ESSEX ACQUISITION CORPORATION 200 South Wacker Drive, Suite 3215 CHICAGO, ILLINOIS 60606

# Transmittal Letter No. FL-2003-002

March 14, 2003

Blanca Bayo Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

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Dear Ms. Bayo:

Enclosed for filing with the Florida Public Service Commission ("Commission") are an original and seven (7) copies of Essex Acquisition Corporation's ("EAC") Application for Authority to Provide Interexchange Telecommunications Service Between Points within the State of Florida ("IXC Application"). The IXC Application is specifically comprised of the Commission's Application Form and the following additional Exhibits:

Exhibit A:	Date Stamped Application by Foreign Corporation for Authorization to
	Transact Business in Florida
Exhibit B:	Initial Tariff
Exhibit C:	Resumes of the Applicant's Employees/Officers
Exhibit D:	Year to Date Financial Statements

Please note, Exhibit D contains certain financial information about EAC that is not publicly available and is highly sensitive given the competitive nature of the telecommunications marketplace. Release of this financial information to the public could provide competitors of EAC with detailed information that could be used to develop strategies that could cause substantial injury to EAC. Accordingly, EAC respectfully requests that the Commission permit disclosure of such information for use <u>only</u> by persons specifically authorized by the Commission for purposes of evaluating the IXC Application. Based on conversations with Commission staff, it is EAC's understanding that EAC does not need to take any further action beyond this request to secure <u>confidential treatment</u> of this information.

Also enclosed are seven copies of this letter and a check in the amount of \$250.00 payable to the Florida Public Service Commission. Please stamp one copy of the IXC Application and this transmittal letter "received" and return them to my attention using the pre-addressed mailing label also provided herein.

If you have any questions concerning this matter, please do not hesitate to contact me at 312/674-4657

DOCUMENT NUMBER - DATE

02548 MAR 178

OMMISSION CLERK

Enclosures

Sincerely,	m
CI all	11/
Sather	6A
Scott Kellogg	D

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

#### Before the FLORIDA PUBLIC SERVICE COMMISSION

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Essex Acquisition Corporation Application for Authority to Provide Interexchange Telecommunications Service Between Points Within the State of Florida

Docket No. \_\_\_\_\_

## APPLICATION FOR AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE

Scott Kellogg Essex Acquisition Corporation 200 South Wacker Drive, Suite 3215 Chicago, IL 60606 312 / 674-4657 (Voice) 312 / 674-4655 (Fax)

DOCUMENT NUMBER - DATE

02548 MAR 178

FPSC-COMMISSION CLERK

A

- 1. This is an application for  $\sqrt{(check one)}$ :
  - $(\sqrt{})$  Original certificate (new company).
  - () Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
  - () Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
  - () Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

# 2. Name of company:

Essex Acquisition Corporation

# 3. Name under which applicant will do business (fictitious name, etc.):

Essex Acquisition Corporation

4. Official mailing address (including street name & number, post office box, city, state, zip code):

200 South Wacker Drive, Suite 3215, Chicago, Illinois 60606

5. Florida address (including street name & number, post office box, city, state, zip code):

6950 West Rogers Circle, Suite 6A, Boca Raton, FL 33487

- 6. Select type of business your company will be conducting  $\sqrt{(\text{check all that apply})}$ :
  - $(\sqrt{})$  Facilities-based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
  - () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
  - ( $\sqrt{}$ ) Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
  - Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
  - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
  - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.
- 7. Structure of organization;
  - ) Individual
  - $(\sqrt{})$  Foreign Corporation
  - ) General Partnership
  - () Other

- () Corporation
- ( ) Foreign Partnership
- () Limited Partnership

# 8. <u>If individual</u>, provide:

Name:	Not applicable
Title:	
Address:	
City/State/Zip:	
<b>Telephone No.:</b>	Fax No.:
Internet E-Mail Ac	dress:
Internet Website A	ddress:

# 9. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State Corporate Registration number:

The applicant is not a Florida corporation.

# 10. <u>If foreign corporation</u>, provide proof of authority to operate in Florida:

# (a) The Florida Secretary of State Corporate Registration number:

The applicant's corporate registration number is: F02000005475. Please see Exhibit A, attached.

# 11. <u>If using fictitious name-d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

# (a) The Florida Secretary of State fictitious name registration number:

The applicant will not be using a fictitious name.

# 12. If a limited liability partnership, provide proof of registration to operate in Florida:

# (a) The Florida Secretary of State registration number:

The applicant is not a limited liability partnership.

# 13. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Name:The applicant is not a partnershipTitle:Address:City/State/Zip:Telephone No.:Fax No.:Internet E-Mail Address:Internet Website Address:

- 14. <u>If a foreign limited partnership</u>, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
  - (a) The Florida registration number:

The applicant is not a foreign limited partnership.

# 15. Provide <u>F.E.I. Number (if applicable)</u>:

The applicant's F.E.I. Number is: 300114377.

# 16. **Provide the following (if applicable):**

(a) Will the name of your company appear on the bill for your services?

 $(\sqrt{})$  Yes () No

# (b) If not, who will bill for your services?

Name:Not applicable – the applicant will bill for its own servicesTitle:Address:City/State/Zip:Telephone No.:Fax No.:

\_

## (c) How is this information provided?

Not applicable – the applicant will bill for its own services.

- 17. Who will receive the bills for your service?
  - $(\sqrt{})$  Residential Customers
  - () PATs providers
  - ( ) Hotels & motels
  - () Universities
  - ( ) Other: (specify)\_\_\_\_\_.
- $(\sqrt{})$  Business Customers
- ( ) PATs station end-users
- ( ) Hotel & motel guests
- () Universities dormitory residents
- 18. Who will serve as liaison to the Commission with regard to the following?
  - (a) <u>The application</u>:

Name:	Scott Kellogg
Title:	Counsel
Address:	200 South Wacker Drive, Suite 3215
City/State/Zip:	Chicago, Illinois 60606
Telephone No.:	312/674-4657 Fax No.: 312/674-4655
Internet E-Mail A	Address: skellogg@veranet.net
Internet Website	Address: <a href="http://www.veranetsolutions.com">www.veranetsolutions.com</a> (parent company website)

(b) Official point of contact for the ongoing operations of the company:

Name:	Scott Kellogg	
Title:	Counsel	
Address:	200 South Wacker Drive, Suite 3215	
City/State/Zip:	Chicago, Illinois 60606	
<b>Telephone No.:</b>	312/674-4657 <b>Fax No.:</b> 312/674-4655	
Internet E-Mail Address: skellogg@veranet.net		
Internet Website Address: <u>www.veranetsolutions.com</u> (parent company website)		

## (c) <u>Complaints/Inquiries from customers:</u>

Name:	Scott Kellogg
Title:	Counsel
Address:	200 South Wacker Drive, Suite 3215
City/State/Zip:	Chicago, Illinois 60606
Telephone No.:	312/674-4657 Fax No.: 312/674-4655
Internet E-Mail A	Address: skellogg@veranet.net
Internet Website	Address: <u>www.veranetsolutions.com</u> (parent company website)

# 19. List the states in which the applicant:

#### (a) has operated as an interexchange telecommunications company.

The applicant has operated as an interexchange telecommunications company in Colorado, Connecticut, Massachusetts, New Jersey, New York, Pennsylvania, Rhode Island, and West Virginia.

# (b) has applications pending to be certificated as an interexchange telecommunications company.

The applicant has an application pending in Maryland.

#### (c) is certificated to operate as an interexchange telecommunications company.

The applicant is certificated in or is otherwise not subject to certification requirements to operate as an interexchange telecommunications company in Colorado, Connecticut, Massachusetts, New Jersey, New York, Pennsylvania, Rhode Island, and West Virginia.

