on whenever that meter was installed some years ago. And that has been a tremendous benefit for a facility -- or an organization like ours that has so many meters involved, anywhere from parking lot lightening to large hospital facilities.

The second, all three acute care hospitals have

joined the load control program. And I'm sure that you know that's the program where if you can do self-generation and you are dispatched by FPL to get off their system for whatever the reasons are, you are able to do that, and for that, you are able to get a discount on the rate that you normally would have paid. Three hospitals have that. Two of our hospitals, they already paid for itself on the discount that they have gotten on those rates for the equipment that had to be installed to accomplish that.

In our largest hospital, Holmes Regional Medical Center, we are probably a couple of years away from recovering the added costs, but it has afforded us the ability to install sufficient generating capacity to operate the complete hospital on generator power. There are not that many 468-bed hospitals that can be self-sustaining, and we have already done that through Florida and some of the other near misses that we've had through here where we're able to completely disconnect from FPL and maintain about a 3.5-megawatt to 4-megawatt load. Those are my comments. If you have any questions --

CHAIRMAN JACOBS: Questions, Commissioners?

COMMISSIONER PALECKI: Mr. Rodriguez, who is the Florida Power & Light representative that you deal with most frequently in Brevard County?

MR. RODRIGUEZ: His name is Mike Philo.

COMMISSIONER PALECKI: Because I just wanted to say

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1	and to state to the utility that normally when we have these
2	customer service hearings, we hear a lot of complaints. And
3	today, both this morning in Daytona Beach and in here in
4	Brevard County, we have heard very good things about the
5	company and the way it's operated, and I certainly hope the
6	people that are responsible are recognized. It's very
7	refreshing to hear this kind of testimony at a customer service
8	hearing.
9	CHAIRMAN JACOBS: And other questions?
10	I echo those comments. It is good to hear that kind
11	of responsiveness. Thank you very much, Mr. Rodriguez.
12	MR. RODRIGUEZ: Thank you, sir.
13	(Witness excused.)
14	MR. SHREVE: That's the only witnesses we have that

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MR. SHREVE: That's the only witnesses we have that signed up.

CHAIRMAN JACOBS: Let me offer now, if anyone who did not sign up in advance but would like to give us a statement, you're welcome to come forward now.

Let the record reflect that there is no one who's indicated a desire to speak. That takes care of our hearing this evening. We thank you for coming, and we thank you for your comments.

> Excuse me, Mr. Chairman? MR. HOFFMAN: CHAIRMAN JACOBS: Yes.

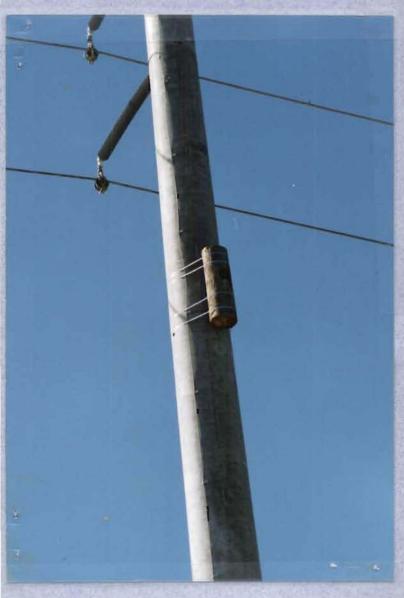
MR. HOFFMAN: Before you conclude, could I do one

FLORIDA PUBLIC SERVICE COMMISSION

last housekeeping measure? CHAIRMAN JACOBS: By all means. MR. HOFFMAN: Okay. If I could, I'd like to place into the record a composite exhibit consisting of the original notice of the public hearing tonight, the affidavit of publication, and a sample bill insert. CHAIRMAN JACOBS: Very well. Show that marked as Exhibit 2 and admitted into the record. (Exhibit 2 marked for identification and admitted into the record.) CHAIRMAN JACOBS: Very well. Again, thank you. And if there's nothing else to come before us this evening --Mr. and Mrs. Twomey, it was great to have you here, and your son has done you proud. And we're adjourned. (Service hearing concluded at 6:45 p.m.) 

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1	STATE OF FLORIDA )
2	: CERTIFICATE OF REPORTER
3	COUNTY OF LEON )
4	T TOTOTA D MADTE OCC: 1 7 O D
5	I, TRICIA DeMARTE, Official Commission Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.
6	·
7	IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this
8	transcript constitutes a true transcription of my notes of said proceedings.
9	I FURTHER CERTIFY that I am not a relative employee
10	I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorneys or counsel
11	connected with the action, nor am I financially interested in the action.
12	DATED THIS 5th DAY OF DECEMBER, 2001.
13	BATES THIS SET BAT OF BECCHBER, 2001.
14	Tricia De Marte
15	INTUIA DENANTE
16	FPSC Official Commission Reporter (850) 413-6736
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PLORIDA PUBLIC SERVICE COMMISSION	
	1-Melbouns
DATE 11-29-01	



