

## ATTACHMENT B

BellSouth Telecommunications, Inc. FPSC Docket No. 020119, 020578 & 021252-TP Request for Confidential Classification Page 1 3/05/03

REQUEST FOR CONFIDENTIAL CLASSIFICATION OF *REVISED* EXHIBIT WBS-1 TO W. BERNARD SHELL'S DIRECT TESTIMONY FILED ON OCTOBER 23, 2002 AND *REVISED* ON FEBRUARY 19, 2003, FOR FLORIDA DOCKET NOS. 020119-TP, 020578-TP & 021252-TP.

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BellSouth Telecommunications, Inc. FPSC Docket No. 020119, 020578 & 021252-TP Revised Exhibit WBS-1

## Cost Analysis of 1FB with Proposed Key Customer Discounts

FL	Tariff	Total	25%	TELRIC	TELRIC	TELRIC
RG	<b>BLS Price</b>	w/ SLC	Discount	Cost	Margin	% Margin
1	\$25.95	\$33.79	\$27.30	\$18.11	\$9.19	51%
2	\$26.95	\$34.79	\$28.05	\$18.11	\$9.94	55%
3	\$28.95	\$36.79	\$29.55	\$18.11	\$11. <del>44</del>	63%
4	\$29.95	\$37.79	\$30.30	\$18.11	\$12.19	67%
5	\$30.95	\$38.79	\$31.05	\$18.11	\$12.94	71%
6	\$32.95	\$40.79	\$32.55	\$18.11	\$14.44	80%
7	\$33.95	\$41.79	\$33.30	\$18.11	\$15.19	84%
8	\$34.95	\$42.79	\$34.05	\$18.11	\$15.94	88%
9	\$36.95	\$44.79	\$35.55	\$18.11	\$17.44	96%
10	\$36.95	\$44.79	\$35.55	\$18.11	\$17.44	96%
11	\$36.95	\$44.79	\$35.55	\$18.11	\$17.44	96%
12	\$36.95	\$44.79	\$35.55	\$18.11	\$17.44	96%

Note: Approximate Service Order Cost assuming use of the line Connection Charge costs and two lines is as follows:

Line Connection

First Add'I Total Per line Per month



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