# (d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

No states have denied the applicant authority.

# (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

No states have imposed regulatory penalties upon the applicant.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

The company has not been involved in civil court proceedings.

20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>please explain</u>.

No.

# (b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

BiznessOnline.com, Inc. d/b/a VeraNet Solutions ("Biz") is the applicant's sole stockholder. Biz has never been a stockholder in any other Florida certificated telephone company. Mr. Ken Baritz, the applicant's CEO, President, and Chairman, was previously President and Director of Talk America Holdings, Inc. ("Talk"). Prior to that position, Mr. Baritz was CEO and Chairman of Access One Communications, Inc. ("Access"), which was acquired by Talk. Mr. Baritz left Talk in 2001 to pursue other opportunities. The following subsidiaries of Talk and Access are or were Florida certificated telephone companies: The Other Phone Company d/b/a Access One Communications, Omnicall, Inc., and Talk America, Inc.

21. The applicant will provide the following interexchange carrier services  $\sqrt{\text{(check all that apply):}}$ 

a. \_ √ MTS with distance sensitive per minute rates \_\_\_\_\_ Method of access is FGA \_\_\_\_\_ Method of access is FGB \_\_\_\_\_ Method of access is FGD Method of access is 800

b.  $\sqrt{}$  MTS with route specific rates per minute

_ Method of access is FGA
 _ Method of access is FGB
 _ Method of access is FGD
 Method of access is 800

c.  $\sqrt{}$  MTS with statewide flat rates per minute (not distance sensitive)

 _ Method of access is FGA
_ Method of access is FGB
 _ Method of access is FGD
Method of access is 800

d.\_\_\_\_\_ MTS for pay telephone service providers

e. \_\_\_\_\_ Block-of-time calling plan (Reach Out Florida, Ring America, etc.).

- f.  $\sqrt{}$  800 service (toll free)
- g.  $\sqrt{}$  WATS type service (bulk or volume discount)
- h.  $\sqrt{}$  Private line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2). I.\_\_\_\_\_ Travel service

\_\_\_\_\_ Method of access is 950 \_\_\_\_\_ Method of access is 800

j.\_\_\_\_\_ 900 service

k.  $\sqrt{}$  Operator services

\_\_\_\_\_\_ Available to presubscribed customers
 \_\_\_\_\_\_ Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).
 \_\_\_\_\_\_ Available to inmates

l. Services included are:

The applicant's initial tariff attached as **Exhibit B** may not reflect all of the above interexchange carrier services. The applicant may offer such services as indicated in this section the future, and will file the appropriate tariff revisions prior to offering such services to its end user customers.

# 22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

The applicant's proposed tariff is attached as **Exhibit B**.

## 23. Submit the following:

A. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

Please see Exhibit C, attached.

**B.** Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Please see Exhibit C, attached.

C. Financial capability.

The application <u>should contain</u> the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. the balance sheet;
- 2. income statement; and
- 3. statement of retained earnings.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>A written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>A written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>A written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

The applicant was incorporated on August 12, 2002, and only commenced operations in the states identified in the applicant's response to Item 19(a) above on December 31, 2002. Accordingly, the applicant does not have audited financial statements for the most recent 3 years. In lieu of such financial statements, the applicant's unaudited financial statements for year-to-date operations are attached as **Exhibit D**.

As evidenced by the above-referenced Exhibit D and the applicant's current operations in the states identified in response to Item 19(a), the applicant is financially qualified to provide the requested service in the geographic area proposed to be served, to maintain the requested service, and to meet its lease or ownership obligations. Furthermore, the applicant and its direct parent company, BiznessOnline.com, Inc. d/b/a VeraNet Solutions ("Biz"), have business relationships with two financing companies, MCG Capital and RFC Capital.

#### THIS PAGE MUST BE COMPLETED AND SIGNED

#### APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. APPLICATION FEE: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

#### **UTILITY OFFICIAL:**

Scott Kellogg\_\_\_\_\_ Print Name

Signatur

2003 MARCA

Date

<u>312/674-4657</u> **Telephone No.**  <u>312/674-4655</u> Fax No.

Address: 200 South Wacker Drive, Suite 3215 Chicago, Illinois 60606

## THIS PAGE MUST BE COMPLETED AND SIGNED

# CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please  $\sqrt{}$  check one):

- $(\checkmark)$  The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month. (The bond must accompany the application.)

**UTILITY OFFICIAL:** 

Assistant Secretary

Title

Scott Kellogg
Print Name

Signature

Date

<u>312/674-4657</u> Telephone No.

<u>312/674-4655</u> Fax No.

Address: 200 South Wacker Drive, Suite 3215 Chicago, Illinois 60606

#### THIS PAGE MUST BE COMPLETED AND SIGNED

#### AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise. managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

**UTILITY OFFICIAL:** 

Scott Kellogg Print Name

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	Collard	
Signatu	ire D	

2003 MARCH

Date

312/674-4657 **Telephone No.** 

Title

Assistant Secretary

312/674-4655 Fax No.

Address: 200 South Wacker Drive, Suite 3215 Chicago, Illinois 60606

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

## CURRENT FLORIDA INTRASTATE SERVICES

) or has not (  $\sqrt{}$  ) previously provided intrastate telecommunications in Florida. Applicant has ( If the answer is has, fully describe the following:

> What services have been provided and when did these services begin? a)

If the services are not currently offered, when were they discontinued? b)

# **UTILITY OFFICIAL:**

Scott Kellogg **Print Name** 

Signature

Assistant Secretary Title

Date

312/674-4655

Fax No.

312/674-4657 **Telephone No.** 

Address: 200 South Wacker Drive, Suite 3215 Chicago, Illinois 60606

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

MARCH 2003

EXHIBIT A: Date Stamped Application by Foreign Corporation for Authorization to Transact Business in Florida i

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P.005-1

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APPLICA	FION BY FOREIGN CORPORATION FOR AUTHO BUSINESS IN FLORIDA	DRIZATION TO TRANSA CI
COMPLIANCE	BUSINESS IN FLORIDA WITH SECTION 607.1503, FLORIDA STATUTES, THE POL EGGN CORPORATION TO TRANSACT BUSINESS IN THE ST	TALLAHASSEE, FLO LOWING IS SUBMITTED TO ATE OF FLORIDA.
	Essex Acquisition Corporation	
Name of colperati	ion; juist include the word "INCORFORATED", "COMPANY", "Co one of like import in language as will clearly indicate that it is a corp sumership if not so contained in the name st present.)	ORPORATION" or orginal instead of a
De	Laware 3. 30-0114	377
(Stats of country in	nder the law of which it is incorporated) (FEI 1	wober, if applicable)
Ainer	ust 12, 2002 5 Perpetual-	· • • • • ·
	f inchrooration) (Duration: Year corp. will	cease to exist or "perpensal")
	Upon filing/approval	
	anshipel business in Finida.) (SEE SECTIONS 607.1501. 607.150	2 and 817.155, P.S.)
	6590 West Rogers Circle Suite 6	· · · · · ·
	: Boca Raton, Florida 33487	
	(Corrent mailing address)	
	Telecommunications	
	of copporation authorized in home state or country to be caused out	
Name and street	t address of Florida registered agent: (P.O. Box or Mail D.	top Box NOT acceptable)
	Weil S. Baritz, Esq.	
Name:		
Cice Address	150 E. Palmetto Park Road Suite 750	
	Boca Raton, 334	
	Florida, Zip cod	and the second s
		57 ·
). Registered age	nt's acceptance:	:
		;
man Bilan	registered agent and to accept service of process for the above state	ا ت مر مر القور

the builgations of my position as registered agent. Γ. (Registered agent's signature)

11. Associed is a continuent of existence duly anthenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having costedy of corporate reserves in the jurisdiction under the jaw or which it is incorporated.

