Richard Chapkis Vice President & General Counsel, Southeast Region Legal Department

ORIGINAL



FLTC0007 201 North Franklin Street (33602) Post Office Box 110 Tampa, Florida 33601-0110

Phone 813 483-1256 Fax 813 273-9825 richard.chapkis @verizon.com

March 31, 2003

Ms. Blanca S. Bayo, Director Division of Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 DOMMISSION

Re: Docket No. 981834-TP

Petition of Competitive Carriers for Commission Action to Support Local Competition in BellSouth Telecommunications Inc.'s Service Territory

Docket No. 990321-TP

Petition of ACI Corp. d/b/a Accelerated Connections, Inc. for generic investigation to ensure that BellSouth Telecommunications, Inc., Sprint-Florida, Incorporated, and GTE Florida Incorporated comply with obligation to provide alternative local exchange carriers with flexible, timely, and cost-efficient physical collocation

Dear Ms. Bayo:

Please find enclosed an original and fifteen copies of Verizon Florida Inc.'s Request for Confidential Classification and Motion for Protective Order in connection with Verizon's responses to Staff's Third Request for Production of Documents in the above matters. Service has been made as indicated on the Certificate of Service. If there are any questions regarding this filing, please contact me at 813-483-1256.

Sincerely,

Richard A. Cherphin

**Richard Chapkis** 

RC:tas Enclosures

**RECEIVED & FILED** 

FPSC-BUREAU OF RECORDS

DOCUMENT NI'MBER-DATE

03043 APR-18

FPSC-COMMISSION CLERK

## **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

۰.

.

In re: Petition of Competitive Carriers for Commission	) Docket No. 981834-TP
Action to Support Local Competition in BellSouth	) Filed: March 31, 2003
Telecommunications Inc.'s Service Territory	)
Petition of ACI Corp. d/b/a Accelerated Connections, Inc. for generic investigation to ensure that BellSouth Telecommunications, Inc., Sprint-Florida, Incorporated, and GTE Florida Incorporated comply with obligation to provide alternative local exchange carriers with flexible, timely, and cost-efficient physical collocation	) Docket No. 990321-TP ) )

## VERIZON FLORIDA INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR PROTECTIVE ORDER

Under Commission Rule 25-22.006, Verizon Florida Inc. (Verizon) seeks confidential classification and a protective order for certain information contained in its responses to Staff's Third Request for Production of Documents (specifically POD Nos. 21, 22, 23 and 35) filed in this matter.

All of the information for which Verizon seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information." If competitors were able to acquire this detailed and sensitive information regarding Verizon, they could more easily develop entry and marketing strategies to ensure success in competing with Verizon. This would afford them an unfair advantage while severely jeopardizing Verizon's competitive position. In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in

DOCUMENT NUMBER DATE

03043 APR-18

FPSC-COMMISSION CLERK

ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer.

While a ruling on this request is pending, Verizon understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d).

One highlighted copy of the confidential information is attached to the original of this Request as Exhibit A. Two redacted copies are attached as Exhibit B. A detailed justification of the confidentiality of the information at issue is attached as Exhibit C.

Respectfully submitted on March 31, 2003.

By:

ichard A. Chapter

Richard Chapkis P. O. Box 110, FLTC0717 Tampa, FL 33602 (813) 483-1256

Attorney for Verizon Florida Inc.

Verizon Florida Inc.'s Responses to Staff's Third Request for Production of Documents (Nos. 19-37) Docket Nos. 981834-TP/990321-TP

٦

i.

## EXHIBIT C

PAGE NOS.	LINE(S)/COLUMN(S)	REASON
POD Nos. 21, 22 23: 86-105, 108-119, 121-135, 138-143, 145-148, 150-153, 158-162, 165-186, 188-190, 192, 197-211, 214-225	All highlighted text	This information was included in Verizon management presentations to industry rating agencies. The information addresses Verizon's financial condition and details its strategies for competing in wireline markets. Rating agency presentations are typically considered highly confidential within the industry. Public disclosure of Verizon's potential competitive strengths and weaknesses by market sector would give competitors an obvious and unfair advantage.
POD No. 35: 241, 245, 254, 259, 269, 271, 283, 288, 307, 308	All highlighted text	This information was presented to Verizon management and contains competitive analyses and strategic objectives for competing in the Florida telecommunications market. Public disclosure of Verizon's competitive assessments by market segment, as well as its market response plans, would give competitors an obvious and unfair competitive advantage.