## **Published Daily**

## STATE OF FLORIDA COUNTY OF BREVARD

Before the undersigned authority personally appeared MAUREEN FARR who on
oath says that she is LEGAL ADVERTISING CLERK
of the FLORIDA TODAY, a newspaper published in Brevard County, Florida; that
the attached copy of advertising being a LEGAL NOTICE
the matter of
THE BSP GROUP FOR FP&L
in theCourt
NOTICE OF PUBLIC HEARINGS
was published in the FLORIDA TODAY NEWSPAPER
in the issues of NOVEMBER 22, 2001
Affiant further says that the said FLORIDA TODAY NEWSPAPER
is a newspaper in said Brevard County, Florida, and that the said newspaper has
heretofore been continuously published in said Brevard County, Florida, regularly as
stated above, and has been entered as periodicals matter at the post office in
MELBOURNE in said Brevard County, Florida, for a period of one year next preceding
the first publication of the attached copy of advertisement; and affiant further says that
she has neither paid nor promised any person, firm or corporation any discount, rebate,
commission or refund for the purpose of securing this advertisement for publication in
said newspaper.  (Signature of Affiant)
Sworn to and subscribed before this this 22ND DAY OF NOVEMBER, 2001
OFFICIAL NOTARY SEAL LINDA L BRAUD  COMMISSION NUMBER DD015812 MY COMMISSION EXPIRES MAY 4,2005  LINDA L. BRAUD  (Name of Notary Typed, Printed or Stamped)
Personally Known or Produced Identification  FLORIDA PUBLIC SERVICE COMMISSION
Type Identification Produced DOCKET  NO

9753

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Please request changes on the back. Notes on the front will not be detected.

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I added my donation for the Care to Share Energy Fund to help those in need, (Mark 'X' in box)

\$10

PLEASE FILL IN TOTAL AMOUNT PAID

Make check payable to FPL in U.S. fun Is and mail along with this coupon to:

GENERAL MAIL FACILITY MIAMI FL 33188-0001

Account Number	Total Now Due	NEW Charges Past Due
	\$47.98	NOV 12 2001

FOLD ON PERFORATION BEFORE TEARING

CUSTOMER STATEMENT

Statement Date: OCT 22 2001 Customer Name:

Service Address:

Account Number:

Service Dates:

SEP 20 01 to OCT

Service Days: 29

NEXT SCHEDULED READ DATE: NOV 19 2001

Previous Statement Balance	The second secon	Additional Activity († or-)	WEST Charges	NEW Charges (+)	NEW Charges Past Due	Total Now D⊓e (≂)
36.91	0.00	0.00	36.91	11.07	NOV 12 2001	\$47.98

#### Meter Reading-Meter 2C47656 Current Reading 5521 Previous Reading 5467 54 KWH Used **Energy Usage** Last This Year Year KWH This Month 54 q Service Days 29 29 KWH/Day 0 2

#### \*\*Amt includes the following charges:

\$5.65 per Month Customer Charge: Non-Fuel Energy Charge First 750 KWH \$0.042270 per KWH Over 750 KWH \$0.052270 per KWH

\$0,030410 per KWH

Fuel Charge:

Account Activity

Previous Statement Balance

36,91

BALANCE BEFORE NEW CHARGES

11 07

Billing for Electric Use on Rate: RS-1 RESIDENTIAL SERVICE

Electric Service Amount 9.57 Gross Receipts Tax Increase. 0.10 Franchise Charge 0.51

**Utility Tax** 0.89 Current Electric Charges

TOTAL NEW CHARGES:

11.07

TOTAL NOW DUE:

\$47.91

36.91

#### Messages

- A late payment charge of 1.5% will apply if not paid by NOV 12, 2011.
- -- The Florida Public Service Commission will hold public hearings in November and December on the quality of FPL's service. Your local newspapers will provide specific information on hearing dates and locations in your area.
- Transactions involving connects, disconnects, name changes and payment extensions may require positive identification.

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## **Dinner delights**

Use leftover stuffing and shredded turkey to make "stuffing patties." Bind with a beaten egg, shape into patties and fry on both

crunchy chopped celery, and has the regional salad variations.

onion and toasted almonds go into the Northwest Turkey Salad, served on a bed of greens or in a wrap. Citrus is the sunny flavor from chopped oranges that Stir in ½ cup cranberry reli (or leftover cr erry sauc-½ cup walnuts, toasted a chopped, and ¼ cup raisins, c tional.

## CIRCUIT CITY

## ADVERTISEMENT CORRECTION NOTICE

In today's multi-page advertisemen the Action ACN3553, portable CL boombox/TV is pictured with a color image on the TV screen. This TV is black and white.

We apologize for any inconvenience this causes you, our valued customer.

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# NOTICE OF PUBLIC HEARINGS

The Florida Public Service Commission will hold public hearings as part of its review of Florida Power & Light Company's rates. The purpose of these hearings is to provide customers of Florida Power & Light an opportunity to testify before the Commission on the quality of service by Florida Power & Light. A public hearing in your area will be held at the following time and place:

Thursday, November 29th
6:00 PM - 9:00 PM
Brevard County Governmental Center
Building C, 2nd Floor, Space Coast Room
2725 Judge Fran Jamieson Way
Melbourne, FL 32940

Customers who wish to present testimony are urged to appear at the beginning of the hearing, since the hearing may be adjourned early if no witnesses are present to testify.

Written customer comments regarding Florida Power & Light's service or rates should reference Docket No. 001148-El and be addressed to: Director, Division of the Commission Clerk and Administrative Services, Florida Public Service Commission, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850.