12. Names and addresses of officers and/or directors: (Sireet address ONLY - P.O. Box NOT acceptable)

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Chairman: 🔔	6590 West Rogers Circle Suite 6	- TALLAHASSEE	
Address:	Boga Raton, Florida 33487		
		·····	
Vice Chairman	17i		
Address:	1		
Director:			
Address:			
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Address:	6590 West Rogers Circle Suite 6		
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Address:			
Scoretary:	Ken Baritz		
Address:	6590 West Rogers Circle Suite 5	<u> </u>	
	Boca Raton, Florida 33487		
Treasurer:	Ken Baritz		
Address:	6590 West Rogers Circle Suite 6		
	Boca Raton, Florida 33487		
NOTE: Maco	stary, you may attach an addond up to the application listing add	litional officers and/or directors.	
13	La Kaut	l	
	(Signature of Chairman, Vice-Chairman, or any officer listed in	a number 12 of the application)	
14	(Tyned or minted name and camacing of new	An element des l'actions	and the state of the second

(Typed or printed name and capacity of person signing application)

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EXHIBIT B: Initial Tariff

Original Sheet No. 1

# FLORIDA TELECOMMUNICATIONS TARIFF

This Tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Essex Acquisition Corporation, with principal offices at 200 South Wacker Drive, Suite 3215, Chicago, IL 60606. This Tariff applies for services furnished with the State of Florida. This Tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

Issued: March 17, 2003

# CHECK SHEET

The sheets listed below, which are inclusive of this Tariff, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets, as named below, comprise all changes from the original Tariff and are currently in effect as of the date of the bottom of this page.

<u>SHEET</u>	<u>REVISION</u>	SHEET	<u>REVISION</u>
1	Original	13	Original
2	Original	14	Original
3	Original	15	Original
4	Original	16	Original
5	Original	17	Original
6	Original	18	Original
7	Original	19	Original
8	Original	20	Original
9	Original	21	Original
10	Original	22	Original
11	Original	23	Original
12	Original	24	Original

\* New or Revised Sheets

# TARIFF FORMAT

- A. Sheet Numbering Sheet numbers appear in the upper right hand corner of the page. Sheets are numbered sequentially and from time to time new pages may be added to the Tariff. When a new page is added between existing pages, a decimal is added to the preceding page number. For example, a new page added between Pages 3 and 4 would be numbered 3.1.
- B. Sheet Revisions Numbers Revision numbers also appear in the upper right corner of each. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a). 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.(i). 2.1.1.A.1.(a).I.(i). 2.1.1.A.1.(a).I.(i).(1).

Check Sheets - When a Tariff filing is made with the FPSC, an updated check sheet accompanies the Tariff filing. The check sheet lists the pages contained in the Tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision, all revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it. The Tariff user should refer to the latest check sheet to find out if a particular page is the most current on file with the FPSC.

# EXPLANATION OF SYMBOLS

- (D) Delete or discontinue
- (I) Change resulting in an increase to a Customer's bill
- (M) Moved from another location in this Tariff
- (N) New
- (R) Change resulting in a reduction to a Customer's bill
- (T) Change in text or regulation but no change in rate or charge

# Original Sheet No. 5

# TABLE OF CONTENTS

# <u>Sheet</u>

CHECK SHEET	2
TARIFF FORMAT	3
EXPLANATION OF SYMBOLS	.4
TABLE OF CONTENTS	5
SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS	.6
SECTION 2 - RULES AND REGULATIONS	.11
SECTION 3 - DESCRIPTION OF SERVICES	.21
SECTION 4 - RATE SCHEDULES	22

#### 1. <u>TECHNICAL TERMS AND ABBREVIATIONS</u>

For the purpose of this Tariff, the following definitions will apply:

#### Access Coordination

Provides for the design, ordering, installation, coordination, pre-service testing, service turn-up and maintenance on a Company or Customer provided Local Access Channel.

#### Access Line

An arrangement which connects the Customer's location to the Company's network switching center.

#### Administrative Change

A change in Customer billing address or contact name

#### Alternate Access

Alternate Access is a form of Local Access except that the provider of the Service is an entity, other than the Local Exchange Carrier, authorized or permitted to provide such Service. The charges for Alternate Access may be subject to private agreement rather than published or special tariff if permitted by applicable governmental rules.

#### Application for Service

A standard Company order form which includes all pertinent billing, technical and other descriptive information which will enable the Company to provide a communication Service as required.

#### <u>ASR</u>

ASR (Access Service Request) means an order placed with a Local Access Provider for Local Access.

#### Authorization Code

A numerical code, one or more of which are available to a Customer to enable him/her to access the Company, and which are used by the Company both to prevent unauthorized access to its facilities an to identify the Customer for billing purposes.

#### Authorized User

A person, firm, corporation, or other entity that either is authorized by the Customer to receive or send communications or is placed in a position by the Customer, either through acts or omissions, to send or receive communications.

#### <u>Bandwidth</u>

The total frequency band, in hertz, allocated for a channel.

#### Bill Date

The date on which billing information is compiled and sent to the Customer.

<u>Call</u>

A completed connection between the Calling and Called Stations.

<u>Called Station</u> The telephone number called.

<u>Calling Station</u> The telephone number from which a Call originates.

#### Cancellation of Order

A Customer initiated request to discontinue processing a Service order, either in part or in its entirety, prior to its completion. Cancellation charges will be assessed for each Circuit-end or Dedicated Access line canceled from an order prior to its completion by the Company, under the following circumstances: (1) if the LEC has confirmed in writing to the Company that the Circuit-end or Dedicated Access line will be installed; or (2) if the Company has already submitted facilities orders to an interconnecting telephone company.

#### Channel or Circuit

A dedicated communications path between two or more points having a Bandwidth or Transmission Speed specified in this Tariff and selected by a Customer.

<u>Commission (or "FPSC")</u> Florida Public Service Commission

<u>Company (or "Essex")</u> Essex Acquisition Corporation

#### Company Recognized National Holidays

The following are Company Recognized National Holidays determined at the location of the originator of the Call: New Year's Day, Martin Luther King Day, President's Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veteran's Day, Thanksgiving Day, Christmas Day. The evening rate is used unless a lower rate would normally apply. When a Call begins in one rate period and ends in another, the rate in effect in each rate period applies to the portion of the Call occurring within that rate period. In the event that a minute is split between two rate periods, the rate in effect at the start of that minute applies.

# <u>Customer</u>

The person, firm, corporation or governmental unit which orders Service and which is responsible for the payment of charges and for compliance with the Company's Tariff regulations. A Customer is considered to be an account for billing purposes. The term Customer also includes an entity that remains presubscribed to the Company's Service after its account(s) are removed from the Company's billing system and continues to use Company's network, or otherwise uses Service for which no other Customer is obligated to compensate Company. Customers are classified as Residential or Business in the sole discretion of the Company, and the Company may, at its discretion, levy charges for services which were misclassified.

- A. Service will be classified as Business if:
  - 1. The service is used primarily or substantially for a paid commercial, professional or institutional activity; or
  - 2. The service is situated in a commercial, professional or institutional location, or other location serving primarily or substantially as a site of an activity for pay; or
  - 3. The service number is listed as the principal or only number for a business in any telecommunications directory; or
  - 4. The service is used to conduct promotions, solicitations, or market research for which compensation or reimbursement is paid or provided. However, such use of service, without compensation or reimbursement, for a charitable or civic purpose shall not constitute business use of service unless other factors are involved.
- B. Service will be classified as Residential if none of the conditions of A. preceding apply, and:
  - 1. The use of the service is primarily and substantially of a social or domestic nature; or
  - 2. Service is located in a residence or, in the case of a combined business and residence premises, the service is located in bona fide residential quarters of such premises while business service is isolated in the business quarters of the same premises.