3

## **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that copies of Verizon Florida Inc.'s Request for Confidential Classification and Motion for Protective Order in Docket Nos. 981834-TP and 990321-TP were sent via electronic mail and U.S. mail on March 31, 2003 to the parties on the attached list.

1

Tichard A. Charphy Richard Chapkis

Staff Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Richard D. Melson Gabriel E. Nieto Hopping Law Firm 123 S. Calhoun Street Tallahassee, FL 32314

Peter M. Dunbar Barbara Auger Pennington Law Firm 215 S. Monroe St., 2<sup>nd</sup> Floor Tallahassee, FL 32301

Kenneth Hoffman Rutledge Law Firm 215 S. Monroe St., Suite 420 Tallahassee, FL 32302

Terry Monroe/Genevieve Morelli CompTel 1900 M Street N.W. Suite 800 Washington, DC 20036

David Tobin Fla. Public Telecomm. Assn. c/o Tobin & Reyes 7251 W. Palmetto Park Road #205 Boca Raton, FL 33433-3487

Donna McNulty MCI WorldCom 1203 Governors Square Blvd. Suite 201 Tallahassee, FL 32301-2960 Nancy Sims BellSouth Telecomm. Inc. 150 S. Monroe Street, Suite 400 Tallahassee, FL 32301-1556

Virginia C. Tate/Lisa A. Riley AT&T 1200 Peachtree Street N.E. Suite 8066 Atlanta, GA 30309-3523

Catherine Ronis Daniel McCuaig Jonathan Frankel Wilmer Cutler & Pickering 2445 M Street N.W. Washington, DC 20037-1420

Andrew Isar Telecomm. Resellers Assn. c/o Miller Isar, Inc. 7901 Skansie Ave., Suite 240 Gig Harbor, WA 98335

Michael A. Gross Florida Cable Telecomm. Assn. 246 E. 6<sup>th</sup> Avenue, Suite 100 Tallahassee, FL 32303

John D. McLaughlin, Jr. KMC Telecom Inc. 1755 North Brown Road Lawrenceville, GA 30043-8119

Floyd R. Self/Tracy Hatch Messer Law Firm P. O. Box 1876 Tallahassee, FL 32302 Rodney L. Joyce Shook Hardy & Bacon LLP 600 14<sup>th</sup> St NW, Suite 800 Washington, DC 20005-2004

Norton Cutler Development Specialists Inc. c/o Steve Victor 70 West Madison Street Suite 2300 Chicago, IL 60602-4250

Nanette S. Edwards ITC^DeltaCom 4092 S. Memorial Parkway Huntsville, AL 35802-4343

C. Pellegrini/Patrick Wiggins Katz Kutter Law Firm 106 E. College Avenue 12<sup>th</sup> Floor Tallahassee, FL 32301

Vicki Kaufman/Joe McGlothlin McWhirter Law Firm 117 S. Gadsden Street Tallahassee, FL 32301

Deborah Eversole General Counsel Kentucky Public Service Comm. P. O. Box 615 Frankfort, KY 40602

David Woodsmall Mpower Comm. Corp. 175 Sully's Trail, Suite 300 Pittsford, NY 14534-4558 Mårk E. Buechele Supra Telecommunications 2620 SW 27<sup>th</sup> Avenue Miami, FL 33133

· ·

William H. Weber Covad Communications Co. 1230 Peachtree Street N.E. 19<sup>th</sup> Floor Atlanta, GA 30309-3574

Bettye Willis ALLTEL Communications Services Inc. One Allied Drive Little Rock, AR 72203

Anita L. Fourcard Lockheed Martin IMS Comm. Industry Services 1200 K Street, N.W. Washington, DC 20005 Laura L. Gallagher MediaOne Florida Tele. 101 E. College Avenue Suite 302 Tallahassee, FL 32301

S. Masterton/C. Rehwinkel Sprint-Florida Incorporated 1313 Blairstone Road MC FLTLHO0107 Tallahassee, FL 32301

J. Jeffry Wahlen Ausley & McMullen 227 S. Calhoun Street Tallahassee, FL 32302

Brent McMahan Network Telephone Corporation 815 South Palafox Street Pensacola, FL 32501 Don Sussman Network Access Solutions Corp. Three Dulles Tech Center 13650 Dulles Technology Drive Herndon, VA 20171-4602

Carolyn Marek Time Warner Telecom 233 Bramerton Court Franklin, TN 37069

Anu Seam U.S. Department of Justice Telecom Task Force Antitrust Division 1401 H Street N.W., Suite 8000 Washington, DC 20530

Matthew Feil Florida Digital Network Inc. 390 N. Orange Avenue Suite 2000 Orlando, FL 32801