# Customer Premises

Locations designated by a Customer where Service is originated/terminated whether for its own communications needs or for the use of its resale customers.

#### Dedicated Access/Special Access

Dedicated Local Access between the Customer's Premises or serving wire center and the Company's Pointof-Presence for origination or termination of Calls.

<u>Due Date</u>

The Due Date is the date on which payment is due.

## **Expedite**

A Service order initiated at the request of the Customer that is processed in a time period shorter than the Company's standard Service interval.

## <u>FCC</u>

Federal Communications Commission

<u>FPSC (or "Commission")</u> Florida Public Service Commission

#### Individual Case Basis (ICB)

Individual Case Basis (ICB) determinations involve situations where complex Customer-specific Company arrangements are required to satisfactorily serve the customer. The nature of such Service requirements makes it difficult or impossible to establish general tariff provisions for such circumstances. When it becomes possible to determine specific terms and conditions for such offerings, they will be offered pursuant to such terms and conditions.

#### Installation

The connection of a Circuit, Dedicated Access line, or port for new, changed or an additional Service.

#### Interexchange Service

Interexchange Service means that portion of a communications channel between a Company-designated Point-of-Presence in one exchange and a Point-of-Presence in another exchange.

#### Interruption

Interruption shall mean a condition whereby the Service or a portion thereof is inoperative, beginning at the time of notice by the Customer to Company that such Service is inoperative and ending at the time of restoration.

<u>Kbps</u> Kilobits per second.

#### LATA (Local Access Transport Area)

A geographical area established for the provision and administration of communications Service of a local exchange company.

#### Local Access

Local Access means the Service between a Customer Premises and a Company designated Point-of-Presence.

<u>Local Access Provider</u> Local Access Provider means an entity providing Local Access.

#### Local Exchange Carrier (LEC)

The local telephone utility that provides telephone exchange services.

<u>Mbps</u>

Megabits per second.

#### Multiplexing

Multiplexing is the sequential combining of lower bit rate Private Line Services onto a higher bit rate Private Line Service for more efficient facility capacity usage or vice versa.

<u>N/A</u> Not available.

# Nonrecurring Charges

Nonrecurring Charges are one-time charges.

#### Payment Method

The manner which the Customer designates as the means of billing charges for Calls using the Company's Service.

#### Physical Change

The modification of an existing Circuit, Dedicated Access line or port, at the request of the Customer, requiring some Physical Change or retermination.

#### Point-of-Presence (POP)

A Company-designated location where a facility is maintained for the purpose of providing access to its Service.

#### Primary Route

The route which, in the absence of Customer-designated routing or temporary re-routing, would be used by the Company in the provision of Service.

#### Private Line

A dedicated transmission channel furnished to a customer without intermediate switching arrangements for full-time customer use.

#### Private Line Service

A dedicated full-time transmission Service utilizing dedicated access arrangements.

#### Rate Center

A specified geographical location used for determining mileage measurements.

#### Requested Service Date

The Requested Service Date is the date requested by the Customer for commencement of Service and agreed to by the Company.

#### Restore

To make Service operative following an interruption by repair, reassignment, re-routing, substitution of component parts, or otherwise, as determined by the carrier(s) involved.

#### Route Diversity

Two channels which are furnished partially or entirely over two physically separate routes.

# <u>Service</u>

Service means any or all intrastate interexhange service(s) provided pursuant to this Tariff.

#### Service Commitment Period

The term selected by the Customer and stated on the Service order during which the Company will provide the Services subscribed to by the Customer. The term can be monthly or in the case of Private Line Services for a period of up to 5 years.

#### Special Promotional Offering

Special trial offerings, discounts, or modifications of its regular Service offerings which the Company may, from time to time, offer to its Customers for a particular Service. Such offerings may be limited to certain dates, times, and locations.

#### Start of Service Date

The Requested Service Date or the date Service first is made available by the Company, whichever is later.

#### <u>Tariff</u>

The current Intrastate Services Tariff and effective revisions thereto filed by the Company with the FPSC.

#### Transmission Speed

Data transmission speed or rate, in bits per seconds (bps).

#### Two-Way Conversation

A Two-Way Conversation is a telephone conversation between or among two or more parties.

#### <u>VF</u>

VF is voice frequency or voice-grade Service designed for private-line Service. Normal transmission is in the 300 hertz to 3000 hertz frequency band.

# 2. <u>RULES AND REGULATIONS</u>

#### 2.1. Description and Limitations of Services

- 2.1.1. Intrastate interexchange telecommunications service is the furnishing of Company services contained herein between specified locations under the terms of this Tariff.
- 2.1.2. Any member of the general public (including any natural person or legally organized entity such as a corporation, partnership, or governmental body) is entitled to obtain Service under this Tariff, provided that the Company reserves the right to deny Service: (A) to any Customer that, in the Company's reasonable opinion, presents an undue risk of nonpayment, (B) in circumstances in which the Company has reason to believe that the use of the Service would violate the provisions of this Tariff or any applicable law or if any applicable law restricts or prohibits provision of the Service, or (C) if insufficient facilities are available to provide the Service (in such cases Company shall make best efforts to accommodate the needs of all potential Customers by means of facility improvements or purchases, of capacity, if such efforts will, in the Company's opinion, provide the Company with a reasonable return on its expenditures), but only for so long as such unavailability exists.
- 2.1.3. Company, when acting at the Customer's request and as its authorizing agent, will make reasonable efforts to arrange for Service requirements, such as special routing, Diversity, Alternate Access, or circuit conditioning.
- 2.1.4. Service is offered in equal access exchanges subject to the availability of facilities and the provisions of this Tariff. Company reserves the right to refuse to provide Service to or from any location where the necessary facilities and/or equipment are not available.
- 2.1.5. Service may be discontinued as provided in Section 2.5 of this tariff.
- 2.1.6. Service begins on the date that billing becomes effective and is provided on the basis of a minimum period of at least one month, 24 hours a day. For the purposes of computing charges in this Tariff, a month is considered to have 30 days.
- 2.1.7. Service will be provided until canceled in writing or verbally by the Customer.
- 2.1.8. Nothing herein, or in any other provision of this Tariff, or in any marketing materials issued by the Company shall give any person any ownership, interest, or proprietary right in any code or 800 number issued by the Company to its Customers.
- 2.1.9. The Company reserves the right to discontinue furnishing Services or billing options, upon written notice, when necessitated by conditions beyond its control. Conditions beyond the Company's control include, but are not limited to, a Customer's having Call volume or a calling pattern that results, or may result, in network blockage or other Service degradation which adversely affects Service to the calling party, the Customer, or other Customers of the Company.
- 2.1.10 Except as otherwise provided in this Tariff or as specified in writing by the party entitled to receive Service, notice may be given orally or in writing to the persons whose names and business addresses appear on the executed Service order and except as otherwise provided herein, the effective date of any notice shall be the date of delivery of such notice, not the date of mailing. By written notice, Company or Customer may change the party to receive notice and/or the address to which such notice is to be delivered. In the event no Customer or Company address is provided in the executed Service order, notice shall be given to the last known business address of Customer or, as appropriate.

Effective:

## 2.2 Other Terms and Conditions

- 2.2.1. The name(s) of the Customer(s) desiring to use the Service must be stipulated in the application for Service.
- 2.2.2. The Customer agrees to operate the Company provided equipment in accordance with instructions of the Company or the Company's agent. Failure to do so will void the Company liability for interruption of Service and may make Customer responsible for damage to equipment pursuant to Section 2.2.3 below.
- 2.2.3. Customer agrees to return to the Company all Company-provided equipment delivered to Customer within five (5) days of termination of the Service in connection with which the equipment was used. Said equipment shall be in the same condition as when delivered to Customer, normal wear and tear excepted. Customer shall reimburse the Company, upon demand, for any costs incurred by the Company due to Customer's failure to comply with this provision.
- 2.2.4. A Customer shall not use any service mark or trademark of the Company or refer to the Company in connection with any product, equipment, promotion, or publication of the Customer without prior written approval of the Company.
- 2.2.5. In the event suit is brought or any attorney is retained by the Company to enforce the terms of this Tariff, the Company shall be entitled to recover, in addition to any other remedy, reimbursement for reasonable attorneys' fees, court costs, costs of investigation and other related expenses incurred in connection therewith.
- 2.2.6. The provision of Service will not create a partnership or joint venture between the Company and the Customer nor result in joint Service offerings to their respective Customers.
- 2.2.7. The rate or volume discount level applicable to a Customer for a particular Service or Services shall be the rate or volume discount level in effect at the beginning of the monthly billing period applicable to the Customer for the particular Service or Services. When a Service is subject to a minimum monthly charge, account charge, port charge or other recurring charge or Nonrecurring Charge for both intrastate and interstate Service, only one such charge shall apply per account and the charge shall be the interstate charge.
- 2.2.8. Service requested by Customer and to be provided pursuant to this Tariff shall be requested on Company Service Order forms in effect from time to time or Customer's forms accepted in writing by an authorized headquarters representative of the Company (collectively referred to as "Service Orders").
- 2.2.9. If an entity other than the Company (e.g., another carrier or a supplier) imposes charges on the Company in connection with a Service, that entity's charges will be passed through to the Customer also.
- 2.2.10. The Service Commitment Period for any Service shall be established by the Service Order relevant thereto and commence on the Start of Service Date. Upon expiration, each Service Commitment Period for such Service shall automatically be extended subject to notice of termination by either Company or Customer as of a date not less than thirty (30) days after delivery of said notice to the other. The charges for Interexchange Service during any such extension shall not exceed the then current Company month-to-month charges applicable to such Service.
- 2.2.11 Restoration of service shall be done in accordance with FPSC's rules and regulations.

# 2.3. <u>Liability</u>

- 2.3.1. Except as provided otherwise in this Tariff, the Company shall not be liable to Customer or any other person, firm or entity for any failure of performance hereunder if such failure is due to any cause or causes beyond the reasonable control of the Company. Such causes shall include, without limitation, acts of God, fire, explosion, vandalism, cable cut, storm or other similar occurrence, any law, order, regulation, direction, action or request of the United States government or of any other government or of any civil or military authority, national emergencies, insurrections, riots, wars, strikes, lockouts or work stoppages or other labor difficulties, supplier failures, shortages, breaches or delays, or preemption of existing Services to restore service in compliance with Part 64, Subpart D, Appendix A, of the FCC's Rules and Regulations.
- 2.3.2. Unless otherwise ordered by the Commission, with respect to Services contained herein and except as provided herein, the Company's liability shall not exceed an amount equal to the charge applicable to a one minute Call to the Called Station at the time the affected Call was made. If the initial minute rate is higher than the additional minute rate, the higher rate shall apply. For those Services with monthly recurring charges, the Company's liability is limited to an amount equal to the proportionate monthly recurring charges for the period during which Service was affected.
- 2.3.3. The Company is not liable for any act or omission of any other company or companies (including any Company affiliate that is a participating or concurring carrier) furnishing a portion of the Service or facilities, equipment, or Services associated with such Service.
- 2.3.4. The Customer is responsible for taking all necessary legal steps for interconnecting the Customer provided terminal equipment with the Company facilities. The Customer shall ensure that the signals emitted into the Company's network do not damage Company equipment, injure personnel or degrade Service to other Customers. The Customer is responsible for securing all licenses, permits, rights-of-way, and other arrangements necessary for such interconnection. In addition, the Customer shall comply with applicable LEC signal power limitations.
- 2.3.5. The Company may rely on Local Exchange Carriers or other third parties for the performance of other Services such as Local Access. Upon Customer request and execution and delivery of appropriate authorizing documents, the Company may act as agent for Customer in obtaining such other Services. Customer's liability for charges hereunder shall not be reduced by untimely Installation or non-operation of Customer provided facilities and equipment.
- 2.3.6. The failure to give notice of default, to enforce or insist upon compliance with any of the terms or conditions herein, the waiver of any term or conditions herein, or the granting of an extension of time for performance by the Company or the Customer shall not constitute the permanent waiver of any term or condition herein. Each of the provisions shall remain at all times in full force and effect until modified in writing.

- 2.3.7. The Company shall not be liable to the Customer or any other person, firm or entity in any respect whatsoever as a result of mistakes, accidents, errors, omissions, interruptions, delays, or defects in Service (collectively "Defects"). Defects caused by or contributed to, directly or indirectly, by any act or omission of Customer or its customers, affiliates, agents, representatives, invitees, licensees, successors or assigns or which arise from or are caused by the use of facilities or equipment of Customer or related parties shall not result in the imposition of any liability whatsoever upon the Company, and Customer shall pay to the Company any reasonable costs, expenses, damages, fees or penalties incurred by the Company as a result thereof, including penalties incurred by the Company as a result thereof, including costs of Local Access Providers' labor and materials. In addition, all or a portion of the Service may be provided over facilities of third parties, or sold by third parties, and the Company shall not be liable to Customer or any other person, firm or entity in any respect whatsoever arising out of Defects caused by such third parties. THE COMPANY SHALL NOT BE LIABLE FOR ANY DIRECT, INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, ACTUAL, EXEMPLARY, PUNITIVE OR ANY OTHER DAMAGES, OR BUSINESS INTERRUPTION, OR FOR ANY LOST PROFITS OF ANY KIND OR NATURE WHATSOEVER, TO CUSTOMER OR OTHERS USING THE SERVICE SUPPLIED TO CUSTOMER BY THE COMPANY, AS A RESULT OF ANY COMPANY SERVICE, EQUIPMENT, OR FACILITIES, OR THE ACTS, OMISSIONS, OR NEGLIGENCE OF THE COMPANY'S EMPLOYEES, AGENTS, OR SUPPLIERS, OR ARISING OUT OF ANY DEFECTS OR ANY OTHER CAUSE, INCLUDING THE DELAYED INSTALLATION OF THE COMPANY'S FACILITIES OR COMMENCEMENT OF SERVICE. THIS WARRANTY AND THESE REMEDIES ARE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES OR REMEDIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING WITHOUT LIMITATION IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. IN THE EVENT OF AN INTERRUPTION IN SERVICE OR ANY DEFECT IN THE SERVICE WHATSOEVER, NEITHER COMPANY NOR ANY AFFILIATED OR UNAFFILIATED THIRD PARTY, THIRD PARTY PROVIDER OR OPERATOR OF FACILITIES EMPLOYED IN THE PROVISION OF THE SERVICE SHALL BE LIABLE FOR ANY DIRECT, INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, ACTUAL, EXEMPLARY, PUNITIVE OR ANY OTHER DAMAGES, OR FOR ANY LOST PROFITS OF ANY KIND OR NATURE WHATSOEVER.
- 2.3.8. With respect to the routing of calls by the Company to public safety answering points or municipal Emergency Service providers, Company liability, if any, will be limited to the lesser of: (a) the actual monetary damages incurred and proved by the Customer as the direct result of the Company's action, or failure to act, in routing the Call, or (b) the sum of \$1,000.00.
- 2.3.9. In the event parties other than Customer (e.g., Customer's customers) shall have use of the Service directly or indirectly through Customer, then Customer agrees to forever indemnify and hold Company and any affiliated or unaffiliated third-party, third-party provider or operator of facilities employed in provision of the Service harmless from an against any and all claims, demands, suits, actions, losses, damages, assessments or payments which may be asserted by said parties arising out of or relating to any Defects.
- 2.3.10. In the event that Company is required to perform a Circuit redesign due to inaccurate information provided by the Customer; or, circumstances in which such costs and expenses are caused by the Customer or reasonably incurred by the Company for the benefit of the Customer, the Customer is responsible for the payment of all such charges.
- 2.3.11 With respect to any other claim or suit, by a Customer or by others, for damages associated with the ordering (including the reservation of any specific number for use with a service), installation (including delays thereof), provision, termination, maintenance, repair, interruption or restoration of any service or facilities offered under this tariff, and subject to the provisions of Section 2.6, the Company's liability, if any, shall be limited as provided in 2.3.2.

# 2.4. Cancellation of Service by a Customer

- 2.4.1. If a Customer cancels a Service order before the Service begins, before completion of the Minimum Period, or before completion of some other period mutually agreed upon by the Customer and the Company, a charge will be levied upon the Customer for the nonrecoverable portions of expenditures or liabilities incurred expressly on behalf of the Customer by the Company and not fully reimbursed by Installation and monthly charges. If, based on a Service order by a Customer, any construction has either begun or been completed, but no Services provided, the nonrecoverable costs of such construction shall be borne by the Customer.
- 2.4.2. Upon thirty (30) days' prior written notice, either Customer or Company shall have the right, without cancellation charges or other liability, to cancel the affected portion of the Service, if the Company is prohibited by governmental authority from furnishing said portion, or if any material rate or term contained herein and relevant to the affected Service is substantially changed by order of the highest court of competent jurisdiction to which the matter is appealed, the Federal Communications Commission, or other local, state or federal government authority.

# 2.5 <u>Cancellation for Cause by the Company</u>

- 2.5.1 Upon nonpayment of any sum owing to the Company after the Due Date specified in Section 2.8, or upon a violation of any of the provisions governing the furnishing of Service under this Tariff, the Company may, upon five business days written notification to the Customer, except in extreme cases, without incurring any liability, immediately discontinue the furnishing of such Service. The written notice may be separate and apart from the regular monthly bill for Service. Customer shall be deemed to have canceled Service as of the date of such disconnection and shall be liable for any cancellation charges set forth in this Tariff.
- 2.5.2 Service may be discontinued after five business days written notice to the Customer if:
  - A. the Customer is using the Service in violation of this Tariff; or
  - B. the Customer is using the Service in violation of the law or FPSC regulation.
- 2.5.3. Without incurring any liability, the Company may discontinue the furnishing of Service(s) to a Customer immediately and without written notice if the Company deems that such action is necessary to prevent or to protect against fraud or to otherwise protect its personnel, agents, facilities or Services under the following circumstances:
  - A. When the Customer's user of Service or equipment adversely affects the Company's equipment or Service to others;
  - B. When the Customer refuses to furnish information or provides false information to the Company regarding the Customer's identity, address, credit-worthiness, its past or current use of common carrier communications Services or its planned use of the Company's Service(s);
  - C. For neglect or refusal to provide reasonable access to the Company for the purpose of inspection and maintenance of equipment owned by the Company
  - D. In the event of hazardous conditions or tampering with the equipment furnished and owned by the Company.
  - E. In the event of unauthorized use.

Following the discontinuance of service for any of these reasons, the Company or the local exchange utility acting as Company agent, will notify the end user/Customer that Service was discontinued and why. The notice will include all reasons for the discontinuance and will include a toll-free number where an end user/Customer can obtain additional information.

- 2.5.4 Notice under Section 2.5 shall be deemed received upon deposit, postage prepaid, in the U.S. Mail to the Customer's last known address and in compliance with the Commission's rules.
- 2.5.5. The discontinuance of Service(s) by the Company pursuant to this Section does not relieve the Customer of any obligations to pay the Company for charges due and owing for Service(s) furnished up to the time of discontinuance. The remedies set forth herein shall not be exclusive and the Company shall at all time be entitled to all rights available to it under either law or equity.
- 2.5.6. The Customer shall have the privilege of paying any delinquent account at any time prior to the actual permanent disconnection or turning off of the Company's service where the Company has sent the Customer a notice of discontinuance for non-payment.

# 2.6. <u>Credit Allowance</u>

- 2.6.1 When the use of service or facilities furnished by the Company is interrupted due to any cause other than the negligence or willful act of the Customer, or the operation or failure of the facilities or equipment provided by the Customer, a pro rata adjustment of the recurring Monthly Charges subject to interruption will be allowed for the service and facilities rendered useless and inoperative by reason of the interruption whenever said interruption continues for a period of twenty-four (24) hours or more from the time the interruption is reported to the Company, except as otherwise specified in the Company's tariffs. Credit ceases when services have been restored. If the Customer reports a service, facility or circuit to be inoperative but declines to release it for testing and repair, it is considered to be impaired, but not interrupted. Credits are applicable only to that portion of Service interrupted.
- 2.6.2 A credit allowance is applied on a pro rata basis against monthly charges and is dependent upon the length of the interruption. Only those facilities on the interrupted portion of the circuit will receive a credit. For calculating credit allowances, every month is considered to have thirty (30) days. Where service is interrupted for any fraction of a day in excess of the initial twenty-four (24) consecutive hours period, the applicable credit allowance will rounded up to the next full twenty-four (24) hours.
- 2.6.3. No credit shall be allowed:
  - A. interruptions due to the negligence or willful act of the Customer, Authorized-User or Joint-User, including but not limited to noncompliance with the provisions of this tariff.
  - B. interruptions due to the failure or malfunction of Customer provided facilities or the failure or malfunction of any other non-Company equipment;
  - C. interruptions due to electric power failure where the Customer furnishes such electric power;
  - D. interruptions of service during any period in which the Company is not given full and free access to its facilities and equipment for the purpose of investigating and correcting interruptions;
  - E. interruptions of service during a period in which the Customer continues to use the service on an impaired basis;
  - F. interruptions of service during any period when the Customer has released service to the Company for maintenance purposes or for implementation of a Customer order for a change in service arrangements;
  - G. interruption of service due to circumstances or causes beyond the Company's control.
- 2.6.4. Should the Customer elect to use an alternative service provided by the Company during the period that a service is interrupted, the Customer must pay the tariffed rates and charges for the alternative service.

# 2.7. <u>Use of Service</u>

- 2.7.1. The Services offered herein may be used for any lawful purpose, including residential, business, governmental, or other use. There are no restrictions on sharing of Services. However, the Customer remains liable for all obligations under this Tariff notwithstanding such sharing or resale and regardless of the Company's knowledge of same. The Company shall have no liability to any person or entity other than the Customer and only as set forth in Section 2.3. The Customer shall not use nor permit others to use the Service in a manner that could interfere with Services provided to others or that could harm the facilities of the Company or others. Resellers and rebillers of the Company's service must be certificated as interexchange carriers by the FPSC.
- 2.7.2. Service furnished by the Company may be arranged for joint use or authorized use. The joint user or Authorized User shall be permitted to use such Service in the same manner as the Customer, but subject to the following:
  - A. One joint user or Authorized User must be designated as the Customer.
  - B. All charges for the Service will be computed as if Service were to be billed to one Customer. The joint user or Authorized User which has been designated as the Customer will be billed for all components of the Service and will be responsible for all payments to the Company. In the event that the designated Customer fails to pay the Company, each joint user or Authorized User shall be liable to the Company for all charges incurred as a result of its use of the Company's Service.
- 2.7.3. In addition to the other provisions in this Tariff, Customers reselling Company Services shall be responsible for all interaction and interface with their own subscribers or customers. The provision of the Service will not create a partnership or joint venture between Company and Customer nor result in a joint communications Service offering to the Customers of either the Company or the Customer.

- 2.7.4. Service furnished by the Company shall not be used for any unlawful or fraudulent purposes.
- 2.7.5. The Customer will be billed directly by the LEC for certain Dedicated Access arrangements selected by the Customer for the provisioning of direct access arrangements. In those instances where the Company at the Customers request may act as agent in the ordering of such arrangements, the Company will bill the Customer Local Access charges.
- 2.8. <u>Payment Arrangements</u>
- 2.8.1. The Customer is responsible for payment of all charges for Services furnished to the Customer or its joint or Authorized Users. This responsibility is not changed due to any use, misuse, or abuse of the Customer's Service or Customer provided equipment by third parties, the Customer's employees, or the public.
- 2.8.2. Payment of the Company's bills is due on or before the Due Date printed on each bill. The Due Date shall not be sooner than 15 days after receipt of the bill by the Customer. For the purposes of Section 2.8 of this tariff, a Customer's receipt of the Company's bill is deemed to have occurred upon deposit by the Company, postage prepaid, in the U.S. Mail to the Customer's last known address and in compliance with the Commission's rules. Amounts not paid on or before the Due Date of the invoice are considered past due and will be subject to late payment charges are provided in Section 4.12. If a Customer presents an undue risk of nonpayment at any time, the Company may require that Customer to pay its bills within a specified number of days and to make such payments in cash or the equivalent of cash.
- 2.8.3. In determining whether a Customer presents an undue risk of nonpayment, the Company shall consider the following factors: (A) the Customer's payment history (if any) with the Company and its affiliates, (B) Customer's ability to demonstrate adequate ability to pay for the Service, (C) credit and related information provided by Customer, lawfully obtained from third parties or publicly available, and (D) information relating to Customer's management, owners and affiliates (if any).
- 2.8.4. Disputes with respect to charges must be presented to the Company within thirty days from the date the invoice is rendered or such invoice will be deemed to be correct and binding on the Customer. Adjustments to Customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.
- 2.8.5. If a LEC has established or establishes a Special Access surcharge, the Company will bill the surcharge beginning on the effective date of such surcharge for Special Access arrangements presently in Service. The Company will cease billing the Special Access surcharge upon receipt of an Exemption Certificate or if the surcharge is removed by the LEC.
- 2.8.6. In the event the Company incurs fees or expenses, including attorney's fees, in collecting, or attempting to collect, any charges owed the Company, the Customer will be liable to the Company for the payment of all such fees and expenses reasonably incurred.
- 2.8.7. The Company does not require a deposit from Customers.
- 2.8.8. For Customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges, and if necessary, a new advance payment will be collected for the next month.

# 2.9. <u>Assignment</u>

- 2.9.1. The obligations set forth in this Tariff shall be binding upon and inure to the benefit of the parties hereto and their respective successor or assigns, provided, however, the Customer shall not assign or transfer its rights or obligations without the prior written consent of the Company.
- 2.10. <u>Taxes</u>
- 2.10.1. All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.
- 2.10.2. If at any future time a municipality acquires the legal right to impose an occupation tax, license tax, permit fee, franchise fee, or other similar charge upon the Carrier, and imposes the same by ordinance or otherwise, such taxes, fees or charges shall be billed to the end users receiving service within the territorial limits of such municipality. Such billing shall allocate the tax, fee or charge among end users uniformly on the basis of each end user's monthly charges for the types of service made subject to such tax, fee or charge.
- 2.10.3. If at any future time a county or other local taxing authority acquires the legal right to impose an occupation tax, license tax, permit fee, franchise fee, or other similar charge upon the Carrier, and imposes the same by ordinance or otherwise, such taxes, fees or charges shall be billed to the end users receiving service within the territorial limits of such county or other taxing authority. Such billing shall allocate the tax, fee or charge among end users uniformly on the basis of each end user's monthly charges for the types of service made subject to such tax, fee or charge.
- 2.10.4. When utility or telecommunications assessments, franchise fees, or privilege, license, occupational, excise or other similar taxes or fees, based on interstate or intrastate receipts are imposed by certain taxing jurisdictions upon the Company or upon local exchange companies and passed on to the Company through or with interstate or intrastate access charges, the amounts of such taxes or fees will be billed to Customers in such a taxing jurisdiction on a prorated basis. The amount of charge that is prorated to each Customer's bill is determined by the interstate or intrastate telecommunications service provided to and billed to an end user/customer service location in such a taxing jurisdiction with the aggregate of such charges equal to the amount of the tax or fee imposed upon or passed on to the Company.
- 2.10.5. When any municipality, or other political subdivision, local agency of government, or department of public utilities imposes upon and collects from the Company a gross receipts tax, occupation tax, license tax, permit fee, franchise fee or regulatory fee, such taxes and fees shall, insofar as practicable, be billed pro rata to the Company's Customers receiving service within the territorial limits of such municipality, other political subdivision, local agency of government, or public utility commission, provided that all such non-tax surcharges are first approved by and set forth on the Customer's bill as required by the Commission.
- 2.10.6. Subject to prior Commission approval, the Company may adjust its rates and charges or impose additional rates and charges on its Customers in order to recover amount it is required by governmental or quasi-government authorities to collect from or pay to others in support of statutory or regulatory programs. Examples of such programs include, but are not limited to, the Universal Service Fund, the Primary Interexchange Carrier Charge, and compensation to payphone service providers for use of their payphones to access the Company's services.

### 2.11. <u>Method for Calculation of Airline Mileage</u>

2.11.1. The airline mileage between two cities can be calculated using the Vertical (V) and Horizontal (H) coordinates of the serving wire centers associated with the Company's POP locations. The method for calculating the airline mileage is obtained by reference to AT&T's Tariff F.C.C. No. 10 in accordance with the following formula:

```
the square root of: \frac{(V1-V2)^2 + (H1-H2)^2}{10}
```

where V1 and H1 correspond to the V&H coordinates of City 1 and V2 and H2 correspond to the V&H coordinates of City 2.

Example:		V	Н
	City 1	5004	1406
	City 2	5987	3424
the square root of:	$(5004-5987)^2 + (1406-3424)^2$		
		10	

The result is 709.83 miles. Any fractional miles are rounded to the next higher whole number; therefore, the airline mileage for this example is 710 miles.

### 2.12. <u>Time of Day Rate Periods</u>

2.12.1. Time of Day Rate Periods are determined by the time of day at the location of the Calling station.

The rates shown in Section 4 apply as follows:

DAY: EVENING: NIGHT/WEEKEND:	From 8:01 AM to 5:00 PM Monday - Friday From 5:01 PM to 11:00 PM Monday - Friday and Sunday From 11:01 PM to 8:00 AM Everyday
	From 8:01 AM to 11:00 PM Saturday
	From 8:01 AM to 5:00 PM Sunday

### 2.13. Special Customer Arrangements

2.13.1. In cases where a Customer requests a special or unique arrangement which may include engineering, conditioning, Installation, construction, facilities, assembly, purchase or lease of facilities and/or other special Services not offered under this Tariff, the Company, at this option, may provide the requested Services. Appropriate recurring charges and/or Nonrecurring Charges and other terms and conditions will be developed for the Customer for the provisioning of such arrangements.

### 2.14. <u>Inspection</u>

2.14.1 The Company may, upon notice, make such tests and inspections as may be necessary to determine that the requirements of this Tariff are being complied with in the Installation, operation or maintenance of Customer or the Company equipment. The Company may interrupt the Service at any time, without penalty to the Company, should Customer violate any provision herein.

# 3. <u>DESCRIPTION OF SERVICES</u>

- 3.1. <u>Message Toll Services ("MTS")</u>
- 3.1.1. The Company offers MTS intrastate interexchange long distance service to Residential and Business Customers utilizing switched or dedicated access arrangements between the Customers Premises and the Company's facilities for call origination. Call termination is completed through a combination of Company facilities and LEC switched access arrangements.
- 3.2 <u>Toll-Free (800/877/888) Long Distance Service</u>
- 3.2.1 The Company offers Toll Free (800/877/888) Long Distance Service to Residential and Business Customers. The service permits inbound calling from presubscribed, dedicated, or shared use access lines.
- 3.3 <u>Calling Card Service</u>
- 3.3.1. The Company offers a Calling Card for Residential and Business Customers subscribing to Company's inbound or outbound Services. The Company issues a Calling Card and access code to the Customer, and allows Customer to access Company's network by dialing a toll-free number. Company bills calls to Customer's account.
- 3.4 <u>Directory Assistance</u>
- 3.4.1 The Company offers directory assistance services. A maximum of two requested telephone numbers are allowed per call. A single request constitutes a search for a particular listing.

#### 3.5 Operator Services

The Company's operator services are provided to Residential and Business Customers who "presubscribe" to this service for intrastate calling. Operator services include the completion of collect, station-to-station, person-to-person, third party billing and credit card calls with the assistance of an operator. Each completed operator assisted call consists of two charge elements (except as otherwise indicated herein): (i) a fixed operator charge, which will be dependent on the type of billing selected (e.g., calling card, collect or other) and/or the completion restriction selected (e.g., station-to-station or person-to-person); and (ii) a measured usage charge dependent upon the duration, distance and/or time of day of the call.

# 3.5.1 Operator Dialed Surcharge

This surcharge applies to calls when the Customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and requests the operator to dial the Called Station. The surcharge does not apply to:

- A. Calls where a Customer cannot otherwise dial the call due to defective equipment or trouble on the Company network; and
- B. Calls in which an operator places a call for a calling party who is identified as being handicapped and unable to dial the call because of his/her handicap.

The Operator Dialed Surcharge applies in addition to any other applicable operator charges.

### 4. <u>RATES AND CHARGES</u>

#### 4.1 <u>Timing of Calls</u>

- 4.1.1. Usage charges are based on the actual usage of the Company network. Timing for all calls begins when the Called Party answers the call (i.e., when two-way communications are established). Answer detection is based on standard industry answer detection methods, including hardware and software answer detection. Chargeable time for all calls ends when one of the parties disconnects from the call. There are no billing charges applied for incomplete calls.
- 4.1.2. Unless otherwise specified in this Tariff, the minimum call duration for billing purposes is sixty (60) seconds. In addition, unless otherwise specified in this Tariff, usage is measured thereafter in sixty (60) second increments and rounded to the next higher sixty (60) second period. Charges for fractional amounts will be rounded up to the nearest whole cent for each call.
- 4.1.3 Pursuant to 25-24.485(3)(g)6c of the Rules of the Florida Public Service Commission, the Company's call completion rate shall not be less than 90 percent. There will be no charge for uncompleted calls.

#### 4.2. <u>Switched MTS Rates</u>

4.2.1. Switched MTS permits outward calling utilizing premium-switched Feature Group D access on both the originating and terminating end.

Day / Evening / Night				
Mileage	Initial 30 Seconds	Additional 6 Seconds		
All	\$0.0350	\$0.0700		

# 4.3. <u>Reserved for Future Use</u>

#### 4.4. Switched Toll-Free (800/877/888) Long Distance Service

4.4.1. Switched Toll-Free (800/877/888) Long Distance Service permits inward calling (via 800 codes) to a specific location-utilizing premium switched Feature Group D access on both ends.

Day / Evening / Night				
Mileage	Initial 30 Seconds	Additional 6 Seconds		
All	\$0.0800	\$0.0160		

4.5. <u>Reserved for Future Use</u>

# 4.6. <u>Calling Card Service</u>

	Day / Evening / Night	Day / Evening / Night		
Mileage	Initial 60 Seconds	Additional 60 Seconds		
All	\$0.30	\$0.30		

### 4.7. Directory Assistance

- 4.7.1. Customers incur a \$0.85 per call charge for calls to Directory Assistance.
- 4.8 Operator Services (For Presubscribed Customers)

# 4.8.1 Usage Rates

The appropriate rate found under Sections 4.2 or 4.6 will apply.

# 4.8.2 Fixed Operator Charges

	Per Call
Collect Station-to-Station	\$1.00
Collect Person-to-Person	\$3.25
Person-to-Person	\$3.25
Station-to-Station	\$1.00
Customer Dialed Calling Card	\$1.00
Operator Dialed Calling Card	\$1.75
Operator Dialed Surcharge	\$0.75

# 4.9 Special Rates For The Handicapped

### 4.9.1. Directory Assistance

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of 50 within a billing cycle.

### 4.9.2. Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users shall be evening rates for daytime calls and night rates for evening and night calls.

### 4.9.3. <u>Telecommunications Relay Service</u>

For intrastate toll calls received from the relay service, the Company will when billing relay calls discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

# 4.10. <u>Special Promotional Offering</u>

- 4.10.1. The Company may from time to time engage in special promotional offerings limited to certain dates, times or locations designed to attract new subscribers or increase subscriber usage when approved by the Commission with specific starting and ending dates. These Special Promotional Offerings will be made part of this Tariff.
- 4.11. <u>Returned Check Charge</u>
- 4.11.1. A returned check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value exceeds \$50.00 but does not exceed \$300.00, and \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, whichever is greater.
- 4.12 Late Payment Charge
- 4.12.1 For all undisputed amounts unpaid by the Due Date indicated in Section 2.8.2, a late payment charge of 1.5% shall apply.
- 4.13 <u>Restoration of Service</u>
- 4.13.1 A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

EXHIBIT C: Resumes of the Applicant's Employees/Officers

**Ken Baritz** is the CEO, President and Chairman of Essex Acquisition Corporation and its parent BiznessOnline.com, Inc. Mr. Baritz has over 18 years of progressive and diverse corporate governance experience in both private and public companies. His core expertise involves turning around operationally distressed telecommunications providers and assets. Most recently, Mr. Baritz was President and member of the Board of Directors of Talk America Holdings, Inc., one of the largest and most profitable providers of competitive local services. Prior to that position, Mr. Baritz served as CEO and Chairman of the Board of Directors of Access One Communications, Inc., one of the first regional providers of UNE-P local services in the country. Mr. Baritz grew Access One from under \$1 million to \$50 million in annual revenues. Mr. Baritz also served as CEO and Chairman of the Board of Directors for the competitive pay phone provider Amnex, Inc.

James Doherty is the COO of Essex Acquisition Corporation and its parent BiznessOnline.com, Inc. Mr. Doherty has over 20 years of experience managing the complex operational aspects of telecommunications providers. Most recently, Mr. Doherty served as Operations Manager for Talk America Holdings, Inc., where he managed all technical and operational aspects of a 300 seat joint use facility encompassing provisioning, collections, and telemarketing functions. He was also directly responsible for daily management of all provisioning operations company wide. Prior to that position, Mr. Doherty served as Director of Technical Operations for Amnex, Inc., where he managed three separate groups: Call Center Technical Operations, Fraud, and Coin Sent Paid. Mr. Doherty also served as Brand Operations Manager for National Telephone Services, managing 200 operations personnel, and was Installation and Maintenance Supervisor for ITT Business Communications Corp.